

1958

CENSUS OF BUSINESS

VOLUME III

WHOLESALE TRADE—SUMMARY STATISTICS

UNITED STATES
Census of Business, 1958

Table 12
WHOLESALE TRADE - SUMMARY STATISTICS

For the year ending June 30, 1958
Total, United States, including Alaska and Hawaii
12,000,000
12,000,000
12,000,000

and

PUBLIC WAREHOUSES

~~200000~~

81-4190

U.S. DEPARTMENT OF COMMERCE

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BUREAU OF THE CENSUS

Richard M. Scammon, *Director (From May 1, 1961)*Robert W. Burgess, *Director (To March 3, 1961)*Census
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UNITED STATES Census of Business : 1958

Volume III

WHOLESALE TRADE—SUMMARY STATISTICS

Sales Size, Employment Size, Receivables, Bad-Debt
Losses, Sales by Class of Customer, Legal Form of
Organization, Commodity-Line Sales, Petroleum Bulk
Stations and Terminals, and Miscellaneous Subjects

and

PUBLIC WAREHOUSING

Revenue, Space, Employment, Payroll, and Size

Prepared under the supervision of

HARVEY KAILIN

Chief, Business Division

UNITED STATES GOVERNMENT PRINTING OFFICE

WASHINGTON : 1961

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This volume comprises the 1958 Census of Business Subject Reports, series BC58-WS plus added subjects

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PREFACE

This is one of a series of volumes presenting final results of the 1958 Census of Business. Statistics for Wholesale Trade are contained in two volumes—Volume IV and this volume. The 1958 Census of Business, covering Wholesale Trade, Retail Trade, Selected Services, and Public Warehousing, was authorized by law under Title 13 U.S.C. Previous business censuses covered the years 1929, 1933, 1935, 1939, 1948, and 1954.

The cooperation of the Bureau of Old-Age and Survivors Insurance of the Department of Health, Education, and Welfare and the Internal Revenue Service of the Treasury Department in permitting use of certain of their records was important to the conduct of the 1958 Census of Business. This cooperation made it possible to conduct the census at a materially lower cost than would otherwise be the case and also made it unnecessary for a large number of business establishments to prepare special census reports.

The Bureau of the Census also acknowledges the advice and counsel made available through the Census Advisory Committees of the following organizations during the planning phase of the Census: The American Marketing Association; the American Statistical Association; the National Association of Wholesalers, and other wholesale associations; the Newspaper Advisory Committee, composed of representatives from the major associations in the newspaper industry; and similar assistance from many other private and public organizations. The Bureau also wishes to acknowledge the excellent cooperation of business firms in completing the required census forms.

Timely publicity given to the Business Census by chambers of commerce, business organizations, trade papers, local newspapers, and television and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of census reports.

Primary responsibility for the 1958 Census of Business program was centered in the Business Division of the Bureau of the Census, under the direction of Harvey Kailin, Chief, and Louis Greenberg, Assistant Chief, Programs. The Census program was under the direct supervision of Henry Wulff, Chief of the Census Program Branch. John Albright was Chief and Earl B. Wiley, Assistant Chief of the Wholesale Trade Section. They were assisted by Carl M. Schaffer, Elizabeth S. Owen, Charles Settlemyer, and Russell B. Washington. Staff assistance was provided by Ralph S. Woodruff, Assistant Division Chief, Research and Methodology; Frank A. Cirillo, Chief, County Business Patterns and Special Surveys Branch; and Max Shor, Chief, Program Research Branch.

Processing of the 1958 Census of Business reports was performed in the Economic Operations Division under the Direction of M. D. Bingham, Chief. The processing was under the direct supervision of Irving Weiss, Assistant Chief, Processing, assisted by Max E. Van Horn, Charles Merzel, Donald E. Young, Wesley R. Grier, Bernard M. Kinney, and Ruth H. Mills. Systems and procedures were developed and supervised by Sol Dolleck, Assistant Chief, Systems, assisted by Samuel Schweid, Nathan Lesowitz, and Jack Margolis. Jack Scharff developed and supervised the electronic computer programming work, assisted by Melvin A. Hendry, Jr. Quality control plans and procedures were developed and supervised by Herman H. Fasteau, assisted by George Minton and Alfred J. McKeon. Scheduling, progress reporting, and related staff work were supervised by Wilbur J. Mathias and Margaret R. Rommel.

The Electronic Systems Division under Robert F. Drury, Chief, provided electronic computation services. Rudolph M. Micoły and James W. Shores supervised the scheduling and operation of equipment, Edgar D. Morgan and William M. Gaines supervised equipment engineering and maintenance, and Mrs. Dorothy P. Armstrong supervised general-purpose computer programming activities.

Other divisions and offices of the Bureau which contributed to the various phases of the census were (1) the Machine Tabulation Division, C. F. Van Aken, Chief; Joseph S. Pewterbaugh and Emil Gorgovits developed techniques and procedures and Frank McGrath, assisted by Emma Gass, supervised the card punching; (2) the Geography Division, William T. Fay, Chief; Robert Klove and Robert Hagan, Assistant Chiefs, assisted by Toshi Toki, supervised the preparation of the maps and charts and participated in the devising of procedures for geographic allocation of reports; (3) the Administrative Service Division, Everett H. Burke, Chief; Robert H. Brooks, Chief, Graphics Branch, was responsible for preparing Census of Business publications for reproduction; (4) the Statistical Reports Division, Edwin D. Goldfield, Chief, and William Lerner, Assistant Chief; Sheldon Klein, Chief, Presentation Practices Branch, and Julia Moring reviewed all table forms and text material and assisted on publication problems; (5) the Office of the Chief Economic Statistician, Julius Shiskin; Harold T. Goldstein was responsible for the preparation of kind-of-business coding manuals; (6) the Bureau of the Census Operations Office at Jeffersonville, Ind., Robert D. Krook, Executive Officer, where many of the census processing operations were conducted; (7) the Personnel Division, James P. Taff, Chief; and (8) the Budget and Management Division, Charles H. Alexander, Chief.

1958 CENSUS OF BUSINESS FINAL REPORTS

Volume I. RETAIL TRADE-SUMMARY STATISTICS

Chapter

1. United States Summary.
- *2. Sales Size.
- *3. Employment Size.
- *4. Single Units and Multiunits.

*Also issued as separate reports in series BC58-RS.

Chapter

- *5. Legal Form of Organization.
6. Miscellaneous.
- *7. Alaska and Hawaii.

Volume II. RETAIL TRADE-AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, Hawaii, Guam, and the Virgin Islands showing, by kind of business, data on number of establishments, sales, payroll, personnel, and number of proprietors. Detailed kind-of-business data are provided for each State, for each

standard metropolitan statistical area, and for each county and city with 500 or more retail establishments. In addition, data for less detailed kind-of-business groupings are shown for all counties and for each city of 2,500 or more inhabitants. (Chapters also are issued as separate reports in series BC58-RA.)

Volume III. WHOLESALE TRADE-SUMMARY STATISTICS-AND PUBLIC WAREHOUSING

Chapter

1. United States Summary.
- *2. Sales Size and Employment Size.
- *3. Receivables and Bad-Debt Losses.
- *4. Sales by Class of Customer.
5. Legal Form of Organization.

*Also issued as separate reports in series BC58-WS.

Chapter

- *6. Commodity-Line Sales.
- *7. Petroleum Bulk Stations and Terminals.
8. Miscellaneous.
- *9. Alaska and Hawaii.
- *10. Public Warehousing.

Volume IV. WHOLESALE TRADE-AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, Hawaii, Guam, and the Virgin Islands showing, by kind of business, data on number of establishments, sales, payroll, personnel, and number of proprietors. Detailed kind-of-business data are provided for each State, for each standard metropolitan statistical area, and for each county with 100 or more wholesale establishments. Less detailed data are shown

for all counties and each city of 5,000 inhabitants. For each State, additional data on number of establishments and sales are shown for merchant wholesalers, manufacturers' sales branches and sales offices, merchandise agents and brokers, and for all other wholesale types combined. (Chapters also are issued as separate reports in series BC58-WA.)

Volume V. SELECTED SERVICES-SUMMARY STATISTICS

Chapter

1. United States Summary.
- *2. Receipts Size.
- *3. Employment Size.
- *4. Single Units and Multiunits.
- *5. Legal Form of Organization.
- *6. Hotels; Motels and Tourist Courts.

*Also issued as separate reports in series BC58-SS.

Chapter

- *7. Power Laundries, Cleaning and Dyeing Plants, and Related Services.
- *8. Motion Pictures.
9. Miscellaneous.
- *10. Alaska and Hawaii.

Volume VI. SELECTED SERVICES-AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, Hawaii, Guam, and the Virgin Islands showing, by kind of business, data on number of establishments, receipts, payroll, personnel, and number of proprietors. Detailed kind-of-business data are provided for each State, for each

standard metropolitan statistical area, and for each county and city with 200 or more service establishments. In addition, data for less detailed kind-of-business groupings are shown for all counties and for each city of 2,500 or more inhabitants. (Chapters also are issued as separate reports in series BC58-SA.)

Volume VII. CENTRAL BUSINESS DISTRICT REPORTS

Central business district (CBD) statistics are published in a series of separate reports for each of 97 selected standard metropolitan statistical areas (SMSA's) and a summary report; designated as Volume VII. Each individual CBD report provides data for central business districts in the specified cities having 100,000 or more inhabitants and for major retail centers in the SMSA covered, as well as for the central city, the central city exclusive of the

central business district, the SMSA exclusive of the central business district. Each report contains comparative 1958 and 1954 data on number of establishments, volume of sales (or receipts), and annual payroll, and 1958 employment for all retail stores and about 25 kinds of retail business, and for hotels and motion picture theaters. (Reports are issued in series BC58-CBD.)

CONTENTS

This volume presents summary information on Wholesale Trade, Chapters 1 through 9, and Public Warehousing, Chapter 10.

Arabic page numbers in this volume are keyed to chapter numbers and page numbers. Thus, page 1-5 is page 5 in Chapter 1 (United States Summary); page 2-10 is page 10 in Chapter 2 (Sales Size and Employment Size). Each chapter contains a table of contents.

The subject chapters, except 5 and 8, of this volume comprise the statistical portions of previously published subject reports (Series BC58-WS). Corrections found after publication of the subject reports appear in the "List of Corrections," page 32.

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PART I--WHOLESALE TRADE: KINDS OF BUSINESS BY SUBJECT

SIC code	Kind of business	Volume III, table--																	
		1A	1C	1J	1K	2A	2B	2C	2D	2E	3A	4A	5A	5B	6A	6B	6E	6F	8C
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page
50	Wholesale trade, total.	1-5	1-11	1-58	1-80	2-2		2-72	2-92	2-96	3-2	4-2	5-2	5-8					
501	Motor vehicles, automotive equipment.			1-61	1-83														
5012	Automobiles, other motor vehicles	1-5	1-11	1-61	1-83				2-92	2-96	3-2	4-2	5-2	5-8					
	New and used automobiles distributors		1-11			2-2	2-32	2-72	2-92		3-2	4-2	5-2	5-8					8-5
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	New automotive parts, accessories jobbers		1-11			2-2	2-32	2-72	2-92		3-2	4-2	5-2	5-8					8-
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	Garage equipment, tools distributors.		1-11			2-3	2-32	2-72	2-92		3-2	4-2	5-2	5-8					
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	General-line drug wholesalers		1-11			2-3	2-32	2-72	2-92		3-2	4-2	5-2	5-8					8-16
	Specialty-line drug toiletries, wholesalers		1-11			2-3	2-32	2-73	2-92		3-2	4-2	5-2	5-8					8-35
5028	Paints, varnishes	1-5	1-11	1-65	1-87	2-3	2-34	2-73	2-92	2-96	3-2	4-2	5-2	5-8	6-2	6-28			
5029	Other chemicals, allied products.	1-5	1-11	1-65	1-87	2-3	2-34	2-73	2-92	2-96	3-2	4-2	5-2	5-8	6-3	6-29			
503	Dry goods, apparel.			1-67	1-89								5-2	5-8					
5032	Dry goods, piece goods notions.	1-5	1-11	1-67	1-89				2-92	2-96	3-2	4-2	5-2	5-8	6-3	6-30			
	General-line dry goods wholesalers.		1-11			2-4	2-34	2-73	2-92		3-2	4-2	5-2	5-8					
	Piece goods wholesalers		1-11			2-4	2-34	2-73	2-92		3-2	4-2	5-2	5-8					8-30
	Notions wholesalers		1-11			2-4	2-34	2-73	2-92		3-2	4-2	5-2	5-8					8-26
	Piece goods converters.		1-11			2-4	2-34	2-73	2-92		3-2	4-2	5-2	5-8					
	Other specialty-line dry goods wholesalers.		1-11			2-4	2-34	2-73	2-92		3-2	4-2	5-2	5-8					
5035	Apparel and accessories, hosiery, lingerie.	1-5	1-11	1-67	1-89				2-92	2-96	3-2	4-2	5-2	5-8	6-4	6-31			
	Men's and women's clothing, accessories wholesalers.		1-11			2-4	2-34	2-73	2-92		3-2	4-2	5-2	5-8					
	Men's, boys' clothing, furnishings wholesalers.		1-11			2-5	2-34	2-74	2-92		3-2	4-2	5-2	5-8					8-24
	Women's, children's clothing, furnishings wholesalers.		1-11			2-5	2-36	2-74	2-92		3-2	4-2	5-2	5-8					8-41
	Hosiery, underwear wholesalers.		1-11			2-5	2-36	2-74	2-92		3-2	4-2	5-2	5-8					
	Dressed furs, fur clothing wholesalers.		1-11			2-5	2-36	2-74	2-92		3-2	4-2	5-2	5-8					
	Millinery, millinery supplies distributors.		1-11			2-5	2-36	2-74	2-92		3-2	4-2	5-2	5-8					
	Work clothing wholesalers		1-11			2-5	2-36	2-74	2-92		3-2	4-2	5-2	5-8					
5039	Footwear.	1-5	1-11	1-67	1-89	2-6	2-36	2-74	2-92	2-96	3-2	4-2	5-2	5-8	6-4	6-33			
504	Groceries and related products.			1-58	1-80								5-2	5-8					
5042	General-line groceries.	1-5	1-12	1-58	1-80				2-92	2-97	3-2	4-2	5-2	5-8	6-4	6-34			
	Voluntary and cooperative group grocery wholesalers.		1-12			2-6	2-36	2-74	2-92		3-2	4-2	5-2	5-8					8-39
	Cash-carry food depot		1-12			2-6	2-36	2-75	2-92		3-2	4-2	5-2	5-8					
	Other general-line grocery wholesalers.		1-12			2-6	2-38	2-75	2-92		3-2	4-2	5-2	5-8					8-16
5043	Dairy products.	1-5	1-12	1-59	1-81	2-6	2-38	2-75	2-92	2-97	3-2	4-2	5-2	5-8	6-5	6-39			
5044	Poultry, poultry products	1-5	1-12	1-59	1-81	2-7	2-38	2-75	2-92	2-97	3-2	4-2	5-3	5-8	6-5	6-40			
5045	Confectionery	1-5	1-12	1-59	1-81	2-7	2-38	2-75	2-92	2-97	3-2	4-2	5-3	5-8	6-6	6-42			
5046	Fish, seafoods.	1-5	1-12	1-59	1-81	2-7	2-38	2-75	2-92	2-97	3-2	4-2	5-3	5-8	6-6	6-43			
5047	Meats, meat products.	1-6	1-12	1-60	1-82	2-7	2-38	2-75	2-92	2-97	3-2	4-2	5-3	5-8	6-6	6-44			
5048	Fresh fruits, vegetables.	1-6	1-12	1-60	1-82	2-7	2-38	2-75	2-92	2-97	3-2	4-2	5-3	5-8	6-7	6-46			
5049	Other groceries and related products.	1-6	1-12	1-60	1-82				2-92	2-97	3-2	4-2	5-3	5-8	6-7	6-48			
	Restaurant, bakery, hotel supply houses		1-12			2-7	2-38	2-75	2-92		3-2	4-2	5-2	5-8					8-32
	Bread, bakery goods distributors.		1-12			2-8	2-38	2-76	2-92		3-2	4-2	5-2	5-8					8-7
	Canned foods wholesalers.		1-12			2-8	2-40	2-76	2-92		3-2	4-2	5-2	5-8					8-9
	Flour distributors.		1-12			2-8	2-40	2-76	2-92		3-2	4-2	5-2	5-8					
	Frozen food distributors.		1-12			2-8	2-40	2-76	2-92		3-2	4-2	5-2	5-8					8-15
	Soft drinks distributors.		1-12			2-8	2-40	2-76	2-92		3-2	4-2	5-2	5-8					8-34
	Sugar distributors.		1-12			2-9	2-40	2-76	2-92		3-2	4-2	5-2	5-8					
	Other		1-12			2-9	2-40	2-76	2-92		3-2	4-2	5-2	5-8					
505	Farm products--raw materials.	1-6		1-62	1-84								5-3	5-9					
	Cotton.		1-12	1-62	1-84	2-9	2-40	2-76	2-93	2-97	3-2	4-2	5-3	5-9	6-8	6-51			
	Grain		1-12	1-62	1-84	2-9	2-40	2-77	2-93	2-97	3-2	4-2	5-3	5-9	6-8	6-52			
	Livestock, except horses and mules.		1-12	1-63	1-85	2-9	2-42	2-77	2-93	2-97	3-2	4-2	5-3	5-9					6-53
	Miscellaneous farm products		1-12	1-63	1-85				2-93	2-97	3-2	4-2	5-3	5-9	6-8	6-53			
	Hide, skin, raw fur dealers		1-12			2-9	2-42	2-77	2-93		3-2	4-2	5-2	5-9					
	Leaf tobacco dealers.		1-12			2-10	2-42	2-77	2-93		3-2	4-2	5-2	5-9					
	Wool, wool tops, mohair dealers		1-12			2-10	2-42	2-77	2-93		3-2	4-2	5-2	5-9					
	Other farm products (raw materials) distributors		1-12			2-10	2-42	2-77	2-93		3-2	4-2	5-2	5-9					
506	Electrical goods.			1-63	1-85								5-3	5-9					
50623	General-line electrical supplies, apparatus	1-6	1-12	1-63	1-85				2-93	2-97	3-2	4-2	5-3	5-9					
	Elec. supplies, apparatus distrs. with major appliances		1-12			2-10	2-42	2-77	2-93		3-2	4-2	5-2	5-9					
	Elec. supplies, apparatus distrs. with major appliances		1-12			2-10	2-42	2-77	2-93		3-2	4-2	5-2	5-9	6-8	6-54			
50623	Specialty-line electrical supplies, apparatus	1-6	1-12	1-64	1-86				2-93	2-97	3-2	4-2	5-3	5-9					
	Wiring supplies distributors.		1-12			2-10	2-42	2-77	2-93		3-2	4-2	5-2	5-9					
	Electrical apparatus, equipment distributors.		1-12			2-11	2-42	2-77	2-93		3-2	4-2	5-2	5-9					
5064	Electrical appliances, television, radio sets	1-6	1-12	1-64	1-86	2-11	2-44	2-78	2-93	2-98	3-2	4-2	5-3	5-9	6-9	6-57			
5065	Electronic parts, equipment	1-6	1-12	1-64	1-86	2-11	2-44	2-78	2-93	2-98	3-2	4-2	5-4	5-9	6-9	6-61			

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5072	Hardware	1-6	1-12	1-71	1-93				2-93	2-98	3-2	4-3	5-4	5-9	6-10	6-62			
	General-line hardware wholesalers		1-12			2-11	2-44	2-78	2-93		3-2	4-3	5-4	5-9					8-19
	Specialty-line hardware wholesalers		1-12			2-11	2-44	2-78	2-93		3-2	4-3	5-4	5-9					8-19
5074	Plumbing and heating equipment, supplies	1-6	1-12	1-71	1-93				2-93	2-98	3-2	4-3	5-4	5-9	6-10	6-66			
	Warm-air heating, cooling equipment, fixtures, supplies distributors		1-12			2-11	2-44	2-78	2-93		3-2	4-3	5-4	5-9					8-40
	Wet-heat equipment, supplies distributors		1-12			2-12	2-44	2-78	2-93		3-3	4-3	5-4	5-9					
	Plumbing fixtures, supplies distributors		1-12			2-12	2-44	2-78	2-93		3-3	4-3	5-4	5-9					8-31
	Plumbing fixtures and wet-heat equipment, supplies distributors		1-12			2-12	2-44	2-78	2-93		3-3	4-3	5-4	5-9					8-30
5077	Air conditioning, refrigeration equipment, supplies	1-6	1-12	1-71	1-93	2-12	2-44	2-79	2-93	2-98	3-3	4-3	5-4	5-9	6-11	6-70			
508	Machinery, equipment, supplies			1-68	1-90								5-4	5-9					
5082	Commercial, industrial machinery, equipment supplies:	1-6																	
	Commercial machines, equipment		1-12	1-68	1-90				2-93	2-98	3-3	4-3	5-4	5-9	6-12	6-72			
	Office machines, equipment distributors		1-12			2-12	2-46	2-79	2-93		3-3	4-3	5-4	5-9					8-27
	Commercial food-service equipment, supply houses		1-12			2-12	2-46	2-79	2-93		3-3	4-3	5-4	5-9					8-10
	Store machines, fixtures distributors		1-12			2-13	2-46	2-79	2-93		3-3	4-3	5-4	5-9					8-36
	Oil marketing equipment jobbers		1-12			2-13	2-46	2-79	2-93		3-3	4-3	5-4	5-9					8-28
	Construction machinery, equipment		1-12	1-68	1-90	2-13	2-46	2-79	2-93	2-98	3-3	4-3	5-4	5-9	6-12	6-74			
	Industrial machinery, equipment		1-12	1-69	1-91				2-93	2-98	3-3	4-3	5-4	5-9	6-13	6-76			
	Food-processing machinery, equipment distributors		1-12			2-13	2-46	2-79	2-93		3-3	4-3	5-4	5-9					8-14
	General purpose industrial machinery, equipment distributors		1-12			2-13	2-46	2-79	2-93		3-3	4-3	5-4	5-9					8-17
	Metalworking machinery, equipment dealers . .		1-12			2-13	2-46	2-79	2-93		3-3	4-3	5-4	5-9					8-24
	Oil well supply houses		1-12			2-14	2-46	2-80	2-93		3-3	4-3	5-4	5-9					8-28
	Printing machinery, equipment distributors . .		1-12			2-14	2-48	2-80	2-93		3-3	4-3	5-4	5-9					
	Other industrial machinery, equipment distributors		1-12			2-14	2-48	2-80	2-93		3-3	4-3	5-4	5-9					
	Industrial supplies		1-12	1-69	1-91				2-93	2-98	3-3	4-3	5-4	5-9	6-13	6-79			
	Abrasives, abrasive materials distributors . .		1-12			2-14	2-48	2-80	2-93		3-3	4-3	5-4	5-9					
	Mechanical power transmission equipment distributors		1-12			2-14	2-48	2-80	2-93		3-3	4-3	5-4	5-9					8-23
	Mechanical rubber goods distributors		1-12			2-15	2-48	2-80	2-93		3-3	4-3	5-4	5-9					
	Rope, cordage distributors		1-12			2-15	2-48	2-80	2-93		3-3	4-3	5-4	5-9					
	Industrial valves, fittings distributors		1-12			2-15	2-48	2-80	2-93		3-3	4-3	5-4	5-9					
	Welding supplies distributors		1-12			2-15	2-48	2-81	2-93		3-3	4-3	5-4	5-9					8-41
	Reconditioned drums, barrels distributors . .		1-12			2-15	2-50	2-81	2-93		3-3	4-3	5-4	5-9					
	Other industrial supplies distributors		1-12			2-15	2-50	2-81	2-93		3-3	4-3	5-4	5-9					
5083	Farm and garden machinery, equipment	1-6	1-12	1-69	1-91				2-93	2-98	3-3	4-3	5-4	5-9	6-14	6-82			
	Farm machinery, equipment wholesalers		1-12			2-16	2-50	2-81	2-93		3-3	4-3	5-4	5-9					8-11
	Garden machinery, equipment wholesalers . . .		1-12			2-16	2-50	2-81	2-93		3-3	4-3	5-4	5-9					
5086	Professional equipment, supplies	1-6	1-13	1-69	1-91				2-94	2-98	3-3	4-3	5-4	5-10	6-15	6-84			
	Dental supply houses		1-13			2-16	2-50	2-81	2-94		3-3	4-3	5-4	5-10					8-10
	Religious supply houses		1-13			2-16	2-50	2-81	2-94		3-3	4-3	5-4	5-10					
	School supply houses		1-13			2-16	2-50	2-81	2-94		3-3	4-3	5-4	5-10					
	Surgical, medical, hospital supply houses . .		1-13			2-16	2-50	2-81	2-94		3-3	4-3	5-4	5-10					8-37
	Optical goods wholesalers		1-13			2-17	2-50	2-82	2-94		3-3	4-3	5-4	5-10					8-29
	Scientific instruments, laboratory equipment distributors		1-13			2-17	2-52	2-82	2-94		3-3	4-3	5-4	5-10					
	Other professional equipment, supplies distributors		1-13			2-17	2-52	2-82	2-94		3-3	4-3	5-4	5-10					
5087	Service-establishment equipment, supplies . . .	1-6	1-13	1-70	1-92				2-94	2-98	3-3	4-3	5-4	5-10	6-15	6-86			
	Beauty, barber supply houses		1-13			2-17	2-52	2-82	2-94		3-3	4-3	5-4	5-10					8-6
	Janitors' supply houses		1-13			2-17	2-52	2-82	2-94		3-3	4-3	5-4	5-10					8-20
	Laundry, dry cleaning supply houses		1-13			2-17	2-52	2-82	2-94		3-3	4-3	5-4	5-10					8-21
	Shoe service wholesalers		1-13			2-18	2-52	2-82	2-94		3-3	4-3	5-4	5-10					8-34
	Upholsterers' supply houses		1-13			2-18	2-52	2-83	2-94		3-3	4-3	5-4	5-10					
	Other service-establishment supply houses . .		1-13			2-18	2-54	2-83	2-94		3-3	4-3	5-4	5-10					
5088	Transportation equipment, supplies, except automotive	1-6	1-13	1-70	1-92				2-94	2-98	3-3	4-3	5-4	5-10	6-15	6-89			
	Aircraft, aeronautical equipment and parts distributors		1-13			2-18	2-54	2-83	2-94		3-3	4-3	5-4	5-10					8-4
	Marine machinery, equipment distributors . .		1-13			2-19	2-54	2-83	2-94		3-3	4-3	5-4	5-10					
	Other transportation equipment distributors . .		1-13			2-19	2-54	2-83	2-94		3-3	4-3	5-4	5-10					
5091	Metals, minerals (except petroleum products, scrap)	1-7		1-73	1-95								5-5	5-10					
	Coal		1-13	1-73	1-95				2-94	2-99	3-3	4-3	5-5	5-10	6-16	6-90			
	Coal wholesalers (without yard or dock stocks) .		1-13			2-19	2-54	2-83	2-94		3-3	4-3	5-5	5-10					
	Coal distributors (with yard or dock stocks) . .		1-13			2-19	2-54	2-83	2-94		3-3	4-3	5-5	5-10					
	Iron, steel, and products		1-13	1-73	1-95	2-19	2-54	2-83	2-94	2-99	3-3	4-3	5-5	5-10	6-16	6-90			
	Nonferrous metals		1-13	1-73	1-95				2-94	2-99	3-3	4-3	5-5	5-10	6-17	6-94			8-25
	Copper, brass mill products distributors		1-13			2-20	2-54	2-84	2-94		3-3	4-3	5-5	5-10					8-40
	Aluminum mill products distributors		1-13			2-20	2-56	2-84	2-94		3-3	4-3	5-5	5-10					
	Other nonferrous metals metallic ores distributors		1-13			2-20	2-56	2-84	2-94		3-3	4-3	5-5	5-10					
5092	Petroleum bulk stations, terminals	1-7		1-75	1-97					2-99			5-5	5-10					

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5093	Scrap, waste materials.	1-7		1-72	1-94								5-5	5-10					
	Iron, steel scrap		1-13	1-72	1-94				2-94	2-99	3-3	4-3	5-5	5-10			6-130	6-131	
	Iron, steel scrap dealers with processing equipment.		1-13			2-20	2-56	2-84	2-94		3-3	4-3		5-10					
	Iron, steel scrap dealers without processing equipment.		1-13			2-20	2-56	2-84	2-94		3-3	4-3		5-10					
	Waste materials		1-13	1-72	1-94				2-94	2-99	3-3	4-3	5-5	5-10			6-130	6-134	
	Nonferrous metallic scrap dealers		1-13			2-20	2-56	2-84	2-94		3-3	4-3		5-10					
	Waste paper dealers		1-13			2-21	2-56	2-84	2-94		3-3	4-3		5-10					
	Wiping cloth, rag, textile waste dealers.		1-13			2-21	2-56	2-84	2-94		3-3	4-3		5-10					
	Other waste materials dealers		1-13			2-21	2-56	2-84	2-94		3-3	4-3		5-10					
5094	Tobacco, tobacco products	1-7	1-13	1-70	1-92	2-21	2-56	2-85	2-94	2-99	3-4	4-3	5-5	5-10	6-17	6-95			
5095	Beer, wine, distilled alcoholic beverages	1-7		1-76	1-98								5-5	5-10					
	Beer.		1-13	1-76	1-98	2-21	2-58	2-85	2-94	2-99	3-4	4-3	5-5	5-10	6-18	6-98			
	Wines, distilled spirits.		1-13	1-76	1-98				2-94	2-99	3-4	4-3	5-5	5-10	6-18	6-99			
	Licensed or private wholesalers		1-13			2-21	2-58	2-85	2-94		3-4	4-3		5-10					
	State operated wholesale.		1-13			2-22	2-58	2-85	2-94		3-4	4-3		5-10					
5096	Paper, paper products, except wallpaper	1-7		1-74	1-96								5-5	5-10					
	Fine and coarse paper		1-13	1-74	1-96	2-22	2-58	2-85	2-94	2-99	3-4	4-4	5-5	5-10	6-18	6-100			
	Printing and fine paper		1-13	1-74	1-96				2-94	2-99	3-4	4-4	5-5	5-10	6-18	6-101			
	Fine paper wholesalers.		1-13			2-22	2-58	2-85	2-94		3-4	4-4		5-10					
	Roll newsprint, rotogravure papers distributors		1-13			2-22	2-58	2-85	2-94		3-4	4-4		5-10					
	Coarse paper and paper products		1-13	1-74	1-97	2-22	2-58	2-85	2-94	2-99	3-4	4-4	5-6	5-10	6-18	6-102			
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5097	Furniture, home furnishings	1-7		1-66	1-88								5-6	5-11					
	Furniture (household, office)		1-13	1-66	1-88				2-95	2-100	3-4	4-4	5-6	5-11	6-19	6-105			
	Household furniture wholesalers		1-13			2-23	2-60	2-86	2-95		3-4	4-4		5-11				8-20	
	Office, business furniture distributors		1-13			2-23	2-60	2-86	2-95		3-4	4-4		5-11				8-27	
	Home furnishings, floor coverings.		1-13	1-66	1-88				2-95	2-100	3-4	4-4	5-6	5-11	6-19	6-106			
	China, glassware, crockery wholesalers.		1-13			2-23	2-60	2-86	2-95		3-4	4-4		5-11					
	Curtain, drapery wholesalers.		1-13			2-23	2-60	2-86	2-95		3-4	4-4		5-11					
	Household linens, domestics wholesalers		1-13			2-24	2-60	2-86	2-95		3-4	4-4		5-11					
	Floor covering wholesalers.		1-13			2-24	2-60	2-86	2-95		3-4	4-4		5-11				8-12	
	Other home furnishings wholesalers.		1-13			2-24		2-86	2-95		3-4	4-4		5-11					
5098	Lumber, construction materials.	1-7		1-77	1-99								5-6	5-11					
	Lumber, millwork.		1-13	1-77	1-99				2-95	2-100	3-4	4-4	5-6	5-11	6-20	6-108			
	Lumber wholesalers without yards.		1-13			2-24	2-60	2-87	2-95		3-4	4-4		5-11				8-22	
	Lumber wholesalers with yards		1-13			2-24	2-62	2-87	2-95		3-4	4-4		5-11				8-22	
	Plywood wholesalers		1-13			2-24	2-62	2-87	2-95		3-4	4-4		5-11				8-31	
	Millwork jobbers.		1-13			2-25	2-62	2-87	2-95		3-4	4-4		5-11				8-25	
	Construction materials.		1-13	1-77	1-99				2-95	2-100	3-4	4-4	5-6	5-11	6-20	6-110			
	Brick, tile distributors.		1-13			2-25	2-62	2-87	2-95		3-4	4-4		5-11				8-8	
	Cement, lime, plaster wholesalers		1-13			2-25	2-62	2-87	2-95		3-4	4-4		5-11					
	Glass (flat, brick) distributors.		1-13			2-25	2-62	2-87	2-95		3-4	4-4		5-11				8-18	
	Roofing, siding, insulating materials distributors		1-13			2-25	2-62	2-87	2-95		3-4	4-4		5-11				8-33	
	Sand, gravel, crushed stone distributors.		1-13			2-25	2-62	2-87	2-95		3-4	4-4		5-11					
	Other construction materials distributors		1-13			2-26	2-62	2-88	2-95		3-4	4-4		5-11					
5099	Other miscellaneous products.	1-7											5-6						
	Amusement, sporting goods		1-14	1-77	1-99				2-95	2-100	3-4	4-4	5-6	5-11	6-21	6-112			
	Camera, photographic supplies distributors.		1-14			2-26	2-64	2-88	2-95		3-4	4-4		5-11				8-8	
	Sporting goods wholesalers.		1-14			2-26	2-64	2-88	2-95		3-4	4-4		5-11				8-36	
	Toys, games, fireworks wholesalers.		1-14			2-26	2-64	2-88	2-95		3-4	4-4		5-11				8-38	
	Other recreation goods wholesalers.		1-14			2-26	2-64	2-88	2-95		3-4	4-4		5-11					
	Books, magazines, newspapers.		1-14	1-78	1-100	2-27	2-64	2-88	2-95	2-100	3-4	4-4	5-6	5-11	6-21	6-114			
	Farm supplies		1-14	1-78	1-100				2-95	2-100	3-4	4-4	5-6	5-11	6-21	6-115			
	Feed wholesalers.		1-14			2-27	2-64	2-88	2-95		3-4	4-4		5-11				8-11	
	Fertilizer, agricultural chemicals wholesalers.		1-14			2-27	2-64	2-88	2-95		3-4	4-4		5-11				8-12	
	Seed wholesalers.		1-14			2-27	2-64	2-89	2-95		3-4	4-4		5-11				8-33	
	Other farm supplies wholesalers		1-14			2-27	2-66	2-89	2-95		3-4	4-4		5-11					
	Jewelry		1-14	1-78	1-100				2-95	2-100	3-4	4-4	5-6	5-11	6-22	6-117			
	General-line jewelry wholesalers.		1-14			2-27	2-66	2-89	2-95		3-4	4-4		5-11					
	Clocks, watches wholesalers		1-14			2-28	2-66	2-89	2-95		3-4	4-4		5-11					
	Costume jewelry wholesalers		1-14			2-28	2-66	2-89	2-95		3-4	4-4		5-11					
	Precious stones, precious metals distributors		1-14			2-28	2-66	2-89	2-95		3-4	4-4		5-11					
	Watch materials, jewelers' tools distributors		1-14			2-28	2-66	2-89	2-95		3-4	4-4		5-11					
	Other jewelry wholesalers		1-14			2-28	2-66	2-89	2-95		3-4	4-4		5-11					
	Petroleum products, except bulk stations, terminals.		1-14	1-79	1-101				2-95	2-100	3-4	4-4	5-6	5-11					
	Liquefied petroleum (LP) gas distributors		1-14			2-28	2-66	2-89	2-95		3-4	4-4		5-11					
	Other petroleum products distributors		1-14			2-29	2-66	2-90	2-95		3-4	4-4		5-11					
	Gift, art goods, greeting cards		1-14	1-79	1-101				2-95	2-100	3-4	4-4	5-6	5-11	6-22	6-118			
	Gift, art goods wholesalers		1-14			2-29	2-68	2-90	2-95		3-4	4-4		5-11					
	Greeting cards distributors		1-14			2-29	2-68	2-90	2-95		3-4	4-4		5-11					

FINDER INDEX TO KINDS OF BUSINESS: VOLUMES III AND IV, 1958 CENSUS OF BUSINESS—Continued

PART I—WHOLESALE TRADE: KINDS OF BUSINESS BY SUBJECT

SIC code	Kind of business	Volume III, table—																	
		1A	1C	1J	1K	2A	2B	2C	2D	2E	3A	4A	5A	5B	6A	6B	6E	6F	8C
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page
5099	Other miscellaneous products--Continued																		
	Flowers, bulbs, plants.		1-14	1-79	1-101					2-95	2-100	3-4	4-4	5-7	5-11	6-22	6-118		
	Cut flowers, potted plants wholesalers.		1-14			2-29	2-68	2-90	2-95			3-4	4-4		5-11				8-13
	Bulb, root, nursery stock distributors.		1-14			2-29	2-68	2-90	2-95			3-4	4-4		5-11				
	Other products.		1-14	1-79	1-101					2-95	2-100	3-4	4-4	5-7					
	Advertising novelties, specialties distributors		1-14			2-29	2-68	2-90	2-95			3-4	4-4		5-11				8-4
	Forest products (except lumber) distributors. .		1-14			2-30	2-68	2-90	2-95			3-4	4-4		5-11				8-14
	General merchandise distributors.		1-14			2-30	2-68	2-90	2-95			3-4	4-4		5-11				8-17
	Luggage, saddlery wholesalers.		1-14			2-30	2-68	2-90	2-95			3-4	4-4		5-11				
	Musical instruments, sheet music wholesalers. .		1-14			2-30	2-68	2-91	2-95			3-4	4-4		5-11				
	Textile bags, bagging, burlap distributors. . .		1-14			2-30	2-70	2-91	2-95			3-4	4-4		5-11				
	Food, beverage basic materials distributors. . .		1-14			2-30	2-70	2-91	2-95			3-4	4-4		5-11				
	Wallpaper wholesalers.		1-14			2-31	2-70	2-91	2-95			3-4	4-4		5-11				
	Other.		1-14			2-31	2-70	2-91	2-95			3-4	4-4		5-11				

SIC Standard Industrial Classification.

1A. Kind of Business and Type of Operation: Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel.

1C. Kind of Business: Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel.

1J. Kind of Business by Regions, Geographic Divisions, and States: Establishments and Sales.

1K. Kind of Business for 50 Standard Metropolitan Statistical Areas with Largest Wholesale Payroll: Establishments and Sales.

2A. Merchant Wholesalers—Sales Size of Establishment: Establishments, Sales, Operating Expenses Ratios, Annual Payroll, and Inventories.

2B. Merchant Wholesalers—Sales Size of Establishment—Geographic Divisions: Establishments and Sales.

2C. Merchant Wholesalers—Frequency Distribution of Establishments by Sales and Operating Expense Ratio: Establishments.

2D. Merchant Wholesalers—Employment Size of Establishments: Establishments and Sales.

2E. Employment Size of Establishment by Type of Operation: Establishments and Sales.

3A. Merchant Wholesalers—Receivables and Bad-Debt Losses—Standard Metropolitan Statistical Areas Having 500,000 or more Inhabitants: Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales.

4A. Merchant Wholesalers and Assemblers of Farm Products—Sales by Class of Customer: Establishments, Sales and Percent Distribution of Sales.

5A. Legal Form of Organization: Establishments and Sales, Payroll and Personnel.

5B. Legal Form of Organization: Establishments and Sales.

6A. Merchant Wholesalers—Commodity Line Sales.

6B. Merchant Wholesalers—Commodity Line Sales—by Geographic Division.

6E. Iron, Steel Scrap and Waste Materials Dealers—Commodity Line Sales.

6F. Iron, Steel Scrap and Waste Materials Dealers—Commodity Line Sales—Geographic Divisions.

8C. Merchant Wholesalers—Selected Kinds of Business—Geographic Division and State: Establishments, Sales, Inventories, Operating Expenses, Payroll and Personnel.

FINDER INDEX TO KINDS OF BUSINESS: VOLUMES III AND IV, 1958 CENSUS OF BUSINESS-Continued

PART II—WHOLESALE TRADE: KINDS OF BUSINESS AND GEOGRAPHIC AREAS

SIC code	Kind of business	Volume IV, table—										
		1F	3B	3C	4B	101	101A	103A	103B	104A	104B	105
50	Wholesale trade.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
501	Motor vehicles, automotive equipment.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5012	Automobiles, other motor vehicles	(X)	(X)		(X)	(X)		(X)	(X)			
5013	Automotive equipment.	(X)	(X)		(X)	(X)		(X)	(X)			
5014	Tires, tubes.	(X)	(X)		(X)	(X)		(X)	(X)			
502	Drugs, chemicals, allied products	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5022	Drugs, drug proprietaries, druggists' sundries.	(X)	(X)		(X)	(X)		(X)	(X)			
5028	Paints, varnishes.	(X)	(X)		(X)	(X)		(X)	(X)			
5029	Other chemicals, allied products.	(X)	(X)		(X)	(X)		(X)	(X)			
503	Dry goods, apparel.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5032	Dry goods, piece goods, notions	(X)	(X)		(X)	(X)		(X)	(X)			
5035	Apparel and accessories, hosiery, lingerie.	(X)	(X)		(X)	(X)		(X)	(X)			
5039	Footwear.	(X)	(X)		(X)	(X)		(X)	(X)			
504	Groceries and related products.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5042	General-line groceries.	(X)	(X)		(X)	(X)		(X)	(X)			
5043	Dairy products.	(X)	(X)		(X)	(X)		(X)	(X)			
5044	Poultry, poultry products	(X)	(X)		(X)	(X)		(X)	(X)			
5045	Confectionery	(X)	(X)		(X)	(X)		(X)	(X)			
5046	Fish, seafoods.	(X)	(X)		(X)	(X)		(X)	(X)			
5047	Meats, meat products.	(X)	(X)		(X)	(X)		(X)	(X)			
5048	Fresh fruits, vegetables.	(X)	(X)		(X)	(X)		(X)	(X)			
5049	Other groceries and related products.	(X)	(X)		(X)	(X)		(X)	(X)			
505	Farm products-raw materials	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	Cotton.	(X)	(X)		(X)	(X)		(X)				
	Grain	(X)	(X)		(X)	(X)		(X)				
	Livestock, except horses and mules.	(X)	(X)		(X)	(X)		(X)				
	Miscellaneous farm products	(X)	(X)		(X)	(X)		(X)				
506	Electrical goods.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5062,3	General-line electrical supplies, apparatus	(X)	(X)		(X)	(X)		(X)	(X)			
	Specialty-line electrical supplies, apparatus	(X)	(X)		(X)	(X)		(X)	(X)			
5064	Electrical appliances, TV, radio sets	(X)	(X)		(X)	(X)		(X)	(X)			
5065	Electronic parts, equipment	(X)	(X)		(X)	(X)		(X)	(X)			
507	Hardware; plumbing, heating equipment, supplies	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5072	Hardware.	(X)	(X)		(X)	(X)		(X)	(X)			
5074	Plumbing and heating equipment, supplies.	(X)	(X)		(X)	(X)		(X)	(X)			
5077	Air conditioning, refrigeration equipment, supplies	(X)	(X)		(X)	(X)		(X)	(X)			
508	Machinery, equipment, supplies.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5082	Commercial, industrial machinery, equipment, supplies:											
	Commercial machines, equipment.	(X)	(X)		(X)	(X)		(X)				
	Construction machinery, equipment	(X)	(X)		(X)	(X)		(X)				
	Industrial machinery, equipment	(X)	(X)		(X)	(X)		(X)				
	Industrial supplies	(X)	(X)		(X)	(X)		(X)				
5083	Farm and garden machinery, equipment.	(X)	(X)		(X)	(X)		(X)	(X)			
5086	Professional equipment, supplies.	(X)	(X)		(X)	(X)		(X)	(X)			
5087	Service-establishment equipment, supplies	(X)	(X)		(X)	(X)		(X)	(X)			
5088	Transportation equipment, supplies, except automotive	(X)	(X)		(X)	(X)		(X)	(X)			
509	Miscellaneous products.			(X)							(X)	
5091	Metals, minerals (except petroleum products, scrap)	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
	Coal.	(X)	(X)		(X)	(X)		(X)				
	Iron, steel, and products	(X)	(X)		(X)	(X)		(X)				
	Nonferrous metals	(X)	(X)		(X)	(X)		(X)				
5092	Petroleum bulk stations, terminals.	(X)				(X)	(X)	(X)	(X)	(X)		(X)
	Gasoline, kerosene, fuel oils	(X)				(X)		(X)				
	Liquefied petroleum (LP) gas.	(X)				(X)		(X)				

FINDER INDEX TO KINDS OF BUSINESS: VOLUMES III AND IV, 1958 CENSUS OF BUSINESS—Continued

PART II—WHOLESALE TRADE: KINDS OF BUSINESS AND GEOGRAPHIC AREAS

SIC code	Kind of business	Volume IV, table—										
		1F	3B	3C	4B	101	101A	103A	103B	104A	104B	105
5093	Scrap, waste materials.	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
	Iron, steel scrap	(X)	(X)		(X)	(X)		(X)				
	Waste materials	(X)	(X)		(X)	(X)		(X)				
5094	Tobacco, tobacco products	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
5095	Beer, wine, distilled alcoholic beverages	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
	Beer.	(X)	(X)		(X)	(X)		(X)				
	Wines, distilled spirits.	(X)	(X)		(X)	(X)		(X)				
5096	Paper, paper products, except wallpaper	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
	Fine and coarse paper	(X)	(X)		(X)	(X)		(X)				
	Printing and fine paper	(X)	(X)		(X)	(X)		(X)				
	Coarse paper and paper products	(X)	(X)		(X)	(X)		(X)				
	Stationery, office supplies	(X)	(X)		(X)	(X)		(X)				
5097	Furniture, home furnishings	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
	Furniture-household, office	(X)	(X)		(X)	(X)		(X)				
	Home furnishings, floor coverings	(X)	(X)		(X)	(X)		(X)				
509	Miscellaneous products—Continued											
5099	Lumber, construction materials.	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
	Lumber, millwork	(X)	(X)		(X)	(X)		(X)	(X)			
	Construction materials	(X)	(X)		(X)	(X)		(X)				
5099	Other miscellaneous products.						(X)		(X)	(X)		(X)
	Amusement, sporting goods	(X)	(X)		(X)	(X)		(X)				
	Books, magazines, newspapers.	(X)	(X)		(X)	(X)		(X)				
	Farm supplies	(X)	(X)		(X)	(X)		(X)				
	Jewelry	(X)	(X)		(X)	(X)		(X)				
	Petroleum products, except bulk stations, terminals	(X)	(X)		(X)	(X)		(X)				
	Gifts, art goods, greeting cards.	(X)	(X)		(X)	(X)		(X)				
	Flowers, bulbs, plants.	(X)	(X)		(X)	(X)		(X)				
	Other products.	(X)	(X)		(X)	(X)		(X)				

SIC Standard Industrial Classification.

VOLUME III.

1F. Regions and Geographic Divisions: Establishments, Sales, Payroll, and Personnel.

3B. Merchant Wholesalers: Receivables, and Bad-Debt Losses, Standard Metropolitan Statistical Areas Having 500,000 or more Inhabitants: Establishments; Sales; and Receivables; Bad-Debt Losses and Expenses as Percent of Sales.

3C. Merchant Wholesalers: Receivables, and Bad-Debt Losses, Standard Metropolitan Statistical Areas with Fewer than 500,000 Inhabitants: Establishments; Sales; and Receivables; Bad-Debt Losses, and Expenses as Percent of Sales.

4B. Merchant Wholesalers: Sales by Class of Customer—Standard Metropolitan Statistical Areas with 500,000 Inhabitants or more—Establishments, Sales, and Percent Distribution of Sales.

VOLUME IV.

101 States: Establishments, Sales, Payroll and Personnel.

101A States: Establishments, Sales by Major Type of Operation.

103A Standard Metropolitan Statistical Areas with 1,000 or More Wholesale Establishments: Establishments, Sales, Payroll and Personnel.

103B Standard Metropolitan Statistical Areas with Less than 1,000 Wholesale Establishments: Establishments, Sales, Payroll and Personnel.

104A Counties with 150 or More Wholesale Establishments: Establishments, Sales, Payroll, and Personnel.

104B Counties with 100 to 149 Wholesale Establishments: Establishments, Sales, Payroll, and Personnel.

105 Merchant Wholesalers—States: Establishments and Sales—1958 and 1954.

(X) Indicates that data are shown for the kind of business in the table.

FINDER INDEX TO KINDS OF BUSINESS: VOLUMES III AND IV. 1958 CENSUS OF BUSINESS—Continued

PART III.—PUBLIC WAREHOUSING: TYPE OF WAREHOUSING, INDEX TO TABLES—VOLUME III

Area or subject	Type of warehousing					
	Household goods warehousing and storage (table)	General warehousing and storage (table)	Refrigerated warehousing except food lockers (table)	Food lockers (table)	Farm products warehousing and storage (table)	Other special warehousing and storage (table)
Area:						
States	10A, 10E	10A, 10H	10A	10A	10A	10A
Geographic regions	10A	10A, 10H	10A, 10M, 10N	10A, 10P	10A, 10Q	10A
Geographic divisions	10A, 10E, 10G	10A, 10H, 10K	10A	10A	10A	10A
Standard metropolitan statistical areas	¹ 10F	¹ 10J	² 10L			
Territories—Alaska and Hawaii	10R	10R	10R	10R	10R	10R
Subjects:						
Form of ownership	10B	10B	10B	10B	10B	10B
Employment size of establishment	10C	10C	10C	10C	10C	10C
Revenue size of establishment	10D	10D	10D	10D	10D	10D
Revenue and space analysis	10E	10H				
Floor space size	10G	10K				
Principal products stored			10M			
Capacity size			10N			
Size by number of lockers				10P		
Source of revenue and principal products stored					10Q	

¹Standard Metropolitan Statistical Areas with 250,000 inhabitants or more in 1960.²Standard Metropolitan Statistical Areas with 1,000,000 inhabitants or more in 1960.

INTRODUCTION

AUTHORITY AND SCOPE

The 1958 Census of Business along with the 1958 Censuses of Manufactures and Mineral Industries was required by law under 13 U.S.C., section 131 and 224. These censuses covered businesses operated in the continental United States, Alaska, Hawaii, Guam, and the Virgin Islands. A separate Census of Business and Manufactures for 1958 was also conducted in Puerto Rico jointly with the Commonwealth Government.

The 1958 Census of Business covered Wholesale Trade, Retail Trade, Selected Services, and Public Warehousing. This volume provides findings for that portion of the 1958 Census of Business which relates to Wholesale Trade and to Public Warehousing.

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two censuses is limited by the following factors:

1. The physical area of a number of urban places in the 1958 Census is not the same as it was in 1954 because of annexations and other boundary changes which have occurred since the 1954 Census. This factor should be taken into consideration in evaluating changes in census findings from 1954, as in each census the statistics for urban places are in accordance with the boundaries for those places in the census year.

2. Revisions made in the 1957 edition of the Standard Industrial Classification (SIC) Manual have necessitated the following changes in establishment classifications used

in the 1954 Census:

- a. "Air conditioning, Commercial Refrigeration Equipment" has been shifted from "Machinery, Equipment Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

- b. Wholesale coal establishments have been shifted from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

- c. Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the Wholesale Trade Division.

- d. Wallpaper wholesale establishments have been shifted from "Paper, Paper Products" to "Other Miscellaneous Products."

The 1954 data in the comparative tables, 1958 and 1954, of this volume have been adjusted to put them on a comparable basis with the data for 1958 insofar as items "a" and "b" are concerned. Tables 1B and 1D have been adjusted for item "c," and table 1B, for item "d." In the summary of findings tables, 1954 data have been adjusted to the 1958 scope except as explained in footnotes.

CENSUS DISCLOSURE RULES

In accordance with census law, any data which would disclose the operation of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is frequently shown in instances where other items of information for the same kind of business or locality are suppressed.

SUMMARY OF FINDINGS

GENERAL SUMMARY

Sales.—Sales of wholesale establishments in the conterminous United States (Alaska and Hawaii excluded) totaled \$285 billion for the year 1958, an increase of 21.8 percent over the \$234 billion recorded in the next previous Business Census year, 1954, and 335.9 percent above the \$65 billion in 1929, the year of the first Business Census of the United States. The \$285 billion in 1958 was composed of \$122 billion sales by merchant wholesalers who buy and sell merchandise at wholesale on their own account; \$88 billion by manufacturer operated wholesale sales branches and sales offices; \$20 billion by petroleum bulk stations and terminals; \$46 billion in sales transactions by merchandise agents and brokers operating at the wholesale level; and \$9 billion by wholesale buyers and dealers in farm products, buying direct from farmers. Sales of merchant wholesalers increased from \$28 billion in 1929 to \$122 billion in 1958, or 331.2 percent.

That wholesale trade kept pace with our growing economy is illustrated by the fact that sales of all wholesale establishments combined increased 335.9 percent and of merchant wholesalers 331.2 percent from 1929 to 1958, an interval in which our gross national product increased 323.1 percent, and in which sales of retail stores increased 317.9 percent.

The increase since 1929 of 335.9 percent in wholesale sales reflects, in part, a 92.6 percent rise in the wholesale price index as reported by the Bureau of Labor Statistics, but after allowing for this change, there remains a substantial increment representing growth in the physical volume of wholesale trade. Per capita physical volume increase also is indicated, as the increase in population from 122 million in 1929 to 174 million in 1958 amounted only to 42.9 percent; thus, the combined population-price increase was some 175.2 percent compared with the wholesale sales increase of 335.9 percent.

Table A presents these and other summary facts for the Business Census years 1929, 1939, 1948, 1954, and 1958.

Establishments.—At the end of 1958 there were in the United States 285,996 establishments, with one or more paid employees, which were primarily engaged in marketing merchandise at wholesale. In this number, each wholesale location of organizations operating more than one place of business is counted separately. Except for the earlier census years 1929 and 1939, the number is limited to wholesale places of business that employed one or more persons on a payroll basis; unincorporated businesses without paid employees are not included.

An establishment is considered to be primarily engaged in wholesale trade when its principal business is buying and/or selling merchandise at wholesale, or in acting as an agent or broker marketing merchandise at wholesale. "At wholesale" includes marketing or selling merchandise to retailers; to other wholesale organizations; and to industrial, commercial, professional, institutional, and similar users.

The number of establishments increased for each of the Business Census years: from 163,830 in 1929 to 190,379 in 1939, to 216,099 in 1948, to 250,322 in 1954, and to 185,996 in 1958. The actual increase was somewhat larger than indicated by these numbers since the censuses prior to 1948 included both employer and nonemployer establishments.

Inventories.—Stocks of merchandise on hand for sale at the end of 1958 were valued, at cost, at \$15 billion, up 14.5 percent from 1954. They were up 290.9 percent in 1958 over the end of 1939, but only 187.6 percent over 1929.

Employment and Payroll.—Wholesale trade establishments provided employment for 2,797,341 paid employees and 157,462 owners of unincorporated businesses as of mid-November 1958, or a total of 2,954,803 persons. These counts do not include those employed at administrative offices or auxiliary units servicing wholesale establishments, data for which are presented in the Miscellaneous Chapter of this volume, but not in other tabulations.

Payroll of wholesale establishments amounted to \$13.2 billion for the year 1958 compared with \$10.9 billion in

Table A.—WHOLESALE SALES AND OTHER NATIONAL INDICATORS: 1929 TO 1958

Business Census year	Population ¹ (1,000)	Population index (1929=100)	Gross national product		Sales, wholesale establishments, all types of operation		Sales, merchant wholesalers		Sales—all retail stores		Wholesale price index, all commodities ³ (1929=100)
			Amount (billion dollars) ²	Index (1929=100)	Amount (\$1,000)	Index (1929=100)	Amount (\$1,000)	Index (1929=100)	Amount (\$1,000)	Index (1929=100)	
1929 . . .	121 770	100.0	104.4	100.0	65 378 051	100.0	28 211 972	100.0	47 768 656	100.0	100.0
1939 . . .	131 028	107.6	91.1	87.3	53 766 426	82.2	21 811 154	77.3	41 444 507	86.8	80.9
1948 . . .	146 631	120.4	259.4	248.5	180 576 659	276.2	76 533 260	271.3	128 849 252	269.7	168.7
1954 . . .	162 417	133.4	363.1	347.8	233 976 052	357.9	100 102 571	354.8	169 967 748	355.8	178.2
1958 . . .	174 054	142.9	441.7	423.1	284 970 807	435.9	121 661 229	431.2	199 646 463	417.9	192.6

¹Total population, including armed forces abroad.

²Source: Department of Commerce, Office of Business Economics.

³Source: Department of Labor, Bureau of Labor Statistics.

1954, \$7.7 billion in 1948, \$2.5 billion in 1939, and \$2.9 billion in 1929. Payroll was up 351.6 percent 1958 over 1929, compared with the increase of 335.9 percent in sales.

Type of Operation.—Wholesale trade, as defined in the Standard Industrial Classification (SIC) Manual, includes more than is indicated in the term "wholesaler" or "jobber"

Table B.—WHOLESALE TRADE: 1929 TO 1958—UNITED STATES

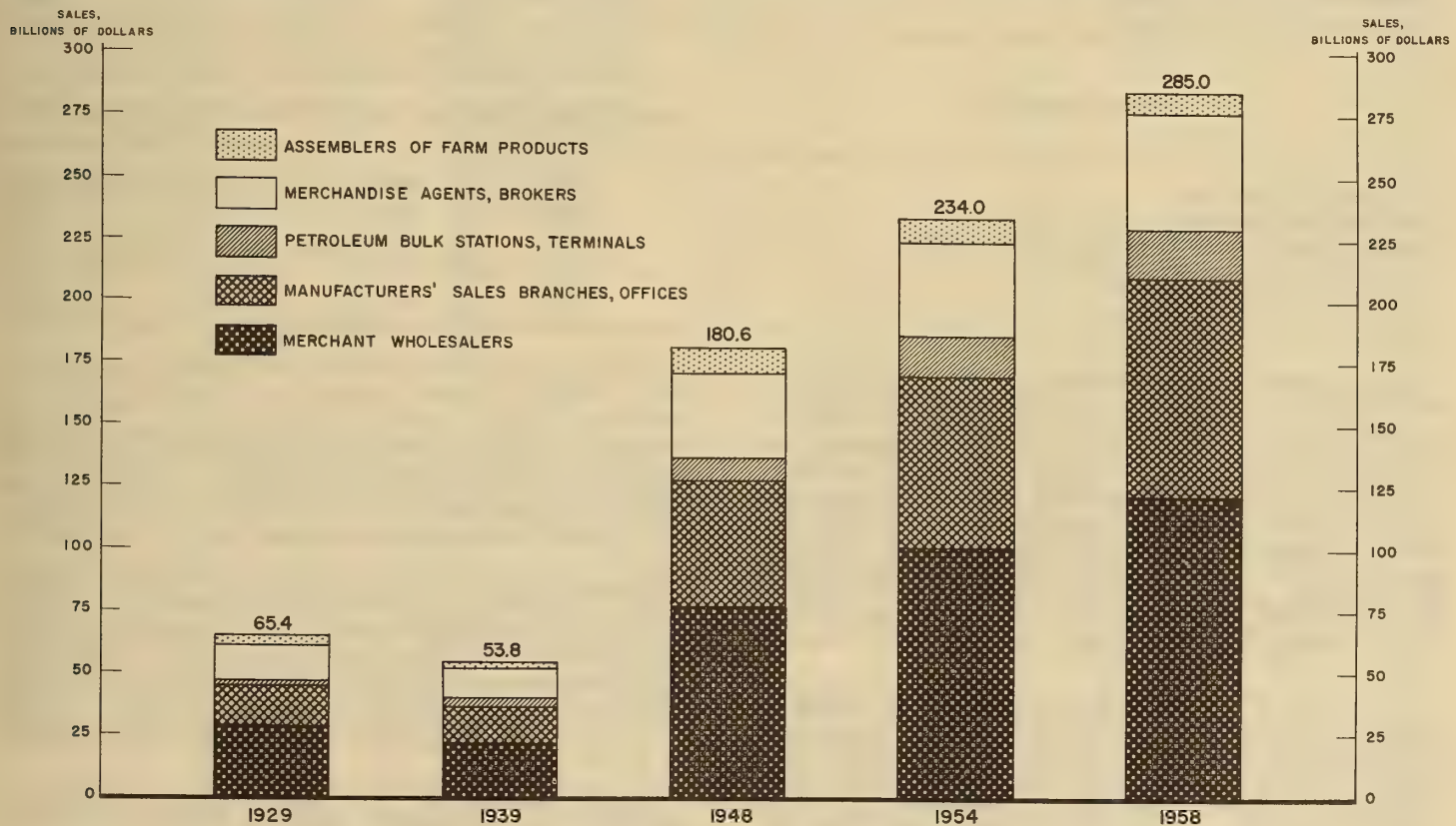
Business Census year	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active propri- etors of unincorporated businesses (number)
1958	285 996	284 970 807	14 943 009	13 198 744	2 797 341	157 462
1954	250 322	233 976 052	13 046 175	10 867 903	2 554 700	150 346
1948	216 099	180 576 659	9 965 440	7 734 207	2 305 403	130 878
1939	190 379	53 766 426	3 822 299	2 510 875	1 553 062	126 440
1929	163 830	65 378 051	5 195 237	2 922 399	1 549 910	86 776

as it covers all types of establishments primarily engaged in selling merchandise at wholesale—merchants, distributors, exporters, importers; merchandise agents, brokers, commission merchants; manufacturers' sales branches and sales offices; and dealers buying products from farmers. Census data are classified and findings are presented in accordance with the SIC system. For presentation purposes, wholesale trade is divided into five type-of-operation groups as listed below and each wholesale establishment is assigned to one of the classifications according to the character of its operations or to the nature of functions performed:

Merchant wholesalers
Manufacturers' sales branches and sales offices
Petroleum bulk stations and terminals
Merchandise agents and brokers
Assemblers of farm products

These five groups are further subdivided into twenty-six sub-types of operation, as described in Appendix B, "Procedures and Definitions." Summary information is presented for each of the types of operation in table 1C, page 1-11, of this volume.

Figure 1.—WHOLESALE TRADE, SALES BY TYPE OF OPERATION: 1929-1958—UNITED STATES



Merchant wholesalers constituted the most important type group in 1958 with 189,728 establishments and \$122 billion in sales, or 42.7 percent of the total for all wholesale establishments. Manufacturers' sales branches and sales offices were second from the standpoint of sales, with 30.8 percent of the total, but ranked fourth in the count of establishments. Merchandise agents and brokers ranked third in establishment count and third in sales, with 16.3 percent of the total. Petroleum bulk stations contributed 7.1 percent of the sales; and assemblers of farm products, 3.2 percent.

Each of the type groups has recorded sales gains over

the period covered by Business Censuses, with the most significant gain 1958 over 1929 recorded by petroleum bulk stations and terminals—742.3 percent. Of the five type groups, manufacturers' sales branches and sales offices recorded the second largest gain 1958 over 1929

at 442.5 percent; followed by merchant wholesalers, 331.2 percent; merchandise agents and brokers, 219.8 percent; and assemblers of farm products, 120.3 percent. Assemblers of farm products, the only major type of operation

group which declined in sales volume in the period from 1954 to 1958, was also the only major type group with a decrease in sales from 1948 to 1954.

Table C.—WHOLESALE TRADE, BY TYPE OF OPERATION: 1929 TO 1958—UNITED STATES

Type of operation	Number of establishments				
	1958	1954	1948	1939	1929
Total, all types of operation.	285 996	250 322	216 099	190 379	163 830
Merchant wholesalers	189 728	163 157	129 117	98 037	77 079
Manufacturers' sales branches, sales offices	25 181	22 590	23 706	17 926	16 863
Petroleum bulk stations, terminals	30 424	29 189	28 351	30 825	19 611
Merchandise agents, brokers.	26 567	22 131	18 138	21 083	18 467
Assemblers of farm products.	14 096	13 255	16 787	22 508	31 810
Type of operation	Sales (millions of dollars)				
	1958	1954	1948	1939	1929
Total, all types of operation.	284 971	233 976	180 576	53 766	65 378
Merchant wholesalers	121 661	100 103	76 533	21 811	28 212
Manufacturers' sales branches, sales offices	87 757	69 534	50 800	14 254	16 175
Petroleum bulk stations, terminals	20 131	16 038	10 483	3 808	2 390
Merchandise agents, brokers.	46 423	39 250	32 840	11 779	14 517
Assemblers of farm products.	8 999	9 051	9 920	2 114	4 084
Type of operation	Percent change in sales				
	1954 to 1958	1948 to 1958	1939 to 1958	1929 to 1958	
All types of operation	21.8	57.8	430.0	335.9	
Merchant wholesalers	21.5	59.0	457.8	331.2	
Manufacturers' sales branches, sales offices	26.2	72.8	515.7	442.5	
Petroleum bulk stations, terminals	25.5	92.0	428.7	742.3	
Merchandise agents, brokers.	18.3	41.4	294.1	219.8	
Assemblers of farm products.	-0.6	-9.3	325.7	120.3	

Kind of Business.—In addition to being classified functionally by type of operation, each wholesale establishment is assigned a kind-of-business classification according to principal commodity lines sold or trade designation for purposes of compiling data by kinds of business or trades. The method of classifying and the kinds of business are described in Appendix B, "Procedures and Definitions." Data are presented in table 1A of chapter I in the kind-of-business detail of the Standard Industrial Classification (SIC) Manual. In the same table, type-of-operation information is shown in summary and for each kind of business. Considerably more kind-of-business detail for 1958 is given in table 1C of chapter I.

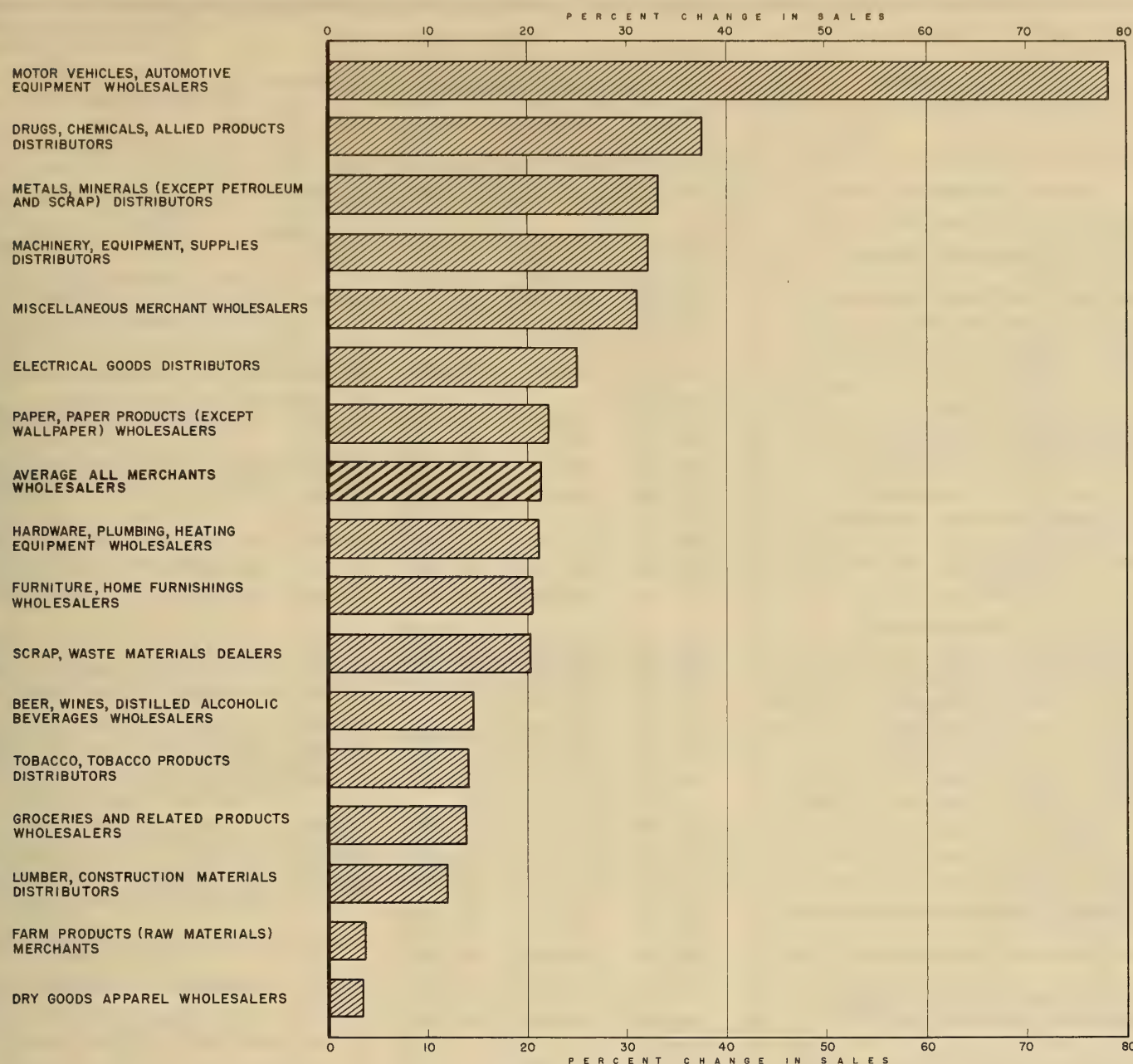
Among the 39 broad kinds of business into which all wholesale establishments are classified in accordance with the SIC system and for which data are shown separately in table 1A, "Farm products" (cotton, grain, livestock, leaf tobacco, etc.) ranked first from the standpoint of 1958 sales, \$28.6 billion. "Metals and minerals"

(coal, ferrous and nonferrous metals) ranked second with \$22.1 billion; followed in turn by "Other miscellaneous products," \$22.0 billion; "Petroleum bulk stations and terminals," \$20.1 billion; "Commercial and industrial machinery, equipment, and supplies," \$18.3 billion; "Groceries and related products, n.e.c.," \$18.1 billion; "Automobile and other motor vehicles," \$15.8 billion; and "Lumber and construction materials," \$10.6 billion.

Merchant wholesalers (commonly referred to as wholesalers, distributors, jobbers, supply houses, etc.) who buy and sell merchandise on their own account at wholesale constitute the most important of the five major types of operation with \$121.7 billion of the \$285.0 billion sales for all type groups combined. Table D presents data on sales of this type group and of 59 kinds of business within the group for the years 1958, 1954, 1948, 1939, and 1929.

Comparing 1958 with 1954, the automotive trades recorded the largest relative gains in dollar sales, 202.6

Figure 2.—MERCHANT WHOLESALERS, KIND-OF-BUSINESS GROUPS RANKED BY PERCENT INCREASE IN SALES 1954 TO 1958—UNITED STATES



percent for "Automobiles and other motor vehicles," and 97.9 percent for "Tires and tubes;" followed by "Electronic parts and equipment distributors," a relatively new trade, 72.0 percent. Other trades recording more than 50 percent increase in dollar sales, 1954 to 1958, were "Petroleum products distributors," 69.7 percent; "Transportation equipment and supplies (except automotive) distributors," 63.9 percent; "Industrial chemicals and allied products distributors," 62.0 percent; "Professional equipment and supplies distributors," 57.0 percent; "Specialty-line electrical supplies and apparatus distributors," 56.3 percent; and "Commercial machinery and equipment distributors," 52.9 percent.

When 1958 sales are compared with 1929, the year of the first Business Census, the largest percentage increases in sales occurred in Construction machinery and

equipment dealers; Amusement and sporting goods distributors; Farm and garden machinery and equipment wholesalers; Transportation equipment and supplies (except automotive) distributors; Iron and steel products distributors; Professional equipment and supplies distributors; Electrical appliances-TV-radio set distributors; Industrial machinery, equipment, and supplies distributors; Stationery and office supplies wholesalers; and Iron and steel scrap dealers, in the order named.

Wholesale Trade Geographically.—Wholesale trade is measured geographically for Census purposes according to the location of the establishment from which the business is conducted, and all of the sales, employment, payroll, etc., are credited accordingly, regardless of the size of the sales territory covered. All of the business of a wholesale establishment located in Chicago, for ex-

Table D.—SALES OF MERCHANT WHOLESALERS, BY KIND OF BUSINESS: 1958, 1954, 1948, 1939 AND 1929—UNITED STATES

Kind of business	Sales (\$1,000)					Percent change in sales (minus sign denotes decrease)			
	1958	1954	1948	1939 ¹	1929 ¹	1954 to 1958	1948 to 1958	1939 to 1958	1929 to 1958
Merchant wholesalers, total	121 661 229	100 102 571	76 533 260	21 811 154	28 211 972	21.5	59.0	457.8	331.2
Motor vehicles, automotive equipment wholesalers	7 098 422	3 977 513	3 917 646	1 055 387	1 383 057	78.5	81.2	572.6	413.2
Automobile, other motor vehicle distributors	2 291 354	757 335	1 351 070	1 055 387	1 383 057	202.6 43.7 97.9	69.6 87.3	572.6	413.2
Automotive equipment wholesalers	4 154 170	2 890 184	2 566 576						
Tire, tube wholesalers	652 898	329 994							
Drugs, chemicals, allied products distributors	4 640 771	3 369 865	2 243 288	801 813	947 962	37.7	106.9	478.8	389.6
Drugs, drug proprietaries, druggists' sundries wholesalers	2 827 082	2 173 732	1 340 170	520 811	534 958	30.1	110.9	442.8	428.5
Paint, varnish wholesalers	318 078	272 891	217 391	80 283	129 528	16.6	46.3	296.2	145.6
Other chemicals, allied products distributors	1 495 611	923 242	685 727	200 719	283 476	62.0	118.1	645.1	427.6
Dry goods, apparel wholesalers	5 900 867	5 689 652	5 529 483	1 888 952	2 817 742	3.7	6.7	212.4	109.4
Dry goods, piece goods, notions wholesalers	3 368 771	3 531 429	4 058 125	1 188 451	1 713 593	-4.6	-17.0	183.5	96.6
Apparel and accessories, hosiery, lingerie wholesalers	2 117 944	1 804 244	1 230 020	582 246	831 888	17.4	72.2	263.8	154.6
Footwear wholesalers	414 152	353 979	241 338	118 255	272 261	17.0	71.6	250.2	52.1
Groceries and related products wholesalers	25 200 909	22 057 824	17 071 626	5 324 869	7 454 899	14.2	47.6	373.3	238.0
General-line grocery wholesalers	8 428 482	7 353 560	5 771 700	2 185 736	2 938 579	14.6	46.0	285.6	186.8
Dairy products distributors	1 934 067	1 340 279	2 688 598	(NA)	(NA)	44.3 -0.9	26.3	(NA)	(NA)
Poultry, poultry products distributors	1 462 340	1 475 195							
Confectionery wholesalers	747 267	527 446	357 554	132 682	250 008	41.7	109.0	463.2	198.9
Fish, seafood distributors	621 635	653 698	387 557	141 248	205 331	-4.9	60.4	340.1	202.7
Meat, meat products wholesalers	3 878 992	2 866 193	1 977 065	519 593	689 977	35.3	96.2	646.5	462.2
Fresh fruit, vegetable wholesalers	3 092 438	3,261,739	3 169 960	1 142 852	1 665 382	-5.2	-2.4	170.6	85.7
Other grocery and related products wholesalers	5 035 688	4 579 714	2 719 192	(NA)	(NA)	10.0	85.2	(NA)	(NA)
Farm products (raw materials) merchants	9 593 808	9 231 941	6 771 007	1 628 706	3 697 456	3.9	41.7	489.0	159.5
Cotton merchants	2 199 826	2 610 108	1 741 557	408 574	1 533 824	-15.7	26.3	438.4	43.4
Grain merchants	5 072 618	3 989 704	3 051 393	522 447	1 091 536	27.1	66.2	870.9	364.7
Livestock (except horses and mules) distributors	758 862	888 292	406 595	697 685	1 072 096	14.6 -10.4	86.6 -0.6	232.7	116.5
Miscellaneous farm products dealers	1 562 502	1 743 837	1 571 462						
Electrical goods distributors	7 928 191	6 337 718	4 309 283	788 024	846 689	25.1	84.0	906.1	836.4
General-line electrical supplies, apparatus distributors	1 344 680	1 567 994	2 278 809	451 329	451 018	14.3 56.3	51.1	662.8	663.3
Specialty-line electrical supplies, apparatus distributors	2 098 089	1 342 464							
Electrical appliance, television, radio set wholesalers	3 431 731	2 814 584	2 030 474	336 695	395 671	21.9	69.0	919.2	767.3
Electronic parts, equipment distributors	1 053 691	612 676	...	...	...	72.0	(NA)	(NA)	(NA)
Hardware, plumbing, heating equipment, supplies wholesalers	5 919 649	4 881 781	3 978 019	(NA)	(NA)	21.3	48.8	(NA)	(NA)
Hardware wholesalers	2 255 169	2 067 923	2 006 431	592 000	714 528	9.1	12.4	280.9	215.6
Plumbing and heating equipment, supplies distributors	3 052 224	2 329 788	1 673 749	379 975	498 210	31.0	82.4	703.3	512.6
Air conditioning, refrigeration equip- ment, supplies distributors	612 256	484 070	297 839	(NA)	(NA)	26.5	105.6	(NA)	(NA)
Machinery, equipment, supplies distributors	12 646 808	9 555 782	6 425 261	(NA)	(NA)	32.3	96.8	(NA)	(NA)
Commercial machines, equipment distributors	1 009 616	660 125	634 953	(NA)	(NA)	52.9	59.0	(NA)	(NA)
Construction machinery equipment dealers	2 006 390	1 401 359	779 882	96 556	56 171	43.2	157.3	1 978.0	3 471.9
Industrial machinery, equipment distributors	3 331 836	2 618 986	2 973 949	640 936	685 719	27.2 16.0	98.2	819.6	759.5
Industrial supplies distributors	2 562 050	2 207 840							

See footnotes at end of table.

Table D.—SALES OF MERCHANT WHOLESALERS, BY KIND OF BUSINESS: 1958, 1954, 1948, 1939, AND 1929—UNITED STATES—Continued

Kind of business	Sales (\$1,000)					Percent change in sales (minus sign denotes decrease)			
	1958	1954	1948	1939 ¹	1929 ¹	1954 to 1958	1948 to 1958	1939 to 1958	1929 to 1958
Machinery, equipment, supplies distributors—Continued									
Farm and garden machinery equipment wholesalers	740 783	534 379	481 117	59 395	58 351	38.6	54.0	1 147.2	1 169.5
Professional equipment, supplies distributors	1 339 817	853 153	562 413	172 855	135 188	57.0	138.2	675.1	891.1
Service-establishment equipment, supply houses	1 039 841	903 892	743 440	268 725	166 402	15.0	39.9	287.0	524.9
Transportation equipment supplies (excluding automotive) distributors . .	616 475	376 048	249 507	65 082	50 546	63.9	147.1	847.2	1 119.6
Metals, minerals (excluding petroleum products, scrap) distributors	5 540 890	4 156 774	3 948 877	1 031 810	1 351 684	33.3	40.3	437.0	309.9
Coal wholesalers	916 900	794 189	1 997 822	515 835	679 103	15.5	-54.1	77.8	35.0
Iron, steel, and products distributors .	3 199 882	2 174 276	1 447 929	304 440	278 023	47.2	121.0	951.1	1 050.9
Nonferrous metals distributors	1 424 108	1 188 309	503 126	211 535	394 558	19.8	183.1	573.2	260.9
Scrap, waste materials dealers	2 898 314	2 405 590	2 663 631	656 000	474 453	20.5	8.8	341.8	510.9
Iron, steel scrap dealers	1 706 125	1 213 140	1 688 130	334 136	207 759	40.6	1.1	410.6	721.2
Waste materials dealers	1 192 189	1 192 450	975 501	321 864	266 694	-0.1	22.2	270.4	347.0
Tobacco, tobacco products distributors .	3 668 291	3 208 929	2 487 122	1 106 215	858 329	14.3	47.5	231.6	327.4
Beer, wine, distilled alcoholic beverage wholesalers	6 530 233	5 686 934	4 049 795	1 249 164	...	14.8	61.2	422.8	(NA)
Beer distributors	2 730 853	2 311 181	1 524 681	502 111	...	18.2	79.1	443.9	(NA)
Wine, distilled spirits wholesalers . .	3 799 380	3 375 753	2 525 114	747 053	...	12.5	50.5	408.6	(NA)
Paper, paper products (except wallpaper) wholesalers	3 564 104	2 915 424	1 847 403	554 250	673 528	22.2	92.9	543.0	429.2
Fine and coarse paper wholesalers . . .	834 930	2 545 652	1 670 307	507 699	606 936	18.4	80.4	493.5	396.5
Printing and fine paper distributors . .	976 582								
Coarse paper and paper products wholesalers	1 201 890	369 772	177 096	46 551	66 592	48.9	211.0	1 083.0	727.0
Stationery, office supplies wholesalers	550 702								
Furniture, home furnishings wholesalers .	2 510 073	2 082 475	1 249 234	373 464	494 777	20.5	100.9	572.1	407.3
Furniture (household, office) wholesalers	745 421	697 825	375 261	61 188	126 846	6.8	98.6	1 118.2	487.7
Home furnishings, floor coverings wholesalers	1 764 652	1 384 650	873 973	312 276	367 931	27.4	101.9	465.1	379.6
Lumber, construction materials distributors	6 271 527	5 587 837	3 889 955	804 392	1 283 891	12.2	61.2	679.7	388.5
Lumber, millwork wholesalers	4 220 096	3 805 942	2 755 546	487 610	772 446	10.9	53.1	765.5	446.3
Construction materials distributors . .	2 051 431	1 781 895	1 134 409	316 782	511 445	15.1	80.8	547.6	301.1
Miscellaneous merchant wholesalers . . .	11 748 372	8 956 532	6 151 630	2 135 762	3 446 007	31.2	91.0	450.1	240.9
Amusement, sporting goods distributors .	1 354 231	952 711	543 393	124 479	90 239	42.1	149.2	987.9	1 400.7
Book, magazine, newspaper wholesalers .	839 866	697 206	456 186	168 572	127 546	20.5	84.1	398.2	558.5
Farm supplies wholesalers	1 703 941	1 574 642	1 196 885	333 844	589 695	8.2	42.4	410.4	189.0
Jewelry wholesalers	847 967	825 459	725 091	234 054	355 086	2.7	16.9	262.3	138.3
Petroleum products distributors (excluding bulk stations, terminals) .	2 403 504	1 416 388	740 721	196 734	723 968	69.7	224.5	1 121.7	232.0
Flowers, bulbs, plants wholesalers . . .	202 051	222 942	145 603	42 987	46 143	-9.4	38.8	370.0	337.9
Other merchant wholesalers	4 396 812	3 267 184	2 343 751	1 035 092	1 513 330	34.6	87.6	324.8	190.5

... Represents zero.

NA Not available.

¹Includes establishments without paid employees, not included in subsequent census years.

ample, is credited to Chicago even though its sales territories may extend into many States. Data for traveling salesmen are included with establishments from which they operate.

Regions, Geographic Divisions, States.—Table 1E, Chapter 1, presents a summary of wholesale trade, 1958 and 1954, for regions, geographic divisions, and States by type of operation. Table 1F presents wholesale trade data for each of the regions and geographic divisions by kind of business; and table 1J presents data on establishments and sales in each State by kind of business. The accompanying text table E presents 1958 sales by regions,

divisions, and States, for all types of operation combined, and separately for merchant wholesalers, and provides trend information for the five Business Census years 1929, 1939, 1948, 1954, and 1958.

Measured in terms of 1958 sales, all types of operation combined, New York led all other States with \$54.9 billion, or 19.3 percent of the total for the United States. California was second with 9.1 percent, replacing Illinois which had been second in 1954. Illinois with 8.3 percent of the total was third; followed by Pennsylvania, 5.7 percent; Ohio, 5.1 percent; and Texas, 5.0 percent. Other

Table E.-WHOLESALE TRADE, BY REGIONS, GEOGRAPHIC DIVISIONS, AND STATES:
1958, 1954, 1948, 1939, AND 1929

Geographic region, division and State	Sales, all types of operation (including merchant wholesalers)						Sales, merchant wholesalers					
	1958		Sales as a percent of United States total				1958		Sales as a percent of United States total			
	Sales (\$1,000)	Percent of United States total	1954	1948	1939	1929	Sales (\$1,000)	Percent of United States total	1954	1948	1939	1929
United States, total . . .	284 970 807	100.0	100.0	100.0	100.0	100.0	121 661 229	100.0	100.0	100.0	100.0	100.0
REGIONS												
The Northeastern States.	93 432 686	32.8	34.3	35.5	40.0	39.9	41 622 893	34.2	35.8	37.5	41.5	42.1
The North Central States.	87 445 271	30.7	31.8	33.1	30.8	32.7	33 158 235	27.3	28.0	29.0	29.0	28.6
The South.	62 739 428	22.0	21.0	19.8	18.1	17.5	28 072 342	23.1	22.5	21.1	18.7	18.8
The West	41 353 422	14.5	12.9	11.6	11.1	9.9	18 807 759	15.5	13.8	12.4	10.8	10.5
GEOGRAPHIC DIVISIONS												
The Northeastern States												
New England.	13 755 104	4.8	5.0	5.0	5.7	6.0	6 475 386	5.3	5.5	5.9	6.6	7.2
Middle Atlantic.	79 677 582	28.0	29.3	30.5	34.3	33.9	35 147 507	28.9	30.3	31.6	34.9	34.9
The North Central States												
East North Central.	59 345 755	20.8	21.7	21.5	20.3	20.1	22 740 426	18.7	19.1	19.3	19.4	18.4
West North Central.	28 099 516	9.9	10.1	11.6	10.5	12.6	10 417 809	8.6	8.9	9.7	9.6	10.2
The South												
South Atlantic	28 487 547	10.0	9.3	8.7	8.3	6.7	11 627 512	9.6	9.0	8.4	8.1	6.6
East South Central	11 959 048	4.2	4.4	4.2	3.6	3.7	5 522 089	4.5	4.7	4.8	3.8	4.1
West South Central	22 292 833	7.8	7.3	6.9	6.2	7.1	10 922 741	9.0	8.7	7.9	6.8	8.1
The West												
Mountain	7 872 614	2.8	2.5	2.3	2.0	1.7	3 481 812	2.9	2.5	2.3	1.9	1.7
Pacific.	33 480 808	11.7	10.4	9.3	9.1	8.2	15 325 947	12.6	11.3	10.1	8.9	8.8
STATES												
New England												
Maine.	847 517	0.3	0.3	0.3	0.3	0.3	441 882	0.4	0.4	0.3	0.4	0.3
New Hampshire.	396 157	0.1	0.1	0.1	0.1	0.1	224 282	0.2	0.2	0.1	0.1	0.1
Vermont.	230 503	0.1	0.1	0.1	0.1	0.1	126 129	0.1	0.1	0.1	0.1	0.1
Massachusetts.	8 677 739	3.0	3.2	3.4	4.0	4.4	3 855 300	3.2	3.3	3.9	4.5	5.3
Rhode Island	1 005 206	0.4	0.4	0.4	0.4	0.4	517 827	0.4	0.5	0.5	0.5	0.6
Connecticut.	2 597 982	0.9	0.9	0.7	0.7	0.7	1 309 966	1.1	1.1	1.0	1.0	0.8
Middle Atlantic												
New York	54 893 515	19.3	21.1	22.7	26.3	25.6	24 797 084	20.4	21.8	23.1	26.1	26.5
New Jersey	8 477 140	3.0	2.5	1.9	1.9	1.4	3 902 543	3.2	3.0	2.5	2.7	1.7
Pennsylvania	16 306 927	5.7	5.7	5.9	6.1	6.9	6 447 880	5.3	5.5	6.0	6.1	6.7
East North Central												
Ohio	14 414 185	5.1	5.4	5.1	4.7	4.4	5 282 422	4.3	4.5	5.1	4.9	4.6
Indiana.	5 230 576	1.8	1.9	1.7	1.5	1.3	2 095 527	1.7	1.8	1.7	1.5	1.3
Illinois	23 564 362	8.3	8.7	9.6	9.1	10.0	9 110 847	7.5	7.5	7.6	7.9	7.8
Michigan	11 600 435	4.1	4.3	3.6	3.5	3.0	4 167 209	3.4	3.6	3.1	3.4	2.9
Wisconsin.	4 536 197	1.6	1.5	1.5	1.5	1.4	2 084 421	1.7	1.6	1.8	1.7	1.8
West North Central												
Minnesota.	6 538 039	2.3	2.3	2.7	2.6	2.5	2 668 032	2.2	2.2	2.6	2.7	2.3
Iowa	4 496 476	1.6	1.6	1.8	1.4	1.6	1 572 287	1.3	1.3	1.3	1.2	1.2
Missouri	9 592 640	3.4	3.5	3.8	4.1	4.9	3 533 578	2.9	3.2	3.6	3.9	4.1
North Dakota	1 004 110	0.4	0.3	0.5	0.3	0.4	338 189	0.3	0.3	0.2	0.2	0.2
South Dakota	953 444	0.3	0.3	0.4	0.2	0.4	242 467	0.2	0.2	0.2	0.2	0.2
Nebraska	2 969 439	1.0	1.1	1.2	1.0	1.6	910 733	0.7	0.8	0.8	0.7	0.9
Kansas.	2 545 288	0.9	0.9	1.1	0.8	1.3	1 152 523	0.9	0.9	1.0	0.7	1.3
South Atlantic												
Delaware	804 480	0.3	0.3	0.3	0.3	0.2	175 762	0.1	0.1	0.1	0.1	0.1
Maryland	3 313 203	1.2	1.1	1.1	1.3	1.1	1 317 124	1.1	1.1	1.2	1.4	1.2
District of Columbia	1 676 138	0.6	0.6	0.6	0.6	0.3	708 324	0.6	0.6	0.6	0.7	0.3
Virginia	3 488 917	1.2	1.1	1.1	1.1	0.9	1 517 561	1.2	1.2	1.2	1.2	1.0
West Virginia.	1 320 798	0.5	0.5	0.6	0.5	0.5	654 246	0.5	0.5	0.8	0.7	0.6
North Carolina	5 025 891	1.8	1.8	1.7	1.5	1.0	1 854 970	1.5	1.5	1.3	1.2	0.9
South Carolina	1 605 362	0.6	0.6	0.5	0.5	0.5	769 098	0.6	0.6	0.6	0.5	0.5
Georgia.	5 740 859	2.0	1.9	1.7	1.5	1.5	1 926 626	1.6	1.6	1.4	1.3	1.4
Florida.	5 511 899	1.9	1.4	1.1	1.0	0.7	2 703 801	2.2	1.7	1.2	1.0	0.6

Table E.—WHOLESALE TRADE, BY REGIONS, GEOGRAPHIC DIVISIONS, AND STATES:
1958, 1954, 1948, 1939, AND 1929—Continued

Geographic region, division and State	Sales, all types of operation (including merchant wholesalers)						Sales, merchant wholesalers					
	1958		Sales as a percent of United States total				1958		Sales as a percent of United States total			
	Sales (\$1,000)	Percent of United States, total	1954	1948	1939	1929	Sales (\$1,000)	Percent of United States, total	1954	1948	1939	1929
STATES—Continued												
East South Central												
Kentucky	2 563 976	0.9	0.9	0.9	0.8	0.7	1 149 604	0.9	1.0	1.0	1.0	0.9
Tennessee	5 153 281	1.8	1.9	1.8	1.5	1.6	2 357 846	1.9	2.2	2.3	1.5	1.9
Alabama	2 853 286	1.0	1.0	0.9	0.8	0.8	1 303 325	1.1	1.0	1.0	0.9	0.9
Mississippi	1 388 505	0.5	0.5	0.5	0.4	0.6	711 314	0.6	0.5	0.5	0.4	0.4
West South Central												
Arkansas	1 163 741	0.4	0.4	0.4	0.5	0.5	609 879	0.5	0.5	0.5	0.5	0.6
Louisiana	4 075 416	1.4	1.2	1.2	1.3	1.2	2 030 605	1.7	1.7	1.5	1.4	1.4
Oklahoma	2 664 152	0.9	1.0	0.9	0.8	1.1	1 223 069	1.0	1.0	1.0	0.8	1.1
Texas	14 389 524	5.0	4.7	4.4	3.7	4.1	7 059 188	5.8	5.6	4.9	4.1	5.0
Mountain												
Montana	762 943	0.3	0.3	0.3	0.2	0.2	314 061	0.3	0.3	0.3	0.2	0.2
Idaho	668 587	0.2	0.2	0.2	0.2	0.1	253 404	0.2	0.2	0.1	0.2	0.1
Wyoming	211 059	0.1	0.1	0.1	0.1	0.1	114 120	0.1	0.1	0.1	0.1	0.1
Colorado	2 955 309	1.0	0.9	0.9	0.8	0.8	1 064 982	0.9	0.8	0.8	0.7	0.7
New Mexico	664 858	0.2	0.2	0.1	0.1	0.1	412 271	0.3	0.3	0.2	0.1	0.1
Arizona	1 214 066	0.4	0.3	0.2	0.2	0.1	670 393	0.6	0.4	0.3	0.2	0.2
Utah	1 196 680	0.4	0.4	0.4	0.3	0.3	515 852	0.4	0.4	0.4	0.3	0.3
Nevada	199 112	0.1	0.1	(Z)	(Z)	(Z)	136 729	0.1	0.1	0.1	0.1	(Z)
Pacific												
Washington	4 316 205	1.5	1.5	1.4	1.4	1.4	2 075 729	1.7	1.7	1.6	1.4	1.7
Oregon	3 258 801	1.1	1.0	1.0	0.8	0.7	1 755 628	1.4	1.3	1.2	0.9	0.8
California	25 905 802	9.1	7.9	6.9	6.9	6.0	11 494 590	9.4	8.3	7.3	6.6	6.3

Z Less than 0.05 percent.

States with three percent or more of the 1958 total were Michigan, Missouri, Massachusetts, and New Jersey, in the order named.

When sales of merchant wholesalers, only, are considered the same general pattern is noted; New York was first among the States, California was second, and Illinois, third, but Texas was in fourth position. Other leading States were the same as for all types of operation combined, but in a slightly different order.

Considered over the period of time since the first Business Census, wholesale trade continued to move West and South. The Northeastern States, for example, dropped from approximately 40 percent of the total for the United States in 1929 to 33 percent in 1958; and the North Central States declined from 32.7 to 30.7 percent of the total. On the other hand, the South increased from 17.5 percent to 22.0 percent and the West from 9.9 to 14.5 percent of the national total.

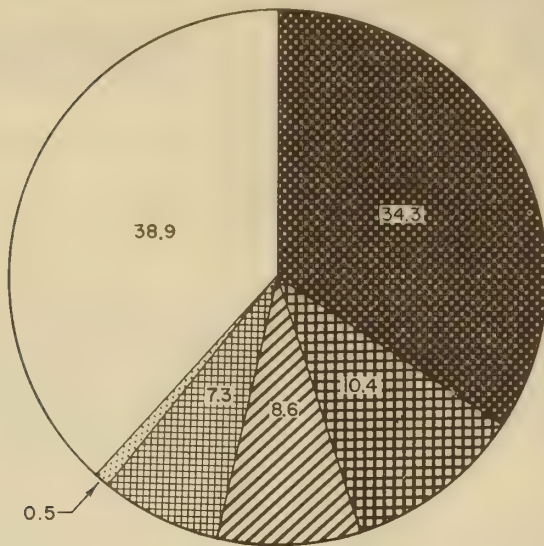
Considered by geographic division, the portion of the United States total accounted for by New England, Middle Atlantic, and West North Central declined; the East North Central remained about the same; with other divisions recording relative gains. The same general pattern is noted for merchant wholesalers as for all types of wholesale operation combined.

Standard Metropolitan Statistical Areas (SMSA).—These areas were defined by an inter-agency committee of the Federal Government, under the direction of the Federal Bureau of the Budget, for purposes of compiling and presenting a wide variety of data on a uniform area basis. Titles and definitions of the 189 areas in the continental United States and in Hawaii, together with the two consolidated areas of New York and Chicago, as recorded in a Bureau of the Budget document dated June 30, 1959, appear in Appendix D of this volume. Comparative data for all wholesale trade, 1958 and 1954, are presented for the areas in table 1G, chapter 1, and table 1K presents information for the larger areas by kind of business.

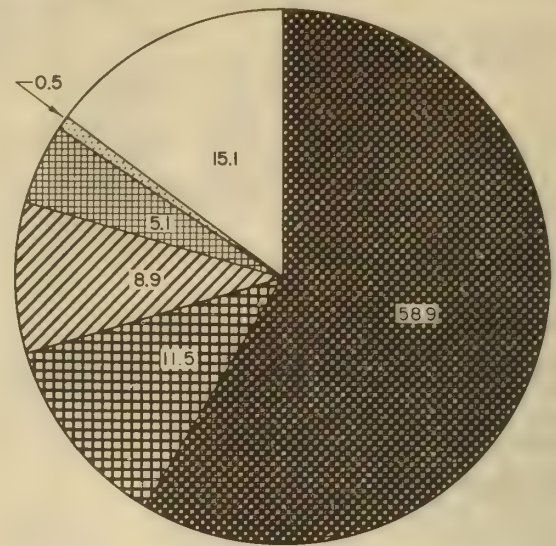
Figure 3.—WHOLESALE TRADE, 1958—POPULATION, 1960—BY STANDARD METROPOLITAN STATISTICAL AREA SIZE GROUPS

POPULATION PERCENT OF U.S. TOTAL: 1960

WHOLESALE TRADE SALES PERCENT OF U.S. TOTAL: 1958



■ SMSA'S WITH 1,000,000 OR MORE INHABITANTS
 ▨ SMSA'S WITH 500,000 TO 999,999
 ▩ SMSA'S WITH 250,000 TO 499,999



▨ SMSA'S WITH 100,000 TO 249,999
 ▩ SMSA'S WITH LESS THAN 100,000 INHABITANTS
 □ REMAINDER OF THE UNITED STATES

A high concentration of wholesale trade is noted in the larger Standard Metropolitan Statistical Areas (text table F). Whereas the 10 largest areas, as measured by population, accounted for only 24.3 percent of the inhabitants, they contributed 43.3 percent of the sales, 40.8 percent of the payroll, and 35.8 percent of the employees of wholesale trade. The 24 largest SMSA's contained slightly

more than one-third of the population but the wholesale trade establishments in them accounted for over one-half of all of the wholesale business. At the other end of the scale, the "remainder of the United States" (areas not in any SMSA) contained 38.8 percent of the population but accounted for less than 20 percent of the wholesale business of the United States.

Table F.—WHOLESALE TRADE: 1958—STANDARD METROPOLITAN STATISTICAL AREAS, BY POPULATION SIZE GROUPS

Standard metropolitan statistical area population size: 1960	Population, 1960, as percent of total	Wholesale establishments (number)	Sales, wholesale trade		Payroll, entire year		Paid employees, workweek ended nearest Nov. 15	
			Amount (\$1,000)	Percent of total	Amount (\$1,000)	Percent of total	Number	Percent of total
United States, total	100.0	285 996	284 970 807	100.0	13 198 744	100.0	2 797 341	100.0
10 areas with 2,000,000 inhabitants or more	24.3	86 785	123 493 342	43.3	5 388 563	40.8	1 001 157	35.8
14 areas with 1,000,000 to 1,999,999 inhabitants . . .	10.0	32 553	44 513 226	15.6	2 066 255	15.6	408 095	14.6
28 areas with 500,000 to 999,999 inhabitants	10.4	29 177	32 641 910	11.5	1 635 498	12.4	350 421	12.5
47 areas with 250,000 to 499,999 inhabitants	8.6	25 159	25 361 276	8.9	1 329 575	10.1	290 655	10.4
44 areas with 150,000 to 249,999 inhabitants	4.9	12 258	9 220 564	3.2	544 436	4.1	126 683	4.5
34 areas with 100,000 to 149,999 inhabitants	2.4	6 668	5 311 279	1.9	277 693	2.1	64 137	2.3
11 areas with less than 100,000 inhabitants	0.5	1 558	1 473 671	0.5	61 199	0.5	14 773	0.5
Remainder of the United States.	38.8	91 838	42 955 539	15.1	1 895 525	14.4	541 420	19.4

Table G—WHOLESALE TRADE: 1958 AND 1954—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE

Standard metropolitan statistical areas, ranked by 1960 population	Establishments		Sales, all types of wholesale establishments				Population, 1960		Sales rank	
	1958	1954	1958		1954		Number (1,000)	Per-cent of U. S. total	1958	1954
			Amount (\$1,000)	Per-cent of U. S. total	Amount (\$1,000)	Per-cent of U. S. total				
United States, total	285 996	252 318	284 970 807	100.0	234 974 422	100.0	179 323	100.0	(X)	(X)
52 Largest SMSA'S, total	148 515	131 983	200 648 478	70.4	166 693 491	70.9	80 297	44.8	(X)	(X)
New York, N.Y.	31 880	30 491	47 769 986	16.8	43 593 834	18.6	10 695	6.0	1	1
Los Angeles-Long Beach, Calif.	11,365	9,193	13 027 304	4.6	9 176 068	3.9	6 743	3.8	3	3
Chicago, Ill.	11,546	10,645	19 283 596	6.8	16 700 364	7.1	6 221	3.5	2	2
Philadelphia, Pa.-N.J.	7 175	6 613	8 826 529	3.1	7 095 067	3.0	4 343	2.4	4	5
Detroit, Mich.	5 231	4 614	8 251 981	2.9	7 409 930	3.2	3 762	2.1	5	4
San Francisco-Oakland, Calif.	5 268	4 692	7 458 001	2.6	5 853 504	2.5	2 783	1.6	6	7
Boston, Mass.	5 634	5 357	6 898 488	2.4	6 045 696	2.6	2 589	1.4	7	6
Pittsburgh, Pa.	3 362	3 126	4 513 222	1.6	3 553 889	1.5	2 405	1.3	11	11
St. Louis, Mo.-Ill.	3 595	3 322	5 230 436	1.8	4 568 512	1.9	2 060	1.1	8	8
Washington, D.C.-Md.-Va.	1 729	1 411	2 233 799	0.8	1 616 085	0.7	2 002	1.1	26	27
Cleveland, Ohio.	3 467	3 125	4 861 019	1.7	4 169 061	1.8	1 797	1.0	10	9
Baltimore, Md.	2 261	2 124	2 681 718	0.9	2 168 419	0.9	1 727	1.0	18	19
Newark, N.J.	2 986	2 507	3 494 888	1.2	2 434 522	1.0	1 689	0.9	16	18
Minneapolis-St. Paul, Minn.	2 927	2 530	4 941 742	1.7	4 142 059	1.8	1 482	0.8	9	10
Buffalo, N.Y.	1 969	1 798	2 386 226	0.8	1 965 176	0.8	1 307	0.7	25	21
Houston, Tex.	2 421	1 903	3 640 365	1.3	2 722 261	1.2	1 243	0.7	15	16
Milwaukee, Wis.	2 096	1 819	2 500 480	0.9	1 892 956	0.8	1 194	0.7	21	22
Paterson-Clifton-Passaic, N.J.	1 672	1 317	1 719 613	0.6	984 310	0.4	1 187	0.7	28	32
Seattle, Wash.	2 408	2 072	2 564 744	0.9	1 998 978	0.9	1 107	0.6	19	20
Dallas, Tex.	2 712	2 201	4 030 381	1.4	3 017 224	1.3	1 084	0.6	12	15
Cincinnati, Ohio-Ky.	2 023	1 884	3 274 114	1.1	3 118 341	1.3	1 072	0.6	17	14
Kansas City, Mo.-Kans.	2 366	2 105	3 723 102	1.3	3 257 572	1.4	1 039	0.6	14	12
San Diego, Calif.	924	683	696 008	0.2	411 945	0.2	1 033	0.6	46	47
Atlanta, Ga.	2 321	1 866	3 998 826	1.4	(D)	(D)	1 017	0.6	13	13
Miami, Fla.	1 949	1 324	1 450 597	0.5	842 031	0.4	935	0.5	29	36
Denver, Colo.	1 891	1 613	2 408 528	0.8	1 756 889	0.7	929	0.5	24	25
New Orleans, La.	1 709	1 442	2 487 590	0.9	1 750 689	0.7	868	0.5	22	26
Portland, Ore.-Wash.	1 881	1 589	2 469 702	0.9	1 840 194	0.8	822	0.5	23	24
Providence-Pawtucket, R.I.-Mass.	1 322	1 236	1 003 800	0.4	(D)	(D)	816	0.5	36	34
San Bernardino-Riverside-Ontario, Calif.	769	643	584 481	0.2	377 508	0.2	810	0.5	49	50
Tampa-St. Petersburg, Fla.	1 158	866	919 482	0.3	598 412	0.3	772	0.4	37	43
Louisville, Ky.-Ind.	1 079	936	1 263 982	0.4	1 171 095	0.5	725	0.4	31	29
Indianapolis, Ind.	1 457	1 253	2 130 328	0.7	1 885 054	0.8	698	0.4	27	23
Dayton, Ohio.	829	696	750 287	0.3	622 619	0.3	695	0.4	45	41
San Antonio, Tex.	902	800	773 909	0.3	610 016	0.3	687	0.4	43	42
Columbus, Ohio.	969	842	1 095 153	0.4	987 909	0.4	683	0.4	34	31
Phoenix, Ariz.	1 028	721	884 718	0.3	556 883	0.2	664	0.4	38	44
Albany-Schenectady-Troy, N.Y.	927	879	859 926	0.3	744 821	0.3	658	0.4	39	37
San Jose, Calif.	598	430	633 875	0.2	277 655	0.1	642	0.4	47	52
Birmingham, Ala.	979	813	1 449 290	0.5	1 202 769	0.5	635	0.4	30	28
Memphis, Tenn.	1 233	1 089	2 518 050	0.9	2 461 539	1.0	627	0.3	20	17
Jersey City, N.J.	1 053	953	1 217 376	0.4	1 032 180	0.4	611	0.3	32	30
Rochester, N.Y.	921	806	822 665	0.3	676 197	0.3	586	0.3	42	40
Norfolk-Portsmouth, Va.	594	552	578 513	0.2	495 026	0.2	579	0.3	50	46
Gary-Hammond-East Chicago, Ind.	457	368	454 754	0.2	397 308	0.2	574	0.3	52	48
Fort Worth, Tex.	875	763	848 319	0.3	728 444	0.3	573	0.3	40	38
Syracuse, N.Y.	958	857	1 184 820	0.4	856 150	0.4	564	0.3	33	35
Hartford, Conn.	924	769	838 385	0.3	690 897	0.3	525	0.3	41	39
Akron, Ohio.	598	518	767 722	0.3	518 195	0.2	514	0.3	44	45
Oklahoma City, Okla.	1 004	873	1 092 527	0.4	933 845	0.4	512	0.3	35	33
Youngstown-Warren, Ohio.	554	513	598 768	0.2	378 043	0.2	509	0.3	48	49
Sacramento, Calif.	559	441	554 363	0.2	347 594	0.2	503	0.3	51	51
Remainder of the United States	137 481	120 335	84 322 329	29.6	68 280 931	29.1	99 026	55.2	(X)	(X)

(D) Withheld to avoid disclosing figures for individual companies.

(X) Not applicable.

Table H.-WHOLESALE TRADE: 1958 AND 1954-50 LARGEST COUNTIES RANKED BY 1960 POPULATION SIZE

County ranked by 1960 population size	Population 1960		Percent of U.S. sales, all types of wholesale establishments		Payroll entire year, percent of U.S. total		Rank- wholesale trade	
	Number	Percent of U.S. total	1958	1954	1958	1954	1958	1954
United States, total.	179 323 175	100.0	100.0	100.0	100.0	100.0	(X)	(X)
Los Angeles County, Calif..	6 038 771	3.4	4.5	3.8	5.1	4.6	3	3
Cook County, Ill.	5 129 725	2.9	6.6	6.9	6.2	6.5	2	2
Wayne County, Mich.	2 666 297	1.5	2.7	2.9	2.4	2.6	4	4
Kings County, N. Y.	2 627 319	1.5	0.8	0.8	1.0	1.1	21	20
Philadelphia County, Pa.. . . .	2 002 512	1.1	2.1	2.6	2.4	2.7	5	5
Queens County, N. Y.. . . .	1 809 578	1.0	1.1	0.9	1.2	1.0	15	18
New York County, N. Y.. . . .	1 698 281	0.9	13.7	15.9	9.8	11.1	1	1
Cuyahoga County, Ohio	1 647 895	0.9	1.7	1.8	1.8	1.9	7	8
Allegheny County, Pa.	1 628 587	0.9	1.5	1.4	1.4	1.5	9	10
Bronx County, N. Y...	1 424 815	0.8	0.3	0.3	0.5	0.4	37	33
Nassau County, N. Y.. . . .	1 300 171	0.7	0.4	0.2	0.4	0.3	35	39
Harris County, Tex.	1 243 158	0.7	1.3	1.2	1.3	1.1	12	15
Middlesex County, Mass.	1 238 742	0.7	0.5	0.5	0.6	0.6	27	27
Erie County, N. Y.. . . .	1 064 688	0.6	0.8	0.8	0.8	0.9	22	21
Milwaukee County, Wis.. . . .	1 036 041	0.6	0.9	0.8	0.9	0.9	20	23
San Diego County, Calif.. . . .	1 033 011	0.6	0.2	0.2	0.4	0.3	43	44
Dallas County, Tex.	951 527	0.5	1.4	1.3	1.3	1.2	10	12
Baltimore City, Md.	939 024	0.5	0.9	0.9	0.9	1.0	18	17
Dade County, Fla...	935 047	0.5	0.5	0.4	0.7	0.5	28	32
King County, Wash.. . . .	935 014	0.5	0.9	0.8	1.0	1.0	19	19
Essex County, N. J.	923 545	0.5	0.8	0.7	0.9	0.9	23	24
Alameda County, Calif.. . . .	908 209	0.5	0.6	0.5	0.7	0.6	26	29
Hamilton County, Ohio	864 121	0.5	1.1	1.3	0.9	1.0	14	11
Hennepin County, Minn.. . . .	842 854	0.5	1.2	1.2	1.2	1.2	13	13
Westchester County, N. Y.	808 891	0.5	0.4	0.3	0.4	0.4	34	38
Suffolk County, Mass.	791 329	0.4	1.7	2.0	1.6	1.9	8	6
Bergen County, N. J.. . . .	780 255	0.4	0.4	0.2	0.4	0.3	32	42
St. Louis City, Mo...	750 026	0.4	1.3	1.6	1.5	1.8	11	9
San Francisco County, Calif.. . . .	740 316	0.4	1.7	1.9	1.6	1.8	6	7
Orange County, Calif.	703 925	0.4	0.1	0.1	0.2	0.1	49	50
St. Louis County, Mo.	703 532	0.4	0.3	0.1	0.2	0.1	42	48
Marion County, Ind...	697 567	0.4	0.7	0.8	0.8	0.8	25	22
Oakland County, Mich.	690 259	0.4	0.2	0.2	0.2	0.2	47	41
Hartford County, Conn.. . . .	689 555	0.4	0.3	0.3	0.5	0.4	36	34
Bexar County, Tex.. . . .	687 151	0.4	0.3	0.3	0.4	0.3	41	37
Franklin County, Ohio	682 962	0.4	0.4	0.4	0.5	0.5	33	31
Suffolk County, N. Y.	666 784	0.4	0.1	0.1	0.1	0.1	50	49
Maricopa County, Ariz.. . . .	663 510	0.4	0.3	0.2	0.4	0.3	38	40
New Haven County, Conn.	660 315	0.4	0.3	0.3	0.4	0.4	39	35
Fairfield County, Conn.	653 589	0.4	0.2	0.2	0.3	0.3	45	43
Santa Clara County, Calif.. . . .	642 315	0.4	0.2	0.1	0.2	0.2	44	46
Jefferson County, Ala.. . . .	634 864	0.4	0.5	0.5	0.5	0.5	29	26
Orleans Parish, La.	627 525	0.3	0.8	0.7	0.7	0.7	24	25
Shelby County, Tenn.. . . .	627 019	0.3	0.9	1.0	0.6	0.6	17	16
Jackson County, Mo.	622 732	0.3	1.0	1.2	0.9	1.0	16	14
Jefferson County, Ky.	610 947	0.3	0.4	0.5	0.5	0.5	30	28
Hudson County, N. J.. . . .	610 734	0.3	0.4	0.4	0.5	0.5	31	30
Monroe County, N. Y.. . . .	586 387	0.3	0.3	0.3	0.4	0.4	40	36
Worcester County, Mass.	583 228	0.3	0.2	0.2	0.2	0.2	46	45
Essex County, Mass.	568 831	0.3	0.1	0.1	0.2	0.2	48	47
Remainder of United States...	120 949 695	67.4	40.1	38.0	42.6	40.6	(X)	(X)

(X) Not applicable.

Standard Metropolitan Statistical Areas with 500,000 inhabitants or more in 1960 are listed by population size in table G, a table which also presents comparative information, 1958 and 1954, on wholesale establishment counts and sales. The New York SMSA, because of a change in area definition, dropped slightly, from 18.6 to 16.8 percent, 1954 to 1958, of the national total of wholesale sales; but it ranked first by a considerable margin in terms of population 1960 (wholesale trade volume, 1954, and wholesale trade volume, 1958). The Los Angeles-Long Beach SMSA ranked second in population but third in wholesale trade in both 1958 and 1954. Chicago, which ranked third in population was second in wholesale trade. Philadelphia, Detroit, San Francisco, and Boston areas ranked fourth, fifth, sixth, and seventh, both in population and in 1958 wholesale trade sales. Areas that rated higher by five positions or more in wholesale sales, 1958, than in population, 1960, included Minneapolis-St. Paul; Dallas; Kansas City; Atlanta; New Orleans; Portland, Oreg.; Indianapolis; Birmingham; Memphis; Jersey City; Fort Worth; Syracuse; Hartford; and Oklahoma City.

Counties.—Data on wholesale trade, 1958, are presented by counties, and for cities of 5,000 inhabitants or more within counties, in table 102. A separate table is presented for each State in Volume IV—Wholesale Trade Area Statistics, 1958 Census of Business. Comparative information on wholesale trade, 1958 and 1954, is presented for the 100 largest counties in terms of wholesale trade payroll in table 1H of chapter 1 of this volume. As shown in the accompanying text table H, of the 50 largest counties in population order, Los Angeles County, Calif., ranked first in population in 1960, but third in wholesale

trade sales, 1958 and 1954. New York County, N.Y., ranked seventh in population but first in wholesale trade, both Business Census years. Cook County, Ill., ranked second in population, 1960, and wholesale trade, 1958 and 1954. Wayne County, Mich., ranked third in population but fourth in wholesale trade in both 1958 and 1954. Kings County, N.Y., ranked 4th in terms of population but 21st in 1958, and 20th in 1954, in wholesale trade. Philadelphia was in fifth position on these items for both years.

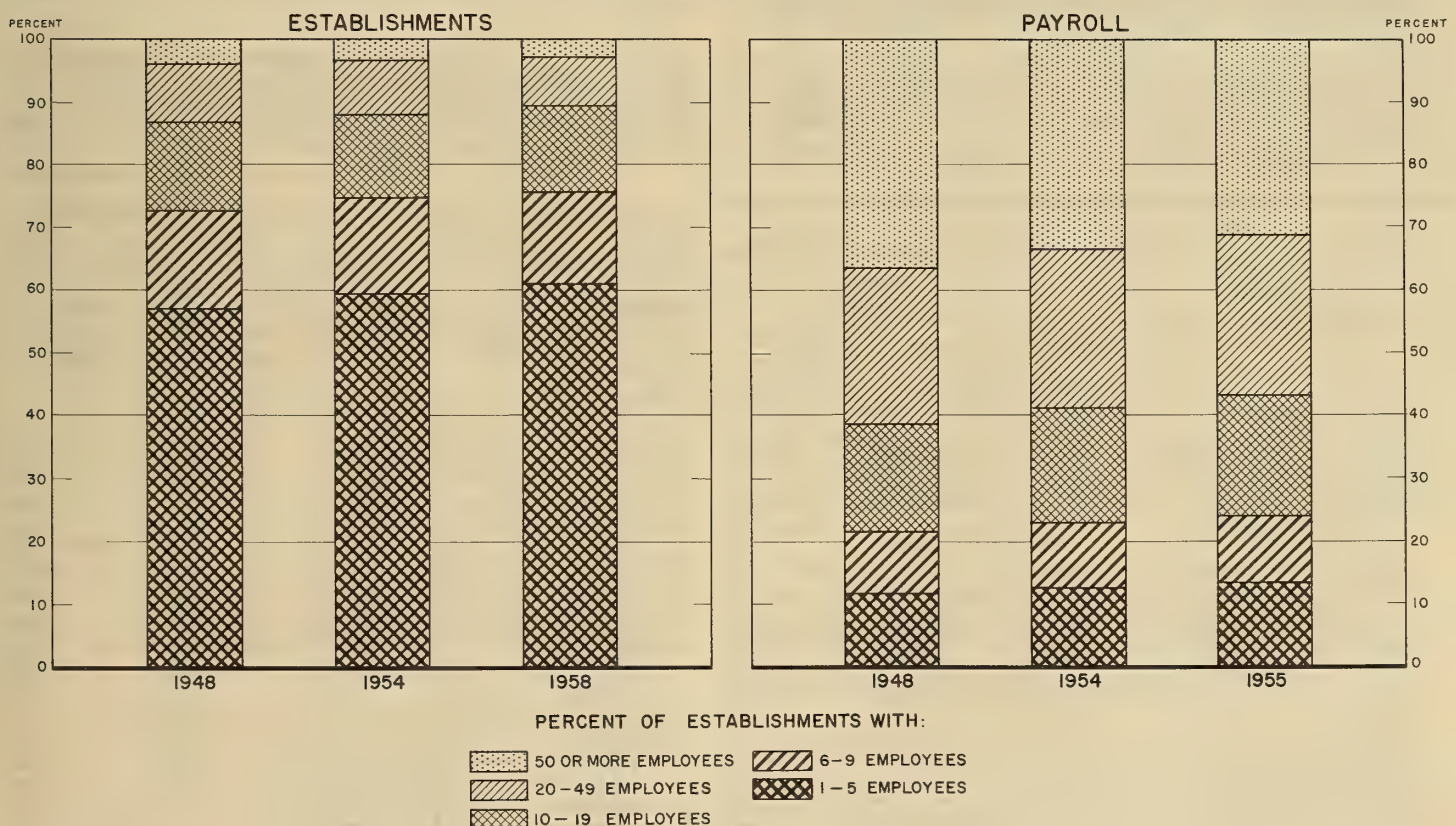
Among the 50 largest counties, those that ranked somewhat higher—five positions or more—in wholesale trade than in population were New York, N.Y.; Dallas, Tex.; Hamilton, Ohio; Hennepin, Minn.; Suffolk, Mass.; St. Louis City, Mo.; San Francisco, Calif.; Marion, Ind.; Jefferson, Ala.; Orleans Parish, La.; Shelby, Tenn.; Jackson, Mo.; Jefferson, Ky.; Hudson, N.J.; and Monroe, N.Y.

SIZE OF WHOLESALE ESTABLISHMENTS

Sales Size of Merchant Wholesalers (Tables 2A, 2B, and 2C).—Merchant wholesalers are grouped by dollar sales size of establishment in the accompanying text table J, with comparative Business Census information, 1958 and 1954.

A high concentration in number of establishments is noted in the lower sales size brackets: 32,276 with annual sales of less than \$50,000 each; and an additional 26,347 with sales of \$50,000 to \$99,000. These 58,623 establishments, almost one-third of the total number, contrib-

Figure 4.—WHOLESALE TRADE—ESTABLISHMENTS BY EMPLOYEE-SIZE GROUPS: 1958, 1954, AND 1948—UNITED STATES



uted only 2.2 percent of the sales of all merchant wholesalers. Their operating expense ratios (overhead expenses including payroll) were the highest; 30.7 percent for the group under \$50,000 and 28.2 percent for the \$50,000 to \$99,000 group—1958 data.

Only 976 establishments reported sales of \$10 million or more in 1958, but total sales for this group amounted to \$23.3 billion, or 19.1 percent of sales for all merchant wholesalers. An additional 2,112 establishments each reported sales of \$5 to \$10 million for a total of \$14.5 billion. Thus, a total of 3,088 establishments, or less than two percent of the total number, each reported sales for 1958 of \$5 million or more. Their combined total sales amounted to \$37.7 billion, or almost one-third of the total.

A mild upward movement in the sales size of establishments is noted when 1958 is compared with 1954, partly due to a rise in the wholesale price index, as noted in table A. In 1958, establishments with sales of less than \$100,000 contributed 2.2 percent of the total for all size groups as compared with 2.5 percent in 1954. Each of the sales-size groups under \$500,000 accounted for a slightly smaller portion of total sales in 1958 than in 1954; whereas increases are noted in the larger sales-size groups.

Operating expenses (including payroll), expressed as a percentage of sales, were highest for the establishments in the smallest sales-size group and consistently decreased in each succeeding sales-size group. The range was from 30.7 percent for the smallest sales-size class—less than \$50,000 annual sales—to 6.4 percent for the "\$10,000,000 and over" group. Although the same general pattern held true in 1954 as in 1958, the larger sales-size group showed a rise in operating expenses as a percent of sales when compared with 1954, while the smaller size groups, with one exception, showed a decrease.

Employment Size of Establishment (Tables 2D, 2E, and 2F).—Wholesale establishments were classified by employment size in both the 1958 and 1954 Wholesale Censuses according to the number of paid employees as of mid-November, and a summary is presented by employee-size group in the accompanying text table K. Establish-

ments which had paid employees during the year but none as of mid-November are included with the "1 paid employee" class. A high concentration of establishments in the smaller employee-size brackets is shown with 106,324 of the 285,996 establishments in 1958 having had fewer than three employees in mid-November of that year. Moreover, these 106,324 establishments, almost 40 percent of the total number, provided only 4.2 percent of the employment and contributed only 4.2 percent of the payroll of all wholesale businesses. At the other extreme, 8,117 establishments each had 50 or more paid employees. These 8,117 establishments (50 or more employees) accounted for 30.8 percent of the employment and 31.4 percent of wholesale trade payroll in 1958.

During the period from 1948 to 1958 little change occurred in the employment-size distribution of wholesale establishments. Such changes as there are appear to be in the direction of increase in the proportion of employment and payroll of the small size establishments. For example, establishments in each of the employee-size groups with fewer than six paid employees increased in 1958 compared with 1948 both in their payroll and employment percentages of the total for all wholesale trade. At the other end of the scale, establishments with higher employment recorded a progressively smaller portion of total wholesale trade employment and payroll.

RECEIVABLES AND BAD-DEBT LOSSES

Forms used in enumerating merchant wholesalers in connection with the 1958 Business Census provided for reporting end-of-year receivables, accounts and notes receivable outstanding at the end of the year, and bad-debt losses or receivables written off during the year as uncollectable. Results from these inquiries are presented in Chapter 3—for the country as a whole in table 3A, and for Standard Metropolitan Statistical Areas in tables 3B and 3C.

Of the 189,728 merchant wholesale establishments in the United States, 108,912 reported end-of-year receivables; 13,280 reported that they sold for cash only, hence, they had no receivables at the end of the year; while

Table J—MERCHANT WHOLESALERS, BY SALES SIZE OF ESTABLISHMENT: 1958 AND 1954—UNITED STATES

Sales size of establishment	1958					1954 ¹		
	Establishments (number)	Sales		Operating expenses (including payroll) as percent of sales	Payroll as percent of sales	Sales percent of total	Operating expenses (including payroll) as percent of sales	Payroll as percent of sales
		Amount (\$1,000)	Percent of total					
United States, total.	189 728	121 661 229	100.0	13.4	6.8	100.0	13.2	6.9
Establishments operating entire year, total . . .	184 679	119 910 454	98.6	13.3	6.8	98.5	13.1	6.9
With annual sales of—								
\$10,000,000 or more..	976	23 276 197	19.1	6.4	3.0	18.4	5.7	3.0
\$5,000,000 to \$9,999,000.	2 112	14 454 506	11.9	9.9	5.1	11.1	9.3	5.3
\$2,000,000 to \$4,999,000.	7 778	23 588 748	19.4	12.4	6.4	19.7	11.5	6.4
\$1,000,000 to \$1,999,000.	14 384	20 152 361	16.6	14.5	7.6	16.5	13.8	7.6
\$500,000 to \$999,000.	23 545	16 742 521	13.8	16.6	8.7	13.8	16.6	8.6
\$300,000 to \$499,000.	22 962	8 990 618	7.4	18.3	9.5	7.6	18.9	9.6
\$200,000 to \$299,000.	20 010	4 955 181	4.1	19.5	10.0	4.4	20.5	10.3
\$100,000 to \$199,000.	34 289	4 993 458	4.1	20.6	13.9	4.5	22.5	11.1
\$50,000 to \$99,000. . .	26 347	1 950 130	1.6	28.2	11.6	1.8	25.4	12.1
Less than \$50,000 . .	32 276	806 734	0.6	30.7	13.1	0.7	31.0	15.5
Establishments not operated entire year . .	5 049	1 750 775	1.4	15.0	6.6	1.5	14.3	6.9

¹Ready-mixed concrete distributors included in 1954 (1,996 establishments with sales of \$998 million), but not in 1958.

Table K.—WHOLESALE TRADE, BY EMPLOYMENT SIZE OF ESTABLISHMENT: 1958, 1954 AND 1948—UNITED STATES

Employment size of establishment	Establishments			Payroll as percent of total			Paid employees, workweek ended nearest Nov. 15, as percent of U.S. total		
	1958	1954 ¹	1948 ¹	1958	1954 ¹	1948 ¹	1958	1954 ¹	1948 ¹
	(number)	(number)	(number)						
United States, total . . .	285 996	252 318	206 684	100.0	100.0	100.0	100.0	100.0	100.0
Establishments with—									
1 paid employee.	71 327	57 535	34 670	1.9	2.0	1.2	1.6	1.3	1.5
2 paid employees	34 997	32 891	29 489	2.3	2.2	2.1	2.6	2.2	2.5
3 paid employees	30 258	25 760	23 064	3.0	2.7	2.7	3.4	2.7	2.9
4 or 5 paid employees. . . .	37 907	34 813	30 566	5.9	5.6	5.5	6.2	5.6	5.7
6 or 7 paid employees. . . .	24 670	23 192	19 792	5.7	5.6	5.3	5.8	5.6	5.3
8 or 9 paid employees. . . .	16 811	14 411	12 493	5.1	4.8	4.6	5.2	4.7	4.4
10 to 19 paid employees. . .	38 251	34 038	29 309	18.9	18.0	17.1	18.9	17.9	16.6
20 to 49 paid employees. . .	23 658	21 736	19 463	25.7	25.5	24.9	25.5	25.7	24.2
50 to 99 paid employees. . .	5 705	5 491	5 283	14.3	14.8	15.1	14.0	14.9	15.1
100 or more paid employees .	2 412	2 451	2 555	17.1	18.8	21.5	16.8	19.4	21.8

¹Ready-mixed concrete distributors included in 1954 and 1948, but not in 1958.

67,536 did not report on this inquiry. Sales of those reporting end-of-year receivables amounted to \$88.4 billion; of all-cash establishments, \$4.3 billion; and for those not reporting the information, \$29.0 billion. In the accompanying text table L, data on receivables and bad-debt losses are presented for merchant wholesalers in total, and for selected kinds of business. Kinds of business are arranged in descending order of receivables as a percentage of sales. For merchant wholesalers as a group, end-of-year receivables amounted to 9.6 percent of sales of those reporting on this item of information.

Among the kinds of business shown in table L, jewelry wholesalers had the highest receivables ratio, 21.4 percent, or more than one-fifth of the year's business on the books at the end of the year. Dental supply houses had the second highest ratio, 18.6; followed by oil well supply houses, 17.7 percent; and construction machinery and equipment dealers, 16.2 percent.

At the other end of the scale, reading from the bottom of the table, general-line grocery wholesalers reported end-of-year receivables amounting to only 3.8 percent of 1958 sales. Other kinds of business recording low ratios included tobacco distributors, fruit and vegetable wholesalers, meat wholesalers, beer and ale distributors, and confectionery wholesalers.

Bad-debt losses—receivables written off during the year as uncollectable—amounted to 0.15 percent of sales of those establishments reporting end-of-year receivables, or fifteen cents in bad-debt losses for each \$100 in sales. Several trades—construction machinery and equipment dealers; plumbing and heating equipment distributors; tire and tube wholesalers; and electric appliance, radio and TV distributors—each reported 0.30 percent or more. Other kinds of business recording losses of 0.25 percent or more included jewelry wholesalers; construction materials distributors; and paint and varnish wholesalers.

Less than 0.10 percent losses were reported by dental supply houses; wines and distilled spirits wholesalers; general-line drug wholesalers; confectionery wholesalers; beer distributors; and general-line grocery wholesalers, with the lowest ratio 0.07 percent for general-line grocery wholesalers and confectionery wholesalers.

SALES BY CLASS OF CUSTOMER

Sales of merchant wholesalers and of assemblers of farm products are analyzed by class of customer for the United States in table 4A, and of merchant wholesalers in Standard Metropolitan Statistical Areas with 500,000 inhabitants or more in table 4B—chapter 4 of this volume. The accompanying text table M presents summary information for merchants as a group and separately for three trades: General-Line Grocery Wholesalers; Automotive Equipment, Tire, Tube Wholesalers; and Meat, Meat Products Wholesalers for the Census years 1958, 1954, 1948, and 1939.

Less than one-half, 45.9 percent, of the sales of merchant wholesalers were to retailers in 1958, about the same ratio as in 1954 (45.5 percent) and in 1948 (46.9 percent) but considerable less than the 58.9 percent in 1939. The portion of sales that went to industrial, institutional, commercial, professional, and other similar users, who normally buy for business use rather than resale of the goods in the form purchased, increased from 23.6 percent of the total in 1939 to 31.7 percent in 1958, the biggest change having come in the period between 1939 (23.6) and 1948 (31.7). Sales from one wholesale organization to another, sometimes referred to as sub-jobbing, increased from 11.6 percent of the total sales volume in 1939 to 13.7 percent in 1948, to 15.2 percent in 1954, and to 15.3 percent in 1958. "Sales to consumers and farmers"—the "retail" sales of wholesale establishments, including sales to their own employees—remained about the same for the various census years, at approximately two percent; and "export" business at approximately five percent of the total.

The pattern of sales by customer classes of general-line grocery wholesalers has remained about the same throughout the census years, with a modest increase, 1954 to 1958, in sales to retailers, offset by a decrease in institutional business, due in part to a tendency toward specialization in the latter business.

More than one-half, 55.7 percent, of the 1958 sales of automotive equipment, tire, tube wholesalers was to retailers and repair shops, a slightly higher percentage than in 1948 or 1954, but less than the 69.7 percent in 1939. A trend may be noted here toward "sub-jobbing,"

Table L.-MERCHANT WHOLESALERS, RECEIVABLES AND BAD-DEBT LOSSES FOR SELECTED KINDS OF BUSINESS: 1958-UNITED STATES

Selected kinds of business	Total, all establishments		Establishments reporting end-of-year receivables		
	Number	Sales (\$1,000)	Sales (\$1,000)	Receivables percent of sales	Bad debt losses percent of sales
Merchant wholesalers, total.	189 728	121 661 229	88 352 749	9.6	0.15
Jewelry wholesalers.	2 644	847 967	690 198	21.4	0.28
Dental supply houses.	521	166 698	131 458	18.6	0.08
Oil well supply houses.	1 444	980 323	686 593	17.7	0.22
Construction machinery, equipment dealers.	2 143	2 006 390	1 636 162	16.2	0.36
Wine, distilled spirits wholesalers.	1 446	3 799 380	3 124 149	15.8	0.09
Beauty, barber supply houses.	998	219 139	188 633	14.8	0.19
Plumbing, heating equipment distributors.	4 898	3 052 224	2 590 661	14.1	0.37
Tires and tubes (automotive).	1 749	652 898	438 892	13.5	0.34
General-line dry goods wholesalers.	105	153 203	93 580	13.5	0.18
Wiring supplies distributors.	2 409	1 693 591	1 451 884	13.3	0.22
Electrical appliances, radios and TV distributors.	2 403	3 431 731	2 828 594	13.2	0.30
Clothing, furnishings, footwear wholesalers.	4 789	2 532 096	1 904 732	13.0	0.18
General-line hardware wholesalers.	425	1 532 779	1 293 569	13.0	0.19
Electronic parts and equipment distributors.	3 002	1 053 691	786 943	12.8	0.24
Sporting goods wholesalers.	948	396 599	322 508	12.7	0.24
General-line electrical goods distributors.	977	1 344 680	1 229 194	12.6	0.20
Construction material distributors.	4 467	2 051 431	1 458 655	12.5	0.28
Paint, varnish wholesalers.	1 250	318 078	224 214	12.1	0.25
Gift, art goods wholesalers.	827	181 125	128 150	12.1	0.16
Stationery, office supplies wholesalers.	1 844	550 702	395 113	11.8	0.13
Furniture (household, office) wholesalers.	2 045	745 421	562 406	11.7	0.19
General-line drug wholesalers.	311	1 444 133	1 301 020	10.3	0.08
Confectionery wholesalers.	2 113	747 267	556 235	5.3	0.07
Beer, ale distributors.	5 879	2 730 853	1 490 248	4.8	0.08
Meat, meat products.	4 459	3 878 992	3 099 293	4.7	0.12
Fresh fruit, vegetable wholesalers.	6 291	3 092 438	2 188 202	4.4	0.10
Tobacco distributors.	2 759	3 668 291	3 244 343	4.1	0.11
General-line grocery wholesalers.	2 253	8 428 482	6 393 479	3.8	0.07

sales by one wholesale organization to another: 13.4 percent in 1939; 21.8 percent in 1948; 20.5 percent in 1954; and 27.2 percent in 1958.

A trend to "sub-jobbing" is also noted among meat wholesalers: 9.9 percent in 1939; 14.6 percent in 1948; 19.1 percent in 1954; and 26.3 percent in 1958. Conversely, the portion of sales that went to "retailers" and also to "consumers and farmers" has been declining.

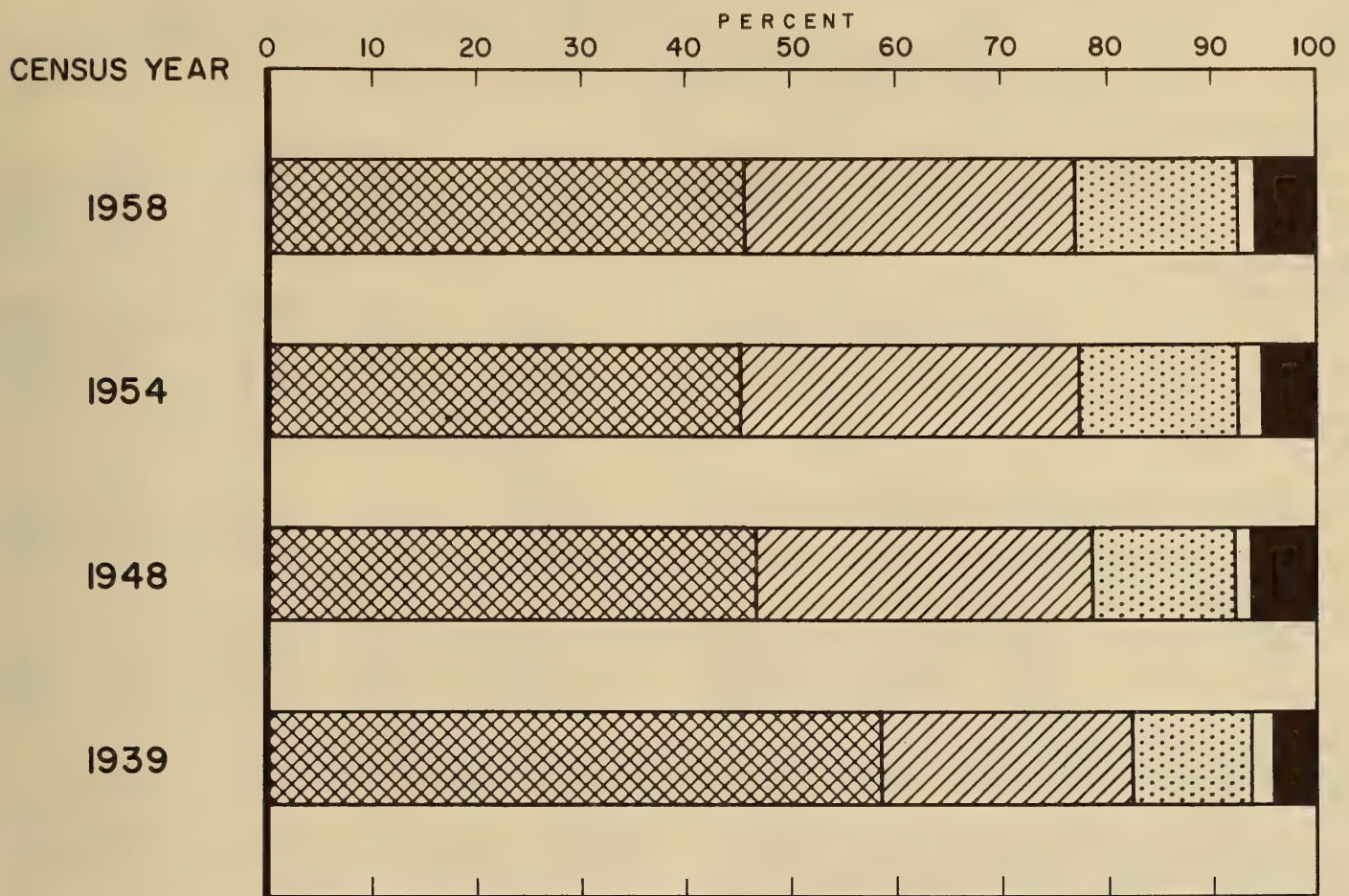
LEGAL FORM OF ORGANIZATION

Chapter 5 of this volume presents information on wholesale trade, 1958, by legal form of organization: Table 5A and table 5B, for the United States as a whole, and table 5C, for States. Comparative information is presented in the accompanying text table N for the four Business Cen-

sus years, 1958, 1954, 1948, and 1939, for wholesale trade, all types of operation combined; and separately for merchant wholesalers and for merchandise agents and brokers.

Corporations accounted for almost four-fifths, 79.0 percent, of the sales of all wholesale trade in 1958 and an increasing portion of the total since 1939. Conversely, unincorporated businesses (individual proprietorships and partnerships combined) dropped from 23.4 percent of the total sales volume in 1939 to 17.5 percent in 1958. A consistent decline is noted for individual or sole proprietorships: from 12.6 percent of the total sales in 1939 to 10.7 percent in 1948, to 9.7 percent in 1954, and to 8.5 percent in 1958. Partnerships recorded an increase from 10.8 percent in 1939 to 12.8 percent in 1948, following the war, then declined to 11.3 percent in 1954, and to 9.0 percent in 1958.

Figure 5.—MERCHANT WHOLESALERS—SALES BY CLASS OF CUSTOMER:
1939 TO 1958— UNITED STATES



(LIMITED TO ESTABLISHMENTS REPORTING CLASS-OF-CUSTOMER INFORMATION)

PERCENT OF SALES:

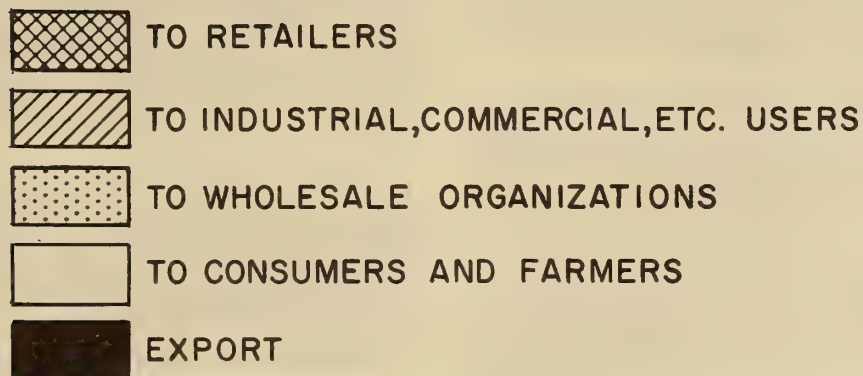


Table M.—MERCHANT WHOLESALERS, SALES BY CLASS OF CUSTOMERS:
1958, 1954, 1948, AND 1939—UNITED STATES

Selected kinds of business and year	Total, all establishments		Sales of establishments reporting class of customer					
	Number	Sales (\$1,000)	Amount (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users	To consumers and farmers	To retailers	To wholesale organizations	Export
Merchant wholesalers:								
1958.	189 728	121 661 229	94 779 300	31.7	1.6	45.9	15.3	5.5
1954.	163 157	100 102 571	86 467 735	32.2	2.1	45.5	15.2	4.9
1948 ¹	146 518	79 766 589	75 838 020	31.8	1.6	46.9	13.7	6.0
1939 ¹	101 627	23 641 924	21 972 974	23.6	1.9	58.9	11.6	4.0
General-line grocery wholesalers:								
1958.	2 253	8 428 482	6 759 334	4.7	0.2	93.6	1.1	0.4
1954.	3,320	7 353 560	6 471 119	7.3	0.2	89.2	2.9	0.4
1948 ¹	4 265	5 799 121	5 618 463	6.4	0.4	90.9	1.7	0.6
1939 ¹	3 942	2 185 736	2 125 731	3.6	0.6	94.1	1.5	0.2
Automotive equipment-tire-tube wholesalers:								
1958.	17 860	4 807 068	3 631 307	10.1	4.4	55.7	27.2	2.7
1954.	13 977	3 220 178	2 664 859	16.9	3.5	55.1	20.5	4.0
1948 ¹	12 423	2 640 718	2 394 040	19.5	3.4	50.0	21.8	5.3
1939 ¹	6 982	610 925	539 497	10.9	4.8	69.7	13.4	1.1
Meat, meat product wholesalers:								
1958.	4 459	3 878 992	3 232 905	21.0	1.5	50.2	26.3	1.0
1954.	4 357	2 866 193	2 332 298	23.9	1.6	53.9	19.1	1.5
1948 ¹	3 507	1 999 476	1 900 558	16.5	2.2	65.9	14.6	0.8
1939 ¹	2 552	519 593	501 102	14.4	2.7	72.7	9.9	0.3

¹Establishments without employees, accounting for less than 3 percent of sales, included in 1948 and 1939, but not in 1954 nor 1958.

A somewhat similar change is noted for merchant wholesalers as for wholesale trade as a whole with the trend less pronounced. Corporations contributed 76.1 percent of the sales of merchant wholesalers in 1958 compared with 73.8 percent in 1939; an increase of only 2.3 percentage points in two decades. Relatively speaking, both individual proprietorships and partnerships declined in importance over the two decades: individual proprietorships from 12.9 percent of all sales of merchant wholesalers in 1939 to 9.5 percent in 1958, and partnerships from 12.2 percent to 10.7 percent. As was true for all wholesale trade, partnerships recorded gains immediately following the war, but have since declined.

Unincorporated businesses were more significant among merchandise agents and brokers than among merchant wholesalers, but they accounted for only 43.4 percent of the 1958 business of this type-of-operation group—21.5 percent for individual proprietorships and 21.9 percent for partnerships. Corporations contributed 51.5 percent of the agent and broker business in 1958, whereas in previous Business Census years they accounted for slightly less than one-half of the total. In this type group, individual or sole proprietorships also recorded consistent declines 1939 to 1948, to 1954, to 1958, and partnerships increased their portion following the war, but have recorded a decline since to 21.9 percent in 1958, slightly

lower than the 23.0 percent of the total recorded in pre-war 1939.

COMMODITY-LINE SALES

Merchant wholesalers and assemblers of farm products were requested to analyze their 1958 business and to report, from records or on the basis of best possible approximations, their sales by commodity lines. Twelve different questionnaire forms were used in enumerating these segments of wholesale trade, each carrying a printed list of commodity lines appropriate to the kinds of business covered by the form. The commodity-line inquiries of the reporting forms, item 13 of Forms CB-50A through CB-50M, are reproduced in Appendix E of this volume.

Statistics compiled from the commodity-line inquiry appear in Chapter 6 in which tables 6A and 6B present data for Merchant Wholesalers; tables 6C and 6D for Assemblers of Farm Products; and tables 6E and 6F for Iron, Steel Scrap Dealers and for Waste Materials Dealers. The method of presenting the data is described on page App-3 of this volume.

Use of the tables may be illustrated by reference to the accompanying summary table P analyzing the sales of

Table N.—WHOLESALE TRADE, BY LEGAL FORM OF ORGANIZATION: 1958, 1954, 1948, AND 1939—UNITED STATES

Legal form of organization	Percent of sales			
	1958	1954	1948	1939 ¹
Wholesale trade.	100.0	100.0	100.0	100.0
Individual proprietorships	8.5	9.7	10.7	12.6
Partnerships	9.0	11.3	12.8	10.8
Corporations	79.0	79.0	75.7	74.2
Cooperatives and other forms	3.5			
Merchant wholesale.	100.0	100.0	100.0	100.0
Individual proprietorships	9.5	10.8	11.0	12.9
Partnerships	10.7	13.8	14.6	12.2
Corporations	76.1	75.4	73.8	73.8
Cooperatives and other forms	3.7			
Merchandise agents and brokers	100.0	100.0	100.0	100.0
Individual proprietorships	21.5	24.4	25.0	26.7
Partnerships	21.9	26.7	27.9	23.0
Corporations	51.5	48.9	46.6	49.7
Cooperatives and other forms	5.1			

¹Includes establishments without paid employees.

"Tobacco, Tobacco Products Distributors," SIC 5094. Of the 2,759 establishments in the United States primarily engaged in the trade in 1958, 2,220 reported their sales by commodity lines. Total sales of all 2,759 tobacco distributors amounted to \$3,668,291,000 for the year. Sales of the 2,220 establishments analyzing their sales by commodity line amounted to \$3,124,903,000, or 85.2 percent of the total for all establishments in the trade. Sales of the 539 establishments that did not report their sales by commodity lines amounted to \$543,388,000.

The variety of products handled by tobacco distributors is illustrated by the fact that some 38 different commodity lines were sold in sufficient quantities to account for at least one-tenth of one percent of the total of all sales analyzed. This count does not include many minor lines sold by individual wholesalers but not common to the trade. Lines most significant to the trade—in addition to "cigarettes, cigars, tobacco" which accounted for 80.0 percent of all sales analyzed—included confectionery, sanitary tissues, toiletries and druggists sundries, smokers' supplies and pipes, together with various foods other than confectionery.

Of the \$3,124,903,000 sales analyzed by commodity-lines, \$9,540,000, or 0.3 percent, was "Pharmaceuticals, antibiotics, druggists chemicals, biologicals," code 22100. This commodity line was reported by 167 of the 2,220 distributors analyzing their sales. Total sales, all commodities, of the 167 establishments amounted to \$231,305,000, of which 4.1 percent was for commodity line code 22100.

Historical Information.—Commodity-line information was developed for wholesale trade in the 1939, 1948, and 1954, as well as the 1958 Censuses of Business. Comparative summaries 1948, 1954, and 1958, are presented in the accompanying text table Q for Automotive Equipment, Tire, Tube Wholesalers; Electrical Appliances, Radio and TV set distributors; and for General-line Grocery Wholesalers.

PETROLEUM BULK STATIONS AND TERMINALS

A chapter of this volume is devoted to statistics for petroleum bulk stations and terminals (Chapter 7). A summary of storage capacity, 1958, 1954, and 1948, is presented for the United States as a whole in the accompanying table R, by product.

Storage capacity of the 29,623 petroleum bulk stations and terminals in the country totaled 14,719 million gallons at the end of 1958. This represented an increase of 17.8 percent over the 12,495 million gallons in 1954, and 89.5 percent over 1948. The 14,719 million gallons at the end of 1958 were assigned as follows: 533 million gallons, or 3.6 percent, to aviation gasoline; 5,763 million, or 39.2 percent, to other gasolines; 2,094 million, or 14.2 percent, to kerosene, range oil, and No. 1 fuel oil; 4,988 million, or 33.9 percent, to distillate fuels; and 1,341 million, or 9.1 percent, to residual fuels.

Space assigned to each of the products increased in the years from 1948 to 1958, and space for all products except residual fuels recorded increases 1948 to 1954. Distillate fuel oil space increased 23.7 percent, 1954 to 1958; residual fuels, 21.5 percent; aviation gasoline, 9.6 percent; other gasoline, 18.1 percent; and kerosene, range oil, and No. 1 fuel oil, 5.0 percent.

When 1958 is compared with 1948, distillate fuel oil space recorded the largest relative gains, 165.2 percent; space assigned to kerosene, range oil, and No. 1 fuel oils increased during the same period by 94.1 percent; gasolines (aviation and other combined) 72.4 percent; and residual fuels 16.0 percent.

MISCELLANEOUS SUBJECTS

A number of subjects are covered in this chapter as indicated in the Table of Contents on page 8-1. Some of these subjects are reviewed briefly in the following paragraphs.

Table P.-COMMODITY-LINE SALES OF TOBACCO PRODUCTS DISTRIBUTORS: 1958-UNITED STATES

SIC industry commodity line code	Commodity line	Sales of specified commodity lines		Establishments reporting commo- dity line		Col.1 as per- cent Col.4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)
	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS (SIC 5094)					
	All establishments (number)	2,759				
	Sales not reported by commodity line (1,000) . . .	543,388				
	Sales reported by commodity line.	3 124 903	100.0	2 220	(X)	(X)
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals .	9 540	0.3	167	231 305	4.1
22200	Proprietary products, toiletries, druggist sundries	42 862	1.4	657	1 000 690	4.3
22300	Toilet soaps.	2 913	0.1	205	258 817	1.1
29130	Laundry soaps, chips, powders, detergents	8 308	0.3	223	264 617	3.1
32300	Notions (thread, buttons, etc.)	3 031	0.1	34	44 701	6.8
45100	Confectionery	303 811	9.7	1 813	2 602 164	11.7
	Candy, all kinds.	193 731		1 509	2 164 943	8.9
	Chewing gum	37 744		1 381	1 962 116	1.9
	Fountain fruits, syrups, toppings	18 612		825	1 318 387	1.4
	Potato chips, salted nuts, other confections.	5 912		519	733 220	0.8
	Not reported in detail.	47 812		(NA)	(NA)	(NA)
47100	Meats, provisions	3 463	0.1	96	102 795	3.4
48100	Fresh fruits, vegetables, berries	2 315	0.1	39	56 861	4.1
49300	Canned, bottled foods	28 660	0.9	312	394 032	7.3
	Canned baby foods	629		65	97 417	0.6
	Canned fruits, fruit juices	4 429		208	271 779	1.6
	Canned vegetables, vegetable juices	9 331		211	257 963	3.6
	Canned fish, seafood.	1 955		147	185 014	1.1
	Canned meats.	2 948		171	199 518	1.5
	Canned milk	4 114		168	186 154	2.2
	Other canned, bottled foods	2 373		136	186 967	1.3
	Not reported in detail.	2 881		(NA)	(NA)	(NA)
49410	Coffee (green, roasted)	10 380	0.3	225	271 981	3.8
	Green coffee.	153		8	10 472	1.5
	Soluble coffee.	1 957		113	144 240	1.4
	Roasted coffee (except soluble)	7 332		187	231 731	3.2
	Not reported in detail.	938		(NA)	(NA)	(NA)
49500	Flour, related products	9 553	0.3	169	200 465	4.8
49800	Sugar (refined)	11 655	0.4	189	245 468	4.7
49930	Groceries, except as specified.	14 313	0.5	261	311 633	4.6
	Margarine, butter substitutes	976		100	132 869	0.7
	Cooking oils (including vegetable shortenings).	2 544		147	195 127	1.3
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	9 609		198	243 308	3.9
	Not reported in detail.	1 184		(NA)	(NA)	(NA)
49940	Miscellaneous food products	2 624	0.1	61	81 216	3.2
64110	Electrical appliances, radio and television sets.	1 905	0.1	18	34 795	5.5
86300	School equipment, supplies.	2 325	0.1	76	104 773	2.2
94110	Cigarettes, cigars, tobacco	2 500 831	80.0	2 220	3 124 903	80.0
	Cigarettes.	1 690 046		1 769	2 563 987	65.9
	Cigars	287 151		1 733	2 521 634	11.4
	Other tobacco	109 829		1 549	2 229 970	4.9
	Not reported in detail.	413 805		(NA)	(NA)	(NA)
95110	Beer, fermented malt liquors.	9 887	0.3	64	91 539	10.8
95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	5 118	0.2	33	82 794	6.2
96311	Coarse paper (wrapping, bags, cartons, etc.)	11 039	0.4	539	689 220	1.6
96312	Sanitary tissues (toweling, napkins, facial tissues, etc.) . . .	11 732	0.4	622	960 700	1.2
99120	Photographic goods.	1 942	0.1	19	88 397	2.2
99140	Toys, games, fireworks, children's vehicles	3 524	0.1	41	72 232	4.9
99310	Feeds (mixed and other) inc. pet food	6 395	0.2	120	146 788	4.4
99810	Advertising novelties and specialties	1 896	0.1	21	35 077	5.4
99892	Smokers supplies and pipes.	23 928	0.8	677	1 297 524	1.8
	Commodities, n.e.c.	90 953	3.0	(NA)	(NA)	(NA)

(NA) Not available.

(X) Not applicable.

Table Q—COMMODITY-LINE SALES OF AUTOMOTIVE EQUIPMENT WHOLESALERS; ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS; AND GENERAL-LINE GROCERY WHOLESALERS: 1958, 1954, AND 1948—UNITED STATES

Kind of business and commodity line	Sales as percent of total of the kind of business			Kind of business and commodity line	Sales as percent of total of the kind of business		
	1958	1954	1948		1958	1954	1948
Automotive equipment; tire-tube wholesalers	100.0	100.0	100.0	Electrical appliance, etc.—Continued			
Automobiles, motorcycles	0.1	0.2	0.7	Parts, supplies for air conditioning and refrigeration equipment	0.2	0.7	(NA)
Trucks, truck tractors, truck trailers	0.3	0.4	0.4	Cooking, food service equipment . .	0.2	(NA)	0.1
Automotive glass	0.8			Garden machinery, equipment supplies	0.1	(NA)	0.2
New automotive parts, equipment . .	71.9	77.8	73.9	Household furniture	0.8	1.0	0.6
Used automotive parts, equipment . .	2.9			Floor coverings	0.7	0.9	0.8
Garage tools and shop equipment . .	2.6	3.5	5.5	Sporting, athletic goods, bicycles .	0.4	(NA)	0.2
Tires and tubes	12.8	9.1	10.4	Toys, games, fireworks, children's vehicles	0.3	(NA)	
Paints, varnishes, lacquers, enamels	0.2	0.1	0.3	Musical instruments, phonograph records, sheet music	1.2	1.6	1.7
Electrical appliances, radio and television sets	1.1	1.1	1.8	Commodities, n.e.c	3.3	5.3	1.8
Hardware	0.8	0.5	0.6	Labor, service, and rental receipts from customers	0.4	0.7	0.3
General purpose industrial machinery and equipment	0.2	0.2	0.1	General-line grocery wholesalers . . .	100.0	100.0	100.0
Abrasives, abrasive materials	0.1	(Z)	(Z)	Pharmaceuticals, antibiotics, druggist chemicals, biologicals . .	0.2	0.7	0.7
Other industrial equipment, supplies	0.3	0.4	0.4	Proprietary products, toiletries, druggist sundries	1.1		
Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	0.1	0.2	0.1	Toilet soaps	1.3	5.2	5.4
Garden machinery, equipment, supplies	0.1	0.3		Laundry soaps, chips, powders, detergents	4.2		
Sporting, athletic goods, bicycles .	0.7	0.8	0.9	Dairy products, ice cream, ices . . .	2.0	2.2	1.1
Toys, games, fireworks, children's vehicles	0.5			Eggs (fresh, storage)	0.3	0.3	0.2
Oils, greases, other petroleum products	0.1	(NA)	0.4	Poultry	0.3	0.2	0.2
Commodities, nec.	2.6	3.1	3.5	Confectionery	2.5	2.3	2.3
Labor, service, and rental receipts from customers	1.9	2.2	1.0	Meats, provisions	4.0	2.4	1.7
Electrical appliance, television, radio set wholesalers	100.0	100.0	100.0	Fresh fruits, vegetables, berries . .	2.2	3.2	3.6
Automotive equipment, tires and tubes	0.7	0.9	1.4	Bakery products	0.5	0.4	0.5
Paints, varnishes, lacquers, enamels	0.1	(NA)	0.1	Canned, bottled foods	33.7	32.5	34.9
Electrical wiring, supplies, construction materials	1.6	1.7	0.9	Coffee (green roasted)	5.8	6.0	4.5
Generation, transmission, distribution, other electrical apparatus and equipment	0.4	0.2	0.1	Tea	0.8	0.6	0.8
Telephone and signal equipment . . .	0.1	0.5	(NA)	Flour, related products	4.4	3.8	5.0
Electrical appliances, radio and television sets	81.5	76.5	86.8	Frozen foods	3.0	3.1	0.4
Room air conditioners, under 2 hp. .	3.4	4.4	(NA)	Soft drinks, bottled drinking waters	0.2	0.1	0.1
Electronic tubes, parts, accessories	2.2	2.8	(NA)	Sugar (refined)	4.9	4.4	6.3
Hardware	0.6	0.5	0.2	Dried fruits	0.5	0.5	1.1
Cook-stoves and specialties (except electric)	0.1			Groceries, except as specified . . .	11.3	16.8	17.7
Plumbing, heating equipment, supplies	0.7	1.1	2.5	Hardware	0.2	0.7	0.5
Air-conditioning, (cooling) equipment, 2 hp. and over.	0.5	0.3	(NA)	Cigarettes, cigars, tobacco	8.7	7.7	7.7
Commercial refrigeration equipment .	0.2	1.2	2.3	Beer, fermented malt liquors	0.2	0.4	0.6
				Coarse paper (wrapping, bags, cartons, etc.)	1.1	1.7	0.5
				Sanitary tissues (towelings, napkins, facial tissues, etc.)	2.0		
				Kitchen utensils, tools, misc. homewares	0.1	0.2	0.1
				Feeds (mixed and other) including pet food	1.5	1.2	1.0
				Commodities, n.e.c.	2.7	3.4	3.1
				Labor, service, and rental receipts from customers	0.4		

(NA) Not available.

(Z) Less than 0.05 percent.

Figure 6.—PETROLEUM BULK STATIONS,
TERMINALS—END-OF-YEAR STORAGE
CAPACITY, BY PRODUCT: 1958, 1954,
AND 1948—UNITED STATES

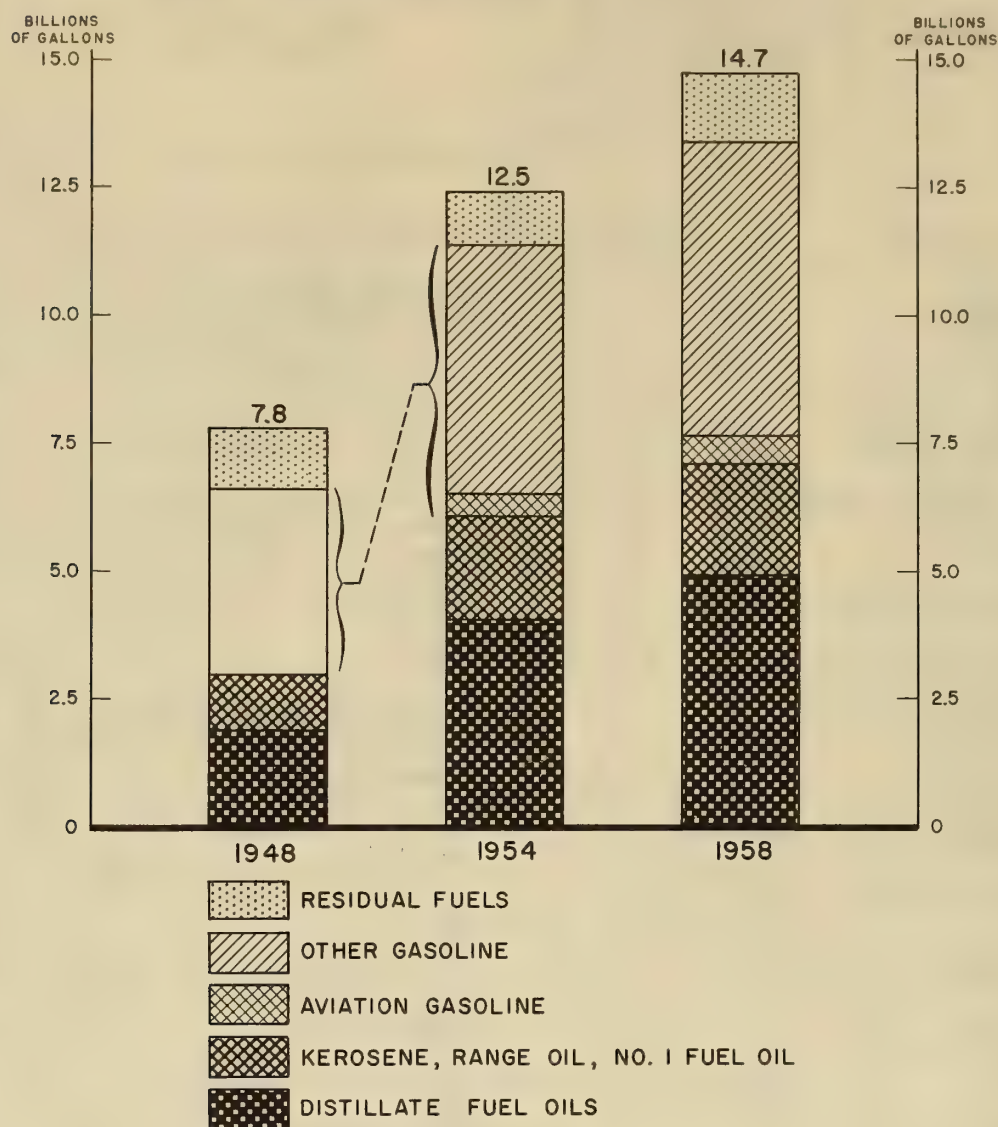


Table R.—PETROLEUM BULK STATIONS AND TERMINALS, BULK STORAGE CAPACITY, BY PRODUCT:
1958, 1954, AND 1948—UNITED STATES

Product	Bulk storage capacity			Percent change	
	1958 (1,000 gal.)	1954 (1,000 gal.)	1948 (1,000 gal.)	1954 to 1958	1948 to 1958
Total, all products.	14 718 704	12 494 951	7 766 617	17.8	89.5
Aviation gasoline.	532 685	486 175	3 651 527	9.6	72.4
Other gasoline.	5 763 329	4 879 413		18.1	
Kerosene, range oil and #1 fuel oil.	2 094 282	1 994 861		5.0	
Distillate fuel oils.	4 987 854	4 031 478	1 880 498	23.7	165.2
Residual fuel oils.	1 340 554	1 103 024	1 155 372	21.5	16.0

Vending Machines—Food, Beverage, Tobacco Wholesalers.—Food, beverage (soft drinks, beer and wines, and distilled spirits), and tobacco wholesalers were requested to report, by commodity, the number of vending machines which they operated at the end of the year 1958. Statistics compiled from this inquiry are presented in table 8A. Similar information was developed in connection with the 1954 Wholesale Census. Data for the two Business Census years are summarized in the accompanying text table S, where it is noted that the number of machines operated by merchant wholesalers in these trades increased from 72,920 at the end of 1954 to 104,487 at the end of 1958. Increases were recorded in all categories except "Soft drinks and other beverages" where the number decreased from 7,181, to 6,631.

Table S.—FOOD, BEVERAGE, TOBACCO WHOLESALERS—VENDING MACHINE OPERATIONS: 1958 AND 1954—UNITED STATES

Principal products sold	Number of machines, end of year	
	1958	1954
Total	104 487	72 920
Cigars, cigarettes, and tobacco .	60 229	46 995
Candy, nuts, confectionery, etc..	32 644	17 547
Milk and ice cream.	2 480	608
Soft drinks, other beverages. . .	6 631	7 181
All other	2 503	589

Grain Elevators Marketing Grain.—Table 8B presents 1958 information for country grain elevators primarily engaged in receiving grain from farmers by truck or wagon and forwarding it to market; and for terminal elevators of grain merchandising companies, that is, elevators receiving grain primarily by rail, barge, etc.

At the end of 1958 there were 7,690 elevators providing bin space and primarily engaged in marketing grain. Of this number, 690 were classified as terminal elevators

and 7,000 as country grain elevators receiving grain from farmers and shipping it to market. Country elevators are divided into three classifications: 2,521 operated by cooperative associations, 2,232 independent country grain elevators (not operated by a cooperative association nor under an ownership having more than one elevator), and 2,247 country line elevators (parts of firms, other than cooperative associations, which operate more than one grain elevator).

The table is limited to grain elevators with bulk storage facilities and primarily engaged in receiving and marketing grain. Mill elevators, combination elevator-feed stores and storage elevators (public or private) are not included.

Kinds of Business—Merchant Wholesalers.—Table 8C of chapter 8 presents information on number of establishments, sales, inventories, operating expenses, payroll, and personnel by geographic divisions and States for 63 separate kinds of business. Included in the table are economically significant detailed kinds of business not identified separately in the State tabulations, Volume IV, 1958 Census of Business, nor in table 1J of this volume.

Administrative Offices and Auxiliaries.—Tables 8G and 8H.—These tables present information for administrative offices (district, general, home, or other executive offices); research, development, testing establishments; central storage warehouses, detached buying offices; garages; etc.—establishments primarily engaged in providing services for wholesale trade establishments, but which are not primarily engaged in selling merchandise. Data in these tables are not included elsewhere in 1958 wholesale trade census publications.

GUAM AND THE VIRGIN ISLANDS

In addition to the conterminous United States, Alaska, Hawaii, Guam, and the Virgin Islands of the United States were covered in the 1958 Censuses of Business and Manufactures. Separate reports were issued for each of the two possessions presenting the findings for Business, Manufactures, and Mineral Industries. Wholesale Trade data from these reports are reproduced in tables T and U of this Summary.

Table T.—GUAM, WHOLESALE TRADE: 1958

Item	Guam, total				Tamuning, total
	Total wholesale	Groceries and related products	Beer, wine, distilled alcoholic beverages	Other wholesale trade n.e.c.	
Establishments. (number)..	20	5	4	11	7
Sales, 1958 (\$1,000)..	8 941	672	1 430	6 839	2 746
Payroll, entire year 1958 (\$1,000)..	972	73	170	729	402
Payroll, workweek ended nearest November 15, 1958:					
Total (dollars)..	24 595	1 693	3 696	19 206	8 873
Full workweek (dollars)..	19 440	1 693	3 601	14 146	8 737
Paid employees, workweek ended nearest November 15, 1958:					
Total (number)..	245	34	36	175	121
Full workweek (number)..	234	34	34	166	115
Active proprietors of unincorporated businesses (number)..	8	3	2	3	3

Table U.—THE VIRGIN ISLANDS OF THE UNITED STATES, WHOLESALE TRADE: 1958

Item	Virgin Islands of the United States, total				Municipalities of St. Thomas and St. John				Municipality of St. Croix		
	Total whole-sale	Groceries, and related products	Beer, wines, distilled alcoholic beverages	Other whole-sale trade, n.e.c.	Total whole-sale	Groceries, and related products	Beer, wines, distilled alcoholic beverages	Other whole-sale trade, n.e.c.	Total whole-sale	Groceries, and related products	Beer, wines, distilled alcoholic beverages
Establishments (number).. ¹	31	10	13	8	124	7	9	8	27	3	4
Sales, 1958.(number).. ²	7,716	2,249	1,832	3,635	6 674	1 478	1 561	3 635	1 042	770	272
Payroll, entire year, 1958.....(\$1,000).. ²	682	143	181	358	649	118	172	359	33	24	9
Payroll, workweek ended nearest Jan. 17, 1958:											
Total....(dollars).. ²	12 554	1 905	3 506	7 143	11 693	1 401	3 149	7 143	861	504	357
Full workweek (dollars).. ²	12 489	1 898	3 485	7 106	11 635	1 401	3 128	7 106	854	497	357
Paid employees, workweek ended nearest Jan. 17, 1959:											
Total.....(number).. ²	399	52	44	303	373	35	35	303	26	17	9
Full workweek (number).. ²	392	50	42	300	368	35	33	300	24	15	9
Active proprietors of unincorporated businesses.....(number).. ²	20	10	9	1	11	4	4	3	9	4	5

¹Includes 22 establishments in Charlotte Amalie.²Includes 4 establishments in Christiansted and 3 in Frederiksted.

PUBLIC WAREHOUSING

The number of establishments in conterminous United States—Alaska and Hawaii excluded—with one or more paid employees and primarily engaged in the public warehousing business increased from 7,408 in 1954 to 8,447 at the end of 1958. Revenue of these businesses increased from \$744 million in 1954 to \$936 million in 1958, or 25.8 percent; and payroll for the year, from \$298 million to \$358 million, or 20.2 percent.

Occupiable floor space available for public storage increased from 304 million square feet in 1954, the year of the most recent Census of Business prior to 1958, to 340 million, a gain of 12.1 percent. During the same period refrigerated space in public warehouses increased from 345 million to 364 million cubic feet, or 5.4 percent; and bulk liquid storage space, from 406 million to 428 million gallons, or 5.4 percent. The number of individual frozen food lockers installed in establishments classified as public warehouses at the end of the year declined slightly, from 1,362,245 at the end of 1954 to 1,220,323 in 1958.

Not included in the above figures were 25 central administrative offices primarily engaged, in 1958, in administering and servicing public warehouses of their

companies. These 25 offices had 344 paid employees as of mid-November, and payroll for the year of \$2,644,000.

In addition to the 8,447 establishments with one or more paid employees, there were 1,516 unincorporated firms without paid employees, in 1958, engaged in public warehousing, with revenue for the year of \$17,272,000. See text table AF.

Public warehousing, as the term is used in this report, includes establishments primarily engaged in: Household goods warehousing and storage, including local trucking and storage; general warehousing and storage; refrigerated warehousing and storage, except food lockers; food lockers, with or without food preparation facilities; farm products warehousing and storage; and other special warehousing and storage. As indicated in "Procedures and Definitions", Appendix B, data are limited to establishments primarily engaged in performing warehousing and related services for the public. Public storage space in establishments engaged primarily in other industries (e.g., ice plants, poultry dressing plants, retail stores, wholesale warehouses providing some public storage space, etc.) is excluded.

Table V.—PUBLIC WAREHOUSING: 1958 AND 1954—UNITED STATES

SIC code	Type of warehousing facility	1958			1954			Percent change—	
		Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	In rev- enue 1954 to 1958	In pay- roll 1954 to 1958
	Public warehousing, total*.	8 447	936 325	358 355	7 408	744 302	298 025	25.8	20.2
4214,4224	Household goods warehousing and storage.	1 980	250 907	114 264	1 816	201 853	91 881	24.3	24.4
4225	General warehousing and storage	1 512	200 934	92 957	1 197	171 542	81 677	17.1	13.8
4222	Refrigerated warehousing, except food lockers	740	141 173	59 070	577	125 272	49 878	12.7	18.4
4223	Food lockers, with or without food preparation facilities**.	2 300	99 794	14 725	2 467	90 761	17 218	10.0	-14.5
4221	Farm products warehousing and storage.	1 517	206 152	64 665	1 081	126 956	46 435	62.4	39.3
4226	Other special warehousing and storage.	398	37 365	12 674	270	27 918	10 936	33.8	15.9

*Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

**Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

Household goods warehousing and storage.—Of the 8,447 warehousing establishments, 1,980 were primarily engaged in storing and handling household goods, usually for home owners and users of the goods. Revenue for this class of establishment totaled \$251 million dollars for 1958, up 24.3 percent from 1954. Payroll showed a similar increase, up 24.4 percent. Occupiable floor space available for public storage increased by 11 percent, from 51 million square feet at the end of 1954 to 56 million in 1958. During the same interval revenue per square foot increased, on the average, from \$3.98 to \$4.46. Net

occupiable public floor space averaged about the same per establishment in both years, 28,000 square feet.

States recording the largest revenue in 1958 for this type of warehousing included: California, \$36 million; New York, \$34 million; Texas, \$17 million; Illinois, \$14 million, and New Jersey and Ohio, each with \$10 million. States recording \$5 to \$10 million each, arranged in descending revenue-size order, were: Pennsylvania, Missouri, Florida, Washington, Michigan, Virginia, Massachusetts, Minnesota, and Louisiana. The 5 leading Stand-

ard Metropolitan Statistical Areas, in the order named, were: New York, N.Y.; Los Angeles-Long Beach, Calif.; Chicago, Ill.; San Francisco-Oakland, Calif.; and Washington, D.C.-Md.-Va.

Household goods warehousing and storage establishments are analyzed by employment size, 1958 and 1954, in the accompanying text table W where it is noted that the number of establishments increased primarily in the smallest bracket—1 to 3 paid employees—from 349 establishments in 1954 to 464 in 1958. Revenue in this size class increased 58.3 percent compared with an increase

of only 24.3 percent for all employee sizes combined. All size brackets recorded gain in revenue, 1958 over 1954, except the "50 to 99 paid employees" class which showed a drop of 18 establishments, from 58 to 40, and revenue was off by 21.4 percent.

For this class of establishment as a whole, payroll as a percent of revenue remained the same in both years, 45.5 percent. Considered by size group, however, in the largest and in the smallest employment-size classes payroll as a percent of revenue increased—the "1 to 3 employees" size group, from 19.8 to 22.9, and the "100 and over"

Table W.—HOUSEHOLD GOODS WAREHOUSING AND STORAGE: 1958 AND 1954—EMPLOYMENT SIZE—UNITED STATES

Employment size group workweek ended nearest Nov. 15	Establishments		Revenue		Revenue percent of total		Payroll, entire year		Payroll percent of revenue	
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	1958	1954	1958 (\$1,000)	1954 (\$1,000)	1958	1954
United States, total .	1 980	1 816	250 907	201 853	100.0	100.0	114 264	91 881	45.5	45.5
Establishments with—										
1 to 3 paid employees. . .	464	349	16 296	10 293	6.5	5.1	3 739	2 042	22.9	19.8
4 to 7 paid employees. . .	453	441	23 217	18 863	9.3	9.4	9 152	7 535	39.4	39.9
8 to 19 paid employees. . .	688	633	80 128	63 445	31.9	31.4	37 262	27 782	46.5	43.8
20 to 49 paid employees. . .	322	323	89 611	69 226	35.7	34.3	42 736	34 231	47.7	49.4
50 to 99 paid employees. . .	40	58	22 374	28 454	8.9	14.1	10 315	14 013	46.1	49.2
100 paid employees or more	13	12	19 281	11 572	7.7	5.7	11 060	6 278	57.4	54.3

group, from 54.3 to 57.4. Likewise, the "8 to 19" group recorded an increase from 43.8 to 46.5 percent of sales. For the other employee-size groups payroll as a percent of sales decreased.

Household goods warehouses are classified by floor-space size in the accompanying table X where it is noted that 6 establishments each had 300,000 square feet or more devoted to public storage at the end of 1958; 12 additional establishments had 200,000 to 299,000 square feet so devoted; 65 establishments had 100,000 to 199,000 square feet; and 232 had 50,000 to 99,000 square feet. These 315 establishments reported over 50 percent of the storage space for the industry as a whole, but only about

40 percent of the revenue. Annual revenue per square foot for the 315 establishments averaged \$3.50 compared to \$4.46 per square foot for all household warehouses combined.

Annual revenue per square foot of floor space declined, but payroll as a percent of revenue tended to increase with an increase in floor-space size. Payroll as a percent of revenue is qualified, however, by the fact that no compensation for active owners of unincorporated businesses is included in payroll as recorded for census purposes. Allowances should be made for this factor when considering the relationship between payroll and revenue, particularly by floor-space size.

Table X.—HOUSEHOLD GOODS WAREHOUSING AND STORAGE: 1958—FLOOR SPACE SIZE—UNITED STATES

Occupiable public floor space	Establish- ments (number)	Revenue (\$1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per sq. foot of floor space (dollars)	Payroll, entire year	
					Amount (\$1,000)	Percent of revenue
United States, total . . .	1 980	250 907	56 254	4.46	114 264	45.5
Establishments, end of year, reporting floor space of—						
Less than 5,000 sq. ft. . . .	322	12 022	888	13.54	4 304	35.8
5,000 to 9,000 sq. ft. . . .	378	22 552	2 671	8.44	8 987	39.8
10,000 to 19,000 sq. ft. . . .	436	36 517	6 095	5.99	16 270	44.6
20,000 to 49,000 sq. ft. . . .	529	73 438	16 212	4.53	34 777	47.4
50,000 to 99,000 sq. ft. . . .	232	63 311	16 132	3.92	28 595	45.2
100,000 to 199,000 sq. ft. . . .	65	23 333	8 474	2.75	11 046	47.3
200,000 to 299,000 sq. ft. . . .	12	10 166	2 922	3.48	4 769	46.9
300,000 sq. ft. or more. . . .	6	9 568	2 860	3.35	5 516	57.7

Of the 1,980 household goods warehousing establishments, 59 each had revenue of \$500,000 or more for 1958, and 168 had revenue of \$250,000 to \$499,000. These 227 establishments reported revenue totaling \$110 million, or 44 percent of the amount for the industry as a whole. As will be noted from the accompanying text table Y, annual

revenue per square foot of floor space increased consistently with an increase in revenue size from a low of \$0.94 per square foot for establishments in the "less than \$5,000" bracket to \$6.37 per square foot in the "\$500,000 or more" revenue-size class. Payroll as a percent of revenue tended to remain fairly constant by size class.

Table Y.—HOUSEHOLD GOODS WAREHOUSING AND STORAGE: 1958—REVENUE SIZE—UNITED STATES

Revenue size group	Estab- lish- ments (number)	Revenue		Occupiable public floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Payroll, entire year	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of revenue
United States, total.	1 980	250 907	100.0	56 254	4.46	114 264	45.5
Establishments with revenue of—							
Less than \$5,000.	15	62	(Z)	66	.94	25	40.3
\$5,000 to \$9,000.	64	661	.3	635	1.04	291	44.0
\$10,000 to \$24,000.	270	4 712	1.9	3 520	1.34	1 697	36.0
\$25,000 to \$49,000.	397	14 988	6.0	4 935	3.04	6 367	42.5
\$50,000 to \$99,000.	484	36 148	14.4	10 042	3.60	16 674	46.1
\$100,000 to \$249,000.	523	83 601	33.3	17 746	4.71	38 660	46.2
\$250,000 to \$499,000.	168	56 806	22.6	10 843	5.24	26 783	47.1
\$500,000 or more.	59	53 929	21.5	8 467	6.37	23 767	44.1

(Z) Less than 0.05 percent.

Revenue of household goods warehouses is analyzed by source in table 10E where it is noted that more than one-half was from trucking alone; approximately one-third was from the storage of household goods; 5 percent from general merchandise storage; while the remainder was made up of special storage, sales of merchandise, and other sources.

At the end of 1958, 77.4 percent of the public floor space was assigned to household goods storage; 17.5 percent, to general merchandise; and 5.1 percent, to special storage.

General warehousing and storage.—At the end of 1958 there were 1,512 establishments primarily engaged in general warehousing and storage compared with 1,197 in

1954. Revenue for this class of warehousing increased from \$172 million in 1954 to \$201 million in 1958, or 17.1 percent, compared with an increase of 13.8 percent in payroll and 10.2 percent in floor space assigned to public storage. A comparative summary, 1958 and 1954, of this type of establishment is presented in table E by employment size. Here, as in the case of household goods warehousing, the increase in number of establishments occurred in the smaller employee-size brackets, establishments each with fewer than 20 employees. Correspondingly, revenue as a percent of total for all size brackets increased in the smaller employee groups. Payroll as a percent of revenue decreased slightly, from 47.6 percent in 1954 to 46.3 percent in 1958, but recorded a consistent increase by employment size for both years.

Table Z.—GENERAL WAREHOUSING AND STORAGE: 1958 AND 1954—EMPLOYMENT SIZE—UNITED STATES

Employment size group workweek ended nearest Nov. 15	Establishments		Revenue		Revenue percent of total		Payroll, entire year		Payroll percent of revenue	
	1958	1954	1958	1954	1958	1954	1958	1954	1958	1954
	(number)	(number)	(\$1,000)	(\$1,000)			(\$1,000)	(\$1,000)		
United States, total.	1 512	1 197	200 934	171 542	100.0	100.0	92 957	81 677	46.3	47.6
Establishments with—										
1 to 3 paid employees.	495	248	13 146	6 475	6.5	3.8	3 489	1 815	26.5	28.0
4 to 7 paid employees.	333	266	20 769	16 170	10.3	9.4	7 599	5 060	36.6	31.3
8 to 19 paid employees.	368	337	41 926	34 902	20.9	20.4	18 391	15 780	43.9	45.2
20 to 49 paid employees.	242	252	67 136	51 153	33.4	29.8	31 756	25 396	47.3	49.6
50 to 99 paid employees.	52	64	30 722	32 604	15.3	19.0	16 522	15 959	53.8	48.9
100 paid employees or more.	22	30	27 235	30 238	13.6	17.6	15 200	17 667	55.8	58.4

States recording revenue of \$10 million or more in 1958 included New York, \$25 million; Illinois, \$18 million; California, \$16 million; New Jersey, \$17 million; Pennsylvania, \$15 million; and Ohio, \$11 million. Considered together, these 6 States accounted for 51 percent of the national total.

The extent of concentration of this type of warehousing in Standard Metropolitan Statistical Areas of 250,000 inhabitants or more is measured in table 10J where it is noted that as a group they contributed 88 percent of the revenue, 86 percent of the payroll, and 80 percent of the occupiable space, but only 54 percent of the population. Eight areas reported revenue of \$5 million or more in 1958 in the order named: New York, N.Y.; Chicago, Ill.; Philadelphia, Pa.-N.J.; Jersey City, N.J.; San Francisco-Oakland, Calif.; Los Angeles-Long Beach, Calif.; Minneapolis-St. Paul, Minn.; and Boston, Mass. These 8 areas accounted for 37 percent of total general warehousing and storage revenue of the country, but only 20 percent of the population.

General warehousing and storage is measured by floor-space size in table AA which is shown below. Sixty-six establishments reported occupiable public floor space of over 300,000 or more square feet, 60 reported floor space of over 200,000 to 299,000 square feet, and 228 reported floor space of 100,000 to 199,000 square feet. The largest number of establishments, 374, was in the 20,000 to 49,000 square feet category, while the largest revenue, \$54,724,000, was reported in the 100,000 to 199,000 square feet size break.

Revenue per square feet averaged \$1.68, ranging from a low of \$1.33 for establishments reporting more than 300,000 square feet of space to \$9.81 for those reporting less than 5,000 square feet.

Annual payroll as a percentage of revenue averaged 46 percent. Those establishments reporting less than 5,000 square feet had the lowest percentage, 37 percent, and those reporting more than 300,000 square feet of space had the highest, 49 percent.

Table AA.-GENERAL WAREHOUSING AND STORAGE: 1958-FLOOR SPACE SIZE-UNITED STATES

Occupiable public floor space	Establishments (number)	Revenue (\$1,000)	Occupiable public floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Payroll, entire year	
					Amount (\$1,000)	Percent of revenue
United States, total . . .	1 512	200 934	119 325	1.68	92 957	46.3
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	111	2 874	293	9.81	1 066	37.1
5,000 to 9,000 sq. ft.	148	4 225	1 059	3.99	1 064	39.4
10,000 to 19,000 sq. ft.	249	10 473	3 987	2.63	4 525	43.2
20,000 to 49,000 sq. ft.	374	24 323	12 237	1.99	10 640	43.7
50,000 to 99,000 sq. ft.	276	37 005	19 554	1.89	17 439	47.1
100,000 to 199,000 sq. ft.	228	54 724	33 172	1.65	25 539	46.7
200,000 to 299,000 sq. ft.	60	22 072	14 964	1.48	9 721	44.0
300,000 sq. ft. or more.	66	45 238	34 059	1.33	22 363	49.4

General warehousing and storage establishments are classified by revenue size, 1958, in table AB. A total of 218 establishments each reported revenue for 1958 of \$250,000 or more. These 218 establishments reported

\$111 million in revenue, or 55.3 percent of the revenue for the classification. They also accounted for 55 percent of the annual payroll and over 45 percent of the occupiable floor space.

Table AB.-GENERAL WAREHOUSING AND STORAGE: 1958-REVENUE SIZE-UNITED STATES

Revenue size group	Estab- lish- ments (number)	Revenue		Occupiable public floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Payroll, entire year	
		Amount (\$1,000)	Percent of revenue			Amount (\$1,000)	Percent of revenue
United States, total.	1 512	200 934	100.0	119 325	1.68	92 957	46.3
Establishments with revenue of—							
Less than \$5,000.	30	134	0.1	122	1.10	69	51.5
\$5,000 to \$9,000.	81	636	0.3	697	.91	270	42.5
\$10,000 to \$24,000.	268	4 459	2.2	4 904	.91	1 899	42.6
\$25,000 to \$49,000.	255	9 176	4.6	7 635	1.20	3 797	41.4
\$50,000 to \$99,000.	331	23 951	11.9	18 254	1.31	10 182	42.5
\$100,000 to \$249,000.	329	51 521	25.6	32 915	1.57	23 887	46.4
\$250,000 to \$499,000.	146	50 444	25.1	27 390	1.84	23 512	46.6
\$500,000 or more.	72	60 613	30.2	27 408	2.21	29 341	48.4

Revenue per square foot of floor space, except for the smallest revenue-size bracket, increased consistently with size from a low of 91 cents per year in the "\$5,000 to \$9,000" and the "\$10,000 to \$24,000" brackets to a high of \$2.21 for the "\$500,000 or more" class. The average for all groups was \$1.68 per square foot.

Refrigerated warehousing, except food lockers.—Establishments, except food locker plants, primarily engaged in providing refrigerated space for the public increased from 577 in 1954 to 740 in 1958. Revenue, during the same interval, increased from \$125 million to \$141 million, or 12.7 percent.

This segment of the industry employed 13,677 persons on a payroll basis, plus 233 owners of unincorporated firms actively engaged in the business, or a total of 13,910 as of mid-November 1958. It provided 338 million cubic feet of refrigerated space and 13,275,000 square feet of floor space, plus 39,519 food lockers for public rental as of the end of the year.

States reporting \$10 million or more revenue for the year 1958 included California, \$20 million; New York, \$18

million; and Illinois, \$10 million. States reporting \$5 million to \$9 million, inclusive, were Pennsylvania, New Jersey, Texas, Wisconsin, Washington, Massachusetts, Michigan, and Ohio, in the order named. Revenue for these 11 States amounted to \$98 million, or approximately 70 percent of the national total.

A comparative summary, 1958 and 1954, of refrigerated warehouses is presented in table H, by public refrigerated space size, where it may be noted that approximately one-half of the total space is in establishments each with 1 million or more cubic feet. The percentage was approximately the same in both census years.

The increase in number of establishments, 577 in 1954 to 740 in 1958, occurred in 7 of the 10 size groups, not including those out of business at the end of the year, indicating a general expansion by space size.

Revenue per cubic foot of refrigerated space changed only from 41 to 42 cents, 1954 to 1958, and in both census years the amount tended to drop as size, measured in cubic feet, increased. This may have been due to a decrease in proportion of related services with an increase

Table AC.—REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS: 1958 AND 1954—CAPACITY—UNITED STATES

Space size	Establishments		Revenue		Occupiable public refrigerated space	
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	1958 (1,000 cu. ft.)	1954 (1,000 cu. ft.)
United States, total	740	577	141 173	125 272	338 301	303 936
Establishments with capacity of—						
Less than 50,000 cu. ft.	130	105	3 868	6 408	3 379	1 828
50,000 to 99,000 cu. ft.	94	41	5 453	2 281	6 448	3 065
100,000 to 199,000 cu. ft.	131	85	10 633	7 679	18 611	13 000
200,000 to 299,000 cu. ft.	63	49	7 115	4 660	15 439	11 976
300,000 to 399,000 cu. ft.	52	55	8 069	9 387	18 026	19 390
400,000 to 499,000 cu. ft.	51	51	10 779	8 448	22 729	21 671
500,000 to 749,000 cu. ft.	75	67	20 141	16 641	46 380	41 267
750,000 to 999,000 cu. ft.	49	40	18 376	13 869	42 246	34 780
1,000,000 to 1,499,000 cu. ft.	51	38	22 626	18 614	60 750	46 252
1,500,000 cu. ft. or more.	44	46	33 289	37 285	104 293	110 707
Not in business, end of year . . . .	...	(NA)	824	(NA)	...	...
Space size	Revenue per cu. ft. of refrigerated space		Payroll, entire year		Payroll percent of revenue	
	1958 (dollars)	1954 (dollars)	1958 (\$1,000)	1954 (\$1,000)	1958	1954
United States, total	0.42	0.41	59 070	49 878	41.8	39.8
Establishments with capacity of—						
Less than 50,000 cu. ft.	(¹)	(¹)	1 144	1 738	29.6	27.1
50,000 to 99,000 cu. ft. . . . .	.85	.74	2 014	636	36.9	27.9
100,000 to 199,000 cu. ft. . . . .	.57	.59	3 628	2 755	34.1	35.9
200,000 to 299,000 cu. ft. . . . .	.46	.39	2 978	1 858	41.9	39.9
300,000 to 399,000 cu. ft. . . . .	.45	.48	2 917	3 458	36.2	36.8
400,000 to 499,000 cu. ft. . . . .	.47	.39	3 848	3 412	35.7	40.4
500,000 to 749,000 cu. ft. . . . .	.43	.40	8 012	7 000	39.8	42.1
750,000 to 999,000 cu. ft. . . . .	.43	.40	7 669	6 109	41.7	44.0
1,000,000 to 1,499,000 cu. ft. . . . .	.37	.40	10 203	7 812	45.1	42.0
1,500,000 cu. ft. or more. . . . .	.32	.34	16 300	15 100	49.0	40.5
Not in business, end of year . . . .	...	...	357	(NA)	43.3	(NA)

Standard Notes: ... Represents zero. (NA) Not available.

¹Not shown because of undue influence of food locker business, and of sales of merchandise, included in revenue.

in size. Payroll, expressed as a percentage of revenue, increased from 39.8 percent in 1954 to 41.8 percent in 1958, with the increases appearing in the larger and smaller space size brackets. Also, payroll as a percent of revenue was high in the large size brackets.

Refrigerated warehouses are classified by revenue size, 1958, in table AD, where it is noted that 65 establishments each had revenue of \$500,000 or more, or a total of \$53 million. An additional 126 establishments had revenue of \$250,000 to \$499,000, or a total of \$44 million—a total of \$97 million for the 191 largest establishments. These

191 establishments accounted for 68 percent of total revenue, 64 percent of refrigerated space, and 70 percent of the annual payroll of all refrigerated warehouses in the country. Annual revenue per cubic foot averaged 42 cents for all size groups, but higher in the smaller and larger revenue-size brackets. Payroll percent of revenue likewise was highest in the smallest and largest brackets; 45.5 percent in the "Less than \$5,000" class, and 44.6 in the "\$500,000 or more" group. It was lowest, 37.9 percent, in the "\$10,000 to \$24,000" bracket. Here, as in the case of other types of warehousing, no compensation of active owners of unincorporated businesses is included in payroll.

Table AD.—REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS: 1958—REVENUE SIZE—UNITED STATES

Revenue size group	Establishments (number)	Revenue (\$1,000)	Occupiable public refrigerated space (1,000 cu. ft.)	Revenue per cu. ft. of refrigerated space (dollars)	Payroll, entire year	
					Amount (\$1,000)	Percent of revenue
United States, total . . .	740	141 173	338 301	0.42	59 070	41.8
Establishments with revenue of—						
Less than \$5,000	7	22	36	.61	10	45.5
\$5,000 to \$9,000	34	247	535	.46	97	39.3
\$10,000 to \$24,000	107	1 863	4 683	.40	707	37.9
\$25,000 to \$49,000	115	4 212	13 477	.31	1 673	39.7
\$50,000 to \$99,000	141	10 309	27 664	.37	4 231	41.0
\$100,000 to \$249,000	145	27 900	73 591	.38	10 799	38.7
\$250,000 to \$499,000	126	43 932	106 608	.41	18 063	41.1
\$500,000 or more	65	52 688	111 707	.47	23 490	44.6

Food lockers, with or without food preparation facilities.—The number of establishments primarily engaged in the food locker business, with or without food preparation facilities, declined slightly, from 2,467 in 1954 to 2,300 in 1958. Revenue, however, increased by 10.0 percent. It should be noted in this connection that this classification includes only establishments with one or more paid employees, and primarily engaged in the "food lockers, with or without food preparation facilities" industry (SIC 4223), as described in the Standard Industrial Classification Manual issued by the Federal Bureau of the Budget.

States recording total revenue of \$4 million or more for this class of establishment included Texas, Iowa, Illinois,

California, North Carolina, Missouri, Wisconsin, and Indiana, in the order named. Revenue for these 8 States amounted to \$49 million, approximately one-half of the total for the country.

Food locker plants are classified by size in table 10P, based upon number of lockers installed at the end of 1958.

Farm products warehousing and storage.—At the end of 1958 there were 1,517 warehouses and storage facilities primarily engaged in storing raw farm products (cotton, tobacco, grain, etc.), an increase of 436 over the corresponding number in 1954. The increase was most notable in grain elevators primarily engaged in storing grain for others—up from 232 in 1954 to 662 in 1958.

Table AE.—FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES: 1958 AND 1954—SIZE BY NUMBER OF LOCKERS—UNITED STATES

Number of food lockers installed, Dec. 31	Establishments		Revenue		Individual lockers installed		Revenue per locker installed		Payroll, entire year, percent of revenue	
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	1958 (number)	1954 (number)	1958 (dollars)	1954 (dollars)	1958	1954
United States, total ¹	2 300	2 467	99 794	90 761	1 177 106	1 301 903	84.78	69.71	14.8	19.0
Establishments with—										
Less than 300 lockers.	622	427	15 205	6 659	122 703	91 860	123.92	72.49	13.7	27.2
300 to 499 lockers . .	808	872	27 378	24 601	308 602	342 239	88.72	71.88	15.3	19.5
500 to 999 lockers . .	698	990	38 937	42 767	481 050	596 913	80.94	71.65	14.4	18.5
1,000 to 1,999 lockers	140	154	12 191	11 637	177 632	188 885	68.63	61.61	16.0	18.4
2,000 lockers or more.	32	24	6 083	5 097	87 119	82 006	69.82	62.15	14.4	10.6

¹Includes only establishments classified as "food lockers, with or without food preparation facilities (SIC 4223)."

Revenue for this type of warehousing and storage increased from \$127 million in 1954 to \$206 million in 1958, or 62.4 percent. Cotton warehouses with compress machinery accounted for \$96 million; cotton warehouses without compress machinery, \$20 million; grain storage elevators, \$75 million; tobacco warehouses, \$10 million; with the remainder accounted for by potato and other farm products warehouses. Revenue of farm products warehousing and storage facilities is analyzed by source in table 10Q.

Nine States recorded revenue of \$6 million or more for 1958: Texas, \$77 million; Arkansas, \$15 million; California, \$13 million; Mississippi, \$10 million; Tennessee, \$10 million; Louisiana, \$9 million; Kansas, \$7 million; Georgia, \$7 million; and Alabama, \$6 million. Between 1954 and 1958, California replaced Mississippi for third rating, Tennessee exchanged sixth for fifth place with Louisiana, and Kansas moved ahead of Georgia for seventh position. Revenue for the 9 States amounted to \$154 million, or more than 70 percent of the total for the country as a whole.

Other special warehousing and storage.—Revenue of establishments affording such specialized public storage as for bulk liquids (petroleum products, chemicals, etc.), automobiles (dead storage only), works of art, office records, goods in foreign trade, goods in bond, etc., totaled \$37 million in 1958, up 33.8 percent from 1954.

Territories of Alaska and Hawaii.—As Alaska and Hawaii were territories in 1958, data for them are not included in the United States totals; however, data are shown for them in table 10R. Also, data are shown separately for the Honolulu Standard Metropolitan Statistical Area in tables 10F and 10J.

Revenue of public warehouses in Alaska amounted to \$3,526,000 in 1958, compared with \$1,633,000 in 1954; and in Hawaii, \$1,484,000 in 1958, compared with \$847,000 in 1954.

Unincorporated firms without paid employees.—There were 1,516 unincorporated firms without paid employees primarily engaged in public warehousing in 1958. Revenue of these establishments totaled \$17 million. Most significant among the no-employee firms were "food lockers, with or without food preparation facilities": 1,054 establishments with \$12 million revenue.

Central administrative offices.—Some companies operating one or more public warehousing and storage establishments maintain central administrative offices apart from such warehouses. In 1958 there were 25 of these central offices principally engaged in administering and supervising the activities of their public warehousing establishments. These offices had 344 paid employees as of mid-November 1958, and payroll for the year totaling \$2,644,000. They reported revenue amounting to \$2,010,000; revenue not credited to any of their warehousing establishments.

Table AF.—PUBLIC WAREHOUSING: 1958—UNINCORPORATED FIRMS WITHOUT PAID EMPLOYEES—UNITED STATES

Establishments and Revenue

(Information derived from 1958 Federal income tax returns; not included in accompanying tables)

SIC code	Type of warehousing facilities	Establishments (number)	Revenue (\$1,000)
422, 423	United States, total.	1 516	17 272
4214, 4224	Household goods warehousing and storage	54	410
4225	General warehousing and storage	154	1 848
4222	Refrigerated warehousing, except food lockers	80	754
4223	Food lockers, with or without food preparation facilities*.	1 054	11 942
4221	Farm products warehousing and storage	140	2 034
4226	Other special warehousing and storage	34	284

*Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

LIST OF CORRECTIONS

Volume III has been prepared primarily by assembling and binding the tabular portions of previously issued subject reports together with chapters covering additional phases of wholesale trade which were not issued in report form. This plan was adopted to reduce publication costs and to expedite issuing the data. The corrections and clarification of illegible data appearing below represent revisions noted after the individual subject reports were issued and should be taken into consideration in using Volume III and the subject reports from which it was assembled.

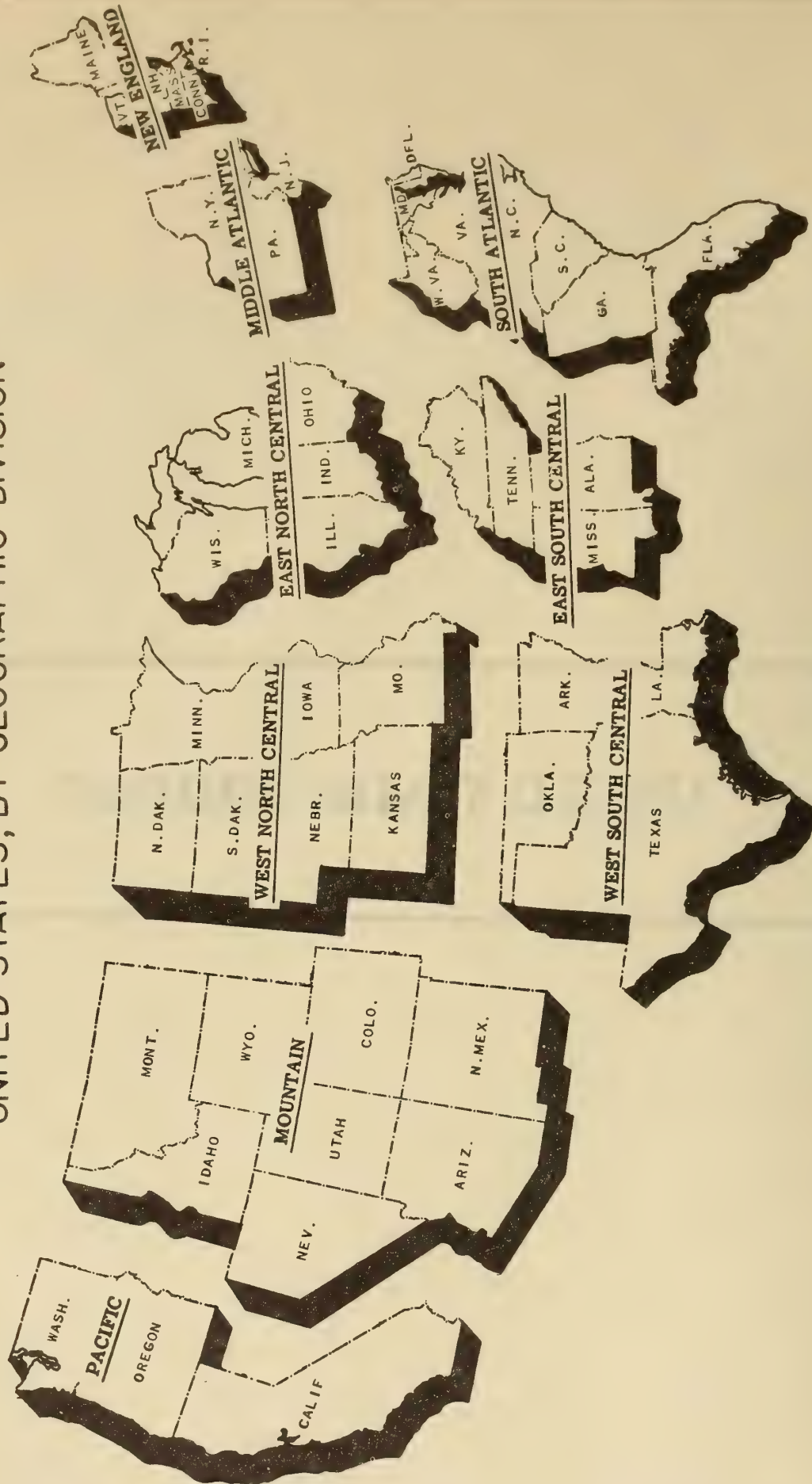
Page	Table	Item	Column	Change	
				From	To
2-26	2A	Other recreation goods wholesalers: Establishments operated entire year, total.	2	117,000	125,842
2-44	2B	Air conditioning, refrigeration equipment distributors: Establishments operated entire year with annual sales of—\$2,000,000 or more. . .	2 6	Illegible... ...do.....	102,448 3,693
2-60	2B	Antiques distributors	Stub	(Change to "Other home furnishings wholesalers:")	
2-67	2B	Other petroleum products distributors: Establishments operated entire year with annual sales of—\$2,000,000 or more. . .	8	Illegible...	168,075
2-73	2C	Men's and women's clothing, accessories wholesalers, total.	1	Illegible...	462
		Establishments operated entire year, total.	1	...do.....	455
2-75	2C	Other general-line grocery wholesalers: Establishments operated entire year with annual sales of—Less than \$200,000. . .	1 10 12	15 1 1	.........
		Establishments not operated entire year	9	...	1
2-78	2C	Plumbing fixtures, supplies distributors, total	1	Illegible...	2,223
		Establishments operated entire year, total.	8 1 8	...do..... ...do..... ...do.....	316 2,170 314
2-83	2C	Other transportation equipment distributors, total.	1	Illegible...	139
		Establishments operated entire year, total.	1	...do.....	133
		With annual sales of—\$2,000,000 or more.	1	...do.....	8
		\$1,000,000 to \$1,999,000.	4	2	1
		\$200,000 to \$499,000.	1	Illegible...	28
		Less than \$200,000.	1	...do.....	72
2-83	2C	Iron, steel and products distributors, total.	1	Illegible...	3,247
		Establishments operated entire year, total.	8	...do.....	784
		With annual sales of—Less than \$200,000.	1	...do.....	3,173
			1	...do.....	1,169
			8	...do.....	341
3-6	3B	Chicago, Ill-Northwestern Indiana standard consolidated area: Automotive equipment wholesalers.	6	Illegible...	0.20
		Drugs, drug proprietaries, druggists' sundries wholesalers.	7 5 6 11	...do..... ...do..... ...do..... ...do.....	24.9 9.2 0.14 12,047
		Fresh fruit, vegetable wholesalers.	4	...do.....	143,396
		Professional equipment, supplies distributors	11	...do.....	39,927
		Furniture, home furnishings wholesalers	9	...do.....	335
			4	...do.....	135,244
3-10	3B	Baltimore, Md., SMSA: Automotive equipment wholesalers.	4	Illegible...	32,092
			5	...do.....	10.9
			6	...do.....	0.11
			7	...do.....	21.1
		Drugs, drug proprietaries, druggists' sundries wholesalers.	5	...do.....	8.8
		Dry goods, apparel wholesalers.	7 5 6	...do..... ...do..... ...do.....	13.4 15.8 0.29
3-43	3B	Pittsburgh, Pa., SMSA: Merchant wholesalers, total	2	Illegible...	1,557,946
		Motor vehicles, automotive equipment wholesalers.	11	...do.....	395,662
		Automobile, other motor vehicle distributors.	2	...do.....	102,711
			2	...do.....	10,972
3-45	3-B	Providence, R.I.-Mass., SMSA: Merchant wholesalers, total	1	Illegible...	1,102
			3	...do.....	682
3-47	3-B	Sacramento, Calif., SMSA: Poultry, poultry products distributors.	1	Illegible...	2
		Confectionery wholesalers	1 3	...do..... ...do.....	2 2
		General-line electrical supplies, apparatus distributors.	1	...do.....	2
		Specialty-line electrical supplies, apparatus distributors.	3 1 3	...do..... ...do..... ...do.....	2 7 6
7-7	7D	New Jersey: Wholesale LP gas stations	4	236,484	243,484
			5	78,467	81,647
			6	680,320	690,320
9-5	9J	Hawaii, total	2	618,165	618,155
		3 paid employees.	2	20,233	20,223

UNITED STATES SUMMARY

1-1

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UNITED STATES, BY GEOGRAPHIC DIVISION



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The following pages contain revisions of data previously published in the corresponding pages of Wholesale Trade area statistics report BC58-WA1.

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Table 1A.—WHOLESALE TRADE: 1958—UNITED STATES, BY KIND OF BUSINESS AND TYPE OF OPERATION.
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

SIC code	Kind of business by type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
					Amount (\$1,000)	Per- cent of sales				
50	WHOLESALE TRADE: TOTAL	285 996	284 970 807	14 943 009	(x)	(x)	13 198 744	269 112 752	2 797 341	157 462
	TYPE OF OPERATION									
	MERCHANT WHOLESALERS	189 728	121 661 229	11 202 158	16 247 008	13.4	8 243 994	167 880 806	1 834 474	119 698
	MANUFACTURERS' SALES BRANCHES, OFFICES	25 181	87 757 483	2 038 640	6 742 561	7.7	3 224 971	65 935 285	559 881	488
	PETROLEUM BULK PLANTS, TERMINALS	30 424	20 130 812	1 286 835	2 401 061	11.9	649 411	12 880 081	139 366	7 985
	MERCHANDISE AGENTS, BROKERS	26 567	46 422 643	179 729	1 528 792	3.3	745 416	14 957 421	148 395	21 202
	ASSEMBLERS OF FARM PRODUCTS	14 096	8 998 640	235 647	808 988	9.0	334 952	7 459 159	115 225	8 089
	KIND OF BUSINESS BY TYPE									
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT:									
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3 915	15 760 318	410 180	(x)	(x)	390 739	7 865 543	73 363	2 074
	MERCHANT WHOLESALERS	2 963	2 291 354	160 219	300 501	13.1	139 294	2 860 970	31 097	1 896
	MANUFACTURERS' SALES BRANCHES, OFFICES	713	13 021 858	248 632	705 010	5.4	245 559	4 886 375	40 911	3
	MERCHANDISE AGENTS, BROKERS	239	447 106	1 329	11 625	2.6	5 886	118 198	1 355	175
5013	AUTOMOTIVE EQUIPMENT	17 046	5 660 040	774 156	(x)	(x)	616 866	12 851 860	145 072	11 440
	MERCHANT WHOLESALERS	16 111	4 154 170	715 129	982 129	23.6	541 086	11 295 633	130 744	10 967
	MANUFACTURERS' SALES BRANCHES, OFFICES	384	862 737	56 018	125 708	14.6	61 651	1 286 274	12 081	14
	MERCHANDISE AGENTS, BROKERS	551	643 133	3 009	28 941	4.5	14 129	269 953	2 247	459
5014	TIRES, TUBES	2 093	2 067 898	159 166	(x)	(x)	124 000	2 545 376	25 824	1 319
	MERCHANT WHOLESALERS	1 749	652 898	74 048	135 565	20.8	67 079	1 394 241	15 878	1 293
	MANUFACTURERS' SALES BRANCHES, OFFICES	305	1 370 779	84 882	120 812	8.8	55 945	1 130 118	9 785	3
	MERCHANDISE AGENTS, BROKERS	39	44 221	236	4 143	9.4	976	21 017	161	23
502	DRUGS, CHEMICALS, ALLIED PRODUCTS:									
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	3 769	5 955 366	420 189	(x)	(x)	359 766	7 407 154	75 286	1 703
	MERCHANT WHOLESALERS	3 042	2 827 082	339 855	404 958	14.3	228 152	4 626 995	50 751	1 553
	MANUFACTURERS' SALES BRANCHES, OFFICES	518	2 839 618	77 201	265 617	9.4	122 960	2 602 721	22 878	10
	MERCHANDISE AGENTS, BROKERS	209	288 666	3 133	18 763	6.5	8 654	177 438	1 657	140
5028	PAINTS, VARNISHES	2 316	1 195 537	85 632	(x)	(x)	95 883	1 882 886	19 354	719
	MERCHANT WHOLESALERS	1 250	318 078	36 867	76 034	24.0	35 833	698 167	7 975	625
	MANUFACTURERS' SALES BRANCHES, OFFICES	948	761 636	48 414	137 065	18.0	57 634	1 141 599	11 002	9
	MERCHANDISE AGENTS, BROKERS	118	115 823	351	3 706	3.2	2 416	43 120	377	85
5029	OTHER CHEMICALS, ALLIED PRODUCTS	4 172	9 425 872	229 169	(x)	(x)	304 161	5 950 472	49 390	1 199
	MERCHANT WHOLESALERS	2 805	1 495 611	88 415	221 042	14.8	101 767	2 035 553	20 561	1 016
	MANUFACTURERS' SALES BRANCHES, OFFICES	1 032	7 573 449	136 706	595 439	7.9	193 793	3 747 586	27 460	4
	MERCHANDISE AGENTS, BROKERS	335	356 812	4 048	15 343	4.3	8 601	167 333	1 369	179
503	DRY GOODS, APPAREL:									
5032	DRY GOODS, PIECE GOODS, NOTIONS	5 389	7 511 573	447 033	(x)	(x)	295 582	5 718 535	52 228	2 750
	MERCHANT WHOLESALERS	4 410	3 368 771	398 178	418 767	12.4	199 714	3 865 831	38 195	2 314
	MANUFACTURERS' SALES BRANCHES, OFFICES	298	1 790 068	39 690	103 376	5.8	55 476	1 069 575	7 930	17
	MERCHANDISE AGENTS, BROKERS	681	2 352 734	9 165	50 250	2.1	40 392	783 129	6 103	419
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	5 822	5 126 298	246 658	(x)	(x)	237 590	4 685 471	47 895	3 802
	MERCHANT WHOLESALERS	4 173	2 117 944	203 306	315 053	14.9	148 095	2 854 942	31 875	2 667
	MANUFACTURERS' SALES BRANCHES, OFFICES	333	915 379	37 349	117 414	12.8	49 051	1 047 490	9 207	40
	MERCHANDISE AGENTS, BROKERS	1 316	2 092 975	6 003	83 555	4.0	40 444	783 039	6 813	1 095
5039	FOOTWEAR	803	936 110	89 119	(x)	(x)	54 226	1 022 189	10 001	443
	MERCHANT WHOLESALERS	616	414 152	40 516	60 146	14.5	27 534	522 857	5 443	358
	MANUFACTURERS' SALES BRANCHES, OFFICES	77	410 444	48 463	58 510	14.3	24 852	463 733	4 265	...
	MERCHANDISE AGENTS, BROKERS	110	111 514	140	4 795	4.3	1 840	35 599	293	85
504	GROCERIES AND RELATED PRODUCTS:									
5042	GENERAL-LINE GROCERIES	2 253	8 428 482	537 196	(x)	(x)	317 651	6 244 404	71 282	958
	MERCHANT WHOLESALERS	2 253	8 428 482	537 196	538 949	6.4	317 651	6 244 404	71 282	958
5043	DAIRY PRODUCTS	4 450	4 646 728	86 878	(x)	(x)	246 630	5 018 944	51 443	2 294
	MERCHANT WHOLESALERS	3 067	1 934 067	39 110	203 146	10.5	95 326	2 012 632	22 771	2 117
	MANUFACTURERS' SALES BRANCHES, OFFICES	984	1 648 904	31 970	281 674	17.1	123 492	2 437 696	22 664	11
	MERCHANDISE AGENTS, BROKERS	252	771 277	7 638	26 223	3.4	17 472	345 553	3 322	140
	ASSEMBLERS OF FARM PRODUCTS	147	292 480	8 160	26 260	9.0	10 340	223 063	2 686	26
5044	POULTRY, POULTRY PRODUCTS	4 026	2 574 032	41 157	(x)	(x)	97 785	2 073 110	30 684	3 767
	MERCHANT WHOLESALERS	2 082	1 462 340	23 490	116 541	8.0	52 444	1 113 017	15 294	1 919
	MANUFACTURERS' SALES BRANCHES, OFFICES	52	99 307	4 691	7 108	7.2	2 873	59 837	607	8
	MERCHANDISE AGENTS, BROKERS	168	204 169	1 291	11 458	5.6	5 910	110 809	1 742	119
	ASSEMBLERS OF FARM PRODUCTS	1 724	808 216	11 685	80 769	10.0	36 558	789 447	13 041	1 721
5045	CONFECTIONERY	2 454	1 370 453	39 306	(x)	(x)	65 564	1 361 420	16 896	2 232
	MERCHANT WHOLESALERS	2 113	747 267	36 936	91 250	12.2	46 799	981 031	12 992	2 012
	MANUFACTURERS' SALES BRANCHES, OFFICES	131	357 286	1 963	32 268	9.0	14 554	296 985	3 144	19
	MERCHANDISE AGENTS, BROKERS	210	365 900	407	12 497	4.7	4 211	83 404	760	201
5046	FISH, SEAFOOD	1 677	747 177	22 227	(x)	(x)	44 442	972 985	13 541	1 579
	MERCHANT WHOLESALERS	1 591	621 635	21 264	91 451	14.7	42 177	926 468	13 113	1 520
	MERCHANDISE AGENTS, BROKERS	86	125 542	963	4 394	3.5	2 265	46 517	428	59

See footnotes at end of table.

Table 1A.—WHOLESALE TRADE: 1958—UNITED STATES, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

SIC code	Kind of business by type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active propriet- ors of unincor- porated busi- nesses (number)
					Amount (\$1,000)	Per- cent of sales				
	KIND OF BUSINESS BY TYPE—CONTINUED									
	GROCERIES AND RELATED PRODUCTS—CONTINUED									
5047	MEATS, MEAT PRODUCTS	5 132	6 737 154	101 677	(X)	(X)	272 514	5 395 542	57 626	4 407
	MERCHANT WHOLESALERS	4 459	3 878 992	69 065	338 475	8.7	170 456	3 419 109	37 168	4 251
	MANUFACTURERS' SALES BRANCHES, OFFICES	520	2 252 291	31 887	168 487	7.5	97 345	1 887 539	19 682	14
	MERCHANDISE AGENTS, BROKERS	153	605 871	725	7 270	1.2	4 713	88 894	776	142
5048	FRESH FRUITS, VEGETABLES	9 554	6 422 583	90 520	(X)	(X)	364 413	7 696 954	112 320	9 012
	MERCHANT WHOLESALERS	6 291	3 092 438	59 974	457 998	14.8	196 942	3 901 084	52 008	6 490
	MERCHANDISE AGENTS, BROKERS	986	1 877 031	4 339	84 466	4.5	40 495	786 097	8 523	720
	ASSEMBLERS OF FARM PRODUCTS	2 277	1 453 114	26 207	313 729	21.6	126 976	3 009 773	51 789	1 802
5049	OTHER GROCERIES AND RELATED PRODUCTS	13 009	18 134 082	371 341	(X)	(X)	583 838	11 974 158	124 651	8 714
	MERCHANT WHOLESALERS	8 166	5 035 688	248 522	539 694	10.7	259 216	5 427 982	63 763	6 172
	MANUFACTURERS' SALES BRANCHES, OFFICES	2 139	6 147 538	114 448	531 165	8.6	235 070	4 809 871	45 327	69
	MERCHANDISE AGENTS, BROKERS	2 704	6 950 856	8 371	169 476	2.4	89 552	1 736 305	15 561	2 473
505	FARM PRODUCTS—RAW MATERIALS	17 311	28 584 458	1 187 957	(X)	(X)	390 358	8 658 262	116 896	11 099
	MERCHANT WHOLESALERS	4 195	9 593 808	984 539	421 146	4.4	151 291	3 233 262	38 833	2 935
	MERCHANDISE AGENTS, BROKERS	3 765	12 815 663	36 944	194 876	1.5	98 314	2 413 751	35 823	4 010
	ASSEMBLERS OF FARM PRODUCTS	9 351	6 174 987	166 474	346 019	5.6	140 753	3 011 249	42 240	4 154
506	ELECTRICAL GOODS:									
5062,3	GENERAL—LINE ELECTRICAL SUPPLIES, APPARATUS	977	1 344 680	142 782	(X)	(X)	85 719	1 688 748	17 689	231
	MERCHANT WHOLESALERS	977	1 344 680	142 782	154 066	11.5	85 719	1 688 748	17 689	231
	SPECIALTY—LINE ELEC. SUPPLIES, APPARATUS	5 376	8 188 337	356 089	(X)	(X)	411 126	8 191 218	72 928	2 186
	MERCHANT WHOLESALERS	3 106	2 098 089	234 547	307 298	14.6	170 388	3 367 803	34 668	1 298
	MANUFACTURERS' SALES BRANCHES, OFFICES	1 229	5 039 803	118 288	353 664	7.0	215 985	4 348 365	34 456	8
	MERCHANDISE AGENTS, BROKERS	1 041	1 050 445	3 254	65 128	6.2	24 753	475 150	3 804	880
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	2 925	4 366 772	434 599	(X)	(X)	286 797	5 748 870	56 608	908
	MERCHANT WHOLESALERS	2 403	3 431 731	399 494	467 676	13.6	238 072	4 707 660	47 486	755
	MANUFACTURERS' SALES BRANCHES, OFFICES	319	678 596	33 283	84 923	12.5	43 436	936 642	8 259	...
	MERCHANDISE AGENTS, BROKERS	203	256 445	1 822	10 514	4.1	5 289	104 568	863	153
5065	ELECTRONIC PARTS, EQUIPMENT	3 950	2 543 830	182 335	(X)	(X)	151 064	3 212 730	31 848	1 935
	MERCHANT WHOLESALERS	3 002	1 053 691	145 412	210 749	20.0	107 667	2 310 933	24 843	1 376
	MANUFACTURERS' SALES BRANCHES, OFFICES	133	500 060	34 462	39 783	7.9	19 030	421 484	3 526	1
	MERCHANDISE AGENTS, BROKERS	815	990 079	2 461	58 415	5.9	24 367	480 313	3 479	558
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES:									
5072	HARDWARE	3 172	2 770 773	387 137	(X)	(X)	262 906	5 089 750	56 100	1 644
	MERCHANT WHOLESALERS	2 628	2 255 169	379 872	415 414	18.4	243 955	4 712 302	52 938	1 291
	MANUFACTURERS' SALES BRANCHES, OFFICES	175	190 269	6 209	20 429	10.7	11 440	237 973	2 013	2
	MERCHANDISE AGENTS, BROKERS	369	325 335	1 056	22 123	6.8	7 511	139 475	1 149	351
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	5 913	3 982 688	517 878	(X)	(X)	304 243	5 972 267	60 986	2 547
	MERCHANT WHOLESALERS	4 898	3 052 224	504 678	528 600	17.3	275 229	5 401 289	55 938	1 862
	MANUFACTURERS' SALES BRANCHES, OFFICES	216	361 969	9 619	24 003	6.6	12 832	254 894	2 287	6
	MERCHANDISE AGENTS, BROKERS	799	568 495	3 581	39 226	6.9	16 182	316 084	2 761	679
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	2 400	1 159 347	72 386	(X)	(X)	97 586	2 095 386	18 980	1 338
	MERCHANT WHOLESALERS	1 966	612 256	65 409	147 229	24.0	71 018	1 563 554	15 040	1 101
	MANUFACTURERS' SALES BRANCHES, OFFICES	140	268 767	5 560	32 148	12.0	18 771	381 244	2 764	3
	MERCHANDISE AGENTS, BROKERS	294	278 324	1 417	16 143	5.8	7 797	150 588	1 176	234
508	MACHINERY, EQUIPMENT, SUPPLIES:									
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	29 109	18 332 247	1 473 868	(X)	(X)	1 657 661	33 967 468	310 542	12 140
	MERCHANT WHOLESALERS	20 263	8 909 892	1 169 968	1 738 208	19.5	910 569	18 524 666	184 658	9 969
	MANUFACTURERS' SALES BRANCHES, OFFICES	5 758	6 934 527	280 680	1 017 278	14.7	668 782	13 941 329	113 520	36
	MERCHANDISE AGENTS, BROKERS	3 088	2 487 828	23 220	189 601	7.6	78 310	1 501 473	12 364	2 135
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	1 606	2 219 796	210 672	(X)	(X)	111 818	2 209 637	21 006	792
	MERCHANT WHOLESALERS	1 300	740 783	99 662	115 942	15.7	57 467	1 109 086	11 696	706
	MANUFACTURERS' SALES BRANCHES, OFFICES	221	1 419 553	110 564	91 250	6.4	53 003	1 072 804	9 031	9
	MERCHANDISE AGENTS, BROKERS	85	59 460	446	4 043	6.8	1 348	27 747	279	77
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	4 881	2 280 519	202 626	(X)	(X)	270 302	5 387 529	54 647	2 078
	MERCHANT WHOLESALERS	3 663	1 339 817	169 824	325 340	24.3	180 411	3 604 310	38 577	1 991
	MANUFACTURERS' SALES BRANCHES, OFFICES	1 080	800 548	31 940	138 254	17.3	85 745	1 697 584	15 381	16
	MERCHANDISE AGENTS, BROKERS	138	140 154	862	12 754	9.1	4 146	85 635	689	71
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	4 326	1 335 529	125 877	(X)	(X)	147 631	2 987 207	32 559	2 858
	MERCHANT WHOLESALERS	4 014	1 039 841	118 030	256 732	24.7	130 283	2 636 219	29 097	2 728
	MANUFACTURERS' SALES BRANCHES, OFFICES	140	142 056	6 686	22 461	15.8	13 233	272 168	2 724	5
	MERCHANDISE AGENTS, BROKERS	172	153 632	1 161	10 447	6.8	4 115	78 820	738	125
5088	TRANSPORTATION EQUIP., SUPPL. EX. AUTOMOTIVE	1 701	1 572 354	95 663	(X)	(X)	86 898	1 933 641	16 932	709
	MERCHANT WHOLESALERS	1 387	616 475	79 123	133 926	21.7	62 146	1 428 819	13 143	579
	MANUFACTURERS' SALES BRANCHES, OFFICES	98	673 511	15 252	38 990	5.8	18 483	384 881	2 809	1
	MERCHANDISE AGENTS, BROKERS	216	282 368	1 288	10 165	3.6	6 269	119 941	980	129

See footnotes at end of table.

Table 1A.—WHOLESALE TRADE: 1958—UNITED STATES, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll and Personnel

SIC code	Kind of business by type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Inven- to- ries end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active prop- ri- etors of unincor- porated busi- nesses (number)
					Amount (\$1,000)	Per- cent of sales				
	KIND OF BUSINESS BY TYPE—CONTINUED									
509	MISCELLANEOUS PRODUCTS:									
5091	METALS, MINERALS (EX. PETROLEUM PROD. SCRAP)	7 466	22 104 212	777 568	(X)	(X)	605 359	12 489 055	105 336	2 223
	MERCHANT WHOLESALERS	4 792	5 540 890	651 528	752 612	13.6	389 068	7 943 219	72 981	1 708
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	1 740	14 815 674	116 659	401 757	2.7	186 635	3 993 114	27 847	14
	MERCHANDISE AGENTS, BROKERS.	934	1 747 648	9 381	56 695	3.2	29 656	552 722	4 508	501
5092	PETROLEUM BULK STATIONS, TERMINALS	30 424	20 130 812	1 286 835	2 401 061	11.9	649 411	12 880 081	139 366	7 985
5093	SCRAP, WASTE MATERIALS	9 642	3 119 980	267 279	(X)	(X)	259 398	5 596 159	73 789	9 068
	MERCHANT WHOLESALERS	9 491	2 898 314	263 427	541 252	18.7	253 043	5 474 628	72 546	8 982
	MERCHANDISE AGENTS, BROKERS.	151	221 666	3 852	11 475	5.2	6 355	121 531	1 243	86
5094	TOBACCO, TOBACCO PRODUCTS.	2 953	5 439 250	182 046	(X)	(X)	137 614	2 596 652	33 093	2 304
	MERCHANT WHOLESALERS	2 759	3 668 291	157 492	205 824	5.6	115 688	2 223 883	28 721	2 273
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	170	1 747 221	24 364	108 343	6.2	21 486	360 852	4 201	...
	MERCHANDISE AGENTS, BROKERS.	24	23 738	190	997	4.2	440	11 917	171	31
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES. .	7 829	8 725 614	543 255	(X)	(X)	464 372	8 996 601	87 199	5 633
	MERCHANT WHOLESALERS	7 325	6 530 233	521 806	777 930	11.9	402 998	7 821 413	77 139	5 520
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	364	2 088 105	20 007	163 764	7.8	58 395	1 111 487	9 465	11
	MERCHANDISE AGENTS, BROKERS.	140	107 276	1 442	5 856	5.5	2 979	63 701	595	102
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER. .	6 512	6 658 826	356 822	(X)	(X)	409 105	8 291 071	79 728	2 870
	MERCHANT WHOLESALERS	5 182	3 564 104	331 847	545 422	15.3	316 522	6 335 161	64 798	2 626
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	953	2 451 655	21 076	148 538	6.1	81 886	1 747 543	13 345	6
	MERCHANDISE AGENTS, BROKERS.	377	643 067	3 899	21 041	3.3	10 697	208 367	1 585	238
5097	FURNITURE, HOME FURNISHINGS.	6 946	4 814 242	337 761	(X)	(X)	328 197	6 795 554	69 077	3 699
	MERCHANT WHOLESALERS	5 359	2 510 073	291 209	482 114	19.2	237 058	4 790 339	51 192	2 970
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	736	1 481 634	41 784	138 013	9.3	70 724	1 614 078	14 489	28
	MERCHANDISE AGENTS, BROKERS.	851	822 535	4 768	43 026	5.2	20 415	391 137	3 396	701
5098	LUMBER, CONSTRUCTION MATERIALS	11 689	10 551 131	588 221	(X)	(X)	590 814	12 655 050	126 884	5 147
	MERCHANT WHOLESALERS	9 463	6 271 527	513 355	842 829	13.4	438 609	9 412 453	98 283	4 465
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	1 251	3 343 496	70 359	246 260	7.4	132 256	2 845 064	25 041	37
	MERCHANDISE AGENTS, BROKERS.	975	936 108	4 507	40 210	4.3	19 949	397 533	3 560	645
5099	OTHER MISCELLANEOUS PRODUCTS	31 008	22 045 707	1 061 749	(X)	(X)	1 018 715	21 002 813	238 292	19 656
	MERCHANT WHOLESALERS	24 414	11 748 372	886 064	1 585 000	13.5	737 228	15 410 143	183 298	16 204
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	2 024	4 768 745	129 534	423 050	8.9	172 594	3 446 480	31 780	84
	MERCHANDISE AGENTS, BROKERS.	3 973	5 258 747	23 030	179 152	3.4	88 568	1 720 563	17 745	2 982
	ASSEMBLERS OF FARM PRODUCTS.	597	269 843	23 121	42 211	15.6	20 325	425 627	5 469	386

Standard Notes: ...Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹Entries for merchandise agents and brokers represent brokerage or commissions received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1B.-WHOLESALE TRADE: 1958 AND 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Annual Payroll

Type of operation by kind of business	Establishments		Sales			Payroll, entire year		
	1958	1954 ¹	1958	1954 ¹	Per- cent change 1954 to 1958	1958	1954 ¹	Per- cent change 1954 to 1958
	(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
WHOLESALE TRADE: TOTAL.	285 996	250 322	284 970 807	233 976 052	21.8	13 198 744	10 867 903	21.4
TYPE OF OPERATION								
MERCHANT WHOLESALERS.	189 728	163 157	121 661 229	100 102 571	21.5	8 243 994	6 864 543	20.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	25 181	22 590	87 757 483	69 533 784	26.2	3 224 971	2 605 047	23.8
PETROLEUM BULK PLANTS, TERMINALS.	30 424	29 189	20 130 812	16 038 372	25.5	649 411	539 643	20.3
MERCHANDISE AGENTS, BROKERS.	26 567	22 171	46 422 643	39 250 509	18.3	745 416	530 707	40.5
ASSEMBLERS OF FARM PRODUCTS.	14 096	13 255	8 998 640	9 050 816	-0.6	334 952	327 963	2.1
TYPE BY KIND OF BUSINESS								
MERCHANT WHOLESALERS								
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS.	20 823	15 540	7 098 422	3 977 513	78.5	747 459	523 812	42.7
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS.	2 963	1 563	2 291 354	757 335	202.6	139 294	61 595	126.1
AUTOMOTIVE EQUIPMENT WHOLESALERS.	16 111	12 770	4 154 170	2 890 184	43.7	541 086	422 876	28.0
TIRE, TUBE WHOLESALERS.	1 749	1 207	652 898	329 994	97.9	67 079	39 341	70.5
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS.	7 097	5 837	4 640 771	3 369 865	37.7	365 752	283 050	29.2
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS.	3 042	2 801	2 827 082	2 173 732	30.1	228 152	179 527	27.1
PAINT, VARNISH WHOLESALERS.	1 250	1 158	318 078	272 891	16.6	35 833	33 721	6.3
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS.	2 805	1 878	1 495 611	923 242	62.0	101 767	69 802	45.8
DRY GOODS, APPAREL WHOLESALERS.	9 199	9 389	5 900 867	5 689 652	3.7	375 343	367 046	2.3
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS.	4 410	4 502	3 368 771	3 531 429	5.4	199 714	211 621	5.6
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS.	4 173	4 304	2 117 944	1 804 244	17.4	148 095	131 939	12.2
FOOTWEAR WHOLESALERS.	616	583	414 152	353 979	17.0	27 534	23 486	17.2
GROCERIES AND RELATED PRODUCTS WHOLESALERS.	30 022	29 795	25 200 909	22 057 824	14.2	1 181 011	1 103 639	7.0
GENERAL-LINE GROCERY WHOLESALERS.	2 253	3 320	8 428 482	7 353 560	14.6	317 651	325 073	-2.3
DAIRY PRODUCTS DISTRIBUTORS.	3 067	2 281	1 934 067	1 340 279	44.3	95 326	77 367	23.2
POULTRY, POULTRY PRODUCTS DISTRIBUTORS.	2 082	2 660	1 462 340	1 475 195	-0.9	52 444	57 514	-8.8
CONFECTIONERY WHOLESALERS.	2 113	1 909	747 267	527 446	41.7	46 799	34 244	36.7
FISH, SEAFOOD DISTRIBUTORS.	1 591	1 808	621 635	653 698	-4.9	42 177	49 172	-14.2
MEAT, MEAT PRODUCTS WHOLESALERS.	4 459	4 357	3 878 992	2 866 193	35.3	170 456	148 803	14.6
FRESH FRUIT, VEGETABLE WHOLESALERS.	6 291	6 520	3 092 438	3 261 739	-5.2	196 942	207 520	-5.1
OTHER GROCERY AND RELATED PRODUCTS WHOLESALERS.	8 166	6 940	5 035 688	4 579 714	10.0	259 216	203 946	27.1
FARM PRODUCTS (RAW MATERIALS) MERCHANTS.	4 195	3 853	9 593 808	9 231 941	3.9	151 291	140 601	7.6
COTTON MERCHANTS.	492	581	2 199 826	2 610 108	-15.7	26 383	22 918	15.1
GRAIN MERCHANTS.	1 693	975	5 072 618	3 989 704	27.1	69 733	55 325	26.0
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS.	635	669	758 862	888 292	-14.6	8 018	7 408	8.2
MISCELLANEOUS FARM PRODUCTS DEALERS.	1 375	1 628	1 562 502	1 743 837	-10.4	47 157	54 950	-14.2
ELECTRICAL GOODS DISTRIBUTORS.	9 488	7 123	7 928 191	6 337 718	25.1	601 846	494 600	21.7
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS.	977	559	1 344 680	1 567 994	-14.3	85 719	98 245	-12.8
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS.	3 106	2 600	2 098 089	1 342 464	56.3	170 388	129 532	31.5
ELECTRICAL APPLIANCES, TELEVISION, RADIO SET WHOLESALERS.	2 403	2 065	3 431 731	2 814 584	21.9	238 072	198 955	19.7
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS.	3 002	1 899	1 053 691	612 676	72.0	107 667	67 868	58.6
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS.	9 492	8 043	5 919 649	4 881 781	21.3	590 202	500 621	17.9
HARDWARE WHOLESALERS.	2 628	2 137	2 255 169	2 067 923	9.1	243 955	227 146	7.4
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS.	4 898	4 046	3 052 224	2 329 788	31.0	275 229	210 177	31.0
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRIBUTORS.	1 966	1 860	612 256	484 070	26.5	71 018	63 298	12.2
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS.	30 627	25 290	12 646 808	9 555 782	32.3	1 340 876	1 036 581	29.4
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS.	4 258	3 219	1 009 616	660 125	52.9	127 974	89 237	43.4
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS.	2 143	1 640	2 006 390	1 401 359	43.2	207 623	150 469	38.0
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS.	7 682	5 746	3 331 836	2 618 986	27.2	296 654	209 837	41.4
INDUSTRIAL SUPPLIES DISTRIBUTORS.	6 180	5 393	2 562 050	2 207 840	16.0	278 318	258 650	7.6
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS.	1 300	1 112	740 783	534 379	38.6	57 467	46 026	24.9
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS.	3 663	2 912	1 339 817	853 153	57.0	180 411	127 653	41.3
SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLY HOUSES.	4 014	4 264	1 039 841	903 892	15.0	130 283	107 749	20.9
TRANSPORTATION EQUIP. SUPPLIES (EXC. AUTOMOTIVE) DISTRIBUTORS.	1 387	1 004	616 475	376 048	63.9	62 146	46 960	32.3
METALS, MINERALS (EXC. PETROLEUM PRODUCTS, SCRAP) DISTRIBUTORS.	4 792	3 935	5 540 890	4 156 774	33.3	389 068	295 166	31.8
COAL WHOLESALERS.	696	700	916 900	794 189	15.5	25 402	30 824	-17.6
IRON, STEEL, AND PRODUCTS DISTRIBUTORS.	3 247	2 693	3 199 882	2 174 276	47.2	306 771	221 482	38.5
NONFERROUS METALS DISTRIBUTORS.	849	542	1 424 108	1 188 309	19.8	56 895	42 860	32.7
SCRAP, WASTE MATERIALS DEALERS.	9 491	8 189	2 898 314	2 405 590	20.5	253 043	224 006	13.0
IRON, STEEL SCRAP DEALERS.	4 948	3 719	1 706 125	1 213 140	40.6	139 948	110 177	27.0
WASTE MATERIALS DEALERS.	4 543	4 470	1 192 189	1 192 450	-0.1	113 095	113 829	-0.7
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS.	2 759	2 858	3 668 291	3 208 929	14.3	115 688	103 779	11.5
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS.	7 325	7 309	6 530 233	5 686 934	14.8	402 998	342 382	17.7
BEER DISTRIBUTORS.	5 879	5 791	2 730 853	2 311 181	18.2	214 953	176 619	21.7
WINES, DISTILLED SPIRITS WHOLESALERS.	1 446	1 518	3 799 380	3 375 753	12.5	188 045	165 763	13.4
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS.	5 182	4 864	3 564 104	2 915 424	22.2	316 522	260 522	21.5
FINE AND COARSE PAPER WHOLESALERS.	471	3 300	834 930	2 545 652	18.4	75 005	208 472	13.7
PRINTING AND FINE PAPER DISTRIBUTORS.	597	1 201 890	976 582	369 772	48.9	57 899	52 051	52.7
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS.	2 270	1 564	1 201 890	369 772	48.9	104 121	52 051	52.7
STATIONERY, OFFICE SUPPLIES WHOLESALERS.	1 844	1 564	550 702	369 772	48.9	79 497	52 051	52.7
FURNITURE, HOME FURNISHINGS WHOLESALERS.	5 359	4 815	2 510 073	2 082 475	20.5	237 058	199 507	18.8
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS.	2 045	1 976	745 421	697 825	6.8	82 192	76 723	7.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS.	3 314	2 839	1 764 652	1 384 650	27.4	154 866	122 784	26.1

See footnotes at end of table.

Table 1B.—WHOLESALE TRADE: 1958 AND 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Annual Payroll

Type of operation by kind of business	Establishments		Sales			Payroll, entire year		
	1958	1954 ¹	1958	1954 ¹	Per- cent change 1954 to 1958	1958	1954 ¹	Per- cent change 1954 to 1958
	(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
TYPE BY KIND OF BUSINESS—Continued								
MERCHANT WHOLESALERS—CONTINUED								
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	9 463	8 318	6 271 527	5 587 837	12.2	438 609	400 036	9.6
LUMBER, MILLWORK WHOLESALERS	4 996	4 304	4 220 096	3 805 942	10.9	244 921	216 440	13.2
CONSTRUCTION MATERIALS DISTRIBUTORS	4 467	4 014	2 051 431	1 781 895	15.1	193 688	183 596	5.5
MISCELLANEOUS MERCHANT WHOLESALERS	24 414	17 999	11 748 372	8 956 532	31.2	737 228	589 195	25.1
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	3 257	2 514	1 354 231	952 711	42.1	123 742	87 335	41.7
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	1 750	1 919	839 866	697 206	20.5	84 392	83 180	1.4
FARM SUPPLIES WHOLESALERS	2 385	2 347	1 703 941	1 574 642	8.2	82 974	82 819	0.2
JEWELRY WHOLESALERS	2 644	2 741	847 967	825 459	2.7	76 746	76 224	0.7
PETROLEUM PRODUCTS DISTRIBUTORS (EXC. BULK STATIONS, TERMINALS)	4 225	2 260	2 403 504	1 416 388	69.7	99 649	56 221	69.5
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	1 150	983	248 268	190 307	30.5	27 579	21 110	30.6
FLOWERS, BULBS, PLANTS WHOLESALERS	903	966	202 051	222 942	-9.4	21 996	28 605	-23.1
OTHER MERCHANT WHOLESALERS	8 100	4 269	4 148 544	3 076 877	34.8	220 150	153 701	43.2
MANUFACTURERS' SALES BRANCHES AND SALES OFFICES								
MANUFACTURERS' SALES BRANCHES (WITH STOCKS), TOTAL	15 088	14 759	41 797 685	36 811 238	13.5	2 278 861	1 947 494	17.0
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS), TOTAL	10 093	7 831	45 959 798	32 722 546	40.5	946 110	657 553	43.9
DRUGS, CHEMICALS, AND ALLIED PRODUCTS	2 498	2 190	11 174 703	8 889 311	25.7	374 387	299 984	24.8
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	1 735	1 482	6 467 954	4 548 221	42.2	272 037	192 658	41.2
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	763	708	4 706 749	4 341 090	8.4	102 350	107 326	-4.6
DRY GOODS, APPAREL	708	714	3 115 891	2 545 862	22.4	129 379	95 322	35.7
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	328	388	1 296 365	1 171 036	10.7	77 554	55 623	39.4
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	380	326	1 819 526	1 374 826	32.3	51 825	39 699	30.5
GROCERIES AND RELATED PRODUCTS	4 190	4 488	12 593 431	11 746 914	7.2	531 729	486 493	9.3
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	2 884	3 398	8 056 529	7 954 675	1.3	395 698	382 382	3.5
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	1 306	1 090	4 536 902	3 792 239	19.6	136 031	104 111	30.7
ELECTRICAL GOODS	1 681	1 509	6 218 459	5 021 744	23.8	278 451	204 228	36.3
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	623	796	2 995 818	3 615 929	-17.1	162 219	164 267	-1.2
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	1 058	713	3 222 641	1 405 815	129.2	116 232	39 961	190.9
MACHINERY, EQUIPMENT, SUPPLIES	7 297	5 327	9 970 195	5 998 901	66.2	839 246	560 183	49.8
METALS, MINERALS (EXC. PETROLEUM PRODUCTS, SCRAP)	2 271	2 221	15 636 679	13 844 325	12.9	229 678	196 436	16.8
HARDWARE, PLUMBING, HEATING EQUIPMENT SUPPLIES								
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER)	953	455	2 451 655	2 097 564	16.9	81 886	54 442	50.4
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	204	98	442 071	377 093	17.2	20 623	13 141	56.9
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	749	357	2 009 584	1 720 471	16.8	61 263	41 301	48.3
FURNITURE, HOME FURNISHINGS	736	286	1 481 634	266 271	456.4	70 724	22 890	209.0
OTHER MANUFACTURERS' SALES BRANCHES, SALES OFFICES	4 847	5 400	25 114 836	19 122 892	31.3	689 491	685 069	0.6
PETROLEUM BULK STATIONS, TERMINALS								
GASOLINE, KEROSENE, FUEL OIL PLANTS	29 623	28 319	19 877 454	15 808 838	25.7	629 191	512 419	22.8
LIQUEFIED PETROLEUM (LP) GAS BULK PLANTS, TERMINALS	801	870	253 358	229 534	10.4	20 220	27 224	-25.7
MERCHANDISE AGENTS AND BROKERS								
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	829	648	1 134 460	925 266	22.6	20 991	14 991	40.0
DRUGS, CHEMICALS, ALLIED PRODUCTS	662	516	761 301	522 701	45.6	19 671	11 735	40.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	209	172	288 666	143 150	101.7	8 654	4 314	100.6
PAINTS, VARNISHES	118	82	115 823	62 219	86.2	2 416	1 562	54.7
OTHER CHEMICALS, ALLIED PRODUCTS	335	262	356 812	317 332	12.4	8 601	5 859	46.8
DRY GOODS, APPAREL	2 107	2 023	4 557 223	5 309 293	-14.2	82 676	80 742	2.4
DRY GOODS, PIECE GOODS, NOTIONS	681	818	2 352 734	3 233 165	-27.2	40 392	49 567	-18.5
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	1 316	1 125	2 092 975	1 986 263	5.4	40 444	29 797	35.7
FOOTWEAR	110	80	111 514	89 865	24.1	1 840	1 378	33.5
GROCERIES AND RELATED PRODUCTS	4 559	4 056	10 800 646	9 728 538	11.0	164 618	111 487	47.7
DAIRY AND POULTRY PRODUCTS	420	214	975 446	516 210	89.0	23 382	9 307	151.2
CONFECTIONERY	210	174	265 900	192 092	37.8	4 211	2 763	52.4
MEAT, MEAT PRODUCTS	153	97	605 871	520 605	16.4	4 713	2 291	105.7
FRESH FRUITS, VEGETABLES	986	893	1 877 031	1 591 235	18.0	40 495	30 074	34.7
OTHER GROCERIES AND RELATED PRODUCTS (INCLUDING FISH, SEAFOOD)	2 790	2 678	7 076 398	6 907 496	2.4	91 817	67 052	36.9
FARM PRODUCTS (RAW MATERIALS)	3 765	3 566	12 815 663	11 495 721	11.5	98 314	77 429	27.0
COTTON	242	254	723 336	1 020 618	-29.1	4 762	3 035	56.9
GRAIN	357	230	1 107 580	1 129 086	-1.9	10 598	5 544	91.2
LIVESTOCK (EXC. HORSES AND MULES)	2 246	2 223	8 936 105	7 558 447	18.2	57 296	46 247	23.9
MISCELLANEOUS FARM PRODUCTS	920	859	2 048 642	1 787 570	14.6	25 658	22 603	13.5
ELECTRICAL GOODS	2 059	1 527	2 296 969	1 383 138	66.1	54 409	32 007	70.0
ELECTRICAL SUPPLIES, APPARATUS	1 041	859	1 050 445	695 667	51.0	24 753	17 653	40.2
ELECTRICAL APPLIANCES, TELEVISION, RADIO SETS	203	167	256 445	134 053	91.3	5 289	2 536	108.6
ELECTRONIC PARTS, EQUIPMENT	915	501	990 079	553 418	78.9	24 367	11 818	106.2
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	1 462	1 252	1 172 154	803 536	45.9	31 490	21 403	47.1
HARDWARE	369	347	325 335	239 745	35.7	7 511	5 526	35.9
PLUMBING AND HEATING EQUIPMENT, SUPPLIES	799	702	568 495	366 594	55.1	16 182	12 055	34.2
AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	294	203	278 324	197 197	41.1	7 797	3 822	104.0

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1B.-WHOLESALE TRADE: 1958 AND 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, and Annual Payroll

Type of operation by kind of business	Establishments		Sales			Payroll, entire year		
	1958	1954 ¹	1958	1954 ¹	Per- cent change 1954 to 1958	1958	1954 ¹	Per- cent change 1954 to 1958
	(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
TYPE BY KIND OF BUSINESS-Continued								
MERCHANDISE AGENTS AND BROKERS-CONTINUED								
MACHINERY, EQUIPMENT, SUPPLIES.	3 699	2 971	3 123 442	1 972 353	58.4	94 188	60 784	55.0
COMMERCIAL MACHINES, EQUIPMENT.	402	202	255 079	68 347	273.2	7 824	3 177	146.3
CONSTRUCTION MACHINERY, EQUIPMENT.	137	84	129 603	75 609	71.4	3 705	2 411	53.7
INDUSTRIAL MACHINERY, EQUIPMENT AND SUPPLIES.	2 549	2 124	2 103 146	1 356 474	55.0	66 781	45 611	46.4
FARM AND GARDEN MACHINERY, EQUIPMENT.	85	54	59 460	32 671	82.0	1 342	809	66.6
PROFESSIONAL AND SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES.	310	332	293 786	200 255	46.7	8 261	5 263	60.0
TRANSPORTATION EQUIPMENT, SUPPLIES (EXCEPT AUTOMOTIVE).	216	175	282 368	238 997	18.1	6 269	3 513	78.5
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP)	934	873	1 747 648	1 525 605	14.6	29 656	24 970	18.8
COAL.	217	212	664 185	584 803	13.6	10 738	11 394	-5.8
IRON, STEEL, AND PRODUCTS	587	513	816 504	631 918	29.2	15 255	9 467	61.1
NONFERROUS METALS	130	148	266 959	308 884	-13.6	3 663	4 109	-10.9
SCRAP, WASTE MATERIALS.	151	(NA)	221 666	(NA)	(NA)	6 355	(NA)	(NA)
TOBACCO, TOBACCO PRODUCTS	24	(NA)	23 738	(NA)	(NA)	440	(NA)	(NA)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	140	(NA)	107 276	(NA)	(NA)	2 979	(NA)	(NA)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER).	377	403	643 067	469 942	36.8	10 697	8 247	29.7
FURNITURE, HOME FURNISHINGS	851	837	822 535	571 713	43.9	20 415	14 434	41.4
FURNITURE (HOUSEHOLD, OFFICE)	493	375	446 334	269 516	65.6	11 176	6 133	82.2
HOME FURNISHINGS, FLOOR COVERINGS	358	462	376 201	302 197	24.5	9 239	8 301	11.3
LUMBER, CONSTRUCTION MATERIALS.	975	903	936 108	855 451	9.4	19 949	17 727	12.5
LUMBER, MILLWORK.	470	526	498 108	657 518	-24.2	8 716	10 368	-15.9
CONSTRUCTION MATERIALS.	505	377	438 000	197 933	121.3	11 233	7 359	52.6
MISCELLANEOUS PRODUCTS AGENTS AND BROKERS:								
AMUSEMENT, SPORTING GOODS	382	271	440 244	245 501	79.3	8 323	5 161	61.3
BOOKS, MAGAZINES, NEWSPAPERS.	158	89	178 616	77 292	131.1	6 573	3 730	76.2
FARM SUPPLIES	199	169	344 380	330 258	4.3	5 290	2 809	88.3
JEWELRY	121	109	84 360	68 311	23.5	2 159	1 396	54.7
PETROLEUM PRODUCTS.	315	192	445 554	566 617	-21.4	4 758	4 061	17.2
OTHER	2 798	(NA)	3 765 593	(NA)	(NA)	61 465	(NA)	(NA)
ASSEMBLERS OF FARM PRODUCTS								
GROCERIES AND RELATED PRODUCTS.	4 148	4 080	2 553 810	2 680 036	-4.7	173 874	176 957	-1.7
DAIRY AND POULTRY PRODUCTS.	1 871	2 087	1 100 696	1 392 362	-20.9	46 898	52 205	-10.2
FRESH FRUITS, VEGETABLES.	2 277	1 993	1 453 114	1 287 674	12.8	126 976	124 752	1.8
FARM PRODUCTS (RAW MATERIALS)	9 351	8 669	6 174 987	6 171 994	(Z)	140 753	140 680	(Z)
COTTON.	221	281	324 704	623 751	-47.9	5 477	6 207	-11.8
GRAIN	7 229	6 613	3 317 060	3 225 985	2.8	99 723	95 672	4.2
LIVESTOCK (EXCEPT HORSES AND MULES)	1 311	1 090	2 122 571	1 771 355	19.8	19 031	14 854	28.1
MISCELLANEOUS FARM PRODUCTS	590	685	410 652	550 903	-25.5	16 522	23 947	-31.0
OTHER MISCELLANEOUS PRODUCTS.	597	506	269 843	198 786	35.7	20 325	10 326	96.8

Standard Notes: ...Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹1954 data adjusted to scope of 1958 Wholesale Census.

Table 1C.—WHOLESALE TRADE: 1958—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year, at cost, (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
				Amount (\$1,000)	Per- cent of sales				
WHOLESALE TRADE: TOTAL	285 996	284 970 807	14 943 009	(x)	(x)	13 198 744	269 112 752	2 797 341	157 462
TYPE OF OPERATION									
MERCHANT WHOLESALERS: TOTAL	189 728	121 661 229	11 202 158	16 247 008	13.4	8 243 994	167 880 806	1 834 474	119 698
SERVICE WHOLESALERS:									
WHOLESALE MERCHANTS, DISTRIBUTORS	171 236	102 934 483	10 029 119	14 775 167	14.4	7 616 477	155 281 319	1 702 087	107 548
IMPORTERS	3 444	5 747 629	378 868	456 113	7.9	182 924	3 501 012	31 571	1 347
EXPORTERS	2 618	5 439 953	394 794	336 181	6.2	127 064	2 430 635	23 266	879
RACK MERCHANTISERS	1 508	637 152	56 661	116 778	18.3	65 024	1 361 996	16 229	1 084
TERMINAL GRAIN ELEVATORS	690	2 011 291	125 095	107 760	5.4	41 805	962 416	9 807	183
LIMITED FUNCTION WHOLESALERS:									
CASH-CARRY WHOLESALERS	1 860	580 667	33 103	63 562	10.9	28 781	589 229	7 968	1 458
WAGON, TRUCK DISTRIBUTORS	7 351	1 536 722	54 873	225 908	14.7	95 165	2 015 943	25 935	6 806
OTHER LIMITED-FUNCTION WHOLESALERS	1 021	2 773 332	129 645	165 539	6.0	86 754	1 738 256	17 611	393
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	25 181	87 757 483	2 038 640	6 742 561	7.7	3 224 971	65 935 285	559 881	488
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	15 088	41 797 685	2 035 640	4 536 661	10.8	2 278 861	46 887 661	419 157	258
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	10 093	45 959 798	3 000	2 205 900	4.8	946 110	19 047 624	140 724	230
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES: TOTAL	30 424	20 130 812	1 286 835	2 401 061	11.9	649 411	12 880 081	139 366	7 985
REFINER-MARKETER BULK PLANTS, TERMINALS	17 658	13 481 960	833 184	1 468 462	10.9	322 050	6 260 935	60 897	28
OTHER BULK PLANTS, TERMINALS	12 766	6 648 852	453 651	932 599	14.0	327 361	6 619 146	78 469	7 957
MERCHANDISE AGENTS, BROKERS: TOTAL	26 567	46 422 643	179 729	1 528 792	3.3	745 416	14 957 421	148 395	21 202
AUCTION COMPANIES	1 840	4 552 442	9 271	113 811	2.5	45 714	1 267 126	22 195	2 160
MERCHANDISE BROKERS:									
BROKERS REPRESENTING BUYERS	772	1 874 685	1 755	36 007	1.9	18 209	350 145	3 099	628
BROKERS REPRESENTING SELLERS	3 587	8 119 560	8 518	194 869	2.4	94 487	1 811 395	16 401	3 263
COMMISSION MERCHANTS	6 972	11 795 915	75 426	259 502	2.2	194 341	3 890 827	41 762	5 250
IMPORT AGENTS	349	836 749	5 555	28 449	3.4	11 886	225 830	1 859	117
EXPORT AGENTS	693	1 444 658	10 263	50 563	3.5	25 607	469 250	4 107	259
MANUFACTURERS' AGENTS	9 983	9 687 647	31 550	571 571	5.9	225 643	4 414 390	36 701	8 219
SELLING AGENTS	2 069	6 876 877	34 789	240 699	3.5	108 674	2 091 028	18 212	1 120
PURCHASING AGENTS AND RESIDENT BUYERS	302	1 234 110	2 602	33 321	2.7	20 855	437 430	4 059	186
ASSEMBLERS OF FARM PRODUCTS: TOTAL	14 096	8 998 640	235 647	808 988	9.0	334 952	7 459 159	115 225	8 089
COUNTRY GRAIN ELEVATORS	7 000	3 037 747	96 699	211 978	7.0	96 173	1 923 712	25 472	2 292
COMMISSION BUYERS OF FARM PRODUCTS	553	506 703	5 710	28 143	5.6	10 650	255 460	3 409	535
FRESH FRUIT, VEGETABLE PACKING HOUSES	1 191	838 853	16 457	215 561	25.7	87 715	2 159 217	38 649	779
LIVESTOCK CONCENTRATION YARDS	735	1 257 688	10 680	37 760	3.0	9 836	211 357	3 136	572
OTHER ASSEMBLERS OF FARM PRODUCTS	4 617	3 357 649	106 101	315 546	9.4	130 578	2 909 413	44 559	3 911
TYPE BY KIND OF BUSINESS									
MERCHANT WHOLESALERS									
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS:									
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	2 963	2 291 354	160 219	300 501	13.1	139 294	2 860 970	31 097	1 896
NEW AND USED AUTOMOBILE DISTRIBUTORS	1 293	1 454 989	73 785	138 173	9.5	57 274	1 187 929	13 185	929
TRUCK, TRACTOR (ROAD-TYPE) DEALERS	1 670	836 365	86 434	162 328	19.4	82 020	1 673 041	17 912	967
AUTOMOTIVE EQUIPMENT WHOLESALERS	16 111	4 154 170	715 129	982 129	23.6	541 086	11 295 633	130 744	10 967
AUTOMOTIVE GLASS JOBBERS	190	32 279	5 683	8 208	25.4	4 539	95 488	1 090	175
NEW AUTOMOTIVE PARTS, ACCESSORIES JOBBERS	14 108	3 854 533	671 886	902 207	23.4	499 100	10 324 432	119 066	9 161
USED AUTOMOTIVE PARTS, ACCESSORIES JOBBERS	1 476	182 872	27 647	53 848	29.4	28 316	681 441	8 468	1 418
GARAGE EQUIPMENT, TOOLS DISTRIBUTORS	337	84 486	9 913	17 866	21.1	9 131	194 272	2 120	213
TIRE, TUBE WHOLESALERS	1 749	652 898	74 048	135 565	20.8	67 079	1 394 241	15 878	1 293
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS:									
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	3 042	2 827 082	339 855	404 958	14.3	228 152	4 626 995	50 751	1 553
GENERAL-LINE DRUG WHOLESALERS	311	1 444 133	198 003	184 414	12.8	112 801	2 156 564	23 299	23
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS	2 731	1 382 949	141 852	220 544	16.0	115 351	2 470 431	27 452	1 530
PAINT, VARNISH WHOLESALERS	1 250	318 078	36 867	76 034	24.0	35 833	698 167	7 975	625
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2 805	1 495 611	88 415	221 042	14.8	101 767	2 035 553	20 561	1 016
DRY GOODS, APPAREL WHOLESALERS:									
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4 410	3 368 771	398 178	418 767	12.1	199 714	3 865 831	38 195	2 314
GENERAL-LINE DRY GOODS WHOLESALERS	105	153 203	21 921	21 080	13.8	10 511	200 587	2 359	72
PIECE GOODS WHOLESALERS	1 926	1 269 673	131 289	162 159	12.8	78 285	1 439 724	14 169	938
NOTIONS WHOLESALERS	912	252 819	26 528	51 405	20.3	24 381	485 754	5 682	622
PIECE GOODS CONVERTERS	682	1 296 634	183 563	132 834	10.2	62 774	1 206 447	10 069	195
OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS	785	396 442	34 877	51 289	13.0	23 763	533 319	5 916	487
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	4 173	2 117 944	203 306	315 053	14.9	148 095	2 854 942	31 875	2 667
MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHOLESALERS	462	370 483	36 107	45 566	12.3	22 068	427 115	5 092	314
MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS	1 025	482 502	52 101	75 516	15.7	35 273	676 874	7 435	646
WOMEN'S, CHILDREN'S CLOTHING, FURNISHINGS WHOLESALERS	1 373	749 729	62 949	113 557	15.1	51 740	1 006 684	11 370	828
HOSIERY, UNDERWEAR WHOLESALERS	518	249 242	25 564	37 962	15.2	18 352	344 734	3 584	334
DRESSED FURS, FUR CLOTHING WHOLESALERS	290	95 834	10 005	13 162	13.7	6 319	124 005	1 214	178
MILLINERY, MILLINERY SUPPLIES DISTRIBUTORS	325	96 939	8 001	18 924	19.5	9 423	173 678	1 974	246
WORK CLOTHING WHOLESALERS	180	73 215	8 579	10 366	14.2	4 920	101 852	1 206	121
FOOTWEAR WHOLESALERS	616	414 152	40 516	60 146	14.5	27 534	522 857	5 443	358

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

¹ Entries for merchandise agents and brokers represent brokerage or commissions received.

Table 1C.—WHOLESALE TRADE: 1958—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year, at cost, (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
				Amount (\$1,000)	Per- cent of sales				
TYPE BY KIND OF BUSINESS—Continued									
MERCHANT WHOLESALERS—CONTINUED									
GROCERIES AND RELATED PRODUCTS WHOLESALERS.									
GENERAL-LINE GROCERY WHOLESALERS	2 253	8 428 482	537 196	538 949	6.4	317 651	6 244 404	71 282	958
VOLUNTARY AND COOPERATIVE GROUP GROCERY WHOLESALERS	673	5 236 095	301 756	275 692	5.3	166 786	3 260 352	35 794	171
CASH-CARRY FOOD DEPOT.	371	189 732	13 107	11 415	6.0	5 844	120 791	1 373	81
OTHER GENERAL-LINE GROCERY WHOLESALERS	1 209	3 002 655	222 333	251 842	8.4	145 021	2 863 261	34 115	703
DAIRY PRODUCTS DISTRIBUTORS.									
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2 082	1 934 067	39 110	203 146	10.5	95 326	2 012 632	22 771	2 117
CONFECTIONERY WHOLESALERS.	2 113	1 462 340	23 490	116 541	8.0	52 444	1 113 017	15 294	1 919
FISH, SEAFOOD DISTRIBUTORS	1 591	747 267	36 936	91 250	12.2	46 799	981 031	12 992	2 012
MEAT, MEAT PRODUCTS WHOLESALERS.	4 459	621 635	21 264	91 451	14.7	42 177	926 468	13 113	1 520
FRESH FRUIT, VEGETABLE WHOLESALERS	6 291	3 878 992	69 065	338 475	8.7	170 456	3 419 109	37 168	4 251
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	8 166	3 092 438	59 974	457 998	14.8	196 942	3 901 084	52 008	6 490
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS									
BREAD, BAKERY GOODS DISTRIBUTORS	868	5 035 688	248 522	539 694	10.7	259 216	5 427 982	63 763	6 172
CANNED FOODS WHOLESALERS	1 006	786 342	49 333	89 510	11.4	45 057	876 932	9 453	651
FLOUR DISTRIBUTORS	194	215 771	5 140	40 292	18.7	19 009	444 156	5 170	765
FROZEN FOODS DISTRIBUTORS.	1 128	736 879	52 346	77 002	10.4	37 627	734 067	9 113	669
SOFT DRINKS DISTRIBUTORS	1 179	194 131	4 684	10 152	7.7	5 318	115 261	1 376	122
SUGAR DISTRIBUTORS	81	845 743	42 924	112 441	13.3	55 441	1 091 463	12 621	678
OTHER.	2 762	192 577	5 087	44 304	23.0	19 254	456 876	5 666	1 093
FARM PRODUCTS (RAW MATERIALS) MERCHANTS:		122 490	2 219	6 676	5.5	2 814	62 589	734	51
COTTON MERCHANTS	492	2 004 503	86 789	159 317	7.9	74 696	1 646 638	19 630	2 143
GRAIN MERCHANTS	1 693								
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	635								
MISCELLANEOUS FARM PRODUCTS DEALERS.	1 375								
HIDE, SKIN, RAW FUR DEALERS.	524								
LEAF TOBACCO DEALERS	254								
WOOL, WOOL TOPS, MOHAIR DEALERS.	214								
OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS	383								
ELECTRICAL GOODS DISTRIBUTORS:									
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	977	1 344 680	142 782	154 066	11.5	85 719	1 688 748	17 689	231
ELEC. SUPPLIES, APPARATUS DISTR. WITH MAJOR APPLIANCES.	282	494 445	54 681	58 008	11.7	30 922	617 216	6 782	66
ELEC. SUPPL., APPARATUS DISTR. WITHOUT MAJOR APPLIANCES	695	850 235	88 101	96 058	11.3	54 797	1 071 532	10 907	165
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS									
WIRING SUPPLIES DISTRIBUTORS	2 409	2 098 089	234 547	307 298	14.6	170 388	3 367 803	34 668	1 298
ELECTRICAL APPARATUS, EQUIPMENT DISTRIBUTORS	697	1 693 591	199 830	244 237	14.4	139 390	2 737 720	28 290	991
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS.	2 403	404 498	34 717	63 061	15.6	30 998	630 083	6 378	307
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	3 002								
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS:									
HARDWARE WHOLESALERS	2 628	3 431 731	399 494	467 676	13.6	238 072	4 707 660	47 486	755
GENERAL-LINE HARDWARE WHOLESALERS.	425	1 053 691	145 412	210 749	20.0	107 667	2 310 933	24 843	1 376
SPECIALTY-LINE HARDWARE WHOLESALERS.	2 203								
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS.									
WARM-AIR HEAT'G, COOL'G EQUIP., FIXTURES, SUPPL. DISTR.	1 194	2 255 169	379 872	415 414	18.4	243 955	4 712 302	52 938	1 291
WET-HEAT EQUIPMENT, SUPPLIES DISTRIBUTORS.	295	732 779	270 045	267 882	17.5	165 824	3 161 485	35 087	67
PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS	2 223	1 584 586	269 757	267 137	16.9	135 758	2 625 328	27 560	900
PLUMBING FIXTURES AND WET-HEAT EQUIP., SUPPLIES DISTR.	1 186	892 663	150 005	148 250	16.6	80 680	1 488 389	15 491	390
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	1 966								
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS:									
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS.	4 258	612 256	65 409	147 229	24.0	71 018	1 563 554	15 040	1 101
OFFICE MACHINES, EQUIPMENT DISTRIBUTORS.	1 949								
COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES.	474								
STORE MACHINES, FIXTURES DISTRIBUTORS.	1 468								
OIL MARKETING EQUIPMENT JOBBERS.	367								
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS.									
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	7 682	2 006 390	403 825	376 505	18.8	207 623	4 080 474	38 288	535
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS.	492								
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT DISTR.	2 366								
METALWORKING MACHINERY, EQUIPMENT DEALERS.	1 098								
OIL WELL SUPPLY HOUSES	1 444								
PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS	364								
OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	1 918								
INDUSTRIAL SUPPLIES DISTRIBUTORS									
ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS	240	2 562 050	319 990	520 643	20.3	278 318	5 515 934	56 877	3 047
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTRIBUTORS	596	94 865	10 422	17 652	18.6	9 986	184 005	1 871	92
MECHANICAL RUBBER GOODS DISTRIBUTORS	296	243 794	35 867	51 351	21.1	28 827	565 888	5 379	158
ROPE, CORDAGE DISTRIBUTORS	134	111 156	12 188	27 707	24.9	16 291	311 542	2 858	113
INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS	399	85 645	6 017	11 096	13.0	5 619	100 278	1 015	66
WELDING SUPPLIES DISTRIBUTORS.	1 214	340 113	40 941	55 778	16.4	29 044	546 020	5 291	118
RECONDITIONED DRUMS, BARRELS DISTRIBUTORS.	292	295 328	31 402	74 249	25.1	38 318	788 479	8 140	696
OTHER INDUSTRIAL SUPPLIES DISTRIBUTORS	3 009	76 503	3 281	28 689	37.5	14 936	387 177	4 186	296
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	1 300	1 314 646	179 872	254 121	19.3	135 297	2 682 545	28 143	1 508
FARM MACHINERY, EQUIPMENT WHOLESALERS.	1 007								
GARDEN MACHINERY, EQUIPMENT WHOLESALERS.	293								

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

¹ Entries for merchandise agents and brokers represent brokerage or commissions received.

Table 1C.—WHOLESALE TRADE: 1958—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost,	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
				Amount	Per- cent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
TYPE BY KIND OF BUSINESS—Continued									
MERCHANT WHOLESALERS—CONTINUED									
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS—CONTINUED									
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS.	3 663	1 339 817	169 824	325 340	24.3	180 411	3 604 310	38 577	1 991
DENTAL SUPPLY HOUSES	521	166 698	28 731	44 250	26.5	26 032	488 543	5 706	281
RELIGIOUS SUPPLY HOUSES.	181	41 155	4 386	10 951	26.6	5 367	100 693	1 319	111
SCHOOL SUPPLY HOUSES	368	175 216	19 207	37 222	21.2	21 520	433 459	4 530	230
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES.	1 077	503 226	63 885	106 640	21.2	61 048	1 227 599	11 776	536
OPTICAL GOODS WHOLESALERS.	896	179 824	18 956	61 406	34.1	31 919	677 055	7 799	500
SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT DISTRS.	131	115 696	16 814	28 540	24.7	15 618	282 007	3 152	45
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS.	489	158 002	17 845	36 331	23.0	18 907	394 954	4 295	281
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES.									
BEAUTY, BARBER SUPPLY HOUSES	4 014	1 039 841	118 030	256 732	24.7	130 283	2 636 219	29 097	2 728
JANITORS' SUPPLY HOUSES.	998	219 139	28 837	63 582	29.0	33 111	665 381	7 512	768
LAUNDRY, DRYCLEANING SUPPLY HOUSES	1 005	193 059	20 164	59 063	30.6	29 688	614 308	6 738	702
SHOE SERVICE WHOLESALERS	527	207 469	18 624	44 934	21.7	23 201	437 448	4 488	254
UPHOLSTERERS' SUPPLY HOUSES.	378	102 510	15 369	19 201	18.7	9 454	186 682	2 190	270
OTHER SERVICE-ESTABLISHMENT SUPPLY HOUSES.	281	97 988	14 954	20 846	21.3	10 035	209 248	2 238	171
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	825	219 676	20 082	49 106	22.4	24 744	523 152	5 931	563
AIRCRAFT, AERONAUTICAL EQUIPMENT AND PARTS DISTRIBUTORS.	1 387	616 475	79 123	133 926	21.7	62 146	1 428 819	13 143	579
MARINE MACHINERY, EQUIPMENT DISTRIBUTORS	674	302 360	38 014	69 035	22.8	30 808	810 021	7 260	257
OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS.	574	231 655	34 068	45 620	19.7	23 321	454 251	4 558	285
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS:	139	82 460	7 041	19 271	23.4	8 017	164 547	1 325	37
COAL WHOLESALERS	696	916 900	28 626	50 498	5.2	25 402	524 663	5 182	327
COAL WHOLESALERS (WITHOUT YARD OR DOCK STOCKS)	573	844 862	23 413	38 508	4.6	19 499	396 514	3 710	274
COAL DISTRIBUTORS (WITH YARD OR DOCK STOCKS)	123	72 038	5 213	11 990	16.6	5 903	128 149	1 472	53
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	3 247	3 199 882	504 177	587 314	18.4	306 771	6 213 285	56 295	1 087
NONFERROUS METALS DISTRIBUTORS	849	1 424 108	118 725	114 800	8.1	56 895	1 205 271	11 504	294
COPPER, BRASS MILL PRODUCTS DISTRIBUTORS	146	270 681	25 174	21 592	8.0	11 159	223 628	1 958	44
ALUMINUM MILL PRODUCTS DISTRIBUTORS.	290	322 216	32 460	31 496	9.8	16 205	374 945	3 696	89
OTHER NONFERROUS METALS, METALLIC ORES DISTRIBUTORS.	413	831 211	61 091	61 712	7.4	29 531	606 698	5 850	161
SCRAP, WASTE MATERIALS DEALERS:									
IRON, STEEL SCRAP DEALERS.	4 948	1 706 125	158 136	294 308	17.3	139 948	3 001 319	37 929	4 667
IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIPMENT.	2 781	1 054 798	105 705	206 326	19.6	98 708	2 092 847	26 503	2 575
IRON, STEEL SCRAP DEALERS WITHOUT PROCESSING EQUIPMENT	2 167	651 327	52 431	87 982	13.5	41 240	908 472	11 426	2 092
WASTE MATERIALS DEALERS.	4 543	1 192 189	105 291	246 944	21.0	113 095	2 473 309	34 617	4 315
NONFERROUS METALLIC SCRAP DEALERS.	1 117	384 215	35 004	64 162	16.7	28 713	585 932	7 464	1 124
WASTE PAPER DEALERS.	1 056	235 126	10 912	58 596	24.9	29 815	719 580	10 292	989
WIPING CLOTH, RAG, TEXTILE WASTE DEALERS	983	309 369	28 845	75 513	24.4	33 773	689 827	10 137	848
OTHER WASTE MATERIALS DEALERS.	1 387	263 479	30 530	48 673	18.5	20 794	477 970	6 724	1 354
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	2 759	3 668 291	157 492	205 824	5.6	115 688	2 223 883	28 721	2 273
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS:									
BEER DISTRIBUTORS.	5 879	2 730 853	115 224	420 200	15.4	214 953	4 100 871	44 314	5 017
WINES, DISTILLED SPIRITS WHOLESALERS	1 446	3 799 380	406 582	357 730	9.4	188 045	3 720 542	32 825	503
LICENSED OR PRIVATE WHOLESALERS.	1 289	3 538 503	392 619	350 670	9.9	183 624	3 633 358	31 755	500
STATE OPERATED WHOLESALE	157	260 877	13 963	7 060	2.7	4 421	87 184	1 070	3
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS:									
FINE AND COARSE PAPER WHOLESALERS.	471	834 930	83 078	117 741	14.1	75 005	1 468 309	14 176	100
PRINTING AND FINE PAPER DISTRIBUTORS	597	976 582	59 374	99 639	10.2	57 899	1 114 467	9 992	148
FINE PAPER WHOLESALERS.	538	730 689	51 492	92 137	12.6	54 077	1 038 346	9 346	136
ROLL NEWSPRINT, ROTOGRAVURE PAPERS DISTRIBUTORS.	59	245 893	7 882	7 502	3.1	3 822	76 121	646	12
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS.	2 270	1 201 890	126 119	187 417	15.6	104 121	2 028 881	21 327	1 265
STATIONERY, OFFICE SUPPLIES WHOLESALERS.	1 844	550 702	63 276	140 625	25.5	79 497	1 723 504	19 303	1 113
FURNITURE, HOME FURNISHINGS WHOLESALERS:									
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS.	2 045	745 421	76 141	168 207	22.6	82 192	1 650 340	17 765	1 128
HOUSEHOLD FURNITURE WHOLESALERS.	1 018	383 994	39 043	78 389	20.4	35 801	729 816	8 048	559
OFFICE, BUSINESS FURNITURE DISTRIBUTORS.	1 027	361 427	37 098	89 818	24.9	46 391	920 524	9 717	569
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS.	3 314	1 764 652	215 068	313 907	17.8	54 866	3 139 999	33 427	1 842
CHINA, GLASSWARE, CROCKERY WHOLESALERS	412	168 856	17 957	41 834	24.8	19 376	380 201	3 849	237
CURTAIN, DRAPERY WHOLESALERS	262	95 392	11 243	19 871	20.8	9 407	235 205	2 236	174
HOUSEHOLD LINENS, DOMESTICS WHOLESALERS.	282	182 111	24 499	24 386	13.4	11 685	245 725	2 657	206
FLOOR COVERING WHOLESALERS	934	772 772	101 672	113 889	14.7	61 059	1 192 254	11 670	375
OTHER HOME FURNISHINGS WHOLESALERS	1 424	545 521	59 697	113 927	20.9	53 339	1 086 614	13 015	850
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS:									
LUMBER, MILLWORK WHOLESALERS	4 996	4 220 096	339 814	467 866	11.1	244 921	5 125 526	53 662	2 487
LUMBER WHOLESALERS WITHOUT YARDS	1 579	1 299 010	53 721	86 573	6.7	43 138	908 243	9 388	996
LUMBER WHOLESALERS WITH YARDS.	1 631	1 588 040	138 570	187 869	11.8	98 183	1 998 194	21 449	746
PLYWOOD WHOLESALERS.	592	680 023	67 417	73 314	10.8	34 461	719 512	6 894	179
MILLWORK JOBBERS	1 194	653 020	80 106	120 110	18.4	69 139	1 499 577	15 931	566
CONSTRUCTION MATERIALS DISTRIBUTORS.									
BRICK, TILE DISTRIBUTORS	4 467	2 051 431	173 541	374 963	18.3	193 688	4 286 927	44 621	1 978
CEMENT, LIME, PLASTER WHOLESALERS.	650	294 925	18 952	48 468	16.4	25 507	513 363	5 233	265
GLASS (FLAT, BRICK) DISTRIBUTORS	186	95 032	5 873	18 371	19.3	8 929	189 813	2 109	63
ROOFING, SIDING, INSULATION MATERIALS DISTRIBUTORS	584	248 776	31 932	71 041	28.6	42 977	977 719	9 628	306
SAND, GRAVEL, CRUSHED STONE DISTRIBUTORS	925	559 647	60 577	71 270	12.7	38 121	813 471	8 490	274
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS.	381	83 407	3 942	21 999	26.4	10 225	263 909	2 723	283
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS.	1 741	769 644	52 265	143 814	18.7	67 929	1 528 652	16 438	787

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¹ Entries for merchandise agents and brokers represent brokerage or commissions received.

Table 1C.-WHOLESALE TRADE: 1958-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest Nov. 15	Active propriet- ors of unincor- porated busi- nesses
				Amount	Per- cent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
TYPE BY KIND OF BUSINESS—Continued									
MERCHANT WHOLESALERS—CONTINUED									
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	3 257	1 354 231	159 657	249 672	18.4	123 742	2 516 410	28 428	1 875
CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS	776	387 700	41 176	75 989	19.6	39 242	800 744	8 639	286
SPORTING GOODS WHOLESALERS	948	396 599	56 300	69 329	17.5	34 755	687 979	7 965	542
TOYS, GAMES, FIREWORKS WHOLESALERS	1 047	439 786	46 037	76 553	17.4	36 563	749 071	8 648	725
OTHER RECREATION GOODS WHOLESALERS	486	130 146	16 144	27 801	21.4	13 182	278 616	3 176	322
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	1 750	839 866	49 016	162 015	19.3	84 392	1 692 771	22 759	1 286
FARM SUPPLIES WHOLESALERS	2 385	1 703 941	129 118	188 501	11.1	82 974	1 705 246	20 473	1 428
FEED WHOLESALERS	899	691 584	29 465	54 002	7.8	26 840	544 596	6 852	630
FERTILIZER, AGRICULTURAL CHEMICALS WHOLESALERS	664	466 236	23 606	48 512	10.4	20 121	432 701	4 681	333
SEED WHOLESALERS	494	399 642	62 663	65 173	16.3	27 504	547 137	6 684	229
OTHER FARM SUPPLIES WHOLESALERS	328	146 479	13 384	20 814	14.2	8 509	180 812	2 256	236
JEWELRY WHOLESALERS	2 644	847 967	136 959	156 317	18.4	76 746	1 532 920	16 213	1 912
GENERAL-LINE JEWELRY WHOLESALERS	534	169 572	28 566	33 622	19.8	17 252	350 105	3 803	402
CLOCKS, WATCHES WHOLESALERS	290	116 474	16 251	22 020	18.9	10 115	212 256	2 262	194
COSTUME JEWELRY WHOLESALERS	557	153 101	15 265	35 714	23.3	17 788	358 942	3 932	390
PRECIOUS STONES, PRECIOUS METALS DISTRIBUTORS	675	284 987	53 361	35 326	12.4	16 118	312 053	2 842	514
WATCH MATERIALS, JEWELERS' TOOLS DISTRIBUTORS	235	42 133	8 920	12 008	28.5	6 579	137 877	1 639	167
OTHER JEWELRY WHOLESALERS	353	81 700	14 596	17 627	21.6	8 894	161 687	1 735	245
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	4 225	2 403 504	105 923	240 145	10.0	99 649	2 130 295	23 561	3 023
LIQUEFIED PETROLEUM (LP) GAS DISTRIBUTORS	282	120 353	5 373	16 791	14.0	6 563	147 748	1 602	110
OTHER PETROLEUM PRODUCTS DISTRIBUTORS	3 943	2 283 151	100 550	223 354	9.8	93 086	1 982 547	21 959	2 913
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	1 150	248 268	25 281	68 059	27.4	27 579	635 281	8 530	782
GIFT, ART GOODS WHOLESALERS	827	181 125	19 736	47 714	26.3	18 650	409 443	5 014	571
GREETING CARDS DISTRIBUTORS	323	67 143	5 545	20 345	30.3	8 929	225 838	3 516	211
FLOWERS, BULBS, PLANTS WHOLESALERS	903	202 051	10 620	45 435	22.5	21 996	514 025	6 608	675
CUT FLOWERS, POTTED PLANTS WHOLESALERS	722	169 115	9 168	37 204	22.0	18 216	414 613	5 378	553
BULB, ROOT, NURSERY STOCK DISTRIBUTORS	181	32 936	1 452	8 231	25.0	3 780	99 412	1 230	122
OTHER MERCHANT WHOLESALERS	8 100	4 148 544	269 490	474 856	11.4	220 150	4 683 215	56 726	5 223
ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS	1 256	311 002	25 256	72 495	23.3	24 184	502 412	5 880	768
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS	1 287	411 017	15 825	46 893	11.4	22 565	557 145	7 029	1 059
GENERAL MERCHANDISE DISTRIBUTORS	834	676 656	48 493	82 760	12.2	38 574	851 032	10 701	581
LUGGAGE, SADDLERY WHOLESALERS	140	35 859	3 975	6 925	19.3	3 767	60 956	727	94
MUSICAL INSTRUMENTS, SHEET MUSIC WHOLESALERS	674	352 411	31 280	68 646	19.5	32 939	651 044	6 850	246
TEXTILE BAGS, BAGGING, BURLAP DISTRIBUTORS	715	341 203	30 976	48 041	14.1	22 820	463 666	6 122	514
FOOD, BEVERAGE BASIC MATERIALS DISTRIBUTORS	355	695 869	21 052	20 617	3.0	10 585	233 404	2 563	187
WALLPAPER WHOLESALERS	232	51 543	7 323	15 904	30.9	8 059	151 566	1 758	93
OTHER	2 607	1 272 984	85 310	112 575	8.8	57 057	1 211 970	15 096	1 681
MANUFACTURERS' SALES BRANCHES AND SALES OFFICES									
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT:									
AUTOMOBILES, OTHER MOTOR VEHICLES:									
NEW AND USED AUTOMOBILES	316	11 527 583	154 224	537 823	4.7	146 010	2 790 826	22 252	1
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	169	5 898 890	154 224	235 671	4.0	92 336	1 859 223	15 879	...
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	147	5 628 693	...	302 152	5.4	53 674	931 603	6 373	1
TRUCKS, TRACTORS—ROAD-TYPE	397	1 494 275	94 408	167 187	11.2	99 549	2 095 549	18 659	2
AUTOMOTIVE EQUIPMENT	384	862 737	56 018	125 708	14.6	61 651	1 286 274	12 081	14
TIRES, TUBES	305	1 370 779	84 882	120 812	8.8	55 945	1 130 118	9 785	3
DRUGS, CHEMICALS, ALLIED PRODUCTS:									
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	518	2 839 618	77 201	265 617	9.4	122 960	2 602 721	22 878	10
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	393	2 056 204	77 201	214 377	10.4	100 139	2 096 869	18 961	...
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	125	783 414	...	51 240	6.5	22 821	505 852	3 917	10
PAINTS, VARNISHES	948	761 636	48 414	137 065	18.0	57 634	1 141 599	11 002	9
OTHER CHEMICALS, ALLIED PRODUCTS	1 032	7 573 449	136 706	595 439	7.9	193 793	3 747 586	27 460	4
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	459	3 843 725	136 706	410 857	10.7	126 859	2 401 527	17 916	4
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	573	3 729 724	...	184 582	4.9	66 934	1 346 059	9 544	...
DRY GOODS, APPAREL:									
DRY GOODS, PIECE GOODS, NOTIONS	298	1 790 068	39 690	103 376	5.8	55 476	1 069 575	7 930	17
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	108	505 131	39 690	45 951	9.1	23 562	440 003	4 107	6
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	190	1 284 937	...	57 425	4.5	31 914	629 572	3 823	11
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	333	915 379	37 349	117 414	12.8	49 051	1 047 490	9 207	40
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	155	429 230	37 349	79 316	18.5	31 801	660 574	6 363	20
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	178	486 149	...	38 098	7.8	17 250	386 916	2 844	20
FOOTWEAR	77	410 444	48 463	58 510	14.3	24 852	463 733	4 265	...
GROCERIES AND RELATED PRODUCTS:									
DAIRY PRODUCTS	984	1 648 904	31 970	281 674	17.1	123 492	2 437 696	22 664	11
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	792	1 365 365	31 970	238 325	17.5	103 929	2 014 678	18 737	9
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	192	283 539	...	43 349	15.3	19 563	423 018	3 927	2
POULTRY, POULTRY PRODUCTS	52	99 307	4 691	7 108	7.2	2 873	59 837	607	8
CONFECTIONERY	131	357 286	1 963	32 268	9.0	14 554	296 985	3 144	19
MEATS, MEAT PRODUCTS	520	2 252 291	31 887	168 487	7.5	97 345	1 887 539	19 682	14
OTHER GROCERIES AND RELATED PRODUCTS:									
BREAD, BAKERY GOODS	967	736 333	14 331	197 271	26.8	101 233	2 096 148	20 448	14
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	551	547 261	14 331	149 465	27.3	67 893	1 388 689	13 996	12
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	416	189 072	...	47 806	25.3	33 340	707 459	6 452	2
CANNED FOODS	162	1 431 773	31 116	101 759	7.1	29 726	608 784	5 578	4
COFFEE, TEA	235	828 505	20 949	32 396	3.9	18 260	354 156	3 162	...
FLOUR	146	722 735	9 019	31 433	4.3	16 632	323 007	2 790	...
SOFT DRINKS	169	52 595	1 008	13 133	25.0	7 225	192 507	1 974	15
OTHER	460	2 375 597	38 025	155 173	6.5	61 994	1 235 269	11 375	36

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹ Entries for merchandise agents and brokers represent brokerage or commissions received.

Table 1C.—WHOLESALE TRADE: 1958—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
				Amount	Per- cent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
TYPE BY KIND OF BUSINESS—Continued									
MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—CONTINUED									
ELECTRICAL GOODS:									
ELECTRICAL SUPPLIES, APPARATUS	1 229	5 039 803	118 288	353 664	7.0	215 985	4 348 265	34 456	
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	358	2 121 804	118 288	173 423	8.2	109 622	2 248 842	19 940	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	871	2 917 999	...	180 241	6.2	106 363	2 099 423	14 516	
ELECTRICAL APPLIANCES, TELEVISION, RADIO SETS.									
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	319	678 596	33 283	84 923	12.5	43 436	936 642	8 259	...
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	207	523 776	33 283	75 746	14.5	37 858	825 574	7 326	...
	112	154 820	...	9 177	5.9	5 578	111 068	933	...
ELECTRONIC PARTS, EQUIPMENT.									
	133	500 060	34 462	39 783	7.9	19 030	421 484	3 526	
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES:									
HARDWARE	175	190 269	6 209	20 429	10.7	11 440	237 973	2 013	
PLUMBING AND HEATING EQUIPMENT; SUPPLIES	216	361 969	9 619	24 003	6.6	12 832	254 894	2 287	
AIR CONDITIONING; REFRIGERATION EQUIPMENT; SUPPLIES.	140	268 767	5 560	32 148	12.0	18 771	381 244	2 764	
MACHINERY, EQUIPMENT; SUPPLIES:									
COMMERCIAL MACHINES, EQUIPMENT:									
OFFICE MACHINES, EQUIPMENT	1 969	1 793 967	103 519	460 229	25.7	344 900	7 228 610	57 968	
STORE MACHINES, FIXTURES	461	230 048	8 481	71 983	31.3	49 866	1 063 727	10 588	
OTHER COMMERCIAL MACHINES, EQUIPMENT	36	35 650	2 280	4 884	13.7	2 974	87 761	857	...
CONSTRUCTION MACHINERY, EQUIPMENT.									
	156	569 555	28 356	39 743	7.0	21 429	438 539	3 528	
INDUSTRIAL MACHINERY, EQUIPMENT:									
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT.									
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	1 083	1 380 227	36 038	178 780	13.0	112 484	2 345 050	18 321	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	516	764 978	36 038	140 100	18.3	87 688	1 830 163	14 605	...
	567	615 249	...	38 680	6.3	24 796	514 887	3 716	...
METALWORKING MACHINERY, EQUIPMENT.									
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	336	346 889	13 563	43 937	12.7	22 123	416 633	3 146	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	225	175 329	13 563	28 027	16.0	14 556	277 812	2 249	
	111	171 560	...	15 910	9.3	7 567	138 821	897	...
OIL WELL SUPPLIES.									
PRINTING MACHINERY, EQUIPMENT.	291	220 520	11 679	25 671	11.6	12 567	259 308	1 981	
OTHER INDUSTRIAL MACHINERY, EQUIPMENT.	167	195 780	10 552	36 241	18.5	19 775	408 912	3 467	
	280	341 977	11 860	37 639	11.0	22 342	502 970	4 128	...
INDUSTRIAL SUPPLIES:									
MECHANICAL POWER-TRANSMISSION EQUIPMENT.									
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	295	402 806	15 684	24 180	6.0	11 745	234 734	1 851	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	195	182 090	15 684	17 779	9.8	8 016	168 045	1 376	
	100	220 716	...	6 401	2.9	3 729	66 689	475	...
MECHANICAL RUBBER GOODS.									
INDUSTRIAL VALVES, FITTINGS.	109	181 073	9 950	12 916	7.1	6 325	137 774	1 182	
OTHER INDUSTRIAL SUPPLIES.	172	228 169	7 819	21 829	9.6	10 333	194 793	1 539	...
	403	1 007 866	20 899	59 246	5.9	31 919	622 518	4 964	...
FARM AND GARDEN MACHINERY, EQUIPMENT									
	221	1 419 553	110 564	91 250	6.4	53 003	1 072 804	9 031	
PROFESSIONAL EQUIPMENT; SUPPLIES:									
SURGICAL; MEDICAL; HOSPITAL SUPPLIES									
OPTICAL GOODS.	120	111 958	7 612	22 080	19.7	13 154	241 014	2 378	
SCIENTIFIC INSTRUMENTS; LABORATORY EQUIPMENT	491	109 147	8 484	28 565	26.2	19 414	419 662	4 596	
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	390	498 565	13 350	77 920	15.6	47 373	904 967	7 130	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	214	349 476	13 350	64 117	18.3	39 862	759 562	5 992	...
	176	149 089	...	13 803	9.3	7 511	145 405	1 138	...
OTHER PROFESSIONAL EQUIPMENT; SUPPLIES	35	33 216	2 494	5 990	18.0	3 478	76 816	836	
SERVICE-ESTABLISHMENT EQUIPMENT; SUPPLIES.									
TRANSPORTATION EQUIPMENT; SUPPLIES, EXCEPT AUTOMOTIVE.	140	142 056	6 686	22 461	15.8	13 233	272 168	2 724	
	98	673 511	15 252	38 990	5.8	18 483	384 881	2 809	
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP):									
COAL	126	636 290	7 879	25 270	4.3	13 243	391 911	3 056	...
IRON, STEEL, AND PRODUCTS.	1 165	11 495 631	54 363	261 387	2.3	127 858	2 710 530	18 021	11
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	360	1 028 560	54 363	78 544	7.6	37 668	845 034	6 925	11
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	805	10 467 071	...	182 843	1.7	90 190	1 865 496	11 096	
NONFERROUS METALS.									
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	449	2 683 753	54 417	115 100	4.3	45 534	890 673	6 770	...
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	108	655 635	54 417	38 877	5.9	15 001	292 875	2 515	...
	341	2 028 118	...	76 223	3.8	30 533	597 798	4 255	...
TOBACCO; TOBACCO PRODUCTS.									
	170	1 747 221	24 364	108 343	6.2	21 486	360 852	4 201	...
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGES:									
BEER	141	284 363	3 707	45 725	16.1	25 613	480 355	4 203	
WINES; DISTILLED SPIRITS	223	1 803 742	16 300	118 039	6.5	32 782	631 132	5 262	
PAPER; PAPER PRODUCTS, EXCEPT WALLPAPER:									
COARSE PAPER AND PAPER PRODUCTS.									
OTHER PAPER AND PAPER PRODUCTS	473	1 705 434	14 112	85 795	5.0	40 461	853 429	6 762	
STATIONERY, OFFICE SUPPLIES.	48	408 197	1 838	12 949	3.2	6 876	133 020	893	...
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	432	338 024	5 126	49 794	14.7	34 549	761 094	5 690	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	108	77 913	5 126	13 997	18.0	8 358	171 779	1 622	...
	324	260 111	...	35 797	13.8	26 191	589 315	4 068	
FURNITURE, HOME FURNISHINGS:									
FURNITURE--HOUSEHOLD, OFFICE:									
HOUSEHOLD FURNITURE.	125	166 216	5 226	20 028	12.0	6 528	137 114	1 264	
OFFICE, BUSINESS FURNITURE	185	148 268	5 990	26 815	18.1	15 492	293 290	2 471	...
HOME FURNISHINGS; FLOOR COVERINGS:									
FLOOR COVERINGS.	175	594 821	10 944	35 007	5.9	17 468	346 088	2 462	
OTHER HOME FURNISHINGS	251	572 329	19 624	56 163	9.8	31 236	837 586	8 292	

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Table 1C.-WHOLESALE TRADE: 1958-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll and Personnel

Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
				Amount (\$1,000)	Per- cent of sales				
TYPE BY KIND OF BUSINESS—Continued									
MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—CONTINUED									
LUMBER; CONSTRUCTION MATERIALS:									
LUMBER; MILLWORK	363	630 706	41 181	58 243	9.2	27 387	580 806	5 186	26
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	245	360 678	41 181	42 326	11.7	20 190	431 470	3 966	5
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	118	270 028	...	15 917	5.9	7 197	149 336	1 220	21
CONSTRUCTION MATERIALS:									
BRICK; TILE.	104	61 851	3 800	8 651	14.0	4 432	114 261	1 060	...
GLASS (FLAT; BRICK).	279	427 101	25 572	47 607	11.1	31 685	774 381	7 975	...
ROOFING; SIDING; INSULATION MATERIALS.	194	831 431	3 898	62 143	7.5	36 235	684 013	5 541	...
OTHER CONSTRUCTION MATERIALS	355	1 440 069	3 933	73 315	5.1	34 843	746 728	5 720	7
AMUSEMENT; SPORTING GOODS:									
CAMERAS; PHOTOGRAPHIC SUPPLIES	132	566 370	22 651	48 860	8.6	26 099	486 413	4 079	...
OTHER RECREATION GOODS	128	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BOOKS; MAGAZINES; NEWSPAPERS	256	225 209	3 805	39 184	17.4	19 999	415 606	3 564	5
FARM SUPPLIES:									
FERTILIZER; AGRICULTURAL CHEMICALS	263	402 578	18 332	53 822	13.4	14 412	285 239	2 638	...
OTHER FARM SUPPLIES.	136	222 871	7 186	16 447	7.4	7 744	166 416	1 985	17
PETROLEUM PRODUCTS; EXCEPT BULK STATIONS; TERMINALS.	185	922 863	20 457	74 143	8.0	23 580	452 951	3 700	1
OTHER PRODUCTS:									
MUSICAL INSTRUMENTS; SHEET MUSIC	107	180 405	7 839	24 725	13.7	11 901	267 620	2 954	1
FOOD; BEVERAGE BASIC MATERIALS	252	372 849	3 782	34 069	9.1	5 515	108 308	1 039	3
MANUFACTURERS' SALES BRANCHES (WITH STOCK)	151	236 536	3 782	26 219	11.1	4 242	84 272	818	2
MANUFACTURERS' SALES OFFICES (WITHOUT STOCK)	101	136 313	...	7 850	5.8	1 273	24 036	221	1
OTHER.	565	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK STATIONS; TERMINALS									
PETROLEUM BULK STATIONS; TERMINALS	30 424	20 130 812	1 286 835	2 401 061	11.9	649 411	12 880 081	139 366	7 985
GASOLINE; KEROSENE; FUEL OIL PLANTS.	29 623	19 877 454	1 265 645	2 352 076	11.8	629 191	12 442 865	134 612	7 789
LIQUEFIED PETROLEUM (LP) GAS BULK PLANTS; TERMINALS.	801	253 358	21 190	48 985	19.3	20 220	437 216	4 754	196
MERCHANDISE AGENTS AND BROKERS									
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT:									
AUTOMOBILES; OTHER MOTOR VEHICLES.	239	447 106	1 329	11 625	2.6	5 886	118 198	1 355	175
AUTOMOTIVE EQUIPMENT	551	643 133	3 009	28 941	4.5	14 129	269 953	2 247	459
TIRES; TUBES	39	44 221	236	4 143	9.4	976	21 017	161	23
DRUGS; CHEMICALS; ALLIED PRODUCTS:									
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES	209	288 666	3 133	18 763	6.5	8 654	177 438	1 657	140
PAINTS; VARNISHES.	118	115 823	351	3 706	3.2	2 416	43 120	377	85
OTHER CHEMICALS; ALLIED PRODUCTS	335	356 812	4 048	15 343	4.3	8 601	167 333	1 369	179
DRY GOODS; APPAREL:									
DRY GOODS; PIECE GOODS; NOTIONS.	681	2 352 734	9 165	50 250	2.1	40 392	783 129	6 103	419
PIECE GOODS.	463	1 611 231	4 999	25 780	1.6	25 775	487 071	3 402	254
DRY GOODS; NOTIONS	218	741 503	4 166	24 470	3.3	14 617	296 058	2 701	165
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE	1 316	2 092 975	6 003	83 555	4.0	40 444	783 039	6 813	1 095
MEN'S; BOYS' CLOTHING; FURNISHINGS.	284	494 274	2 055	22 242	4.5	9 926	189 268	1 590	202
WOMEN'S; CHILDREN'S CLOTHING; ACCESSORIES.	756	1 189 469	3 026	45 200	3.8	22 344	438 513	3 980	696
HOSIERY; UNDERWEAR	160	282 329	690	11 858	4.2	5 918	111 182	810	105
OTHER APPAREL AND ACCESSORIES.	116	126 903	232	4 255	3.4	2 256	44 076	433	92
FOOTWEAR	110	111 514	140	4 795	4.3	1 840	35 599	293	85
GROCERIES AND RELATED PRODUCTS:									
DAIRY PRODUCTS	252	771 277	7 638	26 223	3.4	17 472	345 553	3 322	140
POULTRY; POULTRY PRODUCTS.	168	204 169	1 291	11 458	5.6	5 910	110 809	1 742	119
CONFECTIONERY.	210	265 900	407	12 497	4.7	4 211	83 404	760	201
FISH; SEAFOOD.	86	125 542	963	4 394	3.5	2 265	46 517	428	59
MEATS; MEAT PRODUCTS	153	605 871	725	7 270	1.2	4 713	88 894	776	142
FRESH FRUITS; VEGETABLES	986	1 877 031	4 339	84 466	4.5	40 495	786 097	8 523	720
OTHER GROCERIES AND RELATED PRODUCTS	2 704	6 950 856	8 371	169 476	2.4	89 552	1 736 305	15 561	2 473
CANNED FOODS	1 219	2 826 560	3 299	76 317	2.7	43 289	827 579	7 480	1 189
FROZEN FOODS	257	574 398	1 383	21 019	3.7	9 951	195 654	1 674	170
SUGAR.	208	1 261 841	374	12 618	1.0	6 996	135 593	1 113	209
OTHER.	1 020	2 288 057	3 315	59 522	2.6	29 316	577 479	5 294	905
FARM PRODUCTS—RAW MATERIALS:									
COTTON	242	723 336	8 686	6 510	0.9	4 762	105 678	1 145	235
GRAIN.	357	1 107 580	4 197	13 291	1.2	10 598	215 053	2 097	249
LIVESTOCK; EXCEPT HORSES AND MULES	2 246	8 936 105	14 136	116 182	1.3	57 296	1 301 673	20 835	2 473
MISCELLANEOUS FARM PRODUCTS.	920	2 048 642	9 925	58 893	2.9	25 658	791 347	11 746	1 053
HIDES; SKINS; RAW FURS	111	300 926	1 166	11 435	3.8	5 633	92 022	767	78
LEAF TOBACCO	505	1 111 665	4 771	33 350	3.0	14 554	598 064	9 791	721
OTHER FARM PRODUCTS—RAW MATERIALS	304	636 051	3 988	14 108	2.2	5 471	101 261	1 188	254
ELECTRICAL GOODS:									
ELECTRICAL SUPPLIES; APPARATUS	1 041	1 050 445	3 254	65 128	6.2	24 753	475 150	3 804	880
ELECTRICAL APPLIANCES; TELEVISION; RADIO SETS.	203	256 445	1 822	10 514	4.1	5 289	104 568	863	153
ELECTRONIC PARTS; EQUIPMENT.	815	990 079	2 461	58 415	5.9	24 367	480 313	3 479	555

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Table 1C.—WHOLESALE TRADE: 1958—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employee, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
				Amount	Per- cent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
TYPE BY KIND OF BUSINESS—Continued									
MERCHANDISE AGENTS AND BROKERS—CONTINUED									
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES:									
HARDWARE	369	325 335	1 056	22 123	6.8	7 511	139 475	1 149	351
PLUMBING AND HEATING EQUIPMENT; SUPPLIES	799	568 495	3 581	39 226	6.9	16 182	316 084	2 761	679
AIR CONDITIONING; REFRIGERATION EQUIPMENT; SUPPLIES.	294	278 324	1 417	16 143	5.8	7 797	150 588	1 176	234
MACHINERY; EQUIPMENT; SUPPLIES:									
COMMERCIAL MACHINES; EQUIPMENT	402	255 079	1 986	18 111	7.1	7 824	151 453	1 366	309
CONSTRUCTION MACHINERY; EQUIPMENT.	137	129 603	2 788	10 239	7.9	3 705	69 800	590	78
INDUSTRIAL MACHINERY; EQUIPMENT.	1 770	1 452 873	11 929	117 683	8.1	48 537	918 470	7 404	1 206
INDUSTRIAL SUPPLIES.	779	650 273	6 517	43 568	6.7	18 244	361 750	3 004	542
FARM AND GARDEN MACHINERY; EQUIPMENT	85	59 460	446	4 043	6.8	1 348	27 747	279	77
PROFESSIONAL EQUIPMENT; SUPPLIES	138	140 154	862	12 754	9.1	4 146	85 635	689	71
SERVICE-ESTABLISHMENT EQUIPMENT; SUPPLIES.	172	153 632	1 161	10 447	6.8	4 115	78 820	738	125
TRANSPORTATION EQUIPMENT; SUPPLIES; EXCEPT AUTOMOTIVE.	216	282 368	1 288	10 165	3.6	6 269	119 941	980	129
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP).									
COAL	217	664 185	1 765	19 261	2.9	10 738	200 029	1 570	57
IRON, STEEL, AND PRODUCTS.	587	816 504	5 802	31 027	3.8	15 255	282 879	2 345	377
NONFERROUS METALS.	130	266 959	1 814	6 407	2.4	3 663	69 814	593	67
SCRAP; WASTE MATERIALS									
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGES.	140	107 276	1 442	5 856	5.5	2 979	63 701	595	102
PAPER; PAPER PRODUCTS; EXCEPT WALLPAPER.	377	643 067	3 899	21 041	3.3	10 697	208 367	1 585	238
FURNITURE; HOME FURNISHINGS.									
FURNITURE—HOUSEHOLD; OFFICE	493	446 334	2 099	27 226	6.1	11 176	211 174	1 839	406
HOME FURNISHINGS; FLOOR COVERINGS.	358	376 201	2 669	15 800	4.2	9 239	179 963	1 557	295
LUMBER; CONSTRUCTION MATERIALS									
LUMBER; MILLWORK	470	498 108	2 086	17 434	3.5	8 716	175 691	1 561	340
CONSTRUCTION MATERIALS	505	438 000	2 421	22 776	5.2	11 233	221 842	1 999	305
AMUSEMENT; SPORTING GOODS.									
BOOKS; MAGAZINES; NEWSPAPERS	158	178 616	2 423	13 185	7.4	6 573	128 242	1 339	113
FARM SUPPLIES.	199	344 380	2 929	6 888	2.0	5 290	98 380	1 034	142
JEWELRY.	121	84 360	523	3 957	4.7	2 159	40 822	383	78
PETROLEUM PRODUCTS	315	445 554	966	5 792	1.3	4 758	100 002	1 049	264
GIFTS; ART GOODS; GREETING CARDS	179	104 810	297	11 424	10.9	3 093	59 594	593	150
FLOWERS; BULBS; PLANTS	155	130 081	1 504	16 650	12.8	6 392	113 069	1 288	85
OTHER.	2 488	3 554 440	12 476	95 838	2.7	52 420	1 030 114	10 833	1 864
ASSEMBLERS OF FARM PRODUCTS									
GROCERIES AND RELATED PRODUCTS:									
DAIRY PRODUCTS	147	292 480	8 160	26 260	9.0	10 340	223 063	2 686	26
POULTRY; POULTRY PRODUCTS.	1 724	808 216	11 685	80 769	10.0	36 558	789 447	13 041	1 721
FRESH FRUITS; VEGETABLES	2 277	1 453 114	26 207	313 729	21.6	126 976	3 009 773	51 789	1 802
FARM PRODUCTS—RAW MATERIALS:									
COTTON	221	324 704	19 780	15 051	4.6	5 477	145 274	1 926	198
GRAIN.	7 229	3 317 060	100 291	223 989	6.8	99 723	2 017 888	26 691	2 420
LIVESTOCK; EXCEPT HORSES AND MULES	1 311	2 122 571	18 051	66 982	3.2	19 031	407 715	5 955	1 131
MISCELLANEOUS FARM PRODUCTS.	590	410 652	28 352	39 997	9.7	16 522	440 372	7 668	405
HIDES; SKINS; RAW FURS	138	36 226	1 947	3 847	10.6	1 961	39 830	598	103
LEAF TOBACCO	107	146 934	13 653	13 892	9.5	4 174	114 002	1 964	76
OTHER FARM PRODUCTS—RAW MATERIALS	345	227 492	12 752	22 258	9.8	10 387	286 540	5 106	226
OTHER MISCELLANEOUS PRODUCTS									
FARM SUPPLIES.	453	216 242	21 674	32 046	14.8	15 330	321 070	4 211	289
FLOWERS; BULBS; PLANTS	144	53 601	1 447	10 165	19.0	4 995	104 557	1 258	97

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

¹ Entries for merchandise agents and brokers represent brokerage or commissions received.

Table 1D.—WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, November (number)
				Amount (\$1,000)	Percent of sales			March 15 (number)	May 15 (number)	Aug. 15 (number)	Nov. 15 (number)	
UNITED STATES: TOTAL*	250 322	(X)	13 046 175	(X)	(X)	10 867 903	213 003 425	2 453 964	2 453 298	2 479 567	2 554 700	150 346
TYPE OF OPERATION												
MERCHANT WHOLESALERS: TOTAL*	163 157	100 102 571	9 492 374	12 980 045	13.0	6 864 543	133 918 716	1 583 729	1 584 476	1 604 947	1 650 965	104 403
SERVICE WHOLESALERS:												
WHOLESALE MERCHANTS, DISTRIBUTORS*	148 872	85 144 561	8 429 442	11 928 932	14.0	6 380 899	124 663 759	1 482 147	1 482 794	1 499 837	1 543 992	95 790
TERMINAL GRAIN ELEVATORS	460	1 796 713	90 802	74 895	4.2	32 906	655 892	6 884	7 326	9 072	7 758	109
IMPORTERS	2 571	4 264 999	333 151	268 689	6.3	120 674	2 271 869	21 525	20 886	21 152	22 393	1 123
EXPORTERS	2 361	4 355 553	390 661	244 598	5.6	92 707	1 735 482	17 428	17 208	17 633	18 285	778
LIMITED-FUNCTION WHOLESALERS:												
CASH-CARRY WHOLESALERS	922	278 574	18 889	24 564	8.8	10 871	215 431	3 311	3 055	3 108	3 381	550
WAGON, TRUCK DISTRIBUTORS	5 071	1 393 119	44 923	198 112	14.2	92 983	1 796 346	23 327	23 696	24 300	25 056	4 326
OTHER LIMITED-FUNCTION WHOLESALERS	2 900	2 869 052	184 506	240 255	8.4	133 503	2 579 937	29 107	29 511	29 845	30 100	1 727
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	22 590	69 533 784	2 152 720	5 326 425	7.7	2 605 047	51 694 937	512 232	513 218	516 641	515 876	110
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14 759	36 811 238	2 152 720	3 859 280	10.5	1 947 494	38 972 080	399 447	400 339	404 383	404 031	67
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	7 831	32 722 546	...	1 467 145	4.5	657 553	12 722 857	112 785	112 879	112 258	111 845	43
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	29 189	16 038 372	912 501	1 607 113	10.0	539 643	10 627 876	128 269	126 622	128 183	132 554	22 206
REFINER-MARKETER BULK PLANTS, TERMINALS	17 837	10 976 082	652 467	998 150	9.1	289 056	5 675 179	63 899	63 009	63 835	65 659	14 892
OTHER BULK PLANTS, TERMINALS	10 482	4 832 756	245 552	548 133	11.3	223 363	4 421 033	57 578	56 916	57 520	59 990	7 046
WHOLESALE LP GAS FACILITIES	870	229 534	14 482	60 830	26.5	27 224	531 664	6 792	6 697	6 828	6 905	268
MERCHANDISE AGENTS, BROKERS, TOTAL	22 131	39 250 509	103 232	1 229 060	3.1	530 707	10 091 334	118 142	117 211	123 707	131 308	17 287
AUCTION COMPANIES	1 872	3 353 761	9 425	94 894	2.8	36 634	834 770	24 217	23 789	27 980	32 233	1 831
BROKERS:												
REPRESENTING BUYERS	449	1 377 660	5 059	26 474	1.9	12 011	226 343	2 476	2 510	2 321	2 718	358
REPRESENTING SELLERS	3 910	9 372 830	11 011	204 069	2.2	86 111	1 575 746	16 482	16 519	16 932	17 588	3 169
COMMISSION MERCHANTS	3 568	8 747 728	27 755	198 483	2.3	97 849	1 863 519	22 251	21 930	23 151	25 889	2 655
EXPORT AGENTS	639	969 962	7 071	31 059	3.2	15 658	304 319	3 056	3 010	2 941	3 004	239
IMPORT AGENTS	271	730 811	10 822	18 840	2.6	5 792	105 717	1 071	1 088	998	995	116
MANUFACTURERS' AGENTS:												
WITH STOCKS	2 482	1 703 787	21 347	116 800	6.9	55 917	1 070 690	10 130	10 283	10 536	10 499	2 080
WITHOUT STOCKS	6 238	5 450 357	1 144	289 955	5.3	103 208	1 921 964	18 181	17 839	18 526	17 641	5 243
SELLING AGENTS	2 336	6 151 917	7 696	219 109	3.6	99 417	1 841 255	16 478	16 422	16 478	16 816	1 346
PURCHASING AGENTS, RESIDENT BUYERS	366	1 391 696	1 902	29 377	2.1	18 110	347 011	3 800	3 821	4 024	3 925	250
ASSEMBLERS OF FARM PRODUCTS	13 255	9 050 816	385 348	729 365	8.1	327 963	6 670 562	111 592	111 771	106 089	123 997	6 340
TYPE BY KIND OF BUSINESS												
MERCHANT WHOLESALERS: TOTAL*	163 157	100 102 571	9 492 374	12 980 045	13.0	6 864 543	133 918 716	1 583 729	1 584 476	1 604 947	1 650 965	104 403
GROCERY, CONFECTIONERY, MEAT WHOLESALERS:												
GENERAL-LINE GROCERY WHOLESALERS	3 320	7 353 560	560 337	551 075	7.5	325 073	6 364 016	82 228	81 921	82 802	82 807	1 538
VOLUNTARY GROUP GROCERY WHOLESALERS	574	2 463 756	181 332	181 889	7.4	109 849	2 159 275	25 934	25 636	26 076	25 793	178
RETAILER COOPERATIVE FOOD WHOLESALERS	193	1 298 175	87 248	57 281	4.4	35 432	717 490	8 101	8 144	8 326	8 440	13
CASH-CARRY FOOD DEPOTS	291	1 399 950	8 052	5 917	4.2	3 380	65 833	899	913	899	897	7
OTHER GENERAL-LINE GROCERY WHOLESALERS	2 262	3 451 679	283 705	305 988	8.9	176 412	3 421 418	47 294	47 228	47 501	47 677	1 340
CONFECTIONERY WHOLESALERS	1 909	527 446	35 722	67 833	12.9	34 244	676 677	9 874	9 846	9 917	10 563	1 671
FISH, SEA FOOD DISTRIBUTORS	1 808	653 698	33 765	107 025	16.4	49 172	998 122	16 167	16 053	16 843	17 842	1 534
MEAT, MEAT PRODUCTS WHOLESALERS	4 357	2 866 193	68 959	296 026	10.3	148 803	2 860 594	33 373	33 574	34 349	35 954	4 215
SPECIALTY-LINE GROCERY WHOLESALERS	9 221	5 919 993	282 633	567 204	9.6	281 313	5 520 372	70 310	70 151	72 454	75 550	6 414
BAKERY, RESTAURANT, HOTEL SUPPLY HOUSES	438	215 414	16 338	33 210	15.4	17 220	343 517	3 722	3 782	3 806	3 973	362
BREAD, BAKERY GOODS DISTRIBUTORS	800	160 478	5 490	32 987	20.6	16 543	329 458	4 367	4 326	4 509	4 892	638
CANNED FOOD WHOLESALERS	928	621 222	51 660	64 944	10.5	32 478	620 699	8 198	8 073	8 275	8 572	735
COFFEE, TEA, SPICE WHOLESALERS	488	1 606 380	58 405	48 585	3.0	22 892	419 480	4 735	4 804	4 681	4 775	252
DAIRY PRODUCTS DISTRIBUTORS	2 281	1 340 279	33 167	155 453	11.6	77 367	1 526 898	18 605	19 133	19 679	19 835	1 325
FLOUR DISTRIBUTORS	170	103 303	3 562	7 991	7.4	3 909	74 709	973	956	939	999	84
FROSTED, FROZEN FOOD DISTRIBUTORS	610	455 882	25 209	63 223	13.9	32 453	620 898	7 727	7 778	8 460	8 222	297
SOFT DRINK DISTRIBUTORS	1 142	165 965	6 206	39 074	23.5	22 210	419 705	5 335	5 965	6 625	5 988	941
OTHER GROCERY SPECIALTY WHOLESALERS	2 364	1 246 070	82 596	121 737	9.8	56 241	1 165 008	16 648	15 334	15 480	18 294	1 780
FARM PRODUCTS (EDIBLE) DISTRIBUTORS:												
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2 660	1 475 195	29 482	128 557	8.7	57 514	1 161 141	18 331	18 681	19 106	20 886	2 524
FRESH FRUIT, VEGETABLE WHOLESALERS	6 520	3 261 739	70 627	432 088	13.2	207 520	3 884 244	56 281	58 027	55 414	59 238	6 614
BEER, WINE, DISTILLED SPIRITS WHOLESALERS:												
BEER, ALE DISTRIBUTORS	5 791	2 311 181	104 592	376 424	16.3	176 619	3 296 086	39 772	41 224	43 845	42 039	4 595
WINE, DISTILLED SPIRITS WHOLESALERS	1 518	3 375 753	406 114	307 431	9.1	165 763	3 310 536	30 453	30 304	30 230	31 199	507
TOBACCO DISTRIBUTORS	2 858	3 208 929	145 504	188 329	5.9	103 779	1 966 907	27 979	27 668	27 949	28 382	2 466
DRUGS, CHEMICALS, ALLIED PRODUCTS WHOLESALERS:												
GENERAL-LINE DRUG WHOLESALERS	392	1 273 114	175 713	173 291	13.6	104 646	2 026 241	26 277	26 077	26 017	26 293	35
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS	2 409	900 618	80 397	152 275	16.9	74 881	1 523 059	18 123	18 202	18 538	19 858	1 391
INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS	1 878	923 242	62 697	146 487	15.9	69 802	1 400 494	13 821	14 071	14 027	14 355	630
PAINT, VARNISH WHOLESALERS	1 158	272 891	27 379	64 883	23.8	33 721	633 269	7 766	7 973	7 977	8 232	572
PAINT WHOLESALERS (WITH GLASS, WALLPAPER)	503	120 447	14 268	29 594	24.6	16 311	301 105	3 888	3 967	3 939	4 141	238
PAINT WHOLESALERS (WITHOUT GLASS, WALLPAPER)	655	152 444	13 111	35 289	23.1	17 410	332 164	3 878	4 006	4 038	4 091	334

See footnotes at end of table.

Table 1D.—WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Con.

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)	(number)	(number)	(number)
TYPE BY KIND OF BUSINESS—CONTINUED												
MERCHANT WHOLESALEERS—CONTINUED												
DRY GOODS: APPAREL WHOLESALEERS:												
CLOTHING: FURNISHINGS: FOOTWEAR WHOLESALEERS.	4 252	1 826 611	199 013	280 580	15.4	133 510	2 527 566	28 771	28 243	28 887	30 612	2 913
GENERAL-LINE CLOTHING: FURNISHINGS												
WHOLESALEERS.	797	296 157	34 544	43 973	14.8	22 676	416 800	5 379	5 267	5 382	5 700	639
MEN'S: BOYS' CLOTHING: FURNISHINGS												
WHOLESALEERS.	761	384 769	37 411	59 108	15.4	25 830	490 869	5 355	5 287	5 323	5 681	500
WOMEN'S: CHILDREN'S CLOTHING: FURNISHINGS												
WHOLESALEERS	1 299	566 298	54 951	93 760	16.6	44 165	842 302	9 554	9 350	9 459	10 210	803
FURS (DRESSED): FUR CLOTHING WHOLESALEERS	324	94 317	12 226	11 735	12.4	5 524	110 353	1 058	1 066	1 091	1 145	215
MILLINERY: MILLINERY SUPPLIES DISTRIBUTORS	353	81 953	9 540	17 030	20.8	8 522	154 443	2 266	2 040	2 189	2 125	266
SHOE: FOOTWEAR WHOLESALEERS	583	353 979	43 985	48 185	13.6	23 486	444 407	4 339	4 423	4 624	4 835	375
WORK CLOTHING WHOLESALEERS.	135	49 138	6 356	6 789	13.8	3 307	68 392	820	810	819	916	115
GENERAL-LINE DRY GOODS WHOLESALEERS	132	393 580	54 512	56 733	14.4	33 168	600 691	7 733	7 670	7 816	7 761	62
SPECIALTY-LINE DRY GOODS WHOLESALEERS	4 188	1 965 499	227 858	271 942	13.8	130 682	2 411 215	27 353	27 069	27 149	28 526	2 582
HOSIERY WHOLESALEERS.	471	260 192	23 483	34 834	13.4	16 400	296 234	3 470	3 500	3 487	3 656	318
UNDERWEAR WHOLESALEERS.	164	71 420	6 140	10 571	14.8	5 515	111 210	1 166	1 189	1 173	1 187	98
NOTIONS WHOLESALEERS.	770	198 449	21 622	37 104	18.7	18 887	296 287	4 762	4 836	4 895	4 972	576
PIECE GOODS WHOLESALEERS.	1 663	975 319	124 583	123 881	12.7	57 505	1 020 330	10 682	10 559	10 559	10 804	890
OTHER SPECIALTY-LINE DRY GOODS WHOLESALEERS	1 120	460 119	52 030	65 552	14.2	32 375	614 154	7 273	6 985	7 035	7 907	700
PIECE GOODS CONVERTERS	817	1 503 962	236 407	146 293	9.7	69 686	1 454 051	10 870	10 742	10 808	11 074	281
FURNITURE: HOME FURNISHINGS WHOLESALEERS:												
FURNITURE (HOUSEHOLD: OFFICE) WHOLESALEERS.	1 976	697 825	68 620	147 387	21.1	76 723	1 451 459	16 550	16 478	16 402	17 495	1 198
HOUSEHOLD FURNITURE WHOLESALEERS.	1 058	463 630	42 713	88 198	19.0	44 376	842 883	9 591	9 548	9 547	10 052	588
OFFICE FURNITURE DISTRIBUTORS.	918	234 195	25 907	59 189	25.3	32 347	608 576	6 959	6 930	6 855	7 443	610
HOME FURNISHINGS: FLOOR COVERINGS WHOLESALEERS	2 839	1 384 650	179 422	238 647	17.2	122 784	2 343 234	26 341	26 354	26 550	27 854	1 621
CHINA: GLASSWARE: CROCKERY WHOLESALEERS	538	172 206	21 987	40 860	23.7	19 778	366 517	4 394	4 426	4 301	4 478	376
CURTAIN: DRAPERY WHOLESALEERS	161	68 874	8 471	11 639	16.9	6 070	97 101	1 166	1 190	1 079	1 141	90
DOMESTICS WHOLESALEERS.	237	126 769	17 501	16 348	12.9	8 244	150 714	1 507	1 471	1 533	1 640	161
FLOOR COVERINGS WHOLESALEERS.	773	600 763	84 837	89 698	14.9	47 234	900 824	9 573	9 564	9 729	10 006	319
OTHER HOME FURNISHINGS: SPECIALTIES												
WHOLESALEERS	1 130	416 038	46 626	80 102	19.3	41 458	828 078	9 701	9 703	9 908	10 589	675
PAPER: ALLIED PRODUCTS WHOLESALEERS:												
COARSE PAPER AND PRODUCTS WHOLESALEERS.	2 435	1 297 650	121 209	213 553	16.5	123 277	2 338 039	27 056	26 845	27 146	27 413	1 368
PRINTING AND FINE PAPER DISTRIBUTORS	865	1 248 002	89 880	142 267	11.4	85 194	1 618 255	16 227	16 159	16 348	16 324	288
STATIONERY: OFFICE SUPPLIES WHOLESALEERS.	1 564	369 772	36 524	96 675	26.1	52 051	1 039 764	12 471	12 333	12 201	13 144	961
WALLPAPER WHOLESALEERS.	193	45 625	7 576	13 620	29.9	6 882	133 666	1 645	1 649	1 600	1 560	65
FARM PRODUCTS (RAW MATERIALS) MERCHANTS:												
COTTON MERCHANTS	581	2 610 108	420 180	95 944	3.7	22 918	453 310	5 479	5 500	6 109	5 956	505
GRAIN MERCHANTS.	975	3 989 704	165 725	124 535	3.1	55 325	1 101 321	11 486	11 876	13 965	12 666	347
HIDE: SKIN: RAW FUR WHOLESALEERS.	577	428 489	45 230	32 662	7.6	15 932	296 313	3 606	3 810	3 799	3 835	296
LIVESTOCK (EXCEPT HORSES:MULES) DISTRIBUTORS	669	888 292	12 194	25 364	2.9	7 408	140 948	2 365	2 377	2 430	2 603	692
LEAF: TOBACCO DEALERS	234	304 224	214 925	28 024	9.2	13 133	257 148	4 745	3 313	5 053	6 314	127
RAW WOOL: WOOL TOPS: MOHAIR DEALERS.	282	481 524	71 235	27 540	5.7	10 567	197 420	1 737	1 943	1 886	1 725	161
OTHER FARM PRODUCTS (RAW MATERIALS)												
DISTRIBUTORS.	535	529 600	46 565	35 633	6.7	15 318	317 001	4 771	4 291	3 682	5 574	416
AUTOMOTIVE WHOLESALEERS:												
MOTOR VEHICLE DISTRIBUTORS	1 563	757 335	42 614	114 855	15.2	61 595	1 191 513	14 273	14 311	14 245	14 388	983
NEW: USED AUTOMOBILE DISTRIBUTORS.	897	491 732	20 116	59 902	12.2	30 240	581 119	7 303	7 271	7 256	7 189	627
TRUCK AND TRACTOR (ROAD TYPE) DEALERS.	666	265 603	22 498	54 953	20.7	31 355	610 394	6 970	7 040	6 989	7 199	356
AUTOMOTIVE EQUIPMENT: TIRE-TUBE WHOLESALEERS.	13 977	3 220 178	555 025	785 361	24.4	462 217	9 266 547	117 316	117 684	118 452	120 085	9 076
AUTOMOTIVE PARTS: ACCESSORIES JOBBERS.	12 563	2 834 453	510 972	698 807	24.7	415 629	8 328 122	106 366	106 451	107 013	108 394	8 084
GARAGE EQUIPMENT: TOOLS DISTRIBUTORS	207	55 731	7 867	12 849	23.1	7 247	145 491	1 562	1 575	1 590	1 595	104
TIRE-TUBE WHOLESALEERS.	1 207	329 994	36 186	73 705	22.3	39 341	792 934	9 388	9 658	9 849	10 096	888
ELECTRICAL: ELECTRONICS: APPLIANCE												
DISTRIBUTORS:												
ELECTRICAL APPARATUS: SUPPLIES DISTRIBUTORS.	3 159	2 910 458	336 653	395 787	9.5	227 777	4 429 472	51 121	50 518	50 498	50 118	1 356
GENERAL-LINE ELECTRICAL GOODS DISTRIBUTORS	559	1 567 994	177 827	170 040	10.8	98 245	1 860 539	22 884	22 548	22 402	21 903	37
WIRING SUPPLIES DISTRIBUTORS	1 989	1 105 922	137 266	181 047	16.4	103 134	2 031 718	22 231	22 069	22 231	22 643	1 023
ELECTRICAL APPARATUS: EQUIP. DISTRIBUTORS.	611	236 542	21 560	44 700	18.9	26 398	537 215	6 006	5 901	5 865	5 572	296
ELECTRICAL APPLIANCE: RADIO: TV SET												
WHOLESALEERS	2 065	2 814 584	304 214	268 812	13.1	198 955	3 965 770	41 013	40 720	40 893	41 830	713
ELECTRONIC PARTS: EQUIPMENT DISTRIBUTORS	1 899	612 676	84 904	125 127	20.4	67 868	1 366 163	15 157	15 168	15 250	16 290	992
HARDWARE: PLUMBING-HEATING GOODS WHOLESALEERS:												
HARDWARE WHOLESALEERS	2 137	2 067 923	376 946	378 844	18.3	277 146	4 313 153	54 032	53 730	54 364	54 245	1 110
GENERAL-LINE HARDWARE WHOLESALEERS.	606	1 623 987	303 950	286 352	17.6	179 255	3 398 404	42 753	42 242	42 864	42 303	173
SPECIALTY-LINE HARDWARE WHOLESALEERS.	1 531	443 936	72 996	92 492	20.8	47 891	914 749	11 279	11 488	11 500	11 942	937
PLUMBING: HEATING EQUIPMENT: SUPPLIES												
DISTRIBUTORS.	4 046	2 329 788	349 545	379 504	16.3	210 177	4 089 288	44 339	44 478	45 593	46 763	1 742
GENERAL-LINE PLUMBING-HEATING GOODS												
DISTRIBUTORS.	1 703	1 112 178	171 300	182 731	16.4	103 404	2 014 634	21 965	22 032	22 439	22 959	720
HEATING EQUIPMENT DISTRIBUTORS	905	301 516	37 582	58 420	19.4	30 626	589 068	6 079	6 050	6 197	6 504	360
PLUMBING FIXTURES: SUPPLIES DISTRIBUTORS	1 438	916 094	140 663	138 353	15.1	76 147	1 485 586	16 295	16 396	16 957	17 300	662
LUMBER: CONSTRUCTION MATERIALS DISTRIBUTORS:												
LUMBER: MILLWORK WHOLESALEERS	4 304	3 805 942	253 485	407 762	10.7	216 440	4 294 880	45 112	46 243	47 932	49 156	2 051
LUMBER WHOLESALEERS (WITHOUT YARDS)	1 678	1 621 685	29 429	108 325	6.7	50 413	1 037 362	10 453	10 971	11 290	11 820	933
LUMBER DISTRIBUTORS (WITH YARDS)	1 124	1 094 408	104 030	137 242	12.5	74 710	1 440 310	15 600	15 613	15 892	16 387	522

See footnotes at end of table.

Table 1D.-WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Con
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, November (number)
				Amount (\$1,000)	Per- cent of sales			March 15 (number)	May 15 (number)	Aug. 15 (number)	Nov. 15 (number)	
TYPE BY KIND OF BUSINESS—CONTINUED												
MERCHANT WHOLESALERS—CONTINUED												
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS; AIR CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS.	1 860	484 070	58 964	114 887	23.7	63 298	1 230 177	12 785	13 706	13 762	13 155	1 104
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS. OFFICE MACHINES, EQUIPMENT DISTRIBUTORS. .	3 219	660 125	76 802	167 204	25.3	89 237	1 760 908	20 385	20 152	20 184	21 465	2 301
RESTAURANT, HOTEL SUPPLY HOUSES (PRINCIPALLY NONFOOD)	1 421	186 631	19 935	58 729	31.5	32 625	672 643	8 129	7 850	7 849	8 683	1 085
STORE MACHINES, FIXTURES DISTRIBUTORS. . . .	571	159 253	24 062	37 771	23.7	20 412	391 010	4 675	4 680	4 680	4 832	393
OTHER COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS.	1 087	276 953	28 930	61 539	22.2	31 738	612 665	6 694	6 742	6 791	7 068	745
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS. .	140	37 288	3 875	9 165	24.6	4 462	84 590	887	880	864	882	78
FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS	1 640	1 401 359	275 743	268 544	19.2	150 469	2 890 386	28 255	28 397	28 574	28 574	533
GARDEN MACHINERY, EQUIPMENT WHOLESALERS. .	1 112	534 379	76 190	89 759	16.8	46 026	885 294	10 123	10 497	10 508	10 180	627
FARM, DAIRY MACHINERY, EQUIPMENT (INCLUDING TRACTORS) WHOLESALERS.	233	78 736	10 285	15 648	19.9	8 416	156 094	1 961	2 100	1 987	1 876	143
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	879	455 643	65 905	74 111	16.3	37 610	729 200	8 162	8 397	8 521	8 304	484
FOOD PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS.	5 746	2 618 986	282 858	412 608	15.8	209 837	4 072 669	42 774	42 969	43 694	43 237	2 799
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS.	367	163 405	11 582	26 168	16.0	12 778	225 322	2 529	2 568	2 906	2 547	215
METAL WORKING MACHINERY, EQUIPMENT DEALERS	1 379	498 625	52 044	103 475	20.8	56 621	1 131 155	11 621	11 649	11 835	11 791	691
OIL WELL SUPPLY HOUSES.	914	484 490	38 136	72 727	15.0	39 150	723 262	6 782	6 739	6 701	6 755	514
PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS USED MACHINERY DEALERS.	1 208	914 479	118 370	87 867	9.6	39 059	789 355	8 854	8 791	8 933	8 704	298
OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS.	210	64 820	7 413	17 617	27.2	8 921	178 509	1 501	1 548	1 586	1 661	97
INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS.	245	31 272	6 354	9 795	31.3	4 309	83 017	999	1 015	1 037	1 032	215
ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS	1 423	461 895	48 959	94 959	20.6	48 999	942 049	10 488	10 659	10 696	10 747	769
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTRIBUTORS.	4 393	2 009 740	261 084	401 723	20.0	231 857	4 553 075	48 931	48 862	48 497	48 981	2 066
MECHANICAL RUBBER GOODS DISTRIBUTORS. . . .	141	77 400	7 411	14 893	19.2	8 377	147 496	1 625	1 590	1 543	1 521	64
ROPE, CORDAGE DISTRIBUTORS.	335	113 349	20 086	26 828	23.7	15 053	299 958	3 120	3 123	3 086	3 149	96
VALVES, FITTINGS (EXCEPT PLUMBING) DISTRIBUTORS.	280	100 031	10 450	23 769	23.8	13 467	262 515	2 536	2 522	2 498	2 576	130
RECONDITIONED DRUM, BARREL DISTRIBUTORS. .	117	94 120	6 145	9 500	10.1	5 110	100 658	1 010	1 010	1 019	1 064	39
OTHER INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS.	214	139 320	20 824	27 196	19.5	15 473	290 759	2 993	2 975	3 023	2 971	104
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	372	65 360	2 925	23 915	36.6	14 119	280 819	3 804	3 893	3 972	4 084	346
DENTAL SUPPLY HOUSES.	2 934	1 420 160	193 243	275 622	19.4	160 258	3 170 870	33 843	33 749	33 356	33 616	1 287
RELIGIOUS SUPPLY HOUSES.	2 912	853 153	123 181	222 583	26.1	127 653	2 520 985	30 835	30 721	30 925	31 267	1 569
SCHOOL SUPPLY HOUSES.	502	124 125	23 123	32 326	26.0	17 906	339 747	4 692	4 664	4 698	4 739	294
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES.	134	31 582	3 995	9 938	31.5	4 616	91 231	1 279	1 227	1 214	1 365	89
OPTICAL GOODS WHOLESALERS.	225	96 321	12 101	21 940	22.8	12 337	236 804	2 937	2 907	3 124	3 052	171
OTHER PROFESSIONAL SUPPLIES DISTRIBUTORS. .	800	321 489	44 558	71 675	22.3	40 880	823 366	8 986	8 969	8 891	8 997	365
SERVICE ESTABLISHMENT SUPPLY HOUSES.	742	126 966	15 451	45 744	36.0	29 220	577 968	7 604	7 589	7 535	7 500	419
BEAUTY, BARBER SUPPLY HOUSES.	479	152 670	23 953	40 960	26.8	22 694	451 869	5 337	5 365	5 463	5 614	231
JANITORS' SUPPLY HOUSES.	5 264	1 101 992	128 343	258 441	23.5	134 542	2 695 470	32 124	31 957	31 816	32 449	3 600
LAUNDRY, DRY CLEANING SUPPLY HOUSES.	898	140 561	20 262	41 227	29.3	22 139	434 087	5 679	5 704	5 727	5 910	703
SHOE SERVICE WHOLESALERS.	843	126 780	12 875	36 979	29.2	20 841	442 161	4 810	4 858	4 945	5 036	569
UNDERTAKERS' SUPPLY HOUSES.	441	146 607	13 655	32 445	22.1	16 732	322 619	3 696	3 725	3 651	3 516	254
UPHOLSTERERS' SUPPLY HOUSES.	485	101 579	16 051	18 411	18.1	9 548	176 480	2 534	2 517	2 436	2 439	354
WELDERS' SUPPLY HOUSES.	137	14 443	1 495	3 654	25.3	1 798	34 516	476	465	454	522	83
OTHER SERVICE ESTABLISHMENT SUPPLY HOUSES.	262	92 670	15 367	20 085	21.7	9 960	194 761	2 473	2 125	2 154	2 219	175
TRANSPORTATION EQUIPMENT DISTRIBUTORS. . . .	1 000	198 100	22 636	52 296	26.4	26 793	562 940	6 151	6 175	6 243	6 298	657
AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS DISTRIBUTORS.	1 198	281 252	26 002	53 344	19.0	26 731	527 906	6 305	6 388	6 206	6 509	805
MARINE MACHINERY, EQUIPMENT DISTRIBUTORS. .	1 004	376 048	47 835	89 768	23.9	46 960	933 725	9 823	9 654	9 783	9 676	477
RAILROAD EQUIPMENT DISTRIBUTORS.	450	169 782	22 393	45 098	26.6	22 901	476 369	4 920	4 767	4 885	4 882	211
OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS.	400	126 573	19 071	26 826	21.2	15 017	279 283	3 300	3 362	3 313	3 224	208
METALS, METALWORK (EXCEPT SCRAP) DISTRIBUTORS:	84	60 046	4 494	12 426	20.7	6 297	123 955	1 122	1 107	1 044	1 036	26
IRON, STEEL AND PRODUCTS DISTRIBUTORS.	70	19 647	1 877	5 418	27.6	2 745	54 118	481	518	541	534	32
NONFERROUS METALS DISTRIBUTORS.	2 693	2 174 276	391 727	401 604	18.5	221 482	4 293 636	42 168	42 611	42 777	44 102	1 087
SCRAP, WASTE MATERIALS DEALERS:	542	1 188 309	83 185	85 903	7.2	42 860	853 306	8 035	8 051	8 213	8 236	216
IRON, STEEL SCRAP DEALERS.	3 719	1 213 140	101 824	210 852	17.4	110 177	2 176 704	28 374	29 424	30 093	31 628	3 367
IRON, STEEL SCRAP DEALERS (WITH PROCESSING, PREPARATION EQUIPMENT).	2 202	801 352	84 355	171 142	21.4	89 836	1 808 549	22 849	23 846	24 411	25 757	2 000
IRON, STEEL SCRAP DEALERS (WITHOUT PROCESSING, PREPARATION EQUIPMENT).	1 517	411 788	17 469	39 710	9.6	20 341	368 155	5 525	5 578	5 682	5 871	1 367
WASTE MATERIALS DEALERS.	4 470	1 192 450	78 859	217 244	18.2	113 829	2 195 061	34 293	34 921	35 164	36 219	4 285
NONFERROUS METALLIC SCRAP DEALERS.	1 518	500 822	35 266	69 680	13.9	34 749	678 370	9 712	9 961	10 200	10 699	1 588
WASTE PAPER DEALERS.	1 124	218 239	7 243	59 722	27.4	33 394	642 268	10 474	10 615	10 462	10 656	1 103
WIPING CLOTH DEALERS.	229	48 395	4 065	16 811	34.7	9 416	182 972	3 581	3 615	3 493	3 534	210
RAGS, TEXTILE WASTE DEALERS.	784	250 528	22 054	40 833	16.3	21 364	404 744	6 373	6 493	6 764	6 772	736
OTHER WASTE MATERIALS DEALERS.	815	174 466	10 231	30 198	17.3	14 906	286 707	4 153	4 237	4 245	4 558	648
OTHER MERCHANT WHOLESALERS:												
AMUSEMENT, SPORTING GOODS DISTRIBUTORS. . . .	2 514	952 711	112 964	169 262	17.8	87 335	1 700 205	20 331	20 448	20 990	22 201	1 651
CAMERAS, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS	484	233 116	25 292	44 240	19.0	23 681	467 803	5 261	5 244	5 346	5 487	240
SPORTING GOODS WHOLESALERS.	579	233 998	32 592	38 997	16.7	19 820	378 822	4 774	4 862	4 829	5 073	340
TOYS, GAMES, FIREWORKS WHOLESALERS.	805	277 626	26 331	46 055	16.6	22 793	455 261	5 290	5 346	5 652	6 349	592
OTHER RECREATION GOODS WHOLESALERS.	646	207 971	28 749	39 970	19.2	21 041	398 319	5 006	4 996	5 163	5 292	479

See footnotes at end of table.

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Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)	(number)	(number)	(number)
TYPE BY KIND OF BUSINESS—CONTINUED												
MERCHANT WHOLESALERS—CONTINUED												
OTHER MERCHANT WHOLESALERS—CONTINUED												
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS. . . .	1 919	697 206	47 909	136 631	19.6	83 180	1 473 736	27 300	25 867	25 271	25 280	1 153
COAL WHOLESALERS	700	794 189	36 786	63 870	8.0	30 824	607 959	6 513	6 250	6 279	6 626	268
COAL WHOLESALERS (WITHOUT YARD OR DOCK STOCKS)	496	568 163	13 354	42 602	7.5	20 249	389 322	4 028	3 921	3 938	4 082	159
COAL WHOLESALERS (WITH COAL YARD)	204	226 026	23 432	21 268	9.4	10 575	218 637	2 485	2 329	2 341	2 544	109
FARM SUPPLIES WHOLESALERS.	2 347	1 574 642	148 207	170 763	10.8	82 819	1 664 247	22 094	20 633	21 002	23 096	1 399
FEED WHOLESALERS	1 067	766 302	34 478	58 037	7.6	27 506	542 619	7 135	7 204	7 289	7 731	774
FERTILIZER, AGRICULTURAL CHEMICAL DISTRIBUTORS.	507	280 597	15 851	30 585	10.9	13 627	269 507	3 690	3 647	3 314	3 360	204
SEED WHOLESALERS	641	474 148	92 665	74 829	15.8	38 048	781 497	10 273	8 758	9 381	10 938	323
OTHER FARM SUPPLIES WHOLESALERS.	132	53 595	5 213	7 312	13.6	3 638	70 624	996	1 024	1 018	1 067	98
JEWELRY WHOLESALERS.	2 741	825 459	146 168	145 964	17.7	76 224	1 468 531	16 950	16 342	16 704	18 183	2 033
GENERAL-LINE JEWELRY WHOLESALERS	234	143 549	25 552	29 880	20.8	16 319	335 943	3 658	3 586	3 612	4 074	170
CLOCKS, WATCHES WHOLESALERS.	355	124 380	17 608	19 466	15.7	9 989	194 685	2 118	2 052	2 053	2 225	229
COSTUME JEWELRY WHOLESALERS.	513	132 621	13 796	31 685	23.9	16 233	301 671	3 804	3 470	3 784	4 185	408
PRECIOUS STONES DISTRIBUTORS	498	202 608	42 262	20 879	10.3	9 950	175 806	1 634	1 595	1 591	1 670	395
WATCH MATERIALS, JEWELERS' TOOLS DISTRIBUTORS.	172	30 719	7 077	8 669	28.2	5 655	105 298	1 559	1 469	1 443	1 474	132
OTHER JEWELRY WHOLESALERS.	969	191 582	39 873	35 385	18.5	18 078	355 128	4 177	4 170	4 221	4 555	699
PETROLEUM PRODUCTS DISTRIBUTORS.	2 260	1 416 388	44 167	127 541	9.0	56 221	1 117 171	12 602	12 586	12 984	13 350	1 403
GIFT, ART GOODS, GREETING CARDS WHOLESALERS.	983	190 307	21 052	46 127	24.2	21 110	443 946	5 760	5 487	5 636	7 272	732
GIFT, ART GOODS WHOLESALERS.	735	140 213	14 994	31 989	22.8	14 428	278 437	3 736	3 638	3 675	4 172	551
GREETING CARD DISTRIBUTORS	248	50 094	6 058	14 138	28.2	6 682	165 509	2 024	1 849	1 964	3 100	181
FLOWER, BULB, PLANT WHOLESALERS.	966	222 942	12 563	53 695	24.1	28 605	542 603	7 517	7 486	7 367	7 766	664
FLOWER (CUT), POTTED PLANT WHOLESALERS	851	193 270	10 204	46 258	23.9	24 687	468 531	6 344	6 439	6 193	6 695	607
BULB, PLANT DISTRIBUTORS	115	29 672	2 359	7 437	25.1	3 918	74 072	1 173	1 047	1 174	1 071	57
MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS.	4 076	3 031 252	214 341	292 592	9.7	146 819	2 938 082	35 190	34 418	34 583	38 465	2 291
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS.	669	290 871	12 733	31 914	11.0	15 114	317 586	4 506	4 413	4 215	4 857	411
GENERAL MERCHANDISE DISTRIBUTORS	594	814 291	64 104	90 947	11.2	49 622	1 051 776	11 512	10 973	11 228	13 524	328
LEATHER GOODS WHOLESALERS.	454	135 579	15 119	19 854	14.6	8 624	162 673	1 940	1 966	1 969	2 060	258
MUSICAL INSTRUMENT, SHEET MUSIC WHOLESALERS	509	192 142	19 297	37 023	19.3	18 621	354 140	4 174	4 125	4 048	4 398	227
INDUSTRIAL YARNS WHOLESALERS.	222	191 250	14 194	13 242	6.9	6 400	117 808	1 153	1 144	1 131	1 145	122
BAGS, BAGGING, BURLAP (TEXTILES) DISTRIBUTORS.	659	239 072	22 058	37 442	15.7	19 448	375 550	6 060	5 974	6 037	6 233	519
FOOD, BEVERAGE BASIC MATERIAL DISTRIBUTORS	325	530 630	27 813	25 154	4.7	10 817	199 951	2 147	2 118	2 167	2 197	131
ALL OTHER MERCHANT WHOLESALERS	644	637 417	39 023	37 016	5.8	18 173	358 598	3 698	3 705	3 788	4 051	295
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL.												
SALES BRANCHES (WITH STOCKS)	14 759	36 811 238	2 152 720	3 859 280	10.5	1 547 494	38 972 080	399 447	400 339	404 383	404 031	67
SALES OFFICES (WITHOUT STOCKS)	7 831	32 722 546	...	1 467 145	4.5	657 553	12 722 857	112 785	112 879	112 258	111 845	43
FOOD AND KINDRED PRODUCTS.	4 488	11 746 914	242 253	1 092 102	9.3	486 493	9 387 147	106 464	107 685	108 702	106 460	20
SALES BRANCHES (WITH STOCKS)	3 398	7 954 675	242 253	817 410	10.3	382 382	7 432 325	85 316	85 988	87 122	85 661	9
SALES OFFICES (WITHOUT STOCKS)	1 090	3 792 239	...	274 692	7.2	104 111	1 954 822	21 148	21 697	21 580	20 799	11
MEAT PRODUCTS SALES BRANCHES, SALES OFFICES.	665	2 702 901	58 308	181 443	6.7	104 186	1 962 512	26 704	26 499	26 719	25 356	5
DAIRY PRODUCTS SALES BRANCHES, SALES OFFICES	961	1 509 806	31 703	245 765	16.3	98 265	1 908 661	20 947	21 438	21 853	21 039	7
CANNED, PRESERVED AND FROZEN FOODS SALES BRANCHES, SALES OFFICES	291	913 969	54 420	74 143	8.1	33 523	645 972	7 588	7 536	7 602	7 578	...
GRAIN MILL PRODUCTS SALES BRANCHES, SALES OFFICES	334	1 331 409	18 342	78 830	5.9	36 577	669 199	7 499	7 478	7 372	7 375	...
BAKERY PRODUCTS SALES BRANCHES, SALES OFFICES	905	631 699	14 280	165 241	26.2	80 483	1 620 419	17 735	17 901	18 487	18 348	...
CONFECTIONERY AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES	132	332 619	2 425	29 611	8.9	11 852	221 532	2 290	2 287	2 280	2 276	3
MALT LIQUORS SALES BRANCHES, SALES OFFICES	113	212 910	5 528	34 830	16.4	17 854	354 752	3 223	3 395	3 568	3 655	...
WINES AND DISTILLED SPIRITS SALES BRANCHES, SALES OFFICES	144	1 943 006	18 366	149 905	7.7	41 575	829 608	7 586	7 764	7 480	7 760	...
OTHER FOOD, KINDRED PRODUCTS SALES BRANCHES, SALES OFFICES	943	2 168 595	38 881	132 334	6.1	62 178	1 174 492	12 892	13 387	13 341	13 073	5
TEXTILE MILL PRODUCTS.	431	1 809 931	53 152	104 905	5.8	60 405	1 138 834	9 521	9 458	9 558	9 523	2
SALES BRANCHES (WITH STOCKS)	231	837 801	53 152	56 578	6.8	35 939	695 917	6 217	6 178	6 219	6 226	2
SALES OFFICES (WITHOUT STOCKS)	200	972 130	...	48 327	5.0	24 466	442 917	3 304	3 280	3 339	3 297	...
COTTON, RAYON, BROAD WOVEN FABRICS SALES BRANCHES, SALES OFFICES	86	475 325	12 936	23 864	5.0	13 850	266 094	2 040	2 038	1 982	1 950	2
KNITTING MILL PRODUCTS SALES BRANCHES, SALES OFFICES	31	88 419	1 859	4 356	4.9	2 281	45 314	375	369	347	359	...
CARPETS AND RUGS SALES BRANCHES, SALES OFFICES	131	424 336	14 316	29 624	7.0	20 270	373 293	3 512	3 511	3 566	3 398	...
OTHER TEXTILE MILL PRODUCTS SALES BRANCHES, SALES OFFICES	183	821 851	24 041	47 061	5.7	24 004	454 133	3 594	3 540	3 663	3 816	...
APPAREL AND RELATED PRODUCTS	283	735 931	29 508	66 062	9.0	34 917	701 245	6 365	6 257	6 447	6 668	7
SALES BRANCHES (WITH STOCKS)	157	333 235	29 508	39 839	12.0	19 684	404 117	4 183	4 125	4 302	4 351	4
SALES OFFICES (WITHOUT STOCKS)	126	402 696	...	26 223	6.5	15 233	297 128	2 182	2 132	2 145	2 317	3
MEN'S AND BOYS' CLOTHING AND FURNISHINGS SALES BRANCHES, SALES OFFICES	103	307 979	12 490	22 546	7.3	11 809	221 187	2 233	2 268	2 267	2 274	3
WOMEN'S AND CHILDREN'S OUTERWEAR AND UNDER- GARMENTS SALES BRANCHES, SALES OFFICES.	107	279 228	8 885	31 752	11.4	16 712	336 719	3 010	2 847	3 020	3 171	3
OUTER APPAREL AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES	73	148 724	8 133	11 764	7.9	6 396	143 339	1 122	1 142	1 160	1 223	1

See footnotes at end of table.

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				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(dollars)	(number)	(number)	(number)	(number)	(number)
TYPE BY KIND OF BUSINESS—CONTINUED												
MANUFACTURERS' SALES BRANCHES, SALES OFFICES—CON.												
FURNITURE AND FIXTURES	286	266 271	18 449	41 937	15.7	22 890	442 808	4 440	4 387	4 306	4 466	10
SALES BRANCHES (WITH STOCKS)	229	197 438	18 449	29 396	14.9	17 332	331 484	3 464	3 442	3 420	3 485	4
SALES OFFICES (WITHOUT STOCKS)	57	68 833	...	12 541	18.2	5 558	111 324	976	945	886	981	6
HOUSEHOLD FURNITURE SALES BRANCHES, SALES OFFICES	115	136 980	7 869	16 333	11.9	7 691	141 324	1 649	1 632	1 607	1 620	10
OFFICE FURNITURE SALES BRANCHES, SALES OFFICES	112	58 815	3 927	13 278	22.6	8 562	167 908	1 584	1 574	1 566	1 616	...
OTHER FURNITURE, FIXTURES SALES BRANCHES, SALES OFFICES	59	70 476	6 653	12 326	17.5	6 637	133 576	1 207	1 181	1 133	1 230	...
PAPER AND ALLIED PRODUCTS.	455	2 097 564	15 886	143 542	6.8	54 442	1 123 322	10 218	10 177	10 099	10 351	...
SALES BRANCHES (WITH STOCKS)	98	377 093	15 886	24 496	6.5	13 141	302 267	2 753	2 738	2 674	2 896	...
SALES OFFICES (WITHOUT STOCKS)	357	1 720 471	...	119 046	6.9	41 301	821 055	7 465	7 439	7 425	7 455	...
PULP, PAPER AND PAPERBOARD SALES BRANCHES, SALES OFFICES	112	885 797	2 347	57 168	6.5	16 161	339 863	2 483	2 477	2 492	2 521	...
PAPERBOARD CONTAINERS AND BOXES SALES BRANCHES, SALES OFFICES	93	246 251	227	16 485	6.7	6 399	120 102	942	927	939	955	...
OTHER PAPER AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES	250	965 516	13 312	69 889	7.2	31 882	663 357	6 793	6 773	6 668	6 875	...
CHEMICALS AND ALLIED PRODUCTS.	2 190	8 889 311	173 746	841 351	9.5	299 984	5 989 562	56 129	56 408	56 766	56 863	7
SALES BRANCHES (WITH STOCKS)	1 482	4 548 221	173 746	557 022	12.2	192 658	3 855 136	38 555	38 920	39 218	39 272	5
SALES OFFICES (WITHOUT STOCKS)	708	4 341 090	...	284 329	6.5	107 326	2 134 426	17 574	17 488	17 548	17 591	2
INDUSTRIAL INORGANIC AND ORGANIC CHEMICALS, SALES BRANCHES (WITH STOCKS)	196	1 937 291	47 430	170 273	8.8	41 756	864 173	7 565	7 583	7 720	7 686	...
SALES OFFICES (WITHOUT STOCKS)	257	2 934 526	...	146 579	5.0	48 647	932 137	6 918	6 978	7 035	7 067	...
DRUGS AND MEDICINES SALES BRANCHES, SALES OFFICES	325	883 323	39 869	119 588	13.5	54 896	1 073 627	10 718	10 748	10 626	10 871	...
SOAP AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES	207	1 211 087	12 120	98 421	8.1	32 515	598 462	5 814	5 791	5 944	5 897	1
PAINTS AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES	646	589 840	37 208	103 403	17.5	45 887	891 460	9 649	9 676	9 699	9 543	3
OTHER CHEMICALS AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES	559	1 333 244	37 119	203 087	15.2	76 283	1 629 703	15 465	15 632	15 742	15 799	3
RUBBER PRODUCTS.	525	1 602 956	122 207	165 352	10.3	69 231	1 409 510	13 472	13 336	13 425	13 377	...
SALES BRANCHES (WITH STOCKS)	452	1 385 078	122 207	142 754	10.3	60 195	1 230 855	11 843	11 740	11 808	11 762	...
SALES OFFICES (WITHOUT STOCKS)	73	217 878	...	22 598	10.4	9 036	178 655	1 629	1 596	1 617	1 615	...
TIRES AND INNER TUBES SALES BRANCHES, SALES OFFICES	292	1 138 548	81 764	109 702	9.6	47 381	916 976	9 253	9 166	9 229	9 188	...
RUBBER FOOTWEAR SALES BRANCHES, SALES OFFICES	34	119 966	16 539	20 217	16.9	6 851	140 599	1 396	1 363	1 370	1 397	...
RECLAIMED RUBBER AND OTHER RUBBER INDUSTRIES SALES BRANCHES, SALES OFFICES	199	344 442	23 904	35 433	10.3	14 999	351 935	2 823	2 807	2 826	2 792	...
LEATHER AND LEATHER PRODUCTS	101	412 553	53 033	47 566	11.5	19 970	376 316	4 348	4 219	4 185	4 176	...
SALES BRANCHES (WITH STOCKS)	71	358 759	53 033	45 208	12.6	18 802	354 289	4 167	4 045	4 010	4 005	...
SALES OFFICES (WITHOUT STOCKS)	30	53 794	...	2 358	4.4	1 168	22 027	181	174	175	171	...
STONE, CLAY AND GLASS PRODUCTS	942	2 606 649	49 583	187 912	7.2	100 828	2 014 651	18 756	19 068	19 100	19 107	7
SALES BRANCHES (WITH STOCKS)	380	659 159	49 583	113 704	17.2	64 138	1 332 204	13 073	13 361	13 352	13 355	7
SALES OFFICES (WITHOUT STOCKS)	562	1 947 490	...	74 208	3.8	36 690	682 447	5 683	5 707	5 748	5 752	...
GLASS AND GLASS PRODUCTS SALES BRANCHES, SALES OFFICES	430	1 088 202	31 646	56 446	5.2	40 230	787 151	8 566	8 448	8 534	8 884	...
CEMENT, HYDRAULIC SALES BRANCHES, SALES OFFICES	110	450 056	277	23 531	5.2	9 258	187 586	1 589	1 607	1 585	1 594	...
STRUCTURAL CLAY PRODUCTS SALES BRANCHES, SALES OFFICES	106	125 425	6 285	9 988	8.0	5 002	120 912	892	922	908	921	...
CONCRETE, AND PLASTER PRODUCTS SALES BRANCHES, SALES OFFICES	114	403 232	978	27 447	6.8	14 101	247 910	2 385	2 474	2 522	2 486	...
OTHER STONE, CLAY AND GLASS PRODUCTS SALES BRANCHES, SALES OFFICES	182	539 734	10 397	70 500	13.1	32 237	671 092	5 324	5 617	5 551	5 222	7
PRIMARY METAL PRODUCTS	1 164	10 989 279	78 798	227 546	2.1	108 715	2 188 596	17 500	17 746	17 722	17 751	2
SALES BRANCHES (WITH STOCKS)	216	1 351 608	78 798	52 746	3.9	26 489	535 224	5 129	5 345	5 118	5 114	2
SALES OFFICES (WITHOUT STOCKS)	948	9 637 671	...	174 800	1.8	82 226	1 653 372	12 371	12 401	12 604	12 637	...
BLAST FURNACE, STEEL WORKS, AND ROLLING MILL PRODUCTS SALES BRANCHES, SALES OFFICES. . .	561	27 634 088	8 842	110 681	1.4	57 618	1 152 468	8 212	8 239	8 429	8 452	...
OTHER PRIMARY METALS INDUSTRY PRODUCTS SALES BRANCHES, SALES OFFICES	603	3 355 191	69 956	116 865	3.5	51 097	1 036 128	9 288	9 507	9 293	9 299	2
FABRICATED METAL PRODUCTS.	1 057	2 855 046	77 230	156 594	5.5	87 721	1 700 052	16 919	17 268	17 418	17 030	4
SALES BRANCHES (WITH STOCKS)	602	602 631	77 230	98 602	16.4	56 416	1 073 053	12 020	12 329	12 493	12 074	2
SALES OFFICES (WITHOUT STOCKS)	455	2 252 415	...	57 992	2.6	31 305	626 999	4 899	4 939	4 925	4 956	2
CUTLERY, HAND TOOLS, HARDWARE SALES BRANCHES, SALES OFFICES	124	129 104	6 889	13 659	10.6	8 968	154 925	1 661	1 625	1 615	1 609	...
HEATING AND PLUMBING EQUIPMENT SALES BRANCHES, SALES OFFICES	283	409 731	23 379	32 498	7.9	16 892	337 745	3 625	3 634	3 697	3 689	1
STRUCTURAL METAL PRODUCTS SALES BRANCHES, SALES OFFICES	261	874 144	22 129	53 381	6.1	31 870	604 287	5 475	5 579	5 824	5 610	1
FABRICATED WIRE PRODUCTS SALES BRANCHES, SALES OFFICES	126	108 662	13 072	17 521	16.1	7 946	140 235	1 764	2 131	2 160	1 866	...
OTHER FABRICATED METAL PRODUCTS SALES BRANCHES, SALES OFFICES	263	1 333 405	11 761	39 535	3.0	22 045	462 860	4 394	4 299	4 122	4 256	2
MACHINERY (EXCEPT ELECTRICAL).	5 327	5 998 901	458 293	885 344	14.8	560 183	11 291 839	107 096	107 314	107 592	108 279	7
SALES BRANCHES (WITH STOCKS)	3 992	4 408 254	458 293	762 501	17.3	490 164	9 973 980	94 640	94 945	95 747	96 485	2
SALES OFFICES (WITHOUT STOCKS)	1 335	1 590 647	...	122 843	7.7	70 019	1 317 859	12 456	12 369	11 845	11 794	5
TRACTORS AND FARM MACHINERY SALES BRANCHES, SALES OFFICES	299	1 292 917	204 320	111 660	8.6	62 568	1 234 720	13 306	13 487	14 169	13 512	...
CONSTRUCTION AND MINING MACHINERY SALES BRANCHES, SALES OFFICES	249	332 596	17 749	37 322	11.2	16 958	347 206	2 940	3 134	2 943	2 860	2
METALWORKING MACHINERY SALES BRANCHES, SALES OFFICES	294	409 715	12 233	40 016	9.8	19 255	360 713	2 482	2 488	2 474	2 486	...

See footnotes at end of table.

Table 1D.—WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Con.
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)	(number)	(number)	(number)
TYPE BY KIND OF BUSINESS—CONTINUED												
MANUFACTURERS' SALES BRANCHES, SALES OFFICES—CON.												
MACHINERY (EXCEPT ELECTRICAL)—CON.												
SPECIAL-INDUSTRY MACHINERY (EXC. METALWORKING)	291	211 420	21 696	33 841	16.0	20 504	409 257	4 106	4 181	4 104	4 029	...
SALES BRANCHES (WITH STOCKS)	69	108 498	...	7 840	7.2	4 664	86 440	880	884	851	816	...
SALES OFFICES (WITHOUT STOCKS)												
GENERAL INDUSTRIAL MACHINERY:												
SALES BRANCHES (WITH STOCKS)	558	622 533	39 620	111 949	18.0	72 667	1 434 623	13 009	13 047	13 135	13 043	...
SALES OFFICES (WITHOUT STOCKS)	539	445 150	...	36 744	8.3	22 868	430 479	3 679	3 633	3 595	3 575	3
OFFICE AND STORE MACHINES AND DEVICES:												
SALES BRANCHES (WITH STOCKS)	1 778	1 016 290	79 043	334 290	32.9	252 191	5 272 667	46 795	46 894	47 689	49 119	...
SALES OFFICES (WITHOUT STOCKS)	281	61 475	...	19 772	32.2	14 968	299 396	3 156	3 120	2 804	2 794	...
SERVICE-INDUSTRY AND HOUSEHOLD MACHINES												
SALES BRANCHES, SALES OFFICES	492	761 338	21 820	72 311	9.5	36 299	686 504	9 095	8 839	8 325	8 579	...
OTHER MACHINERY (EXCEPT ELECTRICAL) SALES												
BRANCHES, SALES OFFICES	477	736 969	61 812	79 599	10.8	37 241	729 834	7 648	7 607	7 503	7 466	1
ELECTRICAL MACHINERY	1 509	5 021 744	181 420	404 918	8.1	204 228	3 989 599	37 061	37 062	37 428	37 447	3
SALES BRANCHES (WITH STOCKS)	796	3 615 929	181 420	335 340	9.3	164 267	3 236 865	31 041	30 976	31 313	31 327	...
SALES OFFICES (WITHOUT STOCKS)	713	1 405 815	...	69 578	4.9	39 961	752 534	6 020	6 086	6 115	6 120	3
ELECTRICAL INDUSTRIAL APPARATUS:												
SALES BRANCHES (WITH STOCKS)	431	1 701 161	71 409	122 689	7.2	75 081	1 456 329	12 651	12 625	12 734	12 738	...
SALES OFFICES (WITHOUT STOCKS)	515	816 509	...	41 958	5.1	25 797	492 573	3 843	3 855	3 933	3 919	...
ELECTRICAL APPLIANCES SALES BRANCHES, SALES												
OFFICES	34	129 735	3 101	11 936	9.2	8 295	155 603	1 497	1 518	1 515	1 568	...
COMMUNICATION EQUIPMENT SALES BRANCHES,												
SALES OFFICES	292	1 739 390	69 019	176 942	10.2	70 769	1 411 200	15 022	14 999	15 203	15 143	3
OTHER ELECTRICAL MACHINERY SALES BRANCHES,												
SALES OFFICES	237	634 949	37 891	51 393	8.1	24 286	473 894	4 048	4 065	4 043	4 079	...
TRANSPORTATION EQUIPMENT	963	9 247 560	396 179	441 675	4.8	230 661	4 497 540	48 269	46 933	47 028	47 717	1
SALES BRANCHES (WITH STOCKS)	861	7 566 883	396 179	409 018	5.4	214 864	4 216 854	45 004	43 834	44 265	45 051	1
SALES OFFICES (WITHOUT STOCKS)	102	1 680 677	...	32 657	1.9	15 797	280 686	3 265	3 099	2 763	2 666	...
MOTOR VEHICLES AND EQUIPMENT SALES BRANCHES,												
SALES OFFICES	906	8 299 953	374 405	423 938	5.1	219 906	4 290 260	46 272	45 014	45 134	45 769	1
OTHER TRANSPORTATION EQUIPMENT SALES												
BRANCHES, SALES OFFICES	57	947 607	21 774	17 737	1.9	10 755	207 280	1 997	1 919	1 894	1 948	...
INSTRUMENTS AND RELATED PRODUCTS	1 047	1 025 952	52 535	155 881	15.2	93 640	1 841 578	20 206	20 384	20 719	20 460	10
SALES BRANCHES (WITH STOCKS)	895	783 936	52 535	134 757	17.2	83 094	1 626 016	18 292	18 478	18 822	18 610	10
SALES OFFICES (WITHOUT STOCKS)	152	242 016	...	21 124	8.7	10 546	215 562	1 914	1 906	1 897	1 850	...
SCIENTIFIC AND CONTROLLING INSTRUMENTS SALES												
BRANCHES, SALES OFFICES	320	425 897	12 563	65 548	15.4	38 394	783 304	6 901	7 042	7 336	7 371	...
PHOTOGRAPHIC AND OPTICAL GOODS, WATCHES AND												
CLOCKS SALES BRANCHES, SALES OFFICES	208	400 957	22 815	39 962	10.0	24 399	446 121	5 226	5 292	5 389	5 262	2
MEDICAL INSTRUMENTS AND SUPPLIES SALES												
BRANCHES, SALES OFFICES	90	108 583	6 622	18 563	17.1	10 220	220 196	2 082	2 084	2 081	2 030	...
OPHTHALMIC GOODS SALES BRANCHES, SALES												
OFFICES	429	90 515	10 535	31 808	35.1	20 627	391 957	5 997	5 966	5 913	5 797	8
OTHER MANUFACTURERS' PRODUCTS	1 822	4 227 222	150 448	363 738	8.6	170 739	3 602 338	35 468	35 516	36 146	36 201	30
SALES BRANCHES (WITH STOCKS)	899	1 850 538	150 448	239 909	13.1	107 929	2 371 494	23 750	23 895	24 500	24 357	19
SALES OFFICES (WITHOUT STOCKS)	923	2 396 684	...	123 829	5.2	62 810	1 230 844	11 718	11 621	11 646	11 844	11
COAL, COKE SALES BRANCHES, SALES OFFICES	121	563 379	14 445	21 174	3.8	9 796	221 305	1 810	1 812	1 779	1 874	1
TOBACCO MANUFACTURES SALES BRANCHES, SALES												
OFFICES	181	1 621 214	21 277	85 524	5.3	16 976	139 485	3 694	3 726	3 651	3 868	...
LUMBER, WOOD PRODUCTS SALES BRANCHES, SALES												
OFFICES	248	464 567	50 698	45 928	9.9	21 805	464 774	4 702	4 818	5 030	4 826	11
PRODUCTS OF PRINTING AND PUBLISHING SALES												
BRANCHES, SALES OFFICES	544	427 835	15 552	77 373	18.1	50 138	1 000 425	10 087	9 894	10 236	10 339	8
TOYS, SPORTING AND ATHLETIC GOODS SALES												
BRANCHES, SALES OFFICES	102	160 326	11 916	22 007	13.7	11 113	213 571	2 287	2 488	2 657	2 384	...
MISCELLANEOUS MANUFACTURING INDUSTRIES SALES												
BRANCHES, SALES OFFICES	626	989 901	36 560	111 732	11.3	60 911	1 382 778	12 888	12 778	12 793	12 910	10
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS												
FACILITIES, TOTAL	29 189	16 038 372	912 501	1 607 113	10.0	539 643	10 627 876	128 269	126 622	128 183	132 554	22 206
GASOLINE, DISTILLATES, RESIDUALS:												
BULK PLANTS:												
COMMISSION BULK PLANTS	15 298	3 538 222	33 184	273 914	7.7	42 407	861 722	12 773	12 647	12 738	13 346	15 818
SALARY BULK PLANTS	11 780	6 488 913	401 645	814 821	12.6	290 549	5 747 052	71 484	70 673	71 529	73 631	6 093
DISTRIBUTING TERMINALS	1 241	5 781 703	463 190	457 548	7.9	179 463	3 487 438	37 220	36 605	37 088	38 672	27
WHOLESALE LP GAS FACILITIES	870	229 534	14 482	60 830	26.5	27 224	531 664	6 792	6 677	6 828	6 905	268
MERCHANDISE AGENTS, BROKERS, TOTAL	22 131	39 250 509	103 232	1 229 060	3.1	530 707	10 091 334	118 142	117 211	123 707	131 308	17 287
GROCERIES, CONFECTIONERY, MEATS	2 949	7 621 093	10 587	163 061	2.1	72 106	1 321 026	13 841	13 947	14 256	14 440	2 516
GROCERIES (COMBINATION OF FOOD LINES)	277	677 324	1 230	19 733	2.9	9 650	173 502	1 810	1 843	1 931	1 954	238
CANNED FOODS	1 168	2 179 398	3 979	62 392	2.9	28 395	524 549	5 712	5 733	5 832	5 871	1 051
COFFEE, TEA, SPICES	129	992 494	1 407	7 564	0.8	3 090	53 621	431	427	435	463	103
CONFECTIONERY	174	192 992	92	7 444	3.9	2 763	52 916	527	530	526	559	159
FLOUR	65	168 455	44	2 258	1.3	750	12 892	160	153	153	159	36
MEATS, PROVISIONS (EXCEPT CANNED)	97	520 605	124	5 593	1.1	2 291	40 750	349	377	380	383	78
SUGAR	215	1 514 950	2 243	14 139	0.9	7 063	128 493	1 357	1 343	1 328	1 289	157
MISCELLANEOUS GROCERY PRODUCTS	824	1 374 875	1 468	43 938	3.2	18 104	334 303	3 495	3 541	3 671	3 762	694
FARM PRODUCTS (EDIBLE)	1 107	2 107 445	4 061	87 517	4.2	39 381	733 776	8 758	9 025	8 618	8 753	772
DAIRY, POULTRY PRODUCTS	214	516 210	2 138	18 693	3.6	9 307	194 756	2 056	2 099	1 906	2 055	147
FRUITS, VEGETABLES	893	1 591 235	1 923	68 824	4.3	30 074	539 020	6 702	6 926	6 712	6 698	625
DRUGS, CHEMICALS, PAINTS	516	522 701	1 720	25 212	4.8	11 735	236 253	2 089	2 130	2 140	2 212	302
DRUGS, PROPRIETARIES, TOILETRIES	172	143 150	322	10 474	7.3	4 314	90 239	880	892	907	955	89
CHEMICALS, EXPLOSIVES	262	317 332	1 264	11 747	3.7	5 859	117 145	935	967	965	982	162
PAINTS, VARNISHES, LACQUERS, ENAMELS	82	62 219	134	2 991	4.8	1 562	28 869	274	271	268	275	51

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D.-WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Con.
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab-lish-ments	Sales	Inven-tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie-tors of unincor-porated busi-nesses, November
				Amount	Per-cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)	(number)	(number)	(number)
TYPE BY KIND OF BUSINESS—CONTINUED												
MERCHANDISE AGENTS, BROKERS—CONTINUED												
APPAREL (INCLUDING FOOTWEAR)	1 205	2 076 128	1 913	71 613	3.4	31 175	583 909	6 202	6 132	5 956	6 122	992
CLOTHING, FURNISHINGS (MEN'S, WOMEN'S)	226	658 415	319	16 983	2.6	9 235	180 070	1 948	1 899	1 943	1 951	174
MEN'S, BOYS' CLOTHING, FURNISHINGS	162	248 213	305	10 256	4.1	4 418	73 649	648	655	645	703	103
WOMEN'S, CHILDREN'S CLOTHING, ACCESSORIES	573	921 217	1 054	31 967	3.5	12 960	251 724	2 596	2 618	2 559	2 660	505
FURS (DRESSED), FUR CLOTHING	48	59 941	91	2 821	4.7	1 229	19 671	405	368	231	220	35
HANDBAGS	35	24 058	32	1 383	5.7	460	8 668	96	93	93	98	35
MILLINERY, MILLINERY SUPPLIES	67	59 368	1	3 680	6.2	1 373	25 000	265	262	259	259	64
SHOES, OTHER FOOTWEAR	80	89 865	102	4 068	4.5	1 378	22 599	219	212	201	203	62
WORK CLOTHING	14	15 051	9	455	3.0	122	2 528	25	25	25	28	10
DRY GOODS, PIECE GOODS	818	3 233 165	5 620	107 348	3.3	49 567	878 670	7 242	7 231	7 212	7 339	484
HOSIERY	111	224 021	286	9 299	4.2	4 687	85 924	636	623	619	644	73
DRY GOODS	159	488 027	960	18 982	3.9	8 538	152 178	1 529	1 532	1 517	1 585	78
PIECE GOODS	548	2 521 117	4 374	79 067	3.1	36 342	640 568	5 077	5 076	5 076	5 110	333
FURNITURE, HOME FURNISHINGS	837	571 713	1 634	38 691	6.8	14 434	275 574	2 637	2 636	2 626	2 698	709
FURNITURE	375	269 516	494	17 044	6.3	6 133	117 677	1 134	1 129	1 126	1 171	306
HOME FURNISHINGS	462	302 197	1 140	21 647	7.2	8 301	157 897	1 503	1 507	1 500	1 527	403
PAPER, ALLIED PRODUCTS	403	469 942	1 020	19 590	4.2	8 247	158 304	1 420	1 443	1 452	1 456	272
PAPER	283	410 731	868	14 403	3.5	5 913	113 083	981	1 009	1 028	1 025	181
STATIONERY, OFFICE SUPPLIES	120	59 211	152	5 187	8.8	2 334	45 221	439	434	424	431	91
FARM PRODUCTS (RAW MATERIALS)	3 566	11 495 721	29 708	176 930	1.5	77 429	1 651 834	34 480	33 463	39 678	46 714	3 363
COTTON	254	1 020 618	10 053	7 659	0.8	3 035	57 716	723	714	706	812	202
GRAIN	230	1 129 086	1 150	11 349	1.0	5 544	102 509	1 058	1 053	1 086	1 089	123
HIDES, SKINS, RAW FURS	137	258 403	1 495	9 108	3.5	4 327	73 154	754	703	695	707	70
LIVESTOCK	2 223	7 558 447	7 335	96 999	1.3	46 247	949 099	28 866	28 897	29 598	30 373	2 221
TOBACCO (LEAF)	552	1 045 530	7 762	43 602	4.2	14 343	397 720	2 366	1 330	6 862	12 976	633
WOOL, MOHAIR	118	315 643	1 882	5 933	1.9	3 155	55 475	552	586	547	512	73
MISCELLANEOUS INEDIBLE FARM PRODUCTS	52	167 994	31	2 280	1.4	778	16 161	161	180	184	245	41
AUTOMOTIVE	648	925 266	2 093	38 293	4.1	14 991	286 327	2 532	2 576	2 600	2 633	523
ELECTRICAL-ELECTRONIC APPARATUS, EQUIPMENT, APPLIANCES	1 527	1 383 138	5 727	83 801	6.1	32 007	624 223	5 257	5 430	5 398	5 513	1 309
ELECTRICAL APPARATUS, SUPPLIES	859	695 667	3 461	44 804	6.4	17 653	333 570	2 949	3 006	3 003	30 421	765
APPLIANCES, RADIOS, TV SETS	167	134 053	579	7 124	5.3	2 536	47 335	471	471	477	489	132
ELECTRONIC PARTS, EQUIPMENT	501	553 418	1 687	31 873	5.8	11 818	243 318	1 837	1 953	1 918	1 982	412
HARDWARE, PLUMBING-HEATING GOODS	1 049	606 339	2 595	43 929	7.2	17 581	341 699	3 240	3 234	3 238	3 366	869
HARDWARE	347	239 745	499	15 254	6.4	5 526	105 124	1 007	998	1 018	1 075	297
PLUMBING, HEATING GOODS	702	366 594	2 096	28 675	7.8	12 055	236 575	2 233	2 236	2 220	2 291	572
LUMBER, CONSTRUCTION MATERIALS	903	855 451	1 709	40 533	4.7	17 727	331 088	4 170	3 386	4 170	3 473	645
LUMBER, MILLWORK	526	657 518	709	25 640	3.9	10 368	192 630	1 946	1 978	1 959	2 014	389
CONSTRUCTION MATERIALS (EXCEPT LUMBER)	377	197 933	1 000	14 893	7.5	7 359	138 458	2 224	1 408	2 211	1 459	256
MACHINERY, EQUIPMENT, SUPPLIES	3 174	2 169 550	11 917	150 303	6.9	64 606	1 197 191	11 230	11 626	11 733	11 355	2 348
AIR CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT	203	197 197	813	8 973	4.6	3 822	74 609	858	1 171	1 185	695	173
COMMERCIAL MACHINES, EQUIPMENT	202	68 347	689	6 746	9.9	3 177	58 742	675	694	680	687	159
CONSTRUCTION MACHINERY, EQUIPMENT	84	75 609	937	5 501	7.3	2 411	41 122	416	413	406	406	44
FARM-GARDEN MACHINERY, EQUIPMENT	54	32 671	272	2 155	6.6	809	18 572	197	194	204	199	27
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	2 124	1 356 474	8 119	106 371	7.8	45 611	838 688	7 429	7 493	7 588	7 693	1 617
PROFESSIONAL EQUIPMENT, SUPPLIES	85	26 008	100	2 159	8.3	892	18 925	210	211	237	240	56
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	247	174 247	785	9 560	5.5	4 371	80 180	822	830	823	830	170
TRANSPORTATION (EXCEPT AUTOMOTIVE) EQUIPMENT, SUPPLIES	175	238 997	202	8 838	3.7	3 513	66 353	623	620	610	605	102
METALS, METALWORK (EXCEPT SCRAP)	661	940 802	9 551	31 722	3.4	13 576	248 944	2 279	2 299	2 273	2 302	471
IRON, STEEL AND PRODUCTS	513	631 918	8 762	23 630	3.7	9 467	175 585	1 576	1 593	1 582	1 604	364
NONFERROUS METALS, METALWORK	148	308 884	789	8 092	2.6	4 109	73 359	703	706	691	698	107
OTHER MERCHANDISE AGENTS, BROKERS	2 768	4 272 055	13 377	150 517	3.5	66 145	1 222 516	12 765	12 653	12 357	12 932	1 712
SCRAP IRON AND STEEL	48	85 788	1 167	3 364	3.9	1 893	29 938	342	326	311	295	25
AMUSEMENTS, SPORTING GOODS, TOYS	271	245 501	318	14 484	5.9	5 161	93 953	869	868	874	932	202
BOOKS, MAGAZINES, NEWSPAPERS	89	77 292	1 194	7 853	10.2	3 730	65 658	921	898	918	919	50
COAL, COKE	212	584 803	1 136	22 307	3.8	11 394	214 981	1 960	1 976	1 889	1 943	59
FARM SUPPLIES	169	330 258	440	6 596	2.0	2 809	59 438	626	616	645	722	95
JEWELRY	109	68 311	400	3 989	5.8	1 396	23 304	269	274	277	281	84
YARNS	131	263 250	130	6 537	2.5	2 140	40 913	396	384	390	391	108
PETROLEUM AND PRODUCTS	192	566 617	203	10 619	1.9	4 061	71 540	706	709	677	719	123
GENERAL MERCHANDISE	460	595 989	4 702	26 726	4.5	13 795	260 984	2 994	2 962	2 831	2 835	247
MISCELLANEOUS PRODUCTS AGENTS, BROKERS, N.E.C.	1 087	1 454 246	3 687	48 042	3.3	19 766	361 807	3 682	3 640	3 545	3 895	719
ASSEMBLERS OF FARM PRODUCTS, TOTAL												
FARM PRODUCTS (EDIBLE)	4 080	2 680 036	70 636	379 301	14.2	176 957	3 458 470	67 498	69 178	59 961	72 104	2 792
DAIRY, POULTRY PRODUCTS	2 087	1 392 362	21 177	111 730	8.0	52 205	1 090 733	16 662	17 377	17 585	18 266	1 493
FRESH FRUITS, VEGETABLES	1 993	1 287 674	49 459	267 571	20.8	124 752	2 367 737	50 836	51 801	42 376	53 838	1 299
FARM PRODUCTS (RAW MATERIALS)	8 669	6 171 994	293 455	328 622	5.3	140 680	3 004 277	40 942	39 467	42 710	48 400	3 237
COTTON	281	623 751	30 761	16 030	2.6	6 207	123 672	1 514	1 478	1 811	2 235	238
GRAIN	6 613	3 225 985	181 772	219 456	6.8	95 672	1 854 511	25 586	26 050	28 375	28 196	1 938
HIDES, SKINS, RAW FURS	95	32 849	1 871	2 914	8.9	1 562	29 654	501	560	522	547	63
LIVESTOCK (EXCEPT HORSES, MULES)	1 090	1 771 355	16 016	42 601	2.4	14 854	301 787	4 913	5 004	5 131	5 434	687
OTHER INEDIBLE FARM PRODUCTS	590	518 054	63 035	47 621	9.2	22 385	694 653	8 428	6 375	6 871	11 988	311
FARM SUPPLIES	495	194 713	20 657	20 419	10.5	9 796	196 015	2 993	2 980	3 232	3 242	305
FEED	372	147 422	12 655	13 053	8.9	6 530	127 985	2 151	2 209	2 273	2 195	246
SEED	123	47 291	8 002	7 366	15.6	3 266	68 030	842	771	959	1 047	59
OTHER FARM PRODUCTS ASSEMBLERS	11	4 073	600	1 023	25.1	530	11 800	159	146	186	251	6

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

¹Data adjusted to scope of 1958 Census by removing ready-mixed concrete distributors.²Entries for agents and brokers represent brokerage or commissions received.³Excludes sales directly from plants and from general offices, totaling \$1,782,169 for the year 1954; sales are not allocated to sales offices.

Table 1E.--WHOLESALE TRADE: 1958 AND 1954--UNITED STATES, BY REGIONS, DIVISIONS, AND STATES, BY TYPE OF OPERATION

Establishments, Sales, and Annual Payroll

Region, division, and State by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
UNITED STATES*								
WHOLESALE TRADE* TOTAL	285 996	250 322	284 970 807	233 976 052	21.8	13 198 744	10 867 903	21.4
MERCHANT WHOLESALERS	189 728	163 157	121 661 229	100 102 571	21.5	8 243 994	6 864 543	20.1
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	25 181	22 590	87 757 483	69 533 784	26.2	3 224 971	2 605 047	23.8
PETROLEUM BULK PLANTS* TERMINALS	30 424	29 189	20 130 812	16 038 372	25.5	649 411	539 643	20.5
MERCHANDISE AGENTS AND BROKERS	26 567	22 131	46 422 643	39 250 509	18.3	745 416	530 707	40.5
ASSEMBLERS OF FARM PRODUCTS	14 096	13 255	8 998 640	9 050 816	-0.6	334 952	327 963	2.1
REGIONS*								
THE NORTHEASTERN STATES	80 627	74 114	93 432 686	80 167 859	16.5	4 179 767	3 606 113	15.9
MERCHANT WHOLESALERS	62 309	57 647	41 622 893	35 831 714	16.2	2 618 293	2 302 490	13.7
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	6 648	6 093	30 652 204	25 653 418	19.5	1 082 649	912 558	18.6
PETROLEUM BULK PLANTS* TERMINALS	2 554	2 448	5 081 823	4 095 922	24.1	171 219	152 527	12.3
MERCHANDISE AGENTS AND BROKERS	8 106	7 163	15 468 798	13 944 359	10.9	277 564	211 260	31.4
ASSEMBLERS OF FARM PRODUCTS	1 010	763	606 968	642 446	-5.5	30 042	27 278	10.1
THE NORTH CENTRAL STATES	88 473	79 082	87 445 271	74 451 496	17.5	3 940 016	3 354 654	17.4
MERCHANT WHOLESALERS	50 660	43 654	33 158 235	28 006 870	18.4	2 377 366	2 066 721	15.0
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	7 761	7 265	28 371 988	23 259 212	22.0	1 010 102	841 895	20.0
PETROLEUM BULK PLANTS* TERMINALS	14 023	13 529	5 916 124	4 877 228	21.3	218 354	171 009	27.7
MERCHANDISE AGENTS AND BROKERS	7 826	6 604	15 099 842	13 382 827	12.8	204 490	150 660	35.7
ASSEMBLERS OF FARM PRODUCTS	8 203	8 030	4 899 082	4 925 359	0.5	129 704	124 369	4.3
THE SOUTH	72 178	60 024	62 739 428	49 192 221	27.5	2 962 216	2 282 926	29.8
MERCHANT WHOLESALERS	47 645	38 422	28 072 342	22 477 703	24.9	1 918 586	1 476 541	29.9
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	6 449	5 641	17 367 697	12 662 618	37.2	653 129	498 586	31.0
PETROLEUM BULK PLANTS* TERMINALS	8 934	8 368	6 014 805	4 576 496	31.4	174 560	141 586	23.3
MERCHANDISE AGENTS AND BROKERS	6 645	5 316	9 505 451	7 713 270	23.2	146 503	97 685	50.0
ASSEMBLERS OF FARM PRODUCTS	2 505	2 277	1 779 133	1 762 134	1.0	69 439	68 528	1.3
THE WEST	44 718	37 102	41 353 422	30 164 476	37.1	2 116 745	1 624 210	30.3
MERCHANT WHOLESALERS	29 114	23 434	18 807 759	13 786 284	36.4	1 329 749	1 018 791	30.5
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	4 323	3 591	11 365 594	7 958 536	42.8	479 091	352 008	36.1
PETROLEUM BULK PLANTS* TERMINALS	4 913	4 844	3 118 060	2 488 726	25.3	85 278	74 521	14.4
MERCHANDISE AGENTS AND BROKERS	3 990	3 048	6 348 552	4 210 053	50.8	116 859	71 102	64.4
ASSEMBLERS OF FARM PRODUCTS	2 378	2 185	1 713 457	1 720 877	-0.4	105 768	107 788	-1.9
GEOGRAPHIC DIVISIONS								
THE NORTHEASTERN STATES								
NEW ENGLAND	15 848	14 376	13 755 104	11 651 960	18.0	752 238	641 860	17.2
MERCHANT WHOLESALERS	12 025	10 928	6 475 386	5 530 705	17.1	488 157	418 463	16.7
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	1 533	1 443	4 001 172	3 401 429	17.6	172 067	147 621	16.6
PETROLEUM BULK PLANTS* TERMINALS	729	663	1 439 432	1 129 040	27.5	48 846	43 805	11.5
MERCHANDISE AGENTS AND BROKERS	1 292	1 128	1 691 881	1 444 323	17.1	33 998	23 837	42.6
ASSEMBLERS OF FARM PRODUCTS	269	214	147 233	146 463	0.5	9 170	8 134	12.7
MIDDLE ATLANTIC	64 779	59 738	79 677 582	68 515 899	16.3	3 427 529	2 964 253	15.6
MERCHANT WHOLESALERS	50 284	46 719	35 147 507	30 301 009	16.0	2 130 136	1 884 027	13.1
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	5 115	4 650	26 651 032	22 251 989	19.8	910 582	764 937	19.0
PETROLEUM BULK PLANTS* TERMINALS	1 825	1 785	3 642 391	2 966 882	22.8	122 373	108 722	12.6
MERCHANDISE AGENTS AND BROKERS	6 814	6 035	13 776 917	12 500 036	10.2	243 566	187 423	30.0
ASSEMBLERS OF FARM PRODUCTS	741	549	459 735	495 983	-7.3	20 872	19 144	9.0
THE NORTH CENTRAL STATES								
EAST NORTH CENTRAL	55 253	48 940	59 345 755	50 791 900	16.8	2 789 511	2 370 669	17.7
MERCHANT WHOLESALERS	35 116	30 689	22 740 426	19 079 488	19.2	1 697 902	1 468 219	15.6
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	5 454	5 033	21 476 409	18 031 884	19.1	741 801	624 402	18.8
PETROLEUM BULK PLANTS* TERMINALS	6 455	6 056	4 107 085	3 278 874	25.3	146 848	113 418	29.5
MERCHANDISE AGENTS AND BROKERS	5 202	4 473	8 862 943	8 054 643	10.0	142 014	106 859	32.9
ASSEMBLERS OF FARM PRODUCTS	3 026	2 689	2 158 892	2 347 011	-8.0	60 946	57 771	5.5
WEST NORTH CENTRAL	33 220	30 142	28 099 516	23 659 596	18.8	1 150 505	983 985	16.9
MERCHANT WHOLESALERS	15 544	12 965	10 417 809	8 927 382	16.7	679 464	598 502	13.5
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	2 307	2 232	6 895 579	5 227 328	31.9	268 301	217 493	23.4
PETROLEUM BULK PLANTS* TERMINALS	7 568	7 473	1 809 039	1 598 354	13.2	71 506	57 591	24.2
MERCHANDISE AGENTS AND BROKERS	2 624	2 131	6 236 899	5 328 184	17.1	62 476	43 801	42.6
ASSEMBLERS OF FARM PRODUCTS	5 177	5 341	2 740 190	2 578 348	6.3	68 758	66 598	3.2

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1E-WHOLESALE TRADE: 1958 AND 1954-UNITED STATES, BY REGIONS, DIVISIONS, AND STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Region, division, and State by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
GEOGRAPHIC DIVISIONS-Continued								
THE SOUTH								
SOUTH ATLANTIC	31 767	26 100	28 487 547	21 836 559	30.5	1 389 706	1 069 476	29.9
MERCHANT WHOLESALERS	21 434	17 173	11 627 512	8 997 827	29.2	858 296	661 546	29.7
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2 974	2 636	8 588 227	6 284 311	36.7	323 459	243 272	33.0
PETROLEUM BULK PLANTS, TERMINALS	3 314	3 014	3 097 733	2 349 405	31.9	92 955	73 913	25.8
MERCHANDISE AGENTS AND BROKERS	3 061	2 461	4 434 022	3 488 218	27.1	75 399	51 382	46.7
ASSEMBLERS OF FARM PRODUCTS	984	816	740 053	716 798	3.2	39 597	39 363	0.6
EAST SOUTH CENTRAL	13 367	11 172	11 959 048	10 217 945	17.0	521 111	414 363	25.8
MERCHANT WHOLESALERS	8 680	7 055	5 522 089	4 727 374	16.8	359 077	282 112	27.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1 037	905	2 768 213	2 164 754	27.9	96 950	78 671	23.2
PETROLEUM BULK PLANTS, TERMINALS	1 837	1 657	1 198 736	924 225	29.7	30 543	26 454	15.5
MERCHANDISE AGENTS AND BROKERS	1 394	1 205	2 071 541	1 963 967	5.5	26 639	20 024	33.0
ASSEMBLERS OF FARM PRODUCTS	419	350	398 469	437 625	-9.0	7 902	7 102	11.3
WEST SOUTH CENTRAL	27 044	22 752	22 292 833	17 137 717	30.1	1 051 399	799 087	31.6
MERCHANT WHOLESALERS	17 531	14 194	10 922 741	8 752 502	24.8	701 213	532 883	31.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2 438	2 100	6 011 257	4 213 553	42.7	232 720	176 643	31.7
PETROLEUM BULK PLANTS, TERMINALS	3 783	3 697	1 718 336	1 302 866	31.9	51 062	41 219	23.9
MERCHANDISE AGENTS AND BROKERS	2 190	1 650	2 999 888	2 261 085	32.7	44 465	26 279	69.2
ASSEMBLERS OF FARM PRODUCTS	1 102	1 111	640 611	607 711	5.4	21 939	22 063	-0.6
THE WEST								
MOUNTAIN	11 860	9 900	7 872 614	5 810 039	35.5	389 641	288 643	35.0
MERCHANT WHOLESALERS	6 762	5 199	3 481 812	2 519 249	38.2	254 754	185 945	37.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	894	759	1 620 752	1 066 305	52.0	70 129	49 383	42.0
PETROLEUM BULK PLANTS, TERMINALS	2 344	2 313	864 602	679 135	27.3	24 131	21 218	13.7
MERCHANDISE AGENTS AND BROKERS	789	581	1 271 753	956 405	33.0	15 081	9 550	57.9
ASSEMBLERS OF FARM PRODUCTS	1 071	1 048	633 695	588 945	7.6	25 546	22 547	1.3
PACIFIC	32 858	27 202	33 480 808	24 354 437	37.5	1 727 104	1 335 567	29.3
MERCHANT WHOLESALERS	22 352	18 235	15 325 947	11 267 035	36.0	1 074 995	832 846	29.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	3 429	2 832	9 744 842	6 892 231	41.4	408 962	302 625	35.1
PETROLEUM BULK PLANTS, TERMINALS	2 569	2 531	2 253 458	1 809 591	24.5	61 147	53 303	14.7
MERCHANDISE AGENTS AND BROKERS	3 201	2 467	5 076 799	3 253 648	56.0	101 778	61 552	65.4
ASSEMBLERS OF FARM PRODUCTS	1 307	1 137	1 079 762	1 131 932	-4.6	80 222	85 241	-5.9
STATES								
NEW ENGLAND								
MAINE	1 494	1 305	847 517	651 194	30.1	49 161	40 634	21.0
MERCHANT WHOLESALERS	1 069	913	441 862	355 966	24.1	34 533	28 588	20.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	111	100	152 822	106 376	43.7	6 425	4 780	34.4
PETROLEUM BULK PLANTS, TERMINALS	183	165	174 447	144 715	20.5	5 575	5 306	5.1
MERCHANDISE AGENTS AND BROKERS	53	42	53 691	22 522	138.4	1 157	422	174.2
ASSEMBLERS OF FARM PRODUCTS	78	85	24 675	21 615	14.2	1 471	1 538	-4.4
NEW HAMPSHIRE	759	610	396 157	306 746	29.1	25 327	19 545	29.6
MERCHANT WHOLESALERS	553	446	224 282	176 873	26.8	16 585	12 472	33.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	65	53	72 819	58 300	24.9	4 930	4 133	19.3
PETROLEUM BULK PLANTS, TERMINALS	99	84	74 502	58 371	27.6	3 061	2 423	26.3
MERCHANDISE AGENTS AND BROKERS	30	14	19 653	(D)	(NA)	534	(D)	(NA)
ASSEMBLERS OF FARM PRODUCTS	12	13	4 901	(D)	(NA)	217	(D)	(NA)
VERMONT	492	421	230 503	179 671	28.3	14 685	11 894	23.5
MERCHANT WHOLESALERS	340	277	126 129	95 884	31.5	10 661	8 053	32.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	39	34	23 455	20 790	12.8	1 671	1 398	19.5
PETROLEUM BULK PLANTS, TERMINALS	77	77	51 534	44 544	15.7	1 588	1 965	19.2
MERCHANDISE AGENTS AND BROKERS	13	10	9 911	6 845	44.8	202	128	57.8
ASSEMBLERS OF FARM PRODUCTS	23	23	19 474	11 608	67.8	563	350	60.9
MASSACHUSETTS	8 441	7 904	8 677 739	7 486 657	15.9	438 579	382 955	14.5
MERCHANT WHOLESALERS	6 400	6 011	3 855 300	3 304 194	16.7	280 453	244 874	14.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	883	860	2 892 704	2 457 055	17.7	111 858	99 944	11.9
PETROLEUM BULK PLANTS, TERMINALS	194	171	570 037	441 984	29.0	17 384	15 635	11.2
MERCHANDISE AGENTS AND BROKERS	869	812	1 299 645	1 206 266	7.7	24 849	18 617	33.5
ASSEMBLERS OF FARM PRODUCTS	95	50	60 053	77 158	-22.2	4 035	3 885	3.9

See footnotes at end of table.

Table 1E-WHOLESALE TRADE: 1958 AND 1954-UNITED STATES, BY REGIONS, DIVISIONS, AND STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Region, division, and State by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
STATES-Continued								
NEW ENGLAND-CON.								
RHODE ISLAND	1 353	1 248	1 005 206	921 981	9.0	56 289	48 716	15.5
MERCHANT WHOLESALERS	1 125	1 045	517 827	475 080	9.0	36 955	32 198	14.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	101	93	243 616	250 922	-2.9	11 272	9 602	17.4
PETROLEUM BULK PLANTS, TERMINALS	41	44	171 485	143 442	19.6	6 441	5 895	9.3
MERCHANDISE AGENTS AND BROKERS	76	62	70 512	(D)	(NA)	1 480	(D)	(NA)
ASSEMBLERS OF FARM PRODUCTS	10	4	1 766	(D)	(NA)	141	(D)	(NA)
CONNECTICUT	3 309	2 888	2 597 982	2 105 711	23.4	168 197	138 116	21.8
MERCHANT WHOLESALERS	2 538	2 236	1 309 966	1 122 708	16.7	108 970	92 278	18.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	334	303	615 756	507 986	21.2	35 911	27 764	29.3
PETROLEUM BULK PLANTS, TERMINALS	135	122	397 427	295 984	34.3	14 797	12 581	17.6
MERCHANDISE AGENTS AND BROKERS	251	188	238 469	152 157	56.7	5 776	3 656	58.0
ASSEMBLERS OF FARM PRODUCTS	51	39	36 364	26 876	35.3	2 743	1 837	49.3
MIDDLE ATLANTIC								
NEW YORK	40 125	37 901	54 893 515	49 281 819	11.4	2 175 546	1 912 680	13.7
MERCHANT WHOLESALERS	31 356	29 888	24 797 084	21 781 550	13.8	1 357 525	1 228 111	10.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2 770	2 495	16 965 513	15 169 377	11.8	560 879	474 450	18.2
PETROLEUM BULK PLANTS, TERMINALS	823	794	1 640 120	1 245 440	31.7	54 571	46 028	18.6
MERCHANDISE AGENTS AND BROKERS	4 804	4 434	11 255 368	10 820 270	4.0	190 886	154 857	23.3
ASSEMBLERS OF FARM PRODUCTS	372	290	235 430	265 182	-11.2	11 685	9 234	26.5
NEW JERSEY	8 236	6 848	8 477 140	5 878 960	44.2	451 248	352 202	28.1
MERCHANT WHOLESALERS	6 602	5 636	3 902 543	3 001 487	30.0	283 200	231 267	22.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	638	516	2 911 790	1 709 060	70.4	120 276	84 561	42.2
PETROLEUM BULK PLANTS, TERMINALS	251	267	922 938	801 532	15.1	28 664	26 400	8.6
MERCHANDISE AGENTS AND BROKERS	581	343	642 970	305 636	110.4	14 556	7 304	99.3
ASSEMBLERS OF FARM PRODUCTS	164	86	96 899	61 245	58.2	4 552	2 670	70.5
PENNSYLVANIA	16 418	14 989	16 306 927	13 355 120	22.1	800 735	699 371	14.5
MERCHANT WHOLESALERS	12 326	11 195	6 447 880	5 517 972	16.9	489 411	424 649	15.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1 707	1 639	6 773 729	5 373 552	26.1	229 427	205 926	11.4
PETROLEUM BULK PLANTS, TERMINALS	751	724	1 079 333	919 910	17.3	39 138	36 294	7.8
MERCHANDISE AGENTS AND BROKERS	1 429	1 258	1 878 579	1 374 130	36.7	38 124	25 262	50.9
ASSEMBLERS OF FARM PRODUCTS	205	173	127 406	169 556	-24.9	4 635	7 240	-36.0
EAST NORTH CENTRAL								
OHIO	13 520	11 854	14 414 185	12 555 833	14.8	709 731	610 411	16.3
MERCHANT WHOLESALERS	8 926	7 714	5 282 422	4 537 523	16.4	434 956	373 262	16.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1 649	1 552	5 797 668	5 159 724	12.4	188 911	168 325	12.2
PETROLEUM BULK PLANTS, TERMINALS	1 013	921	1 045 504	817 270	27.9	35 186	28 451	23.7
MERCHANDISE AGENTS AND BROKERS	1 340	1 147	1 927 797	1 571 312	22.7	37 330	26 102	43.0
ASSEMBLERS OF FARM PRODUCTS	592	520	360 794	470 004	-23.2	13 348	14 271	-6.5
INDIANA	6 697	5 801	5 230 576	4 350 629	20.2	271 859	218 308	24.5
MERCHANT WHOLESALERS	3 892	3 319	2 095 527	1 798 894	16.5	170 130	144 664	17.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	532	475	1 207 755	852 908	41.6	56 416	39 836	41.6
PETROLEUM BULK PLANTS, TERMINALS	1 227	1 156	712 161	584 153	21.9	21 197	16 157	31.2
MERCHANDISE AGENTS AND BROKERS	456	387	795 513	699 974	13.6	11 426	7 399	54.4
ASSEMBLERS OF FARM PRODUCTS	590	464	419 620	414 700	1.2	12 690	10 252	23.8
ILLINOIS	17 916	16 378	23 564 362	20 302 695	16.1	1 024 630	879 235	16.5
MERCHANT WHOLESALERS	11 437	10 337	9 110 847	7 540 277	20.8	615 473	543 427	13.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1 766	1 620	8 401 135	7 006 115	19.9	297 979	243 403	22.4
PETROLEUM BULK PLANTS, TERMINALS	1 708	1 655	1 007 929	756 976	33.2	38 591	28 657	34.7
MERCHANDISE AGENTS AND BROKERS	1 899	1 695	4 043 264	3 903 068	3.6	53 261	43 886	21.4
ASSEMBLERS OF FARM PRODUCTS	1 106	1 071	1 001 187	1 096 259	8.7	19 326	19 862	-2.7
MICHIGAN	10 797	9 359	11 600 435	10 038 816	15.6	547 329	470 530	16.3
MERCHANT WHOLESALERS	7 021	6 092	4 167 209	3 617 317	15.2	320 264	283 012	13.2
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1 007	915	4 744 976	3 969 618	19.5	152 542	130 417	17.0
PETROLEUM BULK PLANTS, TERMINALS	1 215	1 106	874 994	753 436	16.1	33 968	25 540	33.0
MERCHANDISE AGENTS AND BROKERS	1 130	960	1 626 945	1 558 531	4.4	31 320	24 280	29.0
ASSEMBLERS OF FARM PRODUCTS	424	286	186 311	139 914	33.2	9 235	7 281	26.8
WISCONSIN	6 323	5 548	4 536 197	3 543 927	28.0	235 962	192 185	22.8
MERCHANT WHOLESALERS	3 840	3 227	2 084 421	1 585 477	31.5	157 079	123 854	26.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	500	471	1 324 875	1 043 519	27.0	45 953	42 421	8.3
PETROLEUM BULK PLANTS, TERMINALS	1 292	1 218	466 497	367 039	27.1	17 906	14 613	22.5
MERCHANDISE AGENTS AND BROKERS	377	284	469 424	321 758	45.9	8 677	5 192	67.1
ASSEMBLERS OF FARM PRODUCTS	314	348	190 980	226 134	-15.5	6 347	6 105	4.0

See footnotes at end of table.

Table 1E.--WHOLESALE TRADE: 1958 AND 1954--UNITED STATES, BY REGIONS, DIVISIONS, AND STATES,
BY TYPE OF OPERATION--Continued
Establishments, Sales, and Annual Payroll

Region, division, and State by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
STATES--Continued								
WEST NORTH CENTRAL								
MINNESOTA	6 773	6 053	6 538 039	5 470 374	19.5	279 592	239 554	16.7
MERCHANT WHOLESALERS	3 359	2 787	2 668 032	2 236 842	19.3	174 390	148 530	17.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	499	497	1 561 935	1 215 668	28.5	57 646	49 393	16.7
PETROLEUM BULK PLANTS, TERMINALS	1 472	1 414	425 681	337 195	26.2	16 842	12 510	34.6
MERCHANDISE AGENTS AND BROKERS	571	422	1 293 504	1 178 470	9.8	16 298	10 961	48.7
ASSEMBLERS OF FARM PRODUCTS	872	933	588 887	502 199	17.3	14 416	18 160	-20.6
IOWA	6 286	5 582	4 496 476	3 729 004	20.6	162 821	136 855	19.0
MERCHANT WHOLESALERS	2 682	2 125	1 572 287	1 282 045	22.6	97 121	82 558	17.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	330	342	567 190	444 819	27.5	25 089	21 162	18.6
PETROLEUM BULK PLANTS, TERMINALS	1 722	1 663	407 409	345 514	17.9	15 210	12 475	21.9
MERCHANDISE AGENTS AND BROKERS	403	331	1 060 544	841 454	26.0	7 593	5 861	29.6
ASSEMBLERS OF FARM PRODUCTS	1 149	1 121	889 046	851 172	9.1	17 808	14 799	20.3
MISSOURI	8 428	7 541	9 592 640	8 177 237	17.3	427 251	375 773	13.7
MERCHANT WHOLESALERS	4 873	4 314	3 533 578	3 215 894	9.9	240 935	228 721	5.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	979	918	3 613 731	2 752 205	31.3	138 982	110 706	25.5
PETROLEUM BULK PLANTS, TERMINALS	1 200	1 135	391 245	369 056	6.0	15 562	12 997	19.7
MERCHANDISE AGENTS AND BROKERS	969	827	1 824 627	1 595 275	14.4	23 857	16 889	41.3
ASSEMBLERS OF FARM PRODUCTS	407	347	229 459	244 807	-6.3	7 915	6 460	22.5
NORTH DAKOTA	2 142	2 068	1 004 190	816 646	23.3	39 042	32 841	18.9
MERCHANT WHOLESALERS	567	410	338 189	256 502	31.8	21 517	17 359	24.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	64	66	123 745	112 467	10.0	5 306	4 571	16.1
PETROLEUM BULK PLANTS, TERMINALS	689	712	105 120	93 972	11.9	4 074	3 382	20.5
MERCHANDISE AGENTS AND BROKERS	63	33	142 788	96 974	47.2	1 329	684	94.3
ASSEMBLERS OF FARM PRODUCTS	759	847	294 348	254 731	15.6	6 816	6 845	-0.4
SOUTH DAKOTA	1 828	1 684	953 444	782 506	21.8	32 923	27 454	19.9
MERCHANT WHOLESALERS	606	431	242 467	202 219	19.9	17 801	14 768	20.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	52	57	60 175	47 003	28.0	3 308	2 873	15.1
PETROLEUM BULK PLANTS, TERMINALS	588	596	114 712	103 264	11.1	4 423	3 665	20.7
MERCHANDISE AGENTS AND BROKERS	110	80	370 658	272 897	35.8	2 623	1 711	53.3
ASSEMBLERS OF FARM PRODUCTS	472	520	165 434	157 141	5.3	4 768	4 437	7.5
NEBRASKA	3 186	2 985	2 969 439	2 660 342	11.6	95 964	84 433	13.7
MERCHANT WHOLESALERS	1 446	1 232	910 733	795 764	14.4	56 663	50 398	12.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	199	194	521 833	416 846	25.2	20 359	16 565	22.9
PETROLEUM BULK PLANTS, TERMINALS	692	702	142 849	147 524	-3.2	6 089	5 666	7.5
MERCHANDISE AGENTS AND BROKERS	254	228	1 115 612	981 284	13.7	6 019	4 877	23.4
ASSEMBLERS OF FARM PRODUCTS	595	629	278 412	318 924	-12.7	6 834	6 927	-1.3
KANSAS	4 577	4 229	2 545 288	2 025 487	25.7	112 912	87 075	29.7
MERCHANT WHOLESALERS	2 011	1 666	1 152 523	938 116	22.9	71 037	56 168	26.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	184	158	446 972	238 320	87.6	17 611	12 223	44.1
PETROLEUM BULK PLANTS, TERMINALS	1 205	1 251	222 023	201 829	10.0	9 306	6 896	34.9
MERCHANDISE AGENTS AND BROKERS	254	210	429 166	361 848	18.6	4 757	2 818	68.8
ASSEMBLERS OF FARM PRODUCTS	923	944	294 604	285 374	3.2	10 201	8 970	13.7
SOUTH ATLANTIC								
DELAWARE	542	412	804 480	804 379	(Z)	46 311	35 379	30.9
MERCHANT WHOLESALERS	380	279	175 762	140 970	24.7	14 339	11 258	27.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	64	59	506 334	569 575	-11.1	28 692	21 644	32.6
PETROLEUM BULK PLANTS, TERMINALS	46	38	69 190	40 419	71.2	2 315	1 407	64.5
MERCHANDISE AGENTS AND BROKERS	25	18	26 663	22 951	16.2	568	318	78.6
ASSEMBLERS OF FARM PRODUCTS	27	18	26 531	30 464	-12.9	397	752	-47.2
MARYLAND	3 363	3 015	3 313 203	2 572 844	28.8	165 804	140 206	18.3
MERCHANT WHOLESALERS	2 475	2 186	1 317 124	1 093 889	20.4	105 702	90 968	16.2
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	337	311	1 113 291	784 441	41.9	37 851	31 921	18.6
PETROLEUM BULK PLANTS, TERMINALS	173	166	389 805	307 548	26.7	12 095	10 475	15.5
MERCHANDISE AGENTS AND BROKERS	299	289	446 875	343 809	30.0	8 364	5 449	53.5
ASSEMBLERS OF FARM PRODUCTS	79	63	46 108	43 157	6.8	1 792	1 393	28.6
DISTRICT OF COLUMBIA	1 202	1 086	1 676 138	1 411 783	18.7	91 367	75 487	21.0
MERCHANT WHOLESALERS	867	757	708 324	575 545	23.1	54 336	46 123	17.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	191	190	697 327	598 075	16.6	30 141	24 188	24.6
PETROLEUM BULK PLANTS, TERMINALS	9	7	69 406	46 278	50.0	2 452	1 648	48.8
MERCHANDISE AGENTS AND BROKERS	130	126	194 750	185 850	4.8	4 195	3 185	31.7
ASSEMBLERS OF FARM PRODUCTS	5	6	6 331	6 035	4.9	243	343	-29.2

See footnotes at end of table.

Table 1E-WHOLESALE TRADE: 1958 AND 1954-UNITED STATES, BY REGIONS, DIVISIONS, AND STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Region, division, and State by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
STATES-Continued								
SOUTH ATLANTIC-CON.								
VIRGINIA.	3 817	3 332	3 488 917	2 562 819	36.1	169 996	132 534	28.3
MERCHANT WHOLESALERS.	2 523	2 183	1 517 561	1 208 648	25.6	108 944	89 002	22.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	344	296	790 987	504 376	56.8	33 083	22 354	48.0
PETROLEUM BULK PLANTS, TERMINALS.	477	414	449 597	367 939	22.2	14 155	11 255	25.8
MERCHANDISE AGENTS AND BROKERS.	369	339	643 087	413 708	55.4	9 281	6 484	43.1
ASSEMBLERS OF FARM PRODUCTS.	104	100	87 685	68 148	28.7	4 533	3 439	31.8
WEST VIRGINIA.	2 038	1 810	1 320 798	1 058 468	24.8	79 043	65 643	20.4
MERCHANT WHOLESALERS.	1 519	1 326	654 246	540 999	20.9	58 345	47 768	22.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	188	173	284 303	208 880	36.1	11 724	10 744	9.1
PETROLEUM BULK PLANTS, TERMINALS.	168	157	143 963	111 600	29.0	4 469	3 952	13.1
MERCHANDISE AGENTS AND BROKERS.	137	121	225 302	189 932	18.6	3 843	2 918	31.7
ASSEMBLERS OF FARM PRODUCTS.	26	33	12 984	7 057	84.0	662	261	153.6
NORTH CAROLINA.	5 741	4 714	5 025 891	4 172 137	20.5	211 304	161 163	31.1
MERCHANT WHOLESALERS.	3 635	2 919	1 854 970	1 505 448	23.2	130 181	101 385	28.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	477	379	1 334 327	999 416	33.5	39 835	28 064	41.9
PETROLEUM BULK PLANTS, TERMINALS.	777	728	604 510	521 238	16.0	18 619	15 035	23.8
MERCHANDISE AGENTS AND BROKERS.	651	533	1 056 123	967 298	9.2	18 728	13 376	40.0
ASSEMBLERS OF FARM PRODUCTS.	201	155	175 961	178 737	-1.6	3 941	3 303	19.3
SOUTH CAROLINA.	2 387	2 002	1 605 362	1 338 712	19.9	72 593	56 020	29.6
MERCHANT WHOLESALERS.	1 535	1 242	769 098	631 845	21.7	48 506	37 592	29.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	148	146	174 678	139 726	25.0	9 542	7 746	23.2
PETROLEUM BULK PLANTS, TERMINALS.	403	379	305 086	230 707	32.2	8 923	7 052	26.5
MERCHANDISE AGENTS AND BROKERS.	226	174	316 845	293 217	8.1	4 717	2 790	69.1
ASSEMBLERS OF FARM PRODUCTS.	75	61	39 655	43 217	-8.2	905	840	7.7
GEORGIA.	5 445	4 475	5 740 859	4 541 956	26.4	253 966	200 030	27.0
MERCHANT WHOLESALERS.	3 310	2 637	1 926 626	1 593 254	20.9	138 614	110 637	25.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	724	671	2 420 594	1 833 686	32.0	88 593	68 038	30.2
PETROLEUM BULK PLANTS, TERMINALS.	648	568	408 309	301 766	35.3	10 259	8 831	16.2
MERCHANDISE AGENTS AND BROKERS.	597	482	885 014	679 040	30.3	13 245	9 057	46.2
ASSEMBLERS OF FARM PRODUCTS.	166	117	100 316	134 210	-25.3	3 255	3 467	-6.1
FLORIDA.	7 232	5 254	5 511 899	3 373 461	63.4	299 322	203 014	47.4
MERCHANT WHOLESALERS.	5 190	3 644	2 703 801	1 707 229	58.4	199 329	126 813	57.2
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	501	411	1 266 386	646 136	96.0	43 998	28 573	54.0
PETROLEUM BULK PLANTS, TERMINALS.	613	557	657 867	421 910	55.9	19 668	14 258	37.9
MERCHANDISE AGENTS AND BROKERS.	627	379	639 363	392 413	62.9	12 458	7 805	59.6
ASSEMBLERS OF FARM PRODUCTS.	301	263	244 482	205 773	18.8	23 869	25 565	-6.6
EAST SOUTH CENTRAL								
KENTUCKY.	3 220	2 693	2 563 976	2 180 992	17.6	119 860	102 929	16.4
MERCHANT WHOLESALERS.	2 069	1 694	1 149 604	957 124	20.1	85 208	71 561	19.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	205	167	467 962	450 458	3.9	16 954	15 741	7.7
PETROLEUM BULK PLANTS, TERMINALS.	465	413	295 952	235 620	25.6	8 298	7 459	11.2
MERCHANDISE AGENTS AND BROKERS.	392	322	579 053	468 495	23.6	7 972	6 305	26.4
ASSEMBLERS OF FARM PRODUCTS.	89	97	71 405	69 295	3.0	1 428	1 863	-23.3
TENNESSEE.	4 490	3 841	5 153 281	4 543 482	13.4	208 154	163 373	27.4
MERCHANT WHOLESALERS.	2 980	2 495	2 357 846	2 223 107	6.1	138 878	110 519	25.7
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	427	386	1 397 844	887 857	57.4	48 315	35 761	35.1
PETROLEUM BULK PLANTS, TERMINALS.	433	379	386 915	298 283	29.7	8 376	7 313	14.5
MERCHANDISE AGENTS AND BROKERS.	528	491	856 453	996 742	-14.1	9 598	8 074	18.9
ASSEMBLERS OF FARM PRODUCTS.	122	90	154 223	137 493	12.2	2 987	1 706	75.1
ALABAMA.	3 393	2 794	2 853 286	2 316 621	23.2	134 465	102 736	30.9
MERCHANT WHOLESALERS.	2 241	1 790	1 303 325	1 010 294	29.0	91 113	67 269	35.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	300	264	800 350	740 013	8.2	26 851	22 921	17.1
PETROLEUM BULK PLANTS, TERMINALS.	467	423	320 659	240 040	33.6	8 666	7 098	22.1
MERCHANDISE AGENTS AND BROKERS.	288	245	344 476	268 095	28.5	5 716	3 886	47.1
ASSEMBLERS OF FARM PRODUCTS.	97	72	84 476	58 179	45.2	2 119	1 562	35.7
MISSISSIPPI.	2 264	1 844	1 388 505	1 176 850	18.0	58 632	45 325	29.4
MERCHANT WHOLESALERS.	1 390	1 076	711 314	536 849	32.5	43 878	32 763	33.9
MANUFACTURERS' SALES BRANCHES, SALES OFFICES.	105	88	102 057	86 426	18.1	4 830	4 248	13.7
PETROLEUM BULK PLANTS, TERMINALS.	472	442	195 210	150 282	29.9	5 203	4 584	13.5
MERCHANDISE AGENTS AND BROKERS.	186	147	291 559	230 635	26.4	3 353	1 759	90.6
ASSEMBLERS OF FARM PRODUCTS.	111	91	88 365	172 658	-48.8	1 368	1 971	-30.6

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1E-WHOLESALE TRADE: 1958 AND 1954-UNITED STATES, BY REGIONS, DIVISIONS, AND STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Region, Division, and State by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
STATES-Continued								
WEST SOUTH CENTRAL								
ARKANSAS	2 298	1 949	1 163 741	995 858	16.9	55 357	47 560	16.4
MERCHANT WHOLESALERS	1 364	1 124	609 879	504 388	20.9	39 504	34 579	14.2
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	122	101	126 271	118 231	6.8	6 942	6 166	12.6
PETROLEUM BULK PLANTS* TERMINALS	515	492	156 684	137 531	13.9	4 037	3 871	4.3
MERCHANDISE AGENTS AND BROKERS	176	124	205 363	160 566	26.7	3 006	1 387	116.7
ASSEMBLERS OF FARM PRODUCTS	121	108	67 544	75 142	-10.1	1 868	1 557	20.0
LOUISIANA	4 501	3 598	4 075 416	2 907 739	40.2	191 609	144 891	32.2
MERCHANT WHOLESALERS	3 145	2 406	2 030 605	1 652 718	22.9	132 796	101 575	30.7
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	433	367	1 119 740	664 807	68.4	40 577	30 701	32.2
PETROLEUM BULK PLANTS* TERMINALS	483	454	313 103	233 328	34.2	8 799	6 937	26.8
MERCHANDISE AGENTS AND BROKERS	360	263	589 487	318 268	85.2	8 345	3 845	117.0
ASSEMBLERS OF FARM PRODUCTS	80	108	22 481	38 618	-41.8	1 092	1 833	-40.4
OKLAHOMA	3 990	3 577	2 664 152	2 259 154	17.9	126 062	99 113	27.2
MERCHANT WHOLESALERS	2 438	2 043	1 223 069	974 526	25.5	84 490	65 484	29.0
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	306	272	703 634	626 227	12.4	26 412	20 405	29.4
PETROLEUM BULK PLANTS* TERMINALS	722	752	225 407	180 875	24.6	7 376	5 737	28.6
MERCHANDISE AGENTS AND BROKERS	272	238	413 942	370 441	11.7	4 881	3 612	35.1
ASSEMBLERS OF FARM PRODUCTS	252	272	98 100	107 085	-8.4	2 903	3 875	-25.1
TEXAS	16 255	13 628	14 389 524	10 974 966	31.1	678 371	507 523	33.7
MERCHANT WHOLESALERS	10 584	8 621	7 059 188	5 620 870	25.6	444 423	331 245	34.2
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	1 577	1 360	4 061 612	2 804 288	44.8	158 789	119 371	33.0
PETROLEUM BULK PLANTS* TERMINALS	2 063	1 999	1 023 142	751 132	36.2	30 850	24 674	25.0
MERCHANDISE AGENTS AND BROKERS	1 382	1 025	1 793 096	1 411 810	27.0	28 233	17 435	61.9
ASSEMBLERS OF FARM PRODUCTS	649	623	452 486	386 866	17.0	16 076	14 798	8.6
MOUNTAIN								
MONTANA	1 606	1 486	762 943	694 386	9.9	35 084	29 454	19.1
MERCHANT WHOLESALERS	678	545	314 061	262 485	19.6	23 210	19 604	18.4
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	70	74	65 819	49 119	34.0	3 578	3 128	14.4
PETROLEUM BULK PLANTS* TERMINALS	466	475	109 215	85 170	28.2	3 324	2 559	29.9
MERCHANDISE AGENTS AND BROKERS	55	44	123 579	103 702	19.2	1 850	1 298	42.5
ASSEMBLERS OF FARM PRODUCTS	337	348	150 269	193 910	-22.5	3 122	2 865	9.0
IDAHO	1 468	1 254	668 587	479 666	39.4	33 927	26 476	28.1
MERCHANT WHOLESALERS	652	508	253 404	184 153	37.6	18 794	14 485	29.7
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	70	51	34 128	19 613	74.0	2 689	1 552	73.3
PETROLEUM BULK PLANTS* TERMINALS	397	399	119 154	99 307	20.0	3 118	2 408	29.5
MERCHANDISE AGENTS AND BROKERS	60	33	109 494	67 048	63.3	1 030	668	54.2
ASSEMBLERS OF FARM PRODUCTS	289	263	152 407	109 545	39.1	8 296	7 363	12.7
WYOMING	632	546	211 059	198 406	6.4	11 071	9 028	22.6
MERCHANT WHOLESALERS	333	269	114 120	95 956	18.9	7 417	5 650	31.3
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	38	28	15 500	(D)	(NA)	1 466	(D)	(NA)
PETROLEUM BULK PLANTS* TERMINALS	207	201	40 165	41 418	-3.0	1 267	1 382	-8.3
MERCHANDISE AGENTS AND BROKERS	19	19	(D)	28 340	(NA)	(D)	299	(NA)
ASSEMBLERS OF FARM PRODUCTS	35	29	(D)	(D)	(NA)	(D)	(D)	(NA)
COLORADO	3 325	2 873	2 955 309	2 199 176	34.4	132 045	98 739	33.7
MERCHANT WHOLESALERS	1 879	1 521	1 064 982	819 448	30.0	78 885	58 134	35.7
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	351	303	972 315	646 058	50.5	35 555	25 956	37.0
PETROLEUM BULK PLANTS* TERMINALS	495	500	168 369	142 864	17.9	5 479	5 188	5.6
MERCHANDISE AGENTS AND BROKERS	338	279	605 772	456 267	32.8	6 533	4 228	54.5
ASSEMBLERS OF FARM PRODUCTS	262	270	143 871	134 539	6.9	5 593	5 233	6.9
NEW MEXICO	1 270	986	664 858	444 276	49.6	36 928	26 160	41.2
MERCHANT WHOLESALERS	852	613	412 271	276 056	49.3	28 139	19 921	41.3
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	74	61	53 311	29 980	77.8	3 657	1 969	85.7
PETROLEUM BULK PLANTS* TERMINALS	258	260	113 859	81 801	39.2	3 573	3 137	13.9
MERCHANDISE AGENTS AND BROKERS	62	25	71 118	44 015	61.6	1 068	431	147.8
ASSEMBLERS OF FARM PRODUCTS	24	27	14 299	12 424	15.1	491	702	-30.1
ARIZONA	1 748	1 273	1 214 066	771 747	57.3	67 553	43 271	56.1
MERCHANT WHOLESALERS	1 202	836	670 393	414 280	61.8	47 300	30 042	57.4
MANUFACTURERS' SALES BRANCHES* SALES OFFICES	122	86	149 008	89 771	66.0	8 849	4 904	80.4
PETROLEUM BULK PLANTS* TERMINALS	234	212	158 602	110 368	43.7	3 369	3 480	-3.2
MERCHANDISE AGENTS AND BROKERS	128	90	161 378	109 940	46.8	2 402	1 157	107.6
ASSEMBLERS OF FARM PRODUCTS	62	49	74 685	47 388	57.6	5 633	3 688	52.7

See footnotes at end of table.

Table 1E.--WHOLESALE TRADE: 1958 AND 1954--UNITED STATES, BY REGIONS, DIVISIONS, AND STATES,
BY TYPE OF OPERATION--Continued
Establishments, Sales, and Annual Payroll

Region, division, and State by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
STATES--Continued								
MOUNTAIN--CON.								
UTAH	1 402	1 156	1 196 680	873 558	37.0	60 729	47 156	28.8
MERCHANT WHOLESALERS	884	685	515 852	363 084	42.1	40 943	30 765	33.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	150	143	323 379	207 993	55.5	13 499	10 237	31.9
PETROLEUM BULK PLANTS, TERMINALS	195	184	108 836	82 854	31.4	2 818	2 519	11.9
MERCHANDISE AGENTS AND BROKERS	113	84	167 617	141 370	18.6	1 782	1 414	26.0
ASSEMBLERS OF FARM PRODUCTS	60	60	80 996	78 256	3.5	1 687	2 221	-24.0
NEVADA	409	326	199 112	148 824	33.8	12 304	8 359	47.2
MERCHANT WHOLESALERS	282	222	136 729	103 787	31.7	10 066	7 344	37.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	19	13	7 292	(D)	(NA)	836	(D)	(NA)
PETROLEUM BULK PLANTS, TERMINALS	92	82	46 402	35 353	31.3	1 183	55	117.1
MERCHANDISE AGENTS AND BROKERS	14	7	(D)	5 723	(NA)	(D)	55	(NA)
ASSEMBLERS OF FARM PRODUCTS	2	2	(D)	(D)	(NA)	(D)	(D)	(NA)
PACIFIC								
WASHINGTON	5 267	4 608	4 316 205	3 435 655	25.6	230 675	196 157	17.6
MERCHANT WHOLESALERS	3 237	2 746	2 075 729	1 703 087	21.9	144 138	123 264	16.9
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	556	500	1 054 607	799 221	32.0	49 821	40 084	24.3
PETROLEUM BULK PLANTS, TERMINALS	680	698	388 417	339 958	14.3	12 530	12 001	4.4
MERCHANDISE AGENTS AND BROKERS	483	355	596 584	388 685	53.5	12 030	6 200	94.0
ASSEMBLERS OF FARM PRODUCTS	311	309	200 868	204 704	-1.9	12 156	14 608	-16.8
OREGON	3 501	2 951	3 258 801	2 421 488	34.6	147 952	122 869	20.4
MERCHANT WHOLESALERS	2 261	1 891	1 755 628	1 270 546	38.2	97 734	80 896	20.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	326	266	733 248	493 227	48.7	28 147	21 854	28.8
PETROLEUM BULK PLANTS, TERMINALS	495	455	283 170	237 582	19.2	9 299	8 295	12.1
MERCHANDISE AGENTS AND BROKERS	251	198	392 595	342 636	14.6	5 681	5 088	11.7
ASSEMBLERS OF FARM PRODUCTS	168	141	94 160	77 497	21.5	7 091	6 736	5.3
CALIFORNIA	24 090	19 643	25 905 802	18 497 294	40.1	1 348 477	1 016 541	32.7
MERCHANT WHOLESALERS	16 854	13 598	11 494 590	8 293 402	38.6	833 123	628 868	32.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2 547	2 066	7 956 987	5 599 783	42.1	330 994	240 687	37.5
PETROLEUM BULK PLANTS, TERMINALS	1 394	1 378	1 581 871	1 232 051	28.4	39 318	33 007	19.1
MERCHANDISE AGENTS AND BROKERS	2 467	1 914	4 087 620	2 522 327	62.1	84 067	50 264	67.3
ASSEMBLERS OF FARM PRODUCTS	828	687	784 734	849 751	-7.6	60 975	63 897	-4.6
TERRITORIES*								
ALASKA*	254	181	137 942	92 191	49.6	8 872	5 807	52.8
MERCHANT WHOLESALERS	168	97	67 592	38 880	73.8	6 515	3 530	84.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	9	7	6 645	(D)	(NA)	453	(D)	(NA)
PETROLEUM BULK PLANTS, TERMINALS	64	64	47 449	36 754	29.1	1 680	1 215	38.3
MERCHANDISE AGENTS AND BROKERS	13	12	16 256	9 416	72.6	224	231	-3.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	...	1	...	(D)	(NA)	...	(D)	(NA)
HAWAII*	793	594	618 155	581 940	6.2	36 392	37 754	-3.6
MERCHANT WHOLESALERS	596	445	331 350	293 929	12.7	27 911	28 439	-1.9
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	50	38	55 737	44 805	24.4	3 069	2 783	10.3
PETROLEUM BULK PLANTS, TERMINALS	32	34	73 855	56 515	30.7	1 764	1 360	29.7
MERCHANDISE AGENTS AND BROKERS	86	68	150 419	183 309	-17.9	3 156	4 928	-36.0
ASSEMBLERS OF FARM PRODUCTS	29	9	6 794	3 382	100.9	492	244	101.6

Standard Notes: ...Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.
*Territories not included in U.S., region, or division totals.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1F.-WHOLESALE TRADE: 1958--REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS AND TYPE OF OPERATION

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab-	Sales	Payroll,	Payroll,	Paid em-	Active	Estab-	Sales	Estab-	Sales
		lish- ments (number)	(\$1,000)	entire year (\$1,000)	workweek ended nearest Nov. 15 (dollars)	ployees, workweek ended nearest Nov. 15 (number)	proprietors of unincor- porated busi- nesses (number)	lish- ments (number)	(\$1,000)	lish- ments (number)	(\$1,000)
	THE NORTHEASTERN STATES										
	TOTAL										
50	WHOLESALE TRADE, TOTAL	80 627	93 432 686	4 179 767	83 219 317	823 681	42 334	62 309	41 622 893	18 318	51 809 793
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	4 953	5 973 937	266 351	5 348 527	55 787	2 701	4 480	2 009 395	473	3 964 542
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	955	4 238 781	99 681	1 986 441	17 985	418	757	881 012	198	3 357 769
5013	AUTOMOTIVE EQUIPMENT	3 448	1 230 286	134 122	2 699 061	30 965	1 968	3 252	904 841	196	325 445
5014	TIRES, TUBES	550	504 870	32 548	663 025	6 837	315	471	223 542	79	281 328
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	3 378	6 629 002	266 545	5 342 528	48 988	1 009	2 517	1 689 997	861	4 939 005
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	1 261	1 735 420	108 524	2 291 414	23 087	467	1 047	875 361	214	860 059
5028	PAINTS, VARNISHES	598	(D)	(D)	(D)	(D)	(D)	388	104 312	210	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS	1 519	(D)	(D)	(D)	(D)	(D)	1 082	710 324	437	(D)
503	DRY GOODS, APPAREL, TOTAL	7 973	(D)	(D)	(D)	(D)	(D)	6 279	(D)	1 694	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS	3 940	6 190 676	235 375	4 475 827	38 936	1 861	3 327	2 825 408	613	3 365 268
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	3 574	3 406 356	150 918	2 953 693	29 395	2 173	2 580	(D)	994	(D)
5039	FOOTWEAR	459	(D)	(D)	(D)	(D)	(D)	372	257 430	87	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	12 563	15 843 330	577 082	11 391 017	122 509	8 870	9 635	7 887 700	2 928	7 955 630
5042	GENERAL-LINE GROCERIES	448	1 486 473	68 291	1 315 594	14 122	221	448	1 486 473	...	...
5043	DAIRY PRODUCTS	1 297	1 475 085	83 654	1 676 487	16 704	479	949	705 887	348	769 198
5044	POULTRY, POULTRY PRODUCTS	854	(D)	(D)	(D)	(D)	(D)	493	(D)	361	(D)
5045	CONFECTIONERY	752	416 437	21 522	433 070	5 405	635	656	257 235	96	159 202
5046	FISH, SEAFOODS	623	299 650	17 969	372 644	4 497	474	597	260 473	26	39 177
5047	MEATS, MEAT PRODUCTS	1 934	(D)	(D)	(D)	(D)	(D)	1 688	1 779 164	246	(D)
5048	FRESH FRUITS, VEGETABLES	2 550	1 542 039	73 180	1 388 868	17 773	2 408	1 874	803 390	676	738 699
5049	OTHER GROCERIES AND RELATED PRODUCTS	4 105	6 994 388	188 764	3 764 324	37 893	2 584	2 930	(D)	1 175	(D)
505	FARM PRODUCTS—RAW MATERIALS, TOTAL	1 421	3 817 276	50 694	992 385	11 873	784	808	(D)	613	(D)
	COTTON	49	(D)	(D)	(D)	(D)	(D)	23	64 192	26	(D)
	GRAIN	233	1 868 878	12 864	260 812	2 414	104	124	1 571 006	109	297 872
	LIVESTOCK, EXCEPT HORSES AND MULES	264	(D)	(D)	(D)	(D)	(D)	62	(D)	202	310 938
	MISCELLANEOUS FARM PRODUCTS	875	1 461 479	31 203	592 164	7 409	430	599	894 858	276	566 621
506	ELECTRICAL GOODS, TOTAL	4 093	5 252 911	301 188	6 106 347	56 869	1 517	3 016	2 323 834	1 077	2 929 079
5062,3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS	249	257 698	17 807	348 832	3 779	86	249	257 698	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS	1 669	2 591 479	136 667	2 741 820	23 958	654	1 067	665 542	602	1 925 937
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	880	1 364 546	87 573	1 786 844	17 018	266	733	979 267	147	385 279
5065	ELECTRONIC PARTS, EQUIPMENT	1 295	1 039 188	59 141	1 228 851	12 114	511	967	421 327	328	617 861
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	3 731	2 022 485	176 363	3 427 877	35 914	1 716	3 185	1 497 936	546	524 549
5072	HARDWARE	1 112	640 547	60 495	1 153 131	12 844	571	958	479 727	154	160 820
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	2 040	1 122 930	92 601	1 762 829	18 341	866	1 750	(D)	290	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	579	259 008	23 267	511 917	4 729	279	477	(D)	102	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	11 491	7 123 564	630 309	12 663 152	117 699	4 816	8 573	3 235 664	2 918	3 887 900
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	1 883	947 568	156 326	3 321 674	28 862	755	1 139	270 994	744	676 574
	CONSTRUCTION MACHINERY, EQUIPMENT	549	511 377	45 786	879 850	8 004	140	478	(D)	71	(D)
	INDUSTRIAL MACHINERY, EQUIPMENT	3 201	2 055 960	154 819	3 109 187	27 310	1 221	2 136	833 936	1 065	1 222 024
	INDUSTRIAL SUPPLIES	2 298	1 498 877	104 726	2 023 260	19 904	960	1 802	770 091	496	728 786
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	278	286 953	15 188	274 710	2 844	100	240	(D)	38	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	1 545	739 161	85 630	1 667 819	17 011	710	1 249	414 223	296	324 938
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	1 300	(D)	(D)	(D)	(D)	(D)	1 187	312 949	113	(D)
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	437	(D)	(D)	(D)	(D)	(D)	342	126 145	95	(D)
5091	METLS, MINRLS (EX PETROL. PROD. SCRAP), TOTAL	2 478	8 124 879	207 336	4 202 662	34 084	637	1 666	2 521 385	812	5 603 494
	COAL	389	1 014 769	18 128	359 406	3 061	127	268	523 753	121	491 016
	IRON, STEEL, AND PRODUCTS	1 543	4 940 144	139 983	2 859 459	22 744	380	1 015	1 005 354	528	3 934 760
	NONFERROUS METALS	546	2 169 996	49 225	983 797	8 279	130	383	992 278	163	1 177 718
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL	2 554	5 081 823	171 230	3 329 502	32 245	728	...	...	2 554	5 081 823
	GASOLINE, KEROSENE, FUEL OILS	2 438	5 036 164	168 567	3 273 746	31 655	722	...	...	2 438	5 036 164
	LIQUEFIED PETROLEUM (LP) GAS	116	45 659	2 663	55 756	590	6	...	...	116	45 659
5093	SCRAP, WASTE MATERIALS, TOTAL	3 536	1 119 982	86 765	1 839 662	24 222	3 297	3 488	(D)	48	(D)
	IRON, STEEL SCRAP	1 304	506 459	36 847	777 786	9 787	1 164	1 279	479 072	25	27 387
	WASTE MATERIALS	2 232	613 523	49 918	1 061 876	14 435	2 133	2 209	(D)	23	(D)
5094	TOBACCO, TOBACCO PRODUCTS	895	1 933 873	43 218	794 561	10 286	675	847	1 125 606	48	808 267
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL	2 280	2 992 857	155 204	2 972 358	28 483	1 693	2 104	2 046 282	176	946 575
	BEER	1 839	868 028	69 619	1 312 527	14 394	1 635	1 754	720 958	85	147 070
	WINES, DISTILLED SPIRITS	441	2 124 829	85 585	1 659 831	14 089	58	350	1 325 324	91	799 505
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	2 663	2 689 730	149 350	2 967 107	28 110	1 223	2 224	1 471 708	439	1 218 022
	FINE AND COARSE PAPER	124	167 712	14 669	285 745	2 678	38	122	(D)	2	(D)
	PRINTING AND FINE PAPER	360	889 117	32 130	627 352	5 198	87	308	566 814	52	322 303
	COARSE PAPER AND PAPER PRODUCTS	1 363	1 262 866	63 094	1 220 059	11 977	695	1 136	531 620	227	731 246
	STATIONERY, OFFICE SUPPLIES	816	370 035	39 457	833 951	8 257	403	658	(D)	158	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL	2 815	(D)	(D)	(D)	(D)	(D)	2 282	1 078 458	533	(D)
	FURNITURE—HOUSEHOLD, OFFICE	1 025	571 069	41 247	817 289	8 144	507	767	(D)	258	(D)
	HOME FURNISHINGS, FLOOR COVERINGS	1 790	(D)	(D)	(D)	(D)	(D)	1 515	(D)	275	684 180
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	2 962	2 488 222	150 749	3 161 508	30 835	1 110	2 485	(D)	477	(D)
	LUMBER, MILLWORK	1 380	1 135 592	69 180	1 393 335	13 890	546	1 229	933 892	151	201 700
	CONSTRUCTION MATERIALS	1 582	1 352 630	81 569	1 768 173	16 945	564	1 256	(D)	326	(D)
5099	(AMUSEMENT, SPORTING GOODS	1 433	1 129 329	67 420	1 294 367	13 446	714	1 196	567 789	237	561 540
	(BOOKS, MAGAZINES, NEWSPAPERS	749	627 769	55 209	1 096 331	12 841	365	617	398 640	132	229 129
	(FARM SUPPLIES	432	488 681	17 873	369 767	3 887	189	338	347 109	94	141 572
	(JEWELRY	1 752	679 230	50 187	985 492	10 100	1 178	1 641	545 786	111	133 444
	(PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS	878	1 459 839	39 758	803 853	7 411	398	784	865 226	94	594 613
	(GIFTS, ART GOODS, GREETING CARDS	604	302 882	16 943	363 663	4 455	343	500	121 848	104	181 034
	(FLOWERS, BULBS, PLANTS	378	121 621	11 111	231 555	2 587	240	284	71 394	94	50 227
	(OTHER PRODUCTS	4 615	(D)	(D)	(D)	(D)	(D)	3 360	2 292 567	1 255	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 1F.—WHOLESALE TRADE: 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—ContinuedTotal Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments
and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid em- ployees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	THE NORTHEASTERN STATES—Con.										
	NEW ENGLAND										
50	WHOLESALE TRADE, TOTAL.	15 848	13 755 104	752 238	14 716 502	159 678	6 623	12 025	6 475 386	3 823	7 279 711
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	1 147	946 908	53 182	1 051 814	11 974	476	1 061	301 877	86	645 031
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	211	594 730	14 244	288 592	2 874	87	177	62 719	34	532 011
5013	AUTOMOTIVE EQUIPMENT.	807	250 349	30 886	603 188	7 409	329	774	197 541	33	52 808
5014	TIRES, TUBES.	129	101 829	8 052	160 034	1 691	60	110	41 617	19	60 212
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	567	735 407	36 977	687 692	7 212	127	407	273 165	160	462 242
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	167	246 983	16 528	314 518	3 572	49	139	141 875	28	105 108
5028	PAINTS, VARNISHES.	120	(D)	(D)	(D)	(D)	(D)	74	20 607	46	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	280	(D)	(D)	(D)	(D)	(D)	194	110 683	86	(D)
503	DRY GOODS, APPAREL, TOTAL.	699	(D)	(D)	(D)	(D)	(D)	561	(D)	138	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS.	246	188 973	7 627	149 190	1 678	86	196	101 624	50	87 349
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	292	195 007	11 423	226 196	2 496	141	235	109 067	57	85 940
5039	FOOTWEAR.	161	(D)	(D)	(D)	(D)	(D)	130	(D)	31	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	2 939	2 943 998	124 516	2 469 692	28 920	1 727	2 212	1 515 876	727	1 428 122
5042	GENERAL-LINE GROCERIES.	116	424 464	18 410	342 817	3 930	20	116	424 464	...	...
5043	DAIRY PRODUCTS.	227	186 401	11 372	264 284	2 840	71	138	57 960	89	128 441
5044	POULTRY, POULTRY PRODUCTS.	167	(D)	(D)	(D)	(D)	(D)	97	(D)	70	(D)
5045	CONFECTIONERY.	150	69 682	3 510	70 079	939	110	128	37 919	22	31 763
5046	FISH, SEAFOODS.	296	125 054	8 289	173 475	2 263	210	285	(D)	11	(D)
5047	MEATS, MEAT PRODUCTS.	450	(D)	(D)	(D)	(D)	(D)	363	420 561	87	(D)
5048	FRESH FRUITS, VEGETABLES.	686	359 047	17 523	337 791	4 670	530	508	188 364	178	170 683
5049	OTHER GROCERIES AND RELATED PRODUCTS.	847	904 270	35 056	708 263	7 747	405	577	225 703	270	678 567
505	FARM PRODUCTS—RAW MATERIALS, TOTAL.	335	501 085	12 347	258 404	4 295	168	180	(D)	155	(D)
	COTTON.	17	52 324	650	9 536	103	10	9	38 910	8	13 414
	GRAIN.	31	36 904	434	8 351	115	19	14	12 529	17	24 375
	LIVESTOCK, EXCEPT HORSES AND MULES.	51	(D)	(D)	(D)	(D)	(D)	21	(D)	30	15 229
	MISCELLANEOUS FARM PRODUCTS.	236	(D)	(D)	(D)	(D)	(D)	136	223 253	100	(D)
506	ELECTRICAL GOODS, TOTAL.	829	853 993	55 992	1 090 131	10 685	230	612	467 658	217	386 335
5062+3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	63	50 684	3 820	70 584	756	14	63	50 684	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	341	377 111	23 475	448 454	4 088	97	210	109 245	131	267 866
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	185	229 048	17 269	320 769	3 278	37	163	208 527	22	20 791
5065	ELECTRONIC PARTS, EQUIPMENT.	240	197 150	11 428	250 324	2 563	82	176	99 472	64	97 678
507	HDWE; PLUMB'G; HEAT'G EQUIP; SUPPLIES, TOTAL.	856	458 261	42 086	774 179	8 603	257	748	360 120	108	98 141
5072	HARDWARE.	197	134 860	14 120	257 152	3 087	64	176	108 723	21	26 137
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	542	278 216	24 213	440 827	4 780	147	467	(D)	75	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	117	45 185	3 753	76 200	736	46	105	(D)	12	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	2 438	1 166 474	115 847	2 294 180	22 812	831	1 786	587 537	652	578 937
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	464	177 416	31 470	661 678	6 018	153	249	43 214	215	134 202
	CONSTRUCTION MACHINERY, EQUIPMENT.	145	100 163	9 798	179 296	1 890	23	137	(D)	8	(D)
	INDUSTRIAL MACHINERY, EQUIPMENT.	649	360 659	28 398	561 006	5 440	223	437	159 759	212	200 900
	INDUSTRIAL SUPPLIES.	518	220 170	18 123	358 976	3 786	195	412	118 498	106	101 672
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	55	25 686	2 455	43 629	434	13	51	(D)	4	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	266	110 150	14 965	286 362	3 057	78	193	59 361	73	50 789
5087	SERVICE—ESTABLISHMENT EQUIPMENT, SUPPLIES.	282	(D)	(D)	(D)	(D)	(D)	262	78 690	20	(D)
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE.	59	(D)	(D)	(D)	(D)	(D)	45	14 607	14	(D)
5091	METLS; MINRLS (EX PETROL, PROD; SCRAP), TOTAL.	400	812 575	31 963	639 101	5 534	68	257	255 062	143	557 513
	COAL.	37	75 330	2 159	38 631	378	5	26	36 447	11	38 883
	IRON, STEEL, AND PRODUCTS.	262	515 590	22 943	472 676	3 938	43	164	160 294	98	355 296
	NONFERROUS METALS.	101	221 655	6 861	127 794	1 218	20	67	58 321	34	163 334
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	729	1 439 432	48 846	912 669	9 276	169	...	...	729	1 439 432
	GASOLINE, KEROSENE, FUEL OILS.	694	1 427 861	48 036	894 901	9 095	166	...	...	694	1 427 861
	LIQUEFIED PETROLEUM (LP) GAS.	35	11 571	810	17 768	181	3	...	...	35	11 571
5093	SCRAP, WASTE MATERIALS, TOTAL.	874	254 160	21 516	447 806	5 956	642	863	239 564	11	14 596
	IRON, STEEL SCRAP.	326	81 571	7 812	172 612	2 125	245	322	74 034	4	7 537
	WASTE MATERIALS.	548	172 589	13 704	275 194	3 831	397	541	165 530	7	7 059
5094	TOBACCO, TOBACCO PRODUCTS.	248	365 339	10 350	190 437	2 512	87	234	(D)	14	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	317	560 224	33 719	649 033	6 497	58	282	396 637	35	163 587
	BEER.	216	203 789	18 651	351 190	3 652	49	200	(D)	16	(D)
	WINES, DISTILLED SPIRITS.	101	356 435	15 068	297 843	2 845	9	82	(D)	19	(D)
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	546	400 593	28 237	542 460	5 440	173	433	206 407	113	194 186
	FINE AND COARSE PAPER.	35	39 521	3 488	63 846	674	6	34	(D)	1	(D)
	PRINTING AND FINE PAPER.	69	78 781	4 075	75 831	673	17	59	(D)	10	(D)
	COARSE PAPER AND PAPER PRODUCTS.	281	224 412	13 511	250 612	2 496	99	218	97 131	63	127 281
	STATIONERY, OFFICE SUPPLIES.	161	57 879	7 163	152 171	1 597	51	122	33 131	39	24 748
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	405	(D)	(D)	(D)	(D)	(D)	323	135 954	82	(D)
	FURNITURE—HOUSEHOLD, OFFICE.	189	77 624	6 416	123 424	1 242	66	142	(D)	47	(D)
	HOME FURNISHINGS, FLOOR COVERINGS.	216	(D)	(D)	(D)	(D)	(D)	181	(D)	35	44 599
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	647	412 442	29 802	588 155	6 060	230	533	(D)	114	(D)
	LUMBER, MILLWORK.	306	216 059	14 624	280 419	2 917	128	270	173 577	36	42 482
	CONSTRUCTION MATERIALS.	341	196 383	15 177	307 736	3 143	102	263	(D)	78	(D)
5099	AMUSEMENT, SPORTING GOODS.	239	137 148	9 988	194 198	2 054	100	214	75 856	25	61 292
	BOOKS, MAGAZINES, NEWSPAPERS.	163	101 825	9 402	184 198	2 637	81	134	76 999	29	24 826
	FARM SUPPLIES.	78	43 987	2 473	53 877	575	38	60	29 304	18	14 683
	JEWELRY.	201	79 382	6 598	129 813	1 563	108	186	41 710	15	37 672
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	204	127 001	5 494	117 872	1 266	86	192	88 089	12	38 912
	GIFTS, ART GOODS, GREETING CARDS.	72	20 036	1 819	40 491	628	39	62	(D)	10	(D)
	FLOWERS, BULBS, PLANTS.	86	16 048	1 247	23 638	312	62	66	9 326	20	6 722
	OTHER PRODUCTS.	829	(D)	(D)	(D)	(D)	(D)	619	(D)	210	319 145

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.-WHOLESALE TRADE: 1958--REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS AND TYPE OF OPERATION--Continued

Total Wholesale Trade--Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types--Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid em- ployees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses (number)	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE NORTHEASTERN STATES--Con.										
	MIDDLE ATLANTIC										
50	WHOLESALE TRADE, TOTAL	64 779	79 677 582	3 427 529	68 502 815	664 003	35 711	50 284	35 147 507	14 495	44 530 075
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	3 806	5 027 029	213 169	4 296 713	43 813	2 225	3 419	1 707 518	387	3 319 511
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	744	3 644 051	85 437	1 697 849	15 111	331	580	818 293	164	2 825 758
5013	AUTOMOTIVE EQUIPMENT	2 641	979 937	103 236	2 095 873	23 556	1 639	2 478	707 300	163	272 637
5014	TIRES, TUBES	421	403 041	24 496	502 991	5 146	255	361	181 925	60	221 116
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	2 811	5 893 595	229 568	4 654 836	41 776	882	2 110	1 416 832	701	4 476 763
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRY	1 094	1 488 437	91 996	1 976 897	19 515	418	908	733 486	186	754 951
5028	PAINTS, VARNISHES	478	312 986	24 334	490 938	4 802	172	314	83 705	164	229 281
5029	OTHER CHEMICALS, ALLIED PRODUCTS	1 239	4 092 172	113 238	2 187 002	17 459	292	888	599 641	351	3 492 531
503	DRY GOODS, APPAREL, TOTAL	7 274	9 451 797	381 203	7 317 008	66 874	3 974	5 718	4 049 115	1 556	5 402 682
5032	DRY GOODS, PIECE GOODS, NOTIONS	3 694	6 001 703	227 748	4 326 637	37 258	1 775	3 131	2 723 784	563	3 277 919
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	3 282	3 211 349	139 495	2 727 497	26 899	2 032	2 345	(D)	937	(D)
5039	FOOTWEAR	298	238 745	13 960	262 874	2 717	167	242	(D)	56	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	9 624	12 899 332	452 566	8 921 325	93 589	7 143	7 423	6 371 824	2 201	6 527 508
5042	GENERAL-LINE GROCERIES	332	1 062 009	49 881	972 777	10 192	201	332	1 062 009	...	...
5043	DAIRY PRODUCTS	1 070	1 288 684	72 282	1 412 203	13 864	408	811	647 927	259	640 757
5044	POULTRY, POULTRY PRODUCTS	687	619 583	20 279	422 137	5 157	545	396	382 652	291	236 931
5045	CONFECTIONERY	602	346 755	18 012	362 991	4 466	525	528	219 316	74	127 439
5046	FISH, SEAFOODS	327	174 596	9 680	199 169	2 234	264	312	(D)	15	(D)
5047	MEATS, MEAT PRODUCTS	1 484	2 134 545	73 067	1 444 910	14 427	1 143	1 325	1 358 603	159	766 422
5048	FRESH FRUITS, VEGETABLES	1 864	1 183 042	55 657	1 051 077	13 103	1 878	1 366	615 026	498	568 016
5049	OTHER GROCERIES AND RELATED PRODUCTS	3 258	6 090 118	153 708	3 056 061	30 146	2 179	2 353	(D)	905	(D)
505	FARM PRODUCTS--RAW MATERIALS, TOTAL	1 086	3 316 191	38 347	733 981	7 578	616	628	2 277 863	458	1 038 328
	COTTON	32	(D)	(D)	(D)	(D)	(D)	14	25 282	18	(D)
	GRAIN	202	1 831 974	12 430	252 461	2 299	85	110	1 558 477	92	273 497
	LIVESTOCK, EXCEPT HORSES AND MULES	213	318 208	4 173	93 060	1 517	169	41	22 499	172	295 709
	MISCELLANEOUS FARM PRODUCTS	639	(D)	(D)	(D)	(D)	(D)	463	671 605	176	(D)
506	ELECTRICAL GOODS, TOTAL	3 264	4 398 918	245 196	5 016 216	46 184	1 287	2 404	1 856 176	860	2 542 742
5062,3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS	186	207 014	13 987	278 248	3 023	72	186	207 014	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS	1 328	2 214 368	113 192	2 293 366	19 870	557	857	556 297	471	1 658 071
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	695	1 135 498	70 304	1 466 075	13 740	229	570	771 010	125	364 488
5065	ELECTRONIC PARTS, EQUIPMENT	1 055	842 038	47 713	978 527	9 551	429	791	321 855	264	520 183
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	2 875	1 564 224	134 277	2 653 698	27 311	1 459	2 437	1 137 816	438	426 408
5072	HARDWARE	915	505 687	46 375	895 979	9 757	507	782	371 004	133	134 683
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	1 498	844 714	68 388	1 322 002	13 561	719	1 283	657 876	215	186 838
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	462	213 823	19 514	435 717	3 993	233	372	108 936	90	104 887
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	9 053	5 957 090	514 462	10 368 972	94 887	3 985	6 787	2 648 127	2 266	3 351 304
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	1 419	770 152	124 856	2 659 996	22 844	602	890	227 780	529	542 372
	CONSTRUCTION MACHINERY, EQUIPMENT	404	411 214	35 988	700 554	6 114	117	341	(D)	63	(D)
	INDUSTRIAL MACHINERY, EQUIPMENT	2 552	1 695 301	126 421	2 548 181	21 870	998	1 699	674 177	853	1 021 124
	INDUSTRIAL SUPPLIES	1 780	1 278 707	86 603	1 664 284	16 118	765	1 390	651 593	390	627 114
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	223	261 267	12 733	231 081	2 410	87	189	(D)	34	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	1 279	629 011	70 665	1 381 457	13 954	632	1 056	354 862	223	274 149
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	1 018	337 700	33 103	688 672	7 381	643	925	234 259	93	103 441
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	378	573 738	24 093	494 747	4 196	141	297	111 538	81	462 200
5091	METLS, MINRLS (EX PETROL. PROD., SCRAP), TOTAL	2 078	7 312 304	175 373	3 563 561	28 550	569	1 409	2 266 323	669	5 045 981
	COAL	352	939 439	15 969	320 775	2 683	122	242	487 306	110	452 133
	IRON, STEEL, AND PRODUCTS	1 281	4 424 524	117 040	2 386 783	18 806	337	851	845 060	430	3 579 464
	NONFERROUS METALS	445	1 948 341	42 364	856 003	7 061	110	316	933 957	129	1 014 384
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL	1 825	3 642 391	122 384	2 416 833	22 969	559	...	...	1 825	3 642 391
	GASOLINE, KEROSENE, FUEL OILS	1 744	3 608 303	120 531	2 378 845	22 560	556	...	...	1 744	3 608 303
	LIQUEFIED PETROLEUM (LP) GAS	81	34 088	1 853	37 988	409	3	...	...	81	34 088
5093	SCRAP, WASTE MATERIALS, TOTAL	2 662	865 822	65 249	1 391 856	18 266	2 655	2 625	(D)	37	(D)
	IRON, STEEL SCRAP	978	424 888	29 035	605 174	7 662	919	957	405 038	21	19 850
	WASTE MATERIALS	1 684	440 934	36 214	786 682	10 604	1 736	1 668	(D)	16	(D)
5094	TOBACCO, TOBACCO PRODUCTS	647	1 568 534	32 868	604 124	7 774	588	613	(D)	34	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL	1 963	2 432 633	121 485	2 323 325	21 986	1 635	1 822	1 649 645	141	782 988
	BEER	1 623	664 239	50 968	961 337	10 742	1 586	1 554	(D)	69	(D)
	WINES, DISTILLED SPIRITS	340	1 768 394	70 517	1 361 988	11 244	49	268	(D)	72	(D)
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	2 117	2 289 137	121 113	2 424 647	22 670	1 050	1 791	1 265 301	326	1 023 836
	FINE AND COARSE PAPER	89	128 191	11 181	221 899	2 004	32	88	(D)	1	(D)
	PRINTING AND FINE PAPER	291	810 336	28 055	551 521	4 525	70	249	(D)	42	(D)
	COARSE PAPER AND PAPER PRODUCTS	1 082	1 038 454	49 583	969 447	9 481	596	918	434 489	164	603 965
	STATIONERY, OFFICE SUPPLIES	655	312 156	32 294	681 780	6 660	352	536	(D)	119	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL	2 410	1 817 447	112 647	2 342 546	22 878	1 293	1 959	942 504	451	874 943
	FURNITURE--HOUSEHOLD, OFFICE	836	493 445	34 831	693 865	6 902	441	625	254 802	211	238 643
	HOME FURNISHINGS, FLOOR COVERINGS	1 574	1 324 002	77 816	1 648 681	15 976	852	1 334	687 702	240	636 300
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	2 315	2 075 780	120 947	2 573 353	24 775	880	1 952	1 240 539	363	835 241
	LUMBER, MILLWORK	1 074	919 533	54 555	1 112 916	10 973	418	959	760 315	115	159 218
	CONSTRUCTION MATERIALS	1 241	1 156 247	66 392	1 460 437	13 802	462	993	480 224	248	676 023
5099	AMUSEMENT, SPORTING GOODS	1 194	992 181	57 432	1 100 169	11 392	614	982	491 933	212	500 248
	BOOKS, MAGAZINES, NEWSPAPERS	586	525 944	45 807	912 133	10 204	284	483	321 641	103	204 303
	FARM SUPPLIES	354	444 694	15 400	315 890	3 312	151	278	317 805	76	126 889
	JEWELRY	651	599 848	43 589	855 679	8 537	1 070	1 455	504 076	96	95 772
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS	1 574	1 332 838	34 264	685 981	6 145	312	592	777 137	82	555 701
	GIFTS, ART GOODS, GREETING CARDS	532	282 846	15 124	323 172	3 827	304	438	(D)	94	(D)
	FLOWERS, BULBS, PLANTS	292	105 573	9 864	207 917	2 275	178	218	62 068	74	43 505
	OTHER PRODUCTS	3 786	4 881 434	125 195	2 498 880	26 431	1 998	2 741	(D)	1 045	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

UNITED STATES SUMMARY

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Table 1F.—WHOLESALE TRADE: 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated busi-nesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
THE NORTH CENTRAL STATES											
TOTAL											
50	WHOLESALE TRADE, TOTAL.	88 473	87 445 271	3 940 016	79 941 114	812 465	46 930	50 660	33 158 235	37 813	54 287 036
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	6 901	8 141 614	375 051	7 694 079	77 453	4 288	6 062	1 897 215	839	6 244 399
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	1 230	5 582 950	134 278	2 638 786	23 883	662	856	470 610	374	5 112 340
5013	AUTOMOTIVE EQUIPMENT.	5 108	1 942 427	203 269	4 285 107	46 132	3 276	4 750	1 268 439	358	673 988
5014	TIRES, TUBES.	563	616 237	27 504	770 186	7 438	350	456	158 166	107	458 071
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	2 693	4 462 271	2 044 496	4 109 728	39 050	980	1 785	1 176 445	908	3 285 826
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	971	1 744 426	104 319	2 105 952	21 325	459	767	740 029	204	1 004 397
5028	PAINTS, VARNISHES.	668	442 838	29 722	567 985	5 718	217	372	102 002	296	340 836
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	1 054	2 275 007	70 455	1 435 791	12 007	304	646	334 414	408	1 940 593
503	DRY GOODS, APPAREL, TOTAL.	1 576	1 484 696	78 595	1 556 033	15 881	1 041	1 128	568 595	448	916 101
5032	DRY GOODS, PIECE GOODS, NOTIONS.	490	524 786	26 069	553 243	5 709	277	345	195 137	145	329 649
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	907	648 271	36 089	703 861	7 251	673	665	309 783	242	338 488
5039	FOOTWEAR.	179	311 639	16 437	298 929	2 921	91	118	63 675	61	247 964
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	11 476	13 355 724	535 639	10 667 051	118 683	9 197	7 822	7 300 128	3 654	6 055 596
5042	GENERAL-LINE GROCERIES.	541	2 808 036	102 364	2 026 094	21 270	165	541	2 808 036	...	...
5043	DAIRY PRODUCTS.	1 535	1 692 530	74 790	1 489 019	15 714	959	1 127	769 267	408	923 263
5044	POULTRY, POULTRY PRODUCTS.	1 874	1 016 801	40 500	860 973	13 625	1 904	777	556 990	1 097	459 811
5045	CONFECTIONERY.	672	426 609	17 586	376 016	4 469	589	567	213 899	105	212 710
5046	FISH, SEAFOODS.	185	(D)	(D)	(D)	(D)	(D)	169	107 353	16	(D)
5047	MEATS, MEAT PRODUCTS.	1 314	(D)	(D)	(D)	(D)	(D)	1 159	1 017 148	155	(D)
5048	FRESH FRUITS, VEGETABLES.	1 988	1 365 169	68 791	1 270 733	16 201	2 008	1 501	870 155	487	495 014
5049	OTHER GROCERIES AND RELATED PRODUCTS.	3 367	(D)	(D)	(D)	(D)	(D)	1 981	957 280	1 386	(D)
505	FARM PRODUCTS—RAW MATERIALS, TOTAL.	9 462	13 854 826	179 265	3 754 398	47 319	5 289	1 512	3 054 699	7 950	10 800 127
	COTTON.	26	11 024	443	11 353	137	14	14	5 234	12	5 790
	GRAIN.	6 621	5 545 073	118 347	2 437 168	29 328	2 496	945	2 398 167	5 676	3 146 906
	LIVESTOCK, EXCEPT HORSES AND MULES.	2 339	7 812 987	46 542	1 028 455	14 306	2 344	327	(D)	2 012	(D)
	MISCELLANEOUS FARM PRODUCTS.	476	485 742	13 933	277 422	3 548	435	226	(D)	250	(D)
506	ELECTRICAL GOODS, TOTAL.	3 714	4 977 207	282 989	5 686 754	53 380	1 538	2 551	2 385 561	1 163	2 591 646
5062,3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	262	441 017	27 580	530 013	5 460	44	267	441 017	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	1 554	2 515 740	129 169	2 552 600	22 503	623	814	607 277	740	1 908 463
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	845	1 391 021	90 371	1 303 325	17 823	264	663	1 092 362	182	298 659
5065	ELECTRONIC PARTS, EQUIPMENT.	1 053	629 429	35 869	774 356	7 594	607	812	244 905	241	384 524
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	3 179	2 440 319	206 754	4 049 660	40 172	1 543	2 558	1 767 633	621	672 686
5072	HARDWARE.	844	884 284	80 662	1 562 413	16 460	459	667	717 091	177	167 193
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	1 697	1 218 128	97 616	1 864 576	18 506	728	1 360	885 460	337	332 668
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	638	337 907	28 476	622 671	5 206	356	531	165 082	107	172 825
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	12 031	8 377 835	699 971	14 167 853	131 140	5 463	8 474	3 566 973	3 557	4 810 862
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	1 997	1 030 162	156 762	3 312 978	29 729	906	1 150	279 267	847	750 895
	COMMERCIAL MACHINES, EQUIPMENT.	660	861 692	65 167	1 270 183	11 287	149	576	(D)	84	(D)
	CONSTRUCTION MACHINERY, EQUIPMENT.	3 324	2 124 394	155 075	3 193 265	28 225	1 435	2 023	812 204	1 301	1 312 190
	INDUSTRIAL MACHINERY, EQUIPMENT.	2 531	1 799 958	121 343	2 366 028	22 587	1 151	1 909	808 730	622	991 228
5083	INDUSTRIAL SUPPLIES.	654	1 199 170	54 960	1 103 194	9 972	342	489	(D)	167	(D)
5086	FARM AND GARDEN MACHINERY, EQUIPMENT.	1 385	688 927	85 490	1 709 894	17 037	573	1 028	415 949	357	272 980
5087	PROFESSIONAL EQUIPMENT, SUPPLIES.	1 180	368 490	43 619	855 731	9 301	792	1 094	280 880	86	87 610
5088	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES.	300	305 042	17 555	356 580	3 002	115	207	123 914	93	181 128
5091	METLS, MINRLS (EX PETROL. PROD, SCRAP), TOTAL.	2 437	8 136 165	221 441	4 584 249	37 562	694	1 451	1 605 663	986	6 530 502
	COAL.	338	(D)	(D)	(D)	(D)	(D)	213	290 027	125	(D)
	IRON, STEEL, AND PRODUCTS.	1 648	(D)	(D)	(D)	(D)	(D)	1 018	1 120 695	630	(D)
	NONFERROUS METALS.	451	1 286 682	29 044	582 229	4 949	104	220	194 941	231	1 091
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	14 023	5 916 124	218 607	4 292 443	47 108	3 553	...	(D)	14 023	(D)
	GASOLINE, KEROSENE, FUEL OILS.	13 670	5 829 500	210 416	4 118 710	45 267	3 478	...	(D)	13 670	(D)
	LIQUEFIED PETROLEUM (LP) GAS.	353	86 624	8 191	173 733	1 841	75	...	...	353	86 624
5093	SCRAP, WASTE MATERIALS, TOTAL.	3 070	1 179 373	95 127	2 064 938	25 553	2 968	3 013	1 075 004	57	104 369
	IRON, STEEL SCRAP.	1 930	849 909	62 327	1 341 808	15 795	1 837	1 889	790 769	41	59 140
	WASTE MATERIALS.	1 140	329 464	32 800	723 130	9 758	1 131	1 124	284 235	16	45 229
5094	TOBACCO, TOBACCO PRODUCTS.	849	1 435 916	81 852	796 642	9 551	680	796	(D)	53	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	2 643	2 492 096	138 927	2 684 798	25 976	1 804	2 476	1 828 266	167	663 830
	BEER.	2 030	935 788	82 808	1 557 961	15 695	1 616	1 968	807 293	62	128 495
	WINES, DISTILLED SPIRITS.	613	1 556 308	56 119	1 126 837	10 281	188	508	1 020 973	105	535 335
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	1 699	1 944 378	119 131	2 469 763	22 957	720	1 292	952 363	407	992 015
	FINE AND COARSE PAPER.	135	296 208	24 186	474 235	4 274	29	132	(D)	3	(D)
	PRINTING AND FINE PAPER.	188	444 712	21 037	395 375	3 539	46	152	233 222	36	211 490
	COARSE PAPER AND PAPER PRODUCTS.	742	941 923	41 882	860 322	7 886	329	516	320 641	226	621 282
	STATIONERY, OFFICE SUPPLIES.	634	261 535	32 426	739 831	7 258	316	492	(D)	142	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	1 662	1 277 128	84 936	1 770 203	17 036	810	1 196	572 762	466	704 366
	FURNITURE—HOUSEHOLD, OFFICE.	748	395 199	28 586	562 533	5 441	396	506	162 606	242	232 593
	HOME FURNISHINGS, FLOOR COVERINGS.	914	881 929	56 350	1 207 670	11 595	414	690	410 156	224	471 773
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	3 289	3 168 692	185 863	3 997 298	38 232	1 305	2 623	1 726 678	666	1 442 014
	LUMBER, MILLWORK.	1 500	1 298 236	79 854	1 720 051	16 670	653	1 293	1 062 681	207	235 555
	CONSTRUCTION MATERIALS.	1 789	1 870 456	106 009	2 277 197	21 562	652	1 330	663 997	459	1 206 459
5099	AMUSEMENT, SPORTING GOODS.	1 027	679 288	50 586	1 032 999	11 167	632	857	330 262	170	349 026
	BOOKS, MAGAZINES, NEWSPAPERS.	595	283 114	27 478	548 894	7 206	421	471	187 543	124	95 571
	FARM SUPPLIES.	1 266	949 970	47 444	940 196	11 390	767	895	572 573	371	377 397
	JEWELRY.	469	165 404	17 575	365 318	3 756	348	437	(D)	32	(D)
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	1 291	877 830	35 281	746 345	7 949	835	1 113	567 683	138	310 147
	GIFTS, ART GOODS, GREETING CARDS.	284	(D)	(D)	(D)	(D)	(D)	242	57 121	42	(D)
	FLOWERS, BULBS, PLANTS.	281	104 781	7 502	163 582	2 033	182	210	44 378	71	60 403
	OTHER PRODUCTS.	2 596	(D)	(D)	(D)	(D)	(D)	1 696	684 358	900	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.-WHOLESALE TRADE: 1958--REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION--Continued

Total Wholesale Trade--Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types--Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid em- ployees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE NORTH CENTRAL STATES--Con.										
	EAST NORTH CENTRAL										
50	WHOLESALE TRADE, TOTAL.	55 253	59 345 755	2 789 511	56 635 946	560 337	29 961	35 116	22 740 426	20 137	36 605 329
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	4 626	5 886 240	263 676	5 389 396	53 265	2 955	4 005	1 270 639	621	4 615 601
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	870	4 059 287	93 393	1 809 116	16 268	495	601	315 262	269	3 744 025
5013	AUTOMOTIVE EQUIPMENT.	3 400	1 452 973	146 623	3 099 426	32 458	2 231	3 117	862 560	283	590 413
5014	TIRES, TUBES.	356	373 980	23 660	480 854	4 539	229	287	92 817	69	281 163
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	1 920	3 433 636	146 614	2 945 971	27 638	694	1 267	839 072	653	2 594 564
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRY.	661	1 219 750	70 687	1 431 805	14 421	307	527	(D)	134	(D)
5028	PAINTS, VARNISHES.	490	380 972	23 276	437 209	4 283	167	280	79 896	210	301 076
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	769	1 832 914	52 651	1 076 957	8 934	220	460	(D)	309	(D)
503	DRY GOODS, APPAREL, TOTAL.	1 106	969 376	50 324	1 031 339	10 627	748	793	395 595	313	573 781
5032	DRY GOODS, PIECE GOODS, NOTIONS.	350	370 499	16 460	372 704	3 848	202	248	141 451	102	229 048
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	656	492 960	27 300	539 302	5 503	489	472	222 930	184	270 030
5039	FOOTWEAR.	100	105 917	6 564	119 333	1 276	57	73	31 214	27	74 703
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	7 530	9 202 409	372 439	7 432 201	79 193	6 005	5 415	4 978 368	2 115	4 224 041
5042	GENERAL-LINE GROCERIES.	341	1 729 231	64 212	1 280 442	12 828	99	341	1 729 231	...	...
5043	DAIRY PRODUCTS.	999	1 169 823	55 125	1 101 611	11 300	655	749	510 051	250	659 772
5044	POULTRY, POULTRY PRODUCTS.	814	487 795	20 201	411 504	5 983	837	414	312 354	400	175 441
5045	CONFECTIONERY.	479	326 040	12 774	272 349	3 165	412	404	(D)	75	(D)
5046	FISH, SEAFOODS.	150	122 783	6 126	113 671	1 330	161	138	(D)	12	(D)
5047	MEATS, MEAT PRODUCTS.	999	1 390 598	50 854	1 005 484	10 284	897	873	844 275	126	546 323
5048	FRESH FRUITS, VEGETABLES.	1 375	974 155	46 467	876 883	10 826	1 455	1 053	620 267	322	353 888
5049	OTHER GROCERIES AND RELATED PRODUCTS.	2 373	3 001 984	116 680	2 370 257	23 477	1 489	1 443	706 137	930	2 295 847
505	FARM PRODUCTS--RAW MATERIALS, TOTAL.	3 486	5 657 561	80 483	1 630 430	20 057	2 218	658	1 492 518	2 828	4 165 043
	COTTON.	8	6 128	276	7 277	62	4	6	(D)	2	(D)
	GRAIN.	2 334	2 367 189	52 761	1 062 096	12 576	1 160	394	1 145 534	1 940	1 221 655
	LIVESTOCK, EXCEPT HORSES AND MULES.	902	2 993 326	19 536	401 458	5 580	851	135	212 626	767	2 780 700
	MISCELLANEOUS FARM PRODUCTS.	242	290 918	7 910	159 599	1 839	203	123	(D)	119	(D)
506	ELECTRICAL GOODS, TOTAL.	2 632	3 696 870	209 530	4 196 186	39 316	1 093	1 799	1 764 586	833	1 932 284
5062	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	191	323 555	19 587	375 854	3 776	36	191	323 555	...	...
5064	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	1 117	1 858 092	97 502	1 908 629	17 028	446	605	475 858	512	1 382 234
5065	ELECTRICAL APPLIANCES, TV, RADIO SETS.	578	1 025 013	65 282	1 329 088	12 956	170	442	(D)	136	(D)
	ELECTRONIC PARTS, EQUIPMENT.	746	490 210	27 159	582 615	5 556	441	561	(D)	185	(D)
507	HDWE, PLUMB'G HEAT'G EQUIP, SUPPLIES, TOTAL.	2 287	1 669 598	138 731	2 744 132	27 015	1 145	1 858	1 199 286	429	470 312
5072	HARDWARE.	629	602 094	52 273	1 032 953	10 947	345	498	473 205	131	128 889
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	1 231	852 414	68 328	1 294 287	12 662	562	999	613 370	232	239 044
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	427	215 090	18 130	416 892	3 406	238	361	112 711	66	102 379
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	8 526	5 894 937	495 786	10 025 258	91 678	3 855	5 959	2 427 816	2 567	3 467 121
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	1 371	763 528	112 132	2 374 658	21 064	624	792	202 623	579	560 905
	CONSTRUCTION MACHINERY, EQUIPMENT.	400	540 752	39 406	776 007	6 647	92	343	302 634	57	238 118
	INDUSTRIAL MACHINERY, EQUIPMENT.	2 467	1 661 093	118 988	2 425 211	21 151	1 099	1 466	568 907	1 001	1 092 186
	INDUSTRIAL SUPPLIES.	1 945	1 470 238	100 131	1 962 440	18 489	818	1 448	637 442	497	932 796
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	346	509 047	25 838	524 445	4 742	190	268	165 794	78	343 253
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	960	481 282	55 801	1 102 787	11 026	396	725	275 358	235	205 924
5087	SERVICE-ESTABLISHMENTS EQUIPMENT, SUPPLIES.	833	250 888	30 743	601 330	6 424	559	772	191 848	61	59 040
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE.	204	218 109	12 747	258 380	2 135	77	145	83 210	59	134 899
5091	METLS, MINRLS (EX PETROL. PROD., SCRAP), TOTAL.	1 946	6 788 870	188 023	3 920 269	31 817	555	1 176	1 359 382	770	5 429 488
	COAL.	277	500 326	18 995	502 584	4 291	78	180	(D)	97	(D)
	IRON, STEEL, AND PRODUCTS.	1 313	5 109 161	145 585	2 946 328	23 535	389	818	960 576	495	4 148 585
	NONFERROUS METALS.	356	1 029 383	23 443	471 357	3 991	88	178	(D)	178	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	6 455	4 107 085	147 079	2 881 042	29 799	1 461	...	...	6 455	4 107 085
	GASOLINE, KEROSENE, FUEL OILS.	6 289	4 055 587	141 992	2 772 482	28 698	1 448	...	...	6 289	4 055 587
	LIQUEFIED PETROLEUM (LP) GAS.	166	51 498	5 087	108 560	1 101	13	...	...	166	51 498
5093	SCRAP, WASTE MATERIALS, TOTAL.	2 226	979 076	78 184	1 701 513	20 505	2 093	2 183	889 176	43	89 900
	IRON, STEEL SCRAP.	1 335	700 608	51 044	1 108 793	12 621	1 214	1 306	(D)	29	(D)
	WASTE MATERIALS.	891	278 468	27 140	592 720	7 884	879	877	(D)	14	(D)
5094	TOBACCO, TOBACCO PRODUCTS.	571	1 032 113	31 270	577 584	6 856	455	534	(D)	37	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	1 851	1 904 764	107 194	2 055 713	19 685	1 197	1 724	1 330 384	127	574 380
	BEER.	1 371	701 177	65 388	1 223 355	12 055	1 039	1 330	611 782	41	89 395
	WINES, DISTILLED SPIRITS.	480	1 203 587	41 806	832 358	7 630	158	394	718 602	86	484 985
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	1 262	1 530 695	90 874	1 926 735	17 561	541	961	716 310	301	814 385
	FINE AND COARSE PAPER.	86	205 089	16 001	326 815	2 797	18	84	(D)	2	(D)
	PRINTING AND FINE PAPER.	135	373 463	16 269	313 369	2 815	32	106	181 994	29	191 469
	COARSE PAPER AND PAPER PRODUCTS.	574	747 231	33 335	694 497	6 253	247	407	256 545	167	490 686
	STATIONERY, OFFICE SUPPLIES.	467	204 912	25 269	592 054	5 696	244	364	(D)	103	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	1 267	1 014 624	63 004	1 326 317	12 490	643	905	421 555	362	593 069
	FURNITURE--HOUSEHOLD, OFFICE.	569	326 805	22 227	436 989	4 158	316	379	120 899	190	205 906
	HOME FURNISHINGS, FLOOR COVERINGS.	698	687 819	40 777	889 328	8 332	327	526	300 656	172	387 163
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	2 400	2 282 101	136 859	2 971 970	27 949	953	1 934	1 216 333	466	1 065 768
	LUMBER, MILLWORK.	1 103	922 202	59 882	1 285 644	12 468	456	953	742 780	150	179 422
	CONSTRUCTION MATERIALS.	1 297	1 359 899	76 977	1 686 326	15 481	497	981	473 553	316	886 346
5099	AMUSEMENT, SPORTING GOODS.	724	521 730	37 193	761 604	8 129	461	598	233 912	126	287 818
	BOOKS, MAGAZINES, NEWSPAPERS.	449	231 413	22 836	456 707	5 857	318	351	145 025	98	86 388
	FARM SUPPLIES.	626	475 614	22 575	450 533	5 591	360	463	270 350	163	205 264
	JEWELRY.	343	123 659	13 040	277 313	2 757	246	319	(D)	24	(D)
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	727	525 214	23 297	471 363	4 842	475	638	318 584	89	206 630
	GIFTS, ART GOODS, GREETING CARDS.	204	69 094	6 256	152 329	2 008	154	171	40 330	33	28 764
	FLOWERS, BULBS, PLANTS.	220	91 053	6 045	129 857	1 652	147	171	38 503	49	52 550
	OTHER PRODUCTS.	1 869	1 258 023	58 199	1 180 184	14 050	1 189	1 234	(D)	635	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.—WHOLESALE TRADE: 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—ContinuedTotal Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments
and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid em- ployees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
	THE NORTH CENTRAL STATES—Con.										
	WEST NORTH CENTRAL										
50	WHOLESALE TRADE, TOTAL.	33 220	28 099 516	1 150 505	23 305 168	252 128	16 969	15 544	10 417 809	17 676	17 681 707
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	2 275	2 255 374	111 375	2 304 683	24 188	1 333	2 057	626 576	218	1 628 798
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	360	1 523 663	40 885	829 670	7 615	167	255	155 348	105	1 368 315
5013	AUTOMOTIVE EQUIPMENT.	1 708	489 454	56 646	1 185 681	13 674	1 045	1 633	405 879	75	83 575
5014	TIRES, TUBES.	207	242 257	13 844	289 332	2 899	121	169	65 349	38	176 908
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	773	1 028 635	57 882	1 163 757	11 412	286	518	337 373	255	691 262
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	310	524 676	33 632	674 147	6 904	152	240	(D)	70	(D)
5028	PAINTS, VARNISHES.	178	61 866	6 446	130 776	1 435	50	92	22 106	86	39 760
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	285	442 093	17 804	358 834	3 073	84	186	(D)	99	(D)
503	DRY GOODS, APPAREL, TOTAL.	470	515 320	28 271	524 694	5 254	293	335	173 000	135	342 320
5032	DRY GOODS, PIECE GOODS, NOTIONS.	140	154 287	9 609	180 539	1 861	75	97	53 686	43	100 601
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	251	155 311	8 789	164 559	1 748	184	193	86 853	58	68 458
5039	FOOTWEAR.	79	205 722	9 873	179 596	1 645	34	45	32 461	34	173 261
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	3 946	4 153 315	163 200	3 234 850	39 490	3 192	2 407	2 321 760	1 539	1 831 555
5042	GENERAL-LINE GROCERIES.	200	1 078 805	38 152	745 652	8 442	66	200	1 078 805	...	...
5043	DAIRY PRODUCTS.	536	522 707	19 665	387 408	4 414	304	378	259 216	158	263 491
5044	POULTRY, POULTRY PRODUCTS.	1 060	529 006	20 299	449 469	7 642	1 067	363	244 636	697	284 370
5045	CONFECTIONERY.	193	100 569	4 812	103 667	1 304	177	163	(D)	30	(D)
5046	FISH, SEAFOODS.	35	(D)	(D)	(D)	(D)	(D)	31	(D)	4	(D)
5047	MEATS, MEAT PRODUCTS.	315	(D)	(D)	(D)	(D)	(D)	286	172 873	29	(D)
5048	FRESH FRUITS, VEGETABLES.	613	391 014	22 324	393 850	5 375	553	448	249 888	165	141 126
5049	OTHER GROCERIES AND RELATED PRODUCTS.	994	(D)	(D)	(D)	(D)	(D)	538	251 143	456	(D)
505	FARM PRODUCTS—RAW MATERIALS, TOTAL.	5 976	8 197 265	98 782	2 123 968	27 262	3 071	854	1 562 181	5 122	6 635 084
	COTTON.	18	4 896	167	4 076	73	10	8	(D)	10	(D)
	GRAIN.	4 287	3 177 884	65 586	1 375 072	16 752	1 336	551	1 252 633	3 736	1 925 251
	LIVESTOCK, EXCEPT HORSES AND MULES.	1 437	4 819 661	27 006	626 997	8 726	1 493	192	(D)	1 245	(D)
	MISCELLANEOUS FARM PRODUCTS.	234	194 824	6 023	117 823	1 711	232	103	(D)	131	(D)
506	ELECTRICAL GOODS, TOTAL.	7 082	1 280 337	73 459	1 490 568	14 064	445	752	620 975	330	659 362
5062+3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	1 170	117 462	7 993	154 159	1 684	8	77	117 462	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	437	657 648	31 667	643 431	5 475	177	209	131 419	228	526 229
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	267	366 008	25 089	501 237	4 867	94	221	(D)	46	(D)
5065	ELECTRONIC PARTS, EQUIPMENT.	307	139 219	8 710	191 741	2 038	166	251	(D)	56	(D)
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	892	770 721	68 023	1 305 528	13 157	398	700	568 347	192	202 374
5072	HARDWARE.	215	282 190	28 389	529 460	5 513	114	169	243 886	46	38 304
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	466	365 714	29 288	570 289	5 844	166	361	272 090	105	93 624
5077	AIR CONDITIONING, REFRIG. EQUIP, SUPPLIES.	211	122 817	10 346	205 779	1 800	118	170	52 371	41	70 446
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	3 505	2 482 898	204 185	4 142 595	39 462	1 608	2 515	1 139 157	990	1 343 741
5082	COMMERCIAL, INDUS. MACH., EQUIP, SUPPLIES.	626	266 634	44 630	938 320	8 665	282	358	76 644	268	189 990
	COMMERCIAL MACHINES, EQUIPMENT.	260	320 940	25 761	494 176	4 640	57	233	(D)	27	(D)
	CONSTRUCTION MACHINERY, EQUIPMENT.	857	463 301	36 087	768 054	7 074	336	557	243 297	300	220 004
	INDUSTRIAL MACHINERY, EQUIPMENT.	586	329 720	21 212	403 588	4 098	333	461	171 288	125	158 432
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	308	690 123	29 122	578 749	5 230	152	219	(D)	89	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	425	207 645	29 689	607 107	6 011	177	303	140 589	122	67 056
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES.	347	117 602	12 876	254 401	2 877	233	322	89 032	25	28 570
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE.	96	86 933	4 808	98 200	867	38	62	40 704	34	46 229
5091	METLS, MINRLS (EX PETROL. PROD, SCRAP), TOTAL.	491	1 347 295	33 418	663 980	5 745	139	275	246 281	216	1 101 014
	COAL.	61	(D)	(D)	(D)	(D)	(D)	33	(D)	28	(D)
	IRON, STEEL, AND PRODUCTS.	335	(D)	(D)	(D)	(D)	(D)	200	160 119	135	(D)
	NONFERROUS METALS.	95	257 299	5 601	110 872	958	16	42	(D)	53	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	7 568	1 809 039	71 528	1 411 401	17 309	2 092	...	(D)	7 568	(D)
	GASOLINE, KEROSENE, FUEL OILS.	7 381	1 773 913	68 424	1 346 228	16 569	2 030	...	(D)	7 381	(D)
	LIQUEFIED PETROLEUM (LP) GAS.	187	35 126	3 104	65 173	740	62	...	...	187	35 126
5093	SCRAP, WASTE MATERIALS, TOTAL.	844	200 297	16 943	363 425	5 048	875	830	185 828	14	14 469
	IRON, STEEL SCRAP.	595	149 301	11 283	233 015	3 174	623	583	(D)	12	(D)
	WASTE MATERIALS.	249	50 996	5 660	130 410	1 874	252	247	(D)	2	(D)
5094	TOBACCO, TOBACCO PRODUCTS.	278	403 803	10 582	219 058	2 695	225	262	(D)	16	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	792	587 332	31 733	629 085	6 291	607	752	497 882	40	89 450
	BEER.	659	234 611	17 420	334 606	3 640	577	638	195 511	21	39 100
	WINES, DISTILLED SPIRITS.	133	352 721	14 313	294 479	2 651	30	114	302 371	19	50 350
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	437	413 683	28 257	543 028	5 396	179	331	236 053	106	177 630
	FINE AND COARSE PAPER.	49	91 119	8 185	147 420	1 477	11	48	(D)	1	(D)
	PRINTING AND FINE PAPER.	53	71 249	4 768	82 006	724	14	46	51 228	7	20 021
	COARSE PAPER AND PAPER PRODUCTS.	168	194 692	8 147	165 825	1 633	82	109	64 096	59	130 596
	STATIONERY, OFFICE SUPPLIES.	167	56 623	7 157	147 777	1 562	72	128	(D)	39	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	395	262 504	21 932	443 886	4 546	167	291	151 207	104	111 297
	FURNITURE—HOUSEHOLD, OFFICE.	179	68 394	6 359	125 544	1 283	80	127	41 707	52	26 687
	HOME FURNISHINGS, FLOOR COVERINGS.	216	194 110	15 573	318 342	3 263	87	164	109 500	52	84 610
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	889	886 591	49 004	1 025 278	10 283	352	689	510 345	200	376 246
	LUMBER, MILLWORK.	397	376 034	19 972	434 407	4 202	197	340	139 901	57	56 133
	CONSTRUCTION MATERIALS.	492	510 557	29 032	590 871	6 081	155	349	310 444	143	320 113
5099	AMUSEMENT, SPORTING GOODS.	303	157 558	13 393	271 395	3 038	171	259	96 350	44	61 208
	BOOKS, MAGAZINES, NEWSPAPERS.	146	51 701	4 642	92 187	1 349	103	120	42 518	26	9 183
	FARM SUPPLIES.	640	474 356	24 869	489 663	5 799	407	432	302 223	208	172 133
	JEWELRY.	126	41 745	4 535	88 005	999	102	118	39 190	8	2 555
	PETROLEUM PRODUCTS, EX. BULK STA. TERMINALS.	524	352 616	11 984	274 982	3 107	360	475	249 099	49	103 517
	GIFTS, ART GOODS, GREETING CARDS.	80	(D)	(D)	(D)	(D)	(D)	71	16 791	9	(D)
	FLOWERS, BULBS, PLANTS.	61	13 728	1 457	33 725	381	35	39	5 875	22	7 853
	OTHER PRODUCTS.	727	(D)	(D)	(D)	(D)	(D)	462	(D)	265	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.—WHOLESALE TRADE: 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid em- ployees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	THE SOUTH										
	TOTAL										
50	WHOLESALE TRADE, TOTAL.	72 178	62 739 428	2 962 216	60 870 588	715 007	42 375	47 645	28 072 342	24 533	34 667 086
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	6 984	5 741 420	289 589	5 929 889	68 752	4 763	6 455	1 874 077	529	3 867 343
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	1 101	3 694 809	93 345	1 872 552	19 340	664	870	524 190	231	3 170 619
5013	AUTOMOTIVE EQUIPMENT.	5 301	1 491 240	165 377	3 406 662	42 366	3 744	5 101	1 203 733	200	287 509
5014	TIRES, TUBES.	582	555 371	30 867	650 675	7 046	355	484	146 154	98	409 217
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	2 466	3 514 558	175 722	3 470 409	34 243	913	1 719	1 048 032	747	2 466 526
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	920	1 476 949	84 229	1 705 763	18 481	439	760	726 442	160	750 507
5028	PAINTS, VARNISHES.	556	196 352	19 613	377 608	4 309	163	284	62 984	272	133 368
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	990	1 841 257	71 880	1 387 038	11 453	311	675	258 606	315	1 582 651
503	DRY GOODS, APPAREL, TOTAL.	1 358	1 113 947	52 347	1 032 918	12 394	953	1 034	(D)	324	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS.	537	488 537	19 340	388 720	4 599	342	421	204 418	116	284 119
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	710	524 697	26 289	521 643	6 490	518	522	(D)	188	(D)
5039	FOOTWEAR.	111	100 713	6 718	122 555	1 305	93	91	65 140	20	35 573
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	11 631	10 976 219	483 509	10 125 678	139 319	9 419	8 244	5 759 039	3 387	5 217 180
5042	GENERAL-LINE GROCERIES.	906	(D)	(D)	(D)	(D)	(D)	906	(D)	...	...
5043	DAIRY PRODUCTS.	1 004	763 738	43 404	923 337	10 415	513	607	213 671	397	550 067
5044	POULTRY, POULTRY PRODUCTS.	889	481 967	17 694	392 349	6 595	805	605	(D)	284	(D)
5045	CONFECTIONERY.	751	353 183	18 611	370 894	4 957	758	667	192 235	84	160 948
5046	FISH, SEAFOODS.	670	(D)	(D)	(D)	(D)	(D)	653	176 737	17	(D)
5047	MEATS, MEAT PRODUCTS.	1 125	(D)	(D)	(D)	(D)	(D)	916	525 467	209	(D)
5048	FRESH FRUITS, VEGETABLES.	2 769	1 543 874	92 789	2 072 981	35 729	2 655	1 849	838 530	920	705 344
5049	OTHER GROCERIES AND RELATED PRODUCTS.	3 517	3 806 375	132 987	2 762 803	32 942	2 512	2 041	1 022 218	1 476	2 784 157
505	FARM PRODUCTS—RAW MATERIALS, TOTAL.	4 522	8 117 477	116 301	2 907 683	44 589	4 143	1 408	3 068 104	3 114	5 049 373
	COTTON.	806	(D)	(D)	(D)	(D)	(D)	408	1 928 852	398	(D)
	GRAIN.	1 245	977 639	25 139	613 329	7 942	718	405	541 051	840	436 588
	LIVESTOCK, EXCEPT HORSES AND MULES.	1 200	(D)	(D)	(D)	(D)	(D)	180	192 460	1 020	(D)
	MISCELLANEOUS FARM PRODUCTS.	1 271	1 847 005	36 677	1 166 244	20 014	1 367	415	405 741	856	1 441 264
506	ELECTRICAL GOODS, TOTAL.	3 154	3 596 897	202 628	3 919 839	40 525	1 122	2 369	1 963 454	785	1 633 443
5062,3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	316	(D)	(D)	(D)	(D)	(D)	316	(D)	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	1 261	1 786 849	79 627	1 527 613	14 347	495	723	460 007	538	1 326 842
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	698	(D)	(D)	(D)	(D)	(D)	596	(D)	102	104 865
5065	ELECTRONIC PARTS, EQUIPMENT.	879	415 223	30 131	626 697	6 812	394	734	213 487	145	201 736
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	2 751	2 090 362	174 682	3 400 907	38 431	1 258	2 300	1 639 699	451	450 663
5072	HARDWARE.	671	750 109	75 521	1 420 423	17 188	295	583	671 112	88	78 997
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	1 301	945 226	67 460	1 315 918	14 733	513	1 096	(D)	205	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	779	395 027	31 701	664 566	6 510	450	621	(D)	158	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	10 900	6 161 673	554 778	11 323 159	112 598	4 715	8 111	3 572 686	2 789	2 588 987
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	2 094	826 706	133 930	2 767 255	25 813	1 018	1 217	272 427	877	554 279
	COMMERCIAL MACHINES, EQUIPMENT.	724	787 787	73 546	1 455 709	14 223	177	653	676 488	71	111 299
	CONSTRUCTION MACHINERY, EQUIPMENT.	3 139	2 014 295	135 666	2 843 440	26 819	1 113	2 169	1 118 725	970	895 570
	INDUSTRIAL MACHINERY, EQUIPMENT.	1 806	1 026 045	76 754	1 537 131	16 216	826	1 444	590 429	362	435 616
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	374	444 324	23 519	469 946	4 727	200	318	177 963	56	266 361
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	1 098	470 907	53 714	1 068 198	11 614	422	775	289 302	323	181 605
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES.	1 176	(D)	(D)	(D)	(D)	(D)	1 110	273 588	66	(D)
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE.	489	(D)	(D)	(D)	(D)	(D)	425	173 764	64	(D)
5091	METLS, MINRLS (EX PETROL. PROD, SCRAP), TOTAL.	1 523	3 367 001	94 332	1 979 934	19 597	549	996	754 511	527	2 612 490
	COAL.	271	418 301	8 164	171 793	1 686	142	186	93 409	85	324 892
	IRON, STEEL, AND PRODUCTS.	1 014	2 492 744	71 992	1 514 213	14 992	350	674	565 610	340	1 927 134
	NONFERROUS METALS.	238	455 956	14 176	293 928	2 919	57	136	95 492	102	360 464
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	8 934	6 014 805	174 288	3 496 576	42 393	2 640	...	...	8 934	6 014 805
	GASOLINE, KEROSENE, FUEL OILS.	8 688	5 914 688	167 394	3 344 459	40 615	2 551	...	...	8 688	5 914 688
	LIQUEFIED PETROLEUM (LP) GAS.	246	100 117	6 894	152 117	1 778	89	...	...	246	100 117
5093	SCRAP, WASTE MATERIALS, TOTAL.	1 918	546 820	51 597	1 101 735	17 113	1 701	1 884	492 117	34	54 703
	IRON, STEEL SCRAP.	1 175	317 907	29 255	615 809	9 296	1 116	1 151	275 580	24	42 327
	WASTE MATERIALS.	743	228 913	22 342	485 926	7 817	585	733	216 537	10	12 376
5094	TOBACCO, TOBACCO PRODUCTS.	904	1 507 006	40 159	759 432	10 496	693	835	(D)	69	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	1 794	1 826 425	89 488	1 695 043	18 624	1 324	1 702	1 531 334	92	295 091
	BEER.	1 425	748 228	51 149	961 163	11 619	1 136	1 383	718 417	42	29 811
	WINES, DISTILLED SPIRITS.	369	1 078 197	38 339	733 880	7 005	188	319	812 917	50	265 280
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	1 314	983 644	74 865	1 507 178	16 370	540	1 034	607 423	280	376 221
	FINE AND COARSE PAPER.	129	181 022	17 294	333 995	3 826	14	127	(D)	2	(D)
	PRINTING AND FINE PAPER.	98	127 872	7 977	154 248	1 397	21	84	102 848	14	25 024
	COARSE PAPER AND PAPER PRODUCTS.	505	500 930	25 275	498 615	5 353	223	381	207 950	124	292 980
	STATIONERY, OFFICE SUPPLIES.	582	173 820	24 319	520 320	5 794	282	442	(D)	140	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	1 304	780 590	58 077	1 179 828	13 828	705	1 000	426 836	304	353 754
	FURNITURE—HOUSEHOLD, OFFICE.	624	325 690	26 647	518 248	5 835	329	449	167 821	175	157 869
	HOME FURNISHINGS, FLOOR COVERINGS.	680	454 900	31 430	661 580	7 993	376	551	259 015	129	195 885
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	3 305	2 471 101	148 397	3 213 897	37 019	1 671	2 613	1 428 020	692	1 043 081
	LUMBER, MILLWORK.	1 722	1 176 891	70 262	1 492 953	18 369	1 035	1 471	929 197	251	247 694
	CONSTRUCTION MATERIALS.	1 583	1 294 210	78 135	1 720 944	18 650	636	1 142	498 823	441	795 387
5099	AMUSEMENT, SPORTING GOODS.	752	415 083	29 209	577 011	6 721	434	651	219 916	101	195 167
	BOOKS, MAGAZINES, NEWSPAPERS.	452	176 932	14 397	297 997	3 942	325	371	136 090	81	40 842
	FARM SUPPLIES.	1 071	851 765	32 240	667 792	8 615	624	741	481 875	330	369 890
	JEWELRY.	302	82 572	8 348	173 517	1 985	208	276	(D)	26	10 432
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	1 823	912 724	33 947	709 643	8 722	1 461	1 649	644 289	174	(D)
	GIFTS, ART GOODS, GREETING CARDS.	183	(D)	(D)	(D)	(D)	(D)	148	26 246	35	(D)
	FLOWERS, BULBS, PLANTS.	298	87 682	7 532	156 457	2 212	229	232	46 789	66	40 893
	OTHER PRODUCTS.	2 535	(D)	(D)	(D)	(D)	(D)	1 873	647 469	662	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.—WHOLESALE TRADE 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types			
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid em- ployees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales		
												(number)	(\$1,000)
THE SOUTH—Continued													
SOUTH ATLANTIC													
50	WHOLESALE TRADE, TOTAL.	31 767	28 487 547	1 389 706	28 488 552	337 500	16 985	21 434	11 627 512	10 333	16 860 035		
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	3 008	2 703 997	134 683	2 746 865	31 973	1 739	2 795	866 610	213	1 837 387		
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	502	1 773 746	42 107	828 412	8 613	280	413	269 383	89	504 363		
5013	AUTOMOTIVE EQUIPMENT.	2 200	649 287	75 535	1 560 991	19 421	1 295	2 121	516 058	79	133 229		
5014	TIRES, TUBES.	306	280 964	17 041	357 462	3 939	164	261	81 169	45	199 795		
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	1 082	1 906 177	91 745	1 739 744	16 503	349	720	474 390	362	1 431 787		
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	421	770 038	41 979	820 377	8 844	163	339	335 470	82	434 568		
5028	PAINTS, VARNISHES	275	99 140	10 551	199 480	2 268	54	152	39 202	123	59 938		
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	386	1 036 999	39 215	719 887	5 391	132	229	99 718	157	937 281		
503	DRY GOODS, APPAREL, TOTAL	730	591 729	27 740	537 709	6 099	470	564	289 700	166	302 029		
5032	DRY GOODS, PIECE GOODS, NOTIONS	289	276 587	10 063	194 659	2 244	179	221	93 539	68	183 048		
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	384	251 005	13 396	264 758	3 078	253	294	157 284	90	93 721		
5039	FOOTWEAR.	57	64 137	4 281	78 292	777	38	49	39 877	8	25 260		
504	GROCERIES AND RELATED PRODUCTS, TOTAL	5 770	5 246 698	242 077	5 158 627	73 756	4 270	4 031	2 506 727	1 739	2 739 971		
5042	GENERAL-LINE GROCERIES.	408	(D)	(D)	(D)	(D)	(D)	408	(D)	...	...
5043	DAIRY PRODUCTS.	466	385 185	22 382	472 457	5 427	202	271	103 025	195	282 160		
5044	POULTRY, POULTRY PRODUCTS	387	273 498	9 213	203 430	3 186	295	259	187 375	128	86 123		
5045	CONFECTIONERY	409	180 789	10 718	211 846	2 831	406	368	100 127	41	80 662		
5046	FISH, SEAFOODS.	462	(D)	(D)	(D)	(D)	(D)	450	(D)	12	(D)		
5047	MEATS, MEAT PRODUCTS.	501	(D)	(D)	(D)	(D)	(D)	394	252 117	107	(D)		
5048	FRESH FRUITS, VEGETABLES.	1 475	877 962	54 607	1 299 523	23 692	1 225	897	404 278	578	473 684		
5049	OTHER GROCERIES AND RELATED PRODUCTS.	1 662	1 801 508	66 743	1 366 079	16 165	1 071	984	439 549	678	1 361 959		
505	FARM PRODUCTS—RAW MATERIALS, TOTAL	1 544	2 431 949	40 848	1 136 313	18 447	1 442	512	659 045	1 032	1 772 904		
	COTTON.	210	(D)	(D)	(D)	(D)	(D)	103	(D)	107	172 184		
	GRAIN	250	200 696	5 239	122 326	1 844	159	88	(D)	162	(D)		
	LIVESTOCK, EXCEPT HORSES AND MULES.	401	(D)	(D)	(D)	(D)	(D)	73	49 725	328	(D)		
	MISCELLANEOUS FARM PRODUCTS	683	1 223 212	22 111	732 496	11 866	787	248	266 186	435	957 026		
506	ELECTRICAL GOODS, TOTAL	1 542	(D)	(D)	(D)	(D)	(D)	1 151	959 253	391	(D)		
5062,3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS	152	(D)	(D)	(D)	(D)	(D)	88	(D)	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	613	1 011 123	39 554	769 865	7 073	190	360	206 388	253	804 735		
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	358	(D)	(D)	(D)	(D)	(D)	305	(D)	53	(D)		
5065	ELECTRONIC PARTS, EQUIPMENT	419	212 783	14 818	305 317	3 339	145	334	109 161	85	103 622		
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	1 324	890 372	74 083	1 422 198	16 076	487	1 122	681 387	202	208 985		
5072	HARDWARE.	342	268 662	27 863	523 239	6 110	111	307	242 801	35	25 861		
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	647	474 378	33 708	645 493	7 408	201	551	365 968	96	108 410		
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	335	147 332	12 512	253 466	2 558	175	264	72 618	71	74 714		
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	4 414	2 433 201	230 771	4 682 445	46 594	1 728	3 207	1 276 850	1 207	1 156 351		
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	968	411 111	68 133	1 411 818	12 946	400	546	120 132	422	290 979		
	CONSTRUCTION MACHINERY, EQUIPMENT	302	(D)	(D)	(D)	(D)	(D)	167	268 237	35	(D)		
	INDUSTRIAL MACHINERY EQUIPMENT.	941	588 114	40 571	843 677	8 126	344	586	225 200	355	362 914		
	INDUSTRIAL SUPPLIES	708	408 047	28 731	566 595	6 171	280	561	223 954	147	184 093		
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	150	174 140	10 238	212 013	2 098	72	133	82 054	17	92 086		
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	511	225 249	24 952	484 104	5 245	180	356	139 406	155	85 843		
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	555	153 550	17 918	361 135	4 073	299	517	127 301	38	26 249		
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	279	(D)	(D)	(D)	(D)	(D)	241	90 566	38	(D)		
5091	METLS, MINRLS (EX PETROL. PROD, SCRAP), TOTAL	671	1 491 823	41 200	859 174	8 352	210	424	291 587	247	1 200 236		
	COAL.	138	321 264	5 584	112 924	1 036	55	87	(D)	51	(D)		
	IRON, STEEL, AND PRODUCTS	412	(D)	(D)	(D)	(D)	(D)	265	210 548	147	(D)		
	NONFERROUS METALS	121	(D)	(D)	(D)	(D)	(D)	72	(D)	49	190 155		
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL	3 314	3 097 733	92 683	1 859 960	22 095	898	...	...	3 314	3 097 733
	GASOLINE, KEROSENE, FUEL OILS	3 227	3 068 193	90 779	1 815 950	21 557	882	...	...	3 227	3 068 193
	LIQUEFIED PETROLEUM (LP) GAS.	87	29 540	1 904	44 010	538	16	...	...	87	29 540
5093	SCRAP, WASTE MATERIALS, TOTAL	862	258 162	25 330	536 276	8 362	670	847	232 620	15	25 542		
	IRON, STEEL SCRAP	455	107 466	11 162	233 125	3 677	381	445	(D)	10	(D)		
	WASTE MATERIALS	407	150 696	14 168	303 151	4 685	289	402	(D)	5	(D)		
5094	TOBACCO, TOBACCO PRODUCTS	396	715 108	19 775	374 822	5 183	292	368	(D)	28	(D)		
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL	785	932 752	45 237	845 696	8 914	494	736	763 240	49	169 512		
	BEER.	618	(D)	(D)	(D)	(D)	(D)	598	354 042	20	(D)		
	WINES, DISTILLED SPIRITS.	167	(D)	(D)	(D)	(D)	(D)	138	409 198	29	(D)		
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	677	495 949	38 476	777 968	8 254	229	534	301 102	143	194 847		
	FINE AND COARSE PAPER	50	88 568	8 618	162 174	1 798	3	49	(D)	1	(D)		
	PRINTING AND FINE PAPER	52	65 356	4 855	94 794	795	8	42	42 515	10	22 841		
	COARSE PAPER AND PAPER PRODUCTS	278	243 974	12 561	249 282	2 701	103	211	105 633	67	138 341		
	STATIONERY, OFFICE SUPPLIES	297	98 051	12 442	271 718	2 960	115	232	(D)	65	(D)		
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	708	428 270	31 921	659 184	7 420	333	553	227 870	155	200 400		
	FURNITURE—HOUSEHOLD, OFFICE.	318	195 212	16 299	314 002	3 396	150	221	90 009	97	105 203		
	HOME FURNISHINGS, FLOOR COVERINGS	390	233 058	15 622	345 182	4 024	183	332	137 861	58	95 197		
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	1 586	1 206 050	70 631	1 511 105	17 414	695	1 237	695 427	349	510 623		
	LUMBER, MILLWORK.	800	575 322	33 904	724 816	8 802	402	678	445 837	122	129 485		
	CONSTRUCTION MATERIALS.	786	630 728	36 727	786 289	8 612	293	559	249 590	227	381 138		
5099	AMUSEMENT, SPORTING GOODS	357	182 607	13 450	254 780	2 948	198	308	103 126	49	79 481		
	BOOKS, MAGAZINES, NEWSPAPERS.	262	(D)	(D)	(D)	(D)	(D)	226	(D)	36	(D)		
	FARM SUPPLIES	469	400 759	14 715	296 552	3 793	235	305	189 280	164	211 479		
	JEWELRY	156	38 171	3 638	66 323	834	116	146	33 750	10	4 421		
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	623	250 043	10 959	238 702	3 098	456	565	189 693	58	60 350		
	GIFTS, ART GOODS, GREETING CARDS.	104	24 144	2 065	47 121	573	59	87	11 202	17	12 942		
	FLOWERS, BULBS, PLANTS.	152	51 378	3 761	77 632	1 139	112	107	19 642	45	31 736		
	OTHER PRODUCTS.	1 231	694 907	26 109	572 044	7 420	866	889	269 432	342	425 475		

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1F.—WHOLESALE TRADE: 1958--REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid em- ployees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
	THE SOUTH—Continued										
	EAST SOUTH CENTRAL										
50	WHOLESALE TRADE, TOTAL	13 367	11 959 048	521 111	10 647 002	131 880	9 042	8 680	5 522 089	4 687	6 436 959
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	1 477	958 040	53 263	1 091 152	13 110	1 100	1 386	369 291	91	588 749
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	219	587 119	16 258	324 603	3 471	155	177	94 266	42	492 853
5013	AUTOMOTIVE EQUIPMENT	1 154	283 684	32 473	657 796	8 500	873	1 123	248 787	31	34 897
5014	TIRES, TUBES	104	87 237	4 532	108 753	1 139	72	86	26 238	18	60 999
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	377	546 362	24 540	472 344	4 975	173	253	162 557	124	383 805
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	153	198 096	12 621	245 105	2 904	92	132	124 074	21	74 022
5028	PAINTS, VARNISHES	90	23 423	2 864	54 007	630	30	33	5 108	57	18 315
5029	OTHER CHEMICALS, ALLIED PRODUCTS	134	324 843	9 055	173 232	1 441	51	88	33 375	46	291 468
503	DRY GOODS, APPAREL, TOTAL	281	243 706	11 149	223 324	2 956	234	230	126 957	51	116 749
5032	DRY GOODS, PIECE GOODS, NOTIONS	110	83 659	3 768	74 494	980	80	98	48 124	12	35 535
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	143	140 124	6 073	125 448	1 708	127	110	66 137	33	73 987
5039	FOOTWEAR	28	19 923	1 308	23 382	268	27	22	12 696	8	7 227
504	GROCERIES AND RELATED PRODUCTS, TOTAL	2 075	1 888 867	81 497	1 701 264	22 897	1 834	1 488	1 082 739	587	806 128
5042	GENERAL-LINE GROCERIES	216	578 046	24 562	466 184	6 724	146	216	578 046	...	...
5043	DAIRY PRODUCTS	191	125 443	6 439	139 416	1 646	98	117	29 105	74	96 338
5044	POULTRY, POULTRY PRODUCTS	167	75 441	3 058	63 666	1 247	171	119	(D)	48	(D)
5045	CONFECTIONERY	151	52 051	2 688	57 209	816	151	137	(D)	14	(D)
5046	FISH, SEAFOODS	45	11 288	865	17 991	310	51	44	(D)	1	(D)
5047	MEATS, MEAT PRODUCTS	173	201 402	9 708	207 295	2 541	152	130	52 878	43	148 524
5048	FRESH FRUITS, VEGETABLES	445	184 299	10 220	226 625	3 352	493	360	144 831	85	39 468
5049	OTHER GROCERIES AND RELATED PRODUCTS	687	660 897	23 957	522 878	6 261	572	365	175 116	322	485 781
505	FARM PRODUCTS—RAW MATERIALS, TOTAL	1 124	2 357 918	29 711	740 352	12 368	1 155	322	834 133	802	1 523 785
	COTTON	259	1 007 709	9 498	171 527	2 013	273	136	623 092	123	384 617
	GRAIN	195	182 569	4 089	111 657	1 501	137	69	96 375	126	86 194
	LIVESTOCK, EXCEPT HORSES AND MULES	308	715 255	6 312	147 173	2 785	374	34	36 443	274	678 812
	MISCELLANEOUS FARM PRODUCTS	362	452 385	9 812	309 995	6 069	371	83	78 223	279	374 162
506	ELECTRICAL GOODS, TOTAL	508	536 993	31 254	593 111	6 499	211	417	340 658	91	196 335
5062+3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS	67	72 947	4 216	82 849	936	22	67	72 947	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS	181	229 974	10 308	194 929	1 972	83	112	74 235	69	163 001
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	123	177 977	12 508	229 196	2 524	26	108	165 059	15	12 918
5065	ELECTRONIC PARTS, EQUIPMENT	137	56 095	4 222	86 137	1 067	80	130	28 417	7	27 678
507	HDWE; PLUMB'G HEAT'G EQUIP, SUPPLIES, TOTAL	440	455 867	40 840	784 204	9 322	248	368	399 623	72	56 244
5072	HARDWARE	119	258 745	26 854	496 599	6 155	57	101	237 131	18	21 614
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	188	148 283	9 348	184 655	2 097	104	151	(D)	37	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	133	48 839	4 638	102 950	1 070	87	116	(D)	17	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	1 654	923 993	90 121	1 805 713	18 571	803	1 238	563 717	416	360 276
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	365	134 847	21 418	438 873	4 154	158	199	48 149	166	86 698
	CONSTRUCTION MACHINERY, EQUIPMENT	155	(D)	(D)	(D)	(D)	(D)	135	163 955	20	(D)
	INDUSTRIAL MACHINERY, EQUIPMENT	353	185 594	14 414	308 397	2 988	165	240	98 661	113	86 933
	INDUSTRIAL SUPPLIES	308	179 438	14 972	294 111	3 177	156	257	113 654	51	65 784
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	73	91 376	4 618	90 394	916	34	56	36 180	17	55 196
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	182	73 769	9 016	173 680	1 979	85	141	51 288	41	22 481
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	192	(D)	(D)	(D)	(D)	(D)	187	(D)	5	(D)
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	26	14 310	849	18 584	223	14	23	(D)	3	(D)
5091	METLS, MINRLS (EX PETROL. PROD, SCRAP), TOTAL	292	625 082	17 232	355 748	3 788	134	189	159 724	103	465 358
	COAL	123	95 930	2 525	57 945	631	79	90	52 307	33	43 623
	IRON, STEEL, AND PRODUCTS	132	(D)	(D)	(D)	(D)	(D)	82	(D)	50	(D)
	NONFERROUS METALS	37	(D)	(D)	(D)	(D)	(D)	17	(D)	20	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL	1 837	1 198 736	30 543	610 729	8 003	637	...	...	1 837	1 198 736
	GASOLINE, KEROSENE, FUEL OILS	1 798	1 183 928	28 906	578 051	7 596	628	...	...	1 798	1 183 928
	LIQUEFIED PETROLEUM (LP) GAS	39	14 808	1 637	32 678	407	9	...	...	39	14 808
5093	SCRAP, WASTE MATERIALS, TOTAL	360	113 511	10 450	231 055	3 584	357	353	(D)	7	(D)
	IRON, STEEL SCRAP	252	89 099	8 066	172 940	2 582	252	245	(D)	7	(D)
	WASTE MATERIALS	108	24 412	2 384	58 115	1 002	105	108	24 412	...	...
5094	TOBACCO, TOBACCO PRODUCTS	198	347 381	9 598	181 663	2 507	164	177	227 909	21	119 472
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL	333	264 361	13 988	256 464	2 995	281	321	(D)	12	(D)
	BEER	247	(D)	(D)	(D)	(D)	(D)	242	(D)	5	1 982
	WINES, DISTILLED SPIRITS	86	(D)	(D)	(D)	(D)	(D)	79	128 758	7	(D)
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	228	192 148	12 849	258 191	2 883	100	178	99 692	50	92 456
	FINE AND COARSE PAPER	34	(D)	(D)	(D)	(D)	(D)	34	(D)	...	...
	PRINTING AND FINE PAPER	16	12 046	1 018	20 982	212	3	13	(D)	3	(D)
	COARSE PAPER AND PAPER PRODUCTS	86	122 002	5 382	105 362	1 109	40	64	37 960	22	84 042
	STATIONERY, OFFICE SUPPLIES	92	(D)	(D)	(D)	(D)	(D)	67	(D)	25	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL	176	92 646	7 547	144 594	2 103	119	143	(D)	33	(D)
	FURNITURE—HOUSEHOLD, OFFICE	96	38 322	2 778	57 822	744	50	74	(D)	22	(D)
	HOME FURNISHINGS, FLOOR COVERINGS	80	54 324	4 769	86 772	1 359	69	69	40 944	11	13 380
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	644	482 054	26 291	553 530	6 742	404	523	274 016	121	208 038
	LUMBER, MILLWORK	406	249 963	14 058	286 097	3 679	314	362	205 857	44	44 106
	CONSTRUCTION MATERIALS	238	232 091	12 233	267 433	3 063	90	161	68 159	77	163 932
5099	(AMUSEMENT, SPORTING GOODS	125	62 125	4 479	86 405	1 098	96	112	(D)	13	(D)
	(BOOKS, MAGAZINES, NEWSPAPERS	51	23 113	1 316	26 952	371	37	41	(D)	10	(D)
	(FARM SUPPLIES	246	196 740	7 699	164 327	2 177	175	182	141 543	64	55 197
	(JEWELRY	58	12 773	1 005	24 615	299	38	49	(D)	9	(D)
	(PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS	330	117 738	4 033	87 237	1 115	290	296	81 383	34	36 355
	(GIFTS, ART GOODS, GREETING CARDS	12	3 081	216	4 958	86	9	11	(D)	1	(D)
	(FLOWERS, BULBS, PLANTS	56	17 288	1 785	32 763	454	43	44	11 483	12	5 805
	(OTHER PRODUCTS	485	298 525	9 705	216 307	2 977	400	359	169 382	126	129 143

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.—WHOLESALE TRADE: 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Establishments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE SOUTH—Continued										
	WEST SOUTH CENTRAL										
50	WHOLESALE TRADE, TOTAL.	27 044	22 292 833	1 051 399	21 735 034	245 627	16 348	17 531	10 922 741	9 513	11 370 092
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	2 499	2 079 383	101 643	2 091 872	23 669	1 924	2 274	638 176	225	1 441 207
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	380	1 333 944	34 980	719 537	7 256	229	280	160 541	100	1 173 403
5013	AUTOMOTIVE EQUIPMENT.	1 947	558 269	57 369	1 187 875	14 445	1 576	1 857	438 888	90	119 381
5014	TIRES, TUBES.	172	187 170	9 294	184 460	1 968	119	137	38 747	35	148 423
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	1 007	1 062 019	59 437	1 258 321	12 765	391	746	411 085	261	650 934
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	346	508 815	29 629	640 281	6 733	184	289	266 898	57	241 917
5028	PAINTS, VARNISHES.	191	73 789	6 198	124 121	1 411	79	99	18 674	92	55 115
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	470	479 415	23 610	493 919	4 621	128	358	125 513	112	353 902
503	DRY GOODS, APPAREL, TOTAL.	347	278 512	13 458	271 885	3 339	249	240	(D)	107	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS.	138	128 291	5 509	119 567	1 375	83	102	62 755	36	65 536
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	183	133 568	6 820	131 437	1 704	138	118	(D)	65	(D)
5039	FOOTWEAR.	26	16 653	1 129	20 881	260	28	20	13 567	6	3 086
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	3 786	3 840 654	159 935	3 265 787	42 666	3 315	2 725	2 169 573	1 061	1 671 081
5042	GENERAL-LINE GROCERIES.	282	974 529	36 153	736 955	9 262	139	282	974 529	...	...
5043	DAIRY PRODUCTS.	347	253 110	14 583	311 464	3 342	213	219	81 541	128	171 569
5044	POULTRY, POULTRY PRODUCTS.	335	133 028	5 423	125 253	2 162	339	227	90 863	108	42 165
5045	CONFECTIONERY.	191	120 343	5 205	101 839	1 310	201	162	(D)	29	(D)
5046	FISH, SEAFOODS.	163	56 210	2 850	65 710	1 171	188	159	(D)	4	(D)
5047	MEATS, MEAT PRODUCTS.	451	477 851	25 472	503 887	6 218	429	392	220 472	59	257 379
5048	FRESH FRUITS, VEGETABLES.	849	481 613	27 962	546 833	8 685	937	592	289 421	257	192 192
5049	OTHER GROCERIES AND RELATED PRODUCTS.	1 168	1 343 970	42 287	873 846	10 516	869	692	407 553	476	936 417
505	FARM PRODUCTS—RAW MATERIALS, TOTAL.	1 854	3 327 610	45 742	1 031 018	13 774	1 546	574	1 574 926	1 280	1 752 684
	COTTON.	337	1 393 939	15 372	293 614	3 163	281	169	(D)	168	335 342
	GRAIN.	800	594 374	15 811	379 346	4 597	422	248	(D)	552	(D)
	LIVESTOCK, EXCEPT HORSES AND MULES.	491	1 167 889	9 805	234 305	3 935	634	73	106 292	418	1 061 597
	MISCELLANEOUS FARM PRODUCTS.	226	171 408	4 754	123 753	2 079	209	84	61 332	142	110 076
506	ELECTRICAL GOODS, TOTAL.	1 104	(D)	(D)	(D)	(D)	(D)	801	663 543	303	(D)
5062,3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	97	(D)	(D)	(D)	(D)	(D)	97	(D)	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	467	545 752	29 765	562 819	5 302	222	251	179 384	216	366 368
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	217	324 470	22 560	442 687	4 440	59	183	(D)	34	(D)
5065	ELECTRONIC PARTS, EQUIPMENT.	323	146 345	11 091	235 243	2 406	169	270	75 909	53	70 436
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	987	744 123	59 759	1 194 505	13 033	523	810	558 689	177	185 434
5072	HARDWARE.	210	222 702	20 804	400 585	4 923	127	175	191 180	35	31 522
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	466	322 565	24 404	485 770	5 228	208	394	259 406	72	63 159
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	311	198 856	14 551	308 150	2 882	188	241	108 103	70	90 753
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	4 832	2 804 479	233 886	4 835 001	47 433	2 184	3 666	1 732 119	1 166	1 072 360
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	761	280 748	44 379	916 564	8 713	460	472	104 146	289	176 602
	CONSTRUCTION MACHINERY, EQUIPMENT.	267	269 612	25 075	514 133	4 834	80	251	244 296	16	25 316
	INDUSTRIAL MACHINERY, EQUIPMENT.	1 845	1 240 587	60 681	1 691 366	15 705	604	1 343	794 864	502	445 723
	INDUSTRIAL SUPPLIES.	790	438 560	32 993	681 425	6 868	390	626	252 821	164	185 739
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	151	178 808	8 721	167 539	1 713	94	129	59 729	22	119 079
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	405	171 889	19 746	404 064	4 390	157	278	98 608	127	73 281
5087	SERVICE—ESTABLISHMENT EQUIPMENT, SUPPLIES.	429	117 841	15 766	320 520	3 728	317	406	(D)	23	(D)
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE.	184	106 434	6 525	139 390	1 482	82	161	(D)	23	(D)
5091	METLS, MINRLS (EX PETROL. PROD, SCRAP), TOTAL.	560	1 250 096	35 900	765 012	7 457	205	383	303 200	177	946 896
	COAL.	10	1 107	55	924	19	8	9	(D)	1	(D)
	IRON, STEEL, AND PRODUCTS.	470	1 113 998	31 188	668 609	6 516	175	327	(D)	143	(D)
	NONFERROUS METALS.	80	134 991	4 657	95 479	922	22	47	(D)	33	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	3 783	1 718 336	51 062	1 025 887	12 295	1 105	...	...	3 783	1 718 336
	GASOLINE, KEROSENE, FUEL OILS.	3 663	1 662 567	47 709	950 458	11 462	1 041	...	...	3 663	1 662 567
	LIQUEFIED PETROLEUM (LP) GAS.	120	55 769	3 353	75 429	833	64	...	...	120	55 769
5093	SCRAP, WASTE MATERIALS, TOTAL.	696	175 147	15 817	334 404	5 167	674	684	(D)	12	(D)
	IRON, STEEL SCRAP.	468	121 342	10 027	209 744	3 037	483	461	(D)	7	(D)
	WASTE MATERIALS.	228	53 805	5 790	124 660	2 130	191	223	(D)	5	(D)
5094	TOBACCO, TOBACCO PRODUCTS.	310	444 517	10 786	202 947	2 806	237	290	(D)	20	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	676	629 312	30 263	592 883	6 715	549	645	(D)	31	(D)
	BEER.	560	262 135	17 686	343 847	4 163	506	543	(D)	17	(D)
	WINES, DISTILLED SPIRITS.	116	367 177	12 577	249 036	2 552	43	102	274 961	14	92 216
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	409	295 547	23 540	471 019	5 233	211	322	206 629	87	88 918
	FINE AND COARSE PAPER.	45	(D)	(D)	(D)	(D)	(D)	44	(D)	1	(D)
	PRINTING AND FINE PAPER.	30	50 470	2 104	38 472	390	10	29	(D)	1	(D)
	COARSE PAPER AND PAPER PRODUCTS.	141	134 954	7 332	143 971	1 543	80	106	64 357	35	70 597
	STATIONERY, OFFICE SUPPLIES.	193	(D)	(D)	(D)	(D)	(D)	143	(D)	50	17 888
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	420	259 674	18 609	376 050	4 305	253	304	(D)	116	(D)
	FURNITURE—HOUSEHOLD, OFFICE.	210	92 156	7 570	146 424	1 695	129	154	(D)	56	(D)
	HOME FURNISHINGS, FLOOR COVERINGS.	210	167 518	11 039	229 626	2 610	124	150	80 210	60	87 308
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	1 075	782 997	51 475	1 149 262	12 863	572	853	458 577	222	324 420
	LUMBER, MILLWORK.	516	351 606	22 300	482 040	5 888	319	431	277 503	85	74 103
	CONSTRUCTION MATERIALS.	559	431 391	29 175	667 222	6 975	253	422	181 074	137	250 317
5099	(AMUSEMENT, SPORTING GOODS.	270	170 351	11 280	235 826	2 675	140	231	(D)	39	(D)
	(BOOKS, MAGAZINES, NEWSPAPERS.	139	(D)	(D)	(D)	(D)	(D)	104	(D)	35	23 810
	(FARM SUPPLIES.	356	254 266	9 826	206 913	2 645	214	254	151 052	102	103 214
	(JEWELRY.	88	31 628	3 705	82 579	852	54	81	(D)	7	(D)
	(PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	870	544 943	18 955	383 704	4 509	715	788	373 213	82	171 730
	(GIFTS, ART GOODS, GREETING CARDS.	67	(D)	(D)	(D)	(D)	(D)	50	(D)	9	(D)
	(FLOWERS, BULBS, PLANTS.	90	19 016	1 986	46 062	619	74	81	15 664	3	3 352
	(OTHER PRODUCTS.	819	(D)	(D)	(D)	(D)	(D)	625	208 655	194	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.—WHOLESALE TRADE: 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE WEST										
	TOTAL										
50	WHOLESALE TRADE, TOTAL.	44 718	41 353 422	2 116 745	45 081 733	446 188	25 823	29 114	18 807 759	15 604	22 545 663
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	4 216	3 631 285	200 614	4 290 284	42 267	3 081	3 826	1 317 735	390	2 313 550
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	629	2 243 778	63 435	1 367 764	12 155	330	480	415 542	149	1 828 236
5013	AUTOMOTIVE EQUIPMENT.	3 189	996 087	114 098	2 461 030	25 609	2 452	3 008	777 157	181	218 930
5014	TIRES, TUBES.	398	391 420	23 081	461 490	4 503	299	338	125 036	60	266 384
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	1 720	1 970 944	113 047	2 317 847	21 749	719	1 076	726 297	644	1 244 647
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	617	998 571	62 694	1 304 025	12 393	338	468	485 250	149	513 321
5028	PAINTS, VARNISHES.	494	(D)	(D)	(D)	(D)	(D)	206	48 780	288	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	609	(D)	(D)	(D)	(D)	(D)	402	192 267	207	(D)
503	DRY GOODS, APPAREL, TOTAL.	1 107	(D)	(D)	(D)	(D)	(D)	758	372 800	349	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS.	422	307 574	14 798	300 745	2 984	270	317	143 808	105	163 766
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	631	546 974	24 294	506 274	4 759	438	406	201 085	225	345 889
5039	FOOTWEAR.	54	(D)	(D)	(D)	(D)	(D)	35	27 907	19	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	6 885	8 885 418	396 607	8 553 771	97 932	5 477	4 321	4 254 042	2 564	4 631 376
5042	GENERAL-LINE GROCERIES.	358	(D)	(D)	(D)	(D)	(D)	358	(D)	...	...
5043	DAIRY PRODUCTS.	614	715 375	44 782	930 101	8 610	343	384	245 242	230	470 133
5044	POULTRY, POULTRY PRODUCTS.	409	(D)	(D)	(D)	(D)	(D)	207	138 367	202	(D)
5045	CONFECTIONERY.	279	174 224	7 845	181 440	2 065	250	223	83 898	56	90 326
5046	FISH, SEAFOODS.	199	116 966	6 555	140 217	1 516	197	172	77 072	27	39 894
5047	MEATS, MEAT PRODUCTS.	759	805 977	42 172	850 685	8 177	790	696	557 213	63	248 764
5048	FRESH FRUITS, VEGETABLES.	2 247	1 971 451	129 653	2 964 372	42 617	1 941	1 067	580 363	1 180	1 391 088
5049	OTHER GROCERIES AND RELATED PRODUCTS.	2 020	(D)	(D)	(D)	(D)	(D)	1 214	(D)	806	(D)
505	FARM PRODUCTS—RAW MATERIALS, TOTAL.	1 906	2 794 879	44 098	1 003 796	13 115	883	467	(D)	1 439	(D)
	COTTON.	76	313 644	3 937	83 349	902	48	47	201 548	29	112 096
	GRAIN.	1 179	1 105 668	23 704	508 525	5 921	238	219	562 394	960	543 274
	LIVESTOCK, EXCEPT HORSES AND MULES.	389	1 192 459	9 406	217 876	3 762	413	66	62 941	323	1 129 518
	MISCELLANEOUS FARM PRODUCTS.	262	183 108	7 051	194 046	2 530	184	135	(D)	127	(D)
506	ELECTRICAL GOODS, TOTAL.	2 267	2 616 604	147 901	3 128 626	28 299	1 083	1 552	1 255 342	715	1 361 262
5062,3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	150	(D)	(D)	(D)	(D)	(D)	150	(D)	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	892	1 294 269	65 705	1 370 533	12 124	402	502	365 263	390	929 006
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	502	(D)	(D)	(D)	(D)	(D)	411	(D)	91	146 238
5065	ELECTRONIC PARTS, EQUIPMENT.	723	459 990	25 923	582 826	5 328	423	489	173 972	234	286 018
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	1 824	1 359 642	106 936	2 278 959	21 549	1 012	1 449	1 014 381	375	345 261
5072	HARDWARE.	545	495 833	46 228	953 783	9 608	319	420	387 239	125	108 594
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	875	696 404	46 566	1 028 944	9 406	440	692	532 132	183	164 272
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	404	167 405	14 142	296 232	2 535	253	337	95 010	67	72 395
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	7 201	4 077 373	389 252	8 331 318	74 249	3 583	5 469	2 271 485	1 732	1 805 888
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	1 155	533 758	88 306	1 868 811	15 669	606	752	186 928	403	346 830
	CONSTRUCTION MACHINERY, EQUIPMENT.	503	544 692	48 258	983 071	8 892	152	436	404 228	67	140 464
	INDUSTRIAL MACHINERY, EQUIPMENT.	1 946	1 075 453	88 922	1 922 723	16 533	872	1 354	566 971	592	508 482
	INDUSTRIAL SUPPLIES.	1 299	693 523	52 275	1 107 903	10 469	659	1 025	392 800	274	300 723
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	300	289 349	18 151	361 787	3 463	150	255	135 137	45	154 212
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	853	381 524	45 468	947 932	8 985	373	611	220 345	242	161 179
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES.	670	211 058	23 752	498 076	5 069	532	623	172 424	47	38 634
5088	TRANSPORTATION EQUIP., SUPPL. EX AUTOMOTIVE.	475	348 016	24 120	641 015	5 169	239	413	192 652	62	155 364
5091	METLS, MINRLS (EX PETROL, PROD, SCRAP), TOTAL.	1 028	2 476 167	82 250	1 722 210	14 093	343	679	659 331	349	1 816 836
	COAL.	42	(D)	(D)	(D)	(D)	(D)	29	9 711	13	(D)
	IRON, STEEL, AND PRODUCTS.	793	(D)	(D)	(D)	(D)	(D)	540	508 223	253	(D)
	NONFERROUS METALS.	193	462 186	13 647	304 804	2 712	70	110	141 397	83	320 789
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	4 913	3 118 060	85 286	1 761 560	17 620	1 064	...	(D)	4 913	(D)
	GASOLINE, KEROSENE, FUEL OILS.	4 827	3 097 102	82 814	1 705 950	17 075	1 038	...	(D)	4 827	(D)
	LIQUEFIED PETROLEUM (LP) GAS.	86	20 958	2 472	55 610	545	26	...	(D)	86	20 958
5093	SCRAP, WASTE MATERIALS, TOTAL.	1 118	273 805	25 909	589 824	6 901	1 102	1 106	(D)	12	(D)
	IRON, STEEL SCRAP.	638	169 575	15 592	345 511	3 839	616	629	160 704	9	8 871
	WASTE MATERIALS.	480	104 230	10 317	244 313	3 062	486	477	(D)	3	(D)
5094	TOBACCO, TOBACCO PRODUCTS.	305	562 455	12 385	246 017	2 760	256	281	(D)	24	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	1 112	1 414 236	80 753	1 644 402	14 116	812	1 043	1 124 351	69	289 885
	BEER.	796	502 589	37 976	769 383	7 023	705	774	484 185	22	18 404
	WINES, DISTILLED SPIRITS.	316	911 647	42 777	875 019	7 093	107	269	640 166	47	271 481
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	836	1 041 074	65 759	1 347 023	12 291	387	632	532 610	204	508 464
	FINE AND COARSE PAPER.	91	235 095	20 587	407 202	3 646	19	90	(D)	1	(D)
	PRINTING AND FINE PAPER.	68	105 348	6 030	111 737	1 040	35	53	73 698	15	31 650
	COARSE PAPER AND PAPER PRODUCTS.	344	551 550	19 982	412 953	3 701	154	237	141 679	107	409 871
	STATIONERY, OFFICE SUPPLIES.	333	149 081	19 160	415 131	3 904	179	252	(D)	81	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	1 165	(D)	(D)	(D)	(D)	(D)	881	432 017	284	(D)
	FURNITURE—HOUSEHOLD, OFFICE.	451	214 281	18 908	393 848	3 919	307	323	(D)	128	(D)
	HOME FURNISHINGS, FLOOR COVERINGS.	714	(D)	(D)	(D)	(D)	(D)	558	(D)	156	191 513
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	2 133	2 423 116	105 805	2 282 397	20 798	1 061	1 782	(D)	391	(D)
	LUMBER, MILLWORK.	1 183	1 690 529	59 402	1 220 559	11 039	619	1 003	1 294 326	180	396 203
	CONSTRUCTION MATERIALS.	950	732 587	46 403	1 061 838	9 759	442	739	(D)	211	(D)
5099	(AMUSEMENT, SPORTING GOODS.	687	474 876	31 787	642 677	6 374	415	553	236 264	134	238 612
(	BOOKS, MAGAZINES, NEWSPAPERS.	368	155 876	13 880	293 397	3 673	293	291	117 593	77	38 283
(	FARM SUPPLIES.	667	596 395	28 193	598 596	6 449	294	411	302 384	256	294 011
(	JEWELRY.	317	106 623	9 516	202 745	2 041	262	290	(D)	27	(D)
(	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	771	520 958	18 987	422 762	4 223	594	679	326 306	92	194 652
(	GIFTS, ART GOODS, GREETING CARDS.	306	(D)	(D)	(D)	(D)	(D)	260	43 053	46	(D)
(	FLOWERS, BULBS, PLANTS.	244	71 649	7 238	180 057	2 322	206	177	39 490	67	32 159
(	OTHER PRODUCTS.	1 622	1 093 306	47 651	1 053 202	11 593	1 139	1 171	524 150	451	569 156

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.—WHOLESALE TRADE: 1958—REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid em-ployees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE WEST—Continued										
	MOUNTAIN										
50	WHOLESALE TRADE, TOTAL	11 860	7 872 614	389 641	8 220 154	92 978	6 032	6 762	3 481 812	5 098	4 390 802
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	1 159	803 128	49 215	1 026 973	11 126	714	1 056	315 069	103	488 059
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	174	443 605	15 784	325 291	3 101	79	125	86 049	49	357 556
5013	AUTOMOTIVE EQUIPMENT	886	226 737	27 882	590 900	6 887	569	853	202 661	33	24 076
5014	TIRES, TUBES	99	132 786	5 549	110 782	1 138	66	78	26 359	21	106 427
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	340	239 093	16 859	332 973	3 673	125	252	137 249	88	101 844
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND.	109	133 688	9 933	193 465	2 098	48	83	92 354	26	41 334
5028	PAINTS, VARNISHES	94	(D)	(D)	(D)	(D)	(D)	52	8 963	42	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS	137	(D)	(D)	(D)	(D)	(D)	117	35 932	20	(D)
503	DRY GOODS, APPAREL, TOTAL	91	(D)	(D)	(D)	(D)	(D)	73	37 606	18	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS	29	(D)	(D)	(D)	(D)	(D)	28	(D)	1	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	57	45 150	2 872	58 267	623	34	41	27 012	16	18 138
5039	FOOTWEAR	5	1 353	131	2 460	30	4	4	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	1 642	1 413 633	62 512	1 456 647	18 665	1 337	1 083	771 693	559	641 940
5042	GENERAL-LINE GROCERIES	107	(D)	(D)	(D)	(D)	(D)	107	(D)	...	...
5043	DAIRY PRODUCTS	154	124 213	5 438	118 170	1 262	110	118	34 047	36	90 166
5044	POULTRY, POULTRY PRODUCTS	104	(D)	(D)	(D)	(D)	(D)	65	30 874	39	(D)
5045	CONFECTIONERY	81	32 685	1 540	41 904	510	74	65	18 451	16	14 234
5046	FISH, SEAFOODS	18	7 911	432	7 864	95	16	17	(D)	1	(D)
5047	MEATS, MEAT PRODUCTS	157	110 945	5 724	117 262	1 340	156	141	73 554	16	37 391
5048	FRESH FRUITS, VEGETABLES	524	320 590	21 239	593 912	8 965	488	273	125 579	251	195 011
5049	OTHER GROCERIES AND RELATED PRODUCTS	497	(D)	(D)	(D)	(D)	(D)	297	(D)	200	250 179
505	FARM PRODUCTS—RAW MATERIALS, TOTAL	1 114	1 207 141	19 091	421 154	6 067	444	180	(D)	934	(D)
	COTTON	24	50 971	761	17 173	181	19	11	34 743	13	16 228
	GRAIN	795	393 157	11 780	240 178	3 080	152	95	70 020	700	323 137
	LIVESTOCK, EXCEPT HORSES AND MULES	199	723 900	4 819	116 977	2 150	216	27	33 665	172	690 235
	MISCELLANEOUS FARM PRODUCTS	96	39 113	1 731	46 826	656	57	47	(D)	49	(D)
506	ELECTRICAL GOODS, TOTAL	472	428 384	26 822	529 571	5 531	229	345	256 457	127	171 927
5062-3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS	50	(D)	(D)	(D)	(D)	(D)	50	(D)	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS	170	194 360	11 605	217 684	2 220	71	91	56 976	79	137 384
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	118	(D)	(D)	(D)	(D)	(D)	106	(D)	12	(D)
5065	ELECTRONIC PARTS, EQUIPMENT	134	52 696	3 373	72 546	760	98	98	(D)	36	(D)
507	HDWE, PLUMB'G HEAT'G EQUIP, SUPPLIES, TOTAL	420	289 857	20 888	405 201	4 386	207	342	227 586	78	62 271
5072	HARDWARE	71	71 719	7 086	138 694	1 612	34	56	(D)	15	(D)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	239	173 049	10 803	208 374	2 215	108	191	131 646	48	41 403
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	110	45 089	2 999	58 133	559	65	95	(D)	15	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	1 614	859 456	75 959	1 535 515	15 039	691	1 231	(D)	383	(D)
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	268	105 398	14 617	299 078	2 762	130	167	30 822	101	74 576
	CONSTRUCTION MACHINERY, EQUIPMENT	181	219 147	18 084	337 046	3 310	27	165	164 649	16	54 498
	INDUSTRIAL MACHINERY, EQUIPMENT	473	237 815	16 600	355 732	3 304	167	329	158 539	146	79 276
	INDUSTRIAL SUPPLIES	248	88 832	6 790	148 869	1 513	127	198	61 502	50	27 330
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	89	83 106	5 355	95 466	984	37	77	41 683	12	41 423
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	171	(D)	(D)	(D)	(D)	(D)	123	42 463	48	(D)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	157	(D)	(D)	(D)	(D)	(D)	150	38 230	7	(D)
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	25	22 756	2 000	40 925	414	6	22	(D)	3	(D)
5091	METLS, MINRLS (EX PETROL, PROD, SCRAP), TOTAL	187	297 663	10 382	212 098	2 033	60	126	79 304	61	218 359
	COAL	17	(D)	(D)	(D)	(D)	(D)	10	3 256	7	(D)
	IRON, STEEL, AND PRODUCTS	141	(D)	(D)	(D)	(D)	(D)	101	68 254	40	(D)
	NONFERROUS METALS	29	25 094	776	17 243	199	12	15	7 794	14	17 300
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL	2 344	864 602	24 131	506 371	5 900	563	...	...	2 344	864 602
	GASOLINE, KEROSENE, FUEL OILS	2 295	855 377	23 281	485 123	5 672	545	...	...	2 295	(D)
	LIQUEFIED PETROLEUM (LP) GAS	49	9 225	850	21 248	228	18	...	...	49	(D)
5093	SCRAP, WASTE MATERIALS, TOTAL	255	42 911	3 723	89 536	1 312	240	254	(D)	1	(D)
	IRON, STEEL SCRAP	168	24 569	2 060	52 085	750	149	167	(D)	1	(D)
	WASTE MATERIALS	87	18 342	1 663	37 451	562	91	87	18 342	...	...
5094	TOBACCO, TOBACCO PRODUCTS	115	153 118	3 956	75 238	953	78	109	(D)	6	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL	316	234 909	13 401	269 554	2 865	230	310	(D)	6	(D)
	BEER	241	114 436	7 416	159 059	1 761	208	238	(D)	3	(D)
	WINES, DISTILLED SPIRITS	73	120 473	5 985	110 495	1 104	22	72	111 022	3	9 451
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	155	(D)	(D)	(D)	(D)	(D)	122	(D)	33	62 185
	FINE AND COARSE PAPER	33	(D)	(D)	(D)	(D)	(D)	32	(D)	1	(D)
	PRINTING AND FINE PAPER	9	(D)	(D)	(D)	(D)	(D)	7	(D)	2	(D)
	COARSE PAPER AND PAPER PRODUCTS	39	62 160	2 209	45 216	435	13	24	12 893	15	49 267
	STATIONERY, OFFICE SUPPLIES	74	21 573	2 490	52 937	572	43	59	(D)	15	(D)
5097	FURNITURE, HOME FURNISHINGS, TOTAL	191	(D)	(D)	(D)	(D)	(D)	136	58 336	55	(D)
	FURNITURE—HOUSEHOLD, OFFICE	79	32 704	2 638	57 015	602	55	54	(D)	25	(D)
	HOME FURNISHINGS, FLOOR COVERINGS	112	(D)	(D)	(D)	(D)	(D)	82	(D)	30	26 517
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	426	325 637	18 027	396 796	4 195	176	342	(D)	84	(D)
	LUMBER, MILLWORK	193	164 980	8 169	182 236	1 913	89	169	147 167	24	17 813
	CONSTRUCTION MATERIALS	233	160 657	9 858	214 560	2 282	87	173	(D)	60	(D)
5099	AMUSEMENT, SPORTING GOODS	130	61 528	4 703	97 502	1 153	73	111	(D)	19	(D)
	BOOKS, MAGAZINES, NEWSPAPERS	58	19 144	2 161	42 741	672	60	60	17 642	8	1 502
	FARM SUPPLIES	183	111 810	5 926	143 365	1 767	58	100	42 750	83	69 060
	JEWELRY	47	10 115	1 065	25 645	297	39	45	(D)	2	(D)
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS	280	113 394	4 393	105 775	1 225	255	251	(D)	29	(D)
	GIFTS, ART GOODS, GREETING CARDS	39	(D)	(D)	(D)	(D)	(D)	36	(D)	3	(D)
	FLOWERS, BULBS, PLANTS	34	13 578	1 535	29 239	367	19	28	6 976	6	6 602
	OTHER PRODUCTS	238	(D)	(D)	(D)	(D)	(D)	170	34 706	68	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1F.—WHOLESALE TRADE: 1958--REGIONS AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS
AND TYPE OF OPERATION—Continued

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types			
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid em- ployees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales		
												(number)	(\$1,000)
THE WEST—Continued													
PACIFIC													
50	WHOLESALE TRADE, TOTAL.	32 858	33 480 808	1 727 104	36 861 579	353 210	19 791	22 352	15 325 947	10 506	18 154 861		
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	3 057	2 828 157	151 399	3 263 311	31 141	2 367	2 770	1 002 666	287	1 825 491		
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	455	1 800 173	47 651	1 042 473	9 054	251	355	329 493	100	1 470 680		
5013	AUTOMOTIVE EQUIPMENT.	2 303	769 350	86 216	1 870 130	18 722	1 883	2 155	574 496	148	194 854		
5014	TIRES, TUBES.	299	258 634	17 532	350 708	3 365	233	260	98 677	39	159 957		
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	1 380	1 731 851	96 188	1 984 874	18 076	594	824	589 048	556	1 142 803		
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRY.	508	864 883	52 761	1 110 560	10 295	290	385	392 896	123	471 987		
5028	PAINTS, VARNISHES.	400	175 098	14 956	309 368	2 982	121	154	39 817	246	135 281		
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	472	691 870	28 471	564 946	4 799	183	285	156 335	187	535 535		
503	DRY GOODS, APPAREL, TOTAL.	1 016	837 010	38 140	787 417	7 416	687	685	335 194	331	501 816		
5032	DRY GOODS, PIECE GOODS, NOTIONS.	393	(D)	(D)	(D)	(D)	(D)	289	(D)	104	(D)		
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	574	501 824	21 422	448 007	4 136	404	365	174 073	209	327 751		
5039	FOOTWEAR.	49	(D)	(D)	(D)	(D)	(D)	31	(D)	18	(D)		
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	5 243	7 471 785	334 095	7 097 124	79 267	4 140	3 238	3 482 349	2 005	3 989 436		
5042	GENERAL-LINE GROCERIES.	251	1 293 970	37 897	751 046	7 194	57	251	1 293 970	...	...
5043	DAIRY PRODUCTS.	460	591 162	39 344	811 931	7 348	233	266	211 195	194	379 967		
5044	POULTRY, POULTRY PRODUCTS.	305	252 376	12 486	257 505	3 421	320	142	107 493	163	144 833		
5045	CONFECTIONERY.	198	141 539	6 305	139 536	1 555	176	158	65 447	40	76 092		
5046	FISH, SEAFOODS.	181	109 055	8 123	132 353	1 421	181	155	(D)	26	(D)		
5047	MEATS, MEAT PRODUCTS.	602	695 032	36 448	733 423	6 837	634	555	483 659	47	211 373		
5048	FRESH FRUITS, VEGETABLES.	1 723	1 650 861	108 414	2 370 460	33 652	1 453	794	454 784	929	1 196 077		
5049	OTHER GROCERIES AND RELATED PRODUCTS.	1 523	2 737 790	87 078	1 900 870	17 839	1 086	917	(D)	606	(D)		
505	FARM PRODUCTS—RAW MATERIALS, TOTAL.	792	1 587 738	25 007	582 642	7 048	439	287	756 733	505	831 005		
	COTTON.	52	262 673	3 176	66 176	721	29	36	166 805	16	95 868		
	GRAIN.	384	712 511	11 924	268 347	2 841	86	124	492 374	260	220 137		
	LIVESTOCK, EXCEPT HORSES AND MULES.	190	468 559	4 587	100 899	1 612	197	39	29 276	151	439 283		
	MISCELLANEOUS FARM PRODUCTS.	166	143 995	5 320	147 220	1 874	127	88	68 278	78	75 717		
506	ELECTRICAL GOODS, TOTAL.	1 795	2 188 220	121 079	2 599 055	22 768	854	1 207	998 885	588	1 189 335		
5062+3	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS.	100	175 002	10 637	233 386	2 140	28	100	175 002	...	...
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS.	722	1 099 909	54 100	1 152 849	9 904	331	411	308 287	311	791 622		
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	384	506 015	33 792	702 540	6 156	170	305	(D)	79	(D)		
5065	ELECTRONIC PARTS, EQUIPMENT.	589	407 294	22 550	510 280	4 568	325	391	(D)	198	(D)		
507	HDWE; PLUMB'G; HEAT'G EQUIP; SUPPLIES, TOTAL.	1 404	1 069 785	86 048	1 873 758	17 163	805	1 107	786 795	297	282 990		
5072	HARDWARE.	474	424 114	39 142	815 089	7 996	285	364	(D)	110	(D)		
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	636	523 355	35 763	820 570	7 191	332	501	400 486	135	122 869		
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	294	122 316	11 143	238 099	1 976	188	242	(D)	52	(D)		
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	5 587	3 217 917	313 293	6 795 803	59 210	2 892	4 238	(D)	1 349	(D)		
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	887	428 360	73 689	1 569 733	12 907	476	585	156 106	302	272 254		
	COMMERCIAL MACHINES, EQUIPMENT.	322	325 545	30 174	646 025	5 582	125	271	239 579	51	85 966		
	CONSTRUCTION MACHINERY, EQUIPMENT.	1 471	837 638	72 322	1 566 991	13 229	705	1 025	408 432	446	429 206		
	INDUSTRIAL MACHINERY, EQUIPMENT.	1 051	604 691	45 485	959 034	8 956	532	827	331 298	224	273 393		
5083	INDUSTRIAL SUPPLIES.	211	206 243	12 796	266 321	2 479	113	178	93 454	194	112 789		
5086	FARM AND GARDEN MACHINERY, EQUIPMENT.	682	(D)	(D)	(D)	(D)	(D)	488	177 882	40	(D)		
5087	PROFESSIONAL EQUIPMENT, SUPPLIES.	513	(D)	(D)	(D)	(D)	(D)	473	134 194	33	(D)		
5088	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES.	450	325 260	22 120	600 090	4 755	233	391	(D)	59	(D)		
5091	TRANSPORTATION EQUIP., SUPPL. EX AUTOMOTIVE.	841	2 178 504	71 868	1 510 112	12 060	283	553	580 027	288	1 598 477		
	COAL.	25	13 013	700	13 157	133	10	19	6 455	6	6 558		
	IRON, STEEL, AND PRODUCTS.	652	1 728 399	58 297	1 209 394	9 414	215	439	439 969	213	1 288 430		
	NONFERROUS METALS.	164	437 092	12 871	287 561	2 513	58	95	133 603	69	303 489		
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL.	2 569	2 253 458	61 155	1 255 189	11 720	501	...	(D)	2 569	(D)		
	GASOLINE, KEROSENE, FUEL OILS.	2 532	2 241 725	59 533	1 220 827	11 403	493	...	(D)	2 532	(D)		
	LIQUEFIED PETROLEUM (LP) GAS.	37	11 733	1 622	34 362	317	8	...	(D)	37	(D)		
5093	SCRAP, WASTE MATERIALS, TOTAL.	863	230 894	22 186	500 288	5 589	862	852	218 422	11	12 472		
	IRON, STEEL SCRAP.	470	145 006	13 532	293 426	3 089	467	462	(D)	8	(D)		
	WASTE MATERIALS.	393	85 888	8 654	206 862	2 500	395	390	(D)	3	(D)		
5094	TOBACCO, TOBACCO PRODUCTS.	190	409 337	8 429	170 779	1 807	178	172	(D)	18	(D)		
5095	BEER, WINE, DISTILLED ALCOHOLIC BEV., TOTAL.	796	1 179 327	67 352	1 374 848	11 251	582	733	(D)	63	(D)		
	BEER.	555	388 153	30 560	610 324	5 262	497	536	(D)	19	(D)		
	WINES, DISTILLED SPIRITS.	241	791 174	36 792	764 524	5 989	85	197	529 144	44	262 030		
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL.	681	(D)	(D)	(D)	(D)	(D)	510	(D)	171	446 279		
	FINE AND COARSE PAPER.	58	(D)	(D)	(D)	(D)	(D)	58	(D)	...	...
	PRINTING AND FINE PAPER.	59	(D)	(D)	(D)	(D)	(D)	46	(D)	13	(D)		
	COARSE PAPER AND PAPER PRODUCTS.	305	489 390	17 773	367 737	3 266	141	213	128 786	92	360 604		
	STATIONERY, OFFICE SUPPLIES.	259	127 508	16 670	362 194	3 332	136	193	(D)	66	(D)		
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	974	621 855	47 695	1 007 634	9 839	625	745	373 681	229	248 174		
	FURNITURE—HOUSEHOLD, OFFICE.	372	181 577	16 270	336 833	3 317	252	269	(D)	103	(D)		
	HOME FURNISHINGS, FLOOR COVERINGS.	602	440 278	31 425	670 801	6 522	373	476	(D)	126	(D)		
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL.	1 707	2 097 479	87 778	1 885 601	16 603	885	1 400	1 394 502	307	702 977		
	LUMBER, MILLWORK.	990	1 525 549	51 233	1 038 323	9 126	530	834	1 147 159	156	378 390		
	CONSTRUCTION MATERIALS.	717	571 930	36 545	847 278	7 477	355	566	247 343	151	324 587		
5099	AMUSEMENT, SPORTING GOODS.	557	413 348	27 084	545 175	5 221	342	442	(D)	115	(D)		
	BOOKS, MAGAZINES, NEWSPAPERS.	300	136 732	11 719	250 656	3 001	233	231	99 951	69	36 781		
	FARM SUPPLIES.	484	484 585	22 267	455 231	4 682	236	311	259 634	173	224 951		
	JEWELRY.	270	96 508	8 451	177 100	1 744	223	245	78 659	25	17 849		
	PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS.	491	407 564	14 594	316 987	2 998	339	428	(D)	63	(D)		
	GIFTS, ART GOODS, GREETING CARDS.	267	68 552	5 569	147 422	1 802	246	224	(D)	43	(D)		
	FLOWERS, BULBS, PLANTS.	210	58 071	5 703	150 818	1 955	187	149	32 514	61	25 557		
	OTHER PRODUCTS.	1 384	(D)	(D)	(D)	(D)	(D)	1 001	489 444	383	(D)		

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 1G.—WHOLESALE TRADE: 1958 AND 1954—STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION

Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
UNITED STATES: TOTAL*	285 996	252 318	284 970 807	233 976 052	21.8	13 198 744	10 867 903	21.4
MERCHANT WHOLESALERS	189 728	165 153	121 661 229	100 102 571	21.5	8 243 994	6 864 543	20.1
OTHER OPERATING TYPES	96 268	87 165	163 309 578	133 873 481	22.0	4 954 750	4 003 360	23.8
STANDARD CONSOLIDATED AREAS								
NEW YORK, N.Y.—NORTHEASTERN NEW JERSEY	38 022	35 622	54 700 781	48 317 231	13.5	2 158 776	1 890 444	14.2
MERCHANT WHOLESALERS	30 529	29 089	24 863 140	21 691 360	15.5	1 306 790	1 224 849	6.7
OTHER OPERATING TYPES	7 493	6 533	29 837 641	26 625 871	11.9	851 986	665 595	28.0
CHICAGO, ILL.—NORTHWESTERN INDIANA	12 003	10 898	19 738 350	17 097 672	15.3	874 566	763 189	14.6
MERCHANT WHOLESALERS	8 445	7 725	7 524 731	6 366 568	16.1	(NA)	473 188	(NA)
OTHER OPERATING TYPES	3 558	3 173	12 213 619	10 731 104	14.8	(NA)	290 001	(NA)
STANDARD METROPOLITAN STATISTICAL AREAS								
AKRON, OHIO	598	518	767 722	518 195	48.2	36 601	31 878	14.8
MERCHANT WHOLESALERS	451	374	273 485	195 498	39.9	22 902	19 047	20.2
OTHER OPERATING TYPES	147	144	494 237	322 697	53.2	13 699	12 831	6.8
ALBANY-SCHENECTADY-TROY, N.Y.	927	879	859 926	744 821	15.5	50 524	43 742	15.5
MERCHANT WHOLESALERS	676	640	446 995	391 918	14.1	32 825	27 989	17.3
OTHER OPERATING TYPES	251	239	412 931	352 903	17.0	17 699	15 753	12.4
ALBUQUERQUE, N.MEX.	391	310	314 020	182 749	72.0	19 224	13 504	42.4
MERCHANT WHOLESALERS	295	233	203 479	127 989	59.0	14 902	11 174	33.4
OTHER OPERATING TYPES	96	77	110 541	54 760	102.0	4 322	2 330	85.5
ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J.	638	585	398 198	365 183	9.0	26 854	26 727	0.5
MERCHANT WHOLESALERS	488	467	216 470	203 978	6.1	17 427	16 567	5.2
OTHER OPERATING TYPES	150	118	181 728	161 205	12.7	9 427	10 160	-7.2
ALTOONA, PA.	189	174	119 860	97 342	23.1	7 439	5 788	28.5
MERCHANT WHOLESALERS	140	132	63 326	50 877	24.5	5 101	3 822	33.5
OTHER OPERATING TYPES	49	42	56 534	46 465	21.7	2 338	1 966	18.9
AMARILLO, TEX.	322	283	324 294	244 231	32.8	19 527	14 393	35.7
MERCHANT WHOLESALERS	233	199	182 768	135 856	34.5	14 642	11 098	31.9
OTHER OPERATING TYPES	89	84	141 526	108 375	30.6	4 885	3 295	48.3
ANDERSON, IND.	117	107	44 029	38 929	13.1	3 031	2 491	21.7
MERCHANT WHOLESALERS	75	65	29 048	23 042	26.1	2 316	1 910	21.3
OTHER OPERATING TYPES	42	42	14 981	15 887	-5.8	715	581	23.1
ANN ARBOR, MICH.	139	114	64 793	55 134	17.5	4 224	3 440	22.8
MERCHANT WHOLESALERS	95	82	37 148	31 193	19.1	3 113	2 561	21.6
OTHER OPERATING TYPES	44	32	27 645	23 941	15.5	1 111	879	26.4
ASHEVILLE, N.C.	201	185	163 167	116 674	39.8	8 528	6 990	22.0
MERCHANT WHOLESALERS	144	134	68 653	64 348	6.7	6 472	5 649	14.6
OTHER OPERATING TYPES	57	51	94 514	52 326	80.6	2 056	1 341	53.3
ATLANTA, GA.	2 321	1 866	3 998 826	(D)	(NA)	170 677	(D)	(NA)
MERCHANT WHOLESALERS	1 307	1 004	1 034 565	(D)	(NA)	77 738	(D)	(NA)
OTHER OPERATING TYPES	1 014	862	2 964 261	(D)	(NA)	92 939	(D)	(NA)
ATLANTIC CITY, N.J.	238	228	98 363	96 518	1.9	7 536	6 903	9.2
MERCHANT WHOLESALERS	182	182	61 602	62 799	-1.9	5 236	4 902	6.8
OTHER OPERATING TYPES	56	46	36 761	33 719	9.0	2 300	2 001	14.9
AUGUSTA, GA.-S.C.	247	215	129 003	115 668	11.5	7 710	6 615	16.6
MERCHANT WHOLESALERS	176	157	80 502	67 432	19.4	5 731	5 022	14.1
OTHER OPERATING TYPES	71	58	48 501	48 236	0.5	1 979	1 593	24.2
AUSTIN, TEX.	279	212	169 611	125 097	35.6	9 599	7 633	25.8
MERCHANT WHOLESALERS	215	161	105 320	66 846	57.6	7 211	4 853	48.6
OTHER OPERATING TYPES	64	51	64 291	58 251	10.4	2 388	2 780	-14.1
BAKERSFIELD, CALIF.	441	345	324 573	242 332	33.9	15 099	11 588	30.3
MERCHANT WHOLESALERS	306	239	138 433	119 252	16.1	9 479	8 634	9.8
OTHER OPERATING TYPES	135	106	186 140	123 080	51.2	5 620	2 954	90.3
BALTIMORE, MD.	2 261	2 124	2 681 718	2 168 419	23.7	132 514	(D)	(NA)
MERCHANT WHOLESALERS	1 697	1 574	1 061 015	905 684	17.2	84 582	(D)	(NA)
OTHER OPERATING TYPES	564	550	1 620 703	1 262 735	28.3	47 932	(D)	(NA)
BATON ROUGE, LA.	285	194	181 702	116 301	56.2	13 718	7 897	73.7
MERCHANT WHOLESALERS	229	159	127 673	82 909	54.0	10 762	6 483	66.0
OTHER OPERATING TYPES	56	35	54 029	33 392	61.8	2 956	1 414	109.1
BAY CITY, MICH.	139	122	95 279	102 055	-6.6	6 488	6 233	4.1
MERCHANT WHOLESALERS	102	91	68 722	62 095	10.7	5 041	4 779	5.5
OTHER OPERATING TYPES	37	31	26 557	39 960	-33.5	1 447	1 454	-0.5
BEAUMONT-PORT ARTHUR, TEX.	390	311	295 364	204 351	44.5	16 614	12 679	31.0
MERCHANT WHOLESALERS	300	234	184 185	134 073	37.4	12 093	8 924	35.5
OTHER OPERATING TYPES	90	77	111 179	70 278	58.2	4 521	3 755	20.4
BINGHAMPTON, N.Y.	282	235	230 526	173 416	32.9	14 544	12 578	15.6
MERCHANT WHOLESALERS	213	174	107 797	87 066	23.8	9 332	7 816	19.4
OTHER OPERATING TYPES	69	61	122 729	86 350	42.1	5 212	4 762	9.4
BIRMINGHAM, ALA.	979	813	1 449 290	1 202 769	20.5	66 286	52 489	26.3
MERCHANT WHOLESALERS	631	511	528 429	385 534	37.1	40 151	30 849	30.2
OTHER OPERATING TYPES	348	302	920 861	817 235	12.7	26 135	21 640	20.8

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1G.-WHOLESALE TRADE: 1958 AND 1954-STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
BOSTON, MASS.	5 634	5 357	6 898 488	6 045 696	14.1	388 816	284 945	36.5
MERCHANT WHOLESALERS.	4 080	3 891	2 704 198	2 397 223	12.8	259 890	171 603	51.4
OTHER OPERATING TYPES	1 554	1 466	4 194 290	3 648 473	15.0	128 926	113 342	13.7
BRIDGEPORT, CONN. ¹	443	402	361 166	(D)	(¹)	27 975	23 188	(¹)
MERCHANT WHOLESALERS.	346	322	206 033	188 072	(¹)	18 868	17 078	(¹)
OTHER OPERATING TYPES	97	80	155 133	(D)	(¹)	9 107	6 110	(¹)
BROCKTON, MASS. ¹	156	158	105 190	88 304	(¹)	7 440	5 959	(¹)
MERCHANT WHOLESALERS.	134	140	67 408	51 150	(¹)	4 940	4 249	(¹)
OTHER OPERATING TYPES	22	18	37 782	37 154	(¹)	2 500	1 710	(¹)
BUFFALO, N.Y.	1 969	1 798	2 386 226	1 965 176	21.4	112 924	100 996	11.8
MERCHANT WHOLESALERS.	1 399	1 271	942 330	852 484	10.5	70 515	63 911	10.3
OTHER OPERATING TYPES	570	527	1 443 896	1 112 692	29.8	42 409	37 085	14.4
CANTON, OHIO.	367	350	281 009	262 297	7.1	18 683	17 645	5.9
MERCHANT WHOLESALERS.	293	278	188 447	185 855	1.4	14 190	13 488	5.2
OTHER OPERATING TYPES	74	72	92 562	76 442	21.1	4 493	4 157	8.1
CEDAR RAPIDS, IOWA.	276	254	183 238	174 761	4.9	11 860	9 610	23.4
MERCHANT WHOLESALERS.	179	157	118 245	94 983	24.5	9 118	7 243	25.9
OTHER OPERATING TYPES	97	97	64 993	79 778	-18.5	2 742	2 367	15.8
CHAMPAIGN-URBANA, ILL.	207	166	133 907	96 664	38.5	5 706	3 386	68.5
MERCHANT WHOLESALERS.	112	85	93 257	54 192	72.1	4 592	2 458	86.8
OTHER OPERATING TYPES	95	81	40 650	42 472	-4.3	1 114	928	20.0
CHARLESTON, S.C.	240	229	209 324	146 865	42.5	11 121	8 482	31.1
MERCHANT WHOLESALERS.	166	164	94 293	77 109	22.3	6 800	5 594	21.6
OTHER OPERATING TYPES	74	65	115 031	69 756	64.9	4 321	2 888	49.6
CHARLESTON, W.VA.	358	319	293 002	216 078	35.6	19 827	18 119	9.4
MERCHANT WHOLESALERS.	265	242	154 357	136 270	13.3	14 617	14 491	0.9
OTHER OPERATING TYPES	93	77	138 645	79 808	73.7	5 210	3 628	43.6
CHARLOTTE, N.C.	954	751	1 745 942	1 327 633	31.5	59 973	44 875	33.6
MERCHANT WHOLESALERS.	568	452	427 112	327 629	30.4	33 171	25 480	30.2
OTHER OPERATING TYPES	386	299	1 318 830	1 000 004	31.9	26 802	19 395	38.2
CHATTANOOGA, TENN.-GA.	453	400	417 871	374 902	11.5	19 739	17 603	12.1
MERCHANT WHOLESALERS.	311	274	235 402	201 142	17.0	14 306	12 691	12.7
OTHER OPERATING TYPES	142	126	182 469	173 760	5.0	5 433	4 912	10.6
CHICAGO, ILL.	11 546	10 645	19 283 596	16 700 364	15.5	851 623	744 056	14.5
MERCHANT WHOLESALERS.	8 118	7 507	7 352 197	6 210 526	16.7	511 260	460 720	11.0
OTHER OPERATING TYPES	3 428	3 138	11 931 399	10 489 838	11.4	340 363	283 336	20.1
CINCINNATI, OHIO-KY.	2 023	1 884	3 274 114	3 118 341	5.0	129 472	115 579	12.0
MERCHANT WHOLESALERS.	1 285	1 188	863 642	745 499	15.8	70 845	65 788	7.7
OTHER OPERATING TYPES	738	696	2 410 472	2 372 842	1.6	58 627	49 791	17.7
CLEVELAND, OHIO	3 467	3 125	4 861 019	4 169 061	16.6	234 357	213 627	9.7
MERCHANT WHOLESALERS.	2 323	2 049	1 504 791	1 372 971	9.6	131 417	120 556	9.0
OTHER OPERATING TYPES	1 144	1 076	3 356 228	2 796 090	20.0	102 940	93 071	10.6
COLUMBIA, S.C.	394	339	326 618	295 409	10.6	17 246	14 985	15.1
MERCHANT WHOLESALERS.	281	234	195 587	174 922	11.8	12 508	10 590	18.1
OTHER OPERATING TYPES	113	105	131 031	120 487	8.8	4 738	4 395	7.8
COLUMBUS, GA.-ALA.	194	166	117 470	(D)	(NA)	7 086	6 871	3.1
MERCHANT WHOLESALERS.	144	125	66 081	59 443	11.2	5 058	5 229	-3.3
OTHER OPERATING TYPES	50	41	51 389	(D)	(NA)	2 028	1 642	23.5
COLUMBUS, OHIO	969	842	1 095 153	987 909	10.9	65 562	55 985	17.1
MERCHANT WHOLESALERS.	702	605	601 208	522 150	15.1	46 834	38 473	21.7
OTHER OPERATING TYPES	267	237	493 945	465 759	6.1	18 728	17 512	6.9
CORPUS CHRISTI, TEX.	356	336	237 855	215 490	10.4	13 737	12 334	11.4
MERCHANT WHOLESALERS.	256	242	151 315	152 589	-0.8	10 514	9 462	11.1
OTHER OPERATING TYPES	100	94	86 540	62 901	37.6	3 223	2 872	12.2
DALLAS, TEX.	2 712	2 201	4 030 381	3 017 224	33.1	178 306	131 434	35.7
MERCHANT WHOLESALERS.	1 622	1 307	1 516 371	1 234 279	22.7	97 013	71 678	35.3
OTHER OPERATING TYPES	1 090	894	2 514 010	1 792 945	40.1	81 293	59 756	36.0
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL.	494	443	516 260	372 609	38.6	22 555	19 886	13.4
MERCHANT WHOLESALERS.	310	270	184 128	136 419	35.0	13 845	11 388	21.6
OTHER OPERATING TYPES	184	173	332 132	236 190	40.6	8 710	8 498	2.5
DAYTON, OHIO.	829	696	750 287	622 619	20.5	42 838	40 506	5.8
MERCHANT WHOLESALERS.	574	487	339 074	298 722	13.5	30 207	29 310	3.1
OTHER OPERATING TYPES	255	209	411 213	323 897	27.0	12 631	11 196	12.8
DECATUR, ILL.	210	188	158 443	193 895	-18.3	7 711	7 488	3.0
MERCHANT WHOLESALERS.	132	118	83 400	75 749	10.1	4 863	4 864	(2)
OTHER OPERATING TYPES	78	70	75 043	118 146	-36.5	2 848	2 624	8.5
DENVER, COLO.	1 891	1 613	2 408 528	1 756 889	37.1	106 561	79 021	34.9
MERCHANT WHOLESALERS.	1 174	994	823 751	645 135	27.7	63 491	47 961	32.4
OTHER OPERATING TYPES	717	619	1 584 777	1 111 754	42.5	43 070	31 060	38.7
DES MOINES, IOWA.	723	595	922 663	665 918	38.6	44 075	35 532	24.0
MERCHANT WHOLESALERS.	489	391	487 888	358 091	36.2	27 941	24 114	15.9
OTHER OPERATING TYPES	234	204	434 775	307 827	41.2	16 134	11 418	41.3

See footnotes at end of table.

Table 1G.—WHOLESALE TRADE: 1958 AND 1954—STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION—Continued
Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
DETROIT, MICH.	5 231	4 614	8 251 981	7 409 930	11.4	345 353	318 842	8.3
MERCHANT WHOLESALERS.	3 586	3 174	2 473 401	2 252 046	9.8	195 782	184 334	6.2
OTHER OPERATING TYPES	1 645	1 440	5 778 580	5 157 884	12.0	149 571	134 508	11.2
DUBUQUE, IOWA	138	126	108 285	96 959	11.7	5 878	5 750	2.2
MERCHANT WHOLESALERS.	84	75	40 701	38 187	6.6	3 306	3 564	-7.2
OTHER OPERATING TYPES	54	51	67 584	58 772	15.0	2 572	2 186	17.7
DULUTH-SUPERIOR, MINN.-WIS.	453	439	466 743	441 988	5.6	24 009	21 213	13.2
MERCHANT WHOLESALERS.	297	295	303 336	311 313	-2.6	17 774	16 551	7.4
OTHER OPERATING TYPES	156	144	163 407	130 675	25.0	6 235	4 662	33.7
DURHAM, N.C.	141	129	85 594	76 115	12.5	5 341	3 983	34.1
MERCHANT WHOLESALERS.	102	98	44 208	33 022	33.9	3 806	2 977	27.8
OTHER OPERATING TYPES	39	31	41 386	43 093	-4.0	1 535	1 006	52.6
EL PASO, TEX.	413	360	502 133	291 269	72.4	23 365	16 582	40.9
MERCHANT WHOLESALERS.	301	262	219 995	155 655	41.3	16 315	11 922	36.8
OTHER OPERATING TYPES	112	98	282 138	135 614	108.0	7 050	4 660	51.3
ERIE, PA.	348	314	186 209	193 876	-4.0	15 173	11 250	34.9
MERCHANT WHOLESALERS.	267	237	116 464	123 962	6.0	10 487	8 243	27.2
OTHER OPERATING TYPES	81	77	69 745	69 914	-0.2	4 686	3 007	55.8
EVANSVILLE, IND.-KY.	380	319	317 646	250 611	26.7	17 682	15 560	13.6
MERCHANT WHOLESALERS.	272	234	138 093	124 825	10.6	12 462	12 154	2.5
OTHER OPERATING TYPES	108	85	179 553	125 786	42.7	5 220	3 406	53.3
FALL RIVER, MASS.-R.I.	164	165	90 906	112 256	-19.0	6 015	6 810	-11.7
MERCHANT WHOLESALERS.	138	145	53 682	70 772	-24.1	4 567	5 437	-16.0
OTHER OPERATING TYPES	26	20	37 224	41 484	-10.3	1 448	1 373	5.5
FITCHBURG-LEOMINSTER, MASS.	103	(NA)	102 297	(NA)	(NA)	4 742	(NA)	(NA)
MERCHANT WHOLESALERS.	82	(NA)	37 918	(NA)	(NA)	2 583	(NA)	(NA)
OTHER OPERATING TYPES	21	(NA)	64 379	(NA)	(NA)	2 159	(NA)	(NA)
FLINT, MICH.	336	287	324 656	269 252	20.6	30 750	15 694	95.9
MERCHANT WHOLESALERS.	236	192	139 766	126 524	10.5	11 927	9 603	24.2
OTHER OPERATING TYPES	100	95	184 890	142 728	29.5	18 823	6 091	209.0
FORT SMITH, ARK.	162	150	91 603	83 377	9.9	5 746	5 972	-3.8
MERCHANT WHOLESALERS.	117	113	57 220	51 076	12.0	4 489	4 060	10.6
OTHER OPERATING TYPES	45	37	34 383	32 301	6.4	1 257	1 912	-34.3
FORT WAYNE, IND.	403	362	332 559	258 091	28.9	24 391	19 065	27.9
MERCHANT WHOLESALERS.	284	252	177 039	154 617	14.5	16 939	14 466	17.1
OTHER OPERATING TYPES	119	110	155 520	103 474	50.3	7 452	4 599	62.0
FORT WORTH, TEX.	875	763	848 319	728 444	16.5	43 448	32 877	32.2
MERCHANT WHOLESALERS.	663	560	498 015	423 736	17.5	33 351	24 768	34.7
OTHER OPERATING TYPES	212	203	350 304	304 708	15.0	10 097	8 109	24.5
FRESNO, CALIF.	658	533	549 087	450 209	22.0	31 410	24 609	27.6
MERCHANT WHOLESALERS.	426	326	332 667	249 790	33.2	18 491	14 587	26.8
OTHER OPERATING TYPES	232	207	216 420	200 419	8.0	12 919	10 022	28.9
GADSDEN, ALA.	91	74	31 409	24 954	25.9	1 948	1 437	35.6
MERCHANT WHOLESALERS.	72	57	23 326	16 553	40.9	1 660	1 110	49.5
OTHER OPERATING TYPES	19	17	8 083	8 401	-3.8	288	327	-11.9
GALVESTON, TEX.	131	117	105 766	98 939	6.9	4 256	3 829	11.2
MERCHANT WHOLESALERS.	98	95	82 459	67 199	22.7	3 033	3 034	(2)
OTHER OPERATING TYPES	33	22	23 307	31 740	-26.6	1 223	795	53.8
GARY-HAMMOND-EAST CHICAGO, IND.	457	368	454 754	397 308	14.5	22 943	19 133	19.9
MERCHANT WHOLESALERS.	327	274	172 534	156 042	10.6	15 166	12 468	21.6
OTHER OPERATING TYPES	130	94	282 220	241 266	17.0	7 777	6 665	16.7
GRAND RAPIDS, MICH.	750	650	696 969	525 504	32.6	38 884	31 072	25.1
MERCHANT WHOLESALERS.	525	451	377 545	297 911	26.7	27 338	22 535	21.3
OTHER OPERATING TYPES	225	199	319 424	227 593	40.3	11 546	8 537	35.2
GREEN BAY, WIS.	268	222	260 207	184 942	40.7	12 800	9 550	34.0
MERCHANT WHOLESALERS.	195	151	114 934	83 249	38.1	8 452	5 915	42.9
OTHER OPERATING TYPES	73	71	145 273	101 693	42.9	4 348	3 635	19.6
GREENSBORO-HIGH POINT, N.C.	547	441	552 413	420 800	31.3	26 973	20 742	30.0
MERCHANT WHOLESALERS.	346	269	215 893	154 483	39.8	15 677	12 771	22.8
OTHER OPERATING TYPES	201	172	336 520	266 317	26.4	11 296	7 971	41.7
GREENVILLE, S.C.	345	282	243 606	232 722	4.7	12 421	9 070	36.9
MERCHANT WHOLESALERS.	229	185	119 070	94 063	26.6	8 276	5 710	44.9
OTHER OPERATING TYPES	116	97	124 536	138 659	-10.2	4 145	3 360	23.4
HAMILTON-MIDDLETOWN, OHIO	140	123	105 053	54 891	91.4	5 006	4 283	16.9
MERCHANT WHOLESALERS.	101	90	38 710	36 260	6.8	3 633	3 620	0.4
OTHER OPERATING TYPES	39	33	66 343	18 631	56.1	1 373	663	107.1
HARRISBURG, PA.	513	434	537 389	440 529	22.0	31 940	28 396	12.5
MERCHANT WHOLESALERS.	365	292	238 135	192 971	23.4	20 203	17 050	18.5
OTHER OPERATING TYPES	148	142	299 254	247 558	20.9	11 737	11 346	3.4
HARTFORD, CONN. ¹	924	769	838 385	690 897	(1)	54 923	44 821	(1)
MERCHANT WHOLESALERS.	671	559	408 425	379 917	(1)	33 662	28 937	(1)
OTHER OPERATING TYPES	253	210	429 960	310 980	(1)	21 261	15 884	(1)

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1G.-WHOLESALE TRADE: 1958 AND 1954-STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
HOUSTON, TEX.	2 421	1 903	3 640 365	2 722 261	33.7	168 515	123 917	36.0
MERCHANT WHOLESALERS.	1 722	1 340	1 717 114	1 385 323	24.0	108 125	83 306	29.8
OTHER OPERATING TYPES	699	563	1 923 251	1 336 938	43.9	60 390	40 611	48.7
HUNTINGTON-ASHLAND, W.VA.-KY.-OHIO.	360	339	322 136	250 611	28.5	17 165	14 576	17.8
MERCHANT WHOLESALERS.	266	251	133 312	115 045	15.9	11 889	10 178	16.8
OTHER OPERATING TYPES	94	88	188 824	135 566	42.9	5 276	4 398	20.0
INDIANAPOLIS, IND.	1 457	1 253	2 130 328	1 885 054	13.0	101 392	84 133	20.5
MERCHANT WHOLESALERS.	937	790	796 830	734 638	8.5	62 076	55 798	11.3
OTHER OPERATING TYPES	520	463	1 333 498	1 150 416	15.9	39 316	28 335	38.8
JACKSON, MICH.	176	157	124 379	104 807	18.7	7 431	7 573	-1.9
MERCHANT WHOLESALERS.	112	103	49 558	51 628	-4.0	4 223	4 639	-9.0
OTHER OPERATING TYPES	64	54	74 821	53 179	40.7	3 208	2 934	9.3
JACKSON, MISS.	389	310	321 284	225 253	42.6	18 877	13 985	35.0
MERCHANT WHOLESALERS.	277	215	183 794	127 841	43.8	14 743	10 577	39.4
OTHER OPERATING TYPES	112	95	137 490	97 412	41.1	4 134	3 408	21.3
JACKSONVILLE, FLA.	856	715	1 356 664	822 238	65.0	56 513	40 473	39.6
MERCHANT WHOLESALERS.	607	506	515 511	334 276	54.2	35 225	24 854	41.7
OTHER OPERATING TYPES	249	209	841 153	487 962	72.4	21 288	15 619	36.3
JERSEY CITY, N.J.	1 053	953	1 217 376	1 032 180	17.9	70 341	60 338	16.6
MERCHANT WHOLESALERS.	904	822	561 220	534 792	4.9	40 391	42 724	-5.5
OTHER OPERATING TYPES	149	131	656 156	497 388	31.9	29 950	17 614	70.0
JOHNSTOWN, PA.	292	265	132 197	114 277	15.7	8 853	6 869	28.9
MERCHANT WHOLESALERS.	216	202	73 224	62 383	17.4	5 332	4 745	12.4
OTHER OPERATING TYPES	76	63	58 973	51 894	13.6	3 521	2 124	65.8
KALAMAZOO, MICH.	257	227	184 878	140 437	31.6	12 632	10 908	15.8
MERCHANT WHOLESALERS.	176	156	85 018	64 936	30.9	7 883	6 332	24.5
OTHER OPERATING TYPES	81	71	99 860	75 501	32.3	4 749	4 576	3.8
KANSAS CITY, MO.-KANS.	2 366	2 105	3 723 102	3 257 572	14.3	155 601	132 908	17.1
MERCHANT WHOLESALERS.	1 504	1 304	1 305 159	1 270 680	2.7	74 976	77 127	-2.8
OTHER OPERATING TYPES	862	801	2 417 943	1 986 892	21.7	80 625	55 781	44.5
KENOSHA, WIS.	87	72	53 070	31 726	67.3	2 452	2 022	21.3
MERCHANT WHOLESALERS.	61	51	21 927	15 933	37.6	1 700	1 396	21.8
OTHER OPERATING TYPES	26	21	31 143	15 793	97.2	752	626	20.1
KNOXVILLE, TENN.	505	421	446 337	419 810	6.3	26 242	21 002	25.0
MERCHANT WHOLESALERS.	365	298	217 842	169 108	28.8	19 119	14 140	35.2
OTHER OPERATING TYPES	140	123	228 495	250 702	-8.9	7 123	6 862	3.8
LANCASTER, PA.	429	361	333 619	283 000	18.0	15 307	14 229	7.6
MERCHANT WHOLESALERS.	300	264	135 848	119 939	13.3	10 899	8 706	25.2
OTHER OPERATING TYPES	129	97	197 771	163 061	21.3	4 408	5 523	-20.2
LANSING, MICH.	396	363	327 784	258 523	26.8	17 792	15 921	11.8
MERCHANT WHOLESALERS.	251	233	152 392	153 455	-0.7	11 289	11 355	-0.6
OTHER OPERATING TYPES	145	130	175 392	105 068	66.9	6 503	4 566	42.4
LAREDO, TEX.	86	80	38 113	26 513	43.8	1 556	1 251	24.4
MERCHANT WHOLESALERS.	66	63	29 570	17 913	65.1	1 190	968	22.9
OTHER OPERATING TYPES	20	17	8 543	8 600	-0.7	366	283	29.3
LAWRENCE-HAVERHILL, MASS.-N.H. ¹	216	132	142 014	(D)	(¹)	8 894	4 749	(¹)
MERCHANT WHOLESALERS.	184	120	103 999	63 378	(¹)	7 166	4 304	(¹)
OTHER OPERATING TYPES	32	12	38 015	(D)	(¹)	1 728	445	(¹)
LEWISTON-AUBURN, MAINE.	118	118	55 808	(D)	(NA)	4 189	(D)	(NA)
MERCHANT WHOLESALERS.	99	98	36 995	(D)	(NA)	3 293	(D)	(NA)
OTHER OPERATING TYPES	19	20	18 813	(D)	(NA)	896	(D)	(NA)
LEXINGTON, KY.	227	207	211 672	203 424	4.1	10 560	8 896	18.7
MERCHANT WHOLESALERS.	148	131	98 514	86 710	13.6	7 459	5 817	28.2
OTHER OPERATING TYPES	79	76	113 158	116 714	-3.0	3 101	3 079	0.7
LIMA, OHIO.	175	159	131 339	100 695	30.4	7 094	5 709	24.3
MERCHANT WHOLESALERS.	118	107	73 269	55 238	32.6	4 696	3 094	51.8
OTHER OPERATING TYPES	57	52	58 070	45 457	27.7	2 398	2 615	-8.3
LINCOLN, NEBR.	222	195	142 129	120 627	17.8	10 110	8 863	14.1
MERCHANT WHOLESALERS.	154	132	107 758	88 189	22.2	8 187	7 164	14.3
OTHER OPERATING TYPES	68	63	34 371	32 438	6.0	1 923	1 699	13.2
LITTLE ROCK-NORTH LITTLE ROCK, ARK.	487	385	401 831	348 536	15.3	22 632	20 677	9.5
MERCHANT WHOLESALERS.	350	270	236 099	179 306	31.7	16 230	15 182	6.9
OTHER OPERATING TYPES	137	115	165 732	169 230	-2.1	6 402	5 495	16.5
LORAIN-ELYRIA, OHIO.	148	132	47 517	49 566	-4.1	4 092	4 180	-2.1
MERCHANT WHOLESALERS.	103	102	30 713	32 734	-6.2	3 072	3 605	-14.8
OTHER OPERATING TYPES	45	30	16 804	16 832	-0.2	1 020	575	77.4
LOS ANGELES-LONG BEACH, CALIF.	11 365	9 193	13 027 304	9 176 068	42.0	694 627	519 065	33.8
MERCHANT WHOLESALERS.	8 420	6 921	5 896 732	4 179 404	41.1	447 164	336 276	33.0
OTHER OPERATING TYPES	2 945	2 272	7 130 572	4 996 664	42.7	247 463	182 789	35.4
LOUISVILLE, KY.-IND.	1 079	936	1 263 982	1 171 095	7.9	68 731	62 676	9.7
MERCHANT WHOLESALERS.	785	682	602 065	533 443	12.9	50 944	44 906	13.4
OTHER OPERATING TYPES	294	254	661 917	637 652	3.8	17 787	17 770	0.1

See footnotes at end of table.

Table 1G.—WHOLESALE TRADE: 1958 AND 1954—STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION—Continued
Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
LOWELL, MASS.	116	113	58 929	45 457	29.6	3 839	3 014	27.4
MERCHANT WHOLESALERS.	101	99	41 198	28 148	46.4	3 142	2 463	27.5
OTHER OPERATING TYPES	15	14	17 731	17 309	2.4	697	549	27.0
LUBBOCK, TEX.	391	313	319 523	263 461	21.3	16 014	11 042	45.0
MERCHANT WHOLESALERS.	296	236	(D)	176 383	(NA)	12 197	8 569	42.3
OTHER OPERATING TYPES	95	77	(D)	87 078	(NA)	3 817	2 473	54.3
LYNCHBURG, VA.	138	138	101 029	81 883	23.4	5 966	4 823	23.7
MERCHANT WHOLESALERS.	89	91	52 745	46 943	12.4	4 294	3 752	14.4
OTHER OPERATING TYPES	49	47	48 284	34 940	38.2	1 672	1 071	56.1
MACON, GA.	213	176	139 405	104 635	33.2	9 680	7 229	33.9
MERCHANT WHOLESALERS.	164	133	92 317	68 070	35.6	8 024	5 760	39.3
OTHER OPERATING TYPES	49	43	47 088	36 565	28.8	1 656	1 469	12.7
MADISON, WIS.	348	309	221 585	198 212	11.8	15 543	12 984	19.7
MERCHANT WHOLESALERS.	230	188	133 483	109 361	22.1	10 782	8 963	20.3
OTHER OPERATING TYPES	118	121	88 102	88 851	-0.8	4 761	4 021	18.4
MANCHESTER, N.H.	211	185	149 881	(D)	(NA)	9 904	7 960	24.4
MERCHANT WHOLESALERS.	155	143	97 670	73 084	33.6	6 729	5 665	18.8
OTHER OPERATING TYPES	56	42	52 211	(D)	(NA)	3 175	2 295	38.3
MEMPHIS, TENN.	1 233	1 089	2 518 050	2 461 539	2.3	80 929	68 124	18.8
MERCHANT WHOLESALERS.	831	716	1 089 540	1 233 626	-11.7	48 529	43 336	12.0
OTHER OPERATING TYPES	402	373	1 428 510	1 227 913	16.3	32 400	24 788	30.7
MIAMI, FLA.	1 949	1 324	1 450 597	842 031	72.3	86 336	54 398	58.7
MERCHANT WHOLESALERS.	1 544	1 058	841 383	567 534	48.3	63 379	41 991	50.9
OTHER OPERATING TYPES	405	266	609 214	274 497	121.9	22 957	12 407	85.0
MILWAUKEE, WIS.	2 096	1 819	2 500 480	1 892 956	32.1	124 591	106 269	17.2
MERCHANT WHOLESALERS.	1 481	1 269	968 534	736 920	31.4	80 398	67 833	18.5
OTHER OPERATING TYPES	615	550	1 531 946	1 156 036	32.5	44 193	38 436	15.0
MINNEAPOLIS-ST. PAUL, MINN.	2 927	2 530	4 941 742	4 142 059	19.3	208 140	181 747	14.5
MERCHANT WHOLESALERS.	1 913	1 631	2 000 580	1 700 195	17.7	133 796	116 846	14.5
OTHER OPERATING TYPES	1 014	899	2 933 162	2 441 864	20.1	74 344	64 901	14.5
MOBILE, ALA.	391	340	323 371	267 351	21.0	19 310	16 097	20.0
MERCHANT WHOLESALERS.	294	258	181 636	152 257	19.3	14 723	12 202	20.7
OTHER OPERATING TYPES	97	82	141 735	115 094	23.1	4 587	3 895	17.8
MONTGOMERY, ALA.	258	242	236 735	202 047	17.2	12 954	10 803	19.9
MERCHANT WHOLESALERS.	187	167	126 040	111 856	12.7	9 255	7 574	22.2
OTHER OPERATING TYPES	71	75	110 695	90 191	22.7	3 699	3 229	14.6
MUNCIE, IND.	144	131	74 145	62 446	18.7	4 027	4 083	-1.4
MERCHANT WHOLESALERS.	96	89	30 413	27 701	9.8	2 804	3 130	-10.4
OTHER OPERATING TYPES	48	42	43 732	34 745	25.9	1 223	953	28.3
MUSKEGON-MUSKEGON HEIGHTS, MICH.	168	135	110 915	80 612	37.6	8 654	6 648	30.2
MERCHANT WHOLESALERS.	129	106	60 175	54 014	11.4	5 020	4 802	4.5
OTHER OPERATING TYPES	39	29	50 740	26 598	90.8	3 634	1 846	96.9
NASHVILLE, TENN.	725	615	771 645	577 689	33.6	44 168	31 522	40.1
MERCHANT WHOLESALERS.	515	438	431 040	323 770	33.1	32 390	24 225	33.7
OTHER OPERATING TYPES	210	177	340 605	253 919	34.1	11 778	7 297	61.4
NEW BEDFORD, MASS.	198	170	117 549	(D)	(NA)	6 707	5 285	26.9
MERCHANT WHOLESALERS.	168	152	84 847	63 862	32.8	5 539	4 608	20.2
OTHER OPERATING TYPES	30	18	32 702	(D)	(NA)	1 168	677	72.5
NEW BRITAIN, CONN.	95	110	51 172	46 817	(1)	3 588	3 425	(1)
MERCHANT WHOLESALERS.	87	95	40 445	30 788	(1)	3 109	2 490	(1)
OTHER OPERATING TYPES	8	15	10 727	16 029	(1)	479	935	(1)
NEW HAVEN, CONN.	663	602	635 632	508 900	24.9	36 348	29 803	22.0
MERCHANT WHOLESALERS.	514	480	272 140	230 792	17.9	22 732	19 699	15.4
OTHER OPERATING TYPES	149	122	363 492	278 108	30.7	13 616	10 104	34.8
NEW ORLEANS, LA.	1 709	1 442	2 487 590	1 750 689	42.1	101 801	82 396	23.6
MERCHANT WHOLESALERS.	1 198	1 013	1 030 860	921 526	11.9	64 213	54 715	17.4
OTHER OPERATING TYPES	511	429	1 456 730	829 163	75.7	37 588	27 681	35.8
NEW YORK, N.Y.	31 880	30 491	47 769 986	43 593 834	10.0	1 790 337	1 597 549	12.1
MERCHANT WHOLESALERS.	25 489	24 762	21 622 932	19 199 942	13.7	1 075 571	1 032 175	4.2
OTHER OPERATING TYPES	6 391	5 729	26 147 054	24 393 892	7.0	714 766	565 374	26.4
NEWARK, N.J.	2 986	2 507	3 494 888	2 434 522	43.6	177 635	144 451	23.0
MERCHANT WHOLESALERS.	2 396	2 062	1 594 438	1 204 326	32.4	117 926	93 546	26.1
OTHER OPERATING TYPES	590	445	1 900 450	1 230 196	54.5	59 709	50 905	17.3
NEWPORT NEWS-HAMPTON, VA.	161	142	79 120	66 548	18.9	5 939	(D)	(NA)
MERCHANT WHOLESALERS.	127	110	48 732	41 119	18.5	4 235	(D)	(NA)
OTHER OPERATING TYPES	34	32	30 388	25 429	19.5	1 704	(D)	(NA)
NORFOLK-PORTSMOUTH, VA.	594	552	578 513	495 026	16.9	31 968	28 874	10.7
MERCHANT WHOLESALERS.	429	411	308 039	287 422	7.2	23 023	20 865	10.3
OTHER OPERATING TYPES	165	141	270 474	207 604	30.3	8 945	8 009	11.7
OGDEN, UTAH	135	114	156 936	155 147	1.2	4 522	4 436	1.9
MERCHANT WHOLESALERS.	100	73	69 018	44 435	55.3	3 123	2 526	23.6
OTHER OPERATING TYPES	35	41	87 918	110 712	20.6	1 399	1 910	-26.8

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1G.-WHOLESALE TRADE: 1958 AND 1954-STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
OKLAHOMA CITY, OKLA.	1 004	873	1 092 527	933 845	17.0	52 718	42 625	23.7
MERCHANT WHOLESALERS.	727	613	460 566	387 051	19.0	35 409	27 914	26.9
OTHER OPERATING TYPES	277	260	631 961	546 794	15.6	17 309	14 711	17.7
OMAHA, NEBR.-IOWA	987	921	1 919 715	1 748 629	9.8	56 649	52 392	8.1
MERCHANT WHOLESALERS.	610	560	530 505	533 176	-0.5	32 222	32 122	0.3
OTHER OPERATING TYPES	377	361	1 389 210	1 215 453	14.3	24 427	20 270	20.5
ORLANDO, FLA.	488	307	333 618	175 058	90.6	23 620	18 587	27.1
MERCHANT WHOLESALERS.	335	223	180 187	105 897	70.2	14 108	10 029	40.7
OTHER OPERATING TYPES	153	84	153 431	69 161	121.8	9 512	8 558	11.1
PATERSON-CLIFTON-PASSAIC, N.J.	1 672	1 317	1 719 613	984 310	74.7	92 315	65 112	41.8
MERCHANT WHOLESALERS.	1 382	1 138	891 453	586 284	52.1	57 597	41 605	38.4
OTHER OPERATING TYPES	290	179	828 160	398 026	108.1	34 718	23 507	47.7
PENSACOLA, FLA.	190	132	137 456	(D)	(NA)	7 893	(D)	(NA)
MERCHANT WHOLESALERS.	145	94	100 981	(D)	(NA)	6 352	(D)	(NA)
OTHER OPERATING TYPES	45	38	36 475	(D)	(NA)	1 541	(D)	(NA)
PEORIA, ILL.	491	443	657 924	480 506	37.0	27 980	20 302	37.8
MERCHANT WHOLESALERS.	303	273	231 932	160 636	44.4	14 787	12 404	19.2
OTHER OPERATING TYPES	188	170	425 992	319 870	33.2	13 193	7 898	67.0
PHILADELPHIA, PA.-N.J.	7 175	6 613	8 826 529	7 095 067	24.4	401 038	355 584	12.8
MERCHANT WHOLESALERS.	5 401	5 009	3 120 759	2 853 834	9.4	230 164	208 623	10.3
OTHER OPERATING TYPES	1 774	1 604	5 705 770	4 241 233	34.5	170 874	146 961	16.3
PHOENIX, ARIZ.	1 028	721	884 718	556 883	58.9	50 852	32 361	57.1
MERCHANT WHOLESALERS.	727	492	478 039	300 691	58.9	34 683	21 996	57.7
OTHER OPERATING TYPES	301	229	406 679	256 192	58.7	16 169	10 365	56.0
PITTSBURGH, PA.	3 362	3 126	4 513 222	3 553 889	27.0	202 696	176 497	14.8
MERCHANT WHOLESALERS.	2 450	2 238	1 557 946	1 238 788	25.8	121 727	106 401	14.4
OTHER OPERATING TYPES	912	888	2 955 276	2 315 101	27.7	80 969	70 096	15.5
PITTSFIELD, MASS.	82	81	41 689	(D)	(NA)	3 326	2 899	14.7
MERCHANT WHOLESALERS.	65	62	28 585	21 879	30.7	2 409	2 008	20.0
OTHER OPERATING TYPES	17	19	13 104	(D)	(NA)	917	891	2.9
PORTLAND, MAINE	385	323	361 232	(D)	(NA)	21 611	17 563	23.0
MERCHANT WHOLESALERS.	299	250	197 179	151 032	30.6	16 144	12 942	24.7
OTHER OPERATING TYPES	86	73	164 053	(D)	(NA)	5 467	4 621	18.3
PORTLAND, OREG.-WASH.	1 881	1 589	2 469 702	1 840 194	34.2	110 726	90 112	22.9
MERCHANT WHOLESALERS.	1 341	1 123	1 368 232	987 245	38.6	63 150	59 353	6.4
OTHER OPERATING TYPES	540	466	1 101 470	852 949	29.1	47 576	30 759	54.7
PROVIDENCE, R.I.-MASS.	1 322	1 236	1 003 800	(D)	(NA)	55 970	49 129	13.9
MERCHANT WHOLESALERS.	1 102	1 043	520 806	479 413	8.6	36 866	33 101	11.4
OTHER OPERATING TYPES	220	193	482 994	(D)	(NA)	19 104	16 028	19.2
PUEBLO, COLO.	142	126	89 701	(D)	(NA)	4 973	3 998	24.4
MERCHANT WHOLESALERS.	103	90	64 400	48 906	31.7	3 672	3 005	22.2
OTHER OPERATING TYPES	39	36	25 301	(D)	(NA)	1 301	993	31.0
RACINE, WIS.	166	141	32 763	62 336	32.8	6 329	4 734	33.7
MERCHANT WHOLESALERS.	118	93	50 321	28 540	76.3	4 369	2 994	45.9
OTHER OPERATING TYPES	48	48	32 442	33 796	-4.0	1 960	1 740	12.6
RALEIGH, N.C.	302	268	342 379	252 759	35.5	17 496	11 817	48.1
MERCHANT WHOLESALERS.	193	178	153 057	118 671	29.0	12 240	8 625	41.9
OTHER OPERATING TYPES	109	90	189 322	134 088	41.2	5 256	3 192	64.7
READING, PA.	399	353	213 335	228 776	6.8	13 800	12 985	6.3
MERCHANT WHOLESALERS.	311	273	116 820	109 520	6.4	10 114	9 109	11.0
OTHER OPERATING TYPES	87	80	96 515	118 956	18.9	3 686	3 876	-4.9
RICHMOND, VA.	770	638	1 172 436	852 924	37.5	52 223	42 963	21.6
MERCHANT WHOLESALERS.	515	457	480 851	370 680	29.7	31 543	27 017	16.8
OTHER OPERATING TYPES	255	231	691 585	482 244	43.4	20 685	15 946	29.7
ROANOKE, VA.	279	243	236 710	179 423	31.9	15 277	12 004	27.3
MERCHANT WHOLESALERS.	196	169	126 447	105 460	19.9	11 201	9 077	23.4
OTHER OPERATING TYPES	83	74	110 263	73 963	49.1	4 076	2 927	39.3
ROCHESTER, N.Y.	921	806	822 665	676 197	21.7	50 587	43 412	16.5
MERCHANT WHOLESALERS.	671	572	391 060	326 071	19.9	34 518	29 749	16.0
OTHER OPERATING TYPES	250	234	431 605	350 126	23.3	16 069	13 663	17.6
ROCKFORD, ILL.	350	312	277 888	170 050	60.5	16 952	12 709	33.4
MERCHANT WHOLESALERS.	252	223	124 162	108 942	14.0	11 042	9 820	12.4
OTHER OPERATING TYPES	98	89	153 726	61 108	143.4	5 910	2 889	104.6
SACRAMENTO, CALIF.	559	441	554 363	347 594	59.5	35 018	24 907	40.6
MERCHANT WHOLESALERS.	425	331	366 925	242 730	51.2	24 830	18 308	35.0
OTHER OPERATING TYPES	134	110	187 438	104 864	78.8	10 188	6 599	56.5
SAGINAW, MICH.	299	266	237 328	188 477	25.9	16 124	12 751	26.5
MERCHANT WHOLESALERS.	205	172	103 951	113 435	44.5	12 189	9 430	29.3
OTHER OPERATING TYPES	94	94	73 377	75 042	-2.2	3 935	3 321	18.5
ST. JOSEPH, MO.	136	135	420 719	367 495	19.7	8 839	8 382	5.5
MERCHANT WHOLESALERS.	127	119	146 143	120 277	21.5	6 439	6 412	0.4
OTHER OPERATING TYPES	9	66	293 576	247 218	18.8	2 400	1 970	21.8

See footnotes at end of table.

Table 1G.—WHOLESALE TRADE: 1958 AND 1954—STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION—Continued

Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
ST. LOUIS, MO.-ILL.	3 595	3 322	5 230 436	4 568 512	14.5	245 558	224 329	9.5
MERCHANT WHOLESALERS.	2 322	2 192	1 834 816	1 750 951	4.8	135 217	138 271	-2.2
OTHER OPERATING TYPES	1 273	1 130	3 395 620	2 817 561	20.5	110 341	86 058	28.2
SALT LAKE CITY, UTAH.	842	707	886 614	536 184	51.3	50 196	38 480	30.4
MERCHANT WHOLESALERS.	578	485	403 544	292 068	38.2	34 551	26 505	30.4
OTHER OPERATING TYPES	264	222	483 070	294 116	64.2	15 645	11 975	30.6
SAN ANGELO, TEX.	134	123	74 698	54 200	37.8	3 328	3 458	-3.8
MERCHANT WHOLESALERS.	108	100	35 966	40 098	-10.3	2 768	3 057	-9.5
OTHER OPERATING TYPES	26	23	38 732	14 102	174.7	560	401	39.7
SAN ANTONIO, TEX.	902	800	773 909	610 016	26.9	46 264	38 088	21.5
MERCHANT WHOLESALERS.	710	628	494 358	371 120	33.2	34 284	27 796	23.3
OTHER OPERATING TYPES	192	172	279 551	238 896	17.0	11 980	10 292	16.4
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.	769	643	584 481	377 508	54.8	32 510	25 847	25.8
MERCHANT WHOLESALERS.	511	417	324 789	197 140	64.8	20 968	15 102	38.8
OTHER OPERATING TYPES	258	226	259 692	180 368	44.0	11 542	10 745	7.4
SAN DIEGO, CALIF.	924	683	696 008	411 945	69.0	46 391	29 684	56.3
MERCHANT WHOLESALERS.	725	523	455 612	266 874	70.7	34 303	21 745	57.8
OTHER OPERATING TYPES	199	160	240 396	145 071	65.7	12 088	7 939	52.3
SAN FRANCISCO-OAKLAND, CALIF.	5 268	4 692	7 458 001	5 853 504	27.4	331 979	284 439	23.7
MERCHANT WHOLESALERS.	3 586	3 143	2 912 182	2 387 238	22.0	200 966	167 772	19.8
OTHER OPERATING TYPES	1 682	1 549	4 545 819	3 466 266	31.1	151 013	116 667	29.4
SAN JOSE, CALIF.	598	430	633 875	277 655	128.3	28 715	16 802	70.9
MERCHANT WHOLESALERS.	428	329	223 996	138 023	62.3	17 905	12 693	41.1
OTHER OPERATING TYPES	170	101	409 879	139 632	193.5	10 810	4 109	163.1
SANTA BARBARA, CALIF.	209	199	111 563	93 377	19.5	8 157	8 441	-3.4
MERCHANT WHOLESALERS.	126	118	47 531	43 545	9.2	3 571	2 858	24.9
OTHER OPERATING TYPES	83	81	64 032	49 832	28.5	4 586	5 583	-17.9
SAVANNAH, GA.	301	272	315 502	242 089	30.3	14 442	11 679	23.7
MERCHANT WHOLESALERS.	224	203	129 669	107 232	20.9	9 698	7 784	24.6
OTHER OPERATING TYPES	77	69	185 833	134 857	37.8	4 744	3 895	21.8
SCRANTON, PA.	400	381	230 448	186 232	23.7	15 394	13 029	18.2
MERCHANT WHOLESALERS.	322	302	157 553	114 046	38.1	11 073	9 302	19.0
OTHER OPERATING TYPES	78	79	72 895	72 186	1.0	4 321	3 727	15.9
SEATTLE, WASH.	2 408	2 072	2 564 744	1 998 978	28.3	134 817	111 943	20.4
MERCHANT WHOLESALERS.	1 605	1 380	1 122 625	894 201	25.5	81 487	70 575	15.5
OTHER OPERATING TYPES	803	692	1 442 119	1 104 777	30.5	53 330	41 368	28.9
SHREVEPORT, LA.	546	409	405 495	321 860	26.0	25 818	19 272	34.0
MERCHANT WHOLESALERS.	407	290	236 155	194 624	21.3	18 574	13 979	32.9
OTHER OPERATING TYPES	139	119	169 340	127 236	33.0	7 244	5 293	36.9
SIOUX CITY, IOWA.	343	339	752 091	725 011	3.7	14 127	14 254	-0.9
MERCHANT WHOLESALERS.	192	189	153 747	177 865	-13.6	9 677	9 460	2.3
OTHER OPERATING TYPES	151	150	598 344	547 146	9.4	4 450	4 794	-7.2
SIOUX FALLS, S.DAK.	247	208	340 169	311 062	9.4	11 743	10 548	11.3
MERCHANT WHOLESALERS.	142	111	96 436	87 511	10.2	7 569	6 753	12.1
OTHER OPERATING TYPES	105	97	243 733	223 551	9.0	4 174	3 795	10.0
SOUTH BEND, IND.	345	313	400 198	265 323	50.8	22 836	18 799	21.5
MERCHANT WHOLESALERS.	241	210	166 054	110 126	50.8	13 720	10 749	27.6
OTHER OPERATING TYPES	104	103	234 144	155 197	50.9	9 116	8 050	13.2
SPOKANE, WASH.	615	504	559 749	411 977	35.9	29 517	24 867	18.7
MERCHANT WHOLESALERS.	429	356	356 566	270 274	31.9	21 839	18 685	16.9
OTHER OPERATING TYPES	186	148	203 183	141 703	43.4	7 678	6 182	24.2
SPRINGFIELD, ILL.	289	258	201 931	228 142	-11.5	11 444	9 284	23.3
MERCHANT WHOLESALERS.	171	157	108 769	107 430	1.2	7 627	6 414	18.9
OTHER OPERATING TYPES	118	101	93 162	120 712	-22.8	3 817	2 870	33.0
SPRINGFIELD, MO.	292	236	237 145	163 475	45.1	11 869	8 943	32.7
MERCHANT WHOLESALERS.	222	184	153 073	90 448	69.2	9 371	6 753	38.8
OTHER OPERATING TYPES	70	52	84 072	73 027	15.1	2 498	2 190	14.1
SPRINGFIELD, OHIO	120	112	70 040	52 223	34.1	5 398	3 851	40.2
MERCHANT WHOLESALERS.	92	82	44 059	28 030	57.2	4 484	2 858	56.9
OTHER OPERATING TYPES	28	30	25 981	24 193	7.4	914	993	-8.0
SPRINGFIELD-HOLYOKE, MASS. ¹	628	596	444 300	(D)	(1)	32 215	30 094	(1)
MERCHANT WHOLESALERS.	518	482	273 560	240 434	(1)	23 463	20 793	(1)
OTHER OPERATING TYPES	110	114	170 740	(D)	(1)	8 752	9 301	(1)
STAMFORD, CONN. ¹	207	282	147 045	170 774	(1)	2 462	12 337	(1)
MERCHANT WHOLESALERS.	162	219	87 848	100 024	(1)	7 216	9 224	(1)
OTHER OPERATING TYPES	45	63	59 197	68 750	(1)	2 246	3 113	(1)
STEUBENVILLE-WEIRTON, OHIO-W.VA.	143	125	116 754	(D)	(NA)	4 064	(D)	(NA)
MERCHANT WHOLESALERS.	120	104	38 905	(D)	(NA)	3 092	(D)	(NA)
OTHER OPERATING TYPES	23	21	77 849	(D)	(NA)	982	(D)	(NA)
STOCKTON, CALIF.	404	324	401 842	235 462	70.7	18 400	12 774	44.1
MERCHANT WHOLESALERS.	250	199	167 703	113 519	47.7	12 002	8 760	37.0
OTHER OPERATING TYPES	154	125	234 139	121 944	92.0	6 400	4 014	59.4

See footnotes at end of table.

Table 1G-WHOLESALE TRADE: 1958 AND 1954-STANDARD METROPOLITAN STATISTICAL AREAS,
BY TYPE OF OPERATION-Continued

Establishments, Sales, and Annual Payroll

Standard metropolitan statistical area by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
SYRACUSE, N.Y.	958	857	1 184 820	856 150	38.4	58 577	46 996	24.6
MERCHANT WHOLESALERS.	629	546	360 003	311 630	15.5	32 102	26 880	19.4
OTHER OPERATING TYPES	329	311	824 817	544 520	51.5	26 475	20 116	31.6
TACOMA, WASH.	388	369	295 028	273 524	7.9	19 129	19 345	-1.1
MERCHANT WHOLESALERS.	300	289	220 122	201 272	9.4	15 280	14 760	3.5
OTHER OPERATING TYPES	88	80	74 906	72 252	3.7	3 849	4 585	-16.1
TAMPA-ST. PETERSBURG, FLA.	1 158	866	919 482	598 412	53.7	52 820	34 332	53.9
MERCHANT WHOLESALERS.	984	650	500 967	316 265	58.4	38 231	23 751	61.0
OTHER OPERATING TYPES	274	216	418 515	282 147	48.3	14 589	10 581	37.9
TERRE HAUTE, IND.	191	186	120 364	91 570	31.4	9 352	7 172	30.4
MERCHANT WHOLESALERS.	143	141	56 938	53 649	6.1	6 615	5 563	19.0
OTHER OPERATING TYPES	48	45	63 426	37 921	67.3	2 737	1 609	70.1
TOLEDO, OHIO.	845	703	785 750	594 670	32.1	49 081	39 596	24.0
MERCHANT WHOLESALERS.	632	512	423 027	319 259	32.5	34 516	27 899	23.0
OTHER OPERATING TYPES	213	191	362 723	275 411	31.7	14 765	11 697	26.2
TOPEKA, KANS.	193	180	141 776	110 136	28.7	9 682	7 928	22.1
MERCHANT WHOLESALERS.	139	126	110 163	85 220	29.3	7 257	6 383	13.7
OTHER OPERATING TYPES	54	54	31 613	24 916	26.9	2 425	1 545	57.0
TRENTON, N.J.	372	301	295 280	228 104	29.4	19 958	17 029	17.2
MERCHANT WHOLESALERS.	286	227	133 886	111 716	19.8	12 106	9 993	21.1
OTHER OPERATING TYPES	86	74	161 394	116 388	38.7	7 852	7 036	11.6
TUCSON, ARIZ.	275	207	160 456	98 820	62.4	9 642	6 480	48.8
MERCHANT WHOLESALERS.	221	161	116 347	69 334	67.8	7 951	5 073	56.7
OTHER OPERATING TYPES	54	46	44 109	29 486	49.6	1 691	1 407	20.2
TULSA, OKLA.	809	709	704 998	743 576	-5.2	41 315	30 807	34.1
MERCHANT WHOLESALERS.	557	491	335 382	347 250	-3.4	27 051	20 540	31.7
OTHER OPERATING TYPES	252	218	369 616	396 326	-6.7	14 264	10 267	38.9
UTICA-ROME, N.Y.	411	383	266 903	229 160	16.5	14 698	13 150	11.8
MERCHANT WHOLESALERS.	316	283	149 857	121 225	23.6	10 329	9 268	11.4
OTHER OPERATING TYPES	95	100	117 046	107 935	8.4	4 369	3 882	12.5
WACO, TEX.	245	229	126 995	146 239	-13.2	8 429	7 908	6.6
MERCHANT WHOLESALERS.	167	169	83 358	99 134	-15.9	6 519	6 069	7.4
OTHER OPERATING TYPES	78	60	43 637	47 105	-7.4	1 910	1 839	3.9
WASHINGTON, D.C.-MD.-VA.	1 729	1 411	2 233 799	1 616 085	38.2	116 536	89 519	30.2
MERCHANT WHOLESALERS.	1 256	1 001	872 794	670 216	30.2	68 645	56 388	21.7
OTHER OPERATING TYPES	473	410	1 361 005	945 869	43.9	47 891	33 131	44.6
WATERBURY, CONN.	184	164	121 752	110 712	10.0	7 482	6 954	7.6
MERCHANT WHOLESALERS.	152	129	65 367	49 608	31.8	5 118	4 326	18.3
OTHER OPERATING TYPES	32	35	56 385	61 104	-7.7	2 364	2 628	-10.1
WATERLOO, IOWA.	213	183	125 817	94 580	33.0	7 728	6 471	19.4
MERCHANT WHOLESALERS.	153	119	74 278	56 100	32.4	6 320	4 874	29.7
OTHER OPERATING TYPES	60	64	51 539	38 480	33.9	1 408	1 597	-11.8
WEST PALM BEACH, FLA.	295	187	149 826	74 743	100.5	8 496	4 714	80.2
MERCHANT WHOLESALERS.	214	137	83 225	45 150	84.3	5 786	3 245	78.3
OTHER OPERATING TYPES	81	50	66 601	29 593	125.1	2 710	1 469	84.5
WHEELING, W.VA.-OHIO.	286	257	177 399	145 996	21.5	11 740	9 200	27.6
MERCHANT WHOLESALERS.	214	191	100 046	82 920	20.1	8 872	(D)	(NA)
OTHER OPERATING TYPES	72	66	77 353	63 076	22.6	2 868	(D)	(NA)
WICHITA, KANS.	713	585	717 935	525 922	36.5	33 869	26 790	26.4
MERCHANT WHOLESALERS.	500	403	347 842	264 501	31.5	24 737	20 566	20.3
OTHER OPERATING TYPES	213	182	370 093	261 421	41.6	9 132	6 224	46.7
WICHITA FALLS, TEX.	270	206	126 333	120 209	5.1	8 037	7 908	1.6
MERCHANT WHOLESALERS.	215	151	94 562	79 211	19.4	6 276	6 069	3.4
OTHER OPERATING TYPES	55	55	31 771	40 998	-22.5	1 761	1 839	-4.3
WILKES-BARRE-HAZELTON, PA.	549	477	309 699	228 981	35.3	17 648	14 510	21.6
MERCHANT WHOLESALERS.	437	379	176 958	133 259	32.8	11 999	10 259	17.0
OTHER OPERATING TYPES	112	98	132 741	95 722	38.7	5 649	4 251	32.9
WILMINGTON, DEL.	399	308	722 261	732 531	-1.4	42 685	32 550	31.1
MERCHANT WHOLESALERS.	292	221	141 196	115 759	22.0	12 039	9 656	24.7
OTHER OPERATING TYPES	107	87	581 065	616 772	-5.8	30 646	22 894	33.9
WINSTON-SALEM, N.C.	233	191	176 507	142 257	24.1	9 982	7 771	28.5
MERCHANT WHOLESALERS.	167	139	84 926	63 640	33.4	6 769	5 039	34.3
OTHER OPERATING TYPES	66	52	91 581	78 617	16.5	3 213	2 732	17.6
WORCESTER, MASS. ¹	499	433	400 523	284 622	(1)	24 434	19 888	(1)
MERCHANT WHOLESALERS.	410	361	275 667	193 330	(1)	19 014	15 797	(1)
OTHER OPERATING TYPES	89	72	124 856	91 292	(1)	5 420	4 091	(1)
YORK, PA.	305	266	233 098	180 421	29.2	14 854	11 930	24.5
MERCHANT WHOLESALERS.	238	200	112 567	93 207	20.8	10 271	8 377	22.6
OTHER OPERATING TYPES	67	66	120 531	87 214	38.2	4 583	3 553	29.0
YOUNGSTOWN, OHIO.	554	513	598 768	378 043	58.4	29 557	26 673	10.8
MERCHANT WHOLESALERS.	411	356	243 005	178 637	36.0	20 055	19 510	2.8
OTHER OPERATING TYPES	143	157	355 763	199 406	78.4	9 502	7 163	32.7

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹1954 data for the United States adjusted to the scope of the 1958 Census by removing "ready-mixed concrete distributors". Adjustment not carried to standard metropolitan statistical areas.
²Data for 1958 and 1954 not comparable because of changes made in definition of standard metropolitan statistical area, consequently, percent change was not computed.

Table 1H.—WHOLESALE TRADE: 1958 AND 1954—100 COUNTIES WITH LARGEST WHOLESALE PAYROLL IN 1958, BY TYPE OF OPERATION

Establishments, Sales, and Annual Payroll

County by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
100 COUNTIES: TOTAL.	157 086	139 948	211 811 791	176 954 553	19.7	9 530 803	8 301 051	14.8
MERCHANT WHOLESALERS	114 299	102 189	88 194 131	74 290 580	18.7	5 870 102	5 237 492	12.1
OTHER OPERATING TYPES.	42 787	37 759	123 617 660	102 663 973	20.4	3 660 701	3 063 559	19.5
NEW YORK COUNTY, N.Y. (COEXTENSIVE WITH MANHATTAN BOROUGH, NEW YORK CITY)	21 899	22 163	39 085 244	37 426 948	4.4	1 299 459	1 218 607	6.6
MERCHANT WHOLESALERS	16 727	17 265	17 066 878	15 655 066	9.0	770 037	756 811	1.7
OTHER OPERATING TYPES.	5 172	4 898	22 018 366	21 771 882	1.1	529 422	461 796	14.6
COOK COUNTY, ILL.	10 626	9 872	18 747 044	16 285 913	15.1	819 667	719 753	13.9
MERCHANT WHOLESALERS	7 471	6 972	7 049 391	5 974 897	17.1	489 387	443 486	10.4
OTHER OPERATING TYPES.	3 155	2 900	11 697 653	10 311 016	13.4	330 280	276 267	19.6
LOS ANGELES COUNTY, CALIF.	10 916	8 863	12 709 977	9 000 981	41.2	674 947	505 254	33.6
MERCHANT WHOLESALERS	8 094	6 648	5 753 224	4 096 987	40.4	435 891	329 315	32.4
OTHER OPERATING TYPES.	2 822	2 175	6 956 753	4 903 994	41.9	239 056	175 939	35.9
PHILADELPHIA COUNTY, PA. (COEXTENSIVE WITH CITY)	5 007	4 943	6 081 371	6 051 339	0.5	311 224	296 882	4.8
MERCHANT WHOLESALERS	3 887	3 750	2 392 473	2 363 553	1.2	179 446	169 196	6.1
OTHER OPERATING TYPES.	1 120	1 193	3 688 898	3 687 786	(Z)	131 778	127 686	3.2
WAYNE COUNTY, MICH.	4 388	4 025	7 633 579	6 759 546	12.9	310 621	281 523	10.3
MERCHANT WHOLESALERS	2 992	2 762	2 192 131	2 038 966	7.5	171 474	167 274	2.5
OTHER OPERATING TYPES.	1 396	1 263	5 441 448	4 720 580	15.3	139 147	114 249	21.8
CUYOHOGA COUNTY, OHIO.	3 373	3 067	4 828 450	4 153 864	16.2	231 254	212 465	8.8
MERCHANT WHOLESALERS	2 249	2 005	1 482 427	1 364 285	8.7	128 969	119 661	7.8
OTHER OPERATING TYPES.	1 124	1 062	3 346 023	2 789 579	19.9	102 285	92 804	10.2
SAN FRANCISCO COUNTY, CALIF. (COEXTENSIVE WITH CITY)	3 029	2 991	4 915 978	4 392 290	11.9	213 480	197 191	8.3
MERCHANT WHOLESALERS	1 961	1 877	1 892 918	1 762 669	7.4	116 919	113 610	2.9
OTHER OPERATING TYPES.	1 068	1 114	3 023 060	2 629 621	15.0	96 561	83 581	15.5
SUFFOLK COUNTY, MASS.	3 694	3 823	4 770 727	4 582 404	4.1	211 160	207 805	1.6
MERCHANT WHOLESALERS	2 686	2 730	1 926 888	1 865 169	3.3	129 750	126 407	2.6
OTHER OPERATING TYPES.	1 008	1 093	2 843 839	2 717 235	4.7	81 410	81 398	(Z)
ST. LOUIS CITY, MO. (NOT PART OF ANY COUNTY)	2 505	2 430	3 840 479	3 700 524	3.8	199 834	192 911	3.6
MERCHANT WHOLESALERS	1 622	1 595	1 395 837	1 458 392	-4.3	110 562	118 069	-6.4
OTHER OPERATING TYPES.	883	835	2 444 642	2 242 132	9.0	89 272	74 842	19.3
ALLEGHENY COUNTY, PA.	2 792	2 599	4 182 771	3 315 119	26.2	186 788	163 279	14.4
MERCHANT WHOLESALERS	1 970	1 802	1 398 290	1 120 439	24.8	111 200	98 102	13.4
OTHER OPERATING TYPES.	822	797	2 784 481	2 194 680	26.9	75 588	65 177	16.0
DALLAS COUNTY, TEX.	2 569	2 078	3 979 838	2 991 777	33.0	176 400	130 021	35.7
MERCHANT WHOLESALERS	1 545	1 246	1 493 309	1 217 260	22.7	90 362	70 614	28.0
OTHER OPERATING TYPES.	1 024	832	2 486 529	1 774 517	40.1	86 038	59 407	44.8
HARRIS COUNTY, TEX.	2 421	1 903	3 640 365	2 722 261	33.7	168 515	123 917	36.0
MERCHANT WHOLESALERS	1 722	1 340	1 717 114	1 385 323	24.0	108 125	83 306	29.8
OTHER OPERATING TYPES.	699	563	1 923 251	1 336 938	43.9	60 390	40 611	48.7
QUEENS COUNTY, N.Y. (COEXTENSIVE WITH QUEENS BOROUGH, NEW YORK CITY)	2 056	1 584	3 022 820	2 055 551	47.1	157 677	111 848	41.0
MERCHANT WHOLESALERS	1 791	1 387	1 313 344	877 204	49.7	100 298	74 328	34.9
OTHER OPERATING TYPES.	265	197	1 709 476	1 178 347	45.1	57 379	37 520	52.9
HENNEPIN COUNTY, MINN.	2 060	1 733	3 486 514	2 849 973	22.3	154 981	127 330	21.0
MERCHANT WHOLESALERS	1 363	1 134	1 486 324	1 216 745	22.2	99 456	84 526	16.6
OTHER OPERATING TYPES.	697	599	2 000 190	1 633 228	22.5	55 525	42 804	29.7
FULTON COUNTY, GA.	1 949	1 674	3 352 740	2 946 772	13.8	149 173	124 893	19.4
MERCHANT WHOLESALERS	1 104	897	894 503	795 803	12.4	69 238	58 484	18.4
OTHER OPERATING TYPES.	845	777	2 458 237	2 150 969	14.3	79 935	66 409	20.4
KINGS COUNTY, N.Y. (COEXTENSIVE WITH BROOKLYN BOROUGH, NEW YORK CITY)	3 563	3 340	2 281 650	1 933 577	18.0	135 097	124 239	8.7
MERCHANT WHOLESALERS	3 301	3 144	1 488 275	1 309 945	13.6	104 715	95 041	10.2
OTHER OPERATING TYPES.	262	196	793 375	623 632	27.2	30 382	29 198	4.1
KING COUNTY, WASH.	2 237	1 941	2 477 760	1 953 677	26.8	130 193	108 350	20.2
MERCHANT WHOLESALERS	1 481	1 296	1 073 820	867 025	23.9	78 076	68 410	14.1
OTHER OPERATING TYPES.	756	645	1 403 940	1 086 652	29.2	52 117	39 940	30.5
HAMILTON COUNTY, OHIO.	1 895	1 790	3 201 395	3 060 881	4.6	125 180	112 210	11.6
MERCHANT WHOLESALERS	1 180	1 110	815 295	708 277	15.1	67 349	62 931	7.0
OTHER OPERATING TYPES.	715	680	2 386 100	2 352 604	1.4	57 831	49 279	17.4
BALTIMORE CITY, MD. (NOT PART OF ANY COUNTY)	1 995	1 909	2 512 619	2 060 591	21.9	121 135	107 024	13.2
MERCHANT WHOLESALERS	1 507	1 410	970 499	836 796	16.1	76 363	(D)	(NA)
OTHER OPERATING TYPES.	488	499	1 542 120	1 223 795	26.0	44 772	(D)	(NA)
MILWAUKEE COUNTY, WIS.	1 947	1 714	2 439 132	1 853 692	31.6	120 407	103 948	15.8
MERCHANT WHOLESALERS	1 378	1 203	937 661	715 700	31.0	77 634	66 129	17.4
OTHER OPERATING TYPES.	569	511	1 501 471	1 137 992	31.9	42 773	37 819	13.1
JACKSON COUNTY, MO.	1 889	1 740	2 885 621	2 795 432	3.2	118 556	108 300	9.5
MERCHANT WHOLESALERS	1 224	1 093	998 943	1 047 380	-4.6	66 957	65 031	3.0
OTHER OPERATING TYPES.	665	647	1 886 678	1 748 052	7.9	51 599	43 269	19.3

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1H.-WHOLESALE TRADE: 1958 AND 1954-100 COUNTIES WITH LARGEST WHOLESALE PAYROLL
IN 1958, BY TYPE OF OPERATION-Continued
Establishments, Sales, and Annual Payroll

County by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
ESSEX COUNTY, N.J.	2 080	1 850	2 257 084	1 721 417	31.1	115 203	104 541	10.2
MERCHANT WHOLESALERS	1 675	1 523	1 059 492	902 198	17.4	75 748	69 328	9.3
OTHER OPERATING TYPES	405	327	1 197 592	819 219	46.2	39 455	35 213	12.0
ERIE COUNTY, N.Y.	1 778	1 639	2 258 183	1 900 399	18.8	105 530	95 312	10.7
MERCHANT WHOLESALERS	1 253	1 148	891 430	816 847	9.1	65 322	60 161	8.6
OTHER OPERATING TYPES	525	491	1 366 753	1 083 552	26.1	40 208	35 157	14.4
MULTNOMAH COUNTY, OREG.	1 663	1 414	2 316 123	1 694 490	36.7	104 392	85 242	22.5
MERCHANT WHOLESALERS	1 200	1 016	1 264 718	872 196	45.0	68 942	55 975	23.2
OTHER OPERATING TYPES	463	398	1 051 405	822 294	27.9	35 450	29 267	21.1
MARION COUNTY, IND.	1 457	1 253	2 130 328	1 885 054	13.0	101 392	84 133	20.5
MERCHANT WHOLESALERS	937	790	796 830	734 638	8.5	62 076	55 798	11.3
OTHER OPERATING TYPES	520	463	1 333 498	1 150 416	15.9	39 316	28 335	38.8
DENVER COUNTY, COLO. (COEXTENSIVE WITH CITY)	1 615	1 418	2 235 644	1 669 064	33.9	97 781	74 844	30.6
MERCHANT WHOLESALERS	999	880	742 927	611 763	21.4	56 764	45 134	25.8
OTHER OPERATING TYPES	616	538	1 492 717	1 057 301	41.2	41 017	29 710	38.1
ALAMEDA COUNTY, CALIF.	1 379	1 103	1 724 212	1 113 864	54.8	95 447	67 059	42.3
MERCHANT WHOLESALERS	1 046	846	700 837	490 711	42.8	60 943	42 594	43.1
OTHER OPERATING TYPES	333	257	1 023 375	623 153	64.2	34 504	24 465	41.0
ORLEANS PARISH, LA. (COEXTENSIVE WITH NEW ORLEANS CITY)	1 486	1 299	2 171 432	1 589 094	36.6	89 794	75 260	19.3
MERCHANT WHOLESALERS	1 047	919	928 410	845 904	9.8	57 450	50 640	13.5
OTHER OPERATING TYPES	439	380	1 243 022	743 190	67.3	32 344	24 620	31.4
DADE COUNTY, FLA.	1 949	1 324	1 450 597	842 031	72.3	86 336	54 398	58.7
MERCHANT WHOLESALERS	1 544	1 058	841 383	567 534	48.3	63 379	41 991	50.9
OTHER OPERATING TYPES	405	266	609 214	274 497	121.9	22 957	12 407	85.0
MIDDLESEX COUNTY, MASS.	1 398	1 140	1 535 349	1 166 224	31.7	82 668	63 077	31.1
MERCHANT WHOLESALERS	1 022	869	587 811	407 372	44.3	49 280	37 177	32.6
OTHER OPERATING TYPES	376	271	947 538	758 852	24.9	33 388	25 900	28.9
SHELBY COUNTY, TENN.	1 233	1 089	2 518 050	2 461 539	2.3	80 929	68 124	18.8
MERCHANT WHOLESALERS	831	716	1 089 540	1 233 626	-11.7	48 529	43 336	12.0
OTHER OPERATING TYPES	402	373	1 428 510	1 227 913	16.3	32 400	24 788	30.7
HUDSON COUNTY, N.J.	1 053	953	1 217 376	1 032 180	17.9	70 341	60 338	16.6
MERCHANT WHOLESALERS	904	822	561 220	534 792	4.9	40 391	42 724	-5.5
OTHER OPERATING TYPES	149	131	656 156	497 388	31.9	29 950	17 614	70.0
JEFFERSON COUNTY, KY.	982	851	1 233 397	1 133 991	8.8	66 879	60 504	10.5
MERCHANT WHOLESALERS	708	613	581 866	512 422	13.6	49 510	43 091	14.9
OTHER OPERATING TYPES	274	238	651 531	621 569	4.8	17 369	17 413	-0.3
JEFFERSON COUNTY, ALA.	979	813	1 449 290	1 202 769	20.5	66 286	52 489	26.3
MERCHANT WHOLESALERS	631	511	528 429	385 534	37.1	40 151	30 849	30.2
OTHER OPERATING TYPES	348	302	920 861	817 235	12.7	26 135	21 640	20.8
FRANKLIN COUNTY, OHIO.	969	842	1 095 153	987 909	10.9	65 562	55 985	17.1
MERCHANT WHOLESALERS	702	605	601 208	522 150	15.1	46 834	38 473	21.7
OTHER OPERATING TYPES	267	237	493 945	465 759	6.1	18 728	17 512	6.9
HARTFORD COUNTY, CONN.	1 066	895	935 647	738 860	26.6	61 283	48 465	26.4
MERCHANT WHOLESALERS	793	669	474 734	413 870	14.7	38 825	31 835	22.0
OTHER OPERATING TYPES	273	226	460 913	324 990	41.8	22 458	16 630	35.0
BRONX COUNTY, N.Y. (COEXTENSIVE WITH BRONX BOROUGH, NEW YORK CITY)	1 315	1 224	917 137	748 217	22.6	60 238	49 365	22.0
MERCHANT WHOLESALERS	1 195	1 144	682 372	599 568	13.8	49 072	42 307	16.0
OTHER OPERATING TYPES	120	80	234 765	148 649	57.9	11 166	7 058	58.2
MECKLENBURG COUNTY, N.C.	954	751	1 745 942	1 327 633	31.5	59 973	44 875	33.6
MERCHANT WHOLESALERS	568	452	1 427 112	1 000 004	30.4	33 171	25 480	30.2
OTHER OPERATING TYPES	386	299	318 830	327 629	31.9	26 802	19 395	38.2
NASSAU COUNTY, N.Y.	1 339	825	1 035 716	565 447	83.2	58 953	37 361	57.8
MERCHANT WHOLESALERS	1 098	703	468 481	303 044	54.6	37 726	25 021	50.8
OTHER OPERATING TYPES	241	122	567 235	262 403	116.2	21 227	12 340	72.0
BERGEN COUNTY, N.J.	966	661	1 126 548	513 561	119.4	58 125	35 441	64.0
MERCHANT WHOLESALERS	761	541	544 471	265 934	104.7	33 746	21 028	60.5
OTHER OPERATING TYPES	205	120	582 077	247 627	135.1	24 379	14 413	69.2
WESTCHESTER COUNTY, N.Y.	1 001	813	1 045 019	609 252	71.5	56 791	39 048	45.4
MERCHANT WHOLESALERS	786	668	394 443	309 438	27.5	33 457	26 294	27.2
OTHER OPERATING TYPES	215	145	650 576	299 818	117.0	23 334	12 754	82.9
DUVALL COUNTY, FLA.	856	715	1 356 664	822 238	65.0	56 513	40 473	39.6
MERCHANT WHOLESALERS	607	506	515 511	334 276	54.2	35 225	24 854	41.7
OTHER OPERATING TYPES	249	209	841 153	487 962	72.4	21 288	15 619	36.3
ONANDAGA COUNTY, N.Y.	850	750	1 151 400	822 790	39.9	56 406	44 106	27.9
MERCHANT WHOLESALERS	558	478	342 252	295 425	15.9	30 718	25 263	21.6
OTHER OPERATING TYPES	292	272	809 148	527 365	53.4	25 688	18 843	36.3
UNION COUNTY, N.J.	718	519	1 136 136	652 842	74.0	55 788	35 836	55.7
MERCHANT WHOLESALERS	569	426	466 724	261 059	78.8	37 254	21 344	74.5
OTHER OPERATING TYPES	149	93	669 412	391 783	70.9	18 534	14 492	27.9

See footnotes at end of table.

Table 1H.—WHOLESALE TRADE: 1958 AND 1954-100 COUNTIES WITH LARGEST WHOLESALE PAYROLL
IN 1958, BY TYPE OF OPERATION—Continued

Establishments, Sales, and Annual Payroll

County by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
DOUGLAS COUNTY, NEBR.	875	815	1 819 800	1 663 786	9.4	53 787	49 354	9.0
MERCHANT WHOLESALERS.	557	507	486 788	476 581	2.1	30 501	29 779	2.4
OTHER OPERATING TYPES	318	308	1 333 012	1 187 205	12.3	23 286	19 575	19.0
PROVIDENCE COUNTY, R.I.	1 181	1 117	956 117	872 965	9.5	53 291	46 193	15.4
MERCHANT WHOLESALERS.	973	935	485 128	446 960	8.5	34 586	30 393	13.8
OTHER OPERATING TYPES	208	182	470 989	426 005	10.6	18 705	15 800	18.4
OKLAHOMA COUNTY, OKLA.	979	856	1 083 565	928 120	16.7	52 190	42 360	23.2
MERCHANT WHOLESALERS.	710	605	454 791	383 157	18.7	34 976	27 728	26.1
OTHER OPERATING TYPES	269	251	628 774	544 963	15.4	17 214	14 632	17.6
MARICOPA COUNTY, ARIZ.	1 028	721	884 718	556 883	58.9	50 852	32 361	57.1
MERCHANT WHOLESALERS.	727	492	478 039	300 691	58.9	34 683	21 996	57.7
OTHER OPERATING TYPES	301	229	406 679	256 192	58.7	16 169	10 365	56.0
MONROE COUNTY, N.Y.	921	806	822 665	676 197	21.7	50 587	43 412	16.5
MERCHANT WHOLESALERS.	671	572	391 060	326 071	19.9	34 518	29 749	16.0
OTHER OPERATING TYPES	250	234	431 605	350 126	23.3	16 069	13 663	17.6
NEW HAVEN COUNTY, CONN.	1 006	883	858 019	696 327	23.2	50 476	41 488	21.7
MERCHANT WHOLESALERS.	792	705	399 824	319 616	25.1	32 949	27 530	19.7
OTHER OPERATING TYPES	214	178	458 195	376 711	21.6	17 527	13 958	25.6
SALT LAKE COUNTY, UTAH.	842	707	886 614	586 184	51.3	50 196	38 480	30.4
MERCHANT WHOLESALERS.	578	485	403 544	292 068	38.2	34 551	26 505	30.4
OTHER OPERATING TYPES	264	222	483 070	294 116	64.2	15 645	11 975	30.6
RICHMOND CITY, VA. (NOT PART OF ANY COUNTY)	702	650	1 119 456	822 638	36.1	49 763	41 096	21.1
MERCHANT WHOLESALERS.	468	430	467 110	361 605	29.2	30 344	26 183	15.9
OTHER OPERATING TYPES	234	220	652 346	461 033	41.5	19 419	14 913	30.2
LUCAS COUNTY, OHIO.	845	703	785 750	594 670	32.1	49 081	39 596	24.0
MERCHANT WHOLESALERS.	632	512	423 027	319 259	32.5	34 316	27 899	23.0
OTHER OPERATING TYPES	213	191	362 723	275 411	31.7	14 765	11 697	26.2
SAN DIEGO COUNTY, CALIF.	924	683	696 008	411 945	69.0	46 391	29 684	56.3
MERCHANT WHOLESALERS.	725	523	455 612	266 874	70.7	34 303	21 745	57.8
OTHER OPERATING TYPES	199	160	240 396	145 071	65.7	12 088	7 939	52.3
BEXAR COUNTY, TEX.	902	800	773 909	610 016	26.9	46 264	38 088	21.5
MERCHANT WHOLESALERS.	710	628	494 358	371 120	33.2	34 284	27 796	23.3
OTHER OPERATING TYPES	192	172	279 551	238 896	17.0	11 980	10 292	16.4
RAMSEY COUNTY, MINN.	704	636	862 920	767 136	12.5	45 257	48 167	-6.0
MERCHANT WHOLESALERS.	487	434	425 343	405 649	4.9	30 897	29 843	3.5
OTHER OPERATING TYPES	217	202	437 577	361 487	21.0	14 360	18 324	-21.6
DAVIDSON COUNTY, TENN.	725	615	771 645	577 689	33.6	44 168	31 522	40.1
MERCHANT WHOLESALERS.	515	438	431 040	323 770	33.1	32 390	24 225	33.7
OTHER OPERATING TYPES	210	177	340 605	253 919	34.1	11 778	7 297	61.4
POLK COUNTY, IOWA	723	595	922 663	665 918	38.6	44 075	35 532	24.0
MERCHANT WHOLESALERS.	489	391	487 888	358 091	36.2	27 941	24 114	15.9
OTHER OPERATING TYPES	234	204	434 775	307 827	41.2	16 134	11 418	41.3
TARRANT COUNTY, TEX.	838	725	838 684	721 995	16.2	43 083	32 585	32.2
MERCHANT WHOLESALERS.	643	540	493 573	421 448	17.1	33 063	24 622	34.3
OTHER OPERATING TYPES	195	185	345 111	300 547	14.8	10 020	7 963	25.8
HILLSBOROUGH COUNTY, FLA.	811	641	770 448	516 997	49.0	42 166	28 368	48.6
MERCHANT WHOLESALERS.	607	472	409 052	269 633	51.7	31 076	19 824	56.8
OTHER OPERATING TYPES	204	169	361 396	247 364	46.1	11 090	8 544	29.8
FAIRFIELD COUNTY, CONN.	802	748	564 893	490 163	15.2	41 818	36 568	14.4
MERCHANT WHOLESALERS.	634	596	324 229	301 513	7.5	28 734	26 746	7.4
OTHER OPERATING TYPES	168	152	240 664	188 650	27.6	13 084	9 822	33.2
NEW CASTLE COUNTY, DEL.	361	271	707 799	719 208	-1.6	41 804	31 805	31.4
MERCHANT WHOLESALERS.	269	195	134 996	108 632	24.3	11 460	9 073	26.3
OTHER OPERATING TYPES	92	76	572 803	610 576	-6.2	30 344	22 732	33.5
TULSA COUNTY, OKLA.	764	671	692 145	658 833	5.1	40 680	30 417	33.7
MERCHANT WHOLESALERS.	524	464	326 344	271 796	20.1	26 551	20 540	29.3
OTHER OPERATING TYPES	240	207	365 801	387 037	-5.5	14 129	9 877	43.0
MONTGOMERY COUNTY, OHIO	707	607	686 401	567 204	21.0	39 382	37 629	4.7
MERCHANT WHOLESALERS.	494	423	300 486	264 523	13.6	27 535	27 307	0.8
OTHER OPERATING TYPES	213	184	385 915	302 681	27.5	11 847	10 322	14.8
KENT COUNTY, MICH.	750	650	696 969	525 504	32.6	38 884	31 072	25.1
MERCHANT WHOLESALERS.	525	451	377 545	297 911	26.7	27 338	22 535	21.3
OTHER OPERATING TYPES	225	199	319 424	227 593	40.3	11 546	8 537	35.2
SUMMIT COUNTY, OHIO	598	518	767 722	518 195	48.2	36 601	31 878	14.8
MERCHANT WHOLESALERS.	451	374	273 485	195 498	39.9	22 902	19 047	20.2
OTHER OPERATING TYPES	147	144	494 237	322 697	53.2	13 699	12 831	6.8
ALBANY COUNTY, N.Y.	576	546	625 577	525 180	19.1	36 002	29 988	20.1
MERCHANT WHOLESALERS.	409	382	322 972	266 359	21.3	22 777	18 438	23.5
OTHER OPERATING TYPES	167	164	302 605	258 821	16.9	13 225	11 550	14.5

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1H.-WHOLESALE TRADE: 1958 AND 1954-100 COUNTIES WITH LARGEST WHOLESALE PAYROLL
IN 1958, BY TYPE OF OPERATION-Continued
Establishments, Sales, and Annual Payroll

County by type of operation	Establishments		Sales			Payroll, entire year		
	1958 (number)	1954 (number)	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958	1958 (\$1,000)	1954 (\$1,000)	Percent change 1954 to 1958
SACRAMENTO COUNTY, CALIF.	559	441	554 363	347 594	59.5	35 018	24 907	40.6
MERCHANT WHOLESALERS	425	331	366 895	242 730	51.2	24 830	18 398	35.0
OTHER OPERATING TYPES	134	110	187 468	104 864	78.8	10 188	6 509	56.5
PASSAIC COUNTY, N.J.	706	656	593 065	470 749	26.0	34 190	29 671	15.2
MERCHANT WHOLESALERS	621	597	346 982	320 350	8.3	23 851	20 577	15.9
OTHER OPERATING TYPES	85	59	246 083	150 399	63.6	10 339	9 094	13.7
SEDGEWICK COUNTY, KANS.	713	585	717 935	525 922	36.5	33 869	26 790	26.4
MERCHANT WHOLESALERS	500	403	347 842	264 501	31.5	24 737	20 566	20.3
OTHER OPERATING TYPES	213	182	370 093	261 421	41.6	9 132	6 224	46.7
WORCESTER COUNTY, MASS.	726	647	548 982	398 767	37.7	31 908	26 533	20.3
MERCHANT WHOLESALERS	593	541	348 339	257 067	35.5	24 024	21 113	13.8
OTHER OPERATING TYPES	133	106	200 643	141 700	41.6	7 884	5 420	45.5
FRESNO COUNTY, CALIF.	658	533	549 087	450 209	22.0	31 410	24 609	27.6
MERCHANT WHOLESALERS	426	326	332 667	249 790	33.2	18 491	14 587	26.8
OTHER OPERATING TYPES	232	207	216 420	200 419	8.0	12 919	10 022	28.9
GENESEE COUNTY, MICH.	336	287	324 656	269 252	20.6	30 750	15 694	95.9
MERCHANT WHOLESALERS	236	192	139 766	126 524	10.5	11 927	9 603	24.2
OTHER OPERATING TYPES	100	95	184 890	142 728	29.5	18 823	6 091	209.0
MONTGOMERY COUNTY, PA.	749	537	860 843	317 577	171.1	30 684	15 704	95.4
MERCHANT WHOLESALERS	459	371	272 608	139 787	95.0	16 596	10 790	53.8
OTHER OPERATING TYPES	290	166	588 235	177 790	230.9	14 088	4 914	186.7
HAMPDEN COUNTY, MASS.	597	571	428 498	389 884	1.0	30 373	28 945	4.9
MERCHANT WHOLESALERS	493	458	262 078	232 357	12.8	22 355	20 234	10.5
OTHER OPERATING TYPES	104	113	166 420	157 527	5.6	8 018	8 711	-8.0
SPOKANE COUNTY, WASH.	615	504	559 749	411 977	35.9	29 517	24 867	18.7
MERCHANT WHOLESALERS	429	356	356 566	270 274	31.9	21 839	18 685	16.9
OTHER OPERATING TYPES	186	148	203 183	141 703	43.4	7 678	6 182	24.2
SANTA CLARA COUNTY, CALIF.	598	430	633 875	277 655	128.3	28 715	16 802	70.9
MERCHANT WHOLESALERS	428	329	223 996	138 023	62.3	17 905	12 693	41.1
OTHER OPERATING TYPES	170	101	409 879	139 632	193.5	10 810	4 109	163.1
SAN MATEO COUNTY, CALIF.	460	271	546 847	179 140	205.3	28 342	10 079	181.2
MERCHANT WHOLESALERS	299	189	213 315	67 793	214.7	16 996	5 858	190.1
OTHER OPERATING TYPES	161	82	333 532	111 347	199.5	11 346	4 221	168.8
ST. LOUIS COUNTY, MO.	538	370	749 418	225 785	231.9	27 768	14 131	96.5
MERCHANT WHOLESALERS	328	246	222 281	107 631	106.5	13 133	9 294	41.3
OTHER OPERATING TYPES	210	124	527 137	118 154	346.1	14 635	4 837	202.6
GUILFORD COUNTY, N.C.	547	441	552 413	420 800	31.3	26 973	20 742	30.0
MERCHANT WHOLESALERS	346	269	215 893	154 483	39.8	15 677	12 771	22.8
OTHER OPERATING TYPES	201	172	336 520	266 317	26.4	11 296	7 971	41.7
DAUPHIN COUNTY, PA.	402	361	435 360	384 106	13.3	26 362	24 502	7.6
MERCHANT WHOLESALERS	288	244	210 358	174 761	20.4	16 728	14 487	15.5
OTHER OPERATING TYPES	114	117	225 002	209 345	7.5	9 634	10 015	-3.8
NORFOLK CITY, VA. (NOT PART OF ANY COUNTY)	463	453	440 184	410 316	7.3	25 294	23 328	8.4
MERCHANT WHOLESALERS	344	345	247 858	259 905	-4.6	19 623	17 882	9.7
OTHER OPERATING TYPES	119	108	192 326	150 411	27.9	5 671	5 446	4.1
PEORIA COUNTY, ILL.	406	368	585 148	432 827	35.2	25 155	18 473	36.2
MERCHANT WHOLESALERS	264	240	212 759	150 422	41.4	13 825	11 643	18.7
OTHER OPERATING TYPES	142	128	372 389	282 405	31.9	11 330	6 830	65.9
NORFOLK COUNTY, MASS.	439	322	512 794	249 562	105.5	25 059	12 320	103.4
MERCHANT WHOLESALERS	283	229	139 697	80 303	74.0	12 363	7 542	63.9
OTHER OPERATING TYPES	156	93	373 097	169 259	120.4	12 696	4 778	165.7
KNOX COUNTY, TENN.	461	391	422 237	408 248	3.4	24 968	20 502	21.8
MERCHANT WHOLESALERS	334	278	207 230	162 977	27.2	18 274	13 768	32.7
OTHER OPERATING TYPES	127	113	215 007	245 271	-12.3	6 694	6 734	-0.6
ALLEN COUNTY, IND.	403	362	332 559	258 091	28.9	24 391	19 065	27.9
MERCHANT WHOLESALERS	284	252	177 039	154 617	14.5	16 939	14 466	17.1
OTHER OPERATING TYPES	119	110	155 520	103 474	50.3	7 452	4 599	62.0
OAKLAND COUNTY, MICH.	607	426	442 903	527 820	-16.1	24 260	22 708	6.8
MERCHANT WHOLESALERS	420	286	198 159	159 829	24.0	16 319	11 936	36.7
OTHER OPERATING TYPES	187	140	244 744	367 991	-33.5	7 941	10 772	-26.3
CADDO PARISH, LA.	499	374	382 673	307 054	24.6	24 248	18 323	32.3
MERCHANT WHOLESALERS	374	271	223 255	188 130	18.7	17 575	13 474	30.4
OTHER OPERATING TYPES	125	103	159 418	118 924	34.1	6 673	4 849	37.6
EL PASO COUNTY, TEX.	413	360	502 133	291 269	72.4	23 365	16 582	40.9
MERCHANT WHOLESALERS	301	262	219 995	155 655	41.3	16 315	11 922	36.8
OTHER OPERATING TYPES	112	98	282 138	135 614	108.0	7 050	4 660	51.3
ST. JOSEPH COUNTY, IND.	345	313	400 198	265 323	50.8	22 836	18 799	21.5
MERCHANT WHOLESALERS	241	210	166 054	110 126	50.8	13 720	10 749	27.6
OTHER OPERATING TYPES	104	103	234 144	155 197	50.9	9 116	8 050	13.2

See footnotes at end of table.

Table 1H.—WHOLESALE TRADE: 1958 AND 1954—100 COUNTIES WITH LARGEST WHOLESALE PAYROLL
IN 1958, BY TYPE OF OPERATION—Continued

Establishments, Sales, and Annual Payroll

County by type of operation	Establishments		Sales			Payroll, entire year		
	1958	1954	1958	1954	Percent change 1954 to 1958	1958	1954	Percent change 1954 to 1958
	(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
MAHONING COUNTY, OHIO.	416	364	444 478	287 993	54.3	22 804	19 040	19.8
MERCHANT WHOLESALERS	310	280	197 495	148 692	32.8	15 313	13 424	14.1
OTHER OPERATING TYPES.	106	84	246 983	139 301	77.3	7 491	5 616	33.4
MIDDLESEX COUNTY, N.J.	334	286	417 908	373 466	11.9	22 766	20 276	12.3
MERCHANT WHOLESALERS	278	243	159 724	141 210	13.1	12 923	12 987	-0.5
OTHER OPERATING TYPES.	56	43	258 184	232 256	11.2	9 843	7 289	35.0
CUMBERLAND COUNTY, MAINE	433	359	378 420	286 160	32.2	22 735	18 198	24.9
MERCHANT WHOLESALERS	336	279	206 310	156 009	32.2	16 857	13 521	24.7
OTHER OPERATING TYPES.	97	80	172 110	130 151	32.2	5 878	4 677	25.7
PULASKI COUNTY, ARK.	487	385	401 831	348 536	15.3	22 632	20 677	9.5
MERCHANT WHOLESALERS	350	270	236 099	179 306	31.7	16 230	15 182	6.9
OTHER OPERATING TYPES.	137	115	165 732	169 230	-2.1	6 402	5 495	16.5
CAMDEN COUNTY, N.J.	429	339	548 596	296 449	85.1	22 341	16 105	38.7
MERCHANT WHOLESALERS	337	275	202 233	144 684	39.8	14 087	11 839	19.0
OTHER OPERATING TYPES.	92	64	346 363	151 765	128.2	8 254	4 266	93.5
ESSEX COUNTY, MASS.	584	528	362 728	272 499	33.1	21 937	17 141	28.0
MERCHANT WHOLESALERS	504	462	252 243	198 527	27.1	17 360	12 799	35.6
OTHER OPERATING TYPES.	80	66	110 485	73 972	49.4	4 577	4 342	5.4
LAKE COUNTY, IND.	398	326	431 894	374 834	15.2	21 773	18 373	18.5
MERCHANT WHOLESALERS	295	256	164 492	150 941	9.0	14 538	12 164	19.5
OTHER OPERATING TYPES.	103	70	267 402	223 893	19.4	7 235	6 209	16.5
ST. LOUIS COUNTY, MINN.	394	372	365 246	338 759	7.8	21 305	18 569	14.7
MERCHANT WHOLESALERS	254	244	211 029	213 362	-1.1	15 554	14 182	9.7
OTHER OPERATING TYPES.	140	128	154 217	125 397	23.0	5 751	4 387	31.1
SAN BERNARDINO COUNTY, CALIF.	474	392	344 072	213 142	61.4	20 991	15 709	33.6
MERCHANT WHOLESALERS	330	269	187 929	109 285	72.0	14 136	9 673	46.1
OTHER OPERATING TYPES.	144	123	156 143	103 857	50.3	6 855	6 036	13.6
ORANGE COUNTY, FLA.	437	307	288 022	175 058	64.5	20 811	15 706	32.5
MERCHANT WHOLESALERS	310	223	170 878	105 897	61.4	13 554	(D)	(NA)
OTHER OPERATING TYPES.	127	84	117 144	69 161	69.4	7 257	(D)	(NA)

Standard Notes: . . .Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS,
Establishments

Region, division, and State	Total, all kinds of business (SIC 50)				Groceries and related products (SIC 504)					
					Total				General-line grocery wholesalers (SIC 5042)	
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		Estab-lish-ments (number)	Sales (\$1,000)
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)		
UNITED STATES, TOTAL ¹	285 996	284 970 807	189 728	121 661 229	42 555	49 060 691	30 022	25 200 909	2 253	8 428 482
REGIONS:										
THE NORTHEASTERN STATES	80 627	93 432 686	62 309	41 622 893	12 563	15 843 330	9 635	7 887 700	448	1 486 473
THE NORTH CENTRAL STATES	88 473	87 445 271	50 660	33 158 235	11 476	13 355 724	7 822	7 300 128	541	2 808 036
THE SOUTH	72 178	62 739 428	47 645	28 072 342	11 631	10 976 219	8 244	5 759 039	906	(D)
THE WEST	44 718	41 353 422	29 114	18 807 759	6 885	8 885 418	4 321	4 254 042	358	(D)
THE NORTHEASTERN STATES	80 627	93 432 686	62 309	41 622 893	12 563	15 843 530	9 635	7 887 700	448	1 486 473
NEW ENGLAND	15 848	13 755 104	12 025	6 475 386	2 939	2 943 998	2 212	1 515 876	116	424 464
MIDDLE ATLANTIC	64 779	79 677 582	50 284	35 147 507	9 624	12 899 332	7 423	6 371 824	332	1 062 009
THE NORTH CENTRAL STATES	88 473	87 445 271	50 660	33 158 235	11 476	13 355 724	7 822	7 300 128	541	2 808 036
EAST NORTH CENTRAL	55 253	59 345 755	35 116	22 740 426	7 530	9 202 409	5 415	4 978 368	341	1 729 231
WEST NORTH CENTRAL	33 220	28 099 516	15 544	10 417 809	3 946	4 153 315	2 407	2 321 760	200	1 078 805
THE SOUTH	72 178	62 739 428	47 645	28 072 342	11 631	10 976 219	8 244	5 759 039	906	(D)
SOUTH ATLANTIC	31 767	28 487 547	21 434	11 627 512	5 770	5 246 698	4 031	2 506 727	408	(D)
EAST SOUTH CENTRAL	13 367	11 959 048	8 680	5 522 089	2 075	1 888 867	1 488	1 082 739	216	578 046
WEST SOUTH CENTRAL	27 044	22 292 833	17 531	10 922 741	3 786	3 840 654	2 725	2 169 573	282	974 529
THE WEST	44 718	41 353 422	29 114	18 807 759	6 885	8 885 418	4 321	4 254 042	358	(D)
MOUNTAIN	11 860	7 872 614	6 762	3 481 812	1 642	1 413 633	1 083	771 693	107	(D)
PACIFIC	32 858	33 480 808	22 352	15 325 947	5 243	7 471 785	3 238	3 482 349	251	1 293 970
NEW ENGLAND	15 848	13 755 104	12 025	6 475 386	2 939	2 943 998	2 212	1 515 876	116	424 464
MAINE	1 494	847 517	1 069	441 882	453	286 464	324	169 682	18	78 565
NEW HAMPSHIRE	759	396 157	553	224 282	157	104 560	115	72 610	11	33 599
VERMONT	492	230 503	340	126 129	100	71 811	63	37 729	7	19 447
MASSACHUSETTS	8 441	8 677 739	6 400	3 855 300	1 470	1 816 253	1 114	841 160	53	182 088
RHODE ISLAND	1 353	1 005 206	1 125	517 827	221	168 968	185	112 116	5	20 633
CONNECTICUT	3 309	2 597 982	2 538	1 309 966	538	495 942	411	282 579	22	90 132
MIDDLE ATLANTIC	64 779	79 677 582	50 284	35 147 507	9 624	12 899 332	7 423	6 371 824	332	1 062 009
NEW YORK	40 125	54 893 515	31 356	24 797 084	5 591	8 268 243	4 357	4 344 507	140	526 484
NEW JERSEY	8 236	8 477 140	6 602	3 902 543	1 430	1 251 501	1 128	683 167	43	120 643
PENNSYLVANIA	16 418	16 306 927	12 326	6 447 880	2 603	3 379 588	1 938	1 344 150	149	414 882
EAST NORTH CENTRAL	55 253	59 345 755	35 116	22 740 426	7 530	9 202 409	5 415	4 978 368	341	1 729 231
OHIO	13 520	14 414 185	8 926	5 282 422	1 707	2 006 406	1 217	943 234	81	363 976
INDIANA	6 697	5 230 576	3 892	2 095 527	831	700 415	583	397 631	45	173 476
ILLINOIS	17 916	23 564 362	11 437	9 110 847	2 505	3 771 196	1 849	2 074 546	72	516 185
MICHIGAN	10 797	11 600 435	7 021	4 167 209	1 579	1 811 337	1 128	1 018 747	94	446 267
WISCONSIN	6 323	4 536 197	3 840	2 084 421	908	913 055	638	544 210	49	229 327
WEST NORTH CENTRAL	33 220	28 099 516	15 544	10 417 809	3 946	4 153 315	2 407	2 321 760	200	1 078 805
MINNESOTA	6 773	6 538 039	3 359	2 668 032	928	1 154 339	546	644 391	40	231 812
IOWA	6 286	4 496 476	2 682	1 572 287	885	767 960	461	418 659	31	198 515
MISSOURI	8 428	9 592 640	4 873	3 533 578	1 014	1 267 356	708	661 414	61	308 889
NORTH DAKOTA	2 142	1 004 190	567	338 189	139	132 602	95	92 292	13	63 899
SOUTH DAKOTA	1 828	953 444	606	242 467	179	102 754	100	62 795	10	30 115
NEBRASKA	3 186	2 969 439	1 446	910 733	355	367 931	190	166 420	13	80 332
KANSAS	4 577	2 545 288	2 011	1 152 523	446	360 373	307	275 789	32	165 143
SOUTH ATLANTIC	31 767	28 487 547	21 434	11 627 512	5 770	5 246 698	4 031	2 506 727	408	(D)
DELAWARE	542	804 480	380	175 762	100	136 391	71	27 641	4	(D)
MARYLAND	3 363	3 313 203	2 475	1 317 124	664	571 473	482	265 967	22	68 980
DISTRICT OF COLUMBIA	1 202	1 676 138	867	708 324	171	256 518	138	153 620	8	33 455
VIRGINIA	3 817	3 488 917	2 523	1 517 561	727	637 807	514	329 679	66	158 680
WEST VIRGINIA	2 038	1 320 798	1 519	654 246	394	278 895	279	158 409	41	69 538
NORTH CAROLINA	5 741	5 025 891	3 635	1 854 970	921	729 000	676	411 499	103	183 583
SOUTH CAROLINA	2 387	1 605 362	1 535	769 098	423	348 922	291	185 908	38	83 803
GEORGIA	5 445	5 740 859	3 310	1 926 626	826	931 555	599	358 788	74	143 072
FLORIDA	7 232	5 511 899	5 190	2 703 801	1 544	1 356 137	981	615 216	52	157 140
EAST SOUTH CENTRAL	12 367	11 959 048	8 680	5 522 089	2 075	1 888 867	1 488	1 082 739	216	578 046
KENTUCKY	3 220	2 563 976	2 069	1 149 604	509	393 603	383	238 752	58	128 765
TENNESSEE	4 490	5 153 281	2 980	2 357 846	667	765 965	443	398 386	55	227 573
ALABAMA	3 393	2 853 286	2 241	1 303 325	577	492 419	419	274 267	53	121 333
MISSISSIPPI	2 264	1 388 505	1 390	711 314	322	236 880	243	171 334	50	100 375
WEST SOUTH CENTRAL	27 044	22 292 833	17 531	10 922 741	3 786	3 840 654	2 725	2 169 573	282	974 529
ARKANSAS	2 298	1 163 741	1 364	609 879	386	267 516	262	155 058	47	81 434
LOUISIANA	4 501	4 075 416	3 145	2 030 605	865	1 065 671	644	517 000	61	153 988
OKLAHOMA	3 990	2 664 152	2 438	1 223 069	420	331 345	314	216 655	33	127 337
TEXAS	16 255	14 389 524	10 584	7 059 188	2 115	2 176 122	1 505	1 280 860	141	611 770
MOUNTAIN	11 860	7 872 614	6 762	3 481 812	1 642	1 413 633	1 083	771 693	107	(D)
MONTANA	1 606	762 943	678	314 061	126	108 340	95	69 209	16	39 613
IDAHO	1 468	668 587	652	253 404	243	146 833	111	63 445	12	29 397
WYOMING	632	211 059	333	114 120	56	18 986	45	15 043	5	7 828
COLORADO	3 325	2 955 309	1 879	1 064 982	441	445 035	276	228 845	22	109 986
NEW MEXICO	1 270	664 858	852	412 271	164	106 236	136	82 106	19	45 527
ARIZONA	1 748	1 214 066	1 202	670 393	316	320 718	213	175 809	20	86 557
UTAH	1 402	1 196 680	884	515 852	221	221 601	145	99 311	10	52 895
NEVADA	409	199 112	282	136 729	75	45 881	62	37 925	3	(D)
PACIFIC	32 858	33 480 808	22 352	15 325 947	5 243	7 471 785	3 238	3 482 349	251	1 293 970
WASHINGTON	5 267	4 316 205	3 237	2 075 729	810	1 051 930	465	494 779	39	254 047
OREGON	3 501	3 258 801	2 261	1 755 628	442	453 821	275	233 157	25	125 937
CALIFORNIA	24 090	25 905 802	16 854	11 494 590	3 991	5 966 034	2 498	2 754 413	187	913 986
TERRITORIES ¹ :										
ALASKA ²	254	137 942	168	67 592	43	36 214	36	24 430	6	13 095
HAWAII ²	793	618 155	596	331 350	214	131 561	155	81 398	15	26 168

Standard Notes:

... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

¹ Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958
and Sales

Groceries and related products (SIC 504)—Continued																Region, division, and State
Dairy products (SIC 5043)				Poultry, poultry products (SIC 5044)				Confectionery (SIC 5045)				Fish, seafoods (SIC 5046)				
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	
4 450	4 646 728	3 067	1 934 067	4 026	2 574 032	2 082	1 462 340	2 454	1 370 453	2 113	747 267	1 677	747 177	1 591	621 635	U.S.
1 297	1 475 085	949	705 887	854	(D)	493	(D)	752	416 437	656	257 235	623	299 650	597	260 473	REGIONS:
1 535	1 692 530	1 127	769 267	1 874	1 016 801	777	556 990	672	426 609	567	213 899	185	(D)	169	107 353	N.E.
1 004	763 738	607	213 671	889	481 967	605	(D)	751	353 183	667	192 235	670	(D)	653	176 737	N.C.
614	715 375	384	245 242	409	(D)	207	138 367	279	174 224	223	83 898	199	116 966	172	77 072	SOUTH WEST
1 297	1 475 085	949	705 887	854	(D)	493	(D)	752	416 437	656	257 235	623	299 650	597	260 473	NE.
227	186 401	138	57 960	167	(D)	97	(D)	150	69 682	128	37 919	296	125 054	285	(D)	N.E.
1 070	1 288 684	811	647 927	687	619 583	396	382 652	602	346 755	528	219 316	327	174 596	312	(D)	M.A.
1 535	1 692 530	1 127	769 267	1 874	1 016 801	777	556 990	672	426 609	567	213 899	185	(D)	169	107 353	N.C.
999	1 169 823	749	510 051	814	487 795	414	312 354	479	326 040	404	(D)	150	122 783	138	(D)	E.N.C.
536	522 707	378	259 216	1 060	529 006	363	244 636	193	100 569	163	(D)	35	(D)	31	(D)	W.N.C.
1 004	763 738	607	213 671	889	481 967	605	(D)	751	353 183	667	192 235	670	(D)	653	176 737	SOUTH
466	385 185	271	103 025	387	273 498	259	187 375	409	180 789	368	100 127	462	(D)	450	(D)	S.A.
191	125 443	117	29 105	167	75 441	119	(D)	151	52 051	137	(D)	45	11 288	44	(D)	E.S.C.
347	253 110	219	81 541	335	133 028	227	90 863	191	120 343	162	(D)	163	56 210	159	(D)	W.S.C.
614	715 375	384	245 242	409	(D)	207	138 367	279	174 224	223	83 898	199	116 966	172	77 072	WEST
154	124 213	118	34 047	104	(D)	65	30 874	81	32 685	65	18 451	18	7 911	17	(D)	MT.
460	591 162	266	211 195	305	252 376	142	107 493	198	141 539	158	65 447	181	109 055	155	(D)	PAC.
227	186 401	138	57 960	167	(D)	97	(D)	150	69 682	128	37 919	296	125 054	285	(D)	N.E.
21	7 648	12	(D)	19	8 123	12	4 941	17	3 948	17	3 948	110	24 730	109	(D)	MAINE
22	10 228	12	5 768	18	9 121	9	3 574	12	5 691	11	(D)	10	906	10	906	N.H.
38	28 909	16	7 765	1	(D)	...	...	7	1 589	7	1 589	...	...	...	...	VT.
81	94 703	52	22 597	87	65 923	53	30 103	79	40 339	63	14 980	137	88 083	128	73 231	MASS.
14	8 519	12	(D)	13	(D)	11	(D)	10	4 935	9	(D)	25	7 192	25	7 192	R.I.
51	36 394	34	15 119	29	30 518	12	8 777	25	13 180	21	7 319	14	4 143	13	(D)	CONN.
1 070	1 288 684	811	647 927	687	619 583	396	382 652	602	346 755	528	219 316	327	174 596	312	(D)	M.A.
624	768 611	498	419 662	353	368 189	220	266 025	288	196 543	248	112 061	227	137 356	214	117 813	N.Y.
204	157 021	166	98 481	123	109 375	61	52 574	83	47 210	75	31 767	43	11 768	43	11 768	N.J.
242	363 052	147	129 784	211	142 019	115	64 053	231	103 002	205	75 488	57	25 472	55	(D)	PA.
999	1 169 823	749	510 051	814	487 795	414	312 354	479	326 040	404	(D)	150	122 783	138	(D)	E.N.C.
161	166 382	114	79 239	185	99 288	84	44 535	147	91 229	122	33 134	28	9 427	27	(D)	OHIO
104	101 143	79	30 355	123	48 213	59	20 029	53	21 792	44	11 921	3	782	3	782	IND.
321	411 647	240	219 778	258	192 462	146	153 364	143	156 649	124	83 702	54	78 647	48	(D)	ILL.
181	207 510	143	39 175	138	98 472	83	76 848	84	41 856	63	14 506	36	29 838	32	25 953	MICH.
232	283 141	173	141 504	110	49 360	42	17 578	52	14 514	51	(D)	29	4 089	28	(D)	WIS.
536	522 707	378	259 216	1 060	529 006	363	244 636	193	100 569	163	(D)	35	(D)	31	(D)	W.N.C.
145	234 130	115	179 055	251	124 561	69	50 473	43	23 332	32	15 026	14	6 732	10	3 066	MINN.
128	135 375	85	42 588	370	189 385	103	83 242	37	10 116	35	(D)	9	3 108	9	3 108	IOWA
105	67 763	70	15 401	131	101 576	75	51 707	60	38 859	49	21 026	4	732	4	732	MO.
39	9 854	28	2 842	16	2 842	11	2 105	9	2 328	9	2 328	...	...	...	...	N.DAK.
42	20 194	31	8 700	68	27 597	20	14 388	7	1 342	7	1 342	2	(D)	2	(D)	S.DAK.
32	27 955	14	2 961	114	51 403	40	23 660	17	17 925	12	(D)	4	835	4	835	NEBR.
45	27 436	35	5 269	110	31 642	45	19 061	20	6 667	19	(D)	2	(D)	2	(D)	KANS.
466	385 185	271	103 025	387	273 498	259	187 375	409	180 789	368	100 127	462	(D)	450	(D)	S.A.
11	3 668	7	1 030	17	28 508	10	4 018	6	1 629	6	1 629	4	708	4	708	DEL.
48	74 198	26	24 197	50	26 303	34	19 925	49	16 481	45	(D)	83	19 827	82	(D)	MD.
2	(D)	1	(D)	18	25 027	16	(D)	4	2 608	3	(D)	7	3 664	6	(D)	D.C.
65	77 179	38	12 996	44	25 501	28	18 795	68	22 527	64	17 647	78	12 689	78	12 689	VA.
52	(D)	29	(D)	33	15 958	24	(D)	42	11 554	36	8 879	2	(D)	2	(D)	W.VA.
100	58 155	63	25 040	56	36 722	36	24 954	80	46 730	73	20 521	69	25 015	68	(D)	N.C.
41	29 324	21	3 317	19	4 974	12	2 788	36	11 361	36	11 361	15	4 250	14	(D)	S.C.
62	51 159	33	6 799	82	56 733	52	43 941	71	40 974	62	15 511	44	13 202	42	(D)	GA.
85	56 181	53	19 793	68	53 772	47	41 897	53	26 925	43	9 150	160	48 705	154	44 496	FLA.
191	125 443	117	29 105	167	75 441	119	(D)	151	52 051	137	(D)	45	11 288	44	(D)	E.S.C.
63	42 294	38	8 243	46	13 765	31	(D)	44	10 040	41	9 332	1	(D)	1	(D)	KY.
55	47 249	34	7 727	57	33 064	42	24 347	40	19 930	33	13 886	5	(D)	4	(D)	TENN.
39	25 751	24	8 734	47	21 311	35	15 806	43	16 867	41	(D)	27	6 616	27	6 616	ALA.
34	10 149	21	4 401	17	7 301	11	(D)	24	5 214	22	(D)	12	3 136	12	3 136	MISS.
347	253 110	219	81 541	335	133 028	227	90 863	191	120 343	162	(D)	163	56 210	159	(D)	W.S.C.
39	21 632	22	5 221	48	20 792	27	6 444	24	4 076	22	(D)	5	438	5	438	ARK.
48	36 389	36	15 889	35	22 375	26	16 276	48	28 021	41	(D)	93	23 834	89	(D)	LA.
40	17 999	29	4 499	54	15 092	33	10 409	16	3 940	14	(D)	3	485	3	485	OKLA.
220	177 090	132	55 932	198	74 769	141	57 734	103	84 306	85	32 598	62	31 453	62	31 453	

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS.

Establishments

Region, division, and State	Groceries and related products (SIC 504)-Continued											
	Meats, meat products (SIC 5047)				Fresh fruits, vegetables (SIC 5048)				Other groceries and related products (SIC 5049)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	5 132	6 737 154	4 459	3 878 992	9 554	6 422 583	6 291	3 092 438	13 009	18 134 082	8 166	5 035 688
REGIONS:												
THE NORTHEASTERN STATES	1 934	(D)	1 688	1 779 164	2 550	1 542 089	1 874	803 390	4 105	6 994 388	2 930	(D)
THE NORTH CENTRAL STATES	1 314	(D)	1 159	1 017 148	1 988	1 365 169	1 501	870 155	3 367	(D)	1 981	957 280
THE SOUTH	1 125	(D)	916	525 467	2 769	1 543 874	1 849	838 530	3 517	3 806 375	2 041	1 022 218
THE WEST	759	805 977	696	557 213	2 247	1 971 451	1 067	580 363	2 020	(D)	1 214	(D)
THE NORTHEASTERN STATES	1 934	(D)	1 688	1 779 164	2 550	1 542 089	1 874	803 390	4 105	6 994 388	2 930	(D)
NEW ENGLAND	450	(D)	363	420 561	686	359 047	508	188 364	847	904 270	577	225 703
MIDDLE ATLANTIC	1 484	2 134 545	1 325	1 358 603	1 864	1 183 042	1 366	615 026	3 258	6 090 118	2 353	(D)
THE NORTH CENTRAL STATES	1 314	(D)	1 159	1 017 148	1 988	1 365 169	1 501	870 155	3 367	(D)	1 981	957 280
EAST NORTH CENTRAL	999	1 390 598	873	844 275	1 375	974 155	1 053	620 267	2 373	3 001 984	1 443	706 137
WEST NORTH CENTRAL	315	(D)	286	172 873	613	391 014	448	249 888	994	(D)	538	251 143
THE SOUTH	1 125	(D)	916	525 467	2 769	1 543 874	1 849	838 530	3 517	3 806 375	2 041	1 022 218
SOUTH ATLANTIC	501	(D)	394	252 117	1 475	877 962	897	404 278	1 662	1 801 508	984	439 549
EAST SOUTH CENTRAL	173	201 402	130	52 878	445	184 299	360	144 831	687	660 897	365	175 116
WEST SOUTH CENTRAL	451	477 851	392	220 472	849	481 613	592	289 421	1 168	1 343 970	692	407 553
THE WEST	759	805 977	696	557 213	2 247	1 971 451	1 067	580 363	2 020	(D)	1 214	(D)
MOUNTAIN	157	110 945	141	73 554	524	320 590	273	125 579	497	(D)	297	(D)
PACIFIC	602	695 032	555	483 659	1 723	1 650 861	794	454 784	1 523	2 737 790	917	(D)
NEW ENGLAND	450	(D)	363	420 561	686	359 047	508	188 364	847	904 270	577	225 703
MAINE	44	52 035	28	17 228	125	56 582	64	19 694	99	54 833	64	18 609
NEW HAMPSHIRE	18	27 887	10	11 785	27	5 158	26	(D)	39	11 970	26	(D)
VERMONT	12	(D)	5	(D)	16	3 516	15	(D)	19	7 597	13	4 755
MASSACHUSETTS	241	465 552	207	288 169	336	211 295	253	96 617	456	668 270	305	133 375
RHODE ISLAND	30	(D)	25	(D)	47	23 096	39	(D)	77	43 788	59	23 584
CONNECTICUT	105	144 363	88	75 020	135	59 400	111	44 109	157	117 812	110	(D)
MIDDLE ATLANTIC	1 484	2 134 545	1 325	1 358 603	1 864	1 183 042	1 366	615 026	3 258	6 090 118	2 353	(D)
NEW YORK	872	1 398 311	786	982 548	1 030	736 911	759	360 549	2 057	4 135 838	1 492	1 559 365
NEW JERSEY	273	287 864	246	167 608	301	125 814	205	69 238	360	391 806	289	131 088
PENNSYLVANIA	339	448 370	293	208 447	533	320 317	402	185 239	841	1 562 474	572	(D)
EAST NORTH CENTRAL	999	1 390 598	873	844 275	1 375	974 155	1 053	620 267	2 373	3 001 984	1 443	706 137
OHIO	173	143 986	162	96 606	346	248 594	283	158 632	586	883 524	344	(D)
INDIANA	88	70 194	74	28 159	133	76 091	117	65 453	282	208 724	162	67 456
ILLINOIS	445	874 575	389	544 867	441	373 607	350	214 043	771	1 167 424	480	(D)
MICHIGAN	225	226 797	189	139 204	337	206 335	218	128 620	484	554 262	306	148 174
WISCONSIN	68	75 046	59	35 439	118	69 528	85	53 519	250	188 050	151	(D)
WEST NORTH CENTRAL	315	(D)	286	172 873	613	391 014	448	249 888	994	(D)	538	251 143
MINNESOTA	75	105 446	62	45 014	127	85 668	92	48 650	233	342 658	126	71 285
IOWA	44	16 398	41	10 958	93	65 803	65	42 012	173	149 160	92	(D)
MISSOURI	104	85 474	97	71 407	219	160 229	171	104 825	330	503 834	181	87 427
NORTH DAKOTA	11	18 233	8	3 087	25	13 007	11	6 631	26	22 439	15	9 000
SOUTH DAKOTA	10	7 033	7	711	18	5 390	14	(D)	22	(D)	9	(D)
NEBRASKA	19	21 555	19	(D)	74	32 860	48	18 173	82	135 066	40	17 653
KANSAS	52	(D)	52	(D)	57	28 057	47	(D)	128	79 207	75	33 223
SOUTH ATLANTIC	501	(D)	394	252 117	1 475	877 962	897	404 278	1 662	1 801 508	984	439 549
DELAWARE	12	7 848	10	(D)	16	4 364	10	2 062	30	(D)	20	(D)
MARYLAND	51	48 461	46	26 406	153	86 092	109	48 316	208	231 131	118	46 136
DISTRICT OF COLUMBIA	33	78 402	30	43 856	52	30 747	43	22 509	47	(D)	31	25 710
VIRGINIA	50	77 375	35	25 334	119	48 962	77	26 354	237	214 894	128	57 184
WEST VIRGINIA	29	(D)	19	(D)	77	34 340	55	23 788	118	78 389	73	25 323
NORTH CAROLINA	80	93 291	60	25 267	186	78 385	122	53 916	247	207 119	151	(D)
SOUTH CAROLINA	43	36 741	35	10 466	87	51 071	52	31 177	144	127 398	83	(D)
GEORGIA	70	89 012	55	20 818	183	87 477	147	57 971	240	449 926	134	(D)
FLORIDA	133	224 272	104	84 040	602	456 524	282	138 185	391	332 618	246	120 515
EAST SOUTH CENTRAL	173	201 402	130	52 878	445	184 299	360	144 831	687	660 897	365	175 116
KENTUCKY	38	31 037	33	(D)	102	40 066	87	24 996	157	(D)	94	41 924
TENNESSEE	57	59 207	44	14 804	174	76 839	130	60 720	224	(D)	101	(D)
ALABAMA	40	78 502	26	15 101	124	57 006	105	49 044	204	165 033	108	(D)
MISSISSIPPI	38	32 656	27	(D)	45	10 388	38	10 071	102	67 661	62	37 264
WEST SOUTH CENTRAL	451	477 851	392	220 472	849	481 613	592	289 421	1 168	1 343 970	692	407 553
ARKANSAS	42	32 380	34	(D)	75	40 435	48	18 777	106	66 329	57	28 282
LOUISIANA	76	129 279	60	37 088	208	104 181	134	58 497	296	567 604	197	201 956
OKLAHOMA	59	37 087	55	(D)	81	32 750	71	24 435	134	96 655	76	21 477
TEXAS	274	279 105	243	147 823	485	304 247	339	187 712	632	613 382	362	155 838
MOUNTAIN	157	110 945	141	73 554	524	320 590	273	125 579	497	(D)	297	(D)
MONTANA	9	7 469	6	(D)	25	13 550	20	9 888	42	(D)	22	9 300
IDAHO	19	8 376	16	(D)	140	81 616	38	16 635	38	17 095	21	6 906
WYOMING	4	214	4	214	9	2 260	7	(D)	17	5 366	11	(D)
COLORADO	56	40 540	55	(D)	145	75 497	74	26 191	121	122 555	67	26 828
NEW MEXICO	14	9 172	13	(D)	26	10 342	24	(D)	60	(D)	40	8 234
ARIZONA	26	29 193	21	(D)	104	100 238	51	33 573	103	73 547	65	25 345
UTAH	18	5 768	16	(D)	69	33 768	54	25 268	77	59 228	39	8 717
NEVADA	11	10 213	10	(D)	6	3 319	5	(D)	39	13 874	32	11 449
PACIFIC	602	695 032	555	483 659	1 723	1 650 861	794	454 784	1 523	2 737 790	917	(D)
WASHINGTON	87	94 818	79	38 444	257	242 572	107	75 138	240	304 950	117	71 836
OREGON	47	23 814	42	19 668	112	83 415	57	31 847	128	167 065	75	(D)
CALIFORNIA	468	576 400	434	425 547	1 354	1 324 874	630	347 799	1 155	2 265 775	725	690 131
TERRITORIES ² :												
ALASKA ¹	4	5 803	3	(D)	1	(D)	1	(D)	14	10 178	9	1 653
HAWAII ¹	22	20 105	20	(D)	61	17 857	38	10 318	78	51 241	56	26 316

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958

and Sales

Motor vehicles, automotive equipment (SIC 501)																	Region, division, and State
Total				Automobiles, other motor vehicles (SIC 5012)				Automotive equipment (SIC 5013)				Tires, tubes (SIC 5014)					
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers			
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		
23 054	23 488 256	20 823	7 098 422	3 915	15 760 318	2 963	2 291 354	17 046	5 660 040	16 111	4 154 170	2 093	2 067 898	1 749	652 898	U.S.	
4 953	5 973 937	4 480	2 009 395	955	4 238 781	757	881 012	3 448	1 230 286	3 252	904 841	550	504 870	471	223 542	REGIONS:	
6 901	8 141 614	6 062	1 897 215	1 230	5 582 950	856	470 610	5 108	1 942 427	4 750	1 268 439	563	616 237	456	158 166	NE.	
6 984	5 741 420	6 455	1 874 077	1 101	3 694 809	870	524 190	5 301	1 491 240	5 101	1 203 733	582	555 371	484	146 154	N.C.	
4 216	3 631 285	3 826	1 317 735	629	2 243 778	480	415 542	3 189	996 087	3 008	777 157	398	391 420	338	125 036	SOUTH WEST	
4 953	5 973 937	4 480	2 009 395	955	4 238 781	757	881 012	3 448	1 230 286	3 252	904 841	550	504 870	471	223 542	NE.	
1 147	946 908	1 061	301 877	211	594 730	177	62 719	807	250 349	774	197 541	129	101 829	110	41 617	N.E.	
3 806	5 027 029	3 419	1 707 518	744	3 644 051	580	818 293	2 641	979 937	2 478	707 300	421	403 041	361	181 925	M.A.	
6 901	8 141 614	6 062	1 897 215	1 230	5 582 950	856	470 610	5 108	1 942 427	4 750	1 268 439	563	616 237	456	158 166	N.C.	
4 626	5 886 240	4 005	1 270 639	870	4 059 287	601	315 262	3 400	1 452 973	3 117	862 560	356	373 980	287	92 817	E.N.C.	
2 275	2 255 374	2 057	626 576	360	1 523 663	255	155 348	1 708	489 454	1 633	405 879	207	242 257	169	65 349	W.N.C.	
6 984	5 741 420	6 455	1 874 077	1 101	3 694 809	870	524 190	5 301	1 491 240	5 101	1 203 733	582	555 371	484	146 154	SOUTH	
3 008	2 703 997	2 795	866 610	502	1 773 746	413	269 383	2 200	649 287	2 121	516 058	306	280 964	261	81 169	S.A.	
1 477	958 040	1 386	369 291	219	587 119	177	94 266	1 154	283 684	1 123	248 787	104	87 237	86	26 238	E.S.C.	
2 499	2 079 383	2 274	638 176	380	1 333 944	280	160 541	1 947	558 269	1 857	438 888	172	187 170	137	38 747	W.S.C.	
4 216	3 631 285	3 826	1 317 735	629	2 243 778	480	415 542	3 189	996 087	3 008	777 157	398	391 420	338	125 036	WEST	
1 159	803 128	1 056	315 069	174	443 605	125	86 049	886	226 737	853	202 661	99	132 786	78	26 359	MT.	
3 057	2 828 157	2 770	1 002 666	455	1 800 173	355	329 493	2 303	769 350	2 155	574 496	299	258 634	260	98 677	PAC.	
1 147	946 908	1 061	301 877	211	594 730	177	62 719	807	250 349	774	197 541	129	101 829	110	41 617	N.E.	
89	62 618	85	(D)	21	40 834	18	(D)	55	15 638	54	(D)	13	6 146	13	6 146	MAINE	
71	18 313	68	(D)	15	(D)	14	(D)	48	11 111	47	(D)	8	(D)	7	(D)	N.H.	
42	10 794	41	(D)	10	(D)	9	(D)	31	7 519	31	7 519	1	(D)	1	(D)	VT.	
559	736 339	502	163 980	94	522 878	71	33 251	401	147 425	378	109 437	64	66 036	53	21 292	MASS.	
103	24 178	100	(D)	15	(D)	14	(D)	78	14 883	77	(D)	10	(D)	9	(D)	R.I.	
283	94 666	265	62 888	56	18 626	51	12 548	194	53 773	187	43 165	33	22 267	27	7 175	CONN.	
3 806	5 027 029	3 419	1 707 518	744	3 644 051	580	818 293	2 641	979 937	2 478	707 300	421	403 041	361	181 925	M.A.	
1 778	2 469 517	1 582	941 658	367	1 824 632	281	505 635	1 233	473 578	1 148	363 080	178	171 307	153	72 943	N.Y.	
659	1 065 952	597	341 730	133	826 420	105	201 041	453	191 536	427	116 236	73	47 996	65	24 453	N.J.	
1 369	1 491 560	1 240	424 130	244	992 999	194	111 617	955	314 823	903	227 984	170	183 738	143	84 529	PA.	
4 626	5 886 240	4 005	1 270 639	870	4 059 287	601	315 262	3 400	1 452 973	3 117	862 560	356	373 980	287	92 817	E.N.C.	
1 306	1 390 616	1 160	355 619	230	889 065	173	67 259	941	343 021	884	252 246	135	158 530	103	36 114	OHIO	
564	428 384	515	156 360	100	264 529	78	42 027	431	137 345	408	(D)	33	26 510	29	(D)	IND.	
1 235	1 428 840	1 118	365 321	216	956 965	167	101 058	932	365 859	878	240 196	87	106 016	73	24 067	ILL.	
1 109	2 312 705	833	285 348	243	1 746 971	119	81 794	796	507 417	657	(D)	70	58 317	57	(D)	MICH.	
412	325 695	379	107 991	81	201 757	64	23 124	300	99 331	290	76 967	31	24 607	25	7 900	WIS.	
2 275	2 255 374	2 057	626 576	360	1 523 663	255	155 348	1 708	489 454	1 633	405 879	207	242 257	169	65 349	W.N.C.	
391	513 768	345	119 445	60	360 522	39	17 383	292	100 887	275	(D)	39	52 359	31	(D)	MINN.	
428	264 550	399	97 219	66	162 905	50	21 221	334	72 180	325	68 396	28	29 465	24	7 602	IOWA	
687	946 849	605	220 203	122	690 417	84	76 846	491	162 570	461	121 098	74	93 862	60	22 259	MO.	
111	63 749	101	25 480	15	33 461	12	(D)	84	19 677	80	(D)	12	10 611	9	(D)	N.DAK.	
86	22 509	84	(D)	9	4 435	7	(D)	67	16 167	67	16 167	10	1 907	10	1 907	S.DAK.	
246	255 552	217	68 158	48	176 391	32	19 010	174	51 032	165	(D)	24	28 129	20	(D)	NEBR.	
326	188 397	306	(D)	40	95 532	31	14 860	266	66 941	260	(D)	20	25 924	15	(D)	KANS.	
3 008	2 703 997	2 795	866 610	502	1 773 746	413	269 383	2 200	649 287	2 121	516 058	306	280 964	261	81 169	S.A.	
44	12 616	42	(D)	6	3 778	5	(D)	34	6 388	34	6 388	4	2 450	3	(D)	DEL.	
263	331 348	239	82 187	44	212 220	36	(D)	191	78 420	181	53 244	28	40 708	22	(D)	MD.	
88	173 649	71	34 795	23	130 012	14	(D)	56	40 443	50	(D)	9	3 194	7	(D)	D.C.	
344	263 681	323	98 340	49	160 962	38	21 244	258	78 558	251	(D)	37	24 161	34	(D)	VA.	
238	92 733	232	(D)	32	46 748	30	(D)	171	36 900	169	(D)	35	9 085	33	(D)	W.VA.	
586	507 628	553	165 852	93	322 541	75	34 149	424	122 057	416	(D)	69	63 030	62	(D)	N.C.	
241	66 328	235	51 072	52	33 091	47	(D)	169	28 930	169	28 930	20	4 307	19	(D)	S.C.	
534	645 682	471	130 871	87	443 458	61	30 502	396	119 929	371	84 030	51	82 295	39	16 339	GA.	
670	610 332	629	240 278	116	420 936	107	(D)	501	137 662	480	109 592	53	51 734	42	(D)	FLA.	
1 477	958 040	1 386	369 291	219	587 119	177	94 266	1 154	283 684	1 123	248 787	104	87 237	86	26 238	E.S.C.	
337	229 713	325	73 953	60	175 334	52	22 999	255	48 806	252	(D)	22	5 573	21	(D)	KY.	
519	482 048	473	148 260	87	319 779	64	39 523	387	111 668	373	(D)	45	50 601	36	(D)	TENN.	
367	173 144	345	81 374	39	72 450	32	(D)	304	73 003	296	59 667	24	27 691	17	(D)	ALA.	
254	73 135	243	65 704	33	19 556	29	(D)	208	50 207	202	45 042	13	3 372	12	(D)	MISS.	
2 499	2 079 383	2 274	638 176	380	1 333												

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS.
Establishments

Region, division, and State	Farm products—raw materials (SIC 505)											
	Total				Cotton (SIC 505 part)				Grain (SIC 505 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	17 311	28 584 458	4 195	9 593 808	957	3 292 328	492	2 199 826	9 278	9 497 258	1 693	5 072 618
REGIONS:												
THE NORTHEASTERN STATES	1 421	3 817 276	808	(D)	49	(D)	23	64 192	233	1 868 878	124	1 571 006
THE NORTH CENTRAL STATES	9 462	13 854 826	1 512	3 054 699	26	11 024	14	5 234	6 621	5 545 073	945	2 398 167
THE SOUTH	4 522	8 117 477	1 408	3 068 104	806	(D)	408	1 928 852	1 245	977 639	405	541 051
THE WEST	1 906	2 794 879	467	(D)	76	313 644	47	201 548	1 179	1 105 668	219	562 394
THE NORTHEASTERN STATES	1 421	3 817 276	808	(D)	49	(D)	23	64 192	233	1 868 878	124	1 571 006
NEW ENGLAND	335	501 085	180	(D)	17	52 324	9	38 910	31	36 904	14	12 529
MIDDLE ATLANTIC	1 086	3 316 191	628	2 277 863	32	(D)	14	25 282	202	1 831 974	110	1 558 477
THE NORTH CENTRAL STATES	9 462	13 854 826	1 512	3 054 699	26	11 024	14	5 234	6 621	5 545 073	945	2 398 167
EAST NORTH CENTRAL	3 486	5 657 561	658	1 492 518	8	6 128	6	(D)	2 334	2 367 189	394	1 145 534
WEST NORTH CENTRAL	5 976	8 197 265	854	1 562 181	18	4 896	8	(D)	4 287	3 177 884	551	1 252 633
THE SOUTH	4 522	8 117 477	1 408	3 068 104	806	(D)	408	1 928 852	1 245	977 639	405	541 051
SOUTH ATLANTIC	1 544	2 431 949	512	659 045	210	(D)	103	(D)	250	200 696	88	(D)
EAST SOUTH CENTRAL	1 124	2 357 918	322	834 133	259	1 007 709	136	623 092	195	182 569	69	96 375
WEST SOUTH CENTRAL	1 854	3 327 610	574	1 574 926	337	1 393 939	169	(D)	800	594 374	248	(D)
THE WEST	1 906	2 794 879	467	(D)	76	313 644	47	201 548	1 179	1 105 668	219	562 394
MOUNTAIN	1 114	1 207 141	180	(D)	24	50 971	11	34 743	795	393 157	95	70 020
PACIFIC	792	1 587 738	287	756 733	52	262 673	36	166 805	384	712 511	124	492 374
NEW ENGLAND	335	501 085	180	(D)	17	52 324	9	38 910	31	36 904	14	12 529
MAINE	35	9 454	14	1 527	...	...	...	...	9	3 821	1	(D)
NEW HAMPSHIRE	7	1 388	4	(D)	...	(D)	...	(D)	...	...	...	...
VERMONT	20	9 977	8	4 297	...	(D)	...	...	...	(D)	3	(D)
MASSACHUSETTS	232	420 413	128	228 335	13	41 597	6	28 163	16	(D)	7	(D)
RHODE ISLAND	12	29 760	10	(D)	3	(D)	3	(D)	...	...	...	...
CONNECTICUT	29	30 093	16	17 268	...	...	...	...	3	1 821	3	1 821
MIDDLE ATLANTIC	1 086	3 316 191	628	2 277 863	32	(D)	14	25 282	202	1 831 974	110	1 558 477
NEW YORK	746	2 854 093	469	2 055 487	25	89 834	10	23 697	128	1 701 538	72	1 443 789
NEW JERSEY	74	47 661	34	17 652	2	(D)	2	(D)	22	13 360	11	7 921
PENNSYLVANIA	266	414 437	125	204 724	5	4 119	2	(D)	52	117 076	27	106 767
EAST NORTH CENTRAL	3 486	5 657 561	658	1 492 518	8	6 128	6	(D)	2 334	2 367 189	394	1 145 534
OHIO	675	904 993	123	246 494	1	(D)	1	(D)	463	379 379	72	202 454
INDIANA	670	905 293	85	149 287	...	...	...	...	493	389 154	55	126 907
ILLINOIS	1 459	3 123 407	317	901 867	6	(D)	5	(D)	1 020	1 304 301	204	666 164
MICHIGAN	388	395 516	66	90 552	1	(D)	...	...	284	199 361	36	71 860
WISCONSIN	294	328 352	67	104 318	...	...	...	...	74	94 994	27	78 149
WEST NORTH CENTRAL	5 976	8 197 265	854	1 562 181	18	4 896	8	(D)	4 287	3 177 884	551	1 252 633
MINNESOTA	919	1 628 541	162	367 970	1	(D)	...	...	658	972 858	108	340 529
IOWA	1 246	1 829 517	186	232 723	3	(D)	2	(D)	681	443 589	103	166 932
MISSOURI	632	1 586 968	146	510 896	11	3 310	4	(D)	342	607 725	83	404 625
NORTH DAKOTA	831	444 120	66	35 239	1	(D)	...	...	743	279 197	43	17 288
SOUTH DAKOTA	549	516 251	59	20 973	1	(D)	1	(D)	434	131 443	44	10 401
NEBRASKA	751	1 381 286	134	177 524	1	(D)	1	(D)	538	286 704	90	114 390
KANSAS	1 048	810 582	101	216 856	...	(D)	...	(D)	891	456 368	80	198 468
SOUTH ATLANTIC	1 544	2 431 949	512	659 045	210	(D)	103	(D)	250	200 696	88	(D)
DELAWARE	26	10 586	8	4 936	...	...	...	...	17	6 328	4	(D)
MARYLAND	101	144 623	35	31 693	1	(D)	1	(D)	32	36 644	10	11 508
DISTRICT OF COLUMBIA . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
VIRGINIA	234	578 407	74	233 174	3	7 282	...	...	31	52 949	14	40 900
WEST VIRGINIA	35	31 761	4	(D)	...	...	...	...	3	1 010	...	...
NORTH CAROLINA	548	901 679	188	185 938	66	165 393	33	108 498	89	51 143	36	26 812
SOUTH CAROLINA	190	261 018	73	88 067	76	117 022	43	76 101	16	10 188	7	6 005
GEORGIA	320	403 966	97	98 743	64	127 695	26	60 609	52	30 935	13	5 546
FLORIDA	90	99 909	33	(D)	...	...	...	...	10	11 499	4	(D)
EAST SOUTH CENTRAL	1 124	2 357 918	322	834 133	259	1 007 709	136	623 092	195	182 569	69	96 375
KENTUCKY	339	570 586	64	96 599	...	...	...	...	47	48 644	24	38 826
TENNESSEE	373	1 146 716	130	568 784	129	730 639	77	494 276	49	75 626	19	36 329
ALABAMA	185	269 495	72	93 354	49	76 265	33	63 033	40	37 614	16	17 208
MISSISSIPPI	227	371 121	56	75 396	81	200 805	26	65 783	59	20 685	10	4 012
WEST SOUTH CENTRAL	1 854	3 327 610	574	1 574 926	337	1 393 939	169	(D)	800	594 374	248	(D)
ARKANSAS	209	191 770	53	30 089	59	76 896	17	16 802	69	32 600	22	9 037
LOUISIANA	131	371 444	55	179 637	25	187 611	16	(D)	29	64 565	15	(D)
OKLAHOMA	418	563 942	88	177 103	17	38 647	10	(D)	254	178 224	58	107 672
TEXAS	1 096	2 200 454	378	1 188 097	236	1 090 785	126	905 607	448	318 985	153	190 397
MOUNTAIN	1 114	1 207 141	180	(D)	24	50 971	11	34 743	795	393 157	95	70 020
MONTANA	378	245 520	25	9 566	2	(D)	1	(D)	332	121 437	17	7 422
IDAHO	213	166 815	22	11 209	...	...	...	...	173	80 334	15	9 882
WYOMING	49	36 135	8	2 074	...	...	...	...	28	11 248	1	(D)
COLORADO	304	451 572	77	61 089	1	(D)	...	...	211	115 220	51	35 018
NEW MEXICO	45	51 524	11	10 267	4	(D)	2	(D)	12	6 703	3	(D)
ARIZONA	50	106 421	15	31 694	17	36 143	8	25 100	10	12 775	3	5 683
UTAH	69	145 024	19	25 981	...	...	...	...	29	45 440	5	11 184
NEVADA	6	4 130	3	(D)	...	...	...	...	...	...	...	...
PACIFIC	792	1 587 738	287	756 733	52	262 673	36	166 805	384	712 511	124	492 374
WASHINGTON	258	284 912	66	121 629	...	...	...	...	189	200 235	39	102 562
OREGON	149	460 558	51	320 850	...	...	...	...	82	341 249	30	(D)
CALIFORNIA	385	842 268	170	314 254	52	262 673	36	166 805	113	171 027	55	(D)
TERRITORIES ¹ :												
ALASKA ¹ . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
HAWAII ¹	3	7 230	...	...	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹ Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued
and Sales

Farm products--raw materials (SIC 505)--Continued								Electrical goods (SIC 506)								Region, division, and State
Livestock, except horses and mules (SIC 505 part)				Miscellaneous farm products (SIC 505 part)				Total				General-line electrical supplies, apparatus (SIC 5062 pt., 5063 pt.)				
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (number)	Estab- lish- ments (number)	Sales (\$1,000)	
4 192	11 817 538	635	758 862	2 884	3 977 334	1 375	1 562 502	13 228	16 443 619	9 488	7 928 191	977	1 344 680	977	1 344 680	U.S.
264	(D)	62	(D)	875	1 461 479	599	894 858	4 093	5 252 911	3 016	2 323 834	249	257 698	249	257 698	REGIONS:
2 339	7 812 987	327	(D)	476	485 742	226	(D)	3 714	4 977 207	2 551	2 385 561	262	(D)	262	441 017	N.E.
1 206	(D)	180	192 460	1 271	1 847 005	415	405 741	3 154	3 596 897	2 369	1 963 454	316	(D)	316	(D)	N.C.
389	1 192 459	66	62 940	262	183 108	135	(D)	2 267	2 616 604	1 552	1 255 342	150	(D)	150	(D)	SOUTH WEST
264	(D)	62	(D)	875	1 461 479	599	894 858	4 093	5 252 911	3 016	2 323 834	249	257 698	249	257 698	N.E.
51	(D)	21	(D)	236	(D)	136	223 253	829	853 993	612	467 658	63	50 684	63	50 684	N.E.
213	314 208	41	22 499	639	(D)	463	671 605	3 264	4 398 918	2 404	1 856 176	186	207 014	186	207 014	M.A.
2 339	7 812 987	327	(D)	476	485 742	226	(D)	3 714	4 977 207	2 551	2 385 561	262	(D)	262	441 017	N.C.
902	2 993 326	135	212 626	242	290 918	123	(D)	2 632	3 696 870	1 799	1 764 586	191	323 555	191	323 555	E.N.C.
1 437	4 819 661	192	(D)	234	194 824	103	(D)	1 082	1 280 337	752	620 975	71	(D)	71	117 462	W.N.C.
1 200	(D)	180	192 460	1 271	1 847 005	415	405 741	3 154	3 596 897	2 369	1 963 454	316	(D)	316	(D)	SOUTH
401	(D)	73	49 725	683	1 223 212	248	266 186	1 542	(D)	1 151	959 253	152	(D)	152	(D)	S.A.
308	715 255	34	36 443	362	452 385	83	78 223	508	536 993	417	340 658	67	(D)	67	(D)	S.S.C.
491	1 167 889	73	106 292	226	171 408	84	61 332	1 104	(D)	801	663 543	97	(D)	97	(D)	W.S.C.
389	1 192 459	66	62 941	262	183 108	135	(D)	2 267	2 616 604	1 552	1 255 342	150	(D)	150	(D)	WEST
199	723 900	27	33 665	96	39 113	47	(D)	472	428 384	345	256 457	50	(D)	50	(D)	MT.
190	468 559	39	29 276	166	143 995	88	68 278	1 795	2 188 220	1 207	998 885	100	175 002	100	175 002	PAC.
51	(D)	21	(D)	236	(D)	136	223 253	829	853 993	612	467 658	63	50 684	63	50 684	N.E.
14	2 715	8	773	12	2 918	5	(D)	61	32 766	56	31 302	7	7 552	7	7 552	MAINE
5	(D)	2	(D)	2	(D)	2	(D)	27	15 552	23	13 764	6	(D)	6	(D)	N.H.
11	7 851	4	3 050	5	(D)	1	(D)	20	14 601	19	(D)	7	(D)	7	(D)	VT.
16	10 009	7	2 796	187	(D)	108	(D)	458	565 073	316	259 756	21	19 272	21	19 272	MASS.
1	(D)	...	...	8	(D)	7	(D)	61	44 267	54	(D)	7	(D)	7	(D)	R.I.
4	237	...	...	22	28 035	13	15 447	202	181 734	144	107 627	15	10 937	15	10 937	CONN.
213	318 208	41	22 499	639	(D)	463	671 605	3 264	4 398 918	2 404	1 856 176	186	207 014	186	207 014	M.A.
88	115 244	15	7 006	505	947 477	372	580 995	1 906	2 385 631	1 446	1 026 746	98	109 471	98	109 471	N.Y.
26	20 548	7	1 242	24	(D)	14	(D)	493	742 377	358	317 508	34	23 045	34	23 045	N.J.
99	182 416	19	14 251	110	110 826	77	(D)	865	1 270 910	600	511 922	54	74 498	54	74 498	PENN.
902	2 993 326	135	212 626	242	290 918	123	(D)	2 632	3 696 870	1 799	1 764 586	191	323 555	191	323 555	E.N.C.
157	491 347	20	29 376	54	(D)	30	(D)	757	935 158	505	424 445	50	81 231	50	81 231	OHIO
144	469 860	18	11 125	33	46 279	12	11 255	301	299 956	225	162 050	31	30 051	31	30 051	IND.
350	1 661 845	65	155 224	83	(D)	43	(D)	792	1 566 925	508	731 019	54	127 877	54	127 877	ILL.
69	172 597	9	6 192	34	(D)	21	12 500	514	616 546	349	290 490	44	73 445	44	73 445	MICH.
182	197 677	23	10 709	38	35 681	17	15 460	268	278 285	212	156 582	12	10 951	12	10 951	WIS.
1 437	4 819 661	192	(D)	234	194 824	103	(D)	1 082	1 280 337	752	620 975	71	(D)	71	117 462	W.N.C.
211	621 313	32	21 392	49	(D)	22	6 049	284	352 552	185	152 982	13	23 239	13	23 239	MINN.
515	1 372 218	57	60 022	47	(D)	24	(D)	159	130 691	130	94 486	19	26 680	19	26 680	IOWA
233	909 437	40	80 410	46	66 496	19	(D)	398	512 008	234	214 818	22	41 127	22	41 127	MISS.
67	161 056	11	16 145	20	(D)	12	1 806	24	23 159	22	(D)	2	(D)	2	(D)	N.DAK.
87	355 178	9	(D)	27	(D)	5	(D)	28	16 806	26	(D)	...	...	...	...	S.DAK.
193	1 054 925	32	60 834	19	(D)	11	(D)	88	72 947	71	51 764	8	(D)	8	(D)	NEBR.
131	345 534	11	16 555	26	(D)	10	(D)	101	172 174	84	(D)	7	10 901	7	10 901	KAN.
401	(D)	73	49 725	683	1 223 212	248	266 186	1 542	(D)	1 151	959 253	152	(D)	152	(D)	S.A.
7	(D)	3	(D)	2	(D)	1	(D)	19	18 973	17	(D)	3	(D)	3	(D)	DEL.
29	72 355	8	7 534	39	(D)	16	(D)	168	209 243	110	106 132	16	17 133	16	17 133	MD.
...	...	...	...	...	...	...	...	108	331 095	71	88 415	3	15 392	3	15 392	D.C.
71	126 949	13	17 674	129	391 227	47	174 600	172	207 780	135	94 517	16	22 045	16	22 045	VA.
28	29 836	2	(D)	4	915	2	(D)	86	(D)	71	(D)	2	(D)	2	(D)	W.VA.
88	85 965	22	9 746	305	599 178	97	40 882	221	236 335	165	141 372	24	50 002	24	50 002	N.C.
46	46 758	6	(D)	52	87 050	17	(D)	87	49 489	81	45 632	19	10 096	19	10 096	S.C.
94	158 556	13	6 995	110	86 780	45	25 593	263	424 066	145	138 868	25	32 038	25	32 038	GA.
38	67 155	6	(D)	42	21 255	23	7 529	418	379 713	356	270 616	39	59 803	39	59 803	FLA.
308	715 255	34	36 443	362	452 385	83	78 223	508	536 993	417	340 658	67	72 947	67	72 947	E.S.C.
73	234 753	9	27 045	219	287 189	31	30 728	118	112 732	97	(D)	13	15 222	13	15 222	KY.
100	206 551	9	(D)	95	133 900	25	(D)	203	245 106	162	150 981	23	32 536	23	32 536	TENN.
73	134 681	12	7 428	23	20 935	11	5 685	129	142 890	104	82 583	20	20 488	20	20 488	ALA.
62	139 270	4	(D)	25	10 361	16	(D)	58	36 265	54	(D)	11	6 701	11	6 701	MISS.
491	1 167 889	73	106 292	226	171 408	84	61 332	1 104	(D)	801	663 543	97	(D)	97	(D)	W.S.C.
60	74 546	7	3 071	21	7 728	7	1 179	69	35 472	63	32 728	10	9 033	10	9 033	ARK.
48	85 962	8	5 058	29	33 306	16	(D)	196	236 370	141	147 223	18	(D)	18	(D)	LA.
123	331 173	11	33 984	24	15 898	9	(D)	117	(D)	93	73 182	8	(D)	8	(D)	OKLA.
260	676 208	47	64 179	152	114 476	52	27 914	722	764 637	504	410 410	61	79 395	61	79 395	TEX.
199	723 900	27	33 665	96	39 113	47										

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS.
Establishments

Region, division, and State	Electrical goods (SIC 506)—Continued											
	Specialty-line electrical supplies, apparatus (SIC 5062 pt. and 5063 pt.)				Electrical appliances, TV, radio sets (SIC 5064)				Electronic parts, equipment (SIC 5065)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	5 376	8 188 337	3 106	2 098 089	2 925	4 366 772	2 403	3 431 731	3 950	2 543 830	3 002	1 053 691
REGIONS:												
THE NORTHEASTERN STATES	1 669	2 591 479	1 067	665 542	880	1 364 546	733	979 267	1 295	1 039 188	967	421 327
THE NORTH CENTRAL STATES	1 554	(D)	814	607 277	845	1 391 021	663	1 092 362	1 053	629 429	812	244 905
THE SOUTH	1 261	(D)	723	460 007	698	(D)	596	(D)	879	415 223	734	213 487
THE WEST	892	1 294 269	502	365 263	502	(D)	411	(D)	723	459 990	489	173 972
THE NORTHEASTERN STATES	1 669	2 591 479	1 067	665 542	880	1 364 546	733	979 267	1 295	1 039 188	967	421 327
NEW ENGLAND	341	377 111	210	109 245	185	229 048	163	208 257	240	197 150	176	99 472
MIDDLE ATLANTIC	1 328	2 214 368	857	556 297	695	1 135 498	570	771 010	1 055	842 038	791	321 855
THE NORTH CENTRAL STATES	1 554	(D)	814	607 277	845	1 391 021	663	1 092 362	1 053	629 429	812	244 905
EAST NORTH CENTRAL	1 117	1 858 092	605	475 858	578	1 025 013	442	(D)	746	490 210	561	(D)
WEST NORTH CENTRAL	437	(D)	209	131 419	267	366 008	221	(D)	307	139 219	251	(D)
THE SOUTH	1 261	(D)	723	460 007	698	(D)	596	(D)	879	415 223	734	213 487
SOUTH ATLANTIC	613	(D)	360	206 388	358	(D)	305	(D)	419	212 783	334	109 161
EAST SOUTH CENTRAL	181	229 974	112	74 235	123	177 977	108	165 059	137	56 095	130	28 417
WEST SOUTH CENTRAL	462	545 752	251	199 384	217	324 470	183	(D)	323	146 345	270	75 909
THE WEST	892	1 294 269	502	365 263	502	(D)	411	(D)	723	459 990	489	173 972
MOUNTAIN	170	194 360	91	56 976	118	(D)	106	(D)	134	52 696	98	(D)
PACIFIC	722	1 099 909	411	308 287	384	506 015	305	(D)	589	407 294	391	(D)
NEW ENGLAND	341	377 111	210	109 245	185	229 048	163	208 257	240	197 150	176	99 472
MAINE	16	5 144	11	3 680	30	17 367	30	17 367	8	2 703	8	2 703
NEW HAMPSHIRE	9	(D)	7	(D)	6	6 525	5	(D)	6	2 175	5	(D)
VERMONT	5	2 023	4	(D)	6	7 648	6	7 648	2	(D)	2	(D)
MASSACHUSETTS	204	264 391	122	64 666	77	118 272	64	99 403	156	163 138	109	76 415
RHODE ISLAND	17	9 572	13	(D)	23	24 869	21	(D)	14	(D)	13	(D)
CONNECTICUT	90	92 683	53	30 729	43	54 367	37	52 728	54	23 747	39	13 233
MIDDLE ATLANTIC	1 328	2 214 368	857	556 297	695	1 135 498	570	771 010	1 055	842 038	791	321 855
NEW YORK	227	1 245 878	491	287 007	447	586 199	376	441 543	634	444 083	481	188 725
NEW JERSEY	211	322 451	149	120 939	67	140 239	47	94 391	181	256 642	128	79 133
PENNSYLVANIA	390	646 039	217	148 351	181	409 060	147	235 076	240	141 313	182	53 997
EAST NORTH CENTRAL	1 117	1 858 092	605	475 858	578	1 025 013	442	(D)	746	490 210	561	(D)
OHIO	331	534 107	166	110 887	159	212 937	124	178 043	217	106 883	165	54 284
INDIANA	105	134 089	62	47 230	74	92 757	61	67 858	91	43 059	71	16 911
ILLINOIS	338	682 217	191	187 299	168	489 127	119	366 201	232	267 704	144	49 642
MICHIGAN	226	344 325	113	80 651	114	145 929	86	103 652	130	52 847	106	32 742
WISCONSIN	117	163 354	73	49 791	63	84 263	52	(D)	76	19 717	75	(D)
WEST NORTH CENTRAL	437	(D)	209	131 419	267	366 008	221	(D)	307	139 219	251	(D)
MINNESOTA	117	184 970	50	33 446	72	98 866	60	78 663	82	45 477	62	17 634
IOWA	62	54 863	37	20 513	39	39 449	35	37 594	39	9 699	39	9 699
MISSOURI	177	259 718	69	43 050	94	151 193	70	(D)	105	59 970	73	(D)
NORTH DAKOTA	7	(D)	5	(D)	7	11 021	7	11 021	8	(D)	8	(D)
SOUTH DAKOTA	8	6 836	7	(D)	10	8 232	9	(D)	10	1 738	10	1 738
NEBRASKA	30	27 472	16	7 113	23	27 350	21	(D)	27	(D)	26	(D)
KANSAS	36	115 809	25	(D)	22	29 897	19	(D)	36	15 567	33	14 442
SOUTH ATLANTIC	613	(D)	360	206 388	358	(D)	305	(D)	419	212 783	334	109 161
DELAWARE	7	(D)	6	(D)	3	(D)	2	(D)	6	2 190	6	2 190
MARYLAND	63	92 272	34	29 556	26	56 012	21	(D)	63	43 826	39	(D)
DISTRICT OF COLUMBIA	35	237 987	15	9 131	32	52 263	27	50 135	38	25 453	26	13 757
VIRGINIA	70	126 154	46	26 806	41	48 663	34	36 264	45	10 848	39	9 042
WEST VIRGINIA	35	22 664	21	12 083	21	32 717	20	(D)	23	4 562	23	4 562
NORTH CAROLINA	89	97 753	53	17 941	59	69 525	49	62 306	49	19 055	39	11 123
SOUTH CAROLINA	24	13 757	20	(D)	26	18 408	25	(D)	18	7 228	17	(D)
GEORGIA	130	259 782	47	29 420	53	85 866	38	(D)	55	46 380	35	(D)
FLORIDA	160	149 043	118	61 610	97	117 626	89	113 368	122	53 241	110	35 835
EAST SOUTH CENTRAL	181	229 974	112	74 235	123	177 977	108	165 059	137	56 095	130	28 417
KENTUCKY	43	20 670	27	(D)	30	45 693	26	42 436	32	33 147	31	(D)
TENNESSEE	79	125 417	48	39 584	51	73 973	46	67 443	50	13 180	45	11 418
ALABAMA	45	70 941	26	13 838	29	44 452	24	(D)	35	7 009	34	(D)
MISSISSIPPI	14	12 946	11	(D)	13	13 859	12	(D)	20	2 759	20	2 759
WEST SOUTH CENTRAL	467	545 752	251	179 384	217	324 470	183	(D)	323	146 345	270	75 909
ARKANSAS	24	6 975	18	4 231	15	15 044	15	15 044	20	4 420	20	4 420
LOUISIANA	98	136 323	53	58 231	36	65 280	29	(D)	44	(D)	41	(D)
OKLAHOMA	50	43 212	31	19 293	27	34 761	23	(D)	32	(D)	31	(D)
TEXAS	295	359 242	149	97 629	139	209 385	116	185 398	227	116 615	178	47 988
MOUNTAIN	170	194 360	91	56 976	118	(D)	106	(D)	134	52 696	98	(D)
MONTANA	9	3 172	4	1 510	12	10 636	12	10 636	10	946	10	946
IDaho	7	(D)	6	(D)	9	6 114	7	(D)	8	942	6	942
WYOMING	3	(D)	3	(D)	...	...	...	...	6	986	6	986
COLORADO	70	119 490	32	27 635	33	48 420	27	44 542	45	21 337	27	6 645
NEW MEXICO	16	(D)	10	(D)	13	(D)	13	(D)	20	10 297	13	1 662
ARIZONA	32	30 089	20	8 897	26	24 011	24	(D)	25	9 218	18	(D)
UTAH	32	27 261	15	9 191	23	17 928	21	(D)	17	5 546	14	(D)
NEVADA	1	(D)	1	(D)	2	(D)	2	(D)	5	3 424	4	(D)
PACIFIC	722	1 099 909	411	308 287	384	506 015	305	(D)	589	407 294	391	(D)
WASHINGTON	127	159 602	61	47 208	48	53 304	35	43 692	80	34 803	53	15 628
OREGON	74	81 411	37	34 714	35	48 552	30	(D)	36	14 497	28	(D)
CALIFORNIA	521	858 896	313	226 365	301	404 159	240	283 120	473	357 994	310	125 686
TERRITORIES: ¹												
ALASKA ¹	3	4 346	3	(D)	1	(D)	1	(D)	4	(D)	4	(D)
HAWAII ¹	15	25 926	11	(D)	11	10 301	10	(D)	7	831	6	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹ Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued
and Sales

Drugs, chemicals, allied products (SIC 502)																	Region, division, and State
Total				Drugs, drug proprietaries, druggists' sundries (SIC 5022)				Paints, varnishes (SIC 5028)				Other chemicals, allied products (SIC 5029)					
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers			
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)		
10 257	16 576 775	7 097	4 640 771	3 769	5 955 366	3 042	2 827 082	2 316	1 195 537	1 250	318 078	4 172	9 425 872	2 805	1 495 611	U. S.	
3 378	6 629 002	2 517	1 689 997	1 261	1 735 420	1 047	875 361	598	(D)	388	104 312	1 519	(D)	1 082	710 324	REGIONS:	
2 693	4 462 271	1 785	1 176 445	971	1 744 426	767	740 029	668	442 838	372	102 002	1 054	2 275 007	646	334 414	N.E.	
2 466	3 514 558	1 719	1 048 032	920	1 476 949	760	726 442	556	196 352	284	62 984	990	1 841 257	675	258 606	N.C.	
1 720	1 970 944	1 076	726 297	617	998 571	468	485 250	494	(D)	206	48 780	609	(D)	402	192 267	SOUTH WEST	
3 378	6 629 002	2 517	1 689 997	1 261	1 735 420	1 047	875 361	598	(D)	388	104 312	1 519	(D)	1 082	710 324	N.E.	
567	735 407	407	273 165	167	246 983	139	141 875	120	(D)	74	20 607	280	(D)	194	110 683	N.E.	
2 811	5 893 595	2 110	1 416 832	1 094	1 488 437	908	733 486	478	312 986	314	83 705	1 239	4 092 172	888	599 641	M.A.	
2 693	4 462 271	1 785	1 176 445	971	1 744 426	767	740 029	668	442 838	372	102 002	1 054	2 275 007	646	334 414	N.C.	
1 920	3 433 636	1 267	839 072	661	1 219 750	527	(D)	490	380 972	280	79 896	769	1 832 914	460	(D)	E.N.C.	
773	1 028 635	518	337 373	310	524 676	240	(D)	178	61 866	92	22 106	285	442 093	186	(D)	W.N.C.	
2 466	3 514 558	1 719	1 048 032	920	1 476 949	760	726 442	556	196 352	284	62 984	990	1 841 257	675	258 606	SOUTH	
1 082	1 906 177	720	474 390	421	770 038	339	335 470	275	99 140	152	39 202	386	1 036 999	229	99 718	S.A.	
377	546 362	253	162 557	153	198 096	132	124 074	90	23 423	33	5 108	134	324 843	88	33 375	E.S.C.	
1 007	1 062 019	746	411 085	346	508 815	289	266 898	191	73 789	9	18 674	470	479 415	358	125 513	W.S.C.	
1 720	1 970 944	1 076	726 297	617	998 571	468	485 250	494	(D)	206	48 780	609	(D)	402	192 267	WEST	
340	239 093	252	137 249	109	133 688	83	92 354	94	(D)	52	8 963	137	(D)	117	35 932	MT.	
1 380	1 731 851	824	589 048	508	864 883	385	392 896	400	175 098	154	39 817	472	691 870	285	156 335	PAC.	
567	735 407	407	273 165	167	246 983	139	141 875	120	(D)	74	20 607	280	(D)	194	110 683	N.E.	
30	27 591	23	17 565	10	13 233	10	13 233	10	2 055	7	(D)	10	12 303	6	(D)	MAINE	
16	7 429	15	(D)	6	3 509	6	3 509	3	146	2	(D)	7	3 774	7	3 774	N.H.	
6	2 848	6	2 848	2	(D)	2	(D)	2	(D)	2	(D)	2	(D)	2	(D)	VT.	
346	494 893	231	146 962	99	151 022	77	64 376	68	32 368	37	9 314	179	311 503	117	73 272	MASS.	
68	(D)	47	(D)	7	(D)	6	(D)	14	2 700	11	2 178	47	(D)	30	(D)	R.I.	
101	84 842	85	62 626	43	60 647	38	(D)	23	8 710	15	7 255	35	15 485	32	(D)	CONN.	
2 811	5 893 595	2 110	1 416 832	1 094	1 488 437	908	733 486	478	312 986	314	83 705	1 239	4 092 172	888	599 641	M.A.	
1 808	4 220 646	1 417	966 896	786	965 513	661	485 626	239	175 230	169	47 508	783	3 079 903	587	433 762	N. Y.	
432	715 114	342	212 089	138	236 392	110	101 650	84	43 996	63	17 574	210	434 726	169	92 865	N. J.	
571	957 835	351	237 847	170	286 532	137	146 210	155	93 760	82	18 623	246	577 543	132	73 014	PA.	
1 920	3 433 636	1 267	839 072	661	1 219 750	527	(D)	490	380 972	280	79 896	769	1 832 914	460	(D)	E.N.C.	
550	1 110 711	337	207 916	158	361 694	132	137 316	130	77 130	63	12 003	262	671 887	142	58 597	OHIO	
188	144 499	132	84 366	62	97 403	52	61 329	73	16 115	40	5 954	53	30 981	40	17 083	IND.	
707	1 619 001	476	352 247	274	525 705	205	178 341	164	213 752	109	46 689	269	879 544	162	127 217	ILL.	
331	469 011	220	135 435	120	182 765	101	98 558	78	66 276	43	11 805	133	219 970	76	25 072	MICH.	
144	90 414	102	59 108	47	52 183	37	(D)	45	7 699	25	3 445	52	30 532	40	(D)	WIS.	
773	1 028 635	518	337 373	310	524 676	240	(D)	178	61 866	92	22 106	285	442 093	186	(D)	W.N.C.	
159	206 918	108	83 230	68	123 188	53	61 315	40	10 361	24	5 378	51	73 369	31	16 537	MINN.	
131	63 733	96	51 917	52	40 258	39	35 279	40	8 010	22	4 955	39	15 465	35	11 683	IOWA	
320	635 450	199	128 572	127	285 627	99	78 755	63	33 149	33	4 740	130	316 674	67	45 077	MISS.	
22	19 741	14	(D)	6	(D)	2	(D)	6	(D)	3	(D)	10	10 214	9	(D)	N. DAK.	
22	8 719	16	8 013	10	7 014	9	(D)	5	(D)	***	***	7	(D)	7	(D)	S. DAK.	
53	54 232	34	24 968	24	37 350	17	(D)	14	3 789	***	2 672	15	13 093	10	(D)	NEBR.	
66	39 842	51	(D)	23	(D)	21	(D)	10	2 234	3	(D)	33	(D)	27	6 761	KAN.	
10 82	1 906 177	720	474 390	421	770 038	339	335 470	275	99 140	152	39 202	386	1 036 999	229	99 718	S.A.	
26	385 436	14	3 601	10	(D)	6	(D)	2	(D)	***	***	14	(D)	8	(D)	DEL.	
129	151 966	91	43 067	42	91 681	31	21 412	37	18 147	28	8 311	50	42 138	32	13 344	MD.	
52	47 776	41	31 455	25	38 351	23	(D)	15	5 641	12	(D)	12	3 784	6	1 058	D.C.	
99	98 734	71	63 835	48	73 482	40	53 685	27	9 966	18	6 934	24	15 286	13	2 016	VA.	
54	39 444	40	23 962	20	(D)	15	(D)	15	(D)	9	(D)	19	(D)	11	(D)	N.C.	
186	433 138	119	68 365	73	76 766	63	46 968	45	13 785	21	5 652	68	342 587	35	15 745	N.C.	
62	45 139	48	40 513	28	30 641	28	30 641	17	3 642	8	1 118	17	10 856	12	8 754	S.C.	
216	514 084	111	87 662	83	263 606	55	54 005	41	26 706	16	3 016	92	233 772	40	30 641	GA.	
258	190 460	185	111 930	92	128 477	73	80 135	76	17 388	40	7 566	90	44 595	72	24 229	FLA.	
377	546 362	253	162 557	153	198 096	132	124 074	90	23 423	33	5 108	134	324 843	88	33 375	E.S.C.	
79	70 116	52	29 866	26	35 268	25	(D)	20	4 978	6	(D)	33	29 870	21	7 510	KY.	
164	346 489	106	68 682	72	108 032	55	56 916	32	11 694	13	2 521	60	226 763	38	9 245	TENN.	
96	113 955	63	49 080	42	45 152	39	(D)	27	4 906	8	995	27	63 897	16	(D)	ALA.	
38	15 802	32	14 929	13	9 644	13	9 644	11	1 845	6	(D)	14	4 313	13	(D)	MISS.	
1 007	1 062 019	746	411 085	346	508 815	289	266 898	191	73 789	99	18 674	470	479 415	358	125 513	W.S.C.	
53	45 519	43	34 457	37	35 422	36	(D)	6	1 009	2	(D)	10	9 088	5	(D)	ARK.	
186	199 833	139	85 814	68	94 419	56	(

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS,

Establishments

Region, division, and State	Furniture, home furnishings (SIC 5097)											
	Total				Furniture—household, office (SIC 5097 part)				Home furnishings, floor coverings (SIC 5097 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	6 946	4 814 242	5 359	2 510 073	2 848	1 506 239	2 045	745 421	4 098	3 308 003	3 314	1 764 652
REGIONS:												
THE NORTHEASTERN STATES	2 815	(D)	2 282	1 078 458	1 025	571 069	767	(D)	1 790	(D)	1 515	(D)
THE NORTH CENTRAL STATES	1 662	1 277 128	1 196	572 762	748	395 199	506	162 606	914	881 929	690	410 156
THE SOUTH	1 304	780 590	1 000	426 836	624	325 690	449	167 821	680	454 900	551	259 015
THE WEST	1 165	(D)	881	432 017	451	214 281	323	(D)	714	(D)	558	(D)
THE NORTHEASTERN STATES	2 815	(D)	2 282	1 078 458	1 025	571 069	767	(D)	1 790	(D)	1 515	(D)
NEW ENGLAND	405	(D)	323	135 954	189	77 624	142	(D)	216	(D)	181	(D)
MIDDLE ATLANTIC	2 410	1 817 447	1 959	942 504	836	493 445	625	254 802	1 574	1 324 002	1 334	687 702
THE NORTH CENTRAL STATES	1 662	1 277 128	1 196	572 762	748	395 199	506	162 606	914	881 929	690	410 156
EAST NORTH CENTRAL	1 267	1 014 624	905	421 555	569	326 805	379	120 899	698	687 819	526	300 656
WEST NORTH CENTRAL	395	262 504	291	151 207	179	68 394	127	41 707	216	194 110	164	109 500
THE SOUTH	1 304	780 590	1 000	426 836	624	325 690	449	167 821	680	454 900	551	259 015
SOUTH ATLANTIC	708	428 270	553	227 870	318	195 212	221	90 009	390	233 058	332	137 861
EAST SOUTH CENTRAL	176	92 646	143	(D)	96	38 322	74	(D)	80	54 324	69	40 944
WEST SOUTH CENTRAL	420	259 674	304	(D)	210	92 156	154	(D)	210	167 518	150	80 210
THE WEST	1 165	(D)	881	432 017	451	214 281	323	(D)	714	(D)	558	(D)
MOUNTAIN	191	(D)	136	58 336	79	32 704	54	(D)	112	(D)	82	(D)
PACIFIC	974	621 855	745	373 681	372	181 577	269	(D)	602	440 278	476	(D)
NEW ENGLAND	405	(D)	323	135 954	189	77 624	142	(D)	216	(D)	181	(D)
MAINE	19	3 064	17	(D)	11	1 050	9	(D)	8	2 014	8	2 014
NEW HAMPSHIRE	9	5 535	8	(D)	5	(D)	4	465	4	(D)	4	(D)
VERMONT	3	(D)	2	(D)	3	(D)	2	(D)	...	...	...	...
MASSACHUSETTS	250	166 370	188	96 209	108	54 251	77	30 107	142	112 119	111	66 102
RHODE ISLAND	32	8 372	30	(D)	13	2 724	11	(D)	19	5 648	19	5 648
CONNECTICUT	92	35 567	78	28 683	49	14 302	39	9 161	43	21 265	39	19 522
MIDDLE ATLANTIC	2 410	1 817 447	1 959	942 504	836	493 445	625	254 802	1 574	1 324 002	1 334	687 702
NEW YORK	1 754	1 350 245	1 438	694 312	565	344 851	425	184 788	1 189	1 005 394	1 013	509 524
NEW JERSEY	183	117 805	149	63 108	75	52 883	53	20 109	108	64 922	96	42 999
PENNSYLVANIA	473	349 397	372	185 084	196	95 711	147	49 905	277	253 686	225	135 179
EAST NORTH CENTRAL	1 267	1 014 624	905	421 555	569	326 805	379	120 899	698	687 819	526	300 656
OHIO	312	255 729	219	100 634	126	70 389	82	22 562	186	185 340	137	78 072
INDIANA	99	51 309	80	35 421	64	17 719	48	9 858	35	33 590	32	25 563
ILLINOIS	562	522 151	374	185 904	238	176 915	143	60 180	324	345 236	231	125 724
MICHIGAN	212	142 092	166	76 247	102	36 836	78	21 615	110	105 256	88	54 632
WISCONSIN	82	43 343	66	23 349	39	24 946	28	6 684	43	18 397	38	16 665
WEST NORTH CENTRAL	395	262 504	291	151 207	179	68 394	127	41 707	216	194 110	164	109 500
MINNESOTA	95	69 750	66	40 552	46	21 422	30	11 252	49	48 328	36	29 300
IOWA	45	18 865	34	11 720	18	7 110	12	(D)	27	11 755	22	(D)
MISSOURI	191	141 631	139	75 302	90	32 398	69	22 146	101	109 233	70	53 156
NORTH DAKOTA	4	(D)	4	(D)	...	...	...	...	4	(D)	4	(D)
SOUTH DAKOTA	6	(D)	5	(D)	4	(D)	3	47	2	(D)	2	(D)
NEBRASKA	27	10 498	20	8 274	12	2 694	7	(D)	15	7 804	13	(D)
KANSAS	27	15 022	23	(D)	9	(D)	6	(D)	18	(D)	17	(D)
SOUTH ATLANTIC	708	428 270	553	227 870	318	195 212	221	90 009	390	233 058	332	137 861
DELAWARE	15	3 940	14	(D)	7	2 161	6	(D)	8	1 779	8	1 779
MARYLAND	79	54 574	61	31 857	29	16 858	19	9 722	50	37 716	42	22 135
DISTRICT OF COLUMBIA	49	36 800	35	17 084	30	30 793	18	(D)	19	6 007	17	(D)
VIRGINIA	66	28 903	56	21 562	27	9 462	21	(D)	39	19 441	35	(D)
WEST VIRGINIA	26	14 916	25	(D)	15	7 940	14	(D)	11	6 976	11	6 976
NORTH CAROLINA	106	81 448	74	28 514	53	60 739	28	13 832	53	20 709	46	14 682
SOUTH CAROLINA	34	11 349	26	9 063	24	7 084	17	(D)	10	4 265	9	(D)
GEORGIA	118	116 378	77	44 017	28	17 524	13	6 533	90	98 854	64	37 484
FLORIDA	215	79 962	185	57 755	105	42 651	85	26 487	110	37 311	100	31 268
EAST SOUTH CENTRAL	176	92 646	143	(D)	96	38 322	74	(D)	80	54 324	69	40 944
KENTUCKY	37	20 288	30	(D)	23	(D)	19	(D)	14	(D)	11	11 220
TENNESSEE	84	37 654	68	26 453	43	13 800	33	9 416	41	23 854	35	17 037
ALABAMA	45	24 534	38	17 984	22	10 067	17	(D)	23	14 467	21	(D)
MISSISSIPPI	10	10 170	7	(D)	8	(D)	5	(D)	2	(D)	2	(D)
WEST SOUTH CENTRAL	420	259 674	304	(D)	210	92 156	154	(D)	210	167 518	150	80 210
ARKANSAS	16	15 614	13	(D)	11	(D)	8	(D)	5	(D)	5	(D)
LOUISIANA	81	40 549	68	25 250	39	(D)	35	(D)	42	(D)	33	(D)
OKLAHOMA	46	17 965	37	11 493	21	6 259	16	4 906	25	11 706	21	6 587
TEXAS	277	185 546	186	93 469	139	59 079	95	35 598	138	126 467	91	57 871
MOUNTAIN	191	(D)	136	58 336	79	32 704	54	(D)	112	(D)	82	(D)
MONTANA	16	4 573	14	(D)	6	(D)	4	(D)	10	(D)	10	(D)
IDAHO	6	1 605	6	1 605	2	(D)	2	(D)	4	(D)	4	(D)
WYOMING	1	(D)	(D)	(D)	...	...	...	...	1	(D)	1	(D)
COLORADO	89	53 118	55	24 551	40	17 770	26	8 568	49	35 348	29	15 983
NEW MEXICO	10	(D)	10	(D)	3	(D)	3	(D)	7	3 160	7	3 160
ARIZONA	37	14 824	29	10 873	13	3 755	10	3 383	24	11 069	19	7 490
UTAH	26	12 351	16	12 351	10	6 774	5	4 337	16	11 587	11	8 014
NEVADA	6	2 232	5	(D)	5	(D)	4	(D)	1	(D)	1	(D)
PACIFIC	974	621 855	745	373 681	372	181 577	269	(D)	602	440 278	476	(D)
WASHINGTON	116	69 251	89	40 980	48	22 794	32	11 438	68	46 457	57	29 542
OREGON	55	29 630	45	22 360	16	5 505	13	(D)	39	24 125	32	(D)
CALIFORNIA	803	522 974	611	310 341	308	153 278	224	82 786	495	369 696	387	227 555
TERRITORIES ¹ :												
ALASKA ¹	1	(D)	1	(D)	...	...	...	...	1	(D)	1	(D)
HAWAII ¹	29	8 598	22	6 715	13	3 361	10	2 044	16	5 237	12	4 671

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued
and Sales

Dry goods, apparel (SIC 503)																	Region, division, and State
Total				Dry goods, piece goods, notions (SIC 5032)				Apparel and accessories, hosiery, lingerie (SIC 5035)				Footwear (SIC 5039)					
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers			
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		
12 014	13 573 981	9 199	5 900 867	5 389	7 511 573	4 410	3 368 771	5 822	5 126 298	4 173	2 117 944	803	936 110	616	414 152	U.S.	
7 973	(D)	6 279	(D)	3 940	6 190 676	3 327	2 825 408	3 574	3 406 356	2 580	(D)	459	(D)	372	257 430	REGIONS:	
1 576	1 484 696	1 128	568 595	490	524 786	345	195 137	907	648 271	665	309 783	179	311 639	118	63 675	NE.	
1 358	1 113 947	1 034	(D)	537	488 537	421	204 418	710	524 697	522	(D)	111	100 713	91	65 140	N.C.	
1 107	(D)	758	372 800	422	307 574	317	143 808	631	546 974	406	201 085	54	(D)	35	27 907	SOUTH WEST	
7 973	(D)	6 279	(D)	3 940	6 190 676	3 327	2 825 408	3 574	3 406 356	2 580	(D)	459	(D)	372	257 430	NE.	
699	(D)	561	(D)	246	188 973	196	101 624	292	195 007	235	109 067	161	(D)	130	(D)	N.E.	
7 274	9 451 797	5 718	4 049 115	3 694	6 001 703	3 131	2 723 784	3 282	3 211 349	2 345	(D)	298	238 745	242	(D)	M.A.	
1 576	1 484 696	1 128	568 595	490	524 786	345	195 137	907	648 271	665	309 783	179	311 639	118	63 675	N.C.	
1 106	969 376	793	395 595	350	370 499	248	141 451	656	492 960	472	222 930	100	105 917	73	31 214	E.N.C.	
470	515 320	335	173 000	140	154 287	97	53 686	251	155 311	193	86 853	79	205 722	45	32 461	W.N.C.	
1 358	1 113 947	1 034	(D)	537	488 537	421	204 418	710	524 697	522	(D)	111	100 713	91	65 140	SOUTH	
730	591 729	564	289 700	289	276 587	221	93 539	384	251 005	294	157 284	57	64 137	49	38 877	S.A.	
281	243 706	230	126 957	110	83 659	98	48 124	143	140 124	110	66 137	28	19 923	22	12 696	E.S.C.	
347	278 512	240	(D)	138	128 291	102	62 755	183	133 568	118	(D)	26	16 653	20	13 567	W.S.C.	
1 107	(D)	758	372 800	422	307 574	317	143 808	631	546 974	406	201 085	54	(D)	35	27 907	WEST	
91	(D)	73	37 606	29	(D)	28	(D)	57	45 150	41	27 012	5	1 353	4	(D)	MT.	
1 016	837 010	685	335 194	393	(D)	289	(D)	574	501 824	365	174 073	49	(D)	31	(D)	PAC.	
699	(D)	561	(D)	246	188 973	196	101 624	292	195 007	235	109 067	161	(D)	130	(D)	N.E.	
26	11 418	22	7 179	5	2 850	5	2 850	14	4 159	12	(D)	7	4 409	5	(D)	MAINE	
13	21 914	9	9 924	2	(D)	1	(D)	4	(D)	3	(D)	7	17 089	5	(D)	N.H.	
4	(D)	4	(D)	1	(D)	1	(D)	2	(D)	2	(D)	1	(D)	1	(D)	VT.	
513	498 124	406	262 022	177	140 570	139	69 505	204	146 557	161	86 731	132	210 997	106	105 786	MASS.	
61	41 860	52	27 409	35	30 779	29	(D)	20	8 349	17	(D)	6	2 732	6	2 732	R.I.	
82	48 171	68	24 665	26	14 188	21	(D)	48	31 102	40	12 421	8	2 881	7	(D)	CONN.	
7 274	9 451 797	5 718	4 049 115	3 694	6 001 703	3 131	2 723 784	3 282	3 211 349	2 345	(D)	298	238 745	242	(D)	M.A.	
6 395	8 951 413	4 974	3 749 795	3 379	5 793 872	2 868	2 614 510	2 819	2 975 349	1 953	1 044 557	197	182 192	153	90 728	N.Y.	
290	163 391	249	114 422	151	86 679	131	56 405	123	70 758	104	(D)	16	5 954	14	(D)	N.J.	
589	336 993	495	184 898	164	121 152	132	52 869	340	165 242	288	97 379	85	50 599	75	34 650	PA.	
1 106	969 376	793	395 595	350	370 499	248	141 451	656	492 960	472	222 930	100	105 917	73	31 214	E.N.C.	
250	196 270	198	112 796	76	67 119	57	32 585	138	110 226	111	66 862	36	18 925	30	13 349	OHIO	
38	57 268	33	(D)	8	(D)	6	(D)	25	23 652	23	(D)	5	(D)	4	299	IND.	
639	616 653	416	211 019	216	271 479	141	(D)	384	309 996	247	(D)	39	35 178	28	13 984	ILL.	
110	67 346	86	(D)	30	(D)	25	(D)	70	30 234	55	19 086	10	(D)	6	902	MICH.	
69	31 839	60	15 382	20	3 933	19	(D)	39	18 852	36	9 204	10	9 054	5	(D)	WIS.	
470	515 320	335	173 000	140	154 287	97	53 686	251	155 311	193	86 853	79	205 722	45	32 461	W.N.C.	
120	72 686	91	49 099	44	27 394	33	(D)	69	40 283	53	27 773	7	5 009	5	(D)	MINN.	
39	16 425	32	11 032	14	5 524	14	(D)	21	8 395	15	(D)	4	2 506	3	(D)	IOWA	
281	413 740	184	(D)	69	(D)	37	(D)	146	102 243	112	49 986	66	(D)	35	(D)	MO.	
1	(D)	1	(D)	1	(D)	1	(D)	...	(D)	...	(D)	...	(D)	...	(D)	N.DAK.	
2	(D)	2	(D)	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)	S.DAK.	
13	6 115	13	6 115	6	4 750	6	4 750	6	(D)	6	(D)	1	(D)	1	(D)	NEBR.	
14	4 606	12	(D)	6	(D)	6	(D)	7	2 483	5	(D)	1	(D)	1	(D)	KANS.	
730	591 729	564	289 700	289	276 587	221	93 539	384	251 005	294	157 284	57	64 137	49	38 877	S.A.	
9	6 186	7	(D)	5	(D)	4	(D)	4	(D)	3	(D)	...	(D)	...	(D)	DEL.	
127	62 292	102	40 480	46	26 069	36	(D)	64	21 458	51	16 054	17	14 765	15	(D)	MD.	
14	5 865	10	2 811	7	2 300	6	(D)	7	3 565	4	(D)	...	(D)	...	(D)	D.C.	
52	30 540	46	26 920	18	10 904	17	(D)	28	10 079	24	(D)	6	9 557	5	(D)	VA.	
17	16 046	17	16 046	4	7 624	4	7 624	10	(D)	10	(D)	3	(D)	3	(D)	W.VA.	
147	150 746	107	52 391	62	87 933	44	15 719	81	(D)	60	(D)	4	(D)	3	(D)	N.C.	
43	26 287	38	16 470	19	14 823	17	(D)	22	(D)	19	(D)	2	(D)	2	(D)	S.C.	
179	235 735	125	93 695	68	105 940	41	24 043	98	101 100	73	(D)	13	28 695	11	(D)	GA.	
142	58 032	112	(D)	60	(D)	52	14 936	70	31 094	50	16 791	12	(D)	10	(D)	FLA.	
281	243 706	230	126 957	110	83 659	98	48 124	143	140 124	110	66 137	28	19 923	22	12 696	E.S.C.	
53	48 336	43	31 129	20	7 528	19	(D)	27	(D)	18	20 070	6	(D)	6	(D)	KY.	
122	145 237	99	61 913	36	49 060	31	(D)	72	83 821	58	33 154	14	12 356	10	(D)	TENN.	
63	34 879	53	22 155	29	16 677	26	(D)	29	15 139	22	(D)	5	3 063	5	3 063	ALA.	
43	15 254	35	11 760	25	10 394	22	7 713	15	(D)	12	(D)	3	(D)	1	(D)	MISS.	
347	278 512	240	(D)	138	128 291	102	62 755	183	133 568	118	(D)	26	16 650	20	13 567	W.S.C.	
22	9 223	17	8 119	10	2 629	9	(D)	9	5 672	5	(D)	3	922	3	922	ARK.	
51	39 697	46	35 069	23	20 531	20	(D)	24	(D)	22	(D)	4	(D)	4	(D)	LA.	
19	9 439	15	(D)	9	6 165	6	(D)	8	(D)	7	(D)	2	(D)	2	(D)	OKLA.	
255	220 153	162	106 031	96	98 966	67	39 746	142	110 685	84	58 869	17	10 502	11	7 416	TEX.	
91	(D)	73	37 606	29	(D)	28	(D)	57	45 150	41	27 012	5	1 353	4	(D)	MT.	
4	1 460	4	1 460	2	(D)	2	(D)	2	(D)	2	(D)	...	(D)	...	(D)	MONT.	
1	(D)	1	(D)	...	(D)	...	(D)	1	(D)	1	(D)	...	(D)	...	(D)	IDAHO	
1	(D)	1	(D)	...	(D)	...	(D)	1	(D)	1	(D)						

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS, Establishments

Region, division, and State	Machinery, equipment, supplies (SIC 508)											
	Total				Commercial, industrial machinery, equipment, supplies (SIC 5082)							
					Commercial machines, equipment (SIC 5082 part)				Construction machinery, equipment (SIC 5082 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	41 623	25 740 445	30 627	12 646 808	7 129	3 338 194	4 258	1 009 616	2 436	2 705 548	2 143	2 006 390
REGIONS:												
THE NORTHEASTERN STATES	11 491	7 123 564	8 573	3 235 664	1 883	947 568	1 139	270 994	549	511 377	478	(D)
THE NORTH CENTRAL STATES	12 031	8 377 835	8 474	3 566 973	1 997	1 030 162	1 150	279 267	660	861 692	576	(D)
THE SOUTH	10 900	6 161 673	8 111	3 572 686	2 094	826 706	1 217	272 427	724	787 787	653	676 488
THE WEST	7 201	4 077 373	5 469	2 271 485	1 155	533 758	752	186 928	503	54 469	436	404 228
THE NORTHEASTERN STATES	11 491	7 123 564	8 573	3 235 664	1 883	947 568	1 139	270 994	549	511 377	478	(D)
NEW ENGLAND	2 438	1 166 474	1 786	587 537	464	177 416	249	43 214	145	100 163	137	(D)
MIDDLE ATLANTIC	9 053	5 957 090	6 787	2 648 127	1 419	770 152	890	227 780	404	411 214	341	(D)
THE NORTH CENTRAL STATES	12 031	8 377 835	8 474	3 566 973	1 997	1 030 162	1 150	279 267	660	861 692	576	(D)
EAST NORTH CENTRAL	8 526	5 894 937	5 959	2 427 816	1 371	763 528	792	202 623	400	540 752	343	302 634
WEST NORTH CENTRAL	3 505	2 482 898	2 515	1 139 157	626	266 634	358	76 644	260	320 940	233	(D)
THE SOUTH	10 900	6 161 673	8 111	3 572 686	2 094	826 706	1 217	272 427	724	787 787	653	676 488
SOUTH ATLANTIC	4 414	2 433 201	3 207	1 276 850	968	411 111	546	120 132	302	(D)	267	268 237
EAST SOUTH CENTRAL	1 654	923 993	1 238	563 717	365	134 847	199	48 149	155	(D)	135	163 955
WEST SOUTH CENTRAL	4 832	2 804 479	3 666	1 732 119	761	280 748	472	104 146	267	269 612	251	244 296
THE WEST	7 201	4 077 373	5 469	2 271 485	1 155	533 758	752	186 928	503	544 692	436	404 228
MOUNTAIN	1 614	859 456	1 231	(D)	268	105 398	167	30 822	181	219 147	165	164 649
PACIFIC	5 587	3 217 917	4 238	(D)	887	428 360	585	156 106	322	325 545	271	239 579
NEW ENGLAND	2 438	1 166 474	1 786	587 537	464	177 416	249	43 214	145	100 163	137	(D)
MAINE	162	51 552	126	38 177	37	8 148	18	2 297	17	11 986	17	11 986
NEW HAMPSHIRE	85	26 072	65	19 119	17	4 564	7	674	10	8 782	10	8 782
VERMONT	67	16 929	51	10 990	23	3 315	14	1 374	11	10 081	10	(D)
MASSACHUSETTS	1 300	700 704	945	345 776	216	103 164	122	24 480	62	43 746	56	(D)
RHODE ISLAND	204	69 679	163	42 201	34	13 759	14	1 182	9	4 500	9	4 500
CONNECTICUT	620	301 538	436	131 274	137	44 466	74	13 207	36	21 068	35	(D)
MIDDLE ATLANTIC	9 053	5 957 090	6 787	2 648 127	1 419	770 152	890	227 780	404	411 214	341	(D)
NEW YORK	5 130	3 667 980	3 925	1 531 520	791	474 201	523	145 543	196	206 605	149	118 279
NEW JERSEY	1 391	741 884	1 076	384 664	209	106 291	130	30 903	59	35 351	58	(D)
PENNSYLVANIA	2 532	1 547 226	1 786	731 943	419	189 660	237	51 334	149	169 258	134	126 384
EAST NORTH CENTRAL	8 526	5 894 937	5 959	2 427 816	1 371	763 528	792	202 623	400	540 752	343	302 634
OHIO	2 411	1 494 065	1 627	636 090	414	233 079	226	54 619	115	115 125	101	76 252
INDIANA	882	493 164	628	218 862	194	74 911	108	20 687	46	48 270	39	34 875
ILLINOIS	2 619	2 277 032	1 858	858 889	359	267 394	225	78 466	110	186 910	89	80 725
MICHIGAN	1 756	1 099 920	1 246	472 747	256	133 058	152	33 659	71	64 563	63	56 350
WISCONSIN	858	530 756	600	241 228	148	55 086	81	15 192	58	125 884	51	54 432
WEST NORTH CENTRAL	3 505	2 482 898	2 515	1 139 157	626	266 634	358	76 644	260	320 940	233	(D)
MINNESOTA	782	371 314	571	246 225	140	62 105	84	17 308	71	76 555	60	49 390
IOWA	474	290 024	339	137 148	109	33 899	55	8 283	37	48 360	34	(D)
MISSOURI	1 196	912 371	783	392 062	195	102 690	108	27 839	68	109 729	58	71 603
NORTH DAKOTA	117	93 106	91	49 968	15	4 561	10	2 119	15	11 889	15	11 889
SOUTH DAKOTA	106	70 012	81	29 566	24	4 365	16	2 328	15	12 323	15	12 323
NEBRASKA	318	261 799	238	126 128	63	33 445	34	7 704	26	39 474	24	(D)
KANSAS	512	284 272	412	158 060	80	25 569	51	11 063	28	22 610	27	(D)
SOUTH ATLANTIC	4 414	2 433 201	3 207	1 276 850	968	411 111	546	120 132	302	(D)	267	268 237
DELAWARE	82	39 241	54	22 520	18	9 746	4	820	5	3 457	4	(D)
MARYLAND	483	314 702	364	163 605	89	46 090	50	10 832	25	39 626	23	(D)
DISTRICT OF COLUMBIA	238	255 206	139	63 307	57	86 759	29	15 117	9	(D)	6	(D)
VIRGINIA	490	257 540	343	155 790	126	41 532	59	12 150	49	45 182	45	42 513
WEST VIRGINIA	335	163 685	244	99 346	73	15 565	28	3 777	49	45 440	39	27 870
NORTH CAROLINA	707	343 651	510	201 433	149	47 857	85	15 914	38	50 926	36	(D)
SOUTH CAROLINA	246	117 498	189	74 529	66	18 418	42	7 721	14	21 176	14	21 176
GEORGIA	775	528 624	503	209 077	161	66 513	95	21 992	41	40 586	33	30 825
FLORIDA	1 058	413 054	861	287 243	229	78 621	154	31 809	72	67 849	67	63 152
EAST SOUTH CENTRAL	1 654	923 993	1 238	563 717	365	134 847	199	48 149	155	(D)	135	163 955
KENTUCKY	401	188 360	323	137 217	88	26 752	57	11 644	45	39 394	37	37 281
TENNESSEE	616	382 688	449	204 416	158	59 610	88	21 798	49	73 197	44	(D)
ALABAMA	428	259 186	292	141 120	91	42 669	38	13 264	45	55 496	39	46 479
MISSISSIPPI	209	93 759	174	80 964	28	5 816	16	1 443	16	(D)	15	(D)
WEST SOUTH CENTRAL	4 832	2 804 479	3 666	1 732 119	761	280 748	472	104 146	267	269 612	251	244 296
ARKANSAS	214	81 802	168	58 040	49	8 876	26	3 392	23	20 135	22	(D)
LOUISIANA	861	510 738	633	337 181	128	42 384	80	16 900	42	40 407	40	(D)
OKLAHOMA	750	393 955	584	256 200	107	44 119	72	17 034	45	40 034	43	(D)
TEXAS	3 007	1 817 984	2 281	1 080 698	477	185 369	294	66 820	157	169 036	146	147 769
MOUNTAIN	1 614	859 456	1 231	(D)	268	105 398	167	30 822	181	219 147	165	164 649
MONTANA	146	80 376	123	62 938	26	5 886	20	3 021	24	27 994	23	(D)
IDAHO	105	49 645	86	(D)	18	3 835	9	1 426	22	22 535	21	(D)
WYOMING	114	48 228	85	37 435	15	1 080	12	895	10	9 946	10	9 946
COLORADO	501	339 093	347	166 834	82	41 071	48	9 136	44	84 979	37	38 575
NEW MEXICO	221	108 372	176	89 170	28	11 737	18	2 049	14	21 294	14	21 294
ARIZONA	252	97 742	204	75 599	47	18 165	31	(D)	30	19 382	27	18 254
UTAH	218	120 618	163	68 395	34	20 655	16	4 548	29	27 284	26	22 007
NEVADA	57	15 382	47	12 818	18	2 969	13	(D)	8	5 733	7	(D)
PACIFIC	5 587	3 217 917	4 238	(D)	887	428 360	585	156 106	322	325 545	271	239 579
WASHINGTON	804	389 224	577	224 990	136	45 688	81	15 963	70	58 275	57	41 691
OREGON	575	311 641	457	(D)	81	25 328	49	9 637	50	64 533	43	50 413
CALIFORNIA	4 208	2 517 052	3 204	1 290 248	670	357 344	455	130 506	202	202 737	171	147 475
TERRITORIES ¹ :												
ALASKA ¹	48	16 533	42	13 056	8	2 532	6	(D)	13	7 088	13	7 088
HAWAII ¹	101	37 637	81	26 141	22	10 138	12	2 425	8	6 913	7	(D)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹ Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued
and Sales

Machinery, equipment, supplies (SIC 508)—Continued																	Region, division, and State
Commercial, industrial machinery, equipment, supplies (SIC 5082)—Con.								Farm and garden machinery, equipment (SIC 5083)				Professional equipment, supplies (SIC 5086)					
Industrial machinery, equipment (SIC 5082 part)				Industrial supplies (SIC 5082 part)													
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers			
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		
11 610	7 270 102	7 682	3 331 836	7 934	5 018 403	6 180	2 562 050	1 606	2 219 796	1 300	740 783	4 881	2 280 519	3 663	1 339 817	U.S.	
3 201	2 055 960	2 136	833 936	2 298	1 498 877	1 802	770 091	278	286 953	240	(D)	1 545	739 161	1 249	414 223	REGIONS:	
3 324	2 124 394	2 023	812 204	2 531	1 799 958	1 909	808 730	654	1 199 170	487	(D)	1 385	688 927	1 028	415 947	NE.	
3 139	2 014 295	2 169	1 118 725	1 806	1 026 045	1 444	590 429	374	444 324	318	177 963	1 098	470 907	775	289 302	N.C.	
1 946	1 075 453	1 354	566 971	1 299	693 523	1 025	392 800	300	289 349	255	135 137	853	381 524	611	220 345	SOUTH	
3 201	2 055 960	2 136	833 936	2 298	1 498 877	1 802	770 091	278	286 953	240	(D)	1 545	739 161	1 249	414 223	WEST	
649	360 659	437	159 759	518	220 170	412	118 498	55	25 686	51	(D)	266	110 150	193	59 361	NE.	
2 552	1 695 301	1 699	674 177	1 780	1 278 707	1 390	651 593	223	261 267	189	(D)	1 279	629 011	1 056	354 862	N.E.	
3 324	2 124 394	2 023	812 204	2 531	1 799 958	1 909	808 730	654	1 199 170	487	(D)	1 385	688 927	1 028	415 947	N.C.	
2 467	1 661 093	1 466	568 907	1 945	1 470 238	1 448	637 442	346	509 047	268	165 794	960	481 282	725	275 358	E.N.C.	
857	463 301	557	243 297	586	329 720	461	171 288	308	690 123	219	(D)	425	207 645	303	140 589	W.N.C.	
3 139	2 014 295	2 169	1 118 725	1 806	1 026 045	1 444	590 429	374	444 324	318	177 963	1 098	470 907	775	289 302	SOUTH	
941	588 114	586	225 200	708	408 047	561	223 954	150	174 140	133	82 054	511	225 249	356	139 406	S.A.	
353	185 594	240	98 661	308	179 438	257	113 654	73	91 376	56	36 180	182	73 769	141	51 288	E.S.C.	
1 845	1 240 587	1 343	794 864	790	438 560	626	252 821	151	178 808	129	59 729	405	171 889	278	98 608	W.S.C.	
1 946	1 075 453	1 354	566 971	1 299	693 523	1 025	392 800	300	289 349	255	135 137	853	381 524	611	220 345	WEST	
475	237 815	329	158 539	248	88 832	198	61 502	89	83 106	77	41 683	171	(D)	123	42 463	MT.	
1 471	837 638	1 025	408 432	1 051	604 691	827	331 298	211	206 243	178	93 454	682	(D)	488	177 882	PAC.	
649	360 659	437	159 759	518	220 170	412	118 498	55	25 686	51	(D)	266	110 150	193	59 361	N.E.	
33	10 107	26	4 535	27	9 326	26	(D)	7	1 864	7	(D)	18	4 760	10	(D)	MAINE	
15	1 955	13	(D)	14	2 036	12	(D)	4	(D)	3	(D)	11	1 352	8	865	N.H.	
5	213	4	(D)	11	1 648	9	(D)	3	(D)	3	(D)	11	1 064	8	(D)	VT.	
367	244 892	242	107 715	287	142 715	214	59 761	21	11 175	19	(D)	142	64 502	105	37 446	MASS.	
53	20 381	45	12 739	49	18 935	42	14 736	6	985	6	985	23	6 834	20	(D)	R.I.	
176	83 111	107	32 954	130	45 510	109	32 006	14	9 351	13	(D)	61	31 638	42	11 982	CONN.	
2 552	1 695 301	1 699	674 177	1 780	1 278 707	1 390	651 593	223	261 267	189	(D)	1 279	629 011	1 056	354 862	M.A.	
1 426	1 026 289	978	447 181	907	706 191	720	327 879	124	154 778	103	68 676	844	379 316	723	230 397	N.Y.	
398	231 062	281	88 052	341	183 530	278	118 919	31	34 331	26	(D)	148	84 192	119	52 812	N.J.	
728	437 950	440	168 944	532	388 986	392	204 795	68	72 158	60	35 289	287	165 503	214	71 652	PA.	
2 467	1 661 093	1 466	568 907	1 945	1 470 238	1 448	637 442	346	509 047	268	165 794	960	481 282	725	275 358	E.N.C.	
695	425 695	385	147 107	549	396 460	402	183 904	76	87 340	61	35 829	263	125 293	194	65 037	OHIO	
211	104 162	131	47 388	163	90 463	134	55 874	48	117 003	34	20 515	106	35 931	79	21 692	IND.	
769	693 181	481	220 217	587	499 844	422	190 338	119	191 750	85	58 824	326	196 070	250	114 766	ILL.	
571	342 374	338	111 612	459	372 205	351	155 876	49	65 267	42	31 075	157	68 044	124	40 360	MICH.	
221	95 681	131	42 583	187	111 266	139	51 750	54	47 687	46	19 551	108	55 944	78	33 503	WIS.	
857	463 301	557	243 297	586	329 720	461	171 288	308	690 123	219	(D)	425	207 645	303	140 589	W.N.C.	
170	90 957	111	45 164	130	69 412	102	38 257	68	174 936	45	27 479	91	57 860	72	42 728	MINN.	
84	31 312	57	19 687	76	24 697	67	18 359	54	118 236	36	19 808	72	23 306	49	13 757	IOWA	
323	199 689	172	70 729	230	186 897	155	80 942	56	121 843	44	(D)	145	95 675	99	62 435	MO.	
26	13 892	17	10 940	14	4 776	13	(D)	29	45 605	21	8 666	12	3 138	9	(D)	N.DAK.	
11	2 727	7	(D)	11	1 499	10	(D)	17	44 410	10	8 027	19	3 729	14	2 630	S.DAK.	
55	22 658	39	16 402	41	19 922	38	(D)	54	114 440	42	23 519	42	11 266	28	8 018	NEBR.	
188	102 066	154	(D)	84	22 517	76	13 885	30	70 653	21	5 315	44	12 671	32	(D)	KANS.	
941	588 114	586	225 200	708	408 047	561	223 954	150	174 140	133	82 054	511	225 249	356	139 406	S.A.	
17	3 881	12	2 882	16	9 420	13	5 267	...	(D)	...	...	9	2 050	4	(D)	DEL.
112	53 228	72	(D)	83	65 073	67	29 565	17	32 362	15	(D)	52	28 549	36	19 179	MD.	
56	69 372	26	6 368	23	(D)	15	(D)	3	(D)	3	(D)	37	28 932	23	18 697	D.C.	
84	58 538	49	23 698	66	38 213	51	25 270	20	21 848	18	(D)	58	22 095	41	14 428	VA.	
59	37 274	42	(D)	75	(D)	65	(D)	2	(D)	2	(D)	39	13 665	32	(D)	W.VA.	
188	91 153	126	50 911	120	57 714	88	22 866	32	33 913	26	(D)	82	30 128	63	22 858	N.C.	
57	31 817	42	13 344	44	27 760	39	21 700	2	(D)	2	(D)	29	10 978	16	3 239	S.C.	
206	160 825	105	42 285	128	100 492	89	40 067	30	65 460	23	(D)	81	52 951	44	26 144	GA.	
162	82 026	112	46 769	153	52 433	134	40 022	44	18 329	44	18 329	124	35 901	97	25 231	FLA.	
353	185 594	240	98 661	308	179 438	257	113 654	73	91 376	56	36 180	182	73 769	141	51 288	E.S.C.	
96	37 527	77	27 250	80	50 809	69	(D)	12	13 612	11	(D)	40	12 802	34	8 332	KY.	
109	55 041	73	33 022	105	63 490	83	37 996	32	66 385	19	13 529	73	35 611	55	21 918	TENN.	
92	65 923	48	14 612	82	53 471	67	33 366	14	6 863	11	(D)	46	19 073	34	15 454	ALA.	
56	27 103	42	23 777	41	11 668	38	(D)	15	4 516	15	4 516	23	6 283	18	5 584	MISS.	
1 845	1 240 587	1 343	794 864	790	438 560	626	252 821	151	178 808	129	59 729	405	171 889	278	98 608	W.S.C.	
51	15 289	40	12 628	24	9 502	23	(D)	16	17 463	13	(D)	23	5 677	17	5 014	ARK.	
328	245 275																

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS, Establishments

Region, division, and State	Machinery, equipment, supplies (SIC 508)—Continued								Tobacco, tobacco products (SIC 5094)			
	Service-establishment equipment, supplies (SIC 5087)				Transportation equipment, supplies, except automotive (SIC 5088)							
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	4 326	1 335 529	4 014	1 039 841	1 701	1 572 354	1 387	616 475	2 953	5 439 250	2 759	3 668 291
REGIONS:												
THE NORTHEASTERN STATES	1 300	(D)	1 187	312 949	437	(D)	342	126 145	895	1 933 873	847	1 125 606
THE NORTH CENTRAL STATES	1 180	368 490	1 094	280 880	300	305 042	207	123 914	849	1 435 916	796	(D)
THE SOUTH	1 176	(D)	1 110	273 588	489	(D)	425	173 764	904	1 507 006	835	(D)
THE WEST	670	211 058	623	172 424	475	348 016	413	192 652	305	562 455	281	(D)
THE NORTHEASTERN STATES	1 300	(D)	1 187	312 949	437	(D)	342	126 145	895	1 933 873	847	1 125 606
NEW ENGLAND	282	(D)	262	78 690	59	(D)	45	14 607	248	365 339	234	(D)
MIDDLE ATLANTIC	1 018	337 700	925	234 259	378	573 738	297	111 538	647	1 568 534	613	(D)
THE NORTH CENTRAL STATES	1 180	368 490	1 094	280 880	300	305 042	207	123 914	849	1 435 916	796	(D)
EAST NORTH CENTRAL	833	250 888	772	191 848	204	218 109	145	83 210	571	1 032 113	534	(D)
WEST NORTH CENTRAL	347	117 602	322	89 032	96	86 933	62	40 704	278	403 803	262	403 803
THE SOUTH	1 176	(D)	1 110	273 588	489	(D)	425	173 764	904	1 507 006	835	(D)
SOUTH ATLANTIC	555	153 550	517	127 301	279	(D)	241	90 566	396	715 108	368	(D)
EAST SOUTH CENTRAL	192	(D)	187	(D)	26	14 310	23	(D)	198	347 381	177	227 909
WEST SOUTH CENTRAL	429	117 841	406	(D)	184	106 434	161	(D)	310	444 517	290	(D)
THE WEST	670	211 058	623	172 424	475	348 016	413	192 652	305	562 455	281	(D)
MOUNTAIN	157	(D)	150	38 230	25	22 756	22	(D)	115	153 118	109	(D)
PACIFIC	513	(D)	473	134 194	450	325 260	391	(D)	190	409 337	172	(D)
NEW ENGLAND	282	(D)	262	78 690	59	(D)	45	14 607	248	365 339	234	(D)
MAINE	14	2 309	14	2 309	9	3 052	8	(D)	26	34 280	25	(D)
NEW HAMPSHIRE	13	5 262	11	(D)	1	(D)	1	(D)	11	11 414	10	(D)
VERMONT	1	(D)	1	(D)	2	(D)	2	(D)	8	7 399	8	7 399
MASSACHUSETTS	178	79 521	167	62 880	27	11 189	20	(D)	128	186 695	122	(D)
RHODE ISLAND	26	3 939	24	(D)	4	346	3	(D)	22	36 553	20	(D)
CONNECTICUT	50	8 702	45	(D)	16	57 692	11	3 900	53	88 998	49	(D)
MIDDLE ATLANTIC	1 018	337 700	925	234 259	378	573 738	297	111 538	647	1 568 534	613	(D)
NEW YORK	584	208 225	527	144 790	258	512 375	202	78 775	287	1 097 723	271	444 268
NEW JERSEY	133	36 053	125	28 315	72	31 074	59	20 372	120	185 376	112	(D)
PENNSYLVANIA	301	93 422	273	61 154	48	30 289	36	12 391	240	285 435	230	(D)
EAST NORTH CENTRAL	833	250 888	772	191 848	204	218 109	145	83 210	571	1 032 113	534	(D)
OHIO	248	73 973	222	51 638	51	37 100	36	21 704	154	272 541	146	(D)
INDIANA	99	16 803	93	15 123	15	5 621	10	2 708	81	130 443	76	(D)
ILLINOIS	263	90 575	250	(D)	86	151 308	56	(D)	138	310 914	127	247 260
MICHIGAN	158	43 478	147	36 546	35	10 931	29	7 269	126	215 352	119	(D)
WISCONSIN	65	26 059	60	(D)	17	13 149	14	(D)	72	102 863	66	(D)
WEST NORTH CENTRAL	347	117 602	322	89 032	96	86 933	62	40 704	278	403 803	262	403 803
MINNESOTA	84	20 134	79	17 075	28	19 355	18	8 824	60	88 488	57	(D)
IOWA	40	(D)	39	(D)	2	(D)	2	(D)	55	76 595	52	(D)
MISSOURI	142	59 464	126	35 308	37	36 384	21	(D)	68	138 153	63	(D)
NORTH DAKOTA	6	9 245	6	9 245	...	...	...	...	9	9 832	7	(D)
SOUTH DAKOTA	9	959	9	959	...	...	...	...	13	11 309	12	(D)
NEBRASKA	31	12 603	28	(D)	6	7 991	5	(D)	30	38 034	29	(D)
KANSAS	35	(D)	35	(D)	23	(D)	16	(D)	43	41 392	42	(D)
SOUTH ATLANTIC	555	153 550	517	127 301	279	(D)	241	90 566	396	715 108	368	(D)
DELAWARE	7	1 178	7	1 178	10	(D)	10	(D)	6	10 059	6	10 059
MARYLAND	66	28 101	65	(D)	39	21 673	36	(D)	49	87 336	48	(D)
DISTRICT OF COLUMBIA	34	11 891	30	9 938	19	36 603	7	5 613	9	40 458	9	40 458
VIRGINIA	53	13 085	50	(D)	34	17 047	30	(D)	44	94 657	40	(D)
WEST VIRGINIA	35	6 231	35	6 231	3	(D)	1	(D)	40	65 505	36	(D)
NORTH CAROLINA	84	23 518	74	15 630	14	8 432	12	(D)	78	96 879	70	(D)
SOUTH CAROLINA	31	6 559	31	6 559	3	(D)	3	(D)	39	44 518	37	(D)
GEORGIA	111	29 362	100	20 389	17	12 435	14	(D)	67	116 412	63	(D)
FLORIDA	134	33 625	125	27 950	140	44 270	128	33 981	64	159 284	59	(D)
EAST SOUTH CENTRAL	192	(D)	187	(D)	26	14 310	23	(D)	198	347 381	177	227 909
KENTUCKY	36	(D)	34	(D)	4	(D)	4	(D)	50	73 030	47	(D)
TENNESSEE	84	27 334	82	(D)	6	2 020	5	(D)	57	121 121	45	67 634
ALABAMA	50	9 814	49	(D)	8	5 877	6	(D)	47	101 597	43	(D)
MISSISSIPPI	22	(D)	22	(D)	8	(D)	8	(D)	44	51 633	42	(D)
WEST SOUTH CENTRAL	429	117 841	406	(D)	184	106 434	161	(D)	310	444 517	290	(D)
ARKANSAS	25	(D)	24	(D)	3	(D)	3	(D)	35	44 492	33	(D)
LOUISIANA	75	(D)	72	(D)	38	(D)	32	(D)	65	84 535	62	(D)
OKLAHOMA	60	11 843	57	(D)	17	6 529	14	4 887	59	59 725	56	(D)
TEXAS	269	84 093	253	(D)	126	82 393	112	(D)	151	255 765	139	(D)
MOUNTAIN	157	(D)	150	38 230	25	22 756	22	(D)	115	153 118	109	(D)
MONTANA	8	(D)	8	(D)	1	(D)	1	(D)	14	16 453	13	(D)
IDAHO	5	(D)	5	(D)	1	(D)	1	(D)	15	10 921	14	(D)
WYOMING	4	126	4	126	...	...	...	...	7	6 381	7	6 381
COLORADO	54	24 227	49	21 957	10	8 156	8	(D)	30	47 263	29	(D)
NEW MEXICO	17	2 769	16	(D)	1	(D)	1	(D)	20	26 853	19	(D)
ARIZONA	33	4 922	33	4 922	7	8 068	7	8 068	13	21 940	12	(D)
UTAH	27	(D)	27	(D)	4	(D)	3	851	10	14 985	9	(D)
NEVADA	9	(D)	8	1 027	1	(D)	1	(D)	6	8 322	6	8 322
PACIFIC	513	(D)	473	134 194	450	325 260	391	(D)	190	409 337	172	(D)
WASHINGTON	64	15 693	59	(D)	58	49 484	44	35 786	24	51 643	21	(D)
OREGON	46	(D)	44	(D)	14	5 753	13	(D)	25	40 721	24	(D)
CALIFORNIA	403	145 653	370	111 848	378	270 023	334	134 483	141	316 973	127	(D)
TERRITORIES ¹ :												
ALASKA	8	2 147	6	(D)	1	(D)	1	(D)	2	(D)	1	(D)
HAWAII	15	(D)	15	(D)	1	(D)	1	(D)	8	16 260	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹ Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued

and Sales

Hardware; plumbing, heating equipment, supplies (SIC 507)																	Region, division, and State
Total				Hardware (SIC 5072)				Plumbing, heating equipment, supplies (SIC 5074)				Air conditioning, refrigeration equipment, supplies (SIC 5077)					
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers			
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		
11 485	7 912 808	9 492	5 919 649	3 172	2 770 773	2 628	2 255 169	5 913	3 982 688	4 898	3 052 224	2 400	1 159 347	1 966	612 256	U.S.	
3 731	2 022 485	3 185	1 497 936	1 112	640 547	958	479 727	2 040	1 122 930	1 750	(D)	579	259 008	477	(D)	REGIONS:	
3 179	2 440 319	2 558	1 767 633	844	884 284	667	717 091	1 697	1 218 128	1 360	885 460	638	337 907	531	165 082	NE.	
2 751	2 090 362	2 300	1 639 699	671	750 109	583	671 112	1 301	945 226	1 096	(D)	779	395 027	621	(D)	N.C.	
1 824	1 359 642	1 449	1 014 381	545	495 833	420	387 239	875	696 404	692	532 132	404	167 405	337	95 010	SOUTH	
3 731	2 022 485	3 185	1 497 936	1 112	640 547	958	479 727	2 040	1 122 930	1 750	(D)	579	259 008	477	(D)	WEST	
856	458 261	748	360 120	197	134 860	176	108 723	542	278 216	467	(D)	117	45 185	105	(D)	NE.	
2 875	1 564 224	2 437	1 137 816	915	505 687	782	371 004	1 498	844 714	1 283	657 876	462	213 823	372	108 936	N.E.	
3 179	2 440 319	2 558	1 767 633	844	884 284	667	717 091	1 697	1 218 128	1 360	885 460	638	337 907	531	165 082	M.A.	
2 287	1 669 598	1 858	1 199 286	629	602 094	498	473 205	1 231	852 414	999	613 370	427	215 090	361	112 711	N.C.	
892	770 721	700	568 347	215	282 190	169	243 886	466	365 714	361	272 090	211	122 817	170	52 371	E.N.C.	
2 751	2 090 362	2 300	1 639 699	671	750 109	583	671 112	1 301	945 226	1 096	(D)	779	395 027	621	(D)	W.N.C.	
1 324	890 372	1 122	681 387	342	268 662	307	242 801	647	474 378	551	365 968	335	147 332	264	72 618	SOUTH	
440	455 867	368	399 623	119	258 745	101	237 131	188	148 283	151	(D)	133	48 839	116	(D)	S.A.	
987	744 123	810	558 689	210	222 702	175	191 180	466	322 565	394	259 406	311	198 856	241	108 103	E.S.C.	
1 824	1 359 642	1 449	1 014 381	545	495 833	420	387 239	875	696 404	692	532 132	404	167 405	337	95 010	W.S.C.	
420	289 857	342	227 586	71	71 719	56	(D)	239	173 049	191	131 646	110	45 089	95	(D)	WEST	
1 404	1 069 785	1 107	786 795	474	424 114	364	(D)	636	523 355	501	400 486	294	122 316	242	(D)	MT.	
856	458 261	748	360 120	197	134 860	176	108 723	542	278 216	467	(D)	117	45 185	105	(D)	PAC.	
46	30 936	45	(D)	16	17 525	16	17 525	22	12 799	21	(D)	8	612	8	(D)	N.E.	
36	14 465	35	(D)	5	4 299	4	(D)	26	9 129	26	9 129	5	1 037	5	1 037	MAINE	
14	6 120	14	6 120	5	2 361	5	2 361	9	3 759	9	3 759	...	...	...	...	N.H.
470	277 280	389	197 621	110	80 335	93	57 361	299	169 205	241	121 695	61	27 740	55	18 565	VT.	
66	25 009	63	23 869	14	7 723	14	7 723	41	15 952	38	14 812	11	1 334	11	1 334	MASS.	
224	104 451	202	88 376	47	22 617	44	(D)	145	67 372	132	61 985	32	14 462	26	(D)	R.I.	
2 875	1 564 224	2 437	1 137 816	915	505 687	782	371 004	1 498	844 714	1 283	657 876	462	213 823	372	108 936	CONN.	
1 609	849 881	1 382	621 110	585	319 315	504	233 220	762	421 152	661	325 001	262	109 414	217	62 889	M.A.	
513	255 262	445	185 597	133	62 604	116	43 236	305	159 734	268	123 476	75	32 924	61	18 885	N.Y.	
753	459 081	610	331 109	197	123 768	162	94 548	431	263 828	354	209 399	125	71 485	94	27 162	N.J.	
2 287	1 669 598	1 858	1 199 286	629	602 094	498	473 205	1 231	852 414	999	613 370	427	215 090	361	112 711	PA.	
649	464 984	520	336 896	155	183 402	117	140 672	364	236 307	295	171 206	130	45 275	108	25 018	E.N.C.	
249	172 730	209	145 313	65	68 631	51	60 362	132	84 499	112	72 867	52	19 600	46	12 084	OHIO	
692	541 222	562	356 450	237	191 136	187	144 592	346	263 168	288	161 831	109	86 918	87	50 027	IND.	
471	348 958	374	244 696	124	123 615	101	94 011	270	178 684	209	136 787	77	46 659	64	13 898	ILL.	
226	141 704	193	115 931	48	35 310	42	33 568	119	89 756	95	70 679	59	16 638	56	11 684	MICH.	
892	770 721	700	568 347	215	282 190	169	243 886	466	365 714	361	272 090	211	122 817	170	52 371	WIS.	
194	226 885	142	181 301	51	111 091	39	98 563	97	92 552	68	70 353	46	23 242	35	12 385	W.N.C.	
134	79 021	117	69 764	31	26 460	28	25 108	66	45 169	56	38 737	37	7 392	33	5 919	MINN.	
348	321 269	249	191 620	90	106 052	61	(D)	181	148 021	130	91 677	77	67 196	58	(D)	IOWA	
20	13 432	17	11 686	4	(D)	4	(D)	14	11 257	12	(D)	2	(D)	1	(D)	MO.	
26	13 218	26	13 218	6	3 241	6	3 241	17	9 523	17	9 523	3	454	3	454	N.DAK.	
81	56 530	71	50 677	14	17 389	13	(D)	45	30 730	38	27 330	22	8 411	20	(D)	S.DAK.	
89	60 366	78	50 081	19	(D)	18	(D)	46	28 462	40	(D)	24	(D)	20	(D)	NEBR.	
1 324	890 372	1 122	681 387	342	268 662	307	242 801	647	474 378	551	365 968	335	147 332	264	72 618	KANS.	
27	12 439	27	12 439	6	2 663	6	2 663	18	9 283	18	9 283	3	493	3	493	S.A.	
156	105 639	124	64 748	46	27 063	38	18 436	83	65 914	62	39 757	27	12 662	24	6 555	DEL.	
62	57 463	49	37 627	16	11 421	12	(D)	30	36 818	26	(D)	16	9 224	11	3 710	MD.	
157	115 752	129	85 575	40	33 286	39	(D)	86	69 170	66	46 176	31	13 296	24	(D)	D.C.	
78	45 363	77	(D)	30	25 076	30	25 076	25	14 648	24	(D)	23	5 639	23	5 639	VA.	
201	131 647	170	111 087	53	40 608	48	38 033	102	69 063	88	61 938	46	21 976	34	11 116	W.VA.	
76	40 579	68	38 491	17	16 817	17	16 817	36	19 324	34	(D)	23	4 438	17	(D)	N.C.	
201	168 426	155	114 392	48	49 401	39	43 223	98	85 779	78	59 964	55	33 246	38	11 205	S.C.	
366	213 064	323	(D)	86	62 327	78	(D)	169	104 379	155	91 554	111	46 358	90	25 173	GA.	
440	455 867	368	399 623	119	258 745	101	237 131	188	148 283	151	(D)	133	48 839	116	(D)	FLA.	
85	111 591	77	(D)	20	77 626	20	77 626	40	25 357	35	24 380	25	8 608	22	(D)	E.S.C.	
177	174 655	131	130 482	48	92 373	33	72 095	77	60 128	54	45 711	52	22 154	44	12 676	KY.	
132	128 957	116	121 305	35	69 305	32	67 969	51	43 588	43	38 901	46	16 064	41	14 435	TENN.	
46	40 664	44	(D)	16	19 441	16	19 441	20	19 210	19	(D)	10	2 013	9	(D)	ALA.	
987	744 123	810	558 689	210	222 702	175	191 180	466	322 565	394	259 406	311	198 856	241	108 103	MISS.	
64	38 495	57	34 507	19	15 548	17	(D)	33	18 931	30	(D)	12	4 016	10	(

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS,
Establishments

Region, division, and State	Scrap, waste materials (SIC 5093)											
	Total				Iron, steel scrap (SIC 5093 part)				Waste materials (SIC 5093 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	9 642	3 119 980	9 491	2 898 314	5 647	1 843 850	4 948	1 706 125	4 595	1 276 130	4 543	1 192 189
REGIONS:												
THE NORTHEASTERN STATES	3 536	1 119 982	3 488	(D)	1 304	506 459	1 279	479 072	2 232	613 523	2 209	(D)
THE NORTH CENTRAL STATES	3 070	1 179 373	3 013	1 075 004	1 930	849 909	1 889	790 769	1 140	329 464	1 124	284 235
THE SOUTH	1 918	546 820	1 884	492 117	1 175	317 907	1 151	275 580	743	228 913	733	216 537
THE WEST	1 118	273 805	1 106	(D)	638	169 575	629	160 704	480	104 230	477	(D)
THE NORTHEASTERN STATES	3 536	1 119 982	3 488	(D)	1 304	506 459	1 279	479 072	2 232	613 523	2 209	(D)
NEW ENGLAND	874	254 160	863	239 564	326	81 571	322	74 034	548	172 589	541	165 530
MIDDLE ATLANTIC	2 662	865 822	2 625	(D)	978	424 888	957	405 038	1 684	440 934	1 668	(D)
THE NORTH CENTRAL STATES	3 070	1 179 373	3 013	1 075 004	1 930	849 909	1 889	790 769	1 140	329 464	1 124	284 235
EAST NORTH CENTRAL	2 226	979 076	2 183	889 176	1 335	700 608	1 306	(D)	891	278 468	877	(D)
WEST NORTH CENTRAL	844	200 297	830	185 828	595	149 301	583	(D)	249	50 996	247	(D)
THE SOUTH	1 918	546 820	1 884	492 117	1 175	317 907	1 151	275 580	743	228 913	733	216 537
SOUTH ATLANTIC	862	258 162	847	232 620	455	107 466	445	(D)	407	150 696	402	(D)
EAST SOUTH CENTRAL	360	113 511	353	(D)	252	89 099	245	(D)	108	24 412	108	24 412
WEST SOUTH CENTRAL	696	175 147	684	(D)	468	121 342	461	(D)	228	53 805	223	(D)
THE WEST	1 118	273 805	1 106	(D)	638	169 575	629	160 704	480	104 230	477	(D)
MOUNTAIN	255	42 911	254	(D)	168	24 569	167	(D)	87	18 342	87	18 342
PACIFIC	863	230 894	852	218 422	470	145 006	462	(D)	393	85 888	390	(D)
NEW ENGLAND	874	254 160	863	239 564	326	81 571	322	74 034	548	172 589	541	165 530
MAINE	56	6 232	55	(D)	32	3 500	32	3 500	24	2 732	23	(D)
NEW HAMPSHIRE	43	7 475	43	7 475	25	3 281	25	3 281	18	4 194	18	4 194
VERMONT	21	1 845	21	1 845	14	1 434	14	1 434	7	411	7	411
MASSACHUSETTS	505	150 309	501	140 459	159	32 647	158	(D)	346	117 662	343	(D)
RHODE ISLAND	78	25 958	76	(D)	20	9 092	20	9 092	58	16 866	56	(D)
CONNECTICUT	171	62 341	167	(D)	76	31 617	73	(D)	95	30 724	94	(D)
MIDDLE ATLANTIC	2 662	865 822	2 625	(D)	978	424 888	957	405 038	1 684	440 934	1 668	(D)
NEW YORK	1 336	451 910	1 317	434 464	365	182 430	356	168 682	971	269 480	961	265 782
NEW JERSEY	465	135 246	459	(D)	183	62 866	181	(D)	282	72 380	278	(D)
PENNSYLVANIA	861	278 666	849	272 046	430	179 592	420	(D)	431	99 074	429	(D)
EAST NORTH CENTRAL	2 226	979 076	2 183	889 176	1 335	700 608	1 306	(D)	891	278 468	877	(D)
OHIO	623	338 132	615	306 582	387	239 950	383	234 875	236	98 182	232	71 707
INDIANA	248	77 696	245	(D)	154	55 025	152	(D)	94	22 671	93	(D)
ILLINOIS	620	323 361	599	277 511	337	240 222	322	203 548	283	83 139	277	73 963
MICHIGAN	490	189 051	481	178 227	298	130 888	291	(D)	192	58 163	190	(D)
WISCONSIN	245	50 836	243	(D)	159	34 523	158	(D)	86	16 313	85	(D)
WEST NORTH CENTRAL	844	200 297	830	185 828	595	149 301	583	(D)	249	50 996	247	(D)
MINNESOTA	144	37 743	141	37 419	99	29 880	97	(D)	45	7 863	44	(D)
IOWA	153	26 936	151	(D)	127	23 111	125	(D)	26	3 825	26	3 825
MISSOURI	281	88 557	276	76 064	170	60 615	166	(D)	111	27 942	110	(D)
NORTH DAKOTA	22	5 205	22	5 205	19	(D)	19	(D)	3	(D)	3	(D)
SOUTH DAKOTA	34	2 744	34	2 744	27	1 879	27	1 879	7	865	7	865
NEBRASKA	80	20 428	78	(D)	58	18 034	56	(D)	22	2 394	22	2 394
KANSAS	130	18 684	128	(D)	95	(D)	93	(D)	35	(D)	35	(D)
SOUTH ATLANTIC	862	258 162	847	232 620	455	107 466	445	(D)	407	150 696	402	(D)
DELAWARE	27	3 242	27	3 242	17	2 049	17	2 049	10	1 193	10	1 193
MARYLAND	133	47 153	133	47 153	55	19 287	55	19 287	78	27 866	78	27 866
DISTRICT OF COLUMBIA	44	11 768	44	11 768	15	4 438	15	4 438	29	7 330	29	7 330
VIRGINIA	106	24 218	102	(D)	67	17 920	65	(D)	39	6 298	37	(D)
WEST VIRGINIA	67	12 238	67	12 238	45	6 817	45	6 817	22	5 421	22	5 421
NORTH CAROLINA	150	58 131	147	47 448	66	12 636	64	(D)	84	45 495	83	(D)
SOUTH CAROLINA	81	20 787	76	11 044	49	12 260	45	(D)	32	8 527	31	(D)
GEORGIA	130	57 585	128	(D)	67	15 622	66	(D)	63	41 963	62	(D)
FLORIDA	124	23 040	123	(D)	74	16 437	73	(D)	50	6 603	50	6 603
EAST SOUTH CENTRAL	360	113 511	353	(D)	252	89 099	245	(D)	108	24 412	108	24 412
KENTUCKY	105	21 160	105	21 160	77	17 665	77	17 665	28	3 495	28	3 495
TENNESSEE	98	28 660	97	(D)	57	19 202	56	(D)	41	9 458	41	9 458
ALABAMA	110	58 623	104	51 697	84	47 980	78	41 054	26	10 643	26	10 643
MISSISSIPPI	47	5 068	47	5 068	34	4 252	34	4 252	13	816	13	816
WEST SOUTH CENTRAL	696	175 147	684	(D)	468	121 342	461	(D)	228	53 805	223	(D)
ARKANSAS	58	7 134	57	(D)	40	4 983	39	(D)	18	2 151	18	2 151
LOUISIANA	103	30 324	101	(D)	57	13 582	57	13 582	46	16 742	44	(D)
OKLAHOMA	134	18 512	132	(D)	98	10 671	97	(D)	36	7 841	35	(D)
TEXAS	401	119 177	394	(D)	273	92 106	268	(D)	128	27 071	126	(D)
MOUNTAIN	255	42 911	254	(D)	168	24 569	167	(D)	87	18 342	87	18 342
MONTANA	24	3 996	23	(D)	17	(D)	16	(D)	7	(D)	7	(D)
IDAHO	23	2 346	23	2 346	21	(D)	21	1 517	2	(D)	2	(D)
WYOMING	23	2 197	23	2 197	15	768	15	768	8	1 429	8	1 429
COLORADO	68	19 341	68	19 341	48	13 687	48	13 687	20	5 654	20	5 654
NEW MEXICO	31	2 439	31	2 439	18	1 275	18	1 275	13	1 164	13	1 164
ARIZONA	44	7 497	44	7 497	27	2 966	27	2 966	17	4 531	17	4 531
UTAH	31	3 522	31	3 522	16	1 806	16	1 806	15	1 716	15	1 716
NEVADA	11	1 573	11	1 573	6	488	6	488	5	1 085	5	1 085
PACIFIC	863	230 894	852	218 422	470	145 006	462	(D)	393	85 888	390	(D)
WASHINGTON	111	16 874	111	16 874	78	12 377	78	12 377	33	4 497	33	4 497
OREGON	72	18 614	72	18 614	41	12 892	41	12 892	31	5 722	31	5 722
CALIFORNIA	680	195 406	669	182 934	351	119 737	343	(D)	329	75 669	326	(D)
TERRITORIES ¹ :												
ALASKA ¹	3	1 037	3	1 037	2	(D)	2	(D)	1	(D)	1	(D)
HAWAII ¹	16	4 768	15	(D)	6	(D)	5	1 961	10	(D)	10	(D)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued
and Sales

Metals, minerals (except petroleum products, scrap) (SIC 5091)																Region, division and State
Total				Coal (SIC 5091 part)				Iron, steel, and products (SIC 5091 part)				Nonferrous metals (SIC 5091 part)				
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	
7 466	22 104 212	4 792	5 540 890	1 040	2 217 375	696	916 900	4 998	15 512 017	3 247	3 199 882	1 428	4 374 820	849	1 424 108	U.S.
2 478	8 124 879	1 666	2 521 385	389	1 014 769	268	523 753	1 543	4 940 114	1 015	1 005 354	546	2 169 996	383	922 278	REGIONS:
2 437	8 136 165	1 451	1 605 663	338	(D)	213	290 027	1 648	(D)	1 018	1 120 695	451	1 286 682	220	194 941	NE.
1 523	3 367 001	996	754 511	271	418 301	186	93 409	1 014	2 492 744	674	565 610	238	455 956	136	95 492	N.C.
1 028	2 476 167	679	659 331	42	(D)	29	9 711	793	(D)	540	508 223	193	462 186	110	141 397	SOUTH WEST
2 478	8 124 879	1 666	2 521 385	389	1 014 769	268	523 753	1 543	4 940 114	1 015	1 005 354	546	2 169 996	383	992 278	NE.
400	812 575	257	255 062	37	75 330	26	36 447	262	515 590	164	160 294	101	221 655	67	58 321	N.E.
2 078	7 312 304	1 409	2 266 323	352	939 439	242	487 306	1 281	4 424 524	851	845 060	445	1 948 341	316	933 957	M.A.
2 437	8 136 165	1 451	1 605 663	338	(D)	213	290 027	1 648	(D)	1 018	1 120 695	451	1 286 682	220	194 941	N.C.
1 946	6 788 870	1 176	1 359 382	277	650 326	180	(D)	1 313	5 109 161	818	960 576	356	1 029 383	178	(D)	E.N.C.
491	1 347 295	275	246 281	61	(D)	33	(D)	335	(D)	200	160 119	95	257 299	42	(D)	W.N.C.
1 523	3 367 001	996	754 511	271	418 301	186	93 409	1 014	2 492 744	674	565 610	238	455 956	136	95 492	SOUTH
671	1 491 823	424	291 587	138	321 264	87	(D)	412	(D)	265	210 548	121	(D)	72	(D)	S.A.
292	625 082	189	159 724	123	95 930	90	52 307	132	(D)	82	(D)	37	(D)	17	(D)	E.S.C.
560	1 250 096	383	303 200	10	1 107	9	(D)	470	1 113 998	327	(D)	80	134 991	47	(D)	W.S.C.
1 028	2 476 167	679	659 331	42	(D)	29	9 711	793	(D)	540	508 223	193	462 186	110	141 397	WEST
187	297 663	126	79 304	17	(D)	10	3 256	141	(D)	101	68 254	29	25 094	15	7 794	MT.
841	2 178 504	553	580 027	25	13 013	19	6 455	652	1 728 399	439	439 969	164	437 092	95	133 603	PAC.
400	812 575	257	255 062	37	75 330	26	36 447	262	515 590	164	160 294	101	221 655	67	58 321	N.E.
13	17 565	12	(D)	5	4 396	5	4 396	5	(D)	4	1 691	3	(D)	3	(D)	MAINE
8	6 145	7	(D)	2	(D)	2	(D)	3	(D)	2	(D)	3	(D)	3	(D)	N.H.
2	(D)	2	(D)	...	(D)	...	(D)	2	(D)	2	(D)	...	(D)	...	(D)	VT.
245	568 045	148	163 736	25	61 670	15	25 815	170	410 363	98	103 187	50	96 012	35	34 734	MASS.
27	(D)	21	16 995	1	(D)	1	(D)	10	(D)	9	(D)	16	36 249	11	(D)	R.I.
105	175 118	67	60 583	4	(D)	3	(D)	72	87 496	49	(D)	29	84 117	15	8 406	CONN.
2 078	7 312 304	1 409	2 266 323	352	939 439	242	487 306	1 281	4 424 524	851	845 060	445	1 948 341	316	933 957	M.A.
1 130	4 685 698	782	1 661 343	149	675 839	94	356 160	691	2 448 942	477	494 420	290	1 560 917	211	810 763	N.Y.
266	443 783	207	200 283	26	21 483	19	11 312	182	303 999	141	153 047	58	118 301	47	35 924	N.J.
682	2 182 823	420	404 697	177	242 117	129	119 834	408	1 671 583	233	197 593	97	269 123	58	8 727	PA.
1 946	6 788 870	1 176	1 359 382	277	650 326	180	(D)	1 313	5 109 161	818	960 576	356	1 029 383	178	(D)	E.N.C.
655	2 061 476	367	379 873	105	262 242	59	69 094	432	1 418 801	257	271 378	118	380 433	51	39 401	OHIO
159	332 733	101	67 931	27	35 127	21	8 134	96	245 351	61	54 146	36	52 255	19	5 651	IND.
582	2 454 826	378	598 769	78	239 062	52	109 052	405	1 923 122	269	427 664	99	292 642	57	62 053	ILL.
422	1 444 497	263	242 194	45	67 627	31	21 162	300	1 159 953	190	173 407	77	216 917	42	47 625	MICH.
128	495 338	67	70 615	22	46 268	17	(D)	80	361 934	41	33 981	26	87 136	9	(D)	WIS.
491	1 347 295	275	246 281	61	(D)	33	(D)	335	(D)	200	160 119	95	257 299	42	(D)	W.N.C.
121	269 089	63	56 018	23	26 922	10	9 286	73	191 450	40	28 906	25	50 717	13	17 826	MINN.
50	72 596	40	20 149	3	(D)	3	(D)	37	56 653	31	(D)	10	(D)	6	(D)	IOWA
241	893 020	118	142 908	24	75 022	13	39 428	171	654 368	88	91 439	46	163 630	17	12 041	MO.
7	3 461	6	(D)	2	(D)	1	(D)	4	967	4	967	1	(D)	1	(D)	N.DAK.
3	(D)	3	(D)	1	(D)	1	(D)	2	(D)	2	(D)	...	(D)	...	(D)	S.DAK.
36	48 023	23	11 836	7	2 681	5	(D)	24	39 437	17	9 669	5	5 905	...	(D)	NEBR.
33	(D)	22	12 177	1	(D)	...	(D)	24	34 857	18	9 875	8	21 802	4	2 302	KANS.
671	1 491 823	424	291 587	138	321 264	87	(D)	412	(D)	265	210 548	121	(D)	72	(D)	S.A.
13	12 375	7	4 450	...	(D)	...	(D)	11	(D)	6	(D)	2	(D)	1	(D)	DEL.
103	348 551	67	48 412	16	16 601	11	6 391	65	282 334	43	30 975	22	49 616	13	11 046	MD.
23	40 083	9	4 188	4	(D)	2	(D)	13	23 616	5	2 867	6	(D)	2	(D)	D.C.
91	206 835	60	35 189	34	137 112	22	16 472	42	53 425	29	17 345	15	16 298	9	1 372	VA.
99	226 348	70	38 128	64	115 212	43	14 444	32	(D)	24	(D)	3	(D)	3	(D)	W.VA.
74	130 408	39	31 283	10	27 413	4	(D)	50	76 153	30	29 210	14	26 842	5	(D)	N.C.
29	25 002	21	13 106	3	(D)	1	(D)	22	(D)	16	(D)	4	810	4	810	S.C.
105	290 312	50	62 951	7	8 911	4	(D)	81	218 877	39	50 687	17	62 524	7	(D)	GA.
134	211 909	101	53 880	...	(D)	...	(D)	96	150 117	73	40 651	38	61 792	28	13 229	FLA.
292	625 082	189	159 724	123	95 930	90	52 307	132	(D)	82	(D)	37	(D)	17	(D)	E.S.C.
97	109 064	72	(D)	58	36 709	45	23 992	28	(D)	22	(D)	11	(D)	5	(D)	KY.
103	175 919	63	66 124	45	47 753	32	21 853	45	105 761	26	(D)	13	22 405	5	(D)	TENN.
77	328 816	41	41 766	20	11 468	13	6 462	45	289 482	22	22 389	12	27 866	6	12 915	ALA.
15	11 283	13	(D)	...	(D)	...	(D)	14	(D)	12	(D)	1	(D)	1	(D)	MISS.
560	1 250 096	383	303 200	10	1 107	9	(D)	470	1 113 998	327	(D)	80	134 991	47	(D)	W.S.C.
21	13 097	16	5 434	4	(D)	3	(D)	13	8 610	11	(D)	4	(D)	2	(D)	ARK.
103	179 546	68	49 634	...	(D)	...	(D)	89	164 267	58	44 774	14	15 279	10	4 860	LA.
82	143 012	57	26 344	2	(D)	2	(D)	67	127 871	48	23 024	13	(D)	7	(D)	OKLA.
354	914 441	242	221 788	4	627	4	627	301	813 250	210	193 975	49	100 564	28	27 186	TEX.
187	297 663	126	79 304	17	(D)											

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1J-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS,

Establishments

Region, division, and State	Paper, paper products, except wallpaper (SIC 5096)											
	Total				Fine and coarse paper (SIC 5096 part)				Printing and fine paper (SIC 5096 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	6 512	6 658 826	5 182	3 564 104	479	880 037	471	834 930	714	1 567 049	597	976 582
REGIONS:												
THE NORTHEASTERN STATES	2 663	2 689 730	2 224	1 471 708	124	167 712	122	(D)	360	889 117	308	566 814
THE NORTH CENTRAL STATES	1 699	1 944 378	1 292	952 363	135	296 208	132	(D)	188	444 712	152	233 222
THE SOUTH	1 314	983 644	1 034	607 423	129	181 022	127	(D)	98	127 872	84	102 848
THE WEST	836	1 041 074	632	532 610	91	235 095	90	(D)	68	105 348	53	73 698
THE NORTHEASTERN STATES	2 663	2 689 730	2 224	1 471 708	124	167 712	122	(D)	360	889 117	308	566 814
NEW ENGLAND	546	400 593	433	206 407	35	39 521	34	(D)	69	78 781	59	(D)
MIDDLE ATLANTIC	2 117	2 289 137	1 791	1 265 301	89	128 191	88	(D)	291	810 336	249	(D)
THE NORTH CENTRAL STATES	1 699	1 944 378	1 292	952 363	135	296 208	132	(D)	188	444 712	152	233 222
EAST NORTH CENTRAL	1 262	1 530 695	961	716 310	86	205 089	84	(D)	135	373 463	106	181 994
WEST NORTH CENTRAL	437	413 683	331	236 053	49	91 119	48	(D)	53	71 249	46	51 228
THE SOUTH	1 314	983 644	1 034	607 423	129	181 022	127	(D)	98	127 872	84	102 848
SOUTH ATLANTIC	677	495 949	534	301 102	50	88 568	49	(D)	52	65 356	42	42 515
EAST SOUTH CENTRAL	228	192 148	178	99 692	34	(D)	34	(D)	16	12 046	13	(D)
WEST SOUTH CENTRAL	409	295 547	322	206 629	45	(D)	44	(D)	30	50 470	29	(D)
THE WEST	836	1 041 074	632	532 610	91	235 095	90	(D)	68	105 348	53	73 698
MOUNTAIN	155	(D)	122	(D)	33	(D)	32	(D)	9	(D)	7	(D)
PACIFIC	681	(D)	510	(D)	58	(D)	58	(D)	59	(D)	46	(D)
NEW ENGLAND	546	400 593	433	206 407	35	39 521	34	(D)	69	78 781	59	(D)
MAINE	27	12 808	22	11 068	2	(D)	2	(D)	1	(D)	1	(D)
NEW HAMPSHIRE	15	20 696	11	(D)	1	(D)	1	(D)	2	(D)	2	(D)
VERMONT	13	7 245	11	(D)	4	1 257	4	1 257	...	...	...	...
MASSACHUSETTS	341	263 141	271	136 230	15	22 978	15	22 978	46	63 295	38	26 334
RHODE ISLAND	42	16 091	35	12 397	5	3 755	5	3 755	7	(D)	6	(D)
CONNECTICUT	108	80 612	83	40 759	8	7 904	7	(D)	13	9 473	12	(D)
MIDDLE ATLANTIC	2 117	2 289 137	1 791	1 265 301	89	128 191	88	(D)	291	810 336	249	(D)
NEW YORK	1 435	1 729 925	1 222	962 076	46	65 155	45	(D)	223	695 178	191	476 271
NEW JERSEY	255	256 173	221	91 046	4	1 250	4	1 250	23	72 626	17	11 192
PENNSYLVANIA	427	303 039	348	212 179	39	61 786	39	61 786	45	42 532	41	(D)
EAST NORTH CENTRAL	1 262	1 530 695	961	716 310	86	205 089	84	(D)	135	373 463	106	181 994
OHIO	310	366 957	226	194 400	27	82 140	27	82 140	23	57 833	18	(D)
INDIANA	124	81 139	98	57 591	6	10 518	6	10 518	12	11 041	9	(D)
ILLINOIS	479	776 961	365	302 090	22	52 129	21	(D)	62	274 939	44	125 806
MICHIGAN	206	176 202	153	103 903	19	49 456	18	(D)	19	14 318	16	(D)
WISCONSIN	143	129 436	119	58 326	12	10 846	12	10 846	19	15 332	19	15 332
WEST NORTH CENTRAL	437	413 683	331	236 053	49	91 119	48	(D)	53	71 249	46	51 228
MINNESOTA	115	116 860	91	58 703	11	21 693	10	(D)	19	24 136	18	(D)
IOWA	55	27 578	47	24 118	6	7 832	6	7 832	7	5 285	7	5 285
MISSOURI	176	203 629	118	115 486	14	42 636	14	42 636	21	37 407	15	26 277
NORTH DAKOTA	5	2 450	5	2 450	1	(D)	1	(D)	1	(D)	1	(D)
SOUTH DAKOTA	9	2 869	9	2 869	2	(D)	2	(D)	...	...	...	...
NEBRASKA	28	34 119	21	17 793	4	(D)	4	(D)	2	(D)	2	(D)
KANSAS	49	26 178	40	14 634	11	7 898	11	7 898	3	(D)	3	(D)
SOUTH ATLANTIC	677	495 949	534	301 102	50	88 568	49	(D)	52	65 356	42	42 515
DELAWARE	11	4 810	9	(D)	...	...	...	...	2	(D)	1	(D)
MARYLAND	103	53 752	87	41 961	5	(D)	5	(D)	12	(D)	12	(D)
DISTRICT OF COLUMBIA	66	71 594	52	48 261	3	(D)	3	(D)	9	22 225	7	(D)
VIRGINIA	75	95 869	56	39 241	7	12 361	6	(D)	5	9 727	2	(D)
WEST VIRGINIA	27	12 654	25	(D)	5	3 794	5	3 794	...	...	...	...
NORTH CAROLINA	94	62 738	74	45 128	11	21 565	11	21 565	5	6 159	4	(D)
SOUTH CAROLINA	36	14 737	30	13 803	2	(D)	2	(D)	...	...	...	...
GEORGIA	121	119 048	79	46 816	5	8 385	5	8 385	10	13 432	7	(D)
FLORIDA	144	60 747	122	50 939	12	19 367	12	19 367	9	4 572	9	4 572
EAST SOUTH CENTRAL	228	192 148	178	99 692	34	(D)	34	(D)	16	12 046	13	(D)
KENTUCKY	38	17 777	30	(D)	7	(D)	7	(D)	3	(D)	1	(D)
TENNESSEE	97	126 749	70	49 108	15	23 441	15	23 441	6	(D)	5	(D)
ALABAMA	65	33 398	53	26 662	5	3 376	5	3 376	7	4 309	7	4 309
MISSISSIPPI	28	14 224	25	(D)	7	4 554	7	4 554	...	...	...	...
WEST SOUTH CENTRAL	409	295 547	322	206 629	45	(D)	44	(D)	30	50 470	29	(D)
ARKANSAS	25	8 447	21	7 217	2	(D)	2	(D)	...	...	...	...
LOUISIANA	83	50 315	67	33 840	7	(D)	7	(D)	8	(D)	8	(D)
OKLAHOMA	40	25 969	31	21 637	4	10 055	4	10 055	4	(D)	4	(D)
TEXAS	261	210 816	203	143 935	32	35 815	31	(D)	18	42 615	17	(D)
MOUNTAIN	155	(D)	122	(D)	33	(D)	32	(D)	9	(D)	7	(D)
MONTANA	19	15 277	17	(D)	7	4 425	7	4 425	1	(D)	1	(D)
IDAHO	13	3 713	11	(D)	6	2 925	5	(D)	1	(D)	1	(D)
WYOMING	5	451	5	451	...	...	...	...	1	(D)	1	(D)
COLORADO	50	54 695	35	28 255	...	21 753	...	21 753	1	(D)	1	(D)
NEW MEXICO	13	4 915	12	(D)	4	3 843	4	3 843	...	...	...	...
ARIZONA	27	22 363	21	9 607	5	(D)	5	(D)	3	(D)	1	(D)
UTAH	23	35 947	16	20 972	2	(D)	2	(D)	2	(D)	2	(D)
NEVADA	5	(D)	5	(D)	2	(D)	2	(D)	...	(D)	...	(D)
PACIFIC	681	(D)	510	(D)	58	(D)	58	(D)	59	(D)	46	(D)
WASHINGTON	98	109 961	75	(D)	15	27 441	15	27 441	4	14 968	3	(D)
OREGON	54	(D)	39	26 320	8	(D)	8	(D)	5	(D)	4	(D)
CALIFORNIA	529	718 552	396	378 613	35	143 985	35	143 985	50	77 432	39	61 642
TERRITORIES ¹ :												
ALASKA ¹	7	(D)	4	(D)	1	(D)	...	...	...	...	...	...
HAWAII ¹	20	14 630	15	12 301	1	(D)	1	(D)	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued

and Sales

Paper, paper products, except wallpaper (SIC 5096)—Continued								Petroleum bulk stations, terminals (SIC 5092)						Region, division, and State
Coarse paper and paper products (SIC 5096 part)				Stationery, office supplies (SIC 5096 part)				Total		Gasoline, kerosene, fuel oils (SIC 5092 part)		Liquefied petroleum (LP) gas (SIC 5092 part)		
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers				Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)							
2 954	3 257 269	2 270	1 201 890	2 365	954 471	1 844	550 702	30 424	20 130 812	29 623	19 877 454	801	253 358	U.S.
1 363	1 262 866	1 136	531 620	816	370 035	658	(D)	2 554	5 081 823	2 438	5 036 164	116	45 659	REGIONS:
742	941 923	516	320 641	634	261 535	492	(D)	14 023	5 916 124	13 670	5 829 500	353	86 624	NE.
505	500 930	381	207 950	582	173 820	442	(D)	8 934	6 014 805	8 688	5 914 688	246	100 117	N.C.
344	551 550	237	141 679	333	149 081	252	(D)	4 913	3 118 060	4 827	3 097 102	86	20 958	SOUTH
1 363	1 262 866	1 136	531 620	816	370 035	658	(D)	2 554	5 081 823	2 438	5 036 164	116	45 659	WEST
281	224 412	218	97 131	161	57 879	122	33 131	729	1 439 432	694	1 427 861	35	11 571	NE.
1 082	1 038 454	918	434 489	655	312 156	536	(D)	1 825	3 642 391	1 744	3 608 303	81	34 088	N.E.
742	941 923	516	320 641	634	261 535	492	(D)	14 023	5 916 124	13 670	5 829 500	353	86 624	N.C.
574	747 231	407	256 545	467	204 912	364	(D)	6 455	4 107 085	6 289	4 055 587	166	51 498	E.N.C.
168	194 692	109	64 096	167	56 623	128	(D)	7 568	1 809 039	7 381	1 773 913	187	35 126	W.N.C.
505	500 930	381	207 950	582	173 820	442	(D)	8 934	6 014 805	8 688	5 914 688	246	100 117	SOUTH
278	243 974	211	105 633	297	98 051	232	(D)	3 314	3 097 733	3 227	3 068 193	87	29 540	S.A.
86	122 002	64	37 960	92	101 062	67	(D)	1 837	1 198 736	1 798	1 183 928	39	14 808	E.S.C.
141	134 954	106	64 357	193	64 357	143	(D)	3 783	1 718 336	3 663	1 662 567	120	55 769	W.S.C.
344	551 550	237	141 679	333	149 081	252	(D)	4 913	3 118 060	4 827	3 097 102	86	20 958	WEST
39	62 160	24	12 893	74	21 573	59	(D)	2 344	864 602	2 295	855 377	49	9 225	MT.
305	489 390	213	128 786	259	127 508	193	(D)	2 569	2 253 458	2 532	2 241 725	37	11 733	PAC.
281	224 412	218	97 131	161	57 879	122	33 131	729	1 439 432	694	1 427 861	35	11 571	N.E.
11	1 878	9	(D)	13	4 032	10	(D)	183	174 447	173	171 738	10	2 709	MAINE
10	19 973	7	(D)	2	(D)	1	(D)	99	74 502	95	(D)	4	(D)	N.H.
4	(D)	3	(D)	5	(D)	4	(D)	77	51 534	73	50 648	4	886	VT.
176	141 643	137	66 336	104	35 225	81	20 582	194	570 037	181	(D)	13	(D)	MASS.
22	(D)	18	5 204	8	(D)	6	(D)	41	171 485	41	171 485	R.I.
58	48 939	44	20 634	29	14 296	20	(D)	135	397 427	131	395 646	4	1 781	CONN.
1 082	1 038 454	918	434 489	655	312 156	536	(D)	1 825	3 642 391	1 744	3 608 303	81	34 088	M.A.
716	747 217	610	288 021	450	222 375	376	(D)	823	1 640 120	776	1 627 611	47	12 509	N.Y.
161	149 304	144	65 344	67	32 993	56	13 260	251	922 938	240	916 322	11	6 616	N.J.
205	141 933	164	81 124	138	56 788	104	(D)	751	1 079 333	728	1 064 370	23	14 963	PA.
574	747 231	407	256 545	467	204 912	364	(D)	6 455	4 107 085	6 289	4 055 587	166	51 498	E.N.C.
139	183 515	99	75 003	121	43 469	82	(D)	1 013	1 045 504	986	1 034 130	27	11 374	OHIO
50	41 552	37	26 464	56	18 028	46	(D)	1 227	712 161	1 202	702 304	25	9 857	IND.
244	348 831	176	106 124	151	101 062	124	(D)	1 708	1 007 929	1 669	996 397	39	11 532	ILL.
89	86 329	56	28 244	79	26 099	63	15 036	1 215	874 994	1 179	863 428	36	11 566	MICH.
52	87 004	39	20 710	60	16 254	49	11 438	1 292	466 497	1 253	459 328	39	7 169	WIS.
168	194 692	109	64 096	167	56 623	128	(D)	7 568	1 809 039	7 381	1 773 913	187	35 126	W.N.C.
44	55 195	31	13 260	41	15 836	32	(D)	1 472	425 681	1 430	416 935	42	8 746	MINN.
19	8 219	15	6 723	23	6 242	19	4 278	1 722	407 409	1 687	399 827	35	7 582	IOWA
82	101 313	48	37 026	59	22 273	41	9 547	1 200	391 245	1 172	(D)	28	(D)	MO.
1	(D)	1	(D)	2	(D)	2	(D)	689	105 120	675	102 948	14	2 172	N.D.
2	(D)	2	(D)	5	1 191	5	1 191	588	114 712	578	113 864	10	848	S.D.
7	18 349	4	(D)	15	3 579	11	(D)	692	142 849	676	140 506	16	2 343	NEBR.
13	9 977	8	(D)	22	(D)	18	3 417	1 205	222 023	1 163	(D)	42	(D)	KANS.
278	243 974	211	105 633	297	98 051	232	(D)	3 314	3 097 733	3 227	3 068 193	87	29 540	S.A.
5	2 638	5	2 638	4	(D)	3	(D)	46	69 190	45	(D)	1	(D)	DEL.
46	25 024	37	15 389	40	11 590	33	9 434	173	389 805	167	(D)	6	(D)	MD.
21	(D)	18	7 277	33	29 259	24	17 555	9	69 406	9	69 406	D.C.
32	68 135	21	20 874	31	5 646	27	4 166	477	449 597	464	446 997	13	2 600	VA.
11	(D)	10	(D)	11	(D)	10	(D)	168	143 963	166	(D)	2	(D)	W.VA.
29	25 926	21	12 268	49	9 088	38	(D)	777	604 510	762	601 610	15	2 900	N.C.
16	6 578	14	(D)	18	(D)	14	(D)	403	305 086	398	303 685	5	1 401	S.D.
59	76 213	35	17 944	47	21 018	32	(D)	648	408 309	636	403 560	12	4 749	GA.
59	23 038	50	17 382	64	13 770	51	9 618	613	657 867	580	643 731	33	14 136	FLA.
86	122 002	64	37 960	92	(D)	67	(D)	1 837	1 198 736	1 798	1 183 928	39	14 808	E.S.C.
17	6 516	14	5 806	11	2 134	8	(D)	465	295 952	451	291 950	14	4 002	KY.
32	90 246	19	16 569	44	(D)	31	(D)	433	386 915	426	385 713	7	1 202	TENN.
28	17 668	23	(D)	25	8 045	18	(D)	467	320 659	461	318 443	6	2 216	ALA.
9	7 572	8	(D)	12	2 098	10	(D)	472	195 210	460	187 822	12	7 388	MISS.
141	134 954	106	64 357	193	(D)	143	(D)	3 783	1 718 336	3 663	1 662 567	120	55 769	W.S.C.
9	3 253	7	(D)	14	(D)	12	(D)	515	156 684	505	151 735	10	4 949	ARK.
34	(D)	28	(D)	34	(D)	24	(D)	483	313 103	462	306 200	21	6 903	LA.
7	(D)	5	(D)	25	10 199	18	(D)	722	225 407	702	216 041	20	9 366	OKLA.
91	97 310	66	42 993	120	35 076	89	(D)	2 063	1 023 142	1 994	988 591	69	34 551	TEX.
39	62 160	24	12 893	74	21 573	59	(D)	2 344	864 602	2 295	855 377	49	9 225	MT.
4	(D)	3	(D)	7	1 525	6	(D)	466	109 215	461	108 452	5	763	MONT.
2	(D)	2	(D)	4	572	3	(D)	397	119 154	394	117 780	3	1 374	IDAHO
1	(D)	1	(D)	3	(D)	3	(D)	207	40 165	193	38 467	14	1 698	WYO.
15	22 072	8	(D)	27	(D)	19	(D)	495	168 369	482	165 717	13	2 652	COLO.
...	9	1 072	8	(D)	258	113 859	251	112 369	7	1 490	N.MEX.
10	12 228	8	(D)	9	2 399	7	(D)	234	158 602	232	(D)	2	(D)	ARIZ.
7	18 649	2	(D)	12	4 907	10	(D)	195	108 836	193	(D)	2	(D)	UTAH
...	3	(D)	3	(D)	92	46 402	89	45 861	3	541	NEV.
305	489 390	213	128 786	259	127 508	193	(D)	2 569	2 253 458	2 532	2 241 725	37	11 733	PAC.
30	54 997	18	12 370	49	12 555	39	8 617	680	388 417	673	(D)	7	(D)	WASH.
22	48 311	13	4 201	19	3 900	14	(D)	495	283 170	494	(D)	1	(D)	OREG.

Table 1J.-WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS,
Establishments

Region, division, and State	Beer, wine, distilled alcoholic beverages (SIC 5095)											
	Total				Beer (SIC 5095 part)				Wine, distilled spirits (SIC 5095 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	7 829	8 725 614	7 325	6 530 233	6 090	3 054 633	5 879	2 730 853	1 739	5 670 981	1 446	3 799 380
REGIONS:												
THE NORTHEASTERN STATES	2 280	2 992 857	2 104	2 046 282	1 839	868 028	1 754	720 958	441	2 124 829	350	1 325 324
THE NORTH CENTRAL STATES	2 643	2 492 096	2 476	1 828 266	2 030	935 788	1 968	807 293	613	1 556 308	508	1 020 973
THE SOUTH	1 794	1 826 425	1 702	1 531 334	1 425	748 228	1 383	718 417	369	1 078 197	319	812 917
THE WEST	1 112	1 414 236	1 043	1 124 351	796	502 589	774	484 185	316	911 647	269	640 166
THE NORTHEASTERN STATES	2 280	2 992 857	2 104	2 046 282	1 839	868 028	1 754	720 958	441	2 124 829	350	1 325 324
NEW ENGLAND	317	560 224	282	396 637	216	203 789	200	(D)	101	356 435	82	(D)
MIDDLE ATLANTIC	1 963	2 432 633	1 822	1 649 645	1 623	664 239	1 554	(D)	340	1 768 394	268	(D)
THE NORTH CENTRAL STATES	2 643	2 492 096	2 476	1 828 266	2 030	935 788	1 968	807 293	613	1 556 308	508	1 020 973
EAST NORTH CENTRAL	1 851	1 904 764	1 724	1 330 384	1 371	701 177	1 330	611 782	480	1 203 587	394	718 602
WEST NORTH CENTRAL	792	587 332	752	497 882	659	234 611	638	195 511	133	352 721	114	302 371
THE SOUTH	1 794	1 826 425	1 702	1 531 334	1 425	748 228	1 383	718 417	369	1 078 197	319	812 917
SOUTH ATLANTIC	785	932 752	736	763 240	618	(D)	598	354 042	167	(D)	138	409 198
EAST SOUTH CENTRAL	333	264 361	321	(D)	247	(D)	242	(D)	86	(D)	79	128 758
WEST SOUTH CENTRAL	676	629 312	645	(D)	560	262 135	543	(D)	116	367 177	102	274 961
THE WEST	1 112	1 414 236	1 043	1 124 351	796	502 589	774	484 185	316	911 647	269	640 166
MOUNTAIN	316	234 909	310	(D)	241	114 436	238	(D)	75	120 473	72	111 022
PACIFIC	796	1 179 327	733	(D)	555	388 153	536	(D)	241	791 174	197	529 144
NEW ENGLAND	317	560 224	282	396 637	216	203 789	200	(D)	101	356 435	82	(D)
MAINE	41	21 465	40	(D)	39	(D)	39	(D)	2	(D)	1	(D)
NEW HAMPSHIRE	29	20 746	29	20 746	28	(D)	28	(D)	1	(D)	1	(D)
VERMONT	18	6 037	18	6 037	18	6 037	18	6 037	...	...	...	...
MASSACHUSETTS	120	326 906	100	214 761	58	85 078	52	69 582	62	241 828	48	145 179
RHODE ISLAND	29	29 541	28	(D)	22	17 038	21	(D)	7	12 503	7	12 503
CONNECTICUT	80	155 529	67	105 413	51	56 176	42	32 486	29	99 353	25	72 927
MIDDLE ATLANTIC	1 963	2 432 633	1 822	1 649 645	1 623	664 239	1 554	(D)	340	1 768 394	268	(D)
NEW YORK	619	1 538 241	536	991 158	419	276 262	370	198 550	200	1 261 979	166	792 608
NEW JERSEY	158	434 364	147	349 713	109	109 531	102	(D)	49	324 833	45	(D)
PENNSYLVANIA	1 186	460 028	1 139	308 774	1 095	278 446	1 082	275 400	91	181 582	57	33 374
EAST NORTH CENTRAL	1 851	1 904 764	1 724	1 330 384	1 371	701 177	1 330	611 782	480	1 203 587	394	718 602
OHIO	294	334 614	267	202 527	221	154 448	210	138 593	73	180 166	57	63 934
INDIANA	217	160 824	214	144 325	196	82 162	195	(D)	21	78 662	19	(D)
ILLINOIS	503	765 169	462	459 696	349	229 742	334	173 537	154	535 427	128	286 159
MICHIGAN	470	453 531	426	347 697	319	169 135	311	(D)	151	284 396	115	(D)
WISCONSIN	367	190 626	355	176 139	286	65 690	280	64 195	81	124 936	75	111 944
WEST NORTH CENTRAL	792	587 332	752	497 882	659	234 611	638	195 511	133	352 721	114	302 371
MINNESOTA	211	178 587	197	151 193	186	57 111	180	44 368	25	121 476	17	106 825
IOWA	131	46 598	124	44 789	129	(D)	122	(D)	2	(D)	2	(D)
MISSOURI	174	205 335	164	150 713	118	62 888	114	(D)	56	142 447	50	(D)
NORTH DAKOTA	35	24 264	35	24 264	29	12 303	29	12 303	6	11 961	6	11 961
SOUTH DAKOTA	52	21 245	51	(D)	46	9 511	45	(D)	6	11 734	6	11 734
NEBRASKA	77	48 039	72	45 457	65	18 486	63	(D)	12	29 553	9	(D)
KANSAS	112	63 264	109	(D)	86	(D)	85	(D)	26	(D)	24	(D)
SOUTH ATLANTIC	785	932 752	736	763 240	618	(D)	598	354 042	167	(D)	138	409 198
DELAWARE	18	24 538	18	24 538	12	11 412	12	11 412	6	13 126	6	13 126
MARYLAND	97	116 987	90	93 748	80	32 434	74	(D)	17	84 553	16	(D)
DISTRICT OF COLUMBIA	28	104 188	22	79 521	13	24 957	9	(D)	15	79 231	13	(D)
VIRGINIA	118	79 141	113	61 731	107	59 134	106	(D)	11	20 007	7	(D)
WEST VIRGINIA	101	22 397	97	(D)	98	(D)	96	(D)	3	(D)	1	(D)
NORTH CAROLINA	98	47 248	91	38 504	81	34 808	80	(D)	17	12 440	11	(D)
SOUTH CAROLINA	66	62 371	65	(D)	57	26 850	56	(D)	9	35 521	9	35 521
GEORGIA	86	110 821	80	(D)	54	47 403	53	(D)	32	63 418	27	(D)
FLORIDA	173	365 061	160	278 749	116	(D)	112	(D)	57	(D)	48	(D)
EAST SOUTH CENTRAL	333	264 361	321	(D)	247	(D)	242	(D)	86	(D)	79	128 758
KENTUCKY	117	105 786	109	80 217	81	26 736	78	(D)	36	79 050	31	(D)
TENNESSEE	98	86 959	97	(D)	67	30 791	67	30 791	31	56 168	30	(D)
ALABAMA	53	35 543	52	(D)	47	(D)	46	(D)	6	(D)	6	(D)
MISSISSIPPI	65	36 073	63	(D)	52	20 148	51	(D)	13	15 925	12	(D)
WEST SOUTH CENTRAL	676	629 312	645	(D)	560	262 135	543	(D)	116	367 177	102	274 961
ARKANSAS	54	36 960	53	(D)	46	14 411	45	(D)	8	22 549	8	22 549
LOUISIANA	124	163 685	113	129 036	81	47 703	75	45 435	43	115 982	38	83 601
OKLAHOMA	74	29 959	74	29 959	74	29 959	74	29 959	...	...	...	...
TEXAS	424	398 708	405	334 617	359	170 062	349	165 806	65	228 646	56	168 811
MOUNTAIN	316	234 909	310	(D)	241	114 436	238	(D)	75	120 473	72	111 022
MONTANA	44	12 908	44	12 908	44	12 908	44	12 908	...	...	...	...
IDAHO	48	12 788	48	12 788	48	12 788	48	12 788	...	...	...	...
WYOMING	23	13 925	23	13 925	22	(D)	22	(D)	1	(D)	1	(D)
COLORADO	66	73 994	61	(D)	49	29 293	46	(D)	17	44 701	15	(D)
NEW MEXICO	40	38 014	39	(D)	22	(D)	22	(D)	18	(D)	17	(D)
ARIZONA	50	50 413	50	50 413	27	22 703	27	22 703	23	27 710	23	27 710
UTAH	19	8 041	19	8 041	19	8 041	19	8 041	...	...	...	...
NEVADA	26	24 826	26	24 826	10	3 688	10	3 688	16	21 138	16	21 138
PACIFIC	796	1 179 327	733	(D)	555	388 153	536	(D)	241	791 174	197	529 144
WASHINGTON	137	75 949	123	67 715	117	61 129	115	(D)	20	14 820	8	(D)
OREGON	85	54 495	82	(D)	74	34 114	73	(D)	11	20 381	9	(D)
CALIFORNIA	574	1 048 883	528	803 347	364	292 910	348	284 640	210	755 973	180	518 707
TERRITORIES ¹ :												
ALASKA	10	3 303	10	3 303	5	(D)	5	(D)	5	(D)	5	(D)
HAWAII	22	20 862	22	(D)	11	7 951	11	7 951	11	12 911	11	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued

and Sales

Lumber, construction materials (SIC 5098)												Other miscellaneous products (SIC 5099)				Region, division, and State
Total				Lumber, millwork (SIC 5098 part)				Construction materials (SIC 5098 part)				Amusement, sporting goods (SIC 5099 part)				
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	
11 089	10 551 131	9 463	6 271 527	5 785	5 301 248	4 996	4 220 096	5 904	5 249 883	4 467	2 051 431	3 899	2 698 576	3 257	1 354 231	U.S.
2 962	2 488 222	2 485	(D)	1 380	1 135 592	1 229	933 892	1 582	1 352 630	1 256	(D)	1 433	1 129 329	1 196	567 789	REGIONS:
3 289	3 168 692	2 623	1 726 678	1 500	1 298 236	1 293	1 062 681	1 789	1 870 456	1 330	663 997	1 027	679 288	857	330 262	NE.
3 305	2 471 101	2 613	1 428 020	1 722	1 176 891	1 471	929 197	1 583	1 294 210	1 142	498 823	752	415 083	651	219 916	N.C.
2 133	2 423 116	1 742	(D)	1 183	1 690 529	1 003	1 294 326	950	732 587	739	(D)	687	474 876	553	236 264	SOUTH
2 962	2 488 222	2 485	(D)	1 380	1 135 592	1 229	933 892	1 582	1 352 630	1 256	(D)	1 433	1 129 329	1 196	567 789	NE.
647	412 442	533	(D)	306	216 059	270	173 577	341	196 383	263	(D)	239	137 148	214	75 856	N.E.
2 315	2 075 780	1 952	1 240 539	1 074	919 533	959	760 315	1 241	1 156 247	993	480 224	1 194	992 181	982	491 933	M.A.
3 289	3 168 692	2 623	1 726 678	1 500	1 298 236	1 293	1 062 681	1 789	1 870 456	1 330	663 997	1 027	679 288	857	330 262	N.C.
2 400	2 282 101	1 934	1 216 333	1 103	922 202	953	742 780	1 297	1 359 899	981	473 553	724	521 730	598	233 912	E.N.C.
889	886 591	689	510 345	397	376 034	340	319 901	492	510 557	349	190 444	303	157 558	259	96 350	W.N.C.
3 305	2 471 101	2 613	1 428 020	1 722	1 176 891	1 471	929 197	1 583	1 294 210	1 142	498 823	752	415 083	651	219 916	SOUTH
1 586	1 206 050	1 237	695 427	800	575 322	678	445 837	786	630 728	559	249 590	357	189 607	308	103 126	S.A.
644	482 054	523	274 016	406	249 963	362	205 857	238	232 091	161	68 159	125	62 125	112	(D)	E.S.C.
1 075	782 997	853	458 577	516	351 606	431	277 503	559	431 391	422	181 074	270	170 351	231	(D)	W.S.C.
2 133	2 423 116	1 742	(D)	1 183	1 690 529	1 003	1 294 326	950	732 587	739	(D)	687	474 876	553	236 264	WEST
426	325 637	342	(D)	193	164 980	169	147 167	233	160 657	173	(D)	130	61 528	111	(D)	MT.
1 707	2 097 479	1 400	1 394 502	990	1 525 549	834	1 147 159	717	571 930	566	247 343	557	413 348	442	(D)	PAC.
647	412 442	533	(D)	306	216 059	270	173 577	341	196 383	263	(D)	239	137 148	214	75 856	N.E.
55	15 286	51	14 683	30	9 180	29	(D)	25	6 106	22	(D)	16	4 115	16	4 115	MAINE
56	13 925	48	9 534	30	8 289	26	(D)	26	5 636	22	(D)	8	2 432	7	(D)	N.H.
25	4 874	23	(D)	14	2 973	13	(D)	11	1 901	10	(D)	6	2 492	6	2 492	VT.
303	251 441	240	146 875	141	122 895	123	97 571	162	127 546	117	49 304	140	96 011	123	49 569	MASS.
49	27 164	40	18 076	19	12 686	15	9 282	30	14 478	25	8 794	18	6 389	15	(D)	R.I.
159	100 752	131	74 168	72	60 036	64	50 079	87	40 716	67	24 089	51	25 709	47	12 805	CONN.
2 315	2 075 780	1 952	1 240 539	1 074	919 533	959	760 315	1 241	1 156 247	993	480 224	1 194	992 181	982	491 933	M.A.
1 174	1 101 312	993	595 501	542	440 178	481	347 070	632	661 134	512	248 431	873	812 804	706	379 081	N.Y.
420	338 785	379	288 283	200	213 401	181	191 298	220	125 384	198	96 985	114	52 998	100	29 655	N.J.
721	635 683	580	356 755	332	265 954	297	221 947	389	369 729	283	134 808	207	126 379	176	83 197	PA.
2 400	2 282 101	1 934	1 216 333	1 103	922 202	953	742 780	1 297	1 359 899	981	473 553	724	521 730	598	233 912	E.N.C.
630	577 160	492	300 037	269	215 374	229	169 871	361	92 178	263	130 166	199	97 472	166	51 764	OHIO
301	199 930	249	135 053	151	107 358	131	89 603	150	92 572	118	45 450	57	22 059	54	20 563	IND.
716	790 070	574	401 427	340	314 686	294	251 525	376	475 384	280	149 902	259	311 217	193	103 249	ILL.
503	557 733	405	273 546	238	215 371	203	170 668	265	342 362	202	102 878	128	59 648	110	32 037	MICH.
250	157 208	214	106 270	105	69 413	96	61 113	145	87 795	118	45 157	81	31 334	75	26 299	WIS.
889	886 591	689	510 345	397	376 034	340	319 901	492	510 557	349	190 444	303	157 558	259	96 350	W.N.C.
200	232 528	156	130 345	97	96 439	86	82 342	103	136 089	70	48 003	90	41 751	78	23 833	MINN.
145	152 195	119	110 818	67	82 069	61	79 205	78	70 126	58	31 613	42	10 569	39	9 368	IOWA
317	328 458	227	149 532	136	117 381	108	87 771	181	211 077	119	61 761	108	82 241	83	42 624	MO.
30	19 264	27	(D)	14	10 139	13	(D)	16	9 125	14	(D)	5	1 694	5	1 694	N.D.
34	17 209	32	(D)	16	7 865	16	7 865	18	9 344	16	(D)	9	2 684	9	2 684	S.D.
72	69 253	51	38 039	35	35 602	28	30 241	37	33 651	23	7 798	26	6 827	26	6 827	NEBR.
91	67 684	77	48 863	32	26 539	28	(D)	59	41 145	49	(D)	23	11 792	19	9 320	KANS.
1 586	1 206 050	1 237	695 427	800	575 322	678	445 837	786	630 728	559	249 590	357	182 607	308	103 126	S.A.
31	31 225	24	12 337	11	10 496	9	(D)	20	20 729	15	(D)	1	(D)	1	(D)	DEL.
159	128 565	126	64 426	77	64 432	67	48 000	82	64 133	59	16 426	47	21 233	43	16 434	MD.
54	66 774	36	42 740	18	31 806	13	22 741	36	34 968	23	19 999	29	17 447	23	9 487	D.C.
222	169 544	180	98 047	115	76 474	101	60 666	107	93 070	79	37 381	30	12 047	28	(D)	VA.
114	49 486	95	28 690	66	19 737	59	(D)	48	29 749	36	(D)	12	2 325	12	2 325	W.VA.
249	181 129	199	125 561	158	119 536	134	97 738	91	61 593	65	27 823	38	19 614	33	13 208	N.C.
96	57 311	74	32 904	50	33 622	41	26 230	46	23 689	33	6 674	16	3 565	16	3 565	S.C.
226	223 474	163	95 594	106	86 308	88	67 867	120	137 166	75	27 727	63	73 551	46	22 690	GA.
435	798 542	340	195 128	199	132 911	166	100 462	236	165 631	174	94 666	121	(D)	106	(D)	FLA.
644	482 054	523	274 016	406	249 963	362	205 857	238	232 091	161	68 159	125	62 125	112	(D)	E.S.C.
136	84 510	112	52 905	83	48 505	74	36 462	53	36 005	38	16 443	22	14 977	21	(D)	KY.
220	145 104	185	90 910	150	81 944	137	71 692	70	63 160	48	19 218	56	36 678	44	11 878	TENN.
184	186 143	139	86 262	107	81 385	94	69 372	77	104 758	45	16 890	30	6 179	30	6 179	ALA.
104	66 297	87	43 939	66	38 129	57	28 331	38	28 168	30	15 608	17	4 291	17	4 291	MISS.
1 075	782 997	853	458 577	516	351 606	431	277 503	559	431 391	422	181 074	270	170 351	231	(D)	W.S.C.
90	50 664	69	35 347	55	27 955	44	21 794									

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1J.—WHOLESALE TRADE: KIND OF BUSINESS BY REGIONS,

Establishments

Region, division, and State	Other miscellaneous products (SIC 5099)—Continued											
	books, magazines, newspapers (SIC 5099 part)				Farm supplies (SIC 5099 part)				Jewelry (SIC 5099 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
UNITED STATES, TOTAL ¹	2 164	1 243 691	1 750	839 866	3 436	2 886 811	2 385	1 703 941	2 840	1 033 829	2 644	847 967
REGIONS:												
THE NORTHEASTERN STATES	749	627 769	617	398 640	432	488 681	338	347 109	1 752	679 230	1 641	545 786
THE NORTH CENTRAL STATES	595	283 114	471	187 543	1 266	949 970	895	572 573	469	165 404	437	(D)
THE SOUTH	452	176 932	371	136 090	1 071	851 765	741	481 875	302	82 572	276	(D)
THE WEST	368	155 876	291	117 593	667	596 395	411	302 384	317	106 623	290	(D)
THE NORTHEASTERN STATES	749	627 769	617	398 640	432	488 681	338	347 109	1 752	679 230	1 641	545 786
NEW ENGLAND	163	101 825	134	76 999	78	43 987	60	29 304	201	79 382	186	41 710
MIDDLE ATLANTIC	586	525 944	483	321 641	354	444 694	278	317 805	1 551	599 848	1 455	504 076
THE NORTH CENTRAL STATES	595	283 114	471	187 543	1 266	949 970	895	572 573	469	165 404	437	(D)
EAST NORTH CENTRAL	449	231 413	351	145 025	626	475 614	463	270 350	343	123 659	319	(D)
WEST NORTH CENTRAL	146	51 701	120	42 518	640	474 356	432	302 223	126	41 745	118	39 190
THE SOUTH	452	176 932	371	136 090	1 071	851 765	741	481 875	302	82 572	276	(D)
SOUTH ATLANTIC	262	(D)	226	(D)	469	400 759	305	189 280	156	38 171	146	33 750
EAST SOUTH CENTRAL	51	23 113	41	(D)	246	196 740	182	141 543	58	12 773	49	(D)
WEST SOUTH CENTRAL	139	(D)	104	(D)	356	254 266	254	151 052	88	31 628	81	(D)
THE WEST	368	155 876	291	117 593	667	596 395	411	302 384	317	106 623	290	(D)
MOUNTAIN	68	19 144	60	17 642	183	111 810	100	42 750	47	10 115	45	(D)
PACIFIC	300	136 732	231	99 951	484	484 585	311	259 634	270	96 508	245	78 659
NEW ENGLAND	163	101 825	134	76 999	78	43 987	60	29 304	201	79 382	186	41 710
MAINE	13	2 889	12	(D)	13	8 222	10	7 322	1	(D)	1	(D)
NEW HAMPSHIRE	11	3 196	8	1 134	7	1 563	5	(D)	2	(D)	2	(D)
VERMONT	1	(D)	1	(D)	2	(D)	2	(D)	2	(D)	2	(D)
MASSACHUSETTS	85	66 147	66	44 390	31	17 355	24	12 290	99	26 110	94	24 125
RHODE ISLAND	27	(D)	23	(D)	6	(D)	3	(D)	78	49 809	69	14 213
CONNECTICUT	26	22 911	24	(D)	19	15 401	16	(D)	19	3 306	18	(D)
MIDDLE ATLANTIC	586	525 944	483	321 641	354	444 694	278	317 805	1 551	599 848	1 455	504 076
NEW YORK	420	428 044	338	234 940	200	286 134	154	188 166	1 369	552 939	1 279	459 999
NEW JERSEY	49	56 685	43	52 953	53	25 737	39	18 751	41	8 714	38	8 454
PENNSYLVANIA	117	41 215	102	33 748	101	132 823	85	110 888	141	38 195	138	35 623
EAST NORTH CENTRAL	449	231 413	351	145 025	626	475 614	463	270 350	343	123 659	319	(D)
OHIO	99	42 814	78	28 865	129	61 851	89	36 333	83	31 167	78	(D)
INDIANA	49	38 361	41	27 861	96	82 871	65	42 847	15	2 705	14	(D)
ILLINOIS	181	112 521	132	58 548	208	209 831	163	111 119	170	72 846	153	(D)
MICHIGAN	73	26 920	61	20 910	85	59 429	60	31 194	50	10 362	49	(D)
WISCONSIN	47	10 797	39	8 841	108	61 632	86	48 857	25	6 579	25	6 579
WEST NORTH CENTRAL	146	51 701	120	42 518	640	474 356	432	302 223	126	41 745	118	39 190
MINNESOTA	22	8 197	16	7 120	104	102 494	72	78 979	39	8 870	37	(D)
IOWA	35	6 369	32	(D)	145	110 538	113	84 809	6	546	6	546
MISSOURI	50	22 415	39	17 211	148	159 832	101	76 662	62	27 973	57	(D)
NORTH DAKOTA	4	1 676	4	1 676	37	28 077	22	21 115	...	...	...	...
SOUTH DAKOTA	5	(D)	4	(D)	32	14 552	20	8 390	2	(D)	2	(D)
NEBRASKA	10	3 825	8	(D)	83	36 219	50	18 230	10	3 256	10	3 256
KANSAS	20	8 348	17	(D)	91	22 644	54	14 038	7	(D)	6	(D)
SOUTH ATLANTIC	262	(D)	226	(D)	469	400 759	305	189 280	156	38 171	146	33 750
DELAWARE	4	(D)	4	(D)	7	4 147	7	4 147	...	...	...	...
MARYLAND	49	11 329	45	10 661	40	44 692	26	17 857	18	3 924	17	(D)
DISTRICT OF COLUMBIA	52	11 430	44	8 711	4	7 787	4	7 787	12	8 639	11	(D)
VIRGINIA	33	11 760	28	10 443	51	56 006	35	27 823	13	1 711	12	(D)
WEST VIRGINIA	20	(D)	17	(D)	24	9 713	20	(D)	3	171	3	171
NORTH CAROLINA	23	7 696	20	6 767	135	67 722	80	29 540	21	2 782	21	2 782
SOUTH CAROLINA	12	2 088	11	(D)	46	29 031	27	16 397	1	(D)	1	(D)
GEORGIA	32	15 682	24	13 256	95	114 424	63	60 546	23	10 643	19	8 687
FLORIDA	37	26 416	33	19 265	67	67 237	43	(D)	65	(D)	62	(D)
EAST SOUTH CENTRAL	51	23 113	41	(D)	246	196 740	182	141 543	58	12 773	49	(D)
KENTUCKY	11	3 546	8	(D)	63	32 521	46	26 078	12	(D)	9	(D)
TENNESSEE	20	9 154	15	8 710	78	81 713	57	60 266	31	5 922	27	4 974
ALABAMA	12	8 900	11	(D)	57	39 966	45	26 297	13	2 919	12	(D)
MISSISSIPPI	8	1 513	7	(D)	48	42 540	34	28 902	2	(D)	1	(D)
WEST SOUTH CENTRAL	139	(D)	104	(D)	356	254 266	254	151 052	88	31 628	81	(D)
ARKANSAS	10	3 319	10	3 319	51	49 957	39	29 658	3	(D)	2	(D)
LOUISIANA	16	(D)	13	(D)	40	39 656	31	26 120	13	(D)	13	(D)
OKLAHOMA	24	9 063	19	7 640	54	33 475	38	12 948	10	5 189	10	5 189
TEXAS	89	42 053	62	22 264	211	131 178	146	82 326	62	21 873	56	(D)
MOUNTAIN	68	19 144	60	17 642	183	111 810	100	42 750	47	10 115	45	(D)
MONTANA	9	2 112	7	(D)	14	7 895	9	(D)	1	(D)	1	(D)
IDAHO	8	2 962	7	(D)	58	35 469	23	8 602	1	(D)	1	(D)
WYOMING	5	670	5	670	2	(D)	...	...	...	...	...	...
COLORADO	15	4 626	11	3 794	43	14 663	31	6 989	18	3 385	18	3 385
NEW MEXICO	10	1 597	10	1 579	7	1 852	6	(D)	8	1 356	7	(D)
ARIZONA	5	1 760	5	1 760	35	28 176	15	11 715	11	1 526	11	(D)
UTAH	11	4 287	10	(D)	21	22 450	13	8 002	8	3 604	7	(D)
NEVADA	5	1 130	5	1 130	3	(D)	3	(D)	...	...	...	...
PACIFIC	300	136 732	231	99 951	484	484 585	311	259 634	270	96 508	245	78 659
WASHINGTON	31	22 289	26	21 411	87	102 403	59	67 092	31	7 758	31	7 758
OREGON	35	16 914	28	13 885	73	64 714	39	36 053	7	2 383	7	2 383
CALIFORNIA	234	97 529	177	64 655	324	317 468	213	156 489	232	86 367	207	68 518
TERRITORIES ¹ :												
ALASKA ¹ . . . . .	...	...	...	...	...	...	...	...	3	(D)	3	(D)
HAWAII ¹	4	(D)	4	(D)	7	(D)	4	(D)	12	1 030	11	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Territories not included in region, division, or the United States totals.

GEOGRAPHIC DIVISIONS, AND STATES: 1958-Continued
and Sales

Other miscellaneous products (SIC 5099)—Continued																
Petroleum products, except bulk stations, terminals (SIC 5099 part)				Gifts, art goods, greeting cards (SIC 5099 part)				Flowers, bulbs, plants (SIC 5099 part)				Other products (SIC 5099 part)				Region, division, and State
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	
4 723	3 771 351	4 225	2 403 504	1 377	516 812	1 150	248 268	1 201	385 733	903	202 051	11 368	9 458 904	8 100	4 148 544	
878	1 459 839	784	865 226	604	302 882	500	121 848	378	121 621	284	71 394	4 615	(D)	3 360	2 292 567	REGIONS:
1 251	877 830	1 113	567 683	284	(D)	242	57 121	281	104 781	210	44 378	2 596	(D)	1 696	684 358	NE.
1 823	912 724	1 649	644 289	183	(D)	148	26 246	298	87 682	232	46 789	2 535	(D)	1 873	647 469	N.C.
771	520 958	679	326 306	306	(D)	260	43 053	244	71 649	177	39 490	1 622	1 093 306	1 171	524 150	SOUTH
878	1 459 839	784	865 226	604	302 882	500	121 848	378	121 621	284	71 394	4 615	(D)	3 360	2 292 567	WEST
204	127 001	192	88 089	72	20 036	62	(D)	86	16 048	66	9 326	829	(D)	619	(D)	NE.
674	1 332 838	592	777 137	532	282 846	438	(D)	292	105 573	218	62 068	3 786	4 881 434	2 741	(D)	N.E.
1 251	877 830	1 113	567 683	284	(D)	242	57 121	281	104 781	210	44 378	2 596	(D)	1 696	684 358	M.A.
727	525 214	638	318 584	204	69 094	171	40 330	220	91 053	171	38 503	1 869	1 258 023	1 234	490 617	N.C.
524	352 616	475	249 099	80	(D)	71	16 791	61	13 728	39	5 875	727	(D)	462	193 741	E.N.C.
1 823	912 724	1 649	644 289	183	(D)	148	26 246	298	87 682	232	46 789	2 535	(D)	1 873	647 469	W.N.C.
623	250 043	565	189 693	104	24 144	87	11 202	152	51 378	107	19 642	1 231	694 907	889	269 432	SOUTH
330	177 738	296	81 383	12	3 081	11	(D)	56	17 288	44	11 483	485	298 525	359	169 382	S.A.
870	544 943	788	373 213	67	(D)	50	(D)	90	19 016	81	15 664	819	(D)	625	208 655	E.S.C.
771	520 958	679	326 306	306	(D)	260	43 053	244	71 649	177	39 490	1 622	1 093 306	1 171	524 150	W.S.C.
280	113 394	251	(D)	39	(D)	36	(D)	34	13 578	28	6 976	238	(D)	170	34 706	WEST
491	407 564	428	(D)	267	68 552	224	(D)	210	58 071	149	32 514	1 384	(D)	1 001	489 444	MT.
204	127 001	192	88 089	72	20 036	62	(D)	86	16 048	66	9 326	829	(D)	619	(D)	PAC.
21	5 776	21	5 776	5	574	5	574	4	516	2	99	(D)	(D)	85	9 470	N.E.
17	6 574	15	(D)	1	(D)	1	(D)	4	(D)	4	(D)	27	11 924	21	(D)	MAINE
10	1 280	10	1 280	4	383	4	383	3	(D)	3	(D)	24	4 821	21	(D)	N.H.
90	91 205	83	(D)	45	14 381	37	9 231	53	11 228	37	6 705	464	364 279	335	156 820	VT.
18	2 939	18	2 939	5	(D)	5	(D)	7	1 162	7	(D)	78	55 312	61	19 663	MASS.
48	19 227	45	(D)	12	3 106	10	(D)	15	2 884	13	(D)	137	67 657	96	19 774	R.I.
674	1 332 838	592	777 137	532	282 846	438	(D)	292	105 573	218	62 068	3 786	4 881 434	2 741	(D)	CONN.
342	992 821	295	578 145	429	248 673	342	89 774	168	62 927	123	34 738	2 803	4 246 595	2 008	1 811 400	M.A.
129	222 667	119	113 173	38	20 534	34	(D)	56	12 053	48	8 865	356	260 140	278	134 942	N.Y.
203	117 350	178	85 819	65	13 639	62	10 465	68	30 593	47	18 465	627	374 699	455	(D)	N.J.
727	525 214	638	318 584	204	69 094	171	40 330	220	91 053	171	38 503	1 869	1 258 023	1 234	490 617	PA.
165	104 617	133	68 006	41	7 767	38	(D)	54	25 071	38	9 228	454	288 110	287	101 501	E.N.C.
113	53 747	103	(D)	12	794	12	794	27	6 157	24	(D)	149	75 938	106	17 960	OHIO
221	247 172	198	166 541	113	52 835	86	(D)	70	25 745	55	10 572	738	636 538	474	251 234	IND.
129	70 627	115	(D)	28	6 399	26	(D)	51	21 340	40	10 089	351	170 919	245	66 205	ILL.
99	49 051	89	21 733	10	1 299	9	(D)	18	12 740	14	(D)	177	86 518	122	53 717	MICH.
524	352 616	475	249 099	80	(D)	71	16 791	61	13 728	39	5 875	727	(D)	462	193 741	WIS.
95	95 586	85	90 641	28	9 912	21	6 004	9	2 354	7	(D)	191	123 146	122	65 062	W.N.C.
103	63 082	94	44 400	8	2 018	8	2 018	9	1 707	7	(D)	86	30 954	56	16 844	MINN.
139	106 119	120	46 785	33	11 006	31	(D)	31	6 976	16	2 001	333	190 039	213	87 160	IOWA
17	3 896	17	3 896	...	...	...	...	...	...	...	...	13	4 064	6	373	MO.
26	4 560	24	(D)	1	(D)	1	(D)	1	(D)	...	...	15	3 515	6	634	N.DAK.
55	27 303	51	20 839	7	775	7	775	5	(D)	...	...	43	(D)	28	14 972	S.DAK.
89	52 070	84	(D)	3	(D)	3	(D)	6	1 302	5	(D)	46	15 049	31	8 696	NEBR.
623	250 043	565	189 693	104	24 144	87	11 202	152	51 378	107	19 642	1 231	694 907	889	269 432	KANS.
7	1 426	6	(D)	...	...	...	...	4	4 360	2	(D)	19	10 824	15	(D)	S.A.
49	28 679	45	20 589	16	2 855	15	(D)	13	7 553	10	843	144	74 929	115	47 507	DEL.
11	3 848	9	(D)	14	4 799	12	(D)	9	13 875	6	(D)	56	39 670	32	(D)	MD.
77	25 652	73	(D)	11	(D)	11	1 832	10	3 097	6	2 174	118	(D)	88	20 465	D.C.
31	8 446	29	(D)	3	(D)	3	(D)	3	(D)	2	(D)	63	13 122	54	10 763	VA.
139	44 750	122	33 515	5	369	5	369	26	5 854	25	(D)	211	180 789	147	(D)	W.VA.
77	25 701	71	21 284	1	(D)	1	(D)	10	1 553	10	1 553	72	(D)	46	11 766	N.C.
100	29 654	90	23 076	18	8 803	12	1 711	26	4 986	20	3 000	273	188 639	190	69 329	S.C.
132	81 887	120	55 706	36	5 312	28	2 185	51	(D)	26	(D)	275	104 065	202	(D)	GA.
330	177 738	296	81 383	12	3 081	11	11 202	56	17 288	44	11 485	485	298 525	359	169 382	FLA.
62	23 798	54	(D)	...	...	...	...	10	2 836	9	(D)	74	(D)	53	21 008	E.S.C.
99	39 599	94	(D)	...	2 897	9	(D)	20	7 841	16	5 218	146	171 492	100	81 094	KY.
86	30 537	77	21 269	1	(D)	...	...	21	5 551	15	3 414	148	(D)	117	38 998	TENN.
83	23 804	71	10 732	2	(D)	2	(D)	5	1 060	4	(D)	117	40 888	89	28 282	ALA.
870	544 943	788	373 213	67	(D)	50	(D)	90	19 016	81	15 664	819	(D)	625	208 655	MISS.
68	19 267	66	(D)	...	...	...	...	4	474	4	474	67	(D)	61	15 652	W.S.C.
131	46 603	124	36 775	8	1 842	8	1 842	15	1 983	13	(D)	164	81 212	129	47 432	ARK.
125	126 036	107	39 496	4	(D)	4	(D)	8	2 788	7	(D)	87	(D)	67	16 018	LA.
546	353 037	491	(D)	55	17 601	38	(D)	63	13 771	57	(D)	501	234 982	368	129 553	OKLA.
280	133 394	251	(D)	39	(D)	36	(D)	34	13 578	28	6 976	238	(D)	170	34 706	TEX.
38	7 920	35	(D)	3	(D)	3	(D)	1	(D)	...	...	30	8 071	27	(D)	MT.
42	10 362	37	8 803	5	258	5	258	3	(D)	2	(D)	28	11 921	17	4 458	MONT.</

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE: 1958--KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area		Total, all kinds of business (SIC 50)				Groceries and related products (SIC 504)					
						Total				General-line grocery wholesalers (SIC 5042)	
		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers			
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS											
1	NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY.	38 022	54 700 781	30 529	24 863 140	5 092	7 925 902	4 131	4 241 598	98	413 769
2	CHICAGO, ILL.-NORTHWESTERN INDIANA	12 003	19 738 350	8 445	7 524 731	1 741	3 376 127	1 310	1 812 962	36	419 102
STANDARD METROPOLITAN STATISTICAL AREAS											
3	NEW YORK, N. Y.	31 880	47 769 986	25 489	21 622 932	4 149	6 983 843	3 328	3 686 132	68	315 865
4	CHICAGO, ILL.	11 546	19 283 596	8 118	7 352 197	1 689	3 341 218	1 268	1 790 669	33	(D)
5	LOS ANGELES-LONG BEACH, CALIF.	11 365	13 027 304	8 420	5 896 732	1 502	2 470 423	1 013	1 250 344	76	501 712
6	PHILADELPHIA, PA.-N.J.	7 175	8 826 529	5 401	3 120 759	1 089	1 917 516	813	625 366	35	135 776
7	BOSTON, MASS.	5 634	6 898 488	4 080	2 704 198	880	1 404 379	623	532 398	26	89 423
8	SAN FRANCISCO-OAKLAND, CALIF.	5 268	7 458 001	3 586	2 912 182	800	1 696 093	513	687 643	27	106 304
9	DETROIT, MICH.	5 231	8 251 981	3 586	2 473 401	695	1 140 096	537	598 623	36	226 107
10	ST. LOUIS, MO.-ILL.	3 595	5 230 436	2 322	1 834 816	462	727 377	327	355 568	17	141 082
11	CLEVELAND, OHIO.	3 467	4 861 019	2 323	1 504 791	352	549 415	249	207 431	13	55 124
12	MINNEAPOLIS-ST. PAUL, MINN.	2 927	4 941 742	1 913	2 008 580	334	827 665	206	453 939	16	172 069
13	PITTSBURGH, PA.	3 362	4 513 222	2 450	1 557 946	481	746 582	362	257 526	42	88 826
14	DALLAS, TEX.	2 712	4 030 381	1 622	1 516 371	241	489 611	150	188 346	9	77 305
15	NEWARK, N. J.	2 986	3 494 888	2 396	1 594 438	466	406 180	401	280 158	12	51 358
16	ATLANTA, GA.	2 231	3 998 826	1 307	1 034 565	240	496 757	145	102 925	6	(D)
17	HOUSTON, TEX.	2 421	3 640 365	1 722	1 717 114	266	470 057	198	271 765	18	159 086
18	KANSAS CITY, MO.-KAN.	2 366	3 723 102	1 504	1 305 159	263	384 764	177	165 135	12	65 119
19	SEATTLE, WASH.	2 408	2 564 744	1 605	1 122 625	286	549 436	165	214 497	15	102 263
20	BALTIMORE, MD.	2 261	2 681 718	1 697	1 061 015	415	438 172	300	202 119	11	53 738
21	CINCINNATI, OHIO-KY.	2 023	3 274 114	1 285	863 642	259	470 435	181	138 293	10	46 721
22	MILWAUKEE, WIS.	2 096	2 500 480	1 481	968 534	253	375 945	176	197 467	12	(D)
23	WASHINGTON, D. C.-MD-VA.	1 729	2 233 799	1 256	872 794	231	334 218	180	178 315	10	(D)
24	BUFFALO, N. Y.	1 969	2 386 226	1 399	942 330	288	367 104	207	148 975	12	54 368
25	PORTLAND, OREG.-WASH.	1 881	2 469 702	1 341	1 368 232	201	322 704	126	151 404	9	75 150
26	DENVER, COLO.	1 891	2 408 528	1 174	823 751	220	344 393	132	162 211	10	(D)
27	NEW ORLEANS, LA.	1 709	2 487 590	1 198	1 030 860	343	707 648	249	263 376	15	35 321
28	INDIANAPOLIS, IND.	1 457	2 130 328	937	796 830	189	246 518	126	103 335	7	22 710
29	PATERSON-CLIFTON-PASSAIC, N. J.	1 672	1 719 613	1 382	891 453	233	198 311	198	130 395	11	33 068
30	MIAMI, FLA.	1 949	1 450 597	1 544	841 383	299	353 814	204	181 456	10	34 804
31	MEMPHIS, TENN.	1 233	2 518 050	831	1 089 540	158	300 327	95	92 121	6	52 165
32	JERSEY CITY, N. J.	1 053	1 217 376	904	561 220	165	274 311	140	104 488	4	3 662
33	LOUISVILLE, KY.-IND.	1 079	1 263 982	785	602 065	157	175 736	109	64 108	6	24 673
34	BIRMINGHAM, ALA.	979	1 449 290	631	528 429	132	204 458	79	81 141	5	27 787
35	COLUMBUS, OHIO	969	1 095 153	702	601 208	146	182 966	105	88 967	4	39 612
36	CHARLOTTE, N. C.	954	1 745 942	568	427 112	85	151 444	46	48 632	5	24 122
37	SYRACUSE, N. Y.	958	1 184 820	629	360 003	147	148 622	92	56 744	4	18 146
38	OMAHA, NEBR.-IOWA.	987	1 919 715	610	530 505	111	214 426	62	50 090	3	(D)
39	JACKSONVILLE, FLA.	856	1 356 664	607	515 511	139	216 099	84	88 544	8	43 639
40	PROVIDENCE, R.I.-MASS.	1 322	1 003 800	1 102	520 806	211	165 757	176	(D)	5	20 633
41	HARTFORD, CONN.	924	838 385	671	408 425	136	141 566	92	67 264	3	(D)
42	TAMPA-ST. PETERSBURG, FLA.	1 158	919 482	884	500 967	263	240 078	185	116 182	10	27 226
43	OKLAHOMA CITY, OKLA.	1 004	1 092 527	727	460 566	140	173 911	95	95 886	9	62 344
44	RICHMOND, VA.	770	1 172 436	515	480 851	105	129 423	71	59 842	7	32 526
45	PHOENIX, ARIZ.	1 028	884 718	727	478 039	175	214 402	105	110 037	11	62 074
46	ROCHESTER, N. Y.	921	822 665	671	391 060	115	102 656	82	50 113	7	10 322
47	ALBANY-SCHENECTADY-TROY, N. Y.	927	859 926	676	446 995	165	164 365	114	71 145	9	18 926
48	SALT LAKE CITY, UTAH	842	886 614	578	403 544	140	180 972	91	75 227	4	(D)
49	TOLEDO, OHIO	845	785 750	632	423 027	116	113 697	80	68 492	7	16 440
50	SAN DIEGO, CALIF.	924	696 008	725	455 612	168	217 226	121	136 507	19	(D)
51	SAN ANTONIO, TEX.	902	773 909	710	494 358	170	198 648	121	112 505	8	52 457
52	NASHVILLE, TENN.	725	771 645	515	431 040	95	146 848	58	86 918	5	55 683

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958

and Sales

Groceries and related products (SIC 504)—Continued															
Dairy products (SIC 5043)				Poultry, poultry products (SIC 5044)				Confectionery (SIC 5045)				Fish, seafoods (SIC 5046)			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
555 164	693 624 349 967	476 124	402 768 193 690	316 131	351 832 160 946	220 98	207 311 138 776	260 102	186 650 138 675	226 85	113 831 (D)	202 41	125 864 77 095	192 35	113 036 (D)
404 157 82 74 37	556 872 345 999 215 945 151 798 69 079	345 119 50 52 24	311 890 (D) 81 600 71 353 10 724	271 125 109 83 54	313 027 159 108 133 979 77 639 55 662	189 94 57 57 32	237 989 (D) 60 964 40 538 25 521	203 98 52 69 45	150 144 137 879 51 724 51 507 33 880	175 81 38 58 30	89 030 (D) 16 379 34 155 (D)	186 40 41 38 68	120 789 (D) 27 818 19 189 48 234	176 34 32 37 60	107 961 57 668 16 251 (D) (D)
58 68 34 21 23	124 464 161 263 36 403 45 748 183 302	34 54 28 15 14	41 533 22 489 6 448 11 208 147 874	37 61 45 30 14	46 418 70 047 75 335 18 165 9 581	18 49 25 23 9	20 033 67 470 30 688 15 206 7 968	41 26 34 25 25	38 968 24 831 28 667 33 395 17 580	31 16 27 16 15	19 898 2 945 15 219 5 389 (D)	33 22 3 6 9	19 908 27 232 (D) 4 988 5 103	30 18 3 6 5	(D) 23 347 (D) 4 988 1 437
25 14 68 13 19	94 561 32 575 56 191 38 679 28 764	13 10 58 6 15	7 362 8 535 43 817 337 7 893	31 16 26 16 21	19 382 8 396 31 527 9 540 9 031	22 13 21 7 17	10 931 (D) 27 573 6 361 5 339	43 14 29 13 9	16 855 38 139 19 065 24 232 9 620	39 10 26 8 8	13 967 8 673 (D) 1 636 (D)	7 2 10 4 6	3 468 (D) 2 912 (D) 1 919	6 2 10 3 6	(D) (D) 2 912 (D) 1 919
19 22 20 4 29	20 281 68 388 58 895 (D) 29 824	13 15 12 2 23	3 205 (D) 19 128 (D) 15 151	21 18 35 12 13	12 289 6 225 22 393 5 862 9 948	17 7 26 5 9	11 566 1 360 18 940 4 074 (D)	11 15 21 16 18	5 422 9 460 10 114 25 113 8 463	8 9 18 12 17	(D) (D) (D) 2 736 (D)	3 27 35 5 1	(D) 36 119 11 531 434 (D)	3 16 35 4 1	(D) (D) 11 531 (D) (D)
7 29 16 11 14	37 260 45 131 17 987 52 695 15 838	3 22 8 4 11	(D) 11 382 3 602 (D) (D)	21 10 16 19 20	26 247 14 676 3 816 18 489 14 849	19 7 6 10 14	(D) 11 694 2 024 9 380 12 316	15 17 16 13 13	4 503 22 791 7 621 8 028 15 988	14 13 12 5 11	(D) (D) 3 569 1 316 (D)	10 10 8 3 35	4 630 10 374 2 949 (D) 10 776	8 8 8 3 33	(D) (D) (D) (D) (D)
17 46 17 10 25	37 707 39 168 18 430 12 904 25 229	11 42 13 8 21	12 171 27 869 (D) (D) (D)	7 13 19 18 5	1 781 6 405 24 564 10 596 (D)	4 6 12 12 3	(D) (D) 18 028 6 106 (D)	9 15 7 6 8	9 789 12 681 7 318 5 249 3 792	6 13 5 4 8	1 388 (D) (D) (D) (D)	1 3 18 3 2	(D) (D) 6 806 (D) (D)	1 3 18 3 2	(D) (D) 6 806 (D) (D)
10 9 10 4 14	(D) 15 029 21 434 6 413 16 502	7 3 7 4 8	1 293 2 302 5 885 (D) 2 456	8 12 8 4 8	2 547 9 077 3 092 1 262 3 383	7 8 7 2 5	(D) 5 822 (D) (D) 2 305	10 6 11 7 10	2 617 7 423 7 092 4 043 4 733	10 4 8 5 6	2 617 (D) 4 053 (D) (D)	...	2 308 (D) (D) (D) 1 000	...	2 308 (D) (D) (D) 1 000
2 4 15 8 14	(D) (D) (D) 6 887 14 974	...	(D) (D) (D) (D) (D)	14 7 10 5 13	15 158 4 827 3 831 1 176 5 263	4 5 8 2 10	(D) (D) (D) (D) (D)	6 11 10 6 6	(D) 12 088 4 935 4 301 1 440	4 6 9 4 3	880 1 999 (D) (D) (D)	2 10 21 3 19	(D) 2 887 3 888 1 732 8 345	2 9 21 2 19	(D) (D) 3 888 (D) 8 345
13 4 5 10 8	11 856 7 588 9 470 12 639 16 284	8 3 3 7 5	(D) (D) (D) (D) (D)	9 7 11 6 6	5 234 3 323 6 361 1 867 3 633	7 6 10 3 2	(D) (D) (D) (D) (D)	4 3 7 4 10	862 995 2 412 818 5 467	3 3 6 4 8	(D) 995 (D) 818 (D)	...	2 177 (D) 1 692 1 943	...	2 177 (D) 1 692 (D)
7 4 10 5 4	18 719 (D) 15 720 14 377 (D)	3 2 6 4 2	(D) (D) 6 145 (D) (D)	12 6 11 11 6	37 819 2 605 4 737 2 512 9 871	3 2 7 9 6	(D) (D) 2 207 (D) (D)	6 10 4 6 10	3 100 4 251 (D) 2 680 5 605	5 3 3 6 9	(D) (D) 140 2 680 (D)	3 4 8 1 ...	(D) 740 3 129 (D) (D)	2 4 8 1 ...	(D) 740 3 129 (D) (D)

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE. 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area	Groceries and related products (SIC 504)-Continued											
	Meats, meat products (SIC 5047)				Fresh fruits, vegetables (SIC 5048)				Other groceries and related products (SIC 5049)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY.	927	1 417 065	858	1 057 010	902	664 290	678	314 338	1 832	4 072 808	1 383	1 559 535
2 CHICAGO, ILL.-NORTHWESTERN INDIANA.	369	827 764	319	521 650	351	339 545	276	187 626	547	1 063 033	337	227 720
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	709	1 163 574	661	242 914	723	594 005	530	260 924	1 585	3 769 567	1 184	1 451 333
4 CHICAGO, ILL.	359	816 751	312	518 345	341	335 748	266	183 829	536	1 059 990	329	226 212
5 LOS ANGELES-LONG BEACH, CALIF.	248	280 093	233	225 541	457	479 062	256	156 147	437	780 090	270	191 644
6 PHILADELPHIA, PA.-N.J.	165	182 752	155	133 419	344	179 648	152	73 694	381	1 119 207	267	(D)
7 BOSTON, MASS.	159	333 450	143	205 422	201	172 203	139	66 623	290	602 448	169	90 183
8 SAN FRANCISCO-OAKLAND, CALIF.	83	146 008	73	78 827	173	173 306	103	49 481	348	1 040 717	197	(D)
9 DETROIT, MICH.	139	137 373	130	107 649	138	112 438	111	75 501	205	380 805	123	73 115
10 ST. LOUIS, MO.-ILL.	57	51 327	55	(D)	104	85 355	81	55 391	168	(D)	91	55 709
11 CLEVELAND, OHIO.	50	56 684	48	(D)	85	86 898	70	49 487	122	248 413	58	(D)
12 MINNEAPOLIS-ST. PAUL, MINN.	50	83 244	42	40 101	61	53 794	46	28 304	136	302 992	59	(D)
13 PITTSBURGH, PA.	40	125 785	29	26 503	124	86 375	107	59 112	169	311 330	104	(D)
14 DALLAS, TEX.	41	55 938	37	30 871	41	50 546	28	32 208	104	(D)	41	20 095
15 NEWARK, N. J.	114	124 642	104	71 691	104	43 086	86	35 213	103	77 399	84	(D)
16 ATLANTA, GA.	20	49 307	15	7 348	74	59 050	58	36 393	94	280 603	42	(D)
17 HOUSTON, TEX.	45	65 517	41	23 700	54	40 627	44	29 231	94	155 493	49	(D)
18 KANSAS CITY, MO.-KAN.	38	33 253	35	(D)	59	57 092	45	33 847	100	(D)	44	22 888
19 SEATTLE, WASH.	29	62 906	22	(D)	37	47 089	30	29 720	123	216 986	51	34 761
20 BALTIMORE, MD.	35	37 858	33	(D)	120	66 141	88	35 824	138	177 502	77	33 573
21 CINCINNATI, OHIO-KY.	23	29 693	20	(D)	74	70 381	57	35 335	115	(D)	71	32 116
22 MILWAUKEE, WIS.	31	37 364	28	12 567	45	30 151	37	21 018	104	144 831	49	23 389
23 WASHINGTON, D. C.-MD-VA.	35	(D)	32	(D)	55	39 306	46	31 068	78	105 974	48	33 755
24 BUFFALO, N. Y.	36	45 916	33	(D)	67	41 941	56	27 792	107	131 907	56	20 639
25 PORTLAND, OREG.-WASH.	20	15 141	18	(D)	40	39 345	29	18 311	76	160 695	36	32 060
26 DENVER, COLO.	28	32 190	27	(D)	55	39 019	37	14 250	81	108 291	36	19 253
27 NEW ORLEANS, LA.	30	64 992	25	12 896	81	69 032	65	41 530	135	480 852	75	144 314
28 INDIANAPOLIS, IND.	20	18 919	19	(D)	46	42 406	43	37 735	82	(D)	35	20 567
29 PATTERSON-CLIFTON-PASSAIC, N. J.	46	48 336	43	29 215	36	12 115	29	11 016	63	(D)	51	16 070
30 MIAMI, FLA.	46	78 160	38	35 141	89	70 700	49	35 215	93	113 032	59	44 445
31 MEMPHIS, TENN.	18	23 963	15	(D)	34	23 336	27	14 928	63	(D)	20	7 807
32 JERSEY CITY, N. J.	46	60 715	40	(D)	18	10 748	16	(D)	57	168 655	46	47 445
33 LOUISVILLE, KY.-IND.	18	21 608	15	(D)	48	28 877	41	16 706	57	(D)	23	9 095
34 BIRMINGHAM, ALA.	10	39 430	6	7 905	29	20 763	26	19 903	58	82 641	24	(D)
35 COLUMBUS, OHIO	17	7 224	16	(D)	37	19 826	32	15 953	57	(D)	29	(D)
36 CHARLOTTE, N. C.	4	21 147	3	(D)	13	15 497	11	(D)	45	(D)	13	2 693
37 SYRACUSE, N. Y.	18	34 512	15	10 362	34	14 829	26	12 014	52	55 517	21	(D)
38 OMAHA, NEBR.-IOWA.	7	7 751	7	(D)	25	16 385	22	6 589	52	119 301	20	8 342
39 JACKSONVILLE, FLA.	9	30 152	5	2 370	31	23 920	24	21 346	59	(D)	24	13 109
40 PROVIDENCE, R.I.-MASS.	28	(D)	24	27 066	49	(D)	41	19 309	73	43 531	55	23 327
41 HARTFORD, CONN.	28	40 052	25	22 013	40	28 735	29	16 761	43	(D)	24	7 828
42 TAMPA-ST. PETERSBURG, FLA.	34	59 273	26	21 995	90	64 955	61	30 909	77	58 602	46	16 105
43 OKLAHOMA CITY, OKLA.	20	11 824	19	(D)	31	16 462	27	11 203	54	65 329	22	7 653
44 RICHMOND, VA.	11	12 557	10	(D)	20	8 931	15	5 355	48	61 326	22	10 558
45 PHOENIX, ARIZ.	17	22 080	14	(D)	69	57 805	34	21 669	53	(D)	25	10 043
46 ROCHESTER, N. Y.	19	39 499	16	19 000	21	6 521	13	4 050	43	29 298	27	12 373
47 ALBANY-SCHENECTADY-TROY, N. Y.	19	30 995	13	7 504	38	25 804	29	16 800	69	61 313	43	15 926
48 SALT LAKE CITY, UTAH	10	3 884	9	(D)	43	24 103	38	19 993	55	49 933	27	5 958
49 TOLEDO, OHIO	18	13 762	16	(D)	21	13 349	19	(D)	46	(D)	21	10 228
50 SAN DIEGO, CALIF.	20	19 168	19	(D)	50	41 773	30	21 511	46	60 394	29	(D)
51 SAN ANTONIO, TEX.	22	36 463	17	15 715	62	42 161	49	25 396	55	(D)	27	8 189
52 NASHVILLE, TENN.	9	8 413	7	(D)	24	12 060	19	11 229	37	44 651	10	5 569

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958-Continued
and Sales

Motor vehicles, automotive equipment (SIC 501)															
Total				Automobiles, other motor vehicles (SIC 5012)				Automotive equipment (SIC 5013)				Tires, tubes (SIC 5014)			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
1 612 779	2 809 407 1 229 457	1 432 681	1 054 379 277 134	314 133	2 154 913 831 746	239 99	637 499 78 455	1 122 580	490 525 303 030	1 035 528	337 070 (D)	176 66	163 969 94 681	158 54	79 810 (D)
1 136 730	1 841 977 1 212 205	1 009 634	761 765 (D)	213 124	1 386 659 824 227	160 91	446 832 (D)	803 544	332 044 293 700	740 492	252.891 (D)	120 62	123 274 94 278	109 51	62 042 20 883
1 036 474	1 220 007 738 315	926 412	409 426 144 633	150 81	801 807 542 508	118 59	153 663 37 252	793 333	320 012 127 792	726 304	222 076 89 644	93 60	98 188 68 015	82 49	33 687 17 737
321	665 492	273	98 297	55	506 973	34	(D)	227	100 267	209	64 138	39	58 252	30	(D)
405	667 435	336	186 729	63	436 684	39	58 468	299	170 935	263	(D)	43	59 816	34	(D)
678	2 011 226	432	153 589	159	1 587 281	53	40 897	477	379 336	347	(D)	42	44 609	32	(D)
267	454 538	235	114 095	55	329 324	39	(D)	180	80 163	170	62 608	32	45 051	26	(D)
300	502 252	241	103 454	48	332 181	27	8 935	222	130 887	193	88 250	30	39 184	21	6 269
201	471 909	162	82 103	33	350 508	17	10 037	147	74 949	130	(D)	21	46 452	15	(D)
291	524 042	252	102 711	48	367 314	30	10 972	204	75 098	192	46 204	39	81 630	30	45 535
251	645 269	178	77 622	45	465 243	20	14 068	181	121 799	144	60 439	25	58 227	14	3 115
243	354 988	210	89 273	47	227 084	35	26 869	168	101 221	152	(D)	28	26 683	23	(D)
209	582 691	149	71 751	47	426 427	23	(D)	136	78 878	112	(D)	26	77 386	14	11 430
206	355 435	177	70 877	44	271 233	26	18 212	149	57 480	143	49 100	13	26 722	8	3 565
225	508 874	171	72 872	45	380 309	23	27 203	155	72 636	133	40 233	25	55 929	15	5 436
218	228 969	189	64 991	40	155 801	30	(D)	157	50 817	143	34 010	21	22 351	16	(D)
161	217 755	143	57 939	27	123 590	22	(D)	112	50 612	104	(D)	22	36 553	17	6 318
158	492 681	124	36 942	30	411 166	13	4 266	108	39 309	99	28 297	20	42 206	12	4 379
126	215 119	103	29 346	23	154 438	13	5 784	93	42 758	85	(D)	10	17 923	5	(D)
136	292 503	112	51 583	33	232 253	19	19 111	92	(D)	84	(D)	11	(D)	9	(D)
135	346 085	109	40 004	32	283 101	20	8 140	93	42 605	85	30 110	10	20 379	4	1 754
217	283 658	177	78 434	37	196 105	23	(D)	149	54 159	130	(D)	31	33 394	24	11 169
199	410 984	149	(D)	38	278 088	14	(D)	135	56 893	118	(D)	26	76 003	17	6 826
106	242 002	86	28 969	13	174 841	6	2 696	77	31 794	70	23 293	16	35 367	10	2 350
113	238 316	83	42 598	22	164 814	11	7 331	83	52 516	67	(D)	8	20 986	5	(D)
134	361 178	122	(D)	27	319 841	21	(D)	88	32 246	83	19 708	19	9 091	18	(D)
160	57 097	152	47 382	23	16 369	23	(D)	123	29 356	118	26 968	14	11 372	11	(D)
133	358 568	103	44 065	31	280 534	15	8 650	87	43 109	80	(D)	15	34 925	8	(D)
61	236 911	54	(D)	18	(D)	14	9 200	38	16 517	36	(D)	5	(D)	4	(D)
97	183 068	88	34 445	13	158 247	7	(D)	75	21 297	73	(D)	9	3 524	8	(D)
87	120 900	71	31 947	13	62 078	8	(D)	61	35 830	55	(D)	13	22 992	8	4 246
90	72 721	80	42 289	13	20 942	9	10 240	71	(D)	68	(D)	6	(D)	3	(D)
83	368 186	56	37 471	18	283 821	5	4 192	53	37 976	45	(D)	12	46 389	6	(D)
76	119 758	57	21 307	24	92 141	14	6 966	42	16 685	39	(D)	10	10 932	4	(D)
93	206 981	69	23 991	26	158 090	13	4 735	56	25 107	49	(D)	11	23 784	7	(D)
106	433 930	83	81 785	25	352 897	16	(D)	68	46 594	60	27 939	13	34 439	7	(D)
99	23 769	96	20 034	13	(D)	12	(D)	76	(D)	75	(D)	10	2 783	9	(D)
75	34 051	67	17 147	15	(D)	14	3 992	51	(D)	49	(D)	9	15 709	4	(D)
95	34 461	91	30 314	13	11 652	13	11 652	72	21 316	68	17 169	10	1 493	10	1 493
101	232 504	82	34 181	22	182 909	11	(D)	69	28 637	65	24 422	10	20 958	6	(D)
83	156 622	70	26 124	11	114 073	6	3 854	60	25 275	54	(D)	12	17 274	10	(D)
126	61 163	113	(D)	26	20 682	21	(D)	88	22 619	83	21 310	12	17 862	9	(D)
60	18 739	55	16 212	17	5 288	16	(D)	34	10 158	30	(D)	9	3 293	9	3 293
69	56 907	60	33 361	15	32 161	11	18 927	49	(D)	47	(D)	5	(D)	2	(D)
88	134 839	67	35 189	22	89 192	12	12 613	54	21 400	49	18 591	12	24 247	6	3 985
72	89 418	62	(D)	13	(D)	9	5 907	53	13 768	47	11 530	6	(D)	6	(D)
112	29 472	110	(D)	11	6 249	10	(D)	92	21 177	91	(D)	9	2 046	9	2 046
106	65 865	94	35 857	16	36 860	11	19 044	80	20 198	76	(D)	10	8 807	7	(D)
73	45 917	66	39 720	5	8 830	3	(D)	57	31 568	52	(D)	11	5 519	11	5 519

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1K.—WHOLESALE TRADE: 1958—KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area	Farm products—raw materials (SIC 505)											
	Total				Cotton (SIC 505 part)				Grain (SIC 505 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.—NORTHEASTERN NEW JERSEY	616	2 550 306	422	1 868 376	26	89 963	12	24 085	74	1 504 694	39	1 261 132
2 CHICAGO, ILL.—NORTHWESTERN INDIANA	243	1 427 034	77	411 599	4	(D)	3	(D)	101	432 320	32	284 668
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y	587	2 530 321	404	1 858 092	23	(D)	10	23 697	67	1 500 200	34	(D)
4 CHICAGO, ILL	227	1 409 161	74	(D)	4	(D)	3	(D)	87	416 547	29	280 487
5 LOS ANGELES—LONG BEACH, CALIF	97	244 294	58	106 520	14	48 031	11	(D)	19	39 136	12	24 339
6 PHILADELPHIA, PA.—N.J.	99	196 996	58	162 510	5	4 119	2	(D)	13	99 203	9	97 152
7 BOSTON, MASS	206	392 741	114	211 906	10	33 085	4	(D)	14	(D)	6	(D)
8 SAN FRANCISCO—OAKLAND, CALIF	46	83 704	26	38 806	3	4 364	3	4 364	14	41 012	10	(D)
9 DETROIT, MICH	23	68 790	10	4 009	1	(D)	...	...	3	(D)	1	(D)
10 ST. LOUIS, MO.—ILL	134	594 295	45	215 126	...	...	...	...	46	192 157	13	138 216
11 CLEVELAND, OHIO	17	55 354	6	3 419	...	...	...	...	6	1 715	2	(D)
12 MINNEAPOLIS—ST. PAUL, MINN	144	1 002 327	70	229 338	...	...	...	...	77	505 037	51	216 950
13 PITTSBURGH, PA	13	21 459	3	2 221	...	...	...	...	2	(D)	1	(D)
14 DALLAS, TEX	101	408 777	61	357 180	60	376 502	44	348 038	26	20 380	13	7 176
15 NEWARK, N. J	15	11 766	10	(D)	...	(D)	...	(D)	5	(D)	3	(D)
16 ATLANTA, GA	39	105 497	12	34 414	18	68 603	8	31 604	6	16 788	1	(D)
17 HOUSTON, TEX	52	393 666	26	355 271	18	337 942	13	334 514	13	5 781	4	(D)
18 KANSAS CITY, MO.—KAN	123	746 438	50	302 992	...	...	...	...	57	342 421	32	269 901
19 SEATTLE, WASH	32	70 453	20	54 298	...	...	...	...	10	52 717	6	(D)
20 BALTIMORE, MD	38	87 360	17	18 193	1	(D)	1	(D)	13	21 330	7	9 885
21 CINCINNATI, OHIO—KY	24	96 243	7	6 247	...	...	...	...	2	(D)	2	(D)
22 MILWAUKEE, WIS	37	107 609	16	18 890	...	...	...	...	10	13 778	7	(D)
23 WASHINGTON, D. C.—MD.—VA	11	10 668	5	(D)	...	...	...	...	...	...	...	...
24 BUFFALO, N. Y	26	142 895	18	130 446	...	...	...	...	18	128 712	16	(D)
25 PORTLAND, OREG.—WASH	44	353 159	23	308 666	...	...	...	...	17	307 937	13	304 475
26 DENVER, COLO	73	273 808	29	43 055	...	...	...	...	36	37 612	16	20 305
27 NEW ORLEANS, LA	35	228 059	20	123 217	14	174 140	9	96 311	3	(D)	1	(D)
28 INDIANAPOLIS, IND	42	279 546	13	95 884	...	...	...	...	18	(D)	9	(D)
29 PATERSON—CLIFTON—PASSAIC, N. J	7	1 269	5	(D)	1	(D)	1	(D)	1	(D)	1	(D)
30 MIAMI, FLA	10	4 551	4	(D)	...	...	...	...	1	(D)	...	...
31 MEMPHIS, TENN	138	816 081	77	511 000	111	717 617	70	487 913	12	50 894	5	(D)
32 JERSEY CITY, N. J	4	(D)	2	(D)	1	(D)	1	(D)	1	(D)	1	(D)
33 LOUISVILLE, KY.—IND	43	138 835	20	59 578	...	...	...	...	13	29 447	9	(D)
34 BIRMINGHAM, ALA	11	19 441	4	3 248	61	107 072	40	53 063	4	(D)	4	(D)
35 COLUMBUS, OHIO	31	75 425	14	42 363	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
36 CHARLOTTE, N. C	18	61 661	6	29 781	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
37 SYRACUSE, N. Y	6	862	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
38 OMAHA, NEBR.—IOWA	124	818 995	39	117 546	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39 JACKSONVILLE, FLA	8	4 698	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
40 PROVIDENCE, R.I.—MASS	14	(D)	11	(D)	3	(D)	3	(D)	...	...	...	...
41 HARTFORD, CONN	17	24 721	8	12 579	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
42 TAMPA—ST. PETERSBURG, FLA	16	18 928	7	3 506	...	...	...	...	5	9 821	3	(D)
43 OKLAHOMA CITY, OKLA	45	157 401	12	32 497	3	(D)	2	(D)	10	4 126	4	(D)
44 RICHMOND, VA	30	210 570	17	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
45 PHOENIX, ARIZ	32	93 775	10	25 605	14	32 700	7	(D)	4	(D)	1	(D)
46 ROCHESTER, N. Y	6	3 746	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
47 ALBANY—SCHENECTADY—TROY, N. Y	7	33 458	7	33 458	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
48 SALT LAKE CITY, UTAH	18	15 134	7	3 932	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
49 TOLEDO, OHIO	16	80 263	10	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
50 SAN DIEGO, CALIF	6	1 938	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
51 SAN ANTONIO, TEX	34	64 983	16	23 481	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
52 NASHVILLE, TENN	22	40 514	7	8 402	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958—Continued

and Sales

Farm products—raw materials (SIC 505)—Continued								Electrical goods (SIC 506)							
Livestock, except horses and mules (SIC 505 part)				Miscellaneous farm products (SIC 505 part)				Total				General-line electrical supplies, apparatus (SIC 5062 pt., 5063 pt.)			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
19	22 724	5	989	497	932 925	366	582 170	1 805	2 480 605	1 371	1 043 588	87	80 638	87	80 638
81	865 326	11	(D)	57	(D)	31	59 266	667	1 492 224	396	667 422	41	113 127	41	113 127
14	17 556	4	(D)	483	(D)	356	575 779	1 417	1 831 478	1 092	761 183	62	61 429	62	61 429
79	(D)	11	(D)	57	(D)	31	59 266	645	1 473 123	379	652 745	38	106 208	38	106 208
28	115 605	9	5 211	36	41 522	26	(D)	758	1 044 649	509	403 009	30	61 142	30	61 142
16	16 572	1	(D)	65	77 102	46	63 992	420	762 750	255	210 872	23	41 316	23	41 316
5	5 501	1	(D)	177	(D)	103	180 636	335	508 926	202	212 861	8	(D)	8	(D)
7	15 749	1	(D)	22	22 579	12	12 036	329	499 020	192	193 152	13	27 314	13	27 314
5	(D)	...	...	14	6 913	9	(D)	307	458 310	178	168 087	20	40 209	20	40 209
67	364 333	19	53 223	21	37 805	13	23 687	193	298 588	108	121 227	8	21 101	8	21 101
5	48 081	...	...	6	5 558	4	(D)	234	380 632	128	108 487	9	(D)	9	(D)
50	472 689	11	10 850	17	24 601	8	1 538	231	331 658	135	132 370	10	(D)	10	(D)
9	(D)	...	...	2	(D)	2	(D)	214	358 256	137	167 269	7	(D)	7	(D)
9	(D)	...	...	6	(D)	3	(D)	198	320 824	80	100 394	9	15 624	9	15 624
1	(D)	...	...	9	9 319	7	(D)	218	409 875	153	194 725	15	18 444	15	18 444
6	12 871	...	...	9	7 235	3	(D)	187	382 029	73	99 594	8	(D)	8	(D)
15	40 881	7	11 980	5	9 062	2	(D)	172	188 056	116	102 451	9	(D)	9	(D)
59	382 849	15	(D)	7	21 168	3	(D)	174	278 813	88	91 770	7	(D)	7	(D)
9	8 774	3	393	13	8 962	11	(D)	189	215 968	98	81 937	10	(D)	10	(D)
12	56 980	4	(D)	12	(D)	5	(D)	123	176 862	78	90 462	12	(D)	12	(D)
12	82 417	1	(D)	10	(D)	4	867	131	182 593	69	63 725	6	(D)	6	(D)
14	75 701	...	...	13	18 130	9	(D)	146	213 195	103	111 400	6	(D)	6	(D)
...	...	...	...	11	10 668	5	(D)	161	440 340	101	103 694	5	(D)	5	(D)
6	(D)	...	...	2	(D)	1	(D)	118	123 390	76	66 222	7	9 711	7	9 711
10	28 417	1	(D)	17	16 805	9	(D)	118	145 031	70	(D)	8	(D)	8	(D)
29	217 692	6	(D)	8	18 504	7	(D)	133	190 642	75	81 747	6	(D)	6	(D)
8	8 964	3	1 836	10	(D)	7	(D)	109	172 849	64	100 068	5	(D)	5	(D)
19	156 339	2	(D)	5	(D)	2	(D)	120	163 442	75	67 994	8	(D)	8	(D)
1	(D)	...	...	4	(D)	3	(D)	83	89 420	61	23 395	2	(D)	2	(D)
2	(D)	...	...	7	2 883	4	(D)	134	116 500	112	95 005	10	14 483	10	14 483
10	(D)	...	...	5	(D)	2	(D)	67	81 506	49	59 311	4	(D)	4	(D)
1	(D)	...	...	1	(D)	...	...	63	139 280	44	54 803	2	(D)	2	(D)
13	84 895	5	25 698	17	24 493	6	(D)	66	64 286	49	53 022	9	(D)	9	(D)
29	63 031	13	12 207	(NA)	(NA)	(NA)	(NA)	61	107 072	40	53 063	7	(D)	7	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	66	81 799	47	55 144	7	(D)	7	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	78	149 181	41	65 873	5	(D)	5	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	85	170 310	41	42 563	3	(D)	3	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	58	65 089	42	(D)	4	(D)	4	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	54	87 956	44	40 870	6	9 801	6	9 801
1	(D)	...	...	10	(D)	8	(D)	58	42 977	52	(D)	1	(D)	1	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	61	62 374	42	48 918	5	(D)	5	(D)
5	6 300	...	...	6	2 807	4	(D)	77	91 777	65	65 883	7	(D)	7	(D)
28	142 967	3	(D)	4	(D)	3	(D)	48	56 925	39	44 999	5	(D)	5	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	55	65 469	36	37 288	7	(D)	7	(D)
11	52 552	2	(D)	3	(D)	...	...	64	66 758	46	(D)	9	(D)	9	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	71	77 567	51	41 321	8	17 086	8	17 086
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	67	84 679	55	(D)	6	(D)	6	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	64	62 731	42	42 845	4	(D)	4	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	63	65 144	47	47 363	5	(D)	5	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	65	59 925	50	45 845	2	(D)	2	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	52	57 643	43	51 066	3	(D)	3	(D)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	42	80 743	32	38 959	4	(D)	4	(D)

Table 1K.—WHOLESALE TRADE: 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area	Electrical goods (SIC 506)—Continued											
	Specialty-line electrical supplies, apparatus (SIC 5062 pt. and 5063 pt.)				Electrical appliances, TV, radio sets (SIC 5064)				Electronic parts, equipment (SIC 5065)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY	692	1 257 963	484	330 908	390	578 657	318	399 256	626	563 347	482	232 786
2 CHICAGO, ILL.-NORTHWESTERN INDIANA	287	654 094	150	170 753	141	463 421	95	339 989	198	261 582	110	43 553
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	529	973 359	375	227 212	332	445 044	278	309 694	494	351 646	377	162 848
4 CHICAGO, ILL.	279	645 196	145	165 063	137	461 789	92	(D)	191	259 930	104	(D)
5 LOS ANGELES-LONG BEACH, CALIF.	296	506 613	185	113 369	163	236 355	127	155 233	269	240 539	167	73 265
6 PHILADELPHIA, PA.-N.J.	195	344 987	106	43 858	68	259 304	49	96 439	134	117 143	77	29 259
7 BOSTON, MASS.	160	(D)	80	(D)	58	110 474	47	(D)	109	143 986	67	64 486
8 SAN FRANCISCO-OAKLAND, CALIF.	147	289 642	66	63 617	67	109 347	48	71 593	102	72 717	65	30 628
9 DETROIT, MICH.	145	278 821	59	43 650	66	100 702	46	(D)	76	38 578	53	(D)
10 ST. LOUIS, MO.-ILL.	83	167 645	26	25 202	49	95 561	34	67 166	53	14 281	40	7 758
11 CLEVELAND, OHIO.	121	(D)	48	(D)	37	65 227	28	51 728	67	39 213	43	(D)
12 MINNEAPOLIS-ST. PAUL, MINN.	102	171 910	37	(D)	60	95 935	48	75 732	59	(D)	40	14 329
13 PITTSBURGH, PA.	115	(D)	53	(D)	39	78 262	32	67 404	53	19 970	45	11 253
14 DALLAS, TEX.	98	163 998	30	21 722	28	72 685	17	53 263	63	68 517	24	9 785
15 NEWARK, N. J.	87	173 441	52	32 771	40	118 487	27	81 754	76	99 503	59	61 756
16 ATLANTA, GA.	104	246 346	24	18 605	42	77 510	28	(D)	33	(D)	13	7 706
17 HOUSTON, TEX.	88	110 703	42	30 171	33	42 253	27	39 207	42	(D)	38	(D)
18 KANSAS CITY, MO.-KAN.	80	(D)	24	(D)	37	58 082	28	(D)	50	(D)	29	18 714
19 SEATTLE, WASH.	89	(D)	33	(D)	33	39 327	23	(D)	57	29 292	32	(D)
20 BALTIMORE, MD.	50	(D)	23	(D)	24	(D)	19	(D)	37	25 181	24	8 778
21 CINCINNATI, OHIO-KY.	67	(D)	21	(D)	30	40 629	20	29 726	28	11 169	22	5 905
22 MILWAUKEE, WIS.	69	(D)	32	(D)	36	71 885	30	66 853	35	12 094	35	12 094
23 WASHINGTON, D. C.-MD.-VA.	49	321 783	23	17 491	37	55 425	30	(D)	70	(D)	43	18 623
24 BUFFALO, N. Y.	53	615 761	21	13 240	34	43 216	27	38 404	24	8 887	21	4 867
25 PORTLAND, OREG.-WASH.	61	(D)	27	(D)	28	48 068	23	(D)	21	(D)	12	5 581
26 DENVER, COLO.	65	116 794	27	24 939	30	44 258	25	(D)	32	(D)	17	(D)
27 NEW ORLEANS, LA.	60	(D)	24	(D)	24	56 573	17	(D)	20	(D)	18	(D)
28 INDIANAPOLIS, IND.	48	(D)	19	(D)	31	51 146	25	41 082	33	(D)	23	(D)
29 PATERSON-CLIFTON-PASSAIC, N. J.	32	(D)	24	(D)	10	3 839	8	(D)	39	58 431	27	4 835
30 MIAMI, FLA.	51	37 300	39	21 544	39	46 915	32	(D)	34	17 802	31	(D)
31 MEMPHIS, TENN.	28	32 753	13	13 801	20	34 931	19	(D)	15	(D)	13	(D)
32 JERSEY CITY, N. J.	33	80 167	24	(D)	7	(D)	4	(D)	21	53 185	14	(D)
33 LOUISVILLE, KY.-IND.	26	(D)	13	(D)	20	39 068	17	(D)	11	(D)	10	(D)
34 BIRMINGHAM, ALA.	26	57 507	10	6 683	18	35 039	14	(D)	10	(D)	9	(D)
35 COLUMBUS, OHIO.	25	27 226	14	7 015	17	27 184	15	(D)	17	(D)	11	5 535
36 CHARLOTTE, N. C.	45	(D)	16	(D)	19	44 436	14	(D)	9	(D)	6	(D)
37 SYRACUSE, N. Y.	34	(D)	9	(D)	20	(D)	17	(D)	28	40 641	12	(D)
38 OMAHA, NEBR.-IOWA.	22	(D)	9	(D)	21	(D)	19	(D)	11	2 471	10	(D)
39 JACKSONVILLE, FLA.	20	53 882	10	6 796	16	21 849	16	21 849	12	2 424	12	2 424
40 PROVIDENCE, R. I.-MASS.	20	(D)	17	(D)	22	(D)	20	(D)	15	(D)	14	(D)
41 HARTFORD, CONN.	24	(D)	12	(D)	19	34 034	16	(D)	13	3 903	9	2 274
42 TAMPA-ST. PETERSBURG, FLA.	30	28 391	20	(D)	18	34 220	17	(D)	22	(D)	21	(D)
43 OKLAHOMA CITY, OKLA.	17	17 717	11	(D)	18	28 73	15	(D)	8	(D)	8	(D)
44 RICHMOND, VA.	27	(D)	12	(D)	13	22 820	10	(D)	8	2 120	7	(D)
45 PHOENIX, ARIZ.	22	(D)	11	(D)	18	(D)	17	(D)	15	(D)	9	2 677
46 ROCHESTER, N. Y.	28	27 194	17	9 692	16	11 524	14	(D)	19	21 763	12	(D)
47 ALBANY-SCHENECTADY-TROY, N. Y.	25	(D)	18	(D)	19	34 612	17	(D)	17	6 110	14	3 484
48 CHARLOTTE, N. C.	45	(D)	16	(D)	19	44 436	14	(D)	9	(D)	6	(D)
49 TOLEDO, OHIO.	23	(D)	13	(D)	24	28 363	19	(D)	11	(D)	10	(D)
50 SAN DIEGO, CALIF.	16	(D)	13	(D)	24	23 903	22	(D)	23	15 098	13	(D)
51 SAN ANTONIO, TEX.	15	(D)	9	(D)	19	35 211	16	(D)	15	(D)	15	(D)
52 NASHVILLE, TENN.	15	(D)	10	(D)	15	19 855	12	(D)	8	(D)	6	(D)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958—Continued
and Sales

Drugs, chemicals, allied products (SIC 502)															
Total				Drugs, drug proprietaries, druggists' sundries (SIC 5022)				Paints, varnishes (SIC 5028)				Other chemicals, allied products (SIC 5029)			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
1 888 609	4 444 393	1 504 397	1 026 110	813 233	997 652	681 168	491 117	217 130	179 863	160 89	49 881	858 246	3 266 878	663 140	485 112
	1 567 299		310 382		497 698		151 450		202 963		37 277		866 638		121 655
1 517 594	3 892 875	1 206 388	837 734	693 228	787 107	584 164	398 453	152 123	138 574	111 85	34 374	672 243	2 967 194	511 139	404 907
604	889 678	366	278 440	243	450 674	178	178 934	151	76 997	59	20 381	210	362 007	129	79 125
287	727 081	177	133 280	104	194 477	75	76 506	56	66 717	33	10 320	127	465 887	69	46 454
251	406 257	156	99 747	69	128 488	50	43 183	44	26 799	23	7 008	138	250 970	83	49 556
259	444 179	144	92 273	91	192 723	60	61 395	62	40 405	32	8 314	106	211 051	52	22 564
229	369 535	154	89 473	79	102 035	69	59 663	52	61 613	32	9 658	98	205 887	53	20 152
179	347 751	113	86 583	65	139 177	50	47 541	32	15 559	21	3 076	82	193 015	42	35 966
189	440 791	112	58 959	52	115 465	42	37 293	40	48 993	24	4 332	97	276 333	46	17 334
131	188 603	87	73 193	49	113 678	35	(D)	36	9 876	24	5 378	46	65 049	28	(D)
142	259 456	69	63 777	28	66 290	23	39 458	40	17 606	17	4 697	74	175 560	29	19 622
118	246 482	55	35 741	49	179 597	22	23 139	31	21 444	17	3 714	38	45 441	19	8 888
167	307 026	134	79 653	61	89 523	50	49 135	34	29 025	24	8 562	72	188 478	60	21 956
136	459 352	52	42 133	52	233 004	26	(D)	24	22 987	8	1 744	60	203 361	18	(D)
140	301 486	87	54 150	28	54 412	23	26 516	34	20 890	19	3 172	78	226 184	45	24 462
119	268 551	66	30 260	53	140 030	38	(D)	23	16 936	8	(D)	43	111 585	20	8 685
115	140 577	63	49 980	37	68 715	27	(D)	35	8 292	16	2 211	43	63 570	20	(D)
101	143 882	70	38 279	38	91 250	27	20 981	27	13 901	21	4 781	36	38 731	22	12 517
109	310 031	55	48 463	24	148 574	16	25 361	19	6 703	9	1 825	66	154 754	30	21 277
81	67 859	57	40 890	23	39 243	16	(D)	24	5 305	17	2 584	34	23 311	24	(D)
74	60 368	56	35 569	29	44 684	25	26 252	24	9 903	19	7 655	21	5 781	12	1 662
87	151 498	58	38 794	34	87 493	27	28 512	17	20 794	10	2 600	36	43 211	21	7 682
92	80 284	47	37 050	37	42 704	25	23 705	29	12 184	12	(D)	26	25 396	10	(D)
92	105 285	50	33 775	43	67 112	21	27 032	25	6 193	14	(D)	24	31 980	15	(D)
86	143 782	55	38 177	29	65 230	20	21 509	21	8 898	13	3 451	36	69 654	22	13 217
64	88 649	40	47 002	17	68 025	11	(D)	23	5 876	13	(D)	24	14 748	16	9 600
126	160 836	97	77 193	35	94 686	25	(D)	16	5 136	13	(D)	75	61 014	59	45 837
87	50 912	76	42 735	33	30 693	29	25 665	15	4 559	11	3 304	39	15 660	36	13 766
62	91 283	36	24 441	33	68 357	21	20 019	10	5 301	4	(D)	19	17 625	11	(D)
61	44 235	54	24 364	21	25 925	19	(D)	8	2 814	7	(D)	32	15 496	28	(D)
58	57 623	32	(D)	16	26 422	15	(D)	17	4 782	3	351	25	26 419	14	4 144
39	75 934	21	19 755	15	26 665	13	(D)	11	2 710	4	378	13	46 559	4	(D)
37	45 013	27	28 513	19	36 012	15	(D)	8	2 676	4	695	10	6 325	8	(D)
59	368 693	28	22 190	15	39 823	10	12 146	14	6 104	9	3 252	30	322 766	9	6 792
36	77 100	22	15 490	11	33 813	8	(D)	15	4 179	8	2 199	10	39 108	5	(D)
37	48 302	25	19 967	13	31 722	9	(D)	10	(D)	7	2 380	14	(D)	9	(D)
52	84 311	29	33 060	22	66 598	12	26 863	14	5 080	8	2 390	16	12 633	9	3 807
69	(D)	48	(D)	7	16 033	6	(D)	14	2 700	11	2 178	48	(D)	31	18 459
23	40 580	18	(D)	8	28 600	7	(D)	7	2 629	4	1 711	8	9 351	7	(D)
39	28 701	25	17 218	16	16 698	15	(D)	10	1 974	3	423	13	10 029	7	(D)
29	30 681	30	25 828	14	19 528	13	(D)	12	3 310	5	(D)	13	7 843	12	(D)
42	45 453	30	22 355	27	33 596	22	(D)	8	3 325	5	1 854	7	8 532	3	(D)
34	19 854	29	15 664	13	11 226	13	(D)	12	2 663	8	(D)	9	5 965	8	(D)
42	24 952	31	18 499	6	(D)	6	(D)	15	4 222	11	3 130	21	(D)	14	(D)
35	24 008	24	20 824	11	16 035	9	(D)	15	(D)	9	1 550	9	(D)	6	(D)
40	39 134	28	19 617	17	13 029	16	(D)	14	6 630	8	2 022	9	19 475	4	(D)
37	26 510	29	18 573	8	15 195	7	(D)	18	5 385	12	(D)	11	5 930	10	(D)
38	24 527	29	21 880	16	18 756	15	(D)	6	1 178	3	(D)	16	4 593	11	2 715
37	24 910	31	17 713	21	17 033	20	(D)	7	(D)	4	1 511	9	(D)	7	(D)
35	22 949	22	14 957	16	15 308	13	(D)	6	2 952	...	...	13	4 689	9	(D)

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE: 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical areas	Furniture, home furnishings (SIC 5097)											
	Total				Furniture--household, office (SIC 5097 part)				Home furnishings, floor coverings (SIC 5097 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY	1 716	1 352 071	1 411	690 312	544	362 850	407	182 598	1 172	989 221	1 004	507 714
2 CHICAGO, ILL.-NORTHWESTERN INDIANA	519	515 564	340	181 225	218	172 494	130	58 179	301	343 070	210	123 046
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	1 571	1 253 723	1 295	636 936	485	315 690	368	167 931	1 086	938 033	927	469 005
4 CHICAGO, ILL.	513	509 405	334	(D)	213	(D)	125	56 996	300	(D)	209	(D)
5 LOS ANGELES-LONG BEACH, CALIF.	478	322 537	366	196 623	172	93 829	123	50 890	306	228 708	243	145 733
6 PHILADELPHIA, PA.-N.J.	245	207 495	186	88 906	103	51 337	74	21 733	142	156 158	112	67 173
7 BOSTON, MASS.	186	132 797	129	70 415	79	38 030	51	(D)	107	94 767	78	(D)
8 SAN FRANCISCO-OAKLAND, CALIF.	238	172 565	166	90 902	97	48 139	66	22 107	141	124 426	100	68 795
9 DETROIT, MICH.	128	111 643	94	56 678	55	26 648	39	13 972	76	84 995	55	42 706
10 ST. LOUIS, MO.-ILL.	110	67 358	83	38 893	53	19 406	41	11 633	57	47 952	42	27 260
11 CLEVELAND, OHIO.	113	105 825	73	36 551	42	16 370	26	5 927	71	89 455	47	30 624
12 MINNEAPOLIS-ST. PAUL, MINN.	85	66 036	56	36 864	40	18 461	24	8 317	45	47 575	32	28 547
13 PITTSBURGH, PA.	111	90 467	87	56 664	46	25 668	37	19 091	65	64 799	50	37 573
14 DALLAS, TEX.	131	114 549	62	36 837	58	21 847	29	8 430	73	92 702	33	28 407
15 NEWARK, N. J.	73	55 408	60	30 378	28	30 881	17	(D)	45	24 527	43	(D)
16 ATLANTA, GA.	81	99 207	48	33 974	20	14 151	9	3 739	61	85 056	39	30 235
17 HOUSTON, TEX.	54	35 962	39	24 634	28	18 257	18	(D)	26	17 705	21	(D)
18 KANSAS CITY, MO.-KAN.	76	(D)	51	34 499	35	(D)	25	(D)	41	63 985	26	(D)
19 SEATTLE, WASH.	83	52 384	60	26 123	34	16 147	22	5 957	49	36 237	38	20 166
20 BALTIMORE, MD.	69	49 488	54	29 071	25	15 576	17	(D)	44	33 912	37	(D)
21 CINCINNATI, OHIO-KY.	61	56 335	41	23 319	24	19 411	14	5 875	37	36 924	27	17 444
22 MILWAUKEE, WIS.	51	20 668	39	15 970	22	6 662	15	3 696	29	14 006	24	12 274
23 WASHINGTON, D. C.-MD.-VA.	55	41 250	39	(D)	32	(D)	19	11 943	23	(D)	20	(D)
24 BUFFALO, N. Y.	61	32 270	47	21 405	18	4 453	12	2 348	43	27 817	35	19 057
25 PORTLAND, OREG.-WASH.	46	26 386	39	20 607	13	5 404	11	(D)	33	20 982	28	(D)
26 DENVER, COLO.	82	51 417	48	22 850	35	(D)	21	(D)	47	(D)	27	(D)
27 NEW ORLEANS, LA.	51	28 829	42	16 096	23	7 870	21	(D)	28	20 959	21	(D)
28 INDIANAPOLIS, IND.	41	24 210	29	16 648	26	9 233	17	(D)	15	14 977	12	(D)
29 PATERSON-CLIFTON-PASSAIC, N. J.	44	29 597	31	12 245	18	12 142	11	1 897	26	17 455	20	10 348
30 MIAMI, FLA.	96	37 743	79	23 443	43	20 304	32	9 188	53	17 439	47	14 255
31 MEMPHIS, TENN.	26	14 319	19	6 590	10	3 519	8	(D)	16	10 800	11	(D)
32 JERSEY CITY, N. J.	21	11 845	19	(D)	10	3 989	8	(D)	11	7 856	11	7 856
33 LOUISVILLE, KY.-IND.	23	17 761	16	(D)	13	3 367	9	(D)	10	14 394	7	(D)
34 BIRMINGHAM, ALA.	22	14 726	16	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
35 COLUMBUS, OHIO	30	17 165	23	12 051	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
36 CHARLOTTE, N. C.	28	8 618	19	5 338	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
37 SYRACUSE, N. Y.	30	19 864	22	11 643	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
38 OMAHA, NEBR.-IOWA.	21	8 885	17	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39 JACKSONVILLE, FLA.	26	15 931	22	12 538	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
40 PROVIDENCE, R.I.-MASS.	32	8 372	30	(D)	13	2 724	11	(D)	19	5 648	19	5 648
41 HARTFORD, CONN.	37	19 451	31	15 285	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
42 TAMPA-ST. PETERSBURG, FLA.	32	12 122	28	8 896	16	7 621	13	(D)	16	4 501	15	(D)
43 OKLAHOMA CITY, OKLA.	22	8 790	18	6 760	9	3 668	8	(D)	13	5 122	10	(D)
44 RICHMOND, VA.	24	17 034	19	12 264	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
45 PHOENIX, ARIZ.	32	13 862	24	9 911	11	(D)	8	(D)	21	(D)	16	(D)
46 ROCHESTER, N. Y.	15	15 663	9	4 045	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
47 ALBANY-SCHENECTADY-TROY, N. Y.	31	14 309	25	9 184	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
48 SALT LAKE CITY, UTAH	24	(D)	16	12 351	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
49 TOLEDO, OHIO	18	12 422	15	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
50 SAN DIEGO, CALIF.	23	7 065	21	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
51 SAN ANTONIO, TEX.	15	7 830	12	6 489	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
52 NASHVILLE, TENN.	17	13 715	14	12 088	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958—Continued
and Sales

Dry goods, apparel (SIC 503)															
Total				Dry goods, piece goods, notions (SIC 5032)				Apparel and accessories, hosiery, lingerie (SIC 5035)				Footwear (SIC 5039)			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
6 512 624	9 016 957 602 947	5 084 406	3 812 502 207 617	3 476 212	5 856 283 269 751	2 952 139	2 653 451 (D)	2 834 376	2 998 730 307 422	1 971 239	1 066 561 (D)	202 36	161 944 25 774	161 28	92 490 13 984
6 262 621	8 871 348 (D)	4 867 404	3 708 843 (D)	3 341 212	5 774 924 269 751	2 834 139	2 600 985 (D)	2 732 373	2 939 923 305 561	1 883 237	(D) (D)	189 36	156 501 (D)	150 28	(D) 13 984
673	604 573	429	229 454	270	232 996	193	99 517	372	343 001	216	109 984	31	28 576	20	19 953
406	241 003	346	131 232	130	106 205	103	45 314	223	105 741	195	62 827	53	29 057	48	23 091
427	388 263	331	197 111	144	111 792	109	48 167	177	119 053	137	67 582	106	157 418	85	81 362
194	148 395	140	(D)	69	35 394	51	(D)	116	107 617	83	(D)	9	5 384	6	(D)
91	52 764	70	26 577	27	21 761	22	(D)	57	27 740	44	(D)	7	3 263	4	(D)
196	343 165	118	56 852	47	93 045	23	(D)	92	66 151	68	32 606	57	183 969	27	(D)
106	112 365	78	55 381	35	36 296	24	(D)	58	69 921	43	36 937	13	6 148	11	(D)
107	60 354	79	(D)	41	(D)	30	11 491	60	36 116	45	(D)	6	(D)	4	(D)
81	28 418	65	20 041	10	2 285	9	(D)	58	19 738	44	(D)	13	6 395	12	(D)
152	174 796	78	79 128	54	80 932	29	(D)	90	84 740	45	47 320	8	9 124	4	(D)
73	26 535	59	17 149	26	12 542	20	5 601	41	11 947	35	(D)	6	2 046	4	(D)
124	203 842	77	73 709	49	91 457	26	(D)	66	85 369	44	48 742	9	27 016	7	(D)
24	14 988	18	(D)	11	(D)	10	(D)	11	10 581	7	(D)	2	(D)	1	(D)
63	38 612	48	21 650	17	(D)	9	(D)	44	19 873	37	11 122	2	(D)	2	(D)
50	37 596	33	(D)	19	12 646	14	8 038	27	22 640	16	4 735	4	2 310	3	(D)
122	61 362	98	(D)	46	26 069	36	(D)	59	20 528	47	(D)	17	14 765	15	(D)
69	46 626	52	24 935	19	18 940	13	(D)	39	20 050	32	12 768	11	7 636	7	(D)
50	28 215	41	11 758	10	(D)	9	(D)	31	17 232	28	7 584	9	(D)	4	(D)
16	(D)	12	2 999	7	2 300	6	(D)	9	(D)	6	(D)	...	...	...	...
29	7 198	26	6 639	8	2 447	8	2 447	21	4 751	18	4 192	...	...	...	...
40	25 641	30	11 156	14	(D)	12	(D)	24	15 060	18	(D)	2	(D)	...	...
43	(D)	32	(D)	10	(D)	9	(D)	32	25 091	22	(D)	1	(D)	1	(D)
33	31 595	29	(D)	11	14 449	9	(D)	19	(D)	17	(D)	3	(D)	3	(D)
16	23 411	15	(D)	2	(D)	2	(D)	14	18 530	13	(D)	...	(D)	...	(D)
99	61 912	90	45 660	69	47 159	63	(D)	26	(D)	23	(D)	4	(D)	4	(D)
102	38 627	78	24 867	40	16 123	33	10 777	51	17 810	35	(D)	11	4 694	10	(D)
38	50 424	33	(D)	11	13 810	11	13 810	24	36 282	20	(D)	3	332	2	(D)
71	42 093	62	(D)	39	(D)	34	(D)	29	20 236	25	(D)	3	(D)	3	(D)
23	19 260	16	11 507	5	(D)	5	(D)	15	14 536	8	6 783	3	(D)	3	(D)
30	16 243	24	9 824	10	(D)	9	(D)	17	9 013	12	(D)	3	(D)	3	(D)
16	8 372	13	6 396	7	5 135	6	(D)	6	(D)	4	(D)	3	(D)	3	(D)
25	24 638	17	4 007	16	22 548	10	2 888	6	(D)	5	(D)	3	(D)	2	(D)
12	3 241	10	(D)	2	(D)	2	(D)	10	(D)	8	(D)	...	...	...	...
11	(D)	11	(D)	6	4 750	6	4 750	4	1 326	4	1 326	1	(D)	1	(D)
10	8 677	8	(D)	3	(D)	3	(D)	6	6 082	5	(D)	1	(D)	...	...
59	(D)	51	29 216	34	(D)	28	21 460	19	(D)	17	(D)	6	2 732	6	2 732
16	8 938	14	(D)	5	(D)	4	4 25	11	(D)	10	(D)	...	...	...	...
13	6 584	10	(D)	8	(D)	7	(D)	5	(D)	3	260	...	...	...	...
11	5 755	9	(D)	5	3 055	4	(D)	6	2 700	5	(D)	...	...	...	...
14	15 862	12	(D)	4	(D)	3	(D)	9	5 854	8	(D)	1	(D)	1	(D)
17	14 756	14	(D)	5	579	5	579	11	(D)	9	(D)	1	(D)	...	...
26	13 255	22	11 507	11	(D)	9	(D)	14	7 640	12	(D)	1	(D)	1	(D)
11	5 538	11	5 538	4	3 326	4	3 326	6	(D)	6	(D)	1	(D)	1	(D)
8	4 903	6	(D)	4	(D)	4	(D)	2	(D)	...	...	2	(D)	2	(D)
12	6 241	10	(D)	3	(D)	2	(D)	7	3 352	6	(D)	2	(D)	2	(D)
14	4 177	14	4 177	5	(D)	5	(D)	9	(D)	9	(D)	...	...	...	...
24	4 759	22	(D)	8	2 444	7	(D)	14	(D)	13	(D)	2	(D)	2	(D)
33	45 438	24	18 557	9	13 983	8	(D)	19	28 459	13	8 240	5	2 996	3	(D)

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE: 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area	Machinery, equipment, supplies (SIC 508)											
	Total				Commercial, industrial machinery, equipment, supplies (SIC 5082)							
					Commercial machines, equipment (SIC 5082 part)				Construction machinery, equipment (SIC 5082 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY.	4 881	3 562 057	3 847	1 521 659	647	444 646	462	141 010	160	141 912	124	87 785
2 CHICAGO, ILL.-NORTHWESTERN INDIANA	2 037	1 884 631	1 418	721 945	250	240 985	160	70 307	69	71 745	53	43 650
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	3 722	2 896 866	2 950	1 178 262	484	354 739	352	113 165	114	110 189	79	(D)
4 CHICAGO, ILL.	1 967	1 847 497	1 365	699 880	231	232 427	150	68 475	65	64 855	50	(D)
5 LOS ANGELES-LONG BEACH, CALIF.	2 174	1 433 299	1 693	728 067	289	189 466	208	67 736	84	83 296	66	(D)
6 PHILADELPHIA, PA.-N.J.	1 159	737 630	836	328 325	151	94 246	100	25 363	44	42 094	41	35 354
7 BOSTON, MASS.	886	546 286	636	264 302	125	80 617	76	18 028	45	38 036	39	33 417
8 SAN FRANCISCO-OAKLAND, CALIF.	1 021	732 423	704	331 275	139	96 157	83	35 347	56	74 032	46	49 619
9 DETROIT, MICH.	1 053	774 101	697	284 068	116	84 104	68	19 147	26	34 658	22	(D)
10 ST. LOUIS, MO.-ILL.	634	499 088	390	182 773	96	62 273	55	16 994	23	46 732	18	22 017
11 CLEVELAND, OHIO.	790	540 484	495	206 930	95	54 521	57	16 203	30	31 993	26	22 208
12 MINNEAPOLIS-ST. PAUL, MINN.	577	507 820	407	204 968	97	55 869	55	14 041	36	56 124	31	(D)
13 PITTSBURGH, PA.	621	490 535	393	213 116	78	48 145	50	16 218	42	61 937	38	41 010
14 DALLAS, TEX.	551	491 384	362	206 877	89	54 797	52	13 835	28	50 611	23	(D)
15 NEWARK, N. J.	592	353 573	444	181 032	90	54 922	59	13 874	21	18 927	21	18 927
16 ATLANTA, GA.	500	448 699	283	143 858	79	52 121	43	12 829	24	30 112	16	20 351
17 HOUSTON, TEX.	656	496 993	453	256 843	86	43 508	51	13 951	34	34 325	32	(D)
18 KANSAS CITY, MO.-KAN.	457	427 875	297	168 585	73	38 933	37	9 583	30	50 141	25	36 730
19 SEATTLE, WASH.	511	292 623	348	157 287	68	28 920	43	10 176	38	29 073	30	19 615
20 BALTIMORE, MD.	389	286 674	289	145 209	65	43 067	35	9 600	16	37 188	15	(D)
21 CINCINNATI, OHIO-KY.	420	360 968	241	111 002	64	80 427	36	9 523	12	14 260	10	(D)
22 MILWAUKEE, WIS.	483	367 530	314	145 062	59	33 866	33	9 130	31	98 215	24	26 763
23 WASHINGTON, D. C.-MD.-VA.	317	294 016	201	89 837	66	87 321	36	(D)	22	12 602	16	6 336
24 BUFFALO, N. Y.	414	239 821	260	102 626	74	31 264	40	6 713	24	23 608	18	16 705
25 PORTLAND, OREG.-WASH.	394	250 645	303	145 461	55	21 573	35	8 451	30	43 752	25	(D)
26 DENVER, COLO.	396	305 929	259	136 959	64	37 715	37	8 044	32	79 417	25	33 013
27 NEW ORLEANS, LA.	373	255 511	248	144 787	52	24 555	28	8 116	12	6 845	11	(D)
28 INDIANAPOLIS, IND.	328	272 424	207	94 681	54	32 222	32	8 579	20	25 869	16	17 454
29 PATERSON-CLIFTON-PASSAIC, N. J.	333	171 221	254	83 290	41	22 066	26	8 310	18	10 292	17	(D)
30 MIAMI, FLA.	365	151 891	301	101 290	69	27 636	47	11 130	21	20 385	17	(D)
31 MEMPHIS, TENN.	216	168 498	155	76 070	43	21 306	22	6 841	17	28 300	15	(D)
32 JERSEY CITY, N. J.	169	117 443	138	(D)	26	11 008	19	3 979	1	(D)	1	(D)
33 LOUISVILLE, KY.-IND.	222	130 144	173	86 091	44	17 027	25	5 659	16	24 190	14	(D)
34 BIRMINGHAM, ALA.	231	166 951	142	73 967	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
35 COLUMBUS, OHIO	207	161 322	149	70 933	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
36 CHARLOTTE, N. C.	235	152 251	147	69 974	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
37 SYRACUSE, N. Y.	212	181 566	138	70 652	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
38 OMAHA, NEBR.-IOWA.	176	197 610	124	83 560	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39 JACKSONVILLE, FLA.	167	99 384	126	66 470	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
40 PROVIDENCE, R.I.-MASS.	198	69 179	157	41 705	33	(D)	13	(D)	8	(D)	8	(D)
41 HARTFORD, CONN.	204	108 291	134	49 464	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
42 TAMPA-ST. PETERSBURG, FLA.	192	68 324	156	46 979	40	12 907	29	6 198	9	9 759	9	9 759
43 OKLAHOMA CITY, OKLA.	265	150 992	202	88 400	47	24 754	31	8 952	22	25 980	20	(D)
44 RICHMOND, VA.	158	128 623	98	57 104	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
45 PHOENIX, ARIZ.	178	82 290	140	62 062	31	14 962	19	5 466	21	15 242	18	14 114
46 ROCHESTER, N. Y.	217	129 852	146	51 240	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
47 ALBANY-SCHENECTADY-TROY, N. Y.	167	90 088	107	44 645	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
48 SALT LAKE CITY, UTAH	178	110 494	130	62 951	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
49 TOLEDO, OHIO	198	85 137	147	41 100	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
50 SAN DIEGO, CALIF.	164	61 176	138	40 869	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
51 SAN ANTONIO, TEX.	156	80 517	126	59 730	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
52 NASHVILLE, TENN.	144	102 812	107	57 796	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958—Continued
and Sales

Machinery, equipment, supplies (SIC 508)—Continued															
Commercial, industrial machinery, equipment, supplies (SIC 5082)—Con.								Farm and garden machinery, equipment (SIC 5083)				Professional equipment, supplies (SIC 5086)			
Industrial machinery, equipment (SIC 5082 part)				Industrial supplies (SIC 5082 part)				All types of operations				All types of operations			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
1 428 617	1 058 927 631 602	1 017 367	427 131 183 567	919 484	727 540 459 770	746 346	356 417 172 618	82 61	69 203 62 070	66 43	25 398 (D)	776 267	374 830 184 718	682 202	239 752 108 131
1 074 605	841 021 622 153	768 359	345 495 178 093	628 470	561 336 451 181	511 332	249 723 164 029	60 59	40 170 (D)	48 41	(D) (D)	663 257	305 793 182 246	592 195	193 681 106 187
578 373	381 010 217 935	409 235	166 646 81 718	445 259	285 794 201 980	323 183	150 472 90 719	48 23	37 362 20 147	44 22	(D) (D)	272 146	155 302 89 100	203 113	88 116 38 526
269 291	198 148 218 605	170 80 482	177 91 072	188 205	103 079 146 457	129 140	103 079 146 457	10 28	8 783 43 810	9 21	(D) 9 820	103 133	55 082 66 802	80 91	32 376 35 038
387 191	251 202 114 457	211 67 833	211 67 833	299 294 914	212 93 998	212 93 998	212 93 998	17 17	26 595 38 157	16 13	(D) 9 824	89 59	43 607 49 789	63 40	21 297 35 477
278 146	203 770 81 467	138 95	63 377 39 378	199 100	148 520 60 435	134 76	55 578 30 665	8 47	2 250 165 840	7 28	(D) 22 877	79 63	60 169 52 880	52 48	25 656 39 129
201 144	153 223 134 598	91 84	38 877 43 031	160 86	152 343 74 543	105 48	81 958 23 380	9 12	11 887 65 663	8 15	(D) 21 639	51 70	36 183 43 904	32 42	23 117 23 730
188 168	128 163 150 586	130 74	46 994 33 036	142 77	63 974 79 680	111 41	49 571 20 436	20 17	(D) 56 407	8 11	2 228 11 875	67 56	37 960 48 045	53 29	29 464 22 311
259 115	227 402 95 377	155 110 506	155 110 506	152 110 450	113 58 256	113 58 256	113 58 256	10 29	22 049 122 236	9 19	(D) 14 507	49 64	34 753 36 014	32 44	16 869 24 316
128 96	65 665 46 654	77 60	36 425 (D)	118 75	54 381 62 920	80 59	28 561 27 412	16 9	28 062 30 695	12 7	(D) (D)	56 34	28 264 19 146	37 23	14 908 12 960
141 153	101 831 68 455	59 85	21 866 31 095	102 129	105 552 91 046	63 88	36 115 38 024	7 11	(D) 6 367	5 8	(D) (D)	44 52	20 236 43 784	29 36	9 988 23 693
65 135	76 613 95 639	31 70	7 597 26 271	28 91	15 242 48 160	19 61	15 242 48 160	6 12	1 674 14 954	6 11	1 674 (D)	53 42	38 145 16 433	35 30	25 221 7 877
96 116	46 647 76 678	65 65	24 607 37 472	76 67	44 582 30 736	62 37	32 824 (D)	32 17	58 392 26 185	24 13	(D) (D)	51 45	21 559 23 278	41 34	15 487 14 911
117 112	104 441 63 127	65 58	58 034 18 448	66 54	57 849 45 378	44 36	57 849 45 378	12 14	14 368 75 758	9 7	(D) 10 484	44 35	20 602 18 389	28 26	11 063 11 347
100 57	64 394 34 896	71 39	22 525 17 887	82 34	34 106 10 611	63 30	17 597 30 (D)	2 11	(D) 2 099	2 11	(D) 2 099	30 43	14 735 15 394	23 38	(D) 12 510
45 52	23 069 20 307	28 37	15 088 8 992	35 48	28 503 61 641	25 42	12 482 33 043	14 5	47 186 3 377	9 5	10 995 3 377	26 11	(D) 12 681	20 10	6 279 (D)
53 23	23 307 (NA)	38 (NA)	13 461 (NA)	47 (NA)	36 455 (NA)	38 (NA)	(D) (NA)	5 1	(D) (D)	5 1	(D) (D)	31 23	11 867 11 566	27 17	(D) (D)
35 21	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	16 9	43 841 22 792	11 3	12 321 (D)	35 21	17 717 10 793	26 14	(D) 7 836
23 25	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	11 18	45 576 90 309	5 10	5 050 12 069	23 25	11 947 (D)	18 18	6 876 4 847
15 53	(NA) 20 054	(NA) 44	(NA) (D)	(NA) 50	(NA) (D)	(NA) 43	(NA) (D)	5 4	(D) (D)	5 4	(D) (D)	15 22	(D) (D)	11 19	4 937 4 874
22 28	(NA) 10 503	(NA) 17	(NA) 5 486	(NA) 30	(NA) 15 450	(NA) 25	(NA) (D)	7 6	6 083 1 256	6 6	(D) 1 256	22 32	12 722 9 288	13 24	4 332 4 974
95 15	48 545 (NA)	68 (NA)	31 280 (NA)	34 (NA)	11 509 (NA)	26 (NA)	5 863 (NA)	10 9	24 151 19 144	6 7	4 150 (D)	24 15	7 824 11 419	21 10	5 852 (D)
42 37	17 135 (NA)	32 (NA)	(D) (NA)	25 (NA)	9 999 (NA)	16 (NA)	6 749 (NA)	15 7	(D) (D)	14 5	(D) 3 434	16 37	8 606 19 747	13 30	7 259 11 420
28 20	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	6 9	(D) (D)	5 7	3 657 (D)	28 20	10 394 (D)	15 13	4 076 (D)
23 28	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	8 8	9 691 3 015	6 8	(D) 3 015	23 28	6 145 11 427	17 23	(D) (D)
19 16	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	5 7	708 16 015	5 3	708 (D)	19 16	4 935 (D)	15 14	(D) (D)

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE: 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area	Machinery, equipment, supplies (SIC 508)-Continued								Tobacco, tobacco products (SIC 5094)			
	Service-establishment equipment, supplies (SIC 5087)				Transportation equipment, supplies, except automotive (SIC 5088)							
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY	570	210 777	516	150 803	299	534 222	234	93 363	239	1 039 904	224	409 561
2 CHICAGO, ILL.-NORTHWESTERN INDIANA	208	83 158	196	(D)	81	150 583	51	(D)	85	243 147	76	194 580
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	461	177 931	415	125 695	238	505 687	185	74 002	160	914 750	150	(D)
4 CHICAGO, ILL.	200	82 570	188	(D)	80	(D)	50	38 811	70	223 811	62	(D)
5 LOS ANGELES-LONG BEACH, CALIF.	211	86 519	189	66 365	277	214 550	251	104 654	39	130 136	31	(D)
6 PHILADELPHIA, PA.-N.J.	133	50 125	118	33 917	30	22 003	24	(D)	89	125 350	82	(D)
7 BOSTON, MASS.	126	52 995	119	49 367	20	9 546	14	(D)	61	91 903	57	(D)
8 SAN FRANCISCO-OAKLAND, CALIF.	96	39 601	88	27 634	73	46 959	58	22 841	37	80 337	35	(D)
9 DETROIT, MICH.	99	31 904	91	25 431	20	7 117	14	3 455	55	123 026	50	(D)
10 ST. LOUIS, MO.-ILL.	85	34 462	75	16 280	28	28 071	15	6 236	29	62 220	28	(D)
11 CLEVELAND, OHIO.	74	20 057	65	15 234	27	19 204	16	(D)	29	58 609	27	(D)
12 MINNEAPOLIS-ST. PAUL, MINN.	66	18 166	61	15 107	22	17 029	13	(D)	22	47 814	20	(D)
13 PITTSBURGH, PA.	74	24 227	66	13 773	6	2 590	3	(D)	39	53 004	38	(D)
14 DALLAS, TEX.	67	(D)	59	33 534	47	(D)	39	(D)	17	39 101	15	(D)
15 NEWARK, N. J.	51	12 986	46	10 245	21	(D)	16	9 729	35	74 020	30	(D)
16 ATLANTA, GA.	65	20 090	58	(D)	14	11 658	11	(D)	14	40 153	13	(D)
17 HOUSTON, TEX.	44	9 970	41	9 087	22	14 536	20	(D)	13	34 763	12	(D)
18 KANSAS CITY, MO.-KAN.	47	18 504	41	12 530	13	10 781	11	(D)	20	49 389	19	(D)
19 SEATTLE, WASH.	38	11 859	33	(D)	49	46 399	36	(D)	7	29 865	5	(D)
20 BALTIMORE, MD.	60	27 130	59	(D)	34	19 874	31	(D)	33	69 008	32	(D)
21 CINCINNATI, OHIO-KY.	47	26 701	37	13 269	3	(D)	2	(D)	18	49 179	17	(D)
22 MILWAUKEE, WIS.	41	22 395	36	(D)	7	3 402	4	(D)	22	54 624	20	(D)
23 WASHINGTON, D. C.-MD.-VA.	40	13 619	36	11 666	37	48 800	22	16 125	10	(D)	9	40 458
24 BUFFALO, N. Y.	32	(D)	26	5 635	4	(D)	4	(D)	26	44 166	22	(D)
25 PORTLAND, OREG.-WASH.	40	8 364	38	(D)	14	6 776	13	(D)	11	25 457	10	(D)
26 DENVER, COLO.	45	23 764	40	21 494	10	8 156	8	(D)	11	35 919	10	(D)
27 NEW ORLEANS, LA.	40	11 794	39	(D)	30	15 057	24	13 875	20	39 545	19	(D)
28 INDIANAPOLIS, IND.	32	8 118	29	(D)	7	3 563	3	(D)	13	35 258	11	(D)
29 PATERSON-CLIFTON-PASSAIC, N. J.	31	(D)	28	8 477	29	12 975	24	8 466	15	21 989	15	21 989
30 MIAMI, FLA.	42	15 339	39	(D)	88	25 531	80	21 632	9	33 975	8	(D)
31 MEMPHIS, TENN.	32	10 061	32	10 061	4	(D)	4	(D)	10	42 491	8	(D)
32 JERSEY CITY, N. J.	17	5 375	17	(D)	9	(D)	7	(D)	20	22 089	20	22 089
33 LOUISVILLE, KY.-IND.	22	3 814	22	3 814	4	(D)	4	(D)	14	24 942	13	(D)
34 BIRMINGHAM, ALA.	24	5 705	23	(D)	4	(D)	3	(D)	12	36 824	10	(D)
35 COLUMBUS, OHIO.	23	(D)	23	4 601	2	(D)	1	(D)	11	31 202	10	(D)
36 CHARLOTTE, N. C.	18	6 014	16	(D)	9	6 675	7	(D)	2	(D)	2	(D)
37 SYRACUSE, N. Y.	20	(D)	18	(D)	2	(D)	1	(D)	10	21 665	9	(D)
38 OMAHA, NEBR.-IOWA.	26	11 302	23	(D)	5	(D)	4	(D)	9	20 412	8	(D)
39 JACKSONVILLE, FLA.	24	6 570	22	(D)	9	8 774	8	(D)	8	26 964	7	(D)
40 PROVIDENCE, R.I.-MASS.	26	3 939	24	(D)	2	(D)	2	(D)	21	(D)	19	(D)
41 HARTFORD, CONN.	15	3 895	12	(D)	4	51 114	2	(D)	16	22 499	13	(D)
42 TAMPA-ST. PETERSBURG, FLA.	34	5 910	33	(D)	13	3 251	13	3 251	12	33 768	10	(D)
43 OKLAHOMA CITY, OKLA.	28	6 324	25	(D)	5	1 905	5	1 905	9	19 182	8	(D)
44 RICHMOND, VA.	17	4 463	17	4 463	3	306	3	306	3	(D)	2	(D)
45 PHOENIX, ARIZ.	22	4 022	22	4 022	6	(D)	6	(D)	5	15 725	4	(D)
46 ROCHESTER, N. Y.	19	(D)	18	(D)	7	3 734	6	(D)	18	33 435	17	(D)
47 ALBANY-SCHENECTADY-TROY, N. Y.	16	4 195	14	(D)	1	(D)	1	(D)	14	29 011	13	(D)
48 SALT LAKE CITY, UTAH	23	5 505	23	5 505	2	(D)	2	(D)	5	13 175	4	(D)
49 TOLEDO, OHIO	19	3 711	17	3 711	3	1 002	3	1 002	9	21 485	8	(D)
50 SAN DIEGO, CALIF.	21	5 384	21	5 384	16	5 587	14	(D)	6	14 053	5	(D)
51 SAN ANTONIO, TEX.	25	10 907	23	(D)	12	5 020	12	5 020	7	24 867	5	(D)
52 NASHVILLE, TENN.	25	12 845	23	(D)	1	(D)	1	(D)	7	21 158	5	(D)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958--Continued
and Sales

Hardware; plumbing, heating equipment, supplies (SIC 507)																
Total				Hardware (SIC 5072)				Plumbing, heating equipment, supplies (SIC 5074)				Air conditioning, refrigeration equipment, supplies (SIC 5077)				
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	
1 578 554	840 733 426 162	1 352 445	599 481 288 926	614 214	320 089 175 274	524 166	218 546 (D)	1 709 259	405 148 180 743	617 217	312 753 124 545	255 81	115 496 70 145	211 62	68 182 (D)	1 2
1 202 527 562 413 323	640 104 416 224 457 426 239 273 199 075	1 036 418 428 316 249	455 052 278 988 312 656 146 973 126 935	505 209 215 117 80	265 719 173 612 198 052 70 344 59 379	432 161 161 88 65	183 544 (D) 134 193 43 560 (D)	502 244 236 238 197	290 423 173 762 199 696 133 817 116 028	440 202 181 189 144	221 122 117 564 145 153 91 962 71 186	195 74 111 58 46	83 962 68 850 59 678 35 112 23 668	164 55 86 39 40	50 386 (D) 33 310 11 451 (D)	3 4 5 6 7
251 268 163 199 162	218 936 219 205 171 613 185 293 204 345	182 193 111 145 111	138 425 143 993 90 769 114 112 (D)	94 87 39 62 45	77 432 80 474 59 894 89 051 99 646	64 67 25 41 33	(D) 52 332 39 690 58 793 87 118	116 133 86 105 81	114 176 116 015 69 430 81 674 82 575	87 89 59 79 53	79 411 (D) 42 614 46 093 (D)	41 48 38 32 36	27 328 22 716 51 289 14 568 22 124	31 37 27 25 25	(D) (D) 8 465 9 226 11 267	8 9 10 11 12
138 154 195 126 126	107 484 138 561 102 854 123 256 126 612	104 100 155 83 90	76 630 74 562 66 110 70 304 82 081	31 35 57 30 23	29 191 32 220 35 520 32 308 36 756	26 23 46 22 18	27 292 19 026 20 913 (D) 33 124	81 69 107 62 56	64 104 53 686 55 522 60 859 41 670	61 50 84 43 41	42 648 39 420 37 263 (D) 25 999	26 50 31 34 47	14 189 52 655 11 812 30 089 48 186	17 27 25 18 31	6 690 16 116 7 934 (D) 22 958	13 14 15 16 17
143 148 115 117 112	116 290 105 813 75 017 67 062 82 852	93 101 87 82 88	64 501 69 513 42 590 31 266 59 999	42 52 34 25 29	39 683 38 675 19 347 9 673 15 355	27 35 28 17 24	27 113 31 115 (D) 4 886 (D)	75 78 61 64 64	61 776 57 825 44 638 42 048 57 857	50 53 42 45 48	(D) 33 581 (D) 21 702 41 697	26 18 20 28 19	14 831 9 313 11 032 15 341 9 640	16 13 17 20 16	(D) 4 817 4 925 4 678 (D)	18 19 20 21 22
95 88 97 99 96	81 968 52 321 64 691 80 953 84 440	75 68 78 58 67	52 981 39 701 56 485 45 049 (D)	24 20 31 19 22	15 305 13 081 32 211 15 673 33 829	18 18 27 10 15	12 696 (D) (D) 12 905 (D)	52 54 48 62 44	56 566 32 383 28 493 55 021 31 285	43 39 34 35 33	35 702 23 104 23 498 28 308 (D)	19 14 18 18 30	10 097 6 857 3 987 10 259 19 326	14 11 17 13 19	4 583 (D) (D) 3 836 (D)	23 24 25 26 27
85 94 112 54 53	77 843 64 146 76 837 74 092 20 216	57 84 96 35 44	54 025 52 446 53 925 47 897 (D)	23 26 36 13 19	31 850 11 181 20 517 35 051 6 496	16 24 33 8 15	(D) (D) (D) (D) (D)	47 55 42 21 24	35 310 37 973 34 807 26 816 11 712	30 52 38 12 21	23 963 (D) (D) 19 663 9 458	15 13 34 20 10	10 683 14 992 21 513 12 225 2 008	11 8 25 15 8	(D) (D) 10 774 (D) (D)	28 29 30 31 32
48 49 56 60 56	86 231 68 231 52 553 51 259 27 528	40 36 46 42 43	(D) 61 050 47 400 37 770 15 876	11 12 13 12 10	(D) 41 359 16 767 13 108 4 800	11 10 12 11 9	(D) (D) (D) (D) (D)	20 22 33 31 34	13 543 18 928 32 901 25 146 18 249	15 15 25 20 23	(D) (D) (D) 20 062 (D)	17 15 10 17 12	(D) 7 944 2 885 13 005 4 479	14 11 9 11 11	(D) (D) (D) (D) (D)	33 34 35 36 37
53 45 65 72 77	42 729 34 147 (D) 33 781 42 028	43 36 62 62 68	36 876 27 259 (D) 24 360 37 074	7 14 13 13 13	10 610 12 251 (D) 4 991 16 340	6 12 13 12 11	(D) (D) (D) (D) (D)	32 20 40 43 45	24 401 14 981 15 609 17 938 20 921	25 16 37 38 42	21 001 13 203 14 469 16 130 20 181	14 11 12 16 19	7 718 6 915 (D) 10 852 4 767	12 8 12 12 15	(D) (D) (D) (D) (D)	38 39 40 41 42
48 47 67 57 61	31 184 45 609 61 909 29 962 31 493	40 29 53 44 51	29 305 20 290 49 053 18 465 24 353	8 9 10 14 7	11 240 8 350 11 590 5 432 7 451	5 9 8 11 7	10 671 8 350 (D) 4 174 7 451	27 27 27 32 43	15 701 30 400 27 118 14 718 21 611	24 13 23 28 36	(D) 9 181 24 442 13 034 15 095	13 11 30 11 11	4 243 6 859 23 201 9 812 2 431	11 7 22 5 8	(D) (D) (D) 1 257 1 807	43 44 45 46 47
49 44 40 46 39	50 949 33 594 38 836 46 883 38 771	39 36 39 38 28	42 913 29 769 (D) 38 294 30 032	10 8 9 10 13	24 080 (D) 15 308 4 296 19 018	6 6 9 10 8	22 888 (D) 15 308 4 296 15 017	31 21 17 20 18	(D) 10 611 19 514 11 047 15 658	25 17 16 15 12	(D) 9 673 (D) (D) 10 920	8 15 14 16 8	(D) (D) 4 014 31 540 4 095	8 13 14 13 8	(D) (D) 4 014 (D) 4 095	48 49 50 51 52

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE. 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN

Establishments

Standard metropolitan statistical area	Scrap, waste materials (SIC 5093)											
	Total				Iron, steel scrap (SIC 5093 part)				Waste materials (SIC 5093 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY	1 323	454 257	1 308	444 828	321	177 250	315	(D)	1 002	277 007	993	(D)
2 CHICAGO, ILL.-NORTHWESTERN INDIANA	460	280 431	445	247 968	212	198 834	201	(D)	248	81 597	244	(D)
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	950	350 076	940	341 033	184	125 258	180	(D)	766	224 818	760	(D)
4 CHICAGO, ILL.	432	268 813	417	236 350	197	192 255	186	(D)	235	76 558	231	(D)
5 LOS ANGELES-LONG BEACH, CALIF.	383	127 917	377	119 346	168	72 468	165	(D)	215	55 449	212	(D)
6 PHILADELPHIA, PA.-N.J.	400	119 854	397	(D)	125	61 198	123	(D)	275	58 656	274	(D)
7 BOSTON, MASS.	287	111 878	283	102 028	75	21 680	74	(D)	212	90 198	209	(D)
8 SAN FRANCISCO-OAKLAND, CALIF.	128	39 498	125	(D)	73	28 233	70	(D)	55	11 265	55	11 265
9 DETROIT, MICH.	273	141 857	265	(D)	147	96 574	141	93 228	126	45 283	124	(D)
10 ST. LOUIS, MO.-ILL.	160	82 306	152	68 704	92	55 632	86	(D)	68	26 674	66	(D)
11 CLEVELAND, OHIO.	145	125 757	143	(D)	78	101 086	77	(D)	67	24 671	66	(D)
12 MINNEAPOLIS-ST. PAUL, MINN.	70	17 686	67	17 362	37	10 703	35	(D)	33	6 983	32	(D)
13 PITTSBURGH, PA.	151	88 498	147	(D)	101	68 806	97	(D)	50	19 692	50	19 692
14 DALLAS, TEX.	53	30 650	51	(D)	31	23 127	29	(D)	22	7 523	22	7 523
15 NEWARK, N. J.	172	49 694	167	49 308	61	21 344	59	(D)	111	28 350	108	(D)
16 ATLANTA, GA.	57	42 089	56	(D)	15	4 336	15	4 336	42	37 753	41	(D)
17 HOUSTON, TEX.	71	30 759	70	(D)	48	25 214	48	25 214	23	5 543	22	(D)
18 KANSAS CITY, MO.-KAN.	63	17 390	63	17 390	33	11 980	33	11 980	30	5 410	30	5 410
19 SEATTLE, WASH.	52	10 915	52	10 915	33	7 901	33	7 901	19	3 014	19	3 014
20 BALTIMORE, MD.	93	41 643	93	41 643	26	15 331	26	15 331	67	26 312	67	26 312
21 CINCINNATI, OHIO-KY.	70	66 093	69	(D)	37	53 392	36	(D)	33	12 701	33	12 701
22 MILWAUKEE, WIS.	102	24 177	101	(D)	56	15 035	56	15 035	46	9 142	45	(D)
23 WASHINGTON, D. C.-MD.-VA.	64	15 147	63	(D)	27	6 911	27	6 911	37	8 236	36	(D)
24 BUFFALO, N. Y.	108	37 408	102	29 802	53	21 796	49	(D)	55	15 612	53	(D)
25 PORTLAND, OREG.-WASH.	50	17 375	50	17 375	26	11 949	26	11 949	24	5 426	24	5 426
26 DENVER, COLO.	32	9 096	32	9 096	19	4 006	19	4 006	13	5 090	13	5 090
27 NEW ORLEANS, LA.	34	16 426	32	(D)	14	6 661	14	6 661	20	9 765	18	(D)
28 INDIANAPOLIS, IND.	43	15 973	43	15 973	22	8 251	22	8 251	21	7 722	21	7 722
29 PATERSON-CLIFTON-PASSAIC, N. J.	88	14 101	88	14 101	30	4 157	30	4 157	58	9 944	58	9 944
30 MIAMI, FLA.	23	6 094	32	(D)	16	3 380	15	(D)	17	2 174	17	2 174
31 MEMPHIS, TENN.	26	13 884	26	13 884	10	8 724	10	8 724	16	5 160	16	5 160
32 JERSEY CITY, N. J.	93	35 800	93	35 800	37	22 828	37	22 828	56	12 972	56	12 972
33 LOUISVILLE, KY.-IND.	36	9 703	36	9 703	20	6 944	20	6 944	16	2 759	16	2 759
34 BIRMINGHAM, ALA.	37	37 988	33	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
35 COLUMBUS, OHIO.	34	21 623	33	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
36 CHARLOTTE, N. C.	31	22 441	30	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
37 SYRACUSE, N. Y.	26	13 302	26	13 302	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
38 OMAHA, NEBR.-IOWA.	21	13 229	20	13 229	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39 JACKSONVILLE, FLA.	19	6 830	19	6 830	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
40 PROVIDENCE, R. I.-MASS.	80	(D)	78	(D)	21	(D)	21	(D)	59	(D)	57	(D)
41 HARTFORD, CONN.	22	12 964	22	12 964	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
42 TAMPA-ST. PETERSBURG, FLA.	20	5 875	20	5 875	8	4 111	8	4 111	12	1 764	12	1 764
43 OKLAHOMA CITY, OKLA.	26	6 714	26	6 714	13	1 677	13	1 677	13	5 037	13	5 037
44 RICHMOND, VA.	14	4 985	13	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
45 PHOENIX, ARIZ.	24	5 365	24	5 365	14	1 989	14	1 989	10	3 376	10	3 376
46 ROCHESTER, N. Y.	38	19 438	37	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
47 ALBANY-SCHENECTADY-TROY, N. Y.	48	12 002	47	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
48 SALT LAKE CITY, UTAH	16	2 689	16	2 689	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
49 TOLEDO, OHIO.	34	7 652	34	7 652	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
50 SAN DIEGO, CALIF.	22	5 784	22	5 784	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
51 SAN ANTONIO, TEX.	25	3 926	24	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
52 NASHVILLE, TENN.	14	4 401	14	4 401	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958--Continued
and Sales

Metals, minerals (except petroleum products, scrap (SIC 5091))																
Total				Coal (SIC 5091 part)				Iron, steel, and products (SIC 5091 part)				Nonferrous metals (SIC 5091 part)				
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	
1 117 522	4 554 324 2 426 277	819 334	1 749 591 581 099	124 54	644 926 215 236	83 34	352 842 (D)	699 374	2 362 894 1 918 465	509 245	572 170 420 568	294 94	1 546 504 292 576	227 55	824 579 (D)	
893 511 370 297 185	4 167 174 2 399 577 1 037 948 1 073 866 507 305	641 328 257 171 107	1 556 129 571 735 332 724 191 091 137 143	102 54 6 48 17	624 274 215 236 1 393 5 97 646 58 711	67 34 5 31 11	341 895 (D) (D) 44 519 24 692	546 368 279 191 128	2 093 408 1 899 617 794 173 824 365 364 648	387 242 195 104 68	424 055 411 926 249 122 109 957 81 914	245 89 85 58 40	1 449 492 284 724 242 382 151 855 83 946	187 52 5 (D) 36 28	790 179 (D) (D) 36 615 30 537	
188 314 170 285 99	728 701 1 335 812 658 892 1 003 418 507 244	107 179 78 149 46	110 549 195 340 106 923 165 218 46 089	4 23 21 38 15	(D) 53 663 62 533 111 604 (D)	3 12 13 16 6	(D) 10 935 (D) 19 724 5 696	152 236 116 204 61	617 535 1 104 192 461 748 690 973 184 686	89 138 54 (D) 116 29	91 519 145 394 (D) 123 438 (D)	32 55 33 43 23	(D) 177 957 134 611 200 841 (D)	15 29 21 17 11	(D) 39 011 7 191 22 056 (D)	
212 76 108 86 134	995 084 206 148 219 488 279 995 603 267	113 42 79 32 76	136 253 41 724 82 887 (D) 115 169	36 3 11 5 ...	67 855 14 490 (D) (D) ...	25 3 7 2 ...	28 733 (D) (D) (D) ...	153 57 69 66 115	820 999 152 420 131 647 210 199 563 153	76 33 52 24 65	57 654 (D) 63 694 42 074 98 920	23 16 28 15 19	106 230 (D) 73 351 (D) 40 114	12 6 20 6 11	49 866 (D) (D) 16 249	
69 81 86 128 95	235 553 158 801 341 796 532 652 455 581	35 44 51 51 38	35 340 45 523 (D) 64 342 40 299	4 7 15 29 7	(D) (D) (D) 117 482 15 828	1 7 10 10 4	(D) (D) (D) 22 244 (D)	52 57 50 75 65	192 623 99 337 275 706 346 805 357 579	29 30 29 32 27	(D) (D) (D) 38 327 (D)	13 17 21 24 23	(D) (D) (D) 68 365 82 174	5 7 12 9 7	(D) (D) (D) 3 771 5 163	
30 93 55 72 68	42 484 341 962 115 067 164 803 154 296	14 43 29 39 38	(D) 51 629 (D) (D) 29 991	4 15 3 2 ...	(D) 22 771 (D) (D) ...	2 6 1 1 ...	(D) (D) (D) ...	19 65 43 56 57	25 997 279 106 100 788 148 791 139 896	9 31 23 32 31	(D) 41 354 (D) (D) 26 004	7 13 9 14 11	(D) 40 085 (D) (D) 14 400	3 6 5 6 7	(D) (D) 4 124 (D) 3 987	
73 53 56 33 46	245 145 74 817 54 750 85 453 (D)	33 44 44 18 41	36 313 40 453 18 868 19 759 47 560	8 6 ... (D) (D)	18 073 5 078 ... (D) (D)	4 4 ... 3 (D)	(D) (D) ... (D) (D)	47 36 40 19 34	201 843 63 637 17 801 66 962 40 318	21 29 34 10 30	27 949 (D) 13 034 12 958 32 678	18 11 16 10 8	25 229 6 102 36 949 (D) (D)	8 11 10 5 7	(D) 6 102 5 834 (D) (D)	
32 63 38 41 33	70 873 314 889 84 766 96 839 87 432	18 29 23 15 14	13 904 (D) 46 203 14 801 16 322	13 (NA) (NA) (NA) (NA)	12 119 (NA) (NA) (NA) (NA)	10 (NA) (NA) (NA) (NA)	(D) (NA) (NA) (NA) (NA)	12 (NA) (NA) (NA) (NA) (NA)	21 696 (NA) (NA) (NA) (NA) (NA)	7 (NA) (NA) (NA) (NA) (NA)	5 751 (NA) (NA) (NA) (NA) (NA)	7 (NA) (NA) (NA) (NA) (NA)	37 058 (NA) (NA) (NA) (NA) (NA)	1 (NA) (NA) (NA) (NA) (NA)	(D) (NA) (NA) (NA) (NA)	
19 26 20 30 28	39 326 48 807 (D) 54 205 54 421	8 13 20 14 19	(D) (D) (D) 12 148 15 292	(NA) (NA) 1 (NA) ...	(NA) (NA) (D) ...	(NA) (NA) 1 ...	(NA) (NA) (D) ...	(NA) (NA) 10 (NA) 18	(NA) (NA) (D) (NA) 45 840	(NA) (NA) 9 (NA) 12	(NA) (NA) (D) (NA) (D)	(NA) (NA) 15 (NA) 10	(NA) (NA) (D) 8 581	(NA) (NA) 10 7	(NA) (NA) (NA) (NA) (NA)	
24 27 18 29 23	23 657 87 919 23 469 49 227 19 960	19 16 11 15 16	6 904 11 719 9 422 9 851 9 442	1 (NA) 1 (NA) (NA) (NA)	(D) (NA) (D) (NA) (NA)	1 (NA) 1 (NA) (NA) (NA)	(D) (NA) (D) (NA) (NA)	20 14 (NA) (NA) (NA)	18 627 (NA) 20 560 (NA) (NA)	16 (NA) 10 (NA) (NA)	(D) (NA) (D) (NA) (NA)	3 (NA) 3 (NA) (NA)	(D) (NA) (D) (NA) (NA)	2 (NA) ... (NA) (NA)	(D) (NA) ... (NA) (NA)	
26 39 19 21 19	60 092 44 424 17 504 22 349 17 817	16 30 14 17 12	14 036 26 077 12 843 12 923 10 143	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	
48 49 50 51 52																

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE. 1958--KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area		Paper, paper products, except wallpaper (SIC 5096)											
		Total				Fine and coarse paper (SIC 5096 part)				Printing and fine paper (SIC 5096 part)			
		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS													
1	NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY.	1 420	1 824 068	1 209	938 937	31	40 776	30	(D)	228	743 906	191	463 627
2	CHICAGO, ILL.-NORTHWESTERN INDIANA	414	750 553	305	278 335	13	43 794	12	(D)	61	(D)	43	(D)
STANDARD METROPOLITAN STATISTICAL AREAS													
3	NEW YORK, N. Y.	1 221	1 593 475	1 036	859 156	29	(D)	28	(D)	206	671 631	175	(D)
4	CHICAGO, ILL.	407	748 034	299	(D)	13	43 794	12	(D)	61	(D)	43	(D)
5	LOS ANGELES-LONG BEACH, CALIF.	283	372 183	219	191 536	10	67 656	10	67 656	30	29 195	24	26 307
6	PHILADELPHIA, PA.-N.J.	246	200 196	195	127 442	12	27 447	12	27 447	29	35 573	27	(D)
7	BOSTON, MASS.	220	173 255	165	93 090	8	15 737	8	15 737	28	26 217	21	(D)
8	SAN FRANCISCO-OAKLAND, CALIF.	142	265 993	89	126 729	9	47 389	9	47 389	14	42 222	11	(D)
9	DETROIT, MICH.	117	113 706	78	66 917	7	30 738	7	30 738	11	10 536	9	(D)
10	ST. LOUIS, MO.-ILL.	101	133 258	62	66 850	3	(D)	3	(D)	15	28 832	9	17 702
11	CLEVELAND, OHIO.	96	92 986	61	52 775	4	17 531	4	17 531	9	8 466	8	(D)
12	MINNEAPOLIS-ST. PAUL, MINN.	96	112 362	72	54 205	8	20 348	7	(D)	17	(D)	16	(D)
13	PITTSBURGH, PA.	71	61 631	51	43 748	5	19 431	5	19 431	4	(D)	2	(D)
14	DALLAS, TEX.	63	60 320	36	18 517	4	5 877	4	5 877	5	5 819	4	(D)
15	NEWARK, N. J.	81	116 835	69	40 174	...	...	...	...	13	64 650	10	9 611
16	ATLANTA, GA.	77	95 770	41	34 039	3	(D)	3	(D)	8	(D)	5	(D)
17	HOUSTON, TEX.	49	41 127	36	24 608	5	6 698	5	6 698	7	6 620	7	6 620
18	KANSAS CITY, MO.-KAN.	68	74 076	46	44 925	10	14 700	10	14 700	3	(D)	3	(D)
19	SEATTLE, WASH.	53	70 353	39	32 927	5	18 284	5	18 284	2	(D)	1	(D)
20	BALTIMORE, MD.	88	48 467	72	36 676	4	(D)	4	(D)	12	(D)	12	(D)
21	CINCINNATI, OHIO-KY.	68	125 434	48	66 184	6	(D)	6	(D)	4	(D)	2	(D)
22	MILWAUKEE, WIS.	68	42 930	56	35 350	3	3 802	3	3 802	12	12 579	12	12 579
23	WASHINGTON, D. C.-MD.-VA.	83	77 861	67	(D)	3	(D)	3	(D)	10	(D)	7	(D)
24	BUFFALO, N. Y.	49	46 791	40	25 496	3	9 055	3	9 055	5	3 493	5	3 493
25	PORTLAND, OREG.-WASH.	37	71 803	22	22 819	3	(D)	3	(D)	4	(D)	3	(D)
26	DENVER, COLO.	35	51 500	21	(D)	4	20 688	4	20 688	...	...	...	...
27	NEW ORLEANS, LA.	47	35 754	35	20 441	2	(D)	2	(D)	7	(D)	7	(D)
28	INDIANAPOLIS, IND.	47	44 409	33	32 139	2	(D)	2	(D)	6	7 868	5	(D)
29	PATERSON-CLIFTON-PASSAIC, N. J.	65	87 016	55	19 758	2	(D)	2	(D)	6	7 248	4	(D)
30	MIAMI, FLA.	48	21 669	40	16 288	2	(D)	2	(D)	6	(D)	6	(D)
31	MEMPHIS, TENN.	35	87 215	24	(D)	6	4 436	6	4 436	1	(D)	1	(D)
32	JERSEY CITY, N. J.	38	21 127	37	(D)	...	...	...	...	2	(D)	2	(D)
33	LOUISVILLE, KY.-IND.	25	14 546	18	(D)	6	(D)	6	(D)	3	(D)	1	(D)
34	BIRMINGHAM, ALA.	26	19 603	19	13 394	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
35	COLUMBUS, OHIO	25	29 012	18	22 351	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
36	CHARLOTTE, N. C.	21	18 897	13	15 429	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
37	SYRACUSE, N. Y.	21	12 774	18	8 684	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
38	OMAHA, NEBR.-IOWA.	19	28 156	12	11 830	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39	JACKSONVILLE, FLA.	16	14 094	11	11 743	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
40	PROVIDENCE, R.I.-MASS.	41	(D)	34	(D)	4	(D)	4	(D)	7	2 288	6	(D)
41	HARTFORD, CONN.	28	19 240	22	12 421	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
42	TAMPA-ST. PETERSBURG, FLA.	25	10 521	23	(D)	3	4 963	3	4 963	1	(D)	1	(D)
43	OKLAHOMA CITY, OKLA.	13	11 358	8	9 041	2	(D)	2	(D)	1	(D)	1	(D)
44	RICHMOND, VA.	22	31 402	14	17 614	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
45	PHOENIX, ARIZ.	17	16 575	13	(D)	2	(D)	2	(D)	1	(D)	1	(D)
46	ROCHESTER, N. Y.	34	28 079	27	24 101	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
47	ALBANY-SCHENECTADY-TROY, N. Y.	28	18 201	26	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
48	SALT LAKE CITY, UTAH	22	(D)	15	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
49	TOLEDO, OHIO	20	14 480	15	12 607	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
50	SAN DIEGO, CALIF.	20	18 993	15	11 180	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
51	SAN ANTONIO, TEX.	19	14 717	16	13 408	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
52	NASHVILLE, TENN.	21	23 089	14	18 374	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958—Continued
and Sales

Paper, paper products, except wallpaper (SIC 5096)—Continued								Petroleum bulk stations, terminals (SIC 5092)					
Coarse paper and paper products (SIC 5096 part)				Stationery, office supplies (SIC 5096 part)				Total		Gasoline, kerosene, fuel oils (SIC 5092 part)		Liquefied petroleum (LP) gas (SIC 5092 part)	
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers				Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)				
721	814 619	616	303 523	440	224 767	372	(D)	266	1 579 415	255	1 571 656	11	7 759
211	338 020	146	96 291	129	(D)	104	47 458	335	708 882	322	703 402	13	5 480
598	680 112	506	246 847	388	(D)	327	119 438	161	866 478	156	864 782	5	1 696
208	336 037	143	94 308	125	(D)	101	46 935	272	505 832	263	502 256	9	3 576
145	211 446	108	58 089	98	63 886	77	39 484	177	601 073	172	(D)	5	(D)
136	107 043	104	48 464	69	30 133	52	(D)	117	380 137	113	(D)	4	(D)
112	105 070	82	47 981	72	26 231	54	(D)	69	393 283	68	(D)	1	(D)
68	148 276	37	35 977	51	28 106	32	(D)	132	297 328	129	297 247	3	81
58	56 366	31	16 826	41	16 066	31	(D)	137	370 717	132	367 247	5	3 468
54	68 576	28	17 626	29	(D)	22	(D)	136	166 202	134	(D)	2	(D)
46	51 631	28	20 548	37	15 358	21	(D)	51	162 870	47	(D)	4	(D)
37	53 444	24	11 509	34	(D)	25	9 312	141	178 919	134	176 518	7	2 401
31	(D)	22	(D)	31	20 084	22	8 368	72	206 961	70	(D)	2	(D)
28	38 997	15	4 828	26	9 627	13	(D)	78	88 407	76	86 997	2	(D)
43	36 666	40	25 231	25	15 519	19	5 332	45	365 103	40	(D)	5	(D)
39	58 131	19	9 975	27	18 412	14	(D)	47	112 175	43	109 761	4	2 414
21	21 431	14	7 285	16	6 378	10	4 005	51	117 507	48	114 407	3	3 100
28	38 670	17	18 742	27	(D)	16	(D)	85	70 279	84	(D)	1	(D)
17	28 797	10	7 227	29	(D)	23	(D)	84	158 778	82	(D)	2	(D)
42	22 514	33	12 879	30	9 529	23	7 373	43	290 909	41	(D)	2	(D)
42	80 497	31	23 993	16	5 639	9	(D)	38	113 880	35	112 463	3	1 417
28	15 712	23	12 220	25	10 837	18	6 749	68	128 491	65	127 889	3	602
27	14 467	23	11 188	43	31 239	34	19 535	31	122 014	28	(D)	3	(D)
27	29 030	21	9 485	14	5 213	11	3 463	48	121 485	47	(D)	1	(D)
18	49 641	8	(D)	12	3 142	8	1 032	73	128 679	72	(D)	1	(D)
14	(D)	7	(D)	17	(D)	10	(D)	78	76 128	76	(D)	2	(D)
22	25 467	16	11 604	16	4 372	10	2 922	37	81 084	37	81 084	...	...
23	24 121	15	15 487	16	(D)	11	2 198	46	108 500	42	106 916	4	1 584
41	73 918	34	14 318	16	(D)	15	(D)	26	141 305	26	141 305	...	...
22	9 792	19	7 462	18	5 344	13	2 293	34	97 670	29	94 275	5	3 395
15	79 922	9	(D)	13	(D)	8	1 481	29	70 479	26	70 223	3	256
30	19 334	29	(D)	6	(D)	6	(D)	11	46 425	10	(D)	1	(D)
13	4 402	10	4 091	3	1 174	1	(D)	36	82 681	32	81 138	4	1 543
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	31	82 900	32	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	24	80 963	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	36	69 764	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	44	83 972	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	69	56 570	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	27	87 721	(NA)	(NA)	(NA)	(NA)
22	6 914	18	5 204	8	3 134	6	(D)	36	162 670	36	162 670	...	...
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	23	89 814	(NA)	(NA)	(NA)	(NA)
7	(D)	7	(D)	14	2 483	12	(D)	51	111 534	47	(D)	4	(D)
3	(D)	1	(D)	7	2 871	4	(D)	39	37 417	39	37 417	...	...
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	25	82 276	(NA)	(NA)	(NA)	(NA)
9	(D)	7	(D)	5	1 156	3	(D)	72	84 800	72	84 800	...	...
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	27	72 394	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	53	137 204	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	26	49 765	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	28	88 088	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	55	72 114	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	39 562	(NA)	(NA)	(NA)	(NA)
(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	59 137	(NA)	(NA)	(NA)	(NA)

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE: 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area	Beer, wine, distilled alcoholic beverages (SIC 5095)											
	Total				Beer (SIC 5095 part)				Wines, distilled spirits (SIC 5095 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY.	418	1 599 192	356	1 000 482	229	204 734	203	119 878	189	1 394 458	153	880 604
2 CHICAGO, ILL.-NORTHWESTERN INDIANA.	281	636 353	246	358 004	183	174 422	172	(D)	98	461 931	74	(D)
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	331	1 254 154	277	735 635	177	136 512	155	(D)	154	1 117 642	122	(D)
4 CHICAGO, ILL.	267	616 598	232	338 249	171	(D)	160	(D)	96	(D)	72	(D)
5 LOS ANGELES-LONG BEACH, CALIF.	143	474 850	128	355 406	87	121 333	83	117 444	56	353 517	45	237 962
6 PHILADELPHIA, PA.-N.J.	345	263 344	311	140 633	291	98 809	287	(D)	54	164 535	24	(D)
7 BOSTON, MASS.	61	232 020	41	119 875	22	42 992	16	27 496	39	189 028	25	92 379
8 SAN FRANCISCO-OAKLAND, CALIF.	140	322 663	122	223 032	65	72 946	63	(D)	75	249 717	59	(D)
9 DETROIT, MICH.	145	297 735	104	192 393	72	80 103	67	(D)	73	217 632	37	(D)
10 ST. LOUIS, MO.-ILL.	58	123 739	49	72 790	33	39 487	29	(D)	25	84 252	20	(D)
11 CLEVELAND, OHIO.	49	149 947	36	44 255	21	23 224	18	19 062	28	126 723	18	25 193
12 MINNEAPOLIS-ST. PAUL, MINN.	58	139 768	46	(D)	39	27 789	35	(D)	19	111 979	11	97 328
13 PITTSBURGH, PA.	286	102 652	280	(D)	271	69 221	268	68 832	15	33 431	12	(D)
14 DALLAS, TEX.	29	104 371	22	(D)	11	16 394	11	16 394	18	87 977	11	(D)
15 NEWARK, N. J.	41	234 762	35	(D)	23	33 130	20	(D)	18	201 632	15	(D)
16 ATLANTA, GA.	21	58 100	16	(D)	8	23 371	8	23 371	13	34 729	8	(D)
17 HOUSTON, TEX.	38	84 154	35	(D)	27	29 989	26	(D)	11	54 165	9	(D)
18 KANSAS CITY, MO.-KAN.	45	47 377	43	(D)	28	19 416	27	(D)	17	27 961	16	(D)
19 SEATTLE, WASH.	42	36 202	31	(D)	27	22 409	27	22 409	15	13 793	4	(D)
20 BALTIMORE, MD.	37	98 382	32	(D)	22	(D)	18	11 463	15	(D)	14	(D)
21 CINCINNATI, OHIO-KY.	35	44 965	30	28 069	16	13 515	14	(D)	19	31 450	16	(D)
22 MILWAUKEE, WIS.	60	62 446	55	(D)	31	10 291	31	10 291	29	52 155	24	(D)
23 WASHINGTON, D. C.-MD.-VA.	44	117 166	36	(D)	29	37 935	23	26 301	15	79 231	13	(D)
24 BUFFALO, N. Y.	59	75 727	55	74 203	46	38 819	42	37 295	13	36 908	13	36 908
25 PORTLAND, OREG.-WASH.	33	34 600	31	(D)	24	(D)	24	(D)	9	(D)	7	(D)
26 DENVER, COLO.	22	58 100	17	(D)	11	17 106	8	(D)	11	40 994	9	(D)
27 NEW ORLEANS, LA.	32	75 303	23	(D)	15	9 960	10	(D)	17	65 343	12	32 962
28 INDIANAPOLIS, IND.	22	63 861	19	47 362	14	18 600	13	(D)	8	45 261	6	(D)
29 PATERSON-CLIFTON-PASSAIC, N. J.	23	46 378	22	(D)	14	7 876	13	(D)	9	38 502	9	38 502
30 MIAMI, FLA.	43	182 929	33	106 270	19	44 867	16	(D)	24	138 062	17	(D)
31 MEMPHIS, TENN.	18	33 643	17	(D)	6	5 979	6	5 979	12	27 664	11	(D)
32 JERSEY CITY, N. J.	14	45 069	13	(D)	6	8 575	6	8 575	8	36 494	7	(D)
33 LOUISVILLE, KY.-Ind.	31	66 263	25	(D)	11	8 914	9	(D)	20	57 349	16	34 174
34 BIRMINGHAM, ALA.	9	10 241	9	10 241	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
35 COLUMBUS, OHIO	20	21 683	19	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
36 CHARLOTTE, N. C.	8	(D)	8	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
37 SYRACUSE, N. Y.	27	49 059	22	32 536	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
38 OMAHA, NEBR.-IOWA.	21	34 502	18	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39 JACKSONVILLE, FLA.	19	58 458	17	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
40 PROVIDENCE, R.I.-MASS.	31	(D)	30	(D)	24	(D)	23	(D)	7	12 503	7	12 503
41 HARTFORD, CONN.	22	44 208	17	35 228	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
42 TAMPA-ST. PETERSBURG, FLA.	20	57 931	20	57 931	13	22 645	13	22 645	7	35 286	7	35 286
43 OKLAHOMA CITY, OKLA.	11	8 442	11	8 442	11	8 442	11	8 442	...	...	...	...
44 RICHMOND, VA.	15	25 959	11	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
45 PHOENIX, ARIZ.	18	26 458	18	26 458	7	8 852	7	8 852	11	17 606	11	17 606
46 ROCHESTER, N. Y.	18	26 815	18	26 815	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
47 ALBANY-SCHENECTADY-TROY, N. Y.	30	55 684	25	51 742	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
48 SALT LAKE CITY, UTAH	6	4 000	6	4 000	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
49 TOLEDO, OHIO	13	16 689	11	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
50 SAN DIEGO, CALIF.	23	37 496	22	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
51 SAN ANTONIO, TEX.	13	36 044	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
52 NASHVILLE, TENN.	17	25 918	17	25 918	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Lumber, construction materials (SIC 5098)												Other miscellaneous products (SIC 5099)			
Total				Lumber, millwork (SIC 5098 part)				Construction materials (SIC 5098 part)				Amusement, sporting goods (SIC 5099 part)			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
1 079 559	1 084 595 696 724	934 443	663 328 937	514 276	502 051 270 986	454 239	407 695 213 752	565 283	582 544 425 738	480 204	253 968 115 185	849 241	725 536 290 092	680 176	354 710 (D) 1 2
770	803 192	657	426 794	360	317 708	316	244 415	410	485 484	341	182 379	759	679 708	602	329 938 3
532	683 066	420	318 087	263	262 333	226	205 099	269	420 735	194	112 988	238	289 941	173	(D) 4
495	497 001	403	313 321	246	285 654	205	228 736	249	211 347	198	84 585	258	222 796	208	106 827 5
298	308 542	240	183 187	135	134 933	122	119 182	163	173 609	118	64 005	101	75 020	82	46 263 6
197	199 460	148	109 842	83	91 480	70	72 454	114	107 980	78	37 388	104	73 544	90	38 861 7
273	309 977	209	177 730	144	172 451	120	133 609	129	137 526	89	44 121	120	121 531	86	42 998 8
264	401 993	207	155 521	114	116 056	98	87 098	150	285 937	109	68 423	120	43 299	61	20 482 9
179	183 224	129	77 503	69	56 639	56	42 282	110	126 585	73	35 221	56	64 870	44	28 108 10
182	219 840	136	87 516	59	61 852	50	43 144 (D)	123	157 988	86	44 372 (D)	60	35 919	48	16 044 11
141	208 728	104	113 484	60	85 360	51		81	123 368	53		58	34 747	47	(D) 12
184	227 011	142	121 022	78	92 353	71	74 409	106	134 658	71	46 413	50	37 231	41	25 916 13
136	174 528	94	74 331	56	53 028	44	36 824	80	121 500	50	37 507	61	102 101	36	23 544 14
166	180 902	150	163 240	89	135 739	82	126 996	77	45 163	68	36 244	45	19 803	41	14 075 15
111	164 539	67	51 194	40	43 226	29	31 353	71	121 313	38	19 841	44	66 324	28	(D) 16
136	130 274	100	63 738	68	57 112	54	40 248	68	73 162	46	23 490	31	16 186	26	(D) 17
113	148 458	73	62 939	50	52 633	36	(D)	63	95 825	37	(D)	49	28 934	36	14 905 18
168	246 674	135	155 715	106	167 526	93	132 712	62	79 148	42	23 003	62	31 492	44	(D) 19
97	89 060	76	48 160	46	48 618	39	37 665	51	40 442	37	10 495	38	16 825	34	12 026 20
103	109 962	77	59 321	62	53 625	52	46 162 (D)	41	56 337	25	13 159	41	25 962	28	13 019 21
122	100 851	99	54 763	48	41 839	44		74	59 012	55	(D)	43	15 308	41	(D) 22
105	106 874	75	60 138	37	42 375	29	30 174	68	64 499	46	29 964	41	24 953	34	(D) 23
116	116 416	89	57 743	50	47 546	46	41 722	66	68 870	43	1				

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1K.-WHOLESALE TRADE: 1958-KIND OF BUSINESS FOR 50 STANDARD METROPOLITAN Establishments

Standard metropolitan statistical area	Other miscellaneous products (SIC 5099)—Continued											
	Books, magazines, newspapers (SIC 5099 part)				Farm supplies (SIC 5099 part)				Jewelry (SIC 5099 part)			
	All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS												
1 NEW YORK, N. Y.-NORTHEASTERN NEW JERSEY. . . .	361	435 983	287	243 346	156	209 291	125	138 693	1 344	547 420	1 253	454 394
2 CHICAGO, ILL.-NORTHWESTERN INDIANA.	139	108 200	91	(D)	75	109 285	60	36 737	162	71 620	146	(D)
STANDARD METROPOLITAN STATISTICAL AREAS												
3 NEW YORK, N. Y.	332	393 533	261	204 317	122	194 438	99	128 984	1 303	539 044	1 215	446 278
4 CHICAGO, ILL.	133	103 682	85	(D)	71	107 932	57	(D)	161	(D)	145	(D)
5 LOS ANGELES-LONG BEACH, CALIF.	131	44 760	106	34 259	91	88 127	70	56 361	162	53 800	143	40 765
6 PHILADELPHIA, PA.-N.J.	42	17 424	35	13 886	49	87 521	40	66 858	91	21 620	89	(D)
7 BOSTON, MASS.	52	46 811	36	25 268	19	11 887	15	7 575	87	24 314	82	22 329
8 SAN FRANCISCO-OAKLAND, CALIF.	36	29 716	20	15 623	46	103 379	31	35 777	57	(D)	51	(D)
9 DETROIT, MICH.	21	14 326	13	8 958	25	31 295	20	(D)	42	9 813	41	(D)
10 ST. LOUIS, MO.-ILL.	28	11 203	21	7 730	35	38 980	23	9 168	35	16 060	34	(D)
11 CLEVELAND, OHIO.	17	12 033	9	5 540	12	3 988	12	2 088	37	13 451	35	(D)
12 MINNEAPOLIS-ST. PAUL, MINN.	14	5 057	9	(D)	38	77 565	28	56 728	35	8 640	33	(D)
13 PITTSBURGH, PA.	14	6 278	10	4 240	8	7 518	8	7 518	30	13 915	29	(D)
14 DALLAS, TEX.	29	21 815	15	6 402	16	15 189	13	(D)	30	14 999	25	(D)
15 NEWARK, N. J.	12	22 954	10	(D)	13	2 503	11	(D)	27	5 635	24	(D)
16 ATLANTA, GA.	19	13 729	12	(D)	27	80 322	15	37 491	20	10 497	16	8 541
17 HOUSTON, TEX.	11	3 613	7	(D)	18	25 534	12	10 964	15	3 110	14	(D)
18 KANSAS CITY, MO.-KAN.	12	7 002	9	(D)	33	84 439	16	34 580	25	(D)	21	(D)
19 SEATTLE, WASH.	14	17 562	10	(D)	26	24 508	20	19 336	24	6 260	24	6 260
20 BALTIMORE, MD.	16	8 836	14	(D)	21	36 732	14	14 396	17	(D)	16	(D)
21 CINCINNATI, OHIO-KY.	14	9 044	8	4 552	13	16 417	8	8 057	22	9 701	21	(D)
22 MILWAUKEE, WIS.	14	4 280	9	2 990	21	15 207	18	(D)	18	5 954	18	5 954
23 WASHINGTON, D. C.-MD-VA.	89	18 356	80	(D)	6	(D)	6	(D)	13	(D)	12	(D)
24 BUFFALO, N. Y.	32	6 878	29	6 522	25	60 425	17	37 636	30	4 203	29	(D)
25 PORTLAND, OREG.-WASH.	25	13 175	20	(D)	26	33 748	19	25 769	7	2 383	7	2 383
26 DENVER, COLO.	6	3 000	3	(D)	17	10 166	14	4 890	16	(D)	16	(D)
27 NEW ORLEANS, LA.	8	3 139	7	(D)	10	14 236	8	(D)	10	2 981	10	2 981
28 INDIANAPOLIS, IND.	9	23 642	6	(D)	11	38 484	5	(D)	7	2 244	6	(D)
29 PATERSON-CLIFTON-PASSAIC, N. J.	10	14 121	10	14 121	4	1 003	4	1 003	7	502	7	502
30 MIAMI, FLA.	12	8 985	12	8 985	8	12 937	6	(D)	33	4 459	31	(D)
31 MEMPHIS, TENN.	4	1 222	3	(D)	18	28 288	11	16 395	14	2 596	13	(D)
32 JERSEY CITY, N. J.	6	(D)	5	2 942	9	6 299	7	(D)	6	(D)	6	(D)
33 LOUISVILLE, KY.-IND.	4	1 578	1	(D)	13	18 197	9	16 032	7	1 345	5	(D)
34 BIRMINGHAM, ALA.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
35 COLUMBUS, OHIO	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
36 CHARLOTTE, N. C.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
37 SYRACUSE, N. Y.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
38 OMAHA, NEBR.-IOWA.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39 JACKSONVILLE, FLA.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
40 PROVIDENCE, R. I.-MASS.	24	5 660	20	5 184	6	914	3	(D)	81	49 985	72	14 389
41 HARTFORD, CONN.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
42 TAMPA-ST. PETERSBURG, FLA.	4	(D)	4	(D)	9	12 609	5	1 627	14	1 422	14	1 422
43 OKLAHOMA CITY, OKLA.	11	6 559	7	(D)	5	2 342	4	(D)	8	(D)	8	(D)
44 RICHMOND, VA.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
45 PHOENIX, ARIZ.	2	(D)	2	(D)	21	21 093	12	10 899	10	(D)	9	(D)
46 ROCHESTER, N. Y.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
47 ALBANY-SCHENECTADY-TROY, N. Y.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
48 SALT LAKE CITY, UTAH	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
49 TOLEDO, OHIO	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
50 SAN DIEGO, CALIF.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
51 SAN ANTONIO, TEX.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
52 NASHVILLE, TENN.	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

STATISTICAL AREAS WITH LARGEST WHOLESALE PAYROLL IN 1958—Continued
and Sales

Other miscellaneous products (SIC 5099)—Continued															
Petroleum products, except bulk stations, terminals (SIC 5099 part)				Gifts, art goods, greeting cards (SIC 5099 part)				Flowers, bulbs, plants (SIC 5099 part)				Other products (SIC 5099 part)			
All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers		All types of operations		Merchant wholesalers	
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
284 131	1 071 203 203 734	236 110	588 960 (D)	431 107	251 070 52 499	343 80	92 171 26 897	178 54	57 451 21 629	131 42	35 368 7 895	2 857 665	4 284 641 617 459	2 070 421	1 892 431 240 084
207 123 133 68 57	919 094 200 076 179 283 94 276 70 940	167 102 116 56 51	(D) (D) 144 625 57 285 (D)	403 107 153 43 31	243 974 52 499 39 909 10 135 12 444	316 80 122 39 24	(D) 26 897 21 562 (D) (D)	134 52 71 32 36	46 632 (D) 23 251 25 774 9 156	93 40 45 16 23	27 012 (D) 10 815 15 280 5 132	2 571 657 592 365 353	4 061 729 617 031 447 384 255 411 296 072	1 848 414 407 249 245	1 765 013 (D) (D) 72 392 114 604
38 36 45 38 28	74 794 20 400 52 495 26 622 82 788	31 30 37 28 26	14 576 11 237 16 472 19 180 (D)	62 21 15 11 20	20 979 5 580 5 810 2 482 8 262	56 20 14 11 14	(D) (D) (D) 2 482 (D)	49 28 16 8 9	16 039 15 049 4 959 2 658 2 354	33 20 3 5 7	10 099 4 319 (D) (D) (D)	277 206 194 147 126	(D) 121 703 122 445 78 028 103 091	188 133 118 96 81	202 951 43 620 51 575 35 659 51 703
26 63 35 26 62	13 111 50 716 76 872 13 900 111 091	21 57 32 19 53	11 064 32 422 (D) 9 144 102 616	9 30 12 12 6	1 080 10 935 2 463 3 853 (D)	9 14 12 9 5	1 080 (D) 2 463 (D) (D)	7 9 17 10 10	2 224 2 972 3 998 2 219 2 761	5 8 14 7 8	(D) (D) 2 302 901 (D)	111 125 135 108 80	70 325 77 676 91 651 113 831 (D)	84 68 96 54 64	32 590 37 141 43 578 16 901 29 668
25 27 19 28 20	36 845 21 767 21 550 20 564 27 593	21 23 24 12 19	16 012 (D) 13 460 8 129 (D)	13 17 14 10 6	4 237 3 322 (D) 1 973 1 047	12 14 13 10 5	(D) 2 313 (D) 1 973 (D)	9 12 11 7 9	1 491 3 858 (D) 2 139 11 431	7 10 8 4 8	(D) (D) (D) 689 (D)	94 107 106 89 89	58 334 50 568 68 401 63 175 71 568	62 77 82 50 57	31 087 27 916 42 606 (D) 44 959
15 20 37 28 22	4 551 13 326 24 205 39 642 19 552	13 18 33 23 18	(D) (D) (D) (D) (D)	17 6 14 11 7	5 506 552 (D) (D) (D)	15 6 12 9 7	(D) 552 (D) (D) (D)	11 4 11 11 5	(D) 6 917 2 469 9 619 764	8 2 8 8 3	(D) (D) (D) (D) (D)	74 76 63 69 74	47 560 33 926 (D) 22 397 (D)	43 49 48 45 56	13 706 11 212 23 591 (D) 33 353
21 21 19 15 15	13 921 22 867 7 397 14 852 13 848	17 20 19 14 12	(D) (D) 7 397 (D) (D)	7 8 20 2 7	462 3 988 2 904 (D) (D)	7 7 15 2 7	462 (D) 1 341 (D) (D)	5 16 11 7 4	1 241 5 187 2 409 1 941 430	4 15 7 6 4	(D) (D) (D) (D) 430	49 71 98 46 69	24 542 77 816 40 185 (D) 39 623	30 58 66 26 57	6 314 54 407 16 543 24 657 28 140
19 (NA) (NA) (NA) (NA)	10 511 (NA) (NA) (NA) (NA)	17 (NA) (NA) (NA) (NA)	(D) (NA) (NA) (NA) (NA)	*** (NA) (NA) (NA) (NA)	*** (NA) (NA) (NA) (NA)	*** (NA) (NA) (NA) (NA)	*** (NA) (NA) (NA) (NA)	5 (NA) (NA) (NA) (NA)	2 138 (NA) (NA) (NA) (NA)	4 (NA) (NA) (NA) (NA)	(D) (NA) (NA) (NA)	38 83 89 94 88	20 756 45 508 64 511 143 223 128 029	29 60 62 65 71	16 978 35 115 42 249 26 512 22 943
(NA) (NA) 18 (NA) 15	(NA) (NA) 3 269 (NA) 11 941	(NA) (NA) 18 (NA) 12	(NA) (NA) 3 269 (D)	(NA) (NA) 6 3	(NA) (NA) (D) 165	(NA) (NA) 6 3	(NA) (NA) (D) 165	(NA) (NA) 6 4	(NA) (NA) (D) 1 005	(NA) (NA) 6 1	(NA) (NA) (D) (D)	105 85 79 85 47	(D) 51 474 (D) 35 424 (D)	86 61 62 69 38	42 117 34 865 20 063 (D) 7 154
15 (NA) 10 (NA) (NA) (NA)	57 580 (NA) 2 145 (NA) (NA)	12 (NA) 10 (NA) (NA)	(D) (NA) 2 145 (NA) (NA)	1 (NA) 4 (NA) (NA)	(D) (NA) (D) (NA)	1 (NA) 4 (NA) (NA)	(D) (NA) (D) (NA)	4 (NA) 3 (NA) (NA)	2 541 (NA) (D) (NA) (NA)	3 (NA) 3 (NA) (NA)	(D) (NA) (D) (NA)	37 63 31 95 72	10 760 (D) 9 313 139 443 30 482	29 46 25 69 61	7 806 20 426 (D) 45 357 27 059
(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)	85 58 105 114 88	52 932 39 514 40 244 42 175 45 879	61 42 82 99 65	25 829 13 812 23 718 29 591 (D)

SALES SIZE AND EMPLOYMENT SIZE

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MERCHANT WHOLESALERS: TOTAL	189 728	121 661 229	13.4	8 243 904	11 202 158
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	184 670	119 910 454	13.3	8 128 779	11 064 066
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	976	23 276 197	6.4	705 274	1 871 310
\$5,000,000 TO \$9,999,000	2 112	14 454 506	9.9	741 042	1 253 869
\$2,000,000 TO \$4,999,000	7 778	23 588 748	12.4	1 519 702	2 159 068
\$1,000,000 TO \$1,999,000	14 384	20 152 361	14.5	1 524 396	1 917 166
\$500,000 TO \$999,000	23 545	16 742 521	16.6	1 455 966	1 627 556
\$300,000 TO \$499,000	22 962	8 990 618	18.3	850 662	871 430
\$200,000 TO \$299,000	20 010	4 955 181	19.5	493 461	489 449
\$100,000 TO \$199,000	34 289	4 993 458	20.6	506 296	505 340
\$50,000 TO \$49,000	26 347	1 950 130	28.2	226 129	262 093
LESS THAN \$50,000	32 276	806 734	30.7	105 451	106 785
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5 049	1 750 775	15.0	115 615	138 092
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS					
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS:					
NEW AND USED AUTOMOBILE DISTRIBUTORS: TOTAL	1 293	1 454 989	9.5	57 274	73 785
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	1 217	1 407 276	9.5	55 532	71 703
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	19	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	35	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	67	210 692	10.4	10 730	9 986
\$1,000,000 TO \$1,999,000	101	145 790	12.6	9 419	8 482
\$500,000 TO \$999,000	157	114 641	12.2	6 524	6 716
\$300,000 TO \$499,000	178	69 689	13.1	3 982	3 890
\$200,000 TO \$299,000	125	30 558	13.0	1 989	1 786
\$100,000 TO \$199,000	219	32 542	15.5	2 690	1 790
\$50,000 TO \$49,000	155	11 478	20.8	1 133	1 069
LESS THAN \$50,000	161	4 172	23.3	467	285
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	76	47 713	10.0	1 742	2 082
TRUCK, TRACTOR (ROAD-TYPE) DEALERS: TOTAL	1 670	836 365	19.4	82 020	86 434
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	1 621	816 941	19.4	80 429	84 520
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	9	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	40	119 690	18.8	10 811	12 486
\$1,000,000 TO \$1,999,000	150	202 809	17.9	19 685	21 431
\$500,000 TO \$999,000	296	210 398	19.3	21 676	22 527
\$300,000 TO \$499,000	275	108 613	20.5	11 587	10 914
\$200,000 TO \$299,000	192	48 292	22.1	5 654	4 901
\$100,000 TO \$199,000	297	42 562	22.2	4 725	4 205
\$50,000 TO \$49,000	202	15 145	28.5	1 945	1 957
LESS THAN \$50,000	159	4 070	28.3	598	431
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	19 424	19.5	1 591	1 914
AUTOMOTIVE EQUIPMENT WHOLESALERS:					
AUTOMOTIVE GLASS JOBBERS: TOTAL	190	32 279	25.4	4 539	5 683
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	182	31 566	25.5	4 462	5 550
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000 . . . . .	...	...	...	...	...
\$1,000,000 TO \$1,999,000	2	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	13	(D)	(D)	(D)	(D)
\$300,000 TO \$499,000	17	5 175	25.4	881	1 048
\$200,000 TO \$299,000	18	4 555	21.5	458	713
\$100,000 TO \$199,000	32	4 325	29.5	755	924
\$50,000 TO \$49,000	47	3 369	32.6	547	605
LESS THAN \$50,000	53	1 668	27.6	225	345
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	713	24.1	77	133
NEW AUTOMOTIVE PARTS, ACCESSORIES JOBBERS: TOTAL	14 108	3 854 533	23.4	499 100	671 886
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	13 719	3 789 537	23.4	492 792	658 549
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	11	143 226	19.0	15 406	23 082
\$5,000,000 TO \$9,999,000	29	197 864	15.2	14 495	34 671
\$2,000,000 TO \$4,999,000	112	320 720	19.2	32 276	50 078
\$1,000,000 TO \$1,999,000	372	495 235	21.6	58 817	79 214
\$500,000 TO \$999,000	1 092	753 476	24.0	104 718	125 514
\$300,000 TO \$499,000	1 480	573 782	25.0	85 633	97 630
\$200,000 TO \$299,000	1 854	454 243	25.3	66 552	80 364
\$100,000 TO \$199,000	4 080	588 711	25.0	81 109	107 693
\$50,000 TO \$49,000	2 788	208 626	28.2	26 655	47 709
LESS THAN \$50,000	1 901	53 654	29.5	7 131	12 594
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	389	64 996	23.8	6 308	13 337
USED AUTOMOTIVE PARTS, ACCESSORIES JOBBERS: TOTAL	1 476	182 872	29.4	28 316	27 647
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	1 441	180 426	29.4	27 954	27 187
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	2	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	12	16 006	(D)	(D)	(D)
\$500,000 TO \$999,000	40	28 461	26.4	4 060	3 759
\$300,000 TO \$499,000	76	28 835	27.2	4 218	3 974
\$200,000 TO \$299,000	98	23 991	28.6	3 758	3 559
\$100,000 TO \$199,000	259	37 025	29.0	5 847	5 605
\$50,000 TO \$49,000	328	23 627	37.5	4 233	4 429
LESS THAN \$50,000	626	16 067	36.8	2 674	3 224
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	2 446	29.4	362	460

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MOTOR VEHICLES AUTOMOTIVE EQUIPMENT WHOLESALERS--CON.					
AUTOMOTIVE EQUIPMENT WHOLESALERS--CON.					
GARAGE EQUIPMENT, TOOLS DISTRIBUTORS, TOTAL	337	84 486	21.1	9 131	9 913
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	316	82 894	21.1	8 955	9 672
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	2	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	6	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	23	(D)	(D)	(D)	(D)
\$300,000 TO \$499,000	36	13 990	24.3	1 781	2 288
\$200,000 TO \$299,000	40	9 826	24.8	1 216	1 202
\$100,000 TO \$199,000	67	9 272	26.1	1 237	1 412
\$50,000 TO \$99,000	68	5 035	25.5	610	821
LESS THAN \$50,000.	72	1 819	27.6	241	332
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	21	1 592	24.3	176	241
TIRE, TUBE WHOLESALERS, TOTAL	1 749	652 898	20.8	67 079	74 048
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 692	633 466	20.7	65 090	71 800
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	3	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	22	59 449	13.3	4 422	7 520
\$1,000,000 TO \$1,999,000	84	111 169	18.8	10 277	12 308
\$500,000 TO \$999,000	224	155 160	21.1	17 820	17 747
\$300,000 TO \$499,000	255	100 907	23.1	12 462	11 480
\$200,000 TO \$299,000	249	61 262	23.2	7 658	6 862
\$100,000 TO \$199,000	374	53 397	22.9	6 190	5 757
\$50,000 TO \$99,000	261	19 771	27.8	2 495	2 405
LESS THAN \$50,000.	218	5 812	30.1	776	665
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	57	19 432	22.2	1 989	2 188
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS					
DRUGS, DRUG PROPRIETARIES, DRUG SUNDRIES WHOLESALERS					
GENERAL-LINE DRUG WHOLESALERS, TOTAL	311	1 444 133	12.8	112 801	198 003
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	310	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	21	273 362	12.3	20 575	31 924
\$5,000,000 TO \$9,999,000	80	551 583	12.5	42 889	72 396
\$2,000,000 TO \$4,999,000	157	550 406	13.0	43 505	83 185
\$1,000,000 TO \$1,999,000	52	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000 . . . . .	...	...	...	...	...
\$300,000 TO \$499,000 . . . . .	...	...	...	...	...
\$200,000 TO \$299,000 . . . . .	...	...	...	...	...
\$100,000 TO \$199,000 . . . . .	...	...	...	...	...
\$50,000 TO \$99,000 . . . . .	...	...	...	...	...
LESS THAN \$50,000. . . . .	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	1	(D)	(D)	(D)	(D)
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS, TOTAL	2 731	1 382 949	16.0	115 351	141 852
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 649	1 361 512	16.0	113 574	139 683
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	7	87 786	16.8	7 553	9 731
\$5,000,000 TO \$9,999,000	27	180 468	13.6	12 298	14 101
\$2,000,000 TO \$4,999,000	113	343 412	14.8	27 471	34 228
\$1,000,000 TO \$1,999,000	173	244 729	14.7	19 533	26 033
\$500,000 TO \$999,000	308	214 229	15.6	18 119	22 582
\$300,000 TO \$499,000	301	118 830	16.6	10 613	12 853
\$200,000 TO \$299,000	264	65 828	18.0	6 294	7 619
\$100,000 TO \$199,000	442	63 885	19.3	5 967	7 105
\$50,000 TO \$99,000	383	27 934	31.2	3 471	3 581
LESS THAN \$50,000.	631	14 411	35.6	2 255	1 850
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	82	21 437	15.6	1 777	2 169
PAINT, VARNISH WHOLESALERS, TOTAL	1 250	318 078	24.0	35 833	36 867
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 214	312 769	23.9	35 294	36 222
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	13	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	19	25 055	23.8	2 698	2 486
\$500,000 TO \$999,000	95	63 400	23.5	7 937	8 212
\$300,000 TO \$499,000	135	52 836	23.9	6 672	5 941
\$200,000 TO \$299,000	155	38 523	24.3	4 962	4 362
\$100,000 TO \$199,000	316	44 555	24.6	5 427	5 321
\$50,000 TO \$99,000	257	19 069	30.3	2 425	3 042
LESS THAN \$50,000.	222	6 255	31.3	852	936
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	36	5 309	26.6	539	645
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS, TOTAL	2 805	1 495 611	14.8	101 767	88 415
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 708	1 457 645	14.7	98 885	86 433
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	11	213 738	6.6	5 423	9 255
\$5,000,000 TO \$9,999,000	20	136 526	9.6	6 296	6 355
\$2,000,000 TO \$4,999,000	110	336 347	14.4	20 881	20 947
\$1,000,000 TO \$1,999,000	189	268 777	15.7	20 353	17 293
\$500,000 TO \$999,000	302	216 617	16.3	17 231	14 276
\$300,000 TO \$499,000	270	106 613	18.2	9 458	6 906
\$200,000 TO \$299,000	283	70 099	19.8	6 611	4 260
\$100,000 TO \$199,000	452	64 995	20.9	6 537	3 756
\$50,000 TO \$99,000	379	28 185	31.2	3 684	2 228
LESS THAN \$50,000.	692	15 748	33.1	2 411	1 162
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	97	37 966	18.2	2 882	1 982

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
DRY GOODS, APPAREL WHOLESALERS					
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS:					
GENERAL-LINE DRY GOODS WHOLESALERS, TOTAL	105	153 203	13.8	10 511	21 921
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	102	149 711	13.7	10 404	21 404
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	6	40 525	11.1	2 071	6 011
\$2,000,000 TO \$4,999,000	13	35 357	15.4	3 186	4 777
\$1,000,000 TO \$1,999,000	30	44 302	14.0	2 987	6 240
\$500,000 TO \$999,000	36	26 073	14.7	1 843	3 855
\$300,000 TO \$499,000	6	(D)	(D)	(D)	(D)
\$200,000 TO \$299,000 . . . . .	...	...	...	...	...
\$100,000 TO \$199,000	11	(D)	(D)	(D)	(D)
\$50,000 TO \$99,000 . . . . .	...	...	...	...	...
LESS THAN \$50,000 . . . . .	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	3 492	15.0	107	517
PIECE GOODS WHOLESALERS, TOTAL	1 926	1 269 673	12.8	78 285	131 289
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 891	1 257 738	12.8	77 436	130 158
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	9	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	20	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	93	269 546	11.2	14 814	27 732
\$1,000,000 TO \$1,999,000	195	273 101	12.2	16 290	28 084
\$500,000 TO \$999,000	304	218 629	14.4	15 354	23 656
\$300,000 TO \$499,000	246	97 147	16.0	7 582	10 550
\$200,000 TO \$299,000	221	54 711	16.8	4 492	5 444
\$100,000 TO \$199,000	334	48 649	17.8	4 043	4 801
\$50,000 TO \$99,000	231	17 493	26.0	1 929	2 895
LESS THAN \$50,000	238	5 963	25.8	662	1 068
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	11 935	13.6	849	1 131
NOTIONS WHOLESALERS, TOTAL	912	252 819	20.3	24 381	26 528
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	883	240 230	20.3	23 700	25 369
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	7	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	33	43 706	19.3	4 211	5 415
\$500,000 TO \$999,000	82	57 556	19.8	5 968	5 320
\$300,000 TO \$499,000	114	43 995	20.7	4 699	4 388
\$200,000 TO \$299,000	94	22 800	20.3	2 234	2 319
\$100,000 TO \$199,000	195	27 913	20.2	2 643	2 954
\$50,000 TO \$99,000	150	10 808	27.0	1 095	1 368
LESS THAN \$50,000	207	5 340	29.3	603	701
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	29	12 589	21.7	681	1 159
PIECE GOODS CONVERTERS, TOTAL	682	1 296 634	10.2	62 774	183 563
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	679	1 294 007	10.2	62 588	183 099
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	12	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	31	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	85	268 925	11.0	13 674	34 787
\$1,000,000 TO \$1,999,000	123	177 395	10.7	8 615	23 107
\$500,000 TO \$999,000	161	117 810	13.2	7 828	16 443
\$300,000 TO \$499,000	86	34 699	13.1	2 185	4 313
\$200,000 TO \$299,000	56	14 080	14.6	985	2 057
\$100,000 TO \$199,000	73	11 308	17.6	1 011	1 369
\$50,000 TO \$99,000	25	1 836	22.4	167	416
LESS THAN \$50,000	27	864	26.6	103	134
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	2 627	13.4	186	464
OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS, TOTAL	785	396 442	13.0	23 763	34 877
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	746	385 061	12.9	23 060	33 782
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	4	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	6	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	15	41 322	13.7	2 602	3 450
\$1,000,000 TO \$1,999,000	41	53 797	13.0	3 236	5 055
\$500,000 TO \$999,000	63	43 459	15.5	3 240	4 527
\$300,000 TO \$499,000	108	42 659	17.3	3 836	4 650
\$200,000 TO \$299,000	72	17 865	16.7	1 477	1 967
\$100,000 TO \$199,000	123	17 988	17.1	1 364	1 904
\$50,000 TO \$99,000	101	7 528	22.3	679	1 144
LESS THAN \$50,000	213	4 105	27.4	507	644
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	39	11 381	14.8	703	1 095
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHLSLRS:					
MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHLSLRS, TOTAL	462	370 483	12.3	22 068	36 107
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	455	366 292	12.4	21 988	36 029
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	7	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	19	61 572	12.0	3 533	6 628
\$1,000,000 TO \$1,999,000	49	65 901	15.1	5 545	6 624
\$500,000 TO \$999,000	74	51 200	16.2	4 205	5 624
\$300,000 TO \$499,000	60	24 491	16.5	2 008	2 641
\$200,000 TO \$299,000	51	12 507	18.0	1 026	1 492
\$100,000 TO \$199,000	78	11 573	17.2	978	1 436
\$50,000 TO \$99,000	60	4 581	20.9	339	685
LESS THAN \$50,000	55	1 291	25.9	136	159
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	4 191	5.6	80	78

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
DRY GOODS; APPAREL WHOLESALERS--CON.					
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHLSLRS--CON.					
MEN'S; BOYS' CLOTHING; FURNISHINGS WHOLESALERS; TOTAL	1 025	482 502	15.7	35 273	52 101
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	1 001	475 598	15.6	34 835	51 404
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	9	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	20	55 872	14.2	3 914	5 580
\$1,000,000 TO \$1,999,000	67	96 019	14.1	6 182	9 389
\$500,000 TO \$999,000	153	107 653	15.9	8 745	11 725
\$300,000 TO \$499,000	145	57 159	16.6	4 546	6 074
\$200,000 TO \$299,000	110	27 190	16.3	2 137	2 906
\$100,000 TO \$199,000	194	29 176	17.6	2 343	3 016
\$50,000 TO \$99,000	154	11 570	22.3	1 017	1 868
LESS THAN \$50,000.	147	3 398	25.3	377	391
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	24	6 904	18.7	438	697
WOMEN'S; CHILDREN'S CLOTHING; ACCESSORIES WHLSLRS; TOTAL	1 373	749 729	15.1	51 740	62 949
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	1 335	733 202	15.2	50 711	61 525
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	9	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	47	146 718	13.7	9 050	12 159
\$1,000,000 TO \$1,999,000	126	176 824	15.6	12 436	15 629
\$500,000 TO \$999,000	205	145 858	15.6	9 803	11 999
\$300,000 TO \$499,000	186	73 647	16.3	5 737	6 053
\$200,000 TO \$299,000	159	39 245	17.5	3 255	2 940
\$100,000 TO \$199,000	248	36 002	17.6	2 701	3 213
\$50,000 TO \$99,000	143	10 768	23.6	1 027	1 233
LESS THAN \$50,000.	209	4 869	24.5	568	564
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	38	16 527	14.2	1 029	1 424
HOSIERY; UNDERWEAR WHOLESALERS; TOTAL	518	249 242	15.2	18 352	25 564
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	505	243 529	15.4	18 105	25 309
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	3	23 361	20.5	2 472	2 831
\$2,000,000 TO \$4,999,000	19	55 253	14.4	3 987	6 190
\$1,000,000 TO \$1,999,000	47	63 965	14.4	4 331	5 270
\$500,000 TO \$999,000	54	39 895	13.8	2 743	4 036
\$300,000 TO \$499,000	61	24 211	13.1	1 504	2 665
\$200,000 TO \$299,000	56	13 963	17.6	1 109	1 400
\$100,000 TO \$199,000	99	14 872	18.1	1 227	1 654
\$50,000 TO \$99,000	78	5 781	19.0	451	877
LESS THAN \$50,000.	88	2 228	25.7	281	386
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	13	5 713	8.7	247	255
DRESSED FURS; FUR CLOTHING WHOLESALERS; TOTAL	290	95 834	13.7	6 319	10 005
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	281	95 138	13.7	6 262	9 936
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	***	***	***	***	***
\$2,000,000 TO \$4,999,000	4	13 667	14.5	1 291	1 068
\$1,000,000 TO \$1,999,000	19	25 133	14.4	1 333	2 735
\$500,000 TO \$999,000	32	22 680	13.0	1 226	2 508
\$300,000 TO \$499,000	30	11 715	13.7	731	1 091
\$200,000 TO \$299,000	37	9 245	13.1	570	973
\$100,000 TO \$199,000	58	8 419	17.4	623	856
\$50,000 TO \$99,000	39	2 855	23.5	339	485
LESS THAN \$50,000.	62	1 424	23.0	149	220
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	696	13.6	57	69
MILLINERY; MILLINERY SUPPLIES DISTRIBUTORS; TOTAL	325	96 939	19.5	9 423	8 001
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	316	95 820	19.3	9 202	7 900
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	2	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	15	22 606	16.5	1 946	1 915
\$500,000 TO \$999,000	29	20 459	20.9	2 089	1 783
\$300,000 TO \$499,000	32	12 332	20.6	1 227	982
\$200,000 TO \$299,000	47	11 741	21.5	1 266	988
\$100,000 TO \$199,000	64	9 295	23.3	1 076	662
\$50,000 TO \$99,000	66	4 905	29.7	588	465
LESS THAN \$50,000.	60	1 667	27.2	190	188
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	1 119	35.9	221	101
WORK CLOTHING WHOLESALERS; TOTAL	180	73 215	14.2	4 920	8 579
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	178	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	***	***	***	***	***
\$2,000,000 TO \$4,999,000	3	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	14	19 639	10.9	1 009	1 957
\$500,000 TO \$999,000	28	19 967	14.0	1 446	2 161
\$300,000 TO \$499,000	26	10 174	15.1	771	1 190
\$200,000 TO \$299,000	19	4 721	15.1	322	475
\$100,000 TO \$199,000	44	6 845	16.7	535	771
\$50,000 TO \$99,000	23	1 483	36.9	139	232
LESS THAN \$50,000.	21	596	26.2	75	84
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	2	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-UNITED STATES,
BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
DRY GOODS; APPAREL WHOLESALERS--CON.					
FOOTWEAR WHOLESALERS; TOTAL	616	414 152	14.5	27 534	40 516
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	603	411 021	14.5	27 375	40 179
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	7	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	30	85 795	12.7	5 244	7 425
\$1,000,000 TO \$1,999,000	75	105 093	14.8	7 469	11 761
\$500,000 TO \$999,000	113	82 178	14.9	5 810	8 019
\$300,000 TO \$499,000	81	32 714	14.8	2 275	3 998
\$200,000 TO \$299,000	82	20 557	15.7	1 438	2 273
\$100,000 TO \$199,000	91	13 319	16.7	952	1 425
\$50,000 TO \$99,000	56	4 276	22.8	382	842
LESS THAN \$50,000.	65	1 513	22.9	188	236
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	13	3 131	17.0	159	337
GROCERIES AND RELATED PRODUCTS WHOLESALERS					
GENERAL-LINE GROCERY WHOLESALERS:					
VOLUNTARY AND COOPERATIVE GROUP GROCERY WHOLESALERS; TOTAL	673	5 236 095	5.3	166 786	301 736
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	669	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	130	3 400 978	4.6	96 650	164 926
\$5,000,000 TO \$9,999,000	122	921 442	6.1	32 873	62 523
\$2,000,000 TO \$4,999,000	215	705 111	6.5	27 819	55 527
\$1,000,000 TO \$1,999,000	97	144 954	7.3	6 284	14 234
\$500,000 TO \$999,000	105	(D)	(D)	(D)	(D)
\$300,000 TO \$499,000 . . . . .	...	...	...	...	...
\$200,000 TO \$299,000 . . . . .	...	...	...	...	...
\$100,000 TO \$199,000 . . . . .	...	...	...	...	...
\$50,000 TO \$99,000 . . . . .	...	...	...	...	...
LESS THAN \$50,000. . . . .	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	(D)	(D)	(D)	(D)
CASH-CARRY FOOD DEPOT; TOTAL	371	189 732	6.0	5 844	13 107
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	360	187 230	6.0	5 781	12 903
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	1	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	35	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	106	72 579	5.6	2 087	4 719
\$300,000 TO \$499,000	114	45 490	5.8	1 286	3 401
\$200,000 TO \$299,000	45	11 111	8.0	397	858
\$100,000 TO \$199,000	30	4 739	6.9	156	324
\$50,000 TO \$99,000	14	1 004	19.9	82	121
LESS THAN \$50,000.	15	318	43.1	29	53
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	11	2 502	5.4	63	204
OTHER GENERAL-LINE GROCERY WHOLESALERS; TOTAL	1 209	3 002 655	8.4	145 021	222 333
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	1 203	2 969 536	8.3	142 309	221 738
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	33	730 208	7.3	30 030	43 402
\$5,000,000 TO \$9,999,000	69	465 909	8.9	23 792	32 681
\$2,000,000 TO \$4,999,000	300	900 794	8.4	44 795	71 666
\$1,000,000 TO \$1,999,000	419	599 785	8.6	29 569	50 930
\$500,000 TO \$999,000	832	272 840	9.1	14 123	23 059
\$300,000 TO \$499,000 . . . . .	...	...	...	...	...
\$200,000 TO \$299,000 . . . . .	...	...	...	...	...
\$100,000 TO \$199,000 . . . . .	...	...	...	...	...
\$50,000 TO \$99,000 . . . . .	...	...	...	...	...
LESS THAN \$50,000. . . . .	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	33 119	14.4	2 712	595
DAIRY PRODUCTS DISTRIBUTORS; TOTAL	3 067	1 934 067	10.5	95 326	39 110
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	2 986	1 908 021	10.5	93 528	38 743
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	19	467 036	5.5	10 243	11 318
\$5,000,000 TO \$9,999,000	36	246 673	8.1	7 495	5 642
\$2,000,000 TO \$4,999,000	97	294 418	10.6	16 038	5 763
\$1,000,000 TO \$1,999,000	194	272 930	12.1	15 495	5 147
\$500,000 TO \$999,000	365	260 706	13.8	18 370	4 646
\$300,000 TO \$499,000	362	141 208	14.3	10 317	2 490
\$200,000 TO \$299,000	343	85 122	14.1	6 153	1 376
\$100,000 TO \$199,000	649	93 071	13.7	6 093	1 251
\$50,000 TO \$99,000	457	34 732	18.1	2 260	914
LESS THAN \$50,000.	464	12 125	20.3	1 064	196
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	81	26 046	13.5	1 798	367

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Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.					
POULTRY, POULTRY PRODUCTS DISTRIBUTORS, TOTAL	2 082	1 462 340	8.0	52 444	23 490
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 030	1 435 104	7.9	51 354	23 134
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	9	120 157	5.1	1 925	1 304
\$5,000,000 TO \$9,999,000	36	246 868	5.8	6 166	4 469
\$2,000,000 TO \$4,999,000	125	385 772	6.6	12 157	7 109
\$1,000,000 TO \$1,999,000	184	253 588	8.8	10 729	3 796
\$500,000 TO \$999,000	266	188 915	9.9	8 813	2 947
\$300,000 TO \$499,000	236	93 905	9.9	4 395	1 229
\$200,000 TO \$299,000	236	57 929	10.4	2 660	811
\$100,000 TO \$199,000	424	62 706	11.0	3 067	816
\$50,000 TO \$99,000	242	17 794	17.5	923	348
LESS THAN \$50,000	272	7 470	18.7	519	305
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	52	27 236	10.0	1 090	356
CONFECTIONERY WHOLESALERS, TOTAL	2 113	747 767	12.2	46 799	36 936
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 067	735 008	12.2	46 236	36 630
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	3	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	34	93 247	12.6	6 184	5 166
\$1,000,000 TO \$1,999,000	106	146 643	11.7	9 217	6 680
\$500,000 TO \$999,000	227	156 340	11.0	9 312	7 865
\$300,000 TO \$499,000	286	110 556	12.6	7 548	6 140
\$200,000 TO \$299,000	306	76 282	13.3	5 477	3 916
\$100,000 TO \$199,000	448	65 308	12.9	4 415	3 225
\$50,000 TO \$99,000	359	27 004	18.7	1 728	1 373
LESS THAN \$50,000	297	7 885	24.0	741	418
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	46	12 259	10.0	563	306
FISH, SEAFOOD DISTRIBUTORS, TOTAL	1 591	621 635	14.7	42 177	21 264
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 543	599 855	14.7	40 807	20 872
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	5	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	34	94 131	12.7	5 302	3 641
\$1,000,000 TO \$1,999,000	83	115 916	13.8	7 617	4 489
\$500,000 TO \$999,000	169	118 206	14.7	8 684	3 649
\$300,000 TO \$499,000	215	82 829	17.2	6 741	1 984
\$200,000 TO \$299,000	201	49 517	15.8	3 558	932
\$100,000 TO \$199,000	309	44 408	17.2	3 454	849
\$50,000 TO \$99,000	239	17 670	30.0	1 658	639
LESS THAN \$50,000	286	7 053	37.9	890	298
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	48	21 780	15.9	1 370	392
MEAT, MEAT PRODUCTS WHOLESALERS, TOTAL	4 459	3 878 992	8.7	170 456	69 065
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	4 323	3 796 011	8.7	166 413	68 166
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	34	622 736	6.1	15 903	18 791
\$5,000,000 TO \$9,999,000	89	611 133	6.7	20 304	9 850
\$2,000,000 TO \$4,999,000	291	883 908	8.6	39 806	15 866
\$1,000,000 TO \$1,999,000	434	618 382	10.0	33 315	8 303
\$500,000 TO \$999,000	685	482 275	10.5	27 213	7 657
\$300,000 TO \$499,000	705	272 525	10.2	14 274	3 611
\$200,000 TO \$299,000	609	151 413	10.4	7 385	1 856
\$100,000 TO \$199,000	784	116 031	10.5	5 531	1 326
\$50,000 TO \$99,000	401	30 243	19.7	2 010	763
LESS THAN \$50,000	291	7 365	20.6	672	143
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	136	82 981	10.3	4 043	899
FRESH FRUIT, VEGETABLE WHOLESALERS, TOTAL	6 291	3 092 438	14.8	196 942	59 974
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	6 126	3 018 879	14.7	192 131	59 063
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	3	44 346	12.1	2 217	257
\$5,000,000 TO \$9,999,000	34	219 545	7.6	8 002	4 244
\$2,000,000 TO \$4,999,000	235	693 864	13.4	40 509	12 949
\$1,000,000 TO \$1,999,000	499	700 898	14.9	46 943	14 503
\$500,000 TO \$999,000	861	601 436	15.6	43 175	13 124
\$300,000 TO \$499,000	828	327 582	15.8	22 167	5 777
\$200,000 TO \$299,000	701	173 197	16.6	11 584	2 684
\$100,000 TO \$199,000	1 143	165 111	16.8	10 510	2 471
\$50,000 TO \$99,000	977	72 822	24.4	4 906	2 381
LESS THAN \$50,000	845	20 078	27.7	2 118	673
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	165	73 559	18.0	4 811	911
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS, RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES, TOTAL	948	786 342	11.4	45 057	49 333
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	927	778 614	11.3	44 471	48 683
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	9	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	9	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	45	134 118	14.4	9 514	10 476
\$1,000,000 TO \$1,999,000	96	135 942	14.4	10 203	10 596
\$500,000 TO \$999,000	152	106 435	14.8	8 075	7 419
\$300,000 TO \$499,000	135	53 647	14.6	4 110	3 720
\$200,000 TO \$299,000	107	26 642	16.5	2 166	1 989
\$100,000 TO \$199,000	153	22 570	17.9	1 843	1 683
\$50,000 TO \$99,000	112	8 312	30.4	979	686
LESS THAN \$50,000	109	2 774	30.6	303	168
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	7 728	15.7	586	650

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WHOLESALE TRADE-SUMMARY STATISTICS

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BY KIND OF BUSINESS—Continued

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GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.					
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.					
BREAD, BAKERY GOODS DISTRIBUTORS, TOTAL	868	215 771	18.7	19 009	5 140
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	823	205 466	18.6	18 287	4 949
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	8	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	26	35 530	16.3	3 218	594
\$500,000 TO \$999,000	60	43 917	18.9	4 453	1 112
\$300,000 TO \$499,000	90	36 298	18.9	3 485	924
\$200,000 TO \$299,000	76	18 899	17.7	1 674	462
\$100,000 TO \$199,000	151	21 385	18.4	1 771	331
\$50,000 TO \$99,000	185	13 373	23.1	1 153	292
LESS THAN \$50,000.	226	5 841	28.4	642	196
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	45	10 305	20.6	722	191
CANNED FOODS WHOLESALERS, TOTAL	1 006	736 879	10.4	37 627	52 346
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	979	715 510	10.4	36 407	51 703
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	18	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	42	126 694	10.7	6 383	8 337
\$1,000,000 TO \$1,999,000	125	178 398	9.8	9 155	14 196
\$500,000 TO \$999,000	188	139 066	10.4	7 878	10 638
\$300,000 TO \$499,000	181	73 217	10.5	3 791	5 871
\$200,000 TO \$299,000	111	28 392	13.1	1 772	2 330
\$100,000 TO \$199,000	124	18 793	14.2	1 259	1 244
\$50,000 TO \$99,000	97	7 168	25.0	702	591
LESS THAN \$50,000.	92	2 006	27.8	236	194
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	27	21 369	10.7	1 220	643
FLOUR DISTRIBUTORS, TOTAL	194	131 383	7.7	5 318	4 684
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	190	129 907	7.7	5 222	4 656
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	10	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	27	40 915	6.5	1 432	1 473
\$500,000 TO \$999,000	43	31 674	9.4	1 518	1 516
\$300,000 TO \$499,000	25	10 064	8.6	442	329
\$200,000 TO \$299,000	27	6 594	9.9	309	217
\$100,000 TO \$199,000	27	3 894	9.2	180	178
\$50,000 TO \$99,000	16	1 143	14.3	110	32
LESS THAN \$50,000.	14	392	34.4	26	11
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	1 476	10.2	96	28
FROZEN FOODS DISTRIBUTORS, TOTAL	1 128	845 743	13.3	55 441	42 924
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 083	826 290	13.3	54 705	42 733
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	11	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	84	254 006	13.0	16 248	15 652
\$1,000,000 TO \$1,999,000	140	196 275	12.2	12 405	10 086
\$500,000 TO \$999,000	191	136 180	15.3	10 456	6 737
\$300,000 TO \$499,000	155	60 987	16.5	4 854	2 682
\$200,000 TO \$299,000	106	26 456	15.8	1 891	945
\$100,000 TO \$199,000	159	23 192	17.0	1 849	553
\$50,000 TO \$99,000	118	8 662	23.3	813	376
LESS THAN \$50,000.	116	2 746	23.1	286	55
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	45	19 453	14.6	736	191
SOFT DRINKS DISTRIBUTORS, TOTAL	1 179	192 577	23.0	19 254	5 087
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 143	187 260	23.0	18 638	4 973
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	6	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	15	21 233	21.9	2 186	751
\$500,000 TO \$999,000	35	24 376	23.4	2 610	577
\$300,000 TO \$499,000	82	31 336	22.8	3 232	554
\$200,000 TO \$299,000	64	15 722	22.3	1 860	422
\$100,000 TO \$199,000	230	32 343	22.1	3 415	679
\$50,000 TO \$99,000	280	20 095	27.3	1 945	485
LESS THAN \$50,000.	429	11 459	32.0	1 362	437
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	36	5 317	23.5	616	114

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Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.					
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.					
SUGAR DISTRIBUTORS, TOTAL	81	122 490	5.5	2 814	2 219
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	78	107 069	6.1	2 785	2 218
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	3	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	6	21 045	12.1	773	193
\$1,000,000 TO \$1,999,000	7	9 555	7.5	437	270
\$500,000 TO \$999,000	16	11 130	10.1	596	436
\$300,000 TO \$499,000	8	3 367	7.5	100	158
\$200,000 TO \$299,000	10	2 504	8.4	74	179
\$100,000 TO \$199,000	11	1 616	7.1	60	66
\$50,000 TO \$99,000	3	207	18.8	20	13
LESS THAN \$50,000	11	165	16.4	14	4
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	15 421	.7	29	1
OTHER, TOTAL	2 762	2 004 503	8.0	74 696	86 789
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 652	1 975 538	7.9	72 947	86 436
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	28	797 242	4.1	15 037	32 511
\$5,000,000 TO \$9,999,000	28	195 874	5.6	3 520	6 375
\$2,000,000 TO \$4,999,000	82	262 923	9.0	9 933	10 662
\$1,000,000 TO \$1,999,000	156	222 914	10.5	11 452	12 743
\$500,000 TO \$999,000	241	171 668	11.7	10 668	9 603
\$300,000 TO \$499,000	354	141 064	12.3	9 012	6 591
\$200,000 TO \$299,000	271	67 299	12.6	4 293	2 740
\$100,000 TO \$199,000	499	72 910	13.6	4 954	2 945
\$50,000 TO \$99,000	407	30 120	23.7	2 665	1 736
LESS THAN \$50,000	586	13 524	22.9	1 413	530
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	110	28 965	11.6	1 749	353
FARM PRODUCTS (RAW MATERIALS) MERCHANTS					
COTTON MERCHANTS, TOTAL	492	2 199 826	5.4	26 383	305 403
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	485	2 183 101	5.5	26 257	303 138
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	46	1 381 908	6.0	16 137	204 616
\$5,000,000 TO \$9,999,000	52	356 056	4.1	3 503	48 579
\$2,000,000 TO \$4,999,000	75	248 879	4.2	2 520	26 818
\$1,000,000 TO \$1,999,000	80	112 939	5.0	1 729	13 849
\$500,000 TO \$999,000	79	56 686	6.0	1 204	6 100
\$300,000 TO \$499,000	41	15 987	7.4	542	1 751
\$200,000 TO \$299,000	20	4 932	8.6	197	578
\$100,000 TO \$199,000	23	3 183	10.9	162	418
\$50,000 TO \$99,000	20	1 418	24.1	165	291
LESS THAN \$50,000	49	1 113	19.8	98	138
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	16 725	2.0	126	2 269
GRAIN MERCHANTS, TOTAL	1 693	5 072 618	3.4	69 733	244 493
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 647	5 044 001	3.4	69 027	243 472
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	92	3 248 819	1.9	23 107	141 841
\$5,000,000 TO \$9,999,000	92	656 993	3.6	9 126	28 446
\$2,000,000 TO \$4,999,000	153	491 157	5.8	12 113	30 101
\$1,000,000 TO \$1,999,000	194	279 257	7.8	8 849	20 699
\$500,000 TO \$999,000	268	193 793	8.2	7 299	11 229
\$300,000 TO \$499,000	244	96 843	9.3	4 283	6 334
\$200,000 TO \$299,000	159	39 872	9.6	1 939	2 459
\$100,000 TO \$199,000	173	24 538	9.8	1 339	1 301
\$50,000 TO \$99,000	120	8 854	16.7	634	625
LESS THAN \$50,000	152	3 875	17.9	338	237
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	46	28 617	6.0	706	1 021
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS, TOTAL	635	758 862	3.7	8 018	29 612
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	609	734 060	3.7	7 577	28 392
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	9	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	21	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	64	203 792	4.3	2 075	9 314
\$1,000,000 TO \$1,999,000	85	125 115	4.2	1 428	4 827
\$500,000 TO \$999,000	98	71 685	5.4	1 333	3 036
\$300,000 TO \$499,000	62	24 972	6.0	520	1 078
\$200,000 TO \$299,000	37	9 334	7.6	282	456
\$100,000 TO \$199,000	54	7 863	8.3	285	394
\$50,000 TO \$99,000	50	3 658	14.0	238	196
LESS THAN \$50,000	129	2 878	22.0	274	126
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	26	24 802	5.1	441	1 220
MISCELLANEOUS FARM PRODUCTS DEALERS:					
HIDE, SKIN, RAW FUR DEALERS, TOTAL	524	417 976	8.0	16 723	31 585
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	522	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	4	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	6	41 481	4.3	930	2 285
\$2,000,000 TO \$4,999,000	35	109 357	10.0	5 553	7 884
\$1,000,000 TO \$1,999,000	55	76 839	8.0	2 771	6 015
\$500,000 TO \$999,000	70	51 078	8.8	2 300	4 763
\$300,000 TO \$499,000	68	28 079	9.3	1 281	2 684
\$200,000 TO \$299,000	59	14 883	11.0	855	1 304
\$100,000 TO \$199,000	84	12 326	11.9	787	1 102
\$50,000 TO \$99,000	73	5 317	19.8	419	627
LESS THAN \$50,000	68	1 653	25.5	174	176
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	(D)	(D)	(D)

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BY KIND OF BUSINESS—Continued

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Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS--CON.					
MISCELLANEOUS FARM PRODUCTS DEALERS--CON.					
LEAF TOBACCO DEALERS, TOTAL	254	368 124	7.6	10 744	303 339
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	239	366 677	7.6	10 662	302 991
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	5	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	8	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	19	59 640	7.4	1 852	12 450
\$1,000,000 TO \$1,999,000	21	29 533	10.0	1 460	7 779
\$500,000 TO \$999,000	30	21 191	9.2	875	4 171
\$300,000 TO \$499,000	18	7 236	9.5	315	1 973
\$200,000 TO \$299,000	10	2 631	11.7	135	639
\$100,000 TO \$199,000	23	3 295	11.5	170	846
\$50,000 TO \$99,000	33	2 325	27.7	307	622
LESS THAN \$50,000	72	1 581	28.3	177	369
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	15	1 447	12.7	82	348
WOOL, WOOL TOPS, MOHAIR DEALERS, TOTAL	214	358 974	5.2	9 265	38 914
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	211	357 781	5.2	9 210	38 757
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	6	136 936	3.0	2 202	14 599
\$5,000,000 TO \$9,999,000	11	69 697	5.8	2 212	7 967
\$2,000,000 TO \$4,999,000	24	72 381	5.2	1 614	8 185
\$1,000,000 TO \$1,999,000	26	38 618	7.3	1 329	3 400
\$500,000 TO \$999,000	29	20 398	8.6	779	2 008
\$300,000 TO \$499,000	29	11 208	9.0	560	1 341
\$200,000 TO \$299,000	15	3 675	10.8	225	487
\$100,000 TO \$199,000	19	2 646	9.2	117	326
\$50,000 TO \$99,000	21	1 427	15.1	108	353
LESS THAN \$50,000	31	795	13.3	64	91
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	1 193	9.9	55	157
OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS, TOTAL	383	417 428	5.1	10 425	31 193
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	378	413 893	5.1	10 309	30 904
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	7	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	6	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	20	59 145	6.3	1 886	2 500
\$1,000,000 TO \$1,999,000	24	33 973	8.8	1 558	3 001
\$500,000 TO \$999,000	54	36 856	9.4	1 775	3 109
\$300,000 TO \$499,000	31	11 867	10.0	616	966
\$200,000 TO \$299,000	26	6 337	13.1	424	461
\$100,000 TO \$199,000	44	6 923	11.1	368	560
\$50,000 TO \$99,000	58	4 309	22.3	441	358
LESS THAN \$50,000	108	2 469	25.4	269	226
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	3 535	6.3	116	289
ELECTRICAL GOODS DISTRIBUTORS					
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTR.: ELEC. SUPPLIES, APPARATUS WITH MAJOR APPLIANCES, TOTAL	282	494 445	11.7	30 922	54 681
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	273	490 327	11.7	30 812	54 500
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	2	34 536	23.4	1 745	3 935
\$5,000,000 TO \$9,999,000	20	137 089	12.3	9 004	15 810
\$2,000,000 TO \$4,999,000	59	178 861	10.9	10 181	18 933
\$1,000,000 TO \$1,999,000	60	88 124	12.4	6 121	9 936
\$500,000 TO \$999,000	37	27 582	13.6	1 985	3 093
\$300,000 TO \$499,000	32	12 630	14.9	1 002	1 564
\$200,000 TO \$299,000	26	6 410	12.8	397	458
\$100,000 TO \$199,000	32	4 839	18.6	355	641
\$50,000 TO \$99,000	3	(D)	(D)	(D)	(D)
LESS THAN \$50,000	2	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	4 118	5.1	110	181
ELEC. SUPPL., APPARATUS WITHOUT MAJOR APPLIANCES, TOTAL	695	850 235	11.3	54 797	88 101
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	679	845 230	11.3	54 469	87 498
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	6	119 088	5.0	3 260	5 212
\$5,000,000 TO \$9,999,000	12	80 173	11.4	6 038	8 452
\$2,000,000 TO \$4,999,000	87	280 837	10.9	18 173	31 265
\$1,000,000 TO \$1,999,000	133	191 893	11.8	13 055	21 187
\$500,000 TO \$999,000	146	106 857	14.7	7 605	12 836
\$300,000 TO \$499,000	108	41 701	16.4	3 678	5 692
\$200,000 TO \$299,000	53	13 012	18.1	1 299	1 708
\$100,000 TO \$199,000	50	7 411	18.7	878	614
\$50,000 TO \$99,000	44	3 286	28.4	378	420
LESS THAN \$50,000	40	972	20.5	105	112
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	16	5 005	13.8	328	603
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTR.: WIRING SUPPLIES DISTRIBUTORS, TOTAL	2 409	1 693 591	14.4	139 390	199 830
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 369	1 681 430	14.4	138 343	198 319
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	6	80 849	12.5	5 815	6 944
\$5,000,000 TO \$9,999,000	31	206 163	11.4	13 640	20 649
\$2,000,000 TO \$4,999,000	136	389 285	13.4	29 914	44 662
\$1,000,000 TO \$1,999,000	281	397 370	14.3	33 327	47 861
\$500,000 TO \$999,000	468	334 147	15.0	29 763	43 267
\$300,000 TO \$499,000	334	130 536	16.2	11 783	15 953
\$200,000 TO \$299,000	274	68 279	18.5	6 677	8 710
\$100,000 TO \$199,000	349	51 905	18.4	4 736	6 375
\$50,000 TO \$99,000	221	16 756	25.7	1 860	2 987
LESS THAN \$50,000	269	6 140	27.7	829	913
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	40	12 161	18.4	1 046	1 511

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Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
ELECTRICAL GOODS DISTRIBUTORS--CON.					
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTR.--CON.					
ELECTRICAL APPARATUS, EQUIPMENT DISTRIBUTORS, TOTAL	697	404 498	15.6	30 998	34 717
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	683	403 289	15.6	30 859	34 598
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	6	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	15	46 979	12.7	2 733	3 572
\$1,000,000 TO \$1,999,000	34	46 015	19.7	4 235	4 352
\$500,000 TO \$999,000	95	66 348	19.9	6 384	6 345
\$300,000 TO \$499,000	108	42 342	21.3	4 617	4 796
\$200,000 TO \$299,000	78	18 756	22.8	2 184	2 116
\$100,000 TO \$199,000	108	16 150	24.8	2 124	1 632
\$50,000 TO \$99,000	103	7 669	41.6	1 338	1 121
LESS THAN \$50,000	134	3 584	31.8	527	457
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	14	1 209	25.4	139	119
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHLSLRS, TOTAL	2 403	3 431 731	13.6	238 072	399 494
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 348	3 400 120	13.6	235 900	396 142
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	38	666 211	11.6	35 721	70 337
\$5,000,000 TO \$9,999,000	118	808 901	12.7	56 320	92 542
\$2,000,000 TO \$4,999,000	319	996 871	13.8	71 526	123 117
\$1,000,000 TO \$1,999,000	332	470 649	14.6	35 106	58 719
\$500,000 TO \$999,000	343	249 587	15.6	19 270	29 097
\$300,000 TO \$499,000	248	99 720	16.4	7 675	10 325
\$200,000 TO \$299,000	186	46 032	17.2	3 817	4 991
\$100,000 TO \$199,000	265	39 454	20.6	3 774	4 050
\$50,000 TO \$99,000	216	15 569	23.6	1 766	1 946
LESS THAN \$50,000	283	7 126	30.3	925	1 018
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	55	31 611	14.6	2 172	3 352
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS, TOTAL	3 002	1 053 691	20.0	107 667	145 412
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 909	1 032 423	20.0	105 863	142 054
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	6	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	49	143 815	16.8	12 259	15 766
\$1,000,000 TO \$1,999,000	123	174 789	19.3	17 647	22 208
\$500,000 TO \$999,000	300	212 569	20.1	22 834	29 507
\$300,000 TO \$499,000	377	141 794	21.8	16 592	20 417
\$200,000 TO \$299,000	405	98 889	22.0	11 761	14 271
\$100,000 TO \$199,000	696	102 990	22.2	11 537	14 757
\$50,000 TO \$99,000	468	33 817	28.8	4 485	6 426
LESS THAN \$50,000	482	11 810	32.9	1 743	2 306
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	93	21 268	20.7	1 804	3 358
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHLSLERS					
HARDWARE WHOLESALEERS:					
GENERAL-LINE HARDWARE WHOLESALEERS, TOTAL	425	1 532 779	17.5	165 824	270 045
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	423	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	33	569 738	17.0	60 324	96 486
\$5,000,000 TO \$9,999,000	36	238 898	17.2	26 358	41 865
\$2,000,000 TO \$4,999,000	141	426 462	17.5	45 986	80 682
\$1,000,000 TO \$1,999,000	(1)	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000 . . . . .	...	...	...	...	...
\$300,000 TO \$499,000 . . . . .	...	...	...	...	...
\$200,000 TO \$299,000 . . . . .	...	...	...	...	...
\$100,000 TO \$199,000 . . . . .	...	...	...	...	...
\$50,000 TO \$99,000 . . . . .	...	...	...	...	...
LESS THAN \$50,000 . . . . .	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	(D)	(D)	(D)
SPECIALTY-LINE HARDWARE WHOLESALEERS, TOTAL	2 203	722 390	20.4	78 131	109 827
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 141	712 655	20.4	77 201	108 371
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	22	65 543	18.3	6 878	10 764
\$1,000,000 TO \$1,999,000	41	57 214	19.8	5 511	8 250
\$500,000 TO \$999,000	378	262 453	20.1	29 366	40 000
\$300,000 TO \$499,000	333	129 609	21.2	14 574	18 803
\$200,000 TO \$299,000	262	65 454	20.7	7 339	9 785
\$100,000 TO \$199,000	446	64 986	21.9	7 243	9 319
\$50,000 TO \$99,000	334	24 620	28.6	2 993	4 963
LESS THAN \$50,000	321	8 198	32.2	1 093	1 647
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	62	9 735	21.2	930	1 456
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTR.: WARM-AIR HEATING, COOLING EQUIP., ETC. DISTR., TOTAL	1 194	481 706	19.7	48 807	74 657
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 139	473 498	19.7	48 061	72 894
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	26	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	65	86 637	19.0	8 619	11 324
\$500,000 TO \$999,000	171	115 225	19.7	12 102	18 340
\$300,000 TO \$499,000	190	74 621	20.2	8 092	11 822
\$200,000 TO \$299,000	151	37 752	21.8	4 085	5 822
\$100,000 TO \$199,000	228	33 503	21.7	3 506	4 967
\$50,000 TO \$99,000	141	10 573	27.3	1 273	2 044
LESS THAN \$50,000	164	3 852	34.6	588	712
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	55	8 208	22.8	746	1 763

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHLSLRS--CON.					
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTR.--CON.					
WET-HEAT EQUIPMENT; SUPPLIES DISTRIBUTORS; TOTAL	295	93 269	19.5	9 984	10 209
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	289	92 120	19.5	9 822	9 990
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	5	14 848	21.0	1 713	1 059
\$1,000,000 TO \$1,999,000	12	15 530	18.0	1 544	1 372
\$500,000 TO \$999,000	37	24 063	15.9	2 119	2 425
\$300,000 TO \$499,000	38	14 656	20.6	1 766	1 843
\$200,000 TO \$299,000	28	6 784	18.4	684	969
\$100,000 TO \$199,000	84	12 229	21.0	1 360	1 756
\$50,000 TO \$99,000	38	2 710	33.2	456	527
LESS THAN \$50,000.	47	1 300	37.7	200	239
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	1 149	21.9	162	219
PLUMBING FIXTURES; SUPPLIES DISTRIBUTORS; TOTAL	2 223	1 584 586	16.9	135 758	269 757
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	2 170	1 567 139	16.8	134 087	265 904
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	17	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	139	408 158	14.5	31 868	64 490
\$1,000,000 TO \$1,999,000	307	422 353	16.6	35 571	68 009
\$500,000 TO \$999,000	465	339 442	18.0	30 630	58 082
\$300,000 TO \$499,000	384	150 746	18.9	18 096	29 183
\$200,000 TO \$299,000	237	60 415	19.9	5 518	11 930
\$100,000 TO \$199,000	301	45 017	21.0	4 509	9 389
\$50,000 TO \$99,000	162	12 224	26.2	1 349	3 129
LESS THAN \$50,000.	156	3 966	32.7	572	966
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	53	17 447	23.6	1 711	3 893
PLUMBING FIXTURES AND WET-HEAT EQUIP.; DISTR.; TOTAL	1 186	892 563	16.6	80 680	150 055
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	1 169	881 325	16.5	75 693	147 445
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	11	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	61	174 737	15.0	15 153	26 421
\$1,000,000 TO \$1,999,000	196	272 076	16.0	23 557	43 539
\$500,000 TO \$999,000	295	206 310	17.2	19 052	37 796
\$300,000 TO \$499,000	219	86 398	19.1	8 690	17 460
\$200,000 TO \$299,000	126	31 866	19.9	3 257	6 599
\$100,000 TO \$199,000	126	19 360	19.8	1 976	3 875
\$50,000 TO \$99,000	69	5 708	25.8	658	1 309
LESS THAN \$50,000.	65	1 563	28.7	217	379
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	17	11 338	22.4	987	2 610
AIR CONDITIONING; REFRIGERATION EQUIP. DISTR.; TOTAL	1 966	612 256	24.0	71 018	65 409
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	1 913	601 221	24.0	69 757	64 221
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	3	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	24	67 331	20.9	6 850	6 672
\$1,000,000 TO \$1,999,000	76	103 205	20.3	10 471	11 092
\$500,000 TO \$999,000	206	145 780	22.3	16 516	15 620
\$300,000 TO \$499,000	252	97 732	24.1	12 794	11 462
\$200,000 TO \$299,000	242	60 529	24.5	8 044	6 752
\$100,000 TO \$199,000	381	56 050	26.1	7 494	5 574
\$50,000 TO \$99,000	341	24 712	35.2	3 686	3 066
LESS THAN \$50,000.	385	10 765	37.8	1 563	1 289
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	53	11 035	24.1	1 261	1 188
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS					
COMMERCIAL MACHINES; EQUIPMENT DISTRIBUTORS;					
OFFICE MACHINES; EQUIPMENT DISTRIBUTORS; TOTAL	1 949	322 587	29.2	48 250	36 132
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	1 867	316 899	29.2	47 342	35 520
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	3	23 054	18.6	1 199	3 187
\$2,000,000 TO \$4,999,000	12	33 858	19.9	3 412	2 881
\$1,000,000 TO \$1,999,000	29	40 622	24.3	5 174	3 792
\$500,000 TO \$999,000	65	43 247	29.0	7 287	4 460
\$300,000 TO \$499,000	97	35 790	30.6	6 169	3 918
\$200,000 TO \$299,000	132	32 297	30.9	5 400	3 530
\$100,000 TO \$199,000	400	55 319	32.4	9 526	6 234
\$50,000 TO \$99,000	471	33 712	37.7	5 852	4 789
LESS THAN \$50,000.	658	19 000	39.2	3 323	2 769
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	82	5 688	31.6	908	612
COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES; TOTAL	474	153 895	24.4	18 222	18 582
ESTABLISHMENTS OPERATED ENTIRE YEAR; TOTAL	462	152 366	24.4	18 028	18 311
WITH ANNUAL SALES OF--					
\$10,000,000; AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	5	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	20	28 193	21.8	3 552	3 993
\$500,000 TO \$999,000	54	36 264	21.9	4 319	4 421
\$300,000 TO \$499,000	58	22 221	24.1	2 890	3 070
\$200,000 TO \$299,000	53	12 783	24.6	1 754	1 813
\$100,000 TO \$199,000	109	15 479	24.6	1 704	2 314
\$50,000 TO \$99,000	87	6 634	25.7	640	1 218
LESS THAN \$50,000.	74	1 843	30.3	225	390
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	12	1 529	27.6	194	251

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.					
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--CON.					
STORE MACHINES, FIXTURES DISTRIBUTORS, TOTAL	1 468	414 033	23.3	47 280	44 888
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 432	408 965	23.2	46 786	44 346
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	8	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	69	94 436	20.7	10 418	9 649
\$500,000 TO \$999,000	153	104 769	21.2	11 592	11 883
\$300,000 TO \$499,000	178	67 229	23.6	8 043	7 151
\$200,000 TO \$299,000	165	40 416	24.1	4 762	4 571
\$100,000 TO \$199,000	292	42 613	24.2	4 954	4 342
\$50,000 TO \$99,000	250	18 012	34.4	2 370	2 561
LESS THAN \$50,000.	316	7 667	38.9	1 184	1 039
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	36	5 068	24.2	494	542
OIL MARKETING EQUIPMENT JOBBERS, TOTAL	367	119 101	21.4	14 222	15 611
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	360	117 226	21.4	14 101	15 370
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	2	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	13	16 146	18.9	1 919	1 749
\$500,000 TO \$999,000	53	35 960	20.7	4 364	4 795
\$300,000 TO \$499,000	44	16 407	22.1	2 113	1 813
\$200,000 TO \$299,000	57	13 994	20.9	1 602	2 076
\$100,000 TO \$199,000	89	12 730	21.9	1 463	1 890
\$50,000 TO \$99,000	55	4 088	36.7	608	774
LESS THAN \$50,000.	45	1 226	40.7	174	272
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	1 875	18.2	121	241
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS, TOTAL	2 143	2 006 390	18.8	207 623	403 825
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 094	1 989 352	18.7	205 951	400 714
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	4	45 495	18.3	4 832	11 331
\$5,000,000 TO \$9,999,000	49	319 320	14.5	29 863	67 666
\$2,000,000 TO \$4,999,000	212	618 938	17.8	63 116	129 587
\$1,000,000 TO \$1,999,000	372	522 861	19.6	54 348	105 958
\$500,000 TO \$999,000	365	271 412	20.6	29 327	47 238
\$300,000 TO \$499,000	264	105 712	22.3	12 237	19 236
\$200,000 TO \$299,000	192	47 310	21.8	5 089	7 991
\$100,000 TO \$199,000	256	38 435	23.5	4 364	6 670
\$50,000 TO \$99,000	206	15 287	33.5	2 066	3 853
LESS THAN \$50,000.	174	4 582	38.4	709	1 184
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	49	17 038	20.7	1 672	3 111
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS:					
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS, TOTAL	492	229 277	17.4	19 879	15 923
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	481	224 871	17.4	19 612	15 677
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	11	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	57	84 231	15.6	7 373	5 796
\$500,000 TO \$999,000	66	46 012	16.6	4 333	3 319
\$300,000 TO \$499,000	58	22 105	18.4	2 087	1 800
\$200,000 TO \$299,000	50	12 635	18.7	1 058	1 025
\$100,000 TO \$199,000	95	13 398	21.1	1 413	961
\$50,000 TO \$99,000	62	4 738	34.9	640	756
LESS THAN \$50,000.	81	2 219	32.0	321	244
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	11	4 406	15.6	267	246
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIP, DISTR, TOTAL	2 366	873 358	21.5	98 618	92 863
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 284	858 428	21.4	96 718	91 109
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	8	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	38	110 337	18.9	10 790	12 144
\$1,000,000 TO \$1,999,000	123	165 185	20.3	18 694	16 586
\$500,000 TO \$999,000	294	206 110	21.9	25 462	23 911
\$300,000 TO \$499,000	271	108 104	22.3	13 019	11 008
\$200,000 TO \$299,000	292	71 291	23.8	8 850	7 126
\$100,000 TO \$199,000	498	72 336	23.3	8 386	7 072
\$50,000 TO \$99,000	352	26 179	33.4	3 611	3 805
LESS THAN \$50,000.	406	10 503	30.7	1 458	1 445
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	82	14 930	24.0	1 900	1 754
METALWORKING MACHINERY, EQUIPMENT DEALERS, TOTAL	1 098	509 639	17.3	47 968	37 914
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 072	506 878	17.3	47 744	37 643
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	5	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	32	98 944	13.8	7 759	7 143
\$1,000,000 TO \$1,999,000	76	106 014	17.4	10 554	6 902
\$500,000 TO \$999,000	151	95 324	19.3	10 177	7 861
\$300,000 TO \$499,000	167	67 019	21.5	8 023	5 375
\$200,000 TO \$299,000	134	32 937	20.4	3 391	2 552
\$100,000 TO \$199,000	228	32 937	20.6	3 149	2 347
\$50,000 TO \$99,000	148	11 106	29.9	1 388	1 996
LESS THAN \$50,000.	149	4 037	31.4	506	743
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	26	2 761	21.0	224	271

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-UNITED STATES,
BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.					
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS--CON.					
OIL WELL SUPPLY HOUSES, TOTAL	1 444	980 323	12.0	53 306	110 909
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 405	970 801	12.0	52 703	109 949
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	5	78 966	15.3	7 327	9 030
\$5,000,000 TO \$9,999,000	9	64 709	7.0	2 415	6 895
\$2,000,000 TO \$4,999,000	63	188 793	9.8	7 555	18 534
\$1,000,000 TO \$1,999,000	163	227 227	9.7	8 829	24 123
\$500,000 TO \$999,000	318	225 406	12.3	11 864	28 652
\$300,000 TO \$499,000	265	103 353	14.4	6 782	13 271
\$200,000 TO \$299,000	158	39 494	18.1	3 522	4 469
\$100,000 TO \$199,000	202	30 532	18.9	2 916	3 073
\$50,000 TO \$99,000	125	9 652	30.0	1 182	1 507
LESS THAN \$50,000	97	2 669	30.2	311	395
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	39	9 522	13.8	603	960
PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS, TOTAL	364	120 697	23.2	14 273	12 687
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	362	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	3	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	28	38 638	17.3	3 205	3 652
\$500,000 TO \$999,000	46	31 279	25.8	4 311	3 541
\$300,000 TO \$499,000	49	19 058	28.5	2 851	2 062
\$200,000 TO \$299,000	34	8 039	27.2	1 250	909
\$100,000 TO \$199,000	59	8 416	27.6	1 078	920
\$50,000 TO \$99,000	64	4 400	32.7	701	647
LESS THAN \$50,000	79	2 024	38.2	294	292
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	(D)	(D)	(D)
OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTR., TOTAL	1 918	618 542	.	62 610	60 644
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 864	595 872	20.7	60 307	58 381
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	8	62 044	13.1	3 876	4 155
\$2,000,000 TO \$4,999,000	27	79 371	17.0	6 874	6 970
\$1,000,000 TO \$1,999,000	86	119 353	18.1	10 658	12 963
\$500,000 TO \$999,000	174	124 005	20.7	12 777	11 636
\$300,000 TO \$499,000	211	83 253	24.0	9 967	8 781
\$200,000 TO \$299,000	164	40 814	24.5	5 096	4 123
\$100,000 TO \$199,000	353	50 794	23.4	5 819	5 031
\$50,000 TO \$99,000	333	24 355	34.8	3 538	3 221
LESS THAN \$50,000	508	11 883	34.0	1 702	1 501
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	54	22 670	20.1	2 303	2 263
INDUSTRIAL SUPPLIES DISTRIBUTORS:					
ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS, TOTAL	240	94 865	18.6	9 986	10 422
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	236	94 512	18.6	9 951	10 343
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	5	15 907	17.0	1 780	2 067
\$1,000,000 TO \$1,999,000	14	18 864	16.4	1 691	1 959
\$500,000 TO \$999,000	41	28 542	18.3	3 097	3 331
\$300,000 TO \$499,000	35	13 082	20.1	1 455	1 235
\$200,000 TO \$299,000	33	8 304	20.2	894	761
\$100,000 TO \$199,000	48	6 748	20.3	660	593
\$50,000 TO \$99,000	28	2 302	28.5	271	265
LESS THAN \$50,000	32	763	29.9	103	132
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	353	20.7	35	79
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTR., TOTAL	596	243 794	21.1	28 827	35 867
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	578	241 543	21.0	28 473	35 456
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	7	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	30	42 864	21.5	5 609	6 878
\$500,000 TO \$999,000	102	69 054	21.0	8 209	10 198
\$300,000 TO \$499,000	119	45 906	21.8	5 544	6 968
\$200,000 TO \$299,000	106	26 735	23.3	3 327	4 233
\$100,000 TO \$199,000	112	16 462	25.1	2 131	2 589
\$50,000 TO \$99,000	56	4 057	29.1	546	751
LESS THAN \$50,000	45	1 337	34.6	196	271
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	18	2 251	29.5	354	411

Standard Notes. ... Represents zero. (D). Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.					
INDUSTRIAL SUPPLIES DISTRIBUTORS--CON.					
MECHANICAL RUBBER GOODS DISTRIBUTORS, TOTAL	296	111 156	24.9	16 291	12 188
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	288	109 928	24.9	16 139	12 042
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	5	14 453	24.1	2 334	1 681
\$1,000,000 TO \$1,999,000	17	22 655	21.5	2 863	1 994
\$500,000 TO \$999,000	44	32 181	26.3	5 304	3 801
\$300,000 TO \$499,000	46	17 479	24.8	2 562	1 850
\$200,000 TO \$299,000	46	11 441	25.1	1 620	1 328
\$100,000 TO \$199,000	53	7 770	24.6	950	886
\$50,000 TO \$99,000	39	2 974	37.7	391	373
LESS THAN \$50,000.	38	975	35.9	115	129
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	8	1 228	23.9	152	146
ROPE, CORDAGE DISTRIBUTORS, TOTAL	134	85 645	13.0	5 619	6 017
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	134	85 645	13.0	5 619	6 017
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	8	27 935	14.1	2 085	1 963
\$1,000,000 TO \$1,999,000	14	21 050	9.8	990	1 162
\$500,000 TO \$999,000	25	18 535	11.4	1 071	1 521
\$300,000 TO \$499,000	28	10 531	16.6	853	821
\$200,000 TO \$299,000	17	4 153	14.6	343	207
\$100,000 TO \$199,000	15	2 222	15.9	149	151
\$50,000 TO \$99,000	10	759	25.2	87	135
LESS THAN \$50,000.	17	460	18.9	41	57
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	...	...	...	...	...
INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS, TOTAL	399	340 113	16.4	29 044	40 941
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	390	338 299	16.4	28 933	40 744
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	6	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	33	105 947	14.4	8 176	12 433
\$1,000,000 TO \$1,999,000	46	64 211	16.1	5 580	8 472
\$500,000 TO \$999,000	74	53 005	19.0	5 370	7 335
\$300,000 TO \$499,000	48	19 325	21.9	2 230	2 239
\$200,000 TO \$299,000	44	10 783	20.6	1 121	1 232
\$100,000 TO \$199,000	64	9 292	21.8	930	1 087
\$50,000 TO \$99,000	45	3 282	32.7	403	601
LESS THAN \$50,000.	27	704	37.2	102	138
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	1 814	13.6	111	197
WELDING SUPPLIES DISTRIBUTORS, TOTAL	1 214	295 328	25.1	38 318	31 402
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 176	284 715	25.1	36 934	30 147
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	4	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	21	27 028	23.4	3 499	3 155
\$500,000 TO \$999,000	83	55 447	24.0	7 409	6 542
\$300,000 TO \$499,000	160	61 131	26.4	8 724	6 617
\$200,000 TO \$299,000	189	46 287	26.1	6 356	5 123
\$100,000 TO \$199,000	338	50 270	28.0	7 140	5 172
\$50,000 TO \$99,000	235	17 615	35.3	2 454	1 873
LESS THAN \$50,000.	144	4 483	33.7	592	568
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	38	10 613	26.3	1 384	1 255
RECONDITIONED DRUMS, BARRELS DISTRIBUTORS, TOTAL	292	76 503	37.5	14 936	3 281
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	285	76 022	37.5	14 879	3 268
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	4	11 073	33.5	2 160	555
\$1,000,000 TO \$1,999,000	13	19 118	36.7	3 697	625
\$500,000 TO \$999,000	18	12 174	39.1	2 447	675
\$300,000 TO \$499,000	29	10 854	37.8	2 366	426
\$200,000 TO \$299,000	33	8 057	35.9	1 581	272
\$100,000 TO \$199,000	59	8 363	34.6	1 571	366
\$50,000 TO \$99,000	63	4 576	50.2	809	275
LESS THAN \$50,000.	66	1 807	47.6	248	74
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	481	31.2	57	13
OTHER INDUSTRIAL SUPPLIES DISTRIBUTORS, TOTAL	3 009	1 314 645	19.3	135 297	179 872
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 960	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	16	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	92	278 814	17.9	28 213	43 108
\$1,000,000 TO \$1,999,000	171	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	393	(D)	(D)	(D)	(D)
\$300,000 TO \$499,000	391	152 771	20.1	15 556	20 097
\$200,000 TO \$299,000	332	82 237	22.6	9 494	10 450
\$100,000 TO \$199,000	539	77 802	22.5	8 685	10 328
\$50,000 TO \$99,000	414	31 014	28.6	3 822	4 807
LESS THAN \$50,000.	611	12 649	31.5	1 657	2 030
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	49	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-UNITED STATES,
BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.					
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS:					
FARM MACHINERY, EQUIPMENT WHOLESALERS, TOTAL	1 007	598 226	15.0	44 138	79 018
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	983	590 599	15.0	43 476	77 893
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	17	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	37	118 042	14.0	7 933	14 973
\$1,000,000 TO \$1,999,000	68	96 155	17.0	8 588	12 960
\$500,000 TO \$999,000	135	98 165	17.9	8 804	12 906
\$300,000 TO \$499,000	125	48 850	17.4	4 264	6 768
\$200,000 TO \$299,000	146	35 800	17.6	3 088	4 892
\$100,000 TO \$199,000	184	26 475	19.9	2 446	3 673
\$50,000 TO \$99,000	124	9 379	27.5	986	1 746
LESS THAN \$50,000.	145	3 638	26.4	432	598
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	24	7 627	17.4	662	1 125
GARDEN MACHINERY, EQUIPMENT WHOLESALERS, TOTAL	293	142 557	18.3	13 329	20 644
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	287	138 820	18.3	13 029	20 013
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	10	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	20	30 903	17.7	3 143	4 761
\$500,000 TO \$999,000	40	28 598	18.7	2 702	3 652
\$300,000 TO \$499,000	43	16 817	20.5	1 830	2 343
\$200,000 TO \$299,000	38	9 738	23.6	1 051	1 417
\$100,000 TO \$199,000	67	10 202	21.6	1 027	1 426
\$50,000 TO \$99,000	31	2 143	25.9	221	402
LESS THAN \$50,000.	37	908	26.5	108	128
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	3 737	21.2	300	631
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS:					
DENTAL SUPPLY HOUSES, TOTAL	521	166 698	26.5	26 032	28 731
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	511	164 669	26.5	25 712	28 348
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	3	6 297	27.3	909	1 157
\$1,000,000 TO \$1,999,000	27	35 728	26.2	6 080	5 598
\$500,000 TO \$999,000	77	51 944	28.2	9 086	8 820
\$300,000 TO \$499,000	78	30 695	25.4	4 558	5 151
\$200,000 TO \$299,000	67	16 724	25.2	2 210	2 999
\$100,000 TO \$199,000	100	15 455	24.8	1 939	2 806
\$50,000 TO \$99,000	66	5 237	26.0	620	1 178
LESS THAN \$50,000.	93	2 589	30.9	310	639
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	10	2 029	27.2	320	383
RELIGIOUS SUPPLY HOUSES, TOTAL	181	41 155	26.6	5 367	4 386
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	175	41 009	26.6	5 345	4 373
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000 . . . . .	...	...	...	...	...
\$1,000,000 TO \$1,999,000	4	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	14	10 146	28.4	1 408	1 120
\$300,000 TO \$499,000	17	6 475	30.2	1 027	777
\$200,000 TO \$299,000	20	4 759	33.4	802	592
\$100,000 TO \$199,000	41	5 627	28.5	744	591
\$50,000 TO \$99,000	32	2 453	29.1	309	562
LESS THAN \$50,000.	46	1 283	34.4	154	221
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	146	30.1	22	13
SCHOOL SUPPLY HOUSES, TOTAL	368	175 216	21.2	21 520	19 207
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	362	172 582	21.3	21 274	18 933
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	13	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	33	43 502	21.3	5 461	4 522
\$500,000 TO \$999,000	44	30 853	21.7	3 824	3 348
\$300,000 TO \$499,000	49	19 570	20.3	2 112	2 280
\$200,000 TO \$299,000	43	10 599	21.8	1 190	1 152
\$100,000 TO \$199,000	75	10 760	23.2	1 252	1 213
\$50,000 TO \$99,000	47	3 666	29.8	472	479
LESS THAN \$50,000.	56	1 429	32.6	165	222
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	2 634	17.1	246	274
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES, TOTAL	1 077	503 226	21.2	61 048	63 885
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 042	497 878	21.2	60 397	63 094
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	4	47 963	22.5	6 096	7 050
\$5,000,000 TO \$9,999,000	5	34 054	15.6	2 987	4 144
\$2,000,000 TO \$4,999,000	31	83 499	20.6	10 075	9 856
\$1,000,000 TO \$1,999,000	79	108 107	19.8	13 651	11 636
\$500,000 TO \$999,000	146	103 197	20.9	12 583	13 082
\$300,000 TO \$499,000	124	50 941	22.0	6 137	7 156
\$200,000 TO \$299,000	109	27 869	23.8	3 568	3 862
\$100,000 TO \$199,000	177	25 933	23.3	3 079	3 454
\$50,000 TO \$99,000	146	10 679	32.7	1 469	1 716
LESS THAN \$50,000.	221	5 636	31.6	752	1 138
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	35	5 348	22.4	651	791

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.					
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.					
OPTICAL GOODS WHOLESALERS, TOTAL	896	179 824	34.1	31 919	18 956
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	879	178 245	34.1	31 590	18 689
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	4	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	7	11 104	32.7	1 258	772
\$500,000 TO \$999,000	57	39 552	30.4	6 450	3 779
\$300,000 TO \$499,000	90	33 776	33.8	6 980	3 757
\$200,000 TO \$299,000	103	25 417	34.6	5 053	2 567
\$100,000 TO \$199,000	227	32 278	35.3	6 566	3 464
\$50,000 TO \$99,000	193	14 067	42.1	3 097	1 841
LESS THAN \$50,000	197	5 935	40.0	1 143	826
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	17	1 579	36.5	329	267
SCIENTIFIC INSTRUMENTS, LABORATORY EQUIP. DISTR., TOTAL	131	115 696	24.7	15 618	16 814
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	126	114 628	24.6	15 496	16 707
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	13	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	21	28 364	24.5	3 813	3 861
\$500,000 TO \$999,000	18	13 905	23.6	1 837	1 882
\$300,000 TO \$499,000	18	7 119	24.8	861	700
\$200,000 TO \$299,000	11	2 647	22.7	299	304
\$100,000 TO \$199,000	27	3 634	26.7	429	384
\$50,000 TO \$99,000	10	674	33.8	76	141
LESS THAN \$50,000	6	177	49.2	21	13
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	1 068	28.4	122	107
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES DISTR., TOTAL	489	158 002	23.0	18 907	17 845
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	475	155 325	23.0	18 677	17 425
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	5	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	19	27 545	24.6	3 788	3 100
\$500,000 TO \$999,000	52	36 653	23.0	3 868	4 297
\$300,000 TO \$499,000	51	19 431	25.0	2 476	2 539
\$200,000 TO \$299,000	42	10 056	25.5	1 244	1 250
\$100,000 TO \$199,000	91	13 168	26.0	1 604	1 657
\$50,000 TO \$99,000	71	4 992	31.9	723	736
LESS THAN \$50,000	141	3 317	32.6	467	581
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	14	2 677	24.8	230	420
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES:					
BEAUTY, BARBER SUPPLY HOUSES, TOTAL	998	219 139	29.0	33 111	28 837
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	966	215 313	29.0	32 597	28 309
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	7	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	12	16 211	31.4	2 736	1 729
\$500,000 TO \$999,000	63	42 380	29.6	7 439	5 141
\$300,000 TO \$499,000	121	45 194	29.9	7 724	5 942
\$200,000 TO \$299,000	129	31 798	28.9	5 210	4 573
\$100,000 TO \$199,000	249	36 395	28.8	5 197	5 456
\$50,000 TO \$99,000	190	13 945	33.1	1 685	2 679
LESS THAN \$50,000	194	5 623	33.1	679	1 053
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	32	3 826	28.8	514	528
JANITORS' SUPPLY HOUSES, TOTAL	1 005	193 059	30.6	29 688	20 164
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	973	191 073	30.5	29 382	19 882
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	3	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	17	25 356	25.7	3 186	2 079
\$500,000 TO \$999,000	39	26 835	33.0	5 083	2 645
\$300,000 TO \$499,000	94	36 723	30.8	6 783	4 087
\$200,000 TO \$299,000	88	21 277	29.7	3 594	2 453
\$100,000 TO \$199,000	228	32 813	28.6	4 829	3 781
\$50,000 TO \$99,000	219	16 170	36.6	2 538	2 203
LESS THAN \$50,000	283	7 897	35.8	1 102	969
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	32	1 986	35.9	306	282
LAUNDRY, DRY CLEANING SUPPLY HOUSES, TOTAL	527	207 469	21.7	23 201	18 624
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	509	203 362	21.7	22 898	18 200
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	10	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	27	37 208	22.1	4 372	3 835
\$500,000 TO \$999,000	80	54 944	20.3	6 011	4 715
\$300,000 TO \$499,000	97	37 434	21.6	4 182	4 086
\$200,000 TO \$299,000	72	18 112	20.9	1 745	1 750
\$100,000 TO \$199,000	86	12 664	20.3	1 250	1 293
\$50,000 TO \$99,000	67	5 057	28.0	557	542
LESS THAN \$50,000	69	1 819	30.8	240	248
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	18	4 107	19.8	303	424

Standard Notes: ... Represents zero, (D) Withheld to avoid disclosure, (NA) Not available, (X) Item not applicable, (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS--CON.					
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES--CON.					
SHOE SERVICE WHOLESALERS: TOTAL	378	102 510	18.7	9 454	15 369
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	373	101 999	18.7	9 409	15 267
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	3	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	12	16 110	16.3	1 517	1 967
\$500,000 TO \$999,000	22	15 300	16.6	1 313	1 841
\$300,000 TO \$499,000	41	15 564	19.1	1 563	2 467
\$200,000 TO \$299,000	52	12 530	21.1	1 355	2 118
\$100,000 TO \$199,000	122	17 554	19.3	1 841	2 955
\$50,000 TO \$99,000	78	5 913	23.0	555	1 470
LESS THAN \$50,000	42	1 121	25.6	119	275
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	511	19.6	45	102
UPHOLSTERERS' SUPPLY HOUSES: TOTAL	281	97 988	21.3	10 035	14 954
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	273	94 619	21.5	9 854	14 265
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	3	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	9	13 006	18.8	1 173	2 070
\$500,000 TO \$999,000	42	28 558	23.2	3 440	4 075
\$300,000 TO \$499,000	43	16 747	22.0	1 805	2 634
\$200,000 TO \$299,000	37	8 864	21.6	969	1 524
\$100,000 TO \$199,000	74	10 749	20.4	1 035	1 674
\$50,000 TO \$99,000	31	2 300	25.7	246	530
LESS THAN \$50,000	33	928	27.0	107	143
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	3 369	14.5	181	689
OTHER SERVICE-ESTABLISHMENT SUPPLY HOUSES: TOTAL	925	219 676	22.4	24 794	20 082
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	809	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	4	30 030	28.6	5 271	2 236
\$2,000,000 TO \$4,999,000	7	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	18	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	56	40 509	21.0	3 961	3 802
\$300,000 TO \$499,000	88	(D)	(D)	(D)	(D)
\$200,000 TO \$299,000	75	(D)	(D)	(D)	(D)
\$100,000 TO \$199,000	138	19 999	23.3	2 241	2 076
\$50,000 TO \$99,000	155	11 352	33.2	1 521	1 548
LESS THAN \$50,000	267	6 292	34.1	339	843
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	16	(D)	(D)	(D)	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EXCEPT AUTO.) DISTR.;					
AIRCRAFT; AERONAUTICAL EQUIPMENT AND PARTS DISTR.; TOTAL	674	302 360	22.8	30 808	38 014
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	655	297 252	22.8	30 400	37 293
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	4	30 746	18.5	2 784	3 434
\$2,000,000 TO \$4,999,000	19	50 916	21.4	4 384	7 008
\$1,000,000 TO \$1,999,000	54	76 835	21.6	7 685	10 482
\$500,000 TO \$999,000	84	60 274	22.3	5 970	6 513
\$300,000 TO \$499,000	88	33 895	25.6	4 039	3 928
\$200,000 TO \$299,000	70	17 233	26.7	2 174	2 147
\$100,000 TO \$199,000	120	17 449	26.2	2 013	1 949
\$50,000 TO \$99,000	93	6 785	33.3	914	1 214
LESS THAN \$50,000	123	3 119	34.3	437	618
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	19	5 108	24.8	408	721

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.					
TRANSPORTATION EQUIP., SUPPLIES (EXCEPT AUTO.) DISTR.--CON.					
MARINE MACHINERY, EQUIPMENT DISTRIBUTORS, TOTAL	574	231 655	19.7	23 321	34 068
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	554	226 875	19.7	22 915	33 198
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	3	19 687	15.4	1 843	3 662
\$2,000,000 TO \$4,999,000	12	29 439	13.7	1 618	3 774
\$1,000,000 TO \$1,999,000	35	46 907	19.9	5 210	6 213
\$500,000 TO \$999,000	82	58 616	19.9	6 025	8 675
\$300,000 TO \$499,000	78	30 066	21.4	3 318	4 269
\$200,000 TO \$299,000	65	15 887	23.5	1 925	2 184
\$100,000 TO \$199,000	119	17 397	23.3	1 872	2 465
\$50,000 TO \$99,000	89	7 085	28.0	877	1 642
LESS THAN \$50,000.	71	1 791	26.7	227	314
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	20	4 780	17.8	406	870
OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS, TOTAL	139	82 460	23.4	8 017	7 041
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	133	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	3	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	5	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	11	15 209	24.1	1 608	1 324
\$500,000 TO \$999,000	14	9 786	22.7	1 106	708
\$300,000 TO \$499,000	15	6 051	27.9	896	440
\$200,000 TO \$299,000	13	3 330	27.5	353	279
\$100,000 TO \$199,000	24	3 720	22.7	385	250
\$50,000 TO \$99,000	18	1 137	39.4	136	118
LESS THAN \$50,000.	30	596	41.3	97	124
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	(D)	(D)	(D)	(D)
METALS, MINERALS (EXCEPT PETROLEUM, SCRAP) DISTRIBUTORS					
COAL WHOLESALERS:					
COAL WHOLESALERS (WITHOUT YARD OR DOCK STOCKS), TOTAL	573	844 862	4.6	19 499	23 413
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	563	837 406	4.5	19 239	23 083
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	15	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	21	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	43	134 418	5.1	3 662	5 281
\$1,000,000 TO \$1,999,000	56	81 194	6.3	2 712	3 016
\$500,000 TO \$999,000	75	55 392	8.4	2 593	2 579
\$300,000 TO \$499,000	62	25 076	8.5	1 164	1 075
\$200,000 TO \$299,000	61	15 180	9.7	837	632
\$100,000 TO \$199,000	73	10 817	11.1	743	435
\$50,000 TO \$99,000	56	4 177	24.0	407	280
LESS THAN \$50,000.	101	2 374	26.7	276	106
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	10	7 456	5.8	260	330
COAL DISTRIBUTORS (WITH YARD OR DOCK STOCKS), TOTAL	123	72 038	16.6	5 903	5 213
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	122	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	7	18 722	9.8	926	1 463
\$1,000,000 TO \$1,999,000	14	18 533	14.7	1 322	1 068
\$500,000 TO \$999,000	25	16 280	17.2	1 334	1 129
\$300,000 TO \$499,000	15	6 411	18.0	608	570
\$200,000 TO \$299,000	10	2 826	18.3	243	256
\$100,000 TO \$199,000	13	1 864	21.1	171	122
\$50,000 TO \$99,000	16	1 155	35.8	185	183
LESS THAN \$50,000.	19	561	44.2	71	100
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	1	(D)	(D)	(D)	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS, TOTAL	3 247	3 199 882	18.4	306 771	504 177
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	3 173	3 174 723	18.4	305 145	500 812
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	27	528 834	15.5	45 803	84 525
\$5,000,000 TO \$9,999,000	80	546 494	17.8	51 917	89 027
\$2,000,000 TO \$4,999,000	263	791 888	17.5	72 470	124 845
\$1,000,000 TO \$1,999,000	418	588 963	19.3	59 653	92 114
\$500,000 TO \$999,000	521	379 916	20.1	38 390	58 024
\$300,000 TO \$499,000	400	161 036	20.9	16 738	23 892
\$200,000 TO \$299,000	295	74 395	22.0	8 123	11 015
\$100,000 TO \$199,000	479	71 030	21.8	7 560	10 713
\$50,000 TO \$99,000	307	22 743	31.3	3 210	4 579
LESS THAN \$50,000.	383	9 424	31.3	1 281	2 078
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	74	25 159	15.5	1 626	3 365

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
METALS, MINERALS (EXCEPT PETROLEUM, SCRAP) DISTRS.—CON.					
NONFERROUS METALS DISTRIBUTORS:					
COPPER, BRASS MILL PRODUCTS DISTRIBUTORS, TOTAL	146	270 681	8.0	11 159	25 174
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	145	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	5	36 505	8.5	1 044	1 211
\$2,000,000 TO \$4,999,000	18	59 430	14.7	4 760	6 484
\$1,000,000 TO \$1,999,000	21	28 371	12.7	1 925	2 911
\$500,000 TO \$999,000	27	21 757	11.7	1 282	2 065
\$300,000 TO \$499,000	21	8 218	13.7	622	883
\$200,000 TO \$299,000	10	2 406	14.0	185	126
\$100,000 TO \$199,000	20	3 005	17.1	242	252
\$50,000 TO \$99,000	11	810	22.5	88	109
LESS THAN \$50,000	10	210	25.2	30	20
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	1	(D)	(D)	(D)	(D)
ALUMINUM MILL PRODUCTS DISTRIBUTORS, TOTAL	290	322 216	9.8	16 205	32 460
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	278	318 785	9.7	15 959	32 302
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	7	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	27	86 271	12.3	5 621	7 077
\$1,000,000 TO \$1,999,000	25	34 914	15.1	2 220	3 140
\$500,000 TO \$999,000	43	29 925	10.3	1 651	2 449
\$300,000 TO \$499,000	45	18 018	14.9	1 537	1 567
\$200,000 TO \$299,000	21	5 194	15.8	478	339
\$100,000 TO \$199,000	45	6 554	13.7	447	415
\$50,000 TO \$99,000	36	2 573	21.1	261	277
LESS THAN \$50,000	26	577	32.9	75	36
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	12	3 431	12.1	246	158
OTHER NONFERROUS METALS, METALLIC ORES DISTRS., TOTAL	413	831 211	7.4	29 531	61 091
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	408	923 242	7.4	28 984	60 687
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER	16	510 088	5.9	15 230	35 946
\$5,000,000 TO \$9,999,000	14	102 545	7.2	2 663	9 649
\$2,000,000 TO \$4,999,000	26	79 920	10.0	3 127	4 808
\$1,000,000 TO \$1,999,000	46	66 045	11.0	3 744	6 002
\$500,000 TO \$999,000	43	30 085	11.8	1 851	1 869
\$300,000 TO \$499,000	37	14 297	10.8	807	868
\$200,000 TO \$299,000	28	6 635	12.8	449	400
\$100,000 TO \$199,000	54	7 791	12.4	536	472
\$50,000 TO \$99,000	45	3 327	19.9	353	527
LESS THAN \$50,000	99	2 509	18.9	224	146
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	7 969	11.3	547	404
SCRAP, WASTE MATERIALS DEALERS					
IRON, STEEL SCRAP DEALERS:					
IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIP., TOTAL	2 781	1 054 798	19.6	98 708	105 705
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 727	1 019 204	20.1	98 003	104 884
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	20	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	70	210 365	17.6	16 041	21 181
\$1,000,000 TO \$1,999,000	119	161 519	21.4	17 508	17 975
\$500,000 TO \$999,000	236	167 668	25.5	21 363	19 136
\$300,000 TO \$499,000	234	90 423	26.6	11 772	9 980
\$200,000 TO \$299,000	194	48 291	25.4	6 223	5 518
\$100,000 TO \$199,000	425	61 365	25.9	8 018	7 082
\$50,000 TO \$99,000	506	36 237	32.5	5 159	6 185
LESS THAN \$50,000	920	22 144	32.6	3 298	4 037
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	54	35 594	4.2	705	821
IRON, STEEL SCRAP DEALERS WITHOUT PROCESSING EQUIP., TOTAL	2 167	651 327	13.5	41 240	52 431
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 132	645 391	13.5	40 752	51 610
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER	11	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	13	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	25	79 938	13.1	4 981	4 931
\$1,000,000 TO \$1,999,000	24	34 987	19.5	3 274	3 403
\$500,000 TO \$999,000	72	50 487	20.0	4 853	4 980
\$300,000 TO \$499,000	90	33 795	22.5	3 631	3 431
\$200,000 TO \$299,000	106	26 833	24.3	3 278	3 195
\$100,000 TO \$199,000	276	38 626	21.7	4 097	4 053
\$50,000 TO \$99,000	380	26 832	33.5	3 677	4 014
LESS THAN \$50,000	1 135	24 758	37.1	3 690	4 372
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	5 936	17.1	488	821
WASTE MATERIALS DEALERS:					
NONFERROUS METALLIC SCRAP DEALERS, TOTAL	1 117	384 215	16.7	28 713	35 004
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 104	381 696	16.7	28 524	34 660
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	36	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	49	69 118	14.0	4 813	5 986
\$500,000 TO \$999,000	109	78 011	16.8	5 736	7 072
\$300,000 TO \$499,000	110	42 227	17.8	3 585	3 815
\$200,000 TO \$299,000	103	25 540	22.4	2 792	2 461
\$100,000 TO \$199,000	191	27 594	21.4	2 751	2 696
\$50,000 TO \$99,000	219	15 731	30.4	1 841	2 181
LESS THAN \$50,000	285	8 076	31.2	966	1 364
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	13	2 519	20.6	189	344

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
SCRAP, WASTE MATERIALS DEALERS--CON.					
WASTE MATERIALS DEALERS--CON.					
WASTE PAPER DEALERS, TOTAL	1 056	235 126	24.9	29 815	10 912
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 041	233 983	24.9	29 643	10 759
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	3	16 625	12.2	1 245	153
\$2,000,000 TO \$4,999,000	12	37 419	15.2	2 811	1 086
\$1,000,000 TO \$1,999,000	35	48 440	21.4	5 676	1 450
\$500,000 TO \$999,000	51	33 728	24.0	4 160	1 313
\$300,000 TO \$499,000	73	28 144	26.7	4 068	1 046
\$200,000 TO \$299,000	67	16 716	27.8	2 351	1 118
\$100,000 TO \$199,000	187	26 110	29.0	3 911	1 841
\$50,000 TO \$99,000	241	17 243	45.4	3 511	1 696
LESS THAN \$50,000	372	9 558	47.3	1 910	1 056
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	15	1 143	30.5	172	153
WIPING CLOTH, RAG, TEXTILE WASTE DEALERS, TOTAL	983	309 369	24.4	33 773	28 845
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	975	307 614	24.3	33 449	28 651
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	4	25 307	11.2	527	1 738
\$2,000,000 TO \$4,999,000	15	48 208	18.4	4 330	4 064
\$1,000,000 TO \$1,999,000	42	57 039	22.9	4 253	6 009
\$500,000 TO \$999,000	92	67 620	24.9	2 510	5 925
\$300,000 TO \$499,000	94	36 585	28.2	5 045	3 516
\$200,000 TO \$299,000	99	24 301	29.7	3 701	2 098
\$100,000 TO \$199,000	197	28 177	29.7	4 044	2 562
\$50,000 TO \$99,000	177	13 160	36.3	1 992	1 746
LESS THAN \$50,000	255	7 217	34.8	1 047	993
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	1 755	40.2	324	194
OTHER WASTE MATERIALS DEALERS, TOTAL	1 387	263 479	18.5	20 794	30 530
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 338	251 126	18.4	19 893	28 730
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	11	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	33	46 661	18.1	3 501	5 709
\$500,000 TO \$999,000	43	29 604	19.2	2 321	3 583
\$300,000 TO \$499,000	59	23 252	20.6	2 131	2 616
\$200,000 TO \$299,000	90	21 524	22.3	2 121	2 377
\$100,000 TO \$199,000	172	24 644	22.7	2 475	2 898
\$50,000 TO \$99,000	224	16 008	32.3	2 094	2 164
LESS THAN \$50,000	704	13 656	33.3	1 908	2 105
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	12 353	20.7	901	1 800
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS					
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS, TOTAL	2 759	3 668 291	5.6	115 688	157 492
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 729	3 594 736	5.6	114 412	155 785
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	14	182 021	5.8	5 281	6 186
\$5,000,000 TO \$9,999,000	88	556 068	5.3	17 558	20 010
\$2,000,000 TO \$4,999,000	392	1 176 334	5.3	36 974	46 207
\$1,000,000 TO \$1,999,000	673	949 859	5.8	31 547	46 307
\$500,000 TO \$999,000	668	490 576	6.0	15 830	24 922
\$300,000 TO \$499,000	397	158 663	5.9	4 513	8 306
\$200,000 TO \$299,000	190	47 967	6.6	1 456	2 314
\$100,000 TO \$199,000	177	27 201	6.9	853	1 197
\$50,000 TO \$99,000	58	4 252	12.1	244	250
LESS THAN \$50,000	72	1 795	14.7	156	86
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	30	73 555	5.5	1 276	1 707
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS					
BEER DISTRIBUTORS, TOTAL	5 879	2 730 853	15.4	214 953	115 224
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	5 698	2 669 529	15.4	210 307	113 221
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	4	58 612	7.6	2 623	1 705
\$5,000,000 TO \$9,999,000	27	175 728	11.8	13 038	9 173
\$2,000,000 TO \$4,999,000	141	407 219	15.7	36 818	15 650
\$1,000,000 TO \$1,999,000	413	565 683	15.7	48 926	23 452
\$500,000 TO \$999,000	854	599 907	15.8	49 173	25 697
\$300,000 TO \$499,000	967	374 897	15.4	27 188	15 503
\$200,000 TO \$299,000	879	218 791	15.6	14 963	9 191
\$100,000 TO \$199,000	1 389	206 081	15.6	13 131	9 407
\$50,000 TO \$99,000	692	53 744	20.7	3 546	2 952
LESS THAN \$50,000	332	8 867	24.1	901	491
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	181	61 324	15.6	4 646	2 003
WINES, DISTILLED SPIRITS WHOLESALERS					
LICENSED OR PRIVATE WHOLESALERS, TOTAL	1 289	3 538 903	9.9	183 624	392 619
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 269	3 513 252	10.0	182 413	389 831
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	54	1 006 220	9.8	51 973	111 205
\$5,000,000 TO \$9,999,000	116	795 395	9.2	40 786	92 836
\$2,000,000 TO \$4,999,000	319	1 006 237	9.9	52 933	117 591
\$1,000,000 TO \$1,999,000	275	411 785	10.9	23 797	47 773
\$500,000 TO \$999,000	179	135 088	12.1	8 150	14 345
\$300,000 TO \$499,000	93	37 672	14.1	2 514	3 749
\$200,000 TO \$299,000	55	13 423	14.6	918	782
\$100,000 TO \$199,000	86	12 636	15.5	956	1 016
\$50,000 TO \$99,000	46	3 432	20.2	275	322
LESS THAN \$50,000	46	1 304	26.0	111	212
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	20	25 251	9.2	1 211	2 788

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS--CON.					
WINES, DISTILLED SPIRITS WHOLESALERS--CON.					
STATE OPERATED WHOLESALE, TOTAL	157	260 877	2.7	4 421	13 963
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	157	260 877	2.7	4 421	13 963
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	5	31 615	1.9	420	2 010
\$2,000,000 TO \$4,999,000	30	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	15	22 594	5.6	577	1 609
\$500,000 TO \$999,000	32	(D)	(D)	(D)	(D)
\$300,000 TO \$499,000	40	(D)	(D)	(D)	(D)
\$200,000 TO \$299,000	17	(D)	(D)	(D)	(D)
\$100,000 TO \$199,000	10	1 414	9.5	98	202
\$50,000 TO \$99,000	6	(D)	(D)	(D)	(D)
LESS THAN \$50,000	1	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	...	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS					
FINE AND COARSE PAPER WHOLESALERS, TOTAL	471	834 930	14.1	75 005	83 078
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	465	828 692	14.1	74 582	82 438
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	12	206 241	11.9	16 407	19 773
\$5,000,000 TO \$9,999,000	18	121 962	11.8	8 982	9 708
\$2,000,000 TO \$4,999,000	80	249 568	14.9	24 380	26 184
\$1,000,000 TO \$1,999,000	101	143 660	15.4	13 947	15 657
\$500,000 TO \$999,000	92	71 340	17.3	7 386	7 713
\$300,000 TO \$499,000	58	23 616	16.7	2 219	2 214
\$200,000 TO \$299,000	22	5 359	19.6	549	477
\$100,000 TO \$199,000	31	4 538	19.4	461	478
\$50,000 TO \$99,000	24	1 880	19.5	205	210
LESS THAN \$50,000	27	528	15.5	46	24
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	6 238	11.9	423	639
PRINTING AND FINE PAPER DISTRIBUTORS:					
FINE PAPER WHOLESALERS, TOTAL	538	730 689	12.6	54 077	51 492
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	534	730 043	12.6	54 033	51 399
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	10	154 930	6.8	6 124	5 938
\$5,000,000 TO \$9,999,000	19	132 827	10.4	8 225	8 039
\$2,000,000 TO \$4,999,000	61	190 904	12.8	14 539	14 679
\$1,000,000 TO \$1,999,000	90	131 670	16.1	12 516	12 134
\$500,000 TO \$999,000	87	65 218	18.0	6 902	6 139
\$300,000 TO \$499,000	72	28 119	19.1	3 121	2 319
\$200,000 TO \$299,000	51	12 887	18.5	1 287	1 096
\$100,000 TO \$199,000	61	9 014	18.4	873	595
\$50,000 TO \$99,000	46	3 367	19.8	295	343
LESS THAN \$50,000	37	1 107	29.2	151	117
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	646	12.1	44	93
ROLL NEWSPRINT, ROTOGRAVURE PAPERS DISTRIBUTORS, TOTAL					
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	59	245 893	3.1	3 822	7 882
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	5	198 495	1.1	1 072	5 880
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	6	22 013	8.8	997	955
\$1,000,000 TO \$1,999,000	7	9 226	11.4	466	336
\$500,000 TO \$999,000	9	5 657	23.2	737	396
\$300,000 TO \$499,000	5	1 806	13.0	144	150
\$200,000 TO \$299,000	2	(D)	(D)	(D)	(D)
\$100,000 TO \$199,000	10	1 328	23.7	177	79
\$50,000 TO \$99,000	3	211	39.8	23	6
LESS THAN \$50,000	9	186	52.7	58	7
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	(D)	(D)	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS, TOTAL					
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 270	1 201 890	15.6	104 121	126 119
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	4	42 075	7.2	998	3 852
\$5,000,000 TO \$9,999,000	14	95 561	12.9	6 393	8 284
\$2,000,000 TO \$4,999,000	73	218 539	13.3	16 805	18 997
\$1,000,000 TO \$1,999,000	215	298 910	15.7	27 560	31 653
\$500,000 TO \$999,000	354	247 671	16.8	24 375	27 834
\$300,000 TO \$499,000	340	133 456	17.6	12 797	15 208
\$200,000 TO \$299,000	237	58 165	17.9	5 502	6 776
\$100,000 TO \$199,000	393	57 576	18.5	5 333	6 515
\$50,000 TO \$99,000	271	20 298	24.6	2 012	2 652
LESS THAN \$50,000	298	6 807	29.1	552	964
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	71	22 832	13.2	1 494	3 384
STATIONERY, OFFICE SUPPLIES WHOLESALERS, TOTAL					
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 844	550 702	25.5	79 497	63 276
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	35	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	56	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	155	(D)	(D)	(D)	(D)
\$300,000 TO \$499,000	207	(D)	(D)	(D)	(D)
\$200,000 TO \$299,000	219	(D)	(D)	(D)	(D)
\$100,000 TO \$199,000	447	(D)	(D)	(D)	(D)
\$50,000 TO \$99,000	380	28 394	31.2	3 755	4 220
LESS THAN \$50,000	309	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	34	6 689	(D)	(D)	(D)

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Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
FURNITURE, HOME FURNISHINGS WHOLESALERS					
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS:					
HOUSEHOLD FURNITURE WHOLESALERS, TOTAL	1 018	383 994	20.4	35 801	39 043
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	976	378 705	20.4	35 330	38 544
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	5	33 768	17.9	1 958	3 280
\$2,000,000 TO \$4,999,000	20	50 784	21.8	5 859	5 495
\$1,000,000 TO \$1,999,000	65	92 111	18.9	7 507	9 241
\$500,000 TO \$999,000	120	85 104	19.4	8 003	8 725
\$300,000 TO \$499,000	119	46 806	20.2	4 442	4 392
\$200,000 TO \$299,000	108	27 027	22.5	2 783	2 782
\$100,000 TO \$199,000	179	26 532	23.0	2 666	2 652
\$50,000 TO \$99,000	145	11 024	27.3	1 400	1 400
LESS THAN \$50,000.	215	5 549	28.5	712	577
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	42	5 289	20.5	471	499
OFFICE, BUSINESS FURNITURE DISTRIBUTORS, TOTAL	1 027	361 427	24.9	46 391	37 098
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 008	357 334	24.8	45 806	36 588
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	12	35 787	22.6	4 656	2 774
\$1,000,000 TO \$1,999,000	48	64 899	22.8	7 341	6 197
\$500,000 TO \$999,000	136	95 930	26.0	13 803	9 997
\$300,000 TO \$499,000	135	52 630	25.4	7 337	5 784
\$200,000 TO \$299,000	125	30 870	26.6	4 429	3 460
\$100,000 TO \$199,000	219	31 093	28.0	4 150	3 500
\$50,000 TO \$99,000	174	12 776	34.3	1 694	2 031
LESS THAN \$50,000.	156	4 579	35.9	716	644
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	19	4 093	27.7	585	510
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS:					
CHINA, GLASSWARE, CROCKERY WHOLESALERS, TOTAL	412	168 856	24.8	19 376	17 957
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	406	168 303	24.8	19 312	17 900
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	***	***	***	***	***
\$2,000,000 TO \$4,999,000	12	41 370	19.5	4 377	3 700
\$1,000,000 TO \$1,999,000	36	49 692	27.0	5 695	5 510
\$500,000 TO \$999,000	46	29 807	25.9	3 745	3 371
\$300,000 TO \$499,000	54	20 679	25.3	2 320	1 943
\$200,000 TO \$299,000	32	7 894	25.2	938	971
\$100,000 TO \$199,000	84	12 067	26.9	1 487	1 376
\$50,000 TO \$99,000	61	4 442	29.1	486	707
LESS THAN \$50,000.	81	2 352	29.2	264	322
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	553	27.1	64	57
CURTAIN, DRAPERY WHOLESALERS, TOTAL	262	95 392	20.8	9 407	11 243
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	255	94 843	20.9	9 362	11 188
WITH ANNUAL SALES OF—					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	10	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	10	13 783	22.8	1 552	1 522
\$500,000 TO \$999,000	28	19 122	26.4	2 478	2 605
\$300,000 TO \$499,000	20	7 613	26.6	870	812
\$200,000 TO \$299,000	21	5 302	18.2	466	550
\$100,000 TO \$199,000	35	5 246	20.5	486	525
\$50,000 TO \$99,000	33	2 333	26.7	341	303
LESS THAN \$50,000.	96	2 014	28.9	317	171
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	549	16.0	45	55

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
FURNITURE, HOME FURNISHINGS WHOLESALERS--CON.					
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS--CON.					
HOUSEHOLD LINENS, DOMESTICS WHOLESALERS, TOTAL	282	182 111	13.4	11 685	24 499
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	278	181 141	13.4	11 641	24 325
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	12	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	46	68 364	12.2	4 413	8 613
\$500,000 TO \$999,000	41	28 960	12.6	1 916	3 695
\$300,000 TO \$499,000	42	16 725	12.7	986	2 164
\$200,000 TO \$299,000	36	8 710	14.5	547	1 311
\$100,000 TO \$199,000	46	6 715	16.1	478	976
\$50,000 TO \$99,000	27	2 057	25.6	217	774
LESS THAN \$50,000.	27	664	30.9	64	132
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	970	9.3	44	174
FLOOR COVERING WHOLESALERS, TOTAL.	934	772 772	14.7	61 059	101 672
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	914	765 474	14.7	60 560	100 474
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	3	34 631	5.5	1 075	2 987
\$5,000,000 TO \$9,999,000	15	92 745	14.5	7 680	11 992
\$2,000,000 TO \$4,999,000	66	202 096	14.7	16 901	25 722
\$1,000,000 TO \$1,999,000	141	196 056	14.3	14 396	25 972
\$500,000 TO \$999,000	173	127 246	15.8	10 835	17 760
\$300,000 TO \$499,000	148	59 230	16.6	5 076	8 242
\$200,000 TO \$299,000	99	25 512	17.2	2 064	3 422
\$100,000 TO \$199,000	147	21 682	17.8	1 852	3 150
\$50,000 TO \$99,000	61	4 666	23.3	497	929
LESS THAN \$50,000.	61	1 610	26.0	184	298
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	20	7 298	14.6	499	1 198
OTHER HOME FURNISHINGS WHOLESALERS, TOTAL.	1 424	545 521	20.9	53 339	59 697
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 383	532 823	20.8	52 217	58 435
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	8	55 736	17.0	4 958	4 557
\$2,000,000 TO \$4,999,000	35	100 346	21.1	10 066	10 565
\$1,000,000 TO \$1,999,000	90	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	145	(D)	(D)	(D)	(D)
\$300,000 TO \$499,000	147	(D)	(D)	(D)	(D)
\$200,000 TO \$299,000	116	28 907	21.7	3 029	3 203
\$100,000 TO \$199,000	268	40 221	22.3	3 822	4 746
\$50,000 TO \$99,000	201	14 816	27.7	1 678	2 533
LESS THAN \$50,000.	373	8 389	30.8	1 095	1 550
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	41	13 398	21.7	1 122	1 262
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS					
LUMBER, MILLWORK WHOLESALERS:					
LUMBER WHOLESALERS WITHOUT YARDS, TOTAL.	1 579	1 299 010	6.7	43 138	53 721
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 505	1 274 609	6.7	42 292	52 618
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	5	127 817	3.3	1 896	4 498
\$5,000,000 TO \$9,999,000	24	173 214	5.2	5 120	7 746
\$2,000,000 TO \$4,999,000	135	384 797	6.5	11 346	14 853
\$1,000,000 TO \$1,999,000	182	257 805	6.4	8 245	10 797
\$500,000 TO \$999,000	234	169 036	7.7	5 405	7 193
\$300,000 TO \$499,000	217	85 879	9.0	4 338	4 017
\$200,000 TO \$299,000	128	32 011	10.2	1 774	1 477
\$100,000 TO \$199,000	185	27 649	11.1	1 684	1 209
\$50,000 TO \$99,000	149	10 756	16.1	890	588
LESS THAN \$50,000.	246	5 645	20.8	594	240
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	74	24 401	7.1	846	1 103
LUMBER WHOLESALERS WITH YARDS, TOTAL.	1 631	1 588 043	11.8	98 183	138 570
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 605	1 572 826	11.8	97 358	137 027
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	14	233 806	7.2	6 678	12 919
\$5,000,000 TO \$9,999,000	26	172 785	7.8	7 061	11 142
\$2,000,000 TO \$4,999,000	134	407 184	10.0	21 438	33 384
\$1,000,000 TO \$1,999,000	243	339 557	13.2	24 688	33 897
\$500,000 TO \$999,000	326	240 131	15.8	20 464	25 246
\$300,000 TO \$499,000	256	98 748	17.0	8 734	10 862
\$200,000 TO \$299,000	155	39 019	17.5	3 879	4 126
\$100,000 TO \$199,000	194	29 223	18.3	2 890	3 136
\$50,000 TO \$99,000	118	9 088	29.9	1 140	1 762
LESS THAN \$50,000.	139	3 285	26.4	386	553
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	26	15 217	10.9	825	1 543
PLYWOOD WHOLESALERS, TOTAL.	592	680 023	10.8	34 461	67 417
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	571	670 620	10.8	34 017	66 241
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	5	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	12	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	57	169 423	11.4	9 957	17 614
\$1,000,000 TO \$1,999,000	128	181 726	12.2	10 719	21 672
\$500,000 TO \$999,000	124	91 644	13.2	5 764	10 362
\$300,000 TO \$499,000	92	37 365	13.4	2 327	3 973
\$200,000 TO \$299,000	43	10 736	14.7	680	1 286
\$100,000 TO \$199,000	53	7 912	16.4	614	800
\$50,000 TO \$99,000	27	2 069	25.1	202	255
LESS THAN \$50,000.	30	583	37.4	78	109
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	21	9 403	12.6	444	1 176

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Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS--CON.					
LUMBER, MILLWORK WHOLESALERS--CON.					
MILLWORK JOBBERS, TOTAL	1 194	653 020	18.4	69 139	80 106
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 151	636 807	18.4	67 707	78 240
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	3	16 517	17.4	2 085	1 908
\$2,000,000 TO \$4,999,000	58	160 041	17.5	16 801	18 706
\$1,000,000 TO \$1,999,000	151	206 739	17.8	21 444	28 067
\$500,000 TO \$999,000	182	130 013	18.4	13 608	16 544
\$300,000 TO \$499,000	148	57 581	19.8	6 442	6 073
\$200,000 TO \$299,000	114	28 838	20.2	3 048	3 247
\$100,000 TO \$199,000	151	21 814	19.4	2 278	2 179
\$50,000 TO \$99,000	131	9 942	26.4	1 322	991
LESS THAN \$50,000.	213	5 322	26.1	679	525
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	43	16 213	18.8	1 432	1 866
CONSTRUCTION MATERIALS DISTRIBUTORS:					
BRICK, TILE DISTRIBUTORS, TOTAL	650	294 925	16.4	25 507	18 952
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	629	290 432	16.4	25 111	18 710
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	13	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	59	73 934	16.0	6 478	4 715
\$500,000 TO \$999,000	117	84 412	16.8	7 429	5 850
\$300,000 TO \$499,000	107	42 270	16.7	3 442	3 119
\$200,000 TO \$299,000	81	19 391	17.2	1 658	1 222
\$100,000 TO \$199,000	110	15 857	20.2	1 619	1 129
\$50,000 TO \$99,000	71	5 257	31.3	715	532
LESS THAN \$50,000.	69	1 619	33.2	223	183
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	21	4 493	16.2	396	242
CEMENT, LIME, PLASTER WHOLESALERS, TOTAL	186	95 032	19.3	8 929	5 873
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	180	94 087	19.3	8 823	5 809
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	3	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	20	29 391	17.6	2 562	1 868
\$500,000 TO \$999,000	24	16 860	20.1	1 498	881
\$300,000 TO \$499,000	39	15 178	22.0	1 788	1 135
\$200,000 TO \$299,000	30	7 105	22.0	798	460
\$100,000 TO \$199,000	25	3 535	22.9	384	226
\$50,000 TO \$99,000	19	1 376	31.2	191	91
LESS THAN \$50,000.	18	387	33.6	46	46
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	945	25.8	106	64
GLASS (FLAT, BRICK) DISTRIBUTORS, TOTAL	584	248 776	28.6	42 977	31 932
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	575	246 838	28.5	42 704	31 616
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	12	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	12	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	43	60 748	28.5	10 785	7 882
\$500,000 TO \$999,000	96	67 524	29.2	12 087	9 172
\$300,000 TO \$499,000	83	31 887	30.9	5 858	4 155
\$200,000 TO \$299,000	71	17 612	30.5	3 147	2 253
\$100,000 TO \$199,000	116	16 841	29.1	2 800	2 040
\$50,000 TO \$99,000	71	5 035	37.7	896	604
LESS THAN \$50,000.	82	2 408	33.1	362	255
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	1 938	29.5	273	316
ROOFING, SIDING, INSULATION MATERIALS DISTRS., TOTAL	925	559 647	12.7	38 121	60 577
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	907	552 910	12.7	37 786	59 967
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	32	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	109	150 156	11.9	9 751	15 835
\$500,000 TO \$999,000	243	178 390	12.9	12 431	19 693
\$300,000 TO \$499,000	161	63 289	14.3	4 755	7 118
\$200,000 TO \$299,000	95	24 334	14.3	1 716	2 690
\$100,000 TO \$199,000	116	16 990	14.5	1 239	1 684
\$50,000 TO \$99,000	73	5 514	23.5	551	641
LESS THAN \$50,000.	76	2 045	22.9	241	319
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	18	6 737	12.9	335	610
SAND, GRAVEL, CRUSHED STONE DISTRIBUTORS, TOTAL	381	83 407	26.4	10 225	3 942
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	367	81 801	26.2	10 052	3 872
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	3	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	9	11 176	17.7	1 170	653
\$500,000 TO \$999,000	17	10 928	28.4	1 397	531
\$300,000 TO \$499,000	37	14 097	30.7	2 134	772
\$200,000 TO \$299,000	29	7 057	31.7	910	335
\$100,000 TO \$199,000	60	8 919	30.2	1 376	418
\$50,000 TO \$99,000	60	4 294	43.1	592	199
LESS THAN \$50,000.	150	3 298	49.3	526	154
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	14	1 606	35.6	173	70

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS--CON.					
CONSTRUCTION MATERIALS DISTRIBUTORS--CON.					
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS, TOTAL	1 741	767 644	18.7	67 929	52 265
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 631	717 355	18.7	67 017	51 537
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	10	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	46	137 044	17.0	10 456	8 697
\$1,000,000 TO \$1,999,000	133	180 541	18.3	15 944	13 553
\$500,000 TO \$999,000	219	154 717	19.0	14 714	11 412
\$300,000 TO \$499,000	250	97 974	20.9	7 789	7 394
\$200,000 TO \$299,000	193	48 068	21.1	4 681	3 038
\$100,000 TO \$199,000	271	39 478	22.6	4 228	2 322
\$50,000 TO \$99,000	200	15 073	27.4	1 784	1 233
LESS THAN \$50,000	358	7 606	29.2	971	540
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	60	12 289	20.4	912	728
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS					
AMUSEMENT, SPORTING GOODS DISTRIBUTORS:					
CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS, TOTAL	776	387 700	19.6	39 242	41 176
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	748	384 197	19.6	38 830	40 842
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	4	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	29	82 666	17.7	7 977	8 575
\$1,000,000 TO \$1,999,000	60	81 209	20.0	8 450	9 326
\$500,000 TO \$999,000	118	85 212	20.3	8 643	9 068
\$300,000 TO \$499,000	99	38 863	23.1	4 590	4 004
\$200,000 TO \$299,000	80	19 715	22.5	2 296	2 119
\$100,000 TO \$199,000	133	19 470	25.3	2 607	2 085
\$50,000 TO \$99,000	80	5 803	25.9	670	733
LESS THAN \$50,000	144	3 499	30.8	461	415
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	28	3 503	22.3	412	334
SPORTING GOODS WHOLESALERS, TOTAL	948	396 599	17.5	34 755	56 300
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	915	391 805	17.5	34 414	55 677
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	5	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	24	71 978	17.5	6 712	10 460
\$1,000,000 TO \$1,999,000	56	74 650	16.6	6 420	11 206
\$500,000 TO \$999,000	106	76 851	18.0	7 414	11 028
\$300,000 TO \$499,000	113	44 953	19.6	4 295	6 563
\$200,000 TO \$299,000	99	23 746	20.1	2 410	3 525
\$100,000 TO \$199,000	195	28 802	19.0	2 450	4 142
\$50,000 TO \$99,000	139	10 405	26.5	1 043	2 006
LESS THAN \$50,000	176	4 299	28.7	526	798
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	33	4 794	17.3	341	623
TOYS, GAMES, FIREWORKS WHOLESALERS, TOTAL	1 047	439 786	17.4	36 563	46 037
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 012	432 167	17.4	36 006	45 360
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	30	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	80	112 015	16.4	9 104	12 374
\$500,000 TO \$999,000	140	100 858	18.0	8 681	10 439
\$300,000 TO \$499,000	130	50 636	16.6	4 321	5 395
\$200,000 TO \$299,000	119	29 398	17.8	2 587	3 266
\$100,000 TO \$199,000	210	30 865	18.4	2 689	3 453
\$50,000 TO \$99,000	158	11 614	25.3	1 072	1 733
LESS THAN \$50,000	144	3 756	28.3	393	642
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	7 619	17.5	557	677
OTHER RECREATION GOODS WHOLESALERS, TOTAL	474	130 184	21.4	15 111	16 144
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	475	117 000	20.3	12 755	15 584
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	***	***	***	***	***
\$2,000,000 TO \$4,999,000	2	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	26	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	44	31 031	20.2	3 100	3 689
\$300,000 TO \$499,000	54	20 005	20.5	1 850	2 246
\$200,000 TO \$299,000	53	13 201	22.2	1 344	1 779
\$100,000 TO \$199,000	95	13 596	22.9	1 411	1 858
\$50,000 TO \$99,000	92	7 052	32.6	768	1 233
LESS THAN \$50,000	103	7 729	32.4	372	391
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	4 304	19.2	517	560

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.					
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS, TOTAL	1 750	839 866	19.3	84 392	49 016
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 713	828 152	19.3	83 444	48 129
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	6	101 516	15.3	5 190	4 759
\$5,000,000 TO \$9,999,000	13	89 552	19.4	10 517	7 099
\$2,000,000 TO \$4,999,000	64	191 789	18.6	20 791	11 484
\$1,000,000 TO \$1,999,000	96	135 400	20.1	14 545	7 817
\$500,000 TO \$999,000	173	119 445	19.9	13 027	6 702
\$300,000 TO \$499,000	164	64 657	20.4	6 992	3 410
\$200,000 TO \$299,000	200	50 261	18.9	5 157	2 493
\$100,000 TO \$199,000	296	42 827	18.6	4 057	2 206
\$50,000 TO \$99,000	315	22 703	30.9	2 128	1 494
LESS THAN \$50,000	386	10 002	28.7	1 040	665
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	37	11 714	16.2	948	887
FARM SUPPLIES WHOLESALERS:					
FEED WHOLESALERS, TOTAL	899	691 584	7.8	26 840	29 465
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	882	675 402	7.8	26 072	28 557
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	5	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	18	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	54	159 771	6.4	5 063	6 595
\$1,000,000 TO \$1,999,000	87	122 352	8.0	4 958	5 685
\$500,000 TO \$999,000	126	87 021	9.8	4 293	4 233
\$300,000 TO \$499,000	121	48 472	11.1	2 885	2 895
\$200,000 TO \$299,000	108	26 155	10.6	1 440	1 437
\$100,000 TO \$199,000	163	24 040	10.4	1 249	1 268
\$50,000 TO \$99,000	98	7 442	17.5	611	488
LESS THAN \$50,000	102	2 772	19.1	269	126
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	17	16 182	9.4	768	908
FERTILIZER, AGRICULTURAL CHEMICALS WHOLESALERS, TOTAL	664	466 236	10.4	20 121	23 606
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	655	464 820	10.4	20 044	23 547
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	6	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	9	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	26	82 190	11.6	2 705	4 515
\$1,000,000 TO \$1,999,000	45	61 745	12.0	3 643	4 057
\$500,000 TO \$999,000	84	60 319	14.7	4 189	3 537
\$300,000 TO \$499,000	75	28 956	14.7	1 791	1 714
\$200,000 TO \$299,000	66	16 355	18.0	1 538	1 172
\$100,000 TO \$199,000	107	15 919	15.0	1 171	989
\$50,000 TO \$99,000	90	6 700	26.1	659	499
LESS THAN \$50,000	147	3 345	33.3	478	229
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	1 416	12.8	77	59
SEED WHOLESALERS, TOTAL	494	399 642	16.3	27 504	62 663
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	483	394 280	16.3	27 096	61 650
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	3	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	7	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	35	99 624	15.5	7 581	14 990
\$1,000,000 TO \$1,999,000	48	69 090	14.0	4 623	9 682
\$500,000 TO \$999,000	100	70 638	15.9	5 065	12 389
\$300,000 TO \$499,000	57	23 408	19.3	2 272	3 762
\$200,000 TO \$299,000	55	14 280	18.3	1 117	2 408
\$100,000 TO \$199,000	90	13 549	18.0	1 157	2 192
\$50,000 TO \$99,000	52	4 262	27.1	550	925
LESS THAN \$50,000	36	1 018	30.1	123	179
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	5 362	17.1	408	1 013
OTHER FARM SUPPLIES WHOLESALERS, TOTAL	328	146 479	14.2	8 509	13 384
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	321	143 839	14.2	8 388	13 121
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	9	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	33	44 195	12.8	2 777	4 960
\$500,000 TO \$999,000	40	28 524	16.1	1 873	2 722
\$300,000 TO \$499,000	26	9 789	15.6	573	825
\$200,000 TO \$299,000	33	8 134	14.6	520	611
\$100,000 TO \$199,000	52	7 193	15.9	539	595
\$50,000 TO \$99,000	59	4 371	29.1	478	389
LESS THAN \$50,000	67	1 654	33.0	209	207
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	2 640	13.6	121	263
JEWELRY WHOLESALERS:					
GENERAL-LINE JEWELRY WHOLESALERS, TOTAL	534	169 572	19.8	17 252	28 566
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	509	163 260	19.8	16 726	27 761
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	***	***	***	***	***
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	6	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	27	38 240	19.2	4 191	7 292
\$500,000 TO \$999,000	48	33 139	19.7	3 426	5 615
\$300,000 TO \$499,000	49	19 403	21.9	2 183	3 245
\$200,000 TO \$299,000	54	13 447	22.3	1 457	2 441
\$100,000 TO \$199,000	111	16 008	20.5	1 524	3 063
\$50,000 TO \$99,000	82	5 939	22.2	543	1 280
LESS THAN \$50,000	130	3 262	24.9	386	650
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	25	6 312	20.2	526	805

Standard Notes. Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-UNITED STATES,
BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expense (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.					
JEWELRY WHOLESALERS--CON.					
CLOCKS, WATCHES WHOLESALERS, TOTAL	290	116 474	18.9	10 115	16 251
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	288	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	7	21 252	22.0	2 107	2 722
\$1,000,000 TO \$1,999,000	23	31 509	19.7	2 946	4 675
\$500,000 TO \$999,000	32	21 406	18.6	1 798	3 093
\$300,000 TO \$499,000	40	15 706	19.0	1 428	2 119
\$200,000 TO \$299,000	21	5 291	15.0	354	894
\$100,000 TO \$199,000	53	7 354	17.2	541	956
\$50,000 TO \$99,000	47	3 359	26.2	396	811
LESS THAN \$50,000	64	1 783	26.5	203	494
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	(D)	(D)	(D)
COSTUME JEWELRY WHOLESALERS, TOTAL	557	153 101	23.3	17 788	15 265
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	549	151 565	23.3	17 631	15 077
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	6	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	21	28 393	23.3	3 907	2 408
\$500,000 TO \$999,000	39	26 702	23.8	3 188	2 785
\$300,000 TO \$499,000	61	24 107	24.2	2 956	2 123
\$200,000 TO \$299,000	58	14 700	23.4	1 682	1 353
\$100,000 TO \$199,000	128	18 360	23.2	1 839	1 721
\$50,000 TO \$99,000	125	7 298	29.9	959	1 533
LESS THAN \$50,000	110	3 212	33.3	451	724
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	1 536	22.1	157	188
PRECIOUS STONES, PRECIOUS METALS DISTRIBUTORS, TOTAL	675	284 987	12.4	16 118	53 361
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	666	282 503	12.4	16 019	52 863
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	14	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	51	69 746	11.7	3 988	12 390
\$500,000 TO \$999,000	98	71 203	12.7	4 386	13 252
\$300,000 TO \$499,000	92	35 889	12.5	2 139	6 960
\$200,000 TO \$299,000	75	18 528	14.4	1 161	3 608
\$100,000 TO \$199,000	142	21 340	16.2	1 629	4 247
\$50,000 TO \$99,000	104	7 704	21.5	707	2 789
LESS THAN \$50,000	88	2 322	33.9	319	1 097
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	2 484	10.0	99	498
WATCH MATERIALS, JEWELERS' TOOLS DISTRIBUTORS, TOTAL	235	42 133	28.5	6 579	8 920
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	232	41 892	28.4	6 531	8 843
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000 . . . . .	...	...	...	...	...
\$1,000,000 TO \$1,999,000	4	5 371	32.1	879	1 118
\$500,000 TO \$999,000	14	9 279	25.7	1 303	1 465
\$300,000 TO \$499,000	18	7 202	26.6	1 049	1 338
\$200,000 TO \$299,000	32	7 870	27.8	1 347	1 649
\$100,000 TO \$199,000	42	5 930	27.3	936	1 346
\$50,000 TO \$99,000	59	4 321	32.2	733	1 228
LESS THAN \$50,000	63	1 919	35.3	284	699
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	241	46.5	48	77
OTHER JEWELRY WHOLESALERS, TOTAL	353	81 700	21.6	8 894	14 596
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	347	79 277	21.7	8 733	14 323
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	2	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	12	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	27	16 749	19.4	1 867	3 027
\$300,000 TO \$499,000	34	13 753	22.3	1 619	2 595
\$200,000 TO \$299,000	36	8 947	20.0	844	1 631
\$100,000 TO \$199,000	67	9 584	21.2	908	1 689
\$50,000 TO \$99,000	63	4 533	30.5	472	1 316
LESS THAN \$50,000	106	2 411	29.9	324	735
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	2 423	18.7	161	273
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TRMNLs); LIQUEFIED PETROLEUM (L.P.) GAS DISTRIBUTORS, TOTAL	282	120 353	14.0	6 563	5 373
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	277	115 641	14.0	6 500	5 275
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	9	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	14	20 446	10.3	873	898
\$500,000 TO \$999,000	24	15 914	17.2	1 251	766
\$300,000 TO \$499,000	26	10 178	17.3	697	496
\$200,000 TO \$299,000	29	7 085	17.1	555	360
\$100,000 TO \$199,000	66	9 706	18.0	861	449
\$50,000 TO \$99,000	44	3 152	24.9	383	162
LESS THAN \$50,000	63	1 599	25.8	219	83
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	4 712	11.8	63	98

Standard Notes ... Represents zero. D Withheld to avoid disclosure. NA Not available. X Item not applicable. Z Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.					
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TRMNLs)--CON.					
OTHER PETROLEUM PRODUCTS DISTRIBUTORS, TOTAL	3 943	2 283 151	9.8	93 086	100 550
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	3 758	2 238 678	9.7	91 145	98 854
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	16	740 820	5.3	17 030	40 548
\$5,000,000 TO \$9,999,000	31	211 115	6.7	4 582	7 923
\$2,000,000 TO \$4,999,000	89	280 225	9.5	11 081	9 982
\$1,000,000 TO \$1,999,000	192	272 491	11.5	12 475	9 847
\$500,000 TO \$999,000	371	267 303	12.7	14 740	10 952
\$300,000 TO \$499,000	456	179 228	14.1	10 805	6 699
\$200,000 TO \$299,000	444	109 357	14.3	6 607	4 440
\$100,000 TO \$199,000	757	112 512	14.8	7 084	4 677
\$50,000 TO \$99,000	597	44 741	22.7	4 177	2 682
LESS THAN \$50,000.	805	20 886	26.4	2 564	1 104
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	185	44 473	10.9	1 941	1 696
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS:					
GIFT, ART GOODS WHOLESALERS, TOTAL	827	181 125	26.3	18 650	19 736
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	807	179 519	26.3	18 441	19 569
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000	1	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	5	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	27	38 659	23.1	3 385	4 318
\$500,000 TO \$999,000	39	27 393	23.8	2 888	2 298
\$300,000 TO \$499,000	66	26 199	27.7	3 081	3 019
\$200,000 TO \$299,000	82	20 102	26.9	2 247	2 092
\$100,000 TO \$199,000	172	24 053	27.4	2 553	2 403
\$50,000 TO \$99,000	168	12 598	29.4	1 302	1 932
LESS THAN \$50,000.	247	8 026	36.5	749	1 075
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	20	1 606	31.1	209	167
GREETING CARDS DISTRIBUTORS, TOTAL					
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	323	67 143	30.3	8 929	5 545
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	3	9 220	33.7	1 090	566
\$1,000,000 TO \$1,999,000	8	10 806	31.1	1 677	580
\$500,000 TO \$999,000	21	14 749	28.6	1 831	1 036
\$300,000 TO \$499,000	23	8 867	29.3	1 115	539
\$200,000 TO \$299,000	26	6 569	28.6	875	588
\$100,000 TO \$199,000	59	8 430	27.3	1 164	861
\$50,000 TO \$99,000	73	5 276	34.2	783	880
LESS THAN \$50,000.	101	2 750	35.1	343	386
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	476	24.4	51	59
FLOWERS, BULBS, PLANTS WHOLESALERS:					
CUT FLOWERS, POTTED PLANTS WHOLESALERS, TOTAL	722	169 115	22.0	18 216	9 168
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	709	167 660	22.0	18 073	9 097
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	5	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	9	13 036	22.4	1 588	1 060
\$500,000 TO \$999,000	50	35 034	23.3	4 157	2 130
\$300,000 TO \$499,000	97	36 557	23.1	4 342	2 092
\$200,000 TO \$299,000	72	17 497	23.9	2 055	1 007
\$100,000 TO \$199,000	184	27 029	23.1	2 809	1 484
\$50,000 TO \$99,000	114	8 630	34.9	1 162	646
LESS THAN \$50,000.	177	4 691	37.0	642	321
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	13	1 455	22.1	143	71
BULB, ROOT, NURSERY STOCK DISTRIBUTORS, TOTAL					
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	181	32 936	25.0	3 780	1 452
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER. . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	1	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	2	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	13	5 918	23.1	914	400
\$300,000 TO \$499,000	11	3 826	27.5	450	198
\$200,000 TO \$299,000	12	3 041	22.7	320	134
\$100,000 TO \$199,000	36	5 191	25.4	576	231
\$50,000 TO \$99,000	30	2 197	38.6	337	160
LESS THAN \$50,000.	67	1 592	34.2	223	118
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	1 028	24.8	53	47
OTHER MERCHANT WHOLESALERS:					
ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS, TOTAL	1 254	311 002	23.3	24 184	25 256
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 214	303 657	23.3	23 735	24 688
WITH ANNUAL SALES OF--					
\$10,000,000, AND OVER.	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	12	37 545	22.3	1 441	2 640
\$1,000,000 TO \$1,999,000	26	36 308	20.0	2 479	2 558
\$500,000 TO \$999,000	87	59 727	21.9	3 349	4 784
\$300,000 TO \$499,000	110	42 103	23.1	3 086	3 302
\$200,000 TO \$299,000	114	27 862	23.7	2 828	2 042
\$100,000 TO \$199,000	249	34 740	24.8	3 525	2 678
\$50,000 TO \$99,000	275	20 000	30.9	2 135	1 851
LESS THAN \$50,000.	341	8 672	33.8	1 082	1 037
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	37	7 345	22.8	449	568

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-UNITED STATES,
BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.					
OTHER MERCHANT WHOLESALERS--CON.					
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS: TOTAL	1 287	411 017	11.4	22 565	15 825
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	1 254	401 217	11.4	22 086	15 404
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	2	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	6	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	23	66 400	11.3	3 874	2 717
\$1,000,000 TO \$1,999,000	41	54 665	10.3	2 523	2 615
\$500,000 TO \$999,000	101	70 586	11.3	3 797	2 762
\$300,000 TO \$499,000	107	41 150	12.9	2 642	1 860
\$200,000 TO \$299,000	101	24 768	13.0	1 421	1 014
\$100,000 TO \$199,000	187	27 238	14.7	1 947	1 179
\$50,000 TO \$99,000	187	13 427	30.6	1 576	805
LESS THAN \$50,000	497	10 544	35.8	1 610	619
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	33	9 800	10.3	479	421
GENERAL MERCHANDISE DISTRIBUTORS: TOTAL	834	676 656	12.2	38 574	48 493
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	809	666 651	12.2	37 702	46 005
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	12	264 563	11.0	11 563	20 142
\$5,000,000 TO \$9,999,000	12	85 944	11.1	4 491	6 561
\$2,000,000 TO \$4,999,000	23	72 153	9.5	3 606	11 133
\$1,000,000 TO \$1,999,000	74	97 331	15.3	7 970	6 782
\$500,000 TO \$999,000	88	60 704	12.7	3 851	4 408
\$300,000 TO \$499,000	87	34 506	13.0	2 075	2 129
\$200,000 TO \$299,000	86	20 994	14.9	1 615	1 471
\$100,000 TO \$199,000	123	16 974	15.6	1 300	1 261
\$50,000 TO \$99,000	121	8 853	19.8	766	696
LESS THAN \$50,000	183	4 629	22.1	465	422
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	25	10 005	16.9	872	488
LUGGAGE, SADDLERY WHOLESALERS: TOTAL	140	35 859	19.3	3 367	3 975
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	138	(D)	(D)	(D)	(D)
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	1	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	5	7 085	15.9	434	804
\$500,000 TO \$999,000	12	8 186	18.3	870	826
\$300,000 TO \$499,000	10	3 556	22.2	392	355
\$200,000 TO \$299,000	20	4 930	21.3	506	487
\$100,000 TO \$199,000	32	4 435	21.0	483	508
\$50,000 TO \$99,000	25	1 799	29.1	231	327
LESS THAN \$50,000	33	854	27.6	103	169
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	(D)	(D)	(D)
MUSICAL INSTRUMENTS, SHEET MUSIC WHOLESALERS: TOTAL	674	352 411	19.5	32 939	31 280
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	633	327 691	19.5	30 594	28 704
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	1	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	3	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	19	52 003	16.2	3 879	3 155
\$1,000,000 TO \$1,999,000	59	79 635	18.8	7 546	6 947
\$500,000 TO \$999,000	115	84 043	19.4	8 095	7 645
\$300,000 TO \$499,000	99	39 469	19.6	3 703	4 064
\$200,000 TO \$299,000	68	17 268	22.2	1 795	1 761
\$100,000 TO \$199,000	87	13 031	21.6	1 262	1 310
\$50,000 TO \$99,000	67	4 812	26.8	560	586
LESS THAN \$50,000	115	2 844	29.0	395	271
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	41	24 720	19.0	2 345	2 576
TEXTILE BAGS, BAGGING, BURLAP DISTRIBUTORS: TOTAL	715	341 203	14.1	22 820	30 976
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	693	331 294	14.1	22 569	30 019
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	4	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	4	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	20	56 098	11.6	2 863	5 568
\$1,000,000 TO \$1,999,000	33	44 310	15.1	2 909	4 261
\$500,000 TO \$999,000	81	56 379	16.9	4 631	5 033
\$300,000 TO \$499,000	74	29 681	20.0	2 905	3 129
\$200,000 TO \$299,000	67	16 240	20.0	1 696	1 462
\$100,000 TO \$199,000	137	20 243	21.8	2 278	1 629
\$50,000 TO \$99,000	121	9 027	30.1	1 172	1 074
LESS THAN \$50,000	152	4 027	32.6	543	463
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	22	9 909	15.3	251	957
FOOD, BEVERAGE BASIC MATERIALS DISTRIBUTORS: TOTAL	355	695 869	3.0	10 585	21 052
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	349	694 723	2.9	10 542	21 003
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	9	(D)	(D)	(D)	(D)
\$5,000,000 TO \$9,999,000	2	(D)	(D)	(D)	(D)
\$2,000,000 TO \$4,999,000	14	44 045	8.4	1 736	2 089
\$1,000,000 TO \$1,999,000	21	28 869	10.9	1 598	1 584
\$500,000 TO \$999,000	38	29 491	12.2	1 650	1 547
\$300,000 TO \$499,000	33	12 552	13.1	905	411
\$200,000 TO \$299,000	30	7 421	12.5	488	385
\$100,000 TO \$199,000	60	8 699	13.5	601	404
\$50,000 TO \$99,000	42	3 105	20.8	326	173
LESS THAN \$50,000	100	2 331	29.6	337	84
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	1 146	13.3	43	49

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2A.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—UNITED STATES,
BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, Annual Payroll, and Inventories

Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.					
OTHER MERCHANT WHOLESALERS--CON.					
WALLPAPER WHOLESALERS: TOTAL	232	51 543	30.9	8 059	7 323
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	228	51 278	30.8	8 017	7 272
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER . . . . .	...	...	...	...	...
\$5,000,000 TO \$9,999,000 . . . . .	...	...	...	...	...
\$2,000,000 TO \$4,999,000	1	(D)	(D)	(D)	(D)
\$1,000,000 TO \$1,999,000	7	(D)	(D)	(D)	(D)
\$500,000 TO \$999,000	15	10 700	27.0	1 482	1 020
\$300,000 TO \$499,000	17	7 248	35.1	1 297	1 386
\$200,000 TO \$299,000	22	5 428	31.7	811	847
\$100,000 TO \$199,000	68	9 609	31.8	1 382	1 225
\$50,000 TO \$99,000	55	4 100	36.8	731	907
LESS THAN \$50,000	43	1 190	37.3	215	268
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	265	32.1	42	51
OTHER: TOTAL	2 607	1 272 984	8.8	57 057	85 310
ESTABLISHMENTS OPERATED ENTIRE YEAR: TOTAL	2 572	1 243 066	8.7	55 094	83 781
WITH ANNUAL SALES OF--					
\$10,000,000 AND OVER	13	349 951	3.3	5 375	24 807
\$5,000,000 TO \$9,999,000	14	104 632	4.2	1 736	4 019
\$2,000,000 TO \$4,999,000	54	173 330	8.6	7 630	13 079
\$1,000,000 TO \$1,999,000	145	205 249	10.0	10 992	12 798
\$500,000 TO \$999,000	227	156 565	12.5	10 471	10 889
\$300,000 TO \$499,000	236	92 388	12.5	5 844	5 885
\$200,000 TO \$299,000	199	48 616	13.5	3 516	3 391
\$100,000 TO \$199,000	448	64 668	13.7	4 693	4 303
\$50,000 TO \$99,000	366	26 337	22.8	2 608	2 845
LESS THAN \$50,000	870	21 327	22.0	2 224	1 765
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	29 918	11.5	1 963	1 529

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS								
AUTOMOBILE; OTHER MOTOR VEHICLE DISTRIBUTORS;								
NEW AND USED AUTOMOBILE DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER	121	998 406	2	(D)	43	565 275	18	86 818
2 \$1,000,000 TO \$1,999,000	101	145 790	6	8 988	25	37 705	16	22 722
3 \$500,000 TO \$999,000	157	114 641	8	4 821	28	22 589	36	26 614
4 \$200,000 TO \$499,000	303	100 247	11	3 309	59	19 390	60	19 615
5 LESS THAN \$200,000	535	48 192	24	(D)	89	7 767	123	11 503
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	76	47 713	7	(D)	5	7 982	18	17 738
TRUCK; TRACTOR (ROAD-TYPE) DEALERS;								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER	50	185 052	1	(D)	10	37 543	2	(D)
8 \$1,000,000 TO \$1,999,000	150	202 809	6	6 887	30	40 413	15	21 148
9 \$500,000 TO \$999,000	296	210 398	10	6 909	48	33 493	64	46 937
10 \$200,000 TO \$499,000	467	156 905	39	13 002	97	31 619	103	33 475
11 LESS THAN \$200,000	658	61 777	60	5 393	138	12 591	135	13 256
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	19 424	3	(D)	8	1 926	11	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS;								
AUTOMOTIVE GLASS JOBBERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER	***	***	***	***	***	***	***	***
14 \$1,000,000 TO \$1,999,000	2	(D)	***	***	***	***	***	(D)
15 \$500,000 TO \$999,000	13	(D)	***	***	***	***	***	***
16 \$200,000 TO \$499,000	35	10 730	***	***	5	1 530	5	1 289
17 LESS THAN \$200,000	132	9 362	4	231	21	(D)	34	2 561
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	713	***	***	***	(D)	2	(D)
NEW AUTOMOTIVE PARTS; ACCESSORIES JOBBERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER	152	661 810	5	15 478	30	104 786	38	184 496
20 \$1,000,000 TO \$1,999,000	372	495 235	17	20 739	80	103 141	62	87 239
21 \$500,000 TO \$999,000	1 092	753 476	65	46 189	205	140 536	201	138 246
22 \$200,000 TO \$499,000	3 334	1 028 025	199	61 360	580	182 485	695	213 889
23 LESS THAN \$200,000	8 769	850 991	387	38 628	1 222	119 086	1 611	160 706
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	389	64 996	18	2 770	46	9 273	55	11 407
USED AUTOMOTIVE PARTS; ACCESSORIES JOBBERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER	2	(D)	***	***	***	***	***	***
26 \$1,000,000 TO \$1,999,000	12	(D)	2	(D)	2	(D)	1	(D)
27 \$500,000 TO \$999,000	40	28 461	2	(D)	12	(D)	7	(D)
28 \$200,000 TO \$499,000	174	52 826	5	1 448	26	7 352	49	14 510
29 LESS THAN \$200,000	1 213	76 719	54	3 118	189	11 899	275	18 633
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	2 446	***	***	2	(D)	6	412
GARAGE EQUIPMENT; TOOLS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER	4	19 986	***	***	1	(D)	1	(D)
32 \$1,000,000 TO \$1,999,000	6	(D)	***	***	1	(D)	1	(D)
33 \$500,000 TO \$999,000	23	(D)	2	(D)	3	2 700	3	1 882
34 \$200,000 TO \$499,000	76	23 816	3	(D)	12	3 701	15	5 443
35 LESS THAN \$200,000	207	16 126	9	1 107	40	2 928	49	3 752
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	1 592	2	(D)	1	(D)	4	(D)
TIRE; TUBE WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER	27	125 988	2	(D)	8	57 984	3	7 509
38 \$1,000,000 TO \$1,999,000	84	111 169	4	(D)	21	27 598	16	21 458
39 \$500,000 TO \$999,000	421	155 160	20	15 245	60	43 294	37	25 069
40 \$200,000 TO \$499,000	504	162 169	34	11 104	115	35 345	72	23 658
41 LESS THAN \$200,000	853	78 980	48	4 678	150	14 338	152	13 880
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	57	19 432	2	(D)	7	3 366	7	1 043
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS								
DRUGS; DRUG PROPRIETARIES; DRUG SUNDRIES WHOLESALERS;								
GENERAL-LINE DRUG WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER	258	1 375 351	20	(D)	41	(D)	36	(D)
44 \$1,000,000 TO \$1,999,000	52	(D)	1	(D)	17	(D)	9	(D)
45 \$500,000 TO \$999,000	***	***	***	***	***	***	***	***
46 \$200,000 TO \$499,000	***	***	***	***	***	***	***	***
47 LESS THAN \$200,000	***	***	***	***	***	***	***	***
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	1	(D)	***	***	***	***	***	***
SPECIALTY-LINE DRUG; TOILETRIES WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49 \$2,000,000 AND OVER	147	611 666	5	23 894	51	208 999	24	137 310
50 \$1,000,000 TO \$1,999,000	175	244 729	12	17 136	56	75 276	28	40 660
51 \$500,000 TO \$999,000	308	214 229	14	9 021	97	67 488	57	39 613
52 \$200,000 TO \$499,000	565	184 658	23	7 561	175	56 649	88	27 752
53 LESS THAN \$200,000	1 456	106 230	58	3 111	457	34 582	270	19 300
54 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	82	21 437	5	412	14	7 591	15	3 979

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
7	41 938	17	91 907	4	23 332	7	37 369	1	(D)	22	141 582
10	14 315	6	8 646	8	11 116	6	9 232	7	10 199	17	22 867
10	7 478	27	19 246	9	6 217	23	16 146	5	2 010	13	9 520
32	9 927	46	15 819	20	5 993	32	10 547	5	1 643	38	14 004
52	5 675	80	7 053	60	4 973	50	4 167	18	(D)	39	3 521
3	288	16	1 819	3	367	6	3 804	1	(D)	17	13 452
5	17 996	7	28 398	3	(D)	3	13 465	8	(D)	11	41 705
13	19 050	24	30 015	11	16 350	16	20 604	12	17 359	23	30 983
21	16 971	48	32 756	15	10 359	37	25 687	20	15 037	33	22 249
40	14 074	61	21 435	18	5 952	37	13 215	19	6 292	53	17 841
59	5 896	73	7 373	24	2 378	57	4 690	29	2 456	83	7 744
3	1 740	8	4 916	2	(D)	6	1 615	2	(D)	6	4 025
...
...
2	(D)	1	(D)	...	...	2	(D)	1	(D)	4	(D)
4	1 624	4	1 263	1	(D)	3	(D)	5	1 355	8	2 373
20	1 552	8	523	8	(D)	10	(D)	4	(D)	23	1 908
2	(D)	2	(D)	1	(D)	...	...	...	...	1	(D)
13	59 701	8	43 795	10	46 125	16	68 815	9	24 021	23	114 593
34	45 309	69	92 269	18	20 990	35	48 242	19	24 278	38	53 028
118	77 959	134	90 048	64	47 129	121	85 342	47	33 805	137	94 222
350	105 152	440	135 075	174	52 701	304	94 484	181	56 293	411	126 586
874	83 958	1 178	112 658	721	67 761	1 149	108 036	477	46 989	1 150	113 169
31	6 226	70	12 594	28	3 135	42	3 263	35	5 738	64	10 590
...	...	...	...	...	...	1	(D)	...	...	1	(D)
1	(D)	2	(D)	...	...	...	...	...	...	4	5 275
3	(D)	3	(D)	1	(D)	6	4 365	...	...	5	3 885
8	2 521	17	4 962	8	(D)	24	7 882	7	(D)	30	9 723
122	6 656	148	10 061	76	3 909	111	6 316	49	3 268	189	12 859
5	273	7	219	1	(D)	3	(D)	2	(D)	9	(D)
...	...	...	...	...	...	...	...	...	...	2	(D)
2	(D)	1	(D)	...	...	...	...	...	...	1	(D)
4	2 658	1	(D)	1	(D)	1	(D)	3	1 790	5	3 473
9	2 452	8	2 577	6	(D)	6	1 891	5	(D)	12	3 695
26	1 668	17	1 093	4	345	21	1 677	9	422	32	3 134
5	(D)	2	(D)	1	(D)	2	(D)	...	(D)	4	372
2	(D)	2	(D)	1	(D)	1	(D)	1	(D)	7	25 880
10	11 956	11	15 111	5	6 963	5	(D)	5	(D)	7	10 115
26	16 406	27	17 981	8	5 038	12	8 354	7	4 802	27	18 971
46	15 135	69	22 286	28	8 392	38	12 124	21	7 107	81	26 818
84	8 694	139	13 176	42	3 585	73	6 098	40	3 394	125	11 137
1	(D)	13	(D)	2	(D)	8	755	4	3 084	13	5 756
23	115 416	47	(D)	16	(D)	37	(D)	11	(D)	27	209 162
6	9 925	7	(D)	3	(D)	6	(D)	1	(D)	2	(D)
...
...
...
...	...	...	...	...	...	...	...	...	...	1	(D)
9	37 652	11	50 788	5	17 773	11	33 585	6	15 695	24	85 970
14	18 541	15	22 206	5	6 711	18	27 499	5	7 195	20	28 505
28	19 584	24	17 308	18	12 741	26	17 603	10	7 140	34	23 731
56	17 806	64	21 013	19	6 475	61	20 074	5	2 746	71	24 582
98	6 642	157	11 093	64	(D)	119	10 072	36	(D)	197	12 748
6	460	14	4 171	2	(D)	11	901	6	(D)	9	2 173

Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS--CON.								
PAINT, VARNISH WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER.	15	63 076	...	...	7	20 858	4	31 197
2 \$1,000,000 TO \$1,999,000	19	25 055	1	(D)	2	(D)	2	(D)
3 \$500,000 TO \$999,000	95	63 400	11	8 282	27	17 964	14	9 235
4 \$200,000 TO \$499,000	290	91 359	20	6 967	77	24 257	55	17 584
5 LESS THAN \$200,000	795	69 879	39	3 337	196	16 420	202	17 988
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	36	5 309	3	(D)	5	(D)	3	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER.	141	686 611	14	48 883	57	324 879	18	107 251
8 \$1,000,000 TO \$1,999,000	189	268 777	16	22 475	74	103 021	32	46 441
9 \$500,000 TO \$999,000	302	216 617	27	19 412	107	75 620	49	36 577
10 \$200,000 TO \$499,000	553	176 712	39	12 414	194	60 499	72	24 223
11 LESS THAN \$200,000	1 523	108 928	95	6 562	439	30 590	270	19 806
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	97	37 966	3	937	17	5 032	19	10 875
DRY GOODS, APPAREL WHOLESALERS								
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS:								
GENERAL-LINE DRY GOODS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER.	19	75 882	...	...	4	19 922	3	12 400
14 \$1,000,000 TO \$1,999,000	30	44 302	1	(D)	12	18 670	4	5 204
15 \$500,000 TO \$999,000	36	26 073	...	...	10	7 334	2	(D)
16 \$200,000 TO \$499,000	6	(D)	...	...	2	(D)	...	...
17 LESS THAN \$200,000	11	(D)	...	...	2	(D)	1	(D)
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	3	3 492	...	...	1	(D)	1	(D)
PIECE GOODS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
20 \$2,000,000 AND OVER.	122	542 045	7	21 613	95	460 019	2	(D)
21 \$1,000,000 TO \$1,999,000	195	273 101	6	9 096	141	199 887	12	16 263
22 \$500,000 TO \$999,000	304	218 629	15	10 805	243	173 671	10	7 434
23 \$200,000 TO \$499,000	467	151 858	21	6 128	358	119 173	23	6 994
24 LESS THAN \$200,000	803	72 105	46	3 970	549	49 700	54	4 853
25 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	35	11 935	3	403	21	6 660	1	(D)
NOTIONS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
26 \$2,000,000 AND OVER.	8	28 112	1	(D)	3	11 394	1	(D)
27 \$1,000,000 TO \$1,999,000	33	43 706	2	(D)	21	27 675	3	3 814
28 \$500,000 TO \$999,000	82	57 556	4	2 537	52	36 956	8	5 546
29 \$200,000 TO \$499,000	208	66 795	5	1 584	136	43 527	18	6 737
30 LESS THAN \$200,000	552	44 061	26	1 808	374	30 380	33	2 731
31 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	29	12 589	...	(D)	18	10 859	2	(D)
PIECE GOODS CONVERTERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
32 \$2,000,000 AND OVER.	128	936 015	4	(D)	122	896 507	...	...
33 \$1,000,000 TO \$1,999,000	123	177 395	2	(D)	112	161 877	4	5 274
34 \$500,000 TO \$999,000	161	117 810	5	3 891	150	110 125	...	...
35 \$200,000 TO \$499,000	142	48 779	8	(D)	128	43 788	3	1 281
36 LESS THAN \$200,000	125	14 008	4	412	106	11 890	7	896
37 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	3	2 627	...	(D)	3	2 142	...	...
OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER.	25	197 660	...	...	18	145 546	4	39 309
38 \$1,000,000 TO \$1,999,000	41	53 797	1	(D)	30	40 608	1	(D)
39 \$500,000 TO \$999,000	63	43 459	2	(D)	49	32 577	4	(D)
40 \$200,000 TO \$499,000	180	60 524	5	1 585	110	36 930	14	4 400
41 LESS THAN \$200,000	437	29 621	28	1 626	236	15 996	33	2 290
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	39	11 381	...	(D)	25	6 549	...	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHLSLRS.:								
MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHLSLRS.:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER.	28	194 748	...	...	10	113 814	2	(D)
44 \$1,000,000 TO \$1,999,000	49	65 901	3	(D)	23	29 358	7	(D)
45 \$500,000 TO \$999,000	74	51 200	2	(D)	35	24 607	7	4 930
46 \$200,000 TO \$499,000	111	36 998	12	3 570	45	15 530	15	4 805
47 LESS THAN \$200,000	193	17 445	8	853	103	9 021	31	2 906
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	4 191	...	(D)	3	4 044	...	(D)
MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49 \$2,000,000 AND OVER.	31	143 433	...	...	15	69 710	3	19 379
50 \$1,000,000 TO \$1,999,000	67	96 019	6	8 649	41	58 761	4	5 553
51 \$500,000 TO \$999,000	153	107 653	10	7 003	65	45 971	20	13 465
52 \$200,000 TO \$499,000	255	84 349	14	4 391	126	40 030	31	9 968
53 LESS THAN \$200,000	495	44 144	35	(D)	253	21 414	66	6 148
54 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	24	6 904	2	(D)	15	2 377	3	358

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

2-35

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	
1	(D)	...	...	...	...	...	...	...	...	3	(D)	1
2	(D)	8	10 206	1	(D)	1	(D)	...	...	2	(D)	2
6	4 002	15	9 961	1	(D)	5	3 178	4	(D)	12	7 942	3
20	6 622	33	10 411	5	1 376	29	8 829	10	2 727	41	12 586	5
58	5 567	87	7 875	25	1 747	59	4 819	36	3 676	93	8 450	5
5	204	9	749	1	(D)	5	(D)	2	(D)	3	(D)	6
10	38 000	11	43 522	2	(D)	10	28 354	2	(D)	17	79 749	7
10	14 538	9	13 012	3	(D)	22	30 920	7	(D)	16	24 130	8
20	14 986	21	14 702	17	12 204	24	18 059	7	4 429	30	20 628	9
40	12 930	53	15 899	13	4 450	78	25 314	17	5 186	47	15 797	10
101	6 422	125	9 056	46	3 491	207	15 398	79	6 348	161	11 255	11
5	2 365	10	3 527	7	1 224	17	7 468	5	1 762	14	4 776	12
1	(D)	5	19 268	2	(D)	3	(D)	...	...	1	(D)	13
4	5 569	1	(D)	3	3 592	1	(D)	1	(D)	3	4 723	14
3	(D)	6	4 035	4	2 764	7	5 351	2	(D)	2	(D)	15
...	...	1	(D)	1	(D)	1	(D)	...	...	1	(D)	16
1	(D)	5	764	...	...	...	...	1	(D)	...	...	17
...	...	1	(D)	...	...	...	...	...	...	...	...	18
4	11 622	3	(D)	4	10 268	3	(D)	...	...	4	9 983	19
5	7 451	7	8 576	1	(D)	4	5 385	2	(D)	17	22 001	20
2	(D)	10	6 624	4	3 139	4	(D)	...	...	16	12 807	21
6	1 782	14	4 414	3	(D)	6	1 602	1	(D)	35	10 669	22
20	1 710	44	4 087	11	635	24	2 027	5	537	50	4 586	23
1	(D)	1	(D)	...	...	1	(D)	...	...	7	2 792	24
...	...	...	...	...	...	1	(D)	...	...	2	(D)	25
1	(D)	2	(D)	1	(D)	...	...	...	...	3	3 950	26
2	(D)	7	4 674	2	(D)	1	(D)	...	...	6	4 284	27
5	1 972	14	3 815	6	(D)	6	1 784	1	(D)	17	5 603	28
20	1 702	18	1 432	23	1 831	8	(D)	7	(D)	43	3 137	29
...	...	2	(D)	...	(D)	1	(D)	...	...	6	(D)	30
...	...	...	...	...	...	1	(D)	...	...	1	(D)	31
...	...	3	(D)	...	...	...	...	...	...	2	(D)	32
2	(D)	1	(D)	...	...	...	...	...	...	3	1 762	33
...	...	1	(D)	...	...	...	...	...	...	2	(D)	34
...	...	2	(D)	...	...	2	(D)	...	...	4	513	35
...	...	...	...	...	...	...	...	...	...	...	...	36
...	...	...	...	1	(D)	...	...	...	...	2	(D)	37
3	3 845	1	(D)	1	(D)	2	(D)	...	...	2	(D)	38
...	...	3	2 698	...	...	1	(D)	...	...	4	3 002	39
3	1 092	19	6 978	10	2 914	7	2 288	3	1 040	9	3 297	40
14	1 053	43	3 007	21	1 569	17	1 407	5	374	40	2 299	41
...	(D)	6	(D)	...	(D)	1	(D)	...	...	7	2 352	42
2	(D)	5	27 716	3	15 348	3	13 434	1	(D)	2	(D)	43
2	(D)	2	(D)	4	7 038	4	6 055	1	(D)	3	4 464	44
7	5 418	11	6 997	5	3 065	2	(D)	2	(D)	3	1 970	45
6	2 061	9	2 837	2	2 449	7	(D)	2	(D)	9	3 080	46
6	(D)	15	1 558	7	(D)	7	404	3	(D)	13	1 122	47
...	...	1	(D)	...	(D)	...	...	1	(D)	2	(D)	48
1	(D)	4	18 215	1	(D)	2	(D)	...	...	5	12 098	49
3	4 885	5	7 265	2	(D)	...	...	2	(D)	4	5 414	50
9	(D)	17	12 120	6	3 751	5	3 560	1	(D)	20	14 862	51
17	6 339	25	9 096	7	2 277	8	2 692	4	1 429	23	8 127	52
24	2 180	46	(D)	9	(D)	9	(D)	4	489	49	(D)	53
...	...	1	(D)	2	(D)	...	(D)	1	(D)	54

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
DRY GOODS: APPAREL WHOLESALERS--CON.								
1 APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHLSLRS.--CON.								
2 WOMEN'S; CHILDREN'S CLOTHING; ACCESSORIES WHLSLRS.1								
3 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
4 \$2,000,000 AND OVER.	59	245 989	3	(D)	36	142 479	5	(D)
5 \$1,000,000 TO \$1,999,000	126	176 824	8	12 176	89	125 961	5	8 875
6 \$500,000 TO \$999,000	205	145 858	9	7 228	113	81 508	20	13 793
7 \$200,000 TO \$499,000	345	112 892	21	7 689	191	62 207	31	10 133
8 LESS THAN \$200,000	600	51 639	45	3 017	367	32 263	53	4 231
9 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	38	16 527	...	(D)	30	13 307	1	(D)
HOSIERY; UNDERWEAR WHOLESALERS:								
10 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
11 \$2,000,000 AND OVER.	22	78 614	2	(D)	9	35 943	4	18 353
12 \$1,000,000 TO \$1,999,000	47	63 965	4	4 717	28	38 359	6	8 878
13 \$500,000 TO \$999,000	54	39 895	1	(D)	36	26 366	8	5 958
14 \$200,000 TO \$499,000	117	38 174	2	(D)	79	25 441	12	3 488
15 LESS THAN \$200,000	265	22 881	9	644	153	13 382	33	3 297
16 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	13	5 713	1	(D)	6	2 246	4	426
DRESSED FURS; FUR CLOTHING WHOLESALERS:								
17 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
18 \$2,000,000 AND OVER.	4	13 667	...	...	3	(D)	...	...
19 \$1,000,000 TO \$1,999,000	19	25 133	...	...	14	(D)	1	(D)
20 \$500,000 TO \$999,000	32	22 680	...	...	20	13 766	4	(D)
21 \$200,000 TO \$499,000	67	20 960	4	1 000	38	12 728	10	2 732
22 LESS THAN \$200,000	159	12 698	9	950	100	7 039	22	2 248
23 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	696	...	...	9	(D)	...	...
MILLINERY; MILLINERY SUPPLIES DISTRIBUTORS:								
24 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER.	3	12 815	...	...	3	12 815	...	...
26 \$1,000,000 TO \$1,999,000	15	22 606	...	...	13	(D)	2	(D)
27 \$500,000 TO \$999,000	29	20 459	...	...	25	17 748	1	(D)
28 \$200,000 TO \$499,000	79	24 073	5	1 326	49	14 930	10	3 089
29 LESS THAN \$200,000	190	15 867	8	566	123	10 324	20	1 684
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	1 119	...	...	6	(D)	...	...
WORK CLOTHING WHOLESALERS:								
31 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
32 \$2,000,000 AND OVER.	3	(D)	...	...	...	...	1	(D)
33 \$1,000,000 TO \$1,999,000	14	19 639	...	...	5	6 714	2	(D)
34 \$500,000 TO \$999,000	28	19 967	5	4 162	7	4 922	4	2 508
35 \$200,000 TO \$499,000	45	14 895	1	(D)	21	6 802	6	2 045
36 LESS THAN \$200,000	88	8 924	6	(D)	38	(D)	16	1 820
37 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	2	(D)	...	(D)	...	(D)	...	...
FOOTWEAR WHOLESALERS:								
38 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
39 \$2,000,000 AND OVER.	40	151 371	16	67 968	11	37 623	2	(D)
40 \$1,000,000 TO \$1,999,000	75	105 093	19	29 382	23	31 120	5	5 137
41 \$500,000 TO \$999,000	113	82 178	19	13 885	47	32 979	15	11 438
42 \$200,000 TO \$499,000	163	53 271	33	11 313	66	19 529	19	6 333
43 LESS THAN \$200,000	212	19 108	43	(D)	89	7 923	29	2 331
44 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	13	3 131	...	(D)	6	1 038	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS								
GENERAL-LINE GROCERY WHOLESALERS:								
VOLUNTARY AND COOPERATIVE GROUP GROCERY WHOLESALERS:								
45 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
46 \$2,000,000 AND OVER.	467	5 027 531	38	282 948	66	479 600	95	1 222 498
47 \$1,000,000 TO \$1,999,000	97	144 954	18	(D)	22	30 740	14	21 043
48 \$500,000 TO \$999,000	105	(D)	9	(D)	36	(D)	17	(D)
49 \$200,000 TO \$499,000 . . . . .	...	...	...	...	...	...	...	...
50 LESS THAN \$200,000 . . . . .	...	...	...	...	...	...	...	...
51 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	2	(D)	...	...	...	...	1	(D)
CASH-CARRY FOOD DEPOT:								
52 ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
53 \$2,000,000 AND OVER.	1	(D)	...	...	...	...	1	(D)
54 \$1,000,000 TO \$1,999,000	35	(D)	...	...	2	(D)	7	10 656
55 \$500,000 TO \$999,000	106	72 579	1	(D)	16	10 623	12	8 357
56 \$200,000 TO \$499,000	159	56 601	...	...	19	7 098	25	8 279
57 LESS THAN \$200,000	59	6 061	...	...	12	991	14	(D)
58 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	11	2 502	...	...	1	(D)	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
1	(D)	4	12 602	1	(D)	1	(D)	2	(D)	5	16 868
3	(D)	2	(D)	...	...	3	3 843	...	...	15	20 326
17	11 321	15	10 656	3	2 251	5	3 397	3	1 908	20	13 796
13	4 162	30	10 044	13	4 783	11	2 866	3	924	32	10 084
24	1 960	30	2 771	8	(D)	18	(D)	4	(D)	51	5 022
1	(D)	1	(D)	...	(D)	1	(D)	...	...	4	1 008
1	(D)	2	(D)	1	(D)	1	(D)	...	...	2	(D)
...	...	3	(D)	...	...	2	(D)	...	...	4	4 579
...	...	3	2 239	1	(D)	2	(D)	...	...	3	2 225
7	1 969	7	2 752	2	(D)	3	1 155	...	...	5	1 969
7	(D)	32	2 627	12	535	4	355	1	(D)	14	1 412
...	(D)	...	...	1	(D)	...	(D)	...	...	1	(D)
...	...	...	...	...	...	...	...	...	...	1	(D)
...	...	...	...	...	...	...	...	...	...	4	(D)
2	(D)	...	...	...	...	1	(D)	...	...	5	3 624
4	1 226	1	(D)	...	...	3	(D)	...	...	7	2 202
8	(D)	2	(D)	2	(D)	1	(D)	...	...	15	1 456
...	...	...	...	...	...	...	(D)	...	...	...	...
...
...
2	(D)	1	(D)	...	...	...	...	...	...	...	...
4	1 015	1	(D)	1	(D)	1	(D)	1	(D)	7	2 479
11	925	5	(D)	2	(D)	9	(D)	3	(D)	9	666
1	(D)	...	...	1	(D)	1	(D)	...	...	...	...
1	(D)	...	...	1	(D)	...	...	...	...	...	...
3	4 492	1	(D)	1	(D)	...	...	...	...	2	(D)
1	(D)	2	(D)	...	...	3	(D)	1	(D)	5	3 645
3	1 079	2	(D)	6	(D)	...	...	2	(D)	8	2 695
2	(D)	8	741	2	759	1	(D)	...	...	11	1 131
...	...	1	(D)	...	...	...	(D)	...	...	1	(D)
3	(D)	3	8 793	1	(D)	2	(D)	...	...	2	(D)
6	(D)	10	13 922	4	6 258	1	(D)	1	(D)	6	7 850
7	5 250	14	11 033	2	(D)	1	(D)	...	...	8	5 658
16	5 667	11	4 201	6	2 182	3	874	...	...	9	3 172
13	1 258	10	(D)	9	836	11	879	3	(D)	5	474
...	(D)	1	(D)	...	...	2	(D)	...	...	1	(D)
71	808 139	60	364 322	27	184 387	54	481 505	23	275 163	33	928 969
10	16 420	17	26 497	2	(D)	6	(D)	5	(D)	3	(D)
5	(D)	16	(D)	3	(D)	8	(D)	6	(D)	5	(D)
...
...
...	(D)	1	(D)	...	...	...	...	...	(D)	1	(D)
...
6	8 351	7	8 671	3	3 511	1	(D)	4	(D)	5	6 349
12	7 855	6	3 572	2	(D)	2	(D)	9	6 371	46	32 370
13	(D)	4	1 296	2	(D)	9	3 096	18	6 252	69	25 131
1	(D)	6	427	4	(D)	10	740	2	(D)	10	(D)
1	(D)	...	...	...	...	1	(D)	2	(D)	5	(D)
...
6	8 351	7	8 671	3	3 511	1	(D)	4	(D)	5	6 349
12	7 855	6	3 572	2	(D)	2	(D)	9	6 371	46	32 370
13	(D)	4	1 296	2	(D)	9	3 096	18	6 252	69	25 131
1	(D)	6	427	4	(D)	10	740	2	(D)	10	(D)
1	(D)	...	...	...	...	1	(D)	2	(D)	5	(D)

Table 2B-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
	GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.								
	GENERAL-LINE GROCERY WHOLESALERS--CON.								
	OTHER GENERAL-LINE GROCERY WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1	\$2,000,000 AND OVER	402	667 911	13	(D)	44	371 296	68	348 597
2	\$1,000,000 TO \$1,999,000	419	599 785	15	20 015	55	78 268	41	56 835
3	\$500,000 TO \$999,000	57	7 046	22	14 907	57	(D)	44	(D)
4	\$200,000 TO \$499,000 . . . . .	...	...	...	...	...	...	...	...
5	LESS THAN \$200,000 . . . . .	...	...	...	...	...	...	...	...
6	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	33 119	...	(D)	1	(D)	...	(D)
	DAIRY PRODUCTS DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7	\$2,000,000 AND OVER	152	1 008 127	7	(D)	74	346 906	33	285 556
8	\$1,000,000 TO \$1,999,000	194	272 930	10	(D)	79	110 134	56	79 716
9	\$500,000 TO \$999,000	365	260 706	16	11 439	124	88 549	76	55 587
10	\$200,000 TO \$499,000	705	226 330	21	7 108	200	64 793	157	48 294
11	LESS THAN \$200,000	1 570	139 928	79	6 912	371	30 228	404	35 113
12	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	81	26 046	5	(D)	13	7 317	23	5 785
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13	\$2,000,000 AND OVER	170	752 797	6	(D)	43	235 157	39	186 361
14	\$1,000,000 TO \$1,999,000	184	253 588	6	7 550	39	55 023	33	44 818
15	\$500,000 TO \$999,000	266	188 915	12	8 174	63	44 770	44	31 434
16	\$200,000 TO \$499,000	472	151 834	29	9 262	89	26 955	84	26 047
17	LESS THAN \$200,000	938	87 970	43	4 170	152	14 755	206	20 179
18	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	52	27 236	1	(D)	10	5 992	8	3 515
	CONFECTIONERY WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19	\$2,000,000 AND OVER	38	144 900	2	(D)	13	47 073	5	44 240
20	\$1,000,000 TO \$1,999,000	106	146 643	5	7 463	36	50 202	21	30 945
21	\$500,000 TO \$999,000	227	156 340	13	8 523	61	42 604	37	26 468
22	\$200,000 TO \$499,000	592	186 838	28	8 876	166	53 829	104	32 955
23	LESS THAN \$200,000	1 104	100 197	78	7 252	239	21 730	229	19 011
24	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	46	12 259	2	(D)	13	3 878	8	3 036
	FISH, SEAFOOD DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25	\$2,000,000 AND OVER	41	164 256	7	22 816	12	37 492	10	62 031
26	\$1,000,000 TO \$1,999,000	83	115 916	16	22 320	20	28 048	6	(D)
27	\$500,000 TO \$999,000	169	118 206	34	24 665	48	34 449	17	11 556
28	\$200,000 TO \$499,000	416	132 346	78	25 053	104	32 729	27	9 288
29	LESS THAN \$200,000	834	69 131	144	12 572	116	10 938	75	6 146
30	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	48	21 780	6	1 555	12	7 836	3	(D)
	MEAT, MEAT PRODUCTS WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31	\$2,000,000 AND OVER	414	117 777	64	(D)	144	793 310	80	500 510
32	\$1,000,000 TO \$1,999,000	434	618 382	40	55 161	141	206 731	85	123 772
33	\$500,000 TO \$999,000	685	482 275	60	41 679	203	145 124	118	83 206
34	\$200,000 TO \$499,000	1 314	423 938	109	35 718	403	130 701	268	85 111
35	LESS THAN \$200,000	1 476	153 639	88	9 258	402	44 207	287	30 824
36	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	136	82 981	2	(D)	32	38 530	35	14 844
	FRESH FRUIT, VEGETABLE WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37	\$2,000,000 AND OVER	272	957 755	12	42 851	51	167 640	60	224 236
38	\$1,000,000 TO \$1,999,000	499	700 898	24	33 570	85	121 254	113	160 422
39	\$500,000 TO \$999,000	861	601 436	59	39 008	187	130 896	150	105 149
40	\$200,000 TO \$499,000	1 529	500 779	145	46 621	362	119 019	225	74 049
41	LESS THAN \$200,000	675	258 011	255	23 186	647	56 401	478	44 677
42	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	165	73 559	13	3 128	39	19 816	27	11 734
	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS:								
	RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43	\$2,000,000 AND OVER	63	422 292	1	(D)	19	163 595	16	67 077
44	\$1,000,000 TO \$1,999,000	96	135 942	6	7 953	28	42 637	19	27 147
45	\$500,000 TO \$999,000	152	106 435	10	6 168	38	26 627	28	19 790
46	\$200,000 TO \$499,000	242	80 289	12	4 105	63	21 811	49	16 988
47	LESS THAN \$200,000	374	33 656	41	3 812	101	9 518	71	6 190
48	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	7 728	2	(D)	4	575	5	1 630
	BREAD, BAKERY GOODS DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49	\$2,000,000 AND OVER	9	30 223	...	...	2	(D)	4	11 678
50	\$1,000,000 TO \$1,999,000	26	35 530	1	(D)	12	15 700	2	(D)
51	\$500,000 TO \$999,000	60	43 917	5	4 617	13	9 905	16	11 472
52	\$200,000 TO \$499,000	166	55 197	14	4 848	46	14 375	32	11 037
53	LESS THAN \$200,000	562	40 599	52	3 706	160	11 178	87	6 616
54	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	45	10 305	3	(D)	12	(D)	8	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
23	163 713	69	244 271	61	254 288	75	346 486	15	(D)	34	244 542
34	49 645	119	173 674	61	86 869	63	(D)	13	(D)	18	27 057
24	(D)	102	(D)	49	(D)	53	(D)	10	(D)	21	(D)
1	...	...	...	...	...	...	...	...	...	...	...
...
...	(D)	1	(D)	2	(D)	...	...	...	...	2	(D)
8	167 145	6	24 179	1	(D)	6	33 696	1	(D)	16	130 068
14	18 279	12	16 640	1	(D)	4	5 878	3	4 801	15	21 471
36	24 396	33	23 357	9	6 594	23	16 855	18	11 913	30	22 015
82	26 301	72	24 229	30	10 113	45	14 341	26	8 182	72	22 969
231	19 073	134	11 756	74	6 889	134	9 827	64	6 192	129	13 938
7	4 022	14	2 864	2	(D)	7	943	6	(D)	4	734
38	132 107	20	84 072	4	15 533	6	21 363	1	(D)	13	49 933
31	41 947	27	38 568	9	12 503	18	24 395	6	8 425	15	20 359
41	28 666	42	31 244	13	8 141	20	13 377	11	8 319	20	14 790
72	23 480	57	19 165	39	11 886	61	19 861	12	4 754	29	10 424
171	14 362	107	9 654	49	4 526	117	10 528	33	3 583	60	6 213
10	4 074	6	4 672	5	1 580	5	1 339	2	(D)	5	5 774
3	8 805	3	7 546	1	(D)	3	9 184	...	...	8	20 578
10	13 419	11	15 055	4	(D)	9	11 010	2	(D)	8	10 694
21	14 222	33	20 318	13	8 748	20	14 077	11	7 602	18	13 778
44	13 260	112	34 940	50	15 278	32	9 587	16	5 064	40	13 049
81	7 324	202	20 119	66	5 571	95	9 561	35	3 284	79	6 345
4	212	7	2 149	3	393	3	663	1	(D)	5	1 003
...	...	3	17 069	...	...	5	13 629	...	...	4	11 219
2	(D)	15	19 910	3	3 442	3	4 903	2	(D)	16	22 707
2	(D)	32	21 431	1	2 730	12	7 657	1	(D)	19	15 532
9	(D)	96	31 113	8	2 607	43	13 091	5	(D)	46	14 302
18	1 919	295	22 812	29	1 789	86	6 570	8	570	63	5 815
...	...	9	2 722	...	...	10	5 262	1	(D)	7	2 657
13	72 205	26	103 514	1	(D)	22	85 246	4	22 888	60	252 649
25	33 485	38	50 771	11	14 599	33	45 737	11	15 165	50	72 961
35	24 270	70	47 524	17	11 976	54	36 703	21	15 800	107	75 993
88	28 275	94	31 307	51	16 059	110	34 934	36	11 476	155	50 357
117	11 829	153	15 938	47	4 911	162	15 101	61	5 835	159	15 736
8	2 809	13	3 063	3	(D)	11	2 751	8	2 390	24	15 963
22	79 426	27	107 501	9	34 614	34	108 162	10	25 363	47	167 962
52	75 634	69	91 949	29	39 470	42	61 354	22	29 585	63	87 660
65	47 409	124	87 695	39	25 807	69	47 561	45	31 452	123	86 459
86	28 476	228	75 114	83	26 765	133	42 622	71	22 896	196	65 217
215	15 915	427	33 298	188	16 772	302	25 012	119	11 122	339	31 628
8	3 028	22	8 721	12	1 403	12	4 710	6	5 161	26	15 858
5	18 483	4	9 957	2	(D)	2	(D)	1	(D)	13	137 208
6	8 832	12	15 174	1	(D)	7	9 357	2	(D)	15	21 362
7	(D)	23	(D)	2	(D)	13	9 350	6	4 945	25	17 238
17	5 415	30	9 942	14	4 894	15	4 566	8	2 380	29	10 188
30	2 719	37	3 274	10	407	25	1 912	14	937	45	4 887
2	(D)	1	(D)	1	(D)	1	(D)	2	(D)	3	1 893
1	(D)	...	...	1	(D)	...	...	1	(D)	...	...
2	(D)	5	7 109	...	...	2	(D)	...	...	2	(D)
7	5 132	6	3 675	2	(D)	6	4 064	1	(D)	4	2 775
10	3 821	22	7 666	10	3 176	8	2 371	11	3 802	13	4 101
38	2 066	50	3 845	31	2 170	39	2 168	41	3 732	64	5 118
2	(D)	4	252	2	(D)	3	(D)	6	(D)	5	(D)

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.								
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.								
CANNED FOODS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER.	61	268 470	1	(D)	21	95 951	W	45 828
2 \$1,000,000 TO \$1,999,000	125	178 398	7	10 957	28	40 631	12	18 680
3 \$500,000 TO \$999,000	188	139 066	17	12 975	42	31 841	23	16 136
4 \$200,000 TO \$499,000	292	101 609	19	6 176	87	28 788	41	14 501
5 LESS THAN \$200,000	313	27 967	36	3 435	101	8 079	48	4 936
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	27	21 369	2	(D)	6	2 046	5	11 114
FLOUR DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER.	11	35 231	1	(D)	5	14 545	1	(D)
8 \$1,000,000 TO \$1,999,000	27	40 915	2	(D)	10	12 146	4	6 419
9 \$500,000 TO \$999,000	43	31 674	4	3 594	15	10 677	10	7 550
10 \$200,000 TO \$499,000	52	16 658	3	950	19	5 043	13	(D)
11 LESS THAN \$200,000	57	5 429	1	(D)	15	(D)	18	1 990
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	1 476	...	...	1	(D)	...	...
FROZEN FOODS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER.	98	371 792	7	(D)	33	144 822	15	56 194
14 \$1,000,000 TO \$1,999,000	140	196 275	9	13 155	27	36 865	39	52 367
15 \$500,000 TO \$999,000	191	136 180	16	11 169	56	39 899	32	22 808
16 \$200,000 TO \$499,000	261	87 443	19	5 557	57	18 747	42	13 405
17 LESS THAN \$200,000	393	34 600	21	1 867	96	8 377	74	5 346
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	45	19 453	1	(D)	6	1 550	7	1 367
SOFT DRINKS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER.	8	30 696	3	(D)	...	...	...	...
20 \$1,000,000 TO \$1,999,000	15	21 233	...	...	4	5 430	4	7 284
21 \$500,000 TO \$999,000	35	24 376	...	(D)	14	9 671	5	3 502
22 \$200,000 TO \$499,000	146	47 058	14	4 720	51	16 746	36	11 143
23 LESS THAN \$200,000	939	63 897	61	4 588	376	25 441	187	13 104
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	36	5 317	2	(D)	11	835	5	1 616
SUGAR DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER.	12	78 525	...	...	3	(D)	2	(D)
26 \$1,000,000 TO \$1,999,000	7	9 555	1	(D)	1	(D)	4	5 398
27 \$500,000 TO \$999,000	16	11 130	1	(D)	5	3 566	3	2 276
28 \$200,000 TO \$499,000	18	5 871	...	...	7	2 315	8	2 503
29 LESS THAN \$200,000	25	1 988	3	(D)	8	632	7	674
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	3	15 421	...	...	1	(D)	1	(D)
OTHER:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER.	138	1 256 039	3	(D)	60	790 625	17	(D)
32 \$1,000,000 TO \$1,999,000	156	222 914	9	12 260	51	70 967	19	28 020
33 \$500,000 TO \$999,000	241	171 668	15	10 863	70	49 352	31	21 277
34 \$200,000 TO \$499,000	625	208 363	45	(D)	141	(D)	101	33 711
35 LESS THAN \$200,000	1 492	116 554	103	8 500	399	32 428	255	20 645
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	110	28 965	4	(D)	24	(D)	28	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS								
COTTON MERCHANTS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER.	173	1 986 843	6	36 881	3	16 384	1	(D)
38 \$1,000,000 TO \$1,999,000	80	112 939	1	(D)	3	5 442	...	...
39 \$500,000 TO \$999,000	79	56 686	...	...	3	2 305	2	(D)
40 \$200,000 TO \$499,000	61	20 919	1	(D)	3	1 088	1	(D)
41 LESS THAN \$200,000	92	5 714	1	(D)	2	(D)	2	(D)
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	16 725	...	...	...	(D)	...	...
GRAIN MERCHANTS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER.	337	4 396 969	2	(D)	41	1 524 116	102	988 750
44 \$1,000,000 TO \$1,999,000	194	279 257	1	(D)	9	12 110	40	60 169
45 \$500,000 TO \$999,000	268	193 793	2	(D)	11	7 968	74	52 880
46 \$200,000 TO \$499,000	403	136 715	1	(D)	25	(D)	105	35 572
47 LESS THAN \$200,000	445	37 267	8	831	22	1 660	67	5 424
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	46	28 617	...	...	2	(D)	6	2 739

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
4	10 921	5	19 551	3	7 503	4	10 147	2	(D)	12	65 235
6	8 289	25	35 181	7	(D)	25	33 869	1	(D)	14	19 511
5	5 241	30	21 706	9	7 361	30	21 108	9	6 261	23	16 437
17	5 379	51	18 282	13	5 104	30	11 435	6	1 962	28	9 982
12	(D)	40	(D)	9	571	23	(D)	5	500	39	3 944
2	(D)	2	(D)	...	(D)	3	(D)	...	...	7	3 580
1	(D)	...	...	...	...	1	(D)	...	...	2	(D)
2	(D)	2	(D)	4	5 122	1	(D)	...	...	2	(D)
3	967	5	3 987	2	(D)	4	2 796	...	...	1	(D)
3	692	8	2 558	...	...	2	(D)	...	...	4	1 350
6	(D)	10	765	3	(D)	3	278	...	...	1	(D)
1	(D)	1	(D)	1	(D)	...	...	...	(D)	...	...
8	30 440	13	43 150	1	(D)	5	13 656	1	(D)	15	58 110
8	10 538	17	23 580	5	8 310	11	16 985	4	7 507	20	26 968
7	5 530	20	13 714	11	7 890	17	13 255	7	4 841	25	17 074
19	7 202	30	11 453	14	4 633	25	8 456	18	5 414	37	12 576
35	2 913	51	5 600	16	(D)	32	2 865	25	(D)	43	4 119
7	252	5	923	2	(D)	7	2 126	...	(D)	10	12 660
...	...	...	...	1	(D)	...	...	...	...	4	14 401
1	(D)	2	(D)	1	(D)	...	...	...	...	3	3 545
4	3 305	3	1 797	2	(D)	1	(D)	1	(D)	5	2 936
7	(D)	12	4 226	4	1 339	7	1 983	2	(D)	13	4 434
75	4 962	73	4 834	31	2 014	63	3 174	17	1 274	56	4 506
2	(D)	5	(D)	3	192	2	(D)	3	339	3	389
1	(D)	3	19 592	1	(D)	...	...	...	...	2	(D)
...	...	1	(D)	...	...	...	...	...	...	...	...
3	(D)	...	...	2	(D)	2	(D)	...	...	...	...
1	(D)	1	...	...	...	...	...	1	(D)	...	...
...	...	4	(D)	2	(D)	...	...	...	...	1	(D)
...	...	...	...	...	...	1	(D)	...	...	...	...
6	(D)	6	22 122	6	(D)	14	129 015	...	...	26	189 980
15	22 157	14	(D)	8	13 010	20	(D)	5	6 242	15	(D)
11	7 469	29	(D)	16	(D)	27	19 787	9	6 635	33	22 339
44	13 535	95	34 316	37	14 144	50	16 507	24	7 172	88	28 861
92	6 975	216	16 105	66	(D)	150	11 470	59	(D)	153	11 984
4	(D)	11	(D)	10	(D)	11	(D)	5	(D)	13	(D)
...	...	24	(D)	51	(D)	67	989 085	6	32 621	15	151 250
...	...	17	25 852	33	44 456	23	32 034	...	...	3	(D)
...	...	28	19 512	11	7 315	22	17 162	2	(D)	11	7 013
2	(D)	14	4 732	17	6 153	17	5 338	1	(D)	5	1 958
6	(D)	19	1 111	23	1 744	35	2 085	2	(D)	2	(D)
...	(D)	1	(D)	1	(D)	5	12 893	...	...	...	(D)
102	1 042 693	10	55 955	11	62 271	28	252 370	6	(D)	35	438 758
63	86 753	16	23 070	11	(D)	24	34 651	15	22 986	15	22 530
85	60 690	7	5 645	11	7 567	39	28 450	17	13 453	22	(D)
133	44 574	23	8 292	10	3 515	62	21 460	23	7 422	21	7 633
151	12 642	29	2 537	22	1 902	85	6 929	32	2 896	29	2 446
17	5 281	3	472	4	(D)	10	4 805	2	(D)	2	(D)

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS--CON.								
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER.	94	488 555	...	...	3	9 089	23	149 911
2 \$1,000,000 TO \$1,999,000	85	125 115	1	(D)	3	(D)	22	32 191
3 \$500,000 TO \$999,000	98	71 685	4	2 567	6	4 828	27	19 144
4 \$200,000 TO \$499,000	99	34 306	3	(D)	8	2 925	16	4 995
5 LESS THAN \$200,000	233	14 399	12	960	19	1 482	42	2 683
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	26	24 802	1	(D)	2	(D)	E	3 702
MISCELLANEOUS FARM PRODUCTS DEALERS:								
HIDE, SKIN, RAW FUR DEALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER.	45	(D)	2	(D)	19	(D)	11	71 809
8 \$1,000,000 TO \$1,999,000	55	76 839	1	(D)	37	52 564	6	7 482
9 \$500,000 TO \$999,000	70	51 078	1	(D)	38	27 941	9	7 169
10 \$200,000 TO \$499,000	127	42 962	3	721	72	26 776	16	(D)
11 LESS THAN \$200,000	225	19 296	1	(D)	108	9 073	24	1 989
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	2	(D)	...	...	1	(D)	1	(D)
LEAF TOBACCO DEALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER.	32	298 885	2	(D)	E	(D)	1	(D)
14 \$1,000,000 TO \$1,999,000	21	29 533	1	(D)	3	3 669	...	...
15 \$500,000 TO \$999,000	30	21 191	2	(D)	5	3 491	2	(D)
16 \$200,000 TO \$499,000	28	9 867	1	(D)	6	2 146	1	(D)
17 LESS THAN \$200,000	128	7 201	5	316	13	851	3	125
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	15	1 447	...	...	...	(D)	...	...
WOOL, WOOL TOPS, MOHAIR DEALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER.	41	279 014	23	156 062	16	(D)	...	...
20 \$1,000,000 TO \$1,999,000	26	38 618	15	22 712	7	9 813	1	(D)
21 \$500,000 TO \$999,000	29	20 398	13	(D)	8	6 030	...	...
22 \$200,000 TO \$499,000	44	14 883	21	7 716	10	2 833	1	(D)
23 LESS THAN \$200,000	71	4 868	33	2 372	14	983	6	508
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	3	1 193	2	(D)	...	(D)	1	(D)
OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER.	33	311 159	...	...	18	235 915	3	(D)
26 \$1,000,000 TO \$1,999,000	24	33 973	1	(D)	9	12 328	1	(D)
27 \$500,000 TO \$999,000	54	36 856	...	...	18	12 763	6	4 043
28 \$200,000 TO \$499,000	57	18 204	1	(D)	12	3 659	9	2 653
29 LESS THAN \$200,000	210	13 701	8	(D)	42	2 997	21	1 358
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	5	3 535	...	...	...	...	...	(D)
ELECTRICAL GOODS DISTRIBUTORS								
GENERAL--LINE ELECTRICAL SUPPLIES, APPARATUS DISTR.								
ELEC. SUPPLIES, APPARATUS WITH MAJOR APPLIANCES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER.	81	350 486	1	(D)	10	(D)	18	74 866
32 \$1,000,000 TO \$1,999,000	60	88 124	4	(D)	5	7 425	13	18 865
33 \$500,000 TO \$999,000	37	27 582	1	1 679	7	4 507	8	5 386
34 \$200,000 TO \$499,000	58	19 040	2	(D)	15	4 955	11	(D)
35 LESS THAN \$200,000	37	5 095	8	1 192	7	1 029	6	729
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	4 118	1	(D)	3	224	1	(D)
ELEC. SUPPL., APPARATUS WITHOUT MAJOR APPLIANCES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER.	105	480 098	3	(D)	14	75 622	21	(D)
38 \$1,000,000 TO \$1,999,000	133	191 893	12	(D)	18	26 903	29	41 819
39 \$500,000 TO \$999,000	146	106 857	11	8 003	26	19 291	28	20 281
40 \$200,000 TO \$499,000	161	54 713	13	4 086	47	16 085	25	8 812
41 LESS THAN \$200,000	134	11 669	7	692	30	2 577	28	2 502
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	16	5 005	...	...	4	771	3	840
SPECIALTY--LINE ELECTRICAL SUPPLIES, APPARATUS DISTR.								
WIRING SUPPLIES DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER.	173	676 297	7	26 818	33	123 130	44	183 170
44 \$1,000,000 TO \$1,999,000	281	397 370	20	25 783	68	94 945	52	73 132
45 \$500,000 TO \$999,000	468	334 147	29	17 937	132	94 799	84	59 972
46 \$200,000 TO \$499,000	608	198 815	50	16 450	187	60 423	110	35 599
47 LESS THAN \$200,000	839	74 801	57	5 496	275	23 923	142	11 784
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	40	12 161	3	1 182	13	5 106	6	1 984
ELECTRICAL APPARATUS, EQUIPMENT DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49 \$2,000,000 AND OVER.	23	202 425	...	...	9	118 448	6	(D)
50 \$1,000,000 TO \$1,999,000	34	46 015	1	(D)	4	4 548	14	19 857
51 \$500,000 TO \$999,000	95	66 348	10	(D)	17	12 030	16	11 227
52 \$200,000 TO \$499,000	186	61 098	12	3 748	39	13 032	47	15 859
53 LESS THAN \$200,000	345	27 403	21	1 598	77	5 679	82	6 479
54 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	14	1 209	1	(D)	3	216	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
32	167 372	10	(D)	4	26 445	16	80 028	3	16 999	3	(D)
33	49 649	5	7 355	1	(D)	8	12 054	3	4 541	9	12 018
28	20 259	7	5 710	7	5 356	7	4 782	6	4 437	6	4 602
33	11 965	12	4 800	5	1 953	14	4 473	2	(D)	5	1 707
58	3 825	38	1 453	14	556	24	1 291	12	1 118	14	1 031
8	8 449	1	(D)	2	(D)	4	3 664	1	(D)	2	(D)
2	(D)	2	(D)	...	...	1	(D)	...	...	8	31 839
2	(D)	...	...	3	4 120	3	3 832	1	(D)	2	(D)
5	3 650	1	(D)	1	(D)	7	4 790	2	(D)	6	4 342
13	3 458	5	1 277	4	1 275	1	(D)	5	2 047	7	2 388
31	2 106	12	1 495	2	(D)	15	1 662	15	1 361	17	1 392
...	(D)	...	...	...	...	...	(D)	...	...	...	(D)
...	...	16	(D)	5	50 227	...	...	...	...	...	...
...	...	14	19 125	2	(D)	1	(D)	...	...	...	...
...	...	13	9 441	7	4 939	...	...	1	(D)	...	...
...	...	12	4 051	7	2 564	...	...	...	...	1	(D)
1	(D)	86	4 755	18	905	...	...	1	(D)	1	(D)
...	...	14	(D)	1	(D)	...	...	...	...	...	...
1	(D)	...	...	...	...	...	...	1	(D)	...	...
3	(D)	...	...	...	...	...	...	...	...	...	...
1	(D)	...	...	...	...	6	3 811	...	...	1	(D)
2	(D)	1	(D)	...	...	2	(D)	4	1 329	3	(D)
4	406	...	...	1	(D)	8	(D)	4	(D)	1	(D)
...	...	...	...	...	...	...	...	...	(D)	...	...
2	(D)	4	(D)	...	...	3	(D)	...	...	3	(D)
...	...	6	8 647	2	(D)	3	4 624	1	(D)	1	(D)
3	1 863	10	6 890	3	2 159	6	3 931	...	...	8	5 207
6	2 097	5	2 000	5	1 592	8	2 527	3	(D)	7	2 610
27	1 613	46	2 680	22	(D)	16	1 267	8	682	20	1 325
...	(D)	...	(D)	...	(D)	3	(D)	...	(D)	2	(D)
12	(D)	11	(D)	4	(D)	10	(D)	5	21 239	10	(D)
6	(D)	9	13 611	13	(D)	4	3 144	1	(D)	5	6 601
3	2 916	5	(D)	1	(D)	8	5 578	...	(D)	4	3 502
6	2 023	7	2 879	3	(D)	3	1 072	3	868	8	2 394
2	130	4	563	2	(D)	3	(D)	2	(D)	3	503
2	6	1	(D)	...	...	...	...	...	...	1	(D)
10	22 015	20	62 168	6	17 796	10	(D)	5	15 904	16	(D)
8	11 607	24	33 901	7	(D)	16	22 657	8	(D)	10	15 048
6	(D)	25	18 443	10	(D)	14	10 171	11	8 357	15	10 832
8	2 902	22	7 089	11	3 564	16	5 865	7	2 130	12	4 180
7	719	20	1 838	10	890	11	713	8	739	13	999
...	(D)	4	1 162	...	...	2	(D)	...	(D)	3	(D)
8	(D)	18	66 906	10	(D)	21	(D)	5	16 082	27	120 425
24	34 687	32	41 658	2	2 599	19	26 402	10	11 865	54	86 299
36	26 797	63	46 492	17	11 457	36	25 917	15	10 446	56	40 330
35	11 128	79	26 360	32	10 273	39	13 641	15	4 996	61	19 945
47	4 289	98	9 548	22	1 888	60	5 258	21	2 005	117	10 610
2	(D)	6	961	1	(D)	...	(D)	3	676	6	1 770
4	12 155	...	...	...	...	1	(D)	...	(D)	2	(D)
2	(D)	4	4 568	...	...	5	(D)	...	...	4	4 674
8	5 549	6	3 989	7	4 908	21	15 033	...	...	9	6 182
19	6 179	18	5 663	9	3 007	12	4 361	5	1 577	25	7 672
23	2 131	32	2 246	12	1 296	37	2 826	14	1 274	47	3 856
1	(D)	4	272	1	(D)	3	(D)

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Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
ELECTRICAL GOODS DISTRIBUTORS--CON.								
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET HLRLRS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER.	475	2 471 983	31	140 867	96	543 157	97	636 596
2 \$1,000,000 TO \$1,999,000	332	470 649	23	30 339	83	113 953	53	79 800
3 \$500,000 TO \$999,000	343	249 587	25	19 658	77	54 093	44	31 869
4 \$200,000 TO \$499,000	434	145 752	36	(D)	103	23 649	98	29 398
5 LESS THAN \$200,000	764	62 149	47	4 422	193	16 197	153	12 305
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	55	31 611	1	(D)	18	7 961	7	3 223
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER.	58	255 765	7	52 287	24	111 299	5	16 194
8 \$1,000,000 TO \$1,999,000	123	174 789	4	5 233	35	50 235	28	39 476
9 \$500,000 TO \$999,000	300	212 569	27	18 844	82	56 337	50	35 328
10 \$200,000 TO \$499,000	782	240 683	41	11 055	206	63 860	158	49 095
11 LESS THAN \$200,000	1 646	148 617	90	8 405	424	34 945	308	28 523
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	93	21 268	7	3 648	20	5 179	12	3 366
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS:								
HARDWARE WHOLESALERS:								
GENERAL-LINE HARDWARE WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER.	210	1 235 098	10	29 387	25	(D)	40	303 485
14 \$1,000,000 TO \$1,999,000	213	(D)	20	27 571	50	(D)	32	(D)
15 \$500,000 TO \$999,000 . . . . .	...	...	...	...	...	...	...	...
16 \$200,000 TO \$499,000 . . . . .	...	...	...	...	...	...	...	...
17 LESS THAN \$200,000 . . . . .	...	...	...	...	...	...	...	...
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	2	(D)	...	...	...	...	...	(D)
SPECIALTY-LINE HARDWARE WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER.	26	100 121	3	8 068	4	12 412	3	8 078
20 \$1,000,000 TO \$1,999,000	41	57 214	4	5 629	10	12 887	8	11 865
21 \$500,000 TO \$999,000	378	262 453	26	18 297	101	70 662	67	45 361
22 \$200,000 TO \$499,000	595	195 063	36	12 029	194	64 002	105	34 330
23 LESS THAN \$200,000	1 101	97 804	73	6 462	379	35 083	229	19 267
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	62	9 735	4	1 280	19	2 044	14	2 175
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTR.: WARM-AIR HEATING, COOLING EQUIP., ETC. DISTR.:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER.	29	111 335	1	(D)	2	(D)	7	36 987
26 \$1,000,000 TO \$1,999,000	65	86 637	5	6 290	11	14 528	14	20 224
27 \$500,000 TO \$999,000	171	115 225	8	5 295	39	25 376	40	28 237
28 \$200,000 TO \$499,000	341	112 373	12	3 951	70	22 229	97	32 755
29 LESS THAN \$200,000	533	47 928	52	5 252	120	9 924	135	11 833
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	55	8 208	7	(D)	5	(D)	17	2 139
HOT-HEAT EQUIPMENT, SUPPLIES DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER.	5	14 848	...	...	1	(D)	1	(D)
32 \$1,000,000 TO \$1,999,000	12	15 530	3	3 411	4	5 051	5	7 068
33 \$500,000 TO \$999,000	37	24 063	8	5 370	14	8 993	8	5 410
34 \$200,000 TO \$499,000	66	21 440	15	5 036	19	6 406	13	3 853
35 LESS THAN \$200,000	169	16 239	32	3 244	60	5 812	29	3 063
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	1 149	...	...	2	(D)	2	(D)
PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER.	158	532 976	4	14 476	25	77 777	19	71 966
38 \$1,000,000 TO \$1,999,000	307	422 353	13	19 163	34	47 456	52	67 807
39 \$500,000 TO \$999,000	465	339 442	29	19 503	79	57 185	91	67 332
40 \$200,000 TO \$499,000	621	211 161	27	8 714	141	46 258	115	38 040
41 LESS THAN \$200,000	619	61 207	57	5 265	197	18 863	112	11 882
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	53	17 447	4	737	14	3 463	11	6 263
PLUMBING FIXTURES AND HOT-HEAT EQUIP., DISTR.:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER.	73	258 044	7	(D)	19	77 594	20	68 159
44 \$1,000,000 TO \$1,999,000	196	272 076	21	27 729	52	74 807	46	62 233
45 \$500,000 TO \$999,000	295	206 310	57	38 994	114	82 298	51	34 517
46 \$200,000 TO \$499,000	345	118 264	69	23 348	140	47 103	59	20 667
47 LESS THAN \$200,000	260	26 631	36	3 857	115	12 536	51	5 169
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	17	11 338	...	(D)	6	3 056	4	5 169
AIR CONDITIONING, REFRIGERATION EQUIP. DISTR.:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49 \$2,000,000 AND OVER.	30	101 444	...	...	7	...	5	29 930
50 \$1,000,000 TO \$1,999,000	76	103 205	3	(D)	25	35 771	8	10 654
51 \$500,000 TO \$999,000	206	145 780	10	7 482	40	28 824	34	22 840
52 \$200,000 TO \$499,000	494	158 261	33	9 816	68	21 255	91	29 705
53 LESS THAN \$200,000	1 107	91 527	56	4 243	223	18 229	217	18 525
54 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	53	11 035	3	(D)	9	1 164	6	1 057

Standard Notes. ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
49	229 259	63	276 254	28	105 005	50	225 699	21	66 308	40	248 838
16	23 035	62	89 746	24	34 976	21	28 419	13	21 184	37	49 197
34	24 395	48	36 626	21	15 808	28	20 642	21	14 735	45	31 761
45	(D)	37	12 701	12	3 809	20	6 012	21	(D)	72	25 379
74	5 541	89	6 755	19	1 701	59	4 590	28	2 776	102	7 862
3	(D)	6	5 214	4	3 760	5	3 728	2	(D)	9	2 690
3	15 304	6	19 544	***	***	2	(D)	1	(D)	10	32 687
9	11 081	11	15 211	3	3 504	7	11 136	3	4 423	23	34 490
22	15 972	35	25 237	10	7 471	20	14 728	7	4 802	47	33 850
48	13 783	100	31 541	33	9 705	37	28 388	21	6 533	88	26 723
161	16 303	174	15 894	81	7 530	144	12 861	61	5 544	203	18 612
8	480	8	1 734	3	207	10	(D)	5	(D)	20	3 507
20	(D)	30	111 545	22	190 324	22	118 231	10	(D)	31	(D)
..	(D)	30	(D)	13	18 770	15	19 753	7	9 926	..	(D)
...
...
...
...	...	...	(D)	...	...	...	...	1	(D)	...	...
6	34 704	2	(D)	1	(D)	2	(D)	...	...	5	22 526
4	5 021	2	(D)	3	(D)	5	7 219	...	...	5	7 190
20	13 773	60	40 410	17	(D)	34	23 452	9	(D)	44	32 362
38	12 599	66	22 882	18	6 137	39	12 112	8	2 779	91	28 193
65	4 980	105	8 930	26	2 600	57	5 198	19	1 909	148	13 370
5	729	8	1 915	1	(D)	1	(D)	2	(D)	8	836
5	17 020	2	(D)	...	...	4	16 532	1	(D)	7	20 370
4	5 297	9	10 988	5	(D)	2	(D)	5	6 501	10	14 205
20	12 658	20	12 663	5	3 666	21	15 233	5	3 060	13	9 037
37	12 022	39	12 904	14	4 264	31	10 751	16	5 182	25	8 315
41	4 085	49	4 958	12	1 109	36	3 391	35	3 253	53	4 123
3	51	8	(D)	1	(D)	9	(D)	2	(D)	3	360
...	...	...	...	...	...	...	...	...	...	3	(D)
...
...	...	2	(D)	...	...	...	...	1	(D)	4	2 480
4	1 573	7	(D)	2	(D)	...	(D)	2	(D)	4	1 289
5	(D)	14	1 272	1	(D)	5	588	5	558	18	1 201
1	(D)	...	...	...	...	...	...	...	...	1	(D)
21	(D)	20	70 425	13	(D)	14	47 177	6	18 622	36	120 150
28	40 712	50	70 834	12	16 239	43	57 501	23	31 911	52	70 730
42	32 084	63	44 078	15	11 070	53	38 895	19	13 718	74	55 577
57	20 625	79	25 692	24	9 113	82	28 920	20	7 006	76	26 793
38	3 407	62	6 686	15	1 706	52	4 954	18	1 950	68	6 494
2	(D)	4	1 347	2	(D)	6	1 971	5	2 019	5	1 099
6	(D)	7	19 108	4	(D)	1	(D)	2	(D)	7	(D)
16	22 025	27	37 219	6	10 592	11	16 771	9	12 434	6	8 266
5	3 312	34	23 447	7	4 982	11	8 242	8	5 518	8	5 000
17	6 004	26	9 915	4	1 266	5	1 622	6	2 461	17	5 878
8	632	24	2 199	7	637	7	(D)	1	(D)	11	821
1	(D)	3	1 507	...	(D)	1	(D)	2	(D)	...	(D)
2	(D)	2	(D)	2	(D)	8	41 766	1	(D)	3	6 601
8	10 145	10	12 426	4	(D)	6	7 476	4	5 208	8	10 914
23	15 915	28	19 454	12	8 440	25	18 913	12	7 623	22	16 289
40	12 709	75	22 793	26	8 763	79	25 550	21	6 518	61	21 152
91	7 315	145	12 512	66	5 368	111	9 506	54	4 574	144	11 255
6	(D)	4	(D)	6	394	12	4 892	3	(D)	4	350

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS:								
OFFICE MACHINES, EQUIPMENT DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER	15	56 912	...	...	...	22 897	2	(D)
2 \$1,000,000 TO \$1,999,000	29	40 622	...	...	10	14 862	...	6 866
3 \$500,000 TO \$999,000	65	43 247	2	(D)	18	12 103	12	8 169
4 \$200,000 TO \$499,000	229	68 087	17	4 760	52	15 194	45	13 858
5 LESS THAN \$200,000	1 529	108 031	80	5 267	278	21 427	275	19 014
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	82	5 688	5	(D)	14	1 626	15	(D)
COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER	7	18 949	...	...	2	(D)	3	22 385
8 \$1,000,000 TO \$1,999,000	20	28 193	...	...	7	10 920	2	(D)
9 \$500,000 TO \$999,000	54	36 264	4	(D)	8	5 094	12	7 556
10 \$200,000 TO \$499,000	111	35 004	4	1 174	37	11 545	20	6 250
11 LESS THAN \$200,000	270	23 955	21	1 672	83	7 060	57	5 405
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	12	1 529	1	(D)	2	(D)	2	(D)
STORE MACHINES, FIXTURES DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER	9	33 823	...	...	2	(D)	3	9 447
14 \$1,000,000 TO \$1,999,000	69	94 436	3	4 646	14	17 953	14	19 079
15 \$500,000 TO \$999,000	153	104 769	5	3 363	27	17 865	28	19 252
16 \$200,000 TO \$499,000	343	107 645	24	7 513	83	26 822	73	22 191
17 LESS THAN \$200,000	858	68 292	60	4 414	200	15 861	164	14 172
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	36	5 068	3	507	6	(D)	4	1 771
OIL MARKETING EQUIPMENT JOBBERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER	4	16 675	...	...	...	...	1	(D)
20 \$1,000,000 TO \$1,999,000	13	16 146	1	(D)	3	3 753	...	(D)
21 \$500,000 TO \$999,000	53	35 960	3	1 964	6	4 229	10	6 645
22 \$200,000 TO \$499,000	101	30 401	6	(D)	9	2 383	11	3 196
23 LESS THAN \$200,000	189	18 044	10	681	23	2 138	30	3 326
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	1 875	...	...	...	...	3	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER	265	983 753	10	(D)	36	137 426	39	136 248
26 \$1,000,000 TO \$1,999,000	372	522 861	15	20 384	50	68 805	64	90 398
27 \$500,000 TO \$999,000	365	271 412	33	25 165	47	33 584	49	36 579
28 \$200,000 TO \$499,000	456	153 022	29	8 946	77	25 129	75	26 226
29 LESS THAN \$200,000	636	58 304	49	4 522	123	11 602	109	9 418
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	17 038	1	(D)	8	1 429	7	3 765
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS:								
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER	12	39 533	1	(D)	1	(D)	3	(D)
32 \$1,000,000 TO \$1,999,000	57	84 231	3	(D)	12	(D)	12	18 235
33 \$500,000 TO \$999,000	66	46 012	6	4 295	11	7 794	13	8 353
34 \$200,000 TO \$499,000	108	34 740	6	2 033	29	8 931	23	7 539
35 LESS THAN \$200,000	238	20 355	13	1 055	65	5 942	57	4 906
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	4 406	...	...	...	(D)	5	(D)
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIP. DISTR.:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER	48	198 720	3	15 415	6	37 188	6	26 751
38 \$1,000,000 TO \$1,999,000	123	165 185	5	6 672	28	36 515	16	22 289
39 \$500,000 TO \$999,000	294	206 110	19	13 291	67	46 346	57	39 915
40 \$200,000 TO \$499,000	563	179 395	31	9 914	120	36 331	132	42 563
41 LESS THAN \$200,000	1 256	109 018	80	6 639	328	27 142	278	25 989
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	82	14 930	4	922	21	2 271	16	1 217
METALWORKING MACHINERY, EQUIPMENT DEALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER	39	157 484	2	(D)	12	49 469	14	66 323
44 \$1,000,000 TO \$1,999,000	76	106 014	8	10 205	13	19 285	26	35 132
45 \$500,000 TO \$999,000	131	95 324	12	8 890	36	26 566	39	28 931
46 \$200,000 TO \$499,000	301	99 976	14	5 131	89	29 407	96	32 017
47 LESS THAN \$200,000	525	48 080	38	3 457	156	13 362	169	16 884
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	26	2 761	1	(D)	4	252	11	1 401
OIL WELL SUPPLY HOUSES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49 \$2,000,000 AND OVER	77	332 468	...	...	7	51 636	5	14 623
50 \$1,000,000 TO \$1,999,000	163	227 227	...	...	7	10 262	8	(D)
51 \$500,000 TO \$999,000	318	225 406	...	...	6	3 852	26	17 800
52 \$200,000 TO \$499,000	423	142 847	1	(D)	12	(D)	33	10 846
53 LESS THAN \$200,000	424	42 853	...	...	13	1 155	31	2 539
54 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	39	9 522	2	(D)	...	(D)	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
1	(D)	1	(D)	...	...	...	...	...	...	5	17 510
2	(D)	3	4 083	2	(D)	3	4 348	...	...	4	5 274
5	3 033	8	5 343	5	3 654	2	(D)	1	(D)	12	8 019
22	5 974	26	8 014	7	1 784	19	5 779	9	2 608	32	10 126
134	9 746	222	15 218	79	5 484	180	10 502	59	4 366	222	17 007
3	(D)	12	(D)	4	(D)	9	(D)	5	(D)	15	1 325
...	...	...	...	...	...	2	(D)	...	...	...	...
1	(D)	6	(D)	1	(D)	1	(D)	...	...	2	(D)
5	(D)	5	3 847	3	(D)	10	6 590	4	(D)	3	1 983
8	2 629	9	3 026	7	2 045	9	3 098	3	788	14	4 449
18	2 104	22	2 170	7	578	23	1 509	10	1 057	29	2 401
...	...	2	(D)	...	...	2	(D)	...	(D)	3	(D)
...	...	...	...	1	(D)	...	...	...	...	3	(D)
5	(D)	4	7 122	2	(D)	7	(D)	3	(D)	17	22 420
16	11 119	24	16 711	12	7 324	10	7 498	7	5 090	24	16 547
30	9 881	49	15 135	14	4 691	22	6 359	14	4 325	34	10 728
66	4 569	113	8 902	34	3 439	76	5 551	29	2 100	116	9 284
2	(D)	3	106	2	(D)	2	(D)	2	(D)	12	(D)
...	...	...	...	...	...	2	(D)	...	...	1	(D)
...	...	2	(D)	2	(D)	2	(D)	...	...	2	(D)
5	3 081	8	5 211	3	1 729	15	11 021	...	...	3	2 080
13	4 404	14	4 488	8	(D)	30	8 857	2	(D)	8	2 335
22	2 291	12	1 312	6	601	45	3 996	17	1 622	24	2 077
...	...	1	(D)	...	...	1	(D)	2	(D)	...	(D)
37	134 987	35	129 360	26	(D)	32	121 534	19	(D)	31	116 605
46	65 465	49	70 143	25	37 696	49	66 031	33	47 076	41	56 863
39	28 088	54	42 760	25	18 520	43	30 719	31	22 124	44	33 873
49	16 672	52	18 295	27	8 375	54	17 731	36	12 547	57	19 101
57	5 162	69	6 378	30	3 151	68	5 911	44	4 255	87	7 905
5	2 708	8	1 301	2	(D)	5	2 370	2	(D)	11	5 232
2	(D)	3	(D)	1	(D)	...	...	...	...	1	(D)
10	14 933	5	6 491	3	(D)	4	6 524	1	(D)	7	10 304
15	10 856	5	4 134	3	1 667	3	(D)	3	(D)	7	4 468
10	3 408	9	2 898	3	908	9	3 096	5	1 274	14	4 553
25	1 813	12	780	4	343	12	1 330	10	814	40	3 372
1	(D)	...	(D)	...	...	1	(D)	...	(D)	4	(D)
3	(D)	4	10 984	2	(D)	6	33 230	4	9 501	14	49 862
13	16 867	14	18 214	5	6 605	16	22 858	7	8 899	19	26 266
19	13 807	36	25 533	10	8 100	22	15 086	8	4 533	56	39 499
41	14 964	55	17 061	32	10 242	52	16 377	25	7 912	75	24 031
81	6 335	110	9 609	37	3 043	113	10 247	32	2 851	197	17 163
3	(D)	14	4 807	2	(D)	10	1 736	3	456	9	2 331
2	(D)	...	...	...	...	1	(D)	...	...	8	24 441
10	(D)	2	(D)	...	...	5	6 650	...	...	12	17 500
13	8 456	7	5 208	2	(D)	5	3 208	2	(D)	15	11 352
14	4 357	12	3 944	10	3 796	15	4 886	5	1 640	46	14 798
30	2 293	28	2 791	9	(D)	25	2 263	11	(D)	59	5 635
...	...	1	(D)	1	(D)	4	(D)	...	...	4	352
1	(D)	1	(D)	1	(D)	51	217 638	7	(D)	4	10 510
22	31 138	1	(D)	5	8 219	91	126 459	19	25 782	10	14 115
28	19 747	5	3 629	10	(D)	205	147 541	32	22 067	6	(D)
42	13 941	6	2 175	19	5 507	240	81 637	36	12 732	34	10 801
28	2 648	8	639	9	1 284	234	24 133	43	4 616	56	5 839
3	(D)	1	(D)	1	(D)	25	6 896	4	(D)	2	(D)

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Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.								
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS--CON.								
PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER	3	(D)	...	...	2	(D)	1	(D)
2 \$1,000,000 TO \$1,999,000	28	38 638	4	4 746	11	15 470	6	(D)
3 \$500,000 TO \$999,000	46	31 279	2	(D)	13	9 075	15	9 930
4 \$200,000 TO \$499,000	83	27 097	7	1 981	19	5 663	22	7 337
5 LESS THAN \$200,000	202	14 840	12	(D)	76	5 479	37	2 784
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	...	...	...	(D)	...	...
OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTR.								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER	35	141 415	4	11 019	13	63 625	5	13 600
8 \$1,000,000 TO \$1,999,000	86	119 353	7	9 252	23	31 829	18	25 381
9 \$500,000 TO \$999,000	174	124 005	13	9 551	55	40 112	18	11 274
10 \$200,000 TO \$499,000	375	124 067	36	11 852	105	34 279	43	14 801
11 LESS THAN \$200,000	1 194	87 032	99	5 875	328	22 434	213	17 369
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	54	22 670	4	2 681	11	3 981	11	10 166
INDUSTRIAL SUPPLIES DISTRIBUTORS:								
ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER	5	15 907	...	...	1	(D)	2	(D)
14 \$1,000,000 TO \$1,999,000	14	18 864	2	(D)	2	(D)	4	5 035
15 \$500,000 TO \$999,000	41	28 542	4	3 047	16	11 625	12	7 513
16 \$200,000 TO \$499,000	68	21 386	2	(D)	13	3 889	27	8 301
17 LESS THAN \$200,000	108	9 813	11	988	31	2 611	31	2 878
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	353	1	(D)	...	(D)	2	(D)
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTR.								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER	8	35 128	...	...	2	(D)	3	(D)
20 \$1,000,000 TO \$1,999,000	30	42 864	1	(D)	5	(D)	12	16 887
21 \$500,000 TO \$999,000	102	69 054	7	(D)	16	11 226	24	16 056
22 \$200,000 TO \$499,000	225	72 641	9	2 718	34	10 785	38	11 931
23 LESS THAN \$200,000	213	21 856	11	989	43	4 071	30	3 040
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	18	2 251	...	(D)	3	815	2	(D)
MECHANICAL RUBBER GOODS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER	5	14 453	...	...	2	(D)	2	(D)
26 \$1,000,000 TO \$1,999,000	17	22 655	...	...	5	(D)	8	11 419
27 \$500,000 TO \$999,000	44	32 181	2	(D)	12	9 771	13	9 556
28 \$200,000 TO \$499,000	92	28 920	10	3 279	19	5 920	29	9 183
29 LESS THAN \$200,000	130	11 719	12	1 040	49	3 735	24	2 251
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	1 228	1	(D)	...	(D)	1	(D)
ROPE, CORDAGE DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER	8	27 935	...	...	4	13 740	1	(D)
32 \$1,000,000 TO \$1,999,000	14	21 050	...	...	4	7 219	2	(D)
33 \$500,000 TO \$999,000	25	18 535	2	(D)	5	3 787	1	(D)
34 \$200,000 TO \$499,000	45	14 684	4	1 305	14	4 391	9	2 769
35 LESS THAN \$200,000	42	3 441	2	(D)	13	732	6	516
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	...	...	...	...	...	...	...	...
INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER	42	177 697	1	(D)	13	(D)	9	47 239
38 \$1,000,000 TO \$1,999,000	46	64 211	3	3 692	13	17 593	14	18 929
39 \$500,000 TO \$999,000	74	53 005	6	4 315	26	17 876	15	10 788
40 \$200,000 TO \$499,000	92	30 108	5	1 527	21	7 048	20	6 393
41 LESS THAN \$200,000	136	13 278	9	(D)	27	2 400	29	2 454
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	1 814	...	...	...	(D)	4	245
WELDING SUPPLIES DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER	6	22 454	1	(D)	1	(D)	2	(D)
44 \$1,000,000 TO \$1,999,000	21	27 028	1	(D)	4	6 227	5	6 078
45 \$500,000 TO \$999,000	83	55 447	3	2 030	21	10 256	16	10 349
46 \$200,000 TO \$499,000	349	107 418	19	5 852	47	14 145	75	24 050
47 LESS THAN \$200,000	717	72 368	41	3 938	...	11 493	172	17 262
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	38	10 613	2	(D)	6	(D)	6	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 per cent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
...
1	(D)	...	(D)	...	...	2	(D)	1	(D)	3	(D)
3	(D)	5	3 179	...	...	1	(D)	1	(D)	6	4 196
7	2 559	8	(D)	1	(D)	4	1 400	5	1 630	10	3 114
15	1 270	16	1 042	4	(D)	17	1 182	6	758	19	1 212
...	(D)	...	(D)	...	...	1	(D)	1	(D)	...	(D)
1	(D)	6	18 446	1	(D)	2	(D)	1	(D)	2	(D)
4	(D)	14	19 413	4	6 571	3	(D)	3	3 364	10	13 546
8	5 239	18	12 980	5	3 671	22	16 029	4	2 752	31	22 397
15	4 805	36	12 831	15	4 427	39	13 734	13	3 785	73	23 553
86	6 117	140	10 455	38	2 868	96	7 427	35	2 769	159	11 718
1	(D)	4	396	3	(D)	7	446	2	(D)	11	(D)
...	...	...	...	2	(D)	...	...	...	...	...	...
2	(D)	2	(D)	...	...	...	...	...	...	2	(D)
1	(D)	4	2 714	1	(D)	1	(D)	...	...	...	(D)
9	3 131	3	(D)	4	1 568	3	1 097	...	...	7	1 853
5	362	10	890	2	(D)	2	(D)	2	(D)	14	1 506
...	...	...	...	...	...	...	...	...	...	1	(D)
...	...	2	(D)	1	(D)	...	...	...	...	...	...
4	(D)	4	5 313	1	(D)	...	...	...	...	3	(D)
6	4 493	10	6 789	7	4 456	12	7 436	...	...	13	9 314
22	7 545	22	7 293	14	4 987	27	8 591	11	3 772	48	15 019
16	1 683	19	1 642	8	838	31	3 604	9	1 031	46	5 058
2	(D)	1	(D)	1	(D)	4	(D)	1	(D)	4	(D)
1	(D)	...	...	...	...	...	...	...	...	...	...
1	(D)	1	(D)	...	...	...	...	...	...	2	(D)
4	2 813	6	(D)	1	(D)	...	2 468	...	...	2	(D)
6	1 636	9	2 930	4	1 061	8	(D)	...	...	15	2 897
6	497	11	1 640	3	(D)	8	805	2	(D)	15	1 259
1	(D)	1	(D)	1	(D)	2	(D)	...	...	1	(D)
1	(D)	...	...	...	...	1	(D)	...	...	1	(D)
3	4 864	1	(D)	...	...	2	(D)	...	...	2	(D)
5	3 872	3	2 231	...	...	2	(D)	2	(D)	5	3 458
4	1 733	5	1 578	1	(D)	4	1 497	...	...	4	(D)
2	(D)	2	(D)	...	...	8	762	...	...	9	818
...
2	(D)	1	(D)	2	(D)	9	(D)	...	...	5	(D)
1	(D)	3	(D)	2	(D)	6	8 946	...	...	4	5 680
3	2 129	6	4 182	...	...	7	5 532	3	2 620	5	5 563
7	2 331	3	973	2	(D)	13	4 192	3	(D)	18	5 778
9	899	12	1 005	3	453	16	1 829	2	(D)	29	3 218
...	(D)	1	(D)	1	(D)	...	(D)	...	...	3	(D)
1	(D)	...	...	...	...	...	...	1	(D)	...	...
1	(D)	2	(D)	2	(D)	1	(D)	3	3 647	2	(D)
6	4 022	7	4 461	3	1 582	11	7 191	3	1 965	13	9 591
35	10 477	36	10 446	19	5 611	50	16 177	18	5 422	49	15 238
73	7 180	71	7 310	35	3 681	106	10 625	35	2 902	73	7 977
2	(D)	4	(D)	5	(D)	10	(D)	2	(D)	1	(D)

Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT--

Establishments

	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
	MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS--CON.								
	INDUSTRIAL SUPPLIES DISTRIBUTORS--CON.								
	RECONDITIONED DRUMS; BARRELS DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1	\$2,000,000 AND OVER	4	11 073	...	...	3	(D)	...	...
2	\$1,000,000 TO \$1,999,000	13	19 118	2	(D)	2	(D)	5	7 622
3	\$500,000 TO \$999,000	16	12 174	1	(D)	5	3 139	1	(D)
4	\$200,000 TO \$499,000	62	18 911	4	878	16	4 764	21	5 963
5	LESS THAN \$200,000	188	14 746	27	1 984	62	4 506	46	3 770
6	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	481	...	...	4	(D)	2	(D)
	OTHER INDUSTRIAL SUPPLIES DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7	\$2,000,000 AND OVER	109	413 582	3	9 147	30	139 184	22	76 960
8	\$1,000,000 TO \$1,999,000	171	(D)	6	7 873	36	(D)	57	80 373
9	\$500,000 TO \$999,000	393	(D)	19	12 705	84	61 284	110	75 987
10	\$200,000 TO \$499,000	723	235 008	57	(L)	179	57 938	171	1 311
11	LESS THAN \$200,000	1 564	121 465	116	8 779	376	28 395	352	(D)
12	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	(D)	5	(D)	11	(D)	10	(D)
	FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS:								
	FARM MACHINERY; EQUIPMENT WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13	\$2,000,000 AND OVER	56	272 137	1	(D)	5	19 820	11	66 851
14	\$1,000,000 TO \$1,999,000	68	96 155	2	(D)	8	10 443	14	20 201
15	\$500,000 TO \$999,000	135	98 165	5	3 219	18	13 958	29	21 751
16	\$200,000 TO \$499,000	271	84 650	8	2 327	32	10 347	56	18 921
17	LESS THAN \$200,000	453	39 492	20	2 098	59	4 828	82	7 247
18	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	24	7 627	...	...	3	2 726	5	766
	GARDEN MACHINERY; EQUIPMENT WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19	\$2,000,000 AND OVER	11	39 511	...	...	7	(D)	1	(D)
20	\$1,000,000 TO \$1,999,000	20	30 903	2	(D)	8	12 553	5	7 643
21	\$500,000 TO \$999,000	40	28 598	...	...	10	6 530	9	(D)
22	\$200,000 TO \$499,000	81	26 555	5	(D)	18	5 495	20	6 412
23	LESS THAN \$200,000	135	13 253	8	878	20	1 753	34	3 619
24	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	3 737	...	...	1	(D)	...	(D)
	PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS:								
	DENTAL SUPPLY HOUSES:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25	\$2,000,000 AND OVER	3	6 297	...	...	2	(D)	1	(D)
26	\$1,000,000 TO \$1,999,000	27	35 728	1	(D)	5	7 262	4	5 443
27	\$500,000 TO \$999,000	77	51 944	5	(D)	17	12 022	11	(D)
28	\$200,000 TO \$499,000	145	47 419	10	2 974	41	12 436	19	6 029
29	LESS THAN \$200,000	239	23 221	14	694	89	8 090	47	3 887
30	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	10	2 029	...	(D)	3	(D)	3	504
	RELIGIOUS SUPPLY HOUSES:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31	\$2,000,000 AND OVER	1	(D)	...	...	1	(D)	...	...
32	\$1,000,000 TO \$1,999,000	4	(D)	...	...	1	(D)	1	(D)
33	\$500,000 TO \$999,000	14	10 146	...	...	6	5 277	1	(D)
34	\$200,000 TO \$499,000	37	11 234	4	(D)	15	4 500	9	2 608
35	LESS THAN \$200,000	119	9 363	10	761	57	4 395	25	2 104
36	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	146	1	(D)	4	(D)	1	(D)
	SCHOOL SUPPLY HOUSES:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37	\$2,000,000 AND OVER	15	52 203	1	(D)	1	(D)	5	(D)
38	\$1,000,000 TO \$1,999,000	33	42 502	...	...	9	11 741	4	6 503
39	\$500,000 TO \$999,000	44	30 853	3	(D)	9	6 234	13	8 446
40	\$200,000 TO \$499,000	92	30 169	3	787	25	8 382	22	6 597
41	LESS THAN \$200,000	178	15 855	6	614	47	4 471	49	4 474
42	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	2 634	...	...	2	(D)	1	(D)
	SURGICAL; MEDICAL; HOSPITAL SUPPLY HOUSES:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43	\$2,000,000 AND OVER	40	165 516	2	(D)	9	41 205	8	40 010
44	\$1,000,000 TO \$1,999,000	79	108 107	5	6 930	16	24 195	17	21 238
45	\$500,000 TO \$999,000	146	103 197	12	9 221	27	18 932	26	17 104
46	\$200,000 TO \$499,000	233	78 810	7	2 305	63	21 696	37	13 219
47	LESS THAN \$200,000	544	42 248	31	2 565	198	15 985	87	6 734
48	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	5 348	1	(D)	5	510	9	1 870
	OPTICAL GOODS WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49	\$2,000,000 AND OVER	5	16 116	...	...	2	(D)	1	(D)
50	\$1,000,000 TO \$1,999,000	7	11 104	...	...	...	...	3	5 292
51	\$500,000 TO \$999,000	57	39 552	1	(D)	13	13 079	9	6 119
52	\$200,000 TO \$499,000	193	59 193	10	(D)	51	15 544	46	14 517
53	LESS THAN \$200,000	617	52 280	32	2 280	177	15 046	143	1 461
54	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	17	1 579	...	(D)	4	(D)	4	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
...	...	...	...	...	...	...	...	...	...	1	(D) 1
2	(D)	...	...	...	...	1	(D)	...	...	1	(D) 2
2	(D)	3	1 903	2	(D)	1	(D)	...	...	3	(D) 3
4	1 452	3	946	4	1 477	4	1 270	...	...	6	2 161 4
7	676	12	1 354	3	(D)	12	(D)	2	(D)	17	1 299 5
...	...	...	...	...	...	...	...	1	(D)	...	(D) 6
6	(D)	14	52 590	6	19 609	13	44 641	1	(D)	14	50 209 7
8	10 216	13	18 491	9	12 114	19	26 022	4	5 391	19	29 022 8
22	17 527	41	29 596	19	13 869	33	24 005	10	(D)	55	(D) 9
44	14 249	63	(D)	27	(D)	63	(D)	18	5 760	101	(D) 10
124	8 357	146	(D)	58	4 705	129	(D)	55	(D)	208	(D) 11
1	(D)	4	750	4	(D)	4	1 962	2	(D)	8	(D) 12
11	48 575	6	39 808	3	(D)	5	(D)	5	(D)	9	(D) 13
20	27 245	6	8 898	1	(D)	4	6 177	6	8 867	7	10 166 14
24	17 654	17	12 155	5	3 322	10	6 858	9	6 445	18	12 803 15
53	17 030	21	6 643	15	4 488	37	9 974	16	5 227	31	9 693 16
77	6 456	53	4 869	24	2 038	49	4 480	30	2 461	59	5 015 17
5	689	3	251	2	(D)	2	(D)	4	(D)	...	(D) 18
...	...	1	(D)	1	(D)	...	...	...	...	1	(D) 19
...	...	...	...	...	...	1	(D)	...	...	4	5 438 20
4	3 178	4	2 674	...	...	3	(D)	...	...	10	7 314 21
7	1 952	8	(D)	1	(D)	3	1 266	3	903	16	5 576 22
18	1 742	14	1 240	4	(D)	14	1 414	4	(D)	19	1 615 23
...	...	...	...	...	(D)	1	(D)	...	(D)	4	(D) 24
...
4	5 601	...	...	...	...	2	(D)	...	...	...	...
11	7 383	7	(D)	1	(D)	6	3 412	6	3 899	12	7 918 27
10	3 143	19	5 098	2	(D)	12	4 949	4	1 106	24	8 379 28
21	1 985	18	6 138	6	2 265	19	2 000	7	980	31	2 591 29
...	...	2	1 681	13	1 373	1	(D)	...	...	1	(D) 30
...	...	...	(D)	...	...	...	...	...	...	...	...
1	(D)	1	(D)	...	...	...	...	...	...	...	...
1	(D)	1	(D)	...	...	1	(D)	...	...	2	(D) 33
1	(D)	3	(D)	...	...	1	(D)	1	(D)	3	(D) 34
6	428	3	146	3	(D)	2	(D)	2	(D)	11	1 044 35
...
5	(D)	...	...	...	...	...	...	2	(D)	1	(D) 37
4	5 028	2	(D)	5	(D)	2	(D)	3	3 655	4	(D) 38
4	3 084	4	(D)	1	(D)	3	(D)	3	2 288	4	2 344 39
7	2 553	11	3 700	4	1 450	8	2 896	3	963	9	2 841 40
13	1 182	18	1 427	8	685	11	1 099	9	944	12	959 41
1	(D)	...	...	...	(D)	...	...	1	(D)	...	(D) 42
5	27 036	5	17 002	2	(D)	3	(D)	...	...	6	19 836 43
6	7 258	11	15 230	5	7 178	5	6 287	3	3 751	11	16 040 44
15	10 156	16	11 526	10	7 672	16	13 132	6	3 993	18	11 461 45
22	7 019	28	11 385	8	2 140	17	5 341	12	3 478	39	12 227 46
33	2 681	52	3 709	18	971	50	4 230	9	(D)	66	(D) 47
4	392	3	418	3	(D)	1	(D)	2	(D)	7	(D) 48
1	(D)	...	...	...	...	...	...	...	...	1	(D) 49
1	(D)	2	(D)	1	(D)	...	...	...	...	...	...
6	4 172	7	4 400	...	...	4	(D)	1	(D)	11	7 769 51
22	5 855	17	5 194	11	(D)	10	3 366	6	(D)	20	6 451 52
50	4 288	54	5 433	20	2 218	37	3 579	21	1 686	83	6 289 53
1	(D)	2	(D)	2	(D)	1	(D)	3	(D) 54

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Table 2B.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.								
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.								
SCIENTIFIC INSTRUMENTS, LABORATORY EQUIP. DISTR.								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER.	15	58 108	...	...	5	26 557	4	(D)
2 \$1,000,000 TO \$1,999,000	21	28 364	3	(D)	8	8 598	5	6 962
3 \$500,000 TO \$999,000	18	13 905	1	(D)	5	3 848	3	2 229
4 \$200,000 TO \$499,000	29	9 766	3	904	10	3 685	3	1 116
5 LESS THAN \$200,000	43	4 485	4	447	18	(D)	9	810
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	5	1 068	...	...	3	(D)	1	(D)
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES DISTR.								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER.	8	40 163	...	...	4	(D)	2	(D)
8 \$1,000,000 TO \$1,999,000	19	27 545	1	(D)	4	5 509	3	5 273
9 \$500,000 TO \$999,000	52	36 653	1	(D)	14	9 728	12	8 728
10 \$200,000 TO \$499,000	93	29 487	1	(D)	17	6 052	19	5 905
11 LESS THAN \$200,000	303	21 477	17	877	63	3 685	55	4 383
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	14	2 677	...	(D)	...	(D)	3	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES:								
BEAUTY, BARBER SUPPLY HOUSES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER.	8	23 767	...	...	4	9 549	1	(D)
14 \$1,000,000 TO \$1,999,000	12	16 211	1	(D)	3	3 435	4	(D)
15 \$500,000 TO \$999,000	63	42 380	4	(D)	15	10 060	9	5 391
16 \$200,000 TO \$499,000	250	76 992	11	3 303	52	15 847	52	16 398
17 LESS THAN \$200,000	633	55 963	45	3 965	148	12 197	109	9 729
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	32	3 826	1	(D)	13	997	3	334
JANITORS' SUPPLY HOUSES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER.	5	24 002	...	...	1	(D)	...	...
20 \$1,000,000 TO \$1,999,000	17	25 356	...	...	5	8 379	...	...
21 \$500,000 TO \$999,000	39	26 835	1	(D)	8	5 684	5	3 697
22 \$200,000 TO \$499,000	182	58 000	1	(D)	41	13 373	31	9 728
23 LESS THAN \$200,000	730	56 880	32	2 413	121	10 933	162	11 926
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	32	1 986	3	(D)	4	(D)	6	240
LAUNDRY, DRY CLEANING SUPPLY HOUSES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER.	11	36 124	...	...	2	(D)	2	(D)
26 \$1,000,000 TO \$1,999,000	27	37 208	2	(D)	6	5 706	6	9 928
27 \$500,000 TO \$999,000	80	54 944	6	3 939	13	10 015	18	12 129
28 \$200,000 TO \$499,000	169	55 546	6	1 886	35	10 791	25	8 005
29 LESS THAN \$200,000	222	19 540	18	1 732	57	4 600	35	3 236
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	18	4 107	1	(D)	6	(D)	4	(D)
SHOE SERVICE WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER.	4	17 907	2	(D)	...	...	...	...
32 \$1,000,000 TO \$1,999,000	12	16 110	5	(D)	2	(D)	3	(D)
33 \$500,000 TO \$999,000	22	15 300	3	2 496	7	4 724	3	2 101
34 \$200,000 TO \$499,000	93	28 054	12	3 631	21	6 895	14	3 898
35 LESS THAN \$200,000	242	24 588	39	2 948	70	7 040	48	5 344
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	5	511	...	...	2	(D)	1	(D)
UPHOLSTERERS' SUPPLY HOUSES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER.	4	13 467	...	...	2	(D)	...	...
38 \$1,000,000 TO \$1,999,000	9	13 006	...	...	2	(D)	1	(D)
39 \$500,000 TO \$999,000	42	28 558	1	(D)	7	4 643	8	(D)
40 \$200,000 TO \$499,000	80	25 611	5	(D)	23	7 711	12	4 059
41 LESS THAN \$200,000	138	13 977	8	532	46	4 702	18	1 887
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	8	3 369	...	...	4	(D)	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
1	(D)	2	(D)	...	...	2	(D)	1	(D)	...	...
1	(D)	2	(D)	1	(D)	1	(D)	...	...	2	(D)
2	(D)	2	(D)	2	(D)	2	(D)	...	...	1	(D)
2	(D)	2	(D)	...	...	3	(D)	...	...	5	1 671
1	(D)	2	(D)	1	(D)	2	(D)	1	(D)	5	507
...	...	...	...	...	...	...	...	...	...	1	(D)
...	...	1	(D)	...	...	...	...	...	...	1	(D)
1	(D)	3	4 136	...	...	2	(D)	...	...	5	7 161
2	(D)	6	3 961	...	...	9	6 371	...	...	8	6 089
5	1 439	10	(D)	4	(D)	8	(D)	5	1 591	24	7 802
29	1 661	36	2 912	10	856	36	3 044	14	1 193	43	2 866
2	(D)	1	(D)	2	(D)	...	...	...	...	6	(D)
2	(D)	...	...	...	...	1	(D)	...	...	...	...
3	4 103	...	...	...	...	...	...	...	...	1	(D)
5	3 748	8	5 168	5	3 217	5	3 539	2	(D)	10	6 999
21	5 884	36	11 053	14	(D)	28	8 316	6	(D)	30	9 571
41	3 332	76	7 091	37	2 855	79	7 321	30	2 778	68	6 695
2	(D)	3	959	1	(D)	4	(D)	...	...	5	(D)
3	(D)	...	...	...	...	...	...	1	(D)	...	...
2	(D)	2	(D)	...	...	4	7 235	...	...	3	4 252
2	(D)	5	3 075	1	(D)	3	2 001	4	2 603	10	7 078
13	3 871	39	12 940	6	1 959	16	4 604	8	(D)	27	8 630
73	4 739	98	7 162	39	3 088	92	6 889	36	2 361	77	6 869
...	...	4	(D)	2	(D)	6	477	1	(D)	6	314
...	...	2	(D)	...	...	3	(D)	...	...	2	(D)
2	(D)	5	7 531	2	(D)	1	(D)	...	...	3	3 629
5	3 451	11	7 106	6	3 850	10	6 926	...	...	11	7 528
14	4 427	29	9 492	14	(D)	21	6 828	7	(D)	18	6 284
15	1 305	22	1 939	9	1 056	24	1 866	5	370	37	3 436
1	(D)	2	(D)	...	...	...	(D)	2	(D)	2	(D)
...	...	1	(D)	...	...	...	...	...	...	1	(D)
...	...	...	...	1	(D)	...	...	...	...	...	...
3	1 967	1	(D)	...	...	1	(D)	1	(D)	3	2 175
9	2 572	11	(D)	5	(D)	9	(D)	3	(D)	9	(D)
24	2 216	35	3 399	7	1 123	6	880	3	407	10	1 231
...	...	...	...	1	(D)	1	(D)	...	...	...	...
...	...	...	...	...	...	...	...	...	...	2	(D)
...	...	2	(D)	...	...	1	(D)	...	...	3	(D)
7	5 096	5	2 938	2	(D)	4	(D)	2	(D)	6	3 539
2	(D)	17	5 050	2	(D)	3	797	4	(D)	12	3 833
7	822	21	2 046	3	277	9	1 216	4	324	22	2 171
...	(D)	3	(D)	...	...	1	(D)	...	...	...	(D)

Table 2B.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.								
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES--CON.								
OTHER SERVICE-ESTABLISHMENT SUPPLY HOUSES:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER	12	(D)	3	(D)	5	15 362	2	(D)
2 \$1,000,000 TO \$1,999,000	18	(D)	...	...	4	5 128	7	(D)
3 \$500,000 TO \$999,000	56	40 509	6	4 070	11	(D)	10	7 127
4 \$200,000 TO \$499,000	163	52 847	7	(D)	40	12 759	32	12 134
5 LESS THAN \$200,000	563	37 643	37	2 203	140	(D)	130	9 403
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	16	(D)	1	(D)	8	467	5	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTO) DISTRS.:								
AIRCRAFT, AERONAUTICAL EQUIPMENT AND PARTS DISTRS.:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER	23	81 662	...	...	2	(D)	3	8 359
8 \$1,000,000 TO \$1,999,000	54	76 835	1	(D)	10	13 886	2	(D)
9 \$500,000 TO \$999,000	84	60 274	3	1 641	16	11 677	5	3 299
10 \$200,000 TO \$499,000	158	51 128	1	(D)	24	7 510	13	4 452
11 LESS THAN \$200,000	336	27 353	5	(D)	57	4 224	21	1 717
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	19	5 108	...	...	4	(D)	1	(D)
MARINE MACHINERY, EQUIPMENT DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER	15	49 126	...	...	2	(D)	1	(D)
14 \$1,000,000 TO \$1,999,000	35	46 907	3	(D)	4	5 434	6	8 266
15 \$500,000 TO \$999,000	82	58 616	3	2 106	27	19 184	6	4 508
16 \$200,000 TO \$499,000	143	45 953	11	3 446	32	10 007	19	6 161
17 LESS THAN \$200,000	279	26 273	16	1 240	76	7 649	29	2 468
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	20	4 780	1	(D)	7	(D)	2	(D)
OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER	8	(D)	...	...	2	(D)	7	(D)
20 \$1,000,000 TO \$1,999,000	11	15 209	...	...	3	(D)	7	(D)
21 \$500,000 TO \$999,000	14	9 786	...	...	3	(D)	3	2 155
22 \$200,000 TO \$499,000	28	9 381	...	...	7	2 642	6	2 039
23 LESS THAN \$200,000	77	5 453	...	...	19	1 226	18	1 631
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	(D)	1	(D)	2	(D)	...	(D)
METALS, MINERALS (EXCEPT PETROLEUM, SCRAP) DISTRIBUTORS								
COAL WHOLESALERS:								
COAL WHOLESALERS (WITHOUT YARD OR DOCK STOCKS):								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER	79	643 104	4	31 553	41	(D)	19	(D)
26 \$1,000,000 TO \$1,999,000	56	81 194	...	(D)	20	26 614	11	16 258
27 \$500,000 TO \$999,000	75	55 392	2	(D)	28	20 167	20	15 064
28 \$200,000 TO \$499,000	123	40 256	2	(D)	52	16 820	32	10 920
29 LESS THAN \$200,000	230	17 368	5	229	61	4 324	51	4 612
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	10	7 456	...	(D)	3	(D)	2	(D)
COAL DISTRIBUTORS (WITH YARD OR DOCK STOCKS):								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER	10	(D)	2	(D)	2	(D)	6	(D)
32 \$1,000,000 TO \$1,999,000	14	18 533	2	(D)	4	(D)	8	(D)
33 \$500,000 TO \$999,000	25	16 280	2	(D)	6	4 019	12	7 418
34 \$200,000 TO \$499,000	25	9 237	4	1 655	8	2 732	9	3 256
35 LESS THAN \$200,000	48	3 580	3	295	17	1 318	10	1 036
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	1	(D)	...	...	...	(D)	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER	370	1 857 216	18	85 266	101	537 789	108	618 608
38 \$1,000,000 TO \$1,999,000	418	588 963	26	39 451	89	121 844	108	145 140
39 \$500,000 TO \$999,000	521	379 916	27	19 517	122	85 395	147	105 866
40 \$200,000 TO \$499,000	695	235 431	28	9 848	175	59 227	184	61 140
41 LESS THAN \$200,000	1 165	103 197	61	5 257	343	32 050	255	22 109
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	74	25 159	4	955	20	8 755	17	7 713
NONFERROUS METALS DISTRIBUTORS:								
COPPER, BRASS MILL PRODUCTS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER	25	(D)	3	14 111	13	155 045	4	(D)
44 \$1,000,000 TO \$1,999,000	21	26 371	5	5 803	12	14 825	1	(D)
45 \$500,000 TO \$999,000	27	21 757	...	...	13	11 125	5	6 105
46 \$200,000 TO \$499,000	31	10 624	5	1 708	12	3 858	4	1 468
47 LESS THAN \$200,000	41	4 023	7	714	19	1 714	5	492
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	1	(D)	...	...	...	...	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. Z Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS (Continued)
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
...	...	...	...	...	...	1	(D)	1	(D)	...	...
1	(D)	1	(D)	...	...	2	(D)	...	...	3	480
6	(D)	3	2 540	2	(D)	5	3 302	2	(D)	11	(D)
14	(D)	21	7 213	7	(D)	13	4 092	6	(D)	17	(D)
45	2 605	52	3 796	21	1 362	52	2 943	22	(D)	61	4 682
...	(D)	2	(D)	...	(D)	1	(D)	...	(D)	3	(D)
1	(D)	2	(D)	1	(D)	2	(D)	3	(D)	9	33 085
8	(D)	3	4 861	...	...	7	10 597	2	(D)	21	29 246
7	5 271	15	10 833	2	(D)	14	10 455	1	(D)	21	14 822
7	2 255	26	8 948	2	(D)	17	5 523	1	(D)	67	21 044
8	723	67	5 566	...	...	42	3 272	4	513	130	10 850
...	(D)	1	(D)	...	...	6	(D)	...	(D)	7	1 843
2	(D)	1	(D)	...	...	4	9 570	...	...	5	25 749
2	(D)	8	11 124	2	(D)	3	4 081	...	...	7	8 847
4	2 796	15	10 211	1	(D)	12	9 001	2	(D)	12	8 347
1	(D)	25	7 861	4	1 559	18	6 089	2	(D)	31	9 894
10	823	58	5 693	5	175	23	(D)	3	(D)	59	5 528
...	...	3	(D)	...	...	...	(D)	...	...	7	1 588
1	(D)	1	(D)	...	...	1	(D)	...	...	...	...
...	...	...	...	...	...	...	...	...	...	1	(D)
...	...	2	(D)	1	(D)	3	(D)	...	...	2	(D)
5	(D)	1	(D)	1	(D)	...	...	3	(D)	5	1 336
4	(D)	13	538	2	(D)	9	(D)	1	(D)	6	(D)
2	(D)	...	(D)	...	...	...	...	...	...	1	(D)
3	(D)	4	(D)	7	19 666	...	...	...	...	1	(D)
6	9 032	7	10 928	11	(D)	...	...	...	...	1	(D)
2	(D)	10	7 949	9	6 496	...	...	3	2 454	1	(D)
5	1 998	11	3 622	17	5 355	1	(D)	1	(D)	2	(D)
14	1 256	45	3 253	33	2 263	8	(D)	5	(D)	8	396
1	(D)	2	(D)	2	(D)	...	...	...	...	...	...
...
...
1	(D)	1	(D)	2	(D)	...	...	...	...	1	(D)
...	...	...	...	3	(D)	...	...	...	...	...	...
1	(D)	6	(D)	6	270	...	...	...	...	4	(D)
...	(D)	...	(D)	...	(D)	...	...	...	...	1	(D)
24	80 114	18	88 818	10	(D)	32	124 027	10	(D)	49	250 040
24	37 659	35	54 442	20	26 891	49	68 068	11	15 995	56	79 473
26	19 272	44	34 134	16	11 490	49	37 103	19	12 959	71	54 180
46	15 386	66	23 477	14	4 642	71	24 589	22	7 307	83	29 315
76	6 177	95	7 876	20	1 366	119	10 240	38	3 117	162	15 003
4	1 011	7	1 801	2	(D)	7	1 929	1	(D)	12	1 958
2	(D)	3	9 010
...	...	1	(D)	2	(D)
...	...	3	(D)	1	(D)
1	(D)	3	1 065	1	(D)	1	(D)	1	1 513
1	(D)	4	582	1	(D)	...	(D)	3	(D)
...

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Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
	METALS, MINERALS (EXCEPT PETROLEUM, SCRAP) DISTR.--CON.								
	NONFERROUS METALS DISTRIBUTORS--CON.								
	ALUMINUM MILL PRODUCTS DISTRIBUTORS:								
1	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
2	\$2,000,000 AND OVER.	37	221 030	2	(D)	11	80 990	5	(D)
3	\$1,000,000 TO \$1,999,000	25	34 914	1	(D)	4	(D)	6	8 498
4	\$500,000 TO \$999,000	43	29 925	3	1 797	10	7 152	13	9 186
5	\$200,000 TO \$499,000	66	23 212	9	3 515	17	6 074	16	4 944
6	LESS THAN \$200,000	107	9 704	11	720	35	3 429	22	1 986
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	12	3 431	1	(D)	1	(D)	2	(D)
	OTHER NONFERROUS METALS, METALLIC ORES DISTR.:								
7	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
8	\$2,000,000 AND OVER.	56	692 553	3	12 459	35	(D)	10	44 966
9	\$1,000,000 TO \$1,999,000	46	66 045	2	(D)	14	19 858	17	25 225
10	\$500,000 TO \$999,000	43	30 085	4	2 790	20	13 285	6	4 084
11	\$200,000 TO \$499,000	65	20 932	2	(D)	20	5 427	14	4 142
12	LESS THAN \$200,000	198	13 627	9	844	79	5 623	41	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	5	7 969	...	...	2	(D)	2	(D)
	SCRAP, WASTE MATERIALS DEALERS								
	IRON, STEEL SCRAP DEALERS:								
	IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIP.:								
13	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
14	\$2,000,000 AND OVER.	93	431 557	5	15 647	16	77 013	29	(D)
15	\$1,000,000 TO \$1,999,000	119	161 519	2	(D)	31	42 558	50	67 748
16	\$500,000 TO \$999,000	236	167 668	9	7 254	53	37 935	80	57 970
17	\$200,000 TO \$499,000	428	138 714	34	11 200	92	28 924	144	47 152
18	LESS THAN \$200,000	1 851	119 746	116	8 413	339	23 366	421	29 757
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	54	35 594	1	(D)	6	421	5	(D)
	IRON, STEEL SCRAP DEALERS WITHOUT PROCESSING EQUIP.:								
19	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
20	\$2,000,000 AND OVER.	49	409 073	3	16 234	9	(D)	19	167 173
21	\$1,000,000 TO \$1,999,000	24	34 987	...	...	4	(D)	11	16 543
22	\$500,000 TO \$999,000	72	50 487	2	(D)	20	13 565	19	13 044
23	\$200,000 TO \$499,000	196	60 628	14	4 459	53	(D)	61	19 028
24	LESS THAN \$200,000	1 791	90 216	132	6 463	329	18 024	462	25 653
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	35	5 936	4	(D)	5	1 493	5	1 289
	WASTE MATERIALS DEALERS:								
	NONFERROUS METALLIC SCRAP DEALERS:								
25	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
26	\$2,000,000 AND OVER.	38	115 399	8	22 544	12	42 076	6	(D)
27	\$1,000,000 TO \$1,999,000	49	69 118	2	(D)	12	16 554	18	24 429
28	\$500,000 TO \$999,000	109	78 011	16	12 242	38	28 012	23	15 788
29	\$200,000 TO \$499,000	213	67 767	22	6 677	68	20 976	47	15 397
30	LESS THAN \$200,000	695	51 401	70	4 837	219	17 571	152	11 532
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	13	2 519	1	(D)	4	1 407	1	(D)
	WASTE PAPER DEALERS:								
31	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
32	\$2,000,000 AND OVER.	15	54 044	3	8 798	6	21 560	4	(D)
33	\$1,000,000 TO \$1,999,000	35	48 440	2	(D)	13	18 736	9	11 763
34	\$500,000 TO \$999,000	51	33 728	2	(D)	21	13 041	9	6 311
35	\$200,000 TO \$499,000	140	44 860	19	6 280	60	18 060	31	10 235
36	LESS THAN \$200,000	800	52 911	83	5 747	391	25 147	155	10 703
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	15	1 143	...	...	10	700	2	(D)
	WIPING CLOTH, RAG, TEXTILE WASTE DEALERS:								
37	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
38	\$2,000,000 AND OVER.	19	73 515	5	(D)	2	(D)	2	(D)
39	\$1,000,000 TO \$1,999,000	42	57 039	7	9 619	15	19 947	3	3 492
40	\$500,000 TO \$999,000	92	67 620	17	13 466	27	20 161	15	10 712
41	\$200,000 TO \$499,000	193	60 886	19	6 003	80	24 725	31	10 259
42	LESS THAN \$200,000	629	48 554	114	9 695	291	22 322	68	6 265
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	8	1 755	...	(D)	4	(D)	1	(D)
	OTHER WASTE MATERIALS DEALERS:								
43	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
44	\$2,000,000 AND OVER.	13	75 777	4	(D)	4	53 414	4	10 035
45	\$1,000,000 TO \$1,999,000	33	46 661	2	(D)	10	14 747	10	13 870
46	\$500,000 TO \$999,000	43	29 604	4	(D)	9	5 976	12	8 157
47	\$200,000 TO \$499,000	149	44 776	16	4 675	52	16 150	33	9 906
48	LESS THAN \$200,000	1 100	54 308	121	6 380	309	15 768	229	10 879
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	49	12 353	4	1 804	11	2 516	12	2 134
	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS								
	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS:								
49	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
50	\$2,000,000 AND OVER.	494	1 914 423	44	(D)	113	465 622	107	(D)
51	\$1,000,000 TO \$1,999,000	673	949 859	64	89 130	140	195 403	135	192 395
52	\$500,000 TO \$999,000	668	490 576	58	40 954	135	99 544	141	102 538
53	\$200,000 TO \$499,000	587	206 630	40	14 264	143	49 572	96	34 445
54	LESS THAN \$200,000	707	33 248	28	3 212	74	7 867	50	5 130
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	30	73 555	...	(D)	9	6 740	5	(D)

Standard Notes ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
1	(D)	4	(D)	2	(D)	2	(D)	1	(D)	9	65 953
5	7 259	3	3 718	1	(D)	...	...	...	...	5	7 362
4	2 918	2	(D)	2	(D)	...	...	...	...	4	5 875
2	(D)	10	3 663	1	(D)	5	2 035	1	(D)	5	1 583
6	773	12	818	3	(D)	8	565	3	(D)	7	555
...	...	1	(D)	...	...	2	(D)	...	...	5	1 029
1	(D)	1	(D)	...	...	4	(D)	...	...	2	(D)
2	(D)	...	...	1	(D)	3	3 655	1	(D)	6	8 878
3	2 184	1	(D)	1	(D)	2	(D)	1	(D)	5	3 968
3	899	5	(D)	4	1 162	6	2 064	1	(D)	10	3 586
11	451	22	1 463	2	(D)	13	736	4	224	17	1 101
...	...	...	(D)	...	...	...	(D)	...	...	1	(D)
10	36 852	6	21 712	5	(D)	12	37 514	...	...	10	43 018
9	(D)	5	7 413	6	8 635	7	9 694	...	...	9	11 547
14	9 122	24	16 350	13	9 228	19	13 100	5	3 655	19	13 054
39	12 519	41	13 860	18	6 229	28	8 995	10	2 835	22	7 000
241	13 356	182	11 370	78	5 053	206	12 613	77	5 806	191	10 012
9	(D)	6	242	2	(D)	7	1 177	4	28	14	962
5	29 818	1	(D)	4	13 034	2	(D)	1	(D)	5	29 895
1	(D)	...	...	5	7 219	...	...	...	...	3	3 803
5	3 384	8	5 915	7	5 397	3	2 320	1	(D)	7	4 076
16	4 352	10	3 085	11	3 065	12	3 259	2	(D)	17	5 074
228	9 286	159	8 428	93	4 803	162	7 114	67	2 965	159	7 480
6	(D)	3	(D)	3	143	3	(D)	...	(D)	6	613
1	(D)	3	(D)	1	(D)	1	(D)	1	(D)	5	12 073
3	(D)	5	7 269	...	...	3	(D)	1	(D)	5	6 036
5	3 215	10	6 803	4	(D)	6	3 854	2	(D)	5	3 578
16	5 574	19	5 352	3	999	10	3 176	8	2 805	20	6 811
46	3 155	56	3 499	15	982	32	2 651	22	1 260	83	5 914
1	(D)	1	(D)	...	(D)	1	(D)	...	(D)	4	524
1	(D)	...	...	...	...	...	...	...	...	1	(D)
3	4 076	3	5 289	...	...	2	(D)	1	(D)	2	(D)
2	(D)	5	3 829	2	(D)	5	3 468	...	...	5	3 285
3	822	10	3 520	4	1 680	6	(D)	1	(D)	6	1 880
41	2 309	62	(D)	15	1 009	20	1 490	3	(D)	30	1 890
...	...	2	(D)	1	(D)	...	(D)	...	...	...	(D)
...	...	9	28 922	1	(D)	...	...	...	...	...	...
...	...	14	20 257	...	...	...	...	...	(D)	...	(D)
6	(D)	16	12 240	...	...	2	(D)	1	(D)	8	(D)
11	3 752	20	6 613	11	(D)	5	(D)	1	(D)	15	4 773
16	1 006	62	4 405	8	414	23	1 394	5	389	42	2 644
...	(D)	3	84	...	...	...	...	...	...	...	...
...	...	...	...	...	...	...	...	...	...	1	(D)
3	3 774	4	6 305	...	...	3	(D)	...	...	1	(D)
...	...	6	4 115	2	(D)	4	2 621	3	1 875	3	2 314
4	1 394	8	2 397	7	1 961	12	3 713	3	740	14	3 840
81	3 462	79	4 488	33	1 219	86	3 896	30	1 569	132	6 647
4	387	5	1 268	1	(D)	2	(D)	4	325	6	(D)
40	(D)	70	300 042	31	(D)	39	138 793	15	(D)	35	156 206
64	87 176	72	103 875	51	71 560	70	100 835	23	30 737	54	78 748
60	42 778	92	69 473	46	35 674	62	45 915	39	27 984	35	25 566
66	22 890	82	28 500	34	11 949	78	28 066	22	7 523	26	9 421
30	3 360	47	4 701	14	1 116	37	4 386	9	1 489	18	1 987
2	(D)	5	3 325	1	(D)	4	3 928	1	(D)	4	8 009

Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS								
	BEER DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1	\$2,000,000 AND OVER	172	641 559	13	49 395	33	131 202	40	130 353
2	\$1,000,000 TO \$1,999,000	413	565 683	40	52 249	63	87 092	93	126 691
3	\$500,000 TO \$999,000	854	599 907	47	35 176	165	114 228	208	148 145
4	\$200,000 TO \$499,000	1 846	593 688	54	18 938	400	125 071	426	137 405
5	LESS THAN \$200,000	2 413	268 692	40	4 045	856	93 008	537	59 693
6	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	181	61 324	6	3 485	37	7 067	26	9 535
	WINES, DISTILLED SPIRITS WHOLESALERS:								
	LICENSED OR PRIVATE WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7	\$2,000,000 AND OVER	489	2 897 912	42	191 020	103	998 749	56	321 518
8	\$1,000,000 TO \$1,999,000	275	411 785	17	27 884	31	46 307	73	102 551
9	\$500,000 TO \$999,000	179	135 088	8	8 614	19	13 242	48	36 239
10	\$200,000 TO \$499,000	148	51 095	4	(D)	29	9 901	49	17 168
11	LESS THAN \$200,000	178	17 372	6	837	42	4 371	52	4 879
12	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	20	25 251	3	(D)	4	1 057	4	6 564
	STATE OPERATED WHOLESALE:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13	\$2,000,000 AND OVER	36	(D)	1	(D)	1	(D)	33	(D)
14	\$1,000,000 TO \$1,999,000	15	22 594	1	(D)	3	(D)	11	(D)
15	\$500,000 TO \$999,000	32	(D)	...	...	9	(D)	21	(D)
16	\$200,000 TO \$499,000	57	(D)	...	...	14	(D)	43	(D)
17	LESS THAN \$200,000	17	1 921	...	...	13	(D)	4	(D)
18	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	...	...	...	...	...	...	...	...
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS								
	FINE AND COARSE PAPER WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19	\$2,000,000 AND OVER	110	577 771	3	(D)	22	(D)	21	(D)
20	\$1,000,000 TO \$1,999,000	101	143 660	6	8 829	12	15 347	17	26 305
21	\$500,000 TO \$999,000	92	71 340	8	6 711	17	11 927	18	13 249
22	\$200,000 TO \$499,000	80	28 975	7	2 550	20	5 611	8	2 625
23	LESS THAN \$200,000	82	6 946	10	(D)	16	1 208	19	1 378
24	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	6 238	...	...	1	(D)	1	(D)
	PRINTING AND FINE PAPER DISTRIBUTORS:								
	FINE PAPER WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25	\$2,000,000 AND OVER	90	478 661	4	15 319	37	(D)	25	133 855
26	\$1,000,000 TO \$1,999,000	90	131 670	9	11 913	36	53 309	12	19 569
27	\$500,000 TO \$999,000	87	65 218	6	4 124	27	20 667	15	11 219
28	\$200,000 TO \$499,000	123	41 006	13	4 444	54	17 843	30	9 937
29	LESS THAN \$200,000	144	13 488	23	2 328	61	5 505	16	1 703
30	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	646	...	...	1	(D)	...	...
	ROLL NEWSPRINT, ROTOGRAVURE PAPERS DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31	\$2,000,000 AND OVER	12	(D)	...	...	9	190 712	1	(D)
32	\$1,000,000 TO \$1,999,000	7	9 226	1	(D)	5	(D)	1	(D)
33	\$500,000 TO \$999,000	9	5 657	1	(D)	2	(D)	1	(D)
34	\$200,000 TO \$499,000	7	(D)	1	(D)	5	1 597	...	...
35	LESS THAN \$200,000	22	1 725	1	(D)	12	716	5	652
36	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	(D)	...	...	...	...	...	...
	COARSE PAPER AND PAPER PRODUCTS WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37	\$2,000,000 AND OVER	91	356 175	7	23 464	34	129 447	24	92 855
38	\$1,000,000 TO \$1,999,000	215	296 910	13	18 227	75	104 957	48	65 128
39	\$500,000 TO \$999,000	354	247 671	31	21 552	117	83 558	73	49 514
40	\$200,000 TO \$499,000	577	191 621	69	23 674	220	70 890	98	31 943
41	LESS THAN \$200,000	962	84 681	92	8 284	446	38 411	154	14 320
42	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	71	22 832	6	1 930	26	7 226	10	2 785
	STATIONERY, OFFICE SUPPLIES WHOLESALERS:								
	OFFICE SUPPLIES, BUSINESS STATIONERY DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43	\$2,000,000 AND OVER	37	120 020	1	(D)	14	41 305	8	21 591
44	\$1,000,000 TO \$1,999,000	54	(D)	3	4 074	18	25 344	10	14 025
45	\$500,000 TO \$999,000	153	(D)	17	12 135	50	(D)	34	24 773
46	\$200,000 TO \$499,000	426	131 774	6	(D)	145	(D)	89	26 952
47	LESS THAN \$200,000	1 136	102 859	73	5 201	300	26 020	113	(D)
48	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	34	6 689	2	(D)	9	2 084	5	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. Z' Less than 0.05 per cent.

SALES SIZE AND EMPLOYMENT SIZE

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UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	
1	(D)	26	107 113	5	18 173	18	55 698	4	(D)	32	131 981	1
20	26 933	52	73 160	19	27 555	37	50 187	16	20 657	73	101 199	2
75	50 418	109	75 878	36	24 634	88	62 815	41	28 897	85	59 714	3
247	78 397	208	68 301	83	26 681	174	57 337	83	25 759	171	55 799	4
277	32 364	175	19 231	86	9 495	206	21 724	80	10 204	156	18 928	5
18	(D)	28	10 359	13	2 335	20	7 741	14	(D)	19	11 583	6
46	(D)	73	(D)	24	(D)	52	212 841	16	62 373	77	(D)	7
31	48 097	23	31 881	20	29 848	30	46 339	15	22 255	35	56 623	8
23	16 570	11	8 169	16	12 935	13	10 624	15	10 195	26	20 500	9
4	1 459	11	3 665	11	3 764	1	(D)	14	5 179	25	7 965	10
9	800	19	2 060	6	453	4	195	6	467	34	3 310	11
1	(D)	1	(D)	1	(D)	2	(D)	4	2 055	...	(D)	12
...	...	...	...	...	...	...	...	1	(D)	...	...	13
...	...	...	...	...	...	...	...	...	...	...	...	14
...	...	...	...	1	(D)	...	...	1	(D)	...	...	15
...	...	...	...	...	...	...	...	...	...	...	...	16
...	...	...	...	...	...	...	...	...	...	...	...	17
...	...	...	...	...	...	...	...	...	...	...	...	18
12	62 348	15	51 700	4	16 461	9	28 262	6	(D)	18	(D)	19
15	20 744	15	20 597	8	10 776	10	14 625	6	8 322	12	18 115	20
4	3 319	15	11 754	8	7 028	10	8 271	5	4 227	7	4 854	21
5	(D)	1	(D)	6	2 215	7	2 676	14	5 380	12	4 847	22
12	1 091	2	(D)	7	(D)	8	904	1	(D)	7	654	23
...	(D)	1	(D)	1	(D)	...	...	...	...	2	(D)	24
7	23 561	7	(D)	1	(D)	2	(D)	1	(D)	6	(D)	25
11	14 579	8	10 070	2	(D)	5	(D)	1	(D)	6	11 352	26
11	7 246	10	7 805	2	(D)	9	6 707	1	(D)	6	4 940	27
3	926	6	2 005	4	(D)	5	1 321	2	(D)	6	2 123	28
11	621	8	873	1	(D)	5	337	2	(D)	16	1 987	29
...	...	1	(D)	1	(D)	...	...	...	(D)	1	(D)	30
1	(D)	...	...	...	...	1	(D)	...	...	...	...	31
...	...	...	...	...	...	...	...	...	...	...	...	32
1	(D)	...	...	1	(D)	1	(D)	...	...	2	(D)	33
...	...	1	(D)	...	...	...	...	...	...	...	...	34
1	(D)	...	...	...	...	1	(D)	...	...	2	(D)	35
...	...	...	...	1	(D)	...	...	...	...	1	(D)	36
7	23 751	4	12 594	2	(D)	2	(D)	1	(D)	10	47 851	37
8	(D)	27	35 829	8	10 959	12	15 649	1	(D)	23	32 865	38
19	12 557	40	27 759	15	10 478	22	16 572	6	4 361	31	21 320	39
29	9 696	61	20 996	20	7 537	24	7 886	8	2 628	48	16 371	40
44	3 304	74	6 303	16	2 048	40	3 402	4	392	92	8 217	41
2	(D)	5	2 152	3	(D)	6	(D)	4	(D)	9	2 162	42
1	(D)	5	19 204	...	...	1	(D)	...	...	7	28 992	43
5	6 398	3	3 553	2	(D)	7	9 752	1	(D)	7	10 662	44
8	6 075	18	13 184	2	(D)	10	6 481	3	2 647	13	9 400	45
17	5 389	52	15 994	19	6 088	75	(D)	13	3 607	30	8 814	46
95	8 060	150	12 215	43	4 500	87	7 596	39	(D)	131	12 275	47
2	(D)	4	1 444	1	(D)	3	49	3	110	5	853	48

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Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
	FURNITURE, HOME FURNISHINGS WHOLESALERS								
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS:								
	HOUSEHOLD FURNITURE WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1	\$2,000,000 AND OVER.	25	84 552	2	(D)	8	33 423	2	(D)
2	\$1,000,000 TO \$1,999,000	65	92 111	4	6 247	22	31 036	10	13 291
3	\$500,000 TO \$999,000	120	85 104	5	3 373	29	20 221	20	15 691
4	\$200,000 TO \$499,000	227	73 833	14	4 715	81	26 178	33	10 496
5	LESS THAN \$200,000	539	43 105	36	2 619	178	16 112	109	8 275
6	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	42	5 289	2	(D)	13	1 415	7	(D)
	OFFICE, BUSINESS FURNITURE DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7	\$2,000,000 AND OVER.	15	64 557	1	(D)	6	41 276	1	(D)
8	\$1,000,000 TO \$1,999,000	48	64 899	1	(D)	18	24 371	11	15 198
9	\$500,000 TO \$999,000	136	95 930	6	4 581	40	27 943	29	20 560
10	\$200,000 TO \$499,000	260	83 500	17	5 024	55	17 273	54	16 730
11	LESS THAN \$200,000	549	48 448	51	4 134	169	14 437	101	8 749
12	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	19	4 093	3	(D)	6	1 117	2	(D)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS:								
	ANTIQUES DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13	\$2,000,000 AND OVER.	43	156 082	2	(D)	18	61 853	9	33 358
14	\$1,000,000 TO \$1,999,000	90	(D)	6	7 248	31	(D)	13	17 214
15	\$500,000 TO \$999,000	145	(D)	9	6 777	62	(D)	23	17 073
16	\$200,000 TO \$499,000	263	86 255	14	(D)	113	37 846	42	14 182
17	LESS THAN \$200,000	842	63 426	53	3 974	323	24 084	139	11 287
18	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	41	13 398	1	(D)	18	(D)	4	1 657
	CHINA, GLASSWARE, CROCKERY WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19	\$2,000,000 AND OVER.	12	41 370	...	...	7	(D)	4	(D)
20	\$1,000,000 TO \$1,999,000	36	49 692	1	(D)	24	34 145	3	3 921
21	\$500,000 TO \$999,000	46	29 807	1	(D)	27	17 894	5	3 333
22	\$200,000 TO \$499,000	86	28 573	4	1 183	44	15 585	17	5 211
23	LESS THAN \$200,000	226	18 861	9	872	97	8 946	40	2 838
24	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	553	...	(D)	3	(D)	1	(D)
	CURTAIN, DRAPERY WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25	\$2,000,000 AND OVER.	12	39 430	1	(D)	6	(D)	3	7 552
26	\$1,000,000 TO \$1,999,000	10	13 783	...	...	7	10 229	...	...
27	\$500,000 TO \$999,000	28	19 122	2	(D)	17	11 413	2	(D)
28	\$200,000 TO \$499,000	41	12 915	1	(D)	20	6 469	6	1 859
29	LESS THAN \$200,000	164	9 593	9	782	62	4 274	21	1 340
30	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	549	...	...	1	(D)	1	(D)
	HOUSEHOLD LINENS, DOMESTICS WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31	\$2,000,000 AND OVER.	13	48 946	...	...	7	(D)	2	(D)
32	\$1,000,000 TO \$1,999,000	46	68 364	3	4 286	22	31 566	6	9 328
33	\$500,000 TO \$999,000	41	28 960	6	4 237	23	16 911	4	2 861
34	\$200,000 TO \$499,000	78	25 435	7	2 478	50	16 126	3	1 159
35	LESS THAN \$200,000	100	9 436	3	271	67	6 930	4	334
36	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	970	...	...	2	(D)	...	(D)
	FLOOR COVERING WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37	\$2,000,000 AND OVER.	84	329 472	3	(D)	27	100 725	14	54 947
38	\$1,000,000 TO \$1,999,000	141	196 056	11	15 169	34	44 713	34	47 546
39	\$500,000 TO \$999,000	173	127 246	6	4 612	56	41 009	21	16 123
40	\$200,000 TO \$499,000	247	84 742	13	4 149	71	24 236	45	14 411
41	LESS THAN \$200,000	269	27 958	15	1 125	91	9 447	54	5 006
42	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	20	7 298	1	(D)	4	739	6	4 261
	LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS								
	LUMBER, MILLWORK WHOLESALERS:								
	LUMBER WHOLESALERS WITHOUT YARDS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43	\$2,000,000 AND OVER.	164	685 828	3	10 011	21	136 814	30	96 977
44	\$1,000,000 TO \$1,999,000	182	257 805	2	(D)	19	25 301	29	39 580
45	\$500,000 TO \$999,000	234	169 036	4	2 669	35	24 433	39	29 810
46	\$200,000 TO \$499,000	345	117 890	10	3 163	58	19 461	55	18 332
47	LESS THAN \$200,000	580	44 050	38	2 365	100	7 591	99	7 352
48	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	74	24 401	4	(D)	9	2 279	8	2 571

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
***	***	6	18 872	***	***	1	(D)	1	(D)	5	15 692
8	10 861	7	10 187	2	(D)	5	6 335	1	(D)	6	10 185
10	7 518	17	11 868	7	4 221	11	8 075	7	4 427	14	9 710
13	3 982	18	6 568	11	3 278	18	5 802	3	1 133	36	11 681
33	2 429	60	5 072	20	1 318	32	(D)	9	(D)	62	4 401
4	220	6	685	3	(D)	1	(D)	1	(D)	5	518
***	***	3	7 637	1	(D)	1	(D)	***	***	2	(D)
1	(D)	4	5 355	1	(D)	4	5 632	1	(D)	7	8 754
6	(D)	12	8 447	4	(D)	15	9 993	7	(D)	17	13 470
25	8 396	27	9 115	7	2 260	30	9 874	8	2 726	37	12 102
27	2 443	58	5 728	18	1 815	33	3 037	16	1 277	76	6 828
***	(D)	3	475	***	***	3	(D)	***	***	2	(D)
2	(D)	2	(D)	2	(D)	1	(D)	***	***	7	26 010
11	14 880	10	13 747	1	(D)	7	(D)	***	***	11	15 708
5	(D)	14	9 361	1	(D)	8	5 823	1	(D)	22	15 502
7	2 254	22	6 722	4	1 345	15	4 679	4	1 567	42	(D)
37	(D)	79	6 293	12	(D)	48	3 371	23	1 677	128	8 905
4	(D)	5	(D)	1	(D)	1	(D)	2	(D)	5	(D)
***	***	***	***	***	***	***	***	***	***	2	(D)
***	***	***	***	***	***	***	***	1	(D)	2	(D)
***	***	2	(D)	***	***	***	***	***	***	5	3 375
2	(D)	4	1 155	***	***	1	(D)	***	***	7	2 154
7	(D)	13	669	1	(D)	6	(D)	3	(D)	42	1 518
***	***	1	(D)	***	***	***	(D)	1	(D)	3	237
1	(D)	2	(D)	***	***	***	***	***	***	1	(D)
3	4 798	1	(D)	***	***	2	(D)	1	(D)	8	(D)
***	***	2	(D)	2	(D)	1	(D)	***	***	3	1 798
2	(D)	8	2 732	1	(D)	1	(D)	***	***	6	1 612
4	(D)	12	1 133	***	***	2	(D)	***	***	8	628
***	***	2	(D)	***	***	***	***	***	***	***	***
8	(D)	4	13 162	2	(D)	4	(D)	2	(D)	20	89 581
15	22 137	12	17 433	1	(D)	11	(D)	8	10 370	15	21 133
10	7 116	27	18 775	5	4 175	14	10 390	12	8 681	22	16 365
14	4 506	42	14 526	14	5 940	11	3 696	7	2 694	30	10 584
12	1 721	41	4 624	8	1 021	7	892	8	1 136	33	2 986
1	(D)	4	1 368	***	***	***	***	1	(D)	3	625
***	***	***	***	1	(D)	***	***	***	***	***	***
1	(D)	2	(D)	***	***	***	***	***	***	5	(D)
2	(D)	2	(D)	1	(D)	2	(D)	***	***	6	3 407
4	1 335	4	1 215	1	(D)	2	(D)	3	(D)	7	2 282
12	1 405	15	1 029	11	857	5	355	5	338	32	2 221
***	(D)	***	***	***	***	1	(D)	***	(D)	1	(D)
15	96 464	11	33 699	7	32 466	3	11 951	6	20 270	68	247 176
20	(D)	23	31 784	12	17 787	14	19 706	6	(D)	57	83 643
18	12 789	40	29 324	21	14 806	16	10 160	8	5 698	53	39 347
18	5 759	50	16 472	42	14 609	37	13 150	13	4 481	62	22 463
35	2 798	83	6 288	69	5 093	69	5 428	15	1 377	72	5 758
4	(D)	13	3 379	5	152	10	1 531	2	(D)	9	11 228

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS--CON.								
LUMBER, MILLWORK WHOLESALERS--CON.								
LUMBER WHOLESALERS (IT YARDS)								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER	174	813 775	11	(D)	34	168 510	34	127 775
2 \$1,000,000 TO \$1,999,000	243	339 557	10	15 660	45	64 174	48	66 149
3 \$500,000 TO \$999,000	326	240 131	18	14 795	73	50 256	54	41 078
4 \$200,000 TO \$499,000	411	137 767	19	6 119	110	36 225	76	26 239
5 LESS THAN \$200,000	451	41 596	28	2 305	84	8 803	84	7 361
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	26	15 217	...	(D)	6	3 201	4	430
PLYWOOD WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER	74	338 585	2	(D)	7	(D)	22	81 226
8 \$1,000,000 TO \$1,999,000	128	181 726	4	5 768	30	40 604	25	35 766
9 \$500,000 TO \$999,000	124	91 644	5	3 753	31	22 110	24	16 936
10 \$200,000 TO \$499,000	135	48 101	13	(D)	22	7 767	22	7 359
11 LESS THAN \$200,000	110	10 564	6	717	24	2 082	11	1 055
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	9 403	...	...	2	(D)	5	1 413
MILLWORK JOBBERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER	61	176 558	5	(D)	11	35 445	11	28 673
14 \$1,000,000 TO \$1,999,000	151	206 739	10	13 950	20	26 044	29	38 925
15 \$500,000 TO \$999,000	182	130 013	7	4 240	33	23 850	51	36 093
16 \$200,000 TO \$499,000	262	86 471	24	8 271	59	18 615	56	18 517
17 LESS THAN \$200,000	495	37 078	46	3 617	112	8 006	124	9 410
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	43	16 213	1	(D)	14	7 549	11	3 753
CONSTRUCTION MATERIALS DISTRIBUTORS:								
BRICK, TILE DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER	15	47 692	3	(D)	5	17 011	2	(D)
20 \$1,000,000 TO \$1,999,000	59	73 934	2	(D)	21	26 042	19	24 128
21 \$500,000 TO \$999,000	117	84 412	7	5 100	29	20 398	38	27 575
22 \$200,000 TO \$499,000	188	61 661	9	3 264	48	15 931	46	15 356
23 LESS THAN \$200,000	250	22 733	10	1 045	63	6 536	47	(D)
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	4 493	...	...	3	2 127	6	1 061
CEMENT, LIME, PLASTER WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER	5	20 255	...	...	...	...	...	...
26 \$1,000,000 TO \$1,999,000	20	29 391	1	(D)	5	(D)	3	(D)
27 \$500,000 TO \$999,000	24	16 860	3	(D)	7	4 956	4	2 827
28 \$200,000 TO \$499,000	69	22 283	2	(D)	19	6 088	23	7 420
29 LESS THAN \$200,000	62	5 298	3	(D)	22	1 974	14	1 152
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	945	...	...	1	(D)	1	(D)
GLASS (FLAT, BRICK) DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER	13	44 783	...	...	5	(D)	4	(D)
32 \$1,000,000 TO \$1,999,000	43	60 748	1	(D)	8	13 718	12	14 554
33 \$500,000 TO \$999,000	96	67 524	3	(D)	17	13 106	27	17 846
34 \$200,000 TO \$499,000	154	49 499	9	2 832	28	8 959	29	9 249
35 LESS THAN \$200,000	269	24 284	26	1 948	55	4 794	41	4 063
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	1 938	...	...	...	(D)	2	(D)
ROOFING, SIDING, INSULATION MATERIALS DISTRS.:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER	34	112 192	2	(D)	7	(D)	6	(D)
38 \$1,000,000 TO \$1,999,000	109	150 156	8	9 690	29	38 859	25	34 415
39 \$500,000 TO \$999,000	243	178 390	8	5 904	61	45 286	60	41 509
40 \$200,000 TO \$499,000	256	87 623	15	4 765	61	21 669	71	24 217
41 LESS THAN \$200,000	265	24 549	11	1 092	78	8 409	66	5 998
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	18	6 737	1	(D)	2	(D)	2	(D)
SAND, GRAVEL, CRUSHED STONE DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER	5	22 032	...	...	2	(D)	2	(D)
44 \$1,000,000 TO \$1,999,000	9	11 176	...	...	...	...	7	(D)
45 \$500,000 TO \$999,000	17	10 928	...	...	2	(D)	6	3 977
46 \$200,000 TO \$499,000	66	21 154	2	(D)	12	4 095	23	7 377
47 LESS THAN \$200,000	270	16 511	21	1 031	35	2 654	51	7 257
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	14	1 606	2	(D)	1	(D)	2	(D)
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49 \$2,000,000 AND OVER	57	213 898	...	...	14	58 573	14	47 915
50 \$1,000,000 TO \$1,999,000	133	180 541	7	9 103	21	29 520	25	33 478
51 \$500,000 TO \$999,000	219	154 717	19	12 493	42	30 211	42	30 164
52 \$200,000 TO \$499,000	443	146 042	25	8 469	86	26 941	82	25 125
53 LESS THAN \$200,000	519	62 157	57	4 407	195	14 975	168	11 984
54 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	60	12 289	6	508	6	1 049	12	3 806

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
8	(D)	17	54 668	3	(D)	8	38 362	11	(D)	48	304 031
22	29 343	35	48 950	13	17 451	21	28 400	12	15 890	37	53 540
18	13 243	46	34 150	24	17 434	27	19 006	11	8 218	55	41 951
13	4 338	54	18 923	40	13 002	37	11 573	12	4 016	50	17 332
33	2 934	79	7 048	41	3 714	39	2 971	21	2 332	42	4 128
1	(D)	4	1 193	***	(D)	4	901	2	(D)	5	4 846
5	12 880	8	33 231	3	(D)	1	(D)	1	(D)	25	172 104
8	11 166	11	14 900	3	3 298	8	12 601	6	8 042	33	49 581
6	4 674	18	13 438	5	3 759	5	4 291	3	2 088	27	20 595
6	1 930	18	7 736	11	3 856	7	2 528	2	(D)	34	11 802
5	399	21	2 063	9	762	6	375	4	449	24	2 662
***	***	3	2 051	1	(D)	2	(D)	1	(D)	7	2 580
6	(D)	8	20 241	3	(D)	9	(D)	2	(D)	8	20 225
19	24 281	23	34 789	12	15 076	26	36 136	3	4 335	9	13 203
24	18 180	22	15 023	9	6 669	24	16 431	6	4 892	6	4 635
15	5 609	35	11 873	12	3 953	20	7 020	11	3 639	28	8 922
36	2 364	54	4 088	13	1 195	36	2 653	10	760	62	4 985
5	(D)	4	526	2	(D)	2	(D)	1	(D)	3	422
1	(D)	3	(D)	***	***	***	***	***	***	1	(D)
4	(D)	8	9 440	2	(D)	1	(D)	***	***	2	(D)
3	3 413	19	14 223	4	3 120	8	5 349	***	***	7	5 234
8	2 827	27	9 348	3	900	24	6 938	7	2 326	16	4 771
12	1 059	43	3 718	6	577	30	2 302	7	(D)	32	2 896
1	(D)	3	(D)	2	(D)	5	(D)	1	(D)	***	(D)
***	***	1	(D)	***	***	2	(D)	***	***	2	(D)
1	(D)	4	(D)	***	***	***	***	1	(D)	5	6 793
1	(D)	5	3 592	***	***	***	***	1	(D)	3	2 330
5	1 648	9	2 879	1	(D)	1	(D)	2	(D)	7	2 019
3	232	11	843	***	***	2	(D)	2	(D)	5	486
***	(D)	1	(D)	***	***	***	***	1	(D)	2	(D)
***	***	***	***	***	***	1	(D)	1	(D)	2	(D)
7	8 903	11	4 653	2	(D)	2	(D)	1	(D)	7	9 831
10	6 856	3	7 614	2	(D)	9	5 950	3	(D)	14	10 738
10	3 093	19	6 765	12	4 298	14	4 026	10	2 629	23	7 648
20	1 451	33	3 061	16	1 544	28	2 726	18	1 535	32	3 163
***	***	5	855	***	(D)	2	(D)	***	***	***	(D)
7	(D)	4	11 445	***	***	2	(D)	1	(D)	5	14 526
11	16 467	4	5 959	2	(D)	9	13 999	6	(D)	15	20 422
22	16 596	30	20 641	6	4 490	19	15 185	6	3 911	31	24 868
29	9 445	27	9 381	6	2 107	15	4 435	8	3 019	24	8 585
26	2 107	27	2 035	6	584	21	1 470	7	726	23	2 128
1	(D)	3	903	2	(D)	1	(D)	1	(D)	5	1 476
***	***	1	(D)	***	***	***	***	***	***	***	***
***	***	2	(D)	***	***	***	***	***	***	***	***
2	(D)	3	1 876	***	***	2	(D)	1	(D)	1	(D)
2	(D)	4	1 304	3	(D)	10	2 955	2	(D)	9	(D)
23	1 120	31	1 922	10	590	40	2 517	13	465	46	2 955
1	(D)	***	***	1	(D)	3	(D)	***	***	4	280
3	12 850	8	30 308	2	(D)	7	29 025	2	(D)	7	18 546
14	18 756	16	21 132	12	17 126	16	22 406	4	4 729	18	24 291
27	17 531	26	17 439	9	6 612	18	12 681	11	7 483	25	19 903
32	9 864	61	20 565	21	6 776	53	17 752	23	7 566	60	20 038
55	4 052	98	7 346	29	2 526	68	4 910	33	2 350	123	9 607
6	563	9	1 761	2	(D)	9	1 530	***	(D)	10	2 000

Table 2B-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS								
CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER	34	130 426	2	(D)	21	86 865	5	15 508
2 \$1,000,000 TO \$1,999,000	60	81 209	1	(D)	15	20 359	13	18 446
3 \$500,000 TO \$999,000	118	85 212	6	4 947	40	28 365	17	13 157
4 \$200,000 TO \$499,000	179	58 576	9	2 740	52	16 796	31	9 651
5 LESS THAN \$200,000	357	28 772	19	1 775	129	5 985	66	5 808
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	28	3 503	1	(D)	7	596	3	277
SPORTING GOODS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER	31	128 099	...	...	12	51 495	3	13 675
8 \$1,000,000 TO \$1,999,000	56	74 650	4	4 502	8	10 684	13	17 775
9 \$500,000 TO \$999,000	106	76 851	7	(D)	31	21 885	14	10 715
10 \$200,000 TO \$499,000	212	68 699	16	5 212	52	17 202	37	11 527
11 LESS THAN \$200,000	510	43 506	34	3 121	108	9 629	100	8 223
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	33	4 794	1	(D)	5	1 647	9	461
TOYS, GAMES, FIREWORKS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER	31	93 025	1	(D)	16	54 487	3	6 832
14 \$1,000,000 TO \$1,999,000	80	112 015	10	13 501	25	34 874	28	39 458
15 \$500,000 TO \$999,000	140	100 858	11	8 470	61	42 454	22	16 463
16 \$200,000 TO \$499,000	249	80 034	16	5 631	85	26 879	43	13 103
17 LESS THAN \$200,000	512	46 235	45	3 480	180	17 468	90	7 451
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	7 619	3	(D)	5	1 558	5	624
OTHER RECREATION GOODS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER	2	(D)	...	...	...	...	...	...
20 \$1,000,000 TO \$1,999,000	26	(D)	1	(D)	7	(D)	5	(D)
21 \$500,000 TO \$999,000	44	31 031	1	(D)	21	15 619	4	3 379
22 \$200,000 TO \$499,000	107	33 206	7	(D)	23	6 886	30	9 230
23 LESS THAN \$200,000	296	23 357	17	(D)	77	6 202	55	4 120
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	4 304	2	(D)	2	(D)	2	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER	83	382 857	6	29 108	34	183 270	12	53 335
26 \$1,000,000 TO \$1,999,000	96	135 400	10	14 594	32	45 464	18	25 373
27 \$500,000 TO \$999,000	173	119 445	23	16 291	59	40 959	33	21 878
28 \$200,000 TO \$499,000	364	114 918	41	12 078	93	29 872	79	25 189
29 LESS THAN \$200,000	997	75 532	54	4 928	258	20 417	205	16 681
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	37	11 714	...	...	7	1 659	4	2 569
FARM SUPPLIES WHOLESALERS:								
FEED WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER	77	357 148	1	(D)	13	(D)	15	58 427
32 \$1,000,000 TO \$1,999,000	87	122 352	2	(D)	10	13 613	12	16 269
33 \$500,000 TO \$999,000	126	87 021	1	(D)	10	7 434	31	20 175
34 \$200,000 TO \$499,000	229	74 627	2	(D)	26	7 992	50	16 683
35 LESS THAN \$200,000	363	34 254	10	1 506	35	3 902	64	5 443
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	17	16 182	1	(D)	1	(D)	4	1 001
FERTILIZER, AGRICULTURAL CHEMICALS WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER	41	271 461	...	...	11	(D)	3	(D)
38 \$1,000,000 TO \$1,999,000	45	61 745	2	(D)	8	10 013	5	6 592
39 \$500,000 TO \$999,000	84	60 319	...	...	5	3 969	9	7 183
40 \$200,000 TO \$499,000	141	45 311	3	(D)	21	6 873	18	5 454
41 LESS THAN \$200,000	344	25 964	6	583	41	3 062	68	3 990
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	1 416	...	(D)	1	(D)	1	(D)
SEED WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER	45	198 035	1	(D)	9	33 656	9	53 667
44 \$1,000,000 TO \$1,999,000	48	69 090	1	(D)	5	(D)	10	14 885
45 \$500,000 TO \$999,000	100	70 638	2	(D)	12	8 455	18	(D)
46 \$200,000 TO \$499,000	112	37 688	5	1 617	10	3 211	20	6 523
47 LESS THAN \$200,000	178	18 829	3	(D)	14	1 254	48	4 677
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	5 362	1	(D)	1	(D)	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
2	(D)	...	...	...	...	...	...	...	...	4	16 279
2	(D)	4	(D)	2	(D)	3	(D)	2	(D)	18	24 311
11	7 891	12	8 569	3	1 945	12	8 034	4	2 978	13	9 326
13	4 351	21	7 080	4	1 452	18	5 843	8	3 122	23	7 543
16	1 236	39	3 207	13	1 176	21	1 652	15	1 085	39	2 848
1	(D)	3	(D)	1	(D)	2	(D)	1	(D)	9	1 891
2	(D)	2	(D)	1	(D)	3	10 904	3	(D)	5	13 646
4	5 124	6	8 061	3	4 214	6	7 116	3	4 823	9	12 351
13	9 253	9	5 669	2	(D)	7	4 647	3	2 785	20	15 043
19	5 406	16	5 886	13	4 069	18	5 999	6	2 331	35	11 067
55	4 319	60	4 954	22	2 167	44	3 731	20	2 011	67	5 351
4	(D)	7	(D)	...	(D)	3	87	...	(D)	4	1 078
2	(D)	2	(D)	...	...	3	6 706	...	...	4	11 456
3	4 394	5	6 831	1	(D)	3	(D)	...	(D)	4	7 059
7	5 684	13	10 818	4	3 159	7	(D)	1	(D)	14	8 902
20	6 110	18	5 966	5	1 751	11	3 014	14	4 511	37	13 069
41	3 297	41	4 047	16	1 339	31	2 437	15	1 585	53	5 131
3	(D)	2	(D)	2	(D)	5	801	3	(D)	7	2 415
...	...	1	(D)	...	...	...	...	...	...	1	(D)
1	(D)	6	(D)	...	...	2	(D)	...	...	4	(D)
5	(D)	4	2 478	1	(D)	3	(D)	1	(D)	4	(D)
5	(D)	7	(D)	5	(D)	9	(D)	3	1 068	18	(D)
29	2 018	30	2 316	14	(D)	20	1 325	7	(D)	47	4 076
1	(D)	...	(D)	...	...	...	...	1	(D)	3	(D)
4	14 863	5	23 837	3	11 199	3	7 243	...	...	16	60 002
4	6 369	11	(D)	2	(D)	8	8 934	4	(D)	7	9 836
9	6 983	13	8 848	6	4 051	13	8 586	6	3 587	11	8 262
30	8 646	45	15 143	5	1 449	28	8 651	14	3 964	29	9 926
67	5 131	144	8 223	24	2 621	49	3 497	35	3 503	161	10 531
6	526	8	(D)	1	(D)	3	1 707	1	(D)	7	1 394
12	(D)	11	36 159	3	27 455	10	(D)	...	...	12	40 559
31	44 787	6	8 115	10	13 078	7	9 857	2	(D)	7	11 636
19	13 212	18	12 020	13	9 511	16	11 241	2	(D)	16	11 058
60	20 527	28	8 716	13	4 352	31	9 459	6	1 723	13	(D)
75	7 080	61	5 071	29	2 662	46	4 884	13	1 013	30	2 693
2	(D)	5	6 219	...	...	1	(D)	...	...	3	(D)
2	(D)	6	(D)	5	(D)	2	(D)	2	(D)	10	72 694
5	7 519	3	4 183	4	5 135	7	9 264	3	4 228	8	(D)
10	6 304	9	6 555	8	5 033	10	7 026	5	3 192	28	21 057
12	4 075	26	8 735	9	3 433	20	6 305	4	(D)	28	8 488
53	4 159	52	3 873	20	1 645	26	2 409	12	921	66	5 322
2	(D)	2	(D)	...	(D)	2	(D)	...	...	1	(D)
9	(D)	3	(D)	4	(D)	3	(D)	1	(D)	6	(D)
9	12 178	5	6 947	6	9 310	5	7 522	3	3 459	4	6 162
23	15 423	11	8 324	12	8 272	13	9 326	4	2 595	5	3 494
21	7 351	11	3 521	10	3 641	16	4 806	11	4 140	8	2 878
35	4 150	13	1 232	19	1 827	15	1 918	13	(D)	18	2 150
2	(D)	...	(D)	2	(D)	...	(D)	...	...	2	(D)

Table 2B.-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.								
FARM SUPPLIES WHOLESALERS--CON.								
OTHER FARM SUPPLIES WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER.	11	39 979	...	...	...	...	1	(D)
2 \$1,000,000 TO \$1,999,000	33	44 195	2	(D)	...	...	6	8 153
3 \$500,000 TO \$999,000	40	28 524	2	(D)	8	5 918	5	6 796
4 \$200,000 TO \$499,000	59	17 923	2	(D)	7	(D)	11	3 173
5 LESS THAN \$200,000	178	13 218	13	800	29	1 354	47	3 425
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	2 640	...	...	1	(D)	1	(D)
JEWELRY WHOLESALERS:								
GENERAL-LINE JEWELRY WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER.	8	33 822	1	(D)	5	20 105	...	...
8 \$1,000,000 TO \$1,999,000	27	38 240	...	...	8	10 534	7	(D)
9 \$500,000 TO \$999,000	48	33 139	6	4 047	12	8 340	10	7 460
10 \$200,000 TO \$499,000	103	32 850	6	1 523	47	14 185	11	3 480
11 LESS THAN \$200,000	323	25 209	23	1 465	119	8 569	51	4 261
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	25	6 312	2	(D)	10	1 510	1	(D)
CLOCKS, WATCHES WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER.	8	(D)	...	...	5	(D)	2	(D)
14 \$1,000,000 TO \$1,999,000	23	31 509	...	...	14	19 132	2	(D)
15 \$500,000 TO \$999,000	32	21 406	1	(D)	23	15 136	4	2 772
16 \$200,000 TO \$499,000	61	20 997	...	...	46	15 983	6	2 211
17 LESS THAN \$200,000	164	12 496	5	(D)	105	7 747	21	1 765
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	2	(D)	...	...	1	(D)	...	...
COSTUME JEWELRY WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER.	7	26 793	...	...	4	19 395	2	(D)
20 \$1,000,000 TO \$1,999,000	21	28 393	2	(D)	10	12 740	4	6 304
21 \$500,000 TO \$999,000	39	26 702	4	2 728	16	10 861	7	4 869
22 \$200,000 TO \$499,000	119	38 807	7	2 239	68	23 112	16	5 157
23 LESS THAN \$200,000	363	30 870	42	3 345	184	15 789	41	3 513
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	8	1 536	1	(D)	5	731	1	(D)
PRECIOUS STONES, PRECIOUS METALS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25 \$2,000,000 AND OVER.	16	55 771	...	...	15	(D)	...	...
26 \$1,000,000 TO \$1,999,000	51	69 746	2	(D)	39	52 871	5	(D)
27 \$500,000 TO \$999,000	98	71 203	2	(D)	75	53 961	10	7 107
28 \$200,000 TO \$499,000	167	54 417	7	2 129	114	37 156	12	3 874
29 LESS THAN \$200,000	334	31 366	18	2 228	220	19 875	36	3 402
30 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	2 484	1	(D)	6	(D)	1	(D)
WATCH MATERIALS, JEWELERS' TOOLS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31 \$2,000,000 AND OVER. . . . .	...	...	...	...	...	...	...	...
32 \$1,000,000 TO \$1,999,000	4	5 371	...	...	3	(D)	1	(D)
33 \$500,000 TO \$999,000	14	9 279	2	(D)	7	5 121	...	...
34 \$200,000 TO \$499,000	50	15 072	4	(D)	15	4 584	7	(D)
35 LESS THAN \$200,000	164	12 170	18	1 089	72	5 418	20	1 424
36 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	3	241	...	...	2	(D)	...	...
OTHER JEWELRY WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37 \$2,000,000 AND OVER.	2	(D)	...	...	1	(D)	1	(D)
38 \$1,000,000 TO \$1,999,000	12	(D)	1	(D)	7	8 817	3	(D)
39 \$500,000 TO \$999,000	27	18 749	2	(D)	14	8 859	3	2 175
40 \$200,000 TO \$499,000	70	22 700	8	2 702	44	14 422	6	2 216
41 LESS THAN \$200,000	236	16 528	21	1 331	136	8 807	28	2 247
42 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	2 423	...	...	3	(D)	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TRMNLs):								
LIQUEFIED PETROLEUM (LP) GAS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43 \$2,000,000 AND OVER.	11	47 561	1	(D)	1	(D)	...	(D)
44 \$1,000,000 TO \$1,999,000	14	20 446	1	(D)	2	(D)	3	4 669
45 \$500,000 TO \$999,000	24	15 914	...	...	2	(D)	4	2 709
46 \$200,000 TO \$499,000	55	17 263	4	(D)	6	1 476	7	(D)
47 LESS THAN \$200,000	173	14 457	9	655	23	2 036	16	1 183
48 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	5	4 712	...	...	...	(D)	...	...
OTHER PETROLEUM PRODUCTS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49 \$2,000,000 AND OVER.	136	1 133 160	7	29 231	40	580 071	19	132 254
50 \$1,000,000 TO \$1,999,000	192	272 491	10	13 420	43	62 762	34	48 877
51 \$500,000 TO \$999,000	371	267 303	17	12 075	56	41 216	69	52 710
52 \$200,000 TO \$499,000	900	288 585	51	17 104	137	44 001	118	37 691
53 LESS THAN \$200,000	159	178 139	83	7 130	267	24 531	341	28 792
54 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	185	44 473	9	2 950	15	6 660	27	4 728

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued
and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
2	(D)	2	(D)	2	(D)	...	...	1	(D)	3	(D)
6	8 707	5	(D)	1	(D)	5	6 390	1	(D)	7	8 596
3	2 292	7	5 129	2	(D)	2	(D)	2	(D)	5	3 250
7	2 108	6	1 661	4	1 186	3	1 206	6	1 732	13	4 320
30	2 649	15	1 163	6	674	13	1 031	8	724	17	1 398
12	(D)	...	...	...	...	1	(D)	1	(D)	1	(D)
1	(D)	...	...	...	...	1	(D)	...	...	...	7
2	(D)	3	4 365	...	...	2	(D)	...	...	5	6 500
2	(D)	2	(D)	1	(D)	3	1 694	1	(D)	11	7 649
5	1 837	4	3 037	6	(D)	9	2 942	4	(D)	6	2 173
19	1 552	35	2 316	19	2 096	13	1 100	10	905	34	2 945
...	...	4	(D)	1	(D)	2	(D)	1	(D)	4	2 845
...	...	...	...	...	...	...	...	...	...	1	(D)
...	...	2	(D)	...	...	...	...	...	...	5	6 277
1	(D)	...	...	...	...	...	...	...	...	4	(D)
12	(D)	2	(D)	1	(D)	1	(D)	...	...	...	1 328
1	(D)	4	(D)	2	(D)	2	(D)	1	(D)	12	1 028
...
...	...	...	...	...	...	1	(D)	...	...	...	19
3	4 520	1	(D)	...	...	...	...	...	...	1	(D)
2	(D)	...	...	...	...	1	(D)	2	(D)	6	(D)
6	1 577	3	(D)	3	(D)	3	(D)	1	(D)	12	3 898
16	1 472	27	2 105	5	506	9	744	6	275	33	3 121
...	(D)	1	(D)	...	...	...	...	...	...	...	(D)
...	...	1	(D)	...	...	...	...	...	...	...	25
2	(D)	...	...	...	...	3	(D)	...	...	...	...
2	(D)	2	(D)	...	...	1	(D)	...	...	6	(D)
5	1 475	2	(D)	1	(D)	4	1 268	3	1 165	19	6 130
12	1 001	9	506	...	...	8	1 101	7	639	24	2 614
...	...	...	...	...	...	1	(D)	...	...	...	(D)
...	...	...	...	...	...	...	...	...	...	...	31
...
1	(D)	1	(D)	1	(D)	1	(D)	...	...	1	(D)
4	(D)	3	(D)	3	947	5	1 695	2	(D)	7	(D)
10	913	16	1 017	3	(D)	3	(D)	5	(D)	17	1 366
...	...	1	(D)	...	...	...	...	...	...	...	...
...	...	...	...	...	...	...	...	...	...	...	37
...	...	...	...	...	...	...	...	...	...	1	(D)
1	(D)	2	(D)	...	...	2	(D)	...	...	3	2 115
5	(D)	1	(D)	1	(D)	...	...	...	...	5	1 228
6	410	15	929	...	...	6	(D)	2	(D)	22	2 112
...	...	...	...	1	(D)	...	...	...	...	2	(D)
1	(D)	...	...	...	...	3	(D)	...	...	5	15 518
1	(D)	1	(D)	...	...	3	(D)	1	(D)	2	(D)
2	(D)	3	(D)	2	(D)	5	2 950	3	(D)	3	1 908
11	3 451	4	1 569	3	(D)	13	3 971	...	...	7	2 134
21	1 696	20	1 607	17	1 444	34	2 983	14	1 172	19	1 681
...	(D)	1	(D)	...	...	1	(D)	1	(D)	2	(D)
14	132 365	11	48 006	3	14 232	18	163 206	3	7 229	21	120 746
15	19 782	14	17 636	6	9 155	29	43 640	8	12 208	33	45 011
42	30 569	54	38 457	25	16 084	47	32 140	23	16 830	38	27 222
91	29 832	138	42 726	74	24 358	164	58 121	40	12 830	67	21 922
253	21 040	301	25 969	155	11 308	...	33 681	140	11 064	211	14 624
24	2 392	18	10 347	11	2 637	43	8 100	18	4 085	20	2 574

Table 2B-MERCHANT WHOLESALERS: 1958-SALES SIZE OF ESTABLISHMENT-

Establishments

	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
	OTHER MISCELLANEOUS FREIGHT WHOLESALESA-								
	GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS:								
	GIFT, ART GOODS WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1	\$2,000,000 AND OVER	8	24 489	...	...	4	(D)	1	(D)
2	\$1,000,000 TO \$1,999,000	27	38 659	3	4 136	14	19 301	1	(D)
3	\$500,000 TO \$999,000	39	27 393	3	2 384	17	12 599	3	2 213
4	\$200,000 TO \$499,000	148	46 301	7	(D)	58	18 561	21	6 726
5	LESS THAN \$200,000	587	42 677	24	2 163	240	17 814	80	5 923
6	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	20	1 606	1	(D)	4	(D)	5	(D)
	GREETING CARDS DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7	\$2,000,000 AND OVER	3	9 220	...	...	2	(D)	...	...
8	\$1,000,000 TO \$1,999,000	8	10 806	...	...	4	5 071	3	(D)
9	\$500,000 TO \$999,000	21	14 749	1	(D)	4	2 904	6	4 374
10	\$200,000 TO \$499,000	49	15 436	4	(D)	13	4 082	15	5 073
11	LESS THAN \$200,000	233	16 456	19	1 419	76	5 108	35	3 074
12	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	476	...	...	2	(D)	1	(D)
	FLOWERS, BULBS, PLANTS WHOLESALERS:								
	CUT FLOWERS, POTTED PLANTS WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13	\$2,000,000 AND OVER	6	25 186	...	...	2	(D)	2	(D)
14	\$1,000,000 TO \$1,999,000	9	13 036	...	...	4	6 712	2	(D)
15	\$500,000 TO \$999,000	50	35 034	5	3 316	5	3 349	10	6 730
16	\$200,000 TO \$499,000	169	54 054	8	2 464	39	13 324	30	9 122
17	LESS THAN \$200,000	475	40 350	43	3 086	122	10 267	94	8 312
18	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	13	1 455	...	...	5	(D)	1	(D)
	BULB, ROOT, NURSERY STOCK DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19	\$2,000,000 AND OVER	1	(D)	...	...	1	(D)	...	...
20	\$1,000,000 TO \$1,999,000	2	(D)	...	...	1	(D)	1	(D)
21	\$500,000 TO \$999,000	13	8 918	...	...	5	3 497	3	2 029
22	\$200,000 TO \$499,000	23	6 867	...	...	7	2 037	2	(D)
23	LESS THAN \$200,000	133	8 980	9	(D)	24	1 874	25	1 697
24	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	9	1 028	1	(D)	2	(D)	1	(D)
	ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
25	\$2,000,000 AND OVER	15	74 245	...	...	9	52 112	1	(D)
26	\$1,000,000 TO \$1,999,000	28	36 308	1	(D)	13	17 423	4	4 419
27	\$500,000 TO \$999,000	87	59 727	7	(D)	33	22 989	18	12 705
28	\$200,000 TO \$499,000	224	69 965	14	4 452	75	23 633	58	18 500
29	LESS THAN \$200,000	865	63 412	67	4 863	297	22 208	178	13 272
30	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	37	7 345	1	(D)	13	3 973	4	(D)
	FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
31	\$2,000,000 AND OVER	33	158 839	3	(D)	10	58 631	5	15 301
32	\$1,000,000 TO \$1,999,000	41	54 663	3	4 679	2	(D)	5	6 975
33	\$500,000 TO \$999,000	101	70 586	1	(D)	20	14 343	2	(D)
34	\$200,000 TO \$499,000	208	65 918	9	2 833	33	9 943	12	3 439
35	LESS THAN \$200,000	871	51 239	99	4 733	124	7 255	114	5 405
36	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	33	9 800	1	(D)	3	(D)	3	(D)
	GENERAL MERCHANDISE DISTRIBUTORS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
37	\$2,000,000 AND OVER	47	422 660	1	(D)	17	161 900	6	81 668
38	\$1,000,000 TO \$1,999,000	74	97 331	2	(D)	18	24 999	17	21 313
39	\$500,000 TO \$999,000	88	60 704	4	2 600	29	20 596	20	13 963
40	\$200,000 TO \$499,000	173	55 500	4	1 303	67	21 284	33	10 610
41	LESS THAN \$200,000	427	30 456	21	1 613	143	9 431	69	5 338
42	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	25	10 005	...	...	9	2 072	6	4 021
	LUGGAGE, SADDLERY WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
43	\$2,000,000 AND OVER	1	(D)	...	...	1	(D)	...	...
44	\$1,000,000 TO \$1,999,000	5	7 085	...	...	5	7 085	...	...
45	\$500,000 TO \$999,000	12	8 186	2	(D)	6	(D)	...	...
46	\$200,000 TO \$499,000	30	8 486	2	(D)	20	5 857	4	9-5
47	LESS THAN \$200,000	90	7 088	7	326	31	2 863	20	1 406
48	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	2	(D)	1	(D)	1	(D)	...	...
	MUSICAL INSTRUMENTS, SHEET MUSIC WHOLESALERS:								
	ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
49	\$2,000,000 AND OVER	23	86 589	1	(D)	9	29 157	6	29 820
50	\$1,000,000 TO \$1,999,000	59	79 635	4	(D)	21	28 442	10	14 528
51	\$500,000 TO \$999,000	115	84 043	5	3 766	42	31 642	16	11 860
52	\$200,000 TO \$499,000	167	56 737	4	1 385	67	21 822	24	8 514
53	LESS THAN \$200,000	269	20 687	14	837	99	7 208	45	3 605
54	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	41	24 720	...	...	21	3 286	7	17 270

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	
...	...	...	...	...	...	1	(D)	...	...	...	...	1
1	(D)	...	...	...	...	2	(D)	1	(D)	5	7 229	8
2	(D)	2	(D)	1	(D)	3	1 776	...	...	8	5 059	3
7	2 074	10	2 899	2	(D)	6	2 102	3	803	34	10 566	4
33	2 551	43	3 698	4	205	23	1 484	20	917	120	7 922	5
1	(D)	1	(D)	...	...	1	(D)	2	(D)	5	381	6
...
1	(D)	...	...	...	...	...	...	...	...	...	...	7
1	(D)	...	...	...	...	...	...	...	...	...	...	8
3	2 034	1	(D)	1	(D)	...	...	...	...	5	(D)	9
4	1 235	3	723	...	...	4	(D)	2	(D)	4	1 274	10
18	1 399	25	1 851	3	(D)	8	454	8	(D)	41	2 787	11
...	(D)	2	(D)	...	...	2	(D)	...	...	2	(D)	12
...
...	...	...	...	...	...	1	(D)	1	(D)	1	(D)	13
...	...	...	...	...	...	4	686	...	...	2	(D)	14
...	...	6	(D)	6	(D)	1	(D)	1	(D)	12	9 127	15
9	3 134	23	7 460	15	(D)	18	5 103	3	(D)	24	7 606	16
20	1 537	57	4 838	18	1 594	41	4 366	17	1 628	63	4 722	17
4	363	1	(D)	...	(D)	1	(D)	...	...	1	(D)	18
...
...	...	...	...	...	...	...	...	...	...	...	...	19
...	...	...	...	...	...	...	...	...	...	...	...	20
2	(D)	4	1 145	...	...	1	(D)	...	...	5	(D)	21
4	(D)	13	926	5	375	14	(D)	4	(D)	35	2 678	23
...	...	2	(D)	...	...	...	...	...	(D)	3	(D)	24
1	(D)	...	...	...	...	2	(D)	...	...	2	(D)	25
1	(D)	4	5 821	...	(D)	1	(D)	...	...	3	3 548	26
7	4 696	5	3 281	...	...	4	2 638	1	(D)	12	8 013	27
18	5 717	18	5 276	4	(D)	10	2 691	5	(D)	22	7 236	28
64	4 613	78	5 698	21	1 178	62	4 424	14	866	84	6 290	29
5	(D)	5	553	...	(D)	3	404	1	(D)	5	(D)	30
...
1	(D)	3	7 221	2	(D)	...	...	...	...	9	35 908	31
4	(D)	9	11 470	6	8 219	4	5 878	...	...	8	10 058	32
1	(D)	29	19 506	15	10 562	16	11 351	1	(D)	16	11 100	33
6	2 283	55	17 166	38	12 129	25	8 137	5	1 696	25	8 292	34
45	1 847	172	11 176	99	6 923	88	5 998	22	1 097	108	6 775	35
...	...	11	1 262	1	(D)	6	4 373	3	(D)	5	1 909	36
...
4	(D)	4	25 672	2	(D)	5	29 594	...	...	8	(D)	37
9	11 344	4	5 390	3	3 847	9	12 823	2	(D)	10	12 604	38
4	2 497	7	4 433	4	3 040	6	(D)	4	(D)	10	6 745	39
10	3 506	17	5 239	8	2 745	11	3 531	6	1 743	17	5 539	40
28	1 899	38	2 945	15	767	43	3 128	7	413	63	4 922	41
1	(D)	4	1 059	2	(D)	2	(D)	...	...	1	(D)	42
...
...	...	...	...	...	...	...	...	...	...	...	...	43
...	...	...	...	...	...	...	...	...	...	...	...	44
...	...	1	(D)	...	...	2	(D)	...	...	1	(D)	45
...	...	1	(D)	...	...	...	...	...	...	3	(D)	46
5	532	9	(D)	1	(D)	9	(D)	1	(D)	7	584	47
...	...	...	...	...	...	...	...	...	...	...	...	48
...
...	...	2	(D)	...	...	...	...	...	...	5	20 855	49
5	(D)	2	(D)	3	4 388	3	3 814	...	...	11	13 707	50
8	5 893	12	8 618	1	(D)	7	4 537	2	(D)	22	15 758	51
7	2 454	12	3 566	3	1 071	14	4 315	8	2 820	28	10 090	52
17	1 556	20	1 621	2	(D)	15	1 063	5	(D)	53	4 491	53
2	(D)	2	(D)	2	(D)	7	2 864	54

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Table 2B.—MERCHANT WHOLESALERS: 1958—SALES SIZE OF ESTABLISHMENT—

Establishments

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS—CON.								
OTHER MERCHANT WHOLESALERS—CON.								
TEXTILE BAGS, BAGGING, BURLAP DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
1 \$2,000,000 AND OVER.	28	151 387	1	(D)	16	111 368	3	(D)
2 \$1,000,000 TO \$1,999,000	33	44 310	1	(D)	22	30 102	1	(D)
3 \$500,000 TO \$999,000	81	56 379	7	5 303	40	27 665	9	5 974
4 \$200,000 TO \$499,000	141	45 921	15	5 051	58	22 467	14	4 365
5 LESS THAN \$200,000	410	33 297	37	2 492	172	14 743	35	2 546
6 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	22	9 909	4	(D)	7	1 082	...	(D)
FOOD, BEVERAGE BASIC MATERIALS DISTRIBUTORS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
7 \$2,000,000 AND OVER.	25	602 254	...	...	15	(D)	3	(D)
8 \$1,000,000 TO \$1,999,000	21	28 869	...	...	12	15 810	...	...
9 \$500,000 TO \$999,000	38	29 491	1	(D)	9	7 645	4	6 635
10 \$200,000 TO \$499,000	63	19 973	5	(D)	19	5 663	11	3 552
11 LESS THAN \$200,000	202	14 136	17	1 306	57	3 946	35	2 340
12 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	...	1 146	...	...	...	(D)	1	(D)
WALLPAPER WHOLESALERS:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
13 \$2,000,000 AND OVER.	1	(D)	...	...	1	(D)	...	...
14 \$1,000,000 TO \$1,999,000	7	(D)	1	(D)	2	(D)	3	5 009
15 \$500,000 TO \$999,000	15	10 700	3	(D)	7	5 041	3	2 307
16 \$200,000 TO \$499,000	39	12 676	6	2 420	12	3 582	7	2 073
17 LESS THAN \$200,000	166	14 899	11	843	61	6 265	22	2 198
18 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	265	1	(D)	2	(D)	...	...
OTHER:								
ESTABLISHMENTS OPERATED ENTIRE YR WITH ANNUAL SALES OF--								
19 \$2,000,000 AND OVER.	81	627 913	9	41 255	46	410 451	6	19 172
20 \$1,000,000 TO \$1,999,000	145	205 249	16	22 331	58	83 267	26	34 494
21 \$500,000 TO \$999,000	227	156 568	17	11 152	80	56 293	40	27 552
22 \$200,000 TO \$499,000	435	141 004	38	11 995	183	60 693	66	22 004
23 LESS THAN \$200,000	1 684	112 332	147	9 501	609	43 492	248	15 318
24 ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	35	29 918	4	4 471	6	7 146	5	5 424

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

and Sales

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
...	...	3	10 371	1	(D)	1	(D)	...	...	3	13 760
4	5 448	1	(D)	1	(D)	2	(D)	...	...	1	(D)
4	3 400	8	3 622	1	(D)	3	1 967	...	...	10	(D)
5	1 741	13	3 661	4	1 056	8	2 557	2	(D)	12	(D)
29	2 374	50	5 056	9	538	26	1 565	8	438	44	5 545
...	...	2	(D)	2	(D)	1	(D)	...	(D)	6	380
3	15 986	...	...	1	(D)	2	(D)	1	(D)	...	...
1	(D)	1	(D)	3	4 764	2	(D)	...	...	2	(D)
2	(D)	7	5 444	1	(D)	3	2 457	2	(D)	4	(D)
1	(D)	6	(D)	5	1 487	7	2 350	1	(D)	8	2 708
15	788	14	1 011	10	1 051	26	1 512	7	514	21	1 668
1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	...	...
...
...
1	(D)	...	...	1	(D)	...	...	...	...	...	...
1	(D)	3	(D)	...	...	2	(D)	1	(D)	7	(D)
12	(D)	17	1 278	5	(D)	8	(D)	4	(D)	26	2 145
...	...	1	(D)	...	...	...	...	...	...	...	...
3	(D)	6	17 959	1	(D)	4	20 356	...	...	6	100 112
8	10 974	13	19 220	7	10 166	6	(D)	1	(D)	10	14 734
10	6 719	22	14 925	9	6 052	13	(D)	2	(D)	34	23 844
16	5 098	37	11 751	12	3 611	30	9 316	7	1 883	46	14 653
91	6 219	156	10 426	49	3 580	131	8 019	43	1 805	210	13 972
2	(D)	6	3 503	3	(D)	2	(D)	2	(D)	5	3 424

WHOLESALE TRADE-SUMMARY STATISTICS

Table 20.-MERCHANT WHOLESALERS: 1958 FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS

Kind of business, and sales range of establishments	All establishments	Number of establishments having ratio of operating expense to sales of--										
		Less than 5.0 percent	5.0 to 5.9 percent	6.0 to 6.9 percent	7.0 to 7.9 percent	8.0 to 8.9 percent	9.0 to 9.9 percent	10.0 to 10.9 percent	11.0 to 11.9 percent	12.0 to 12.9 percent	13.0 to 13.9 percent	14.0 percent or more
MERCHANT WHOLESALERS, TOTAL	188,775	8,897	7,207	7,523	17,705	15,183	23,096	10,607	33,287	18,875	10,516	24,639
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	188,775	8,768	7,117	7,404	17,194	14,894	22,442	10,132	32,367	18,352	10,226	23,775
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	10,866	2,087	1,347	891	1,483	1,410	1,366	674	995	360	130	123
\$1,000,000 TO \$1,999,000	14,384	1,365	1,327	1,007	1,790	1,636	2,190	1,436	2,045	929	327	330
\$500,000 TO \$999,000	23,545	1,623	1,376	1,275	2,598	2,448	3,550	2,914	4,066	1,864	881	930
\$200,000 TO \$499,000	42,972	1,989	1,527	1,726	4,459	3,681	5,970	6,008	6,195	4,341	2,406	2,670
LESS THAN \$200,000	9,971	1,704	1,538	2,505	6,864	5,719	9,366	11,106	17,066	10,838	6,484	19,722
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5,049	129	90	119	511	289	654	669	920	523	290	855
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS												
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS, NEW AND USED AUTOMOBILE DISTRIBUTORS, TOTAL	1,293	45	41	80	619	56	58	55	136	86	32	85
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,217	44	41	71	584	54	56	52	131	74	28	82
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	121	17	16	6	66	3	3	3	8	1	...	...
\$1,000,000 TO \$1,999,000	101	11	8	3	42	6	9	4	11	6	...	1
\$500,000 TO \$999,000	157	10	7	7	84	9	11	5	17	4	2	1
\$200,000 TO \$499,000	303	3	6	13	191	12	16	8	31	13	6	4
LESS THAN \$200,000	535	3	4	42	201	24	17	32	66	50	20	76
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	76	1	...	9	35	2	2	3	5	12	4	3
TRUCK, TRACTOR (ROAD-TYPE) DEALERS, TOTAL	1,670	6	17	24	31	74	93	695	435	51	41	203
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,621	6	17	24	31	74	91	673	421	50	41	193
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	50	...	...	3	3	6	6	2	27	2	...	1
\$1,000,000 TO \$1,999,000	150	1	4	4	6	11	22	33	62	3	2	2
\$500,000 TO \$999,000	296	1	5	6	7	24	26	88	108	12	10	9
\$200,000 TO \$499,000	467	3	5	9	6	21	18	230	105	16	15	39
LESS THAN \$200,000	658	1	3	2	9	12	19	320	119	17	14	142
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	...	...	...	...	...	2	22	14	1	...	10
AUTOMOTIVE EQUIPMENT WHOLESALERS:												
AUTOMOTIVE GLASS JOBBERS, TOTAL	190	1	...	1	2	8	9	8	72	43	7	39
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	182	1	...	1	2	7	9	8	67	42	7	38
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	2	...	...	...	...	...	...	...	...	1	...	1
\$500,000 TO \$999,000	13	1	...	...	2	1	2	...	1	3	...	3
\$200,000 TO \$499,000	35	...	...	1	...	4	3	4	11	7	2	3
LESS THAN \$200,000	132	...	...	...	...	2	4	4	55	31	5	31
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	...	...	...	...	1	...	...	5	1	...	1
NEW AUTOMOTIVE PARTS, ACCESSORIES JOBBERS, TOTAL	14,108	63	58	102	161	423	712	1,073	5,155	3,501	1,208	1,652
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	13,719	62	58	100	159	420	703	1,057	4,980	3,403	1,189	1,588
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	152	8	9	10	7	12	9	22	22	43	4	6
\$1,000,000 TO \$1,999,000	372	10	5	6	13	16	32	42	103	115	17	13
\$500,000 TO \$999,000	1,092	18	11	13	11	35	59	104	311	353	103	74
\$200,000 TO \$499,000	3,334	11	12	26	36	99	157	241	1,236	895	373	248
LESS THAN \$200,000	8,765	15	21	45	92	258	446	646	3,308	1,997	692	1,247
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	389	1	...	2	2	3	9	16	175	98	19	64
USED AUTOMOTIVE PARTS, ACCESSORIES JOBBERS, TOTAL	1,476	2	3	4	9	18	17	34	553	284	96	454
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,441	2	3	4	9	16	17	33	544	274	95	444
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	2	...	...	...	...	...	1	...	...	1	...	...
\$1,000,000 TO \$1,999,000	12	...	1	...	...	...	...	1	2	5	1	2
\$500,000 TO \$999,000	40	1	2	...	1	3	...	1	11	8	5	8
\$200,000 TO \$499,000	174	...	...	...	2	1	4	7	71	45	11	33
LESS THAN \$200,000	1,213	1	...	4	6	12	12	24	460	215	78	401
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	...	...	...	...	2	...	1	9	10	3	10
GARAGE EQUIPMENT, TOOLS DISTRIBUTORS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	316	1	3	4	5	14	15	14	118	77	28	37
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	4	1	1	...	...	...	...	...	...	2	...	...
\$1,000,000 TO \$1,999,000	6	...	...	...	...	1	...	...	...	1	4	...
\$500,000 TO \$999,000	23	...	...	...	1	...	2	1	6	11	1	1
\$200,000 TO \$499,000	76	...	...	...	1	4	5	5	34	17	5	5
LESS THAN \$200,000	207	...	2	4	3	9	8	8	77	43	22	31
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	...	...	...	...	...	...	...	12	4	...	5
TIRE, TUBE WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,692	18	23	33	47	91	123	499	352	164	121	278
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	27	4	2	1	3	4	3	1	6	1	2	...
\$1,000,000 TO \$1,999,000	84	2	3	2	7	8	9	12	27	7	3	4
\$500,000 TO \$999,000	224	3	3	8	10	17	17	38	65	30	15	18
\$200,000 TO \$499,000	504	4	5	12	11	34	38	133	100	56	51	60
LESS THAN \$200,000	853	5	9	10	16	26	52	296	140	63	9	185
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	57	...	1	...	...	2	4	19	14	5	1	11
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS												
DRUGS, DRUG PROPRIETARIES, DRUG SUNDRIES WHOLESALERS, GENERAL-LINE DRUG WHOLESALERS, TOTAL	311	4	4	16	30	146	88	15	1	2	1	4
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	310	4	4	16	30	146	87	15	1	2	1	4
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	258	4	2	12	26	133	67	12	1	1	...	...
\$1,000,000 TO \$1,999,000	51	...	2	4	4	17	0	7	...	1	1	...
\$500,000 TO \$999,000 . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 TO \$499,000 . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
LESS THAN \$200,000 . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	1	...	...	...	...	...	1	...	...	...	...	...

Standard Notes. ... Represents zero. D. Withheld to avoid disclosure.

NA Not available.

X Item not applicable.

Z. Less than 0.5 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS--CON.												
DRUGS, DRUG PROPRIETARIES, DRUG SUNDRIES WHOLESALERS--CON.												
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS, TOTAL	2 731	61	80	109	153	336	767	175	179	124	146	601
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 649	61	79	108	151	324	738	171	177	120	138	582
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	147	9	8	4	21	28	48	9	9	2	1	8
\$1,000,000 TO \$1,999,000	173	8	9	19	21	19	50	18	17	2	5	5
\$500,000 TO \$999,000	308	12	17	21	23	42	102	34	30	7	6	14
\$200,000 TO \$499,000	565	14	21	24	39	72	209	55	43	28	24	36
LESS THAN \$200,000	1 456	18	24	40	47	163	329	55	78	81	102	519
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	82	...	1	1	2	12	29	4	2	4	8	19
PAINT, VARNISH WHOLESALERS, TOTAL	1 250	6	6	7	13	42	70	82	430	315	104	175
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 214	6	6	7	13	41	70	82	417	305	102	165
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	15	1	...	...	...	...	1	3	2	5	2	1
\$1,000,000 TO \$1,999,000	19	...	...	...	...	2	3	1	3	8	1	1
\$500,000 TO \$999,000	95	...	...	1	2	1	8	12	34	26	6	5
\$200,000 TO \$499,000	290	3	2	2	1	11	19	19	110	87	26	10
LESS THAN \$200,000	795	2	4	4	10	27	39	47	268	179	67	148
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	36	...	...	...	...	1	...	...	13	10	2	10
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS, TOTAL	2 805	67	54	85	105	276	943	132	189	155	248	551
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 708	67	54	84	103	263	899	126	186	151	241	534
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	141	16	15	8	12	20	39	14	9	2	3	3
\$1,000,000 TO \$1,999,000	189	15	6	17	15	25	61	15	9	8	4	14
\$500,000 TO \$999,000	302	13	15	11	23	31	119	20	28	15	13	14
\$200,000 TO \$499,000	553	11	9	14	28	41	251	30	56	25	40	48
LESS THAN \$200,000	1 523	12	9	34	25	146	429	47	84	101	181	455
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	97	...	...	1	2	13	44	6	3	4	7	17
DRY GOODS, APPAREL WHOLESALERS												
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS:												
GENERAL-LINE DRY GOODS WHOLESALERS, TOTAL	105	5	7	3	7	15	47	11	3	1	2	4
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	102	5	7	3	7	15	44	11	3	1	2	4
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	19	1	1	...	...	5	9	1	2	...	...	...
\$1,000,000 TO \$1,999,000	30	2	1	...	2	4	15	6	...	...	...	...
\$500,000 TO \$999,000	36	2	1	3	4	5	15	3	1	...	1	1
\$200,000 TO \$499,000	6	...	1	...	1	1	2	1	...	...	...	...
LESS THAN \$200,000	11	...	3	...	...	...	3	...	...	1	1	3
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	...	...	...	...	...	3	...	...	...	...	...
PIECE GOODS WHOLESALERS, TOTAL	1 926	72	81	144	457	211	192	142	220	131	107	169
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 891	72	81	141	443	210	189	141	216	128	104	166
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	122	17	13	10	37	18	14	5	2	1	3	2
\$1,000,000 TO \$1,999,000	195	21	21	19	55	20	20	12	16	5	4	2
\$500,000 TO \$999,000	304	8	11	30	91	49	35	20	27	13	12	8
\$200,000 TO \$499,000	467	20	21	29	98	68	62	43	44	30	27	25
LESS THAN \$200,000	803	6	15	53	162	55	58	61	127	79	58	129
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	...	...	3	14	1	3	1	4	3	3	3
NOTIONS WHOLESALERS, TOTAL	912	12	15	22	39	74	77	199	213	58	55	148
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	883	12	14	22	39	74	76	185	209	55	54	143
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	8	3	...	...	1	...	...	...	3	...	...	1
\$1,000,000 TO \$1,999,000	33	1	...	2	3	2	5	1	14	1	2	2
\$500,000 TO \$999,000	82	1	...	2	5	9	4	25	25	2	3	6
\$200,000 TO \$499,000	208	3	5	3	7	22	29	45	54	11	14	15
LESS THAN \$200,000	552	4	9	15	23	41	38	114	113	41	35	119
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	29	...	1	...	...	...	1	14	4	3	1	5
PIECE GOODS CONVERTERS, TOTAL	682	50	60	79	158	98	78	40	56	26	16	21
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	679	50	60	79	157	97	77	40	56	26	16	21
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	128	15	24	18	32	15	11	3	6	2	2	...
\$1,000,000 TO \$1,999,000	123	18	10	24	26	18	10	6	8	2	1	...
\$500,000 TO \$999,000	161	7	13	13	38	31	24	12	13	6	2	2
\$200,000 TO \$499,000	142	9	8	11	33	23	20	13	15	6	2	2
LESS THAN \$200,000	125	1	5	13	28	10	12	6	14	10	9	17
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	...	...	...	1	1	1	...	...	...	...	...
OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS, TOTAL	785	22	12	23	21	84	312	39	57	47	94	74
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	746	22	12	23	20	81	290	39	57	46	85	71
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	25	5	3	...	...	3	8	3	2	1	...	...
\$1,000,000 TO \$1,999,000	41	6	1	4	3	4	13	4	5	1	...	...
\$500,000 TO \$999,000	63	6	2	3	3	4	31	3	4	2	3	2
\$200,000 TO \$499,000	180	3	1	10	7	20	87	14	16	8	7	7
LESS THAN \$200,000	437	2	5	6	7	50	151	15	30	34	75	62
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	39	...	...	...	1	3	22	...	...	1	9	3
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS:												
MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHOLESALERS, TOTAL	...	8	22	14	30	62	160	30	46	28	22	32
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	...	8	22	14	30	61	159	30	46	27	22	28
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	28	5	4	...	1	2	13	1	...	2	...	...
\$1,000,000 TO \$1,999,000	49	...	4	...	5	5	24	3	5	...	3	...
\$500,000 TO \$999,000	74	2	5	3	8	12	24	4	4	...	3	5
\$200,000 TO \$499,000	111	...	3	6	6	18	36	11	18	7	3	3
LESS THAN \$200,000	11	1	6	5	10	24	62	11	19	14	13	20
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	...	...	...	...	1	1	...	...	1	...	4

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2C. MERCHANT WHOLESALERS: 1958. FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS. Continued

Kind of business and sales ratio of establishment	All estab- lish- ment.	Number of establishments having ratio of operating expense to sales of--										
		Less than 6.0 percent	6.0 to 6.9 percent	7.0 to 7.9 percent	8.0 to 10.9 percent	11.0 to 12.9 percent	13.0 to 14.9 percent	15.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
DRY GOODS, APPAREL WHOLESALERS--CON.												
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHLSLRS--CON.												
MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS, TOTAL	1 025	22	40	55	64	135	318	87	101	54	62	87
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 001	22	39	55	64	132	303	87	100	54	61	84
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	31	2	1	3	2	5	9	5	2	...	1	1
\$1,000,000 TO \$1,999,000	67	4	6	4	6	8	24	8	3	1	...	3
\$500,000 TO \$999,000	153	10	7	16	12	19	43	9	18	6	9	4
\$200,000 TO \$499,000	255	2	16	13	22	34	89	24	23	13	11	8
LESS THAN \$200,000	495	4	9	19	22	66	138	41	54	34	40	68
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	24	...	1	...	...	3	15	...	1	...	1	3
WOMEN'S, CHILDREN'S CLOTHING, ACCESSORIES WHLSLRS, TOTAL	1 373	36	42	56	72	166	491	130	120	69	69	122
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 335	36	41	56	71	156	475	128	118	69	66	117
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	59	5	4	4	6	8	21	5	3	3	...	...
\$1,000,000 TO \$1,999,000	126	11	5	7	6	13	50	13	6	4	5	6
\$500,000 TO \$999,000	205	10	10	17	14	18	81	20	15	8	6	6
\$200,000 TO \$499,000	345	6	14	16	20	39	120	53	35	21	13	8
LESS THAN \$200,000	600	4	8	12	25	78	203	37	59	33	44	97
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	38	...	1	...	1	10	16	2	2	...	1	5
HOSIERY, UNDERWEAR WHOLESALERS, TOTAL	518	14	25	32	35	69	162	29	41	26	45	40
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	505	13	25	32	35	67	158	29	41	25	45	35
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	22	...	...	1	4	4	8	2	1	1	1	...
\$1,000,000 TO \$1,999,000	47	2	4	2	2	8	21	1	5	1	1	...
\$500,000 TO \$999,000	54	2	6	6	4	8	16	5	2	4	1	...
\$200,000 TO \$499,000	117	5	8	12	12	13	40	5	7	4	7	4
LESS THAN \$200,000	265	4	7	11	13	34	73	16	26	15	35	31
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	13	1	...	...	...	2	4	...	...	1	...	5
DRESSED FURS, FUR CLOTHING WHOLESALERS, TOTAL	290	8	8	28	68	24	30	23	39	21	14	27
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	281	8	8	28	65	24	30	23	39	20	13	23
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	4	...	...	1	2	...	...	...	...	1	...	...
\$1,000,000 TO \$1,999,000	19	3	...	5	4	1	1	3	2	...	...	...
\$500,000 TO \$999,000	32	2	1	4	10	2	6	4	2	...	...	1
\$200,000 TO \$499,000	67	...	5	8	21	11	9	2	7	2	2	...
LESS THAN \$200,000	159	3	2	10	28	10	14	14	28	17	11	22
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	9	...	...	...	3	...	...	...	...	1	1	4
MILLINERY, MILLINERY SUPPLIES DISTRIBUTORS, TOTAL	325	...	...	6	8	27	37	77	54	36	32	48
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	316	...	...	6	8	27	36	72	53	36	32	46
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	3	...	...	...	2	1	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	15	...	...	1	3	2	2	2	4	...	1	...
\$500,000 TO \$999,000	29	...	...	...	1	6	3	6	4	5	1	3
\$200,000 TO \$499,000	79	...	...	1	...	10	13	24	12	8	7	4
LESS THAN \$200,000	190	...	...	4	2	8	18	40	33	23	23	39
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	9	...	...	...	...	...	1	5	1	...	...	2
WORK CLOTHING WHOLESALERS, TOTAL	180	3	15	6	16	31	44	13	16	10	10	16
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	178	3	15	6	14	31	44	13	16	10	10	16
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	3	...	1	...	...	1	...	1	...	...	...	...
\$1,000,000 TO \$1,999,000	14	1	3	2	2	4	1	...	...	1	...	...
\$500,000 TO \$999,000	28	...	3	1	2	8	9	4	...	...	1	...
\$200,000 TO \$499,000	45	2	4	1	6	6	14	2	5	3	1	1
LESS THAN \$200,000	88	...	4	2	4	13	19	7	10	6	8	15
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	2	...	...	...	2	...	...	...	...	...	...	...
FOOTWEAR WHOLESALERS, TOTAL	616	12	22	27	52	99	204	54	53	25	34	34
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	603	12	22	27	52	99	195	54	53	25	34	30
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	40	1	2	2	5	7	19	2	2	...	...	...
\$1,000,000 TO \$1,999,000	75	3	4	2	8	14	26	9	3	2	3	1
\$500,000 TO \$999,000	113	3	5	9	10	20	39	9	7	5	5	1
\$200,000 TO \$499,000	163	3	5	9	19	30	51	15	18	8	5	...
LESS THAN \$200,000	212	2	6	5	10	28	60	19	23	10	21	28
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	13	...	...	...	...	...	9	...	...	...	...	4
GROCERIES AND RELATED PRODUCTS, WHOLESALERS												
GENERAL-LINE GROCERY WHOLESALERS:												
VOLUNTARY GROUP GROCERY WHOLESALERS, TOTAL	673	204	245	107	63	25	11	7	6	1	1	3
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	669	204	244	107	62	24	10	7	6	1	1	3
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER,	467	161	178	78	34	13	2	1	...	...	...	...
\$1,000,000 TO \$1,999,000	97	14	46	14	15	5	...	2	1	...	...	...
\$500,000 TO \$999,000	105	29	20	15	13	6	8	4	5	1	1	3
\$200,000 TO \$499,000 . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
LESS THAN \$200,000 . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR,	4	...	1	...	1	1	1	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.—MERCHANDISE DISTRIBUTORS: 1958—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratios of operating expense to sales											
		Less than 1/20 percent	1/20 to 1/10 percent	1/10 to 1/5 percent	1/5 to 1/3 percent	1/3 to 1/2 percent	1/2 to 2/3 percent	2/3 to 3/4 percent	3/4 to 1 percent	1 to 1 1/4 percent	1 1/4 to 1 1/2 percent	1 1/2 to 2 percent	2 percent or more
GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.													
GENERAL-LINE GROCERY WHOLESALERS--CON.													
CASH-CARRY FOOD DEPOT, TOTAL	371	116	126	69	20	11	8	3	4	3	1	10	
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	360	113	125	68	20	8	6	2	4	3	1	10	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	1	...	...	1	...	...	...	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	35	15	13	3	2	1	...	...	1	...	...	...	...
\$500,000 TO \$999,000	106	40	49	12	2	1	1	...	1	...	...	...	...
\$200,000 TO \$499,000	159	45	56	45	6	3	2	1	...	1	...	...	...
LESS THAN \$200,000	59	13	7	7	10	3	3	1	2	2	1	10	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	3	1	1	...	3	2	1	...	...	...	...	...
OTHER GENERAL-LINE GROCERY WHOLESALERS, TOTAL													
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,000	148	289	241	325	95	43	22	38	7	...	1	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	402	62	116	86	81	25	14	10	4	4	...	...	...
\$1,000,000 TO \$1,999,000	419	...	103	88	115	30	17	9	...	...	...	...	...
\$500,000 TO \$999,000	38	38	70	66	126	39	12	3	24	3	...	1	
\$200,000 TO \$499,000	...	...	...	...	...	...	...	...	...	...	...	...	...
LESS THAN \$200,000	15	...	...	...	...	...	...	...	...	1	...	1	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	1	3	1	...	...	...	...	...	...	...
DAIRY PRODUCTS DISTRIBUTORS, TOTAL													
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	3,067	166	166	279	1,153	216	151	149	301	177	115	194	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	152	41	5	11	57	13	6	8	3	4	2	2	
\$1,000,000 TO \$1,999,000	194	33	17	13	61	10	12	6	20	12	7	3	
\$500,000 TO \$999,000	365	27	32	29	116	27	23	28	39	30	7	7	
\$200,000 TO \$499,000	705	22	40	55	287	64	39	27	88	38	31	14	
LESS THAN \$200,000	1,570	43	67	161	604	98	69	78	143	86	63	158	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	81	...	5	10	28	4	2	2	8	7	5	10	
POULTRY, POULTRY PRODUCTS DISTRIBUTORS, TOTAL													
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2,082	197	217	236	876	166	96	75	111	35	6	67	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	170	68	36	13	40	3	6	3	...	1	...	...	...
\$1,000,000 TO \$1,999,000	184	33	32	21	66	14	10	3	3	2	...	...	...
\$500,000 TO \$999,000	266	31	23	35	120	20	17	6	11	3	...	...	...
\$200,000 TO \$499,000	472	36	50	53	231	40	25	16	15	6	...	...	...
LESS THAN \$200,000	938	28	74	109	388	87	37	47	76	19	6	67	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	52	1	2	5	31	2	1	...	6	4	...	...	...
CONFECTIONERY WHOLESALERS, TOTAL													
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2,113	146	150	171	580	262	221	162	197	58	47	119	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	38	3	6	2	9	5	3	5	3	1	1	...	...
\$1,000,000 TO \$1,999,000	106	27	8	11	21	6	8	8	7	4	4	2	
\$500,000 TO \$999,000	227	32	38	16	62	13	26	17	15	5	1	2	
\$200,000 TO \$499,000	592	40	47	37	166	84	79	61	53	9	11	5	
LESS THAN \$200,000	1,104	40	50	100	308	150	103	68	111	38	29	107	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	46	4	1	5	14	4	2	3	8	1	1	3	
FISH, SEAFOOD DISTRIBUTORS, TOTAL													
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,591	33	54	68	86	180	606	87	104	74	89	210	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	41	5	7	2	3	6	13	2	1	...	2	...	...
\$1,000,000 TO \$1,999,000	83	8	2	2	14	17	22	5	6	4	1	2	
\$500,000 TO \$999,000	169	3	7	19	16	21	62	13	17	4	5	2	
\$200,000 TO \$499,000	416	7	20	24	22	37	192	31	29	23	18	13	
LESS THAN \$200,000	834	9	18	19	29	95	296	34	49	39	59	187	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	48	1	...	2	2	4	21	2	2	4	4	6	
MEAT, MEAT PRODUCTS WHOLESALERS, TOTAL													
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	4,459	647	452	448	1,455	443	318	184	289	78	50	95	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	414	143	56	44	87	42	26	4	9	2	...	1	
\$1,000,000 TO \$1,999,000	434	62	74	39	137	46	29	22	15	6	3	1	
\$500,000 TO \$999,000	685	93	81	75	194	91	80	35	25	7	4	...	...
\$200,000 TO \$499,000	1,314	223	132	126	444	140	91	53	75	22	5	3	
LESS THAN \$200,000	1,476	121	103	152	525	114	88	63	153	37	36	84	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	136	5	6	12	68	10	4	7	12	4	2	6	
FRESH FRUIT, VEGETABLE WHOLESALERS, TOTAL													
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	6,191	258	382	446	537	642	542	1,449	1,177	157	75	627	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	272	41	35	27	30	32	23	15	59	3	1	6	
\$1,000,000 TO \$1,999,000	499	29	52	34	53	62	64	55	119	13	9	9	
\$500,000 TO \$999,000	861	37	54	82	89	119	104	153	173	20	10	20	
\$200,000 TO \$499,000	1,529	58	98	114	143	179	164	415	262	42	19	35	
LESS THAN \$200,000	768	91	143	186	215	242	179	711	519	79	35	528	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	165	2	...	3	7	8	8	62	45	...	1	29	
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS:													
RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES, TOTAL	948	40	38	76	81	122	107	195	157	33	23	76	
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	927	40	37	74	79	120	107	185	154	33	23	75	
WITH ANNUAL SALES OF--													
\$2,000,000 AND OVER	63	14	4	1	5	5	9	11	12	1	1	...	...
\$1,000,000 TO \$1,999,000	96	9	5	10	5	23	10	13	14	2	2	3	
\$500,000 TO \$999,000	152	8	6	17	18	26	14	33	24	2	3	1	
\$200,000 TO \$499,000	242	6	12	23	26	40	40	47	31	8	5	4	
LESS THAN \$200,000	374	3	10	23	25	26	34	81	73	20	12	67	
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	...	1	2	2	2	...	10	3	...	...	...	...

Standard Notes. ... Represents zero. D Withheld to avoid disclosure. NA Not available. X Item not applicable. Z Less than 0.05 percent.

Table 2C-MERCHANT WHOLESALERS: 1958-FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of--										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.												
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS--CON.												
BREAD, BAKERY GOODS DISTRIBUTORS, TOTAL	868	22	26	26	44	50	89	254	176	34	22	125
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	823	22	25	25	43	50	85	246	167	28	22	110
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	9	...	...	1	...	1	...	2	5	...	...	...
\$1,000,000 TO \$1,999,000	26	3	2	2	1	2	3	3	8	1	...	1
\$500,000 TO \$999,000	60	2	3	1	1	7	6	13	15	6	2	4
\$200,000 TO \$499,000	166	5	7	4	10	10	19	55	43	5	3	5
LESS THAN \$200,000	562	12	13	17	31	30	57	173	96	16	17	100
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	45	...	1	1	1	...	4	8	9	6	...	15
CANNED FOODS WHOLESALERS, TOTAL	1 006	97	107	130	250	104	84	63	75	33	20	43
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	979	94	106	125	242	101	83	62	72	32	19	43
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	61	14	5	8	17	3	6	4	2	2	...	...
\$1,000,000 TO \$1,999,000	125	15	22	30	29	8	6	10	1	3	1	...
\$500,000 TO \$999,000	188	21	25	32	52	26	11	11	5	1	3	1
\$200,000 TO \$499,000	292	31	34	38	79	37	33	11	11	9	7	2
LESS THAN \$200,000	313	13	20	17	65	27	27	26	53	17	8	40
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	27	3	1	5	8	3	1	1	3	1	1	...
FLOUR DISTRIBUTORS, TOTAL	194	53	37	18	27	23	10	4	3	4	1	7
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	190	52	37	18	27	24	10	4	7	4	1	6
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	11	2	5	1	3	...	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	27	7	10	6	3	1	...	...	...	...	...	...
\$500,000 TO \$999,000	43	10	11	4	7	4	4	...	2	1	...	...
\$200,000 TO \$499,000	52	17	8	2	8	8	5	1	2	1	...	...
LESS THAN \$200,000	57	16	3	5	6	11	1	3	3	2	1	6
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	1	...	...	...	1	...	...	1	...	...	1
FROZEN FOODS DISTRIBUTORS, TOTAL	1 128	39	50	52	72	198	416	74	76	32	45	74
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 083	39	50	52	72	195	390	71	74	32	42	66
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	98	11	8	11	11	18	28	5	4	1	...	1
\$1,000,000 TO \$1,999,000	140	12	12	7	14	36	42	10	6	...	1	...
\$500,000 TO \$999,000	191	6	12	10	17	41	68	11	10	2	4	10
\$200,000 TO \$499,000	261	6	9	13	17	36	102	25	31	7	6	9
LESS THAN \$200,000	393	4	9	11	13	64	150	20	23	22	31	46
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	45	...	...	...	...	3	26	3	2	...	3	8
SOFT DRINKS DISTRIBUTORS, TOTAL	1 179	10	15	24	37	99	88	97	375	197	43	194
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 143	10	15	24	37	99	87	96	355	189	42	189
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	8	...	...	1	2	2	...	...	...	3	...	...
\$1,000,000 TO \$1,999,000	15	1	...	...	2	1	...	...	...	8	2	1
\$500,000 TO \$999,000	35	1	...	...	...	2	2	3	11	12	2	2
\$200,000 TO \$499,000	146	4	...	4	2	13	9	13	55	32	3	11
LESS THAN \$200,000	939	4	15	19	31	81	76	80	289	134	35	175
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	36	...	...	...	...	...	1	1	20	6	1	5
SUGAR DISTRIBUTORS, TOTAL	81	20	10	13	18	5	2	1	2	4	1	5
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	78	20	10	13	17	5	2	1	2	3	1	4
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	12	7	...	...	3	1	...	...	...	1	...	...
\$1,000,000 TO \$1,999,000	7	2	2	1	1	1	...	...	...	...	...	...
\$500,000 TO \$999,000	16	2	4	4	2	1	1	...	...	2	...	...
\$200,000 TO \$499,000	18	5	2	2	6	2	1	...	...	...	...	...
LESS THAN \$200,000	25	4	2	6	5	...	...	1	2	...	1	4
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	3	...	...	...	1	...	...	...	...	1	...	1
OTHER, TOTAL	2 762	190	143	212	897	215	487	148	326	132	102	210
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 652	190	140	206	856	210	482	143	309	124	94	198
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	138	61	16	3	34	9	5	2	4	1	1	2
\$1,000,000 TO \$1,999,000	156	18	25	17	53	12	7	9	9	6	...	...
\$500,000 TO \$999,000	241	31	28	16	75	23	26	13	19	5	5	...
\$200,000 TO \$499,000	625	44	43	47	255	71	52	33	40	20	8	12
LESS THAN \$200,000	1 492	36	28	123	439	93	92	86	237	92	80	184
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	110	...	3	6	41	5	5	5	17	8	8	12
FARM PRODUCTS (RAW MATERIALS) MERCHANTS												
COTTON MERCHANTS, TOTAL	492	222	108	22	44	33	11	13	16	8	1	14
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	485	219	105	22	44	33	11	12	16	8	1	14
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	173	92	48	12	13	5	1	1	1	...	...	...
\$1,000,000 TO \$1,999,000	80	39	29	1	5	3	1	2	...	...	...	...
\$500,000 TO \$999,000	79	43	15	2	12	4	...	2	1	...	...	...
\$200,000 TO \$499,000	61	29	6	2	6	10	5	1	...	2	...	...
LESS THAN \$200,000	92	16	7	5	8	11	4	6	14	6	1	14
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	3	3	...	...	...	...	1	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
FARM PRODUCTS (RAW MATERIALS) MERCHANTS—CON.												
GRAIN MERCHANTS, TOTAL	1 693	620	306	91	165	195	140	41	53	32	10	40
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 647	601	300	90	161	192	136	39	53	29	9	37
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	337	202	73	21	13	17	8	2	1	...	...	...
\$1,000,000 TO \$1,999,000	194	50	73	14	20	15	9	3	3	5	1	1
\$500,000 TO \$999,000	268	93	64	20	26	26	20	10	6	2	1	...
\$200,000 TO \$499,000	403	140	51	19	53	64	37	12	22	5	...	...
LESS THAN \$200,000	445	116	39	16	49	70	62	12	21	17	7	36
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	46	19	6	1	4	3	4	2	...	3	1	3
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS, TOTAL	635	289	139	14	33	50	30	9	17	14	9	31
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	609	278	133	14	32	46	29	8	16	13	9	31
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	94	56	36	...	...	...	1	...	...	...	...	1
\$1,000,000 TO \$1,999,000	85	42	37	...	...	2	1	...	...	...	...	...
\$500,000 TO \$999,000	98	60	24	2	4	3	4	1	...	...	...	...
\$200,000 TO \$499,000	99	60	17	5	4	5	4	...	1	1	2	...
LESS THAN \$200,000	233	60	19	5	23	36	20	6	15	12	7	30
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	26	11	6	...	1	4	1	1	1	1	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS:												
HIDE, SKIN, RAW FUR DEALERS, TOTAL	524	106	89	47	40	75	48	29	32	29	7	22
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	522	106	89	46	40	75	48	29	32	29	6	22
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	45	13	13	3	3	7	1	2	1	1	1	...
\$1,000,000 TO \$1,999,000	55	11	19	6	8	4	4	2	...	1	...	...
\$500,000 TO \$999,000	70	14	19	9	6	10	8	...	3	...	1	...
\$200,000 TO \$499,000	127	32	22	18	7	17	5	15	7	4	...	...
LESS THAN \$200,000	225	36	16	10	16	37	30	10	21	23	4	22
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	...	...	1	...	...	...	...	...	...	1	...
LEAF TOBACCO DEALERS, TOTAL	254	24	12	19	95	27	17	5	16	6	4	29
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	239	24	12	18	89	27	11	5	16	6	4	27
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	32	11	4	2	9	4	...	1	...	...	1	...
\$1,000,000 TO \$1,999,000	21	2	1	1	13	3	...	1	...	...	...	...
\$500,000 TO \$999,000	30	7	3	1	11	4	2	...	1	1	...	...
\$200,000 TO \$499,000	28	1	1	1	18	5	1	...	1	...	...	...
LESS THAN \$200,000	128	3	3	13	38	11	8	3	14	5	3	27
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	15	...	...	1	6	...	6	...	...	...	...	2
WOOL, WOOL TOPS, MOHAIR DEALERS, TOTAL	214	68	46	13	18	28	17	2	9	6	3	4
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	211	68	46	13	17	26	17	2	9	6	3	4
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	41	21	14	1	3	1	...	...	...	1	...	...
\$1,000,000 TO \$1,999,000	26	9	11	1	1	1	...	...	2	1	...	...
\$500,000 TO \$999,000	29	7	8	3	2	5	2	1	1	...	...	...
\$200,000 TO \$499,000	44	13	6	3	4	8	7	1	1	1	...	...
LESS THAN \$200,000	71	18	7	5	7	11	8	...	5	3	3	4
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	...	...	...	1	2	...	...	...	...	...	...
OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS, TOTAL	383	77	47	18	46	65	31	18	15	21	9	36
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	378	73	46	18	46	65	31	18	15	21	9	36
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	33	14	9	2	2	4	2	...	...	...	...	...
\$1,000,000 TO \$1,999,000	24	9	3	1	3	4	2	1	1	...	...	...
\$500,000 TO \$999,000	54	9	13	7	10	8	1	3	3	...	...	...
\$200,000 TO \$499,000	57	15	9	1	4	11	7	4	1	4	1	...
LESS THAN \$200,000	210	26	12	7	27	38	19	10	10	17	8	36
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	4	1	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS												
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRS.,												
ELEC. SUPPLIES, APPARATUS WITH MAJOR APPLIANCES, TOTAL	282	9	11	34	100	40	36	19	19	6	4	5
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	273	7	11	33	95	40	36	19	18	6	3	5
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	81	3	2	17	14	23	10	3	1	1	...	1
\$1,000,000 TO \$1,999,000	60	3	2	13	14	8	12	4	1	1	1	1
\$500,000 TO \$999,000	37	...	...	2	18	5	7	2	2	...	1	...
\$200,000 TO \$499,000	58	1	...	1	30	4	4	6	9	1	1	1
LESS THAN \$200,000	37	...	1	...	19	...	3	4	5	3	...	2
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	2	...	1	5	...	...	...	...	...	1	...
ELEC. SUPPL., APPARATUS WITHOUT MAJOR APPLIANCES, TOTAL	695	9	37	89	177	109	72	45	63	40	25	29
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	679	9	37	88	174	106	69	44	61	38	24	29
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	105	5	11	19	27	29	8	3	3	...	...	1
\$1,000,000 TO \$1,999,000	133	...	14	20	35	31	13	12	6	1	...	1
\$500,000 TO \$999,000	146	3	3	21	40	22	24	10	6	5	3	4
\$200,000 TO \$499,000	161	1	2	21	42	16	17	14	22	11	7	8
LESS THAN \$200,000	134	...	2	8	30	8	7	5	24	21	14	15
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	16	...	...	1	3	3	3	1	2	2	1	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRS.,												
WIRING SUPPLIES DISTRIBUTORS, TOTAL	2 400	75	49	97	164	385	757	298	205	109	120	171
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 367	74	49	96	163	377	744	296	203	106	117	162
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	173	7	6	19	27	52	42	11	11	1	1	1
\$1,000,000 TO \$1,999,000	281	...	...	17	40	63	93	40	12	3	1	3
\$500,000 TO \$999,000	468	...	...	19	30	92	162	85	40	8	7	1
\$200,000 TO \$499,000	603	7	12	22	34	64	227	96	77	33	12	20
LESS THAN \$200,000	930	7	16	22	77	101	221	64	77	61	96	137
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	40	1	...	1	3	...	10	2	2	3	3	9

Standard Notes ... Represents zero. (D) Withheld to avoid disclosure.

NA: Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 20. MERCHANT WHOLESALESALE: 1958 FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES BY KIND OF BUSINESS-Continued

Kind of business	All establish- ments	Number of establishments having ratio of operating expense to sales of--										
		Under 10 percent	10 to 14.9 percent	15 to 19.9 percent	20 to 24.9 percent	25 to 29.9 percent	30 to 34.9 percent	35 to 39.9 percent	40 to 44.9 percent	45 to 49.9 percent	50 to 54.9 percent	55 percent or more
ELECTRICAL GOODS DISTRIBUTORS--CON.												
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRS--CON.												
ELECTRICAL APPARATUS, EQUIPMENT DISTRIBUTORS, TOTAL	697	14	9	12	13	36	47	210	135	33	28	160
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	683	14	9	12	13	36	46	203	133	32	27	158
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	23	5	1	5	1	4	1	2	4	...	...	...
\$1,000,000 TO \$1,999,000	34	1	1	1	2	5	3	3	11	4	1	2
\$500,000 TO \$999,000	95	2	3	...	3	7	7	26	34	3	5	5
\$200,000 TO \$499,000	186	4	2	4	3	12	18	69	33	8	6	27
LESS THAN \$200,000	345	2	2	2	4	8	17	103	51	17	15	124
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	14	...	...	...	...	...	1	7	2	1	1	2
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHLSLRS, TOTAL	2 403	38	65	118	176	377	848	173	174	123	132	179
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 348	38	65	117	174	363	819	173	174	122	128	175
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	475	2	15	51	81	129	123	42	16	11	4	1
\$1,000,000 TO \$1,999,000	332	11	10	23	23	64	136	25	24	9	5	2
\$500,000 TO \$999,000	343	14	15	13	29	40	135	35	29	14	14	5
\$200,000 TO \$499,000	434	8	24	16	22	37	186	40	44	24	17	16
LESS THAN \$200,000	764	3	1	14	19	93	239	31	61	64	88	151
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	55	...	...	1	2	14	29	...	...	1	4	4
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS, TOTAL	3 002	29	21	30	74	127	239	794	789	316	149	434
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 909	29	21	29	72	124	234	759	762	310	145	424
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	58	3	4	3	5	1	7	3	27	5	...	...
\$1,000,000 TO \$1,999,000	123	4	4	4	8	8	11	13	48	13	3	7
\$500,000 TO \$999,000	300	10	3	3	11	15	25	66	112	38	8	9
\$200,000 TO \$499,000	782	3	4	7	19	38	54	217	251	116	32	41
LESS THAN \$200,000	1 646	9	6	12	29	62	137	460	324	138	102	367
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	93	...	...	1	2	3	5	35	27	6	4	10
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS												
HARDWARE WHOLESALERS:												
GENERAL-LINE HARDWARE WHOLESALERS, TOTAL	425	9	5	6	15	32	120	98	98	27	13	2
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	423	9	5	6	15	32	119	98	97	27	13	2
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	210	3	1	4	7	18	73	55	38	8	3	...
\$1,000,000 TO \$1,999,000	11	6	4	2	8	14	46	43	59	19	...	2
\$500,000 TO \$999,000	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 TO \$499,000	...	...	...	...	...	...	...	...	...	...	...	...
LESS THAN \$200,000	...	...	...	...	...	...	...	...	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	...	...	...	...	...	1	...	1	...	...	...
SPECIALTY-LINE HARDWARE WHOLESALERS, TOTAL	2 203	13	21	44	49	116	163	574	549	247	129	298
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 141	13	21	44	49	115	159	555	538	243	126	278
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	26	...	1	1	1	3	5	1	11	3	...	...
\$1,000,000 TO \$1,999,000	41	...	...	2	1	...	4	4	27	2	1	...
\$500,000 TO \$999,000	378	1	4	11	11	29	33	91	133	38	14	13
\$200,000 TO \$499,000	595	9	10	16	19	37	45	159	160	77	36	27
LESS THAN \$200,000	1 101	3	6	14	17	46	72	300	207	123	75	238
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	62	...	...	...	...	1	4	19	11	4	3	20
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRS:												
WARM-AIR HEATING, COOLING EQUIP., ETC. DISTRS., TOTAL	1 194	8	10	20	34	55	125	306	334	81	51	170
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 139	8	9	20	33	55	123	286	319	78	50	158
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	29	2	...	...	2	3	4	3	12	1	...	2
\$1,000,000 TO \$1,999,000	65	...	2	3	3	4	11	17	16	2	5	2
\$500,000 TO \$999,000	171	...	1	2	9	9	22	48	59	12	4	5
\$200,000 TO \$499,000	341	3	...	8	9	20	43	91	106	29	13	19
LESS THAN \$200,000	533	3	6	7	10	19	43	127	126	34	28	130
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	55	...	1	...	1	...	2	20	15	3	1	12
WET-HEAT EQUIPMENT, SUPPLIES DISTRIBUTORS, TOTAL	295	...	3	4	15	27	79	25	42	35	19	46
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	289	...	3	4	15	27	76	25	41	34	18	46
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	5	...	...	...	1	1	1	1	1	...	...	1
\$1,000,000 TO \$1,999,000	12	...	...	...	1	5	3	2	1	...	...	...
\$500,000 TO \$999,000	37	...	...	1	6	5	12	5	6	2	...	...
\$200,000 TO \$499,000	66	...	1	1	2	11	15	8	14	8	3	3
LESS THAN \$200,000	169	...	2	2	7	9	43	8	18	23	15	42
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	...	...	3	...	1	1	1	1	...
PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS, TOTAL	1 186	21	23	71	115	288	359	537	537	324	58	111
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 169	21	23	70	115	285	358	512	512	310	55	107
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	158	3	2	5	26	50	35	15	8	13	...	1
\$1,000,000 TO \$1,999,000	307	3	2	14	21	60	79	51	36	38	2	1
\$500,000 TO \$999,000	465	5	5	14	20	70	94	95	99	53	6	4
\$200,000 TO \$499,000	621	8	10	24	24	66	102	102	175	83	12	15
LESS THAN \$200,000	1 110	2	4	13	24	39	48	194	194	123	35	86
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	53	...	...	1	...	3	1	2	25	14	3	4
PLUMBING FIXTURES AND WET-HEAT EQUIP., DISTRS., TOTAL	1 186	14	14	28	63	162	247	195	239	151	29	44
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 169	13	14	28	62	162	245	193	226	144	28	44
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	73	1	1	2	6	18	22	15	4	4	...	...
\$1,000,000 TO \$1,999,000	196	2	7	4	15	39	49	34	27	16	1	...
\$500,000 TO \$999,000	295	3	2	8	16	51	66	64	52	32	...	1
\$200,000 TO \$499,000	345	6	4	8	13	29	64	61	101	45	8	6
LESS THAN \$200,000	260	1	...	6	12	25	44	19	52	45	19	37
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	17	1	...	...	1	...	2	2	3	7	1	...

Standard Notes ... Represents zero. D Withheld to avoid disclosure. NA Not available. X Item not applicable. L Less than 0.05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHLSLRS--CON.												
AIR CONDITIONING, REFRIGERATION EQUIP. DISTR., TOTAL	1 966	17	14	22	38	93	113	130	645	340	122	432
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 913	17	14	21	37	92	112	129	620	329	120	422
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	30	2	1	...	3	3	3	...	3	10	1	4
\$1,000,000 TO \$1,999,000	76	1	...	5	4	9	8	16	9	14	2	8
\$500,000 TO \$999,000	206	8	1	3	8	21	21	17	59	39	9	20
\$200,000 TO \$499,000	494	2	3	7	8	31	40	48	178	81	33	63
LESS THAN \$200,000	1 107	4	9	6	14	28	40	48	371	185	75	327
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	53	...	...	1	1	1	1	1	25	11	2	10
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS												
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS:												
OFFICE MACHINES, EQUIPMENT DISTRIBUTORS, TOTAL	1 949	6	5	10	8	18	20	30	114	857	274	607
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 867	6	5	10	8	18	18	30	108	816	264	584
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	15	2	1	2	1	...	...	1	1	2	4	1
\$1,000,000 TO \$1,999,000	29	2	1	2	...	2	1	1	1	6	10	3
\$500,000 TO \$999,000	65	1	1	1	1	1	2	3	5	25	12	13
\$200,000 TO \$499,000	229	1	...	3	1	6	3	2	24	95	44	50
LESS THAN \$200,000	1 529	...	2	2	5	9	12	23	77	688	194	517
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	82	...	...	...	...	...	2	...	6	41	10	23
COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES, TOTAL	474	2	1	3	15	19	26	41	177	102	29	59
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	462	2	1	3	15	19	26	40	174	98	29	55
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	7	...	...	...	...	...	...	...	4	3	...	...
\$1,000,000 TO \$1,999,000	20	1	...	...	...	...	3	2	4	9	1	...
\$500,000 TO \$999,000	54	1	...	...	2	4	2	7	22	13	2	1
\$200,000 TO \$499,000	111	...	1	...	3	3	8	12	43	24	8	9
LESS THAN \$200,000	270	...	...	3	10	12	13	19	101	49	18	45
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	12	...	...	...	...	...	...	1	3	4	...	4
STORE MACHINES, FIXTURES DISTRIBUTORS, TOTAL	1 468	11	8	11	19	45	92	334	329	145	115	359
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 432	11	8	11	19	45	90	322	321	142	114	349
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	9	1	...	...	...	1	...	...	4	1	...	2
\$1,000,000 TO \$1,999,000	69	1	1	...	1	4	11	18	18	10	2	3
\$500,000 TO \$999,000	153	4	...	2	6	10	14	27	49	22	12	7
\$200,000 TO \$499,000	343	2	3	2	5	10	20	90	91	48	33	39
LESS THAN \$200,000	858	3	4	7	7	20	45	187	159	61	67	298
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	36	...	...	...	...	...	2	12	8	3	1	10
OIL MARKETING EQUIPMENT JOBBERS, TOTAL	367	2	1	6	13	21	39	75	80	41	28	61
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	360	2	1	5	13	20	38	74	79	40	28	60
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	4	...	...	...	...	...	2	...	2	...	...	...
\$1,000,000 TO \$1,999,000	13	...	1	...	...	1	3	2	3	2	...	1
\$500,000 TO \$999,000	53	...	...	1	3	4	9	7	15	6	3	5
\$200,000 TO \$499,000	101	1	...	3	5	7	11	20	28	13	6	7
LESS THAN \$200,000	189	1	...	1	5	8	13	45	31	19	19	47
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	...	...	1	...	1	1	1	1	1	...	1
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS, TOTAL	2 143	16	16	30	54	148	228	592	508	190	107	254
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 094	16	16	30	54	145	226	571	497	186	104	249
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	265	3	1	8	13	50	56	41	76	7	7	3
\$1,000,000 TO \$1,999,000	372	2	2	5	8	34	68	89	111	31	8	14
\$500,000 TO \$999,000	365	3	3	5	7	24	41	105	111	35	18	13
\$200,000 TO \$499,000	456	4	5	7	21	20	38	126	108	56	29	42
LESS THAN \$200,000	636	4	5	5	5	17	23	210	91	57	42	177
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	...	...	...	...	3	2	21	11	4	3	5
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS:												
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS, TOTAL	492	4	5	13	20	64	149	37	57	38	29	76
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	481	4	5	13	20	61	146	37	56	38	28	73
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	12	1	...	...	3	3	2	1	...	...	...	2
\$1,000,000 TO \$1,999,000	57	1	1	...	4	18	15	7	7	3	1	...
\$500,000 TO \$999,000	66	2	1	1	2	9	27	8	11	2	3	...
\$200,000 TO \$499,000	108	...	1	5	9	8	43	10	9	10	5	8
LESS THAN \$200,000	238	...	2	7	2	23	59	11	29	23	19	63
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	...	...	...	...	3	3	...	1	...	1	3
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIP. DISTR., TOTAL	2 366	28	22	33	32	82	148	704	533	193	147	444
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 284	27	22	33	32	81	143	671	520	190	143	422
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	48	4	...	3	1	2	3	8	19	4	2	2
\$1,000,000 TO \$1,999,000	123	3	2	3	3	3	13	19	56	10	6	5
\$500,000 TO \$999,000	294	7	5	6	3	9	35	66	83	30	21	29
\$200,000 TO \$499,000	563	5	8	14	12	24	33	175	129	56	37	70
LESS THAN \$200,000	1 256	8	7	7	13	43	59	403	233	90	77	316
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	82	1	...	...	...	1	5	33	13	3	4	22
METALWORKING MACHINERY, EQUIPMENT DEALERS, TOTAL	1 098	12	9	23	40	88	315	114	144	114	106	133
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 072	12	9	23	38	81	308	114	143	113	103	128
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	39	4	3	6	5	8	6	1	3	1	2	...
\$1,000,000 TO \$1,999,000	76	...	3	3	9	8	21	11	10	3	4	4
\$500,000 TO \$999,000	131	3	...	5	7	6	41	19	24	8	9	9
\$200,000 TO \$499,000	301	3	1	...	4	12	87	47	55	37	36	14
LESS THAN \$200,000	525	2	2	4	13	47	153	36	51	64	52	101
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	26	...	...	...	2	7	7	...	1	1	3	5

Standard Notes ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.-MERCHANT WHOLESALERS: 1958-FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales category of establishments	All establishments	Number of establishments having ratio of operating expense to sales of--										50.0 percent or more
		Less than 10.0 percent	10.0 to 14.9 percent	15.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 to 39.9 percent	40.0 to 44.9 percent	45.0 to 49.9 percent	50.0 percent or more	
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.												
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS--CON.												
OIL WELL SUPPLY HOUSES, TOTAL	1 444	67	85	134	390	166	131	93	96	93	57	132
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 405	65	85	132	378	165	130	92	92	88	53	125
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	77	13	11	7	25	10	5	1	2	2	...	1
\$1,000,000 TO \$1,999,000	163	33	21	19	33	31	11	7	3	3	...	1
\$500,000 TO \$999,000	318	11	36	45	88	43	47	15	14	10	2	7
\$200,000 TO \$499,000	423	7	14	31	122	65	47	35	31	23	18	30
LESS THAN \$200,000	424	1	3	30	110	16	20	34	42	50	32	86
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	39	2	...	2	12	1	1	1	4	5	4	7
PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS, TOTAL	364	5	1	1	12	11	15	24	101	90	21	83
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	362	5	1	1	12	11	15	24	99	90	21	83
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	3	...	...	...	2	1	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	28	3	1	...	1	6	2	3	2	...	...	...
\$500,000 TO \$999,000	46	1	...	1	3	2	3	2	11	9	1	...
\$200,000 TO \$499,000	83	1	...	...	2	1	4	5	27	25	5	13
LESS THAN \$200,000	202	...	...	...	4	1	6	14	59	47	10	61
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	...	...	...	...	...	...	...	2	...	...	...
OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTR., TOTAL	1 918	11	14	14	29	59	113	490	466	127	109	486
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 864	11	14	14	27	58	111	476	453	125	104	471
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	35	3	2	3	...	2	2	2	20	1	...	...
\$1,000,000 TO \$1,999,000	86	3	1	1	8	4	15	8	37	5	3	1
\$500,000 TO \$999,000	174	4	3	1	5	10	13	44	67	10	7	10
\$200,000 TO \$499,000	375	...	2	4	4	17	20	105	105	33	25	60
LESS THAN \$200,000	1 194	1	6	5	10	25	61	317	224	76	69	400
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	54	...	...	...	2	1	2	14	13	2	5	15
INDUSTRIAL SUPPLIES DISTRIBUTORS:												
ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS, TOTAL	240	2	6	3	6	11	33	74	52	20	17	16
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	236	2	5	3	6	11	33	73	52	19	16	16
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	5	...	1	...	1	...	...	1	1	...	1	...
\$1,000,000 TO \$1,999,000	14	1	...	...	...	1	6	3	3	...	...	...
\$500,000 TO \$999,000	41	...	1	...	2	2	8	14	11	3	...	...
\$200,000 TO \$499,000	68	1	1	2	2	3	10	20	17	3	8	1
LESS THAN \$200,000	108	...	2	1	1	5	9	35	20	13	7	15
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	...	1	...	...	...	...	1	...	1	1	...
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTR., TOTAL	596	3	2	5	8	36	47	59	235	118	36	47
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	578	3	2	5	8	36	47	57	228	114	36	42
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	8	2	...	...	...	...	1	1	2	2	...	...
\$1,000,000 TO \$1,999,000	30	1	1	...	1	1	2	7	11	3	...	3
\$500,000 TO \$999,000	102	...	...	1	3	12	13	11	37	19	4	2
\$200,000 TO \$499,000	225	...	1	1	2	16	21	27	96	43	11	7
LESS THAN \$200,000	213	...	...	3	2	7	10	11	82	47	21	30
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	18	...	...	...	...	...	...	2	7	4	...	5
MECHANICAL RUBBER GOODS DISTRIBUTORS, TOTAL	296	3	2	...	5	8	22	25	82	66	28	55
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	288	3	2	...	5	8	22	25	79	63	27	54
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	5	...	...	...	...	...	...	2	...	3	...	...
\$1,000,000 TO \$1,999,000	17	...	...	...	1	...	1	3	6	...	...	...
\$500,000 TO \$999,000	44	1	1	...	...	1	2	2	10	13	6	8
\$200,000 TO \$499,000	92	1	...	...	4	...	9	9	30	16	10	13
LESS THAN \$200,000	130	1	1	...	...	7	10	9	33	25	11	33
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	...	...	...	...	...	...	...	3	3	1	1
ROPE, CORDAGE DISTRIBUTORS, TOTAL	134	5	9	10	33	20	12	8	17	12	3	5
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	134	5	9	10	33	20	12	8	17	12	3	5
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	8	...	...	1	3	1	1	1	1	...	...	...
\$1,000,000 TO \$1,999,000	14	...	3	1	5	4	1	...	...	...	...	...
\$500,000 TO \$999,000	25	...	3	5	8	4	1	2	1	1	...	...
\$200,000 TO \$499,000	45	4	2	...	9	7	5	3	8	4	2	1
LESS THAN \$200,000	42	1	1	3	8	4	4	2	7	7	1	4
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	...	...	...	...	...	...	...	...	...	...	...	...
INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS, TOTAL	399	7	4	11	14	39	51	102	84	25	23	39
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	390	6	4	11	14	39	49	99	83	25	22	38
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	42	1	1	2	5	12	9	7	4	1	...	...
\$1,000,000 TO \$1,999,000	46	1	2	1	1	10	10	9	10	2	...	...
\$500,000 TO \$999,000	74	2	1	3	2	9	8	17	21	5	3	3
\$200,000 TO \$499,000	92	...	...	4	2	4	7	33	22	8	6	6
LESS THAN \$200,000	136	...	...	1	4	4	15	33	26	9	13	29
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	1	...	...	...	...	2	3	1	...	1	1

Standard Notes. ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.												
INDUSTRIAL SUPPLIES DISTRIBUTORS--CON.												
WELDING SUPPLIES DISTRIBUTORS, TOTAL	1 214	4	6	9	9	27	36	66	397	275	150	235
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 176	4	6	9	9	26	35	66	386	263	149	223
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	6	3	...	...	...	...	...	2	...	1	...	...
\$1,000,000 TO \$1,999,000	21	...	...	2	...	1	3	2	1	6	4	2
\$500,000 TO \$999,000	83	...	...	1	3	2	9	6	23	25	8	6
\$200,000 TO \$499,000	349	...	2	2	1	14	10	21	129	70	57	43
LESS THAN \$200,000	717	1	4	4	5	9	13	35	233	161	80	172
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	38	...	...	...	...	1	1	...	11	12	1	12
RECONDITIONED DRUMS, BARRELS DISTRIBUTORS, TOTAL	292	1	1	1	...	5	3	6	10	25	102	138
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	285	1	1	1	...	5	3	6	10	24	97	137
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	4	...	...	...	...	...	...	...	...	1	...	3
\$1,000,000 TO \$1,999,000	13	...	...	...	...	1	...	1	...	1	1	9
\$500,000 TO \$999,000	18	...	...	...	...	...	...	...	...	2	4	12
\$200,000 TO \$499,000	62	...	...	...	...	1	1	2	2	5	23	28
LESS THAN \$200,000	188	1	1	1	...	3	2	3	8	15	69	85
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	...	...	...	...	...	...	...	...	1	5	1
OTHER INDUSTRIAL SUPPLIES DISTRIBUTORS, TOTAL	3 009	36	28	46	77	128	215	615	955	257	125	527
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 960	35	28	45	77	127	212	606	945	255	122	508
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	109	8	2	8	5	10	13	13	39	6	3	2
\$1,000,000 TO \$1,999,000	171	8	2	2	14	9	18	23	75	13	3	4
\$500,000 TO \$999,000	393	6	5	12	13	22	33	81	157	38	13	13
\$200,000 TO \$499,000	723	8	7	15	19	43	58	186	228	30	30	49
LESS THAN \$200,000	1 564	5	12	8	26	43	90	303	446	118	73	440
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	1	...	1	...	1	3	9	10	2	3	19
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS:												
FARM MACHINERY, EQUIPMENT WHOLESALERS, TOTAL	1 007	8	24	30	46	133	350	76	102	63	61	114
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	983	8	24	30	46	131	342	76	101	62	58	105
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	56	3	4	7	8	13	16	1	1	1	...	2
\$1,000,000 TO \$1,999,000	68	1	2	2	4	6	26	15	8	2	...	2
\$500,000 TO \$999,000	135	1	1	5	8	17	54	13	21	4	4	7
\$200,000 TO \$499,000	271	3	8	10	16	29	113	22	24	21	13	12
LESS THAN \$200,000	453	...	9	6	10	66	133	25	47	34	41	82
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	24	...	...	...	...	2	8	...	1	1	3	9
GARDEN MACHINERY, EQUIPMENT WHOLESALERS, TOTAL	293	8	6	2	8	18	19	98	68	18	17	31
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	287	8	6	2	8	18	19	96	65	18	17	30
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	11	4	2	...	...	...	...	1	3	...	...	1
\$1,000,000 TO \$1,999,000	20	1	4	...	...	...	...	3	9	1	...	1
\$500,000 TO \$999,000	40	2	...	1	2	3	4	8	17	1	2	...
\$200,000 TO \$499,000	81	1	...	...	2	6	8	29	17	4	8	6
LESS THAN \$200,000	135	...	...	1	4	8	7	55	19	12	7	22
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	...	...	...	...	2	3	...	...	1
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS:												
DENTAL SUPPLY HOUSES, TOTAL	521	1	2	5	9	16	24	31	169	136	61	67
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	511	1	2	5	9	15	23	30	167	133	61	65
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	3	...	...	...	...	...	...	...	...	2	1	...
\$1,000,000 TO \$1,999,000	27	...	...	...	...	...	...	1	10	13	2	1
\$500,000 TO \$999,000	77	...	1	...	...	1	1	1	24	23	16	10
\$200,000 TO \$499,000	145	...	...	3	5	6	6	10	43	39	18	15
LESS THAN \$200,000	259	1	1	2	4	8	16	18	90	56	24	39
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	10	...	...	...	...	1	1	1	2	3	...	2
RELIGIOUS SUPPLY HOUSES, TOTAL	181	1	...	3	...	5	4	11	17	72	26	42
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	175	1	...	3	...	5	4	11	17	67	26	41
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	1	1	...	...	...	...	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	4	...	...	...	...	...	...	...	...	1	2	1
\$500,000 TO \$999,000	14	...	...	1	...	...	2	2	...	4	2	3
\$200,000 TO \$499,000	37	...	...	...	...	1	...	...	5	13	6	12
LESS THAN \$200,000	119	...	...	2	...	4	2	9	12	49	16	25
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	...	...	...	...	...	...	5	...	1
SCHOOL SUPPLY HOUSES, TOTAL	368	2	7	10	12	25	23	80	88	39	30	52
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	362	2	7	10	12	24	23	76	87	39	30	52
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	15	1	...	1	...	...	1	3	6	3	...	...
\$1,000,000 TO \$1,999,000	33	...	...	2	1	1	1	5	17	3	1	2
\$500,000 TO \$999,000	44	...	...	1	3	...	2	7	18	8	4	1
\$200,000 TO \$499,000	92	1	2	2	3	13	6	19	25	8	5	8
LESS THAN \$200,000	178	...	5	4	5	10	13	42	21	17	20	41
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	...	...	1	...	4	1	...	...	...
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES, TOTAL	1 077	7	7	8	20	43	89	265	251	113	65	209
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 042	7	6	8	19	43	87	258	244	112	64	194
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	40	...	1	...	...	5	5	7	13	8	...	1
\$1,000,000 TO \$1,999,000	79	1	1	...	...	8	18	15	21	11	1	2
\$500,000 TO \$999,000	146	1	...	1	4	6	14	40	52	19	6	3
\$200,000 TO \$499,000	233	3	1	4	6	10	15	58	66	29	23	18
LESS THAN \$200,000	544	2	3	3	8	14	35	138	92	45	34	170
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	...	1	...	1	...	2	7	7	1	1	15

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C. - MERCHANT WHOLESALERS: 1958-FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales range of establishment	All establishments	Number of establishments having sales and operating expense ratio of--										
		12.0 to 14.9 percent	15.0 to 16.9 percent	17.0 to 18.9 percent	19.0 to 20.9 percent	21.0 to 22.9 percent	23.0 to 24.9 percent	25.0 to 26.9 percent	27.0 to 28.9 percent	29.0 to 30.9 percent	31.0 to 34.9 percent	35.0 percent or more
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.												
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.												
OPTICAL GOODS WHOLESALERS, TOTAL	896	2	3	5	7	15	27	19	41	63	323	391
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	879	2	3	5	7	15	27	19	41	63	314	383
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	5	...	...	...	...	...	...	1	...	...	...	4
\$1,000,000 TO \$1,999,000	7	...	...	...	1	...	...	1	...	...	...	5
\$500,000 TO \$999,000	57	...	2	2	1	5	5	3	1	1	13	24
\$200,000 TO \$499,000	193	1	...	2	3	4	7	4	11	17	62	82
LESS THAN \$200,000	617	1	1	1	2	6	15	10	29	45	239	268
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	17	...	...	...	...	...	...	...	...	...	9	8
SCIENTIFIC INSTRUMENTS, LABORATORY EQUIP. DISTR., TOTAL	131	...	...	...	4	7	7	21	25	37	17	13
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	126	...	...	...	3	7	7	21	25	36	16	11
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	15	...	...	...	...	1	1	1	4	6	2	...
\$1,000,000 TO \$1,999,000	21	...	...	...	...	...	1	5	5	8	...	2
\$500,000 TO \$999,000	18	...	...	...	...	1	1	5	4	4	2	1
\$200,000 TO \$499,000	29	...	...	...	...	3	3	4	6	10	2	1
LESS THAN \$200,000	43	...	...	...	3	2	1	6	6	8	10	7
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	...	...	...	1	...	...	...	...	1	1	2
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES DISTR., TOTAL	489	4	4	2	11	22	16	16	138	142	26	108
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	475	4	4	2	11	21	16	16	127	141	26	107
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	8	1	1	...	...	...	2	1	...	1	...	2
\$1,000,000 TO \$1,999,000	19	...	...	...	1	1	1	1	2	11	...	2
\$500,000 TO \$999,000	52	2	...	1	3	4	2	3	10	21	3	3
\$200,000 TO \$499,000	93	1	1	...	3	5	4	5	25	29	8	12
LESS THAN \$200,000	303	...	2	1	4	11	7	6	90	79	15	88
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	14	...	...	...	...	1	...	...	11	1	...	1
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES:												
BEAUTY, BARBER SUPPLY HOUSES, TOTAL	998	5	1	6	13	18	35	57	114	353	193	203
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	966	5	1	6	13	18	34	56	111	338	186	198
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	8	2	...	...	...	...	...	...	2	...	2	2
\$1,000,000 TO \$1,999,000	12	...	...	...	...	...	...	1	...	3	3	4
\$500,000 TO \$999,000	63	1	...	1	1	...	...	3	4	18	26	9
\$200,000 TO \$499,000	250	2	...	1	3	2	4	14	29	79	73	43
LESS THAN \$200,000	633	...	1	4	8	16	30	38	76	238	82	140
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	32	...	...	...	...	...	1	1	3	15	7	5
JANITORS' SUPPLY HOUSES, TOTAL	1 005	3	1	5	10	21	34	45	120	298	164	304
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	973	3	1	5	10	21	34	44	119	262	156	298
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	5	1	...	...	...	...	...	...	1	...	...	3
\$1,000,000 TO \$1,999,000	17	...	...	...	1	...	...	...	3	3	9	...
\$500,000 TO \$999,000	39	...	...	...	1	...	1	...	4	11	10	12
\$200,000 TO \$499,000	182	1	...	1	2	4	6	4	25	50	38	51
LESS THAN \$200,000	730	...	1	4	6	17	27	40	86	218	99	232
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	32	...	...	...	...	...	...	1	1	16	8	6
LAUNDRY, DRY CLEANING SUPPLY HOUSES, TOTAL	527	3	6	3	10	29	39	156	164	33	21	63
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	509	3	6	3	10	28	38	147	159	33	21	61
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	11	1	...	...	...	...	...	2	7	...	...	1
\$1,000,000 TO \$1,999,000	27	...	...	1	...	...	1	7	13	3	...	2
\$500,000 TO \$999,000	80	...	...	...	2	5	7	21	37	4	3	1
\$200,000 TO \$499,000	169	1	1	...	5	10	9	57	55	15	11	5
LESS THAN \$200,000	222	1	5	2	3	13	21	60	47	11	7	52
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	18	...	...	...	...	1	1	9	5	...	...	2
SHOE SERVICE WHOLESALERS, TOTAL	378	6	6	12	14	38	36	95	87	43	19	22
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	373	6	6	12	13	38	36	94	86	42	18	22
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	4	...	...	...	1	...	1	...	1	1	...	...
\$1,000,000 TO \$1,999,000	12	...	1	1	...	3	2	...	4	1	...	...
\$500,000 TO \$999,000	22	2	...	1	1	3	1	6	7	1	...	...
\$200,000 TO \$499,000	93	3	1	2	2	4	9	22	33	11	5	1
LESS THAN \$200,000	242	1	4	8	9	28	23	66	41	28	13	21
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	...	...	...	1	...	...	1	1	1	1	...

Standard Notes: ... Represents zero. D Withheld to avoid disclosure. (NA) Not available. X Item not applicable. (Z) Less than 0.05 percent.

Table 2C—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS--CON.												
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES--CON.												
UPHOLSTERERS' SUPPLY HOUSES, TOTAL	281	...	2	1	6	19	23	85	69	33	16	27
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	273	...	2	1	5	19	23	81	69	33	16	24
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	4	...	...	...	...	1	1	...	1	...	1	...
\$1,000,000 TO \$1,999,000	9	...	1	...	1	...	2	1	1	2	...	1
\$500,000 TO \$999,000	42	...	...	...	2	3	4	6	10	8	6	3
\$200,000 TO \$499,000	80	...	1	...	1	5	7	21	26	11	4	4
LESS THAN \$200,000	138	...	...	1	1	10	9	53	31	12	5	16
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	...	...	...	1	...	...	4	...	...	...	3
OTHER SERVICE-ESTABLISHMENT SUPPLY HOUSES, TOTAL	825	6	8	12	22	29	42	130	241	76	42	217
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	809	6	8	12	22	28	41	125	235	74	42	216
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	12	3	...	...	1	...	1	1	3	1	...	2
\$1,000,000 TO \$1,999,000	18	...	1	...	3	...	...	2	7	2	...	3
\$500,000 TO \$999,000	56	...	3	1	3	3	3	6	20	9	6	2
\$200,000 TO \$499,000	163	2	1	6	3	7	3	32	69	16	6	18
LESS THAN \$200,000	560	1	3	5	12	18	34	84	136	46	30	191
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	16	...	...	...	...	1	1	5	6	2	...	1
TRANSPORTATION EQUIP., SUPPLIES (EXCEPT AUTO.) DISTR.S.												
AIRCRAFT, AERONAUTICAL EQUIPMENT AND PARTS DISTR.S. TOTAL	674	8	9	9	13	20	22	36	226	165	43	123
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	655	8	9	9	13	20	22	35	217	159	43	120
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	23	1	1	...	1	2	...	2	1	14	1	...
\$1,000,000 TO \$1,999,000	54	2	3	1	1	1	4	5	8	25	1	3
\$500,000 TO \$999,000	84	5	3	3	2	5	3	7	22	22	4	8
\$200,000 TO \$499,000	158	...	1	3	4	8	6	15	59	29	12	21
LESS THAN \$200,000	336	...	1	2	5	4	9	6	127	69	25	88
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	19	...	...	...	...	...	...	1	9	6	...	3
MARINE MACHINERY, EQUIPMENT DISTRIBUTORS, TOTAL	574	4	4	5	8	27	48	184	139	52	27	76
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	554	4	4	5	8	27	47	179	133	51	24	72
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	15	1	1	1	...	2	3	2	5	...	...	...
\$1,000,000 TO \$1,999,000	35	...	...	...	2	3	4	10	12	2	1	1
\$500,000 TO \$999,000	82	1	...	...	1	6	17	19	25	8	1	4
\$200,000 TO \$499,000	143	1	1	2	4	8	13	43	33	17	7	14
LESS THAN \$200,000	279	1	2	2	1	8	10	105	58	24	15	53
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	20	...	...	...	...	...	1	5	6	1	3	4
OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS, TOTAL	1,000	...	...	1	2	7	7	21	32	28	9	32
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,332	...	...	1	2	7	7	20	31	27	9	29
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER . . . . .	...	...	...	...	3	2	...	...	1	2	...	...
\$1,000,000 TO \$1,999,000	11	...	...	2	...	...	...	2	4	2	1	1
\$500,000 TO \$999,000	14	...	...	...	1	1	3	1	3	3	2	1
\$200,000 TO \$499,000	26	...	...	...	2	1	3	10	4	4	4	4
LESS THAN \$200,000	71	...	...	...	...	1	3	12	15	16	2	23
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	...	...	...	...	1	1	1	...	3
METALS, MINERALS (EXCEPT PETROLEUM, SCRAP) DISTRIBUTORS												
COAL WHOLESALERS:												
COAL WHOLESALERS (WITHOUT YARD OR DOCK STOCKS), TOTAL	573	181	99	35	40	61	38	22	33	22	5	37
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	563	178	98	34	40	59	36	21	33	22	5	37
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	79	42	34	...	1	...	1	...	1	...	...	...
\$1,000,000 TO \$1,999,000	56	28	12	3	4	6	1	2	...	...	...	...
\$500,000 TO \$999,000	75	30	14	9	3	6	5	1	4	2	1	...
\$200,000 TO \$499,000	123	37	21	8	19	18	11	2	6	1	...	...
LESS THAN \$200,000	230	41	17	14	13	29	18	16	22	19	4	37
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	10	3	1	1	...	2	2	1	...	...	...	...
COAL DISTRIBUTORS (WITH YARD OR DOCK STOCKS), TOTAL	123	6	4	7	22	5	9	12	21	11	9	17
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	122	6	4	7	22	5	9	12	20	11	9	17
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	10	3	...	1	2	2	1	...	1	...	...	...
\$1,000,000 TO \$1,999,000	14	1	1	1	4	...	2	1	3	...	1	...
\$500,000 TO \$999,000	25	1	3	1	5	2	...	3	4	3	3	...
\$200,000 TO \$499,000	25	...	...	1	8	...	2	5	3	4	2	...
LESS THAN \$200,000	48	1	...	3	3	1	4	3	9	4	3	17
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	1	...	...	...	...	...	...	...	1	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS, TOTAL	1,017	102	62	90	108	175	266	711	771	287	164	438
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1,017	100	62	89	108	171	258	759	759	282	163	422
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	370	28	8	20	23	30	48	57	109	27	12	8
\$1,000,000 TO \$1,999,000	418	19	13	19	13	37	44	61	128	42	19	23
\$500,000 TO \$999,000	521	18	10	13	27	38	45	107	156	46	25	36
\$200,000 TO \$499,000	695	18	19	18	22	34	47	193	165	74	40	65
LESS THAN \$200,000	1,100	17	12	19	23	32	74	201	201	93	67	290
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	74	2	...	1	...	4	8	25	12	5	1	16

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958-FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and kind of establishment	All establishments	Number of establishments operating entire year, by sales and operating expense ratio										
		\$2,000,000 and over	\$1,000,000 to \$1,999,000	\$500,000 to \$999,000	\$200,000 to \$499,000	\$100,000 to \$199,000	\$50,000 to \$99,000	\$25,000 to \$49,000	\$12,500 to \$24,000	\$6,250 to \$12,000	\$3,125 to \$6,000	Less than \$3,125
		percent	percent	percent	percent	percent	percent	percent	percent	percent	percent	percent
METALS, MINERALS (EXCEPT PETROLEUM, SCRAP) DISTRS.--CON.												
NONFERROUS METALS DISTRIBUTORS:												
COPPER, BRASS MILL PRODUCTS DISTRIBUTORS, TOTAL	146	27	10	9	5	17	20	22	20	8	3	5
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	145	27	9	9	5	17	20	22	20	8	3	5
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	25	5	3	4	1	4	1	4	4	1	1	...
\$1,000,000 TO \$1,999,000	21	3	2	...	1	5	5	2	3	...	...	...
\$500,000 TO \$999,000	27	6	2	3	1	2	5	3	5	...	...	...
\$200,000 TO \$499,000	31	7	2	2	1	3	3	8	...	5	...	...
LESS THAN \$200,000	41	6	...	...	1	3	6	8	8	2	2	5
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	1	...	1	...	...	...	...	...	...	...	...	...
ALUMINUM MILL PRODUCTS DISTRIBUTORS, TOTAL	290	63	24	7	16	22	37	32	44	14	12	19
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	278	63	24	7	16	18	36	31	41	14	12	16
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	37	9	8	...	3	1	7	4	4	1	...	...
\$1,000,000 TO \$1,999,000	25	4	3	1	...	1	4	7	2	2	1	...
\$500,000 TO \$999,000	43	14	8	2	3	2	4	5	2	3	...	...
\$200,000 TO \$499,000	66	14	2	3	3	7	9	7	14	3	4	...
LESS THAN \$200,000	107	22	3	1	7	7	12	8	19	5	7	16
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	12	...	...	...	...	4	1	3	...	...	...	3
OTHER NONFERROUS METALS, METALLIC ORES DISTRS., TOTAL	413	58	41	14	66	112	35	19	25	25	2	16
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	408	57	41	14	66	110	33	19	25	25	2	16
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	56	17	11	1	7	9	8	1	...	2	...	...
\$1,000,000 TO \$1,999,000	46	4	5	3	11	16	1	3	2	1	...	...
\$500,000 TO \$999,000	43	6	2	1	3	21	4	3	...	...	...	...
\$200,000 TO \$499,000	65	15	2	5	3	25	4	4	3	3	1	...
LESS THAN \$200,000	198	15	21	4	42	39	16	8	17	19	1	16
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	1	...	...	...	2	2	...	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS												
IRON, STEEL SCRAP DEALERS:												
IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIP., TOTAL	2 781	22	4	19	42	59	173	680	541	253	243	745
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 727	21	3	19	42	59	171	662	534	251	241	724
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	93	13	...	4	3	9	15	7	35	2	3	2
\$1,000,000 TO \$1,999,000	119	1	...	4	11	9	8	12	45	10	8	11
\$500,000 TO \$999,000	236	3	2	...	3	12	17	44	51	27	34	43
\$200,000 TO \$499,000	428	2	...	1	9	7	16	116	90	53	59	75
LESS THAN \$200,000	1 851	2	1	10	16	22	115	483	313	159	137	593
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	54	1	1	...	...	...	2	18	7	2	2	21
IRON, STEEL SCRAP DEALERS WITHOUT PROCESSING EQUIP., TOTAL	2 167	29	25	59	238	99	108	128	249	234	233	765
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 132	29	24	57	232	97	108	127	247	233	231	747
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	49	14	6	3	8	3	5	2	5	2	...	1
\$1,000,000 TO \$1,999,000	24	1	...	1	6	2	...	5	1	5	...	3
\$500,000 TO \$999,000	72	4	1	1	14	6	5	6	11	6	11	7
\$200,000 TO \$499,000	196	5	2	...	36	12	16	14	29	17	21	44
LESS THAN \$200,000	1 791	5	15	52	168	74	82	100	201	203	199	692
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	...	1	2	6	2	...	1	2	1	2	18
WASTE MATERIALS DEALERS:												
NONFERROUS METALLIC SCRAP DEALERS, TOTAL	1 117	31	19	54	61	103	90	213	185	95	77	189
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 104	31	19	54	60	101	90	210	184	94	77	184
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	38	3	4	4	9	3	1	2	10	1	1	...
\$1,000,000 TO \$1,999,000	49	8	2	6	4	6	6	3	10	2	2	...
\$500,000 TO \$999,000	109	4	6	10	9	19	12	21	13	8	2	8
\$200,000 TO \$499,000	213	8	5	14	17	20	10	42	39	22	19	17
LESS THAN \$200,000	695	8	2	20	21	53	61	142	112	64	53	159
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	13	...	...	...	1	2	...	3	1	1	...	5
WASTE PAPER DEALERS, TOTAL	1 056	8	6	8	12	27	34	39	231	157	79	455
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 041	8	6	8	12	27	34	38	226	153	78	451
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	15	...	2	1	1	3	4	1	2	1	...	...
\$1,000,000 TO \$1,999,000	35	1	2	1	2	3	...	3	9	9	...	1
\$500,000 TO \$999,000	51	2	1	1	3	4	3	1	10	3	10	3
\$200,000 TO \$499,000	140	3	1	2	2	10	4	8	42	24	12	32
LESS THAN \$200,000	800	2	...	3	4	7	23	25	163	106	59	408
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	15	...	...	...	...	...	...	1	5	4	1	4
WIPING CLOTH, RAG, TEXTILE WASTE DEALERS, TOTAL	983	16	19	25	22	47	62	63	86	98	251	294
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	975	16	19	25	22	47	62	63	85	98	248	290
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	19	7	1	1	1	...	2	...	...	2	...	5
\$1,000,000 TO \$1,999,000	42	3	1	6	2	4	3	...	2	3	6	12
\$500,000 TO \$999,000	92	5	5	5	5	5	6	4	10	6	13	28
\$200,000 TO \$499,000	193	...	7	3	6	12	13	13	21	13	57	48
LESS THAN \$200,000	629	1	5	10	8	26	38	46	52	74	172	197
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	...	...	...	...	...	...	...	1	...	3	4
OTHER WASTE MATERIALS DEALERS, TOTAL	1 387	11	8	6	17	20	55	235	438	59	53	485
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 338	11	8	6	17	20	52	218	429	57	52	468
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	13	3	1	...	1	2	...	...	4	1	...	1
\$1,000,000 TO \$1,999,000	33	3	2	...	2	1	2	2	19	...	...	2
\$500,000 TO \$999,000	43	1	2	2	1	...	2	5	27	...	1	2
\$200,000 TO \$499,000	149	3	2	...	4	4	5	32	72	5	8	14
LESS THAN \$200,000	1 100	1	1	4	9	13	43	179	307	51	43	449
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	49	...	...	...	...	...	3	17	9	2	1	17

Standard Notes: ... Represents zero. D Withheld to avoid disclosure. NA Not available. X Item not applicable. Z Less than 0.05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS												
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS, TOTAL	2 759	1 244	736	326	189	118	53	32	29	22	5	5
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 729	1 232	728	326	186	115	53	30	28	21	5	5
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	494	240	156	51	27	10	6	3	1	...	...	...
\$1,000,000 TO \$1,999,000	673	274	219	100	47	18	7	2	3	3	...	...
\$500,000 TO \$999,000	668	299	193	91	38	19	6	10	5	5	1	...
\$200,000 TO \$499,000	587	304	124	69	28	27	17	8	5	3	1	...
LESS THAN \$200,000	307	115	36	15	46	41	17	7	12	10	3	5
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	30	12	8	...	3	3	...	2	1	1	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS												
BEER DISTRIBUTORS, TOTAL	5 879	30	104	247	497	1 040	2 265	566	544	168	125	193
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	5 698	30	103	245	490	1 008	2 176	557	533	163	116	177
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	172	6	5	5	18	36	53	25	19	3	1	1
\$1,000,000 TO \$1,999,000	413	2	4	10	33	77	158	74	42	10	1	2
\$500,000 TO \$999,000	854	2	12	32	64	152	331	126	105	14	3	13
\$200,000 TO \$499,000	1 846	10	36	72	184	338	694	241	179	61	17	14
LESS THAN \$200,000	2 413	10	46	126	191	405	940	191	188	75	94	147
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	181	...	1	2	7	32	89	9	11	5	9	16
WINES, DISTILLED SPIRITS WHOLESALERS, LICENSED OR PRIVATE WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 289	47	88	201	428	243	91	68	55	29	13	26
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	489	25	50	104	178	92	21	8	9	2	...	...
\$1,000,000 TO \$1,999,000	275	8	22	53	89	63	16	12	4	6	1	1
\$500,000 TO \$999,000	179	9	5	24	52	47	17	11	9	2	1	2
\$200,000 TO \$499,000	148	3	5	8	44	29	12	19	18	7	2	1
LESS THAN \$200,000	178	2	4	12	56	11	23	16	13	12	9	20
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	20	...	2	...	9	1	2	2	2	...	...	2
STATE OPERATED WHOLESALE, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	157	90	36	12	9	5	2	1	1	1	...	...
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	36	34	1	...	...	1	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	15	12	1	1	...	...	...	...	...	1	...	...
\$500,000 TO \$999,000	32	19	12	...	...	...	...	...	...	1	...	...
\$200,000 TO \$499,000	57	25	21	8	3	...	...	...	...	...	...	...
LESS THAN \$200,000	17	...	1	3	6	4	2	1	...	...	...	...
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	...	...	...	...	...	...	...	...	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS												
FINE AND COARSE PAPER WHOLESALERS, TOTAL	471	4	8	11	71	77	99	85	83	13	8	12
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	465	4	8	10	69	77	97	85	83	13	8	11
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	110	2	2	3	18	33	29	12	9	1	...	1
\$1,000,000 TO \$1,999,000	101	1	4	1	12	20	23	24	14	1	1	...
\$500,000 TO \$999,000	92	...	...	1	7	10	24	26	21	3	...	...
\$200,000 TO \$499,000	80	1	2	2	12	6	12	17	21	5	1	1
LESS THAN \$200,000	82	...	...	3	20	8	9	6	18	3	6	9
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	1	2	...	2	...	...	...	...	1
PRINTING AND FINE PAPER DISTRIBUTORS, FINE PAPER WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	538	16	13	31	100	61	70	55	90	49	30	23
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	90	7	4	11	18	25	14	6	3	2	...	...
\$1,000,000 TO \$1,999,000	90	2	...	6	14	13	18	13	16	4	...	...
\$500,000 TO \$999,000	87	2	3	3	11	5	14	12	23	11	1	2
\$200,000 TO \$499,000	123	2	5	3	29	7	11	12	22	14	10	8
LESS THAN \$200,000	144	3	1	8	28	10	12	11	26	18	14	13
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	...	...	...	...	1	1	1	...	...	1	...
ROLL NEWSPRINT, ROTOGRAVURE PAPERS DISTRIBUTORS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	59	9	3	2	4	5	13	4	3	1	4	11
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	12	7	2	...	1	2	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	7	2	...	1	1	1	...	1	...	...	...	...
\$500,000 TO \$999,000	9	...	...	...	...	1	4	1	...	1	...	2
\$200,000 TO \$499,000	7	...	1	1	...	1	2	1	1	...	...	...
LESS THAN \$200,000	22	...	...	...	2	...	5	2	1	...	4	8
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	...	...	...	...	...	1	...	...	...	...	1
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 270	46	52	72	116	266	704	265	275	144	135	195
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	91	11	5	4	10	11	37	8	2	2	...	1
\$1,000,000 TO \$1,999,000	215	4	6	8	19	27	73	41	24	8	2	3
\$500,000 TO \$999,000	354	10	8	7	15	48	127	47	60	20	7	5
\$200,000 TO \$499,000	577	8	14	29	31	54	180	96	94	36	12	23
LESS THAN \$200,000	962	11	19	22	40	116	259	71	89	77	107	151
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	71	2	...	2	1	10	28	2	6	1	7	12
STATIONERY, OFFICE SUPPLIES WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 844	7	9	14	23	40	67	103	629	409	175	368
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	37	...	2	...	...	3	6	3	6	11	4	...
\$1,000,000 TO \$1,999,000	56	...	2	...	...	1	2	6	10	21	6	8
\$500,000 TO \$999,000	155	1	1	3	4	2	8	8	47	39	15	27
\$200,000 TO \$499,000	426	2	1	6	10	17	16	21	142	88	50	73
LESS THAN \$200,000	1 136	4	3	5	9	16	35	60	412	241	98	253
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	34	...	...	...	...	1	...	5	10	9	2	7

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2C.-MERCHANT WHOLESALERS: 1958-FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of--										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
FURNITURE, HOME FURNISHINGS WHOLESALERS												
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS:												
HOUSEHOLD FURNITURE WHOLESALERS, TOTAL	1 018	10	12	20	30	34	82	295	258	79	47	151
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	976	10	12	19	30	33	79	279	250	78	47	139
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	25	...	...	...	1	2	3	3	12	3	...	1
\$1,000,000 TO \$1,999,000	65	3	2	3	1	5	7	9	28	3	1	3
\$500,000 TO \$999,000	120	3	1	2	5	7	15	33	36	10	4	4
\$200,000 TO \$499,000	227	...	3	9	16	11	17	65	57	19	10	20
LESS THAN \$200,000	539	4	6	5	7	8	37	169	117	43	32	111
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	42	...	...	1	...	1	3	16	8	1	...	12
OFFICE, BUSINESS FURNITURE DISTRIBUTORS, TOTAL	1 027	4	6	8	13	34	30	61	305	215	130	221
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 008	4	6	8	13	33	30	61	296	211	127	219
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	15	...	1	...	...	...	3	1	1	5	4	...
\$1,000,000 TO \$1,999,000	48	1	...	1	3	3	1	4	13	15	5	2
\$500,000 TO \$999,000	136	...	1	1	4	5	6	15	30	34	16	24
\$200,000 TO \$499,000	260	3	2	4	3	15	10	20	81	46	39	37
LESS THAN \$200,000	549	...	2	2	3	10	10	21	171	111	63	156
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	19	...	...	...	...	1	...	...	9	4	3	2
CHINA, GLASSWARE, CROCKERY WHOLESALERS, TOTAL	412	2	1	10	6	17	21	28	143	77	22	85
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	406	2	1	10	6	17	21	28	141	74	22	84
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	12	...	1	...	...	2	1	1	7	...	...	...
\$1,000,000 TO \$1,999,000	36	...	...	2	...	...	1	3	6	14	2	8
\$500,000 TO \$999,000	46	...	...	...	1	4	4	3	15	8	1	10
\$200,000 TO \$499,000	86	1	...	4	2	3	6	5	30	14	7	14
LESS THAN \$200,000	226	1	...	4	3	8	9	16	83	38	12	52
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	6	...	...	...	...	...	...	...	2	3	...	1
CURTAIN, DRAPERY WHOLESALERS, TOTAL	262	1	3	3	3	33	78	6	21	20	32	62
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	255	1	3	3	3	33	73	6	21	20	31	61
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	12	...	1	...	...	1	8	...	1	...	1	...
\$1,000,000 TO \$1,999,000	10	...	...	1	...	1	4	1	...	...	1	2
\$500,000 TO \$999,000	28	...	...	...	...	2	5	1	5	3	7	5
\$200,000 TO \$499,000	41	...	2	...	...	2	15	1	8	3	3	7
LESS THAN \$200,000	164	1	...	2	3	27	41	3	7	14	19	47
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	7	...	...	...	...	...	5	...	...	...	1	1
HOUSEHOLD LINENS, DOMESTICS WHOLESALERS, TOTAL	282	9	13	19	59	46	38	28	31	16	6	17
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	278	8	13	19	58	46	37	28	31	16	5	17
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	13	...	3	...	1	2	2	1	3	1	...	...
\$1,000,000 TO \$1,999,000	46	3	...	7	11	9	9	1	6	...	...	...
\$500,000 TO \$999,000	41	1	4	3	9	10	7	4	1	2	...	...
\$200,000 TO \$499,000	78	4	5	5	22	13	11	5	8	4	...	1
LESS THAN \$200,000	100	...	1	4	15	12	8	17	13	9	5	16
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	4	1	...	...	1	...	1	...	...	...	1	...
FLOOR COVERING WHOLESALERS, TOTAL	934	10	16	35	57	163	363	91	81	31	40	47
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	914	10	16	35	56	161	354	89	79	30	39	45
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	84	2	1	4	4	30	28	10	1	1	3	...
\$1,000,000 TO \$1,999,000	141	2	4	5	15	41	48	14	6	5	1	...
\$500,000 TO \$999,000	173	2	3	6	15	34	59	26	19	4	3	2
\$200,000 TO \$499,000	247	2	4	14	13	29	106	27	23	10	11	8
LESS THAN \$200,000	269	2	4	6	9	27	113	12	30	10	21	35
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	20	...	...	...	1	2	9	2	2	1	1	2
OTHER HOME FURNISHINGS WHOLESALERS, TOTAL	1 424	15	13	19	31	55	96	284	448	109	58	296
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 383	15	13	19	31	55	93	273	432	108	57	237
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER.	43	2	2	1	1	3	5	5	14	3	4	3
\$1,000,000 TO \$1,999,000	90	2	...	3	5	3	6	15	40	7	7	2
\$500,000 TO \$999,000	145	2	5	2	5	7	8	19	66	15	4	12
\$200,000 TO \$499,000	263	4	3	5	8	15	21	62	89	30	13	13
LESS THAN \$200,000	842	5	2	8	12	27	53	172	223	53	29	257
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	41	...	...	...	...	...	3	11	16	1	1	9

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS												
LUMBER, MILLWORK WHOLESALERS:												
LUMBER WHOLESALERS WITHOUT YARDS, TOTAL	1 579	524	270	73	95	174	135	68	85	61	25	69
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 505	504	255	69	88	169	128	65	82	58	21	66
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	164	77	45	6	7	17	4	2	4	1	1	...
\$1,000,000 TO \$1,999,000	182	77	59	9	6	13	12	5	...	1	...	...
\$500,000 TO \$999,000	234	103	51	18	9	20	10	14	5	3	1	...
\$200,000 TO \$499,000	345	125	65	19	23	36	28	16	23	8	2	...
LESS THAN \$200,000	580	122	35	17	43	83	74	28	50	45	17	66
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	74	20	15	4	7	5	7	3	3	3	4	3
LUMBER WHOLESALERS WITH YARDS, TOTAL	1 631	82	90	109	460	126	116	102	197	146	94	109
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 605	81	88	108	449	124	112	102	196	144	94	107
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	174	40	23	15	48	18	12	5	8	3	2	...
\$1,000,000 TO \$1,999,000	243	18	27	23	64	21	27	14	23	16	7	3
\$500,000 TO \$999,000	326	13	15	31	82	31	26	28	43	27	23	7
\$200,000 TO \$499,000	411	7	18	20	123	30	31	31	56	52	28	15
LESS THAN \$200,000	451	3	5	19	132	24	16	24	66	46	34	82
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	26	1	2	1	11	2	4	...	1	2	...	2
PLYWOOD WHOLESALERS, TOTAL	592	43	38	32	63	109	188	41	23	12	20	23
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	571	43	37	32	61	106	175	40	23	12	19	23
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	74	18	6	7	7	11	18	3	3	...	...	1
\$1,000,000 TO \$1,999,000	128	10	8	10	21	31	32	10	3	1	1	...
\$500,000 TO \$999,000	124	5	12	6	12	29	40	12	3	1	4	...
\$200,000 TO \$499,000	135	7	10	4	17	25	47	9	8	4	4	...
LESS THAN \$200,000	110	3	1	5	4	10	38	6	6	6	10	21
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	...	1	...	2	3	13	1	...	...	1	...
MILLWORK JOBBERS, TOTAL	1 194	22	13	23	38	135	390	99	137	83	107	147
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 151	20	13	23	37	132	379	93	135	80	100	139
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	61	1	...	1	5	14	13	10	11	3	2	1
\$1,000,000 TO \$1,999,000	151	4	4	3	8	20	42	23	25	11	8	3
\$500,000 TO \$999,000	182	4	3	4	9	15	66	21	29	14	9	8
\$200,000 TO \$499,000	262	6	5	8	9	14	92	24	42	16	19	27
LESS THAN \$200,000	495	5	1	7	6	67	165	15	28	36	62	100
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	43	2	...	...	1	3	11	6	2	3	7	8
CONSTRUCTION MATERIALS DISTRIBUTORS:												
BRICK, TILE DISTRIBUTORS, TOTAL	650	10	12	24	25	89	215	53	73	38	33	78
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	629	9	12	23	25	87	207	53	70	37	32	74
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	15	1	1	3	2	4	2	1	...	...	...	1
\$1,000,000 TO \$1,999,000	59	2	1	2	6	17	17	3	3	3	1	4
\$500,000 TO \$999,000	117	2	3	5	8	13	41	14	21	4	5	1
\$200,000 TO \$499,000	188	3	5	7	8	24	76	19	26	9	3	8
LESS THAN \$200,000	250	1	2	6	1	29	71	16	20	21	23	60
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	1	...	1	...	2	8	...	3	1	1	4
CEMENT, LIME, PLASTER WHOLESALERS, TOTAL	186	4	1	1	7	10	16	45	49	18	9	26
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	180	4	1	1	7	10	14	44	49	18	8	24
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	5	1	...	...	...	1	...	2	...	...	1	...
\$1,000,000 TO \$1,999,000	20	1	...	1	2	1	1	4	8	2	...	...
\$500,000 TO \$999,000	24	...	1	...	3	2	1	3	10	1	1	2
\$200,000 TO \$499,000	69	1	...	...	1	4	7	21	18	8	3	6
LESS THAN \$200,000	62	1	...	...	1	3	4	16	11	7	3	16
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	...	...	...	2	1	...	...	1	2
GLASS (FLAT, BRICK) DISTRIBUTORS, TOTAL	584	...	...	1	1	13	13	13	189	127	62	165
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	575	...	...	1	1	13	13	13	184	126	62	162
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	13	...	...	1	...	1	...	1	2	6	2	...
\$1,000,000 TO \$1,999,000	43	...	...	...	...	2	2	1	8	14	5	11
\$500,000 TO \$999,000	96	...	...	...	1	3	3	4	24	25	10	26
\$200,000 TO \$499,000	154	...	...	...	...	2	5	3	53	25	20	46
LESS THAN \$200,000	269	...	...	...	...	5	3	4	97	56	25	79
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	...	...	...	...	...	...	...	5	1	...	3
ROOFING, SIDING, INSULATION MATERIALS DISTRS., TOTAL	925	17	33	77	281	156	112	75	80	34	16	44
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	907	17	32	74	274	156	111	75	78	32	15	43
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	34	2	5	1	10	9	3	...	1	1	...	2
\$1,000,000 TO \$1,999,000	109	2	9	5	33	24	16	8	5	1	1	...
\$500,000 TO \$999,000	243	4	5	25	64	58	43	25	16	1	1	1
\$200,000 TO \$499,000	256	2	7	18	91	47	31	24	29	6	4	7
LESS THAN \$200,000	265	6	6	21	86	18	18	18	27	23	9	33
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	18	...	1	3	7	...	1	...	2	2	1	1
SAND, GRAVEL, CRUSHED STONE DISTRIBUTORS, TOTAL	381	4	2	2	2	3	2	6	11	184	54	111
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	367	4	2	2	2	3	2	6	10	174	53	109
WITH ANNUAL SALES OF—												
\$2,000,000 AND OVER	5	...	1	2	...	...	...	...	...	...	2	...
\$1,000,000 TO \$1,999,000	9	2	...	...	1	1	...	1	1	2	1	...
\$500,000 TO \$999,000	17	1	...	...	...	...	...	2	...	7	5	2
\$200,000 TO \$499,000	66	...	...	...	...	1	2	2	1	33	18	9
LESS THAN \$200,000	270	1	1	...	1	1	...	1	8	132	27	98
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	14	...	...	...	...	...	...	...	1	10	1	2

Standard Notes. ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.-MERCHANT WHOLESALERS: 1958-FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of--										
		Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS--CON.												
CONSTRUCTION MATERIALS DISTRIBUTORS--CON.												
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS, TOTAL	1 741	35	21	37	36	76	117	504	489	101	66	259
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 681	35	21	37	33	76	112	475	480	96	64	252
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	57	7	3	1	2	7	3	2	28	2	1	1
\$1,000,000 TO \$1,999,000	133	3	6	5	6	12	10	23	56	4	3	5
\$500,000 TO \$999,000	219	12	4	9	6	17	15	49	77	10	10	10
\$200,000 TO \$499,000	443	7	3	8	15	29	36	144	120	26	20	35
LESS THAN \$200,000	829	6	5	14	4	11	48	257	199	54	30	201
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	60	...	...	...	3	...	5	19	9	5	2	7
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS												
AMUSEMENT, SPORTING GOODS DISTRIBUTORS:												
CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS, TOTAL	776	6	4	5	14	46	57	221	203	59	35	126
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	748	6	4	5	14	46	55	209	195	59	35	120
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	34	4	...	...	2	5	3	4	14	...	1	1
\$1,000,000 TO \$1,999,000	60	...	...	2	1	8	12	8	21	...	2	2
\$500,000 TO \$999,000	118	1	1	1	7	13	11	23	39	10	4	8
\$200,000 TO \$499,000	179	1	2	...	1	10	15	57	46	17	10	20
LESS THAN \$200,000	357	...	1	2	3	10	14	117	75	28	18	89
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	28	...	...	...	...	...	2	12	8	...	...	6
SPORTING GOODS WHOLESALERS, TOTAL	948	8	11	17	30	107	313	76	128	81	55	122
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	915	8	11	17	30	104	298	74	127	81	49	116
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	31	2	...	2	1	11	3	5	1	1	...	...
\$1,000,000 TO \$1,999,000	56	...	3	2	4	7	19	8	8	3	...	2
\$500,000 TO \$999,000	106	1	...	2	6	14	39	16	14	8	1	5
\$200,000 TO \$499,000	212	2	4	5	6	19	62	21	47	26	11	9
LESS THAN \$200,000	510	3	4	6	13	60	167	26	52	43	36	100
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	33	...	...	...	...	3	15	2	1	...	6	6
TOYS, GAMES, FIREWORKS WHOLESALERS, TOTAL	1 047	15	21	32	58	137	321	117	121	75	48	102
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 012	15	21	32	56	129	306	117	121	75	42	98
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	31	...	1	1	3	5	10	6	2	1	...	2
\$1,000,000 TO \$1,999,000	80	...	1	2	10	12	24	15	9	5	1	1
\$500,000 TO \$999,000	140	3	4	7	7	17	39	18	25	5	5	6
\$200,000 TO \$499,000	249	7	7	10	15	31	62	36	30	13	8	10
LESS THAN \$200,000	512	5	8	12	21	64	151	42	55	47	28	79
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	...	...	...	2	8	15	...	...	...	6	4
OTHER RECREATION GOODS WHOLESALERS, TOTAL	486	2	9	9	12	25	39	135	96	36	23	100
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	475	2	9	9	11	24	39	132	93	36	22	98
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	2	...	...	...	...	...	...	1	1	...	...	...
\$1,000,000 TO \$1,999,000	26	...	1	...	2	1	5	5	8	3	1	...
\$500,000 TO \$999,000	44	1	3	...	...	3	6	9	14	1	5	2
\$200,000 TO \$499,000	107	1	...	5	3	11	10	31	22	9	3	12
LESS THAN \$200,000	296	...	5	4	6	9	18	86	48	23	13	84
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	...	...	...	1	1	...	3	3	...	1	2
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS, TOTAL	1 750	23	32	31	61	146	198	530	343	82	59	245
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 713	22	32	31	60	146	194	516	335	81	58	238
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	83	3	1	2	4	5	11	13	35	5	3	1
\$1,000,000 TO \$1,999,000	96	2	1	1	1	4	14	18	39	9	6	1
\$500,000 TO \$999,000	173	2	2	...	5	19	25	50	47	10	3	10
\$200,000 TO \$499,000	364	2	...	3	13	40	55	139	75	10	10	17
LESS THAN \$200,000	997	13	28	25	37	78	89	296	159	47	36	209
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	37	1	...	...	1	...	4	14	8	1	1	7
FARM SUPPLIES WHOLESALERS:												
FEED WHOLESALERS, TOTAL	899	230	103	76	82	156	86	49	57	19	10	31
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	882	229	97	76	81	153	85	48	56	18	10	29
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	77	36	16	6	8	7	3	1	2	...	...	...
\$1,000,000 TO \$1,999,000	87	24	22	13	5	11	4	4	3	...	1	...
\$500,000 TO \$999,000	126	30	18	13	13	26	10	3	12	1	...	...
\$200,000 TO \$499,000	229	49	23	25	25	44	28	22	8	4	1	...
LESS THAN \$200,000	363	90	18	19	32	65	40	18	31	13	8	29
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	17	1	6	...	1	3	1	1	1	1	...	2
FERTILIZER, AGRICULTURAL CHEMICALS WHOLESALERS, TOTAL	664	31	24	40	177	51	45	49	71	51	35	90
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	655	31	24	40	171	50	44	49	70	51	35	90
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	41	14	5	2	8	...	3	3	3	...	2	1
\$1,000,000 TO \$1,999,000	45	6	5	4	11	2	8	3	4	1	1	...
\$500,000 TO \$999,000	84	3	5	5	26	10	6	11	9	3	6	...
\$200,000 TO \$499,000	141	4	4	9	43	15	9	11	18	18	5	5
LESS THAN \$200,000	344	4	5	20	83	23	18	21	36	29	21	84
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	...	...	...	6	1	1	...	1	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales volume of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		Less than 2.0 percent	2.0 to 2.9 percent	3.0 to 3.9 percent	4.0 to 4.9 percent	5.0 to 5.9 percent	6.0 to 6.9 percent	7.0 to 7.9 percent	8.0 to 8.9 percent	9.0 to 9.9 percent	10.0 percent or more	
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.												
FARM SUPPLIES WHOLESALERS--CON.												
SEED WHOLESALERS, TOTAL	494	22	12	14	31	57	194	33	32	23	29	47
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	463	22	12	14	30	57	188	33	32	23	27	45
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	45	10	5	3	3	6	4	2	5	1	4	2
\$1,000,000 TO \$1,999,000	48	6	1	3	6	9	11	4	3	1	1	3
\$500,000 TO \$999,000	100	5	1	4	7	16	39	10	8	4	5	1
\$200,000 TO \$499,000	112	1	4	3	8	5	55	5	9	5	6	11
LESS THAN \$200,000	178	...	1	1	6	21	79	12	7	12	11	28
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	11	...	...	...	1	...	6	...	...	...	2	2
OTHER FARM SUPPLIES WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	321	15	10	13	14	25	137	15	16	14	19	43
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	11	2	...	...	2	1	5	1	...	...	...	...
\$1,000,000 TO \$1,999,000	33	3	2	2	3	1	9	2	1	1	3	...
\$500,000 TO \$999,000	40	3	...	1	3	2	22	1	1	4	3	...
\$200,000 TO \$499,000	59	...	3	6	...	4	35	3	5	1	1	1
LESS THAN \$200,000	178	2	5	4	6	17	66	8	8	3	12	42
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	7	...	...	...	...	1	3	...	...	...	1	2
JEWELRY WHOLESALERS:												
GENERAL-LINE JEWELRY WHOLESALERS, TOTAL	534	4	9	10	11	36	41	179	119	44	18	63
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	509	4	9	10	11	36	41	165	111	44	18	60
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	8	...	...	...	3	...	1	...	3	1	...	...
\$1,000,000 TO \$1,999,000	27	1	1	...	...	3	3	2	14	2	1	...
\$500,000 TO \$999,000	48	1	2	...	2	4	7	14	12	3	1	2
\$200,000 TO \$499,000	103	2	3	4	1	8	6	24	25	14	6	10
LESS THAN \$200,000	323	...	3	6	5	21	24	125	57	24	10	48
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	25	...	...	...	...	...	...	14	8	...	...	3
CLOCKS, WATCHES WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	288	10	8	11	23	27	59	31	30	23	22	46
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	8	1	...	1	...	...	1	2	...	2	...	1
\$1,000,000 TO \$1,999,000	23	...	1	2	1	4	6	1	1	1	3	3
\$500,000 TO \$999,000	32	1	...	1	5	4	4	5	6	1	4	1
\$200,000 TO \$499,000	61	2	4	3	3	8	15	7	7	5	5	2
LESS THAN \$200,000	164	6	3	4	14	11	33	16	15	13	10	39
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	...	...	...	...	...	...	...	1	1	...	...
COSTUME JEWELRY WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	557	1	3	8	22	27	33	44	166	105	49	99
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	7	1	...	...	...	...	...	...	...	4	1	...
\$1,000,000 TO \$1,999,000	21	...	...	...	...	1	4	...	6	7	3	...
\$500,000 TO \$999,000	39	...	...	...	3	3	2	2	12	9	5	3
\$200,000 TO \$499,000	119	...	2	3	7	6	6	12	33	23	14	13
LESS THAN \$200,000	363	...	1	5	12	16	21	30	112	60	26	80
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	8	...	...	...	...	1	...	...	2	2	...	3
PRECIOUS STONES, PRECIOUS METALS DISTRIBUTORS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	675	64	33	56	132	72	55	62	71	47	25	58
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	16	9	...	1	4	1	...	...	...	1	...	...
\$1,000,000 TO \$1,999,000	51	8	7	8	11	2	3	3	3	3	2	1
\$500,000 TO \$999,000	98	21	6	2	19	20	5	8	12	2	2	1
\$200,000 TO \$499,000	167	13	13	20	34	24	19	15	16	6	6	1
LESS THAN \$200,000	334	12	7	25	59	25	28	36	39	34	15	54
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	1	...	...	5	...	...	...	1	1	...	1
WATCH MATERIALS, JEWELERS' TOOLS DISTRIBUTORS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	235	3	5	2	3	4	12	14	26	59	40	67
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 TO \$1,999,000	4	...	...	...	...	...	...	...	...	1	3	...
\$500,000 TO \$999,000	14	2	1	1	...	...	...	1	...	1	3	5
\$200,000 TO \$499,000	50	1	2	...	...	1	3	2	7	16	9	9
LESS THAN \$200,000	164	...	2	1	3	3	9	11	19	40	25	51
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	3	...	...	...	...	...	...	...	...	1	...	2
OTHER JEWELRY WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	347	6	4	9	10	19	31	76	62	38	26	66
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	2	...	...	...	...	...	...	1	...	...	...	...
\$1,000,000 TO \$1,999,000	12	...	...	...	...	3	...	2	4	1	1	1
\$500,000 TO \$999,000	27	...	...	1	1	4	2	8	6	4	...	7
\$200,000 TO \$499,000	70	3	3	5	3	7	2	11	14	8	7	7
LESS THAN \$200,000	236	3	1	3	6	5	27	54	37	25	18	57
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	...	...	...	...	...	1	2	1	...	1	1
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TRMNLs):												
LIQUEFIED PETROLEUM (LPG) GAS DISTRIBUTORS, TOTAL	282	4	6	20	96	7	11	13	32	33	18	42
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	277	4	6	20	94	7	11	13	32	32	18	40
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	11	3	...	...	4	...	...	...	2	1	1	...
\$1,000,000 TO \$1,999,000	14	...	1	1	10	1	...	...	1	...	...	...
\$500,000 TO \$999,000	24	1	2	2	8	2	1	...	1	3	...	4
\$200,000 TO \$499,000	55	...	1	4	19	4	4	4	7	3	7	2
LESS THAN \$200,000	173	...	2	13	53	...	6	9	21	25	10	34
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	5	...	...	...	2	...	...	...	...	1	...	2

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. NA Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 20. MERCHANT WHOLESALERS: 1958. FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO, UNITED STATES, BY KIND OF BUSINESS. Continued

Kind of business and sales and operating expense ratio	All establishments	Number of establishments having ratio of operating expense to sales--										Total percent of sales
		Less than 10 percent	10 to 14.99 percent	15 to 19.99 percent	20 to 24.99 percent	25 to 29.99 percent	30 to 34.99 percent	35 to 39.99 percent	40 to 44.99 percent	45 to 49.99 percent	50 percent or more	
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON:												
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TRMNS)--CON:												
OTHER PETROLEUM PRODUCTS DISTRIBUTORS, TOTAL	1 294	223	149	277	1 328	191	185	200	503	429	146	312
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 714	222	147	262	1 239	188	178	193	479	415	136	299
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	136	45	17	11	34	8	7	4	3	5	2	...
\$1,000,000 TO \$1,999,000	192	25	20	28	51	12	17	10	13	12	2	2
\$500,000 TO \$999,000	371	49	24	24	126	21	29	23	37	33	4	1
\$200,000 TO \$499,000	900	62	36	53	368	60	43	41	117	82	25	13
LESS THAN \$200,000	2 159	41	50	146	660	87	82	115	309	283	103	283
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	185	1	2	15	59	3	7	7	24	14	10	13
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS:												
GIFT, ART GOODS WHOLESALERS, TOTAL	807	6	5	13	16	26	44	36	84	287	129	191
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	807	6	5	13	16	26	44	36	83	278	126	174
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	6	...	...	...	...	...	...	...	2	1	3	...
\$1,000,000 TO \$1,999,000	27	...	...	...	...	...	...	...	4	3	9	...
\$500,000 TO \$999,000	39	1	1	1	2	2	1	2	7	11	6	5
\$200,000 TO \$499,000	148	2	1	3	5	3	8	10	17	51	25	23
LESS THAN \$200,000	587	3	3	6	9	18	31	24	53	212	83	145
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	20	...	...	...	...	...	...	...	1	...	3	7
GREETING CARDS DISTRIBUTORS, TOTAL	323	1	2	3	...	7	12	82	45	26	24	121
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	314	1	2	3	...	6	12	80	43	26	24	117
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	3	...	1	...	...	...	...	...	...	...	1	1
\$1,000,000 TO \$1,999,000	8	...	...	1	...	...	...	...	2	...	...	5
\$500,000 TO \$999,000	21	1	...	...	...	...	...	5	4	2	...	9
\$200,000 TO \$499,000	49	...	...	1	...	...	1	17	5	3	3	19
LESS THAN \$200,000	233	...	1	1	...	6	11	58	32	21	20	83
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	...	...	...	...	1	...	2	2	...	...	4
FLOWERS, BULBS, PLANTS WHOLESALERS:												
CUT FLOWERS, POTTED PLANTS WHOLESALERS, TOTAL	72	6	2	3	7	20	43	67	277	149	32	116
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	709	6	2	3	7	20	43	67	270	145	32	114
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	6	3	...	...	...	...	...	1	...	2	...	...
\$1,000,000 TO \$1,999,000	9	1	...	...	...	...	2	...	2	3	...	1
\$500,000 TO \$999,000	60	...	...	1	...	...	6	6	24	8	1	4
\$200,000 TO \$499,000	169	1	1	...	2	3	14	33	64	32	10	9
LESS THAN \$200,000	475	1	1	2	5	17	21	7	180	100	21	100
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	13	...	...	...	...	...	...	...	7	4	...	2
BULB, ROOT, NURSERY STOCK DISTRIBUTORS, TOTAL	181	...	1	1	1	2	7	11	71	38	6	43
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	172	...	1	1	1	2	7	11	65	37	6	41
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	1	...	...	...	...	...	...	1	...	...	...	...
\$1,000,000 TO \$1,999,000	2	...	...	...	...	...	...	...	2	...	...	...
\$500,000 TO \$999,000	13	...	...	...	...	...	2	2	2	6	1	...
\$200,000 TO \$499,000	23	...	...	...	...	2	1	1	11	4	2	2
LESS THAN \$200,000	133	...	1	1	1	...	4	7	50	27	3	39
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	9	...	...	...	...	...	...	...	6	1	...	2
OTHER MERCHANT WHOLESALERS:												
ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS, TOTAL	1 256	19	12	23	20	39	51	61	449	274	82	226
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 219	18	12	23	18	38	51	61	432	267	79	220
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	15	1	...	1	...	...	1	2	...	9	1	...
\$1,000,000 TO \$1,999,000	28	2	...	3	...	1	2	2	4	12	2	...
\$500,000 TO \$999,000	87	2	4	5	4	7	7	3	20	21	7	7
\$200,000 TO \$499,000	224	6	1	4	6	12	14	20	83	39	21	18
LESS THAN \$200,000	865	7	7	10	8	18	27	34	325	186	48	195
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	37	1	...	...	2	1	...	...	17	7	3	6
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS, TOTAL	1 287	53	39	68	408	61	36	58	107	75	69	313
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	1 254	52	39	68	398	59	35	58	105	71	68	301
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	33	8	7	4	7	1	4	...	...	1	1	...
\$1,000,000 TO \$1,999,000	41	6	6	2	18	2	2	1	2	2	...	...
\$500,000 TO \$999,000	101	10	9	6	53	6	2	6	2	3	2	2
\$200,000 TO \$499,000	208	13	7	10	108	15	4	14	21	5	6	5
LESS THAN \$200,000	871	15	10	46	212	35	23	37	80	60	59	294
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	33	1	...	...	10	2	1	...	2	4	1	12
GENERAL MERCHANDISE DISTRIBUTORS, TOTAL	834	29	30	59	279	62	71	48	87	73	28	66
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	809	29	30	57	269	62	69	48	81	71	26	67
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	47	10	4	2	15	3	3	2	3	2	...	...
\$1,000,000 TO \$1,999,000	74	3	7	2	20	7	4	2	2	27	...	...
\$500,000 TO \$999,000	88	5	5	3	38	11	8	7	7	3	1	...
\$200,000 TO \$499,000	173	5	7	11	62	17	27	14	18	6	2	2
LESS THAN \$200,000	427	6	7	39	131	24	27	23	51	31	23	65
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	25	...	...	2	10	...	2	...	6	2	2	1
LUGGAGE, SADDLERY WHOLESALERS, TOTAL	140	...	2	1	5	11	58	9	10	8	13	23
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	138	...	2	1	5	11	57	9	10	7	13	23
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	1	...	...	...	...	...	1	...	...	...	...	...
\$1,000,000 TO \$1,999,000	5	...	2	...	...	...	2	...	...	...	1	...
\$500,000 TO \$999,000	12	...	...	1	1	...	6	...	2	1	1	...
\$200,000 TO \$499,000	30	...	...	...	1	1	16	2	4	2	3	3
LESS THAN \$200,000	90	...	...	...	3	10	34	7	4	4	5	20
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	2	...	...	...	...	...	1	...	...	1	...	...

Standard Notes: ... Represents zero. D Withheld to avoid disclosure. NA Not available. X Item is applicable. Less than .05 percent.

Table 2C.—MERCHANT WHOLESALERS: 1958—FREQUENCY DISTRIBUTION OF ESTABLISHMENTS BY SALES AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	All establishments	Number of establishments having ratio of operating expense to sales of—										
		less than 5.0 percent	5.0 to 9.9 percent	10.0 to 14.9 percent	15.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more			
OTHER MISCELLANEOUS PRODUCTS WHOLESALERS--CON.												
OTHER MERCHANT WHOLESALERS--CON.												
MUSICAL INSTRUMENTS, SHEET MUSIC WHOLESALERS, TOTAL	674	12	2	17	25	41	73	193	137	55	23	96
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	633	12	2	17	25	41	73	173	127	55	21	87
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	23	1	1	2	3	2	4	4	5	2	...	2
\$1,000,000 TO \$1,999,000	59	2	...	4	3	5	8	9	18	6	2	2
\$500,000 TO \$999,000	115	1	...	3	11	15	14	21	31	9	5	5
\$200,000 TO \$499,000	167	3	1	4	6	12	19	53	36	16	5	12
LESS THAN \$200,000	269	5	...	4	5	7	28	86	37	22	9	66
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	41	...	...	...	...	...	...	20	10	...	2	9
TEXTILE BAGS, BAGGING, BURLAP DISTRIBUTORS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	693	19	15	22	23	70	208	42	64	66	56	130
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	28	8	3	3	1	...	7	4	...	2	...	...
\$1,000,000 TO \$1,999,000	33	2	2	2	2	...	13	2	...	3	1	...
\$500,000 TO \$999,000	81	4	2	7	7	5	29	4	9	4	5	5
\$200,000 TO \$499,000	141	1	2	6	4	13	48	12	17	11	17	10
LESS THAN \$200,000	410	4	6	4	9	45	99	19	36	45	30	113
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	22	...	...	...	...	3	12	1	...	1	3	2
FOOD, BEVERAGE BASIC MATERIALS DISTRIBUTORS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	349	76	27	13	14	38	43	28	33	32	6	43
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	25	15	2	1	1	2	2	...	1	1	...	...
\$1,000,000 TO \$1,999,000	21	6	4	...	2	3	2	2	1	1	...	...
\$500,000 TO \$999,000	38	7	6	1	2	5	7	6	3	1	...	...
\$200,000 TO \$499,000	63	15	5	3	...	10	13	6	7	4	...	...
LESS THAN \$200,000	202	33	10	8	9	18	17	13	21	25	6	42
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	6	2	...	...	...	...	2	1	...	...	...	1
WALLPAPER WHOLESALERS, TOTAL												
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	228	1	...	...	1	2	7	10	19	63	43	86
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	1	...	...	...	...	...	...	1	...	...	...	...
\$1,000,000 TO \$1,999,000	7	...	...	...	...	...	...	...	1	2	2	2
\$500,000 TO \$999,000	15	1	...	...	...	...	1	1	1	3	6	2
\$200,000 TO \$499,000	39	...	...	...	...	1	3	2	3	10	5	15
LESS THAN \$200,000	166	...	...	...	1	1	3	6	13	47	28	67
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	4	...	...	...	...	...	...	...	1	1	2	...
OTHER, TOTAL	2 607	328	225	71	313	551	254	138	247	164	76	240
ESTABLISHMENTS OPERATED ENTIRE YEAR, TOTAL	2 572	321	223	71	312	549	251	136	240	162	73	234
WITH ANNUAL SALES OF--												
\$2,000,000 AND OVER	81	28	23	3	4	9	10	3	1	...	...	...
\$1,000,000 TO \$1,999,000	145	32	22	9	17	39	7	7	9	3	...	...
\$500,000 TO \$999,000	227	26	32	11	6	81	22	17	19	12	1	...
\$200,000 TO \$499,000	435	90	25	17	20	126	42	35	47	27	4	2
LESS THAN \$200,000	1 684	145	121	31	265	294	170	74	164	120	68	232
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	35	7	2	...	1	2	3	2	7	2	3	6

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2D.-MERCHANT WHOLESALERS: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS

Establishments and Sales

SIC code	Kind of business	Establishments with--									
		1 to 3 paid employees ¹		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
	Total										
	MERCHANT WHOLESALERS, TOTAL,	189 728	121 661 229	44 027	16 101 060	40 030	30 274 196	16 554	29 749 543	4 976	52 926 910
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS:										
5012	AUTOMOBILES, OTHER MOTOR VEHICLE DISTRIBUTORS:	2 963	2 291 354	1 121	237 226	733	554 269	357	718 094	72	565 585
	NEW AND USED AUTOMOBILE DISTRIBUTORS:	1 293	1 454 989	654	119 835	229	286 093	117	419 324	45	477 343
	TRUCK, TRACTOR (ROAD-TYPE) DEALERS:	1 670	836 365	487	63 786	504	268 176	240	298 770	27	60 242
5013	AUTOMOTIVE EQUIPMENT WHOLESALERS:	16 111	4 154 170	6 586	515 839	4 547	775 764	1 190	949 019	202	661 497
	AUTOMOTIVE GLASS JOBBERS:	190	32 279	99	7 097	25	8 667	9	101	1	101
	NEW AUTOMOTIVE PARTS, ACCESSORIES JOBBERS:	14 108	3 854 533	5 517	460 472	3 251	1 159 040	1 106	895 909	189	638 993
	USED AUTOMOTIVE PARTS, ACCESSORIES JOBBERS:	1 475	182 872	797	35 422	239	59 453	57	31 182	10	13 295
5014	GARAGE EQUIPMENT, TOOLS DISTRIBUTORS:	237	94 486	173	12 848	70	24 391	18	155 122	2	99 099
	TYRE, TUBE WHOLESALERS:	1 749	652 898	611	67 977	482	117 564	175	155 122	21	99 099
502	DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS:										
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS:	3 042	2 827 082	1 288	193 317	538	351 528	306	523 556	311	1 633 392
	GENERAL-LINE DRUG WHOLESALERS:	311	1 444 133	6	17 290	11	37 207	83	191 081	206	1 207 718
5028	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS:	2 731	1 382 949	1 282	176 027	527	314 321	223	332 455	105	425 674
029	PAINT, VARNISH WHOLESALERS:	1 250	318 078	603	66 956	244	106 635	55	55 183	6	40 236
	OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS:	2 805	1 495 611	1 469	223 737	484	433 941	167	396 658	49	260 959
503	DRY GOODS; APPAREL WHOLESALERS:										
5032	DRY GOODS, PIECE GOODS; NOTIONS WHOLESALERS:	4 410	3 368 771	2 185	573 742	829	818 097	288	680 154	88	896 083
	GENERAL-LINE DRY GOODS WHOLESALERS:	105	153 203	14	5 743	38	43 761	30	51 294	11	45 987
	PIECE GOODS WHOLESALERS:	1 926	1 269 673	975	201 882	356	360 783	115	332 352	34	166 534
	NOTIONS WHOLESALERS:	912	252 819	495	55 738	149	82 192	48	53 402	6	12 457
	PIECE GOODS CONVERTERS:	1 296 534	85 426	224	193 697	164	248 730	66	239 755	28	529 026
	OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS:	785	396 442	149	61 445	122	82 631	29	72 368	6	122 079
5035	APPAREL AND ACCESSORIES; HOSIERY, LINGERIE WHOLESALERS:	4 173	2 117 944	2 118	349 535	793	614 513	283	358 092	80	434 913
	MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHOLESALERS:	1 462	370 483	190	34 324	109	91 445	48	58 919	16	151 308
	MEN'S, BOYS' CLOTHING, FURNISHINGS WHOL'SALERS:	1 025	482 502	539	84 038	200	135 240	54	75 875	21	97 782
	WOMEN'S, CHILDREN'S CLOTHING, ACCESSORIES WHOL'SALERS:	1 373	749 729	670	117 179	259	224 100	85	135 287	31	135 355
	HOSIERY, UNDERWEAR WHOLESALERS:	518	249 242	253	51 250	93	75 268	34	61 392	6	30 924
	DRESSED FURS, FUR CLOTHING WHOLESALERS:	290	95 834	154	28 206	28	24 500	4	101	1	101
	MILLINERY, MILLINERY SUPPLIES DISTRIBUTORS:	325	96 939	154	19 414	68	41 796	13	101	1	101
	WORK CLOTHING WHOLESALERS:	180	73 215	82	14 985	36	24 164	5	101	1	101
5039	FOOTWEAR WHOLESALERS:	616	414 152	260	50 198	163	76 044	54	109 404	12	58 432
504	GROCERIES AND RELATED PRODUCTS WHOLESALERS:										
5042	GENERAL-LINE GROCERY WHOLESALERS:	2 257	8 428 482	358	190 225	706	1 002 083	600	1 930 337	345	5 085 637
	VOLUNTARY AND COOPERATIVE GROCERY WHOLESALERS:	673	5 236 095	59	54 684	144	281 902	230	1 010 524	245	1 847 232
	CASH-CARRY FOOD DEPOT:	371	189 732	267	99 370	53	60 276	364	134 131	134	441 465
5043	OTHER GENERAL-LINE GROCERY WHOLESALERS:	1 209	3 062 635	52	67 171	513	468 837	198	449 998	48	104 850
5044	DAIRY PRODUCTS DISTRIBUTORS:	2 082	1 462 340	1 048	205 752	400	488 705	147	395 219	26	75 191
5045	POULTRY, POULTRY PRODUCTS DISTRIBUTORS:	2 113	747 267	1 153	194 213	334	210 052	89	129 767	20	88 820
5046	CONFECTIONERY WHOLESALERS:	1 591	521 635	771	117 461	314	174 754	131	122 978	25	656 912
5047	FISH, SEAFOOD DISTRIBUTORS:	4 459	3 878 992	2 138	508 070	903	1 078 357	368	1 131 258	76	362 663
5048	MEAT, MEAT PRODUCTS WHOLESALERS:	6 291	5 092 438	3 211	524 654	1 183	928 619	475	761 983	122	687 545
	FRESH FRUIT, VEGETABLE WHOLESALERS:	8 166	5 035 688	4 171	668 408	1 507	1 472 238	595	1 372 244	127	687 545
5049	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS:	448	786 742	269	83 749	221	268 801	89	187 658	26	143 677
	RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES:	868	215 771	512	46 710	119	99 978	47	44 194	8	20 132
	BREAD, BAKERY GOODS DISTRIBUTORS:	1 006	736 879	392	95 507	252	259 118	92	165 329	14	81 150
	CANNED FOODS WHOLESALERS:	1 194	151 303	62	130 775	252	256 737	11	165 329	14	81 150
	FLOUR DISTRIBUTORS:	1 128	845 745	415	132 121	283	254 512	142	258 240	37	153 060
	FROZEN EGGS DISTRIBUTORS:	1 179	152 577	815	31 062	131	254 512	38	258 240	7	153 060
	SOFT DRINKS DISTRIBUTORS:	2 762	2 004 503	1 539	22 408	434	36 566	10	597 120	33	270 358
	SUGAR DISTRIBUTORS:										

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Including establishments without paid employees on November 15 in employee-size group 1-3.

Table 2D.—MERCHANT WHOLESALE: 1958—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

SALES SIZE AND EMPLOYMENT SIZE

2-93

Establishments and Sales

SIC code	Kind of business	Total		Establishments with—				20 to 49 paid employees				50 or more paid employees			
		Establishments (number)	Sales (\$1,000)	1 to 3 paid employees ¹	4 to 7 paid employees	8 to 19 paid employees	20 to 49 paid employees	50 or more paid employees	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)
505	FARM PRODUCTS (RAW MATERIALS) MERCHANTS:														
	COTTON MERCHANTS	492	2 199 826	245	127	412 484	463 240	21	81	463 240	21	81	463 240	21	81
	GRAIN MERCHANTS	1 593	5 072 618	709	423	619 982	833 157	168	346	833 157	168	346	833 157	168	346
	LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	635	1 758 862	416	114	198 841	184 004	25	78	184 004	25	78	184 004	25	78
	MISCELLANEOUS FARM PRODUCTS DEALERS	1 575	1 562 504	773	261	248 478	385 248	87	208	385 248	87	208	385 248	87	208
	HIDE, SKIN, RAW FUR DEALERS	564	417 776	293	101	68 504	86 541	38	82	86 541	38	82	86 541	38	82
	LEAF TOBACCO DEALERS	244	359 974	117	45	107 502	100 803	11	36	100 803	11	36	100 803	11	36
	WOOL, FUR, TOBACCO, MOHAI DEALERS	563	4 742 428	221	71	37 464	116 635	24	47	116 635	24	47	116 635	24	47
	OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS														
506	ELECTRICAL GOODS DISTRIBUTORS:														
	GENERAL SUPPLIES, ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	977	1 344 680	170	200	75 631	336 305	193	340	336 305	193	340	336 305	193	340
	ELECTRICAL SUPPLIES, ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	282	484 445	71	103	14 477	103 898	65	94	103 898	65	94	103 898	65	94
	ELECTRICAL SUPPLIES, ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	695	850 235	129	157	61 154	232 607	124	246	232 607	124	246	232 607	124	246
	SPECIALTY LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3 106	2 059 089	1 023	560	247 899	575 205	347	831	575 205	347	831	575 205	347	831
	WIRING SUPPLIES, ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2 409	1 693 591	802	484	111 108	497 662	291	683	497 662	291	683	497 662	291	683
	ELECTRICAL APPARATUS, EQUIPMENT DISTRIBUTORS	2 407	3 431 731	281	197	61 070	77 543	56	145	77 543	56	145	77 543	56	145
	ELECTRICAL APPLIANCES, TELEVISION, RADIO SET WHOLESALE	2 403	3 431 731	281	197	61 070	77 543	56	145	77 543	56	145	77 543	56	145
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	3 002	1 053 691	1 256	846	204 203	283 655	230	627	283 655	230	627	283 655	230	627
507	HARDWARE: PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALE:														
	HARDWARE WHOLESALE	2 428	2 255 169	930	555	143 790	316 682	332	583	316 682	332	583	316 682	332	583
	GENERAL LINE HARDWARE WHOLESALE	425	1 532 779	7	7	10 036	59 425	166	44	59 425	166	44	59 425	166	44
	SPECIALTY LINE HARDWARE WHOLESALE	2 003	3 022 224	923	548	133 754	256 259	166	409	256 259	166	409	256 259	166	409
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	4 998	3 022 224	1 444	1 177	370 921	1 061 781	592	559	1 061 781	592	559	1 061 781	592	559
	WARM-AIR HEATING, COOKING EQUIP., FIXTURES, SUPPL. DISTRS.	1 194	93 269	484	294	88 621	170 761	86	313	170 761	86	313	170 761	86	313
	WET-HEAT HEATING, SUPPLIES DISTRIBUTORS	2 223	1 594 586	591	359	174 529	525 055	311	65	525 055	311	65	525 055	311	65
	PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS	1 166	892 663	247	256	87 216	336 322	181	470	336 322	181	470	336 322	181	470
	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	1 566	612 256	863	508	121 356	218 353	117	454	218 353	117	454	218 353	117	454
508	MACHINERY, EQUIPMENT: SUPPLIES DISTRIBUTORS:														
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	4 258	1 009 616	2 050	1 150	198 841	328 905	244	773	328 905	244	773	328 905	244	773
	OFFICE MACHINES, EQUIPMENT DISTRIBUTORS	1 949	332 587	1 016	547	68 315	88 125	87	280	88 125	87	280	88 125	87	280
	COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES	474	153 893	217	114	23 154	35 440	35	102	35 440	35	102	35 440	35	102
	STORE MACHINES, FIXTURES DISTRIBUTORS	1 468	444 033	677	381	83 690	152 988	96	303	152 988	96	303	152 988	96	303
	OIL MARKETING EQUIPMENT JOBBERS	367	119 101	140	108	23 682	42 249	26	88	42 249	26	88	42 249	26	88
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	2 143	2 006 390	558	386	115 896	376 036	487	550	376 036	487	550	376 036	487	550
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	7 682	3 331 836	3 401	2 065	744 762	973 060	542	1 542	973 060	542	1 542	973 060	542	1 542
	FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS	492	229 277	226	113	35 252	78 399	46	105	78 399	46	105	78 399	46	105
	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT DISTRS.	2 366	873 358	1 020	592	144 307	255 174	199	521	255 174	199	521	255 174	199	521
	METALWORKING MACHINERY, EQUIPMENT DEALERS	1 098	509 639	478	293	97 879	164 287	68	242	164 287	68	242	164 287	68	242
	OIL WELL SUPPLY HOUSES	1 444	980 323	518	301	348 731	250 575	34	251	250 575	34	251	250 575	34	251
	PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS	1 364	130 697	159	79	18 774	52 057	34	91	52 057	34	91	52 057	34	91
	OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	1 918	618 542	1 000	667	99 819	172 198	141	352	172 198	141	352	172 198	141	352
	INDUSTRIAL SUPPLIES DISTRIBUTORS	6 180	2 562 050	2 438	1 628	411 551	828 429	498	1 484	828 429	498	1 484	828 429	498	1 484
	ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS	240	94 865	103	57	16 424	41 058	12	65	41 058	12	65	41 058	12	65
	MECHANICAL POWER TRANSMISSION EQUIPMENT DISTRIBUTORS	596	243 794	165	197	56 261	99 846	45	183	99 846	45	183	99 846	45	183
	MECHANICAL RUBBER GOODS DISTRIBUTORS	134	111 156	102	72	14 726	37 339	5	81	37 339	5	81	37 339	5	81
	ROPE, CORDAGE DISTRIBUTORS	296	85 645	58	37	29 708	82 311	59	103	82 311	59	103	82 311	59	103
	INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS	399	340 113	133	87	29 708	82 311	59	103	82 311	59	103	82 311	59	103
	WELDING SUPPLIES DISTRIBUTORS	1 292	285 328	419	257	87 445	122 636	45	303	122 636	45	303	122 636	45	303
	RECONDITIONED DRUMS, BARRELS DISTRIBUTORS	292	76 503	111	65	18 471	43 036	259	331	43 036	259	331	43 036	259	331
	OTHER INDUSTRIAL SUPPLIES DISTRIBUTORS	3 009	1 314 646	1 347	887	184 071	390 905	259	642	390 905	259	642	390 905	259	642
5085	FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALE:														
	FARM MACHINERY, EQUIPMENT WHOLESALE	1 300	750 783	561	318	104 182	184 515	112	280	184 515	112	280	184 515	112	280
	GARDEN MACHINERY, EQUIPMENT WHOLESALE	1 007	598 226	443	238	80 392	145 503	85	217	145 503	85	217	145 503	85	217
	OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS	293	142 557	113	60	23 800	39 012	27	63	39 012	27	63	39 012	27	63

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

¹Including establishments without paid employees on November 15 in employee-size group 1-3.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2D.-MERCHANT WHOLESALERS: 1938-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments and Sales

SIC code	Kind of business	Total						Establishments with—						More than 50 employees
		1 to 3 paid employees ¹		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees ²		50 or more paid employees		Establishments (number)	Sales (\$1,000)	Spec. (\$1,000)
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)			
5086	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS:													
	DENTAL SUPPLY HOUSES	521	166 698	182	13 739	137	23 471	80	50 184	70	57 985	14	21 319	
	RELIGIOUS SUPPLY HOUSES	181	41 155	90	5 918	37	12 886	11	11 770	11	6 970	3	3 511	
	SCHOOL SUPPLY HOUSES	368	175 216	138	14 549	75	12 519	11	11 519	11	53 894	13	41 888	
	SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES	1 077	503 228	450	37 185	265	54 587	105	141 367	105	132 628	34	140 563	
	OPTICAL GOODS WHOLESALERS	896	179 824	326	27 971	257	30 871	75	67 408	75	70 190	12	17 284	
	SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT DISTRIBUTORS	131	115 696	31	3 461	28	6 692	26	19 664	26	32 133	15	53 746	
	OTHER PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	489	158 002	253	19 820	105	29 427	39	31 429	39	35 015	12	42 311	
5087	SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	4 014	1 039 841	1 857	108 860	890	199 873	203	357 513	203	208 513	44	125 076	
	BEAUTY, BARBER SUPPLY HOUSES	998	219 139	411	37 894	251	33 773	39	57 258	39	41 545	7	15 838	
	JANITORS' SUPPLY HOUSES	1 005	153 059	494	33 086	263	37 408	161	87 258	161	41 545	11	23 399	
	LAUNDRY, DRY CLEANING SUPPLY HOUSES	527	207 469	204	22 627	143	36 612	34	70 624	34	40 657	10	27 609	
	SHOE SERVICE WHOLESALERS	378	102 510	176	20 557	122	24 726	68	31 525	68	21 131	4	9 171	
	UPHOLSTERERS' SUPPLY HOUSES	281	97 988	110	10 718	86	21 482	61	35 368	61	21 269	4	9 171	
	OTHER SERVICE-ESTABLISHMENT SUPPLY HOUSES	825	219 676	462	34 288	172	40 867	144	60 713	144	45 381	8	107 121	
5088	TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	1 387	616 475	607	70 835	327	97 858	149	156 262	149	181 536	27	109 984	
	AIRCRAFT, AERONAUTICAL EQUIPMENT AND PARTS DISTRIBUTORS	674	302 360	302	37 055	142	47 833	128	68 667	128	90 920	16	57 885	
	MARINE MACHINERY, EQUIPMENT DISTRIBUTORS	574	231 655	200	28 566	148	37 118	128	78 673	128	90 920	16	57 885	
	OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS	139	82 460	65	5 214	37	12 907	15	8 917	15	8 917	4	107 121	
5091	METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS:													
	COAL WHOLESALERS	696	916 900	339	120 215	169	144 390	128	333 281	128	161 937	13	157 077	
	COAL WHOLESALERS (WITHOUT YARD OR DOCK STOCKS)	573	844 862	297	112 695	142	134 338	94	304 716	94	154 067	13	157 077	
	COAL DISTRIBUTORS (WITH YARD OR DOCK STOCKS)	123	72 038	42	7 520	27	9 552	34	28 565	34	6 975	5	19 426	
	IRON, STEEL, AND PRODUCTS DISTRIBUTORS	3 247	3 199 882	1 104	204 159	666	248 146	755	631 033	473	810 344	240	1 306 200	
	NONFERROUS METALS DISTRIBUTORS	849	1 474 108	366	98 280	178	95 287	180	261 615	85	356 505	40	61 421	
	COPPER, BRASS MILL PRODUCTS DISTRIBUTORS	146	270 681	58	26 212	28	14 679	31	34 523	20	77 310	9	117 957	
	ALUMINUM MILL PRODUCTS DISTRIBUTORS	290	322 216	102	21 669	74	36 448	72	80 489	29	74 432	13	109 178	
	OTHER NONFERROUS METALS, METALLIC ORES DISTRIBUTORS	413	831 211	206	50 399	76	44 160	77	146 603	36	184 763	18	406 284	
5093	SCRAP, WASTE MATERIALS DEALERS:													
	IRON, STEEL SCRAP DEALERS	4 948	1 706 125	2 678	147 610	1 006	182 767	802	408 573	367	554 536	95	412 639	
	IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIPMENT	2 781	1 054 798	1 245	72 334	608	115 967	570	254 595	285	325 708	73	286 194	
	WASTE MATERIALS DEALERS	4 543	1 551 327	2 433	75 276	998	66 800	232	151 978	82	238 828	22	126 445	
	NONFERROUS METALLIC SCRAP DEALERS	1 117	192 189	576	181 316	975	189 191	820	345 983	301	266 654	91	106 034	
	WASTE PAPER DEALERS	1 056	384 215	428	24 508	265	31 522	244	56 589	84	59 678	10	34 967	
	WIPING CLOTH, RAG, TEXTILE WASTE DEALERS	983	235 125	416	24 316	231	31 522	200	87 331	98	57 735	38	62 829	
	OTHER WASTE MATERIALS DEALERS	1 387	309 369	936	48 716	234	38 174	154	65 989	55	56 863	6	51 564	
5094	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	2 759	3 668 291	860	335 860	685	573 863	849	1 310 115	307	1 003 153	58	445 300	
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS:													
	BEER DISTRIBUTORS	5 879	2 730 853	2 711	408 281	1 501	492 278	1 199	827 579	389	645 413	70	357 407	
	WINES, DISTILLED SPIRITS WHOLESALERS	1 446	3 799 360	278	102 586	225	162 922	454	678 341	348	1 241 380	141	614 151	
	LICENSED OR PRIVATE WHOLESALERS	1 289	3 538 503	211	102 586	184	125 017	412	581 658	342	1 241 380	140	614 151	
	STATE OPERATED WHOSEALE	157	260 877	67	102 586	41	37 905	42	96 683	6	27 102	1	107 121	
5096	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS:													
	FINE AND COARSE PAPER WHOLESALERS	471	834 930	74	11 357	64	23 111	122	104 197	138	233 653	73	462 612	
	PRINTING AND FINE PAPER DISTRIBUTORS	597	976 582	159	26 011	109	57 665	172	291 924	118	248 811	39	352 171	
	FINE PAPER WHOLESALERS	538	730 689	139	21 532	95	40 573	157	164 370	109	164 370	38	140 516	
	ROLL NEWSPRINT, ROTOGRAVURE PAPERS DISTRIBUTORS	59	245 893	20	4 479	14	17 092	15	127 554	9	368 201	1	140 516	
	COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	2 270	1 201 890	892	141 161	501	159 298	604	392 714	236	368 201	37	140 516	
	STATIONERY, OFFICE SUPPLIES WHOLESALERS	1 844	550 702	672	51 599	518	85 694	440	148 195	159	141 925	55	123 275	

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

1 Including establishments without paid employees on November 15 in employee-size group 1-3.

Table 2D.—MERCHANT WHOLESALERS: 1958—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments and Sales

STC code	Kind of business	Total		Establishments with—				20 to 49 paid employees		50 or more paid employees			
				1 to 3 paid employees ¹		4 to 7 paid employees		8 to 19 paid employees					
		Estab-lish-ment (number)	Sales (\$1,000)	Estab-lish-ment (number)	Sales (\$1,000)	Estab-lish-ment (number)	Sales (\$1,000)	Estab-lish-ment (number)	Sales (\$1,000)	Estab-lish-ment (number)	Sales (\$1,000)		
5097	FURNITURE, HOME FURNISHINGS WHOLESALERS: FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS. HOUSEHOLD FURNITURE WHOLESALERS. OFFICE, BUSINESS FURNITURE DISTRIBUTORS. HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS. CHINA, GLASSWARE, CROCKERY WHOLESALERS. CURTAIN, DRAPERY WHOLESALERS. HOUSEHOLD LINES, DOMESTICS WHOLESALERS. FLOOR COVERING WHOLESALERS. OTHER HOME FURNISHINGS WHOLESALERS.	2 045 1 018 1 027 3 412 262 282 934 1 424	745 421 383 996 361 427 1 764 652 168 856 95 392 182 111 772 772 545 521	887 487 400 1 404 171 95 123 257 739	97 143 56 466 40 677 156 798 14 711 6 839 21 667 40 007 73 574	497 244 253 753 14 75 66 238 281	118 958 65 300 53 658 254 961 23 447 23 447 28 661 254 211 88 032	445 192 253 714 95 44 57 287 231	224 211 109 066 115 205 495 973 46 967 22 231 57 622 254 211 114 942	183 81 102 350 44 23 29 114 140	194 271 101 566 92 705 507 982 (0) (0) 49 158 210 164 (0)	33 14 19 93 9 6 7 38 33	110 838 51 656 59 182 348 938 (0) (0) 25 003 170 676 (0)
5098	LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS: LUMBER, MILLWORK WHOLESALERS. LUMBER WHOLESALERS WITHOUT YARDS. LUMBER WHOLESALERS WITH YARDS. PLYWOOD WHOLESALERS. MILLWORK JOBBERS. CONSTRUCTION MATERIALS DISTRIBUTORS. BRICK, TILE DISTRIBUTORS. CEMENT, LIME, PLASTER WHOLESALERS. GLASS (FLAT, BRICK) DISTRIBUTORS. ROOFING, SIDING, INSULATION MATERIALS DISTRIBUTORS. SAND, GRAVEL, CRUSHED STONE DISTRIBUTORS. OTHER CONSTRUCTION MATERIALS DISTRIBUTORS.	4 996 1 579 1 631 592 1 194 4 467 650 186 584 925 381 1 741 3 257 776 948 436 1 750 2 385 899 664 494 328	4 220 096 1 299 010 1 898 043 680 023 653 020 1 294 925 1 294 925 95 032 248 776 559 647 83 407 769 644 1 354 231 387 700 396 599 439 786 130 146 839 866 1 703 941 1 691 584 466 236 399 642 146 479	1 970 935 441 170 424 1 667 247 53 127 300 202 738 1 462 293 446 255 738 1 132 443 170 171	553 509 336 328 105 311 61 659 50 211 198 003 34 197 7 944 7 681 51 564 14 060 82 557 155 864 28 508 48 298 58 615 120 443 56 534 251 654 118 978 62 824 48 854 20 998	1 087 338 374 150 225 1 161 188 52 137 264 89 431 788 177 235 256 120 360 519 201 134 103 81	733 828 326 736 241 658 103 002 62 432 369 630 68 243 13 796 23 207 116 564 13 299 134 521 217 119 49 979 62 108 74 416 30 616 70 611 160 166 320 860 70 834 59 198 29 274	1 214 215 510 186 303 1 104 160 55 168 276 381 650 193 175 206 76 379 512 192 132 141 48	1 045 828 195 738 435 977 219 705 490 672 706 823 113 456 36 444 23 207 234 731 21 874 242 050 395 941 101 076 100 072 138 639 36 154 507 141 372 532 108 259 114 812 37 484	570 72 247 70 181 426 48 21 113 74 22 148 296 90 74 104 28 181 42 54 39 22	1 045 828 195 738 435 977 219 705 490 672 706 823 113 456 36 444 23 207 234 731 21 874 242 050 395 941 101 076 100 072 138 639 36 154 507 141 372 532 108 259 114 812 37 484	155 19 59 16 61 109 7 5 39 11 15 43 61 23 18 13 7 92 42 9 11 6	721 232 149 973 317 131 103 066 151 062 286 303 18 692 13 160 75 999 41 509 10 565 126 378 199 532 86 036 71 445 (0) 351 269 252 488 80 028 89 952 72 393 10 075
5099	(AMUSEMENT, SPORTING GOODS DISTRIBUTORS) CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS. SPORTING GOODS WHOLESALERS. TOYS, GAMES, FIREWORKS WHOLESALERS. OTHER RECREATION GOODS WHOLESALERS. BOOK, MAGAZINE, NEWSPAPER WHOLESALERS. FARM SUPPLIES WHOLESALERS. FEED WHOLESALERS. FERTILIZER, AGRICULTURAL CHEMICALS WHOLESALERS. SEED WHOLESALERS. OTHER FARM SUPPLIES WHOLESALERS. JEWELRY WHOLESALERS. GENERAL-LINE JEWELRY WHOLESALERS. CLOCKS, WATCHES WHOLESALERS. COSTUME JEWELRY WHOLESALERS. PRECIOUS STONES, PRECIOUS METALS DISTRIBUTORS. WATCH MATERIALS, JEWELERS' TOOLS DISTRIBUTORS. OTHER JEWELRY WHOLESALERS. (PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS). LIQUEFIED PETROLEUM (LPG) GAS DISTRIBUTORS. OTHER PETROLEUM PRODUCTS DISTRIBUTORS. GIFT, ART, GOODIES, GREETING CARDS DISTRIBUTORS. GIFT, ART GOODS WHOLESALERS. GREETING CARDS DISTRIBUTORS. FLOWERS, BULBS, PLANTS WHOLESALERS. CUT FLOWERS, POTTED PLANTS WHOLESALERS. EULY, ROOT, NURSERY STOCK DISTRIBUTORS. OTHER MERCHANT WHOLESALERS. ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS. FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS. LUMBER, MERCHANDISE DISTRIBUTORS. LUGGAGE, SADDLERY WHOLESALERS. MUSICAL INSTRUMENTS, SHEET MUSIC WHOLESALERS. TEXTILE BAGS, BAGGING, BURLAP DISTRIBUTORS. FOOD, BEVERAGE BASIC MATERIALS DISTRIBUTORS. WALLPAPER WHOLESALERS. OTHER.	2 644 534 290 557 675 235 353 4 225 3 782 3 943 834 923 903 722 181 8 100 1 256 1 287 834 140 674 715 355 232 2 607	847 967 169 572 116 474 153 101 284 987 42 133 81 700 2 403 504 2 120 353 2 283 151 248 268 18 985 167 163 202 051 169 115 32 936 1 418 544 311 002 411 017 676 656 35 859 352 411 341 203 695 869 51 543 1 272 984	2 632 153 2 470 670 457 173 143 347 102 4 587 802 777 434 82 256 324 203 89 1 620	475 640 30 004 445 636 54 257 42 589 11 648 34 145 26 841 7 284 598 265 91 252 89 960 55 257 9 279 27 866 50 985 44 561 6 691 222 414	886 67 919 232 176 56 210 171 39 1 734 271 279 180 36 150 160 62 80 507	373 103 30 308 342 705 42 632 35 834 8 788 44 710 38 562 6 148 614 459 82 947 79 194 58 364 10 669 51 330 69 682 41 352 10 652 210 269	526 49 477 169 113 56 177 152 25 1 237 139 169 129 15 188 154 60 44 339	257 940 14 237 243 703 41 743 28 796 12 947 34 151 (0) (0) 757 180 33 070 81 666 89 401 9 031 85 787 39 115 103 101 13 820 245 399	38 4 34 26 13 13 14 12 2 108 4 8 32 ** 15 18 3 4 24	759 439 8 044 751 445 27 512 27 512 17 079 24 818 (0) (0) 1 188 500 38 502 46 440 350 548 ** 60 079 78 210 (0) (0) 250 181		

Standard Notes: ... Represents size. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Including establishments without paid employees on November 15 in employee-size group 1-5.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E--WHOLESALE TRADE: 1958--EMPLOYMENT SIZE OF ESTABLISHMENT--UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments and Sales

SIC code	Kind of business and type of operation	Establishments with--										65 or more paid employees	
		Total		1 to 3 paid employees ¹		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (\$1,000)	Sales (\$1,000)	Estab-lish-ments (\$1,000)	Sales (\$1,000)	Estab-lish-ments (\$1,000)	Sales (\$1,000)	Estab-lish-ments (\$1,000)	Sales (\$1,000)
50	WHOLESALE TRADE, TOTAL	285 996	284 970 807	136 382	36 643 389	62 577	37 945 624	55 062	66 619 637	23 658	64 416 219	8 117	79 145 042
	TYPE OF OPERATION												
	MERCHANT WHOLESALERS,	189 728	121 661 229	84 027	12 609 520	44 141	16 101 060	40 030	30 274 196	16 554	29 749 547	4 976	32 926 610
	MANUFACTURERS' SALES BRANCHES, OFFICES,	25 181	87 757 483	6 316	3 514 432	5 157	6 429 502	7 039	18 586 373	4 482	21 035 466	2 217	16 153 710
	PETROLEUM BULK PLANTS, TERMINALS,	30 424	20 130 812	21 357	5 409 814	4 888	3 217 058	3 025	4 059 705	849	3 340 571	305	4 103 684
	MERCHANTISE AGENTS, BROKERS,	26 567	46 422 643	16 715	12 184 821	5 416	10 195 824	3 131	11 782 863	1 074	7 153 016	231	5 102 119
	ASSEMBLERS OF FARM PRODUCTS,	14 096	8 998 640	8 167	2 924 802	2 975	2 002 181	1 837	1 916 495	729	1 137 673	308	1 017 536
	KIND OF BUSINESS BY TYPE												
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT,	3 915	15 760 318	1 293	335 270	741	392 962	907	2 034 306	695	5 286 492	279	7 711 288
5012	AUTOMOBILES, OTHER MOTOR VEHICLES,	2 963	2 291 354	1 121	216 180	680	237 226	733	554 269	357	718 094	72	565 585
	MANUFACTURERS' SALES BRANCHES, OFFICES,	713	13 021 658	29	20 855	11	48 974	141	1 336 724	326	1 336 724	205	1 336 724
	MERCHANTISE AGENTS, BROKERS,	23	447 106	145	98 235	50	106 762	33	145 313	12	106 762	1	106 762
5013	AUTOMOTIVE EQUIPMENT, TOTAL,	17 046	5 660 040	7 021	741 024	4 748	990 567	3 728	1 571 354	1 302	1 369 702	247	987 393
	MERCHANT WHOLESALERS,	16 111	4 155 170	6 586	515 839	4 547	775 764	3 586	1 252 051	1 190	909 019	202	661 497
	MANUFACTURERS' SALES BRANCHES, OFFICES,	384	862 737	92	14 005	89	60 304	89	152 424	102	152 424	43	152 424
	MANUFACTURERS' SALES BRANCHES, OFFICES,	551	643 133	373	211 180	113	156 499	53	166 879	10	156 499	2	156 499
5014	TIRES, TUBES, TOTAL,	2 093	2 067 898	660	188 179	530	145 425	540	222 301	284	833 629	79	468 364
	MERCHANT WHOLESALERS,	1 749	652 898	611	67 977	482	117 564	480	213 136	175	155 122	21	98 999
	MANUFACTURERS' SALES BRANCHES, OFFICES,	305	1 370 779	23	10 625	36	19 331	78	101 011	108	101 011	58	569 265
	MERCHANTISE AGENTS, BROKERS,	39	44 221	26	19 577	10	8 530	2	8 530	1	8 530	...	...
502	DRUGS, CHEMICALS, ALLIED PRODUCTS,	3 769	5 955 366	1 532	252 251	706	316 076	653	692 617	429	1 278 635	449	3 416 387
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS,	3 042	2 827 082	1 288	135 339	599	183 317	558	251 528	308	523 506	311	1 633 392
	MERCHANT WHOLESALERS,	518	2 839 618	139	51 343	79	60 304	89	152 424	108	152 424	43	152 424
	MANUFACTURERS' SALES BRANCHES, OFFICES,	209	288 666	105	65 569	51	106 762	33	145 313	12	106 762	1	106 762
5028	PAINTS, VARNISHES, TOTAL,	2 316	1 195 537	962	144 587	703	170 674	494	324 030	110	186 221	47	370 035
	MERCHANT WHOLESALERS,	1 250	318 078	603	49 068	339	66 956	244	104 635	53	55 183	8	40 236
	MANUFACTURERS' SALES BRANCHES, OFFICES,	948	761 636	269	37 969	348	192 884	240	191 036	53	191 036	38	329 799
	MERCHANTISE AGENTS, BROKERS,	118	115 823	90	57 550	16	101 011	10	26 289	2	101 011	...	...
5029	OTHER CHEMICALS, ALLIED PRODUCTS, TOTAL,	4 172	9 425 872	1 941	554 562	916	740 500	803	1 041 994	381	2 233 233	131	685 564
	MERCHANT WHOLESALERS,	2 805	1 495 611	1 469	180 316	636	223 737	484	433 941	167	326 458	79	260 359
	MANUFACTURERS' SALES BRANCHES, OFFICES,	1 032	7 573 449	253	244 989	202	415 662	288	1 333 967	210	1 811 855	79	3 766 965
	MERCHANTISE AGENTS, BROKERS,	335	356 812	219	129 257	78	101 011	31	74 056	4	24 709	3	17 686
503	DRY GOODS, APPAREL,	5 389	7 511 573	2 714	930 914	1 221	1 076 077	966	1 409 220	349	1 255 678	139	1 255 678
5032	DRY GOODS, PIECE GOODS, NOTIONS, TOTAL,	4 173	3 368 771	2 185	400 695	1 020	573 742	829	818 057	288	680 154	88	680 154
	MERCHANT WHOLESALERS,	298	1 790 068	118	151 047	62	192 884	54	151 780	32	237 111	32	1 057 246
	MANUFACTURERS' SALES BRANCHES, OFFICES,	681	2 352 734	411	76 177	139	309 451	83	439 343	29	338 413	19	886 355
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, TOTAL,	5 822	5 126 508	3 131	1 026 009	1 224	844 242	989	1 215 904	341	915 548	137	915 548
	MERCHANT WHOLESALERS,	4 173	2 117 044	2 118	349 535	939	364 891	793	614 513	243	358 092	80	434 913
	MANUFACTURERS' SALES BRANCHES, OFFICES,	332	915 379	84	49 541	73	98 585	80	178 429	24	224 901	13	363 983
	MERCHANTISE AGENTS, BROKERS,	1 316	2 069 975	629	626 933	212	194 826	116	402 960	76	312 555	43	315 666
5039	FOOTWEAR, TOTAL,	803	936 110	348	111 648	195	122 601	147	160 737	77	195 506	36	345 618
	MERCHANT WHOLESALERS,	616	414 152	260	50 198	163	76 044	127	120 074	54	109 404	12	58 432
	MANUFACTURERS' SALES BRANCHES, OFFICES,	77	410 444	4	50 198	17	76 044	17	120 074	23	86 102	24	287 186
	MERCHANTISE AGENTS, BROKERS,	110	111 514	84	111 514	23	41 782	3	41 782	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (X) Item not applicable. (Z) Less than 0.05 percent.

¹ Insufficient cash-credit analysis to show separately.

Table 2E.—WHOLESALE TRADE: 1958—EMPLOYMENT SIZE OF ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments and Sales

SIC code	Kind of business and type of operations	Total		Establishments with—								50 or more paid employees	
		Estab- lish- ments (number)	Sales (\$1,000)	1 to 3 paid employees ¹		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Estab- lish- ments (number)	Sales (\$1,000)
				Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		
KIND OF BUSINESS BY TYPE—CONTINUED													
504	GROCERIES AND RELATED PRODUCTS:	2 253	8 428 482	358	190 225	244	199 980	706	1 002 083	600	1 950 337	345	5 085 857
5042	GENERAL-LINE GROCERIES, TOTAL	2 253	8 428 482	358	190 225	244	199 980	706	1 002 083	600	1 950 337	345	5 085 857
	MERCHANT WHOLESALERS,												
5043	DAIRY PRODUCTS, TOTAL	4 450	4 646 728	1 987	413 256	949	500 492	914	1 014 090	416	1 013 589	184	1 705 301
	MERCHANT WHOLESALERS,	3 067	1 934 067	1 662	271 562	646	302 205	513	468 837	198	449 998	48	481 465
	MANUFACTURERS' SALES BRANCHES, OFFICES,	984	1 648 904	142	30 329	212	75 749	330	289 120	192	426 031	108	827 675
	MERCHANT AGENTS, BROKERS,	252	771 277	149	102 156	40	67 861	36	177 698	11	87 624	16	335 233
	ASSEMBLERS OF FARM PRODUCTS,	147	292 480	34	9 209	51	54 677	35	78 435	15	49 936	12	100 222
5044	POULTRY, POULTRY PRODUCTS, TOTAL	4 026	2 574 032	2 117	392 509	860	451 043	713	809 715	275	615 183	61	305 532
	MERCHANT WHOLESALERS,	2 082	1 462 300	1 048	205 752	461	267 814	400	488 705	147	395 219	26	104 850
	MANUFACTURERS' SALES BRANCHES, OFFICES,	52	99 307	57	8 754	12	45 756	10	17 566	8	23 624	2	10 850
	MERCHANT AGENTS, BROKERS,	168	204 149	97	38 745	38	45 756	21	60 729	8	32 114	4	35 825
	ASSEMBLERS OF FARM PRODUCTS,	1 724	808 216	952	139 258	349	45 756	282	242 613	112	174 226	29	10 850
5045	CONFECTIONERY, TOTAL	2 454	1 370 453	1 342	285 412	576	268 077	391	391 200	119	272 024	26	153 740
	MERCHANT WHOLESALERS,	2 113	747 267	1 153	164 213	517	168 054	334	210 082	89	139 757	20	75 181
	MANUFACTURERS' SALES BRANCHES, OFFICES,	131	257 286	42	5 631	18	10 101	37	5 631	28	10 101	6	78 559
	MERCHANT AGENTS, BROKERS,	210	265 900	147	115 568	41	10 101	20	10 101	2	10 101	...	...
5046	FISH, SEAFOODS, TOTAL	1 677	747 177	814	148 285	381	167 868	322	212 135	135	130 069	25	88 820
	MERCHANT WHOLESALERS,	1 591	621 635	771	117 461	350	117 461	214	174 754	131	122 978	25	88 820
	MANUFACTURERS' SALES BRANCHES, OFFICES,	86	125 542	43	30 824	31	50 246	8	37 381	4	7 091	...	...
	MERCHANT AGENTS, BROKERS,												
5047	MEATS, MEAT PRODUCTS, TOTAL	5 132	6 737 154	2 249	702 968	1 028	625 117	1 445	1 679 128	533	2 051 431	177	1 678 510
	MERCHANT WHOLESALERS,	4 459	3 878 992	2 138	508 070	974	504 395	903	1 078 357	368	1 312 256	76	656 912
	MANUFACTURERS' SALES BRANCHES, OFFICES,	520	2 252 291	16	22 167	20	20 167	226	1 078 357	158	733 360	100	10 101
	MERCHANT AGENTS, BROKERS,	153	605 871	95	172 731	34	10 101	16	10 101	7	186 813	1	10 101
5048	FRESH FRUITS, VEGETABLES, TOTAL	9 554	6 422 583	4 567	1 188 729	1 882	1 093 257	1 773	1 677 441	911	1 473 131	421	990 025
	MERCHANT WHOLESALERS,	6 291	3 092 438	3 211	524 654	1 300	514 519	1 183	928 619	475	761 983	122	362 663
	MANUFACTURERS' SALES BRANCHES, OFFICES,	986	1 877 051	563	479 864	187	383 237	149	430 069	63	375 885	24	207 976
	ASSEMBLERS OF FARM PRODUCTS,	2 277	1 453 114	793	184 211	395	195 501	441	318 753	373	335 263	275	419 386
5049	OTHER GROCERIES AND RELATED PRODUCTS, TOTAL	13 009	18 134 082	6 050	2 495 133	2 709	2 590 370	2 682	4 803 026	1 254	4 324 515	314	3 921 038
	MERCHANT WHOLESALERS,	8 166	3 035 688	4 171	668 408	1 766	835 253	1 507	1 472 238	595	1 372 244	127	687 585
	MANUFACTURERS' SALES BRANCHES, OFFICES,	2 139	6 147 538	407	217 514	282	297 271	735	1 165 925	551	2 003 954	164	2 462 874
	MERCHANT AGENTS, BROKERS,	2 704	6 950 856	1 472	1 609 211	661	1 457 846	440	2 164 863	108	948 317	23	770 619
505	FARM PRODUCTS—RAW MATERIALS:												
	COTTON, TOTAL	935	3 247 866	525	588 619	227	628 093	138	612 699	37	303 560	28	1 114 895
	MERCHANT WHOLESALERS,	492	2 199 856	249	223 500	127	412 684	81	463 240	21	101 401	18	10 101
	MANUFACTURERS' SALES BRANCHES, OFFICES,	242	723 336	167	274 384	48	171 092	19	75 034	4	10 101	4	10 101
	ASSEMBLERS OF FARM PRODUCTS,	221	324 704	113	60 735	52	43 717	38	74 425	12	10 101	6	10 101
	GRAIN, TOTAL	9 279	9 497 258	5 736	2 061 636	2 185	1 808 893	1 047	1 654 943	269	1 746 637	62	2 235 149
	MERCHANT WHOLESALERS,	1 693	8 072 618	709	379 850	423	619 982	346	635 157	168	1 393 860	47	1 885 769
	MANUFACTURERS' SALES BRANCHES, OFFICES,	337	1 107 538	231	278 525	74	207 981	33	130 588	11	127 366	8	382 698
	ASSEMBLERS OF FARM PRODUCTS,	7 228	3 317 060	4 796	653 261	1 668	980 930	668	671 198	90	225 189	7	36 482
	LIVESTOCK, EXCEPT HORSES AND MULES, TOTAL	4 192	11 817 538	2 386	2 752 379	728	2 551 783	682	3 425 089	389	2 413 178	37	675 109
	MERCHANT WHOLESALERS,	635	758 862	416	147 331	114	198 841	478	1 894 004	25	2 140 680	23	993 946
	MANUFACTURERS' SALES BRANCHES, OFFICES,	2 246	8 036 105	1 033	1 417 537	418	1 859 561	485	2 894 508	312	2 140 680	29	593 946
	ASSEMBLERS OF FARM PRODUCTS,	1 311	2 122 571	937	987 591	196	493 376	119	346 727	52	10 101	7	10 101
	MISCELLANEOUS FARM PRODUCTS, TOTAL	2 885	4 021 796	1 502	697 443	515	734 082	403	935 367	249	682 371	126	992 633
	MERCHANT WHOLESALERS,	1 375	1 562 302	773	203 404	261	248 178	208	353 249	87	237 004	46	498 644
	MANUFACTURERS' SALES BRANCHES, OFFICES,	920	2 048 442	422	426 828	189	439 080	171	481 470	123	388 844	45	342 793
	MERCHANT AGENTS, BROKERS,	590	410 652	307	67 211	95	46 824	114	98 649	39	46 799	35	151 169
506	ELECTRICAL GOODS:												
506213	GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS, TOTAL	977	1 344 680	170	31 328	200	75 631	340	336 505	193	436 578	74	464 638
	MERCHANT WHOLESALERS,	977	1 344 680	170	31 328	200	75 631	340	336 505	193	436 578	74	464 638
	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS, TOTAL	5 376	8 188 337	2 211	803 670	1 328	1 130 033	1 200	1 709 806	447	1 184 842	190	3 359 986
	MERCHANT WHOLESALERS,	3 106	2 098 089	1 083	145 691	575	248 178	831	575 205	347	629 957	88	499 337
	MANUFACTURERS' SALES BRANCHES, OFFICES,	1 229	5 039 803	422	232 979	346	435 080	269	886 570	91	10 101	101	10 101
	MERCHANT AGENTS, BROKERS,	1 041	1 050 443	706	395 060	289	343 891	100	238 031	9	10 101	1	10 101

Standard Notes: . . . Represents zero. (D) Withhold to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

¹Including establishments without paid employees on November 15 in employee-size group 1-3.

Table 2E-WHOLESALE TRADE: 1938-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments and Sales

SIC code	Kind of business and type of operation	Establishments with—										50 or more paid employees
		Total		1 to 3 paid employees ¹		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		
		Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		Estab- lish- ments (number)	Sales ($1,000)
KIND OF BUSINESS BY TYPE—CONTINUED												
506 5064	ELECTRICAL GOODS—CONTINUED											
	ELECTRIC APPLIANCES, TV, RADIO SETS, TOTAL	2 925	4 366 772	1 014	256 555	479	263 100	681	690 726	494	1 177 470	257
	MERCHANT WHOLESALERS	2 403	3 431 731	807	133 738	402	161 418	535	490 909	428	1 006 593	231
	MANUFACTURERS' SALES BRANCHES, OFFICES	319	678 596	71	136 445	37	135 223	125	133 984	60	136 223	25
5065	MERCHANT WHOLESALERS	2 03	256 445	136	256 445	40	(D)	21	65 833	6	34 654	...
	ELECTRONIC PARTS, EQUIPMENT, TOTAL	3 950	2 543 930	1 088	475 331	1 088	554 670	761	660 971	254	367 422	60
	MERCHANT WHOLESALERS	3 002	1 053 691	1 256	118 924	846	204 203	627	283 655	230	264 899	43
	MANUFACTURERS' SALES BRANCHES, OFFICES	135	500 060	60	32 557	19	31 692	26	88 248	11	44 139	17
507 5072	MERCHANT WHOLESALERS	815	990 079	471	323 850	223	313 775	108	249 070	13	58 384	...
	HARDWARE ¹ PLUMBING, HEATING EQUIP., SUPPLIES ¹											
	HARDWARE, TOTAL	3 172	2 770 773	1 276	287 775	682	278 914	628	392 598	351	520 849	235
	MERCHANT WHOLESALERS	2 628	2 255 169	930	97 971	555	143 790	583	316 682	332	437 295	228
5074	MANUFACTURERS' SALES BRANCHES, OFFICES	175	190 269	67	26 414	59	44 828	28	37 773	14	50 048	7
	MERCHANT WHOLESALERS	369	325 335	279	163 390	68	90 296	17	38 143	5	53 506	...
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES, TOTAL	5 913	3 982 688	2 064	457 850	1 408	571 921	1 696	1 360 972	614	1 314 464	131
	MERCHANT WHOLESALERS	4 998	3 052 224	1 444	190 326	1 177	370 921	1 559	1 061 781	592	937 760	126
5077	MANUFACTURERS' SALES BRANCHES, OFFICES	216	361 969	78	25 074	52	36 641	65	161 503	17	71 (D)	4
	MERCHANT WHOLESALERS	799	568 495	542	242 450	179	164 359	72	137 688	5	53 506	...
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES, TOTAL	2 400	1 159 347	1 106	190 326	599	254 218	515	373 808	144	183 193	36
	MERCHANT WHOLESALERS	1 966	612 256	863	89 448	508	121 396	454	218 353	117	128 395	24
508 5082	MANUFACTURERS' SALES BRANCHES, OFFICES	140	268 767	52	38 966	26	70 184	23	43 564	12	11 234	...
	MERCHANT WHOLESALERS	294	278 324	191	87 963	64	93 856	35	85 271	4	11 234	...
	MACHINERY, EQUIPMENT, SUPPLIES ¹											
	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES ¹											
5083	COMMERCIAL MACHINES, EQUIPMENT, TOTAL	7 126	3 304 370	2 684	291 329	1 665	384 055	1 559	628 384	858	641 965	360
	MERCHANT WHOLESALERS	4 258	1 009 616	2 050	152 287	1 150	198 841	773	328 905	244	211 057	41
	MANUFACTURERS' SALES BRANCHES, OFFICES	2 466	2 059 665	343	37 919	440	113 192	755	232 720	609	455 733	319
	MERCHANT WHOLESALERS	402	255 079	291	101 123	75	72 022	31	66 759	5	15 175	...
5084	CONSTRUCTION MACHINERY, EQUIPMENT, TOTAL	2 436	2 705 548	687	151 701	450	210 407	595	484 333	527	910 452	177
	MERCHANT WHOLESALERS	137	2 003 390	558	84 157	386	115 896	550	376 036	487	756 765	162
	MANUFACTURERS' SALES BRANCHES, OFFICES	159	569 555	33	33 926	29	33 806	32	78 465	37	148 239	15
	MERCHANT WHOLESALERS	142	129 603	86	33 618	35	60 705	13	29 832	3	5 448	...
5085	INDUSTRIAL MACHINERY, EQUIPMENT, TOTAL	11 609	7 270 102	5 222	1 091 331	3 058	1 581 888	2 296	1 172 876	818	1 314 144	215
	MERCHANT WHOLESALERS	7 682	3 331 836	3 401	439 435	2 095	744 762	1 542	973 060	542	779 756	102
	MANUFACTURERS' SALES BRANCHES, OFFICES	2 157	2 485 393	675	234 854	556	422 789	576	757 587	238	779 756	112
	MERCHANT WHOLESALERS	1 770	1 452 873	1 146	417 042	407	414 357	178	442 329	38	442 329	1
5086	INDUSTRIAL SUPPLIES, TOTAL	7 939	5 032 237	3 351	657 377	2 069	1 017 047	1 795	1 786 719	574	942 376	149
	MERCHANT WHOLESALERS	4 180	2 562 050	2 433	271 322	1 628	411 561	1 484	828 429	498	598 682	132
	MANUFACTURERS' SALES BRANCHES, OFFICES	779	1 919 914	378	152 907	276	396 791	245	799 598	64	71 (D)	15
	MERCHANT WHOLESALERS	779	650 273	534	228 068	165	208 695	66	152 802	12	71 (D)	2
5087	FARM AND GARDEN MACHINERY, EQUIPMENT, TOTAL	1 606	2 219 796	646	106 341	349	138 118	321	355 406	207	730 503	83
	MERCHANT WHOLESALERS	1 300	740 783	561	69 446	318	104 182	280	184 515	112	219 141	29
	MANUFACTURERS' SALES BRANCHES, OFFICES	221	1 419 553	22	7 052	15	11 012	36	71 (D)	94	71 (D)	54
	MERCHANT WHOLESALERS	85	59 460	63	29 843	16	22 924	5	71 (D)	1	71 (D)	...
5088	PROFESSIONAL EQUIPMENT, SUPPLIES, TOTAL	4 881	2 280 519	1 858	226 973	1 186	334 857	1 206	632 277	484	554 250	147
	MERCHANT WHOLESALERS	3 663	1 339 817	1 470	122 643	831	177 206	883	364 741	376	358 811	103
	MANUFACTURERS' SALES BRANCHES, OFFICES	1 080	800 548	303	72 800	321	104 862	310	238 870	103	316 422	43
	MERCHANT WHOLESALERS	138	140 154	85	31 530	34	52 795	13	28 666	5	71 (D)	1
5089	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES, TOTAL	4 326	1 335 529	1 705	209 078	1 081	241 147	958	427 368	237	287 363	55
	MERCHANT WHOLESALERS	4 014	1 039 841	1 857	199 873	1 020	199 873	890	357 519	203	208 513	44
	MANUFACTURERS' SALES BRANCHES, OFFICES	140	142 056	27	5 594	22	9 289	52	31 862	26	39 814	11
	MERCHANT WHOLESALERS	172	153 632	111	54 624	39	31 985	16	37 987	6	29 036	...
5090	TRANSPORTATION EQUIP., SUPPL., EX., AUTOMOTIVE, TOTAL	1 701	1 572 354	798	226 321	395	216 534	314	370 016	156	197 703	38
	MERCHANT WHOLESALERS	1 307	616 475	607	97 836	327	97 836	277	156 262	149	181 536	27
	MANUFACTURERS' SALES BRANCHES, OFFICES	98	673 511	44	54 794	22	41 803	18	156 262	5	109 988	9
	MERCHANT WHOLESALERS	216	282 368	147	100 592	46	76 873	19	76 873	2	71 (D)	2

Standard Notes: ... Represents zero. (12) Withheld to avoid disclosure. (NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Including establishments without paid employees on November 15 in employee-size group 1-51.

SIC code	Kind of business and type of operation	Total		1 to 3 paid employees		4 to 7 paid employees		8 to 13 paid employees		14 to 19 paid employees		20 or more paid employees	
		Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
KIND OF BUSINESS BY TYPE—CONTINUED													
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP):												
	COPPER, TOTAL	1 039	2 217 375	474	274 873	255	339 945	205	762 393	83	490 861	22	349 303
	MERCHANT WHOLESALERS	696	916 900	339	120 215	169	144 390	128	333 281	47	161 937	13	157 662
	MANUFACTURERS' SALES BRANCHES, OFFICES	126	636 290	35	47 344	27	59 200	33	177 762	25	226 075	6	125 942
	MERCHANDISE AGENTS, BROKERS	217	664 185	100	107 314	59	136 355	44	251 350	11	102 899	3	66 267
	IRON, STEEL, AND PRODUCTS, TOTAL	4 999	15 512 017	1 810	972 992	1 074	1 689 335	1 150	3 926 806	649	3 726 887	316	5 198 999
	MERCHANT WHOLESALERS	3 247	3 199 882	1 104	204 159	666	248 146	755	631 033	473	810 344	249	1 308 201
	MANUFACTURERS' SALES BRANCHES, OFFICES	1 165	11 495 631	313	459 497	275	1 195 386	346	2 792 571	166	2 792 571	65	1 308 201
	MERCHANDISE AGENTS, BROKERS	587	816 504	393	309 336	133	245 803	49	130 112	10	125 972	2	102 899
	NONFERROUS METALS, TOTAL	1 428	4 374 820	591	396 650	315	594 449	296	979 032	169	1 239 073	57	1 165 611
MERCHANT WHOLESALERS	849	1 424 108	366	178 928	178	95 287	180	281 615	85	263 505	40	53 190	
MANUFACTURERS' SALES BRANCHES, OFFICES	449	2 683 753	140	236 899	107	372 680	105	676 372	80	864 612	17	533 190	
MERCHANDISE AGENTS, BROKERS	130	266 959	85	61 471	30	126 482	11	41 045	4	37 861	...	...
5092	PETROLEUM BULK STATIONS, TERMINALS:	29 623	19 877 454	20 932	5 339 310	4 695	3 162 762	2 888	3 982 343	806	3 297 717	302	4 095 322
	GASOLINE, KEROSENE, FUEL OILS, TOTAL	801	253 358	425	70 504	193	54 296	137	77 362	43	42 854	3	8 342
5093	SCRAP, WASTE MATERIALS:												
	IRON, STEEL, SCRAP, TOTAL	5 047	1 803 850	2 725	178 530	1 032	221 109	818	437 394	376	554 536	96	412 639
	MERCHANT WHOLESALERS	4 948	1 706 125	2 678	147 610	1 006	182 767	802	408 573	367	554 536	95	412 639
	MANUFACTURERS' SALES BRANCHES, OFFICES	99	137 725	47	30 920	26	38 342	16	28 821	9	28 821	...	...
	MERCHANDISE AGENTS, BROKERS	4 595	1 276 130	2 350	191 708	983	189 191	820	345 983	301	288 479	93	170 015
5094	WASTE MATERIALS, TOTAL	4 543	1 192 189	2 356	181 346	975	189 191	820	345 983	301	288 479	93	170 015
	MERCHANT WHOLESALERS	4 543	1 192 189	2 356	181 346	975	189 191	820	345 983	301	288 479	93	170 015
	MANUFACTURERS' SALES BRANCHES, OFFICES	52	33 941	34	10 362	8	...	5	20 197	3	21 825	2	...
	MERCHANDISE AGENTS, BROKERS	2 953	5 439 250	871	...	712	646 506	965	2 116 323	342	1 302 079	63	445 300
	TOBACCO, TOBACCO PRODUCTS, TOTAL	2 759	3 668 291	860	335 860	685	573 863	849	1 310 115	307	1 003 153	58	357 402
5095	MERCHANT WHOLESALERS	170	1 747 221	10	4 943	22	...	109	...	33	...	5	...
	MANUFACTURERS' SALES BRANCHES, OFFICES	24	23 738	1	...	5	...	7	...	2	...	...	...
	MERCHANDISE AGENTS, BROKERS	2 953	5 439 250	871	...	712	646 506	965	2 116 323	342	1 302 079	63	445 300
	MERCHANT WHOLESALERS	2 759	3 668 291	860	335 860	685	573 863	849	1 310 115	307	1 003 153	58	357 402
	MANUFACTURERS' SALES BRANCHES, OFFICES	170	1 747 221	10	4 943	22	...	109	...	33	...	5	...
5096	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:												
	BEER, TOTAL	6 090	3 054 633	2 791	431 981	1 530	502 608	1 238	878 862	439	724 806	102	516 376
	MERCHANT WHOLESALERS	5 879	2 730 853	2 711	408 281	1 501	492 228	1 199	827 529	389	645 413	79	357 402
	MANUFACTURERS' SALES BRANCHES, OFFICES	141	284 363	27	6 369	17	...	33	...	40	79 933	23	158 974
	MERCHANDISE AGENTS, BROKERS	70	39 417	53	17 301	12	...	5	...	...	...	...	...
5097	WINES, DISTILLED SPIRITS, TOTAL	1 759	5 670 941	415	219 330	271	291 708	500	923 557	387	1 712 031	166	2 524 355
	MERCHANT WHOLESALERS	1 446	3 769 380	278	102 586	225	162 922	454	678 341	348	1 241 360	141	1 614 151
	MANUFACTURERS' SALES BRANCHES, OFFICES	223	1 803 742	87	90 480	53	110 732	40	...	39	470 851	24	...
	MERCHANDISE AGENTS, BROKERS	70	67 859	50	26 284	13	18 054	6	...	...	...	1	...
	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER:												
5098	FINE AND COARSE PAPER, TOTAL	479	880 037	77	...	64	23 111	123	...	140	...	75	462 612
	MERCHANT WHOLESALERS	471	834 930	74	11 357	64	...	122	104 197	138	233 653	73	...
	MANUFACTURERS' SALES BRANCHES, OFFICES	8	45 107	3	...	...	...	1	...	2	...	2	...
	MERCHANDISE AGENTS, BROKERS	...	...	...	...	...	...	...	...	...	...	...	...
	PRINTING AND FINE PAPER, TOTAL	714	1 567 049	225	68 769	130	106 093	184	387 015	132	579 967	43	425 205
5099	MERCHANT WHOLESALERS	597	976 582	159	26 011	109	57 665	172	291 924	116	248 811	39	352 171
	MANUFACTURERS' SALES BRANCHES, OFFICES	40	263 090	10	16 078	10	25 931	7	...	...	...	...	...
	MERCHANDISE AGENTS, BROKERS	77	237 377	51	26 680	11	22 497	7	37 961	7	...	1	...
	COARSE PAPER AND PAPER PRODUCTS, TOTAL	2 954	3 257 269	1 235	374 618	615	433 636	737	1 064 399	304	877 705	63	506 311
	MERCHANT WHOLESALERS	2 270	1 201 890	892	141 161	501	159 298	604	392 714	236	368 201	37	140 516
5100	MANUFACTURERS' SALES BRANCHES, OFFICES	473	1 705 434	187	129 705	84	117 505	117	501 573	60	450 169	25	37 003
	MERCHANDISE AGENTS, BROKERS	211	349 945	156	103 752	30	...	16	130 112	8	59 335	1	...
	STATIONERY, OFFICE SUPPLIES, TOTAL	2 365	954 471	885	118 920	636	138 547	588	283 621	194	252 205	82	161 178
	MERCHANT WHOLESALERS	1 844	550 702	672	51 599	518	85 694	440	148 199	159	141 935	56	123 275
	MANUFACTURERS' SALES BRANCHES, OFFICES	432	338 084	145	33 653	102	32 906	143	122 292	35	110 270	7	37 003
MERCHANDISE AGENTS, BROKERS	89	65 745	68	33 668	16	...	5	12 130	...	...	...	...

Standard Notes: ... Represents zero.

Standard Notes:

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E.—WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments and Sales

SIC code	Kind of business and type of operation	Total		Establishments with—				20 to 49 paid employees		50 or more paid employees	
				1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
5097	KIND OF BUSINESS BY TYPE--CONTINUED										
	FURNITURE, HOME FURNISHINGS, TOTAL	2 848	1 506 239	1 372	331 443	650	256 947	553	391 602	231	333 266
	FURNITURE, HOUSEHOLD OFFICE, TOTAL	2 045	745 421	887	97 133	497	118 958	445	224 211	183	194 271
	MANUFACTURERS, SALES BRANCHES, OFFICES	210	314 484	104	31 539	79	41 689	77	90 883	42	101 152
	MANUFACTURERS, SALES BRANCHES, OFFICES	493	446 334	381	202 761	74	96 300	31	70 408	1	(D)
	MANUFACTURERS, SALES BRANCHES, OFFICES	4 098	3 308 003	1 768	357 629	911	458 486	864	904 035	425	904 866
	MANUFACTURERS, SALES BRANCHES, OFFICES	3 314	1 764 652	1 404	156 798	753	254 961	714	495 973	350	507 982
	MANUFACTURERS, SALES BRANCHES, OFFICES	426	1 167 150	115	178 461	90	120 559	122	339 176	36	348 938
	MANUFACTURERS, SALES BRANCHES, OFFICES	358	376 101	249	122 370	68	82 968	28	68 886	12	(D)
	MANUFACTURERS, SALES BRANCHES, OFFICES	5 765	5 301 248	2 363	844 393	1 252	943 142	1 366	1 435 217	640	1 309 246
5098	LUMBER, CONSTRUCTION MATERIALS	4 996	4 220 096	1 087	553 509	1 087	733 828	1 214	1 165 699	570	1 045 828
	LUMBER, MILLWORK, TOTAL	319	583 084	57	43 084	76	85 082	113	187 943	64	218 917
	MANUFACTURERS, SALES BRANCHES, OFFICES	470	490 108	376	247 800	89	124 232	39	81 575	6	44 501
	MANUFACTURERS, SALES BRANCHES, OFFICES	5 904	5 249 883	2 171	459 348	1 433	706 829	1 497	2 093 462	620	1 071 604
	MANUFACTURERS, SALES BRANCHES, OFFICES	4 467	2 051 431	1 667	198 003	1 161	369 630	1 104	706 823	426	490 672
	MANUFACTURERS, SALES BRANCHES, OFFICES	932	2 760 452	158	115 204	174	221 780	345	1 263 636	181	737 785
	MANUFACTURERS, SALES BRANCHES, OFFICES	505	438 000	346	146 141	98	115 419	48	123 003	13	53 437
	MANUFACTURERS, SALES BRANCHES, OFFICES	3 899	3 257	1 764	(D)	891	(D)	759	(D)	385	(D)
	MANUFACTURERS, SALES BRANCHES, OFFICES	260	1 354 231	1 462	155 864	788	217 119	650	395 941	296	385 785
	MANUFACTURERS, SALES BRANCHES, OFFICES	382	440 244	265	188 902	75	132 232	35	90 873	7	28 237
5099	BOOKS, MAGAZINES, NEWSPAPERS, TOTAL	2 164	1 243 691	953	126 019	425	129 729	460	253 872	220	272 401
	MANUFACTURERS, SALES BRANCHES, OFFICES	1 750	839 866	360	70 611	379	160 040	181	201 412	92	201 412
	MANUFACTURERS, SALES BRANCHES, OFFICES	256	225 209	113	30 793	60	26 940	32	25 822	11	(D)
	MANUFACTURERS, SALES BRANCHES, OFFICES	158	178 616	102	38 692	45	32 178	21	25 822	7	(D)
	FARM SUPPLIES, TOTAL	3 436	2 890 012	1 549	480 581	826	536 401	745	871 064	247	563 120
	MANUFACTURERS, SALES BRANCHES, OFFICES	2 385	1 703 941	1 132	251 643	519	320 166	513	507 141	179	372 532
	MANUFACTURERS, SALES BRANCHES, OFFICES	399	625 449	111	62 687	141	100 020	104	204 841	51	112 659
	MANUFACTURERS, SALES BRANCHES, OFFICES	199	244 380	139	131 111	38	68 935	22	88 578	9	(D)
	MANUFACTURERS, SALES BRANCHES, OFFICES	453	216 242	177	55 129	128	47 380	106	70 504	26	(D)
	JEWELRY, TOTAL	2 840	1 033 829	1 674	295 153	556	174 216	428	248 253	142	186 658
	MANUFACTURERS, SALES BRANCHES, OFFICES	2 644	847 567	1 589	243 355	529	146 132	402	218 975	129	150 582
	MANUFACTURERS, SALES BRANCHES, OFFICES	121	101 502	27	6 563	15	16 612	12	12 866	4	(D)
	MANUFACTURERS, SALES BRANCHES, OFFICES	179	104 810	138	48 875	21	14 021	16	30 094	5	(D)
	MANUFACTURERS, SALES BRANCHES, OFFICES	1 202	385 733	545	54 200	299	80 388	273	140 711	66	54 236
	MANUFACTURERS, SALES BRANCHES, OFFICES	903	202 051	341	37 145	210	44 710	177	64 227	53	34 151
	MANUFACTURERS, SALES BRANCHES, OFFICES	155	130 081	37	11 858	48	(D)	62	81 294	6	9 356
	MANUFACTURERS, SALES BRANCHES, OFFICES	144	53 601	59	8 197	41	(D)	34	15 189	7	10 749
	OTHER PRODUCTS, TOTAL	11 364	4 148 544	6 717	1 963 873	2 304	1 425 445	1 619	2 265 406	572	1 739 111
	MANUFACTURERS, SALES BRANCHES, OFFICES	8 100	3 186 990	4 734	1 336 265	1 734	1 153 699	1 237	993 150	434	757 180
	MANUFACTURERS, SALES BRANCHES, OFFICES	800	530 702	1 762	178 603	434	657 187	199	591 372	78	451 065
	MANUFACTURERS, SALES BRANCHES, OFFICES	2 464	3 530 702	1 762	1 178 603	434	657 187	199	591 372	78	451 065

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Including establishments without paid employees on November 15 in employee-size group 1-5.

Table 2F-WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES AND STATES

Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated businesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
UNITED STATES: TOTAL	285 996	284 970 807	13 198 744	269 112 752	2 797 341	157 462	189 728	121 661 229	96 268	163 309 378
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	71 327	12 552 175	253 271	3 501 417	44 860	49 212	41 437	4 165 538	29 890	8 386 637
2 PAID EMPLOYEES	34 997	11 681 484	299 366	5 955 800	72 708	25 611	22 259	3 824 311	12 738	7 857 173
3 PAID EMPLOYEES	30 258	12 434 219	400 917	8 064 736	93 909	20 039	20 331	4 619 671	9 927	7 814 548
4 OR 5 PAID EMPLOYEES	37 907	20 639 215	775 835	15 637 123	174 014	21 871	26 429	8 451 618	11 478	12 187 597
6 OR 7 PAID EMPLOYEES	24 670	17 306 410	749 184	15 111 842	163 185	12 423	17 712	7 649 442	6 958	9 656 968
8 OR 9 PAID EMPLOYEES	16 811	15 238 872	677 996	13 723 852	145 608	7 494	12 209	6 834 184	4 602	8 404 688
10 TO 19 PAID EMPLOYEES	38 251	51 456 714	2 494 072	50 470 317	527 912	13 860	27 821	23 440 012	10 430	28 016 702
20 TO 49 PAID EMPLOYEES	23 658	64 447 541	3 398 292	69 677 160	714 234	5 901	16 554	29 749 543	7 104	34 697 998
50 TO 99 PAID EMPLOYEES	5 705	37 654 812	1 886 919	39 085 464	392 157	822	3 674	16 260 758	2 031	21 394 034
100 OR MORE PAID EMPLOYEES	2 412	41 559 365	2 262 892	47 885 041	468 754	229	1 302	16 666 152	1 110	24 893 213
ALABAMA: TOTAL	3 393	2 853 286	134 465	2 769 323	34 059	2 320	2 241	1 303 325	1 152	1 549 961
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	677	134 057	2 325	28 068	428	552	402	47 335	275	86 722
2 PAID EMPLOYEES	418	131 530	3 158	63 299	866	304	241	39 794	177	91 736
3 PAID EMPLOYEES	398	150 586	4 307	88 476	1 224	317	254	55 043	144	95 543
4 OR 5 PAID EMPLOYEES	454	229 494	7 676	159 243	2 080	326	295	86 470	159	143 024
6 OR 7 PAID EMPLOYEES	297	167 913	7 466	153 291	1 947	215	204	79 395	93	88 519
8 OR 9 PAID EMPLOYEES	217	194 021	7 762	154 410	1 881	130	153	77 805	64	116 216
10 TO 19 PAID EMPLOYEES	494	453 952	25 756	357 895	6 821	313	368	245 923	126	208 029
20 TO 49 PAID EMPLOYEES	342	682 570	40 815	840 237	10 211	146	255	412 220	87	270 350
50 TO 99 PAID EMPLOYEES	75	558 175	21 593	447 312	5 094	15	54	167 697	21	390 478
100 OR MORE PAID EMPLOYEES	21	150 988	13 607	297 092	3 507	2	15	91 643	6	59 345
ARIZONA: TOTAL	1 748	1 214 066	67 553	1 470 857	16 330	960	1 202	670 393	546	543 673
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	439	82 744	1 465	20 850	257	277	245	21 369	194	61 375
2 PAID EMPLOYEES	198	67 902	1 715	36 056	420	137	122	19 079	76	48 823
3 PAID EMPLOYEES	177	63 853	2 303	49 130	558	126	125	24 973	52	38 880
4 OR 5 PAID EMPLOYEES	239	101 732	4 690	101 750	1 136	159	187	56 034	52	45 698
6 OR 7 PAID EMPLOYEES	157	90 811	4 284	93 746	1 015	86	125	53 788	32	37 023
8 OR 9 PAID EMPLOYEES	99	68 576	3 730	75 268	851	49	77	43 462	22	25 114
10 TO 19 PAID EMPLOYEES	247	230 502	14 808	325 183	3 379	60	190	130 721	57	99 781
20 TO 49 PAID EMPLOYEES	138	270 311	18 503	396 441	4 057	40	102	172 868	36	97 443
50 TO 99 PAID EMPLOYEES	45	198 128	13 029	282 632	3 247	23	27	(D)	18	(D)
100 OR MORE PAID EMPLOYEES	9	39 507	3 026	89 801	1 410	3	2	(D)	7	(D)
ARKANSAS: TOTAL	2 298	1 163 741	55 357	1 132 596	15 114	1 464	1 364	609 879	934	553 862
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	738	125 042	1 884	26 019	401	439	310	29 606	424	95 436
2 PAID EMPLOYEES	291	84 922	1 916	40 804	614	224	160	30 226	131	64 696
3 PAID EMPLOYEES	248	81 369	2 637	53 987	777	221	168	31 744	80	49 625
4 OR 5 PAID EMPLOYEES	288	119 193	4 394	90 743	1 296	229	197	50 880	91	68 313
6 OR 7 PAID EMPLOYEES	187	96 141	4 347	94 021	1 220	119	127	47 393	60	48 748
8 OR 9 PAID EMPLOYEES	128	75 071	3 679	80 062	1 125	71	93	39 093	35	35 978
10 TO 19 PAID EMPLOYEES	248	210 470	12 536	259 922	3 384	136	178	133 432	70	77 038
20 TO 49 PAID EMPLOYEES	145	284 089	17 210	351 892	4 384	23	109	193 270	36	90 819
50 TO 99 PAID EMPLOYEES	28	(D)	(D)	(D)	1 812	(D)	21	(D)	7	23 209
100 OR MORE PAID EMPLOYEES	1	(D)	(D)	(D)	(D)	(D)	1	(D)	...	...
CALIFORNIA: TOTAL	24 090	25 905 802	1 348 477	28 963 109	273 349	15 174	16 854	11 494 590	7 236	14 411 212
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	5 568	1 069 760	22 862	327 077	3 732	4 608	3 769	380 053	1 799	689 707
2 PAID EMPLOYEES	2 912	1 027 905	28 072	571 561	6 092	2 294	1 989	380 854	923	647 051
3 PAID EMPLOYEES	2 466	1 079 578	36 652	784 313	7 668	1 745	1 741	417 132	725	662 446
4 OR 5 PAID EMPLOYEES	3 225	1 770 384	72 447	1 503 183	14 849	2 212	2 400	807 729	925	962 655
6 OR 7 PAID EMPLOYEES	2 063	1 581 084	70 722	1 464 601	13 787	1 228	1 500	686 224	563	894 860
8 OR 9 PAID EMPLOYEES	1 401	1 148 878	59 801	1 287 319	12 180	759	1 042	551 651	359	597 227
10 TO 19 PAID EMPLOYEES	3 400	4 734 303	246 784	5 151 467	47 284	1 522	2 460	2 226 901	940	2 507 402
20 TO 49 PAID EMPLOYEES	2 182	5 914 689	339 496	7 367 846	67 228	648	1 460	2 687 168	722	3 227 521
50 TO 99 PAID EMPLOYEES	574	3 527 828	194 927	4 339 963	40 093	106	339	1 417 454	235	2 110 374
100 OR MORE PAID EMPLOYEES	299	4 051 393	276 714	6 195 779	60 436	52	154	1 939 424	145	2 111 969
COLORADO: TOTAL	3 325	2 955 309	132 045	2 731 507	29 912	1 920	1 879	1 064 982	1 446	1 890 327
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	953	155 496	2 931	41 503	542	583	418	36 879	535	118 617
2 PAID EMPLOYEES	381	135 966	3 252	68 059	802	284	216	34 791	165	101 175
3 PAID EMPLOYEES	361	137 815	4 766	98 974	1 125	256	191	39 317	170	98 498
4 OR 5 PAID EMPLOYEES	418	225 992	8 187	169 655	1 885	231	271	73 340	143	152 152
6 OR 7 PAID EMPLOYEES	276	187 270	8 189	172 516	1 849	159	179	67 889	97	119 381
8 OR 9 PAID EMPLOYEES	154	165 139	6 048	128 351	1 372	90	108	63 028	46	102 111
10 TO 19 PAID EMPLOYEES	439	553 212	26 063	543 895	6 078	227	284	200 927	155	352 285
20 TO 49 PAID EMPLOYEES	252	738 161	33 970	713 536	7 782	81	156	233 478	102	504 693
50 TO 99 PAID EMPLOYEES	66	350 178	21 293	437 957	4 480	7	43	174 605	23	175 573
100 OR MORE PAID EMPLOYEES	23	306 580	17 346	357 261	3 997	2	13	140 728	10	165 852
CONNECTICUT: TOTAL	3 309	2 997 982	168 197	3 347 826	35 814	1 436	2 538	1 309 966	771	1 288 016
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	641	92 691	2 783	39 329	468	494	499	43 334	142	49 357
2 PAID EMPLOYEES	403	94 577	3 495	68 334	842	268	308	40 895	97	53 682
3 PAID EMPLOYEES	299	92 680	4 128	82 646	930	168	241	40 268	58	52 412
4 OR 5 PAID EMPLOYEES	424	157 772	8 378	166 921	1 903	189	341	74 153	83	83 619
6 OR 7 PAID EMPLOYEES	326	160 331	10 360	198 797	2 178	108	260	90 790	66	69 741
8 OR 9 PAID EMPLOYEES	231	131 137	8 189	183 994	2 000	64	86	67 677	44	46 460
10 TO 19 PAID EMPLOYEES	542	577 902	37 552	739 713	7 506	104	404	324 455	138	253 447
20 TO 49 PAID EMPLOYEES	351	674 024	53 039	1 032 712	10 292	38	249	391 935	102	282 089
50 TO 99 PAID EMPLOYEES	67	378 483	22 964	452 406	4 453	2	37	140 376	30	238 107
100 OR MORE PAID EMPLOYEES	23	2								

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2F-WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES AND STATES-Continued

Total Wholesale Trade Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types Establishments and Sales

	Sales		Payroll		Total employees		Active personnel		Establishments		Other operating types	
	(number)	(dollars)	(number)	(dollars)	(number)	(dollars)	(number)	(dollars)	(number)	(dollars)	(number)	(dollars)
DISTRICT OF COLUMBIA: TOTAL	1 202	1 676 138	91 367	1 806 852	17 882	478	867	708 324	335	967 614		
ESTABLISHMENTS WITH--												
1 PAID EMPLOYEE	213	34 357	895	13 842	158	151	144	9 232	69	25 125		
2 PAID EMPLOYEES	132	67 231	1 319	27 222	280	91	84	12 244	48	54 987		
3 PAID EMPLOYEES	81	27 663	1 162	25 332	255	29	58	8 540	23	19 123		
4 OR 5 PAID EMPLOYEES	156	100 534	3 808	72 192	708	65	113	29 133	43	71 401		
6 OR 7 PAID EMPLOYEES	92	49 468	3 017	60 046	639	43	79	32 054	13	17 414		
8 OR 9 PAID EMPLOYEES	35	96 614	3 728	79 257	743	20	56	20 220	29	76 394		
10 TO 19 PAID EMPLOYEES	215	396 813	15 922	319 294	3 153	47	168	130 924	47	265 889		
20 TO 49 PAID EMPLOYEES	153	380 465	23 823	453 453	4 640	25	115	222 624	38	157 841		
50 TO 99 PAID EMPLOYEES	55	345 197	20 300	398 804	3 792	6	39	171 212	16	173 985		
100 OR MORE PAID EMPLOYEES	20	177 796	17 393	357 410	3 514	1	11	72 141	9	105 655		
FLORIDA: TOTAL	7 232	5 511 899	299 322	6 238 681	80 378	3 517	5 190	2 703 801	2 042	2 808 098		
ESTABLISHMENTS WITH--												
1 PAID EMPLOYEE	1 583	274 734	6 140	76 670	1 026	1 080	1 098	117 540	485	157 194		
2 PAID EMPLOYEES	858	244 398	6 643	134 593	1 796	594	571	91 103	287	153 295		
3 PAID EMPLOYEES	714	213 219	8 396	175 867	2 226	387	508	82 198	206	131 021		
4 OR 5 PAID EMPLOYEES	973	424 528	18 954	375 841	4 479	454	698	171 322	275	253 206		
6 OR 7 PAID EMPLOYEES	639	352 911	17 479	354 504	4 224	287	491	164 217	148	186 694		
8 OR 9 PAID EMPLOYEES	454	260 723	16 054	324 442	3 908	169	377	153 380	77	107 343		
10 TO 19 PAID EMPLOYEES	1 046	1 130 039	59 509	1 216 943	14 458	334	827	585 017	219	545 022		
20 TO 49 PAID EMPLOYEES	687	1 412 353	85 477	1 735 834	20 646	164	480	749 275	207	653 078		
50 TO 99 PAID EMPLOYEES	186	690 595	45 278	958 430	12 426	30	102	376 240	84	314 355		
100 OR MORE PAID EMPLOYEES	92	508 399	35 392	885 557	15 189	18	38	213 509	54	294 890		
GEORGIA: TOTAL	5 445	5 740 859	253 966	5 261 074	58 337	2 954	3 310	1 926 626	2 135	3 814 233		
ESTABLISHMENTS WITH--												
1 PAID EMPLOYEE	1 094	242 356	3 966	51 526	670	790	604	62 135	490	180 221		
2 PAID EMPLOYEES	633	241 745	5 086	101 470	1 304	450	343	58 862	290	182 883		
3 PAID EMPLOYEES	624	263 804	7 476	155 912	1 950	403	346	58 473	278	205 331		
4 OR 5 PAID EMPLOYEES	730	448 295	14 368	285 440	3 421	387	452	125 362	278	322 933		
6 OR 7 PAID EMPLOYEES	478	365 062	13 927	282 086	3 165	235	317	120 535	161	244 527		
8 OR 9 PAID EMPLOYEES	343	359 005	13 086	259 297	2 981	144	222	127 287	121	231 718		
10 TO 19 PAID EMPLOYEES	858	1 111 223	51 165	1 057 206	11 998	359	593	452 971	265	658 252		
20 TO 49 PAID EMPLOYEES	500	1 329 276	65 696	1 374 835	15 253	148	333	488 937	167	840 339		
50 TO 99 PAID EMPLOYEES	136	704 761	39 562	842 693	9 083	31	78	268 128	53	436 633		
100 OR MORE PAID EMPLOYEES	49	675 332	39 634	850 609	8 512	7	22	163 936	27	511 396		
IDAHO: TOTAL	1 468	668 587	33 927	840 735	11 131	655	652	253 404	816	415 183		
ESTABLISHMENTS WITH--												
1 PAID EMPLOYEE	505	90 458	1 317	17 787	232	184	142	13 379	363	77 079		
2 PAID EMPLOYEES	155	34 068	1 230	25 153	316	77	71	8 810	84	25 258		
3 PAID EMPLOYEES	147	45 546	1 780	37 634	450	86	87	15 175	60	30 371		
4 OR 5 PAID EMPLOYEES	158	65 891	2 690	59 441	715	62	82	21 745	76	44 146		
6 OR 7 PAID EMPLOYEES	102	46 118	2 671	57 311	673	51	63	23 452	39	22 666		
8 OR 9 PAID EMPLOYEES	75	38 591	2 637	52 921	636	43	43	20 015	32	18 576		
10 TO 19 PAID EMPLOYEES	174	133 703	8 710	194 383	2 396	62	105	74 215	69	59 488		
20 TO 49 PAID EMPLOYEES	131	167 419	9 861	258 476	3 831	79	52	57 015	79	110 404		
50 TO 99 PAID EMPLOYEES	16	40 819	2 408	67 996	1 062	7	5	15 077	11	25 742		
100 OR MORE PAID EMPLOYEES	5	5 974	623	69 633	820	4	2	(D)	3	(D)		
ILLINOIS: TOTAL	17 916	23 564 362	1 024 630	21 028 626	201 518	10 324	11 437	9 110 847	6 479	14 453 515		
ESTABLISHMENTS WITH--												
1 PAID EMPLOYEE	4 483	925 893	15 670	237 149	2 905	3 149	2 433	295 520	2 050	630 373		
2 PAID EMPLOYEES	2 190	884 321	20 594	398 665	4 544	1 785	1 387	273 338	803	610 983		
3 PAID EMPLOYEES	1 905	1 074 408	27 294	541 204	5 898	1 267	1 245	336 311	660	698 117		
4 OR 5 PAID EMPLOYEES	2 359	1 682 072	53 124	1 055 803	10 891	1 433	1 561	633 132	798	1 048 940		
6 OR 7 PAID EMPLOYEES	1 481	1 355 019	49 977	996 724	9 870	787	1 048	480 100	433	874 919		
8 OR 9 PAID EMPLOYEES	1 044	1 204 883	46 211	933 696	9 063	492	717	400 657	327	804 226		
10 TO 19 PAID EMPLOYEES	2 352	3 917 087	167 015	3 329 669	32 504	945	1 660	1 453 667	692	2 671 420		
20 TO 49 PAID EMPLOYEES	1 456	5 107 431	234 715	4 752 151	45 112	319	994	1 924 406	462	3 153 025		
50 TO 99 PAID EMPLOYEES	406	3 177 800	146 955	3 053 969	28 699	37	257	1 152 606	149	1 025 194		
100 OR MORE PAID EMPLOYEES	240	4 175 428	263 075	5 719 596	5 001	10	135	1 101 110	105	1 174 318		
INDIANA: TOTAL	6 697	5 230 576	271 859	5 432 817	58 824	3 437	3 892	2 095 527	2 805	3 175 349		
ESTABLISHMENTS WITH--												
1 PAID EMPLOYEE	1 865	298 947	5 549	73 299	937	1 060	822	67 998	1 043	231 049		
2 PAID EMPLOYEES	721	214 761	5 878	122 947	1 490	531	413	53 727	308	161 034		
3 PAID EMPLOYEES	720	261 657	9 138	183 279	2 250	494	435	74 144	285	187 513		
4 OR 5 PAID EMPLOYEES	865	567 070	17 120	346 216	4 022	489	532	122 077	333	444 993		
6 OR 7 PAID EMPLOYEES	596	399 835	17 264	345 481	3 935	311	374	129 025	222	270 810		
8 OR 9 PAID EMPLOYEES	398	327 737	15 509	311 774	3 443	147	245	115 709	153	11 028		
10 TO 19 PAID EMPLOYEES	892	1 10 671	57 046	1 130 635	12 161	295	624	467 312	268	675 759		
20 TO 49 PAID EMPLOYEES	475	690 311	68 034	1 378 869	14 203	101	325	480 666	140	510 145		
50 TO 99 PAID EMPLOYEES	123	704 466	41 834	827 999	8 562	8	86	398 880	37	305 586		
100 OR MORE PAID EMPLOYEES	42	362 621	34 487	712 318	7 821	1	26	186 089	16	176 532		
IOWA: TOTAL	6 286	4 455 470	162 821	3 292 859	39 158	3 633	2 682	1 572 287	3 604	3 195 196		
ESTABLISHMENTS WITH--												
1 PAID EMPLOYEE	2 271	427 894	5 982	86 197	1 105	1 133	624	81 426	1 647	346 458		
2 PAID EMPLOYEES	854	214 941	7 013	136 149	1 776	673	315	76 339	539	144 593		
3 PAID EMPLOYEES	686	315 728	7 995	161 045	2 124	505	326	66 071	360	249 657		
4 OR 5 PAID EMPLOYEES	723	316 707	13 054	263 737	3 311	487	360	116 843	363	177 764		
6 OR 7 PAID EMPLOYEES	460	367 023	12 211	244 581	2 933	295	242	83 087	218	283 936		
8 OR 9 PAID EMPLOYEES	253	147 708	9 069	183 481	2 183	136	147	71 545	106	172 159		
10 TO 19 PAID EMPLOYEES	640	611 761	36 407	735 532	8 555	276	393	346 110	247	555 856		
20 TO 49 PAID EMPLOYEES	324	611 117	43 424	877 961	9 832	110	220	369 044	104	523 077		
50 TO 99 PAID EMPLOYEES	57	303 440	16 936	362 870	4 259	13	43	198 922	14	104 518		
100 OR MORE PAID EMPLOYEES	18	225 475	10 730	241 302	2 730	5	12	162 900	6	66 575		

Standard Note Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 2F.-WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES AND STATES-Continued

Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel: Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment	Total						Merchant wholesalers		Other operating types	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated businesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
KANSAS: TOTAL	4 577	2 545 288	112 912	2 375 241	26 541	2 547	2 011	1 152 523	2 566	1 392 765
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	1 765	216 446	4 499	60 695	831	947	495	47 026	1 270	169 420
2 PAID EMPLOYEES	628	159 314	4 526	95 341	1 292	475	246	35 427	382	123 887
3 PAID EMPLOYEES	504	187 306	5 633	121 482	1 560	303	236	69 656	268	117 650
4 OR 5 PAID EMPLOYEES	525	275 665	9 279	196 684	2 391	302	274	93 089	251	182 576
6 OR 7 PAID EMPLOYEES	327	172 878	8 636	181 834	2 131	194	185	70 163	142	102 715
8 OR 9 PAID EMPLOYEES	183	160 488	6 387	136 941	1 572	118	123	75 194	60	85 294
10 TO 19 PAID EMPLOYEES	368	354 141	21 646	476 413	5 103	137	259	224 183	109	129 958
20 TO 49 PAID EMPLOYEES	222	561 772	30 272	641 975	6 985	65	156	282 970	66	278 802
50 TO 99 PAID EMPLOYEES	47	282 022	15 192	318 364	3 283	6	30	(D)	17	(D)
100 OR MORE PAID EMPLOYEES	8	175 256	6 842	145 512	1 393	...	7	(D)	1	(D)
KENTUCKY: TOTAL	3 220	2 563 976	119 860	2 518 804	31 554	2 188	2 069	1 149 604	1 151	1 414 372
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	759	144 030	2 220	32 867	487	598	449	39 981	310	104 049
2 PAID EMPLOYEES	387	134 873	2 869	57 403	814	325	222	35 257	165	99 616
3 PAID EMPLOYEES	367	133 348	3 992	86 283	1 158	287	230	43 299	137	90 049
4 OR 5 PAID EMPLOYEES	431	243 376	7 386	155 628	1 970	340	298	65 862	133	177 514
6 OR 7 PAID EMPLOYEES	261	152 972	7 187	144 279	1 735	160	174	68 394	87	84 578
8 OR 9 PAID EMPLOYEES	212	168 408	7 144	147 764	1 811	112	153	73 168	59	95 240
10 TO 19 PAID EMPLOYEES	436	489 715	23 530	505 812	6 039	240	309	254 661	127	235 054
20 TO 49 PAID EMPLOYEES	290	561 982	33 234	703 555	8 564	105	191	316 617	99	245 365
50 TO 99 PAID EMPLOYEES	62	359 318	15 044	325 143	4 163	19	32	119 924	30	239 394
100 OR MORE PAID EMPLOYEES	15	175 954	17 254	360 070	4 813	2	11	132 441	4	43 513
LOUISIANA: TOTAL	4 501	4 075 416	191 609	4 015 942	46 473	2 603	3 145	2 030 605	1 356	2 044 811
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	939	154 857	2 986	42 129	581	680	579	55 234	360	99 623
2 PAID EMPLOYEES	528	230 753	4 302	84 294	1 116	429	327	64 685	201	166 068
3 PAID EMPLOYEES	464	154 517	5 230	109 438	1 446	324	308	70 665	156	83 852
4 OR 5 PAID EMPLOYEES	562	281 934	10 895	224 944	2 609	358	400	117 369	162	164 565
6 OR 7 PAID EMPLOYEES	413	300 043	11 050	233 650	2 719	217	320	126 129	93	173 914
8 OR 9 PAID EMPLOYEES	303	276 085	10 689	232 596	2 615	153	237	151 804	66	124 281
10 TO 19 PAID EMPLOYEES	731	841 436	42 551	871 755	10 154	296	565	444 419	166	397 017
20 TO 49 PAID EMPLOYEES	413	916 467	50 438	1 074 877	12 402	125	304	440 418	109	476 049
50 TO 99 PAID EMPLOYEES	115	573 783	33 383	700 459	7 709	20	80	360 919	35	212 864
100 OR MORE PAID EMPLOYEES	33	345 541	20 085	441 800	5 122	1	25	198 963	8	146 578
MAINE: TOTAL	1 494	847 517	49 161	967 885	12 783	685	1 069	441 882	425	405 635
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	385	54 522	1 087	15 265	217	267	280	18 373	105	36 149
2 PAID EMPLOYEES	141	28 728	1 065	21 455	292	84	104	12 340	37	16 388
3 PAID EMPLOYEES	154	29 587	1 544	31 848	478	80	118	18 245	36	11 342
4 OR 5 PAID EMPLOYEES	198	67 788	3 463	67 572	898	97	142	41 102	56	26 686
6 OR 7 PAID EMPLOYEES	110	51 620	2 703	54 674	733	37	74	20 634	36	30 986
8 OR 9 PAID EMPLOYEES	124	65 625	3 980	79 809	1 076	47	87	34 792	37	30 833
10 TO 19 PAID EMPLOYEES	233	190 499	12 525	243 213	3 116	54	155	93 922	78	96 577
20 TO 49 PAID EMPLOYEES	115	229 471	13 889	268 636	3 364	17	81	105 588	34	123 883
50 TO 99 PAID EMPLOYEES	29	80 134	6 451	141 800	2 022	2	24	(D)	5	(D)
100 OR MORE PAID EMPLOYEES	5	49 543	2 454	43 613	591	...	4	(D)	1	(D)
MARYLAND: TOTAL	3 363	3 313 203	165 804	3 311 029	37 297	1 925	2 475	1 317 124	888	1 996 079
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	648	116 290	2 797	34 445	447	529	490	44 837	158	71 453
2 PAID EMPLOYEES	363	100 607	2 759	53 798	740	295	255	36 088	108	64 519
3 PAID EMPLOYEES	301	111 136	4 128	76 536	945	221	210	40 670	91	70 466
4 OR 5 PAID EMPLOYEES	490	212 921	9 077	186 184	2 242	310	360	87 828	130	125 093
6 OR 7 PAID EMPLOYEES	333	169 736	9 312	182 682	2 234	193	261	88 614	72	81 122
8 OR 9 PAID EMPLOYEES	206	159 121	8 218	165 530	1 792	90	157	77 957	49	81 164
10 TO 19 PAID EMPLOYEES	570	561 067	35 062	700 184	8 007	199	427	289 852	143	371 215
20 TO 49 PAID EMPLOYEES	348	710 156	44 953	919 244	10 572	79	256	333 951	92	376 205
50 TO 99 PAID EMPLOYEES	78	554 445	28 025	561 933	5 475	8	44	202 642	34	351 803
100 OR MORE PAID EMPLOYEES	26	517 724	21 473	430 493	4 843	...	15	114 685	11	403 039
MASSACHUSETTS: TOTAL	8 441	8 677 739	438 579	8 506 306	88 667	3 304	6 400	3 855 300	2 041	4 822 439
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	1 795	306 596	7 548	99 206	1 279	1 250	1 366	123 807	429	182 789
2 PAID EMPLOYEES	962	281 780	8 874	167 022	1 980	539	699	121 026	263	160 754
3 PAID EMPLOYEES	825	378 474	11 314	221 491	2 547	405	622	152 219	203	226 255
4 OR 5 PAID EMPLOYEES	1 189	603 065	24 930	489 237	5 482	408	928	279 719	261	323 346
6 OR 7 PAID EMPLOYEES	775	576 730	25 148	480 428	5 193	235	604	259 790	171	316 940
8 OR 9 PAID EMPLOYEES	562	502 900	24 292	462 594	4 917	118	444	248 577	118	254 323
10 TO 19 PAID EMPLOYEES	1 283	1 569 107	87 827	1 664 317	17 646	228	1 013	834 063	270	735 044
20 TO 49 PAID EMPLOYEES	789	2 217 833	118 603	2 328 550	24 259	97	576	981 035	213	1 236 798
50 TO 99 PAID EMPLOYEES	190	1 321 547	65 519	1 322 233	13 152	24	115	538 631	75	782 916
100 OR MORE PAID EMPLOYEES	71	919 707	61 524	1 271 228	12 212	...	33	316 433	38	603 274
MICHIGAN: TOTAL	10 797	11 600 435	547 329	10 928 371	105 273	6 784	7 021	4 167 209	3 776	7 433 226
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	2 764	490 316	9 407	138 461	1 736	2 120	1 564	128 358	1 200	361 958
2 PAID EMPLOYEES	1 345	437 196	12 183	236 124	2 790	1 110	872	145 275	473	291 921
3 PAID EMPLOYEES	1 200	454 850	16 827	334 185	3 708	953	807	169 568	393	285 282
4 OR 5 PAID EMPLOYEES	1 349	791 552	30 622	595 634	6 198	905	909	252 959	440	538 593
6 OR 7 PAID EMPLOYEES	936	630 911	30 884	617 645	6 176	535	628	237 471	308	393 440
8 OR 9 PAID EMPLOYEES	656	577 519	27 574	537 038	5 665	327	451	253 311	205	324 208
10 TO 19 PAID EMPLOYEES	1 385	1 882 615	97 812	1 968 831	19 189	568	1 001	803 369	384	1 079 246
20 TO 49 PAID EMPLOYEES	884	2 582 482	139 270	2 808 199	26 165	248	620	1 054 369	264	1 528 113
50 TO 99 PAID EMPLOYEES	192	1 590 891	70 296	1 414 792	13 435	16	129	565 340	63	1 025 551
100 OR MORE PAID EMPLOYEES	86	2 162 103	112 454	2 257 462	20 211	2	40	557 189	46	1 604 914

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 21-WHOLESALE TRADE 1955-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES AND STATES-Continued

Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

	ESTABLISHMENTS	SALES	PAYROLL	PERSONNEL	SALES	PAYROLL	PERSONNEL	ESTABLISHMENTS	SALES	PAYROLL	PERSONNEL
	(thousands)	(\$1,000)	(thousands)	(thousands)	(thousands)	(thousands)	(thousands)	(thousands)	(\$1,000)	(thousands)	(\$1,000)
MINNESOTA: TOTAL	6 773	1 580 000	79 500	5 700 000	56 900	3 181	3 359	1 600 000	3 414	3 870 000	007
ESTABLISHMENTS WITH--											
1 PAID EMPLOYEE	2 107	366 396	6 116	90 269	1 127	1 075	735	66 168	1 372	302 230	
2 PAID EMPLOYEES	910	288 159	7 506	150 945	1 662	611	406	67 465	504	220 694	
3 PAID EMPLOYEES	740	256 124	7 456	192 932	2 289	416	387	76 302	353	179 822	
4 OR 5 PAID EMPLOYEES	833	474 482	16 486	346 648	3 627	440	438	134 201	395	340 281	
6 OR 7 PAID EMPLOYEES	489	381 569	14 437	300 940	3 219	237	285	123 164	204	256 405	
8 OR 9 PAID EMPLOYEES	324	292 132	13 125	250 739	2 777	136	214	141 471	110	150 661	
10 TO 19 PAID EMPLOYEES	729	1 102 700	48 514	963 568	9 984	221	471	449 122	256	653 578	
20 TO 49 PAID EMPLOYEES	473	1 458 568	71 546	1 474 771	14 474	50	316	639 062	157	819 504	
50 TO 99 PAID EMPLOYEES	108	836 434	35 751	742 711	7 381	5	65	314 066	43	522 366	
100 OR MORE PAID EMPLOYEES	60	1 081 475	56 652	1 188 842	11 982	...	42	659 011	18	422 464	
MISSISSIPPI: TOTAL	1 264	1 388 505	58 630	1 204 407	16 170	1 470	1 390	711 314	874	677 191	
ESTABLISHMENTS WITH--											
1 PAID EMPLOYEE	590	114 360	1 735	20 433	334	407	...	24 207	04	90 153	
2 PAID EMPLOYEES	309	135 435	2 089	44 675	668	252	154	28 497	155	106 938	
3 PAID EMPLOYEES	269	107 072	2 729	58 758	843	202	170	52 874	99	54 198	
4 OR 5 PAID EMPLOYEES	316	156 089	4 875	107 167	1 443	208	199	63 103	117	92 985	
6 OR 7 PAID EMPLOYEES	211	116 176	5 129	105 944	1 402	121	187	69 351	64	46 825	
8 OR 9 PAID EMPLOYEES	133	101 835	4 112	89 554	1 132	78	100	65 197	33	36 638	
10 TO 19 PAID EMPLOYEES	256	146 630	12 773	263 289	3 523	127	192	139 278	64	107 540	
20 TO 49 PAID EMPLOYEES	145	230 052	16 024	317 388	4 309	63	110	(0)	35	(0)	
50 TO 99 PAID EMPLOYEES	31	109 284	7 745	167 780	2 051	11	30	(0)	1	(0)	
100 OR MORE PAID EMPLOYEES	4	71 372	1 421	29 419	467	1	3	(0)	1	(0)	
MISSOURI: TOTAL	8 428	9 590 640	47 251	8 558 802	86 902	4 437	4 873	3 533 578	3 555	6 059 062	
ESTABLISHMENTS WITH--											
1 PAID EMPLOYEE	2 332	376 008	8 294	108 145	1 367	1 422	1 036	69 111	1 296	186 897	
2 PAID EMPLOYEES	947	341 024	8 002	16 652	1 972	726	515	73 776	402	267 246	
3 PAID EMPLOYEES	887	446 282	12 156	243 729	2 760	603	519	119 440	368	326 342	
4 OR 5 PAID EMPLOYEES	993	643 425	20 249	404 569	4 572	596	640	210 589	353	432 836	
6 OR 7 PAID EMPLOYEES	698	429 797	21 029	428 943	4 597	335	444	227 848	254	401 949	
8 OR 9 PAID EMPLOYEES	484	651 036	20 206	396 593	4 230	222	314	268 962	170	382 074	
10 TO 19 PAID EMPLOYEES	1 102	1 906 418	72 163	1 458 976	15 249	365	730	641 618	372	1 264 800	
20 TO 49 PAID EMPLOYEES	654	2 095 719	105 325	2 163 087	21 114	147	471	983 888	223	1 211 831	
50 TO 99 PAID EMPLOYEES	194	1 121 115	69 093	1 398 964	13 261	12	120	476 421	74	657 657	
100 OR MORE PAID EMPLOYEES	97	381 816	90 734	1 795 059	17 780	9	54	541 923	43	839 893	
MONTANA: TOTAL	1 606	762 943	35 084	677 536	8 366	495	678	314 061	928	448 882	
ESTABLISHMENTS WITH--											
1 PAID EMPLOYEE	628	95 064	1 619	24 655	342	170	125	11 251	503	83 813	
2 PAID EMPLOYEES	231	66 503	1 841	36 610	480	86	78	10 521	153	55 982	
3 PAID EMPLOYEES	165	57 335	2 134	40 946	522	71	68	19 146	97	38 189	
4 OR 5 PAID EMPLOYEES	193	88 570	3 531	72 091	914	96	117	29 151	76	59 419	
6 OR 7 PAID EMPLOYEES	107	57 916	3 163	61 080	737	24	72	24 525	35	33 391	
8 OR 9 PAID EMPLOYEES	66	52 312	2 656	48 330	570	11	51	23 562	15	28 730	
10 TO 19 PAID EMPLOYEES	130	134 041	7 990	152 399	1 805	24	106	78 989	24	55 052	
20 TO 49 PAID EMPLOYEES	73	165 186	9 426	185 433	2 228	11	50	(0)	23	(0)	
50 TO 99 PAID EMPLOYEES	13	46 016	2 724	55 792	768	2	11	(0)	2	(0)	
100 OR MORE PAID EMPLOYEES . . . . .	...	...	...	...	...	...	...	...	...	...
NEBRASKA: TOTAL	3 186	949 479	95 964	1 921 715	22 850	1 798	1 446	910 733	1 740	1 058 706	
ESTABLISHMENTS WITH--											
1 PAID EMPLOYEE	1 027	176 605	2 848	36 637	521	564	311	43 850	716	134 755	
2 PAID EMPLOYEES	430	144 551	3 250	67 674	900	317	172	36 601	258	107 950	
3 PAID EMPLOYEES	383	177 102	4 261	87 370	1 164	273	183	43 474	200	132 734	
4 OR 5 PAID EMPLOYEES	382	151 617	7 017	139 920	1 751	219	189	83 239	193	268 508	
6 OR 7 PAID EMPLOYEES	226	131 558	6 119	120 396	1 494	150	124	49 713	102	181 845	
8 OR 9 PAID EMPLOYEES	145	228 676	5 062	109 071	1 237	82	83	40 291	62	188 385	
10 TO 19 PAID EMPLOYEES	323	506 101	18 844	385 628	4 458	137	208	149 645	115	356 456	
20 TO 49 PAID EMPLOYEES	212	746 031	27 448	556 416	6 663	71	137	272 488	75	473 594	
50 TO 99 PAID EMPLOYEES	49	334 666	14 482	297 023	3 349	15	33	160 647	16	174 619	
100 OR MORE PAID EMPLOYEES	9	71 355	6 635	121 580	1 303	...	6	30 785	3	40 570	
NEVADA: TOTAL	409	199 112	12 304	240 667	2 480	242	262	136 729	127	62 383	
ESTABLISHMENTS WITH--											
1 PAID EMPLOYEE	124	20 623	360	5 294	65	81	55	5 129	69	15 494	
2 PAID EMPLOYEES	47	15 306	428	8 703	102	37	33	5 943	14	9 363	
3 PAID EMPLOYEES	36	9 225	458	10 222	108	21	28	4 993	8	4 232	
4 OR 5 PAID EMPLOYEES	59	21 077	1 251	25 135	272	37	45	10 957	14	10 120	
6 OR 7 PAID EMPLOYEES	34	16 070	1 129	20 373	226	22	31	11 270	3	4 800	
8 OR 9 PAID EMPLOYEES	18	10 247	4 875	17 545	162	4	16	(0)	2	(0)	
10 TO 19 PAID EMPLOYEES	66	59 012	4 342	84 357	875	34	51	44 472	15	14 540	
20 TO 49 PAID EMPLOYEES	25	47 552	3 461	66 038	670	6	23	(0)	2	(0)	
50 TO 99 PAID EMPLOYEES . . . . .	...	...	...	...	...	...	...	...	...	...
100 OR MORE PAID EMPLOYEES . . . . .	...	...	...	...	...	...	...	...	...	...
NEW HAMPSHIRE: TOTAL	759	396 157	25 327	498 204	5 906	749	553	224 282	206	171 875	
ESTABLISHMENTS WITH--											
1 PAID EMPLOYEE	176	19 879	565	7 403	108	170	136	9 521	40	10 288	
2 PAID EMPLOYEES	95	11 205	712	13 446	192	61	71	6 392	24	7 813	
3 PAID EMPLOYEES	85	23 009	1 009	20 706	261	40	63	11 320	22	11 589	
4 OR 5 PAID EMPLOYEES	106	36 046	1 907	39 943	480	47	70	18 827	36	17 219	
6 OR 7 PAID EMPLOYEES	77	20 306	1 770	37 142	496	28	56	14 156	21	16 320	
8 OR 9 PAID EMPLOYEES	40	23 610	1 465	25 567	352	6	26	14 623	14	8 797	
10 TO 19 PAID EMPLOYEES	121	98 236	6 741	138 344	1 645	20	91	63 700	30	34 336	
20 TO 49 PAID EMPLOYEES	47	83 915	6 025	110 256	1 358	5	32	46 340	15	37 575	
50 TO 99 PAID EMPLOYEES	10	(0)	(0)	(0)	(0)	(0)	7	(0)	3	(0)	
100 OR MORE PAID EMPLOYEES	2	(0)	(0)	(0)	(0)	(0)	1	(0)	1	(0)	

Standard N. B. ... Represents zero. D Withheld to avoid disclosure. NA Not available. X, Inter. not applicable. L Less than .005 percent.

Table 2F-WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES
AND STATES-ContinuedTotal Wholesale Trade--Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating
Types--Establishments and Sales

State and employment size of establishment	Total						Merchant wholesalers		Other operating types	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors or unincor- porated businesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
NEW JERSEY: TOTAL:	8 236	8 477 140	451 248	9 015 971	87 794	4 303	6 602	3 902 543	1 634	4 574 597
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE:	1 782	252 127	7 442	101 374	1 285	1 354	1 472	147 281	310	104 846
2 PAID EMPLOYEES:	1 038	249 136	9 258	173 346	2 142	759	853	136 318	185	110 818
3 PAID EMPLOYEES:	913	280 550	12 176	243 134	2 808	604	774	160 824	139	119 726
4 OR 5 PAID EMPLOYEES:	1 077	457 343	22 011	436 453	4 926	526	882	243 937	195	213 406
6 OR 7 PAID EMPLOYEES:	745	451 446	23 976	461 639	4 930	309	625	296 063	120	155 363
8 OR 9 PAID EMPLOYEES:	527	385 507	22 232	432 636	4 576	221	432	234 241	95	151 266
10 TO 19 PAID EMPLOYEES:	1 162	1 457 720	80 840	1 566 551	15 955	371	905	786 085	257	671 635
20 TO 49 PAID EMPLOYEES:	712	2 091 687	108 596	2 163 822	21 153	139	499	864 662	213	1 227 025
50 TO 99 PAID EMPLOYEES:	188	1 359 212	72 145	1 453 579	13 067	20	116	553 492	72	805 720
100 OR MORE PAID EMPLOYEES:	72	1 492 412	92 572	1 983 437	16 952	...	44	477 640	48	1 014 772
NEW MEXICO: TOTAL:	1 270	664 858	36 928	786 227	8 641	722	852	412 271	418	252 587
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE:	341	47 928	1 056	16 226	202	227	177	11 610	164	36 318
2 PAID EMPLOYEES:	156	34 837	1 302	26 849	326	112	99	12 687	57	22 150
3 PAID EMPLOYEES:	146	43 629	1 825	40 918	453	102	100	16 694	46	26 935
4 OR 5 PAID EMPLOYEES:	185	63 617	3 467	73 002	844	118	132	36 683	53	26 934
6 OR 7 PAID EMPLOYEES:	115	78 185	3 604	73 287	772	46	80	39 134	35	39 051
8 OR 9 PAID EMPLOYEES:	80	44 610	2 928	63 159	701	43	68	34 189	12	10 421
10 TO 19 PAID EMPLOYEES:	162	157 995	9 265	200 861	2 192	52	129	108 202	33	49 693
20 TO 49 PAID EMPLOYEES:	69	115 702	8 624	188 709	2 015	16	55	98 450	14	17 252
50 TO 99 PAID EMPLOYEES:	15	(D)	(D)	(D)	(D)	(D)	11	(D)	4	23 833
100 OR MORE PAID EMPLOYEES:	1	(D)	(D)	(D)	(D)	(D)	1	(D)	...	...
NEW YORK: TOTAL:	40 125	54 893 515	2 175 546	43 177 183	405 239	19 440	31 356	24 797 084	8 769	30 096 431
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE:	9 906	1 834 712	41 446	580 828	7 270	7 184	7 905	947 136	2 001	887 576
2 PAID EMPLOYEES:	5 143	1 892 659	48 785	928 487	10 646	3 187	3 982	795 655	1 161	1 097 004
3 PAID EMPLOYEES:	4 282	2 031 480	65 237	1 234 167	13 194	2 293	3 389	943 730	893	1 087 750
4 OR 5 PAID EMPLOYEES:	5 486	3 453 237	126 625	2 447 260	25 088	2 550	4 367	1 802 379	1 119	1 650 858
6 OR 7 PAID EMPLOYEES:	3 582	2 919 391	121 999	2 375 269	23 577	1 395	2 834	1 518 056	748	1 401 335
8 OR 9 PAID EMPLOYEES:	2 294	2 521 700	106 118	2 050 481	19 866	768	1 828	1 309 355	466	1 212 345
10 TO 19 PAID EMPLOYEES:	5 117	8 739 981	373 778	7 294 503	70 298	1 336	4 019	4 503 523	1 098	4 236 458
20 TO 49 PAID EMPLOYEES:	3 128	11 399 714	498 401	9 999 149	93 960	654	2 326	5 720 593	802	5 679 121
50 TO 99 PAID EMPLOYEES:	789	7 221 391	300 329	6 045 352	54 673	63	508	3 119 460	281	4 101 931
100 OR MORE PAID EMPLOYEES:	398	12 875 250	492 828	10 221 687	86 667	10	198	4 137 197	200	8 742 053
NORTH CAROLINA: TOTAL:	5 741	5 025 891	211 304	4 467 062	54 441	3 557	3 635	1 854 970	2 106	3 170 921
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE:	1 108	212 865	3 747	31 195	718	939	711	58 543	397	154 322
2 PAID EMPLOYEES:	634	226 305	4 907	98 521	1 320	556	373	61 454	261	164 851
3 PAID EMPLOYEES:	682	257 471	7 916	158 408	2 106	512	398	78 399	284	179 072
4 OR 5 PAID EMPLOYEES:	840	401 251	14 665	300 941	3 970	510	542	151 040	298	250 211
6 OR 7 PAID EMPLOYEES:	551	368 889	14 192	290 263	3 650	264	325	110 650	226	258 239
8 OR 9 PAID EMPLOYEES:	401	378 355	14 218	283 466	3 457	180	266	145 846	135	232 509
10 TO 19 PAID EMPLOYEES:	870	1 018 999	46 426	984 110	11 949	343	593	445 436	277	573 563
20 TO 49 PAID EMPLOYEES:	524	1 189 641	60 390	1 285 273	15 645	220	343	513 601	181	676 040
50 TO 99 PAID EMPLOYEES:	103	661 000	26 713	593 014	6 959	23	71	201 407	52	459 593
100 OR MORE PAID EMPLOYEES:	28	311 115	18 130	421 871	4 767	10	13	86 594	15	222 521
NORTH DAKOTA: TOTAL:	2 142	1 004 190	39 042	778 583	9 202	624	567	338 189	1 575	666 001
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE:	945	135 053	2 207	32 840	431	231	113	13 936	832	121 117
2 PAID EMPLOYEES:	411	134 202	3 163	61 597	834	112	74	14 939	337	119 213
3 PAID EMPLOYEES:	206	82 512	2 467	50 928	633	74	55	11 960	151	70 852
4 OR 5 PAID EMPLOYEES:	185	92 058	3 390	66 971	823	69	80	27 406	105	64 652
6 OR 7 PAID EMPLOYEES:	113	49 461	2 830	57 200	730	64	67	26 038	46	23 423
8 OR 9 PAID EMPLOYEES:	66	46 444	2 343	45 908	564	23	36	17 356	30	29 088
10 TO 19 PAID EMPLOYEES:	120	147 641	7 016	141 156	1 679	37	76	60 256	44	87 385
20 TO 49 PAID EMPLOYEES:	80	188 953	10 560	216 638	2 344	14	55	95 932	25	93 021
50 TO 99 PAID EMPLOYEES:	15	(D)	(D)	(D)	(D)	(D)	10	(D)	5	57 250
100 OR MORE PAID EMPLOYEES:	1	(D)	(D)	(D)	(D)	(D)	1	(D)	...	...
OHIO: TOTAL:	13 520	14 414 185	709 731	14 451 772	142 722	6 397	8 926	5 282 422	4 594	9 131 763
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE:	2 820	598 478	10 662	153 008	1 871	1 952	1 654	150 150	1 166	448 328
2 PAID EMPLOYEES:	1 544	532 749	14 273	281 519	3 194	1 020	970	139 400	574	393 349
3 PAID EMPLOYEES:	1 278	546 451	18 559	364 141	4 002	773	850	167 705	428	378 746
4 OR 5 PAID EMPLOYEES:	1 901	976 283	40 737	814 717	8 672	995	1 265	345 839	636	630 444
6 OR 7 PAID EMPLOYEES:	1 294	862 842	40 298	827 286	8 532	519	932	350 388	362	512 454
8 OR 9 PAID EMPLOYEES:	854	833 272	36 318	728 508	7 405	313	597	284 238	257	549 034
10 TO 19 PAID EMPLOYEES:	2 097	3 033 729	144 774	2 970 202	28 911	581	1 483	1 124 748	611	1 908 981
20 TO 49 PAID EMPLOYEES:	1 320	3 454 132	202 620	4 103 815	39 915	203	923	1 469 864	397	1 984 268
50 TO 99 PAID EMPLOYEES:	295	1 852 873	100 182	2 074 677	20 015	27	191	685 280	104	1 167 593
100 OR MORE PAID EMPLOYEES:	120	1 723 776	100 908	2 133 899	20 205	14	61	564 810	59	1 158 566
OKLAHOMA: TOTAL:	3 990	2 664 152	126 062	2 665 386	29 330	2 538	2 438	1 223 069	1 550	1 441 083
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE:	1 199	167 255	3 554	51 165	704	773	563	46 133	636	119 122
2 PAID EMPLOYEES:	540	150 046	4 128	85 085	1 126	466	317	38 529	223	111 517
3 PAID EMPLOYEES:	444	179 835	5 192	113 353	1 404	334	289	72 740	155	107 095
4 OR 5 PAID EMPLOYEES:	499	254 534	9 184	197 878	2 314	345	339	100 362	160	154 182
6 OR 7 PAID EMPLOYEES:	297	210 743	7 743	167 352	1 941	190	210	90 992	87	119 751
8 OR 9 PAID EMPLOYEES:	218	162 619	7 864	167 155	1 874	118	139	61 177	79	101 442
10 TO 19 PAID EMPLOYEES:	472	527 932	27 064	575 355	6 392	225	350	256 446	122	271 486
20 TO 49 PAID EMPLOYEES:	256	566 150	33 359	704 509	7 670	74	185	264 391	71	301 559
50 TO 99 PAID EMPLOYEES:	47	186 472	14 410	306 217	3 071	10	35	131 377	12	55 095
100 OR MORE PAID EMPLOYEES:	18	258 566	13 437	297 315	2 854	3	11	158 732	7	99 834

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2F-WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES AND STATES-Continued

Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and District	Total						Merchant wholesalers		Other operating types	
	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, average nearest month (\$1,000)	Full- time employees, average nearest month number	Active part-time employees, average nearest month number	Establish- ments	Sales (\$1,000)	Establish- ments	Sales (\$1,000)
OREGON: TOTAL	3 501	3 258 801	147 952	3 069 003	30 663	2 046	2 261	1 755 628	1 240	1 503 173
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	987	181 355	3 523	55 861	654	714	571	61 475	416	119 877
2 PAID EMPLOYEES	408	142 099	4 234	78 230	860	277	240	60 857	168	81 442
3 PAID EMPLOYEES	381	131 771	5 190	113 958	1 194	252	251	67 233	130	64 538
4 OR 5 PAID EMPLOYEES	498	249 267	10 541	223 412	2 271	300	346	137 908	152	111 359
6 OR 7 PAID EMPLOYEES	289	236 058	9 247	192 426	1 914	161	204	136 400	85	99 656
8 OR 9 PAID EMPLOYEES	178	162 558	7 884	162 559	1 548	76	125	93 343	53	69 215
10 TO 19 PAID EMPLOYEES	387	561 321	25 539	534 740	5 396	156	271	233 604	116	327 717
20 TO 49 PAID EMPLOYEES	284	828 822	42 169	901 701	8 606	83	195	446 351	89	382 471
50 TO 99 PAID EMPLOYEES	70	473 788	24 496	489 808	4 798	24	49	350 832	21	122 956
100 OR MORE PAID EMPLOYEES	19	291 565	15 129	316 306	3 420	3	9	167 625	10	123 940
PENNSYLVANIA: TOTAL	16 418	16 306 927	800 735	16 309 661	170 970	11 968	12 326	6 447 880	4 092	9 859 047
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	3 456	565 637	12 896	187 404	2 601	3 270	2 639	240 992	817	324 645
2 PAID EMPLOYEES	1 992	556 079	15 496	312 941	4 130	1 885	1 538	226 626	454	329 403
3 PAID EMPLOYEES	1 687	632 816	21 158	416 286	5 250	1 494	1 285	249 986	402	382 830
4 OR 5 PAID EMPLOYEES	2 374	1 066 683	45 060	910 088	10 850	1 837	1 826	515 363	548	551 320
6 OR 7 PAID EMPLOYEES	1 481	928 671	41 659	843 712	9 715	1 051	1 151	449 731	330	478 920
8 OR 9 PAID EMPLOYEES	1 069	866 462	41 715	846 164	9 247	682	821	422 318	248	444 144
10 TO 19 PAID EMPLOYEES	2 350	2 915 428	153 931	3 088 183	32 762	1 190	1 756	1 225 672	624	1 689 756
20 TO 49 PAID EMPLOYEES	1 506	4 031 238	218 789	4 413 141	45 216	491	1 035	1 737 489	471	2 293 749
50 TO 99 PAID EMPLOYEES	304	2 427 091	98 537	2 115 322	20 959	51	187	597 727	117	1 829 364
100 OR MORE PAID EMPLOYEES	169	2 316 872	151 494	3 176 420	30 240	17	88	781 956	81	1 534 916
RHODE ISLAND: TOTAL	1 353	1 005 206	56 289	1 113 952	12 811	593	1 125	517 827	228	487 379
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	273	29 235	958	12 891	181	202	235	18 545	38	10 690
2 PAID EMPLOYEES	183	38 586	1 337	27 576	380	126	160	20 501	23	18 067
3 PAID EMPLOYEES	171	50 859	1 925	39 602	525	83	146	32 578	25	18 281
4 OR 5 PAID EMPLOYEES	167	66 109	2 860	60 973	750	72	141	29 354	26	36 755
6 OR 7 PAID EMPLOYEES	114	51 689	3 114	60 589	737	36	95	37 863	19	13 626
8 OR 9 PAID EMPLOYEES	74	48 158	2 721	55 303	630	19	63	25 759	11	22 399
10 TO 19 PAID EMPLOYEES	209	224 944	12 983	255 896	2 950	36	170	185 241	39	79 173
20 TO 49 PAID EMPLOYEES	130	280 229	17 016	332 388	3 851	16	100	148 421	30	131 808
50 TO 99 PAID EMPLOYEES	26	137 190	8 999	174 134	1 755	1	13	(D)	13	(D)
100 OR MORE PAID EMPLOYEES	6	78 735	4 376	94 600	1 052	...	2	(D)	4	(D)
SOUTH CAROLINA: TOTAL	2 387	1 605 362	72 593	1 467 002	20 027	1 493	1 535	769 098	852	836 264
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	503	111 296	1 404	19 996	296	382	287	29 363	216	81 933
2 PAID EMPLOYEES	280	87 825	1 944	39 906	602	245	165	24 682	115	63 143
3 PAID EMPLOYEES	289	102 523	3 247	64 805	909	228	190	37 429	99	65 154
4 OR 5 PAID EMPLOYEES	344	189 421	6 162	122 988	1 650	230	225	68 302	119	121 119
6 OR 7 PAID EMPLOYEES	241	143 898	6 012	121 766	1 615	123	156	73 116	85	70 762
8 OR 9 PAID EMPLOYEES	146	101 587	4 671	96 562	1 273	74	102	43 657	44	58 130
10 TO 19 PAID EMPLOYEES	340	325 674	16 830	345 921	4 589	142	228	151 882	112	173 792
20 TO 49 PAID EMPLOYEES	203	370 267	19 984	444 728	5 794	62	152	237 238	51	133 129
50 TO 99 PAID EMPLOYEES	35	151 163	8 632	164 450	2 286	5	27	(D)	8	(D)
100 OR MORE PAID EMPLOYEES	6	21 548	1 711	45 880	1 013	2	3	(D)	3	(D)
SOUTH DAKOTA: TOTAL	1 828	953 444	32 923	671 112	8 593	749	606	242 467	1 222	710 977
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	754	98 610	1 653	24 979	334	253	154	13 012	600	85 598
2 PAID EMPLOYEES	271	78 116	1 824	39 189	554	130	71	7 908	200	70 210
3 PAID EMPLOYEES	185	59 665	1 874	41 858	564	94	58	10 835	127	49 030
4 OR 5 PAID EMPLOYEES	230	88 435	3 753	78 582	1 052	119	106	25 553	124	62 882
6 OR 7 PAID EMPLOYEES	99	50 393	2 450	49 415	645	45	53	16 532	46	33 861
8 OR 9 PAID EMPLOYEES	69	69 256	2 303	48 556	575	32	33	13 505	36	55 751
10 TO 19 PAID EMPLOYEES	137	254 942	7 583	160 933	1 902	58	82	60 619	55	194 323
20 TO 49 PAID EMPLOYEES	73	202 265	8 314	169 234	2 174	14	43	67 280	30	134 985
50 TO 99 PAID EMPLOYEES	9	(D)	(D)	(D)	(D)	(D)	6	27 223	3	(D)
100 OR MORE PAID EMPLOYEES	1	(D)	(D)	(D)	(D)	(D)	...	...	1	(D)
TENNESSEE: TOTAL	4 490	5 153 281	208 154	4 154 468	50 095	3 054	2 980	2 357 846	1 510	2 795 435
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	878	181 358	3 038	42 022	591	816	513	54 832	365	126 526
2 PAID EMPLOYEES	533	246 810	3 863	81 880	1 114	493	342	63 966	191	182 844
3 PAID EMPLOYEES	500	230 179	5 929	119 444	1 575	434	317	92 753	183	187 424
4 OR 5 PAID EMPLOYEES	632	400 596	11 216	230 159	2 863	436	22	165 411	210	235 185
6 OR 7 PAID EMPLOYEES	392	299 721	10 011	203 914	2 577	258	274	117 191	118	182 530
8 OR 9 PAID EMPLOYEES	271	209 599	9 178	191 977	2 368	156	185	104 737	82	104 862
10 TO 19 PAID EMPLOYEES	656	905 955	36 708	748 254	9 116	290	483	351 361	173	454 574
20 TO 49 PAID EMPLOYEES	462	1 136 255	58 551	1 219 658	14 117	141	323	524 062	139	612 193
50 TO 99 PAID EMPLOYEES	123	678 586	36 879	711 108	8 351	42	85	423 546	38	255 040
100 OR MORE PAID EMPLOYEES	43	914 222	32 731	606 049	7 423	1	32	159 967	11	454 255
TEXAS: TOTAL	16 255	14 360 504	678 371	13 921 110	154 710	9 743	10 584	7 059 188	5 671	7 330 336
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	4 005	697 423	16 716	180 859	2 473	2 937	2 284	239 253	1 811	458 195
2 PAID EMPLOYEES	2 009	609 039	15 750	3,39 344	4 192	1 520	1 209	196 060	800	4 2 579
3 PAID EMPLOYEES	1 400	731 396	22 655	468 457	5 583	1 273	1 199	260 303	601	484 897
4 OR 5 PAID EMPLOYEES	2 122	1 074 852	41 345	840 598	9 771	1 296	1 067	461 048	655	613 804
6 OR 7 PAID EMPLOYEES	1 366	969 322	39 322	821 381	9 120	767	926	479 748	400	480 971
8 OR 9 PAID EMPLOYEES	950	891 159	36 222	764 020	8 205	457	672	367 550	296	322 606
10 TO 19 PAID EMPLOYEES	1 082	2 588 184	125 149	2 617 352	28 758	937	1 506	1 286 811	561	1 305 373
20 TO 49 PAID EMPLOYEES	1 336	3 333 712	175 126	3 676 649	40 304	405	932	1 559 445	407	674 213
50 TO 99 PAID EMPLOYEES	357	1 938 248	107 694	2 319 954	24 232	15	256	1 120 894	59	817 354
100 OR MORE PAID EMPLOYEES	115	1 556 184	87 694	1 992 775	22 072	35	77	986 242	38	569 942

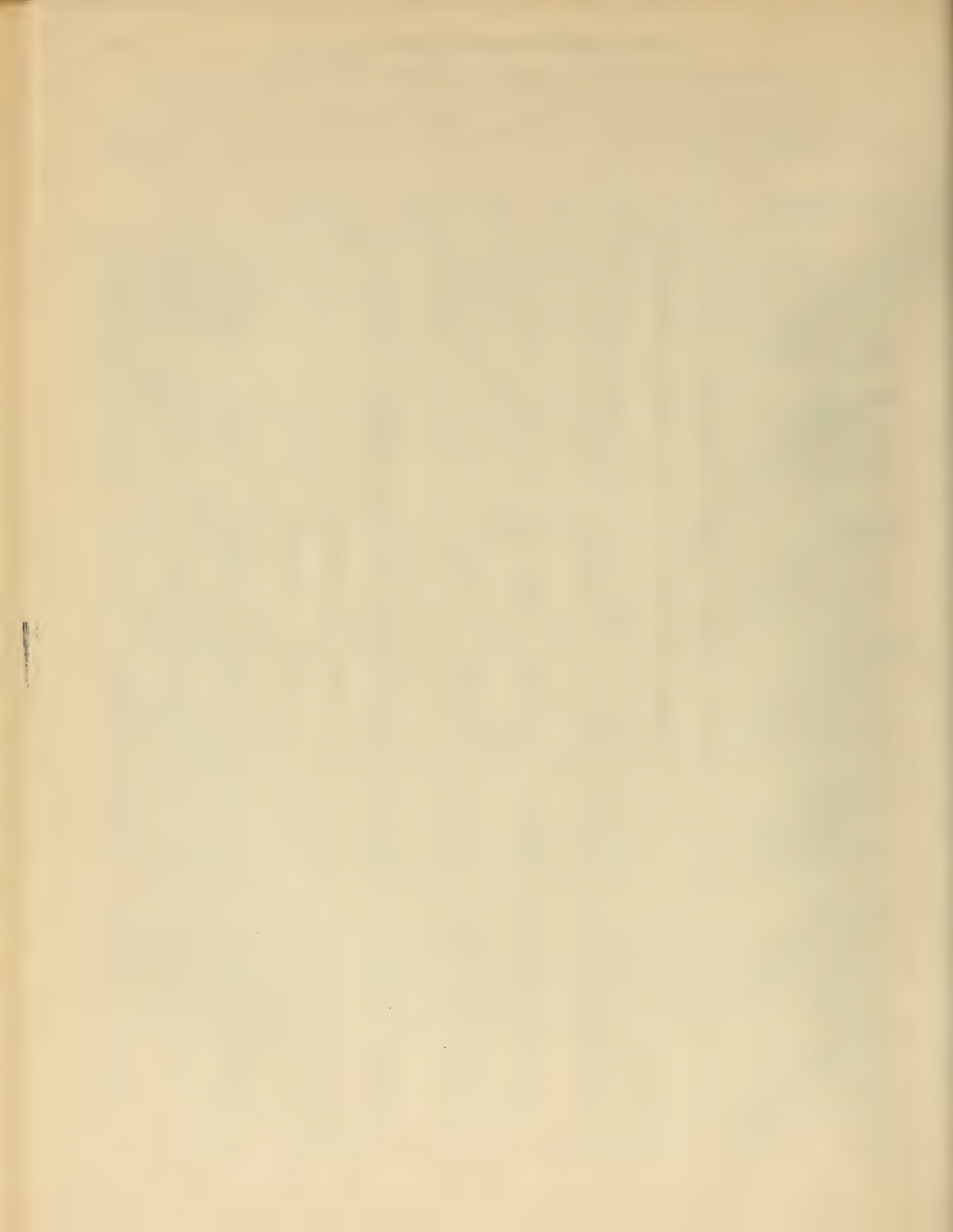
Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Denotes applicable. (Z) Less than 0.1 percent.

Table 2F.-WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES AND STATES-Continued

Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 1 (number)	Active proprietors of unincor- porated businesses (number)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
UTAH, TOTAL	1 402	1 196 680	60 729	1 229 502	13 388	738	884	515 852	518	680 828
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	369	64 744	1 287	15 549	199	212	188	16 759	181	47 985
2 PAID EMPLOYEES	136	72 027	1 063	23 800	282	107	86	25 346	50	46 681
3 PAID EMPLOYEES	133	45 664	1 703	38 164	411	90	76	12 353	57	33 311
4 OR 5 PAID EMPLOYEES	192	103 819	3 827	79 342	872	120	124	33 249	68	70 570
6 OR 7 PAID EMPLOYEES	123	87 049	3 408	74 922	831	71	88	32 014	35	55 035
8 OR 9 PAID EMPLOYEES	90	72 345	3 462	71 883	815	40	66	27 562	24	44 783
10 TO 19 PAID EMPLOYEES	190	217 549	12 121	245 094	2 611	71	137	91 809	53	125 740
20 TO 49 PAID EMPLOYEES	130	329 223	19 118	384 999	3 975	25	88	132 163	42	197 060
50 TO 99 PAID EMPLOYEES	30	130 194	8 927	183 623	2 029	2	23	(D)	7	(D)
100 OR MORE PAID EMPLOYEES	9	74 066	5 813	112 126	1 363	...	8	(D)	1	(D)
VERMONT, TOTAL	492	230 503	14 685	282 329	3 697	256	340	126 129	152	104 374
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	101	13 136	287	3 529	54	74	67	4 263	34	8 873
2 PAID EMPLOYEES	54	9 041	382	8 004	110	41	41	4 004	13	5 037
3 PAID EMPLOYEES	70	15 129	722	14 985	210	42	43	6 527	27	8 602
4 OR 5 PAID EMPLOYEES	79	29 511	1 342	26 866	354	44	53	12 614	26	16 897
6 OR 7 PAID EMPLOYEES	44	18 539	1 100	21 762	280	13	34	9 947	10	8 592
8 OR 9 PAID EMPLOYEES	28	18 944	981	17 409	236	18	16	3 878	12	15 066
10 TO 19 PAID EMPLOYEES	77	63 478	4 262	84 378	1 056	17	55	32 966	22	30 512
20 TO 49 PAID EMPLOYEES	33	42 533	3 923	73 774	976	7	25	31 738	8	10 795
50 TO 99 PAID EMPLOYEES	5	(D)	(D)	(D)	(D)	(D)	5	(D)	...	...
100 OR MORE PAID EMPLOYEES	1	(D)	(D)	(D)	(D)	(D)	1	(D)	...	...
VIRGINIA, TOTAL	3 817	3 488 917	169 996	3 457 990	42 800	1 927	2 523	1 517 561	1 294	1 971 356
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	712	145 848	2 501	32 858	427	514	436	40 159	276	105 689
2 PAID EMPLOYEES	403	109 621	3 006	61 665	846	284	244	27 243	159	82 378
3 PAID EMPLOYEES	379	162 385	4 639	94 610	1 203	249	241	49 251	138	113 134
4 OR 5 PAID EMPLOYEES	466	227 961	8 391	172 158	2 162	223	293	66 257	173	161 704
6 OR 7 PAID EMPLOYEES	364	194 354	9 971	200 004	2 448	168	257	89 092	107	105 262
8 OR 9 PAID EMPLOYEES	276	198 632	9 361	195 686	2 376	129	190	78 143	86	120 489
10 TO 19 PAID EMPLOYEES	660	663 221	36 920	757 012	9 063	243	476	318 343	184	344 878
20 TO 49 PAID EMPLOYEES	434	878 237	53 446	1 067 668	12 918	100	309	436 811	125	441 426
50 TO 99 PAID EMPLOYEES	91	609 826	24 145	504 570	5 922	17	61	276 721	30	333 105
100 OR MORE PAID EMPLOYEES	32	298 832	17 616	371 559	5 435	...	16	135 541	16	163 291
WASHINGTON, TOTAL	5 267	4 316 205	230 675	4 829 467	49 198	2 571	3 237	2 075 729	2 030	2 240 476
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	1 388	235 700	5 005	72 621	811	804	687	60 455	701	175 245
2 PAID EMPLOYEES	655	208 689	6 005	126 218	1 364	432	395	77 152	260	131 537
3 PAID EMPLOYEES	548	216 039	7 984	162 678	1 713	315	366	89 588	182	126 451
4 OR 5 PAID EMPLOYEES	752	395 968	17 434	351 077	3 479	377	494	164 356	258	231 612
6 OR 7 PAID EMPLOYEES	448	267 768	14 516	295 871	3 029	231	321	132 727	127	135 041
8 OR 9 PAID EMPLOYEES	297	279 830	13 354	270 941	2 579	116	198	120 779	99	159 051
10 TO 19 PAID EMPLOYEES	618	762 936	43 814	894 754	8 502	177	429	402 597	189	360 339
20 TO 49 PAID EMPLOYEES	396	956 795	55 110	1 226 786	12 154	99	253	437 269	143	519 526
50 TO 99 PAID EMPLOYEES	117	531 418	36 978	797 726	8 173	16	69	269 532	48	262 086
100 OR MORE PAID EMPLOYEES	48	461 062	30 475	630 795	7 394	4	25	321 474	23	139 588
WEST VIRGINIA, TOTAL	2 038	1 320 798	79 043	1 594 019	18 879	909	1 519	654 246	519	666 552
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	393	52 953	1 176	17 025	241	281	226	20 084	107	32 869
2 PAID EMPLOYEES	245	55 008	1 816	35 107	498	159	180	21 810	65	33 198
3 PAID EMPLOYEES	179	46 379	1 905	42 348	561	110	122	18 451	57	27 928
4 OR 5 PAID EMPLOYEES	286	85 813	4 982	109 012	1 228	131	217	40 199	69	45 614
6 OR 7 PAID EMPLOYEES	215	93 176	5 699	116 594	1 426	74	175	50 215	40	42 361
8 OR 9 PAID EMPLOYEES	135	106 494	5 367	111 254	1 345	47	114	43 617	41	62 877
10 TO 19 PAID EMPLOYEES	325	291 864	18 495	372 856	4 380	90	241	145 397	84	146 467
20 TO 49 PAID EMPLOYEES	204	431 583	27 063	526 351	6 147	17	153	198 694	51	232 889
50 TO 99 PAID EMPLOYEES	29	111 032	8 676	170 852	1 925	...	24	69 283	5	41 749
100 OR MORE PAID EMPLOYEES	7	46 496	3 864	90 620	1 028	...	7	46 496	...	...
WISCONSIN, TOTAL	6 323	4 536 197	235 962	4 794 360	52 000	3 019	3 840	2 084 421	2 483	2 451 776
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	1 902	271 542	5 723	82 187	1 054	1 088	910	67 731	992	203 811
2 PAID EMPLOYEES	753	188 833	5 981	121 863	1 566	554	435	64 013	318	124 820
3 PAID EMPLOYEES	662	208 665	8 029	166 744	2 031	403	431	75 538	231	133 127
4 OR 5 PAID EMPLOYEES	779	364 015	15 504	314 333	3 538	406	486	136 868	293	227 167
6 OR 7 PAID EMPLOYEES	525	245 462	15 707	308 896	3 460	213	364	120 000	161	125 462
8 OR 9 PAID EMPLOYEES	349	204 625	13 518	278 873	3 013	107	270	123 646	79	80 779
10 TO 19 PAID EMPLOYEES	793	1 062 554	51 921	1 068 523	10 998	168	528	378 704	265	683 850
20 TO 49 PAID EMPLOYEES	428	973 927	60 406	1 214 674	12 589	66	325	549 715	103	424 212
50 TO 99 PAID EMPLOYEES	96	564 433	30 204	635 342	6 485	4	69	301 601	27	262 832
100 OR MORE PAID EMPLOYEES	36	452 141	28 909	602 725	7 266	8	22	266 425	14	185 716
WYOMING, TOTAL	632	211 059	11 071	243 123	2 730	300	333	114 120	299	96 939
ESTABLISHMENTS WITH--										
1 PAID EMPLOYEE	243	30 712	540	6 907	92	103	91	6 509	152	24 203
2 PAID EMPLOYEES	73	15 858	560	11 573	148	50	36	7 262	37	8 596
3 PAID EMPLOYEES	73	18 811	988	20 202	222	51	45	9 350	28	9 461
4 OR 5 PAID EMPLOYEES	93	27 974	1 886	37 155	401	41	62	16 391	31	11 583
6 OR 7 PAID EMPLOYEES	54	22 729	1 497	33 262	360	22	35	15 860	19	6 869
8 OR 9 PAID EMPLOYEES	31	16 248	1 309	26 572	260	9	22	11 860	9	4 388
10 TO 19 PAID EMPLOYEES	41	23 668	1 870	41 992	548	17	25	13 595	16	10 073
20 TO 49 PAID EMPLOYEES	23	(D)	(D)	(D)	(D)	(D)	16	(D)	7	21 766
50 TO 99 PAID EMPLOYEES	1	(D)	(D)	(D)	(D)	(D)	1	(D)	...	...
100 OR MORE PAID EMPLOYEES . . . . .	...	...	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.



RECEIVABLES AND BAD-DEBT LOSSES

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Table 3A--MERCHANT WHOLESALERS 1958--RECEIVABLES AND BAD-DEBT LOSSES--UNITED STATES,
BY KIND OF BUSINESS

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only			Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Operating expenses as percent of sales	Number	Sales (\$1,000)
MERCHANT WHOLESALERS: TOTAL	189 728	121 661 229	108 912	88 352 749	9.6	0.15	13.4	13 280	4 279 535	11.4	67 536	29 028 945
MOTOR VEHICLES: AUTOMOTIVE EQUIPMENT WHOLESALERS:												
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	2 963	2 291 354	964	(1)	(1)	(1)	(1)	136	(1)	10.3	1 863	(1)
NEW AND USED AUTOMOBILE DISTRIBUTORS	1 293	1 454 989	366	(1)	(1)	(1)	(1)	100	(1)	8.7	827	(1)
TRUCK, TRACTOR (ROAD-TYPE) DEALERS	1 670	836 365	598	(1)	(1)	(1)	(1)	36	(1)	17.8	1 036	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	16 111	4 154 170	10 433	3 069 977	10.9	0.18	23.5	451	64 358	24.4	5 227	1 019 835
AUTOMOTIVE GLASS JOBBERS	190	32 279	97	19 619	10.6	0.27	27.9	4	(D)	(D)	89	(D)
NEW AUTOMOTIVE PARTS, ACCESSORIES JOBBERS	14 108	3 854 533	9 630	2 887 671	11.0	0.18	23.3	216	33 696	20.7	4 262	933 166
USED AUTOMOTIVE PARTS, ACCESSORIES JOBBERS	1 476	182 872	511	100 691	9.3	0.14	31.1	227	29 827	33.0	738	52 354
GARAGE EQUIPMENT, TOOLS DISTRIBUTORS	337	84 486	195	61 996	10.6	0.17	19.3	4	(D)	(D)	138	(D)
TIRE, TUBE WHOLESALERS	1 749	652 898	1 019	438 892	13.5	0.34	20.9	52	43 251	21.0	678	170 755
DRUGS: CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS:												
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES												
WHOLESALERS	3 042	2 827 082	2 006	2 401 091	9.5	0.09	14.3	187	56 882	13.2	849	369 109
GENERAL-LINE DRUG WHOLESALERS	311	1 444 133	278	1 301 020	10.3	0.08	12.9	...	...	...	33	143 113
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS	2 731	1 382 949	1 728	1 100 071	8.5	0.09	16.0	187	56 882	13.2	816	225 996
PAINT, VARNISH WHOLESALERS	1 250	318 078	860	224 214	12.1	0.25	24.9	20	1 446	28.6	370	92 418
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2 805	1 495 611	1 454	992 415	10.5	0.13	14.6	63	12 077	15.6	1 288	491 119
DRY GOODS: APPAREL WHOLESALERS:												
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4 410	3 368 771	3 005	2 439 111	12.3	0.12	12.1	93	24 236	12.6	1 312	905 424
GENERAL-LINE DRY GOODS WHOLESALERS	105	153 203	68	92 580	13.5	0.18	13.5	3	(D)	(D)	34	(D)
PIECE GOODS WHOLESALERS	1 926	1 269 673	1 398	991 654	12.9	0.11	11.8	36	3 756	20.3	492	274 263
NOTIONS WHOLESALERS	912	252 819	643	175 615	11.0	0.17	21.2	24	(D)	(D)	245	(D)
PIECE GOODS CONVERTERS	682	1 296 634	545	916 629	11.6	0.10	10.5	12	8 223	13.5	125	371 782
OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS	785	396 442	351	262 635	11.1	0.19	11.8	18	(D)	(D)	416	(D)
APPAREL AND ACCESSORIES: HOSIERY, LINGERIE												
WHOLESALERS	4 173	2 117 944	2 742	1 562 112	12.4	0.17	14.8	116	20 134	15.1	1 315	535 698
MEN'S AND WOMEN'S CLOTHING, ACCESSORIES												
WHOLESALERS	462	370 483	315	282 724	11.5	0.17	12.1	13	(D)	(D)	134	(D)
MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS	1 025	482 502	696	370 671	14.5	0.16	15.4	32	7 460	12.7	297	104 371
WOMEN'S, CHILDREN'S CLOTHING, ACCESSORIES												
WHOLESALERS	1 373	749 729	833	520 244	10.8	0.16	15.2	33	7 127	15.3	507	222 358
HOSIERY, UNDERWEAR WHOLESALERS	518	249 242	325	174 055	11.9	0.12	15.3	24	2 180	15.2	169	73 007
DRESSED FURS, FUR CLOTHING WHOLESALERS	290	95 834	189	75 324	16.2	0.25	13.0	3	(D)	(D)	98	(D)
MILLINERY, MILLINERY SUPPLIES DISTRIBUTORS	325	96 939	245	85 041	12.4	0.20	18.8	7	(D)	(D)	73	(D)
WORK CLOTHING WHOLESALERS	180	73 215	139	54 053	14.1	0.18	14.4	4	369	17.3	37	18 793
FOOTWEAR WHOLESALERS	616	414 152	472	342 620	15.8	0.26	14.3	10	3 479	24.7	134	68 053
GROCERIES AND RELATED PRODUCTS WHOLESALERS:												
GENERAL-LINE GROCERY WHOLESALERS	2 253	8 428 482	1 525	6 393 479	3.8	0.07	6.3	236	319 597	5.1	492	1 755 406
VOLUNTARY GROUP GROCERY WHOLESALERS	673	5 236 095	528	3 999 204	3.2	0.07	5.9	28	150 012	5.4	117	1 086 879
CASH-CARRY FOOD DEPOT	371	189 732	43	28 808	2.5	0.04	7.4	176	103 917	4.8	152	57 002
OTHER GENERAL-LINE GROCERY WHOLESALERS	1 209	3 002 655	954	2 365 467	5.2	0.10	8.1	32	65 668	5.5	223	571 520
DAIRY PRODUCTS DISTRIBUTORS	3 067	1 934 067	1 184	1 282 254	5.5	0.06	9.0	292	56 477	11.6	1 591	595 336
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2 082	1 462 340	950	986 693	4.5	0.11	7.0	222	72 209	8.8	909	403 438
CONFECTIONERY WHOLESALERS	2 113	747 267	1 170	556 235	5.3	0.07	12.3	289	44 897	13.1	654	146 135
FISH, SEAFOOD DISTRIBUTORS	1 591	621 635	766	410 015	6.4	0.15	14.4	250	32 065	14.0	575	179 555
MEAT, MEAT PRODUCTS WHOLESALERS	4 459	3 878 992	2 782	3 099 293	4.7	0.12	8.5	398	97 811	9.1	1 279	681 888
FRESH FRUIT, VEGETABLE WHOLESALERS	6 291	3 092 438	3 255	2 188 202	4.4	0.10	13.6	676	120 922	15.6	2 360	783 314
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	8 166	5 035 688	4 057	3 689 355	6.0	0.09	10.4	938	171 695	13.8	3 171	1 174 638
RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES	948	786 342	725	722 039	6.6	0.12	10.6	57	(D)	(D)	166	(D)
BREAD, BAKERY GOODS DISTRIBUTORS	868	215 771	277	125 880	5.8	0.16	16.9	170	30 104	18.7	421	59 787
CANNED FOODS WHOLESALERS	1 006	736 879	721	545 311	6.7	0.11	10.7	49	18 768	7.1	236	172 800
FLOUR DISTRIBUTORS	194	131 383	127	93 062	8.2	0.18	7.9	4	(D)	(D)	63	(D)
FROZEN FOODS DISTRIBUTORS	1 128	845 743	695	693 927	6.2	0.10	12.8	54	15 685	14.9	379	136 131
SOFT DRINKS DISTRIBUTORS	1 179	192 577	278	87 962	6.5	0.10	23.1	404	48 168	19.4	497	56 447
SUGAR DISTRIBUTORS	81	122 490	47	(1)	(1)	(1)	(1)	7	(1)	(1)	27	(1)
OTHER	2 762	2 004 503	1 187	1 366 290	5.6	0.07	11.6	193	49 276	11.6	1 382	588 937
FARM PRODUCTS (RAW MATERIALS) MERCHANTS:												
COTTON MERCHANTS	492	2 199 826	160	1 227 697	4.3	0.04	6.5	114	404 105	3.4	218	568 024
GRAIN MERCHANTS	1 693	5 072 618	579	3 040 336	2.7	0.02	3.0	155	527 952	3.6	959	1 504 330
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	635	758 862	99	(1)	(1)	(1)	(1)	115	(1)	(1)	421	(1)
MISCELLANEOUS FARM PRODUCTS DEALERS	1 375	1 562 502	593	1 162 976	8.6	0.07	5.9	190	69 581	8.6	592	329 945
HIDE, SKIN, RAW FUR DEALERS	524	417 976	289	332 346	10.3	0.21	7.5	83	28 383	11.0	152	57 247
LEAF TOBACCO DEALERS	254	368 124	86	291 404	11.5	0.01	7.2	46	18 709	6.7	122	58 011
WOOL, WOOL TOPS, MOHAIR DEALERS	214	358 974	93	269 657	5.7	0.02	4.5	20	11 080	7.4	101	78 237
OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS	383	417 428	125	(1)	(1)	(1)	(1)	41	(1)	(1)	217	(1)
ELECTRICAL GOODS DISTRIBUTORS:												
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS												
DISTRIBUTORS	977	1 344 680	709	1 229 194	12.6	0.20	13.5	7	(D)	(D)	261	(D)
ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS WITH												
MAJOR APPLIANCES	282	494 445	201	443 975	13.0	0.20	14.2	2	(D)	(D)	79	(D)
ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS												
WITHOUT MAJOR APPLIANCES	695	850 235	508	785 219	12.3	0.20	13.1	5	(D)	(D)	182	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS												
DISTRIBUTORS	3 106	2 098 089	2 328	1 689 244	13.2	0.21	13.5	42	5 403	16.5	736	403 442
WIRING SUPPLIES DISTRIBUTORS	2 409	1 693 591	1 871	1 451 884	13.3	0.22	13.1	26	2 473	19.5	512	239 234
ELECTRICAL APPARATUS, EQUIPMENT DISTRIBUTORS	697	404 498	457	(1)	(1)	(1)	(1)	16	(1)	(1)	224	(1)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET												
WHOLESALERS	2 403	3 431 731	1 616	2 828 594	13.2	0.30	13.5	61	21 686	16.0	726	581 451
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	3 002	1 053 691	1 892	786 943	12.8	0.24	20.5	63	6 050	26.6	1 047	260 698
HARDWARE: PLUMBING, HEATING EQUIPMENT, SUPPLIES												
WHOLESALERS:												
HARDWARE WHOLESALERS	2 628	2 255 169	1 830	1 796 881	12.8	0.19	18.8	53	17 584	18.9	745	440 704
GENERAL-LINE HARDWARE WHOLESALERS	425	1 532 779	367	1 293 569	13.0	0.19	17.9	3	4 335	16.9	55	234 875
SPECIALTY-LINE HARDWARE WHOLESALERS	2 203	722 390	1 463	503 312	12.3	0.20	21.0	50	13 249	19.5	690	205 829
PLUMBING AND HEATING EQUIPMENT, SUPPLIES												
DISTRIBUTORS	4 898	3 052 224	3 725	2 590 661	14.1	0.37	16.8	52	13 153	20.9	1 121	448 410
WARM-AIR HEATING, COOLING EQUIPMENT, FIXTURES,												
SUPPLIES DISTRIBUTORS	1 194	481 706	794	355 951	15.0	0.45	19.8	9	(D)	(D)	391	(D)

See footnotes at end of table.

RECEIVABLES AND BAD-DEBT LOSSES

3-3

Table 3A.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND-DEBT LOSSES--UNITED STATES,
BY KIND OF BUSINESS--Con.

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only			Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End- of-year receiv- ables as per- cent of sales	Bad- debt losses as per- cent of sales	Oper- ating ex- penses as per- cent of sales	Number	Sales (\$1,000)	Oper- ating ex- penses as per- cent of sales	Number	Sales (\$1,000)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALE—CONTINUED												
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—CONTINUED												
WET-HEAT EQUIPMENT, SUPPLIES DISTRIBUTORS.	295	93 269	236	84 299	13.2	0.17	19.7	4	(D)	(D)	55	(D)
PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS.	2 223	1 584 586	1 766	1 401 312	13.0	0.34	16.1	36	10 839	18.7	421	172 435
PLUMBING FIXTURES AND WET-HEAT EQUIPMENT, SUPPLIES DISTRIBUTORS.	1 186	892 663	929	749 099	15.8	0.43	16.5	3	(D)	(D)	254	(D)
AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES DISTRIBUTORS.	1 966	612 256	1 362	517 996	12.9	0.23	23.1	58	3 330	27.9	546	90 930
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS; COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS.	4 258	1 009 616	2 513	710 705	15.5	0.27	24.8	136	10 641	28.7	1 609	288 270
OFFICE MACHINES, EQUIPMENT DISTRIBUTORS.	1 949	322 587	959	187 709	15.6	0.22	30.2	39	1 784	48.8	951	133 094
COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES. STORE MACHINES, FIXTURES DISTRIBUTORS.	474	153 895	308	106 802	16.2	0.33	22.5	18	2 047	20.6	148	45 046
OIL MARKETING EQUIPMENT JOBBERS.	1 468	414 033	932	313 141	16.4	0.32	23.5	72	6 327	25.5	464	94 565
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS.	367	119 101	314	103 053	12.0	0.14	21.7	7	(D)	(D)	46	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS.	2 143	2 006 390	1 571	1 636 162	16.2	0.36	18.6	36	4 490	17.0	536	365 738
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS.	7 682	3 331 836	4 590	2 314 332	13.6	0.18	18.0	212	35 691	20.0	2 880	981 813
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS.	492	229 277	344	177 820	13.3	0.18	17.6	17	1 086	24.4	131	50 371
METALWORKING MACHINERY, EQUIPMENT DEALERS.	2 366	873 358	1 306	602 625	11.9	0.18	22.4	66	18 694	18.3	994	252 039
OIL WELL SUPPLY HOUSES.	1 098	509 639	791	413 877	10.7	0.12	17.9	42	5 026	25.5	265	90 736
PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS.	1 444	980 323	945	686 593	17.7	0.22	12.6	19	2 443	18.3	480	291 287
OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS.	364	120 697	226	87 225	13.6	0.14	22.3	6	884	24.0	132	32 588
INDUSTRIAL SUPPLIES DISTRIBUTORS.	1 918	618 542	978	(1)	(1)	(1)	(1)	62	(1)	(1)	878	(1)
ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS.	6 180	2 562 050	4 219	2 016 830	10.4	0.14	20.7	97	8 504	29.0	1 864	536 716
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTRIBUTORS.	240	94 865	183	80 893	11.7	0.14	18.4	7	624	20.0	50	13 348
MECHANICAL RUBBER GOODS DISTRIBUTORS.	596	243 794	478	218 896	9.7	0.10	20.8	...	...	...	118	24 891
ROPE, CORDAGE DISTRIBUTORS.	296	111 156	253	102 323	9.5	0.08	25.1	3	(D)	(D)	40	(D)
INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS.	134	85 645	105	65 464	9.0	0.11	13.1	1	(D)	(D)	28	(D)
WELDING SUPPLIES DISTRIBUTORS.	399	340 113	302	298 864	9.3	0.13	15.9	3	(D)	(D)	94	(D)
RECONDITIONED DRUMS, BARRELS DISTRIBUTORS.	1 214	295 328	933	226 539	12.3	0.27	26.8	10	(D)	(D)	271	(D)
OTHER INDUSTRIAL SUPPLIES DISTRIBUTORS.	292	76 503	184	51 815	6.9	0.06	38.6	31	1 962	43.3	77	22 726
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALE- FARM MACHINERY, EQUIPMENT WHOLESALE- GARDEN MACHINERY, EQUIPMENT WHOLESALE- DISTRIBUTORS.	3 009	1 314 646	1 781	972 036	10.8	0.14	20.0	42	4 207	23.7	1 186	338 403
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS.	1 300	740 783	762	532 997	9.0	0.13	15.7	46	17 345	13.3	492	190 441
DENTAL SUPPLY HOUSES.	1 007	598 226	577	435 921	8.7	0.12	14.7	40	6 737	13.2	390	155 568
RELIGIOUS SUPPLY HOUSES.	293	142 557	185	97 076	9.9	0.18	20.2	6	10 608	14.6	102	34 873
SCHOOL SUPPLY HOUSES.	3 663	1 339 817	2 418	1 039 223	14.3	0.09	24.1	91	7 752	24.9	1 154	292 842
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES.	521	166 698	393	131 458	18.6	0.08	26.4	5	(D)	(D)	123	(D)
OPTICAL GOODS WHOLESALE- SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT DISTRIBUTORS.	181	41 155	111	32 159	12.4	0.14	25.5	7	(D)	(D)	63	(D)
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS.	368	175 216	270	138 525	14.4	0.08	22.2	6	867	20.0	92	35 824
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES.	1 077	503 226	723	413 376	15.2	0.07	21.3	32	1 453	28.4	322	88 397
BEAUTY, BARBER SUPPLY HOUSES.	896	179 824	563	(1)	(1)	(1)	(1)	28	(1)	(1)	305	(1)
JANITORS' SUPPLY HOUSES.	131	115 696	118	104 565	12.3	0.04	24.8	...	...	...	13	11 131
LAUNDRY, DRY CLEANING SUPPLY HOUSES.	489	158 002	240	(1)	(1)	(1)	(1)	13	(1)	(1)	236	(1)
SHOE SERVICE WHOLESALE- UPHOLSTERERS' SUPPLY HOUSES.	4 014	1 039 841	2 856	828 530	13.3	0.22	25.1	132	10 659	24.4	1 026	200 652
OTHER SERVICE-ESTABLISHMENT SUPPLY HOUSES.	998	219 139	738	188 633	14.8	0.19	28.9	48	3 477	24.9	212	27 029
TRANSPORTATION EQUIPMENT, SUPPLIES (EX. AUTO- MOTIVE) DISTRIBUTORS.	1 005	193 059	753	154 880	9.8	0.15	30.1	25	1 040	33.0	227	37 139
AIRCRAFT, AERONAUTICAL EQUIPMENT AND PARTS DISTRIBUTORS.	527	207 469	396	174 525	14.7	0.29	22.4	9	1 360	20.9	122	31 584
MARINE MACHINERY, EQUIPMENT DISTRIBUTORS.	378	102 510	321	89 664	14.8	0.17	18.7	4	303	12.5	53	12 543
OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS.	281	97 988	192	79 649	12.4	0.37	21.4	3	(D)	(D)	86	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRIBUTORS:	825	219 676	456	(1)	(1)	(1)	(1)	43	(1)	(1)	326	(1)
COAL WHOLESALE- COAL WHOLESALES (WITHOUT YARD OR DOCK STOCKS).	1 387	616 475	813	424 908	11.3	0.21	21.9	47	29 874	11.6	527	161 693
COAL DISTRIBUTORS (WITH YARD OR DOCK STOCKS).	674	302 360	408	189 359	12.5	0.22	23.0	17	23 165	15.9	249	89 836
IRON, STEEL, AND PRODUCTS DISTRIBUTORS.	574	231 655	329	165 444	9.2	0.26	19.7	22	6 032	7.2	223	60 179
NONFERROUS METALS DISTRIBUTORS.	139	82 460	76	70 105	15.7	0.19	21.2	8	677	30.7	55	11 678
COPPER, BRASS MILL PRODUCTS DISTRIBUTORS.	696	916 900	345	(1)	(1)	(1)	(1)	40	(1)	(1)	311	(1)
ALUMINUM MILL PRODUCTS DISTRIBUTORS.	573	844 862	245	(1)	(1)	(1)	(1)	30	(1)	(1)	298	(1)
OTHER NONFERROUS METALS, METALLIC ORES DISTRIBUTORS.	123	72 038	100	54 223	10.3	0.04	14.3	10	596	37.8	13	17 219
SCRAP, WASTE MATERIALS DEALERS:	3 247	3 199 882	2 165	2 592 957	11.0	0.18	18.6	85	27 128	10.4	997	579 797
IRON, STEEL SCRAP DEALERS.	849	1 424 108	453	1 146 246	9.4	0.22	7.2	22	4 385	8.8	374	273 477
IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIPMENT.	146	270 681	113	248 494	8.0	0.07	7.7	4	(D)	(D)	29	(D)
IRON, STEEL SCRAP DEALERS WITHOUT PROCESSING EQUIPMENT.	290	322 216	197	264 878	13.7	0.78	9.9	3	(D)	(D)	90	(D)
WASTE MATERIALS DEALERS.	413	831 211	143	632 874	8.0	0.03	5.8	15	4 075	8.0	255	194 262
NONFERROUS METALLIC SCRAP DEALERS.	4 948	1 706 125	1 733	1 240 958	8.2	0.08	16.5	1 443	107 855	25.5	1 772	357 312
WASTE PAPER DEALERS.	2 781	1 054 798	1 138	730 217	7.9	0.07	19.8	483	51 102	26.1	1 160	273 479
WIPING CLOTH, RAG, TEXTILE WASTE DEALERS.	2 167	651 327	595	510 741	9.6	0.09	11.9	960	56 753	24.4	612	83 833
OTHER WASTE MATERIALS DEALERS.	4 543	1 192 189	1 893	834 159	7.8	0.09	20.1	908	66 521	27.0	1 742	291 509
WASTE PAPER DEALERS.	1 117	384 215	525	297 740	6.9	0.08	16.1	305	33 769	20.7	287	52 697
WIPING CLOTH, RAG, TEXTILE WASTE DEALERS.	1 056	235 126	491	184 817	8.5	0.07	23.5	271	15 740	35.7	294	34 569
OTHER WASTE MATERIALS DEALERS.	983	309 369	628	240 029	7.7	0.11	22.3	118	6 602	28.1	237	62 738
OTHER WASTE MATERIALS DEALERS.	1 387	263 479	240	(1)	(1)	(1)	(1)	214	(1)	(1)	924	(1)

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3A.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—UNITED STATES,
BY KIND OF BUSINESS—Con.

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only			Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Operating expenses as percent of sales	Number	Sales (\$1,000)
TOBACCO: TOBACCO PRODUCTS DISTRIBUTORS	2 759	3 668 291	2 183	3 244 343	4.1	0.11	5.6	182	95 170	4.9	394	328 778
BEER: WINE: DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS:	5 879	2 730 853	2 087	1 490 248	4.8	0.08	15.4	2 359	844 178	15.5	1 433	396 427
BEER DISTRIBUTORS	1 446	3 799 380	979	3 124 149	15.8	0.09	9.9	196	218 339	5.4	271	456 892
WINES: DISTILLED SPIRITS WHOLESALERS	1 289	3 538 503	975	3 118 935	15.8	0.09	9.9	89	(D)	(D)	225	(D)
LICENSED OR PRIVATE WHOLESALERS	157	260 877	N	5 214	9.3	0.04	10.5	107	(D)	(D)	46	(D)
STATE-OPERATED WHOLESALE												
PAPER: PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS:	471	834 930	407	777 267	10.0	0.08	14.1	3	(D)	(D)	61	(D)
FINE AND COARSE PAPER WHOLESALERS	597	976 582	463	839 288	11.1	0.08	10.5	8	(D)	(D)	126	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	538	730 689	423	626 324	10.9	0.10	13.0	5	(D)	(D)	110	(D)
FINE PAPER WHOLESALERS	59	245 893	40	212 964	11.7	0.01	2.9	3	(D)	(D)	16	(D)
ROLL NEWSPRINT: ROTOGRAVURE PAPERS DISTRIBUTORS	2 270	1 201 890	1 660	952 589	10.2	0.15	15.9	38	6 212	18.6	572	243 089
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1 844	550 702	1 183	395 113	11.8	0.13	26.0	25	3 342	26.2	636	152 247
STATIONERY: OFFICE SUPPLIES WHOLESALERS												
FURNITURE: HOME FURNISHINGS WHOLESALERS:	2 045	745 421	1 264	562 406	11.7	0.19	22.6	77	13 243	22.0	704	169 772
FURNITURE (HOUSEHOLD: OFFICE) WHOLESALERS	1 018	383 994	524	266 815	11.6	0.25	20.2	40	6 563	21.9	454	110 616
HOUSEHOLD FURNITURE WHOLESALERS	1 027	361 427	740	295 591	11.8	0.13	24.8	37	6 680	22.0	250	59 156
OFFICE: BUSINESS FURNITURE DISTRIBUTORS	3 314	1 764 652	1 969	1 363 210	13.0	0.26	17.6	100	17 412	22.9	1 245	384 030
HOME FURNISHINGS: FLOOR COVERINGS WHOLESALERS	412	168 856	284	141 656	12.2	0.19	25.1	15	976	21.3	113	26 224
CHINA: GLASSWARE: CROCKERY WHOLESALERS	262	95 392	107	60 201	13.2	0.27	22.6	5	(D)	(D)	150	(D)
CURTAIN: DRAPERY WHOLESALERS	282	182 111	245	169 143	14.4	0.16	13.5	4	(D)	(D)	33	(D)
HOUSEHOLD LINENS: DOMESTICS WHOLESALERS	934	772 772	663	637 344	13.8	0.34	14.5	17	9 673	12.9	254	125 753
FLOOR COVERING WHOLESALERS	1 424	545 521	670	(1)	(1)	(1)	(1)	59	(1)	(1)	693	(1)
OTHER HOME FURNISHINGS WHOLESALERS												
LUMBER: CONSTRUCTION MATERIALS DISTRIBUTORS:	4 996	4 220 096	2 944	3 084 878	11.5	0.22	11.0	116	25 238	11.7	1 936	1 109 980
LUMBER: MILLWORK WHOLESALERS	1 579	1 299 010	653	(1)	(1)	(1)	(1)	61	(1)	(1)	865	(1)
LUMBER WHOLESALERS WITHOUT YARDS	1 631	1 588 043	1 126	1 251 252	12.2	0.20	11.6	35	8 475	15.2	470	328 316
LUMBER WHOLESALERS WITH YARDS	592	680 023	457	542 099	11.1	0.26	11.2	8	2 360	19.1	127	135 564
PLYWOOD WHOLESALERS	1 194	653 020	708	524 967	12.2	0.20	18.5	12	2 227	11.0	474	125 826
MILLWORK JOBBERS												
CONSTRUCTION MATERIALS DISTRIBUTORS	4 467	2 051 431	2 618	1 458 655	12.5	0.28	17.5	115	10 691	27.9	1 734	582 085
BRICK: TILE DISTRIBUTORS	650	294 925	448	232 498	12.7	0.21	15.9	8	(D)	(D)	194	(D)
CEMENT: LIME: PLASTER WHOLESALERS	186	95 032	120	58 860	11.5	0.29	18.4	4	(D)	(D)	62	(D)
GLASS (FLAT: BRICK) DISTRIBUTORS	584	248 776	421	195 682	15.3	0.37	29.1	9	(D)	(D)	154	(D)
ROOFING: SIDING: INSULATION MATERIALS												
DISTRIBUTORS	925	559 647	710	479 059	11.4	0.28	12.8	15	1 936	18.1	200	78 652
SAND: GRAVEL: CRUSHED STONE DISTRIBUTORS	381	83 407	146	54 662	15.5	0.13	23.7	38	(D)	(D)	197	(D)
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS	1 741	769 644	773	(1)	(1)	(1)	(1)	41	(1)	(1)	927	(1)
AMUSEMENT: SPORTING GOODS DISTRIBUTORS	3 257	1 354 231	2 044	1 036 303	14.3	0.25	18.4	137	19 493	19.1	1 076	289 435
CAMERA: PHOTOGRAPHIC SUPPLIES DISTRIBUTORS	776	387 700	449	261 430	15.4	0.19	19.4	7	10 663	22.3	320	115 607
SPORTING GOODS WHOLESALERS	948	396 599	584	322 508	12.7	0.24	17.4	40	6 016	20.6	324	68 075
TOYS: GAMES: FIREWORKS WHOLESALERS	1 047	479 786	701	349 793	15.2	0.31	17.6	57	9 072	16.0	289	80 921
OTHER RECREATION GOODS WHOLESALERS	486	130 146	310	102 572	13.5	0.26	20.1	33	2 742	23.3	141	24 832
BOOK: MAGAZINE: NEWSPAPER WHOLESALERS	1 750	839 866	763	554 903	8.5	0.13	18.7	292	39 277	20.8	695	245 686
FARM SUPPLIES WHOLESALERS	2 385	1 703 941	1 234	1 204 852	8.0	0.12	11.3	141	38 018	12.0	1 010	461 071
FEED WHOLESALERS	899	691 584	457	481 894	5.6	0.10	7.6	45	20 374	7.2	397	189 316
FERTILIZER: AGRICULTURAL CHEMICALS WHOLESALERS	664	466 236	356	359 584	9.6	0.13	10.2	42	5 256	17.7	266	101 396
SEED WHOLESALERS	494	399 642	290	282 577	9.7	0.15	18.5	20	4 602	16.3	184	112 463
OTHER FARM SUPPLIES WHOLESALERS	328	146 479	131	(1)	(1)	(1)	(1)	34	(1)	(1)	163	(1)
JEWELRY WHOLESALERS	2 644	847 967	1 901	690 194	21.4	0.28	18.3	105	11 422	21.7	638	146 347
GENERAL-LINE JEWELRY WHOLESALERS	534	169 572	243	(1)	(1)	(1)	(1)	21	(1)	(1)	270	(1)
CLOCKS: WATCHES WHOLESALERS	290	116 474	230	95 438	20.9	0.24	19.4	9	3 153	20.5	51	17 883
COSTUME JEWELRY WHOLESALERS	557	153 101	466	142 917	16.2	0.25	23.1	32	2 058	28.0	59	8 126
PRECIOUS STONES: PRECIOUS METALS DISTRIBUTORS	675	284 987	560	247 526	21.7	0.26	12.5	24	3 240	14.8	91	34 221
WATCH MATERIALS: JEWELERS' TOOLS DISTRIBUTORS	235	42 133	184	35 853	18.7	0.35	28.2	10	(D)	(D)	41	(D)
OTHER JEWELRY WHOLESALERS	353	81 700	218	62 433	22.1	0.35	22.0	9	(D)	(D)	126	(D)
PETROLEUM PRODUCTS DISTRIBUTORS (EX. BULK STATIONS:												
TERMINALS)	4 225	2 403 504	711	(1)	(1)	(1)	(1)	67	(1)	(1)	3 447	(1)
LIQUEFIED PETROLEUM (LP) GAS DISTRIBUTORS	282	120 353	94	(1)	(1)	(1)	(1)	9	(1)	(1)	179	(1)
OTHER PETROLEUM PRODUCTS DISTRIBUTORS	3 943	2 283 151	617	(1)	(1)	(1)	(1)	58	(1)	(1)	3 268	(1)
GIFT: ART GOODS: GREETING CARDS DISTRIBUTORS	1 150	248 268	661	175 653	12.0	0.17	27.0	77	13 021	28.8	412	59 594
GIFT: ART GOODS WHOLESALERS	827	181 125	476	128 150	12.1	0.16	25.7	34	2 625	19.9	317	50 350
GREETING CARDS DISTRIBUTORS	323	67 143	185	47 503	11.7	0.18	30.5	43	10 396	31.1	95	9 244
FLOWERS: BULBS: PLANTS WHOLESALERS	903	202 051	502	146 243	12.9	0.20	21.8	45	4 338	32.3	356	51 470
CUT FLOWERS: POTTED PLANTS WHOLESALERS	722	169 115	428	123 727	12.0	0.18	21.4	35	(D)	(D)	259	(D)
BULB: ROOT: NURSERY STOCK DISTRIBUTORS	181	32 936	74	22 516	17.5	0.31	24.0	10	(D)	(D)	97	(D)
OTHER MERCHANT WHOLESALERS	8 100	4 148 544	3 471	(1)	(1)	(1)	(1)	562	(1)	(1)	4 067	(1)
ADVERTISING NOVELTIES: SPECIALTIES DISTRIBUTORS	1 256	311 002	568	(1)	(1)	(1)	(1)	39	(1)	(1)	649	(1)
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS	1 287	411 017	425	264 902	9.9	0.16	10.2	236	27 822	12.6	626	118 293
GENERAL MERCHANDISE DISTRIBUTORS	834	676 656	377	522 749	7.3	0.10	12.0	62	21 533	12.3	395	132 374
LUGGAGE: SADDLERY WHOLESALERS	140	35 859	64	(1)	(1)	(1)	(1)	3	(1)	(1)	73	(1)
MUSICAL INSTRUMENTS: SHEET MUSIC WHOLESALERS	674	352 411	372	(1)	(1)	(1)	(1)	14	(1)	(1)	288	(1)
TEXTILE BAGS: BAGGING: BURLAP DISTRIBUTORS	715	341 203	394	249 038	11.7	0.19	12.9	64	7 995	18.4	257	84 172
FOOD: BEVERAGE BASIC MATERIALS DISTRIBUTORS	355	695 869	157	(1)	(1)	(1)	(1)	26	(1)	(1)	172	(1)
WALLPAPER WHOLESALERS	232	51 543	158	42 785	12.8	0.32	30.8	13	652	30.5	61	8 106
OTHER	2 607	1 272 984	956	(1)	(1)	(1)	(1)	105	(1)	(1)	1 546	(1)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables				Establishments reporting cash sales only		Establishments not reporting on this item		
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
NEW YORK, N. Y.—NORTHEASTERN NEW JERSEY STANDARD CONSOLIDATED AREA											
MERCHANT WHOLESALERS: TOTAL	30 529	24 863 140	19 464	19 006 206	10.3	0.12	11.6	1 367	285 955	9 698	5 570 979
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	1 432	1 054 379	855	(1)	(1)	(1)	(1)	79	(1)	498	(1)
AUTOMOBILE; OTHER MOTOR VEHICLE DISTRIBUTORS	239	637 499	89	(1)	(1)	(1)	(1)	22	(1)	128	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	1 035	337 070	660	253 142	12.1	0.13	21.2	52	6 920	323	77 008
TIRE; TUBE WHOLESALERS	158	79 810	106	60 753	14.0	0.14	16.7	5	366	47	18 691
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	1 504	1 026 110	950	805 875	11.0	0.10	14.4	46	9 789	508	210 446
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	681	491 117	463	391 924	10.4	0.07	16.1	29	6 648	189	92 545
PAINT; VARNISH WHOLESALERS	160	49 881	122	44 452	15.4	0.22	23.0	1	(D)	37	(D)
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	663	485 112	365	369 499	11.0	0.10	11.5	16	(D)	282	(D)
DRY GOODS; APPAREL WHOLESALERS	5 084	3 812 502	3 474	3 107 931	12.1	0.12	12.1	90	20 435	1 520	884 136
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	2 952	2 653 451	2 114	2 282 073	12.2	0.11	11.2	43	12 357	795	359 021
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	1 971	1 066 561	1 246	756 580	11.6	0.15	14.3	44	(D)	681	(D)
FOOTWEAR WHOLESALERS	161	92 490	114	69 278	16.0	0.22	15.6	3	(D)	44	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	4 131	4 241 598	2 469	3 303 457	5.5	0.10	8.4	374	70 795	1 188	867 346
GENERAL-LINE GROCERY WHOLESALERS	98	413 769	72	300 744	5.7	0.06	9.5	8	9 976	18	103 049
DAIRY PRODUCTS DISTRIBUTORS	476	402 768	284	303 109	6.9	0.08	10.5	30	4 161	162	95 198
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	220	267 311	162	213 028	4.5	0.08	5.3	3	852	55	53 431
CONFECTIONERY WHOLESALERS	226	113 831	157	95 897	7.6	0.10	12.3	17	4 512	52	13 422
FISH; SEAFOOD DISTRIBUTORS	192	113 036	140	(D)	(D)	(D)	(D)	8	1 891	44	(D)
MEAT; MEAT PRODUCTS WHOLESALERS	858	1 057 010	617	885 734	4.9	0.11	6.3	53	14 408	188	156 868
FRESH FRUIT; VEGETABLE WHOLESALERS	474	314 338	395	223 462	4.8	0.11	12.2	57	9 137	226	81 739
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 383	1 559 535	742	(D)	(D)	(D)	(D)	198	25 558	443	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	422	1 868 376	288	1 436 022	5.4	0.05	2.2	10	1 213	124	431 141
COTTON MERCHANTS	12	24 045	5	(D)	(D)	(D)	(D)	...	...	7	(D)
GRAIN MERCHANTS	39	1 261 132	19	926 413	3.1	(Z)	1.2	1	(D)	19	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	5	989	1	(D)	(D)	(D)	(D)	...	...	4	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	366	582 170	263	496 520	9.7	0.13	4.1	9	(D)	94	(D)
ELECTRICAL GOODS DISTRIBUTORS	1 371	1 043 588	905	806 760	15.0	0.24	14.4	31	7 682	435	229 146
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	87	80 638	59	68 523	10.5	0.16	11.6	1	(D)	27	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	484	330 908	339	244 808	14.4	0.16	13.7	9	(D)	136	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	318	399 256	205	312 137	15.8	0.36	13.3	8	4 000	05	83 119
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	482	232 786	302	181 292	16.0	0.18	18.3	13	1 913	167	49 581
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	1 352	599 481	970	486 673	13.6	0.20	18.3	20	6 639	362	106 169
HARDWARE WHOLESALERS	524	218 546	381	171 128	13.2	0.21	20.1	12	4 103	131	43 314
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	617	312 753	462	263 561	13.8	0.19	16.1	5	(D)	150	(D)
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTR.	211	68 182	127	51 984	14.6	0.20	23.6	3	(D)	81	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	3 847	1 521 659	2 500	1 153 436	12.8	0.12	20.0	117	11 287	1 230	356 936
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS	462	141 010	278	103 493	16.0	0.18	25.4	17	1 042	167	36 475
CONSTRUCTION MACHINERY; EQUIPMENT DISTRIBUTORS	124	87 785	87	76 956	13.2	0.19	18.5	3	499	34	10 330
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	1 017	427 131	614	311 303	13.2	0.13	18.2	34	1 832	369	113 996
INDUSTRIAL SUPPLIES DISTRIBUTORS	746	356 417	505	265 607	11.0	0.09	18.5	16	1 172	225	89 638
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	66	25 398	44	20 528	9.6	0.09	15.3	4	265	18	4 605
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	682	239 752	467	191 989	13.7	0.09	21.2	21	2 886	194	44 877
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	516	150 803	366	120 770	13.6	0.17	21.4	15	1 843	135	28 190
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTR.	234	93 363	139	(1)	(1)	(1)	(1)	7	(1)	88	(1)
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTR.	819	1 749 591	549	1 497 735	9.6	0.12	7.5	29	49 458	241	202 396
COAL WHOLESALERS	83	352 842	54	280 953	8.4	0.02	2.8	3	(D)	26	(D)
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	909	572 170	358	470 319	12.3	0.16	15.1	18	12 838	133	89 013
NONFERROUS METALS DISTRIBUTORS	227	824 579	137	746 463	8.3	0.14	4.3	8	(D)	82	(D)
SCRAP; WASTE MATERIALS DEALERS	1 308	444 878	538	328 287	6.3	0.06	14.9	277	22 894	493	93 647
IRON; STEEL SCRAP DEALERS	315	(D)	97	(D)	(D)	(D)	(D)	95	7 819	123	33 486
WASTE MATERIALS DEALERS	993	(D)	441	(D)	(D)	(D)	(D)	182	15 075	370	60 161
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	224	409 561	175	365 419	4.0	0.06	4.0	12	14 457	37	29 685
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	356	1 000 482	231	891 420	10.4	0.04	12.3	41	6 888	84	102 174
BEER DISTRIBUTORS	203	119 878	107	100 026	7.4	0.08	17.8	38	(D)	58	(D)
WINES; DISTILLED SPIRITS WHOLESALERS	153	880 604	124	791 394	10.8	0.04	11.6	3	(D)	26	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	1 209	938 277	879	804 152	11.7	0.09	12.0	13	1 112	317	133 673
FINE AND COARSE PAPER WHOLESALERS	30	(D)	22	(D)	(D)	(D)	(D)	...	...	8	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	191	463 627	152	432 524	11.2	0.05	7.4	2	(D)	37	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	616	303 523	438	239 141	12.5	0.15	16.0	8	828	170	63 554
STATIONERY; OFFICE SUPPLIES WHOLESALERS	372	(D)	267	(D)	(D)	(D)	(D)	3	(D)	102	(D)
FURNITURE; HOME FURNISHINGS WHOLESALERS	1 411	690 312	915	535 247	12.8	0.17	19.6	42	4 328	454	150 737
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	407	182 598	248	136 640	11.4	0.12	21.1	17	1 736	142	44 222
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	1 004	507 714	667	398 607	13.3	0.19	19.1	25	2 592	312	106 515
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	934	661 663	613	484 442	13.4	0.20	13.1	10	2 609	311	174 612
LUMBER; MILLWORK WHOLESALERS	434	407 695	284	295 308	13.3	0.15	10.7	4	(D)	166	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	480	253 968	329	189 134	13.6	0.30	16.8	6	(D)	145	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	680	354 710	438	264 483	15.9	0.24	17.6	19	2 115	223	88 112
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	287	243 346	156	(1)	(1)	(1)	(1)	11	(1)	120	(1)
FARM SUPPLIES WHOLESALERS	125	138 693	90	126 473	8.6	0.11	7.6	10	2 251	25	9 969
JEWELRY WHOLESALERS	1 253	454 704	924	361 630	20.5	0.24	16.2	47	5 816	282	86 948
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS; TERMINALS)	236	588 960	75	190 097	11.4	0.09	10.7	4	544	157	398 319
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	343	92 171	218	66 545	14.4	0.12	27.4	17	1 266	108	24 360
FLOWERS; BULBS; PLANTS WHOLESALERS	131	35 148	84	29 601	17.7	0.26	22.8	5	706	42	5 061
OTHER MERCHANT WHOLESALERS	2 070	1 892 431	1 068	(1)	(1)	(1)	(1)	63	(1)	939	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
CHICAGO, ILL.-NORTHWESTERN INDIANA STANDARD CONSOLIDATED AREA											
MERCHANT WHOLESALERS: TOTAL	8 445	7 524 731	5 096	5 588 414	9.0	0.14	14.2	616	147 340	2 733	1 788 977
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	681	277 134	420	(1)	(1)	(1)	(1)	37	(1)	224	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	99	74 445	30	(1)	(1)	(1)	(1)	10	(1)	59	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	528	(D)	389	130 151	10.9	0.19	20.9	25	(D)	144	(D)
TIRE, TUBE WHOLESALERS	54	(D)	31	17 184	10.7	0.15	20.8	2	(D)	21	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	397	310 382	227	(1)	(1)	(1)	(1)	26	(1)	144	(1)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	168	151 450	99	130 106	9.2	0.16	14.1	16	9 207	53	(1)
PAINT, VARNISH WHOLESALERS	89	37 277	87	(1)	(1)	(1)	(1)	4	(1)	28	(1)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	140	421 655	71	(1)	(1)	(1)	(1)	6	(1)	53	(1)
DRY GOODS, APPAREL WHOLESALERS	406	207 417	261	157 118	13.7	0.17	18.3	12	1 497	133	49 006
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	139	(D)	86	46 444	14.6	0.18	20.0	2	(D)	51	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	239	(D)	155	77 433	12.1	0.17	17.3	8	(D)	76	25 040
FOOTWEAR WHOLESALERS	28	13 984	20	13 237	15.9	0.14	15.5	2	(D)	6	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 310	1 812 962	726	1 341 672	4.2	0.09	8.3	152	30 141	432	441 149
GENERAL-LINE GROCERY WHOLESALERS	36	419 102	27	385 776	2.8	0.06	6.5	3	(D)	6	(D)
DAIRY PRODUCTS DISTRIBUTORS	124	193 690	58	144 146	4.5	0.02	5.0	16	4 243	50	42 701
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	98	138 776	57	106 723	5.6	0.24	5.8	9	1 456	32	30 197
CONFECTIONERY WHOLESALERS	85	(D)	42	(D)	(D)	(D)	(D)	14	1 918	29	10 737
FISH, SEAFOOD DISTRIBUTORS	35	(D)	24	(D)	(D)	(D)	(D)	2	(D)	9	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	319	521 650	196	(1)	(1)	(1)	(1)	34	(1)	89	(1)
FRESH FRUIT, VEGETABLE WHOLESALERS	276	187 526	151	144 304	3.4	0.10	10.5	39	4 303	86	34 227
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	227 720	171	(1)	(1)	(1)	(1)	33	(1)	131	(1)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	71	411 599	42	314 058	2.1	0.02	3.7	6	7 742	29	73 799
COTTON MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GRAIN MERCHANTS	3	284 564	17	203 667	1.2	(Z)	3.2	...	...	13	81 001
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	11	(D)	4	52 442	0.4	0.02	1.1	2	(D)	5	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	31	59 266	19	(D)	(D)	(D)	(D)	4	(D)	8	(D)
ELECTRICAL GOODS DISTRIBUTORS	304	667 422	266	516 044	14.5	0.21	14.2	15	1 823	115	149 563
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	41	113 127	26	108 957	11.3	0.07	6.0	1	(D)	17	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	150	170 753	107	131 416	14.8	0.18	14.7	4	692	36	34 050
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	95	339 999	65	245 872	16.1	0.22	15.3	5	802	25	93 225
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	110	43 553	67	29 797	14.3	0.27	24.9	3	(D)	40	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	445	288 926	316	222 329	11.8	0.26	18.1	8	1 451	121	65 146
HARDWARE WHOLESALERS	166	(D)	110	94 597	9.7	0.18	18.8	3	(D)	53	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	217	124 545	161	98 292	12.8	0.39	18.2	2	(D)	54	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	62	(D)	45	29 940	14.6	0.12	21.1	3	(D)	14	5 520
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	1 418	721 945	929	536 487	12.0	0.12	22.4	45	7 026	444	178 432
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	160	70 307	100	(1)	(1)	(1)	(1)	5	(1)	59	(1)
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	53	43 650	37	37 894	7.1	0.30	19.8	...	...	16	5 750
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	367	163 567	221	(1)	(1)	(1)	(1)	12	(1)	134	(1)
INDUSTRIAL SUPPLIES DISTRIBUTORS	346	172 618	231	131 760	9.7	0.09	21.3	10	1 303	100	39 555
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	43	(D)	30	29 741	16.6	0.05	10.8	1	(D)	12	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	202	108 131	138	73 194	13.6	0.08	24.3	5	415	59	24 602
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	196	(D)	142	58 104	12.3	0.17	30.5	10	(D)	44	10 637
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	51	(D)	25	21 489	13.4	0.07	29.5	2	(D)	24	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	334	581 099	225	445 202	10.4	0.12	17.8	5	785	104	135 112
COAL WHOLESALERS	34	(D)	26	(D)	(D)	(D)	(D)	...	...	8	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	245	420 444	174	358 227	9.8	0.10	19.7	8	(D)	61	(D)
NONFERROUS METALS DISTRIBUTORS	55	(D)	25	(D)	(D)	(D)	(D)	1	(D)	29	(D)
SCRAP, WASTE MATERIALS DEALERS	445	247 968	213	211 439	7.8	0.06	14.4	118	9 770	114	26 759
IRON, STEEL SCRAP DEALERS	201	(D)	97	153 512	7.3	0.06	12.5	57	(D)	47	17 186
WASTE MATERIALS DEALERS	244	(D)	116	57 927	8.9	0.05	19.5	61	(D)	67	9 573
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	76	194 380	65	175 013	2.8	0.05	5.1	4	1 028	7	18 530
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	246	358 004	103	273 829	9.7	0.16	10.3	100	52 878	43	31 297
BEER DISTRIBUTORS	172	(D)	39	52 062	1.3	0.07	17.4	99	(D)	34	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	74	(D)	64	221 767	11.7	0.18	8.7	1	(D)	9	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	305	278 335	206	223 981	9.7	0.08	14.9	8	553	91	53 801
FINE AND COARSE PAPER WHOLESALERS	12	(D)	7	5 779	6.3	(Z)	14.1	2	(D)	3	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	43	(D)	37	110 707	10.3	0.06	10.9	1	(D)	5	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	146	96 291	103	75 349	8.5	0.08	15.0	2	(D)	41	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	104	47 458	59	(1)	(1)	(1)	(1)	3	(1)	42	(1)
FURNITURE, HOME FURNISHINGS WHOLESALERS	340	181 225	197	135 244	12.9	0.21	21.0	12	1 619	131	44 362
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	130	58 179	81	45 337	13.3	0.15	23.1	4	278	43	12 564
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	210	123 046	116	89 907	12.8	0.24	20.0	8	1 341	86	31 798
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	443	328 937	307	252 511	11.0	0.23	15.1	6	(D)	130	(D)
LUMBER, MILLWORK WHOLESALERS	239	213 752	168	162 041	10.5	0.20	13.9	5	(D)	66	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	204	115 185	139	90 470	12.0	0.28	17.1	1	(D)	64	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	176	(D)	117	74 082	10.3	0.24	19.0	7	(D)	52	19 262
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	91	(D)	40	26 156	6.9	0.19	22.6	13	(D)	38	(D)
FARM SUPPLIES WHOLESALERS	60	36 737	37	32 601	13.8	0.30	18.4	3	(D)	20	(D)
JEWELRY WHOLESALERS	146	(D)	109	48 803	23.6	0.42	22.1	6	(D)	31	6 897
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	110	(D)	35	75 827	9.3	0.08	14.7	...	...	75	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	80	26 897	38	19 715	9.5	0.15	28.2	11	3 871	31	3 311
FLOWERS, BULBS, PLANTS WHOLESALERS	42	7 895	25	6 325	13.8	0.09	25.3	1	(D)	16	(D)
OTHER MERCHANT WHOLESALERS	421	240 084	192	(1)	(1)	(1)	(1)	21	(1)	208	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
AKRON, OHIO, SMSA											
MERCHANT WHOLESALERS: TOTAL	451	273 485	277	204 244	9.1	0.14	15.1	33	16 352	141	52 889
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	79	30 418	45	19 050	12.0	0.20	20.2	2	(D)	32	(D)
AUTOMOBILE; OTHER MOTOR VEHICLE DISTRIBUTORS	6	(D)	2	(D)	(D)	(D)	(D)	...	...	4	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	53	(D)	33	10 344	10.4	0.16	23.7	2	(D)	18	(D)
TIRE; TUBE WHOLESALERS	20	9 965	10	(D)	(D)	(D)	(D)	...	...	10	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	22	13 782	12	12 089	7.1	0.04	15.8	2	(D)	8	(D)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUPPLIES WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
PAINT; VARNISH WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	13	4 658	5	3 296	5.8	0.09	18.4	2	(D)	6	(D)
DRY GOODS; APPAREL WHOLESALERS	9	4 199	7	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	5	1 983	4	(D)	(D)	(D)	(D)	...	...	1	(D)
FOOTWEAR WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	54	50 559	31	48 924	5.0	0.03	9.6	5	427	18	5 208
GENERAL-LINE GROCERY WHOLESALERS	5	16 129	2	(D)	(D)	(D)	(D)	...	...	3	(D)
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
CONFECTIONERY WHOLESALERS	6	1 281	3	1 226	5.6	(Z)	18.1	1	(D)	2	(D)
FISH; SEAFOOD DISTRIBUTORS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
MEAT; MEAT PRODUCTS WHOLESALERS	7	11 168	6	(D)	(D)	(D)	(D)	...	...	1	(D)
FRESH FRUIT; VEGETABLE WHOLESALERS	15	(D)	8	8 101	4.0	0.04	4.5	2	(D)	5	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	17	9 079	10	8 442	11.9	0.05	18.7	2	(D)	5	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	25	27 243	20	24 608	10.3	0.17	15.2	1	(D)	4	(D)
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	8	(D)	5	(D)	(D)	(D)	(D)	1	(D)	2	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	11	(D)	9	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	24	(D)	20	8 443	14.0	0.63	18.5	1	(D)	3	(D)
HARDWARE WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	10	(D)	10	(D)	(D)	(D)	(D)	...	...	...	...
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTR.	5	1 121	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	83	34 218	52	27 824	12.7	0.22	21.1	2	(D)	29	(D)
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS	14	2 870	8	1 414	8.6	0.14	21.7	2	(D)	4	(D)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	16	(D)	10	(D)	(D)	(D)	(D)	...	...	6	342
INDUSTRIAL SUPPLIES DISTRIBUTORS	23	20 038	17	16 727	12.6	0.29	19.9	...	...	6	3 311
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	15	(D)	7	2 019	13.5	0.05	17.7	...	...	8	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTR.	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTR.	13	8 198	8	(D)	(D)	(D)	(D)	...	...	5	(D)
COAL WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	10	7 143	7	(D)	(D)	(D)	(D)	...	...	3	(D)
NONFERROUS METALS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
SCRAP; WASTE MATERIALS DEALERS	29	(D)	16	13 863	8.9	0.21	19.8	7	(D)	6	3 877
IRON; STEEL SCRAP DEALERS	14	9 444	7	8 608	8.1	0.05	20.8	3	(D)	4	(D)
WASTE MATERIALS DEALERS	15	(D)	9	5 255	10.3	0.48	18.1	4	(D)	2	(D)
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	7	15 452	6	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	15 055	...	...	...	...	...	10	(D)	3	(D)
BEER DISTRIBUTORS	11	(D)	...	...	...	...	...	8	(D)	3	(D)
WINES; DISTILLED SPIRITS WHOLESALERS	2	(D)	...	...	...	...	...	2	(D)	...	...
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	7	5 560	5	(D)	(D)	(D)	(D)	...	...	2	(D)
FINE AND COARSE PAPER WHOLESALERS	4	4 093	3	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
STATIONERY; OFFICE SUPPLIES WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
FURNITURE; HOME FURNISHINGS WHOLESALERS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	5	2 125	5	2 125	8.0	0.09	24.7	...	...	...	...
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	31	18 256	23	15 245	11.3	0.10	13.1	...	...	8	3 011
LUMBER; MILLWORK WHOLESALERS	9	8 283	7	(D)	(D)	(D)	(D)	...	...	2	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	22	9 973	16	(D)	(D)	(D)	(D)	...	...	6	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	9	2 578	7	(D)	(D)	(D)	(D)	...	...	2	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
FARM SUPPLIES WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
JEWELRY WHOLESALERS	3	274	2	(D)	(D)	(D)	(D)	...	...	1	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS; TERMINALS)	5	1 540	1	(D)	(D)	(D)	(D)	...	...	4	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
FLOWERS; BULBS; PLANTS WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
OTHER MERCHANT WHOLESALERS	18	7 815	10	6 254	9.7	0.08	7.6	1	(D)	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
ALBANY-SCHENECTADY-TROY, N. Y., SMSA											
MERCHANT WHOLESALERS, TOTAL	676	446 995	458	352 284	8.9	0.17	14.2	37	6 428	161	88 283
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	60	3 301	39	2 456	6.9	0.11	16.4	2	(D)	16	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	16 927	4	(D)	(D)	(D)	(D)	...	...	7	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	47	(D)	34	10 929	11.4	0.16	24.6	2	(D)	11	(D)
TIRE, TUBE WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	24	20 824	17	19 868	10.8	0.02	14.7	1	(D)	6	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	9	(D)	6	(D)	(D)	(D)	(D)	1	(D)	2	(D)
PAINT, VARNISH WHOLESALERS	9	1 550	8	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS	11	5 538	7	2 212	14.9	(2)	14.4	1	(D)	3	(D)
DRY GOODS, PIECE GOODS, NOYIONS WHOLESALERS	4	3 340	...	(D)	(D)	(D)	(D)	1	(D)	3	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	6	(D)	6	(D)	(D)	(D)	(D)	...	...	...	...
FOOTWEAR WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	114	71 145	74	56 457	4.9	0.08	9.8	6	1 284	74	13 404
GENERAL-LINE GROCERY WHOLESALERS	9	18 926	8	(D)	(D)	(D)	(D)	...	...	4	(D)
DAIRY PRODUCTS DISTRIBUTORS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
CONFECTIONERY WHOLESALERS	8	(D)	7	(D)	(D)	(D)	(D)	1	(D)	...	...
FISH, SEAFOOD DISTRIBUTORS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	13	7 504	9	6 651	4.1	0.09	8.7	1	(D)	7	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	29	16 800	21	11 179	3.3	0.08	10.6	1	(D)	7	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	43	15 926	23	13 756	8.0	0.09	15.2	3	463	17	1 707
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	33 458	4	(D)	(D)	(D)	(D)	...	...	3	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	4	(D)	3	5 931	3.0	(2)	3.9	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	55	(D)	40	45 621	10.9	0.13	12.1	2	(D)	13	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	18	(D)	11	(D)	(D)	(D)	(D)	1	(D)	6	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	14	3 484	11	3 055	14.5	0.10	25.9	1	(D)	2	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	51	24 353	40	21 787	13.5	0.17	24.5	1	(D)	10	(D)
HARDWARE WHOLESALERS	7	7 451	5	(D)	(D)	(D)	(D)	1	(D)	1	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	36	15 095	29	13 461	15.8	0.20	24.5	...	...	7	1 634
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	8	1 807	6	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	107	44 645	75	34 651	11.9	0.14	20.5	5	(D)	27	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	19	5 721	14	4 968	14.3	0.28	25.1	1	(D)	4	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	9	10 305	8	(D)	(D)	(D)	(D)	...	...	1	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	17	6 364	8	(D)	(D)	(D)	(D)	...	...	9	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	27	11 695	20	11 319	8.4	0.13	20.6	2	(D)	5	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	3 657	3	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	15	4 076	10	3 552	17.1	0.03	21.4	2	(D)	3	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	14	(D)	12	(D)	(D)	(D)	(D)	...	...	2	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	1	(D)	...	...	...	...	...	...	...	1	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	16	9 442	11	8 102	9.6	0.22	24.7	...	...	5	1 346
COAL WHOLESALERS	5	2 148	3	(D)	(D)	(D)	(D)	...	...	2	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	11	7 294	8	(D)	(D)	(D)	(D)	...	...	3	(D)
NONFERROUS METALS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	47	(D)	16	5 954	2.8	0.03	15.6	15	(D)	16	(D)
IRON, STEEL SCRAP DEALERS	12	(D)	7	2 101	3.9	(2)	19.2	3	(D)	2	(D)
WASTE MATERIALS DEALERS	35	9 336	9	3 853	2.2	0.05	13.7	12	(D)	14	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	13	(D)	12	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	25	51 742	23	(D)	(D)	(D)	(D)	...	...	2	(D)
BEER DISTRIBUTORS	18	17 818	16	(D)	(D)	(D)	(D)	...	...	2	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	7	33 924	7	33 924	6.5	0.06	10.9	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	26	(D)	24	(D)	(D)	(D)	(D)	...	...	2	(D)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	15	7 840	15	7 834	8.8	0.05	15.5	...	...	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	5	1 042	4	(D)	(D)	(D)	(D)	...	...	1	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	25	9 184	18	8 750	17.2	0.09	18.5	1	(D)	6	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	4 151	8	(D)	(D)	(D)	(D)	1	(D)	5	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	5 033	10	(D)	(D)	(D)	(D)	...	...	1	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	34	19 686	20	16 160	13.0	0.34	19.5	...	...	14	3 526
LUMBER, MILLWORK WHOLESALERS	17	10 967	7	8 763	12.5	0.35	21.9	...	...	8	2 204
CONSTRUCTION MATERIALS DISTRIBUTORS	17	8 719	11	7 397	13.6	0.32	16.7	...	...	6	1 322
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	10	1 338	8	(D)	(D)	(D)	(D)	...	...	2	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	5 128	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FARM SUPPLIES WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
JEWELRY WHOLESALERS	5	902	4	(D)	(D)	(D)	(D)	...	...	1	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	12	5 028	5	(1)	(1)	(1)	(1)	...	...	7	(1)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER MERCHANT WHOLESALERS	19	8 210	17	6 840	13.5	0.06	15.0	1	(D)	6	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments.		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
ATLANTA, GA., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 307	1 034 565	783	730 726	10.2	0.22	14.9	36	22 075	488	281 764
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	149	71 751	79	(1)	(1)	(1)	(1)	3	(1)	67	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	(D)	4	(D)	(D)	(D)	(D)	2	(D)	17	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	112	(D)	68	26 268	9.7	0.17	23.6	1	(D)	43	(D)
TIRE, TUBE WHOLESALERS	14	11 430	7	9 332	18.2	0.94	30.5	...	...	7	2 098
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	52	42 133	29	29 856	10.4	0.15	12.5	1	(D)	22	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	26	(D)	13	21 388	10.2	0.19	10.9	1	(D)	12	(D)
PAINT, VARNISH WHOLESALERS	8	1 744	7	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	18	(D)	9	(D)	(D)	(D)	(D)	...	...	9	(D)
DRY GOODS, APPAREL WHOLESALERS	77	73 709	50	(1)	(1)	(1)	(1)	...	...	27	(1)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	26	(D)	15	(D)	(D)	(D)	(D)	...	...	11	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	44	48 742	29	(1)	(1)	(1)	(1)	...	...	15	(1)
FOOTWEAR WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	145	102 925	77	79 680	3.8	0.05	10.0	8	1 433	60	21 812
GENERAL-LINE GROCERY WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	6	337	1	(D)	(D)	(D)	(D)	...	...	5	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	6 361	3	4 584	3.6	0.04	8.1	...	...	4	1 777
CONFECTIONERY WHOLESALERS	8	1 636	3	1 065	4.3	(2)	12.1	3	(D)	2	(D)
FISH, SEAFOOD DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	15	7 348	9	6 002	4.2	0.05	11.5	2	(D)	4	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	58	36 393	36	21 893	4.6	0.05	12.5	1	(D)	21	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	42	(D)	19	14 700	7.3	0.15	16.1	2	(D)	21	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	12	34 414	4	2 973	10.0	(2)	6.5	2	(D)	6	(D)
COTTON MERCHANTS	8	31 604	3	(D)	(D)	(D)	(D)	1	(D)	4	(D)
GRAIN MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	...	...	...	...	...	1	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	73	99 594	53	83 896	11.8	0.23	13.4	1	(D)	19	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	18 605	15	(D)	(D)	(D)	(D)	1	(D)	8	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	28	(D)	23	52 460	11.8	0.25	11.7	...	...	5	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	7 706	9	6 554	7.6	0.17	20.6	...	...	4	1 152
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	83	70 304	64	61 701	15.5	0.42	16.2	1	(D)	18	(D)
HARDWARE WHOLESALERS	22	(D)	13	(D)	(D)	(D)	(D)	...	...	9	4 316
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	43	(D)	36	33 437	15.6	0.52	14.9	1	(D)	6	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	18	(D)	15	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	283	143 858	185	108 003	12.4	0.26	19.8	4	(D)	94	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	43	12 829	23	(D)	(D)	(D)	(D)	1	(D)	19	(D)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	16	20 351	12	(D)	(D)	(D)	(D)	...	...	4	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	74	33 036	52	19 041	11.9	0.22	20.4	1	(D)	21	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	41	20 436	24	13 659	10.5	0.10	21.2	1	(D)	16	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	11	11 875	7	(D)	(D)	(D)	(D)	...	...	4	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	29	22 311	18	18 957	16.2	0.10	18.6	...	...	11	3 354
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	58	(D)	44	14 103	15.4	0.39	30.9	1	(D)	13	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	11	(D)	5	4 765	5.5	0.23	13.8	...	...	6	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	32	(D)	20	45 777	11.8	0.38	16.2	...	...	12	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
COAL WHOLESALERS	24	42 074	13	35 297	11.4	0.16	19.0	...	...	11	6 777
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
NONFERROUS METALS DISTRIBUTORS	56	(D)	24	26 518	4.1	0.05	14.7	7	2 558	25	(D)
SCRAP, WASTE MATERIALS DEALERS	15	4 336	3	489	1.6	0.41	17.8	4	(D)	8	(D)
IRON, STEEL SCRAP DEALERS	41	(D)	21	26 029	4.2	0.04	11.6	3	(D)	17	10 383
WASTE MATERIALS DEALERS	13	(D)	12	(D)	(D)	(D)	(D)	1	(D)	...	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	16	(D)	12	47 271	1.3	0.01	9.5	2	(D)	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	8	23 371	6	(D)	(D)	(D)	(D)	2	(D)	...	...
BEER DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	41	34 039	29	27 790	10.0	0.14	18.2	...	...	12	6 249
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
FINE AND COARSE PAPER WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	19	9 975	15	(D)	(D)	(D)	(D)	...	...	4	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	14	(D)	8	10 429	11.2	0.16	23.7	...	...	6	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	48	33 974	24	25 885	14.5	0.24	15.8	1	(D)	23	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	9	3 739	5	3 586	9.0	0.06	23.8	1	(D)	3	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	39	30 235	19	22 299	15.4	0.27	14.5	...	...	20	7 936
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	67	51 194	36	(1)	(1)	(1)	(1)	...	...	31	(1)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	29	31 353	21	25 579	12.8	0.38	18.7	...	...	8	4 673
LUMBER, MILLWORK WHOLESALERS	38	19 841	15	(1)	(1)	(1)	(1)	...	...	23	(1)
CONSTRUCTION MATERIALS DISTRIBUTORS	28	(D)	22	14 301	15.5	0.28	18.7	1	(D)	5	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	12	(D)	9	4 659	12.1	0.06	11.8	...	...	7	(D)
BOOK, MAGAZINE, NEWS, PAPER WHOLESALERS	15	37 491	9	14 852	4.3	0.02	10.8	2	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	16	8 541	11	(D)	(D)	(D)	(D)	...	...	5	(D)
JEWELRY WHOLESALERS	19	9 144	1	(D)	(D)	(D)	(D)	...	...	18	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	7	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	9	901	3	(D)	(D)	(D)	(D)	...	...	4	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	54	16 901	26	8 859	10.8	0.41	18.1	2	(D)	26	(D)
OTHER MERCHANT WHOLESALERS											

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
BALTIMORE, MD., SMSA											
MERCHANT WHOLESALERS TOTAL	1 697	1 061 015	1 101	826 931	10.6	C-16	14.7	88	24 067	508	208 017
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	143	57 939	81	40 350	10.9	0.17	21.1	4	238	58	17 351
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	22	(D)	9	5 078	9.2	0.41	20.1	2	(D)	11	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	104	(D)	64	32 000	(1)	(1)	(1)	2	(D)	38	(D)
TIRE, TUBE WHOLESALERS	17	6 318	8	(1)	(1)	(1)	(1)	...	...	9	(1)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	70	38 279	55	35 031	9.0	0.16	15.3	2	(D)	13	(D)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	27	20 981	21	20 367	(1)	0.13	(1)	1	(D)	5	(D)
PAINT, VARNISH WHOLESALERS	21	4 781	18	(1)	(1)	(1)	(1)	...	...	3	(1)
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	22	12 517	16	11 258	10.1	0.19	16.6	1	(D)	5	(D)
DRY GOODS; APPAREL WHOLESALERS	98	(D)	80	36 014	15.0	0.20	15.5	...	...	18	(D)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	36	(D)	31	(D)	(D)	(D)	(D)	...	...	5	795
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	47	(D)	37	12 988	15.8	0.46	8.6	...	...	10	(D)
FOOTWEAR WHOLESALERS	15	(D)	12	(D)	(D)	(D)	(D)	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	300	202 119	162	(1)	(1)	(1)	(1)	30	(1)	108	(1)
GENERAL-LINE GROCERY WHOLESALERS	11	53 738	5	23 085	3.0	0.06	7.7	1	(D)	5	(D)
DAIRY PRODUCTS DISTRIBUTORS	12	19 128	5	3 395	4.2	0.38	8.6	1	(D)	6	(D)
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	26	18 990	16	17 235	4.9	0.15	7.0	...	...	10	1 705
CONFECTIONERY WHOLESALERS	18	(D)	10	4 967	8.3	0.24	15.1	1	(D)	7	(D)
FISH; SEAFOOD DISTRIBUTORS	35	11 531	18	8 565	5.1	0.27	11.9	4	881	13	2 085
MEAT; MEAT PRODUCTS WHOLESALERS	33	(D)	20	11 820	4.9	0.08	8.9	3	(D)	10	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	88	35 824	48	28 986	3.8	0.10	8.8	11	542	29	5 296
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	77	33 573	40	25 872	7.3	0.09	12.4	9	496	28	7 205
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	17	18 193	9	12 732	6.9	0.01	5.3	1	(D)	7	(D)
COTTON MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GRAIN MERCHANTS	7	9 885	3	(D)	(D)	(D)	(D)	...	...	4	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	78	90 462	56	75 042	11.9	0.25	13.7	...	...	22	15 420
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	12	(D)	6	(D)	(D)	(D)	(D)	...	...	6	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	23	(D)	18	(D)	(D)	(D)	(D)	...	...	5	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	19	(D)	15	(D)	(D)	(D)	(D)	...	...	4	(D)
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	24	8 778	17	7 872	14.3	0.23	22.3	...	...	7	906
HARDWARE; PLUMBING; HEATING EQUIPMENT SUPPLIES WHOLESALERS	87	42 590	73	38 414	13.2	0.32	20.0	2	(D)	12	(D)
HARDWARE WHOLESALERS	28	(D)	23	(D)	(D)	(D)	(D)	1	(D)	4	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	42	(D)	35	22 513	14.6	0.40	17.3	1	(D)	6	(D)
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTRS.	17	4 925	15	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	289	145 209	207	116 216	16.6	0.16	20.3	6	2 400	76	26 593
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS	35	9 600	25	8 921	19.5	0.35	24.3	1	(D)	9	(D)
COMMERCIAL MACHINES; EQUIPMENT DISTRIBUTORS	15	(D)	11	(D)	(D)	(D)	(D)	...	...	4	(D)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	60	(D)	37	11 448	11.3	0.10	21.4	1	(D)	22	(D)
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	59	27 412	48	24 005	10.2	0.13	22.9	...	...	11	3 407
INDUSTRIAL SUPPLIES DISTRIBUTORS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	23	12 960	18	11 851	15.1	0.03	20.6	...	...	5	1 109
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	59	(D)	45	22 227	17.9	0.06	21.8	2	(D)	12	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	31	(D)	19	9 552	10.4	0.16	21.3	2	(D)	10	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTRS.											
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTRS.	51	(D)	36	33 641	9.7	0.15	18.6	2	(D)	13	(D)
COAL WHOLESALERS	10	(D)	4	(D)	(D)	(D)	(D)	2	(D)	4	(D)
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	29	(D)	24	21 894	9.9	0.21	20.9	...	...	5	(D)
NONFERROUS METALS DISTRIBUTORS	12	(D)	8	(D)	(D)	(D)	(D)	...	...	4	(D)
SCRAP; WASTE MATERIALS DEALERS	93	41 643	43	33 093	7.3	0.08	22.4	18	1 043	32	7 507
IRON; STEEL SCRAP DEALERS	26	15 331	11	13 588	7.4	(Z)	20.3	7	(D)	8	(D)
WASTE MATERIALS DEALERS	67	26 312	32	19 505	7.3	0.14	23.8	11	(D)	24	(D)
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	32	(D)	22	43 194	3.9	0.07	4.8	2	(D)	8	(D)
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	32	(D)	25	76 180	11.3	0.13	10.4	3	(D)	4	405
BEER DISTRIBUTORS	18	11 463	14	10 861	2.9	0.06	16.2	2	(D)	2	(D)
WINES; DISTILLED SPIRITS WHOLESALERS	14	(D)	11	65 319	12.7	0.14	9.4	1	(D)	2	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	72	36 676	47	29 177	9.9	0.07	14.8	1	(D)	24	(D)
FINE AND COARSE PAPER WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	12	(D)	9	(D)	(D)	(D)	(D)	...	...	3	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	33	12 879	24	11 795	9.2	0.12	15.3	...	...	9	1 084
STATIONERY; OFFICE SUPPLIES WHOLESALERS	23	7 373	12	4 230	11.7	(Z)	20.2	1	(D)	10	(D)
FURNITURE; HOME FURNISHINGS WHOLESALERS	54	29 071	41	25 450	13.8	0.15	17.5	1	(D)	12	(D)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	37	(D)	26	(D)	(D)	(D)	(D)	1	(D)	10	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	76	48 160	52	33 796	12.9	0.31	16.7	2	(D)	22	(D)
LUMBER; MILLWORK WHOLESALERS	39	37 665	27	(1)	(1)	(1)	(1)	...	...	12	(1)
CONSTRUCTION MATERIALS DISTRIBUTORS	37	10 495	25	8 575	10.6	0.34	19.5	2	(D)	10	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	34	12 026	25	10 048	14.7	0.15	18.8	2	(D)	7	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	14	(D)	7	8 162	9.9	0.12	15.8	1	(D)	6	(D)
FARM SUPPLIES WHOLESALERS	14	14 396	8	(D)	(D)	(D)	(D)	...	...	6	(D)
JEWELRY WHOLESALERS	16	(D)	13	(D)	(D)	(D)	(D)	...	...	3	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS; TERMINALS)	24	13 460	5	(D)	(D)	(D)	(D)	2	(D)	17	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	13	(D)	5	626	3.5	(Z)	36.9	3	(D)	5	644
FLOWERS; BULBS; PLANTS WHOLESALERS	8	(D)	4	641	13.4	(Z)	19.3	...	...	4	(D)
OTHER MERCHANT WHOLESALERS	87	42 606	45	34 733	10.5	0.16	12.3	6	227	31	7 650

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
BIRMINGHAM, ALA., SMSA											
MERCHANT WHOLESALERS, TOTAL	631	528 429	381	398 682	10.2	0.22	13.9	35	13 075	215	116 672
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	71	31 947	36	(1)	(1)	(1)	(1)	3	(1)	32	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	8	(D)	4	(D)	(D)	(D)	(D)	...	...	4	1 529
AUTOMOTIVE EQUIPMENT WHOLESALERS	55	(D)	27	10 048	9.2	0.27	24.3	3	253	25	(D)
TIRE, TUBE WHOLESALERS	8	4 246	5	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	21	19 755	12	17 171	10.6	0.12	12.7	4	(D)	5	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	13	(D)	8	16 716	10.6	0.12	12.4	3	(D)	2	(D)
PAINT, VARNISH WHOLESALERS	4	378	3	(D)	(D)	(D)	(D)	1	(D)	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	1	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS	24	9 824	17	7 888	15.5	0.33	14.3	...	...	7	1 936
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	12	(D)	6	2 969	13.8	0.13	14.4	...	...	6	(D)
FOOTWEAR WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	79	81 141	42	67 071	3.9	0.14	10.9	9	(D)	28	(D)
GENERAL-LINE GROCERY WHOLESALERS	5	27 787	3	(D)	(D)	(D)	(D)	2	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	3	2 302	3	2 302	6.0	0.04	15.9	...	...	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	8	5 822	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
CONFECTIONERY WHOLESALERS	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FISH, SEAFOOD DISTRIBUTORS	3	2 308	2	(D)	(D)	(D)	(D)	1	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	6	7 905	4	(D)	(D)	(D)	(D)	...	...	2	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	26	19 903	8	12 703	4.3	0.13	9.8	3	(D)	15	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	(D)	17	13 372	3.8	0.04	21.2	...	...	7	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	4	3 248	2	(D)	(D)	(D)	(D)	...	...	2	(D)
COTTON MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	40	53 063	30	46 166	12.1	0.24	13.1	...	...	10	6 897
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	810
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	6 683	7	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	14	(D)	11	26 619	13.0	0.30	12.3	...	...	3	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	36	61 050	27	57 005	15.0	0.34	16.0	1	(D)	8	(D)
HARDWARE WHOLESALERS	10	(D)	7	39 656	15.3	0.26	14.7	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	12	(D)	(D)	(D)	(D)	1	(D)	2	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	142	73 967	91	51 707	11.2	0.23	19.8	1	(D)	50	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	17	6 944	10	(1)	(1)	(1)	(1)	...	...	7	(1)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	20	25 409	13	18 215	9.8	0.26	17.6	...	...	7	7 104
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	28	10 157	19	(1)	(1)	(1)	(1)	...	...	9	(1)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	33	16 201	19	12 966	11.4	0.10	20.3	1	(D)	13	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	17	(D)	12	5 882	12.4	0.27	24.5	...	...	5	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	23	(D)	16	(D)	(D)	(D)	(D)	...	...	7	920
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR. . . . .	...	...	...	...	...	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	29	(D)	19	22 452	12.9	0.44	15.1	2	(D)	8	(D)
COAL WHOLESALERS	8	4 061	3	(D)	(D)	(D)	(D)	1	(D)	4	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	17	20 208	14	18 957	13.4	0.52	16.8	1	(D)	2	(D)
NONFERROUS METALS DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	33	(D)	13	17 718	5.4	0.11	13.3	7	(D)	13	(D)
IRON, STEEL SCRAP DEALERS	22	26 017	9	(1)	(1)	(1)	(1)	6	(1)	7	(1)
WASTE MATERIALS DEALERS	11	(D)	4	(D)	(D)	(D)	(D)	1	(D)	6	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	9	10 241	5	7 784	2.3	0.06	15.3	3	(D)	1	(D)
BEER DISTRIBUTORS	9	10 241	5	7 784	2.3	0.06	15.3	3	(D)	1	(D)
WINES, DISTILLED SPIRITS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	19	13 394	14	11 473	12.1	0.21	16.9	...	...	5	1 921
FINE AND COARSE PAPER WHOLESALERS	3	2 285	3	2 285	11.3	0.04	14.6	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	3 594	3	(D)	(D)	(D)	(D)	...	...	2	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	4 844	6	(D)	(D)	(D)	(D)	...	...	1	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	4	2 671	2	(D)	(D)	(D)	(D)	...	...	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	16	(D)	11	3 083	14.7	0.13	25.8	1	(D)	4	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	7	(D)	(D)	(D)	(D)	1	(D)	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	8	4 526	4	(D)	(D)	(D)	(D)	...	...	4	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	38	42 268	24	34 099	12.3	0.19	8.0	...	...	14	8 169
LUMBER, MILLWORK WHOLESALERS	24	38 205	16	31 790	12.2	0.16	7.2	...	...	8	6 415
CONSTRUCTION MATERIALS DISTRIBUTORS	14	4 063	8	(1)	(1)	(1)	(1)	...	...	6	(1)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	10	2 926	4	1 172	23.2	0.26	18.4	2	(D)	4	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FARM SUPPLIES WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
JEWELRY WHOLESALERS	9	2 527	9	2 527	28.2	0.16	16.1	...	...	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	12	5 349	4	(1)	(1)	(1)	(1)	...	...	8	(1)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	18	15 593	7	(D)	(D)	(D)	(D)	1	(D)	10	4 415

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
BOSTON, MASS., SMSA											
MERCHANT WHOLESALERS, TOTAL	4 080	2 704 198	2 652	2 115 620	11.1	0.17	14.0	178	21 711	1 250	566 867
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	273	98 297	165	(1)	(1)	(1)	(1)	8	(1)	100	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	34	(D)	6	1 620	2.5	(2)	12.3	1	(D)	27	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	209	64 138	145	47 374	12.7	0.21	24.4	6	(D)	58	(D)
TIRE, TUBE WHOLESALERS	30	(D)	14	11 266	19.5	0.33	25.4	1	(D)	15	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	156	99 747	403	80 494	11.7	0.11	16.7	9	765	44	18 488
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	50	43 183	31	40 140	11.1	0.06	15.2	4	(D)	15	(D)
PAINT, VARNISH WHOLESALERS	23	7 008	17	6 369	11.8	0.16	22.3	2	(D)	4	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	83	49 556	55	(1)	(1)	(1)	(1)	3	(1)	25	(1)
DRY GOODS, APPAREL WHOLESALERS	331	197 111	243	163 202	13.5	0.23	14.5	6	1 589	82	32 320
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	109	48 167	80	41 782	10.9	0.26	15.0	2	(D)	27	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	137	67 582	93	54 089	12.3	0.14	14.9	3	(D)	41	(D)
FOOTWEAR WHOLESALERS	85	81 362	70	67 331	16.2	0.29	13.9	1	(D)	14	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	623	532 398	429	446 654	6.0	0.14	9.6	33	5 046	101	80 698
GENERAL-LINE GROCERY WHOLESALERS	26	89 423	19	73 615	5.4	0.34	7.6	1	(D)	6	(D)
DAIRY PRODUCTS DISTRIBUTORS	24	10 724	15	7 223	7.1	0.03	11.5	1	(D)	8	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	32	25 521	25	23 854	5.5	0.05	8.4	1	(D)	5	(D)
CONFECTIONERY WHOLESALERS	30	(D)	20	7 732	8.3	0.09	15.1	2	(D)	8	(D)
FISH, SEAFOOD DISTRIBUTORS	60	(D)	44	28 762	7.8	0.13	15.5	2	(D)	14	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	143	205 422	114	189 884	5.6	0.13	7.5	3	770	21	14 768
FRESH FRUIT, VEGETABLE WHOLESALERS	39	66 623	84	57 537	4.3	0.07	12.5	13	1 270	42	11 816
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	169	90 183	108	62 047	7.8	0.14	11.7	10	1 804	51	26 332
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	114	211 906	57	150 460	5.8	0.01	5.2	6	2 519	51	58 927
COTTON MERCHANTS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
GRAIN MERCHANTS	6	(D)	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	103	180 636	51	129 695	6.3	0.01	5.7	5	(D)	47	(D)
ELECTRICAL GOODS DISTRIBUTORS	202	212 P61	140	186 171	14.8	0.28	15.4	1	(D)	61	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	4	7 835	15.0	0.61	19.0	...	...	4	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	80	(D)	71	43 234	14.7	0.29	17.4	...	...	9	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	47	(D)	32	81 239	13.7	0.31	14.0	...	...	15	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	67	64 486	33	53 863	16.5	0.15	15.4	1	(D)	33	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	249	126 935	196	108 518	13.6	0.18	20.0	1	(D)	52	(D)
HARDWARE WHOLESALERS	65	(D)	51	34 022	14.3	0.16	22.4	...	...	14	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	144	71 186	115	62 390	13.5	0.20	18.2	...	...	29	8 796
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	40	(D)	30	12 106	12.6	0.09	22.4	1	(D)	9	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	636	264 302	422	210 126	13.4	0.15	19.7	21	1 740	193	52 436
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	76	18 028	50	15 155	13.3	0.18	22.9	3	(D)	23	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	39	33 417	34	32 256	12.2	0.29	20.1	...	...	5	1 161
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	170	80 482	103	(1)	(1)	(1)	(1)	7	(1)	60	(1)
INDUSTRIAL SUPPLIES DISTRIBUTORS	129	40 169	88	32 804	11.1	0.07	21.1	4	(D)	37	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	9	(D)	5	2 567	12.3	0.27	22.4	...	...	4	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	80	32 376	58	26 600	14.6	0.09	24.7	3	(D)	19	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	119	49 367	75	43 046	14.4	0.15	13.3	3	(D)	41	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	14	(D)	9	4 796	8.8	0.25	21.9	1	(D)	4	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	107	137 143	70	(1)	(1)	(1)	(1)	4	(1)	33	(1)
COAL WHOLESALERS	11	24 692	8	(D)	(D)	(D)	(D)	...	...	3	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	68	81 914	15	50 027	10.5	0.23	23.0	3	(D)	20	(D)
NONFERROUS METALS DISTRIBUTORS	28	30 537	17	(D)	(D)	(D)	(D)	1	(D)	10	(D)
SCRAP, WASTE MATERIALS DEALERS	283	102 028	129	76 911	7.1	0.08	14.8	56	4 115	98	21 002
IRON, STEEL SCRAP DEALERS	74	(D)	28	11 409	10.7	0.05	20.4	24	(D)	22	4 160
WASTE MATERIALS DEALERS	209	(D)	101	65 502	6.4	0.08	13.8	32	(D)	76	16 842
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	57	(D)	44	65 456	5.9	0.05	6.0	2	(D)	11	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	41	119 875	29	98 384	20.5	0.18	11.4	...	...	12	21 491
BEER DISTRIBUTORS	16	27 496	12	(D)	(D)	(D)	(D)	...	...	4	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	25	92 379	17	(D)	(D)	(D)	(D)	...	...	8	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	165	93 090	116	79 662	10.5	0.15	15.7	5	713	44	12 715
FINE AND COARSE PAPER WHOLESALERS	8	15 737	6	(D)	(D)	(D)	(D)	...	...	2	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	21	(D)	17	14 286	12.9	0.36	16.0	2	(D)	2	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	82	47 981	62	44 300	9.8	0.12	15.8	1	(D)	19	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	54	(D)	31	(D)	(D)	(D)	(D)	2	(D)	21	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	129	70 415	87	61 613	12.7	0.24	17.5	3	(D)	39	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	51	(D)	32	10 819	10.6	0.04	25.1	2	(D)	17	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	78	(D)	55	50 794	13.1	0.28	15.9	1	(D)	22	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	148	109 842	87	84 232	12.7	0.27	13.1	1	(D)	60	(D)
LUMBER, MILLWORK WHOLESALERS	70	72 454	46	59 856	12.8	0.24	11.0	...	...	24	12 598
CONSTRUCTION MATERIALS DISTRIBUTORS	78	37 388	41	24 376	12.5	0.34	18.0	1	(D)	36	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	90	38 861	70	34 210	14.4	0.23	18.5	1	(D)	19	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	36	25 268	20	19 352	12.0	0.04	16.0	3	218	13	5 698
FARM SUPPLIES WHOLESALERS	15	7 575	11	5 599	6.3	0.05	11.1	1	(D)	3	(D)
JEWELRY WHOLESALERS	82	22 329	65	17 157	16.2	0.47	22.1	3	251	14	4 921
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	51	(D)	17	9 575	14.5	0.10	13.4	3	(D)	31	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	24	(D)	18	5 605	15.1	0.37	31.0	1	(D)	5	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	23	5 132	12	3 362	12.5	0.18	21.3	3	(D)	8	(D)
OTHER MERCHANT WHOLESALERS	245	114 604	122	(1)	(1)	(1)	(1)	7	(1)	116	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
BUFFALO, N. Y. SMSA											
MERCHANT WHOLESALERS, TOTAL	1 399	942 330	868	754 980	8.3	0.12	13.7	98	21 005	433	166 345
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	109	40 004	68	25 875	9.6	0.14	24.6	3	(D)	38	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	20	8 140	7	4 386	4.3	0.02	23.0	1	(D)	12	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	85	30 110	57	19 735	10.7	0.17	25.1	2	(D)	26	(D)
TIRE, TUBE WHOLESALERS	4	1 754	4	1 754	10.9	(Z)	22.3	...	...	...	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	58	38 794	32	32 147	6.8	0.07	11.5	3	(D)	23	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	27	28 512	14	25 840	5.7	0.02	9.5	3	(D)	10	(D)
PAINT, VARNISH WHOLESALERS	10	2 600	8	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	21	7 682	10	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	26	6 639	20	6 223	13.3	0.06	14.3	1	(D)	5	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	8	2 447	6	(D)	(D)	(D)	(D)	...	...	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	18	4 192	14	(D)	(D)	(D)	(D)	1	(D)	3	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	207	148 975	120	111 018	4.6	0.13	10.0	18	2 846	69	35 111
GENERAL-LINE GROCERY WHOLESALERS	12	54 368	6	36 877	4.1	0.20	9.7	1	(D)	5	(D)
DAIRY PRODUCTS DISTRIBUTORS	22	11 382	9	8 519	6.6	0.41	10.4	2	(D)	11	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	11 694	6	(D)	(D)	(D)	(D)	...	...	1	(D)
CONFECTIONERY WHOLESALERS	13	(D)	8	3 651	2.1	0.03	9.0	...	...	5	(D)
FISH, SEAFOOD DISTRIBUTORS	8	(D)	5	(D)	(D)	(D)	(D)	...	...	3	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	33	(D)	26	13 391	5.7	0.04	11.7	2	(D)	5	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	56	27 792	34	20 843	3.0	(Z)	8.8	2	(D)	20	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	56	20 639	26	(1)	(1)	(1)	(1)	11	(1)	19	(1)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	18	130 446	11	111 231	2.5	(Z)	3.3	5	(D)	4	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	16	(D)	9	(D)	(D)	(D)	(D)	3	(D)	4	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	76	66 222	54	51 882	12.8	0.34	16.2	4	(D)	18	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	9 711	4	(D)	(D)	(D)	(D)	...	...	3	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	21	13 240	17	(D)	(D)	(D)	(D)	...	...	4	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	27	38 404	20	31 696	13.3	0.45	15.3	3	(D)	4	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	21	4 867	13	2 557	11.6	(Z)	27.2	1	(D)	7	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT, SUPPLIES WHOLESALERS	68	39 701	50	35 246	13.4	0.21	17.8	1	(D)	17	(D)
HARDWARE WHOLESALERS	18	(D)	10	(D)	(D)	(D)	(D)	1	(D)	7	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	39	23 104	31	20 347	13.4	0.17	15.5	...	...	8	2 757
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	11	(D)	9	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	260	102 626	176	85 863	11.1	0.11	20.5	7	633	77	16 130
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	40	6 713	22	5 094	20.0	0.12	27.8	1	(D)	17	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	18	16 705	13	15 413	14.6	0.21	17.4	...	...	5	1 292
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	70	26 271	45	19 366	12.9	0.09	21.6	2	(D)	23	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	61	24 018	43	20 051	10.2	0.09	24.3	2	(D)	16	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	11	(D)	9	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	30	7 877	19	6 334	11.0	0.00	27.4	1	(D)	10	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	26	5 635	24	(D)	(D)	(D)	(D)	...	...	2	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	43	51 629	24	4 609	8.4	0.10	19.5	1	(D)	18	(D)
COAL WHOLESALERS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	31	41 354	17	35 469	9.0	0.11	20.3	1	(D)	13	(D)
NONFERROUS METALS DISTRIBUTORS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	102	29 802	44	21 390	10.7	0.13	21.8	28	1 717	30	6 695
IRON, STEEL SCRAP DEALERS	49	(D)	22	10 948	11.3	0.07	24.1	16	(D)	11	2 214
WASTE MATERIALS DEALERS	53	(D)	22	10 442	10.1	0.19	19.3	12	(D)	19	4 481
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	22	(D)	15	26 040	7.0	0.02	3.7	4	(D)	4	1 389
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	55	74 203	46	72 378	9.4	0.06	15.6	...	...	9	1 825
BEER DISTRIBUTORS	42	37 295	34	(D)	(D)	(D)	(D)	...	...	8	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	13	36 908	12	(D)	(D)	(D)	(D)	...	...	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	40	25 496	28	20 924	10.7	0.15	15.0	1	(D)	11	(D)
FINE AND COARSE PAPER WHOLESALERS	5	9 055	3	9 055	9.2	0.03	14.7	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	3	3 493	4	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	21	9 485	13	7 011	10.2	0.30	13.1	1	(D)	7	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	11	3 463	8	(D)	(D)	(D)	(D)	...	...	3	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	47	21 405	27	18 104	10.6	0.31	21.9	3	(D)	17	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	12	2 348	7	2 038	10.0	(Z)	25.9	1	(D)	4	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	35	19 057	20	16 066	10.7	0.35	21.4	2	(D)	13	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	89	57 743	60	43 482	10.7	0.17	15.2	1	(D)	28	(D)
LUMBER, MILLWORK WHOLESALERS	46	41 722	31	31 860	10.5	0.19	13.8	...	...	15	9 862
CONSTRUCTION MATERIALS DISTRIBUTORS	43	16 021	29	11 622	11.4	0.12	19.1	1	(D)	13	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	29	(D)	19	6 229	16.6	0.29	20.9	1	(D)	9	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	29	6 522	4	3 549	7.7	0.08	17.8	12	1 086	13	1 887
FARM SUPPLIES WHOLESALERS	17	37 636	13	26 468	4.8	0.03	6.7	1	(D)	3	(D)
JEWELRY WHOLESALERS	28	(D)	27	4 026	31.8	0.57	21.5	1	(D)	1	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	19	(D)	6	3 029	10.7	0.00	9.6	...	...	12	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	6	552	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
OTHER MERCHANT WHOLESALERS	49	11 212	20	(1)	(1)	(1)	(1)	4	(1)	25	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
CHICAGO, ILL., SMSA											
MERCHANT WHOLESALERS, TOTAL	8 118	7 352 197	4 908	5 474 220	9.0	0.14	14.1	585	133 346	2 625	1 744 631
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	634	(D)	391	157 459	10.6	0.19	23.5	36	(D)	207	(D)
AUTOMOBILE; OTHER MOTOR VEHICLE DISTRIBUTORS	91	(D)	27	16 101	6.9	0.19	17.6	10	(D)	54	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	492	(D)	335	123 740	11.0	0.20	24.7	24	3 686	133	(D)
TIRE; TUBE WHOLESALERS	51	20 883	29	17 618	10.8	0.15	20.2	2	(D)	20	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	388	309 175	221	(1)	(1)	(1)	(1)	24	(1)	143	(1)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	164	(D)	97	129 976	9.2	0.14	14.3	15	(D)	52	(D)
PAINT, VARNISH WHOLESALERS	85	(D)	54	17 599	7.5	0.05	30.5	3	121	28	(D)
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	139	(D)	70	48 867	10.4	0.18	15.8	6	(D)	63	(D)
DRY GOODS; APPAREL WHOLESALERS	404	207 084	261	157 114	13.2	0.17	18.3	12	1 497	131	48 473
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	139	90 278	86	66 444	14.0	0.18	20.0	2	(D)	51	(D)
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	237	102 822	155	77 433	12.1	0.17	17.3	8	882	74	24 507
FOOTWEAR WHOLESALERS	28	13 984	20	13 237	15.8	0.14	15.5	2	(D)	6	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 268	1 790 660	705	324 122	4.3	0.09	8.3	145	28 859	418	437 688
GENERAL-LINE GROCERY WHOLESALERS	33	(D)	25	323 911	2.8	0.06	6.5	2	(D)	6	(D)
DAIRY PRODUCTS DISTRIBUTORS	119	(D)	57	145 776	4.5	0.02	5.0	15	(D)	47	42 267
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	94	(D)	56	105 366	5.7	0.24	5.4	9	(D)	29	29 952
CONFECTIONERY WHOLESALERS	81	(D)	40	25 424	4.8	0.06	13.2	13	(D)	28	10 399
FISH; SEAFOOD DISTRIBUTORS	34	57 668	23	31 314	4.6	0.06	8.2	2	(D)	9	(D)
MEAT; MEAT PRODUCTS WHOLESALERS	312	518 345	192	(1)	(1)	(1)	(1)	33	(1)	87	(1)
FRESH FRUIT; VEGETABLE WHOLESALERS	266	183 829	145	140 197	3.4	0.10	10.3	38	4 198	83	39 434
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	329	226 212	167	(1)	(1)	(1)	(1)	33	(1)	129	(1)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	74	(D)	40	306 345	2.0	0.02	3.6	6	7 742	28	93 691
COTTON MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GRAIN MERCHANTS	29	280 447	15	199 954	1.0	(2)	3.1	...	...	14	80 893
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	11	(D)	4	52 569	0.6	0.02	1.1	2	(D)	5	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	31	59 266	19	50 996	7.0	0.07	7.5	4	(D)	8	(D)
ELECTRICAL GOODS DISTRIBUTORS	379	652 745	252	501 900	14.6	0.22	14.3	15	1 823	112	149 022
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	38	106 208	24	(D)	(D)	(D)	(D)	1	(D)	13	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	145	165 063	103	(D)	(D)	(D)	(D)	6	693	36	37 054
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	92	(D)	63	245 344	16.1	0.30	15.2	5	(D)	24	93 222
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	104	(D)	62	28 766	11.3	0.27	23.0	3	220	39	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	418	278 988	293	213 974	11.8	0.25	18.8	7	1 437	118	63 577
HARDWARE WHOLESALERS	161	(D)	107	93 000	9.7	0.18	18.8	3	(D)	51	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	202	117 564	147	92 315	12.8	0.37	18.0	2	(D)	53	(D)
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTR.	55	(D)	39	28 659	15.0	0.12	21.2	2	(D)	14	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	1 365	699 880	897	521 726	12.0	0.11	22.4	44	6 983	424	171 171
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS;	150	68 475	97	(1)	(1)	(1)	(1)	4	(1)	49	(1)
COMMERCIAL MACHINES; EQUIPMENT DISTRIBUTORS	50	(D)	34	34 844	13.8	0.30	19.8	...	...	16	(D)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	359	178 093	218	(1)	(1)	(1)	(1)	12	(1)	129	(1)
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	332	164 029	225	124 168	9.4	0.09	21.2	10	1 303	97	38 558
INDUSTRIAL SUPPLIES DISTRIBUTORS	41	(D)	30	29 741	16.6	0.05	10.8	1	(D)	10	(D)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	195	106 187	133	81 342	12.9	0.08	24.3	5	335	57	24 510
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	188	(D)	135	57 534	12.5	0.18	30.5	10	(D)	43	10 617
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	50	38 911	25	29 489	13.4	0.07	29.5	2	(D)	23	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTR.	328	571 735	222	443 732	10.4	0.12	17.8	5	785	101	127 218
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTR.	34	(D)	26	(D)	(D)	(D)	(D)	...	...	8	(D)
COAL WHOLESALERS	242	411 926	172	356 786	9.4	0.10	19.7	4	(D)	66	(D)
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	52	(D)	24	(D)	(D)	(D)	(D)	1	(D)	27	(D)
NONFERROUS METALS DISTRIBUTORS	417	236 350	204	203 179	7.8	0.06	14.4	110	9 000	103	24 171
IRON; STEEL SCRAP DEALERS	186	(D)	91	148 409	7.2	0.07	12.3	52	(D)	43	16 084
WASTE MATERIALS DEALERS	231	(D)	113	54 770	9.2	0.05	20.0	58	(D)	60	8 087
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	62	(D)	53	159 402	2.7	0.05	5.0	3	(D)	6	18 194
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	232	338 249	99	264 903	9.9	0.16	10.3	92	42 247	41	31 099
BEER DISTRIBUTORS	160	(D)	37	51 410	1.3	0.07	17.3	91	(D)	32	(D)
WINES; DISTILLED SPIRITS WHOLESALERS	72	(D)	62	213 493	11.9	0.19	8.6	1	(D)	9	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	299	(D)	204	223 513	9.7	0.08	14.9	8	(D)	87	51 763
FINE AND COARSE PAPER WHOLESALERS	12	(D)	7	5 979	6.3	(2)	14.1	2	(D)	3	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	43	(D)	37	110 707	10.3	0.06	10.9	1	(D)	5	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	143	94 308	102	75 034	8.5	0.08	15.9	2	(D)	39	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	101	46 935	58	(1)	(1)	(1)	(1)	3	(1)	40	(1)
FURNITURE; HOME FURNISHINGS WHOLESALERS	334	(D)	194	133 859	12.8	0.21	21.0	12	(D)	128	44 268
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	125	56 996	79	44 248	12.9	0.16	23.1	4	278	42	12 470
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	209	(D)	115	89 611	12.8	0.24	19.9	8	(D)	86	31 798
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	420	318 087	294	247 444	11.1	0.23	15.1	6	(D)	120	(D)
LUMBER; MILLWORK WHOLESALERS	226	205 099	161	158 865	10.5	0.20	13.9	5	(D)	60	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	194	112 988	133	88 579	12.0	0.28	17.1	1	(D)	60	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	173	(D)	115	73 992	10.3	0.24	19.0	7	(D)	51	19 201
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	85	(D)	35	21 982	7.7	0.17	21.8	13	(D)	37	(D)
FARM SUPPLIES WHOLESALERS	57	(D)	35	31 850	14.1	0.30	18.6	2	(D)	20	(D)
JEWELRY WHOLESALERS	145	(D)	108	48 730	23.6	0.42	22.1	6	(D)	31	6 897
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS; TERMINALS)	102	(D)	34	75 752	9.3	0.08	14.7	...	...	68	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	80	26 897	38	19 715	9.5	0.15	28.2	11	3 871	31	3 311
FLOWERS; BULBS; PLANTS WHOLESALERS	40	(D)	25	6 325	13.8	0.09	25.3	1	(D)	14	(D)
OTHER MERCHANT WHOLESALERS	415	(D)	...	140 760	11.0	0.16	16.5	20	(D)	206	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
CINCINNATI, OHIO-KY., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 285	863 642	824	648 980	9.7	0.13	15.4	71	26 669	390	187 993
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	124	36 942	68	27 712	9.9	0.36	25.8	1	(D)	35	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	13	4 266	4	(D)	(D)	(D)	(D)	...	...	9	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	99	28 297	75	23 445	9.6	0.39	26.0	1	(D)	23	(D)
TIRE, TUBE WHOLESALERS	12	4 379	9	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	55	48 463	38	36 697	10.5	0.06	17.8	1	(D)	16	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	16	25 361	14	(D)	(D)	(D)	(D)	1	(D)	1	(D)
PAINT, VARNISH WHOLESALERS	9	1 825	6	(D)	(D)	(D)	(D)	...	...	3	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	30	21 277	18	(D)	(D)	(D)	(D)	...	...	12	(D)
DRY GOODS, APPAREL WHOLESALERS	52	24 935	38	21 162	12.4	0.13	16.6	4	1 554	10	2 219
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	13	(D)	9	8 397	14.6	0.25	14.4	2	(D)	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	32	12 768	25	11 064	11.0	0.05	18.7	1	(D)	6	(D)
FOOTWEAR WHOLESALERS	7	(D)	4	1 701	10.6	(Z)	13.7	1	(D)	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	181	138 293	92	100 042	3.4	0.06	11.4	22	3 802	67	34 449
GENERAL-LINE GROCERY WHOLESALERS	10	46 721	6	31 848	1.3	0.06	6.8	2	(D)	2	(D)
DAIRY PRODUCTS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	5	4 074	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
CONFECTIONERY WHOLESALERS	12	2 736	6	1 615	6.1	(Z)	15.3	1	(D)	5	(D)
FISH, SEAFOOD DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	20	(D)	13	15 461	5.0	0.06	13.1	1	(D)	6	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	57	35 335	26	27 821	2.6	0.02	13.2	9	1 011	22	6 503
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	71	32 116	36	(D)	(D)	(D)	(D)	8	(D)	27	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	6 247	...	...	...	...	...	4	(D)	3	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	...	...	...	...	...	2	(D)	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	4	867	...	...	...	...	...	2	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	69	63 725	51	58 397	12.6	0.34	16.0	1	(D)	17	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	6	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	21	(D)	16	(D)	(D)	(D)	(D)	...	...	5	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	20	29 726	15	28 299	13.1	0.47	14.6	...	...	5	1 427
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	22	5 905	14	5 267	8.2	0.15	22.8	1	(D)	7	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	82	31 266	49	24 502	14.7	0.23	20.2	2	(D)	31	(D)
HARDWARE WHOLESALERS	17	4 886	7	(D)	(D)	(D)	(D)	...	...	10	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	45	21 702	31	19 627	15.1	0.26	18.3	1	(D)	13	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	20	4 678	11	2 952	14.5	0.17	29.5	1	(D)	8	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	241	111 002	173	83 266	11.1	0.15	20.1	1	(D)	67	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	36	9 523	26	(D)	(D)	(D)	(D)	...	...	10	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	10	(D)	7	10 994	17.7	0.46	15.8	...	...	3	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	59	21 866	42	(D)	(D)	(D)	(D)	...	...	17	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	63	36 115	45	31 602	7.8	0.04	18.8	1	(D)	17	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	(D)	5	(D)	(D)	(D)	(D)	...	...	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	29	9 988	19	(D)	(D)	(D)	(D)	...	...	10	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	37	13 269	27	(D)	(D)	(D)	(D)	...	...	10	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	51	64 342	34	41 444	9.3	0.07	13.7	...	...	17	16 898
COAL WHOLESALERS	10	22 244	7	(D)	(D)	(D)	(D)	...	...	3	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	32	38 327	23	(D)	(D)	(D)	(D)	...	...	9	(D)
NONFERROUS METALS DISTRIBUTORS	9	3 771	4	(D)	(D)	(D)	(D)	...	...	5	(D)
SCRAP, WASTE MATERIALS DEALERS	69	(D)	40	32 370	12.8	0.03	16.7	7	(D)	22	(D)
IRON, STEEL SCRAP DEALERS	36	(D)	21	21 057	13.5	0.03	16.8	3	(D)	12	(D)
WASTE MATERIALS DEALERS	33	12 701	19	11 313	11.5	0.03	16.6	4	260	10	1 128
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	17	(D)	14	(D)	(D)	(D)	(D)	...	...	3	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	30	28 069	14	12 860	7.0	(Z)	12.9	13	(D)	3	(D)
BEER DISTRIBUTORS	14	(D)	4	3 870	0.5	(Z)	19.0	7	(D)	3	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	16	(D)	10	8 990	9.7	(Z)	10.3	6	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	48	66 184	35	64 347	9.2	0.06	8.5	3	186	10	1 651
FINE AND COARSE PAPER WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	31	23 993	22	23 292	6.7	0.10	8.0	3	186	6	515
STATIONERY, OFFICE SUPPLIES WHOLESALERS	9	(D)	6	(D)	(D)	(D)	(D)	...	...	3	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	41	23 319	24	19 644	14.3	0.21	18.9	4	558	13	3 117
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	5 875	9	4 466	15.8	0.20	24.7	1	(D)	4	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	27	17 444	15	15 178	13.9	0.21	17.2	3	(D)	9	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	77	59 321	59	53 714	9.8	0.10	13.9	...	...	18	5 607
LUMBER, MILLWORK WHOLESALERS	52	46 162	42	(D)	(D)	(D)	(D)	...	...	10	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	25	13 159	17	(D)	(D)	(D)	(D)	...	...	8	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	28	13 019	14	(D)	(D)	(D)	(D)	3	(D)	11	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	8	4 552	4	3 791	10.8	0.03	15.6	1	(D)	3	(D)
FARM SUPPLIES WHOLESALERS	8	8 057	5	(D)	(D)	(D)	(D)	...	...	4	(D)
JEWELRY WHOLESALERS	21	(D)	14	8 264	20.5	0.27	23.6	...	...	7	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	12	8 129	1	(D)	(D)	(D)	(D)	...	...	11	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	10	1 973	8	(D)	(D)	(D)	(D)	1	(D)	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	4	.689	4	.689	12.2	(Z)	16.8	...	...	...	...
OTHER MERCHANT WHOLESALERS	50	(D)	26	13 423	13.1	0.08	15.3	3	(D)	21	5 016

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
CLEVELAND, OHIO, SMSA											
MERCHANT WHOLESALERS, TOTAL	2 323	1 504 791	1 467	1 174 840	10.1	0.15	16.3	128	50 656	728	279 292
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	241	103 454	143	71 227	9.5	0.21	26.1	12	2 570	86	29 657
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	27	8 935	8	(D)	(D)	(D)	(D)	2	(D)	17	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	193	88 250	117	62 269	9.8	0.22	26.8	10	(D)	66	(D)
TIRE, TUBE WHOLESALERS	21	6 269	18	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	112	58 959	76	55 803	7.1	0.08	14.4	4	267	32	2 885
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	42	37 293	30	36 406	5.3	0.06	11.9	1	(D)	11	(D)
PAINT, VARNISH WHOLESALERS	24	4 332	20	4 063	15.0	0.25	21.0	2	(D)	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	46	17 334	26	15 334	9.5	0.08	18.5	1	(D)	19	(D)
DRY GOODS, APPAREL WHOLESALERS	78	55 381	57	33 110	10.2	0.17	17.8	2	(D)	19	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	24	(D)	16	(D)	(D)	(D)	(D)	...	...	8	654
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	43	36 937	32	15 618	10.7	0.26	16.0	2	(D)	9	(D)
FOOTWEAR WHOLESALERS	11	(D)	9	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	249	207 431	153	177 830	4.5	0.05	9.3	24	6 255	72	23 346
GENERAL-LINE GROCERY WHOLESALERS	13	55 124	10	(D)	(D)	(D)	(D)	...	...	3	(D)
DAIRY PRODUCTS DISTRIBUTORS	15	11 208	8	8 086	3.0	0.01	8.8	...	...	7	3 122
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	23	15 206	14	12 592	5.1	0.02	7.9	2	(D)	7	(D)
CONFECTIONERY WHOLESALERS	16	5 389	8	2 861	6.6	0.00	15.8	4	(D)	4	(D)
FISH, SEAFOOD DISTRIBUTORS	6	4 988	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	48	35 349	30	29 225	6.5	0.08	10.4	4	(D)	14	5 455
FRESH FRUIT, VEGETABLE WHOLESALERS	70	49 487	48	46 867	2.9	0.02	9.2	7	678	15	1 942
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	58	30 680	31	20 777	6.9	0.18	12.6	6	(D)	21	6 394
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	6	3 419	2	(D)	(D)	(D)	(D)	1	(D)	3	835
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	128	108 487	85	97 315	12.8	0.25	15.0	2	(D)	41	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	48	(D)	34	(D)	(D)	(D)	(D)	...	...	14	4 593
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	28	51 728	23	50 602	13.2	0.28	13.9	1	(D)	4	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	43	(D)	21	5 638	14.1	(Z)	26.0	1	(D)	21	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	145	114 112	109	104 147	13.9	0.21	19.3	2	(D)	34	(D)
HARDWARE WHOLESALERS	41	58 793	29	57 192	13.1	0.12	19.4	1	(D)	11	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	79	46 093	61	38 271	15.6	0.29	17.6	...	...	18	7 822
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	25	9 226	19	8 684	11.9	0.39	26.3	1	(D)	5	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	495	206 930	333	153 856	11.5	0.16	23.9	14	4 314	148	48 760
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	57	16 203	29	10 811	18.0	0.27	27.3	1	(D)	27	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	26	22 208	23	21 580	12.3	0.30	24.7	...	...	3	628
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	138	63 377	92	42 597	9.8	0.24	21.0	6	1 917	40	18 863
INDUSTRIAL SUPPLIES DISTRIBUTORS	134	55 578	102	42 856	9.6	0.07	24.1	3	(D)	29	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	52	25 656	32	19 118	13.6	0.04	24.3	...	...	20	6 538
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	65	15 234	43	12 058	15.8	0.12	27.0	3	113	19	3 063
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	16	(D)	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	149	165 218	104	133 662	9.1	0.17	16.2	3	(D)	42	(D)
COAL WHOLESALERS	16	19 724	8	11 662	9.6	(Z)	5.1	1	(D)	7	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	116	123 438	86	107 681	8.5	0.09	18.9	2	(D)	28	(D)
NONFERROUS METALS DISTRIBUTORS	17	22 056	10	(1)	(1)	(1)	(1)	...	...	7	(1)
SCRAP, WASTE MATERIALS DEALERS	143	(D)	72	106 094	11.1	0.05	10.4	29	(D)	42	12 896
IRON, STEEL SCRAP DEALERS	77	(D)	39	90 207	11.0	0.06	8.1	12	(D)	26	8 853
WASTE MATERIALS DEALERS	66	(D)	33	15 887	11.6	0.01	23.0	17	(D)	16	4 043
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	27	(D)	20	36 543	2.9	0.02	4.8	1	(D)	6	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	36	44 255	7	11 776	4.4	0.01	14.3	21	30 746	8	1 733
BEER DISTRIBUTORS	18	19 062	4	7 738	1.2	(Z)	18.5	10	(D)	4	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	18	25 193	3	4 038	10.6	0.02	6.3	11	(D)	4	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	61	52 775	41	45 905	11.2	0.04	14.5	1	(D)	19	(D)
FINE AND COARSE PAPER WHOLESALERS	4	17 531	4	17 531	12.3	0.01	12.1	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	28	20 548	9	15 816	9.6	0.09	13.8	1	(D)	8	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	21	(D)	12	(D)	(D)	(D)	(D)	...	...	9	1 442
FURNITURE, HOME FURNISHINGS WHOLESALERS	73	36 551	45	29 016	13.5	0.49	18.8	1	(D)	27	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	26	5 927	16	5 074	10.1	0.06	26.4	1	(D)	9	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	47	30 624	29	23 942	14.3	0.58	17.2	...	...	18	6 682
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	136	87 516	80	56 086	14.1	0.26	16.6	3	(D)	53	(D)
LUMBER, MILLWORK WHOLESALERS	50	43 144	27	29 190	14.4	0.24	13.1	1	(D)	22	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	86	44 372	53	26 896	13.8	0.28	20.5	2	(D)	31	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	48	16 044	27	11 840	16.6	0.46	23.6	...	...	21	4 204
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	9	5 540	4	(D)	(D)	(D)	(D)	3	(D)	2	(D)
FARM SUPPLIES WHOLESALERS	12	2 088	6	1 905	7.7	0.26	11.4	1	(D)	5	(D)
JEWELRY WHOLESALERS	35	(D)	30	12 598	25.1	0.21	23.2	...	...	5	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	28	19 180	5	(1)	(1)	(1)	(1)	...	...	23	(1)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	11	2 482	7	2 103	14.8	0.43	33.8	3	(D)	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER MERCHANT WHOLESALERS	96	35 659	57	25 996	13.3	0.70	19.7	1	(D)	38	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
COLUMBUS, OHIO, SMSA											
MERCHANT WHOLESALERS, TOTAL	702	601 208	423	437 749	9.1	0.12	13.9	47	12 031	232	151 428
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	80	42 289	42	26 324	(1)	(1)	(1)	4	(1)	34	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	9	10 240	7	(D)	(D)	(D)	(D)	...	...	2	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	68	(D)	34	17 083	10.3	0.06	21.7	4	938	30	(D)
TIRE, TUBE WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	27	28 513	18	21 399	9.3	0.06	14.1	1	(D)	8	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	15	(D)	11	(D)	(D)	(D)	(D)	...	...	4	1 654
PAINT, VARNISH WHOLESALERS	4	695	4	695	8.9	0.58	24.2	...	...	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	3	(D)	(D)	(D)	(D)	1	(D)	4	(D)
DRY GOODS, APPAREL WHOLESALERS	13	6 396	7	(D)	(D)	(D)	(D)	...	...	6	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS	3	(D)	...	...	...	...	...	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	105	88 967	61	63 045	4.4	0.03	10.9	9	1 560	35	24 362
GENERAL-LINE GROCERY WHOLESALERS	4	39 612	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	7	5 885	1	(D)	(D)	(D)	(D)	...	...	6	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	(D)	1	1 954	5.8	0.26	9.7	...	...	3	(D)
CONFECTIONERY WHOLESALERS	8	4 053	6	(D)	(D)	(D)	(D)	...	...	2	(D)
FISH, SEAFOOD DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	16	(D)	11	5 915	5.9	0.03	17.6	1	(D)	4	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	32	15 953	19	12 689	4.7	0.02	12.2	5	546	8	2 718
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	29	(D)	16	11 411	7.1	0.05	11.5	3	(D)	10	1 455
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	14	42 363	8	29 674	4.6	0.04	6.8	2	(D)	4	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	8	37 155	6	(D)	(D)	(D)	(D)	...	...	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	5	(D)	1	(D)	(D)	(D)	(D)	2	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	47	55 144	38	52 701	12.6	0.29	14.0	1	(D)	8	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	7	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	14	7 015	11	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	15	(D)	11	23 905	13.1	0.44	13.8	1	(D)	3	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	11	5 535	9	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	46	47 400	37	(1)	(1)	(1)	(1)	...	...	9	(1)
HARDWARE WHOLESALERS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	25	(D)	20	12 158	13.5	0.39	18.1	...	...	5	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	149	70 933	90	56 823	10.5	0.09	19.5	4	512	55	13 598
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	17	4 255	11	(1)	(1)	(1)	(1)	...	...	6	(1)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	13	18 812	10	16 907	12.1	0.20	16.6	...	...	3	1 905
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	31	10 170	19	7 505	11.7	0.04	20.9	...	...	12	2 665
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	27	9 138	16	8 273	10.0	0.04	19.3	1	(D)	10	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	11	12 321	4	9 694	4.7	0.01	12.9	1	(D)	6	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	26	(D)	13	7 656	13.6	0.01	22.0	1	(D)	12	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	23	4 601	16	(D)	(D)	(D)	(D)	1	(D)	6	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	23	46 203	15	34 293	15.1	0.15	8.2	1	(D)	7	(D)
COAL WHOLESALERS	8	(D)	5	17 000	19.7	0.23	3.9	1	(D)	2	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	13	25 875	8	(D)	(D)	(D)	(D)	...	...	5	(D)
NONFERROUS METALS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	33	(D)	17	10 693	9.3	0.02	24.9	8	(D)	8	(D)
IRON, STEEL SCRAP DEALERS	12	7 728	6	6 899	7.4	(2)	20.3	3	(D)	3	(D)
WASTE MATERIALS DEALERS	21	(D)	11	3 794	12.7	0.05	33.2	5	(D)	5	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	10	(D)	(D)	(D)	(D)	...	...	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	19	(D)	7	13 366	0.2	0.25	18.9	7	6 772	5	(D)
BEER DISTRIBUTORS	14	13 185	6	(D)	(D)	(D)	(D)	3	(D)	5	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	5	(D)	1	(D)	(D)	(D)	(D)	4	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	18	22 351	10	19 219	8.9	0.04	16.5	...	...	8	3 132
FINE AND COARSE PAPER WHOLESALERS	4	15 122	4	15 122	9.2	0.04	17.5	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	8	5 609	4	(D)	(D)	(D)	(D)	...	...	4	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	1 620	2	(D)	(D)	(D)	(D)	...	...	4	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	23	12 051	13	(1)	(1)	(1)	(1)	...	...	10	(1)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	12	3 196	7	(1)	(1)	(1)	(1)	...	...	5	(1)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	8 855	6	(1)	(1)	(1)	(1)	...	...	5	(1)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	33	42 322	21	33 529	10.9	0.10	12.5	1	(D)	11	(D)
LUMBER, MILLWORK WHOLESALERS	15	16 498	9	13 154	9.2	0.08	15.3	...	...	6	3 344
CONSTRUCTION MATERIALS DISTRIBUTORS	18	25 824	12	20 375	12.0	0.11	10.6	1	(D)	5	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	15	3 772	10	2 389	11.9	...	18.7	3	(D)	2	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	10	7 468	4	3 614	7.2	0.06	20.3	2	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
JEWELRY WHOLESALERS	6	1 610	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	6	(D)	1	(D)	(D)	(D)	(D)	...	...	5	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	...	...	...	...	...	1	(D)	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	5	1 677	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
OTHER MERCHANT WHOLESALERS	16	9 089	7	7 831	6.8	0.01	7.9	1	(D)	8	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>DALLAS, TEX., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	1 622	1 516 371	913	1 035 210	8.7	0.22	13.6	75	92 684	634	388 4.7
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	178	77 622	97	(1)	(1)	(1)	(1)	7	(1)	74	(-)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	20	14 068	7	(1)	(1)	(1)	(1)	1	(1)	12	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	144	60 439	83	44 677	14.0	0.21	19.4	6	(1)	55	(1)
TIRE, TUBE WHOLESALERS	14	3 115	7	(1)	(1)	(1)	(1)	...	...	7	(1)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	55	35 741	32	28 175	11.5	0.08	14.2	2	(1)	21	(1)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	22	23 139	17	(1)	(1)	(1)	(1)	...	...	5	(1)
PAINT, VARNISH WHOLESALERS	14	3 714	7	(1)	(1)	(1)	(1)	...	...	7	(1)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	19	8 888	8	4 574	10.7	0.24	20.1	2	(1)	9	(1)
DRY GOODS, APPAREL WHOLESALERS	78	79 128	41	46 230	12.2	0.18	14.3	3	(1)	34	(1)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	29	(1)	12	(1)	(1)	(1)	(1)	2	(1)	15	(1)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	45	47 320	26	34 756	11.8	0.13	13.7	1	(1)	18	(1)
FOOTWEAR WHOLESALERS	4	(1)	3	(1)	(1)	(1)	(1)	...	...	1	(1)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	150	188 346	80	143 158	3.2	0.08	8.9	12	7 409	58	37 779
GENERAL-LINE GROCERY WHOLESALERS	9	77 305	6	(1)	(1)	(1)	(1)	...	...	3	(1)
DAIRY PRODUCTS DISTRIBUTORS	10	8 535	2	(1)	(1)	(1)	(1)	4	1 228	4	(1)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	13	(1)	5	1 586	3.7	(2)	10.2	2	(1)	6	(1)
CONFECTIONERY WHOLESALERS	10	8 673	5	(1)	(1)	(1)	(1)	1	(1)	4	(1)
FISH, SEAFOOD DISTRIBUTORS	2	(1)	2	(1)	(1)	(1)	(1)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	37	30 871	19	25 855	2.4	0.19	10.5	3	(1)	15	(1)
FRESH FRUIT, VEGETABLE WHOLESALERS	28	32 208	19	26 843	3.2	0.13	12.4	1	(1)	8	(1)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	41	20 095	22	9 361	7.6	0.16	14.9	1	(1)	18	(1)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	61	357 180	19	183 363	3.1	0.15	4.4	11	71 205	31	102 612
COTTON MERCHANTS	44	348 038	18	(1)	(1)	(1)	(1)	10	(1)	16	96 882
GRAIN MERCHANTS	13	7 176	...	...	...	...	...	1	(1)	12	(1)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(1)	...	...	...	...	...	...	...	1	(1)
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(1)	1	(1)	(1)	(1)	(1)	...	...	2	(1)
ELECTRICAL GOODS DISTRIBUTORS	80	100 394	47	(1)	(1)	(1)	(1)	...	...	33	(1)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	15 624	5	(1)	(1)	(1)	(1)	...	...	4	(1)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	30	21 722	16	(1)	(1)	(1)	(1)	...	...	14	(1)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	53 263	11	(1)	(1)	(1)	(1)	...	...	6	(1)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	24	9 785	15	6 927	13.1	0.27	20.7	...	...	9	858
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	100	74 562	74	63 425	11.2	0.32	19.6	...	...	26	11 037
HARDWARE WHOLESALERS	23	19 026	18	18 122	10.2	0.08	18.9	...	...	5	904
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	50	39 420	36	32 310	12.4	0.45	17.0	...	...	14	7 010
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	27	16 116	20	12 993	9.7	0.32	27.2	...	...	7	3 123
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	362	206 877	228	153 866	11.7	0.32	20.0	10	2 005	124	51 006
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	52	13 835	27	7 440	13.7	0.40	22.2	1	(1)	24	(1)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	23	(1)	21	(1)	(1)	(1)	(1)	...	...	2	(1)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	84	43 031	46	25 325	11.3	0.26	18.2	5	(1)	33	(1)
INDUSTRIAL SUPPLIES DISTRIBUTORS	48	23 380	31	18 508	8.9	0.22	22.7	...	...	17	4 872
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	15	21 639	9	15 375	4.2	0.05	12.2	...	...	6	6 264
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	42	23 730	30	18 409	14.4	0.09	19.8	1	(1)	11	(1)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	59	33 534	36	24 557	10.4	0.22	30.2	3	(1)	20	(1)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	39	(1)	28	(1)	(1)	(1)	(1)	...	...	11	1 317
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	42	41 724	28	34 221	15.8	0.36	16.8	1	(1)	13	(1)
COAL WHOLESALERS	3	(1)	2	(1)	(1)	(1)	(1)	...	...	1	(1)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	33	(1)	22	26 300	17.0	0.33	17.2	1	(1)	10	(1)
NONFERROUS METALS DISTRIBUTORS	6	(1)	4	(1)	(1)	(1)	(1)	...	...	2	(1)
SCRAP, WASTE MATERIALS DEALERS	51	(1)	10	13 711	9.1	0.11	20.2	14	1 859	21	(1)
IRON, STEEL SCRAP DEALERS	29	(1)	7	7 904	7.5	(2)	14.2	7	555	15	(1)
WASTE MATERIALS DEALERS	22	7 523	9	5 807	11.4	0.26	28.4	7	1 304	6	412
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	15	(1)	9	18 102	2.6	0.01	8.0	4	(1)	2	(1)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	(1)	16	51 439	4.0	0.08	8.7	2	(1)	4	(1)
BEER DISTRIBUTORS	11	16 394	7	(1)	(1)	(1)	(1)	2	(1)	2	(1)
WINES, DISTILLED SPIRITS WHOLESALERS	11	(1)	9	(1)	(1)	(1)	(1)	...	...	2	(1)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	36	18 517	27	6 046	11.8	0.32	16.1	...	...	9	2 471
FINE AND COARSE PAPER WHOLESALERS	4	5 877	4	5 877	11.8	(2)	13.8	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	4	(1)	4	(1)	(1)	(1)	(1)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	15	4 828	8	(1)	(1)	(1)	(1)	...	...	7	(1)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	13	(1)	11	(1)	(1)	(1)	(1)	...	...	2	(1)
FURNITURE, HOME FURNISHINGS WHOLESALERS	62	36 837	31	28 280	9.3	0.26	18.1	...	...	31	8 557
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	29	8 430	13	6 535	10.6	0.17	20.5	...	...	16	1 895
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	33	28 407	18	21 745	9.0	0.29	17.5	...	...	15	6 662
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	94	74 331	57	57 376	12.5	0.36	17.4	3	212	34	16 743
LUMBER, MILLWORK WHOLESALERS	44	36 824	24	24 597	11.5	0.21	12.0	2	(1)	18	(1)
CONSTRUCTION MATERIALS DISTRIBUTORS	50	37 507	33	32 779	13.3	0.46	21.4	1	(1)	16	(1)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	36	23 544	22	(1)	(1)	(1)	(1)	...	...	14	(1)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	15	6 402	9	4 488	7.7	0.07	21.5	...	...	6	914
FARM SUPPLIES WHOLESALERS	13	(1)	8	8 912	5.6	0.10	8.9	1	(1)	4	(1)
JEWELRY WHOLESALERS	25	(1)	16	8 040	17.6	0.27	25.3	2	(1)	7	(1)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	57	32 422	6	(1)	(1)	(1)	(1)	...	...	51	(1)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	(1)	7	3 742	10.0	0.13	25.2	1	(1)	6	(1)
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(1)	6	(1)	(1)	(1)	(1)	...	...	2	(1)
OTHER MERCHANT WHOLESALERS	68	37 141	37	30 549	9.2	0.19	14.6	2	(1)	29	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
DAYTON, OHIO, SMSA											
MERCHANT WHOLESALERS: TOTAL	574	339 074	330	250 556	8.9	0.09	16.4	45	13 834	199	74 684
MOTOR VEHICLES: AUTOMOTIVE EQUIPMENT WHOLESALERS	68	17 447	38	10 336	9.6	0.27	27.7	1	(D)	29	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	10	(D)	1	(D)	(D)	(D)	(D)	...	...	9	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	55	(D)	35	8 239	9.3	0.28	28.1	1	(D)	19	(D)
TIRE, TUBE WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	21	13 518	14	12 533	7.9	(Z)	14.9	...	...	7	985
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	9	10 201	6	(D)	(D)	(D)	(D)	...	...	3	(D)
PAINT, VARNISH WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS: APPAREL WHOLESALERS	11	5 811	6	4 863	11.7	0.06	25.8	1	(D)	4	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	1	(D)	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	74	60 093	32	43 722	3.6	0.01	10.1	12	1 238	30	15 133
GENERAL-LINE GROCERY WHOLESALERS	3	32 680	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	5	(D)	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	3 777	2	(D)	(D)	(D)	(D)	...	...	2	(D)
CONFECTIONERY WHOLESALERS	11	972	4	587	4.4	(Z)	14.3	3	(D)	4	(D)
FISH, SEAFOOD DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	3	410	1	(D)	(D)	(D)	(D)	...	...	2	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	15	(D)	6	3 051	4.8	(Z)	16.7	1	(D)	6	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	14 571	16	10 444	5.3	0.05	13.0	7	828	10	3 299
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	3	2 151	1	(D)	(D)	(D)	(D)	2	(D)	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	1	(D)	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	...	...	...	...	...	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	39	50 623	25	44 730	10.6	0.25	14.6	...	...	14	5 893
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	9 627	4	(D)	(D)	(D)	(D)	...	...	5	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	8 181	7	(D)	(D)	(D)	(D)	...	...	6	(D)
HARDWARE: PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	37	18 042	26	9 820	11.4	0.18	23.9	1	(D)	10	(D)
HARDWARE WHOLESALERS	5	(D)	5	(D)	(D)	(D)	(D)	...	...	...	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	22	13 724	15	(D)	(D)	(D)	(D)	...	...	7	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	10	(D)	6	(D)	(D)	(D)	(D)	1	(D)	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	127	52 734	90	(D)	(D)	(D)	(D)	3	(D)	34	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	17	5 768	9	(D)	(D)	(D)	(D)	1	(D)	7	(D)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	8	6 289	6	(D)	(D)	(D)	(D)	...	...	2	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	30	8 306	20	6 826	15.1	0.03	16.2	2	(D)	8	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	25	12 400	18	9 063	9.2	0.03	21.8	...	...	7	3 337
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	4	1 785	4	1 785	12.0	(Z)	24.1	...	...	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	12	(D)	(D)	(D)	(D)	...	...	5	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	22	(D)	17	(D)	(D)	(D)	(D)	...	...	3	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	26	22 827	18	18 015	9.0	0.04	17.5	1	(D)	7	(D)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	20	19 873	15	(D)	(D)	(D)	(D)	1	(D)	4	(D)
NONFERROUS METALS DISTRIBUTORS	6	2 954	3	(D)	(D)	(D)	(D)	...	...	3	(D)
SCRAP, WASTE MATERIALS DEALERS	37	12 729	18	8 846	6.5	(Z)	21.8	6	325	13	3 558
IRON, STEEL SCRAP DEALERS	25	9 308	12	6 915	7.0	(Z)	20.4	5	(D)	8	(D)
WASTE MATERIALS DEALERS	12	3 421	6	1 931	4.9	(Z)	26.6	1	(D)	5	(D)
TOBACCO: TOBACCO PRODUCTS DISTRIBUTORS	7	12 022	6	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	(D)	3	6 030	1.2	(Z)	19.8	8	(D)	2	(D)
BEER DISTRIBUTORS	9	12 426	3	6 030	1.2	(Z)	19.8	6	396	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	4	(D)	...	...	...	...	...	2	(D)	2	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	14	(D)	11	11 132	10.9	0.06	17.7	1	(D)	2	(D)
FINE AND COARSE PAPER WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	2 065	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	9	1 969	5	1 677	14.7	0.18	30.6	...	...	4	292
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
LUMBER: CONSTRUCTION MATERIALS DISTRIBUTORS	29	22 676	17	18 773	15.2	0.07	11.8	1	(D)	11	(D)
LUMBER, MILLWORK WHOLESALERS	15	17 732	7	14 686	16.0	0.06	9.2	1	(D)	7	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	14	4 944	10	4 087	12.1	0.10	21.0	...	...	4	857
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	12	2 912	5	2 450	12.9	0.08	26.4	3	134	4	328
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FARM SUPPLIES WHOLESALERS	5	5 587	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)
JEWELRY WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	9	1 505	...	...	...	...	...	1	(D)	8	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	197	1	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	20	6 344	9	4 079	11.7	0.05	20.4	1	(D)	10	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Insufficient cash-credit analysis to show separately.

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
DENVER, COLO., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 174	823 751	741	578 632	9.7	0.17	15.1	50	27 729	383	222 390
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	149	(D)	87	35 988	9.9	0.16	22.9	5	(D)	57	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	(D)	4	3 789	5.2	0.11	12.4	2	(D)	8	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	118	(D)	71	26 620	10.2	0.14	25.0	3	259	44	(D)
TIRE, TUBE WHOLESALERS	17	6 826	12	5 579	11.7	0.29	20.2	...	...	5	1 247
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	50	33 775	35	15 966	9.1	0.11	18.9	2	(D)	13	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	21	27 032	12	10 974	7.6	0.09	17.3	2	(D)	7	(D)
PAINT, VARNISH WHOLESALERS	14	(D)	14	(D)	(D)	(D)	(D)	...	...	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	15	(D)	9	2 923	14.6	0.14	20.5	...	...	6	(D)
DRY GOODS, APPAREL WHOLESALERS	32	(D)	23	19 398	12.2	0.20	16.0	...	...	9	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	5	(D)	(D)	(D)	(D)	...	...	4	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	22	(D)	17	(D)	(D)	(D)	(D)	...	...	5	(D)
FOOTWEAR WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	132	162 211	79	(1)	(1)	(1)	(1)	14	(1)	39	(1)
GENERAL-LINE GROCERY WHOLESALERS	10	(D)	2	(D)	(D)	(D)	(D)	6	(D)	2	(D)
DAIRY PRODUCTS DISTRIBUTORS	4	(D)	1	(D)	(D)	(D)	(D)	...	...	3	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	10	9 380	5	(D)	(D)	(D)	(D)	...	...	5	(D)
CONFECTIONERY WHOLESALERS	5	1 316	4	(D)	(D)	(D)	(D)	...	...	1	(D)
FISH, SEAFOOD DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	27	(D)	18	29 178	3.1	0.02	7.8	2	(D)	7	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	37	14 250	30	12 711	5.0	0.19	11.9	1	(D)	6	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	36	19 253	17	17 314	7.7	0.23	14.8	5	309	14	1 630
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	29	43 055	9	22 390	6.9	0.10	6.5	8	8 845	12	11 820
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	16	20 305	4	(1)	(1)	(1)	(1)	4	(1)	8	(1)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	6	(D)	2	(D)	(D)	(D)	(D)	3	(D)	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	3	(D)	(D)	(D)	(D)	1	(D)	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	75	81 747	52	68 298	12.6	0.26	16.3	2	(D)	21	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	27	24 939	19	(D)	(D)	(D)	(D)	...	...	8	4 041
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	25	(D)	17	31 853	11.9	0.24	13.2	2	(D)	6	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	17	(D)	12	4 563	9.4	0.11	22.1	...	...	5	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	58	45 049	48	42 031	14.7	0.38	17.3	1	(D)	9	(D)
HARDWARE WHOLESALERS	10	12 905	7	12 523	13.4	0.40	20.0	...	...	3	382
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	35	28 308	32	(D)	(D)	(D)	(D)	...	...	3	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	13	3 836	9	(D)	(D)	(D)	(D)	1	(D)	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	259	136 959	174	84 728	12.0	0.23	20.7	3	(D)	82	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	37	8 044	25	6 506	14.3	0.28	21.0	...	...	12	1 538
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	25	33 013	19	(D)	(D)	(D)	(D)	...	...	6	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	65	37 472	42	22 601	11.0	0.11	19.0	1	(D)	22	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	37	(D)	23	6 376	9.5	0.14	22.2	...	...	14	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	13	(D)	7	6 261	5.4	0.05	15.6	...	...	6	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	34	14 911	23	(1)	(1)	(1)	(1)	...	...	11	(1)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	40	21 494	28	11 359	12.1	0.20	26.3	2	(D)	10	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	8	(D)	7	(D)	(D)	(D)	(D)	...	...	1	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS. . . . .	...	...	...	...	...	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	39	(D)	21	16 145	9.3	0.14	19.3	2	(D)	16	(D)
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	32	(D)	17	(D)	(D)	(D)	(D)	2	(D)	13	(D)
NONFERROUS METALS DISTRIBUTORS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	32	9 096	16	7 157	9.1	0.06	19.0	6	245	10	1 694
IRON, STEEL SCRAP DEALERS	19	4 006	8	3 504	8.1	(Z)	16.4	5	(D)	6	(D)
WASTE MATERIALS DEALERS	13	5 090	8	3 653	10.1	0.11	21.5	1	(D)	4	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	(D)	16	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER DISTRIBUTORS	8	(D)	8	(D)	(D)	(D)	(D)	...	...	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	21	(D)	15	24 806	7.7	0.08	13.2	...	...	6	(D)
FINE AND COARSE PAPER WHOLESALERS	4	20 688	4	20 688	7.6	0.06	11.7	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	(D)	7	(D)	(D)	(D)	(D)	...	...	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	10	(D)	4	(D)	(D)	(D)	(D)	...	...	6	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	48	22 850	33	18 745	9.7	0.24	18.2	...	...	15	4 105
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	21	(D)	17	6 534	10.9	0.41	22.3	...	...	4	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	27	(D)	16	12 211	9.1	0.15	16.0	...	...	11	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	66	46 677	42	37 484	10.6	0.07	12.8	...	...	24	9 143
LUMBER, MILLWORK WHOLESALERS	35	(D)	22	24 412	10.4	0.03	9.4	...	...	13	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	31	(D)	20	13 072	10.9	0.15	19.0	...	...	11	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	39	13 305	26	11 709	14.4	0.30	19.7	2	(D)	11	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
FARM SUPPLIES WHOLESALERS	14	4 890	7	3 683	12.7	0.08	15.1	...	...	7	1 207
JEWELRY WHOLESALERS	16	(D)	13	(D)	(D)	(D)	(D)	...	...	3	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	23	(D)	3	(D)	(D)	(D)	(D)	...	...	20	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	9	(D)	5	(D)	(D)	(D)	(D)	...	...	4	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	5	3 667	14.6	0.25	19.6	...	...	3	(D)
OTHER MERCHANT WHOLESALERS	45	(D)	24	4 918	10.8	0.22	27.5	4	(D)	17	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
DETROIT, MICH., SMSA											
MERCHANT WHOLESALERS, TOTAL	3 586	2 473 401	2 085	1 693 798	9.6	0.21	16.3	337	130 950	1 164	648 653
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	432	153 589	226	(1)	(1)	(1)	(1)	31	(1)	175	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	53	40 897	15	(1)	(1)	(1)	(1)	5	(1)	33	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	347	(D)	199	62 287	11.7	0.10	24.4	23	(D)	125	(D)
TIRE, TUBE WHOLESALERS	32	(D)	12	6 164	9.1	0.19	17.8	3	(D)	17	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	154	89 473	94	77 221	8.3	0.10	18.6	7	785	53	11 467
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	69	59 663	48	53 046	7.3	0.06	17.2	5	(D)	16	(D)
PAINT, VARNISH WHOLESALERS	32	9 658	23	8 677	10.5	0.30	27.8	...	...	9	981
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	53	20 152	23	15 498	10.4	0.12	18.5	2	(D)	28	(D)
DRY GOODS, APPAREL WHOLESALERS	70	26 577	46	22 894	12.9	0.15	16.2	1	(D)	23	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	22	(D)	14	(D)	(D)	(D)	(D)	1	(D)	7	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	44	(D)	28	14 280	13.5	0.15	16.3	...	...	16	(D)
FOOTWEAR WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	537	598 623	291	(1)	(1)	(1)	(1)	74	(1)	172	(1)
GENERAL-LINE GROCERY WHOLESALERS	36	226 107	18	81 393	4.9	0.08	7.6	8	(D)	10	(D)
DAIRY PRODUCTS DISTRIBUTORS	54	22 489	25	17 345	8.0	0.12	15.4	10	1 060	19	4 084
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	49	67 470	29	48 599	3.6	0.09	4.7	4	1 178	16	17 693
CONFECTIONERY WHOLESALERS	16	2 945	10	2 486	5.4	(Z)	14.7	2	(D)	4	(D)
FISH, SEAFOOD DISTRIBUTORS	18	23 347	14	19 922	4.3	0.20	10.8	2	(D)	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	130	107 649	90	95 831	4.7	0.07	8.4	1	2 625	29	9 193
FRESH FRUIT, VEGETABLE WHOLESALERS	111	75 501	49	(1)	(1)	(1)	(1)	22	(1)	40	(1)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	123	73 115	56	60 937	4.4	0.10	13.0	15	2 473	52	9 705
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	4 009	5	(1)	(1)	(1)	(1)	...	...	5	(1)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	9	(D)	5	1 274	4.6	(Z)	12.2	...	...	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	178	168 087	108	122 431	12.2	0.49	16.6	11	1 111	59	44 545
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	20	40 209	9	34 787	15.2	0.41	12.3	...	...	11	5 422
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	59	43 650	41	31 023	16.4	0.48	19.2	...	...	18	12 627
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	46	(D)	29	43 590	9.8	0.63	15.4	2	(D)	15	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	53	(D)	29	13 031	9.1	0.20	25.8	9	(D)	15	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	193	143 993	129	121 172	14.6	0.56	19.0	3	267	61	22 554
HARDWARE WHOLESALERS	67	52 332	38	43 183	13.1	0.20	20.1	...	...	29	9 149
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	89	(D)	63	71 425	15.4	0.80	17.9	1	(D)	25	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	37	(D)	28	6 564	15.7	0.27	24.1	2	(D)	7	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	697	284 068	460	232 929	12.3	0.16	23.0	23	1 637	214	49 503
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	68	19 147	46	16 532	13.2	0.21	24.6	3	(D)	19	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	22	(D)	18	25 958	14.5	0.39	21.4	...	...	4	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	211	67 833	136	49 582	13.0	0.17	22.5	8	689	67	17 562
INDUSTRIAL SUPPLIES DISTRIBUTORS	212	93 998	144	77 009	12.1	0.13	25.6	2	(D)	66	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	16	(D)	11	21 778	5.7	0.02	13.4	...	...	5	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	63	21 297	35	17 909	15.7	0.06	24.2	4	88	24	3 300
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	91	25 431	63	21 347	12.5	0.18	24.8	5	140	23	3 944
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	14	3 455	7	2 813	9.7	0.18	20.7	1	(D)	6	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	179	195 340	129	167 845	11.4	0.32	21.9	2	(D)	48	(D)
COAL WHOLESALERS	12	10 935	10	10 377	14.4	0.03	7.4	1	(D)	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	138	145 394	101	125 624	10.8	0.33	25.6	1	(D)	36	(D)
NONFERROUS METALS DISTRIBUTORS	29	39 011	18	31 844	12.7	0.39	11.6	...	...	11	7 167
SCRAP, WASTE MATERIALS DEALERS	265	(D)	115	102 673	8.0	0.10	15.0	77	(D)	73	25 396
IRON, STEEL SCRAP DEALERS	141	93 228	59	73 148	7.4	0.10	11.8	44	2 736	38	17 344
WASTE MATERIALS DEALERS	124	(D)	56	29 525	9.4	0.10	22.8	33	(D)	35	8 052
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	50	(D)	36	78 194	2.8	0.07	4.3	10	7 630	4	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	104	192 393	23	(1)	(1)	(1)	(1)	63	(1)	18	(1)
BEER DISTRIBUTORS	67	(D)	18	20 959	1.0	0.02	19.1	33	(D)	16	(D)
WINE, DISTILLED SPIRITS WHOLESALERS	37	(D)	5	5 431	7.8	(Z)	14.8	30	(D)	2	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	78	66 917	51	63 522	9.9	0.13	13.8	3	(D)	24	(D)
FINE AND COARSE PAPER WHOLESALERS	7	30 738	6	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	31	16 826	17	15 490	7.9	0.26	15.2	1	(D)	13	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	31	(D)	20	7 608	14.2	0.16	18.8	2	(D)	9	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	94	56 678	55	42 643	12.1	0.25	19.0	2	(D)	37	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	39	13 972	23	10 297	16.3	0.29	21.8	...	...	16	3 675
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	55	42 706	32	32 346	10.7	0.24	18.1	2	(D)	21	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	207	155 521	137	108 835	14.5	0.25	16.5	6	510	64	46 176
LUMBER, MILLWORK WHOLESALERS	98	87 098	63	64 996	13.3	0.18	12.8	1	(D)	34	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	109	68 423	74	43 839	16.2	0.37	22.0	5	(D)	30	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	61	20 482	41	17 807	13.6	0.38	18.1	2	(D)	18	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	13	8 958	5	(D)	(D)	(D)	(D)	5	1 091	3	(D)
FARM SUPPLIES WHOLESALERS	20	(D)	12	9 715	6.8	0.14	10.4	1	(D)	7	(D)
JEWELRY WHOLESALERS	41	(D)	30	7 628	20.9	0.26	22.0	3	(D)	8	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	30	11 237	7	1 787	7.0	0.06	14.5	1	(D)	22	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	20	(D)	12	3 234	5.8	0.37	25.0	1	(D)	7	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	20	4 319	9	1 958	12.6	0.15	28.0	2	(D)	9	(D)
OTHER MERCHANT WHOLESALERS	133	43 620	64	(1)	(1)	(1)	(1)	9	(1)	60	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
FORT WORTH, TEX., SMSA											
MERCHANT WHOLESALERS, TOTAL	663	498 015	375	363 461	9.7	0.24	13.1	42	24 141	246	110 413
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	93	32 263	57	(1)	(1)	(1)	(1)	4	(1)	32	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	(D)	8	4 354	6.0	0.25	9.8	1	(D)	5	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	74	18 400	45	13 487	11.6	0.39	23.9	3	(D)	26	(D)
TIRE, TUBE WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	23	17 305	14	15 832	10.4	0.23	11.1	1	(D)	8	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	12	14 074	8	13 373	10.1	0.07	11.2	1	(D)	3	(D)
PAINT, VARNISH WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS	5	(D)	1	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4	(D)	1	(D)	(D)	(D)	(D)	...	...	3	151
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
FOOTWEAR WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	81	82 764	31	68 973	5.0	0.08	9.7	13	2 020	37	11 771
GENERAL-LINE GROCERY WHOLESALERS	4	26 376	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	6	(D)	...	...	...	...	...	2	(D)	4	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	1 780	2	(D)	(D)	(D)	(D)	2	(D)	3	215
CONFECTIONERY WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
FISH, SEAFOOD DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	17	(D)	7	28 012	3.9	0.05	10.3	2	(D)	8	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	24	13 984	12	12 997	3.6	0.11	16.3	2	(D)	10	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	19	8 168	6	6 372	3.9	(Z)	5.6	4	319	9	1 477
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	28	81 709	9	46 421	2.9	0.01	3.5	2	(D)	17	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	14	67 007	6	(1)	(1)	(1)	(1)	...	...	8	(1)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	10	12 014	2	(D)	(D)	(D)	(D)	2	(D)	6	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	4	2 688	1	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	43	29 486	30	25 985	12.8	0.16	10.8	...	...	13	3 601
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	15	(D)	1	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	16	(D)	8	2 207	12.5	0.18	27.9	...	...	8	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	43	20 756	28	15 452	12.4	0.45	19.2	1	(D)	14	(D)
HARDWARE WHOLESALERS	10	(D)	6	(D)	(D)	(D)	(D)	...	...	4	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	9 920	11	8 624	13.0	0.65	15.7	1	(D)	3	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	18	(D)	11	(D)	(D)	(D)	(D)	...	...	7	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	133	85 619	92	70 508	18.6	0.62	20.5	2	(D)	39	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	18	4 858	12	4 092	14.3	0.10	21.3	...	...	6	766
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	7	3 129	6	(D)	(D)	(D)	(D)	...	...	1	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	37	44 903	23	38 830	22.2	0.87	18.7	1	(D)	13	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	18	9 192	14	8 321	16.2	0.50	24.5	...	...	4	871
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	13	(D)	11	(D)	(D)	(D)	(D)	...	...	2	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	20	5 383	13	3 867	8.8	0.41	21.6	1	(D)	6	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	17	(D)	11	(D)	(D)	(D)	(D)	...	...	6	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	12	6 607	5	(D)	(D)	(D)	(D)	...	...	7	(D)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	9	(D)	4	(D)	(D)	(D)	(D)	...	...	5	(D)
NONFERROUS METALS DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	20	7 664	10	6 795	8.4	0.03	18.6	4	416	6	453
IRON, STEEL SCRAP DEALERS	9	3 575	4	(D)	(D)	(D)	(D)	2	(D)	3	(D)
WASTE MATERIALS DEALERS	11	4 089	6	(D)	(D)	(D)	(D)	2	(D)	3	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	3	(D)	(D)	(D)	(D)	3	7 336	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	19	35 400	10	25 377	7.8	0.01	9.2	3	(D)	6	(D)
BEER DISTRIBUTORS	11	12 603	3	(D)	(D)	(D)	(D)	3	(D)	5	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	8	22 797	7	(D)	(D)	(D)	(D)	...	...	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	12	(D)	9	10 700	8.9	0.05	15.6	...	...	3	(D)
FINE AND COARSE PAPER WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	7	1 375	4	(D)	(D)	(D)	(D)	...	...	3	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	20	(D)	15	6 015	10.7	0.37	19.1	...	...	5	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	4 918	12	(D)	(D)	(D)	(D)	...	...	2	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	37	21 201	21	16 407	10.9	0.16	10.9	1	(D)	15	(D)
LUMBER, MILLWORK WHOLESALERS	21	15 599	13	12 568	10.3	0.18	9.6	...	...	8	3 031
CONSTRUCTION MATERIALS DISTRIBUTORS	16	5 602	8	3 839	12.9	0.13	15.4	1	(D)	7	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	9	2 909	6	2 766	10.6	0.33	17.2	1	(D)	2	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM SUPPLIES WHOLESALERS	12	14 340	8	12 970	2.1	0.08	9.5	2	(D)	2	(D)
JEWELRY WHOLESALERS	3	328	3	328	6.7	(Z)	17.4	...	...	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	24	13 551	3	(D)	(D)	(D)	(D)	1	(D)	20	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	7	940	5	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	24	5 805	11	(1)	(1)	(1)	(1)	4	(1)	9	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
GARY-HAMMOND-EAST CHICAGO, IND., SMSA											
MERCHANT WHOLESALERS, TOTAL	327	172 534	188	114 194	7.9	0.12	15.2	31	13 994	108	44 346
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	47	(D)	29	8 491	7.5	0.14	27.7	1	(D)	17	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	8	(D)	3	(D)	(D)	(D)	(D)	...	...	5	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	36	9 330	24	6 411	8.4	0.16	29.6	1	(D)	11	(D)
TIRE, TUBE WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	9	1 207	6	671	15.8	0.15	27.4	2	(D)	1	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
PAINT, VARNISH WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	42	22 293	21	17 550	3.2	0.05	9.6	7	1 282	14	3 461
GENERAL-LINE GROCERY WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	5	(D)	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	(D)	1	(D)	(D)	(D)	(D)	...	...	3	245
CONFECTIONERY WHOLESALERS	4	796	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
FISH, SEAFOOD DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	7	3 305	4	1 242	4.3	(Z)	10.8	1	(D)	2	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	10	3 797	6	3 199	3.1	0.03	18.8	1	(D)	3	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	8	1 508	4	866	4.0	0.12	17.0	2	(D)	2	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	17	14 677	14	14 136	9.8	0.13	11.7	...	...	3	541
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	6 919	3	6 919	...	...	...	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	5 690	4	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	27	9 938	23	8 355	13.2	0.55	21.4	1	(D)	3	(D)
HARDWARE WHOLESALERS	5	1 662	3	(D)	(D)	(D)	(D)	...	...	2	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	6 981	14	(D)	(D)	(D)	(D)	...	...	1	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	7	1 295	6	(D)	(D)	(D)	(D)	1	(D)	...	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	53	22 065	32	14 761	12.7	0.16	21.9	1	(D)	20	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	10	1 832	3	558	25.1	0.90	33.3	1	(D)	6	(D)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	8	(D)	3	1 139	9.9	0.18	17.1	...	...	5	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	14	8 589	11	(D)	(D)	(D)	(D)	...	...	3	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	2	(D)	...	...	...	...	...	...	...	2	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	7	1 944	5	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	8	588	7	(D)	(D)	(D)	(D)	...	...	1	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	1	(D)	...	...	...	...	...	...	...	1	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR. . . . .	...	...	...	...	...	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	6	9 364	3	(D)	(D)	(D)	(D)	...	...	3	(D)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
NONFERROUS METALS DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	28	11 618	9	8 260	8.0	(Z)	14.9	8	770	11	2 588
IRON, STEEL SCRAP DEALERS	15	6 579	6	(D)	(D)	(D)	(D)	5	(D)	4	(D)
WASTE MATERIALS DEALERS	13	5 039	3	(D)	(D)	(D)	(D)	3	(D)	7	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	14	(D)	12	15 611	3.9	0.04	6.9	1	(D)	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	14	19 755	4	(D)	(D)	(D)	(D)	8	10 631	2	(D)
BEER DISTRIBUTORS	12	(D)	2	(D)	(D)	(D)	(D)	8	10 631	2	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	6	(D)	2	(D)	(D)	(D)	(D)	...	...	4	(D)
FINE AND COARSE PAPER WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	3	523	1	(D)	(D)	(D)	(D)	...	...	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	23	10 850	13	(1)	(1)	(1)	(1)	...	...	10	(1)
LUMBER, MILLWORK WHOLESALERS	13	8 653	7	(1)	(1)	(1)	(1)	...	...	6	(1)
CONSTRUCTION MATERIALS DISTRIBUTORS	10	2 197	6	1 891	10.7	0.16	20.0	...	...	4	306
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	3	151	2	(D)	(D)	(D)	(D)	...	...	1	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	4 518	5	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM SUPPLIES WHOLESALERS	3	942	2	(D)	(D)	(D)	(D)	1	(D)	...	...
JEWELRY WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	8	(D)	1	(D)	(D)	(D)	(D)	...	...	7	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	7	394	4	167	16.2	(Z)	22.8	1	(D)	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B₁-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
HARTFORD, CONN., SMSA											
MERCHANT WHOLESALERS, TOTAL	671	408 425	460	328 217	12.0	0.19	15.3	24	2 254	187	77 954
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	67	17 147	40	12 724	13.5	0.32	24.9	7	230	20	4 193
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	3 992	3	(D)	(D)	(D)	(D)	2	(D)	9	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	49	(D)	35	9 446	13.1	0.35	27.5	4	(D)	10	2 948
TIRE, TUBE WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	18	(D)	14	14 851	12.6	0.16	14.6	...	...	4	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
PAINT, VARNISH WHOLESALERS	4	1 711	3	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS	14	(D)	8	3 307	17.8	0.12	11.9	2	(D)	4	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4	425	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	10	(D)	6	(D)	(D)	(D)	(D)	1	(D)	3	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	92	67 264	69	57 252	5.4	0.12	9.2	6	251	17	9 761
GENERAL-LINE GROCERY WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
CONFECTIONERY WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
FISH, SEAFOOD DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	25	22 013	20	17 724	4.7	0.25	6.7	2	(D)	3	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	29	16 761	22	15 603	5.1	0.09	12.4	1	(D)	6	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	7 828	16	6 189	7.0	0.02	13.7	3	134	5	1 503
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	8	12 579	2	(D)	(D)	(D)	(D)	...	...	6	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	2	(D)	(D)	(D)	(D)	...	...	5	(D)
ELECTRICAL GOODS DISTRIBUTORS	42	48 918	36	(D)	(D)	(D)	(D)	...	...	6	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	12	(D)	12	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	16	(D)	12	(D)	(D)	(D)	(D)	...	...	4	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	9	2 274	8	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	62	24 360	48	22 254	14.8	0.33	19.1	...	...	14	2 106
HARDWARE WHOLESALERS	12	(D)	9	(D)	(D)	(D)	(D)	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	38	16 130	28	14 917	15.2	0.38	18.2	...	...	10	1 213
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	12	(D)	11	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	134	49 464	87	38 487	14.2	0.16	20.7	3	(D)	44	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	24	5 185	15	(1)	(1)	(1)	(1)	...	...	9	(1)
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	15	7 786	9	6 139	21.2	0.24	16.6	1	(D)	5	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	34	12 756	19	9 066	15.9	0.18	23.3	1	(D)	14	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	28	9 570	21	7 897	10.0	0.16	24.0	...	...	7	1 673
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	13	4 332	10	4 207	15.6	0.05	22.7	...	...	3	125
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	12	(D)	9	(D)	(D)	(D)	(D)	...	...	3	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	14	12 148	7	(1)	(1)	(1)	(1)	...	...	7	(1)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	11	(D)	7	(D)	(D)	(D)	(D)	...	...	4	(D)
NONFERROUS METALS DISTRIBUTORS	3	(D)	...	...	...	...	...	...	...	3	(D)
SCRAP, WASTE MATERIALS DEALERS	22	12 964	12	11 773	17.9	(2)	17.9	3	(D)	7	(D)
IRON, STEEL SCRAP DEALERS	13	8 445	4	(D)	(D)	(D)	(D)	3	(D)	6	(D)
WASTE MATERIALS DEALERS	9	4 519	8	(D)	(D)	(D)	(D)	...	...	1	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	13	(D)	10	12 158	6.5	0.11	4.0	...	...	3	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	35 228	16	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER DISTRIBUTORS	10	13 584	10	13 584	9.0	0.04	17.4	...	...	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	21 644	6	(D)	(D)	(D)	(D)	...	...	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	22	12 421	19	11 358	11.7	0.12	17.8	...	...	3	1 063
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	(D)	5	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	4 335	7	3 272	13.7	0.34	17.7	...	...	3	1 063
STATIONERY, OFFICE SUPPLIES WHOLESALERS	5	3 808	5	3 808	13.3	0.05	24.8	...	...	...	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	31	15 285	21	13 707	18.3	0.42	15.7	1	(D)	9	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	2 944	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	17	12 341	14	(D)	(D)	(D)	(D)	...	...	3	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	46	29 519	33	19 847	14.4	0.37	15.9	1	(D)	12	(D)
LUMBER, MILLWORK WHOLESALERS	23	18 095	14	10 048	13.0	0.28	16.3	1	(D)	8	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	23	11 424	19	9 799	15.9	0.47	15.5	...	...	4	1 625
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	8	2 620	6	2 562	16.8	0.27	13.5	1	(D)	1	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM SUPPLIES WHOLESALERS	7	1 831	4	(D)	(D)	(D)	(D)	...	...	3	(D)
JEWELRY WHOLESALERS	6	526	4	(D)	(D)	(D)	(D)	...	...	2	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	11	5 060	4	(D)	(D)	(D)	(D)	...	...	7	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
OTHER MERCHANT WHOLESALERS	30	8 191	15	(1)	(1)	(1)	(1)	...	...	15	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
HOUSTON, TEX., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 722	1 717 114	988	1 284 665	9.6	0.16	14.1	105	72 046	629	360 403
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	177	70 877	105	51 721	12.1	0.24	20.0	3	814	69	18 342
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	26	18 212	12	(D)	(D)	(D)	(D)	...	...	14	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	143	49 100	86	40 172	13.1	0.22	20.9	3	814	54	8 114
TIRE; TUBE WHOLESALERS	8	3 565	7	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	87	54 150	59	43 205	11.6	0.13	14.3	4	109	24	10 836
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	23	26 516	17	26 291	13.3	0.13	12.8	3	(D)	3	(D)
PAINT, VARNISH WHOLESALERS	19	3 172	15	2 813	9.0	0.28	23.9	1	(D)	3	(D)
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	45	24 462	27	(1)	(1)	(1)	(1)	...	...	18	(1)
DRY GOODS; APPAREL WHOLESALERS	18	(D)	8	6 710	13.0	0.30	17.6	1	(D)	9	(D)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	10	(D)	4	(D)	(D)	(D)	(D)	1	(D)	5	586
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
FOOTWEAR WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	198	271 765	97	195 558	4.7	0.14	8.4	32	40 797	69	35 410
GENERAL-LINE GROCERY WHOLESALERS	18	159 086	8	118 872	5.1	0.17	5.6	7	(D)	3	(D)
DAIRY PRODUCTS DISTRIBUTORS	15	7 893	4	2 877	0.7	0.03	13.0	7	2 734	4	2 282
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	17	5 339	6	3 410	4.3	0.03	13.3	4	(D)	7	(D)
CONFECTIONERY WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
FISH; SEAFOOD DISTRIBUTORS	6	1 919	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
MEAT; MEAT PRODUCTS WHOLESALERS	41	23 700	30	21 158	3.5	0.07	10.5	2	(D)	9	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	44	29 231	20	(1)	(1)	(1)	(1)	7	(1)	17	(1)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	49	(D)	20	26 540	4.7	0.07	13.6	3	(D)	26	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	26	355 271	13	332 826	7.9	0.01	11.5	3	(D)	10	(D)
COTTON MERCHANTS	13	334 514	9	317 628	8.2	0.01	11.8	3	(D)	1	(D)
GRAIN MERCHANTS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	7	11 980	1	(D)	(D)	(D)	(D)	...	...	6	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	116	102 451	77	92 254	9.8	0.22	15.4	1	(D)	38	(D)
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	42	30 171	30	(D)	(D)	(D)	(D)	...	...	12	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	27	39 207	18	36 141	10.7	0.20	13.1	...	...	9	3 066
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	38	(D)	21	10 515	11.1	0.28	25.0	1	(D)	16	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	90	82 081	62	52 219	14.1	0.34	21.5	4	(D)	24	(D)
HARDWARE WHOLESALERS	18	33 124	13	(D)	(D)	(D)	(D)	...	...	5	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	41	25 999	26	(D)	(D)	(D)	(D)	2	(D)	13	(D)
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTR.	31	22 958	23	22 011	15.7	0.16	24.8	2	(D)	6	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	453	256 843	294	192 597	14.3	0.27	18.6	13	2 539	146	61 707
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS	51	13 951	34	10 943	14.9	0.35	25.6	4	(D)	13	(D)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	32	(D)	24	29 583	17.4	0.53	20.0	...	...	8	(D)
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	155	110 506	86	72 821	16.3	0.27	13.4	4	(D)	65	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	113	58 256	75	45 310	10.1	0.21	20.5	3	(D)	35	(D)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	9	(D)	5	(D)	(D)	(D)	(D)	...	...	4	(D)
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	32	16 869	29	16 573	14.5	0.11	25.4	...	...	3	296
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	41	9 087	28	7 464	13.3	0.20	29.0	1	(D)	12	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTR.	20	(D)	13	(D)	(D)	(D)	(D)	1	(D)	6	(D)
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTR.	76	115 169	46	89 333	10.7	0.20	14.8	4	(D)	26	(D)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON; STEEL, AND PRODUCTS DISTRIBUTORS	65	98 920	42	(D)	(D)	(D)	(D)	4	(D)	19	(D)
NONFERROUS METALS DISTRIBUTORS	11	16 249	4	(D)	(D)	(D)	(D)	...	...	7	(D)
SCRAP; WASTE MATERIALS DEALERS	70	(D)	18	17 455	7.6	0.29	21.2	15	(D)	37	(D)
IRON; STEEL SCRAP DEALERS	48	25 214	16	(D)	(D)	(D)	(D)	13	(D)	19	(D)
WASTE MATERIALS DEALERS	22	(D)	2	(D)	(D)	(D)	(D)	2	(D)	18	(D)
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	12	(D)	6	19 399	7.9	0.02	4.2	1	(D)	5	(D)
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	35	(D)	19	63 909	7.1	0.04	11.4	9	6 537	7	(D)
BEER DISTRIBUTORS	26	(D)	11	(D)	(D)	(D)	(D)	9	6 537	6	957
WINES; DISTILLED SPIRITS WHOLESALERS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	36	24 608	26	18 795	10.2	0.21	18.7	1	(D)	9	(D)
FINE AND COARSE PAPER WHOLESALERS	5	6 698	5	6 698	10.3	0.28	17.8	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	7	6 620	7	6 620	11.3	0.14	15.0	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	14	7 285	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	10	4 005	7	(D)	(D)	(D)	(D)	...	...	3	(D)
FURNITURE; HOME FURNISHINGS WHOLESALERS	39	24 634	27	18 961	16.1	0.54	16.9	1	(D)	11	(D)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	18	(D)	12	6 284	14.2	0.48	22.1	...	...	6	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	21	(D)	15	12 677	17.1	0.57	14.3	1	(D)	5	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	100	63 738	57	(1)	(1)	(1)	(1)	5	(1)	38	(1)
LUMBER; MILLWORK WHOLESALERS	54	40 248	26	25 157	10.9	0.27	13.6	2	(D)	26	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	46	23 490	31	15 812	16.5	0.39	23.0	3	(D)	12	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	26	10 941	16	7 907	12.9	0.42	19.8	1	(D)	9	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
FARM SUPPLIES WHOLESALERS	12	10 964	9	8 867	5.3	0.07	7.6	...	...	3	2 097
JEWELRY WHOLESALERS	14	(D)	6	2 209	23.2	0.32	27.1	1	(D)	7	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS; TERMINALS)	53	102 616	10	4 623	6.1	0.13	12.1	3	(D)	40	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
FLOWERS; BULBS; PLANTS WHOLESALERS	8	(D)	5	975	18.7	0.62	23.7	...	...	3	(D)
OTHER MERCHANT WHOLESALERS	64	29 668	21	19 175	8.1	0.19	18.2	3	(D)	40	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
INDIANAPOLIS, IND., SMSA											
MERCHANT WHOLESALERS, TOTAL	937	796 830	568	643 362	8.0	0.18	14.2	59	34 552	310	118 916
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	83	42 598	50	32 065	8.7	0.17	18.8	4	(D)	29	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	7 331	6	(D)	(D)	(D)	(D)	...	...	5	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	67	(D)	42	28 360	8.9	0.13	18.9	4	(D)	21	(D)
TIRE, TUBE WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	40	47 002	30	43 836	9.6	0.16	15.2	2	(D)	8	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	11	(D)	9	34 218	9.3	0.16	13.7	1	(D)	1	(D)
PAINT, VARNISH WHOLESALERS	13	(D)	11	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	16	9 600	10	(D)	(D)	(D)	(D)	1	(D)	5	(D)
DRY GOODS, APPAREL WHOLESALERS	15	(D)	...	22 445	7.9	0.01	11.3	1	(D)	4	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	13	(D)	8	(D)	(D)	(D)	(D)	1	(D)	4	(D)
FOOTWEAR WHOLESALERS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	126	103 335	68	68 978	3.6	0.11	13.5	15	9 279	43	25 078
GENERAL-LINE GROCERY WHOLESALERS	7	22 710	4	12 596	3.6	0.05	12.7	1	(D)	2	(D)
DAIRY PRODUCTS DISTRIBUTORS	11	12 171	2	(D)	(D)	(D)	(D)	3	200	6	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
CONFECTIONERY WHOLESALERS	6	1 388	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FISH, SEAFOOD DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	19	(D)	10	6 242	4.8	0.05	13.9	3	(D)	6	1 349
FRESH FRUIT, VEGETABLE WHOLESALERS	43	37 735	26	31 325	2.4	0.20	14.1	5	527	12	5 883
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	35	20 567	19	14 178	4.7	0.02	13.8	2	(D)	14	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	13	95 884	4	(D)	(D)	(D)	(D)	3	(D)	6	8 461
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	9	(D)	3	(D)	(D)	(D)	(D)	3	(D)	3	7 374
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	2	(D)	...	...	...	...	...	...	...	2	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	75	67 994	45	60 148	11.6	0.27	14.0	1	(D)	29	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	2	(D)	(D)	(D)	(D)	...	...	6	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	19	(D)	12	(D)	(D)	(D)	(D)	...	...	7	1 835
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	25	41 082	19	39 113	2.6	0.30	13.1	...	...	6	1 969
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	23	(D)	12	4 732	10.3	0.08	21.0	1	(D)	10	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	57	54 025	44	44 871	12.2	0.34	20.7	1	(D)	12	(D)
HARDWARE WHOLESALERS	16	(D)	12	(D)	(D)	(D)	(D)	1	(D)	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	30	23 963	23	23 116	13.0	0.42	19.3	...	...	7	847
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	11	(D)	9	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	207	94 681	126	72 893	11.0	0.23	21.5	2	(D)	79	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	32	8 579	19	6 504	10.4	0.28	28.1	...	...	13	2 075
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	16	17 454	12	14 326	12.7	0.52	20.0	...	...	4	3 128
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	58	18 448	29	11 169	9.8	0.19	22.0	2	(D)	27	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	36	20 348	26	18 896	8.2	0.08	21.2	...	...	10	1 452
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	7	10 484	5	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	26	11 347	16	(¹)	(¹)	(¹)	(¹)	...	...	10	(¹)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	29	(D)	18	5 531	13.3	0.47	24.4	...	...	11	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	33	36 313	16	28 016	10.7	0.16	17.0	...	...	17	8 297
COAL WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	21	27 949	12	23 099	9.9	0.16	18.9	...	...	9	4 850
NONFERROUS METALS DISTRIBUTORS	8	(D)	2	(D)	(D)	(D)	(D)	...	...	6	(D)
SCRAP, WASTE MATERIALS DEALERS	43	15 973	22	14 165	8.9	0.06	22.2	12	1 033	9	775
IRON, STEEL SCRAP DEALERS	22	8 251	12	7 400	8.6	0.11	22.4	8	(D)	2	(D)
WASTE MATERIALS DEALERS	21	7 722	10	6 765	9.3	(Z)	22.0	4	(D)	7	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	11	(D)	8	17 833	4.4	0.06	6.7	1	(D)	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	19	47 362	11	35 5.0	4.6	0.06	11.5	7	(D)	1	(D)
BEER DISTRIBUTORS	13	(D)	5	(D)	(D)	(D)	(D)	7	(D)	1	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	6	(D)	6	(D)	(D)	(D)	(D)	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	33	32 139	24	28 318	10.3	0.06	15.4	3	(D)	6	(D)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	(D)	5	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	15	15 487	9	12 000	13.0	0.13	11.7	2	(D)	4	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	11	2 198	8	1 864	7.9	(Z)	32.6	1	(D)	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	29	16 648	22	14 023	10.7	0.16	18.7	...	...	7	2 625
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	17	(D)	12	(D)	(D)	(D)	(D)	...	...	5	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	59	40 812	40	30 738	10.4	0.27	16.2	1	(D)	18	(D)
LUMBER, MILLWORK WHOLESALERS	33	26 660	22	21 851	10.1	0.22	14.4	...	...	11	4 809
CONSTRUCTION MATERIALS DISTRIBUTORS	26	14 152	18	8 887	11.3	0.41	20.6	1	(D)	7	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	19	(D)	13	7 291	10.2	0.15	18.1	2	(D)	4	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
FARM SUPPLIES WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
JEWELRY WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	17	(D)	3	1 581	6.2	(Z)	17.0	...	...	14	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	7	462	5	251	12.4	(Z)	51.8	1	(D)	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER MERCHANT WHOLESALERS	30	6 314	15	4 460	13.2	0.16	18.4	2	(D)	13	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

¹ Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
JERSEY CITY, N. J., SMSA											
MERCHANT WHOLESALERS, TOTAL	904	561 220	534	422 840	10.6	0.13	14.1	48	6 263	322	132 117
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	54	(D)	30	13 502	6.6	0.10	15.6	1	(D)	23	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	9 200	5	7 534	2.9	(Z)	7.6	1	(D)	8	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	36	(D)	22	(D)	(D)	(D)	(D)	...	...	14	1 743
TIRE, TUBE WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	54	24 364	32	19 771	12.8	0.14	15.6	2	(D)	20	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	19	(D)	8	12 126	11.7	0.10	14.0	1	(D)	10	(D)
PAINT, VARNISH WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	28	(D)	18	(D)	(D)	(D)	(D)	1	(D)	9	(D)
DRY GOODS, APPAREL WHOLESALERS	62	(D)	34	23 298	14.1	0.10	17.3	5	(D)	23	6 723
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	34	(D)	20	(D)	(D)	(D)	(D)	1	(D)	13	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	25	(D)	11	13 412	15.6	0.13	21.8	4	525	10	(D)
FOOTWEAR WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	140	104 488	85	88 438	7.4	0.13	10.2	14	3 154	41	12 896
GENERAL-LINE GROCERY WHOLESALERS	4	3 662	3	(D)	(D)	(D)	(D)	1	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	21	(D)	12	4 503	7.1	0.07	14.0	1	(D)	8	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
CONFECTIONERY WHOLESALERS	8	3 792	5	3 483	6.3	0.29	11.5	2	(D)	1	(D)
FISH, SEAFOOD DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	40	(D)	28	33 134	6.0	0.17	7.5	4	(D)	8	4 813
FRESH FRUIT, VEGETABLE WHOLESALERS	16	(D)	8	2 797	4.4	(Z)	12.4	1	(D)	7	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	46	47 445	25	41 534	8.9	0.08	11.5	5	305	16	5 606
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
COTTON MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GRAIN MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	44	54 803	24	12 947	12.0	0.29	15.0	1	(D)	19	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	(D)	11	(D)	(D)	(D)	(D)	...	...	13	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	14	(D)	9	1 450	13.8	0.21	22.6	1	(D)	4	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	44	(D)	31	12 042	13.3	0.22	18.3	...	...	13	(D)
HARDWARE WHOLESALERS	15	(D)	10	(D)	(D)	(D)	(D)	...	...	5	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	21	9 458	17	8 886	12.9	0.25	16.4	...	...	4	572
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	8	(D)	4	(D)	(D)	(D)	(D)	...	...	4	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	138	(D)	81	50 073	11.3	0.11	19.6	5	(D)	52	10 522
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	19	3 979	12	3 485	17.8	0.37	35.8	3	(D)	4	(D)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	37	8 992	20	6 027	9.2	0.17	24.2	1	(D)	16	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	42	33 043	21	27 657	8.8	0.04	15.3	1	(D)	20	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	5	3 377	2	(D)	(D)	(D)	(D)	...	...	3	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	7	(D)	2	(D)	(D)	(D)	(D)	...	...	5	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS. . . . .	...	...	...	...	...	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	41	47 560	27	38 483	12.8	0.08	18.0	...	...	14	9 077
COAL WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	30	32 678	20	24 980	12.0	0.10	24.1	...	...	10	7 698
NONFERROUS METALS DISTRIBUTORS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	93	35 800	38	(¹)	(¹)	(¹)	(¹)	17	(¹)	38	(¹)
IRON, STEEL SCRAP DEALERS	37	22 828	14	15 444	3.8	0.05	12.2	8	(D)	15	(D)
WASTE MATERIALS DEALERS	56	12 972	24	8 091	9.6	0.02	16.4	9	(D)	23	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	20	22 089	19	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	(D)	13	(D)	(D)	(D)	(D)	...	...	...	...
BEER DISTRIBUTORS	6	8 575	6	8 575	6.8	0.00	12.6	...	...	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	(D)	7	(D)	(D)	(D)	(D)	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	37	(D)	29	14 034	12.9	0.07	15.3	...	...	8	(D)
FINE AND COARSE PAPER WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	29	(D)	23	12 930	13.0	0.07	14.4	...	...	6	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	19	(D)	9	7 995	9.9	0.08	16.3	...	...	10	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	4	(D)	(D)	(D)	(D)	...	...	4	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	7 856	5	(D)	(D)	(D)	(D)	...	...	6	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	34	(D)	20	18 507	16.6	0.34	15.1	1	(D)	13	(D)
LUMBER, MILLWORK WHOLESALERS	16	(D)	9	14 543	17.1	0.30	12.8	1	(D)	6	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	18	(D)	11	3 964	14.7	0.48	23.3	...	...	7	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	5	2 942	3	(D)	(D)	(D)	(D)	...	...	2	(D)
FARM SUPPLIES WHOLESALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
JEWELRY WHOLESALERS	6	(D)	1	(D)	(D)	(D)	(D)	...	...	5	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	12	(D)	5	(D)	(D)	(D)	(D)	...	...	7	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	7	(D)	2	(D)	(D)	(D)	(D)	1	(D)	4	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	4	430	2	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	57	28 140	34	16 884	9.3	0.20	13.1	1	(D)	22	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

¹ Insufficient cash-credit analysis to show separately.

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
KANSAS CITY, MO.-KANS., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 504	1 305 159	906	938 048	8.2	0.13	12.8	93	54 015	505	313 096
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	171	72 872	95	55 116	8.3	0.07	16.4	7	374	69	17 382
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	27 203	9	20 890	5.4	0.03	10.6	1	(D)	13	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	133	40 233	78	30 614	9.6	0.10	20.4	6	(D)	49	(D)
TIRE, TUBE WHOLESALERS	15	5 436	8	(1)	(1)	(1)	(1)	...	...	7	(1)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	66	30 260	38	21 687	8.9	0.13	20.7	...	...	28	8 573
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	38	(D)	26	18 406	9.1	0.15	19.7	...	...	12	(D)
PAINT, VARNISH WHOLESALERS	8	(D)	4	446	7.6	(Z)	32.1	...	...	4	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	20	8 685	8	(1)	(1)	(1)	(1)	...	...	12	(1)
DRY GOODS, APPAREL WHOLESALERS	48	21 650	34	20 611	11.2	0.12	15.0	1	(D)	13	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	5	(D)	(D)	(D)	(D)	1	(D)	3	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	37	11 122	27	10 354	9.9	0.06	15.5	...	...	10	768
FOOTWEAR WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	177	165 135	95	128 605	4.3	0.08	9.2	16	3 203	66	33 327
GENERAL-LINE GROCERY WHOLESALERS	12	65 119	7	60 207	3.6	0.04	4.7	1	(D)	4	(D)
DAIRY PRODUCTS DISTRIBUTORS	13	3 205	3	(D)	(D)	(D)	(D)	2	(D)	8	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	17	11 566	10	11 018	3.7	(Z)	13.3	2	(D)	5	(D)
CONFECTIONERY WHOLESALERS	8	(D)	2	(D)	(D)	(D)	(D)	1	(D)	5	(D)
FISH, SEAFOOD DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	35	(D)	19	17 398	5.1	0.11	13.7	4	(D)	12	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	45	33 847	30	18 976	5.1	0.15	11.4	2	(D)	13	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	44	22 888	23	20 094	5.2	0.15	14.0	4	(D)	17	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	50	302 992	17	(1)	(1)	(1)	(1)	18	(1)	15	(1)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	32	269 901	16	(D)	(D)	(D)	(D)	4	(D)	12	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	15	(D)	...	...	...	...	...	12	(D)	3	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	88	91 770	54	62 664	14.3	0.30	13.5	1	(D)	33	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	(D)	18	(D)	(D)	(D)	(D)	1	(D)	5	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	28	(D)	15	31 683	14.9	0.40	12.6	...	...	13	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	29	18 714	16	(1)	(1)	(1)	(1)	...	...	13	(1)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	93	64 501	69	47 616	8.8	0.29	19.1	3	(D)	21	(D)
HARDWARE WHOLESALERS	27	27 113	17	14 978	3.0	0.03	22.2	2	(D)	8	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	50	(D)	41	29 294	11.2	0.44	17.0	...	...	9	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	16	(D)	11	3 344	13.8	0.15	23.4	1	(D)	4	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	297	168 585	203	129 471	13.4	0.19	21.7	6	1 872	88	37 242
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	37	9 583	26	7 569	16.2	0.22	23.3	1	(D)	10	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	25	36 730	20	32 769	17.2	0.33	20.2	...	...	5	3 961
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	61	(D)	36	23 486	13.0	0.20	21.5	3	(D)	22	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	59	(D)	42	17 601	8.3	0.06	20.3	...	...	17	(D)
FARM AND GARDEN CHINERY, EQUIPMENT WHOLESALERS	19	14 507	13	13 299	9.5	0.15	18.1	1	(D)	5	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	44	24 316	27	(1)	(1)	(1)	(1)	...	...	17	(1)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	41	12 530	31	10 303	10.7	0.17	35.8	1	(D)	9	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	11	(D)	8	7 702	10.8	0.10	17.2	...	...	3	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	35	35 340	23	26 871	10.5	0.19	17.1	1	(D)	11	(D)
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	29	(D)	20	(D)	(D)	(D)	(D)	1	(D)	8	(D)
NONFERROUS METALS DISTRIBUTORS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	63	17 390	22	13 469	9.5	0.13	17.5	20	1 426	21	2 495
IRON, STEEL SCRAP DEALERS	33	11 980	11	10 025	7.5	0.12	13.9	13	1 026	9	929
WASTE MATERIALS DEALERS	30	5 410	11	3 444	15.4	0.17	27.8	7	400	12	1 566
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	19	(D)	18	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	43	(D)	28	35 423	6.7	0.08	12.1	5	3 950	10	(D)
BEER DISTRIBUTORS	27	(D)	14	11 165	5.9	0.12	16.9	4	(D)	9	3 154
WINES, DISTILLED SPIRITS WHOLESALERS	16	(D)	14	24 258	7.0	0.07	9.9	1	(D)	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	46	44 925	31	34 032	6.4	0.08	12.4	...	...	15	10 893
FINE AND COARSE PAPER WHOLESALERS	10	14 700	8	(D)	(D)	(D)	(D)	...	...	2	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	17	18 742	11	13 246	2.4	0.06	8.4	...	...	6	5 496
STATIONERY, OFFICE SUPPLIES WHOLESALERS	16	(D)	9	3 059	10.4	0.03	24.1	...	...	7	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	51	34 499	36	27 902	15.1	0.23	16.8	1	(D)	14	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	25	(D)	18	6 503	15.2	0.43	24.7	1	(D)	6	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	26	(D)	18	21 399	15.1	0.17	14.4	...	...	8	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	73	62 939	43	39 969	13.3	0.26	14.5	1	(D)	29	(D)
LUMBER, MILLWORK WHOLESALERS	36	(D)	24	28 459	13.6	0.28	13.3	...	...	12	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	37	(D)	19	11 510	12.4	0.19	17.6	1	(D)	17	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	36	14 905	22	11 814	12.3	0.11	19.6	3	(D)	11	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	9	(D)	2	(D)	(D)	(D)	(D)	...	...	7	(D)
FARM SUPPLIES WHOLESALERS	16	34 580	11	31 708	5.7	0.01	7.6	2	(D)	3	(D)
JEWELRY WHOLESALERS	21	(D)	19	8 783	19.3	0.42	27.3	1	(D)	1	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	21	16 012	7	(1)	(1)	(1)	(1)	...	...	14	(1)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	12	(D)	7	1 022	8.3	(Z)	28.8	2	(D)	3	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	1	(D)	...	...
OTHER MERCHANT WHOLESALERS	62	31 087	26	26 165	7.6	0.11	11.7	3	589	33	4 33

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

RECEIVABLES AND BAD-DEBT LOSSES

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Table 3B—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
LOS ANGELES-LONG BEACH, CALIF., SMSA											
MERCHANT WHOLESALERS, TOTAL	8 420	5 896 732	4 873	4 459 567	10.3	0.20	14.7	400	73 265	3 147	1 363 900
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	926	409 426	542	289 632	9.4	0.18	18.3	31	11 271	353	108 523
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	118	153 663	45	100 969	6.3	0.05	8.6	2	(D)	71	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	726	222 076	449	170 298	11.2	0.24	23.4	25	1 602	252	50 176
TIRE, TUBE WHOLESALERS	82	33 687	48	18 365	9.9	0.34	23.3	4	(D)	30	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	366	278 440	211	(1)	(1)	(1)	(1)	18	(1)	137	(1)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	178	178 934	103	117 169	8.9	0.12	15.1	14	(D)	61	(D)
PAINT, VARNISH WHOLESALERS	59	20 381	42	12 443	11.2	0.31	24.1	2	(D)	15	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	129	79 125	66	51 988	11.4	0.29	13.2	2	(D)	61	(D)
DRY GOODS, APPAREL WHOLESALERS	429	229 454	262	163 603	13.0	0.22	16.0	12	1 464	155	64 387
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	193	99 517	111	68 246	12.5	0.23	16.7	5	(D)	77	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	216	109 984	135	75 899	12.9	0.19	15.7	6	1 121	75	32 964
FOOTWEAR WHOLESALERS	20	19 953	16	19 458	15.4	0.27	14.5	1	(D)	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 013	1 250 344	573	1 049 093	5.2	0.10	8.3	62	21 658	378	179 591
GENERAL-LINE GROCERY WHOLESALERS	77	501 818	15	469 743	4.7	0.04	4.4	1	(D)	61	(D)
DAIRY PRODUCTS DISTRIBUTORS	50	81 600	24	59 887	3.4	0.04	7.7	6	(D)	20	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	57	60 964	27	(1)	(1)	(1)	(1)	4	(1)	26	(1)
CONFECTIONERY WHOLESALERS	38	16 379	22	13 585	6.5	0.04	13.7	...	...	16	2 794
FISH, SEAFOOD DISTRIBUTORS	32	16 251	27	14 846	9.5	0.33	14.4	1	(D)	4	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	233	225 541	152	193 373	5.5	0.18	9.2	17	5 426	64	26 742
FRESH FRUIT, VEGETABLE WHOLESALERS	256	156 147	141	108 875	4.8	0.16	13.6	22	3 367	93	43 905
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	270	191 644	165	158 681	6.9	0.17	14.1	11	2 498	94	30 465
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	58	106 520	28	82 810	2.4	0.02	5.9	4	1 856	26	21 854
COTTON MERCHANTS	11	(D)	4	42 990	1.4	0.01	7.0	2	(D)	5	(D)
GRAIN MERCHANTS	12	24 339	5	(D)	(D)	(D)	(D)	...	...	7	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	9	5 211	2	(D)	(D)	(D)	(D)	1	(D)	6	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	26	(D)	17	23 225	3.4	0.04	5.9	1	(D)	8	(D)
ELECTRICAL GOODS DISTRIBUTORS	509	403 009	302	303 645	13.2	0.27	14.4	17	2 239	190	97 125
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	30	61 142	19	56 924	15.0	0.15	11.1	...	...	11	4 218
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	185	113 369	126	91 898	13.0	0.36	14.7	3	(D)	56	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	127	155 233	68	104 927	13.9	0.27	13.5	8	(D)	51	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	167	73 265	89	(1)	(1)	(1)	(1)	6	(1)	72	(1)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	428	312 656	311	268 503	13.7	0.30	18.7	9	1 564	108	42 589
HARDWARE WHOLESALERS	161	134 193	115	113 324	13.1	0.17	20.6	4	1 169	42	19 700
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	181	145 153	139	130 992	13.6	0.39	16.6	1	(D)	41	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	86	33 310	57	24 187	17.2	0.49	21.6	4	(D)	25	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	1 693	728 067	1 084	534 715	13.2	0.23	21.9	37	5 549	572	187 803
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	208	67 736	122	(1)	(1)	(1)	(1)	4	(1)	82	(1)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	66	(D)	50	52 939	14.7	0.26	19.5	4	(D)	12	5 533
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	409	166 646	256	127 715	13.1	0.15	19.4	9	2 906	144	36 025
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	323	150 472	214	(1)	(1)	(1)	(1)	3	(1)	106	(1)
INDUSTRIAL SUPPLIES DISTRIBUTORS	44	(D)	28	18 834	11.5	0.36	25.7	2	(D)	14	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	203	88 116	136	67 740	13.5	0.13	23.0	5	286	62	20 090
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	189	66 365	113	53 563	14.1	0.37	24.2	7	1 540	69	11 262
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	251	104 654	165	69 465	14.6	0.22	24.5	3	(D)	83	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	257	332 724	166	270 043	13.4	0.33	16.3	7	123	84	62 558
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
COAL WHOLESALERS	195	249 122	133	212 485	13.3	0.23	18.6	4	62	58	36 575
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	57	(D)	30	(D)	(D)	(D)	(D)	3	61	24	(D)
NONFERROUS METALS DISTRIBUTORS	377	119 346	115	(1)	(1)	(1)	(1)	104	(1)	158	(1)
IRON, STEEL SCRAP DEALERS	165	(D)	34	37 795	7.6	0.21	21.5	48	(D)	83	(D)
WASTE MATERIALS DEALERS	212	(D)	81	35 250	8.7	0.13	21.6	56	(D)	75	12 392
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	31	(D)	23	78 559	6.7	0.07	4.3	...	...	8	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	128	355 406	97	287 551	12.1	0.13	11.7	1	(D)	30	(D)
BEER DISTRIBUTORS	83	117 444	68	106 700	7.9	0.11	14.3	...	...	15	10 333
WINES, DISTILLED SPIRITS WHOLESALERS	45	237 962	29	180 851	15.3	0.14	9.7	1	(D)	15	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	219	191 536	138	165 743	11.6	0.18	18.0	5	495	76	25 298
FINE AND COARSE PAPER WHOLESALERS	10	67 656	10	67 656	10.4	0.09	13.8	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	24	26 307	13	21 223	12.3	0.10	14.8	...	...	11	5 084
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	108	58 089	77	45 582	11.7	0.32	19.8	1	(D)	30	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	77	39 484	38	31 282	13.5	0.21	26.5	4	(D)	35	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	366	196 623	212	156 980	12.1	0.32	19.4	15	2 766	139	36 877
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	123	50 890	84	40 853	9.1	0.25	21.6	4	(D)	35	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	243	145 733	128	116 127	13.1	0.35	18.7	11	(D)	104	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	403	313 321	234	(1)	(1)	(1)	(1)	6	(1)	163	(1)
LUMBER, MILLWORK WHOLESALERS	205	228 736	134	155 094	10.8	0.31	12.5	2	(D)	69	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	198	84 585	100	59 726	12.9	0.33	18.8	4	(D)	94	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	208	106 827	117	(1)	(1)	(1)	(1)	4	(1)	87	(1)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	106	34 259	25	24 124	13.7	0.10	17.7	36	3 507	45	6 628
FARM SUPPLIES WHOLESALERS	70	56 361	39	47 681	8.3	0.06	7.7	7	493	24	8 187
JEWELRY WHOLESALERS	143	40 765	98	29 946	23.7	0.45	19.8	3	(D)	42	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	116	144 625	35	46 930	8.3	0.07	12.7	2	(D)	79	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	122	21 562	74	15 700	11.9	0.14	26.3	5	158	43	5 704
FLOWERS, BULBS, PLANTS WHOLESALERS	45	10 815	16	7 927	12.2	0.28	23.9	1	(D)	28	(D)
OTHER MERCHANT WHOLESALERS	407	(D)	171	95 736	14.4	0.29	17.7	14	(D)	222	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
LOUISVILLE, KY.-IND., SMSA											
MERCHANT WHOLESALERS, TOTAL	785	602 065	480	455 813	10.0	0.17	15.1	59	19 204	246	127 048
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	88	34 445	54	(1)	(1)	(1)	(1)	5	(1)	29	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	7	(D)	3	1 029	6.3	0.49	21.0	1	(D)	3	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	73	(D)	47	16 141	11.1	0.11	24.3	4	(D)	22	2 357
TIRE, TUBE WHOLESALERS	8	(D)	4	1 879	8.4	0.11	15.6	...	...	4	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	32	(D)	21	16 686	12.5	0.07	14.1	1	(D)	10	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	15	(D)	12	(D)	(D)	(D)	(D)	...	...	3	(D)
PAINT, VARNISH WHOLESALERS	3	(D)	...	...	...	...	...	...	...	3	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	14	4 144	9	(D)	(D)	(D)	(D)	1	(D)	4	(D)
DRY GOODS, APPAREL WHOLESALERS	16	11 507	11	(D)	(D)	(D)	(D)	...	...	5	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	8	6 783	6	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	109	64 108	58	52 093	4.2	0.12	11.4	19	6 434	32	5 581
GENERAL-LINE GROCERY WHOLESALERS	6	24 673	4	(D)	(D)	(D)	(D)	2	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	7	1 293	4	1 038	1.8	0.10	12.2	...	...	3	255
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	(D)	3	292	4.5	(2)	11.6	1	(D)	3	(D)
CONFECTIONERY WHOLESALERS	10	2 617	5	2 028	4.6	(2)	11.5	4	(D)	1	(D)
FISH, SEAFOOD DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	15	(D)	10	(D)	(D)	(D)	(D)	...	...	5	1 016
FRESH FRUIT, VEGETABLE WHOLESALERS	41	16 706	19	12 701	2.8	0.21	12.9	9	1 749	13	2 256
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	23	9 095	13	7 612	5.2	0.04	15.8	3	1 058	7	425
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	20	59 578	9	(1)	(1)	(1)	(1)	3	(1)	8	(1)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	9	(D)	1	(D)	(D)	(D)	(D)	2	(D)	6	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	5	25 698	4	(D)	(D)	(D)	(D)	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	6	(D)	4	5 444	6.3	(2)	18.6	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	49	53 022	38	43 306	11.1	0.27	13.4	...	...	11	9 716
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	5	(D)	(D)	(D)	(D)	...	...	4	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	13	(D)	11	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	10	(D)	7	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	40	(D)	32	81 298	17.9	0.24	18.9	1	(D)	7	(D)
HARDWARE WHOLESALERS	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	15	(D)	(D)	(D)	(D)	...	...	...	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	14	(D)	9	1 927	9.6	0.16	27.5	1	(D)	4	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	173	86 091	116	64 229	11.3	0.14	19.7	7	491	50	21 371
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	25	5 659	17	4 330	11.4	0.39	24.5	1	(D)	7	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	14	(D)	5	(D)	(D)	(D)	(D)	...	...	9	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	38	13 461	24	11 572	10.7	0.16	25.3	1	(D)	13	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	38	(D)	28	15 910	9.7	0.10	19.8	1	(D)	9	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	27	(D)	18	6 552	12.8	0.14	23.3	2	(D)	7	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	22	3 814	18	3 660	16.3	0.22	22.7	1	(D)	3	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	18	13 904	12	(D)	(D)	(D)	(D)	...	...	6	(D)
COAL WHOLESALERS	10	(D)	5	(D)	(D)	(D)	(D)	...	...	5	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	7	5 751	7	5 751	7.5	0.19	20.5	...	...	...	...
NONFERROUS METALS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
SCRAP, WASTE MATERIALS DEALERS	36	9 703	14	7 540	9.9	0.25	24.3	7	620	15	1 543
IRON, STEEL SCRAP DEALERS	20	6 944	6	6 051	9.4	0.30	21.3	6	(D)	8	(D)
WASTE MATERIALS DEALERS	16	2 759	8	1 489	11.8	0.07	36.5	1	(D)	7	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	13	(D)	11	15 506	3.9	0.01	5.2	1	(D)	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	25	(D)	12	35 023	1.5	(Z)	11.4	8	(D)	5	(D)
BEER DISTRIBUTORS	9	(D)	1	(D)	(D)	(D)	(D)	5	2 399	3	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	16	34 174	11	(D)	(D)	(D)	(D)	3	(D)	2	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	18	(D)	15	11 631	11.1	0.09	16.5	...	...	3	(D)
FINE AND COARSE PAPER WHOLESALERS	6	(D)	6	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	4 091	8	(D)	(D)	(D)	(D)	...	...	2	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	16	(D)	9	3 140	10.4	0.22	21.5	2	(D)	5	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	7	(D)	2	(D)	(D)	(D)	(D)	2	(D)	3	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	53	32 895	30	24 671	11.2	0.14	13.0	1	(D)	22	(D)
LUMBER, MILLWORK WHOLESALERS	29	(D)	19	19 525	11.0	0.12	10.9	1	(D)	9	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	24	(D)	11	5 146	11.9	0.21	20.7	...	...	13	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	14	11 746	11	11 191	15.7	0.98	21.4	...	...	3	555
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
FARM SUPPLIES WHOLESALERS	9	16 032	7	(D)	(D)	(D)	(D)	1	(D)	1	(D)
JEWELRY WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	17	(D)	3	(D)	(D)	(D)	(D)	...	...	14	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	29	16 978	12	7 229	13.8	0.84	26.1	3	(D)	14	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. Insufficient cash-credit analysis to show separately.

(NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
MEMPHIS, TENN., SMSA											
MERCHANT WHOLESALERS: TOTAL	831	1 089 540	490	721 807	7.2	0.11	10.4	64	94 927	277	272 806
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	103	44 065	45	23 101	10.0	0.21	18.7	3	(D)	55	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	15	8 650	6	(D)	(D)	(D)	(D)	...	...	9	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	80	(D)	33	15 444	9.1	0.09	20.6	3	(D)	44	(D)
TIRE, TUBE WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	36	24 441	21	20 116	10.0	0.10	14.1	...	...	15	4 325
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	21	20 019	13	18 001	9.9	0.01	13.6	...	...	8	2 018
PAINT, VARNISH WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	11	(D)	6	(D)	(D)	(D)	(D)	...	...	5	(D)
DRY GOODS, APPAREL WHOLESALERS	33	(D)	24	17 523	12.2	0.08	13.5	1	(D)	8	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	11	13 810	6	(D)	(D)	(D)	(D)	1	(D)	4	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	20	(D)	17	14 720	12.9	0.06	12.6	...	...	3	(D)
FOOTWEAR WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	95	92 121	50	79 915	3.5	0.07	8.7	18	3 414	27	8 792
GENERAL-LINE GROCERY WHOLESALERS	6	52 165	6	52 165	2.9	0.02	5.8	...	...	...	...
DAIRY PRODUCTS DISTRIBUTORS	8	(D)	3	(D)	(D)	(D)	(D)	1	(D)	4	376
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	12	6 106	11	(D)	(D)	(D)	(D)	...	...	1	(D)
CONFECTIONERY WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	...	...
FISH, SEAFOOD DISTRIBUTORS	3	(D)	...	...	...	...	...	2	(D)	1	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	15	(D)	8	3 923	2.3	0.05	9.5	1	(D)	6	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	27	14 928	9	10 079	5.5	0.28	18.9	8	1 070	10	3 779
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	7 807	11	6 560	6.5	0.09	15.7	4	145	5	1 102
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	77	511 000	28	288 659	3.2	0.01	4.8	30	85 059	19	137 282
COTTON MERCHANTS	70	487 913	25	(D)	(D)	(D)	(D)	29	(D)	16	126 739
GRAIN MERCHANTS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	...	...	...	...	...	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	49	59 311	31	45 625	12.7	0.21	13.1	...	...	18	13 660
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	4	(D)	3	(D)	...	...	...	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	13	13 801	4	(D)	(D)	(D)	(D)	...	...	9	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	19	(D)	14	(D)	(D)	(D)	(D)	...	...	5	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	(D)	10	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	35	47 897	24	44 474	12.7	0.23	14.0	...	...	11	3 423
HARDWARE WHOLESALERS	8	(D)	5	(D)	(D)	(D)	(D)	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	12	19 663	9	19 097	8.7	0.32	9.3	...	...	3	566
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	15	(D)	10	(D)	(D)	(D)	(D)	...	...	5	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	155	76 070	108	56 526	14.5	0.36	22.5	4	260	43	19 284
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	22	6 841	15	5 440	18.4	0.13	25.3	...	...	7	1 401
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	15	(D)	13	(D)	(D)	(D)	(D)	...	...	2	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	28	15 088	16	11 819	12.8	0.33	18.8	2	(D)	10	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	25	12 482	21	12 058	12.3	0.24	23.4	...	...	4	424
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	9	10 995	7	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	20	6 279	14	5 020	14.0	0.16	24.8	...	...	6	1 259
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	32	10 061	21	7 236	15.0	0.44	25.4	1	(D)	10	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	18	19 759	13	19 186	11.0	0.08	16.5	...	...	5	569
COAL WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	12 958	8	(D)	(D)	(D)	(D)	...	...	2	(D)
NONFERROUS METALS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
SCRAP, WASTE MATERIALS DEALERS	26	13 884	13	6 539	4.8	0.28	19.8	2	(D)	11	(D)
IRON, STEEL SCRAP DEALERS	10	8 724	7	4 181	3.5	0.26	23.5	2	(D)	1	(D)
WASTE MATERIALS DEALERS	16	5 160	6	(D)	(D)	(D)	(D)	...	...	10	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	(D)	13	27 126	8.7	0.01	8.2	1	(D)	3	(D)
BEER DISTRIBUTORS	6	5 979	5	(D)	(D)	(D)	(D)	1	(D)	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	24	(D)	13	9 897	9.1	0.12	15.5	...	...	11	(D)
FINE AND COARSE PAPER WHOLESALERS	6	4 436	4	(D)	(D)	(D)	(D)	...	...	2	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	9	(D)	5	4 733	9.7	0.15	12.7	...	...	4	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	8	1 481	3	(D)	(D)	(D)	(D)	...	...	5	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	19	6 590	16	6 459	12.0	0.29	19.5	...	...	3	131
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	(D)	10	(D)	(D)	(D)	(D)	...	...	1	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	47	33 907	31	26 606	11.5	0.21	15.0	2	(D)	14	(D)
LUMBER, MILLWORK WHOLESALERS	37	27 341	24	(D)	(D)	(D)	(D)	2	(D)	11	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	10	6 566	7	(D)	(D)	(D)	(D)	...	...	3	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	14	3 834	11	(D)	(D)	(D)	(D)	...	...	3	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM SUPPLIES WHOLESALERS	11	16 395	7	(D)	(D)	(D)	(D)	...	...	4	(D)
JEWELRY WHOLESALERS	13	(D)	11	(D)	(D)	(D)	(D)	...	...	2	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	14	(D)	3	277	10.1	0.36	25.6	1	(D)	10	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	...	...	...	...	...	1	(D)	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	1	(D)
OTHER MERCHANT WHOLESALERS	26	24 657	15	21 180	9.6	0.16	12.6	1	(D)	10	(D)

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(NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>MIAMI, FLA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	1 544	841 383	912	627 949	9.9	0.28	14.8	68	20 503	564	192 751
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	152	47 382	87	(-)	(1)	(1)	(1)	3	(1)	62	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	(D)	5	(D)	(D)	(D)	(D)	...	...	18	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	118	26 968	74	17 374	9.7	0.28	21.9	3	257	41	7 337
TIRE, TUBE WHOLESALERS	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	76	42 735	49	38 247	10.6	0.20	14.1	2	(D)	25	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	29	25 665	21	24 211	12.4	0.15	13.1	1	(D)	7	(D)
PAINT, VARNISH WHOLESALERS	11	3 304	9	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	36	13 766	19	(D)	(D)	(D)	(D)	1	(D)	16	(D)
DRY GOODS, APPAREL WHOLESALERS	78	24 867	49	18 527	14.5	0.39	17.9	1	(D)	28	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	33	10 777	14	(D)	(D)	(D)	(D)	...	...	19	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	35	(D)	28	7 998	15.2	0.34	15.8	1	(D)	6	(D)
FOOTWEAR WHOLESALERS	10	(D)	7	(D)	(D)	(D)	(D)	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	204	181 456	107	142 289	5.8	0.20	10.0	17	10 200	80	28 967
GENERAL-LINE GROCERY WHOLESALERS	10	34 804	4	26 146	4.0	0.13	6.5	4	(D)	2	(D)
DAIRY PRODUCTS DISTRIBUTORS	13	(D)	7	5 005	4.6	0.18	9.4	1	(D)	5	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	12	18 028	9	(D)	(D)	(D)	(D)	...	...	3	(D)
CONFECTIONERY WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FISH, SEAFOOD DISTRIBUTORS	18	6 806	5	(1)	(1)	(1)	(1)	5	(1)	8	(1)
MEAT, MEAT PRODUCTS WHOLESALERS	38	35 141	23	33 157	6.2	0.28	9.0	3	189	12	1 795
FRESH FRUIT, VEGETABLE WHOLESALERS	49	35 215	24	27 293	5.8	0.14	12.7	2	(D)	23	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	59	44 445	33	31 445	5.5	0.14	12.2	1	(D)	25	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	112	95 005	72	77 289	10.4	0.29	13.2	4	47	36	17 669
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	14 483	7	(D)	(D)	(D)	(D)	...	...	3	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	39	21 544	31	(D)	(D)	(D)	(D)	2	(D)	6	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	32	(D)	18	30 719	8.7	0.36	11.1	1	(D)	13	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	31	(D)	16	12 551	4.9	0.14	22.1	1	(D)	14	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	96	53 925	65	44 946	12.4	0.44	17.5	3	125	28	8 854
HARDWARE WHOLESALERS	33	(D)	23	16 719	11.9	0.18	19.4	...	...	10	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	38	(D)	26	21 309	13.1	0.67	14.6	1	(D)	11	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	25	10 774	16	6 918	11.6	0.35	21.7	2	(D)	7	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	301	101 290	204	78 805	15.3	0.47	22.3	8	753	89	21 732
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	47	11 130	31	8 693	13.8	0.61	22.4	...	...	16	2 437
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	17	(D)	14	15 169	16.3	0.71	21.2	2	(D)	1	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	39	17 887	19	(1)	(1)	(1)	(1)	3	(1)	17	(1)
INDUSTRIAL SUPPLIES DISTRIBUTORS	30	(D)	22	(D)	(D)	(D)	(D)	...	...	8	2 265
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	11	2 099	7	(D)	(D)	(D)	(D)	...	...	4	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	38	12 510	30	11 591	13.5	0.15	22.2	...	...	8	919
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	39	(D)	31	10 151	15.8	0.46	25.0	1	(D)	7	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	80	21 632	50	13 526	17.2	0.32	24.0	2	(D)	28	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS) SCRAP DISTR.	44	18 868	20	(1)	(1)	(1)	(1)	...	...	24	(1)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	34	13 034	16	(D)	(D)	(D)	(D)	...	...	18	(D)
NONFERROUS METALS DISTRIBUTORS	10	5 834	4	(D)	(D)	(D)	(D)	...	...	6	(D)
SCRAP, WASTE MATERIALS DEALERS	32	(D)	15	4 425	5.6	0.09	25.2	8	(D)	9	1 244
IRON, STEEL SCRAP DEALERS	15	(D)	6	2 799	2.9	0.04	20.9	5	(D)	4	1 005
WASTE MATERIALS DEALERS	17	2 714	9	(1)	(1)	(1)	(1)	3	(1)	5	(1)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	7	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	33	106 270	19	(1)	(1)	(1)	(1)	5	(1)	9	(1)
BEER DISTRIBUTORS	16	(D)	8	22 085	2.3	0.07	11.0	4	(D)	4	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	17	(D)	11	44 765	6.8	0.15	8.1	1	(D)	5	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	40	16 288	29	15 454	12.2	0.17	18.3	...	...	11	834
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	6	2 437	6	2 437	13.1	0.16	19.8	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	19	7 462	17	(D)	(D)	(D)	(D)	...	...	2	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	13	2 293	4	(D)	(D)	(D)	(D)	...	...	9	480
FURNITURE, HOME FURNISHINGS WHOLESALERS	79	23 443	47	17 317	11.6	0.27	20.5	2	(D)	30	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	32	9 188	22	7 872	11.5	0.17	22.1	2	(D)	8	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	47	14 255	25	(1)	(1)	(1)	(1)	...	...	22	(1)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	82	44 781	47	33 424	13.2	0.43	17.4	...	...	35	11 357
LUMBER, MILLWORK WHOLESALERS	36	23 840	21	18 710	12.8	0.39	13.6	...	...	15	5 130
CONSTRUCTION MATERIALS DISTRIBUTORS	46	20 941	26	14 714	13.6	0.49	22.3	...	...	20	6 227
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	47	12 879	23	(1)	(1)	(1)	(1)	4	(1)	20	(1)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	12	8 985	6	8 029	5.4	0.01	17.9	2	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
JEWELRY WHOLESALERS	31	(D)	18	2 971	14.4	0.24	24.1	3	(D)	10	522
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	19	7 397	2	(D)	(D)	(D)	(D)	...	...	17	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	15	1 341	8	992	12.7	0.10	28.3	...	...	7	349
FLOWERS, BULBS, PLANTS WHOLESALERS	7	1 201	4	866	16.2	0.59	22.9	1	(D)	2	(D)
OTHER MERCHANT WHOLESALERS	66	16 543	26	(1)	(1)	(1)	(1)	5	(1)	35	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>MILWAUKEE, WIS., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	1 481	968 534	933	(¹)	(¹)	(¹)	(¹)	82	(¹)	466	(¹)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	103	29 346	68	21 774	9.8	0.09	25.0	5	348	30	7 224
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	13	5 784	7	(D)	(D)	(D)	(D)	1	(D)	5	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	85	(D)	59	17 788	10.6	0.11	26.2	4	(D)	22	4 271
TIRE, TUBE WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	57	40 890	37	36 751	9.0	0.04	18.6	...	...	20	4 104
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	16	(D)	10	25 164	8.7	0.01	15.1	...	...	6	(D)
PAINT, VARNISH WHOLESALERS	17	2 584	14	2 204	8.2	0.18	31.4	...	...	3	380
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	24	(D)	13	9 383	9.9	0.07	25.2	...	...	11	(D)
DRY GOODS, APPAREL WHOLESALERS	41	11 758	32	8 368	16.9	0.17	22.4	1	(D)	8	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	7	1 905	11.9	(Z)	16.7	1	(D)	1	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	28	7 584	22	(D)	(D)	(D)	(D)	...	...	6	(D)
FOOTWEAR WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	176	197 467	110	(¹)	(¹)	(¹)	(¹)	8	(¹)	58	(¹)
GENERAL-LINE GROCERY WHOLESALERS	12	(D)	4	4 990	5.5	0.02	7.8	...	...	8	(D)
DAIRY PRODUCTS DISTRIBUTORS	23	15 151	14	4 982	7.4	0.02	14.1	1	(D)	8	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	9	(D)	4	2 079	5.5	0.10	8.3	1	(D)	4	(D)
CONFECTIONERY WHOLESALERS	17	(D)	9	4 852	7.1	0.06	15.0	2	(D)	6	(D)
FISH, SEAFOOD DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	28	12 567	24	12 023	7.8	0.16	14.6	1	(D)	3	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	37	21 018	24	15 436	3.6	0.18	11.0	3	299	10	5 283
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	49	23 389	31	17 414	6.7	0.08	14.7	...	...	18	5 958
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	16	18 890	10	13 386	3.5	0.04	5.1	4	(D)	2	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	7	(D)	3	4 805	5.7	0.10	2.9	3	(D)	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	9	(D)	7	8 581	2.2	0.01	6.4	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	103	111 400	73	102 244	11.3	0.21	14.0	2	(D)	28	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	4	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	32	(D)	25	(D)	(D)	(D)	(D)	...	...	7	950
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	30	66 853	23	62 748	10.7	0.29	13.1	2	(D)	5	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	35	12 094	23	10 730	14.2	0.07	17.3	...	...	12	1 364
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	88	59 999	62	48 018	14.7	0.37	19.1	2	(D)	24	(D)
HARDWARE WHOLESALERS	24	(D)	17	(D)	(D)	(D)	(D)	...	...	7	831
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	48	41 697	31	30 653	16.3	0.42	17.5	2	(D)	15	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	16	(D)	14	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	314	145 062	212	101 043	11.8	0.14	22.8	7	845	95	43 174
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	33	9 130	25	7 697	17.1	0.12	30.1	2	(D)	6	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	24	26 763	18	(¹)	(¹)	(¹)	(¹)	...	...	33	(¹)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	85	31 095	48	(¹)	(¹)	(¹)	(¹)	4	(¹)	3	(¹)
INDUSTRIAL SUPPLIES DISTRIBUTORS	88	38 024	61	33 397	8.5	0.07	20.3	...	...	27	4 627
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	36	23 693	26	10 779	13.6	0.10	26.1	1	(D)	9	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	36	(D)	26	5 387	13.8	0.13	27.9	...	...	10	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	38	40 299	22	32 122	9.4	0.08	17.6	1	(D)	15	(D)
COAL WHOLESALERS	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	27	(D)	15	26 498	8.5	0.09	18.3	...	...	12	(D)
NONFERROUS METALS DISTRIBUTORS	7	5 163	6	(D)	(D)	(D)	(D)	...	...	1	(D)
SCRAP, WASTE MATERIALS DEALERS	101	(D)	43	19 607	7.8	0.01	25.0	28	(D)	30	2 753
IRON, STEEL SCRAP DEALERS	56	15 035	21	1 776	7.4	(Z)	23.1	20	1 229	15	2 030
WASTE MATERIALS DEALERS	45	(D)	22	7 831	8.4	0.01	27.8	8	(D)	15	723
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	20	(D)	12	26 983	3.8	0.02	4.9	3	(D)	5	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	55	(D)	30	39 195	10.1	0.15	11.6	7	(D)	18	(D)
BEER DISTRIBUTORS	31	10 291	15	7 470	3.9	0.01	15.7	5	530	11	2 291
WINES, DISTILLED SPIRITS WHOLESALERS	24	(D)	15	31 725	11.5	0.18	10.6	2	(D)	7	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	56	35 350	40	28 113	8.8	0.13	16.8	1	(D)	15	(D)
FINE AND COARSE PAPER WHOLESALERS	3	3 802	3	3 802	10.8	0.11	16.5	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	12	12 579	7	10 840	9.4	0.23	12.9	1	(D)	4	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	23	12 220	19	(D)	(D)	(D)	(D)	...	...	4	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	18	6 749	11	(D)	(D)	(D)	(D)	...	...	7	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	39	15 970	24	10 149	12.8	0.19	19.9	2	(D)	13	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	15	3 696	9	2 984	8.6	0.03	25.6	1	(D)	5	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	24	12 274	15	7 165	14.6	0.25	17.4	1	(D)	8	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	99	54 763	61	38 557	11.2	0.11	14.2	1	(D)	37	(D)
LUMBER, MILLWORK WHOLESALERS	44	(D)	25	23 646	11.7	0.09	13.5	1	(D)	18	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	55	(D)	36	14 911	10.7	0.15	15.3	...	...	19	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	41	(D)	27	11 515	12.3	0.14	21.4	1	(D)	13	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	9	2 990	1	(D)	(D)	(D)	(D)	...	...	8	(D)
FARM SUPPLIES WHOLESALERS	18	(D)	12	9 621	6.2	0.09	16.8	2	(D)	4	(D)
JEWELRY WHOLESALERS	18	5 954	14	5 645	17.8	0.16	22.7	2	(D)	2	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	19	(D)	6	3 198	5.2	0.09	22.1	1	(D)	12	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	5	(D)	3	708	7.9	(Z)	19.9	1	(D)	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	57	44 959	28	39 797	4.7	0.12	19.3	3	535	26	4 627

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting or this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
MINNEAPOLIS-ST. PAUL, MINN., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 913	2 008 580	1 188	1 577 760	8.1	0.13	12.3	109	99 972	616	330 848
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	162	82 103	91	50 729	10.8	0.15	21.6	1	(D)	70	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	17	10 037	7	(D)	(D)	(D)	(D)	1	(D)	9	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	130	(D)	77	31 324	10.6	0.18	24.7	...	...	53	(D)
TIRE, TUBE WHOLESALERS	15	(D)	7	(D)	(D)	(D)	(D)	...	...	8	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	87	73 193	57	56 466	7.1	0.14	15.5	2	(D)	28	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	35	(D)	24	44 755	6.4	0.14	13.9	1	(D)	10	(D)
PAINT, VARNISH WHOLESALERS	24	5 378	16	(¹)	(¹)	(¹)	(¹)	...	...	8	(¹)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	28	(D)	17	8 688	9.4	0.06	20.2	1	(D)	10	(D)
DRY GOODS, APPAREL WHOLESALERS	79	(D)	63	33 156	9.4	0.13	14.1	...	...	16	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	30	11 491	23	(D)	(D)	(D)	(D)	...	...	7	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	45	(D)	37	22 773	9.7	0.13	12.7	...	...	8	(D)
FOOTWEAR WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	206	453 939	114	398 036	4.1	0.03	6.5	18	7 733	74	48 170
GENERAL-LINE GROCERY WHOLESALERS	16	172 069	8	155 393	3.1	0.02	4.9	5	(D)	3	(D)
DAIRY PRODUCTS DISTRIBUTORS	14	147 874	8	141 180	4.2	(Z)	4.4	...	...	6	6 690
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	9	7 968	5	(D)	(D)	(D)	(D)	2	(D)	2	(D)
CONFECTIONERY WHOLESALERS	15	(D)	9	7 944	6.7	0.05	13.3	3	(D)	3	(D)
FISH, SEAFOOD DISTRIBUTORS	5	1 437	2	(D)	(D)	(D)	(D)	...	...	3	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	42	40 101	26	31 155	3.8	0.12	7.9	3	467	13	8 479
FRESH FRUIT, VEGETABLE WHOLESALERS	46	28 304	26	(¹)	(¹)	(¹)	(¹)	3	(¹)	17	(¹)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	59	(D)	30	38 825	6.5	0.07	12.4	2	(D)	27	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	70	229 338	23	96 507	1.3	(Z)	4.0	29	81 711	18	51 120
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	51	216 950	17	90 224	1.3	(Z)	3.8	20	75 715	14	51 011
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	11	10 850	2	(D)	(D)	(D)	(D)	8	(D)	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	8	1 538	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	135	132 370	89	124 074	12.3	0.25	15.4	1	(D)	45	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	(D)	7	(D)	(D)	(D)	(D)	...	...	3	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	37	(D)	28	(D)	(D)	(D)	(D)	...	...	9	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	48	75 732	27	71 705	11.7	0.37	14.6	...	...	21	4 027
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	40	14 329	27	11 970	16.6	0.20	16.4	1	(D)	12	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	111	(D)	82	124 478	13.2	0.23	18.2	...	...	29	(D)
HARDWARE WHOLESALERS	33	37 118	23	(D)	(D)	(D)	(D)	...	...	10	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	53	(D)	40	46 403	14.4	0.37	16.1	...	...	13	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	25	11 267	19	(D)	(D)	(D)	(D)	...	...	6	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	407	204 968	271	161 411	12.9	0.16	20.6	11	1 806	125	41 751
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	55	14 041	37	11 320	13.0	0.17	22.2	3	(D)	15	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	31	(D)	23	22 377	13.8	0.52	17.3	1	(D)	7	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	95	39 378	56	28 387	12.5	0.12	19.1	1	(D)	38	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	76	30 665	52	26 728	9.2	0.05	21.0	...	...	24	3 937
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	28	22 877	19	20 219	10.9	0.06	13.1	...	...	9	2 658
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	48	39 129	36	37 589	16.6	0.07	25.4	1	(D)	11	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	61	15 107	42	12 715	13.2	0.18	25.5	4	826	15	1 566
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	13	(D)	6	2 076	9.9	0.24	19.2	1	(D)	6	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	46	46 089	30	37 168	10.3	0.13	17.6	2	(D)	14	(D)
COAL WHOLESALERS	6	5 696	1	(D)	(D)	(D)	(D)	...	...	5	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	29	(D)	23	19 579	10.6	0.12	22.8	...	...	6	(D)
NONFERROUS METALS DISTRIBUTORS	11	(D)	6	(D)	(D)	(D)	(D)	2	(D)	3	(D)
SCRAP, WASTE MATERIALS DEALERS	67	17 362	35	14 390	6.6	0.03	23.9	14	837	18	2 135
IRON, STEEL SCRAP DEALERS	35	(D)	18	9 916	6.5	(Z)	22.4	9	(D)	8	274
WASTE MATERIALS DEALERS	32	(D)	17	4 474	6.0	0.09	27.2	5	(D)	10	1 861
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	20	(D)	13	18 964	3.0	0.12	4.7	1	(D)	6	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	46	(D)	28	108 096	8.9	0.18	7.2	9	2 558	9	(D)
BEER DISTRIBUTORS	35	(D)	18	(D)	(D)	(D)	(D)	9	2 558	8	1 676
WINES, DISTILLED SPIRITS WHOLESALERS	11	97 328	10	(D)	(D)	(D)	(D)	...	...	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	72	54 205	46	43 321	9.4	0.08	15.8	3	39	23	10 845
FINE AND COARSE PAPER WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	16	(D)	9	11 756	11.1	0.09	15.0	...	...	7	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	24	11 509	18	8 980	7.8	0.12	15.1	1	(D)	5	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	25	9 312	13	(D)	(D)	(D)	(D)	2	(D)	10	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	56	36 864	31	28 274	7.8	0.25	17.6	1	(D)	24	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	24	8 317	12	(¹)	(¹)	(¹)	(¹)	...	...	12	(¹)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	32	28 547	19	24 828	7.5	0.28	16.8	1	(D)	12	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	104	113 484	69	95 472	8.3	0.13	10.7	3	(D)	32	(D)
LUMBER, MILLWORK WHOLESALERS	51	(D)	40	63 936	8.3	0.12	9.6	1	(D)	10	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	53	(D)	29	31 536	8.4	0.14	13.0	2	(D)	22	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	47	(D)	29	15 786	11.2	0.11	18.3	3	(D)	15	2 734
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	8	(D)	3	(D)	(D)	(D)	(D)	1	(D)	5	1 120
FARM SUPPLIES WHOLESALERS	28	56 728	19	45 492	5.0	0.14	14.7	2	(D)	7	(D)
JEWELRY WHOLESALERS	33	(D)	25	6 561	27.0	0.23	24.0	2	(D)	6	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	26	(D)	5	(D)	(D)	(D)	(D)	...	...	21	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	(D)	12	4 999	5.9	0.14	28.4	1	(D)	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	7	(D)	7	(D)	(D)	(D)	(D)	...	...	...	...
OTHER MERCHANT WHOLESALERS	81	51 703	46	47 946	8.7	0.47	13.6	5	(D)	30	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

¹ Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
NEW ORLEANS, LA., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 198	1 030 860	708	813 696	9.1	0.14	11.6	65	25 099	425	192 065
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	86	28 969	44	17 970	8.1	0.13	17.2	2	(D)	40	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	6	2 696	2	(D)	(D)	(D)	(D)	1	(D)	3	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	70	23 923	34	15 211	7.3	0.11	16.9	1	(D)	35	(D)
TIRE, TUBE WHOLESALERS	10	2 350	8	(D)	(D)	(D)	(D)	...	...	2	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	55	38 177	31	31 897	8.8	0.04	13.5	3	1 176	21	5 104
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	20	21 509	11	20 057	8.1	0.01	12.0	2	(D)	7	(D)
PAINT, VARNISH WHOLESALERS	13	3 451	9	2 823	12.1	0.11	26.4	...	...	4	628
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	22	13 217	11	9 017	9.4	0.07	12.9	1	(D)	10	(D)
DRY GOODS; APPAREL WHOLESALERS	29	(D)	24	(D)	(D)	(D)	(D)	...	...	5	(D)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	9	(D)	9	(D)	(D)	(D)	(D)	...	...	...	...
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	17	(D)	13	(D)	(D)	(D)	(D)	...	...	4	(D)
FOOTWEAR WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	249	263 376	127	209 046	5.0	0.05	6.8	30	7 937	92	46 393
GENERAL-LINE GROCERY WHOLESALERS	15	35 321	10	25 165	4.6	0.04	7.6	1	(D)	4	(D)
DAIRY PRODUCTS DISTRIBUTORS	11	(D)	2	(D)	(D)	(D)	(D)	1	(D)	8	(D)
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	14	12 316	6	10 875	5.4	0.05	8.6	...	...	8	1 441
CONFECTIONERY WHOLESALERS	11	(D)	5	3 738	3.6	(Z)	7.8	...	...	6	(D)
FISH; SEAFOOD DISTRIBUTORS	33	(D)	11	3 031	5.8	0.13	12.9	10	1 127	12	(D)
MEAT; MEAT PRODUCTS WHOLESALERS	25	12 896	17	10 686	2.9	0.04	8.9	4	529	4	1 681
FRESH FRUIT, VEGETABLE WHOLESALERS	65	41 530	35	29 253	3.8	0.19	12.0	9	577	21	11 700
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	75	144 314	41	126 004	5.6	0.02	4.9	5	622	29	17 688
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	20	123 217	10	108 540	1.3	0.02	2.2	3	(D)	7	(D)
COTTON MERCHANTS	9	96 311	3	84 526	1.4	0.02	2.2	3	(D)	3	(D)
GRAIN MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	3	1 836	1	(D)	(D)	(D)	(D)	...	...	2	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	64	100 068	48	90 398	15.4	0.26	14.5	...	...	16	9 670
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	24	(D)	18	(D)	(D)	(D)	(D)	...	...	6	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	14	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	18	(D)	12	3 746	11.8	0.13	25.2	...	...	6	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	67	(D)	48	36 987	16.2	0.42	18.1	1	(D)	18	(D)
HARDWARE WHOLESALERS	15	(D)	12	(D)	(D)	(D)	(D)	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	33	(D)	26	20 376	17.1	0.43	16.8	...	...	7	823
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTRS.	19	(D)	10	(D)	(D)	(D)	(D)	1	(D)	8	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	248	144 787	163	108 954	14.5	0.18	19.1	6	(D)	79	(D)
COMMERCIAL, INDUS. MACH., EQUIP.; SUPPLIES DISTRIBUTORS;	28	8 116	16	6 271	21.0	0.29	22.1	1	(D)	11	(D)
COMMERCIAL MACHINES; EQUIPMENT DISTRIBUTORS	11	(D)	6	(D)	(D)	(D)	(D)	...	...	5	1 712
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	65	58 034	39	43 397	15.3	0.15	16.0	1	(D)	25	(D)
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	44	(D)	30	26 607	11.5	0.10	16.5	...	...	14	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	9	(D)	6	(D)	(D)	(D)	(D)	...	...	3	(D)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	28	11 063	19	9 450	19.8	0.14	27.7	2	(D)	7	(D)
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	39	(D)	27	6 344	16.4	0.55	27.9	...	...	12	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	24	13 875	20	10 050	9.4	0.20	20.3	2	(D)	2	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTRS.	38	29 991	25	23 208	11.5	0.20	17.5	...	...	13	6 783
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTRS. . . . .	...	...	...	...	...	...	...	...	...	...	...
COAL WHOLESALERS	31	26 004	21	(D)	(D)	(D)	(D)	...	...	10	(D)
IRON; STEEL, AND PRODUCTS DISTRIBUTORS	7	3 987	4	(D)	(D)	(D)	(D)	...	...	3	(D)
NONFERROUS METALS DISTRIBUTORS	32	(D)	12	11 608	6.2	0.09	25.9	6	(D)	14	1 500
SCRAP; WASTE MATERIALS DEALERS	14	6 661	4	(D)	(D)	(D)	(D)	4	377	6	(D)
IRON; STEEL SCRAP DEALERS	18	(D)	8	(D)	(D)	(D)	(D)	2	(D)	8	(D)
WASTE MATERIALS DEALERS	19	(D)	16	22 061	4.8	0.07	6.8	1	(D)	2	(D)
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	22	(D)	13	34 894	7.2	0.23	9.5	4	(D)	5	(D)
BEER; WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	10	(D)	3	(D)	(D)	(D)	(D)	4	(D)	3	(D)
WINE; DISTILLED SPIRITS WHOLESALERS	12	32 962	10	(D)	(D)	(D)	(D)	...	...	2	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	35	20 441	27	15 789	9.9	0.06	16.3	1	(D)	7	(D)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	16	11 604	13	7 718	6.4	0.03	14.9	1	(D)	2	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	10	2 922	6	2 436	17.0	0.04	20.6	...	...	4	486
FURNITURE; HOME FURNISHINGS WHOLESALERS	42	16 096	26	12 661	13.3	0.19	18.2	...	...	16	3 435
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	21	(D)	13	4 720	13.7	0.32	19.5	...	...	8	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	21	(D)	13	7 941	13.0	0.11	17.4	...	...	8	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	64	30 223	36	24 967	12.5	0.31	19.4	2	(D)	26	(D)
LUMBER; MILLWORK WHOLESALERS	33	14 754	16	11 640	12.6	0.44	18.4	1	(D)	16	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	31	15 469	20	13 327	12.4	0.20	20.3	1	(D)	10	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	19	(D)	14	5 651	17.0	0.32	19.2	1	(D)	4	(D)
BOOK; MAGAZINE, NEWSPAPER WHOLESALERS	7	(D)	2	(D)	(D)	(D)	(D)	1	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	8	(D)	3	(D)	(D)	(D)	(D)	1	(D)	4	83
JEWELRY WHOLESALERS	10	2 981	7	2 776	19.2	0.22	20.6	...	...	3	205
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	18	(D)	3	(D)	(D)	(D)	(D)	1	(D)	14	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	7	(D)	2	(D)	(D)	(D)	(D)	...	...	5	(D)
FLOWERS; BULBS; PLANTS WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
OTHER MERCHANT WHOLESALERS	56	33 353	24	18 464	8.7	0.19	10.5	2	(D)	30	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
NEW YORK, N. Y., SMSA											
MERCHANT WHOLESALERS, TOTAL	25 489	21 622 932	16 329	16 548 091	9.9	0.11	10.9	1 109	247 770	8 051	4 827 071
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	1 009	761 765	600	(1)	(1)	(1)	(1)	62	(1)	347	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	160	446 832	63	(1)	(1)	(1)	(1)	18	(1)	79	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	740	252 891	465	187 622	12.2	0.13	21.0	40	5 655	235	59 614
TIRE, TUBE WHOLESALERS	109	62 042	72	47 489	14.1	0.14	16.4	4	356	33	14 197
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1 206	837 734	755	657 591	10.7	0.09	14.3	39	9 261	412	170 882
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	584	398 453	397	319 278	10.3	0.07	16.6	25	(D)	162	(D)
PAINT, VARNISH WHOLESALERS	111	34 374	82	29 606	16.5	0.28	24.0	1	(D)	28	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	511	404 907	276	308 707	10.6	0.09	11.1	13	3 035	222	93 165
DRY GOODS, APPAREL WHOLESALERS	4 867	3 708 843	3 345	3 033 889	12.1	0.12	12.0	77	19 275	1 445	655 679
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2 834	2 600 985	2 038	2 241 220	12.2	0.11	11.2	39	12 073	757	347 692
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	1 883	(D)	1 203	726 964	11.4	0.15	14.1	35	(D)	645	(D)
FOOTWEAR WHOLESALERS	150	(D)	104	65 705	16.2	0.23	15.5	3	(D)	43	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	3 328	3 696 132	2 084	2 903 101	5.6	0.08	7.8	302	55 826	942	727 205
GENERAL-LINE GROCERY WHOLESALERS	68	315 865	48	247 684	6.0	0.07	9.8	4	(D)	16	(D)
DAIRY PRODUCTS DISTRIBUTORS	345	311 890	226	250 316	6.3	0.07	10.7	17	3 150	102	58 424
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	189	237 989	142	191 619	4.6	0.08	5.2	3	(D)	44	(D)
CONFECTIONERY WHOLESALERS	175	89 030	123	73 294	7.5	0.09	12.0	11	3 580	41	12 156
FISH, SEAFOOD DISTRIBUTORS	176	107 961	129	85 181	7.6	0.16	11.7	8	1 891	39	20 889
MEAT, MEAT PRODUCTS WHOLESALERS	661	911 140	479	772 007	4.8	0.10	6.2	43	8 434	139	130 699
FRESH FRUIT, VEGETABLE WHOLESALERS	530	260 924	306	182 340	4.9	0.11	12.5	43	7 437	181	71 147
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 184	1 451 333	631	1 100 660	6.0	0.06	6.9	173	23 202	380	327 471
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	404	1 858 092	277	1 427 366	5.4	0.05	2.1	9	962	118	429 764
COTTON MERCHANTS	10	23 697	4	(1)	(1)	(1)	(1)	...	...	6	(1)
GRAIN MERCHANTS	34	(D)	17	(D)	(D)	(D)	(D)	...	...	17	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	4	(D)	1	(D)	(D)	(D)	(D)	...	...	3	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	356	575 779	255	490 495	9.8	0.13	4.0	9	962	92	84 322
ELECTRICAL GOODS DISTRIBUTORS	1 092	761 183	726	613 060	14.1	0.24	14.4	28	6 765	338	141 358
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	62	67 427	42	(D)	(D)	(D)	(D)	1	(D)	19	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	375	227 212	266	(D)	(D)	(D)	(D)	8	(D)	101	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	278	309 694	177	243 773	15.8	0.37	13.6	7	3 944	94	61 977
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	377	162 848	241	119 548	11.8	0.16	19.3	12	1 689	124	41 611
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	1 036	455 052	735	369 696	13.5	0.19	18.3	18	4 844	283	80 152
HARDWARE WHOLESALERS	432	183 544	317	145 333	13.1	0.21	20.1	12	4 103	103	34 108
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	440	221 122	323	184 810	13.6	0.19	16.4	3	(D)	114	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	164	50 386	95	39 553	14.5	0.15	20.4	3	(D)	66	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	2 950	1 178 262	1 920	898 981	13.1	0.13	19.5	91	8 884	939	270 397
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	352	113 165	212	84 987	16.0	0.16	25.6	12	574	128	27 604
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	79	(D)	53	48 557	13.2	0.22	16.9	1	(D)	25	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	768	345 495	464	259 614	13.6	0.13	17.4	24	1 207	280	84 674
INDUSTRIAL SUPPLIES DISTRIBUTORS	511	249 723	352	181 485	11.6	0.09	17.2	12	747	147	67 491
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	48	(D)	32	14 993	8.9	0.10	13.6	4	(D)	12	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	592	193 681	397	153 547	13.7	0.09	21.7	20	2 771	175	37 363
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	415	125 695	299	103 899	13.5	0.18	20.7	11	1 238	105	20 558
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	185	74 002	111	51 899	9.3	0.08	22.7	7	1 748	67	20 355
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	641	1 556 129	438	1 333 656	9.4	0.11	6.0	28	49 155	175	173 318
COAL WHOLESALERS	67	341 895	47	273 418	8.3	0.02	2.7	2	(D)	18	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	387	424 055	273	341 100	12.6	0.13	12.3	18	12 838	96	70 117
NONFERROUS METALS DISTRIBUTORS	187	790 179	118	719 138	8.1	0.14	4.1	8	(D)	61	(D)
SCRAP, WASTE MATERIALS DEALERS	940	411 033	376	261 134	6.1	0.06	13.4	186	14 634	378	65 265
IRON, STEEL SCRAP DEALERS	180	(D)	46	97 595	3.8	0.01	7.1	57	(D)	77	16 773
WASTE MATERIALS DEALERS	760	(D)	330	124 539	8.0	0.10	18.2	129	(D)	301	48 492
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	150	(D)	111	270 313	3.8	0.06	3.8	11	(D)	28	20 698
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	277	735 635	166	637 195	9.0	0.04	12.8	40	6 601	71	91 839
BEER DISTRIBUTORS	155	(D)	68	55 167	7.3	0.12	18.0	37	(D)	50	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	122	(D)	98	582 028	9.1	0.03	12.3	3	(D)	21	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	1 036	859 156	753	739 412	11.7	0.09	11.4	13	1 112	270	118 632
FINE AND COARSE PAPER WHOLESALERS	28	(D)	20	(D)	(D)	(D)	(D)	...	...	8	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	175	(D)	140	422 563	11.1	0.05	7.1	2	(D)	33	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	506	246 847	358	194 341	12.8	0.17	16.0	8	828	140	51 678
STATIONERY, OFFICE SUPPLIES WHOLESALERS	327	119 438	235	(D)	(D)	(D)	(D)	3	(D)	89	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	1 295	636 936	843	488 018	12.6	0.17	19.8	40	4 258	412	144 660
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	368	167 931	224	125 146	11.0	0.13	21.1	17	1 736	127	41 049
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	927	469 005	619	362 872	13.1	0.18	19.4	23	2 522	285	103 611
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	657	426 794	433	293 804	14.1	0.23	14.4	8	(1)	(1)	(1)
LUMBER, MILLWORK WHOLESALERS	316	244 415	195	153 621	14.6	0.18	12.8	3	(D)	118	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	341	182 379	238	140 183	13.7	0.28	16.2	5	(D)	98	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	602	329 938	386	245 644	15.9	0.24	17.3	17	1 890	199	82 404
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	261	204 317	140	(1)	(1)	(1)	(1)	5	(1)	112	(1)
FARM SUPPLIES WHOLESALERS	99	128 984	72	117 517	8.4	0.08	7.1	9	2 224	18	9 243
JEWELRY WHOLESALERS	1 215	446 278	905	358 605	20.5	0.24	16.1	45	5 454	265	82 219
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	167	(D)	57	39 332	10.2	0.09	10.6	3	(D)	107	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	316	(D)	202	63 502	14.1	0.11	27.3	16	(D)	98	20 797
FLOWERS, BULBS, PLANTS WHOLESALERS	93	27 012	59	22 115	17.6	0.28	23.0	4	(D)	30	(D)
OTHER MERCHANT WHOLESALERS	1 848	1 765 013	946	(1)	(1)	(1)	(1)	...	(1)	848	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
NEWARK, N. J., SMSA											
MERCHANT WHOLESALERS, TOTAL	2 396	1 594 438	1 538	1 207 161	12.1	0.14	14.4	118	22 178	740	365 099
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	210	89 273	130	(¹)	(¹)	(¹)	(¹)	10	(¹)	70	(¹)
AUTOMOBILE; OTHER MOTOR VEHICLE DISTRIBUTORS	35	26 869	8	5 168	10.8	0.23	16.5	2	(D)	25	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	152	(D)	105	43 314	12.1	0.12	20.8	8	(D)	39	8 143
TIRE; TUBE WHOLESALERS	23	(D)	17	6 468	13.5	0.11	15.2	...	...	6	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	134	79 653	88	(¹)	(¹)	(¹)	(¹)	4	(¹)	42	(¹)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	50	49 135	37	33 242	10.0	0.03	15.2	2	(D)	11	(D)
PAINT; VARNISH WHOLESALERS	24	8 562	18	8 281	12.1	0.07	21.5	...	...	6	281
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	60	21 956	33	12 892	11.8	0.13	18.8	2	(D)	25	(D)
DRY GOODS; APPAREL WHOLESALERS	59	17 149	38	(¹)	(¹)	(¹)	(¹)	3	(¹)	18	(¹)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	20	5 601	12	(D)	(D)	(D)	(D)	...	...	8	(D)
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	35	(D)	22	4 375	13.0	0.11	20.5	3	173	10	(D)
FOOTWEAR WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	401	280 158	248	(¹)	(¹)	(¹)	(¹)	34	(¹)	119	(¹)
GENERAL-LINE GROCERY WHOLESALERS	12	51 358	8	8 801	7.9	0.03	7.0	3	(D)	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	58	43 817	25	31 787	10.6	0.13	9.5	8	753	25	11 277
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	21	27 573	15	20 778	3.3	0.04	6.1	...	...	6	6 795
CONFECTIONERY WHOLESALERS	26	(D)	18	8 423	8.5	0.02	16.6	3	(D)	5	(D)
FISH; SEAFOOD DISTRIBUTORS	10	2 912	6	2 627	9.5	0.08	12.6	...	...	4	285
MEAT; MEAT PRODUCTS WHOLESALERS	104	71 691	71	50 281	5.3	0.13	7.0	2	(D)	31	(D)
FRESH FRUIT; VEGETABLE WHOLESALERS	86	35 213	56	28 194	4.2	0.10	10.8	6	841	24	6 178
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	84	(D)	49	33 814	4.1	0.06	8.9	12	(D)	23	3 131
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	(D)	6	5 938	4.4	0.10	10.5	1	(D)	3	(D)
COTTON MERCHANTS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	153	194 725	102	159 729	19.0	0.27	13.9	2	(D)	49	(D)
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	15	18 444	13	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS . . . . .	...	37 771	36	(D)	(D)	(D)	(D)	1	(D)	15	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	27	81 754	21	62 085	17.0	0.30	12.1	1	(D)	5	(D)
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	59	61 756	32	56 196	25.4	0.22	15.7	...	...	27	5 560
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	155	66 110	117	50 431	14.0	0.26	18.7	1	(D)	37	(D)
HARDWARE WHOLESALERS	46	20 913	33	(¹)	(¹)	(¹)	(¹)	...	...	13	(¹)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	84	37 263	64	29 508	13.7	0.27	16.9	1	(D)	19	(D)
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTRS.	25	7 934	20	6 882	13.6	0.46	27.4	...	...	5	1 052
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	444	181 032	294	131 713	12.6	0.12	23.9	13	1 519	137	47 800
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS; . . . . .	...	...	...	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES; EQUIPMENT DISTRIBUTORS	59	13 874	33	8 148	16.0	0.22	24.3	2	(D)	24	(D)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	21	18 927	15	18 352	12.9	0.13	20.2	2	(D)	4	(D)
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	130	46 994	83	(¹)	(¹)	(¹)	(¹)	6	(¹)	41	(¹)
INDUSTRIAL SUPPLIES DISTRIBUTORS	111	49 571	78	39 952	10.7	0.11	26.3	1	(D)	32	(D)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	8	2 228	5	(D)	(D)	(D)	(D)	...	...	3	(D)
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	53	29 464	39	24 056	13.7	0.08	20.1	1	(D)	13	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	46	10 245	32	7 024	14.9	0.03	30.3	1	(D)	13	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTRS.	16	9 729	9	(D)	(D)	(D)	(D)	...	...	7	(D)
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTRS.	79	82 887	47	71 715	11.8	0.26	20.2	1	(D)	31	(D)
COAL WHOLESALERS	7	(D)	3	(D)	(D)	(D)	(D)	1	(D)	3	(D)
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	52	63 694	36	58 840	11.9	0.31	22.2	...	...	16	4 854
NONFERROUS METALS DISTRIBUTORS	20	(D)	8	(D)	(D)	(D)	(D)	...	...	12	5 449
SCRAP; WASTE MATERIALS DEALERS	167	49 308	78	30 831	7.6	0.05	21.7	38	4 293	51	14 184
IRON; STEEL SCRAP DEALERS	59	(D)	21	10 621	7.5	0.07	24.9	16	1 302	22	(D)
WASTE MATERIALS DEALERS	108	(D)	57	20 210	7.6	0.07	20.0	22	2 991	29	(D)
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	30	(D)	26	48 097	5.0	0.03	4.8	...	...	4	(D)
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	35	(D)	27	145 278	15.5	0.03	8.8	...	...	8	(D)
BEER DISTRIBUTORS	20	(D)	17	(D)	(D)	(D)	(D)	...	...	3	1 201
WINES; DISTILLED SPIRITS WHOLESALERS	15	(D)	10	(D)	(D)	(D)	(D)	...	...	5	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	69	40 174	50	30 758	12.2	0.16	20.2	...	...	19	9 416
FINE AND COARSE PAPER WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	10	9 611	8	(D)	(D)	(D)	(D)	...	...	2	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	40	25 231	30	(D)	(D)	(D)	(D)	...	...	10	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	19	5 332	12	4 362	12.9	0.09	30.0	...	...	7	950
FURNITURE; HOME FURNISHINGS WHOLESALERS	60	30 378	40	28 089	17.7	0.21	16.9	1	(D)	19	(D)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	17	(D)	14	(D)	(D)	(D)	(D)	...	...	3	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	43	(D)	26	(D)	(D)	(D)	(D)	1	(D)	16	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	150	163 240	107	139 677	11.2	0.13	9.2	...	...	43	23 563
LUMBER; MILLWORK WHOLESALERS	82	126 996	57	112 866	11.0	0.08	7.0	...	...	25	14 130
CONSTRUCTION MATERIALS DISTRIBUTORS	68	36 244	50	26 811	12.0	0.32	18.3	...	...	18	9 433
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	41	14 075	28	9 209	14.6	0.22	20.8	2	(D)	11	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
FARM SUPPLIES WHOLESALERS	11	(D)	8	1 377	7.0	...	11.6	1	(D)	2	(D)
JEWELRY WHOLESALERS	24	(D)	14	1 848	19.5	0.22	28.5	2	(D)	8	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS; TERMINALS)	32	(D)	8	997	10.0	0.20	18.1	1	(D)	23	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	12	2 463	9	(D)	(D)	(D)	(D)	...	...	3	(D)
FLOWERS; BULBS; PLANTS WHOLESALERS	14	2 302	9	1 830	12.5	0.16	20.9	...	...	5	472
OTHER MERCHANT WHOLESALERS	96	43 578	56	24 945	11.8	0.08	16.0	4	(D)	36	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Insufficient cash-credit analysis to show separately.

Table B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
NORFOLK-PORTSMOUTH, VA., SMSA											
MERCHANT WHOLESALERS, TOTAL	429	308 039	294	225 844	9.1	0.16	14.2	13	1 570	122	80 625
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	42	14 885	29	(1)	(1)	(1)	(1)	...	...	13	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	6	(D)	2	(D)	(D)	(D)	(D)	...	...	4	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	35	(D)	26	6 947	10.0	0.14	24.6	...	...	9	(D)
TIRE, TUBE WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	18	(D)	14	(D)	(D)	(D)	(D)	...	...	4	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	8	(D)	7	(D)	(D)	(D)	(D)	...	...	1	(D)
PAINT, VARNISH WHOLESALERS	5	(D)	5	(D)	(D)	(D)	(D)	...	...	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS	13	(D)	9	3 050	15.5	0.07	15.9	...	...	4	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	69	70 848	54	59 413	4.5	0.06	10.1	3	255	12	11 180
GENERAL-LINE GROCERY WHOLESALERS	7	26 329	7	26 329	3.0	0.03	6.7	...	...	...	...
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
CONFECTIONERY WHOLESALERS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
FISH, SEAFOOD DISTRIBUTORS	6	1 192	2	(D)	(D)	(D)	(D)	...	...	4	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	12	15 029	12	15 029	3.7	0.07	8.2	...	...	...	...
FRESH FRUIT, VEGETABLE WHOLESALERS	10	5 410	9	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	17	9 978	13	9 101	7.5	0.11	15.3	2	(D)	2	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	30 221	2	(D)	(D)	(D)	(D)	...	...	5	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	4	786	1	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	30	20 392	21	16 153	12.5	0.44	15.1	...	...	9	4 239
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	5	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	23	17 081	21	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	13	(D)	12	(D)	(D)	(D)	(D)	...	...	1	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	77	27 785	51	21 506	14.1	0.23	23.7	...	...	26	6 254
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	14	1 638	9	1 445	12.0	0.28	36.1	...	...	5	193
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	6	4 721	4	(D)	(D)	(D)	(D)	...	...	2	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	11	6 732	6	(1)	(1)	(1)	(1)	...	...	5	(1)
INDUSTRIAL SUPPLIES DISTRIBUTORS	11	4 497	9	(D)	(D)	(D)	(D)	...	...	2	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	9	(D)	5	(D)	(D)	(D)	(D)	...	...	4	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	14	(D)	10	2 842	14.0	0.14	29.3	...	...	4	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	10	(D)	6	2 813	11.1	0.14	23.8	...	...	4	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	7	5 047	5	(D)	(D)	(D)	(D)	...	...	2	(D)
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	4	3 191	3	(D)	(D)	(D)	(D)	...	...	1	(D)
NONFERROUS METALS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	18	(D)	13	5 954	6.8	0.05	26.7	4	(D)	1	(D)
IRON, STEEL SCRAP DEALERS	12	5 484	9	(D)	(D)	(D)	(D)	2	(D)	1	(D)
WASTE MATERIALS DEALERS	6	(D)	4	(D)	(D)	(D)	(D)	2	(D)	...	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	14	15 148	8	13 120	2.3	0.02	11.6	3	(D)	3	(D)
BEER DISTRIBUTORS	12	(D)	8	13 120	2.3	0.02	11.6	1	(D)	3	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	2	(D)	...	...	...	...	...	2	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER, WHOLESALERS	12	(D)	9	(D)	(D)	(D)	(D)	...	...	3	(D)
FINE AND COARSE PAPER WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	4	2 387	4	2 387	12.4	0.13	21.7	...	...	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	7	1 597	4	(D)	(D)	(D)	(D)	...	...	3	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	11	(D)	8	2 783	22.8	0.29	18.8	1	(D)	2	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	6	725	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	33	24 541	26	23 369	14.0	0.32	13.5	...	...	7	1 172
LUMBER, MILLWORK WHOLESALERS	13	14 519	9	13 874	13.8	0.14	8.7	...	...	4	645
CONSTRUCTION MATERIALS DISTRIBUTORS	20	10 022	17	9 495	14.3	0.59	20.7	...	...	3	527
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	8	2 608	6	(D)	(D)	(D)	(D)	...	...	2	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	1 603	1	(D)	(D)	(D)	(D)	...	...	2	(D)
FARM SUPPLIES WHOLESALERS	5	(D)	1	(D)	(D)	(D)	(D)	...	...	4	(D)
JEWELRY WHOLESALERS	3	(D)	...	...	...	...	...	...	...	3	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	8	(D)	...	...	...	...	...	...	...	8	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	315	2	(D)	(D)	(D)	(D)	...	...	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
OTHER MERCHANT WHOLESALERS	15	4 916	7	2 309	10.1	0.09	13.9	1	(D)	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
OKLAHOMA CITY, OKLA., SMSA											
MERCHANT WHOLESALERS: TOTAL	727	460 566	425	361 724	8.5	0.16	14.1	45	16 164	257	82 678
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	82	34 181	53	22 792	9.4	0.18	21.9	2	(D)	27	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	(D)	5	(D)	(D)	(D)	(D)	1	(D)	5	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	65	24 422	45	20 076	9.7	0.15	22.6	1	(D)	19	(D)
TIRE, TUBE WHOLESALERS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	30	25 828	20	23 602	8.8	0.14	12.0	1	(D)	9	(D)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	13	(D)	10	18 660	9.1	0.13	11.0	1	(D)	2	(D)
PAINT; VARNISH WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	12	(D)	8	(D)	(D)	(D)	(D)	...	...	4	1 299
DRY GOODS; APPAREL WHOLESALERS	9	(D)	8	(D)	(D)	(D)	(D)	1	(D)	...	...
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	4	(D)	4	2 959	8.8	0.41	11.7	...	...	...	...
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	1	(D)	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	95	95 886	42	82 154	3.4	0.07	8.2	11	3 701	42	10 031
GENERAL-LINE GROCERY WHOLESALERS	9	62 344	5	57 313	3.2	0.08	6.2	3	(D)	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	8	(D)	...	...	...	...	...	2	(D)	6	(D)
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	7	(D)	3	(D)	(D)	(D)	(D)	...	...	4	(D)
CONFECTIONERY WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
FISH; SEAFOOD DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MEAT; MEAT PRODUCTS WHOLESALERS	19	(D)	11	6 590	3.6	(Z)	12.2	1	(D)	7	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	27	11 203	12	8 264	3.3	0.17	14.4	3	685	12	2 254
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	22	7 653	9	6 948	5.4	0.01	13.0	1	(D)	12	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	12	32 497	4	(D)	(D)	(D)	(D)	2	(D)	6	(D)
COTTON MERCHANTS	2	(D)	...	(D)	(D)	(D)	(D)	...	...	2	(D)
GRAIN MERCHANTS	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	39	44 999	26	35 821	10.4	0.27	14.2	1	(D)	12	(D)
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	11	(D)	7	(D)	(D)	(D)	(D)	...	...	4	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	15	(D)	9	20 090	9.6	0.31	13.5	1	(D)	5	(D)
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	40	29 305	20	23 496	13.4	0.22	17.4	4	615	16	5 194
HARDWARE WHOLESALERS	5	10 671	2	(D)	(D)	(D)	(D)	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	24	(D)	14	12 275	14.4	0.26	16.1	2	(D)	8	(D)
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTRS.	11	(D)	4	(D)	(D)	(D)	(D)	2	(D)	5	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	202	88 400	130	71 773	13.3	0.26	19.4	6	747	66	15 880
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS	31	8 952	18	7 967	14.8	0.31	18.8	2	(D)	11	(D)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	20	(D)	18	(D)	(D)	(D)	(D)	...	...	2	(D)
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	68	31 280	41	22 612	15.3	0.23	18.5	...	...	27	8 668
INDUSTRIAL SUPPLIES DISTRIBUTORS	26	5 863	15	4 205	9.9	0.10	19.0	1	(D)	10	(D)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	6	4 150	4	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	21	5 852	13	3 805	16.3	0.18	25.2	1	(D)	7	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	25	(D)	17	3 160	8.7	(Z)	26.6	2	(D)	6	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTRS.	5	1 905	4	(D)	(D)	(D)	(D)	...	...	1	(D)
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTRS.	19	6 904	13	5 808	7.3	0.10	18.9	...	...	6	1 096
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	16	(D)	11	(D)	(D)	(D)	(D)	...	...	5	(D)
NONFERROUS METALS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
SCRAP; WASTE MATERIALS DEALERS	26	6 714	6	(¹)	(¹)	(¹)	(¹)	5	(¹)	15	(¹)
IRON; STEEL SCRAP DEALERS	13	1 677	2	(D)	(D)	(D)	(D)	4	(D)	7	(D)
WASTE MATERIALS DEALERS	13	5 037	4	(D)	(D)	(D)	(D)	1	(D)	8	(D)
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	7	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	11	8 442	4	4 312	2.6	0.05	16.7	4	(D)	3	(D)
BEER DISTRIBUTORS	11	8 442	4	4 312	2.6	0.05	16.7	4	(D)	3	(D)
WINES; DISTILLED SPIRITS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	8	9 041	7	(D)	(D)	(D)	(D)	...	...	1	(D)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
FURNITURE; HOME FURNISHINGS WHOLESALERS	18	6 760	11	4 971	13.8	0.20	23.1	1	(D)	6	(D)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	1	(D)	1	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	10	(D)	5	(D)	(D)	(D)	(D)	...	...	5	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	47	24 624	25	14 363	11.9	0.13	15.4	2	(D)	20	(D)
LUMBER; MILLWORK WHOLESALERS	16	12 948	10	10 149	11.5	0.13	14.7	...	...	6	2 799
CONSTRUCTION MATERIALS DISTRIBUTORS	31	11 676	15	4 214	12.7	0.12	17.1	2	(D)	14	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	17	(D)	12	3 588	13.7	0.14	19.1	...	...	5	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	7	(D)	3	(D)	(D)	(D)	(D)	...	...	4	(D)
FARM SUPPLIES WHOLESALERS	4	(D)	1	(D)	(D)	(D)	(D)	2	(D)	1	(D)
JEWELRY WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS; TERMINALS)	12	(D)	5	1 513	8.4	0.13	13.2	...	...	7	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
FLOWERS; BULBS; PLANTS WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
OTHER MERCHANT WHOLESALERS	29	7 806	18	4 904	12.8	0.47	20.7	2	(D)	9	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

¹Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
PATERSON-CLIFTON-PASSAIC, N. J., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 382	891 453	855	697 481	8.9	0.11	12.3	75	7 659	452	186 313
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	122	(D)	72	136 817	1.9	0.01	5.5	4	(D)	46	31 114
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	21	(D)	8	(D)	(D)	(D)	(D)	1	(D)	12	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	83	19 708	53	13 085	10.4	0.05	23.1	3	(D)	27	(D)
TIRE, TUBE WHOLESALERS	18	(D)	11	(D)	(D)	(D)	(D)	...	...	7	624
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	97	77 193	67	67 694	13.1	0.16	12.5	1	(D)	29	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	25	(D)	19	(D)	(D)	(D)	(D)	1	(D)	5	(D)
PAINT, VARNISH WHOLESALERS	13	(D)	12	(D)	(D)	(D)	(D)	...	...	23	8 476
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	59	45 837	36	37 361	13.6	0.18	11.7	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	90	45 460	55	33 304	10.5	0.17	10.9	5	396	30	11 960
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	63	(D)	44	28 576	9.9	0.15	9.8	3	(D)	16	3 637
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	23	(D)	8	(D)	(D)	(D)	(D)	2	(D)	13	(D)
FOOTWEAR WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	198	130 395	116	105 462	5.7	0.07	8.3	18	3 710	64	21 223
GENERAL-LINE GROCERY WHOLESALERS	11	33 068	10	(D)	(D)	(D)	(D)	...	...	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	42	27 869	21	(1)	(1)	(1)	(1)	3	(1)	18	(1)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	5	(D)	3	436	8.3	(Z)	9.9	...	...	3	(D)
CONFECTIONERY WHOLESALERS	13	(D)	8	9 946	6.5	0.07	11.0	1	(D)	4	(D)
FISH, SEAFOOD DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	43	29 215	31	24 647	5.4	0.05	6.1	4	2 380	8	2 188
FRESH FRUIT, VEGETABLE WHOLESALERS	29	11 016	13	8 082	4.5	0.07	9.8	4	329	12	2 605
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	51	16 070	27	11 784	8.9	0.22	13.2	6	462	18	3 824
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
COTTON MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
GRAIN MERCHANTS	1	(D)	...	(D)	(D)	(D)	(D)	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	3	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	61	23 395	39	(1)	(1)	(1)	(1)	...	...	22	(1)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	(D)	16	(D)	(D)	(D)	(D)	...	...	8	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	8	(D)	4	2 003	4.0	0.45	14.6	...	...	4	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	27	4 835	18	4 027	10.3	0.02	23.7	...	...	9	808
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	84	52 446	65	46 506	13.7	0.15	18.0	1	(D)	18	(D)
HARDWARE WHOLESALERS	24	(D)	17	(D)	(D)	(D)	(D)	...	...	7	1 762
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	52	(D)	43	33 447	13.5	0.10	13.2	1	(D)	8	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	8	(D)	5	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	254	83 290	166	63 169	10.9	0.13	18.8	4	58	84	20 063
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	26	8 310	17	6 443	15.7	0.23	18.3	...	...	9	1 867
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	17	(D)	13	(D)	(D)	(D)	(D)	...	...	4	509
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	71	22 525	41	16 234	10.7	0.03	16.6	3	(D)	27	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	63	17 597	43	13 866	7.9	0.09	18.2	...	...	20	3 731
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	23	(D)	20	7 816	10.9	0.27	18.0	...	...	3	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	28	8 477	15	4 415	10.7	0.11	16.5	1	(D)	12	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	24	8 466	15	6 523	9.8	0.14	23.0	...	...	9	1 943
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	44	40 453	29	33 691	11.8	0.34	19.6	...	...	15	6 762
COAL WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	29	(D)	22	(D)	(D)	(D)	(D)	...	...	7	(D)
NONFERROUS METALS DISTRIBUTORS	11	6 102	5	(D)	(D)	(D)	(D)	...	...	6	(D)
SCRAP, WASTE MATERIALS DEALERS	88	14 101	36	8 845	9.2	0.03	25.9	33	2 435	19	2 821
IRON, STEEL SCRAP DEALERS	30	4 157	11	2 875	12.1	0.10	26.8	12	845	7	437
WASTE MATERIALS DEALERS	58	9 944	25	5 970	7.8	(Z)	25.4	21	1 590	12	2 384
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	15	21 989	11	(D)	(D)	(D)	(D)	...	...	4	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	(D)	18	45 757	11.2	0.05	16.3	...	...	4	(D)
BEER DISTRIBUTORS	13	(D)	9	7 255	6.4	0.03	22.1	...	...	4	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	9	38 502	9	38 502	12.2	0.05	15.2	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	55	19 758	38	17 312	10.6	0.04	19.4	...	...	17	2 446
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	34	14 318	21	12 587	10.3	0.04	15.4	...	...	13	1 731
STATIONERY, OFFICE SUPPLIES WHOLESALERS	15	(D)	13	(D)	(D)	(D)	(D)	...	...	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	31	12 245	21	10 931	14.4	0.30	19.3	1	(D)	9	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	11	1 897	5	(1)	(1)	(1)	(1)	...	...	6	(1)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	20	10 348	16	10 135	14.9	0.33	18.8	1	(D)	3	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	73	39 044	44	28 590	15.1	0.26	15.4	1	(D)	28	(D)
LUMBER, MILLWORK WHOLESALERS	34	15 723	20	13 421	15.2	0.10	14.6	...	...	14	2 302
CONSTRUCTION MATERIALS DISTRIBUTORS	39	23 321	24	15 169	15.1	0.40	16.2	1	(D)	14	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	22	(D)	14	7 488	15.4	0.36	22.5	...	...	8	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	10	14 121	4	7 215	3.5	(Z)	20.9	2	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	4	1 003	3	(D)	(D)	(D)	(D)	...	...	1	(D)
JEWELRY WHOLESALERS	7	502	4	378	9.0	(Z)	21.4	...	...	3	124
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	20	(D)	5	1 680	22.3	0.12	5.7	...	...	15	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	15	(D)	12	4 876	21.3	0.23	24.0	1	(D)	2	(D)
OTHER MERCHANT WHOLESALERS	58	54 407	28	41 849	10.4	0.04	7.3	4	493	26	12 065

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
PHILADELPHIA, PA.—N. J., SMSA											
MERCHANT WHOLESALERS, TOTAL	5 401	3 120 759	3 170	2 323 920	9.2	0.14	13.9	494	114 184	1 737	682 655
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	412	144 633	254	(1)	(1)	(1)	(1)	11	(1)	147	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	59	37 252	21	11 117	4.5	0.05	15.8	1	(D)	37	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	304	89 644	203	68 176	9.4	0.11	23.5	8	425	93	21 043
TIRE, TUBE WHOLESALERS	49	17 737	30	11 010	10.4	0.22	19.0	2	(D)	17	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	177	133 280	120	110 306	7.2	0.04	14.6	5	204	52	22 770
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	75	76 506	53	65 303	6.5	0.03	14.6	2	(D)	20	(D)
PAINT, VARNISH WHOLESALERS	33	10 320	22	(1)	(1)	(1)	(1)	...	...	11	(1)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	69	46 454	45	41 154	7.9	0.03	13.5	3	(D)	21	(D)
DRY GOODS, APPAREL WHOLESALERS	346	131 232	248	106 745	14.7	0.22	14.2	12	2 088	86	22 399
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	103	45 314	72	36 594	13.5	0.19	15.1	1	(D)	30	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	195	62 827	137	50 399	14.4	0.22	13.8	11	(D)	47	(D)
FOOTWEAR WHOLESALERS	48	23 091	39	19 752	17.9	0.29	13.5	...	...	9	3 339
GROCERIES AND RELATED PRODUCTS WHOLESALERS	813	625 366	443	460 780	4.9	0.09	9.5	100	16 919	270	147 667
GENERAL-LINE GROCERY WHOLESALERS	35	135 776	20	86 488	4.5	0.04	8.3	7	(D)	8	(D)
DAIRY PRODUCTS DISTRIBUTORS	52	71 353	32	47 772	5.9	0.09	8.5	1	(D)	19	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	57	40 538	34	31 492	4.2	0.18	7.7	3	684	20	8 362
CONFECTIONERY WHOLESALERS	58	34 155	35	(1)	(1)	(1)	(1)	5	(1)	18	(1)
FISH, SEAFOOD DISTRIBUTORS	37	(D)	28	14 129	5.8	0.16	13.0	3	(D)	6	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	155	133 419	92	110 051	4.6	0.09	9.7	24	5 060	39	18 308
FRESH FRUIT, VEGETABLE WHOLESALERS	152	73 694	79	55 787	4.2	0.06	11.5	20	1 920	53	15 987
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	267	(D)	123	93 711	5.9	0.12	10.2	37	(D)	107	23 389
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	58	162 510	35	142 248	3.7	0.03	2.9	4	(D)	19	(D)
COTTON MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
GRAIN MERCHANTS	9	97 152	6	(D)	(D)	(D)	(D)	...	...	3	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	46	63 992	27	45 585	8.4	0.05	5.7	4	(D)	15	(D)
ELECTRICAL GOODS DISTRIBUTORS	255	210 872	185	186 239	11.9	0.32	14.8	7	1 232	63	23 401
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	23	41 316	14	37 532	10.2	0.18	12.9	...	...	9	3 784
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	106	43 858	85	38 148	11.7	0.17	16.4	2	(D)	19	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	49	96 439	34	85 316	12.6	0.49	13.3	2	(D)	13	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	77	29 259	52	25 243	12.0	0.21	20.6	3	(D)	22	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	316	146 973	223	118 172	13.1	0.24	18.1	8	1 732	85	27 069
HARDWARE WHOLESALERS	88	43 560	64	39 177	13.0	0.26	19.6	3	(D)	21	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	189	91 962	135	68 872	13.1	0.25	16.7	3	(D)	51	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	39	11 451	24	10 123	13.7	0.09	22.4	2	(D)	13	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	836	328 325	526	232 597	11.2	0.12	21.8	35	2 532	275	93 196
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	100	25 363	54	(1)	(1)	(1)	(1)	5	(1)	41	(1)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	41	35 354	25	(1)	(1)	(1)	(1)	4	(1)	12	(1)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	235	81 718	140	57 120	11.3	0.07	19.8	12	1 125	83	23 473
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	183	90 719	118	70 789	9.4	0.11	20.9	3	73	62	19 857
INDUSTRIAL SUPPLIES DISTRIBUTORS	22	(D)	17	(D)	(D)	(D)	(D)	...	...	5	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	113	38 526	71	26 793	11.5	0.08	26.6	4	350	38	11 383
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	118	33 917	87	26 870	14.9	0.15	24.8	6	(D)	25	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	24	(D)	14	(D)	(D)	(D)	(D)	1	(D)	9	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.											
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS	171	191 091	116	156 106	10.3	0.11	15.5	3	(D)	52	(D)
COAL WHOLESALERS	31	44 519	21	30 360	11.5	0.03	5.5	1	(D)	9	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	104	109 957	74	96 214	9.2	0.14	19.4	1	(D)	29	(D)
NONFERROUS METALS DISTRIBUTORS	36	36 615	21	29 532	12.5	0.12	13.2	1	(D)	14	(D)
SCRAP, WASTE MATERIALS DEALERS	397	(D)	167	92 271	8.5	0.11	17.2	98	(D)	132	18 731
IRON, STEEL SCRAP DEALERS	123	(D)	47	47 724	10.2	0.11	14.9	39	(D)	37	9 105
WASTE MATERIALS DEALERS	274	(D)	120	44 547	6.8	0.10	19.7	59	(D)	95	9 626
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	82	(D)	61	80 562	4.6	0.03	5.0	7	(D)	14	5 843
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	311	140 633	38	46 513	7.8	0.06	13.2	159	67 589	114	26 531
BEER DISTRIBUTORS	287	(D)	22	11 541	4.0	0.02	16.1	159	67 589	106	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	24	(D)	16	34 972	9.0	0.08	12.2	...	...	8	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	195	127 442	144	105 995	10.4	0.14	17.5	6	645	45	20 802
FINE AND COARSE PAPER WHOLESALERS	12	27 447	10	(D)	(D)	(D)	(D)	...	...	2	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	27	(D)	27	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	104	48 464	76	38 365	9.8	0.18	15.6	5	(D)	23	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	52	(D)	31	13 662	13.8	0.09	26.2	1	(D)	20	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	186	88 906	114	74 960	14.5	0.27	14.6	5	337	67	13 609
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	74	21 733	46	15 861	11.9	0.15	22.5	3	(D)	25	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	112	67 173	68	59 099	15.2	0.31	12.5	2	(D)	42	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	240	183 187	151	141 749	14.7	0.21	13.6	3	(D)	86	(D)
LUMBER, MILLWORK WHOLESALERS	122	119 182	75	96 539	15.8	0.16	11.3	2	(D)	45	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	118	64 005	76	45 210	12.4	0.32	18.7	1	(D)	41	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	82	46 263	64	41 881	13.1	0.27	17.7	1	(D)	17	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	35	13 886	14	4 749	14.0	0.02	22.1	5	(D)	16	(D)
FARM SUPPLIES WHOLESALERS	40	66 858	23	48 871	3.9	0.05	6.8	5	383	12	17 604
JEWELRY WHOLESALERS	89	(D)	76	18 449	16.3	0.22	19.3	3	(D)	10	1 089
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	56	57 285	12	5 772	9.9	0.35	18.3	...	...	44	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	39	(D)	27	(D)	(D)	(D)	(D)	3	325	9	529
FLOWERS, BULBS, PLANTS WHOLESALERS	16	15 280	7	(D)	(D)	(D)	(D)	1	(D)	8	1 878
OTHER MERCHANT WHOLESALERS	249	72 392	122	(1)	(1)	(1)	(1)	13	(1)	114	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. X Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
PHOENIX, ARIZ., SMSA											
MERCHANT WHOLESALERS, TOTAL	727	478 039	428	323 527	10.3	0.22	14.9	36	15 034	263	139 478
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	113	(D)	56	23 485	11.6	0.28	22.6	3	(D)	54	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	21	(D)	8	6 680	15.8	0.37	16.6	1	(D)	12	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	83	21 310	44	15 696	9.9	0.23	25.4	2	(D)	37	(D)
TIRE, TUBE WHOLESALERS	9	(D)	4	1 109	10.4	0.45	17.9	...	...	5	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	29	15 664	22	14 766	11.3	0.22	13.6	...	...	7	898
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	13	(D)	10	10 245	8.9	0.15	13.0	...	...	3	(D)
PAINT, VARNISH WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS	14	(D)	10	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	5	579	3	(D)	(D)	(D)	(D)	...	...	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	105	110 037	54	(1)	(1)	(1)	(1)	8	(1)	43	(1)
GENERAL-LINE GROCERY WHOLESALERS	11	62 074	3	(D)	(D)	(D)	(D)	1	(D)	7	(D)
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	...	...	...	...	...	...	...	3	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	10	(D)	8	4 347	4.3	(2)	11.2	1	(D)	1	(D)
CONFECTIONERY WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	1	(D)	...	...
FISH, SEAFOOD DISTRIBUTORS	2	(D)	...	...	...	...	...	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	14	(D)	11	7 176	4.4	0.03	16.4	...	...	3	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	34	21 669	15	14 213	5.5	0.19	17.4	3	1 080	16	6 376
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	10 043	12	5 813	11.9	0.43	11.8	2	(D)	11	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	25 605	3	14 301	3.5	0.49	9.3	3	(D)	4	(D)
COTTON MERCHANTS	7	(D)	2	(D)	(D)	(D)	(D)	2	(D)	3	(D)
GRAIN MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	2	(D)	...	...	...	...	...	1	(D)	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	46	(D)	34	38 451	13.3	0.26	12.1	1	(D)	11	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	6	(D)	(D)	(D)	(D)	1	(D)	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	14	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	9	2 677	6	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	53	49 053	42	32 326	15.6	0.34	15.1	1	(D)	10	(D)
HARDWARE WHOLESALERS	8	(D)	5	(D)	(D)	(D)	(D)	1	(D)	2	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	23	24 442	20	(D)	(D)	(D)	(D)	...	...	3	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	22	(D)	17	12 054	14.0	0.12	14.7	...	...	5	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	140	62 062	95	48 620	12.4	0.33	23.1	1	(D)	44	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	19	5 466	11	(1)	(1)	(1)	(1)	...	...	8	(1)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	18	14 114	13	11 900	13.3	0.45	19.7	...	...	5	2 214
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	32	(D)	21	12 326	13.6	0.38	23.8	...	...	11	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	16	6 749	12	6 127	12.4	0.38	18.6	...	...	4	622
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	14	(D)	7	2 537	11.2	0.20	21.2	...	...	7	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	13	7 259	10	(D)	(D)	(D)	(D)	...	...	3	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	22	4 022	18	3 594	11.7	0.25	32.1	1	(D)	3	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	11	9 422	7	7 496	16.2	0.32	21.7	2	(D)	2	(D)
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	(D)	7	7 496	16.2	0.32	21.7	2	(D)	1	(D)
NONFERROUS METALS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	24	5 365	7	4 084	3.6	(2)	24.5	5	231	12	1 050
IRON, STEEL SCRAP DEALERS	14	1 989	3	(D)	(D)	(D)	(D)	4	(D)	7	(D)
WASTE MATERIALS DEALERS	10	3 376	4	(D)	(D)	(D)	(D)	1	(D)	5	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	18	26 458	10	23 095	2.9	(2)	11.0	4	(D)	4	(D)
BEER DISTRIBUTORS	7	8 852	5	(D)	(D)	(D)	(D)	...	...	2	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	11	17 606	5	(D)	(D)	(D)	(D)	4	(D)	2	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	13	(D)	9	5 495	8.9	0.15	15.5	...	...	4	(D)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	24	9 911	15	8 476	9.7	0.25	17.1	1	(D)	8	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	6	2 788	7.6	0.25	18.8	1	(D)	1	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	16	(D)	9	5 688	10.7	0.25	16.2	...	...	7	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	46	38 260	26	19 695	17.0	0.12	9.8	1	(D)	19	(D)
LUMBER, MILLWORK WHOLESALERS	26	(D)	13	13 983	16.5	0.11	8.0	1	(D)	12	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	20	(D)	13	5 712	18.4	0.12	14.0	...	...	7	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	12	(D)	4	893	12.5	0.11	17.7	1	(D)	7	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM SUPPLIES WHOLESALERS	12	10 899	6	5 236	15.3	0.15	13.2	1	(D)	5	(D)
JEWELRY WHOLESALERS	9	(D)	7	1 175	29.7	1.45	23.9	1	(D)	1	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	10	2 145	2	(D)	(D)	(D)	(D)	...	...	8	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	25	(D)	11	3 241	11.2	0.09	20.9	2	(D)	12	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
PITTSBURGH, PA., SMSA											
MERCHANT WHOLESALERS: TOTAL	2 450		1 344	1 045 873	10.5	0.19	15.3	338	116 451	768	
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	252	11	138	49 032	10.6	0.22	22.5	17	(D)	97	(D)
AUTOMOBILE; OTHER MOTOR VEHICLE DISTRIBUTORS	30		9	(1)	(1)	(1)	(1)	...	...	21	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	192	46 204	110	36 889	10.3	0.21	22.9	15	1 016	67	8 299
TIRE; TUBE WHOLESALERS	30	45 535	19	7 069	18.1	0.40	26.3	2	(D)	9	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	69	63 777	39	40 207	11.3	0.10	15.8	1	(D)	29	(D)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	23	39 458	16	32 582	11.1	0.09	13.7	1	(D)	6	(D)
PAINT; VARNISH WHOLESALERS	17	4 697	10	(1)	(1)	(1)	(1)	...	...	7	(1)
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	29	19 622	13	(1)	(1)	(1)	(1)	...	...	16	(1)
DRY GOODS; APPAREL WHOLESALERS	65	20 041	53	15 683	15.8	0.17	14.0	4	(D)	8	(D)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	9	(D)	6	(D)	(D)	(D)	(D)	1	(D)	2	(D)
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	44	(D)	36	9 879	16.4	0.18	14.8	3	(D)	5	(D)
FOOTWEAR WHOLESALERS	12	(D)	11	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	362	257 526	196	192 497	4.9	0.11	10.3	64	16 358	102	48 671
GENERAL-LINE GROCERY WHOLESALERS	42	88 826	20	68 420	3.6	0.13	8.3	17	8 104	5	12 302
DAIRY PRODUCTS DISTRIBUTORS	13	7 362	7	(D)	(D)	(D)	(D)	...	...	6	(D)
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	22	10 931	13	8 791	5.9	0.06	8.7	1	(D)	8	(D)
CONFECTIONERY WHOLESALERS	39	13 967	26	11 146	4.8	0.08	16.5	6	762	7	2 059
FISH; SEAFOOD DISTRIBUTORS	6	(D)	2	(D)	(D)	(D)	(D)	...	...	4	(D)
MEAT; MEAT PRODUCTS WHOLESALERS	29	26 503	18	22 094	5.1	0.08	9.7	2	(D)	9	(D)
FRESH FRUIT; VEGETABLE WHOLESALERS	107	59 112	65	43 450	3.4	0.14	10.2	15	2 321	27	13 341
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	104	(D)	45	33 535	9.1	0.06	12.4	23	(D)	36	11 844
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	3	2 221	2	(D)	(D)	(D)	(D)	1	(D)	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	137	167 269	96	108 904	13.4	0.39	16.1	3	(D)	38	(D)
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS . . . . .	...	(D)	...	(D)	(D)	(D)	(D)	...	...	3	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS . . . . .	...	(D)	...	(D)	(D)	(D)	(D)	1	(D)	14	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	32	67 404	25	65 577	14.2	0.44	14.8	...	...	7	1 827
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	45	11 253	29	8 768	10.6	0.23	24.0	2	(D)	14	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	104	76 630	80	57 435	13.1	0.47	19.4	2	(D)	22	(D)
HARDWARE WHOLESALERS	26	27 292	18	10 029	11.0	0.29	21.9	1	(D)	7	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	61	42 648	50	41 219	13.6	0.54	18.3	...	...	11	1 429
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTRS.	17	6 690	12	6 187	13.3	0.27	22.6	1	(D)	4	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	393	213 116	273	169 897	11.9	0.11	20.4	10	995	110	42 224
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS; . . . . .	...	...	...	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES; EQUIPMENT DISTRIBUTORS	50	16 218	36	11 366	17.2	0.22	23.6	2	(D)	12	(D)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	38	41 010	32	39 470	13.7	0.14	20.3	...	...	6	1 540
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	91	38 877	50	25 129	12.1	0.07	16.7	2	(D)	39	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	105	81 958	77	65 269	9.3	0.08	19.6	1	(D)	27	(D)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	8	(D)	7	(D)	(D)	(D)	(D)	...	...	1	(D)
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	32	13 117	19	10 732	15.2	0.08	30.3	2	(D)	11	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	66	13 773	50	11 186	15.4	0.28	26.2	3	178	13	2 409
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTRS.	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTRS	113	136 253	48	(1)	(1)	(1)	(1)	5	(1)	60	(1)
COAL WHOLESALERS	25	28 733	6	(D)	(D)	(D)	(D)	5	332	14	(D)
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	76	57 654	35	42 531	7.0	0.11	19.9	...	...	41	15 123
NONFERROUS METALS DISTRIBUTORS	12	49 866	7	(D)	(D)	(D)	(D)	...	...	5	(D)
SCRAP; WASTE MATERIALS DEALERS	147	(D)	69	58 128	11.6	0.12	12.3	25	(D)	53	24 935
IRON; STEEL SCRAP DEALERS	97	(D)	48	44 272	13.2	0.11	11.6	18	(D)	31	(D)
WASTE MATERIALS DEALERS	50	19 692	21	13 856	6.5	0.17	14.6	7	431	22	5 405
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	38	(D)	33	39 614	5.0	0.05	5.1	1	(D)	4	(D)
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	280	(D)	10	3 805	3.8	0.03	11.4	189	49 946	81	(D)
BEER DISTRIBUTORS	268	68 832	9	(D)	(D)	(D)	(D)	189	49 946	70	(D)
WINES; DISTILLED SPIRITS WHOLESALERS	12	(D)	1	(D)	(D)	(D)	(D)	...	...	11	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	51	43 748	38	33 512	9.9	0.06	16.5	1	(D)	12	(D)
FINE AND COARSE PAPER WHOLESALERS	5	19 431	4	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	22	(D)	17	(D)	(D)	(D)	(D)	...	...	5	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	22	8 368	15	6 046	8.6	0.05	30.3	1	(D)	6	(D)
FURNITURE; HOME FURNISHINGS WHOLESALERS	87	56 664	50	46 188	10.0	0.31	14.7	1	(D)	36	(D)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	37	19 091	20	13 660	10.2	0.20	21.6	...	...	17	5 431
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	50	37 573	30	32 528	9.9	0.35	11.8	1	(D)	19	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	142	121 022	96	104 652	12.2	0.22	12.4	3	(D)	43	(D)
LUMBER; MILLWORK WHOLESALERS	71	74 409	52	65 542	12.0	0.16	10.5	...	...	19	8 867
CONSTRUCTION MATERIALS DISTRIBUTORS	71	46 613	44	39 110	12.5	0.32	15.6	3	(D)	24	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	41	25 916	33	22 606	18.2	0.31	15.9	2	(D)	6	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	10	4 240	4	(D)	(D)	(D)	(D)	2	(D)	4	576
FARM SUPPLIES WHOLESALERS	8	7 518	5	(D)	(D)	(D)	(D)	...	...	3	(D)
JEWELRY WHOLESALERS	29	(D)	26	12 637	33.8	0.31	21.3	2	(D)	1	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS; TERMINALS)	21	11 064	5	(1)	(1)	(1)	(1)	...	...	16	(1)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	9	1 080	4	910	14.2	(2)	15.1	...	...	5	170
FLOWERS; BULBS; PLANTS WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER MERCHANT WHOLESALERS	84	32 590	42	(1)	(1)	(1)	(1)	5	(1)	37	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
PORTLAND, OREG.-WASH., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 341	1 368 232	772	1 044 251	7.6	0.15	9.8	70	16 029	499	307 952
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	177	78 434	99	49 839	11.2	0.23	18.1	2	(D)	76	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	(D)	5	7 782	18.2	0.67	16.9	1	(D)	17	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	130	(D)	93	34 470	10.5	0.13	19.8	...	...	47	(D)
TIRE, TUBE WHOLESALERS	24	11 169	11	7 587	7.4	0.28	11.3	1	(D)	12	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	47	37 050	26	33 545	8.4	0.08	13.9	3	(D)	18	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	25	23 705	13	22 802	8.7	0.07	14.5	3	(D)	9	(D)
PAINT, VARNISH WHOLESALERS	12	(D)	9	(D)	(D)	(D)	(D)	...	...	3	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	10	(D)	4	(D)	(D)	(D)	(D)	...	...	6	(D)
DRY GOODS, APPAREL WHOLESALERS	30	11 156	22	9 610	11.7	0.19	16.5	1	(D)	7	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	12	(D)	9	(D)	(D)	(D)	(D)	...	...	3	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	18	(D)	13	(D)	(D)	(D)	(D)	1	(D)	4	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	126	151 404	67	112 592	4.1	0.19	7.5	15	4 417	44	34 395
GENERAL-LINE GROCERY WHOLESALERS	9	75 150	4	(D)	(D)	(D)	(D)	2	(D)	3	(D)
DAIRY PRODUCTS DISTRIBUTORS	8	3 602	4	3 189	4.1	0.16	2.9	...	...	4	413
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	6	2 024	1	(D)	(D)	(D)	(D)	1	(D)	4	(D)
CONFECTIONERY WHOLESALERS	12	3 569	5	3 038	3.1	0.03	9.1	3	(D)	4	(D)
FISH, SEAFOOD DISTRIBUTORS	8	(D)	3	1 369	8.3	0.07	19.6	2	(D)	3	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	18	(D)	12	11 617	4.3	0.09	11.0	3	(D)	3	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	29	18 311	20	16 627	4.2	0.08	11.5	2	(D)	7	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	36	32 060	18	18 394	4.7	0.03	8.5	2	(D)	16	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	23	308 666	9	273 011	1.3	(Z)	1.8	2	(D)	12	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	13	304 475	6	(D)	(D)	(D)	(D)	...	...	7	34 765
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	9	(D)	3	(D)	(D)	(D)	(D)	2	(D)	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	70	(D)	47	71 750	11.9	0.21	12.3	...	...	23	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	27	(D)	20	(D)	(D)	(D)	(D)	...	...	9	4 497
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	23	(D)	18	36 131	11.6	0.21	12.0	...	...	5	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	12	5 581	4	(¹)	(¹)	(¹)	(¹)	...	...	8	(¹)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	78	56 485	56	39 466	12.0	0.27	18.1	1	(D)	21	(D)
HARDWARE WHOLESALERS	27	(D)	19	(D)	(D)	(D)	(D)	...	...	8	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	34	23 498	24	20 956	13.5	0.20	17.7	1	(D)	9	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	17	(D)	13	(D)	(D)	(D)	(D)	...	...	4	304
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	303	145 461	204	115 667	13.0	0.30	20.5	8	361	91	29 433
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	35	8 451	20	6 260	17.3	0.46	29.3	2	(D)	13	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	25	(D)	22	27 874	19.0	0.58	16.2	1	(D)	2	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	65	24 607	37	(¹)	(¹)	(¹)	(¹)	...	...	28	(¹)
INDUSTRIAL SUPPLIES DISTRIBUTORS	62	32 824	48	28 455	9.8	0.27	21.6	2	(D)	12	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	24	(D)	16	14 426	5.5	0.10	10.6	...	...	8	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	41	15 487	24	11 657	13.6	0.11	28.8	2	(D)	15	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	38	(D)	28	7 327	12.7	0.23	25.6	1	(D)	9	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	13	(D)	9	4 311	6.1	0.14	19.3	...	...	4	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	29	(D)	18	18 499	12.0	0.19	19.3	1	(D)	10	(D)
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	23	(D)	16	(D)	(D)	(D)	(D)	...	...	7	4 053
NONFERROUS METALS DISTRIBUTORS	5	4 124	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
SCRAP, WASTE MATERIALS DEALERS	50	17 375	12	11 680	7.9	0.30	24.5	12	864	26	4 831
IRON, STEEL SCRAP DEALERS	26	11 949	5	10 704	8.2	0.30	24.5	7	(D)	14	(D)
WASTE MATERIALS DEALERS	24	5 426	7	976	5.0	0.31	25.2	5	(D)	12	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	8	11 441	3.5	0.04	4.0	1	(D)	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	31	(D)	10	7 252	1.6	(Z)	13.7	12	7 783	9	(D)
BEER DISTRIBUTORS	24	(D)	6	5 015	1.7	(Z)	14.0	10	(D)	8	2 311
WINES, DISTILLED SPIRITS WHOLESALERS	7	(D)	4	2 237	1.3	(Z)	12.9	2	(D)	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	22	22 819	15	22 045	9.3	0.10	14.9	...	...	7	774
FINE AND COARSE PAPER WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	8	1 032	3	(D)	(D)	(D)	(D)	...	...	5	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	39	20 607	18	(¹)	(¹)	(¹)	(¹)	...	...	21	(¹)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	11	(D)	7	3 788	12.2	0.08	20.3	...	...	4	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	28	(D)	11	7 279	8.2	0.19	15.9	...	...	17	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	134	292 968	87	198 042	9.8	0.16	6.0	1	(D)	46	(D)
LUMBER, MILLWORK WHOLESALERS	103	276 362	69	184 239	9.7	0.16	5.3	1	(D)	33	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	31	16 606	18	13 803	11.8	0.26	15.7	...	...	13	2 803
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	25	(D)	17	8 124	16.1	0.21	19.2	2	(D)	6	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	20	(D)	5	(D)	(D)	(D)	(D)	4	211	11	(D)
FARM SUPPLIES WHOLESALERS	19	25 769	14	18 169	6.1	0.23	8.4	1	(D)	4	(D)
JEWELRY WHOLESALERS	7	2 383	6	(D)	(D)	(D)	(D)	...	...	1	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	33	(D)	4	1 453	8.9	0.34	20.8	...	...	29	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	12	(D)	5	689	5.1	(Z)	28.4	1	(D)	6	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	2	(D)	(D)	(D)	(D)	...	...	6	(D)
OTHER MERCHANT WHOLESALERS	48	23 591	21	15 091	11.2	0.10	15.9	3	(D)	24	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. ¹ Insufficient cash-credit analysis to show separately.

NA Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
PROVIDENCE, R. I.—MASS., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 107	520 806	67	400 965	10.6	0.16	13.6	75	10 583	345	109 258
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	96	20 034	54	11 489	15.7	0.22	25.7	6	(D)	36	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	12	(D)	1	(D)	(D)	(D)	(D)	2	(D)	9	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	75	(D)	46	9 013	14.7	0.19	26.2	4	(D)	25	3 609
TIRE, TUBE WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	48	(D)	32	31 776	10.9	0.16	13.7	1	(D)	15	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	6	(D)	2	(D)	(D)	(D)	(D)	1	(D)	3	(D)
PAINT, VARNISH WHOLESALERS	11	2 178	9	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	31	18 459	21	15 911	12.2	0.23	14.9	...	...	10	2 548
DRY GOODS, APPAREL WHOLESALERS	51	29 216	33	13 012	13.5	0.35	13.3	2	(D)	16	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	28	21 460	9	9 989	10.6	0.15	13.4	2	(D)	7	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	17	(D)	9	(D)	23.0	(D)	(D)	...	...	8	(D)
FOOTWEAR WHOLESALERS	6	2 732	5	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	176	(D)	100	90 700	5.2	0.08	8.2	15	(D)	61	15 797
GENERAL-LINE GROCERY WHOLESALERS	5	20 633	5	20 633	3.7	0.04	6.7	...	...	...	...
DAIRY PRODUCTS DISTRIBUTORS	13	(D)	3	(D)	(D)	(D)	(D)	...	...	10	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	8	(D)	4	2 929	8.2	0.31	7.5	...	...	4	605
CONFECTIONERY WHOLESALERS	9	(D)	5	(D)	(D)	(D)	(D)	...	...	4	(D)
FISH, SEAFOOD DISTRIBUTORS	21	3 888	12	2 665	5.9	0.08	20.4	2	(D)	7	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	24	27 066	21	26 184	3.8	0.06	5.0	1	(D)	2	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	41	19 309	18	13 563	3.4	0.04	10.3	9	1 434	14	4 312
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	55	23 327	32	19 852	9.3	0.16	10.8	3	(D)	20	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	11	(D)	4	(D)	(D)	(D)	(D)	...	...	7	(D)
COTTON MERCHANTS	3	(D)	...	...	...	...	...	...	...	3	(D)
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	8	(D)	4	(D)	(D)	(D)	(D)	...	...	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	52	(D)	41	32 010	14.0	0.28	14.5	...	...	11	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	20	(D)	13	17 651	14.8	0.23	13.8	...	...	7	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	14	(D)	12	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	62	(D)	47	21 503	16.5	0.22	19.8	2	(D)	13	(D)
HARDWARE WHOLESALERS	13	(D)	9	(D)	(D)	(D)	(D)	...	...	4	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	37	14 469	30	11 788	17.1	0.30	21.0	1	(D)	6	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	12	(D)	8	(D)	(D)	(D)	(D)	1	(D)	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	157	41 705	110	32 244	13.8	0.17	24.4	4	(D)	43	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	13	(D)	8	998	8.0	...	23.9	...	...	5	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	8	(D)	5	3 150	10.0	0.51	18.5	...	...	3	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	44	(D)	32	11 628	16.7	0.18	23.8	2	(D)	10	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	43	(D)	29	8 946	9.8	0.10	22.8	1	(D)	13	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	19	4 874	11	3 698	16.3	0.16	33.0	...	...	8	1 176
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	24	(D)	20	2 741	18.4	0.04	25.9	1	(D)	3	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
COAL WHOLESALERS	20	(D)	13	11 429	14.5	0.21	14.3	...	...	7	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
NONFERROUS METALS DISTRIBUTORS	9	(D)	5	(D)	(D)	(D)	(D)	...	...	4	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	9 868	7	8 338	15.4	0.24	9.3	...	...	3	1 530
SCRAP, WASTE MATERIALS DEALERS	78	(D)	44	21 188	5.5	0.10	17.5	15	1 870	19	(D)
IRON, STEEL SCRAP DEALERS	21	(D)	11	8 492	2.4	0.04	15.2	5	(D)	5	(D)
WASTE MATERIALS DEALERS	57	(D)	33	12 696	7.5	0.14	19.1	10	(D)	14	3 344
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	19	(D)	16	22 843	7.3	0.06	8.1	1	(D)	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	30	(D)	25	27 875	14.7	0.18	12.2	2	(D)	3	(D)
BEER DISTRIBUTORS	23	(D)	18	15 372	13.3	0.23	13.2	2	(D)	3	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	7	12 503	7	12 503	16.4	0.12	11.0	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	34	(D)	28	11 528	14.2	0.11	17.6	...	...	6	(D)
FINE AND COARSE PAPER WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	18	5 204	15	4 671	11.7	0.21	14.0	...	...	3	533
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	30	(D)	19	4 856	13.0	0.14	18.9	1	(D)	10	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	11	(D)	7	1 577	10.8	...	25.6	1	(D)	3	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	19	5 648	12	3 279	14.1	0.21	15.7	...	...	7	2 369
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	36	(D)	24	16 560	11.9	0.23	14.6	...	...	12	(D)
LUMBER, MILLWORK WHOLESALERS	14	(D)	10	8 893	9.4	0.11	12.4	...	...	4	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	22	8 724	14	7 667	14.7	0.37	17.1	...	...	8	1 057
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	15	(D)	12	4 078	20.1	0.20	18.1	1	(D)	2	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	20	5 184	4	3 394	16.6	...	16.4	9	1 143	7	647
FARM SUPPLIES WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
JEWELRY WHOLESALERS	72	14 389	41	12 895	16.6	0.20	15.8	10	220	21	1 274
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	18	3 269	7	1 545	17.1	0.32	14.1	1	(D)	10	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	6	(D)	2	(D)	(D)	(D)	(D)	2	(D)	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	6	(D)	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
OTHER MERCHANT WHOLESALERS . . . . .	...	20 063	...	7 927	11.7	0.29	13.3	2	(D)	38	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
ROCHESTER, N. Y., SMSA											
MERCHANT WHOLESALERS, TOTAL	671	391 060	422	284 316	10.8	0.16	15.3	24	2 528	225	104 216
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	55	16 212	29	9 521	13.7	0.30	30.6	2	(D)	24	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	16	(D)	4	401	9.7	(Z)	26.4	2	(D)	10	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	30	(D)	21	6 731	11.9	0.15	29.3	...	...	9	(D)
TIRE, TUBE WHOLESALERS	9	3 293	4	2 389	19.3	0.80	34.8	...	...	5	904
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	31	18 499	18	14 887	8.7	0.05	14.7	...	...	13	3 612
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
PAINT, VARNISH WHOLESALERS	11	3 130	6	(1)	(1)	(1)	(1)	...	...	5	(1)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	14	(D)	8	(D)	(D)	(D)	(D)	...	...	6	(D)
DRY GOODS, APPAREL WHOLESALERS	22	11 507	19	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	12	6 460	11	(D)	(D)	(D)	(D)	...	...	1	(D)
FOOTWEAR WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	82	50 113	43	34 949	5.1	0.05	10.3	8	1 192	31	13 972
GENERAL-LINE GROCERY WHOLESALERS	7	10 322	5	(D)	(D)	(D)	(D)	...	...	2	(D)
DAIRY PRODUCTS DISTRIBUTORS	7	(D)	1	(D)	(D)	(D)	(D)	...	...	6	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	3	(D)	...	...	...	...	...	...	...	3	(D)
CONFECTIONERY WHOLESALERS	4	818	2	(D)	(D)	(D)	(D)	...	...	2	(D)
FISH, SEAFOOD DISTRIBUTORS	5	1 692	3	(D)	(D)	(D)	(D)	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	16	19 000	13	15 647	4.1	0.04	9.5	1	(D)	2	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	13	4 050	7	3 409	3.3	0.03	14.3	2	(D)	4	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	27	12 373	12	(1)	(1)	(1)	(1)	5	(1)	10	(1)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	...	...	...	...	...	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	51	41 321	34	29 557	12.7	0.36	15.2	1	(D)	16	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	17 086	6	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	17	9 692	12	(D)	(D)	(D)	(D)	...	...	5	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	14	(D)	11	8 849	13.0	0.43	16.5	1	(D)	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	12	(D)	5	3 133	11.2	0.54	27.1	...	...	7	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	44	18 465	36	17 570	14.3	0.41	21.7	...	...	8	895
HARDWARE WHOLESALERS	11	4 174	10	(D)	(D)	(D)	(D)	...	...	1	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	28	13 034	24	12 617	14.7	0.48	19.4	...	...	4	417
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	5	1 257	2	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	146	51 240	94	36 492	11.9	0.08	22.4	3	(D)	49	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	19	4 417	11	3 525	16.6	0.14	23.8	...	...	8	892
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	7	3 823	3	3 420	16.0	0.32	16.1	1	(D)	3	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	31	9 320	21	6 430	10.7	0.05	20.2	1	(D)	9	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	29	13 302	21	10 660	8.7	0.02	20.9	...	...	8	2 642
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	3 434	2	(D)	(D)	(D)	(D)	...	...	4	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	30	11 420	19	7 715	13.8	0.03	27.2	1	(D)	10	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	18	(D)	14	2 748	12.3	0.18	29.8	...	...	4	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	15	9 851	9	7 126	7.7	0.21	14.7	1	(D)	5	(D)
COAL WHOLESALERS	1	(D)	...	...	...	...	...	1	(D)	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
NONFERROUS METALS DISTRIBUTORS	10	4 262	6	(D)	(D)	(D)	(D)	...	...	4	(D)
SCRAP, WASTE MATERIALS DEALERS	37	(D)	19	16 216	14.5	0.09	14.7	6	(D)	12	2 707
IRON, STEEL SCRAP DEALERS	10	(D)	6	(D)	(D)	(D)	(D)	3	(D)	1	(D)
WASTE MATERIALS DEALERS	27	7 326	13	(D)	(D)	(D)	(D)	3	(D)	11	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	18	26 815	13	24 468	12.2	0.04	12.5	...	...	5	2 347
BEER DISTRIBUTORS	10	4 709	5	(1)	(1)	(1)	(1)	...	...	5	(1)
WINES, DISTILLED SPIRITS WHOLESALERS	8	22 106	8	22 106	12.4	0.04	12.0	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	27	24 101	22	20 193	13.3	0.19	16.7	...	...	5	3 908
FINE AND COARSE PAPER WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	12	9 625	9	(D)	(D)	(D)	(D)	...	...	3	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	9	4 509	8	(D)	(D)	(D)	(D)	...	...	1	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	9	4 045	7	(D)	(D)	(D)	(D)	...	...	2	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	46	25 927	26	16 363	11.3	0.16	15.6	1	(D)	19	(D)
LUMBER, MILLWORK WHOLESALERS	21	12 786	12	8 977	10.6	0.11	11.4	1	(D)	8	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	25	13 141	14	(1)	(1)	(1)	(1)	...	...	11	(1)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	15	27 499	10	(D)	(D)	(D)	(D)	...	...	5	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
FARM SUPPLIES WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
JEWELRY WHOLESALERS	10	1 530	6	832	25.4	(1)	18.9	1	(D)	3	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	9	5 005	3	(1)	(1)	(1)	(1)	...	...	6	(1)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	7	3 398	4	(D)	(D)	(D)	(D)	...	...	3	(D)
OTHER MERCHANT WHOLESALERS	19	3 824	7	2 225	8.8	(1)	23.6	...	...	12	1 599

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
SACRAMENTO, CALIF., SMSA											
MERCHANT WHOLESALERS, TOTAL	425	366 895	254	281 042	9.9	0.20	12.6	14	1 477	157	84 376
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	59	18 929	43	16 333	10.6	0.34	24.0	2	(D)	14	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	9	(D)	4	(D)	(D)	(D)	(D)	...	...	5	936
AUTOMOTIVE EQUIPMENT WHOLESALERS	46	(D)	37	13 702	10.7	0.28	25.1	1	(D)	8	(D)
TIRE, TUBE WHOLESALERS	4	588	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	14	18 975	7	15 330	8.8	0.04	14.7	...	...	7	3 645
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
PAINT, VARNISH WHOLESALERS	7	1 810	2	(D)	(D)	(D)	(D)	...	...	5	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	4	965	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
FOOTWEAR WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	68	109 594	41	81 615	5.5	0.10	8.1	4	(D)	23	(D)
GENERAL-LINE GROCERY WHOLESALERS	5	(D)	2	(D)	(D)	(D)	(D)	2	(D)	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS . . . . .	...	(D)	...	(D)	(D)	(D)	(D)	...	...	2	(D)
CONFECTIONERY WHOLESALERS . . . . .	...	(D)	...	(D)	(D)	(D)	(D)	...	...	...	...
FISH, SEAFOOD DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	25	34 151	16	32 037	5.5	0.12	8.6	1	(D)	8	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	15 226	15	12 470	9.6	0.26	13.3	1	(D)	9	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	6	6 675	2	(D)	(D)	(D)	(D)	1	(D)	3	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	26	32 361	19	31 743	11.8	0.19	10.6	...	...	7	618
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	...	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS . . . . .	...	(D)	...	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	10	(D)	5	12 704	7.4	0.06	8.9	...	...	5	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	28	(D)	22	30 168	15.4	0.34	17.2	1	(D)	5	(D)
HARDWARE WHOLESALERS	8	11 553	6	(D)	(D)	(D)	(D)	...	...	2	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	8	(D)	6	1 115	12.9	0.27	23.7	1	(D)	1	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	80	28 806	45	15 180	13.3	0.41	23.9	1	(D)	34	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	20	4 257	10	(¹)	(¹)	(¹)	(¹)	...	...	10	(¹)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	9	5 331	6	4 671	13.4	0.54	20.6	1	(D)	2	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	18	5 802	8	(D)	(D)	(D)	(D)	...	...	10	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	8	2 916	7	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	10	(D)	4	(D)	(D)	(D)	(D)	...	...	6	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	10	2 962	7	(D)	(D)	(D)	(D)	...	...	3	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR. . . . .	...	...	...	...	...	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	5	3 275	2	(D)	(D)	(D)	(D)	...	...	3	(D)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
NONFERROUS METALS DISTRIBUTORS	2	(D)	...	...	...	...	...	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	14	2 271	4	(D)	(D)	(D)	(D)	2	(D)	8	(D)
IRON, STEEL SCRAP DEALERS	10	1 843	4	(D)	(D)	(D)	(D)	2	(D)	4	(D)
WASTE MATERIALS DEALERS	4	(D)	...	...	...	...	...	...	...	4	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	4	(D)	...	(D)	(D)	(D)	(D)	...	...	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	14	25 526	13	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER DISTRIBUTORS	8	9 443	7	(D)	(D)	(D)	(D)	...	...	1	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	6	16 083	6	16 083	15.6	0.09	10.9	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	6	13 259	5	(D)	(D)	(D)	(D)	...	...	1	(D)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	13	6 021	6	(¹)	(¹)	(¹)	(¹)	...	...	7	(¹)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	7	2 673	4	(D)	(D)	(D)	(D)	...	...	3	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	6	3 348	2	(D)	(D)	(D)	(D)	...	...	4	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	35	36 281	24	29 859	10.2	0.50	8.7	...	...	11	6 422
LUMBER, MILLWORK WHOLESALERS	24	29 423	18	25 299	9.2	0.55	6.9	...	...	6	4 124
CONSTRUCTION MATERIALS DISTRIBUTORS	11	6 858	6	(¹)	(¹)	(¹)	(¹)	...	...	5	(¹)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	8	2 494	3	920	16.3	...	20.1	1	(D)	4	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
FARM SUPPLIES WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
JEWELRY WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	11	6 692	1	(D)	(D)	(D)	(D)	...	...	10	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER MERCHANT WHOLESALERS	20	7 735	4	1 326	22.7	0.15	16.7	2	(D)	14	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

¹ Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
ST. LOUIS, MO.-ILL., SMSA											
MERCHANT WHOLESALERS, TOTAL	2 322	1 834 816	1 431	1 402 709	8.8	0.12	14.5	161	65 831	730	366 276
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	235	114 095	146	(1)	(1)	(1)	(1)	6	(1)	83	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	39	(D)	13	11 549	3.1	0.03	10.1	2	(D)	24	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	170	62 608	116	53 255	9.5	0.06	20.8	4	(D)	50	(D)
TIRE, TUBE WHOLESALERS	26	(D)	17	8 496	12.3	0.32	18.3	...	...	9	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	113	86 583	59	60 188	9.1	0.20	15.1	4	(D)	50	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	50	47 541	31	40 713	8.5	0.28	13.3	3	(D)	16	(D)
PAINT, VARNISH WHOLESALERS	21	3 076	10	1 989	8.8	(2)	22.4	1	(D)	10	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	42	35 966	18	(1)	(1)	(1)	(1)	...	...	24	(1)
DRY GOODS, APPAREL WHOLESALERS	118	56 852	94	52 857	13.3	0.27	15.0	3	306	21	3 689
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	23	(D)	16	7 987	13.1	0.26	16.5	2	(D)	5	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	68	32 606	55	30 298	12.6	0.20	15.9	1	(D)	12	(D)
FOOTWEAR WHOLESALERS	27	(D)	23	14 572	14.7	0.42	12.2	...	...	4	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	327	355 568	187	291 948	4.4	0.04	9.6	32	3 294	108	60 326
GENERAL-LINE GROCERY WHOLESALERS	17	141 082	13	135 499	4.1	0.04	6.7	...	...	4	5 583
DAIRY PRODUCTS DISTRIBUTORS	28	6 448	14	(D)	(D)	(D)	(D)	3	(D)	11	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	25	30 688	12	28 008	4.6	0.02	6.0	1	(D)	12	(D)
CONFECTIONERY WHOLESALERS	27	15 219	16	7 799	3.5	0.01	10.6	1	(D)	10	(D)
FISH, SEAFOOD DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	55	(D)	33	40 897	3.7	0.06	11.2	7	(D)	15	8 401
FRESH FRUIT, VEGETABLE WHOLESALERS	81	55 391	51	(1)	(1)	(1)	(1)	8	(1)	22	(1)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	91	55 709	47	39 963	6.0	0.04	14.8	11	652	33	15 094
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	45	215 126	16	117 050	1.3	0.07	3.9	13	40 694	16	57 382
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	13	138 216	9	(D)	(D)	(D)	(D)	...	...	4	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	19	53 223	3	(D)	(D)	(D)	(D)	10	39 939	6	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	13	23 687	4	(D)	(D)	(D)	(D)	3	(D)	6	(D)
ELECTRICAL GOODS DISTRIBUTORS	108	121 227	77	102 492	12.2	0.27	14.2	3	230	28	18 505
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	21 101	7	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	26	25 202	18	(D)	(D)	(D)	(D)	...	...	8	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	34	67 166	23	61 246	12.7	0.35	13.4	2	(D)	9	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	40	7 758	29	6 472	8.1	0.14	22.0	1	(D)	10	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	111	90 769	75	103 153	10.8	0.16	21.2	1	(D)	35	(D)
HARDWARE WHOLESALERS	25	39 690	15	31 675	15.3	0.14	21.0	...	...	8	8 015
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	59	42 614	41	34 015	13.2	0.32	16.9	...	...	18	8 599
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	27	8 465	19	37 463	5.0	0.03	25.4	1	(D)	7	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	390	182 773	264	152 042	13.4	0.14	22.6	10	779	116	29 952
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	55	16 994	29	12 247	16.0	0.26	25.1	3	129	23	4 618
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	18	22 017	13	20 090	18.0	0.36	19.4	1	(D)	4	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	93	36 348	60	27 618	11.7	0.16	21.1	2	(D)	31	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	81	39 597	53	34 796	9.4	0.06	19.2	1	(D)	27	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	13	9 824	10	4 670	9.6	0.11	19.3	1	(D)	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	40	35 477	27	33 288	16.9	0.02	27.4	1	(D)	12	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	75	16 280	62	14 443	11.1	0.22	25.9	...	...	13	1 837
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	15	6 236	10	4 890	11.7	0.14	21.0	1	(D)	4	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	78	106 923	54	64 712	9.5	0.15	18.0	1	(D)	2*	(D)
COAL WHOLESALERS	13	(D)	6	(D)	(D)	(D)	(D)	...	...	7	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	54	(D)	43	56 921	9.4	0.15	19.1	1	(D)	10	(D)
NONFERROUS METALS DISTRIBUTORS	11	7 191	5	(D)	(D)	(D)	(D)	...	...	6	(D)
SCRAP, WASTE MATERIALS DEALERS	152	68 704	65	46 268	9.2	0.06	15.9	43	3 017	44	19 419
IRON, STEEL SCRAP DEALERS	86	(D)	28	31 381	9.5	0.08	13.6	35	(D)	23	11 665
WASTE MATERIALS DEALERS	66	(D)	37	14 887	8.4	0.03	20.7	8	(D)	21	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	28	(D)	19	42 410	2.6	(2)	4.1	5	2 310	4	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	49	72 790	31	62 460	8.1	0.09	10.5	12	(D)	6	(D)
BEER DISTRIBUTORS	29	(D)	11	(D)	(D)	(D)	(D)	12	(D)	6	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	20	(D)	20	(D)	(D)	(D)	(D)	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	62	66 850	44	57 288	8.0	0.01	15.9	1	(D)	17	(D)
FINE AND COARSE PAPER WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	9	17 702	7	(D)	(D)	(D)	(D)	...	...	2	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	28	17 626	21	14 715	7.7	0.04	16.1	1	(D)	6	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	22	(D)	14	2 259	12.4	0.04	27.0	...	...	8	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	83	38 893	57	32 667	11.5	0.21	21.2	3	(D)	23	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	41	11 633	30	10 976	11.0	0.24	23.8	1	(D)	10	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	42	27 260	27	21 691	11.7	0.19	19.8	2	(D)	13	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	129	77 503	87	63 927	11.5	0.15	15.5	3	195	39	13 381
LUMBER, MILLWORK WHOLESALERS	56	42 282	36	34 123	11.2	0.11	13.7	1	(D)	19	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	73	35 221	51	29 804	11.9	0.20	17.6	2	(D)	20	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	44	28 108	35	25 678	13.7	0.09	14.9	1	(D)	8	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	21	7 730	3	(D)	(D)	(D)	(D)	5	192	13	(D)
FARM SUPPLIES WHOLESALERS	23	9 168	9	6 518	9.2	0.20	17.6	3	(D)	11	(D)
JEWELRY WHOLESALERS	34	(D)	26	15 595	29.1	0.38	15.4	1	(D)	7	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	37	16 472	5	(D)	(D)	(D)	(D)	1	(D)	31	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	(D)	3	1 455	13.6	0.34	32.2	3	(D)	3	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	118	51 575	69	(1)	(1)	(1)	(1)	7	(1)	42	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 *Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments reporting cash sales only	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
SAN ANTONIO, TEX., SMSA											
MERCHANT WHOLESALERS, TOTAL	710	494 358	402	382 054	10.0	0.13	14.0	46	25 216	262	87 088
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	94	35 857	44	(1)	(1)	(1)	(1)	3	(1)	47	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	19 044	5	(D)	(D)	(D)	(D)	...	...	6	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	76	(D)	37	10 471	11.0	0.24	24.1	1	(D)	38	(D)
TIRE, TUBE WHOLESALERS	7	(D)	2	(D)	(D)	(D)	(D)	2	(D)	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	31	17 713	20	16 437	10.8	0.12	14.1	...	...	11	1 276
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	20	(D)	13	14 250	10.9	0.11	13.3	...	...	7	(D)
PAINT, VARNISH WHOLESALERS	4	1 511	3	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	108
DRY GOODS, APPAREL WHOLESALERS	22	(D)	16	(D)	(D)	(D)	(D)	...	...	6	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	13	(D)	11	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	121	112 505	70	89 362	4.5	0.07	10.1	18	5 097	33	18 346
GENERAL-LINE GROCERY WHOLESALERS	8	52 457	5	38 894	5.3	0.04	5.9	1	(D)	2	(D)
DAIRY PRODUCTS DISTRIBUTORS	4	(D)	1	(D)	(D)	(D)	(D)	...	...	3	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	9	(D)	3	824	3.9	(Z)	6.9	3	(D)	3	(D)
CONFECTIONERY WHOLESALERS	6	2 680	4	(D)	(D)	(D)	(D)	...	...	2	(D)
FISH, SEAFOOD DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	17	15 715	17	15 715	3.3	0.06	7.3	...	...	...	...
FRESH FRUIT, VEGETABLE WHOLESALERS	49	25 396	25	22 945	3.8	0.15	16.7	12	1 308	12	1 143
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	27	8 189	14	7 016	5.2	(Z)	15.7	2	(D)	11	(D)
FARM PRODUCTS (RAW MATERIALS, MERCHANTS)	16	23 481	1	(D)	(D)	(D)	(D)	4	(D)	11	(D)
COTTON MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
GRAIN MERCHANTS	3	(D)	...	...	...	...	...	1	(D)	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	5	11 709	...	...	...	...	...	1	(D)	4	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	7	5 815	1	(D)	(D)	(D)	(D)	2	(D)	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	43	51 066	28	47 429	11.5	0.21	14.7	2	(D)	13	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	6	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	16	(D)	13	32 785	11.8	0.24	15.6	1	(D)	2	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	15	(D)	6	538	11.1	0.20	19.6	1	(D)	8	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	38	38 294	24	32 718	14.1	0.15	13.8	1	(D)	13	(D)
HARDWARE WHOLESALERS	10	4 296	6	(D)	(D)	(D)	(D)	...	...	4	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	8	(D)	(D)	(D)	(D)	1	(D)	6	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	13	(D)	10	22 201	14.2	0.11	12.6	...	...	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	126	59 730	83	46 217	14.7	0.16	20.4	1	(D)	42	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	17	5 386	12	4 329	20.1	0.21	22.5	...	...	5	1 057
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	12	17 919	9	14 653	23.4	0.23	19.5	...	...	3	2 266
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	27	12 755	17	10 647	11.8	0.15	27.8	...	...	10	2 108
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	15	4 624	10	3 373	10.5	0.12	22.6	...	...	5	1 251
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	708	2	(D)	(D)	(D)	(D)	...	...	3	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	12	(D)	(D)	(D)	(D)	...	...	3	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	23	(D)	15	7 432	3.8	0.08	10.1	...	...	8	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	12	5 020	6	2 165	4.7	(Z)	13.4	1	(D)	5	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	17	12 923	10	11 177	15.2	0.16	22.3	...	...	7	1 746
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	15	(D)	10	11 177	15.2	0.16	22.3	...	...	5	1 232
NONFERROUS METALS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
SCRAP, WASTE MATERIALS DEALERS	24	(D)	5	2 961	7.0	0.03	23.4	9	630	10	(D)
IRON, STEEL SCRAP DEALERS	11	(D)	1	(D)	(D)	(D)	(D)	5	167	5	(D)
WASTE MATERIALS DEALERS	13	3 534	4	(D)	(D)	(D)	(D)	4	463	5	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	36 044	12	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER DISTRIBUTORS	6	11 639	5	(D)	(D)	(D)	(D)	1	(D)	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	24 405	7	24 405	12.0	0.03	7.6	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	16	13 408	11	(1)	(1)	(1)	(1)	...	...	5	(1)
FINE AND COARSE PAPER WHOLESALERS	3	6 349	3	6 349	11.5	0.28	16.1	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	4 811	2	(D)	(D)	(D)	(D)	...	...	4	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	12	6 489	8	(1)	(1)	(1)	(1)	...	...	4	(1)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	3	876	3	876	17.5	(Z)	27.4	...	...	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	9	5 613	5	(1)	(1)	(1)	(1)	...	...	4	(1)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	33	32 458	18	30 515	11.3	0.10	11.6	2	(D)	13	(D)
LUMBER, MILLWORK WHOLESALERS	16	29 929	11	(D)	(D)	(D)	(D)	...	...	5	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	17	2 529	7	(D)	(D)	(D)	(D)	2	(D)	8	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	24	6 028	10	5 467	15.0	0.57	20.9	...	...	14	561
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	...	...	...	...	...	1	(D)	2	(D)
FARM SUPPLIES WHOLESALERS	13	4 070	9	2 664	10.8	0.26	14.5	1	(D)	3	(D)
JEWELRY WHOLESALERS	4	1 427	4	1 427	27.0	0.70	24.5	...	...	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	11	5 070	4	(1)	(1)	(1)	(1)	...	...	7	(1)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	5	842	3	(D)	(D)	(D)	(D)	...	...	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER MERCHANT WHOLESALERS	33	9 627	13	6 350	14.7	0.54	23.6	2	(D)	18	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
1 Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF., SMSA											
MERCHANT WHOLESALERS: TOTAL	511	324 789	272	247 321	9.5	0.14	11.9	30	8 119	209	69 349
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	92	(D)	59	13 841	9.5	0.23	26.3	1	(D)	32	(D)
AUTOMOBILE; OTHER MOTOR VEHICLE DISTRIBUTORS	16	4 363	3	(1)	(1)	(1)	(1)	...	...	13	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	67	(D)	50	10 411	9.6	0.18	27.1	1	(D)	16	(D)
TIRE; TUBE WHOLESALERS	9	1 623	6	1 371	15.7	0.36	25.9	...	...	3	252
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	14	(D)	9	(D)	(D)	(D)	(D)	...	...	5	(D)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	8	11 833	6	(D)	(D)	(D)	(D)	...	...	2	(D)
PAINT; VARNISH WHOLESALERS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	6	1 670	3	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS; APPAREL WHOLESALERS	8	1 043	1	(D)	(D)	(D)	(D)	3	132	4	(D)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	5	(D)	1	(D)	(D)	(D)	(D)	2	(D)	2	(D)
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	3	(D)	...	...	...	...	...	1	(D)	2	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	1	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	107	142 586	42	109 009	6.0	0.07	5.4	11	6 858	54	26 719
GENERAL-LINE GROCERY WHOLESALERS	17	(D)	1	(D)	(D)	(D)	(D)	...	...	16	19 074
DAIRY PRODUCTS DISTRIBUTORS	5	1 462	2	(D)	(D)	(D)	(D)	2	(D)	4	(D)
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	5	1 355	3	(D)	(D)	(D)	(D)	...	...	2	(D)
CONFECTIONERY WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
FISH; SEAFOOD DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
MEAT; MEAT PRODUCTS WHOLESALERS	18	17 512	12	11 731	7.1	0.50	13.0	...	...	6	796
FRESH FRUIT; VEGETABLE WHOLESALERS	25	8 992	9	5 037	4.5	0.12	14.2	6	1 472	10	2 483
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	30	(D)	13	4 385	7.5	0.23	12.8	3	(D)	14	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	8 383	2	(D)	(D)	(D)	(D)	...	...	8	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	4	3 468	1	(D)	(D)	(D)	(D)	...	...	3	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	...	...	...	...	...	...	...	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	25	(D)	15	14 785	13.7	0.23	10.3	1	(D)	9	(D)
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	5	3 153	2	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	7	(D)	5	2 108	10.9	0.24	18.4	1	(D)	1	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	22	(D)	19	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	13	(D)	13	(D)	(D)	(D)	(D)	...	...	...	...
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTR.	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	66	20 003	38	14 787	18.6	0.16	23.3	1	(D)	27	(D)
COMMERCIAL; INDUS. MACH.; EQUIP.; SUPPLIES DISTRIBUTORS	12	3 232	6	(1)	(1)	(1)	(1)	...	...	6	(1)
CONSTRUCTION MACHINERY; EQUIPMENT DISTRIBUTORS	10	4 930	5	(D)	(D)	(D)	(D)	...	...	5	(D)
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	7	1 996	5	(D)	(D)	(D)	(D)	...	...	2	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	17	5 902	10	(1)	(1)	(1)	(1)	...	...	7	(1)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	1	(D)	...	...	...	...	...	1	(D)	...	...
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	7	(D)	3	(D)	(D)	(D)	(D)	...	...	4	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	10	(D)	7	2 003	11.8	0.45	26.8	...	...	3	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTR.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTR.	10	(D)	7	(D)	(D)	(D)	(D)	...	...	3	259
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	9	4 706	7	(D)	(D)	(D)	(D)	...	...	2	(D)
NONFERROUS METALS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
SCRAP; WASTE MATERIALS DEALERS	18	6 031	6	4 244	5.8	0.05	27.3	7	(D)	5	(D)
IRON; STEEL SCRAP DEALERS	12	2 089	3	1 276	9.0	0.08	19.4	4	(D)	5	(D)
WASTE MATERIALS DEALERS	6	3 942	3	2 968	4.4	0.03	30.7	3	89	...	...
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	30	(D)	20	22 769	9.5	0.07	11.8	1	(D)	9	(D)
BEER DISTRIBUTORS	24	(D)	16	(D)	(D)	(D)	(D)	1	(D)	7	(D)
WINES; DISTILLED SPIRITS WHOLESALERS	6	12 429	4	(D)	(D)	(D)	(D)	...	...	2	(D)
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	10	(D)	7	7 583	14.0	0.16	25.4	...	...	3	(D)
FINE AND COARSE PAPER WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	5	3 311	3	(D)	(D)	(D)	(D)	...	...	2	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	4	2 857	3	(D)	(D)	(D)	(D)	...	...	1	(D)
FURNITURE; HOME FURNISHINGS WHOLESALERS	9	3 323	3	(1)	(1)	(1)	(1)	...	...	6	(1)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	4	2 552	2	(D)	(D)	(D)	(D)	...	...	2	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	5	771	1	(D)	(D)	(D)	(D)	...	...	4	(D)
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	33	(D)	20	12 923	11.9	0.21	14.6	1	(D)	12	(D)
LUMBER; MILLWORK WHOLESALERS	15	10 629	11	(D)	(D)	(D)	(D)	...	...	4	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	18	(D)	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	6	500	2	(D)	(D)	(D)	(D)	...	...	4	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	9	801	3	559	4.8	(2)	15.2	2	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	14	3 786	10	2 689	17.4	0.04	23.1	...	...	4	1 097
JEWELRY WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS; TERMINALS)	6	1 298	1	(D)	(D)	(D)	(D)	...	...	5	(D)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	1	(D)	...	...	...	...	...	1	(D)	...	...
FLOWERS; BULBS; PLANTS WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER MERCHANT WHOLESALERS	14	1 404	2	(D)	(D)	(D)	(D)	1	(D)	11	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SAN DIEGO, CALIF., SMSA											
MERCHANT WHOLESALERS, TOTAL	725	455 612	435	358 329	10.0	0.18	13.6	24	4 479	266	92 804
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	110	(D)	64	16 171	10.6	0.17	24.1	1	(D)	43	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	10	(D)	3	(D)	(D)	(D)	(D)	...	...	7	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	91	(D)	56	14 092	10.4	0.15	24.0	1	(D)	34	(D)
TIRE, TUBE WHOLESALERS	29	2 046	5	(D)	(D)	(D)	(D)	...	...	4	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	29	21 880	12	14 591	11.3	0.07	13.9	1	(D)	16	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	15	(D)	6	12 391	10.4	0.03	13.8	1	(D)	8	(D)
PAINT, VARNISH WHOLESALERS	3	(D)	...	...	...	...	...	...	...	3	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	11	2 715	6	2 200	16.6	0.27	14.5	...	...	5	515
DRY GOODS, APPAREL WHOLESALERS	14	4 177	5	3 288	14.8	0.55	21.4	1	(D)	8	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	5	(D)	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	9	(D)	4	(D)	(D)	(D)	(D)	...	...	5	613
FOOTWEAR WHOLESALERS	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	121	136 507	78	118 270	4.8	0.07	7.8	8	1 228	35	17 009
GENERAL-LINE GROCERY WHOLESALERS	19	(D)	10	(D)	(D)	(D)	(D)	...	...	9	(D)
DAIRY PRODUCTS DISTRIBUTORS	6	6 145	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	2 207	4	1 994	4.5	(2)	11.5	1	(D)	2	(D)
CONFECTIONERY WHOLESALERS	3	3 140	...	...	...	...	...	2	(D)	1	(D)
FISH, SEAFOOD DISTRIBUTORS	8	3 129	6	(D)	(D)	(D)	(D)	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	19	(D)	13	8 252	6.1	0.16	12.8	...	...	6	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	30	21 511	21	15 704	4.6	0.12	15.8	4	(D)	5	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	29	(D)	20	19 371	8.9	0.11	9.4	...	...	9	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
COTTON MERCHANTS	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	50	45 845	34	36 283	13.6	0.34	13.4	...	...	16	9 562
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2	(D)	0	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	13	(D)	0	(D)	(D)	(D)	(D)	...	...	4	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	22	(D)	14	14 354	11.2	0.49	11.6	...	...	8	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	(D)	9	(D)	(D)	(D)	(D)	...	...	4	83
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	39	(D)	29	37 339	12.1	0.29	13.7	...	...	10	(D)
HARDWARE WHOLESALERS	9	15 308	6	15 140	12.6	0.30	14.2	...	...	3	168
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	16	(D)	13	(D)	(D)	(D)	(D)	...	...	3	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	14	4 014	10	(D)	(D)	(D)	(D)	...	...	4	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	138	40 869	99	35 063	16.3	0.36	23.8	4	646	35	5 160
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	25	5 090	16	4 033	13.6	0.35	31.5	1	(D)	8	(D)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	8	9 488	7	(D)	(D)	(D)	(D)	...	...	1	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	24	5 505	16	4 134	15.8	0.34	20.7	1	(D)	7	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	15	3 881	12	3 473	14.6	0.52	20.9	1	(D)	2	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	8	3 015	7	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	23	(D)	13	2 869	15.8	0.07	28.2	...	...	10	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	21	5 384	17	5 156	10.2	0.19	23.2	1	(D)	3	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	14	(D)	11	(D)	(D)	(D)	(D)	...	...	3	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	...	...	...	...	...	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	14	12 843	10	12 611	13.8	0.40	15.6	...	...	4	232
COAL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	11 730	8	(D)	(D)	(D)	(D)	...	...	2	(D)
NONFERROUS METALS DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	22	5 784	7	1 996	5.1	0.15	35.9	4	(D)	11	(D)
IRON, STEEL SCRAP DEALERS	7	3 533	1	(D)	(D)	(D)	(D)	2	(D)	4	(D)
WASTE MATERIALS DEALERS	15	2 251	6	(D)	(D)	(D)	(D)	2	(D)	7	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	(D)	19	(D)	(D)	(D)	(D)	...	...	3	(D)
BEER DISTRIBUTORS	13	(D)	12	(D)	(D)	(D)	(D)	...	...	1	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	9	20 481	7	(D)	(D)	(D)	(D)	...	...	2	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	15	11 180	8	8 378	9.7	0.10	16.0	...	...	7	2 802
FINE AND COARSE PAPER WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	5	4 457	3	(D)	(D)	(D)	(D)	...	...	2	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	8	(D)	4	(D)	(D)	(D)	(D)	...	...	4	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	21	(D)	12	4 800	12.2	0.25	16.6	...	...	9	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	6	895	3	(D)	(D)	(D)	(D)	...	...	3	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	15	(D)	9	(D)	(D)	(D)	(D)	...	...	6	798
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	39	35 174	23	21 897	13.9	0.16	15.4	2	(D)	14	(D)
LUMBER, MILLWORK WHOLESALERS	15	17 615	9	13 393	14.7	0.19	17.0	...	...	6	4 222
CONSTRUCTION MATERIALS DISTRIBUTORS	24	17 559	14	8 504	12.6	0.13	12.8	2	(D)	8	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	16	6 262	9	(1)	(1)	(1)	(1)	...	...	7	(1)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	2 776	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
FARM SUPPLIES WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
JEWELRY WHOLESALERS	6	1 548	1	(D)	(D)	(D)	(D)	...	...	5	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	15	6 783	4	827	10.6	0.60	33.4	1	(D)	10	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	(D)	...	...	...	...	...	...	...	4	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	6	594	1	(D)	(D)	(D)	(D)	5	(D)
OTHER MERCHANT WHOLESALERS	26	4 214	9	(1)	(1)	(1)	(1)	17	(1)

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1 Insufficient cash-credit analysis to show separately.

Table 3B.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SAN FRANCISCO-OAKLAND, CALIF., SMSA											
MERCHANT WHOLESALERS, TOTAL	3 586	2 912 182	2 159	2 138 884	10.3	7.16	13.5	115	47 278	1 312	726 060
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	336	186 729	206	(1)	(1)	(1)	(1)	9	(1)	121	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	39	58 468	16	(1)	(1)	(1)	(1)	3	(1)	20	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	263	(D)	172	76 215	11.5	0.17	28.3	6	393	85	(D)
TIRE, TUBE WHOLESALERS	34	(D)	18	15 171	10.8	0.30	15.7	...	...	16	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	144	92 273	88	74 777	8.2	0.09	15.6	4	(D)	52	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	60	61 395	40	53 935	7.4	0.09	13.8	3	(D)	17	(D)
PAINT, VARNISH WHOLESALERS	32	8 314	23	(1)	(1)	(1)	(1)	...	...	9	(1)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	52	22 564	25	16 482	9.7	0.05	13.6	1	(D)	26	(D)
DRY GOODS, APPAREL WHOLESALERS	140	(D)	95	50 375	14.2	0.15	17.2	2	(D)	43	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	51	(D)	28	(D)	(D)	(D)	(D)	1	(D)	22	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	83	(D)	52	41 100	14.1	0.15	16.5	1	(D)	20	(D)
FOOTWEAR WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	513	687 643	312	522 147	6.0	0.11	7.6	24	27 396	177	138 100
GENERAL-LINE GROCERY WHOLESALERS	27	106 304	19	82 347	6.7	0.10	5.2	2	(D)	6	(D)
DAIRY PRODUCTS DISTRIBUTORS	34	41 533	21	36 805	5.0	0.05	6.4	...	...	13	4 772
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	18	20 033	11	(1)	(1)	(1)	(1)	...	...	7	(1)
CONFECTIONERY WHOLESALERS	31	19 898	17	13 944	11.6	0.08	10.6	2	(D)	12	(D)
FISH, SEAFOOD DISTRIBUTORS	30	(D)	16	12 389	8.5	0.15	18.1	1	(D)	13	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	73	78 827	54	66 740	6.6	0.28	10.6	1	(D)	16	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	103	49 481	59	35 360	6.7	0.16	12.8	6	677	38	13 488
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	197	(D)	115	263 706	5.2	0.05	6.3	12	(D)	70	68 880
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	26	38 806	13	28 392	5.9	0.01	10.1	1	(D)	12	(D)
COTTON MERCHANTS	3	4 364	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GRAIN MERCHANTS	10	(D)	5	15 579	4.1	0.00	4.1	...	...	5	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	12	12 036	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
ELECTRICAL GOODS DISTRIBUTORS	192	193 152	118	156 720	13.4	0.22	3.0	2	(D)	72	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	13	27 314	10	(D)	(D)	(D)	(D)	...	...	3	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	66	63 617	43	53 432	14.1	0.28	12.9	...	...	23	10 185
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	48	71 593	29	56 118	13.0	0.21	11.1	1	(D)	18	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	65	30 628	36	(D)	(D)	(D)	(D)	1	(D)	28	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	182	138 425	127	110 023	13.8	0.25	16.9	4	343	51	28 059
HARDWARE WHOLESALERS	64	(D)	42	34 183	14.3	0.29	19.0	1	(D)	21	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	87	79 411	65	69 693	13.9	0.22	15.4	2	(D)	20	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	31	(D)	20	6 147	10.6	0.31	22.2	1	(D)	10	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	704	331 275	456	247 785	11.9	0.17	21.2	18	2 161	230	81 329
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	83	35 347	56	27 096	14.3	0.25	25.4	2	(D)	25	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	46	49 619	39	49 069	12.5	0.25	18.7	1	(D)	6	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	177	91 072	96	48 374	11.5	0.08	18.1	3	(D)	78	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	140	59 904	91	45 846	9.9	0.16	20.0	4	240	45	13 818
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	21	9 820	13	8 697	7.9	0.08	16.2	...	...	8	1 123
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	91	35 038	60	27 140	14.4	0.09	26.2	1	(D)	30	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	88	27 634	60	21 855	14.6	0.25	26.3	4	175	24	5 604
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	58	22 841	41	19 708	8.6	0.12	21.9	3	501	14	2 632
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	107	110 549	69	86 081	11.6	0.13	16.1	1	(D)	37	(D)
COAL WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	89	91 519	57	69 524	11.6	0.11	15.9	1	(D)	31	(D)
NONFERROUS METALS DISTRIBUTORS	15	(D)	10	(D)	(D)	(D)	(D)	...	...	5	1 932
SCRAP, WASTE MATERIALS DEALERS	125	(D)	10	19 945	9.7	0.06	17.8	26	(D)	59	(D)
IRON, STEEL SCRAP DEALERS	70	(D)	11	14 116	7.1	0.06	15.5	22	(D)	27	5 479
WASTE MATERIALS DEALERS	55	11 265	19	(1)	(1)	(1)	(1)	4	(1)	32	(1)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	35	(D)	29	52 787	6.6	0.12	4.4	...	...	6	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	122	223 032	94	188 806	12.0	0.18	10.8	...	...	28	34 226
BEER DISTRIBUTORS	63	(D)	49	63 288	6.5	0.17	11.1	...	...	14	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	59	(D)	45	125 518	14.8	0.18	10.7	...	...	14	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	89	126 729	62	(1)	(1)	(1)	(1)	...	...	27	(1)
FINE AND COARSE PAPER WHOLESALERS	9	47 389	7	(D)	(D)	(D)	(D)	...	...	2	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	11	(D)	7	(D)	(D)	(D)	(D)	...	...	4	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	37	35 977	27	(D)	(D)	(D)	(D)	...	...	10	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	32	(D)	21	3 549	11.7	(2)	26.7	...	...	11	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	166	90 902	85	71 193	13.7	0.41	20.7	7	(D)	74	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	66	22 107	36	18 506	11.9	0.24	27.2	2	(D)	28	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	100	68 795	49	52 687	14.3	0.47	18.4	5	(D)	46	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	209	177 730	112	(1)	(1)	(1)	(1)	6	(1)	91	(1)
LUMBER, MILLWORK WHOLESALERS	120	133 609	68	86 372	11.7	0.26	10.7	4	(D)	48	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	89	44 121	44	31 394	13.8	0.30	18.4	2	(D)	43	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	86	42 998	56	34 887	15.7	0.23	19.7	2	(D)	28	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	20	15 623	7	(1)	(1)	(1)	(1)	...	...	13	(1)
FARM SUPPLIES WHOLESALERS	31	35 777	16	11 805	7.9	0.14	11.4	1	(D)	14	(D)
JEWELRY WHOLESALERS	51	(D)	34	19 866	16.9	0.13	14.6	1	(D)	16	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	31	14 576	6	7 460	11.9	0.04	9.7	1	(D)	24	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	56	(D)	29	6 244	15.9	0.32	30.2	3	(D)	24	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	33	10 099	17	5 040	13.2	0.36	23.9	1	(D)	15	(D)
OTHER MERCHANT WHOLESALERS	188	202 951	88	123 596	8.2	0.08	8.1	2	(D)	98	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SAN JOSE, CALIF., SMSA											
MERCHANT WHOLESALERS, TOTAL	428	223 996	236	156 267	10.5	0.24	15.2	11	2 590	181	65 139
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	48	9 971	31	(1)	(1)	(1)	(1)	...	...	17	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	6	(D)	2	(D)	(D)	(D)	(D)	...	...	4	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	39	6 924	27	4 981	9.9	0.28	26.2	...	...	12	1 943
TIRE, TUBE WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	18	15 502	14	14 242	7.8	0.08	19.1	1	(D)	3	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	11	(D)	8	13 122	7.5	0.06	18.2	1	(D)	2	(D)
PAINT, VARNISH WHOLESALERS	3	(D)	3	(D)	8.6	(D)	(D)	...	...	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	937	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	72	54 327	38	30 284	5.6	0.22	12.6	2	(D)	32	(D)
GENERAL-LINE GROCERY WHOLESALERS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
DAIRY PRODUCTS DISTRIBUTORS	5	3 771	3	(D)	(D)	(D)	(D)	...	...	2	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
CONFECTIONERY WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
FISH, SEAFOOD DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	16	19 697	10	(1)	(1)	(1)	(1)	...	...	6	(1)
FRESH FRUIT, VEGETABLE WHOLESALERS	21	10 253	14	9 156	4.6	0.15	15.8	...	...	7	1 097
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	(D)	6	4 435	8.0	0.38	16.8	1	(D)	13	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	24	15 058	16	13 296	14.8	0.22	12.2	...	...	8	1 762
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	12	(D)	6	2 408	11.7	0.12	21.7	...	...	6	(D)
HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	21	17 645	14	(1)	(1)	0.53	(1)	...	...	7	(1)
HARDWARE WHOLESALERS	4	2 062	3	(D)	(D)	(D)	(D)	...	...	1	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	12	13 688	9	(D)	(D)	(D)	(D)	...	...	3	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRs.	5	1 895	2	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	81	24 866	47	(1)	(1)	(1)	(1)	...	...	34	(1)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	18	5 016	11	(1)	(1)	(1)	33.5	...	...	7	(1)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	6	4 925	3	4 342	22.1	0.30	16.6	...	...	3	583
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	18	4 290	13	3 273	8.5	0.24	20.3	...	...	5	990
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	15	2 589	10	1 926	10.3	0.42	26.0	...	...	5	662
INDUSTRIAL SUPPLIES DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	8	(D)	3	(D)	(D)	(D)	(D)	...	...	5	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	9	(D)	4	741	0.7	0.27	23.8	...	...	5	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	3	(D)	...	...	...	...	...	...	...	3	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRs.	10	(D)	4	(D)	(D)	(D)	(D)	...	...	6	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRs. . . . .	...	...	...	...	...	...	...	...	...	...	...
COAL WHOLESALERS	9	3 973	4	(D)	(D)	(D)	(D)	...	...	5	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
NONFERROUS METALS DISTRIBUTORS	17	3 132	5	2 765	6.1	0.04	28.1	4	127	8	240
IRON, STEEL SCRAP DEALERS	13	2 627	3	(D)	(D)	(D)	(D)	4	127	6	(D)
WASTE MATERIALS DEALERS	4	505	2	(D)	(D)	(D)	(D)	...	...	2	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	5	10 230	4	(D)	(D)	(D)	(D)	...	...	1	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	25 177	12	23 125	13.0	0.13	10.3	...	...	5	2 052
BEER DISTRIBUTORS	11	7 605	6	5 553	6.5	0.09	12.8	...	...	5	2 052
WINES, DISTILLED SPIRITS WHOLESALERS	6	17 572	6	17 572	15.1	0.14	9.5	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	15	(D)	8	4 878	9.1	0.08	21.3	...	...	7	(D)
FINE AND COARSE PAPER WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	8	3 412	3	(1)	(1)	(1)	(1)	...	...	5	(1)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	2 023	4	(D)	(D)	(D)	(D)	...	...	2	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	11	2 663	5	2 059	10.9	(Z)	30.1	...	...	6	604
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	6	1 751	4	(D)	(D)	(D)	(D)	...	...	2	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	5	912	1	(D)	(D)	(D)	(D)	...	...	4	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	29	17 722	20	12 724	16.1	0.72	16.9	...	...	9	4 998
LUMBER, MILLWORK WHOLESALERS	15	10 924	10	(D)	15.2	(D)	16.0	...	...	5	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	14	6 798	10	(D)	(D)	(D)	(D)	...	...	4	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	10	1 599	6	758	6.9	0.13	21.8	1	(D)	3	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	7	(D)	1	(D)	(D)	(D)	(D)	1	(D)	5	(D)
FARM SUPPLIES WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
JEWELRY WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
PETROLEUM PRODUCTS DISTRs. (EX. BULK STATIONS, TERMINALS)	10	4 333	1	(D)	(D)	(D)	(D)	...	...	9	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	(D)	...	...	...	...	...	2	(D)	2	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
OTHER MERCHANT WHOLESALERS	20	5 256	4	(1)	(1)	(1)	(1)	...	...	16	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
1 Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
SEATTLE, WASH., SMSA											
MERCHANT WHOLESALERS, TOTAL	1 605	1 122 625	973	795 937	10.0	0.17	14.1	71	17 833	561	308 855
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	189	64 991	113	(1)	(1)	(1)	(1)	6	18	70	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	30	(D)	10	8 872	9.7	0.08	13.7	1	(D)	19	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	143	34 010	92	25 906	11.6	0.11	24.6	4	8	47	(D)
TIRE, TUBE WHOLESALERS	16	(D)	11	3 995	9.8	0.29	20.3	1	(D)	4	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	63	49 980	30	35 376	9.3	0.09	15.6	6	684	27	13 920
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	27	(D)	12	19 864	9.1	0.08	15.8	5	(D)	10	998
PAINT, VARNISH WHOLESALERS	16	2 211	9	(D)	(D)	(D)	(D)	1	(D)	6	(D)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	20	(D)	9	(D)	(D)	(D)	(D)	...	...	11	(D)
DRY GOODS, APPAREL WHOLESALERS	33	(D)	25	13 203	12.7	0.14	16.5	...	...	8	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	14	8 038	9	7 567	11.1	0.11	17.7	...	...	5	471
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	16	4 735	14	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	165	214 497	89	(1)	6.0	(1)	(1)	16	(1)	60	(1)
GENERAL-LINE GROCERY WHOLESALERS	15	102 263	4	31 372	5.1	0.21	5.5	8	(D)	3	(D)
DAIRY PRODUCTS DISTRIBUTORS	15	(D)	7	10 943	4.7	0.10	12.5	2	(D)	6	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	1 360	3	(D)	(D)	(D)	(D)	1	(D)	3	(D)
CONFECTIONERY WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
FISH, SEAFOOD DISTRIBUTORS	16	(D)	9	7 015	5.7	0.03	13.2	...	...	7	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	22	(D)	12	8 865	7.7	0.11	11.9	2	(D)	8	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	30	29 720	20	26 603	4.9	0.06	13.4	1	(D)	9	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	51	34 761	27	22 382	8.6	0.09	11.8	2	(D)	22	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	20	54 298	10	21 763	1.2	(Z)	4.7	4	(D)	6	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	3	393	2	(D)	(D)	(D)	(D)	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	11	(D)	5	1 557	3.7	(Z)	17.2	4	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	98	81 937	66	70 303	11.7	0.16	14.0	...	...	32	11 634
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	33	(D)	25	(D)	(D)	(D)	(D)	...	...	10	6 205
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	23	(D)	15	28 617	10.6	0.07	11.8	...	...	8	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	32	(D)	20	6 392	10.7	0.50	24.1	...	...	12	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	101	69 513	74	60 493	14.7	0.21	17.3	...	...	27	9 020
HARDWARE WHOLESALERS	35	31 115	27	(D)	(D)	(D)	(D)	...	...	8	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	53	33 581	36	29 325	15.0	0.24	16.6	...	...	17	4 256
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	13	4 817	11	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	348	157 287	232	110 795	13.0	0.32	20.0	4	(D)	112	(D)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	43	10 176	30	7 332	15.5	0.48	26.8	2	(D)	11	(D)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	30	19 615	22	16 019	16.1	0.27	20.5	...	...	8	3 596
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	77	36 425	44	23 049	14.0	0.20	18.1	2	(D)	31	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	80	28 561	61	25 631	8.6	0.06	17.2	...	...	19	2 930
INDUSTRIAL SUPPLIES DISTRIBUTORS	12	(D)	8	3 639	10.3	0.08	19.3	...	...	4	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	37	14 908	20	(1)	(1)	(1)	(1)	...	...	17	(1)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	33	(D)	26	6 320	14.2	0.25	29.3	...	...	7	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	36	(D)	21	19 879	11.0	0.95	18.1	...	...	13	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS. . . . .	...	...	...	...	...	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	44	45 523	30	37 933	8.1	0.13	16.5	...	...	14	7 590
COAL WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	30	(D)	20	14 290	9.7	0.18	23.6	...	...	10	(D)
NONFERROUS METALS DISTRIBUTORS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
SCRAP, WASTE MATERIALS DEALERS	52	10 915	18	8 721	6.0	0.07	30.9	8	358	26	1 836
IRON, STEEL SCRAP DEALERS	33	7 901	12	6 265	5.7	0.08	34.1	7	(D)	14	(D)
WASTE MATERIALS DEALERS	19	3 014	6	2 456	6.6	0.04	22.8	1	(D)	12	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	31	(D)	11	18 026	7.3	0.22	15.0	15	7 920	5	(D)
BEER DISTRIBUTORS	27	22 409	7	(D)	(D)	(D)	(D)	15	7 920	5	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	39	32 927	28	25 062	11.3	0.08	18.4	...	...	11	7 865
FINE AND COARSE PAPER WHOLESALERS	5	18 284	4	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	7 227	7	(D)	(D)	(D)	(D)	...	...	3	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	23	(D)	16	4 882	11.9	0.20	27.0	...	...	7	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	60	26 123	29	18 524	15.1	1.40	18.2	...	...	31	7 599
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	22	5 957	11	(1)	(1)	(1)	(1)	...	...	11	(1)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	38	20 166	18	15 476	15.8	0.43	16.0	...	...	20	4 690
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	135	155 715	88	128 461	9.3	0.17	8.0	3	(D)	44	(D)
LUMBER, MILLWORK WHOLESALERS	93	132 712	65	109 826	8.6	0.12	6.4	1	(D)	27	(D)
CONSTRUCTION MATERIALS DISTRIBUTORS	42	23 003	23	18 635	13.4	0.49	17.7	2	(D)	17	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	44	(D)	27	11 134	18.5	0.27	18.3	...	...	17	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	10	(D)	5	15 898	3.4	0.01	6.3	1	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	20	19 336	11	18 257	8.3	0.16	6.7	4	905	5	174
JEWELRY WHOLESALERS	24	6 260	20	(D)	(D)	(D)	(D)	...	...	4	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	23	(D)	6	4 765	11.5	0.04	13.6	...	...	17	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	2 313	8	1 745	12.1	(Z)	21.9	...	...	6	568
FLOWERS, BULBS, PLANTS WHOLESALERS	10	(D)	7	(D)	(D)	(D)	(D)	...	...	3	278
OTHER MERCHANT WHOLESALERS	77	27 916	12	22 219	0.7	0.09	13.9	...	...	32	(D)

Standard Notes: ... (D) Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent. Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SYRACUSE, N. Y., SMSA											
MERCHANT WHOLESALERS, TOTAL	629	360 003	406	287 985	11.2	0.17	16.6	31	4 913	192	67 105
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	57	21 307	31	(1)	(1)	(1)	(1)	...	...	26	(1)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	6 966	4	(1)	(1)	(1)	(1)	...	...	10	(1)
AUTOMOTIVE EQUIPMENT WHOLESALERS	39	(D)	25	(D)	(D)	(D)	(D)	...	...	14	(D)
TIRE; TUBE WHOLESALERS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	22	15 490	18	12 389	11.9	0.06	16.2	1	(D)	3	(D)
DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES WHOLESALERS	8	(D)	6	9 353	11.8	0.01	13.8	1	(D)	1	(D)
PAINT; VARNISH WHOLESALERS	9	2 199	8	(D)	(D)	(D)	(D)	...	...	1	(D)
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	5	868	4	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	92	56 744	47	(1)	(1)	(1)	(1)	13	(1)	32	(1)
GENERAL-LINE GROCERY WHOLESALERS	4	18 146	4	10 539	1.9	0.07	7.2	...	...	...	...
DAIRY PRODUCTS DISTRIBUTORS	8	2 456	1	(D)	(D)	(D)	(D)	1	(D)	6	(D)
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	5	2 305	2	(D)	(D)	(D)	(D)	...	...	3	(D)
CONFECTIONERY WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
FISH; SEAFOOD DISTRIBUTORS	7	1 000	3	452	2.2	0.22	14.2	3	(D)	1	(D)
MEAT; MEAT PRODUCTS WHOLESALERS	15	10 362	10	9 606	5.2	0.09	10.5	3	(D)	2	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	26	12 014	12	(1)	(1)	(1)	(1)	3	(1)	11	(1)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	21	(D)	11	5 709	5.2	0.19	12.0	2	(D)	8	(D)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	41	42 563	32	41 177	15.9	0.41	14.6	1	(D)	8	(D)
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	9	(D)	9	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	17	(D)	13	31 285	16.7	0.38	14.4	1	(D)	3	(D)
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	12	(D)	8	1 458	12.2	0.48	25.3	...	...	4	(D)
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	43	15 876	30	12 918	13.9	0.34	21.9	...	...	13	2 958
HARDWARE WHOLESALERS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	23	(D)	14	6 940	15.3	0.50	18.4	...	...	9	(D)
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTRS	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	138	70 652	105	61 823	12.0	0.16	19.7	...	...	33	8 829
COMMERCIAL, INDUS. MACH., EQUIP.; SUPPLIES DISTRIBUTORS;	23	4 872	16	4 229	17.0	0.71	23.0	...	...	7	643
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	9	18 836	7	18 836	10.9	0.11	14.8	...	...	...	...
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	36	18 130	29	15 312	12.2	0.23	19.9	...	...	7	2 818
INDUSTRIAL SUPPLIES DISTRIBUTORS	28	13 113	21	12 795	8.5	0.08	21.7	...	...	7	318
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	5	5 050	2	(D)	(D)	(D)	(D)	...	...	3	(D)
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	18	6 876	13	5 845	18.7	(Z)	26.2	...	...	5	1 031
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	18	(D)	14	(D)	(D)	(D)	(D)	...	...	4	(D)
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTRS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTRS	14	16 322	7	(D)	(D)	(D)	(D)	...	...	7	(D)
COAL WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
IRON; STEEL, AND PRODUCTS DISTRIBUTORS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
NONFERROUS METALS DISTRIBUTORS	6	6 798	2	(D)	(D)	(D)	(D)	...	...	4	(D)
SCRAP; WASTE MATERIALS DEALERS	26	13 302	11	(1)	(1)	(1)	(1)	5	(1)	10	(1)
IRON; STEEL SCRAP DEALERS	10	7 270	3	(D)	(D)	(D)	(D)	3	(D)	4	(D)
WASTE MATERIALS DEALERS	16	6 032	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	9	(D)	7	(D)	(D)	(D)	(D)	2	(D)	...	...
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	32 536	20	(D)	(D)	(D)	(D)	1	(D)	1	(D)
BEER DISTRIBUTORS	15	10 562	13	(D)	(D)	(D)	(D)	1	(D)	1	(D)
WINES; DISTILLED SPIRITS WHOLESALERS	7	21 974	7	21 974	12.0	0.06	12.6	...	...	...	...
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	18	8 684	13	7 931	10.9	0.10	18.1	1	(D)	4	(D)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	3 976	7	3 771	10.0	0.11	16.5	1	(D)	2	(D)
STATIONERY; OFFICE SUPPLIES WHOLESALERS	4	563	3	(D)	(D)	(D)	(D)	...	...	1	(D)
FURNITURE; HOME FURNISHINGS WHOLESALERS	22	11 643	19	11 375	12.4	0.18	20.5	1	(D)	2	(D)
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	14	4 881	12	(D)	(D)	(D)	(D)	...	...	2	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	8	6 762	7	(D)	(D)	(D)	(D)	1	(D)	...	...
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	42	18 775	30	14 973	9.5	0.16	16.4	1	(D)	11	(D)
LUMBER; MILLWORK WHOLESALERS	22	10 544	15	(1)	(1)	(1)	(1)	...	...	7	(1)
CONSTRUCTION MATERIALS DISTRIBUTORS	20	8 231	15	7 807	8.7	0.24	15.3	1	(D)	4	(D)
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	16	4 206	7	2 216	16.7	0.05	21.7	1	(D)	8	(D)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	7	1 722	1	(D)	(D)	(D)	(D)	2	(D)	4	(D)
FARM SUPPLIES WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
JEWELRY WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	1	(D)	1	(D)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS; TERMINALS)	14	7 609	5	(1)	(1)	(1)	(1)	...	...	9	(1)
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	4	221	3	(D)	(D)	(D)	(D)	...	...	1	(D)
FLOWERS; BULBS; PLANTS WHOLESALERS	4	(D)	...	...	...	...	...	...	...	4	(D)
OTHER MERCHANT WHOLESALERS	15	1 750	1	704	11.4	0.14	22.0	1	(D)	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
TAMPA-ST. PETERSBURG, FLA., SMSA											
MERCHANT WHOLESALERS, TOTAL	884	500 967	496	397 260	9.8	0.17	13.5	42	19 026	346	84 681
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	91	30 314	47	23 328	8.9	0.20	21.6	1	(D)	43	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	13	11 652	5	10 348	8.0	0.14	20.1	...	...	8	1 304
AUTOMOTIVE EQUIPMENT WHOLESALERS	68	17 169	38	12 077	9.5	0.24	22.3	1	(D)	29	(D)
TIRE, TUBE WHOLESALERS	10	1 493	4	903	10.9	0.22	28.2	...	...	6	590
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	25	17 218	12	15 959	10.4	0.16	14.2	1	(D)	12	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	15	(D)	8	(D)	(D)	(D)	(D)	1	(D)	6	(D)
PAINT, VARNISH WHOLESALERS	3	423	3	(D)	(D)	(D)	(D)	...	...	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	1	(D)	(D)	(D)	(D)	...	...	6	(D)
DRY GOODS, APPAREL WHOLESALERS	10	(D)	4	(D)	(D)	(D)	(D)	...	...	6	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	7	(D)	3	(D)	(D)	(D)	(D)	...	...	4	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	3	260	1	(D)	(D)	(D)	(D)	...	...	2	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	185	116 182	91	92 786	4.9	0.07	9.2	16	11 029	78	12 367
GENERAL-LINE GROCERY WHOLESALERS	10	27 226	8	(D)	(D)	(D)	(D)	2	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	9	(D)	3	3 692	7.9	(Z)	7.7	...	...	6	2 197
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	10	(D)	4	3 502	5.7	0.09	7.4	...	...	6	1 282
CONFECTIONERY WHOLESALERS	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
FISH, SEAFOOD DISTRIBUTORS	19	8 345	8	6 509	5.8	0.03	8.9	3	(D)	8	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	26	21 995	16	20 324	4.6	0.08	7.7	1	(D)	9	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	61	30 909	32	22 458	5.4	0.11	13.4	3	(D)	26	(D)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	46	16 105	19	12 885	6.7	0.14	12.8	6	864	21	2 356
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	3 506	6	(D)	(D)	(D)	(D)	1	(D)	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	65	65 883	49	58 757	11.9	0.21	11.9	1	(D)	15	(D)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	20	(D)	16	(D)	(D)	(D)	(D)	1	(D)	3	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	14	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	21	(D)	13	2 996	10.6	0.43	26.2	...	...	8	(D)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	68	37 074	49	33 210	14.3	0.29	17.5	1	(D)	18	(D)
HARDWARE WHOLESALERS	11	(D)	8	13 311	13.1	0.27	18.5	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	42	20 181	30	16 987	16.1	0.31	16.4	1	(D)	11	(D)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	15	(D)	11	2 912	9.7	0.27	18.8	...	...	4	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	156	46 979	90	(1)	(1)	(1)	(1)	6	(1)	60	(1)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	29	6 198	19	5 313	19.3	0.24	23.9	1	(D)	9	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	9	9 759	4	(D)	(D)	(D)	(D)	...	...	5	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	17	5 486	6	(1)	(1)	(1)	(1)	...	...	11	(1)
INDUSTRIAL SUPPLIES DISTRIBUTORS	25	(D)	16	9 319	10.8	0.24	20.0	1	(D)	8	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	1 256	4	(D)	(D)	(D)	(D)	...	...	2	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	24	4 974	14	4 101	15.8	0.15	22.2	...	...	10	873
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	33	(D)	22	4 492	14.0	0.24	28.6	3	(D)	8	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	13	3 251	5	1 409	4.8	0.14	22.6	1	(D)	7	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	19	15 292	13	11 244	16.3	0.41	17.9	...	...	6	4 048
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
NONFERROUS METALS DISTRIBUTORS	7	(D)	3	(D)	(D)	(D)	(D)	...	...	4	(D)
SCRAP, WASTE MATERIALS DEALERS	20	5 875	9	4 404	6.8	(Z)	23.4	4	268	7	1 203
IRON, STEEL SCRAP DEALERS	8	4 111	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
WASTE MATERIALS DEALERS	12	1 764	5	(D)	(D)	(D)	(D)	1	(D)	6	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	6	(D)	(D)	(D)	(D)	1	(D)	3	273
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	20	57 931	11	50 834	5.4	0.01	7.0	6	(D)	3	(D)
BEER DISTRIBUTORS	13	22 645	5	(D)	(D)	(D)	(D)	6	(D)	2	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	7	35 286	6	(D)	(D)	(D)	(D)	...	...	1	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	23	(D)	17	8 701	13.1	0.09	20.3	...	...	6	(D)
FINE AND COARSE PAPER WHOLESALERS	3	4 963	3	4 963	12.0	0.16	20.0	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	12	(D)	8	1 092	13.8	(Z)	28.6	...	...	4	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	28	8 896	17	6 299	10.7	0.32	19.6	1	(D)	10	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	13	(D)	8	3 380	7.2	0.12	19.1	1	(D)	4	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	15	(D)	9	2 919	14.7	0.55	20.2	...	...	6	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	63	43 262	36	28 511	12.7	0.42	15.1	1	(D)	26	(D)
LUMBER, MILLWORK WHOLESALERS	28	19 214	17	(1)	(1)	(1)	(1)	...	...	11	(1)
CONSTRUCTION MATERIALS DISTRIBUTORS	35	24 048	19	16 434	12.6	0.39	14.7	1	(D)	15	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	17	(D)	11	3 629	12.2	0.39	17.5	...	...	6	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	4	(D)	...	...	...	...	...	...	...	4	(D)
FARM SUPPLIES WHOLESALERS	5	1 627	2	(D)	(D)	(D)	(D)	...	...	3	(D)
JEWELRY WHOLESALERS	14	1 422	8	1 151	10.9	0.17	26.2	...	...	6	271
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	12	(D)	1	(D)	(D)	(D)	(D)	...	...	11	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	3	165	3	165	10.9	0.61	27.3	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
OTHER MERCHANT WHOLESALERS	38	7 154	13	2 186	12.6	0.14	23.2	2	(D)	23	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3B.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS HAVING 500,000 OR MORE INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>WASHINGTON, D. C.-MD.-VA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	1 256	872 794	735	700 746	10.4	0.20	13.9	81	9 276	440	162 772
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	112	51 583	63	33 759	9.0	0.16	20.2	2	(D)	47	(D)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	19	19 111	9	(D)	(D)	(D)	(D)	...	...	10	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	94	(D)	50	21 238	9.5	0.23	24.7	2	(D)	32	(D)
TIRE, TUBE WHOLESALERS	9	(D)	4	(D)	(D)	(D)	(D)	...	...	5	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	56	35 569	35	33 099	11.6	0.20	15.3	3	(D)	18	(D)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	25	26 252	15	25 331	10.3	0.06	11.2	3	(D)	7	(D)
PAINT, VARNISH WHOLESALERS	19	7 655	15	7 147	15.7	0.71	28.4	...	...	4	508
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	12	1 662	5	(1)	(1)	(1)	(1)	...	...	7	(1)
DRY GOODS, APPAREL WHOLESALERS	12	(D)	2	(D)	(D)	(D)	(D)	2	(D)	8	(D)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	6	(D)	...	...	...	...	...	...	...	6	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	6	(D)	2	(D)	(D)	(D)	(D)	2	(D)	2	(D)
FOOTWEAR WHOLESALERS . . . . .	...	...	...	1	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	180	178 315	120	152 439	5.3	0.19	9.6	12	1 479	48	24 397
GENERAL-LINE GROCERY WHOLESALERS	10	(D)	7	35 354	3.2	0.11	6.2	1	(D)	2	(D)
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	19	(D)	16	21 845	6.5	0.12	8.7	1	(D)	2	(D)
CONFECTIONERY WHOLESALERS	14	(D)	10	(D)	(D)	(D)	(D)	1	(D)	3	(D)
FISH, SEAFOOD DISTRIBUTORS	8	(D)	4	2 868	6.6	0.10	16.9	1	(D)	3	(D)
MEAT, MEAT PRODUCTS WHOLESALERS	32	(D)	26	39 953	6.0	0.27	7.8	...	...	6	(D)
FRESH FRUIT, VEGETABLE WHOLESALERS	46	31 068	26	22 482	3.6	0.08	10.7	3	715	17	7 871
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	48	33 755	28	25 436	7.1	0.33	15.3	5	500	15	7 819
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	5	(D)	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	5	(D)	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	101	103 694	63	81 931	12.7	0.31	13.6	...	...	38	21 763
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	33	17 491	16	(D)	(D)	(D)	(D)	...	...	7	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	30	(D)	20	37 922	12.1	0.35	14.2	...	...	10	(D)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	43	18 623	24	15 070	9.8	0.15	19.4	...	...	19	3 553
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	75	52 981	59	49 469	13.0	0.32	17.1	...	...	16	3 512
HARDWARE WHOLESALERS	18	12 696	15	(D)	(D)	(D)	(D)	...	...	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	43	35 702	32	32 965	12.9	0.33	14.9	...	...	11	2 737
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRs.	14	4 583	12	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	201	89 837	128	67 160	14.0	0.19	21.1	7	849	66	21 828
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES DISTRIBUTORS	36	(D)	19	5 590	17.9	0.23	29.9	...	...	17	(D)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	16	6 336	8	4 439	11.9	0.36	20.5	1	(D)	7	(D)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	31	7 597	16	(D)	(D)	(D)	(D)	3	(D)	12	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	19	(D)	11	4 650	10.1	0.24	26.8	...	...	8	(D)
INDUSTRIAL SUPPLIES DISTRIBUTORS	6	1 674	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	35	25 221	25	22 651	12.2	0.04	16.2	...	...	10	2 570
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	36	11 666	29	10 419	14.9	0.43	26.6	1	(D)	6	(D)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	22	16 125	16	13 846	17.9	0.19	18.9	1	(D)	5	(D)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRs.	14	(D)	6	3 600	10.2	0.08	30.8	...	...	8	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRs.	2	(D)	...	...	...	...	...	...	...	2	(D)
COAL WHOLESALERS	2	(D)	...	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	3	(D)	5	(D)	(D)	(D)	(D)	...	...	4	641
NONFERROUS METALS DISTRIBUTORS	9	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
SCRAP, WASTE MATERIALS DEALERS	63	(D)	23	8 698	6.8	0.17	26.9	12	(D)	28	(D)
IRON, STEEL SCRAP DEALERS	27	6 911	11	(1)	(1)	(1)	(1)	5	(1)	11	(1)
WASTE MATERIALS DEALERS	36	(D)	12	5 057	9.9	0.26	25.2	7	(D)	17	(D)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	9	40 458	8	(D)	(D)	(D)	(D)	1	(D)	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	36	(D)	31	87 898	11.6	0.08	9.4	3	(D)	2	(D)
BEER DISTRIBUTORS	23	26 301	19	(D)	(D)	(D)	(D)	2	(D)	2	(D)
WINES, DISTILLED SPIRITS WHOLESALERS	13	(D)	12	(D)	(D)	(D)	(D)	1	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	67	(D)	48	39 933	10.3	0.14	16.0	1	(D)	18	(D)
FINE AND COARSE PAPER WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	7	(D)	5	11 032	11.8	0.10	10.1	1	(D)	1	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	23	11 188	19	(D)	(D)	(D)	(D)	...	...	4	(D)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	34	19 535	22	13 717	10.1	0.09	19.5	...	...	12	5 818
FURNITURE, HOME FURNISHINGS WHOLESALERS	39	(D)	22	12 749	13.2	0.42	17.4	3	(D)	14	(D)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	19	11 943	13	8 657	13.3	0.42	16.7	2	(D)	4	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	20	(D)	9	4 092	12.9	0.44	19.1	1	(D)	10	(D)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	75	60 138	48	43 939	16.0	0.34	14.4	2	(D)	25	(D)
LUMBER, MILLWORK WHOLESALERS	29	30 174	17	23 529	16.6	0.31	12.2	...	...	12	6 645
CONSTRUCTION MATERIALS DISTRIBUTORS	46	29 964	31	20 410	15.3	0.37	17.0	2	(D)	13	(D)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	34	(D)	25	15 284	16.7	0.26	16.2	1	(D)	8	(D)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	80	(D)	5	6 544	7.8	0.11	15.7	25	(D)	50	(D)
FARM SUPPLIES WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
JEWELRY WHOLESALERS	12	(D)	8	7 363	15.8	0.15	17.0	1	(D)	3	(D)
PETROLEUM PRODUCTS DISTRs. (EX. BULK STATIONS, TERMINALS)	13	(D)	5	1 119	18.0	0.27	17.6	...	...	8	(D)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	15	(D)	9	2 720	16.5	0.15	31.7	...	...	6	79
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	3	(D)	(D)	(D)	(D)	...	...	5	(D)
OTHER MERCHANT WHOLESALERS	43	13 706	19	(1)	(1)	(1)	(1)	5	(1)	19	(1)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3C-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>ASHEVILLE, N. C., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	144	68 653	89	47 213	10.7	0.10	16.3	13	4 542	42	16 898
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	17	5 601	10	3 822	12.8	0.08	20.5	1	(D)	6	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	15 973	13	10 858	6.2	0.13	12.6	4	(D)	8	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	11	6 872	9	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	5	(D)	5	(D)	(D)	(D)	(D)	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	24	7 824	17	5 753	20.1	0.17	22.6	1	(D)	6	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	54	25 112	31	(1)	(1)	(1)	(1)	6	(1)	17	(1)
<u>ATLANTIC CITY, N. J., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	182	61 602	108	49 116	9.4	0.14	14.2	9	981	65	11 505
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	15	3 318	7	(1)	(1)	(1)	(1)	...	...	8	(1)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	5	1 309	3	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS	5	346	3	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	58	23 075	33	17 431	7.8	0.11	12.0	4	806	21	4 838
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	13	(D)	9	(D)	(D)	(D)	(D)	...	...	4	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	11	3 765	11	3 765	11.9	0.35	23.3	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	17	1 912	12	1 558	16.6	(Z)	25.9	2	(D)	3	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	58	23 179	30	19 833	8.3	0.11	11.9	3	(D)	25	(D)
<u>AUGUSTA, GA.-S. C., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	176	80 502	110	54 094	8.8	0.32	15.3	13	5 450	53	20 958
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	25	4 679	15	2 676	9.1	0.37	27.4	2	(D)	8	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	8	1 797	6	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	9 829	16	8 812	5.1	0.16	12.3	...	...	9	1 017
FARM PRODUCTS--RAW MATERIALS MERCHANTS	4	(D)	...	...	...	...	...	3	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	7	2 711
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	11	(D)	10	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	24	7 042	15	6 080	16.1	0.46	23.1	...	...	9	962
MISCELLANEOUS PRODUCTS WHOLESALERS	63	40 427	35	(1)	(1)	(1)	(1)	7	(1)	21	(1)
<u>AUSTIN, TEX., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	215	105 320	115	78 383	8.6	0.13	11.4	14	4 598	86	22 339
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	32	(D)	21	5 947	8.3	0.15	19.1	...	...	11	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	16	(D)	6	3 667	11.0	0.05	12.6	1	(D)	9	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	30	18 050	13	13 170	5.8	0.08	9.3	5	1 036	12	3 844
FARM PRODUCTS--RAW MATERIALS MERCHANTS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	14	(D)	7	(D)	(D)	(D)	(D)	...	...	7	2 711
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	17	(D)	10	8 700	15.4	0.39	15.8	1	(D)	6	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	41	11 280	26	7 849	16.7	0.19	17.0	1	(D)	14	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	61	37 617	31	28 653	7.0	0.08	10.2	5	3 095	25	5 869
<u>BAKERSFIELD, CALIF., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	306	138 433	154	97 370	9.8	0.19	15.1	15	2 949	137	38 114
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	32	(D)	18	5 911	10.7	0.07	24.6	...	...	14	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	12	(D)	7	3 116	12.9	0.32	18.5	...	...	5	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	58	25 137	25	16 245	5.1	0.25	13.3	4	(D)	29	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	6	(D)	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	12	4 724	7	(D)	(D)	(D)	(D)	...	...	5	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	14	(D)	12	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	78	19 877	43	14 617	15.2	0.18	20.7	3	287	32	4 973
MISCELLANEOUS PRODUCTS WHOLESALERS	93	51 006	38	(1)	(1)	(1)	(1)	7	(1)	48	(1)
<u>BATON ROUGE, LA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	229	127 673	155	110 344	8.9	0.19	15.6	6	1 729	68	15 600
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	28	(D)	17	6 092	7.8	0.26	25.8	1	(D)	10	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	15	8 932	9	7 876	10.2	0.09	12.6	...	...	6	1 056
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	29	24 482	17	21 937	4.2	0.20	9.4	3	(D)	9	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	15	(D)	14	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	16	10 047	14	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	56	20 534	34	16 910	13.2	0.18	23.6	2	(D)	20	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	68	42 435	48	35 257	8.4	0.19	15.2	...	...	20	7 178

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End- of- year re- ceiv- ables as per- cent of sales	Bad- debt losses as per- cent of sales	Operat- ing ex- penses as per- cent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
BAY CITY, MICH., SMSA											
MERCHANT WHOLESALERS, TOTAL	102	68 722	58	50 664	8.4	0.05	13.4	14	6 834	30	11 224
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	13	7 035	6	(1)	(1)	(1)	(1)	...	...	7	(1)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	19	18 368	12	17 464	1.9	0.03	7.7	4	(D)	3	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	6	2 641	3	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	10	11 376	9	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	16	2 570	11	2 323	8.6	0.30	29.5	...	...	5	247
MISCELLANEOUS PRODUCTS WHOLESALERS	37	(D)	16	17 130	12.5	0.01	9.7	10	(D)	11	(D)
BEAUMONT-PORT ARTHUR, TEX., SMSA											
MERCHANT WHOLESALERS, TOTAL	300	184 185	168	(1)	(1)	(1)	(1)	26	(1)	106	(1)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	35	(D)	20	6 007	11.0	0.30	23.6	1	(D)	14	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	16	(D)	8	7 857	9.2	0.06	13.4	2	(D)	6	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	46	33 392	20	29 625	2.9	0.07	7.5	10	1 630	16	2 137
FARM PRODUCTS—RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	22	(D)	17	(D)	(D)	(D)	(D)	...	...	5	593
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	19	12 556	15	12 164	18.3	0.47	19.1	1	(D)	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	61	25 630	39	19 257	12.9	0.11	17.8	3	127	19	6 246
MISCELLANEOUS PRODUCTS WHOLESALERS	98	50 290	48	32 603	7.5	0.10	15.1	9	3 280	41	14 407
BINGHAMTON, N. Y., SMSA											
MERCHANT WHOLESALERS, TOTAL	213	107 797	139	80 859	9.0	0.16	15.9	14	7 146	60	19 792
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	27	6 799	15	4 110	11.5	0.15	28.5	2	(D)	10	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	37	27 202	19	12 895	4.9	0.09	11.3	3	(D)	15	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	16	12 510	13	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	11	(D)	7	(D)	(D)	(D)	(D)	...	...	4	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	39	10 388	25	8 186	11.0	0.27	26.1	1	(D)	13	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	72	32 583	51	26 863	8.5	0.06	16.4	8	2 807	13	2 913
BRIDGEPORT, CONN., SMSA											
MERCHANT WHOLESALERS, TOTAL	346	206 033	226	156 685	11.1	0.20	16.3	16	2 081	104	47 267
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	31	(D)	21	6 480	11.7	0.23	26.6	1	(D)	9	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	4	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS, APPAREL WHOLESALERS	6	(D)	4	286	25.2	0.45	22.7	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	65	41 086	46	28 116	8.0	0.10	10.4	3	(D)	16	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	17	13 657	12	(D)	(D)	(D)	(D)	...	...	5	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	31	12 000	23	8 789	17.7	0.32	22.8	...	...	8	3 211
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	63	20 365	46	16 845	11.7	0.20	23.3	2	(D)	15	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	124	101 879	70	83 101	10.8	0.20	15.0	10	1 052	44	17 726
BROCKTON, MASS., SMSA											
MERCHANT WHOLESALERS, TOTAL	134	67 408	97	61 590	10.0	0.21	13.0	6	444	31	5 374
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	13	4 627	10	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	30	22 398	25	21 740	4.1	0.06	8.1	...	...	5	658
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	6	2 140	5	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	9	3 406	8	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	11	(D)	7	734	16.6	(Z)	24.7	...	...	4	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	58	25 674	36	21 816	15.0	0.17	13.2	6	444	16	3 414
CANTON, OHIO, SMSA											
MERCHANT WHOLESALERS, TOTAL	293	188 447	174	134 239	8.9	0.12	14.3	32	29 248	87	24 960
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	40	(D)	27	6 302	7.5	0.14	27.4	1	(D)	12	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	11	(D)	7	(D)	(D)	(D)	(D)	1	(D)	3	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	45 687	19	22 998	4.4	0.03	9.7	3	(D)	11	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	14	(D)	10	9 545	12.5	0.20	17.1	1	(D)	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	20	34 500	12	33 319	10.7	0.08	5.8	2	(D)	6	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	53	16 894	39	14 460	11.2	0.17	21.2	2	(D)	12	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	119	(D)	59	43 812	8.8	0.16	17.7	22	(D)	38	14 144

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

1 Insufficient cash-credit analysis to show separately.

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Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
<u>DUBUQUE, IOWA, SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	84	40 701	46	29 808	7.5	0.03	16.2	5	780	33	10 113
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	9	(D)	6	2 371	14.7	0.04	27.5	1	(D)	2	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS; APPAREL WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	16	(D)	5	7 856	5.2	0.03	5.5	1	(D)	10	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	5	3 329	4	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	4	4 135	4	4 135	7.8	(Z)	18.7	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	10	924	7	516	12.2	(Z)	39.7	1	(D)	2	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	34	12 960	17	9 723	5.4	0.03	19.8	2	(D)	15	(D)
<u>DULUTH-SUPERIOR, MINN.-WIS., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	297	303 336	168	(¹)	(¹)	(¹)	(¹)	22	(¹)	107	(¹)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	39	(D)	21	4 223	11.2	0.21	27.7	1	(D)	17	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	6	4 067	5	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	40	44 911	24	39 661	4.9	0.09	9.1	5	1 450	11	3 800
FARM PRODUCTS--RAW MATERIALS MERCHANTS	13	(D)	2	(D)	(D)	(D)	(D)	3	(D)	8	(D)
ELECTRICAL GOODS DISTRIBUTORS	16	(D)	11	8 027	11.7	0.10	14.3	1	(D)	4	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	60	18 828	33	9 220	14.1	0.08	22.9	1	(D)	26	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	112	78 776	64	56 804	8.4	0.15	13.4	11	1 380	37	20 592
<u>DURHAM, N. C., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	102	44 208	59	35 314	8.5	0.12	14.6	8	1 727	35	7 167
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	18	(D)	11	4 044	13.7	0.17	29.5	1	(D)	6	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	5	4 814	3	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	18	8 225	8	6 895	5.0	0.09	9.4	2	(D)	8	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	5	244	...	...	...	...	...	3	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	6	2 454	4	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	15	3 175	10	2 924	12.6	0.21	21.4	...	...	5	251
MISCELLANEOUS PRODUCTS WHOLESALERS	28	13 857	17	11 328	5.7	0.16	12.7	2	(D)	9	(D)
<u>EL PASO, TEX., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	301	219 995	193	156 843	10.8	0.39	13.7	12	5 178	96	57 974
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	25	(D)	18	9 479	9.8	0.56	21.0	...	...	7	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	10	7 041	9	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	12	3 585	9	(D)	(D)	(D)	(D)	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	40	42 421	20	20 174	4.3	0.13	8.8	3	(D)	17	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	6	9 075	3	4 662	6.7	0.02	7.4	1	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	30	25 714	21	24 756	12.2	0.34	10.6	...	...	9	958
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	17	(D)	11	(D)	(D)	(D)	(D)	...	...	6	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	58	25 034	41	23 199	15.3	0.45	19.3	1	(D)	16	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	103	60 028	61	43 081	8.7	0.41	12.2	7	(D)	35	(D)
<u>ERIE, PA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	267	116 464	152	74 719	8.5	0.17	17.9	26	7 429	89	34 316
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	29	15 614	16	10 521	6.7	0.27	19.4	1	(D)	12	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	12	(D)	7	2 830	9.6	0.25	25.8	...	...	5	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	36	22 443	18	15 899	3.7	0.01	9.5	7	1 550	11	4 994
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	19	(D)	17	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	16	(D)	12	4 561	17.3	0.77	16.1	...	...	4	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	58	14 354	42	12 297	12.0	0.15	24.2	2	(D)	14	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	94	37 540	38	(¹)	(¹)	(¹)	(¹)	15	(¹)	41	(¹)
<u>EVANSVILLE, IND.-KY., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	272	138 093	171	101 973	9.0	0.15	16.9	28	10 263	73	25 857
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	29	(D)	24	6 308	9.9	0.19	27.7	2	(D)	3	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	6	(D)	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
DRY GOODS; APPAREL WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	27 019	18	21 621	3.0	0.02	11.1	7	1 825	8	3 573
FARM PRODUCTS--RAW MATERIALS MERCHANTS	9	9 393	3	(D)	(D)	(D)	(D)	2	(D)	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	17	11 521	13	9 101	10.9	0.19	13.8	1	(D)	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	16	15 335	10	10 658	16.3	0.52	16.9	2	(D)	4	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	67	17 950	47	13 018	13.0	0.23	22.4	...	...	20	4 932
MISCELLANEOUS PRODUCTS WHOLESALERS	92	44 803	51	33 379	9.0	0.10	18.0	13	(D)	28	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>FALL RIVER, MASS.,-R.I., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	138	53 682	87	43 120	9.7	0.14	15.1	9	484	42	10 078
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	8	2 195	6	(D)	(D)	(D)	(D)	...	...	2	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	12	(D)	5	5 113	13.6	0.04	6.2	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	26	7 033	13	5 636	6.1	0.32	13.0	2	(D)	11	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS.	7	1 617	6	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	9	(D)	6	2 460	15.0	0.41	21.7	1	(D)	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS.	18	6 123	11	(1)	(1)	(1)	(1)	...	...	7	(1)
MISCELLANEOUS PRODUCTS WHOLESALERS	53	21 410	32	18 125	8.9	0.09	17.5	6	(D)	15	(D)
<u>FITCHBURG-LEOMINSTER, MASS., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	82	37 918	49	26 391	8.7	0.25	13.0	5	394	28	11 133
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	12	2 839	4	(1)	(1)	(1)	(1)	...	...	8	(1)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	13	11 315	9	10 568	2.6	0.26	9.6	1	(D)	3	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS.	6	1 328	5	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS.	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	31	13 962	14	6 723	10.3	0.16	10.0	4	(D)	13	(D)
<u>FLINT, MICH., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	236	139 766	130	90 340	8.0	0.21	16.2	22	15 888	84	33 538
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	43	(D)	22	8 337	6.0	0.23	18.8	2	(D)	19	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	6	(D)	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	40	24 872	21	18 032	4.0	0.09	11.3	5	3 069	14	3 771
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS.	22	16 393	14	13 662	13.8	0.31	14.9	...	...	8	2 731
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	18	(D)	12	5 644	12.5	0.32	22.0	...	...	6	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS.	38	13 381	20	8 290	13.4	0.51	22.7	1	(D)	17	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	68	52 839	37	33 547	6.7	0.13	15.9	13	11 888	18	7 404
<u>FORT SMITH, ARK., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	117	57 220	69	39 384	8.8	0.12	14.9	8	2 045	40	15 791
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	11	7 390	6	5 262	4.3	0.02	15.3	...	...	5	2 128
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	18	13 429	8	7 652	3.5	0.01	10.2	4	(D)	6	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS.	6	1 368	5	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	7	7 415	7	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS.	22	3 808	13	2 671	16.4	0.04	19.8	...	...	9	1 137
MISCELLANEOUS PRODUCTS WHOLESALERS	41	15 648	23	10 469	8.4	0.08	15.2	4	(D)	14	(D)
<u>FORT WAYNE, IND., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	284	177 039	186	129 827	10.8	0.14	17.4	15	3 630	83	43 582
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	28	16 865	19	12 949	9.5	0.08	16.5	1	(D)	8	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	15	9 318	9	7 609	9.8	0.03	14.6	...	...	6	1 127
DRY GOODS, APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	1	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	32	27 777	14	(1)	(1)	(1)	(1)	3	(1)	15	(1)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS.	20	22 484	17	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	24	23 103	20	21 845	14.3	0.33	19.0	1	(D)	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS.	62	23 188	44	16 916	14.4	0.15	22.9	...	...	18	6 272
MISCELLANEOUS PRODUCTS WHOLESALERS	100	50 607	61	36 377	8.0	0.10	17.1	9	(D)	30	(D)
<u>FRESNO, CALIF., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	426	332 667	251	225 779	8.8	0.12	12.5	19	21 264	156	85 624
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	48	19 670	35	15 760	13.3	0.15	18.9	...	...	13	3 910
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	10	11 998	6	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS, APPAREL WHOLESALERS	4	(D)	1	(D)	(D)	(D)	(D)	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	79	73 667	44	56 757	4.9	0.03	9.4	4	(D)	31	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	18	86 358	6	(1)	(1)	(1)	(1)	4	(1)	8	(1)
ELECTRICAL GOODS DISTRIBUTORS.	29	21 116	22	20 609	12.6	0.27	12.3	...	...	7	507
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	28	14 403	21	13 887	13.3	0.24	16.3	...	...	7	516
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS.	87	19 540	52	(1)	(1)	(1)	(1)	...	...	35	(1)
MISCELLANEOUS PRODUCTS WHOLESALERS	123	(D)	64	53 344	10.8	0.18	14.0	11	(D)	48	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. X Item not applicable. (Z) Less than 0.05 percent.

¹ Insufficient cash-credit analysis to show separately.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>GADSDEN, ALA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	72	23 326	44	(¹)	(¹)	(¹)	(¹)	4	(¹)	24	(¹)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	16	(D)	14	2 471	9.1	0.32	23.2	1	(D)	1	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS; APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	13	(D)	7	3 194	4.7	0.19	10.3	...	...	6	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS.	3	653	2	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	4	2 485	1	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	6	(D)	3	435	8.5	(Z)	34.5	...	...	3	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	23	6 810	12	3 510	7.5	0.09	18.3	2	(D)	9	(D)
<u>GALVESTON, TEX., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	98	82 459	52	(¹)	(¹)	(¹)	(¹)	8	(¹)	38	(¹)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	12	2 079	8	(D)	(D)	(D)	(D)	...	...	4	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	6 706	7	4 762	3.9	0.04	9.4	3	(D)	10	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS.	5	(D)	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	7	6 527	5	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	18	(D)	12	2 123	11.3	0.19	23.2	...	...	6	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	28	14 497	13	9 875	4.7	0.06	12.5	3	(D)	12	(D)
<u>GRAND RAPIDS, MICH., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	525	377 545	332	(¹)	(¹)	(¹)	(¹)	48	(¹)	145	(¹)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	54	28 082	39	11 774	7.8	0.07	20.5	1	(D)	14	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	15	22 311	8	20 652	11.1	0.02	15.5	1	(D)	6	(D)
DRY GOODS; APPAREL WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	1	(D)	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	65	112 555	36	44 380	3.6	0.05	9.1	10	(D)	19	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS.	35	31 195	28	30 758	11.3	0.20	14.7	2	(D)	5	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	30	14 426	22	12 105	14.6	0.32	18.9	...	...	8	2 321
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	120	47 352	86	37 721	11.8	0.14	23.1	3	(D)	31	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	196	(D)	107	77 263	10.4	0.08	14.4	29	(D)	60	(D)
<u>GREEN BAY, WIS., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	195	114 934	130	99 370	8.1	0.07	12.7	5	1 680	60	13 884
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	16	(D)	10	6 555	8.6	0.11	16.0	...	...	6	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	34	31 723	17	25 338	1.5	0.01	6.2	2	(D)	15	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	4	4 647	2	(D)	(D)	(D)	(D)	2	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS.	17	(D)	11	11 128	13.3	0.04	13.0	...	...	6	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	15	5 073	14	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	34	13 510	27	12 400	15.3	0.12	19.7	...	...	7	1 110
MISCELLANEOUS PRODUCTS WHOLESALERS	69	37 625	44	33 630	7.1	0.06	12.8	1	(D)	24	(D)
<u>GREENSBORO-HIGH POINT, N. C., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	346	215 893	219	161 987	10.3	0.15	14.6	12	6 120	115	47 786
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	39	23 664	25	20 198	13.2	0.08	12.3	1	(D)	13	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	16	10 161	7	(D)	(D)	(D)	(D)	...	...	9	(D)
DRY GOODS; APPAREL WHOLESALERS	13	5 559	8	(D)	(D)	(D)	(D)	...	...	5	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	19 842	14	16 436	3.6	0.21	11.2	1	(D)	10	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	5	1 901	2	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL GOODS DISTRIBUTORS.	16	13 635	14	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	27	19 345	17	(¹)	(¹)	(¹)	(¹)	...	...	10	(¹)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	92	40 771	64	29 181	10.8	0.12	24.3	...	...	28	11 590
MISCELLANEOUS PRODUCTS WHOLESALERS	113	81 015	68	61 922	10.2	0.16	12.4	10	(D)	35	(D)
<u>GREENVILLE, S. C., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	229	119 070	127	74 082	9.8	0.12	13.6	14	12 392	88	32 596
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	26	(D)	9	2 853	9.3	0.25	31.7	2	(D)	15	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	11	(D)	7	5 051	10.0	0.02	11.6	1	(D)	3	(D)
DRY GOODS; APPAREL WHOLESALERS	9	4 526	4	(D)	(D)	(D)	(D)	2	(D)	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	21 442	10	12 415	4.7	0.07	8.0	2	(D)	12	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	9	9 450	3	(D)	(D)	(D)	(D)	2	(D)	4	(D)
ELECTRICAL GOODS DISTRIBUTORS.	16	(D)	15	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	17	(D)	11	5 536	14.0	0.05	19.0	...	...	6	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	49	22 371	36	16 628	13.3	0.27	16.0	1	(D)	12	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	68	26 556	32	15 197	8.4	0.12	17.3	4	(D)	32	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>HAMILTON-MIDDLETOWN, OHIO, SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	101	38 710	53	28 877	5.8	0.14	16.1	17	5 569	31	4 264
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	18	4 469	8	3 010	4.0	0.23	22.0	1	(D)	9	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1	(D)	...	...	...	...	...	1	(D)	...	...
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	14	4 209	8	3 468	2.2	(2)	8.9	1	(D)	5	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	8	2 872	6	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	5	1 386	4	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	10	1 187	7	1 057	7.6	(2)	19.1	...	...	3	130
MISCELLANEOUS PRODUCTS WHOLESALERS	45	(D)	20	17 391	5.2	0.07	16.3	14	(D)	11	(D)
<u>HARRISBURG, PA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	365	238 135	215	181 014	9.9	0.13	15.3	30	9 223	120	47 898
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	41	17 068	24	13 230	9.3	0.28	21.3	2	(D)	15	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	6	(D)	3	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS	7	(D)	4	(D)	(D)	(D)	(D)	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	42	33 353	27	29 746	4.5	0.02	10.1	4	(D)	11	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	7	4 046	2	(D)	(D)	(D)	(D)	...	...	5	(D)
ELECTRICAL GOODS DISTRIBUTORS	25	29 050	21	(D)	(D)	(D)	(D)	...	...	4	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	18	14 434	14	13 939	14.9	0.19	18.1	...	...	4	495
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	70	32 957	46	29 544	15.3	0.24	21.9	2	(D)	22	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	149	98 157	74	62 516	8.6	0.08	14.1	22	7 507	53	28 134
<u>HUNTINGTON-ASHLAND, W. VA.-KY.-OHIO, SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	266	133 312	150	90 477	11.3	0.16	15.4	31	10 188	85	32 647
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	31	(D)	17	4 364	10.5	0.18	25.3	2	(D)	12	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	5	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	67	33 448	26	20 794	4.4	0.06	10.3	14	5 922	27	6 732
FARM PRODUCTS—RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	19	(D)	13	7 513	12.2	0.35	16.4	...	...	6	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	10	9 145	9	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	42	16 616	26	12 842	11.6	0.19	19.6	3	(D)	13	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	83	40 940	49	29 292	11.3	0.13	15.4	12	4 074	22	7 574
<u>JACKSON, MICH., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	112	49 558	66	35 914	9.2	0.13	18.0	13	5 283	33	8 361
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	15	4 577	12	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	21	8 133	8	6 385	4.7	0.03	11.6	6	1 105	7	643
FARM PRODUCTS—RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	11	4 084	9	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	22	10 930	15	7 771	12.9	0.35	17.8	...	...	7	3 159
MISCELLANEOUS PRODUCTS WHOLESALERS	32	17 458	16	9 621	7.4	0.08	16.8	7	4 178	9	3 659
<u>JACKSON, MISS., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	277	183 794	173	129 639	12.1	0.28	16.1	8	7 695	96	46 460
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	36	11 596	23	(¹)	(¹)	(¹)	(¹)	...	...	13	(¹)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	10	7 062	7	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS	10	7 315	7	(D)	(D)	(D)	(D)	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	28	24 269	18	17 670	4.3	0.07	12.1	3	(D)	7	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	5	(D)	2	(D)	(D)	(D)	(D)	2	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	29	(D)	21	19 364	13.0	0.18	11.5	...	...	8	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	15	(D)	14	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	67	38 246	39	25 080	19.7	0.63	24.5	1	(D)	27	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	77	51 617	42	39 587	10.0	0.16	13.2	2	(D)	33	(D)
<u>JACKSONVILLE, FLA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	607	515 511	360	337 068	10.8	0.19	13.9	27	26 831	220	151 612
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	83	81 785	53	31 272	15.2	0.18	15.7	3	(D)	27	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	29	33 060	15	16 250	8.7	0.13	16.0	1	(D)	13	(D)
DRY GOODS, APPAREL WHOLESALERS	8	(D)	4	(D)	(D)	(D)	(D)	...	...	4	318
GROCERIES AND RELATED PRODUCTS WHOLESALERS	84	88 544	43	37 570	5.3	0.17	13.2	10	(D)	31	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	4	(D)	1	(D)	(D)	(D)	(D)	2	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	44	40 870	29	37 391	14.9	0.29	14.7	1	(D)	14	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	36	27 259	23	20 755	14.1	0.33	17.0	...	...	13	6 504
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	126	66 470	83	55 140	12.7	0.23	17.0	1	(D)	42	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	193	169 884	109	133 634	9.0	0.12	11.5	9	4 510	75	31 740

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (2) Less than 0.05 percent.
¹ Insufficient cash-credit analysis to show separately.

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Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>JOHNSTOWN, PA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	216	73 224	108	47 433	9.5	0.18	14.8	37	7 540	71	18 251
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	31	(D)	18	3 962	11.6	0.43	24.5	...	...	13	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	4	1 083	4	1 083	13.6	(Z)	15.8	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	35	13 567	16	8 631	5.0	0.22	10.8	7	1 193	12	3 743
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	9	(D)	9	(D)	(D)	(D)	(D)	...	...	...	...
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	20	3 699	13	2 863	12.9	0.10	25.1	...	...	7	836
MISCELLANEOUS PRODUCTS WHOLESALERS	104	33 929	58	21 404	7.8	0.07	13.6	30	6 347	36	6 178
<u>KALAMAZOO, MICH., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	176	85 018	110	57 141	6.9	0.10	17.9	16	9 972	50	17 905
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	18	(D)	13	4 579	9.7	0.31	27.4	...	...	5	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	457	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	30	22 593	17	16 715	2.7	0.05	14.4	4	(D)	9	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	8	5 297	7	(D)	(D)	(D)	(D)	1	(D)	...	...
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	11	(D)	8	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	38	10 833	22	(1)	(1)	(1)	(1)	...	...	16	(1)
MISCELLANEOUS PRODUCTS WHOLESALERS	67	36 038	41	22 443	7.8	0.10	16.1	10	5 681	16	7 914
<u>KENOSHA, WIS., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	61	21 927	27	(1)	(1)	(1)	(1)	5	(1)	29	(1)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	7	(D)	2	(D)	(D)	(D)	(D)	...	...	5	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1	(D)	...	...	...	...	...	1	(D)	...	...
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	17	7 513	9	5 405	4.6	0.02	9.0	...	...	8	2 108
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	3	269	3	269	6.7	(Z)	12.3	...	...	...	...
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	3	(D)	...	...	...	...	...	...	...	3	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	27	11 107	11	7 721	6.3	0.18	11.3	4	(D)	12	(D)
<u>KNOXVILLE, TENN., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	365	217 842	227	161 453	10.5	0.17	15.5	12	8 667	126	47 722
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	47	(D)	30	12 914	9.0	0.28	20.0	...	...	17	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	13	11 297	12	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	7	(D)	6	(D)	(D)	(D)	(D)	1	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	53	43 006	33	33 468	4.0	0.09	10.9	4	(D)	16	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	23	(D)	19	(D)	(D)	(D)	(D)	...	...	4	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	28	28 723	18	(1)	(1)	(1)	(1)	...	...	10	(1)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	67	33 832	47	24 817	15.0	0.17	21.2	1	(D)	19	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	125	58 940	62	39 435	9.5	0.13	15.0	6	(D)	57	(D)
<u>LANCASTER, PA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	300	135 848	140	87 896	8.5	0.14	15.3	46	8 427	114	39 525
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	39	(D)	28	6 741	11.7	0.21	24.8	2	(D)	9	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	56	31 540	19	(1)	(1)	(1)	(1)	8	(1)	29	(1)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	15	22 680	7	16 540	2.2	0.01	10.9	1	(D)	7	(D)
ELECTRICAL GOODS DISTRIBUTORS	6	(D)	3	2 599	13.6	0.04	19.4	2	(D)	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	12	12 422	9	11 064	16.2	0.10	17.5	1	(D)	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	34	13 855	18	9 488	13.6	0.19	20.7	3	(D)	13	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	128	39 014	48	(1)	(1)	(1)	(1)	29	(1)	51	(1)
<u>LANSING, MICH., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	251	152 392	151	115 585	9.8	0.09	14.0	30	11 336	70	25 471
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	28	(D)	23	5 793	9.4	0.14	26.0	...	...	5	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	5	9 677	4	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	31	19 331	9	(1)	(1)	(1)	(1)	8	(1)	14	(1)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	7	22 106	4	(D)	(D)	(D)	(D)	...	...	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	18	(D)	14	8 775	10.8	0.18	14.3	1	(D)	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	15	(D)	11	7 695	13.0	0.17	19.6	1	(D)	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	54	22 690	38	18 853	15.9	0.08	21.1	3	(D)	13	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	93	54 315	48	35 270	11.7	0.13	15.0	17	9 072	28	9 973

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

1 Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>LAREDO, TEX., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	66	29 570	29	19 134	6.4	0.13	11.6	14	1 903	23	8 533
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	7	1 472	5	(D)	(D)	(D)	(D)	1	(D)	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	6	853	1	(D)	(D)	(D)	(D)	3	547	2	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	22	20 088	9	14 459	4.9	0.10	9.6	3	(D)	10	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	3	633	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	5	661	4	(D)	(D)	(D)	(D)	...	...	1	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	19	4 473	8	2 269	8.9	0.09	17.3	6	(D)	5	(D)
<u>LAWRENCE-HAVERHILL, MASS.-N. H., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	184	103 999	121	85 768	11.3	0.20	12.0	8	2 613	55	15 618
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	22	(D)	15	3 348	13.8	0.21	27.7	...	...	7	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	15	(D)	8	7 247	10.3	0.01	12.3	2	(D)	5	(D)
DRY GOODS, APPAREL WHOLESALERS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	39	33 484	28	31 842	5.3	0.04	8.6	3	290	8	1 352
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	7	2 071	4	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	11	5 325	8	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	21	(D)	12	2 209	15.8	0.23	23.8	...	...	9	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	60	32 921	39	27 552	14.4	0.28	11.9	3	(D)	18	(D)
<u>LEWISTON-AUBURN, MAINE, SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	99	36 995	51	(¹)	(¹)	(¹)	(¹)	6	(¹)	42	(¹)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	5	1 958	4	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	21	9 950	12	3 664	3.3	(²)	19.2	1	(D)	8	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	3	1 162	2	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	5	4 854	4	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	18	(D)	9	2 242	15.1	0.45	28.9	...	...	9	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	42	13 763	17	9 324	8.5	0.17	15.0	5	(D)	20	(D)
<u>LEXINGTON, KY., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	148	98 514	91	68 647	10.5	0.10	13.1	10	5 257	47	24 610
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	13	(D)	10	3 783	14.0	0.29	28.8	1	(D)	2	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	3	5 208	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	19	22 571	11	16 039	2.5	0.01	7.9	3	(D)	5	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	8	8 164	7	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	32	9 226	20	(¹)	(¹)	(¹)	(¹)	...	...	12	(¹)
MISCELLANEOUS PRODUCTS WHOLESALERS	55	30 504	27	(¹)	(¹)	(¹)	(¹)	6	(²)	22	(¹)
<u>LIMA, OHIO, SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	118	73 269	66	52 888	5.7	0.11	10.9	12	3 474	40	16 907
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	12	3 531	7	3 096	13.0	0.03	25.7	...	...	5	435
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	5	1 101	4	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	15 865	8	5 570	2.7	0.04	10.3	2	(D)	10	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	9	(D)	8	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	8	(D)	7	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	23	5 522	14	2 606	10.5	0.12	24.7	3	(D)	6	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	38	18 471	15	12 430	5.2	0.02	12.3	7	2 966	16	3 075
<u>LINCOLN, NEBR., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	154	107 758	102	86 268	7.2	0.06	13.2	9	4 961	43	16 529
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	16	(D)	9	3 415	9.8	0.35	27.0	...	...	7	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	...	...
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	32 552	12	29 754	2.6	0.01	7.0	...	...	12	2 798
FARM PRODUCTS—RAW MATERIALS MERCHANTS	5	7 898	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	11	6 653	9	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	27	12 109	21	10 827	12.2	0.09	20.4	3	(D)	3	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	55	28 356	36	22 448	7.5	0.04	14.1	4	(D)	15	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

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DEPARTMENT OF COMMERCE
WASHINGTON, D. C. 20540

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
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		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>LITTLE ROCK-NORTH LITTLE ROCK, ARK., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	350	236 099	215	185 879	9.1	0.12	14.3	27	7 674	108	42 546
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	47	(D)	32	13 746	7.7	0.04	17.7	1	(D)	14	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	17	17 746	10	17 057	9.1	0.08	14.7	1	(D)	6	(D)
DRY GOODS, APPAREL WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	44	26 693	16	18 261	3.7	0.02	10.8	11	2 643	17	5 789
FARM PRODUCTS--RAW MATERIALS MERCHANTS	6	(D)	2	(D)	(D)	(D)	(D)	1	(D)	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	27	(D)	21	(D)	(D)	(D)	(D)	...	...	6	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	23	(D)	16	9 212	15.5	0.27	16.4	...	...	7	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	76	33 570	55	30 847	15.4	0.26	20.0	2	(D)	19	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	107	(D)	60	70 012	5.8	0.09	12.0	11	(D)	36	15 405
<u>LORAIN-ELYRIA, OHIO, SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	103	30 713	62	21 840	8.6	0.18	17.1	11	4 547	30	4 326
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	20	2 620	13	1 980	8.6	0.30	30.1	1	(D)	6	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	18	4 238	7	3 361	3.6	0.03	13.7	2	(D)	9	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	8	1 964	5	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	8	2 200	4	1 093	7.5	(Z)	25.7	1	(D)	3	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	39	16 691	24	10 637	8.3	0.09	15.0	7	4 335	8	1 719
<u>LOWELL, MASS., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	101	41 198	67	31 499	9.5	0.05	14.3	6	621	28	9 078
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	7	2 027	4	(D)	(D)	(D)	(D)	...	...	3	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	26	(D)	15	7 057	5.2	0.06	10.8	3	(D)	8	1 605
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	5	1 124	5	1 124	10.7	0.09	21.3	...	...	...	...
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	5	2 386	3	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	16	(D)	9	3 576	6.4	(Z)	24.1	...	...	7	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	34	16 720	25	14 761	10.3	0.08	11.9	3	(D)	6	(D)
<u>LUBBOCK, TEX., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	296	(D)	161	125 364	8.3	0.19	13.3	23	(D)	112	53 683
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	41	15 801	28	12 183	10.8	0.11	18.9	1	(D)	12	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	13	(D)	7	(D)	(D)	(D)	(D)	2	(D)	4	(D)
DRY GOODS, APPAREL WHOLESALERS	3	1 968	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	35	28 563	15	24 286	5.6	0.14	7.4	9	1 737	11	2 540
FARM PRODUCTS--RAW MATERIALS MERCHANTS	20	66 287	4	(¹)	(¹)	(¹)	(¹)	5	(¹)	11	(¹)
ELECTRICAL GOODS DISTRIBUTORS	17	(D)	10	14 019	10.1	0.29	14.6	2	(D)	5	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	23	(D)	14	11 329	9.8	0.21	17.7	1	(D)	8	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	66	23 086	39	15 737	16.3	0.20	20.8	1	(D)	26	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	78	43 401	42	33 098	5.5	0.25	10.4	2	(D)	34	(D)
<u>LYNCHBURG, VA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	89	52 745	57	45 969	9.0	0.18	14.1	7	3 034	25	3 742
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	4	1 612	3	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	16	10 834	8	9 416	3.3	(Z)	11.0	1	(D)	7	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	8	2 708	5	2 610	13.1	0.38	15.4	1	(D)	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	13	(D)	10	1 372	10.7	0.07	27.8	...	...	3	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	38	20 667	22	17 472	8.0	0.25	14.2	4	(D)	12	(D)
<u>MACON, GA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL.	164	92 317	102	63 199	9.7	0.30	15.1	6	2 426	56	26 692
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	28	(D)	17	6 152	11.4	0.42	22.1	2	(D)	9	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	2	(D)	(D)	(D)	(D)	...	...	6	(D)
DRY GOODS, APPAREL WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	21 270	17	18 192	4.8	0.15	12.1	1	(D)	7	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	8	(D)	7	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	11	12 245	8	(¹)	(¹)	(¹)	(¹)	...	...	3	(¹)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	27	9 861	19	8 339	16.9	0.50	19.4	...	...	8	1 522
MISCELLANEOUS PRODUCTS WHOLESALERS	53	25 817	29	17 415	7.0	0.13	13.0	3	(D)	21	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹ Insufficient cash-credit analysis to show separately.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

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		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>MADISON, WIS., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL.	230	133 483	151	110 216	9.2	0.07	14.4	12	1 917	67	21 350
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	22	(D)	12	4 578	8.8	0.17	26.6	...	...	10	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	12	4 767	8	4 166	7.9	0.02	15.7	1	(D)	3	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	31	22 641	19	20 221	3.2	(2)	9.2	3	470	9	1 950
FARM PRODUCTS—RAW MATERIALS MERCHANTS	3	2 578	...	...	...	...	...	1	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS.	11	(D)	9	(D)	(D)	(D)	(D)	1	(D)	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	16	(D)	14	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	45	25 323	32	19 018	14.8	0.05	19.3	2	(D)	11	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	89	52 067	56	43 971	8.5	0.07	13.0	4	(D)	29	(D)
<u>MANCHESTER, N. H., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL.	155	97 670	90	77 069	8.0	0.17	12.8	5	394	60	20 207
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	16	(D)	9	4 078	15.0	0.29	24.1	...	...	7	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	30 662	13	25 864	2.1	0.01	6.3	1	(D)	11	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS.	9	(D)	6	6 135	13.0	0.20	12.1	...	...	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	28	6 664	19	6 099	12.2	0.57	21.4	...	...	9	565
MISCELLANEOUS PRODUCTS WHOLESALERS	54	25 067	24	17 251	7.1	0.09	15.3	4	(D)	26	(D)
<u>MOBILE, ALA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL.	294	181 636	182	142 038	9.6	0.26	14.6	17	1 899	95	37 699
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	33	13 862	21	11 137	7.9	0.34	21.8	...	...	12	2 725
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	10	(D)	6	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS; APPAREL WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	69	37 050	36	32 057	5.2	0.13	11.2	12	(D)	(D)	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS.	15	(D)	13	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	21	(D)	16	17 254	12.6	0.45	15.8	...	...	5	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	54	28 907	36	25 054	14.6	0.37	19.3	...	...	18	3 853
MISCELLANEOUS PRODUCTS WHOLESALERS	88	52 353	51	37 652	6.5	0.12	13.5	5	(D)	32	(D)
<u>MONTGOMERY, ALA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL.	187	126 040	121	(¹)	(¹)	(¹)	(¹)	4	(¹)	62	(¹)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	24	6 363	17	4 660	10.0	0.21	24.3	...	...	7	1 703
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	10	7 065	9	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	15 615	14	9 052	5.5	0.17	15.0	2	(D)	9	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS.	9	(D)	6	2 798	12.5	0.21	13.4	...	...	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	14	10 620	11	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	32	19 813	18	16 551	13.3	0.36	20.7	...	...	14	3 262
MISCELLANEOUS PRODUCTS WHOLESALERS	68	32 616	42	27 221	7.5	0.18	16.1	2	(D)	24	(D)
<u>MUNCIE, IND., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL.	96	30 413	64	25 218	7.4	0.18	15.9	8	1 760	24	3 435
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	11	2 723	7	(D)	(D)	(D)	(D)	...	...	4	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS; APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	13	8 537	9	7 979	2.6	0.01	10.4	1	(D)	3	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS.	8	3 657	7	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	5	1 894	5	1 894	14.5	0.59	22.2	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	19	2 343	10	(¹)	(¹)	(¹)	(¹)	...	...	9	(¹)
MISCELLANEOUS PRODUCTS WHOLESALERS	34	10 054	22	7 263	9.0	0.33	17.1	6	(D)	6	(D)
<u>MUSKEGON-MUSKEGON HEIGHTS, MICH., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL.	129	60 175	75	42 777	8.1	0.10	15.6	14	7 921	40	9 477
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	15	3 296	10	2 518	8.9	0.24	30.6	...	...	5	778
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	2	(D)	...	...	...	...	...	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	17	19 386	9	15 319	3.0	0.01	7.8	3	(D)	5	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS.	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	6	2 745	4	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS.	35	(D)	21	7 319	11.7	0.11	20.3	...	...	14	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	45	17 401	24	10 062	9.6	0.12	19.6	11	(D)	10	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

1 Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
NASHVILLE, TENN., SMSA											
MERCHANT WHOLESALERS, TOTAL.	515	431 040	355	322 600	9.6	0.15	14.0	22	18 418	138	90 022
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	66	39 720	50	33 307	9.9	0.16	15.4	1	(D)	15	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	22	14 957	14	12 694	12.0	0.07	14.0	1	(D)	7	(D)
DRY GOODS, APPAREL WHOLESALERS	24	18 557	18	17 665	17.9	0.17	16.7	...	...	6	892
GROCERIES AND RELATED PRODUCTS WHOLESALERS	58	86 918	36	50 603	4.0	0.09	10.6	8	12 586	14	23 729
FARM PRODUCTS--RAW MATERIALS MERCHANTS	7	8 402	4	7 177	2.6	0.07	8.4	1	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	32	38 959	29	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	28	30 032	20	(D)	(D)	(D)	(D)	...	...	8	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	107	57 796	79	41 843	14.3	0.18	19.5	...	...	28	15 353
MISCELLANEOUS PRODUCTS WHOLESALERS	171	135 699	105	102 337	8.1	0.13	13.1	11	5 581	55	27 981
NEW BEDFORD, MASS., SMSA											
MERCHANT WHOLESALERS, TOTAL.	168	84 847	108	67 993	7.5	0.05	12.4	9	902	51	15 952
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	16	4 301	8	(1)	(1)	(1)	(1)	...	...	8	(1)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	47	42 934	32	40 881	4.9	0.01	9.1	2	(D)	13	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	10	(D)	9	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	11	1 819	9	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	26	3 505	15	2 772	12.1	0.29	30.7	3	(D)	8	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	48	21 981	29	14 985	9.9	0.03	12.2	4	(D)	15	(D)
NEW BRITAIN, CONN., SMSA											
MERCHANT WHOLESALERS, TOTAL.	87	40 445	53	31 731	8.7	0.16	13.3	6	205	28	8 509
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	11	2 084	5	1 572	13.8	0.06	26.1	1	(D)	5	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	15	8 708	9	4 149	5.7	0.10	12.9	1	(D)	5	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	8	4 206	6	(D)	(D)	(D)	(D)	1	(D)	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	14	4 256	8	3 177	12.3	0.09	20.5	1	(D)	5	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	32	16 838	20	15 126	7.2	0.07	10.4	2	(D)	10	(D)
NEW HAVEN, CONN., SMSA											
MERCHANT WHOLESALERS, TOTAL.	514	272 140	345	224 698	12.4	0.16	15.6	26	1 636	143	45 806
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	48	12 459	29	9 407	13.7	0.40	24.3	2	(D)	17	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	16	(D)	9	13 777	14.5	0.08	14.2	3	(D)	4	(D)
DRY GOODS, APPAREL WHOLESALERS	24	(D)	17	4 529	20.3	0.15	16.0	...	...	7	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	86	48 944	56	39 343	7.7	0.12	12.3	6	600	24	9 001
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	34	26 576	29	(D)	(D)	(D)	(D)	...	...	5	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	33	20 136	23	17 137	16.7	0.29	19.8	2	(D)	8	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	93	28 256	63	22 139	13.7	0.13	22.1	2	(D)	28	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	179	112 312	118	95 310	11.6	0.14	13.8	11	(D)	50	(D)
NEWPORT NEWS-HAMPTON, VA., SMSA											
MERCHANT WHOLESALERS, TOTAL.	127	48 732	71	38 526	9.6	0.21	14.8	12	2 272	44	7 934
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	15	2 278	10	1 692	13.4	0.41	33.6	...	...	5	586
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1	(D)	...	...	...	...	...	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	42	18 156	25	14 399	6.0	0.10	12.9	5	943	12	2 814
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	6	(D)	4	2 345	13.0	0.13	14.0	1	(D)	1	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	8	2 597	6	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	16	(D)	8	(D)	(D)	(D)	(D)	...	...	8	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	39	15 525	18	10 382	10.0	0.28	14.8	6	(D)	15	(D)
OGDEN, UTAH, SMSA											
MERCHANT WHOLESALERS, TOTAL.	100	69 018	64	54 473	7.2	0.05	8.5	6	8 774	30	5 771
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	15	5 411	11	4 657	17.5	0.09	15.5	...	...	4	754
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	9	11 413	6	(D)	(D)	(D)	(D)	...	...	3	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	7	21 542	3	(D)	(D)	(D)	(D)	4	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	9	1 722	7	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	5	2 120	3	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	12	(D)	8	1 611	12.1	(Z)	23.1	...	...	4	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	39	20 244	22	16 532	10.1	0.10	10.0	...	(D)	15	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
OMAHA, NEBR.—IOWA, SMSA											
MERCHANT WHOLESALERS: TOTAL	610	530 505	382	386 755	9.9	0.20	12.8	38	58 552	190	85 198
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	69	23 991	38	14 788	8.9	0.15	20.8	2	(D)	29	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	25	19 967	18	17 349	9.2	0.04	15.3	...	...	7	2 618
DRY GOODS, APPAREL WHOLESALERS	11	(D)	6	4 007	9.6	0.12	16.8	...	...	5	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	62	50 090	37	26 671	6.6	0.07	10.5	6	(D)	19	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	39	117 546	10	50 834	3.4	(Z)	3.0	18	33 386	11	33 326
ELECTRICAL GOODS DISTRIBUTORS	42	(D)	27	42 920	15.4	0.26	12.7	1	(D)	14	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	43	36 876	36	35 203	11.6	0.26	17.3	...	...	7	1 673
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	124	83 560	86	73 549	15.3	0.58	17.1	3	260	35	9 751
MISCELLANEOUS PRODUCTS WHOLESALERS	195	147 239	124	121 434	7.8	0.07	12.2	8	(D)	63	(D)
ORLANDO, FLA., SMSA											
MERCHANT WHOLESALERS: TOTAL	335	180 187	185	131 478	9.7	0.21	14.7	14	5 533	136	43 176
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	53	(D)	26	9 605	8.2	0.08	23.2	1	(D)	26	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	12	7 396	8	7 039	9.6	0.14	14.5	1	(D)	3	(D)
DRY GOODS, APPAREL WHOLESALERS	4	794	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	59	38 060	29	27 593	4.5	0.23	10.8	5	3 769	25	6 698
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	22	27 610	13	24 164	12.6	0.10	11.3	1	(D)	8	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	19	6 955	13	(D)	(D)	(D)	(D)	...	...	6	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	63	22 926	34	17 008	17.0	0.30	22.7	2	(D)	27	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	103	(D)	60	40 226	8.5	0.26	13.9	3	(D)	40	(D)
PENSACOLA, FLA., SMSA											
MERCHANT WHOLESALERS: TOTAL	145	100 981	77	(¹)	(¹)	(¹)	(¹)	10	(¹)	58	(¹)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	20	14 941	11	(¹)	(¹)	(¹)	(¹)	...	...	9	(¹)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	4	1 264	6.3	0.32	18.2	...	...	3	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	34	30 991	15	17 905	3.7	0.22	13.9	7	(D)	12	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	12	(D)	10	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	10	3 207	7	2 811	12.9	0.53	19.6	...	...	3	396
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	21	5 518	8	(¹)	(¹)	(¹)	(¹)	...	...	13	(¹)
MISCELLANEOUS PRODUCTS WHOLESALERS	40	35 810	22	25 557	4.6	0.16	9.7	3	(D)	15	(D)
PEORIA, ILL., SMSA											
MERCHANT WHOLESALERS: TOTAL	303	231 932	187	181 197	7.5	0.07	12.1	15	1 805	101	48 930
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	38	11 272	26	9 166	9.3	0.11	26.0	...	...	12	2 106
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	13	9 066	9	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	45	28 765	24	21 810	5.5	0.07	10.6	6	293	15	6 662
FARM PRODUCTS—RAW MATERIALS MERCHANTS	16	71 920	8	51 163	0.7	0.01	2.3	...	...	8	20 757
ELECTRICAL GOODS DISTRIBUTORS	18	22 135	15	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	17	9 637	14	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	65	20 719	38	16 505	15.0	0.11	22.8	3	(D)	24	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	90	(D)	52	42 370	9.2	0.07	15.7	6	(D)	32	(D)
PITTSFIELD, MASS., SMSA											
MERCHANT WHOLESALERS: TOTAL	65	28 585	45	22 847	11.0	0.20	16.2	2	(D)	18	(D)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	7	1 276	6	(D)	(D)	(D)	(D)	...	...	1	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	13	6 744	8	5 076	8.0	0.04	11.6	...	...	5	1 668
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	5	3 263	4	(D)	(D)	(D)	(D)	1	(D)	...	...
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	7	925	3	(D)	(D)	(D)	(D)	...	...	4	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	29	14 500	21	12 706	13.3	0.29	15.7	1	(D)	7	(D)
PORTLAND, MAINE, SMSA											
MERCHANT WHOLESALERS: TOTAL	299	197 179	185	(¹)	(¹)	(¹)	(¹)	14	(¹)	100	(¹)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	27	(D)	19	6 864	16.3	0.29	27.2	1	(D)	7	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	12	10 234	8	6 990	4.5	0.17	19.4	1	(D)	3	(D)
DRY GOODS, APPAREL WHOLESALERS	13	(D)	12	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	57	66 102	33	(¹)	(¹)	(¹)	(¹)	5	(¹)	19	(¹)
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	24	(D)	17	(D)	(D)	(D)	(D)	...	...	7	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	15	(D)	11	(D)	(D)	(D)	(D)	...	...	4	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	54	20 334	35	16 008	15.0	0.09	21.0	1	(D)	18	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	97	53 658	50	28 407	9.3	0.04	16.0	6	(D)	41	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
1 Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3C.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>PUEBLO, COLO., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	103	64 400	63	58 920	6.7	0.12	10.2	7	1 207	33	4 273
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	15	3 424	7	2 472	10.4	0.20	23.9	1	(D)	7	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	28 263	13	26 822	2.2	(Z)	4.9	4	755	8	686
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	5	2 663	4	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	10	4 669	8	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	16	3 090	12	2 822	14.8	0.21	27.1	...	...	4	268
MISCELLANEOUS PRODUCTS WHOLESALERS	26	18 087	16	16 109	9.8	0.21	10.1	2	(D)	8	(D)
<u>RACINE, WIS., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	118	50 321	68	(1)	(1)	(1)	(1)	4	(1)	46	(1)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	10	(D)	7	1 828	5.2	0.11	18.5	...	...	3	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	(D)	12	9 427	7.3	0.06	11.8	2	(D)	6	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	11	2 173	6	(1)	(1)	1.05	17.8	...	...	5	(1)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	4	682	2	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	21	5 498	10	4 547	8.3	(Z)	27.9	...	...	11	951
MISCELLANEOUS PRODUCTS WHOLESALERS	49	17 678	30	14 100	7.1	0.06	18.2	2	(D)	17	(D)
<u>RALEIGH, N. C., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	193	153 057	121	117 315	11.1	0.18	14.6	10	1 778	62	33 964
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	24	8 559	15	(D)	(D)	(D)	(D)	...	...	9	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	5	(D)	1	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS; APPAREL WHOLESALERS	5	1 496	4	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	33 288	18	16 513	4.4	0.14	12.1	2	(D)	13	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	6	(D)	4	9 981	3.4	(Z)	7.0	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	19	(D)	15	(D)	(D)	(D)	(D)	...	...	4	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	15	(D)	11	6 424	12.6	0.26	14.2	1	(D)	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	41	32 178	30	26 965	20.2	0.27	18.2	...	...	11	5 213
MISCELLANEOUS PRODUCTS WHOLESALERS	45	28 199	23	21 352	6.8	0.13	16.9	5	(D)	17	(D)
<u>READING, PA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	311	116 820	184	85 784	8.5	0.10	16.7	25	7 034	102	24 002
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	36	9 070	21	6 912	9.0	0.04	22.0	...	...	15	2 158
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	17	(D)	12	2 701	11.1	0.11	23.5	1	(D)	4	(D)
DRY GOODS; APPAREL WHOLESALERS	10	(D)	5	(D)	(D)	(D)	(D)	...	...	5	824
GROCERIES AND RELATED PRODUCTS WHOLESALERS	47	30 919	24	22 718	4.0	0.08	10.5	5	(D)	18	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	4	(D)	...	...	...	...	...	2	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	17	8 448	14	8 106	12.7	0.11	16.2	...	...	3	342
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	13	(D)	10	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	44	9 797	34	8 863	11.7	0.07	23.2	...	...	10	934
MISCELLANEOUS PRODUCTS WHOLESALERS	123	44 086	64	27 781	8.7	0.12	17.4	17	(D)	42	(D)
<u>RICHMOND, VA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	515	480 851	332	401 468	10.5	0.11	12.1	25	9 487	158	69 896
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	70	26 124	46	21 103	10.6	0.12	20.8	...	...	24	5 021
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	30	22 355	16	10 418	12.1	0.17	14.4	4	548	10	5 389
DRY GOODS; APPAREL WHOLESALERS	12	(D)	7	(D)	(D)	(D)	(D)	2	(D)	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	71	59 842	44	53 913	2.2	0.01	8.2	2	(D)	25	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	17	1 (D)	11	(D)	(D)	(D)	(D)	1	(D)	5	(D)
ELECTRICAL GOODS DISTRIBUTORS	36	37 288	28	32 553	12.7	0.34	16.1	...	...	8	4 735
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	29	20 290	20	18 172	14.4	0.28	16.7	2	(D)	7	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	98	57 104	63	43 941	11.8	0.15	19.6	4	(D)	31	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	152	113 450	97	84 602	9.7	0.16	15.6	10	5 200	45	23 648
<u>ROANOKE, VA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	196	126 447	131	102 905	10.4	0.15	16.0	12	8 937	53	14 605
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	25	9 501	14	7 634	9.6	0.08	22.8	...	...	11	1 867
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	6	(D)	5	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	4	1 131	4	1 131	14.9	0.27	20.3	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	28	28 397	13	20 246	4.4	0.13	9.3	3	4 800	12	3 351
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	18	(D)	16	11 783	13.0	0.16	13.2	1	(D)	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	11	(D)	9	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	45	25 437	32	22 714	13.7	0.15	19.7	1	(D)	12	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	58	28 524	37	19 352	9.6	0.09	18.4	7	(D)	14	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
 1 Insufficient cash-credit analysis to show separately.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>ROCKFORD, ILL., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	252	124 162	163	84 614	9.6	0.10	16.6	15	3 663	74	35 885
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	25	7 343	14	3 691	11.3	0.24	27.6	1	(D)	10	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	13	11 143	9	(1)	(1)	(1)	(1)	...	...	4	(1)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	26	11 657	19	8 331	3.7	0.08	16.3	3	237	4	3 089
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	13	11 690	12	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	23	(D)	17	6 136	11.2	0.21	23.9	1	(D)	5	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	59	21 573	37	(1)	(1)	(1)	(1)	3	(1)	19	(1)
MISCELLANEOUS PRODUCTS WHOLESALERS	91	52 005	54	38 495	9.3	0.05	13.3	7	(D)	30	(D)
<u>SAGINAW, MICH., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	205	163 951	130	116 604	9.5	0.11	15.0	15	10 221	60	37 126
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	19	(D)	10	4 137	9.2	0.12	25.5	...	...	9	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS	2	(D)	...	...	...	...	...	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	31 122	19	14 451	4.9	0.06	13.6	5	(D)	9	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	7	24 926	5	(D)	(D)	(D)	(D)	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	14	22 162	10	(D)	(D)	(D)	(D)	...	...	4	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	13	21 431	10	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	49	18 525	37	17 545	14.2	0.15	23.1	1	(D)	11	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	65	38 668	38	19 112	8.8	0.15	13.9	9	8 949	18	10 607
<u>ST. JOSEPH, MO., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	127	146 143	77	94 884	5.0	0.06	9.5	8	10 838	42	40 421
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	13	(D)	9	(D)	(D)	(D)	(D)	...	...	4	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS	4	3 241	2	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	53 539	11	51 237	2.1	0.01	3.2	2	(D)	12	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	9	39 525	2	(D)	(D)	(D)	(D)	4	9 883	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	7	3 994	7	3 994	10.6	0.05	15.6	...	...	...	...
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	8	12 609	6	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	19	(D)	13	(D)	(D)	(D)	(D)	...	...	6	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	35	16 103	22	13 330	8.2	0.21	12.1	2	(D)	11	(D)
<u>SALT LAKE CITY, UTAH, SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	578	403 544	357	(1)	(1)	(1)	(1)	15	(1)	206	(1)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	67	35 189	36	(1)	(1)	(1)	(1)	...	...	31	(1)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	28	19 617	19	15 609	11.3	0.11	15.1	1	(D)	8	(D)
DRY GOODS; APPAREL WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	91	75 227	48	(1)	(1)	(1)	(1)	4	(1)	39	(1)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	7	3 932	2	(D)	(D)	(D)	(D)	2	(D)	3	540
ELECTRICAL GOODS DISTRIBUTORS	42	42 845	28	30 366	13.8	0.34	12.7	...	...	14	12 479
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	39	42 913	28	34 683	15.6	0.17	20.6	1	(D)	10	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	130	62 951	92	51 631	11.5	0.21	20.2	2	(D)	36	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	168	(D)	100	74 993	13.2	0.29	16.2	5	(D)	63	(D)
<u>SAN ANGELO, TEX., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	108	35 966	52	(1)	(1)	(1)	(1)	10	(1)	46	(1)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	15	2 899	10	2 290	7.8	0.26	18.3	...	...	5	609
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	6	672	3	(D)	(D)	(D)	(D)	...	...	3	(D)
DRY GOODS; APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	14	(D)	6	4 770	5.8	0.02	11.2	2	(D)	6	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	7	2 553	...	...	...	...	...	1	(D)	6	(D)
ELECTRICAL GOODS DISTRIBUTORS	6	2 123	3	1 811	8.1	0.44	27.9	...	...	3	312
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	6	2 357	3	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	17	(D)	11	2 100	12.6	0.10	19.1	1	(D)	5	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	37	12 328	16	7 767	9.9	0.28	15.0	6	(D)	15	(D)
<u>SANTA BARBARA, CALIF., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	126	47 531	69	35 552	11.6	0.10	13.7	4	(D)	53	(D)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	15	(D)	8	1 245	13.7	0.16	24.1	...	...	7	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	2	(D)	...	...	...	...	...	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS	3	(D)	...	...	...	...	...	...	...	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	22	12 586	12	9 061	4.7	0.10	17.9	...	...	10	3 525
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	8	(D)	5	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	28	4 069	19	3 189	13.4	0.13	26.1	...	...	9	880
MISCELLANEOUS PRODUCTS WHOLESALERS	40	22 761	20	17 509	14.0	0.10	8.4	4	(D)	16	(D)

Standard Note: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
<u>SAVANNAH, GA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	224	129 669	146	96 679	10.1	0.21	14.4	13	5 033	65	27 957
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	22	(D)	13	3 964	10.2	0.63	26.4	...	...	9	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	8	16 226	4	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS; APPAREL WHOLESALERS	17	6 376	13	5 818	16.2	0.58	18.6	2	(D)	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	45	26 311	21	16 349	6.2	0.05	10.4	8	2 534	16	7 428
FARM PRODUCTS--RAW MATERIALS MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	15	(D)	12	10 064	13.8	0.24	12.3	...	...	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	6	4 955	6	4 955	12.0	0.40	17.1	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	40	16 049	34	14 210	13.4	0.21	22.3	...	...	6	1 839
MISCELLANEOUS PRODUCTS WHOLESALERS	68	41 204	41	30 279	8.2	0.16	13.2	3	(D)	24	(D)
<u>SCRANTON, PA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	322	157 553	205	119 347	10.2	0.13	14.2	30	8 311	87	29 895
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	31	(D)	22	5 898	12.0	0.15	21.9	...	...	9	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	7	7 105	6	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	18	(D)	16	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	60	48 696	38	35 311	4.8	0.07	9.0	7	(D)	15	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	18	(D)	15	3 859	10.6	0.26	18.6	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	43	9 257	25	7 368	11.4	0.15	24.4	2	(D)	16	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	128	59 732	68	41 319	11.9	0.11	13.9	21	7 538	39	10 875
<u>SHREVEPORT, LA., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	407	236 155	229	169 926	11.3	0.19	15.8	20	13 122	158	53 107
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	52	(D)	23	7 396	11.7	0.19	23.4	2	(D)	27	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	15	7 667	7	7 250	11.8	0.06	14.8	...	...	8	417
DRY GOODS; APPAREL WHOLESALERS	4	4 396	3	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	42	43 020	23	21 388	5.1	0.07	13.0	4	(D)	15	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	5	(D)	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	26	(D)	18	19 911	13.2	0.12	12.5	...	...	8	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	16	(D)	12	8 656	14.1	0.69	13.8	1	(D)	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	118	52 099	75	40 391	17.5	0.29	19.6	3	(D)	40	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	129	(D)	67	59 657	7.9	0.13	15.2	9	(D)	53	16 222
<u>SIOUX CITY, IOWA, SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	192	153 747	120	(1)	(1)	(1)	(1)	18	(1)	54	(1)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	19	(D)	11	3 316	8.3	0.12	27.4	...	...	8	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	9	(D)	4	(D)	(D)	(D)	(D)	1	(D)	4	282
DRY GOODS; APPAREL WHOLESALERS	8	2 514	6	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	28	40 620	16	21 499	5.0	0.12	14.0	3	(D)	9	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	19	32 637	6	(1)	(1)	(1)	(1)	7	(1)	6	(1)
ELECTRICAL GOODS DISTRIBUTORS	15	(D)	14	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	11	6 481	11	6 481	10.2	0.11	21.4	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	27	12 858	18	9 781	12.1	0.05	19.0	1	(D)	8	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	56	28 178	34	16 529	7.1	0.07	13.4	6	(D)	16	(D)
<u>SIOUX FALLS, S. DAK., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	142	96 436	100	76 150	9.8	0.15	15.5	11	5 831	31	14 455
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	17	(D)	13	5 238	10.5	0.31	22.6	...	...	4	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	9	4 466	5	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	1	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	14	18 519	7	11 772	2.1	0.04	8.8	1	(D)	6	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	1	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	13	(D)	13	(D)	(D)	(D)	(D)	...	...	...	...
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	9	6 210	6	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	31	18 492	25	15 094	11.3	0.25	18.6	1	(D)	5	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	46	29 597	31	26 049	9.4	0.07	15.1	7	(D)	8	(D)
<u>SOUTH BEND, IND., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	241	166 054	161	127 464	9.4	0.24	16.3	12	3 022	68	35 568
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	31	(D)	20	8 616	11.7	0.22	27.1	1	(D)	10	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	14	(D)	11	8 805	7.9	0.11	14.7	...	...	3	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	36	34 912	23	25 889	4.8	0.14	10.8	5	(D)	8	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	18	(D)	16	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	20	11 416	17	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	40	18 182	25	15 072	10.0	0.44	23.4	1	(D)	14	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	80	54 114	48	44 508	9.2	0.17	14.5	5	(D)	27	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
1 Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
<u>SPOKANE, WASH., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	429	356 566	259	275 915	8.8	0.14	11.4	16	9 227	154	71 424
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	54	18 094	32	13 662	10.7	0.23	22.8	...	...	22	4 432
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	16	11 279	12	11 199	9.2	0.18	15.1	...	...	4	80
DRY GOODS; APPAREL WHOLESALERS	5	(D)	4	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	55	93 818	32	78 347	3.7	0.03	6.7	5	430	18	15 041
FARM PRODUCTS—RAW MATERIALS MERCHANTS	14	22 459	3	11 348	1.2	0.01	2.7	3	(D)	8	(D)
ELECTRICAL GOODS DISTRIBUTORS	32	44 026	26	29 517	12.8	0.31	16.1	1	(D)	5	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	26	(D)	13	(D)	(D)	(D)	(D)	...	...	13	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	92	37 857	57	28 201	14.8	0.28	22.8	2	(D)	33	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	135	111 261	80	91 508	10.3	0.14	8.6	5	(D)	50	(D)
<u>SPRINGFIELD, ILL., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	171	108 769	107	89 444	8.3	0.12	11.6	12	5 598	52	13 727
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	25	(D)	17	5 077	9.3	0.04	20.6	...	...	8	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	28	16 919	14	12 793	5.0	0.01	10.4	3	1 538	11	2 588
FARM PRODUCTS—RAW MATERIALS MERCHANTS	4	(D)	1	(D)	(D)	(D)	(D)	2	(D)	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	10	7 748	9	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	12	7 428	12	7 428	14.6	0.40	18.4	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	40	17 101	21	10 299	14.7	0.04	20.3	2	(D)	17	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	45	26 471	28	21 623	10.8	0.17	13.6	5	(D)	12	(D)
<u>SPRINGFIELD, MO., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	222	153 073	140	103 562	8.9	0.19	12.5	14	11 769	68	37 742
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	36	(D)	22	9 211	7.8	0.17	22.2	2	(D)	12	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	8	(D)	8	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS; APPAREL WHOLESALERS	6	5 425	6	5 425	14.1	0.11	10.2	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	31	31 201	16	25 659	3.8	0.12	8.2	4	240	11	5 302
FARM PRODUCTS—RAW MATERIALS MERCHANTS	6	19 716	...	...	...	...	...	2	(D)	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	16	(D)	11	6 679	15.2	0.01	12.4	...	...	5	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	17	17 885	12	(D)	(D)	(D)	(D)	...	...	5	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	37	17 901	25	7 897	21.5	0.61	18.7	2	(D)	10	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	65	37 010	40	31 085	6.1	0.15	10.8	4	(D)	21	(D)
<u>SPRINGFIELD, OHIO, SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	92	44 059	47	(¹)	(¹)	(¹)	(¹)	8	(¹)	37	(¹)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	11	(D)	5	1 012	6.3	0.30	30.1	1	(D)	5	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	13	(D)	5	3 576	3.0	(Z)	11.6	3	(D)	5	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	7	3 682	6	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	6	2 466	5	(D)	(D)	(D)	(D)	1	(D)	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	13	(D)	6	1 430	9.9	(Z)	23.8	...	...	7	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	39	19 378	19	8 813	8.2	0.16	19.7	3	(D)	17	(D)
<u>SPRINGFIELD-HOLYOKE, MASS., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	518	273 560	349	213 583	10.3	0.18	15.9	32	5 254	137	54 723
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	50	13 391	33	11 393	11.6	0.24	23.9	2	(D)	15	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	15	(D)	11	(D)	(D)	(D)	(D)	...	...	4	(D)
DRY GOODS; APPAREL WHOLESALERS	10	6 672	8	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	85	44 580	49	38 358	5.9	0.13	10.8	13	1 880	23	4 342
FARM PRODUCTS—RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	38	(D)	30	16 087	12.0	0.32	15.7	1	(D)	7	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	31	18 058	25	16 707	15.4	0.25	21.0	...	...	6	1 351
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	84	26 775	54	(¹)	(¹)	(¹)	(¹)	6	(¹)	24	(¹)
MISCELLANEOUS PRODUCTS WHOLESALERS	203	(D)	138	99 959	10.6	0.17	15.6	10	(D)	55	27 020
<u>STAMFORD, CONN., SMSA</u>											
MERCHANT WHOLESALERS: TOTAL	162	87 848	84	63 008	9.9	0.08	14.0	7	(D)	71	(D)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	17	(D)	7	1 592	13.6	(Z)	23.1	...	...	10	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	15	(D)	9	3 713	13.8	0.13	19.6	...	...	6	(D)
DRY GOODS; APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	18	22 616	15	(D)	(D)	(D)	(D)	...	...	3	(D)
FARM PRODUCTS—RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	9	4 139	6	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	13	(D)	7	3 017	12.8	0.03	17.3	...	...	6	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	27	6 511	15	(¹)	(¹)	(¹)	(¹)	...	...	12	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	61	33 616	25	24 654	10.8	0.04	14.8	7	(D)	29	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

¹ Insufficient cash-credit analysis to show separately.

Table 3C.-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
<u>STEUBENVILLE-WEIRTON, OHIO-W. VA., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	120	38 905	57	24 140	8.1	0.12	13.8	21	4 429	42	10 336
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	22	4 997	13	2 174	10.9	0.23	19.9	1	(D)	8	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	3	1 899	2	(D)	(D)	(D)	(D)	...	...	1	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	1	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	14	8 702	6	6 890	6.5	0.01	6.0	3	(D)	5	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	5	650	3	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	6	2 582	6	2 582	13.9	0.50	16.5	...	...	...	...
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	13	(D)	7	3 062	10.7	0.23	22.0	...	...	6	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	56	15 899	20	8 429	5.9	0.02	13.6	16	4 117	20	3 353
<u>STOCKTON, CALIF., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	250	167 703	128	127 097	6.6	0.16	15.9	8	821	114	39 785
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	41	(D)	25	6 335	13.4	0.32	27.1	...	...	16	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	9	3 987	4	2 866	5.8	(Z)	10.3	...	...	5	1 121
DRY GOODS, APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	64	68 766	26	59 567	2.5	0.06	19.8	4	676	34	8 523
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	12	(D)	7	4 779	12.7	0.25	11.3	...	...	5	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	9	5 093	5	4 890	13.5	0.49	16.5	...	...	4	203
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	40	17 232	24	13 302	7.5	0.17	8.3	1	(D)	15	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	72	46 770	37	35 358	10.2	0.23	11.2	3	(D)	32	(D)
<u>TACOMA, WASH., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	300	220 122	181	182 142	9.1	0.15	12.3	19	6 069	100	31 911
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	39	(D)	23	5 254	11.5	0.25	24.5	1	(D)	15	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	15	9 084	10	8 672	12.1	0.22	12.5	1	(D)	4	(D)
DRY GOODS, APPAREL WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	46	61 791	27	52 039	3.9	0.11	9.0	7	(D)	14	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	15	(D)	13	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	17	(D)	13	14 933	13.0	0.46	18.4	...	...	4	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	45	10 469	31	8 557	11.9	0.20	24.6	...	...	14	1 912
MISCELLANEOUS PRODUCTS WHOLESALERS	118	101 975	61	79 144	10.1	0.07	11.0	10	3 331	47	19 500
<u>TERRE HAUTE, IND., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	143	56 938	91	43 033	8.6	0.08	17.1	14	2 582	38	11 323
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	13	(D)	9	(D)	(D)	(D)	(D)	...	...	4	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	6	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	16 100	13	7 481	3.6	0.08	12.0	5	(D)	7	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	9	5 968	7	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	5	3 118	5	3 118	11.8	0.06	20.0	...	...	...	...
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	30	5 827	21	5 151	13.9	0.04	22.3	...	...	9	676
MISCELLANEOUS PRODUCTS WHOLESALERS	53	17 562	30	14 003	8.1	0.11	15.2	9	(D)	14	(D)
<u>TOLEDO, OHIO, SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	632	423 027	384	305 971	9.3	0.16	14.6	34	18 063	214	98 993
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	62	(D)	36	14 678	11.0	0.30	21.1	2	(D)	24	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	29	18 573	19	15 802	9.9	0.13	15.5	...	...	10	2 771
DRY GOODS, APPAREL WHOLESALERS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	80	68 492	41	58 985	3.5	0.19	7.9	9	1 268	30	8 239
FARM PRODUCTS--RAW MATERIALS MERCHANTS	10	(D)	6	(D)	(D)	(D)	(D)	1	(D)	3	(D)
ELECTRICAL GOODS DISTRIBUTORS	47	47 363	33	37 813	12.5	0.14	16.5	1	(D)	13	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	36	29 769	26	28 113	16.2	0.35	20.3	1	(D)	9	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	147	41 100	103	29 651	11.0	0.11	25.0	4	328	40	11 121
MISCELLANEOUS PRODUCTS WHOLESALERS	211	117 332	112	80 967	10.2	0.15	15.4	16	9 655	83	26 710
<u>TOPEKA, KANS., SMSA</u>											
MERCHANT WHOLESALERS, TOTAL	139	110 163	90	87 598	6.2	0.04	11.5	8	4 170	41	18 395
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	13	(D)	11	(D)	(D)	(D)	(D)	...	...	2	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	...	...	...	...	...	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	41 541	14	40 176	2.3	0.01	5.9	3	(D)	7	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	9	3 338	7	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	8	2 341	7	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	29	11 874	22	10 463	14.5	0.07	23.8	...	...	7	1 411
MISCELLANEOUS PRODUCTS WHOLESALERS	47	36 675	24	(¹)	(¹)	(¹)	(¹)	4	(¹)	19	(¹)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
1 Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
TRENTON, N. J., SMSA											
MERCHANT WHOLESALERS: TOTAL	286	133 886	184	107 258	9.1	0.18	16.6	15	1 851	87	24 777
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	31	(D)	16	8 735	7.2	0.39	21.1	1	(D)	14	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS; APPAREL WHOLESALERS	9	(D)	4	(D)	(D)	(D)	(D)	...	...	5	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	49	15 556	28	10 783	5.0	0.01	10.4	6	1 153	15	3 620
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	18	10 947	15	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	17	7 077	15	(D)	(D)	(D)	(D)	...	...	2	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	51	11 806	36	8 636	12.9	0.17	29.4	1	(D)	14	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	99	56 206	62	47 901	9.3	0.09	15.5	7	(D)	30	(D)
TUCSON, ARIZ., SMSA											
MERCHANT WHOLESALERS: TOTAL	221	116 347	122	(¹)	(¹)	(¹)	(¹)	10	(¹)	89	(¹)
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	19	7 672	9	(¹)	(¹)	(¹)	(¹)	...	...	10	(¹)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	7	(D)	4	4 626	9.7	0.22	13.5	2	(D)	1	(D)
DRY GOODS; APPAREL WHOLESALERS	4	380	2	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	43	42 378	24	19 209	4.1	0.08	9.2	1	(D)	18	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	20	(D)	12	4 672	12.8	0.17	14.7	...	...	8	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	19	7 976	15	(D)	(D)	(D)	(D)	...	...	4	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	43	(D)	27	7 816	12.9	0.35	19.7	...	...	16	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	65	34 405	29	26 191	7.2	0.14	12.0	7	(D)	29	(D)
TULSA, OKLA., SMSA											
MERCHANT WHOLESALERS: TOTAL	557	335 382	328	237 515	11.0	0.16	16.5	35	9 011	194	88 856
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	63	(D)	38	13 560	9.4	0.15	22.9	1	(D)	24	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	18	13 389	11	13 088	9.5	0.08	15.0	...	...	7	301
DRY GOODS; APPAREL WHOLESALERS	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	57	51 629	27	(¹)	(¹)	(¹)	(¹)	6	(¹)	24	(¹)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...
ELECTRICAL GOODS DISTRIBUTORS	27	23 021	20	(D)	(D)	(D)	(D)	...	...	7	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	34	18 506	22	14 414	14.9	0.16	18.3	...	...	12	4 092
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	192	115 221	129	91 913	14.8	0.22	18.6	9	(D)	54	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	162	86 014	78	54 457	8.8	0.12	16.1	18	7 074	66	24 483
UTICA-ROME, N. Y., SMSA											
MERCHANT WHOLESALERS: TOTAL	316	149 857	195	111 353	10.0	0.08	13.9	15	8 936	106	29 568
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	25	(D)	13	4 217	11.8	(2)	25.2	1	(D)	11	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	14	4 610	9	4 026	8.2	0.05	16.1	1	(D)	4	(D)
DRY GOODS; APPAREL WHOLESALERS	5	4 027	5	4 027	14.4	0.32	18.1	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	57	39 582	27	22 195	7.3	0.02	7.4	4	(D)	26	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	18	(D)	14	9 003	11.7	0.04	14.9	...	...	4	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	24	(D)	19	7 759	11.2	0.21	23.0	...	...	5	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	58	19 784	41	17 546	9.5	0.09	19.3	...	...	17	2 238
MISCELLANEOUS PRODUCTS WHOLESALERS	113	54 803	67	42 580	10.6	0.07	11.4	9	392	37	11 831
WACO, TEX., SMSA											
MERCHANT WHOLESALERS: TOTAL	167	83 358	103	64 356	9.0	0.32	15.6	13	5 593	51	13 409
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	21	(D)	14	7 578	11.5	0.99	21.4	...	...	7	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	8	7 342	4	7 233	12.4	0.08	13.0	...	...	4	109
DRY GOODS; APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	16 327	22	13 461	4.2	0.10	9.7	4	945	7	1 921
FARM PRODUCTS--RAW MATERIALS MERCHANTS	11	7 145	4	2 298	3.7	(2)	13.9	3	(D)	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	8	3 345	7	(D)	(D)	(D)	(D)	...	...	1	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	7	2 777	6	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	25	9 297	22	(D)	(D)	(D)	(D)	...	...	3	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	53	28 404	23	20 139	8.1	0.31	15.7	6	(D)	24	(D)
WATERBURY, CONN., SMSA											
MERCHANT WHOLESALERS: TOTAL	152	65 367	105	54 685	8.8	0.09	14.8	6	1 429	41	9 253
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	14	(D)	9	1 931	13.3	0.10	30.1	...	...	5	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	11	(D)	5	6 820	11.3	0.09	13.5	...	...	6	(D)
DRY GOODS; APPAREL WHOLESALERS	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	32	17 309	25	15 915	4.9	0.04	9.6	1	(D)	6	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	10	(D)	7	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	8	3 587	8	3 587	12.8	0.28	21.5	...	...	...	...
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	31	6 501	19	5 208	13.5	0.06	24.1	3	(D)	9	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	44	23 110	31	17 580	7.3	0.09	13.9	2	(D)	11	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹ Insufficient cash-credit analysis to show separately.

Table 3C-MERCHANT WHOLESALERS: 1958-RECEIVABLES AND BAD-DEBT LOSSES-STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS-Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
WATERLOO, IOWA, SMSA											
MERCHANT WHOLESALERS, TOTAL	153	74 278	98	62 746	7.7	0.09	14.4	6	563	49	10 969
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	14	(D)	9	4 301	8.8	0.16	23.9	...	...	5	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	9	(D)	7	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	15 553	13	13 926	2.9	0.08	10.3	1	(D)	6	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	2	(D)	...	...	...	...	...	...	...	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	8	(D)	5	4 302	19.0	0.05	10.6	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	12	(D)	11	(D)	(D)	(D)	(D)	1	(D)	...	...
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	30	(D)	20	6 092	10.4	0.03	24.7	...	...	10	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	58	30 077	33	23 527	5.8	0.03	10.8	4	408	21	(D)
WEST PALM BEACH, FLA., SMSA											
MERCHANT WHOLESALERS, TOTAL	214	83 225	113	(1)	(1)	(1)	(1)	13	(1)	88	(1)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	26	8 891	13	(1)	(1)	(1)	(1)	...	...	13	(1)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	10	(D)	8	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS	3	143	2	(D)	(D)	(D)	(D)	...	...	1	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	47	19 715	24	(1)	(1)	(1)	(1)	3	(1)	20	(1)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	16	5 402	9	4 072	17.5	0.32	18.1	...	...	7	1 330
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	15	5 997	11	4 929	14.0	0.41	11.6	...	...	4	1 068
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	25	5 278	13	2 312	15.5	0.43	21.4	1	(D)	11	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	72	(D)	33	21 598	7.1	0.08	11.7	9	(D)	30	(D)
WHEELING, W. VA.-OHIO, SMSA											
MERCHANT WHOLESALERS, TOTAL	214	100 046	130	86 091	8.9	0.11	15.3	25	4 199	59	9 756
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	27	(D)	16	3 052	13.7	0.26	31.1	2	(D)	9	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	5	(D)	(D)	(D)	(D)	...	...	2	(D)
DRY GOODS, APPAREL WHOLESALERS . . . . .	...	(D)	...	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	40	23 803	20	20 461	5.3	0.10	10.4	7	(D)	13	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	17	(D)	15	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	13	6 618	12	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	32	6 604	25	5 570	11.3	0.16	23.5	...	...	7	1 034
MISCELLANEOUS PRODUCTS WHOLESALERS	78	40 325	37	33 824	7.5	0.06	14.8	16	2 105	25	4 396
WICHITA, KANS., SMSA											
MERCHANT WHOLESALERS, TOTAL	500	347 842	292	246 750	8.1	0.12	13.3	18	9 600	190	91 492
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	62	28 589	34	(1)	(1)	(1)	(1)	...	...	28	(1)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	20	18 761	15	18 451	8.0	0.17	15.9	1	(D)	4	(D)
DRY GOODS, APPAREL WHOLESALERS	6	(D)	4	(D)	(D)	(D)	(D)	...	...	2	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	55	77 112	28	66 432	2.0	0.05	6.7	7	(D)	20	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	11	32 149	3	(D)	(D)	(D)	(D)	...	...	8	(D)
ELECTRICAL GOODS DISTRIBUTORS	31	(D)	24	(D)	(D)	(D)	(D)	...	...	7	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	33	21 072	26	17 219	11.6	0.24	13.3	...	...	7	3 853
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	130	54 841	79	39 596	12.2	0.20	17.4	1	(D)	50	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	152	83 368	79	51 272	10.1	0.10	15.2	9	7 656	64	24 440
WICHITA FALLS, TEX., SMSA											
MERCHANT WHOLESALERS, TOTAL	215	94 562	96	(1)	(1)	(1)	(1)	16	(1)	103	(1)
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	26	(D)	11	3 602	9.5	0.17	26.2	2	(D)	13	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	14	(D)	5	1 243	10.6	0.64	25.6	...	...	9	(D)
DRY GOODS, APPAREL WHOLESALERS	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	21	19 387	10	(1)	(1)	(1)	(1)	6	(1)	5	(1)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	5	(D)	1	(D)	(D)	(D)	(D)	...	...	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	7	1 619	4	(D)	(D)	(D)	(D)	...	...	3	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	13	(D)	5	2 365	18.7	0.85	16.6	1	(D)	7	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	72	27 753	37	12 538	13.3	0.09	16.3	4	(D)	31	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	56	22 763	22	9 042	7.1	0.11	14.0	3	(D)	31	(D)
WILKES-BARRE-HAZLETON, PA., SMSA											
MERCHANT WHOLESALERS, TOTAL	437	176 958	260	129 879	7.6	0.13	13.5	58	11 360	119	35 719
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	42	(D)	29	(D)	(D)	(D)	(D)	4	141	9	2 522
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	13	(D)	6	5 062	5.5	0.06	13.5	1	(D)	6	(D)
DRY GOODS, APPAREL WHOLESALERS	15	5 562	10	4 898	21.3	0.33	10.5	...	...	5	664
GROCERIES AND RELATED PRODUCTS WHOLESALERS	95	63 063	60	49 354	3.0	0.04	9.0	13	4 087	22	9 622
FARM PRODUCTS--RAW MATERIALS MERCHANTS . . . . .	...	...	...	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	19	(D)	12	8 405	13.0	0.39	11.8	1	(D)	6	(D)
HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES WHOLESALERS	21	(D)	18	(D)	(D)	(D)	(D)	...	...	3	(D)
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	57	22 266	42	15 739	14.0	0.08	20.6	4	(D)	11	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	175	51 596	83	29 893	8.2	0.14	13.6	35	6 251	57	15 452

Standard Notes. ... Represents zero. (D) Withheld to avoid disclosure. Insufficient cash-credit analysis to show separately.

(NA) Not available.

(X) Item not applicable.

(Z) Less than 0.05 percent.

RECEIVABLES AND BAD-DEBT LOSSES

3-81

Table 3C.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—STANDARD METROPOLITAN STATISTICAL AREAS WITH FEWER THAN 500,000 INHABITANTS, BY KIND OF BUSINESS—Continued

Establishments; Sales; and Receivables, Bad-Debt Losses, and Expenses as Percent of Sales

Standard metropolitan statistical area by kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
<u>WILMINGTON, DEL., N. J., SMSA</u>											
MERCHANT WHOLESALERS; TOTAL	292	141 196	163	104 543	8.5	0.19	16.5	24	2 331	105	34 322
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	27	(D)	21	6 050	8.7	0.15	23.7	...	...	6	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	12	(D)	6	2 896	8.7	(2)	15.8	...	...	6	(D)
DRY GOODS; APPAREL WHOLESALERS	7	(D)	3	(D)	(D)	(D)	(D)	1	(D)	3	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	46	14 705	21	10 104	6.6	0.13	14.4	6	1 124	19	3 477
FARM PRODUCTS--RAW MATERIALS MERCHANTS	7	(D)	2	(D)	(D)	(D)	(D)	1	(D)	4	(D)
ELECTRICAL GOODS DISTRIBUTORS	17	(D)	11	(D)	(D)	(D)	(D)	...	...	6	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	20	11 765	14	8 498	14.3	0.31	17.8	...	...	6	3 267
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	51	21 055	32	17 170	7.9	0.60	24.4	4	(D)	15	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	105	59 966	53	(1)	(1)	(1)	(1)	12	(1)	40	(1)
<u>WINSTON-SALEM, N. C., SMSA</u>											
MERCHANT WHOLESALERS; TOTAL	167	84 926	90	62 076	11.0	0.14	14.1	13	4 731	64	18 119
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	24	(D)	11	9 058	21.4	0.10	12.4	...	...	13	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	11	(D)	5	2 330	10.6	0.17	13.7	...	...	6	(D)
DRY GOODS; APPAREL WHOLESALERS	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	38	20 152	16	12 406	5.3	0.11	12.7	6	3 702	16	4 044
FARM PRODUCTS--RAW MATERIALS MERCHANTS	4	183	...	...	...	...	...	2	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	12	8 702	10	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	7	9 485	6	(D)	(D)	(D)	(D)	...	...	1	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	24	5 407	18	5 028	12.4	0.28	25.1	...	...	6	379
MISCELLANEOUS PRODUCTS WHOLESALERS	43	19 921	21	13 176	7.4	0.11	13.8	4	764	18	5 981
<u>WORCESTER, MASS., SMSA</u>											
MERCHANT WHOLESALERS; TOTAL	410	275 667	262	239 794	9.5	0.13	12.1	15	4 159	133	31 714
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	30	(D)	18	9 621	13.7	0.20	20.8	...	...	12	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	17	(D)	10	8 015	13.1	0.07	14.9	...	...	7	(D)
DRY GOODS; APPAREL WHOLESALERS	15	(D)	11	6 076	17.0	0.20	10.0	...	...	4	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	61	88 877	38	80 021	4.2	0.12	7.2	3	(D)	20	(D)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	1	(D)	...	...	...	...	...	...	...	1	(D)
ELECTRICAL GOODS DISTRIBUTORS	19	10 328	15	9 783	11.2	0.11	14.4	1	(D)	3	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	26	13 027	17	10 926	10.6	0.17	16.7	1	(D)	8	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	79	23 365	49	18 536	11.3	0.10	19.2	3	(D)	27	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	162	108 838	104	96 816	12.1	0.12	13.1	7	431	51	11 591
<u>YORK, PA., SMSA</u>											
MERCHANT WHOLESALERS; TOTAL	238	112 567	125	79 107	10.9	0.19	17.2	26	5 784	87	27 676
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	31	(D)	22	6 614	9.9	0.11	20.7	...	...	9	(D)
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	8	(D)	8	(D)	(D)	(D)	(D)	...	...	...	...
DRY GOODS; APPAREL WHOLESALERS	3	(D)	3	(D)	(D)	(D)	(D)	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	22 592	13	(1)	(1)	(1)	(1)	...	...	11	(1)
FARM PRODUCTS--RAW MATERIALS MERCHANTS	4	344	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
ELECTRICAL GOODS DISTRIBUTORS	9	8 098	7	(D)	(D)	(D)	(D)	...	...	2	(D)
HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES WHOLESALERS	17	(D)	11	13 233	12.5	0.17	22.3	1	(D)	5	(D)
MACHINERY; EQUIPMENT; SUPPLIES DISTRIBUTORS	37	(D)	19	6 951	10.6	0.17	19.7	4	(D)	14	(D)
MISCELLANEOUS PRODUCTS WHOLESALERS	105	44 350	41	31 821	12.5	0.25	15.5	20	5 246	44	7 283

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable. (Z) Less than 0.05 percent.
¹ Insufficient cash-credit analysis to show separately.

SALES BY CLASS OF CUSTOMER

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Table 4A.—MERCHANT WHOLESALERS AND ASSEMBLERS OF FARM PRODUCTS: 1958—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments (number)	Sales (\$1,000)	Total (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organizations (percent)	For export (percent)
MERCHANT WHOLESALERS, TOTAL	189 728	121 661 229	94 779 300	31.7	1.6	45.9	15.3	5.5
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS:								
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	2 963	2 291 354	1 116 154	(v)	(v)	(v)	(v)	(v)
NEW AND USED AUTOMOBILE DISTRIBUTORS	1 293	1 454 989	745 021	(v)	(v)	(v)	(v)	(v)
TRUCK, TRACTOR (ROAD-TYPE) DEALERS	1 670	836 365	371 133	(v)	(v)	(v)	(v)	(v)
AUTOMOTIVE EQUIPMENT WHOLESALERS	16 111	4 154 170	3 149 200	9.5	3.5	¹ 57.1	26.9	3.0
AUTOMOTIVE GLASS JOBBERS	190	32 279	23 491	11.4	2.6	² 78.2	6.1	1.7
NEW AUTOMOTIVE PARTS, ACCESSORIES JOBBERS	14 108	3 854 533	2 949 369	9.2	3.4	³ 57.7	26.7	3.0
USED AUTOMOTIVE PARTS, ACCESSORIES JOBBERS	1 476	182 872	115 820	(v)	(v)	(v)	(v)	(v)
GARAGE EQUIPMENT, TOOLS DISTRIBUTORS	337	84 486	60 520	24.7	3.7	⁴ 39.9	30.2	1.5
TIRE, TUBE WHOLESALERS	1 749	652 898	482 107	13.8	10.2	⁵ 46.2	29.2	0.6
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS:								
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	3 042	2 827 082	2 458 450	8.1	0.7	82.1	7.5	1.6
GENERAL-LINE DRUG WHOLESALERS	311	1 444 133	1 276 614	4.9	0.2	94.4	0.4	0.1
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS	2 731	1 382 949	1 181 836	11.6	1.1	68.9	15.2	3.2
PAINT, VARNISH WHOLESALERS	1 250	318 078	224 006	31.9	7.9	39.9	19.2	1.1
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	2 805	1 495 611	1 057 848	60.2	1.2	2.8	22.9	12.9
DRY GOODS, APPAREL WHOLESALERS:								
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4 410	3 368 771	2 585 010	21.3	0.3	22.6	49.2	6.6
GENERAL-LINE DRY GOODS WHOLESALERS	105	153 203	111 192	3.3	0.2	90.6	1.8	4.1
PIECE GOODS WHOLESALERS	1 926	1 269 673	1 040 224	14.1	0.2	21.5	55.8	8.4
NOTIONS WHOLESALERS	912	252 819	193 613	25.4	0.4	38.3	34.8	1.1
OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS	682	1 296 634	940 456	32.7	0.2	11.6	52.1	3.4
PIECE GOODS CONVERTERS	785	396 442	299 525	24.8	1.2	30.9	30.7	12.4
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	4 173	2 117 944	1 672 922	2.7	1.0	82.5	9.9	3.9
MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHOLESALERS	462	370 483	302 260	1.6	0.7	90.6	2.9	4.2
MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS	1 025	482 502	394 134	1.4	1.0	92.1	1.7	3.8
WOMEN'S, CHILDREN'S CLOTHING, ACCESSORIES WHOLESALERS	1 373	749 729	558 662	0.2	0.7	79.6	15.3	4.2
HOSIERY, UNDERWEAR WHOLESALERS	518	249 242	200 922	0.4	1.0	88.1	6.1	4.4
DRESSED FURS, FUR CLOTHING WHOLESALERS	290	95 834	73 874	8.0	4.5	58.5	25.8	3.2
MILLINERY, MILLINERY SUPPLIES DISTRIBUTORS	325	96 939	86 871	13.8	0.6	47.3	36.2	2.1
WORK CLOTHING WHOLESALERS	180	73 215	56 199	26.8	1.4	65.2	4.5	2.1
FOOTWEAR WHOLESALERS	616	414 152	337 014	1.0	1.0	94.7	2.2	1.1
GROCERIES AND RELATED PRODUCTS WHOLESALERS:								
GENERAL-LINE GROCERY WHOLESALERS	2 253	8 428 462	6 759 334	4.7	3.2	93.6	1.1	0.4
VOLUNTARY AND COOPERATIVE WHOLESALERS	673	5 236 095	4 176 464	3.0	0.1	95.6	1.1	0.2
CASH-CARRY FOOD DEPOT	371	189 732	161 191	4.8	0.4	93.9	0.9	0.0
OTHER GENERAL-LINE GROCERY WHOLESALERS	1 209	3 002 655	2 421 679	7.5	0.6	90.2	1.1	0.6
DAIRY PRODUCTS DISTRIBUTORS	3 067	1 934 067	1 408 519	21.1	3.0	38.6	36.3	1.0
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2 082	1 462 340	1 117 014	8.3	1.0	54.2	35.3	1.2
CONFECTIONERY WHOLESALERS	2 113	747 267	611 115	2.8	0.9	79.9	15.1	1.3
FISH, SEAFOOD DISTRIBUTORS	1 591	621 635	451 365	9.3	2.9	46.0	41.5	0.3
MEAT, MEAT PRODUCTS WHOLESALERS	4 459	3 878 992	3 232 905	21.0	1.5	50.2	26.3	1.0
FRESH FRUIT, VEGETABLE WHOLESALERS	6 291	3 092 438	2 445 091	10.6	0.7	57.7	29.9	1.1
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	8 166	5 035 688	4 007 870	24.7	0.8	40.2	30.2	4.1
RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES	948	786 342	741 189	86.0	0.5	5.4	6.5	1.6
BREAD, BAKERY GOODS DISTRIBUTORS	868	215 771	152 840	5.9	0.6	72.9	20.4	0.2
CANNED FOODS WHOLESALERS	1 006	736 879	592 532	7.2	0.8	68.7	20.3	3.0
FLOUR DISTRIBUTORS	196	131 383	94 560	7.3	0.6	68.4	19.1	4.6
FROZEN FOODS DISTRIBUTORS	1 128	845 743	707 536	15.3	0.5	60.0	23.0	1.2
SOFT DRINKS DISTRIBUTORS	1 179	192 577	134 868	3.9	5.8	82.9	7.2	0.2
SUGAR DISTRIBUTORS	81	122 490	103 685	18.4	1.2	21.1	50.7	8.6
OTHER	2 762	2 004 503	1 480 660	10.9	0.7	29.0	51.9	7.5
FARM PRODUCTS (RAW MATERIALS) MERCHANTS:								
COTTON MERCHANTS	492	2 199 826	1 395 949	(v)	(v)	0.2	(v)	(v)
GRAIN MERCHANTS	1 693	5 072 618	4 223 333	43.3	1.7	1.1	13.8	40.1
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	635	758 862	397 981	(v)	(v)	(v)	(v)	(v)
MISCELLANEOUS FARM PRODUCTS DEALERS	1 375	1 562 502	1 282 203	69.2	0.2	1.0	12.4	17.2
HIDE, SKIN, RAW FUR DEALERS	524	417 976	368 400	66.2	0.4	0.8	15.4	17.2
LEAF TOBACCO DEALERS	254	368 124	308 504	57.3	0.0	1.5	4.8	36.4
WOOL, WOOL TOPS, MOHAIR DEALERS	214	358 974	282 280	87.2	0.1	0.0	10.0	2.7
OTHER FARM PRODUCTS (RAW MATERIALS) DISTRIBUTORS	383	417 428	323 019	68.2	0.3	1.8	18.3	11.4
ELECTRICAL GOODS DISTRIBUTORS:								
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	977	1 344 680	1 200 961	75.0	0.5	⁷ 23.3	0.9	0.3
ELEC. SUPPLIES, APPARATUS DISTR. WITH MAJOR APPLIANCES	282	494 445	428 798	⁸ 63.7	0.4	⁹ 35.4	0.3	0.2
ELEC. SUPPL., APPARATUS DISTR. WITHOUT MAJOR APPLIANCES	695	850 235	772 163	¹⁰ 81.4	0.5	¹¹ 16.6	1.1	0.4
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3 106	2 098 089	1 738 531	¹² 70.1	1.2	¹³ 20.5	6.4	1.8
WIRING SUPPLIES DISTRIBUTORS	2 409	1 693 591	1 450 530	¹⁴ 73.7	1.3	¹⁵ 21.7	2.3	1.0
ELECTRICAL APPARATUS, EQUIPMENT DISTRIBUTORS	697	404 498	288 001	¹⁶ 51.9	0.8	¹⁷ 14.1	27.2	6.0
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	2 403	3 431 731	2 910 665	¹⁸ 11.5	1.8	¹⁹ 84.1	1.5	1.1
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	3 002	1 053 691	806 166	²⁰ 29.8	3.6	²¹ 47.4	9.1	10.1

Note: Percentages may not add to 100.0 because of rounding.

(v) Insufficient class-of-customer analysis to show separately.

¹Includes 33.0 to repair shops, 24.1 to retailers. ²Includes 31.9 to repair shops, 46.3 to retailers. ³Includes 33.2 to repair shops, 24.5 to retailers. ⁴Includes 34.5 to repair shops, 5.4 to retailers. ⁵Includes 11.2 to repair shops, 35.0 to retailers. ⁶Includes 20.4 to industrial and commercial users, 30.8 to contractors and builders, 20.4 to public utilities, and 3.4 to governmental bodies. ⁷Includes 1.4 to repair shops, 21.9 to retailers. ⁸Includes 21.6 to industrial and commercial users, 23.9 to contractors and builders, 16.8 to public utilities, and 1.4 to governmental bodies. ⁹Includes 2.0 to repair shops, 33.4 to retailers. ¹⁰Includes 19.8 to industrial and commercial users, 34.7 to contractors and builders, 22.5 to public utilities, and 4.4 to governmental bodies. ¹¹Includes 1.0 to repair shops, 15.6 to retailers. ¹²Includes 21.7 to industrial and commercial users, 39.1 to contractors and builders, 5.8 to public utilities, and 3.5 to governmental bodies. ¹³Includes 2.9 to repair shops, 17.6 to retailers. ¹⁴Includes 21.0 to industrial and commercial users, 44.2 to contractors and builders, 5.3 to public utilities, and 3.2 to governmental bodies. ¹⁵Includes 1.8 to repair shops, 19.9 to retailers. ¹⁶Includes 25.3 to industrial and commercial users, 14.0 to contractors and builders, 7.9 to public utilities, and 4.8 to governmental bodies. ¹⁷Includes 9.0 to repair shops, 5.0 to retailers. ¹⁸Includes 3.6 to industrial and commercial users, 5.8 to contractors and builders, 1.4 to public utilities, and 0.7 to governmental bodies. ¹⁹Includes 1.8 to repair shops, 82.3 to retailers. ²⁰Includes 22.6 to industrial and commercial users, 2.9 to contractors and builders, 0.8 to public utilities, and 3.6 to governmental bodies. ²¹Includes 27.0 to repair shops, 20.4 to retailers.

Table 4A.—MERCHANT WHOLESALERS AND ASSEMBLERS OF FARM PRODUCTS: 1958—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users	To consumers and farmers	To retailers	To wholesale organizations	For export
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
MERCHANT WHOLESALERS - CONTINUED								
HARDWARE: PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS:								
HARDWARE WHOLESALERS	2 628	2 255 169	1 796 773	23.9	2.4	66.1	6.2	1.4
GENERAL-LINE HARDWARE WHOLESALERS	425	1 532 779	1 281 263	20.0	1.5	74.8	2.7	1.0
SPECIALTY-LINE HARDWARE WHOLESALERS	2 203	722 390	515 510	33.6	4.4	44.6	14.9	2.5
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	4 898	3 052 224	2 450 712	36.6	1.4	47.6	13.7	0.7
WARM-AIR HEATING, COOLING EQUIP., FIXTURES, SUPPL. DISTR.	1 194	481 706	352 915	23.6	1.7	68.4	6.2	0.1
WET-HEAT EQUIPMENT, SUPPLIES DISTRIBUTORS	295	93 269	79 220	43.4	1.8	44.5	9.9	0.4
PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS	2 223	1 584 586	1 356 844	40.2	1.3	40.0	17.5	1.0
PLUMBING FIXTURES AND WET-HEAT EQUIP., SUPPLIES DISTR.	1 186	892 663	661 733	35.0	1.6	52.8	10.3	0.3
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	1 966	612 256	485 507	39.5	3.8	47.2	4.3	5.2
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	4 258	1 009 616	737 105	57.8	1.0	26.5	13.4	1.3
OFFICE MACHINES, EQUIPMENT DISTRIBUTORS	1 949	322 587	198 904	(V)	(V)	(V)	(V)	(V)
COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES	474	153 895	108 683	66.2	0.8	29.6	2.6	0.8
STORE MACHINES, FIXTURES DISTRIBUTORS	1 468	414 033	327 052	51.1	0.6	35.9	11.2	1.2
OIL MARKETING EQUIPMENT JOBBERS	367	119 101	102 466	48.3	0.5	30.5	19.5	1.2
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	2 143	2 006 390	1 645 075	92.0	1.2	1.8	2.3	2.7
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	7 682	3 331 836	2 515 190	79.0	0.6	4.7	9.1	6.6
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS	492	229 277	178 420	76.7	0.7	6.3	14.2	2.1
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT DISTR.	2 366	873 358	635 192	73.2	1.3	8.3	11.0	6.2
METALWORKING MACHINERY, EQUIPMENT DEALERS	1 098	509 639	440 549	82.7	0.3	2.0	9.5	5.5
OIL WELL SUPPLY HOUSES	1 444	980 323	820 446	84.1	0.3	2.0	5.2	8.4
PRINTING MACHINERY, EQUIPMENT DISTRIBUTORS	364	120 697	86 069	80.0	0.1	7.0	7.8	5.1
OTHER INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	1 918	618 542	354 514	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	6 180	2 562 050	2 051 650	75.5	1.1	9.1	12.8	1.5
ABRASIVES, ABRASIVE MATERIALS DISTRIBUTORS	240	94 865	80 442	85.1	0.6	3.7	6.9	3.7
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTRIBUTORS	596	243 794	213 235	74.6	1.5	8.2	14.0	0.7
MECHANICAL RUBBER GOODS DISTRIBUTORS	296	111 156	101 051	84.5	1.2	0.1	13.8	0.4
ROPE, CORDAGE DISTRIBUTORS	134	85 645	66 221	23.4	1.7	23.0	48.6	3.3
INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS	399	340 113	281 299	70.0	0.4	13.3	14.1	2.2
WELDING SUPPLIES DISTRIBUTORS	1 214	295 328	228 601	76.6	2.9	13.3	6.6	0.6
RECONDITIONED DRUMS, BARRELS DISTRIBUTORS	292	76 503	60 057	77.8	0.3	2.9	16.8	2.2
OTHER INDUSTRIAL SUPPLIES DISTRIBUTORS	3 009	1 314 646	1 020 744	78.5	0.6	8.0	11.4	1.5
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	1 300	740 783	552 003	3.7	4.3	85.7	1.8	4.5
FARM MACHINERY, EQUIPMENT WHOLESALERS	1 007	598 226	434 398	2.7	3.8	86.5	1.5	5.5
GARDEN MACHINERY, EQUIPMENT WHOLESALERS	293	142 557	117 605	7.6	5.8	83.0	2.9	0.7
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	3 663	1 339 817	1 049 077	78.5	1.1	11.5	7.0	1.9
DENTAL SUPPLY HOUSES	521	166 698	129 489	92.7	0.2	2.6	4.2	0.3
RELIGIOUS SUPPLY HOUSES	181	41 155	32 418	43.4	5.2	23.8	26.2	1.4
SCHOOL SUPPLY HOUSES	368	175 216	140 547	73.3	2.2	17.6	6.5	0.4
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES	1 077	503 226	411 393	90.4	1.0	2.6	4.5	1.5
OPTICAL GOODS WHOLESALERS	896	179 824	119 192	(V)	(V)	(V)	(V)	(V)
SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT DISTR.	131	115 696	104 136	86.5	0.2	3.6	4.4	5.3
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	489	158 002	111 902	83.3	1.5	6.7	5.8	2.7
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	4 014	1 039 841	843 226	69.0	0.6	16.2	11.6	2.6
BEAUTY, BARBER SUPPLY HOUSES	998	219 139	185 706	83.5	0.5	4.0	11.8	0.2
JANITORS' SUPPLY HOUSES	1 005	193 059	154 091	81.0	1.3	7.1	5.8	4.8
LAUNDRY, DRYCLEANING SUPPLY HOUSES	527	207 469	176 531	88.1	0.2	5.4	4.9	1.4
SHOE SERVICE WHOLESALERS	378	102 510	88 352	28.6	0.8	42.4	24.4	3.8
UPHOLSTERERS' SUPPLY HOUSES	281	97 988	78 126	25.9	0.2	48.7	24.6	0.6
OTHER SERVICE-ESTABLISHMENT SUPPLY HOUSES	825	219 676	160 420	63.3	0.4	21.0	10.7	4.6
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	1 387	616 475	460 236	45.9	4.2	28.1	9.8	12.0
AIRCRAFT, AERONAUTICAL EQUIPMENT AND PARTS DISTRIBUTORS	674	302 360	219 969	51.5	3.2	21.7	9.3	14.3
MARINE MACHINERY, EQUIPMENT DISTRIBUTORS	574	231 655	169 760	31.4	6.8	46.9	9.2	5.7
OTHER TRANSPORTATION EQUIPMENT DISTRIBUTORS	139	82 460	70 507	62.7	1.3	4.3	12.4	19.3
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.:								
COAL WHOLESALERS	696	916 900	659 057	40.5	1.6	10.8	10.6	36.5
COAL WHOLESALERS (WITHOUT YARD OR DOCK STOCKS)	573	844 862	605 721	38.4	0.1	9.1	11.5	40.9
COAL DISTRIBUTORS (WITH YARD OR DOCK STOCKS)	123	72 038	53 336	58.2	14.1	25.1	2.6	0.0
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	3 247	3 199 882	2 679 812	75.3	0.7	5.8	14.4	3.8
NONFERROUS METALS DISTRIBUTORS	849	1 424 108	1 190 915	67.0	0.2	0.6	19.4	12.8
COPPER, BRASS MILL PRODUCTS DISTRIBUTORS	146	270 681	252 964	69.4	0.1	1.0	19.9	9.6
ALUMINUM MILL PRODUCTS DISTRIBUTORS	290	322 216	264 347	75.2	0.8	1.4	14.6	8.0
OTHER NONFERROUS METALS, METALLIC ORES DISTRIBUTORS	413	631 211	673 604	62.3	0.0	0.1	21.3	16.3
SCRAP, WASTE MATERIALS DEALERS:								
IRON, STEEL SCRAP DEALERS	4 948	1 706 125	1 453 904	76.2	0.7	1.6	13.3	8.2
IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIPMENT	2 781	1 054 798	853 622	75.4	0.9	2.1	14.7	6.9
IRON, STEEL SCRAP DEALERS WITHOUT PROCESSING EQUIPMENT	2 167	651 327	600 282	77.2	0.5	1.0	11.3	10.0
WASTE MATERIALS DEALERS	4 543	1 192 189	946 810	72.4	0.4	1.3	21.5	4.4
NONFERROUS METALLIC SCRAP DEALERS	1 117	384 215	354 491	74.5	0.6	1.4	19.1	4.4
WASTE PAPER DEALERS	1 056	235 126	204 283	84.1	0.3	0.5	14.4	0.7
WIPING CLOTH, RAG, TEXTILE WASTE DEALERS	983	309 369	253 536	62.1	0.2	1.6	27.8	8.3
OTHER WASTE MATERIALS DEALERS	1 387	263 479	134 500	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	2 759	3 668 291	3 307 658	2.2	1.0	86.9	9.7	0.2
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS:								
BEER DISTRIBUTORS	5 879	2 730 853	2 384 330	1.7	1.7	92.7	3.1	0.8
WINES, DISTILLED SPIRITS WHOLESALERS	1 446	3 799 380	3 405 971	2.1	0.6	81.8	15.4	0.1
LICENSED OR PRIVATE WHOLESALERS	1 289	3 538 503	3 222 564	2.2	0.1	81.4	16.2	0.1
STATE-OPERATED WHOLESALE	157	260 877	183 407	2.0	9.4	86.9	1.7	...

Note: Percentages may not add to 100.0 because of rounding.
(V) Insufficient class-of-customer analysis to show separately.

Table 4A.—MERCHANT WHOLESALERS AND ASSEMBLERS OF FARM PRODUCTS: 1958—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users	To consumers and farmers	To retailers	To wholesale organizations	For export
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
MERCHANT WHOLESALERS - CONTINUED								
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS:								
FINE AND COARSE PAPER WHOLESALERS	471	834 930	715 153	62.8	0.6	20.6	15.3	0.7
PRINTING AND FINE PAPER DISTRIBUTORS	597	976 582	839 145	63.8	0.0	15.0	18.9	2.3
FINE PAPER WHOLESALERS	538	730 689	626 225	60.5	0.0	19.9	17.9	1.7
ROLL NEWSPRINT, ROTOGRAVURE PAPERS DISTRIBUTORS	59	245 893	212 920	74.1	0.0	0.3	21.5	4.1
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	2 270	1 201 890	976 327	38.1	0.6	30.0	22.9	2.4
STATIONERY, OFFICE SUPPLIES WHOLESALERS	1 844	550 702	399 269	76.1	1.3	11.2	10.1	1.3
FURNITURE, HOME FURNISHINGS WHOLESALERS:								
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	2 045	745 421	586 290	38.1	2.5	49.8	6.3	1.3
HOUSEHOLD FURNITURE WHOLESALERS	1 018	383 994	289 976	2.5	3.6	78.2	13.9	1.6
OFFICE, BUSINESS FURNITURE DISTRIBUTORS	1 027	361 427	296 314	72.9	1.5	21.9	2.8	0.9
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	3 314	1 764 652	1 428 542	6.4	1.9	81.3	9.7	0.7
CHINA, GLASSWARE, CROCKERY WHOLESALERS	412	168 856	144 637	11.0	1.3	75.0	11.8	0.9
CURTAIN, DRAPERY WHOLESALERS	262	95 392	59 140	(V)	(V)	(V)	(V)	(V)
HOUSEHOLD LINENS, DOMESTICS WHOLESALERS	282	182 111	165 308	4.2	1.3	78.1	15.1	1.3
FLOOR COVERING WHOLESALERS	934	772 772	673 127	6.1	1.1	91.3	1.4	0.1
OTHER HOME FURNISHINGS WHOLESALERS	1 424	545 521	386 310	5.3	3.4	69.1	20.6	1.6
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS:								
LUMBER, MILLWORK WHOLESALERS	4 996	4 220 096	3 195 027	22 26.9	1.0	55.5	15.3	1.3
LUMBER WHOLESALERS WITHOUT YARDS	1 579	1 299 010	845 486	23 (V)	(V)	(V)	(V)	(V)
LUMBER WHOLESALERS WITH YARDS	1 631	1 588 043	1 256 533	23 33.1	1.9	55.8	7.5	1.7
PLYWOOD WHOLESALERS	592	680 023	568 938	25 27.8	0.6	45.4	25.2	1.0
MILLWORK JOBBERS	1 194	653 020	524 070	24.0	0.5	64.6	10.9	0.0
CONSTRUCTION MATERIALS DISTRIBUTORS	4 467	2 051 431	1 520 922	26 35.1	1.3	38.2	6.8	0.6
BRICK, TILE DISTRIBUTORS	650	294 925	226 017	27 68.4	2.1	23.2	6.0	0.3
CEMENT, LIME, PLASTER WHOLESALERS	186	95 032	68 473	28 71.0	2.5	22.6	3.9	0.0
GLASS (FLAT, BRICK) DISTRIBUTORS	584	248 776	195 078	29 47.6	2.4	30.4	19.3	0.3
ROOFING, SIDING, INSULATION MATERIALS DISTRIBUTORS	925	559 647	486 786	30 38.9	0.4	57.2	3.1	0.4
SAND, GRAVEL, CRUSHED STONE DISTRIBUTORS	381	83 407	59 645	31 70.2	1.3	23.8	4.3	0.4
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS	1 741	769 644	484 923	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	3 257	1 354 231	1 073 867	14.3	2.4	61.7	20.1	1.5
CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS	776	387 700	273 073	34.2	4.1	48.0	12.6	1.1
SPORTING GOODS WHOLESALERS	948	396 599	324 218	8.9	2.0	66.2	21.4	1.5
TOYS, GAMES, FIREWORKS WHOLESALERS	1 047	439 786	366 660	3.5	1.2	67.9	25.8	1.6
OTHER RECREATION GOODS WHOLESALERS	486	130 146	109 916	17.4	3.6	61.6	15.5	1.9
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	1 750	839 866	640 634	12.2	2.4	80.5	3.5	1.4
FARM SUPPLIES WHOLESALERS	2 385	1 703 941	1 249 998	13.6	12.0	38.2	29.8	6.4
FEED WHOLESALERS	899	691 584	504 406	18.9	10.5	43.1	25.6	1.9
FERTILIZER, AGRICULTURAL CHEMICALS WHOLESALERS	664	466 236	369 256	15.0	16.3	20.4	32.5	15.8
SEED WHOLESALERS	494	399 642	286 690	4.3	5.2	47.7	38.7	4.1
OTHER FARM SUPPLIES WHOLESALERS	328	146 479	89 646	(V)	(V)	(V)	(V)	(V)
JEWELRY WHOLESALERS	2 644	847 967	696 980	6.5	1.6	67.2	23.4	1.3
GENERAL-LINE JEWELRY WHOLESALERS	534	169 572	98 001	(V)	(V)	(V)	(V)	(V)
CLOCKS, WATCHES WHOLESALERS	290	116 474	98 649	14.7	1.5	72.9	7.5	3.4
COSTUME JEWELRY WHOLESALERS	557	153 101	144 363	0.8	0.5	95.7	2.0	1.0
PRECIOUS STONES, PRECIOUS METALS DISTRIBUTORS	675	284 987	249 561	7.3	1.5	42.4	47.9	0.9
WATCH MATERIALS, JEWELERS' TOOLS DISTRIBUTORS	235	42 133	35 599	11.3	3.2	57.6	27.4	0.5
OTHER JEWELRY WHOLESALERS	353	81 700	70 807	8.5	2.7	66.5	20.4	1.9
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	4 225	2 403 504	775 578	(V)	(V)	(V)	(V)	(V)
LIQUEFIED PETROLEUM (LPG) GAS DISTRIBUTORS	282	120 353	44 536	(V)	(V)	(V)	(V)	(V)
OTHER PETROLEUM PRODUCTS DISTRIBUTORS	3 943	2 283 151	731 042	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	1 150	248 268	194 201	2.8	2.1	71.0	22.4	1.7
GIFT, ART GOODS WHOLESALERS	827	181 125	135 207	3.4	2.3	68.0	24.1	2.2
GREETING CARDS DISTRIBUTORS	323	67 143	58 994	1.6	1.6	77.7	18.6	0.5
FLOWERS, BULBS, PLANTS WHOLESALERS	903	202 051	153 879	0.9	1.2	74.1	23.3	0.5
CUT FLOWERS, POTTED PLANTS WHOLESALERS	722	169 115	129 915	0.9	1.3	80.0	17.4	0.4
BULB, ROOT, NURSERY STOCK DISTRIBUTORS	181	32 936	22 964	1.2	0.6	40.9	56.5	0.8
OTHER MERCHANT WHOLESALERS	8 100	4 148 544	2 646 764	(V)	(V)	(V)	(V)	(V)
ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS	1 256	311 002	233 523	44.8	1.5	30.5	17.1	6.1
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS	1 287	411 017	297 690	55.4	0.1	16.9	20.8	6.8
GENERAL MERCHANDISE DISTRIBUTORS	834	676 656	474 307	4.1	4.4	57.9	10.1	23.5
LUGGAGE, SADDLERY WHOLESALERS	140	35 859	17 908	(V)	(V)	(V)	(V)	(V)
MUSICAL INSTRUMENTS, SHEET MUSIC WHOLESALERS	674	352 411	226 564	(V)	(V)	(V)	(V)	(V)
TEXTILE BAGS, BAGGING, BURLAP DISTRIBUTORS	715	341 203	259 476	44.5	1.0	5.3	39.5	9.7
FOOD, BEVERAGE BASIC MATERIALS DISTRIBUTORS	355	695 869	313 279	(V)	(V)	(V)	(V)	(V)
WALLPAPER WHOLESALERS	232	51 543	40 984	12.4	4.7	51.3	31.4	0.2
OTHER	2 607	1 272 984	773 033	(V)	(V)	(V)	(V)	(V)
ASSEMBLERS OF FARM PRODUCTS	14 096	8 998 640	6 356 564	42.7	13.6	12.4	29.1	2.2
GROCERIES AND RELATED PRODUCTS:								
DAIRY PRODUCTS	147	292 480	117 232	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS	1 724	808 216	715 294	5.5	2.9	48.9	42.0	0.7
FRESH FRUITS, VEGETABLES	2 277	1 453 114	1 158 953	11.9	3.0	26.5	55.9	2.7
FARM PRODUCTS--RAW MATERIALS	9 357	6 170 069	4 142 958	59.2	18.4	1.5	18.6	2.3
COTTON	221	324 704	244 513	72.3	2.5	1.3	16.0	7.9
GRAIN	7 229	3 317 060	2 059 808	50.3	22.5	1.9	22.9	2.4
LIVESTOCK, EXCEPT HORSES AND MULES	1 311	2 122 571	1 519 046	66.2	18.4	1.2	13.3	0.9
MISCELLANEOUS FARM PRODUCTS	590	410 652	319 591	73.2	4.1	0.9	17.3	4.5
HIDES, SKINS, RAW FURS	138	36 226	28 605	64.8	4.3	1.0	21.5	8.4
LEAF TOBACCO	107	146 934	122 504	92.8	0.0	...	1.7	5.5
OTHER FARM PRODUCTS--RAW MATERIALS	345	227 492	168 482	60.4	7.0	1.6	28.0	3.0
OTHER MISCELLANEOUS PRODUCTS:								
FARM SUPPLIES	453	216 242	178 411	16.6	22.9	23.8	34.6	2.1
FLOWERS, BULBS, PLANTS	144	53 601	43 716	13.2	2.0	54.7	29.4	0.7

Note: Percentages may not add to 100.0 because of rounding.

(V) Insufficient class-of-customer analysis to show separately.

²²Includes 11.9 to contractors and builders, and 15.0 to industrial and commercial users. ²³Includes 16.2 to contractors and builders and 16.8 to industrial and commercial users. ²⁴Includes 8.4 to contractors and builders, and 19.4 to industrial and commercial users. ²⁵Includes 17.2 to contractors and builders and 6.7 to industrial and commercial users. ²⁶Includes 40.1 to contractors and builders, and 13.1 to industrial and commercial users. ²⁷Includes 60.8 to contractors and builders and 7.6 to industrial and commercial users. ²⁸Includes 63.2 to contractors and builders, and 7.8 to industrial and commercial users. ²⁹Includes 33.3 to contractors and builders, and 14.2 to industrial and commercial users. ³⁰Includes 32.1 to contractors and builders, and 6.8 to industrial and commercial users. ³¹Includes 45.1 to contractors and builders, and 25.0 to industrial and commercial users.

SALES BY CLASS OF CUSTOMER

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Table 4B—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users	To consumers and farmers	To retailers	To wholesale organizations	For export
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
NEW YORK, N. Y.—NORTHEASTERN NEW JERSEY STANDARD CONSOLIDATED AREA								
MERCHANT WHOLESALERS, TOTAL	30 529	24 863 140	20 222 653	26.2	0.7	33.1	24.9	15.1
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	1 432	1 054 379	738 987	7.4	1.7	169.3	11.5	10.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	239	637 499	419 014	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	1 035	337 070	258 818	9.7	1.3	240.8	23.8	24.4
TIRE, TUBE WHOLESALERS	158	79 810	58 155	13.5	7.7	340.5	36.6	1.7
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1 504	1 026 110	834 414	31.2	0.6	33.4	18.3	16.5
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	681	491 117	404 504	11.6	0.6	61.8	18.0	8.0
PAINT, VARNISH WHOLESALERS	160	49 881	45 237	33.2	3.6	48.4	13.2	1.6
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	663	485 112	384 673	51.6	0.3	1.6	19.3	27.2
DRY GOODS, APPAREL WHOLESALERS	5 084	3 812 502	3 391 357	16.8	0.2	31.3	44.0	7.7
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2 952	2 653 451	2 487 042	22.0	0.1	15.0	54.5	8.0
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	1 971	1 066 561	829 215	2.7	0.6	74.4	13.0	7.3
FOOTWEAR WHOLESALERS	161	92 490	75 100	0.3	0.0	94.8	1.6	3.3
GROCERIES AND RELATED PRODUCTS WHOLESALERS	4 131	4 241 598	3 525 249	14.3	0.6	47.5	33.1	4.5
GENERAL-LINE GROCERY WHOLESALERS	98	413 769	315 373	2.8	0.2	94.2	1.7	1.1
DAIRY PRODUCTS DISTRIBUTORS	476	402 768	298 318	11.5	1.8	51.2	34.0	1.5
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	220	267 311	244 742	6.9	0.4	66.7	22.8	3.2
CONFECTIONERY WHOLESALERS	226	113 831	97 810	1.9	0.1	70.1	24.1	3.8
FISH, SEAFOOD DISTRIBUTORS	192	113 036	91 157	6.4	1.4	67.2	24.8	0.2
MEAT, MEAT PRODUCTS WHOLESALERS	858	1 057 010	933 098	12.0	0.6	55.1	30.2	2.1
FRESH FRUIT, VEGETABLE WHOLESALERS	678	314 338	259 225	10.4	0.5	52.9	33.5	2.7
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 383	1 559 535	1 285 526	23.0	0.4	22.2	45.8	8.6
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	422	1 868 376	1 773 458	25.1	0.0	0.1	7.9	66.9
COTTON MERCHANTS	12	24 085	(D)	(D)	...	...	1.0	61.3
GRAIN MERCHANTS	39	1 261 132	1 248 543	7.4	0.0	0.0	5.0	87.6
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	5	989	(D)	(D)	...	...	...	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	366	582 170	508 908	68.0	0.0	0.5	15.3	16.2
ELECTRICAL GOODS DISTRIBUTORS	1 371	1 043 588	849 823	432.6	1.9	543.5	9.5	12.5
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	87	80 638	67 072	655.0	0.3	740.0	0.6	4.1
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	484	330 908	275 205	859.1	1.6	915.9	18.2	5.2
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	318	399 256	320 299	1059.1	2.2	1179.4	2.1	4.7
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	482	232 786	187 247	1211.6	2.4	1323.9	12.7	39.6
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	1 352	599 481	484 994	35.6	2.1	37.8	16.5	8.0
HARDWARE WHOLESALERS	524	218 546	167 659	26.8	1.5	45.7	14.4	11.6
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	617	312 753	261 917	40.8	1.6	33.8	20.9	2.9
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	211	68 182	55 418	37.4	6.1	33.4	1.6	21.5
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	3 847	1 521 659	1 213 300	57.9	0.5	10.6	15.7	15.3
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	462	141 010	103 833	41.9	0.5	24.2	27.8	5.6
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	124	87 785	82 012	70.4	0.3	2.5	3.4	23.4
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	1 017	427 131	337 059	60.4	0.2	3.1	9.8	26.5
INDUSTRIAL SUPPLIES DISTRIBUTORS	746	356 417	276 884	60.4	0.5	8.9	24.4	5.8
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	66	25 398	22 385	11.1	1.8	58.3	4.3	24.5
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	682	239 752	196 334	69.2	0.6	11.5	13.4	5.3
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	516	150 803	125 464	49.4	0.6	15.6	22.8	11.6
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	234	93 363	69 429	43.7	1.3	15.5	3.7	35.8
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	819	1 749 591	1 546 049	52.5	0.2	2.2	17.6	27.5
COAL WHOLESALERS	83	352 842	315 759	23.3	0.6	3.9	6.3	65.9
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	509	572 170	506 432	58.9	0.3	4.0	19.9	16.9
NONFERROUS METALS DISTRIBUTORS	227	824 579	723 858	60.7	0.0	0.1	20.9	18.3
SCRAP, WASTE MATERIALS DEALERS	1 308	444 828	332 908	55.9	0.1	0.9	19.4	23.7
IRON, STEEL SCRAP DEALERS	315	(D)	138 856	42.1	0.2	0.7	11.6	45.4
WASTE MATERIALS DEALERS	993	(D)	194 052	65.9	0.1	1.0	24.9	8.1
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	224	409 561	381 509	1.2	1.2	86.9	9.5	1.2
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	356	1 000 482	966 969	3.1	0.4	60.3	36.1	0.1
BEER DISTRIBUTORS	203	119 878	105 708	0.2	3.6	93.5	2.6	0.1
WINES, DISTILLED SPIRITS WHOLESALERS	153	880 604	861 261	3.5	0.0	56.2	40.5	0.1
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	1 209	938 937	808 117	53.9	0.1	14.7	26.0	5.3
FINE AND COARSE PAPER WHOLESALERS	209	(D)	34 685	49.0	...	18.1	26.9	6.0
PRINTING AND FINE PAPER DISTRIBUTORS	191	463 627	430 337	61.2	0.0	7.6	27.0	4.2
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	616	303 523	243 650	36.7	0.1	28.0	27.1	8.1
STATIONERY, OFFICE SUPPLIES WHOLESALERS	372	(D)	99 445	65.5	0.4	11.9	18.9	3.3
FURNITURE, HOME FURNISHINGS WHOLESALERS	1 411	690 312	549 696	14.0	1.7	67.5	14.2	2.6
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	407	182 598	147 608	37.1	2.6	42.6	13.3	4.4
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	1 004	507 714	402 088	5.5	1.3	76.7	14.6	1.9
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	934	661 663	510 314	1436.6	0.9	50.5	10.7	1.3
LUMBER, MILLWORK WHOLESALERS	454	407 695	320 943	1523.7	0.7	62.1	12.7	0.8
CONSTRUCTION MATERIALS DISTRIBUTORS	480	253 968	189 371	1586.6	1.2	31.0	7.2	2.0
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	680	354 710	288 265	8.0	1.2	53.8	33.2	3.8
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	287	243 346	172 444	12.4	0.8	79.6	3.3	3.9
FARM SUPPLIES WHOLESALERS	125	138 693	126 576	15.4	1.1	11.0	23.0	49.5
JEWELRY WHOLESALERS	1 253	454 394	371 253	5.3	1.0	56.4	35.2	2.1
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	236	588 960	54 488	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	343	92 171	73 208	1.9	0.9	70.7	23.1	3.4
FLOWERS, BULBS, PLANTS WHOLESALERS	131	35 368	31 609	0.5	1.0	55.6	41.5	1.4
OTHER MERCHANT WHOLESALERS	2 070	1 892 431	1 197 666	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 10.3 to repair shops and 58.9 to retailers. ²Includes 26.6 to repair shops and 14.1 to retailers. ³Includes 7.7 to repair shops and 32.9 to retailers. ⁴Includes 15.6 to industrial and commercial users, 12.8 to contractors and builders, 1.5 to public utilities, and 2.6 to governmental bodies. ⁵Includes 3.6 to repair shops and 39.9 to retailers. ⁶Includes 28.7 to industrial and commercial users, 14.2 to contractors and builders, 9.0 to public utilities, and 3.2 to governmental bodies. ⁷Includes 2.3 to repair shops and 37.7 to retailers. ⁸Includes 19.8 to industrial and commercial users, 31.7 to contractors and builders, 2.1 to public utilities, and 5.5 to governmental bodies. ⁹Includes 1.9 to repair shops and 14.0 to retailers. ¹⁰Includes 7.9 to industrial and commercial users, 3.0 to contractors and builders, 0.3 to public utilities, and 0.4 to governmental bodies. ¹¹Includes 1.0 to repair shops and 78.4 to retailers. ¹²Includes 18.0 to industrial and commercial users, 1.4 to contractors and builders, 0.3 to public utilities, and 1.7 to governmental bodies. ¹³Includes 11.0 to repair shops and 12.9 to retailers. ¹⁴Includes 23.3 to contractors and builders, and 13.3 to industrial and commercial users. ¹⁵Includes 9.2 to contractors and builders, and 14.5 to industrial and commercial users. ¹⁶Includes 47.2 to contractors and builders, and 11.3 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Totals		Percentage distribution of sales by class of customer					
	Establish- ments (number)	Sales (\$1,000)	Totals (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To contractors and builders (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
CHICAGO, ILL.-NORTHWESTERN INDIANA STANDARD CONSOLIDATED AREA								
MERCHANT WHOLESALERS, TOTAL	8 445	7 524 731	5 743 016	37.8	1.1	42.6	16.4	2.1
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	681	277 134	170 399	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	99	78 455	20 453	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	528	(D)	131 659	9.9	2.5	149.9	35.0	2.7
TIRE, TUBE WHOLESALERS	54	(D)	18 287	11.9	12.0	254.1	22.0	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	397	310 382	209 320	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	168	151 450	140 518	12.5	1.4	74.2	11.6	0.3
PAINT, VARNISH WHOLESALERS	89	37 277	17 655	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	140	121 655	51 147	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	406	207 617	168 231	11.3	1.7	75.7	10.8	0.5
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	139	(D)	73 429	23.2	2.5	55.9	18.4	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	239	(D)	84 508	2.4	1.1	90.4	5.1	1.0
FOOTWEAR WHOLESALERS	28	13 984	10 294	0.0	0.3	95.7	4.0	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 310	1 812 962	1 269 441	16.4	0.6	55.4	27.1	0.5
GENERAL-LINE GROCERY WHOLESALERS	36	419 102	334 598	3.2	0.1	89.7	6.5	0.5
DAIRY PRODUCTS DISTRIBUTORS	124	193 690	152 067	28.3	0.4	49.9	21.0	0.4
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	98	138 776	108 456	9.8	0.2	32.8	54.3	2.9
CONFECTIONERY WHOLESALERS	85	(D)	32 877	3.7	0.4	70.5	25.2	0.2
FISH, SEAFOOD DISTRIBUTORS	35	(D)	32 112	(V)	(V)	(V)	(V)	(V)
MEAT, MEAT PRODUCTS WHOLESALERS	319	521 650	300 308	(V)	(V)	(V)	(V)	(V)
FRESH FRUIT, VEGETABLE WHOLESALERS	276	187 626	160 541	10.0	0.3	41.8	47.9	0.0
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	337	227 720	148 482	(V)	(V)	(V)	(V)	(V)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	77	411 599	345 661	73.0	0.3	2.3	13.2	11.2
COTTON MERCHANTS	3	(D)	(D)	(D)	...	...	...	...
GRAIN MERCHANTS	32	284 668	245 306	67.1	0.4	3.3	13.7	15.5
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	11	(D)	(D)	80.1	...	...	19.9	...
MISCELLANEOUS FARM PRODUCTS DEALERS	31	59 266	57 504	91.5	0.1	0.0	7.2	1.2
ELECTRICAL GOODS DISTRIBUTORS	396	667 422	533 057	38.6	1.2	450.3	6.7	3.2
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	41	113 127	107 296	28.9	0.2	610.5	0.4	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	150	170 753	147 837	75.7	0.8	817.2	18.6	8.7
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	95	339 989	246 116	98.2	1.4	1089.1	1.0	0.3
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	110	43 553	31 808	1129.0	5.4	37.8	16.5	11.3
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	445	288 926	220 993	34.2	1.4	48.2	9.9	6.3
HARDWARE WHOLESALERS	166	(D)	95 888	34.8	1.1	58.1	5.2	0.8
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	217	124 545	95 713	34.9	1.8	45.9	17.4	0.0
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	62	(D)	29 392	30.2	1.1	22.6	1.2	44.9
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	1 418	721 945	535 298	68.6	0.6	12.6	13.4	4.8
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	160	70 307	43 858	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	53	43 650	27 666	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	367	183 567	135 016	69.5	0.3	5.5	18.5	6.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	346	172 618	131 746	72.6	0.4	7.2	19.1	0.7
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	43	(D)	30 228	0.2	1.2	56.2	1.5	40.9
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	202	108 131	78 220	79.8	0.4	7.3	8.2	4.3
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	196	(D)	58 670	77.6	0.2	13.5	8.6	0.1
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	51	(D)	29 894	78.9	3.3	13.2	3.1	1.5
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	334	581 099	458 379	82.1	0.7	4.0	12.0	1.2
COAL WHOLESALERS	34	(D)	48 816	(V)	(V)	(V)	(V)	(V)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	245	420 568	365 951	85.0	0.1	2.2	12.1	0.6
NONFERROUS METALS DISTRIBUTORS	55	(D)	43 612	86.2	...	1.5	12.3	0.0
SCRAP, WASTE MATERIALS DEALERS	445	247 968	225 079	84.2	0.1	0.5	15.0	0.2
IRON, STEEL SCRAP DEALERS	201	(D)	160 011	86.6	0.0	0.5	12.9	0.0
WASTE MATERIALS DEALERS	244	(D)	65 068	78.6	0.3	0.5	20.0	0.6
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	76	194 580	173 508	1.6	0.6	90.2	7.6	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	246	358 004	332 905	0.1	0.1	90.8	9.0	...
BEER DISTRIBUTORS	172	(D)	105 183	0.3	0.2	98.3	1.2	...
WINES, DISTILLED SPIRITS WHOLESALERS	74	(D)	227 722	0.0	0.1	87.3	12.6	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	305	278 335	232 906	71.4	0.2	15.3	12.8	0.3
FINE AND COARSE PAPER WHOLESALERS	12	(D)	3 466	(V)	(V)	(V)	(V)	(V)
PRINTING AND FINE PAPER DISTRIBUTORS	43	(D)	111 018	84.2	0.0	11.7	4.1	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	146	96 291	80 539	53.9	0.4	22.5	23.0	0.2
STATIONERY, OFFICE SUPPLIES WHOLESALERS	104	47 458	37 883	75.8	0.5	9.9	12.6	1.2
FURNITURE, HOME FURNISHINGS WHOLESALERS	340	181 225	145 758	22.2	1.7	64.6	11.4	0.1
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	130	58 179	47 069	46.0	1.3	45.8	6.8	0.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	210	123 046	98 689	10.8	1.9	73.6	13.6	0.1
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	443	328 937	256 302	1345.1	1.4	44.7	8.5	0.3
LUMBER, MILLWORK WHOLESALERS	239	213 752	161 683	139.7	1.7	49.1	9.1	3.4
CONSTRUCTION MATERIALS DISTRIBUTORS	204	115 185	94 619	154.2	1.0	37.0	7.5	0.3
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	176	(D)	77 521	16.1	2.8	54.5	25.9	0.7
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	51	(D)	28 000	(V)	(V)	(V)	(V)	(V)
FARM SUPPLIES WHOLESALERS	60	36 737	34 681	21.7	5.1	23.5	47.4	2.3
JEWELRY WHOLESALERS	146	(D)	50 576	3.4	1.6	74.5	20.5	0.0
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	110	(D)	87 708	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	80	26 897	23 764	3.5	4.8	63.6	27.6	0.5
FLOWERS, BULBS, PLANTS WHOLESALERS	42	7 895	6 454	1.2	1.6	61.1	35.9	0.2
OTHER MERCHANT WHOLESALERS	421	240 084	157 075	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.
 Note: Percentages may not add to 100.0 because of rounding.

¹Includes 26.7 to repair shops and 23.2 to retailers. ²Includes 16.9 to repair shops and 37.2 to retailers. ³Includes 13.2 to industrial and commercial users, 11.4 to contractors and builders, 12.2 to public utilities, and 1.8 to governmental bodies. ⁴Includes 3.3 to repair shops and 47.0 to retailers. ⁵Includes 16.9 to industrial and commercial users, 14.0 to contractors and builders, 56.3 to public utilities, and 1.7 to governmental bodies. ⁶Includes 1.8 to repair shops and 8.7 to retailers. ⁷Includes 23.1 to industrial and commercial users, 26.0 to contractors and builders, 2.1 to public utilities, and 3.5 to governmental bodies. ⁸Includes 3.6 to repair shops and 13.6 to retailers. ⁹Includes 4.0 to industrial and commercial users, 2.8 to contractors and builders, 0.5 to public utilities, and 0.8 to governmental bodies. ¹⁰Includes 1.1 to repair shops and 88.1 to retailers. ¹¹Includes 26.7 to industrial and commercial users, 0.4 to contractors and builders, 0.0 to public utilities, and 1.9 to governmental bodies. ¹²Includes 23.9 to repair shops and 13.8 to retailers. ¹³Includes 24.7 to contractors and builders, and 20.2 to industrial and commercial users. ¹⁴Includes 14.7 to contractors and builders, and 24.9 to industrial and commercial users. ¹⁵Includes 41.8 to contractors and builders, and 12.3 to industrial and commercial users.

SALES BY CLASS OF CUSTOMER

4-7

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
AKRON, OHIO, SMSA								
MERCHANT WHOLESALERS, TOTAL	451	273 485	221 855	36.1	3.3	49.0	10.9	0.7
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	79	30 418	21 512	15.1	2.1	143.2	38.0	1.6
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	6	(D)	(D)	...	...	(D)	...	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	53	(D)	13 204	15.7	2.4	238.9	40.4	2.6
TIRE, TUBE WHOLESALERS	20	9 965	(D)	8.1	1.9	348.1	41.8	0.1
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	22	13 782	11 816	25.0	0.5	64.2	10.3	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	8	(D)	8 291	8.7	0.7	90.6	...	...
PAINT, VARNISH WHOLESALERS	1	(D)	(D)	...	...	(D)	(D)	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	13	4 658	(D)	73.9	0.1	0.5	25.5	...
DRY GOODS, APPAREL WHOLESALERS	9	4 199	4 086	41.3	...	47.8	9.1	1.8
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	5	1 983	1 870	38.1	...	61.9	...	...
FOOTWEAR WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	54	50 559	46 298	15.4	4.1	65.9	14.6	...
GENERAL-LINE GROCERY WHOLESALERS	5	16 129	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	...	(D)	...	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	1	(D)	...	...	...	...	...	...
CONFECTIONERY WHOLESALERS	6	1 281	1 258	6.4	2.5	91.1	...	...
FISH, SEAFOOD DISTRIBUTORS . . . . .	...	(D)	(D)	...	...	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	7	11 168	10 560	9.6	2.1	41.0	47.3	...
FRESH FRUIT, VEGETABLE WHOLESALERS	15	(D)	8 271	8.2	0.1	84.1	7.6	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	17	9 079	8 641	60.5	0.1	38.4	1.0	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS . . . . .	...	...	...	...	...	...	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	25	27 243	24 463	44.3	9.2	542.3	1.8	0.4
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	...	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	11	(D)	5 950	6.1	36.1	51.1	6.2	0.5
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS . .	24	(D)	6 809	18.6	0.5	73.9	7.0	...
HARDWARE WHOLESALERS	9	(D)	2 351	24.4	0.8	69.2	5.6	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	10	(D)	3 453	12.2	...	78.6	9.2	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	5	1 121	1 005	27.0	1.7	68.5	2.8	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	83	34 210	28 284	79.2	1.1	12.5	3.2	4.0
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	14	2 870	(D)	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	1	(D)	(D)	(D)	...	...	...	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	16	(D)	2 130	88.9	1.0	6.7	3.4	0.0
INDUSTRIAL SUPPLIES DISTRIBUTORS	23	20 038	16 727	86.1	1.4	7.9	4.0	0.6
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	1	(D)	(D)	...	...	(D)	(D)	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	2 055	50.7	0.5	7.2	...	41.6
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	11	(D)	4 048	68.6	0.7	29.9	0.8	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	2	(D)	(D)	(D)	...	...	...	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR. . .	13	8 198	2 940	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS	2	(D)	(D)	(D)	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	7 143	1 998	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	1	(D)	(D)	(D)	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	29	(D)	14 341	74.1	0.0	1.3	24.5	0.1
IRON, STEEL SCRAP DEALERS	14	9 444	8 863	89.7	0.1	2.1	8.1	...
WASTE MATERIALS DEALERS	15	(D)	5 478	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	7	15 452	7 921	(V)	(V)	(V)	(V)	(V)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	15 055	14 781	0.3	0.0	99.3	0.4	...
BEER DISTRIBUTORS	11	(D)	(D)	0.4	0.0	99.1	0.5	...
WINES, DISTILLED SPIRITS WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	7	5 560	3 632	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	4	4 093	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	...	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	1	(D)	(D)	(D)	...	...	...	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	9	(D)	6 702	19.8	19.1	57.1	4.0	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	5	(D)	(D)	62.1	3.1	34.6	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	4	4 705	(D)	(D)	(D)	(D)	(D)	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	31	18 256	15 455	83.4	2.8	61.7	2.1	...
LUMBER, MILLWORK WHOLESALERS	9	8 283	8 103	930.9	4.2	63.1	1.8	...
CONSTRUCTION MATERIALS DISTRIBUTORS	22	9 973	7 352	1036.2	1.2	60.2	2.4	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	9	2 578	2 522	28.9	6.1	56.3	8.7	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	2	(D)	...	...	...	...	...	...
FARM SUPPLIES WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
JEWELRY WHOLESALERS	3	274	(D)	(D)	...	(D)	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	5	1 540	(D)	(D)	(D)	...	...	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	(D)	...	...	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	(D)	...	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	18	7 815	6 324	95.1	0.1	0.4	4.4	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 16.6 to repair shops and 26.5 to retailers. ²Includes 15.8 to repair shops and 23.1 to retailers. ³Includes 21.8 to repair shops and 26.3 to retailers.⁴Includes 16.4 to industrial and commercial users, 14.9 to contractors and builders, 14.2 to public utilities, and 0.9 to governmental bodies. ⁵Includes 6.6 to repair shops and 25.8 to retailers. ⁶Includes 4.3 to industrial and commercial users, 1.8 to governmental bodies. ⁷Includes 25.5 to repair shops and 25.6 to retailers. ⁸Includes 17.1 to contractors and builders and 16.4 to industrial and commercial users. ⁹Includes 5.3 to contractors and builders and 25.6 to industrial and commercial users. ¹⁰Includes 30.1 to contractors and builders and 6.1 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments (number)	Sales (\$1,000)	Total (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To contractors and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
ALBANY-SCHENECTADY-TROY, N. Y., SMSA								
MERCHANT WHOLESALERS, TOTAL	676	446 995	391 701	29.6	1.9	58.2	7.4	2.9
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	60	33 361	24 147	8.8	13.3	167.8	9.9	0.2
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	18 927	(D)	(V)	(V)	(V)	..	..
AUTOMOTIVE EQUIPMENT WHOLESALERS	47	(D)	11 220	13.6	3.0	263.4	19.6	0.4
TIRE, TUBE WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	..	..
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	24	20 824	20 238	22.4	0.9	75.8	0.9	..
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	9	(D)	(D)	(D)	(D)	(D)	(D)	..
PAINT, VARNISH WHOLESALERS	9	1 550	1 546	19.5	11.6	68.9	..	..
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	5	(D)	(D)	(D)	..	..	..	..
DRY GOODS, APPAREL WHOLESALERS	11	5 538	3 373	(V)	..	(V)	(V)	..
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4	3 326	(D)	..	..	(D)	..	..
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	6	(D)	2 041	0.9	..	98.2	0.9	..
FOOTWEAR WHOLESALERS	1	(D)	(D)	..	..	(D)	..	..
GROCERIES AND RELATED PRODUCTS WHOLESALERS	114	71 145	57 305	19.7	2.2	71.2	6.8	0.1
GENERAL-LINE GROCERY WHOLESALERS	9	18 926	17 852	23.7	..	75.9	0.4	..
DAIRY PRODUCTS DISTRIBUTORS	5	(D)	(D)	(D)	..	(D)	..	..
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2	(D)	(D)	..	(D)	(D)	(D)	..
CONFECTIONERY WHOLESALERS	8	(D)	2 311	2.1	..	84.8	13.1	..
FISH, SEAFOOD DISTRIBUTORS	5	(D)	876	6.7	13.8	25.8	53.7	..
MEAT, MEAT PRODUCTS WHOLESALERS	13	7 504	7 237	14.0	10.4	60.5	14.5	0.6
FRESH FRUIT, VEGETABLE WHOLESALERS	29	16 800	13 549	6.9	0.7	80.5	11.9	..
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	43	15 926	14 338	32.8	1.0	63.8	2.4	..
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	33 458	(D)	(D)	..	..	(D)	(D)
COTTON MERCHANTS . . . . .	..	..	..	..	..	..	..	..
GRAIN MERCHANTS	4	(D)	(D)	(D)	..	..	(D)	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	..	..	..	..	..	..
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	(D)	(D)	..	..	..	..
ELECTRICAL GOODS DISTRIBUTORS	55	(D)	45 901	323.7	2.0	473.9	0.3	0.1
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	32 260	38.0	0.7	691.3	..	..
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	14	3 484	3 138	724.2	8.1	865.6	0.8	1.3
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	51	24 353	22 371	32.4	3.0	53.2	11.4	..
HARDWARE WHOLESALERS	7	7 451	7 071	24.6	3.0	70.1	2.3	..
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	36	15 095	13 493	30.5	2.9	49.0	17.6	..
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	8	1 807	1 807	76.2	4.2	18.4	1.2	..
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	107	44 645	37 798	77.2	0.7	17.8	4.3	..
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	..	..	..	..	..	..	..	..
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	19	5 721	4 931	51.0	0.0	34.7	14.3	..
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	9	10 305	10 305	99.6	0.4	..	..	..
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	17	6 364	1 449	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	27	11 695	11 421	85.7	0.8	9.7	3.8	..
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	3 657	3 657	4.8	2.0	93.2	..	..
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	15	4 076	3 779	80.6	0.9	8.5	10.0	..
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	14	(D)	2 256	87.5	0.4	7.0	5.1	..
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	1	(D)	..	..	..	..	..	..
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	16	9 442	8 776	69.6	1.7	28.2	0.5	..
COAL WHOLESALERS	5	2 148	(D)	(D)	..	(D)	..	..
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	11	7 294	(D)	88.5	2.2	8.6	0.7	..
NONFERROUS METALS DISTRIBUTORS . . . . .	..	..	..	..	..	..	..	..
SCRAP, WASTE MATERIALS DEALERS	47	(D)	7 332	50.1	0.2	0.4	45.2	4.1
IRON, STEEL SCRAP DEALERS	12	(D)	2 292	64.7	..	..	35.3	..
WASTE MATERIALS DEALERS	35	9 336	5 040	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	13	(D)	18 689	1.3	..	76.5	22.2	..
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	25	51 742	51 583	1.4	0.2	95.8	2.6	..
BEER DISTRIBUTORS	18	17 818	17 659	3.7	0.5	92.8	3.0	..
WINES, DISTILLED SPIRITS WHOLESALERS	7	33 924	33 924	0.2	..	97.4	2.4	..
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	26	(D)	16 885	65.1	1.4	25.4	7.8	0.3
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	(D)	..
PRINTING AND FINE PAPER DISTRIBUTORS	4	(D)	(D)	(D)	..	(D)	(D)	..
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	15	7 840	7 834	49.9	1.4	39.3	8.7	0.7
STATIONERY, OFFICE SUPPLIES WHOLESALERS	5	1 042	1 042	79.6	3.6	9.7	7.1	..
FURNITURE, HOME FURNISHINGS WHOLESALERS	25	9 184	8 844	19.9	1.5	78.0	0.6	..
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	4 151	3 959	44.3	3.4	51.0	1.3	..
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	5 033	4 885	0.1	..	99.9	..	..
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	34	19 686	18 080	30.4	1.6	65.4	2.6	..
LUMBER, MILLWORK WHOLESALERS	17	10 967	10 085	22.6	2.4	71.9	3.1	..
CONSTRUCTION MATERIALS DISTRIBUTORS	17	8 719	7 995	1140.2	0.7	57.2	1.9	..
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	10	1 338	991	35.3	2.2	45.2	17.3	..
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	5 128	4 737	0.1	..	99.9	..	..
FARM SUPPLIES WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	..
JEWELRY WHOLESALERS	5	902	(D)	(D)	(D)	(D)	..	..
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	12	5 028	768	(V)	(V)	(V)	(V)	..
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	1	(D)	(D)	..	..	(D)	..	..
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	(D)	..	..	(D)	(D)	..
OTHER MERCHANT WHOLESALERS	19	8 210	6 925	14.8	0.5	67.3	17.4	..

Standard Notes: .. Represents zero. (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 15.5 to repair shops and 52.3 to retailers. ²Includes 26.1 to repair shops and 37.4 to retailers. ³Includes 6.9 to industrial and commercial users, 13.8 to contractors and builders, 1.5 to public utilities, and 1.5 to governmental bodies. ⁴Includes 3.7 to repair shops and 70.2 to retailers. ⁵Includes 2.1 to industrial and commercial users, 4.7 to contractors and builders, and 1.1 to governmental bodies. ⁶Includes 0.4 to repair shops and 90.9 to retailers. ⁷Includes 14.3 to industrial and commercial users, 3.6 to contractors and builders, 1.9 to public utilities, and 4.3 to governmental bodies. ⁸Includes 42.4 to repair shops and 23.2 to retailers. ⁹Includes 23.6 to contractors and builders and 6.7 to industrial and commercial users. ¹⁰Includes 18.4 to contractors and builders, and 4.2 to industrial and commercial users. ¹¹Includes 30.2 to contractors and builders, and 9.9 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
ATLANTA, GA., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 307	1 034 565	774 702	35.0	0.9	48.7	15.1	0.3
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	149	71 751	40 230	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	(D)	3 404	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	112	(D)	27 640	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	14	11 430	9 186	42.5	15.6	130.8	11.1	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	52	42 133	28 075	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	26	(D)	19 418	2.8	0.0	96.1	1.1	...
PAINT, VARNISH WHOLESALERS	8	1 744	1 305	34.1	16.9	40.0	9.0	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	18	(D)	7 352	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	77	73 709	46 832	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	26	(D)	14 681	6.1	1.1	67.7	23.1	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	44	48 742	24 384	(V)	(V)	(V)	(V)	(V)
FOOTWEAR WHOLESALERS	7	(D)	7 767	0.7	...	98.6	0.7	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	145	102 925	81 988	9.8	0.6	64.5	25.1	...
GENERAL-LINE GROCERY WHOLESALERS	6	(D)	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	6	337	(D)	...	...	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	6 361	(D)	(D)	...	(D)	(D)	...
CONFECTIONERY WHOLESALERS	8	1 636	1 235	...	...	97.6	2.4	...
FISH, SEAFOOD DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	15	7 348	6 519	47.2	4.4	34.2	14.2	...
FRESH FRUIT, VEGETABLE WHOLESALERS	58	36 393	23 575	(V)	(V)	(V)	(V)	(V)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	42	(D)	15 612	23.2	0.5	63.1	13.2	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	12	34 414	12 804	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS	8	31 604	9 994	(V)	(V)	(V)	(V)	(V)
GRAIN MERCHANTS	1	(D)	(D)	(D)	...	(D)	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	73	99 594	84 353	233.4	0.9	364.0	1.3	0.4
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	(D)	494.5	...	52.1	3.4	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	18 605	(D)	676.3	0.3	722.7	0.7	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	28	(D)	52 549	812.1	0.8	985.2	1.2	0.7
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	7 706	6 624	1031.3	3.7	1162.0	3.0	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	83	70 304	62 334	36.7	0.9	52.2	9.9	0.3
HARDWARE WHOLESALERS	22	(D)	22 480	22.6	1.4	74.0	1.3	0.7
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	43	(D)	32 524	46.7	0.8	34.7	17.8	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	18	(D)	7 330	36.2	...	62.9	0.9	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	283	143 858	115 934	76.7	0.4	17.7	5.1	0.1
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES;								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	43	12 829	10 146	52.0	...	30.8	17.1	0.1
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	16	20 351	20 314	96.9	0.0	0.9	1.0	0.6
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	74	33 036	24 039	87.9	0.3	3.7	8.1	...
INDUSTRIAL SUPPLIES DISTRIBUTORS	41	20 436	16 859	81.9	0.7	13.7	3.7	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	11	11 875	10 805	2.3	1.1	96.2	0.4	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	29	22 311	19 715	94.8	0.7	2.0	2.5	0.0
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	58	(D)	(D)	92.8	0.0	1.7	5.5	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	11	(D)	(D)	26.0	0.6	69.0	4.4	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	32	(D)	45 974	80.9	1.1	8.9	9.1	...
COAL WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	24	42 074	35 491	79.7	1.4	11.3	7.6	...
NONFERROUS METALS DISTRIBUTORS	6	(D)	(D)	90.7	...	...	9.3	...
SCRAP, WASTE MATERIALS DEALERS	56	(D)	30 251	59.2	0.2	0.2	37.5	2.9
IRON, STEEL SCRAP DEALERS	15	4 336	3 455	91.3	1.1	...	5.9	1.7
WASTE MATERIALS DEALERS	41	(D)	26 796	56.3	0.1	0.3	40.3	3.0
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	13	(D)	25 593	1.6	0.1	90.7	7.6	...
BEER, WINE, DISTILLED ALCOHOLIC-BEVERAGE WHOLESALERS	16	(D)	50 220	0.7	...	98.7	0.6	...
BEER DISTRIBUTORS	8	23 371	23 371	0.5	...	99.2	0.3	...
WINES, DISTILLED SPIRITS WHOLESALERS	8	(D)	26 849	0.9	...	98.3	0.8	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	41	34 039	28 857	65.3	0.7	11.1	22.6	0.3
FINE AND COARSE PAPER WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	(D)	(D)	50.6	...	1.9	47.5	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	19	9 975	8 549	37.7	0.0	26.5	34.7	1.1
STATIONERY, OFFICE SUPPLIES WHOLESALERS	14	(D)	10 429	94.2	...	4.0	1.8	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	48	33 974	27 933	8.0	0.2	69.7	21.3	0.8
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	9	3 739	3 634	40.7	0.5	48.2	10.6	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	39	30 235	24 299	3.1	0.1	73.0	22.9	0.9
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	67	51 194	34 903	(V)	(V)	(V)	12.2	...
LUMBER, MILLWORK WHOLESALERS	29	31 353	26 683	125.7	0.4	59.0	14.9	...
CONSTRUCTION MATERIALS DISTRIBUTORS	38	19 841	8 220	(V)	(V)	(V)	3.6	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	28	(D)	15 956	17.3	2.8	68.9	11.0	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	12	(D)	6 141	(V)	(V)	(V)	(V)	...
FARM SUPPLIES WHOLESALERS	15	37 491	18 528	(V)	(V)	(V)	(V)	...
JEWELRY WHOLESALERS	16	8 541	6 148	6.5	...	85.5	8.0	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	19	9 144	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	9	(D)	1 212	1.0	0.3	91.6	7.1	...
FLOWERS, BULBS, PLANTS WHOLESALERS	7	901	(D)	...	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	54	16 901	9 137	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 8.9 to repair shops and 22.0 to retailers. ²Includes 6.3 to industrial and commercial users, 15.3 to contractors and builders, 9.9 to public utilities, and 2.0 to governmental bodies. ³Includes 7.1 to repair shops and 56.9 to retailers. ⁴Includes 7.3 to industrial and commercial users, 24.1 to contractors and builders, 48.5 to public utilities, and 14.5 to governmental bodies. ⁵Includes 0.9 to repair shops and 1.2 to retailers. ⁶Includes 15.0 to industrial and commercial users, 43.9 to contractors and builders, 14.4 to public utilities, and 3.1 to governmental bodies. ⁷Includes 6.7 to repair shops and 16.0 to retailers. ⁸Includes 0.6 to industrial and commercial users, 4.1 to contractors and builders, 6.9 to public utilities, and 0.5 to governmental bodies. ⁹Includes 2.0 to repair shops and 83.2 to retailers. ¹⁰Includes 21.6 to industrial and commercial users, 3.8 to contractors and builders, 1.7 to public utilities, and 4.2 to governmental bodies. ¹¹Includes 51.9 to repair shops and 10.2 to retailers. ¹²Includes 5.7 to contractors and builders, and 20.0 to industrial and commercial users.

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To contractors and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
BALTIMORE, MD., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 697	1 061 015	872 136	33.3	1.1	52.5	11.2	1.9
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	143	57 939	41 281	19.0	5.8	157.3	17.7	0.2
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	22	(D)	5 382	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	104	(D)	32 514	14.8	5.2	258.5	21.5	(Z)
TIRE, TUBE WHOLESALERS	17	6 318	3 385	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	70	38 279	34 533	26.8	0.9	55.9	16.2	0.2
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	27	20 981	20 377	2.3	0.0	89.0	8.7	0.0
PAINT, VARNISH WHOLESALERS	21	4 781	2 729	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	22	12 517	11 427	68.8	0.7	2.6	27.5	0.4
DRY GOODS, APPAREL WHOLESALERS	98	(D)	37 380	9.6	2.0	86.0	1.7	0.7
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	36	(D)	11 774	28.6	0.4	64.4	4.9	1.7
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	47	(D)	13 490	1.4	5.2	92.8	0.3	0.3
FOOTWEAR WHOLESALERS	15	(D)	12 116	0.4	...	99.4	...	0.2
GROCERIES AND RELATED PRODUCTS WHOLESALERS	300	202 119	152 348	15.4	0.9	69.2	14.0	0.5
GENERAL-LINE GROCERY WHOLESALERS	11	53 738	37 441	5.7	...	94.3	0.0	...
DAIRY PRODUCTS DISTRIBUTORS	12	19 128	(D)	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	26	18 940	17 569	18.4	1.8	58.3	21.5	...
CONFECTIONERY WHOLESALERS	18	(D)	(D)	1.6	0.6	87.1	10.5	...
FISH, SEAFOOD DISTRIBUTORS	35	11 531	10 372	15.2	1.8	53.7	29.3	...
MEAT, MEAT PRODUCTS WHOLESALERS	33	(D)	20 826	20.0	0.5	67.1	10.7	1.7
FRESH FRUIT, VEGETABLE WHOLESALERS	88	35 824	32 384	14.0	1.6	64.0	20.3	0.1
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	77	33 573	26 892	28.7	0.5	51.6	17.9	1.3
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	17	18 193	16 664	46.9	...	0.1	17.0	36.0
COTTON MERCHANTS	1	(D)	(D)	(D)	...	...	(D)	(D)
GRAIN MERCHANTS	7	9 885	(D)	(D)	...	...	(D)	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	4	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	5	(D)	(D)	(D)	...	(D)	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	78	90 462	87 267	33.3	0.6	464.8	0.8	0.5
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	12	(D)	(D)	589.0	...	6.8	2.2	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	23	(D)	(D)	59.8	0.3	837.9	2.0	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	19	(D)	45 539	9.8	0.5	1088.7	...	1.0
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	24	8 778	7 755	148.0	2.2	49.0	0.8	0.0
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	87	42 590	36 490	35.1	0.7	49.6	14.4	0.2
HARDWARE WHOLESALERS	28	(D)	11 154	27.7	0.9	53.5	17.9	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	42	(D)	20 411	32.9	0.6	50.7	15.8	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	17	4 925	4 925	60.6	1.0	36.5	0.6	1.3
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	289	145 209	116 884	71.8	1.0	14.2	11.6	1.4
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	35	9 600	8 761	42.9	1.7	49.3	6.0	0.1
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	15	(D)	26 934	95.7	0.3	3.7	0.2	0.1
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	60	(D)	13 271	85.5	0.4	4.7	8.2	1.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	59	27 412	24 178	81.0	0.7	9.1	9.2	0.0
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	7	(D)	1 336	(V)	(V)	(V)	(V)	(V)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	23	12 960	11 851	65.6	1.4	25.3	7.3	0.4
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	59	(D)	21 655	52.0	0.1	7.3	39.3	1.3
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	31	(D)	8 893	47.5	4.8	32.4	2.9	12.4
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	51	(D)	37 728	82.3	0.4	3.9	10.9	2.5
COAL WHOLESALERS	10	(D)	6 280	64.4	0.2	3.7	21.2	10.5
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	29	(D)	20 827	84.1	0.6	4.8	10.5	...
NONFERROUS METALS DISTRIBUTORS	12	(D)	10 621	89.4	...	2.4	5.5	2.7
SCRAP, WASTE MATERIALS DEALERS	93	41 643	34 690	80.4	0.1	1.6	5.5	12.4
IRON, STEEL SCRAP DEALERS	26	15 331	14 685	91.2	0.1	0.5	2.8	5.4
WASTE MATERIALS DEALERS	67	26 312	20 005	72.4	0.1	2.4	7.6	17.5
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	32	(D)	46 154	1.3	0.1	77.5	21.0	0.1
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	32	(D)	75 358	0.8	0.1	98.8	0.3	...
BEER DISTRIBUTORS	18	11 463	11 148	2.1	0.4	96.4	1.1	...
WINES, DISTILLED SPIRITS WHOLESALERS	14	(D)	64 210	0.6	...	99.2	0.2	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	72	36 676	33 443	43.5	0.3	20.0	36.1	0.1
FINE AND COARSE PAPER WHOLESALERS	4	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	12	(D)	8 294	35.7	...	17.7	46.6	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	33	12 879	12 322	35.7	0.5	36.3	27.4	0.1
STATIONERY, OFFICE SUPPLIES WHOLESALERS	23	7 373	(D)	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	54	29 071	23 536	16.6	0.7	78.0	4.4	0.3
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	17	(D)	9 374	36.4	1.5	61.4	0.7	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	37	(D)	14 162	3.4	0.2	89.0	6.9	0.5
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	76	48 160	36 024	43.1	1.6	49.7	5.6	0.0
LUMBER, MILLWORK WHOLESALERS	39	37 665	27 132	39.2	2.1	52.9	5.1	0.1
CONSTRUCTION MATERIALS DISTRIBUTORS	37	10 495	8 892	53.2	0.1	39.6	7.1	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	34	12 026	10 727	35.8	1.5	45.9	15.2	1.6
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	14	(D)	8 233	8.7	3.7	84.1	1.2	2.3
FARM SUPPLIES WHOLESALERS	14	14 396	13 171	4.4	2.7	62.0	29.1	1.8
JEWELRY WHOLESALERS	16	(D)	6 113	1.3	3.8	79.9	15.0	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	24	13 460	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	13	(D)	(D)	(V)	(V)	(V)	(V)	(V)
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	675	...	...	93.6	6.4	...
OTHER MERCHANT WHOLESALERS	82	42 606	19 670	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 20.1 to repair shops and 37.2 to retailers. ²Includes 21.4 to repair shops and 37.1 to retailers. ³Includes 9.9 to industrial and commercial users, 16.4 to contractors and builders, 3.9 to public utilities, and 3.1 to governmental bodies. ⁴Includes 3.6 to repair shops and 61.1 to retailers. ⁵Includes 28.1 to industrial and commercial users, 46.7 to contractors and builders, and 14.2 to governmental bodies. ⁶Includes 2.7 to repair shops and 6.1 to retailers. ⁷Includes 16.4 to industrial and commercial users, 33.5 to contractors and builders, 6.5 to public utilities, and 3.4 to governmental bodies. ⁸Includes 2.0 to repair shops and 35.9 to retailers. ⁹Includes 1.3 to industrial and commercial users, 5.4 to contractors and builders, 2.7 to public utilities, and 0.4 to governmental bodies. ¹⁰Includes 0.1 to repair shops and 88.5 to retailers. ¹¹Includes 29.2 to industrial and commercial users, 3.0 to contractors and builders, 0.7 to public utilities, and 15.0 to governmental bodies. ¹²Includes 31.3 to repair shops and 17.7 to retailers. ¹³Includes 22.9 to contractors and builders, and 20.2 to industrial and commercial users. ¹⁴Includes 16.8 to contractors and builders, and 22.9 to industrial and commercial users. ¹⁵Includes 41.4 to contractors and builders, and 11.7 to industrial and commercial users.

Table 4B—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
BIRMINGHAM, ALA., SMSA								
MERCHANT WHOLESALERS, TOTAL	631	528 429	434 310	35.4	0.8	54.3	9.2	0.3
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	71	31 947	19 281	(V)	(V)	(V)	(V)	...
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	8	(D)	3 569	68.1	9.9	22.0	0.0	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	55	(D)	12 227	(V)	(V)	(V)	(V)	...
TIRE, TUBE WHOLESALERS	8	4 246	3 485	14.1	...	62.7	23.2	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	21	19 755	17 645	9.7	1.2	84.6	4.5	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	13	(D)	17 150	9.6	1.2	86.2	3.0	...
PAINT, VARNISH WHOLESALERS	4	378	(D)	20.6	2.9	33.9	42.6	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	4	(D)	(D)	...	...	...	(D)	...
DRY GOODS, APPAREL WHOLESALERS	24	9 824	8 426	2.2	0.8	90.8	6.2	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	(D)	2.9	1.9	73.2	22.0	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	12	(D)	3 641	1.0	0.8	97.8	0.4	...
FOOTWEAR WHOLESALERS	3	(D)	(D)	(D)	...	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	79	81 141	73 780	6.3	0.6	67.3	25.8	...
GENERAL-LINE GROCERY WHOLESALERS	5	27 787	27 787	0.4	1.3	98.3	...	...
DAIRY PRODUCTS DISTRIBUTORS	3	2 302	(D)	43.1	...	20.2	36.7	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	8	5 822	5 821	2.9	...	14.2	82.9	...
CONFECTIONERY WHOLESALERS	4	(D)	(D)	...	...	(D)	(D)	...
FISH, SEAFOOD DISTRIBUTORS	3	2 308	2 308	9.0	3.0	76.3	11.7	...
MEAT, MEAT PRODUCTS WHOLESALERS	6	7 905	6 785	6.2	...	88.1	5.7	...
FRESH FRUIT, VEGETABLE WHOLESALERS	26	19 903	14 836	2.2	...	28.6	69.2	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	(D)	13 375	18.4	0.2	66.4	15.0	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	4	3 248	(D)	(D)	(D)	...	(D)	(D)
COTTON MERCHANTS	1	(D)	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	(D)	(D)	(D)	...	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	40	53 063	46 850	31.0	0.8	46.9	3.5	0.8
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	(D)	(D)	...	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	6 683	6 683	59.1	0.3	6.6	2.0	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	14	(D)	27 237	7.8	0.7	84.1	4.9	1.4
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	9	(D)	(D)	46.9	4.8	104.7	0.6	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	36	61 050	57 578	34.3	0.1	60.7	4.9	...
HARDWARE WHOLESALERS	10	(D)	39 758	25.6	0.1	69.8	4.5	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	11 545	53.7	0.3	37.0	9.0	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	11	(D)	6 275	53.4	...	46.6	0.0	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	142	73 967	56 464	87.5	0.5	7.1	4.9	0.0
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	17	6 944	3 645	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	20	25 469	20 301	98.6	0.4	1.0	0.0	0.0
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	28	10 157	7 788	87.7	0.0	1.5	10.8	...
INDUSTRIAL SUPPLIES DISTRIBUTORS	33	16 201	13 455	90.3	0.7	7.9	1.1	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	17	(D)	5 765	90.2	...	8.5	1.3	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	23	(D)	5 053	60.5	0.0	18.0	21.5	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	29	(D)	24 515	89.4	1.2	3.5	3.6	2.3
COAL WHOLESALERS	8	4 061	(D)	97.7	0.1	2.2	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	17	20 208	19 469	88.2	1.4	3.5	4.0	2.9
NONFERREROUS METALS DISTRIBUTORS	4	(D)	(D)	(D)	...	(D)	(D)	...
SCRAP, WASTE MATERIALS DEALERS	33	(D)	26 534	92.5	0.8	0.3	5.8	0.6
IRON, STEEL SCRAP DEALERS	22	26 017	23 836	94.7	0.9	0.2	3.5	0.7
WASTE MATERIALS DEALERS	11	(D)	2 698	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	14 734	...	...	96.0	4.0	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	9	10 241	10 241	0.5	...	99.5	...	...
BEER DISTRIBUTORS	9	10 241	10 241	0.5	...	99.5	...	...
WINES, DISTILLED SPIRITS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	19	13 394	10 790	45.5	0.6	49.5	4.4	...
FINE AND COARSE PAPER WHOLESALERS	3	2 285	(D)	(D)	(D)	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	3 594	2 703	50.1	...	49.9	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	4 844	4 634	17.2	0.6	73.9	8.3	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	4	2 671	(D)	86.6	...	11.5	1.9	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	16	(D)	5 803	39.2	2.9	53.1	4.8	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	4 163	4 163	48.7	0.8	43.8	6.7	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	8	(D)	1 640	(V)	(V)	(V)	(V)	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	36	42 268	33 570	113.2	0.3	80.2	6.3	...
LUMBER, MILLWORK WHOLESALERS	24	38 205	30 934	12.7	0.2	86.5	5.8	...
CONSTRUCTION MATERIALS DISTRIBUTORS	14	4 063	2 636	(V)	(V)	(V)	(V)	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	10	2 926	2 399	0.0	...	99.5	0.5	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	4	(D)	(D)	...	(D)	(D)	(D)	...
FARM SUPPLIES WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
JEWELRY WHOLESALERS	9	2 527	2 527	2.3	2.3	95.4	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	12	5 349	1 713	(V)	(V)	(V)	(V)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	(D)	...	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	18	15 593	(D)	...	(D)	(D)	(D)	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 2.5 to repair shops and 19.5 to retailers. ²Includes 4.3 to repair shops and 58.4 to retailers. ³Includes 7.6 to industrial and commercial users, 15.9 to contractors and builders, 4.3 to public utilities, and 3.1 to governmental bodies. ⁴Includes 4.1 to repair shops and 59.8 to retailers. ⁵Includes 22.9 to industrial and commercial users, 47.6 to contractors and builders, 13.7 to public utilities, and 6.9 to governmental bodies. ⁶Includes 1.3 to repair shops and 5.3 to retailers. ⁷Includes 0.9 to industrial and commercial users, 6.5 to contractors and builders, 0.8 to public utilities, and 0.7 to governmental bodies. ⁸Includes 1.4 to repair shops and 82.6 to retailers. ⁹Includes 23.5 to industrial and commercial users, 3.3 to contractors and builders, 3.5 to public utilities, and 16.6 to governmental bodies. ¹⁰Includes 44.1 to repair shops and 3.6 to retailers. ¹¹Includes 10.1 to contractors and builders, and 3.1 to industrial and commercial users. ¹²Includes 6.0 to contractors and builders, and 1.6 to industrial and commercial users.

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Share of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
BOSTON, MASS., SMSA								
MERCHANT WHOLESALERS, TOTAL	4 080	2 704 198	2 123 991	38.4	1.1	44.4	14.4	1.7
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	273	98 297	59 237	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	34	(D)	1 777	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	209	64 138	46 758	9.0	2.6	149.0	38.6	0.8
TIRE, TUBE WHOLESALERS	30	(D)	10 702	15.0	3.3	241.6	40.1	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	156	99 747	84 036	31.5	0.9	48.7	17.1	1.8
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	50	43 183	41 147	5.6	0.5	91.1	2.6	0.2
PAINT, VARNISH WHOLESALERS	23	7 008	6 851	29.3	7.3	38.1	24.5	0.8
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	83	49 556	36 038	61.5	0.1	2.4	32.3	3.7
DRY GOODS, APPAREL WHOLESALERS	331	197 111	149 967	13.9	0.9	72.4	11.7	1.1
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	109	48 167	41 558	48.4	1.2	14.8	34.3	1.3
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	137	67 582	55 097	1.0	0.4	96.1	2.2	0.5
FOOTWEAR WHOLESALERS	85	81 362	53 312	(V)	(V)	(V)	(V)	(V)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	623	532 398	427 662	21.3	0.7	54.1	23.4	0.5
GENERAL-LINE GROCERY WHOLESALERS	26	89 423	50 978	(V)	(V)	(V)	(V)	(V)
DAIRY PRODUCTS DISTRIBUTORS	24	10 724	7 277	38.0	2.3	40.9	18.8	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	32	25 521	23 912	1.6	0.5	82.5	15.4	...
CONFECTIONERY WHOLESALERS	30	(D)	8 042	2.3	0.2	66.3	31.2	...
FISH, SEAFOOD DISTRIBUTORS	60	(D)	28 815	6.6	1.7	63.3	28.4	...
MEAT, MEAT PRODUCTS WHOLESALERS	143	205 422	188 692	35.9	0.3	38.9	24.1	0.8
FRESH FRUIT, VEGETABLE WHOLESALERS	139	66 623	54 921	10.1	0.4	45.4	42.6	1.5
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	169	90 183	65 025	17.8	1.9	58.0	22.2	0.1
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	114	211 906	158 114	82.6	...	1.2	11.6	4.6
COTTON MERCHANTS	4	(D)	(D)	(D)	...	...	...	(D)
GRAIN MERCHANTS	5	(D)	(D)	(D)	...	(D)	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	103	180 636	135 710	85.4	...	0.0	9.6	5.0
ELECTRICAL GOODS DISTRIBUTORS	202	212 861	188 865	340.3	3.3	451.5	3.5	1.4
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	7 581	577.4	1.5	621.1	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	80	(D)	41 774	772.2	2.0	823.2	2.6	0.0
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	47	(D)	84 485	916.9	1.6	1077.7	2.6	1.2
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	67	64 486	55 025	1147.0	7.1	1237.1	6.0	2.8
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	249	126 935	104 099	30.2	2.1	52.1	15.4	0.2
HARDWARE WHOLESALERS	65	(D)	34 017	30.7	3.0	59.5	6.7	0.1
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	144	71 186	57 072	27.4	1.5	48.9	22.1	0.1
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	40	(D)	13 010	41.0	2.8	46.2	9.1	0.9
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	636	264 302	212 794	81.8	0.6	7.8	8.0	1.8
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	76	18 028	16 230	53.2	0.3	25.9	16.9	3.7
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	39	33 417	31 646	95.7	0.2	1.6	2.5	0.0
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	170	80 482	55 246	82.6	0.4	6.4	7.3	3.3
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	129	40 169	33 370	80.4	0.4	5.7	13.0	0.5
INDUSTRIAL SUPPLIES DISTRIBUTORS	9	(D)	2 567	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	80	32 376	26 265	95.9	1.0	2.7	2.3	0.1
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	119	49 367	42 408	84.3	0.1	5.1	7.8	2.7
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	14	(D)	5 062	30.4	6.3	40.8	22.5	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	107	137 143	85 400	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	11	24 692	11 812	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS	68	81 914	52 153	(V)	(V)	(V)	(V)	(V)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	28	30 537	21 435	62.5	0.2	1.1	33.9	2.3
NONFERROUS METALS DISTRIBUTORS	283	102 028	85 579	69.6	0.4	0.5	19.8	9.7
SCRAP, WASTE MATERIALS DEALERS	74	(D)	14 751	39.6	0.0	0.2	33.1	27.1
IRON, STEEL SCRAP DEALERS	209	(D)	70 828	75.7	0.5	0.6	17.1	6.1
WASTE MATERIALS DEALERS	57	(D)	67 313	1.4	0.5	87.7	10.4	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	41	119 875	101 958	6.0	...	87.5	6.0	0.5
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	16	27 496	26 207	15.5	...	84.3	0.2	...
BEER DISTRIBUTORS	25	92 379	75 751	2.7	...	88.7	8.0	0.6
WINES, DISTILLED SPIRITS WHOLESALERS	165	93 090	82 189	44.5	0.2	29.5	24.6	1.2
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	8	15 737	14 482	25.6	...	2.0	72.4	...
FINE AND COARSE PAPER WHOLESALERS	21	(D)	15 426	43.4	...	50.4	3.9	2.3
PRINTING AND FINE PAPER DISTRIBUTORS	82	47 981	43 877	44.0	0.2	35.4	18.9	1.5
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	54	(D)	8 404	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	129	70 415	61 222	9.2	1.3	85.4	4.1	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	51	(D)	10 356	40.8	4.4	48.6	6.2	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	78	(D)	50 366	2.4	0.7	93.2	3.7	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	148	109 842	88 187	1338.6	0.6	58.5	2.3	0.0
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	70	72 454	61 421	1425.8	0.2	73.0	1.0	...
LUMBER, MILLWORK WHOLESALERS	78	37 388	26 766	1567.8	1.4	25.5	5.2	0.1
CONSTRUCTION MATERIALS DISTRIBUTORS	90	38 861	33 319	19.2	2.0	68.9	9.8	0.1
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	36	25 268	20 315	39.2	3.4	56.7	0.7	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	15	7 575	5 665	59.6	5.0	29.4	6.0	...
FARM SUPPLIES WHOLESALERS	82	22 329	13 179	(V)	(V)	(V)	(V)	(V)
JEWELRY WHOLESALERS	51	(D)	10 787	(V)	(V)	(V)	(V)	(V)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	24	(D)	7 283	0.1	5.2	82.0	12.7	0.0
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	23	5 132	3 635	...	0.9	84.3	14.8	...
FLOWERS, BULBS, PLANTS WHOLESALERS	245	114 604	73 186	(V)	(V)	(V)	(V)	(V)
OTHER MERCHANT WHOLESALERS								

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 28.2 to repair shops and 20.9 to retailers. ²Includes 23.4 to repair shops and 18.2 to retailers. ³Includes 19.1 to industrial and commercial users, 15.1 to contractors and builders, 4.5 to public utilities, and 1.5 to governmental bodies. ⁴Includes 1.8 to repair shops and 49.8 to retailers. ⁵Includes 14.5 to industrial and commercial users, 49.7 to contractors and builders, 8.7 to public utilities, and 4.5 to governmental bodies. ⁶Includes 1.2 to repair shops and 19.9 to retailers. ⁷Includes 25.3 to industrial and commercial users, 35.3 to contractors and builders, 8.5 to public utilities, and 3.1 to governmental bodies. ⁸Includes 2.5 to repair shops and 20.6 to retailers. ⁹Includes 0.8 to industrial and commercial users, 10.5 to contractors and builders, 5.2 to public utilities, and 0.5 to governmental bodies. ¹⁰Includes 0.4 to repair shops and 77.4 to retailers. ¹¹Includes 43.3 to industrial and commercial users, 2.0 to contractors and builders, and 1.6 to governmental bodies. ¹²Includes 3.7 to repair shops and 33.5 to retailers. ¹³Includes 21.6 to contractors and builders, and 17.0 to industrial and commercial users. ¹⁴Includes 11.0 to contractors and builders, and 14.8 to industrial and commercial users. ¹⁵Includes 45.9 to contractors and builders, and 22.0 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organizations (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
BUFFALO, N. Y., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 399	942 320	783 120	37.6	1.6	45.8	10.4	4.6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	109	40 004	31 899	13.6	1.7	151.6	33.0	0.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	20	8 140	5 911	24.1	0.2	269.3	6.4	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	85	30 110	24 234	8.6	1.9	347.5	41.9	0.1
TIRE, TUBE WHOLESALERS	4	1 754	1 754	47.2	4.6	448.2	...	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	58	38 794	32 214	14.7	0.9	79.7	3.5	1.2
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	27	28 512	26 017	3.4	0.0	94.8	0.4	1.4
PAINT, VARNISH WHOLESALERS	10	2 600	2 388	36.9	11.3	41.1	10.7	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	21	7 682	3 809	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	26	6 639	5 275	4.8	0.2	90.6	4.4	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	8	2 447	2 397	3.9	...	85.6	10.5	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	18	4 192	3 876	5.4	0.3	93.7	0.6	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	207	148 975	109 294	16.3	0.8	70.5	12.4	0.0
GENERAL-LINE GROCERY WHOLESALERS	12	54 368	39 746	12.3	...	87.7	0.0	...
DAIRY PRODUCTS DISTRIBUTORS	22	11 382	4 772	(V)	(V)	(V)	(V)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	11 694	11 654	5.8	...	51.0	43.2	...
CONFECTIONERY WHOLESALERS	13	(D)	3 651	...	...	99.3	0.7	...
FISH, SEAFOOD DISTRIBUTORS	8	(D)	2 990	(V)	(V)	(V)	(V)	...
MEAT, MEAT PRODUCTS WHOLESALERS	33	(D)	13 960	51.4	2.8	34.0	11.8	...
FRESH FRUIT, VEGETABLE WHOLESALERS	56	27 792	21 325	4.3	0.3	84.7	10.7	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	56	20 639	12 196	(V)	(V)	(V)	(V)	(V)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	18	130 446	124 366	56.2	...	1.7	15.8	26.3
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	16	(D)	(D)	55.4	...	1.8	16.0	26.8
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	76	66 222	54 873	528.2	8.3	651.5	1.6	0.4
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	9 711	(D)	...	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	21	13 240	(D)	774.7	0.6	823.9	0.8	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	27	38 404	33 448	5.8	13.3	1078.2	2.1	0.6
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	21	4 867	2 796	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	68	39 701	34 137	39.3	1.6	48.7	10.1	0.3
HARDWARE WHOLESALERS	18	(D)	9 101	48.2	3.2	47.7	0.9	0.0
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	39	23 104	20 854	36.5	1.1	46.3	15.9	0.2
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	11	(D)	4 182	34.0	0.4	62.2	1.6	1.8
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	260	102 626	87 326	70.9	0.8	20.8	6.3	1.2
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	40	6 713	5 886	54.3	0.2	30.5	14.8	0.2
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	18	16 705	15 737	98.6	0.2	0.5	0.7	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	70	26 271	19 663	76.3	0.9	4.1	15.8	2.9
INDUSTRIAL SUPPLIES DISTRIBUTORS	61	24 018	20 673	90.3	1.4	2.1	3.8	2.4
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	11	(D)	13 708	4.0	1.1	94.9	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	30	7 877	7 106	82.2	0.2	17.5	0.1	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	26	5 635	(D)	65.2	1.3	18.5	15.0	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	4	(D)	(D)	(D)	(D)	...	(D)	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	43	51 629	44 431	92.0	0.6	5.6	1.7	0.1
COAL WHOLESALERS	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	31	41 354	36 075	91.3	0.6	6.6	1.4	0.1
NONFERROUS METALS DISTRIBUTORS	6	(D)	(D)	(D)	...	(D)	(D)	...
SCRAP, WASTE MATERIALS DEALERS	102	29 802	24 156	73.9	0.7	1.4	23.3	0.7
IRON, STEEL SCRAP DEALERS	49	(D)	11 601	64.0	0.8	0.2	34.3	0.7
WASTE MATERIALS DEALERS	53	(D)	12 555	82.8	0.7	2.6	13.2	0.7
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	22	(D)	25 312	1.3	0.6	92.5	5.6	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	55	74 203	72 575	2.3	0.2	96.6	0.9	...
BEER DISTRIBUTORS	42	37 295	35 936	0.3	...	97.7	1.7	...
WINES, DISTILLED SPIRITS WHOLESALERS	13	36 908	36 639	4.2	...	95.8	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	40	25 496	21 905	65.4	0.6	26.2	7.7	0.1
FINE AND COARSE PAPER WHOLESALERS	3	9 055	8 855	93.0	0.3	5.2	1.5	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	3 493	3 493	17.8	0.0	81.1	1.1	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	21	8 848	7 121	45.8	1.1	33.3	19.4	0.4
STATIONERY, OFFICE SUPPLIES WHOLESALERS	11	3 463	2 436	90.9	0.8	2.8	5.5	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	47	21 405	18 480	20.4	0.8	66.9	11.9	0.0
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	12	2 348	2 255	57.5	3.3	30.7	8.4	0.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	35	19 057	16 225	15.2	0.5	71.9	12.4	0.0
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	89	57 743	42 378	1134.6	1.7	59.4	2.8	1.5
LUMBER, MILLWORK WHOLESALERS	46	41 722	30 384	1228.2	1.7	66.2	1.9	2.0
CONSTRUCTION MATERIALS DISTRIBUTORS	43	16 021	11 994	1351.0	1.5	42.2	5.3	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	29	(D)	7 570	23.6	2.3	61.1	8.9	4.1
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	29	6 522	5 186	...	...	100.0	...	...
FARM SUPPLIES WHOLESALERS	17	37 636	27 211	21.7	10.1	26.9	40.6	0.7
JEWELRY WHOLESALERS	29	(D)	3 845	0.5	0.8	90.1	8.6	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	18	(D)	(D)	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	6	552	(D)	(V)	(V)	(V)	(V)	(V)
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	49	11 212	8 391	49.2	1.4	36.0	13.4	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 25.1 to repair shops and 26.5 to retailers. ²Includes 9.0 to repair shops and 60.3 to retailers. ³Includes 28.1 to repair shops and 19.4 to retailers. ⁴Includes 37.8 to repair shops and 10.4 to retailers. ⁵Includes 9.6 to industrial and commercial users, 16.3 to contractors and builders, 1.7 to public utilities, and 0.6 to governmental bodies. ⁶Includes 3.9 to repair shops and 57.6 to retailers. ⁷Includes 25.1 to industrial and commercial users, 43.8 to contractors and builders, and 0.6 to public utilities, and 1.2 to governmental bodies. ⁸Includes 3.2 to repair shops and 20.7 to retailers. ⁹Includes 0.5 to industrial and commercial users, 4.7 to contractors and builders, 0.3 to public utilities, and 0.3 to governmental bodies. ¹⁰Includes 0.8 to repair shops and 77.3 to retailers. ¹¹Includes 15.6 to contractors and builders, and 19.0 to industrial and commercial users. ¹²Includes 8.8 to contractors and builders, and 19.5 to industrial and commercial users. ¹³Includes 33.3 to contractors and builders, and 17.6 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
CHICAGO, ILL., SMSA								
MERCHANT WHOLESALERS, TOTAL	8 118	7 352 197	5 613 397	37.8	1.0	42.7	16.4	2.1
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	634	(D)	162 457	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	91	(D)	19 382	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	492	(D)	125 024	9.8	2.2	149.1	36.1	2.0
TIRE, TUBE WHOLESALERS	51	20 883	18 051	11.6	12.2	254.0	22.2	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	388	309 175	208 146	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	164	(D)	139 885	12.6	1.4	74.0	11.7	3.3
PAINT, VARNISH WHOLESALERS	85	(D)	17 338	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	139	(D)	50 923	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	404	(D)	168 051	11.3	1.7	75.7	10.8	0.5
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	139	(D)	73 429	23.2	2.5	55.9	18.4	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	237	(D)	84 328	2.4	1.1	90.4	5.1	1.0
FOOTWEAR WHOLESALERS	28	13 984	10 294	0.0	0.3	95.7	4.0	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 268	1 790 669	1 254 890	16.3	0.6	55.7	26.9	0.5
GENERAL-LINE GROCERY WHOLESALERS	33	(D)	324 389	3.0	0.0	92.0	4.5	0.5
DAIRY PRODUCTS DISTRIBUTORS	119	(D)	151 653	28.2	0.4	50.0	21.0	0.4
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	94	(D)	107 044	9.9	0.2	31.9	55.0	3.0
CONFECTIONERY WHOLESALERS	81	(D)	32 330	3.8	0.4	70.0	25.6	0.2
FISH, SEAFOOD DISTRIBUTORS	34	57 668	31 867	(V)	(V)	(V)	(V)	(V)
MEAT, MEAT PRODUCTS WHOLESALERS	312	518 345	298 516	(V)	(V)	(V)	(V)	(V)
FRESH FRUIT, VEGETABLE WHOLESALERS	266	183 829	157 581	10.0	0.3	40.9	48.8	0.0
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	329	226 212	151 508	39.9	1.1	39.5	20.4	0.1
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	74	(D)	341 948	72.8	0.2	2.4	13.3	11.3
COTTON MERCHANTS	3	(D)	(D)	(D)	...	...	...	...
GRAIN MERCHANTS	29	280 847	241 593	66.8	0.3	3.3	13.8	15.8
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	11	(D)	(D)	(V)	(V)	(V)	(V)	(V)
MISCELLANEOUS FARM PRODUCTS DEALERS	31	59 266	57 504	91.5	0.1	0.0	7.2	1.2
ELECTRICAL GOODS DISTRIBUTORS	379	652 745	520 191	337.6	1.2	451.1	6.8	3.3
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	38	106 208	(D)	267.7	1.0	629.9	1.4	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	145	165 063	(D)	768.4	0.4	8 9.9	14.4	6.9
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	92	(D)	245 588	9 8.2	1.4	1089.1	1.0	0.3
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	104	(D)	31 028	1129.5	5.6	1236.4	16.9	11.6
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	418	278 988	212 581	34.9	1.4	47.8	9.3	6.6
HARDWARE WHOLESALERS	161	(D)	94 748	35.1	1.1	57.7	5.3	0.8
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	202	117 564	89 736	36.9	1.7	45.4	16.0	0.0
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	55	(D)	28 097	27.7	1.1	22.9	1.3	47.0
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	1 365	699 880	522 127	68.3	0.5	12.7	13.5	5.0
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	150	58 475	43 257	(V)	(V)	(V)	(V)	(V)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	50	(D)	27 046	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	359	178 093	130 903	68.8	0.3	5.6	18.9	6.4
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	332	164 029	126 349	72.1	0.4	7.4	19.3	0.8
INDUSTRIAL SUPPLIES DISTRIBUTORS	41	(D)	30 228	0.2	1.2	56.2	1.5	40.9
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	195	106 187	76 368	79.8	0.2	7.4	8.2	4.4
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	188	(D)	58 082	77.6	0.2	13.5	8.6	0.1
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	50	38 811	29 894	78.9	3.3	13.2	3.1	1.5
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	328	571 735	449 568	82.7	0.7	4.0	11.4	1.2
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	34	(D)	48 816	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS	242	411 926	357 502	85.7	0.1	2.2	11.4	0.6
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	52	(D)	43 250	85.9	...	1.5	11.6	0.0
NONFERROUS METALS DISTRIBUTORS	417	236 350	215 628	83.8	0.1	0.5	15.4	0.2
SCRAP, WASTE MATERIALS DEALERS	186	(D)	154 161	86.5	0.0	0.4	13.1	0.0
IRON, STEEL SCRAP DEALERS	231	(D)	61 467	77.4	0.3	0.6	21.0	0.7
WASTE MATERIALS DEALERS	62	(D)	160 601	1.7	0.0	92.5	5.8	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	232	338 249	313 248	0.1	0.1	90.3	9.5	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	160	(D)	93 800	0.3	0.1	98.3	1.3	...
BEER DISTRIBUTORS	72	(D)	219 448	0.0	0.1	86.9	13.0	...
WINES, DISTILLED SPIRITS WHOLESALERS	299	(D)	232 387	71.5	0.2	15.2	12.8	0.3
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	12	(D)	3 466	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	43	(D)	111 018	84.2	0.0	11.7	4.1	...
PRINTING AND FINE PAPER DISTRIBUTORS	143	94 308	80 173	54.0	0.4	22.3	23.1	0.2
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	101	46 935	37 730	75.9	0.5	9.8	12.6	1.2
STATIONERY, OFFICE SUPPLIES WHOLESALERS	334	(D)	144 373	21.8	1.7	64.9	11.5	0.1
FURNITURE, HOME FURNISHINGS WHOLESALERS	125	56 996	45 980	45.2	1.3	46.5	6.9	0.1
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	209	(D)	98 393	10.8	1.9	73.6	13.6	0.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	429	318 087	251 167	1345.3	1.1	44.7	8.6	0.3
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	226	205 099	158 447	1440.3	1.2	48.8	9.3	0.4
LUMBER, MILLWORK WHOLESALERS	194	112 988	92 720	1553.6	0.8	37.7	7.6	0.3
CONSTRUCTION MATERIALS DISTRIBUTORS	173	(D)	77 431	16.1	2.7	54.6	25.9	0.7
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	85	(D)	23 826	(V)	(V)	(V)	(V)	(V)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	57	(D)	33 739	22.3	3.8	22.9	48.6	2.4
FARM SUPPLIES WHOLESALERS	145	(D)	50 503	3.4	1.6	74.5	20.5	0.0
JEWELRY WHOLESALERS	102	(D)	87 529	(V)	(V)	(V)	(V)	(V)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	80	26 897	23 764	3.5	4.0	63.6	27.6	0.5
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	40	(D)	(D)	1.2	1.6	61.1	35.9	0.2
FLOWERS, BULBS, PLANTS WHOLESALERS	414	(D)	(D)	(V)	(V)	(V)	(V)	(V)
OTHER MERCHANT WHOLESALERS								

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 26.0 to repair shops and 23.0 to retailers. ²Includes 17.1 to repair shops and 36.9 to retailers. ³Includes 12.6 to industrial and commercial users, 11.0 to contractors and builders, 12.1 to public utilities, and 1.8 to governmental bodies. ⁴Includes 3.2 to repair shops and 47.8 to retailers. ⁵Includes 29.9 to industrial and commercial users, 29.1 to contractors and builders, 0.8 to public utilities, and 7.9 to governmental bodies. ⁶Includes 3.4 to repair shops and 26.5 to retailers. ⁷Includes 16.2 to industrial and commercial users, 18.0 to contractors and builders, 32.9 to public utilities, and 1.3 to governmental bodies. ⁸Includes 2.9 to repair shops and 7.0 to retailers. ⁹Includes 4.0 to industrial and commercial users, 2.8 to contractors and builders, 0.5 to public utilities, and 0.8 to governmental bodies. ¹⁰Includes 1.0 to repair shops and 88.1 to retailers. ¹¹Includes 27.2 to industrial and commercial users, 0.4 to contractors and builders, and 2.0 to governmental bodies. ¹²Includes 22.7 to repair shops and 13.7 to retailers. ¹³Includes 24.6 to contractors and builders, and 20.6 to industrial and commercial users. ¹⁴Includes 14.9 to contractors and builders, and 25.4 to industrial and commercial users. ¹⁵Includes 41.1 to contractors and builders, and 12.5 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer						
	Establish- ments (number)	Sales (\$1,000)	Total (\$1,000)	Percentage distribution					
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)	
CINCINNATI-OHIO-KY., SMSA									
MERCHANT WHOLESALERS, TOTAL	1 285	863 642	686 043	39.3	1.4	45.5	13.0	0.8	
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	124	36 942	27 889	9.8	5.2	152.8	31.5	0.7	
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	13	4 266	1 481	(V)	(V)	(V)	(V)	(V)	
AUTOMOTIVE EQUIPMENT WHOLESALERS	99	28 297	23 139	7.1	2.9	252.5	36.6	0.9	
TIRE, TUBE WHOLESALERS	12	4 379	3 269	14.4	21.9	356.5	7.2	...	
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	55	48 463	36 780	29.1	0.7	65.1	4.5	0.6	
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	16	25 361	25 300	8.0	0.0	90.6	0.7	0.7	
PAINT, VARNISH WHOLESALERS	9	1 825	1 428	36.5	14.3	43.0	6.2	...	
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	30	21 277	10 052	(V)	(V)	(V)	(V)	(V)	
DRY GOODS, APPAREL WHOLESALERS	52	24 935	16 930	(V)	(V)	(V)	(V)	(V)	
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	13	(D)	2 683	(V)	(V)	(V)	(V)	(V)	
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	32	12 768	11 420	0.1	2.5	97.3	0.0	...	
FOOTWEAR WHOLESALERS	7	(D)	2 827	...	39.8	60.2	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	181	138 293	103 602	10.7	0.6	67.9	20.8	...	
GENERAL-LINE GROCERY WHOLESALERS	10	46 721	33 338	3.4	0.0	96.6	0.0	...	
DAIRY PRODUCTS DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	5	4 074	(D)	(D)	(D)	(D)	(D)	...	
CONFECTIONERY WHOLESALERS	12	2 736	2 268	3.7	0.7	91.6	4.0	...	
FISH, SEAFOOD DISTRIBUTORS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
MEAT, MEAT PRODUCTS WHOLESALERS	20	(D)	16 132	5.7	1.2	79.3	13.8	...	
FRESH FRUIT, VEGETABLE WHOLESALERS	57	35 335	29 502	8.3	0.4	38.8	52.5	...	
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	71	32 116	20 238	(V)	(V)	(V)	(V)	...	
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	6 247	(D)	(D)	(D)	...	(D)	(D)	
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	(D)	(D)	(D)	...	(D)	(D)	
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	867	812	95.0	...	...	5.0	...
ELECTRICAL GOODS DISTRIBUTORS	69	63 725	56 921	40.4	0.5	54.8	4.1	0.2	
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	21	(D)	(D)	675.5	0.4	719.3	4.8	...	
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	20	29 726	28 033	8 9.1	0.6	85.2	4.6	0.5	
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	22	5 905	4 622	10 37.8	0.6	1161.2	0.4	...	
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	82	31 266	23 126	37.2	3.3	50.5	9.0	0.0	
HARDWARE WHOLESALERS	17	4 886	1 928	(V)	(V)	(V)	(V)	(V)	
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	45	1 702	17 875	33.5	2.0	55.1	9.4	...	
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	20	678	3 323	45.9	3.2	46.0	4.8	0.1	
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	241	111 002	81 849	79.7	1.5	13.0	4.6	1.2	
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES:									
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	36	5 523	6 672	56.0	1.3	37.0	4.3	1.4	
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	10	(D)	10 854	98.9	...	1.0	0.1	...	
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	59	21 866	13 805	(V)	(V)	(V)	(V)	(V)	
INDUSTRIAL SUPPLIES DISTRIBUTORS	63	36 115	29 762	87.3	2.3	1.4	7.1	1.9	
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	(D)	(D)	1.9	3.6	93.9	0.6	0.0	
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	29	9 988	6 398	(V)	(V)	(V)	(V)	(V)	
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	37	13 269	6 870	(V)	(V)	(V)	(V)	(V)	
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	2	(D)	(D)	(D)	...	...	(D)	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	51	64 342	49 656	65.7	0.1	14.7	18.0	1.5	
COAL WHOLESALERS	10	22 244	21 848	41.9	0.1	28.1	26.5	3.4	
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	32	38 327	25 453	(V)	(V)	(V)	(V)	(V)	
NONFERROUS METALS DISTRIBUTORS	9	3 771	2 355	(V)	(V)	(V)	(V)	(V)	
SCRAP, WASTE MATERIALS DEALERS	69	(D)	49 164	90.6	0.1	0.2	9.1	0.0	
IRON, STEEL SCRAP DEALERS	36	(D)	37 496	90.0	0.1	0.1	9.8	...	
WASTE MATERIALS DEALERS	33	12 701	11 668	92.3	0.2	0.5	6.8	0.2	
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	17	(D)	29 683	0.5	0.1	94.8	4.6	...	
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	30	28 069	22 310	0.7	2.5	84.1	12.7	...	
BEER DISTRIBUTORS	14	(D)	6 848	...	0.1	99.9	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	16	(D)	15 462	1.0	3.6	77.1	18.3	...	
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	48	66 184	64 794	54.6	0.8	26.2	16.9	1.5	
FINE AND COARSE PAPER WHOLESALERS	6	(D)	(D)	(D)	...	(D)	(D)	...	
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	(D)	...	
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	31	23 993	23 815	25.8	1.7	58.5	9.8	4.2	
STATIONERY, OFFICE SUPPLIES WHOLESALERS	9	(D)	2 284	89.4	3.8	...	6.8	...	
FURNITURE, HOME FURNISHINGS WHOLESALERS	41	23 319	20 741	15.6	3.3	78.5	2.4	0.2	
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	5 875	3 722	(V)	(V)	(V)	(V)	(V)	
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	27	17 444	17 019	3.2	3.1	91.1	2.4	0.2	
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	77	59 321	51 991	12 46.9	1.1	45.9	6.1	...	
LUMBER, MILLWORK WHOLESALERS	52	46 162	40 102	13 46.5	0.9	46.7	5.9	...	
CONSTRUCTION MATERIALS DISTRIBUTORS	25	13 159	11 889	14 48.5	1.6	42.9	7.0	...	
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	28	13 019	8 414	(V)	(V)	(V)	(V)	...	
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	8	4 552	4 384	4.9	...	77.7	17.4	...	
FARM SUPPLIES WHOLESALERS	8	8 057	5 820	1.0	5.8	11.3	81.9	...	
JEWELRY WHOLESALERS	21	(D)	8 447	0.4	0.3	80.9	18.4	...	
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	12	8 129	...	...	...	...	...	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	10	1 973	1 802	9.7	...	77.6	12.7	...	
FLOWERS, BULBS, PLANTS WHOLESALERS	4	689	(D)	...	...	100.0	...	...
OTHER MERCHANT WHOLESALERS	50	(D)	15 157	14.9	0.9	50.0	21.9	12.3	

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 34.4 to repair shops and 18.3 to retailers. ²Includes 38.5 to repair shops and 13.9 to retailers. ³Includes 8.0 to repair shops and 48.5 to retailers. ⁴In-
cludes 14.6 to industrial and commercial users, 22.7 to contractors and builders, 2.4 to public utilities, and 0.7 to governmental bodies. ⁵Includes 4.0 to repair shops and 50.7
to retailers. ⁶Includes 26.7 to industrial and commercial users, 45.0 to contractors and builders, 3.2 to public utilities, and 0.7 to governmental bodies. ⁷Includes 1.1 to
repair shops and 18.2 to retailers. ⁸Includes 2.4 to industrial and commercial users, 6.0 to contractors and builders, 0.5 to public utilities, and 0.2 to governmental bodies. ⁹
⁹Includes 0.7 to repair shops and 84.5 to retailers. ¹⁰Includes 28.8 to industrial and commercial users, 2.5 to contractors and builders, 2.6 to public utilities, and 3.8 to
governmental bodies. ¹¹Includes 39.9 to repair shops and 21.3 to retailers. ¹²Includes 22.2 to contractors and builders, and 24.7 to industrial and commercial users. ¹³In-
cludes 17.9 to contractors and builders, and 28.5 to industrial and commercial users. ¹⁴Includes 36.7 to contractors and builders, and 11.7 to industrial and commercial users.

Table 4B.-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Class of establishments reporting sales of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To contractors and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
CLEVELAND, OHIO, SMSA								
MERCHANT WHOLESALERS, TOTAL	2 323	1 504 791	1 252 843	45.3	1.0	42.2	10.6	0.9
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	241	103 454	72 934	12.8	3.5	164.2	14.7	4.8
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	27	8 935	5 405	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	193	88 250	62 278	8.0	2.8	268.4	15.2	5.6
TIRE, TUBE WHOLESALERS	21	6 269	5 251	23.2	14.0	341.5	21.3	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	112	58 959	56 180	29.8	1.1	60.2	8.4	0.5
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	42	37 293	36 276	5.3	0.9	88.5	5.3	0.0
PAINT, VARNISH WHOLESALERS	24	4 332	4 129	56.8	7.0	25.3	4.4	6.5
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	46	17 334	15 775	79.2	0.2	3.8	16.7	0.1
DRY GOODS, APPAREL WHOLESALERS	78	55 381	34 156	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	24	(D)	13 152	26.8	0.3	65.6	7.2	0.1
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	43	36 937	16 298	(V)	(V)	(V)	(V)	(V)
FOOTWEAR WHOLESALERS	11	(D)	4 706	0.8	...	98.2	1.0	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	249	207 431	187 180	15.5	0.7	66.1	17.5	0.2
GENERAL-LINE GROCERY WHOLESALERS	15	55 124	52 487	13.8	...	86.2	...	...
DAIRY PRODUCTS DISTRIBUTORS	15	11 208	8 143	22.3	...	57.6	18.7	1.4
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	23	15 206	10 769	4.7	2.0	92.7	0.6	...
CONFECTIONERY WHOLESALERS	16	5 389	5 333	11.2	0.1	68.2	20.5	...
FISH, SEAFOOD DISTRIBUTORS	6	4 988	4 988	28.1	0.9	63.6	7.4	...
MEAT, MEAT PRODUCTS WHOLESALERS	48	(D)	30 083	27.0	2.8	46.4	23.8	...
FRESH FRUIT, VEGETABLE WHOLESALERS	70	49 487	48 903	8.4	0.2	51.0	39.8	0.6
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	58	(D)	26 474	19.3	0.4	68.5	11.8	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	6	3 419	2 576	54.7	...	...	45.3	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	128	108 487	98 175	437.1	2.0	557.0	2.9	1.0
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	(D)	651.4	1.5	746.2	0.9	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	48	(D)	(D)	872.5	0.1	924.5	1.4	1.5
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	28	51 728	50 658	1011.1	3.4	1184.4	0.2	0.9
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	43	(D)	6 752	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	145	114 112	101 997	34.6	0.8	54.7	9.7	0.2
HARDWARE WHOLESALERS	41	58 793	57 264	26.5	0.4	72.0	0.9	0.2
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	79	46 093	36 701	44.2	0.6	30.0	24.9	0.3
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	25	9 226	8 032	48.9	3.7	43.5	3.9	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	495	206 930	162 359	80.9	1.4	8.4	7.5	1.8
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	57	16 203	11 342	49.8	1.0	34.3	14.9	0.0
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	26	22 208	18 983	96.3	0.3	1.1	2.0	0.3
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	138	63 377	47 433	88.6	0.5	2.8	8.0	0.1
INDUSTRIAL SUPPLIES DISTRIBUTORS	134	55 578	46 371	83.4	0.3	3.6	7.0	5.7
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	7	(D)	1 497	15.6	17.8	66.3	0.3	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	52	25 656	20 103	79.7	1.8	10.5	8.0	0.0
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	65	15 234	12 758	75.7	1.4	12.1	3.8	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	16	(D)	3 872	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	149	165 218	134 936	86.3	0.2	1.1	10.6	1.8
COAL WHOLESALERS	16	19 724	18 491	84.2	...	1.8	5.0	9.0
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	116	123 438	101 362	85.1	0.2	1.1	12.9	0.7
NONFERROUS METALS DISTRIBUTORS	17	22 056	15 083	(V)	(V)	(V)	(V)	(V)
SCRAP, WASTE MATERIALS DEALERS	143	(D)	113 106	93.9	0.0	0.3	5.6	0.2
IRON, STEEL SCRAP DEALERS	77	(D)	95 369	95.1	0.0	0.0	4.9	...
WASTE MATERIALS DEALERS	66	(D)	17 737	87.7	0.1	1.6	9.5	1.1
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	27	(D)	39 472	0.6	0.1	86.5	12.8	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	36	44 255	43 762	0.7	0.2	92.7	6.4	...
BEER DISTRIBUTORS	18	19 052	18 573	...	0.4	99.3	0.3	...
WINES, DISTILLED SPIRITS WHOLESALERS	18	25 193	25 189	1.2	0.1	87.8	10.9	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	61	52 775	50 094	70.1	0.2	15.2	14.4	0.1
FINE AND COARSE PAPER WHOLESALERS	4	17 531	17 531	85.7	...	9.0	5.3	...
PRINTING AND FINE PAPER DISTRIBUTORS	8	(D)	8 306	63.4	0.1	36.1	0.4	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	28	20 548	18 939	53.9	0.4	15.3	30.2	0.2
STATIONERY, OFFICE SUPPLIES WHOLESALERS	21	(D)	5 318	86.6	0.6	2.9	9.9	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	73	36 551	32 747	13.1	0.8	63.9	22.2	0.0
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	26	5 927	5 162	50.4	4.1	34.4	11.1	0.0
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	47	30 624	27 585	6.1	0.2	69.4	24.3	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	136	87 516	58 318	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	50	43 144	31 076	1229.2	2.1	64.0	4.7	...
CONSTRUCTION MATERIALS DISTRIBUTORS	86	44 372	27 242	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	48	16 044	12 389	24.4	4.4	63.9	7.1	0.2
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	9	5 540	5 535	...	...	100.0	...	...
FARM SUPPLIES WHOLESALERS	12	2 088	1 944	7.0	1.0	82.9	9.1	...
JEWELRY WHOLESALERS	35	(D)	12 447	2.2	1.7	85.4	10.4	0.3
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	28	19 180	1 922	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	11	2 482	2 482	1.5	2.7	37.9	57.9	...
FLOWERS, BULBS, PLANTS WHOLESALERS	5	(D)	737	(V)	(V)	(V)	(V)	(V)
OTHER MERCHANT WHOLESALERS	96	35 659	27 395	24.0	1.7	49.0	25.0	0.3

Standard Notes: ...Represents zero. (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 29.9 to repair shops and 34.3 to retailers. ²Includes 34.7 to repair shops and 33.6 to retailers. ³Includes 3.1 to repair shops and 38.4 to retailers. ⁴Includes 18.5 to industrial and commercial users, 14.1 to contractors and builders, 2.6 to public utilities, and 1.9 to governmental bodies. ⁵Includes 3.2 to repair shops and 53.8 to retailers. ⁶Includes 29.3 to industrial and commercial users, 18.5 to contractors and builders, 1.9 to public utilities, and 1.7 to governmental bodies. ⁷Includes 5.7 to repair shops and 40.5 to retailers. ⁸Includes 31.5 to industrial and commercial users, 30.5 to contractors and builders, 6.4 to public utilities, and 4.0 to governmental bodies. ⁹Includes 2.7 to repair shops and 21.8 to retailers. ¹⁰Includes 6.6 to industrial and commercial users, 3.7 to contractors and builders, 0.4 to public utilities, and 0.4 to governmental bodies. ¹¹Includes 1.5 to repair shops and 82.9 to retailers. ¹²Includes 7.9 to contractors and builders, and 21.3 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users	To consumers and farmers	To retailers	To wholesale organizations	For export
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
COLUMBUS, OHIO, SMSA								
MERCHANT WHOLESALERS, TOTAL	702	601 208	461 270	41.2	1.1	47.0	8.8	1.9
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	80	42 289	29 254	(V)	(V)	(V)	(V)	...
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	9	10 240	(D)	18.9	...	80.5	0.6	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	68	(D)	19 614	(V)	(V)	(V)	(V)	...
TIRE, TUBE WHOLESALERS	3	(D)	(D)	...	...	(D)	(D)	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	27	28 513	21 405	17.7	1.0	78.7	2.6	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	15	(D)	19 767	13.4	0.6	84.8	1.2	...
PAINT, VARNISH WHOLESALERS	4	695	695	76.4	10.5	12.4	0.7	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	943	(V)	(V)	(V)	(V)	...
DRY GOODS, APPAREL WHOLESALERS	13	6 396	(D)	(D)	(D)	(D)	(D)	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	6	(D)	(D)	(D)	...	(D)	(D)	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	...	...
FOOTWEAR WHOLESALERS	3	(D)	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	105	88 967	70 826	21.0	2.0	68.0	9.0	...
GENERAL-LINE GROCERY WHOLESALERS	4	35 612	25 988	(V)	(V)	(V)	(V)	...
DAIRY PRODUCTS DISTRIBUTORS	7	5 885	(D)	(D)	(D)	(D)	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	(D)	(D)	(D)	(D)	(D)	(D)	...
CONFECTIONERY WHOLESALERS	8	4 053	4 006	4.3	...	95.7	...	...
FISH, SEAFOOD DISTRIBUTORS	2	(D)	(D)	(D)	(D)	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	16	(D)	6 210	44.2	3.1	48.8	3.9	...
FRESH FRUIT, VEGETABLE WHOLESALERS	32	15 953	15 022	11.6	4.2	62.5	21.7	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	29	(D)	12 062	55.1	2.8	39.0	3.1	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	14	42 363	41 526	72.4	2.0	4.7	18.0	2.9
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	8	37 155	36 448	69.9	1.1	5.3	20.4	3.3
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	5	(D)	(D)	91.4	0.3	...	8.3	...
ELECTRICAL GOODS DISTRIBUTORS	47	55 144	52 295	245.6	0.4	253.3	0.7	0.0
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	14	7 015	(D)	486.7	0.1	212.2	1.0	0.0
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	15	(D)	25 901	16.2	0.5	782.8	0.5	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	11	5 535	5 535	225.4	1.5	972.3	0.8	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	46	47 400	33 315	26.3	1.6	66.4	5.7	...
HARDWARE WHOLESALERS	12	(D)	15 194	28.2	1.2	70.0	0.6	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	25	(D)	16 262	(V)	(V)	(V)	(V)	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	9	(D)	1 359	56.2	3.1	40.0	0.7	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	149	70 933	61 063	72.0	0.4	22.9	4.3	0.4
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	17	4 255	(D)	78.0	0.7	19.5	1.8	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	15	18 512	18 014	98.6	0.0	0.1	1.3	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	31	10 170	9 035	79.4	0.4	11.0	9.2	0.0
INDUSTRIAL SUPPLIES DISTRIBUTORS	27	9 138	8 364	80.8	0.8	8.6	9.5	0.3
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	11	12 321	9 905	0.3	0.6	98.7	0.4	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	26	(D)	8 873	81.6	0.1	14.9	1.3	2.1
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	23	4 601	3 794	73.8	0.6	12.4	13.2	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	1	(D)	(D)	...	...	(D)	(D)	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	23	46 203	28 185	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS	8	(D)	17 362	27.7	...	13.0	18.0	41.3
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	13	25 875	(D)	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	(D)	...
SCRAP, WASTE MATERIALS DEALERS	33	(D)	11 022	88.7	1.0	0.5	9.8	...
IRON, STEEL SCRAP DEALERS	12	7 728	6 981	93.4	1.2	...	5.4	...
WASTE MATERIALS DEALERS	21	(D)	4 041	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	19 436	11 281	(V)	(V)	(V)	(V)	(V)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	19	(D)	17 084	0.2	0.1	91.3	8.4	...
BEER DISTRIBUTORS	14	13 185	9 671	0.1	0.1	99.8	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	5	(D)	7 413	0.2	0.1	80.4	19.3	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	18	22 351	19 238	59.6	0.0	30.7	9.7	...
FINE AND COARSE PAPER WHOLESALERS	4	15 122	15 122	63.5	...	31.8	4.7	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	8	5 609	(D)	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	1 620	(D)	(D)	(D)	(D)	(D)	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	23	12 051	8 947	17.4	1.4	77.8	3.4	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	12	3 196	2 251	67.2	3.8	29.0	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	8 855	6 696	1.6	0.6	93.4	4.4	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	33	42 322	36 115	1061.9	0.3	36.5	1.3	...
LUMBER, MILLWORK WHOLESALERS	15	16 498	12 430	1127.1	...	72.9	0.0	...
CONSTRUCTION MATERIALS DISTRIBUTORS	18	25 824	23 689	1280.3	0.4	17.4	1.9	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	15	3 772	2 431	(V)	(V)	(V)	(V)	(V)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	10	7 468	2 748	(V)	(V)	(V)	(V)	(V)
FARM SUPPLIES WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
JEWELRY WHOLESALERS	6	1 610	1 574	0.2	2.5	93.9	3.4	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	6	(D)	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	(D)	...	(D)	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	5	1 677	1 581	...	...	77.5	22.5	...
OTHER MERCHANT WHOLESALERS	16	9 089	8 338	46.7	3.1	9.7	40.5	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 5.5 to repair shops and 75.0 to retailers. ²Includes 13.4 to industrial and commercial users, 19.3 to contractors and builders, 9.2 to public utilities, and 3.8 to governmental bodies. ³Includes 6.6 to repair shops and 46.6 to retailers. ⁴Includes 20.5 to industrial and commercial users, 38.6 to contractors and builders, 20.9 to public utilities, and 6.8 to governmental bodies. ⁵Includes 1.1 to repair shops and 11.1 to retailers. ⁶Includes 6.1 to industrial and commercial users, 7.0 to contractors and builders, 2.2 to public utilities, and 0.9 to governmental bodies. ⁷Includes 1.2 to repair shops and 81.6 to retailers. ⁸Includes 13.5 to industrial and commercial users, 4.0 to contractors and builders, 2.6 to public utilities, and 5.4 to governmental bodies. ⁹Includes 52.9 to repair shops and 19.4 to retailers. ¹⁰Includes 8.5 to contractors and builders, and 53.4 to industrial and commercial users. ¹¹Includes 1.0 to contractors and builders, and 26.0 to industrial and commercial users. ¹²Includes 12.5 to contractors and builders, and 67.7 to industrial and commercial users.

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Totals		Percent of sales distributed by class of customer					
	Establish- ments	Sales	Totals	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
DALLAS, TEX., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 622	1 516 371	1 146 688	32.8	0.7	39.8	12.4	14.3
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	178	77 622	58 422	14.0	2.3	148.5	35.1	0.3
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	20	14 068	5 151	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	144	60 439	50 737	10.0	1.2	249.4	39.3	0.1
TIRE, TUBE WHOLESALERS	14	3 115	2 534	43.9	21.4	25.9	8.8	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	55	35 741	28 371	15.7	0.1	73.4	10.8	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	22	23 139	20 985	2.4	...	91.9	5.7	...
PAINT, VARNISH WHOLESALERS	14	3 714	2 619	7.2	0.5	54.2	38.1	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	19	8 888	4 767	(V)	(V)	(V)	(V)	...
DRY GOODS, APPAREL WHOLESALERS	78	79 128	51 264	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	29	(D)	(D)	(V)	(V)	(V)	(V)	(V)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	45	47 320	34 883	2.2	0.7	96.8	0.3	0.0
FOOTWEAR WHOLESALERS	4	(D)	(D)	(D)	...	(D)	(D)	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	150	188 346	167 108	8.0	0.1	61.7	30.2	0.0
GENERAL-LINE GROCERY WHOLESALERS	9	77 305	75 287	2.6	...	91.3	6.1	...
DAIRY PRODUCTS DISTRIBUTORS	10	8 535	8 387	0.6	0.3	7.5	91.6	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	13	(D)	(D)	0.6	0.5	61.8	28.7	...
CONFECTIONERY WHOLESALERS	10	8 673	8 059	1.3	...	86.7	12.0	...
FISH, SEAFOOD DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	37	30 871	24 596	14.3	0.0	10.6	74.8	0.3
FRESH FRUIT, VEGETABLE WHOLESALERS	28	32 208	29 455	14.5	0.4	39.1	46.0	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	41	20 095	11 198	(V)	(V)	(V)	(V)	(V)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	61	357 180	250 996	31.7	0.2	0.0	4.8	63.3
COTTON MERCHANTS	44	348 038	247 508	30.8	0.2	0.0	4.8	64.2
GRAIN MERCHANTS	13	7 176	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	(D)	(D)	...	...	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	80	100 394	70 398	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	15 624	(D)	(D)	...	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	30	21 722	(D)	83.3	1.1	210.9	4.7	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	53 263	36 725	(V)	(V)	(V)	(V)	(V)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	24	9 785	8 927	64.6	1.5	73.1	0.4	0.4
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	100	74 562	63 395	30.7	0.8	54.7	13.6	0.2
HARDWARE WHOLESALERS	23	19 026	18 122	37.1	0.0	62.0	0.9	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	50	39 420	32 562	23.6	1.2	56.1	19.1	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	27	16 116	12 711	39.9	1.0	40.1	17.9	1.1
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	362	206 877	160 416	77.0	0.7	16.3	5.0	1.0
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	52	13 835	8 015	(V)	(V)	(V)	(V)	(V)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	23	(D)	32 361	96.8	0.2	2.4	0.6	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	84	43 031	33 553	87.0	0.3	2.0	9.4	1.3
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	48	23 380	18 452	82.1	1.1	7.3	9.4	0.1
INDUSTRIAL SUPPLIES DISTRIBUTORS	15	21 639	14 616	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	42	23 730	17 974	91.9	0.0	5.6	2.5	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	59	33 534	22 680	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	39	(D)	12 765	62.8	3.8	22.7	3.9	6.8
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	42	41 724	32 978	85.3	1.1	2.9	10.7	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS	3	(D)	(D)	(D)	...	...	...	...
COAL WHOLESALERS	33	(D)	25 497	81.0	1.4	3.8	13.8	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	6	(D)	(D)	(D)	...	...	...	...
NONFERROUS METALS DISTRIBUTORS	51	(D)	15 825	75.9	0.3	0.5	11.5	11.8
SCRAP, WASTE MATERIALS DEALERS	29	(D)	8 406	72.4	0.1	0.3	8.4	18.8
IRON, STEEL SCRAP DEALERS	22	7 523	7 419	79.9	0.5	0.7	15.0	3.9
WASTE MATERIALS DEALERS	15	(D)	22 145	2.7	...	54.5	42.8	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	22	(D)	54 185	0.6	...	95.0	4.4	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	11	16 394	15 921	1.4	...	98.6	...	...
BEER DISTRIBUTORS	36	(D)	38 264	0.3	...	93.4	6.3	...
WINES, DISTILLED SPIRITS WHOLESALERS	11	(D)	11 594	(V)	(V)	(V)	(V)	(V)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	4	5 877	(D)	(D)	...	(D)	...	...
FINE AND COARSE PAPER WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	15	4 828	2 473	(V)	(V)	(V)	(V)	(V)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	13	(D)	(D)	77.1	1.1	15.5	6.3	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	62	36 837	29 214	6.1	0.1	89.3	3.4	1.1
FURNITURE, HOME FURNISHINGS WHOLESALERS	29	8 430	6 802	25.8	0.4	67.9	4.0	1.9
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	33	28 407	22 412	0.1	...	95.9	3.2	0.8
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	94	74 331	56 941	847.6	1.5	39.4	11.5	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	44	36 824	24 799	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	50	37 507	32 142	965.6	2.2	25.1	7.1	...
CONSTRUCTION MATERIALS DISTRIBUTORS	35	23 544	14 028	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	15	6 402	5 035	30.0	1.0	68.4	0.4	0.2
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	13	(D)	10 212	41.2	11.6	19.8	27.3	0.1
FARM SUPPLIES WHOLESALERS	25	(D)	8 476	1.9	1.5	92.8	3.8	0.0
JEWELRY WHOLESALERS	57	32 422	5 937	(V)	(V)	(V)	(V)	(V)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	14	(D)	3 753	13.7	0.3	24.1	61.7	0.2
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	8	(D)	2 645	1.8	8.6	83.8	5.8	...
FLOWERS, BULBS, PLANTS WHOLESALERS	68	37 141	23 350	18.5	1.9	62.3	16.3	1.0
OTHER MERCHANT WHOLESALERS								

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 19.5 to repair shops and 29.0 to retailers. ²Includes 21.5 to repair shops and 27.8 to retailers. ³Includes 6.3 to repair shops and 10.6 to retailers. ⁴Includes 16.2 to industrial and commercial users, 45.3 to contractors and builders, 19.4 to public utilities, and 1.5 to governmental bodies. ⁵Includes 2.2 to repair shops and 8.7 to retailers. ⁶Includes 61.3 to industrial and commercial users, 1.9 to contractors and builders, 0.3 to public utilities, and 1.1 to governmental bodies. ⁷Includes 26.9 to repair shops and 6.2 to retailers. ⁸Includes 33.5 to contractors and builders, and 13.9 to industrial and commercial users. ⁹Includes 48.3 to contractors and builders, and 17.2 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
DAYTON, OHIO, SMSA								
MERCHANT WHOLESALERS, TOTAL	574	339 074	270 520	35.9	1.3	57.5	5.0	0.3
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	68	17 447	10 815	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	10	(D)	(D)	(D)	...	(D)	(D)	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	55	(D)	8 566	8.3	5.5	167.1	19.1	0.0
TIRE, TUBE WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	21	13 518	12 533	17.8	1.5	78.5	2.2	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	9	10 201	(D)	(D)	...	(D)	(D)	...
PAINT, VARNISH WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	1 406	81.2	1.6	4.0	13.2	...
DRY GOODS, APPAREL WHOLESALERS	11	5 811	4 999	3.2	0.4	96.4	...	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	7	(D)	(D)	3.3	0.5	96.2	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	4	(D)	(D)	(D)	...	(D)	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	74	60 093	48 237	13.9	0.6	83.5	2.0	...
GENERAL-LINE GROCERY WHOLESALERS	3	32 680	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	5	(D)	(D)	(D)	(D)	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	3 777	(D)	(D)	...	(D)	(D)	...
CONFECTIONERY WHOLESALERS	11	972	692	0.9	...	82.0	17.1	...
FISH, SEAFOOD DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	3	410	(D)	(D)	(D)	(D)	...	...
FRESH FRUIT, VEGETABLE WHOLESALERS	15	(D)	5 732	18.3	0.1	79.1	2.5	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	33	14 571	11 720	34.2	1.3	60.2	4.3	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	3	2 151	(D)	56.7	4.8	...	38.5	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	(D)	...	...	...	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	(D)	(D)	(D)	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	39	50 623	45 817	239.6	0.9	257.1	1.1	1.3
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	9 627	(D)	483.5	...	215.4	1.1	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	12	(D)	24 906	610.1	1.0	786.4	0.1	2.4
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	8 181	6 824	256.2	1.8	237.8	4.2	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	37	18 042	9 990	(V)	(V)	(V)	(V)	...
HARDWARE WHOLESALERS	5	(D)	1 311	17.3	2.8	41.4	38.5	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	22	13 724	6 064	(V)	(V)	(V)	(V)	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	10	(D)	2 615	62.8	19.3	15.1	2.8	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	127	52 734	37 791	78.8	1.3	18.0	1.9	0.0
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	17	5 768	2 299	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	8	6 289	3 641	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	30	8 306	7 443	97.1	0.1	0.3	2.5	...
INDUSTRIAL SUPPLIES DISTRIBUTORS	25	12 400	9 693	94.4	0.9	1.7	3.0	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	4	1 785	1 785	5.9	5.5	87.8	0.6	0.2
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	3 908	87.4	2.0	10.1	0.5	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	22	(D)	4 062	86.7	0.3	10.4	2.5	0.1
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	6	(D)	4 960	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	26	22 827	18 025	84.5	0.5	13.3	1.6	0.1
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	20	19 873	17 046	84.7	0.5	13.9	0.8	0.1
NONFERROUS METALS DISTRIBUTORS	6	2 954	979	(V)	(V)	(V)	(V)	...
SCRAP, WASTE MATERIALS DEALERS	37	12 729	9 616	65.8	0.2	0.3	33.7	...
IRON, STEEL SCRAP DEALERS	25	9 308	7 576	62.2	0.2	0.4	37.2	...
WASTE MATERIALS DEALERS	12	3 421	2 040	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	7	12 022	12 022	0.9	...	96.4	2.7	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	(D)	15 763	0.9	0.2	98.9	...	...
BEER DISTRIBUTORS	9	12 426	(D)	1.1	0.2	98.7	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	4	(D)	(D)	...	...	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	14	(D)	10 951	68.4	0.2	27.4	4.0	...
FINE AND COARSE PAPER WHOLESALERS	3	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	(D)	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	2 065	1 341	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	9	1 969	1 640	33.7	4.6	50.8	6.8	4.1
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	7	(D)	(D)	34.9	4.2	49.6	7.0	4.3
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	(D)	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	29	22 676	18 738	1015.4	0.6	82.2	1.8	...
LUMBER, MILLWORK WHOLESALERS	15	17 732	14 779	11 4.6	0.3	94.8	0.3	...
CONSTRUCTION MATERIALS DISTRIBUTORS	14	4 944	3 959	1256.0	1.8	34.9	7.3	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	12	2 912	2 619	42.9	12.9	42.6	1.6	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
FARM SUPPLIES WHOLESALERS	5	5 587	(D)	...	...	(D)	(D)	(D)
JEWELRY WHOLESALERS	3	(D)	(D)	...	...	(D)	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	9	1 505	(D)	(D)	...	...	...	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	(D)	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	197	(D)	...	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	20	6 344	4 027	22.1	0.0	68.8	9.0	0.1

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 57.5 to repair shops and 9.6 to retailers. ²Includes 14.1 to industrial and commercial users, 13.3 to contractors and builders, 3.8 to public utilities, and 8.4 to governmental bodies. ³Includes 5.1 to repair shops and 52.1 to retailers. ⁴Includes 28.9 to industrial and commercial users, 33.3 to contractors and builders, 9.6 to public utilities, and 11.6 to governmental bodies. ⁵Includes 1.7 to repair shops and 13.7 to retailers. ⁶Includes 2.5 to industrial and commercial users, 5.3 to contractors and builders, 1.5 to public utilities, and 0.8 to governmental bodies. ⁷Includes 0.5 to repair shops and 85.9 to retailers. ⁸Includes 25.8 to industrial and commercial users, 0.5 to contractors and builders, 0.7 to public utilities, and 29.4 to governmental bodies. ⁹Includes 28.6 to repair shops and 9.2 to retailers. ¹⁰Includes 10.5 to contractors and builders, and 4.9 to industrial and commercial users. ¹¹Includes 3.9 to contractors and builders, and 0.7 to industrial and commercial users. ¹²Includes 35.1 to contractors and builders, and 20.9 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
DENVER, COLO., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 174	823 751	580 224	36.2	2.5	50.1	10.8	0.4
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	149	(D)	38 036	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	(D)	5 763	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	118	(D)	26 649	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	17	6 826	5 624	2.6	11.6	160.4	25.1	0.3
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	50	33 775	16 489	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	21	27 032	11 490	(V)	(V)	(V)	(V)	(V)
PAINT, VARNISH WHOLESALERS	14	(D)	1 941	59.8	9.3	18.0	11.8	1.1
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	15	(D)	3 058	80.1	0.5	0.9	18.5	...
DRY GOODS, APPAREL WHOLESALERS	32	(D)	20 179	0.5	0.4	95.4	3.7	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	(D)	0.8	1.4	94.1	3.7	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	22	(D)	16 734	0.5	0.3	95.3	3.9	...
FOOTWEAR WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	132	162 211	105 144	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE GROCERY WHOLESALERS	10	(D)	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	4	(D)	(D)	...	(D)	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	10	9 380	(D)	(D)	(D)	(D)	(D)	...
CONFECTIONERY WHOLESALERS	5	1 316	1 266	3.1	...	91.6	5.3	...
FISH, SEAFOOD DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	27	(D)	29 736	44.3	1.2	19.7	34.8	...
FRESH FRUIT, VEGETABLE WHOLESALERS	37	14 250	14 002	32.6	2.1	24.0	40.0	1.3
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	36	19 253	17 688	65.4	...	27.7	6.9	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	29	43 055	26 439	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	16	20 305	10 432	(V)	(V)	(V)	(V)	(V)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	6	(D)	8 720	(V)	(V)	(V)	(V)	(V)
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	7 287	97.2	0.4	0.8	1.4	0.2
ELECTRICAL GOODS DISTRIBUTORS	75	81 747	68 942	238.3	1.1	353.3	4.1	3.2
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	(D)	444.6	...	55.0	0.4	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	27	24 939	(D)	674.9	1.4	720.7	3.0	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	25	(D)	32 985	811.0	0.6	976.0	5.7	6.7
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	17	(D)	4 593	1042.3	5.1	1147.6	5.0	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	58	45 049	35 671	30.6	0.8	62.4	6.2	0.0
HARDWARE WHOLESALERS	10	12 905	6 523	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	35	28 308	25 339	28.6	0.9	62.6	7.9	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	13	3 836	3 809	38.3	1.3	58.2	2.0	0.2
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	259	136 959	88 919	(V)	(V)	(V)	(V)	(V)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	37	8 044	6 722	62.4	0.2	32.4	5.0	...
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	25	33 013	17 976	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	65	37 472	28 841	87.7	0.0	5.5	6.7	0.1
INDUSTRIAL SUPPLIES DISTRIBUTORS	37	(D)	5 118	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	13	(D)	6 284	0.9	1.5	93.9	3.7	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	34	14 911	8 203	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	40	21 494	11 342	(V)	(V)	(V)	(V)	(V)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	8	(D)	4 433	17.9	31.0	26.1	25.0	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	39	(D)	16 679	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	32	(D)	15 561	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)
SCRAP, WASTE MATERIALS DEALERS	32	9 096	7 447	89.8	2.4	3.5	4.3	...
IRON, STEEL SCRAP DEALERS	19	4 006	3 712	34.8	4.8	5.4	5.0	...
WASTE MATERIALS DEALERS	13	5 090	3 735	94.6	0.1	1.7	3.6	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	12 318	(V)	(V)	(V)	(V)	(V)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	(D)	40 474	10.4	0.2	89.3	0.1	...
BEER DISTRIBUTORS	8	(D)	7 651	0.1	...	99.2	0.7	...
WINES, DISTILLED SPIRITS WHOLESALERS	9	(D)	32 823	12.8	0.2	87.0	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	21	(D)	12 730	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	4	20 688	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	(D)	3 098	40.5	1.0	53.6	4.9	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	10	(D)	(D)	58.2	0.2	0.8	34.7	6.1
FURNITURE, HOME FURNISHINGS WHOLESALERS	48	22 850	19 735	16.7	2.6	72.9	7.8	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	21	(D)	6 051	47.0	0.8	32.9	19.3	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	27	(D)	13 684	3.2	3.4	90.7	2.7	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	66	46 627	37 241	1226.4	0.3	71.7	1.6	...
LUMBER, MILLWORK WHOLESALERS	35	(D)	24 067	1315.7	0.2	82.7	1.4	...
CONSTRUCTION MATERIALS DISTRIBUTORS	31	(D)	13 174	146.0	0.4	51.5	2.1	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	39	13 305	12 547	32.5	3.1	53.0	11.4	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	(D)	...	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	14	4 890	3 674	5.7	8.7	56.1	19.5	...
JEWELRY WHOLESALERS	16	(D)	3 134	0.4	3.1	63.3	33.2	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	23	(D)	(D)	(D)	...	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	9	(D)	1 953	0.8	...	81.5	17.7	...
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	3 667	...	...	54.9	45.1	...
OTHER MERCHANT WHOLESALERS	45	(D)	5 738	4.4	2.4	56.1	36.9	0.2

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.
Note: Percentages may not add to 100.0 because of rounding.

¹Includes 3.0 to repair shops and 57.4 to retailers. ²Includes 10.4 to industrial and commercial users, 22.2 to contractors and builders, 3.2 to public utilities, and 2.5 to governmental bodies. ³Includes 4.0 to repair shops and 49.3 to retailers. ⁴Includes 1.2 to industrial and commercial users, 41.9 to contractors and builders, 0.1 to public utilities, and 1.4 to governmental bodies. ⁵Includes 5.3 to repair shops and 49.7 to retailers. ⁶Includes 25.5 to industrial and commercial users, 39.1 to contractors and builders, 7.3 to public utilities, and 3.1 to governmental bodies. ⁷Includes 1.4 to repair shops and 19.3 to retailers. ⁸Includes 1.1 to industrial and commercial users, 7.8 to contractors and builders, 1.1 to public utilities, and 1.0 to governmental bodies. ⁹Includes 2.7 to repair shops and 73.2 to retailers. ¹⁰Includes 21.0 to industrial and commercial users, 5.2 to contractors and builders, 4.5 to public utilities, and 11.6 to governmental bodies. ¹¹Includes 23.5 to repair shops and 24.1 to retailers. ¹²Includes 19.6 to contractors and builders, and 6.6 to industrial and commercial users. ¹³Includes 6.6 to contractors and builders, and 9.1 to industrial and commercial users. ¹⁴Includes 43.5 to contractors and builders, and 2.0 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
DETROIT, MICH., SMSA								
MERCHANT WHOLESALERS, TOTAL	3 586	2 473 401	1 823 770	38.9	1.9	45.3	13.2	0.7
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	432	153 589	103 094	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	53	40 897	26 532	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	347	(D)	67 686	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	32	(D)	8 876	21.4	3.5	151.5	23.6	0.0
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	154	89 473	78 556	23.1	2.2	68.7	5.7	0.3
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	69	59 663	53 816	7.3	0.7	89.5	2.5	0.0
PAINT, VARNISH WHOLESALERS	32	9 658	8 760	25.9	7.7	63.1	3.3	0.0
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	53	20 152	15 980	74.5	4.5	1.7	18.1	1.2
DRY GOODS, APPAREL WHOLESALERS	70	26 577	22 230	7.9	0.7	85.2	6.2	0.0
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	22	(D)	7 931	18.0	0.1	66.8	15.0	0.1
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	44	(D)	13 599	2.1	1.2	95.8	0.9	...
FOOTWEAR WHOLESALERS	4	(D)	(D)	(D)	...	(D)	(D)	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	537	598 623	382 148	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE GROCERY WHOLESALERS	36	226 107	85 380	(V)	(V)	(V)	(V)	(V)
DAIRY PRODUCTS DISTRIBUTORS	54	22 489	17 673	2.3	0.3	42.6	54.8	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	49	67 470	54 036	6.5	0.6	79.5	13.3	0.1
CONFECTIONERY WHOLESALERS	16	2 945	2 123	0.6	...	92.4	7.0	...
FISH, SEAFOOD DISTRIBUTORS	18	23 347	21 062	9.0	0.9	58.9	27.8	3.4
MEAT, MEAT PRODUCTS WHOLESALERS	130	107 649	100 032	19.6	1.0	36.3	43.1	...
FRESH FRUIT, VEGETABLE WHOLESALERS	111	75 501	42 582	(V)	(V)	(V)	(V)	(V)
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	123	73 115	59 260	15.3	1.3	72.4	10.9	0.1
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	4 009	1 442	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	(D)	...	...	...	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	9	(D)	(D)	(V)	(V)	(V)	(V)	(V)
ELECTRICAL GOODS DISTRIBUTORS	178	168 087	119 887	243.0	1.8	352.1	3.0	0.1
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	20	40 209	34 960	456.0	0.5	341.9	1.6	0.0
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	59	43 650	30 082	677.3	1.0	717.0	4.4	0.3
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	46	(D)	42 609	(V)	(V)	(V)	(V)	(V)
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	53	(D)	12 236	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	193	143 993	118 841	30.2	1.2	54.1	14.2	0.3
HARDWARE WHOLESALERS	67	52 332	43 120	24.1	1.7	64.5	9.2	0.5
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	89	(D)	68 965	32.6	0.8	48.2	18.4	0.0
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	37	(D)	6 756	45.1	1.1	49.4	2.9	1.5
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	697	284 068	238 530	75.8	0.4	15.7	6.6	1.5
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	68	19 147	17 687	59.2	1.0	24.8	15.0	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	22	(D)	24 526	95.7	0.2	3.1	0.7	0.3
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	211	67 833	51 530	89.6	0.3	4.2	5.3	0.6
INDUSTRIAL SUPPLIES DISTRIBUTORS	212	93 998	80 021	87.9	0.1	3.9	7.9	0.2
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	16	(D)	21 044	0.8	0.3	96.2	0.6	2.1
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	63	21 297	18 078	79.1	0.7	9.5	8.8	1.9
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	91	25 431	22 544	66.7	0.7	14.0	9.5	9.1
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	14	3 455	3 100	20.4	4.9	62.9	5.0	6.8
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	179	195 340	172 319	90.5	0.2	2.5	6.7	0.1
COAL WHOLESALERS	12	10 935	10 935	73.6	...	20.0	6.4	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	138	145 394	128 681	93.8	0.2	1.7	4.2	0.1
NONFERROUS METALS DISTRIBUTORS	29	39 011	32 703	82.8	0.1	0.1	17.0	0.0
SCRAP, WASTE MATERIALS DEALERS	265	(D)	112 620	83.4	0.1	0.6	11.2	4.7
IRON, STEEL SCRAP DEALERS	141	93 228	77 642	84.2	0.1	0.2	11.8	3.7
WASTE MATERIALS DEALERS	124	(D)	34 978	81.5	0.1	1.5	9.9	7.0
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	50	(D)	71 369	1.9	14.7	59.3	24.1	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	104	192 393	108 963	(V)	(V)	(V)	(V)	(V)
BEER DISTRIBUTORS	67	(D)	55 995	0.2	0.5	97.2	2.1	...
WINES, DISTILLED SPIRITS WHOLESALERS	37	(D)	52 968	(V)	(V)	(V)	(V)	(V)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	78	66 917	58 507	71.0	0.2	16.2	12.6	0.0
FINE AND COARSE PAPER WHOLESALERS	7	30 738	25 217	79.9	0.2	11.3	8.6	...
PRINTING AND FINE PAPER DISTRIBUTORS	9	(D)	9 702	97.0	...	1.4	1.4	0.2
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	31	16 826	15 903	31.3	0.3	37.3	31.1	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	31	(D)	7 685	91.1	...	7.2	1.7	0.0
FURNITURE, HOME FURNISHINGS WHOLESALERS	94	56 678	45 819	10.0	1.4	83.5	4.8	0.3
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	39	13 972	10 270	38.2	0.9	51.2	9.7	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	55	42 706	35 549	1.8	1.6	92.8	3.4	0.4
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	207	155 521	107 539	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	98	87 098	63 611	83.4	0.4	47.5	20.3	0.4
CONSTRUCTION MATERIALS DISTRIBUTORS	109	68 423	43 928	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	61	20 482	17 743	24.0	0.9	57.8	16.8	0.5
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	13	8 958	7 845	1.3	...	98.7	...	...
FARM SUPPLIES WHOLESALERS	20	(D)	8 867	20.1	8.1	48.1	23.7	...
JEWELRY WHOLESALERS	41	(D)	8 319	7.9	8.7	79.9	3.5	0.0
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	30	11 237	4 171	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	20	(D)	3 651	2.1	1.0	58.0	38.8	0.1
FLOWERS, BULBS, PLANTS WHOLESALERS	20	4 319	3 507	2.1	0.2	85.4	11.6	0.7
OTHER MERCHANT WHOLESALERS	133	43 620	27 803	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 1.3 to repair shops and 50.1 to retailers. ²Includes 18.2 to industrial and commercial users, 20.0 to contractors and builders, 2.7 to public utilities, and 2.0 to governmental bodies. ³Includes 3.6 to repair shops and 48.4 to retailers. ⁴Includes 31.1 to industrial and commercial users, 19.9 to contractors and builders, 4.0 to public utilities, and 1.0 to governmental bodies. ⁵Includes 0.8 to repair shops and 41.1 to retailers. ⁶Includes 23.8 to industrial and commercial users, 46.4 to contractors and builders, 2.6 to public utilities, and 4.5 to governmental bodies. ⁷Includes 2.3 to repair shops and 14.7 to retailers. ⁸Includes 8.6 to contractors and builders, and 22.7 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To contractors and farmers (percent)	To retailers (percent)	To wholesale organizations (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
FORT WORTH, TEX., SMSA								
MERCHANT WHOLESALERS, TOTAL	663	498 015	392 925	30.8	1.6	41.0	17.4	9.2
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	93	32 263	20 099	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	(D)	4 400	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	74	18 400	14 630	17.3	1.9	128.8	52.0	...
TIRE, TUBE WHOLESALERS	5	(D)	1 069	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	23	17 305	16 568	4.9	0.1	84.4	10.6	0.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	12	14 074	14 068	1.4	...	98.0	0.6	...
PAINT, VARNISH WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	(D)	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	(D)	26.8	0.3	0.4	72.4	0.1
DRY GOODS, APPAREL WHOLESALERS	5	(D)	(D)	(D)	...	(D)	...	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4	(D)	(D)	(D)	...	(D)	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS . . . . .	...	(D)	(D)	...	...	(D)	...	...
FOOTWEAR WHOLESALERS	1	(D)	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	81	82 754	71 246	10.4	1.1	56.4	31.4	0.7
GENERAL-LINE GROCERY WHOLESALERS	4	26 376	(D)	0.4	...	99.6	(V)	...
DAIRY PRODUCTS DISTRIBUTORS	6	(D)	141	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	1 780	1 653	4.5	1.7	56.3	37.5	...
CONFECTIONERY WHOLESALERS	3	(D)	(D)	...	...	(D)	(D)	...
FISH, SEAFOOD DISTRIBUTORS	1	(D)	(D)	...	...	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	17	(D)	28 143	13.7	2.6	24.2	59.5	...
FRESH FRUIT, VEGETABLE WHOLESALERS	24	13 984	13 593	10.9	...	77.0	12.1	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	19	8 168	7 297	26.4	...	25.3	41.9	6.4
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	28	81 709	52 890	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	14	67 007	47 119	39.2	...	0.5	15.0	45.3
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	10	12 014	(D)	(D)	(D)	(D)	(D)	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	4	2 688	(D)	(D)	(D)	(D)	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	43	29 486	25 648	252.3	1.6	343.6	1.2	1.3
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	15	(D)	(D)	480.1	1.4	516.3	2.2	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	9	(D)	10 244	617.7	1.7	777.1	0.2	3.3
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	16	(D)	2 236	21.8	3.2	963.1	1.9	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	43	20 756	14 796	32.2	3.1	53.6	11.1	...
HARDWARE WHOLESALERS	10	(D)	3 358	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	9 920	8 167	17.0	1.6	64.9	16.5	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	18	(D)	3 271	(V)	(V)	(V)	(V)	(V)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	133	85 619	70 993	57.2	0.6	10.8	12.9	18.5
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	18	4 858	(D)	27.4	0.2	68.4	4.0	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	7	3 129	(D)	(D)	...	(D)	(D)	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	37	44 903	40 212	49.0	0.4	4.4	14.0	32.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	18	9 192	8 671	88.7	1.3	6.9	3.1	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	13	(D)	4 638	87.6	0.6	11.8	...	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	20	5 383	3 804	40.7	...	19.5	39.4	0.4
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	12	6 607	2 706	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	9	(D)	(D)	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	3	(D)	(D)	...	...	...	(D)	...
SCRAP, WASTE MATERIALS DEALERS	20	7 664	7 074	58.0	0.3	0.2	22.4	19.1
IRON, STEEL SCRAP DEALERS	9	3 575	(D)	(D)	(D)	(D)	(D)	(D)
WASTE MATERIALS DEALERS	11	4 089	(D)	66.0	0.3	...	33.7	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	16 110	2.9	...	76.2	20.9	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	19	35 400	29 474	0.3	0.1	99.2	0.4	...
BEER DISTRIBUTORS	11	12 603	7 139	(V)	(V)	(V)	(V)	(V)
WINES, DISTILLED SPIRITS WHOLESALERS	8	22 797	22 335	...	...	100.0	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	12	(D)	13 246	67.5	0.1	31.4	1.0	...
FINE AND COARSE PAPER WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	(D)	(D)	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	7	1 375	1 146	93.1	0.6	6.3	...	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	20	(D)	(D)	46.8	0.5	40.4	12.3	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	4 918	4 840	40.2	0.4	44.2	15.2	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	6	(D)	(D)	(D)	(D)	(D)	(D)	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	37	21 201	16 806	1029.6	0.4	63.3	6.7	...
LUMBER, MILLWORK WHOLESALERS	21	15 599	11 812	1119.5	0.0	71.4	9.1	...
CONSTRUCTION MATERIALS DISTRIBUTORS	16	5 602	4 994	1253.6	1.4	44.2	0.8	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	9	2 909	2 745	10.3	2.4	59.6	27.7	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	(D)	...	(D)	(D)	...	...
FARM SUPPLIES WHOLESALERS	12	14 340	14 299	7.6	5.8	29.5	57.1	...
JEWELRY WHOLESALERS	3	328	328	0.3	5.2	94.5	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	24	13 551	4 887	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	(D)	(D)	(D)	(D)	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	7	940	(D)	(D)	(D)	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	24	5 805	3 721	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.00 because of rounding.

¹Includes 19.4 to repair shops and 9.4 to retailers. ²Includes 14.7 to industrial and commercial users, 27.4 to contractors and builders, 8.2 to public utilities, and 2.1 to governmental bodies. ³Includes 5.6 to repair shops and 38.0 to retailers. ⁴Includes 26.1 to industrial and commercial users, 38.8 to contractors and builders, 12.2 to public utilities, and 2.9 to governmental bodies. ⁵Includes 1.8 to repair shops and 14.5 to retailers. ⁶Includes 4.1 to industrial and commercial users, 13.0 to contractors and builders, and 0.7 to governmental bodies. ⁷Includes 0.4 to repair shops and 76.7 to retailers. ⁸Includes 20.2 to industrial and commercial users, 7.0 to contractors and builders, 0.4 to public utilities, and 4.2 to governmental bodies. ⁹Includes 53.5 to repair shops and 9.6 to retailers. ¹⁰Includes 17.4 to contractors and builders, and 12.3 to industrial and commercial users. ¹¹Includes 10.4 to contractors and builders, and 9.0 to industrial and commercial users. ¹²Includes 33.8 to contractors and builders, and 19.8 to industrial and commercial users.

SALES BY CLASS OF CUSTOMER

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Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
GARY-HAMMOND-EAST CHICAGO, IND., SMSA								
MERCHANT WHOLESALERS, TOTAL	327	172 534	129 619	36.3	3.2	44.5	16.0	...
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	47	(D)	7 942	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	8	(D)	(D)	...	(D)	(D)	...	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	36	9 330	6 635	10.9	8.3	166.3	14.5	...
TIRE, TUBE WHOLESALERS	3	(D)	(D)	(D)	...	(D)	(D)	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	9	1 207	1 174	33.0	12.7	53.1	1.2	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	4	(D)	(D)	...	(D)	(D)	(D)	...
PAINT, VARNISH WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1	(D)	(D)	(D)	...	...	...	...
DRY GOODS, APPAREL WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	42	22 293	18 551	17.0	1.2	41.7	40.1	...
GENERAL-LINE GROCERY WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
DAIRY PRODUCTS DISTRIBUTORS	2	(D)	(D)	(D)	...	...	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	(D)	(D)	...	...	(D)	...	...
CONFECTIONERY WHOLESALERS	4	796	547	0.2	...	95.8	4.0	...
FISH, SEAFOOD DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	7	3 305	1 790	(V)	(V)	(V)	(V)	(V)
FRESH FRUIT, VEGETABLE WHOLESALERS	10	3 797	2 960	7.3	0.5	89.9	2.3	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	8	1 508	974	(V)	(V)	(V)	(V)	(V)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	3	(D)	(D)	(D)	(D)	...	(D)	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	(D)	(D)	(D)	...	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	17	14 677	12 866	280.3	...	319.3	0.4	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	6 919	5 988	(V)	(V)	(V)	(V)	(V)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	5 690	5 560	488.8	...	310.8	0.4	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	3	(D)	(D)	...	...	(D)	...	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	27	9 938	8 412	16.7	2.2	53.9	27.2	...
HARDWARE WHOLESALERS	5	1 662	(D)	(D)	(D)	(D)	...	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	6 981	5 977	4.1	2.6	55.0	38.3	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	7	1 295	(D)	83.2	1.7	15.1	...	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	53	22 065	13 171	(V)	(V)	(V)	(V)	(V)
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	10	(D)	601	32.3	1.5	62.9	3.3	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	3	(D)	(D)	(D)	...	...	(D)	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	8	5 474	4 113	92.1	1.2	2.7	4.0	...
INDUSTRIAL SUPPLIES DISTRIBUTORS	14	8 589	(D)	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	2	(D)	...	...	...	...	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	7	1 944	1 852	78.6	8.0	3.8	9.6	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	8	588	588	77.5	0.2	18.2	4.1	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	1	(D)	...	...	...	...	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS	6	9 364	(D)	(D)	(D)	...	(D)	...
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	3	(D)	(D)	(D)	(D)	...	(D)	...
NONFERROUS METALS DISTRIBUTORS	3	(D)	(D)	(D)	...	...	(D)	...
SCRAP, WASTE MATERIALS DEALERS	28	11 618	9 451	92.9	0.1	1.0	6.0	...
IRON, STEEL SCRAP DEALERS	15	6 579	5 850	90.7	...	1.4	7.9	...
WASTE MATERIALS DEALERS	13	5 039	3 601	96.7	0.3	0.2	2.8	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	14	(D)	12 907	0.6	7.0	62.2	30.2	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	14	19 755	19 657	0.0	0.5	99.5	...	...
BEER DISTRIBUTORS	12	(D)	(D)	0.0	0.8	99.2	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	6	(D)	(D)	(D)	...	(D)	...	...
FINE AND COARSE PAPER WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	3	(D)	(D)	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	3	(D)	(D)	...	...	...	...	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	3	523	(D)	(D)	...	(D)	...	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	6	(D)	1 385	67.4	0.6	32.0	...	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	5	(D)	(D)	(D)	(D)	...	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	1	(D)	(D)	...	...	...	...	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	23	10 850	5 135	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	13	8 653	3 236	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	10	2 197	1 899	679.9	8.1	6.5	5.5	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	3	151	(D)	(D)	(D)	(D)	(D)	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	4 518	4 174	...	2.5	97.5	...	...
FARM SUPPLIES WHOLESALERS	3	942	(D)	(D)	(D)	(D)	(D)	(D)
JEWELRY WHOLESALERS	1	(D)	(D)	...	...	...	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	8	(D)	(D)	(D)	(D)	(D)	...	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	(D)	...	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	7	394	278	64.4	...	27.7	7.9	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.00 because of rounding.

¹Includes 39.4 to repair shops and 26.9 to retailers. ²Includes 39.2 to industrial and commercial users, 27.0 to contractors and builders, 13.1 to public utilities, and 0.9 to governmental bodies. ³Includes 5.7 to repair shops and 13.6 to retailers. ⁴Includes 43.1 to industrial and commercial users, 30.1 to contractors and builders, 14.5 to public utilities, and 1.0 to governmental bodies. ⁵Includes 0.2 to repair shops and 10.6 to retailers. ⁶Includes 77.8 to contractors and builders, and 1.7 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
HARTFORD, CONN., SMSA								
MERCHANT WHOLESALERS, TOTAL	671	408 425	322 074	30.4	0.9	59.0	9.1	0.6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	67	17 147	12 826	17.6	4.5	150.0	27.8	0.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	3 992	1 826	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	49	(D)	9 038	16.8	3.8	246.1	33.2	0.1
TIRE, TUBE WHOLESALERS	4	(D)	1 962	...	10.1	361.6	28.3	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	18	(D)	14 856	9.1	0.6	79.4	10.9	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	7	(D)	12 168	3.7	0.3	93.1	2.9	...
PAINT, VARNISH WHOLESALERS	4	1 711	(D)	(D)	(D)	(D)	(D)	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	(D)	(D)	(D)	(D)	(D)	...
DRY GOODS, APPAREL WHOLESALERS	14	(D)	4 397	6.0	...	89.0	5.0	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4	425	(D)	(D)	...	(D)	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	10	(D)	(D)	6.5	...	88.1	5.4	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	92	67 264	56 012	11.4	0.4	75.3	12.9	...
GENERAL-LINE GROCERY WHOLESALERS	3	(D)	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	...	...	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2	(D)	(D)	...	(D)	(D)	(D)	...
CONFECTIONERY WHOLESALERS	4	(D)	(D)	(D)	...	(D)	...	...
FISH, SEAFOOD DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	25	22 013	16 226	21.8	0.4	60.3	17.5	...
FRESH FRUIT, VEGETABLE WHOLESALERS	29	16 761	15 700	6.4	0.9	70.6	22.1	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	24	7 828	6 350	25.7	...	68.4	5.9	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	8	12 579	(D)	(D)	...	...	(D)	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	(D)	(D)	...	...	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	42	48 918	41 864	436.7	1.3	361.7	0.3	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	(D)	(D)	...	...	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	12	(D)	(D)	688.8	0.1	710.9	0.2	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	16	(D)	26 829	812.5	1.6	985.6	0.3	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	9	2 274	2 252	1023.3	5.6	1170.4	0.7	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	62	24 360	22 237	42.8	1.3	45.2	10.6	0.1
HARDWARE WHOLESALERS	12	(D)	3 994	52.1	2.2	20.8	24.4	0.5
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	38	16 130	14 881	34.0	0.8	56.2	9.0	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	12	(D)	3 362	71.0	2.3	25.2	1.5	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	134	49 464	38 700	72.3	0.9	21.2	5.3	0.3
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	24	5 185	3 311	(V)	(V)	(V)	(V)	(V)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	15	7 786	4 387	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	34	12 756	10 285	68.3	2.3	14.8	14.6	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	28	9 570	7 936	94.2	0.0	2.9	2.9	0.0
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	(D)	(D)	...	(D)	(D)	...	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	13	4 332	4 207	98.1	1.0	0.9	...	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	12	(D)	2 512	74.5	...	22.5	3.0	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	2	(D)	(D)	(D)	...	(D)	(D)	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	14	12 148	7 771	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	11	(D)	7 771	95.5	0.3	1.1	2.8	0.3
NONFERROUS METALS DISTRIBUTORS	3	(D)	...	...	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	22	12 964	12 092	81.6	0.4	0.8	9.4	7.8
IRON, STEEL SCRAP DEALERS	13	8 445	(D)	(D)	(D)	(D)	(D)	(D)
WASTE MATERIALS DEALERS	9	4 519	(D)	75.2	0.1	1.5	20.0	3.2
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	13	(D)	12 158	(V)	(V)	(V)	(V)	(V)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	35 228	33 183	3.5	0.3	92.6	3.6	...
BEER DISTRIBUTORS	10	13 584	13 584	4.7	0.1	95.2	0.0	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	21 644	19 599	2.8	0.4	90.7	6.1	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	22	12 421	11 509	47.6	0.2	42.7	9.5	...
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	(D)	3 558	53.4	...	36.1	10.5	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	4 335	(D)	14.0	0.2	80.0	5.8	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	5	3 808	3 808	75.7	0.4	23.2	0.7	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	31	15 285	13 565	13.5	1.8	79.7	4.6	0.4
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	2 944	2 111	81.8	2.0	10.0	6.2	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	17	12 341	11 454	0.9	1.7	92.7	4.3	0.4
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	46	29 519	19 382	1235.3	0.2	59.6	4.8	0.1
LUMBER, MILLWORK WHOLESALERS	23	18 095	9 303	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	23	11 424	10 079	1356.4	0.3	39.3	4.0	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	8	2 620	2 605	0.3	0.7	69.4	29.6	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	(D)	(D)	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	7	1 831	1 481	0.4	5.3	80.7	11.1	2.5
JEWELRY WHOLESALERS	6	526	404	2.2	...	97.8	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	11	5 060	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	(D)	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	30	8 191	5 260	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.00 because of rounding.

¹Includes 21.3 to repair shops and 28.6 to retailers. ²Includes 28.7 to repair shops and 17.3 to retailers. ³Includes 0.0 to repair shops and 61.6 to retailers. ⁴In-
cludes 13.8 to industrial and commercial users, 19.2 to contractors and builders, 2.7 to public utilities, and 1.0 to governmental bodies. ⁵Includes 3.1 to repair shops and 58.6
to retailers. ⁶Includes 24.7 to industrial and commercial users, 58.3 to contractors and builders, 3.6 to public utilities, and 2.2 to governmental bodies. ⁷Includes 0.2 to
repair shops and 10.8 to retailers. ⁸Includes 5.2 to industrial and commercial users, 4.4 to contractors and builders, 2.6 to public utilities, and 0.4 to governmental bodies.
⁹Includes 0.8 to repair shops and 84.7 to retailers. ¹⁰Includes 18.8 to industrial and commercial users, 0.7 to contractors and builders, 0.9 to public utilities, and 2.8 to
governmental bodies. ¹¹Includes 47.0 to repair shops and 23.5 to retailers. ¹²Includes 27.7 to contractors and builders, and 7.6 to industrial and commercial users. ¹³In-
cludes 50.2 to contractors and builders, and 6.2 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
HOUSTON, TEX., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 722	1 717 114	1 237 250	38.5	1.2	44.1	9.0	7.2
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	177	70 877	50 002	13.1	2.8	157.0	27.0	0.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	26	18 212	9 640	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	143	49 100	37 305	7.6	2.0	258.1	32.2	0.1
TIRE, TUBE WHOLESALERS	8	3 565	3 057	27.4	19.7	30.1	22.8	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	87	54 150	43 535	30.3	0.5	53.5	15.6	0.1
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	23	26 516	26 381	5.7	...	86.3	8.0	...
PAINT, VARNISH WHOLESALERS	19	3 172	2 826	53.2	7.6	13.6	25.5	0.1
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	45	24 462	14 328	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	18	(D)	7 013	11.9	3.6	82.1	2.4	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	10	(D)	(D)	(D)	(D)	(D)	(D)	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	7	(D)	3 625	4.9	6.3	88.4	0.4	...
FOOTWEAR WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	198	271 765	239 918	9.3	0.2	81.7	8.4	0.4
GENERAL-LINE GROCERY WHOLESALERS	18	159 086	153 700	3.8	0.0	95.6	0.0	0.6
DAIRY PRODUCTS DISTRIBUTORS	15	7 893	6 147	8.5	0.3	64.8	26.4	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	17	5 339	3 703	6.0	0.2	87.8	6.0	...
CONFECTIONERY WHOLESALERS	8	(D)	4 418	2.3	...	96.1	1.6	...
FISH, SEAFOOD DISTRIBUTORS	6	1 919	1 623	42.5	8.7	48.8	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	41	23 700	21 964	21.5	1.5	61.3	15.7	...
FRESH FRUIT, VEGETABLE WHOLESALERS	44	29 231	21 001	10.1	0.1	64.1	25.7	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	49	(D)	27 362	29.7	0.2	35.7	34.3	0.1
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	26	355 271	207 927	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS	13	334 514	192 027	(V)	(V)	(V)	(V)	(V)
GRAIN MERCHANTS	4	(D)	(D)	(D)	...	(D)	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	7	11 980	(D)	(D)	(D)	...	(D)	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	(D)	(D)	...	...	...	(D)
ELECTRICAL GOODS DISTRIBUTORS	116	102 451	87 826	46.9	1.3	549.2	2.2	0.4
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	(D)	...	(D)	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	42	30 171	28 008	679.4	1.2	715.9	3.2	0.3
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	27	39 207	36 149	8 6.6	1.4	91.1	0.9	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	38	(D)	(D)	1058.4	1.6	1135.8	2.3	1.9
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	90	82 081	49 948	(V)	(V)	(V)	(V)	(V)
HARDWARE WHOLESALERS	18	33 124	8 602	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	41	25 999	18 916	32.5	3.8	56.4	7.3	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	31	22 958	22 430	35.1	4.2	55.3	5.4	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	453	256 843	208 032	79.9	1.3	8.3	7.0	3.5
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	51	(D)	11 671	67.5	2.3	27.1	3.0	0.1
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	32	(D)	28 536	94.1	4.4	0.1	1.3	0.1
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	155	110 506	81 513	80.2	0.8	2.8	8.1	8.1
INDUSTRIAL SUPPLIES DISTRIBUTORS	113	58 256	48 106	78.9	0.5	8.3	11.4	0.9
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	9	(D)	4 936	9.0	2.8	88.0	0.2	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	32	16 869	16 642	90.7	0.1	6.2	1.9	1.1
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	41	9 087	8 280	85.2	0.6	4.8	9.3	0.1
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	20	(D)	8 348	66.5	2.1	23.9	7.5	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	76	115 169	104 476	70.6	0.3	6.8	21.9	0.4
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	65	98 920	(D)	66.6	0.3	7.5	25.2	0.4
NONFERROUS METALS DISTRIBUTORS	11	16 249	(D)	(D)	(D)	(D)	...	...
SCRAP, WASTE MATERIALS DEALERS	70	(D)	24 714	77.2	0.3	0.9	7.8	13.8
IRON, STEEL SCRAP DEALERS	48	25 214	21 682	77.1	0.4	1.0	7.3	14.2
WASTE MATERIALS DEALERS	22	(D)	3 032	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	12	(D)	20 023	0.3	1.2	98.5	...	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	35	(D)	70 446	0.1	...	99.8	0.1	...
BEER DISTRIBUTORS	26	(D)	(D)	0.1	...	99.6	0.3	...
WINES, DISTILLED SPIRITS WHOLESALERS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	36	24 608	16 703	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	5	6 698	5 562	80.5	...	19.5	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	7	6 620	5 801	81.6	...	17.4	1.0	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	14	7 285	2 974	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	10	4 005	2 366	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	39	24 634	19 514	20.0	1.3	77.5	0.8	0.4
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	18	(D)	6 951	51.7	3.5	42.5	2.2	0.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	21	(D)	12 563	2.6	...	96.9	...	0.5
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	100	63 738	43 759	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	54	40 248	26 277	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	46	23 490	17 482	1285.8	0.4	11.9	0.8	1.1
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	26	10 941	7 925	23.7	4.3	68.1	3.9	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	7	(D)	3 343	14.1	3.1	67.2	15.6	...
FARM SUPPLIES WHOLESALERS	12	10 964	9 083	20.7	26.9	4.4	47.7	0.3
JEWELRY WHOLESALERS	14	(D)	1 869	(V)	(V)	(V)	(V)	(V)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	53	102 616	7 059	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	5	(D)	(D)	...	...	(D)	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	(D)	...	...	100.0	...	...
OTHER MERCHANT WHOLESALERS	64	29 668	13 142	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.00 because of rounding.

¹Includes 16.5 to repair shops and 40.5 to retailers. ²Includes 20.0 to repair shops and 38.0 to retailers. ³Includes 7.0 to repair shops and 23.1 to retailers. ⁴Includes 20.8 to industrial and commercial users, 18.5 to contractors and builders, 4.9 to public utilities, and 2.6 to governmental bodies. ⁵Includes 7.3 to repair shops and 42.0 to retailers. ⁶Includes 29.4 to industrial and commercial users, 36.0 to contractors and builders, 10.1 to public utilities, and 3.9 to governmental bodies. ⁷Includes 4.5 to repair shops and 11.4 to retailers. ⁸Includes 2.4 to industrial and commercial users, 3.7 to contractors and builders, 0.2 to public utilities, and 0.3 to governmental bodies. ⁹Includes 4.5 to repair shops and 86.7 to retailers. ¹⁰Includes 50.2 to industrial and commercial users, 1.7 to contractors and builders, 1.1 to public utilities, and 5.4 to governmental bodies. ¹¹Includes 27.6 to repair shops and 8.1 to retailers. ¹²Includes 75.8 to contractors and builders, and 10.0 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
INDIANAPOLIS, IND., SMSA								
MERCHANT WHOLESALERS, TOTAL	937	796 830	692 517	36.4	0.9	47.9	12.7	2.1
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	83	42 598	32 519	10.4	2.9	126.6	58.5	1.6
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	7 331	(D)	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	67	(D)	28 799	4.9	1.5	226.5	65.3	1.8
TIRE, TUBE WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	40	47 002	46 318	16.7	1.8	71.6	9.9	0.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	11	(D)	35 024	3.8	1.1	93.0	2.1	...
PAINT, VARNISH WHOLESALERS	13	(D)	2 200	51.6	12.2	12.8	23.3	0.1
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	16	9 600	9 094	57.9	1.9	3.7	36.5	...
DRY GOODS, APPAREL WHOLESALERS	15	(D)	22 656	1.3	0.2	81.1	17.3	0.1
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS . .	13	(D)	(D)	0.3	0.2	78.7	20.7	0.1
FOOTWEAR WHOLESALERS . . . . .	...	(D)	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	126	103 335	84 687	14.5	1.2	57.7	26.6	...
GENERAL-LINE GROCERY WHOLESALERS	7	22 710	19 005	12.8	0.4	82.6	4.2	...
DAIRY PRODUCTS DISTRIBUTORS	11	12 171	(D)	(D)	(D)	(D)	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	(D)	514	5.4	...	82.1	12.5	...
CONFECTIONERY WHOLESALERS	6	1 388	(D)	...	...	(D)	(D)	...
FISH, SEAFOOD DISTRIBUTORS	1	(D)	(D)	(D)	(D)	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	19	(D)	7 224	56.2	10.3	30.5	3.0	...
FRESH FRUIT, VEGETABLE WHOLESALERS	43	37 735	36 355	4.8	0.0	66.2	29.0	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	35	20 567	14 966	25.2	1.1	39.0	34.7	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	13	95 884	92 123	82.9	0.0	...	3.1	14.0
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	9	(D)	(D)	(D)	...	...	(D)	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	2	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	(D)	(D)	(D)	...	...	(D)
ELECTRICAL GOODS DISTRIBUTORS	75	67 994	58 439	34.9	0.7	461.1	3.3	0.0
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS . .	8	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS .	19	(D)	(D)	587.2	0.7	69.1	3.0	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS . .	25	41 082	39 189	71.4	0.5	878.6	3.5	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	23	(D)	4 921	937.9	3.5	1053.7	4.6	0.3
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS .	57	54 025	45 025	36.3	0.8	50.2	12.7	0.0
HARDWARE WHOLESALERS	16	(D)	18 621	29.2	1.3	65.8	3.7	0.0
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS . . .	30	23 963	23 394	44.0	0.3	34.1	21.5	0.1
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR. . .	11	(D)	3 010	19.5	1.9	78.6	...	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	207	94 681	70 821	65.3	0.8	28.2	5.5	0.2
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	32	8 579	6 564	50.9	0.6	40.9	7.6	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	16	17 454	7 427	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	58	18 448	13 089	81.8	0.6	10.6	5.8	1.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	36	20 348	19 855	74.8	1.5	19.4	4.3	0.0
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	7	10 484	10 301	3.2	1.3	95.5	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	26	11 347	7 411	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	29	(D)	(D)	67.7	0.1	13.5	18.5	0.2
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR. . .	3	(D)	(D)	(D)	(D)	(D)	(D)	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR. .	33	36 313	30 177	91.9	0.5	1.7	5.9	...
COAL WHOLESALERS	4	(D)	(D)	(D)	...	(D)	(D)	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	21	27 949	22 576	92.2	0.6	0.4	6.8	...
NONFERROUS METALS DISTRIBUTORS	8	(D)	(D)	88.7	0.9	4.7	5.7	...
SCRAP, WASTE MATERIALS DEALERS	43	15 973	14 973	70.9	0.3	0.4	28.4	...
IRON, STEEL SCRAP DEALERS	22	8 251	7 373	71.6	0.4	0.2	27.8	...
WASTE MATERIALS DEALERS	21	7 722	7 600	70.2	0.2	0.6	29.0	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	11	(D)	18 360	1.2	...	91.5	7.3	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	19	47 362	46 781	2.6	0.0	94.5	2.9	...
BEER DISTRIBUTORS	13	(D)	16 019	1.0	0.1	98.9	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	6	(D)	30 762	3.5	...	92.1	4.4	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	33	32 139	28 465	47.7	2.4	31.6	18.3	...
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	5	(D)	7 500	58.0	...	39.8	2.2	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	15	15 487	12 103	34.0	5.6	41.7	18.7	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	11	2 198	(D)	79.5	0.3	4.1	16.1	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	29	16 648	15 781	5.8	1.2	92.4	0.6	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	17	(D)	3 379	18.9	2.2	76.3	2.6	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	12	(D)	12 402	2.2	0.9	96.9	...	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	59	40 812	35 276	34.2	0.4	53.1	12.1	0.2
LUMBER, MILLWORK WHOLESALERS	33	26 660	21 795	27.9	0.2	67.3	4.3	0.3
CONSTRUCTION MATERIALS DISTRIBUTORS	26	14 152	13 481	44.4	0.7	30.0	24.9	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	19	(D)	7 325	7.6	7.0	51.5	33.9	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	(D)	(D)	(D)	(D)	(D)	(D)	...
FARM SUPPLIES WHOLESALERS	5	(D)	(D)	...	(D)	(D)	...	...
JEWELRY WHOLESALERS	6	(D)	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS) . .	17	(D)	1 581	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	7	462	330	14.5	6.7	73.3	5.5	...
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	(D)	...	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	30	6 314	4 528	32.1	0.4	14.2	39.6	13.7

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 17.6 to repair shops and 9.0 to retailers. ²Includes 17.9 to repair shops and 8.6 to retailers. ³Includes 16.0 to industrial and commercial users, 11.2 to contractors and builders, 6.2 to public utilities, and 1.6 to governmental bodies. ⁴Includes 4.6 to repair shops and 56.5 to retailers. ⁵Includes 34.4 to industrial and commercial users, 35.8 to contractors and builders, 16.1 to public utilities, and 0.9 to governmental bodies. ⁶Includes 1.7 to repair shops and 7.4 to retailers. ⁷Includes 9.2 to industrial and commercial users, 3.9 to contractors and builders, 3.8 to public utilities, and 0.6 to governmental bodies. ⁸Includes 2.6 to repair shops and 75.9 to retailers. ⁹Includes 26.3 to industrial and commercial users, 2.4 to contractors and builders, 1.3 to public utilities, and 7.8 to governmental bodies. ¹⁰Includes 28.7 to repair shops and 25.1 to retailers. ¹¹Includes 21.0 to contractors and builders, and 13.1 to industrial and commercial users. ¹²Includes 18.0 to contractors and builders, and 9.9 to industrial and commercial users. ¹³Includes 25.8 to contractors and builders, and 18.4 to industrial and commercial users.

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Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
JERSEY CITY, N. J., SMSA								
MERCHANT WHOLESALERS, TOTAL	904	561 220	459 917	27.2	0.8	43.4	23.4	5.2
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	54	(D)	13 756	21.3	2.2	168.5	5.0	3.0
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	9 200	7 607	19.5	...	280.5	...	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	36	(D)	5 202	22.7	4.5	352.8	12.4	7.6
TIRE, TUBE WHOLESALERS	4	(D)	947	30.1	9.0	459.4	1.5	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	54	24 364	19 723	11.7	1.2	65.3	14.2	7.6
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	19	(D)	12 154	1.6	0.1	96.5	1.8	...
PAINT, VARNISH WHOLESALERS	7	(D)	1 694	9.7	12.8	64.6	3.6	9.3
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	28	(D)	5 875	33.4	0.4	0.3	42.9	23.0
DRY GOODS, APPAREL WHOLESALERS	62	(D)	23 873	21.0	0.0	52.0	24.9	2.1
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	34	(D)	(D)	50.1	...	...	49.4	0.5
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	25	(D)	13 987	2.4	...	84.9	9.4	3.3
FOOTWEAR WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	140	104 488	90 270	5.9	0.5	62.9	30.1	0.6
GENERAL-LINE GROCERY WHOLESALERS	4	3 662	3 662	...	...	100.0	...	...
DAIRY PRODUCTS DISTRIBUTORS	21	(D)	4 578	2.6	2.1	65.5	29.8	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	...	(D)	(D)	...	...
CONFECTIONERY WHOLESALERS	8	3 792	1 368	(V)	(V)	(V)	(V)	(V)
FISH, SEAFOOD DISTRIBUTORS	2	(D)	(D)	...	(D)	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	40	(D)	33 930	7.6	0.5	68.2	23.7	...
FRESH FRUIT, VEGETABLE WHOLESALERS	16	(D)	3 589	5.7	...	45.8	48.5	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	46	47 445	42 101	5.6	0.1	56.3	36.8	1.2
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	2	(D)	(D)	(D)	...	...	...	...
COTTON MERCHANTS	1	(D)	(D)	(D)	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	44	54 803	50 645	51.4	0.1	61.6	70.7	0.2
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	(D)	43 168	71.7	0.1	83.6	80.4	0.2
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	4	(D)	(D)	(D)	...	(D)	...	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	14	(D)	2 724	26.4	...	30.8	42.4	0.4
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	44	(D)	12 375	48.4	5.8	29.2	16.6	...
HARDWARE WHOLESALERS	15	(D)	2 657	38.6	7.8	37.9	15.7	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	21	9 458	8 980	51.5	3.2	27.1	18.2	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	8	(D)	738	(V)	(V)	(V)	(V)	(V)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	138	(D)	51 905	63.3	0.4	25.9	3.9	6.5
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	19	(D)	3 887	95.7	0.4	3.4	0.5	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	37	8 992	(D)	95.9	0.1	0.3	0.7	3.0
INDUSTRIAL SUPPLIES DISTRIBUTORS	42	33 043	28 052	50.1	0.1	33.3	5.3	11.2
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	3 377	(D)	2.5	0.4	96.7	0.4	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	10	(D)	5 923	89.3	0.8	3.5	6.4	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	17	(D)	4 102	89.0	1.4	8.2	1.4	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	7	(D)	(D)	(D)	...	(D)	(D)	(D)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	41	47 560	34 063	88.2	0.1	0.1	5.2	6.4
COAL WHOLESALERS	4	(D)	(D)	...	(D)	(D)	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	30	32 678	(D)	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	7	(D)	12 432	100.0	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	93	35 800	25 468	37.6	0.4	0.0	18.5	43.5
IRON, STEEL SCRAP DEALERS	37	22 828	16 093	22.9	0.6	0.0	22.2	54.3
WASTE MATERIALS DEALERS	56	12 972	9 375	62.9	...	0.0	12.0	25.1
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	20	22 089	20 768	0.9	2.0	75.7	21.4	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	(D)	44 973	0.4	0.0	88.0	11.6	...
BEER DISTRIBUTORS	6	8 575	8 575	...	0.1	83.9	16.0	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	(D)	36 398	0.5	...	88.9	10.6	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	37	(D)	13 925	47.7	...	20.0	32.2	0.1
FINE AND COARSE PAPER WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	29	(D)	12 821	47.9	...	19.0	33.0	0.1
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	19	(D)	8 741	2.9	0.1	50.4	35.3	11.3
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	2 007	7.5	...	89.0	3.5	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	7 856	6 734	1.5	0.1	38.9	44.8	14.7
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	34	(D)	18 539	11 25.1	0.4	68.8	1.6	4.1
LUMBER, MILLWORK WHOLESALERS	16	(D)	14 590	12 12.5	0.5	80.6	1.7	4.7
CONSTRUCTION MATERIALS DISTRIBUTORS	18	(D)	3 949	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	11	(D)	1 813	12.9	0.2	72.9	14.0	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	5	2 942	(D)	(D)	...	(D)	...	(D)
FARM SUPPLIES WHOLESALERS	7	(D)	3 299	(V)	(V)	(V)	(V)	(V)
JEWELRY WHOLESALERS	6	(D)	(D)	...	...	(D)	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	12	(D)	(D)	(D)	(D)	...	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	7	(D)	402	2.5	0.5	64.2	32.8	...
FLOWERS, BULBS, PLANTS WHOLESALERS	4	430	(D)	...	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	57	28 140	17 415	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 20.5 to repair shops and 48.0 to retailers. ²Includes 0.0 to repair shops and 80.5 to retailers. ³Includes 49.4 to repair shops and 3.5 to retailers. ⁴In-
cludes 20.1 to repair shops and 39.4 to retailers. ⁵Includes 6.8 to industrial and commercial users, 5.6 to contractors and builders, 0.3 to public utilities, and 3.7 to
governmental bodies. ⁶Includes 2.0 to repair shops and 10.7 to retailers. ⁷Includes 6.2 to industrial and commercial users, 5.0 to contractors and builders, 0.2 to public
utilities, and 4.3 to governmental bodies. ⁸Includes 0.0 to repair shops and 3.6 to retailers. ⁹Includes 26.2 to industrial and commercial users, 0.0 to contractors and
builders, 0.0 to public utilities, and 0.2 to governmental bodies. ¹⁰Includes 23.9 to repair shops and 6.9 to retailers. ¹¹Includes 12.5 to contractors and builders, and
12.5 to industrial and commercial users. ¹²Includes 3.4 to contractors and builders, and 9.0 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
KANSAS CITY, MO.-KANS., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 504	1 305 159	980 452	35.2	2.3	40.8	19.1	2.6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	171	72 872	51 529	8.2	9.6	160.7	21.4	0.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	27 203	16 525	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	133	40 233	30 799	4.3	1.8	261.7	32.0	0.2
TIRE, TUBE WHOLESALERS	15	5 436	4 205	21.0	2.6	349.7	26.7	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	66	30 260	23 440	25.9	0.8	48.0	25.1	0.2
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	38	(D)	19 535	17.6	0.8	56.6	24.8	0.2
PAINT, VARNISH WHOLESALERS	8	(D)	583	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	20	8 685	3 322	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	48	21 650	21 042	2.8	0.5	80.3	16.4	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	7 701	1.8	0.0	66.0	32.2	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	37	11 122	(D)	4.1	0.9	86.0	9.0	...
FOOTWEAR WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	177	165 135	139 956	11.9	0.3	63.9	23.9	0.0
GENERAL-LINE GROCERY WHOLESALERS	12	65 119	62 162	4.9	...	94.7	0.4	...
DAIRY PRODUCTS DISTRIBUTORS	13	3 205	1 454	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	17	11 566	11 380	2.6	1.6	44.4	51.4	...
CONFECTIONERY WHOLESALERS	8	(D)	575	0.5	0.5	12.0	87.0	...
FISH, SEAFOOD DISTRIBUTORS	3	(D)	...	...	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	35	(D)	18 199	(V)	(V)	(V)	(V)	(V)
FRESH FRUIT, VEGETABLE WHOLESALERS	45	33 847	25 196	10.4	...	49.2	40.4	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	44	22 888	20 990	22.9	0.5	34.6	42.0	0.0
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	50	302 992	213 745	50.9	6.1	0.7	32.9	9.4
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	32	269 901	193 489	50.8	3.1	0.8	35.0	10.3
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	15	25 827	12 992	(V)	(V)	(V)	(V)	(V)
MISCELLANEOUS FARM PRODUCTS DEALERS	3	7 264	7 264	99.6	0.4	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	88	91 770	65 056	439.2	0.6	554.4	5.2	0.6
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	(D)	19 430	670.2	1.0	719.0	9.8	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	28	(D)	31 683	20.0	0.4	78.1	0.2	1.3
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	29	18 714	(D)	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	93	64 501	48 474	26.2	0.7	65.6	7.3	0.2
HARDWARE WHOLESALERS	27	27 113	15 744	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	50	(D)	28 932	31.9	0.8	59.0	8.0	0.3
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	16	(D)	3 798	26.2	0.4	69.5	3.9	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	297	168 585	130 456	68.3	1.1	19.0	8.7	2.9
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES: . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	37	9 583	5 731	42.1	0.3	48.7	6.7	2.2
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	25	36 730	33 634	91.3	0.6	1.4	4.6	2.1
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	61	(D)	26 643	78.4	1.1	6.8	11.4	2.3
INDUSTRIAL SUPPLIES DISTRIBUTORS	59	(D)	16 905	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	19	14 507	13 349	2.9	1.8	76.0	2.4	16.9
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	44	24 316	14 843	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	41	(D)	10 403	82.2	1.1	10.9	5.3	0.5
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	11	(D)	7 948	35.7	3.8	50.3	10.2	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	35	35 340	28 028	50.1	0.7	14.0	35.2	0.0
COAL WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	29	(D)	23 121	49.5	0.9	13.0	36.6	0.0
NONFERROUS METALS DISTRIBUTORS	5	(D)	(D)	(D)	...	...	(D)	...
SCRAP, WASTE MATERIALS DEALERS	63	17 390	14 963	83.0	0.2	6.6	10.2	...
IRON, STEEL SCRAP DEALERS	33	11 980	10 939	82.6	0.0	7.6	9.8	...
WASTE MATERIALS DEALERS	30	5 410	4 024	83.8	0.5	4.2	11.5	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	19	(D)	26 628	3.5	...	96.4	0.1	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	43	(D)	40 000	1.8	...	94.1	4.1	...
BEER DISTRIBUTORS	27	(D)	12 839	1.1	...	98.9	0.0	...
WINES, DISTILLED SPIRITS WHOLESALERS	16	(D)	27 161	2.1	...	91.9	6.0	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	46	44 925	32 310	41.5	0.5	22.9	35.1	...
FINE AND COARSE PAPER WHOLESALERS	10	14 700	(D)	(V)	(V)	(V)	(V)	(V)
PRINTING AND FINE PAPER DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	17	18 742	13 259	12.5	0.2	11.3	76.0	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	16	(D)	3 059	91.6	0.6	4.3	3.5	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	51	34 499	30 381	8.0	1.3	87.7	3.0	0.0
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	25	(D)	7 059	30.4	4.9	64.1	0.6	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	26	(D)	23 322	1.3	0.2	94.6	3.8	0.1
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	73	62 939	34 973	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	36	(D)	24 413	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	37	(D)	10 560	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	36	14 905	10 458	16.9	1.5	76.6	5.0	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	9	(D)	(D)	...	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	16	34 580	34 157	30.9	0.2	27.6	38.8	2.5
JEWELRY WHOLESALERS	21	(D)	8 869	0.3	0.2	97.6	1.9	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	21	16 012	6 997	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	12	(D)	1 995	2.0	6.9	88.9	2.2	...
FLOWERS, BULBS, PLANTS WHOLESALERS	7	(D)	1 053	...	...	99.1	0.9	...
OTHER MERCHANT WHOLESALERS	62	31 087	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 12.7 to repair shops and 48.1 to retailers. ²Includes 19.9 to repair shops and 41.8 to retailers. ³Includes 5.7 to repair shops and 44.0 to retailers. ⁴Includes 9.7 to industrial and commercial users, 24.3 to contractors and builders, 3.4 to public utilities, and 1.8 to governmental bodies. ⁵Includes 3.5 to repair shops and 50.9 to retailers. ⁶Includes 17.4 to industrial and commercial users, 45.5 to contractors and builders, 3.3 to public utilities, and 3.9 to governmental bodies. ⁷Includes 1.9 to repair shops and 17.2 to retailers. ⁸Includes 2.8 to industrial and commercial users, 15.6 to contractors and builders, 1.0 to public utilities, and 0.7 to governmental bodies. ⁹Includes 1.7 to repair shops and 76.4 to retailers.

SALES BY CLASS OF CUSTOMER

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Table 4B—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
LOS ANGELES-LONG BEACH, CALIF., SMSA								
MERCHANT WHOLESALERS, TOTAL	8 420	5 896 752	4 670 604	30.5	1.6	48.5	17.8	1.6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	926	409 426	322 267	6.7	2.9	163.4	26.3	0.7
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	118	153 663	125 352	3.8	2.7	285.1	8.2	0.2
AUTOMOTIVE EQUIPMENT WHOLESALERS	726	222 076	173 284	8.5	2.6	349.5	38.2	1.2
TIRE, TUBE WHOLESALERS	82	33 687	23 631	8.8	5.6	450.3	35.1	0.2
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	366	278 440	182 939	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	178	178 934	125 482	8.1	1.0	78.5	11.9	0.5
PAINT, VARNISH WHOLESALERS	59	20 381	11 470	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	129	79 125	45 987	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	429	229 454	179 589	5.3	2.1	69.4	22.3	0.9
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	193	99 517	70 325	7.8	0.7	44.6	46.1	0.8
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	216	109 984	89 474	4.0	3.4	83.2	8.4	1.0
FOOTWEAR WHOLESALERS	20	19 953	19 790	2.1	1.2	93.3	3.0	0.4
GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 013	1 250 344	1 126 357	12.4	0.8	64.3	22.2	0.3
GENERAL-LINE GROCERY WHOLESALERS	77	501 818	500 146	1.6	...	98.2	0.2	...
DAIRY PRODUCTS DISTRIBUTORS	50	81 600	70 429	2.9	0.2	12.5	84.4	0.0
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	57	60 964	36 918	(V)	(V)	(V)	(V)	(V)
CONFECTIONERY WHOLESALERS	38	16 379	13 762	1.9	0.1	76.9	20.7	0.4
FISH, SEAFOOD DISTRIBUTORS	32	16 251	15 869	12.0	1.5	53.8	32.6	0.1
MEAT, MEAT PRODUCTS WHOLESALERS	233	225 541	199 805	25.1	1.4	31.6	41.8	0.1
FRESH FRUIT, VEGETABLE WHOLESALERS	256	156 147	125 039	14.4	0.5	56.3	28.6	0.2
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	270	191 644	164 389	33.5	2.8	33.7	28.4	1.6
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	58	106 520	61 322	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS	11	(D)	17 033	(V)	(V)	(V)	(V)	(V)
GRAIN MERCHANTS	12	24 339	15 173	(V)	(V)	(V)	(V)	(V)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	9	5 211	3 730	58.2	41.8	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	26	(D)	25 386	53.3	0.4	0.6	38.2	7.5
ELECTRICAL GOODS DISTRIBUTORS	509	403 009	345 920	545.8	1.8	648.9	3.3	0.2
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	30	61 142	57 945	774.8	0.2	824.0	0.9	0.1
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	185	113 369	91 940	67.6	0.5	1026.1	5.7	0.1
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	127	155 233	137 185	114.9	2.9	1280.9	1.1	0.2
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	167	73 265	58 850	134.9	3.0	134.8	7.3	0.3
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	428	312 656	256 519	36.5	2.4	45.3	14.4	1.4
WAREHOUSE WHOLESALERS	161	134 193	115 395	31.1	3.9	51.0	12.5	1.5
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	181	145 153	113 470	39.9	1.1	39.3	18.3	1.4
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	86	33 310	27 654	45.1	1.6	46.1	6.4	0.8
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	1 693	728 067	566 958	64.9	0.8	16.2	14.3	3.8
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES	208	67 736	53 522	56.1	0.9	20.6	21.9	0.5
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	66	(D)	52 610	87.5	0.8	3.0	6.3	2.4
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	409	166 646	134 492	67.5	0.3	8.7	15.2	8.3
INDUSTRIAL SUPPLIES DISTRIBUTORS	323	150 472	108 440	66.9	0.5	12.0	19.8	0.8
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	44	(D)	18 445	5.5	5.7	78.8	6.8	3.2
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	203	88 116	67 945	78.5	0.3	12.5	8.6	0.1
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	189	66 365	58 255	59.7	0.6	24.3	14.0	1.4
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	251	104 654	73 249	54.3	1.1	23.5	12.4	8.7
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	257	332 724	274 314	70.1	0.8	5.7	21.4	2.0
COAL WHOLESALERS	5	(D)	1 052	0.1	...	85.0	14.9	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	195	249 122	217 484	70.3	0.9	6.4	22.2	0.2
NONFERROUS METALS DISTRIBUTORS	57	(D)	55 778	(V)	(V)	(V)	(V)	(V)
SCRAP, WASTE MATERIALS DEALERS	377	119 346	95 209	72.1	0.1	1.3	15.9	10.6
IRON, STEEL SCRAP DEALERS	165	(D)	54 932	73.5	0.1	0.9	10.0	15.5
WASTE MATERIALS DEALERS	212	(D)	40 277	70.0	0.2	1.9	24.0	3.9
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	31	(D)	79 288	0.3	0.1	85.6	12.6	1.4
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	128	355 406	255 381	3.5	0.1	89.9	6.5	0.0
BEER DISTRIBUTORS	83	117 444	107 772	1.6	0.2	97.2	1.0	0.0
WINES, DISTILLED SPIRITS WHOLESALERS	45	237 962	147 609	(V)	(V)	(V)	(V)	(V)
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	219	191 536	166 697	66.9	0.5	19.1	13.4	0.1
FINE AND COARSE PAPER WHOLESALERS	10	67 656	67 656	79.1	...	20.5	0.4	...
PRINTING AND FINE PAPER DISTRIBUTORS	24	26 307	21 957	77.5	...	9.3	13.2	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	108	58 089	47 472	42.5	0.2	24.8	32.4	0.1
STATIONERY, OFFICE SUPPLIES WHOLESALERS	77	39 484	31 612	69.7	2.4	14.6	12.8	0.5
FURNITURE, HOME FURNISHINGS WHOLESALERS	366	196 623	159 537	7.2	1.6	79.3	11.8	0.1
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	123	50 890	41 151	18.3	1.9	70.2	9.6	0.0
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	243	145 733	118 386	3.3	1.5	82.5	12.5	0.2
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	403	313 321	221 620	1544.1	0.8	39.3	15.7	0.1
LUMBER, MILLWORK WHOLESALERS	205	228 736	160 456	1641.0	0.9	39.3	18.7	0.1
CONSTRUCTION MATERIALS DISTRIBUTORS	198	84 585	61 164	1752.0	0.4	39.1	8.2	0.3
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	208	106 827	77 513	18.2	3.3	62.1	15.3	1.1
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	106	34 259	30 540	28.1	2.7	55.7	8.1	5.4
FARM SUPPLIES WHOLESALERS	70	56 361	47 386	28.5	23.0	9.3	38.7	0.5
JEWELRY WHOLESALERS	143	40 765	31 876	3.8	3.3	76.6	14.0	2.3
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	116	144 625	59 341	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	122	21 562	17 445	3.9	1.1	73.7	18.1	3.2
FLOWERS, BULBS, PLANTS WHOLESALERS	45	10 815	7 891	6.4	6.5	71.5	15.6	...
OTHER MERCHANT WHOLESALERS	407	(D)	102 695	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 15.7 to repair shops and 47.7 to retailers. ²Includes 0.6 to repair shops and 84.4 to retailers. ³Includes 26.1 to repair shops and 23.3 to retailers. ⁴Includes 18.6 to repair shops and 31.7 to retailers. ⁵Includes 17.2 to industrial and commercial users, 23.2 to contractors and builders, 3.9 to public utilities, and 1.5 to governmental bodies. ⁶Includes 3.8 to repair shops and 45.0 to retailers. ⁷Includes 15.3 to industrial and commercial users, 37.9 to contractors and builders, 20.1 to public utilities, and 1.5 to governmental bodies. ⁸Includes 3.5 to repair shops and 20.4 to retailers. ⁹Includes 21.2 to industrial and commercial users, 43.2 to contractors and builders, 0.5 to public utilities, and 2.7 to governmental bodies. ¹⁰Includes 0.7 to repair shops and 25.4 to retailers. ¹¹Includes 1.3 to industrial and commercial users, 12.5 to contractors and builders, 0.8 to public utilities, and 0.4 to governmental bodies. ¹²Includes 1.8 to repair shops and 79.1 to retailers. ¹³Includes 13.9 to repair shops and 20.7 to retailers. ¹⁴Includes 24.3 to contractors and builders, and 19.8 to industrial and commercial users. ¹⁵Includes 18.1 to contractors and builders, and 22.9 to industrial and commercial users. ¹⁶Includes 40.2 to contractors and builders, and 11.8 to industrial and commercial users. ¹⁷In-

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
LOUISVILLE, KY.-IND., SMSA								
MERCHANT WHOLESALERS, TOTAL	785	602 065	458 565	30.0	2.2	60.3	6.1	1.4
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	88	34 445	18 736	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	7	(D)	(D)	(D)	...	(D)	...	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	73	(D)	16 034	10.3	4.1	155.7	29.9	...
TIRE, TUBE WHOLESALERS	8	(D)	(D)	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	32	(D)	15 889	26.9	0.6	70.9	1.6	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	15	(D)	12 913	10.2	0.7	87.2	1.9	...
PAINT, VARNISH WHOLESALERS	3	351	(D)	(D)	...	...	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	14	4 144	(D)	99.4	0.1	0.3	0.2	...
DRY GOODS, APPAREL WHOLESALERS	16	11 507	7 872	3.6	0.1	95.5	0.8	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	5	(D)	(D)	(D)	...	(D)	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS . . .	8	6 783	3 522	(V)	(V)	(V)	(V)	(V)
FOOTWEAR WHOLESALERS	3	(D)	(D)	...	...	(D)	(D)	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	109	64 108	55 964	24.6	0.9	66.0	8.5	...
GENERAL-LINE GROCERY WHOLESALERS	6	24 673	23 910	14.5	...	85.5	...	...
DAIRY PRODUCTS DISTRIBUTORS	7	1 293	1 080	3.2	2.1	94.1	0.6	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	(D)	1 038	(V)	(V)	(V)	(V)	(V)
CONFECTIONERY WHOLESALERS	10	2 617	2 603	2.2	2.1	90.6	5.1	...
FISH, SEAFOOD DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	15	(D)	6 482	70.4	4.9	12.0	12.7	...
FRESH FRUIT, VEGETABLE WHOLESALERS	41	16 706	13 242	11.1	0.7	68.6	19.6	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	23	9 095	7 609	52.5	...	40.6	6.9	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	20	59 578	(D)	(D)	(D)	...	(D)	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	9	(D)	(D)	(D)	...	...	(D)	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	5	25 698	(D)	(V)	(V)	(V)	(V)	(V)
MISCELLANEOUS FARM PRODUCTS DEALERS	6	(D)	6 879	24.3	...	...	...	75.7
ELECTRICAL GOODS DISTRIBUTORS	49	53 022	39 683	226.1	2.7	370.7	0.4	0.1
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS . .	9	(D)	(D)	(V)	(V)	(V)	(V)	(V)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS .	13	(D)	(D)	480.5	2.3	516.6	0.2	0.4
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS . .	17	(D)	28 567	611.3	3.0	785.5	0.2	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	10	(D)	2 198	10.4	...	985.5	4.1	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS .	40	(D)	79 113	9.1	0.2	90.0	0.7	0.0
HARDWARE WHOLESALERS	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS . . .	15	(D)	10 327	35.9	0.4	59.8	3.6	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR. . .	14	(D)	(D)	(V)	(V)	(V)	(V)	(V)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	173	86 091	72 134	76.6	0.5	19.2	3.6	0.1
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	25	5 659	4 216	48.7	1.1	31.4	18.8	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	14	(D)	18 630	99.9	...	0.1	...	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	38	13 461	12 062	95.9	0.7	2.3	1.1	0.0
INDUSTRIAL SUPPLIES DISTRIBUTORS	38	(D)	15 948	89.1	0.8	2.2	7.3	0.6
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	27	(D)	(D)	93.8	1.4	4.2	0.6	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	22	3 814	(D)	81.4	0.4	8.2	10.0	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR. . .	4	(D)	1 220	92.0	...	...	8.0	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR. .	18	13 904	9 666	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS	10	(D)	3 915	(V)	(V)	(V)	(V)	(V)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	7	5 751	5 751	80.4	4.2	6.8	8.6	...
NONFERROUS METALS DISTRIBUTORS	1	(D)	...	...	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	36	9 703	7 871	86.6	0.3	1.3	11.8	...
IRON, STEEL SCRAP DEALERS	20	6 944	6 490	89.1	...	1.0	9.9	...
WASTE MATERIALS DEALERS	16	2 759	1 381	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	13	(D)	14 717	0.0	0.2	84.9	14.9	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	25	(D)	40 262	1.6	0.0	93.7	4.7	...
BEER DISTRIBUTORS	9	(D)	6 814	1.3	0.0	95.9	2.8	...
WINES, DISTILLED SPIRITS WHOLESALERS	16	34 174	33 448	1.7	...	93.2	5.1	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	18	(D)	10 592	52.6	0.5	35.4	11.5	...
FINE AND COARSE PAPER WHOLESALERS	6	(D)	4 752	45.8	1.2	29.3	23.7	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	(D)	...	...	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	4 091	(D)	31.5	...	67.2	1.3	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	1	(D)	...	...	...	...	...	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	16	(D)	2 389	(V)	(V)	(V)	(V)	(V)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	9	(D)	(D)	15.5	20.9	62.8	0.8	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	7	(D)	(D)	(D)	...	(D)	(D)	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	53	32 895	26 730	1059.9	0.9	49.8	9.4	0.0
LUMBER, MILLWORK WHOLESALERS	29	(D)	19 103	1130.3	1.1	56.3	12.2	0.1
CONSTRUCTION MATERIALS DISTRIBUTORS	24	(D)	7 627	1264.0	0.5	33.0	2.5	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	14	11 746	11 020	5.1	3.4	88.1	3.4	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	...
FARM SUPPLIES WHOLESALERS	9	16 032	15 426	2.1	1.6	87.7	8.5	0.1
JEWELRY WHOLESALERS	5	(D)	(D)	(D)	...	(D)	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS) . .	17	(D)	534	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	1 521	...	5.3	94.7	...	...
OTHER MERCHANT WHOLESALERS	29	16 978	3 394	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 36.0 to repair shops and 19.7 to retailers. ²Includes 10.2 to industrial and commercial users, 11.8 to contractors and builders, 3.2 to public utilities, and 0.9 to governmental bodies. ³Includes 5.3 to repair shops and 65.4 to retailers. ⁴Includes 36.3 to industrial and commercial users, 36.7 to contractors and builders, 6.0 to public utilities, and 1.5 to governmental bodies. ⁵Includes 2.6 to repair shops and 14.0 to retailers. ⁶Includes 2.9 to industrial and commercial users, 5.0 to contractors and builders, 2.5 to public utilities, and 0.8 to governmental bodies. ⁷Includes 2.1 to repair shops and 83.4 to retailers. ⁸Includes 7.0 to industrial and commercial users, 1.5 to contractors and builders, 1.7 to public utilities, and 0.2 to governmental bodies. ⁹Includes 56.6 to repair shops and 29.0 to retailers. ¹⁰Includes 21.9 to contractors and builders, and 18.0 to industrial and commercial users. ¹¹Includes 6.9 to contractors and builders, and 23.4 to industrial and commercial users. ¹²Includes 59.6 to contractors and builders, and 4.4 to industrial and commercial users.

(V) Insufficient class-of-customer analysis to show separately.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales (\$1,000)	Total (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)				(percent)	(percent)	(percent)	(percent)	(percent)
MEMPHIS, TENN., SMSA								
MERCHANT WHOLESALERS, TOTAL	831	1 089 540	828 883	49.2	0.5	30.1	7.6	12.6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	103	44 065	23 871	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	15	8 650	5 416	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	80	(D)	17 972	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	8	(D)	483	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	36	24 441	20 700	4.7	0.7	81.3	13.3	0.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	21	20 019	18 760	3.8	0.7	88.8	6.7	...
PAINT, VARNISH WHOLESALERS	4	(D)	(D)	...	...	(D)	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	11	(D)	(D)	(D)	...	...	(D)	(D)
DRY GOODS, APPAREL WHOLESALERS	33	(D)	17 599	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	11	13 810	(D)	(V)	(V)	(V)	(V)	(V)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	20	(D)	14 776	0.0	0.5	96.0	3.3	0.2
FOOTWEAR WHOLESALERS	2	(D)	(D)	...	(D)	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	95	92 121	85 426	5.3	0.3	84.7	9.7	...
GENERAL-LINE GROCERY WHOLESALERS	6	52 165	52 165	2.3	0.0	96.8	0.9	...
DAIRY PRODUCTS DISTRIBUTORS	8	(D)	(D)	(D)	...	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	12	6 106	5 507	2.0	0.3	72.9	24.8	...
CONFECTIONERY WHOLESALERS	4	(D)	1 716	0.8	...	46.3	52.9	...
FISH, SEAFOOD DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	15	(D)	4 430	17.5	3.0	78.5	1.0	...
FRESH FRUIT, VEGETABLE WHOLESALERS	27	14 928	12 961	4.7	...	60.3	35.0	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	7 807	7 000	25.9	0.5	66.7	6.9	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	77	511 000	392 259	70.7	0.1	0.2	2.5	26.5
COTTON MERCHANTS	70	487 913	369 307	71.5	...	0.2	1.4	26.9
GRAIN MERCHANTS	5	(D)	(D)	56.4	1.5	1.3	19.8	21.0
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	(D)	(D)	(D)	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	49	59 311	46 871	133.8	2.1	258.5	5.6	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	4	(D)	(D)	(V)	(V)	(D)	(V)	(V)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	13	13 801	(D)	383.9	2.5	412.8	0.8	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	19	(D)	30 290	510.9	2.1	679.0	8.0	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	(D)	1 696	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	35	47 897	43 044	22.5	0.3	73.2	4.0	...
HARDWARE WHOLESALERS	8	(D)	(D)	(D)	(D)	(D)	(D)	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	12	19 663	17 572	47.2	0.2	43.9	8.7	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	15	(D)	(D)	(V)	(V)	(V)	(V)	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	155	76 070	56 626	78.5	1.3	11.9	8.3	0.0
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES;								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	22	6 841	5 769	78.4	1.4	13.9	6.3	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	15	(D)	11 416	94.1	0.4	0.9	4.6	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	28	15 088	10 890	71.7	1.4	1.8	24.9	0.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	25	12 482	12 058	91.1	1.6	4.3	3.0	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	9	10 995	(D)	(V)	(V)	(V)	(V)	(V)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	20	6 279	5 115	80.7	1.1	10.2	8.0	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	32	10 061	8 056	75.0	0.3	20.8	3.9	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	4	(D)	(D)	(D)	...	(D)	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	18	19 759	19 190	85.4	0.2	3.8	10.6	...
COAL WHOLESALERS	3	(D)	(D)	(D)	...	(D)	(D)	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	12 958	12 622	89.7	0.3	2.1	7.9	...
NONFERROUS METALS DISTRIBUTORS	5	(D)	(D)	75.4	...	0.1	24.5	...
SCRAP, WASTE MATERIALS DEALERS	26	13 884	6 348	(V)	(V)	(V)	(V)	(V)
IRON, STEEL SCRAP DEALERS	10	8 724	4 012	(V)	(V)	(V)	(V)	(V)
WASTE MATERIALS DEALERS	16	5 160	2 336	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	10 898	(V)	(V)	(V)	(V)	(V)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	(D)	29 076	0.3	...	99.0	0.7	...
BEER DISTRIBUTORS	6	5 979	5 979	1.7	...	98.3	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	11	(D)	23 097	...	...	99.1	0.9	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	24	(D)	8 615	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	6	4 436	(D)	(V)	(V)	(V)	(V)	(V)
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	9	(D)	4 733	(V)	...	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	8	1 481	467	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	19	6 590	6 459	15.9	3.0	78.7	2.4	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	2 133	18.6	0.5	80.0	0.9	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	11	(D)	4 326	14.7	4.2	78.0	3.1	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	47	33 907	27 614	751.9	0.6	26.2	20.7	0.6
LUMBER, MILLWORK WHOLESALERS	37	27 341	21 482	846.9	0.1	29.3	22.9	0.8
CONSTRUCTION MATERIALS DISTRIBUTORS	10	6 566	6 132	969.5	2.2	15.4	12.9	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	14	3 834	3 450	30.8	...	27.9	31.8	9.5
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	1 145	1.8	1.7	88.4	8.1	...
FARM SUPPLIES WHOLESALERS	11	16 395	10 264	(V)	(V)	(V)	(V)	(V)
JEWELRY WHOLESALERS	13	(D)	1 448	3.9	14.5	78.6	3.0	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	14	(D)	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	(D)	...	...	...	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	6	(D)	1 505	0.4	...	82.6	16.8	...
OTHER MERCHANT WHOLESALERS	26	24 657	9 394	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 7.6 to industrial and commercial users, 13.3 to contractors and builders, 10.5 to public utilities, and 2.3 to governmental bodies. ²Includes 7.3 to repair shops and 51.2 to retailers. ³Includes 12.0 to industrial and commercial users, 33.0 to contractors and builders, 32.9 to public utilities, and 6.0 to governmental bodies. ⁴Includes 2.1 to repair shops and 10.7 to retailers. ⁵Includes 5.8 to industrial and commercial users, 4.4 to contractors and builders, 0.1 to public utilities, and 0.5 to governmental bodies. ⁶Includes 5.7 to repair shops and 73.3 to retailers. ⁷Includes 25.3 to contractors and builders, and 26.6 to industrial and commercial users. ⁸Includes 16.2 to contractors and builders, and 30.7 to industrial and commercial users. ⁹Includes 57.2 to contractors and builders, and 12.3 to industrial and commercial users.

Table 4B.-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industries, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
MIAMI, FLA., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 544	841 383	676 707	27.0	1.4	54.3	13.4	3.9
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	152	47 382	26 885	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	(D)	2 036	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	118	26 968	20 305	8.9	3.6	141.4	35.5	10.6
TIRE, TUBE WHOLESALERS	11	(D)	4 544	18.7	9.2	268.3	2.5	1.3
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	76	42 735	38 002	21.9	0.4	52.5	23.6	1.6
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	29	25 665	24 155	11.9	0.0	77.4	9.0	1.7
PAINT, VARNISH WHOLESALERS	11	3 304	2 593	50.2	2.7	41.5	2.3	3.3
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	36	13 766	11 254	37.0	0.7	1.6	59.9	0.8
DRY GOODS, APPAREL WHOLESALERS	78	24 867	19 888	3.6	1.0	76.0	10.2	9.2
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	33	10 777	7 676	8.9	2.5	59.2	19.7	9.7
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	35	(D)	7 644	1.4	0.3	77.6	8.1	12.6
FOOTWEAR WHOLESALERS	10	(D)	4 568	...	...	97.7	0.5	1.8
GROCERIES AND RELATED PRODUCTS WHOLESALERS	204	181 456	154 248	12.2	0.2	61.7	21.5	4.4
GENERAL-LINE GROCERY WHOLESALERS	10	34 804	32 917	1.8	...	96.3	0.0	1.9
DAIRY PRODUCTS DISTRIBUTORS	13	(D)	5 715	7.1	0.5	63.3	23.9	5.2
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	12	18 028	18 029	5.2	0.1	80.8	6.4	7.5
CONFECTIONERY WHOLESALERS	5	(D)	(D)	...	...	(D)	(D)	...
FISH, SEAFOOD DISTRIBUTORS	18	6 806	(D)	(V)	(V)	(V)	(V)	(V)
MEAT, MEAT PRODUCTS WHOLESALERS	38	35 141	32 778	30.2	0.7	50.3	9.1	9.7
FRESH FRUIT, VEGETABLE WHOLESALERS	49	35 215	28 389	6.0	...	50.3	39.1	4.6
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	59	44 445	32 799	15.0	0.2	38.1	46.5	0.2
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	4	(D)	557	9.7	0.2	0.4	89.7	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	(D)	557	9.7	0.2	0.4	89.7	...
ELECTRICAL GOODS DISTRIBUTORS	112	95 005	77 522	342.2	1.2	452.9	1.0	2.7
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	14 483	13 913	556.3	2.0	640.1	0.4	1.2
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	39	21 544	19 577	776.3	1.2	186.0	1.7	4.8
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	32	(D)	31 652	95.1	0.7	1091.1	0.6	2.5
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	31	(D)	12 380	1167.5	1.7	1228.0	1.6	1.2
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	96	53 925	43 013	36.4	0.8	41.3	21.1	0.4
HARDWARE WHOLESALERS	33	(D)	16 981	31.0	0.9	44.7	22.8	0.6
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	38	(D)	20 746	39.1	0.3	36.2	24.2	0.2
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	25	10 774	5 286	(V)	(V)	(V)	(V)	(V)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	301	101 290	83 074	62.2	1.9	14.3	11.6	10.0
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	47	11 130	8 343	50.3	0.3	26.1	17.6	5.7
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	17	(D)	15 379	89.5	4.3	1.2	0.5	4.5
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	39	17 887	13 740	85.8	0.3	9.4	3.9	0.6
INDUSTRIAL SUPPLIES DISTRIBUTORS	30	(D)	6 137	45.2	3.8	7.4	40.2	3.4
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	11	2 099	1 801	6.9	7.7	61.0	17.1	7.3
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	38	12 510	12 286	69.6	0.2	18.8	0.6	10.8
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	39	(D)	10 139	64.0	0.5	22.5	10.1	2.9
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	80	21 632	15 189	26.5	2.5	13.2	24.4	33.4
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	44	18 868	13 360	79.1	0.8	2.6	15.6	1.9
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	34	13 034	10 385	79.4	0.2	3.2	14.8	2.4
NONFERROUS METALS DISTRIBUTORS	10	5 834	2 975	(V)	(V)	(V)	(V)	(V)
SCRAP, WASTE MATERIALS DEALERS	32	(D)	5 612	53.2	0.1	0.5	15.7	30.5
IRON, STEEL SCRAP DEALERS	15	(D)	3 140	28.3	0.2	0.6	22.8	48.1
WASTE MATERIALS DEALERS	17	2 714	2 472	84.8	...	0.4	6.7	8.1
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	21 578	0.6	...	86.4	12.6	0.4
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	33	106 270	85 455	5.2	...	94.2	0.6	...
BEER DISTRIBUTORS	16	(D)	40 152	10.4	...	89.6	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	17	(D)	45 303	0.6	...	98.3	1.1	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	40	16 288	15 583	41.7	0.3	32.7	24.0	1.3
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	6	(D)	2 437	28.8	...	62.9	8.3	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	19	7 462	7 108	36.0	0.6	46.2	14.3	2.9
STATIONERY, OFFICE SUPPLIES WHOLESALERS	13	2 293	(D)	99.9	...	0.1	...	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	79	23 443	17 642	19.4	2.7	69.5	6.0	2.4
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	32	9 188	8 197	19.3	4.4	65.5	8.2	2.6
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	47	14 255	9 445	(V)	(V)	(V)	(V)	(V)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	82	44 781	34 890	1354.9	0.5	34.5	8.4	1.7
LUMBER, MILLWORK WHOLESALERS	36	23 840	19 371	1438.5	0.4	46.7	13.7	0.7
CONSTRUCTION MATERIALS DISTRIBUTORS	46	20 941	15 519	1575.3	0.7	19.2	1.9	2.9
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	47	12 879	9 987	6.5	2.1	74.6	11.8	5.0
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	12	8 989	8 932	4.2	2.1	86.7	6.5	0.5
FARM SUPPLIES WHOLESALERS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEWELRY WHOLESALERS	31	(D)	2 940	8.2	11.7	72.8	3.5	3.8
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	19	7 397	1 695	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	15	1 341	992	0.3	2.2	86.6	10.3	0.6
FLOWERS, BULBS, PLANTS WHOLESALERS	7	1 201	909	...	...	89.4	10.6	...
OTHER MERCHANT WHOLESALERS	66	16 543	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 26.4 to repair shops and 15.0 to retailers. ²Includes 18.3 to repair shops and 50.0 to retailers. ³Includes 4.5 to industrial and commercial users, 30.2 to contractors and builders, 6.3 to public utilities, and 1.3 to governmental bodies. ⁴Includes 4.0 to repair shops and 48.9 to retailers. ⁵Includes 7.7 to industrial and commercial users, 33.4 to contractors and builders, 14.7 to public utilities, and 0.5 to governmental bodies. ⁶Includes 2.6 to repair shops and 37.5 to retailers. ⁷Includes 6.4 to industrial and commercial users, 52.8 to contractors and builders, 14.2 to public utilities, and 3.0 to governmental bodies. ⁸Includes 0.8 to repair shops and 15.2 to retailers. ⁹Includes 0.8 to industrial and commercial users, 3.7 to contractors and builders, 0.0 to public utilities, and 0.6 to governmental bodies. ¹⁰Includes 0.9 to repair shops and 90.3 to retailers. ¹¹Includes 7.3 to industrial and commercial users, 58.4 to contractors and builders, 0.4 to public utilities, and 1.4 to governmental bodies. ¹²Includes 18.7 to repair shops and 9.3 to retailers. ¹³Includes 41.6 to contractors and builders, and 13.2 to industrial and commercial users. ¹⁴Includes 19.3 to contractors and builders, and 19.1 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
MILWAUKEE, WIS., SMSA								
MERCHANT WHOLESALERS: TOTAL	1 481	968 534	707 224	40.5	1.1	47.8	9.6	1.0
MOTOR VEHICLES: AUTOMOTIVE EQUIPMENT WHOLESALERS	103	29 346	22 765	15.4	2.8	150.6	31.1	0.1
AUTOMOBILE: OTHER MOTOR VEHICLE DISTRIBUTORS	13	5 784	(D)	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	85	(D)	18 622	1.2	1.6	25.4	37.6	0.2
TIRE: TUBE WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
DRUGS: CHEMICALS: ALLIED PRODUCTS DISTRIBUTORS	57	40 890	37 965	29.2	1.6	65.4	3.6	0.2
DRUGS: DRUG PROPRIETARIES: DRUGGISTS' SUNDRIES WHOLESALERS	16	(D)	25 167	4.4	0.5	94.6	0.5	...
PAINT: VARNISH WHOLESALERS	17	2 584	2 404	33.5	6.6	26.6	33.3	...
OTHER CHEMICALS: ALLIED PRODUCTS DISTRIBUTORS	24	(D)	10 394	88.2	3.1	3.7	4.3	0.7
DRY GOODS: APPAREL WHOLESALERS	41	11 758	8 071	1.6	0.9	97.0	0.5	...
DRY GOODS: PIECE GOODS: NOTIONS WHOLESALERS	9	(D)	1 909	4.6	0.1	93.5	1.8	...
APPAREL AND ACCESSORIES: HOSIERY: LINGERIE WHOLESALERS	28	7 584	3 930	(V)	(V)	(V)	(V)	(V)
FOOTWEAR WHOLESALERS	4	(D)	2 232	0.4	...	99.6	...	(V)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	176	197 467	69 965	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE GROCERY WHOLESALERS	12	(D)	4 990	(V)	(V)	(V)	(V)	(V)
DAIRY PRODUCTS DISTRIBUTORS	23	15 151	7 059	(V)	(V)	(V)	(V)	(V)
POULTRY: POULTRY PRODUCTS DISTRIBUTORS	9	(D)	2 203	3.6	...	85.5	10.8	0.1
CONFECTIONERY WHOLESALERS	17	(D)	5 050	1.0	10.1	61.3	27.1	0.5
FISH: SEAFOOD DISTRIBUTORS	1	(D)	...	...	...	...	...	...
MEAT: MEAT PRODUCTS WHOLESALERS	28	12 567	12 148	83.4	1.9	9.8	4.8	0.1
FRESH FRUIT: VEGETABLE WHOLESALERS	37	21 018	19 002	5.8	0.2	71.5	22.5	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	49	23 389	19 513	27.2	1.0	54.4	17.3	0.1
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	16	18 890	18 753	79.0	...	0.2	9.0	11.8
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	7	(D)	10 049	68.3	...	0.4	9.8	21.5
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	9	(D)	8 704	91.2	...	...	8.1	0.7
ELECTRICAL GOODS DISTRIBUTORS	103	111 400	102 836	336.5	1.8	455.2	4.5	2.0
GENERAL-LINE ELECTRICAL SUPPLIES: APPARATUS DISTRIBUTORS	6	(D)	(D)	(D)	(D)	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES: APPARATUS DISTRIBUTORS	32	(D)	(D)	578.2	0.3	614.9	1.2	5.4
ELECTRICAL APPLIANCE: TELEVISION: RADIO SET WHOLESALERS	30	66 853	62 533	718.0	2.2	876.9	2.2	0.7
ELECTRONIC PARTS: EQUIPMENT DISTRIBUTORS	35	12 094	11 280	31.8	3.1	1039.4	25.7	...
HARDWARE: PLUMBING: HEATING EQUIPMENT: SUPPLIES WHOLESALERS	88	59 999	45 232	27.9	0.8	62.3	8.9	0.1
HARDWARE WHOLESALERS	24	(D)	10 875	22.9	1.1	73.4	2.6	...
PLUMBING AND HEATING EQUIPMENT: SUPPLIES DISTRIBUTORS	48	41 697	29 701	27.5	0.2	59.8	12.4	0.1
AIR CONDITIONING: REFRIGERATION EQUIP.: SUPPLIES DISTR.	16	(D)	4 656	43.7	3.4	48.1	4.8	...
MACHINERY EQUIPMENT: SUPPLIES DISTRIBUTORS	314	145 062	105 320	82.5	0.7	9.4	5.8	1.6
COMMERCIAL: INDUS. MACH. EQUIP.: SUPPLIES: . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES: EQUIPMENT DISTRIBUTORS	33	9 130	7 954	53.6	1.2	24.1	21.1	0.6
CONSTRUCTION MACHINERY: EQUIPMENT DEALERS	24	26 763	20 139	99.6	0.1	0.1	0.2	...
INDUSTRIAL MACHINERY: EQUIPMENT DISTRIBUTORS	85	31 095	20 264	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	88	38 024	34 245	94.4	0.5	2.2	2.9	...
FARM AND GARDEN MACHINERY: EQUIPMENT WHOLESALERS	8	(D)	5 173	1.1	0.8	91.0	7.1	...
PROFESSIONAL EQUIPMENT: SUPPLIES DISTRIBUTORS	36	23 693	11 180	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TRANSPORTATION EQUIP.: SUPPLIES (EX. AUTOMOTIVE) DISTR.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
METALS: MINERALS (EXCEPT PETROLEUM PRODUCTS: SCRAP) DISTR.	38	40 299	30 539	93.5	0.3	3.7	2.5	...
COAL WHOLESALERS	4	(D)	(D)	(D)	...	(D)	...	...
IRON: STEEL: AND PRODUCTS DISTRIBUTORS	27	(D)	24 898	94.4	0.3	2.6	2.7	...
NONFERROUS METALS DISTRIBUTORS	7	5 163	(D)	97.4	0.3	0.4	1.9	...
SCRAP: WASTE MATERIALS DEALERS	101	(D)	21 283	68.5	0.3	1.2	29.4	0.6
IRON: STEEL SCRAP DEALERS	56	15 035	12 727	70.7	0.5	0.7	27.2	0.9
WASTE MATERIALS DEALERS	45	(D)	8 556	65.1	0.1	1.9	32.7	0.2
TOBACCO: TOBACCO PRODUCTS DISTRIBUTORS	20	(D)	41 480	1.6	0.1	90.2	8.1	...
BEER: WINE: DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	55	(D)	40 486	0.5	1.5	92.0	6.0	...
BEER DISTRIBUTORS	31	10 291	8 282	0.2	2.4	97.4	...	...
WINE: DISTILLED SPIRITS WHOLESALERS	24	(D)	32 204	0.6	1.3	90.6	7.5	...
PAPER: PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	56	35 350	30 813	72.6	0.2	14.4	12.8	0.0
FINE AND COARSE PAPER WHOLESALERS	3	3 802	3 802	84.2	...	15.8	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	12	12 579	10 567	97.5	...	1.4	1.1	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	23	12 220	12 136	39.7	0.0	28.7	31.5	0.1
STATIONERY: OFFICE SUPPLIES WHOLESALERS	18	6 749	4 308	(V)	(V)	(V)	(V)	(V)
FURNITURE: HOME FURNISHINGS WHOLESALERS	39	15 970	12 911	13.1	0.4	83.5	2.4	0.6
FURNITURE (HOUSEHOLD: OFFICE) WHOLESALERS	15	3 696	3 092	36.4	0.9	56.9	3.3	2.5
HOME FURNISHINGS: FLOOR COVERINGS WHOLESALERS	24	12 274	9 819	5.8	0.2	91.9	2.1	...
LUMBER: CONSTRUCTION MATERIALS DISTRIBUTORS	99	54 763	40 053	114.5	2.2	47.5	5.0	...
LUMBER: MILLWORK WHOLESALERS	44	(D)	25 330	124.3	2.7	45.8	4.2	...
CONSTRUCTION MATERIALS DISTRIBUTORS	55	(D)	14 723	134.8	1.3	50.5	6.4	...
AMUSEMENT: SPORTING GOODS DISTRIBUTORS	41	(D)	10 166	19.8	4.0	66.4	9.6	0.2
BOOK: MAGAZINE: NEWSPAPER WHOLESALERS	9	2 990	2 879	13.7	4.6	72.2	9.5	...
FARM SUPPLIES WHOLESALERS	18	(D)	11 949	11.6	0.4	60.4	27.2	0.4
JEWELRY WHOLESALERS	18	5 954	5 696	13.1	0.8	85.1	0.9	0.1
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS: TERMINALS)	19	(D)	3 465	(V)	(V)	(V)	(V)	(V)
GIFT: ART GOODS: GREETING CARDS DISTRIBUTORS	5	(D)	739	29.5	2.0	60.4	8.1	...
FLOWERS: BULBS: PLANTS WHOLESALERS	8	(D)	2 959	0.2	0.7	98.6	0.5	...
OTHER MERCHANT WHOLESALERS	57	44 959	40 899	22.4	0.4	57.0	19.4	0.8

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 33.3 to repair shops and 17.2 to retailers. ²Includes 39.3 to repair shops and 14.0 to retailers. ³Includes 16.3 to industrial and commercial users, 15.3 to contractors and builders, 3.6 to public utilities, and 1.3 to governmental bodies. ⁴Includes 3.7 to repair shops and 51.6 to retailers. ⁵Includes 27.1 to industrial and commercial users, 45.6 to contractors and builders, 3.8 to public utilities, and 1.8 to governmental bodies. ⁶Includes 2.8 to repair shops and 12.1 to retailers. ⁷Includes 8.7 to industrial and commercial users, 4.1 to contractors and builders, 4.2 to public utilities, and 1.0 to governmental bodies. ⁸Includes 1.9 to repair shops and 75.0 to retailers. ⁹Includes 29.6 to industrial and commercial users, 0.5 to contractors and builders, 0.2 to public utilities, and 1.5 to governmental bodies. ¹⁰Includes 15.8 to repair shops and 23.5 to retailers. ¹¹Includes 32.9 to contractors and builders, and 12.4 to industrial and commercial users. ¹²Includes 30.6 to contractors and builders, and 16.8 to industrial and commercial users. ¹³Includes 37.0 to contractors and builders, and 4.9 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
MINNEAPOLIS-ST. PAUL, MINN., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 913	2 008 580	1 668 810	35.7	0.9	45.6	15.6	2.2
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	162	82 103	53 860	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	17	10 037	(D)	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	130	(D)	35 363	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	87	73 193	55 973	18.8	0.5	62.3	18.4	0.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	35	(D)	43 654	5.4	0.1	78.2	16.3	...
PAINT, VARNISH WHOLESALERS	24	5 378	2 704	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	28	(D)	9 615	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	79	(D)	32 774	7.4	0.8	89.7	2.1	0.0
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	30	11 491	9 278	23.6	1.3	69.0	6.1	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	45	(D)	22 537	1.0	0.7	97.7	0.6	0.0
FOOTWEAR WHOLESALERS	4	(D)	959	(V)	(V)	(V)	(V)	(V)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	206	453 939	387 948	23.5	0.2	49.4	26.2	0.7
GENERAL-LINE GROCERY WHOLESALERS	16	172 069	137 130	3.0	...	96.6	0.4	...
DAIRY PRODUCTS DISTRIBUTORS	14	147 874	141 173	35.4	0.0	4.9	58.2	1.5
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	9	7 908	7 957	20.0	0.2	73.0	6.8	...
CONFECTIONERY WHOLESALERS	15	(D)	9 864	1.3	...	91.7	6.9	0.1
FISH, SEAFOOD DISTRIBUTORS	5	1 437	1 087	...	0.5	98.5	1.0	...
MEAT, MEAT PRODUCTS WHOLESALERS	42	40 101	31 810	59.5	0.7	31.3	8.5	...
FRESH FRUIT, VEGETABLE WHOLESALERS	46	28 304	23 187	14.2	0.0	53.4	29.8	2.6
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	59	(D)	35 740	36.7	1.1	39.2	22.8	0.2
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	70	229 338	214 524	72.3	1.8	1.4	11.2	13.3
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	51	216 950	202 188	73.9	0.1	0.5	11.4	14.1
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	11	10 850	10 830	44.1	33.7	15.2	7.0	...
MISCELLANEOUS FARM PRODUCTS DEALERS	8	1 538	1 506	67.2	1.8	15.1	11.7	4.2
ELECTRICAL GOODS DISTRIBUTORS	135	132 370	122 461	30.5	1.0	254.9	10.9	2.7
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	(D)	(D)	(D)	...	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	37	(D)	(D)	376.9	0.2	421.6	1.2	0.1
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	48	75 732	72 633	58.7	0.8	677.1	8.9	4.5
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	40	14 329	12 443	717.7	4.6	826.6	51.0	0.1
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	111	(D)	106 867	32.0	0.4	61.9	5.7	0.0
HARDWARE WHOLESALERS	33	87 118	53 421	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	53	(D)	43 103	43.6	0.3	44.1	12.0	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	25	11 267	10 343	48.6	1.2	44.8	5.4	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	407	204 968	172 788	71.3	1.7	17.5	9.2	0.3
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	55	14 041	11 768	70.1	1.0	18.0	9.4	1.5
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	31	(D)	32 727	98.9	...	1.0	0.0	0.1
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	95	39 378	30 702	76.9	2.9	1.6	18.2	0.4
INDUSTRIAL SUPPLIES DISTRIBUTORS	76	30 665	25 282	71.2	0.3	6.5	21.3	0.7
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	28	22 877	19 342	1.1	1.1	95.2	2.6	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	48	39 129	37 967	83.0	4.3	7.7	4.7	0.3
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	61	15 107	12 823	67.7	0.2	21.6	10.5	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	13	(D)	2 177	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	46	46 089	35 732	81.0	1.6	5.9	11.5	0.0
COAL WHOLESALERS	6	5 696	2 928	(V)	(V)	(V)	(V)	(V)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	29	(D)	19 134	79.8	0.9	9.9	9.4	...
NONFERROUS METALS DISTRIBUTORS	11	(D)	13 670	91.9	0.1	0.9	7.0	0.1
SCRAP, WASTE MATERIALS DEALERS	67	17 362	15 202	85.7	1.7	2.0	9.5	1.1
IRON, STEEL SCRAP DEALERS	35	(D)	10 381	91.8	1.8	0.9	5.5	...
WASTE MATERIALS DEALERS	32	(D)	4 821	72.4	1.5	4.6	18.1	3.4
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	20	(D)	27 166	0.7	0.3	75.6	23.4	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	46	(D)	106 287	2.6	...	74.4	23.0	...
BEER DISTRIBUTORS	35	(D)	14 617	0.4	...	98.4	1.2	...
WINES, DISTILLED SPIRITS WHOLESALERS	11	97 328	91 670	2.9	...	70.6	26.5	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	72	54 205	42 918	61.3	0.2	19.4	19.1	0.0
FINE AND COARSE PAPER WHOLESALERS	7	(D)	17 593	69.0	...	7.2	23.8	...
PRINTING AND FINE PAPER DISTRIBUTORS	16	(D)	11 940	76.5	...	19.0	4.5	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	24	11 509	8 941	18.0	0.6	43.8	37.6	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	25	9 312	4 444	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	56	36 864	26 111	7.8	4.7	84.5	3.0	0.0
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	24	8 317	5 901	33.1	19.3	40.2	7.4	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	32	28 547	20 210	1.8	1.2	94.9	2.0	0.1
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	104	113 484	98 237	92.0	0.7	72.7	3.6	...
LUMBER, MILLWORK WHOLESALERS	51	(D)	64 434	1017.9	0.8	77.9	3.4	...
CONSTRUCTION MATERIALS DISTRIBUTORS	53	(D)	33 803	1132.8	0.5	62.6	4.1	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	47	(D)	16 149	24.1	1.3	46.3	28.3	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	9	(D)	3 543	13.7	3.8	73.5	9.0	...
FARM SUPPLIES WHOLESALERS	28	56 728	40 554	30.2	0.4	40.1	25.2	4.1
JEWELRY WHOLESALERS	33	(D)	6 432	0.6	2.4	96.1	0.9	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	26	(D)	(D)	(D)	...	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	(D)	5 044	2.1	0.6	94.3	3.0	...
FLOWERS, BULBS, PLANTS WHOLESALERS	7	(D)	1 532	0.5	...	93.0	6.1	...
OTHER MERCHANT WHOLESALERS	81	51 703	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 11.8 to industrial and commercial users, 14.9 to contractors and builders, 3.2 to public utilities, and 0.6 to governmental bodies. ²Includes 4.6 to repair shops and 50.3 to retailers. ³Includes 24.0 to industrial and commercial users, 42.4 to contractors and builders, 9.0 to public utilities, and 1.6 to governmental bodies. ⁴Includes 2.2 to repair shops and 19.3 to retailers. ⁵Includes 5.1 to industrial and commercial users, 2.9 to contractors and builders, 0.6 to public utilities, and 0.1 to governmental bodies. ⁶Includes 3.8 to repair shops and 73.2 to retailers. ⁷Includes 14.8 to industrial and commercial users, 1.3 to contractors and builders, 0.8 to public utilities, and 0.9 to governmental bodies. ⁸Includes 16.7 to repair shops and 9.9 to retailers. ⁹Includes 14.5 to contractors and builders, and 8.5 to industrial and commercial users. ¹⁰Includes 9.8 to contractors and builders, and 8.1 to industrial and commercial users. ¹¹Includes 23.5 to contractors and builders, and 9.3 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments (number)	Sales (\$1,000)	Total (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organizations (percent)	For export (percent)
NEW ORLEANS, LA., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 198	1 030 860	865 929	32.9	1.0	34.0	20.5	11.6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	86	28 969	17 687	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	6	2 696	(D)	(D)	(D)	(D)	(D)	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	70	23 923	14 917	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	10	2 350	(D)	3.1	1.8	174.5	20.6	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	55	38 177	34 857	33.9	0.8	56.7	6.2	2.4
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	20	21 509	20 836	5.8	0.3	91.7	2.2	0.0
PAINT, VARNISH WHOLESALERS	13	3 451	2 550	38.8	8.9	20.3	32.0	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	22	13 217	11 471	83.8	...	1.3	7.6	7.3
DRY GOODS, APPAREL WHOLESALERS	29	(D)	24 780	3.1	0.4	68.5	26.3	1.7
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	(D)	3.4	0.6	38.7	56.7	0.6
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	17	(D)	8 680	4.0	0.4	91.1	0.5	4.0
FOOTWEAR WHOLESALERS	3	(D)	(D)	(D)	...	(D)	...	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	249	263 376	233 730	14.4	0.5	30.9	52.4	1.8
GENERAL-LINE GROCERY WHOLESALERS	15	35 321	30 737	8.7	2.8	70.7	9.1	8.7
DAIRY PRODUCTS DISTRIBUTORS	11	(D)	1 505	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	14	12 316	10 274	17.5	...	74.4	8.1	...
CONFECTIONERY WHOLESALERS	11	(D)	3 780	...	0.4	76.5	23.1	...
FISH, SEAFOOD DISTRIBUTORS	33	(D)	5 144	0.8	1.6	51.8	45.8	...
MEAT, MEAT PRODUCTS WHOLESALERS	25	12 896	10 807	17.0	0.3	60.5	22.2	...
FRESH FRUIT, VEGETABLE WHOLESALERS	65	41 530	33 903	28.0	0.0	28.0	42.2	1.8
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	75	144 314	137 580	12.7	0.1	14.7	71.8	0.7
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	20	123 217	105 279	29.6	0.3	0.1	0.9	69.1
COTTON MERCHANTS	9	96 311	81 265	36.9	...	0.0	0.0	63.1
GRAIN MERCHANTS	1	(D)	(D)	(D)	...	...	...	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	3	1 836	(D)	...	(D)	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	(D)	(D)	...	(D)	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	64	100 068	90 083	239.7	0.6	355.7	2.2	1.8
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	(D)	(D)	...	(D)	(D)	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	(D)	37 229	471.9	1.1	522.3	1.8	2.9
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	42 802	616.7	0.3	779.9	2.2	0.9
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	18	(D)	(D)	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	67	(D)	53 042	35.2	1.7	52.3	9.2	1.6
HARDWARE WHOLESALERS	15	(D)	27 347	35.8	0.7	62.3	0.7	0.5
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	33	(D)	19 009	41.6	1.7	28.8	24.3	3.6
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRs.	19	(D)	6 686	14.8	6.0	77.8	1.0	0.4
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	248	144 787	119 571	74.9	1.9	9.5	11.6	2.1
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	28	8 116	6 289	62.0	2.0	30.8	4.7	0.5
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	11	(D)	4 318	95.2	1.3	1.2	0.7	1.6
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	65	58 034	47 015	79.3	0.3	2.9	15.2	2.3
INDUSTRIAL SUPPLIES DISTRIBUTORS	44	(D)	27 264	77.5	0.9	5.0	12.1	4.5
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	9	(D)	2 597	(V)	(V)	(V)	(V)	(V)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	28	11 063	9 712	92.4	0.0	5.8	1.7	0.1
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	39	(D)	9 432	79.0	1.1	16.5	3.2	0.2
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRs.	24	13 875	12 944	50.2	6.6	24.6	17.8	0.8
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRs.	38	29 991	23 737	69.6	0.6	14.0	10.2	5.6
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	31	26 004	20 583	65.5	0.6	16.1	11.4	6.4
NONFERROUS METALS DISTRIBUTORS	7	3 987	3 154	96.7	0.4	0.6	2.2	0.1
SCRAP, WASTE MATERIALS DEALERS	32	(D)	12 066	82.4	0.1	5.7	6.4	5.4
IRON, STEEL SCRAP DEALERS	14	6 661	(D)	(D)	(D)	(D)	(D)	(D)
WASTE MATERIALS DEALERS	18	(D)	(D)	87.7	...	4.8	6.6	0.9
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	19	(D)	20 903	0.7	2.0	83.9	11.5	1.9
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	(D)	34 645	0.1	...	95.9	4.0	...
BEER DISTRIBUTORS	10	(D)	(D)	(V)	(V)	(V)	(V)	(V)
WINES, DISTILLED SPIRITS WHOLESALERS	12	32 962	30 400	...	...	95.9	4.1	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	35	20 441	14 396	52.2	0.1	26.0	21.2	0.5
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	7	(D)	3 508	54.3	...	39.6	5.4	0.7
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	16	11 604	6 194	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	10	2 922	2 457	76.4	0.2	1.7	21.5	0.2
FURNITURE, HOME FURNISHINGS WHOLESALERS	42	16 096	12 661	23.5	0.2	65.4	6.3	4.6
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	21	(D)	8 820	55.9	0.1	33.1	1.8	9.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	21	(D)	7 841	4.2	0.2	84.7	9.0	1.9
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	64	30 223	27 452	843.0	2.8	39.3	5.2	4.7
LUMBER, MILLWORK WHOLESALERS	33	14 754	13 605	539.5	4.0	41.2	6.0	9.3
CONSTRUCTION MATERIALS DISTRIBUTORS	31	15 469	13 847	1056.4	1.6	37.4	4.4	0.2
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	19	(D)	5 555	40.0	0.1	45.8	13.4	0.7
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	7	(D)	(D)	(D)	(D)	(D)	(D)	...
FARM SUPPLIES WHOLESALERS	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEWELRY WHOLESALERS	10	2 981	2 776	0.6	...	98.8	0.6	...
PETROLEUM PRODUCTS DISTRs. (EX. BULK STATIONS, TERMINALS)	18	(D)	3 729	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	7	(D)	(D)	...	...	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	483	...	...	98.6	1.4	...
OTHER MERCHANT WHOLESALERS	56	33 353	20 450	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 0.9 to repair shops and 73.6 to retailers. ²Includes 19.8 to industrial and commercial users, 14.7 to contractors and builders, 3.3 to public utilities, and 1.9 to governmental bodies. ³Includes 2.6 to repair shops and 53.1 to retailers. ⁴Includes 43.6 to industrial and commercial users, 19.2 to contractors and builders, 6.8 to public utilities, and 2.4 to governmental bodies. ⁵Includes 0.8 to repair shops and 21.5 to retailers. ⁶Includes 2.4 to industrial and commercial users, 12.1 to contractors and builders, 0.8 to public utilities, and 1.4 to governmental bodies. ⁷Includes 0.9 to repair shops and 79.1 to retailers. ⁸Includes 27.5 to contractors and builders, and 20.4 to industrial and commercial users. ⁹Includes 18.0 to contractors and builders, and 21.4 to industrial and commercial users. ¹⁰Includes 36.9 to contractors and builders, and 19.4 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
NEW YORK, N. Y., SMSA								
MERCHANT WHOLESALERS, TOTAL	25 489	21 622 932	17 664 267	25.6	0.6	30.9	26.2	16.7
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	1 009	761 765	536 569	5.7	1.9	166.0	12.9	13.5
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	160	446 832	297 840	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	740	252 891	193 299	7.4	1.1	236.7	24.0	36.8
TIRE, TUBE WHOLESALERS	109	62 042	45 430	13.1	7.1	35.8	41.8	2.2
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	1 206	837 734	681 362	29.7	0.5	30.2	19.7	19.9
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	584	398 453	331 149	13.5	0.7	56.6	19.6	9.6
PAINT, VARNISH WHOLESALERS	111	34 374	30 412	39.0	2.5	41.1	15.6	1.8
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	511	404 907	319 801	45.5	0.2	1.7	20.3	32.3
DRY GOODS, APPAREL WHOLESALERS	4 867	3 708 843	3 311 234	16.8	0.2	30.9	44.2	7.9
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2 834	2 600 985	2 444 087	21.8	0.1	15.0	55.0	8.1
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	1 883	(D)	795 620	2.7	0.6	73.8	15.4	7.5
FOOTWEAR WHOLESALERS	150	(D)	71 527	0.3	0.0	95.2	1.1	3.4
GROCERIES AND RELATED PRODUCTS WHOLESALERS	3 328	3 686 132	3 101 497	15.0	0.6	44.6	35.2	4.6
GENERAL-LINE GROCERY WHOLESALERS	68	315 865	259 617	2.7	0.1	94.6	1.6	1.0
DAIRY PRODUCTS DISTRIBUTORS	345	311 890	238 126	12.5	1.8	48.7	35.1	1.9
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	189	237 989	220 601	7.4	0.3	63.9	24.9	3.5
CONFECTIONERY WHOLESALERS	175	89 030	77 884	1.7	0.1	66.9	26.5	4.8
FISH, SEAFOOD DISTRIBUTORS	176	107 961	86 385	5.3	0.9	67.5	26.1	0.2
MEAT, MEAT PRODUCTS WHOLESALERS	661	911 140	812 098	12.1	0.6	52.6	32.3	2.4
FRESH FRUIT, VEGETABLE WHOLESALERS	530	260 924	215 569	10.9	0.6	48.9	36.4	3.2
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	1 184	1 451 333	1 191 217	23.7	0.4	20.1	47.5	8.3
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	404	1 858 092	1 767 002	24.9	0.0	0.1	7.9	67.1
COTTON MERCHANTS	10	23 697	(D)	37.6	...	...	1.0	61.4
GRAIN MERCHANTS	34	(D)	1 248 143	7.4	0.0	...	5.0	87.6
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	4	(D)	(D)	(D)	...	...	...	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	356	575 779	502 882	67.8	0.0	0.5	15.4	16.3
ELECTRICAL GOODS DISTRIBUTORS	1 092	761 183	620 588	43.5	2.2	54.6	6.3	10.5
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	62	61 429	52 569	39.2	0.3	74.8	7.8	5.9
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	375	227 212	190 600	8.7	1.6	118.2	5.4	7.0
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	278	309 694	252 922	10.3	2.3	117.5	2.6	3.9
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	377	162 848	124 497	12.6	3.5	13.2	14.8	27.0
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	1 036	455 052	369 344	37.1	2.2	33.6	16.6	10.5
HARDWARE WHOLESALERS	432	183 544	138 901	25.2	1.7	43.5	15.6	14.0
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	440	221 122	187 534	45.6	1.5	28.1	20.7	4.1
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	164	50 386	42 909	38.4	7.1	25.2	1.8	27.5
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	2 950	1 178 262	955 756	53.4	0.4	9.9	18.0	18.3
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	352	113 165	84 226	38.0	0.5	24.6	30.0	6.9
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	79	(D)	52 861	56.8	0.1	3.2	4.6	35.3
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	768	345 495	285 506	56.1	0.1	3.3	10.0	30.5
INDUSTRIAL SUPPLIES DISTRIBUTORS	511	249 723	193 580	55.3	0.6	6.8	31.6	5.7
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	48	(D)	15 448	13.3	1.6	43.8	5.8	35.5
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	592	193 681	157 866	64.7	0.6	13.1	15.3	6.3
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	415	125 695	108 671	45.3	0.4	15.4	25.5	13.4
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	185	74 002	57 598	45.5	1.2	9.7	3.6	40.0
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	641	1 556 129	1 386 373	49.3	0.3	1.9	18.2	30.3
COAL WHOLESALERS	67	341 895	308 260	23.8	0.6	2.4	6.0	67.2
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	387	424 055	382 222	50.1	0.3	4.8	23.5	21.3
NONFERROUS METALS DISTRIBUTORS	187	790 179	695 891	60.2	0.0	0.1	20.7	19.0
SCRAP, WASTE MATERIALS DEALERS	940	341 033	254 578	54.2	0.1	0.8	18.7	26.2
IRON, STEEL SCRAP DEALERS	180	(D)	103 605	39.3	0.2	0.3	8.2	52.0
WASTE MATERIALS DEALERS	760	(D)	150 973	64.5	0.0	1.1	26.0	8.4
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	150	(D)	285 925	1.2	1.4	87.7	8.1	1.6
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	277	735 635	703 873	4.1	0.5	57.5	37.8	0.1
BEER DISTRIBUTORS	155	(D)	60 274	0.2	5.4	92.8	1.5	0.1
WINES, DISTILLED SPIRITS WHOLESALERS	122	(D)	643 599	4.5	0.0	54.2	41.2	0.1
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	1 036	859 156	745 236	53.4	0.1	14.1	26.6	5.8
FINE AND COARSE PAPER WHOLESALERS	28	(D)	34 041	48.3	...	18.2	27.4	6.1
PRINTING AND FINE PAPER DISTRIBUTORS	175	(D)	419 859	60.9	0.0	7.4	27.4	4.3
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	506	246 847	201 499	33.7	0.1	27.9	28.5	9.8
STATIONERY, OFFICE SUPPLIES WHOLESALERS	327	119 438	89 837	65.3	0.4	12.6	18.0	3.7
FURNITURE, HOME FURNISHINGS WHOLESALERS	1 295	636 936	501 020	13.4	1.5	67.6	14.9	2.6
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	368	167 931	134 915	35.6	2.7	42.5	14.4	4.8
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	927	469 005	366 105	5.2	1.1	76.8	15.1	1.8
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	657	426 794	318 815	14.3	1.0	40.5	12.8	1.8
LUMBER, MILLWORK WHOLESALERS	316	244 415	179 276	15.1	1.1	49.3	17.5	1.0
CONSTRUCTION MATERIALS DISTRIBUTORS	341	182 379	139 539	16.0	0.8	29.3	6.6	2.7
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	602	329 938	265 718	8.2	1.0	52.3	34.4	4.1
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	261	204 317	143 791	11.7	0.9	78.9	4.0	4.5
FARM SUPPLIES WHOLESALERS	99	128 984	120 152	16.2	0.7	7.5	23.8	51.8
JEWELRY WHOLESALERS	1 215	446 278	366 392	5.3	1.0	56.0	35.6	2.1
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	167	(D)	44 422	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	316	(D)	70 263	1.9	1.0	70.0	23.6	3.5
FLOWERS, BULBS, PLANTS WHOLESALERS	93	27 012	23 860	0.5	1.3	51.9	44.6	1.7
OTHER MERCHANT WHOLESALERS	1 848	1 765 013	1 090 497	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 9.9 to repair shops and 56.2 to retailers. ²Includes 24.5 to repair shops and 12.2 to retailers. ³Includes 5.2 to repair shops and 30.5 to retailers. ⁴Includes 17.2 to industrial and commercial users, 13.7 to contractors and builders, 1.5 to public utilities, and 3.0 to governmental bodies. ⁵Includes 3.9 to repair shops and 41.8 to retailers. ⁶Includes 10.7 to industrial and commercial users, 22.7 to contractors and builders, 0.5 to public utilities, and 5.2 to governmental bodies. ⁷Includes 0.5 to repair shops and 46.4 to retailers. ⁸Includes 24.7 to industrial and commercial users, 33.0 to contractors and builders, 3.9 to public utilities, and 6.3 to governmental bodies. ⁹Includes 2.4 to repair shops and 15.9 to retailers. ¹⁰Includes 9.6 to industrial and commercial users, 3.3 to contractors and builders, 0.3 to public utilities, and 0.4 to governmental bodies. ¹¹Includes 0.9 to repair shops and 74.7 to retailers. ¹²Includes 22.6 to industrial and commercial users, 0.8 to contractors and builders, 0.4 to public utilities, and 2.3 to governmental bodies. ¹³Includes 13.7 to repair shops and 15.0 to retailers. ¹⁴Includes 27.5 to contractors and builders, and 16.5 to industrial and commercial users. ¹⁵Includes 11.6 to contractors and builders, and 19.4 to industrial and commercial users. ¹⁶Includes 47.9 to contractors and builders, and 12.6 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
NEWARK, N. J., SMSA								
MERCHANT WHOLESALERS, TOTAL	2 396	1 594 438	1 250 059	29.9	0.9	48.1	15.8	5.3
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	210	89 273	54 498	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	35	26 869	5 453	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	152	(D)	43 184	16.2	1.2	148.7	26.5	7.4
TIRE, TUBE WHOLESALERS	23	(D)	5 861	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	134	79 653	58 899	24.2	0.7	56.8	17.4	0.9
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	50	49 135	34 778	5.9	0.3	78.4	13.9	1.5
PAINT, VARNISH WHOLESALERS	24	8 562	8 377	11.1	0.6	75.8	12.5	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	60	21 956	15 744	67.4	1.8	3.7	27.0	0.1
DRY GOODS, APPAREL WHOLESALERS	59	17 149	9 889	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	20	5 601	2 562	(V)	(V)	(V)	(V)	(V)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	35	(D)	6 401	(V)	(V)	(V)	(V)	(V)
FOOTWEAR WHOLESALERS	4	(D)	926	2.5	...	86.7	10.8	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	401	280 158	196 935	11.2	1.0	65.5	16.1	6.2
GENERAL-LINE GROCERY WHOLESALERS	12	51 358	9 780	(V)	(V)	(V)	(V)	(V)
DAIRY PRODUCTS DISTRIBUTORS	58	43 817	31 926	9.9	1.8	66.0	22.3	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	21	27 573	23 510	2.2	0.0	93.3	4.5	...
CONFECTIONERY WHOLESALERS	26	(D)	9 080	4.2	0.1	81.1	14.6	...
FISH, SEAFOOD DISTRIBUTORS	10	2 912	2 669	45.4	3.6	48.9	2.1	...
MEAT, MEAT PRODUCTS WHOLESALERS	104	71 691	55 003	12.1	1.5	68.4	18.0	...
FRESH FRUIT, VEGETABLE WHOLESALERS	86	35 213	28 966	7.8	0.1	72.8	19.3	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	84	(D)	35 001	18.8	0.5	29.7	16.2	34.8
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	(D)	5 939	85.2	6.1	0.7	6.5	1.5
COTTON MERCHANTS . . . . .	...	(D)	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	(D)	...	(D)	(D)	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	7	(D)	(D)	91.4	...	...	7.0	1.6
ELECTRICAL GOODS DISTRIBUTORS	153	194 725	157 554	22.1	1.5	547.6	2.9	25.9
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	15	18 444	(D)	(D)	(D)	(D)	(D)	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	52	32 771	(D)	(D)	(D)	(D)	(D)	(D)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	27	81 754	61 026	43.1	1.9	295.0	...	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	59	61 756	55 890	69.2	0.2	12.1	6.0	72.5
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	155	66 110	48 900	32.0	0.5	57.5	10.0	...
HARDWARE WHOLESALERS	46	20 913	16 004	36.6	0.3	56.2	6.9	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	84	37 263	26 324	26.4	0.5	58.8	14.3	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	25	7 934	6 572	41.5	0.7	56.2	1.6	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	444	181 032	135 483	81.7	0.5	7.6	6.3	3.9
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	59	13 874	8 812	(V)	(V)	(V)	(V)	(V)
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	21	18 927	18 756	94.9	0.6	1.4	0.6	2.5
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	130	46 994	26 321	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	111	49 571	43 174	85.1	0.2	3.0	7.7	4.0
INDUSTRIAL SUPPLIES DISTRIBUTORS	8	2 228	2 173	14.0	4.2	80.2	1.6	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	57	29 464	24 269	89.3	0.8	3.6	4.1	2.2
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	46	10 245	7 325	79.4	1.0	11.8	7.5	0.3
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	16	9 729	4 653	(V)	(V)	(V)	(V)	(V)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	79	82 887	71 836	75.5	0.1	7.5	14.4	2.5
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COAL WHOLESALERS	52	63 694	(D)	84.8	0.1	2.0	11.5	1.6
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	20	(D)	7 738	71.2	0.1	0.1	28.3	0.3
NONFERROUS METALS DISTRIBUTORS	167	49 308	37 072	72.3	0.1	2.5	23.4	1.7
SCRAP, WASTE MATERIALS DEALERS	59	(D)	11 918	(V)	(V)	(V)	(V)	(V)
IRON, STEEL SCRAP DEALERS	108	(D)	25 154	71.9	0.1	1.4	24.9	1.7
WASTE MATERIALS DEALERS	30	(D)	48 097	1.8	0.1	63.6	14.5	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	35	(D)	153 467	0.1	0.3	51.3	48.3	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	20	(D)	10 893	0.0	3.9	94.2	1.9	...
BEER DISTRIBUTORS	15	(D)	142 574	0.1	...	48.1	51.8	...
WINES, DISTILLED SPIRITS WHOLESALERS	69	40 174	28 381	73.1	0.5	19.5	6.9	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
FINE AND COARSE PAPER WHOLESALERS	10	9 611	9 611	79.0	0.7	10.6	9.7	...
PRINTING AND FINE PAPER DISTRIBUTORS	40	25 231	14 466	(V)	(V)	(V)	(V)	(V)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	19	5 332	4 304	87.1	0.1	0.9	11.9	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	60	30 378	28 669	30.2	2.3	66.3	1.2	0.0
FURNITURE, HOME FURNISHINGS WHOLESALERS	17	(D)	9 774	63.7	1.5	33.9	0.9	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	43	(D)	18 895	12.8	2.7	83.2	1.3	0.0
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	150	163 240	139 981	21.0	0.6	70.0	8.4	0.0
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	82	126 996	113 119	13.8	0.0	79.1	7.1	0.0
LUMBER, MILLWORK WHOLESALERS	68	36 244	26 862	50.9	2.9	32.2	14.0	...
CONSTRUCTION MATERIALS DISTRIBUTORS	41	14 075	12 817	3.8	5.2	88.4	2.6	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	10	(D)	20 304	23.5	0.3	75.8	...	0.4
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	11	(D)	1 156	6.1	3.3	73.8	16.8	...
FARM SUPPLIES WHOLESALERS	24	(D)	3 793	5.5	0.0	83.5	11.0	...
JEWELRY WHOLESALERS	32	(D)	339	(V)	(V)	(V)	(V)	(V)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	12	2 463	1 929	...	...	90.0	10.0	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	2 302	2 033	...	...	82.7	17.2	0.1
FLOWERS, BULBS, PLANTS WHOLESALERS	96	43 578	32 188	41.1	1.5	27.5	25.1	4.8
OTHER MERCHANT WHOLESALERS								

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 26.0 to repair shops and 22.6 to retailers. ²Includes 9.8 to industrial and commercial users, 9.6 to contractors and builders, 2.0 to public utilities, and 0.7 to governmental bodies. ³Includes 2.3 to repair shops and 45.4 to retailers. ⁴Includes 1.1 to industrial and commercial users, 1.7 to contractors and builders, 0.0 to public utilities, and 0.2 to governmental bodies. ⁵Includes 1.3 to repair shops and 93.7 to retailers. ⁶Includes 5.7 to industrial and commercial users, 3.0 to contractors and builders, 0.0 to public utilities, and 0.5 to governmental bodies. ⁷Includes 3.2 to repair shops and 8.9 to retailers. ⁸Includes 13.0 to contractors and builders, and 8.0 to industrial and commercial users. ⁹Includes 5.2 to contractors and builders, and 8.6 to industrial and commercial users. ¹⁰Includes 45.6 to contractors and builders, and 5.4 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Percentage distribution of sales by class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To contractors and builders (percent)	To retailers (percent)	To government organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$.,000)						
NORFOLK-PORTSMOUTH, VA., SMSA								
MERCHANT WHOLESALERS, TOTAL	429	308 039	247 669	37.2	1.1	46.7	9.4	5.6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	42	14 885	8 221	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	35	(D)	7 691	10.9	2.1	166.9	20.1	...
TIRE, TUBE WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	18	(D)	23 883	57.2	3.3	35.2	4.3	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	1	(D)	21 168	62.3	0.0	37.6	0.1	...
PAINT, VARNISH WHOLESALERS	5	(D)	(D)	23.4	31.5	18.8	26.3	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	5	(D)	(D)	...	(D)	(D)	(D)	(D)
DRY GOODS, APPAREL WHOLESALERS	13	(D)	3 094	6.7	0.3	92.7	0.3	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	6	(D)	(D)	...	...	(D)	(D)	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	7	(D)	1 687	5.2	0.2	94.2	0.4	...
FOOTWEAR WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	69	70 848	61 659	18.7	0.7	68.7	11.4	0.5
GENERAL-LINE GROCERY WHOLESALERS	7	26 329	26 329	9.6	0.1	89.0	1.3	...
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	...	...	(D)	(D)	(D)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONFECTIONERY WHOLESALERS	10	(D)	4 895	6.5	...	36.9	56.6	...
FISH, SEAFOOD DISTRIBUTORS	6	1 192	753	(V)	(V)	(V)	(V)	(V)
MEAT, MEAT PRODUCTS WHOLESALERS	12	15 029	13 790	28.2	2.6	63.9	4.0	1.3
FRESH FRUIT, VEGETABLE WHOLESALERS	10	5 410	4 500	27.9	...	44.0	24.7	3.4
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	17	9 978	9 933	32.5	0.1	51.3	16.1	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	30 221	29 755	50.5	...	...	12.7	36.8
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	(D)	(D)
GRAIN MERCHANTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	786	(D)	(D)	...	...	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	30	20 392	16 584	233.5	0.3	365.4	0.8	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	4	(D)	(D)	(D)	...	(D)	(D)	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	(D)	476.4	...	23.3	0.3	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	10	(D)	8 841	69.3	...	79.5	0.2	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	8	(D)	1 459	82.2	3.2	62.6	6.0	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	23	17 081	(D)	48.9	0.9	46.5	3.7	...
HARDWARE WHOLESALERS	7	(D)	4 718	24.5	2.6	65.1	7.8	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	13	(D)	9 048	64.9	...	33.3	1.8	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	77	27 785	20 912	58.8	1.2	12.7	27.1	0.2
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	14	1 638	1 492	70.7	0.9	14.3	14.1	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	6	4 721	(D)	(D)	(D)	...	...	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	11	6 732	4 350	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	11	4 487	4 328	46.7	0.2	2.8	50.3	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	2	(D)	(D)	...	(D)	(D)	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	9	(D)	1 154	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	14	(D)	2 938	69.6	0.4	29.1	0.9	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	10	(D)	1 944	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS	7	5 047	3 306	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	4	3 191	(D)	67.8	...	17.3	14.9	...
NONFERROUS METALS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SCRAP, WASTE MATERIALS DEALERS	18	(D)	6 097	44.5	0.5	1.5	16.0	37.5
IRON, STEEL SCRAP DEALERS	12	5 484	5 407	41.6	0.5	1.7	15.7	40.5
WASTE MATERIALS DEALERS	6	690	690	67.6	0.6	0.1	18.1	13.6
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	7	(D)	6 675	(V)	(V)	(V)	(V)	(V)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	14	15 148	(D)	9.1	...	90.7	0.1	0.1
BEER DISTRIBUTORS	12	(D)	13 549	9.4	...	90.3	0.2	0.1
WINES, DISTILLED SPIRITS WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	12	(D)	5 677	49.6	...	32.8	14.5	3.1
FINE AND COARSE PAPER WHOLESALERS	1	(D)	(D)	(D)	...	(D)	(D)	(D)
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	4	2 387	(D)	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	7	1 597	1 254	39.1	...	16.9	29.8	14.2
FURNITURE, HOME FURNISHINGS WHOLESALERS	11	(D)	2 865	18.7	2.9	78.4	...	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	6	725	704	53.0	11.6	35.4	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	5	2 206	2 161	7.6	...	92.4	...	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	33	24 541	22 487	1062.0	2.4	33.7	1.3	0.6
LUMBER, MILLWORK WHOLESALERS	13	14 519	13 881	1149.2	1.6	48.1	0.1	1.0
CONSTRUCTION MATERIALS DISTRIBUTORS	20	10 022	8 606	1282.7	3.7	10.4	3.2	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	8	2 608	2 425	5.7	0.4	93.9	...	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	1 603	(D)	(D)	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEWELRY WHOLESALERS	3	(D)	(D)	(D)	...	(D)	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	8	763	...	...	...	...	...	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	315	(D)	(D)	...	(D)	(D)	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	15	4 916	2 330	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 40.2 to repair shops and 26.8 to retailers. ²Includes 5.5 to industrial and commercial users, 15.7 to contractors and builders, 4.5 to public utilities, and 7.8 to governmental bodies. ³Includes 8.3 to repair shops and 57.1 to retailers. ⁴Includes 14.1 to industrial and commercial users, 42.2 to contractors and builders, 14.2 to public utilities, and 6.0 to governmental bodies. ⁵Includes 1.9 to repair shops and 21.4 to retailers. ⁶Includes 0.1 to industrial and commercial users, 1.6 to contractors and builders, 0.0 to public utilities, and 7.6 to governmental bodies. ⁷Includes 5.4 to repair shops and 85.1 to retailers. ⁸Includes 9.2 to industrial and commercial users, 2.6 to contractors and builders, 1.6 to public utilities, and 14.8 to governmental bodies. ⁹Includes 52.4 to repair shops and 10.3 to retailers. ¹⁰Includes 38.0 to contractors and builders, and 24.0 to industrial and commercial users. ¹¹Includes 25.2 to contractors and builders, and 23.9 to industrial and commercial users. ¹²Includes 58.7 to contractors and builders, and 24.0 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
OKLAHOMA CITY, OKLA., SMSA								
MERCHANT WHOLESALERS, TOTAL	727	460 566	371 701	32.8	0.7	53.4	13.0	0.1
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	82	34 181	24 433	7.8	1.2	131.8	59.2	...
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	(D)	1 907	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	65	24 422	21 704	3.9	1.1	231.1	63.9	...
TIRE, TUBE WHOLESALERS	6	(D)	822	17.9	3.8	3 6.0	72.3	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	30	25 828	24 034	16.3	0.1	65.6	18.0	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	13	(D)	18 779	6.8	0.1	83.4	9.7	...
PAINT, VARNISH WHOLESALERS	5	(D)	135	(V)	(V)	(V)	(V)	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	12	(D)	5 120	50.4	...	0.9	48.7	...
DRY GOODS, APPAREL WHOLESALERS	9	(D)	5 545	5.9	0.2	71.3	22.5	0.1
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	4	(D)	2 959	11.0	0.3	46.3	42.1	0.3
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	5	(D)	2 586	...	0.2	99.8	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	95	95 886	78 267	9.0	0.2	81.6	9.2	...
GENERAL-LINE GROCERY WHOLESALERS	9	62 344	50 728	2.5	...	97.3	0.2	...
DAIRY PRODUCTS DISTRIBUTORS	8	(D)	(D)	...	...	(D)	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	(D)	2 943	27.0	...	29.8	43.2	...
CONFECTIONERY WHOLESALERS	3	(D)	591	2.7	0.8	94.1	2.4	...
FISH, SEAFOOD DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	19	(D)	8 315	19.1	1.0	73.4	6.5	...
FRESH FRUIT, VEGETABLE WHOLESALERS	27	11 203	8 547	2.8	0.8	56.0	40.4	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	22	7 653	(D)	44.4	...	30.7	24.9	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	12	32 497	18 117	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS	2	(D)	(D)	(D)	...	...	...	...
GRAIN MERCHANTS	4	(D)	(D)	(D)	(D)	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	3	(D)	(D)	(D)	...	...	(D)	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	39	44 999	39 782	428.8	0.9	568.3	1.1	0.9
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	(D)	(D)	...	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	11	(D)	(D)	674.0	1.7	721.5	2.8	0.0
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	15	(D)	24 233	87.6	0.6	90.3	0.1	1.4
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	8	(D)	3 205	1022.2	0.3	1174.8	2.7	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	40	29 305	24 012	20.1	0.4	74.9	4.6	...
HARDWARE WHOLESALERS	5	10 671	(D)	(D)	...	(D)	...	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	24	(D)	12 773	28.4	0.7	62.2	8.7	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	11	(D)	(D)	(V)	(V)	(V)	(V)	(V)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	202	88 400	77 474	77.1	1.4	14.1	7.4	...
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	31	8 952	8 209	49.7	0.6	31.0	18.7	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	20	(D)	25 571	94.3	1.2	3.5	1.0	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	68	31 280	27 005	86.4	0.4	4.2	9.0	...
INDUSTRIAL SUPPLIES DISTRIBUTORS	26	5 863	3 776	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	4 150	(D)	(D)	(D)	(D)	(D)	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	21	5 852	(D)	86.0	1.1	9.5	3.4	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	25	(D)	3 695	74.1	0.7	13.2	12.0	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	5	1 905	1 801	15.1	17.5	64.6	2.8	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	19	6 904	5 815	59.1	1.2	6.7	33.0	...
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	16	(D)	5 639	59.9	1.2	7.0	31.9	...
NONFERROUS METALS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	...	(D)	...
SCRAP, WASTE MATERIALS DEALERS	26	6 714	3 798	(V)	(V)	(V)	(V)	(V)
IRON, STEEL SCRAP DEALERS	13	1 677	755	(V)	(V)	(V)	(V)	(V)
WASTE MATERIALS DEALERS	13	5 037	3 043	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	8	(D)	10 995	1.9	...	81.5	16.6	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	11	8 442	7 392	1.5	0.1	98.0	0.4	...
BEER DISTRIBUTORS	11	8 442	7 392	1.5	0.1	98.0	0.4	...
WINES, DISTILLED SPIRITS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	8	9 041	(D)	(D)	(D)	(D)	(D)	...
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1	(D)	(D)	...	...	(D)	(D)	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	4	(D)	2 002	84.5	1.7	9.3	4.5	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	18	6 760	6 249	25.7	1.5	71.5	1.3	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	2 542	60.7	...	36.0	3.3	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	10	(D)	3 707	1.6	2.6	95.8	...	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	47	24 624	18 562	1232.6	0.4	65.3	1.7	...
LUMBER, MILLWORK WHOLESALERS	16	12 948	11 716	1315.0	0.0	84.6	0.4	...
CONSTRUCTION MATERIALS DISTRIBUTORS	31	11 676	6 846	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	17	(D)	3 308	35.3	0.6	61.3	2.8	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	7	(D)	(D)	(D)	...	(D)	(D)	...
FARM SUPPLIES WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEWELRY WHOLESALERS	8	(D)	4 280	1.4	0.3	92.2	6.1	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	12	(D)	1 513	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	1	(D)	(D)	...	...	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	2 145	...	...	93.2	6.8	...
OTHER MERCHANT WHOLESALERS	29	7 806	6 166	10.9	1.2	79.5	8.4	...

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 18.8 to repair shops and 13.0 to retailers. ²Includes 20.2 to repair shops and 10.9 to retailers. ³Includes 5.6 to repair shops and 0.4 to retailers. ⁴Includes 3.8 to industrial and commercial users 16.5 to contractors and builders, 4.1 to public utilities, and 4.3 to governmental bodies. ⁵Includes 8.6 to repair shops and 59.7 to retailers. ⁶Includes 9.1 to industrial and commercial users, 41.8 to contractors and builders, 12.8 to public utilities, and 10.4 to governmental bodies. ⁷Includes 3.8 to repair shops and 17.8 to retailers. ⁸Includes 1.2 to industrial and commercial users, 5.8 to contractors and builders, 0.4 to public utilities, and 0.3 to governmental bodies. ⁹Includes 2.0 to repair shops and 88.3 to retailers. ¹⁰Includes 4.0 to industrial and commercial users, 5.7 to contractors and builders, 0.5 to public utilities, and 12.0 to governmental bodies. ¹¹Includes 67.7 to repair shops and 7.0 to retailers. ¹²Includes 11.2 to contractors and builders, and 21.4 to industrial and commercial users. ¹³Includes 6.9 to contractors and builders, and 8.1 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
PATERSON-CLIFTON-PASSAIC, N. J., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 382	891 453	707 163	30.7	0.9	54.0	13.4	1.0
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	122	(D)	136 870	6.3	0.6	190.0	3.0	0.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	21	(D)	(D)	(D)	..	(D)	..	..
AUTOMOTIVE EQUIPMENT WHOLESALERS	83	19 708	14 086	17.1	1.8	257.8	22.5	0.8
TIRE, TUBE WHOLESALERS	18	(D)	(D)	19.3	12.4	45.6	22.7	..
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	97	77 193	68 026	53.8	0.6	37.2	8.0	0.4
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	25	(D)	27 203	0.9	0.2	87.6	10.9	0.4
PAINT, VARNISH WHOLESALERS	13	(D)	3 158	48.5	11.2	35.7	4.6	..
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	59	45 837	37 665	92.4	0.1	0.8	6.2	0.5
DRY GOODS, APPAREL WHOLESALERS	90	45 660	37 138	21.9	0.8	23.7	53.2	0.4
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	63	(D)	31 032	24.7	0.4	12.1	62.5	0.3
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	23	(D)	3 984	(V)	(V)	(V)	(V)	(V)
FOOTWEAR WHOLESALERS	4	(D)	2 122	..	..	85.8	14.2	..
GROCERIES AND RELATED PRODUCTS WHOLESALERS	198	130 395	106 931	9.6	1.1	76.3	13.0	..
GENERAL-LINE GROCERY WHOLESALERS	11	33 068	32 808	1.8	..	97.8	0.4	..
DAIRY PRODUCTS DISTRIBUTORS	42	27 869	16 994	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONFECTIONERY WHOLESALERS	13	(D)	9 535	1.4	..	87.5	11.1	..
FISH, SEAFOOD DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	..
MEAT, MEAT PRODUCTS WHOLESALERS	43	29 215	26 144	16.1	0.6	80.0	3.3	..
FRESH FRUIT, VEGETABLE WHOLESALERS	29	11 016	8 570	7.5	0.1	79.4	13.0	..
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	51	16 070	12 188	29.0	0.2	58.6	12.2	..
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	5	(D)	487	54.8	..	..	..	45.2
COTTON MERCHANTS	1	(D)	..	..	..	..	..	..
GRAIN MERCHANTS	1	(D)	..	..	..	..	..	..
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	..	..	..	..	..	..	..	..
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	487	54.8	..	..	..	45.2
ELECTRICAL GOODS DISTRIBUTORS	61	23 395	14 657	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2	(D)	..	..	..	..	..	..
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	24	(D)	8 585	474.6	2.0	15.0	4.0	4.4
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	8	(D)	2 007	632.1	0.5	760.5	1.0	5.9
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	27	4 835	4 065	842.3	0.5	35.8	21.1	0.3
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	84	52 446	46 377	25.0	1.2	52.7	20.9	0.2
HARDWARE WHOLESALERS	24	(D)	(D)	27.9	0.4	63.0	8.7	..
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	52	(D)	33 165	24.7	1.6	46.6	27.1	..
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	8	(D)	(D)	(D)	(D)	(D)	..	(D)
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	254	83 290	60 120	71.6	1.0	12.4	12.4	2.6
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	..	..	..	..	..	..	..	..
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	26	8 310	6 478	33.9	0.1	28.7	37.3	..
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	17	(D)	8 109	98.4	..	0.9	0.7	..
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	71	22 525	18 115	78.5	0.8	2.1	14.6	4.0
INDUSTRIAL SUPPLIES DISTRIBUTORS	63	17 597	9 091	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	(D)	..
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	23	(D)	7 529	79.3	0.4	10.2	10.0	0.1
SEWING-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	28	8 477	(D)	(V)	(V)	(V)	(V)	(V)
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	24	8 466	6 632	43.9	1.4	41.3	1.4	12.0
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	44	40 453	33 574	72.6	0.1	2.3	22.0	3.0
COAL WHOLESALERS	4	(D)	(D)	..	..	(D)	..	..
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	29	(D)	28 044	86.5	0.2	1.2	8.5	3.6
NONFERROUS METALS DISTRIBUTORS	11	6 102	(D)	1.4	..	..	98.6	..
SCRAP, WASTE MATERIALS DEALERS	88	14 101	11 853	70.4	0.4	0.5	25.9	2.8
IRON, STEEL SCRAP DEALERS	30	4 137	3 580	58.2	0.1	1.2	38.9	1.6
WASTE MATERIALS DEALERS	58	9 944	8 273	75.6	0.6	0.3	20.2	3.3
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	15	21 989	19 663	..	..	92.3	7.7	..
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	(D)	45 944	1.9	0.3	89.0	8.7	0.1
BEER DISTRIBUTORS	13	(D)	7 442	0.6	1.5	94.5	3.4	..
WINES, DISTILLED SPIRITS WHOLESALERS	9	38 502	38 502	2.1	..	88.1	9.7	0.1
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	55	19 758	17 484	43.4	0.4	22.6	33.5	0.1
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	..	(D)	..	..
PRINTING AND FINE PAPER DISTRIBUTORS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	34	14 318	12 587	43.1	0.1	27.7	29.1	..
STATIONERY, OFFICE SUPPLIES WHOLESALERS	15	(D)	3 666	41.8	1.3	4.0	52.6	0.3
FURNITURE, HOME FURNISHINGS WHOLESALERS	31	12 245	11 152	9.9	7.2	81.9	1.0	..
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	11	1 897	912	(V)	(V)	(V)	(V)	(V)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	20	10 348	10 240	6.4	7.5	85.1	1.0	..
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	73	39 044	28 922	1038.2	1.9	54.4	5.3	0.2
LUMBER, MILLWORK WHOLESALERS	34	15 723	13 101	1119.2	2.4	69.8	8.3	0.3
CONSTRUCTION MATERIALS DISTRIBUTORS	39	23 321	15 821	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	22	(D)	7 512	7.7	0.1	46.0	46.2	..
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	10	14 121	7 398	(V)	(V)	(V)	(V)	(V)
FARM SUPPLIES WHOLESALERS	4	1 003	914	..	..	100.0	..	..
JEWELRY WHOLESALERS	7	502	469	6.0	..	80.1	13.9	..
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	20	(D)	1 680	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	7	(D)	614	(V)	(V)	(V)	(V)	(V)
FLOWERS, BULBS, PLANTS WHOLESALERS	15	(D)	4 915	0.9	..	57.9	40.7	0.5
OTHER MERCHANT WHOLESALERS	58	54 407	44 463	78.2	1.0	5.9	8.6	6.3

Standard Notes: ... Represent zero (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 3.8 to repair shops and 86.2 to retailers. ²Includes 36.7 to repair shops and 21.1 to retailers. ³Includes 8.8 to repair shops and 36.8 to retailers. ⁴Includes 37.4 to industrial and commercial users, 36.0 to contractors and builders, 0.3 to public utilities, and 0.8 to governmental bodies. ⁵Includes 3.6 to repair shops and 11.4 to retailers. ⁶Includes 10.5 to industrial and commercial users, 21.5 to contractors and builders, 0.2 to public utilities, and 0.1 to governmental bodies. ⁷Includes 0.0 to repair shops and 60.4 to retailers. ⁸Includes 39.4 to industrial and commercial users, 0.0 to contractors and builders, 2.1 to public utilities, and 0.8 to governmental bodies. ⁹Includes 28.4 to repair shops and 7.4 to retailers. ¹⁰Includes 34.6 to contractors and builders, and 3.6 to industrial and commercial users. ¹¹Includes 16.8 to contractors and builders, and 2.4 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users	To consumers and farmers	To retailers	To wholesale organizations	For export
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
PHILADELPHIA, PA.-N. J., SMSA								
MERCHANT WHOLESALERS, TOTAL	5 401	3 120 759	2 432 503	36.4	2.6	45.0	14.0	2.0
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	412	144 633	92 949	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	59	37 252	7 064	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	304	89 644	72 606	9.7	1.3	157.4	30.9	0.7
TIRE, TUBE WHOLESALERS	49	17 737	13 279	11.6	9.5	256.6	22.3	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	177	133 280	111 270	24.5	1.1	54.7	6.6	13.1
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	75	76 506	65 568	9.4	1.3	86.8	0.8	1.7
PAINT, VARNISH WHOLESALERS	33	10 320	4 308	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	69	46 454	41 394	47.6	0.1	4.9	14.8	32.6
DRY GOODS, APPAREL WHOLESALERS	346	131 232	108 768	15.6	0.7	75.5	8.2	0.0
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	103	45 314	36 550	40.6	0.6	38.0	20.8	0.0
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	195	62 827	53 280	3.9	1.1	92.7	2.3	0.0
FOOTWEAR WHOLESALERS	48	23 091	18 938	0.0	0.0	99.4	0.5	0.1
GROCERIES AND RELATED PRODUCTS WHOLESALERS	813	625 366	487 548	15.2	0.7	62.6	21.2	0.3
GENERAL-LINE GROCERY WHOLESALERS	35	135 776	90 389	(V)	(V)	(V)	(V)	(V)
DAIRY PRODUCTS DISTRIBUTORS	52	71 353	40 605	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	57	40 538	32 387	5.1	0.9	79.3	14.7	...
CONFECTIONERY WHOLESALERS	58	34 155	24 393	2.7	2.1	69.3	25.9	...
FISH, SEAFOOD DISTRIBUTORS	37	(D)	15 398	9.2	1.4	72.9	16.5	...
MEAT, MEAT PRODUCTS WHOLESALERS	155	133 419	115 459	26.3	0.8	47.6	24.8	0.5
FRESH FRUIT, VEGETABLE WHOLESALERS	152	73 694	65 711	11.0	0.6	66.8	21.6	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	267	(D)	103 206	20.0	0.8	47.0	32.0	0.2
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	58	162 510	90 929	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAIN MERCHANTS	9	97 152	39 980	(V)	(V)	(V)	(V)	(V)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	46	63 992	50 445	92.7	0.0	0.6	5.2	1.5
ELECTRICAL GOODS DISTRIBUTORS	255	210 872	190 605	339.1	1.9	455.2	3.2	0.6
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	23	41 316	35 719	76.1	1.3	619.0	3.6	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	106	43 858	39 560	770.0	2.2	822.7	3.1	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	49	96 439	89 499	98.9	1.8	1086.6	2.0	0.7
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	77	29 259	25 827	144.6	2.9	1246.6	4.3	1.6
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	316	146 973	128 852	39.1	2.4	47.6	10.4	0.5
HARDWARE WHOLESALERS	88	43 560	38 998	21.0	3.9	67.9	7.1	0.1
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	189	91 962	79 309	46.2	1.6	39.4	12.0	0.8
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	39	11 451	10 545	55.1	2.2	34.4	10.2	0.1
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	836	328 325	235 302	75.6	1.0	13.1	8.9	1.4
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	100	25 363	11 928	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	41	35 354	27 042	93.3	0.8	4.7	0.1	1.1
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	235	81 718	61 438	85.8	0.4	4.2	8.1	1.5
INDUSTRIAL SUPPLIES DISTRIBUTORS	183	90 719	67 245	80.0	1.7	5.7	12.3	0.3
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	22	(D)	11 766	8.0	1.1	87.7	2.8	0.4
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	113	38 526	27 599	76.5	0.4	7.2	10.7	5.2
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	118	33 917	24 890	65.9	0.5	21.9	11.7	0.0
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	24	(D)	3 394	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	171	191 091	164 243	79.6	0.7	5.3	13.2	1.2
COAL WHOLESALERS	31	44 519	32 069	61.1	2.8	17.8	14.5	3.8
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	104	109 957	101 724	84.8	0.2	3.3	11.0	0.7
NONFERROUS METALS DISTRIBUTORS	36	36 615	30 450	80.2	0.0	0.3	19.0	0.5
SCRAP, WASTE MATERIALS DEALERS	397	(D)	101 368	73.6	0.2	0.6	20.5	5.1
IRON, STEEL SCRAP DEALERS	123	(D)	55 432	78.9	0.1	0.4	15.3	5.3
WASTE MATERIALS DEALERS	274	(D)	45 936	67.5	0.2	0.3	26.7	4.6
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	82	(D)	82 824	1.0	0.9	81.3	16.8	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	311	140 633	123 745	0.4	8.6	71.0	19.2	0.8
BEER DISTRIBUTORS	287	(D)	82 762	0.6	10.0	71.0	18.3	0.1
WINES, DISTILLED SPIRITS WHOLESALERS	24	(D)	40 983	0.1	5.6	70.8	21.2	2.3
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	195	127 442	106 334	64.3	0.9	12.6	22.0	0.2
FINE AND COARSE PAPER WHOLESALERS	12	27 447	19 723	77.6	2.6	11.1	8.2	0.5
PRINTING AND FINE PAPER DISTRIBUTORS	27	(D)	34 245	68.8	...	2.7	28.5	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	104	48 464	38 585	44.2	0.4	26.1	29.3	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	52	(D)	13 781	90.5	1.9	1.3	5.7	0.6
FURNITURE, HOME FURNISHINGS WHOLESALERS	186	88 906	73 982	28.4	0.7	67.9	2.9	0.1
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	74	21 733	16 412	35.0	1.9	57.4	5.6	0.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	112	67 173	57 570	26.5	0.3	70.9	2.2	0.1
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	240	183 187	145 701	1339.9	0.8	50.3	8.6	0.4
LUMBER, MILLWORK WHOLESALERS	122	119 182	97 935	1435.8	0.9	56.9	7.9	0.5
CONSTRUCTION MATERIALS DISTRIBUTORS	118	64 005	47 766	152.4	0.8	36.6	10.1	0.1
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	82	46 263	42 593	6.6	2.0	81.4	10.0	0.0
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	35	11 886	9 790	21.2	2.3	71.5	5.0	...
FARM SUPPLIES WHOLESALERS	40	66 858	50 612	18.6	20.0	52.5	8.4	0.5
JEWELRY WHOLESALERS	89	(D)	18 806	11.6	3.6	67.6	17.1	0.1
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	56	57 285	5 969	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	39	(D)	6 852	1.9	0.8	48.3	48.8	0.2
FLOWERS, BULBS, PLANTS WHOLESALERS	16	15 280	(D)	(D)	(D)	(D)	(D)	(D)
OTHER MERCHANT WHOLESALERS	249	72 392	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 29.9 to repair shops and 27.5 to retailers. ²Includes 13.1 to repair shops and 43.5 to retailers. ³Includes 16.2 to industrial and commercial users, 14.8 to contractors and builders, 5.2 to public utilities, and 2.8 to governmental bodies. ⁴Includes 3.8 to repair shops and 51.4 to retailers. ⁵Includes 24.7 to industrial and commercial users, 26.7 to contractors and builders, 20.8 to public utilities, and 3.9 to governmental bodies. ⁶Includes 2.2 to repair shops and 16.8 to retailers. ⁷Includes 25.5 to industrial and commercial users, 39.4 to contractors and builders, 2.3 to public utilities, and 2.8 to governmental bodies. ⁸Includes 4.8 to repair shops and 17.9 to retailers. ⁹Includes 3.1 to industrial and commercial users, 3.3 to contractors and builders, 1.5 to public utilities, and 0.9 to governmental bodies. ¹⁰Includes 0.6 to repair shops and 86.0 to retailers. ¹¹Includes 35.4 to industrial and commercial users, 0.3 to contractors and builders, 1.2 to public utilities, and 7.8 to governmental bodies. ¹²Includes 15.5 to repair shops and 31.1 to retailers. ¹³Includes 24.7 to contractors and builders, and 15.1 to industrial and commercial users. ¹⁴Includes 18.3 to contractors and builders, and 15.4 to industrial and commercial users. ¹⁵Includes 37.7 to contractors and builders, and 14.6 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Class of establishment reporting sales of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industries, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
PHOENIX, ARIZ., SMSA								
MERCHANT WHOLESALERS, TOTAL	727	478 039	340 190	30.3	3.2	53.5	11.9	1.1
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	113	(D)	21 237	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	21	(D)	(D)	(D)	(D)	(D)	(D)	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	83	21 310	15 746	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	9	(D)	(D)	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	29	15 664	14 765	18.4	5.4	70.9	5.3	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	13	(D)	10 340	6.2	1.0	91.7	1.1	...
PAINT, VARNISH WHOLESALERS	8	(D)	600	39.9	9.9	6.1	44.1	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	8	(D)	3 625	48.7	16.7	25.9	8.7	...
DRY GOODS, APPAREL WHOLESALERS	14	(D)	4 743	2.3	4.7	89.2	3.8	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	5	579	500	...	2.8	94.2	3.0	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	9	(D)	4 243	2.5	4.9	88.7	3.9	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	105	110 037	65 792	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE GROCERY WHOLESALERS	11	62 074	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	...	(D)	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	10	(D)	4 467	5.4	0.4	88.6	5.6	...
CONFECTIONERY WHOLESALERS	6	(D)	1 008	1.0	...	96.6	2.4	...
FISH, SEAFOOD DISTRIBUTORS	2	(D)	...	...	...	...	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	14	(D)	7 176	12.7	10.5	76.0	0.8	...
FRESH FRUIT, VEGETABLE WHOLESALERS	34	21 669	15 532	9.0	...	27.5	63.5	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	10 043	7 274	19.2	...	34.9	45.9	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	25 605	14 560	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS	7	(D)	(D)	(D)	...	(D)	(D)	(D)
GRAIN MERCHANTS	1	(D)	(D)	(D)	(D)	(D)	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	2	(D)	(D)	(D)	(D)	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	46	(D)	40 883	148.7	0.7	249.4	1.1	0.1
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	4 618	30.0	...	4 6.4	3.6	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	11	(D)	13 227	388.6	0.0	610.0	1.1	0.3
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	20 742	714.0	1.1	684.4	0.5	0.0
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	9	2 677	2 296	948.4	2.1	1048.2	1.3	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	53	49 053	31 180	(V)	(V)	(V)	(V)	(V)
HARDWARE WHOLESALERS	8	(D)	7 985	7.6	1.2	90.9	0.3	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	23	24 442	10 618	(V)	(V)	(V)	(V)	(V)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	22	(D)	12 577	9.7	1.1	87.1	1.1	1.0
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	140	62 062	50 067	76.1	3.0	14.5	5.1	1.3
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	19	5 466	4 096	78.3	1.2	16.6	3.9	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	18	14 114	12 796	92.1	0.9	1.0	4.3	1.7
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	32	(D)	12 168	78.7	2.6	10.7	5.1	2.9
INDUSTRIAL SUPPLIES DISTRIBUTORS	16	6 749	6 127	68.1	8.5	14.7	8.7	0.0
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	14	(D)	2 148	(V)	(V)	(V)	(V)	(V)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	13	7 259	7 246	87.2	1.3	10.5	1.0	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	22	4 022	3 418	72.8	2.9	13.5	0.8	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	6	(D)	2 068	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	11	9 422	(D)	88.6	3.6	2.2	5.6	...
COAL WHOLESALERS	1	(D)	(D)	...	...	...	(D)	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	(D)	9 380	89.0	3.6	2.2	5.2	...
NONFERROUS METALS DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	24	5 365	4 642	70.2	1.0	3.1	25.7	...
IRON, STEEL SCRAP DEALERS	14	1 989	1 694	33.6	1.9	8.4	56.1	...
WASTE MATERIALS DEALERS	10	3 376	2 948	91.1	0.5	...	8.4	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	4	(D)	7 296	0.4	...	97.5	2.1	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	18	26 458	26 296	0.4	0.0	91.2	8.4	...
BEER DISTRIBUTORS	7	8 852	8 726	0.7	0.1	98.5	0.7	...
WINES, DISTILLED SPIRITS WHOLESALERS	11	17 606	17 570	0.3	...	87.5	12.2	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	13	(D)	3 806	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	(D)	(D)	(D)	(D)	(D)	(D)	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	3	(D)	(D)	(D)	...	(D)	(D)	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	24	9 911	8 613	35.6	0.5	45.9	18.0	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	8	(D)	2 925	41.9	1.4	5.2	51.5	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	16	(D)	5 688	32.3	...	66.9	0.8	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	46	38 260	20 820	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	26	(D)	15 084	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	20	(D)	5 736	1163.7	0.8	33.6	1.9	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	12	(D)	1 196	(V)	(V)	(V)	(V)	(V)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	12	10 899	7 977	7.4	41.7	18.0	32.6	0.3
JEWELRY WHOLESALERS	9	(D)	1 369	0.4	2.3	88.9	8.4	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	10	2 145	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	(D)	(D)	...	...	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	(D)	...	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	25	(D)	3 152	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 6.9 to industrial and commercial users, 26.1 to contractors and builders, 14.5 to public utilities, and 1.1 to governmental bodies. ²Includes 4.6 to repair shops and 44.9 to retailers. ³Includes 11.0 to industrial and commercial users, 50.2 to contractors and builders, 14.9 to public utilities, and 1.1 to governmental bodies. ⁴Includes 3.0 to repair shops and 6.4 to retailers. ⁵Includes 7.0 to industrial and commercial users, 45.7 to contractors and builders, 34.9 to public utilities, and 1.1 to governmental bodies. ⁶Includes 0.9 to repair shops and 9.1 to retailers. ⁷Includes 1.5 to industrial and commercial users, 11.2 to contractors and builders, 0.9 to public utilities, and 0.5 to governmental bodies. ⁸Includes 3.6 to repair shops and 80.7 to retailers. ⁹Includes 46.1 to industrial and commercial users, 0.3 to contractors and builders, 0.4 to public utilities, and 1.7 to governmental bodies. ¹⁰Includes 43.1 to repair shops and 5.1 to retailers. ¹¹Includes 59.3 to contractors and builders, and 4.4 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
PITTSBURGH, PA., SMSA								
MERCHANT WHOLESALERS, TOTAL	2 450	1 557 946	1 212 019	36.5	2.3	45.2	15.5	0.5
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	252	102 711	88 747	8.3	3.0	127.3	61.3	0.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	30	10 972	5 296	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	192	46 204	39 843	15.0	3.0	244.4	38.7	0.5
TIRE, TUBE WHOLESALERS	30	45 535	43 608	2.9	2.2	3 6.7	88.2	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	69	63 777	41 122	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	23	39 458	22 270	(V)	(V)	(V)	(V)	(V)
PAINT, VARNISH WHOLESALERS	17	4 697	2 561	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	29	19 622	16 291	57.8	0.2	7.9	34.1	0.0
DRY GOODS, APPAREL WHOLESALERS	65	20 041	15 737	5.4	2.6	83.6	8.4	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	1 011	5.8	...	57.0	37.2	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	44	(D)	9 898	(V)	(V)	(V)	(V)	(V)
FOOTWEAR WHOLESALERS	12	(D)	4 228	5.3	0.9	45.8	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	362	257 526	202 881	9.9	0.9	73.1	16.1	...
GENERAL-LINE GROCERY WHOLESALERS	42	88 826	71 791	7.2	0.2	92.6	0.0	...
DAIRY PRODUCTS DISTRIBUTORS	13	7 362	(D)	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	22	10 931	5 094	(V)	(V)	(V)	(V)	(V)
CONFECTIONERY WHOLESALERS	39	13 967	12 500	1.1	4.3	73.3	21.5	...
FISH, SEAFOOD DISTRIBUTORS	6	(D)	(D)	...	(D)	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	29	26 503	25 081	23.9	0.3	59.2	16.6	...
FRESH FRUIT, VEGETABLE WHOLESALERS	107	59 112	47 683	2.2	0.6	55.2	42.0	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	104	(D)	35 670	19.4	2.2	65.3	13.1	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	3	2 221	(D)	(D)	...	(D)	(D)	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	137	167 269	112 379	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	53	(D)	(D)	(V)	(V)	(V)	(V)	(V)
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	32	67 404	66 327	45.2	0.9	592.5	0.9	0.5
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	45	11 253	9 077	612.3	5.1	79.6	2.9	0.1
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	104	76 630	50 254	(V)	(V)	(V)	(V)	(V)
HARDWARE WHOLESALERS	26	27 292	7 414	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	61	42 648	37 494	22.7	1.1	65.6	10.6	0.0
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	17	6 690	5 346	31.2	5.5	48.7	14.6	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	393	213 116	181 347	80.3	0.8	9.8	7.4	1.7
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	50	16 218	13 956	74.4	1.0	19.3	5.3	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	38	41 010	37 696	95.7	0.3	1.1	1.5	1.4
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	91	38 877	29 430	78.8	0.4	4.4	9.2	7.2
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	105	81 958	71 515	85.7	0.4	3.1	10.2	0.6
INDUSTRIAL SUPPLIES DISTRIBUTORS	8	(D)	5 559	4.3	4.1	91.0	0.5	0.1
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	32	13 117	10 807	77.5	3.8	15.5	2.6	0.6
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	66	13 773	(D)	53.5	1.2	29.2	16.1	0.0
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	3	(D)	(D)	...	...	(D)	(D)	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	113	136 253	84 552	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	25	28 733	24 909	66.8	0.0	3.5	29.7	0.0
COAL WHOLESALERS	76	57 654	50 632	80.6	0.2	4.1	11.3	3.8
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	12	49 866	9 011	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	147	(D)	73 384	91.9	0.2	0.4	7.5	0.0
IRON, STEEL SCRAP DEALERS	97	(D)	56 237	93.2	0.2	0.2	6.4	0.0
WASTE MATERIALS DEALERS	50	19 692	17 147	87.6	0.1	1.0	11.3	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	38	(D)	39 592	1.8	0.8	88.2	9.2	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	280	(D)	60 838	1.4	16.2	60.5	21.9	...
BEER DISTRIBUTORS	268	68 832	(D)	1.5	13.5	61.0	24.0	...
WINES, DISTILLED SPIRITS WHOLESALERS	12	(D)	(D)	(D)	(D)	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	51	43 748	35 619	71.7	0.4	14.1	13.8	0.0
FINE AND COARSE PAPER WHOLESALERS	5	19 431	19 431	81.5	0.3	2.8	15.4	...
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	22	(D)	(D)	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	22	8 368	7 683	77.1	0.4	15.8	6.5	0.2
FURNITURE, HOME FURNISHINGS WHOLESALERS	87	56 664	46 816	14.9	11.3	70.5	2.1	1.2
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	37	19 091	13 657	28.6	1.8	68.7	0.9	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	50	37 573	33 159	9.3	15.1	71.3	2.6	1.7
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	142	121 022	107 166	39.5	1.1	52.0	7.0	0.4
LUMBER, MILLWORK WHOLESALERS	71	74 409	68 063	39.1	1.1	52.7	7.0	0.1
CONSTRUCTION MATERIALS DISTRIBUTORS	71	46 613	39 103	40.2	1.1	50.7	7.1	0.9
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	41	25 916	22 704	8.7	1.3	76.4	13.6	0.0
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	10	4 240	3 827	...	2.7	97.3	...	...
FARM SUPPLIES WHOLESALERS	8	7 518	7 464	1.8	5.1	26.7	66.4	...
JEWELRY WHOLESALERS	29	(D)	12 877	0.9	2.2	93.0	3.9	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	21	11 064	3 282	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	9	1 080	975	...	5.1	92.6	2.3	...
FLOWERS, BULBS, PLANTS WHOLESALERS	5	(D)	512	2.1	0.2	56.3	41.4	...
OTHER MERCHANT WHOLESALERS	84	32 590	18 862	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 15.6 to repair shops and 11.7 to retailers. ²Includes 31.6 to repair shops and 12.8 to retailers. ³Includes 2.3 to repair shops and 4.5 to retailers. ⁴Includes 1.3 to industrial and commercial users, 2.9 to contractors and builders, 0.4 to public utilities, and 0.6 to governmental bodies. ⁵Includes 1.2 to repair shops and 91.2 to retailers. ⁶Includes 8.0 to industrial and commercial users, 2.7 to contractors and builders, 1.0 to public utilities, and 0.6 to governmental bodies. ⁷Includes 45.6 to repair shops and 34.0 to retailers. ⁸Includes 20.6 to contractors and builders, and 18.9 to industrial and commercial users. ⁹Includes 12.9 to contractors and builders, and 26.2 to industrial and commercial users. ¹⁰Includes 34.0 to contractors and builders, and 6.1 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments (number)	Sales (\$1,000)	Total (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
PORTLAND, OREG.-WASH., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 341	1 368 232	1 160 063	27.6	0.7	38.4	16.4	16.9
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	177	78 434	49 616	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	23	(D)	5 406	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	130	(D)	35 307	14.7	3.3	147.3	34.5	0.2
TIRE, TUBE WHOLESALERS	24	11 169	8 903	6.8	2.2	282.7	8.3	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	47	37 050	34 252	33.0	0.4	58.6	7.8	0.2
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	25	23 705	23 363	8.7	0.0	85.1	5.9	0.3
PAINT, VARNISH WHOLESALERS	12	(D)	(D)	34.8	9.2	17.4	38.6	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	10	(D)	(D)	(D)	(D)	(D)	(D)	...
DRY GOODS, APPAREL WHOLESALERS	30	11 156	9 611	5.3	2.7	87.0	5.0	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	12	(D)	5 860	8.7	0.3	82.9	8.1	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	18	(D)	3 751	...	6.5	93.5	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	126	151 404	114 262	9.3	0.5	69.5	18.6	2.1
GENERAL-LINE GROCERY WHOLESALERS	9	75 150	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	8	3 602	(D)	(D)	...	(D)	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	6	2 024	(D)	...	...	...	(D)	...
CONFECTIONERY WHOLESALERS	12	3 569	3 569	0.6	9.4	88.5	1.5	...
FISH, SEAFOOD DISTRIBUTORS	8	(D)	2 174	4.4	1.7	64.2	29.7	...
MEAT, MEAT PRODUCTS WHOLESALERS	18	(D)	12 349	38.3	1.4	36.4	23.6	0.3
FRESH FRUIT, VEGETABLE WHOLESALERS	29	18 311	16 649	3.7	...	33.7	61.2	1.4
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	36	32 060	16 729	(V)	(V)	(V)	(V)	(V)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	23	308 666	(D)	21.8	0.0	...	18.4	59.8
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	13	304 475	296 823	21.2	0.0	...	18.4	60.4
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	9	(D)	(D)	(D)	...	...	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	70	(D)	67 150	37.3	0.8	459.6	1.7	0.6
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	(D)	(D)	563.1	1.3	635.6	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	27	(D)	(D)	764.4	0.4	832.7	2.5	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	23	(D)	30 176	7.7	0.7	1089.3	1.1	1.2
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	12	5 581	2 108	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	78	56 485	42 129	37.8	0.3	54.0	7.3	0.6
HARDWARE WHOLESALERS	27	(D)	16 823	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	34	23 498	21 988	40.8	0.5	48.2	9.4	1.1
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	17	(D)	3 318	30.7	0.3	64.3	4.7	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	303	145 461	116 797	68.5	1.5	21.6	7.9	0.5
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	35	8 451	7 533	55.3	0.5	32.3	11.9	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	25	(D)	28 002	98.4	...	0.4	0.4	0.8
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	65	24 607	16 556	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	62	32 824	27 841	66.1	0.6	11.0	22.3	0.0
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	24	(D)	14 324	7.2	7.2	85.1	0.4	0.1
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	41	15 487	10 913	87.9	2.1	8.3	1.7	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	38	(D)	7 514	52.6	0.2	39.0	8.2	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	13	(D)	4 114	8.8	...	76.9	12.3	2.0
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	29	(D)	18 326	70.8	4.3	11.9	12.2	0.8
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	23	(D)	14 629	72.6	4.3	13.7	9.4	...
NONFERROUS METALS DISTRIBUTORS	5	4 124	3 697	63.7	4.3	4.7	23.5	3.8
SCRAP, WASTE MATERIALS DEALERS	50	17 375	16 124	65.1	1.5	0.5	16.4	16.5
IRON, STEEL SCRAP DEALERS	26	11 949	11 370	56.1	2.1	0.3	19.9	21.6
WASTE MATERIALS DEALERS	24	5 426	4 754	86.7	...	1.0	8.0	4.3
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	11 666	1.4	...	92.9	5.7	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	31	(D)	16 276	5.9	0.0	83.6	10.5	...
BEER DISTRIBUTORS	24	(D)	13 429	7.1	0.0	86.3	4.6	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	(D)	2 847	0.5	...	61.6	37.9	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	22	22 819	22 086	75.5	0.1	23.3	1.1	0.0
FINE AND COARSE PAPER WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	3	(D)	2 534	55.4	...	41.8	2.8	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	8	(D)	2 861	45.2	0.4	51.9	2.4	0.1
STATIONERY, OFFICE SUPPLIES WHOLESALERS	8	1 032	(D)	(D)	...	...	(D)	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	39	20 607	16 871	10.1	1.1	88.3	0.5	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	11	(D)	3 788	38.1	2.9	57.4	1.6	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	28	(D)	13 083	2.0	0.6	97.2	0.2	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	134	292 968	256 246	115.1	0.2	58.6	22.9	3.2
LUMBER, MILLWORK WHOLESALERS	103	276 362	242 880	113.2	0.0	59.5	23.9	3.4
CONSTRUCTION MATERIALS DISTRIBUTORS	31	16 606	13 366	113.8	4.0	42.6	4.6	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	25	(D)	8 142	15.9	2.5	48.4	33.2	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	20	(D)	12 360	34.8	...	43.4	21.6	0.2
FARM SUPPLIES WHOLESALERS	19	25 769	25 072	31.6	2.8	28.0	35.7	1.9
JEWELRY WHOLESALERS	7	2 383	2 287	0.3	...	99.7	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	33	(D)	2 316	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	12	(D)	832	(V)	(V)	(V)	(V)	(V)
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER MERCHANT WHOLESALERS	48	23 591	(D)	49.3	1.0	24.1	18.6	7.0

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 22.1 to repair shops and 25.2 to retailers. ²Includes 15.9 to repair shops and 66.8 to retailers. ³Includes 11.0 to industrial and commercial users, 19.5 to contractors and builders, 5.4 to public utilities, and 1.3 to governmental bodies. ⁴Includes 3.9 to repair shops and 55.8 to retailers. ⁵Includes 13.4 to industrial and commercial users, 33.9 to contractors and builders, 15.0 to public utilities, and 0.7 to governmental bodies. ⁶Includes 2.2 to repair shops and 33.4 to retailers. ⁷Includes 21.0 to industrial and commercial users, 32.5 to contractors and builders, 9.1 to public utilities, and 1.8 to governmental bodies. ⁸Includes 2.3 to repair shops and 30.4 to retailers. ⁹Includes 1.3 to industrial and commercial users, 5.4 to contractors and builders, 0.0 to public utilities, and 1.0 to governmental bodies. ¹⁰Includes 2.5 to repair shops and 86.7 to retailers. ¹¹Includes 7.0 to contractors and builders, and 8.0 to industrial and commercial users. ¹²Includes 4.9 to contractors and builders, and 8.3 to industrial and commercial users. ¹³Includes 40.3 to contractors and builders, and 2.5 to industrial and commercial users.

SALES BY CLASS OF CUSTOMER

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Table 4B—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
PROVIDENCE, R. I.-MASS., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 102	520 806	423 769	33.0	0.8	52.6	13.4	0.2
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	96	20 034	14 509	6.6	4.6	164.9	23.9	...
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	12	(D)	(D)	(D)	(D)	(D)	...	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	75	(D)	9 311	7.3	1.5	261.6	29.6	...
TIRE, TUBE WHOLESALERS	9	(D)	(D)	4.7	19.2	354.6	21.5	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	48	(D)	32 691	43.9	0.9	46.4	8.8	0.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	6	(D)	(D)	(D)	(D)	(D)	(D)	...
PAINT, VARNISH WHOLESALERS	11	2 178	(D)	36.2	2.4	51.1	10.3	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	31	18 459	16 134	81.1	1.2	1.9	15.8	0.0
DRY GOODS, APPAREL WHOLESALERS	51	29 216	15 202	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	28	21 460	10 146	(V)	(V)	(V)	(V)	(V)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	17	(D)	4 481	0.0	3.6	88.6	7.8	...
FOOTWEAR WHOLESALERS	6	2 732	575	(V)	(V)	(V)	(V)	(V)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	176	(D)	90 490	11.2	0.6	73.9	14.1	0.2
GENERAL-LINE GROCERY WHOLESALERS	5	20 633	20 633	0.6	...	98.7	0.7	...
DAIRY PRODUCTS DISTRIBUTORS	13	(D)	(D)	(D)	(D)	(D)	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	8	(D)	2 929	1.6	0.9	79.6	17.9	...
CONFECTIONERY WHOLESALERS	9	(D)	2 580	0.3	...	67.1	32.6	...
FISH, SEAFOOD DISTRIBUTORS	21	3 888	(D)	5.0	3.0	39.6	52.4	...
MEAT, MEAT PRODUCTS WHOLESALERS	24	27 066	23 268	14.2	0.4	73.8	11.4	0.2
FRESH FRUIT, VEGETABLE WHOLESALERS	41	19 309	15 025	12.3	0.3	59.2	28.2	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	55	23 327	20 815	20.2	0.2	67.4	11.7	0.5
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	11	(D)	(D)	(D)	...	...	(D)	...
COTTON MERCHANTS	3	(D)	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	8	(D)	(D)	(D)	...	...	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	52	(D)	36 032	429.7	0.6	567.9	1.8	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	17	(D)	10 921	667.9	0.7	726.3	5.1	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	20	(D)	21 538	810.2	0.6	988.8	0.4	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	14	(D)	(D)	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	62	(D)	21 011	26.3	1.3	48.2	24.2	...
HARDWARE WHOLESALERS	13	(D)	6 707	13.4	1.7	70.8	14.1	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	37	14 469	11 251	17.9	1.4	44.0	36.7	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	12	(D)	3 053	85.5	...	14.2	0.3	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	157	41 705	35 461	73.2	1.4	13.5	11.0	0.9
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	13	(D)	839	37.2	0.4	17.6	44.8	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	8	(D)	(D)	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	44	(D)	11 812	78.5	0.1	10.3	8.6	2.5
INDUSTRIAL SUPPLIES DISTRIBUTORS	43	(D)	12 617	77.7	1.3	3.6	17.4	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	4	(D)	816	24.1	30.9	45.0	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	19	4 874	3 955	41.9	0.7	51.2	6.0	0.2
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	24	(D)	2 725	85.1	0.5	12.5	1.9	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	2	(D)	(D)	...	(D)	(D)	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	20	(D)	11 429	93.9	...	6.0	0.1	...
COAL WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	9	(D)	(D)	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	10	9 868	8 338	99.8	...	...	0.2	...
SCRAP, WASTE MATERIALS DEALERS	78	(D)	25 464	76.3	0.0	0.0	23.1	0.6
IRON, STEEL SCRAP DEALERS	21	(D)	8 939	91.0	0.0	0.0	8.8	0.2
WASTE MATERIALS DEALERS	57	(D)	16 525	68.3	...	...	30.9	0.8
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	19	(D)	23 244	1.8	0.0	82.9	15.0	0.3
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	30	(D)	28 567	0.8	0.2	92.7	6.3	...
BEER DISTRIBUTORS	23	(D)	16 064	0.4	0.4	99.2	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	12 503	12 503	1.3	...	84.3	14.4	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	34	(D)	11 216	61.9	0.3	24.4	13.4	...
FINE AND COARSE PAPER WHOLESALERS	4	(D)	3 669	54.8	0.4	37.2	7.6	...
PRINTING AND FINE PAPER DISTRIBUTORS	6	(D)	1 888	87.8	0.5	7.9	3.8	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	18	5 204	(D)	49.1	0.3	27.0	23.6	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	(D)	(D)	(D)	...	(D)	(D)	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	30	(D)	4 868	11.5	4.5	82.3	1.7	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	11	(D)	1 589	32.9	7.6	54.3	5.2	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	19	5 648	3 279	(V)	(V)	(V)	(V)	(V)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	36	(D)	16 625	1025.5	0.2	72.4	1.9	...
LUMBER, MILLWORK WHOLESALERS	14	(D)	8 864	11 9.1	0.3	88.3	2.3	...
CONSTRUCTION MATERIALS DISTRIBUTORS	22	8 724	7 761	1244.2	0.2	54.1	1.5	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	15	(D)	4 536	15.5	1.0	82.6	0.9	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	20	5 184	4 823	0.2	...	97.3	2.5	...
FARM SUPPLIES WHOLESALERS	3	(D)	(D)	...	(D)	(D)	...	...
JEWELRY WHOLESALERS	72	14 389	13 268	27.7	0.2	48.4	23.6	0.1
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	18	3 269	1 718	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	6	(D)	757	(V)	(V)	(V)	(V)	(V)
FLOWERS, BULBS, PLANTS WHOLESALERS	6	(D)	(D)	...	(D)	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	62	20 063	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 27.0 to repair shops and 37.9 to retailers. ²Includes 38.9 to repair shops and 22.7 to retailers. ³Includes 1.2 to repair shops and 53.4 to retailers. ⁴In-cludes 10.3 to industrial and commercial users, 12.5 to contractors and builders, 5.4 to public utilities, and 1.5 to governmental bodies. ⁵Includes 3.4 to repair shops and64.5 to retailers. ⁶Includes 26.5 to industrial and commercial users, 32.7 to contractors and builders, 5.9 to public utilities, and 2.9 to governmental bodies. ⁷Includes 1.3to repair shops and 25.0 to retailers. ⁸Includes 0.2 to industrial and commercial users, 4.1 to contractors and builders, 5.5 to public utilities, and 0.4 to governmental bodies. ⁹Includes 0.2 to repair shops and 88.5 to retailers. ¹⁰Includes 13.5 to contractors and builders, and 12.0 to industrial and commercial users. ¹¹Includes 2.1 to contractors andbuilders, and 7.0 to industrial and commercial users. ¹²Includes 26.5 to contractors and builders, and 17.7 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
ROCHESTER, N. Y., SMSA								
MERCHANT WHOLESALERS, TOTAL	671	391 060	285 019	37.7	1.6	54.1	6.2	0.4
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	55	16 212	(V)	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	16	(D)	796	(V)	(V)	(V)	(D)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	30	(D)	6 440	6.5	1.3	160.3	31.9	...
TIRE, TUBE WHOLESALERS	#	3 293	2 389	36.6	20.8	227.8	14.8	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	31	18 499	15 235	21.9	5.7	70.5	1.8	0.1
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAINT, VARNISH WHOLESALERS	11	3 130	(D)	29.2	18.7	51.7	0.4	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	14	(D)	2 997	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	22	11 507	10 653	3.2	0.1	93.5	3.2	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	12	(D)	8 695	3.2	0.2	96.6	...	...
FOOTWEAR WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GROCERIES AND RELATED PRODUCTS WHOLESALERS	82	50 113	37 533	21.3	3.3	71.0	4.4	...
GENERAL-LINE GROCERY WHOLESALERS	7	10 322	7 735	19.6	2.0	74.8	3.6	...
DAIRY PRODUCTS DISTRIBUTORS	7	(D)	(D)	...	(D)	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	...	...	...	...	...
CONFECTIONERY WHOLESALERS	4	818	818	2.8	...	91.7	5.5	...
FISH, SEAFOOD DISTRIBUTORS	5	1 692	(D)	(D)	(D)	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	16	19 000	15 925	26.4	4.0	64.9	4.7	...
FRESH FRUIT, VEGETABLE WHOLESALERS	13	4 050	3 749	14.7	4.0	75.7	5.6	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	27	12 373	6 260	(V)	(V)	(V)	(V)	(V)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	2	(D)	(D)	(D)	...	...	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	(D)	(D)	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	51	41 321	31 605	349.0	1.4	447.1	2.5	0.0
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	17 086	10 336	(V)	(V)	(V)	(V)	(V)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	17	9 692	7 462	568.9	0.2	624.6	6.3	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	14	(D)	10 564	7 6.9	2.6	889.5	1.0	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	12	(D)	3 243	938.4	4.3	1056.9	0.4	0.0
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	44	16 465	17 175	49.3	2.5	40.4	7.8	...
HARDWARE WHOLESALERS	11	4 174	4 144	34.9	1.4	52.3	11.4	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	28	13 034	11 962	50.3	3.0	39.4	7.3	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	5	1 257	1 049	93.3	0.7	6.0	...	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	146	51 240	37 408	75.8	1.0	13.1	9.7	0.4
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	19	4 417	3 838	71.8	0.4	12.2	15.6	0.0
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	7	3 823	3 423	100.0	...	...	...	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	31	9 320	6 573	94.8	0.2	1.3	3.1	0.1
INDUSTRIAL SUPPLIES DISTRIBUTORS	29	13 302	10 601	70.5	1.6	4.3	23.4	0.2
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	3 434	(D)	(V)	(V)	(V)	(V)	(V)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	30	11 420	8 031	78.5	0.3	16.5	3.1	1.6
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	18	(D)	2 709	89.7	...	6.2	4.1	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	6	(D)	(D)	(D)	(D)	(D)	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	15	9 651	7 742	83.1	0.4	2.7	13.8	...
COAL WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NONFERROUS METALS DISTRIBUTORS	10	4 262	2 153	(V)	(V)	(V)	(V)	(V)
SCRAP, WASTE MATERIALS DEALERS	37	(D)	18 666	83.2	0.2	0.2	12.0	4.4
IRON, STEEL SCRAP DEALERS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASTE MATERIALS DEALERS	27	7 326	(D)	69.7	0.2	0.6	17.7	11.8
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	17	(D)	20 609	0.8	0.6	92.2	6.4	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	18	26 815	24 468	0.1	0.1	99.8	0.0	...
BEER DISTRIBUTORS	10	4 709	2 362	(V)	(V)	(V)	(V)	(V)
WINES, DISTILLED SPIRITS WHOLESALERS	8	22 106	22 106	0.1	...	99.9	0.0	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	27	24 101	18 852	61.7	0.3	32.0	6.0	...
FINE AND COARSE PAPER WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	12	9 625	6 748	39.4	...	44.7	15.9	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	9	4 509	4 509	50.9	...	49.0	0.1	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	9	4 045	(D)	13.2	0.5	86.3	...	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	7	(D)	3 269	0.4	...	99.6	...	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	46	25 927	16 944	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	21	12 786	9 224	11 20.3	...	78.2	1.5	...
CONSTRUCTION MATERIALS DISTRIBUTORS	25	13 141	7 720	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	15	27 499	6 650	(V)	(V)	(V)	(V)	(V)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	1	(D)	(D)	...	...	(D)	(D)	(D)
JEWELRY WHOLESALERS	10	1 530	859	(V)	(V)	(V)	(V)	(V)
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	9	5 005	567	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	7	3 398	1 220	(V)	(V)	(V)	(V)	(V)
OTHER MERCHANT WHOLESALERS	19	3 824	2 422	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 41.4 to repair shops and 19.0 to retailers. ²Includes 4.3 to repair shops and 23.5 to retailers. ³Includes 23.7 to industrial and commercial users, 17.6 to contractor and builders, 6.5 to public utilities, and 1.3 to governmental bodies. ⁴Includes 5.4 to repair shops and 41.7 to retailers. ⁵Includes 31.9 to industrial and commercial users, 30.7 to contractors and builders, 4.0 to public utilities, and 2.3 to governmental bodies. ⁶Includes 6.1 to repair shops and 18.6 to retailers. ⁷Includes 2.1 to industrial and commercial users, 1.6 to contractors and builders, 2.9 to public utilities, and 0.4 to governmental bodies. ⁸Includes 1.1 to repair shops and 88.4 to retailers. ⁹Includes 28.6 to industrial and commercial users, 5.2 to contractors and builders, 2.1 to public utilities, and 2.5 to governmental bodies. ¹⁰Includes 24.9 to repair shops and 32.1 to retailers. ¹¹Includes 8.8 to contractors and builders, and 11.5 to industrial and commercial users.

SALES BY CLASS OF CUSTOMER

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Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organizations (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
SACRAMENTO, CALIF., SMSA								
MERCHANT WHOLESALERS, TOTAL	425	366 895	282 751	22.4	2.3	62.2	12.3	0.8
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT WHOLESALERS	59	18 929	(D)	15.9	12.7	147.4	24.0	0.0
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	9	(D)	2 264	21.9	1.0	272.0	5.1	...
AUTOMOTIVE EQUIPMENT WHOLESALERS	46	(D)	13 427	14.7	14.3	343.5	27.5	0.0
TIRE, TUBE WHOLESALERS	4	588	(D)	(D)	(D)	(D)	(D)	...
DRUGS; CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	14	18 975	15 370	7.2	0.9	91.5	0.4	...
DRUGS; DRUG PROPRIETARIES; DRUGGISTS; SUNDRIES WHOLESALERS	5	(D)	14 455	3.4	0.8	95.8	...	...
PAINT; VARNISH WHOLESALERS	7	1 810	(D)	(D)	(D)	(D)	...	...
OTHER CHEMICALS; ALLIED PRODUCTS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	...	(D)	...
DRY GOODS; APPAREL WHOLESALERS	4	965	(D)	(D)	(D)	(D)	...	...
DRY GOODS; PIECE GOODS; NOTIONS WHOLESALERS	2	(D)	...	...	...	...	...	...
APPAREL AND ACCESSORIES; HOSIERY; LINGERIE WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	...
FOOTWEAR WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	68	109 594	82 417	5.5	0.2	74.2	17.7	2.4
GENERAL-LINE GROCERY WHOLESALERS	5	(D)	(D)	(D)	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	...	...
POULTRY; POULTRY PRODUCTS DISTRIBUTORS	2	(D)	...	...	...	...	...	...
CONFECTIONERY WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
FISH; SEAFOOD DISTRIBUTORS	1	(D)	(D)	(D)	(D)	(D)	(D)	...
MEAT; MEAT PRODUCTS WHOLESALERS	7	(D)	(D)	(D)	(D)	(D)	...	...
FRESH FRUIT; VEGETABLE WHOLESALERS	25	34 151	32 136	4.2	0.1	44.7	44.8	6.2
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	25	15 226	12 746	21.1	0.2	77.3	1.4	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	6	6 675	1 703	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	(D)	(D)	...	...	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	(D)	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	(D)	(D)	(D)	...	...	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	26	32 361	31 743	446.3	0.5	52.7	0.5	0.0
GENERAL-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES; APPARATUS DISTRIBUTORS	7	(D)	(D)	675.2	1.1	723.2	0.5	0.0
ELECTRICAL APPLIANCE; TELEVISION; RADIO SET WHOLESALERS	10	(D)	12 704	815.2	...	984.5	0.3	...
ELECTRONIC PARTS; EQUIPMENT DISTRIBUTORS	7	(D)	2 524	1017.9	0.5	1180.0	1.6	...
HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES WHOLESALERS	28	(D)	28 570	27.7	8.9	59.8	3.5	0.1
HARDWARE WHOLESALERS	8	11 553	8 346	13.0	...	85.5	1.5	...
PLUMBING AND HEATING EQUIPMENT; SUPPLIES DISTRIBUTORS	12	(D)	19 050	34.1	13.3	49.2	3.3	0.1
AIR CONDITIONING; REFRIGERATION EQUIP.; SUPPLIES DISTR.	8	(D)	1 174	27.9	1.3	50.5	20.3	...
MACHINERY EQUIPMENT; SUPPLIES DISTRIBUTORS	80	28 806	15 467	(V)	(V)	(V)	(V)	(V)
COMMERCIAL; INDUS. MACH. EQUIP.; SUPPLIES;	20	4 257	1 821	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY; EQUIPMENT DEALERS	9	5 331	4 676	93.5	0.7	3.0	2.8	...
INDUSTRIAL MACHINERY; EQUIPMENT DISTRIBUTORS	18	5 802	2 910	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	8	2 916	1 854	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY; EQUIPMENT WHOLESALERS	5	(D)	(D)	(V)	(V)	(V)	(V)	...
PROFESSIONAL EQUIPMENT; SUPPLIES DISTRIBUTORS	10	(D)	(D)	(D)	(D)	(D)	(D)	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	10	2 962	2 173	84.7	0.4	10.2	4.7	...
TRANSPORTATION EQUIP.; SUPPLIES (EX. AUTOMOTIVE) DISTR. . . . .	...	...	...	...	...	...	...	...
METALS; MINERALS (EXCEPT PETROLEUM PRODUCTS; SCRAP) DISTR.	5	3 275	(D)	(D)	...	(D)	(D)	...
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON; STEEL; AND PRODUCTS DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	(D)	...
NONFERROUS METALS DISTRIBUTORS	2	(D)	...	...	...	...	...	...
SCRAP; WASTE MATERIALS DEALERS	14	2 271	1 288	(V)	(V)	(V)	(V)	(V)
IRON; STEEL SCRAP DEALERS	10	1 843	1 288	68.5	1.7	10.6	4.6	14.6
WASTE MATERIALS DEALERS	4	428	...	...	...	...	...	...
TOBACCO; TOBACCO PRODUCTS DISTRIBUTORS	4	(D)	11 452	1.0	...	96.8	2.2	...
BEER; WINE; DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	14	25 526	25 230	1.6	0.1	97.2	1.1	...
BEER DISTRIBUTORS	8	9 443	9 147	3.6	...	94.6	1.8	...
WINES; DISTILLED SPIRITS WHOLESALERS	6	16 083	16 083	0.4	0.1	98.8	0.7	...
PAPER; PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	6	13 259	13 141	73.6	0.1	26.3	0.0	...
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	1	(D)	(D)	(D)	...	(D)	(D)	...
STATIONERY; OFFICE SUPPLIES WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	...	...
FURNITURE; HOME FURNISHINGS WHOLESALERS	13	6 021	4 743	38.1	4.4	44.1	13.3	0.1
FURNITURE (HOUSEHOLD; OFFICE) WHOLESALERS	7	2 673	(D)	(D)	(D)	...	...	(D)
HOME FURNISHINGS; FLOOR COVERINGS WHOLESALERS	6	3 348	(D)	0.3	6.5	71.6	21.6	...
LUMBER; CONSTRUCTION MATERIALS DISTRIBUTORS	35	36 281	29 777	121.2	0.5	39.8	37.8	0.7
LUMBER; MILLWORK WHOLESALERS	24	29 423	24 960	113.8	0.5	45.4	39.6	0.7
CONSTRUCTION MATERIALS DISTRIBUTORS	11	6 858	4 817	161.7	0.8	9.7	27.6	0.2
AMUSEMENT; SPORTING GOODS DISTRIBUTORS	8	2 494	1 344	(V)	(V)	(V)	(V)	(V)
BOOK; MAGAZINE; NEWSPAPER WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	...	...
FARM SUPPLIES WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	...	...
JEWELRY WHOLESALERS	2	(D)	...	...	...	...	...	...
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS; TERMINALS)	10	6 663	(D)	...	...	...	...	...
GIFT; ART GOODS; GREETING CARDS DISTRIBUTORS	1	(D)	(D)	...	...	(D)	...	...
FLOWERS; BULBS; PLANTS WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	20	7 735	1 439	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 22.6 to repair shops and 24.8 to retailers. ²Includes 1.2 to repair shops and 70.8 to retailers. ³Includes 26.1 to repair shops and 17.4 to retailers. ⁴Includes 5.6 to industrial and commercial users, 30.6 to contractors and builders, 4.8 to public utilities, and 5.3 to governmental bodies. ⁵Includes 5.2 to repair shops and 47.4 to retailers. ⁶Includes 10.6 to industrial and commercial users, 49.7 to contractors and builders, 9.5 to public utilities, and 5.4 to government bodies. ⁷Includes 0.5 to repair shops and 22.6 to retailers. ⁸Includes 0.3 to industrial and commercial users, 9.7 to contractors and builders, 0.0 to public utilities, and 5.2 to governmental bodies. ⁹Includes 2.2 to repair shops and 32.3 to retailers. ¹⁰Includes 6.8 to industrial and commercial users, 0.2 to contractors and builders, 1.2 to public utilities, and 9.7 to governmental bodies. ¹¹Includes 51.1 to repair shops and 28.8 to retailers. ¹²Includes 15.7 to contractors and builders, and 5.4 to industrial and commercial users. ¹³Includes 8.3 to contractors and builders, and 5.4 to industrial and commercial users. ¹⁴Includes 56.0 to contractors and builders, and 5.5 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments (number)	Sales (\$1,000)	Total (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To contractors and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
ST. LOUIS, MO.-ILL., SMSA								
MERCHANT WHOLESALERS, TOTAL	2 322	1 834 816	1 473 369	33.9	1.1	46.5	13.0	5.5
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	235	114 095	75 624	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	39	(D)	13 324	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	170	62 608	54 038	6.3	2.2	158.3	32.3	0.9
TIRE, TUBE WHOLESALERS	26	(D)	8 262	11.6	14.5	251.2	22.7	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	113	86 583	60 827	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS	50	47 541	43 449	8.6	0.4	79.5	11.4	0.1
PAINT, VARNISH WHOLESALERS	21	3 076	2 242	63.5	9.7	25.0	1.2	0.6
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	42	35 966	15 136	38.9	3.6	7.4	50.1	...
DRY GOODS, APPAREL WHOLESALERS	118	56 852	53 424	1.9	1.0	91.4	5.7	0.0
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	23	(D)	8 195	9.5	2.2	81.5	6.8	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	68	32 606	30 449	0.8	1.0	90.2	8.0	...
FOOTWEAR WHOLESALERS	27	(D)	14 780	0.0	0.1	99.3	0.5	0.1
GROCERIES AND RELATED PRODUCTS WHOLESALERS	327	355 568	252 436	15.4	1.0	65.5	17.8	0.3
GENERAL-LINE GROCERY WHOLESALERS	17	141 082	(D)	(V)	(V)	(V)	(V)	(V)
DAIRY PRODUCTS DISTRIBUTORS	28	6 448	4 861	4.3	4.8	67.4	23.5	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	25	30 688	28 586	10.5	0.5	47.1	41.9	...
CONFECTIONERY WHOLESALERS	27	15 219	8 446	(V)	(V)	(V)	(V)	(V)
FISH, SEAFOOD DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	55	(D)	40 545	30.8	1.8	24.2	42.0	1.2
FRESH FRUIT, VEGETABLE WHOLESALERS	81	55 391	38 788	9.1	0.5	60.6	29.8	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	91	55 709	43 858	32.2	2.1	59.5	5.7	0.5
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	45	215 126	186 662	46.4	1.1	2.0	25.6	24.9
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	13	138 216	123 449	41.3	0.2	0.3	20.7	37.5
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	19	53 223	(D)	54.3	3.6	0.2	41.9	...
MISCELLANEOUS FARM PRODUCTS DEALERS	13	23 687	(D)	(D)	(D)	(D)	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	108	121 227	103 098	30.4	2.5	46.1	0.7	0.3
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	8	21 101	(D)	(D)	...	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	26	25 202	(D)	75.0	2.3	620.8	1.9	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	34	67 166	63 668	78.7	1.4	889.4	0.0	0.5
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	40	7 758	6 601	18.1	15.3	1065.8	0.8	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	111	90 769	79 769	33.1	0.8	59.7	5.7	0.7
HARDWARE WHOLESALERS	25	39 690	37 511	11.3	0.5	85.6	2.5	0.1
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	59	42 614	34 350	38.9	0.3	45.9	14.8	0.1
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	27	8 465	7 908	49.5	1.6	46.5	0.6	1.8
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	390	182 773	155 862	73.0	0.6	14.5	9.9	2.0
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	55	16 994	13 656	52.2	0.6	23.8	22.4	1.0
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	18	22 017	22 017	90.6	0.4	0.9	2.9	5.2
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	93	36 348	29 748	72.3	0.3	11.4	13.8	2.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	81	39 597	35 181	78.3	0.3	6.5	14.1	0.8
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	13	9 824	3 995	(V)	(V)	(V)	(V)	(V)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	40	35 477	34 427	82.2	0.9	14.2	2.0	0.7
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	75	16 280	11 775	56.7	0.3	29.9	7.7	5.4
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	15	6 236	5 063	53.4	2.6	23.8	19.2	1.0
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	78	106 923	94 671	62.7	0.3	2.0	5.9	29.1
COAL WHOLESALERS	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	54	(D)	57 234	92.3	0.3	1.5	5.8	0.1
NONFERROUS METALS DISTRIBUTORS	11	7 191	(D)	(V)	(V)	(V)	(V)	(V)
SCRAP, WASTE MATERIALS DEALERS	152	68 704	59 574	88.7	0.2	0.9	8.3	1.9
IRON, STEEL SCRAP DEALERS	86	(D)	42 261	91.7	0.2	0.3	6.7	1.1
WASTE MATERIALS DEALERS	66	(D)	17 313	61.3	0.0	2.4	12.3	4.0
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	28	(D)	40 383	1.0	0.3	88.1	10.6	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	49	72 790	72 100	0.9	...	94.6	4.5	...
BEER DISTRIBUTORS	29	(D)	17 475	0.1	...	98.1	1.8	...
WINES, DISTILLED SPIRITS WHOLESALERS	20	(D)	54 625	1.2	...	93.5	5.3	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	62	66 850	35 547	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	3	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	9	17 702	17 190	44.4	...	54.8	0.8	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	28	17 626	14 873	22.0	0.0	35.5	42.5	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	22	(D)	(D)	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	83	38 893	34 202	12.3	0.8	85.4	1.5	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	41	11 633	10 924	31.3	0.7	66.7	1.3	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	42	27 260	23 278	3.4	0.8	94.2	1.6	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	129	77 503	65 747	1152.6	1.6	40.7	4.5	0.6
LUMBER, MILLWORK WHOLESALERS	56	42 282	34 763	1244.9	2.5	45.2	6.3	1.1
CONSTRUCTION MATERIALS DISTRIBUTORS	73	35 221	30 984	1361.3	0.5	35.7	2.5	0.0
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	44	28 108	25 605	6.9	3.9	79.4	9.7	0.1
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	21	7 730	1 343	(V)	(V)	(V)	(V)	(V)
FARM SUPPLIES WHOLESALERS	23	9 168	7 328	2.5	1.8	51.5	39.9	4.3
JEWELRY WHOLESALERS	34	(D)	(D)	(V)	(V)	(V)	(V)	(V)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	37	16 472	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	(D)	4 085	1.4	0.9	85.7	12.0	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	(D)	...	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	118	51 575	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 21.9 to repair shops and 36.4 to retailers. ²Includes 6.5 to repair shops and 44.7 to retailers. ³Includes 10.2 to industrial and commercial users, 15.2 to contractors and builders, 3.4 to public utilities, and 1.6 to governmental bodies. ⁴Includes 6.0 to repair shops and 60.1 to retailers. ⁵Includes 27.8 to industrial and commercial users, 32.9 to contractors and builders, 10.2 to public utilities, and 4.1 to governmental bodies. ⁶Includes 5.0 to repair shops and 15.8 to retailers. ⁷Includes 1.6 to industrial and commercial users, 6.2 to contractors and builders, 0.5 to public utilities, and 0.4 to governmental bodies. ⁸Includes 1.6 to repair shops and 87.8 to retailers. ⁹Includes 12.0 to industrial and commercial users, 3.4 to contractors and builders, 1.1 to public utilities, and 1.7 to governmental bodies. ¹⁰Includes 53.8 to repair shops and 12.0 to retailers. ¹¹Includes 28.4 to contractors and builders, and 24.2 to industrial and commercial users. ¹²Includes 14.2 to contractors and builders, and 30.6 to industrial and commercial users. ¹³Includes 44.2 to contractors and builders, and 17.0 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
SAN ANTONIO, TEX., SMSA								
MERCHANT WHOLESALERS, TOTAL	710	494 358	397 396	25.3	3.1	61.1	10.1	0.4
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	94	35 857	19 906	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	19 044	9 537	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	76	(D)	(D)	(V)	(V)	(V)	(V)	(V)
TIRE, TUBE WHOLESALERS	7	(D)	(D)	(D)	(D)	(D)	(D)	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	31	17 713	8 128	(V)	(V)	(V)	(V)	(V)
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	20	(D)	(D)	(V)	(V)	(V)	(V)	(V)
PAINT, VARNISH WHOLESALERS	4	1 511	(D)	(D)	(D)	(D)	(D)	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	884	49.1	...	...	50.9	...
DRY GOODS, APPAREL WHOLESALERS	22	(D)	3 888	4.2	0.8	88.3	6.7	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	7	(D)	2 379	6.8	1.3	83.9	8.0	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	13	(D)	(D)	...	...	95.3	4.7	...
FOOTWEAR WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	121	112 505	105 550	8.4	0.8	74.0	16.7	0.1
GENERAL-LINE GROCERY WHOLESALERS	8	52 457	52 457	3.0	1.0	94.8	0.9	0.3
DAIRY PRODUCTS DISTRIBUTORS	4	(D)	(D)	(D)	...	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	9	(D)	1 211	11.6	6.8	43.4	38.2	...
CONFECTIONERY WHOLESALERS	6	2 680	2 583	4.1	...	82.1	13.8	...
FISH, SEAFOOD DISTRIBUTORS	1	(D)	(D)	(D)	(D)	(D)	...	...
MEAT, MEAT PRODUCTS WHOLESALERS	17	15 715	15 715	21.6	0.5	34.5	43.4	...
FRESH FRUIT, VEGETABLE WHOLESALERS	49	25 396	24 884	7.9	0.2	58.9	33.0	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	27	8 189	7 539	14.2	0.0	67.8	18.0	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	16	23 481	14 959	(V)	(V)	(V)	(V)	(V)
COTTON MERCHANTS	1	(D)	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	5	11 709	(D)	(D)	(D)	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	7	5 815	(D)	(D)	...	...	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	43	51 066	37 764	138.7	1.0	257.9	2.4	0.0
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	(D)	379.2	0.7	419.3	0.8	0.0
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	16	(D)	24 982	16.5	0.2	679.9	3.4	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	15	(D)	1 649	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	38	38 294	28 608	22.0	3.2	72.9	1.0	0.5
HARDWARE WHOLESALERS	10	4 296	2 328	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	4 049	(V)	(V)	(V)	(V)	(V)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	13	(D)	22 231	12.5	3.9	81.8	1.2	0.6
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	126	59 730	48 963	76.1	1.8	17.6	3.7	0.8
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	17	5 386	4 468	75.4	0.1	23.7	0.8	0.0
CONSTRUCTION MACHINERY, EQUIPMENT DISTRIBUTORS	12	17 519	14 653	89.8	2.4	7.7	0.1	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	27	12 755	10 507	75.9	3.4	18.0	0.1	2.6
INDUSTRIAL SUPPLIES DISTRIBUTORS	15	4 621	3 948	39.1	1.4	31.0	27.0	1.5
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	708	516	26.7	7.6	63.2	...	2.5
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	15	(D)	3 276	72.8	1.1	7.1	18.8	0.2
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	23	(D)	7 444	85.8	0.6	12.8	0.8	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	12	5 020	4 151	54.6	0.0	43.7	0.4	1.3
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	17	12 923	(D)	65.5	2.3	27.7	2.3	2.2
COAL WHOLESALERS	1	(D)	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	15	(D)	11 517	65.4	2.4	27.6	2.4	2.2
NONFERROUS METALS DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	...	...
SCRAP, WASTE MATERIALS DEALERS	24	(D)	3 661	90.4	0.4	0.3	8.5	0.4
IRON, STEEL SCRAP DEALERS	11	362	199	(V)	(V)	(V)	(V)	(V)
WASTE MATERIALS DEALERS	13	3 534	3 462	93.4	0.4	...	6.2	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	5	(D)	16 461	4.1	...	85.9	10.0	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	36 044	35 044	1.1	...	89.5	9.4	...
BEER DISTRIBUTORS	6	11 639	11 639	3.4	...	95.7	0.9	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	24 405	24 405	...	...	86.6	13.4	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	16	13 408	6 517	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	3	6 349	(D)	(D)	...	(D)	(D)	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	(D)	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	5	1 936	(D)	40.8	...	39.7	19.5	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	4 811	(D)	(D)	...	(D)	(D)	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	12	6 489	4 990	5.4	...	80.6	14.0	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	3	876	876	20.0	...	80.0	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	9	5 613	4 114	2.3	...	80.8	16.9	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	33	32 458	31 052	714.1	0.2	81.8	3.9	...
LUMBER, MILLWORK WHOLESALERS	16	29 929	28 754	810.0	0.2	85.6	4.2	...
CONSTRUCTION MATERIALS DISTRIBUTORS	17	2 529	2 298	965.6	...	34.4	...	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	24	6 028	5 461	42.8	3.0	53.5	0.4	0.3
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	3	(D)	(D)	...	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	13	4 070	2 663	(V)	(V)	(V)	(V)	(V)
JEWELRY WHOLESALERS	4	1 427	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	11	5 070	1 167	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	6	1 386	1 351	4.4	...	78.2	17.4	...
OTHER MERCHANT WHOLESALERS	33	9 627	6 486	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 3.6 to industrial and commercial users, 21.5 to contractors and builders, 11.2 to public utilities, and 2.4 to governmental bodies. ²Includes 3.9 to repair shops and 54.1 to retailers. ³Includes 8.2 to industrial and commercial users, 50.6 to contractors and builders, 16.3 to public utilities, and 4.0 to governmental bodies. ⁴Includes 1.6 to repair shops and 17.8 to retailers. ⁵Includes 0.5 to industrial and commercial users, 6.1 to contractors and builders, 8.9 to public utilities, and 1.0 to governmental bodies. ⁶Includes 1.8 to repair shops and 78.2 to retailers. ⁷Includes 9.4 to contractors and builders, and 4.7 to industrial and commercial users. ⁸Includes 4.9 to contractors and builders, and 5.0 to industrial and commercial users. ⁹Includes 64.8 to contractors and builders, and 0.8 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establishments (number)	Sales (\$1,000)	Total (\$1,000)	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organizations (percent)	For export (percent)
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF., SMSA								
MERCHANT WHOLESALERS, TOTAL	511	324 789	271 863	21.9	2.4	67.8	7.8	0.1
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	92	(D)	14 056	11.3	10.4	159.1	19.1	0.1
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	16	4 363	2 275	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	67	(D)	10 410	8.8	9.0	261.5	20.5	0.2
TIRE, TUBE WHOLESALERS	9	1 623	1 371	5.3	21.5	357.1	16.1	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	14	(D)	13 261	2.2	9.5	87.1	1.2	0.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	8	11 833	(D)	1.2	0.7	97.1	1.0	0.0
PAINT, VARNISH WHOLESALERS . . . . .	...	(D)	...	...	...	...	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	6	1 670	(D)	(D)	(D)	(D)	(D)	...
DRY GOODS, APPAREL WHOLESALERS	8	1 043	975	0.9	8.9	43.8	46.4	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	3	(D)	(D)	...	(D)	(D)	(D)	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	107	142 586	123 087	8.0	0.3	89.4	2.3	0.0
GENERAL-LINE GROCERY WHOLESALERS	17	(D)	(D)	(D)	...	(D)	(D)	...
DAIRY PRODUCTS DISTRIBUTORS	8	1 462	864	(V)	(V)	(V)	(V)	(V)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	5	1 355	(D)	...	(D)	(D)	(D)	...
CONFECTIONERY WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
FISH, SEAFOOD DISTRIBUTORS	2	(D)	(D)	...	(D)	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	18	17 512	16 868	27.1	0.6	72.2	0.1	...
FRESH FRUIT, VEGETABLE WHOLESALERS	25	8 992	6 486	5.3	0.2	62.1	31.9	0.5
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	30	(D)	4 731	57.4	0.0	34.1	8.5	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	10	8 383	(D)	(D)	(D)	(D)	(D)	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	(D)	(D)	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	4	3 468	(D)	(D)	(D)	(D)	(D)	...
MISCELLANEOUS FARM PRODUCTS DEALERS	3	672	(D)	(D)	(D)	...	(D)	(D)
ELECTRICAL GOODS DISTRIBUTORS	25	(D)	18 444	461.8	1.0	535.5	1.7	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	(D)	(D)	...	(D)	(D)	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	(D)	683.5	...	716.2	0.3	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	5	3 153	2 907	8 9.3	4.4	985.2	1.1	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	7	(D)	2 130	10 4.6	2.7	1181.9	10.8	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	22	(D)	13 879	27.2	0.3	63.8	8.7	...
HARDWARE WHOLESALERS	1	(D)	...	...	...	...	...	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	13	(D)	12 799	26.2	...	64.5	9.3	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	8	(D)	1 080	38.1	4.3	56.1	1.5	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	66	20 003	15 969	68.6	5.4	17.6	8.0	0.4
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	12	3 232	2 809	76.2	3.0	16.2	4.6	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	10	4 930	(D)	(D)	(D)	(D)	(D)	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	7	1 996	1 759	43.3	1.1	6.1	46.8	2.7
INDUSTRIAL SUPPLIES DISTRIBUTORS	17	5 902	3 711	(V)	(V)	(V)	(V)	(V)
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	7	(D)	513	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	10	(D)	1 907	76.0	2.3	20.7	1.0	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	2	(D)	(D)	...	...	(D)	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	10	(D)	4 567	76.3	0.4	8.7	14.6	...
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	9	(D)	4 567	76.3	0.4	8.7	14.6	...
NONFERROUS METALS DISTRIBUTORS	1	(D)	...	...	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	18	6 031	4 995	35.5	1.4	5.4	57.7	...
IRON, STEEL SCRAP DEALERS	12	2 089	1 994	71.9	0.6	1.5	26.0	...
WASTE MATERIALS DEALERS	6	3 942	3 001	11.3	2.0	8.1	78.6	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	4	(D)	4 824	2.8	...	91.1	6.1	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	30	(D)	24 075	2.4	...	96.9	0.7	...
BEER DISTRIBUTORS	24	15 991	15 205	2.8	...	96.1	1.1	...
WINES, DISTILLED SPIRITS WHOLESALERS	6	12 429	8 870	1.6	...	98.4	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	10	(D)	7 583	64.4	2.3	13.5	19.8	...
FINE AND COARSE PAPER WHOLESALERS	1	(D)	(D)	(D)	...	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	5	3 311	(D)	(D)	(D)	(D)	(D)	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	4	2 857	(D)	91.2	5.8	3.0	...	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	9	3 323	2 037	(V)	(V)	(V)	(V)	(V)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	4	2 552	(D)	(D)	(D)	(D)	(D)	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	5	771	(D)	(D)	...	(D)	(D)	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	33	(D)	13 437	1229.6	0.7	30.6	39.1	...
LUMBER, MILLWORK WHOLESALERS	15	10 629	10 009	1328.2	0.2	30.6	41.0	...
CONSTRUCTION MATERIALS DISTRIBUTORS	18	(D)	3 428	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	6	500	(D)	...	...	(D)	...	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	9	801	762	0.1	15.6	83.5	0.8	...
FARM SUPPLIES WHOLESALERS	14	3 786	2 688	32.5	30.4	22.3	14.8	...
JEWELRY WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	6	1 298	(D)	(D)	(D)	(D)	(D)	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	(D)	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	(D)	...	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	14	1 404	462	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 29.2 to repair shops and 29.9 to retailers. ²Includes 38.0 to repair shops and 23.5 to retailers. ³Includes 3.7 to repair shops and 53.3 to retailers. ⁴Includes 11.1 to industrial and commercial users, 37.2 to contractors and builders, 11.7 to public utilities, and 1.8 to governmental bodies. ⁵Includes 6.1 to repair shops and 29.4 to retailers. ⁶Includes 14.6 to industrial and commercial users, 47.7 to contractors and builders, 19.4 to public utilities, and 1.8 to governmental bodies. ⁷Includes 0.7 to repair shops and 15.5 to retailers. ⁸Includes 0.4 to industrial and commercial users, 8.9 to contractors and builders, 0.0 to public utilities, and 0.1 to governmental bodies. ⁹Includes 0.0 to repair shops and 85.2 to retailers. ¹⁰Includes 2.3 to industrial and commercial users, 0.8 to contractors and builders, 0.8 to public utilities, and 0.7 to governmental bodies. ¹¹Includes 49.8 to repair shops and 32.2 to retailers. ¹²Includes 19.2 to contractors and builders, and 10.4 to industrial and commercial users. ¹³Includes 16.4 to contractors and builders, and 11.8 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting, class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
SAN DIEGO, CALIF., SMSA								
MERCHANT WHOLESALERS, TOTAL	725	455 612	365 762	30.3	2.0	56.5	9.8	1.4
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	110	(D)	17 480	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	10	(D)	875	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	91	(D)	15 314	11.8	6.0	149.0	31.9	1.4
TIRE, TUBE WHOLESALERS	9	2 046	1 291	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	29	21 880	20 946	8.2	2.0	83.3	6.5	0.0
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	15	(D)	18 318	5.3	0.4	92.3	2.0	...
PAINT, VARNISH WHOLESALERS	3	(D)	(D)	(D)	...	(D)	(D)	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	11	2 715	(D)	33.8	15.4	6.2	44.6	0.0
DRY GOODS, APPAREL WHOLESALERS	14	4 177	(D)	0.2	0.3	91.2	3.3	5.0
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	5	(D)	(D)	...	...	(D)	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	9	(D)	3 167	0.3	0.3	90.8	3.4	5.2
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	121	136 507	120 444	11.9	0.3	70.7	15.9	1.2
GENERAL-LINE GROCERY WHOLESALERS	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAIRY PRODUCTS DISTRIBUTORS	6	6 145	5 976	27.6	0.1	66.1	6.1	0.1
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	2 207	2 099	12.4	...	56.6	30.8	0.2
CONFECTIONERY WHOLESALERS	3	140	(D)	...	...	(D)	...	...
FISH, SEAFOOD DISTRIBUTORS	8	3 129	2 811	40.8	3.8	39.6	15.8	...
MEAT, MEAT PRODUCTS WHOLESALERS	19	(D)	9 209	38.6	1.6	40.2	19.3	0.3
FRESH FRUIT, VEGETABLE WHOLESALERS	30	21 511	17 234	21.0	0.0	57.4	21.3	0.3
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	29	(D)	19 413	10.6	0.3	19.9	62.9	6.3
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	4	(D)	(D)	(D)	(D)	...	(D)	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	2	(D)	(D)	(D)	(D)	...	(D)	(D)
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	(D)	...	(D)	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	50	45 845	38 330	241.8	1.9	354.4	1.6	0.3
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	13	(D)	(D)	473.8	0.3	524.8	0.5	0.6
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	22	(D)	16 317	6 7.7	1.9	789.2	1.2	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	13	(D)	5 115	845.2	7.3	941.1	6.1	0.3
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	39	(D)	27 306	46.4	3.6	34.6	14.3	1.1
HARDWARE WHOLESALERS	9	15 308	5 851	(V)	(V)	(V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	16	(D)	18 251	46.4	0.3	34.0	18.7	0.6
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	14	4 014	3 204	50.6	21.0	27.3	0.5	0.6
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	138	40 869	36 231	76.1	1.5	15.5	4.5	2.4
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	25	5 090	4 731	68.9	1.1	22.7	1.9	5.4
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	8	9 488	9 167	97.3	1.0	0.2	1.1	0.4
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	24	5 505	4 265	85.4	1.9	8.3	4.2	0.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	15	3 881	3 805	76.1	2.4	12.8	5.4	3.3
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	8	3 015	2 236	12.3	6.8	75.9	4.5	0.5
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	23	(D)	2 758	85.0	0.5	10.9	3.5	0.1
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	21	5 384	5 173	73.0	1.1	14.9	7.3	3.7
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	14	(D)	4 096	59.9	0.2	22.4	12.2	5.3
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS	14	12 843	12 611	84.4	2.5	4.7	6.4	2.0
COAL WHOLESALERS	1	(D)	(D)	(D)	(D)	...	(D)	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	10	11 730	11 549	84.1	2.4	4.9	6.4	2.2
NONFERROUS METALS DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
SCRAP, WASTE MATERIALS DEALERS	22	5 784	3 205	(V)	(V)	(V)	(V)	(V)
IRON, STEEL SCRAP DEALERS	7	3 533	(D)	(D)	(D)	(D)	(D)	...
WASTE MATERIALS DEALERS	15	2 251	(D)	87.8	2.7	4.3	5.0	0.2
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	5	(D)	7 254	15.7	...	79.4	4.6	0.3
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	(D)	30 103	7.6	0.0	92.2	0.2	...
BEER DISTRIBUTORS	13	15 652	14 968	3.7	0.0	96.3	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	9	20 481	15 135	11.5	...	88.1	0.4	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	15	11 180	9 358	53.3	3.4	24.8	6.2	12.3
FINE AND COARSE PAPER WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	5	4 457	4 444	39.7	0.4	24.7	13.1	22.1
STATIONERY, OFFICE SUPPLIES WHOLESALERS	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FURNITURE, HOME FURNISHINGS WHOLESALERS	21	(D)	5 476	11.9	4.1	83.9	0.0	0.1
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	6	895	666	63.0	1.1	34.8	...	1.1
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	15	5 025	4 810	4.8	4.6	90.6	0.0	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	39	35 174	22 027	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	15	17 515	13 393	1048.0	2.0	45.2	2.4	2.4
CONSTRUCTION MATERIALS DISTRIBUTORS	24	17 559	8 634	(V)	(V)	(V)	(V)	(V)
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	16	6 262	4 388	34.7	8.0	41.6	15.0	0.7
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	6	2 776	(D)	(D)	...	(D)	(D)	...
FARM SUPPLIES WHOLESALERS	3	(D)	(D)	...	(D)	(D)	...	...
JEWELRY WHOLESALERS	6	1 548	(D)	...	...	(D)	(D)	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	15	6 783	827	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	(D)	(D)	...	(D)	(D)	(D)	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	6	594	(D)	...	...	(D)	(D)	(D)
OTHER MERCHANT WHOLESALERS	26	4 214	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 28.9 to repair shops and 20.1 to retailers. ²Includes 8.5 to industrial and commercial users, 25.7 to contractors and builders, 4.5 to public utilities, and 3.1 to governmental bodies. ³Includes 3.8 to repair shops and 50.6 to retailers. ⁴Includes 7.0 to industrial and commercial users, 52.1 to contractors and builders, 9.8 to public utilities, and 4.8 to governmental bodies. ⁵Includes 1.1 to repair shops and 23.7 to retailers. ⁶Includes 0.7 to industrial and commercial users, 6.5 to contractors and builders, 0.2 to public utilities, and 0.3 to governmental bodies. ⁷Includes 0.5 to repair shops and 88.6 to retailers. ⁸Includes 38.2 to industrial and commercial users, 0.0 to contractors and builders, 0.8 to public utilities, and 6.2 to governmental bodies. ⁹Includes 22.9 to repair shops and 18.3 to retailers. ¹⁰Includes 28.1 to contractors and builders, and 19.9 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
SAN FRANCISCO-OAKLAND, CALIF., SMSA								
MERCHANT WHOLESALERS, TOTAL	3 586	2 912 182	2 253 465	32.2	1.2	40.2	17.9	8.5
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	336	186 729	121 629	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	39	58 468	28 733	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	263	(D)	74 063	7.9	3.3	152.8	30.8	5.2
TIRE, TUBE WHOLESALERS	34	(D)	18 833	16.2	4.7	267.7	10.2	1.2
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	144	92 273	80 012	14.4	0.9	62.5	14.5	7.7
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	60	61 395	56 759	8.2	0.5	82.1	7.3	1.9
PAINT, VARNISH WHOLESALERS	32	8 314	4 629	(V)	(V)	(V)	(V)	(V)
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	52	22 564	18 624	25.3	0.2	7.9	39.3	27.3
DRY GOODS, APPAREL WHOLESALERS	140	(D)	51 679	5.2	2.9	84.5	6.5	0.9
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	51	(D)	7 277	(V)	(V)	(V)	(V)	(V)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	83	(D)	42 062	3.3	3.2	88.0	4.4	1.1
FOOTWEAR WHOLESALERS	6	(D)	2 340	...	1.1	98.9	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	513	687 643	593 324	27.8	0.6	35.9	26.8	8.9
GENERAL-LINE GROCERY WHOLESALERS	27	106 304	98 830	8.0	0.0	81.0	0.5	10.5
DAIRY PRODUCTS DISTRIBUTORS	34	41 533	36 290	17.9	0.3	25.2	53.6	3.0
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	18	20 033	14 183	36.2	1.4	37.0	25.4	...
CONFECTIONERY WHOLESALERS	31	19 898	10 632	(V)	(V)	(V)	(V)	(V)
FISH, SEAFOOD DISTRIBUTORS	30	(D)	12 487	20.7	0.2	51.9	27.2	...
MEAT, MEAT PRODUCTS WHOLESALERS	73	78 827	67 057	32.8	1.9	39.5	23.6	2.2
FRESH FRUIT, VEGETABLE WHOLESALERS	103	49 481	36 721	8.9	2.5	51.6	16.9	20.1
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	197	(D)	317 124	37.2	0.2	19.5	33.5	9.6
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	26	38 806	31 071	45.3	0.7	1.9	32.5	19.6
COTTON MERCHANTS	3	4 364	4 334	90.3	...	...	...	9.7
GRAIN MERCHANTS	10	(D)	15 855	49.5	1.4	1.2	17.4	30.5
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	12	12 036	10 882	23.4	...	3.5	63.4	9.7
ELECTRICAL GOODS DISTRIBUTORS	192	193 152	164 848	343.4	1.0	4 50.6	4.0	1.0
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	13	27 314	26 920	579.3	0.1	6 19.1	1.0	0.5
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	66	63 617	61 263	760.1	0.1	8 37.1	2.5	0.2
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	48	71 593	54 306	912.7	1.1	10 82.1	1.6	2.5
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	65	30 628	22 359	11 30.7	4.4	12 45.8	19.1	0.0
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	182	138 425	97 129	44.8	2.1	38.9	11.1	3.1
HARDWARE WHOLESALERS	64	(D)	26 871	(V)	(V)	4 (V)	(V)	(V)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	87	79 411	63 681	46.9	1.5	34.7	14.3	2.6
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	31	(D)	6 577	42.0	0.7	51.1	3.8	2.4
MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS	704	331 275	262 721	65.1	2.0	15.4	10.2	7.3
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	83	35 347	31 524	75.3	0.3	17.8	5.2	1.4
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	46	49 619	49 224	78.6	5.5	1.8	5.2	8.9
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	177	91 072	54 125	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	140	59 904	48 003	69.7	0.7	8.2	16.3	5.1
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	21	9 820	9 558	8.0	4.9	82.2	1.8	3.1
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	91	35 038	26 903	74.6	1.1	14.1	9.8	0.4
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	88	27 634	23 463	65.2	0.3	22.3	8.4	3.8
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	58	22 841	19 921	39.0	3.4	39.4	13.7	4.5
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	107	110 549	(D)	70.1	0.7	3.9	21.3	4.0
COAL WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	89	91 519	73 628	65.4	0.6	4.6	24.9	4.5
NONFERROUS METALS DISTRIBUTORS	15	(D)	16 248	93.2	0.6	0.6	3.9	1.7
SCRAP, WASTE MATERIALS DEALERS	125	(D)	27 369	68.2	0.5	4.0	13.1	14.2
IRON, STEEL SCRAP DEALERS	70	(D)	21 018	70.5	0.5	4.4	8.2	16.4
WASTE MATERIALS DEALERS	55	11 265	6 351	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	35	(D)	52 278	4.4	0.3	77.1	18.0	0.2
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	122	223 032	191 589	2.6	0.1	73.7	13.2	10.4
BEER DISTRIBUTORS	63	(D)	62 431	2.7	0.1	55.8	10.9	30.5
WINES, DISTILLED SPIRITS WHOLESALERS	59	(D)	129 158	2.6	0.0	82.5	14.3	0.6
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	89	126 729	70 241	(V)	(V)	(V)	(V)	(V)
FINE AND COARSE PAPER WHOLESALERS	9	47 389	(D)	(D)	(D)	(D)	(D)	(D)
PRINTING AND FINE PAPER DISTRIBUTORS	11	(D)	10 744	(V)	(V)	(V)	(V)	(V)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	37	35 977	14 201	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	32	(D)	(D)	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	166	90 902	70 373	12.8	1.2	80.0	5.7	0.3
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	66	22 107	17 516	39.1	2.6	55.2	2.7	0.4
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	100	68 795	52 857	4.1	0.8	88.2	6.6	0.3
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	209	177 730	125 858	1344.0	0.8	30.1	17.0	8.1
LUMBER, MILLWORK WHOLESALERS	120	133 609	91 150	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	89	44 121	34 708	14 57.4	0.7	15.6	22.6	3.7
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	86	42 998	31 623	12.4	2.5	61.7	18.3	5.1
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	20	15 623	13 120	9.1	3.5	65.4	22.0	...
FARM SUPPLIES WHOLESALERS	31	35 777	22 232	(V)	(V)	(V)	(V)	(V)
JEWELRY WHOLESALERS	51	(D)	20 430	51.4	0.4	45.0	2.9	0.3
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	31	14 576	8 065	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	56	(D)	6 599	(V)	(V)	(V)	(V)	(V)
FLOWERS, BULBS, PLANTS WHOLESALERS	33	10 099	(D)	(D)	(D)	(D)	(D)	(D)
OTHER MERCHANT WHOLESALERS	188	202 951	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 17.7 to repair shops and 35.2 to retailers. ²Includes 20.2 to repair shops and 47.6 to retailers. ³Includes 13.1 to industrial and commercial users, 23.6 to contractors and builders, 4.2 to public utilities, and 2.5 to governmental bodies. ⁴Includes 5.2 to repair shops and 45.4 to retailers. ⁵Includes 15.4 to industrial and commercial users, 44.4 to contractors and builders, 16.6 to public utilities, and 2.9 to governmental bodies. ⁶Includes 2.9 to repair shops and 16.2 to retailers. ⁷Includes 16.9 to industrial and commercial users, 36.3 to contractors and builders, 3.3 to public utilities, and 3.6 to governmental bodies. ⁸Includes 3.3 to repair shops and 33.8 to retailers. ⁹Includes 4.9 to industrial and commercial users, 7.1 to contractors and builders, 0.1 to public utilities, and 0.6 to governmental bodies. ¹⁰Includes 3.6 to repair shops and 78.6 to retailers. ¹¹Includes 21.2 to industrial and commercial users, 3.6 to contractors and builders, 1.8 to public utilities, and 4.1 to governmental bodies. ¹²Includes 18.1 to repair shops and 27.7 to retailers. ¹³Includes 23.3 to contractors and builders, and 20.6 to industrial and commercial users. ¹⁴Includes 44.1 to contractors and builders, and 13.2 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)	
SAN JOSE, CALIF., SMSA								
MERCHANT WHOLESALERS: TOTAL	428	223 996	158 782	30.0	1.9	53.9	14.0	0.2
MOTOR VEHICLES: AUTOMOTIVE EQUIPMENT WHOLESALERS	48	9 971	6 211	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AUTOMOTIVE EQUIPMENT WHOLESALERS	39	6 924	4 981	10.1	4.6	175.0	10.3	0.0
TIRE, TUBE WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DRUGS: CHEMICALS: ALLIED PRODUCTS DISTRIBUTORS	18	15 502	14 945	7.6	0.5	83.2	8.7	...
DRUGS: DRUG PROPRIETARIES: DRUGGISTS' SUNDRIES WHOLESALERS	11	(D)	13 995	5.7	0.3	88.4	5.6	...
PAINT, VARNISH WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
OTHER CHEMICALS: ALLIED PRODUCTS DISTRIBUTORS	4	937	(D)	(D)	(D)	(D)	(D)	...
DRY GOODS: APPAREL WHOLESALERS	1	(D)	(D)	...	...	(D)	...	...
DRY GOODS: PIECE GOODS: NOTIONS WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
APPAREL AND ACCESSORIES: HOSIERY: LINGERIE WHOLESALERS	1	(D)	(D)	...	...	(D)	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	72	54 327	34 199	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE GROCERY WHOLESALERS	3	(D)	(D)	...	...	(D)	...	...
DAIRY PRODUCTS DISTRIBUTORS	5	3 771	(D)	(D)	(D)	(D)	(D)	...
POULTRY: POULTRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
CONFECTIONERY WHOLESALERS	1	(D)	...	...	...	...	...	...
FISH: SEAFOOD DISTRIBUTORS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
MEAT: MEAT PRODUCTS WHOLESALERS	16	19 697	14 359	9.9	0.4	40.6	49.1	...
FRESH FRUIT: VEGETABLE WHOLESALERS	21	10 253	9 235	1.6	0.2	60.0	38.2	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	20	(D)	8 527	20.5	0.9	77.8	0.8	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS . . . . .	...	...	...	...	...	...	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	24	15 058	13 061	25.2	3.6	340.1	1.1	...
GENERAL-LINE ELECTRICAL SUPPLIES: APPARATUS DISTRIBUTORS	3	(D)	(D)	...	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES: APPARATUS DISTRIBUTORS	6	(D)	7 953	479.5	0.2	319.4	0.9	...
ELECTRICAL APPLIANCE: TELEVISION: RADIO SET WHOLESALERS	3	(D)	(D)	(D)	...	(D)	...	...
ELECTRONIC PARTS: EQUIPMENT DISTRIBUTORS	12	(D)	2 408	(V)	(V)	(V)	(V)	(V)
HARDWARE: PLUMBING: HEATING EQUIPMENT: SUPPLIES WHOLESALERS	21	17 645	9 732	(V)	(V)	(V)	(V)	(V)
HARDWARE WHOLESALERS	4	2 062	(D)	(D)	(D)	(D)	(D)	...
PLUMBING AND HEATING EQUIPMENT: SUPPLIES DISTRIBUTORS	12	13 688	7 057	(V)	(V)	(V)	(V)	(V)
AIR CONDITIONING: REFRIGERATION EQUIP.: SUPPLIES DISTRS.	5	1 895	(D)	(D)	...	...	(D)	...
MACHINERY EQUIPMENT: SUPPLIES DISTRIBUTORS	81	24 866	17 485	73.9	4.8	16.0	3.7	1.6
COMMERCIAL: INDUS. MACH. EQUIP.: SUPPLIES: . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES: EQUIPMENT DISTRIBUTORS	18	5 016	2 388	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY: EQUIPMENT DEALERS	6	4 925	4 342	79.1	5.3	10.3	3.0	2.3
INDUSTRIAL MACHINERY: EQUIPMENT DISTRIBUTORS	18	4 290	3 516	86.4	3.2	3.8	1.9	4.7
INDUSTRIAL SUPPLIES DISTRIBUTORS	15	2 589	2 053	75.9	1.3	10.8	12.0	...
FARM AND GARDEN MACHINERY: EQUIPMENT WHOLESALERS	4	(D)	(D)	...	(D)	(D)	...	...
PROFESSIONAL EQUIPMENT: SUPPLIES DISTRIBUTORS	8	(D)	1 934	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	9	(D)	778	77.5	...	22.5	...	...
TRANSPORTATION EQUIP.: SUPPLIES (EX. AUTOMOTIVE) DISTRS.	3	(D)	(D)	...	...	(D)	(D)	...
METALS: MINERALS (EXCEPT PETROLEUM PRODUCTS: SCRAP) DISTRS.	10	(D)	2 140	(V)	(V)	(V)	(V)	(V)
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON: STEEL: AND PRODUCTS DISTRIBUTORS	9	3 973	2 140	(V)	(V)	(V)	(V)	(V)
NONFERROUS METALS DISTRIBUTORS	1	(D)	...	...	...	...	...	...
SCRAP: WASTE MATERIALS DEALERS	17	3 132	2 901	52.4	1.3	6.8	39.3	0.2
IRON: STEEL SCRAP DEALERS	13	2 627	(D)	45.7	1.5	7.4	45.1	0.3
WASTE MATERIALS DEALERS	4	505	(D)	(D)	...	(D)	...	...
TOBACCO: TOBACCO PRODUCTS DISTRIBUTORS	5	10 230	10 115	1.2	...	63.7	35.1	...
BEER: WINE: DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	17	25 177	23 125	8.7	...	88.7	2.6	...
BEER DISTRIBUTORS	11	7 605	5 553	3.1	...	96.6	0.3	...
WINES: DISTILLED SPIRITS WHOLESALERS	6	17 572	17 572	10.4	...	86.3	3.3	...
PAPER: PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	15	(D)	4 642	47.1	1.7	46.7	3.3	1.2
FINE AND COARSE PAPER WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	...
PRINTING AND FINE PAPER DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	8	3 412	1 599	(V)	(V)	(V)	(V)	(V)
STATIONERY: OFFICE SUPPLIES WHOLESALERS	6	2 023	(D)	(D)	(D)	(D)	(D)	(D)
FURNITURE: HOME FURNISHINGS WHOLESALERS	11	2 663	2 115	70.6	...	27.6	1.8	...
FURNITURE (HOUSEHOLD: OFFICE) WHOLESALERS	6	1 751	(D)	86.4	...	11.4	2.2	...
HOME FURNISHINGS: FLOOR COVERINGS WHOLESALERS	5	912	(D)	...	...	(D)	...	...
LUMBER: CONSTRUCTION MATERIALS DISTRIBUTORS	29	17 722	12 467	61.1	1.2	25.9	11.8	0.0
LUMBER: MILLWORK WHOLESALERS	15	10 924	7 313	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	14	6 798	5 154	739.0	1.3	41.2	18.4	0.1
AMUSEMENT: SPORTING GOODS DISTRIBUTORS	10	1 599	1 055	(V)	(V)	(V)	(V)	(V)
BOOK: MAGAZINE: NEWSPAPER WHOLESALERS	7	(D)	(D)	...	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	2	(D)	(D)	(D)	...	(D)	...	...
JEWELRY WHOLESALERS	2	(D)	(D)	...	(D)	(D)	...	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS: TERMINALS)	10	4 333	(D)	...	...	(D)	(D)	...
GIFT: ART GOODS: GREETING CARDS DISTRIBUTORS	4	(D)	(D)	...	...	(D)	(D)	...
FLOWERS: BULBS: PLANTS WHOLESALERS	4	(D)	(D)	...	...	(D)	(D)	...
OTHER MERCHANT WHOLESALERS	20	5 256	476	(V)	(V)	(V)	(V)	...

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 62.1 to repair shops and 12.8 to retailers. ²Includes 10.1 to industrial and commercial users, 38.4 to contractors and builders, 3.7 to public utilities, and 3.1 to governmental bodies. ³Includes 7.6 to repair shops and 32.5 to retailers. ⁴Includes 6.3 to industrial and commercial users, 62.5 to contractors and builders, 6.1 to public utilities, and 4.6 to governmental bodies. ⁵Includes 1.0 to repair shops and 18.4 to retailers. ⁶Includes 55.2 to contractors and builders, and 5.9 to industrial and commercial users. ⁷Includes 36.4 to contractors and builders, and 2.4 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
SEATTLE, WASH., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 605	1 122 625	854 432	30.8	1.9	42.1	20.2	5.0
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	189	64 991	41 116	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	30	(D)	9 947	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	143	34 010	27 056	10.7	3.2	140.6	44.4	1.1
TIRE, TUBE WHOLESALERS	16	(D)	4 113	10.3	2.6	267.1	20.0	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	63	49 980	38 913	38.9	1.2	52.8	6.8	0.3
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	27	(D)	20 777	3.5	0.9	93.8	1.7	0.1
PAINT, VARNISH WHOLESALERS	16	2 211	1 543	41.2	13.2	39.5	5.8	0.3
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	20	(D)	16 593	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	33	(D)	13 467	2.5	1.5	88.3	6.6	1.1
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	14	8 038	7 843	2.2	2.0	83.6	10.3	1.9
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	16	4 735	(D)	0.6	0.9	97.9	0.6	...
FOOTWEAR WHOLESALERS	3	(D)	(D)	(D)	...	(D)	(D)	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	165	214 497	123 448	(V)	(V)	(V)	(V)	(V)
GENERAL-LINE GROCERY WHOLESALERS	15	102 263	35 073	(V)	(V)	(V)	(V)	(V)
DAIRY PRODUCTS DISTRIBUTORS	15	(D)	17 564	22.1	7.5	20.2	50.2	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	7	1 360	(D)	(D)	(D)	(D)	(D)	...
CONFECTIONERY WHOLESALERS	9	(D)	2 403	0.7	0.5	39.1	59.7	...
FISH, SEAFOOD DISTRIBUTORS	16	(D)	(D)	(V)	(V)	(V)	(V)	(V)
MEAT, MEAT PRODUCTS WHOLESALERS	22	(D)	9 038	48.0	15.6	26.5	8.9	1.0
FRESH FRUIT, VEGETABLE WHOLESALERS	30	29 720	26 551	4.5	2.2	72.6	18.9	1.8
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	51	34 761	25 232	21.7	0.5	56.2	9.6	12.6
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	20	54 298	(D)	52.9	0.3	1.4	19.2	26.2
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	6	(D)	49 606	54.7	...	1.2	19.0	25.1
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	3	393	(D)	...	(D)	(D)	...	(D)
MISCELLANEOUS FARM PRODUCTS DEALERS	11	(D)	3 272	31.5	1.2	0.6	24.8	41.9
ELECTRICAL GOODS DISTRIBUTORS	98	81 937	64 298	348.7	2.3	446.6	2.4	0.0
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	10	(D)	7 036	38.0	5.0	656.6	0.3	0.1
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	33	(D)	28 046	780.8	1.4	815.6	2.2	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	23	(D)	22 818	915.8	1.5	1082.4	0.3	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	32	(D)	6 398	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	101	69 513	58 931	35.1	0.9	47.1	13.2	3.7
HARDWARE WHOLESALERS	35	31 115	23 244	35.3	0.7	60.6	3.1	0.3
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	53	33 581	30 889	37.3	1.1	34.0	21.0	6.6
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTR.	13	4 817	4 798	20.2	0.1	67.2	11.5	1.0
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	348	157 287	115 404	56.9	2.8	26.1	12.7	1.5
COMMERCIAL, INDUS. MACH. EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	43	10 176	8 916	63.8	1.0	30.1	5.1	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	30	19 615	15 062	79.5	0.5	3.4	14.5	2.1
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	77	36 425	24 578	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	80	28 561	26 798	42.4	1.4	27.7	27.3	1.2
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	12	(D)	3 639	16.5	9.5	68.3	3.1	2.6
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	37	14 908	8 746	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	33	(D)	7 371	63.9	2.0	28.1	6.8	1.2
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.	36	(D)	20 294	(V)	(V)	(V)	(V)	(V)
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTR.	44	45 523	(D)	47.1	0.4	5.6	25.4	21.5
COAL WHOLESALERS	7	(D)	(D)	(D)	...	(D)	(D)	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	30	(D)	14 140	69.7	0.5	8.7	21.1	...
NONFERROUS METALS DISTRIBUTORS	7	(D)	23 553	39.6	0.4	4.1	31.2	24.7
SCRAP, WASTE MATERIALS DEALERS	52	10 915	9 355	58.5	0.9	8.7	13.9	18.0
IRON, STEEL SCRAP DEALERS	33	7 901	6 677	72.4	0.6	9.5	10.9	6.6
WASTE MATERIALS DEALERS	19	3 014	2 678	23.7	1.8	6.7	21.4	46.4
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	5	(D)	16 916	3.7	0.2	90.7	5.4	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	31	(D)	28 629	2.0	...	97.0	1.0	...
BEER DISTRIBUTORS	27	22 409	22 246	2.5	...	97.5	...	...
WINES, DISTILLED SPIRITS WHOLESALERS	4	(D)	6 383	0.2	...	95.5	4.3	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	39	32 927	23 954	67.1	0.0	24.1	8.7	0.1
FINE AND COARSE PAPER WHOLESALERS	5	18 284	15 087	79.8	...	20.2	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	(D)	...	(D)	(D)	(D)
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	7 227	(D)	(V)	(V)	(V)	(V)	(V)
STATIONERY, OFFICE SUPPLIES WHOLESALERS	23	(D)	4 997	56.0	0.2	11.3	32.0	0.5
FURNITURE, HOME FURNISHINGS WHOLESALERS	60	26 123	19 160	7.7	0.7	85.2	6.2	0.2
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	22	5 957	3 499	(V)	(V)	(V)	(V)	(V)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	38	20 166	15 661	2.0	0.8	89.8	7.2	0.2
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	135	155 715	122 559	1122.9	0.9	26.0	46.6	3.6
LUMBER, MILLWORK WHOLESALERS	93	132 712	105 634	1218.6	1.0	23.5	52.9	4.0
CONSTRUCTION MATERIALS DISTRIBUTORS	42	23 003	16 925	1349.6	0.2	41.6	8.1	0.5
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	44	(D)	11 586	15.7	0.8	66.4	17.1	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	10	(D)	16 730	0.5	0.9	96.0	2.3	0.3
FARM SUPPLIES WHOLESALERS	20	19 336	19 031	22.1	10.1	23.1	44.7	...
JEWELRY WHOLESALERS	24	6 260	6 193	4.1	2.0	91.5	1.7	0.7
PETROLEUM PRODUCTS DISTR. (EX. BULK STATIONS, TERMINALS)	23	(D)	(D)	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	14	2 313	1 869	0.1	0.6	91.6	7.7	...
FLOWERS, BULBS, PLANTS WHOLESALERS	10	(D)	2 776	...	...	73.3	26.7	...
OTHER MERCHANT WHOLESALERS	77	27 916	(D)	4.3	5.1	21.4	46.8	22.4

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 27.9 to repair shops and 12.7 to retailers. ²Includes 37.0 to repair shops and 30.0 to retailers. ³Includes 9.7 to industrial and commercial users, 25.9 to contractors and builders, 7.7 to public utilities, and 5.4 to governmental bodies. ⁴Includes 3.5 to repair shops and 43.1 to retailers. ⁵Includes 4.1 to industrial and commercial users, 24.9 to contractors and builders, 7.8 to public utilities, and 1.2 to governmental bodies. ⁶Includes 3.5 to repair shops and 53.1 to retailers. ⁷Includes 14.0 to industrial and commercial users, 44.6 to contractors and builders, 15.1 to public utilities, and 7.1 to governmental bodies. ⁸Includes 1.9 to repair shops and 13.7 to retailers. ⁹Includes 3.4 to industrial and commercial users, 8.8 to contractors and builders, 0.1 to public utilities, and 3.5 to governmental bodies. ¹⁰Includes 1.6 to repair shops and 80.8 to retailers. ¹¹Includes 15.7 to contractors and builders, and 7.1 to industrial and commercial users. ¹²Includes 11.0 to contractors and builders, and 7.5 to industrial and commercial users. ¹³Includes 45.0 to contractors and builders, and 4.4 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
SYRACUSE, N. Y., SMSA								
MERCHANT WHOLESALERS, TOTAL	629	360 003	298 326	36.4	1.7	54.5	7.2	0.2
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	57	21 307	13 541	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	14	6 966	(D)	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	39	(D)	12 110	17.5	4.2	140.6	36.8	0.9
TIRE, TUBE WHOLESALERS	4	(D)	(D)	(D)	(D)	(D)	(D)	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	22	15 490	12 924	10.1	2.1	85.0	2.8	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	8	(D)	10 083	3.4	0.0	96.1	0.5	...
PAINT, VARNISH WHOLESALERS	9	2 199	2 011	12.8	12.9	60.0	14.3	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	5	(D)	830	85.2	1.1	11.3	2.4	...
DRY GOODS, APPAREL WHOLESALERS	10	(D)	2 198	1.5	0.7	89.7	8.1	...
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	2	(D)	(D)	(D)	...	(D)	(D)	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	8	(D)	(D)	1.1	1.4	97.5	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	92	56 744	40 346	14.2	1.1	67.9	16.8	...
GENERAL-LINE GROCERY WHOLESALERS	4	18 146	(D)	(D)	(D)	(D)	(D)	(D)
DAIRY PRODUCTS DISTRIBUTORS	8	2 456	(D)	(D)	(D)	(D)	(D)	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	5	2 305	(D)	...	...	(D)	(D)	...
CONFECTIONERY WHOLESALERS	6	(D)	1 536	(V)	(V)	(V)	(V)	(V)
FISH, SEAFOOD DISTRIBUTORS	7	1 000	864	21.8	7.6	59.6	31.0	...
MEAT, MEAT PRODUCTS WHOLESALERS	15	10 362	8 962	19.7	1.3	70.9	8.1	...
FRESH FRUIT, VEGETABLE WHOLESALERS	26	12 014	10 423	9.5	0.4	46.5	43.6	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	21	(D)	6 603	20.3	1.1	60.5	18.1	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	2	(D)	(D)	(D)	...	...	...	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	1	(D)	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS	1	(D)	(D)	(D)	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS . . . . .	...	...	...	...	...	...	...	...
ELECTRICAL GOODS DISTRIBUTORS	41	42 563	39 838	230.5	1.2	368.2	0.1	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	(D)	489.3	0.6	59.5	0.6	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	29 887	613.6	1.4	785.0	...	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	12	(D)	1 517	645.1	0.7	954.2	...	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	43	15 876	12 477	34.5	3.2	39.3	22.1	0.9
HARDWARE WHOLESALERS	9	(D)	2 998	46.2	1.7	48.8	3.3	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	23	(D)	7 421	22.6	2.8	37.1	35.9	1.6
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	11	(D)	2 058	60.2	6.7	33.1	...	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	138	70 652	63 329	78.9	1.2	17.7	1.9	0.3
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	23	4 872	4 347	54.3	1.7	29.5	13.4	1.1
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	9	18 836	18 836	97.4	0.8	0.5	0.6	0.7
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	36	18 130	14 573	98.8	0.3	0.2	0.5	0.2
INDUSTRIAL SUPPLIES DISTRIBUTORS	28	13 113	12 619	58.7	1.0	37.2	3.1	0.0
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	5	5 050	(D)	...	2.5	97.5	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	18	6 876	5 234	98.2	0.2	1.4	0.2	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	18	(D)	2 761	83.7	3.4	12.9	0.0	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	1	(D)	(D)	...	(D)	(D)	(D)	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS	14	16 322	12 165	88.1	0.1	9.8	1.3	0.7
COAL WHOLESALERS	3	(D)	(D)	(D)	...	(D)	...	(D)
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	5	4 727	4 555	71.3	0.4	26.0	2.0	0.3
NONFERROUS METALS DISTRIBUTORS	6	6 798	(D)	(D)	...	...	(D)	...
SCRAP, WASTE MATERIALS DEALERS	26	13 302	8 019	(V)	(V)	(V)	(V)	(V)
IRON, STEEL SCRAP DEALERS	10	7 270	2 387	(V)	(V)	(V)	(V)	(V)
WASTE MATERIALS DEALERS	16	6 032	5 632	90.8	0.1	3.1	5.4	0.6
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	9	(D)	10 749	0.4	...	99.4	0.2	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	22	32 536	32 436	7.8	0.1	91.1	1.0	...
BEER DISTRIBUTORS	15	10 562	10 462	0.6	0.4	96.4	2.6	...
WINES, DISTILLED SPIRITS WHOLESALERS	7	21 974	21 974	11.3	...	88.5	0.2	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	18	8 684	8 117	37.8	0.8	32.3	29.1	...
FINE AND COARSE PAPER WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	2	(D)	(D)	(D)	...	(D)	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	10	3 976	3 957	32.9	0.0	63.9	3.2	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	4	563	342	(V)	(V)	(V)	(V)	(V)
FURNITURE, HOME FURNISHINGS WHOLESALERS	22	11 643	11 593	24.1	3.1	72.6	0.2	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	14	4 881	4 831	51.6	1.0	47.3	0.1	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	8	6 762	6 762	4.4	4.7	90.6	0.3	...
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	42	18 775	15 680	1027.0	0.7	69.2	3.1	...
LUMBER, MILLWORK WHOLESALERS	22	10 544	7 678	1226.6	0.7	68.8	3.9	...
CONSTRUCTION MATERIALS DISTRIBUTORS	20	8 231	8 002	1227.4	0.6	69.7	2.3	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	16	4 206	2 666	(V)	(V)	(V)	(V)	(V)
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	7	1 722	(D)	...	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	...	...
JEWELRY WHOLESALERS	8	(D)	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	14	7 609	4 555	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	4	221	(D)	(D)	(D)	(D)	(D)	(D)
FLOWERS, BULBS, PLANTS WHOLESALERS	4	(D)	...	...	...	...	...	...
OTHER MERCHANT WHOLESALERS	15	1 750	856	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 31.0 to repair shops and 9.6 to retailers. ²Includes 14.9 to industrial and commercial users, 10.8 to contractors and builders, 3.9 to public utilities, and 1.0 to governmental bodies. ³Includes 2.9 to repair shops and 65.4 to retailers. ⁴Includes 34.5 to industrial and commercial users, 34.8 to contractors and builders, 17.1 to public utilities, and 2.9 to governmental bodies. ⁵Includes 1.4 to repair shops and 8.1 to retailers. ⁶Includes 8.8 to industrial and commercial users, 4.1 to contractors and builders, 0.4 to public utilities, and 0.4 to governmental bodies. ⁷Includes 2.2 to repair shops and 82.8 to retailers. ⁸Includes 32.8 to industrial and commercial users, 7.8 to contractors and builders, 2.4 to public utilities, and 2.2 to governmental bodies. ⁹Includes 24.0 to repair shops and 30.2 to retailers. ¹⁰Includes 19.0 to contractors and builders, and 8.0 to industrial and commercial users. ¹¹Includes 18.0 to contractors and builders, and 8.6 to industrial and commercial users. ¹²Includes 19.9 to contractors and builders, and 7.4 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
TAMPA-ST. PETERSBURG, FLA., SMSA								
MERCHANT WHOLESALERS, TOTAL	884	500 967	412 975	28.1	1.8	55.3	14.3	0.5
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	91	30 314	23 537	30.0	4.3	39.7	25.7	0.3
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	13	11 652	10 475	55.4	4.9	24.2	15.3	0.2
AUTOMOTIVE EQUIPMENT WHOLESALERS	68	17 169	12 211	7.7	2.3	53.3	36.4	0.3
TIRE, TUBE WHOLESALERS	10	1 493	851	(V)	(V)	(V)	(V)	(V)
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	25	17 218	16 709	7.3	1.1	90.3	1.3	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	15	(D)	15 771	4.2	1.1	94.0	0.7	...
PAINT, VARNISH WHOLESALERS	3	423	(D)	(D)	(D)	(D)	...	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	7	(D)	(D)	(D)	...	(D)	(D)	...
DRY GOODS, APPAREL WHOLESALERS	10	(D)	2 226	1.7	...	93.3	2.8	2.2
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	7	(D)	(D)	(D)	...	(D)	(D)	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	3	260	(D)	...	...	(D)	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	185	116 182	96 204	15.1	1.0	47.0	36.4	0.5
GENERAL-LINE GROCERY WHOLESALERS	10	27 226	27 226	2.3	2.1	94.6	0.6	0.4
DAIRY PRODUCTS DISTRIBUTORS	9	(D)	(D)	...	...	22.8	77.2	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	4	(D)	3 639	2.6	0.2	78.7	18.5	...
CONFECTIONERY WHOLESALERS	10	(D)	(D)	(D)	...	(D)	...	...
FISH, SEAFOOD DISTRIBUTORS	19	8 345	7 044	8.8	1.0	4.9	85.3	...
MEAT, MEAT PRODUCTS WHOLESALERS	26	21 995	16 135	21.5	0.7	5.7	72.0	0.1
FRESH FRUIT, VEGETABLE WHOLESALERS	61	30 909	23 449	10.4	...	41.5	47.4	0.7
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	46	16 105	14 619	49.2	1.0	30.1	18.1	1.6
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	7	3 506	(D)	96.0	...	...	3.3	0.7
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS	3	(D)	(D)	(D)	...	...	(D)	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	4	(D)	931	97.3	...	...	...	2.7
ELECTRICAL GOODS DISTRIBUTORS	65	65 883	53 746	451.3	0.7	547.3	0.4	0.3
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	7	(D)	(D)	(D)	...	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	20	(D)	(D)	686.0	0.3	712.2	0.9	0.6
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	17	(D)	24 667	818.1	0.8	981.0	0.1	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	21	(D)	2 862	(V)	(V)	(V)	(V)	(V)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	68	37 074	33 953	15.6	3.9	66.5	12.9	1.1
HARDWARE WHOLESALERS	11	(D)	13 311	13.0	6.7	78.3	0.9	1.1
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	42	20 181	17 730	16.5	2.3	58.5	22.7	0.0
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	15	(D)	2 912	22.6	1.2	59.8	8.0	8.4
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	156	46 979	34 509	75.5	2.6	14.5	7.3	0.1
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	29	6 198	5 130	41.5	0.2	57.3	1.0	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	9	9 759	(D)	(D)	...	(D)	...	(D)
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	17	5 486	4 591	84.2	7.6	4.8	3.4	...
INDUSTRIAL SUPPLIES DISTRIBUTORS	25	(D)	9 341	79.9	1.2	3.6	15.3	...
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	1 256	(D)	(V)	(V)	(V)	(V)	(V)
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	24	4 974	3 948	94.6	2.7	2.3	0.4	...
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	33	(D)	4 570	86.1	0.1	7.2	6.6	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	13	3 251	2 341	22.3	9.8	45.9	21.2	0.8
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	19	15 292	11 416	39.4	10.7	12.2	37.7	...
COAL WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	12	(D)	11 099	39.1	10.0	12.5	37.5	...
NONFERROUS METALS DISTRIBUTORS	7	(D)	317	(V)	(V)	(V)	(V)	(V)
SCRAP, WASTE MATERIALS DEALERS	20	5 875	4 672	87.3	0.7	2.2	2.2	7.6
IRON, STEEL SCRAP DEALERS	8	4 111	(D)	(D)	(D)	(D)	(D)	(D)
WASTE MATERIALS DEALERS	12	1 764	(D)	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	20	57 931	57 686	1.5	0.1	98.0	0.4	...
BEER DISTRIBUTORS	13	22 645	22 400	1.7	0.2	97.6	0.5	...
WINE, DISTILLED SPIRITS WHOLESALERS	7	35 286	35 286	1.4	...	98.3	0.3	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	23	(D)	8 648	34.4	1.1	25.4	38.9	0.2
FINE AND COARSE PAPER WHOLESALERS	3	4 963	4 963	23.9	0.9	19.6	55.6	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	(D)	...	...	(D)	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	7	(D)	1 879	43.9	1.5	22.7	30.9	1.0
STATIONERY, OFFICE SUPPLIES WHOLESALERS	12	(D)	(D)	(V)	(V)	(V)	(V)	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	28	8 896	6 936	9.2	0.2	87.5	0.8	2.3
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	13	(D)	4 481	15.7	0.2	80.3	...	3.8
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	15	(D)	2 455	(V)	(V)	(V)	(V)	(V)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	63	43 262	30 547	1048.8	0.7	48.6	1.8	0.1
LUMBER, MILLWORK WHOLESALERS	28	19 214	12 390	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	35	24 048	18 157	1167.4	0.6	29.8	2.2	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	17	(D)	3 731	19.4	0.1	80.1	0.4	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	4	(D)	(D)	...	...	(D)	...	...
FARM SUPPLIES WHOLESALERS	5	1 627	(D)	(D)	(D)	(D)	(D)	...
JEWELRY WHOLESALERS	14	1 422	1 197	13.9	0.5	74.6	9.0	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	12	(D)	(D)	...	...	(D)	...	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	3	165	165	...	...	100.0	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	1	(D)	(D)	...	...	(D)	...	...
OTHER MERCHANT WHOLESALERS	38	7 154	2 699	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure.

(V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 23.0 to repair shops and 16.8 to retailers. ²Includes 3.8 to repair shops and 20.4 to retailers. ³Includes 38.8 to repair shops and 14.4 to retailers. ⁴Includes 8.0 to industrial and commercial users, 27.9 to contractors and builders, 13.5 to public utilities, and 1.9 to governmental bodies. ⁵Includes 4.1 to repair shops and 43.1 to retailers. ⁶Includes 16.0 to industrial and commercial users, 41.7 to contractors and builders, 25.4 to public utilities, and 2.9 to governmental bodies. ⁷Includes 1.0 to repair shops and 11.2 to retailers. ⁸Includes 0.5 to industrial and commercial users, 16.6 to contractors and builders, 0.1 to public utilities, and 0.8 to governmental bodies. ⁹Includes 0.2 to repair shops and 80.8 to retailers. ¹⁰Includes 24.4 to contractors and builders, and 24.3 to industrial and commercial users. ¹¹Includes 37.1 to contractors and builders, and 30.2 to industrial and commercial users.

Table 4B.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
	(number)	(\$1,000)	(\$1,000)					
WASHINGTON, D. C.-MD.-VA., SMSA								
MERCHANT WHOLESALERS, TOTAL	1 256	872 794	709 162	32.2	1.2	57.5	7.7	1.4
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	112	51 583	32 838	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	19	19 111	10 019	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	84	(D)	20 219	15.6	2.5	149.1	29.7	3.1
TIRE, TUBE WHOLESALERS	9	(D)	2 600	3.1	5.5	291.4	...	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	56	35 569	33 319	14.7	1.0	69.7	14.3	0.3
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	25	26 252	25 482	10.9	0.3	86.9	1.9	0.0
PAINT, VARNISH WHOLESALERS	19	7 655	7 062	25.7	3.7	15.0	54.1	1.5
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	12	1 662	775	(V)	(V)	(V)	(V)	(V)
DRY GOODS, APPAREL WHOLESALERS	12	(D)	(D)	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	6	(D)	(D)	(D)	...	(D)	(D)	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	6	(D)	663	...	0.8	99.2	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	180	178 315	149 602	21.1	0.5	72.4	6.0	...
GENERAL-LINE GROCERY WHOLESALERS	10	(D)	35 395	0.2	0.1	99.4	0.3	...
DAIRY PRODUCTS DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	...	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	19	(D)	20 459	18.9	1.3	76.9	3.7	...
CONFECTIONERY WHOLESALERS	14	(D)	(D)	(V)	(V)	(V)	(V)	(V)
FISH, SEAFOOD DISTRIBUTORS	8	(D)	2 927	56.7	0.7	18.5	24.1	...
MEAT, MEAT PRODUCTS WHOLESALERS	32	(D)	37 898	32.4	1.0	59.2	7.4	...
FRESH FRUIT, VEGETABLE WHOLESALERS	46	31 068	23 288	20.3	0.2	61.3	18.2	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	48	33 755	25 993	34.0	0.2	64.7	1.1	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	5	(D)	(D)	(D)	...	...	...	(D)
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	5	(D)	(D)	(D)	...	...	...	(D)
ELECTRICAL GOODS DISTRIBUTORS	101	103 694	80 442	343.1	2.5	453.2	0.4	0.8
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	23	17 491	(D)	579.0	1.6	619.2	0.2	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	30	(D)	36 564	717.7	0.9	880.9	0.5	0.0
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	43	18 623	15 040	936.2	8.0	1051.3	0.5	4.0
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	75	52 981	47 725	50.4	1.3	45.6	2.7	...
HARDWARE WHOLESALERS	18	12 696	12 228	39.7	3.3	55.5	1.5	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	43	35 702	31 214	56.3	0.6	41.4	1.7	...
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	14	4 583	4 283	38.3	0.7	47.2	13.8	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	201	89 837	65 559	75.4	1.8	7.4	3.3	12.1
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES:								
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	36	(D)	4 989	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	16	6 336	4 741	100.0	...	...	...	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	31	7 597	4 200	(V)	(V)	(V)	(V)	(V)
INDUSTRIAL SUPPLIES DISTRIBUTORS	19	(D)	4 642	82.4	0.8	8.4	7.2	1.2
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	1 674	1 603	7.0	18.8	70.3	3.2	0.7
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	35	25 221	22 890	93.2	2.1	2.4	1.8	0.5
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	36	11 666	10 175	81.9	0.8	8.7	7.9	0.7
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	22	16 125	15 319	34.5	1.5	10.0	2.1	51.9
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	14	(D)	3 794	87.3	1.7	9.6	1.4	...
COAL WHOLESALERS	2	(D)	(D)	...	...	(D)	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	9	(D)	3 356	88.1	2.0	8.3	1.6	...
NONFERROUS METALS DISTRIBUTORS	3	(D)	(D)	(D)	...	...	...	...
SCRAP, WASTE MATERIALS DEALERS	63	(D)	10 027	(V)	(V)	(V)	(V)	(V)
IRON, STEEL SCRAP DEALERS	27	6 911	4 921	67.2	1.7	3.4	27.5	0.2
WASTE MATERIALS DEALERS	36	(D)	5 106	(V)	(V)	(V)	(V)	(V)
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	9	40 458	40 458	2.1	0.0	88.6	9.3	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	36	(D)	88 863	1.3	...	97.9	0.6	0.2
BEER DISTRIBUTORS	23	26 301	25 795	1.4	...	98.5	0.1	...
WINES, DISTILLED SPIRITS WHOLESALERS	13	(D)	63 068	1.2	...	97.7	0.8	0.3
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	67	(D)	45 484	53.4	1.4	12.8	32.4	0.0
FINE AND COARSE PAPER WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	(D)	...
PRINTING AND FINE PAPER DISTRIBUTORS	7	(D)	11 118	44.6	...	8.8	46.6	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	23	11 188	10 837	49.6	0.8	39.0	10.6	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	34	19 535	(D)	93.1	1.4	2.6	2.8	0.1
FURNITURE, HOME FURNISHINGS WHOLESALERS	39	(D)	13 042	53.6	1.9	35.7	8.8	...
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	19	11 943	9 827	71.2	2.5	24.6	1.7	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	20	(D)	4 115	(V)	(V)	(V)	(V)	(V)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	75	60 138	45 607	1156.1	0.5	40.7	2.7	...
LUMBER, MILLWORK WHOLESALERS	29	30 174	23 841	1231.0	0.7	65.8	2.5	...
CONSTRUCTION MATERIALS DISTRIBUTORS	46	29 964	21 766	1283.7	0.3	13.1	2.9	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	34	(D)	14 720	20.5	3.7	43.7	31.9	0.2
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	80	(D)	8 523	(V)	(V)	(V)	(V)	(V)
FARM SUPPLIES WHOLESALERS	5	(D)	(D)	(D)	(D)	(D)	(D)	...
JEWELRY WHOLESALERS	12	(D)	7 370	9.7	...	90.3	0.0	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	13	(D)	985	(V)	(V)	(V)	(V)	(V)
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	15	(D)	2 052	(V)	(V)	(V)	(V)	(V)
FLOWERS, BULBS, PLANTS WHOLESALERS	8	(D)	1 860	1.5	...	91.1	7.4	...
OTHER MERCHANT WHOLESALERS	43	13 706	(D)	(V)	(V)	(V)	(V)	(V)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 31.7 to repair shops and 17.4 to retailers. ²Includes 21.4 to repair shops and 70.0 to retailers. ³Includes 7.0 to industrial and commercial users, 23.8 to contractors and builders, 4.2 to public utilities, and 8.1 to governmental bodies. ⁴Includes 9.7 to repair shops and 43.5 to retailers. ⁵Includes 13.3 to industrial and commercial users, 46.7 to contractors and builders, 11.2 to public utilities, and 7.8 to governmental bodies. ⁶Includes 0.7 to repair shops and 18.4 to retailers. ⁷Includes 1.0 to industrial and commercial users, 14.6 to contractors and builders, 0.4 to public utilities, and 1.7 to governmental bodies. ⁸Includes 2.9 to repair shops and 77.9 to retailers. ⁹Includes 9.5 to industrial and commercial users, 2.0 to contractors and builders, 0.1 to public utilities, and 24.5 to governmental bodies. ¹⁰Includes 43.3 to repair shops and 8.0 to retailers. ¹¹Includes 43.0 to contractors and builders, and 13.1 to industrial and commercial users. ¹²Includes 15.0 to contractors and builders, and 16.0 to industrial and commercial users. ¹³Includes 73.6 to contractors and builders, and 10.1 to industrial and commercial users.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B-MERCHANT WHOLESALERS: 1958-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN STATISTICAL AREAS WITH 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan statistical area and kind of business	Total		Sales of establishments reporting class of customer					
	Establish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users (percent)	To consumers and farmers (percent)	To retailers (percent)	To wholesale organiza- tions (percent)	For export (percent)
(number)	(\$1,000)	(\$1,000)						
YOUNGSTOWN, OHIO, SMSA								
MERCHANT WHOLESALERS, TOTAL	411	243 005	196 702	37.2	1.3	53.9	7.3	0.3
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS	49	15 035	10 684	(V)	(V)	(V)	(V)	(V)
AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS	11	(D)	2 800	(V)	(V)	(V)	(V)	(V)
AUTOMOTIVE EQUIPMENT WHOLESALERS	34	(D)	6 674	4.8	3.1	182.7	9.4	...
TIRE, TUBE WHOLESALERS	4	(D)	1 210	18.1	14.5	236.8	30.6	...
DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	13	8 677	8 505	4.4	1.2	83.2	11.2	...
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUNDRIES WHOLESALERS	8	7 883	7 788	4.2	0.8	88.9	6.1	...
PAINT, VARNISH WHOLESALERS	2	(D)	(D)	(D)	(D)	(D)	(D)	...
OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS	3	(D)	(D)	(D)	...	(D)	(D)	...
DRY GOODS, APPAREL WHOLESALERS	6	1 342	804	(V)	(V)	(V)	(V)	(V)
DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS	1	(D)	(D)	...	(D)	(D)	...	...
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS	5	(D)	(D)	(D)	...	(D)	...	...
FOOTWEAR WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
GROCERIES AND RELATED PRODUCTS WHOLESALERS	61	53 189	45 214	26.7	0.2	65.4	7.7	...
GENERAL-LINE GROCERY WHOLESALERS	5	14 507	12 947	6.1	...	93.2	0.7	...
DAIRY PRODUCTS DISTRIBUTORS	7	13 262	11 711	75.9	...	22.4	1.7	...
POULTRY, POULTRY PRODUCTS DISTRIBUTORS	2	(D)	(D)	...	...	(D)	(D)	...
CONFECTIONERY WHOLESALERS	7	2 440	2 440	0.4	...	99.5	0.1	...
FISH, SEAFOOD DISTRIBUTORS	4	(D)	(D)	...	(D)	(D)	(D)	...
MEAT, MEAT PRODUCTS WHOLESALERS	7	(D)	2 932	38.1	1.3	58.0	2.6	...
FRESH FRUIT, VEGETABLE WHOLESALERS	11	7 822	5 975	2.4	0.1	82.5	15.0	...
OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS	18	10 084	7 961	14.0	...	70.3	15.7	...
FARM PRODUCTS (RAW MATERIALS) MERCHANTS	1	(D)	(D)	...	(D)	...	(D)	...
COTTON MERCHANTS . . . . .	...	...	...	...	...	...	...	...
GRAIN MERCHANTS . . . . .	...	...	...	...	...	...	...	...
LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS . . . . .	...	...	...	...	...	...	...	...
MISCELLANEOUS FARM PRODUCTS DEALERS	1	(D)	(D)	...	(D)	...	(D)	...
ELECTRICAL GOODS DISTRIBUTORS	29	(D)	26 311	323.8	1.1	474.9	0.2	...
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	6	(D)	(D)	(D)	(D)	(D)	...	...
SPECIALTY-LINE ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS	9	(D)	(D)	532.5	...	667.1	0.4	...
ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS	8	(D)	7 547	710.0	1.2	888.8	...	...
ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS	6	1 162	1 162	9 2.7	9.9	1087.4	...	...
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS	29	(D)	6 772	(V)	(V)	(V)	(V)	(V)
HARDWARE WHOLESALERS	2	(D)	(D)	(D)	...	...	...	...
PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS	21	(D)	(D)	(V)	(V)	(V)	(V)	(V)
AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.	6	(D)	750	14.1	1.6	84.3	...	...
MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS	77	29 354	24 218	66.4	1.5	25.7	5.2	1.2
COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . . . . .	...	...	...	...	...	...	...	...
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS	13	2 160	2 033	61.9	0.4	36.3	1.4	...
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS	7	3 660	3 599	97.0	0.6	...	2.4	...
INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS	18	7 324	5 263	97.8	0.4	1.3	0.5	...
INDUSTRIAL SUPPLIES DISTRIBUTORS	14	6 602	5 430	77.9	0.8	5.9	9.9	5.5
FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS	6	5 024	4 765	...	5.0	95.0	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS	10	(D)	(D)	(V)	(V)	(V)	(V)	(V)
SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES	8	(D)	1 561	79.0	...	2.2	18.8	...
TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.	1	(D)	(D)	(D)	...	(D)	...	...
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS.	26	23 281	21 225	91.2	0.3	2.7	4.8	1.0
COAL WHOLESALERS	3	1 205	(D)	48.6	3.8	47.6	...	...
IRON, STEEL, AND PRODUCTS DISTRIBUTORS	18	16 339	14 323	97.3	...	...	2.7	...
NONFERROUS METALS DISTRIBUTORS	5	(D)	(D)	(D)	(D)	...	(D)	(D)
SCRAP, WASTE MATERIALS DEALERS	25	(D)	6 466	(V)	(V)	(V)	(V)	(V)
IRON, STEEL SCRAP DEALERS	19	9 797	(D)	(V)	(V)	(V)	(V)	(V)
WASTE MATERIALS DEALERS	6	(D)	(D)	(D)	(D)	(D)	...	...
TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS	4	(D)	9 748	0.1	1.7	63.4	34.8	...
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS	13	16 187	(D)	0.7	5.7	91.3	2.3	...
BEER DISTRIBUTORS	10	(D)	10 178	0.9	0.9	94.9	3.3	...
WINES, DISTILLED SPIRITS WHOLESALERS	3	(D)	(D)	(D)	(D)	(D)	...	...
PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS	12	(D)	7 905	37.3	0.4	56.6	5.7	...
FINE AND COARSE PAPER WHOLESALERS	1	(D)	(D)	(D)	...	(D)	...	...
PRINTING AND FINE PAPER DISTRIBUTORS	1	(D)	...	...	...	...	...	...
COARSE PAPER AND PAPER PRODUCTS WHOLESALERS	4	(D)	(D)	(D)	...	(D)	(D)	...
STATIONERY, OFFICE SUPPLIES WHOLESALERS	6	1 426	1 161	95.9	2.4	1.4	0.3	...
FURNITURE, HOME FURNISHINGS WHOLESALERS	11	(D)	2 638	(V)	(V)	(V)	(V)	(V)
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS	2	(D)	(D)	(D)	...	...	...	...
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS	9	3 556	(D)	(V)	(V)	(V)	(V)	(V)
LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS	24	10 169	6 858	(V)	(V)	(V)	(V)	(V)
LUMBER, MILLWORK WHOLESALERS	11	5 774	3 381	(V)	(V)	(V)	(V)	(V)
CONSTRUCTION MATERIALS DISTRIBUTORS	13	4 395	3 277	1157.3	0.5	35.6	6.6	...
AMUSEMENT, SPORTING GOODS DISTRIBUTORS	6	3 192	2 310	1.2	2.1	69.2	27.5	...
BOOK, MAGAZINE, NEWSPAPER WHOLESALERS	7	1 520	1 487	...	...	100.0	...	...
FARM SUPPLIES WHOLESALERS . . . . .	...	...	...	...	...	...	...	...
JEWELRY WHOLESALERS	5	817	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS)	3	(D)	(D)	...	(D)	(D)	...	...
GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS	2	(D)	(D)	...	(D)	(D)	...	...
FLOWERS, BULBS, PLANTS WHOLESALERS	3	(D)	(D)	...	...	...	(D)	...
OTHER MERCHANT WHOLESALERS	5	2 190	(D)	...	(D)	(D)	...	...

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately.

Note: Percentages may not add to 100.0 because of rounding.

¹Includes 70.6 to repair shops and 12.2 to retailers. ²Includes 24.0 to repair shops and 12.7 to retailers. ³Includes 10.9 to industrial and commercial users, 10.9 to contractors and builders, 1.7 to public utilities, and 0.3 to governmental bodies. ⁴Includes 3.4 to repair shops and 71.5 to retailers. ⁵Includes 17.7 to industrial and commercial users, 11.5 to contractors and builders, 3.0 to public utilities, and 0.3 to governmental bodies. ⁶Includes 0.7 to repair shops and 66.4 to retailers. ⁷Includes 2.3 to industrial and commercial users, 7.2 to contractors and builders, 0.1 to public utilities, and 0.4 to governmental bodies. ⁸Includes 0.5 to repair shops and 88.3 to retailers. ⁹Includes 2.7 to industrial and commercial users, 0.0 to contractors and builders, 0.0 to public utilities, and 0.0 to governmental bodies. ¹⁰Includes 63.9 to repair shops and 23.6 to retailers. ¹¹Includes 55.0 to contractors and builders, and 2.4 to industrial and commercial users.

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LEGAL FORM OF ORGANIZATION

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Table 5A.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY KIND OF BUSINESS

Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

Kind of business and legal form of organization	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ-ees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
WHOLESALE TRADE, TOTAL.	285 996	284 970 807	13 198 744	269 112 752	2 797 341	157 462	189 728	121 661 229	96 268	163 309 578
FORM OF ORGANIZATION										
INDIVIDUAL PROPRIETORSHIPS.	78 428	24 334 934	977 078	21 292 597	286 083	76 863	59 535	11 605 389	18 893	12 729 545
PARTNERSHIPS.	37 601	25 624 662	903 904	19 139 996	248 819	80 599	28 613	12 976 674	8 988	12 647 988
CORPORATIONS.	162 184	225 124 487	10 997 160	221 952 669	2 179 579	...	99 614	92 629 235	62 570	132 495 252
COOPERATIVE ASSOCIATIONS.	7 005	9 001 527	285 052	5 978 178	74 964	...	1 553	3 896 636	5 452	5 104 891
OTHER FORMS OF ORGANIZATION.	778	885 197	55 600	749 312	7 896	...	413	553 295	365	331 902
KIND OF BUSINESS										
Motor Vehicles, Automotive Equipment										
AUTOMOBILES, OTHER MOTOR VEHICLES.	3 915	15 760 318	390 739	7 865 543	73 363	2 074	2 967	2 291 354	952	13 468 964
INDIVIDUAL PROPRIETORSHIPS.	1 130	340 414	19 359	424 014	5 464	1 118	1 031	258 066	99	82 348
PARTNERSHIPS.	465	248 800	11 415	241 007	3 008	956	425	(D)	40	(D)
CORPORATIONS.	2 314	15 167 872	359 305	7 197 556	64 850	...	1 503	1 868 453	811	13 299 419
COOPERATIVE ASSOCIATIONS.	5	(D)	(D)	(D)	(D)	...	4	(D)	1	(D)
OTHER FORMS OF ORGANIZATION.	1	(D)	(D)	(D)	(D)	...	...	(D)	1	(D)
AUTOMOTIVE EQUIPMENT.	17 046	5 660 040	616 866	12 851 860	145 072	11 440	16 111	4 154 170	935	1 505 870
INDIVIDUAL PROPRIETORSHIPS.	5 500	841 691	82 273	1 781 435	22 637	5 324	5 225	637 791	275	203 900
PARTNERSHIPS.	3 006	652 709	64 047	1 329 669	17 003	6 116	2 913	543 089	93	109 620
CORPORATIONS.	8 481	4 132 940	468 080	9 690 925	104 874	...	7 919	2 943 277	562	1 189 663
COOPERATIVE ASSOCIATIONS.	33	24 174	1 263	28 734	293	...	28	21 487	5	2 687
OTHER FORMS OF ORGANIZATION.	26	8 526	1 203	21 097	265	...	26	8 526	...	...
TIRES, TUBES.	2 093	2 067 898	124 000	2 545 376	25 824	1 319	1 749	652 898	344	1 415 000
INDIVIDUAL PROPRIETORSHIPS.	633	122 666	10 185	217 573	2 850	630	614	111 679	19	10 987
PARTNERSHIPS.	317	96 154	9 115	193 421	2 381	689	314	(D)	3	(D)
CORPORATIONS.	1 134	1 841 612	104 281	2 123 109	20 431	...	814	441 174	320	1 400 438
COOPERATIVE ASSOCIATIONS.	8	(D)	(D)	(D)	(D)	...	6	(D)	2	(D)
OTHER FORMS OF ORGANIZATION.	1	(D)	(D)	(D)	(D)	...	1	(D)	...	...
Drugs, Chemicals, Allied Products										
DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	3 769	5 955 366	359 766	7 407 154	75 286	1 703	3 042	2 827 082	727	3 128 284
INDIVIDUAL PROPRIETORSHIPS.	789	229 582	11 699	246 222	3 323	765	717	154 096	72	75 486
PARTNERSHIPS.	423	228 590	13 953	296 072	3 449	938	385	196 728	38	31 862
CORPORATIONS.	2 525	5 398 602	327 220	6 737 861	67 057	...	1 911	2 379 844	614	3 018 758
COOPERATIVE ASSOCIATIONS.	26	96 656	6 827	125 653	1 442	...	25	(D)	1	(D)
OTHER FORMS OF ORGANIZATION.	6	1 936	67	1 346	15	...	4	(D)	2	(D)
PAINTS, VARNISHES.	2 316	1 195 537	95 883	1 882 386	19 354	719	1 250	318 078	1 066	877 459
INDIVIDUAL PROPRIETORSHIPS.	384	72 958	4 241	85 708	1 112	373	327	37 347	57	35 611
PARTNERSHIPS.	168	43 464	2 731	56 366	690	346	149	(D)	19	(D)
CORPORATIONS.	1 757	1 077 127	88 795	1 738 438	17 523	...	768	249 715	989	827 412
COOPERATIVE ASSOCIATIONS.	4	(D)	(D)	(D)	(D)	...	4	(D)	...	...
OTHER FORMS OF ORGANIZATION.	3	(D)	(D)	(D)	(D)	...	2	(D)	1	(D)
OTHER CHEMICALS, ALLIED PRODUCTS.	4 172	9 425 872	304 161	5 950 472	49 390	1 199	2 805	1 495 611	1 367	7 930 261
INDIVIDUAL PROPRIETORSHIPS.	606	135 981	6 114	129 688	1 648	606	490	64 184	116	71 797
PARTNERSHIPS.	267	127 198	5 335	106 462	1 302	593	232	(D)	35	(D)
CORPORATIONS.	3 277	9 050 215	290 821	5 676 265	46 142	...	2 074	1 335 931	1 203	7 714 284
COOPERATIVE ASSOCIATIONS.	8	(D)	(D)	(D)	(D)	...	7	(D)	1	(D)
OTHER FORMS OF ORGANIZATION.	14	(D)	(D)	(D)	(D)	...	2	(D)	12	(D)
Dry Goods, Apparel										
DRY GOODS, PIECE GOODS, NOTIONS.	5 389	7 511 573	295 582	5 718 535	52 228	2 750	4 410	3 368 771	979	4 142 802
INDIVIDUAL PROPRIETORSHIPS.	1 128	432 576	12 815	259 480	3 331	1 117	930	193 817	198	238 759
PARTNERSHIPS.	749	690 972	19 085	363 773	4 127	1 633	643	338 547	106	352 425
CORPORATIONS.	3 472	6 305 093	261 625	5 051 054	44 424	...	2 811	2 828 867	661	3 476 226
COOPERATIVE ASSOCIATIONS.	10	(D)	(D)	(D)	(D)	...	6	(D)	4	(D)
OTHER FORMS OF ORGANIZATION.	30	(D)	(D)	(D)	(D)	...	20	(D)	10	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	5 822	5 126 298	237 590	4 685 471	47 895	3 802	4 173	2 117 944	1 649	3 008 354
INDIVIDUAL PROPRIETORSHIPS.	1 692	699 852	18 510	386 545	4 793	1 650	1 056	189 630	636	510 222
PARTNERSHIPS.	977	738 845	22 159	453 632	5 299	2 152	735	(D)	242	(D)
CORPORATIONS.	3 134	3 610 644	194 445	3 797 855	37 347	...	2 371	1 596 561	763	2 014 083
COOPERATIVE ASSOCIATIONS.	11	(D)	(D)	(D)	(D)	...	7	(D)	4	(D)
OTHER FORMS OF ORGANIZATION.	8	(D)	(D)	(D)	(D)	...	4	(D)	4	2 218
FOOTWEAR.	803	936 110	54 226	1 022 189	10 001	443	616	414 152	187	521 958
INDIVIDUAL PROPRIETORSHIPS.	174	72 425	2 359	44 618	523	171	117	30 756	57	41 669
PARTNERSHIPS.	124	78 377	3 171	57 982	730	272	111	(D)	13	(D)
CORPORATIONS.	502	784 491	48 656	918 588	8 731	...	387	325 821	115	458 670
COOPERATIVE ASSOCIATIONS.	2	(D)	(D)	(D)	(D)	...	1	(D)	1	(D)
OTHER FORMS OF ORGANIZATION.	1	(D)	(D)	(D)	(D)	...	...	(D)	1	(D)
Groceries and Related Products										
GENERAL-LINE GROCERIES.	2 253	8 428 482	317 651	6 244 404	71 282	958	2 253	8 428 482	...	...
INDIVIDUAL PROPRIETORSHIPS.	178	170 822	6 448	137 902	1 899	173	178	170 822	...	...
PARTNERSHIPS.	316	610 495	20 825	411 318	5 758	785	316	610 495	...	...
CORPORATIONS.	1 603	6 060 403	250 899	4 892 408	55 402	...	1 603	6 060 403	...	...
COOPERATIVE ASSOCIATIONS.	145	1 561 036	38 768	788 361	8 032	...	145	1 561 036	...	...
OTHER FORMS OF ORGANIZATION.	11	25 726	71	14 415	191	...	11	25 726	...	...
DAIRY PRODUCTS.	4 450	4 646 728	246 630	5 018 944	51 443	2 294	3 067	1 934 067	1 383	2 712 661
INDIVIDUAL PROPRIETORSHIPS.	1 516	323 872	16 282	369 229	4 731	1 452	1 389	245 689	127	78 183
PARTNERSHIPS.	399	247 501	11 393	241 893	2 702	842	368	214 469	31	33 032
CORPORATIONS.	2 130	2 929 732	187 792	3 790 162	37 322	...	1 060	1 066 828	1 070	1 862 904
COOPERATIVE ASSOCIATIONS.	383	1 141 990	30 943	612 945	6 617	...	241	(D)	142	(D)
OTHER FORMS OF ORGANIZATION.	22	3 630	220	4 715	71	...	9	(D)	13	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5A.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—UNITED STATES,
BY KIND OF BUSINESS—ContinuedTotal Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—
Establishments and Sales

Kind of business and legal form of organization	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ-ees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
KIND OF BUSINESS—Continued										
Groceries and Related Products—Continued										
POULTRY, POULTRY PRODUCTS	4 026	2 574 032	97 785	2 073 110	30 684	3 767	2 082	1 462 340	1 944	1 111 692
INDIVIDUAL PROPRIETORSHIPS	2 194	620 276	23 819	551 064	9 632	2 143	1 041	314 814	1 153	305 462
PARTNERSHIPS	752	471 825	15 930	350 174	5 564	1 624	413	281 827	339	189 998
CORPORATIONS	916	1 295 201	51 190	1 017 216	13 184	...	602	845 836	314	449 365
COOPERATIVE ASSOCIATIONS	161	(D)	(D)	(D)	(D)	...	23	(D)	138	166 867
OTHER FORMS OF ORGANIZATION	3	(D)	(D)	(D)	(D)	...	3	(D)	...	...
CONFECTIONERY	2 454	1 370 453	65 564	1 361 420	16 896	2 232	2 113	747 267	341	623 186
INDIVIDUAL PROPRIETORSHIPS	1 299	378 946	15 199	317 508	4 486	1 266	1 168	231 518	131	147 428
PARTNERSHIPS	430	205 415	8 538	188 726	2 661	966	390	149 082	40	56 333
CORPORATIONS	714	781 717	41 579	849 316	9 672	...	544	362 292	170	419 425
COOPERATIVE ASSOCIATIONS	5	(D)	(D)	(D)	(D)	...	5	(D)	...	...
OTHER FORMS OF ORGANIZATION	6	(D)	(D)	(D)	(D)	...	6	(D)	...	...
FISH, SEAFOODS	1 677	747 177	44 442	972 985	13 541	1 579	1 591	621 635	86	125 542
INDIVIDUAL PROPRIETORSHIPS	715	150 666	8 375	204 096	3 410	703	691	126 844	24	23 822
PARTNERSHIPS	392	151 258	7 187	166 385	2 878	876	374	(D)	18	(D)
CORPORATIONS	546	4028 843	28 351	589 043	7 070	...	506	359 312	40	69 531
COOPERATIVE ASSOCIATIONS	21	15 428	467	11 827	163	...	18	(D)	3	(D)
OTHER FORMS OF ORGANIZATION	3	982	62	1 634	20	...	2	(D)	1	(D)
MEATS, MEAT PRODUCTS	5 132	6 737 154	272 514	5 395 542	57 626	4 407	4 459	3 878 992	673	2 858 162
INDIVIDUAL PROPRIETORSHIPS	2 183	893 181	31 425	633 757	8 323	2 171	2 108	723 035	75	170 146
PARTNERSHIPS	1 001	927 406	29 426	608 230	7 152	2 236	964	(D)	37	(D)
CORPORATIONS	1 940	4 860 678	211 502	4 150 201	42 108	...	1 381	2 441 689	559	2 468 460
COOPERATIVE ASSOCIATIONS	5	(D)	(D)	(D)	(D)	...	3	(D)	2	(D)
OTHER FORMS OF ORGANIZATION	3	(D)	(D)	(D)	(D)	...	3	(D)	...	...
FRESH FRUITS, VEGETABLES	9 554	6 422 583	364 413	7 696 954	112 320	9 012	6 291	3 092 438	3 263	3 330 145
INDIVIDUAL PROPRIETORSHIPS	3 960	1 246 486	57 041	1 261 889	19 349	3 866	2 936	708 734	1 024	537 752
PARTNERSHIPS	2 226	1 342 912	70 555	1 494 113	23 002	5 146	1 512	819 541	714	523 371
CORPORATIONS	2 845	3 059 298	185 687	3 848 848	51 574	...	1 719	1 465 430	1 126	1 593 868
COOPERATIVE ASSOCIATIONS	517	771 927	50 974	1 089 314	18 362	...	120	(D)	397	(D)
OTHER FORMS OF ORGANIZATION	6	1 960	156	2 790	33	...	4	(D)	2	(D)
OTHER GROCERIES AND RELATED PRODUCTS	13 009	18 134 082	583 838	11 974 158	124 651	8 714	8 166	5 035 688	4 843	13 098 394
INDIVIDUAL PROPRIETORSHIPS	4 494	2 161 187	53 373	1 184 591	15 387	4 405	3 434	631 128	1 060	1 530 059
PARTNERSHIPS	1 925	2 367 029	46 247	971 832	11 936	4 309	1 270	678 357	655	1 688 972
CORPORATIONS	6 510	13 395 322	477 760	9 613 675	95 235	...	3 404	3 632 847	3 106	9 762 475
COOPERATIVE ASSOCIATIONS	67	205 958	6 164	197 604	2 005	...	53	90 822	14	115 136
OTHER FORMS OF ORGANIZATION	13	4 586	294	6 456	88	...	5	2 834	8	1 752
Farm Products—Raw Materials										
COTTON	955	3 247 866	37 095	709 989	7 968	829	492	2 199 826	463	1 048 040
INDIVIDUAL PROPRIETORSHIPS	335	455 749	3 548	81 486	1 080	321	135	191 739	200	264 010
PARTNERSHIPS	233	669 957	5 041	103 126	1 452	508	123	(D)	110	(D)
CORPORATIONS	331	1 926 350	26 554	477 236	4 829	...	215	1 576 358	116	349 992
COOPERATIVE ASSOCIATIONS	54	(D)	(D)	(D)	(D)	...	19	(D)	35	(D)
OTHER FORMS OF ORGANIZATION	2	(D)	(D)	(D)	(D)	...	...	...	2	(D)
GRAIN	9 279	9 497 258	180 054	3 819 834	45 605	3 556	1 693	5 072 618	7 586	4 424 640
INDIVIDUAL PROPRIETORSHIPS	1 458	705 389	16 043	347 344	5 102	1 327	384	186 976	1 074	518 413
PARTNERSHIPS	1 145	853 184	16 787	355 059	4 750	2 229	250	150 138	895	603 046
CORPORATIONS	3 728	5 918 026	100 568	2 146 109	24 274	...	779	3 869 927	2 949	2 048 099
COOPERATIVE ASSOCIATIONS	2 899	1 970 480	45 477	933 744	11 125	...	278	(D)	2 621	(D)
OTHER FORMS OF ORGANIZATION	49	50 179	1 179	37 578	354	...	2	(D)	47	(D)
LIVESTOCK, EXCEPT HORSES AND MULES	4 192	11 817 538	84 345	1 898 563	29 822	4 298	635	758 862	3 557	11 058 676
INDIVIDUAL PROPRIETORSHIPS	1 648	2 512 187	18 893	464 888	7 572	1 573	353	274 874	1 295	2 237 313
PARTNERSHIPS	4 175 942	22 706	520 223	7 998	2 725	...	147	(D)	1 056	(D)
CORPORATIONS	1 102	4 100 804	36 475	778 079	12 269	...	108	109 988	994	3 990 816
COOPERATIVE ASSOCIATIONS	230	1 007 388	6 145	133 198	1 958	...	26	(D)	204	(D)
OTHER FORMS OF ORGANIZATION	9	21 217	126	2 175	25	...	1	(D)	8	(D)
MISCELLANEOUS FARM PRODUCTS	2 885	4 021 796	88 864	2 229 876	33 501	2 416	1 375	1 562 502	1 510	2 459 294
INDIVIDUAL PROPRIETORSHIPS	900	399 460	8 512	261 710	4 014	863	443	107 205	457	232 255
PARTNERSHIPS	669	1 066 200	13 405	482 432	7 607	1 553	238	200 468	431	655 132
CORPORATIONS	1 175	2 343 466	62 137	1 336 094	19 426	...	657	1 232 052	518	1 111 414
COOPERATIVE ASSOCIATIONS	139	(D)	(D)	(D)	(D)	...	37	22 777	102	(D)
OTHER FORMS OF ORGANIZATION	2	(D)	(D)	(D)	(D)	...	...	...	2	(D)
Electrical Goods										
GENERAL-LINE ELECTRICAL SUPPLIES, APPARATUS	977	1 344 680	85 719	1 688 748	17 689	231	977	1 344 680	...	...
INDIVIDUAL PROPRIETORSHIPS	87	19 831	1 279	28 459	371	87	87	19 831	...	...
PARTNERSHIPS	67	50 434	2 651	56 031	633	144	67	50 434	...	...
CORPORATIONS	817	1 268 532	81 336	1 593 560	16 574	...	817	1 268 532	...	...
COOPERATIVE ASSOCIATIONS	6	5 783	453	10 698	111	...	6	5 783	...	...
OTHER FORMS OF ORGANIZATION . . . . .	...	...	...	...	...	...	...	...	...	...
SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS	5 376	8 188 337	411 126	8 191 218	72 928	2 186	3 106	2 098 089	2 270	6 090 248
INDIVIDUAL PROPRIETORSHIPS	1 121	491 668	16 377	334 479	3 761	1 093	621	138 041	500	353 627
PARTNERSHIPS	523	353 693	13 764	275 386	2 914	1 093	339	140 887	184	212 806
CORPORATIONS	3 716	7 334 188	380 617	7 575 191	66 196	...	2 140	1 818 912	1 576	5 515 276
COOPERATIVE ASSOCIATIONS	4	4 395	44	931	7	...	1	(D)	3	(D)
OTHER FORMS OF ORGANIZATION	12	4 393	324	5 231	50	...	5	(D)	7	(D)
ELECTRICAL APPLIANCES, TV, RADIO SETS	2 925	4 366 772	286 797	5 748 870	56 608	908	2 403	3 431 731	522	935 041
INDIVIDUAL PROPRIETORSHIPS	500	176 379	6 753	148 111	1 728	487	414	88 547	86	87 832
PARTNERSHIPS	199	122 055	6 066	129 903	1 452	421	163	88 665	36	33 390
CORPORATIONS	2 212	4 045 129	273 587	5 464 222	53 359	...	1 817	3 251 675	395	793 454
COOPERATIVE ASSOCIATIONS	14	23 209	391	6 634	69	...	9	2 844	5	20 365
OTHER FORMS OF ORGANIZATION . . . . .	...	...	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5A.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-UNITED STATES,
BY KIND OF BUSINESS-ContinuedTotal Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-
Establishments and Sales

Kind of business and legal form of organization	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ-ees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
KIND OF BUSINESS-Continued Electrical Goods-Continued										
ELECTRONIC PARTS, EQUIPMENT	3 950	2 543 830	151 064	3 212 730	31 848	1 935	3 002	1 053 691	948	1 490 139
INDIVIDUAL PROPRIETORSHIPS	1 008	392 731	14 991	318 046	3 590	993	683	102 188	325	290 543
PARTNERSHIPS	441	216 146	9 201	192 478	2 178	942	337	87 561	104	128 585
CORPORATIONS	2 487	1 876 785	122 972	2 625 033	25 509	...	1 974	821 501	513	1 055 284
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	(D)	6	(D)	1	(D)
OTHER FORMS OF ORGANIZATION	7	(D)	(D)	(D)	(D)	...	2	(D)	5	(D)
Hardware, Plumbing, Heating Equipment, Supplies										
HARDWARE	3 172	2 770 773	262 906	5 089 750	56 100	1 644	2 628	2 255 169	544	515 604
INDIVIDUAL PROPRIETORSHIPS	709	204 289	10 028	206 990	2 387	690	547	90 565	162	113 724
PARTNERSHIPS	442	233 541	13 241	279 611	3 232	954	345	(D)	97	(D)
CORPORATIONS	1 997	2 253 416	235 938	4 524 899	49 644	...	1 715	1 951 381	282	302 035
COOPERATIVE ASSOCIATIONS	18	76 683	3 418	71 652	777	...	18	76 683	...	...
OTHER FORMS OF ORGANIZATION	6	2 844	281	6 598	60	...	3	(D)	3	(D)
PLUMBING AND HEATING EQUIPMENT, SUPPLIES	5 913	3 982 688	304 243	5 972 267	60 986	2 547	4 898	3 052 224	1 015	930 464
INDIVIDUAL PROPRIETORSHIPS	1 236	388 974	19 198	400 544	4 551	1 201	835	179 795	401	209 179
PARTNERSHIPS	644	337 239	18 340	360 403	4 147	1 346	456	(D)	148	(D)
CORPORATIONS	4 010	3 235 682	265 113	5 181 560	52 005	...	3 546	2 620 434	464	615 248
COOPERATIVE ASSOCIATIONS	9	5 513	487	9 401	81	...	9	5 513	...	...
OTHER FORMS OF ORGANIZATION	14	15 280	1 105	20 359	202	...	12	(D)	2	(D)
AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	2 400	1 159 347	97 586	2 095 386	18 980	1 338	1 966	612 256	434	547 091
INDIVIDUAL PROPRIETORSHIPS	765	188 786	11 985	248 179	2 670	756	613	74 705	152	114 081
PARTNERSHIPS	265	96 896	6 033	132 058	1 341	582	222	49 508	43	47 388
CORPORATIONS	1 366	871 723	79 432	1 712 525	14 938	...	1 127	486 101	239	385 622
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	...	2	(D)	...	...
OTHER FORMS OF ORGANIZATION	2	(D)	(D)	(D)	(D)	...	2	(D)	...	...
Machinery, Equipment, Supplies										
COMMERCIAL MACHINERY, EQUIPMENT	7 126	3 324 360	533 538	11 242 537	99 832	3 285	4 258	1 009 616	2 868	2 314 744
INDIVIDUAL PROPRIETORSHIPS	1 961	296 235	24 646	542 161	6 621	1 927	1 711	173 962	250	122 273
PARTNERSHIPS	667	135 525	13 859	291 128	3 473	1 358	632	115 930	35	19 595
CORPORATIONS	4 482	2 868 050	493 611	10 381 547	89 494	...	1 903	696 368	2 579	2 171 682
COOPERATIVE ASSOCIATIONS	5	(D)	(D)	(D)	(D)	...	4	(D)	1	(D)
OTHER FORMS OF ORGANIZATION	11	(D)	(D)	(D)	(D)	...	8	(D)	3	(D)
CONSTRUCTION MACHINERY, EQUIPMENT	2 436	2 705 548	232 757	4 588 813	42 406	618	2 143	2 006 390	293	699 158
INDIVIDUAL PROPRIETORSHIPS	292	66 414	4 725	92 599	1 057	279	241	45 762	51	20 652
PARTNERSHIPS	159	114 482	9 969	210 295	1 987	339	142	(D)	17	(D)
CORPORATIONS	1 971	2 518 025	217 752	4 280 145	39 291	...	1 747	1 855 164	224	662 861
COOPERATIVE ASSOCIATIONS	10	(D)	(D)	(D)	(D)	...	10	(D)	...	...
OTHER FORMS OF ORGANIZATION	4	(D)	(D)	(D)	(D)	...	3	(D)	1	(D)
INDUSTRIAL MACHINERY, EQUIPMENT	11 609	7 270 102	534 482	11 068 615	98 887	4 641	7 682	3 331 836	3 927	3 938 266
INDIVIDUAL PROPRIETORSHIPS	2 485	582 303	30 196	636 974	7 150	2 435	1 737	229 192	748	353 111
PARTNERSHIPS	1 041	427 455	23 770	501 439	5 415	2 206	818	239 405	223	188 050
CORPORATIONS	8 054	6 241 064	479 085	9 899 757	86 070	...	5 110	2 849 277	2 944	3 391 787
COOPERATIVE ASSOCIATIONS	17	15 456	1 046	22 959	189	...	13	11 785	4	3 671
OTHER FORMS OF ORGANIZATION	12	3 824	385	7 486	63	...	4	2 177	8	1 647
INDUSTRIAL SUPPLIES	7 938	5 032 237	356 884	7 067 503	69 417	3 596	6 180	2 562 050	1 758	2 470 187
INDIVIDUAL PROPRIETORSHIPS	1 809	374 544	23 612	498 365	6 020	1 765	1 472	204 237	337	170 307
PARTNERSHIPS	857	282 997	20 667	415 362	4 929	1 831	748	201 355	109	81 642
CORPORATIONS	5 242	4 354 602	311 058	6 126 398	58 198	...	3 934	2 144 966	1 308	2 209 636
COOPERATIVE ASSOCIATIONS	12	7 129	503	7 435	78	...	10	(D)	2	(D)
OTHER FORMS OF ORGANIZATION	18	12 965	1 044	19 943	192	...	16	(D)	2	(D)
FARM AND GARDEN MACHINERY, EQUIPMENT	1 606	2 219 796	111 818	2 209 637	21 006	792	1 300	740 783	306	1 479 013
INDIVIDUAL PROPRIETORSHIPS	392	85 611	5 288	108 780	1 414	383	351	67 717	41	17 894
PARTNERSHIPS	194	79 351	5 265	95 525	1 188	409	172	63 575	22	15 776
CORPORATIONS	982	2 016 049	99 454	1 966 138	17 983	...	753	579 521	229	1 436 528
COOPERATIVE ASSOCIATIONS	25	30 299	1 290	27 982	323	...	23	(D)	2	(D)
OTHER FORMS OF ORGANIZATION	13	8 486	521	11 212	98	...	1	(D)	12	(D)
PROFESSIONAL EQUIPMENT, SUPPLIES	4 881	2 280 519	270 302	5 387 529	54 647	2 078	3 663	1 339 817	1 218	940 702
INDIVIDUAL PROPRIETORSHIPS	1 053	161 507	13 289	283 586	3 547	1 022	980	124 433	73	37 074
PARTNERSHIPS	486	132 902	13 563	284 972	3 658	1 056	471	124 313	15	8 589
CORPORATIONS	3 170	1 935 005	235 512	4 653 491	45 448	...	2 197	1 085 609	973	849 396
COOPERATIVE ASSOCIATIONS	8	(D)	(D)	(D)	(D)	...	6	(D)	2	(D)
OTHER FORMS OF ORGANIZATION	164	(D)	(D)	(D)	(D)	...	9	(D)	155	(D)
SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	4 326	1 335 529	147 631	2 987 207	32 559	2 858	4 014	1 039 841	312	295 688
INDIVIDUAL PROPRIETORSHIPS	1 463	209 903	17 289	366 165	4 907	1 433	1 384	161 525	79	48 378
PARTNERSHIPS	671	151 834	14 140	299 952	3 691	1 425	646	(D)	25	(D)
CORPORATIONS	2 179	971 667	116 028	2 317 541	23 915	...	1 972	746 134	207	225 533
COOPERATIVE ASSOCIATIONS	8	1 963	153	3 231	37	...	7	(D)	1	(D)
OTHER FORMS OF ORGANIZATION	5	162	21	318	9	...	5	162	...	...
TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	1 701	1 572 354	86 898	1 933 641	16 932	709	1 387	616 475	314	955 879
INDIVIDUAL PROPRIETORSHIPS	401	121 026	5 162	110 525	1 243	393	316	52 004	85	69 022
PARTNERSHIPS	155	68 009	4 215	93 311	1 022	316	133	41 785	22	26 224
CORPORATIONS	1 139	1 381 684	77 265	1 724 470	14 605	...	932	521 051	207	860 633
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	...	2	(D)	...	...
OTHER FORMS OF ORGANIZATION	4	(D)	(D)	(D)	(D)	...	4	(D)	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5A.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—UNITED STATES,
BY KIND OF BUSINESS—ContinuedTotal Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—
Establishments and Sales

Kind of business and legal form of organization	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
KIND OF BUSINESS—Continued										
Metals, Minerals, (Except Petroleum Products, Scrap)										
COAL.	1 039	2 217 375	49 383	1 116 603	9 808	384	696	916 900	343	1 300 475
INDIVIDUAL PROPRIETORSHIPS.	190	73 595	1 793	47 507	588	186	164	30 275	26	43 320
PARTNERSHIPS.	92	55 884	1 994	42 243	545	198	79	(D)	13	(D)
CORPORATIONS.	746	2 006 227	44 347	1 003 013	8 517	...	445	781 156	301	1 225 071
COOPERATIVE ASSOCIATIONS.	2	(D)	(D)	(D)	(D)	(D)	2	(D)	...	(D)
OTHER FORMS OF ORGANIZATION.	9	(D)	(D)	(D)	(D)	(D)	6	(D)	3	(D)
IRON, STEEL, AND PRODUCTS										
INDIVIDUAL PROPRIETORSHIPS.	4 999	15 512 017	449 884	9 206 694	76 661	1 478	3 247	3 199 882	1 752	12 312 135
PARTNERSHIPS.	745	290 946	10 604	232 630	2 528	721	506	107 633	239	183 313
CORPORATIONS.	370	283 497	10 153	218 457	2 392	757	295	(D)	75	(D)
COOPERATIVE ASSOCIATIONS.	3 872	14 819 445	428 007	8 730 606	71 516	...	2 439	2 949 233	1 433	11 942 212
OTHER FORMS OF ORGANIZATION.	6	12 565	588	12 729	129	...	5	(D)	1	(D)
NONFERROUS METALS.	1 428	4 374 820	106 092	2 165 758	18 867	361	849	1 424 108	579	2 950 712
INDIVIDUAL PROPRIETORSHIPS.	199	85 235	2 648	60 078	740	204	154	38 580	45	46 655
PARTNERSHIPS.	72	49 394	2 475	48 606	618	157	61	37 963	11	11 431
CORPORATIONS.	1 147	4 179 124	100 701	2 052 097	17 471	...	634	1 347 565	513	2 831 559
COOPERATIVE ASSOCIATIONS.	2	(D)	(D)	(D)	(D)	(D)	...	(D)	2	(D)
OTHER FORMS OF ORGANIZATION.	8	(D)	(D)	(D)	(D)	(D)	...	(D)	8	(D)
Petroleum Bulk Stations, Terminals										
GASOLINE, KEROSENE, FUEL OILS.	29 623	19 877 454	629 191	12 442 865	134 612	7 789	...	...	29 623	19 877 454
INDIVIDUAL PROPRIETORSHIPS.	4 074	1 116 521	49 617	1 055 665	15 142	4 257	...	...	4 074	1 116 521
PARTNERSHIPS.	1 719	668 048	27 959	587 388	8 105	3 532	...	...	1 719	668 048
CORPORATIONS.	22 212	17 591 898	515 735	10 074 828	102 447	...	...	...	22 212	17 591 898
COOPERATIVE ASSOCIATIONS.	1 608	493 094	35 342	715 238	8 786	...	...	...	1 608	493 094
OTHER FORMS OF ORGANIZATION.	10	7 893	540	9 746	132	...	...	...	10	7 893
LIQUEFIED PETROLEUM (LP) GAS										
INDIVIDUAL PROPRIETORSHIPS.	801	253 358	20 220	437 216	4 754	196	...	...	801	253 358
PARTNERSHIPS.	81	12 346	1 138	29 044	374	79	...	...	81	12 346
CORPORATIONS.	52	9 444	681	17 716	238	117	...	...	52	9 444
COOPERATIVE ASSOCIATIONS.	615	221 893	17 473	369 540	3 917	...	...	...	615	221 893
OTHER FORMS OF ORGANIZATION.	53	9 675	928	20 916	225	...	...	...	53	9 675
Scrap, Waste Materials										
IRON, STEEL SCRAP.	5 047	1 843 850	144 021	3 080 914	38 717	4 733	4 948	1 706 125	99	137 725
INDIVIDUAL PROPRIETORSHIPS.	2 423	183 809	18 788	435 640	7 016	2 319	2 402	(D)	21	(D)
PARTNERSHIPS.	1 125	230 999	22 287	491 510	7 215	2 414	1 106	(D)	19	(D)
CORPORATIONS.	1 490	1 422 693	102 006	2 134 765	24 151	...	1 432	(D)	58	(D)
COOPERATIVE ASSOCIATIONS.	3	(D)	(D)	(D)	(D)	(D)	2	(D)	1	(D)
OTHER FORMS OF ORGANIZATION.	6	(D)	(D)	(D)	(D)	(D)	6	(D)	...	(D)
WASTE MATERIALS										
INDIVIDUAL PROPRIETORSHIPS.	4 595	1 237 130	114 377	2 495 245	34 932	4 335	4 543	1 192 189	52	83 941
PARTNERSHIPS.	1 923	193 938	17 695	419 352	6 683	1 906	1 914	(D)	9	(D)
CORPORATIONS.	1 079	225 592	20 176	460 793	7 243	2 429	1 073	(D)	6	(D)
COOPERATIVE ASSOCIATIONS.	1 583	853 148	77 194	1 629 488	21 050	...	1 546	(D)	37	(D)
OTHER FORMS OF ORGANIZATION.	5	(D)	(D)	(D)	(D)	(D)	5	(D)	...	(D)
Tobacco, Tobacco Products										
TOBACCO, TOBACCO PRODUCTS.	2 953	5 439 250	137 614	2 596 652	33 093	2 304	2 759	3 668 291	194	1 770 959
INDIVIDUAL PROPRIETORSHIPS.	929	653 113	15 838	309 410	4 487	905	921	(D)	8	(D)
PARTNERSHIPS.	642	784 621	18 222	360 937	5 070	1 399	632	(D)	10	(D)
CORPORATIONS.	1 367	3 982 965	102 975	1 913 743	23 388	...	1 191	(D)	176	(D)
COOPERATIVE ASSOCIATIONS.	8	15 138	470	8 541	99	...	8	15 138	...	(D)
OTHER FORMS OF ORGANIZATION.	7	3 413	109	4 021	49	...	7	3 413	...	(D)
Beer, Wine, Distilled Alcoholic Beverages										
BEER.	6 090	3 054 633	241 552	4 601 034	48 731	5 092	5 879	2 730 853	211	323 780
INDIVIDUAL PROPRIETORSHIPS.	2 678	688 433	42 215	815 815	10 273	2 634	2 637	670 637	41	17 796
PARTNERSHIPS.	1 262	528 933	33 590	646 708	7 718	2 458	1 244	(D)	18	(D)
CORPORATIONS.	2 134	1 826 968	164 865	3 122 773	30 567	...	1 987	1 532 816	147	294 152
COOPERATIVE ASSOCIATIONS.	3	(D)	(D)	(D)	(D)	(D)	3	(D)	...	(D)
OTHER FORMS OF ORGANIZATION.	13	(D)	(D)	(D)	(D)	(D)	8	(D)	5	(D)
WINES, DISTILLED SPIRITS										
INDIVIDUAL PROPRIETORSHIPS.	1 739	5 670 981	222 820	4 395 567	38 468	541	1 446	3 799 380	293	1 871 601
PARTNERSHIPS.	182	102 570	3 984	82 729	941	178	150	85 658	32	16 912
CORPORATIONS.	162	240 143	10 518	197 415	2 111	363	157	(D)	5	(D)
COOPERATIVE ASSOCIATIONS.	1 235	5 062 192	203 586	4 017 661	34 239	...	980	3 215 423	255	1 846 769
OTHER FORMS OF ORGANIZATION.	9	17 050	520	13 199	147	...	8	(D)	1	(D)
PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	151	249 026	4 212	84 563	1 030	...	151	249 026	...	(D)
FINE AND COARSE PAPER										
INDIVIDUAL PROPRIETORSHIPS.	479	880 037	76 736	1 501 177	14 424	100	471	834 930	8	45 107
PARTNERSHIPS.	52	9 139	757	15 180	195	54	52	9 139	...	(D)
CORPORATIONS.	17	(D)	(D)	(D)	(D)	(D)	17	(D)	...	(D)
COOPERATIVE ASSOCIATIONS.	409	862 561	75 243	1 472 142	14 071	...	401	817 454	8	45 107
OTHER FORMS OF ORGANIZATION.	1	(D)	(D)	(D)	(D)	(D)	1	(D)	...	(D)
PRINTING AND FINE PAPER										
INDIVIDUAL PROPRIETORSHIPS.	714	1 567 049	67 174	1 288 712	11 174	189	597	976 582	117	590 467
PARTNERSHIPS.	104	33 948	1 247	25 872	309	98	77	12 811	27	21 137
CORPORATIONS.	43	21 579	1 014	18 129	201	91	35	(D)	8	(D)
COOPERATIVE ASSOCIATIONS.	563	1 500 244	64 034	1 228 087	10 540	...	482	943 944	81	556 300
OTHER FORMS OF ORGANIZATION.	2	(D)	(D)	(D)	(D)	(D)	2	(D)	...	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5A.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY KIND OF BUSINESS-Continued

Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

Kind of business and legal form of organization	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ-ees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
KIND OF BUSINESS-Continued										
Paper, Paper Products, Except Wallpaper-Continued										
COARSE PAPER AND PAPER PRODUCTS	2 954	3 257 269	149 833	2 991 949	28 917	1 401	2 270	1 201 890	684	2 055 379
INDIVIDUAL PROPRIETORSHIPS	651	164 311	8 100	168 220	2 305	646	573	105 079	78	59 232
PARTNERSHIPS	341	174 886	10 635	212 923	2 447	755	309	(D)	32	(D)
CORPORATIONS	1 954	2 913 478	130 881	2 607 285	24 134	...	1 382	954 063	572	1 959 415
COOPERATIVE ASSOCIATIONS	4	2 123	103	1 381	15	...	4	2 123	...	...
OTHER FORMS OF ORGANIZATION	4	2 471	114	2 140	16	...	2	(D)	2	(D)
STATIONERY, OFFICE SUPPLIES	2 365	954 471	115 362	2 509 233	25 213	1 180	1 844	550 702	521	403 769
INDIVIDUAL PROPRIETORSHIPS	651	95 295	8 420	184 768	2 522	631	605	67 898	46	27 397
PARTNERSHIPS	260	71 762	6 839	139 073	1 812	549	250	(D)	10	(D)
CORPORATIONS	1 447	783 013	99 655	2 173 498	20 779	...	983	427 811	464	355 202
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	...	5	(D)	1	(D)
OTHER FORMS OF ORGANIZATION . . . . .	...	(D)	(D)	(D)	(D)	...	...	...	...	(D)
Furniture, Home Furnishings										
FURNITURE--HOUSEHOLD, OFFICE	2 848	1 506 239	115 388	2 291 918	23 339	1 539	2 045	745 421	803	760 818
INDIVIDUAL PROPRIETORSHIPS	789	212 600	8 954	195 481	2 414	777	545	69 931	244	142 669
PARTNERSHIPS	353	183 540	11 128	214 977	2 339	762	276	(D)	77	(D)
CORPORATIONS	1 697	1 089 721	94 770	1 870 789	18 495	...	1 222	589 944	475	499 777
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	...	...	...	4	(D)
OTHER FORMS OF ORGANIZATION	5	(D)	(D)	(D)	(D)	...	2	(D)	3	(D)
HOME FURNISHINGS, FLOOR COVERINGS	4 098	3 308 003	212 809	4 503 636	45 738	2 160	3 314	1 764 652	784	1 543 351
INDIVIDUAL PROPRIETORSHIPS	995	220 200	11 772	263 690	3 312	986	844	119 482	151	100 718
PARTNERSHIPS	545	270 743	11 946	252 161	3 116	1 174	466	(D)	79	(D)
CORPORATIONS	2 552	2 810 736	188 781	3 980 505	39 237	...	1 999	1 438 030	553	1 372 706
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	...	4	(D)	...	...
OTHER FORMS OF ORGANIZATION	2	(D)	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lumber, Construction Materials										
LUMBER, MILLWORK	5 785	5 301 248	278 698	5 826 898	59 968	2 853	4 996	4 220 096	789	1 081 152
INDIVIDUAL PROPRIETORSHIPS	1 361	529 514	17 491	417 754	5 147	1 300	1 165	362 290	196	167 224
PARTNERSHIPS	745	549 088	18 428	413 045	4 836	1 553	654	422 376	91	126 712
CORPORATIONS	3 651	4 175 492	240 898	4 960 014	49 610	...	3 153	3 392 658	498	782 834
COOPERATIVE ASSOCIATIONS	21	(D)	(D)	(D)	(D)	...	18	(D)	3	(D)
OTHER FORMS OF ORGANIZATION	7	(D)	(D)	(D)	(D)	(D)	5	(D)	1	(D)
CONSTRUCTION MATERIALS	5 904	5 249 883	312 116	6 828 152	66 916	2 294	4 467	2 051 431	1 437	3 198 452
INDIVIDUAL PROPRIETORSHIPS	1 203	268 317	15 625	384 708	4 517	1 161	1 001	153 554	202	114 763
PARTNERSHIPS	532	204 985	12 684	291 413	3 300	1 133	467	156 650	65	48 335
CORPORATIONS	4 131	4 731 717	281 129	6 087 756	58 544	...	2 964	1 697 685	1 167	3 034 032
COOPERATIVE ASSOCIATIONS	34	(D)	(D)	(D)	(D)	...	31	(D)	3	1 322
OTHER FORMS OF ORGANIZATION	4	(D)	(D)	(D)	(D)	(D)	4	(D)	...	...
Other Miscellaneous Products										
AMUSEMENT, SPORTING GOODS	3 899	2 698 576	179 002	3 547 054	37 708	2 195	3 257	1 354 231	642	1 344 345
INDIVIDUAL PROPRIETORSHIPS	1 087	267 477	12 078	262 711	3 474	1 054	936	134 825	151	132 652
PARTNERSHIPS	545	246 224	12 100	258 014	3 238	1 141	462	150 686	83	95 538
CORPORATIONS	2 243	2 172 431	153 222	2 995 027	30 672	...	1 839	1 056 906	404	1 115 525
COOPERATIVE ASSOCIATIONS	20	(D)	(D)	(D)	(D)	(D)	17	(D)	3	(D)
OTHER FORMS OF ORGANIZATION	4	(D)	(D)	(D)	(D)	(D)	3	(D)	1	(D)
BOOKS, MAGAZINES, NEWSPAPERS	2 164	1 243 691	110 964	2 236 619	27 662	1 404	1 750	839 866	414	403 825
INDIVIDUAL PROPRIETORSHIPS	950	169 103	13 278	277 708	4 850	924	866	138 845	84	30 258
PARTNERSHIPS	249	127 092	12 477	244 581	3 626	480	231	157 318	18	110 126
CORPORATIONS	953	935 588	83 969	1 688 276	18 857	...	643	571 377	310	364 211
COOPERATIVE ASSOCIATIONS	4	10 201	1 169	23 997	297	...	4	10 201	...	...
OTHER FORMS OF ORGANIZATION	8	1 707	71	2 057	32	...	5	(D)	2	(D)
FARM SUPPLIES	3 436	2 886 811	125 750	2 576 351	30 341	1 874	2 385	1 703 941	1 051	1 182 870
INDIVIDUAL PROPRIETORSHIPS	914	267 444	9 675	217 096	3 108	898	714	157 318	200	110 126
PARTNERSHIPS	471	295 721	11 487	247 684	3 250	976	348	176 450	123	119 271
CORPORATIONS	1 864	2 049 442	92 286	1 878 089	20 963	...	1 183	1 166 133	681	883 309
COOPERATIVE ASSOCIATIONS	182	272 878	12 215	231 406	2 991	...	138	(D)	44	(D)
OTHER FORMS OF ORGANIZATION	5	1 326	87	2 076	29	...	2	(D)	3	(D)
JEWELRY	2 840	1 033 829	85 626	1 727 072	17 882	1 996	2 644	847 967	196	185 862
INDIVIDUAL PROPRIETORSHIPS	930	147 244	8 708	181 301	2 408	916	379	127 470	51	19 774
PARTNERSHIPS	497	177 880	9 000	183 858	2 292	1 080	481	159 148	16	18 732
CORPORATIONS	1 409	704 927	67 675	1 357 049	13 144	...	1 280	558 851	129	146 076
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	2	(D)	...	...
OTHER FORMS OF ORGANIZATION	2	(D)	(D)	(D)	(D)	(D)	2	(D)	...	(D)
PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS	4 723	3 771 351	127 973	2 682 603	28 305	3 288	4 225	2 403 504	498	1 367 847
INDIVIDUAL PROPRIETORSHIPS	2 130	522 466	18 441	419 424	5 652	2 154	1 983	388 248	197	134 218
PARTNERSHIPS	555	192 670	8 055	181 292	2 399	1 134	323	169 014	32	23 556
CORPORATIONS	1 888	2 850 160	91 388	1 871 428	18 112	...	1 626	1 651 238	262	1 198 922
COOPERATIVE ASSOCIATIONS	91	202 952	10 010	208 887	2 119	...	86	(D)	5	(D)
OTHER FORMS OF ORGANIZATION	9	3 103	79	1 572	23	...	7	(D)	2	(D)
GIFTS, ART GOODS, GREETING CARDS	1 377	516 812	35 365	822 170	10 375	945	1 150	248 268	228	268 544
INDIVIDUAL PROPRIETORSHIPS	502	80 630	5 263	123 592	1 756	486	412	40 643	90	39 987
PARTNERSHIPS	227	58 001	3 301	77 535	1 104	459	192	(D)	35	(D)
CORPORATIONS	642	377 499	26 746	619 938	7 500	...	541	164 838	101	212 661
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	4	(D)	...	...
OTHER FORMS OF ORGANIZATION	2	(D)	(D)	(D)	(D)	(D)	1	(D)	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5A.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—UNITED STATES,
BY KIND OF BUSINESS—ContinuedTotal Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—
Establishments and Sales

Kind of business and legal form of organization	Total						Merchant wholesalers		Other operating types	
	Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ-ees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
KIND OF BUSINESS—Continued										
Other Miscellaneous Products—Continued										
FLOWERS, BULBS, PLANTS.	1 201	385 733	33 383	731 651	9 154	857	903	202 051	298	183 682
INDIVIDUAL PROPRIETORSHIPS.	451	57 074	4 858	115 303	1 745	439	375	36 991	76	20 083
PARTNERSHIPS.	189	51 817	3 928	94 875	1 354	418	142	26 954	47	24 863
CORPORATIONS.	550	272 429	24 268	517 205	6 004	...	380	136 084	170	136 345
COOPERATIVE ASSOCIATIONS.	10	(D)	(D)	(D)	(D)	...	5	(D)	5	2 391
OTHER FORMS OF ORGANIZATION.	1	(D)	(D)	(D)	(D)	(D)	1	(D)	...	...
OTHER PRODUCTS.										
INDIVIDUAL PROPRIETORSHIPS.	11 368	9 508 904	320 652	6 679 293	76 865	7 097	8 100	4 148 544	3 268	5 360 360
PARTNERSHIPS.	3 986	1 163 099	36 210	837 209	11 914	3 989	2 901	388 872	1 085	774 227
CORPORATIONS.	1 459	1 118 790	28 468	617 129	9 406	3 108	1 110	496 767	349	622 023
COOPERATIVE ASSOCIATIONS.	5 870	7 166 888	252 846	5 150 552	54 681	...	4 062	3 239 119	1 808	3 927 769
OTHER FORMS OF ORGANIZATION.	36	40 027	1 374	29 593	367	...	17	(D)	19	(D)
	17	20 100	1 754	44 810	497	...	10	(D)	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS
Establishments and Sales

SIC code	Type of operation and kind of business	Total, all forms of organization			Individual proprietorships			Partnerships			Corporations			Other forms of organization		
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)
	MERCHANT WHOLESALERS, TOTAL.....	189 728	121 661 229	59 535	11 605 389	28 613	12 976 674	99 614	92 629 235	1 966	4 449 931					
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT WHOLESALERS.....	20 823	7 098 422	6 870	1 007 536	3 652	802 864	10 236	5 252 904	65	35 118					
5012	NEW AND USED MOTOR VEHICLE DISTRIBUTORS.....	2 963	2 291 354	1 031	258 066	425	196 728	1 911	2 379 844	29	96 414					
	TRUCK, TRACTOR (ROAD-TYPE) DEALERS.....	1 293	1 454 989	528	142 970	197	176 962	290	1 328 170	11	84 010					
5013	TRUCK, TRACTOR (ROAD-TYPE) DEALERS.....	1 670	1 836 365	503	115 070	228	81 444	936	1 229 687	4	30 013					
	AUTOMOTIVE EQUIPMENT WHOLESALERS.....	16 111	4 154 170	5 225	637 791	2 913	543 089	7 919	2 943 237	54	30 013					
	AUTOMOTIVE GLASS JOBBERS.....	190	32 279	88	9 022	45	6 550	57	16 707	***	***					
	NEW AUTOMOTIVE PARTS, ACCESSORIES JOBBERS.....	14 108	3 854 533	4 220	546 748	2 501	490 475	7 337	2 788 101	50	29 209					
	USED AUTOMOTIVE PARTS, ACCESSORIES JOBBERS.....	1 476	182 872	778	59 876	325	176 962	370	85 713	3	12 404					
5014	GARAGE EQUIPMENT, TOOLS DISTRIBUTORS.....	1 337	84 486	139	22 145	42	176 962	155	52 756	1	12 404					
	TIRE, TUBE WHOLESALERS.....	1 749	652 998	614	111 679	314	176 962	814	441 174	7	12 404					
502	DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS.....	7 097	4 640 771	1 534	255 627	766	318 297	4 753	3 965 490	44	101 357					
5022	DRUGS, CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS.....	3 042	2 827 082	717	154 096	385	196 728	1 911	2 379 844	29	96 414					
	GENERAL-LINE DRUG WHOLESALERS.....	3 11	1 444 133	4	14 187	6	176 962	290	1 328 170	11	84 010					
5028	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS.....	2 731	1 382 949	713	139 009	379	176 962	1 221	1 328 170	11	84 010					
5029	PAINT, VARNISH WHOLESALERS.....	1 250	1 318 078	327	37 347	149	176 962	768	1 328 170	18	12 404					
	OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS.....	2 805	1 495 611	490	64 184	232	176 962	2 074	1 328 170	9	12 404					
503	DRY GOODS, APPAREL WHOLESALERS.....	9 199	5 900 867	2 103	414 203	1 489	696 236	5 569	4 751 249	38	39 179					
5032	DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS.....	4 410	3 368 771	930	153 817	643	338 547	2 811	2 828 667	26	7 540					
	GENERAL-LINE DRY GOODS WHOLESALERS.....	1 05	153 203	15	7 323	23	26 770	297	119 110	***	***					
	PIECE GOODS WHOLESALERS.....	1 926	1 269 673	367	100 266	256	129 902	1 287	1 035 353	19	2 972					
	NOTIONS WHOLESALERS.....	912	252 819	302	41 041	161	129 902	447	169 925	2	12 404					
	PIECE GOODS CONVERTERS.....	682	1 296 634	503	23 004	69	129 902	558	1 188 653	2	12 404					
	OTHER SPECIALTY-LINE DRY GOODS WHOLESALERS.....	785	396 442	193	22 183	134	129 902	455	315 646	3	12 404					
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS.....	4 173	2 117 944	1 056	189 630	735	318 297	2 371	1 586 561	11	101 357					
	MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHOLESALERS.....	4 462	370 483	95	20 918	92	296 447	273	296 447	2	12 404					
	MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS.....	1 025	482 502	264	44 454	181	129 902	577	348 329	3	12 404					
	WOMEN'S, CHILDREN'S CLOTHING, ACCESSORIES WHOLESALERS.....	1 373	749 729	311	53 224	225	32 132	834	595 293	3	12 404					
	HOSIERY, UNDERWEAR WHOLESALERS.....	518	249 242	148	29 631	86	32 132	284	187 479	***	***					
	DRESSED FUR, FUR CLOTHING WHOLESALERS.....	280	96 534	84	18 034	47	32 132	157	56 270	2	12 404					
	MILLINERY, MILLINERY SUPPLIES DISTRIBUTORS.....	325	96 534	103	12 209	62	18 007	157	65 695	1	12 404					
5039	WORK CLOTHING WHOLESALERS.....	180	73 215	51	11 160	42	18 007	387	44 048	***	***					
	FOOTWEAR WHOLESALERS.....	616	414 152	117	30 756	111	18 007	387	325 821	1	12 404					
504	GROCERIES AND RELATED PRODUCTS WHOLESALERS.....	30 022	25 200 909	12 945	3 152 584	5 607	3 587 550	10 819	16 234 637	651	2 226 138					
5042	GENERAL-LINE GROCERY WHOLESALERS.....	2 253	8 428 482	178	170 822	316	610 495	1 603	6 060 403	156	1 586 762					
	VOLUNTARY GROUP GROCERY WHOLESALERS.....	671	5 235 095	36	34 520	55	191 928	443	5 439 805	139	1 569 842					
	CASH-CARRY FOOD DEPOT.....	371	189 732	37	9 164	22	8 232	299	162 157	13	10 179					
5043	OTHER GENERAL-LINE GROCERY WHOLESALERS.....	1 209	3 002 655	105	127 138	239	410 335	861	2 438 441	4	6 741					
5044	DAIRY PRODUCTS DISTRIBUTORS.....	3 067	1 934 067	1 389	245 689	368	214 859	1 060	1 086 828	250	407 081					
5045	POULTRY, POULTRY PRODUCTS DISTRIBUTORS.....	2 082	1 462 340	1 041	314 814	413	281 827	602	845 836	26	19 863					
5046	CONFECTIONERY WHOLESALERS.....	2 113	747 267	1 168	231 518	390	149 082	544	362 292	11	4 375					
5047	FISH, SEAFOOD DISTRIBUTORS.....	1 591	621 635	1 031	126 844	374	149 082	506	359 312	20	506					
5048	MEAT, MEAT PRODUCTS WHOLESALERS.....	4 459	3 878 992	2 108	723 035	964	610 495	1 381	2 441 689	6	98 733					
	FRESH MEAT, VEGETABLE WHOLESALERS.....	6 291	3 092 438	2 936	708 734	1 512	819 541	1 719	1 465 430	124	98 733					
5049	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS.....	8 166	5 035 688	3 434	631 128	1 270	678 057	3 404	3 632 847	58	93 656					
	RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES.....	948	749 342	314	68 083	149	117 596	474	589 045	11	11 618					
	BREAD, BAKERY GOODS DISTRIBUTORS.....	846	710 371	522	68 728	149	117 596	474	589 045	11	11 618					
	CANNED FOODS WHOLESALERS.....	1 006	130 379	276	81 271	113	103 504	230	548 206	3	2 337					
	FLOUR DISTRIBUTORS.....	196	130 379	52	81 271	113	103 504	230	548 206	3	2 337					
	FROZEN FOODS DISTRIBUTORS.....	1 128	845 743	356	95 872	152	22 637	105	83 984	4	3 898					
	SOFT DRINKS DISTRIBUTORS.....	1 179	192 577	734	65 872	182	87 039	105	83 984	4	3 898					
	SUGAR DISTRIBUTORS.....	81	122 990	32	92 849	182	35 465	238	93 762	3	324					
	OTHER.....	2 762	2 004 503	1 148	221 846	457	176 962	1 135	1 435 802	22	12 404					

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5B.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Con.

Establishments and Sales

SIC code	Type of operation and kind of business	Total, all forms of organization		Individual proprietorships		Partnerships		Corporations		Other forms of organization	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
505	MERCHANT WHOLESALERS—CONTINUED	4 195	9 593 808	1 315	760 794	758	1 176 350	1 759	6 788 325	363	868 339
		492	2 199 826	135	191 739	123	135	215	1 576 358	19	19
		1 693	5 072 618	384	186 976	250	250 138	779	3 869 927	280	765 577
		1 635	7 758 862	353	274 874	147	200 468	108	1 099 988	27	22 777
		1 375	1 562 502	443	107 205	238	83 826	657	294 549	37	4 635
		524	4 417 976	145	34 966	107	21 378	105	313 459	11	11 492
		254	368 124	93	19 741	45	25 035	137	308 840	7	5 358
		214	417 428	160	30 703	61	70 229	150	315 204	12	1 292
		383									
		9 488	7 928 191	1 905	348 607	906	367 547	6 748	7 160 720	29	51 317
506	ELECTRICAL GOODS DISTRIBUTORS.	977	1 344 680	87	19 831	67	50 434	817	1 268 632	6	5 783
		282	494 445	23	7 845	21	17 736	232	463 081	6	5 783
		693	2 050 235	65	11 986	46	32 698	584	805 581	...	...
		3 106	8 089 089	621	138 041	339	140 887	2 140	1 818 912	6	249
		2 409	1 693 591	453	110 710	254	123 288	1 686	1 459 344	6	249
		697	4 404 478	168	27 331	75	17 599	454	359 568	...	...
		2 403	3 431 731	414	88 547	153	88 665	1 817	3 451 675	...	...
		5 002	1 053 691	613	102 188	337	87 561	1 974	821 501	8	42 441
		9 492	5 919 649	1 995	345 065	1 063	416 008	6 388	5 057 916	46	100 660
		2 628	2 255 169	547	90 565	343	38 210	1 715	1 951 361	21	101
507	HARDWARE: PLUMBING, HEATING EQUIPMENT, SUPPLIES WHOLESALERS.	4 258	1 532 779	6	10 774	32	38 210	1 715	1 951 361	21	101
		2 203	3 722 390	541	80 391	322	38 210	1 715	1 951 361	21	101
		4 898	3 052 424	535	179 795	496	60 843	1 328	2 620 434	21	101
		1 194	481 706	240	45 086	105	6 980	845	396 842	4	...
		295	93 269	62	8 534	28	124 269	1 577	1 361 357	...	...
		2 223	1 584 566	177	90 337	242	61 117	1 924	1 361 357	...	...
		1 886	892 663	137	75 118	12	49 508	6	486 101	4	11 078
		1 966	612 236	613	74 705	222	49 508	1 127	486 101	6	11 078
		30 627	12 646 808	8 192	1 058 832	3 762	1 016 331	18 548	10 478 090	125	93 555
		4 258	1 002 616	1 711	172 952	332	115 930	1 903	201 831	12	23 256
508	MACHINERY EQUIPMENT, SUPPLIES DISTRIBUTORS.	1 471	322 887	160	20 333	97	40 843	236	101 942	5	...
		1 469	151 895	160	20 333	97	40 843	236	101 942	5	...
		1 469	441 033	494	20 333	198	13 205	773	304 817	3	...
		369	119 101	122	47 119	55	13 205	190	88 778	...	...
		2 143	2 006 390	241	45 762	142	13 205	1 747	1 855 164	13	...
		7 682	3 331 836	1 737	229 192	818	239 405	5 110	2 849 277	17	13 962
		492	229 277	127	59 699	44	75 134	314	178 541	7	...
		2 362	873 558	531	71 882	270	75 134	1 560	723 832	5	2 510
		1 098	509 439	247	34 131	141	37 778	1 708	429 762	...	...
		1 444	980 323	166	21 577	120	12 599	233	94 443	...	...
5082	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS.	1 364	120 697	93	13 655	38	12 599	1 137	501 731	...	...
		1 918	618 542	573	58 248	205	56 957	1 137	501 731	...	...
		6 180	2 562 050	1 472	204 237	748	201 355	3 934	2 144 966	26	11 492
		240	94 865	46	5 730	23	6 543	168	78 054	3	...
		596	243 794	68	10 627	45	6 543	482	221 733	1	...
		296	111 156	53	7 354	23	6 543	212	97 259	...	...
		134	85 445	20	5 549	23	6 543	91	71 982	...	...
		399	340 113	56	9 306	31	10 861	304	317 401	...	...
		1 214	295 328	368	45 342	173	31 790	668	217 571	5	625
		292	76 503	120	12 863	76	106 422	95	46 358	1	...
5083	FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS.	3 009	1 314 646	741	106 466	346	106 422	1 914	1 094 608	8	7 150
		1 300	740 783	351	67 717	172	63 575	753	579 521	24	29 970
		1 007	598 226	262	52 183	134	479 945	594	479 945	17	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5B.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Con.

SIC code	Type of operation and kind of business	Total, all forms of organization			Individual proprietorships			Partnerships		Corporations		Other forms of organization	
		Estab-lish-ments (number)	Sales (\$1,000)	Etab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
5086	MERCHANT WHOLESALERS—CONTINUED	3 663	1 339 817	980	124 433	471	124 313	2 197	1 085 609	15	5 462		
		521	166 698	139	15 808	97	16 238	315	134 552	...	...		...
		181	41 155	58	13 201	52	13 201	100	20 356	1	...		...
		368	175 216	113	15 302	52	15 302	199	136 443	1	...		...
		1 077	503 226	251	37 806	131	37 912	199	429 915	4	1 593		...
		896	179 824	235	27 601	132	23 517	522	127 521	7	1 125		...
		131	115 696	24	4 437	10	2 554	97	108 705	...	...		...
		489	158 002	160	22 198	54	10 037	273	124 037	2	...		...
		4 014	1 039 841	1 384	161 525	646	161 525	1 972	746 134	12	...		...
		988	219 139	364	41 856	187	37 220	447	140 063	...	...		...
5087	SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES...	1 005	153 059	133	38 244	131	38 244	441	129 726	3	...		...
		378	207 469	105	18 761	58	15 042	194	170 709	2	...		...
		281	102 510	61	13 866	76	13 866	194	73 370	3	...		...
		825	97 988	311	10 562	56	10 562	163	72 635	1	...		...
		1 387	219 676	311	38 236	118	38 236	393	159 631	3	...		...
		674	616 475	316	52 004	133	41 785	932	521 051	6	1 635		...
		574	302 360	146	24 037	61	22 905	462	259 157	5	...		...
		139	231 655	146	25 446	66	22 905	362	183 304	...	...		...
		...	82 460	24	2 461	6	...	108	78 590	...	...		...
	
5091	METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP) DISTRS...	4 792	5 540 890	824	176 488	435	197 105	3 518	5 077 954	15	89 343		...
		696	916 900	164	30 275	79	164 314	445	781 156	8	...		...
		573	844 862	135	24 907	68	24 907	364	720 962	6	...		...
		123	72 038	29	5 353	11	60 194	81	60 194	2	...		...
		3 247	3 199 882	506	107 633	295	37 963	2 439	2 949 233	7	...		...
		849	1 424 108	154	38 580	61	37 963	634	1 347 565	...	...		...
		146	270 681	24	10 618	7	2 551	115	257 512	...	...		...
		290	322 216	40	7 936	24	7 461	...	306 819	...	...		...
		413	831 211	90	20 026	30	27 951	293	783 234	...	...		...
	
5093	SCRAP, WASTE MATERIALS DEALERS...	9 491	2 898 314	4 316	367 166	2 179	443 899	2 978	2 079 979	18	7 270		...
		4 948	1 706 125	2 402	175 534	1 106	165 314	1 432	1 306 159	8	...		...
		2 781	1 054 798	1 145	98 202	679	788 285	952	788 285	5	2 997		...
		2 167	651 327	1 257	77 332	427	165 314	480	517 874	3	...		...
		4 543	1 192 189	1 914	191 632	1 073	165 314	1 546	773 820	10	...		...
		1 117	384 215	459	65 015	300	165 314	355	227 499	3	...		...
		1 056	235 126	406	30 624	263	164 473	386	164 473	1	...		...
		983	309 369	337	38 300	231	213 767	414	213 767	1	...		...
		1 367	263 479	712	57 693	279	37 490	391	168 081	5	215		...
	
5094 5095	TOBACCO, WINE, DISTILLED ALCOHOLIC BEVERAGE WHOLESALERS...	2 759	3 668 291	921	648 796	632	756 295	1 191	4 748 239	15	18 551		...
		7 325	6 530 233	2 787	756 295	1 401	760 415	2 967	4 748 239	170	265 284		...
		5 879	2 730 853	2 637	670 637	1 244	760 415	1 987	1 532 816	11	...		...
		1 446	3 799 380	150	85 658	157	236 677	159	3 215 423	159	...		...
		1 289	3 538 503	149	...	156	236 677	7	3 205 505	11	...		...
		157	260 877	1	(D)	1	...	...	9 918	148	...		...
	
	
	
	
5096	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) WHOLESALERS...	5 182	3 564 104	1 307	194 927	611	214 820	3 248	3 143 272	16	11 085		...
		471	834 930	52	9 139	17	...	401	817 454	1	...		...
		597	976 582	77	12 811	35	...	482	943 944	3	...		...
		538	730 689	72	11 419	31	...	433	700 677	2	...		...
		59	245 893	5	1 392	4	...	49	243 267	1	...		...
		2 270	1 201 890	573	105 079	309	...	1 382	954 063	1
		1 844	1 550 702	605	67 898	250	...	983	427 811	6
	
	
	

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(X) Item not applicable.

(NA) Not available.

Table 5B.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Con.

Establishments and Sales

SIC code	Type of operation and kind of business	Total, all forms of organization		Individual proprietorships		Partnerships		Corporations		Other forms of organization	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
5097	MERCHANT WHOLESALERS-CONTINUED										
	FURNITURE, HOME FURNISHINGS WHOLESALERS.	5 359	2 510 073	1 369	189 413	742	286 387	3 221	2 027 974	7	6 299
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS.	2 045	745 421	545	69 931	276	(D)	1 222	589 944	2	42 772
	HOUSEHOLD FURNITURE WHOLESALERS.	1 018	383 994	262	30 680	134	(D)	621	308 440	1	4 261
	OFFICE, BUSINESS FURNITURE DISTRIBUTORS.	1 027	361 427	283	39 251	142	(D)	601	281 504	1	(D)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS.	3 314	1 764 652	844	119 482	466	(D)	1 999	1 438 030	5	(D)
	CHINA, GLASSWARE, CROCKERY WHOLESALERS.	412	168 856	120	12 242	59	17 367	233	139 247	...	...
	CURTAIN, DRAPERY WHOLESALERS.	262	95 392	93	9 647	38	9 275	131	76 470	...	...
	HOUSEHOLD LINENS, DOMESTICS WHOLESALERS.	282	182 111	61	11 468	69	49 126	152	121 517	...	...
	FLOOR COVERING WHOLESALERS.	934	772 772	150	35 188	98	(D)	1 011	673 699	1	(D)
	OTHER HOME FURNISHINGS WHOLESALERS.	1 424	545 521	420	50 937	202	(D)	798	427 097	4	(D)
5098	LUMBER, CONSTRUCTION MATERIALS DISTRIBUTORS.	9 463	6 271 527	2 166	515 844	1 121	579 026	6 116	5 090 343	59	86 314
	LUMBER, MILLWORK WHOLESALERS.	4 996	4 220 096	1 165	362 290	654	422 376	3 153	3 392 658	24	42 772
	LUMBER WHOLESALERS WITHOUT YARDS.	1 579	1 299 010	520	206 220	243	197 995	809	890 534	7	4 261
	LUMBER WHOLESALERS WITH YARDS.	1 631	1 588 043	302	92 420	214	130 756	1 109	1 340 292	6	24 575
	PLYWOOD WHOLESALERS.	592	680 023	75	30 259	49	43 787	464	601 278	4	4 699
	MILLWORK JOBBERS.	1 194	653 020	268	33 391	148	49 838	771	560 554	7	9 237
	CONSTRUCTION MATERIALS DISTRIBUTORS.	4 467	2 051 431	1 001	153 554	467	156 650	2 964	1 697 685	35	43 542
	BRICK, TILE DISTRIBUTORS.	650	248 776	113	19 334	81	(D)	454	244 558	2	(D)
	CEMENT, LIME, PLASTER WHOLESALERS.	186	95 032	45	6 905	9	8 238	132	79 889	...	...
	GLASS (FLAT, BRICK) DISTRIBUTORS.	584	249 370	130	17 212	75	(D)	374	212 639	...	...
	ROOFING, SIDING, INSULATION MATERIALS DISTRIBUTORS.	925	559 647	118	30 455	71	29 619	720	477 313	16	22 260
	SAND, GRAVEL, CRUSHED STONE DISTRIBUTORS.	381	83 407	173	14 810	58	(D)	149	59 466	1	17 645
5099	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS.	1 741	769 644	422	64 838	173	63 341	1 135	623 820	11	17 645
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS.	3 257	1 354 231	936	134 825	462	150 686	1 839	1 056 906	20	11 814
	CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS.	776	387 700	151	25 791	68	(D)	543	331 874	14	(D)
	SPORTING GOODS WHOLESALERS.	948	396 599	254	34 944	125	(D)	528	325 116	1	(D)
	TOYS, GAMES, FIREWORKS WHOLESALERS.	1 047	439 786	324	56 114	184	(D)	538	306 527	1	(D)
	OTHER RECREATION GOODS WHOLESALERS.	1 486	130 146	167	17 976	85	(D)	230	93 389	4	(D)
	BOOK, MAGAZINE, NEWSPAPER WHOLESALERS.	1 750	839 866	866	138 845	231	(D)	643	571 377	10	(D)
	FARM SUPPLIES WHOLESALERS.	2 385	1 703 941	714	157 318	348	176 450	1 183	1 166 133	140	204 040
	FERTILIZERS, AGRICULTURAL CHEMICALS WHOLESALERS.	899	691 364	353	94 259	143	83 392	376	419 686	47	94 247
	SEED WHOLESALERS.	864	466 236	159	19 551	88	373 322	383	373 322	34	34 228
	OTHER FARM SUPPLIES WHOLESALERS.	494	399 642	97	22 336	60	34 997	311	314 141	26	28 168
	JEWELRY WHOLESALERS.	328	146 479	125	21 172	57	18 926	113	58 984	33	47 397
	GENERAL-LINE JEWELRY WHOLESALERS.	2 644	847 967	879	127 470	481	(D)	1 280	558 851	4	(D)
	CLOTHING, CLOTHES WHOLESALERS.	534	169 572	202	26 399	89	(D)	242	123 286	1	(D)
	CLOTHING, HATS WHOLESALERS.	290	116 474	86	11 475	52	17 607	152	87 392	...	...
	PRECIOUS STONES, JEWELERS' METALS DISTRIBUTORS.	575	153 101	194	23 539	96	(D)	266	104 080	...	...
	WATCH, WATER, JEWELERS' TOOLS DISTRIBUTORS.	235	284 967	206	43 414	138	(D)	330	163 736	1	(D)
	OTHER JEWELRY WHOLESALERS.	353	42 123	83	9 170	41	(D)	110	24 588	1	(D)
	PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS).	4 225	2 403 504	1 983	388 248	523	169 014	1 626	1 631 238	93	195 004
	LIQUEFIED PETROLEUM (L.P.) GAS DISTRIBUTORS.	282	120 353	68	7 894	23	(D)	188	108 551	3	(D)
	OTHER PETROLEUM PRODUCTS DISTRIBUTORS.	3 943	2 283 153	1 915	380 354	500	(D)	1 438	1 542 687	90	(D)
	GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS.	1 150	288 128	412	40 643	192	33 537	541	164 838	5	(D)
	GREETING CARDS WHOLESALERS.	827	187 128	305	29 952	138	(D)	381	117 599	3	37
	FLOWERS, BULBS, PLANTS WHOLESALERS.	903	202 051	107	10 691	54	(D)	160	47 239	2	(D)
	CUT FLOWERS, POTTED PLANTS WHOLESALERS.	722	169 115	375	36 991	142	26 954	380	136 084	6	2 022
	BULB, ROOT, NURSERY STOCK DISTRIBUTORS.	181	32 936	291	51 762	122	(D)	305	112 258	4	(D)
	OTHER MERCHANT WHOLESALERS.	8 100	4 148 544	2 901	388 872	1 110	496 767	4 062	3 239 119	27	23 786
	ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS.	1 256	311 002	453	54 878	147	(D)	645	221 782	1	(D)
	FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS.	1 287	411 017	754	93 451	164	57 341	362	258 370	7	1 855
	GENERAL MERCHANDISE DISTRIBUTORS.	834	676 056	284	49 908	135	(D)	412	531 783	3	(D)
	LUGGAGE, SADDLERY WHOLESALERS.	140	35 859	42	3 843	26	4 601	72	27 415	...	...
	MUSICAL INSTRUMENTS, SHEET MUSIC WHOLESALERS.	674	352 411	122	23 749	63	(D)	486	301 644	...	...
	TEXTILE BAGS, BAGGING, BURLAP DISTRIBUTORS.	715	341 203	229	28 862	140	(D)	344	247 638	2	(D)
	FOOD, BEVERAGE BASIC MATERIALS DISTRIBUTORS.	355	695 869	107	11 331	31	(D)	204	587 036	1	(D)
	WALLPAPER WHOLESALERS.	232	51 843	36	1 329	41	6 323	162	41 665	3	16
	OTHER.	2 607	1 272 984	864	119 071	361	125 134	1 375	1 021 786	7	6 993

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Item not applicable. (X) Item not applicable.

Table 5B.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued.

SIC code	Type of operation and kind of business	Total, all forms of organization			Individual proprietorships			Partnerships			Corporations			Other forms of organization		
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Sales (\$1,000)
501	MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL,	25 181	87 757 483	142	59 847	171	112 630	24 557	87 130 109	311	404 897					
5012	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL,	1 402	15 255 374	14	4 107	6	(D)	1 380	15 249 081	2	(D)					
5013	AUTOMOBILES, OTHER MOTOR VEHICLES,	713	13 021 858	8	(D)	1	(D)	707	13 019 082	***	(D)					
5014	AUTOMOTIVE EQUIPMENT,	384	862 737	5	1 377	4	(D)	371	860 865	1	(D)					
	TIRES, TUBES,	505	1 370 779	1	(D)	1	(D)	302	1 369 134	1	(D)					
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL,	2 498	11 174 703	5	1 351	9	1 662	2 469	11 062 065	15	109 625					
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES,	518	2 839 618	2	(D)	4	(D)	511	2 838 568	1	(D)					
5028	PAINTS, VARNISHES,	948	761 636	2	(D)	4	(D)	941	760 666	1	(D)					
5029	OTHER CHEMICALS, ALLIED PRODUCTS,	1 032	7 573 449	1	(D)	1	(D)	1 017	7 462 831	13	(D)					
503	DRY GOODS, APPAREL, TOTAL,	708	3 115 891	8	(D)	20	36 199	668	3 068 386	12	(D)					
5032	DRY GOODS, PIECE GOODS, NOTIONS,	298	1 790 088	4	(D)	5	(D)	277	1 776 149	12	(D)					
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE,	333	915 379	4	(D)	15	(D)	314	881 793	***	(D)					
5039	FOOTWEAR,	77	410 444	***	***	***	***	77	410 444	***	***					
504	GROCERIES AND RELATED PRODUCTS, TOTAL,	3 826	10 505 326	26	14 045	42	26 952	3 708	10 341 358	50	122 971					
5043	DAIRY PRODUCTS,	984	1 048 904	2	(D)	4	(D)	939	1 557 141	39	82 047					
5044	POULTRY, POULTRY PRODUCTS,	52	99 307	4	(D)	2	(D)	45	96 463	1	(D)					
5045	CONFECTIONERY,	131	357 286	3	(D)	4	(D)	124	356 418	***	(D)					
5047	MEATS, MEAT PRODUCTS,	520	2 252 291	5	(D)	5	(D)	510	2 238 929	***	(D)					
5049	OTHER GROCERIES AND RELATED PRODUCTS,	2 139	6 147 538	12	1 340	27	(D)	2 090	6 092 407	10	(D)					
506	ELECTRICAL GOODS, TOTAL,	1 681	6 218 459	4	3 562	3	(D)	1 663	6 195 479	11	(D)					
5064	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS,	1 229	5 039 803	2	(D)	3	(D)	1 217	5 032 767	7	(D)					
5065	ELECTRICAL PARTS, EQUIPMENT,	319	678 596	1	(D)	***	***	318	678 596	***	(D)					
	ELECTRONIC PARTS, EQUIPMENT,	133	500 060	1	(D)	***	***	128	(D)	4	(D)					
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES, TOTAL,	531	821 005	4	(D)	4	(D)	520	814 240	3	1 191					
5072	HARDWARE,	175	190 269	***	***	1	(D)	172	(D)	2	(D)					
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES,	216	361 969	3	(D)	2	(D)	210	360 245	1	(D)					
5077	AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES,	140	268 767	1	(D)	1	(D)	138	(D)	***	(D)					
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL,	7 297	9 970 195	31	10 231	24	10 420	7 064	9 908 610	178	40 834					
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES,	2 466	2 059 665	1	(D)	3	(D)	2 460	2 057 686	2	(D)					
	CONSTRUCTION MACHINERY, EQUIPMENT,	156	569 555	***	***	2	(D)	154	(D)	***	(D)					
	INDUSTRIAL MACHINERY, EQUIPMENT,	2 157	2 485 393	5	1 189	6	(D)	2 138	2 482 376	8	(D)					
5083	INDUSTRIAL SUPPLIES,	979	1 819 914	2	(D)	3	(D)	973	1 798 427	1	(D)					
5086	FARM AND GARDEN MACHINERY, EQUIPMENT,	221	1 419 553	1	(D)	4	(D)	202	1 408 847	14	8 815					
5087	PROFESSIONAL EQUIPMENT, SUPPLIES,	1 080	800 548	19	2 244	4	(D)	904	765 835	153	(D)					
5088	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES,	140	142 056	1	(D)	1	(D)	136	140 216	***	(D)					
	TRANSPORTATION EQUIPMENT, SUPPLIES, EXCEPT AUTOMOTIVE,	98	673 511	***	***	1	(D)	97	(D)	***	(D)					
5091	METALS, MINERALS (EXCEPT PETROL, PRODUCTS, SCRAP), TOTAL,	1 740	14 815 674	3	(D)	6	(D)	1 716	14 762 476	15	50 269					
	COAL,	126	636 290	***	***	***	***	123	(D)	3	(D)					
	IRON, STEEL, AND PRODUCTS,	1 165	11 495 631	3	(D)	6	(D)	1 152	11 464 485	4	(D)					
	NONFERROUS METALS,	449	2 683 753	***	(D)	***	***	441	(D)	8	(D)					
5094	TOBACCO, TOBACCO PRODUCTS,	170	1 747 221	***	***	***	***	170	1 747 221	***	(D)					
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES, TOTAL,	364	2 088 105	3	(D)	4	1 763	351	2 074 931	6	(D)					
	BEER,	141	284 363	3	(D)	3	(D)	130	(D)	5	(D)					
	WINES, DISTILLED SPIRITS,	223	1 803 742	***	***	1	(D)	221	(D)	1	(D)					

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5B.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Con.

SIC code	Type of operation and kind of business	Total, all forms of organization		Individual proprietorships		Partnerships		Corporations		Other forms of organization	
		Etab-lish-ments (number)	Sales (\$1,000)	Etab-lish-ments (number)	Sales (\$1,000)	Etab-lish-ments (number)	Sales (\$1,000)	Etab-lish-ments (number)	Sales (\$1,000)	Etab-lish-ments (number)	Sales (\$1,000)
5096	MANUFACTURERS' SALES BRANCHES, SALES OFFICES—CON.										
	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER, TOTAL	953	2 451 655	2	(D)	2	(D)	947	2 440 389	2	(D)
	FINE PAPER	48	408 197	...	...	...	...	48	408 197	...	...
	PRINTING PAPER	473	1 705 434	1	(D)	2	(D)	469	(D)	1	(D)
	COARSE PAPER AND PAPER PRODUCTS	432	338 024	1	(D)	...	...	430	(D)	1	(D)
5097	STATIONERY, OFFICE SUPPLIES										
	FURNITURE, HOME FURNISHINGS, TOTAL	736	1 481 634	3	214	9	7 619	724	1 473 801	...	...
	FURNITURE—HOUSEHOLD, OFFICE	310	314 484	1	(D)	2	(D)	307	313 532	...	...
	HOME FURNISHINGS, FLOOR COVERINGS	426	1 167 150	2	(D)	7	(D)	417	1 160 269	...	...
	LUMBER, CONSTRUCTION MATERIALS, TOTAL	1 251	3 343 496	10	6 138	14	7 772	1 227	3 329 586	...	...
5098	LUMBER, MILLWORK	319	583 044	6	(D)	10	(D)	303	571 925	...	...
	CONSTRUCTION MATERIALS	932	2 760 452	4	(D)	4	(D)	924	2 757 661	...	...
	OTHER MISCELLANEOUS PRODUCTS:										
	BOOKS, MAGAZINES, NEWSPAPERS	256	225 209	8	(D)	1	(D)	247	223 787	...	...
	FARM SUPPLIES	399	625 449	4	1 533	5	2 587	383	599 172	7	22 157
5099	PETROLEUM PRODUCTS, EX. BULK STA. TERMINALS	185	922 863	1	(D)	...	...	...	(D)	...	(D)
	OTHER PRODUCTS	1 184	2 995 224	16	(D)	22	(D)	1 136	(D)	10	(D)
	PETROLEUM BULK STATIONS, TERMINALS, TOTAL	30 424	20 130 812	4 155	1 128 867	1 771	677 492	22 827	17 813 791	1 671	510 662
	GASOLINE, KEROSENE, FUEL OILS	29 623	19 877 454	4 074	1 116 521	1 719	668 048	22 212	17 591 898	1 618	500 987
	LIQUEFIED PETROLEUM (LP) GAS	801	253 358	81	12 346	52	9 444	615	221 893	53	9 675
5092	MERCHANDISE AGENTS, BROKERS, TOTAL	26 567	46 422 643	10 841	10 001 202	4 802	10 145 845	10 443	23 923 552	441	2 352 044
	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	829	1 134 460	379	293 128	130	194 255	313	640 439	7	6 638
	AUTOMOBILES, OTHER MOTOR VEHICLES	239	447 106	94	79 650	39	(D)	104	280 337	2	101
	AUTOMOTIVE EQUIPMENT	551	643 133	267	202 523	18	109 270	191	328 798	4	2 542
	TIRES, TUBES	39	44 221	18	10 955	2	(D)	18	31 304	1	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	662	761 301	240	181 543	83	(D)	337	498 389	2	(D)
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	209	288 666	70	75 174	34	(D)	103	180 190	2	(D)
	PAINTS, VARNISHES	118	115 823	55	35 199	15	13 878	48	66 746	...	...
	OTHER CHEMICALS, ALLIED PRODUCTS	335	356 812	115	71 170	34	34 189	186	251 453	...	...
	DRY GOODS, APPAREL, TOTAL	2 107	4 557 223	883	786 227	341	(D)	871	2 880 593	12	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS	681	2 352 734	194	238 443	101	(D)	384	1 700 077	2	(D)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	1 316	2 092 975	632	506 115	227	(D)	449	1 132 290	8	(D)
	FOOTWEAR	110	111 514	57	41 669	13	(D)	38	48 226	2	(D)
	GROCERIES AND RELATED PRODUCTS, TOTAL	4 559	10 800 646	1 801	2 278 730	940	2 228 851	1 674	5 340 019	144	953 046
	DAIRY PRODUCTS	252	771 277	109	68 631	23	22 070	65	199 178	55	481 398
5043	POULTRY, POULTRY PRODUCTS	168	204 169	81	27 678	22	18 585	50	121 937	15	35 969
	CONFECTIONERY	210	265 900	128	147 233	36	55 660	46	63 007	...	...
	FISH, SEAFOODS	86	125 542	24	23 822	18	29 813	40	69 531	4	2 376
	MEATS, MEAT PRODUCTS	153	605 871	70	166 990	32	49	49	229 531	2	(D)
	FRESH FRUITS, VEGETABLES	986	1 877 031	341	315 657	181	222 177	408	986 767	56	352 430
5048	OTHER GROCERIES AND RELATED PRODUCTS	2 704	6 950 856	1 048	1 528 719	628	(D)	1 016	3 670 068	12	(D)
	FARM PRODUCTS—RAW MATERIALS, TOTAL	3 765	12 815 663	1 239	2 311 438	1 208	4 402 366	1 129	5 031 279	189	1 070 580
	COTTON	242	723 336	130	194 611	53	(D)	53	236 141	6	(D)
	GRAIN	357	1 107 580	114	161 968	67	(D)	137	710 120	39	(D)
	LIVESTOCK, EXCEPT HORSES AND MULES	2 246	3 936 105	755	1 715 332	762	3 210 885	625	3 158 908	104	850 930
505	MISCELLANEOUS FARM PRODUCTS	920	2 048 642	240	239 527	326	812 332	314	926 110	40	70 673

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5B-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Con.

Establishments and Sales

SIC code	Type of operation and kind of business	Total, all forms of organization		Individual proprietorships		Partnerships		Corporations		Other forms of organization	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
506	MERCHANDISE AGENTS, BROKERS-CONTINUED										
5064	ELECTRICAL GOODS, TOTAL	2 059	2 296 969	907	728 440	321	372 770	821	1 168 535	10	27 224
5065	SPECIALTY-LINE ELEC. SUPPLIES, APPARATUS	1 041	1 050 445	498	351 637	181	498	359	482 509	3	5 (D)
	ELECTRICAL APPLIANCES, TV, RADIO SETS	203	256 445	85	86 812	36	86 812	77	115 878	5	20 365
	ELECTRONIC PARTS, EQUIPMENT	815	990 079	324	289 991	104	289 991	385	570 148	2	(D)
507	HARDWARE	1 462	1 172 154	711	436 228	284	(D)	465	488 665	2	(D)
5072	PLUMBING, HEATING EQUIPMENT, SUPPLIES, TOTAL	369	325 335	162	113 724	96	(D)	110	112 770	1	110 (D)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	799	568 495	398	208 473	146	(D)	254	255 003	1	(D)
5077	AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	294	278 324	151	114 031	42	43 401	101	120 892	...	...
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	3 699	3 123 442	1 633	828 380	444	365 804	1 607	1 899 446	15	29 812
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	402	255 079	249	121 333	32	(D)	119	113 996	2	(D)
	CONSTRUCTION MACHINERY, EQUIPMENT	137	129 603	51	20 652	15	(D)	70	94 964	1	(D)
	INDUSTRIAL MACHINERY, EQUIPMENT	1 770	1 452 873	743	351 922	217	187 098	806	909 471	4	442
	INDUSTRIAL SUPPLIES	779	650 273	335	166 098	106	(D)	335	397 375	3	(D)
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	85	59 460	40	17 890	18	13 889	27	27 681	...	...
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	138	140 154	54	34 830	11	(D)	69	83 561	4	...
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	172	153 632	24	46 633	24	(D)	85	85 317	1	(D)
5088	TRANSPORTATION EQUIPMENT, SUPPLIES, EXCEPT AUTOMOTIVE	216	282 368	85	69 022	21	26 205	110	187 141	...	...
5091	METALS, MINERALS (EXCEPT PETROL, PRODUCTS, SCRAP), TOTAL	934	1 747 648	307	271 323	93	(D)	531	1 236 364	3	(D)
	COAL	217	664 185	26	43 320	13	23 610	178	597 255	...	...
	IRON, STEEL, AND PRODUCTS	587	816 504	236	182 599	69	(D)	281	477 727	1	(D)
	NONFERROUS METALS	130	266 959	45	45 404	11	(D)	72	161 382	2	(D)
5093	SCRAP, WASTE MATERIALS, TOTAL	151	221 666	30	10 581	25	(D)	95	195 862	1	(D)
	IRON, STEEL SCRAP	99	137 725	21	8 275	19	(D)	58	116 534	1	(D)
	WASTE MATERIALS	52	83 941	9	2 306	6	2 307	37	79 328	...	...
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES, TOTAL	140	107 276	70	34 388	19	6 898	51	65 990	...	...
	BEER	70	39 417	38	17 476	15	4 030	17	17 911	...	...
	WINES, DISTILLED SPIRITS	70	67 859	32	16 912	4	2 868	34	48 079	...	...
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER, TOTAL	377	643 067	149	101 782	48	(D)	178	475 635	2	(D)
	PRINTING AND FINE PAPER	77	227 377	27	21 137	8	(D)	41	193 210	1	(D)
	COARSE PAPER AND PAPER PRODUCTS	211	349 945	77	59 059	30	(D)	103	256 500	1	(D)
	STATIONERY, OFFICE SUPPLIES	89	65 745	45	21 586	10	18 234	34	25 925	...	...
5097	FURNITURE, HOME FURNISHINGS, TOTAL	851	822 535	392	243 173	147	(D)	304	398 682	8	(D)
	FURNITURE-HOUSEHOLD, OFFICE	493	446 334	243	142 559	75	97 956	168	186 245	7	19 574
	HOME FURNISHINGS, FLOOR COVERINGS	358	376 201	149	100 614	72	(D)	136	212 437	1	(D)
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	975	936 108	388	275 849	142	167 275	438	487 280	7	5 704
	LUMBER, MILLWORK	470	498 108	190	162 547	81	120 270	195	210 909	4	4 382
	CONSTRUCTION MATERIALS	505	438 000	198	113 302	61	47 005	243	276 371	3	1 322
5099	OTHER MISCELLANEOUS PRODUCTS:										
	(AMUSEMENT, SPORTING GOODS)	382	440 244	150	132 624	82	(D)	147	211 586	3	(D)
	(BOOKS, MAGAZINES, NEWSPAPERS)	158	178 616	76	28 914	17	(D)	63	140 424	2	(D)
	(FARM SUPPLIES)	199	344 380	79	78 588	34	76	80	161 911	7	27 730
	(JEWELRY)	121	84 360	50	19 709	14	(D)	57	50 156	...	...
	(PETROLEUM PRODUCTS, EX. BULK STA., TERMINALS)	315	445 554	196	134 213	32	23 656	80	276 736	7	10 949
	(GIFTS, ART GOODS, GREETING CARDS)	179	104 810	89	39 943	30	(D)	59	50 541	1	(D)
	(FLOWERS, BULBS, PLANTS)	155	130 081	32	11 089	23	(D)	98	97 665	2	(D)
	(OTHER PRODUCTS)	2 488	3 554 440	1 080	774 912	345	630 976	1 046	1 127 355	17	21 197

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Item not applicable.

Table 5B--WHOLESALE TRADE: 1958--LEGAL FORM OF ORGANIZATION--UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS--Con.

Establishments and Sales

SIC code	Type of operation and kind of business	Total, all forms of organization		Individual proprietorships		Partnerships		Corporations		Other forms of organization	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
	ASSEMBLERS OF FARM PRODUCTS, TOTAL	14 096	8 998 640	3 715	1 539 629	2 244	1 712 021	4 743	3 577 800	3 394	2 169 190
	GROCERIES AND RELATED PRODUCTS, TOTAL	4 148	2 553 810	1 767	500 077	852	480 488	1 003	944 651	526	628 594
	DAIRY PRODUCTS	147	292 480	16	1 889	4	(D)	66	106 585	61	(D)
	POULTRY, POULTRY PRODUCTS	1 724	808 216	1 068	276 093	315	(D)	219	230 965	122	(D)
	FRESH FRUITS, VEGETABLES	2 277	1 453 114	683	222 095	533	301 194	718	607 101	343	322 724
	FARM PRODUCTS--RAW MATERIALS, TOTAL	9 351	6 174 987	1 787	1 000 553	1 284	1 186 567	3 448	2 469 042	2 832	1 518 825
	COTTON	221	324 704	70	69 399	57	100 581	63	113 851	31	40 873
	GRAIN	7 229	3 317 060	960	356 445	828	420 961	2 812	1 337 979	2 629	1 201 675
	LIVESTOCK, EXCEPT HORSES AND MULES	1 311	2 122 571	540	521 981	294	611 625	369	831 908	108	157 057
	MISCELLANEOUS FARM PRODUCTS	590	410 652	217	52 728	105	53 400	204	185 304	64	119 220
	OTHER MISCELLANEOUS PRODUCTS	597	269 843	161	38 999	108	44 966	292	164 107	36	21 771

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
ALABAMA							
TOTAL	3 393	2 853 286	160 852	134 465	2 769 323	34 059	2 320
INDIVIDUAL PROPRIETORSHIPS	1 054	337 532	14 720	13 280	301 081	4 594	1 030
PARTNERSHIPS	602	361 897	21 637	14 380	317 734	4 810	1 290
CORPORATIONS	1 703	2 118 129	122 527	105 967	2 127 376	24 322	...
COOPERATIVE ASSOCIATIONS	27	27 415	1 098	603	13 461	221	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	8 313	870	235	9 671	112	...
MERCHANT WHOLESALERS, TOTAL	2 241	1 303 325	126 907	91 113	1 840 550	24 053	1 795
INDIVIDUAL PROPRIETORSHIPS	815	(D)	(D)	(D)	(D)	(D)	793
PARTNERSHIPS	469	235 428	20 546	12 215	262 866	3 993	1 002
CORPORATIONS	940	879 884	92 599	68 252	1 337 031	16 413	...
COOPERATIVE ASSOCIATIONS	12	18 363	1 035	418	7 956	140	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	300	800 350	14 644	26 851	562 433	5 132	8
INDIVIDUAL PROPRIETORSHIPS	4	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	292	796 895	14 604	26 540	552 431	5 052	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	467	320 659	16 147	8 666	177 476	2 274	155
INDIVIDUAL PROPRIETORSHIPS	84	33 838	1 942	1 048	22 322	358	84
PARTNERSHIPS	32	(D)	(D)	(D)	(D)	(D)	71
CORPORATIONS	349	269 189	13 817	7 076	143 914	1 752	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	288	344 476	1 922	5 716	132 342	1 485	271
INDIVIDUAL PROPRIETORSHIPS	112	102 850	93	1 306	34 499	395	114
PARTNERSHIPS	71	80 659	404	959	24 169	350	157
CORPORATIONS	101	154 347	755	3 396	70 244	707	...
COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	97	84 476	1 232	2 119	56 522	1 115	91
INDIVIDUAL PROPRIETORSHIPS	39	32 515	123	738	17 378	411	35
PARTNERSHIPS	28	27 600	302	539	13 066	254	56
CORPORATIONS	21	17 814	752	703	23 756	398	...
COOPERATIVE ASSOCIATIONS	9	6 547	55	139	2 322	52	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ARIZONA							
TOTAL	1 748	1 214 066	82 088	67 553	1 468 857	16 310	960
INDIVIDUAL PROPRIETORSHIPS	527	141 966	6 392	7 204	173 509	2 209	538
PARTNERSHIPS	201	116 799	5 028	5 889	145 992	1 959	422
CORPORATIONS	1 003	934 204	70 555	53 041	1 126 445	11 676	...
COOPERATIVE ASSOCIATIONS	14	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	...
MERCHANT WHOLESALERS, TOTAL	1 202	670 393	64 305	47 300	1 003 415	10 917	772
INDIVIDUAL PROPRIETORSHIPS	435	80 934	6 074	5 656	128 639	1 653	436
PARTNERSHIPS	158	54 571	4 794	4 423	103 821	1 345	336
CORPORATIONS	605	530 936	53 379	36 582	767 665	7 883	...
COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	122	149 008	5 800	8 849	184 917	1 669	3
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	...
CORPORATIONS	118	148 313	5 741	8 717	182 010	1 636	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	234	158 602	9 065	3 369	67 143	706	55
INDIVIDUAL PROPRIETORSHIPS	24	11 574	163	583	10 419	127	34
PARTNERSHIPS	11	2 731	133	161	3 716	42	21
CORPORATIONS	194	144 084	8 769	2 586	52 429	530	...
COOPERATIVE ASSOCIATIONS	5	213	...	39	579	7	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	128	161 378	817	2 402	50 721	594	93
INDIVIDUAL PROPRIETORSHIPS	57	44 260	53	637	13 820	173	57
PARTNERSHIPS	19	(D)	(D)	(D)	(D)	(D)	36
CORPORATIONS	50	58 132	705	1 185	21 850	202	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	62	74 685	2 101	5 633	162 661	2 424	37
INDIVIDUAL PROPRIETORSHIPS	10	(D)	(D)	(D)	(D)	(D)	10
PARTNERSHIPS	12	(D)	(D)	(D)	(D)	(D)	27
CORPORATIONS	36	52 739	1 961	3 971	102 491	1 425	...
COOPERATIVE ASSOCIATIONS	4	4 634	13	579	15 661	390	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincorporated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
ARKANSAS							
TOTAL	2 298	1 163 741	82 943	55 357	1 132 596	15 114	1 464
INDIVIDUAL PROPRIETORSHIPS	753	215 133	10 133	7 973	177 173	2 871	728
PARTNERSHIPS	348	192 634	9 416	5 495	113 657	1 779	736
CORPORATIONS	1 166	725 384	62 568	40 810	815 927	10 149	...
COOPERATIVE ASSOCIATIONS	28	29 607	758	952	22 784	278	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	983	68	127	3 055	37	...
MERCHANT WHOLESALERS, TOTAL	1 364	609 879	66 149	39 504	802 245	10 792	1 056
INDIVIDUAL PROPRIETORSHIPS	531	112 583	7 969	5 963	133 642	2 097	524
PARTNERSHIPS	260	90 904	7 932	4 253	88 280	1 359	532
CORPORATIONS	566	394 671	49 838	28 937	573 190	7 229	...
COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	122	126 271	4 718	6 942	137 368	1 460	2
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	118	124 294	4 669	6 808	134 418	1 425	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	515	156 684	7 225	4 037	80 369	1 123	131
INDIVIDUAL PROPRIETORSHIPS	88	(D)	(D)	(D)	(D)	(D)	84
PARTNERSHIPS	19	(D)	(D)	(D)	(D)	(D)	47
CORPORATIONS	395	130 587	5 785	2 913	55 756	749	...
COOPERATIVE ASSOCIATIONS	13	2 708	328	204	6 220	75	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS, TOTAL	176	203 363	2 706	3 006	62 896	809	180
INDIVIDUAL PROPRIETORSHIPS	90	65 354	878	840	19 856	326	79
PARTNERSHIPS	45	(D)	(D)	(D)	(D)	(D)	101
CORPORATIONS	37	47 924	1 630	1 053	21 913	240	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	121	67 544	2 145	1 868	49 718	930	95
INDIVIDUAL PROPRIETORSHIPS	42	17 888	484	441	9 202	212	39
PARTNERSHIPS	24	20 051	993	262	7 801	185	56
CORPORATIONS	50	27 908	646	1 099	30 650	506	...
COOPERATIVE ASSOCIATIONS	5	1 697	22	66	2 065	27	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
CALIFORNIA							
TOTAL	24 090	25 905 802	1 446 614	1 348 477	28 963 109	273 349	15 174
INDIVIDUAL PROPRIETORSHIPS	7 525	2 413 396	102 055	116 787	2 654 625	30 807	7 454
PARTNERSHIPS	3 618	2 341 253	119 195	116 089	2 581 067	28 232	7 720
CORPORATIONS	12 570	19 908 772	1 188 250	1 059 955	22 559 679	200 260	...
COOPERATIVE ASSOCIATIONS	338	1 214 699	34 356	53 167	1 115 024	13 571	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	39	27 682	2 758	2 479	52 714	479	...
MERCHANT WHOLESALERS, TOTAL	16 854	11 494 590	1 051 644	833 123	18 292 452	174 479	12 171
INDIVIDUAL PROPRIETORSHIPS	5 989	1 242 577	96 870	91 277	2 084 616	24 041	5 946
PARTNERSHIPS	2 930	1 392 055	109 832	94 495	2 118 639	22 333	6 225
CORPORATIONS	7 787	8 236 980	814 947	627 288	13 614 654	123 558	...
COOPERATIVE ASSOCIATIONS	118	601 213	27 636	17 932	428 125	4 116	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	30	21 765	2 359	2 131	46 418	431	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	2 547	7 956 987	246 555	330 994	6 817 156	55 847	78
INDIVIDUAL PROPRIETORSHIPS	20	5 131	346	656	24 882	224	13
PARTNERSHIPS	28	(D)	(D)	(D)	(D)	(D)	65
CORPORATIONS	2 479	7 890 922	243 981	327 511	6 732 317	55 109	...
COOPERATIVE ASSOCIATIONS	13	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	5 917	399	298	5 352	41	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	1 394	1 581 871	115 737	39 318	792 092	7 244	296
INDIVIDUAL PROPRIETORSHIPS	151	63 001	1 142	2 166	51 582	585	182
PARTNERSHIPS	57	(D)	(D)	(D)	(D)	(D)	114
CORPORATIONS	1 182	1 472 222	112 520	35 782	710 714	6 293	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	2 467	4 087 620	17 076	84 067	1 699 532	15 564	2 006
INDIVIDUAL PROPRIETORSHIPS	1 140	996 759	2 309	17 120	345 240	3 731	1 098
PARTNERSHIPS	424	709 856	2 259	10 401	214 320	2 173	908
CORPORATIONS	868	2 007 355	10 938	46 531	945 701	7 863	...
COOPERATIVE ASSOCIATIONS	35	373 650	1 570	10 015	194 271	1 797	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	828	784 734	15 602	60 975	1 360 933	20 208	623
INDIVIDUAL PROPRIETORSHIPS	225	105 928	1 388	5 568	148 305	2 226	215
PARTNERSHIPS	179	181 551	4 355	8 712	191 476	3 149	408
CORPORATIONS	256	301 293	5 864	22 893	556 293	7 437	...
COOPERATIVE ASSOCIATIONS	168	195 962	3 995	23 802	464 859	7 396	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
COLORADO							
TOTAL	3 325	2 955 309	158 777	132 045	2 731 507	29 912	1 920
INDIVIDUAL PROPRIETORSHIPS	878	303 880	9 437	11 113	241 537	3 217	851
PARTNERSHIPS	496	399 254	13 304	12 106	272 012	3 656	1 069
CORPORATIONS	1 848	2 019 275	129 115	104 199	2 122 186	21 838	...
COOPERATIVE ASSOCIATIONS	95	223 547	6 453	4 132	86 056	1 084	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	9	9 353	468	495	9 716	117	...
MERCHANT WHOLESALERS: TOTAL	1 879	1 064 982	109 084	78 885	1 617 036	18 238	1 300
INDIVIDUAL PROPRIETORSHIPS	611	123 501	8 076	7 819	168 529	5 302	596
PARTNERSHIPS	327	139 947	10 319	8 318	178 139	2 266	704
CORPORATIONS	919	719 967	86 858	60 777	1 229 504	13 225	...
COOPERATIVE ASSOCIATIONS	19	80 967	3 723	1 895	39 310	426	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	600	108	76	1 554	19	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	351	972 315	34 566	35 555	724 680	6 668	12
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	343	965 433	34 068	35 107	715 515	6 552	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	495	168 369	6 891	5 479	113 052	1 345	138
INDIVIDUAL PROPRIETORSHIPS	72	20 879	835	959	20 141	290	69
PARTNERSHIPS	37	15 844	540	733	14 797	182	69
CORPORATIONS	364	127 911	5 321	3 492	70 400	773	...
COOPERATIVE ASSOCIATIONS	22	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS: TOTAL	338	605 772	4 197	6 533	141 313	1 661	339
INDIVIDUAL PROPRIETORSHIPS	155	141 260	268	1 850	42 205	458	151
PARTNERSHIPS	80	200 923	1 411	1 834	40 157	519	188
CORPORATIONS	94	154 190	931	2 365	49 777	588	...
COOPERATIVE ASSOCIATIONS	8	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	262	143 871	4 039	5 593	135 426	2 000	131
INDIVIDUAL PROPRIETORSHIPS	39	(D)	(D)	(D)	(D)	(D)	34
PARTNERSHIPS	50	(D)	(D)	(D)	(D)	(D)	97
CORPORATIONS	127	51 774	1 937	2 458	56 990	700	...
COOPERATIVE ASSOCIATIONS	46	32 054	948	1 494	30 796	472	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
CONNECTICUT							
TOTAL	3 309	2 597 982	179 863	168 197	3 347 826	35 814	1 436
INDIVIDUAL PROPRIETORSHIPS	795	206 751	9 282	9 828	198 374	2 633	786
PARTNERSHIPS	296	124 823	8 061	7 073	144 074	1 716	650
CORPORATIONS	2 192	2 235 229	159 395	149 523	2 963 354	30 758	...
COOPERATIVE ASSOCIATIONS	19	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	(D)	(D)	(D)	(D)	(D)	...
MERCHANT WHOLESALERS: TOTAL	2 538	1 309 966	125 789	108 970	2 166 433	24 529	1 227
INDIVIDUAL PROPRIETORSHIPS	655	116 163	8 725	8 037	163 393	2 219	657
PARTNERSHIPS	258	104 175	7 930	6 635	134 234	1 607	570
CORPORATIONS	1 611	1 076 896	107 982	93 661	1 857 406	20 559	...
COOPERATIVE ASSOCIATIONS	13	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	334	615 756	12 570	35 911	733 863	6 401	3
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	326	607 641	12 318	35 442	724 626	6 292	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	135	397 427	36 883	14 797	278 300	2 667	19
INDIVIDUAL PROPRIETORSHIPS	11	(D)	(D)	(D)	(D)	(D)	12
PARTNERSHIPS	4	(D)	(D)	(D)	(D)	(D)	7
CORPORATIONS	120	390 975	36 748	14 446	270 183	2 565	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS: TOTAL	251	238 469	1 189	5 776	108 083	951	149
INDIVIDUAL PROPRIETORSHIPS	107	79 128	250	1 285	24 431	249	98
PARTNERSHIPS	25	(D)	(D)	(D)	(D)	(D)	51
CORPORATIONS	118	136 553	881	4 106	76 144	625	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	51	36 364	3 432	2 743	61 147	1 266	38
INDIVIDUAL PROPRIETORSHIPS	21	5 016	106	198	4 463	85	19
PARTNERSHIPS	8	1 828	5	61	1 058	20	19
CORPORATIONS	17	23 164	1 466	1 868	34 995	717	...
COOPERATIVE ASSOCIATIONS	5	6 356	1 855	616	20 631	444	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated business (number)
DELAWARE							
TOTAL	542	804 480	31 956	46 311	884 843	7 459	225
INDIVIDUAL PROPRIETORSHIPS	124	23 591	1 267	1 379	30 211	450	122
PARTNERSHIPS	48	37 481	1 697	1 464	27 949	361	103
CORPORATIONS	350	733 533	28 760	43 207	819 292	6 572	...
COOPERATIVE ASSOCIATIONS	18	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
MERCHANT WHOLESALERS, TOTAL	380	175 762	18 197	14 339	293 169	3 299	188
INDIVIDUAL PROPRIETORSHIPS	106	15 670	1 249	1 211	26 928	400	104
PARTNERSHIPS	40	20 399	1 474	1 291	24 441	295	84
CORPORATIONS	228	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	5	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	64	506 334	4 403	28 692	528 632	3 321	2
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	62	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	46	69 190	9 032	2 315	44 871	613	8
INDIVIDUAL PROPRIETORSHIPS	4	1 877	9	46	1 064	17	4
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	39	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	25	26 663	35	568	10 241	90	10
INDIVIDUAL PROPRIETORSHIPS	8	4 175	...	83	1 513	19	8
PARTNERSHIPS . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	13	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	27	26 531	289	397	7 930	136	17
INDIVIDUAL PROPRIETORSHIPS	6	1 869	9	39	706	14	6
PARTNERSHIPS	5	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	8	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	8	1 558	12	40	798	11	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
DISTRICT OF COLUMBIA							
TOTAL	1 202	1 676 138	74 436	91 367	1 806 852	17 882	478
INDIVIDUAL PROPRIETORSHIPS	257	74 280	2 050	3 050	74 368	987	253
PARTNERSHIPS	105	91 732	2 529	3 234	67 196	918	225
CORPORATIONS	828	1 479 996	67 508	83 476	1 634 242	15 618	...
COOPERATIVE ASSOCIATIONS	5	26 921	2 243	1 256	23 948	289	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	3 209	106	351	7 098	70	...
MERCHANT WHOLESALERS, TOTAL	867	708 324	63 906	54 336	1 070 977	11 769	380
INDIVIDUAL PROPRIETORSHIPS	202	(D)	(D)	(D)	(D)	(D)	197
PARTNERSHIPS	85	47 886	2 525	2 758	57 422	805	183
CORPORATIONS	570	605 578	57 144	47 770	923 649	9 785	...
COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	191	697 327	8 404	30 141	605 687	4 975	...
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	189	691 893	8 271	29 861	599 894	4 914	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	9	69 406	1 194	2 452	48 279	471	...
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	9	69 406	1 194	2 452	48 279	471	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	130	194 750	802	4 195	76 096	607	94
INDIVIDUAL PROPRIETORSHIPS	20	43 102	27	550	9 404	101	54
PARTNERSHIPS	52	(D)	(D)	(D)	(D)	(D)	40
CORPORATIONS	58	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	5	6 331	130	243	5 813	60	4
INDIVIDUAL PROPRIETORSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	2	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
FLORIDA							
TOTAL	7 232	5 511 899	325 197	299 322	6 238 681	80 378	3 517
INDIVIDUAL PROPRIETORSHIPS	1 895	487 266	20 756	23 494	553 101	8 172	1 869
PARTNERSHIPS	783	369 290	18 683	19 275	435 222	6 689	1 648
CORPORATIONS	4 454	4 479 087	279 106	245 165	4 976 350	59 968	...
COOPERATIVE ASSOCIATIONS	92	175 263	6 545	11 224	270 926	8 509	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	8	993	107	164	3 082	40	...
MERCHANT WHOLESALERS, TOTAL	5 190	2 703 801	258 535	199 329	4 066 418	51 068	2 869
INDIVIDUAL PROPRIETORSHIPS	1 524	266 386	20 053	18 780	444 330	6 392	1 507
PARTNERSHIPS	645	259 409	17 636	15 630	322 099	4 779	1 362
CORPORATIONS	2 983	2 119 972	216 471	163 106	3 239 861	39 102	...
COOPERATIVE ASSOCIATIONS	35	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	501	1 266 386	27 422	43 998	889 022	8 626	8
INDIVIDUAL PROPRIETORSHIPS	4	1 036	2	162	4 279	120	(D)
PARTNERSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	489	1 264 685	27 383	43 742	882 408	8 479	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	613	657 867	32 363	19 668	381 685	4 284	88
INDIVIDUAL PROPRIETORSHIPS	47	16 618	215	581	12 431	211	50
PARTNERSHIPS	17	7 159	184	297	8 602	115	38
CORPORATIONS	549	634 090	31 964	18 790	360 652	3 958	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	627	639 363	1 771	12 458	248 702	2 859	400
INDIVIDUAL PROPRIETORSHIPS	255	183 530	319	2 787	60 954	730	252
PARTNERSHIPS	72	78 509	155	1 065	22 439	281	148
CORPORATIONS	288	344 675	739	7 738	142 909	1 601	...
COOPERATIVE ASSOCIATIONS	12	32 649	558	868	22 400	247	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	301	244 482	5 106	23 869	652 854	13 541	152
INDIVIDUAL PROPRIETORSHIPS	65	19 696	167	1 184	31 107	719	56
PARTNERSHIPS	46	(D)	(D)	(D)	(D)	(D)	96
CORPORATIONS	145	115 665	2 549	11 789	350 520	6 828	...
COOPERATIVE ASSOCIATIONS	45	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
GEORGIA							
TOTAL	5 445	5 740 859	291 447	253 966	5 261 074	58 337	2 954
INDIVIDUAL PROPRIETORSHIPS	1 492	517 095	15 811	18 666	419 817	6 112	1 456
PARTNERSHIPS	717	489 687	23 032	17 473	406 383	6 078	1 498
CORPORATIONS	3 164	4 655 450	247 806	215 060	4 375 979	45 354	...
COOPERATIVE ASSOCIATIONS	47	72 388	4 254	2 281	45 226	633	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	24	6 239	544	486	13 669	160	...
MERCHANT WHOLESALERS, TOTAL	3 310	1 926 626	190 461	138 614	2 847 806	35 097	2 170
INDIVIDUAL PROPRIETORSHIPS	1 112	231 023	14 151	13 568	308 541	4 689	1 082
PARTNERSHIPS	528	257 614	21 968	14 673	307 305	4 688	1 088
CORPORATIONS	1 655	1 391 726	150 385	108 581	2 197 074	25 272	...
COOPERATIVE ASSOCIATIONS	12	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	724	2 420 594	72 254	88 593	1 800 150	15 771	11
INDIVIDUAL PROPRIETORSHIPS	4	652	...	22	421	6	3
PARTNERSHIPS	3	(D)	(D)	(D)	(D)	(D)	8
CORPORATIONS	698	2 414 477	71 839	88 085	1 786 723	15 617	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	19	3 413	350	368	11 332	135	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	648	408 309	21 786	10 259	207 077	2 673	128
INDIVIDUAL PROPRIETORSHIPS	60	22 065	481	905	19 774	289	74
PARTNERSHIPS	27	(D)	(D)	(D)	(D)	(D)	54
CORPORATIONS	560	374 623	20 944	9 016	180 015	2 259	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	597	885 014	4 191	13 245	337 879	3 556	531
INDIVIDUAL PROPRIETORSHIPS	266	230 781	586	3 480	75 634	817	250
PARTNERSHIPS	123	202 835	257	1 965	82 020	1 063	281
CORPORATIONS	202	436 036	3 333	7 670	177 699	1 652	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	166	100 316	2 755	3 255	68 162	1 240	114
INDIVIDUAL PROPRIETORSHIPS	50	32 574	593	691	15 447	311	47
PARTNERSHIPS	36	16 455	414	422	9 025	199	67
CORPORATIONS	50	38 588	1 305	1 708	34 468	554	...
COOPERATIVE ASSOCIATIONS	30	12 699	443	434	9 222	176	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)

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Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active propri- etors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
IDAHO							
TOTAL	1 468	668 587	48 558	33 927	840 735	11 131	655
INDIVIDUAL PROPRIETORSHIPS	349	105 684	4 005	5 153	140 874	2 061	331
PARTNERSHIPS	151	79 478	3 009	3 626	123 157	1 828	324
CORPORATIONS	884	439 480	39 930	23 174	533 136	6 602	384
COOPERATIVE ASSOCIATIONS	84	43 945	1 614	1 974	43 568	640	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANT WHOLESALERS, TOTAL	652	253 404	26 302	18 794	427 538	5 230	397
INDIVIDUAL PROPRIETORSHIPS	239	41 266	3 039	2 891	65 382	932	230
PARTNERSHIPS	80	21 664	2 044	1 360	59 050	722	167
CORPORATIONS	314	173 937	20 230	13 981	291 664	3 433	...
COOPERATIVE ASSOCIATIONS	19	16 537	989	562	11 442	143	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	70	34 128	2 203	2 689	64 762	703	...
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	69	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	397	119 154	13 917	3 118	70 695	892	61
INDIVIDUAL PROPRIETORSHIPS	39	10 047	227	472	9 651	129	40
PARTNERSHIPS	11	3 956	223	252	5 515	120	21
CORPORATIONS	337	103 675	13 453	2 252	52 514	610	...
COOPERATIVE ASSOCIATIONS	10	1 476	14	142	3 015	33	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	60	109 494	779	1 030	24 000	452	48
INDIVIDUAL PROPRIETORSHIPS	18	13 706	15	155	4 626	70	18
PARTNERSHIPS	13	24 169	20	222	4 501	98	30
CORPORATIONS	25	70 173	738	635	14 649	281	...
COOPERATIVE ASSOCIATIONS	4	1 446	6	18	224	3	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	289	152 407	5 357	8 296	253 740	3 854	149
INDIVIDUAL PROPRIETORSHIPS	53	40 665	724	1 635	61 215	930	43
PARTNERSHIPS	47	29 689	722	1 792	54 091	888	106
CORPORATIONS	139	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	50	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ILLINOIS							
TOTAL	17 916	23 564 362	1 001 459	1 024 630	21 028 626	201 518	10 324
INDIVIDUAL PROPRIETORSHIPS	4 772	1 828 842	59 600	63 035	1 331 858	16 489	4 705
PARTNERSHIPS	2 601	2 236 980	78 354	62 613	1 277 146	15 169	5 619
CORPORATIONS	10 038	18 365 588	829 610	869 921	17 817 248	163 703	...
COOPERATIVE ASSOCIATIONS	460	1 059 762	30 208	25 956	540 525	5 583	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	45	73 190	3 687	3 105	61 849	574	...
MERCHANT WHOLESALERS, TOTAL	11 437	9 110 847	748 165	615 473	12 554 876	127 904	7 528
INDIVIDUAL PROPRIETORSHIPS	3 493	775 308	52 813	46 645	1 004 890	12 704	3 445
PARTNERSHIPS	1 886	943 328	69 054	49 011	1 005 437	12 015	4 083
CORPORATIONS	5 941	6 882 736	601 959	503 461	10 202 676	99 830	...
COOPERATIVE ASSOCIATIONS	102	489 535	22 777	15 098	316 689	3 111	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	15	19 940	1 562	1 258	25 184	244	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	1 766	8 401 135	170 224	297 979	6 300 757	51 917	38
INDIVIDUAL PROPRIETORSHIPS	5	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	16	11 329	223	679	19 494	204	35
CORPORATIONS	1 728	8 331 254	167 623	295 466	6 239 343	51 335	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	13	27 552	1 947	1 286	26 975	232	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	1 708	1 007 929	52 365	38 591	777 711	7 763	419
INDIVIDUAL PROPRIETORSHIPS	193	(D)	(D)	(D)	(D)	(D)	214
PARTNERSHIPS	101	35 670	2 942	1 749	37 665	472	205
CORPORATIONS	1 328	850 877	43 080	29 205	584 975	5 495	...
COOPERATIVE ASSOCIATIONS	86	66 573	3 743	4 712	94 620	1 021	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS, TOTAL	1 899	4 043 264	11 386	53 261	1 018 584	8 922	1 602
INDIVIDUAL PROPRIETORSHIPS	801	836 913	1 241	10 095	199 839	1 988	786
PARTNERSHIPS	362	1 006 919	1 815	7 910	150 579	1 533	816
CORPORATIONS	704	1 900 979	7 586	33 237	626 862	5 050	...
COOPERATIVE ASSOCIATIONS	28	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	1 106	1 001 187	19 319	19 326	376 697	5 012	737
INDIVIDUAL PROPRIETORSHIPS	280	160 760	2 898	3 357	65 732	1 021	257
PARTNERSHIPS	236	239 734	4 320	3 264	63 971	945	480
CORPORATIONS	337	399 742	9 362	8 552	163 392	1 993	...
COOPERATIVE ASSOCIATIONS	240	197 814	2 584	4 021	81 068	1 022	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	13	3 137	155	132	2 534	31	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
INDIANA							
TOTAL	6 697	5 230 576	284 844	271 859	5 432 817	58 824	3 437
INDIVIDUAL PROPRIETORSHIPS	1 709	445 633	19 048	20 764	439 839	5 961	1 672
PARTNERSHIPS	829	594 664	22 152	17 721	367 048	4 895	1 765
CORPORATIONS	3 831	3 776 888	228 707	222 478	4 418 564	45 489	...
COOPERATIVE ASSOCIATIONS	301	405 193	14 113	9 995	190 645	2 247	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	27	8 198	824	901	16 721	232	...
MERCHANT WHOLESALERS' TOTAL	3 892	2 095 527	207 183	170 130	3 379 870	37 994	2 458
INDIVIDUAL PROPRIETORSHIPS	1 262	197 324	16 111	14 751	316 430	4 351	1 242
PARTNERSHIPS	585	204 044	17 904	13 431	276 448	3 674	1 216
CORPORATIONS	2 004	1 552 266	164 029	139 271	2 733 628	29 355	...
COOPERATIVE ASSOCIATIONS	28	137 447	8 558	2 197	46 071	516	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	13	4 446	581	480	7 293	98	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	532	1 207 755	32 264	56 416	1 168 531	10 849	5
INDIVIDUAL PROPRIETORSHIPS	4	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	517	1 190 718	30 193	55 091	1 147 257	10 490	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	9	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	1 227	712 161	32 876	21 197	409 188	4 300	216
INDIVIDUAL PROPRIETORSHIPS	119	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	41	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	989	619 734	29 005	16 982	326 830	3 249	...
COOPERATIVE ASSOCIATIONS	78	45 105	2 075	2 043	37 845	439	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	456	795 513	4 134	11 426	230 595	2 332	416
INDIVIDUAL PROPRIETORSHIPS	181	153 488	408	2 639	51 725	532	176
PARTNERSHIPS	102	293 415	1 858	1 837	40 986	455	240
CORPORATIONS	154	248 103	1 085	5 319	101 604	1 023	...
COOPERATIVE ASSOCIATIONS	17	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	590	419 620	8 387	12 690	244 633	3 349	342
INDIVIDUAL PROPRIETORSHIPS	143	64 015	1 478	1 737	36 700	601	133
PARTNERSHIPS	100	80 234	1 624	1 865	37 947	603	209
CORPORATIONS	167	166 067	4 395	5 815	109 245	1 372	...
COOPERATIVE ASSOCIATIONS	177	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	...
IOWA							
TOTAL	6 286	4 496 476	212 327	162 821	3 292 859	39 158	3 633
INDIVIDUAL PROPRIETORSHIPS	1 849	742 837	37 280	21 341	464 934	7 130	1 800
PARTNERSHIPS	866	926 853	27 920	17 625	359 882	4 840	1 833
CORPORATIONS	3 053	2 309 321	137 002	110 106	2 189 450	23 959	...
COOPERATIVE ASSOCIATIONS	497	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	21	(D)	(D)	(D)	(D)	(D)	...
MERCHANT WHOLESALERS' TOTAL	2 682	1 572 287	129 200	97 121	1 952 893	23 245	1 911
INDIVIDUAL PROPRIETORSHIPS	1 007	238 639	13 970	11 966	259 264	3 780	991
PARTNERSHIPS	441	222 160	15 864	10 843	213 437	2 762	920
CORPORATIONS	1 152	951 152	94 975	69 859	1 381 921	15 668	...
COOPERATIVE ASSOCIATIONS	78	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	330	567 190	16 408	25 089	509 806	4 731	13
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	316	564 860	16 177	24 657	501 516	4 622	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	9	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	1 722	407 409	52 574	15 210	295 997	3 586	498
INDIVIDUAL PROPRIETORSHIPS	245	(D)	(D)	(D)	(D)	(D)	240
PARTNERSHIPS	120	27 018	9 022	1 331	25 781	400	258
CORPORATIONS	1 189	260 456	20 045	7 275	139 404	1 537	...
COOPERATIVE ASSOCIATIONS	168	64 568	3 218	4 274	83 578	948	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS, TOTAL	403	1 060 544	1 823	7 593	170 217	2 135	452
INDIVIDUAL PROPRIETORSHIPS	184	240 782	434	2 059	50 327	709	176
PARTNERSHIPS	118	502 831	283	2 277	54 124	598	276
CORPORATIONS	95	235 648	1 089	2 943	59 173	761	...
COOPERATIVE ASSOCIATIONS	6	81 283	17	314	6 593	67	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	1 149	889 046	12 322	17 808	363 946	5 461	759
INDIVIDUAL PROPRIETORSHIPS	411	207 954	2 555	4 976	108 046	1 939	391
PARTNERSHIPS	184	(D)	(D)	(D)	(D)	(D)	368
CORPORATIONS	295	297 205	4 716	5 372	107 436	1 371	...
COOPERATIVE ASSOCIATIONS	251	193 668	2 329	4 266	81 958	1 067	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	8	(D)	(D)	(D)	(D)	(D)	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Con.

Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
KANSAS							
TOTAL	4 577	2 545 288	147 108	112 912	2 375 241	26 541	2 547
INDIVIDUAL PROPRIETORSHIPS	1 327	324 647	15 015	13 182	300 770	4 166	1 262
PARTNERSHIPS	617	354 550	14 964	9 424	212 876	2 778	1 285
CORPORATIONS	2 185	1 706 590	111 284	83 091	1 712 047	17 765	...
COOPERATIVE ASSOCIATIONS	433	156 739	5 565	6 914	143 487	1 750	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	15	2 762	280	301	6 061	82	...
MERCHANT WHOLESALERS: TOTAL	2 011	1 152 523	104 963	71 037	1 499 944	16 714	1 452
INDIVIDUAL PROPRIETORSHIPS	789	(D)	(D)	(D)	(D)	(D)	770
PARTNERSHIPS	325	103 691	8 085	5 649	124 171	1 604	682
CORPORATIONS	866	866 023	81 595	54 850	1 140 929	11 971	...
COOPERATIVE ASSOCIATIONS	27	45 337	3 485	1 495	31 749	323	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	184	446 972	13 972	17 611	349 414	3 157	2
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	176	444 805	13 728	17 410	344 268	3 101	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	1 205	222 023	18 560	9 306	187 623	2 368	373
INDIVIDUAL PROPRIETORSHIPS	230	41 671	1 685	1 960	42 623	629	209
PARTNERSHIPS	81	17 152	4 891	736	15 726	228	164
CORPORATIONS	733	137 698	10 837	4 377	83 373	889	...
COOPERATIVE ASSOCIATIONS	161	25 502	1 147	2 233	45 901	622	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS: TOTAL	254	429 166	1 156	4 757	112 134	1 352	269
INDIVIDUAL PROPRIETORSHIPS	113	103 312	163	978	26 412	293	103
PARTNERSHIPS	74	168 866	446	1 286	32 577	445	166
CORPORATIONS	62	152 204	509	2 421	51 401	593	...
COOPERATIVE ASSOCIATIONS	5	4 784	38	72	1 744	21	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	923	294 604	8 457	10 201	225 540	2 940	451
INDIVIDUAL PROPRIETORSHIPS	193	42 125	1 405	1 274	28 969	444	178
PARTNERSHIPS	137	64 841	1 542	1 753	40 402	501	273
CORPORATIONS	353	106 522	4 615	4 033	92 076	1 211	...
COOPERATIVE ASSOCIATIONS	240	81 116	895	3 114	64 093	784	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
KENTUCKY							
TOTAL	3 220	2 563 976	302 160	119 860	2 518 804	31 554	2 188
INDIVIDUAL PROPRIETORSHIPS	916	261 290	10 552	10 137	216 120	3 231	906
PARTNERSHIPS	593	393 403	16 889	11 742	289 946	4 441	1 282
CORPORATIONS	1 648	1 816 432	269 893	96 023	1 958 889	23 036	...
COOPERATIVE ASSOCIATIONS	53	89 839	4 607	1 686	48 441	781	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	10	3 012	219	272	5 408	65	...
MERCHANT WHOLESALERS: TOTAL	2 069	1 149 604	271 157	85 208	1 732 765	21 191	1 585
INDIVIDUAL PROPRIETORSHIPS	723	138 732	9 662	7 916	169 224	2 560	710
PARTNERSHIPS	421	171 104	15 687	9 172	199 230	2 795	875
CORPORATIONS	903	794 383	241 914	66 845	1 338 525	15 526	...
COOPERATIVE ASSOCIATIONS	19	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	205	467 962	12 032	16 954	343 557	3 190	5
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	196	466 333	11 962	16 760	339 252	3 136	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	465	295 952	13 756	8 298	167 224	2 088	113
INDIVIDUAL PROPRIETORSHIPS	43	17 122	308	551	9 524	154	48
PARTNERSHIPS	33	(D)	(D)	(D)	(D)	(D)	65
CORPORATIONS	386	264 693	12 844	7 141	144 402	1 743	...
COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS: TOTAL	392	579 053	1 612	7 972	241 913	4 534	389
INDIVIDUAL PROPRIETORSHIPS	115	92 489	189	1 407	32 361	435	111
PARTNERSHIPS	113	172 569	274	1 678	71 088	1 311	278
CORPORATIONS	141	269 736	357	4 446	120 600	2 414	...
COOPERATIVE ASSOCIATIONS	22	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	89	71 405	3 603	1 428	33 345	551	96
INDIVIDUAL PROPRIETORSHIPS	34	(D)	(D)	(D)	(D)	(D)	36
PARTNERSHIPS	24	35 769	386	299	6 890	156	60
CORPORATIONS	22	21 287	2 816	831	16 110	217	...
COOPERATIVE ASSOCIATIONS	8	1 517	8	46	5 496	95	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...

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Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
LOUISIANA							
TOTAL	4 501	4 075 416	243 644	191 609	4 015 942	46 473	2 603
INDIVIDUAL PROPRIETORSHIPS	1 419	456 742	16 614	18 493	416 716	6 072	1 352
PARTNERSHIPS	595	386 668	22 069	14 855	313 621	4 646	1 251
CORPORATIONS	2 451	3 191 439	202 408	156 706	3 240 357	35 182	...
COOPERATIVE ASSOCIATIONS	25	37 196	2 280	1 204	38 644	469	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	11	3 371	273	351	6 604	104	...
MERCHANT WHOLESALERS, TOTAL	3 145	2 030 605	198 429	132 796	2 801 640	33 937	2 026
INDIVIDUAL PROPRIETORSHIPS	1 091	222 080	15 239	14 936	337 284	4 932	1 042
PARTNERSHIPS	465	263 443	21 178	12 813	268 234	3 834	984
CORPORATIONS	1 570	1 510 044	159 582	103 903	2 160 747	24 744	...
COOPERATIVE ASSOCIATIONS	15	33 372	2 239	1 070	34 244	402	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	1 666	191	74	1 131	25	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	433	1 119 740	24 546	40 577	820 162	7 612	13
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	5	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	420	1 115 693	24 373	40 280	813 159	7 496	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	483	313 103	18 735	8 799	188 170	2 198	158
INDIVIDUAL PROPRIETORSHIPS	112	(D)	(D)	(D)	(D)	(D)	111
PARTNERSHIPS	26	8 890	303	425	8 276	109	47
CORPORATIONS	344	270 918	17 407	7 050	149 080	1 622	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	360	589 487	1 175	8 345	172 169	1 949	317
INDIVIDUAL PROPRIETORSHIPS	184	197 068	136	2 075	41 623	501	171
PARTNERSHIPS	73	(D)	(D)	(D)	(D)	(D)	146
CORPORATIONS	102	288 465	753	5 070	108 374	1 123	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	80	22 481	759	1 092	33 801	777	89
INDIVIDUAL PROPRIETORSHIPS	31	4 482	231	160	7 106	174	27
PARTNERSHIPS	25	9 486	206	387	13 166	337	62
CORPORATIONS	15	6 319	293	403	8 997	197	...
COOPERATIVE ASSOCIATIONS	8	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
MAINE							
TOTAL	1 494	847 517	61 836	49 161	967 885	12 783	684
INDIVIDUAL PROPRIETORSHIPS	495	82 883	4 303	4 969	107 994	1 742	463
PARTNERSHIPS	108	34 781	1 694	1 657	41 389	616	221
CORPORATIONS	869	722 350	55 277	42 105	809 684	10 298	...
COOPERATIVE ASSOCIATIONS	15	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	(D)	(D)	(D)	(D)	(D)	...
MERCHANT WHOLESALERS, TOTAL	1 069	441 882	40 141	34 533	666 030	9 261	560
INDIVIDUAL PROPRIETORSHIPS	413	56 928	3 668	3 771	84 207	1 306	388
PARTNERSHIPS	83	(D)	(D)	(D)	(D)	(D)	172
CORPORATIONS	562	353 373	34 317	29 240	546 938	7 401	...
COOPERATIVE ASSOCIATIONS	9	5 161	488	176	3 654	62	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	111	152 822	6 945	6 425	132 623	1 351	2
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	105	152 211	6 901	6 277	129 252	1 312	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	183	174 447	14 062	5 575	109 177	1 241	39
INDIVIDUAL PROPRIETORSHIPS	30	(D)	(D)	(D)	(D)	(D)	31
PARTNERSHIPS	4	1 284	...	59	1 083	17	8
CORPORATIONS	148	164 793	13 740	4 999	97 614	1 052	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	53	53 691	128	1 157	28 531	311	30
INDIVIDUAL PROPRIETORSHIPS	20	(D)	(D)	(D)	(D)	(D)	17
PARTNERSHIPS	6	(D)	(D)	(D)	(D)	(D)	13
CORPORATIONS	27	43 048	89	956	21 578	221	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	78	24 675	560	1 471	31 524	619	53
INDIVIDUAL PROPRIETORSHIPS	32	10 367	279	517	9 780	202	27
PARTNERSHIPS	14	3 961	20	223	5 509	79	26
CORPORATIONS	27	8 925	230	633	14 302	312	...
COOPERATIVE ASSOCIATIONS	5	1 422	31	98	1 933	26	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)

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Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
MARYLAND							
TOTAL	3 363	3 313 203	163 312	165 804	3 311 029	37 297	1 925
INDIVIDUAL PROPRIETORSHIPS	972	247 071	9 775	12 113	266 503	3 987	950
PARTNERSHIPS	453	286 447	10 773	10 778	209 770	3 033	975
CORPORATIONS	1 890	2 712 006	140 140	140 506	2 787 369	29 689	...
COOPERATIVE ASSOCIATIONS	43	64 139	2 573	2 158	42 735	541	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	3 540	51	249	4 652	47	...
MERCHANT WHOLESALERS, TOTAL	2 475	1 317 124	122 129	105 702	2 089 993	25 613	1 578
INDIVIDUAL PROPRIETORSHIPS	803	145 798	9 242	9 830	220 390	3 352	780
PARTNERSHIPS	380	155 380	10 408	8 529	166 296	2 472	798
CORPORATIONS	1 273	994 376	100 298	85 978	1 676 703	19 439	...
COOPERATIVE ASSOCIATIONS	19	21 570	2 181	1 365	26 604	350	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	337	1 113 291	19 973	37 851	779 819	6 827	8
INDIVIDUAL PROPRIETORSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	3	741	55	45	1 003	16	(D)
CORPORATIONS	327	1 105 530	19 823	37 534	771 501	6 743	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	173	389 805	19 110	12 095	246 102	2 611	39
INDIVIDUAL PROPRIETORSHIPS	21	7 043	342	385	7 657	109	26
PARTNERSHIPS	4	1 489	18	125	2 461	39	13
CORPORATIONS	139	376 658	18 635	11 369	231 420	2 403	...
COOPERATIVE ASSOCIATIONS	9	4 615	115	216	4 564	60	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	299	446 875	996	8 364	161 721	1 652	251
INDIVIDUAL PROPRIETORSHIPS	118	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	57	122 682	151	1 878	35 021	415	(D)
CORPORATIONS	121	207 740	471	4 654	89 931	814	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	79	46 108	1 104	1 792	33 394	594	49
INDIVIDUAL PROPRIETORSHIPS	27	7 601	41	407	6 390	149	23
PARTNERSHIPS	9	6 155	141	201	4 989	91	26
CORPORATIONS	30	27 702	913	971	17 814	290	...
COOPERATIVE ASSOCIATIONS	13	4 650	9	213	4 201	64	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MASSACHUSETTS							
TOTAL	8 441	8 677 739	451 803	438 579	8 506 306	88 667	3 304
INDIVIDUAL PROPRIETORSHIPS	2 041	610 369	19 474	22 726	462 879	6 450	1 976
PARTNERSHIPS	595	424 866	15 946	14 032	275 567	3 748	1 328
CORPORATIONS	5 725	7 538 537	408 854	397 541	7 690 425	77 580	...
COOPERATIVE ASSOCIATIONS	46	79 098	5 298	2 430	44 906	526	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	34	24 869	2 271	1 850	32 529	363	...
MERCHANT WHOLESALERS, TOTAL	6 400	3 855 300	340 447	280 453	5 332 492	60 416	2 659
INDIVIDUAL PROPRIETORSHIPS	1 638	297 875	18 347	17 960	371 546	5 395	1 584
PARTNERSHIPS	478	248 101	14 552	10 967	217 226	3 069	1 075
CORPORATIONS	4 238	3 260 286	303 063	248 926	4 696 989	51 392	...
COOPERATIVE ASSOCIATIONS	31	39 900	3 609	1 743	31 705	381	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	15	9 138	876	857	15 026	179	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	883	2 892 704	68 020	111 858	2 292 296	19 770	13
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	6	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	857	2 863 501	66 383	110 540	2 267 077	19 509	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	17	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	194	570 037	34 687	17 384	316 909	3 165	45
INDIVIDUAL PROPRIETORSHIPS	22	(D)	(D)	(D)	(D)	(D)	24
PARTNERSHIPS	9	4 410	131	357	7 204	105	21
CORPORATIONS	162	560 222	34 402	16 768	304 012	2 982	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	869	1 299 645	7 581	24 849	461 959	4 127	515
INDIVIDUAL PROPRIETORSHIPS	341	297 088	774	4 101	77 800	837	331
PARTNERSHIPS	84	160 194	1 022	2 003	35 174	349	184
CORPORATIONS	435	817 979	4 311	18 403	342 435	2 879	...
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	95	60 053	1 068	4 035	102 650	1 189	72
INDIVIDUAL PROPRIETORSHIPS	38	9 708	169	387	6 803	131	35
PARTNERSHIPS	18	(D)	(D)	(D)	(D)	(D)	37
CORPORATIONS	33	36 549	695	2 904	79 912	818	...
COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.

Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, weekend ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
MICHIGAN							
TOTAL	10 797	11 600 435	483 762	547 329	10 928 371	105 273	6 784
INDIVIDUAL PROPRIETORSHIPS	3 311	1 052 777	46 653	47 438	1 004 326	12 043	3 242
PARTNERSHIPS	1 633	919 951	38 223	40 729	811 361	7 588	3 542
CORPORATIONS	5 555	9 133 003	383 281	446 564	8 855 820	80 902	...
COOPERATIVE ASSOCIATIONS	184	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	114	(D)	(D)	(D)	(D)	(D)	...
MERCHANT WHOLESALERS, TOTAL	7 021	4 167 209	350 334	320 264	6 422 960	65 613	5 189
INDIVIDUAL PROPRIETORSHIPS	2 511	493 924	32 254	36 475	770 694	9 621	2 467
PARTNERSHIPS	1 244	536 035	34 615	33 912	680 913	8 121	2 722
CORPORATIONS	3 123	2 869 784	269 231	243 730	4 844 595	46 508	...
COOPERATIVE ASSOCIATIONS	37	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	106	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	1 007	4 744 976	64 810	152 542	3 053 031	25 440	4
INDIVIDUAL PROPRIETORSHIPS	6	787	31	72	1 332	18	2
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	993	4 722 454	64 548	151 957	3 039 576	25 312	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	1 215	874 994	58 783	33 968	657 043	6 494	341
INDIVIDUAL PROPRIETORSHIPS	133	43 538	13 059	2 115	43 493	557	137
PARTNERSHIPS	99	37 704	1 675	1 548	31 072	384	204
CORPORATIONS	945	775 095	43 591	28 983	556 594	5 260	...
COOPERATIVE ASSOCIATIONS	38	18 657	458	1 322	25 884	293	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	1 130	1 626 945	4 504	31 320	621 188	5 186	1 002
INDIVIDUAL PROPRIETORSHIPS	546	484 339	695	7 535	159 415	1 372	529
PARTNERSHIPS	211	309 932	832	3 364	70 527	641	473
CORPORATIONS	358	686 222	2 667	17 421	331 820	2 635	...
COOPERATIVE ASSOCIATIONS	13	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	424	186 311	5 331	9 235	174 149	2 540	248
INDIVIDUAL PROPRIETORSHIPS	115	30 189	614	1 241	29 392	475	107
PARTNERSHIPS	77	(D)	(D)	(D)	(D)	(D)	141
CORPORATIONS	136	79 448	3 244	4 473	83 235	1 187	...
COOPERATIVE ASSOCIATIONS	95	41 560	378	1 775	35 771	468	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	...
MINNESOTA							
TOTAL	6 773	6 538 039	344 562	279 592	5 706 856	58 992	3 181
INDIVIDUAL PROPRIETORSHIPS	1 750	496 048	18 350	17 698	385 679	5 108	1 711
PARTNERSHIPS	698	367 350	15 368	12 888	277 888	3 564	1 470
CORPORATIONS	3 748	5 144 699	288 658	231 279	4 664 515	46 006	...
COOPERATIVE ASSOCIATIONS	567	522 190	21 817	17 181	365 059	4 102	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	10	7 752	369	546	13 715	142	...
MERCHANT WHOLESALERS, TOTAL	3 359	2 668 032	242 568	174 390	3 555 779	37 525	1 964
INDIVIDUAL PROPRIETORSHIPS	1 077	196 027	14 140	11 471	256 595	3 237	1 059
PARTNERSHIPS	425	147 821	11 623	8 908	193 292	2 380	905
CORPORATIONS	1 750	2 024 061	200 852	144 875	2 910 374	29 923	...
COOPERATIVE ASSOCIATIONS	103	297 171	15 788	8 896	187 809	1 905	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	2 952	165	240	7 709	80	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	499	1 561 935	48 512	57 646	1 202 382	10 375	6
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	488	1 545 158	48 185	57 091	1 191 244	10 266	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	1 472	425 681	31 025	16 842	337 132	3 942	411
INDIVIDUAL PROPRIETORSHIPS	220	(D)	(D)	(D)	(D)	(D)	218
PARTNERSHIPS	92	(D)	(D)	(D)	(D)	(D)	193
CORPORATIONS	985	318 731	25 224	10 360	198 683	2 139	...
COOPERATIVE ASSOCIATIONS	175	45 083	2 569	3 704	79 843	943	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	571	1 293 504	3 391	16 298	311 629	2 927	405
INDIVIDUAL PROPRIETORSHIPS	231	173 855	322	2 601	50 998	573	222
PARTNERSHIPS	86	138 123	420	1 590	29 309	344	183
CORPORATIONS	236	951 001	2 474	11 612	219 847	1 885	...
COOPERATIVE ASSOCIATIONS	18	30 525	175	495	11 475	125	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	872	588 887	19 066	14 416	299 934	4 153	395
INDIVIDUAL PROPRIETORSHIPS	220	84 863	2 062	1 799	40 662	726	209
PARTNERSHIPS	93	50 324	1 827	1 281	31 394	523	186
CORPORATIONS	289	305 748	11 923	7 341	144 367	1 793	...
COOPERATIVE ASSOCIATIONS	269	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)
MISSISSIPPI							
TOTAL	2 264	1 388 505	89 049	58 632	1 205 407	16 192	1 470
INDIVIDUAL PROPRIETORSHIPS	708	256 447	10 401	8 501	195 981	2 962	716
PARTNERSHIPS	375	252 914	14 280	7 480	168 707	2 548	754
CORPORATIONS	1 143	845 783	63 583	41 643	820 238	10 373	...
COOPERATIVE ASSOCIATIONS	32	31 164	770	960	19 575	296	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	2 197	15	48	906	13	...
MERCHANT WHOLESALERS, TOTAL	1 390	711 314	69 349	43 878	883 738	11 872	1 036
INDIVIDUAL PROPRIETORSHIPS	514	123 238	7 980	6 574	148 654	2 209	499
PARTNERSHIPS	273	139 738	11 166	5 867	137 099	2 069	537
CORPORATIONS	591	436 143	49 737	30 996	589 103	7 491	...
COOPERATIVE ASSOCIATIONS	10	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	105	102 057	3 388	4 830	100 896	1 029	3
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	100	101 376	3 320	4 722	98 602	992	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	472	195 210	10 426	5 203	102 534	1 523	170
INDIVIDUAL PROPRIETORSHIPS	71	22 540	774	825	17 749	304	99
PARTNERSHIPS	36	11 834	1 112	513	10 224	173	71
CORPORATIONS	360	159 262	8 540	3 720	71 900	1 010	...
COOPERATIVE ASSOCIATIONS	5	1 574	...	145	2 661	36	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	186	291 559	2 187	3 353	76 888	1 179	189
INDIVIDUAL PROPRIETORSHIPS	95	98 647	1 262	964	22 361	353	94
PARTNERSHIPS	42	(D)	(D)	(D)	(D)	(D)	95
CORPORATIONS	45	129 221	838	1 560	37 244	567	...
COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	111	88 365	3 699	1 368	41 349	589	72
INDIVIDUAL PROPRIETORSHIPS	26	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	23	41 651	1 895	375	6 424	93	49
CORPORATIONS	47	19 781	1 148	645	23 389	313	...
COOPERATIVE ASSOCIATIONS	14	13 694	303	265	5 624	101	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI							
TOTAL	8 428	9 592 640	462 222	427 251	8 558 802	86 902	4 437
INDIVIDUAL PROPRIETORSHIPS	2 179	734 295	23 361	24 197	505 064	6 896	2 139
PARTNERSHIPS	1 041	947 881	27 452	23 403	482 785	6 346	2 298
CORPORATIONS	4 960	7 587 077	399 724	371 052	7 396 070	71 555	...
COOPERATIVE ASSOCIATIONS	220	288 732	10 525	7 035	137 782	1 597	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	28	34 655	1 160	1 564	37 101	508	...
MERCHANT WHOLESALERS, TOTAL	4 873	3 533 578	317 021	240 935	4 878 031	53 050	3 025
INDIVIDUAL PROPRIETORSHIPS	1 481	271 605	20 402	16 345	350 514	4 979	1 457
PARTNERSHIPS	714	347 887	25 031	18 230	377 106	4 919	1 568
CORPORATIONS	2 618	2 770 702	262 114	201 469	4 049 928	41 962	...
COOPERATIVE ASSOCIATIONS	52	137 266	8 895	4 144	84 264	893	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	8	6 118	579	747	16 219	297	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	979	3 613 731	108 520	138 982	2 764 356	23 545	10
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	4	485	10	75	986	23	8
CORPORATIONS	957	3 585 774	108 072	138 120	2 742 757	23 326	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	14	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	1 200	391 245	24 935	15 562	298 233	3 560	331
INDIVIDUAL PROPRIETORSHIPS	167	(D)	(D)	(D)	(D)	(D)	170
PARTNERSHIPS	84	(D)	(D)	(D)	(D)	(D)	161
CORPORATIONS	921	318 498	22 307	12 490	234 620	2 591	...
COOPERATIVE ASSOCIATIONS	28	3 549	88	325	7 423	111	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	969	1 824 627	3 389	23 857	457 745	4 460	843
INDIVIDUAL PROPRIETORSHIPS	426	373 308	691	5 187	99 759	1 050	412
PARTNERSHIPS	175	531 414	512	3 238	67 047	782	431
CORPORATIONS	359	816 320	2 182	14 419	270 263	2 422	...
COOPERATIVE ASSOCIATIONS	9	103 585	4	1 013	20 676	206	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	407	229 459	8 357	7 915	160 437	2 287	228
INDIVIDUAL PROPRIETORSHIPS	103	50 112	717	1 059	20 874	350	98
PARTNERSHIPS	64	(D)	(D)	(D)	(D)	(D)	130
CORPORATIONS	105	95 783	5 049	4 554	98 502	1 254	...
COOPERATIVE ASSOCIATIONS	129	44 197	1 525	1 546	25 285	385	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
MONTANA							
TOTAL	1 606	762 943	54 299	35 084	677 536	8 366	495
INDIVIDUAL PROPRIETORSHIPS	269	54 091	2 756	2 688	58 149	797	266
PARTNERSHIPS	114	59 274	2 150	1 877	41 012	585	229
CORPORATIONS	1 015	571 993	45 648	27 723	521 163	6 308	...
COOPERATIVE ASSOCIATIONS	201	76 074	3 657	2 635	54 468	643	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	1 511	88	161	2 744	33	...
MERCHANT WHOLESALERS, TOTAL	678	314 061	37 345	23 210	445 264	5 548	348
INDIVIDUAL PROPRIETORSHIPS	192	32 304	2 324	2 051	44 398	594	192
PARTNERSHIPS	78	20 952	1 899	1 367	28 334	378	156
CORPORATIONS	389	243 294	31 888	19 120	358 943	4 435	...
COOPERATIVE ASSOCIATIONS	17	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	70	65 819	3 623	3 578	73 887	669	...
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	68	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	466	109 215	8 596	3 324	64 772	811	87
INDIVIDUAL PROPRIETORSHIPS	47	10 907	274	446	10 076	144	49
PARTNERSHIPS	19	5 073	139	206	4 434	52	38
CORPORATIONS	321	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	77	13 294	1 610	1 013	19 974	251	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS, TOTAL	55	123 579	425	1 850	39 725	603	32
INDIVIDUAL PROPRIETORSHIPS	12	7 024	17	127	2 279	33	13
PARTNERSHIPS	9	24 760	18	255	7 336	143	19
CORPORATIONS	26	82 569	322	1 302	26 958	395	...
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	337	150 269	4 310	3 122	53 888	735	28
INDIVIDUAL PROPRIETORSHIPS	18	3 856	141	64	1 396	26	12
PARTNERSHIPS	8	8 489	94	49	908	12	16
CORPORATIONS	211	100 819	3 263	2 138	32 390	463	...
COOPERATIVE ASSOCIATIONS	100	37 105	812	871	19 194	234	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
NEBRASKA							
TOTAL	3 186	2 969 439	120 859	95 964	1 921 715	22 850	1 798
INDIVIDUAL PROPRIETORSHIPS	913	475 388	11 356	10 499	223 735	3 230	863
PARTNERSHIPS	447	609 912	11 995	9 445	194 314	2 800	935
CORPORATIONS	1 486	1 630 129	91 472	70 421	1 386 062	15 259	...
COOPERATIVE ASSOCIATIONS	324	250 945	5 846	5 307	111 776	1 479	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	16	3 065	190	292	5 828	82	...
MERCHANT WHOLESALERS, TOTAL	1 446	910 733	83 011	56 663	1 135 848	13 618	1 002
INDIVIDUAL PROPRIETORSHIPS	499	117 203	7 619	5 846	125 095	1 742	477
PARTNERSHIPS	253	150 744	10 156	6 727	135 106	1 852	525
CORPORATIONS	647	567 049	61 086	42 230	836 055	9 576	...
COOPERATIVE ASSOCIATIONS	46	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	199	521 833	19 847	20 359	396 718	3 729	3
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	191	520 626	19 779	20 146	391 067	3 655	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	692	142 849	10 749	6 089	122 973	1 654	224
INDIVIDUAL PROPRIETORSHIPS	132	28 648	1 620	1 583	33 723	501	127
PARTNERSHIPS	44	13 853	680	610	12 020	198	97
CORPORATIONS	412	83 759	7 401	2 459	47 914	542	...
COOPERATIVE ASSOCIATIONS	102	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS, TOTAL	254	1 115 612	2 273	6 019	128 810	1 672	251
INDIVIDUAL PROPRIETORSHIPS	120	(D)	(D)	(D)	(D)	(D)	110
PARTNERSHIPS	60	398 534	218	1 156	25 174	389	141
CORPORATIONS	66	355 130	1 181	2 860	59 030	702	...
COOPERATIVE ASSOCIATIONS	8	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	595	278 412	4 979	6 834	137 366	2 177	318
INDIVIDUAL PROPRIETORSHIPS	161	70 216	1 271	1 552	29 291	493	148
PARTNERSHIPS	89	(D)	(D)	(D)	(D)	(D)	170
CORPORATIONS	170	103 565	2 025	2 726	51 996	784	...
COOPERATIVE ASSOCIATIONS	168	56 876	652	1 584	35 103	549	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Con.

Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)
NEVADA							
TOTAL	409	199 112	14 679	12 304	240 667	2 480	242
INDIVIDUAL PROPRIETORSHIPS	111	20 243	1 112	1 420	32 841	378	105
PARTNERSHIPS	59	25 418	1 455	1 758	34 177	379	137
CORPORATIONS	234	148 015	11 807	8 909	167 265	1 653	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS, TOTAL	282	136 729	12 582	10 066	196 473	2 062	206
INDIVIDUAL PROPRIETORSHIPS	93	15 866	1 007	1 239	28 940	335	89
PARTNERSHIPS	48	18 789	1 410	1 326	25 588	300	117
CORPORATIONS	138	97 909	9 870	7 340	136 746	1 371	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	19	7 292	352	836	15 244	138	2
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	17	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	92	46 402	1 721	1 183	24 400	233	23
INDIVIDUAL PROPRIETORSHIPS	11	(D)	(D)	(D)	(D)	(D)	11
PARTNERSHIPS	7	3 261	38	196	3 763	35	12
CORPORATIONS	74	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	14	(D)	(D)	(D)	(D)	(D)	(D)
INDIVIDUAL PROPRIETORSHIPS	6	903	2	16	187	4	4
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	5	4 287	...	53	1 087	10	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	2	(D)	(D)	(D)	(D)	(D)	(D)
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS . . . . .	...	...	...	...	...	...	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
NEW HAMPSHIRE							
TOTAL	759	396 157	27 590	25 327	498 204	5 906	348
INDIVIDUAL PROPRIETORSHIPS	235	33 181	1 895	2 012	46 013	724	238
PARTNERSHIPS	55	21 967	1 029	1 200	27 874	397	110
CORPORATIONS	453	312 007	23 183	20 809	398 536	4 451	...
COOPERATIVE ASSOCIATIONS	9	25 731	1 425	1 115	22 022	278	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	3 271	58	191	3 759	56	...
MERCHANT WHOLESALERS, TOTAL	553	224 282	20 486	16 585	322 798	4 105	284
INDIVIDUAL PROPRIETORSHIPS	199	21 842	1 826	1 527	35 080	571	201
PARTNERSHIPS	41	14 179	982	882	20 485	307	83
CORPORATIONS	304	162 921	16 297	13 288	245 503	2 966	...
COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	65	72 819	3 837	4 930	102 153	900	6
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	58	71 267	3 815	4 808	99 056	868	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	99	74 502	3 044	3 061	59 007	689	33
INDIVIDUAL PROPRIETORSHIPS	14	3 203	38	246	5 714	86	14
PARTNERSHIPS	10	6 079	47	248	5 244	72	19
CORPORATIONS	75	65 220	2 959	2 567	48 049	531	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	30	19 653	178	534	9 891	154	16
INDIVIDUAL PROPRIETORSHIPS	15	6 794	16	153	3 119	48	16
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	13	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	12	4 901	45	217	4 355	58	9
INDIVIDUAL PROPRIETORSHIPS	7	1 342	15	86	2 100	19	7
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	3	(D)	(D)	(D)	(D)	(D)	(D)
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active propri- etors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
NEW JERSEY							
TOTAL	8 236	8 477 140	473 212	451 248	9 015 971	87 794	4 303
INDIVIDUAL PROPRIETORSHIPS	2 009	485 612	22 724	23 375	474 059	6 342	1 978
PARTNERSHIPS	1 059	512 780	28 242	25 065	510 970	6 324	2 325
CORPORATIONS	5 094	7 291 863	407 557	393 858	7 852 620	73 301	...
COOPERATIVE ASSOCIATIONS	61	126 655	5 257	4 332	85 724	1 115	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	13	60 230	9 432	4 618	92 598	712	...
MERCHANT WHOLESALERS: TOTAL	6 602	3 902 543	324 494	283 200	5 595 543	58 481	3 747
INDIVIDUAL PROPRIETORSHIPS	1 698	307 145	21 707	18 781	383 980	5 253	1 675
PARTNERSHIPS	940	408 092	27 156	22 293	456 910	5 615	2 072
CORPORATIONS	3 930	3 058 228	261 269	234 895	4 610 004	46 242	...
COOPERATIVE ASSOCIATIONS	29	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	638	2 911 790	75 327	120 276	2 463 475	20 083	6
INDIVIDUAL PROPRIETORSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	627	2 898 757	75 215	119 768	2 455 213	20 002	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	251	922 938	68 946	28 664	587 565	5 158	46
INDIVIDUAL PROPRIETORSHIPS	26	9 033	229	640	12 675	170	25
PARTNERSHIPS	11	5 017	115	249	4 749	57	21
CORPORATIONS	207	905 808	68 600	27 561	566 381	4 885	...
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS: TOTAL	581	642 970	3 032	14 556	280 149	2 633	363
INDIVIDUAL PROPRIETORSHIPS	215	139 700	518	2 791	54 391	522	208
PARTNERSHIPS	71	(D)	(D)	(D)	(D)	(D)	155
CORPORATIONS	283	400 644	1 921	9 821	187 519	1 692	...
COOPERATIVE ASSOCIATIONS	11	28 642	162	572	11 891	154	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS: TOTAL	164	96 899	1 413	4 552	89 239	1 439	141
INDIVIDUAL PROPRIETORSHIPS	67	(D)	(D)	(D)	(D)	(D)	68
PARTNERSHIPS	35	25 701	514	1 126	22 657	383	73
CORPORATIONS	47	28 426	552	1 813	33 503	480	...
COOPERATIVE ASSOCIATIONS	14	19 018	77	692	13 340	208	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO							
TOTAL	1 270	664 858	50 809	36 928	786 227	8 641	722
INDIVIDUAL PROPRIETORSHIPS	396	83 141	5 497	5 121	120 104	1 566	383
PARTNERSHIPS	173	82 573	4 174	3 639	79 217	972	339
CORPORATIONS	676	485 696	40 537	27 772	577 670	5 976	...
COOPERATIVE ASSOCIATIONS	16	6 192	225	142	3 526	61	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	9	7 256	376	254	5 710	66	...
MERCHANT WHOLESALERS: TOTAL	852	412 271	43 427	28 139	589 947	6 544	546
INDIVIDUAL PROPRIETORSHIPS	311	51 501	4 483	3 891	87 484	1 145	300
PARTNERSHIPS	120	33 435	3 544	2 741	59 308	704	246
CORPORATIONS	416	323 919	34 849	21 374	440 665	4 659	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	74	53 311	2 321	3 657	77 527	670	7
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	67	50 064	2 253	3 480	72 607	614	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	258	113 859	4 427	3 573	77 882	881	108
INDIVIDUAL PROPRIETORSHIPS	55	17 204	872	867	21 661	264	54
PARTNERSHIPS	32	15 565	517	561	12 602	137	54
CORPORATIONS	167	78 911	3 011	2 048	41 526	456	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS: TOTAL	62	71 118	268	1 068	23 099	300	50
INDIVIDUAL PROPRIETORSHIPS	21	12 356	13	243	5 372	63	19
PARTNERSHIPS	17	(D)	(D)	(D)	(D)	(D)	31
CORPORATIONS	23	29 168	187	560	11 771	133	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS: TOTAL	24	14 299	366	491	17 772	246	11
INDIVIDUAL PROPRIETORSHIPS	7	(D)	(D)	(D)	(D)	(D)	8
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	3	3 634	237	310	11 101	114	...
COOPERATIVE ASSOCIATIONS	12	4 548	...	78	2 426	44	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

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Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
NEW YORK							
TOTAL	40 125	54 893 515	2 435 415	2 175 546	43 177 183	405 239	19 440
INDIVIDUAL PROPRIETORSHIPS	8 635	2 844 701	104 154	99 322	2 005 480	25 610	8 530
PARTNERSHIPS	4 930	3 974 156	171 599	113 055	2 254 896	26 957	10 910
CORPORATIONS	26 259	47 397 166	2 140 804	1 945 974	38 573 335	349 040	...
COOPERATIVE ASSOCIATIONS	251	549 484	17 191	13 988	279 823	3 070	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	49	126 008	1 667	3 207	63 649	562	...
MERCHANT WHOLESALERS, TOTAL	31 356	24 797 084	1 945 361	1 357 525	26 941 986	272 964	15 990
INDIVIDUAL PROPRIETORSHIPS	6 977	1 324 161	99 743	76 231	1 572 557	20 994	6 910
PARTNERSHIPS	4 094	2 098 347	150 592	89 439	1 822 662	22 532	9 080
CORPORATIONS	20 151	21 136 878	1 680 458	1 183 143	23 372 186	227 631	...
COOPERATIVE ASSOCIATIONS	117	171 958	13 504	7 543	149 450	1 607	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	17	65 740	1 064	1 169	25 131	200	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	2 770	16 965 513	333 714	560 879	11 369 152	89 420	73
INDIVIDUAL PROPRIETORSHIPS	16	11 224	378	1 105	19 415	157	12
PARTNERSHIPS	27	31 082	1 572	2 312	36 957	399	61
CORPORATIONS	2 694	16 842 777	330 492	554 937	11 264 945	88 400	...
COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	27	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	823	1 640 120	106 456	54 571	1 042 696	9 886	209
INDIVIDUAL PROPRIETORSHIPS	113	33 122	1 577	1 662	31 615	440	115
PARTNERSHIPS	50	15 486	10 791	752	15 456	226	94
CORPORATIONS	604	1 559 755	92 400	50 795	971 252	8 911	...
COOPERATIVE ASSOCIATIONS	55	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS, TOTAL	4 804	11 255 368	42 388	190 886	3 586 778	29 872	2 905
INDIVIDUAL PROPRIETORSHIPS	1 405	1 444 479	1 838	18 864	351 812	3 533	1 372
PARTNERSHIPS	693	1 789 883	7 981	18 868	343 968	3 324	1 533
CORPORATIONS	2 656	7 729 297	32 346	149 811	2 821 721	22 341	...
COOPERATIVE ASSOCIATIONS	46	289 184	219	3 306	68 067	663	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	2 525	4	37	1 210	11	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	372	235 430	7 496	11 685	236 571	3 097	263
INDIVIDUAL PROPRIETORSHIPS	124	31 715	618	1 460	30 081	486	121
PARTNERSHIPS	66	39 358	663	1 684	35 853	476	142
CORPORATIONS	155	130 459	5 108	7 288	143 231	1 757	...
COOPERATIVE ASSOCIATIONS	27	33 898	1 107	1 253	27 406	378	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
NORTH CAROLINA							
TOTAL	5 741	5 025 891	244 633	211 304	4 467 062	54 441	3 557
INDIVIDUAL PROPRIETORSHIPS	1 617	468 753	16 546	17 474	444 929	6 777	1 598
PARTNERSHIPS	903	739 781	21 565	20 812	501 755	7 505	1 959
CORPORATIONS	3 171	3 700 719	204 104	170 902	3 471 580	39 481	...
COOPERATIVE ASSOCIATIONS	38	108 066	2 310	1 821	42 858	603	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	12	8 572	108	295	5 940	75	...
MERCHANT WHOLESALERS, TOTAL	3 635	1 854 970	178 462	130 181	2 715 199	34 328	2 405
INDIVIDUAL PROPRIETORSHIPS	1 151	207 665	14 631	12 144	290 874	4 654	1 138
PARTNERSHIPS	595	231 109	18 531	12 114	257 591	4 028	1 267
CORPORATIONS	1 866	1 392 772	143 282	104 942	2 148 490	25 406	...
COOPERATIVE ASSOCIATIONS	20	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	477	1 334 327	28 580	39 835	818 151	7 644	6
INDIVIDUAL PROPRIETORSHIPS	3	2 167	14	89	1 543	20	1
PARTNERSHIPS	3	(D)	(D)	(D)	(D)	(D)	5
CORPORATIONS	462	1 322 548	28 319	39 334	805 065	7 496	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	777	604 510	29 814	18 619	362 299	4 649	299
INDIVIDUAL PROPRIETORSHIPS	143	40 582	1 318	1 769	33 735	572	144
PARTNERSHIPS	82	36 223	1 429	1 671	35 228	547	155
CORPORATIONS	552	527 705	27 067	15 179	293 336	3 530	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	651	1 056 123	5 697	18 728	473 944	5 834	681
INDIVIDUAL PROPRIETORSHIPS	242	201 089	225	2 815	93 904	1 096	241
PARTNERSHIPS	177	440 070	1 217	6 413	195 014	2 600	440
CORPORATIONS	225	402 897	4 150	9 347	178 500	2 068	...
COOPERATIVE ASSOCIATIONS	5	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	201	175 961	2 080	3 941	97 469	1 986	166
INDIVIDUAL PROPRIETORSHIPS	78	17 250	358	657	24 873	435	74
PARTNERSHIPS	46	(D)	(D)	(D)	(D)	(D)	92
CORPORATIONS	66	54 797	1 286	2 100	46 189	981	...
COOPERATIVE ASSOCIATIONS	11	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)

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Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
NORTH DAKOTA							
TOTAL	2 142	1 004 190	66 785	39 042	778 583	9 202	622
INDIVIDUAL PROPRIETORSHIPS	304	80 465	3 877	2 708	60 416	822	285
PARTNERSHIPS	169	88 294	4 956	3 078	62 014	801	337
CORPORATIONS	1 198	643 910	45 766	27 034	530 104	5 954	...
COOPERATIVE ASSOCIATIONS	469	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS: TOTAL	567	338 189	36 669	21 517	433 615	4 998	332
INDIVIDUAL PROPRIETORSHIPS	152	33 045	2 371	1 729	37 848	506	144
PARTNERSHIPS	93	36 641	3 611	2 208	43 600	536	188
CORPORATIONS	291	247 832	27 480	16 439	327 600	3 653	...
COOPERATIVE ASSOCIATIONS	30	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	64	123 745	7 417	5 306	104 099	981	...
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	63	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	689	105 120	11 635	4 074	78 987	1 005	112
INDIVIDUAL PROPRIETORSHIPS	52	7 768	483	368	8 218	112	54
PARTNERSHIPS	26	5 332	498	248	4 526	65	58
CORPORATIONS	498	63 803	5 358	1 185	23 204	262	...
COOPERATIVE ASSOCIATIONS	113	28 217	5 296	2 273	43 039	566	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS: TOTAL	63	142 788	490	1 329	32 427	400	44
INDIVIDUAL PROPRIETORSHIPS	27	17 117	134	165	4 670	64	26
PARTNERSHIPS	9	19 351	74	96	2 287	29	18
CORPORATIONS	23	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	759	294 348	10 574	6 816	129 455	1 818	134
INDIVIDUAL PROPRIETORSHIPS	73	22 535	889	446	9 680	140	61
PARTNERSHIPS	41	26 970	773	526	11 601	171	73
CORPORATIONS	323	115 324	5 243	3 140	51 669	774	...
COOPERATIVE ASSOCIATIONS	322	129 519	3 669	2 704	56 555	733	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
OHIO							
TOTAL	13 520	14 414 185	677 895	709 731	14 447 275	142 689	6 397
INDIVIDUAL PROPRIETORSHIPS	3 490	1 061 919	37 693	44 324	954 892	12 312	3 404
PARTNERSHIPS	1 384	763 907	44 559	36 395	739 838	9 167	2 993
CORPORATIONS	8 196	12 100 439	580 330	615 525	12 483 154	117 944	...
COOPERATIVE ASSOCIATIONS	409	422 237	11 809	11 725	233 667	2 850	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	40	65 683	3 504	1 762	35 724	416	...
MERCHANT WHOLESALERS: TOTAL	8 926	5 282 422	516 350	434 956	8 958 228	93 161	4 970
INDIVIDUAL PROPRIETORSHIPS	2 660	458 065	32 785	33 670	730 931	9 713	2 589
PARTNERSHIPS	1 100	466 661	42 633	31 430	649 197	8 049	2 381
CORPORATIONS	5 058	4 092 480	428 912	364 273	7 461 542	74 110	...
COOPERATIVE ASSOCIATIONS	74	213 452	8 636	4 165	87 002	938	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	33	51 764	3 384	1 418	29 556	351	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	1 649	5 797 668	106 835	188 911	3 837 945	32 167	12
INDIVIDUAL PROPRIETORSHIPS	7	852	46	85	3 947	45	6
PARTNERSHIPS	4	1 842	33	102	1 124	18	6
CORPORATIONS	1 633	5 778 759	106 640	188 364	3 825 915	32 045	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	1 013	1 045 504	36 372	35 186	678 064	7 031	193
INDIVIDUAL PROPRIETORSHIPS	105	24 969	1 308	1 242	29 983	361	104
PARTNERSHIPS	40	11 638	439	548	11 759	151	89
CORPORATIONS	797	992 497	34 320	31 740	605 258	6 113	...
COOPERATIVE ASSOCIATIONS	70	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS: TOTAL	1 340	1 927 797	9 752	37 330	707 724	6 723	929
INDIVIDUAL PROPRIETORSHIPS	566	502 396	2 096	7 025	141 436	1 433	559
PARTNERSHIPS	166	223 945	454	2 800	50 946	535	370
CORPORATIONS	589	1 146 755	7 153	26 836	502 695	4 553	...
COOPERATIVE ASSOCIATIONS	18	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS: TOTAL	592	360 794	8 586	13 348	265 314	3 607	293
INDIVIDUAL PROPRIETORSHIPS	152	75 637	1 458	2 302	48 595	760	146
PARTNERSHIPS	74	59 821	1 000	1 515	26 812	414	147
CORPORATIONS	119	89 948	3 305	4 312	87 744	1 123	...
COOPERATIVE ASSOCIATIONS	247	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	(D)	(D)	(D)	(D)	(D)	(D)

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Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
OKLAHOMA							
TOTAL	3 990	2 664 152	146 369	126 062	2 665 386	29 330	2 538
INDIVIDUAL PROPRIETORSHIPS	1 268	349 703	13 758	13 968	311 589	4 326	1 236
PARTNERSHIPS	640	360 992	15 805	12 941	287 729	3 743	1 302
CORPORATIONS	1 922	1 768 483	112 524	94 753	1 966 836	20 175	...
COOPERATIVE ASSOCIATIONS	144	180 005	3 868	3 915	88 833	942	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	16	4 969	414	485	10 399	144	...
MERCHANT WHOLESALERS, TOTAL	2 438	1 223 069	114 959	84 490	1 789 352	20 243	1 855
INDIVIDUAL PROPRIETORSHIPS	910	173 110	11 298	10 156	222 517	3 170	891
PARTNERSHIPS	475	175 068	13 592	10 598	235 445	3 022	964
CORPORATIONS	1 006	765 520	86 297	61 370	1 275 844	13 541	...
COOPERATIVE ASSOCIATIONS	40	106 636	3 464	2 161	50 358	445	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	2 735	308	205	5 188	65	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	306	703 634	17 670	26 412	555 355	5 005	9
INDIVIDUAL PROPRIETORSHIPS	4	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	3	335	21	23	1 458	13	6
CORPORATIONS	294	700 290	17 406	25 877	543 865	4 876	...
COOPERATIVE ASSOCIATIONS	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	722	225 407	11 158	7 376	151 955	1 933	268
INDIVIDUAL PROPRIETORSHIPS	176	42 678	1 787	1 941	43 585	626	176
PARTNERSHIPS	46	12 621	1 382	609	14 206	199	92
CORPORATIONS	477	167 195	7 939	4 490	86 664	1 002	...
COOPERATIVE ASSOCIATIONS	23	2 913	50	336	7 500	106	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	272	413 942	605	4 881	108 191	1 238	316
INDIVIDUAL PROPRIETORSHIPS	122	114 736	242	1 283	32 345	360	115
PARTNERSHIPS	91	159 667	112	1 352	29 665	386	201
CORPORATIONS	55	107 086	182	2 032	42 201	452	...
COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	252	98 100	1 977	2 903	60 533	911	90
INDIVIDUAL PROPRIETORSHIPS	56	(D)	(D)	(D)	(D)	(D)	51
PARTNERSHIPS	25	13 301	698	359	6 955	123	39
CORPORATIONS	90	28 392	700	984	18 262	304	...
COOPERATIVE ASSOCIATIONS	78	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	479	38	21	388	8	...
OREGON							
TOTAL	3 501	3 258 801	182 644	147 952	3 069 003	30 663	2 046
INDIVIDUAL PROPRIETORSHIPS	858	233 737	9 586	10 957	254 138	2 975	846
PARTNERSHIPS	585	386 949	17 808	15 527	320 726	3 674	1 200
CORPORATIONS	1 921	2 485 038	148 024	114 149	2 341 114	22 082	...
COOPERATIVE ASSOCIATIONS	121	129 281	5 872	6 214	129 108	1 682	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	16	23 796	1 354	1 105	23 917	250	...
MERCHANT WHOLESALERS, TOTAL	2 261	1 755 628	131 711	97 734	2 036 321	20 519	1 647
INDIVIDUAL PROPRIETORSHIPS	677	118 865	8 584	8 369	193 741	2 301	667
PARTNERSHIPS	480	224 184	16 491	12 728	264 164	2 882	980
CORPORATIONS	1 051	1 305 523	100 990	72 918	1 506 368	14 547	...
COOPERATIVE ASSOCIATIONS	42	84 020	4 355	2 773	51 302	576	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	11	23 036	1 291	946	20 746	213	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	326	733 248	26 112	28 147	568 757	4 894	5
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	309	724 967	26 021	27 344	551 796	4 718	...
COOPERATIVE ASSOCIATIONS	10	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	495	283 170	18 914	9 299	194 886	1 860	102
INDIVIDUAL PROPRIETORSHIPS	57	17 996	480	731	19 190	197	59
PARTNERSHIPS	21	(D)	(D)	(D)	(D)	(D)	43
CORPORATIONS	399	254 216	18 193	7 869	161 347	1 496	...
COOPERATIVE ASSOCIATIONS	17	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS, TOTAL	251	392 595	1 462	5 681	118 523	1 232	217
INDIVIDUAL PROPRIETORSHIPS	92	88 683	105	1 054	27 677	268	91
PARTNERSHIPS	57	143 878	216	1 643	30 303	406	126
CORPORATIONS	99	156 141	1 140	2 927	59 382	548	...
COOPERATIVE ASSOCIATIONS	3	3 893	1	57	1 161	10	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	168	94 160	4 445	7 091	150 516	2 158	75
INDIVIDUAL PROPRIETORSHIPS	31	(D)	(D)	(D)	(D)	(D)	28
PARTNERSHIPS	25	12 119	951	876	19 960	319	47
CORPORATIONS	63	44 191	1 680	3 091	62 221	773	...
COOPERATIVE ASSOCIATIONS	49	29 772	1 397	2 361	55 555	863	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	...	(D)	(D)	(D)	(D)	(D)	(D)

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Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at 1958	Payroll, entire year	Payroll, average ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated business
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
PENNSYLVANIA							
TOTAL	16 418	16 306 927	792 345	800 735	16 309 661	170 970	11 968
INDIVIDUAL PROPRIETORSHIPS	5 549	1 569 464	70 756	72 695	1 508 168	20 877	5 418
PARTNERSHIPS	2 980	1 472 886	87 353	72 097	1 496 811	19 908	6 550
CORPORATIONS	7 664	12 849 579	609 423	640 595	12 996 648	126 533	...
COOPERATIVE ASSOCIATIONS	153	327 592	20 958	12 998	259 246	3 118	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	72	87 406	3 855	2 350	48 788	534	...
MERCHANT WHOLESALERS, TOTAL	12 326	6 447 880	583 315	489 411	9 853 333	113 051	10 255
INDIVIDUAL PROPRIETORSHIPS	4 630	917 453	66 096	59 174	1 236 708	17 536	4 520
PARTNERSHIPS	2 612	1 034 242	84 671	63 805	1 323 740	17 936	5 735
CORPORATIONS	4 954	4 239 234	409 005	354 670	7 068 001	74 913	...
COOPERATIVE ASSOCIATIONS	71	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	59	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	1 707	6 773 729	121 693	229 427	4 830 741	41 224	24
INDIVIDUAL PROPRIETORSHIPS	12	5 744	175	483	12 816	173	11
PARTNERSHIPS	5	1 142	18	88	3 189	34	13
CORPORATIONS	1 680	6 736 159	121 241	228 410	4 806 291	40 947	...
COOPERATIVE ASSOCIATIONS	70	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	9	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	751	1 079 333	71 502	39 138	786 572	7 925	304
INDIVIDUAL PROPRIETORSHIPS	132	45 961	1 506	2 395	48 639	721	149
PARTNERSHIPS	70	40 198	1 203	1 942	39 800	482	155
CORPORATIONS	506	975 862	68 328	33 554	673 447	6 413	...
COOPERATIVE ASSOCIATIONS	42	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS, TOTAL	1 429	1 878 579	9 566	38 124	731 482	7 133	1 227
INDIVIDUAL PROPRIETORSHIPS	662	560 886	1 968	9 062	173 386	1 819	633
PARTNERSHIPS	269	378 799	1 291	5 744	113 926	1 215	594
CORPORATIONS	475	840 487	5 813	21 882	406 168	3 666	...
COOPERATIVE ASSOCIATIONS	20	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	205	127 406	6 269	4 635	107 533	1 637	158
INDIVIDUAL PROPRIETORSHIPS	113	39 420	1 011	1 581	36 619	628	105
PARTNERSHIPS	23	18 505	170	518	16 156	241	53
CORPORATIONS	49	57 837	5 036	2 079	42 741	594	...
COOPERATIVE ASSOCIATIONS	20	11 644	52	457	12 017	174	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
RHODE ISLAND							
TOTAL	1 353	1 005 206	73 228	56 289	1 113 952	12 811	593
INDIVIDUAL PROPRIETORSHIPS	393	77 839	4 218	3 610	77 935	1 245	384
PARTNERSHIPS	94	32 286	2 023	1 696	35 657	498	209
CORPORATIONS	860	888 822	66 798	50 662	992 787	10 975	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS, TOTAL	1 125	517 827	47 595	36 955	730 779	9 090	537
INDIVIDUAL PROPRIETORSHIPS	350	51 983	4 077	3 174	70 080	1 141	343
PARTNERSHIPS	87	27 552	1 720	1 600	34 123	476	194
CORPORATIONS	684	435 312	41 677	31 951	620 908	7 403	...
COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	101	243 616	8 270	11 272	229 035	2 202	2
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	97	240 140	8 202	11 161	226 842	2 176	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	41	171 485	16 752	6 441	120 792	1 180	8
INDIVIDUAL PROPRIETORSHIPS	3	(D)	(D)	(D)	(D)	(D)	3
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	36	169 974	16 704	6 355	119 241	1 158	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	76	70 512	548	1 480	29 495	285	40
INDIVIDUAL PROPRIETORSHIPS	33	24 177	93	326	6 091	80	32
PARTNERSHIPS	4	3 868	278	60	994	14	8
CORPORATIONS	39	42 467	177	1 094	22 410	191	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	10	1 766	63	141	3 851	54	6
INDIVIDUAL PROPRIETORSHIPS	5	(D)	(D)	(D)	(D)	(D)	4
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	4	929	38	101	3 386	47	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Con.

Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
SOUTH CAROLINA							
TOTAL	2 387	1 605 362	96 754	72 593	1 467 002	20 027	1 493
INDIVIDUAL PROPRIETORSHIPS	769	212 415	8 518	8 617	202 290	3 391	765
PARTNERSHIPS	344	253 022	10 348	6 989	146 377	2 477	728
CORPORATIONS	1 252	1 127 412	76 698	56 353	1 105 453	13 965	...
COOPERATIVE ASSOCIATIONS	14	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	8	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS: TOTAL	1 535	769 098	72 114	48 506	976 759	13 772	1 029
INDIVIDUAL PROPRIETORSHIPS	554	105 116	7 363	6 061	143 650	2 397	528
PARTNERSHIPS	240	110 192	9 731	5 268	110 249	1 936	501
CORPORATIONS	733	546 889	54 098	36 894	716 701	9 350	...
COOPERATIVE ASSOCIATIONS	8	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	148	174 678	6 444	9 542	203 360	2 193	2
INDIVIDUAL PROPRIETORSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	138	172 737	6 364	9 293	198 224	2 103	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	8	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	403	305 086	16 046	8 923	176 773	2 320	186
INDIVIDUAL PROPRIETORSHIPS	81	(D)	(D)	(D)	(D)	422	106
PARTNERSHIPS	36	13 391	196	516	10 568	170	80
CORPORATIONS	286	266 281	15 048	7 090	139 237	1 723	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS: TOTAL	226	316 845	1 337	4 717	89 507	1 215	214
INDIVIDUAL PROPRIETORSHIPS	96	(D)	(D)	(D)	(D)	(D)	94
PARTNERSHIPS	54	118 863	80	1 092	23 670	317	120
CORPORATIONS	74	131 121	891	2 582	41 592	587	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	75	39 655	813	905	20 603	527	62
INDIVIDUAL PROPRIETORSHIPS	36	(D)	(D)	(D)	(D)	(D)	35
PARTNERSHIPS	14	10 576	341	113	1 890	54	27
CORPORATIONS	21	10 384	297	494	9 699	202	...
COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
SOUTH DAKOTA							
TOTAL	1 828	953 444	48 045	32 923	671 112	8 553	749
INDIVIDUAL PROPRIETORSHIPS	437	178 231	4 890	4 014	88 322	1 320	420
PARTNERSHIPS	165	160 304	2 911	3 246	72 301	999	329
CORPORATIONS	930	501 983	34 696	21 367	424 605	5 100	...
COOPERATIVE ASSOCIATIONS	294	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS: TOTAL	606	242 467	28 477	17 801	359 197	4 396	383
INDIVIDUAL PROPRIETORSHIPS	228	39 655	3 082	2 034	44 401	644	220
PARTNERSHIPS	79	29 593	2 361	2 013	41 985	552	163
CORPORATIONS	262	159 199	21 737	13 028	258 318	3 003	...
COOPERATIVE ASSOCIATIONS	37	14 020	1 297	726	14 493	197	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL	52	60 173	3 445	3 308	64 430	634	2
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	49	59 717	3 429	3 226	63 316	619	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL	588	114 712	8 959	4 423	90 456	1 194	143
INDIVIDUAL PROPRIETORSHIPS	86	16 431	898	691	15 471	241	86
PARTNERSHIPS	27	8 138	227	313	6 641	102	57
CORPORATIONS	384	69 028	5 493	1 678	33 195	387	...
COOPERATIVE ASSOCIATIONS	91	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS: TOTAL	110	370 658	906	2 623	61 359	1 015	93
INDIVIDUAL PROPRIETORSHIPS	43	90 490	388	562	14 099	197	40
PARTNERSHIPS	26	(D)	(D)	(D)	(D)	(D)	53
CORPORATIONS	34	138 134	212	1 013	21 586	481	...
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	472	165 434	6 258	4 768	95 670	1 314	128
INDIVIDUAL PROPRIETORSHIPS	80	31 655	522	727	14 351	238	74
PARTNERSHIPS	32	7 541	265	276	5 925	100	54
CORPORATIONS	201	75 905	3 825	2 422	48 190	610	...
COOPERATIVE ASSOCIATIONS	159	50 333	1 646	1 343	27 204	366	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)
TENNESSEE							
TOTAL	4 490	5 153 281	350 783	208 154	4 154 468	50 095	3 064
INDIVIDUAL PROPRIETORSHIPS	1 352	558 527	22 392	16 861	394 771	5 809	1 342
PARTNERSHIPS	829	678 557	36 971	19 261	403 524	5 841	1 722
CORPORATIONS	2 260	3 825 573	287 843	170 188	3 315 921	37 907	...
COOPERATIVE ASSOCIATIONS	41	88 675	3 503	1 668	36 288	492	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	8	1 949	74	176	3 964	46	...
MERCHANT WHOLESALERS, TOTAL	2 980	2 357 846	282 846	136 878	2 737 975	34 885	2 129
INDIVIDUAL PROPRIETORSHIPS	987	233 529	19 063	12 485	295 211	4 444	978
PARTNERSHIPS	564	306 490	31 359	14 877	300 452	4 314	1 151
CORPORATIONS	1 407	1 782 517	229 483	110 371	2 120 418	25 819	...
COOPERATIVE ASSOCIATIONS	17	34 104	2 867	1 023	18 944	275	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	1 206	74	122	2 950	33	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	427	1 397 844	41 260	48 315	969 116	9 309	16
INDIVIDUAL PROPRIETORSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	4	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	420	1 388 323	40 497	48 006	959 384	9 172	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	433	386 915	18 158	8 376	163 495	2 118	199
INDIVIDUAL PROPRIETORSHIPS	84	32 534	876	1 077	22 601	369	91
PARTNERSHIPS	55	29 063	938	1 161	21 289	319	108
CORPORATIONS	284	324 243	16 339	6 031	117 530	1 396	...
COOPERATIVE ASSOCIATIONS	10	1 075	5	107	2 075	34	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	528	856 453	2 391	9 598	226 102	2 927	589
INDIVIDUAL PROPRIETORSHIPS	233	(D)	(D)	(D)	(D)	(D)	227
PARTNERSHIPS	164	289 751	444	2 482	67 367	974	362
CORPORATIONS	121	275 488	860	4 009	89 181	1 121	...
COOPERATIVE ASSOCIATIONS	8	25 098	211	303	8 497	98	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	122	154 223	5 128	2 987	57 780	856	131
INDIVIDUAL PROPRIETORSHIPS	45	25 086	1 528	405	11 273	181	44
PARTNERSHIPS	42	(D)	(D)	(D)	(D)	(D)	87
CORPORATIONS	28	55 002	664	1 771	29 408	399	...
COOPERATIVE ASSOCIATIONS	6	28 398	420	235	6 772	85	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS							
TOTAL	16 255	14 389 524	946 237	678 371	13 920 910	154 710	9 743
INDIVIDUAL PROPRIETORSHIPS	5 357	1 779 494	91 122	69 940	1 521 642	21 172	5 214
PARTNERSHIPS	2 188	1 508 666	73 541	54 936	1 154 355	16 377	4 529
CORPORATIONS	8 518	10 808 829	772 328	546 008	11 078 708	115 108	...
COOPERATIVE ASSOCIATIONS	167	263 905	7 066	6 366	141 894	1 759	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	25	28 630	2 180	1 121	24 311	294	...
MERCHANT WHOLESALERS, TOTAL	10 584	7 059 188	728 220	444 423	9 163 251	105 998	7 329
INDIVIDUAL PROPRIETORSHIPS	4 119	903 643	68 574	52 781	1 150 417	16 349	3 996
PARTNERSHIPS	1 615	796 644	67 311	42 910	883 017	12 153	3 333
CORPORATIONS	4 783	5 189 871	584 387	344 603	7 042 612	76 441	...
COOPERATIVE ASSOCIATIONS	55	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	12	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	1 577	4 061 612	115 079	158 789	3 190 766	29 251	44
INDIVIDUAL PROPRIETORSHIPS	11	5 677	215	449	8 069	98	8
PARTNERSHIPS	16	9 921	376	501	19 195	243	36
CORPORATIONS	1 547	4 042 231	114 414	157 734	3 161 581	28 896	...
COOPERATIVE ASSOCIATIONS . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	...
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	2 063	1 023 142	77 780	30 850	605 393	7 041	548
INDIVIDUAL PROPRIETORSHIPS	319	89 549	16 348	3 950	89 922	1 291	334
PARTNERSHIPS	103	65 379	1 291	2 357	55 937	706	214
CORPORATIONS	1 625	864 112	59 866	24 146	450 326	4 940	...
COOPERATIVE ASSOCIATIONS	16	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	(D)	(D)	(D)	(D)	(D)	...
MERCHANDISE AGENTS, BROKERS, TOTAL	1 382	1 793 096	8 102	28 233	584 759	6 556	1 308
INDIVIDUAL PROPRIETORSHIPS	721	686 794	2 282	10 236	218 830	2 567	703
PARTNERSHIPS	298	529 021	1 316	5 378	118 955	1 534	605
CORPORATIONS	346	542 801	4 276	12 033	235 706	2 306	...
COOPERATIVE ASSOCIATIONS	11	32 338	164	549	10 344	138	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	6	2 142	64	37	924	11	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	649	452 486	17 056	16 076	376 741	5 864	514
INDIVIDUAL PROPRIETORSHIPS	187	93 831	3 703	2 524	54 404	867	173
PARTNERSHIPS	156	107 701	3 247	3 790	77 251	1 741	341
CORPORATIONS	217	169 814	9 385	7 492	188 483	2 525	...
COOPERATIVE ASSOCIATIONS	85	79 663	705	2 211	55 453	718	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	1 477	16	59	1 150	13	...

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Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)
UTAH							
TOTAL	1 402	1 196 680	68 577	60 729	1 229 502	13 388	738
INDIVIDUAL PROPRIETORSHIPS	341	98 137	3 352	4 293	97 169	1 279	344
PARTNERSHIPS	182	130 737	4 754	4 185	87 676	1 115	394
CORPORATIONS	833	856 161	56 855	50 076	1 000 994	10 496	...
COOPERATIVE ASSOCIATIONS	43	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS, TOTAL	884	515 852	51 406	40 943	829 952	9 414	540
INDIVIDUAL PROPRIETORSHIPS	258	40 905	2 856	3 245	74 813	951	261
PARTNERSHIPS	131	56 765	3 864	3 191	66 974	861	279
CORPORATIONS	484	388 866	42 773	33 368	665 151	7 348	...
COOPERATIVE ASSOCIATIONS	10	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	150	323 379	9 381	13 499	268 326	2 432	...
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	148	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	195	108 836	4 157	2 818	58 799	681	32
INDIVIDUAL PROPRIETORSHIPS	17	4 874	115	236	4 613	70	19
PARTNERSHIPS	7	3 094	80	151	3 020	34	13
CORPORATIONS	166	100 165	3 944	2 377	50 109	561	...
COOPERATIVE ASSOCIATIONS	5	703	18	54	1 057	16	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	113	167 617	1 742	1 782	36 716	423	123
INDIVIDUAL PROPRIETORSHIPS	48	45 082	201	569	12 102	169	46
PARTNERSHIPS	35	65 419	487	540	10 328	133	77
CORPORATIONS	25	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS	5	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	60	80 996	1 891	1 687	35 709	438	43
INDIVIDUAL PROPRIETORSHIPS	18	7 276	180	243	5 641	89	18
PARTNERSHIPS	9	5 459	323	303	7 354	87	25
CORPORATIONS	10	8 161	91	373	7 374	80	...
COOPERATIVE ASSOCIATIONS	23	60 100	1 297	768	15 340	182	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
VERMONT							
TOTAL	492	230 503	19 898	14 685	282 329	3 697	256
INDIVIDUAL PROPRIETORSHIPS	150	23 612	1 218	1 432	33 497	506	148
PARTNERSHIPS	56	16 418	1 452	1 126	22 502	340	108
CORPORATIONS	265	173 000	16 627	11 668	216 398	2 710	...
COOPERATIVE ASSOCIATIONS	20	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS, TOTAL	340	126 129	12 945	10 661	202 244	2 766	209
INDIVIDUAL PROPRIETORSHIPS	123	15 933	1 127	1 175	25 698	403	119
PARTNERSHIPS	47	12 231	1 359	988	19 147	290	90
CORPORATIONS	165	96 094	10 360	8 448	156 507	2 059	...
COOPERATIVE ASSOCIATIONS	5	1 871	99	50	892	14	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	39	23 455	1 336	1 671	33 450	364	...
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	37	23 231	1 314	1 631	31 507	336	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	77	51 534	5 011	1 588	28 484	334	25
INDIVIDUAL PROPRIETORSHIPS	13	4 086	67	182	3 202	50	15
PARTNERSHIPS	6	(D)	(D)	(D)	(D)	(D)	10
CORPORATIONS	57	46 095	4 908	1 307	23 182	253	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	13	9 911	88	202	4 332	50	11
INDIVIDUAL PROPRIETORSHIPS	7	3 090	8	58	1 422	14	7
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	4	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS, TOTAL	23	19 474	518	563	13 819	183	11
INDIVIDUAL PROPRIETORSHIPS	7	503	16	17	3 175	39	7
PARTNERSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
COOPERATIVE ASSOCIATIONS	13	15 283	480	360	7 097	99	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)

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Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.

Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active propriet- ors of unincor- porated busi- nesses (number)
VIRGINIA							
TOTAL	3 817	3 488 917	300 012	169 996	3 457 990	42 800	1 927
INDIVIDUAL PROPRIETORSHIPS	975	305 950	12 476	12 475	269 841	4 361	947
PARTNERSHIPS	465	283 693	12 323	10 648	247 165	3 989	980
CORPORATIONS	2 314	2 764 611	267 992	143 722	2 879 365	33 572	...
COOPERATIVE ASSOCIATIONS	59	131 065	7 104	2 914	57 402	837	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	3 598	117	237	4 217	41	...
MERCHANT WHOLESALERS, TOTAL	2 523	1 517 561	245 525	108 944	2 165 092	27 858	1 455
INDIVIDUAL PROPRIETORSHIPS	754	160 782	11 736	9 723	209 421	3 468	721
PARTNERSHIPS	350	143 441	11 200	8 585	179 077	2 843	734
CORPORATIONS	1 398	1 148 181	217 747	88 768	1 740 543	21 013	...
COOPERATIVE ASSOCIATIONS	19	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	2	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	344	790 987	17 731	33 083	660 149	6 365	5
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	338	786 860	17 705	32 803	654 542	6 281	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	477	449 597	28 373	14 155	299 352	3 446	113
INDIVIDUAL PROPRIETORSHIPS	47	(D)	(D)	(D)	(D)	(D)	62
PARTNERSHIPS	21	(D)	(D)	(D)	(D)	(D)	51
CORPORATIONS	392	422 669	27 286	12 763	269 492	2 998	...
COOPERATIVE ASSOCIATIONS	17	5 475	146	251	5 043	67	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	1	10	275	3	...
MERCHANDISE AGENTS, BROKERS, TOTAL	369	643 087	3 384	9 281	220 245	2 996	285
INDIVIDUAL PROPRIETORSHIPS	138	119 334	126	1 562	35 607	492	132
PARTNERSHIPS	71	120 114	313	1 223	47 255	753	153
CORPORATIONS	152	355 301	1 381	6 053	129 639	1 653	...
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	104	87 685	4 999	4 533	113 152	2 135	69
INDIVIDUAL PROPRIETORSHIPS	35	12 029	91	358	7 297	147	31
PARTNERSHIPS	20	11 904	379	412	11 034	212	38
CORPORATIONS	34	51 600	3 873	3 335	85 149	1 627	...
COOPERATIVE ASSOCIATIONS	15	12 152	656	428	9 672	149	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
WASHINGTON							
TOTAL	5 267	4 316 205	252 348	230 675	4 827 467	49 178	2 571
INDIVIDUAL PROPRIETORSHIPS	1 385	414 803	18 137	19 451	448 677	5 395	1 385
PARTNERSHIPS	570	356 027	18 531	16 298	337 515	4 010	1 186
CORPORATIONS	3 102	3 346 650	207 435	184 510	3 773 191	36 074	...
COOPERATIVE ASSOCIATIONS	203	195 066	8 078	10 197	249 411	3 556	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	7	3 659	167	219	18 673	143	...
MERCHANT WHOLESALERS, TOTAL	3 237	2 075 729	181 954	144 138	2 995 624	30 658	2 006
INDIVIDUAL PROPRIETORSHIPS	1 082	237 895	16 490	15 372	354 535	4 241	1 089
PARTNERSHIPS	440	217 218	16 829	12 349	260 064	2 829	917
CORPORATIONS	1 657	1 508 144	143 095	111 763	2 261 757	22 366	...
COOPERATIVE ASSOCIATIONS	53	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL	556	1 054 607	33 525	49 821	1 024 108	8 559	5
INDIVIDUAL PROPRIETORSHIPS	4	3 179	20	73	1 185	14	5
PARTNERSHIPS . . . . .	...	...	...	...	...	...	...
CORPORATIONS	544	1 047 532	33 465	49 356	1 014 551	8 461	...
COOPERATIVE ASSOCIATIONS	7	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES, TOTAL	680	388 417	27 226	12 530	268 211	2 616	103
INDIVIDUAL PROPRIETORSHIPS	47	14 548	788	616	15 298	184	53
PARTNERSHIPS	22	11 086	315	521	11 279	129	50
CORPORATIONS	570	353 817	25 662	10 640	224 141	2 111	...
COOPERATIVE ASSOCIATIONS	41	8 966	461	753	17 493	192	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS, TOTAL	483	596 584	3 169	12 030	243 928	2 594	340
INDIVIDUAL PROPRIETORSHIPS	206	144 897	389	2 451	52 099	544	198
PARTNERSHIPS	71	100 917	403	1 591	30 355	453	142
CORPORATIONS	199	340 676	2 223	7 700	154 103	1 456	...
COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS, TOTAL	311	200 868	6 474	12 156	295 596	4 751	117
INDIVIDUAL PROPRIETORSHIPS	46	14 284	450	939	25 560	412	40
PARTNERSHIPS	37	26 806	984	1 837	35 817	599	77
CORPORATIONS	132	96 481	2 990	5 051	118 639	1 680	...
COOPERATIVE ASSOCIATIONS	96	63 297	2 050	4 329	115 580	2 060	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments (number)	Sales (\$1,000)	Inven- tories, end of year at cost (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
WEST VIRGINIA							
TOTAL	2 038	1 320 798	91 875	79 043	1 594 019	18 879	909
INDIVIDUAL PROPRIETORSHIPS	569	123 592	6 584	6 516	159 155	2 387	555
PARTNERSHIPS	171	53 767	2 824	2 675	56 207	871	354
CORPORATIONS	1 268	1 121 559	80 772	69 082	1 361 991	15 376	...
COOPERATIVE ASSOCIATIONS	21	20 145	1 427	521	11 918	180	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	9	1 735	268	249	4 748	65	...
MERCHANT WHOLESALERS: TOTAL	1 519	654 246	77 701	58 345	1 171 668	14 441	782
INDIVIDUAL PROPRIETORSHIPS	497	82 393	6 104	5 715	141 465	2 149	487
PARTNERSHIPS	143	33 625	2 756	2 179	45 824	721	295
CORPORATIONS	864	524 509	67 204	49 916	973 052	11 412	...
COOPERATIVE ASSOCIATIONS	11	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	(D)	(D)	(D)	(D)	(D)	...
MANUFACTURERS' SALES BRANCHES; SALES OFFICES: TOTAL	188	284 303	6 076	11 724	239 048	2 340	6
INDIVIDUAL PROPRIETORSHIPS . . . . .	...	...	...	...	...	...	...
PARTNERSHIPS	3	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	180	282 913	6 041	11 441	233 360	2 277	...
COOPERATIVE ASSOCIATIONS . . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	5	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS; TERMINALS; AND LP GAS FACILITIES: TOTAL	168	143 963	6 778	4 469	93 522	1 028	37
INDIVIDUAL PROPRIETORSHIPS	14	(D)	(D)	(D)	(D)	(D)	11
PARTNERSHIPS	9	5 698	54	175	3 411	53	26
CORPORATIONS	143	134 812	6 640	4 146	86 540	920	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS; BROKERS: TOTAL	137	225 302	1 117	3 843	76 059	836	68
INDIVIDUAL PROPRIETORSHIPS	47	(D)	(D)	(D)	(D)	(D)	48
PARTNERSHIPS	12	10 611	...	83	1 901	25	20
CORPORATIONS	76	173 222	813	3 179	61 993	662	...
COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL	26	12 984	203	662	13 722	234	16
INDIVIDUAL PROPRIETORSHIPS	11	2 495	113	129	3 111	50	9
PARTNERSHIPS	4	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	5	6 103	74	400	7 046	105	...
COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
WISCONSIN							
TOTAL	6 323	4 536 197	259 366	235 962	4 794 744	52 004	3 019
INDIVIDUAL PROPRIETORSHIPS	1 786	393 788	18 302	18 993	404 807	5 631	1 734
PARTNERSHIPS	599	291 966	15 650	13 884	282 258	4 521	1 285
CORPORATIONS	3 661	3 618 762	216 391	194 679	3 940 859	39 660	...
COOPERATIVE ASSOCIATIONS	275	229 780	8 759	8 194	161 929	2 145	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	4	1 901	274	212	4 891	47	...
MERCHANT WHOLESALERS: TOTAL	3 840	2 084 421	189 883	157 079	3 195 395	36 004	2 203
INDIVIDUAL PROPRIETORSHIPS	1 295	211 697	14 535	13 964	302 698	4 217	1 255
PARTNERSHIPS	437	181 037	13 901	11 002	223 818	3 681	948
CORPORATIONS	2 040	1 616 310	156 859	129 429	2 618 851	27 542	...
COOPERATIVE ASSOCIATIONS	65	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	3	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES; SALES OFFICES: TOTAL	500	1 324 875	24 362	45 953	937 983	8 057	4
INDIVIDUAL PROPRIETORSHIPS	1	(D)	(D)	(D)	(D)	(D)	(D)
PARTNERSHIPS	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS	496	1 322 551	24 320	45 863	935 817	8 036	...
COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
PETROLEUM BULK PLANTS; TERMINALS; AND LP GAS FACILITIES: TOTAL	1 292	466 497	39 581	17 906	359 036	4 211	292
INDIVIDUAL PROPRIETORSHIPS	166	(D)	(D)	(D)	(D)	(D)	169
PARTNERSHIPS	65	(D)	(D)	(D)	(D)	(D)	123
CORPORATIONS	913	377 096	32 505	12 376	240 885	2 592	...
COOPERATIVE ASSOCIATIONS	148	38 256	3 318	3 249	70 016	885	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS; BROKERS: TOTAL	377	469 424	1 763	8 677	167 437	1 733	276
INDIVIDUAL PROPRIETORSHIPS	181	105 557	317	2 063	41 189	416	171
PARTNERSHIPS	44	(D)	(D)	(D)	(D)	(D)	105
CORPORATIONS	141	241 554	1 181	5 122	95 539	837	...
COOPERATIVE ASSOCIATIONS	12	75 190	138	854	17 820	317	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING)	1	(D)	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS: TOTAL	314	190 980	3 777	6 347	134 893	1 999	244
INDIVIDUAL PROPRIETORSHIPS	143	42 755	565	1 395	28 246	503	139
PARTNERSHIPS	51	45 966	755	1 508	29 333	432	105
CORPORATIONS	71	61 251	1 516	1 889	49 767	653	...
COOPERATIVE ASSOCIATIONS	49	41 008	941	1 555	27 547	411	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING) . . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 5C.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Con.
Establishments, Sales, Inventories, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inven- tories, end of year at cost	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
WYOMING							
TOTAL.	632	211 059	17 533	11 071	243 123	2 730	300
INDIVIDUAL PROPRIETORSHIPS.	163	41 693	2 094	1 742	36 645	501	163
PARTNERSHIPS.	71	28 694	2 069	1 020	20 697	331	137
CORPORATIONS.	374	127 072	12 157	7 829	174 355	1 776	...
COOPERATIVE ASSOCIATIONS.	22	(D)	(D)	(D)	(D)	(D)	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING).	2	(D)	(D)	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS: TOTAL.	333	114 120	12 955	7 417	161 396	1 788	214
INDIVIDUAL PROPRIETORSHIPS.	118	22 341	1 755	1 215	25 180	328	120
PARTNERSHIPS.	51	16 422	1 880	710	13 148	196	94
CORPORATIONS.	160	66 069	8 211	5 311	118 894	1 222	...
COOPERATIVE ASSOCIATIONS.	3	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING).	1	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES: TOTAL.	38	15 500	1 250	1 466	33 110	281	...
INDIVIDUAL PROPRIETORSHIPS. . . . .	...	...	...	...	...	...	...
PARTNERSHIPS. . . . .	...	...	...	...	...	...	...
CORPORATIONS.	37	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS. . . . .	...	...	...	...	...	...	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING).	1	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES: TOTAL.	207	40 165	2 546	1 267	29 628	351	59
INDIVIDUAL PROPRIETORSHIPS.	29	5 794	260	338	7 090	94	28
PARTNERSHIPS.	13	2 286	121	179	4 970	74	31
CORPORATIONS.	155	30 725	2 145	624	14 372	148	...
COOPERATIVE ASSOCIATIONS.	10	1 360	20	126	3 196	35	...
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING). . . . .	...	...	...	...	...	...	...
MERCHANDISE AGENTS, BROKERS: TOTAL.	19	(D)	(D)	(D)	(D)	(D)	(D)
INDIVIDUAL PROPRIETORSHIPS.	8	11 467	...	121	3 082	48	8
PARTNERSHIPS.	5	8 732	14	106	2 334	54	9
CORPORATIONS.	5	(D)	(D)	(D)	(D)	(D)	...
COOPERATIVE ASSOCIATIONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING). . . . .	...	...	...	...	...	...	...
ASSEMBLERS OF FARM PRODUCTS: TOTAL.	35	(D)	(D)	(D)	(D)	(D)	(D)
INDIVIDUAL PROPRIETORSHIPS.	8	2 091	79	68	1 293	31	7
PARTNERSHIPS.	2	(D)	(D)	(D)	(D)	(D)	(D)
CORPORATIONS.	17	10 029	488	394	7 084	91	...
COOPERATIVE ASSOCIATIONS.	8	(D)	(D)	(D)	(D)	(D)	(D)
OTHER FORMS OF ORGANIZATION (INCLUDING NOT REPORTING). . . . .	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

COMMODITY-LINE SALES

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(This is a listing of all commodity lines for which data are presented in this report. Codes have been assigned to the commodity lines in the listing and also in the tables. They differ only in that in the listing the number "50" has been added as a prefix in each case. The 50 was dropped from the tables as a space saving device.

(The codes serve a two-fold purpose: to enable the user of the statistics to locate lines in the tables; and to relate commodity lines to the Standard Industrial Classification system. Classifications are arranged numerically in the tables by code under kinds of business. Absence of a code indicates that the line did not loom large in the trade. Also the first four digits of the code as they appear in the listing are the appropriate SIC codes.)

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTOR (SIC 5012)							TIRE, TUBE WHOLESALERS—Con.					
	(Not analyzed by commodity line)						99140	Toys, games, fireworks, children's vehicles	1 412	0.3	37	29 955	4.7
	AUTOMOTIVE EQUIPMENT WHOLESALERS (SIC 5013)						99521	Gasoline, kerosene, distillate and residual fuel oils	1 282	0.3	25	10 597	12.1
	All establishments. . . (number)..16,111						99522	Oils, greases, other petroleum products Commodities, n.e.c.	461	0.1	24	8 442	5.5
	Sales not reported by commodity line (\$1,000)..1,095,347						99900	Labor, service, and rental receipts from customers	19 963	4.1	(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	3 058 823	100.0	10 578	(X)	(X)		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES WHOLESALERS (SIC 5022)	9 288	2.0	260	124 604	7.5
12100	Automobiles, motorcycles.	4 634	0.2	165	32 843	14.1		All establishments. . . (number)..3,042					
	Passenger cars (new and used)	2 238		99	17 947	12.5		Sales not reported by commodity line (\$1,000)..627,197					
	Motorcycles, motor scooters, etc. . . .	55		13	2 722	2.0		Sales reported by commodity line. . . .	2 199 885	100.0	2 024	(X)	(X)
	Other motor vehicles, auto trailers . . .	507		16	5 199	9.8							
	Not reported in detail.	1 834		(NA)	(NA)	(NA)							
12200	Trucks, truck tractors, truck trailers. .	11 882	0.4	142	57 679	20.6	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	957 472	43.5	1 079	1 664 304	57.5
13100	Automotive glass.	24 654	0.8	432	126 780	19.4	22200	Proprietary products, toiletries, druggist sundries.	1 040 308	47.3	1 396	1 960 289	53.1
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	2 499 948	81.7	9 680	2 892 818	86.4		Proprietary products, toiletries, druggist sundries.	308 980		540	1 291 186	23.9
13300	Used automotive parts, equipment. . . .	101 316	3.3	1 201	231 190	43.8		Toiletries, cosmetics.	293 814		739	1 443 131	20.4
13400	Garage tools and shop equipment	91 881	3.0	3 128	877 883	10.5		Druggist sundries	177 219		502	1 192 927	14.9
14100	Tires and tubes	64 483	2.1	1 416	585 531	10.1		Not reported in detail.	260 295		(NA)	(NA)	(NA)
28100	Paints, varnishes, lacquers, enamels. . .	7 337	0.2	324	217 185	3.4	22300	Toilet soaps.	4 198	0.2	182	567 076	0.7
64110	Electrical appliances, radio and television sets.	32 931	1.1	250	262 240	12.6	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	4 013	0.2	37	115 583	3.5
64120	Room air conditioners, under 2 hp	4 672	0.2	55	152 636	3.1	32300	Notions (thread, buttons, etc.)	3 357	0.2	151	93 993	3.6
72210	Hardware.	26 999	0.9	147	186 404	14.5	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	1 100	0.1	22	14 671	7.5
	Builders hardware	1 663		28	133 280	1.2	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.) . .	1 622	0.1	5	9 149	17.7
	Heavy hardware.	424		18	5 375	7.9	45100	Confectionery	7 097	0.3	155	445 389	1.6
	Shelf, light hardware	6 340		41	136 744	4.6	49300	Canned, bottled foods	2 921	0.1	17	25 938	11.3
	Wire screening.	19		4	2 329	0.8	49410	Coffee (green, roasted)	1 716	0.1	15	21 683	7.9
	All other hardware.	16 144		82	154 566	10.4	49930	Groceries, except as specified.	1 468	0.1	21	12 732	11.5
	Not reported in detail.	2 409		(NA)	(NA)	(NA)	49940	Miscellaneous food products	2 286	0.1	40	81 575	2.8
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	3 265	0.1	316	115 360	2.8	64110	Electrical appliances, radio and television sets.	4 650	0.2	132	467 280	1.0
82210	Construction, mining, excavating machinery and equipment.	2 990	0.1	27	12 712	23.5	72210	Hardware.	5 361	0.2	67	63 599	8.4
82320	General purpose industrial machinery and equipment.	6 139	0.2	168	63 798	9.6	82133	Store, restaurant fixtures and equipment, n.e.c.	1 179	0.1	13	51 359	2.3
82410	Abrasives, abrasive materials.	5 012	0.2	699	216 964	2.3	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	1 532	0.1	8	8 000	19.2
82491	Other industrial equipment, supplies. . .	9 201	0.3	185	75 067	12.3	86300	School equipment, supplies.	9 458	0.4	314	586 888	1.6
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	4 366	0.1	167	64 890	6.7	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances.	7 518	0.3	104	291 827	2.6
83520	Garden machinery, equipment, supplies. .	1 845	0.1	39	16 245	11.4	94110	Cigarettes, cigars, tobacco	8 960	0.4	54	83 799	10.7
88200	Ship, boat, marine propulsion machinery, equipment, and parts.	3 576	0.1	29	13 661	26.2	95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	5 083	0.2	11	63 865	8.0
93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy). . . .	1 438	0.1	67	6 070	23.7	95202	Wines	2 160	0.1	5	33 845	6.4
99130	Sporting, athletic goods, bicycles. . . .	22 961	0.8	108	178 716	12.8	96311	Coarse paper (wrapping, bags, cartons, etc.)	3 367	0.2	93	241 430	1.4
99140	Toys, games, fireworks, children's vehicles	15 076	0.5	60	159 308	9.5	96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	13 321	0.6	267	780 351	1.7
99522	Oils, greases, other petroleum products Commodities, n.e.c.	2 363	0.1	34	13 179	17.9	96411	Fountain pens, mechanical pencils . . .	4 033	0.2	288	749 737	0.5
99900	Labor, service, and rental receipts from customers	52 598	1.7	(NA)	(NA)	(NA)	96412	Office supplies, business stationery, artists' materials	2 426	0.1	41	90 018	2.7
		57 256	1.9	2 731	826 011	7.0	96420	Social stationery	1 220	0.1	99	316 118	0.4
	TIRE, TUBE WHOLESALERS (SIC 5014)						97290	Kitchen utensils, tools, misc. homewares	16 013	0.7	46	71 952	22.3
	All establishments. . . (number)..1,749						99120	Photographic goods.	20 028	0.9	269	935 970	2.1
	Sales not reported by commodity line (\$1,000)..168,931						99140	Toys, games, fireworks, children's vehicles	9 221	0.4	251	507 816	1.8
	Sales reported by commodity line. . . .	483 967	100.0	1 020	(X)	(X)	99322	Agricultural chemicals (except fertilizer).	2 146	0.1	74	227 336	0.9
13100	Automotive glass.	3 108	0.6	3	36 650	8.5	99850	Musical instruments, phonograph records, sheet music	5 401	0.2	15	37 312	14.5
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	46 218	9.5	390	245 091	18.9		Commodities, n.e.c.	49 250	2.2	(NA)	(NA)	(NA)
13300	Used automotive parts, equipment. . . .	293	0.1	8	2 324	12.6		PAINT, VARNISH WHOLESALERS (SIC 5028)					
13400	Garage tools and shop equipment	883	0.2	34	16 697	5.3		All establishments. . . (number)..1,250					
14100	Tires and tubes	389 343	80.4	1 009	478 342	81.4		Sales not reported by commodity line (\$1,000)..94,546					
64110	Electrical appliances, radio and television sets.	5 655	1.2	92	78 155	7.0		Sales reported by commodity line. . . .	223 532	100.0	826	(X)	(X)
72210	Hardware.	1 204	0.3	11	16 377	7.4	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	1 316	0.6	30	5 973	22.0
82440	Mechanical rubber goods	887	0.2	13	7 772	11.4	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	127	0.1	3	409	31.1
88200	Ship, boat, marine propulsion machinery, equipment, and parts.	220	0.1	3	857	25.7							
97110	Household furniture	737	0.2	4	12 574	5.9							
97290	Kitchen utensils, tools, misc. homewares	1 092	0.2	3	10 617	10.3							
99130	Sporting, athletic goods, bicycles. . . .	1 921	0.4	50	41 189	4.7							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	PAINT, VARNISH WHOLESALERS—Con.							OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS—Con.					
22200	Proprietary products, toiletries, druggist sundries.	207	0.1	3	690	30.0	99120	Photographic goods.	537	0.1	5	21 768	2.5
28100	Paints, varnishes, lacquers, enamels.	183 888	82.3	826	223 532	82.3	99321	Fertilizer, fertilizer materials.	1 138	0.1	5	7 897	14.2
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores.	999	0.4	28	7 548	13.2	99322	Agricultural chemicals (except fertilizer).	24 116	2.3	105	149 066	16.1
63100	Electrical wiring supplies, construction materials.	203	0.1	8	2 581	7.9	99521	Gasoline, kerosene, distillate and residual fuel oils.	1 940	0.2	4	7 077	27.4
64110	Electrical appliances, radio and television sets.	833	0.4	11	6 381	13.1	99522	Oils, greases, other petroleum products	976	0.1	4	5 659	17.2
72210	Hardware.	3 202	1.4	63	19 234	16.6	99900	Commodities, n.e.c.	33 045	3.2	(NA)	(NA)	(NA)
74400	Plumbing fixtures, equipment, supplies.	427	0.2	8	2 787	15.3		Labor, service, and rental receipts from customers	2 229	0.2	69	37 064	6.0
82320	General purpose industrial machinery and equipment.	267	0.1	7	1 992	13.4		DRY GOODS, PIECE GOODS, NOTIONS WHOLESALERS (SIC 5032)					
82410	Abrasives, abrasive materials.	364	0.2	21	3 959	9.2		All establishments. . . (number)..4,410					
82450	Rope, cordage, twine.	367	0.2	6	2 622	14.0		Sales not reported by commodity line (\$1,000)..933,077					
82491	Other industrial equipment, supplies.	483	0.2	6	3 021	16.0		Sales reported by commodity line.	2 435 694	100.0	2 935	(X)	(X)
83520	Garden machinery, equipment, supplies.	187	0.1	5	3 697	5.1							
87200	Janitors' supplies.	342	0.2	14	3 003	11.4							
91213	Iron and steel wire, wire products.	376	0.2	9	3 531	10.6	22200	Proprietary products, toiletries, druggist sundries.	3 341	0.1	28	37 639	8.9
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	122	0.1	7	2 949	4.1	32200	Yard goods.	1 890 630	77.6	2 083	2 057 480	91.9
96412	Office supplies, business stationery, artists' materials.	366	0.2	18	4 260	8.6		Cotton fabrics.	590 201	953	897 646	65.7	
97250	Floor coverings.	1 563	0.7	20	11 999	13.0		Rayon fabrics.	331 150	783	761 954	43.5	
97290	Kitchen utensils, tools, misc. homewares	114	0.1	12	3 741	3.0		Nylon fabrics.	113 674	450	400 233	28.4	
98100	Lumber (rough, dressed, finished).	194	0.1	5	1 761	11.0		Wool fabrics.	166 210	422	316 879	52.5	
98130	Plywood (including chipboard and particle board).	159	0.1	4	672	23.7		Other yard goods.	187 144	500	462 019	40.5	
98230	Glass (flat, brick, etc.).	7 386	3.3	54	30 896	23.9		Not reported in detail.	502 251	(NA)	(NA)	(NA)	(NA)
98242	Roofing (except wood shingles).	664	0.3	8	5 479	12.1	32300	Notions (thread, buttons, etc.).	180 310	7.4	707	268 843	67.1
98293	Other building materials.	457	0.2	8	4 241	10.8	32900	Knit fabrics, yarns, other dry goods.	162 713	6.7	292	290 501	56.0
99880	Wallpaper.	6 844	3.1	200	53 549	12.8		Knit fabrics.	57 240	77	81 434	70.3	
99900	Commodities, n.e.c.	11 698	5.2	(NA)	(NA)	(NA)		Yarns (except industrial).	25 139	39	35 632	70.6	
	Labor, service, and rental receipts from customers	377	0.2	28	6 191	6.1		Other dry goods	21 461	79	41 559	51.6	
								Not reported in detail.	58 873	(NA)	(NA)	(NA)	(NA)
	OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS (SIC 5029)						35200	Men's, boys' clothing, furnishings (except shoes and work clothing).	17 269	0.7	83	116 316	14.8
	All establishments. . . (number)..2,805							Hosiery.	1 943	46	43 940	4.4	
	Sales not reported by commodity line (\$1,000)..447,325							Underwear, nightwear.	2 943	42	43 304	6.8	
	Sales reported by commodity line.	1 048 286	100.0	1 524	(X)	(X)		Suits, coats, trousers, overcoats.	4 489	13	47 504	9.4	
13200	New automotive parts, equipment, supplies (except tires and tubes).	3 098	0.3	14	15 507	20.0		Sportswear.	1 495	30	32 117	4.7	
14100	Tires and tubes.	1 907	0.2	3	7 493	25.5		Other clothing, furnishings.	1 987	24	31 417	6.3	
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals.	2 031	0.2	28	18 317	11.1		Not reported in detail.	4 412	(NA)	(NA)	(NA)	(NA)
22300	Toilet soaps.	641	0.1	21	14 975	4.3	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.).	17 158	0.7	94	97 368	17.6
28100	Paints, varnishes, lacquers, enamels.	34 886	3.3	54	59 974	58.2		Dresses, skirts, blouses.	6 521	38	48 389	13.5	
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores.	828 978	79.1	1 384	940 952	88.1		Suits, coats (except furs).	1 202	8	11 347	10.6	
29120	Drillers mud.	39 107	3.7	104	47 801	81.8		Children's, infants' wear.	2 666	39	43 115	6.2	
29130	Laundry soaps, chips, powders, detergents.	27 323	2.6	187	116 842	23.4		Other apparel, accessories.	1 364	31	31 076	4.4	
49300	Canned, bottled foods.	1 328	0.1	6	5 290	25.1		Not reported in detail.	5 405	(NA)	(NA)	(NA)	(NA)
49410	Coffee (green, roasted).	535	0.1	5	5 184	10.3	35400	Women's hosiery, underwear.	8 757	0.4	77	77 716	11.3
49930	Groceries, except as specified.	902	0.1	8	10 147	8.9		Hosiery.	2 312	54	51 476	4.5	
49940	Miscellaneous food products.	3 325	0.3	10	41 555	8.0		Underwear, nightwear.	2 446	49	48 355	5.1	
82320	General purpose industrial machinery and equipment.	7 650	0.7	13	29 734	25.7		Corsets, allied garments.	559	21	28 766	1.9	
82392	Other special industry mach., equipment	649	0.1	9	3 237	20.0		Not reported in detail.	3 440	(NA)	(NA)	(NA)	(NA)
82440	Mechanical rubber goods.	2 358	0.2	4	6 103	38.6	35700	Work clothing, work gloves.	4 277	0.2	49	46 172	9.3
82450	Rope, cordage, twine.	1 076	0.1	3	5 242	19.5	39100	Shoes, other footwear.	3 812	0.2	25	44 063	8.7
82491	Other industrial equipment, supplies.	958	0.1	8	9 799	9.8	64110	Electrical appliances, radio and television sets.	6 755	0.3	18	99 952	6.8
86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment.	3 425	0.3	14	18 053	19.0	72210	Hardware.	1 293	0.1	35	52 929	2.4
87200	Janitors' supplies.	1 969	0.2	59	19 957	9.9	82392	Other special industry mach., equipment	10 304	0.4	3	59 184	17.4
87300	Laundry, dry-cleaning equip., supplies.	11 070	1.1	59	82 282	13.5	86300	School equipment, supplies.	1 447	0.1	22	37 846	3.8
87700	Upholsterers' supplies.	3 007	0.3	4	22 709	13.2	97110	Household furniture.	2 235	0.1	12	35 345	6.3
91211	Iron and steel products (semifinished).	743	0.1	8	5 734	13.0	97230	Curtains, draperies.	2 517	0.1	32	37 128	6.8
91390	Nonferrous metals (exc. aluminum, cop., brass, precious mtl.)., metallic ores.	764	0.1	3	3 625	21.1	97240	Household linens, domestics (except curtains, draperies).	15 209	0.6	75	98 385	15.5
96311	Coarse paper (wrapping, bags, cartons, etc.).	3 271	0.3	22	28 154	11.6		Bedsprings, comfortables, blankets.	3 438	53	57 574	6.0	
96312	Sanitary tissues (towel, napkins, facial tissues, etc.).	632	0.1	20	9 063	7.0		Table linens.	1 751	34	45 358	3.9	
97250	Floor coverings.	1 299	0.1	4	9 439	13.8		Sheets, pillowcases.	4 597	54	57 876	7.9	
98242	Roofing (except wood shingles).	1 373	0.1	3	7 471	18.4		Other linens and domestics.	2 629	40	45 335	5.8	
								Not reported in detail.	2 794	(NA)	(NA)	(NA)	(NA)
							97250	Floor coverings.	2 796	0.1	26	62 680	4.5
								Carpets, rugs.	1 547	17	21 208	7.3	
								Lino, other hard surfaces.	500	4	10 015	5.0	
								Other floor coverings.	147	6	8 298	1.8	
								Not reported in detail.	602	(NA)	(NA)	(NA)	(NA)
							97290	Kitchen utensils, tools, misc. homewares	4 873	0.2	22	49 425	9.9
							99120	Photographic goods.	1 459	0.1	4	29 949	4.9
							99140	Toys, games, fireworks, children's vehicles.	7 129	0.3	41	59 761	11.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-UNITED STATES, BY KIND OF BUSINESS-Continued

SIC in- dustry and com- modity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dustry and com- modity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS WHOLESALESAERS—Con.							APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALESAERS—Con.					
99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	6 390	0.3	45	33 537	19.1	99490	Silverware, plated ware, misc. jewelry.	1 681	0.1	11	95 404	1.8
99891	Industrial yarns.	2 088	0.1	14	8 050	25.9	99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	811	0.1	21	40 497	2.0
	Commodities, n.e.c.	82 932	3.4	(NA)	(NA)	(NA)		Commodities, n.e.c.	20 256	1.4	(NA)	(NA)	(NA)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALESAERS (SIC 5035)							FOOTWEAR WHOLESALESAERS (SIC 5039)					
	All establishments. . . (number)..4,173							All establishments. . . . (number)..616					
	Sales not reported by commodity line (\$1,000)..631,514							Sales not reported by commodity line (\$1,000)..82,878					
	Sales reported by commodity line. . . .	1 486 430	100.0	2 749	(X)	(X)		Sales reported by commodity line. . . .	331 274	100.0	462	(X)	(X)
							32200	Yard goods.	195	0.1	8	2 726	7.2
22200	Proprietary products, toiletries, druggist sundries.	1 859	0.1	25	89 733	2.1	32900	Knit fabrics, yarns, other dry goods. .	216	0.1	6	1 489	14.5
32200	Yard goods.	17 212	1.2	169	252 431	7.0							
	Cotton fabrics.	7 392		109	88 045	8.4							
	Rayon fabrics.	1 401		39	57 004	2.5							
	Nylon fabrics.	351		17	27 523	1.3							
	Wool fabrics.	263		16	25 021	1.1							
	Other yard goods.	1 360		28	43 827	3.1							
	Not reported in detail.	6 445		(NA)	(NA)	(NA)							
32300	Notions (thread, buttons, etc.)	8 739	0.6	113	166 180	5.3	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.).	752	0.2	11	9 408	8.0
32900	Knit fabrics, yarns, other dry goods. .	7 022	0.5	56	106 952	6.6		Women's hosiery, underwear.	459	0.1	10	7 262	6.3
	Knit fabrics.	4 770		31	21 161	22.5	35400	Work clothing, work gloves.	736	0.2	19	5 732	12.8
	Yarns (except industrial).	98		6	13 440	0.7	35700						
	Other dry goods.	469		18	7 776	6.0							
	Not reported in detail.	1 685		(NA)	(NA)	(NA)	39100	Shoes, other footwear.	323 863	97.8	462	331 274	97.8
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	396 934	26.7	1 132	746 234	53.2		Men's, boys' shoes.	63 188		236	152 082	41.5
	Hosiery.	76 451		528	313 840	24.4		Women's, misses' shoes.	144 983		265	222 158	65.3
	Underwear, nightwear.	56 582		434	342 809	16.5		Children's, infants' shoes.	33 984		163	117 741	28.9
	Suits, coats, trousers, overcoats. . .	56 499		219	189 598	29.8		Other footwear.	25 934		130	90 643	28.6
	Sportswear.	55 171		390	318 375	17.3	87400	Not reported in detail.	55 774		(NA)	(NA)	(NA)
	Other clothing, furnishings.	47 512		295	241 612	19.7	99893	Shoe repair and resole materials. . . .	588	0.2	5	2 298	25.6
	Not reported in detail.	104 719		(NA)	(NA)	(NA)		Leather.	260	0.1	3	1 276	20.4
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.).	552 372	37.2	1 271	859 907	64.2	99900	Commodities, n.e.c.	1 440	0.7	(NA)	(NA)	(NA)
	Dresses, skirts, blouses.	166 836		493	396 351	42.1		Labor, service, and rental receipts from customers.	966	0.3	4	12 532	7.7
	Suits, coats (except furs).	38 418		193	200 821	19.1							
	Children's, infants' wear.	93 407		422	373 843	25.0							
	Other apparel, accessories.	149 600		451	379 827	39.4							
	Not reported in detail.	104 111		(NA)	(NA)	(NA)							
35400	Women's hosiery, underwear.	180 342	12.1	695	523 895	34.4		GENERAL-LINE GROCERY WHOLESALESAERS (SIC 5042)					
	Hosiery.	96 478		501	383 338	25.2		All establishments. . . (number)..2,253					
	Underwear, nightwear.	37 295		400	358 426	10.4		Sales not reported by commodity line (\$1,000)..2,517,212					
	Corsets, allied garments.	24 537		133	182 184	13.5		Sales reported by commodity line. . . .	5 911 270	100.0	1 561	(X)	(X)
	Not reported in detail.	22 032		(NA)	(NA)	(NA)	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologics.	9 770	0.2	287	1 024 291	1.0
35500	Dressed furs, fur clothing.	69 699	4.7	206	81 959	85.0	22200	Proprietary products, toiletries, druggist sundries.	66 872	1.1	643	2 888 261	2.3
35600	Millinery and materials.	82 928	5.6	287	186 105	44.6	22300	Toilet soaps.	74 800	1.3	1 228	4 913 369	1.5
35700	Work clothing, work gloves.	60 526	4.1	392	214 956	28.2	29130	Laundry soaps, chips, powders, detergents.	248 625	4.2	1 284	5 028 788	4.9
39100	Shoes, other footwear.	19 155	1.3	155	206 325	9.3							
	Men's, boys' shoes.	6 947		73	126 645	5.5	43100	Dairy products, ice cream, ices. . . .	118 972	2.0	765	3 558 821	3.3
	Women's, misses' shoes.	5 671		47	125 476	4.5		Butter.	18 705		163	1 301 336	1.4
	Children's, infants' shoes.	2 098		62	129 839	1.6		Cheese.	32 185		649	2 628 244	1.2
	Other footwear.	2 773		50	120 096	2.3		Ice cream, ices.	7 818		43	565 056	1.4
	Not reported in detail.	1 666		(NA)	(NA)	(NA)		Milk, cream (fluid).	18 434		39	490 185	3.8
51910	Hides, skins, pelts.	1 116	0.1	3	3 752	29.7		Other dairy products.	7 357		63	590 488	1.2
64110	Electrical appliances, radio and television sets.	10 891	0.7	26	110 007	9.9	44110	Not reported in detail.	34 473		(NA)	(NA)	(NA)
72210	Hardware.	1 808	0.1	26	88 329	2.0	44120	Eggs (fresh, storage).	20 279	0.3	91	705 863	2.9
96412	Office supplies, business stationery, artists' materials.	917	0.1	10	83 051	1.1		Poultry.	17 569	0.3	79	792 107	2.2
97110	Household furniture.	4 414	0.3	10	79 099	5.6	45100	Confectionery.	147 286	2.5	1 306	5 093 583	2.9
97230	Curtains, draperies.	3 367	0.2	49	125 045	2.7		Candy, all kinds.	81 684		1 062	4 018 407	2.0
97240	Household linens, domestics (except curtains, draperies).	20 794	1.4	156	211 307	9.8		Chewing gum.	18 238		946	3 747 809	0.5
	Bedsprings, comfortables, blankets. .	6 225		111	166 320	3.7		Fountain fruits, syrups, toppings. .	6 925		528	2 221 399	0.3
	Table linens.	2 752		50	144 554	1.9		Potato chips, salted nuts, other confections.	13 276		671	2 820 351	0.5
	Sheets, pillowcases.	7 105		128	184 165	3.9	47100	Not reported in detail.	27 163		(NA)	(NA)	(NA)
	Other linens and domestics.	2 582		75	135 179	1.9		Meats, provisions.	237 736	4.0	538	2 241 404	10.6
	Not reported in detail.	2 130		(NA)	(NA)	(NA)		Fresh, frozen (except packaged) meats	58 760		90	617 297	9.5
97250	Floor coverings.	4 552	0.3	44	127 648	3.6		Cured, boiled, smoked meats. . . .	22 662		204	915 364	2.5
97290	Kitchen utensils, tools, misc. homewares	1 590	0.1	22	93 195	1.7		Sausages (loaves).	8 172		111	611 953	1.3
99130	Sporting, athletic goods, bicycles. . .	7,166	0.5	29	144 001	5.0		Lard (from hogs).	9 427		379	1 113 259	0.8
99140	Toys, games, fireworks, children's vehicles.	6 394	0.4	57	138 641	4.6		Other meat (including game).	15 747		79	518 717	3.0
99210	Books, magazines, printed materials. .	2 297	0.2	4	21 736	10.6	48100	Not reported in detail.	122 968		(NA)	(NA)	(NA)
99430	Costume jewelry.	1 588	0.1	33	109 944	1.4		Fresh fruits, vegetables, berries. . .	131 858	2.2	274	1 836 946	7.2
								Fresh fruits, berries, melons. . . .	34 635		155	1 028 444	3.4
								Fresh vegetables.	38 817		190	1 107 329	3.5
								Not reported in detail.	58 406		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	GENERAL-LINE GROCERY WHOLESALERS—Con.							DAIRY PRODUCTS DISTRIBUTORS—Con.					
49200	Bakery products	31 875	0.5	622	2 393 660	1.3	49200	Bakery products	1 694	0.1	30	12 829	13.2
49300	Canned, bottled foods	1 990 724	33.7	1 500	5 763 186	34.5	49300	Canned, bottled foods	7 805	0.6	79	79 871	9.1
	Canned baby foods	84 794		1 038	4 121 984	2.1		Canned fruits, fruit juices	527		17	12 728	4.1
	Canned fruits, fruit juices	342 246		1 258	4 385 150	7.8		Canned vegetables, vegetable juices	582		17	8 931	6.5
	Canned vegetables, vegetable juices	519 056		1 262	4 386 827	11.8		Canned fish, seafood	709		18	13 946	5.1
	Canned fish, seafood	116 267		1 244	4 325 172	2.7		Canned meats	2 458		33	34 679	7.1
	Canned meats	103 324		1 224	4 276 267	2.4		Canned milk	690		8	8 000	8.6
	Canned milk	122 619		1 213	4 256 787	2.9		Other canned, bottled foods	2 274		12	24 698	9.2
	Other canned, bottled foods	174 788		1 001	3 613 654	4.8		Not reported in detail	565		(NA)	(NA)	(NA)
	Not reported in detail	527 630		(NA)	(NA)	(NA)	49600	Frozen foods	16 132	1.1	72	93 145	17.3
49410	Coffee (green, roasted)	340 812	5.8	1 417	5 453 113	6.2		Frozen fruits	694		21	56 175	1.2
	Green coffee	5 379		43	184 411	2.9		Frozen juices	3 480		26	57 962	6.0
	Soluble coffee	67 536		907	3 425 803	2.0		Frozen vegetables	2 884		25	54 844	5.3
	Roasted coffee (except soluble)	199 551		1 163	3 909 315	5.1		Frozen poultry (packaged only)	695		17	45 819	1.5
	Not reported in detail	68 346		(NA)	(NA)	(NA)		Frozen fish, seafood (packaged only)	1 118		19	54 626	2.0
49420	Tea	45 794	0.8	1 230	4 940 297	0.9		Frozen meats (packaged only)	1 118		11	48 680	2.3
49500	Flour, related products	257 784	4.4	1 376	5 251 732	4.9		Frozen prepared foods, baked goods	3 409		11	40 530	8.4
								Other packaged frozen foods	1 360		15	59 719	2.3
49600	Frozen foods	179 640	3.0	470	3 398 758	5.3		Not reported in detail	1 374		(NA)	(NA)	(NA)
	Frozen fruits	13 304		300	2 162 759	0.6	49930	Groceries, except as specified	12 657	0.9	184	170 138	7.4
	Frozen juices	28 590		317	2 239 356	1.3		Margarine, butter substitutes	6 962		129	146 170	4.8
	Frozen vegetables	30 738		309	2 198 614	1.4		Cooking oils (including vegetable shortenings)	1 831		43	43 535	4.2
	Frozen poultry (packaged only)	7 709		213	1 990 985	0.4		Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	2 494		64	38 451	6.5
	Frozen fish, seafood (packaged only)	13 900		302	2 159 583	0.6		Not reported in detail	1 370		(NA)	(NA)	(NA)
	Frozen meats (packaged only)	10 800		274	2 013 461	0.5	49940	Miscellaneous food products	2 867	0.2	56	38 686	7.4
	Frozen prepared foods, baked goods	16 324		198	1 947 476	0.8							
	Other packaged frozen foods	6 762		221	1 656 352	0.4	99310	Feeds (mixed and other) incl. pet food	843	0.1	53	28 479	3.0
	Not reported in detail	51 513		(NA)	(NA)	(NA)	99900	Commodities, n.e.c.	13 792	1.0	(NA)	(NA)	(NA)
49700	Soft drinks, bottled drinking waters	9 873	0.2	272	1 809 237	0.5		Labor, service, and rental receipts from customers	921	0.1	41	86 951	1.1
49800	Sugar (refined)	288 319	4.9	1 389	5 218 694	5.5							
49920	Dried fruits	29 365	0.5	1 072	4 178 210	0.7							
49930	Groceries, except as specified	588 622	10.0	1 425	5 406 363	10.9							
	Margarine, butter substitutes	44 794		879	3 596 759	1.2							
	Cooking oils (including vegetable shortenings)	76 470		1 115	4 074 837	1.9		POULTRY, POULTRY PRODUCTS DISTRIBUTORS (SIC 5044)					
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	328 312		1 172	4 202 178	7.8		All establishments. . . (number) . . . 2,082					
	Not reported in detail	139 046		(NA)	(NA)	(NA)		Sales not reported by commodity line (\$1,000) . . . 359,447					
49940	Miscellaneous food products	75 111	1.3	277	1 117 628	6.7		Sales reported by commodity line	1 102 893	100.0	1 312	(X)	(X)
72210	Hardware	11 968	0.2	83	232 585	5.1							
94110	Cigarettes, cigars, tobacco	514 502	8.7	1 123	4 617 313	11.1	43100	Dairy products, ice cream, ices	33 099	3.0	275	238 219	13.9
	Cigarettes	362 925		915	3 474 421	10.4		Butter	23 276		180	178 661	13.0
	Cigars	16 125		783	3 028 283	0.5		Cheese	4 014		133	107 707	3.7
	Other tobacco	31 276		812	3 169 575	1.0		Ice cream, ices	61		6	9 832	0.6
	Not reported in detail	104 176		(NA)	(NA)	(NA)		Milk, cream (fluid)	1 185		53	23 614	5.0
95110	Beer, fermented malt liquors	12 567	0.2	51	236 529	5.3		Other dairy products	1 930		34	32 300	6.0
95202	Wines	11 400	0.2	23	98 411	11.6		Not reported in detail	2 633		(NA)	(NA)	(NA)
96311	Coarse paper (wrapping, bags, cartons, etc.)	67 288	1.1	1 043	4 386 945	1.5	44110	Eggs (fresh, storage)	453 399	41.1	960	706 041	64.2
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	118 192	2.0	1 242	4 963 355	2.4	44120	Poultry	544 595	49.4	825	795 023	68.5
97290	Kitchen utensils, tools, misc. homewares	5 848	0.1	28	174 383	3.4		Live poultry	64 469		277	191 752	33.6
99310	Feeds (mixed and other) incl. pet food	90 194	1.5	850	3 474 290	2.6		Dressed poultry	409 682		468	569 944	71.9
99870	Food, beverage basic materials	6 052	0.1	335	1 450 100	0.4		Not reported in detail	70 444		(NA)	(NA)	(NA)
99900	Commodities, n.e.c.	139 479	2.4	(NA)	(NA)	(NA)	45100	Confectionery	2 703	0.2	12	28 735	9.4
	Labor, service, and rental receipts from customers	22 094	0.4	123	1 335 760	1.7	46100	Fish, seafood (fresh and frozen except packaged frozen)	1 875	0.2	25	13 516	13.9
							47100	Meats, provisions	11 699	1.1	78	81 163	14.4
								Fresh, frozen (except packaged) meats	4 150		15	23 774	17.5
								Cured, boiled, smoked meats	2 308		28	34 351	6.7
								Sausages (loaves)	866		14	29 676	2.9
								Lard (from hogs)	404		23	26 643	1.5
								Other meat (including game)	796		15	10 069	7.9
								Not reported in detail	3 175		(NA)	(NA)	(NA)
							48100	Fresh fruits, vegetables, berries	2 418	0.2	25	28 459	8.5
								Fresh fruits, berries, melons	764		13	20 204	3.8
								Fresh vegetables	714		10	16 780	4.3
								Not reported in detail	940		(NA)	(NA)	(NA)
43100	Dairy products, ice cream, ices	1 311 295	92.4	1 881	1 418 677	92.4	49300	Canned, bottled foods	2 933	0.3	38	35 861	8.2
	Butter	302 007		507	634 584	47.6		Canned baby foods	158		4	12 932	1.2
	Cheese	168 128		540	605 623	27.8		Canned fruits, fruit juices	642		13	18 530	3.5
	Ice cream, ices	47 217		341	154 919	30.5		Canned vegetables, vegetable juices	988		12	16 542	6.0
	Milk, cream (fluid)	502 403		859	668 002	75.2		Canned fish, seafood	177		8	14 036	1.3
	Other dairy products	132 016		380	533 075	24.8		Canned meats	436		26	29 591	1.5
	Not reported in detail	159 524		(NA)	(NA)	(NA)		Canned milk	150		12	15 779	1.0
44110	Eggs (fresh, storage)	40 438	2.9	245	256 568	15.8		Other canned, bottled foods	203		10	16 904	1.2
44120	Poultry	2 619	0.2	53	102 052	2.6		Not reported in detail	179		(NA)	(NA)	(NA)
	Live poultry	1 321		13	8 868	14.9	49410	Coffee (green, roasted)	712	0.1	11	15 484	4.6
	Dressed poultry	323		17	86 413	0.4	49500	Flour, related products	1 241	0.1	14	24 157	5.1
	Not reported in detail	975		(NA)	(NA)	(NA)	49600	Frozen foods	24 597	2.2	109	156 758	15.7
45100	Confectionery	1 337	0.1	66	32 361	4.1		Frozen fruits	533		33	26 123	2.0
47100	Meats, provisions	6 277	0.4	81	74 342	8.4		Frozen juices	205		14	23 128	0.9
	Fresh, frozen (except packaged) meats	300		5	7 264	4.1		Frozen vegetables	578		22	32 015	1.8
	Cured, boiled, smoked meats	3 535		44	37 632	9.4		Frozen poultry (packaged only)	14 028		57	80 926	17.3
	Sausages (loaves)	283		20	13 043	2.2		Frozen fish, seafood (packaged only)	664		20	33 596	2.0
	Lard (from hogs)	118		9	8 853	1.3		Frozen meats (packaged only)	789		12	10 754	7.3
	Other meat (including game)	126		9	14 985	0.8		Frozen prepared foods, baked goods	15		8	14 318	0.1
	Not reported in detail	1 915		(NA)	(NA)	(NA)		Other packaged frozen foods	2 637		10	30 356	8.7
								Not reported in detail	5 148		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.							CONFECTIONERY WHOLESALERS—Con.					
49920	Dried fruits.	999	0.1	5	18 598	5.4	99140	Toys, games, fireworks, children's vehicles	1 258	0.2	22	13 321	9.4
49930	Groceries, except as specified.	4 452	0.4	105	101 644	4.4	99310	Feeds (mixed and other) incl. pet food.	360	0.1	9	6 544	5.5
	Margarine, butter substitutes	2 506		69	89 456	2.8	99810	Advertising novelties and specialties .	433	0.1	13	5 778	7.5
	Cooking oils (including vegetable shortenings)	864		47	45 280	1.9	99870	Food, beverage basic materials.	375	0.1	16	7 740	4.8
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.).	1 014		19	22 145	4.6		Commodities, n.e.c.	13 796	2.5	(NA)	(NA)	(NA)
	Not reported in detail.	68		(NA)	(NA)	(NA)		FISH, SEAFOOD DISTRIBUTORS (SIC 5046)					
49940	Miscellaneous food products	1 753	0.2	18	18 795	9.3		All establishments. . . (number)..1,591					
94110	Cigarettes, cigars, tobacco	556	0.1	8	13 748	4.0		Sales not reported by commodity line (\$1,000)..185,494					
96311	Coarse paper (wrapping, bags, cartons, etc.)	599	0.1	13	22 682	2.6		Sales reported by commodity line.	436 141	100.0	936	(X)	(X)
99310	Feeds (mixed and other) incl. pet food.	8 873	0.8	114	95 379	9.3	44120	Poultry	623	0.1	11	4 641	13.4
99330	Seeds (except flower)	658	0.1	11	5 750	11.4	46100	Fish, seafood (fresh and frozen except packaged frozen)	397 583	91.2	936	436 141	91.2
	Commodities, n.e.c.	5 732	0.5	(NA)	(NA)	(NA)	47100	Meats, provisions	468	0.1	8	1 945	24.1
	CONFECTIONERY WHOLESALERS (SIC 5045)						48100	Fresh fruits, vegetables, berries	704	0.2	8	3 338	21.1
	All establishments. . . (number)..2,113						49300	Canned, bottled foods	974	0.2	36	18 512	5.3
	Sales not reported by commodity line (\$1,000)..205,110						49600	Frozen foods.	26 545	6.1	159	111 675	23.8
	Sales reported by commodity line.	542 157	100.0	1 454	(X)	(X)		Frozen fruits	286		6	5 604	5.1
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals.	864	0.2	33	13 731	6.3		Frozen juices	285		9	6 314	4.5
22200	Proprietary products, toiletries, druggist sundries.	5 159	1.0	103	47 786	10.8		Frozen vegetables	449		10	5 580	8.0
32300	Notions (thread, buttons, etc.).	486	0.1	19	6 345	7.7		Frozen poultry (packaged only).	(D)		7	(D)	(D)
43100	Dairy products, ice cream, ices	1 754	0.3	39	43 293	4.1	49930	Frozen fish, seafood (packaged only).	24 146		148	104 361	23.1
	Butter.	4		3	373	1.1		Frozen meats (packaged only).	174		6	3 602	4.8
	Cheese.	514		28	8 511	7.1		Frozen prepared foods, baked goods.	(D)		1	(D)	(D)
	Ice cream, ices	76		4	878	8.7		Not reported in detail.	294		(NA)	(NA)	(NA)
	Milk, cream (fluid)	452		4	2 781	16.3		Groceries, except as specified.	290	0.1	13	4 007	7.2
	Other dairy products.	204		5	3 164	6.4	88200	Ship, boat, marine propulsion machinery, equipment, and parts.	303	0.1	5	4 285	7.1
	Not reported in detail.	504		(NA)	(NA)	(NA)	99130	Sporting, athletic goods, bicycles.	261	0.1	12	2 476	10.5
45100	Confectionery	402 214	74.2	1 454	542 157	74.2		Commodities, n.e.c.	8 390	1.9	(NA)	(NA)	(NA)
	Candy, all kinds.	173 924		842	323 195	53.8		MEAT, MEAT PRODUCTS WHOLESALERS (SIC 5047)					
	Chewing gum	16 270		593	219 939	7.4		All establishments. . . (number)..4,459					
	Fountain fruits, syrups, toppings	13 755		318	132 163	10.4		Sales not reported by commodity line (\$1,000)..1,036,201					
	Potato chips, salted nuts, other confections.	101 944		727	240 575	42.4		Sales reported by commodity line.	2 842 791	100.0	2 993	(X)	(X)
	Not reported in detail.	96 321		(NA)	(NA)	(NA)	43100	Dairy products, ice cream, ices	18 770	0.7	579	448 069	4.2
47100	Meats, provisions	997	0.2	29	13 644	7.3		Butter.	6 458		316	280 701	2.3
49200	Bakery products	5 579	1.0	98	31 861	17.5		Cheese.	8 728		436	362 370	2.4
49300	Canned, bottled foods	5 188	1.0	95	44 199	11.7		Ice cream, ices	134		23	13 358	1.0
	Canned fruits, fruit juices	635		34	19 338	3.3		Milk, cream (fluid)	587		39	27 881	2.1
	Canned vegetables, vegetable juices	1 041		31	14 324	7.3		Other dairy products.	800		24	19 917	4.0
	Canned fish, seafood.	476		23	8 597	5.5		Not reported in detail.	2 063		(NA)	(NA)	(NA)
	Canned meats.	632		30	10 312	6.1	44110	Eggs (fresh, storage)	11 781	0.4	333	288 205	4.1
	Canned milk	48		4	2 096	2.3	44120	Poultry	52 776	1.9	706	628 382	8.4
	Other canned, bottled foods	1 292		37	17 896	7.2		Live poultry.	1 030		16	11 664	8.8
	Not reported in detail.	1 064		(NA)	(NA)	(NA)		Dressed poultry	45 042		638	569 178	7.9
49410	Coffee (green, roasted)	980	0.2	36	18 277	5.4		Not reported in detail.	6 704		(NA)	(NA)	(NA)
49500	Flour, related products	325	0.1	8	4 672	7.0	46100	Fish, seafood (fresh and frozen except packaged frozen)	6 618	0.2	128	153 568	4.3
49600	Frozen foods.	2 386	0.4	10	9 853	24.2	47100	Meats, provisions	2 652 262	93.3	2 993	2 842 791	93.3
49700	Soft drinks, bottled drinking waters.	760	0.1	22	16 351	4.6		Fresh, frozen (except packaged) meats	1 555 824		1 698	1 856 831	83.8
49910	Peanuts, roasted.	1 672	0.3	71	31 403	5.3		Cured, boiled, smoked meats	195 086		1 246	985 136	19.8
49920	Dried fruits.	1 289	0.2	15	12 382	10.4		Sausages (loaves)	61 977		969	769 652	8.1
49930	Groceries, except as specified.	5 136	0.9	96	44 284	11.6		Lard (from hogs)	21 245		588	537 046	4.0
	Margarine, butter substitutes	1 652		39	17 416	9.5		Other meat (including game)	238 161		533	470 912	50.6
	Cooking oils (including vegetable shortenings)	586		19	11 875	4.9		Not reported in detail.	579 969		(NA)	(NA)	(NA)
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.).	1 534		51	25 157	6.1	48100	Fresh fruits, vegetables, berries	7 499	0.3	69	74 505	10.1
	Not reported in detail.	1 364		(NA)	(NA)	(NA)		Fresh fruits, berries, melons	2 007		34	48 657	4.1
49940	Miscellaneous food products	3 591	0.7	33	20 157	17.8		Fresh vegetables.	4 599		47	64 620	7.1
51992	Peanuts, unroasted.	298	0.1	13	5 727	5.2		Not reported in detail.	893		(NA)	(NA)	(NA)
86300	School equipment, supplies.	1 722	0.3	44	16 803	10.2	49200	Bakery products	1 457	0.1	57	35 605	4.1
87200	Janitors' supplies.	572	0.1	5	4 287	13.3	49300	Canned, bottled foods	32 265	1.1	363	373 963	8.6
94110	Cigarettes, cigars, tobacco	80 136	14.8	283	189 656	42.3		Canned baby foods	140		11	19 272	0.7
	Cigarettes.	52 662		152	129 623	40.6		Canned fruits, fruit juices	1 572		54	55 035	2.9
	Cigars.	8 276		201	111 648	7.4		Canned vegetables, vegetable juices	2 324		64	54 883	4.2
	Other tobacco	3 573		102	75 294	4.7		Canned fish, seafood.	820		51	57 471	1.4
	Not reported in detail.	15 625		(NA)	(NA)	(NA)		Canned meats.	23 620		279	303 430	7.8
95110	Beer, fermented malt liquors.	849	-0.2	8	5 334	15.9		Canned milk	747		31	57 560	1.3
96311	Coarse paper (wrapping, bags, cartons, etc.)	2 505	0.5	99	48 003	5.2	48100	Other canned, bottled foods	782		34	44 536	1.8
96312	Sanitary tissues (towel, napkins, facial tissues, etc.).	1 473	0.3	83	43 341	3.4		Not reported in detail.	2 260		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.							OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS—Con.					
49600	Frozen foods	22 319	0.8	339	325 178	6.9	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	2 950	0.1	18	116 363	2.5
	Frozen fruits	647		70	78 472	0.8	29130	Laundry soaps, chips, powders, detergents	16 389	0.4	474	437 301	3.7
	Frozen vegetables	957		80	96 128	1.0							
	Frozen poultry (packaged only)	1 546		101	103 321	1.5							
	Frozen fish, seafood (packaged only)	2 891		123	129 960	2.2	43100	Dairy products, ice cream, ices	42 194	1.1	600	518 987	8.1
	Frozen meats (packaged only)	1 475		149	139 347	1.1		Butter	6 334		141	173 967	3.6
	Frozen prepared foods, baked goods	12 973		158	173 169	7.5		Cheese	26 437		432	399 046	6.6
	Other packaged frozen foods	199		27	35 082	0.6		Ice cream, ices	1 234		46	20 163	6.1
	Not reported in detail	146		22	49 245	0.3		Milk, cream (fluid)	856		35	21 532	4.0
		1 485		(NA)	(NA)			Other dairy products	4 474		79	124 572	3.6
49930	Groceries, except as specified	18 415	0.6	420	373 278	4.9		Not reported in detail	2 859		(NA)	(NA)	(NA)
	Margarine, butter substitutes	3 016		275	244 504	1.2	44110	Eggs (fresh, storage)	12 177	0.3	122	149 902	8.1
	Cooking oils (including vegetable shortenings)	6 770		182	199 473	3.4	44120	Poultry	7 702	0.2	64	94 409	8.2
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	4 414		85	78 572	5.6		Live poultry	120		4	2 976	4.0
	Not reported in detail	4 215		(NA)	(NA)			Dressed poultry	6 346		54	83 911	7.6
49940	Miscellaneous food products	1 443	0.1	29	22 434	6.4		Not reported in detail	1 236		(NA)	(NA)	(NA)
94110	Cigarettes, cigars, tobacco	1 481	0.1	32	23 694	6.3	45100	Confectionery	34 773	0.9	832	607 767	5.7
	Commodities, n.e.c.	15 705	0.6	(NA)	(NA)			Candy, all kinds	11 109		430	308 650	3.6
								Chewing gum	1 436		186	173 562	0.8
	FRESH FRUIT, VEGETABLE WHOLESALERS (SIC 5048)							Fountain fruits, syrups, toppings	3 282		282	223 560	1.5
	All establishments . . . (number) . . 6,291							Potato chips, salted nuts, other confections	11 844		336	261 149	4.5
	Sales not reported by commodity line (\$1,000) . . 905,437							Not reported in detail	7 102		(NA)	(NA)	(NA)
	Sales reported by commodity line	2 187 001	100.0	3 903	(X)	(X)	46100	Fish, seafood (fresh and frozen except packaged frozen)	24 363	0.7	132	110 273	22.1
43100	Dairy products, ice cream, ices	2 542	0.1	79	80 528	3.2	47100	Meats, provisions	46 381	1.3	73	307 073	15.1
44110	Eggs (fresh, storage)	2 756	0.1	107	76 845	3.6		Fresh, frozen (except packaged) meats Cured, boiled, smoked meats	24 462		73	82 810	29.5
44120	Poultry	1 643	0.1	38	20 311	8.1		Sausages (loaves)	4 900		144	105 702	4.6
45100	Confectionery	1 553	0.1	48	67 777	2.3		Lard (from hogs)	2 251		71	62 316	3.6
47100	Meats, provisions	2 605	0.1	42	41 296	6.3		Other meat (including game)	8 501		132	174 049	4.9
48100	Fresh fruits, vegetables, berries	2 066 751	94.5	3 903	2 187 001	94.5		Not reported in detail	2 363		41	41 530	5.7
	Fresh fruits, berries, melons	666 450		2 170	1 281 462	52.0	48100	Fresh fruits, vegetables, berries	3 904		(NA)	(NA)	(NA)
	Fresh vegetables	753 836		2 214	1 268 010	59.5		Fresh fruits, berries, melons	79 018	2.1	219	239 723	33.0
	Not reported in detail	646 465		(NA)	(NA)			Fresh vegetables	27 370		116	153 347	17.8
49300	Canned, bottled foods	12 331	0.6	115	107 334	11.5		Not reported in detail	28 249		121	151 135	18.7
	Canned baby foods	471		12	24 848	1.9	49200	Bakery products	23 399		(NA)	(NA)	(NA)
	Canned fruits, fruit juices	3 322		65	78 742	4.2	49300	Canned, bottled foods	154 102	4.2	870	445 467	34.6
	Canned vegetables, vegetable juices	6 067		76	91 943	6.6		Canned baby foods	561 344	15.2	1 484	1 228 858	45.7
	Canned fish, seafood	294		30	54 521	0.5		Canned fruit juices	4 400		207	224 457	2.0
	Canned meats	322		36	53 326	0.6		Canned vegetables, vegetable juices	99 035		822	726 656	13.6
	Canned milk	637		31	54 082	1.2		Canned fish, seafood	151 441		835	698 476	21.7
	Other canned, bottled foods	625		29	46 194	1.4		Canned meats	65 313		760	686 781	9.5
	Not reported in detail	593		(NA)	(NA)			Canned milk	64 670		632	581 151	11.1
49500	Flour, related products	1 779	0.1	50	60 960	2.9		Other canned, bottled foods	22 459		499	465 989	4.8
49600	Frozen foods	30 124	1.4	200	188 699	16.0		Not reported in detail	57 675		605	488 724	11.8
	Frozen fruits	4 295		117	139 117	3.1	49410	Coffee (green, roasted)	96 351		(NA)	(NA)	(NA)
	Frozen juices	4 655		117	132 962	3.5		Green coffee	805 210	21.8	855	1 427 215	56.4
	Frozen vegetables	7 497		145	147 699	5.1		Soluble coffee	466 896		75	525 372	88.9
	Frozen poultry (packaged only)	1 669		63	101 371	1.6		Roasted coffee (except soluble)	7 220		306	280 024	2.6
	Frozen fish, seafood (packaged only)	3 644		99	122 555	3.0		Not reported in detail	65 784		634	498 298	13.2
	Frozen meats (packaged only)	868		54	88 212	1.0	49420	Tea	265 310	1.0	(NA)	(NA)	(NA)
	Frozen prepared foods, baked goods	2 358		58	94 970	2.5	49500	Flour, related products	36 908	3.3	631	539 947	6.8
	Other packaged frozen foods	470		38	65 991	0.7			122 816		865	677 351	18.1
	Not reported in detail	4 668		(NA)	(NA)		49600	Frozen foods	611 845	16.6	977	934 287	65.5
49800	Sugar (refined)	1 236	0.3	113	130 708	5.8		Frozen fruits	33 074		413	472 433	7.0
49910	Peanuts, roasted	7 624	0.1	88	122 810	1.0		Frozen juices	68 003		405	471 308	14.4
49920	Dried fruits	3 300	0.2	67	91 177	3.6		Frozen vegetables	97 831		435	496 721	19.7
49930	Groceries, except as specified	24 246	1.1	217	217 633	11.1		Frozen poultry (packaged only)	46 162		370	437 766	10.5
49940	Miscellaneous food products	1 801	0.1	29	25 343	7.1		Frozen fish, seafood (packaged only)	152 145		561	583 024	26.1
94110	Cigarettes, cigars, tobacco	2 221	0.1	19	21 724	10.2		Frozen meats (packaged only)	56 686		435	449 862	12.6
95110	Beer, fermented malt liquors	7 947	0.4	31	37 373	21.3		Frozen prepared foods, baked goods	44 224		293	352 314	12.6
96311	Coarse paper (wrapping, bags, cartons, etc.)	1 268	0.1	35	44 888	2.8		Other packaged frozen foods	16 257		226	260 427	6.2
99310	Feeds (mixed and other) incl. pet food	1 483	0.1	28	35 740	4.1	49700	Soft drinks, bottled drinking waters	97 463		(NA)	(NA)	(NA)
99321	Fertilizer, fertilizer materials	1 220	0.1	22	13 373	9.1	49800	Sugar (refined)	115 311	3.1	883	210 566	54.8
99900	Commodities, n.e.c.	10 534	0.5	(NA)	(NA)		49910	Peanuts, roasted	134 594	3.6	763	689 409	19.5
	Labor, service, and rental receipts from customers	2 037	0.1	39	30 513	6.7	49920	Dried fruits	14 342	0.4	124	91 446	15.7
							49930	Groceries, except as specified	69 940	1.9	495	538 554	13.0
							49940	Miscellaneous food products	365 890	9.9	1 415	1 104 661	33.1
									195 450	5.3	598	412 697	47.4
	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS (SIC 5049)						51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	7 481	0.2	16	117 386	6.4
	All establishments . . . (number) . . 8,166						51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	1 377	0.1	3	33 432	4.1
	Sales not reported by commodity line (\$1,000) . . 1,346,661						51992	Peanuts, unroasted	4 119	0.1	56	68 382	6.0
	Sales reported by commodity line	3 689 027	100.0	4 829	(X)	(X)	51993	Other inedible farm products	8 152	0.2	3	27 971	29.1
22200	Proprietary products, toiletries, druggist sundries	2 591	0.1	150	148 462	1.7	64110	Electrical appliances, radio and television sets	1 425	0.1	10	87 733	1.6
22300	Toilet soaps	4 224	0.1	294	312 829	1.4	82121	Cooking, food service equipment	4 680	0.1	24	24 532	19.1
							82133	Store, restaurant fixtures and equipment, n.e.c.	2 112	0.1	5	5 636	37.5

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALERS—Con.							MISCELLANEOUS FARM PRODUCTS DEALERS—Con.					
94110	Cigarettes, cigars, tobacco	26 689	0.7	277	233 848	11.4	51930	Wool, mohair (raw, tops, noils)	244 666	21.3	159	271 179	90.2
	Cigarettes	17 528		182	172 419	10.2		Raw wool	146 606		110	214 271	68.4
	Cigars	1 243		156	152 337	0.8		Wool tops, noils, other	55 150		56	134 234	41.1
	Other tobacco	2 485		142	142 776	1.7		Not reported in detail	42 910		(NA)	(NA)	(NA)
	Not reported in detail	5 433		(NA)	(NA)	(NA)	51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	5 337	0.5	8	9 307	57.3
95110	Beer, fermented malt liquors	8 407	0.2	98	42 813	19.6	51992	Peanuts, unroasted	27 025	2.4	33	28 197	95.8
95202	Wines	1 737	0.1	29	24 178	7.2	51993	Other inedible farm products	135 048	11.7	124	230 664	58.5
96311	Coarse paper (wrapping, bags, cartons, etc.)	9 719	0.3	376	341 455	2.8	99310	Feeds (mixed and other) incl. pet food .	2 715	0.2	8	16 393	16.6
96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	10 700	0.3	432	389 200	2.7	99321	Fertilizer, fertilizer materials	4 808	0.4	7	17 939	26.8
99310	Feeds (mixed and other) incl. pet food .	18 459	0.5	274	312 250	5.9		Commodities, n.e.c.	43 984	3.8	(NA)	(NA)	(NA)
99330	Seeds (except flower)	2 101	0.1	12	10 279	20.4	99900	Labor, service, and rental receipts from customers	1 127	0.1	28	51 826	2.2
99860	Other textile products (burlap, asbestos, textiles, felt, textile bags, etc.)	3 751	0.1	11	89 565	4.2		ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINES) (SIC 5062 AND 5063)					
99870	Food, beverage basic materials	20 281	0.5	178	259 595	7.8		All establishments . . . (number) . . 4,083					
	Commodities, n.e.c.	92 647	2.5	(NA)	(NA)	(NA)		Sales not reported by commodity line (\$1,000) . . 818,342					
99900	Labor, service, and rental receipts from customers	4 676	0.1	99	201 149	2.3		Sales reported by commodity line	2 624 427	100.0	2 830	(X)	
	COTTON MERCHANTS (SIC 5051, PART)						13200	New auto parts, equipment, supplies (except tires, tubes)	5 886	0.2	14	90 000	6.5
	All establishments . . . (number) . . 492						63100	Electrical wiring supplies, construction materials	1 719 219	65.5	2 400	2 440 597	70.4
	Sales not reported by commodity line (\$1,000) . . 527,621							Interior wiring, constr. materials . . .	798 480		1 732	2 014 051	39.6
	Sales reported by commodity line	1 672 205	100.0	274	(X)	(X)		Outside construction materials	288 239		1 425	1 852 672	15.6
51110	Cotton (raw), including linters	1 668 565	99.8	274	1 672 205	99.8		Lighting fixtures	279 084		1 802	2 009 711	13.9
99321	Fertilizer, fertilizer materials	911	0.1	10	6 719	13.6		Electric lamps (incandescent and fluorescent)	149 478		1 716	1 983 664	7.5
	Commodities, n.e.c.	2 729	0.2	(NA)	(NA)	(NA)		Not reported in detail	203 938		(NA)	(NA)	(NA)
	GRAIN MERCHANTS (SIC 5051, PART)						63210	Generation, transmission, etc., electrical apparatus and equipment . .	361 741	13.8	1 130	1 487 259	24.3
	All establishments . . . (number) . . 1,693						63220	Telephone and signal equipment	73 291	2.8	333	699 154	10.5
	Sales not reported by commodity line (\$1,000) . . 1,138,186						64110	Electrical appliances, radio and television sets	291 135	11.1	1 048	1 589 620	18.3
	Sales reported by commodity line	3 934 432	100.0	824	(X)	(X)		Radio sets, all types	32 806		564	1 055 349	3.1
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	3 716 923	94.5	824	3 934 432	94.5		Television sets	26 178		136	312 855	8.4
51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	17 856	0.5	12	500 397	3.6		Record players, tape recorders	7 387		260	449 038	1.6
51993	Other inedible farm products	14 194	0.4	8	407 595	3.5		Electric kitchen equipment and parts .	42 902		351	647 184	6.6
99310	Feeds (mixed and other) incl. pet food .	30 683	0.8	210	462 201	6.6		Electric home laundry equipment and parts	21 221		156	396 990	5.3
99321	Fertilizer, fertilizer materials	12 041	0.3	160	281 499	4.3		Electric housewares and parts	124 035		815	1 373 167	9.0
99322	Agricultural chemicals (except fertilizer)	2 153	0.1	67	170 799	1.3		Other electrical appliances	23 785		577	1 016 208	2.3
99330	Seeds (except flower)	8 270	0.2	161	215 896	3.8	64120	Room air conditioners, under 2 hp . . .	12 821		(NA)	(NA)	(NA)
	Seed corn and sorghum seeds	846		51	49 313	1.7	65100	Not reported in detail	8 885	0.3	294	682 002	1.3
	Cereal grain seeds (wheat, oats, rye, barley)	1 842		56	50 804	3.6		Electronic tubes, parts, accessories . .	18 410	0.7	339	811 436	2.3
	Field seed for forage and pasture . . .	2 681		79	143 545	1.9		Electronic tubes, transistors	6 816		240	644 411	1.1
	Fine seeds for lawn and turf	22		6	5 510	0.4		Electronic parts (except tubes and transistors)	3 430		89	329 237	1.0
	Vegetable seeds	671		6	12 635	5.3		Accessories (including testing equip.)	756		35	54 418	1.4
	Not reported in detail	2 208		(NA)	(NA)	(NA)		Intercommunication and sound equip. .	4 918		163	444 749	1.1
99390	Hay, alfalfa, other farm supplies	2 485	0.1	28	85 162	2.9		Commercial, industrial electronic equipment	1 052		18	90 619	1.2
99900	Commodities, n.e.c.	77 310	2.0	(NA)	(NA)	(NA)	72210	Not reported in detail	1 438		(NA)	(NA)	(NA)
	Labor, service, and rental receipts from customers	52 517	1.3	297	1 311 872	4.0	74210	Hardware	23 707	0.9	195	522 602	4.5
	LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS (SIC 5051, PART)						74220	Warm-air heating-cooling equipment . .	5 519	0.2	221	330 298	1.7
	(Not analyzed by commodity line)							Electrical residential space heating equipment	11 937	0.5	524	733 680	1.6
	MISCELLANEOUS FARM PRODUCTS DEALERS (SIC 5051, PART)						74300	Wet heat equipment, supplies	1 028	0.0	74	68 952	1.5
	All establishments . . . (number) . . 1,375						74400	Plumbing fixtures, equipment, supplies .	21 005	0.8	123	128 156	16.4
	Sales not reported by commodity line (\$1,000) . . 412,983						77110	Air-conditioning (cooling) equipment, 2 hp and over	4 397	0.2	131	169 644	2.6
	Sales reported by commodity line	1 149 519	100.0	763	(X)	(X)		Residential and small commercial (up to 20 hp)	562		37	78 295	0.7
49410	Coffee (green, roasted)	44 579	3.9	5	153 896	29.0		Industrial and large commercial . . .	3 255		80	66 305	4.9
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	22 393	1.9	6	51 324	43.5		Not reported in detail	580		(NA)	(NA)	(NA)
51910	Hides, skins, pelts	317 021	27.6	370	352 699	89.9	77120	Commercial refrigeration equipment . .	7 237	0.3	428	953 223	0.8
51920	Tobacco (leaf)	300 816	26.2	126	301 687	99.7		Beverage coolers	26		3	3 924	0.7
								Display cases	33		4	4 062	0.8
								Mechanical drinking water coolers . .	5 082		391	888 472	0.6
								Ice making machines	80		3	3 923	2.0
								Refrigerants	248		10	16 912	1.5
								Other refrigeration equipment	1 768		10	14 163	12.5
							77130	Parts, supplies for air-conditioning, and refrigeration equipment	2 500	0.1	82	255 015	1.0

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINES)—Con.							ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS—Con.					
82121	Cooking, food service equipment	1 349	0.1	52	43 460	3.1		Commercial refrigeration equipment—Con.					
82460	Industrial valves and fittings.	2 388	0.1	11	47 318	5.0		Reach-in and walk-in refrigerators. .	409		14	38 961	1.0
82470	Welding equipment, supplies	2 524	0.1	4	35 385	7.1		Refrigerants.	196		14	31 430	0.6
82491	Other industrial equipment, supplies. .	6 314	0.2	20	54 878	11.5		Other refrigeration equipment	625		20	83 982	0.7
								Not reported in detail.	1 659		(NA)	(NA)	(NA)
91213	Iron, steel wire, wire products	1 407	0.1	15	37 810	3.7	77130	Parts, supplies for air conditioning and refrigeration equipment.	5 100	0.2	171	512 909	1.0
91215	Iron, steel pipe, tubing.	1 949	0.1	17	48 285	4.0							
97250	Floor coverings	1 488	0.1	5	15 065	9.9							
97290	Kitchen utensils, tools, misc. homewares	3 036	0.1	142	266 942	1.1	82121	Cooking, food service equipment	4 684	0.2	44	113 226	4.1
	Commodities, n.e.c.	38 906	1.5	(NA)	(NA)	(NA)		Electrical cooking, food service equipment.	1 529		18	45 686	3.3
99900	Labor, service, and rental receipts . .	9 169	0.3	122	74 998	12.2		Cooking, food warming equipment, coffee urns (except electric).	1 195		22	66 679	1.8
								Not reported in detail.	1 960		(NA)	(NA)	(NA)
	ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS (SIC 5064)						83520	Garden machinery, equipment, supplies .	2 759	0.1	49	110 337	2.5
	All establishments. . . (number) . . 2,403						88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	3 065	0.1	16	33 050	9.3
	Sales not reported by commodity line (\$1,000) . . 609,625												
	Sales reported by commodity line. . .	2 822 106	100.0	1 593	(X)	(X)	91213	Iron and steel wire, wire products. . .	1 666	0.1	9	32 781	5.1
							96311	Coarse paper (wrapping, bags, cartons, etc.)	2 173	0.1	3	8 146	26.7
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	16 672	0.6	55	114 009	14.6		Household furniture	21 333	0.8	137	344 305	6.2
14100	Tires and tubes	1 924	0.1	19	56 416	3.4	97250	Floor coverings	19 650	0.7	62	182 673	10.8
28100	Paints, varnishes, lacquers, enamels. .	1 579	0.1	17	42 206	3.7	97290	Kitchen utensils, tools, misc. homewares	13 213	0.5	87	187 002	7.1
63100	Electrical wiring supplies, construction materials	44 987	1.6	99	247 831	18.2	99120	Photographic goods.	4 094	0.1	41	58 024	7.1
	Interior wiring, constr. materials. . .	21 031		69	159 693	13.2	99130	Sporting, athletic goods, bicycles. . .	11 232	0.4	73	144 030	7.8
	Outside construction materials. . . .	5 327		52	140 098	3.8	99140	Toys, games, fireworks, children's vehicles	9 576	0.3	66	125 627	7.6
	Lighting fixtures	7 875		59	157 936	5.0	99420	Clocks, watches, watch movements. . .	7 197	0.3	50	63 637	11.3
	Electric lamps (incandescent and fluorescent)	6 546		73	221 643	3.0	99430	Costume jewelry	1 640	0.1	40	58 102	2.8
	Not reported in detail.	4 208		(NA)	(NA)	(NA)	99440	Precious stones (cut) and metals. . . .	2 546	0.1	18	31 559	8.1
63210	Generation, transmission, distribution, other electrical apparatus and equip..	10 387	0.4	45	120 768	8.6	99490	Silverware, plated ware, misc. jewelry.	3 848	0.1	36	62 516	6.2
63220	Telephone and signal equipment. . . .	1 862	0.1	18	43 380	4.3	99610	Gift, art goods, novelties, etc.	2 685	0.1	22	28 245	9.5
							99840	Luggage, saddlery, harness.	2 217	0.1	31	44 727	5.0
							99850	Musical instruments, phonograph records, sheet music	34 754	1.2	101	422 212	8.2
64110	Electrical appliances, radio and television sets.	2 299 697	81.5	1 557	2 800 834	82.1		Commodities, n.e.c.	62 326	2.2	(NA)	(NA)	(NA)
	Radio sets, all types	140 086		571	1 259 815	11.1	99900	Labor, service, and rental receipts from customers	11 959	0.4	336	888 314	1.3
	Television sets	471 203		704	1 793 967	26.3							
	Record players, tape recorders. . . .	98 479		516	1 201 307	8.2		ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS (SIC 5065)					
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.) . .	755 629		776	1 990 580	38.0		All establishments. . . (number) . . 3,002					
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) . .	384 626		713	1 928 082	19.9		Sales not reported by commodity line (\$1,000) . . 308,155					
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.) . .	108 629		482	1 092 271	9.9		Sales reported by commodity line. . .	745 536	100.0	1 856	(X)	(X)
	Other electrical appliances	50 240		304	805 420	6.2							
	Not reported in detail.	290 805		(NA)	(NA)	(NA)	63100	Electrical wiring supplies, construction materials	1 189	0.2	25	9 896	12.0
64120	Room air conditioners, under 2 hp . . .	95 396	3.4	556	1 506 556	6.3		Interior wiring, constr. materials. . .	287		10	3 470	8.3
65100	Electronic tubes, parts, accessories. .	63 253	2.2	499	1 479 835	4.3		Outside construction materials. . . .	30		6	2 015	1.5
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	25 055		344	1 097 133	2.3		Lighting fixtures	104		4	1 915	5.4
	Electronic parts (except tubes and transistors)	16 958		298	1 011 492	1.7		Electric lamps (incandescent and fluorescent)	545		13	6 295	8.7
	Accessories (inc. testing equipment). .	4 305		128	394 213	1.1		Not reported in detail.	223		(NA)	(NA)	(NA)
	Intercommunication and sound equip..	1 763		49	124 593	1.4	63210	Generation, transmission, distribution, other electrical apparatus and equip..	691	0.1	10	5 323	13.0
	Commercial, industrial electronic equipment.	2 035		26	58 615	3.5							
	Not reported in detail.	13 137		(NA)	(NA)	(NA)	64110	Electrical appliances, radio and television sets.	27 639	3.7	408	222 249	12.4
72210	Hardware.	17 386	0.6	81	184 482	9.4		Radio sets, all types	6 780		239	159 582	4.2
72220	Cook-stoves and specialties (except electric)	3 434	0.1	38	85 175	4.0		Television sets	6 434		141	100 332	6.4
								Record players, tape recorders. . . .	11 878		317	191 694	6.2
74210	Warm-air heating-cooling equipment, supplies	7 918	0.3	87	221 768	3.6		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.) . .	260		8	48 132	0.5
74220	Electrical residential space heating equipment (except portable)	1 892	0.1	42	116 615	1.6		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) . .	69		9	44 443	0.2
74300	Wet heat equipment, supplies (inc. boilers, radiators, etc.)	1 658	0.1	20	86 056	1.9		Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.) . .	705		14	52 283	1.3
74400	Plumbing fixtures, equipment, supplies.	6 063	0.2	45	123 594	4.9		Other electrical appliances	193		13	6 922	2.8
								Not reported in detail.	1 320		(NA)	(NA)	(NA)
77110	Air-conditioning (cooling) equipment, 2 hp and over.	13 535	0.5	144	376 151	3.6	65100	Electronic tubes, parts, accessories. .	700 786	94.0	1 856	745 536	94.0
	Residential and small commercial (up to 20 hp)	7 604		104	269 953	2.8		Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	252 447		1 205	541 762	46.6
	Industrial and large commercial. . . .	1 857		19	59 399	3.1		Electronic parts (except tubes and transistors)	187 160		1 138	490 030	38.2
	Not reported in detail.	4 074		(NA)	(NA)	(NA)		Accessories (inc. testing equipment). .	35 410		939	427 805	8.3
77120	Commercial refrigeration equipment. . .	6 746	0.2	124	412 783	1.6		Intercommunication and sound equip..	44 672		835	382 371	11.7
	Beverage coolers.	482		12	37 926	1.3		Commercial, industrial electronic equipment.	52 906		506	268 358	19.7
	Display cases	621		13	42 039	1.5		Not reported in detail.	128 191		(NA)	(NA)	(NA)
	Mechanical drinking water coolers. . .	1 102		76	281 119	0.4	77130	Parts, supplies for air conditioning and refrigeration equipment.	1 023	0.1	10	7 327	14.0
	Ice cream cabinets.	714		14	60 649	1.2							
	Ice making machines	938		19	75 288	1.2	99120	Photographic goods.	745	0.1	8	3 677	20.3

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.							HARDWARE WHOLESALERS—Con.					
99850	Musical instruments, phonograph records, sheet music	3 962	0.5	20	58 874	6.7	77120	Commercial refrigeration equipment. . .	977	0.1	29	132 995	0.7
	Commodities, n.e.c.	6 017	0.8	(NA)	(NA)	(NA)	82210	Construction, mining, excavating machinery and equipment.	943	0.1	12	16 272	5.8
99900	Labor, service, and rental receipts from customers	3 484	0.5	113	69 656	5.0	82320	General purpose industrial machinery and equipment.	1 362	0.1	27	28 921	4.7
	HARDWARE WHOLESALERS (SIC 5072)						82330	Metal working machinery, equipment and supplies	1 074	0.1	19	17 015	6.3
	All establishments. . . (number)..2,628						82410	Abrasives, abrasive materials	8 597	0.5	238	508 106	1.7
	Sales not reported by commodity line (\$1,000)..563,596						82430	Mechanical power transmission equipment including bearings (nonelectric)	1 118	0.1	13	20 919	5.5
	Sales reported by commodity line. . . .	1 691 573	100.0	1 721	(X)	(X)	82440	Mechanical rubber goods	3 436	0.2	108	257 832	1.3
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	26 126	1.5	97	408 264	6.4	82450	Rope, cordage, twine.	7 478	0.4	258	532 375	1.4
14100	Tires and tubes	2 538	0.2	43	232 255	1.1	82460	Industrial valves and fittings (except plumbing and oil marketing).	7 288	0.4	62	200 491	3.6
28100	Paints, varnishes, lacquers, enamels. .	37 003	2.2	367	815 765	4.5	82491	Other industrial equipment, supplies. .	24 497	1.4	113	284 847	8.6
49300	Canned, bottled foods	1 259	0.1	6	9 204	13.7	83510	Farm, dairy mach., parts and equipment, poultry equipment (incl. tractors) . . .	2 392	0.1	19	24 853	9.6
49800	Sugar (refined)	895	0.1	6	9 204	9.7	83520	Garden machinery, equipment, supplies .	29 144	1.7	253	624 700	4.7
63100	Electrical wiring supplies, construction materials	43 334	2.6	303	725 464	6.0	91212	Iron and steel products (flat).	3 696	0.2	26	37 358	9.9
	Interior wiring, constr. materials. . .	16 969		206	554 790	3.1	91213	Iron and steel wire, wire products. . .	46 764	2.8	463	845 959	5.5
	Outside construction materials. . . .	5 194		88	261 489	2.0		Plain wire.	2 065		164	488 559	0.4
	Lighting fixtures	3 582		93	384 509	0.9		Galvanized and other coated wire. . .	4 083		184	527 836	0.8
	Electric lamps (incandescent and fluorescent)	8 361		196	546 610	1.5		Nails and staples (including tacks and brads)	19 909		353	720 278	2.6
	Not reported in detail.	9 228		(NA)	(NA)	(NA)		Barbed and twisted wire	3 947		159	521 693	0.8
64110	Electrical appliances, radio and television sets.	49 060	2.9	279	741 139	6.6		Woven and welded wire fence, fence posts, fittings and accessories. . . .	6 246		202	564 120	1.1
	Radio sets, all types	2 284		69	352 183	0.6	91214	Wire rope and strand (including galvanized).	2 501		153	446 409	0.6
	Television sets	2 487		31	132 437	1.9		Sale ties	270		48	170 336	0.2
	Record players, tape recorders. . . .	935		50	287 768	0.3	91215	Reinforcement mesh (welded, woven). .	1 145		83	283 385	0.4
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.) . .	9 663		99	356 752	2.7		Not reported in detail.	6 598		(NA)	(NA)	(NA)
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) . .	1 907		50	234 321	0.8		Iron and steel finished products (exc. flat, wire, pipe and tubing)	12 138	0.7	107	276 884	4.4
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.) . .	18 065		181	534 818	3.4		Iron and steel pipe, tubing (except cast iron soil pipe)	10 191	0.6	199	558 850	1.8
	Other electrical appliances	3 561		83	317 091	1.1		Tubing (mechanical and pressure). . .	824		40	108 439	0.8
	Not reported in detail.	10 158		(NA)	(NA)	(NA)	91216	Standard steel pipe	7 152		152	449 874	1.6
64120	Room air conditioners, under 2 hp . . .	2 704	0.2	66	278 469	1.0	91320	Not reported in detail.	2 215		(NA)	(NA)	(NA)
65100	Electronic tubes, parts, accessories. .	3 814	0.2	16	102 648	3.7	94110	Cast iron soil pipe, tubing	1 739	0.1	73	269 973	0.6
72210	Hardware	941 819	55.7	1 639	1 661 595	56.7	96311	Aluminum shapes, forms, etc.	757	0.0	3	23 521	3.2
	Builders hardware	180 635		664	949 937	19.0	97110	Cigarettes, cigars, tobacco	965	0.1	5	7 834	12.3
	Heavy hardware	102 624		373	749 884	13.7	97220	Coarse paper (wrapping, bags, cartons, etc.)	995	0.1	15	21 051	4.7
	Shelf, light hardware	119 013		481	820 345	14.5	97250	Household furniture	11 176	0.7	59	298 209	3.7
	Wire screening.	12 286		312	686 427	1.8	97290	China, glassware, crockery.	1 810	0.1	6	17 230	10.5
	All other hardware.	172 111		624	817 665	21.0		Floor coverings	24 055	1.4	97	439 134	5.5
	Not reported in detail.	355 150		(NA)	(NA)	(NA)		Kitchen utensils, tools, misc. homewares	81 339	4.8	309	824 130	9.9
72220	Cook-stoves and specialties (except electric)	19 191	1.1	151	342 117	5.6	98100	Lumber (rough, dressed, finished) . . .	2 432	0.1	17	18 980	12.8
	Gas (including LP gas) ranges, cooking equipment.	10 355		78	257 985	4.0	98142	Wood millwork	865	0.1	11	9 672	8.9
	Other home cooking equipment (except electric)	2 907		44	181 410	1.6	98143	Metal millwork	1 499	0.1	14	13 575	11.0
	Not reported in detail.	5 929		(NA)	(NA)	(NA)	98220	Cement, lime, plaster, stucco	755	0.0	13	9 531	7.9
74210	Warm-air heating-cooling equipment, supplies	16 551	1.0	173	510 680	3.2	98241	Insulation and insulation board	1 300	0.1	16	15 346	8.5
	Warm-air furnaces	3 024		48	202 589	1.5	98242	Roofing (except wood shingles).	4 342	0.3	25	38 730	11.2
	Central heating-cooling units	671		14	44 211	1.5	98291	Wallboard and hardboard	1 209	0.1	14	15 517	7.8
	Ducts, registers, fittings, and accessories.	1 934		48	199 678	1.0	98293	Other building materials.	7 515	0.4	17	61 598	12.2
	Room space heating equipment (except electric)	4 825		93	340 605	1.4	99130	Sporting, athletic goods, bicycles. . .	99 024	5.9	264	867 730	11.4
	Other warm-air space heating equip. .	941		38	136 817	0.7	99140	Toys, games, fireworks, children's vehicles	29 090	1.7	157	599 651	4.9
	Not reported in detail.	5 156		(NA)	(NA)	(NA)	99322	Agricultural chemicals (except fertilizer).	959	0.1	4	30 162	3.2
74300	Wet heat equipment, supplies (inc. boilers, radiators, etc.)	2 241	0.1	40	185 480	1.2	99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	1 064	0.1	4	5 098	20.9
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	48 446	2.9	318	751 764	6.4		Commodities, n.e.c.	53 834	3.2	(NA)	(NA)	(NA)
	Plumbing fixtures	11 020		202	543 445	2.0		Labor, service, and rental receipts from customers	7 777	0.5	54	93 651	8.3
	Drainage systems (soil pipe, fittings)	1 660		62	192 885	0.9		PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS (SIC 5074)					
	Other plumbing equipment, supplies. .	11 713		140	421 345	2.8		All establishments. . . (number)..4,898					
	Not reported in detail.	12 133		(NA)	(NA)	(NA)		Sales not reported by commodity line (\$1,000)..753,332					
77110	Air-conditioning (cooling) equipment, 2 hp and over.	996	0.1	27	147 172	0.7	28100	Sales reported by commodity line. . . .	2 298 892	100.0	3 334	(X)	(X)
	Residential and small commercial (up to 20 hp).	777		21	106 539	0.7	63100	Paints, varnishes, lacquers, enamels. .	3 156	0.1	104	111 526	2.8
	Industrial and large commercial . . .	105		4	22 587	0.5	63210	Electrical wiring supplies, construction materials	38 381	1.7	200	196 356	19.5
	Not reported in detail.	114		(NA)	(NA)	(NA)		Generation, transmission, distribution, other electrical apparatus, equipment.	1 217	0.1	4	7 639	15.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS. (SIC 5077)					
64110	Electrical appliances, radio and television sets.	17 561	0.8	317	284 708	6.2		All establishments. . . (number). . . 1,966					
	Radio sets, all types.	185		13	21 638	0.9		Sales not reported by commodity line. (\$1,000). . . 155,717					
	Television sets.	335		12	15 602	2.1		Sales reported by commodity line. . . .	456 539	100.0	1 209	(X)	(X)
	Record players, tape recorders. . . .	61		8	13 610	0.4							
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	9 164		263	232 467	3.9	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	6 615	1.4	8	29 770	22.2
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.). .	921		39	46 649	2.0	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	271	0.1	6	5 886	4.6
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.). .	998		41	43 827	2.3	63100	Electrical wiring supplies, construction materials.	840	0.2	24	7 152	11.7
	Other electrical appliances.	428		25	30 723	1.4	63210	Generation, transmission, distribution, other electrical apparatus, equipment.	357	0.1	4	3 100	11.5
	Not reported in detail.	5 469		(NA)	(NA)	(NA)							
64120	Room air conditioners, under 2 hp. . .	4 749	0.2	174	172 702	2.7							
72210	Hardware.	32 843	1.4	222	247 296	13.3	64110	Electrical appliances, radio and television sets.	11 700	2.6	79	66 160	17.7
	Builders hardware.	15 956		99	148 536	10.7		Radio sets, all types.	1 926		12	28 378	6.8
	Heavy hardware.	3 641		46	57 027	6.4		Television sets.	1 234		11	15 076	8.2
	Shelf, light hardware.	2 126		62	61 836	3.4		Record players, tape recorders. . . .	387		13	25 252	1.5
	Wire screening.	217		29	28 890	0.8		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	2 087		25	21 067	9.9
	All other hardware.	3 167		97	150 043	2.1		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.). .	671		14	5 112	13.1
	Not reported in detail.	7 736		(NA)	(NA)	(NA)		Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.). .	1 087		14	20 029	5.4
72220	Cook-stoves and specialties (except electric).	2 428	0.1	139	108 454	2.2		Other electrical appliances.	130		5	2 485	5.2
74210	Warm-air heating-cooling equipment, supplies.	306 023	13.3	1 783	1 319 028	23.2		Not reported in detail.	4 178		(NA)	(NA)	(NA)
	Warm-air furnaces.	89 716		1 071	796 707	11.3	64120	Room air conditioners, under 2 hp. . .	17 469	3.8	241	144 133	12.1
	Central heating-cooling units. . . .	25 615		476	435 256	5.9	65100	Electronic tubes, parts, accessories. .	313	0.1	6	5 654	5.5
	Ducts, registers, fittings, and accessories.	70 465		877	666 596	10.6	72210	Hardware.	1 026	0.2	22	20 421	5.0
	Room space heating equipment (except electric).	12 391		409	340 563	3.6	74210	Warm-air heating-cooling equipment, supplies.	13 904	3.0	178	99 545	14.0
	Other warm-air space heating equip. .	16 837		359	309 989	5.4		Warm-air furnaces.	3 442		59	36 430	9.4
	Not reported in detail.	90 999		(NA)	(NA)	(NA)		Central heating-cooling units. . . .	1 766		48	26 370	6.7
74220	Electrical residential space heating equipment (except portable).	11 292	0.5	92	53 402	21.1	74300	Ducts, registers, fittings, and accessories.	3 551		62	31 975	11.1
74300	Wet heat equipment, supplies (inc. boilers, radiators, etc.).	241 381	10.5	1 677	1 380 090	17.5		Room space heating equipment (except electric).	181		8	6 169	2.9
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	1 373 791	59.8	2 561	1 999 008	68.7		Other warm-air space heating equip. .	1 071		15	8 489	12.6
	Plumbing fixtures.	372 485		1 795	1 415 636	26.3		Not reported in detail.	3 893		(NA)	(NA)	(NA)
	Drainage systems (soil pipe, fittings)	333 342		1 719	1 384 602	24.1	74300	Wet heat equipment, supplies (inc. boilers, radiators, etc.).	2 430	0.5	60	26 852	9.0
	Other plumbing equipment, supplies. .	127 258		1 466	1 200 528	10.6	74400	Plumbing fixtures, equipment, supplies.	1 165	0.3	42	19 727	5.9
	Not reported in detail.	221 485		1 568	1 202 161	18.4							
77110	Air-conditioning (cooling) equipment, 2 hp and over.	319 221		(NA)	(NA)	(NA)	77110	Air-conditioning (cooling) equipment, 2 hp and over.	108 816	23.8	605	271 783	40.0
77120	Commercial refrigeration equipment. .	5 664	0.2	134	176 751	3.2		Residential and small commercial (up to 20 hp).	38 487		392	177 187	21.7
77130	Parts, supplies for air conditioning and refrigeration equipment.	1 987	0.1	71	70 232	2.8		Industrial and large commercial. . .	38 536		298	141 293	27.3
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	2 693	0.1	67	79 599	3.4		Not reported in detail.	31 793		(NA)	(NA)	(NA)
82320	General purpose industrial machinery and equipment.	3 540	0.2	39	30 475	11.6	77120	Commercial refrigeration equipment. .	189 092	41.4	963	340 453	55.5
82440	Mechanical rubber goods.	1 441	0.1	59	76 894	1.9		Beverage coolers.	6 928		212	63 671	10.9
82460	Industrial valves and fittings (except plumbing and oil marketing).	70 018	3.0	411	555 006	12.6		Display cases.	52 432		337	134 014	39.1
82491	Other industrial equipment, supplies. .	20 236	0.9	176	227 381	8.9		Mechanical drinking water coolers . .	896		108	51 813	1.7
83520	Garden machinery, equipment, supplies .	1 923	0.1	71	70 679	2.7		Ice cream cabinets.	8 359		150	54 161	15.4
91212	Iron and steel products (flat).	2 754	0.1	19	33 562	8.2		Ice making machines.	8 339		278	92 295	9.0
91213	Iron and steel wire, wire products. . .	3 660	0.2	118	118 506	3.1		Reach-in and walk-in refrigerators. .	17 492		371	148 597	11.8
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	7 712	0.3	70	90 972	8.5		Refrigerants.	12 380		382	132 964	9.3
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	45 395	2.0	509	442 314	10.3		Other refrigeration equipment. . . .	47 836		381	177 800	26.9
	Tubing (mechanical and pressure). . .	4 232		128	103 705	4.1	77130	Parts, supplies for air conditioning and refrigeration equipment.	34 430		(NA)	(NA)	(NA)
	Standard steel pipe.	35 212		390	363 721	9.7							
	Not reported in detail.	5 951		(NA)	(NA)	(NA)	82121	Cooking, food service equipment. . . .	1 543	0.3	48	18 354	8.4
91216	Cast iron soil pipe, tubing.	17 883	0.8	354	291 959	6.1		Electrical cooking, food service equipment.	595		33	11 064	5.4
97110	Household furniture.	2 594	0.1	80	92 571	2.8		Cooking, food warming equipment, coffee urns (except electric). . . .	444		27	9 122	4.9
97250	Floor coverings.	2 736	0.1	23	29 234	9.4		Not reported in detail.	504		(NA)	(NA)	(NA)
98100	Lumber (rough, dressed, finished). . .	1 347	0.1	5	9 328	14.4	82133	Store, restaurant fixtures and equipment, n.e.c..	4 074	0.9	101	34 854	11.7
98241	Insulation and insulation board. . . .	1 690	0.1	9	12 448	13.6							
98242	Roofing (except wood shingles). . . .	4 506	0.2	34	56 219	8.0	82310	Food processing machinery, equipment. .	1 243	0.3	18	10 646	11.7
98293	Other building materials.	2 879	0.1	24	44 328	6.5	82320	General purpose industrial machinery and equipment.	1 675	0.4	18	11 913	14.1
99130	Sporting, athletic goods, bicycles. . .	1 960	0.1	21	26 265	7.5	82440	Mechanical rubber goods.	354	0.1	8	5 339	6.6
99900	Commodities, n.e.c..	38 837	1.7	(NA)	(NA)	(NA)	82460	Industrial valves and fittings (except plumbing and oil marketing).	337	0.1	9	6 591	5.1
	Labor, service, and rental receipts from customers.	2 158	0.1	69	35 279	6.1	82470	Welding equipment, and supplies (including gases).	234	0.1	11	4 803	4.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dustry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dustry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.—Con.							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS.—Con.					
82491	Other industrial equipment, supplies. .	589	0.1	14	8 180	7.2	82460	Industrial valves and fittings (except plumbing and oil marketing).	843	0.1	9	5 580	15.1
86300	School equipment, supplies.	253	0.1	3	1 102	23.0	86200	Church equipment, supplies.	691	0.1	54	11 823	5.8
88100	Aircraft aviation parts and accessories	871	0.2	3	16 043	5.4	86300	School equipment, supplies.	2 877	0.4	79	17 452	16.5
91212	Iron and steel products (flat).	702	0.2	8	6 136	11.4	87200	Janitors' supplies.	1 442	0.2	63	26 190	5.5
91213	Iron and steel wire, wire products. . .	473	0.1	6	7 212	6.6	91212	Iron and steel products (flat).	355	0.1	3	1 450	24.5
97120	Office, commercial, and other business furniture.	1 090	0.2	20	11 932	9.1	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	841	0.1	12	7 074	11.9
99900	Commodities, n.e.c.	7 254	1.6	(NA)	(NA)	(NA)	96311	Coarse paper (wrapping, bags, cartons, etc.)	1 321	0.2	32	13 921	9.5
	Labor, service, and rental receipts from customers	10 384	2.3	201	57 767	18.0	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	441	0.1	9	4 995	8.8
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS (SIC 5082, PART)						96412	Office supplies, business stationery, artists' materials	8 815	1.2	267	40 429	21.8
	All establishments. . . (number)..4,258						97120	Office, commercial, and other business furniture.	12 257	1.7	286	86 810	14.1
	Sales not reported by commodity line (\$1,000)..302,395							Office furniture (wooden, metal). . .	3 293		133	26 070	12.6
	Sales reported by commodity line. . . .	707 221	100.0	2 453	(X)	(X)		Public building furniture	869		14	12 294	7.1
12200	Trucks, truck tractors, truck trailers.	441	0.1	6	4 532	9.7		Store and restaurant furniture. . . .	5 741		121	56 549	10.2
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 220	0.2	12	7 532	16.2		Professional furniture.	40		7	3 076	1.3
29130	Laundry soaps, chips, powders, detergents	541	0.1	51	21 431	2.5	97220	Other furniture	815		16	8 440	9.7
49300	Canned, bottled foods	498	0.1	4	3 035	16.4	97290	Not reported in detail.	1 499	(NA)	(NA)	(NA)	(NA)
49410	Coffee (green, roasted)	545	0.1	6	2 429	22.4	99120	China, glassware, crockery.	1 069	0.2	11	4 176	25.6
64110	Electrical appliances, radio and television sets.	641	0.1	16	7 174	8.9	99120	Kitchen utensils, tools, misc. homewares	12 449	1.8	161	88 114	14.1
72210	Hardware.	1 037	0.1	13	7 936	13.1	99120	Photographic goods.	1 392	0.2	7	6 081	22.9
74400	Plumbing fixtures, equipment, supplies.	383	0.1	8	3 853	9.9	99900	Commodities, n.e.c.	38 457	5.4	(NA)	(NA)	(NA)
77110	Air-conditioning (cooling) equipment, 2 hp and over.	930	0.1	29	18 167	5.1		Labor, service, and rental receipts from customers	13 096	1.9	533	118 068	11.1
77120	Commercial refrigeration equipment. . .	10 968	1.6	210	92 126	11.9		CONSTRUCTION MACHINERY, EQUIPMENT DEALERS (SIC 5082, PART)					
	Beverage coolers.	1 259		117	62 930	2.0		All establishments. . . (number)..2,143					
	Display cases	1 945		86	43 249	4.5		Sales not reported by commodity line (\$1,000)..508,229					
	Mechanical drinking water coolers . .	169		50	38 613	0.4		Sales reported by commodity line. . . .	1 498 161	100.0	1 467	(X)	(X)
	Ice cream cabinets.	385		45	37 131	1.0	12200	Trucks, truck tractors, truck trailers.	4 368	0.3	50	81 192	5.4
	Ice making machines	1 248		104	55 348	2.3	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 584	0.1	21	29 971	5.3
	Reach-in and walk-in refrigerators. . .	3 664		144	68 064	5.4	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	966	0.1	12	8 551	11.3
	Refrigerants.	146		20	8 351	1.7	72210	Hardware.	902	0.1	12	19 723	4.6
	Other refrigeration equipment	656		24	15 533	4.2							
	Not reported in detail.	1 496		(NA)	(NA)	(NA)	82210	Construction, mining, excavating machinery and equipment.	1 338 303	89.3	1 467	1 498 161	89.3
82110	Office machines	141 952	20.1	927	173 600	81.8		Tractors, tractor mounted equipment .	313 653		619	1 001 640	31.3
	Adding, accounting, statistical machines	41 877		496	93 435	44.8		Cranes and shovels.	120 424		557	860 226	14.0
	Duplicating machines.	19 093		207	45 231	42.2		Motor graders and off highway equip. Concrete and bituminous processing equipment.	140 846		581	958 558	14.7
	Addressing, mailing machines.	3 457		80	14 497	23.8		Used construction, mining, excavating machinery and equipment.	56 684		390	529 800	10.7
	Typewriters	25 338		401	80 318	31.5		Misc. equipment and spare parts . . .	173 063		790	1 155 733	15.0
	Other office machines	20 866		309	53 621	38.9		Not reported in detail.	421 312		1 061	1 256 384	33.5
	Not reported in detail.	31 321		(NA)	(NA)	(NA)			112 321		(NA)	(NA)	(NA)
82121	Cooking, food service equipment	60 392	8.5	269	119 635	50.5	82320	General purpose industrial machinery and equipment.	57 909	3.9	446	543 726	10.7
	Electrical cooking, food service equipment.	9 015		145	69 538	13.0		Compressors, pumps.	17 556		312	393 622	4.5
	Cooking, food warming equipment, coffee urns (except electric).	11 221		151	71 387	15.7		Crushing, pulverizing, screening machinery and equipment.	15 034		146	226 362	6.6
	Not reported in detail.	40 156		(NA)	(NA)	(NA)		Conveyors, conveying equipment. . . .	3 297		118	148 529	2.2
82122	China, glassware, crockery (commercial)	24 668	3.5	225	113 070	21.8		Cranes, derricks, hoists, winches . .	2 956		82	103 287	2.9
82131	Store, service shop machines (except barber, beauty shop)	107 166	15.2	412	127 153	84.3		Industrial trucks, tractors, trailers, stackers	6 319		90	112 492	5.6
	Cash registers.	11 973		144	25 583	46.8		Fans, blowers (industrial equipment). .	102		13	15 069	0.7
	Coin-operated machines.	47 434		119	50 819	93.3		Other general purpose industrial machinery.	10 649		142	179 703	5.9
	Other store and service machines. . . .	4 337		39	7 841	55.3		Not reported in detail.	1 996		(NA)	(NA)	(NA)
	Not reported in detail.	43 422		(NA)	(NA)	(NA)	82330	Metal working machinery, equipment and supplies	2 444	0.2	29	24 527	10.0
82132	Scales, balances (except scientific). . .	6 712	0.9	106	17 377	38.6		New machine tools—cutting, forming and shaping types.	1 508		14	11 752	12.8
	Store scales.	1 084		69	9 299	11.7		Used machine tools—cutting, forming and shaping types.	142		11	14 005	1.0
	Other scales, balances.	1 956		37	5 108	38.3		Miscellaneous metalworking machinery, accessories and equipment.	576		13	12 179	4.7
	Not reported in detail.	3 672		(NA)	(NA)	(NA)		Not reported in detail.	218		(NA)	(NA)	(NA)
82133	Store, restaurant fixtures and equipment, n.e.c.	164 451	23.3	727	236 507	69.5	82340	Oil well, oil refining mach., equipment	1 127	0.1	8	9 921	11.4
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.)	84 849	12.0	292	93 382	90.9	82440	Mechanical rubber goods	909	0.1	31	34 549	2.6
82310	Food processing machinery, equipment. .	817	0.1	27	6 142	13.3	82491	Other industrial equipment, supplies. .	4 440	0.3	34	35 212	12.6
82320	General purpose industrial machinery and equipment.	1 536	0.2	25	13 577	11.3	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	11 238	0.8	115	166 428	6.8
82391	Indicating, recording, controlling instruments and accessories.	1 128	0.2	38	9 502	11.9							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
88100	Aircraft aviation parts and accessories	1 277	0.1	8	6 297	20.3	82351	Printing trades machinery, equipment. .	66 073	2.8	214	74 084	89.2
88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	1 115	0.1	14	50 102	2.2	82352	Printing inks	3 022	0.1	12	3 686	82.0
91212	Iron and steel products (flat).	1 154	0.1	11	12 679	9.1	82391	Indicating, recording, controlling instruments and accessories.	10 602	0.5	128	90 992	11.7
91213	Iron and steel wire, wire products. . .	2 641	0.2	91	98 283	2.7	82392	Other special industry mach., equipment	204 348	8.7	784	291 710	70.1
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	1 435	0.1	18	18 370	7.8		Textile industry machinery.	35 396		129	45 333	78.1
99310	Feeds (mixed and other) inc. pet food .	1 112	0.1	4	7 707	14.4		Woodworking machinery	22 689		126	53 541	42.4
99900	Commodities, n.e.c.	9 490	0.6	(NA)	(NA)	(NA)		Shoe, shoe repair machinery	3 260		22	4 397	74.1
	Labor, service, and rental receipts from customers	55 747	3.7	528	745 037	7.5		Other spec. purpose mach., equipment. Not reported in detail.	60 215		227	91 175	66.0
									82 788		(NA)	(NA)	(NA)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS (SIC 5082, PART)						82410	Abrasives, abrasive materials	6 740	0.3	141	101 640	6.6
	All establishments. . . (number)..7,682						82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	5 362	0.2	164	192 901	2.8
	Sales not reported by commodity line (\$1,000)..995,860						82440	Mechanical rubber goods	5 561	0.2	423	410 273	1.4
	Sales reported by commodity line. . . .	2 335 976	100.0	4 599	(X)	(X)	82450	Rope, cordage, twine.	1 129	0.1	293	339 329	0.3
							82460	Industrial valves and fittings (except plumbing and oil marketing).	38 713	1.7	448	465 028	8.3
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	5 986	0.3	35	24 194	24.7	82470	Welding equipment, and supplies (including gases).	5 618	0.2	104	76 255	7.4
13400	Garage tools and shop equipment	1 344	0.1	134	146 615	0.9		Gas welding supplies and equipment (including gases).	1 538		50	33 768	4.6
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	3 761	0.2	123	148 234	2.5		Arc welding supplies and equipment. .	2 260		52	43 048	5.2
49200	Bakery products	2 583	0.1	5	9 462	27.3	82491	Resistance welding supplies and equipment.	811		23	18 798	4.3
63100	Electrical wiring supplies, construction materials	4 264	0.2	100	107 022	4.0		Not reported in detail.	1 009		(NA)	(NA)	(NA)
63210	Generation, transmission, distribution, other electrical apparatus, equipment.	1 414	0.1	10	7 615	18.6	82491	Other industrial equipment, supplies. .	26 159	1.1	283	269 364	9.7
72210	Hardware	3 829	0.2	212	181 346	2.1		Industrial diamonds—natural, crude .	183		13	13 743	1.3
74400	Plumbing fixtures, equipment, supplies.	3 905	0.2	38	37 924	10.3	83510	Industrial storage batteries.	29		5	2 769	1.0
77110	Air-conditioning (cooling) equipment, 2 hp and over.	1 744	0.1	12	10 986	15.9	83520	Misc. industrial equip., supplies . .	20 979		243	239 221	8.8
77120	Commercial refrigeration equipment. . .	1 796	0.1	28	17 375	10.3	83590	Not reported in detail.	4 968		(NA)	(NA)	(NA)
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	5 732	0.2	90	93 894	6.1	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	9 410	0.4	111	58 489	16.1
82210	Construction, mining, excavating machinery and equipment.	22 957	1.0	140	99 960	23.0	83520	Garden machinery, equipment, supplies.	1 356	0.1	44	24 487	5.5
	Tractors, tractor mounted equipment .	2 800		19	21 013	13.3	86900	Other scientific, professional equipment, supplies.	771	0.1	15	11 543	6.7
	Cranes and shovels.	2 323		28	34 484	6.7	88100	Aircraft aviation parts and accessories	2 355	0.1	13	18 433	12.8
	Motor graders and off highway equip..	489		8	7 816	6.3	88200	Ship, boat, marine propulsion machinery, equipment, and parts. . .	4 013	0.2	30	44 660	9.0
	Concrete and bituminous processing equipment.	1 277		21	26 878	4.8	88300	Railroad transportation equipment . .	5 198	0.2	5	17 445	29.8
	Used construction, mining, excavating machinery and equipment.	1 991		36	32 624	6.1	91212	Iron and steel products (flat).	3 214	0.1	66	52 796	6.1
	Misc. equipment and spare parts . . .	9 888		96	67 541	14.6	91213	Iron and steel wire, wire products. . .	9 873	0.4	458	470 348	2.1
	Not reported in detail.	4 189		(NA)	(NA)	(NA)	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	5 271	0.2	93	89 383	5.9
82310	Food processing machinery, equipment. .	140 717	6.0	360	162 555	86.6	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	224 537	9.6	755	689 531	32.6
	Dairy and milk products machinery, equipment.	62 419		143	79 021	79.0		Tubing (mechanical and pressure). . .	16 842		209	251 547	6.7
	Other food processing machinery, equipment.	37 380		153	70 828	52.8		Standard steel pipe	178 333		606	570 456	31.3
	Not reported in detail.	40 918		(NA)	(NA)	(NA)	93101	Not reported in detail.	29 362		(NA)	(NA)	(NA)
82320	General purpose industrial machinery and equipment.	497 283	21.3	1 559	797 227	62.4	93983	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy). .	1 386	0.1	12	12 445	11.1
	Compressors, pumps.	58 374		449	287 649	20.3	99900	Leather	1 498	0.1	4	11 549	13.0
	Crushing, pulverizing, screening machinery and equipment.	15 514		69	57 161	27.1		Commodities, n.e.c.	107 127	4.6	(NA)	(NA)	(NA)
	Conveyors, conveying equipment. . . .	32 208		232	131 794	24.4		Labor, service, and rental receipts from customers	20 677	0.9	525	321 733	6.4
	Cranes, derricks, hoists, winches . . .	19 158		183	112 830	17.0		INDUSTRIAL SUPPLIES DISTRIBUTORS (SIC 5082, PART)					
	Industrial trucks, tractors, trailers, stackers	73 477		224	125 762	58.4		All establishments. . . (number)..6,180					
	Fans, blowers (industrial equipment). .	4 876		99	52 228	9.3		Sales not reported by commodity line (\$1,000)..744,755					
	Other general purpose industrial machinery.	168 828		650	311 692	54.2	13200	Sales reported by commodity line. . . .	1 817 295	100.0	3 946	(X)	(X)
	Not reported in detail.	124 848		(NA)	(NA)	(NA)	13400	New automotive parts, equipment supplies (except tires and tubes). . .	14 005	0.8	163	108 017	13.0
82330	Metal working machinery, equipment and supplies	397 474	17.0	942	489 701	81.2	14100	Garage tools and shop equipment . . .	1 498	0.1	63	40 325	3.7
	New machine tools—cutting, forming and shaping types.	200 027		493	328 746	60.8	28100	Tires and tubes	1 006	0.1	25	19 972	5.0
	Used machine tools—cutting, forming and shaping types.	42 949		289	120 647	35.6	29110	Paints, varnishes, lacquers, enamels. .	1 819	0.1	30	37 447	4.9
	Miscellaneous metalworking machinery, accessories and equipment.	80 844		365	206 261	39.2		Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	2 200	0.1	47	30 557	7.2
	Not reported in detail.	73 654		(NA)	(NA)	(NA)	63100	Electrical wiring supplies, construction materials	7 270	0.4	73	88 050	8.3
82340	Oil well, oil refining mach., equipment	471 174	20.2	1 028	768 653	61.3	64110	Electrical appliances, radio and television sets.	1 172	0.1	18	33 808	3.5
							72210	Hardware	10 572	0.6	126	137 163	7.7
							74210	Warm-air heating-cooling equipment, supplies	2 970	0.2	45	78 055	3.8
							74300	Wet heat equipment, supplies (inc. boilers, radiators, etc.).	5 954	0.3	69	130 677	4.6

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL SUPPLIES DISTRIBUTORS—Con.							INDUSTRIAL SUPPLIES DISTRIBUTORS—Con.					
74400	Plumbing fixtures, equipment, supplies.	33 423	1.8	138	197 951	16.9	91212	Iron and steel products (flat)	8 713	0.5	110	114 642	7.6
	Pipe, fittings, valves.	5 661		43	72 188	7.8	91213	Iron and steel wire, wire products. . .	11 727	0.6	264	265 753	4.4
	Plumbing fixtures.	10 424		28	77 101	13.5	91214	Iron and steel finished products (exc.					
	Drainage systems (soil pipe, fittings)	3 529		20	56 506	6.2		flat, wire, pipe and tubing)	3 921	0.2	94	101 119	3.9
	Other plumbing equipment, supplies. .	1 547		24	39 359	3.9	91215	Iron and steel pipe, tubing (except					
	Not reported in detail.	12 262		(NA)	(NA)	(NA)		cast iron soil pipe)	48 280	2.7	275	356 382	13.5
77130	Parts, supplies for air conditioning							Tubing (mechanical and pressure) . . .	5 749		82	119 712	4.8
	and refrigeration equipment.	1 289	0.1	31	18 791	6.9		Standard steel pipe	31 631		209	289 976	10.9
82140	Oil marketing equipment—hose, tanks,						91216	Not reported in detail.	10 900		(NA)	(NA)	(NA)
	valves, fittings, pumps, etc.	1 720	0.1	56	35 417	4.9		Cast iron soil pipe, tubing	924	-0.1	39	60 894	1.5
82210	Construction, mining, excavating						96311	Coarse paper (wrapping, bags,					
	machinery and equipment.	4 704	0.3	85	58 252	8.1		cartons, etc.)	1 379	0.1	15	12 000	11.5
	Tractors, tractor mounted equipment .	188		8	3 048	6.2	97290	Kitchen utensils, tools, misc. homewares	1 402	0.1	14	24 879	5.6
	Cranes and shovels.	439		10	7 665	5.7	99130	Sporting, athletic goods, bicycles. . .	3 275	0.2	16	27 326	12.0
	Motor graders and off highway equip..	27		4	2 647	1.0	99900	Commodities, n.e.c.	43 165	2.4	(NA)	(NA)	(NA)
	Concrete and bituminous processing							Labor, service, and rental receipts	7 416	0.4	199	82 106	9.0
	equipment.	801		10	11 829	6.8		from customers					
	Used construction, mining, excavating												
	machinery and equipment.	161		7	3 166	5.1		FARM AND GARDEN MACHINERY, EQUIPMENT					
	Misc. equipment and spare parts . . .	2 375		51	39 593	6.0		WHOLESALESAERS (SIC 5083)					
	Not reported in detail.	713		(NA)	(NA)	(NA)		All establishments. . . (number) . . . 1,300					
82310	Food processing machinery, equipment. .	921	0.1	23	8 630	10.7		Sales not reported by commodity					
82320	General purpose industrial machinery							line (\$1,000) . . . 197,380					
	and equipment.	23 877	1.3	315	279 119	8.6		Sales reported by commodity line. . . .	543 403	100.0	797	(X)	(X)
	Compressors, pumps.	4 960		137	153 744	3.2	12200	Trucks, truck tractors, truck trailers.	434	0.1	11	2 191	19.8
	Crushing, pulverizing, screening						13200	New automotive parts, equipment,					
	machinery and equipment.	261		16	19 407	1.3		supplies (except tires and tubes) . . .	1 480	0.3	25	9 015	16.4
	Conveyors, conveying equipment. . . .	5 632		121	115 023	4.9	14100	Tires and tubes	534	0.1	15	6 194	8.6
	Cranes, derricks, hoists, winches . . .	2 674		102	129 542	2.1	22100	Pharmaceuticals, antibiotics, druggist					
	Industrial trucks, tractors,							chemicals, biologicals	395	0.1	4	1 967	20.1
	trailers, stackers	1 655		41	55 169	3.0	28100	Paints, varnishes, lacquers, enamels. .	316	0.1	9	4 306	7.3
	Fans, blowers (industrial equipment).	440		50	65 333	0.7	64110	Electrical appliances, radio and					
	Other general purpose industrial							television sets.	3 892	0.7	26	26 570	14.6
	machinery.	4 937		97	98 383	5.0	72210	Hardware.	5 461	1.0	28	24 972	21.9
	Not reported in detail.	3 318		(NA)	(NA)	(NA)	74400	Plumbing fixtures, equipment, supplies.	1 556	0.3	18	20 091	7.7
82330	Metal working machinery, equipment and						82140	Oil marketing equipment—hose, tanks,					
	supplies	19 936	1.1	215	204 205	9.8		valves, fittings, pumps, etc.	313	0.1	9	6 939	4.5
	New machine tools—cutting, forming						82210	Construction, mining, excavating					
	and shaping types.	11 783		143	154 263	7.6		machinery and equipment.	6 842	1.3	42	33 583	20.4
	Used machine tools—cutting, forming							Tractors, tractor mounted equipment .	3 111		13	17 574	17.7
	and shaping types.	615		25	24 348	2.5		Cranes and shovels.	65		4	1 507	4.3
	Miscellaneous metalworking machinery,							Motor graders and off highway equip..	121		5	3 433	3.5
	accessories and equipment.	6 446		118	117 081	5.5		Concrete and bituminous processing					
	Not reported in detail.	1 092		(NA)	(NA)	(NA)		equipment.	43		3	1 145	3.8
82340	Oil well, oil refining mach., equipment							Used construction, mining, excavating					
82392	Other special industry mach., equipment							machinery and equipment.	49		4	2 459	2.0
		2 450	0.1	29	18 724	13.1		Misc. equipment and spare parts . . .	2 593		23	24 934	10.4
		2 576	0.1	91	71 956	3.6		Not reported in detail.	860		(NA)	(NA)	(NA)
82410	Abrasives, abrasive materials	85 787	4.7	659	492 502	17.4	82310	Food processing machinery, equipment. .	919	0.2	13	3 871	23.7
82420	Industrial leather, leather belting and						82320	General purpose industrial machinery					
	packing.	13 000	0.7	302	235 126	5.5		and equipment.	3 063	0.6	35	24 003	12.8
82430	Mechanical power transmission equipment						82392	Other special industry mach., equipment	366	0.1	9	4 902	7.5
	including bearings (nonelectric) . . .	179 382	9.9	643	396 406	45.3	82440	Mechanical rubber goods	749	0.1	7	10 596	7.1
82440	Mechanical rubber goods	96 498	5.3	670	451 637	21.4	82450	Rope, cordage, twine.	308	0.1	22	20 958	1.5
82450	Rope, cordage, twine.	47 924	2.6	292	264 866	18.1	82460	Industrial valves and fittings (except					
82460	Industrial valves and fittings (except							plumbing and oil marketing)	325	0.1	6	10 146	3.2
	plumbing and oil marketing)	197 803	10.9	570	552 459	35.8	82491	Other industrial equipment, supplies. .	1 017	0.2	14	16 900	6.0
82470	Welding equipment, and supplies						83510	Farm, dairy mach., parts and equipment,					
	(including gases)	200 851	11.1	991	336 258	59.7		poultry equipment (inc. tractors) . . .	391 435	72.0	620	436 052	89.8
	Gas welding supplies and equipment							Tractors and equipment (farm)	125 307		106	192 997	64.9
	(including gases)	94 025		725	240 608	39.1		Harvesting machinery and equipment. .	41 805		136	210 534	19.9
	Arc welding supplies and equipment. .	60 568		688	241 206	25.1		Land preparation, planting, cultivat-					
	Resistance welding supplies and							ing machinery and parts.	41 061		127	180 196	22.8
	equipment.	8 532		167	56 349	15.1		Dairy farm and barn equipment	24 514		86	54 022	45.4
	Not reported in detail.	37 726		(NA)	(NA)	(NA)		Poultry equipment	8 336		47	26 326	31.7
82480	Reconditioned drums and barrels	42 656	2.3	187	44 046	96.8		Irrigation equip. (sprinkler, other) . .	15 387		85	43 333	35.5
82491	Other industrial equipment, supplies. .	637 800	35.1	1 818	1 019 866	62.5		Light industrial equipment.	18 582		93	82 931	22.3
	Industrial diamonds—natural, crude	16 568		58	45 436	36.5		Misc. farm machinery, equipment . . .	68 837		246	204 373	33.7
	Industrial storage batteries.	182		10	13 314	1.4		Not reported in detail.	47 606		(NA)	(NA)	(NA)
	Misc. industrial equip., supplies . . .	405 303		1 236	703 580	57.6	83520	Garden machinery, equipment, supplies .	99 476	18.3	258	165 418	60.1
	Not reported in detail.	215 747		(NA)	(NA)	(NA)		Power lawn mowers	23 615		144	97 594	24.2
82492	Bottlers supplies (bottles, caps,							Other garden mach., tools, equipment.	36 833		143	87 554	42.1
	corks, equipment, etc.)	37 417	2.1	54	43 219	86.6		Not reported in detail.	39 028		(NA)	(NA)	(NA)
83510	Farm, dairy mach., parts and equipment,						88200	Ship, boat, marine propulsion					
	poultry equipment (inc. tractors) . . .	2 214	0.1	68	50 454	4.4		machinery, equipment, and parts. . . .	315	0.1	6	4 352	7.2
83520	Garden machinery, equipment, supplies .	1 052	0.1	69	73 732	1.4	91212	Iron and steel products (flat)	329	0.1	7	5 828	5.6
86400	Surgical, medical, hospital equipment,						91213	Iron and steel wire, wire products. . .	564	0.1	15	17 528	3.2
	supplies, orthopedic appliances. . . .	1 054	0.1	44	13 003	8.1	97290	Kitchen utensils, tools, misc. homewares	708	0.1	13	17 377	4.1
87700	Upholsterers' supplies.	1 139	0.1	7	6 411	17.8							
88100	Aircraft aviation parts and accessories	1 921	0.1	26	14 770	13.0							
88200	Ship, boat, marine propulsion												
	machinery, equipment, and parts. . . .	1 233	0.1	27	9 968	12.4							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALESALES—Con.							SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES—Con.					
99130	Sporting, athletic goods, bicycles. . .	1 329	0.2	18	21 708	6.1	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	3 716	0.5	50	27 243	13.6
99140	Toys, games, fireworks, children's vehicles	2 058	0.4	17	19 538	10.5	29130	Laundry soaps, chips, powders, detergents	4 449	0.6	142	40 800	10.9
99310	Feeds (mixed and other) inc. pet food .	831	0.2	5	3 483	23.9							
99321	Fertilizer, fertilizer materials. . . .	2 003	0.4	15	13 126	15.3	39100	Shoes, other footwear	673	0.1	13	3 429	19.6
99322	Agricultural chemicals (except fertilizer).	1 294	0.2	22	11 551	11.2	72210	Hardware.	474	0.1	11	4 291	11.0
99330	Seeds (except flower).	2 709	0.5	15	17 498	15.5	82121	Cooking, food service equipment . . .	890	0.1	9	3 469	25.7
99720	Flower seeds, bulbs, nursery stock. . .	469	0.1	12	21 018	2.2	82133	Store, restaurant fixtures and equipment, n.e.c.	489	0.1	16	4 350	11.2
99900	Commodities, n.e.c.	10 738	2.0	(NA)	(NA)	(NA)	82310	Food processing machinery, equipment. .	532	0.1	4	2 918	18.2
	Labor, service, and rental receipts from customers	1 175	0.2	62	22 831	5.1	82351	Printing trades machinery, equipment. .	434	0.1	4	1 702	25.5
							82491	Other industrial equipment, supplies. .	584	0.1	15	3 535	16.5
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS (SIC 5086)						86300	School equipment, supplies.	570	0.1	26	3 650	15.6
	All establishments. . . (number). .3,663						86900	Other scientific, professional equipment, supplies.	1 799	0.2	6	7 146	25.2
	Sales not reported by commodity line (\$1,000). .334,280						87100	Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, dryers, etc.).	165 545	22.3	729	166 119	99.7
	Sales reported by commodity line. . . .	1 005 537	100.0	2 469	(X)	(X)		Supplies (shampoos, wave solutions, hair preparations, etc.).	31 466		509	131 435	23.9
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	19 105	1.9	75	92 001	20.8		Not reported in detail.	109 149		577	138 478	78.8
22200	Proprietary products, toiletries, druggist sundries.	1 374	0.1	22	6 950	19.8	87200	Janitors' supplies.	24 930	(NA)	(NA)	(NA)	(NA)
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	9 581	1.0	28	43 222	22.2	87300	Laundry, dry-cleaning equip., supplies. Equipment (washing, drying, ironing, pressing mach., marking equip.,etc.)	126 841	17.1	757	149 473	84.9
82110	Office machines	1 237	0.1	30	18 078	6.8		Supplies (chemicals, dry cleaning fluids, etc.).	161 585	21.7	413	176 817	91.4
82491	Other industrial equipment, supplies. .	540	0.1	7	6 091	8.9		Not reported in detail.	63 394		230	113 082	56.1
86100	Dental equipment, supplies.	125 855	12.5	395	133 791	94.1	87400	Shoe repair and resole materials. . . .	64 965	9.7	184	89 015	73.0
	Teeth	13 150		258	102 447	12.8		Leather, sole and heel.	33 226	(NA)	(NA)	(NA)	(NA)
	Dental gold	9 790		253	103 844	9.4		Rubber and "other than leather" soles and heels.			151	29 132	23.3
	Equipment (chairs, X-rays, cabinets, engines, etc.).	36 925		274	113 153	32.6		Findings and merchandise used in shoe repair or resale	22 615		152	40 592	55.7
	Sundry merchandise.	58 767		331	117 195	50.1		Not reported in detail.	12 468		160	31 335	39.8
	Not reported in detail.	7 223	(NA)	(NA)	(NA)	(NA)			30 197	(NA)	(NA)	(NA)	(NA)
86200	Church equipment, supplies.	21 831	2.2	140	46 675	46.8	87500	Tailors' supplies	6 437	0.9	67	16 762	38.4
86300	School equipment, supplies.	109 941	10.9	278	142 313	77.3	87600	Morticians' goods, undertakers' supplies	14 174	1.9	92	14 743	96.1
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	359 466	35.7	791	417 701	86.1	87700	Upholsterers' supplies.	70 410	9.5	186	80 260	87.7
86500	Ophthalmic products	123 980	12.3	679	147 896	83.8	87900	Other service business equip., supplies	77 469	10.4	274	100 504	77.1
	Prescription sales.	51 051		385	76 415	66.8	96311	Coarse paper (wrapping, bags, cartons, etc.).	2 328	0.3	44	13 523	17.2
	Ophthalmic merchandise sales.	46 439		403	92 913	50.0	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.).	946	0.1	32	5 955	15.9
	Optical and ophthalmic instruments and equipment.	11 371		192	57 676	19.7	97110	Household furniture	744	0.1	5	2 629	28.3
	Not reported in detail.	15 119	(NA)	(NA)	(NA)	(NA)	97230	Curtains, draperies	511	0.1	4	1 404	36.4
86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment .	118 183	11.8	205	237 257	49.8	99120	Photographic goods.	2 481	0.3	15	8 173	30.4
86900	Other scientific, professional equipment, supplies.	81 944	8.1	219	104 115	78.7	99322	Agricultural chemicals (except fertilizer).	428	0.1	15	4 040	10.6
87200	Janitors' supplies.	524	0.1	13	5 706	9.2	99893	Leather	2 520	0.3	57	17 567	14.3
96412	Office supplies, business stationery, artists' materials	8 304	0.8	67	51 913	16.0	99900	Commodities, n.e.c.	20 338	2.7	(NA)	(NA)	(NA)
97120	Office, commercial, and other business furniture.	4 734	0.5	51	38 074	12.4		Labor, service, and rental receipts from customers	2 174	0.3	78	17 434	12.5
	Office furniture (wooden, metal). . .	1 013		25	16 327	6.2		TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS. (SIC 5088)					
	Public building furniture	106		6	5 473	1.9		All establishments. . . (number). .1,387					
	Professional furniture.	1 031		20	15 857	6.5		Sales not reported by commodity line (\$1,000). .184,943					
	Other furniture	1 471		11	14 134	10.4		Sales reported by commodity line. . . .	431 532	100.0	833	(X)	(X)
	Not reported in detail.	1 113	(NA)	(NA)	(NA)	(NA)	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	639	0.1	8	3 401	18.8
99120	Photographic goods.	761	0.1	13	11 479	6.6	28100	Paints, varnishes, lacquers, enamels. .	354	0.1	7	3 324	10.6
99130	Sporting, athletic goods, bicycles. . .	1 054	0.1	17	7 353	14.3	43100	Dairy products, ice cream, ices	549	0.1	4	3 270	16.8
99140	Toys, games, fireworks, children's vehicles	1 849	0.2	34	12 986	14.2	47100	Meats, provisions	421	0.1	4	3 270	12.9
99210	Books, magazines, printed materials . .	1 794	0.2	17	16 638	10.8	48100	Fresh fruits, vegetables, berries . . .	354	0.1	5	3 488	10.1
99610	Gift, art goods, novelties, etc.	546	0.1	10	6 917	7.9	49930	Groceries, except as specified.	1 018	0.2	6	6 617	15.4
99900	Commodities, n.e.c.	9 720	1.0	(NA)	(NA)	(NA)	64110	Electrical appliances, radio and television sets.	481	0.1	4	3 186	15.1
	Labor, service, and rental receipts from customers	3 214	0.3	106	53 969	6.0	65100	Electronic tubes, parts, accessories. .	689	0.2	11	5 013	13.7
	SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES (SIC 5087)						72210	Hardware.	1 348	0.3	14	13 197	10.2
	All establishments. . . (number). .4,014						82210	Construction, mining, excavating machinery and equipment.	1 387	0.3	11	7 430	18.7
	Sales not reported by commodity line (\$1,000). .296,656						82320	General purpose industrial machinery and equipment.	1 607	0.4	18	14 065	11.4
	Sales reported by commodity line. . . .	743 185	100.0	2 709	(X)	(X)							
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	592	0.1	6	2 317	25.6							
22300	Toilet soaps.	977	0.1	66	16 214	6.0							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTR.—Con.							IRON, STEEL, AND PRODUCTS DISTRIBUTORS—Con.					
82330	Metal working machinery, equipment and supplies	470	0.1	8	3 028	15.5	82210	Construction, mining, excavating machinery and equipment.	2 935	0.1	26	14 912	19.7
82340	Oil well, oil refining mach., equipment	413	0.1	4	1 625	25.4	82320	General purpose industrial machinery and equipment.	4 610	0.2	54	52 604	8.8
82392	Other special industry mach., equipment	797	0.2	5	4 818	16.5	82330	Metal working machinery, equipment and supplies	4 730	0.2	39	65 192	7.3
82410	Abrasives, abrasive materials	431	0.1	11	6 989	6.2	82340	Oil well, oil refining mach., equipment	3 829	0.2	26	25 950	14.8
82430	Mechanical power transmission equipment including bearings (nonelectric)	450	0.1	9	3 542	12.7	82392	Other special industry mach., equipment	2 433	0.1	18	28 977	8.4
82450	Rope, cordage, twine	1 811	0.4	25	15 141	12.0	82410	Abrasives, abrasive materials	9 043	0.4	108	281 149	3.2
82460	Industrial valves and fittings (except plumbing and oil marketing)	604	0.1	15	9 818	6.2	82420	Industrial leather, leather belting and packing.	1 253	0.1	47	63 253	2.0
82491	Other industrial equipment, supplies.	2 644	0.6	22	19 854	13.3	82430	Mechanical power transmission equipment including bearings (nonelectric)	2 214	0.1	32	56 599	3.9
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	5 846	1.4	9	20 151	29.1	82440	Mechanical rubber goods	5 151	0.2	85	146 337	3.5
88100	Aircraft, aviation parts and accessories	202 031	46.8	446	215 301	93.8	82450	Rope, cordage, twine	3 864	0.2	102	153 297	2.5
	Aircraft and air frames	36 465		64	59 610	61.2	82460	Industrial valves and fittings (except plumbing and oil marketing)	24 974	1.0	126	228 733	10.9
	Aviation parts, supplies, equipment and accessories.	133 206		343	176 265	75.6	82470	Welding equipment, and supplies (including gases)	3 004	0.1	39	74 782	4.0
	Not reported in detail.	32 360		(NA)	(NA)	(NA)	82491	Other industrial equipment, supplies.	37 380	1.5	177	553 402	6.8
88200	Ship, boat, marine propulsion machinery, equipment, and parts.	126 243	29.3	318	148 160	85.2	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	4 055	0.2	38	46 942	8.6
88300	Railroad transportation equipment	33 544	7.8	48	35 024	95.8	83520	Garden machinery, equipment, supplies	1 793	0.1	39	58 696	3.1
88900	Miscellaneous transportation equipment (except automotive)	17 722	4.1	32	33 584	52.8	91211	Iron and steel products (semifinished)	121 678	5.0	234	317 566	38.3
91213	Iron and steel wire, wire products.	971	0.2	17	14 146	6.9	91212	Iron and steel products (flat)	630 104	25.9	1 022	1 602 238	39.3
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	270	0.1	5	1 991	13.6		Plates	89 242		465	977 862	9.1
99130	Sporting, athletic goods, bicycles.	1 972	0.5	10	13 128	15.0		Strip (hot-cold-rolled)	61 229		347	764 626	8.0
99521	Gasoline, kerosene, distillate and residual fuel oils	1 804	0.4	10	16 800	10.7		Sheets (cold-rolled)	129 707		444	1 011 426	12.8
	Commodities, n.e.c.	19 631	4.5	(NA)	(NA)	(NA)		Sheets (hot-rolled)	91 097		513	1 037 416	8.8
99900	Labor, service, and rental receipts from customers	5 031	1.2	66	39 236	12.8		Black plate	13 045		96	122 815	10.6
	COAL WHOLESALERS (SIC 5091, PART)							Sheets (galvanized, otherwise coated)	69 336		419	988 874	7.0
	All establishments. . . (number) . . 696							Tin plate, terneplate	30 648		113	206 055	14.9
	Sales not reported by commodity line (\$1,000) . . 197,600							Fabricated and structural plate products	42 497		132	325 813	13.0
	Sales reported by commodity line.	719 300	100.0	394	(X)	(X)	91213	Other flat iron, steel products	25 745		173	523 840	4.9
74210	Warm-air heating-cooling equipment, supplies	388	0.1	11	20 774	1.9		Not reported in detail.	77 558		(NA)	(NA)	(NA)
91101	Coal (bituminous and anthracite)	683 327	95.0	386	717 584	95.2		Iron and steel wire, wire products.	175 397	7.2	666	1 032 165	17.0
91102	Coke	26 658	3.7	37	122 508	21.8		Plain wire	12 557		144	347 638	3.6
99521	Gasoline, kerosene, distillate and residual fuel oils	7 078	1.0	29	79 341	8.9		Galvanized and other coated wire.	7 332		120	257 964	2.8
	Commodities, n.e.c.	1 370	0.2	(NA)	(NA)	(NA)		Nails and staples (including tacks and brads)	42 154		175	363 583	11.6
99900	Labor, service, and rental receipts from customers	479	0.1	12	33 249	1.4		Barbed and twisted wire	6 610		94	206 910	3.2
	IRON, STEEL, AND PRODUCTS DISTRIBUTORS (SIC 5091, PART)							Woven and welded wire fence, fence posts, fittings and accessories.	16 569		142	239 818	6.9
	All establishments. . . (number) . . 3,247							Wire rope and strand (including galvanized)	17 444		150	207 393	8.4
	Sales not reported by commodity line (\$1,000) . . 769,851							Bale ties	2 848		56	73 167	3.9
	Sales reported by commodity line.	2 430 031	100.0	2 103	(X)	(X)		Reinforcement mesh (welded, woven)	25 005		249	634 452	3.9
13200	New automotive parts, equipment, supplies (except tires and tubes)	1 504	0.1	18	23 744	6.3	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	546 344	22.5	889	1 495 631	36.5
28100	Paints, varnishes, lacquers, enamels.	1 637	0.1	36	43 776	3.7		Rails, tie plates, rail joints, track spikes, axels, wheels.	10 521		38	117 432	9.0
63100	Electrical wiring supplies, construction materials	2 747	0.1	38	52 170	5.3		Bars (except reinforcement bars) bar-size shapes, hot-rolled.	108 514		424	896 483	12.1
64110	Electrical appliances, radio and television sets.	2 212	0.1	23	36 157	6.1		Bars, bar-size shapes, cold-finished. Concrete reinforcement bars	66 442		307	786 231	8.5
72210	Hardware	22 311	0.9	176	228 360	9.8		Tool steel bars	110 381		318	667 900	16.5
74210	Warm-air heating-cooling equipment, supplies	7 557	0.3	64	82 374	9.2		Structural shapes (except bar-size shapes)	19 358		105	277 077	7.0
74300	Wet heat equipment, supplies (inc. boilers, radiators, etc.)	2 190	0.1	33	49 564	4.4		Piling, bearing piles	122 717		436	913 853	13.4
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	16 385	0.7	118	238 862	6.9	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	3 004	9.7	590	1 217 084	19.4
	Plumbing fixtures	3 790		35	56 362	6.7		Tubing (mechanical and pressure)	4 855		252	752 421	12.7
	Drainage systems (soil pipe, fittings) Other plumbing equipment, supplies.	2 780		29	47 885	5.8		Standard steel pipe	97 381		358	775 748	12.6
	Not reported in detail.	807		23	32 848	2.5		Not reported in detail.	43 930		(NA)	(NA)	(NA)
		619		26	32 911	1.9	91216	Cast iron soil pipe, tubing	10 247	0.4	71	133 939	7.7
		8 389		(NA)	(NA)	(NA)	91217	Other carbon steel products	28 063	1.2	116	287 306	9.8
							91218	Alloy steel	82 921	3.4	269	744 003	11.1
								Bars, hot-rolled.	27 984		134	426 445	6.6
								Bars, cold-finished	11 299		111	374 182	3.0
								Tool steel bars	11 708		78	273 609	4.3
								Pipe and tubing	9 362		40	184 097	5.1
								Plate, sheet, strip	8 512		88	414 112	2.1
								Other alloy steel	5 283		33	113 889	4.6
								Not reported in detail.	8 773		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	IRON, STEEL, AND PRODUCTS DISTRIBUTORS—Con.							NONFERROUS METALS DISTRIBUTORS—Con.					
91219	Stainless steel Plates Strip Sheets Bars and bar-sized shapes Other stainless steel Not reported in detail	206 096 13 545 18 672 86 527 38 622 41 014 7 716	8.5 (NA)	294 83 70 200 154 123 (NA)	921 707 404 721 245 201 733 636 665 669 577 562 (NA)	22.4 3.3 7.6 11.8 5.8 7.1 (NA)	91390	Nonferrous metals (exc. aluminum, cop., brass, precious mtls.), metallic ores. Metallic ores, concentrates Tin, lead, etc. Not reported in detail	452 928 152 999 187 276 112 653	43.9 (NA)	153 44 53 (NA)	771 464 396 863 489 073 (NA)	58.7 38.6 38.3 (NA)
91310	Copper, brass shapes, forms, other mill products Brass mill products Copper wire mill products Other copper mill products Not reported in detail	25 517 14 475 2 058 7 601 1 383	1.1 (NA)	149 87 33 73 (NA)	347 470 275 806 141 481 203 740 (NA)	7.3 5.2 1.5 3.7 (NA)	99900	Labor, service, and rental receipts from customers	3 166	0.3	20	188 405	1.7
91320	Aluminum shapes, forms, etc. Sheet, plate, coil. Rolled, rod, bar, wire, structural shapes Tubing Extruded shapes Not reported in detail	81 466 50 751 16 251 4 929 6 214 3 321	3.4 (NA)	233 164 93 64 69 (NA)	757 969 632 759 498 934 405 481 221 782 (NA)	10.7 8.0 3.3 1.2 2.8 (NA)		SCRAP, WASTE MATERIALS DEALERS (SIC 5093) (See table 6E)					
91390	Nonferrous metals (exc. aluminum, cop., brass, precious mtls.), metallic ores.	16 328	0.7	47	205 502	7.9		TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS (SIC 5094)					
93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy)	12 518	0.5	115	252 872	5.0	22100	All establishments. . . (number) . . . 2,759 Sales not reported by commodity line (\$1,000) . . . 543,388 Sales reported by commodity line.	3 124 903	100.0	2 220	(X)	(X)
98143	Metal millwork	1 834	0.1	23	31 376	5.8	22200	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	9 540	0.3	167	231 305	4.1
98220	Cement, lime, plaster, stucco	1 481	0.1	8	18 606	8.0	22300	Proprietary products, toiletries, druggist sundries	42 862	1.4	657	1 000 690	4.3
98242	Roofing (except wood shingles)	4 845	0.2	23	36 067	13.4	29130	Toilet soaps	2 913	0.1	205	258 817	1.1
98293	Other building materials	2 677	0.1	14	22 384	12.0	32300	Laundry soaps, chips, powders, detergents	8 308	0.3	223	264 617	3.1
99130	Sporting, athletic goods, bicycles	1 863	0.1	19	32 938	5.7	45100	Notions (thread, buttons, etc.)	3 031	0.1	34	44 701	6.8
99900	Labor, service, and rental receipts from customers	10 745	0.4	165	372 025	2.9	47100	Confectionery	303 811	9.7	1 813	2 602 164	11.7
	NONFERROUS METALS DISTRIBUTORS (SIC 5091, PART)						48100	Candy, all kinds	193 731		1 509	2 164 943	8.9
	All establishments. . . . (number) . . . 849 Sales not reported by commodity line (\$1,000) . . . 393,412 Sales reported by commodity line.	1 030 696	100.0	422	(X)	(X)	49300	Chewing gum	37 744		1 381	1 962 116	1.9
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores	669	0.1	7	24 541	2.7		Fountain fruits, syrups, toppings	18 612		825	1 318 387	1.4
72210	Hardware	3 670	0.4	24	60 401	6.1		Potato chips, salted nuts, other confections	5 912		519	733 220	0.8
74210	Warm-air heating-cooling equipment, supplies	1 473	0.1	8	14 630	10.1		Not reported in detail	47 812		(NA)	(NA)	(NA)
74400	Plumbing fixtures, equipment, supplies	1 357	0.1	14	52 256	2.6	49410	Meats, provisions	3 463	0.1	96	102 795	3.4
82460	Industrial valves and fittings (except plumbing and oil marketing)	696	0.1	14	47 139	1.5		Fresh fruits, vegetables, berries	2 315	0.1	39	56 861	4.1
82491	Other industrial equipment, supplies.	2 356	0.2	20	130 369	1.8		Canned, bottled foods	28 660	0.9	312	394 032	7.3
91101	Coal (bituminous and anthracite)	4 314	0.4	3	33 286	13.0		Canned baby foods	629		65	97 417	0.6
91211	Iron and steel products (semifinished)	1 797	0.2	9	27 222	6.6		Canned fruits, fruit juices	4 429		208	271 779	1.6
91212	Iron and steel products (flat)	5 675	0.6	37	68 697	8.3		Canned vegetables, vegetable juices	9 331		211	257 963	3.6
91213	Iron and steel wire, wire products	1 683	0.2	15	38 433	4.4		Canned fish, seafood	1 955		147	185 014	1.1
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	4 054	0.4	24	52 241	7.8	49500	Canned meats	2 948		171	199 518	1.5
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	1 088	0.1	15	55 621	2.0	49800	Canned milk	4 114		168	186 154	2.2
91218	Alloy steel	3 825	0.4	17	122 127	3.1	49930	Other canned, bottled foods	2 373		136	186 967	1.3
91219	Stainless steel Plates Strip Sheets Bars and bar-sized shapes Other stainless steel Not reported in detail	22 520 1 298 1 302 9 499 4 128 3 258 3 035	2.2 (NA)	53 24 18 37 34 24 (NA)	158 695 92 810 76 518 133 811 123 969 67 249 (NA)	14.2 1.4 1.7 7.1 3.3 4.8 (NA)	49940	Coffee (green, roasted) Green coffee Soluble coffee Roasted coffee (except soluble) Not reported in detail	10 380 153 1 957 7 332 938	0.3 (NA)	225 8 113 187 (NA)	271 981 10 472 144 240 231 731 (NA)	3.8 1.5 1.4 3.2 (NA)
91310	Copper, brass shapes, forms, other mill products Brass mill products Copper wire mill products Other copper mill products Not reported in detail	261 333 51 595 15 229 121 605 72 904	25.4 (NA)	177 106 43 79 (NA)	588 991 298 962 84 002 373 980 (NA)	44.4 17.3 18.1 32.5 (NA)	64110	Flour, related products Sugar (refined)	9 553 11 655	0.3 0.4	169 189	200 465 245 468	4.8 4.7
91320	Aluminum shapes, forms, etc. Sheet, plate, coil. Rolled, rod, bar, wire, structural shapes Tubing Extruded shapes Not reported in detail	234 081 49 960 19 644 103 559 31 762 29 156	22.7 (NA)	240 96 81 75 115 (NA)	483 511 295 014 267 295 272 216 287 739 (NA)	48.4 16.9 7.3 38.0 11.0 (NA)	95110	Groceries, except as specified. Margarine, butter substitutes Cooking oils (including vegetable shortenings) Other groceries (jam, breakfast cereals, pickles, sauces, etc.) Not reported in detail	14 313 976 9 609 1 184	0.5 (NA)	261 100 198 (NA)	311 633 132 869 243 308 (NA)	4.6 0.7 3.9 (NA)
91390	Miscellaneous food products	2 624	0.1	61	81 216	3.2	95201	Beer, fermented malt liquors Spirits (including neutral spirits and ethyl alcohol used in blending)	2 500 831 1 690 046 287 151 109 829 413 805	80.0 (NA)	2 220 1 769 1 733 1 549 (NA)	3 124 903 2 563 987 2 521 634 2 229 970 (NA)	80.0 65.9 11.4 4.9 (NA)
91390	Electrical appliances, radio and television sets	1 905	0.1	18	34 795	5.5		Coarse paper (wrapping, bags, cartons, etc.)	11 039	0.4	539	689 220	1.6
86300	School equipment, supplies	2 325	0.1	76	104 773	2.2	96311						
94110	Cigarettes, cigars, tobacco Cigarettes Cigars Other tobacco Not reported in detail	2 500 831 1 690 046 287 151 109 829 413 805	80.0 (NA)	2 220 1 769 1 733 1 549 (NA)	3 124 903 2 563 987 2 521 634 2 229 970 (NA)	80.0 65.9 11.4 4.9 (NA)	95110	Beer, fermented malt liquors	9 887	0.3	64	91 539	10.8
95110	Spirits (including neutral spirits and ethyl alcohol used in blending)	5 118	0.2	33	82 794	6.2	95201						
96311	Coarse paper (wrapping, bags, cartons, etc.)	11 039	0.4	539	689 220	1.6							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000)	(2)	(3)	(\$1,000)	(5)			(\$1,000)	(2)	(3)	(\$1,000)	(5)
	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS—Con.							FINE AND COARSE PAPER WHOLESALERS—Con.					
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.).	11 732	0.4	622	960 700	1.2	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.).	31 770	4.7	165	328 833	9.7
99120	Photographic goods.	1 942	0.1	19	88 397	2.2	96411	Fountain pens, mechanical pencils . . .	1 232	0.2	38	101 132	1.2
99140	Toys, games, fireworks, children's vehicles	3 524	0.1	41	72 232	4.9	96412	Office supplies, business stationery, artists' materials	9 320	1.4	39	131 422	7.1
99310	Feeds (mixed and other) inc. pet food .	6 395	0.2	120	146 788	4.4	96420	Social stationery	1 261	0.2	16	77 286	1.6
99810	Advertising novelties and specialties .	1 896	0.1	21	35 077	5.4	97250	Floor coverings	2 548	0.4	12	34 733	7.3
99892	Smokers supplies and pipes.	23 928	0.8	677	1 297 524	1.8	98241	Insulation and insulation board	1 183	0.2	3	12 048	9.8
	Commodities, n.e.c.	90 953	3.0	(NA)	(NA)	(NA)	99900	Commodities, n.e.c.	5 323	0.8	(NA)	(NA)	(NA)
	BEER DISTRIBUTORS (SIC 5095, PART)							Labor, service, and rental receipts from customers	612	0.1	6	6 235	9.8
	All establishments. . . (number)..5,879							PRINTING AND FINE PAPER DISTRIBUTORS (SIC 5096, PART)					
	Sales not reported by commodity line (\$1,000)..471,279							All establishments. . . . (number)..597					
	Sales reported by commodity line. . . .	2 259 574	100.0	4 500	(X)	(X)		Sales not reported by commodity line (\$1,000)..134,839					
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	2 429	0.1	11	28 431	8.5		Sales reported by commodity line. . . .	841 743	100.0	471	(X)	(X)
45100	Confectionery	1 697	0.1	28	33 917	5.0	82110	Office machines	782	0.1	6	1 688	46.3
48100	Fresh fruits, vegetables, berries . . .	3 166	0.1	10	10 461	30.3	82351	Printing trades machinery, equipment. .	1 997	0.2	14	12 338	16.2
49300	Canned, bottled foods	2 584	0.1	13	23 073	11.2	86300	School equipment, supplies.	781	0.1	12	24 311	3.2
49600	Frozen foods.	1 396	0.1	5	12 578	11.1	96210	Fine and writing papers	604 087	71.8	434	643 422	93.9
49700	Soft drinks, bottled drinking waters. .	19 653	0.9	1 001	310 266	6.3	96220	Roll newspaper and rotogravure papers .	212 814	25.3	78	286 800	74.2
49930	Groceries, except as specified.	1 331	0.1	11	22 084	6.0	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.).	909	0.1	18	50 561	1.8
94110	Cigarettes, cigars, tobacco	4 086	0.2	24	22 792	17.9	96412	Office supplies, business stationery, artists' materials	1 739	0.2	15	12 231	14.2
	Cigarettes.	2 838		17	17 819	15.9		Commodities, n.e.c.	18 634	2.2	(NA)	(NA)	(NA)
	Cigars.	511		12	16 991	3.0							
	Other tobacco	39		6	6 871	0.6							
	Not reported in detail.	698		(NA)	(NA)	(NA)							
95110	Beer, fermented malt liquors.	2 132 742	94.4	4 500	2 259 574	94.4		COARSE PAPER AND PAPER PRODUCTS WHOLESALERS (SIC 5096, PART)					
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	25 780	1.1	93	108 471	23.8		All establishments. . . (number)..2,270					
95202	Wines	38 189	1.7	577	401 470	9.5		Sales not reported by commodity line (\$1,000)..356,876					
96311	Coarse paper (wrapping, bags, cartons, etc.)	3 455	0.2	9	32 022	10.8		Sales reported by commodity line. . . .	845 014	100.0	1 543	(X)	(X)
	Commodities, n.e.c.	23 066	1.0	(NA)	(NA)	(NA)							
	WINES, DISTILLED SPIRITS WHOLESALERS (SIC 5095, PART)						22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	815	0.1	11	9 845	8.3
	All establishments. . . (number)..1,446						22200	Proprietary products, toiletries, druggist sundries.	4 337	0.5	95	49 802	8.7
	Sales not reported by commodity line (\$1,000)..575,205						22300	Toilet soaps.	884	0.1	53	33 272	2.7
	Sales reported by commodity line. . . .	3 224 175	100.0	1 189	(X)	(X)	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	759	0.1	19	10 233	7.4
45100	Confectionery	3 603	0.1	18	43 378	8.3	29130	Laundry soaps, chips, powders, detergents	3 444	0.4	131	85 313	4.0
49300	Canned, bottled foods	2 836	0.1	12	28 134	10.1	32300	Notions (thread, buttons, etc.)	2 018	0.2	76	45 264	4.5
49700	Soft drinks, bottled drinking waters. .	1 965	0.1	51	76 983	2.6	45100	Confectionery	2 886	0.3	46	34 479	8.4
94110	Cigarettes, cigars, tobacco	13 299	0.4	21	46 810	28.4	49300	Canned, bottled foods	1 147	0.1	7	9 208	12.5
	Cigarettes.	7 257		14	34 448	21.1	49940	Miscellaneous food products	1 883	0.2	31	19 707	9.6
	Cigars.	4 455		12	38 480	11.6	64110	Electrical appliances, radio and television sets.	2 580	0.3	20	22 929	11.3
	Other tobacco	259		7	25 463	1.0	72210	Hardware	2 930	0.3	65	46 627	6.3
	Not reported in detail.	1 328		(NA)	(NA)	(NA)	77120	Commercial refrigeration equipment. . .	1 047	0.1	3	6 856	15.3
95110	Beer, fermented malt liquors.	82 998	2.6	338	825 933	10.0	82121	Cooking, food service equipment	779	0.1	11	11 165	7.0
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	2 645 203	82.0	988	3 060 027	86.4	82122	China, glassware, crockery (commercial)	885	0.1	11	9 760	9.1
95202	Wines	442 466	13.7	995	2 615 025	16.9	82450	Rope, cordage, twine.	1 946	0.2	36	26 107	7.5
	Commodities, n.e.c.	31 805	1.0	(NA)	(NA)	(NA)	86300	School equipment, supplies.	7 619	0.9	201	121 715	6.3
							87200	Janitors' supplies.	11 863	1.4	321	177 339	6.7
							87300	Laundry, dry-cleaning equip., supplies.	2 706	0.3	75	51 450	5.3
	FINE AND COARSE PAPER WHOLESALERS (SIC 5096, PART)						96220	Roll newspaper and rotogravure papers .	1 094	0.1	6	5 288	20.7
	All establishments. . . (number)..471						96311	Coarse paper (wrapping, bags, cartons, etc.)	635 523	75.2	1 479	813 553	78.1
	Sales not reported by commodity line (\$1,000)..156,379						96312	Sanitary tissues (towelings, napkins, facial tissues, etc.).	106 871	12.6	745	443 164	24.1
	Sales reported by commodity line. . . .	678 551	100.0	348	(X)	(X)	96411	Fountain pens, mechanical pencils . . .	995	0.1	117	68 252	1.5
32300	Notions (thread, buttons, etc.)	449	0.1	10	13 106	3.4	96412	Office supplies, business stationery, artists' materials	1 972	0.2	78	47 331	4.2
86300	School equipment, supplies.	10 314	1.5	69	177 052	5.8		Commercial stationery	309		24	12 749	2.4
87200	Janitors' supplies.	1 610	0.2	35	47 000	3.4		Office supplies (except fountain pens, mechanical pencils).	1 167		42	22 167	5.3
96210	Fine and writing papers	327 630	48.3	346	677 298	48.4		Artists' supplies	59		7	4 373	1.3
96220	Roll newspaper and rotogravure papers .	12 651	1.9	95	253 102	5.0		Not reported in detail.	437		(NA)	(NA)	(NA)
96311	Coarse paper (wrapping, bags, cartons, etc.)	272 648	40.2	348	678 551	40.2	97120	Office, commercial, and other business furniture.	450	0.1	7	2 891	15.6

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	COARSE PAPER AND PAPER PRODUCTS WHOLESALE—Con.							FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE—Con.					
97250	Floor coverings	1 223	0.1	10	9 105	13.4	64110	Electrical appliances, radio and television sets	6 072	1.1	73	36 318	16.7
97290	Kitchen utensils, tools, misc. homewares	2 097	0.2	29	27 912	7.5		Radio sets, all types	121		11	5 294	2.3
99120	Photographic goods	441	0.1	13	16 451	2.7		Television sets	248		12	6 513	3.8
99140	Toys, games, fireworks, children's vehicles	3 869	0.5	64	40 024	9.7		Record players, tape recorders	309		11	9 189	3.4
99822	Barrels, boxes, box shooks, etc.	1 671	0.2	6	5 683	29.4		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	2 139		39	18 232	11.7
99900	Commodities, n.e.c.	37 364	4.4	(NA)	(NA)	(NA)		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.)	249		14	9 236	2.7
	Labor, service, and rental receipts from customers	916	0.1	19	18 073	5.1		Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	256		10	5 410	4.7
	STATIONERY, OFFICE SUPPLIES WHOLESALE (SIC 5096, PART)							Other electrical appliances	1 164		12	8 023	14.5
	All establishments . . (number) . . 1,844						72210	Not reported in detail	1 586		(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000) . . 165,190						72220	Hardware	228	0.1	11	4 552	5.0
	Sales reported by commodity line	385 512	100.0	1 155	(X)	(X)	74210	Cook-stoves and specialties (except electric)	472	0.1	3	5 128	9.2
64110	Electrical appliances, radio and television sets	290	0.1	8	4 060	7.1	74400	Warm-air heating-cooling equipment, supplies	433	0.1	5	2 389	18.1
82110	Office machines	19 043	4.9	376	127 811	14.9	77120	Plumbing fixtures, equipment, supplies. Commercial refrigeration equipment	404	0.1	5	2 176	18.6
	Adding, accounting, statistical machines	927		73	12 957	7.2			383	0.1	8	3 370	11.4
	Duplicating machines	6 895		108	32 283	21.4	82110	Office machines	3 606	0.7	64	25 622	14.1
	Addressing, mailing machines	92		18	4 867	1.9	82121	Cooking, food service equipment	342	0.1	8	2 856	12.0
	Typewriters	1 072		79	13 654	7.9	82133	Store, restaurant fixtures and equipment, n.e.c.	582	0.1	12	4 462	13.0
	Other office machines	1 618		49	15 949	10.1	82491	Other industrial equipment, supplies	744	0.1	3	9 866	7.5
	Not reported in detail	8 439		(NA)	(NA)	(NA)	86300	School equipment, supplies	1 321	0.2	27	10 120	13.1
86200	Church equipment, supplies	263	0.1	33	6 273	4.2	96311	Coarse paper (wrapping, bags, cartons, etc.)	221	0.1	3	2 090	10.6
86300	School equipment, supplies	8 923	2.3	155	59 901	14.9	96412	Office supplies, business stationery, artists' materials	13 475	2.5	152	49 879	27.0
87900	Other service business equip., supplies	55	0.0	4	526	10.5	97110	Household furniture	236 033	43.5	596	273 603	86.3
94110	Cigarettes, cigars, tobacco	293	0.1	6	1 163	25.2		Household furniture	144 741		381	178 134	81.3
96210	Fine and writing papers	3 291	0.9	32	21 338	15.4		Mattresses, bedsprings	19 914		187	99 993	19.9
96311	Coarse paper (wrapping, bags, cartons, etc.)	1 421	0.4	18	10 614	13.4		Not reported in detail	71 378		(NA)	(NA)	(NA)
96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	349	0.1	11	6 875	5.1	97120	Office, commercial, and other business furniture	249 148	45.9	764	293 536	84.9
96411	Fountain pens, mechanical pencils	25 068	6.5	251	120 624	20.8		Office furniture (wooden, metal)	146 815		497	199 323	73.7
96412	Office supplies, business stationery, artists' materials	274 831	71.3	1 073	352 646	77.9		Public building furniture	27 000		115	54 356	49.7
96420	Social stationery	1 704	0.4	62	26 570	6.4		Store and restaurant furniture	10 836		68	31 204	34.7
97110	Household furniture	1 528	0.4	6	9 046	16.9		Professional furniture	1 755		42	15 824	11.1
97120	Office, commercial, and other business furniture	11 672	3.0	200	49 489	23.6		Other furniture	20 039		100	43 747	45.8
	Office furniture (wooden, metal)	5 720		125	24 651	23.0	97220	China, glassware, crockery	320	0.1	10	7 977	4.0
	Public building furniture	813		12	3 923	20.7	97230	Curtains, draperies	1 832	0.3	27	19 968	9.2
	Professional furniture	43		5	1 396	3.1	97240	Household linens, domestics (except curtains, draperies)	1 344	0.2	21	12 127	11.1
	Other furniture	89		4	1 293	6.9		Bedsprings, comfortables, blankets	183		10	8 260	2.2
	Not reported in detail	5 007		(NA)	(NA)	(NA)		Table linens	156		6	6 881	2.3
99120	Photographic goods	363	0.1	14	6 447	5.6		Sheets, pillowcases	473		13	9 651	4.9
99130	Sporting, athletic goods, bicycles	208	0.1	3	4 754	4.4		Other linens and domestics	170		7	7 711	2.2
99140	Toys, games, fireworks, children's vehicles	1 667	0.4	20	11 519	14.5		Not reported in detail	362		(NA)	(NA)	(NA)
	Toys, games, fireworks	1 173		7	5 406	21.7	97250	Floor coverings	9 110	1.7	95	62 639	14.5
	Not reported in detail	494		(NA)	(NA)	(NA)		Carpets, rugs	6 456		78	52 376	12.3
99210	Books, magazines, printed materials	5 610	1.5	73	42 379	13.2		Linoleum, other hard surfaces	1 366		26	23 085	5.9
99610	Gift, art goods, novelties, etc.	532	0.1	13	6 274	8.5		Other floor coverings	1 081		51	31 776	3.4
99620	Greeting cards	1 920	0.5	109	58 474	3.3		Not reported in detail	207		(NA)	(NA)	(NA)
99810	Advertising novelties and specialties	271	0.1	11	2 174	12.5	97290	Kitchen utensils, tools, misc. homewares	1 056	0.2	16	14 220	7.4
99840	Luggage, saddlery, harness	346	0.1	8	5 172	6.7							
	Commodities, n.e.c.	22 756	5.9	(NA)	(NA)	(NA)	99190	Other recreation, hobby goods	1 127	0.2	3	10 492	10.7
99900	Labor, service, and rental receipts from customers	3 108	0.8	150	46 581	6.7	99490	Silverware, plated ware, misc. jewelry	344	0.1	9	7 484	4.6
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE (SIC 5097, PART)						99610	Gift, art goods, novelties, etc.	220	0.1	5	1 641	13.4
	All establishments . . (number) . . 2,045							Commodities, n.e.c.	10 579	1.9	(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000) . . 202,899						99900	Labor, service, and rental receipts from customers	2 465	0.5	88	31 295	7.9
	Sales reported by commodity line	542 522	100.0	1 313	(X)	(X)		HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE (SIC 5097, PART)					
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.)	661	0.1	4	10 838	6.1		All establishments . . (number) . . 3,314					
								Sales not reported by commodity line (\$1,000) . . 449,163					
								Sales reported by commodity line	1 315 489	100.0	1 968	(X)	(X)
							22200	Proprietary products, toiletries, druggist sundries	2 180	0.2	12	14 630	14.9
							28100	Paints, varnishes, lacquers, enamels	1 812	0.1	29	24 864	7.3
							32200	Yard goods	13 239	1.0	58	69 336	19.1
							32900	Knit fabrics, yarns, other dry goods	2 693	0.2	17	16 388	16.4

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS—Con.							LUMBER, MILLWORK WHOLESALERS—Con.					
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	2 337	0.2	39	38 956	6.0	97250	Floor coverings	2 646	0.1	16	22 726	11.6
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.) . .	3 383	0.3	30	32 815	10.3	98100	Lumber (rough, dressed, finished) . . .	1 670 959	56.3	1 956	2 253 308	74.2
35400	Women's hosiery, underwear	2 499	0.2	38	34 875	7.2	98130	Plywood (inc. chipboard, particle board)	572 349	19.3	1 310	1 731 967	33.0
35700	Work clothing, work gloves	1 855	0.1	21	26 208	7.1		Hardwood	138 551		651	893 759	15.5
63100	Electrical wiring supplies, construc- tion materials	1 040	0.1	16	14 584	7.1		Softwood	292 998		792	1 162 250	25.2
64110	Electrical appliances, radio and television sets	12 379	0.9	116	142 079	8.7		Nonwood face	6 181		122	154 087	4.0
72210	Hardware	11 342	0.9	100	79 145	14.3		Not reported in detail	134 619		(NA)	(NA)	(NA)
74210	Warm-air heating-cooling equipment, supplies	1 188	0.1	13	11 073	10.7	98141	Wood shingles	28 156	0.9	374	642 179	4.4
74400	Plumbing fixtures, equipment, supplies.	1 013	0.1	15	11 222	9.0	98142	Wood millwork	336 971	11.4	1 012	1 110 560	30.3
77110	Air-conditioning (cooling) equipment, 2 hp and over	756	0.1	3	4 793	15.8	98143	Metal millwork	66 979	2.3	328	297 959	22.5
82122	China, glassware, crockery (commercial)	879	0.1	13	3 675	23.9	98144	Veneer, other wood products	23 989	0.8	132	215 764	11.1
82133	Store, restaurant fixtures and equipment, n.e.c.	1 120	0.1	26	7 823	14.3	98210	Brick, blocks, tile, clay sewer pipe, flue linings	4 803	0.2	121	100 992	4.8
82450	Rope, cordage, twine	1 611	0.1	9	19 455	8.3	98220	Cement, lime, plaster, stucco	6 043	0.2	174	185 611	3.3
82491	Other industrial equipment, supplies . .	772	0.1	3	7 299	10.6	98230	Glass (flat, brick, etc.)	6 734	0.2	183	202 726	3.3
83520	Garden machinery, equipment, supplies .	2 195	0.2	18	26 430	8.3	98241	Insulation and insulation board	40 310	1.4	560	731 242	5.5
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances	675	0.1	4	4 079	16.5	98242	Roofing (except wood shingles)	42 251	1.4	442	510 546	8.3
96311	Coarse paper (wrapping, bags, cartons, etc.)	1 435	0.1	16	13 307	10.8		Asphalt shingles, roofing and tarred felts	25 348		318	384 549	6.6
97110	Household furniture	18 844	1.4	106	129 767	14.5		Asbestos cement roofing shingles . . .	3 013		128	168 791	1.8
	Household furniture	15 617		82	109 761	14.2		Galvanized iron and steel sheets . . .	2 552		84	121 884	2.1
	Mattresses, bedsprings	1 149		39	69 091	1.7		Aluminum sheets	959		45	87 025	1.1
	Not reported in detail	2 078		(NA)	(NA)	(NA)		All other types (exc. wood shingles) .	2 048		35	54 612	3.8
97120	Office, commercial, and other business furniture	1 707	0.1	13	13 605	12.5		Not reported in detail	8 331		(NA)	(NA)	(NA)
97220	China, glassware, crockery	133 823	10.2	367	177 081	75.6	98291	Wallboard and hardboard	42 228	1.4	668	902 339	4.7
97230	Curtains, draperies	64 788	4.9	200	148 935	43.5	98292	Prefabricated structural assemblies . .	2 145	0.1	31	82 524	2.6
97240	Household linens, domestics (except curtains, draperies)	131 735	10.0	273	191 458	68.8	98293	Other building materials	25 107	0.8	250	372 669	6.7
	Bedsprings, comfortables, blankets . .	31 816		149	120 068	26.5	98821	Logs, piles, pulpwood, poles, posts, stumps, etc.	13 039	0.4	119	149 962	8.7
	Table linens	22 886		143	104 509	21.9		Commodities, n.e.c.	45 950	1.5	(NA)	(NA)	(NA)
	Sheets, pillowcases	27 375		145	110 997	24.7	99900	Labor, service, and rental receipts from customers	2 397	0.1	97	81 532	2.9
	Other linens and domestics	29 966		142	112 579	26.6							
	Not reported in detail	19 692		(NA)	(NA)	(NA)		CONSTRUCTION MATERIALS DISTRIBUTORS (SIC 5098, PART)					
97250	Floor coverings	578 914	44.0	721	659 794	87.7		All establishments . . . (number) . . . 4,467					
	Carpets, rugs	277 056		400	454 267	61.0		Sales not reported by commodity line (\$1,000) . . . 614,682	1 436 749	100.0	2 568	(X)	(X)
	Linoleum, other hard surfaces	183 496		358	394 376	46.5	13100	Automotive glass	1 351	0.1	14	9 068	14.9
	Other floor coverings	28 720		157	182 459	15.7	28100	Paints, varnishes, lacquers, enamels . .	13 615	0.9	265	219 392	6.2
	Not reported in detail	89 642		(NA)	(NA)	(NA)	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	1 146	0.1	22	13 930	8.2
97290	Kitchen utensils, tools, misc. home- ware	269 188	20.5	669	418 364	64.3	64110	Electrical appliances, radio and television sets	1 171	0.1	9	7 140	16.4
98210	Brick, blocks, tile, clay sewer pipe, flue linings	707	0.1	8	8 829	8.0		Hardware	17 116	1.2	290	250 731	6.8
98230	Glass (flat, brick, etc.)	2 253	0.2	4	7 475	30.1	74210	Warm-air heating-cooling equipment, supplies	2 910	0.2	41	39 328	7.4
98242	Roofing (except wood shingles)	665	0.1	8	5 860	11.3	74300	Wet heat equipment, supplies (inc. boilers, radiators, etc.)	740	0.1	7	10 310	7.2
98293	Other building materials	932	0.1	12	6 601	14.1	74400	Plumbing fixtures, equipment, supplies.	2 110	0.1	44	34 569	6.1
99130	Sporting, athletic goods, bicycles . . .	3 836	0.3	33	43 878	8.7	91101	Coal (bituminous and anthracite) . . .	1 168	0.1	18	8 958	13.0
99140	Toys, games, fireworks, children's vehicles	10 889	0.8	71	82 224	13.2	91211	Iron and steel products (semifinished).	2 199	0.2	10	14 284	15.4
99490	Silverware, plated ware, misc. jewelry.	2 301	0.2	35	24 570	9.4	91212	Iron and steel products (flat)	1 228	0.1	23	14 335	8.6
99610	Gift, art goods, novelties, etc.	1 100	0.1	11	3 388	32.5	91213	Iron and steel wire, wire products . . .	4 460	0.3	70	61 014	7.3
99810	Advertising novelties and specialties . .	785	0.1	10	3 677	21.3	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	1 913	0.1	14	11 945	16.0
99840	Luggage, saddlery, harness	867	0.1	8	9 984	8.7		Iron and steel pipe, tubing (except cast iron soil pipe)	1 446	0.1	48	32 387	4.5
99900	Commodities, n.e.c.	24 884	1.9	(NA)	(NA)	(NA)	91215	Other carbon steel products	835	0.1	3	21 017	4.0
	Labor, service, and rental receipts from customers	868	0.1	22	25 373	3.4	91217						
							91310	Copper, brass shapes, forms, other mill products	837	0.1	13	8 492	9.9
	LUMBER, MILLWORK WHOLESALERS (SIC 5098, PART)						91320	Aluminum shapes, forms, etc.	898	0.1	16	6 864	13.1
	All establishments . . . (number) . . . 4,996						91390	Nonferrous mtl. (exc. aluminum, copper, brass, precious mtl.) metallic ores . .	850	0.1	8	6 623	12.8
	Sales not reported by commodity line (\$1,000) . . . 1,251,951						97250	Floor coverings	5 747	0.4	45	35 846	16.0
	Sales reported by commodity line	2 968 145	100.0	2 931	(X)	(X)	98100	Lumber (rough, dressed, finished) . . .	16 184	1.1	131	129 446	12.5
28100	Paints, varnishes, lacquers, enamels . .	5 622	0.2	240	259 992	2.2	98130	Plywood (inc. chipboard, particle board)	29 989	2.1	219	221 442	13.5
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	2 674	0.1	24	23 090	11.6		Hardwood	4 986		96	112 901	4.4
72210	Hardware	16 451	0.6	395	423 814	3.9		Softwood	15 657		132	143 542	10.9
74400	Plumbing fixtures, equipment, supplies.	3 216	0.1	62	39 499	8.1		Nonwood face	600		16	34 194	1.8
91212	Iron and steel products (flat)	1 588	0.1	14	17 153	9.3		Not reported in detail	8 746		(NA)	(NA)	(NA)
91213	Iron and steel wire, wire products . . .	3 973	0.1	38	42 227	9.4	98141	Wood shingles	6 863	0.5	148	158 832	4.3
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	1 565	0.1	8	8 871	17.6	98142	Wood millwork	24 795	1.7	169	181 430	13.7
							98143	Metal millwork	12 304	0.9	154	147 933	8.3
							98144	Veneer, other wood products	1 217	0.1	26	21 986	5.5

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.							AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
98210	Brick, blocks, tile, clay sewer pipe, flue linings	202 789	14.1	655	383 804	52.8	99190	Other recreation, hobby goods	77 790	8.1	331	149 846	51.9
98220	Cement, lime, plaster, stucco	62 578	4.4	403	289 325	21.6	99420	Clocks, watches, watch movements	2 335	0.2	66	49 175	4.7
98230	Glass (flat, brick, etc.)	176 850	12.3	520	289 538	61.1	99430	Costume jewelry	2 214	0.2	50	32 741	6.8
98241	Insulation and insulation board	94 139	6.6	666	511 826	18.4	99490	Silverware, plated ware, misc. jewelry	931	0.1	31	19 194	4.9
98242	Roofing (except wood shingles)	229 838	16.0	741	545 765	42.1	99610	Gift, art goods, novelties, etc.	3 976	0.4	77	37 482	10.6
	Asphalt shingles, roofing and tarred felts	122 587		528	403 533	30.4	99810	Advertising novelties and specialties	5 483	0.6	48	28 136	19.5
	Asbestos cement roofing shingles	18 987		249	206 435	9.2	99840	Luggage, saddlery, harness	917	0.1	25	20 835	4.4
	Galvanized iron and steel sheets	15 498		170	167 413	9.3	99850	Musical instruments, phonograph records, sheet music	1 876	0.2	19	17 378	10.8
	Aluminum sheets	6 811		122	101 472	6.7	99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	648	0.1	8	4 670	13.9
	All other types (exc. wood shingles)	9 132		94	78 486	11.6		Commodities, n.e.c.	17 360	1.9	(NA)	(NA)	(NA)
	Not reported in detail	56 823		(NA)	(NA)	(NA)	99900	Labor, service, and rental receipts from customers	3 231	0.3	91	67 729	4.8
98250	Sand, gravel, crushed stone	62 501	4.4	417	191 674	32.6		BOOK, MAGAZINE, NEWSPAPER WHOLESALERS (SIC 5099, PART)					
98291	Wallboard and hardboard	54 876	3.8	467	388 975	14.1		All establishments . . . (number) . . 1,750					
98292	Prefabricated structural assemblies	19 555	1.4	103	52 005	37.6		Sales not reported by commodity line (\$1,000) . . 248,147					
98293	Other building materials	236 686	16.5	732	458 022	51.7		Sales reported by commodity line	591 719	100.0	1 121	(X)	(X)
98294	Ready- or transit-mixed concrete	18 931	1.3	99	64 498	29.4							
99900	Commodities, n.e.c.	114 258	8.0	(NA)	(NA)	(NA)	22200	Proprietary products, toiletries, druggist sundries	650	0.1	3	5 646	11.5
	Labor, service, and rental receipts from customers	10 656	0.7	170	101 645	10.5	49930	Groceries, except as specified	1 103	0.2	10	16 672	6.6
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS (SIC 5099, PART)						86300	School equipment, supplies	1 144	0.2	8	12 219	9.4
	All establishments . . . (number) . . 3,257						96412	Office supplies, business stationery, artists' materials	7 131	1.2	30	36 199	19.7
	Sales not reported by commodity line (\$1,000) . . 397,021						97290	Kitchen utensils, tools, misc. homewares	444	0.1	3	4 587	9.7
	Sales reported by commodity line	957 210	100.0	2 038	(X)	(X)	99120	Photographic goods	332	0.1	14	15 340	2.2
13200	New automotive parts, equipment, supplies (except tires and tubes)	2 520	0.3	17	26 275	9.6	99140	Toys, games, fireworks, children's vehicles	831	0.1	17	17 387	4.8
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	481	0.1	7	3 455	13.9	99210	Books, magazines, printed materials	571 472	96.6	1 121	591 719	96.6
22200	Proprietary products, toiletries, druggist sundries	1 241	0.1	19	7 942	15.6	99620	Greeting cards	576	0.1	25	16 518	3.5
28100	Paints, varnishes, lacquers, enamels	1 216	0.1	22	32 992	3.7	99900	Commodities, n.e.c.	7 220	1.2	(NA)	(NA)	(NA)
32300	Notions (thread, buttons, etc.)	1 907	0.2	41	19 242	9.9		Labor, service, and rental receipts from customers	816	0.1	34	33 652	2.4
35200	Men's, boys' clothing, furnishings (except shoes and work clothing)	1 076	0.1	10	9 333	11.5		FARM SUPPLIES WHOLESALERS (SIC 5099, PART)					
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.)	513	0.1	8	6 074	8.4		All establishments . . . (number) . . 2,385					
63100	Electrical wiring supplies, construc- tion materials	1 565	0.2	18	27 215	5.8		Sales not reported by commodity line (\$1,000) . . 508,734					
64110	Electrical appliances, radio and television sets	9 615	1.0	81	91 360	10.5		Sales reported by commodity line	1 195 207	100.0	1 329	(X)	(X)
72210	Hardware	10 308	1.1	73	84 299	12.2	13200	New automotive parts, equipment, supplies (except tires and tubes)	883	0.1	10	10 054	8.8
74210	Warm-air heating-cooling equipment, supplies	547	0.1	13	23 698	2.3	14100	Tires and tubes	2 760	0.2	8	23 514	11.7
74400	Plumbing fixtures, equipment, supplies	2 030	0.2	13	22 774	8.9	22200	Proprietary products, toiletries, druggist sundries	668	0.1	5	3 016	22.1
82491	Other industrial equipment, supplies	667	0.1	4	7 080	9.4	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores	3 454	0.3	28	22 785	15.2
83520	Garden machinery, equipment, supplies	2 614	0.3	40	53 616	4.9	44110	Eggs (fresh, storage)	3 320	0.3	37	14 553	22.8
86300	School equipment, supplies	4 610	0.5	72	31 690	14.5	44120	Poultry	7 096	0.6	33	77 757	9.1
86900	Other scientific, professional equipment, supplies	3 414	0.4	5	9 406	36.3		Live poultry	6 225		18	64 559	9.6
91213	Iron and steel wire, wire products	1 276	0.1	18	25 424	5.0		Dressed poultry	70		5	3 153	2.2
96311	Coarse paper (wrapping, bags, cartons, etc.)	1 344	0.1	9	4 392	30.6		Not reported in detail	801		(NA)	(NA)	(NA)
96412	Office supplies, business stationery, artists' materials	2 642	0.3	39	19 485	13.6	48100	Fresh fruits, vegetables, berries	639	0.1	14	23 128	2.8
97110	Household furniture	1 781	0.2	23	24 141	7.4	49300	Canned, bottled foods	3 086	0.3	29	38 822	7.9
97220	China, glassware, crockery	4 820	0.5	16	20 566	23.4	49500	Flour, related products	4 355	0.4	31	36 096	12.1
97290	Kitchen utensils, tools, misc. homewares	6 800	0.7	61	63 153	10.8	49800	Sugar (refined)	3 142	0.3	20	32 252	9.7
99110	Billiards, pool, bowling equipment and supplies	14 867	1.6	84	21 484	69.2	49940	Miscellaneous food products	635	0.1	6	5 713	11.1
99120	Photographic goods	219 700	23.0	488	275 331	79.8	51110	Cotton (raw), including linters	1 148	0.1	12	4 548	25.2
	Cameras, parts, accessories, mounts	67 233		221	176 867	38.0	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	37 449	3.1	185	201 098	18.6
	Projection apparatus	13 424		147	119 315	11.3	51910	Hides, skins, pelts	635	0.1	5	7 655	8.3
	Motion picture studio, theater equip. Developing, printing, dark room apparatus	2 148		29	8 089	26.6	64110	Electrical appliances, radio and television sets	1 182	0.1	17	29 767	4.0
	Sensitized, unexposed photographic film	9 666		136	100 232	9.6	72210	Hardware	6 189	0.5	45	61 034	10.1
	Other photographic goods	26 816		133	91 462	29.3	82450	Rope, cordage, twine	684	0.1	15	17 846	3.8
	Not reported in detail	34 777		170	108 910	31.9	82491	Other industrial equipment, supplies	1 670	0.1	3	9 468	17.6
99130	Sporting, athletic goods, bicycles	65 636		(NA)	(NA)	(NA)	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	4 844	0.4	34	64 078	7.6
99140	Toys, games, fireworks, children's vehicles	253 369	26.5	693	374 081	67.7	83520	Garden machinery, equipment, supplies	11 196	0.9	136	149 425	7.5
	Toys, games, fireworks	289 526	30.2	805	419 540	69.0	91101	Coal (bituminous and anthracite)	678	0.1	14	16 615	4.1
	Children's vehicles (except bicycles) Not reported in detail	153 129		420	203 314	75.3	91213	Iron and steel wire, wire products	748	0.1	11	10 575	7.1
		5 098		94	85 017	6.0							
		131 299		(NA)	(NA)	(NA)							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	FARM SUPPLIES WHOLESALERS—Con.							PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS) (SIC 5099, PART) (Not analyzed by commodity line)					
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.) metallic ores	714	0.1	3	4 825	14.8							
94110	Cigarettes, cigars, tobacco	1 332	0.1	13	8 048	16.6							
								GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS (SIC 5099, PART)					
99310	Feeds (mixed and other) inc. pet food	398 842	33.4	566	585 902	68.1							
99321	Fertilizer, fertilizer materials	177 491	14.9	517	476 455	37.3							
99322	Agricultural chemicals (exc. fertilizer)	85 215	7.1	470	418 841	20.3							
								All establishments. . . (number) . . 1,150					
								Sales not reported by commodity line (\$1,000) . . 70,540					
99330	Seeds (except flower)	271 210	22.7	493	484 974	55.9			177 728	100.0	726	(X)	(X)
	Seed corn and sorghum seeds	25 831		212	244 339	10.6							
	Cereal grain seeds (wheat, oats, rye, barley)	39 708		160	203 784	19.5	32300	Notions (thread, buttons, etc.)	602	0.3	7	5 926	10.2
	Field seed for forage and pasture	120 407		270	339 058	35.5	64110	Electrical appliances, radio and television sets	1 472	0.8	20	14 064	10.5
	Fine seeds for lawn and turf	32 533		207	226 734	14.3	86300	School equipment, supplies	499	0.3	8	7 869	6.3
	Vegetable seeds	13 174		136	146 770	9.0	96210	Fine and writing papers	95	0.1	4	4 246	2.2
	Not reported in detail	39 557		(NA)	(NA)	(NA)	96311	Coarse paper (wrapping, bags, cartons, etc.)	241	0.1	8	4 902	4.9
99390	Hay, alfalfa, other farm supplies	42 814	3.6	189	160 858	26.6	96412	Office supplies, business stationery, artists' materials	163	0.1	7	7 678	2.1
99521	Gasoline, kerosene, distillate and residual fuel oils	11 478	1.0	18	53 138	21.6							
99522	Oils, greases, other petroleum products	3 924	0.3	27	68 804	5.7	97110	Household furniture	920	0.5	7	8 011	11.5
							97220	China, glassware, crockery	317	0.2	6	1 226	25.9
99710	Cut flowers, potted plants, florists' supplies	779	0.1	10	8 438	9.2	97290	Kitchen utensils, tools, misc. homewares	286	0.2	7	1 197	23.9
99720	Flower seeds, bulbs, nursery stock	4 665	0.4	57	51 430	9.1	99120	Photographic goods	998	0.6	22	14 060	7.1
	Flower seeds	3 255		45	46 663	7.0	99130	Sporting, athletic goods, bicycles . . .	773	0.4	20	10 986	7.0
	Bulbs, roots	921		21	19 326	4.8	99140	Toys, games, fireworks, children's vehicles	3 781	2.1	82	33 027	11.4
	Nursery stock	313		15	11 656	2.7	99190	Other recreation, hobby goods	127	0.1	11	10 458	1.2
	Not reported in detail	176		(NA)	(NA)	(NA)	99210	Books, magazines, printed materials . .	179	0.1	8	9 520	1.9
99900	Commodities, n.e.c.	96 173	8.0	(NA)	(NA)	(NA)	99420	Clocks, watches, watch movements . . .	1 922	1.1	35	16 639	11.6
	Labor, service, and rental receipts from customers	4 109	0.3	100	92 575	4.4	99430	Costume jewelry	1 233	0.7	53	23 075	5.3
							99440	Precious stones (cut) and metals . . .	488	0.3	13	11 906	4.1
							99490	Silverware, plated ware, misc. jewelry.	749	0.4	26	13 851	5.4
							99610	Gift, art goods, novelties, etc.	108 012	60.8	554	139 878	77.2
	JEWELRY WHOLESALERS (SIC 5099, PART)						99620	Greeting cards	48 041	27.0	236	57 961	82.9
	All establishments. . . (number) . . 2,644						99810	Advertising novelties and specialties . .	2 024	1.1	35	9 514	21.3
	Sales not reported by commodity line (\$1,000) . . 231,470						99840	Luggage, saddlery, harness	289	0.2	13	11 468	2.5
	Sales reported by commodity line . . .	616 497	100.0	1 862	(X)	(X)	99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	572	0.3	3	7 097	8.1
32300	Notions (thread, buttons, etc.)	353	0.1	5	4 176	8.5	99893	Leather	137	0.1	10	2 209	6.2
64110	Electrical appliances, radio and television sets	7 362	1.2	56	40 249	18.3		Commodities, n.e.c.	3 664	2.1	(NA)	(NA)	(NA)
97220	China, glassware, crockery	441	0.1	5	3 454	12.8	99900	Labor, service, and rental receipts from customers	144	0.1	13	1 844	7.8
								FLOWERS, BULBS, PLANTS WHOLESALERS (SIC 5099, PART)					
								All establishments. . . (number) . . 903					
99120	Photographic goods	1 544	0.3	28	21 740	7.1		Sales not reported by commodity line (\$1,000) . . 53,761					
99130	Sporting, athletic goods, bicycles . . .	630	0.1	17	10 527	6.0		Sales reported by commodity line . . .	148 290	100.0	550	(X)	(X)
99140	Toys, games, fireworks, children's vehicles	1 623	0.3	19	14 236	11.4							
	Toys, games, fireworks	1 310		11	9 130	14.3	83520	Garden machinery, equipment, supplies .	297	0.2	7	2 010	14.8
	Children's vehicles (except bicycles)	81		4	5 008	1.6	99321	Fertilizer, fertilizer materials	177	0.1	7	2 084	8.5
	Not reported in detail	232		(NA)	(NA)	(NA)	99322	Agricultural chemicals (exc. fertilizer)	172	0.1	11	2 452	7.0
							99330	Seeds (except flower)	454	0.3	14	7 550	6.0
99420	Clocks, watches, watch movements . . .	104 135	16.9	577	208 235	50.0	99610	Gift, art goods, novelties, etc.	468	0.3	3	1 662	28.2
99430	Costume jewelry	149 070	24.2	734	233 291	63.9							
99440	Precious stones (cut) and metals . . .	234 549	38.0	772	308 935	75.9	99710	Cut flowers, potted plants, florists' supplies	129 658	87.4	478	135 161	95.9
99450	Jewelers tools, findings and watch materials	33 584	5.4	249	55 870	60.1		Cut flowers, potted plants	67 981		290	89 339	76.1
99490	Silverware, plated ware, misc. jewelry.	61 289	9.9	425	139 580	43.9		Florists' supplies	40 617		275	99 082	41.0
	Silverware	9 686		140	52 939	18.3		Not reported in detail	21 060		(NA)	(NA)	(NA)
	Plated ware, miscellaneous jewelry . .	29 614		258	78 641	37.7	99720	Flower seeds, bulbs, nursery stock . . .	16 306	11.0	95	26 316	62.0
	Not reported in detail	21 989		(NA)	(NA)	(NA)		Flower seeds	1 219		17	9 414	12.9
99610	Gift, art goods, novelties, etc.	2 605	0.4	60	18 515	14.1		Bulbs, roots	7 003		38	15 103	46.4
99810	Advertising novelties and specialties . .	397	0.1	16	5 410	7.3		Nursery stock	4 875		41	12 200	40.0
99840	Luggage, saddlery, harness	502	0.1	26	13 439	3.7		Not reported in detail	3 209		(NA)	(NA)	(NA)
99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	332	0.1	3	2 592	12.8	99900	Commodities, n.e.c.	652	0.4	(NA)	(NA)	(NA)
	Commodities, n.e.c.	16 987	2.7	(NA)	(NA)	(NA)		Labor, service, and rental receipts from customers	106	0.1	9	3 675	2.9
99900	Labor, service, and rental receipts from customers	1 094	0.2	32	11 312	9.7		OTHER MERCHANT WHOLESALERS (SIC 5099, part) (Not analyzed by commodity line)					

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	AUTOMOBILE, OTHER MOTOR VEHICLE DISTRIBUTORS (SIC 5012) (Not analyzed by commodity line)							AUTOMOTIVE EQUIPMENT WHOLESALERS—Con. East North Central Division					
	AUTOMOTIVE EQUIPMENT WHOLESALERS (SIC 5013)							All establishments. . . (number)..3,117 Sales not reported by commodity line (\$1,000)..208,344 Sales reported by commodity line. . . .	654 216	100.0	2 118	(X)	(X)
	New England Division												
	All establishments. . . . (number)..774 Sales not reported by commodity line (\$1,000)..55,744 Sales reported by commodity line. . . .	141 797	100.0	516	(X)	(X)							
12100	Automobiles, motorcycles.	477	0.3	5	1 458	32.7	12100	Automobiles, motorcycles.	1 180	0.2	36	7 374	16.0
12200	Trucks, truck tractors, truck trailers.	255	0.2	5	2 012	13.0	12200	Trucks, truck tractors, truck trailers.	1 318	0.2	21	6 334	20.8
13100	Automotive glass.	251	0.2	17	6 071	4.1	13100	Automotive glass.	5 186	0.8	97	28 952	17.9
13200	New automotive parts, equipment, supplies (except tires and tubes).	116 232	81.9	473	136 822	85.0	13200	New automotive parts, equipment, supplies (except tires and tubes).	563 175	86.1	1 915	622 415	90.4
13300	Used automotive parts, equipment.	4 329	3.1	61	12 203	35.5	13300	Used automotive parts, equipment.	22 819	3.5	279	49 167	46.4
13400	Garage tools and shop equipment	6 671	4.7	166	55 197	12.0	13400	Garage tools and shop equipment	18 428	2.8	615	178 087	10.3
14100	Tires and tubes	3 007	2.1	90	36 367	8.3	14100	Tires and tubes	6 194	0.9	234	73 116	8.4
28100	Paints, varnishes, lacquers, enamels.	673	0.5	16	10 711	6.3	28100	Paints, varnishes, lacquers, enamels.	1 074	0.2	72	25 068	4.3
64110	Electrical appliances, radio and television sets.	1 139	0.8	19	14 788	7.7	64110	Electrical appliances, radio and television sets.	2 150	0.3	25	17 442	12.3
72210	Hardware.	1 395	1.0	15	9 693	14.3	72210	Hardware.	1 859	0.3	21	13 960	13.3
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	468	0.3	28	9 995	4.7	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	119		4	7 944	1.5
82210	Construction, mining, excavating machinery and equipment.	172	0.1	4	2 610	6.6	82210	Construction, mining, excavating machinery and equipment.	108		5	1 917	5.6
82320	General purpose industrial machinery and equipment.	427	0.3	14	5 999	7.1	82320	General purpose industrial machinery and equipment.	368	0.1	24	6 688	5.5
82410	Abrasives, abrasive materials	331	0.2	31	11 063	3.0	82410	Abrasives, abrasive materials	1 189	0.2	148	49 461	2.4
83520	Garden machinery, equipment, supplies	227	0.2	3	2 383	9.5	82440	Mechanical rubber goods	342	0.1	26	8 159	4.2
99130	Sporting, athletic goods, bicycles.	793	0.6	3	6 166	12.9	82491	Other industrial equipment, supplies.	3 601	0.6	44	20 563	17.5
	Commodities, n.e.c.	2 340	1.7	(NA)	(NA)	(NA)	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	363	0.1	27	8 146	4.5
99900	Labor, service, and rental receipts from customers	2 610	1.8	113	33 294	7.8	93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy).	414	0.1	25	2 797	14.8
	Middle Atlantic Division						98230	Glass (flat, brick, etc.)	358	0.1	7	1 558	23.0
	All establishments. . . (number)..2,478 Sales not reported by commodity line (\$1,000)..178,322 Sales reported by commodity line. . . .	528 978	100.0	1 686	(X)	(X)	99130	Sporting, athletic goods, bicycles.	1 359	0.2	15	11 174	12.0
12100	Automobiles, motorcycles.	1 173	0.2	35	6 913	16.9	99140	Toys, games, fireworks, children's vehicles	832	0.1	10	9 530	9.0
12200	Trucks, truck tractors, truck trailers.	1 087	0.2	25	6 911	15.7		Commodities, n.e.c.	8 504	1.3	(NA)	(NA)	(NA)
13100	Automotive glass.	1 961	0.4	41	7 972	24.5	99900	Labor, service, and rental receipts from customers	12 943	2.0	735	208 331	6.2
13200	New automotive parts, equipment, supplies (except tires and tubes).	442 239	84.0	1 521	500 485	88.3		West North Central Division					
13300	Used automotive parts, equipment.	17 334	3.3	228	41 457	41.8		All establishments. . . (number)..1,633 Sales not reported by commodity line (\$1,000)..114,342 Sales reported by commodity line. . . .	291 537	100.0	1 034	(X)	(X)
13400	Garage tools and shop equipment	15 571	2.9	430	129 047	12.1	12100	Automobiles, motorcycles.	197	0.1	14	2 890	6.8
14100	Tires and tubes	10 756	2.0	196	87 699	12.2	12200	Trucks, truck tractors, truck trailers.	1 413	0.5	8	5 841	24.2
28100	Paints, varnishes, lacquers, enamels.	1 063	0.2	40	17 421	6.1	13100	Automotive glass.	3 092	1.1	86	28 019	11.0
64110	Electrical appliances, radio and television sets.	3 584	0.7	42	35 982	9.9	13200	New automotive parts, equipment, supplies (except tires and tubes).	223 996	76.8	943	277 916	80.6
72210	Hardware.	1 731	0.3	32	18 404	9.4	13300	Used automotive parts, equipment.	7 488	2.6	109	19 053	39.3
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	574	0.1	39	15 244	3.8	13400	Garage tools and shop equipment	8 986	3.1	345	88 655	10.1
82210	Construction, mining, excavating machinery and equipment.	1 848	0.3	9	5 451	33.9	14100	Tires and tubes	9 769	3.4	229	92 750	10.5
82320	General purpose industrial machinery and equipment.	1 207	0.2	31	12 125	10.0	28100	Paints, varnishes, lacquers, enamels.	1 088	0.4	66	48 708	2.2
82410	Abrasives, abrasive materials	600	0.1	76	26 374	2.3	64110	Electrical appliances, radio and television sets.	3 771	1.3	41	39 353	9.6
82460	Industrial valves and fittings (except plumbing and oil marketing).	284	0.1	11	4 406	6.4	64120	Room air conditioners, under 2 hp.	972	0.3	15	32 562	3.0
82491	Other industrial equipment, supplies.	2 081	0.4	38	17 275	12.0	72210	Hardware.	5 073	1.7	16	30 218	16.8
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	268	0.1	5	2 516	10.7	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	345	0.1	50	16 077	2.1
88200	Ship, boat, marine propulsion machinery, equipment, and parts.	2 068	0.4	7	5 052	40.9	82320	General purpose industrial machinery and equipment.	896	0.3	28	9 381	9.6
99130	Sporting, athletic goods, bicycles.	1 244	0.2	16	15 142	8.2	82410	Abrasives, abrasive materials	564	0.2	115	32 458	1.7
99140	Toys, games, fireworks, children's vehicles	1 054	0.2	11	13 990	7.5	82440	Mechanical rubber goods	189	0.1	21	4 837	3.9
99522	Oils, greases, other petroleum products	765	0.1	4	2 876	26.6	82450	Rope, cordage, twine.	196	0.1	10	3 994	4.9
	Commodities, n.e.c.	11 973	2.3	(NA)	(NA)	(NA)	82491	Other industrial equipment, supplies.	1 229	0.4	35	15 113	8.1
99900	Labor, service, and rental receipts from customers	8 513	1.6	381	115 928	7.3	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	1 067	0.4	40	15 670	6.8
	West North Central Division						83520	Garden machinery, equipment, supplies	515	0.2	4	1 833	28.1
	All establishments. . . (number)..1,633 Sales not reported by commodity line (\$1,000)..114,342 Sales reported by commodity line. . . .	291 537	100.0	1 034	(X)	(X)	88200	Ship, boat, marine propulsion machinery, equipment, and parts.	167	0.1	4	661	25.3
12100	Automobiles, motorcycles.	197	0.1	14	2 890	6.8	91212	Iron and steel products (flat).	768	0.3	16	7 827	9.8
12200	Trucks, truck tractors, truck trailers.	1 413	0.5	8	5 841	24.2	93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy).	174	0.1	10	1 286	13.5
13100	Automotive glass.	3 092	1.1	86	28 019	11.0							
13200	New automotive parts, equipment, supplies (except tires and tubes).	223 996	76.8	943	277 916	80.6							
13300	Used automotive parts, equipment.	7 488	2.6	109	19 053	39.3							
13400	Garage tools and shop equipment	8 986	3.1	345	88 655	10.1							
14100	Tires and tubes	9 769	3.4	229	92 750	10.5							
28100	Paints, varnishes, lacquers, enamels.	1 088	0.4	66	48 708	2.2							
64110	Electrical appliances, radio and television sets.	3 771	1.3	41	39 353	9.6							
64120	Room air conditioners, under 2 hp.	972	0.3	15	32 562	3.0							
72210	Hardware.	5 073	1.7	16	30 218	16.8							
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	345	0.1	50	16 077	2.1							
82320	General purpose industrial machinery and equipment.	896	0.3	28	9 381	9.6							
82410	Abrasives, abrasive materials	564	0.2	115	32 458	1.7							
82440	Mechanical rubber goods	189	0.1	21	4 837	3.9							
82450	Rope, cordage, twine.	196	0.1	10	3 994	4.9							
82491	Other industrial equipment, supplies.	1 229	0.4	35	15 113	8.1							
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	1 067	0.4	40	15 670	6.8							
83520	Garden machinery, equipment, supplies	515	0.2	4	1 833	28.1							
88200	Ship, boat, marine propulsion machinery, equipment, and parts.	167	0.1	4	661	25.3							
91212	Iron and steel products (flat).	768	0.3	16	7 827	9.8							
93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy).	174	0.1	10	1 286	13.5							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	AUTOMOTIVE EQUIPMENT WHOLESALERS—Con.							AUTOMOTIVE EQUIPMENT WHOLESALERS—Con.					
	West North Central Division—Con.							East South Central Division—Con.					
98230	Glass (flat, brick, etc.)	408	0.1	4	1 123	36.3	99130	Sporting, athletic goods, bicycles. . .	3 681	2.0	7	23 304	15.8
99130	Sporting, athletic goods, bicycles. . .	4 554	1.6	18	30 846	14.8		Commodities, n.e.c.	6 378	3.5	(NA)	(NA)	(NA)
99140	Toys, games, fireworks, children's vehicles	2 828	1.0	11	29 203	9.7	99900	Labor, service, and rental receipts from customers	4 107	2.2	175	59 919	6.9
99900	Commodities, n.e.c.	6 655	2.3	(NA)	(NA)	(NA)		West South Central Division					
	Labor, service, and rental receipts from customers	5 137	1.8	255	78 764	6.5		All establishments. . . (number)..1,857					
	South Atlantic Division							Sales not reported by commodity line (\$1,000)..121,765					
	All establishments. . . (number)..2,121							Sales reported by commodity line. . . .	317 123	100.0	1 199	(X)	(X)
	Sales not reported by commodity line (\$1,000)..151,512												
	Sales reported by commodity line. . . .	364 546	100.0	1 349	(X)	(X)	12100	Automobiles, motorcycles.	551	0.2	19	3 306	16.7
12200	Trucks, truck tractors, truck trailers.	2 292	0.6	25	6 772	33.8	12200	Trucks, truck tractors, truck trailers.	1 088	0.3	18	4 828	22.5
13100	Automotive glass.	2 429	0.7	55	16 465	14.8	13100	Automotive glass.	4 844	1.5	25	12 612	38.4
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	291 526	80.0	1 265	351 130	83.0	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	251 354	79.2	1 120	288 040	87.2
13300	Used automotive parts, equipment. . .	9 354	2.6	107	21 501	44.0	13300	Used automotive parts, equipment. . .	12 586	4.0	120	27 554	45.6
13400	Garage tools and shop equipment . . .	1 224	3.1	413	121 260	9.3	13400	Garage tools and shop equipment . . .	8 577	2.7	378	100 506	8.5
14100	Tires and tubes	8 610	2.4	188	85 796	10.0	14100	Tires and tubes	8 086	2.5	173	73 140	11.1
28100	Paints, varnishes, lacquers, enamels. .	1 057	0.3	36	39 540	2.7	28100	Paints, varnishes, lacquers, enamels. .	787	0.3	30	24 524	3.2
64110	Electrical appliances, radio and television sets.	5 482	1.5	37	47 848	11.5	64110	Electrical appliances, radio and television sets.	5 494	1.7	23	37 177	14.8
64120	Room air conditioners, under 2 hp . .	1 098	0.3	6	30 914	3.6	64120	Room air conditioners, under 2 hp . .	609	0.2	12	19 864	3.1
72210	Hardware.	5 449	1.5	16	35 694	15.3	72210	Hardware.	4 510	1.4	13	33 098	14.0
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	344	0.1	47	20 297	1.7	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	460	0.1	40	11 507	4.0
82320	General purpose industrial machinery and equipment.	815	0.2	14	7 345	11.1	82320	General purpose industrial machinery and equipment.	793	0.3	14	4 443	17.8
82410	Abrasives, abrasive materials	845	0.2	105	32 233	2.6	82410	Abrasives, abrasive materials	632	0.2	94	28 066	2.3
82491	Other industrial equipment, supplies. .	764	0.2	15	6 521	11.7	82491	Other industrial equipment, supplies. .	286	0.1	8	2 985	9.6
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	337	0.1	18	5 563	6.1	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	1 084	0.3	41	20 728	5.2
83520	Garden machinery, equipment, supplies .	282	0.1	4	2 016	14.0	99130	Sporting, athletic goods, bicycles. . .	3 672	1.2	14	32 808	11.2
88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	632	0.2	8	4 915	12.9	99140	Toys, games, fireworks, children's vehicles	2 717	0.9	6	31 564	8.6
99130	Sporting, athletic goods, bicycles. . .	4 968	1.4	14	34 098	14.6		Commodities, n.e.c.	3 709	1.2	(NA)	(NA)	(NA)
99140	Toys, games, fireworks, children's vehicles	3 251	0.9	10	31 599	10.3	99900	Labor, service, and rental receipts from customers	5 284	1.7	247	78 954	6.7
99522	Oils, greases, other petroleum products	730	0.2	8	4 037	18.1		Mountain Division					
99900	Commodities, n.e.c.	5 252	1.4	(NA)	(NA)	(NA)		All establishments. . . . (number)..853					
	Labor, service, and rental receipts from customers	7 805	2.1	344	105 162	7.4		Sales not reported by commodity line (\$1,000) 58,204					
	East South Central Division							Sales reported by commodity line. . . .	144 457	100.0	540	(X)	(X)
	All establishments. . . (number)..1,123												
	Sales not reported by commodity line (\$1,000)..65,708												
	Sales reported by commodity line. . . .	183 079	100.0	702	(X)	(X)	12200	Trucks, truck tractors, truck trailers.	690	0.5	10	2 778	25.0
12100	Automobiles, motorcycles.	119	0.1	14	2 837	4.2	13100	Automotive glass.	1 971	1.4	52	14 123	14.0
12200	Trucks, truck tractors, truck trailers.	1 549	0.8	11	4 263	36.3	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	117 991	81.6	506	139 566	85.0
13100	Automotive glass.	546	0.3	31	5 228	10.4	13300	Used automotive parts, equipment. . .	2 142	1.5	44	6 138	35.0
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	140 393	76.7	651	174 726	80.3	13400	Garage tools and shop equipment . . .	4 399	3.0	197	50 271	8.8
13300	Used automotive parts, equipment. . .	4 923	2.7	71	9 724	50.6	14100	Tires and tubes	3 029	2.1	84	28 709	10.6
13400	Garage tools and shop equipment . . .	5 326	2.9	216	59 677	8.9	28100	Paints, varnishes, lacquers, enamels. .	214	0.1	19	6 219	3.4
14100	Tires and tubes	6 420	3.5	99	54 975	12.0	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	553	0.4	5	3 187	17.4
28100	Paints, varnishes, lacquers, enamels. .	667	0.4	10	24 680	2.7	63100	Electrical wiring supplies, construc- tion materials	80	0.1	4	856	9.3
64110	Electrical appliances, radio and television sets.	3 166	1.7	14	27 032	11.7	64110	Electrical appliances, radio and television sets.	3 243	2.3	37	15 332	21.2
64120	Room air conditioners, under 2 hp . .	814	0.4	7	26 442	3.1	72210	Hardware.	822	0.6	16	6 757	12.2
72210	Hardware.	3 879	2.1	4	22 997	16.9	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	166	0.1	10	5 513	3.0
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	102	0.1	17	4 691	2.2	82210	Construction, mining, excavating machinery and equipment.	143	0.1	3	827	17.3
82320	General purpose industrial machinery and equipment.	338	0.2	5	1 839	18.4	82320	General purpose industrial machinery and equipment.	799	0.6	27	11 030	7.2
82410	Abrasives, abrasive materials	153	0.1	30	7 531	2.0	82410	Abrasives, abrasive materials	301	0.2	46	15 483	1.9
82491	Other industrial equipment, supplies. .	187	0.1	8	1 606	11.6	82491	Other industrial equipment, supplies. .	519	0.4	18	5 870	8.8
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	331	0.2	13	4 222	7.8	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	430	0.3	9	3 486	12.3
							99130	Sporting, athletic goods, bicycles. . .	419	0.3	13	5 981	7.0
							99140	Toys, games, fireworks, children's vehicles	254	0.2	4	3 730	6.8
							99522	Oils, greases, other petroleum products	361	0.2	9	2 292	15.8
								Commodities, n.e.c.	3 366	2.3	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	2 565	1.8	108	33 743	7.6

Standard Notes: . . . Represents zero. (N) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	AUTOMOTIVE EQUIPMENT WHOLESALERS—Con. Pacific Division All establishments. . . (number)..2,155 Sales not reported by commodity line (\$1,000)..141,406 Sales reported by commodity line. . . .	433 090	100.0	1 434	(X)	(X)		TIRE, TUBE WHOLESALERS—Con. East North Central Division All establishments. . . . (number)..287 Sales not reported by commodity line (\$1,000)..21,971 Sales reported by commodity line. . . .	70 846	100.0	169	(X)	(X)
12100	Automobiles, motorcycles.	751	0.2	20	4 588	16.4	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	6 202	8.8	76	34 397	18.0
12200	Trucks, truck tractors, truck trailers. .	2 190	0.5	19	17 940	12.2	13300	Used automotive parts, equipment. . . .	107	0.2	4	1 623	6.6
13100	Automotive glass.	4 374	1.0	28	7 338	59.6	13400	Garage tools and shop equipment.	139	0.2	7	4 337	3.2
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	353 042	81.6	1 286	401 718	87.8	14100	Tires and tubes.	58 640	82.8	167	70 121	83.6
13300	Used automotive parts, equipment. . . .	20 341	4.7	188	43 393	46.8	64110	Electrical appliances, radio and television sets.	1 168	1.6	16	12 137	9.6
13400	Garage tools and shop equipment.	12 699	3.0	368	95 183	13.3	64120	Room air conditioners, under 2 hp. . . .	42	0.1	3	4 302	1.0
14100	Tires and tubes.	8 612	2.0	123	52 879	16.3	99130	Sporting, athletic goods, bicycles. . . .	244	0.3	8	4 548	5.4
28100	Paints, varnishes, lacquers, enamels. . .	714	0.2	35	20 314	3.5	99140	Toys, games, fireworks, children's vehicles.	65	0.1	5	1 794	3.6
64110	Electrical appliances, radio and television sets.	4 902	1.1	12	27 286	18.0	99521	Gasoline, kerosene, distillate and residual fuel oils.	155	0.2	4	2 113	7.3
64120	Room air conditioners, under 2 hp. . . .	421	0.1	5	18 652	2.3	99522	Oils, greases, other petroleum products Commodities, n.e.c.	125	0.2	5	2 642	4.7
72210	Hardware.	2 281	0.5	14	15 583	14.6	99900	Labor, service, and rental receipts from customers.	2 869	4.0	(NA)	(NA)	(NA)
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	246	0.1	26	8 998	3.0		West North Central Division All establishments. . . . (number)..169 Sales not reported by commodity line. (\$1,000)..19,574 Sales reported by commodity line. . . .	1 090	1.5	45	16 928	6.4
82320	General purpose industrial machinery and equipment.	496	0.1	11	4 948	10.0							
82410	Abrasives, abrasive materials.	397	0.1	54	14 295	2.8							
82491	Other industrial equipment, supplies. . .	509	0.1	14	4 197	12.1							
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	463	0.1	12	3 850	12.0							
99130	Sporting, athletic goods, bicycles. . . .	2 271	0.5	8	19 197	11.8	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	4 201	9.2	36	28 153	14.9
99900	Commodities, n.e.c.	10 089	2.3	(NA)	(NA)	(NA)	13400	Garage tools and shop equipment.	199	0.4	8	3 987	5.0
	Labor, service, and rental receipts from customers.	8 292	1.9	417	111 916	7.4	14100	Tires and tubes.	31 767	69.6	89	45 310	70.0
	TIRE, TUBE WHOLESALERS (SIC 5014)						64110	Electrical appliances, radio and television sets.	911	2.0	13	18 387	5.0
	New England Division						72210	Hardware.	1 162	2.5	4	10 965	10.6
	All establishments. . . (number)..110 Sales not reported by commodity line (\$1,000)..7,745 Sales reported by commodity line. . . .	33 872	100.0	72	(X)	(X)	99130	Sporting, athletic goods, bicycles. . . .	1 056	2.3	6	13 110	8.1
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	1 701	5.0	29	17 754	9.6	99140	Toys, games, fireworks, children's vehicles.	1 061	2.3	4	11 352	9.3
14100	Tires and tubes.	28 382	83.8	71	32 657	86.9	99521	Gasoline, kerosene, distillate and residual fuel oils.	165	0.4	3	697	23.7
64110	Electrical appliances, radio and television sets.	457	1.3	10	5 091	9.0	99522	Commodities, n.e.c.	4 454	9.5	(NA)	(NA)	(NA)
99130	Sporting, athletic goods, bicycles. . . .	70	0.2	7	3 649	1.9	99900	Labor, service, and rental receipts from customers.	799	1.7	30	13 133	6.1
99140	Toys, games, fireworks, children's vehicles.	75	0.2	5	2 669	2.8		South Atlantic Division All establishments. . . . (number)..261 Sales not reported by commodity line (\$1,000)..22,820 Sales reported by commodity line. . . .	58 349	100.0	139	(X)	(X)
99900	Commodities, n.e.c.	2 858	8.4	(NA)	(NA)	(NA)	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	3 085	5.3	39	19 952	15.5
	Labor, service, and rental receipts from customers.	329	1.0	16	9 913	3.3	14100	Tires and tubes.	49 129	84.2	138	57 395	85.6
	Middle Atlantic Division						64110	Electrical appliances, radio and television sets.	1 097	1.9	10	14 057	7.8
	All establishments. . . (number)..361 Sales not reported by commodity line (\$1,000)..45,141 Sales reported by commodity line. . . .	136 784	100.0	223	(X)	(X)	82440	Mechanical rubber goods.	752	1.3	4	2 557	29.4
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	17 320	12.7	86	71 990	24.1	99130	Sporting, athletic goods, bicycles. . . .	235	0.4	8	6 739	3.5
13400	Garage tools and shop equipment.	97	0.1	4	1 519	6.4	99140	Toys, games, fireworks, children's vehicles.	114	0.2	6	6 119	1.9
14100	Tires and tubes.	111 420	81.5	223	136 784	81.5	99521	Gasoline, kerosene, distillate and residual fuel oils.	81	0.1	3	725	11.2
64110	Electrical appliances, radio and television sets.	986	0.7	16	10 206	9.7	99522	Commodities, n.e.c.	2 093	3.6	(NA)	(NA)	(NA)
99130	Sporting, athletic goods, bicycles. . . .	80	0.1	11	6 719	1.2	99900	Labor, service, and rental receipts from customers.	1 763	3.0	40	20 941	8.4
99521	Gasoline, kerosene, distillate and residual fuel oils.	428	0.3	5	2 528	16.9		East South Central Division All establishments. . . . (number)..86 Sales not reported by commodity line (\$1,000)..7,570 Sales reported by commodity line. . . .	18 668	100.0	44	(X)	(X)
99522	Oils, greases, other petroleum products Commodities, n.e.c.	72	0.1	5	1 818	4.0							
99900	Labor, service, and rental receipts from customers.	4 304	3.1	(NA)	(NA)	(NA)	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	1 002	5.4	10	4 992	20.0
		2 077	1.5	57	28 927	7.2	14100	Tires and tubes.	15 138	81.0	42	18 255	82.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS.
BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(5)	(\$1,000) (1)	(2)	(3)		($1,000) (4)	(5)
	TIRE, TUBE WHOLESALERS—Con. East South Central Division—Con.							DRUGS, DRUG PROPRIETARIES, DRUGGIST SUNDRIES WHOLESALERS—Con. New England Division—Con.					
64110	Electrical appliances, radio and television sets.	458	2.5	4	4 323	10.6	22300	Toilet soaps.	98	0.1	10	29 321	0.3
99900	Commodities, n.e.c.	1 198	6.4	(NA)	(NA)	(NA)	45100	Confectionery	763	0.7	9	32 126	2.4
	Labor, service, and rental receipts from customers	872	4.7	9	5 280	16.5	64110	Electrical appliances, radio and television sets.	63	0.1	6	23 269	0.3
	West South Central Division						86300	School equipment, supplies.	378	0.3	7	14 036	2.7
	All establishments. . . . (number)..137						86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	648	0.6	8	38 549	1.7
	Sales not reported by commodity line (\$1,000)..11,093						96311	Coarse paper (wrapping, bags, cartons, etc.)	196	0.2	4	21 101	0.9
	Sales reported by commodity line. . . .	27 654	100.0	75	(X)	(X)	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	862	0.8	16	59 213	1.5
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 800	6.5	25	12 891	14.0	96411	Fountain pens, mechanical pencils . . .	220	0.2	12	47 499	0.5
14100	Tires and tubes	22 270	80.5	75	26 128	85.2	99120	Photographic goods.	1 387	1.2	17	76 034	1.8
64110	Electrical appliances, radio and television sets.	118	0.4	9	2 642	4.5	99140	Toys, games, fireworks, children's vehicles	769	0.7	10	18 592	4.1
64120	Room air conditioners, under 2 hp. . .	14	0.1	4	1 098	1.3		Commodities, n.e.c.	7 228	6.3	(NA)	(NA)	(NA)
99521	Gasoline, kerosene, distillate and residual fuel oils	305	1.1	4	2 052	14.9		Middle Atlantic Division					
99900	Commodities, n.e.c.	2 465	8.9	(NA)	(NA)	(NA)		All establishments. . . . (number)..908					
	Labor, service, and rental receipts from customers	682	2.5	12	5 803	11.8		Sales not reported by commodity line (\$1,000)..180,973					
	Mountain Division							Sales reported by commodity line. . . .	552 513	100.0	643	(X)	(X)
	All establishments. . . . (number)..78						22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	248 395	45.0	309	383 074	64.8
	Sales not reported by commodity line (\$1,000)..5,983						22200	Proprietary products, toiletries, druggist sundries.	276 698	50.1	449	459 199	60.3
	Sales reported by commodity line. . . .	20 376	100.0	46	(X)	(X)		Proprietaries	64 569		143	237 568	27.2
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	2 291	11.2	23	11 682	19.6		Toiletries, cosmetics	101 801		221	301 581	33.8
13400	Garage tools and shop equipment	44	0.2	3	1 165	3.8		Druggist sundries	39 045		125	218 760	17.8
14100	Tires and tubes	15 357	75.3	45	20 127	76.3	22300	Not reported in detail.	71 283		134	123 179	57.9
64110	Electrical appliances, radio and television sets.	235	1.2	5	4 264	5.5	29110	Toilet soaps.	1 337	0.2	34	76 072	1.8
99130	Sporting, athletic goods, bicycles. . .	218	1.1	5	4 532	4.8		Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	1 506	0.3	9	10 610	14.2
	Commodities, n.e.c.	1 478	7.3	(NA)	(NA)	(NA)	45100	Confectionery	774	0.1	16	35 794	2.2
99900	Labor, service, and rental receipts from customers	753	3.7	12	5 597	13.5	49300	Canned, bottled foods	904	0.2	3	3 854	23.5
	Pacific Division						49410	Coffee (green, roasted)	607	0.1	3	2 588	23.5
	All establishments. . . . (number)..260						49800	Sugar (refined)	295	0.1	4	3 988	7.4
	Sales not reported by commodity line (\$1,000)..26,934						49920	Dried fruits.	333	0.1	3	3 854	8.6
	Sales reported by commodity line. . . .	71 743	100.0	161	(X)	(X)	49930	Groceries, except as specified.	457	0.1	4	3 935	11.6
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	8 616	12.0	66	43 290	19.9	64110	Electrical appliances, radio and television sets.	529	0.1	9	55 381	1.0
13400	Garage tools and shop equipment	134	0.2	8	2 749	4.9	72210	Hardware.	521	0.1	3	3 279	15.9
14100	Tires and tubes	57 240	79.8	159	71 565	80.0	86300	School equipment, supplies.	540	0.1	16	23 828	2.3
64110	Electrical appliances, radio and television sets.	225	0.3	9	7 048	3.2	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	1 186	0.2	21	17 613	6.7
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	58	0.1	4	7 997	0.7	94110	Cigarettes, cigars, tobacco	633	0.1	9	9 472	6.7
99522	Oils, greases, other petroleum products	89	0.1	4	914	9.7	96311	Coarse paper (wrapping, bags, cartons, etc.)	468	0.1	12	56 038	0.8
	Commodities, n.e.c.	4 458	6.2	(NA)	(NA)	(NA)	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	2 183	0.4	33	100 620	2.2
99900	Labor, service, and rental receipts from customers	923	1.3	40	18 238	5.1	96411	Fountain pens, mechanical pencils . . .	420	0.1	33	81 492	0.5
	DRUGS, DRUG PROPRIETARIES, DRUGGIST SUNDRIES WHOLESALERS (SIC 5022)						99120	Photographic goods.	2 184	0.4	32	136 775	1.6
	New England Division						99140	Toys, games, fireworks, children's vehicles	932	0.2	31	47 332	2.0
	All establishments. . . . (number)..139							Commodities, n.e.c.	11 611	2.1	(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000)..29,380							East North Central Division					
	Sales reported by commodity line. . . .	112 495	100.0	90	(X)	(X)		All establishments. . . . (number)..527					
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	46 960	41.7	51	85 443	55.0		Sales not reported by commodity line (\$1,000)..(NA)					
22200	Proprietary products, toiletries, druggist sundries.	52 923	47.0	63	106 600	49.6		Sales reported by commodity line. . . .	428 706	100.0	351	(X)	(X)
	Proprietaries	21 209		31	78 120	27.1	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	180 605	42.1	191	333 695	54.1
	Toiletries, cosmetics	14 102		41	86 855	16.2	22200	Proprietary products, toiletries, druggist sundries.	199 861	46.6	239	383 946	52.1
	Druggist sundries	4 390		25	68 432	6.4		Proprietaries	61 425		100	273 371	22.5
	Not reported in detail.	13 222		17	22 400	59.0		Toiletries, cosmetics	60 688		126	304 166	20.0
								Druggist sundries	41 078		89	253 445	16.2
							22300	Not reported in detail.	36 670		88	70 497	52.0
							29110	Toilet soaps.	960	0.2	37	152 459	0.6
								Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	355	0.1	10	52 448	0.7
							32300	Notions (thread, buttons, etc.)	506	0.1	20	10 967	4.6

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	DRUGS, DRUG PROPRIETARIES, DRUGGIST SUNDRIES WHOLESALERS—Con.							DRUGS, DRUG PROPRIETARIES, DRUGGIST SUNDRIES WHOLESALERS—Con.					
	East North Central Division—Con.							South Atlantic Division—Con.					
32900	Knit fabrics, yarns, other dry goods. . .	339	0.1	4	4 538	7.5	22300	Toilet soaps.	192	0.1	22	67 188	0.3
45100	Confectionery	1 692	0.4	25	106 835	1.6	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	1 699	0.7	6	21 057	8.1
49940	Miscellaneous food products	495	0.1	5	7 766	6.4	32200	Yard goods.	257	0.1	3	915	28.1
64110	Electrical appliances, radio and television sets.	260	0.1	14	43 271	0.6	32300	Notions (thread, buttons, etc.)	486	0.2	33	8 367	5.8
86300	School equipment, supplies.	2 386	0.6	67	153 652	1.6	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	157	0.1	11	2 431	6.5
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	3 612	0.8	28	90 583	4.0	45100	Confectionery	1 216	0.5	39	76 373	1.6
94110	Cigarettes, cigars, tobacco	3 935	0.9	12	33 652	11.7	49300	Canned, bottled foods	866	0.3	5	15 123	5.7
95201	Spirits (including neutral spirits and ethyl alcohol used in blending)	1 561	0.4	3	28 947	5.4	49410	Coffee (green, roasted)	1 006	0.4	5	14 308	7.0
96311	Coarse paper (wrapping, bags, cartons, etc.)	569	0.1	17	63 011	0.9	49930	Groceries, except as specified.	159	0.1	5	1 399	11.4
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	4 311	1.0	54	177 436	2.4	49940	Miscellaneous food products	481	0.2	7	12 352	3.9
96411	Fountain pens, mechanical pencils . . .	772	0.2	56	190 545	0.4	64110	Electrical appliances, radio and television sets.	395	0.2	19	65 972	0.6
96412	Office supplies, business stationery, artists' materials	391	0.1	10	17 383	2.2	72210	Hardware	338	0.1	7	14 451	2.3
97290	Kitchen utensils, tools, misc. homewares	267	0.1	6	4 776	5.6	82133	Store, restaurant fixtures and equipment, n.e.c.	128	0.1	3	10 100	1.3
99120	Photographic goods.	3 562	0.8	45	187 949	1.9	86300	School equipment, supplies.	730	0.3	49	93 282	0.8
99140	Toys, games, fireworks, children's vehicles	1 997	0.5	44	84 428	2.4	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	478	0.2	9	16 649	2.9
99850	Musical instruments, phonograph records, sheet music	4 171	1.0	7	19 499	21.4	94110	Cigarettes, cigars, tobacco	408	0.2	15	4 662	8.8
	Commodities, n.e.c.	16 099	3.8	(NA)	(NA)	(NA)	96311	Coarse paper (wrapping, bags, cartons, etc.)	310	0.1	21	30 710	1.0
	West North Central Division						96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 703	0.7	46	113 624	1.5
	All establishments. . . . (number)..240						96411	Fountain pens, mechanical pencils . . .	403	0.2	38	101 851	0.4
	Sales not reported by commodity line (\$1,000)..(NA)						96412	Office supplies, business stationery, artists' materials	868	0.4	7	18 485	4.7
	Sales reported by commodity line. . . .	186 718	100.0	157	(X)	(X)	97290	Kitchen utensils, tools, misc. homewares	5 036	2.0	8	18 422	27.3
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	80 092	42.9	92	145 236	55.1	99120	Photographic goods.	3 158	1.3	37	126 648	2.5
22200	Proprietary products, toiletries, druggist sundries.	83 076	44.5	101	168 140	49.4	99140	Toys, games, fireworks, children's vehicles	614	0.2	37	61 244	1.0
	Proprietary products	22 982		39	117 267	19.6	99322	Agricultural chemicals (exc. fertilizer)	1 081	0.4	11	18 023	6.0
	Toiletries, cosmetics	23 793		56	130 868	18.2	99620	Greeting cards.	129	0.1	7	16 337	0.8
	Druggist sundries	16 650		41	103 371	16.1		Commodities, n.e.c.	3 749	1.5	(NA)	(NA)	(NA)
	Not reported in detail.	19 651		36	28 451	69.1		East South Central Division					
22300	Toilet soaps.	98	0.1	12	43 951	0.2		All establishments. . . . (number)..132					
32300	Notions (thread, buttons, etc.)	467	0.3	11	7 032	6.6		Sales not reported by commodity line (\$1,000)..15,543					
45100	Confectionery	715	0.4	20	76 515	0.9		Sales reported by commodity line. . . .	108 531	100.0	92	(X)	(X)
64110	Electrical appliances, radio and television sets.	565	0.3	13	58 450	1.0	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	51 873	47.8	49	92 735	55.9
72210	Hardware	224	0.1	4	2 388	9.4	22200	Proprietary products, toiletries, druggist sundries.	48 640	44.8	71	100 442	48.4
86300	School equipment, supplies.	1 285	0.7	40	71 635	1.8		Proprietary products	18 164		28	75 926	23.9
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	517	0.3	8	35 851	1.4		Toiletries, cosmetics	9 918		35	79 385	12.5
94110	Cigarettes, cigars, tobacco	1 121	0.6	4	16 022	7.0		Druggist sundries	9 830		28	69 573	14.1
96311	Coarse paper (wrapping, bags, cartons, etc.)	119	0.1	7	7 657	1.6		Not reported in detail.	10 728		29	19 664	54.6
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 277	0.7	23	86 361	1.5	22300	Toilet soaps.	591	0.5	14	36 757	1.6
96411	Fountain pens, mechanical pencils . . .	401	0.2	29	73 343	0.5	29130	Laundry soaps, chips, powders, detergents	79	0.1	3	1 226	6.4
97290	Kitchen utensils, tools, misc. homewares	253	0.1	5	3 363	7.5	32300	Notions (thread, buttons, etc.)	284	0.3	18	6 405	4.4
99120	Photographic goods.	2 605	1.4	32	101 608	2.6	45100	Confectionery	338	0.3	14	32 353	1.0
99140	Toys, games, fireworks, children's vehicles	1 054	0.6	23	56 466	1.9	49930	Groceries, except as specified.	133	0.1	4	1 350	9.9
99322	Agricultural chemicals (exc. fertilizer)	257	0.1	12	63 154	0.4	49940	Miscellaneous food products	188	0.2	4	8 551	2.2
99810	Advertising novelties and specialties .	268	0.1	3	4 992	5.4	64110	Electrical appliances, radio and television sets.	156	0.1	15	35 724	0.4
	Commodities, n.e.c.	12 324	6.6	(NA)	(NA)	(NA)	72210	Hardware	275	0.3	10	2 582	10.7
	South Atlantic Division						86300	School equipment, supplies.	511	0.5	25	59 665	0.9
	All establishments. . . . (number)..339						86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	352	0.3	7	25 551	1.4
	Sales not reported by commodity line (\$1,000)..87,876						87200	Janitors' supplies.	168	0.2	5	2 532	6.6
	Sales reported by commodity line. . . .	247 594	100.0	210	(X)	(X)	94110	Cigarettes, cigars, tobacco	169	0.2	3	1 771	9.5
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	102 847	41.5	118	189 942	54.1	96311	Coarse paper (wrapping, bags, cartons, etc.)	291	0.3	11	18 712	1.6
22200	Proprietary products, toiletries, druggist sundries.	118 700	47.9	154	236 757	50.1	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	399	0.4	23	44 096	0.9
	Proprietary products	41 618		75	172 761	24.1	96411	Fountain pens, mechanical pencils . . .	338	0.3	25	60 010	0.6
	Toiletries, cosmetics	24 992		85	177 709	14.1	96420	Social stationery	215	0.2	12	34 246	0.6
	Druggist sundries	15 291		54	133 219	11.5	99120	Photographic goods.	1 464	1.3	20	67 378	2.2
	Not reported in detail.	36 799		61	58 483	62.9	99140	Toys, games, fireworks, children's vehicles	390	0.4	21	41 607	0.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line*	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	DRUGS, DRUG PROPRIETARIES DRUGGIST SUNDRIES WHOLESALERS—Con. East South Central Division—Con.							DRUGS, DRUG PROPRIETARIES DRUGGIST SUNDRIES WHOLESALERS—Con. Mountain Division—Con.					
99810	Advertising novelties and specialties . Commodities, n.e.c.	56 1 621	0.1 1.5	3 (NA)	4 755 (NA)	1.2 (NA)	96411 97290	Fountain pens, mechanical pencils . . . Kitchen utensils, tools, misc. homewares	162 1 094	0.2 1.3	11 4	29 313 3 994	0.6 27.4
	West South Central Division All establishments. . . . (number)..289 Sales not reported by commodity line (\$1,000)..48,841 Sales reported by commodity line. . . .						99120 99140 99322	Photographic goods. Toys, games, fireworks, children's vehicles Agricultural chemicals (exc. fertilizer) Commodities, n.e.c.	1 652 440 57 2 084	2.0 0.5 0.1 2.5	13 12 5 (NA)	38 820 37 215 11 342 (NA)	4.3 1.2 0.5 (NA)
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	94 429	43.3	99	172 195	54.8		Pacific Division All establishments. . . . (number)..385 Sales not reported by commodity line (\$1,000)..111,748 Sales reported by commodity line. . . .					
22200	Proprietary products, toiletries, druggist sundries. Proprietaries Toiletries, cosmetics Druggist sundries Not reported in detail.	105 711 33 927 24 857 20 904 26 023	48.5	142 67 85 76 43	211 004 146 436 155 631 152 210 45 491	50.1 23.2 16.0 13.7 57.2	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	118 909	42.3	135	207 924	57.2
22300	Toilet soaps.	526	0.2	34	93 469	0.6	22200	Proprietary products, toiletries, druggist sundries. Proprietaries Toiletries, cosmetics Druggist sundries Not reported in detail.	129 462 37 449 27 047 23 162 41 804	46.0	142 43 68 48 59	240 676 148 643 165 556 151 921 66 839	53.8 25.2 16.3 15.2 62.5
32300	Notions (thread, buttons, etc.)	385	0.2	31	23 561	1.6		Toilet soaps.	321	0.1	13	53 328	0.6
32900	Knit fabrics, yarns, other dry goods. .	138	0.1	5	1 705	8.1	29130	Laundry soaps, chips, powders, detergents	147	0.1	5	5 855	2.5
45100	Confectionery	695	0.3	17	37 184	1.9	32300	Notions (thread, buttons, etc.)	976	0.3	21	28 603	3.4
49940	Miscellaneous food products	226	0.1	8	5 210	4.3	45100	Confectionery	606	0.2	10	36 577	1.7
64110	Electrical appliances, radio and television sets.	1 522	0.7	36	109 598	1.4	49940	Miscellaneous food products	721	0.3	9	33 935	2.1
72210	Hardware	939	0.4	18	12 989	7.2	64110	Electrical appliances, radio and television sets.	1 119	0.4	17	65 861	1.7
86300	School equipment, supplies.	1 990	0.9	63	73 777	2.7	72210	Hardware	2 412	0.9	16	20 769	11.6
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	187	0.1	9	34 790	0.5	82133	Store, restaurant fixtures and equipment, n.e.c.	623	0.2	5	20 434	3.0
94110	Cigarettes, cigars, tobacco	266	0.1	5	5 871	4.5	86300	School equipment, supplies.	1 473	0.5	37	84 678	1.7
96311	Coarse paper (wrapping, bags, cartons, etc.)	221	0.1	12	12 367	1.8	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	417	0.1	11	26 453	1.6
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 300	0.6	47	114 504	1.1	94110	Cigarettes, cigars, tobacco	2 125	0.8	3	8 420	25.2
96411	Fountain pens, mechanical pencils . . .	644	0.3	53	96 575	0.7	96210	Fine and writing papers	201	0.1	8	35 913	0.6
96412	Office supplies, business stationery, artists' materials	431	0.2	5	15 396	2.8	96311	Coarse paper (wrapping, bags, cartons, etc.)	1 051	0.4	6	25 832	4.1
96420	Social stationery	192	0.1	17	53 151	0.4	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 004	0.4	18	68 576	1.5
97290	Kitchen utensils, tools, misc. homewares	1 403	0.6	9	11 182	12.5	96411	Fountain pens, mechanical pencils . . .	760	0.3	33	83 289	0.9
99120	Photographic goods.	2 073	1.0	45	124 530	1.7	96412	Office supplies, business stationery, artists' materials	518	0.2	8	24 949	2.1
99130	Sporting, athletic goods, bicycles. . .	259	0.1	6	11 431	2.3	96420	Social stationery	411	0.1	15	46 018	0.9
99140	Toys, games, fireworks, children's vehicles	1 269	0.6	43	81 386	1.6	97290	Kitchen utensils, tools, misc. homewares	6 579	2.3	8	20 070	32.8
99322	Agricultural chemicals (exc. fertilizer) Commodities, n.e.c.	194 3 057	0.1 1.4	13 (NA)	30 904 (NA)	0.6 (NA)	99120	Photographic goods.	2 807	1.0	31	94 357	3.0
	Mountain Division All establishments. . . . (number)..83 Sales not reported by commodity line (\$1,000)..7,778 Sales reported by commodity line. . . .						99140	Toys, games, fireworks, children's vehicles	1 994	0.7	33	97 675	2.0
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	45 709	54.0	38	74 168	61.6	99850	Musical instruments, phonograph records, sheet music	586	0.2	4	9 249	6.3
22200	Proprietary products, toiletries, druggist sundries. Proprietaries Toiletries, cosmetics Druggist sundries Not reported in detail.	30 513 9 191 8 685 6 869 5 768	36.1	39 16 24 16 (NA)	71 792 55 274 55 560 41 996 (NA)	42.5 16.6 15.6 16.4 (NA)		Commodities, n.e.c.	5 926	2.1	(NA)	(NA)	(NA)
22300	Toilet soaps.	75	0.1	6	14 531	0.5		PAINT, VARNISH WHOLESALERS (SIC 5028)					
32300	Notions (thread, buttons, etc.)	96	0.1	6	3 268	2.9		New England Division					
45100	Confectionery	460	0.5	7	29 369	1.6		All establishments. . . . (number)..74 Sales not reported by commodity line (\$1,000)..3,705 Sales reported by commodity line. . . .	16 902	100.0	50	(X)	(X)
64110	Electrical appliances, radio and television sets.	135	0.2	4	23 542	0.6	28100	Paints, varnishes, lacquers, enamels. .	13 833	81.8	50	16 902	81.8
72210	Hardware	386	0.5	3	2 324	16.6	64110	Electrical appliances, radio and television sets.	93	0.6	3	1 365	6.8
86300	School equipment, supplies.	707	0.8	14	30 602	2.3	72210	Hardware	729	4.3	6	2 719	26.8
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	121	0.1	3	5 788	2.1	87200	Janitors' supplies.	42	0.2	3	549	7.7
96311	Coarse paper (wrapping, bags, cartons, etc.)	142	0.2	3	6 002	2.4	97290	Kitchen utensils, tools, misc. homewares	59	0.3	4	1 871	3.2
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	743	0.9	10	34 050	2.2	98230	Glass (flat, brick, etc.)	209	1.2	3	1 823	11.5
							99880	Wallpaper	774	4.6	14	5 376	14.4
								Commodities, n.e.c.	1 163	6.9	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	PAINT, VARNISH WHOLESALERS—Con. Middle Atlantic Division All establishments. . . . (number)..314 Sales not reported by commodity line (\$1,000)..19,796 Sales reported by commodity line.	63 909	100.0	214	(X)	(X)		PAINT, VARNISH WHOLESALERS—Con. Pacific Division—Con. 29110 Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . 72210 Hardware 82410 Abrasives, abrasive materials	87 288 89	0.3 1.0 0.3	5 3 6	725 974 941	12.0 29.6 9.5
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	141	0.2	6	1 526	9.2	98230	Glass (flat, brick, etc.)	1 423	5.0	3	3 600	39.5
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	127	0.2	3	409	31.1	98293	Other building materials.	97	0.4	3	1 001	9.7
							99880	Wallpaper	264	1.0	13	5 225	5.1
28100	Paints, varnishes, lacquers, enamels. .	55 529	86.9	214	63 909	86.9	99900	Commodities, n.e.c.	2 805	9.9	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	41	0.1	4	530	7.7
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	222	0.3	9	1 975	11.2		OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS (SIC 5029) New England Division (Not analyzed by commodity line)					
72210	Hardware	1 440	2.3	18	7 917	18.2		Middle Atlantic Division All establishments. . . . (number)..888 Sales not reported by commodity line (\$1,000)..159,751 Sales reported by commodity line.	439 890	100.0	529	(X)	(X)
83520	Garden machinery, equipment, supplies .	150	0.2	3	3 071	4.9	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	322	0.1	3	3 671	8.8
87200	Janitors' supplies.	144	0.2	3	1 277	11.3	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	769	0.2	15	6 273	12.3
96412	Office supplies, business stationery, artists' materials	99	0.2	5	1 156	8.6	28100	Paints, varnishes, lacquers, enamels. .	27 960	6.4	17	66 261	42.2
98230	Glass (flat, brick, etc.)	815	1.3	9	8 352	9.8	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	364 221	82.8	480	394 642	92.3
99880	Wallpaper	2 001	3.1	51	11 961	16.7	29130	Laundry soaps, chips, powders, detergents	7 446	1.7	51	18 211	40.9
99900	Commodities, n.e.c.	3 113	4.9	(NA)	(NA)	(NA)	49940	Miscellaneous food products	1 888	0.4	4	34 317	5.5
	Labor, service, and rental receipts from customers	128	0.2	7	2 223	5.8	82320	General purpose industrial machinery and equipment.	6 285	1.4	5	22 593	27.8
	East North Central Division (Not analyzed by commodity line)						86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment .	228	0.1	6	5 199	4.4
	West North Central Division All establishments. . . . (number)..92 Sales not reported by commodity line (\$1,000)..5,896 Sales reported by commodity line.	16 210	100.0	62	(X)	(X)	87300	Laundry, dry-cleaning equip., supplies.	693	0.2	10	4 096	16.9
28100	Paints, varnishes, lacquers, enamels. .	11 055	68.2	62	16 210	68.2	99322	Agricultural chemicals (exc. fertilizer) Gasoline, kerosene, distillate and residual fuel oils	1 822	0.4	3	6 789	26.8
72210	Hardware	55	0.3	5	941	5.8	99521	Oils, greases, other petroleum products	548	0.1	3	3 461	15.8
97250	Floor coverings	1 167	7.2	6	5 873	19.9	99522	Other textile products (burlap, asbestos, textiles, felt, etc.). . . .	228	0.1	3	904	25.2
98230	Glass (flat, brick, etc.)	1 723	10.6	11	6 944	24.8	99860	Commodities, n.e.c.	24 613	5.6	(NA)	(NA)	(NA)
99880	Wallpaper	845	5.2	28	11 740	7.2	99900	Labor, service, and rental receipts from customers	656	0.1	19	7 019	9.3
	Commodities, n.e.c.	1 365	8.4	(NA)	(NA)	(NA)		East North Central Division (Not analyzed by commodity line)					
	South Atlantic Division All establishments. . . . (number)..152 Sales not reported by commodity line (\$1,000)..10,153 Sales reported by commodity line.	29 049	100.0	100	(X)	(X)		West North Central Division All establishments. . . . (number)..186 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line.	60 793	100.0	97	(X)	(X)
28100	Paints, varnishes, lacquers, enamels. .	24 781	85.3	100	29 049	85.3	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	44 258	72.8	81	57 944	76.4
72210	Hardware	245	0.8	5	2 101	11.7	29120	Drillers mud.	1 445	2.4	7	3 388	42.7
74400	Plumbing fixtures, equipment, supplies.	322	1.1	4	1 907	16.9	29130	Laundry soaps, chips, powders, detergents	3 781	6.2	23	17 050	22.2
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	74	0.3	3	1 757	4.2	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	55	0.1	3	792	6.9
98230	Glass (flat, brick, etc.)	1 135	3.9	4	2 674	42.4	87200	Janitors' supplies.	154	0.3	7	5 204	3.0
98293	Other building materials.	253	0.9	3	2 794	9.1	87300	Laundry, dry-cleaning equip., supplies.	1 344	2.2	9	10 931	12.3
99880	Wallpaper	121	0.4	9	1 747	6.9	96311	Coarse paper (wrapping, bags, cartons, etc.)	44	0.1	4	540	8.1
	Commodities, n.e.c.	2 089	7.2	(NA)	(NA)	(NA)	99322	Agricultural chemicals (exc. fertilizer)	4 297	7.1	18	25 572	16.8
99900	Labor, service, and rental receipts from customers	29	0.1	4	830	3.5	99900	Commodities, n.e.c.	5 200	8.6	(NA)	(NA)	(NA)
	East South Central Division (Not analyzed by commodity line)							Labor, service, and rental receipts from customers	215	0.4	8	5 165	4.2
	West South Central Division (Not analyzed by commodity line)							South Atlantic Division (Not analyzed by commodity line)					
	Mountain Division (Not analyzed by commodity line)												
	Pacific Division All establishments. . . . (number)..154 Sales not reported by commodity line (\$1,000)..11,391 Sales reported by commodity line.	28 426	100.0	98	(X)	(X)							
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	728	2.6	9	2 216	32.9							
28100	Paints, varnishes, lacquers, enamels. .	22 604	79.5	98	28 426	79.5							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	OTHER CHEMICALS, ALLIED PRODUCTS DISTRIBUTORS—Con.							DRY GOODS, PIECE GOODS, NOTIONS WHOLESALESA—Con.					
	East South Central Division							New England Division—Con.					
	All establishments. . . . (number)..88							32300 Notions (thread, buttons, etc.)	5 741	7.9	28	8 240	69.7
	Sales not reported by commodity							32900 Knit fabrics, yarns, other dry goods. .	1 072	1.5	14	2 211	48.5
	line (\$1,000)..8,390												
	Sales reported by commodity line. . . .	24 985	100.0	48	(X)	(X)		35200 Men's, boys' clothing, furnishings					
								(except shoes and work clothing) . . .	86	0.1	3	484	17.8
29110	Industrial chemicals, acids, gases,							35300 Women's, misses', children's, infants'					
	fats, oils, explosives, naval stores .	22 214	88.9	46	24 487	90.7		clothing, accessories (exc. as spec.) .	273	0.4	3	1 393	19.6
29130	Laundry soaps, chips, powders,							35400 Women's hosiery, underwear.	289	0.4	3	1 631	17.7
	detergents	1 250	5.0	7	2 869	43.6		35700 Work clothing, work gloves.	377	0.5	3	1 890	19.9
87200	Janitors' supplies.	202	0.8	4	994	20.3		72210 Hardware.	64	0.1	3	1 558	4.1
99322	Agricultural chemicals (exc. fertilizer)	38	0.2	4	823	4.6		97240 Household linens, domestics (except					
	Commodities, n.e.c.	1 281	5.1	(NA)	(NA)	(NA)		curtains, draperies)	312	0.4	6	1 636	19.1
	West South Central Division							Commodities, n.e.c.	3 130	4.3	(NA)	(NA)	(NA)
	(Not analyzed by commodity line)							Middle Atlantic Division					
	Mountain Division							All establishments. . . (number)..3,131					
	All establishments. . . . (number)..117							Sales not reported by commodity					
	Sales not reported by commodity							line (\$1,000)..698,314					
	line (\$1,000)..9,734							Sales reported by commodity line. . . .	2 025 470	100.0	2 263	(X)	(X)
	Sales reported by commodity line. . . .	20 198	100.0	44	(X)	(X)		32200 Yard goods.	1 672 742	82.6	1 657	1 772 824	94.4
29110	Industrial chemicals, acids, gases,							Cotton fabrics.	555 291	777	803 865	69.1	
	fats, oils, explosives, naval stores .	13 218	50.5	29	20 655	64.0		Rayon fabrics.	307 060	641	655 887	46.8	
29120	Drillers mud.	5 449	20.8	14	5 518	98.7		Nylon fabrics.	106 070	358	321 901	33.0	
29130	Laundry soaps, chips, powders,							Wool fabrics.	137 966	301	236 822	58.3	
	detergents	553	2.1	4	6 340	8.7		Other yard goods.	178 086	414	400 419	44.5	
	Scientific instruments (except optical,							Not reported in detail.	388 269	(NA)	(NA)	(NA)	(NA)
86600	ophthalmic) and laboratory equipment .	1 786	6.8	4	6 102	29.3	32300	Notions (thread, buttons, etc.)	118 770	5.9	457	131 476	90.3
87200	Janitors' supplies.	155	0.6	5	1 944	8.0	32900	Knit fabrics, yarns, other dry goods. .	140 295	6.9	212	211 727	66.3
87300	Laundry, dry-cleaning equip., supplies.	550	2.1	4	6 355	8.7		Knit fabrics.	53 496	62	69 729	76.7	
99322	Agricultural chemicals (exc. fertilizer)	1 749	6.7	4	5 789	30.2		Yarns (except industrial).	23 246	25	27 889	83.4	
	Commodities, n.e.c.	2 366	9.0	(NA)	(NA)	(NA)		Other dry goods.	18 070	52	24 445	73.9	
99900	Labor, service, and rental receipts							Not reported in detail.	45 483	(NA)	(NA)	(NA)	(NA)
	from customers	372	1.4	3	4 772	7.8	35200	Men's, boys' clothing, furnishings					
	Pacific Division							(except shoes and work clothing) . . .	5 896	0.3	23	45 454	13.0
	All establishments. . . . (number)..285						35300	Women's, misses', children's, infants'					
	Sales not reported by commodity							clothing, accessories (exc. as spec.) .	5 114	0.3	32	21 958	23.3
	line (\$1,000)..42,227						35400	Women's hosiery, underwear.	1 037	0.1	20	10 908	9.5
	Sales reported by commodity line. . . .	114 108	100.0	154	(X)	(X)	64110	Electrical appliances, radio and					
								television sets.	1 156	0.1	7	61 323	1.9
22100	Pharmaceuticals, antibiotics, druggist						82392	Other special industry mach., equipment	10 304	0.5	3	59 184	17.4
28100	chemicals, biologicals	831	0.7	4	4 985	11.9	97240	Household linens, domestics (except					
	Paints, varnishes, lacquers, enamels. .	424	0.4	6	1 836	23.1		curtains, draperies)	5 209	0.3	21	31 357	16.6
29110	Industrial chemicals, acids, gases,						99860	Other textile products (burlap,					
	fats, oils, explosives, naval stores .	83 106	72.9	132	106 483	78.0		asbestos, textiles, felt, etc.)	3 383	0.2	23	16 564	20.4
29120	Drillers mud.	2 659	2.3	15	2 848	93.4	99891	Industrial yarns.	1 409	0.1	9	4 580	30.8
29130	Laundry soaps, chips, powders,							Commodities, n.e.c.	60 155	3.0	(NA)	(NA)	(NA)
	detergents	5 628	4.9	16	26 669	21.1		East North Central Division					
87200	Janitors' supplies.	185	0.2	5	1 292	14.3		All establishments. . . . (number)..248					
87300	Laundry, dry-cleaning equip., supplies.	1 082	0.9	6	20 126	5.4		Sales not reported by commodity					
96311	Coarse paper (wrapping, bags,							line (\$1,000)..35,848					
	cartons, etc.)	2 820	2.5	5	19 193	14.7		Sales reported by commodity line. . . .	105 603	100.0	145	(X)	(X)
99322	Agricultural chemicals (exc. fertilizer)	6 226	5.5	12	37 584	16.6	32200	Yard goods.	36 304	34.4	84	48 336	75.1
	Commodities, n.e.c.	10 664	9.3	(NA)	(NA)	(NA)		Cotton fabrics.	15 358	41	30 419	50.5	
99900	Labor, service, and rental receipts							Rayon fabrics.	3 437	22	19 804	17.4	
	from customers	483	0.4	9	3 023	16.0		Nylon fabrics.	2 181	17	14 125	15.4	
	DRY GOODS, PIECE GOODS, NOTIONS							Wool fabrics.	2 754	20	12 532	22.0	
	WHOLESALESA (SIC 5032)							Other yard goods.	1 586	14	12 859	12.3	
	New England Division							Not reported in detail.	10 988	(NA)	(NA)	(NA)	(NA)
	All establishments. . . . (number)..196						32300	Notions (thread, buttons, etc.)	17 064	16.2	52	30 350	56.2
	Sales not reported by commodity						32900	Knit fabrics, yarns, other dry goods. .	13 300	12.6	17	43 464	30.6
	line (\$1,000)..29,056												
	Sales reported by commodity line. . . .	72 568	100.0	129	(X)	(X)	35200	Men's, boys' clothing, furnishings					
								(except shoes and work clothing) . . .	1 605	1.5	6	16 269	9.9
32200	Yard goods.	61 224	84.4	95	64 801	94.5	35300	Women's, misses', children's, infants'					
	Cotton fabrics.	19 832		39	31 427	63.1		clothing, accessories (exc. as spec.) .	5 269	5.0	11	18 942	27.8
	Rayon fabrics.	6 354		24	18 020	35.3	35400	Women's hosiery, underwear.	849	0.8	4	8 227	10.3
	Nylon fabrics.	1 589		11	13 294	12.0	35700	Work clothing, work gloves.	165	0.2	4	8 227	2.0
	Wool fabrics.	12 617		23	15 103	83.5	64110	Electrical appliances, radio and					
	Other yard goods.	2 977		15	7 205	41.3		television sets.	4 620	4.4	4	30 574	15.1
	Not reported in detail.	17 855		(NA)	(NA)	(NA)	72210	Hardware.	292	0.3	6	35 168	0.8
							86300	School equipment, supplies.	828	0.8	5	29 699	2.8

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dustry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dustry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
	DRY GOODS, PIECE GOODS, NOTIONS WHOLESALE—Con.							DRY GOODS, PIECE GOODS, NOTIONS WHOLESALE—Con.					
	East North Central Division—Con.							Pacific Division—Con.					
97240	Household linens, domestics (except curtains, draperies)	3 350	3.2	10	12 218	27.4	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	1 366	1.4	7	7 185	19.0
97250	Floor coverings	1 058	1.0	5	37 501	2.8	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.) .	1 580	1.7	9	8 899	17.8
97290	Kitchen utensils, tools, misc. homewares	4 276	4.0	5	36 955	11.6	35400	Women's hosiery, underwear	2 215	2.3	8	11 172	19.8
99140	Toys, games, fireworks, children's vehicles	4 326	4.1	5	34 246	12.6	72210	Hardware	394	0.4	5	4 886	8.1
99860	Other textile products (burlap, asbestos, textiles, felt, etc.) . . .	146	0.1	4	1 675	8.7	82420	Industrial leather, leather belting and packing	325	0.3	4	2 762	11.8
	Commodities, n.e.c.	12 151	11.5	(NA)	(NA)	(NA)	82440	Mechanical rubber goods	225	0.2	4	2 762	8.1
	West North Central Division						87200	Janitors' supplies	259	0.3	3	2 082	12.4
	All establishments. . . . (number)..97						97230	Curtains, draperies	1 173	1.2	5	6 535	17.9
	Sales not reported by commodity line (\$1,000)..10,546						97240	Household linens, domestics (except curtains, draperies)	1 406	1.5	6	9 439	14.9
	Sales reported by commodity line. . . .	43 140	100.0	58	(X)	(X)	99140	Toys, games, fireworks, children's vehicles	546	0.6	6	2 489	21.9
22200	Proprietary products, toiletries, druggist sundries.	203	0.5	5	2 778	7.3	99860	Other textile products (burlap, asbestos, textiles, felt, etc.) . . .	674	0.7	5	5 868	11.5
32200	Yard goods.	15 112	35.0	33	35 822	42.2		Commodities, n.e.c.	2 772	2.9	(NA)	(NA)	(NA)
	Cotton fabrics.	4 976		16	15 531	32.0		APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALE (SIC 5035)					
	Rayon fabrics	1 072		11	12 776	8.4		New England Division					
	Nylon fabrics	434		8	7 985	5.4		All establishments. . . . (number)..235					
	Wool fabrics	396		9	10 166	3.9		Sales not reported by commodity line (\$1,000)..29,863					
	Other yard goods.	1 116		9	10 067	11.1		Sales reported by commodity line. . . .	79 204	100.0	147	(X)	(X)
	Not reported in detail.	7 118		(NA)	(NA)	(NA)	32200	Yard goods.	394	0.5	3	1 471	26.8
32300	Notions (thread, buttons, etc.) . . .	6 830	15.8	29	22 970	29.7	32900	Knit fabrics, yarns, other dry goods. .	69	0.1	3	1 507	4.6
32900	Knit fabrics, yarns, other dry goods. .	2 343	5.4	9	13 657	17.2							
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	3 511	8.1	12	20 574	17.1	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	18 422	23.3	74	47 494	38.8
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.) .	2 130	4.9	13	23 416	9.1		Hosiery	2 249	33	18 932	11.9	
35400	Women's hosiery, underwear	1 454	3.4	11	19 823	7.3		Underwear, nightwear.	4 696	31	17 071	27.5	
35700	Work clothing, work gloves.	1 791	4.2	7	16 303	11.0		Suits, coats, trousers, overcoats . .	2 482	15	4 493	55.2	
39100	Shoes, other footwear	366	0.8	4	13 251	2.8		Sportswear.	3 348	34	16 260	20.6	
72210	Hardware.	328	0.8	6	5 287	6.2		Other clothing, furnishings	2 269	19	4 833	46.9	
86300	School equipment, supplies.	350	0.8	6	5 560	6.3		Not reported in detail.	3 378	13	19 153	17.6	
97230	Curtains, draperies	254	0.6	5	7 465	3.4	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.) .	38 434	48.5	70	51 079	75.2
97240	Household linens, domestics (except curtains, draperies)	2 046	4.7	10	20 608	9.9		Dresses, skirts, blouses.	15 102	36	36 260	41.6	
97250	Floor coverings	521	1.2	5	10 078	5.2		Suits, coats (except furs)	3 430	10	20 839	16.5	
97290	Kitchen utensils, tools, misc. homewares	91	0.2	4	5 871	1.5		Children's, infants' wear	4 937	19	25 941	19.0	
99140	Toys, games, fireworks, children's vehicles	952	2.2	8	8 363	11.4		Other apparel, accessories.	6 264	22	25 853	24.2	
99430	Costume jewelry	71	0.2	3	2 608	2.7		Not reported in detail.	8 701	13	9 238	94.2	
	Commodities, n.e.c.	4 787	11.1	(NA)	(NA)	(NA)	35400	Women's hosiery, underwear.	14 120	17.8	34	37 386	37.8
	South Atlantic Division						35500	Dressed furs, fur clothing.	1 261	1.6	9	1 475	85.5
	(Not analyzed by commodity line)						35600	Millinery and materials	1 214	1.5	8	1 752	69.3
	East South Central Division						35700	Work clothing, work gloves.	4 002	5.1	20	10 073	39.7
	(Not analyzed by commodity line)						39100	Shoes, other footwear	138	0.2	5	2 372	5.8
	West South Central Division						97240	Household linens, domestics (except curtains, draperies)	374	0.5	5	2 268	16.5
	(Not analyzed by commodity line)							Commodities, n.e.c.	776	1.0	(NA)	(NA)	(NA)
	Mountain Division							Middle Atlantic Division					
	(Not analyzed by commodity line)							All establishments. . . (number)..2,345					
	Pacific Division							Sales not reported by commodity line (\$1,000)..(NA)					
	All establishments. . . . (number)..289							Sales reported by commodity line. . . .	840 721	100.0	1 545	(X)	(X)
	Sales not reported by commodity line (\$1,000)..(NA)						22200	Proprietary products, toiletries, druggist sundries.	1 511	0.2	5	68 163	2.2
	Sales reported by commodity line. . . .	94 663	100.0	159	(X)	(X)	32200	Yard goods.	4 920	0.6	44	127 325	3.9
32200	Yard goods.	60 729	64.2	100	69 289	87.6	32300	Notions (thread, buttons, etc.)	3 473	0.4	29	84 374	4.1
	Cotton fabrics.	14 749		52	28 257	52.2	32900	Knit fabrics, yarns, other dry goods. .	5 404	0.6	17	80 451	6.7
	Rayon fabrics	7 757		42	22 852	34.0	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	201 263	23.9	511	368 853	54.6
	Nylon fabrics	1 727		25	16 893	10.2		Hosiery	44 676	187	106 155	42.1	
	Wool fabrics	10 453		38	21 701	48.2		Underwear, nightwear.	21 314	152	152 907	13.9	
	Other yard goods.	1 715		26	10 414	16.5		Suits, coats, trousers, overcoats . .	21 760	90	94 288	23.1	
	Not reported in detail.	24 328		(NA)	(NA)	(NA)		Sportswear.	23 580	144	161 750	14.6	
32300	Notions (thread, buttons, etc.) . . .	16 427	17.4	51	28 869	56.9		Other clothing, furnishings	31 720	131	141 237	22.5	
32900	Knit fabrics, yarns, other dry goods. .	4 572	4.8	17	9 170	49.9		Not reported in detail.	58 213	(NA)	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS—Con. Middle Atlantic Division—Con.							APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS—Con. East North Central Division—Con.					
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.). Dresses, skirts, blouses. Suits, coats (except furs). Children's, infants' wear. Other apparel, accessories. Not reported in detail.	331 420 95 878 22 585 50 097 108 278 54 582	39.4	661 218 87 163 242 (NA)	475 188 198 647 113 929 175 481 221 159 (NA)	69.7 48.3 19.8 28.5 49.0 (NA)	72210	Hardware.	302	0.2	5	2 849	10.6
							97240	Household linens, domestics (except curtains, draperies).	1 099	0.7	18	10 980	10.0
							97250	Floor coverings.	1 080	0.7	4	3 878	27.8
							97290	Kitchen utensils, tools, misc. homewares	143	0.1	3	2 343	6.1
35400	Women's hosiery, underwear. Hosiery. Underwear, nightwear. Corsets, allied garments. Not reported in detail.	96 675 50 002 19 067 17 407 10 199	11.5	312 201 144 59 39	252 784 161 864 157 596 105 235 14 380	38.2 30.9 12.1 16.5 70.9	99130	Sporting, athletic goods, bicycles. . .	2 191	1.3	5	11 818	18.5
							99140	Toys, games, fireworks, children's vehicles.	196	0.1	8	3 018	6.5
							99430	Costume jewelry.	193	0.1	7	1 816	10.6
							99490	Silverware, plated ware, misc. jewelry.	486	0.3	3	9 866	4.9
							99860	Other textile products (burlap, asbestos, textiles, felt, etc.). . . .	205	0.1	4	9 735	2.1
35500	Dressed furs, fur clothing.	45 728	5.4	126	48 420	94.4		Commodities, n.e.c.	3 683	2.2	(NA)	(NA)	(NA)
35600	Millinery and materials.	66 978	8.0	182	134 162	49.9							
35700	Work clothing, work gloves.	18 966	2.3	108	43 982	43.1							
39100	Shoes, other footwear. Men's, boys' shoes. Women's, misses' shoes. Children's, infants' shoes. Other footwear. Not reported in detail.	9 249 3 235 3 308 998 1 373 335	1.1	42 20 9 10 10 9	115 615 80 920 84 568 78 229 81 911 15 046	8.0 4.0 3.9 1.3 1.7 2.2		West North Central Division All establishments. . . (number)..193 Sales not reported by commodity line . . . (\$1,000)..19,795 Sales reported by commodity line. . .	67 058	100.0	135	(X)	(X)
64110	Electrical appliances, radio and television sets.	10 111	1.2	14	79 409	12.7							
72210	Hardware.	1 166	0.1	8	69 098	1.7	32200	Yard goods.	1 673	2.5	10	13 799	12.1
							32300	Notions (thread, buttons, etc.)	281	0.4	6	7 254	3.9
96412	Office supplies, business stationery, artists' materials.	797	0.1	4	67 294	1.2	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	20 558	30.7	71	41 681	49.3
97110	Household furniture.	4 335	0.5	5	66 483	6.5		Hosiery.	3 190	35	21 543	14.8	
97230	Curtains, draperies.	2 605	0.3	6	69 124	3.8		Underwear, nightwear.	3 349	29	19 822	16.9	
97240	Household linens, domestics (except curtains, draperies).	9 439	1.1	38	110 898	8.5		Suits, coats, trousers, overcoats. . .	4 140	16	11 509	36.0	
97250	Floor coverings.	525	0.1	12	81 325	0.6		Sportswear.	1 925	21	16 407	11.7	
97290	Kitchen utensils, tools, misc. homewares	809	0.1	6	65 539	1.2		Other clothing, furnishings.	1 741	12	10 491	16.6	
								Not reported in detail.	6 213	22	11 802	52.6	
99130	Sporting, athletic goods, bicycles. . .	3 559	0.4	12	92 841	3.8							
99140	Toys, games, fireworks, children's vehicles.	3 490	0.4	18	80 552	4.3	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.).	26 308	39.2	72	43 877	60.0
99430	Costume jewelry.	1 202	0.1	15	79 036	1.5		Dresses, skirts, blouses.	6 330	30	20 235	31.3	
99490	Silverware, plated ware, misc. jewelry.	934	0.1	4	74 400	1.3		Suits, coats (except furs).	2 510	13	5 905	42.5	
	Commodities, n.e.c.	16 162	1.9	(NA)	(NA)	(NA)		Children's, infants' wear.	6 514	35	19 890	32.8	
								Other apparel, accessories.	4 285	20	15 210	28.2	
								Not reported in detail.	6 669	18	11 318	58.9	
	East North Central Division All establishments. . . (number)..472 Sales not reported by commodity line . . . (\$1,000)..56,890 Sales reported by commodity line. . .	166 040	100.0	326	(X)	(X)	35400	Women's hosiery, underwear.	5 098	7.6	39	25 714	19.8
								Hosiery.	2 652	29	19 563	13.6	
								Underwear, nightwear.	1 687	25	16 112	10.5	
								Corsets, allied garments.	118	7	7 597	1.6	
								Not reported in detail.	641	6	5 486	11.7	
32200	Yard goods.	397	0.2	14	14 471	2.7	35500	Dressed furs, fur clothing.	2 110	3.1	7	2 110	0.0
32300	Notions (thread, buttons, etc.)	110	0.1	9	2 217	5.0	35600	Millinery and materials.	1 457	2.2	16	7 028	20.7
32900	Knit fabrics, yarns, other dry goods. .	3 214	1.9	8	11 138	28.9	35700	Work clothing, work gloves.	6 132	9.1	29	18 578	33.0
							39100	Shoes, other footwear.	2 007	3.0	13	14 707	13.6
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	51 370 17 056 7 263 3 070 4 373 3 349 16 259	30.9	151 77 59 38 49 38 (NA)	83 483 51 102 35 713 12 562 21 072 13 860 (NA)	61.5 33.4 20.3 24.4 20.8 24.2 (NA)	97230	Curtains, draperies.	74	0.1	3	6 087	1.2
							97240	Household linens, domestics (except curtains, draperies).	711	1.1	5	6 713	10.6
							99130	Sporting, athletic goods, bicycles. . .	59	0.1	3	5 741	1.0
							99140	Toys, games, fireworks, children's vehicles.	47	0.1	3	5 831	0.8
								Commodities, n.e.c.	543	0.8	(NA)	(NA)	(NA)
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.). Dresses, skirts, blouses. Suits, coats (except furs). Children's, infants' wear. Other apparel, accessories. Not reported in detail.	49 395 11 247 1 995 13 422 11 009 11 722	29.7	154 69 18 62 56 (NA)	79 587 32 463 9 794 37 965 32 296 (NA)	62.1 35.6 20.4 35.4 34.1 (NA)		South Atlantic Division (Not analyzed by commodity line)					
								East South Central Division All establishments. . . (number)..110 Sales not reported by commodity line . . . (\$1,000)..15,587 Sales reported by commodity line. . .	50 550	100.0	79	(X)	(X)
35400	Women's hosiery, underwear. Hosiery. Underwear, nightwear. Corsets, allied garments. Not reported in detail.	26 271 13 201 5 148 1 365 6 557	15.8	92 71 58 18 11	56 914 45 779 42 112 7 970 7 603	46.2 28.8 12.2 17.1 86.2	22200	Proprietary products, toiletries, druggist sundries.	106	0.2	5	9 532	1.1
35500	Dressed furs, fur clothing.	7 452	4.5	31	8 818	84.5							
35600	Millinery and materials.	7 642	4.6	35	11 922	64.1							
35700	Work clothing, work gloves.	9 832	5.9	60	25 579	38.4							
39100	Shoes, other footwear.	425	0.3	23	8 814	4.8							
64110	Electrical appliances, radio and television sets.	354	0.2	4	2 262	15.6	32200	Yard goods.	2 705	5.4	28	25 078	10.8
							32300	Notions (thread, buttons, etc.)	1 263	2.5	16	21 425	5.9
							32900	Knit fabrics, yarns, other dry goods. .	240	0.5	9	9 622	2.2

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS—Con. East South Central Division—Con.							APPAREL AND ACCESSORIES, HOSIERY, LINGERIE WHOLESALERS—Con. Mountain Division					
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) Hosiery Underwear, nightwear. Suits, coats, trousers, overcoats Sportswear. Other clothing, furnishings Not reported in detail.	16 969 2 700 2 734 4 900 1 343 1 037 4 255	33.6 	61 43 32 15 24 16 12	45 105 31 137 31 563 22 542 26 595 20 222 8 580	37.6 8.7 8.7 21.7 5.0 5.1 49.6		All establishments. . . . (number)..41 Sales not reported by commodity line (\$1,000)..3,833 Sales reported by commodity line. . . .	23 179	100.0	27	(X)	(X)
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.). Dresses, skirts, blouses. Suits, coats (except furs). Children's, infants' wear Other apparel, accessories. Not reported in detail.	10 489 3 895 1 185 2 086 1 394 1 929	20.7 	46 31 15 30 22 7	36 718 28 253 19 703 29 712 20 716 4 872	28.6 13.8 6.0 7.0 6.7 39.6	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.). Dresses, skirts, blouses. Suits, coats (except furs). Children's, infants' wear Other apparel, accessories. Not reported in detail.	8 188 2 971 823 2 058 381 1 955	35.3 	18 10 5 12 5 4	20 680 12 654 8 688 14 068 9 161 6 048	39.6 23.5 9.5 14.6 4.2 32.3
35400	Women's hosiery, underwear. Hosiery Underwear, nightwear. Corsets, allied garments. Not reported in detail.	6 521 2 942 2 241 333 1 005	12.9 	46 36 35 16 7	35 634 30 613 29 657 19 917 4 363	18.3 9.6 7.6 1.7 23.0	35400	Women's hosiery, underwear. 35600 Millinery and materials 35700 Work clothing, work gloves. 39100 Shoes, other footwear	2 955 439 1 267 1 052	12.7 1.9 5.5 4.5	14 3 10 5	15 245 439 6 442 4 980	19.4 0.0 19.7 21.1
35600	Millinery and materials	328	0.6	5	10 514	3.1	97240	Household linens, domestics (except curtains, draperies)	1 271	5.5	6	8 491	15.0
35700	Work clothing, work gloves.	3 072	6.1	36	30 977	9.9		Commodities, n.e.c.	1 556	6.7	(NA)	(NA)	(NA)
39100	Shoes, other footwear	2 797	5.5	18	21 600	12.9							
64110	Electrical appliances, radio and television sets.	320	0.6	3	10 083	3.2		Pacific Division					
72210	Hardware.	206	0.4	3	9 600	2.1		All establishments. . . . (number)..365 Sales not reported by commodity line (\$1,000)..42,966 Sales reported by commodity line. . . .	131 107	100.0	234	(X)	(X)
82133	Store, restaurant fixtures and equipment, n.e.c.	62	0.1	3	8 547	0.7							
97220	China, glassware, crockery.	121	0.2	4	10 457	1.2	32200	Yard goods.	751	0.6	7	9 850	7.6
97230	Curtains, draperies	201	0.4	9	13 900	1.4	32300	Notions (thread, buttons, etc.)	266	0.2	7	7 752	3.4
97240	Household linens, domestics (except curtains, draperies)	1 538	3.0	21	19 713	7.8	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) Hosiery Underwear, nightwear. Suits, coats, trousers, overcoats Sportswear. Other clothing, furnishings Not reported in detail.	37 743 4 592 9 093 3 098 9 527 3 564 7 869	28.8 	98 44 39 18 38 31 23	55 311 30 304 30 161 11 099 27 684 18 694 11 214	68.2 15.2 30.1 27.9 34.4 19.1 70.2
97250	Floor coverings	1 537	3.0	6	13 586	11.3							
97290	Kitchen utensils, tools, misc. homewares	274	0.5	4	9 583	2.9							
99140	Toys, games, fireworks, children's vehicles Commodities, n.e.c.	490 1 311	1.0 2.6	8 (NA)	12 828 (NA)	3.8 (NA)							
	West South Central Division												
	All establishments. . . . (number)..118 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .												
		61 125	100.0	79	(X)	(X)							
22200	Proprietary products, toiletries, druggist sundries.	122	0.2	4	5 064	2.4	35400	Women's hosiery, underwear. Hosiery Underwear, nightwear. Corsets, allied garments. Not reported in detail.	11 805 5 488 1 709 3 076 1 532	9.0 	45 29 28 8 9	31 230 18 745 20 346 5 602 3 507	37.8 29.3 8.4 54.9 43.7
32200	Yard goods.	5 237	8.6	20	25 080	20.9	35500	Dressed furs, fur clothing.	11 472	8.8	22	11 703	98.0
32300	Notions (thread, buttons, etc.)	1 349	2.2	14	17 925	7.5	35600	Millinery and materials	3 146	2.4	19	3 774	83.4
32900	Knit fabrics, yarns, other dry goods.	77	0.1	5	3 127	2.5	35700	Work clothing, work gloves.	8 644	6.6	45	24 375	35.5
							39100	Shoes, other footwear	828	0.6	16	7 655	10.8
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) Hosiery Underwear, nightwear. Suits, coats, trousers, overcoats Sportswear. Other clothing, furnishings Not reported in detail.	24 633 2 457 2 620 16 193 1 473 784 1 106	40.3 	42 29 30 9 22 13 5	42 449 24 966 23 127 25 674 13 070 13 301 1 845	58.0 9.8 11.3 63.1 11.3 5.9 59.9	97240	Household linens, domestics (except curtains, draperies) Sporting, athletic goods, bicycles. . . . Commodities, n.e.c.	892 1 232 2 149	0.7 0.9 1.6	10 3 (NA)	7 636 5 970 (NA)	11.7 20.6 (NA)
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.).	14 561	23.8	55	38 795	37.5		FOOTWEAR WHOLESALERS (SIC 5039)					
35400	Women's hosiery, underwear.	5 037	8.2	35	31 762	15.9		New England Division					
35500	Dressed furs, fur clothing.	1 313	2.1	5	1 383	94.9		All establishments. . . . (number)..130 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	105 237	100.0	104	(X)	(X)
35600	Millinery and materials	798	1.3	8	10 119	7.9							
35700	Work clothing, work gloves.	2 737	4.5	27	27 013	10.1							
39100	Shoes, other footwear	675	1.1	14	20 088	3.4							
97230	Curtains, draperies	190	0.3	9	15 499	1.2	39100	Shoes, other footwear Men's, boys' shoes. Women's, misses' shoes. Children's, infants' shoes. Other footwear. Not reported in detail. Commodities, n.e.c.	103 546 16 023 46 781 5 057 6 446 29 239 1 691	98.4 	104 40 57 22 21 21 (NA)	105 237 31 976 59 528 24 582 18 437 30 897 (NA)	98.4 50.1 78.6 20.6 35.0 94.6 (NA)
97240	Household linens, domestics (except curtains, draperies)	3 780	6.2	17	22 278	17.0							
97290	Kitchen utensils, tools, misc. homewares	348	0.6	4	11 523	3.0							
99140	Toys, games, fireworks, children's vehicles Commodities, n.e.c.	96 172	0.2 0.3	4 (NA)	2 709 (NA)	3.5 (NA)							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines		
														(\$1,000) (1)	(2)	(3)	($1,000) (4)	(5)
	FOOTWEAR WHOLESALERS—Con.							FOOTWEAR WHOLESALERS—Con.						
	Middle Atlantic Division							East South Central Division—Con.						
	All establishments. . . . (number)..242						35700	Work clothing, work gloves.	118	1.2	4	658	17.9	
	Sales not reported by commodity line (\$1,000)..(NA)						39100	Shoes, other footwear	9 092	95.6	15	9 512	95.6	
	Sales reported by commodity line. . . .	100 295	100.0	184	(X)	(X)		Commodities, n.e.c.	126	1.4	(NA)	(NA)	(NA)	
39100	Shoes, other footwear	98 577	98.3	184	100 295	98.3		West South Central Division						
	Men's, boys' shoes.	21 920		90	43 448	50.5		All establishments. . . . (number)..20						
	Women's, misses' shoes.	42 499		93	63 310	67.1		Sales not reported by commodity line (\$1,000)..1,814						
	Children's, infants' shoes.	10 919		59	24 959	43.7		Sales reported by commodity line. . . .	11 753	100.0	11	(X)	(X)	
	Other footwear.	11 351		52	27 707	41.0								
	Not reported in detail.	11 888		36	12 278	96.8		39100	Shoes, other footwear	11 723	99.7	11	11 753	99.7
	Commodities, n.e.c.	1 718	1.7	(NA)	(NA)	(NA)		Commodities, n.e.c.	30	0.3	(NA)	(NA)	(NA)	
	East North Central Division							Mountain Division (Not analyzed by commodity line)						
	All establishments. . . . (number)..73							Pacific Division						
	Sales not reported by commodity line (\$1,000)..4,437	26 777	100.0	51	(X)	(X)		All establishments. . . . (number)..31						
	Sales reported by commodity line. . . .							Sales not reported by commodity line (\$1,000)..(NA)						
								Sales reported by commodity line. . . .	21 703	100.0	22	(X)	(X)	
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	149	0.6	4	562	26.5		39100	Shoes, other footwear	21 280	98.1	22	21 703	98.1
35700	Work clothing, work gloves.	37	0.1	3	479	7.7		Men's, boys' shoes.	5 543		15	13 339	41.6	
								Women's, misses' shoes.	12 579		15	19 704	63.8	
39100	Shoes, other footwear	26 282	98.2	51	26 777	98.2		Children's, infants' shoes.	1 810		10	7 437	24.3	
	Men's, boys' shoes.	5 103		29	12 990	39.3		Other footwear.	782		7	5 371	14.6	
	Women's, misses' shoes.	8 511		27	15 948	53.4		Not reported in detail.	566		4	723	78.3	
	Children's, infants' shoes.	2 903		20	10 826	26.8		Commodities, n.e.c.	423	1.9	(NA)	(NA)	(NA)	
	Other footwear.	3 361		19	11 049	30.4								
	Not reported in detail.	6 404		10	6 521	98.2		GENERAL-LINE GROCERY WHOLESALERS (SIC 5042)						
	Commodities, n.e.c.	309	1.2	(NA)	(NA)	(NA)		New England Division						
	West North Central Division							All establishments. . . . (number)..116						
	All establishments. . . . (number)..45							Sales not reported by commodity line (\$1,000)..103,977						
	Sales not reported by commodity line (\$1,000)..3,566	28 895	100.0	36	(X)	(X)		Sales reported by commodity line. . . .	320 487	100.0	81	(X)	(X)	
	Sales reported by commodity line. . . .													
39100	Shoes, other footwear	28 487	98.6	36	28 895	98.6		22200	Proprietary products, toiletries, druggist sundries.	2 160	0.7	17	137 911	1.6
	Men's, boys' shoes.	4 801		20	17 280	27.8		22300	Toilet soaps.	4 601	1.4	62	269 467	1.7
	Women's, misses' shoes.	9 972		27	19 217	52.0		29130	Laundry soaps, chips, powders, detergents	11 946	3.7	65	272 509	4.4
	Children's, infants' shoes.	11 495		19	24 025	48.0		43100	Dairy products, ice cream, ices	5 155	1.6	34	204 698	2.5
	Other footwear.	1 500		10	7 821	19.2		44110	Eggs (fresh, storage)	8 023	2.5	6	55 358	14.5
	Not reported in detail.	719		4	719	0.0		44120	Poultry	168	0.1	3	22 298	0.8
	Commodities, n.e.c.	408	1.4	(NA)	(NA)	(NA)		45100	Confectionery	5 790	1.8	60	268 359	2.2
	South Atlantic Division							47100	Meats, provisions	13 174	4.1	17	86 363	15.3
	All establishments. . . . (number)..49							48100	Fresh fruits, vegetables, berries . . .	5 817	1.8	11	86 448	6.7
	Sales not reported by commodity line (\$1,000)..3,661	35 216	100.0	38	(X)	(X)		49200	Bakery products	4 512	1.4	16	96 730	4.7
	Sales reported by commodity line. . . .							49300	Canned, bottled foods	110 933	34.6	81	314 286	35.3
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	436	1.2	3	2 263	19.3		Canned baby foods	5 907		59	225 118	2.6	
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.).	225	0.6	4	4 225	5.3		Canned fruits, fruit juices	18 963		69	234 763	8.1	
35700	Work clothing, work gloves.	391	1.1	5	2 748	14.2		Canned vegetables, vegetable juices .	25 470		71	236 392	10.8	
39100	Shoes, other footwear	33 016	93.8	38	35 216	93.8		Canned fish, seafood.	8 006		69	228 588	3.5	
	Men's, boys' shoes.	5 327		22	17 204	31.0		Canned meats.	5 698		65	225 601	2.5	
	Women's, misses' shoes.	16 055		27	26 035	61.7		Canned milk	6 989		65	230 441	3.0	
	Children's, infants' shoes.	5 275		19	17 518	30.1		Other canned, bottled foods	11 525		53	199 025	5.8	
	Other footwear.	560		9	5 560	10.1		Not reported in detail.	28 375		(NA)	(NA)	(NA)	
	Not reported in detail.	5 799		6	6 535	88.7		49410	Coffee (green, roasted)	21 777	6.8	77	305 247	7.1
	Commodities, n.e.c.	1 148	3.3	(NA)	(NA)	(NA)		Green coffee.	743		3	19 197	3.9	
	East South Central Division							Soluble coffee.	4 827		50	206 301	2.3	
	All establishments. . . . (number)..22							Roasted coffee (except soluble) . . .	12 881		67	227 761	5.7	
	Sales not reported by commodity line (\$1,000)..3,184							Not reported in detail.	3 326		(NA)	(NA)	(NA)	
	Sales reported by commodity line. . . .	9 512	100.0	15	(X)	(X)		49420	Tea	3 471	1.1	70	290 303	1.2
								49500	Flour, related products	13 563	4.2	74	293 348	4.6
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	69	0.7	4	658	10.5		49600	Frozen foods.	14 594	4.6	25	200 776	7.3
35400	Women's hosiery, underwear.	107	1.1	3	646	16.6		Frozen fruits	1 292		18	126 594	1.0	
								Frozen juices	2 188		18	126 594	1.7	
								Frozen vegetables	2 830		18	126 594	2.2	
								Frozen poultry (packaged only)	565		14	87 079	0.6	
								Frozen fish, seafood (packaged only) .	904		16	110 178	0.8	

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
	GENERAL-LINE GROCERY WHOLESALEERS—Con. New England Division—Con. Frozen foods—Con. Frozen meats (packaged only) Frozen prepared foods, baked goods Other packaged frozen foods Not reported in detail 49700 Soft drinks, bottled drinking waters 49800 Sugar (refined) 49920 Dried fruits 49930 Groceries, except as specified Margarine, butter substitutes Cooking oils (including vegetable shortenings) Other groceries (jam, breakfast cereals, pickles, sauces, etc.) Not reported in detail 49940 Miscellaneous food products 94110 Cigarettes, cigars, tobacco 96311 Coarse paper (wrapping, bags, cartons, etc.) 96312 Sanitary tissues (towel, napkins, facial tissues, etc.) 99310 Feeds (mixed and other) inc. pet food Commodities, n.e.c. 99900 Labor, service, and rental receipts from customers Middle Atlantic Division All establishments . . . (number) . . . 332 Sales not reported by commodity line (\$1,000) . . . 312,682 Sales reported by commodity line 22200 Proprietary products, toiletries, druggist sundries 22300 Toilet soaps 29130 Laundry soaps, chips, powders, detergents 43100 Dairy products, ice cream, ices Butter Cheese Ice cream, ices Milk, cream (fluid) Other dairy products Not reported in detail 44110 Eggs (fresh, storage) 44120 Poultry 45100 Confectionery Candy, all kinds Chewing gum Fountain fruits, syrups, toppings Potato chips, salted nuts, other confections Not reported in detail 47100 Meats, provisions Fresh, frozen (except packaged) meats Cured, boiled, smoked meats Sausages (loaves) Lard (from hogs) Other meat (including game) Not reported in detail 48100 Fresh fruits, vegetables, berries 49200 Bakery products 49300 Canned, bottled foods Canned baby foods Canned fruits, fruit juices Canned vegetables, vegetable juices Canned fish, seafood Canned meats Canned milk Other canned, bottled foods Not reported in detail 49410 Coffee (green, roasted) Green coffee Soluble coffee Roasted coffee (except soluble) Not reported in detail																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																			

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*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	GENERAL-LINE GROCERY WHOLESALERS—Con. East North Central Division—Con.							GENERAL-LINE GROCERY WHOLESALERS—Con. West North Central Division—Con.					
49200	Bakery products	5 771	0.4	65	563 782	1.0	44110	Eggs (fresh, storage)	1 656	0.2	4	83 215	2.0
49300	Canned, bottled foods	399 221	31.0	199	1 262 479	31.6	44120	Poultry	2 539	0.3	11	165 385	1.5
	Canned baby foods	13 392		126	779 812	1.7	45100	Confectionery	18 696	2.0	117	700 201	2.7
	Canned fruits, fruit juices	60 376		144	805 877	7.5		Candy, all kinds	7 750		90	257 391	3.0
	Canned vegetables, vegetable juices	88 460		146	807 375	11.0		Chewing gum	1 004		85	351 977	0.3
	Canned fish, seafood	21 107		147	795 117	2.7		Fountain fruits, syrups, toppings	407		57	229 787	0.2
	Canned meats	16 256		139	796 561	2.0		Potato chips, salted nuts, other confections	1 044 8 491		67 (NA)	291 462 (NA)	0.4 (NA)
	Canned milk	16 491		137	792 817	2.3	47100	Meats, provisions	95 632	10.3	41	487 032	19.6
	Other canned, bottled foods	22 277		118	558 618	4.0	48100	Fresh fruits, vegetables, berries	52 519	5.7	46	606 168	8.7
	Not reported in detail	160 862		(NA)	(NA)	(NA)	49200	Bakery products	3 462	0.4	51	307 022	1.1
49410	Coffee (green, roasted)	89 164	6.9	188	1 232 876	7.2	49300	Canned, bottled foods	327 549	35.4	129	876 212	37.4
	Green coffee	359		5	13 986	2.6		Canned baby foods	5 489		92	389 195	1.4
	Soluble coffee	13 279		116	602 369	2.2		Canned fruits, fruit juices	38 960		104	410 921	9.5
	Roasted coffee (except soluble)	49 095		136	649 851	7.6		Canned vegetables, vegetable juices	67 100		103	410 505	16.3
	Not reported in detail	26 431		(NA)	(NA)	(NA)		Canned fish, seafood	7 586		104	411 353	1.8
49420	Tea	10 647	0.8	156	1 120 338	1.0		Canned meats	6 889		101	405 598	1.7
49500	Flour, related products	58 079	4.5	179	1 134 977	5.1		Canned milk	7 122		101	406 609	1.8
49600	Frozen foods	47 691	3.7	56	759 632	6.3		Other canned, bottled foods	13 684		86	362 040	3.8
	Frozen fruits	3 053		37	514 967	0.6	49410	Coffee (green, roasted)	37 860	4.1	124	801 118	4.7
	Frozen juices	5 837		40	529 175	1.1	49420	Tea	3 684	0.4	111	533 644	0.7
	Frozen vegetables	6 008		38	515 544	1.2	49500	Flour, related products	27 410	3.0	122	714 063	3.8
	Frozen poultry (packaged only)	1 205		34	471 405	0.3	49600	Frozen foods	32 996	3.6	55	690 432	4.8
	Frozen fish, seafood (packaged only)	2 571		37	503 404	0.5		Frozen fruits	2 153		34	284 701	0.8
	Frozen meats (packaged only)	1 151		31	462 328	0.2		Frozen juices	3 676		34	282 998	1.3
	Frozen prepared foods, baked goods	3 835		29	464 215	0.8		Frozen vegetables	3 411		33	280 980	1.2
	Other packaged frozen foods	1 357		16	367 018	0.4		Frozen poultry (packaged only)	760		28	267 871	0.3
	Not reported in detail	22 674		(NA)	(NA)	(NA)		Frozen fish, seafood (packaged only)	1 978		31	277 640	0.7
49700	Soft drinks, bottled drinking waters	2 682	0.2	28	493 802	0.5		Frozen meats (packaged only)	596		22	219 401	0.3
49800	Sugar (refined)	63 804	4.9	177	1 101 892	5.8		Frozen prepared foods, baked goods	1 645		25	241 993	0.7
49920	Dried fruits	5 473	0.4	133	798 560	0.7		Other packaged frozen foods	506		21	203 897	0.2
49930	Groceries, except as specified	128 018	9.9	189	1 225 955	10.4		Not reported in detail	18 271		(NA)	(NA)	(NA)
	Margarine, butter substitutes	9 056		106	724 481	1.2	49700	Soft drinks, bottled drinking waters	2 104	0.2	43	281 638	0.7
	Cooking oils (including vegetable shortenings)	12 825		135	811 434	1.6	49800	Sugar (refined)	36 955	4.0	120	703 175	5.3
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	84 118		141	830 066	10.1	49910	Peanuts, roasted	582	0.1	47	268 506	0.2
	Not reported in detail	22 019		(NA)	(NA)	(NA)	49920	Dried fruits	2 595	0.3	98	383 911	0.7
49940	Miscellaneous food products	15 558	1.2	37	191 851	8.1	49930	Groceries, except as specified	105 415	11.4	120	726 226	14.5
94110	Cigarettes, cigars, tobacco	102 303	7.9	146	1 055 365	9.7	49940	Miscellaneous food products	8 869	1.0	29	157 938	5.6
	Cigarettes	73 309		102	730 720	10.0	94110	Cigarettes, cigars, tobacco	46 930	5.1	94	615 245	7.6
	Cigars	2 426		94	671 180	0.4		Cigarettes	25 399		77	342 132	7.4
	Other tobacco	5 204		86	640 763	0.8		Cigars	1 331		64	295 983	0.4
	Not reported in detail	21 364		(NA)	(NA)	(NA)		Other tobacco	1 602		65	299 031	0.5
95110	Beer, fermented malt liquors	2 590	0.2	6	31 463	8.2		Not reported in detail	18 598		(NA)	(NA)	(NA)
96311	Coarse paper (wrapping, bags, cartons, etc.)	17 007	1.3	142	1 039 369	1.6	96311	Coarse paper (wrapping, bags, cartons, etc.)	9 673	1.0	102	621 238	1.6
96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	27 735	2.1	144	1 118 673	2.5	96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	14 384	1.6	108	682 184	2.1
97290	Kitchen utensils, tools, misc. homewares	676	0.1	4	14 698	4.6	99310	Feeds (mixed and other) inc. pet food	5 077	0.5	67	347 922	1.5
99310	Feeds (mixed and other) inc. pet food	18 124	1.4	103	790 028	2.3		Commodities, n.e.c.	14 099	1.5	(NA)	(NA)	(NA)
99870	Food, beverage basic materials	1 305	0.1	33	188 392	0.7	99900	Labor, service, and rental receipts from customers	8 460	0.9	26	399 787	2.1
99900	Commodities, n.e.c.	41 637	3.2	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	6 914	0.5	28	429 156	1.6							
	West North Central Division							South Atlantic Division					
	All establishments . . . (number) . . . 200							All establishments . . . (number) . . . 408					
	Sales not reported by commodity line (\$1,000) . . . 153,654							Sales not reported by commodity line (\$1,000) . . . (NA)					
	Sales reported by commodity line	925 151	100.0	137	(X)	(X)		Sales reported by commodity line	655 119	100.0	295	(X)	(X)
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	950	0.1	23	178 541	0.5	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	1 226	0.2	54	95 681	1.3
22200	Proprietary products, toiletries, druggist sundries	3 915	0.4	54	253 897	1.5	22200	Proprietary products, toiletries, druggist sundries	5 464	0.8	153	368 750	1.5
22300	Toilet soaps	10 351	1.1	105	658 582	1.6	22300	Toilet soaps	7 440	1.1	240	566 051	1.3
29130	Laundry soaps, chips, powders, detergents	29 202	3.2	106	678 769	4.3	28100	Paints, varnishes, lacquers, enamels	108	0.0	6	6 733	1.6
43100	Dairy products, ice cream, ices	21 587	2.3	72	597 795	3.6	29130	Detergents	28 326	4.3	251	582 822	4.9
	Butter	818		16	179 937	0.5		Notions (thread, buttons, etc.)	339	0.1	10	24 014	1.4
	Cheese	4 576		59	295 530	1.5	43100	Dairy products, ice cream, ices	8 725	1.3	161	123 349	2.1
	Ice cream, ices	2 302		6	144 775	1.6		Butter	1 045		20	114 800	0.9
	Milk, cream (fluid)	3 117		5	126 774	2.5		Cheese	2 663		133	329 547	0.8
	Other dairy products	592		4	90 226	0.7		Ice cream, ices	171		4	30 426	0.6
	Not reported in detail	10 182		(NA)	(NA)	(NA)		Milk, cream (fluid)	458		9	45 896	1.0
								Other dairy products	369		11	43 649	0.8
								Not reported in detail	4 019		(NA)	(NA)	(NA)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

COMMODITY-LINE SALES

6-37

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	GENERAL-LINE GROCERY WHOLESALERS—Con. South Atlantic Division—Con.							GENERAL-LINE GROCERY WHOLESALERS—Con. East South Central Division					
44120	Poultry	3 439	0.5	17	60 418	5.7		All establishments. . . . (number)..216 Sales not reported by commodity line (\$1,000)..144,959 Sales reported by commodity line. . . .	433 087	100.0	161	(X)	(X)
45100	Confectionery Candy, all kinds. Chewing gum Fountain fruits, syrups, toppings . . Potato chips, salted nuts, other confections. Not reported in detail.	16 435 8 082 2 839 701 994 3 819	2.5	260 206 194 80 104 (NA)	614 645 474 344 446 697 230 194 275 974 (NA)	2.7 1.7 0.6 0.3 0.4 (NA)		22100 Pharmaceuticals, antibiotics, druggist chemicals, biologicals 22200 Proprietary products, toiletries, druggist sundries. 22300 Toilet soaps. 29130 Laundry soaps, chips, powders, detergents	1 100 5 924 5 395 18 582	0.3 1.4 1.2 4.3	41 114 137 144	116 708 322 992 392 898 389 092	0.9 1.8 1.4 4.8
47100	Meats, provisions Fresh, frozen (except packaged) meats Cured, boiled, smoked meats Sausages (loaves) Lard (from hogs) Other meat (including game) Not reported in detail.	10 144 3 097 2 881 576 2 494 495 601	1.5	166 25 60 26 129 27 (NA)	343 890 60 501 128 556 40 568 232 762 51 286 (NA)	2.9 5.1 2.2 1.4 1.1 1.0 (NA)		43100 Dairy products, ice cream, ices Butter. Cheese. Ice cream, ices Milk, cream (fluid) Other dairy products. Not reported in detail.	4 848 130 2 246 349 97 1 995 31	1.1 	88 9 77 5 6 17 (NA)	267 246 37 432 226 732 56 793 5 985 97 345 (NA)	1.8 0.3 1.0 0.6 1.6 2.0 (NA)
48100	Fresh fruits, vegetables, berries . . . Fresh fruits, berries, melons Fresh vegetables. Not reported in detail.	11 864 3 876 3 905 4 083	1.8	39 19 30 (NA)	164 826 78 204 95 898 (NA)	7.2 5.0 4.1 (NA)		44110 Eggs (fresh, storage) 44120 Poultry	536 2 374	0.1 0.5	8 10	41 241 43 961	1.3 5.4
49200	Bakery products	4 005	0.6	145	330 392	1.2		45100 Confectionery Candy, all kinds. Chewing gum Fountain fruits, syrups, toppings . . Potato chips, salted nuts, other confections. Not reported in detail.	9 698 6 026 1 841 355 1 042 434	2.2 	143 132 127 40 73 (NA)	411 635 386 394 357 385 159 953 271 386 (NA)	2.4 1.6 0.5 0.2 (NA)
49300	Canned, bottled foods Canned baby foods Canned fruits, fruit juices Canned vegetables, vegetable juices . Canned fish, seafood. Canned meats Canned milk Other canned, bottled foods Not reported in detail.	211 676 6 252 31 476 62 542 12 845 19 053 23 459 15 253 40 796	32.3	282 187 242 241 238 240 241 171 (NA)	624 485 463 989 506 996 505 820 503 616 505 927 505 059 393 934 (NA)	33.9 1.3 6.2 12.4 2.6 3.8 4.6 3.9 (NA)		46100 Fish, seafood (fresh and frozen except packaged frozen) 47100 Meats, provisions Fresh, frozen (except packaged) meats Cured, boiled, smoked meats Sausages (loaves) Lard (from hogs) Other meat (including game) Not reported in detail.	479 14 369 3 049 2 264 1 218 3 622 1 626 2 590	0.1 3.3	8 112 14 47 27 96 18 (NA)	40 264 315 179 54 449 114 943 76 469 248 599 51 190 (NA)	1.2 4.6 5.6 2.0 1.6 1.5 3.2 (NA)
49410	Coffee (green, roasted) Green coffee. Soluble coffee. Roasted coffee (except soluble) Not reported in detail.	38 450 1 158 10 837 21 572 4 883	5.9	275 5 198 228 (NA)	616 990 24 451 437 427 504 554 (NA)	6.2 4.7 2.5 4.3 (NA)		48100 Fresh fruits, vegetables, berries . . . Fresh fruits, berries, melons Fresh vegetables. Not reported in detail.	12 198 4 226 6 788 1 184	2.8	61 44 50 (NA)	181 457 156 285 164 136 (NA)	6.7 2.7 4.1 (NA)
49420	Tea	6 774	1.0	257	603 712	1.1		49200 Bakery products	1 987	0.5	89	243 615	0.8
49500	Flour, related products	31 047	4.7	260	604 186	5.1		49300 Canned, bottled foods Canned baby foods Canned fruits, fruit juices Canned vegetables, vegetable juices . Canned fish, seafood. Canned meats Canned milk Other canned, bottled foods Not reported in detail.	142 523 3 765 20 903 51 588 9 044 10 226 14 126 15 928 16 943	32.9	158 99 145 145 143 143 143 98 (NA)	432 560 337 918 392 940 391 878 385 208 381 885 390 429 309 028 (NA)	32.9 1.1 5.3 13.2 2.3 2.7 3.6 5.2 (NA)
49800	Sugar (refined)	38 877	5.9	268	611 153	6.4		49410 Coffee (green, roasted) Green coffee. Soluble coffee. Roasted coffee (except soluble) . . . Not reported in detail.	23 523 72 5 991 15 453 2 007	5.4	154 10 108 136 (NA)	425 896 29 186 314 568 393 109 (NA)	5.5 0.2 1.9 3.9 (NA)
49920	Dried fruits.	2 025	0.3	204	490 511	0.4		49420 Tea 49500 Flour, related products 49600 Frozen foods Frozen fruits Frozen juices Frozen vegetables Frozen poultry (packaged only) Frozen fish, seafood (packaged only) . Frozen meats (packaged only) Frozen prepared foods, baked goods . . Other packaged frozen foods Not reported in detail.	4 023 24 903 8 308 624 1 853 1 747 637 865 1 545 587 363 87	0.9 5.8 1.9	149 148 35 26 31 30 27 29 30 25 12 3	410 407 403 465 189 492 143 007 175 878 154 915 145 339 153 227 169 576 140 263 104 512 12 028	1.0 6.2 4.4 0.4 1.1 1.1 0.4 0.6 0.9 0.4 0.3 0.7
49930	Groceries, except as specified. Margarine, butter substitutes Cooking oils (including vegetable shortenings) Other groceries (jam, breakfast cereals, pickles, sauces, etc.) Not reported in detail.	57 737 2 679 7 177 25 382 22 499 6 363	8.8	271 154 200 226 (NA) 40	635 934 392 069 458 239 492 655 (NA) 92 388	9.1 0.7 1.6 5.2 (NA) 6.9		49800 Sugar (refined) 49920 Dried fruits. 49930 Groceries, except as specified. . . . Margarine, butter substitutes Cooking oils (including vegetable shortenings) Other groceries (jam, breakfast cereals, pickles, sauces, etc.) Not reported in detail.	28 055 2 024 32 954 3 498 7 195 20 233 2 028	6.5 0.5 7.6	155 138 150 105 123 132 (NA)	427 901 397 979 412 826 339 493 342 090 373 735 (NA)	6.6 0.5 8.0 1.0 2.1 5.4 (NA)
63100	Electrical wiring supplies, construc- tion materials	1 081	0.2	3	7 742	14.0							
72210	Hardware	2 483	0.4	22	57 959	4.3							
82491	Other industrial equipment, supplies. .	670	0.1	4	7 049	9.5							
86300	School equipment, supplies.	298	0.1	8	10 505	2.8							
94110	Cigarettes, cigars, tobacco Cigarettes. Cigars. Other tobacco Not reported in detail.	89 770 57 656 2 831 8 031 21 252	13.7	239 203 174 190 (NA)	559 093 408 493 363 832 381 654 (NA)	16.1 14.1 0.8 2.1 (NA)							
95110	Beer, fermented malt liquors.	6 172	0.9	16	54 429	11.3							
96311	Coarse paper (wrapping, bags, cartons, etc.)	6 075	0.9	207	455 364	1.3							
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	11 696	1.8	244	565 818	2.1							
99310	Feeds (mixed and other) inc. pet food .	14 162	2.2	196	420 755	3.4							
99870	Food, beverage basic materials. . . .	584	0.1	64	215 357	0.3							
	Commodities, n.e.c.	18 973	2.9	(NA)	(NA)	(NA)							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALESALE: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
	GENERAL-LINE GROCERY WHOLESALESALE—Con.							GENERAL-LINE GROCERY WHOLESALESALE—Con.					
	East South Central Division—Con.							West South Central Division—Con.					
49940	Miscellaneous food products	4 946	1.1	30	139 372	3.5	49420	Tea	7 529	1.0	191	703 247	1.1
51992	Peanuts, unroasted	261	0.1	24	51 467	0.5	49500	Flour, related products	38 983	5.0	203	758 004	5.1
72210	Hardware	1 931	0.4	26	55 758	3.5	49600	Frozen foods	17 538	2.3	54	453 218	3.9
86300	School equipment, supplies	447	0.1	4	16 810	2.7		Frozen fruits	1 857	19	237 479	0.8	
91213	Iron and steel wire, wire products	414	0.1	6	9 418	4.4		Frozen juices	3 165	24	264 831	1.2	
94110	Cigarettes, cigars, tobacco	50 476	11.7	133	390 860	12.9		Frozen vegetables	2 975	23	263 168	1.1	
	Cigarettes	36 762		120	351 525	10.5		Frozen poultry (packaged only)	641	23	263 175	0.2	
	Cigars	1 931		111	303 629	0.6		Frozen fish, seafood (packaged only)	1 123	23	261 628	0.4	
	Other tobacco	5 746		117	345 485	1.7		Frozen meats (packaged only)	495	21	255 368	0.2	
	Not reported in detail	6 037		(NA)	(NA)	(NA)		Frozen prepared foods, baked goods	1 238	20	249 990	0.5	
96311	Coarse paper (wrapping, bags, cartons, etc.)	4 796	1.1	132	367 150	1.3		Other packaged frozen foods	422	16	215 871	0.2	
96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	5 514	1.3	139	376 206	1.5	49700	Not reported in detail	5 622	(NA)	(NA)	(NA)	
99310	Feeds (mixed and other) inc. pet food	9 630	2.2	122	297 387	3.2	49800	Soft drinks, bottled drinking waters	1 431	0.2	69	285 825	0.5
99870	Food, beverage basic materials	487	0.1	55	174 635	0.3	49920	Sugar (refined)	38 779	5.0	203	759 387	5.1
99900	Commodities, n.e.c.	9 800	2.3	(NA)	(NA)	(NA)	49930	Dried fruits	3 448	0.4	163	605 612	0.6
	Labor, service, and rental receipts from customers	582	0.1	7	33 872	1.7		Groceries, except as specified	74 522	9.6	204	761 372	9.8
	West South Central Division							Margarine, butter substitutes	4 401	115	487 925	0.9	
	All establishments(number)..282							Cooking oils (including vegetable shortenings)	14 600		159	587 858	2.5
	Sales not reported by commodity line(\$1,000)..201,214						49940	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	39 280		157	585 403	6.7
	Sales reported by commodity line	773 315	100.0	217	(X)	(X)	91212	Not reported in detail	16 241	(NA)	(NA)	(NA)	(NA)
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	1 558	0.2	43	177 716	0.9		Miscellaneous food products	7 127	0.9	34	114 408	6.2
22200	Proprietary products, toiletries, druggist sundries	18 524	2.4	125	514 219	3.6	72210	Hardware	5 571	0.7	22	82 163	6.8
22300	Toilet soaps	9 781	1.3	192	746 486	1.3	91212	Iron and steel products (flat)	627	0.1	3	10 453	6.0
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores	377	0.1	5	32 433	1.2	94110	Cigarettes, cigars, tobacco	73 470	9.5	183	722 158	10.2
29130	Laundry soaps, chips, powders, detergents	43 752	5.7	200	758 590	5.8		Cigarettes	51 701		136	529 689	9.8
43100	Dairy products, ice cream, ices	10 694	1.4	73	430 102	2.5		Cigars	1 851		115	473 821	0.4
	Butter	516		14	125 787	0.4	96311	Other tobacco	5 430		138	541 004	1.0
	Cheese	3 123		60	351 683	0.9		Not reported in detail	14 488	(NA)	(NA)	(NA)	(NA)
	Ice cream, ices	914		7	97 312	0.9		Coarse paper (wrapping, bags, cartons, etc.)	10 755	1.4	176	689 218	1.6
	Milk, cream (fluid)	2 732		7	97 312	2.8	96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	16 764	2.2	193	736 914	2.3
	Other dairy products	237		9	72 661	0.3	97290	Kitchen utensils, tools, misc. homewares	1 539	0.2	6	57 304	2.7
	Not reported in detail	3 172		(NA)	(NA)	(NA)	98293	Other building materials	641	0.1	3	7 657	8.4
44110	Eggs (fresh, storage)	627	0.1	10	78 354	0.8	99310	Feeds (mixed and other) inc. pet food	13 022	1.7	141	520 012	2.5
44120	Poultry	2 791	0.4	7	123 958	2.3	99870	Food, beverage basic materials	1 064	0.1	54	209 654	0.5
45100	Confectionery	16 199	2.1	178	686 115	2.4	99900	Commodities, n.e.c.	23 022	3.0	(NA)	(NA)	(NA)
	Candy, all kinds	8 498		148	566 046	1.5		Labor, service, and rental receipts from customers	2 950	0.4	14	212 401	1.4
	Chewing gum	1 983		144	559 278	0.4		Mountain Division					
	Fountain fruits, syrups, toppings	692		69	329 435	0.2		All establishments(number)..107					
	Potato chips, salted nuts, other confections	1 276		81	417 074	0.3		Sales not reported by commodity line(\$1,000)..(NA)					
	Not reported in detail	3 750		(NA)	(NA)	(NA)		Sales reported by commodity line	291 858	100.0	58	(X)	(X)
47100	Meats, provisions	25 069	3.2	89	318 885	7.9	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	1 068	0.4	14	78 734	1.4
	Fresh, frozen (except packaged) meats	6 520		12	83 962	7.8	22200	Proprietary products, toiletries, druggist sundries	4 999	1.7	20	163 117	3.1
	Cured, boiled, smoked meats	2 456		24	143 793	1.7	22300	Toilet soaps	2 456	0.8	52	288 953	0.8
	Sausages (loaves)	1 450		15	118 505	1.2	29130	Laundry soaps, chips, powders, detergents	14 211	4.9	54	289 670	4.9
	Lard (from hogs)	1 633		76	243 484	0.7	43100	Dairy products, ice cream, ices	10 646	3.6	39	217 039	4.9
	Other meat (including game)	6 502		6	87 092	7.5		Butter	1 049	3	72 738	1.4	
	Not reported in detail	6 508		(NA)	(NA)	(NA)		Cheese	2 164	33	158 992	1.4	
48100	Fresh fruits, vegetables, berries	12 346	1.6	45	188 892	6.5		Ice cream, ices	1 525	5	91 185	1.8	
	Fresh fruits, berries, melons	2 885		22	113 317	2.5		Other dairy products	1 061	6	71 847	1.5	
	Fresh vegetables	3 810		33	137 092	2.8		Not reported in detail	4 847	(NA)	(NA)	(NA)	(NA)
	Not reported in detail	5 651		(NA)	(NA)	(NA)	45100	Confectionery	9 179	3.1	55	268 855	3.4
49200	Bakery products	3 612	0.5	81	305 926	1.2		Candy, all kinds	5 255		49	235 419	2.2
49300	Canned, bottled foods	254 758	32.9	210	771 314	33.0		Chewing gum	751		48	235 079	0.3
	Canned baby foods	8 396		139	573 556	1.5		Fountain fruits, syrups, toppings	599		22	132 288	0.5
	Canned fruits, fruit juices	46 590		168	590 278	7.9		Potato chips, salted nuts, other confections	4 077		28	86 579	0.6
	Canned vegetables, vegetable juices	72 289		170	606 372	11.9		Not reported in detail	2 097	(NA)	(NA)	(NA)	(NA)
	Canned fish, seafood	14 082		168	623 434	2.3	47100	Meats, provisions	25 914	8.9	18	166 964	15.5
	Canned meats	15 199		167	603 962	2.5		Fresh, frozen (except packaged) meats	12 669		5	114 638	11.0
	Canned milk	21 295		167	597 674	3.6		Cured, boiled, smoked meats	5 788		6	117 202	4.9
	Other canned, bottled foods	22 793		145	550 395	4.1		Sausages (loaves)	1 321		4	111 843	1.2
	Not reported in detail	54 114		(NA)	(NA)	(NA)		Lard (from hogs)	334		12	50 337	0.7
49410	Coffee (green, roasted)	34 445	4.5	190	736 268	4.7		Other meat (including game)	1 039		4	99 965	1.0
	Green coffee	113		7	28 822	0.4		Not reported in detail	4 763	(NA)	(NA)	(NA)	(NA)
	Soluble coffee	5 250		122	482 260	1.1	48100	Fresh fruits, vegetables, berries	9 022	3.1	7	110 256	8.2
	Roasted coffee (except soluble)	23 383		155	574 857	4.1		Fresh fruits, berries, melons	4 819		6	109 070	4.4
	Not reported in detail	5 699		(NA)	(NA)	(NA)		Fresh vegetables	3 016		6	109 070	2.8
								Not reported in detail	1 187	(NA)	(NA)	(NA)	(NA)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	GENERAL-LINE GROCERY WHOLESALERS—Con. Mountain Division—Con.							GENERAL-LINE GROCERY WHOLESALERS—Con. Pacific Division—Con.					
49200	Bakery Products	1 817	0.6	16	107 133	1.7	49300	Canned, bottled foods	292 952	27.2	174	1 069 181	27.4
49300	Canned, bottled foods	82 479	28.3	56	287 724	28.7		Canned baby foods	19 090		147	787 240	2.4
	Canned baby foods	3 941		48	238 886	1.6		Canned fruits, fruit juices	56 933		160	892 806	6.4
	Canned fruits, fruit juices	12 584		53	240 346	5.2		Canned vegetables, vegetable juices	68 357		163	924 667	7.4
	Canned vegetables, vegetable juices	17 920		54	240 642	7.4		Canned fish, seafood	18 788		159	917 529	2.0
	Canned fish, seafood	4 722		53	241 259	2.0		Canned meats	19 965		158	916 257	2.2
	Canned meats	5 412		54	240 686	2.2		Canned milk	20 037		153	918 639	2.2
	Canned milk	4 601		52	220 371	2.1		Other canned, bottled foods	43 578		155	906 438	4.8
	Other canned, bottled foods	17 911		50	239 124	7.5		Not reported in detail	46 204		(NA)	(NA)	(NA)
	Not reported in detail	15 388		(NA)	(NA)	(NA)	49410	Coffee (green, roasted)	59 580	5.5	165	1 058 076	5.6
49410	Coffee (green, roasted)	13 351	4.6	55	287 384	4.6		Green coffee	1 250		3	17 333	7.2
	Green coffee	503		3	32 455	1.5		Soluble coffee	10 556		56	750 370	1.4
	Soluble coffee	2 814		39	175 093	1.6		Roasted coffee (except soluble)	37 221		136	800 580	4.6
	Roasted coffee (except soluble)	5 820		48	177 778	3.3		Not reported in detail	10 553		(NA)	(NA)	(NA)
	Not reported in detail	4 214		(NA)	(NA)	(NA)	49420	Tea	6 042	0.6	77	855 837	0.7
49420	Tea	1 188	0.4	53	251 999	0.5	49500	Flour, related products	43 823	4.1	161	1 057 392	4.1
49500	Flour, related products	12 061	4.1	53	283 266	4.3	49600	Frozen foods	61 767	5.7	125	886 655	7.0
49600	Frozen foods	11 797	4.0	33	255 407	4.6		Frozen fruits	2 402		109	742 746	0.3
	Frozen fruits	408		21	153 342	0.3		Frozen juices	11 338		112	744 728	1.5
	Frozen juices	1 679		21	153 342	1.1		Frozen vegetables	10 664		110	743 252	1.4
	Frozen vegetables	1 553		21	153 342	1.0		Frozen poultry (packaged only)	2 773		38	680 806	0.4
	Frozen poultry (packaged only)	487		20	151 718	0.3		Frozen fish, seafood (packaged only)	4 495		109	740 884	0.6
	Frozen fish, seafood (packaged only)	953		20	145 826	0.7		Frozen meats (packaged only)	4 871		108	741 067	0.7
	Frozen meats (packaged only)	1 851		20	163 237	1.1		Frozen prepared foods, baked goods	6 389		40	683 720	0.9
	Frozen prepared foods, baked goods	1 229		18	136 406	0.9		Other packaged frozen foods	8 045		109	728 452	1.1
	Other packaged frozen foods	622		18	128 478	0.5		Not reported in detail	10 790		(NA)	(NA)	(NA)
	Not reported in detail	3 015		(NA)	(NA)	(NA)	49700	Soft drinks, bottled drinking waters	3 279	0.3	35	613 173	0.5
49700	Soft drinks, bottled drinking waters	1 272	0.4	28	156 330	0.8	49800	Sugar (refined)	48 243	4.5	164	1 047 083	4.6
49800	Sugar (refined)	9 328	3.2	53	283 266	3.3	49920	Dried fruits	5 984	0.6	77	828 310	0.7
49920	Dried fruits	1 604	0.5	50	236 862	0.7	49930	Groceries, except as specified	142 402	13.2	175	1 071 705	13.3
49930	Groceries, except as specified	27 049	9.3	55	289 983	9.3		Margarine, butter substitutes	10 763		141	863 219	1.2
	Margarine, butter substitutes	1 682		47	238 030	0.7		Cooking oils (including vegetable shortenings)	15 437		157	907 581	1.7
	Cooking oils (including vegetable shortenings)	2 493		48	238 167	1.0		Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	90 830		156	912 882	9.9
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	18 827		51	240 430	7.8		Not reported in detail	25 372		(NA)	(NA)	(NA)
	Not reported in detail	4 047		(NA)	(NA)	(NA)	49940	Miscellaneous food products	25 560	2.4	34	407 148	6.3
49940	Miscellaneous food products	660	0.2	8	11 358	5.8	94110	Cigarettes, cigars, tobacco	126 266	11.7	161	1 044 600	12.1
94110	Cigarettes, cigars, tobacco	28 333	9.7	57	289 149	9.8		Cigarettes	98 988		143	830 006	11.9
96311	Coarse paper (wrapping, bags, cartons, etc.)	4 776	1.6	57	288 064	1.7		Cigars	4 395		139	824 981	0.5
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	6 870	2.4	56	271 472	2.5		Other tobacco	3 755		130	809 123	0.5
99310	Feeds (mixed and other) inc. pet food	3 122	1.1	55	185 641	1.7		Not reported in detail	19 128		(NA)	(NA)	(NA)
99870	Food, beverage basic materials	535	0.2	29	188 016	0.3	95110	Beer, fermented malt liquors	6 635	0.6	13	188 259	3.5
99900	Commodities, n.e.c.	7 660	2.6	(NA)	(NA)	(NA)	95202	Wines	2 342	0.2	11	361 877	0.6
	Labor, service, and rental receipts from customers	461	0.2	4	22 893	2.0	96311	Coarse paper (wrapping, bags, cartons, etc.)	11 905	1.1	74	830 368	1.4
							96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	34 447	3.2	161	1 051 622	3.3
							97290	Kitchen utensils, tools, misc. home- ware	1 516	0.1	8	54 969	2.8
							99310	Feeds (mixed and other) inc. pet food	25 448	2.4	55	794 316	3.2
							99870	Food, beverage basic materials	3 097	0.3	44	611 432	0.5
							99892	Smokers supplies and pipes	1 034	0.1	82	356 053	0.3
								Commodities, n.e.c.	15 435	1.4	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	2 864	0.3	7	211 663	1.4
	Pacific Division							DAIRY PRODUCTS DISTRIBUTORS (SIC 5043)					
	All establishments . . . (number) . . . 251							New England Division					
	Sales not reported by commodity line (\$1,000) . . . 217,430							(Not analyzed by commodity line)					
	Sales reported by commodity line	1 076 540	100.0	184	(X)	(X)		Middle Atlantic Division					
								All establishments . . . (number) . . . 811					
								Sales not reported by commodity line (\$1,000) . . . 161,192					
								Sales reported by commodity line	486 735	100.0	544	(X)	(X)
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	1 167	0.1	75	106 515	1.1							
22200	Proprietary products, toiletries, druggist sundries	15 795	1.5	29	541 334	2.9							
22300	Toilet soaps	12 163	1.1	154	1 029 087	1.2							
29130	Laundry soaps, chips, powders, detergents	36 894	3.4	162	1 057 681	3.5							
43100	Dairy products, ice cream, ices	6 452	0.6	126	532 058	1.2							
44110	Eggs (fresh, storage)	4 698	0.4	7	114 708	4.1							
45100	Confectionery	40 174	3.7	170	1 054 188	3.8							
	Candy, all kinds	19 953		151	909 431	2.2							
	Chewing gum	3 642		138	839 082	0.4							
	Fountain fruits, syrups, toppings	4 714		115	587 767	0.8							
	Potato chips, salted nuts, other confections	4 722		131	829 854	5.7							
	Not reported in detail	7 143		(NA)	(NA)	(NA)	43100	Dairy products, ice cream, ices	449 266	92.3	544	486 735	92.3
47100	Meats, provisions	17 744	1.6	15	180 433	9.8		Butter	86 686		162	158 469	54.7
48100	Fresh fruits, vegetables, berries	11 597	1.1	9	156 465	7.4		Cheese	57 205		193	173 569	33.0
49200	Bakery products	9 235	0.9	102	504 666	1.8		Ice cream, ices	15 869		80	28 005	56.7
								Milk, cream (fluid)	198 487		204	221 236	89.7
								Other dairy products	30 507		86	89 927	34.0
								Not reported in detail	60 512		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	
		Amount	Per- cent dis- tri- bution	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bution	Num- ber	Total sales, all commodity lines		
														(\$1,000) (1)	(2)	(3)	($1,000) (4)	(5)
	DAIRY PRODUCTS DISTRIBUTORS—Con.							DAIRY PRODUCTS DISTRIBUTORS—Con.						
	Middle Atlantic Division—Con.							West North Central Division—Con.						
44110	Eggs (fresh, storage)	14 817	3.0	87	73 567	20.1	99310	Feeds (mixed and other) inc. pet food .	629	0.3	26	6 411	9.8	
44120	Poultry	1 356	0.3	7	24 248	5.6		Commodities, n.e.c.	808	0.4	(NA)	(NA)	(NA)	
45100	Confectionery	356	0.1	18	8 279	4.3	99900	Labor, service, and rental receipts from customers	188	0.1	9	5 263	3.6	
47100	Meats, provisions	2 903	0.6	38	38 276	7.6								
49200	Bakery products	274	0.1	6	4 019	6.8		South Atlantic Division (Not analyzed by commodity line)						
49300	Canned, bottled foods	4 290	0.9	36	41 028	10.5		East South Central Division						
49410	Coffee (green, roasted)	466	0.1	10	8 112	5.7		All establishments (number)..117						
49420	Tea	245	0.1	4	3 771	6.5		Sales not reported by commodity line (\$1,000)..8,044						
49600	Frozen foods	3 752	0.8	33	31 883	11.8		Sales reported by commodity line	21 061	100.0	67	(X)	(X)	
49700	Soft drinks, bottled drinking waters .	287	0.1	8	8 023	3.6		43100	Dairy products, ice cream, ices	19 990	94.9	67	21 061	94.9
49800	Sugar (refined)	663	0.1	4	15 360	4.3		Butter	58		11	6 842	0.8	
49930	Groceries, except as specified	4 410	0.9	77	100 632	4.4		Cheese	480		11	6 081	7.9	
	Margarine, butter substitutes	2 313		53	90 817	2.5		Ice cream, ices	2 079		10	6 378	32.6	
	Cooking oils (including vegetable shortenings)	1 046		23	26 315	4.0		Milk, cream (fluid)	11 615		41	12 665	91.7	
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	542		19	11 280	4.8		Other dairy products	1 237		16	3 876	31.9	
	Not reported in detail	509		(NA)	(NA)	(NA)		Not reported in detail	4 521		(NA)	(NA)	(NA)	
49940	Miscellaneous food products	795	0.2	14	9 602	8.3		49200	Bakery products	476	2.3	3	1 573	30.3
	Commodities, n.e.c.	2 855	0.6	(NA)	(NA)	(NA)		Commodities, n.e.c.	595	2.8	(NA)	(NA)	(NA)	
	East North Central Division							West South Central Division (Not analyzed by commodity line)						
	All establishments (number)..749							Mountain Division (Not analyzed by commodity line)						
	Sales not reported by commodity line (\$1,000)..134,235							Pacific Division						
	Sales reported by commodity line	375 816	100.0	479	(X)	(X)		All establishments (number)..266						
43100	Dairy products, ice cream, ices	354 639	94.4	479	375 816	94.4		Sales not reported by commodity line (\$1,000)..41,198	169 997	100.0	166	(X)	(X)	
	Butter	85 179		126	153 849	55.4		Sales reported by commodity line						
	Cheese	69 620		143	181 512	38.4		43100	Dairy products, ice cream, ices	139 348	82.0	166	169 997	82.0
	Ice cream, ices	6 574		67	19 147	34.3		Butter	35 905		60	104 994	34.2	
	Milk, cream (fluid)	133 482		215	217 914	61.3		Cheese	17 914		66	72 678	24.6	
	Other dairy products	20 256		91	143 864	14.1		Ice cream, ices	8 198		54	53 198	15.4	
	Not reported in detail	39 528		(NA)	(NA)	(NA)		Milk, cream (fluid)	58 392		78	92 545	63.1	
44110	Eggs (fresh, storage)	9 349	2.5	49	96 486	9.7		Other dairy products	7 949		46	82 288	9.7	
44120	Poultry	188	0.1	7	68 039	0.3		Not reported in detail	10 990		(NA)	(NA)	(NA)	
45100	Confectionery	268	0.1	15	6 048	4.4		44110	Eggs (fresh, storage)	13 018	7.7	27	57 848	22.5
46100	Fish, seafood (fresh and frozen except packaged frozen)	223	0.1	6	2 856	7.8		46100	Fish, seafood (fresh and frozen except packaged frozen)	111	0.1	3	4 487	2.5
47100	Meats, provisions	567	0.2	17	8 165	6.9		47100	Meats, provisions	1 298	0.8	10	16 304	8.0
49200	Bakery products	210	0.1	4	1 442	14.6		49200	Bakery products	136	0.1	4	997	13.6
49300	Canned, bottled foods	952	0.3	12	4 925	19.3		49300	Canned, bottled foods	1 365	0.8	11	23 165	5.9
49600	Frozen foods	255	0.1	10	5 074	5.0		49500	Flour, related products	98	0.1	3	9 957	1.0
49930	Groceries, except as specified	3 845	1.0	35	18 735	20.5		49600	Frozen foods	11 266	6.6	11	48 252	23.3
	Margarine, butter substitutes	2 631		21	12 557	21.0	44110	Soft drinks, bottled drinking waters .	114	0.1	5	776	14.7	
	Cooking oils (including vegetable shortenings)	223		6	1 631	13.7	46100	Dried fruits	307	0.2	3	9 839	3.1	
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	485		14	3 687	11.2	47100	Groceries, except as specified	1 426	0.8	16	22 769	6.3	
	Not reported in detail	506		(NA)	(NA)	(NA)	49300	Miscellaneous food products	361	0.2	8	11 052	3.3	
49940	Miscellaneous food products	818	0.2	17	9 548	8.6	49500	Commodities, n.e.c.	688	0.4	(NA)	(NA)	(NA)	
	Commodities, n.e.c.	4 502	1.2	(NA)	(NA)	(NA)	49600	Labor, service, and rental receipts from customers	461	0.3	8	42 718	1.1	
	West North Central Division						49700							
	All establishments (number)..378						49920							
	Sales not reported by commodity line (\$1,000)..50,196						49930							
	Sales reported by commodity line	209 020	100.0	220	(X)	(X)	49940							
43100	Dairy products, ice cream, ices	204 758	98.0	220	209 020	98.0		POULTRY, POULTRY PRODUCTS DISTRIBUTORS (SIC 5044)						
	Butter	86 509		54	161 582	53.5		New England Division						
	Cheese	12 148		39	140 359	8.7		All establishments (number)..97						
	Ice cream, ices	4 606		43	18 074	25.5		Sales not reported by commodity line (\$1,000)..(NA)	40 178	100.0	59	(X)	(X)	
	Milk, cream (fluid)	32 581		111	37 265	87.4		Sales reported by commodity line						
	Other dairy products	53 865		44	155 932	34.5		43100	Dairy products, ice cream, ices	169	0.4	13	2 649	6.4
	Not reported in detail	15 049		(NA)	(NA)	(NA)		44110	Eggs (fresh, storage)	7 065	17.6	34	9 870	71.6
44110	Eggs (fresh, storage)	1 010	0.5	32	4 650	21.7								
44120	Poultry	983	0.5	28	6 005	16.4								
49200	Bakery products	134	0.1	3	886	15.1								
49930	Groceries, except as specified	510	0.2	11	3 895	13.1								
	Margarine, butter substitutes	164		10	3 372	4.9	43100	Dairy products, ice cream, ices	169	0.4	13	2 649	6.4	
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	346		5	2 340	14.8	44110	Eggs (fresh, storage)	7 065	17.6	34	9 870	71.6	

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.							POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.					
	New England Division—Con.							West North Central Division—Con.					
44120	Poultry	31 778	79.1	39	33 659	94.4	49940	Miscellaneous food products	102	0.1	7	8 180	1.2
	Live poultry.	1 065		7	1 543	69.0	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	311	0.2	7	5 060	6.1
	Dressed poultry	27 851		31	30 048	92.7	51310	Livestock (except horses, mules).	244	0.1	3	3 269	7.5
	Not reported in detail.	2 862		5	2 972	96.3							
47100	Meats, provisions	686	1.7	8	2 853	24.0	94110	Cigarettes, cigars, tobacco	397	0.2	4	11 624	3.4
49600	Frozen foods.	215	0.5	9	2 053	10.5	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	216	0.1	4	12 160	1.8
	Commodities, n.e.c.	265	0.7	(NA)	(NA)	(NA)	99310	Feeds (mixed and other) inc. pet food	3 260	1.6	61	58 634	5.6
							99330	Seeds (except flower)	564	0.3	6	4 579	12.3
								Commodities, n.e.c.	1 198	0.6	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	411	0.2	11	15 550	2.6
	Middle Atlantic Division							South Atlantic Division					
	All establishments. . . . (number)..396							All establishments. . . . (number)..259					
	Sales not reported by commodity line (\$1,000)..101,988							Sales not reported by commodity line (\$1,000)..51,085					
	Sales reported by commodity line.	280 664	100.0	277	(X)	(X)		Sales reported by commodity line.	136 290	100.0	160	(X)	(X)
43100	Dairy products, ice cream, ices	13 857	4.9	98	65 381	21.2							
44110	Eggs (fresh, storage)	90 548	32.3	180	132 453	68.4							
44120	Poultry	165 880	59.1	125	191 025	86.8	43100	Dairy products, ice cream, ices	4 250	3.1	29	31 456	13.5
	Live poultry.	7 852		22	20 911	37.5	44110	Eggs (fresh, storage)	37 518	27.5	98	70 567	53.2
	Dressed poultry	142 022		82	166 613	85.2	44120	Poultry	84 781	62.2	107	110 566	76.7
	Not reported in detail.	16 006		27	16 666	96.0		Live poultry.	22 331		23	30 323	73.6
47100	Meats, provisions	2 713	1.0	22	26 902	10.1		Dressed poultry	42 474		64	61 173	69.4
48100	Fresh fruits, vegetables, berries	939	0.3	5	3 326	28.2		Not reported in detail.	19 976		(NA)	(NA)	(NA)
49300	Canned, bottled foods	398	0.1	14	7 482	5.3	46100	Fish, seafood (fresh and frozen except packaged frozen)	509	0.4	7	4 443	11.5
49600	Frozen foods.	3 881	1.4	26	32 986	11.8	47100	Meats, provisions	1 990	1.5	12	13 284	15.0
49930	Groceries, except as specified.	1 443	0.5	29	20 756	7.0	49300	Canned, bottled foods	594	0.4	7	9 184	6.5
	Commodities, n.e.c.	1 005	0.4	(NA)	(NA)	(NA)	49600	Frozen foods.	1 457	1.1	13	16 187	9.0
							49930	Groceries, except as specified.	463	0.3	23	20 186	2.3
	East North Central Division						99310	Feeds (mixed and other) inc. pet food	4 002	2.9	8	12 851	31.1
	All establishments. . . . (number)..414							Commodities, n.e.c.	726	0.5	(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000)..84,886												
	Sales reported by commodity line.	227 468	100.0	257	(X)	(X)							
43100	Dairy products, ice cream, ices	8 661	3.8	47	56 847	15.2		East South Central Division					
44110	Eggs (fresh, storage)	105 215	46.3	187	160 690	65.5		All establishments. . . . (number)..119					
44120	Poultry	101 336	44.5	161	161 925	62.6		Sales not reported by commodity line (\$1,000)..(NA)					
	Live poultry.	10 389		58	21 119	49.2		Sales reported by commodity line.	37 684	100.0	74	(X)	(X)
	Dressed poultry	76 872		94	131 992	58.2	44110	Eggs (fresh, storage)	11 818	31.4	64	27 637	42.8
	Not reported in detail.	14 075		(NA)	(NA)	(NA)	44120	Poultry	24 476	65.0	60	33 993	72.0
47100	Meats, provisions	752	0.3	11	12 001	6.3		Live poultry.	8 305		21	13 771	60.3
49600	Frozen foods.	7 437	3.3	20	43 189	17.2		Dressed poultry	13 464		36	19 780	68.1
49930	Groceries, except as specified.	308	0.1	16	19 025	1.6		Not reported in detail.	2 707		14	4 100	66.0
99310	Feeds (mixed and other) inc. pet food	650	0.3	15	4 144	15.7	46100	Fish, seafood (fresh and frozen except packaged frozen)	307	0.8	3	1 276	24.1
	Commodities, n.e.c.	3 109	1.4	(NA)	(NA)	(NA)	47100	Meats, provisions	235	0.6	4	1 715	13.7
	West North Central Division						48100	Fresh fruits, vegetables, berries	28	0.1	3	656	4.3
	All establishments. . . . (number)..363						49600	Frozen foods.	128	0.3	3	2 343	5.5
	Sales not reported by commodity line (\$1,000)..41,322						99310	Feeds (mixed and other) inc. pet food	177	0.5	6	2 346	7.5
	Sales reported by commodity line.	203 314	100.0	210	(X)	(X)		Commodities, n.e.c.	515	1.4	(NA)	(NA)	(NA)
29130	Laundry soaps, chips, powders, detergents	210	0.1	3	11 482	1.8		West South Central Division					
43100	Dairy products, ice cream, ices	3 638	1.8	43	46 477	7.8		All establishments. . . . (number)..227					
44110	Eggs (fresh, storage)	128 083	63.0	172	179 841	71.2		Sales not reported by commodity line (\$1,000)..25,163					
44120	Poultry	56 938	28.0	165	142 543	39.9		Sales reported by commodity line.	65 700	100.0	127	(X)	(X)
	Live poultry.	6 519		105	86 841	7.5	43100	Dairy products, ice cream, ices	1 257	1.9	22	18 958	6.6
	Dressed poultry	42 153		47	54 952	76.7	44110	Eggs (fresh, storage)	31 061	47.3	108	50 795	61.1
	Not reported in detail.	8 266		(NA)	(NA)	(NA)	44120	Poultry	29 205	44.5	92	47 696	61.2
45100	Confectionery	351	0.2	3	11 482	3.1		Live poultry.	6 207		28	9 576	64.8
48100	Fresh fruits, vegetables, berries	730	0.4	4	11 541	6.3		Dressed poultry	15 979		60	32 325	49.4
49300	Canned, bottled foods	1 678	0.8	5	13 763	12.2		Not reported in detail.	7 019		16	8 366	83.9
49410	Coffee (green, roasted)	628	0.3	4	12 160	5.2	47100	Meats, provisions	1 491	2.3	6	6 231	23.9
49500	Flour, related products	491	0.2	5	12 207	4.0	48100	Fresh fruits, vegetables, berries	213	0.3	5	6 547	3.3
49600	Frozen foods.	1 488	0.7	13	25 889	5.7	49600	Frozen foods.	1 328	2.0	5	6 435	20.6
49800	Sugar (refined)	595	0.3	6	13 410	4.4							
49920	Dried fruits.	141	0.1	3	11 482	1.2							
49930	Groceries, except as specified.	1 640	0.8	8	14 461	11.3							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.							CONFECTIONERY WHOLESALERS—Con.					
	West South Central Division—Con.							Middle Atlantic Division—Con.					
49930	Groceries, except as specified.	111	0.2	7	8 824	1.3	94110	Cigarettes, cigars, tobacco	27 847	16.3	81	63 720	43.7
								Cigarettes.	16 988		54	40 516	41.9
51993	Other inedible farm products.	400	0.6	3	1 249	32.0		Cigars.	4 248		59	39 866	10.7
99310	Feeds (mixed and other) inc. pet food .	395	0.6	13	2 418	16.3		Other tobacco	1 672		37	26 220	6.4
	Commodities, n.e.c.	239	0.4	(NA)	(NA)	(NA)		Not reported in detail.	4 939		(NA)	(NA)	(NA)
	Mountain Division						96311	Coarse paper (wrapping, bags, cartons, etc.)	563	0.3	24	14 874	3.8
	All establishments. . . . (number)..65						96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	474	0.3	24	13 024	3.6
	Sales not reported by commodity line (\$1,000)..7,532						99140	Toys, games, fireworks, children's vehicles	409	0.2	8	5 696	7.2
	Sales reported by commodity line. . . .	23 342	100.0	42	(X)	(X)	99810	Advertising novelties and specialties .	273	0.2	5	1 948	14.0
							99892	Smokers supplies and pipes.	90	0.1	12	10 574	0.9
43100	Dairy products, ice cream, ices	733	3.1	8	5 068	14.5		Commodities, n.e.c.	1 838	1.1	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	93	0.1	5	2 564	3.6
44110	Eggs (fresh, storage)	10 742	46.0	38	16 127	66.6		East North Central Division					
44120	Poultry	10 331	44.3	19	14 287	72.3		All establishments. . . . (number)..404					
								Sales not reported by commodity line (\$1,000)..(NA)					
47100	Meats, provisions	331	1.4	3	2 259	14.7		Sales reported by commodity line. . . .	103 894	100.0	274	(X)	(X)
49600	Frozen foods.	808	3.5	7	5 409	14.9	22200	Proprietary products, toiletries, druggist sundries.	585	0.6	16	6 244	9.4
49930	Groceries, except as specified.	213	0.9	8	5 555	3.8	43100	Dairy products, ice cream, ices	729	0.7	7	31 599	2.3
	Commodities, n.e.c.	184	0.8	(NA)	(NA)	(NA)	45100	Confectionery	72 868	70.1	274	103 894	70.1
								Candy, all kinds.	33 704		129	63 405	53.2
	Pacific Division							Chewing gum	2 594		92	27 400	9.5
	(Not analyzed by commodity line)							Fountain fruits, syrups, toppings . .	3 485		54	18 972	18.4
	CONFECTIONERY WHOLESALERS (SIC 5045)							Potato chips, salted nuts, other confections.	16 570		127	28 588	58.0
	New England Division							Not reported in detail.	16 515		67	23 101	71.5
	All establishments. . . . (number)..128						49200	Bakery products	264	0.3	7	2 559	10.3
	Sales not reported by commodity line (\$1,000)..7,839						49300	Canned, bottled foods	668	0.6	15	6 362	10.5
	Sales reported by commodity line. . . .	30 080	100.0	96	(X)	(X)		Canned fruits, fruit juices	29		6	1 949	1.5
22200	Proprietary products, toiletries, druggist sundries.	140	0.5	3	456	30.7		Canned vegetables, vegetable juices .	31		6	1 691	1.8
								Canned fish, seafood.	53		4	883	6.0
45100	Confectionery	26 883	89.4	96	30 080	89.4		Canned meats.	152		4	912	16.7
	Candy, all kinds.	8 326		53	13 929	59.8		Other canned, bottled foods	290		8	3 796	7.6
	Chewing gum	1 050		29	9 523	11.0	49410	Coffee (green, roasted)	316	0.3	7	4 764	6.6
	Fountain fruits, syrups, toppings . .	1 266		25	7 924	16.0	49910	Peanuts, roasted.	285	0.3	15	4 348	6.6
	Potato chips, salted nuts, other confections.	6 098		38	10 622	57.4	49930	Groceries, except as specified. . . .	1 032	1.0	20	9 380	11.0
	Not reported in detail.	10 143		21	10 741	94.4		Margarine, butter substitutes . . .	588		5	3 500	16.8
94110	Cigarettes, cigars, tobacco	2 258	7.5	16	5 354	42.2		Cooking oils (including vegetable shortenings)	272		4	1 679	16.2
	Commodities, n.e.c.	799	2.7	(NA)	(NA)	(NA)		Other groceries (jam, breakfast cereals, pickles, sauces, etc.) . . .	100		9	4 022	2.5
								Not reported in detail.	72		5	2 068	3.5
	Middle Atlantic Division						49940	Miscellaneous food products	920	0.9	3	2 969	31.0
	All establishments. . . . (number)..528						86300	School equipment, supplies.	345	0.3	8	2 371	14.6
	Sales not reported by commodity line (\$1,000)..48,879						94110	Cigarettes, cigars, tobacco	21 447	20.6	49	51 154	41.9
	Sales reported by commodity line. . . .	170 437	100.0	393	(X)	(X)		Cigarettes.	18 071		27	42 615	42.4
22200	Proprietary products, toiletries, druggist sundries.	923	0.5	17	8 654	10.7		Cigars.	713		35	16 042	4.4
43100	Dairy products, ice cream, ices	284	0.2	13	4 504	6.3		Other tobacco	194		17	12 112	1.6
45100	Confectionery	129 586	76.0	393	170 437	76.0		Not reported in detail.	2 469		9	5 324	46.4
	Candy, all kinds.	54 865		226	97 283	56.4	96311	Coarse paper (wrapping, bags, cartons, etc.)	476	0.5	21	9 109	5.2
	Chewing gum	4 904		137	67 419	7.3	96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	220	0.2	17	8 200	2.7
	Fountain fruits, syrups, toppings . .	3 975		102	47 613	8.3	99310	Feeds (mixed and other) inc. pet food .	176	0.2	3	2 529	7.0
	Potato chips, salted nuts, other confections.	38 875		191	83 889	46.3	99810	Advertising novelties and specialties .	78	0.1	4	483	16.1
	Not reported in detail.	26 967		(NA)	(NA)	(NA)		Commodities, n.e.c.	3 485	3.4	(NA)	(NA)	(NA)
47100	Meats, provisions	428	0.3	8	5 561	7.7		West North Central Division					
49200	Bakery products	1 968	1.2	29	12 225	16.1		(Not analyzed by commodity line)					
49300	Canned, bottled foods	2 040	1.2	28	14 670	13.9		South Atlantic Division					
49410	Coffee (green, roasted)	200	0.1	8	6 246	3.2		All establishments. . . . (number)..368					
49500	Flour, related products	191	0.1	3	2 772	6.9		Sales not reported by commodity line (\$1,000)..27,685					
49600	Frozen foods.	905	0.5	5	4 803	18.8		Sales reported by commodity line. . . .	72 442	100.0	251	(X)	(X)
49700	Soft drinks, bottled drinking waters. .	312	0.2	12	10 015	3.1	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	546	0.8	15	5 362	10.2
49910	Peanuts, roasted.	391	0.2	12	10 947	3.6	22200	Proprietary products, toiletries, druggist sundries.	1 787	2.5	32	11 373	15.7
49930	Groceries, except as specified.	853	0.5	22	9 424	9.1							
49940	Miscellaneous food products	769	0.5	8	6 665	11.5							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dustry and com- modi- ty-line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dustry and com- modi- ty-line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONFECTIONERY WHOLESALERS—Con. South Atlantic Division—Con.							CONFECTIONERY WHOLESALERS—Con. West South Central Division—Con.					
22300	Toilet soaps.	43	0.1	4	2 475	1.7	49200	Bakery products	204	0.5	6	1 365	14.9
32300	Notions (thread, buttons, etc.)	279	0.4	9	3 376	8.3	49300	Canned, bottled foods	102	0.2	4	4 733	2.2
43100	Dairy products, ice cream, ices	97	0.1	3	1 360	7.1	49410	Coffee (green, roasted)	190	0.4	3	1 776	10.7
45100	Confectionery	54 572	75.3	251	72 442	75.3	49910	Peanuts, roasted	109	0.3	5	4 531	2.4
	Candy, all kinds.	21 157		167	47 043	45.0	49930	Groceries, except as specified.	52	0.1	3	1 071	4.9
	Chewing gum	2 563		149	40 146	6.4	86300	School equipment, supplies.	670	1.6	10	5 705	11.7
	Fountain fruits, syrups, toppings	1 283		47	17 698	7.2	94110	Cigarettes, cigars, tobacco	6 962	16.2	23	18 456	37.7
	Potato chips, salted nuts, other confections.	13 432		138	34 846	38.5		Cigarettes.	4 764		12	12 948	36.8
	Not reported in detail.	16 137		(NA)	(NA)	(NA)		Cigars.	689		16	14 656	4.7
47100	Meats, provisions	327	0.5	5	4 254	7.7		Other tobacco	621		10	11 818	5.3
49200	Bakery products	2 045	2.8	27	7 706	26.5		Not reported in detail.	888		(NA)	(NA)	(NA)
49300	Canned, bottled foods	634	0.9	18	5 891	10.8	96311	Coarse paper (wrapping, bags, cartons, etc.)	312	0.7	11	8 327	3.7
49410	Coffee (green, roasted)	162	0.2	8	3 179	5.1	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	132	0.3	5	8 249	1.6
49910	Peanuts, roasted.	239	0.3	13	3 004	8.0	99140	Toys, games, fireworks, children's vehicles	286	0.7	3	3 139	9.1
49930	Groceries, except as specified.	940	1.3	13	7 632	12.3		Commodities, n.e.c.	567	1.3	(NA)	(NA)	(NA)
49940	Miscellaneous food products	258	0.4	6	2 508	10.3							
51992	Peanuts, unroasted.	89	0.1	3	1 082	8.2		Mountain Division (Not analyzed by commodity line)					
86300	School equipment, supplies.	443	0.6	12	4 014	11.0		Pacific Division					
94110	Cigarettes, cigars, tobacco	5 889	8.1	61	25 771	22.9		All establishments. . . . (number)..158					
	Cigarettes.	3 448		19	9 410	36.6		Sales not reported by commodity line (\$1,000)..12,814					
	Cigars.	1 156		45	16 759	6.9		Sales reported by commodity line.	52 633	100.0	109	(X)	(X)
	Other tobacco	210		14	7 854	2.7							
	Not reported in detail.	1 075		(NA)	(NA)	(NA)							
96311	Coarse paper (wrapping, bags, cartons, etc.)	414	0.6	24	10 053	4.1	22200	Proprietary products, toiletries, drugist sundries.	40	0.1	4	2 436	1.6
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	499	0.7	23	9 106	5.5	43100	Dairy products, ice cream, ices	518	1.0	8	3 688	14.0
99140	Toys, games, fireworks, children's vehicles	167	0.2	3	882	18.9	45100	Confectionery	35 401	67.3	109	52 633	67.3
99310	Feeds (mixed and other) inc. pet food	69	0.1	3	1 374	5.0		Candy, all kinds.	16 581		60	26 342	62.9
	Commodities, n.e.c.	2 943	4.1	(NA)	(NA)	(NA)		Chewing gum	695		26	11 513	6.0
								Fountain fruits, syrups, toppings	808		20	9 049	8.9
								Potato chips, salted nuts, other confections.	6 930		53	22 992	30.1
								Not reported in detail.	10 387		(NA)	(NA)	(NA)
	East South Central Division						47100	Meats, provisions	181	0.3	6	1 671	10.8
	All establishments. . . . (number)..137						49200	Bakery products	407	0.8	6	3 448	11.8
	Sales not reported by commodity line (\$1,000)..(NA)						49300	Canned, bottled foods	1 048	2.0	11	6 740	15.5
	Sales reported by commodity line.	28 705	100.0	95	(X)	(X)	49910	Peanuts, roasted.	164	0.3	5	1 560	10.5
22200	Proprietary products, toiletries, drugist sundries.	547	1.9	15	4 193	13.0	49920	Dried fruits.	962	1.8	5	4 250	22.6
32300	Notions (thread, buttons, etc.)	124	0.4	7	1 961	6.3	49930	Groceries, except as specified.	1 081	2.1	15	9 493	11.4
45100	Confectionery	21 599	75.2	95	28 705	75.2	49940	Miscellaneous food products	1 399	2.7	8	6 106	22.9
	Candy, all kinds.	8 419		66	16 530	50.9	51992	Peanuts, unroasted.	130	0.2	4	3 491	3.7
	Chewing gum	1 346		55	13 831	9.7	94110	Cigarettes, cigars, tobacco	6 053	11.5	18	13 941	43.4
	Fountain fruits, syrups, toppings	1 082		11	3 286	32.9	96311	Coarse paper (wrapping, bags, cartons, etc.)	48	0.1	4	1 039	4.6
	Potato chips, salted nuts, other confections.	5 364		50	14 072	38.1		Food, beverage basic materials.	78	0.1	3	1 318	5.9
	Not reported in detail.	5 388		(NA)	(NA)	(NA)		Commodities, n.e.c.	5 123	9.7	(NA)	(NA)	(NA)
49200	Bakery products	462	1.6	16	3 470	13.3		FISH, SEAFOOD DISTRIBUTORS (SIC 5046)					
49300	Canned, bottled foods	189	0.7	4	1 258	15.0		New England Division					
49410	Coffee (green, roasted)	94	0.3	4	1 083	8.7		All establishments. . . . (number)..285					
49910	Peanuts, roasted.	151	0.5	8	2 955	5.1		Sales not reported by commodity line (\$1,000)..(NA)					
86300	School equipment, supplies.	74	0.3	4	952	7.8		Sales reported by commodity line.	86 664	100.0	184	(X)	(X)
94110	Cigarettes, cigars, tobacco	2 243	7.8	10	6 463	34.7	46100	Fish, seafood (fresh and frozen except packaged frozen)	82 323	95.0	184	86 664	95.0
96311	Coarse paper (wrapping, bags, cartons, etc.)	222	0.8	7	1 742	12.7	49300	Canned, bottled foods	116	0.1	8	6 235	1.9
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	72	0.3	5	1 430	5.0	49600	Frozen foods.	3 326	3.8	27	21 172	15.7
99140	Toys, games, fireworks, children's vehicles	17	0.1	3	1 065	1.6	49930	Groceries, except as specified.	94	0.1	3	1 123	8.4
	Commodities, n.e.c.	2 911	10.1	(NA)	(NA)	(NA)	99130	Sporting, athletic goods, bicycles.	95	0.1	5	799	11.9
								Commodities, n.e.c.	710	0.8	(NA)	(NA)	(NA)
	West South Central Division							Middle Atlantic Division					
	All establishments. . . . (number)..162							All establishments. . . . (number)..312					
	Sales not reported by commodity line (\$1,000)..(NA)							Sales not reported by commodity line (\$1,000)..(NA)					
	Sales reported by commodity line.	42 955	100.0	114	(X)	(X)		Sales reported by commodity line.	110 143	100.0	209	(X)	(X)
22200	Proprietary products, toiletries, drugist sundries.	1 078	2.5	11	13 712	7.9	46100	Fish, seafood (fresh and frozen except packaged frozen)	103 772	94.2	209	110 143	94.2
45100	Confectionery	32 291	75.2	114	42 955	75.2	47100	Meats, provisions	408	0.4	4	1 047	39.0
	Candy, all kinds.	18 001		71	31 155	57.8							
	Chewing gum	1 858		57	28 613	6.5							
	Fountain fruits, syrups, toppings	618		19	10 473	5.9							
	Potato chips, salted nuts, other confections.	5 884		49	19 217	30.6							
	Not reported in detail.	5 930		(NA)	(NA)	(NA)							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)		
	FISH, SEAFOOD DISTRIBUTORS—Con. Middle Atlantic Division—Con.							MEAT, MEAT PRODUCTS WHOLESALERS—Con. New England Division—Con.						
48100	Fresh fruits, vegetables, berries . . .	401	0.4	3	1 624	24.7	47100	Meats, provisions	306 586	91.8	261	334 121	91.8	
49300	Canned, bottled foods	388	0.4	12	2 948	13.2		Fresh, frozen (except packaged) meats	195 917		160	229 858	85.2	
49600	Frozen foods	4 394	4.0	27	15 658	28.1		Cured, boiled, smoked meats	12 236		121	125 056	9.8	
	Commodities, n.e.c.	780	0.7	(NA)	(NA)	(NA)		Sausages (loaves)	5 452		85	93 241	5.8	
	East North Central Division							Lard (from hogs)	692		51	61 786	1.1	
	All establishments. . . . (number)..138							Other meat (including game)	27 909		40	41 209	67.7	
	Sales not reported by commodity							Not reported in detail.	64 380		59	68 249	94.3	
	line (\$1,000)..(NA)							48100	Fresh fruits, vegetables, berries . . .	800	0.2	8	7 027	11.4
	Sales reported by commodity line. . . .	59 127	100.0	86	(X)	(X)			Fresh fruits, berries, melons	356		4	6 273	5.7
44120	Poultry	84	0.1	3	507	16.6			Fresh vegetables.	440		5	6 403	6.9
46100	Fish, seafood (fresh and frozen except packaged frozen)	50 822	86.0	86	59 127	86.0			Not reported in detail.	4		3	624	0.6
49300	Canned, bottled foods	268	0.5	7	3 162	8.5		49300	Canned, bottled foods	3 012	0.9	55	67 287	4.5
49600	Frozen foods.	7 703	13.0	27	28 498	27.0		49410	Coffee (green, roasted)	229	0.1	10	17 092	1.3
49930	Groceries, except as specified.	36	0.1	4	1 325	2.7		49600	Frozen foods.	2 068	0.6	45	66 081	3.1
	Commodities, n.e.c.	214	0.4	(NA)	(NA)	(NA)		49800	Sugar (refined)	348	0.1	7	17 479	2.0
	West North Central Division (Not analyzed by commodity line)							49930	Groceries, except as specified.	3 590	1.1	61	81 424	4.4
	South Atlantic Division (Not analyzed by commodity line)								Margarine, butter substitutes	978		44	60 791	1.6
	East South Central Division								Cooking oils (including vegetable shortenings)	507		27	43 675	1.2
	All establishments. . . . (number)..44								Other groceries (jam, breakfast cereals, pickles, sauces, etc.) . . .	516		10	13 628	3.8
	Sales not reported by commodity								Not reported in detail.	1 589		10	11 975	13.3
	line (\$1,000)..(NA)							99870	Food, beverage basic materials. . . .	292	0.1	5	8 490	3.4
	Sales reported by commodity line. . . .	7 398	100.0	22	(X)	(X)			Commodities, n.e.c.	643	0.2	(NA)	(NA)	(NA)
46100	Fish, seafood (fresh and frozen except packaged frozen)	6 476	87.5	22	7 398	87.5		Middle Atlantic Division						
49600	Frozen foods.	808	10.9	5	3 168	25.5		All establishments. . . . (number)..1,325						
	Commodities, n.e.c.	114	1.5	(NA)	(NA)	(NA)		Sales not reported by commodity						
	West South Central Division (Not analyzed by commodity line)							line (\$1,000)..257,350	1 101 253	100.0	978	(X)	(X)	
	Mountain Division (Not analyzed by commodity line)							Sales reported by commodity line. . . .						
	Pacific Division							43100	Dairy products, ice cream, ices	5 603	0.5	137	105 277	5.3
	All establishments. . . . (number)..155								Butter.	1 976		93	64 460	3.1
	Sales not reported by commodity								Cheese.	2 824		98	78 472	3.6
	line (\$1,000)..(NA)								Ice cream, ices	28		3	3 252	0.9
	Sales reported by commodity line. . . .	7 398	100.0	22	(X)	(X)			Milk, cream (fluid)	260		9	9 959	2.6
46100	Fish, seafood (fresh and frozen except packaged frozen)	6 476	87.5	22	7 398	87.5			Other dairy products.	256		8	5 714	4.5
49600	Frozen foods.	808	10.9	5	3 168	25.5			Not reported in detail.	259		20	12 339	2.1
	Commodities, n.e.c.	114	1.5	(NA)	(NA)	(NA)		44110	Eggs (fresh, storage)	2 726	0.2	72	54 623	5.0
	West South Central Division (Not analyzed by commodity line)							44120	Poultry	25 778	2.3	196	193 946	13.3
	Mountain Division (Not analyzed by commodity line)								Live poultry.	691		8	7 397	9.3
	Pacific Division								Dressed poultry	20 496		177	172 029	11.9
	All establishments. . . . (number)..155								Not reported in detail.	4 591		13	16 027	28.6
	Sales not reported by commodity							46100	Fish, seafood (fresh and frozen except packaged frozen)	2 789	0.3	17	37 546	7.4
	line (\$1,000)..(NA)													
	Sales reported by commodity line. . . .	51 399	100.0	95	(X)	(X)		47100	Meats, provisions	1 029 475	93.5	978	1 101 253	93.5
46100	Fish, seafood (fresh and frozen except packaged frozen)	46 104	89.7	95	51 399	89.7			Fresh, frozen (except packaged) meats	614 099		534	711 519	86.3
49300	Canned, bottled foods	178	0.3	6	5 297	3.4			Cured, boiled, smoked meats	105 495		367	330 796	31.9
49600	Frozen foods.	4 591	8.9	22	17 871	25.7			Sausages (loaves)	13 362		234	206 207	6.5
	Commodities, n.e.c.	492	1.0	(NA)	(NA)	(NA)			Lard (from hogs)	5 129		125	171 845	3.0
99900	Labor, service, and rental receipts from customers	34	0.1	4	1 007	3.4			Other meat (including game)	109 707		180	214 773	51.1
	MEAT, MEAT PRODUCTS WHOLESALERS (SIC 5047)								Not reported in detail.	181 683		225	193 540	93.9
	New England Division							48100	Fresh fruits, vegetables, berries . . .	2 113	0.2	13	21 996	9.6
	All establishments. . . . (number)..363							49300	Canned, bottled foods	17 390	1.6	92	108 124	16.1
	Sales not reported by commodity							49600	Frozen foods.	6 536	0.6	78	67 283	9.7
	line (\$1,000)..86,440							49930	Groceries, except as specified.	4 631	0.4	67	60 156	7.7
	Sales reported by commodity line. . . .	334 121	100.0	261	(X)	(X)			Margarine, butter substitutes	244		36	30 864	0.8
43100	Dairy products, ice cream, ices	4 669	1.4	94	100 392	4.7			Cooking oils (including vegetable shortenings)	3 348		25	27 917	12.0
44110	Eggs (fresh, storage)	1 586	0.5	76	89 807	1.8			Other groceries (jam, breakfast cereals, pickles, sauces, etc.) . . .	549		19	16 175	3.4
44120	Poultry	9 587	2.9	105	117 085	8.2			Not reported in detail.	490		10	6 019	8.1
46100	Fish, seafood (fresh and frozen except packaged frozen)	711	0.2	8	9 238	7.7			Commodities, n.e.c.	4 212	0.4	(NA)	(NA)	(NA)
									East North Central Division					
									All establishments. . . . (number)..873					
									Sales not reported by commodity					
									line (\$1,000)..171,828					
									Sales reported by commodity line. . . .	672 447	100.0	640	(X)	(X)
								29130	Laundry soaps, chips, powders, detergents	578	0.1	9	17 878	3.2
								43100	Dairy products, ice cream, ices	2 303	0.3	105	88 583	2.6
									Butter.	656		56	65 123	1.0
									Cheese.	1 141		72	71 104	1.6
									Ice cream, ices	16		7	1 791	0.9
									Milk, cream (fluid)	75		10	2 530	3.0
									Other dairy products.	7		5	827	0.8
									Not reported in detail.	408		(NA)	(NA)	(NA)

Standard Notes: ... Represents zero
*See contents page for an explanation

(D) Withheld to avoid disclosure.
commodity-line code system.

(NA) Not available.

(X) Not applicable.

Table 6B--MERCHANT WHOLESALERS: 1958--COMMODITY-LINE SALES--KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS--Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	MEAT, MEAT PRODUCTS WHOLESALERS—Con. East North Central Division—Con.							MEAT, MEAT PRODUCTS WHOLESALERS—Con. South Atlantic Division—Con.					
44110	Eggs (fresh, storage)	547	0.1	48	34 955	1.6	44120	Poultry	4 752	2.3	91	84 210	5.6
44120	Poultry	5 856	0.9	133	118 101	5.0		Dressed poultry	4 378		80	77 991	5.6
								Not reported in detail.	374		(NA)	(NA)	(NA)
46100	Fish, seafood (fresh and frozen except packaged frozen)	1 926	0.3	45	56 026	3.4	45100	Confectionery	267	0.1	6	4 430	6.0
							46100	Fish, seafood (fresh and frozen except packaged frozen)	794	0.4	18	25 667	3.1
47100	Meats, provisions	637 719	94.8	640	672 447	94.8	47100	Meats, provisions	183 368	88.3	264	207 623	88.3
	Fresh, frozen (except packaged) meats	383 426		372	441 242	86.9		Fresh, frozen (except packaged) meats	104 082		139	141 178	73.7
	Cured, boiled, smoked meats	22 415		242	194 748	11.5		Cured, boiled, smoked meats	17 595		135	105 254	16.7
	Sausages (loaves)	14 165		224	173 122	8.2		Sausages (loaves)	7 704		114	92 131	8.4
	Lard (from hogs)	8 707		139	121 136	7.2		Lard (from hogs)	3 081		71	64 309	4.8
	Other meat (including game)	69 988		103	101 736	68.8		Other meat (including game)	17 495		53	47 010	37.2
	Not reported in detail.	139 018		(NA)	(NA)	(NA)		Not reported in detail.	33 411		(NA)	(NA)	(NA)
48100	Fresh fruits, vegetables, berries	1 299	0.2	13	14 494	9.0	48100	Fresh fruits, vegetables, berries	1 232	0.6	14	11 849	10.4
49200	Bakery products	430	0.1	13	8 716	4.9	49200	Bakery products	137	0.1	8	3 221	4.3
49300	Canned, bottled foods	5 284	0.8	94	108 381	4.9	49300	Canned, bottled foods	4 092	2.0	56	58 122	7.0
49410	Coffee (green, roasted)	362	0.1	15	15 937	2.3	49410	Coffee (green, roasted)	145	0.1	9	6 246	2.3
49500	Flour, related products	387	0.1	12	14 549	2.7	49600	Frozen foods	3 329	1.6	53	45 857	7.3
49600	Frozen foods	6 056	0.9	71	67 117	9.0	49930	Groceries, except as specified.	1 971	0.9	79	64 516	3.1
	Frozen fruits	37		12	11 942	0.3		Margarine, butter substitutes	627		63	53 896	1.2
	Frozen juices	226		17	28 628	0.8		Cooking oils (including vegetable shortenings)	464		38	34 705	1.3
	Frozen vegetables	381		21	32 072	1.2		Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	428		19	9 904	4.3
	Frozen poultry (packaged only)	361		25	33 663	1.1		Not reported in detail.	452		(NA)	(NA)	(NA)
	Frozen fish, seafood (packaged only)	405		36	36 839	1.1		Commodities, n.e.s.	456	0.2	(NA)	(NA)	(NA)
	Frozen meats (packaged only)	3 745		29	38 938	9.6							
	Frozen prepared foods, baked goods	61		6	12 414	0.5							
	Other packaged frozen foods	33		6	12 317	0.3							
	Not reported in detail.	807		(NA)	(NA)	(NA)							
49930	Groceries, except as specified.	4 009	0.6	77	72 350	5.5		East South Central Division					
	Margarine, butter substitutes	352		43	44 819	0.8		All establishments. . . . (number)..130					
	Cooking oils (including vegetable shortenings)	376		36	41 068	0.9		Sales not reported by commodity line (\$1,000)..21,748					
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	1 957		13	17 263	11.3		Sales reported by commodity line.	31 130	100.0	75	(X)	(X)
	Not reported in detail.	1 324		(NA)	(NA)	(NA)	29130	Laundry soaps, chips, powders, detergents	29	0.1	3	2 378	1.2
94110	Cigarettes, cigars, tobacco	1 174	0.2	11	12 750	9.2	43100	Dairy products, ice cream, ices	494	1.6	31	15 655	3.2
96311	Coarse paper (wrapping, bags, cartons, etc.)	909	0.1	7	16 299	5.6	44110	Eggs (fresh, storage)	253	0.8	23	11 220	2.3
99870	Food, beverage basic materials.	1 145	0.2	5	2 884	39.7	44120	Poultry	892	2.9	29	13 021	6.9
	Commodities, n.e.c.	2 463	0.4	(NA)	(NA)	(NA)		Dressed poultry	854		26	11 398	7.5
								Not reported in detail.	38		3	1 623	2.3
							45100	Confectionery	95	0.3	4	2 052	4.6
	West North Central Division						46100	Fish, seafood (fresh and frozen except packaged frozen)	34	0.1	6	5 088	0.7
	All establishments. . . . (number)..286						47100	Meats, provisions	27 090	87.0	75	31 130	87.0
	Sales not reported by commodity line (\$1,000)..42,113							Fresh, frozen (except packaged) meats	10 951		42	18 596	58.9
	Sales reported by commodity line.	130 760	100.0	176	(X)	(X)		Cured, boiled, smoked meats	2 913		44	17 195	16.9
43100	Dairy products, ice cream, ices	364	0.3	32	14 687	2.5		Sausages (loaves)	2 575		42	18 243	14.1
44110	Eggs (fresh, storage)	227	0.2	7	4 436	5.1		Lard (from hogs)	1 142		38	16 075	7.1
44120	Poultry	1 722	1.3	44	28 420	6.1		Other meat (including game)	2 223		14	5 603	39.7
46100	Fish, seafood (fresh and frozen except packaged frozen)	296	0.2	13	8 929	3.3		Not reported in detail.	7 286		18	7 524	96.8
							48100	Fresh fruits, vegetables, berries	239	0.8	7	3 101	7.7
							49300	Canned, bottled foods	740	2.4	20	9 315	7.9
							49410	Coffee (green, roasted)	31	0.1	3	1 660	1.9
							49500	Flour, related products	47	0.2	4	1 738	2.7
							49600	Frozen foods	337	1.1	18	10 973	3.1
							49800	Sugar (refined)	107	0.3	4	2 479	4.3
47100	Meats, provisions	123 355	94.3	176	130 760	94.3	49930	Groceries, except as specified.	365	1.2	31	16 106	2.3
	Fresh, frozen (except packaged) meats	65 517		95	78 507	83.5		Margarine, butter substitutes	166		24	13 899	1.2
	Cured, boiled, smoked meats	6 438		83	50 653	12.7		Cooking oils (including vegetable shortenings)	135		10	6 351	2.1
	Sausages (loaves)	4 112		80	46 712	8.8		Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	51		8	3 687	1.4
	Lard (from hogs)	1 408		54	38 980	3.6		Not reported in detail.	13		5	2 017	0.6
	Other meat (including game)	5 584		38	17 975	31.1	49940	Miscellaneous food products	32	0.1	3	1 575	2.0
	Not reported in detail.	40 296		52	42 754	94.3	94110	Cigarettes, cigars, tobacco	63	0.2	3	1 507	4.2
49300	Canned, bottled foods	1 967	1.5	13	13 497	14.6	96311	Coarse paper (wrapping, bags, cartons, etc.)	16	0.1	3	2 378	0.7
49600	Frozen foods	1 170	0.9	34	20 816	5.6		Commodities, n.e.c.	266	0.9	(NA)	(NA)	(NA)
49930	Groceries, except as specified.	1 219	0.9	32	25 461	4.8							
	Commodities, n.e.c.	353	0.3	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	87	0.1	5	1 530	5.7							
	South Atlantic Division												
	All establishments. . . . (number)..394												
	Sales not reported by commodity line (\$1,000)..44,494												
	Sales reported by commodity line.	207 623	100.0	264	(X)	(X)							
43100	Dairy products, ice cream, ices	4 405	2.1	90	84 727	5.2	22200	Proprietary products, toiletries, druggist sundries.	91	0.1	3	3 822	2.4
44110	Eggs (fresh, storage)	2 675	1.3	63	61 364	4.4	29130	Laundry soaps, chips, powders, detergents	112	0.1	4	5 240	2.1

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dustry and com- modity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC in- dustry and com- modity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.							MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
43100	Dairy products, ice cream, ices	1 725	1.1	61	41 140	4.2	48100	Fresh fruits, vegetables, berries . . .	1 417	0.4	7	9 552	14.8
44110	Eggs (fresh, storage)	766	0.5	32	20 326	3.8	49300	Canned, bottled foods	756	0.2	19	18 365	4.1
44120	Poultry	2 754	1.8	57	36 601	7.5	49410	Coffee (green, roasted)	283	0.1	5	9 251	3.1
45100	Confectionery	158	0.1	4	4 139	3.8	49600	Frozen foods	1 695	0.5	25	31 693	5.3
46100	Fish, seafood (fresh and frozen except packaged frozen)	91	0.1	7	7 316	1.2	49930	Groceries, except as specified.	916	0.3	22	29 086	3.1
							49940	Miscellaneous food products	511	0.1	3	7 104	7.2
47100	Meats, provisions	141 093	90.2	233	156 446	90.2		Commodities, n.e.c.	1 124	0.3	(NA)	(NA)	(NA)
	Fresh, frozen (except packaged) meats	77 622		130	99 854	77.7							
	Cured, boiled, smoked meats	8 980		101	59 235	15.2							
	Sausages (loaves)	4 995		83	58 699	8.5							
	Lard (from hogs)	874		47	30 385	2.9							
	Other meat (including game)	16 119		49	28 149	57.3							
	Not reported in detail.	32 503		67	33 600	96.7							
48100	Fresh fruits, vegetables, berries . . .	292	0.2	4	4 088	7.1							
49300	Canned, bottled foods	949	0.6	24	16 177	5.9							
49410	Coffee (green, roasted)	182	0.1	4	4 071	4.5							
49500	Flour, related products	120	0.1	4	3 911	3.1							
49600	Frozen foods	5 666	3.6	21	20 402	27.8							
49800	Sugar (refined)	99	0.1	4	4 071	2.4							
49930	Groceries, except as specified. . . .	1 777	1.1	53	38 864	4.6							
	Margarine, butter substitutes	419		42	32 264	1.3	48100	Fresh fruits, vegetables, berries . . .	136 540	96.0	333	142 299	96.0
	Cooking oils (including vegetable shortenings)	696		21	18 273	3.8		Fresh fruits, berries, melons	39 328		184	79 097	49.7
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.) . . .	374		7	6 871	5.4		Fresh vegetables	51 152		188	86 607	59.1
	Not reported in detail.	288		5	2 021	14.3		Not reported in detail.	46 060		(NA)	(NA)	(NA)
94110	Cigarettes, cigars, tobacco	197	0.1	5	4 273	4.6	49300	Canned, bottled foods	315	0.2	7	2 460	12.8
	Commodities, n.e.c.	374	0.2	(NA)	(NA)	(NA)	49500	Flour, related products	108	0.1	4	1 502	7.2
							49600	Frozen foods	2 783	2.0	8	6 692	41.6
							49700	Soft drinks, bottled drinking waters .	464	0.3	8	2 688	17.3
							49800	Sugar (refined)	149	0.1	6	2 415	6.2
							49910	Peanuts, roasted	93	0.1	5	4 062	2.3
							49920	Dried fruits	939	0.7	6	7 576	12.4
							49930	Groceries, except as specified.	84	0.1	5	1 463	5.7
							49940	Miscellaneous food products	92	0.1	3	2 405	3.8
								Commodities, n.e.c.	420	0.3	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	312	0.2	3	4 615	6.8
43100	Dairy products, ice cream, ices	352	0.6	13	6 180	5.7							
44110	Eggs (fresh, storage)	3 836	6.6	6	16 634	23.1							
44120	Poultry	1 694	2.9	17	22 827	7.4							
	Dressed poultry	1 672		14	22 284	7.5							
	Not reported in detail.	22		3	543	4.1							
46100	Fish, seafood (fresh and frozen except packaged frozen)	83	0.1	4	3 010	2.8							
47100	Meats, provisions	50 057	85.7	76	58 377	85.7	43100	Dairy products, ice cream, ices	276	0.1	13	4 191	6.6
	Fresh, frozen (except packaged) meats	32 247		45	42 674	75.6	44110	Eggs (fresh, storage)	297	0.1	24	9 155	3.2
	Cured, boiled, smoked meats	5 347		38	28 373	18.8							
	Sausages (loaves)	1 975		31	22 561	8.8	48100	Fresh fruits, vegetables, berries . . .	428 035	97.7	902	438 237	97.7
	Lard (from hogs)	214		21	17 157	1.2		Fresh fruits, berries, melons	160 162		557	275 012	58.2
	Other meat (including game)	3 429		13	6 491	52.8		Fresh vegetables	162 471		526	257 138	63.2
	Not reported in detail.	6 845		18	8 081	84.7		Not reported in detail.	105 402		253	107 172	98.3
48100	Fresh fruits, vegetables, berries . . .	105	0.2	4	2 562	4.1	49300	Canned, bottled foods	753	0.2	17	8 837	8.5
49200	Bakery products	123	0.2	8	2 350	5.2	49600	Frozen foods	3 934	0.9	45	24 394	16.1
49300	Canned, bottled foods	193	0.3	10	9 226	2.1	49920	Dried fruits	840	0.2	12	12 153	6.9
49600	Frozen foods	178	0.3	8	19 022	0.9	49930	Groceries, except as specified.	512	0.1	13	5 651	9.1
49930	Groceries, except as specified. . . .	311	0.5	11	6 251	5.0							
49940	Miscellaneous food products	190	0.3	4	3 586	5.3	95110	Beer, fermented malt liquors.	699	0.2	3	1 936	36.1
	Commodities, n.e.c.	1 255	2.1	(NA)	(NA)	(NA)	99900	Commodities, n.e.c.	2 567	0.6	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	324	0.1	6	5 530	5.9
	Pacific Division												
	All establishments. . . . (number)..555												
	Sales not reported by commodity line (\$1,000)..128,215												
	Sales reported by commodity line. . . .	355 444	100.0	355	(X)	(X)							
43100	Dairy products, ice cream, ices	611	0.2	37	28 604	2.1							
44110	Eggs (fresh, storage)	2 739	0.1	21	20 504	1.2							
44120	Poultry	1 297	0.5	60	53 798	3.3	43100	Dairy products, ice cream, ices	254	0.1	17	14 255	1.8
47100	Meats, provisions	346 115	97.4	355	355 444	97.4	48100	Fresh fruits, vegetables, berries . . .	438 846	95.9	709	457 711	95.9
	Fresh, frozen (except packaged) meats	207 613		215	245 211	84.7		Fresh fruits, berries, melons	140 490		399	271 739	51.7
	Cured, boiled, smoked meats	18 542		148	128 866	14.4		Fresh vegetables	167 228		424	279 481	59.8
	Sausages (loaves)	10 314		108	105 915	9.7		Not reported in detail.	131 128		237	135 988	96.4
	Lard (from hogs)	1 033		60	56 371	1.8							
	Other meat (including game)	18 855		60	58 399	32.3	49300	Canned, bottled foods	3 472	0.8	25	24 579	14.1
	Not reported in detail.	89 758		92	90 336	99.4	49410	Coffee (green, roasted)	372	0.1	13	14 815	2.1

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	FRESH FRUIT, VEGETABLE WHOLESALESALES—Con.							FRESH FRUIT, VEGETABLE WHOLESALESALES—Con.					
	East North Central Division—Con.							South Atlantic Division—Con.					
49600	Frozen foods.	4 733	1.0	38	30 808	15.4	49500	Flour, related products	882	0.3	13	22 449	3.9
	Frozen fruits	651		26	27 555	2.4	49600	Frozen foods.	6 049	2.0	27	35 995	16.8
	Frozen juices	858		22	22 668	3.8		Frozen fruits	856		13	24 941	3.4
	Frozen vegetables	1 332		27	27 673	4.8		Frozen juices	810		13	24 643	3.3
	Frozen poultry (packaged only).	894		13	18 733	4.8		Frozen vegetables	1 283		18	26 923	4.8
	Frozen fish, seafood (packaged only).	287		17	18 571	1.5		Frozen poultry (packaged only).	317		12	24 558	1.3
	Frozen meats (packaged only).	146		11	15 468	0.9		Frozen fish, seafood (packaged only).	759		17	29 386	2.6
	Frozen prepared foods, baked goods.	221		13	16 920	1.3		Frozen meats (packaged only).	317		12	24 321	1.3
	Other packaged frozen foods	75		7	8 812	0.9		Frozen prepared foods, baked goods.	471		9	18 476	2.5
	Not reported in detail.	269		8	2 517	10.7		Other packaged frozen foods	214		7	20 134	1.1
								Not reported in detail.	1 022		(NA)	(NA)	(NA)
49800	Sugar (refined)	1 447	0.3	23	25 524	5.7	49920	Dried fruits.	215	0.1	12	23 646	0.9
49920	Dried fruits.	1 331	0.3	13	24 464	5.4	49930	Groceries, except as specified.	2 624	0.9	32	36 680	7.2
49930	Groceries, except as specified.	1 701	0.4	42	34 481	4.9	51992	Peanuts, unroasted.	278	0.1	23	22 178	1.3
49940	Miscellaneous food products	1 106	0.2	6	7 295	15.2							
94110	Cigarettes, cigars, tobacco	415	0.1	7	4 810	8.6	95110	Beer, fermented malt liquors.	344	0.1	3	1 815	19.0
95110	Beer, fermented malt liquors.	1 439	0.3	11	8 548	16.8		Commodities, n.e.c.	2 367	0.8	(NA)	(NA)	(NA)
96311	Coarse paper (wrapping, bags, cartons, etc.)	284	0.1	8	14 055	2.0	99900	Labor, service, and rental receipts from customers	940	0.3	8	4 376	21.5
	Commodities, n.e.c.	2 311	0.5	(NA)	(NA)	(NA)							
	West North Central Division							East South Central Division					
	All establishments. . . . (number)..448							All establishments. . . . (number)..360					
	Sales not reported by commodity line (\$1,000)..61,652							Sales not reported by commodity line (\$1,000)..37,259					
	Sales reported by commodity line. . . .	188 236	100.0	257	(X)	(X)		Sales reported by commodity line. . . .	107 572	100.0	219	(X)	(X)
29130	Laundry soaps, chips, powders, detergents	296	0.2	5	10 197	2.9	43100	Dairy products, ice cream, ices	73	0.1	7	3 090	2.4
43100	Dairy products, ice cream, ices	592	0.3	9	15 421	3.8	44110	Eggs (fresh, storage)	225	0.2	10	5 861	3.8
44110	Eggs (fresh, storage)	658	0.3	8	11 779	5.6	44120	Poultry	251	0.2	3	2 073	12.1
44120	Poultry	237	0.1	3	3 250	7.3	47100	Meats, provisions	912	0.8	7	3 830	23.8
45100	Confectionery	581	0.3	9	13 907	4.2	48100	Fresh fruits, vegetables, berries . . .	102 781	95.5	219	107 572	95.5
47100	Meats, provisions	531	0.3	6	8 012	6.6		Fresh fruits, berries, melons	29 549		109	65 634	45.0
48100	Fresh fruits, vegetables, berries . . .	161 826	86.0	257	188 236	86.0		Fresh vegetables.	38 571		120	65 644	58.8
	Fresh fruits, berries, melons	57 954		153	114 133	50.8	49300	Canned, bottled foods	804	0.7	8	8 118	9.9
	Fresh vegetables.	51 012		148	104 113	49.0	49500	Flour, related products	67	0.1	4	5 132	1.3
	Not reported in detail.	52 860		(NA)	(NA)	(NA)	49600	Frozen foods.	355	0.3	6	4 199	8.5
49300	Canned, bottled foods	1 521	0.8	18	18 288	8.3	49910	Peanuts, roasted.	65	0.1	5	14 448	0.4
49410	Coffee (green, roasted)	201	0.1	6	7 722	2.6	49930	Groceries, except as specified.	477	0.4	13	15 820	3.0
49500	Flour, related products	234	0.1	12	10 579	2.2	51992	Peanuts, unroasted.	435	0.4	19	24 452	1.8
49600	Frozen foods.	5 424	2.9	26	34 260	15.8		Commodities, n.e.c.	1 127	1.0	(NA)	(NA)	(NA)
49800	Sugar (refined)	2 774	1.5	26	33 041	8.4							
49910	Peanuts, roasted.	352	0.2	11	14 257	2.5							
49920	Dried fruits.	219	0.1	8	9 553	2.3							
49930	Groceries, except as specified.	9 973	5.3	45	59 205	16.8							
94110	Cigarettes, cigars, tobacco	1 320	0.7	6	11 232	11.8							
96311	Coarse paper (wrapping, bags, cartons, etc.)	226	0.1	5	7 093	3.2							
99310	Feeds (mixed and other) inc. pet food .	113	0.1	5	8 769	1.3	44110	Eggs (fresh, storage)	235	0.1	7	4 278	5.5
	Commodities, n.e.c.	1 158	0.6	(NA)	(NA)	(NA)	44120	Poultry	379	0.2	5	3 134	12.1
							45100	Confectionery	563	0.3	12	23 366	2.4
	South Atlantic Division												
	All establishments. . . . (number)..897												
	Sales not reported by commodity line (\$1,000)..96,893												
	Sales reported by commodity line. . . .	307 385	100.0	544	(X)	(X)	48100	Fresh fruits, vegetables, berries . . .	187 034	91.6	364	204 096	91.6
43100	Dairy products, ice cream, ices	765	0.2	19	26 811	2.9		Fresh fruits, berries, melons	58 229		176	120 962	48.1
44110	Eggs (fresh, storage)	713	0.2	33	29 559	2.4		Fresh vegetables.	69 201		195	121 612	56.9
46100	Fish, seafood (fresh and frozen except packaged frozen)	187	0.1	14	11 726	1.6		Not reported in detail.	59 604		(NA)	(NA)	(NA)
47100	Meats, provisions	406	0.1	8	11 208	3.6	49300	Canned, bottled foods	276	0.1	5	6 082	4.5
48100	Fresh fruits, vegetables, berries . . .	286 735	93.3	544	307 385	93.3	49600	Frozen foods.	7 001	3.4	28	40 891	17.1
	Fresh fruits, berries, melons	94 246		304	191 012	49.3		Frozen fruits	440		18	32 861	1.3
	Fresh vegetables.	109 358		314	182 626	59.9		Frozen juices	1 111		20	34 218	3.2
	Not reported in detail.	83 131		(NA)	(NA)	(NA)		Frozen vegetables	1 377		20	34 218	4.0
49300	Canned, bottled foods	4 880	1.6	28	34 413	14.2		Frozen poultry (packaged only).	261		17	32 588	0.8
	Canned fruits, fruit juices	1 652		20	29 398	5.6		Frozen fish, seafood (packaged only).	1 316		21	34 585	3.8
	Canned vegetables, vegetable juices	2 649		20	30 899	8.6		Frozen meats (packaged only).	228		17	31 959	0.7
	Canned fish, seafood.	110		11	24 349	0.5		Frozen prepared foods, baked goods.	1 371		17	32 612	4.2
	Canned meats.	149		11	23 152	0.6		Other packaged frozen foods	109		13	26 959	0.4
	Canned milk	37		8	18 142	0.2		Not reported in detail.	788		7	6 306	12.5
	Other canned, bottled foods	175		8	18 337	1.0	49910	Peanuts, roasted.	246	0.1	22	37 339	0.7
	Not reported in detail.	108		5	2 439	4.4	49920	Dried fruits.	135	0.1	6	6 745	2.0
							49930	Groceries, except as specified.	565	0.3	24	25 607	2.2
							51992	Peanuts, unroasted.	115	0.1	24	30 693	0.4
							95110	Beer, fermented malt liquors.	3 631	1.8	5	12 350	29.4
							96311	Coarse paper (wrapping, bags, cartons, etc.)	165	0.1	6	5 291	3.1

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line*	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	FRESH FRUIT, VEGETABLE WHOLESALESAERS—Con.							OTHER GROCERIES AND RELATED PRODUCTS WHOLESALESAERS—Con.					
	West South Central Division—Con.							New England Division—Con.					
99310	Feeds (mixed and other) inc. pet food .	1 074	0.5	6	7 659	14.0	46100	Fish, seafood (fresh and frozen except packaged frozen)	1 023	0.6	11	5 583	18.3
99900	Commodities, n.e.c.	2 512	1.2	(NA)	(NA)	(NA)	47100	Meats, provisions	1 903	1.1	16	12 573	15.1
	Labor, service, and rental receipts from customers	165	0.1	4	2 013	8.2	48100	Fresh fruits, vegetables, berries	2 099	1.3	14	10 160	20.7
	Mountain Division						49200	Bakery products	12 677	7.6	70	27 807	45.6
	All establishments. . . . (number)..273						49300	Canned, bottled foods	27 581	16.5	107	54 298	50.8
	Sales not reported by commodity line (\$1,000)..32,980							Canned baby foods	192		16	11 648	1.6
	Sales reported by commodity line. . . .	92 599	100.0	162	(X)	(X)		Canned fruits, fruit juices	4 382		47	28 891	15.2
43100	Dairy products, ice cream, ices	167	0.2	5	7 748	2.2		Canned vegetables, vegetable juices . .	5 329		41	26 344	20.2
44110	Eggs (fresh, storage)	441	0.5	12	6 796	6.5		Canned fish, seafood	2 212		45	22 965	9.6
47100	Meats, provisions	183	0.2	3	3 003	6.1	49410	Canned meats	4 429		40	28 466	15.6
48100	Fresh fruits, vegetables, berries . . .	83 629	90.3	162	92 599	90.3	49420	Canned milk	411		27	20 019	2.1
	Fresh fruits, berries, melons	22 705		86	49 457	45.9	49500	Other canned, bottled foods	3 155		50	23 040	13.7
	Fresh vegetables	30 166		96	54 770	55.1		Not reported in detail.	7 471	(NA)	(NA)	(NA)	(NA)
	Not reported in detail.	30 758		60	35 738	86.1	49600	Coffee (green, roasted)	7 753	4.7	62	33 745	23.0
49300	Canned, bottled foods	286	0.3	7	3 892	7.3		Tea	2 028	1.2	37	28 414	7.1
49600	Frozen foods	694	0.7	7	4 407	15.7		Flour, related products	12 660	7.6	53	36 608	34.6
49800	Sugar (refined)	1 305	1.4	15	13 665	9.5		Frozen foods	40 983	24.6	74	58 202	70.4
49930	Groceries, except as specified.	3 559	3.8	24	20 634	17.2		Frozen fruits	2 044		29	33 947	6.0
99321	Fertilizer, fertilizer materials. . . .	546	0.6	3	3 206	17.0		Frozen juices	5 799		28	33 741	17.2
99900	Commodities, n.e.c.	1 613	1.7	(NA)	(NA)	(NA)		Frozen vegetables	7 549		28	33 522	22.5
	Labor, service, and rental receipts from customers	176	0.2	6	3 285	5.4	49700	Frozen poultry (packaged only)	1 059		20	26 193	4.0
	Pacific Division						49800	Frozen fish, seafood (packaged only) .	12 991		42	44 075	29.5
	All establishments. . . . (number)..794						49920	Frozen meats (packaged only)	3 871		26	29 551	13.1
	Sales not reported by commodity line (\$1,000)..130,815						49930	Frozen prepared foods, baked goods . .	2 763		16	18 693	14.8
	Sales reported by commodity line. . . .	323 969	100.0	478	(X)	(X)	49940	Other packaged frozen foods	310		10	5 840	5.3
43100	Dairy products, ice cream, ices	376	0.1	3	3 211	11.7		Not reported in detail.	4 597		18	9 182	50.1
44120	Poultry	563	0.2	6	4 593	12.3	49700	Soft drinks, bottled drinking waters. .	13 205	7.9	60	15 126	87.3
47100	Meats, provisions	198	0.1	4	2 790	7.1	49800	Sugar (refined)	4 191	2.5	44	32 094	13.1
48100	Fresh fruits, vegetables, berries . . .	310 374	95.8	478	323 969	95.8	49920	Dried fruits	919	0.6	23	19 752	4.7
	Fresh fruits, berries, melons	94 911		242	162 305	58.5	49930	Groceries, except as specified.	17 924	10.8	98	49 278	36.4
	Fresh vegetables	97 166		241	152 872	63.6	49940	Miscellaneous food products	7 565	4.5	31	11 139	67.9
	Not reported in detail.	118 297		175	129 439	91.4	94110	Cigarettes, cigars, tobacco	354	0.2	7	3 271	10.8
49600	Frozen foods	2 044	0.6	18	13 198	15.5	95110	Beer, fermented malt liquors	1 803	1.1	8	10 351	17.4
49800	Sugar (refined)	1 579	0.5	19	22 091	7.1	95202	Wines	409	0.2	4	4 952	8.3
49920	Dried fruits	282	0.1	6	7 425	3.8	96311	Coarse paper (wrapping, bags, cartons, etc.)	310	0.2	16	9 013	3.4
49930	Groceries, except as specified.	6 108	1.9	27	27 944	21.9	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	351	0.2	20	13 580	2.6
96311	Coarse paper (wrapping, bags, cartons, etc.)	250	0.1	4	1 696	14.7	99310	Feeds (mixed and other) inc. pet food .	247	0.1	18	13 016	1.9
99322	Agricultural chemicals (exc. fertilizer)	207	0.1	7	3 869	5.4	99900	Commodities, n.e.c.	4 320	2.6	(NA)	(NA)	(NA)
99900	Commodities, n.e.c.	1 655	0.5	(NA)	(NA)	(NA)		Labor, service, and rental receipts from customers	134	0.1	7	7 533	1.8
	Labor, service, and rental receipts from customers	333	0.1	9	6 140	5.4		Middle Atlantic Division					
	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALESAERS (SIC 5049)							All establishments. . . . (number)..2,353					
	New England Division							Sales not reported by commodity line (\$1,000)..(NA)					
	All establishments. . . . (number)..577							Sales reported by commodity line. . . .	1 554 260	100.0	1 555	(X)	(X)
	Sales not reported by commodity line (\$1,000)..59,048						29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	2 661	0.2	6	84 509	3.1
	Sales reported by commodity line. . . .	166 655	100.0	366	(X)	(X)	29130	Laundry soaps, chips, powders, detergents	1 640	0.1	82	48 308	3.4
22300	Toilet soaps	185	0.1	13	10 663	1.7	43100	Dairy products, ice cream, ices	18 472	1.2	168	149 300	12.4
29130	Laundry soaps, chips, powders, detergents	614	0.4	22	16 704	3.7		Butter	3 673		54	77 659	4.7
43100	Dairy products, ice cream, ices	2 936	1.8	44	25 569	11.5		Cheese	10 819		123	119 178	9.1
44110	Eggs (fresh, storage)	519	0.3	8	7 714	6.7		Ice cream, ices	307		16	9 437	3.3
44120	Poultry	522	0.3	8	6 644	7.9		Milk, cream (fluid)	122		11	5 373	2.3
45100	Confectionery	1 440	0.9	53	24 186	6.0		Other dairy products	2 418		19	39 557	6.1
	Candy, all kinds	545		25	11 176	4.9	44110	Eggs (fresh, storage)	4 687	0.3	40	56 062	8.4
	Chewing gum	15		5	2 590	0.6	44120	Poultry	2 602	0.2	16	43 178	6.0
	Fountain fruits, syrups, toppings . .	182		16	9 237	2.0	45100	Confectionery	14 256	0.9	173	105 069	13.6
	Potato chips, salted nuts, other confections.	661		27	12 342	5.4		Candy, all kinds	2 939		77	39 515	7.4
	Not reported in detail.	37		(NA)	(NA)	(NA)		Chewing gum	121		10	6 347	1.9
								Fountain fruits, syrups, toppings . .	526		49	30 134	1.7
							46100	Potato chips, salted nuts, other confections.	5 836		71	44 422	13.1
								Not reported in detail.	4 834	(NA)	(NA)	(NA)	(NA)
							47100	Fish, seafood (fresh and frozen except packaged frozen)	3 920	0.3	28	22 230	17.6
								Meats, provisions	20 047	1.3	103	99 273	20.2
								Fresh, frozen (except packaged) meats	10 073		22	36 226	27.8
								Cured, boiled, smoked meats	1 836		51	27 315	6.7
								Sausages (loaves)	877		19	20 540	4.3
								Lard (from hogs)	6 630		25	53 696	12.3
								Other meat (including game)	290		16	6 438	4.5
								Not reported in detail.	341		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALE—Con.							OTHER GROCERIES AND RELATED PRODUCTS WHOLESALE—Con.					
	Middle Atlantic Division—Con.							West North Central Division—Con.					
48100	Fresh fruits, vegetables, berries . . .	24 709	1.6	52	58 409	42.3	45100	Confectionery	1 645	0.9	50	38 781	4.2
	Fresh fruits, berries, melons	9 005		29	39 648	22.7		Candy, all kinds.	542		30	23 445	2.3
	Fresh vegetables.	8 342		33	39 119	21.3		Chewing gum	154		12	15 402	1.0
	Not reported in detail.	7 362		(NA)	(NA)	(NA)		Fountain fruits, syrups, toppings . .	266		20	23 528	1.1
49200	Bakery products	54 893	3.5	267	122 770	44.7		Potato chips, salted nuts, other confections.	535		30	22 549	2.4
								Not reported in detail.	148		5	2 920	5.1
49300	Canned, bottled foods	173 860	11.2	423	356 100	48.8	46100	Fish, seafood (fresh and frozen except packaged frozen)	1 774	1.0	10	9 413	18.8
	Canned baby foods	1 086		50	42 435	2.6		Meats, provisions	5 498	3.0	10	15 223	36.1
	Canned fruits, fruit juices	18 883		207	135 223	14.0	47100						
	Canned vegetables, vegetable juices .	28 427		209	132 041	21.5	48100	Fresh fruits, vegetables, berries . . .	11 335	6.1	20	32 829	34.5
	Canned fish, seafood.	29 918		212	139 769	21.4		Fresh fruits, berries, melons	4 067		9	20 902	19.5
	Canned meats	41 365		163	156 454	26.4		Fresh vegetables.	4 868		10	21 297	22.9
	Canned milk	2 224		106	65 247	3.4		Not reported in detail.	2 400		(NA)	(NA)	(NA)
	Other canned, bottled foods	18 057		158	97 420	18.5	49200	Bakery products	10 748	5.8	51	22 403	48.0
	Not reported in detail.	33 900		(NA)	(NA)	(NA)	49300	Canned, bottled foods	30 101	16.2	81	70 329	42.8
49410	Coffee (green, roasted)	571 355	36.8	237	748 786	76.3		Canned baby foods			16	31 800	2.9
	Green coffee.	339 410		38	384 635	88.2		Canned fruits, fruit juices	5 917		55	43 080	13.7
	Soluble coffee.	2 253		73	39 721	5.7		Canned vegetables, vegetable juices .	12 413		52	45 181	27.5
	Roasted coffee (except soluble) . . .	15 401		155	90 028	17.1		Canned fish, seafood.	1 558		39	45 213	3.4
	Not reported in detail.	214 291		(NA)	(NA)	(NA)		Canned meats	3 344		31	31 673	10.6
49420	Tea	27 418	1.8	161	120 653	22.7		Canned milk	758		28	31 238	2.4
49500	Flour, related products	44 462	2.9	214	139 489	31.9		Other canned, bottled foods	1 695		32	26 559	6.4
								Not reported in detail.	3 488		(NA)	(NA)	(NA)
49600	Frozen foods	194 368	12.5	256	266 388	73.0	49410	Coffee (green, roasted)	8 506	4.6	64	45 102	18.9
	Frozen fruits	8 852		87	119 418	7.4	49420	Tea	626	0.3	47	38 546	1.6
	Frozen juices	20 263		87	112 249	18.1	49500	Flour, related products	9 752	5.2	54	46 573	20.9
	Frozen vegetables	27 491		92	116 816	23.5	49600	Frozen foods	36 626	19.7	65	65 907	55.6
	Frozen poultry (packaged only)	10 482		87	102 973	10.2		Frozen fruits	1 790		29	25 226	7.1
	Frozen fish, seafood (packaged only) .	51 818		132	141 143	36.7		Frozen juices	3 706		29	34 055	10.9
	Frozen meats (packaged only)	16 064		111	109 266	14.7		Frozen vegetables	5 492		33	35 748	15.4
	Frozen prepared foods, baked goods . .	12 068		58	83 334	14.5		Frozen poultry (packaged only)	2 706		24	21 522	12.6
	Other packaged frozen foods	6 293		57	64 285	9.8		Frozen fish, seafood (packaged only) .	9 453		36	40 984	23.1
	Not reported in detail.	41 037		(NA)	(NA)	(NA)		Frozen meats (packaged only)	7 516		22	27 135	27.7
49700	Soft drinks, bottled drinking waters . .	38 767	2.5	337	52 235	74.2		Frozen prepared foods, baked goods . .	2 385		15	25 354	9.4
49800	Sugar (refined)	32 667	2.1	186	134 557	24.3		Other packaged frozen foods	1 061		15	16 506	6.4
49910	Peanuts, roasted.	2 849	0.2	28	22 791	12.5		Not reported in detail.	2 517		(NA)	(NA)	(NA)
49920	Dried fruits.	11 986	0.8	135	111 429	10.8	49700	Soft drinks, bottled drinking waters . .	4 627	2.5	60	13 322	34.7
49930	Groceries, except as specified.	120 171	7.7	399	311 901	38.5	49800	Sugar (refined)	10 080	5.4	53	50 798	19.8
49940	Miscellaneous food products	89 921	5.8	168	143 357	62.7	49910	Peanuts, roasted.	2 365	1.3	11	11 383	20.8
							49920	Dried fruits.	3 921	2.1	34	35 090	11.2
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	2 777	0.2	4	85 902	3.2	49930	Groceries, except as specified.	20 928	11.3	84	65 992	31.7
51992	Peanuts, unroasted.	3 498	0.2	12	22 118	15.8	49940	Miscellaneous food products	8 506	4.6	38	21 125	40.3
64110	Electrical appliances, radio and television sets.	1 349	0.1	6	86 477	1.6	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	403	0.2	3	1 587	25.4
94110	Cigarettes, cigars, tobacco	1 348	0.1	22	14 804	9.1		Commercial refrigeration equipment . .	167	0.1	3	1 379	12.1
95110	Beer, fermented malt liquors.	1 475	0.1	35	7 013	21.0	82121	Cooking, food service equipment	2 552	1.4	4	7 309	34.9
96311	Coarse paper (wrapping, bags, cartons, etc.)	1 296	0.1	61	31 991	4.0	94110	Cigarettes, cigars, tobacco	1 772	1.0	15	17 995	9.8
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 171	0.1	69	42 701	2.7	95110	Beer, fermented malt liquors.	1 225	0.7	10	2 954	41.5
							96311	Coarse paper (wrapping, bags, cartons, etc.)	989	0.5	23	26 441	3.7
99310	Feeds (mixed and other) inc. pet food . .	5 647	0.4	45	41 238	13.7	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	658	0.4	31	26 207	2.5
99330	Seeds (except flower)	1 858	0.1	3	5 068	36.7	99310	Feeds (mixed and other) inc. pet food . .	1 607	0.9	14	16 584	9.7
99821	Logs, piles, pulpwood, poles, posts, stumps, etc.	851	0.1	3	84 273	1.0	99870	Food, beverage basic materials.	151	0.1	8	5 718	2.6
99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	2 171	0.1	4	56 488	3.8		Commodities, n.e.c.	6 736	3.6	(NA)	(NA)	(NA)
99870	Food, beverage basic materials.	12 810	0.8	46	125 437	10.2							
99900	Commodities, n.e.c.	60 260	3.9	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	2 038	0.1	29	108 470	1.9							
	East North Central Division (Not analyzed by commodity line)							South Atlantic Division					
	West North Central Division							All establishments. (number) . . 984					
	All establishments. (number) . . 538							Sales not reported by commodity line (\$1,000) . . 130 079					
	Sales not reported by commodity line (\$1,000) . . 65,167							Sales reported by commodity line. . . .	309 470	100.0	541	(X)	(X)
	Sales reported by commodity line. . . .	185 976	100.0	295	(X)	(X)	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	157	0.1	11	10 801	1.5
22300	Toilet soaps.	270	0.1	18	20 390	1.3	22200	Proprietary products, toiletries, druggist sundries.	334	0.1	39	33 086	1.0
29130	Laundry soaps, chips, powders, detergents	1 378	0.7	32	29 288	4.7	22300	Toilet soaps.	675	0.2	72	63 912	1.1
43100	Dairy products, ice cream, ices	1 030	0.6	31	17 633	5.8	29130	Laundry soaps, chips, powders, detergents	3 117	1.0	101	84 984	3.7
							43100	Dairy products, ice cream, ices	3 266	1.1	81	81 776	4.0
								Butter.	230		21	19 526	1.2
								Cheese.	2 018		66	59 755	3.4
								Milk, cream (fluid)	26		5	2 705	1.0
								Other dairy products.	768		14	30 862	2.5
								Not reported in detail.	224		7	2 613	8.6

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALESA—Con.							OTHER GROCERIES AND RELATED PRODUCTS WHOLESALESA—Con.					
	South Atlantic Division—Con.							East South Central Division (Not analyzed by commodity line)					
44110	Eggs (fresh, storage)	336	0.1	11	9 746	3.4		West South Central Division					
44120	Poultry	1 105	0.4	13	10 877	10.2		All establishments. . . . (number).692					
45100	Confectionery	4 454	1.4	131	110 454	4.0		Sales not reported by commodity					
	Candy, all kinds.	2 095		77	58 538	3.6		line (\$1,000).109,989					
	Chewing gum	424		54	44 228	1.0		Sales reported by commodity line. . . .	297 564	100.0	339	(X)	(X)
	Fountain fruits, syrups, toppings . .	585		51	49 670	1.2							
	Potato chips, salted nuts, other												
	confections.	1 021		52	54 943	1.9							
	Not reported in detail.	329		(NA)	(NA)	(NA)							
46100	Fish, seafood (fresh and frozen except packaged frozen)	5 120	1.7	15	15 964	32.1	22300	Toilet soaps.	1 357	0.5	72	65 860	2.1
47100	Meats, provisions	3 835	1.2	64	57 897	6.6	29130	Laundry soaps, chips, powders, detergents	3 713	1.2	81	68 257	5.4
	Fresh, frozen (except packaged) meats	1 810		10	12 266	14.8	43100	Dairy products, ice cream, ices	1 581	0.5	57	46 068	3.4
	Cured, boiled, smoked meats	972		23	17 653	5.5	45100	Confectionery	1 623	0.5	98	65 816	2.5
	Sausages (loaves)	346		16	14 707	2.4		Candy, all kinds.	670		46	30 921	2.2
	Lard (from hogs)	433		39	41 927	1.0		Chewing gum	124		33	29 260	0.4
	Other meat (including game)	171		12	12 772	1.3		Fountain fruits, syrups, toppings . .	126		20	11 105	1.1
	Not reported in detail.	103		7	4 457	2.3		Potato chips, salted nuts, other					
								confections.	265		19	8 686	3.1
48100	Fresh fruits, vegetables, berries . . .	10 479	3.4	35	39 799	26.3		Not reported in detail.	438		33	27 545	1.6
	Fresh fruits, berries, melons	422		16	20 704	21.4	46100	Fish, seafood (fresh and frozen except packaged frozen)	887	0.3	8	5 485	16.2
	Fresh vegetables	3 211		21	25 563	12.6	47100	Meats, provisions	618	0.2	33	26 647	2.3
	Not reported in detail.	2 846		(NA)	(NA)	(NA)	48100	Fresh fruits, vegetables, berries . . .	3 601	1.2	9	10 007	36.0
49200	Bakery products	13 922	4.5	114	74 528	18.7	49200	Bakery products	8 224	2.8	61	32 408	25.4
49300	Canned, bottled foods	69 548	22.5	210	166 600	41.7	49300	Canned, bottled foods	40 104	13.5	128	90 763	44.2
	Canned baby foods	416		50	43 536	1.0		Canned baby foods	503		22	26 409	1.9
	Canned fruits, fruit juices	17 361		148	130 902	13.7		Canned fruits, fruit juices	6 230		67	52 671	11.8
	Canned vegetables, vegetable juices .	26 224		161	127 917	20.5		Canned vegetables, vegetable juices .	10 437		67	52 434	19.9
	Canned fish, seafood.	6 009		144	118 481	5.1		Canned fish, seafood.	2 239		57	42 773	5.2
	Canned meats	5 177		139	107 675	4.8		Canned meats	1 664		54	43 348	3.8
	Canned milk	3 601		118	93 984	3.8		Canned milk	1 913		53	43 235	4.4
	Other canned, bottled foods	4 751		100	76 276	6.2		Other canned, bottled foods	1 737		41	31 996	5.4
	Not reported in detail.	6 009		(NA)	(NA)	(NA)		Not reported in detail.	15 381		44	31 023	49.6
49410	Coffee (green, roasted)	8 726	2.8	145	113 915	7.7	49410	Coffee (green, roasted)	96 465	32.4	74	135 773	71.0
49420	Tea	1 004	0.3	117	92 464	1.1		Green coffee.	59 134		10	62 961	93.9
49500	Flour, related products	10 032	3.2	146	114 919	8.7		Soluble coffee.	295		28	20 533	1.4
								Roasted coffee (except soluble) . . .	2 475		53	34 455	7.2
49600	Frozen foods.	71 002	22.9	130	119 644	59.3		Not reported in detail.	34 561		10	38 459	89.9
	Frozen fruits	4 486		59	63 802	7.0	49420	Tea	691	0.2	85	68 249	1.0
	Frozen juices	8 989		64	71 581	12.6	49500	Flour, related products	10 529	3.5	102	77 981	13.5
	Frozen vegetables	12 697		66	69 811	18.2	49600	Frozen foods.	42 860	14.4	68	61 615	69.6
	Frozen poultry (packaged only). . . .	3 669		58	62 065	5.9		Frozen fruits	2 693		33	33 134	8.1
	Frozen fish, seafood (packaged only).	12 919		80	77 349	16.7		Frozen juices	6 145		34	35 143	17.5
	Frozen meats (packaged only)	5 774		69	65 729	8.8		Frozen vegetables	7 677		36	36 103	21.3
	Frozen prepared foods, baked goods. .	3 107		53	53 723	5.8		Frozen poultry (packaged only). . . .	1 963		32	34 406	5.7
	Other packaged frozen foods	2 132		33	38 276	5.6		Frozen fish, seafood (packaged only).	10 975		46	42 073	26.1
	Not reported in detail.	17 229		(NA)	(NA)	(NA)		Frozen meats (packaged only)	2 454		30	29 271	8.4
49700	Soft drinks, bottled drinking waters. .	8 759	2.8	71	28 331	30.9		Frozen prepared foods, baked goods. .	4 722		31	33 197	14.2
49800	Sugar (refined)	20 746	6.7	139	124 447	16.7		Other packaged frozen foods	791		22	23 007	3.4
49910	Peanuts, roasted.	1 167	0.4	18	12 989	9.0		Not reported in detail.	5 440		19	17 598	30.9
49920	Dried fruits.	1 319	0.4	83	75 741	1.7	49700	Soft drinks, bottled drinking waters. .	3 150	1.1	71	33 747	9.3
49930	Groceries, except as specified.	35 293	11.4	205	167 255	21.1	49800	Sugar (refined)	6 487	2.2	90	76 711	8.5
	Margarine, butter substitutes	3 116		82	88 474	3.5	49910	Peanuts, roasted.	4 000	1.3	13	8 039	49.8
	Cooking oils (including vegetable						49920	Dried fruits.	536	0.2	42	43 230	1.2
	shortenings)	3 026		99	97 789	3.1	49930	Groceries, except as specified.	39 853	13.4	147	111 723	35.7
	Other groceries (jam, breakfast							Margarine, butter substitutes	834		36	25 820	3.2
	cereals, pickles, sauces, etc.)	13 458		133	117 221	11.5		Cooking oils (including vegetable					
	Not reported in detail.	15 693		(NA)	(NA)	(NA)		shortenings)	1 470		56	42 542	3.5
49940	Miscellaneous food products	13 469	4.4	69	45 425	29.7		Other groceries (jam, breakfast					
51992	Peanuts, unroasted.	304	0.1	21	22 617	1.3		cereals, pickles, sauces, etc.)	18 942		78	63 608	29.8
72210	Hardware.	363	0.1	5	5 494	6.6	49940	Not reported in detail.	18 607		61	45 870	40.6
94110	Cigarettes, cigars, tobacco	8 330	2.7	77	62 932	13.2		Miscellaneous food products	6 845	2.3	38	21 391	32.0
	Cigarettes.	5 301		54	47 202	11.2	72210	Hardware.	211	0.1	4	3 978	5.3
	Cigars.	391		48	46 162	0.8	94110	Cigarettes, cigars, tobacco	5 278	1.8	65	54 125	9.8
	Other tobacco	839		48	45 835	1.8		Cigarettes.	2 683		36	32 439	8.3
	Not reported in detail.	1 799		(NA)	(NA)	(NA)		Cigars.	157		33	28 624	0.5
96311	Coarse paper (wrapping, bags, cartons, etc.)	1 295	0.4	75	63 235	2.0		Other tobacco	470		31	26 924	1.7
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 243	0.4	90	79 250	1.6		Not reported in detail.	1 968		27	20 723	9.5
99310	Feeds (mixed and other) inc. pet food .	3 201	1.0	64	79 613	4.0	96311	Coarse paper (wrapping, bags, cartons, etc.)	948	0.3	76	57 591	1.6
99870	Food, beverage basic materials. . . .	327	0.1	25	24 418	1.3	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 429	0.5	77	65 076	2.2
99892	Smokers supplies and pipes.	182	0.1	6	17 893	1.0		Feeds (mixed and other) inc. pet food .	2 998	1.0	41	37 208	8.1
	Commodities, n.e.c.	5 656	1.8	(NA)	(NA)	(NA)	99310	Food, beverage basic materials. . . .	151	0.1	14	12 366	1.2
99900	Labor, service, and rental receipts from customers	704	0.2	6	5 666	12.4	99870	Commodities, n.e.c.	13 425	4.5	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALE—Con. Mountain Division All establishments. . . . (number)..297 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	72 078	100.0	161	(X)	(X)	45100	OTHER GROCERIES AND RELATED PRODUCTS WHOLESALE—Con. Pacific Division—Con. Confectionery Candy, all kinds. Chewing gum Fountain fruits, syrups, toppings . . . Potato chips, salted nuts, other confections. Not reported in detail.	3 399 946 91 657 929 776	0.6	99 37 11 45 48 (NA)	89 311 21 311 8 406 38 598 41 327 (NA)	3.8 4.4 1.1 1.7 2.2 (NA)
22200	Proprietary products, toiletries, druggist sundries.	104	0.1	7	11 087	0.9	46100	Fish, seafood (fresh and frozen except packaged frozen)	5 507	0.9	19	21 282	25.9
22300	Toilet soaps.	290	0.4	7	19 360	1.5	47100	Meats, provisions	2 060	0.3	26	30 069	6.9
29130	Laundry soaps, chips, powders, detergents	700	1.0	19	25 522	2.7	48100	Fresh fruits, vegetables, berries . . .	12 492	2.0	32	36 582	34.1
43100	Dairy products, ice cream, ices	1 195	1.7	21	16 681	7.2		Fresh fruits, berries, melons	4 894		22	28 414	17.2
44110	Eggs (fresh, storage)	1 374	1.9	10	5 758	23.9		Fresh vegetables.	4 385		12	17 905	24.5
45100	Confectionery	1 945	2.7	39	29 389	6.6		Not reported in detail.	3 213		(NA)	(NA)	(NA)
47100	Meats, provisions	139	0.2	7	1 713	8.1							
48100	Fresh fruits, vegetables, berries	2 278	3.2	8	5 335	42.7							
49200	Bakery products	7 161	9.9	42	21 060	34.0	49200	Bakery products	11 380	1.9	86	59 223	19.2
49300	Canned, bottled foods	19 220	26.7	37	32 127	59.8	49300	Canned, bottled foods	102 460	16.7	162	215 453	47.6
	Canned baby foods	342		10	12 356	2.8		Canned baby foods	331		11	16 053	2.1
	Canned fruits, fruit juices	4 811		26	27 943	17.2		Canned fruits, fruit juices	23 050		88	151 842	15.2
	Canned vegetables, vegetable juices . .	7 059		25	27 765	25.4		Canned vegetables, vegetable juices .	30 494		85	130 659	23.3
	Canned fish, seafood.	1 300		25	27 942	4.7		Canned fish, seafood.	16 193		83	148 705	10.9
	Canned meats.	698		21	26 970	2.6		Canned meats.	2 442		37	54 774	4.5
	Canned milk	1 008		19	20 330	5.0		Canned milk	7 671		49	100 693	7.6
	Other canned, bottled foods	2 435		20	19 921	12.2		Other canned, bottled foods	13 147		65	92 648	14.2
	Not reported in detail.	1 567		(NA)	(NA)	(NA)		Not reported in detail.	9 132		(NA)	(NA)	(NA)
49410	Coffee (green, roasted)	1 301	1.8	21	19 464	6.7	49410	Coffee (green, roasted)	153 153	24.9	81	268 211	57.1
49420	Tea	105	0.1	16	17 067	0.6		Green coffee.	124 870		13	134 218	93.0
49500	Flour, related products	2 265	3.1	24	29 193	7.8		Soluble coffee.	511		18	44 706	1.1
								Roasted coffee (except soluble) . . .	15 610		48	86 688	18.0
49600	Frozen foods.	13 872	19.2	41	26 175	53.0		Not reported in detail.	12 162		(NA)	(NA)	(NA)
	Frozen fruits	1 087		17	17 012	6.4	49420	Tea	1 896	0.3	46	82 079	2.3
	Frozen juices	2 009		16	16 917	11.9	49500	Flour, related products	9 957	1.6	77	87 124	11.4
	Frozen vegetables	3 026		17	17 469	17.3							
	Frozen poultry (packaged only).	2 069		15	18 354	11.3	49600	Frozen foods.	90 997	14.8	129	138 914	65.5
	Frozen fish, seafood (packaged only). .	1 687		19	17 612	9.6		Frozen fruits	5 200		55	68 603	7.6
	Frozen meats (packaged only).	342		12	12 450	2.7		Frozen juices	8 313		49	60 716	13.7
	Frozen prepared foods, baked goods. .	1 330		11	14 575	9.1		Frozen vegetables	15 378		56	76 083	20.2
	Other packaged frozen foods	233		10	10 357	2.2		Frozen poultry (packaged only). . . .	8 105		48	63 340	12.8
	Not reported in detail.	2 089		14	4 592	45.5		Frozen fish, seafood (packaged only). .	24 318		73	84 675	28.7
49700	Soft drinks, bottled drinking waters. .	1 930	2.7	20	4 523	42.7		Frozen meats (packaged only).	6 614		55	59 000	11.2
49800	Sugar (refined)	3 144	4.4	28	31 590	10.0		Frozen prepared foods, baked goods. .	8 039		36	38 336	21.0
49910	Peanuts, roasted.	270	0.4	7	3 857	7.0		Other packaged frozen foods	1 964		27	35 682	5.5
49920	Dried fruits.	219	0.3	17	18 754	1.2		Not reported in detail.	13 066		23	21 728	60.1
49930	Groceries, except as specified.	7 163	9.9	46	30 817	23.2	49700	Soft drinks, bottled drinking waters. .	17 839	2.9	66	27 203	65.6
	Margarine, butter substitutes	388		19	18 855	2.1	49800	Sugar (refined)	13 084	2.1	59	80 938	16.1
	Cooking oils (including vegetable						49910	Peanuts, roasted.	1 385	0.2	20	15 982	8.7
	shortenings)	819		22	21 743	4.2	49920	Dried fruits.	48 067	7.8	72	142 196	33.8
	Other groceries (jam, breakfast						49930	Groceries, except as specified.	61 481	10.0	133	151 033	40.7
	cereals, pickles, sauces, etc.). . . .	2 749		28	21 744	12.6	49940	Miscellaneous food products	26 946	4.4	96	78 066	34.5
	Not reported in detail.	3 207		(NA)	(NA)	(NA)							
49940	Miscellaneous food products	1 570	2.2	17	3 617	43.4	72210	Hardware.	151	0.0	3	20 742	0.7
82310	Food processing machinery, equipment. .	52	0.1	4	2 495	2.1	82121	Cooking, food service equipment . . .	1 239	0.2	6	8 557	14.5
94110	Cigarettes, cigars, tobacco	1 258	1.7	9	7 370	17.1	94110	Cigarettes, cigars, tobacco	1 085	0.2	26	13 181	8.2
95110	Beer, fermented malt liquors.	170	0.2	4	714	23.8		Cigarettes.	684		18	9 735	7.0
96311	Coarse paper (wrapping, bags, cartons, etc.)	445	0.6	14	17 050	2.6		Cigars.	107		11	5 627	1.9
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	718	1.0	17	25 492	2.8		Other tobacco	90		8	5 757	1.6
99310	Feeds (mixed and other) inc. pet food .	120	0.2	8	4 942	2.4		Not reported in detail.	204		6	3 191	6.4
99870	Food, beverage basic materials.	324	0.4	8	3 603	9.0	95110	Beer, fermented malt liquors.	1 059	0.2	22	11 991	8.8
	Commodities, n.e.c.	2 579	3.6	(NA)	(NA)	(NA)	95202	Wines	634	0.1	13	10 008	6.3
99900	Labor, service, and rental receipts from customers	167	0.2	11	6 473	2.6	96311	Coarse paper (wrapping, bags, cartons, etc.)	2 807	0.5	41	66 275	4.2
							96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	3 184	0.5	50	64 902	4.9
	Pacific Division All establishments. . . . (number)..917 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	614 312	100.0	557	(X)	(X)	99310	Feeds (mixed and other) inc. pet food .	468	0.1	10	36 458	1.3
							99860	Other textile products (burlap, asbestos, textiles, felt, etc.). . . .	1 505	0.2	4	26 692	5.6
							99870	Food, beverage basic materials. . . .	5 249	0.9	23	47 677	11.0
								Commodities, n.e.c.	24 598	4.0	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	410	0.1	14	50 299	0.8
29130	Laundry soaps, chips, powders, detergents	1 838	0.3	40	63 369	2.9		COTTON MERCHANTS (SIC 5051, PART)					
43100	Dairy products, ice cream, ices	4 133	0.7	51	52 618	7.9							
44110	Eggs (fresh, storage)	2 310	0.4	12	14 556	15.9		New England Division (Not analyzed by commodity line)					
44120	Poultry	1 539	0.3	7	12 012	12.8							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(5)	(\$1,000) (1)	(2)	(3)		($1,000) (4)	(5)
	COTTON MERCHANTS—Con. Middle Atlantic Division (Not analyzed by commodity line) East North Central Division (Not analyzed by commodity line) West North Central Division (Not analyzed by commodity line) South Atlantic Division All establishments. . . . (number)..103 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .							GRAIN MERCHANTS—Con. East North Central Division All establishments. . . . (number)..394 Sales not reported by commodity line (\$1,000)..222,607 Sales reported by commodity line. . . .	922 927	100.0	193	(X)	(X)
							51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	862 027	93.4	193	922 927	93.4
							99310	Feeds (mixed and other) inc. pet food .	11 864	1.3	58	119 918	9.9
							99321	Fertilizer, fertilizer materials. . . .	3 102	0.3	49	122 553	2.5
							99322	Agricultural chemicals (exc. fertilizer)	594	0.1	17	88 190	0.7
							99330	Seeds (except flower)	3 024	0.3	50	115 858	2.6
							99521	Gasoline, kerosene, distillate and residual fuel oils	887	0.1	4	6 421	13.8
		186 948	100.0	58	(X)	(X)		Commodities, n.e.c.	30 385	3.3	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	11 044	1.2	64	375 267	2.9
51110	Cotton (raw), including lintners	185 570	99.3	58	186 948	99.3		West North Central Division					
99321	Fertilizer, fertilizer materials. . . .	871	0.5	7	3 903	22.3		All establishments. . . . (number)..551 Sales not reported by commodity line (\$1,000)..336,392 Sales reported by commodity line. . . .	916 241	100.0	293	(X)	(X)
	Commodities, n.e.c.	507	0.3	(NA)	(NA)	(NA)							
	East South Central Division All establishments. . . . (number)..136 Sales not reported by commodity line (\$1,000)..144,549 Sales reported by commodity line. . . .						51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	872 623	95.2	293	916 241	95.2
		478 543	100.0	91	(X)	(X)	51310	Livestock (except horses, mules). . . .	768	0.1	8	9 008	8.5
51110	Cotton (raw), including lintners	477 813	99.8	91	478 543	99.8	51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	1 262	0.1	4	12 409	10.2
	Commodities, n.e.c.	730	0.2	(NA)	(NA)	(NA)	99310	Feeds (mixed and other) inc. pet food .	7 795	0.9	73	94 372	8.3
	West South Central Division All establishments. . . . (number)..169 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .						99321	Fertilizer, fertilizer materials. . . .	1 810	0.2	53	42 696	4.2
		819 786	100.0	89	(X)	(X)	99322	Agricultural chemicals (exc. fertilizer)	467	0.1	30	25 501	1.8
							99330	Seeds (except flower)	1 251	0.1	54	35 893	3.5
							99521	Gasoline, kerosene, distillate and residual fuel oils	799	0.1	9	5 942	13.4
								Commodities, n.e.c.	3 301	0.4	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	26 165	2.9	130	443 443	5.9
51110	Cotton (raw), including lintners	819 393	100.0	89	819 786	100.0		South Atlantic Division					
	Commodities, n.e.c.	393	0.0	(NA)	(NA)	(NA)		All establishments. . . . (number)..88 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	70 626	100.0	35	(X)	(X)
	Mountain Division (Not analyzed by commodity line)						51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	59 308	84.0	35	70 626	84.0
	Pacific Division All establishments. . . . (number)..36 Sales not reported by commodity line (\$1,000)..32,741 Sales reported by commodity line. . . .						99310	Feeds (mixed and other) inc. pet food .	1 472	2.1	15	13 253	11.1
		134 064	100.0	19	(X)	(X)	99321	Fertilizer, fertilizer materials. . . .	567	0.8	7	10 835	5.2
							99322	Agricultural chemicals (exc. fertilizer)	566	0.8	3	9 045	6.3
							99330	Seeds (except flower)	1 020	1.4	8	11 606	8.8
								Commodities, n.e.c.	6 800	9.6	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	893	1.3	11	34 762	2.6
51110	Cotton (raw), including lintners	134 037	100.0	19	134 064	100.0		East South Central Division					
	Commodities, n.e.c.	27	0.0	(NA)	(NA)	(NA)		All establishments. . . . (number)..69 Sales not reported by commodity line (\$1,000)..26,388 Sales reported by commodity line. . . .	69 987	100.0	23	(X)	(X)
	GRAIN MERCHANTS (SIC 5051, PART) New England Division (Not analyzed by commodity line) Middle Atlantic Division All establishments. . . . (number)..110 Sales not reported by commodity line (\$1,000)..362,611 Sales reported by commodity line. . . .						51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	67 928	97.1	23	69 987	97.1
		1 195 866	100.0	61	(X)	(X)	99310	Feeds (mixed and other) inc. pet food .	510	0.7	3	1 745	29.2
								Commodities, n.e.c.	997	1.4	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	552	0.8	7	32 376	1.7
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	1 133 468	94.8	61	1 195 866	94.8		West South Central Division					
51993	Other inedible farm products.	13 355	1.1	3	400 458	3.3		All establishments. . . . (number)..248 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	276 325	100.0	119	(X)	(X)
99310	Feeds (mixed and other) inc. pet food .	1 411	0.1	6	112 489	1.3							
99390	Hay, alfalfa, other farm supplies . . .	1 980	0.2	4	63 977	3.1	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	264 525	95.7	119	276 325	95.7
99900	Commodities, n.e.c.	41 323	3.5	(NA)	(NA)	(NA)	99310	Feeds (mixed and other) inc. pet food .	3 620	1.3	33	24 283	14.9
	Labor, service, and rental receipts from customers	4 329	0.4	11	219 071	2.0							

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 *See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	GRAIN MERCHANTS—Con.							LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS—Con.					
	West South Central Division—Con.							West South Central Division					
99321	Fertilizer, fertilizer materials. . . .	612	0.2	23	15 260	4.0		All establishments. . . . (number)..73					
99330	Seeds (except flower).	1 053	0.4	22	18 768	5.6		Sales not reported by commodity					
99390	Hay, alfalfa, other farm supplies. . . .	209	0.1	7	6 238	3.4		line (\$1,000)..29,526					
99900	Commodities, n.e.c.	1 596	0.5	(NA)	(NA)	(NA)		Sales reported by commodity line. . . .	76 766	100.0	43	(X)	(X)
	Labor, service, and rental receipts from customers.	4 710	1.7	41	112 867	4.2	51310	Livestock (except horses, mules). . . .	76 084	99.1	43	76 766	99.1
	Mountain Division. (Not analyzed by commodity line)						51930	Wool, mohair (raw, tops, noils). . . .	383	0.5	3	3 576	10.7
								Commodities, n.e.c.	299	0.4	(NA)	(NA)	(NA)
	Pacific Division							Mountain Division					
	All establishments. . . . (number)..124							All establishments. . . . (number)..27					
	Sales not reported by commodity							line (\$1,000)..6,997					
	line (\$1,000)..60,142	432 232	100.0	52	(X)	(X)		Sales reported by commodity line. . . .	26 668	100.0	10	(X)	(X)
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	411 333	95.2	52	432 232	95.2	51310	Livestock (except horses, mules). . . .	26 655	100.0	10	26 668	100.0
99310	Feeds (mixed and other) inc. pet food .	1 882	0.4	10	87 310	2.2		Commodities, n.e.c.	13	0.0	(NA)	(NA)	(NA)
99321	Fertilizer, fertilizer materials. . . .	5 208	1.2	6	69 472	7.5		Pacific Division (Not analyzed by commodity line)					
99330	Seeds (except flower).	934	0.2	6	12 015	7.8							
99900	Commodities, n.e.c.	9 081	2.1	(NA)	(NA)	(NA)		MISCELLANEOUS FARM PRODUCTS DEALERS (SIC 5051, PART)					
	Labor, service, and rental receipts from customers.	3 794	0.9	16	80 457	4.7		New England Division					
	LIVESTOCK (EXCEPT HORSES AND MULES) DISTRIBUTORS (SIC 5051, PART)							All establishments. . . . (number)..136					
	New England Division (Not analyzed by commodity line)							Sales not reported by commodity					
	Middle Atlantic Division (Not analyzed by commodity line)							line (\$1,000)..56,542					
	East North Central Division							Sales reported by commodity line. . . .	166 711	100.0	79	(X)	(X)
	All establishments. . . . (number)..135						51910	Hides, skins, pelts.	8 343	5.0	4	8 343	100.0
	Sales not reported by commodity						51920	Tobacco (leaf).	6 415	3.8	6	6 435	99.7
	line (\$1,000)..63,378	149 248	100.0	46	(X)	(X)	51930	Wool, mohair (raw, tops, noils). . . .	150 800	90.5	65	151 611	99.5
	Sales reported by commodity line. . . .							Commodities, n.e.c.	1 153	0.7	(NA)	(NA)	(NA)
51310	Livestock (except horses, mules). . . .	148 981	99.8	46	149 248	99.8		Middle Atlantic Division					
	Cattle, calves.	76 341		25	81 498	93.7		All establishments. . . . (number)..463					
	Sheep, lambs.	2 105		6	23 834	8.8		Sales not reported by commodity					
	Hogs.	41 283		16	49 844	82.8		line (\$1,000)..192,855					
	Not reported in detail.	29 252		12	29 276	99.9		Sales reported by commodity line. . . .	478 750	100.0	318	(X)	(X)
99900	Commodities, n.e.c.	95	0.0	(NA)	(NA)	(NA)	49410	Coffee (green, roasted).	44 579	9.3	5	153 896	29.0
	Labor, service, and rental receipts from customers.	172	0.1	4	29 314	0.6	51910	Hides, skins, pelts.	166 690	34.8	202	178 999	93.1
	West North Central Division (Not analyzed by commodity line)						51920	Tobacco (leaf).	51 333	10.7	28	51 881	98.9
	South Atlantic Division (Not analyzed by commodity line)						51930	Wool, mohair (raw, tops, noils). . . .	75 401	15.7	40	79 666	94.6
	East South Central Division (Not analyzed by commodity line)							Raw wool.	58 590		23	66 686	87.9
								Wool tops, noils, other.	6 886		15	23 253	29.6
								Not reported in detail.	9 925		(NA)	(NA)	(NA)
							51993	Other inedible farm products.	105 382	22.0	49	183 991	57.3
							99900	Commodities, n.e.c.	34 637	7.2	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers.	728	0.2	5	22 901	3.2

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- moi- dity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- moi- dity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	MISCELLANEOUS FARM PRODUCTS DEALERS—Con.							ELECTRICAL SUPPLIES AND APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINE) - (SIC 5062 AND 5063)					
	East North Central Division							New England Division					
	All establishments. . . . (number)..123							All establishments. . . . (number)..273					
	Sales not reported by commodity line (\$1,000)..(NA)							Sales not reported by commodity line (\$1,000)..19,715					
	Sales reported by commodity line. . . .	94 577	100.0	68	(X)	(X)		Sales reported by commodity line. . . .	140 214	100.0	209	(X)	(X)
51910	Hides, skins, pelts	76 037	80.4	50	84 424	90.1							
51930	Wool, mohair (raw, tops, noils)	524	0.6	7	2 523	20.8							
51992	Peanuts, unroasted.	428	0.5	3	428	100.0	63100	Electrical wiring supplies, construc- tion materials	99 590	71.0	181	125 670	79.2
51993	Other inedible farm products.	5 581	5.9	13	14 149	39.4		Interior wiring, constr. materials. . .	47 481		144	105 359	45.1
	Commodities, n.e.c.	12 007	12.7	(NA)	(NA)	(NA)		Outside construction materials. . .	12 170		114	88 145	13.8
								Lighting fixtures	15 791		140	100 334	15.7
	West North Central Division							Electric lamps (incandescent and fluorescent)	8 231		144	102 578	8.0
	All establishments. . . . (number)..103							Not reported in detail.	15 917		(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000)..(NA)						63210	Generation, transmission, etc., electrical apparatus and equip. . . .	15 866	11.3	87	75 194	21.1
	Sales reported by commodity line. . . .	34 389	100.0	51	(X)	(X)	63220	Telephone and signal equipment. . . .	2 082	1.5	34	35 835	5.8
51910	Hides, skins, pelts	9 799	28.5	34	17 804	55.0	64110	Electrical appliances, radio and television sets.	10 403	7.4	83	77 019	13.5
51930	Wool, mohair (raw, tops, noils)	5 734	25.4	21	17 959	48.6		Radio sets, all types	1 206		40	47 920	2.5
51993	Other inedible farm products.	14 376	41.8	15	19 632	73.2		Television sets	273		14	7 894	3.5
	Commodities, n.e.c.	1 480	4.3	(NA)	(NA)	(NA)		Record players, tape recorders. . .	342		20	17 147	2.0
								Electric kitchen equipment and parts. Electric home laundry equipment and parts.	367		26	22 683	1.6
	South Atlantic Division							Electric housewares and parts	235		21	11 539	2.0
	All establishments. . . . (number)..248							Other electrical appliances	6 714		67	71 717	9.4
	Sales not reported by commodity line (\$1,000)..45,034							Not reported in detail.	1 204		43	51 476	2.3
	Sales reported by commodity line. . . .	221 152	100.0	107	(X)	(X)	64120	Room air conditioners, under 2 hp . .	62		(NA)	(NA)	(NA)
51910	Hides, skins, pelts	3 817	1.7	10	4 256	89.7	65100	Electronic tubes, parts, accessories. .	1 442	0.1	22	28 425	0.4
51920	Tobacco (leaf).	191 240	86.5	65	191 294	100.0		Electronic tubes, transistors	1 012	1.0	30	42 608	3.4
51992	Peanuts, unroasted.	20 114	9.1	14	20 467	98.3		Electronic parts (except tubes and transistors)			22	38 388	2.6
51993	Other inedible farm products.	4 676	2.1	20	5 759	81.2		Accessories (including testing equipment)	135		12	20 188	0.7
99900	Labor, service, and rental receipts from customers	1 130	0.5	(NA)	(NA)	(NA)		Intercommunication and sound equipment.	32		5	3 418	0.9
		175	0.1	12	21 024	0.8		Commercial and industrial electronic equipment.	185		15	23 924	0.8
								Not reported in detail.	11		3	1 456	0.8
									67		(NA)	(NA)	(NA)
	East South Central Division						72210	Hardware.	1 173	0.8	10	22 368	5.2
	All establishments. . . . (number)..83						74210	Warm-air heating-cooling equipment, supplies	93	0.1	11	12 186	0.8
	Sales not reported by commodity line (\$1,000)..17,064						74220	Electrical residential space heating equipment (exc. portable).	267	0.2	31	37 800	0.7
	Sales reported by commodity line. . . .	61 159	100.0	45	(X)	(X)	74400	Plumbing fixtures, equipment, supplies. Air-conditioning (cooling) equipment, 2 hp and over.	224	0.2	4	1 590	14.1
51910	Hides, skins, pelts	4 415	7.2	9	5 280	83.6	77110	Commercial refrigeration equipment. .	135	0.1	8	4 591	2.9
51920	Tobacco (leaf).	51 239	83.8	23	51 328	99.8	77120		171	0.1	26	39 987	0.4
51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.).	803	1.3	3	857	93.7	97290	Kitchen utensils, tools, misc. homewares	335	0.2	11	10 420	3.2
51992	Peanuts, unroasted.	3 176	5.2	7	3 840	82.7		Commodities, n.e.c.	7 696	5.5	(NA)	(NA)	(NA)
51993	Other inedible farm products.	681	1.1	5	697	97.7	99900	Labor, service, and rental receipts from customers	616	0.4	7	5 096	12.1
	Commodities, n.e.c.	732	1.2	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	113	0.2	4	592	19.1							
	West South Central Division (Not analyzed by commodity line)							Middle Atlantic Division					
	Mountain Division							All establishments. . . (number)..1,043					
	All establishments. . . . (number)..47							Sales not reported by commodity line (\$1,000)..227,466					
	Sales not reported by commodity line (\$1,000)..(NA)							Sales reported by commodity line. . . .	535 845	100.0	718	(X)	(X)
	Sales reported by commodity line. . . .	12 102	100.0	22	(X)	(X)	63100	Electrical wiring supplies, construc- tion materials	368 897	68.8	631	466 627	79.1
51910	Hides, skins, pelts	7 519	62.1	16	10 863	69.2		Interior wiring, constr. materials. .	157 292		421	352 288	44.6
51930	Wool, mohair (raw, tops, noils)	4 141	34.2	10	8 643	47.9		Outside construction materials. . . .	46 062		317	299 815	15.4
51993	Other inedible farm products.	83	0.7	3	286	29.0		Lighting fixtures	65 455		440	355 954	18.4
	Commodities, n.e.c.	359	3.0	(NA)	(NA)	(NA)		Electric lamps (incandescent and fluorescent)	44 230		414	348 308	12.7
								Not reported in detail.	55 858		119	86 550	64.5
	Pacific Division (Not analyzed by commodity line)						63210	Generation, transmission, distribution, other electrical apparatus and equip.	79 459	14.8	204	246 260	32.3
							63220	Telephone and signal equipment. . . .	10 565	2.0	68	101 615	10.4

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dustry and com- modity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dustry and com- modity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	ELECTRICAL SUPPLIES AND APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINE)—Con.							ELECTRICAL SUPPLIES AND APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINE)—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
64110	Electrical appliances, radio and television sets.	43 795	8.2	197	241 153	18.2	64120	Room air conditioners, under 2 hp . . .	2 454	0.4	58	155 038	1.6
	Radio sets, all types	5 400		78	148 919	3.6	65100	Electronic tubes, parts, accessories. .	4 430	0.7	73	227 702	1.9
	Television sets	1 914		23	41 397	4.6		Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	1 652		47	137 840	1.2
	Record players, tape recorders. . . .	511		31	47 296	1.1		Electronic parts (except tubes, transistors)	1 114		21	92 810	1.2
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	4 036		53	78 411	5.1		Accessories (inc. testing equipment). Intercommunication and sound equipment.	87		9	15 483	0.6
	Elec. home laundry equip. and parts (washing mach., driers, etc.).	1 802		22	44 927	4.0		Commercial, industrial electronic equipment.	578		32	98 653	0.6
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.).	20 457		153	201 592	10.1		Not reported in detail.	443		4	69 508	0.6
	Other electrical appliances	4 258		96	160 733	2.6			556		(NA)	(NA)	(NA)
	Not reported in detail.	5 417		14	26 540	20.4							
64120	Room air conditioners, under 2 hp . . .	608	0.1	47	93 508	0.7	72210	Hardware.	8 538	1.4	35	149 426	5.7
65100	Electronic tubes, parts, accessories. .	3 701	0.7	61	120 433	3.1	74210	Warm-air heating-cooling equipment, supplies	766	0.1	36	50 741	1.5
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	1 080		45	112 076	1.0	74220	Electrical residential space heating equipment (except portable).	979	0.2	80	131 584	0.7
	Electronic parts (except tubes and transistors)	590		14	54 463	1.1	74300	Wet heat equip., supplies (inc. boilers, radiators, and heaters, etc.).	415	0.1	14	16 769	2.5
	Accessories (inc. testing equipment). Intercommunication and sound equipment.	62		5	7 097	0.9	74400	Plumbing fixtures, equipment, supplies.	2 556	0.4	23	22 966	11.1
	Commercial, industrial electronic equipment.	1 485		26	76 637	1.9	77110	Air conditioning (cooling) equipment, 2 hp and over.	706	0.1	21	32 656	2.2
	Not reported in detail.	274		5	5 766	4.8	77120	Commercial refrigeration equipment. . .	1 073	0.2	72	179 460	0.6
		210		(NA)	(NA)	(NA)	77130	Parts, supplies, accessories, for air conditioning, refrigeration equip.	505	0.1	11	58 351	0.9
72210	Hardware.	2 585	0.5	30	64 697	4.0	82121	Cooking, food service equipment	501	0.1	10	10 260	4.9
74210	Warm-air heating-cooling equipment, supplies	697	0.1	29	43 261	1.6	82410	Abrasives, abrasive materials	323	0.1	5	12 940	2.5
74220	Electrical residential space heating equipment (except portable).	1 432	0.3	71	83 596	1.7	82460	Industrial valves and fittings (except plumbing and oil marketing).	972	0.2	3	12 575	7.7
74400	Plumbing fixtures, equipment, supplies.	1 711	0.3	16	11 160	15.3	82491	Other industrial equipment, supplies. .	2 424	0.4	6	14 158	17.1
77110	Air-conditioning (cooling) equipment, 2 hp and over.	820	0.2	21	23 057	3.6	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	695	0.1	3	11 048	6.3
	Residential and small commercial (up to 2 hp)	72		3	3 070	2.3	97110	Household furniture	758	0.1	4	4 855	15.6
	Industrial and large commercial . . .	566		13	11 989	4.7	97250	Floor coverings	1 438	0.2	4	13 771	10.4
	Not reported in detail.	182		(NA)	(NA)	(NA)	97290	Kitchen utensils, tools, misc. homewares	1 081	0.2	27	60 134	1.8
77120	Commercial refrigeration equipment. . .	1 204	0.2	56	133 829	0.9	99900	Commodities, n.e.c.	12 350	2.0	(NA)	(NA)	(NA)
	Mechanical drinking water coolers . .	941		51	129 000	0.7		Labor, service, and rental receipts from customers	3 193	0.5	37	20 417	15.6
	Refrigerants.	110		3	3 438	3.2							
	Not reported in detail.	153		(NA)	(NA)	(NA)		West North Central Division					
82121	Cooking, food service equipment	649	0.1	12	5 859	11.1		All establishments. . . . (number)..286					
82491	Other industrial equipment, supplies. .	1 170	0.2	5	8 616	13.6		Sales not reported by commodity line (\$1,000)..39,999					
97290	Kitchen utensils, tools, misc. homewares	391	0.1	18	33 935	1.2		Sales reported by commodity line. . . .	208 882	100.0	194	(X)	(X)
99900	Commodities, n.e.c.	17 757	3.3	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	404	0.1	15	16 209	2.5							
	East North Central Division						63100	Electrical wiring supplies, construc- tion material.	132 536	63.5	169	187 458	70.7
	All establishments. . . . (number)..796							Interior wiring, constr. materials. . .	51 766		114	139 544	37.1
	Sales not reported by commodity line (\$1,000)..187,872							Outside construction materials. . . .	19 604		101	133 103	14.7
	Sales reported by commodity line. . . .	611 541	100.0	511	(X)	(X)		Lighting fixtures	17 954		123	141 847	12.7
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	3 006	0.5	5	71 391	4.2		Electric lamps (incandescent and fluorescent)	11 117		120	143 139	7.8
63100	Electrical wiring supplies, construc- tion materials	368 140	60.2	435	553 576	66.5		Not reported in detail.	32 095		(NA)	(NA)	(NA)
	Interior wiring, constr. materials. . .	170 509		313	457 298	37.3	63210	Generation, transmission, distribution, other electrical apparatus and equip..	25 194	12.1	86	122 484	20.6
	Outside construction materials. . . .	68 373		259	439 107	15.6	63220	Telephone and signal equipment.	4 036	1.9	35	58 021	7.0
	Lighting fixtures	61 677		327	446 047	13.8	64110	Electrical appliances, radio and television sets.	27 465	13.1	95	149 046	18.4
	Electric lamps (incandescent, fluorescent)	31 028		305	437 923	7.1		Radio sets, all types	2 983		52	98 017	3.0
	Not reported in detail.	36 553		(NA)	(NA)	(NA)		Television sets	2 065		10	31 310	6.6
63210	Generation, transmission, distribution, other electrical apparatus and equip..	84 034	13.7	213	310 046	27.1		Record players, tape recorders. . . .	714		24	41 965	1.7
63220	Telephone and signal equipment.	39 221	6.4	59	214 311	18.3		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	4 691		37	75 218	6.2
64110	Electrical appliances, radio and television sets.	70 983	11.6	204	345 595	20.5		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.).	1 903		13	39 607	4.8
	Radio sets, all types	7 128		102	227 733	3.1		Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.).	11 295		71	127 707	8.8
	Television sets	6 514		23	66 190	9.8		Other electrical appliances	2 246		54	106 799	2.1
	Record players, tape recorders. . . .	2 010		47	92 466	2.2		Not reported in detail.	1 568		(NA)	(NA)	(NA)
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	8 830		71	150 999	5.8	64120	Room air conditioners, under 2 hp . . .	1 605	0.8	25	54 985	2.9
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.).	6 777		32	104 044	6.5	65100	Electronic tubes, parts, accessories. .	2 346	1.1	28	67 324	3.5
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.).	28 551		161	299 216	9.5	72210	Hardware.	1 718	0.8	14	38 691	4.4
	Other electrical appliances	7 607		99	204 590	3.7	74210	Warm-air heating-cooling equipment, supplies	535	0.3	21	24 212	2.2
	Not reported in detail.	3 566		(NA)	(NA)	(NA)	74220	Electrical residential space heating equipment (except portable).	582	0.3	42	60 779	1.0
							74400	Plumbing fixtures, equipment, supplies.	1 120	0.5	12	7 006	16.0

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	ELECTRICAL SUPPLIES AND APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINE)—Con.							ELECTRICAL SUPPLIES AND APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINE)—Con.					
	West North Central Division—Con.							East South Central Division					
77110	Air-conditioning (cooling) equipment, 2 hp and over.	617	0.3	14	16 585	3.7		All establishments. . . . (number)..179					
77120	Commercial refrigeration equipment. . .	671	0.3	33	82 382	0.8		Sales not reported by commodity line (\$1,000)..39,507					
77130	Parts, supplies, accessories, for air conditioning, refrigeration equip.	443	0.2	8	19 973	2.2		Sales reported by commodity line. . . .	107 675	100.0	110	(X)	(X)
99900	Commodities, n.e.c.	9 046	4.3	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	968	0.5	11	7 829	12.4	63100	Electrical wiring supplies, construc- tion materials	68 438	63.5	100	105 428	64.9
								Interior wiring, constr. materials. . .	31 418	77	77	92 805	33.9
								Outside construction materials. . . .	16 357	70	70	90 738	18.0
								Lighting fixtures	9 922	83	83	94 876	10.5
								Electric lamps (incandescent and fluorescent)	4 344	77	77	92 878	4.7
								Not reported in detail.	6 397	(NA)	(NA)	(NA)	(NA)
	South Atlantic Division						63210	Generation, transmission, distribution, other electrical apparatus and equip..	16 987	15.7	65	77 246	22.0
	All establishments. . . . (number)..448						63220	Telephone and signal equipment.	2 158	2.0	20	42 301	5.1
	Sales not reported by commodity line (\$1,000)..(NA)												
	Sales reported by commodity line. . . .	340 818	100.0	353	(X)	(X)	64110	Electrical appliances, radio and television sets.	9 135	8.5	62	74 017	12.3
63100	Electrical wiring supplies, construc- tion materials	214 481	62.9	325	326 769	65.6		Radio sets, all types	1 261	33	33	43 941	2.9
	Interior wiring, constr. materials. . .	106 378		258	273 179	39.1		Television sets	1 311	10	10	21 037	6.2
	Outside construction materials. . . .	32 452		213	249 001	13.0		Record players, tape recorders. . . .	393	20	20	25 096	1.6
	Lighting fixtures	32 965		271	276 082	11.9		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	1 713	25	35	388 4.8	
	Electrical lamps (incandescent and fluorescent)	16 397		260	272 584	6.0		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.)	376	9	13	301 2.8	
	Not reported in detail.	25 789		(NA)	(NA)	(NA)	64120	Room air conditioners, under 2 hp . . .	1 249	1.2	26	46 386	2.7
63210	Generation, transmission, distribution, other electrical apparatus and equip..	54 178	15.9	170	239 979	22.6	65100	Electronic tubes, parts, accessories. .	457	0.4	17	31 731	1.4
63220	Telephone and signal equipment.	5 517	1.6	39	75 273	7.3	72210	Hardware	820	0.8	14	22 072	3.7
64110	Electrical appliances, radio and television sets.	40 100	11.8	155	231 239	17.3	74210	Warm-air heating-cooling equipment, supplies	480	0.4	14	12 701	3.8
	Radio sets, all types	5 215		94	155 123	3.4	74220	Electrical residential space heating equipment (except portable).	1 646	1.5	46	69 001	2.4
	Television sets	2 868		19	30 890	9.3	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	146	0.1	6	4 541	3.2
	Record players, tape recorders. . . .	1 009		41	68 752	1.5	74400	Plumbing fixtures, equipment, supplies.	1 512	1.4	12	10 857	13.9
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	1 814		48	76 597	2.4	77110	Air conditioning (cooling) equipment, 2 hp and over.	393	0.4	9	16 170	2.4
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.)	863		14	26 270	3.3		Residential and small commercial (up to 20 hp).	113	3	8	751 1.3	
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	19 345		124	195 249	9.9		Industrial and large commercial . . .	260	7	9	130 2.8	
	Other electrical appliances	3 046		104	164 490	1.9		Not reported in detail.	20	(NA)	(NA)	(NA)	(NA)
	Not reported in detail.	5 936		(NA)	(NA)	(NA)	77120	Commercial refrigeration equipment. . .	335	0.3	29	43 243	0.8
64120	Room air conditioners, under 2 hp . . .	914	0.3	47	102 141	0.9	77130	Parts, supplies, accessories, for air conditioning, refrigeration equip. . .	103	0.1	8	15 722	0.7
65100	Electronic tubes, parts, accessories. .	1 200	0.4	44	97 018	1.2		Iron and steel wire products.	69	0.1	3	5 075	1.4
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	506		35	88 102	0.6	97290	Kitchen utensils, tools, misc. homewares	55	0.1	12	15 558	0.4
	Electronic parts (except tubes and transistors)	153		8	29 146	0.5	99900	Commodities, n.e.c.	3 306	3.1	(NA)	(NA)	(NA)
	Accessories (inc. testing equipment).	23		3	1 523	1.5		Labor, service, and rental receipts from customers	386	0.4	6	4 238	9.1
	Intercommunication, sound equip. . . .	468		25	52 296	0.9		West South Central Division					
	Commercial, industrial, electronic equipment.	9		3	1 523	0.6		All establishments. . . . (number)..348					
	Not reported in detail.	41		(NA)	(NA)	(NA)		Sales not reported by commodity line (\$1,000)..(NA)					
72210	Hardware	3 059	0.9	40	79 250	3.9		Sales reported by commodity line. . . .	227 798	100.0	226	(X)	(X)
74210	Warm-air heating-cooling equipment, supplies	1 126	0.3	44	70 978	1.6	63100	Electrical wiring supplies, construc- tion materials	139 870	61.3	198	217 123	64.4
74220	Electrical residential space heating equipment (except portable).	2 101	0.6	98	112 815	1.9		Interior wiring, constr. materials. . .	65 610	142	142	176 345	37.2
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	211	0.1	15	24 305	0.9		Outside construction materials. . . .	27 374	127	127	161 528	16.9
74400	Plumbing fixtures, equipment, supplies.	8 086	2.4	26	32 680	24.7		Lighting fixtures	21 984	149	149	175 996	12.5
77110	Air conditioning (cooling) equipment 2 hp and over.	401	0.1	22	28 894	1.4		Electric lamps (incandescent and fluorescent)	10 109	142	142	175 026	5.8
	Industrial and large commercial . . .	359	0.1	13	14 779	2.4		Not reported in detail.	14 793	(NA)	(NA)	(NA)	(NA)
77120	Commercial refrigeration equipment. . .	1 460	0.4	92	170 942	0.9	63210	Generation, transmission, distribution, other electrical apparatus and equip.	33 660	14.8	115	134 457	25.0
77130	Parts, supplies, accessories, for air conditioning, refrigeration equip.	179	0.1	15	33 840	0.5	63220	Telephone and signal equipment.	2 007	0.9	24	43 746	4.6
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	343	0.1	4	5 330	6.4							
91216	Cast iron soil pipe, tubing	369	0.1	5	6 624	5.6							
97290	Kitchen utensils, tools, misc. homewares	622	0.2	32	58 055	1.1							
	Commodities, n.e.c.	5 195	1.5	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	917	0.3	10	4 119	22.3							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	ELECTRICAL SUPPLIES AND APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINE)—Con.							ELECTRICAL SUPPLIES AND APPARATUS DISTRIBUTORS (GENERAL AND SPECIALTY LINE)—Con.					
	West South Central Division—Con.							Mountain Division—Con.					
64110	Electrical appliances, radio and television sets.	25 962	11.4	93	151 548	17.1	97290	Kitchen utensils, tools, misc. homewares	63	0.1	11	12 444	0.5
	Radio sets, all types.	3 277		65	105 970	3.1	99900	Commodities, n.e.c.	7 115	8.2	(NA)	(NA)	(NA)
	Television sets.	1 732		13	32 908	5.3		Labor, service, and rental receipts from customers.	190	0.2	4	990	19.2
	Record players, tape recorders. . . .	671		30	51 142	1.3		Pacific Division					
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	5 331		28	51 515	10.3		All establishments. . . . (number)..865					
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.)	1 499		15	39 810	3.8		Sales not reported by commodity line. (\$1,000)..96,876					
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	10 674		70	119 649	8.9		Sales reported by commodity line. . . .	386 413	100.0	329	(X)	(X)
	Other electrical appliances.	1 960		55	87 481	2.2							
	Not reported in detail.	818		(NA)	(NA)	(NA)							
64120	Room air conditioners, under 2 hp. . .	969	0.4	24	65 783	1.5	63100	Electrical wiring supplies, construc- tion materials.	270 963	70.1	285	372 837	72.7
65100	Electronic tubes, parts, accessories. .	1 282	0.6	28	55 417	2.3		Interior wiring, constr. materials. . .	135 914		190	317 769	42.8
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	357		23	49 061	0.7		Outside construction materials. . . .	49 606		158	298 255	16.6
	Electronic parts (except tubes and transistors).	225		9	22 325	1.0		Lighting fixtures.	42 193		196	320 016	13.2
	Accessories (inc. testing equipment). Intercommunication and sound equipment.	116		3	6 690	1.7		Electrical lamps (incandescent and fluorescent).	18 832		186	315 219	6.0
	Commercial, industrial electronic equipment.	258		15	35 891	0.7	63210	Generation, transmission, distribution, other electrical apparatus and equip..	39 629	10.3	133	215 507	18.4
	Not reported in detail.	310		4	7 579	4.1	63220	Telephone and signal equipment.	6 577	1.7	39	100 505	6.5
		16		(NA)	(NA)	(NA)							
72210	Hardware.	1 927	0.8	16	49 379	3.9	64110	Electrical appliances, radio, and television sets.	44 787	11.6	108	236 995	18.9
74210	Warm-air heating-cooling equipment, supplies.	490	0.2	25	43 009	1.1		Radio sets, all types.	4 373		63	167 160	2.6
74220	Electric residential space heating equipment (except portable).	852	0.4	50	67 634	1.3		Television sets.	4 309		14	51 487	8.4
74400	Plumbing fixtures, equipment, supplies.	3 224	1.4	12	27 502	11.7		Record players, tape recorders. . . .	922		25	71 554	1.3
77110	Air-conditioning (cooling) equipment, 2 hp and over.	641	0.3	16	33 826	1.9		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	8 559		42	114 849	7.5
	Residential and small commercial (up to 20 hp).	72		8	26 000	0.3		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.)	3 659		20	88 774	4.1
	Industrial and large commercial. . . .	329		8	3 145	10.5		Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	16 153		74	193 928	8.3
	Not reported in detail.	240		(NA)	(NA)	(NA)		Other electrical appliances.	2 048		54	141 999	1.4
77120	Commercial refrigeration equipment. . .	1 130	0.5	54	106 237	1.1	64120	Room air conditioners, under 2 hp. . .	385	0.1	35	107 982	0.4
	Mechanical drinking water coolers. . .	803		50	101 428	0.8	65100	Electronic tubes, parts, accessories. .	2 787	0.7	38	118 753	2.3
	Refrigerants.	59		3	6 521	0.9		Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	806		25	103 567	0.8
	Other refrigeration equipment.	220		3	5 151	4.3		Electronic parts (except tubes and transistors).	621		12	53 833	1.2
	Not reported in detail.	48		(NA)	(NA)	(NA)		Accessories (inc. testing equipment). Intercommunication and sound equipment.	84		5	9 891	0.8
77130	Parts, supplies, accessories, for air conditioning, refrigeration equip.	303	0.1	13	28 063	1.1		Not reported in detail.	1 268		18	75 672	1.7
97290	Kitchen utensils, tools, misc. homewares	351	0.2	13	43 911	0.8	72210	Hardware.	2 091	0.5	23	68 387	3.1
99900	Commodities, n.e.c.	14 536	6.4	(NA)	(NA)	(NA)	74210	Warm-air heating-cooling equipment, supplies.	718	0.2	27	45 386	1.6
	Labor, service, and rental receipts from customers.	594	0.3	9	2 793	21.3	74220	Electrical residential space heating equipment (except portable).	3 723	1.0	84	144 680	2.6
	Mountain Division						74400	Plumbing fixtures, equipment, supplies.	2 516	0.7	16	13 448	18.7
	All establishments. . . . (number)..141						77110	Air-conditioning (cooling) equipment, 2 hp and over.	569	0.1	17	12 793	4.4
	Sales not reported by commodity line. (\$1,000)..(NA)						77120	Commercial refrigeration equipment. . .	915	0.2	43	142 646	0.6
	Sales reported by commodity line. . . .	87 001	100.0	80	(X)	(X)	77130	Parts, supplies, accessories, for air conditioning, refrigeration equip.	436	0.1	9	52 276	0.8
63100	Electrical wiring supplies, construc- tion materials.	53 501	61.5	72	81 183	65.9	99900	Commodities, n.e.c.	8 689	2.2	(NA)	(NA)	(NA)
	Interior wiring, constr. materials. . . .	27 181		61	70 782	38.4		Labor, service, and rental receipts from customers.	1 628	0.4	19	5 844	27.9
	Outside construction materials.	10 280		54	65 474	15.7		ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS (SIC 5064)					
	Lighting fixtures.	9 425		62	71 718	13.1		New England Division					
	Electric lamps (incandescent and fluorescent).	3 607		57	69 168	5.2		All establishments. . . . (number)..163					
	Not reported in detail.	3 008		(NA)	(NA)	(NA)		Sales not reported by commodity line. (\$1,000)..40,938					
63210	Generation, transmission, distribution, other electrical apparatus, and equip.	12 369	14.2	54	63 180	19.6		Sales reported by commodity line. . . .	167 319	100.0	109	(X)	(X)
63220	Telephone and signal equipment.	510	0.6	8	15 934	3.2	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 415	0.8	7	7 076	20.0
64110	Electrical appliances, radio, and television sets.	11 044	12.7	43	62 649	17.6	13400	Garage tools and shop equipment. . . .	126	0.1	4	4 999	2.5
65100	Electronic tubes, parts, accessories. .	184	0.2	10	20 115	0.9	28100	Paints, varnishes, lacquers, enamels. .	293	0.2	3	5 035	5.8
72210	Hardware.	1 458	1.7	9	19 905	7.3							
74210	Warm-air heating-cooling equipment, supplies.	104	0.1	7	8 391	1.2							
74220	Electrical residential space heating equipment (except portable).	340	0.4	15	20 142	1.7							
77120	Commercial refrigeration equipment. . .	123	0.1	15	30 395	0.4							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS (SIC 5064)							ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS—Con.					
	New England Division—Con.							Middle Atlantic Division—Con.					
63100	Electrical wiring supplies, construc- tion materials	3 217	1.9	4	9 705	33.1	74210	Warm-air heating-cooling equipment, supplies	1 089	0.2	7	25 431	4.3
63210	Generation, transmission, distribution, other electrical apparatus, equip. . .	3 567	2.1	6	25 542	14.0	74220	Electrical residential space heating equipment (except portable)	1 241	0.2	6	17 841	7.0
64110	Electrical appliances, radio and television sets.	137 318	82.1	107	166 602	82.4	74400	Plumbing fixtures, equipment, supplies.	1 062	0.2	10	40 924	2.6
	Radio sets, all types	7 646		43	72 717	10.5	77110	Air-conditioning (cooling) equipment, 2 hp and over.	1 990	0.3	20	68 104	2.9
	Television sets	29 684		50	96 768	30.7	77120	Commercial refrigeration equipment. . .	2 381	0.4	24	95 335	2.5
	Record players, tape recorders. . . .	7 807		49	80 299	9.7	77130	Parts, sup., acces. for air condi- tioning, refrig. equip.	508	0.1	26	111 178	0.5
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.) .	38 778		44	108 889	35.6	82121	Cooking, food service equipment	1 657	0.3	8	51 289	3.2
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	23 329		44	104 895	22.2	97110	Household furniture	2 348	0.4	21	64 158	3.7
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.).	16 398		30	68 801	23.8	97120	Office, commercial, and other business furniture.	853	0.1	11	13 172	6.5
	Other electrical appliances	1 632		20	51 577	3.2	97250	Floor coverings	1 897	0.3	8	28 525	6.7
	Not reported in detail.	12 044		23	21 610	55.7	97290	Kitchen utensils, tools, misc. homewares	4 244	0.7	20	58 627	7.2
64120	Room air conditioners, under 2 hp . . .	1 525	0.9	28	82 334	1.9	99130	Sporting, athletic goods, bicycles. . .	562	0.1	13	13 103	4.3
65100	Electronic tubes, parts, accessories. .	2 900	1.7	32	59 438	4.9	99140	Toys, games, fireworks, children's vehicles	509	0.1	13	9 980	5.1
72210	Hardware	789	0.5	3	5 035	15.7	99420	Clocks, watches, watch movements. . . .	1 210	0.2	11	10 546	11.5
72220	Cook-stoves and specialties (except electric)	693	0.4	5	18 461	3.8	99430	Costume jewelry	401	0.1	9	8 438	4.8
74210	Warm-air heating-cooling equipment, supplies	701	0.4	8	21 324	3.3	99440	Precious stones (cut) and metals. . . .	643	0.1	5	7 010	9.2
74400	Plumbing fixtures, equipment, supplies.	1 689	1.0	4	7 293	23.2	99490	Silverware, plated ware, misc. jewelry.	707	0.1	7	8 792	8.0
77110	Air-conditioning (cooling) equipment, 2 hp and over.	245	0.1	9	24 202	1.0	99810	Advertising novelties and specialties .	454	0.1	4	3 791	12.0
77120	Commercial refrigeration equipment. . .	366	0.2	9	30 875	1.2	99850	Musical instruments, phonograph records, sheet music	8 596	1.3	17	92 397	9.3
77130	Parts, sup., acces. for air condi- tioning, refrig. equip.	226	0.1	6	9 127	2.5	99900	Commodities, n.e.c.	23 662	3.7	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	3 013	0.5	56	179 923	1.7
82121	Cooking, food service equipment	282	0.2	4	6 824	4.1		East North Central Division					
97110	Household furniture	613	0.4	10	21 194	2.9		All establishments. . . . (number)..442					
97250	Floor coverings	1 571	0.9	3	7 022	22.4		Sales not reported by commodity line (\$1,000)..(NA)					
97290	Kitchen utensils, tools, misc. homewares	1 627	1.0	9	17 447	9.3		Sales reported by commodity line. . . .	692 621	100.0	299	(X)	(X)
99130	Sporting, athletic goods, bicycles. . .	434	0.3	4	6 745	6.4	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 818	0.3	9	14 062	12.9
99420	Clocks, watches, watch movements. . . .	119	0.1	3	2 277	5.2	63100	Electrical wiring supplies, construc- tion materials	6 846	1.0	19	37 813	18.1
99850	Musical instruments, phonograph records, sheet music	2 368	1.4	5	22 471	10.5	63210	Generation, transmission, distribution, other electrical apparatus, equipment.	1 172	0.2	9	17 373	6.7
99900	Commodities, n.e.c.	3 814	2.3	(NA)	(NA)	(NA)	64110	Electrical appliances, radio and television sets.	590 458	85.2	295	691 764	85.4
	Labor, service, and rental receipts from customers	1 421	0.8	23	45 845	3.1		Radio sets, all types	30 244		87	263 908	11.5
								Television sets	105 113		114	361 560	29.1
								Record players, tape recorders.	21 458		89	251 678	8.5
								Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.) .	176 938		137	455 608	38.8
								Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	119 270		138	452 862	26.3
								Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.).	18 532		90	216 752	8.5
								Other electrical appliances	13 605		42	127 894	10.6
								Not reported in detail.	105 298		68	140 674	74.9
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 661	0.3	9	11 658	14.2	64120	Room air conditioners, under 2 hp . . .	8 910	1.3	94	261 643	3.4
14100	Tires and tubes	733	0.1	4	4 751	15.4	65100	Electronic tubes, parts, accessories. .	10 496	1.5	90	287 491	3.7
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.).	355	0.1	3	2 520	14.1		Radio, TV, transmitting, industrial)	3 727		61	220 283	1.7
63100	Electrical wiring supplies, construc- tion materials	12 285	1.9	31	85 594	14.4		Electronic parts (except tubes and transistors)	3 103		53	207 861	1.5
63210	Generation, transmission, distribution, other electrical apparatus, equip. . .	1 852	0.3	13	33 934	5.5		Accessories (inc. testing equipment). .	639		21	82 390	0.8
63220	Telephone and signal equipment.	987	0.2	5	7 213	13.7		Intercommunication and sound equipment.	131		8	20 651	0.6
64110	Electrical appliances, radio and television sets.	529 450	82.5	372	630 922	83.9		Commercial, industrial electronic equipment.	71		6	11 306	0.6
	Radio sets, all types	48 493		124	303 383	16.0		Not reported in detail.	2 825		22	52 405	5.4
	Television sets	105 204		122	371 822	28.3	72210	Hardware	4 779	0.7	14	45 596	10.5
	Record players, tape recorders.	31 452		115	300 899	10.5	74210	Warm-air heating-cooling equipment, supplies	1 350	0.2	17	51 051	2.6
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.) .	133 096		132	382 123	34.8	74400	Plumbing fixtures, equipment, supplies.	700	0.1	8	13 506	5.2
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	74 144		122	380 494	19.5	77110	Air-conditioning (cooling) equipment, 2 hp and over.	1 426	0.2	19	68 867	2.1
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.).	36 785		125	295 862	12.4		Residential and small commercial (up to 20 hp).	520		12	46 847	1.1
	Other electrical appliances	24 324		88	216 643	11.2		Industrial and large commercial . . .	729		6	30 443	2.4
	Not reported in detail.	75 952		88	89 998	84.4		Not reported in detail.	177		6	21 746	0.8
64120	Room air conditioners, under 2 hp . . .	13 544	2.1	82	275 437	4.9							
65100	Electronic tubes, parts, accessories. .	17 094	2.7	79	313 464	5.5							
72210	Hardware	4 056	0.6	18	29 804	13.6							
72220	Cook-stoves and specialties (except electric)	706	0.1	9	10 222	6.9							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS—Con. East North Central Division—Con.							ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS—Con. West North Central Division—Con.					
77120	Commercial refrigeration equipment. . .	738	0.1	25	75 814	1.0	99420	Clocks, watches, watch movements. . . .	730	0.3	7	7 318	10.0
77130	Parts, sup., acces. for air condi- tioning, equip.	991	0.1	22	46 138	2.1	99490	Silverware, plated ware, misc. jewelry.	484	0.2	7	8 604	5.6
82121	Cooking, food service equipment	601	0.1	7	5 245	11.5	99610	Gift, art goods, novelties, etc.	794	0.3	4	4 470	17.8
83520	Garden machinery, equipment, supplies .	1 377	0.2	10	34 434	4.0	99840	Luggage, saddlery, harness.	570	0.2	6	8 367	6.8
97110	Household furniture	5 026	0.7	21	46 183	10.9	99850	Musical instruments, phonograph records, sheet music	2 131	0.8	11	41 882	5.1
97250	Floor coverings	3 539	0.5	8	27 179	13.0		Commodities, n.e.c.	7 086	2.8	(NA)	(NA)	(NA)
97290	Kitchen utensils, tools, misc. homewares	2 414	0.3	12	34 024	7.1	99900	Labor, service, and rental receipts from customers	955	0.4	32	96 469	1.0
99120	Photographic goods.	2 481	0.4	14	33 708	7.4		South Atlantic Division					
99130	Sporting, athletic goods, bicycles. . .	5 365	0.8	22	54 784	9.8		All establishments. . . . (number)..305					
99140	Toys, games, fireworks, children's vehicles	5 272	0.8	23	52 370	10.1		Sales not reported by commodity line (\$1,000)..(NA)					
99420	Clocks, watches, watch movements. . . .	4 026	0.6	17	35 323	11.4		Sales reported by commodity line. . . .	350 397	100.0	210	(X)	(X)
99430	Costume jewelry	971	0.1	14	37 176	2.6	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	986	0.3	5	6 553	15.0
99440	Precious stones (cut) and metals. . . .	1 507	0.2	8	20 620	7.3	14100	Tires and tubes	628	0.2	3	14 384	4.4
99490	Silverware, plated ware, misc. jewelry.	2 048	0.3	10	35 962	5.7	28100	Paints, varnishes, lacquers, enamels. .	620	0.2	5	15 302	4.1
99610	Gift, art goods, novelties, etc.	1 182	0.2	9	18 370	6.4	63100	Electrical wiring supplies, construc- tion materials	5 039	1.4	15	26 691	18.9
99810	Advertising novelties and specialties . .	392	0.1	7	9 695	4.0	64110	Electrical appliances, radio and television sets.	277 708	79.3	205	346 772	80.1
99840	Luggage, saddlery, harness.	1 078	0.2	10	26 017	4.1		Radio sets, all types	11 461		72	146 169	7.8
99850	Musical instruments, phonograph records, sheet music	9 064	1.3	27	119 851	7.6		Television sets	57 375		114	262 065	21.9
99900	Commodities, n.e.c.	13 429	1.9	(NA)	(NA)	(NA)		Record players, tape recorders. . . .	9 203		65	152 184	6.0
	Labor, service, and rental receipts from customers	3 165	0.5	70	191 565	1.7		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	126 557		137	294 750	42.9
	West North Central Division							Elec. home laundry equip. and parts (inc. driers, etc.)	44 496		120	275 862	16.1
	All establishments. . . . (number)..221							Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	9 254		60	121 890	7.6
	Sales not reported by commodity line (\$1,000)..(NA)							Other electrical appliances	2 522		39	115 929	2.2
	Sales reported by commodity line. . . .	252 747	100.0	140	(X)	(X)		Not reported in detail.	16 840		24	25 507	66.0
13100	Automotive glass.	183	0.1	3	11 864	1.5	64120	Room air conditioners, under 2 hp . . .	23 589	6.7	110	247 757	9.5
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	4 673	1.8	8	17 998	26.0	65100	Electronic tubes, parts, accessories. .	6 457	1.8	75	193 569	3.3
64110	Electrical appliances, radio and television sets.	204 564	80.9	139	252 398	81.0	72210	Hardware.	1 807	0.5	9	19 474	9.3
	Radio sets, all types	9 738		50	115 681	8.4	74210	Warm-air heating-cooling equipment, supplies	1 980	0.6	19	42 633	4.6
	Television sets	43 393		61	164 821	26.3	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	1 007	0.3	5	18 899	5.3
	Record players, tape recorders.	4 529		35	89 020	5.1	74400	Plumbing fixtures, equipment, supplies.	697	0.2	6	17 808	3.9
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	83 345		77	201 491	41.4	77110	Air-conditioning (cooling) equipment, 2 hp and over.	2 796	0.8	23	45 216	6.2
	Electric home laundry equip. and parts (inc. washing mach., driers, etc.) . . .	30 524		67	189 988	16.1	77120	Commercial refrigeration equipment. .	580	0.2	20	50 878	1.1
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	6 914		48	106 946	6.5	77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	1 131	0.3	35	95 648	1.2
	Other electrical appliances	2 139		24	92 609	2.3	82121	Cooking, food service equipment	1 381	0.4	6	14 179	9.7
	Not reported in detail.	23 982		39	37 857	63.3	82410	Abrasives, abrasive materials	178	0.1	3	12 964	1.4
64120	Room air conditioners, under 2 hp . . .	11 434	4.5	62	166 874	6.9	83520	Garden machinery, equipment, supplies .	290	0.1	10	15 157	1.9
65100	Electronic tubes, parts, accessories. .	6 521	2.6	53	157 391	4.1	88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	896	0.3	4	8 100	11.1
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	3 353		41	130 861	2.6	91213	Iron and steel wire, wire products. . .	269	0.1	4	13 520	2.0
	Electronic parts (except tubes and transistors)	1 821		35	113 828	1.6	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	668	0.2	3	12 964	5.2
	Accessories (inc. testing equipment). Intercommunication and sound equipment.	362		11	31 121	1.2	97110	Household furniture	4 291	1.2	27	78 225	5.5
	Commercial, industrial electronic equipment.	235		4	10 870	2.2	97250	Floor coverings	4 724	1.3	15	45 532	10.4
	Not reported in detail.	607		8	22 839	2.7	97290	Kitchen utensils, tools, misc. homewares	1 332	0.4	17	26 162	5.1
72210	Hardware.	1 047	0.4	9	18 258	5.7	99130	Sporting, athletic goods, bicycles. . .	739	0.2	7	17 767	4.2
74210	Warm-air heating-cooling equipment, supplies	1 339	0.5	10	36 121	3.7	99140	Toys, games, fireworks, children's vehicles	514	0.1	6	17 388	3.0
77110	Air-conditioning (cooling) equipment, 2 hp and over.	1 094	0.4	20	38 586	2.8	99850	Musical instruments, phonograph records, sheet music	3 287	0.9	9	36 925	8.9
77120	Commercial refrigeration equipment. . .	577	0.2	9	31 121	1.9	99900	Commodities, n.e.c.	5 500	1.6	(NA)	(NA)	(NA)
77130	Parts, sup., acces. for air condi- tioning, refrig. equip.	344	0.1	12	37 740	0.9		Labor, service, and rental receipts from customers	1 303	0.4	47	121 869	1.1
82121	Cooking, food service equipment	310	0.1	5	17 512	1.8		East South Central Division					
83520	Garden machinery, equipment, supplies .	232	0.1	6	13 624	1.7		All establishments. . . . (number)..108					
97110	Household furniture	1 673	0.7	14	43 527	3.8		Sales not reported by commodity line (\$1,000)..39,656					
97250	Floor coverings	2 317	0.9	7	18 516	12.5		Sales reported by commodity line. . . .	125 403	100.0	77	(X)	(X)
97290	Kitchen utensils, tools, misc. homewares	956	0.4	8	14 106	6.8	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	2 699	2.2	4	13 255	20.4
99120	Photographic goods.	577	0.2	6	8 539	6.8	63100	Electrical wiring supplies, construc- tion materials	3 077	2.5	4	12 517	24.6
99130	Sporting, athletic goods, bicycles. . .	815	0.3	7	8 608	9.5							
99140	Toys, games, fireworks, children's vehicles	1 341	0.5	7	16 731	8.0							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS—Con. East South Central Division—Con.							ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS—Con. West South Central Division—Con.					
64110	Electrical appliances, radio and television sets.	90 289	72.0	71	123 867	72.9	77120	Commercial refrigeration equipment. . .	817	0.4	13	44 532	1.8
	Radio sets, all types	4 322		33	58 674	7.4	77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	1 008	0.4	31	95 925	1.1
	Television sets	20 645		51	95 865	21.5	82121	Cooking, food service equipment	316	0.1	6	9 793	3.2
	Record players, tape recorders. . . .	3 206		28	43 108	7.4	83520	Garden machinery, equipment, supplies .	267	0.1	4	14 534	1.8
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	37 426		53	102 993	36.3	97110	Household furniture	3 121	1.4	16	38 601	8.1
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	16 861		50	101 642	16.6	97250	Floor coverings	3 313	1.4	13	40 527	8.2
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	1 806		25	44 533	4.1	97290	Kitchen utensils, tools, misc. homewares	882	0.4	6	13 887	6.4
	Other electrical appliances	755		19	40 214	1.9	99130	Sporting, athletic goods, bicycles. . .	2 112	0.9	4	21 718	9.7
	Not reported in detail.	5 268		6	9 926	53.1	99850	Musical instruments, phonograph records, sheet music	1 808	0.8	8	26 738	6.8
64120	Room air conditioners, under 2 hp . . .	10 176	8.1	50	96 410	10.6		Commodities, n.e.c.	5 128	2.2	(NA)	(NA)	(NA)
65100	Electronic tubes, parts, accessories. .	2 926	2.3	37	79 551	3.7	99900	Labor, service, and rental receipts from customers	1 180	0.5	39	107 243	1.1
72210	Hardware.	650	0.5	4	13 716	4.7		Mountain Division					
72220	Cook-stoves and specialties (except electric).	340	0.3	4	11 445	3.0		All establishments. . . . (number)..106					
74210	Warm-air heating-cooling equipment, supplies	446	0.4	6	10 354	4.3		Sales not reported by commodity line (\$1,000)..(NA)					
74220	Electrical residential space heating equipment (except portable).	74	0.1	6	18 212	0.4		Sales reported by commodity line. . . .	97 468	100.0	75	(X)	(X)
77110	Air-conditioning (cooling) equipment, 2 hp and over.	2 168	1.7	18	32 192	6.7	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 215	1.2	4	4 095	29.7
77120	Commercial refrigeration equipment. . .	339	0.3	9	20 819	1.6	63100	Electrical wiring supplies, construc- tion materials	234	0.2	3	10 060	2.3
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	379	0.3	17	49 753	0.8	63210	Generation, transmission, distribution, other electrical apparatus, equip. . .	369	0.4	3	10 583	3.5
83520	Garden machinery, equipment, supplies .	210	0.2	5	10 837	1.9	64110	Electrical appliances, radio and television sets.	78 401	80.4	74	96 952	80.9
97110	Household furniture	2 213	1.8	6	18 153	12.2		Radio sets, all types	2 690		29	45 464	5.9
97250	Floor coverings	1 434	1.1	3	8 315	17.2		Television sets	14 753		41	68 992	21.4
97290	Kitchen utensils, tools, misc. homewares	349	0.3	4	9 716	3.6		Record players, tape recorders. . . .	2 654		30	46 348	5.7
99130	Sporting, athletic goods, bicycles. . .	342	0.3	3	7 519	4.5		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	29 388		42	75 672	38.8
99140	Toys, games, fireworks, children's vehicles	422	0.3	4	7 635	5.5		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	16 120		39	68 716	23.5
99850	Musical instruments, phonograph records, sheet music	648	0.5	7	11 957	5.4		Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	3 179		24	35 906	8.9
99900	Commodities, n.e.c.	5 978	4.8	(NA)	(NA)	(NA)		Other electrical appliances	1 870		15	24 447	7.6
	Labor, service, and rental receipts from customers	244	0.2	20	43 383	0.6		Not reported in detail.	7 747		14	12 762	60.7
	West South Central Division						64120	Room air conditioners, under 2 hp . . .	1 606	1.6	23	46 385	3.5
	All establishments. . . . (number)..183						65100	Electronic tubes, parts, accessories. .	2 637	2.7	30	58 500	4.5
	Sales not reported by commodity line (\$1,000)..(NA)						72210	Hardware.	920	0.9	4	5 195	17.7
	Sales reported by commodity line. . . .	230 927	100.0	127	(X)	(X)	72220	Cook-stoves and specialties (except electric).	804	0.8	6	11 910	6.8
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 122	0.5	5	19 110	5.9	74210	Warm-air heating-cooling equipment, supplies	445	0.5	9	13 819	3.2
63100	Electrical wiring supplies, construc- tion materials	9 719	4.2	15	40 070	24.3	77110	Air-conditioning (cooling) equipment, 2 hp and over.	445	0.5	5	12 287	3.6
63210	Generation, transmission, distribution, other electrical apparatus and equip..	2 264	1.0	8	21 121	10.7	77120	Commercial refrigeration equipment. . .	396	0.4	7	19 903	2.0
63220	Telephone and signal equipment.	494	0.2	4	10 231	4.8	77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	317	0.3	8	19 328	1.6
64110	Electrical appliances, radio and television sets.	163 097	70.6	122	229 484	71.1	83520	Garden machinery, equipment, supplies .	99	0.1	3	6 249	1.6
	Radio sets, all types	6 663		55	114 145	5.8	88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	650	0.7	4	4 803	13.5
	Television sets	38 482		64	179 585	21.4	97110	Household furniture	1 616	1.7	16	26 327	6.1
	Record players, tape recorders. . . .	4 978		41	96 123	5.2	97250	Floor coverings	399	0.4	3	4 950	8.1
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	66 033		77	198 029	33.3	97290	Kitchen utensils, tools, misc. homewares	1 084	1.1	6	9 674	11.2
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	28 254		69	190 404	14.8	99130	Sporting, athletic goods, bicycles. . .	364	0.4	5	5 321	6.8
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.)	5 035		36	79 742	6.3	99140	Toys, games, fireworks, children's vehicles	212	0.2	4	3 315	6.4
	Other electrical appliances	1 752		32	91 411	1.9	99420	Clocks, watches, watch movements. . . .	148	0.2	4	1 724	8.6
	Not reported in detail.	11 900		19	15 955	74.6	99430	Costume jewelry	65	0.1	3	1 644	4.0
64120	Room air conditioners, under 2 hp . . .	21 789	9.4	65	176 086	12.4	99490	Silverware, plated ware, misc. jewelry.	51	0.1	3	857	6.0
65100	Electronic tubes, parts, accessories. .	5 996	2.6	59	162 700	3.7	99850	Musical instruments, phonograph records, sheet music	1 957	2.0	10	15 745	12.4
72210	Hardware.	2 339	1.0	11	21 402	10.9		Commodities, n.e.c.	2 781	2.9	(NA)	(NA)	(NA)
72220	Cook-stoves and specialties (except electric).	480	0.2	7	24 605	2.0	99900	Labor, service, and rental receipts from customers	253	0.3	22	43 238	0.6
74210	Warm-air heating-cooling equipment, supplies	543	0.2	10	20 431	2.7		Pacific Division					
74400	Plumbing fixtures, equipment, supplies.	554	0.2	6	15 406	3.6		All establishments. . . . (number)..305					
77110	Air-conditioning (cooling) equipment, 2 hp and over.	2 578	1.1	21	49 022	5.3		Sales not reported by commodity line (\$1,000)..(NA)					
								Sales reported by commodity line. . . .	263 474	100.0	174	(X)	(X)
							13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 083	0.4	4	20 202	5.4
							63100	Electrical wiring supplies, construc- tion materials.	2 775	1.1	6	19 185	14.5

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRICAL APPLIANCE, TELEVISION, RADIO SET WHOLESALERS—Con. Pacific Division—Con.							ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con. Middle Atlantic Division—Con.					
64110	Electrical appliances, radio and television sets.	228 412	86.7	172	262 073	87.2	64110	Electrical appliances, radio and television sets.	9 999	4.1	88	79 353	12.6
	Radio sets, all types.	18 829		78	139 674	13.5	65100	Electronic tubes, parts, accessories. .	228 058	93.0	510	245 170	93.0
	Television sets.	56 554		87	192 489	29.4		Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	77 228		303	170 749	45.2
	Record players, tape recorders. . . .	13 192		64	141 648	9.3		Electronic parts (except tubes and transistors).	56 936		283	162 079	35.1
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	64 068		77	171 025	37.5		Accessories (inc. testing equipment). .	11 248		215	134 329	8.4
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	31 628		64	163 219	19.4		Intercommunication and sound equip. .	11 129		186	118 827	9.4
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.).	10 726		44	121 839	8.8		Commercial, industrial electronic equipment.	30 305		100	98 257	30.8
	Other electrical appliances.	1 641		25	44 696	3.7		Not reported in detail.	41 212		102	43 068	95.7
	Not reported in detail.	31 774		33	39 298	80.9							
64120	Room air conditioners, under 2 hp. . .	2 823	1.1	42	153 630	1.8	77120	Commercial refrigeration equipment. . .	315	0.1	3	7 007	4.5
65100	Electronic tubes, parts, accessories. .	8 226	3.1	44	167 731	4.9	77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	383	0.2	4	5 348	7.2
72210	Hardware.	999	0.4	9	26 002	3.8		Photographic goods.	249	0.1	4	2 305	10.8
74220	Electrical residential space heating equipment (except portable).	246	0.1	6	11 946	2.1	99120	Musical instruments, phonograph records, sheet music.	2 320	0.9	5	43 657	5.3
74400	Plumbing fixtures, equipment, supplies.	447	0.2	3	2 772	16.1	99850	Commodities, n.e.c.	2 542	1.0	(NA)	(NA)	(NA)
77110	Air-conditioning (cooling) equipment, 2 hp and over.	793	0.3	9	37 675	2.1	99900	Labor, service, and rental receipts from customers.	687	0.3	20	48 629	1.4
77120	Commercial refrigeration equipment. . .	552	0.2	8	43 506	1.3							
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	196	0.1	14	48 072	0.4		East North Central Division (Not analyzed by commodity line)					
97110	Household furniture.	432	0.2	6	7 937	5.4		West North Central Division					
97290	Kitchen utensils, tools, misc. homewares	325	0.1	5	3 359	9.7		All establishments. . . . (number)..251					
99120	Photographic goods.	471	0.2	7	5 623	8.4		Sales not reported by commodity line. (\$1,000)..(NA)					
99130	Sporting, athletic goods, bicycles. . .	499	0.2	8	8 465	5.9		Sales reported by commodity line. . . .	55 474	100.0	164	(X)	(X)
99140	Toys, games, fireworks, children's vehicles.	914	0.3	6	6 998	13.1	63100	Electrical wiring supplies, construc- tion materials.	2 318	4.2	4	7 048	32.9
99420	Clock, watches, watch movements. . . .	814	0.3	6	4 841	16.8	64110	Electrical appliances, radio and television sets.	2 737	4.9	48	22 079	12.4
99490	Silverware, plated ware, misc. jewelry.	215	0.1	4	4 246	5.1	64120	Room air conditioners, under 2 hp. . . .	83	0.1	4	2 626	3.2
99610	Gift, art goods, novelties, etc.	594	0.2	4	4 265	13.9	65100	Electronic tubes, parts, accessories. .	49 836	89.8	164	55 474	89.8
99840	Luggage, saddlery, harness.	220	0.1	4	3 079	7.1		Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	19 476		115	44 011	44.3
99850	Musical instruments, phonograph records, sheet music.	4 895	1.9	7	54 246	9.0		Electronic parts (except tubes and transistors).	14 452		107	37 277	38.8
99893	Leather.	166	0.1	3	2 987	5.6		Accessories (inc. testing equipment). .	2 129		89	34 203	6.2
	Commodities, n.e.c.	6 952	2.6	(NA)	(NA)	(NA)		Intercommunication and sound equip. .	2 241		74	22 441	10.0
99900	Labor, service, and rental receipts from customers.	425	0.2	27	58 779	0.7		Commercial, industrial electronic equipment.	1 337		36	13 837	9.7
								Not reported in detail.	10 201		(NA)	(NA)	(NA)
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS (SIC 5065)						99900	Commodities, n.e.c.	256	0.5	(NA)	(NA)	(NA)
	New England Division							Labor, service, and rental receipts from customers.	244	0.4	9	1 060	23.0
	All establishments. . . . (number)..176												
	Sales not reported by commodity line. (\$1,000)..21,218							South Atlantic Division					
	Sales reported by commodity line. . . .	78 254	100.0	115	(X)	(X)		All establishments. . . . (number)..334					
64110	Electrical appliances, radio and television sets.	2 005	2.6	32	13 237	15.1		Sales not reported by commodity line. (\$1,000)..28,283					
	Radio sets, all types.	141		22	10 489	1.3		Sales reported by commodity line. . . .	80 878	100.0	225	(X)	(X)
	Television sets.	125		15	2 462	5.1							
	Record players, tape recorders. . . .	1 739		27	12 964	13.4	63100	Electrical wiring supplies, construc- tion materials.	244	0.3	3	1 759	13.9
65100	Electronic tubes, parts, accessories. .	74 943	95.8	115	78 254	95.8	63210	Generation, transmission, distribution, other electrical apparatus, equipment.	65	0.1	3	933	7.0
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	46 045		78	68 116	67.6	64110	Electrical appliances, radio and television sets.	2 795	3.5	70	25 886	10.8
	Electronic parts (except tubes and transistors).	13 576		75	32 960	41.2	65100	Electronic tubes, parts, accessories. .	77 239	95.5	225	80 878	95.5
	Accessories (inc. testing equipment). .	2 526		60	30 103	8.4		Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	25 060		159	61 445	40.8
	Intercommunication and sound equip. .	4 062		46	25 629	15.8		Electronic parts (except tubes and transistors).	23 451		153	60 081	39.0
	Commercial, industrial electronic equipment.	1 661		29	15 879	10.5		Accessories (inc. testing equipment). .	5 000		134	57 878	8.6
	Not reported in detail.	7 073		22	7 129	99.2		Intercommunication and sound equip. .	11 870		135	58 561	20.3
99850	Musical instruments, phonograph records, sheet music.	382	0.5	3	7 669	5.0		Commercial, industrial electronic equipment.	3 731		78	32 509	11.5
	Commodities, n.e.c.	805	1.0	(NA)	(NA)	(NA)		Not reported in detail.	8 127		(NA)	(NA)	(NA)
99900	Labor, service, and rental receipts from customers.	119	0.2	5	616	19.3	99900	Commodities, n.e.c.	161	0.2	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers.	374	0.5	18	3 656	10.2
	Middle Atlantic Division												
	All establishments. . . . (number)..791												
	Sales not reported by commodity line. (\$1,000)..76,685												
	Sales reported by commodity line. . . .	245 170	100.0	510	(X)	(X)							
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	260	0.1	3	3 909	6.7							
63100	Electrical wiring supplies, construc- tion materials.	357	0.1	6	3 615	9.9							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.							HARDWARE WHOLESALERS—Con.					
	East South Central Division (Not analyzed by commodity line)						72220	Cook-stoves and specialties (except electric).	3 928	5.1	7	5 139	76.4
	West South Central Division (Not analyzed by commodity line)						74210	Warm-air heating-cooling equipment, supplies	994	1.3	6	12 898	7.7
	Mountain Division						74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	935	1.2	4	5 373	17.4
	All establishments. . . . (number)..98						74400	Plumbing fixtures, equipment, supplies.	1 458	1.9	7	14 146	10.3
	Sales not reported by commodity line (\$1,000)..(NA)						82410	Abrasives, abrasive materials	415	0.5	16	12 444	3.3
	Sales reported by commodity line. . . .	17 327	100.0	59	(X)	(X)	82450	Rope, cordage, twine	170	0.2	13	11 036	1.5
64110	Electrical appliances, radio and television sets.	294	1.7	14	4 203	7.0	82491	Other industrial equipment, supplies. .	269	0.3	6	4 737	5.7
65100	Electronic tubes, parts, accessories. .	16 474	95.1	59	17 327	95.1	83520	Garden machinery, equipment, supplies .	1 271	1.6	10	12 984	9.8
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	4 285		41	11 642	36.8	91213	Iron and steel wire, wire products. . .	993	1.3	22	14 971	6.6
	Electronic parts (except tubes and transistors)	4 585		38	11 878	38.6	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	317	0.4	6	6 082	5.2
	Accessories (inc. testing equipment).	812		35	10 841	7.5	97250	Floor coverings	1 141	1.5	4	12 369	9.2
	Intercommunication and sound equip. .	1 173		33	9 300	12.7	97290	Kitchen utensils, tools, misc. homewares	2 526	3.3	15	21 499	11.7
	Commercial, industrial electronic equipment.	1 144		22	6 977	16.4	98242	Roofing (except wood shingles).	561	0.7	3	3 318	16.9
	Not reported in detail.	4 470		(NA)	(NA)	(NA)	99130	Sporting, athletic goods, bicycles. . .	3 250	4.2	13	28 527	11.4
72210	Hardware.	52	0.3	4	1 002	5.2	99140	Toys, games, fireworks, children's vehicles	44	0.1	4	2 610	1.7
99900	Commodities, n.e.c.	316	1.8	(NA)	(NA)	(NA)		Commodities, n.e.c.	5 478	7.1	(NA)	(NA)	(NA)
	Labor, service, and rental receipts from customers	191	1.1	9	1 456	13.1		Middle Atlantic Division					
	Pacific Division							All establishments. . . . (number)..782					
	All establishments. . . . (number)..391						13200	Sales not reported by commodity line (\$1,000)..95,881					
	Sales not reported by commodity line (\$1,000)..(NA)						13400	Sales reported by commodity line. . . .	275 123	100.0	546	(X)	(X)
	Sales reported by commodity line. . . .	99 321	100.0	220	(X)	(X)	28100	New automotive parts, equipment, supplies (except tires and tubes) . . .	1 585	0.6	16	31 520	5.0
63100	Electrical wiring supplies, construc- tion materials	212	0.2	3	666	31.8	29110	Garage tools and shop equipment	245	0.1	5	2 633	9.3
63210	Generation, transmission, distribution, other electrical apparatus, equipment.	316	0.3	4	2 610	12.1		Paints, varnishes, lacquers, enamels. .	4 290	1.6	78	70 662	6.1
64110	Electrical appliances, radio and television sets.	5 541	5.6	51	35 530	15.6	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	259	0.1	4	3 650	7.1
65100	Electronic tubes, parts, accessories. .	92 630	93.3	220	99 321	93.3	63100	Electrical wiring supplies, construc- tion materials	2 611	0.9	60	50 558	5.2
	Electronic tubes, transistors (inc. radio, TV, transmitting, industrial)	30 327		143	70 058	43.3		Interior wiring, constr. materials. . .	663		41	37 085	1.8
	Electronic parts (except tubes and transistors)	26 810		130	64 936	41.3		Outside constr. materials	111		12	4 779	2.3
	Accessories (inc. testing equipment).	3 853		105	53 734	7.2		Lighting fixtures	449		11	12 089	3.7
	Intercommunication and sound equip. .	5 864		99	54 126	10.8		Electric lamps (incandescent and fluorescent)	848		43	39 408	2.2
	Commercial, industrial electronic equipment.	5 833		70	35 952	16.2		Not reported in detail.	540		(NA)	(NA)	(NA)
	Not reported in detail.	19 943		40	20 061	99.4	64110	Electrical appliances, radio and television sets.	4 104	1.5	45	65 034	6.3
99900	Commodities, n.e.c.	147	0.1	(NA)	(NA)	(NA)	72210	Hardware.	197 779	71.9	517	268 366	73.7
	Labor, service, and rental receipts from customers	475	0.5	13	4 119	11.5		Builders hardware	42 199		189	126 144	35.0
	HARDWARE WHOLESALERS (SIC 5072)							Heavy hardware	13 734		107	71 545	19.2
	New England Division							Shelf, light hardware	31 528		145	116 429	27.1
	All establishments. . . . (number)..176							Wire screening.	3 087		70	83 411	3.7
	Sales not reported by commodity line (\$1,000)..31,245							All other hardware	41 254		203	122 182	33.8
	Sales reported by commodity line. . . .	77 478	100.0	109	(X)	(X)		Not reported in detail.	65 977		(NA)	(NA)	(NA)
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	641	0.8	4	8 119	7.9	72220	Cook-stoves and specialties (except electric).	4 603	1.7	28	13 444	34.2
28100	Paints, varnishes, lacquers, enamels. .	1 595	2.1	25	20 917	7.6	74210	Warm-air heating-cooling equipment, supplies	827	0.3	20	22 204	3.7
63100	Electrical wiring supplies, construc- tion materials	397	0.5	8	7 635	5.2	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	280	0.1	7	3 399	8.2
64110	Electrical appliances, radio and television sets.	1 448	1.9	14	18 519	7.8	74400	Plumbing fixtures, equipment, supplies.	3 259	1.2	72	64 159	5.1
72210	Hardware.	49 647	64.1	100	74 233	66.9		Pipe, fittings, valves.	1 206		40	43 642	2.8
	Builders hardware	10 086		32	25 903	38.9	82121	Plumbing fixtures	438		18	28 000	1.6
	Heavy hardware.	4 722		17	20 474	23.1	82410	Drainage systems (soil pipe, fittings)	124		10	17 993	0.7
	Shelf, light hardware	4 336		21	19 467	22.3	82450	Other plumbing equipment, supplies. .	376		26	18 515	2.0
	Wire screening.	169		12	9 894	1.7	82460	Not reported in detail.	1 115		(NA)	(NA)	(NA)
	All other hardware.	9 267		38	27 784	33.4		Cooking, food service equipment	276	0.1	4	3 388	8.1
	Not reported in detail.	21 067		41	35 612	59.2		Metal working machinery, equipment and supplies	413	0.2	8	6 944	5.9
								Abrasives, abrasive materials	1 862	0.7	54	50 441	3.7
								Mechanical rubber goods	253	0.1	23	25 915	1.0
								Rope, cordage, twine.	1 854	0.7	55	57 801	3.2
								Industrial valves and fittings (except plumbing and oil marketing).	308	0.1	10	9 444	3.3
								Other industrial equipment, supplies. .	4 152	1.5	29	32 706	12.7
								Garden machinery, equipment, supplies .	5 295	1.9	55	68 995	7.7
							91213	Iron and steel wire, wire products. . .	6 125	2.2	118	100 420	6.1
							91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	611	0.2	24	9 816	6.2

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	HARDWARE WHOLESALERS—Con. Middle Atlantic Division—Con.							HARDWARE WHOLESALERS—Con. East North Central Division—Con.					
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	417	0.2	24	20 694	2.0	97120	Office, commercial, and other business furniture	302	0.1	6	40 490	0.7
	Tubing (mechanical and pressure)	127		9	6 011	2.1	97250	Floor coverings	9 434	2.6	11	85 098	11.1
	Standard steel pipe	254		18	15 985	1.6	97290	Kitchen utensils, tools, misc. homewares	16 848	4.7	46	150 279	11.2
	Not reported in detail.	36		5	4 630	0.8							
97250	Floor coverings	990	0.4	9	21 385	4.6	98100	Lumber (rough, dressed, finished)	589	0.2	3	4 360	13.5
97290	Kitchen utensils, tools, misc. homewares	10 728	3.9	61	87 599	12.2	98143	Metal millwork.	299	0.1	3	2 632	11.4
99130	Sporting, athletic goods, bicycles.	6 881	2.5	33	63 445	10.8	98242	Roofing (except wood shingles).	519	0.1	3	3 009	17.2
99140	Toys, games, fireworks, children's vehicles	4 820	1.8	27	53 703	9.0	99130	Sporting, athletic goods, bicycles.	18 432	5.1	41	151 916	12.1
	Commodities, n.e.c.	10 296	3.7	(NA)	(NA)	(NA)	99140	Toys, games, fireworks, children's vehicles	6 843	1.9	27	103 275	6.6
								Commodities, n.e.c.	11 109	3.1	(NA)	(NA)	(NA)
	East North Central Division						99900	Labor, service, and rental receipts from customers	6 561	1.8	11	26 486	24.8
	All establishments. . . . (number)..498 Sales not reported by commodity line (\$1,000)..112,108 Sales reported by commodity line.	361 097	100.0	320	(X)	(X)		West North Central Division					
								All establishments. . . . (number)..169 Sales not reported by commodity line (\$1,000)..55,664 Sales reported by commodity line.	188 222	100.0	103	(X)	(X)
13200	New automotive parts, equipment, supplies (except tires and tubes).	14 237	3.9	20	111 692	12.7	13200	New automotive parts, equipment, supplies (except tires and tubes).	2 475	1.3	13	54 199	4.6
14100	Tires and tubes	782	0.2	7	57 933	1.3	14100	Tires and tubes	374	0.2	10	21 725	1.7
28100	Paints, varnishes, lacquers, enamels.	8 197	2.3	53	121 989	6.7	28100	Paints, varnishes, lacquers, enamels.	6 416	3.4	30	149 959	4.3
63100	Electrical wiring supplies, construc- tion materials	10 891	3.0	51	161 315	6.8	63100	Electrical wiring supplies, construc- tion materials	5 903	3.1	24	99 177	6.0
	Interior wiring, constr. materials.	3 101		33	101 703	3.0		Interior wiring, constr. materials.	2 386		17	84 242	2.8
	Outside construction materials.	849		13	57 963	1.5		Outside construction materials.	686		13	60 917	1.1
	Lighting fixtures	699		17	57 041	1.2		Lighting fixtures	335		13	77 778	0.4
	Electric lamps (incandescent and fluorescent)	1 531		26	79 439	1.9		Electric lamps (incandescent and fluorescent)	2 009		17	87 256	2.3
	Not reported in detail.	4 711		(NA)	(NA)	(NA)		Not reported in detail.	487		(NA)	(NA)	(NA)
64110	Electrical appliances, radio and television sets.	5 301	1.5	46	130 402	4.1	64110	Electrical appliances, radio and television sets.	7 930	4.2	30	121 966	6.5
72210	Hardware	203 075	56.2	306	356 329	57.0	64120	Room air conditioners, under 2 hp	127	0.1	10	52 463	0.2
	Builders hardware	32 109		110	162 843	19.7		Hardware	84 899	45.1	100	182 149	46.6
	Heavy hardware	13 991		48	131 935	10.6	72210	Cook-stoves and specialties (except electric).	1 067	0.6	14	64 603	1.7
	Shelf, light hardware	16 731		72	143 802	11.6	72220	Warm-air heating-cooling equipment, supplies	1 565	0.8	17	85 882	1.8
	Wire screening	1 224		39	102 051	1.2		Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	114	0.1	5	13 579	0.8
	All other hardware	27 501		85	132 975	20.7	74400	Plumbing fixtures, equipment, supplies.	8 774	4.7	26	120 767	7.3
	Not reported in detail.	111 519		(NA)	(NA)	(NA)	82320	General purpose industrial machinery and equipment.	274	0.1	4	4 124	6.6
72220	Cook-stoves and specialties (except electric).	1 841	0.5	14	34 446	5.3	82410	Abrasives, abrasive materials	262	0.1	15	52 623	0.5
74210	Warm-air heating-cooling equipment, supplies	3 787	1.0	28	91 930	4.1	82440	Mechanical rubber goods	1 126	0.6	8	39 286	2.9
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	196	0.1	6	36 446	0.5	82450	Rope, cordage, twine.	2 452	1.3	20	70 178	3.5
74400	Plumbing fixtures, equipment, supplies.	9 547	2.6	49	144 946	6.6	82460	Industrial valves and fittings (except plumbing and oil marketing).	318	0.2	6	35 653	0.9
	Pipe, fittings, valves.	1 958		31	93 611	2.1		Other industrial equipment, supplies.	1 400	0.7	9	32 919	4.3
	Plumbing fixtures	2 552		20	86 143	3.0	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	1 303	0.7	6	7 678	17.0
	Drainage systems (soil pipe, fittings)	175		9	50 215	0.3	83520	Garden machinery, equipment, supplies	4 168	2.2	26	102 723	4.1
	Other plumbing equipment, supplies.	2 375		23	78 820	3.0	91213	Iron and steel wire, wire products.	8 403	4.5	37	121 195	6.9
	Not reported in detail.	2 487		13	40 925	6.1	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	304	0.2	11	36 532	0.8
77120	Commercial refrigeration equipment.	328	0.1	4	33 962	1.0	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	1 282	0.7	20	98 545	1.3
82121	Cooking, food service equipment	233	0.1	7	27 109	0.9		Cast iron soil pipe, tubing	498	0.3	10	47 001	1.1
82133	Store, restaurant fixtures and equipment, n.e.c.	204	0.1	4	6 906	3.0	97110	Household furniture	826	0.4	6	47 392	1.7
82210	Construction, mining, excavating machinery and equipment.	377	0.1	4	7 340	5.1	97250	Floor coverings	2 646	1.4	9	79 530	3.3
82392	Other special industry mach., equipment	346	0.1	4	3 315	10.4	97290	Kitchen utensils, tools, misc. homewares	11 463	6.1	27	102 786	11.2
82410	Abrasives, abrasive materials	2 367	0.7	39	80 524	2.9	99130	Sporting, athletic goods, bicycles.	20 602	10.9	30	148 607	13.9
82440	Mechanical rubber goods	445	0.1	19	57 604	0.8	99140	Toys, games, fireworks, children's vehicles	3 042	1.6	21	121 779	2.5
82450	Rope, cordage, twine.	710	0.2	39	75 478	0.9		Luggage, saddlery, harness.	82	0.1	3	1 429	5.7
82460	Industrial valves and fittings (except plumbing and oil marketing).	3 913	1.1	14	64 644	6.1		Commodities, n.e.c.	8 127	4.5	(NA)	(NA)	(NA)
82491	Other industrial equipment, supplies.	7 817	2.2	19	35 093	22.3		South Atlantic Division					
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	451	0.1	4	7 294	6.2		All establishments. . . . (number)..307 Sales not reported by commodity line (\$1,000)..61,760 Sales reported by commodity line.	181 041	100.0	198	(X)	(X)
83520	Garden machinery, equipment, supplies	4 366	1.2	42	98 912	4.4							
87200	Janitors' supplies.	260	0.1	6	10 876	2.4	13200	New automotive parts, equipment, supplies (except tires and tubes).	2 005	1.1	11	13 856	14.5
91213	Iron and steel wire, wire products.	5 736	1.6	62	119 646	4.8	28100	Paints, varnishes, lacquers, enamels.	6 609	3.7	80	119 168	5.5
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	2 174	0.6	14	54 638	4.0							
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	1 126	0.3	29	67 720	1.7							
	Tubing (mechanical and pressure).	30		3	3 462	0.9							
	Standard steel pipe	730		19	54 302	1.3							
	Not reported in detail.	366		10	13 358	2.7							
91216	Cast iron soil pipe, tubing	276	0.1	10	48 011	0.6							
97110	Household furniture	1 178	0.3	8	38 661	3.0							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- s- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- s- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	HARDWARE WHOLESALERS—Con. South Atlantic Division—Con.							HARDWARE WHOLESALERS—Con. South Atlantic Division—Con.					
63100	Electrical wiring supplies, construc- tion materials	4 226	2.3	56	88 367	4.8	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	793	0.4	14	22 099	3.6
	Interior wiring, constr. materials . .	1 611		39	64 818	2.5	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	2 954	1.6	51	83 450	3.5
	Outside construction materials . . .	375		16	21 702	1.7		Tubing (mechanical and pressure) . . .	210		9	16 861	1.2
	Lighting fixtures	796		16	33 553	2.4		Standard steel pipe	1 974		39	65 816	3.0
	Electric lamps (incandescent and fluorescent)	808		45	76 576	1.1		Not reported in detail	770		(NA)	(NA)	(NA)
	Not reported in detail	636		(NA)	(NA)	(NA)							
64110	Electrical appliances, radio and television sets	6 187	3.4	59	96 937	6.4	91216	Cast iron soil pipe, tubing	305	0.2	19	38 130	0.8
	Radio sets, all types	375		14	45 303	0.8	97110	Household furniture	1 211	0.7	12	36 474	3.3
	Television sets	991		8	30 087	3.3	97250	Floor coverings	3 272	1.8	24	36 677	8.9
	Record players, tape recorders . . .	227		12	41 112	0.6	97290	Kitchen utensils, tools, misc. homewares	7 823	4.3	68	110 331	7.1
	Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	1 375		25	48 395	2.8	98100	Lumber (rough, dressed, finished) . . .	1 001	0.6	7	9 930	10.1
	Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	175		13	33 460	0.5	98142	Wood millwork	356	0.2	3	3 390	10.5
	Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.) .	2 360		44	82 376	2.9	98210	Brick, blocks, tile, clay sewer pipe, flue linings	225	0.1	4	4 883	4.6
	Other electrical appliances	304		21	45 834	0.7	98220	Cement, lime, plaster, stucco	178	0.1	4	3 031	5.9
	Not reported in detail	380		(NA)	(NA)	(NA)	98241	Insulation and insulation board	378	0.2	4	4 591	8.2
64120	Room air conditioners, under 2 hp . .	280	0.2	10	33 887	0.8	98242	Roofing (except wood shingles)	691	0.4	5	5 223	13.2
65100	Electronic tubes, parts, accessories .	144	0.1	4	22 996	0.6	98291	Wallboard and hardboard	85	0.1	3	4 286	2.0
							98293	Other building materials	1 594	0.9	7	8 516	18.7
72210	Hardware	95 256	52.6	191	178 755	53.3	99130	Sporting, athletic goods, bicycles . .	10 508	5.8	60	106 357	9.9
	Builders hardware	16 459		107	131 177	12.5	99140	Toys, games, fireworks, children's vehicles	1 484	0.8	32	56 914	2.6
	Heavy hardware	14 557		68	111 220	13.1		Commodities, n.e.c.	5 005	2.8	(NA)	(NA)	(NA)
	Shelf, light hardware	15 450		88	112 427	13.7	99900	Labor, service, and rental receipts from customers	72	0.1	12	21 059	0.3
	Wire screening	2 297		77	110 049	2.1							
	All other hardware	23 899		87	114 335	20.9		East South Central Division					
	Not reported in detail	22 594		(NA)	(NA)	(NA)		All establishments (number) . . .					
72220	Cook-stoves and specialties (except electric)	2 915	1.6	36	54 780	5.3		Sales not reported by commodity line (\$1,000) . . .	177 600	100.0	63	(X)	(X)
	Gas (including LP gas) ranges, cooking equipment	2 357		18	34 870	6.8		Sales reported by commodity line . . .					
	Other home cooking equipment (except electric)	301		15	34 262	0.9	13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	1 178	0.7	12	114 617	1.0
	Not reported in detail	257		10	9 968	2.6	14100	Tires and tubes	564	0.3	10	116 111	0.5
74210	Warm-air heating-cooling equipment, supplies	3 654	2.0	49	91 736	4.0	28100	Paints, varnishes, lacquers, enamels .	4 100	2.3	27	151 825	2.7
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	100	0.1	8	15 778	0.6	63100	Electrical wiring supplies, construc- tion materials	12 417	7.0	32	140 514	8.8
74400	Plumbing fixtures, equipment, supplies.	4 137	2.3	58	88 959	4.7		Interior wiring, constr. materials . .	6 884		21	131 028	5.3
	Pipe, fittings, valves	928		40	72 393	1.3		Outside construction materials	2 700		14	58 148	4.6
	Plumbing fixtures	1 138		25	43 704	2.6		Lighting fixtures	754		13	110 708	0.7
	Drainage systems (soil pipe, fittings)	137		11	14 510	0.9		Electric lamps (incandescent and fluorescent)	1 761		20	129 728	1.4
	Other plumbing equipment, supplies . .	1 208		25	56 170	2.2		Not reported in detail	318		9	8 964	3.5
	Not reported in detail	726		(NA)	(NA)	(NA)	64110	Electrical appliances, radio and television sets	9 183	5.2	26	142 266	6.5
77110	Air-conditioning (cooling) equipment, 2 hp and over	91	0.1	5	13 252	0.7		Radio sets, all types	609		12	117 355	0.5
82140	Oil marketing equipment-hose, tanks, valves, fittings, pumps, etc.	167	0.1	6	11 766	1.4		Television sets	509		7	43 814	1.2
82320	General purpose industrial machinery and equipment	455	0.3	5	7 387	6.2		Record players, tape recorders	438		11	115 461	0.4
82392	Other special industry mach., equipment	280	0.2	4	7 493	3.7		Electric kitchen equipment and parts (inc. refrigerators, freezers, etc.)	2 654		14	114 102	2.3
82410	Abrasives, abrasive materials	622	0.3	37	68 603	0.9		Elec. home laundry equip. and parts (inc. washing mach., driers, etc.) .	1 097		10	100 360	1.1
82420	Industrial leather, leather belting and packing	169	0.1	8	13 806	1.2		Electrical housewares and parts (inc. toasters, waffle irons, fans, etc.) .	2 642		17	118 900	2.2
82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	234	0.1	4	6 250	3.7		Other electrical appliances	227		7	86 527	0.3
82440	Mechanical rubber goods	232	0.1	15	30 941	0.7		Not reported in detail	1 007		6	16 905	6.0
82450	Rope, cordage, twine	740	0.4	53	80 534	0.9	64120	Room air conditioners, under 2 hp . .	1 035	0.6	12	68 229	1.5
82460	Industrial valves and fittings (except plumbing and oil marketing)	373	0.2	9	13 693	2.7	65100	Electronic tubes, parts, accessories .	318	0.2	5	38 165	0.8
82491	Other industrial equipment, supplies .	2 841	1.6	15	37 570	7.6	72210	Hardware	61 608	34.7	62	177 411	34.7
83520	Garden machinery, equipment, supplies	3 213	1.8	56	94 833	3.4		Builders hardware	11 147		32	155 560	7.2
91213	Iron and steel wire, wire products . .	8 176	4.5	91	125 402	6.5		Heavy hardware	16 982		28	150 622	11.3
	Plain wire	250		31	62 877	0.4		Shelf, light hardware	11 100		31	154 635	7.2
	Galvanized and other coated wire . .	531		46	76 511	0.7		Wire screening	2 508		29	152 657	1.6
	Nails and staples (including tacks and brads)	3 841		76	113 203	3.4		All other hardware	11 197		30	144 686	7.7
	Barbed and twisted wire	596		49	82 652	0.7		Not reported in detail	8 674		22	18 696	46.4
	Woven and welded wire fence, fence posts, fittings and accessories . . .	1 853		60	95 631	1.9	72220	Cook-stoves and specialties (except electric)	1 021	0.6	15	120 330	0.8
	Wire rope and strand (including galvanized)	339		27	57 088	0.6	74210	Warm-air heating-cooling equipment, supplies	3 291	1.9	20	127 682	2.6
	Bale ties	63		15	37 963	0.2	74220	Electrical residential space heating equipment (except portable)	259	0.1	8	97 607	0.3
	Reinforcement mesh (welded, woven) .	315		21	40 233	0.8	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	416	0.2	4	93 721	0.4
	Not reported in detail	388		(NA)	(NA)	(NA)							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	HARDWARE WHOLESALERS—Con.							HARDWARE WHOLESALERS—Con.					
	East South Central Division—Con.							Mountain Division—Con.					
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves. Plumbing fixtures Drainage systems (soil pipe, fittings). Other plumbing equipment, supplies. . . Not reported in detail.	11 796 2 812 2 573 231 4 479 1 701	6.6 	26 17 15 9 13 8	138 155 122 751 125 914 33 368 112 831 10 982	8.5 2.3 2.0 0.7 4.0 15.5	74400	Plumbing fixtures, equipment, supplies.	2 081	4.1	17	34 804	6.0
77110	Air-conditioning (cooling) equipment, 2 hp and over.	368	0.2	5	50 524	0.7	91213	Iron and steel wire, wire products. . .	1 829	3.6	13	22 918	8.0
82410	Abrasives, abrasive materials	821	0.5	15	104 581	0.8	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	2 605	5.1	10	29 408	8.9
82440	Mechanical rubber goods	637	0.4	12	50 150	1.3	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	187	0.4	9	14 515	1.3
82450	Rope, cordage, twine.	488	0.3	21	117 696	0.4	97250	Floor coverings	665	1.3	6	26 631	2.5
82460	Industrial valves and fittings (except plumbing and oil marketing).	346	0.2	10	48 530	0.7	97290	Kitchen utensils, tools, misc. homewares	3 849	7.6	15	39 243	9.8
82491	Other industrial equipment, supplies. .	3 658	2.1	9	52 582	7.0	99130	Sporting, athletic goods, bicycles. . .	5 805	11.4	11	38 737	15.0
83520	Garden machinery, equipment, supplies .	6 097	3.4	17	123 026	5.0	99140	Toys, games, fireworks, children's vehicles	423	0.8	4	10 239	4.1
91213	Iron and steel wire, wire products. . .	3 876	2.2	29	149 585	2.6		Commodities, n.e.c.	2 948	5.8	(NA)	(NA)	(NA)
	Plain wire.	179		12	101 100	0.2							
	Galvanized and other coated wire. . . .	332		15	102 504	0.3		Pacific Division					
	Nails and staples (including tacks and brads)	1 822		25	143 794	1.3		All establishments. . . . (number)..364					
	Barbed and twisted wire	296		17	122 752	0.2		Sales not reported by commodity line(\$1,000)..(NA)					
	Woven and welded wire fence, fence posts, fittings and accessories.	569		19	124 020	0.5		Sales reported by commodity line. . . .	257 663	100.0	244	(X)	(X)
	Wire rope and strand (including galvanized).	126		8	97 496	0.1							
	Bale ties	30		8	12 887	0.2							
	Reinforcement mesh (welded, woven). .	134		10	75 203	0.2							
	Not reported in detail.	388		4	5 791	6.7							
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	315	0.2	6	20 885	1.5	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	2 042	0.8	13	41 470	4.9
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	1 137	0.6	17	118 033	1.0	14100	Tires and tubes	656	0.3	6	22 346	2.9
91216	Cast iron soil pipe, tubing	399	0.2	15	100 366	0.4	28100	Paints, varnishes, lacquers, enamels. .	3 348	1.3	36	101 205	3.3
97110	Household furniture	5 347	3.0	18	134 854	4.0	63100	Electrical wiring supplies, construc- tion materials	3 516	1.4	39	114 054	3.1
97120	Office, commercial, and other business furniture.	339	0.2	4	70 258	0.5		Interior wiring, constr. materials. . .	1 429		26	92 221	1.5
97250	Floor coverings	2 611	1.5	18	112 767	2.3		Outside construction materials. . . .	271		12	40 042	0.7
97290	Kitchen utensils, tools, misc. homewares	11 344	6.4	27	153 850	7.4		Lighting fixtures	298		11	65 706	0.3
98293	Other building materials.	4 092	2.3	4	31 434	13.0		Electric lamps (incandescent and fluorescent)	1 028		20	90 799	1.1
99130	Sporting, athletic goods, bicycles. . .	11 874	6.7	27	148 374	8.0		Not reported in detail.	490	(NA)	(NA)	(NA)	(NA)
99140	Toys, games, fireworks, children's vehicles	5 654	3.2	18	145 502	3.9	64110	Electrical appliances, radio and television sets.	7 313	2.8	28	96 124	7.6
99900	Commodities, n.e.c.	10 916	6.1	(NA)	(NA)	(NA)	64120	Room air conditioners, under 2 hp . . .	200	0.1	9	49 094	0.4
	Labor, service, and rental receipts from customers	95	0.1	5	27 043	0.4	72210	Hardware.	159 242	61.8	244	257 663	61.8
								Builders hardware	39 390		86	149 615	26.3
								Heavy hardware.	7 667		37	83 481	9.2
								Shelf, light hardware	18 129		49	123 607	14.7
								Wire screening.	1 874		40	113 057	1.7
								All other hardware.	32 851		94	134 916	24.3
								Not reported in detail.	59 331	(NA)	(NA)	(NA)	(NA)
	West South Central Division (Not analyzed by commodity line)						72220	Cook-stoves and specialties (except electric).	1 372	0.5	14	10 598	12.9
	Mountain Division						74210	Warm-air heating-cooling equipment, supplies	316	0.1	8	15 467	2.0
	All establishments. . . . (number)..56												
	Sales not reported by commodity line(\$1,000)..(NA)												
	Sales reported by commodity line. . . .	50 807	100.0	37	(X)	(X)	74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves. Plumbing fixtures Drainage systems (soil pipe, fittings). Other plumbing equipment, supplies. . Not reported in detail.	3 207 1 952 369 121 337 428	1.2	36 25 9 7 16 (NA)	103 787 82 844 44 474 23 360 64 289 (NA)	3.1 2.4 0.8 0.5 0.5 (NA)
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 646	3.2	6	23 430	7.0							
28100	Paints, varnishes, lacquers, enamels. .	1 020	2.0	14	33 399	3.1							
63100	Electrical wiring supplies, construc- tion materials	928	1.8	10	25 312	3.7							
64110	Electrical appliances, radio and television sets.	5 691	11.2	12	37 790	15.1							
64120	Room air conditioners, under 2 hp . . .	401	0.8	8	20 688	1.9							
72210	Hardware.	16 827	33.1	35	50 468	33.3	82320	General purpose industrial machinery and equipment.	163	0.1	4	4 665	3.5
	Builders hardware	4 477		20	41 664	10.7	82330	Metal working machinery, equipment and supplies	213	0.1	3	2 965	7.2
	Heavy hardware.	4 297		14	32 033	13.4	82410	Abrasives, abrasive materials	1 755	0.7	38	97 083	1.8
	Shelf, light hardware	827		15	17 184	4.8	82440	Mechanical rubber goods	460	0.2	13	30 671	1.5
	Wire screening.	100		5	10 231	1.0	82450	Rope, cordage, twine.	673	0.3	33	82 567	0.8
	All other hardware.	2 132		13	17 079	12.5	82460	Industrial valves and fittings (except plumbing and oil marketing).	403	0.2	6	10 189	4.0
	Not reported in detail.	4 994		13	8 400	59.5	82491	Other industrial equipment, supplies. .	1 917	0.7	11	51 711	3.7
72220	Cook-stoves and specialties (except electric).	343	0.7	7	10 312	3.3	83520	Garden machinery, equipment, supplies .	3 437	1.3	28	84 349	4.1
74210	Warm-air heating-cooling equipment, supplies	1 554	3.1	10	31 716	4.9	91212	Iron and steel products (flat).	2 865	1.1	6	10 649	26.9

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	HARDWARE WHOLESALERS—Con. Pacific Division—Con.							PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con. New England Division—Con.					
91213	Iron and steel wire, wire products. . . Plain wire. Galvanized and other coated wire. . . Nails and staples (including tacks and brads). Barbed and twisted wire. Woven and welded wire fence, fence posts, fittings and accessories. . . Wire rope and strand (including galvanized). Bale ties. Reinforcement mesh (welded, woven). . Not reported in detail.	6 388 218 902 2 702 257 472 252 5 180 1 400	2.5 	57 21 25 40 17 22 20 3 12 (NA)	132 528 81 031 90 381 108 125 72 845 81 533 74 765 13 799 66 015 (NA)	4.8 0.3 1.0 2.5 0.4 0.6 0.3 0.0 0.3 (NA)	82320 82410 82460 82491 91213 91214 91215	General purpose industrial machinery and equipment. Abrasives, abrasive materials. Industrial valves and fittings (except plumbing and oil marketing). Other industrial equipment, supplies. . . Iron and steel wire, wire products. . . Iron and steel finished products (exc. flat, wire, pipe and tubing). Iron and steel pipe, tubing (except cast iron soil pipe). Tubing (mechanical and pressure). . . Standard steel pipe. Not reported in detail.	379 90 3 387 910 451 1 003 4 306 818 3 053 435	0.2 0.1 2.1 0.6 0.3 0.6 2.7 	4 4 29 16 13 5 53 15 45 7	2 991 3 815 27 130 16 285 12 143 8 697 38 723 8 877 32 375 4 381	12.7 2.4 12.5 5.6 3.7 11.5 11.1 9.2 9.4 9.9
91214	Iron and steel finished products, exc. flat, wire, pipe and tubing.	3 969	1.5	14	79 022	5.0							
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	1 507	0.6	25	102 957	1.5							
97110	Household furniture.	1 452	0.6	5	19 093	7.6	91216	Cast iron soil pipe, tubing.	1 377	0.9	34	21 764	6.3
97250	Floor coverings.	1 606	0.6	7	33 535	4.8		Commodities, n.e.c..	2 249	1.4	(NA)	(NA)	(NA)
97290	Kitchen utensils, tools, misc. homevares	12 581	4.9	27	105 152	12.0	99900	Labor, service, and rental receipts from customers.	374	0.2	8	2 499	15.0
98242	Roofing (except wood shingles).	710	0.3	5	18 486	3.8							
98293	Other building materials.	375	0.1	3	15 012	2.5							
99130	Sporting, athletic goods, bicycles. . .	16 841	6.5	32	130 350	12.9		Middle Atlantic Division					
99140	Toys, games, fireworks, children's vehicles.	5 641	2.2	17	80 177	7.0		All establishments. . . (number)..1,283					
99900	Commodities, n.e.c..	12 851	5.0	(NA)	(NA)	(NA)		Sales not reported by commodity line. (\$1,000)..156,417	501 459	100.0	861	(X)	(X)
	Labor, service, and rental receipts from customers.	644	0.2	7	6 411	10.0		Sales reported by commodity line. . .					
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS (SIC 5074)						28100	Paints, varnishes, lacquers, enamels. .	533	0.1	26	24 685	2.2
	New England Division						63100	Electrical wiring supplies, construc- tion materials.	4 752	0.9	37	36 798	12.9
	All establishments. . . (number)..467						64110	Electrical appliances, radio and television sets.	3 929	0.8	60	64 954	6.0
	Sales not reported by commodity line. (\$1,000)..(NA)						64120	Room air conditioners, under 2 hp. . .	586	0.1	37	35 615	1.6
	Sales reported by commodity line. . .	160 076	100.0	314	(X)	(X)	72210	Hardware.	6 938	1.4	44	46 074	15.1
28100	Paints, varnishes, lacquers, enamels. .	519	0.3	12	10 145	5.1		Builders hardware.	1 942	16	21 317	9.1	
63100	Electrical wiring supplies, construc- tion materials.	3 616	2.3	18	16 554	21.8		Heavy hardware.	1 082	11	15 864	6.8	
	Interior wiring, constr. materials. . .	1 344		9	9 674	13.9		Shelf, light hardware.	530	16	16 389	3.2	
	Outside construction materials. . .	692		6	7 096	9.8		Wire screening.	23	6	2 879	0.8	
	Lighting fixtures.	392		8	8 367	4.7		All other hardware.	576	19	23 707	2.4	
	Electric lamps (incandescent and fluorescent).	238		11	12 176	2.0		Not reported in detail.	2 785	14	15 700	17.7	
	Not reported in detail.	950		7	5 411	17.6	72220	Cook-stoves and specialties (except electric).	792	0.2	53	36 361	2.2
64110	Electrical appliances, radio and television sets.	688	0.4	22	12 981	5.3		Gas (including LP gas) ranges, cooking equipment.	573		40	28 691	2.0
72210	Hardware.	1 873	1.2	20	16 011	11.7	74210	Other home cooking equipment (except electric).	10	4	2 127	0.5	
72220	Cook-stoves and specialties (except electric).	152	0.1	7	3 317	4.6		Not reported in detail.	209	12	6 958	3.0	
74210	Warm-air heating-cooling equipment, supplies.	16 487	10.3	162	82 523	20.0		Warm-air heating-cooling equipment, supplies.	55 029	11.0	408	247 233	22.3
	Warm-air furnaces.	4 866		108	55 952	8.7		Warm-air furnaces.	17 704		251	170 105	10.4
	Central heating-cooling units. . . .	1 179		36	21 673	5.4		Central heating-cooling units. . . .	4 365		101	87 280	5.0
	Ducts, registers, fittings, and accessories.	3 769		80	36 001	10.5		Ducts, registers, fittings, and accessories.	9 072		212	126 625	7.2
	Room space heating equipment (except electric).	830		23	10 893	7.6	74220	Room space heating equipment (except electric).	2 285		88	55 946	4.1
	Other warm-air space heating equip. .	562		24	9 611	5.8		Other warm-air space heating equip. .	2 819		80	53 370	5.3
	Not reported in detail.	5 281		34	19 591	27.0		Not reported in detail.	18 784		109	60 242	31.2
74220	Electrical residential space heating equipment (except portable).	1 474	0.9	7	3 348	44.0	74230	Electrical residential space heating equipment (except portable).	3 136	0.6	24	14 039	22.3
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	41 382	25.9	217	115 957	35.7		Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	83 644	16.7	504	334 930	25.0
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves. Plumbing fixtures. Drainage systems (soil pipe, fittings). Other plumbing equipment, supplies. . Not reported in detail.	78 914 20 707 24 697 6 278 7 761 19 471	49.3 	244 178 167 137 147 47	136 338 97 357 97 524 74 614 80 704 26 963	57.9 21.3 25.3 8.4 9.6 72.2	74400 77110	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves. Plumbing fixtures. Drainage systems (soil pipe, fittings). Other plumbing equipment, supplies. . Not reported in detail.	303 604 80 737 83 822 28 513 50 065 60 467	60.5 	678 473 463 371 396 143	437 553 317 168 316 747 270 015 265 379 86 614	69.4 25.5 26.5 10.6 18.9 69.8
77110	Air-conditioning (cooling) equipment, 2 hp and over.	245	0.2	15	6 139	4.0		Air-conditioning (cooling) equipment, 2 hp and over.	2 449	0.5	66	63 092	3.9
77120	Commercial refrigeration equipment. . .	92	0.1	6	4 420	2.1	77120	Residential and small commercial (up to 20 hp).	1 310		48	51 111	2.6
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	108	0.1	4	2 210	4.9		Industrial and large commercial . . .	660		15	17 368	3.8
							82140	Not reported in detail.	479		11	5 782	8.3
								Commercial refrigeration equipment. . .	743	0.1	17	21 332	3.5
								Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc..	564	0.1	19	27 157	2.1

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
82410	Abrasives, abrasive materials	325	0.1	15	22 481	1.4	82320	General purpose industrial machinery and equipment.	1 104	0.2	15	8 608	12.8
82460	Industrial valves and fittings (except plumbing and oil marketing).	9 099	1.8	65	83 065	11.0	82410	Abrasives, abrasive materials	356	0.1	15	26 084	1.4
82491	Other industrial equipment, supplies.	2 788	0.6	31	42 318	6.6	82430	Mechanical power transmission equipment including bearings (nonelectric)	281	0.1	3	8 556	3.3
91212	Iron and steel products (flat).	516	0.1	4	2 782	18.5	82440	Mechanical rubber goods	399	0.1	18	32 940	1.2
91213	Iron and steel wire, wire products.	645	0.1	26	25 270	2.6	82460	Industrial valves and fittings (except plumbing and oil marketing).	24 724	5.4	123	157 570	15.7
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	1 105	0.2	18	26 797	4.1	82491	Other industrial equipment, supplies.	5 520	1.2	47	55 673	9.9
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	8 925	1.8	132	114 282	7.8	91212	Iron and steel products (flat).	368	0.1	4	16 266	2.3
	Tubing (mechanical and pressure).	1 038		30	19 466	5.3	91213	Iron and steel wire, wire products.	353	0.1	24	25 865	1.4
	Standard steel pipe	6 608		99	92 618	7.1	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	2 490	0.5	12	22 621	11.0
	Not reported in detail.	1 279		29	18 692	6.8	91215	Iron and steel pipe, tubing (except cast iron soil pipe).	10 300	2.3	95	92 100	11.2
91216	Cast iron soil pipe, tubing	4 256	0.8	96	82 786	5.1		Tubing (mechanical and pressure).	899		22	18 342	4.9
97110	Household furniture	380	0.1	10	7 417	5.1		Standard steel pipe	8 494		74	79 120	10.7
97250	Floor coverings	190	0.0	3	3 575	5.3		Not reported in detail.	907		19	10 867	8.3
98242	Roofing (except wood shingles).	763	0.2	10	12 815	6.0	91216	Cast iron soil pipe, tubing	3 104	0.7	71	64 240	4.8
	Commodities, n.e.c.	5 768	1.2	(NA)	(NA)	(NA)	97110	Household furniture	745	0.2	26	26 823	2.8
	East North Central Division						97250	Floor coverings	873	0.2	3	3 110	28.1
	All establishments. . . (number)..999						98242	Roofing (except wood shingles).	1 142	0.2	9	19 464	5.9
	Sales not reported by commodity line (\$1,000)..155,755							Commodities, n.e.c.	10 238	2.2	(NA)	(NA)	(NA)
	Sales reported by commodity line.	457 615	100.0	697	(X)	(X)	99900	Labor, service, and rental receipts from customers	310	0.1	16	8 258	3.8
	West North Central Division							All establishments. . . (number)..361					
13200	New automotive parts, equipment, supplies (except tires and tubes).	260	0.1	5	3 863	6.7		Sales not reported by commodity line (\$1,000)..58,111					
28100	Paints, varnishes, lacquers, enamels.	420	0.1	24	26 098	1.6		Sales reported by commodity line.	213 979	100.0	262	(X)	(X)
63100	Electrical wiring supplies, construc- tion materials	3 124	0.7	45	33 417	9.3	63100	Electrical wiring supplies, construc- tion materials	3 811	1.8	14	13 283	28.7
	Interior wiring, constr. materials.	1 170		25	16 811	7.0	64110	Electrical appliances, radio and television sets.	842	0.4	42	41 965	2.0
	Outside construction materials.	104		7	6 012	1.7	64120	Room air conditioners, under 2 hp	475	0.2	11	16 242	2.9
	Lighting fixtures	213		14	12 843	1.7	72210	Hardware	3 625	1.7	22	22 801	15.9
	Electric lamps (incandescent and fluorescent)	153		14	12 203	1.3		Builders hardware	2 365		10	17 236	13.7
	Not reported in detail.	1 484		16	11 504	12.9		Heavy hardware	182		6	3 031	6.0
64110	Electrical appliances, radio and television sets.	3 249	0.7	59	51 548	6.3		Shelf, light hardware	424		8	4 250	10.0
64120	Room air conditioners, under 2 hp	425	0.1	35	39 346	1.1		Wire screening	10		4	2 569	0.4
72210	Hardware	4 032	0.9	49	42 530	9.5		All other hardware	458		11	18 964	2.4
72220	Cook-stoves and specialties (except electric).	315	0.1	17	14 896	2.1		Not reported in detail.	186		5	1 991	9.3
74210	Warm-air heating-cooling equipment, supplies	84 506	18.5	381	266 052	31.8	74210	Warm-air heating-cooling equipment, supplies	37 517	17.5	179	164 689	22.8
	Warm-air furnaces	24 738		224	150 763	16.4		Warm-air furnaces	10 565		117	106 611	9.9
	Central heating-cooling units	3 453		85	67 890	5.1		Central heating-cooling units	1 972		63	70 487	2.8
	Ducts, registers, fittings, and accessories.	18 403		176	117 793	15.6		Ducts, registers, fittings, and accessories.	13 638		107	105 990	12.9
	Room space heating equipment (except electric).	2 246		88	64 936	3.5		Room space heating equipment (except electric).	761		37	46 800	1.6
	Other warm-air space heating equip.	7 274		68	57 082	12.7		Other warm-air space heating equip.	816		43	54 835	1.5
	Not reported in detail.	28 392		121	89 889	31.6		Not reported in detail.	9 765		45	42 057	23.2
74220	Electrical residential space heating equipment (except portable).	4 268	0.9	20	13 050	32.7	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	16 632	7.8	130	149 830	11.1
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	49 692	10.9	368	304 080	16.3	74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	127 731	59.7	191	179 980	71.0
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	241 704	52.8	488	377 782	64.0		Plumbing fixtures	38 165		142	139 068	27.4
	Plumbing fixtures	56 730		339	266 544	21.3		Drainage systems (soil pipe, fittings).	25 749		140	139 092	18.5
	Drainage systems (soil pipe, fittings).	65 123		316	252 896	25.8		Other plumbing equipment, supplies.	11 440		120	120 640	9.5
	Other plumbing equipment, supplies.	27 186		279	233 528	11.6		Not reported in detail.	31 048		147	142 791	21.7
	Not reported in detail.	36 128		284	209 703	17.2	77110	Air-conditioning (cooling) equipment, 2 hp and over.	21 329		32	34 245	61.7
77110	Air-conditioning (cooling) equipment, 2 hp and over.	56 537	0.5	(NA)	(NA)	(NA)		Residential and small commercial (up to 20 hp).	2 935	1.4	56	45 192	6.5
	Residential and small commercial (up to 20 hp).	2 165		66	58 391	3.7		Industrial and large commercial	1 901		46	38 260	5.0
	Industrial and large commercial	1 153		40	37 195	3.1	77120	Commercial refrigeration equipment.	875		16	13 619	6.4
	Not reported in detail.	311		11	16 302	1.9	77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	159		4	4 361	3.6
77120	Commercial refrigeration equipment.	701	0.1	21	13 566	5.2			192	0.1	10	13 118	1.5
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	311	0.1	25	34 702	0.9	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	155	0.1	7	6 022	2.6
		837	0.2	17	23 014	3.6			1 705	0.8	16	20 487	8.3

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con. West North Central Division—Con.							PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con. South Atlantic Division—Con.					
82320	General purpose industrial machinery and equipment.	108	0.1	3	1 102	9.8	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	178	0.1	6	7 787	2.3
82440	Mechanical rubber goods.	435	0.2	8	4 154	10.5	82320	General purpose industrial machinery and equipment.	380	0.1	4	1 463	26.0
82460	Industrial valves and fittings (except plumbing and oil marketing).	5 497	2.6	30	45 516	12.1	82450	Rope, cordage, twine.	403	0.1	9	9 418	4.3
82491	Other industrial equipment, supplies. .	1 022	0.5	22	26 588	3.8	82460	Industrial valves and fittings (except plumbing and oil marketing).	6 762	2.4	46	52 419	12.9
	Miscellaneous industrial equipment, supplies.	682		18	22 590	3.0	82491	Other industrial equipment, supplies. .	4 856	1.7	22	42 776	11.4
	Not reported in detail.	340		4	3 998	8.5	91213	Iron and steel wire, wire products. . .	677	0.2	14	17 266	3.9
83520	Garden machinery, equipment, supplies .	921	0.4	19	22 043	4.2	91214	Iron and steel finished products, (exc. flat, wire, pipe and tubing).	237	0.1	6	5 998	4.0
91212	Iron and steel products (flat).	968	0.5	5	7 677	12.6	91215	Iron and steel pipe, tubing (except cast iron soil pipe).	7 515	2.7	74	68 359	11.0
91213	Iron and steel wire, wire products. . .	246	0.1	10	7 034	3.5		Tubing (mechanical and pressure). . .	519		17	15 291	3.4
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	2 676	1.3	35	27 259	9.8		Standard steel pipe.	6 496		60	61 348	10.6
91216	Cast iron soil pipe, tubing.	1 143	0.5	24	15 803	7.2		Not reported in detail.	500		12	6 135	8.1
97110	Household furniture.	220	0.1	7	11 093	2.0	91216	Cast iron soil pipe, tubing.	4 202	1.5	47	41 750	10.1
97290	Kitchen utensils, tools, misc. homewares	134	0.1	5	3 013	4.4	97290	Kitchen utensils, tools, misc. homewares	165	0.1	9	8 905	1.9
98293	Other building materials.	836	0.4	14	19 732	4.2	98242	Roofing (except wood shingles).	632	0.2	5	5 063	12.5
99130	Sporting, athletic goods, bicycles. . .	162	0.1	5	2 670	6.1	99130	Sporting, athletic goods, bicycles. . .	218	0.1	8	8 015	2.7
	Commodities, n.e.c.	3 991	1.9	(NA)	(NA)	(NA)		Commodities, n.e.c.	4 823	1.7	(NA)	(NA)	(NA)
	South Atlantic Division All establishments. . . . (number)..551 Sales not reported by commodity line. (\$1,000)..85,146 Sales reported by commodity line. . . .	280 822	100.0	373	(X)	(X)		East South Central Division All establishments. . . . (number)..151 Sales not reported by commodity line. (\$1,000)..(NA) Sales reported by commodity line. . . .	92 211	100.0	106	(X)	(X)
28100	Paints, varnishes, lacquers, enamels. .	468	0.2	16	15 462	3.0	28100	Paints, varnishes, lacquers, enamels. .	535	0.6	9	7 136	7.5
63100	Electrical wiring supplies, construc- tion materials.	16 295	5.8	43	62 527	26.1	63100	Electrical wiring supplies, construc- tion materials.	3 219	3.5	15	12 389	26.0
63210	Generation, transmission, distribution, other electrical apparatus, equip. . .	1 207	0.4	3	5 118	23.6	64110	Electrical appliances, radio and television sets.	877	1.0	21	13 904	6.3
64110	Electrical appliances, radio and television sets.	4 340	1.5	48	39 144	11.1	64120	Room air conditioners, under 2 hp. . .	140	0.2	9	5 751	2.4
64120	Room air conditioners, under 2 hp. . .	289	0.1	23	19 183	1.5	72210	Hardware.	470	0.5	10	4 740	9.9
72210	Hardware.	3 221	1.1	20	23 003	14.0	72220	Cook-stoves and specialties (except electric).	60	0.1	8	5 659	1.1
	Builders hardware.	1 299		10	13 521	9.6	74210	Warm-air heating-cooling equipment, supplies.	11 298	12.3	65	52 904	21.4
	Heavy hardware.	985		8	11 571	8.5		Warm-air furnaces.	1 798		34	21 047	8.5
	Shelf, light hardware.	282		10	9 771	2.9		Central heating-cooling units.	1 225		21	13 824	8.9
	Wire screening.	78		8	7 977	1.0		Ducts, registers, fittings, and accessories.	2 207		30	24 408	9.0
	All other hardware.	452		12	19 673	2.3		Room space heating equipment (except electric).	366		15	9 829	3.7
	Not reported in detail.	125		7	2 447	5.1		Other warm-air space heating equip. Not reported in detail.	229		15	8 514	2.7
72220	Cook-stoves and specialties (except electric).	203	0.1	18	15 164	1.3		Not reported in detail.	5 473		(NA)	(NA)	(NA)
	Gas (including LP gas) ranges, cooking equipment.	186		17	12 963	1.4	74220	Electrical residential space heating equipment (except portable).	256	0.3	13	7 526	3.4
	Other home cooking equipment (except electric).	(D)		2	(D)	(D)	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.).	2 972	3.2	43	48 249	6.2
	Not reported in detail.	(D)		1	(D)	(D)	74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	61 181	66.3	83	82 472	74.2
74210	Warm-air heating-cooling equipment, supplies.	29 491	10.5	182	133 196	22.1		Pipe, fittings, valves.	14 492		54	46 155	31.4
	Warm-air furnaces.	10 368		112	85 826	12.1		Plumbing fixtures.	7 857		53	46 362	16.9
	Central heating-cooling units.	2 743		51	37 804	7.3		Drainage systems (soil pipe, fittings).	3 830		46	39 824	9.6
	Ducts, registers, fittings, and accessories.	5 989		93	71 072	8.4		Other plumbing equipment, supplies. .	8 525		50	41 765	20.4
	Room space heating equipment (except electric).	2 940		50	42 799	6.9		Not reported in detail.	26 477		(NA)	(NA)	(NA)
	Other warm-air space heating equip. Not reported in detail.	950		40	32 324	2.9	77110	Air-conditioning (cooling) equipment, 2 hp and over.	1 159	1.3	23	15 660	7.4
		6 501		56	37 931	17.1		Residential and small commercial (up to 20 hp).	982		23	15 660	6.3
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.).	18 803	6.7	185	157 332	12.0		Industrial and large commercial. . .	177		6	3 562	5.0
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	169 785	60.5	305	256 320	66.2	77120	Commercial refrigeration equipment. .	429	0.5	7	4 296	10.0
	Plumbing fixtures.	37 052		213	171 281	21.6	82460	Industrial valves and fittings (except plumbing and oil marketing).	2 470	2.7	14	16 003	15.4
	Drainage systems (soil pipe, fittings).	45 824		220	176 443	26.0		Other industrial equipment, supplies. .	1 894	2.1	9	10 688	17.7
	Other plumbing equipment, supplies. .	16 487		186	144 925	11.4	82491	Iron and steel wire, wire products. . .	473	0.5	11	7 409	6.4
	Not reported in detail.	22 587		205	158 501	14.3	91213	Iron and steel pipe, tubing (except cast iron soil pipe).	1 726	1.9	27	17 945	9.6
77110	Air-conditioning (cooling) equipment, 2 hp and over.	47 835		70	75 132	63.7		Tubing (mechanical and pressure). . .	156		8	5 556	2.8
	Residential and small commercial (up to 20 hp).	3 296	1.2	63	63 715	5.2		Standard steel pipe.	1 098		18	13 270	8.3
	Industrial and large commercial. . .	832		26	27 586	3.0		Not reported in detail.	472		(NA)	(NA)	(NA)
	Not reported in detail.	172		8	4 379	3.9							
77120	Commercial refrigeration equipment. . .	2 376	0.8	32	44 975	5.3							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	East South Central Division—Con.							Mountain Division					
91216	Cast iron soil pipe, tubing	678	0.7	16	9 911	6.8		All establishments. . . . (number)..191					
97110	Household furniture	319	0.3	5	5 904	5.4		Sales not reported by commodity					
97250	Floor coverings	103	0.1	3	2 088	4.9		line (\$1,000)..33,011					
	Commodities, n.e.c.	1 952	2.1	(NA)	(NA)	(NA)		Sales reported by commodity line. . . .	98 635	100.0	139	(X)	(X)
	West South Central Division .						28100	Paints, varnishes, lacquers, enamels. .	287	0.3	5	9 631	3.0
	All establishments. . . . (number)..394						63100	Electrical wiring supplies, construc-					
	Sales not reported by commodity							tion materials	572	0.6	5	5 021	11.4
	line (\$1,000)..72,411						64110	Electrical appliances, radio and					
	Sales reported by commodity line. . . .	186 995	100.0	251	(X)	(X)		television sets.	1 078	1.1	14	17 885	6.0
							64120	Room air conditioners, under 2 hp . . .	473	0.5	12	7 851	6.0
							72210	Hardware	3 596	3.6	17	24 397	14.7
28100	Paints, varnishes, lacquers, enamels. .	257	0.1	5	11 230	2.3	74210	Warm-air heating-cooling equipment,					
63100	Electrical wiring supplies, construc-							supplies	13 154	13.3	87	62 748	21.0
64110	Electrical appliances, radio and	1 092	0.6	11	6 647	16.4		Warm-air furnaces	5 364		58	46 974	11.4
64120	television sets.	1 511	0.8	28	28 020	5.4		Central heating-cooling units	343		22	14 832	2.3
	Room air conditioners, under 2 hp . . .	1 236	0.7	13	17 242	7.2		Ducts, registers, fittings, and					
								accessories.	2 975		39	27 711	10.7
72210	Hardware	3 161	1.7	21	25 936	12.2		Room space heating equipment (except					
72220	Cook-stoves and specialties (except							electric).	668		30	22 142	3.0
	electric).	641	0.3	17	19 381	3.3		Other warm-air space heating equip. .	897		18	10 554	8.5
								Not reported in detail.	2 907		20	14 048	20.7
74210	Warm-air heating-cooling equipment,						74220	Electrical residential space heating					
	supplies	27 853	14.9	161	144 931	19.2		equipment (except portable).	227	0.2	3	411	55.2
	Warm-air furnaces	4 161		77	57 441	7.2	74300	Wet heat equip., supplies (inc. boilers,					
	Central heating-cooling units	8 201		54	61 207	13.4		radiators, unit heaters, etc.)	6 376	6.5	68	61 809	10.3
	Ducts, registers, fittings, and						74400	Plumbing fixtures, equipment, supplies.	60 131	61.0	104	86 987	69.1
	accessories.	6 441		73	74 668	8.6		Pipe, fittings, valves.	16 681		76	63 701	26.2
	Room space heating equipment (except							Plumbing fixtures	13 944		73	63 334	22.0
	electric).	1 066		40	38 655	2.8		Drainage systems (soil pipe,					
	Other warm-air space heating equip. .	659		27	15 731	4.2		fittings).	5 828		64	57 917	10.1
	Not reported in detail.	7 325		48	39 370	18.6		Other plumbing equipment, supplies. .	12 394		65	54 383	22.8
74300	Wet heat equip., supplies (inc. boilers,							Not reported in detail.	11 284		25	22 294	50.0
	radiators, unit heaters, etc.)	4 205	2.2	53	56 464	7.4	77110	Air-conditioning (cooling) equipment,					
74400	Plumbing fixtures, equipment, supplies.	121 843	65.2	203	166 533	73.2		2 hp and over.	736	0.7	24	23 576	3.1
	Pipe, fittings, valves.	35 661		140	117 690	30.3		Residential and small commercial					
	Plumbing fixtures	25 003		131	107 123	23.3		(up to 20 hp).	562		19	14 961	3.8
	Drainage systems (soil pipe,							Industrial and large commercial . . .	107		8	6 005	1.8
	fittings).	9 987		110	73 215	13.6		Not reported in detail.	67		3	8 180	0.8
	Other plumbing equipment, supplies. .	21 173		125	99 085	21.4	77120	Commercial refrigeration equipment. . .	95	0.1	5	6 050	1.6
	Not reported in detail.	30 019		53	44 663	67.2	77130	Parts, supplies, and accessories for					
77110	Air-conditioning (cooling) equipment,							air conditioning, refrigeration equip.	94	0.1	5	4 834	1.9
	2 hp and over.	5 181	2.8	43	34 450	15.0	82320	General purpose industrial machinery					
	Residential and small commercial							and equipment.	165	0.2	4	2 847	5.8
	(up to 20 hp).	4 077		37	29 793	13.7	82460	Industrial valves and fittings (except					
	Industrial and large commercial . . .	851		10	10 300	8.3		plumbing and oil marketing).	3 050	3.1	25	34 411	8.9
	Not reported in detail.	253		6	4 657	5.4	83510	Farm, dairy mach., parts and equipment,					
77120	Commercial refrigeration equipment. . .	575	0.3	15	12 843	4.5		poultry equipment (inc. tractors). . .	132	0.1	3	1 707	7.7
77130	Parts, supplies, and accessories for						83520	Garden machinery, equipment, supplies .	297	0.3	9	11 172	2.7
	air conditioning, refrigeration equip.	260	0.1	11	6 142	4.2	91213	Iron and steel wire, wire products. . .	280	0.3	5	6 049	4.6
82320	General purpose industrial machinery						91214	Iron and steel finished products (exc.					
	and equipment.	832	0.4	4	6 469	12.9		flat, wire, pipe and tubing).	582	0.6	3	3 612	16.1
82410	Abrasives, abrasive materials	108	0.1	8	10 633	1.0	91215	Iron and steel pipe, tubing (except					
82440	Mechanical rubber goods	184	0.1	7	7 821	2.4		cast iron soil pipe).	1 921	1.9	21	18 637	10.3
82460	Industrial valves and fittings (except						91216	Cast iron soil pipe, tubing	787	0.8	12	11 630	6.8
	plumbing and oil marketing).	3 986	2.1	28	37 974	10.5	97110	Household furniture	82	0.1	7	6 848	1.2
82491	Other industrial equipment, supplies. .	271	0.1	9	8 633	3.1	98100	Lumber (rough, dressed, finished). . .	1 253	1.3	3	6 821	18.4
83520	Garden machinery, equipment, supplies .	323	0.2	11	15 268	2.1	98220	Cement, lime, plaster, stucco	431	0.4	3	6 821	6.3
91213	Iron and steel wire, wire products. . .	444	0.2	12	14 730	3.0	98242	Roofing (except wood shingles).	478	0.5	3	6 821	7.0
91214	Iron and steel finished products (exc.						98293	Other building materials.	279	0.3	3	3 148	8.9
	flat, wire, pipe and tubing).	273	0.1	6	4 975	5.5	99900	Commodities, n.e.c.	1 977	2.0	(NA)	(NA)	(NA)
91215	Iron and steel pipe, tubing (except							Labor, service, and rental receipts					
	cast iron soil pipe).	3 144	1.7	38	29 103	10.8		from customers	102	0.1	3	1 289	7.9
	Tubing (mechanical and pressure). . .	54		7	7 706	0.7		Pacific Division					
	Standard steel pipe	2 307		28	22 596	10.2		All establishments. . . . (number)..501					
	Not reported in detail.	783		10	6 507	12.0		Sales not reported by commodity					
91216	Cast iron soil pipe, tubing	1 225	0.7	30	19 810	6.2		line (\$1,000)..87,329					
97110	Household furniture	543	0.3	13	19 395	2.8		Sales reported by commodity line. . . .	313 157	100.0	341	(X)	(X)
97250	Floor coverings	1 371	0.7	6	16 283	8.4							
99130	Sporting, athletic goods, bicycles. . .	1 204	0.6	4	12 406	9.7	28100	Paints, varnishes, lacquers, enamels. .	203	0.1	5	5 686	3.6
99900	Commodities, n.e.c.	4 611	2.5	(NA)	(NA)	(NA)	63100	Electrical wiring supplies, construc-	2 154	0.7	15	11 327	19.0
	Labor, service, and rental receipts							tion materials					
	from customers	661	0.4	10	7 528	8.8							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 * See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS.—Con.							AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.—Con.					
	Pacific Division.—Con.							New England Division.—Con.					
64110	Electrical appliances, radio and television sets.	1 146	0.4	27	16 838	6.8	77120	Commercial refrigeration equipment. . .	9 437	42.6	59	18 459	51.1
64120	Room air conditioners, under 2 hp. . . .	1 162	0.4	29	28 258	4.1		Beverage coolers.	1 777		13	5 450	32.6
72210	Hardware.	6 081	1.9	22	43 411	14.0		Display cases.	1 350		18	2 667	50.6
74210	Warm-air heating-cooling equipment, supplies.	31 742	10.1	165	169 419	18.7		Mechanical drinking water coolers. . .	25		3	2 365	1.1
	Warm-air furnaces.	10 457		94	104 698	10.0		Ice cream cabinets.	447		5	2 461	18.2
	Central heating-cooling units.	2 235		46	62 606	3.6		Ice making machines.	502		16	7 371	19.0
	Ducts, registers, fittings, and accessories.	8 115		71	85 038	9.5	77130	Reach-in and walk-in refrigerators. . .	768		21	4 050	6.8
	Room space heating equipment (except electric).	1 283		41	50 780	2.5	82121	Refrigerants.	492		22	6 313	7.8
	Other warm-air space heating equip. . .	2 643		46	69 822	3.8	82133	Other refrigeration equipment.	2 157		21	5 445	39.6
	Not reported in detail.	7 009		46	34 185	20.5		Not reported in detail.	1 919		11	2 725	70.4
74220	Electrical residential space heating equipment (except portable).	1 685	0.5	15	8 267	20.4	99900	Parts, supplies, and accessories for air conditioning, refrigeration equip. .	5 161	23.3	37	14 966	34.5
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.).	17 970	5.7	114	155 429	11.6		Cooking, food service equipment. . . .	91	0.4	3	2 567	3.5
74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	212 268	67.8	273	280 474	75.7		Store, restaurant fixtures and equipment, n.e.c..	225	1.0	5	1 583	14.2
	Plumbing fixtures.	73 165		186	200 960	36.4		Commodities, n.e.c..	480	2.2	(NA)	(NA)	(NA)
	Drainage systems (soil pipe, fittings).	42 078		162	189 369	22.2		Labor, service, and rental receipts from customers.	364	1.6	14	3 681	9.9
	Other plumbing equipment, supplies. . .	18 078		158	189 214	9.6		Middle Atlantic Division					
	Not reported in detail.	32 365		154	153 408	21.1		All establishments. . . . (number)..372					
		46 582		77	74 998	62.1	64110	Sales not reported by commodity line. (\$1,000)..27,569	81 367	100.0	234	(X)	(X)
77110	Air-conditioning (cooling) equipment, 2 hp and over.	4 403	1.4	57	79 474	5.5	64120	Electrical appliances, radio and television sets.	685	0.8	11	6 845	10.0
	Residential and small commercial (up to 20 hp).	2 873		48	74 957	3.8	74210	Room air conditioners, under 2 hp. . . .	1 119	1.4	38	21 019	5.3
	Industrial and large commercial. . . .	1 447		16	32 545	4.4	74300	Warm-air heating-cooling equipment, supplies.	1 234	1.5	15	9 113	13.5
	Not reported in detail.	83		8	4 381	1.9		Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.).	936	1.2	8	4 061	23.0
77120	Commercial refrigeration equipment. . .	903	0.3	18	35 939	2.5	77110	Air-conditioning (cooling) equipment, 2 hp and over.	14 471	17.8	107	40 187	36.0
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip. .	392	0.1	11	14 804	2.6		Residential and small commercial (up to 20 hp).	3 308		57	21 940	15.1
82460	Industrial valves and fittings (except plumbing and oil marketing).	11 050	3.5	52	101 848	10.8		Industrial and large commercial. . . .	7 056		57	22 945	30.8
82491	Other industrial equipment, supplies. . .	3 010	1.0	19	24 343	12.4		Not reported in detail.	4 107		27	9 917	41.4
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	1 892	0.6	12	15 664	12.1	77120	Commercial refrigeration equipment. . .	39 726	48.8	192	67 021	59.3
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	5 008	1.6	36	37 193	13.5		Beverage coolers.	1 588		53	22 269	7.1
	Tubing (mechanical and pressure). . . .	534		16	19 782	2.7		Display cases.	6 623		66	21 682	30.5
	Standard steel pipe.	3 206		23	23 169	13.8		Mechanical drinking water coolers. . .	332		21	10 155	3.3
	Not reported in detail.	1 268		9	9 869	12.8		Ice cream cabinets.	1 911		28	12 407	15.4
91216	Cast iron soil pipe, tubing.	1 191	0.4	26	25 552	4.7		Ice making machines.	1 963		51	19 229	10.2
97110	Household furniture.	106	0.0	6	9 072	1.2	77130	Reach-in and walk-in refrigerators. . .	5 169		72	26 693	19.4
99900	Commodities, n.e.c..	10 503	3.4	(NA)	(NA)	(NA)		Refrigerants.	2 693		62	21 723	12.4
	Labor, service, and rental receipts from customers.	288	0.1	9	5 850	4.9		Other refrigeration equipment.	13 046		82	36 675	35.6
	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS. (SIC 5077)							Not reported in detail.	6 401		28	8 205	78.0
	New England Division							Parts, supplies, and accessories for air conditioning, refrigeration equip. .	12 772	15.7	90	40 970	31.2
	All establishments. . . . (number)..105						82121	Cooking, food service equipment. . . .	360	0.4	13	6 039	6.0
	Sales not reported by commodity line. (\$1,000)..(NA)							Electrical cooking, food service equipment.	166		8	2 689	6.2
	Sales reported by commodity line. . . .	22 170	100.0	70	(X)	(X)		Cooking, food warming equipment, coffee urns (except electric).	194		11	5 674	3.4
64110	Electrical appliances, radio and television sets.	332	1.5	7	2 389	13.9	82133	Store, restaurant fixtures and equipment, n.e.c..	634	0.8	15	7 332	8.6
64120	Room air conditioners, under 2 hp. . . .	624	2.8	18	7 536	8.3	82310	Food processing machinery, equipment. .	730	0.9	6	5 015	14.6
74210	Warm-air heating-cooling equipment, supplies.	430	1.9	12	4 458	9.6	82320	General purpose industrial machinery and equipment.	1 121	1.4	5	6 106	18.4
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.).	109	0.5	6	1 355	8.0	86200	Church equipment, supplies.	91	0.1	3	1 016	9.0
74400	Plumbing fixtures, equipment, supplies. Plumbing fixtures, equipment, supplies. .	30	0.1	3	525	5.7	97120	Office, commercial, and other business furniture.	453	0.6	7	5 059	9.0
77110	Air-conditioning (cooling) equipment, 2 hp and over.	4 887	22.0	39	13 991	34.9	99900	Commodities, n.e.c..	3 310	4.1	(NA)	(NA)	(NA)
	Residential and small commercial (up to 20 hp).	1 805		24	8 794	20.5		Labor, service, and rental receipts from customers.	3 725	4.6	29	13 912	26.8
	Industrial and large commercial. . . .	1 979		17	6 406	30.9		East North Central Division					
	Not reported in detail.	1 103		9	2 806	32.6	64110	All establishments. . . . (number)..361					
							64120	Sales not reported by commodity line. (\$1,000)..31,853	80 858	100.0	252	(X)	(X)
								Electrical appliances, radio and television sets.	3 506	4.3	18	15 683	22.4
								Room air conditioners, under 2 hp. . . .	1 507	1.9	53	34 528	4.4

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.—Con. East North Central Division—Con.							AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.—Con. South Atlantic Division					
72210	Hardware	866	1.1	5	13 972	6.2		All establishments. . . . (number)..264					
74210	Warm-air heating-cooling equipment, supplies	1 687	2.1	30	12 219	13.8		Sales not reported by commodity line (\$1,000)..21,002	51 616	100.0	170	(X)	(X)
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	484	0.6	13	6 164	7.9		Sales reported by commodity line. . . .					
74400	Plumbing fixtures, equipment, supplies.	104	0.1	5	2 377	4.4	63100	Electrical wiring supplies, construc- tion materials	29	0.1	4	718	4.0
77110	Air-conditioning (cooling) equipment, 2 hp and over.	21 488	26.6	138	58 057	37.0	64110	Electrical appliances, radio and television sets.	768	1.5	7	3 097	24.8
77120	Commercial refrigeration equipment. . .	26 062	32.2	195	53 777	48.5	64120	Room air conditioners, under 2 hp . . .	1 973	3.8	34	16 135	12.2
	Beverage coolers	515		36	8 975	5.7	74210	Warm-air heating-cooling equipment, supplies	1 488	2.9	22	11 726	12.7
	Display cases	6 292		71	20 759	30.3	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	299	0.6	9	4 495	6.7
	Mechanical drinking water coolers . . .	100		22	8 242	1.2	74400	Plumbing fixtures, equipment, supplies.	179	0.3	7	3 284	5.5
	Ice cream cabinets.	975		32	11 548	8.4	77110	Air-conditioning (cooling) equipment, 2 hp and over.	12 683	24.6	79	28 816	44.0
	Ice making machines	1 237		69	20 247	6.1		Residential and small commercial (up to 20 hp).	5 823		51	18 682	31.2
	Reach-in and walk-in refrigerators. . .	2 523		78	21 163	11.9		Industrial and large commercial . . .	3 715		37	14 982	24.8
	Refrigerants	2 534		83	27 347	9.3		Not reported in detail.	3 145		(NA)	(NA)	(NA)
	Other refrigeration equipment	5 890		74	23 085	25.5	77120	Commercial refrigeration equipment. . .	18 556	36.0	135	40 146	46.2
	Not reported in detail.	5 996		(NA)	(NA)	(NA)		Beverage coolers	442		36	6 141	7.2
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	16 443	20.3	144	47 445	34.7		Display cases	3 730		53	11 795	31.6
82121	Cooking, food service equipment	375	0.5	11	2 814	13.3		Mechanical drinking water coolers . . .	59		10	3 462	1.7
82133	Store, restaurant fixtures and equipment, n.e.c.	562	0.7	19	7 447	7.5		Ice cream cabinets.	180		17	2 919	6.2
82310	Food processing machinery, equipment. .	200	0.2	4	1 602	12.5		Ice making machines	984		36	11 324	8.7
87300	Laundry, dry-cleaning equip., supplies.	41	0.1	3	389	10.5		Reach-in and walk-in refrigerators. . .	1 715		51	10 019	17.1
99900	Commodities, n.e.c.	5 356	6.6	(NA)	(NA)	(NA)		Refrigerants	1 543		43	12 489	12.4
	Labor, service, and rental receipts from customers	2 177	2.7	40	10 581	20.6		Other refrigeration equipment	3 000		49	16 181	18.5
	West North Central Division							Not reported in detail.	6 903		(NA)	(NA)	(NA)
	All establishments. . . . (number)..170						77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	13 095	25.4	90	30 197	43.4
	Sales not reported by commodity line (\$1,000)..1,125						82121	Cooking, food service equipment	28	0.1	4	356	7.9
	Sales reported by commodity line. . . .	51 246	100.0	108	(X)	(X)	82132	Scales, balances (except scientific). . .	25	0.1	6	529	4.7
64110	Electrical appliances, radio and television sets.	741	1.2	6	4 033	18.4	82133	Store, restaurant fixtures and equipment, n.e.c.	494	1.0	14	3 294	15.0
64120	Room air conditioners, under 2 hp . . .	811	1.3	25	9 985	8.1	82310	Food processing machinery, equipment. .	182	0.4	4	1 050	17.3
74210	Warm-air heating-cooling equipment, supplies	2 397	4.5	27	13 657	21.2	82320	General purpose industrial machinery and equipment.	59	0.1	3	971	6.1
	Warm-air furnaces	751		9	6 207	12.1	82491	Other industrial equipment, supplies. . .	58	0.1	3	940	6.2
	Central heating-cooling units	364		7	4 498	8.1	97120	Office, commercial, and other business furniture.	203	0.4	4	1 401	14.5
	Ducts, registers, fittings, and accessories.	272		7	4 600	5.9		Commodities, n.e.c.	566	1.1	(NA)	(NA)	(NA)
	Room space heating equipment (except electric).	33		3	1 809	1.8	99900	Labor, service, and rental receipts from customers	931	1.8	28	6 217	15.0
	Other warm-air space heating equip. . .	934		8	4 839	19.3		East South Central Division (Not analyzed by commodity line)					
	Not reported in detail.	43		13	4 472	12.1		West South Central Division					
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	154	0.2	7	2 943	5.2		All establishments. . . . (number)..241					
74400	Plumbing fixtures, equipment, supplies.	454	0.7	11	3 993	12.6		Sales not reported by commodity line (\$1,000)..22,295	85 808	100.0	149	(X)	(X)
77110	Air-conditioning (cooling) equipment, 2 hp and over.	6 529	13.3	68	22 124	29.5		Sales reported by commodity line. . . .					
	Residential and small commercial (up to 20 hp).	3 316		45	15 118	21.9	64110	Electrical appliances, radio and television sets.	5 362	6.2	19	29 877	17.9
	Industrial and large commercial . . .	2 458		31	13 339	18.4	64120	Room air conditioners, under 2 hp . . .	9 509	11.1	37	36 306	26.2
	Not reported in detail.	755		15	3 298	22.9	72210	Hardware	90	0.1	3	1 120	8.0
77120	Commercial refrigeration equipment. . .	34 124	69.0	90	48 289	70.7	74210	Warm-air heating-cooling equipment, supplies	4 158	4.8	36	35 429	11.7
	Beverage coolers	1 111		14	3 624	30.7	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	156	0.2	8	3 283	4.8
	Display cases	17 789		30	33 736	52.7	74400	Plumbing fixtures, equipment, supplies.	157	0.2	4	1 646	9.5
	Mechanical drinking water coolers . . .	45		10	3 681	1.2	77110	Air-conditioning (cooling) equipment, 2 hp and over.	26 406	30.8	88	67 297	39.2
	Ice cream cabinets.	417		12	2 730	15.3		Residential and small commercial (up to 20 hp).	10 687		66	56 431	18.9
	Ice making machines	520		26	9 852	5.3		Industrial and large commercial . . .	9 746		46	36 837	26.5
	Reach-in and walk-in refrigerators. . .	2 897		39	40 271	7.2		Not reported in detail.	5 973		17	9 974	59.9
	Refrigerants	899		46	14 401	6.2							
	Other refrigeration equipment	9 352		49	42 814	21.8							
	Not reported in detail.	1 094		13	1 810	60.4							
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	3 956	6.2	63	19 613	20.2							
82121	Cooking, food service equipment	109	0.2	3	2 419	4.5							
82133	Store, restaurant fixtures and equipment, n.e.c.	1 066	1.7	13	5 109	20.9							
91212	Iron and steel products (flat).	59	0.1	3	510	11.6							
99900	Commodities, n.e.c.	54	0.1	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	792	1.5	27	5 281	15.0							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.—Con. West South Central Division—Con.							AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES DISTRS.—Con. Pacific Division—Con.					
77120	Commercial refrigeration equipment. . .	23 405	27.3	111	53 917	43.4	77120	Commercial refrigeration equipment. . .	23 256	49.1	125	38 865	59.8
	Beverage coolers.	1 137		27	7 614	14.9		Beverage coolers.	291		20	7 925	3.7
	Display cases	7 524		35	23 494	32.0		Display cases	3 921		41	13 642	28.7
	Mechanical drinking water coolers . . .	171		18	12 657	1.4		Mechanical drinking water coolers . . .	127		15	6 388	2.0
	Ice cream cabinets.	2 757		20	8 436	32.7		Ice cream cabinets.	1 217		28	12 542	9.7
	Ice making machines	1 254		28	8 750	14.3		Ice making machines	1 162		38	12 010	9.7
	Reach-in and walk-in refrigerators. . .	1 703		35	23 781	7.2		Reach-in and walk-in refrigerators. . .	2 208		49	16 305	13.5
	Refrigerants.	2 056		51	22 152	9.3		Refrigerants.	1 721		52	21 315	8.1
	Other refrigeration equipment	3 803		36	25 878	14.7		Other refrigeration equipment	7 121		50	19 018	37.4
	Not reported in detail.	3 000		26	6 582	45.6		Not reported in detail.	5 488		(NA)	(NA)	(NA)
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	7 248	8.4	78	49 025	14.8	77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	9 942	21.0	70	25 446	39.1
82121	Cooking, food service equipment	157	0.2	7	1 314	11.9	82121	Cooking, food service equipment	817	1.7	6	3 180	25.7
82133	Store, restaurant fixtures and equipment, n.e.c..	265	0.3	15	2 727	9.7	82131	Store, service shop machines (except barber, beauty shop)	33	0.1	4	1 819	1.8
97120	Office, commercial, and other business furniture.	190	0.2	3	775	24.5	82133	Store, restaurant fixtures and equipment, n.e.c..	491	1.0	11	5 581	8.8
99900	Commodities, n.e.c..	8 239	9.6	(NA)	(NA)	(NA)	82320	General purpose industrial machinery and equipment.	214	0.5	4	791	27.1
	Labor, service, and rental receipts from customers	466	0.5	22	3 574	13.0	82491	Other industrial equipment, supplies. .	261	0.6	3	1 316	19.8
	Mountain Division						99900	Commodities, n.e.c..	772	1.6	(NA)	(NA)	(NA)
	All establishments. . . . (number)..95							Labor, service, and rental receipts from customers	1 062	2.2	28	10 293	10.3
	Sales not reported by commodity line(\$1,000)..(NA)							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS (SIC 5082, PART)					
	Sales reported by commodity line. . . .	20 187	100.0	53	(X)	(X)		New England Division					
64120	Room air conditioners, under 2 hp . . .	225	1.1	9	5 104	4.4		All establishments. . . . (number)..249					
72210	Hardware.	27	0.1	3	2 055	1.3		Sales not reported by commodity line(\$1,000)..12,577					
74210	Warm-air heating-cooling equipment, supplies	447	2.2	10	4 460	10.0		Sales reported by commodity line. . . .	30 637	100.0	153	(X)	(X)
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	54	0.3	5	3 305	1.6	12200	Trucks, truck tractors, truck trailers.	209	0.7	4	1 376	15.2
77110	Air-conditioning (cooling) equipment, 2 hp and over.	9 743	48.3	26	14 469	67.3	77110	Air-conditioning (cooling) equipment, 2 hp and over.	24	0.1	3	978	2.5
77120	Commercial refrigeration equipment. . .	5 248	26.0	38	10 641	49.3	77120	Commercial refrigeration equipment. . .	376	1.2	15	3 751	10.0
	Beverage coolers.	69		5	1 092	6.3	82110	Office machines	3 363	11.0	48	4 406	76.3
	Display cases	1 366		13	2 583	52.9		Adding, accounting, statistical machines	1 321		25	2 729	48.4
	Mechanical drinking water coolers . . .	15		4	3 535	0.4		Duplicating machines.	96		8	892	10.8
	Ice cream cabinets.	46		6	1 102	4.2		Addressing, mailing machines.	91		7	879	10.4
	Ice making machines	343		8	2 282	15.0		Typewriters	523		21	2 300	22.7
	Reach-in and walk-in refrigerators. . .	449		17	5 885	7.6		Other office machines	742		21	1 551	47.8
	Refrigerants.	461		19	6 684	6.9		Not reported in detail.	590		(NA)	(NA)	(NA)
	Other refrigeration equipment	1 132		15	5 913	19.1	82121	Cooking, food service equipment	2 522	8.2	21	6 144	41.4
	Not reported in detail.	1 367		7	1 465	93.3	82122	China, glassware, crockery (commercial)	833	2.7	12	3 162	26.3
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	3 603	17.8	31	12 800	28.1	82131	Store, service shop machines (except barber, beauty shop)	7 960	26.0	28	9 548	83.4
82132	Scales, balances (except scientific). . .	20	0.1	3	1 029	1.9		Cash registers.	356		12	1 463	24.3
	Store scales.	20		3	1 029	1.9		Coin-operated machines.	3 610		8	3 816	94.6
82133	Store, restaurant fixtures and equipment, n.e.c..	204	1.0	3	888	23.0		Other store and service machines. . .	(D)		2	(D)	(D)
99900	Commodities, n.e.c..	309	1.5	(NA)	(NA)	(NA)		Not reported in detail.	(D)		(NA)	(NA)	(NA)
	Labor, service, and rental receipts from customers	307	1.5	10	1 993	15.4	82132	Scales, balances (except scientific). . .	208	0.7	13	1 033	20.1
	Pacific Division							Store scales.	42		7	784	5.4
	All establishments. . . . (number)..242							Other scales, balances.	97		4	138	70.3
	Sales not reported by commodity line(\$1,000)..(NA)							Not reported in detail.	69		4	185	37.3
	Sales reported by commodity line. . . .	47 366	100.0	151	(X)	(X)	82133	Store, restaurant fixtures and equipment, n.e.c..	7 711	25.2	57	11 338	68.0
64110	Electrical appliances, radio and television sets.	348	0.7	11	4 590	7.6	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc..	4 949	16.2	19	5 511	89.8
64120	Room air conditioners, under 2 hp . . .	1 576	3.3	23	9 618	16.4	82310	Food processing machinery, equipment..	98	0.3	3	1 510	6.5
74210	Warm-air heating-cooling equipment, supplies	1 095	2.3	17	7 886	13.9	82320	General purpose industrial machinery and equipment.	34	0.1	3	658	5.2
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	316	0.7	5	2 708	11.7	86300	School equipment, supplies.	78	0.3	4	672	11.6
74400	Plumbing fixtures, equipment, supplies.	120	0.3	5	2 705	4.4	96412	Office supplies, business stationery, artists' materials	332	1.1	15	2 121	15.7
77110	Air-conditioning (cooling) equipment, 2 hp and over.	7 063	14.9	55	22 901	30.8	97120	Office, commercial, and other business furniture.	374	1.2	17	3 656	10.2
	Residential and small commercial (up to 20 hp).	3 591		37	16 606	21.6	97290	Kitchen utensils, tools, misc. homewares	269	0.9	6	1 977	13.6
	Industrial and large commercial	3 176		28	10 767	29.5	99900	Commodities, n.e.c..	704	2.3	(NA)	(NA)	(NA)
	Not reported in detail.	296		(NA)	(NA)	(NA)		Labor, service, and rental receipts from customers	593	1.9	33	4 420	13.4

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	Middle Atlantic Division							East North Central Division—Con.					
	All establishments. . . . (number)..890						82131	Store, service shop machines (except barber, beauty shop)	26 274	17.2	80	30 325	86.6
	Sales not reported by commodity line (\$1,000)..68,263							Cash registers.	5 032		27	7 699	65.4
	Sales reported by commodity line. . . .	159 517	100.0	522	(X)	(X)		Coin-operated machines.	11 393		24	11 686	97.5
29130	Laundry soaps, chips, powders, detergents	132	0.1	14	2 313	5.7		Other store and service machines. . . .	185		5	235	78.7
								Not reported in detail.	9 664		(NA)	(NA)	(NA)
77110	Air-conditioning (cooling) equipment, 2 hp and over.	252	0.2	10	9 166	2.7	82132	Scales, balances (except scientific). . .	1 084	0.7	18	3 540	31.0
77120	Commercial refrigeration equipment. . .	1 919	1.2	40	18 541	10.4	82133	Store, restaurant fixtures and equipment, n.e.c.	33 353	21.8	144	43 882	76.0
77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	118	0.1	3	2 489	4.7	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	12 606	8.2	45	12 991	97.0
82110	Office machines	50 500	31.7	181	54 556	92.6	82310	Food processing machinery, equipment. .	186	0.1	5	529	35.2
	Adding, accounting, statistical machines	19 948		94	35 580	56.1	82320	General purpose industrial machinery and equipment.	644	0.4	5	2 258	28.5
	Duplicating machines.	3 489		48	12 436	28.1	86200	Church equipment, supplies.	224	0.1	15	2 529	8.9
	Addressing, mailing machines.	1 508		25	6 998	21.5	86300	School equipment, supplies.	563	0.4	22	5 414	10.4
	Typewriters	10 462		80	29 358	35.6	87200	Janitors' supplies.	566	0.4	17	7 384	7.7
	Other office machines	6 910		70	15 908	43.4	96311	Coarse paper (wrapping, bags, cartons, etc.)	472	0.3	11	4 643	10.2
	Not reported in detail.	8 183		(NA)	(NA)	(NA)	96412	Office supplies, business stationery, artists' materials	2 896	2.0	59	10 182	28.4
82121	Cooking, food service equipment	12 788	8.0	71	25 658	49.8	97120	Office, commercial, and other business furniture.	2 720	1.8	56	20 090	13.5
82122	China, glassware, crockery (commercial)	4 819	3.0	51	18 547	26.0	97290	Kitchen utensils, tools, misc. homewares	3 458	2.3	30	19 565	17.7
82131	Store, service shop machines (except barber, beauty shop)	20 233	12.7	83	23 283	86.9	99620	Greeting cards.	85	0.1	3	1 619	5.3
	Cash registers.	2 851		34	5 084	56.1	99810	Advertising novelties and specialties . .	121	0.1	3	337	35.9
	Coin-operated machines.	7 748		23	8 366	92.6		Commodities, n.e.c.	5 820	3.8	(NA)	(NA)	(NA)
	Other store and service machines. . . .	727		8	2 430	29.9	99900	Labor, service, and rental receipts from customers	2 825	1.8	94	24 733	11.4
	Not reported in detail.	8 907		(NA)	(NA)	(NA)							
82132	Scales, balances (except scientific). . .	705	0.4	21	3 595	19.6		West North Central Division					
	Store scales.	316		14	2 888	10.9		All establishments. . . . (number)..358					
	Other scales, balances.	343		6	716	47.9		Sales not reported by commodity line (\$1,000)..22,118					
	Not reported in detail.	46		4	366	12.6		Sales reported by commodity line. . . .	54 526	100.0	210	(X)	(X)
82133	Store, restaurant fixtures and equipment, n.e.c.	37 658	23.6	175	52 783	71.3	13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	297	0.6	3	1 006	29.5
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	11 169	7.0	36	12 021	92.9	13400	Garage tools and shop equipment	153	0.3	4	1 421	10.8
82320	General purpose industrial machinery and equipment.	420	0.3	6	7 202	5.8	29130	Laundry soaps, chips, powders, detergents	59	0.2	4	2 868	2.1
86200	Church equipment, supplies.	212	0.1	10	2 270	9.3		Commercial refrigeration equipment. . .	1 187	2.1	15	5 903	20.1
86300	School equipment, supplies.	338	0.2	10	2 523	13.4	82110	Office machines	10 157	18.6	81	12 905	78.7
87200	Janitors' supplies.	212	0.1	15	3 408	6.2	82121	Cooking, food service equipment	1 390	2.5	13	4 509	30.8
96311	Coarse paper (wrapping, bags, cartons, etc.)	270	0.2	10	1 661	16.3	82122	China, glassware, crockery (commercial)	1 966	3.6	17	7 037	27.9
96412	Office supplies, business stationery, artists' materials	1 381	0.9	34	5 334	25.9	82131	Store, service shop machines (except barber, beauty shop)	12 940	23.7	43	13 740	94.2
97120	Office, commercial, and other business furniture.	2 615	1.6	43	15 039	17.4	82132	Scales, balances (except scientific). . .	187	0.3	5	306	61.1
97290	Kitchen utensils, tools, misc. homewares	1 394	0.9	35	13 969	10.0	82133	Store, restaurant fixtures and equipment, n.e.c.	8 803	16.1	50	15 333	57.4
99900	Commodities, n.e.c.	9 791	6.1	(NA)	(NA)	(NA)	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	8 349	15.3	36	9 554	87.4
	Labor, service, and rental receipts from customers	2 591	1.6	84	26 499	10.9	82310	Food processing machinery, equipment. .	299	0.5	4	1 645	18.2
							82320	General purpose industrial machinery and equipment.	198	0.4	4	792	25.0
	East North Central Division						82391	Indicating, recording, controlling instruments and accessories.	91	0.2	8	893	10.2
	All establishments. . . . (number)..792						82491	Other industrial equipment, supplies. . .	123	0.2	3	904	13.6
	Sales not reported by commodity line (\$1,000)..49,559												
	Sales reported by commodity line. . . .	153 064	100.0	481	(X)	(X)	86200	Church equipment, supplies.	99	0.2	8	1 542	6.4
29130	Laundry soaps, chips, powders, detergents	133	0.1	11	4 485	3.0	86300	School equipment, supplies.	259	0.5	15	1 741	14.9
77110	Air-conditioning (cooling) equipment, 2 hp and over.	221	0.1	6	1 796	12.3	87200	Janitors' supplies.	314	0.6	5	1 909	16.4
77120	Commercial refrigeration equipment. . .	1 899	1.2	41	15 755	12.0	96412	Office supplies, business stationery, artists' materials	1 138	2.1	41	5 815	19.6
82110	Office machines	27 363	17.9	180	36 389	75.2	97120	Office, commercial, and other business furniture.	1 302	2.4	35	8 951	14.5
	Adding, accounting, statistical machines	3 107		77	10 556	29.4	97290	Kitchen utensils, tools, misc. homewares	348	0.6	9	3 414	10.2
	Duplicating machines.	8 897		49	12 467	71.3		Commodities, n.e.c.	3 889	7.1	(NA)	(NA)	(NA)
	Addressing, mailing machines.	120		8	1 266	9.5	99900	Labor, service, and rental receipts from customers	978	1.8	49	9 979	9.8
	Typewriters	2 471		72	10 753	23.0							
	Other office machines	4 091		60	9 416	43.4		South Atlantic Division (Not analyzed by commodity line)					
	Not reported in detail.	8 677		(NA)	(NA)	(NA)							
82121	Cooking, food service equipment	25 252	16.5	57	35 526	71.1							
82122	China, glassware, crockery (commercial)	4 299	2.8	40	20 948	21.0							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con. East South Central Division All establishments. . . . (number)..199 Sales not reported by commodity line (\$1,000)..13,797 Sales reported by commodity line. . . .	34 352	100.0	120	(X)	(X)		COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con. Mountain Division—Con. 99850 Musical instruments, phonograph records, sheet music Commodities, n.e.c. 99900 Labor, service, and rental receipts from customers	50 772 485	0.2 3.4 2.1	3 (NA) 20	1 719 (NA) 4 511	2.9 (NA) 10.8
77120	Commercial refrigeration equipment. . .	622	1.8	12	5 102	12.2		Pacific Division All establishments. . . . (number)..585 Sales not reported by commodity line (\$1,000)..45,629 Sales reported by commodity line. . . .	110 477	100.0	345	(X)	(X)
82110	Office machines Adding, accounting, statistical machines Duplicating machines. Addressing, mailing machines. Typewriters Other office machines Not reported in detail.	4 128 854 571 82 691 165 1 765	12.0	46	5 341	77.3 30.0 30.7 12.9 31.1 9.9 (NA)		29130 Laundry soaps, chips, powders, detergents 77110 Air-conditioning (cooling) equipment, 2 hp and over. 77120 Commercial refrigeration equipment. . . 77130 Parts, supplies, and accessories for air conditioning, refrigeration equip. 82110 Office machines Adding, accounting, statistical machines Duplicating machines. Addressing, mailing machines. Typewriters Other office machines Not reported in detail.	58 103 1 908 70 27 070 7 151 2 714 1 260 5 110 4 859 5 976	0.1 0.1 1.7 0.1 24.5 (NA)	8 5 29 4 161 83 33 20 67 46 (NA)	5 025 2 733 16 347 2 110 34 182 16 236 7 148 2 730 16 892 10 228 (NA)	1.2 3.8 11.7 3.3 79.2 44.0 38.0 46.2 30.3 47.5 (NA)
82121	Cooking, food service equipment Electrical cooking, food service equipment. Cooking, food warming equipment, coffee urns (except electric). Not reported in detail.	2 303 738 1 100 465	6.7	10	5 076	45.4 16.0 23.9 (NA)		82121 Cooking, food service equipment Electrical cooking, food service equipment. Cooking, food warming equipment, coffee urns (except electric). Not reported in detail.	3 453 750 1 041 1 662	3.1 19 (NA)	28 19 19 (NA)	11 356 9 650 9 650 (NA)	30.4 7.8 10.8 (NA)
82122	China, glassware, crockery (commercial)	837	2.4	8	3 965	21.1		82122 China, glassware, crockery (commercial)	6 592	6.0	40	30 498	21.6
82131	Store, service shop machines (except barber, beauty shop)	5 949	17.3	24	6 518	91.3		82131 Store, service shop machines (except barber, beauty shop) Cash registers. Coin-operated machines. Other store and service machines. . . . Not reported in detail.	14 473 2 436 8 401 253 3 383	13.1	62 31 19 9 (NA)	19 245 5 933 9 243 1 053 (NA)	75.2 41.1 90.9 24.0 (NA)
82132	Scales, balances (except scientific). . .	2 658	7.7	5	2 899	92.0		82132 Scales, balances (except scientific). . . Store scales. Other scales, balances. Not reported in detail.	1 222 201 559 462	1.1 7 4	21 15 7 4	2 431 1 698 847 501	50.3 11.8 66.0 92.2
82133	Store, restaurant fixtures and equipment, n.e.c.	8 212	23.9	32	11 913	68.9		82133 Store, restaurant fixtures and equipment, n.e.c.	30 672	27.8	96	44 830	68.4
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	5 494	16.0	17	6 987	78.6		82140 Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	12 077	10.9	27	12 564	96.1
86300	School equipment, supplies.	57	0.2	4	439	13.0		82391 Indicating, recording, controlling instruments and accessories. 86300 School equipment, supplies.	460 71	0.4 0.1	8 8	3 834 970	12.0 7.3
96412	Office supplies, business stationery, artists' materials	335	1.0	15	1 728	19.4		96412 Office supplies, business stationery, artists' materials	1 308	1.2	40	6 931	18.9
97120	Office, commercial, and other business furniture.	722	2.1	17	3 607	20.0		97120 Office, commercial, and other business furniture.	2 038	1.8	49	14 480	14.1
97290	Kitchen utensils, tools, misc. homewares	249	0.7	5	1 702	14.6		97290 Kitchen utensils, tools, misc. homewares	3 428	3.1	34	25 415	13.5
99900	Commodities, n.e.c. Labor, service, and rental receipts from customers	2 027 759	5.9 2.2	(NA) 37	(NA) 8 664	(NA) 8.8		99900 Commodities, n.e.c. Labor, service, and rental receipts from customers	3 127 2 347	2.8 2.1	(NA) 82	(NA) 18 181	(NA) 12.9
	West South Central Division (Not analyzed by commodity line)							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS (SIC 5082, PART)					
	Mountain Division All establishments. . . . (number)..167 Sales not reported by commodity line (\$1,000)..8,058 Sales reported by commodity line. . . .	22 764	100.0	95	(X)	(X)		New England Division All establishments. . . . (number)..137 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	67 583	100.0	89	(X)	(X)
77120	Commercial refrigeration equipment. . .	448	2.0	12	4 683	9.6		12200 Trucks, truck tractors, truck trailers.	367	0.5	3	2 090	17.6
82110	Office machines	2 436	10.7	29	3 010	80.9		82210 Construction, mining, excavating machinery and equipment. Tractors, tractor mounted equipment . Cranes and shovels.	63 068 15 934 5 992	93.3	89 34 32	67 583 41 532 37 678	93.3 38.4 15.9
82121	Cooking, food service equipment Electrical cooking, food service equipment. Cooking, food warming equipment, coffee urns (except electric). Not reported in detail.	2 967 515 1 570 882	13.0	15	5 656	52.5 14.7 36.6 65.7							
82122	China, glassware, crockery (commercial)	978	4.3	10	6 368	15.4							
82131	Store, service shop machines (except barber, beauty shop)	4 744	20.8	20	5 461	86.9							
82132	Scales, balances (except scientific). . .	34	0.1	5	806	4.2							
82133	Store, restaurant fixtures and equipment, n.e.c.	6 730	29.6	27	9 974	67.5							
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	1 865	8.2	16	1 993	93.6							
82310	Food processing machinery, equipment. .	60	0.3	4	346	17.3							
86300	School equipment, supplies.	27	0.1	4	360	7.5							
87200	Janitors' supplies.	48	0.2	6	2 823	1.7							
96311	Coarse paper (wrapping, bags, cartons, etc.)	35	0.2	5	1 138	3.1	12200	Trucks, truck tractors, truck trailers.	367	0.5	3	2 090	17.6
96412	Office supplies, business stationery, artists' materials	159	0.7	10	1 025	15.5	82210	Construction, mining, excavating machinery and equipment. Tractors, tractor mounted equipment . Cranes and shovels.	63 068 15 934 5 992	93.3	89 34 32	67 583 41 532 37 678	93.3 38.4 15.9
97120	Office, commercial, and other business furniture.	318	1.4	13	2 889	11.0							
97290	Kitchen utensils, tools, misc. homewares	608	2.7	9	6 293	9.7							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

COMMODITY-LINE SALES

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Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	New England Division—Con.							East North Central Division—Con.					
	Construction, mining, excavating machinery and equipment—Con.						82320	General purpose industrial machinery and equipment.	10 466	4.6	84	94 558	11.1
	Motor graders and off highway equip..	6 680		31	42 233	15.8	82491	Other industrial equipment, supplies. .	190	0.1	3	1 875	10.1
	Concrete and bituminous processing equipment.	2 343		14	15 834	14.8	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	323	0.1	9	8 310	3.9
	Used construction, mining, excavating machinery and equipment.	6 784		39	47 653	14.2	91213	Iron and steel wire, wire products. . .	516	0.2	17	13 433	3.8
	Misc. equipment and spare parts . . .	18 651		57	52 114	35.8	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	1 228	0.5	6	6 329	19.4
	Not reported in detail.	6 684		(NA)	(NA)	(NA)		Commodities, n.e.c.	2 648	1.2	(NA)	(NA)	(NA)
82320	General purpose industrial machinery and equipment.	789	1.2	20	11 788	6.7	99900	Labor, service, and rental receipts from customers	8 240	3.6	88	120 940	6.8
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	65	0.1	3	890	7.3		West North Central Division					
91213	Iron and steel wire, wire products. . .	67	0.1	4	2 982	2.2		All establishments. . . . (number)..233					
99900	Commodities, n.e.c.	1 118	1.7	(NA)	(NA)	(NA)		Sales not reported by commodity line (\$1,000)..(NA)					
	Labor, service, and rental receipts from customers	2 109	3.1	25	27 945	7.5		Sales reported by commodity line. . . .	201 292	100.0	161	(X)	(X)
	Middle Atlantic Division												
	All establishments. . . . (number)..341						12200	Trucks, truck tractors, truck trailers.	143	0.1	6	22 071	0.6
	Sales not reported by commodity line (\$1,000)..(NA)						82210	Construction, mining, excavating machinery and equipment.	183 134	91.0	161	201 292	91.0
	Sales reported by commodity line. . . .	229 275	100.0	244	(X)	(X)		Tractors, tractor mounted equipment .	41 358		73	139 661	29.6
12200	Trucks, truck tractors, truck trailers.	1 234	0.5	10	19 774	6.2		Cranes and shovels.	13 766		64	122 913	11.2
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	478	0.2	8	15 738	3.0		Motor graders and off highway equip..	18 675		70	127 455	14.7
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	496	0.2	4	2 075	23.9		Concrete and bituminous processing equipment.	6 633		41	60 917	10.9
82210	Construction, mining, excavating machinery and equipment.	204 113	89.0	244	229 275	89.0	82320	Used construction, mining, excavating machinery and equipment.	29 017		99	168 389	17.2
	Tractors, tractor mounted equipment .	42 836		99	142 994	30.0		Misc. equipment and spare parts . . .	55 342		125	177 673	31.1
	Cranes and shovels.	28 452		97	140 903	20.2	82330	Not reported in detail.	18 343		23	19 526	93.9
	Motor graders and off highway equip..	80		80	116 730	15.6		General purpose industrial machinery and equipment.	8 808	4.4	44	82 589	10.7
	Concrete and bituminous processing equipment.	6 409		58	75 661	8.5	82392	Metal working machinery, equipment and supplies	689	0.3	5	9 852	7.0
	Used construction, mining, excavating machinery and equipment.	22 130		119	167 046	13.2	82491	Other special industry mach., equipment	262	0.1	4	2 720	9.6
	Misc. equipment and spare parts . . .	71 665		179	192 523	37.2	83510	Other industrial equipment, supplies. .	670	0.3	4	6 268	10.7
	Not reported in detail.	14 390		35	16 032	89.8		Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	1 338	0.7	17	27 811	4.8
82310	Food processing machinery, equipment. .	165	0.1	3	6 770	2.4	91213	Iron and steel wire, wire products. . .	447	0.2	11	11 988	3.7
82320	General purpose industrial machinery and equipment.	5 608	2.4	72	79 725	7.0	99900	Commodities, n.e.c.	497	0.2	(NA)	(NA)	(NA)
82330	Metal working machinery, equipment and supplies	386	0.2	7	2 830	13.6		Labor, service, and rental receipts from customers	5 304	2.6	49	85 272	6.2
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	1 495	0.7	20	32 916	4.5		South Atlantic Division					
83520	Garden machinery, equipment, supplies .	294	0.1	11	12 424	2.4		All establishments. . . . (number)..267					
88100	Aircraft aviation parts and accessories	959	0.4	3	3 135	30.6		Sales not reported by commodity line (\$1,000)..74,994					
88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	148	0.1	3	1 461	10.1		Sales reported by commodity line. . . .	193 243	100.0	183	(X)	(X)
91213	Iron and steel wire, wire products. . .	301	0.1	14	16 171	1.9	12200	Trucks, truck tractors, truck trailers.	398	0.2	5	4 449	8.9
99900	Commodities, n.e.c.	2 516	1.1	(NA)	(NA)	(NA)	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	373	0.2	4	7 228	5.2
	Labor, service, and rental receipts from customers	11 082	4.8	88	116 003	9.6	63100	Electrical wiring supplies, construc- tion materials	152	0.1	4	6 421	2.4
	East North Central Division						82210	Construction, mining, excavating machinery and equipment.	174 048	90.1	183	193 243	90.1
	All establishments. . . . (number)..343							Tractors, tractor mounted equipment .	40 492		83	125 290	32.3
	Sales not reported by commodity line (\$1,000)..75,069							Cranes and shovels.	12 458		72	115 215	10.8
	Sales reported by commodity line. . . .	227 565	100.0	240	(X)	(X)		Motor graders and off highway equip..	18 020		75	130 676	13.8
12200	Trucks, truck tractors, truck trailers.	146	0.1	8	8 366	1.7		Concrete and bituminous processing equipment.	6 219		53	92 839	6.7
82210	Construction, mining, excavating machinery and equipment.	203 808	89.6	240	227 565	89.6		Used construction, mining, excavating machinery and equipment.	21 141		92	146 115	14.5
	Tractors, tractor mounted equipment .	50 339		98	160 544	31.4		Misc. equipment and spare parts . . .	56 069		145	162 845	34.4
	Cranes and shovels.	22 024		94	129 432	17.0	82320	Not reported in detail.	19 649		21	22 952	85.6
	Motor graders and off highway equip..	13 882		82	130 775	10.6	82330	General purpose industrial machinery and equipment.	6 990	3.6	55	64 714	10.8
	Concrete and bituminous processing equipment.	7 626		68	66 051	11.5	82440	Metal working machinery, equipment and supplies	111	0.1	3	1 941	5.7
	Used construction, mining, excavating machinery and equipment.	22 952		131	176 259	13.0	82491	Mechanical rubber goods	122	0.1	4	7 393	1.7
	Misc. equipment and spare parts . . .	65 817		174	198 190	33.2	83510	Other industrial equipment, supplies. .	137	0.1	10	13 016	1.1
	Not reported in detail.	21 168		41	22 447	94.3		Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	1 059	0.5	17	15 188	7.0

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	South Atlantic Division—Con.							Pacific Division					
91213	Iron and steel wire, wire products. . .	322	0.2	18	21 254	1.5		All establishments. . . . (number)..271					
99900	Commodities, n.e.c.	2 765	1.4	(NA)	(NA)	(NA)		Sales not reported by commodity line (\$1,000)..46,518					
	Labor, service, and rental receipts from customers	6 766	3.5	71	115 831	5.8		Sales reported by commodity line. . . .	193 061	100.0	186	(X)	(X)
	East South Central Division (Not analyzed by commodity line)						12200	Trucks, truck tractors, truck trailers.	1 236	0.6	7	9 315	13.3
	West South Central Division						13200	New automotive parts, equipment, supplies (except tires and tubes). . .	369	0.2	3	2 464	15.0
	All establishments. . . . (number)..251						82210	Construction, mining, excavating machinery and equipment.	169 215	87.6	186	193 061	87.6
	Sales not reported by commodity line (\$1,000)..65,190							Tractors, tractor mounted equipment .	48 022		60	112 989	42.5
	Sales reported by commodity line. . . .	179 106	100.0	180	(X)	(X)		Cranes and shovels.	11 071		47	72 112	15.4
12200	Trucks, truck tractors, truck trailers.	160	0.1	3	2 288	7.0		Motor graders and off highway equip..	21 605		61	117 039	18.5
13200	New automotive parts, equipment, supplies (except tires and tubes). . .	250	0.1	3	1 055	23.7		Concrete and bituminous processing equipment.	13 418		40	46 421	28.9
82210	Construction, mining, excavating machinery and equipment.	164 103	91.6	180	179 106	91.6		Used construction, mining, excavating machinery and equipment.	21 045		90	137 462	15.3
	Tractors, tractor mounted equipment .	35 883		88	131 193	27.4		Misc. equipment and spare parts . . .	38 949		110	129 219	30.1
	Cranes and shovels.	15 541		77	108 301	14.3		Not reported in detail.	15 105		25	15 978	94.5
	Motor graders and off highway equip..	18 781		88	136 014	13.8	82320	General purpose industrial machinery and equipment.	9 344	4.8	46	54 495	17.1
	Concrete and bituminous processing equipment.	7 284		61	85 120	8.6	82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	332	0.2	3	4 006	8.3
	Used construction, mining, excavating machinery and equipment.	26 556		107	146 705	18.1	82491	Other industrial equipment, supplies. .	610	0.3	6	2 670	22.8
	Misc. equipment and spare parts . . .	53 388		140	166 800	32.0	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	2 148	1.1	20	44 127	4.9
	Not reported in detail.	6 670		22	7 291	91.5	88100	Aircraft aviation parts and accessories	266	0.1	3	2 112	12.6
82320	General purpose industrial machinery and equipment.	6 232	3.5	53	68 619	9.1	88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	536	0.3	3	30 309	1.8
82340	Oil well, oil refining mach., equipment	226	0.1	5	1 501	15.1	91213	Iron and steel wire, wire products. . .	295	0.2	4	2 936	10.0
82392	Other special industry mach., equipment	92	0.1	3	2 638	3.5		Commodities, n.e.c.	753	0.4	(NA)	(NA)	(NA)
82440	Mechanical rubber goods	206	0.1	7	9 913	2.1	99900	Labor, service, and rental receipts from customers	7 957	4.1	62	89 605	8.9
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	1 179	0.7	9	9 045	13.0		INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS (SIC 5082, PART)					
91213	Iron and steel wire, wire products. . .	473	0.3	12	17 902	2.6		New England Division (Not analyzed by commodity line)					
99900	Commodities, n.e.c.	886	0.5	(NA)	(NA)	(NA)		Middle Atlantic Division					
	Labor, service, and rental receipts from customers	5 299	3.0	61	73 443	7.2		All establishments. . . (number)..1,699					
	Mountain Division							Sales not reported by commodity line (\$1,000)..190,871					
	All establishments. . . . (number)..165							Sales reported by commodity line. . . .	483 306	100.0	1 058	(X)	(X)
	Sales not reported by commodity line (\$1,000)..45,552						13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 149	0.2	7	4 999	23.0
	Sales reported by commodity line. . . .	119 097	100.0	122	(X)	(X)	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	1 226	0.3	15	47 582	2.6
12200	Trucks, truck tractors, truck trailers.	596	0.5	6	5 147	11.6	64110	Electrical appliances, radio and television sets.	763	0.2	6	5 618	13.6
82210	Construction, mining, excavating machinery and equipment.	101 155	84.9	122	119 097	84.9	72210	Hardware.	495	0.1	13	20 614	2.4
	Tractors, tractor mounted equipment .	24 356		60	82 311	29.6	77120	Commercial refrigeration equipment. . .	424	0.1	4	3 035	14.0
	Cranes and shovels.	5 003		42	66 182	7.6	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	594	0.1	11	8 076	7.4
	Motor graders and off highway equip..	13 347		59	81 610	16.4	82210	Construction, mining, excavating machinery and equipment.	4 158	0.9	27	21 172	19.6
	Concrete and bituminous processing equipment.	4 054		35	47 753	8.5	82310	Food processing machinery, equipment. .	32 320	6.7	98	37 876	85.3
	Used construction, mining, excavating machinery and equipment.	12 572		79	94 348	13.3		Dairy and milk products machinery, equipment.	15 151		35	20 183	75.1
	Misc. equipment and spare parts . . .	32 988		82	96 718	34.1		Other food processing machinery, equipment.	11 040		50	20 030	55.1
	Not reported in detail.	8 835		(NA)	(NA)	(NA)		Not reported in detail.	6 129		21	7 026	65.9
82320	General purpose industrial machinery and equipment.	7 109	6.0	48	55 881	12.7	82320	General purpose industrial machinery and equipment.	122 013	25.2	373	178 448	68.4
82440	Mechanical rubber goods	72	0.1	5	4 797	1.5		Compressors, pumps.	12 502		88	54 924	22.8
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	3 649	3.1	19	28 321	12.9		Crushing, pulverizing, screening machinery and equipment.	7 750		23	14 568	53.2
91213	Iron and steel wire, wire products. . .	161	0.1	7	6 779	2.4		Conveyors, conveying equipment. . . .	7 389		50	24 997	29.6
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	317	0.3	4	6 080	5.2		Cranes, derricks, hoists, winches . .	4 861		43	21 771	22.3
	Commodities, n.e.c.	1 058	0.9	(NA)	(NA)	(NA)		Industrial trucks, tractors, trailers, stackers	12 554		41	22 505	55.8
99900	Labor, service, and rental receipts from customers	4 980	4.2		66 908	7.4		Fans, blowers (industrial equipment). .	2 326		29	9 253	25.1
								Other general purpose industrial machinery.	42 926		173	66 308	64.7
								Not reported in detail.	31 705		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

COMMODITY-LINE SALES

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Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
82330	Metal working machinery, equipment and supplies	111 480	23.1	265	129 859	85.8	82320	General purpose industrial machinery and equipment	96 030	24.1	326	126 082	76.2
	New machine tools—cutting, forming, and shaping types	62 308		145	86 238	72.3		Compressors, pumps	10 062		74	30 923	32.5
	Used machine tools—cutting, forming, and shaping types	10 355		65	18 896	54.8		Crushing, pulverizing, screening machinery and equipment	3 270		15	10 091	32.4
	Miscellaneous metalworking machinery, accessories and equipment	20 369		91	54 890	37.1		Conveyors, conveying equipment	12 831		58	34 684	37.0
	Not reported in detail	18 448		(NA)	(NA)	(NA)		Cranes, derricks, hoists, winches	3 035		42	19 732	15.4
82340	Oil well, oil refining mach., equipment	34 381	7.1	36	68 143	50.5		Industrial trucks, tractors, trailers, stackers	10 084		58	18 913	53.3
82351	Printing trades machinery, equipment . .	24 161	5.0	74	26 326	91.8		Fans, blowers (industrial equipment). Other general purpose industrial machinery	741		18	7 309	10.1
82352	Printing inks	1 447	0.3	6	1 724	83.9		Not reported in detail	27 667		130	46 396	59.6
82391	Indicating, recording, controlling instruments and accessories	4 139	0.9	23	16 318	25.4	82330	Metal working machinery, equipment and supplies	28 340		(NA)	(NA)	(NA)
82392	Other special industry mach., equipment	65 908	13.6	237	88 589	74.4		New machine tools—cutting, forming, and shaping types	138 133	34.6	295	154 238	90.0
	Textile industry machinery	15 043		53	19 785	76.0		Used machine tools—cutting, forming, and shaping types	64 585		147	99 103	65.2
	Woodworking machinery	2 814		22	10 151	27.7		Miscellaneous metalworking machinery, accessories and equipment	18 663		97	34 471	54.1
	Shoe, shoe repair machinery	581		5	721	80.6		Not reported in detail	33 510		105	67 356	50.0
	Other spec. purpose mach., equipment	22 747		68	30 074	75.6			21 375		(NA)	(NA)	(NA)
	Not reported in detail	24 723		(NA)	(NA)	(NA)							
82410	Abrasives, abrasive materials	1 881	0.4	32	26 585	7.1	82340	Oil well, oil refining mach., equipment	31 761	8.0	86	49 992	64.0
82430	Mechanical power transmission equipment including bearings (nonelectric)	1 244	0.3	15	44 243	2.8	82351	Printing trades machinery, equipment . .	18 484	4.6	53	20 745	89.1
82440	Mechanical rubber goods	668	0.1	24	57 625	1.2	82352	Printing inks	238	0.1	1	251	94.8
							82391	Indicating, recording, controlling instruments and accessories	1 444	0.4	16	5 224	27.6
82460	Industrial valves and fittings (except plumbing and oil marketing)	7 297	1.5	29	75 867	9.6	82392	Other special industry mach., equipment	25 093	6.3	125	30 769	82.0
82470	Welding equipment, and supplies (including gases)	640	0.1	20	13 902	4.6	82410	Abrasives, abrasive materials	1 210	0.3	31	15 775	7.7
82491	Other industrial equipment, supplies . .	3 690	0.8	45	47 519	7.8	82430	Mechanical power transmission equipment including bearings (nonelectric)	743	0.2	16	6 455	11.5
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	341	0.1	17	6 783	5.0	82440	Mechanical rubber goods	470	0.1	42	25 029	2.0
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances	625	0.1	5	1 959	31.9	82460	Industrial valves and fittings (except plumbing and oil marketing)	2 660	0.7	36	24 530	10.8
88100	Aircraft aviation parts and accessories	422	0.1	4	11 794	3.6	82470	Welding equipment, and supplies (including gases)	2 058	0.5	19	12 645	16.3
88200	Ship, boat, marine propulsion machinery, equipment, and parts	457	0.1	4	1 839	24.9		Gas welding supplies and equipment (including gases)	395		10	5 178	7.6
91213	Iron and steel wire, wire products . . .	871	0.2	30	58 336	1.5		Arc welding supplies and equipment . .	674		6	3 665	18.4
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	27 541	5.7	27	60 579	45.5		Resistance welding supplies and equipment	285		6	6 316	4.5
99900	Commodities, n.e.c.	29 876	6.2	(NA)	(NA)	(NA)		Not reported in detail	704		5	3 931	17.9
	Labor, service, and rental receipts from customers	3 095	0.6	75	43 436	7.1	82491	Other industrial equipment, supplies . .	3 164	0.8	47	28 950	10.9
							83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	700	0.2	17	5 110	13.7
	East North Central Division						87300	Laundry, dry-cleaning equip., supplies.	302	0.1	4	2 488	12.1
	All establishments . . (number)..1,466						91212	Iron and steel products (flat)	1 133	0.3	12	6 157	18.4
	Sales not reported by commodity line (\$1,000)..169,888						91213	Iron and steel wire, wire products . . .	923	0.2	39	26 738	3.5
	Sales reported by commodity line . . .	399 019	100.0	920	(X)	(X)	91214	Iron and steel finished products, (exc. flat, wire, pipe and tubing)	1 257	0.3	9	6 437	19.5
13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	918	0.2	8	3 138	29.3	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	12 447	3.1	64	37 019	33.6
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	216	0.1	14	8 951	2.4	93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy) . .	238	0.1	3	821	29.0
63100	Electrical wiring supplies, construc- tion materials	318	0.1	7	7 021	4.5		Commodities, n.e.c.	17 119	4.3	(NA)	(NA)	(NA)
63210	Generation, transmission, distribution, other electrical apparatus, equipment .	320	0.1	4	1 505	21.3		Labor, service, and rental receipts from customers	3 620	0.9	83	32 008	11.3
72210	Hardware	800	0.2	19	11 171	7.2		West North Central Division					
74400	Plumbing fixtures, equipment, supplies.	347	0.1	10	5 519	6.3		All establishments . . . (number)..557					
77120	Commercial refrigeration equipment . .	362	0.1	5	2 776	13.0		Sales not reported by commodity line (\$1,000)..69,355					
								Sales reported by commodity line . . .	173 942	100.0	327	(X)	(X)
82133	Store, restaurant fixtures and equipment, n.e.c.	360	0.1	7	4 041	8.9	12200	Trucks, truck tractors, truck trailers.	1 832	1.1	5	5 383	34.0
82210	Construction, mining, excavating machinery and equipment	2 511	0.6	26	10 211	24.6	13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	1 503	0.9	4	5 569	27.0
82310	Food processing machinery, equipment .	33 640	8.4	81	38 011	88.5	13400	Garage tools and shop equipment	184	0.1	14	11 575	1.6
	Dairy and milk products machinery, equipment	18 961		38	22 455	84.4	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	452	0.3	18	13 750	3.3
	Other food processing machinery, equipment	4 150		29	13 377	31.0	63100	Electrical wiring supplies, construc- tion materials	161	0.1	5	5 059	3.2
	Not reported in detail	10 529		(NA)	(NA)	(NA)	72210	Hardware	149	0.1	19	10 920	1.4
							74400	Plumbing fixtures, equipment, supplies.	196	0.1	4	4 971	3.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con. West North Central Division—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con. Mountain Division—Con.					
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	207	0.1	4	1 356	15.3	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	123	0.1	3	4 155	3.0
82210	Construction, mining, excavating machinery and equipment.	5 397	3.1	21	23 281	23.2	82210	Construction, mining, excavating machinery and equipment.	2 741	2.5	11	10 224	26.8
82310	Food processing machinery, equipment.	25 413	14.6	45	26 277	96.7	82310	Food processing machinery, equipment.	2 164	1.9	11	3 936	55.0
82320	General purpose industrial machinery and equipment.	35 278	20.3	108	71 820	49.1	82320	General purpose industrial machinery and equipment.	17 553	15.7	52	43 111	40.7
82330	Metal working machinery, equipment and supplies	25 079	14.4	53	38 501	65.1	82330	Metal working machinery, equipment and supplies	2 670	2.4	14	11 691	22.8
	New machine tools—cutting, forming, and shaping types.	14 404		26	26 487	54.4	82340	Oil well, oil refining mach., equipment	44 424	39.8	95	65 505	67.8
	Used machine tools—cutting, forming, and shaping types	1 677		13	8 059	20.8	82351	Printing trades machinery, equipment.	2 407	2.2	7	2 602	92.5
	Miscellaneous metalworking machinery, accessories and equipment.	2 982		20	12 576	23.7	82391	Indicating, recording, controlling instruments and accessories.	187	0.2	11	8 895	2.1
	Not reported in detail.	6 016		(NA)	(NA)	(NA)	82392	Other special industry mach., equipment	5 644	5.1	20	13 760	41.0
82340	Oil well, oil refining mach., equipment	31 786	18.3	88	53 920	59.0		Woodworking machinery.	395		4	412	95.9
82351	Printing trades machinery, equipment.	4 681	2.7	16	4 977	94.1		Other spec. purpose mach., equipment.	2 958		8	4 374	67.6
82391	Indicating, recording, controlling instruments and accessories.	128	0.1	10	6 929	1.8		Not reported in detail.	2 291		8	8 974	25.5
82392	Other special industry mach., equipment	6 436	3.7	42	9 422	68.3	82410	Abrasives, abrasive materials	246	0.2	3	7 738	3.2
82410	Abrasives, abrasive materials	898	0.5	11	12 439	7.2	82430	Mechanical power transmission equipment including bearings (nonelectric)	94	0.1	14	13 891	0.7
82430	Mechanical power transmission equipment including bearings (nonelectric)	480	0.3	23	20 947	2.3	82440	Mechanical rubber goods	629	0.6	44	42 911	1.5
82440	Mechanical rubber goods	537	0.3	37	32 948	1.6	82450	Rope, cordage, twine.	81	0.1	33	38 540	0.2
82460	Industrial valves and fittings (except plumbing and oil marketing).	2 403	1.4	42	34 657	6.9	82460	Industrial valves and fittings (except plumbing and oil marketing).	2 890	2.6	46	44 652	6.5
82470	Welding equipment, and supplies (including gases).	1 003	0.6	9	9 497	10.6	82470	Welding equipment, and supplies (including gases).	210	0.2	9	8 496	2.5
	Gas welding supplies and equipment (including gases).	228		4	7 311	3.1	82491	Other industrial equipment, supplies.	1 126	1.0	20	24 806	4.5
	Arc welding supplies and equipment.	660		5	7 813	8.4	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	658	0.6	8	8 292	7.9
	Resistance welding supplies and equipment.	115		(NA)	(NA)	(NA)	87900	Other service business equip., supplies	122	0.1	3	1 260	9.7
82491	Other industrial equipment, supplies.	4 267	2.5	22	24 846	17.2	91213	Iron and steel wire, wire products.	978	0.9	44	47 573	2.1
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	294	0.2	7	2 719	10.8	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	681	0.6	9	19 001	3.6
91212	Iron and steel products (flat).	816	0.5	6	3 586	23.0	91215	Iron and steel pipe, tubing (except cast iron soil pipe).	15 964	14.3	70	66 308	24.1
91213	Iron and steel wire, wire products.	483	0.3	45	39 651	1.2		Commodities, n.e.c.	6 217	5.6	(NA)	(NA)	(NA)
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	619	0.4	13	14 044	4.4	99900	Labor, service, and rental receipts from customers	1 274	1.1	36	32 940	3.9
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	18 793	10.8	76	56 745	33.1		Pacific Division					
	Tubing (mechanical and pressure).	980		18	16 003	6.1		All establishments. . . (number)..1,025					
	Standard steel pipe	12 108		54	39 415	30.7		Sales not reported by commodity line (\$1,000)..122,592					
	Not reported in detail.	5 705		(NA)	(NA)	(NA)		Sales reported by commodity line.	285 840	100.0	600	(X)	(X)
99900	Commodities, n.e.c.	2 038	1.2	(NA)	(NA)	(NA)	13200	New automotive parts, equipment, supplies (except tires and tubes).	1 370	0.5	8	5 510	24.9
	Labor, service, and rental receipts from customers	2 429	1.4	42	29 795	8.2	13400	Garage tools and shop equipment	140	0.1	10	6 892	2.0
	South Atlantic Division (Not analyzed by commodity line)						72210	Hardware.	359	0.1	10	4 459	8.1
	East South Central Division (Not analyzed by commodity line)						77120	Commercial refrigeration equipment.	339	0.1	5	1 890	17.9
	West South Central Division (Not analyzed by commodity line)						82210	Construction, mining, excavating machinery and equipment.	5 608	2.0	36	24 814	22.6
	Mountain Division						82310	Food processing machinery, equipment.	13 728	4.8	56	16 550	82.9
	All establishments. . . . (number)..329							Dairy and milk products machinery, equipment.	5 637		15	7 616	74.0
	Sales not reported by commodity line (\$1,000)..46,882							Other food processing machinery, equipment.	3 389		25	7 616	44.5
	Sales reported by commodity line.	111 657	100.0	185	(X)	(X)		Not reported in detail.	4 702		(NA)	(NA)	(NA)
13400	Garage tools and shop equipment	129	0.1	14	13 980	0.9	82320	General purpose industrial machinery and equipment.	91 230	31.9	250	129 499	70.4
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores.	521	0.5	12	16 438	3.2		Compressors, pumps.	10 008		61	35 309	28.3
63100	Electrical wiring supplies, construc- tion materials	1 749	1.6	12	16 231	10.8		Crushing, pulverizing, screening machinery and equipment.	725		9	11 376	6.4
72210	Hardware.	175	0.2	19	12 930	1.4		Conveyors, conveying equipment.	1 900		30	14 514	13.1
								Cranes, derricks, hoists, winches	2 362		29	17 015	13.9
								Industrial trucks, tractors, trailers, stackers	17 446		45	26 502	65.8
								Fans, blowers (industrial equipment).	524		15	9 352	5.6
								Other general purpose industrial machinery.	47 636		124	76 510	62.3
								Not reported in detail.	10 629		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.							INDUSTRIAL SUPPLIES DISTRIBUTORS—Con.					
	Pacific Division—Con.							New England Division—Con.					
82330	Metal working machinery, equipment and supplies	67 683	23.7	130	79 910	84.7	82480	Reconditioned drums and barrels	4 056	4.9	18	4 056	100.0
	New machine tools—cutting, forming, and shaping types.	32 346		60	50 518	64.0	82491	Other industrial equipment, supplies. .	29 904	36.0	132	43 125	69.3
	Used machine tools—cutting, forming, and shaping types	4 803		47	32 212	14.9	82492	Bottlers supplies (bottles, caps, corks, equipment, etc.).	1 874	2.3	5	1 922	97.5
	Miscellaneous metalworking machinery, accessories and equipment.	11 624		55	32 817	35.4	91212	Iron and steel products (flat).	107	0.1	5	855	12.5
	Not reported in detail.	18 910		(NA)	(NA)	(NA)	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	956	1.2	6	5 179	18.5
82340	Oil well, oil refining mach., equipment	26 409	9.2	76	37 984	69.5		Commodities, n.e.c.	2 248	2.7	(NA)	(NA)	(NA)
82351	Printing trades machinery, equipment. .	5 798	2.0	21	6 718	86.3	99900	Labor, service, and rental receipts from customers	270	0.3	11	2 740	9.9
82352	Printing inks	1 100	0.4	2	1 266	86.9		Middle Atlantic Division					
82391	Indicating, recording, controlling instruments and accessories.	1 066	0.4	8	1 513	70.5		All establishments. . . (number)..1,390					
82392	Other special industry mach., equipment	35 230	12.3	117	53 030	66.4		Sales not reported by commodity line (\$1,000)..175,362					
82410	Abrasives, abrasive materials	994	0.3	24	10 931	9.1		Sales reported by commodity line. . . .	476 231	100.0	897	(X)	(X)
82430	Mechanical power transmission equipment including bearings (nonelectric)	430	0.2	16	8 711	4.9	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	3 493	0.7	27	19 924	17.5
82440	Mechanical rubber goods	571	0.2	22	15 193	3.8	13400	Garage tools and shop equipment	587	0.1	11	6 360	9.2
82460	Industrial valves and fittings (except plumbing and oil marketing).	2 967	1.0	21	19 032	15.6	14100	Tires and tubes	509	0.1	5	4 386	11.6
82470	Welding equipment, and supplies (including gases).	217	0.1	17	6 946	3.1	28100	Paints, varnishes, lacquers, enamels. .	304	0.1	7	7 382	4.1
82491	Other industrial equipment, supplies. .	3 585	1.3	30	27 486	13.0	63100	Electrical wiring supplies, construc- tion materials	902	0.2	11	11 097	8.1
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	5 888	2.1	34	20 068	29.3	65100	Electronic tubes, parts, accessories. .	357	0.1	3	5 721	6.2
83520	Garden machinery, equipment, supplies .	356	0.1	9	3 939	9.0	72210	Hardware	1 749	0.4	18	16 542	10.6
88100	Aircraft aviation parts and accessories .	1 912	0.7	5	5 366	35.6	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	3 389	0.7	21	47 380	7.2
88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	556	0.2	10	12 020	4.6	74400	Plumbing fixtures, equipment, supplies. Pipe, fittings, valves.	12 911	2.7	36	65 634	19.7
91212	Iron and steel products (flat).	150	0.1	9	2 177	6.9		Plumbing fixtures	2 155		15	28 364	7.6
91213	Iron and steel wire, wire products. . .	492	0.2	25	20 123	2.4		Drainage systems (soil pipe, fittings).	6 454		15	40 660	15.9
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	405	0.2	10	8 486	4.8		Other plumbing equipment, supplies. .	768		9	22 451	3.4
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	5 904	2.1	29	22 878	25.8		Not reported in detail.	1 117		12	24 397	4.6
99900	Commodities, n.e.c.	6 427	2.2	(NA)	(NA)	(NA)	77110	Air-conditioning (cooling) equipment, 2 hp and over.	283	0.1	4	7 472	3.8
	Labor, service, and rental receipts from customers	4 926	1.7	81	36 681	13.4	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	409	0.1	7	4 748	8.6
	INDUSTRIAL SUPPLIES DISTRIBUTORS (SIC 5082, PART)						82210	Construction, mining, excavating machinery and equipment.	571	0.1	11	8 059	7.1
	New England Division						82320	General purpose industrial machinery and equipment.	5 377	1.1	49	45 681	11.8
	All establishments. . . . (number)..412						82330	Metal working machinery, equipment and supplies	4 298	0.9	36	40 096	10.7
	Sales not reported by commodity line (\$1,000)..35,418						82410	Abrasives, abrasive materials	20 059	4.2	120	90 989	22.0
	Sales reported by commodity line. . . .	83 080	100.0	263	(X)	(X)	82420	Industrial leather, leather belting and packing.	4 096	0.9	66	44 739	9.2
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	267	0.3	3	1 497	17.8	82430	Mechanical power transmission equipment including bearings (nonelectric)	33 168	7.0	106	71 600	46.3
72210	Hardware	135	0.2	3	819	16.5	82440	Mechanical rubber goods	23 193	4.9	122	65 067	35.6
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	775	0.9	7	6 163	12.6	82450	Rope, cordage, twine.	14 340	3.0	55	43 908	32.7
74400	Plumbing fixtures, equipment, supplies.	500	0.6	5	2 731	18.3	82460	Industrial valves and fittings (except plumbing and oil marketing).	70 418	14.8	111	141 709	49.7
82320	General purpose industrial machinery and equipment.	991	1.2	15	8 367	11.8	82470	Welding equipment, and supplies (including gases).	32 680	6.9	153	51 672	63.2
82330	Metal working machinery, equipment and supplies	813	1.0	8	4 394	18.5		Gas welding supplies and equipment (including gases).	14 170		110	34 864	40.6
82392	Other special industry mach., equipment	124	0.1	5	2 246	5.5		Arc welding supplies and equipment. .	9 671		104	39 575	24.4
82410	Abrasives, abrasive materials	6 851	8.2	51	24 889	27.5		Resistance welding supplies and equipment.	977		31	8 266	11.8
82420	Industrial leather, leather belting and packing.	1 220	1.5	33	12 389	9.8		Not reported in detail.	7 862		33	10 887	72.2
82430	Mechanical power transmission equipment including bearings (nonelectric)	8 406	10.1	32	16 987	49.5	82480	Reconditioned drums and barrels	12 075	2.5	63	12 170	99.2
82440	Mechanical rubber goods	6 386	7.7	46	18 384	34.7	82491	Other industrial equipment, supplies. .	170 472	35.8	415	261 308	65.2
82450	Rope, cordage, twine.	2 098	2.5	9	4 293	48.9	82492	Bottlers supplies (bottles, caps, corks, equipment, etc.).	22 052	4.6	28	22 599	97.6
82460	Industrial valves and fittings (except plumbing and oil marketing).	7 110	8.6	20	11 756	60.5	83520	Garden machinery, equipment, supplies .	371	0.1	11	10 574	3.5
82470	Welding equipment, and supplies (including gases).	7 989	9.6	41	8 538	93.6	88100	Aircraft aviation parts and accessories .	419	0.1	3	1 906	22.0
	Gas welding supplies and equipment (including gases).	4 646		31	6 841	67.9	88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	398	0.1	4	1 884	21.1
	Arc welding supplies and equipment. .	1 834		27	6 631	27.7	91212	Iron and steel products (flat).	2 893	0.6	10	13 554	21.3
	Resistance welding supplies and equipment.	276		11	3 674	7.5	91213	Iron and steel wire, wire products. . .	2 230	0.5	40	48 400	4.6
	Not reported in detail.	1 233		7	1 431	86.2	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	453	0.1	7	8 603	5.3
							91215	Iron and steel pipe, tubing (except cast iron soil pipe)	11 445	2.4	47	91 103	12.6
								Tubing (mechanical and pressure). . .	950		15	25 975	3.7
								Standard steel pipe	8 271		33	72 812	11.4
								Not reported in detail.	2 224		11	14 163	15.7

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	INDUSTRIAL SUPPLIES DISTRIBUTORS—Con. Middle Atlantic Division—Con.							INDUSTRIAL SUPPLIES DISTRIBUTORS—Con. East North Central Division—Con.					
91216	Cast iron soil pipe, tubing	256	0.1	10	15 648	1.6	91212	Iron and steel products (flat)	425	0.1	18	15 802	2.7
96311	Coarse paper (wrapping, bags, cartons, etc.)	968	0.2	5	5 679	17.0	91213	Iron and steel wire, wire products. . .	2 731	0.6	53	60 408	4.5
96412	Office supplies, business stationery, artists' materials	490	0.1	3	1 931	25.4	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	1 068	0.2	22	26 531	4.0
97290	Kitchen utensils, tools, misc. homewares	289	0.1	4	3 248	8.9	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	9 324	2.0	46	62 218	15.0
99130	Sporting, athletic goods, bicycles. . .	523	0.1	4	3 825	13.7	91216	Cast iron soil pipe, tubing	387	0.1	12	22 805	1.7
99900	Commodities, n.e.c.	15 784	3.3	(NA)	(NA)	(NA)	91310	Copper, brass shapes, forms, other mill products	367	0.1	3	3 000	12.2
	Labor, service, and rental receipts from customers	2 020	0.4	27	13 579	14.9	99900	Commodities, n.e.c.	13 833	2.9	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	1 680	0.4	52	28 991	5.8
	East North Central Division							West North Central Division					
	All establishments. . . (number) . . 1,448							All establishments. . . (number) . . 461					
	Sales not reported by commodity line (\$1,000) . . 164,989							Sales not reported by commodity line (\$1,000) . . 47,608					
	Sales reported by commodity line. . .	472 453	100.0	994	(X)	(X)		Sales reported by commodity line. . .	123 680	100.0	295	(X)	(X)
13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	5 782	1.2	51	48 633	11.9	13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	156	0.1	4	1 930	8.1
13400	Garage tools and shop equipment . . .	358	0.1	15	17 918	2.0	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	136	0.1	4	3 061	4.4
28100	Paints, varnishes, lacquers, enamels. .	884	0.2	9	20 769	4.3	72210	Hardware	200	0.2	9	3 117	6.4
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	598	0.1	9	4 201	14.2	74400	Plumbing fixtures, equipment, supplies.	152	0.1	11	3 035	5.0
63100	Electrical wiring supplies, construc- tion materials	1 747	0.4	16	20 533	8.5	82210	Construction, mining, excavating machinery and equipment.	1 408	1.1	6	8 279	17.0
64110	Electrical appliances, radio and television sets.	240	0.1	6	17 944	1.3	82320	General purpose industrial machinery and equipment.	2 541	2.1	24	21 186	12.0
72210	Hardware	3 801	0.8	29	41 105	9.2	82330	Metal working machinery, equipment and supplies	2 003	1.6	17	12 065	16.6
74210	Warm-air heating-cooling equipment, supplies	1 880	0.4	17	43 469	4.3	82410	Abrasives, abrasive materials	5 884	4.8	36	21 063	27.9
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	1 082	0.2	19	46 197	2.3	82420	Industrial leather, leather belting and packing.	226	0.2	17	10 227	2.2
74400	Plumbing fixtures, equipment, supplies.	13 785	2.9	30	56 636	24.3	82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	16 762	13.6	56	32 964	50.8
	Pipe, fittings, valves.	1 604		11	29 434	5.4	82440	Mechanical rubber goods	5 215	4.2	46	22 973	22.7
	Plumbing fixtures	3 619		7	28 492	12.7	82450	Rope, cordage, twine.	9 693	7.8	21	15 537	62.4
	Drainage systems (soil pipe, fittings)	2 602		6	27 700	9.4	82460	Industrial valves and fittings (except plumbing and oil marketing)	6 938	5.6	37	22 035	31.5
	Other plumbing equipment, supplies. .	167		4	10 522	1.6							
	Not reported in detail.	5 793		19	27 202	21.3	82470	Welding equipment, and supplies (including gases)	18 339	14.8	101	25 194	72.8
82210	Construction, mining, excavating machinery and equipment.	1 114	0.2	17	13 096	8.5		Gas welding supplies and equipment (including gases)	8 674		79	18 820	46.1
82310	Food processing machinery, equipment. .	437	0.1	7	3 406	12.8		Arc welding supplies and equipment. .	5 361		78	19 758	27.1
82320	General purpose industrial machinery and equipment.	3 563	0.8	68	62 885	5.7		Resistance welding supplies and equipment.	234		10	5 001	4.7
82330	Metal working machinery, equipment and supplies	5 562	1.2	65	56 122	9.9		Not reported in detail.	4 070		16	4 241	96.0
82392	Other special industry mach., equipment	240	0.1	19	10 433	2.3	82480	Reconditioned drums and barrels . . .	4 907	4.0	10	5 520	88.9
82410	Abrasives, abrasive materials	28 513	6.0	219	149 008	19.1	82491	Other industrial equipment, supplies. .	36 625	29.6	130	58 793	62.3
82420	Industrial leather, leather belting and packing.	2 297	0.5	73	76 739	3.0	82492	Bottlers supplies (bottles, caps, corks, equipment, etc.)	6 364	5.1	3	6 648	95.7
82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	45 377	9.6	129	86 718	52.3	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	153	0.1	11	2 944	5.2
82440	Mechanical rubber goods	34 862	7.4	165	120 559	28.9	91212	Iron and steel products (flat)	289	0.2	15	4 570	6.3
82450	Rope, cordage, twine.	8 061	1.7	60	78 116	10.3	91213	Iron and steel wire, wire products. . .	953	0.8	20	12 025	7.9
82460	Industrial valves and fittings (except plumbing and oil marketing)	41 399	8.8	122	130 667	31.7	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	273	0.2	7	3 291	8.3
82470	Welding equipment, and supplies (including gases)	50 145	10.6	247	88 392	56.7	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	1 204	1.0	25	12 317	9.8
	Gas welding supplies and equipment (including gases)	23 299		181	60 603	38.4	99900	Commodities, n.e.c.	2 045	1.7	(NA)	(NA)	(NA)
	Arc welding supplies and equipment. .	14 325		174	56 386	25.4		Labor, service, and rental receipts from customers	1 214	1.0	18	8 183	14.8
	Resistance welding supplies and equipment.	5 095		47	17 706	28.8		South Atlantic Division					
	Not reported in detail.	7 426		44	9 416	78.9		All establishments. . . (number) . . 561					
82480	Reconditioned drums and barrels	11 929	2.5	52	12 388	96.3		Sales not reported by commodity line (\$1,000) . . 63,368					
82491	Other industrial equipment, supplies. .	174 762	37.0	477	276 646	63.2		Sales reported by commodity line. . .	160 586	100.0	345	(X)	(X)
	Industrial diamonds-natural, crude . .	1 329		14	11 275	11.8							
	Misc. industrial equip., supplies . . .	131 536		350	219 885	59.8							
	Not reported in detail.	41 897		124	55 865	75.0							
82492	Bottlers supplies (bottles, caps, corks, equipment, etc.)	2 520	0.5	7	6 513	38.7							
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	743	0.2	11	16 690	4.5	13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	1 961	1.2	23	13 505	14.5
83520	Garden machinery, equipment, supplies .	389	0.1	19	33 426	1.2	13400	Garage tools and shop equipment . . .	92	0.1	7	5 868	1.6
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	568	0.1	14	4 505	12.6	28100	Paints, varnishes, lacquers, enamels. .	111	0.1	3	2 257	4.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL SUPPLIES DISTRIBUTORS—Con. South Atlantic Division—Con.							INDUSTRIAL SUPPLIES DISTRIBUTORS—Con. East South Central Division—Con.					
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	120	0.1	7	6 840	1.8	72210	Hardware.	82	0.1	4	3 761	2.2
							74400	Plumbing fixtures, equipment, supplies.	2 620	3.3	7	8 539	30.7
							77120	Commercial refrigeration equipment. . .	404	0.5	4	4 198	9.6
63100	Electrical wiring supplies, construc- tion materials	2 484	1.5	20	33 844	7.3	82210	Construction, mining, excavating machinery and equipment	107	0.1	3	496	21.6
64110	Electrical appliances, radio and television sets.	661	0.4	4	8 261	8.0	82320	General purpose industrial machinery and equipment.	1 648	2.1	16	20 915	7.9
72210	Hardware.	1 896	1.2	26	34 752	5.5	82330	Metal working machinery, equipment and supplies	428	0.5	12	13 273	3.2
74210	Warm-air heating-cooling equipment, supplies	442	0.3	4	5 915	7.5	82392	Other special industry mach., equipment	167	0.2	6	8 816	1.9
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	229	0.1	7	18 417	1.2							
74400	Plumbing fixtures, equipment, supplies.	782	0.5	17	26 174	3.0	82410	Abrasives, abrasive materials	8 253	10.3	28	30 964	26.7
							82420	Industrial leather, leather belting and packing.	1 485	1.9	20	22 473	6.6
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	127	0.1	8	5 116	2.5	82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	13 436	16.8	40	27 109	49.6
82210	Construction, mining, excavating machinery and equipment.	577	0.4	9	14 505	4.0	82440	Mechanical rubber goods	2 039	2.6	26	21 053	9.7
82320	General purpose industrial machinery and equipment.	3 559	2.2	46	55 682	6.4	82450	Rope, cordage, twine.	461	0.6	18	15 751	2.9
	Compressors, pumps.	692		30	41 435	1.7	82460	Industrial valves and fittings (except plumbing and oil marketing).	4 578	5.7	24	26 160	17.5
	Crushing, pulverizing, screening machinery and equipment.	87		5	6 918	1.3	82470	Welding equipment, and supplies (including gases).	10 428	13.1	52	21 725	48.0
	Conveyors, conveying equipment. . . .	826		21	26 354	3.1	82480	Reconditioned drums and barrels . . .	815	1.0	3	815	100.0
	Cranes, derricks, hoists, winches . .	300		19	31 934	0.9	82491	Other industrial equipment, supplies. .	23 115	29.0	52	39 046	59.2
	Industrial trucks, tractors, trailers, stackers	461		7	9 461	4.9	91212	Iron and steel products (flat).	1 476	1.9	13	18 821	7.8
	Fans, blowers (industrial equipment). .	81		11	10 547	0.8	91213	Iron and steel wire, wire products. . .	369	0.5	12	13 815	2.7
	Other general purpose industrial machinery.	962		15	22 128	4.3	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	2 624	3.3	16	21 690	12.1
	Not reported in detail.	150		5	1 251	12.0		Commodities, n.e.c.	2 687	3.4	(NA)	(NA)	(NA)
82330	Metal working machinery, equipment and supplies	1 829	1.1	32	33 980	5.4	99900	Labor, service, and rental receipts from customers	171	0.2	5	1 838	9.3
82392	Other special industry mach. equipment.	721	0.4	26	21 424	3.4		West South Central Division					
82410	Abrasives, abrasive materials	5 519	3.4	79	73 524	7.5		All establishments. . . . (number) . . 626					
82420	Industrial leather, leather belting and packing.	1 500	0.9	37	35 706	4.2		Sales not reported by commodity line (\$1,000) . . 72,497				(X)	(X)
82430	Mechanical power transmission equipment including bearings (nonelectric)	18 439	11.5	83	69 950	26.4		Sales reported by commodity line. . . .	180 324	100.0	398		
82440	Mechanical rubber goods	9 561	6.0	80	73 796	13.0							
82450	Rope, cordage, twine.	2 714	1.7	43	42 542	6.4	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	1 013	0.6	20	7 243	14.0
82460	Industrial valves and fittings (except plumbing and oil marketing).	8 518	5.3	70	69 902	12.2		Garage tools and shop equipment	166	0.1	7	3 187	5.2
82470	Welding equipment, and supplies (including gases).	20 952	13.0	124	56 077	37.4	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	149	0.1	5	1 927	7.7
	Gas welding supplies and equipment (including gases).	10 044		88	38 949	25.8	63100	Electrical wiring supplies, construc- tion materials	210	0.1	12	8 679	2.4
	Arc welding supplies and equipment. . .	6 877		83	42 681	16.1	72210	Hardware.	965	0.5	23	26 857	3.6
	Resistance welding supplies and equipment.	86		9	4 149	2.1	74400	Plumbing fixtures, equipment, supplies.	1 278	0.7	10	17 538	7.3
	Not reported in detail.	3 945		31	11 754	33.6	77130	Parts, supplies, and accessories for air conditioning, refrigeration equip.	155	0.1	7	2 219	7.0
82480	Reconditioned drums and barrels	2 964	1.8	10	3 038	97.6	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	403	0.2	12	11 314	3.6
82491	Other industrial equipment, supplies. . .	61 654	38.4	156	105 325	58.5	82210	Construction, mining, excavating machinery and equipment.	371	0.2	16	7 762	4.8
82492	Bottlers supplies (bottles, caps, corks, equipment, etc.)	2 231	1.4	4	2 234	99.9	82310	Food processing machinery, equipment. .	101	0.1	5	1 435	7.0
83510	Farm, dairy mach. parts and equipment, poultry equipment (inc. tractors). . . .	168	0.1	10	10 172	1.7	82320	General purpose industrial machinery and equipment.	3 781	2.1	47	42 906	8.8
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	157	0.1	3	1 362	11.5		Compressors, pumps.	951		26	20 969	4.5
88100	Aircraft aviation parts and accessories	320	0.2	4	3 025	10.6		Crushing, pulverizing, screening machinery and equipment.	74		4	4 711	1.6
88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	240	0.1	5	1 796	13.4		Conveyors, conveying equipment. . . .	700		16	18 120	3.9
91212	Iron and steel products (flat).	1 443	0.9	23	27 331	5.3		Cranes, derricks, hoists, winches . .	523		16	22 328	2.3
91213	Iron and steel wire, wire products. . .	1 768	1.1	45	51 737	3.4		Industrial trucks, tractors, trailers, stackers	462		9	13 168	3.5
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	602	0.4	20	28 435	2.1		Fans, blowers (industrial equipment). .	58		12	16 673	0.3
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	3 619	2.3	43	53 383	6.8		Other general purpose industrial machinery.	831		15	20 645	4.0
91216	Cast iron soil pipe, tubing	129	0.1	7	15 900	0.8		Not reported in detail.	182		4	787	23.1
96311	Coarse paper (wrapping, bags, cartons, etc.)	111	0.1	3	2 249	4.9	82330	Metal working machinery, equipment and supplies	2 549	1.4	21	25 794	9.9
	Commodities, n.e.c.	1 738	1.1	(NA)	(NA)	(NA)	82340	Oil well, oil refining mach., equipment	1 931	1.1	14	12 086	16.0
99900	Labor, service, and rental receipts from customers	648	0.4	21	4 103	15.8	82392	Other special industry mach., equipment	342	0.2	9	6 683	5.1
	East South Central Division							Woodworking machinery	97		8	6 232	1.6
	All establishments. . . . (number) . . 257							Other spec. purpose mach., equipment.	239		4	2 608	9.2
	Sales not reported by commodity line (\$1,000) . . 33,911							Not reported in detail.	6		(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	79 743	100.0	143	(X)	(X)	82410	Abrasives, abrasive materials	2 631	1.5	48	42 269	6.2
13200	New automotive parts, equipment, supplies (except tires and tubes). . . .	515	0.6	8	4 235	12.2	82420	Industrial leather, leather belting and packing.	505	0.3	22	14 113	3.6
63100	Electrical wiring supplies, construc- tion materials	1 835	2.3	7	11 562	15.9	82430	Mechanical power transmission equipment including bearings (nonelectric)	14 603	8.1	73	37 143	39.3

Standard Notes . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	INDUSTRIAL SUPPLIES DISTRIBUTORS—Con.							INDUSTRIAL SUPPLIES DISTRIBUTORS—Con.					
	West South Central Division—Con.							Mountain Division—Con.					
82440	Mechanical rubber goods	6 043	3.4	74	56 214	10.8	91213	Iron and steel wire, wire products. . .	520	1.1	15	9 321	5.6
82450	Rope, cordage, twine.	4 013	1.8	49	44 683	9.0	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	221	0.5	5	4 096	5.4
82460	Industrial valves and fittings (except plumbing and oil marketing)	30 887	17.5	83	75 085	41.1	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	570	1.2	9	7 076	8.1
82470	Welding equipment, and supplies (including gases)	29 973	16.6	133	41 681	71.9	99900	Commodities, n.e.c.	2 556	5.3	(NA)	(NA)	(NA)
	Gas welding supplies and equipment (including gases)	14 211		90	27 562	51.6		Labor, service, and rental receipts from customers	221	0.5	14	3 805	5.8
	Arc welding supplies and equipment. .	7 975		82	26 417	30.2							
	Resistance welding supplies and equipment.	424		15	3 905	10.9		Pacific Division (Not analyzed by commodity line)					
	Not reported in detail.	7 363		(NA)	(NA)	(NA)							
82480	Reconditioned drums and barrels . . .	2 595	1.4	13	2 743	100.0		FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALERS (SIC 5083)					
82491	Other industrial equipment, supplies. .	51 738	28.7	150	85 983	60.2		New England Division					
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	469	0.3	14	9 847	4.8		All establishments. . . . (number) . . 51					
83520	Garden machinery, equipment, supplies .	118	0.1	14	8 936	1.3		Sales not reported by commodity line (\$1,000) . . (NA)	15 002	100.0	29	(X)	(X)
	Power lawn mowers	74		7	7 291	1.0		Sales reported by commodity line. . . .					
	Other garden mach., tools, equipment. .	33		8	8 159	0.4	82310	Food processing machinery, equipment. .	103	0.7	3	466	22.1
	Not reported in detail.	11		3	291	3.8	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	9 187	61.2	19	10 131	90.7
88100	Aircraft aviation parts and accessories	286	0.2	8	3 092	9.2	83520	Garden machinery, equipment, supplies .	5 083	33.9	14	6 258	81.2
91212	Iron and steel products (flat)	519	0.2	14	19 405	2.7		Commodities, n.e.c.	561	3.7	(NA)	(NA)	(NA)
91213	Iron and steel wire, wire products. . .	2 402	1.3	43	50 594	4.8	99900	Labor, service, and rental receipts from customers	68	0.5	4	362	18.8
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	2 568	1.4	19	24 087	10.7							
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	13 360	7.4	53	69 626	19.2		Middle Atlantic Division					
	Commodities, n.e.c.	3 965	2.1	(NA)	(NA)	(NA)		All establishments. . . . (number) . . 189					
99900	Labor, service, and rental receipts from customers	235	0.1	18	9 940	2.4		Sales not reported by commodity line (\$1,000) . . (NA)	86 462	100.0	116	(X)	(X)
								Sales reported by commodity line. . . .					
	Mountain Division												
	All establishments. . . . (number) . . 198												
	Sales not reported by commodity line (\$1,000) . . 13,432												
	Sales reported by commodity line. . . .	48 070	100.0	125	(X)	(X)							
13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	344	0.7	7	5 115	6.7	28100	Paints, varnishes, lacquers, enamels. .	124	0.1	3	1 752	7.1
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	194	0.4	3	4 117	4.7	63100	Electrical wiring supplies, construc- tion materials	134	0.2	3	6 242	2.1
74400	Plumbing fixtures, equipment, supplies.	304	0.6	3	4 048	7.5	64110	Electrical appliances, radio and television sets.	252	0.3	4	5 374	4.7
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	157	0.3	5	2 140	7.3	72210	Hardware	1 662	1.9	6	6 061	27.4
82210	Construction, mining, excavating machinery and equipment.	756	1.6	12	5 525	13.7	82210	Construction, mining, excavating machinery and equipment.	385	0.4	4	1 887	20.4
82310	Food processing machinery, equipment. .	188	0.4	3	1 246	15.1	82450	Rope, cordage, twine.	72	0.1	7	6 344	1.1
82320	General purpose industrial machinery and equipment.	1 708	3.5	21	9 930	17.2	82491	Other industrial equipment, supplies. .	379	0.4	4	3 135	12.1
82330	Metal working machinery, equipment and supplies	747	1.6	12	6 647	11.2	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	33 363	38.6	76	39 098	85.3
82340	Oil well, oil refining mach., equipment	126	0.3	5	2 571	4.9		Tractors and equipment (farm)	8 645		12	17 687	48.9
82392	Other special industry mach., equipment	148	0.3	6	2 984	5.0		Harvesting machinery and equipment. .	1 864		11	14 275	13.1
82410	Abrasives, abrasive materials	840	1.7	18	13 226	6.4		Land preparation, planting, cultiva- ting machinery and parts	3 004		12	15 645	19.2
82420	Industrial leather, leather belting and packing.	154	0.3	6	6 397	2.4		Dairy farm and barn equipment	1 252		9	5 882	21.3
82430	Mechanical power transmission equipment including bearings (nonelectric)	8 136	16.9	33	14 272	57.0		Poultry equipment	255		3	1 147	22.2
82440	Mechanical rubber goods	1 019	2.1	21	10 286	9.9		Irrigation equip. (sprinkler, other) . .	1 748		7	2 575	67.9
82450	Rope, cordage, twine.	587	1.2	6	5 768	10.2		Light industrial equipment.	2 596		18	6 066	42.8
82460	Industrial valves and fittings (except plumbing and oil marketing)	2 277	4.7	17	7 965	28.6		Misc. farm machinery, equipment . . .	8 036		26	19 458	41.3
								Not reported in detail.	5 963		20	6 557	90.9
82470	Welding equipment, and supplies (including gases)	16 852	35.1	55	23 364	72.1	83520	Garden machinery, equipment, supplies .	42 697	49.4	56	57 527	74.2
	Gas welding supplies and equipment (including gases)	3 889		42	13 317	29.2		Power lawn mowers	3 666		31	30 583	12.0
	Arc welding supplies and equipment. .	4 135		42	12 093	34.2		Other garden mach., tools, equipment.	22 823		37	35 357	64.6
	Resistance welding supplies and equipment.	413		14	5 300	7.8		Not reported in detail.	16 208		15	20 562	78.8
	Not reported in detail.	8 415		(NA)	(NA)	(NA)	88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	114	0.1	3	3 079	3.7
82491	Other industrial equipment, supplies. .	8 518	17.7	47	20 244	42.1	91213	Iron and steel wire, wire products. . .	191	0.2	4	5 312	3.6
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	88	0.2	4	1 301	6.8	97290	Kitchen utensils, tools, misc. homewares	336	0.4	4	7 177	4.7
83520	Garden machinery, equipment, supplies .	42	0.1	5	4 473	0.9	99140	Toys, games, fireworks, children's vehicles	242	0.3	3	2 703	9.0
88100	Aircraft aviation parts and accessories	706	1.5	4	8 678	8.1	99322	Agricultural chemicals (exc. fertilizer)	318	0.4	3	1 666	19.1
91212	Iron and steel products (flat)	91	0.2	3	1 278	7.1	99720	Flower seeds, bulbs, nursery stock. . .	85	0.1	8	19 182	0.4
								Commodities, n.e.c.	5 963	6.9	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts from customers	145	0.2	6	1 824	7.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)		
	FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALESALE—Con. East North Central Division All establishments. . . . (number)..268 Sales not reported by commodity line (\$1,000)..39,419 Sales reported by commodity line. . . .	126 375	100.0	169	(X)	(X)		FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALESALE—Con. West North Central Division—Con. All establishments. . . . (number)..133 Sales not reported by commodity line (\$1,000)..19,534 Sales reported by commodity line. . . .	62 520	100.0	76	(X)	(X)	
13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	612	0.5	6	1 894	32.3	91213	Iron and steel wire, wire products. . .	236	0.3	3	4 161	5.7	
14100	Tires and tubes	88	0.1	4	768	11.5	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	86	0.1	6	12 642	0.7	
64110	Electrical appliances, radio and television sets.	98	0.1	3	2 473	4.0	91216	Cast iron soil pipe, tubing	75	0.1	5	8 893	0.8	
82210	Construction, mining, excavating machinery and equipment.	4 485	3.5	7	17 292	25.9	99140	Toys, games, fireworks, children's vehicles	543	0.6	7	4 457	12.2	
82320	General purpose industrial machinery and equipment.	609	0.5	4	5 848	10.4	99322	Agricultural chemicals (exc. fertilizer) Commodities, n.e.c.	150 2 134	0.2 2.3	6 (NA)	4 167 (NA)	3.6 (NA)	
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . . Tractors and equipment (farm) Harvesting machinery and equipment. . Land preparation, planting, cultivat- ing machinery and parts. Dairy farm and barn equipment Poultry equipment Irrigation equip. (sprinkler, other) . . Light industrial equipment. Misc. farm machinery, equipment . . . Not reported in detail.	100 315 28 919 11 623 16 615 6 534 992 1 258 4 012 13 179 17 183	79.4	131 14 21 30 17 7 5 14 55 (NA)	109 322 43 702 37 841 51 660 9 130 2 687 6 508 10 929 32 686 (NA)	91.8 66.2 30.7 32.2 71.6 36.9 19.3 36.7 40.3 (NA)		63100 72210 74400 82210 82320 82450 82491	Electrical wiring supplies, construc- tion materials Hardware. Plumbing fixtures, equipment, supplies. Construction, mining, excavating machinery and equipment. General purpose industrial machinery and equipment. Rope, cordage, twine. Other industrial equipment, supplies. .	79 1 991 176 268 208 25 44	0.1 3.2 0.3 0.4 0.3 0.0 0.1	3 7 5 6 4 3 3	3 925 7 596 4 819 1 614 2 533 4 143 901	2.0 26.2 3.7 16.6 8.2 0.6 4.9
99130	Sporting, athletic goods, bicycles. . .	304	0.3	3	2 149	14.1	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . . Tractors and equipment (farm) Harvesting machinery and equipment. . Land preparation, planting, cultivat- ing machinery and parts. Dairy farm and barn equipment Poultry equipment Irrigation equip. (sprinkler, other) . . Light industrial equipment. Misc. farm machinery, equipment . . . Not reported in detail.	50 735 26 736 3 963 5 131 578 2 374 1 987 2 389 5 257 2 320	81.2	58 15 17 13 7 8 11 8 19 9	55 534 37 507 35 505 25 598 3 039 8 181 2 486 20 116 34 575 2 473	91.4 71.3 11.2 20.0 19.0 29.0 79.9 11.9 15.2 93.8	
99322	Agricultural chemicals (exc. fertilizer) Commodities, n.e.c.	177 3 274	0.1 2.6	4 (NA)	2 531 (NA)	7.0 (NA)								
99900	Labor, service, and rental receipts from customers	251	0.2	13	4 872	5.2								
	West North Central Division All establishments. . . . (number)..219 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	93 033	100.0	134	(X)	(X)								
13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	502	0.5	8	4 045	12.4	83520	Garden machinery, equipment, supplies . Power lawn mowers Other garden mach., tools, equipment. Not reported in detail.	5 351 2 715 2 316 320	8.6	30 22 23 3	16 575 15 338 14 909 330	32.3 17.7 15.5 97.0	
13400	Garage tools and shop equipment . . .	96	0.1	5	3 688	2.6	91212	Iron and steel products (flat)	258	0.4	3	2 075	12.4	
14100	Tires and tubes	107	0.1	5	822	12.9	91213	Iron and steel wire, wire products. . .	132	0.2	5	5 693	2.3	
28100	Paints, varnishes, lacquers, enamels. .	182	0.2	5	1 735	10.5	97290	Kitchen utensils, tools, misc. homewares	69	0.1	4	7 197	1.0	
64110	Electrical appliances, radio and television sets.	339	0.4	7	4 099	8.3	99130	Sporting, athletic goods, bicycles. . .	340	0.5	5	7 588	4.5	
72210	Hardware.	422	0.5	6	4 225	10.0	99140	Toys, games, fireworks, children's vehicles	909	1.5	5	9 406	9.7	
74210	Warm-air heating-cooling equipment, supplies	125	0.1	5	8 893	1.4	99321	Fertilizer, fertilizer materials. . . .	170	0.3	2	3 424	5.0	
74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	75	0.1	5	8 893	0.8		Commodities, n.e.c.	1 638	2.6	(NA)	(NA)	(NA)	
74400	Plumbing fixtures, equipment, supplies.	1 327	1.4	7	9 418	14.1	99900	Labor, service, and rental receipts from customers	127	0.2	9	6 078	2.1	
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	173	0.2	4	3 529	4.9		East South Central Division (Not analyzed by commodity line)						
82210	Construction, mining, excavating machinery and equipment.	527	0.6	5	5 757	9.2		West South Central Division All establishments. . . . (number)..129 Sales not reported by commodity line (\$1,000)..13,575 Sales reported by commodity line. . . .	46 154	100.0	74	(X)	(X)	
82320	General purpose industrial machinery and equipment.	593	0.6	7	5 303	11.2	12200	Trucks, truck tractors, truck trailers.	146	0.3	4	840	17.4	
82430	Mechanical power transmission equipment including bearings (nonelectric)	140	0.2	3	5 312	2.6	82210	Construction, mining, excavating machinery and equipment.	264	0.6	4	994	26.6	
82440	Mechanical rubber goods	722	0.8	3	7 998	9.0	82320	General purpose industrial machinery and equipment.	41	0.1	4	942	4.4	
82450	Rope, cordage, twine.	166	0.2	7	7 523	2.2	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	39 761	86.1	66	43 966	90.4	
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . . Tractors and equipment (farm) Harvesting machinery and equipment. . . Land preparation, planting, cultivat- ing machinery and parts. Dairy farm and barn equipment Poultry equipment Irrigation equip. (sprinkler, other) . . Light industrial equipment. Misc. farm machinery, equipment . . . Not reported in detail.	78 993 10 948 11 647 7 249 11 089 776 1 064 872 27 793 7 555	84.9	116 14 29 29 18 8 10 13 69 22	87 864 21 850 38 038 35 895 20 002 7 166 5 700 5 633 56 078 11 679	89.9 50.1 30.6 20.2 55.4 10.8 18.7 15.5 49.6 64.7								

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	FARM AND GARDEN MACHINERY, EQUIPMENT WHOLESALESALES—Con.							PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	West South Central Division—Con.							Middle Atlantic Division—Con.					
83520	Garden machinery, equipment, supplies	3 518	7.6	16	7 413	47.5	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores	1 015	0.4	8	6 896	14.7
	Power lawn mowers	1 713		9	3 334	51.4		China, glassware, crockery (commercial)	153	0.1	4	2 245	6.8
	Other garden mach., tools, equipment.	470		7	2 839	16.6	82122	Mechanical rubber goods	212	0.1	3	642	33.0
	Not reported in detail.	1 335		5	3 656	36.5	82440						
99130	Sporting, athletic goods, bicycles.	457	1.0	5	4 587	10.0	86100	Dental equipment, supplies.	30 462	11.6	121	32 547	93.6
99900	Commodities, n.e.c.	1 830	4.0	(NA)	(NA)	(NA)		Teeth	2 631		51	17 505	15.0
	Labor, service, and rental receipts from customers	137	0.3	8	2 055	6.7		Dental gold	2 773		53	19 653	14.1
								Equipment (chairs, X-rays, cabinets, engines, etc.)	6 992		67	22 118	31.6
	Mountain Division							Sundry merchandise.	16 431		95	27 549	59.6
	All establishments. . . . (number)..77							Not reported in detail.	1 635		15	2 008	81.4
	Sales not reported by commodity line (\$1,000)..12,459						86200	Church equipment, supplies.	9 305	3.5	56	11 463	81.2
	Sales reported by commodity line. . . .	29 224	100.0	47	(X)	(X)	86300	School equipment, supplies.	22 468	8.6	73	28 658	78.4
64110	Electrical appliances, radio and television sets.	3 036	10.4	4	6 786	46.0	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances.	92 984	35.4	250	104 361	89.1
82210	Construction, mining, excavating machinery and equipment.	362	1.2	6	3 074	10.8	86500	Ophthalmic products	34 797	13.3	194	38 988	89.3
82320	General purpose industrial machinery and equipment.	684	2.3	4	2 870	23.8		Prescription sales.	8 225		75	12 336	66.7
								Ophthalmic merchandise sales.	15 975		108	23 294	68.6
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	22 830	78.1	45	28 850	79.7	86600	Optical and ophthalmic instruments and equipment.	5 822		58	12 967	44.9
83520	Garden machinery, equipment, supplies	453	1.6	4	1 108	52.9		Not reported in detail.	4 775		31	5 743	83.1
	Commodities, n.e.c.	1 668	5.7	(NA)	(NA)	(NA)	86900	Scientific instruments (except optical, ophthalmic) and laboratory equipment	42 198	16.1	63	60 887	69.3
99900	Labor, service, and rental receipts from customers	191	0.7	5	3 342	4.5		Other scientific, professional equipment, supplies.	17 820	6.8	39	24 096	74.0
	Pacific Division (Not analyzed by commodity line)						96411	Fountain pens, mechanical pencils	139	0.1	10	2 739	5.1
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS (SIC 5086)						96412	Office supplies, business stationery, artists' materials	557	0.2	12	4 456	12.5
	New England Division						97120	Office, commercial, and other business furniture.	322	0.1	8	3 328	9.7
	All establishments. . . . (number)..193						99140	Toys, games, fireworks, children's vehicles	1 069	0.4	16	4 186	25.5
	Sales not reported by commodity line (\$1,000)..11,362							Books, magazines, printed materials	441	0.2	5	2 504	17.6
	Sales reported by commodity line. . . .	47 999	100.0	127	(X)	(X)		Commodities, n.e.c.	1 959	0.7	(NA)	(NA)	(NA)
86100	Dental equipment, supplies.	7 465	15.6	23	8 414	88.7	99900	Labor, service, and rental receipts from customers	1 538	0.6	22	9 532	16.1
86200	Church equipment, supplies.	1 362	2.8	7	1 392	97.8		East North Central Division					
86300	School equipment, supplies.	5 716	11.9	12	5 942	96.2		All establishments. . . . (number)..725					
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances.	22 216	46.3	44	24 023	92.5		Sales not reported by commodity line (\$1,000)..70,958					
	86500 Ophthalmic products	3 738	7.8	28	6 822	54.8		Sales reported by commodity line. . . .	204 400	100.0	496	(X)	(X)
	Prescription sales.	1 234		13	1 978	62.4	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	5 864	2.9	18	28 503	20.6
	Ophthalmic merchandise sales.	2 125		20	3 382	62.8	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores	536	0.3	3	4 292	12.5
	Optical and ophthalmic instruments and equipment.	214		7	4 206	5.1	32300	Notions (thread, buttons, etc.)	151	0.1	3	1 037	14.6
	Not reported in detail.	165		3	165	100.0	82110	Office machines	353	0.2	12	6 130	5.8
86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment	5 058	10.5	11	7 446	67.9	82133	Store, restaurant fixtures and equipment, n.e.c.	116	0.1	3	767	15.1
86900	Other scientific, professional equipment, supplies.	2 082	4.3	11	3 140	66.3	86100	Dental equipment, supplies.	16 710	8.2	59	17 136	97.5
97120	Office, commercial, and other business furniture.	172	0.4	3	1 906	9.0		Teeth	1 968		38	14 163	13.9
99900	Commodities, n.e.c.	143	0.3	(NA)	(NA)	(NA)		Dental gold	1 360		39	14 951	9.1
	Labor, service, and rental receipts from customers	47	0.1	5	777	6.0		Equipment (chairs, X-rays, cabinets, engines, etc.)	4 732		39	15 292	30.9
	Middle Atlantic Division							Sundry merchandise.	7 805		50	15 297	51.0
	All establishments. . . . (number)..1,056							Not reported in detail.	845		6	1 124	75.2
	Sales not reported by commodity line (\$1,000)..92,475						86200	Church equipment, supplies.	4 629	2.3	30	10 803	42.8
	Sales reported by commodity line. . . .	262 387	100.0	744	(X)	(X)	86300	School equipment, supplies.	35 205	17.2	73	40 466	87.0
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	4 299	1.6	21	17 598	24.4	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances.	63 462	31.0	142	78 050	81.3
22200	Proprietary products, toiletries, druggist sundries.	649	0.2	9	3 761	17.3	86500	Ophthalmic products	28 685	14.0	167	33 635	85.3
								Prescription sales.	15 162		114	23 370	64.9
								Ophthalmic merchandise sales.	8 841		102	21 959	40.3
								Optical and ophthalmic instruments and equipment.	1 305		49	11 933	10.9
								Not reported in detail.	3 377		29	3 842	87.9
							86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment	24 210	11.8	37	44 957	53.9
							86900	Other scientific, professional equipment, supplies.	19 718	9.6	37	22 691	86.9
							87200	Janitor's supplies.	382	0.2	5	1 407	27.1

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.							South Atlantic Division—Con.					
96412	Office supplies, business stationery, artists' materials	1 145	0.6	18	8 008	14.3	86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment .	13 101	11.7	24	32 383	40.5
97120	Office, commercial, and other business furniture	311	0.2	11	7 121	4.4	86900	Other scientific, professional equipment, supplies	10 640	9.5	25	12 045	88.3
99120	Photographic goods	543	0.3	6	5 649	9.6	96412	Office supplies, business stationery, artists' materials	1 054	0.9	6	7 819	13.5
99130	Sporting, athletic goods, bicycles . . .	294	0.1	5	2 352	12.5	97120	Office, commercial, and other business furniture	270	0.2	7	4 404	6.1
99140	Toys, games, fireworks, children's vehicles	152	0.1	8	2 811	5.4		Commodities, n.e.c.	3 454	3.1	(NA)	(NA)	(NA)
99210	Books, magazines, printed materials . .	17	0.0	3	889	1.9							
99620	Greeting cards	109	0.1	3	707	15.4							
	Commodities, n.e.c.	1 385	0.7	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	423	0.2	19	9 157	4.6							
	West North Central Division							East South Central Division					
	All establishments. . . . (number)..303							All establishments. . . . (number)..141					
	Sales not reported by commodity line (\$1,000)..22,984							Sales not reported by commodity line (\$1,000)..15,040					
	Sales reported by commodity line. . . .	117 605	100.0	203	(X)	(X)	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	441	1.2	3	3 683	12.0
							82110	Office machines	40	0.1	3	1 213	3.3
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	3 427	2.9	14	16 513	20.8	86100	Dental equipment, supplies.	4 239	11.7	16	4 432	95.6
22200	Proprietary products, toiletries, druggist sundries.	411	0.3	5	1 342	30.6		Teeth	263		9	2 323	11.3
								Dental gold	157		9	2 323	6.8
86100	Dental equipment, supplies.	15 540	13.2	36	16 357	95.0		Equipment (chairs, X-rays, cabinets, engines, etc.)	482		8	2 289	21.1
86200	Church equipment, supplies.	2 405	2.0	6	4 186	57.5		Sundry merchandise.	1 228		8	2 289	53.6
86300	School equipment, supplies.	19 878	16.9	25	26 842	74.1		Not reported in detail.	2 109		7	2 109	100.0
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances.	38 544	32.8	55	48 456	79.5	86200	Church equipment, supplies.	353	1.0	5	2 466	14.3
							86300	School equipment, supplies.	4 424	12.2	14	6 305	70.2
86500	Ophthalmic products	14 332	12.2	62	15 685	91.4	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	17 509	48.3	34	19 832	88.3
	Prescription sales.	8 288		49	11 154	74.3	86500	Ophthalmic products	5 023	13.9	22	6 949	72.3
	Ophthalmic merchandise sales.	4 467		36	12 159	36.7	86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment .	1 933	5.3	6	5 550	34.8
	Optical and ophthalmic instruments and equipment.	279		18	8 366	3.3	86900	Other scientific, professional equipment, supplies.	888	2.4	4	960	92.5
	Not reported in detail.	1 298		9	1 659	78.2	96412	Office supplies, business stationery, artists' materials	408	1.1	5	1 831	22.3
86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment .	13 118	11.2	19	42 570	30.8	97120	Office, commercial, and other business furniture	582	1.6	3	2 151	27.1
86900	Other scientific, professional equipment, supplies.	2 531	2.2	20	2 799	90.4		Commodities, n.e.c.	408	1.1	(NA)	(NA)	(NA)
96412	Office supplies, business stationery, artists' materials	3 278	2.8	7	15 096	21.7							
97120	Office, commercial, and other business furniture	1 431	1.2	5	5 605	25.5		West South Central Division					
99140	Toys, games, fireworks, children's vehicles	267	0.2	4	4 894	5.5		All establishments. . . . (number)..278					
99210	Books, magazines, printed materials . .	1 299	1.1	6	10 887	11.9		Sales not reported by commodity line (\$1,000)..17,929					
99610	Gift, art goods, novelties, etc.	167	0.1	3	4 634	3.6		Sales reported by commodity line. . . .	80 679	100.0	202	(X)	(X)
	Commodities, n.e.c.	730	0.6	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	247	0.2	14	10 044	2.5	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	504	0.6	3	7 051	7.1
	South Atlantic Division						86100	Dental equipment, supplies.	11 597	14.4	35	13 771	84.2
	All establishments. . . . (number)..356							Teeth	1 322		31	11 535	11.5
	Sales not reported by commodity line (\$1,000)..26,996							Dental gold	975		30	11 369	8.6
	Sales reported by commodity line. . . .	112 410	100.0	239	(X)	(X)		Equipment (chairs, X-rays, cabinets, engines, etc.)	4 225		30	13 262	31.9
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	3 187	2.8	10	15 557	20.5		Sundry merchandise.	5 034		32	11 604	43.4
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	1 159	1.0	8	9 649	12.0		Not reported in detail.	41		(NA)	(NA)	(NA)
86100	Dental equipment, supplies.	13 556	12.1	36	13 843	97.9	86200	Church equipment, supplies.	350	0.4	8	2 154	16.2
86200	Church equipment, supplies.	643	0.6	9	3 181	20.2	86300	School equipment, supplies.	4 780	5.9	19	6 271	76.2
86300	School equipment, supplies.	8 262	7.3	30	11 548	71.5	86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances. . . .	28 491	35.3	67	33 271	85.6
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances.	43 782	38.9	82	51 762	84.6	86500	Ophthalmic products	6 961	8.6	38	10 232	68.0
								Prescription sales.	3 082		24	4 060	75.9
86500	Ophthalmic products	13 302	11.8	68	16 808	79.1		Ophthalmic merchandise sales.	1 899		19	4 892	38.8
	Prescription sales.	4 947		40	8 286	59.7	86600	Optical and ophthalmic instruments and equipment.	790		7	3 397	23.3
	Ophthalmic merchandise sales.	5 322		45	10 822	49.2	86900	Not reported in detail.	1 190		7	1 497	79.5
	Optical and ophthalmic instruments and equipment.	1 715		21	7 912	21.7		Scientific instruments (except optical, ophthalmic) and laboratory equipment .	12 087	15.0	17	23 816	50.8
	Not reported in detail.	1 318		9	1 318	100.0	96900	Other scientific, professional equipment, supplies.	11 828	14.7	40	14 133	83.7
							96210	Fine and writing papers	56	0.1	3	847	6.6

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	50	0.1	3	675	7.4	86500	Ophthalmic products	15 327	12.3	81	16 787	91.3
96411	Fountain pens, mechanical pencils	41	0.1	5	2 842	1.4		Prescription sales	5 810		39	8 565	67.8
96412	Office supplies, business stationery, artists' materials	391	0.5	5	3 621	10.8		Ophthalmic merchandise sales	5 326		44	9 809	54.3
97120	Office, commercial, and other business furniture	118	0.1	3	4 915	2.4		Optical and ophthalmic instruments and equipment	985		18	4 000	24.6
99120	Photographic goods	112	0.1	3	1 079	10.4	86600	Not reported in detail	3 206		(NA)	(NA)	(NA)
99130	Sporting, athletic goods, bicycles	262	0.3	3	1 423	18.4	86900	Scientific instruments (except optical, ophthalmic) and laboratory equipment	6 153	4.9	25	17 744	34.7
99900	Commodities, n.e.c.	2 866	3.6	(NA)	(NA)	(NA)		Other scientific, professional equipment, supplies	15 110	12.1	35	22 924	65.9
	Labor, service, and rental receipts from customers	185	0.2	10	4 651	4.0	96412	Office supplies, business stationery, artists' materials	660	0.5	9	6 009	11.0
	Mountain Division						97120	Office, commercial, and other business furniture	919	0.7	6	4 402	20.9
	All establishments . . . (number) . . 123							Commodities, n.e.c.	1 924	1.5	(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000) . . 9,564						99900	Labor, service, and rental receipts from customers	451	0.4	22	9 761	4.6
	Sales reported by commodity line	32 899	100.0	85	(X)	(X)		SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES (SIC 5087)					
82110	Office machines	654	2.0	7	5 614	11.6		New England Division					
86100	Dental equipment, supplies	4 996	15.2	16	5 613	89.0		All establishments . . . (number) . . 262					
	Teeth	506		14	4 949	10.2		Sales not reported by commodity line (\$1,000) . . 19,731					
	Dental gold	407		13	4 913	8.3		Sales reported by commodity line	58 959	100.0	170	(X)	(X)
	Equipment (chairs, X-rays, cabinets, engines, etc.)	2 051		14	5 502	37.3	22300	Toilet soaps	57	0.1	4	633	9.0
	Sundry merchandise	2 032		16	5 613	36.2	29130	Laundry soaps, chips, powders, detergents	261	0.4	9	2 083	12.5
86200	Church equipment, supplies	473	1.4	8	7 577	6.2	87100	Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, dryers, etc.)	8 323	14.1	40	8 343	99.8
86300	School equipment, supplies	7 604	23.1	17	11 432	66.5		Supplies (shampoos, wave solutions, hair preparations, etc.)	2 034		27	6 531	31.1
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances	8 042	24.4	23	11 508	69.9		Not reported in detail	5 062		32	6 469	78.3
86500	Ophthalmic products	3 358	10.2	22	3 533	95.0		Janitors' supplies	1 227		7	1 227	100.0
	Prescription sales	1 445		14	2 034	71.0	87200		3 310	5.6	29	3 668	90.2
	Ophthalmic merchandise sales	883		14	2 151	41.1	87300	Laundry, dry-cleaning equip., supplies Equipment (washing, drying, ironing, pressing mach., marking equip., etc.)	8 489	14.4	24	9 056	93.7
	Optical and ophthalmic instruments and equipment	36		5	588	6.1		Supplies (chemicals, dry cleaning fluids, etc.)	4 121		11	5 325	77.4
	Not reported in detail	994		4	994	100.0		Not reported in detail	1 594		6	1 769	90.1
86600	Scientific instruments (except optical, ophthalmic) and laboratory equipment	1 702	5.2	4	5 346	31.8	87400	Shoe repair and resole materials	16 966	28.8	46	17 804	95.3
86900	Other scientific, professional equipment, supplies	1 327	4.0	8	1 327	100.0	87500	Tailors' supplies	243	0.4	3	2 240	10.8
87200	Janitors' supplies	106	0.3	3	3 801	2.8	87600	Morticians' goods, undertakers' supplies	974	1.7	6	974	100.0
96412	Office supplies, business stationery, artists' materials	940	2.9	8	5 510	17.1	87700	Upholsterers' supplies	2 109	3.6	8	2 148	98.2
97120	Office, commercial, and other business furniture	609	1.9	5	4 242	14.4	87900	Other service business equip., supplies	16 291	27.6	16	16 859	96.6
99900	Commodities, n.e.c.	2 810	8.5	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	278	0.8	7	5 030	5.5	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	179	0.3	3	630	28.4
	Pacific Division							Commodities, n.e.c.	1 561	2.6	(NA)	(NA)	(NA)
	All establishments . . . (number) . . 488						99900	Labor, service, and rental receipts from customers	196	0.3	6	2 155	9.1
	Sales not reported by commodity line (\$1,000) . . 53,202							Middle Atlantic Division					
	Sales reported by commodity line	124 680	100.0	302	(X)	(X)		All establishments . . . (number) . . 925					
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	1 436	1.2	8	3 849	37.3		Sales not reported by commodity line (\$1,000) . . 57,421					
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores	6 070	4.9	3	12 306	49.3		Sales reported by commodity line	176 838	100.0	662	(X)	(X)
86100	Dental equipment, supplies	21 290	17.1	53	21 678	98.2	22300	Toilet soaps	332	0.2	14	3 060	10.8
	Teeth	2 629		38	18 052	14.6	28100	Paints, varnishes, lacquers, enamels	142	0.1	5	783	18.1
	Dental gold	1 258		35	17 270	7.3	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores	870	0.5	7	8 457	10.3
	Equipment (chairs, X-rays, cabinets, engines, etc.)	6 121		34	18 467	33.1		Laundry soaps, chips, powders, detergents	1 432	0.8	36	10 504	13.6
	Sundry merchandise	10 627		46	20 371	52.2	29130						
	Not reported in detail	655		5	656	99.8	72210	Hardware	105	0.1	5	996	10.5
86200	Church equipment, supplies	2 344	1.9	12	5 186	45.2	82392	Other special industry mach., equipment	263	0.1	4	1 266	20.8
86300	School equipment, supplies	7 175	5.8	20	10 731	66.9	82450	Rope, cordage, twine	205	0.1	4	1 978	10.4
86400	Surgical, medical, hospital equipment, supplies, orthopedic appliances	45 821	36.8	98	51 311	89.3	82491	Other industrial equipment, supplies	89	0.1	3	550	16.2

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

COMMODITY-LINE SALES

6-87

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	
	SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES—Con.							SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
87100	Beauty, barber shop equipment, supplies	40 903	23.1	174	41 123	99.5	87600	Morticians' goods, undertakers'	5 870	4.2	24	5 888	99.7
	Equipment (furniture, hydraulic						87700	Upholsterers' supplies.	10 546	7.5	30	11 857	88.9
	chairs, dryers, etc.)	7 114		110	28 880	24.6	87900	Other service business equip., supplies	17 793	12.7	71	26 087	68.2
	Supplies (shampoos, wave solutions,	25 525		134	32 146	79.4	96311	Coarse paper (wrapping, bags,					
	hair preparations, etc.)	8 264		(NA)	(NA)	(NA)		cartons, etc.)	117	0.1	4	470	24.9
	Not reported in detail.						99120	Photographic goods.	764	0.5	5	2 908	26.3
87200	Janitors' supplies.	34 449	19.5	151	39 916	86.3		Commodities, n.e.c.	7 131	5.1	(NA)	(NA)	(NA)
87300	Laundry, dry-cleaning equip., supplies.	30 027	17.0	87	31 839	94.3	99900	Labor, service, and rental receipts					
	Equipment (washing, drying, ironing,	10 019		42	16 334	61.3		from customers	302	0.2	19	2 903	10.4
	pressing mach., marking equip., etc.)												
	Supplies (chemicals, dry cleaning	10 315		33	12 507	82.5		West North Central Division					
	fluids, etc.)	9 693		(NA)	(NA)	(NA)		All establishments. . . . (number)..322					
87400	Shoe repair and resole materials. . . .	16 257	9.2	78	17 258	94.2		Sales not reported by commodity					
	Leather, sole and heel.	2 364		37	6 338	37.3		line (\$1,000)..26,003					
	Rubber and "other than leather" soles							Sales reported by commodity line. . . .	63 029	100.0	230	(X)	(X)
	and heels.	4 275		36	8 187	52.2							
	Findings and merchandise used in shoe						22300	Toilet soaps.	96	0.2	6	1 599	6.0
	repair or resale	3 619		39	7 997	45.3	29110	Industrial chemicals, acids, gases,					
	Not reported in detail.	5 999		(NA)	(NA)	(NA)	29130	fats, oils, explosives, naval stores .	127	0.2	5	3 139	4.0
87500	Tailors' supplies	4 251	2.4	27	5 232	81.3		Laundry soaps, chips, powders,					
87600	Morticians' goods, undertakers'							detergents	407	0.6	14	6 269	6.5
	supplies	2 580	1.5	21	2 581	100.0	82310	Food processing machinery, equipment. .	511	0.8	3	2 863	17.8
87700	Upholsterers' supplies.	20 433	11.6	59	21 303	95.9	87100	Beauty, barber shop equipment, supplies	16 466	26.1	60	16 538	99.6
87900	Other service business equip., supplies	16 826	9.5	73	19 727	85.3		Equipment (furniture, hydraulic					
96311	Coarse paper (wrapping, bags,							chairs, dryers, etc.)	2 208		47	13 113	16.8
	cartons, etc.)	758	0.4	14	3 307	22.9		Supplies (shampoos, wave solutions,					
96312	Sanitary tissues (towelings, napkins,							hair preparations, etc.)	11 159		49	13 166	84.8
	facial tissues, etc.)	85	0.1	7	962	8.8		Not reported in detail.	3 099		10	3 157	98.2
97230	Curtains, draperies	407	0.2	3	883	46.1	87200	Janitors' supplies.	12 787	20.3	69	14 734	86.8
99120	Photographic goods.	576	0.3	4	2 087	27.6	87300	Laundry, dry-cleaning equip., supplies.	9 716	15.4	32	12 493	77.8
99893	Leather	538	0.3	13	3 081	17.5		Equipment (washing, drying, ironing,					
	Commodities, n.e.c.	4 551	2.6	(NA)	(NA)	(NA)		pressing mach., marking equip., etc.)	3 208		19	9 003	35.6
99900	Labor, service, and rental receipts							Supplies (chemicals, dry cleaning					
	from customers	759	0.4	16	6 953	10.9		fluids, etc.)	4 040		16	8 437	47.9
								Not reported in detail.	2 468		8	2 582	95.6
	East North Central Division						87400	Shoe repair and resole materials. . . .	5 506	8.7	27	5 853	94.1
	All establishments. . . . (number)..772							Leather, sole and heel.	609		19	4 152	14.7
	Sales not reported by commodity							Rubber and "other than leather" soles					
	line (\$1,000)..51,590							and heels.	1 257		19	4 152	30.3
	Sales reported by commodity line. . . .	140 258	100.0	528	(X)	(X)		Findings and merchandise used in shoe					
22300	Toilet soaps.	143	0.1	9	3 153	4.5		repair or resale	1 999		20	4 168	48.0
29110	Industrial chemicals, acids, gases,							Not reported in detail.	1 641		7	1 685	97.4
	fats, oils, explosives, naval stores .	768	0.5	9	4 232	18.1	87500	Tailors' supplies	639	1.0	3	1 880	34.0
29130	Laundry soaps, chips, powders,						87600	Morticians' goods, undertakers'					
	detergents	661	0.5	18	6 339	10.4		supplies	1 388	2.2	11	1 889	73.5
39100	Shoes, other footwear	178	0.1	3	953	18.7	87700	Upholsterers' supplies.	5 272	8.4	12	5 329	98.9
82133	Store, restaurant fixtures and						87900	Other service business equip., supplies	6 844	10.9	28	9 026	75.8
	equipment, n.e.c.	232	0.2	5	1 810	12.8	99893	Leather	174	0.3	10	1 896	9.2
82491	Other industrial equipment, supplies. .	452	0.3	5	1 512	29.9		Commodities, n.e.c.	3 026	4.8	(NA)	(NA)	(NA)
86300	School equipment, supplies.	83	0.1	8	988	8.4	99900	Labor, service, and rental receipts					
								from customers	70	0.1	7	1 458	4.8
87100	Beauty, barber shop equipment, supplies	33 992	24.2	134	33 992	100.0		South Atlantic Division					
	Equipment (furniture, hydraulic							All establishments. . . . (number)..517					
	chairs, dryers, etc.)	6 988		88	27 168	25.7		Sales not reported by commodity					
	Supplies (shampoos, wave solutions,							line (\$1,000)..28,381					
	hair preparations, etc.)	21 858		102	28 611	76.4		Sales reported by commodity line. . . .	98 920	100.0	357	(X)	(X)
	Not reported in detail.	5 146		30	5 146	100.0	22300	Toilet soaps.	216	0.2	14	3 608	6.0
87200	Janitors' supplies.	20 646	14.7	154	25 335	81.5	28100	Paints, varnishes, lacquers, enamels. .	125	0.1	4	1 748	7.2
87300	Laundry, dry-cleaning equip., supplies.	30 375	21.7	72	33 148	91.6	29110	Industrial chemicals, acids, gases,					
	Equipment (washing, drying, ironing,	14 261		35	22 519	63.3		fats, oils, explosives, naval stores .	491	0.5	9	2 777	17.7
	pressing mach., marking equip., etc.)						29130	Laundry soaps, chips, powders,					
	Supplies (chemicals, dry cleaning	11 005		38	17 044	64.6		detergents	676	0.7	24	5 627	12.0
	fluids, etc.)	5 109		20	5 439	93.9	86300	School equipment, supplies.	373	0.4	3	1 260	29.6
	Not reported in detail.						87100	Beauty, barber shop equipment, supplies	19 920	20.1	93	19 951	99.8
87400	Shoe repair and resole materials. . . .	8 954	6.4	47	9 578	93.5		Equipment (furniture, hydraulic					
	Leather, sole and heel.	982		31	5 062	19.4		chairs, dryers, etc.)	3 822		67	16 839	22.7
	Rubber and "other than leather" soles							Supplies (shampoos, wave solutions,					
	and heels.	1 833		30	5 051	36.3		hair preparations, etc.)	13 832		76	17 685	78.2
	Findings and merchandise used in shoe							Not reported in detail.	2 266		17	2 266	100.0
	repair or resale	2 073		30	5 051	41.0							
	Not reported in detail.	4 066		16	4 516	90.0							
87500	Tailors' supplies	1 251	0.9	21	5 898	21.2							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES—Con.							SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES—Con.					
	South Atlantic Division—Con.							West South Central Division					
87200	Janitors' supplies.	17 462	17.7	114	20 528	85.1		All establishments. . . . (number)..406 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	74 120	100.0	263	(X)	(X)
87300	Laundry, dry-cleaning equip., supplies. Equipment (washing, drying, ironing, pressing mach., marking equip., etc.) Supplies (chemicals, dry cleaning fluids, etc.). Not reported in detail.	27 053 10 697 11 644 4 712	27.3	60 36 27 16	28 949 20 336 16 680 5 536	93.5 52.6 69.8 85.1	22300 29110 29130 64110	Toilet soaps. Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . Laundry soaps, chips, powders, detergents Electrical appliances, radio and television sets.	55 216 340 97	0.1 0.3 0.5 0.1	7 9 17 3	663 1 971 1 786 624	8.3 11.0 19.0 15.5
87400	Shoe repair and resole materials. . . . Leather, sole and heel. Rubber and "other than leather" soles and heels. Findings and merchandise used in shoe repair or resale. Not reported in detail.	15 672 835 12 476 1 306 1 055	15.8	37 26 28 28 7	16 098 3 680 14 469 3 896 1 413	97.4 22.7 86.2 33.5 74.7		Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, dryers, etc.). Supplies (shampoos, wave solutions, hair preparations, etc.). Not reported in detail.	16 071 3 508 10 596 1 967	21.7 67 74 (NA)	86 67 14 (NA)	16 078 13 903 14 113 (NA)	99.9 25.2 75.1 (NA)
87600	Morticians' goods, undertakers' supplies	984	1.0	13	998	98.6							
87700	Upholsterers' supplies.	7 567	7.6	25	7 822	96.7							
87900	Other service business equip., supplies	5 607	5.7	21	7 623	73.6							
96311	Coarse paper (wrapping, bags, cartons, etc.).	301	0.3	6	1 358	22.2	87200	Janitors' supplies.	10 239	13.8	83	13 854	73.9
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.).	138	0.1	5	1 068	12.9	87300	Laundry, dry-cleaning equip., supplies. Equipment (washing, drying, ironing, pressing mach., marking equip., etc.) Supplies (chemicals, dry cleaning fluids, etc.). Not reported in detail.	23 376 9 625 10 611 3 140	31.5 28 21 9	47 14 11 9	24 596 14 605 11 980 3 909	95.0 65.9 88.6 80.3
99322	Agricultural chemicals (exc. fertilizer)	229	0.2	4	1 275	18.0							
99893	Leather	165	0.2	3	703	23.5							
99900	Commodities, n.e.c. Labor, service, and rental receipts from customers	1 743 198	1.8 0.2	(NA) 11	(NA) 1 977	(NA) 10.0	87400	Shoe repair and resole materials. . . .	3 005	4.1	13	3 446	87.2
	East South Central Division						87600	Morticians' goods, undertakers' supplies	423	0.6	3	423	100.0
	All establishments. . . . (number)..187 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	32 999	100.0	135	(X)	(X)	87700	Upholsterers' supplies.	5 650	7.6	15	7 667	73.7
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	1 100	3.3	5	4 358	25.2	87900	Other service business equip., supplies	9 099	12.3	20	13 487	67.5
29130	Laundry soaps, chips, powders, detergents	266	0.8	6	3 302	8.1	96311	Coarse paper (wrapping, bags, cartons, etc.).	285	0.4	6	1 482	19.2
39100	Shoes, other footwear	113	0.3	4	827	13.7	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.).	120	0.2	6	974	12.3
87100	Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, dryers, etc.). Supplies (shampoos, wave solutions, hair preparations, etc.). Not reported in detail.	8 966 1 487 5 809 1 670	27.2	43 33 36 7	8 974 7 220 7 298 1 676	99.9 20.6 79.6 99.6	99322	Agricultural chemicals (exc. fertilizer)	141	0.2	4	890	15.8
87200	Janitors' supplies.	4 805	14.6	36	5 461	88.0	99893	Leather	244	0.3	6	2 023	12.1
87300	Laundry, dry-cleaning equip., supplies. Equipment (washing, drying, ironing, pressing mach., marking equip., etc.) Supplies (chemicals, dry cleaning fluids, etc.). Not reported in detail.	10 219 2 700 4 076 3 443	31.0	27 13 10 9	12 016 5 203 4 890 4 526	85.0 51.9 83.4 76.1	99900	Commodities, n.e.c. Labor, service, and rental receipts from customers	4 661 98	6.3 0.1	(NA) 5	(NA) 719	(NA) 13.6
87400	Shoe repair and resole materials. . . . Leather, sole and heel. Rubber and "other than leather" soles and heels. Findings and merchandise used in shoe repair or resale. Not reported in detail.	1 705 170 363 369 803	5.2	10 3 3 4 6	2 195 884 884 1 027 1 168	77.7 19.2 41.1 35.9 68.8		Mountain Division					
87600	Morticians' goods, undertakers' supplies	1 165	3.5	6	1 165	100.0		All establishments. . . . (number)..150 Sales not reported by commodity line(\$1,000)..11,020 Sales reported by commodity line. . . .	27 210	100.0	98	(X)	(X)
87700	Upholsterers' supplies.	2 141	6.5	5	2 141	100.0	29130	Laundry soaps, chips, powders, detergents	163	0.6	5	3 924	4.2
87900	Other service business equip., supplies	1 510	4.6	12	2 104	71.8	87100	Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, dryers, etc.). Supplies (shampoos, wave solutions, hair preparations, etc.). Not reported in detail.	4 908 552 2 271 2 085	18.0 17 17 (NA)	25 17 2 (NA)	5 401 2 823 2 823 (NA)	90.9 19.6 80.4 (NA)
96311	Coarse paper (wrapping, bags, cartons, etc.).	109	0.3	4	3 193	3.4	87200	Janitors' supplies.	5 714	21.0	34	8 405	68.0
99840	Luggage, saddlery, harness.	94	0.3	3	628	15.0	87300	Laundry, dry-cleaning equip., supplies. Equipment (washing, drying, ironing, pressing mach., marking equip., etc.) Supplies (chemicals, dry cleaning fluids, etc.). Not reported in detail.	3 431 988 1 497 946	12.6 10 5 3	13 2 2 1	4 271 2 950 2 251 1 321	80.3 33.5 66.5 71.6
99893	Leather	273	0.8	8	1 821	15.0	87400	Shoe repair and resole materials. . . .	1 371	5.0	7	2 499	54.9
99900	Commodities, n.e.c. Labor, service, and rental receipts from customers	342 191	1.0 0.6	(NA) 5	(NA) 1 347	(NA) 14.2	87600	Morticians' goods, undertakers' supplies	415	1.5	4	415	100.0
							87700	Upholsterers' supplies.	2 587	9.5	7	2 705	95.6
							87900	Other service business equip., supplies	7 992	29.4	10	10 182	78.5
								Commodities, n.e.c.	629	2.3	(NA)	(NA)	(NA)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	SERVICE-ESTABLISHMENT EQUIPMENT SUPPLY HOUSES—Con.							TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.—Con.					
	Pacific Division							Middle Atlantic Division—Con.					
	All establishments. . . . (number)..473						88200	Ship, boat, marine propulsion					
	Sales not reported by commodity						88300	machinery, equipment, and parts. . . .	29 963	38.1	96	35 901	83.5
	line (\$1,000)..33,878							Railroad transportation equipment	12 074	15.3	17	12 942	93.3
	Sales reported by commodity line. . . .	100 316	100.0	301	(X)	(X)	99900	Commodities, n.e.c.	4 468	5.7	(NA)	(NA)	(NA)
13200	New automotive parts, equipment,							Labor, service, and rental receipts					
	supplies (except tires and tubes). . . .	581	0.6	4	2 005	29.0		from customers	612	0.8	7	5 752	10.6
28100	Paints, varnishes, lacquers, enamels. . .	57	0.1	3	822	6.9		East North Central Division					
29110	Industrial chemicals, acids, gases,							All establishments. . . . (number)..145					
	fats, oils, explosives, naval stores . . .	121	0.1	5	1 592	7.6		Sales not reported by commodity					
29130	Laundry soaps, chips, powders,							line (\$1,000)..24,863					
	detergents	353	0.4	16	4 425	8.0		Sales reported by commodity line. . . .	58 347	100.0	76	(X)	(X)
82122	China, glassware, crockery (commercial)	59	0.1	3	671	8.8							
82133	Store, restaurant fixtures and						88100	Aircraft aviation parts and accessories	14 880	25.5	25	16 501	90.2
	equipment, n.e.c.	146	0.1	4	941	15.5	88200	Ship, boat, marine propulsion					
82450	Rope, cordage, twine.	53	0.1	5	6 272	0.8		machinery, equipment, and parts. . . .	13 937	23.9	29	14 603	95.4
87100	Beauty, barber shop equipment, supplies	20 253	20.2	84	20 470	98.9	88300	Railroad transportation equipment	18 868	32.3	17	18 888	99.9
	Equipment (furniture, hydraulic						88900	Miscellaneous transportation equipment					
	chairs, dryers, etc.).	3 977		59	16 147	24.6		(except automotive).	3 660	6.3	7	9 802	37.3
	Supplies (shampoos, wave solutions,							Commodities, n.e.c.	6 374	10.9	(NA)	(NA)	(NA)
	hair preparations, etc.).	14 019		64	17 376	80.7	99900	Labor, service, and rental receipts					
	Not reported in detail.	2 257		16	2 257	100.0		from customers	628	1.1	9	4 867	12.9
87200	Janitors' supplies.	18 354	18.3	90	20 565	89.2		West North Central Division					
87300	Laundry, dry-cleaning equip., supplies.	23 364	23.3	57	25 117	93.0		All establishments. . . . (number)..62					
	Equipment (washing, drying, ironing,							Sales not reported by commodity					
	pressing mach., marking equip., etc.)	9 876		39	20 750	47.6		line (\$1,000)..10,720					
	Supplies (chemicals, dry cleaning							Sales reported by commodity line. . . .	29 984	100.0	37	(X)	(X)
	fluids, etc.).	11 022		27	14 011	78.7							
	Not reported in detail.	2 466		11	3 168	77.8							
87400	Shoe repair and resole materials. . . .	7 237	7.2	18	7 728	93.6	88100	Aircraft aviation parts and accessories	16 113	53.7	22	18 124	88.9
	Leather, sole and heel.	1 361		12	5 489	24.8	88200	Ship, boat, marine propulsion					
	Rubber and "other than leather" soles							machinery, equipment, and parts. . . .	4 694	15.7	9	5 419	86.6
	and heels.	2 067		11	5 382	38.4	88300	Railroad transportation equipment	781	2.6	5	900	86.8
	Findings and merchandise used in shoe						88900	Miscellaneous transportation equipment					
	repair or resale	2 098		13	5 791	36.2		(except automotive).	6 234	20.8	3	7 896	79.0
	Not reported in detail.	1 711		5	1 937	88.3		Commodities, n.e.c.	1 598	5.3	(NA)	(NA)	(NA)
87500	Tailors' supplies	412	0.4	8	1 201	34.3	99900	Labor, service, and rental receipts					
87600	Morticians' goods, undertakers'							from customers	564	1.9	5	5 593	10.1
	supplies	375	0.4	4	410	91.5							
87700	Upholsterers' supplies.	16 075	16.0	27	21 258	75.6		South Atlantic Division					
87900	Other service business equip., supplies	6 431	6.4	27	8 412	76.5		All establishments. . . . (number)..241					
								Sales not reported by commodity					
96311	Coarse paper (wrapping, bags,							line (\$1,000)..26,480					
	cartons, etc.).	805	0.8	11	3 853	20.9		Sales reported by commodity line. . . .	64 086	100.0	133	(X)	(X)
96312	Sanitary tissues (towel, napkins,												
	facial tissues, etc.).	372	0.4	5	1 744	21.3							
97290	Kitchen utensils, tools, misc. homewares	63	0.1	4	839	7.5							
99893	Leather.	295	0.3	6	2 009	14.7							
	Commodities, n.e.c.	4 293	4.3	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts												
	from customers	617	0.6	8	3 678	16.8							
	TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS. (SIC 5088)						72210	Hardware.	421	0.7	3	941	44.7
	New England Division						82210	Construction, mining, excavating					
	(Not analyzed by commodity line)							machinery and equipment.	202	0.3	4	3 429	5.9
	Middle Atlantic Division						82320	General purpose industrial machinery					
	All establishments. . . . (number)..297							and equipment.	278	0.4	6	4 100	6.8
	Sales not reported by commodity						82392	Other special industry mach., equipment	428	0.7	3	3 438	12.4
	line (\$1,000)..32,848						82430	Mechanical power transmission equipment					
	Sales reported by commodity line. . . .	78 690	100.0	183	(X)	(X)		including bearings (nonelectric). . . .	101	0.2	5	2 539	4.0
72210	Hardware.	477	0.6	7	3 997	11.9	82450	Rope, cordage, twine.	78	0.1	5	1 906	4.1
82210	Construction, mining, excavating						82460	Industrial valves and fittings (except					
	machinery and equipment.	1 069	1.4	4	2 753	38.8		plumbing and oil marketing).	37	0.1	4	1 875	2.0
82320	General purpose industrial machinery						82491	Other industrial equipment, supplies. .	928	1.4	6	4 333	21.4
	and equipment.	699	0.9	5	1 954	35.8							
82450	Rope, cordage, twine.	181	0.2	8	2 216	8.2	88100	Aircraft aviation parts and accessories	34 808	54.3	75	38 252	91.0
								Aircraft and air frames	8 733		13	16 888	51.7
88100	Aircraft aviation parts and accessories	29 147	37.0	67	31 226	93.3		Aviation parts, supplies, equipment					
	Aircraft and air frames	4 048		8	7 600	53.3		and accessories.	22 791		62	34 266	66.5
	Aviation parts, supplies, equipment							Not reported in detail.	3 284		11	3 356	97.9
	and accessories.	20 002		48	25 843	77.4	88200	Ship, boat, marine propulsion					
	Not reported in detail.	5 097		(NA)	(NA)	(NA)		machinery, equipment, and parts. . . .	19 638	30.6	55	24 357	80.6
							88300	Railroad transportation equipment	652	1.0	3	652	100.0
							91213	Iron and steel wire, wire products. . .	74	0.1	5	1 889	3.9
								Commodities, n.e.c.	4 582	7.1	(NA)	(NA)	(NA)
							99900	Labor, service, and rental receipts					
								from customers	1 859	2.9	9	11 758	15.8

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(5)	(\$1,000) (1)	(2)	(3)		($1,000) (4)	(5)
	TRANSPORTATION EQUIP., SUPPLIES (EX. AUTOMOTIVE) DISTRS.—Con. East South Central Division All establishments. . . . (number)..23 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	7 935	100.0	12	(X)	(X)		COAL WHOLESALERS—Con. Mountain Division (Not analyzed by commodity line) Pacific Division (Not analyzed by commodity line)					
88100 88200	Aircraft aviation parts and accessories Ship, boat, marine propulsion machinery, equipment, and parts. . . . Commodities, n.e.c.	4 658 2 855 422	58.7 36.0 5.3	7 5 (NA)	5 044 3 292 (NA)	92.3 86.7 (NA)		IRON, STEEL, AND PRODUCTS DISTRIBUTORS (SIC 5091, PART) New England Division All establishments. . . . (number)..164 Sales not reported by commodity line (\$1,000)..32,073 Sales reported by commodity line. . . .	128 221	100.0	115	(X)	(X)
	West South Central Division (Not analyzed by commodity line) Mountain Division (Not analyzed by commodity line) Pacific Division (Not analyzed by commodity line)						72210 82410 82460 82491	Hardware. Abrasives, abrasive materials. Industrial valves and fittings (except plumbing and oil marketing). Other industrial equipment, supplies. . .	603 201 860 3 539	0.5 0.2 0.7 2.8	5 4 4 12	8 501 2 590 7 487 34 745	7.1 7.8 10.2
	COAL WHOLESALERS (SIC 5091, PART) New England Division (Not analyzed by commodity line) Middle Atlantic Division All establishments. . . . (number)..242 Sales not reported by commodity line (\$1,000)..129,272 Sales reported by commodity line. . . .	358 034	100.0	129	(X)	(X)	91211 91212	Iron and steel products (semifinished). Iron and steel products (flat). Plates. Strip (hot-cold-rolled). Sheets (cold-rolled). Sheets (hot-rolled). Black plate. Sheets, (galvanized, otherwise coated). Tin plate, terneplate. Fabricated, structural plate products Other flat iron, steel products. . . . Not reported in detail.	4 670 32 283 4 280 9 236 6 225 4 531 634 2 337 79 1 050 870 3 041	3.6 25.2 28 24 29 35 7	12 57 28 24 29 35 7	9 774 77 550 37 679 37 286 55 141 55 987 4 765	47.8 41.6 11.4 24.8 11.3 8.1 13.3
91101 91102 99521	Coal (bituminous and anthracite). . . . Coke. Gasoline, kerosene, distillate and residual fuel oils. Commodities, n.e.c.	352 905 2 688 2 085 356	98.6 0.8 0.6 0.1	127 14 4 (NA)	357 701 37 321 7 908 (NA)	98.7 7.2 26.4 (NA)	91213 91214 91215 91217 91218 91219	Iron and steel wire, wire products. . . Iron and steel finished products (exc. flat, wire, pipe and tubing). Iron and steel pipe, tubing (except cast iron soil pipe). Other carbon steel products. Alloy steel. Stainless steel.	4 486 25 811 5 294 250 5 807 33 859	3.5 20.1 4.1 0.2 4.5 26.4	33 55 18 5 18 22	38 212 63 337 43 389 10 581 46 862 72 456	11.7 40.8 12.2 2.4 12.4 46.7
	East North Central Division All establishments. . . . (number)..180 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	211 422	100.0	119	(X)	(X)	91310 91320 91390 93101	Copper, brass shapes, forms, other mill products. Aluminum shapes, forms, etc. Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores. Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy). . .	1 379 6 150 57 141	1.1 4.8 0.1	15 18 5 7	28 485 46 131 8 980 13 562	4.8 13.3 0.6 1.0
74210	Warm-air heating-cooling equipment, supplies.	201	0.1	8	18 579	1.1	99900	Commodities, n.e.c. Labor, service, and rental receipts from customers.	2 618 213	2.0 0.2	(NA) 5	(NA) 13 450	(NA) 1.6
91101 91102 98250 99521	Coal (bituminous and anthracite). . . . Coke. Sand, gravel, crushed stone. Gasoline, kerosene, distillate and residual fuel oils. Commodities, n.e.c.	185 808 20 523 169 4 008 357	87.9 9.7 0.1 1.9 0.2	119 9 5 20 (NA)	211 422 74 916 949 65 621 (NA)	87.9 27.4 17.8 6.1 (NA)		Middle Atlantic Division All establishments. . . . (number)..851 Sales not reported by commodity line (\$1,000)..185,698 Sales reported by commodity line. . . .	659 362	100.0	587	(X)	(X)
99900	Labor, service, and rental receipts from customers.	356	0.2	8	8 103	4.4							
	West North Central Division (Not analyzed by commodity line) South Atlantic Division (Not analyzed by commodity line) East South Central Division All establishments. . . . (number)..90 Sales not reported by commodity line (\$1,000)..14,292 Sales reported by commodity line. . . .	38 015	100.0	51	(X)	(X)	29110 72210 74210 74300 74400	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores. . . Hardware. Warm-air heating-cooling equipment, supplies. Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.) Plumbing fixtures, equipment, supplies.	745 4 086 495 494 3 027	0.1 0.6 0.1 0.1 0.5	6 35 8 7 15	6 770 41 371 7 785 10 750 18 198	11.0 9.9 6.4 4.6 16.6
91101	Coal (bituminous and anthracite). . . . Commodities, n.e.c.	37 985 30	99.9 0.1	51 (NA)	38 015 (NA)	99.9 (NA)	82330 82410 82450 82460 82470 82491 83520	Metal working machinery, equipment and supplies. Abrasives, abrasive materials. Rope, cordage, twine. Industrial valves and fittings (except plumbing and oil marketing). Welding equipment, and supplies (including gases). Other industrial equipment, supplies. . Garden machinery, equipment, supplies. .	1 200 693 446 3 366 433 4 911 336	0.2 0.1 0.1 0.5 0.1 0.7 0.1	4 13 13 16 3 22 3	4 780 32 243 7 849 26 422 6 383 77 006 2 836	25.1 2.1 5.7 12.7 6.8 6.4 11.8

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	IRON, STEEL, AND PRODUCTS DISTRIBUTORS—Con.							IRON, STEEL, AND PRODUCTS DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
88200	Ship, boat, marine propulsion machinery, equipment, and parts. . . .	357	0.1	3	1 556	22.9	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	863	0.1	10	15 068	5.7
91211	Iron and steel products (semifinished).	70 307	10.7	80	156 187	45.0	74400	Plumbing fixtures, equipment, supplies.	3 151	0.4	15	59 687	5.3
91212	Iron and steel products (flat).	157 783	23.9	283	405 005	39.0	82320	General purpose industrial machinery and equipment.	749	0.1	6	9 763	7.7
	Plates.	21 791		121	215 296	10.1	82410	Abrasives, abrasive materials.	1 412	0.2	10	66 155	2.1
	Strip (hot-cold-rolled)	13 106		83	163 941	8.0	82440	Mechanical rubber goods	532	0.1	13	18 897	2.8
	Sheets (cold-rolled)	30 083		107	239 068	12.6	82460	Industrial valves and fittings (except plumbing and oil marketing).	2 531	0.3	15	24 300	10.4
	Sheets (hot-rolled)	17 711		113	218 316	8.1	82491	Other industrial equipment, supplies. .	5 629	0.8	29	199 109	2.8
	Black plate	6 594		32	48 683	13.5	83520	Garden machinery, equipment, supplies .	589	0.1	3	5 271	11.2
	Sheets, (galvanized, otherwise coated).	17 286		101	228 296	7.6	91211	Iron and steel products (semifinished).	15 059	2.0	56	52 640	28.6
	Tin plate, terneplate	21 541		55	62 659	34.4	91212	Iron and steel products (flat).	272 082	36.8	293	566 648	48.0
	Fabricated, structural plate products	8 466		38	89 400	9.5		Plates.	36 184		135	394 100	9.2
	Other flat iron, steel products	5 930		33	69 221	8.6		Strip (hot-cold-rolled)	31 085		107	336 004	9.3
	Not reported in detail.	15 275		(NA)	(NA)	(NA)		Sheets (cold-rolled).	69 182		174	416 797	16.6
91213	Iron and steel wire, wire products. . .	59 969	9.1	156	274 764	21.8		Sheets (hot-rolled)	48 513		171	430 378	11.3
	Plain wire.	3 397		43	106 177	3.2		Black plate	3 535		33	48 914	7.2
	Galvanized and other coated wire. . .	2 801		34	81 516	3.4		Sheets, (galvanized, otherwise coated).	20 909		112	340 224	6.1
	Nails and staples (including tacks and brads)	20 064		39	126 460	15.9		Tin plate, terneplate	5 928		35	117 901	5.0
	Barbed and twisted wire	3 178		13	83 028	3.8		Fabricated, structural plate products	21 574		40	142 401	15.2
	Woven and welded wire fence, fence posts, fittings and accessories. . . .	3 538		29	90 839	3.9		Other flat iron, steel products	12 581		47	231 693	5.4
	Wire rope and strand (including galvanized).	6 406		31	53 138	12.1	91213	Not reported in detail.	22 591		31	41 283	54.7
	Bale ties	1 333		10	13 877	9.6		Iron and steel wire, wire products. . .	36 419	4.9	118	287 565	12.7
	Reinforcement mesh (welded, woven).	4 926		43	159 294	3.1		Plain wire.	4 430		25	91 417	4.8
	Not reported in detail.	14 326		(NA)	(NA)	(NA)		Galvanized and other coated wire. . .	2 051		20	65 564	3.1
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	158 137	24.0	218	373 398	42.4		Nails and staples (including tacks and brads)	6 107		31	77 175	7.9
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	58 592	8.9	120	315 818	18.6		Barbed and twisted wire	396		12	9 095	4.4
91217	Tubing (mechanical and pressure). . . .	27 667		58	175 494	15.8		Woven and welded wire fence, fence posts, fittings and accessories. . . .	2 552		20	19 013	13.4
91218	Standard steel pipe	14 080		48	130 719	10.8		Wire rope and strand (including galvanized).	1 221		20	26 358	4.6
	Not reported in detail.	16 845		(NA)	(NA)	(NA)		Bale ties	319		9	7 968	4.0
91216	Cast iron soil pipe, tubing	3 771	0.6	15	18 677	20.2	91214	Reinforcement mesh (welded, woven). .	10 459		51	225 020	4.6
91217	Other carbon steel products	7 360	1.1	29	57 837	12.7		Not reported in detail.	8 884		(NA)	(NA)	(NA)
91218	Alloy steel	17 845	2.7	67	149 541	11.9		Iron and steel finished products (exc. flat, wire, pipe and tubing)	163 291	22.1	206	478 811	34.1
91219	Stainless steel	58 696	8.9	88	204 808	28.7		Rails, tie plates, rail joints, track spikes, axels, wheels.	(D)		4	(D)	(D)
	Plates.	3 440		23	63 137	5.4		Bars (except reinforcement bars) bar-size shapes, hot-rolled.	32 067		113	286 588	11.2
	Strip	5 652		30	81 063	7.0		Bars, bar-size shapes, cold-finished. Concrete reinforcement bars	32 703		88	290 322	11.3
	Sheets.	27 439		56	158 860	17.3		Tool steel bars	23 290		66	204 572	11.4
	Bars and bar-sized shapes	7 507		43	133 095	5.6		Structural shapes (except bar-size shapes).	8 430		40	135 330	6.2
	Other stainless steel	10 855		38	112 216	9.7		Piling, bearing piles	26 635		93	264 989	10.1
	Not reported in detail.	3 803		(NA)	(NA)	(NA)		Steel containers.	(D)		5	(D)	(D)
91310	Copper, brass shapes, forms, other mill products	4 678	0.7	40	84 871	5.5		Other finished products	1 074		5	1 253	85.7
	Brass mill products	2 685		23	67 506	4.0	91215	Not reported in detail.	7 130		23	56 263	12.7
	Copper wire mill products	580		5	11 175	5.2		Iron and steel pipe, tubing (except cast iron soil pipe)	29 364	6.8	80	250 110	20.1
	Other copper mill products	733		11	14 010	5.2		Tubing (mechanical and pressure). . .	36 177		42	187 552	19.3
	Not reported in detail.	680		6	4 154	16.4		Standard steel pipe	11 549		48	176 432	6.5
91320	Aluminum shapes, forms, etc.	19 749	3.0	54	167 267	11.8		Not reported in detail.	2 621		(NA)	(NA)	(NA)
	Sheet, plate, coil.	12 612		37	140 549	9.0	91216	Cast iron soil pipe, tubing	2 149	0.3	12	28 051	7.7
	Roll, rod, bar, wire, structural shapes	2 703		18	94 485	2.9	91217	Other carbon steel products	11 821	1.6	26	79 540	14.9
	Tubing	749		11	66 803	1.1	91218	Alloy steel	32 254	4.4	87	277 987	11.6
	Extruded shapes	2 356		13	71 255	3.3		Bars, hot-rolled.	11 554		45	165 613	7.0
	Not reported in detail.	1 329		10	14 566	9.1		Bars, cold-finished	6 272		40	161 443	3.9
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores. Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy). . .	3 873	0.6	7	15 064	25.7		Tool steel bars	5 753		22	56 811	10.1
93101	Metal millwork.	628	0.1	5	15 220	4.1		Pipe and tubing	728		8	32 679	2.2
98143	Commodities, n.e.c.	13 426	2.0	(NA)	(NA)	(NA)		Plate, sheet, strip	2 594		28	213 806	1.2
99900	Labor, service, and rental receipts from customers	3 247	0.5	38	59 566	5.5	91219	Other alloy steel	757		7	67 101	1.1
	East North Central Division							Not reported in detail.	4 596		14	17 960	25.6
	All establishments. . . . (number)..818						91310	Stainless steel	73 994	10.0	79	362 457	20.4
	Sales not reported by commodity line (\$1,000)..220,553							Copper, brass shapes, forms, other mill products	9 835	1.3	30	97 646	10.1
	Sales reported by commodity line. . . .	740 023	100.0	524	(X)	(X)		Brass mill products	6 822		19	85 634	8.0
72210	Hardware.	2 785	0.4	34	34 802	8.0	91320	Copper wire mill products	615		9	65 531	0.9
74210	Warm-air heating-cooling equipment, supplies	2 302	0.3	16	19 626	11.7		Other copper mill products	2 358		19	70 134	3.4
								Not reported in detail.	40		3	4 769	0.8
								Aluminum shapes, forms, etc.	22 374	3.0	55	276 410	8.1
								Sheet, plate, coil.	13 142		39	241 816	5.4
								Roll, rod, bar, wire, structural shapes	5 790		26	212 917	2.7
								Tubing.	959		17	190 672	0.5
								Extruded shapes	1 612		20	64 066	2.5
								Not reported in detail.	871		6	10 252	8.5

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	IRON, STEEL, AND PRODUCTS DISTRIBUTORS-Con.							IRON, STEEL, AND PRODUCTS DISTRIBUTORS-Con.					
	East North Central Division-Con.							South Atlantic Division					
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores.	2 595	0.4	13	85 252	3.0		All establishments. . . . (number)..265					
93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy) . .	3 122	0.4	37	130 857	2.4		Sales not reported by commodity line (\$1,000)..46,283					
93102	Prepared iron, steel scrap (exc. alloy)	490	0.1	3	3 293	14.9		Sales reported by commodity line. . . .	164 265	100.0	159	(X)	(X)
98100	Lumber (rough, dressed, finished) . . .	607	0.1	3	3 058	19.8	14100	Tires and tubes	153	0.1	3	2 990	5.1
98220	Cement, lime, plaster, stucco	434	0.1	3	2 329	18.6	28100	Paints, varnishes, lacquers, enamels . .	492	0.3	9	5 058	9.7
98242	Roofing (except wood shingles)	1 352	0.2	9	12 575	10.8	63100	Electrical wiring supplies, construc- tion materials	659	0.4	10	8 967	7.3
98293	Other building materials	898	0.1	4	3 144	28.6	64110	Electrical appliances, radio and television sets	199	0.1	6	5 452	3.7
99900	Commodities, n.e.c.	16 494	*2.2	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	3 863	0.5	56	192 208	2.0	72210	Hardware	2 312	1.4	23	22 891	10.1
	West North Central Division							Builders hardware	284		6	8 584	3.3
	All establishments. . . . (number)..200							Heavy hardware	264		6	7 531	3.5
	Sales not reported by commodity line (\$1,000)..32,846							Shelf, light hardware	218		6	7 531	2.9
	Sales reported by commodity line. . . .	127 273	100.0	136	(X)	(X)		Wire screening	166		6	7 531	2.2
72210	Hardware	337	0.3	7	2 477	13.6	72220	Cook-stoves and specialties (except electric)	105	0.1	4	4 056	2.6
74400	Plumbing fixtures, equipment, supplies.	1 583	1.2	12	8 825	17.9	74210	Warm-air heating-cooling equipment, supplies	1 482	0.9	14	12 461	11.9
82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	247	0.2	3	1 272	19.4	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	484	0.3	9	10 032	4.8
82320	General purpose industrial machinery and equipment.	93	0.1	7	1 717	5.4	74400	Plumbing fixtures, equipment, supplies.	2 309	1.4	23	43 428	5.3
82440	Mechanical rubber goods	145	0.1	5	5 803	2.5	82320	General purpose industrial machinery and equipment.	2 583	1.6	15	19 960	12.9
82460	Industrial valves and fittings (except plumbing and oil marketing)	1 044	0.8	8	9 452	11.0	82330	Metal working machinery, equipment and supplies	839	0.5	11	34 475	2.4
82491	Other industrial equipment, supplies. .	2 294	1.8	12	29 829	7.7		New machine tools—cutting, forming and shaping types.	734		8	31 852	2.3
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	575	0.5	3	3 058	18.8		Miscellaneous metalworking machinery, accessories and equipment.	105		4	5 689	1.8
91211	Iron and steel products (semifinished).	4 282	3.4	9	6 892	62.1	82392	Other special industry mach., equipment	2 038	1.2	7	15 297	13.3
91212	Iron and steel products (flat)	31 245	24.5	57	84 369	37.1	82410	Abrasives, abrasive materials	1 630	1.0	26	58 460	2.8
	Plates	4 592		28	53 609	8.6	82420	Industrial leather, leather belting and packing	774	0.5	16	24 648	3.1
	Strip (hot-cold-rolled)	1 615		20	45 229	3.6	82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	1 118	0.7	11	37 400	3.0
	Sheets (cold-rolled)	4 498		22	45 441	9.9	82440	Mechanical rubber goods	2 831	1.7	19	53 088	5.3
	Sheets (hot-rolled)	4 369		28	54 719	8.0	82450	Rope, cordage, twine	718	0.4	21	30 565	2.3
	Black plate	521		6	16 356	3.2	82460	Industrial valves and fittings (except plumbing and oil marketing)	7 430	4.5	25	66 061	11.2
	Sheets, (galvanized, otherwise coated)	2 976		25	58 796	5.1	82470	Welding equipment, and supplies (including gases)	1 554	0.9	16	41 871	3.7
	Fabricated, structural plate products	3 022		9	29 391	10.3	82491	Other industrial equipment, supplies. .	3 940	2.4	21	59 069	6.7
	Other flat iron, steel products	593		10	18 394	3.2	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . .	884	0.5	9	11 283	7.8
	Not reported in detail.	9 059		(NA)	(NA)	(NA)							
91213	Iron and steel wire, wire products. . .	5 004	3.9	42	52 356	9.6	83520	Garden machinery, equipment, supplies .	327	0.2	12	15 368	2.1
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	38 765	30.5	68	83 830	46.2		Power lawn mowers	192		7	11 061	1.7
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	12 362	9.7	48	63 976	19.3		Other garden machinery, tools, equip. Not reported in detail.	62		4	5 704	1.1
	Tubing (mechanical and pressure) . . .	3 497		22	40 174	8.6	91211	Iron and steel products (semifinished).	73		4	2 894	2.5
	Standard steel pipe	7 268		34	47 455	15.3	91212	Iron and steel products (flat)	1 638	1.0	16	12 648	13.0
	Not reported in detail.	1 637		(NA)	(NA)	(NA)		Plates	29 788	18.1	76	100 899	29.5
91216	Cast iron soil pipe, tubing	555	0.4	4	1 968	28.2		Strip (hot-cold-rolled)	3 577		35	44 836	8.0
91217	Other carbon steel products	552	0.4	9	31 403	1.8		Sheets (cold-rolled)	557		24	20 064	2.8
91218	Alloy steel	3 651	2.9	10	29 900	12.2		Sheets (hot-rolled)	2 817		24	36 144	7.8
91219	Stainless steel	9 219	7.2	16	45 338	20.3		Black plate	3 175		37	45 148	7.0
	Plates	1 011		6	28 194	3.6		Sheets, (galvanized, otherwise coated)	1 178		6	6 258	18.8
	Strip	463		4	13 462	3.4		Tin plate, terneplate	4 471		38	49 325	9.1
	Sheets	5 581		13	43 943	12.7		Fabricated, structural plate products	351		6	7 988	4.4
	Bars and bar-sized shapes	946		9	35 081	2.7		Other flat iron, steel products	2 166		14	20 562	10.5
	Other stainless steel	1 218		9	33 455	3.6		Not reported in detail.	1 074		15	13 104	8.2
91310	Copper, brass shapes, forms, other mill products	1 710	1.3	5	14 646	11.7	91213	Iron and steel wire, wire products. . .	10 422		23	40 479	25.7
91320	Aluminum shapes, forms, etc.	6 181	4.9	17	44 929	13.8		Plain wire	14 030	8.5	76	109 068	12.9
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores.	1 669	1.3	5	14 449	11.6		Galvanized and other coated wire . . .	329		11	26 295	1.3
93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy) . .	252	0.2	10	17 013	1.5		Nails and staples (including tacks and brads)	286		12	19 030	1.5
99900	Commodities, n.e.c.	5 092	4.0	(NA)	(NA)	(NA)		Barbed and twisted wire	5 174		26	31 622	16.4
	Labor, service, and rental receipts from customers	416	0.3	12	32 740	1.3		Woven and welded wire fence, fence posts, fittings and accessories. . .	617		15	15 445	4.0
								Wire rope and strand (including galvanized)	1 250		16	14 329	8.7
								Bale ties	650		17	27 329	2.4
								Reinforcement mesh (welded, woven) .	250		7	8 409	3.0
								Not reported in detail.	2 526		31	39 795	6.3
									2 948		(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
	IRON, STEEL, AND PRODUCTS DISTRIBUTORS—Con.							IRON, STEEL, AND PRODUCTS DISTRIBUTORS—Con.					
	South Atlantic Division—Con.							East South Central Division—Con.					
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	36 605	22.3	81	109 508	33.4	91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores.	44	0.1	3	2 457	1.8
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	20 854	12.7	70	112 786	18.5	93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy) . .	6 171	8.4	3	14 929	41.3
	Tubing (mechanical and pressure). . . .	3 473		28	73 435	4.7	97110	Household furniture	131	0.2	3	5 610	2.3
	Standard steel pipe	14 793		44	81 471	18.2	97250	Floor coverings	62	0.1	4	6 574	0.9
	Not reported in detail.	2 588		16	10 871	23.8	97290	Kitchen utensils, tools, misc. homewares	144	0.2	4	8 983	1.6
91216	Cast iron soil pipe, tubing	624	0.4	12	7 981	7.8	99130	Sporting, athletic goods, bicycles. . .	414	0.6	5	10 014	4.1
91218	Alloy steel	1 598	1.0	13	22 582	7.1	99140	Toys, games, fireworks, children's vehicles	52	0.1	4	6 574	0.8
91219	Stainless steel	6 921	4.2	22	32 619	21.2		Commodities, n.e.c.	6 030	8.2	(NA)	(NA)	(NA)
91310	Copper, brass shapes, forms, other mill products	1 126	0.7	13	24 184	4.7	99900	Labor, service, and rental receipts from customers	227	0.3	7	10 311	2.2
91320	Aluminum shapes, forms, etc.	2 894	1.8	22	39 732	7.3		West South Central Division					
	Sheet, plate, coil.	1 810		11	23 464	7.7		All establishments. . . . (number)..327					
	Rolls, rod, bar, wire, structural shapes	381		5	16 189	2.4		Sales not reported by commodity line (\$1,000)..(NA)					
	Tubing.	122		4	15 273	0.8		Sales reported by commodity line. . . .	201 374	100.0	212	(X)	(X)
	Extruded shapes	364		6	15 237	2.4							
	Not reported in detail.	217		8	4 970	4.4							
93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy). . .	121	0.1	5	3 468	3.5		Paints, varnishes, lacquers, enamels. .	225	0.1	3	7 159	3.1
97290	Kitchen utensils, tools, misc. homewares	118	0.1	5	6 744	1.7	28100	Electrical wiring supplies, construc- tion materials	288	0.1	5	10 116	2.8
98143	Metal millwork.	204	0.1	3	3 671	5.6	63100	Electrical appliances, radio and television sets.	455	0.2	3	7 159	6.4
98293	Other building materials.	517	0.3	3	3 825	13.5	72210	Hardware	3 539	1.8	19	27 657	12.8
99130	Sporting, athletic goods, bicycles. . .	266	0.2	5	6 067	4.4	72220	Cook-stoves and specialties (except electric).	310	0.2	3	5 604	5.5
99140	Toys, games, fireworks, children's vehicles	104	0.1	5	6 067	1.7	74210	Warm-air heating-cooling equipment, supplies	2 172	1.1	10	20 327	10.7
99900	Commodities, n.e.c.	11 800	7.2	(NA)	(NA)	(NA)	74400	Plumbing fixtures, equipment, supplies.	3 045	1.5	20	33 681	9.0
	Labor, service, and rental receipts from customers	196	0.1	9	13 468	1.5	82140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, etc.	602	0.3	5	4 037	14.9
	East South Central Division						82320	General purpose industrial machinery and equipment.	356	0.2	5	6 307	5.6
	All establishments. . . . (number)..82						82330	Metal working machinery, equipment and supplies	1 005	0.5	7	10 162	9.9
	Sales not reported by commodity line (\$1,000)..(NA)						82340	Oil well, oil refining mach., equipment	2 242	1.1	10	12 066	18.6
	Sales reported by commodity line. . . .	73 355	100.0	62	(X)	(X)	82410	Abrasives, abrasive materials	606	0.3	17	29 491	2.1
13200	New automotive parts, equipment, supplies (except tires and tubes) . . .	126	0.2	7	9 825	1.3	82420	Industrial leather, leather belting and packing.	218	0.1	9	14 468	1.5
28100	Paints, varnishes, lacquers, enamels. .	191	0.3	5	6 733	2.8	82430	Mechanical power transmission equipment including bearings (nonelectric) . . .	575	0.3	6	6 179	9.3
63100	Electrical wiring supplies, construc- tion materials	488	0.7	6	10 173	4.8	82440	Mechanical rubber goods	633	0.3	13	16 497	3.8
64110	Electrical appliances, radio and television sets.	445	0.6	4	6 574	6.8	82450	Rope, cordage, twine.	1 820	0.9	21	36 362	5.0
72210	Hardware.	976	1.3	11	10 984	8.9	82460	Industrial valves and fittings (except plumbing and oil marketing).	6 209	3.1	27	42 908	14.5
74210	Warm-air heating-cooling equipment, supplies	413	0.6	5	7 749	5.3	82470	Welding equipment, and supplies (including gases).	264	0.1	4	4 642	5.7
74400	Plumbing fixtures, equipment, supplies.	678	0.9	8	9 151	7.4	82491	Other industrial equipment, supplies. .	3 656	1.8	22	22 346	16.4
82410	Abrasives, abrasive materials	157	0.2	8	15 894	1.0	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	527	0.3	7	12 229	4.3
82440	Mechanical rubber goods	226	0.3	6	11 829	1.9	83520	Garden machinery, equipment, supplies .	228	0.1	5	10 052	2.3
82450	Rope, cordage, twine.	112	0.2	8	13 102	0.9	91211	Iron and steel products (semifinished).	9 152	4.5	19	26 093	35.1
82460	Industrial valves and fittings (except plumbing and oil marketing).	566	0.8	10	18 333	3.1	91212	Iron and steel products (flat).	25 841	12.8	85	94 715	27.3
82491	Other industrial equipment, supplies. .	1 674	2.3	10	17 414	9.6	91213	Iron and steel wire, wire products. . .	16 974	8.4	79	90 387	18.8
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	349	0.5	3	5 013	7.0		Plain wire.	315		16	32 842	1.0
83520	Garden machinery, equipment, supplies .	90	0.1	4	9 050	1.0		Galvanized and other coated wire. . .	241		12	21 832	1.1
91211	Iron and steel products (semifinished).	2 763	3.8	6	16 850	16.4		Nails and staples (including tacks and brads)	2 683		19	35 996	7.5
91212	Iron and steel products (flat).	20 120	27.4	38	55 951	36.0		Barbed and twisted wire	1 182		19	35 807	3.3
91213	Iron and steel wire, wire products. . .	3 908	5.3	27	54 278	7.2		Woven and welded wire fence, fence posts, fittings and accessories. . .	2 475		23	34 959	7.1
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	20 092	27.4	34	60 656	33.1		Wire rope and strand (including galvanized).	3 069		19	19 263	15.9
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	3 228	4.4	27	49 312	6.5		Bale ties	313		13	20 648	1.5
	Tubing (mechanical and pressure). . . .	95		5	18 354	0.5		Reinforcement mesh (welded, woven). .	2 249		36	56 950	3.9
	Standard steel pipe	2 395		22	45 473	5.3		Not reported in detail.	4 447		(NA)	(NA)	(NA)
	Not reported in detail.	738		4	2 690	27.4	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	44 249	22.0	96	113 211	39.1
91216	Cast iron soil pipe, tubing	325	0.4	8	10 760	3.0	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	36 500	18.1	112	135 829	26.9
91217	Other carbon steel products	615	0.8	5	18 627	3.3		Tubing (mechanical and pressure). . . .	6 555		36	54 205	12.1
91218	Alloy steel	782	1.1	11	32 773	2.4		Standard steel pipe	20 392		75	93 143	21.9
91219	Stainless steel	731	1.0	10	32 817	2.2		Not reported in detail.	9 553		(NA)	(NA)	(NA)
91310	Copper, brass shapes, forms, other mill products	283	0.4	7	11 811	2.4							
91320	Aluminum shapes, forms, etc.	742	1.0	12	14 483	5.1							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6B-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	IRON, STEEL, AND PRODUCTS DISTRIBUTORS-Con.							IRON, STEEL, AND PRODUCTS DISTRIBUTORS-Con.					
	West South Central Division-Con.							Pacific Division-Con.					
91216	Cast iron soil pipe, tubing	681	0.3	9	15 404	4.4	91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	59 013	17.3	117	206 756	28.5
91217	Other carbon steel products	2 935	1.5	15	29 454	10.0							
91218	Alloy steel	7 460	3.7	24	42 553	17.5	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	48 008	14.1	97	234 974	20.4
91219	Stainless steel	6 766	3.4	23	41 612	16.3		Tubing (mechanical and pressure)	15 494		43	172 122	9.0
91310	Copper, brass shapes, forms, other mill products	2 302	1.1	20	32 309	7.1		Standard steel pipe	22 835		68	181 965	12.5
91320	Aluminum shapes, forms, etc.	3 066	1.5	21	43 251	7.1		Not reported in detail	9 679		(NA)	(NA)	(NA)
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores. Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy)	3 277	1.6	4	17 564	18.7	91216	Cast iron soil pipe, tubing	1 525	0.4	7	44 278	3.4
		457	0.2	15	9 279	4.9	91217	Other carbon steel products	4 020	1.2	23	63 019	6.4
97290	Kitchen utensils, tools, misc. homewares	331	0.2	3	7 159	4.6	91218	Alloy steel	14 187	4.2	37	148 259	9.6
98242	Roofing (except wood shingles)	726	0.4	4	4 530	16.0	91219	Stainless steel	40 086	11.7	33	155 950	25.7
99900	Commodities, n.e.c.	11 234	5.6	(NA)	(NA)	(NA)	91310	Copper, brass shapes, forms, other mill products	4 060	1.2	17	52 799	7.7
	Labor, service, and rental receipts from customers	448	0.2	12	10 284	4.4	91320	Aluminum shapes, forms, etc.	19 700	5.8	32	131 146	15.0
								Sheet, plate, coil	11 982		17	95 887	12.5
	Mountain Division (Not analyzed by commodity line)							Rolled, rod, bar, wire, structural shapes	3 964		12	83 802	4.7
	Pacific Division							Tubing	2 209		10	68 182	3.2
	All establishments. . . . (number)..439							Extruded shapes	794		5	20 068	4.0
	Sales not reported by commodity line (\$1,000)..98,450							Not reported in detail	751		(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	341 519	100.0	275	(X)	(X)	91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores.	4 301	1.3	6	58 513	7.4
64110	Electrical appliances, radio and television sets.	619	0.2	3	5 463	11.3	93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy)	1 542	0.5	16	31 002	5.0
72210	Hardware	6 420	1.9	35	67 754	9.5	98143	Metal millwork.	261	0.1	4	1 459	17.9
74400	Plumbing fixtures, equipment, supplies.	2 879	0.8	19	58 792	4.9	98293	Other building materials.	656	0.2	3	10 018	6.5
82210	Construction, mining, excavating machinery and equipment.	2 349	0.7	9	7 504	31.3	99900	Commodities, n.e.c.	5 874	1.7	(NA)	(NA)	(NA)
82320	General purpose industrial machinery and equipment.	514	0.2	12	5 181	9.9		Labor, service, and rental receipts from customers	2 153	0.6	27	49 486	4.4
82330	Metal working machinery, equipment and supplies	203	0.1	10	4 710	4.3							
82340	Oil well, oil refining mach., equipment	655	0.2	9	3 568	18.4		NONFERROUS METALS DISTRIBUTORS (SIC 5091, PART)					
82392	Other special industry mach., equipment	344	0.1	6	5 748	6.0		New England Division					
82410	Abrasives, abrasive materials	4 251	1.2	22	63 500	6.7		All establishments. . . . (number)..67					
82430	Mechanical power transmission equipment including bearings (nonelectric)	228	0.1	7	4 031	5.7		Sales not reported by commodity line (\$1,000)..17,472					
82440	Mechanical rubber goods	429	0.1	11	11 297	3.8	91212	Iron and steel products (flat)	879	2.2	6	10 492	8.4
82450	Rope, cordage, twine.	309	0.1	18	15 947	1.9	91310	Copper, brass shapes, forms, other mill products	18 678	45.7	21	35 492	52.6
82460	Industrial valves and fittings (except plumbing and oil marketing)	1 898	0.6	17	24 546	7.7	91320	Aluminum shapes, forms, etc.	9 172	22.5	24	25 120	36.5
82470	Welding equipment, and supplies (including gases)	478	0.1	9	5 926	8.1		Sheet, plate, coil.	4 118		7	20 078	20.5
82491	Other industrial equipment, supplies. .	10 230	3.0	43	111 135	9.2		Rolled, rod, bar, wire, structural shapes	2 148		8	19 183	11.2
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	374	0.1	6	7 403	5.1		Tubing	838		6	18 534	4.5
91211	Iron and steel products (semifinished).	12 771	3.7	32	36 884	34.6		Extruded shapes	788		8	17 060	4.6
91212	Iron and steel products (flat)	63 101	18.5	121	214 501	29.4		Not reported in detail	1 280		(NA)	(NA)	(NA)
	Plates	10 757		53	146 438	7.3	91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores.	7 648	18.7	9	15 097	50.7
	Strip (hot-cold-rolled)	2 675		48	118 532	2.3		Tin, lead, etc.	6 759		4	14 074	48.0
	Sheets (cold-rolled)	12 621		46	152 310	8.3		Not reported in detail	889		5	1 023	86.9
	Sheets (hot-rolled)	8 707		62	144 178	6.0		Commodities, n.e.c.	4 472	10.9	(NA)	(NA)	(NA)
	Black plate	303		5	3 062	9.9		Middle Atlantic Division					
	Sheets, (galvanized, otherwise coated)	9 219		58	164 627	5.6		All establishments. . . . (number)..316					
	Tin plate, terneplate	2 023		7	9 271	21.8		Sales not reported by commodity line (\$1,000)..211,819					
	Fabricated, structural plate products	3 394		12	27 677	12.3		Sales reported by commodity line. . . .	722 138	100.0	178	(X)	(X)
	Other flat iron, steel products	3 032		28	118 357	2.6	72210	Hardware	1 655	0.2	9	31 556	5.2
	Not reported in detail	10 370		32	31 568	32.8	74400	Plumbing fixtures, equipment, supplies.	546	0.1	4	27 327	2.0
91213	Iron and steel wire, wire products. . .	28 081	8.2	113	114 435	24.5	82491	Other industrial equipment, supplies. .	815	0.1	4	89 853	0.9
	Plain wire.	3 693		26	43 068	8.6							
	Galvanized and other coated wire. . .	1 638		23	32 276	5.1	91213	Iron and steel wire, wire products. . .	1 306	0.2	4	3 912	33.4
	Nails and staples (including tacks and brads)	4 711		27	34 918	13.5	91218	Alloy steel	2 595	0.4	3	88 665	2.9
	Barbed and twisted wire	447		17	28 109	1.6	91219	Stainless steel	4 734	0.7	8	34 338	13.8
	Woven and welded wire fence, fence posts, fittings and accessories.	2 896		24	34 879	8.3	91310	Copper, brass shapes, forms, other mill products	203 440	28.2	76	410 599	49.5
	Wire rope and strand (including galvanized)	3 383		30	24 942	13.6		Brass mill products	23 063		36	153 169	15.1
	Bale ties	361		7	12 007	3.0		Copper wire mill products	4 327		16	29 253	14.8
	Reinforcement mesh (welded, woven). .	2 595		39	64 124	4.0		Other copper mill products	109 653		24	263 394	41.6
	Not reported in detail	8 357		(NA)	(NA)	(NA)		Not reported in detail	66 397		28	124 610	53.3

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	NONFERROUS METALS DISTRIBUTORS—Con. Middle Atlantic Division—Con.							NONFERROUS METALS DISTRIBUTORS—Con. East South Central Division (Not analyzed by commodity line)					
91320	Aluminum shapes, forms, etc.	93 423	12.9	72	238 675	39.1		West South Central Division (Not analyzed by commodity line)					
	Sheet, plate, coil.	18 476		32	113 492	16.3		Mountain Division (Not analyzed by commodity line)					
	Rolled, rod, bar, wire, structural shapes	7 361		29	145 405	5.1							
	Tubing.	53 362		24	104 866	50.9							
	Extruded shapes	9 723		33	105 164	9.2							
	Not reported in detail.	4 501		19	22 799	19.7							
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores. Metallic ores, concentrates	396 640	54.9	82	601 394	66.0		Pacific Division					
	Tin, lead, etc.	146 005		30	314 686	46.4		All establishments.(number)..95					
	Not reported in detail.	164 720		23	375 812	43.8		Sales not reported by commodity line (\$1,000)..36,989					
99440	Precious stones (cut) and metals. . . .	771	0.1	5	12 365	6.2		Sales reported by commodity line. . . .	96 614	100.0	49	(X)	(X)
99900	Commodities, n.e.c.	13 822	1.9	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	2 391	0.3	7	133 598	1.8		72210 Hardware.	404	0.4	3	1 950	20.7
	East North Central Division							74210 Warm-air heating-cooling equipment, supplies	1 195	1.2	3	11 636	10.3
	All establishments.(number)..178							82491 Other industrial equipment, supplies. .	721	0.7	5	7 973	9.0
	Sales not reported by commodity line (\$1,000)..(NA)							91212 Iron and steel products (flat).	1 538	1.6	10	20 050	7.7
	Sales reported by commodity line. . . .	98 244	100.0	84	(X)	(X)		91213 Iron and steel wire, wire products. . .	64	0.1	4	3 088	2.1
72210	Hardware.	222	0.2	6	5 639	3.9		91214 Iron and steel finished products (exc. flat, wire, pipe and tubing).	1 424	1.5	9	15 093	9.4
82491	Other industrial equipment, supplies. .	747	0.8	9	30 016	2.5		91215 Iron and steel pipe, tubing (except cast iron soil pipe).	77	0.1	4	4 599	1.7
91211	Iron and steel products (semifinished). .	1 512	1.5	4	24 505	6.2		91219 Stainless steel.	9 572	9.9	13	39 182	24.4
91212	Iron and steel products (flat).	1 893	1.9	8	28 194	6.7		91310 Copper, brass shapes, forms, other mill products	14 250	14.7	24	48 047	29.7
91213	Iron and steel wire, wire products. . .	257	0.3	5	24 866	1.0		91320 Aluminum shapes, forms, etc.	44 306	45.9	32	67 572	65.6
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing).	869	0.9	5	24 966	3.5		Sheet, plate, coil.	7 980		12	47 707	16.7
91215	Iron and steel pipe, tubing (except cast iron soil pipe).	774	0.8	6	27 382	2.8		Rolled, rod, bar, wire, structural shapes	4 799		10	23 927	20.1
91219	Stainless steel.	2 789	2.8	12	32 871	8.5		Tubing.	20 514		9	41 826	49.0
91310	Copper, brass shapes, forms, other mill products	12 007	12.2	27	44 459	27.0		Extruded shapes	3 865		13	42 874	9.0
								Not reported in detail.	7 148		(NA)	(NA)	(NA)
91320	Aluminum shapes, forms, etc.	48 922	49.8	56	78 952	62.0		91390 Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores. Commodities, n.e.c.	12 341	12.8	11	51 248	24.1
	Sheet, plate, coil.	5 700		19	56 833	10.0			10 722	11.1	(NA)	(NA)	(NA)
	Rolled, rod, bar, wire, structural shapes	2 594		14	33 697	7.7		SCRAP WASTE MATERIALS DEALERS (SIC 5093)					
	Tubing.	21 175		16	54 839	38.6		SEE TABLE 6F					
	Extruded shapes	7 358		28	59 197	12.4		TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS (SIC 5094)					
	Not reported in detail.	12 095		19	14 766	81.9		New England Division					
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores. Metallic ores, concentrates	22 031	22.4	27	62 586	35.2		All establishments.(number)..234					
	Tin, lead, etc.	5 024		9	50 165	10.0		Sales not reported by commodity line (\$1,000)..(NA)					
	Not reported in detail.	10 342		14	54 989	18.8		Sales reported by commodity line. . . .	239 894	100.0	190	(X)	(X)
99440	Precious stones (cut) and metals. . . .	721	0.7	4	24 505	2.9		22100 Pharmaceuticals, antibiotics, druggist chemicals, biologicals.	923	0.4	9	13 648	6.8
99900	Commodities, n.e.c.	5 330	5.4	(NA)	(NA)	(NA)		22200 Proprietary products, toiletries, druggist sundries.	2 362	1.0	41	45 482	5.2
	Labor, service, and rental receipts from customers	170	0.2	8	27 171	0.6		45100 Confectionery	24 940	10.4	141	184 513	13.5
	West North Central Division							Candy, all kinds.	15 447		106	127 145	12.1
	All establishments.(number)..42							Chewing gum	2 540		98	126 273	2.0
	Sales not reported by commodity line (\$1,000)..(NA)							Fountain fruits, syrups, toppings . .	886		58	88 047	1.0
	Sales reported by commodity line. . . .	24 736	100.0	20	(X)	(X)		Potato chips, salted nuts, other confections.	303		28	42 623	0.7
72210	Hardware.	1 021	4.1	3	9 054	11.3		Not reported in detail.	5 764		32	50 772	11.4
74400	Plumbing fixtures, equipment, supplies.	457	1.8	3	9 202	5.0		94110 Cigarettes, cigars, tobacco	202 547	84.4	190	239 894	84.4
91212	Iron and steel products (flat).	1 045	4.2	6	7 399	14.1		Cigarettes.	136 396		146	190 171	71.7
91218	Alloy steel	584	2.4	3	4 843	12.1		Cigars.	22 299		140	186 694	11.9
91219	Stainless steel	1 379	5.6	7	17 009	8.1		Other tobacco	4 703		126	173 441	2.7
91310	Copper, brass shapes, forms, other mill products	8 711	35.2	10	20 176	43.2		Not reported in detail.	39 149		42	46 425	84.3
91320	Aluminum shapes, forms, etc.	8 380	33.9	15	23 924	35.0		95110 Beer, fermented malt liquors.	624	0.3	4	6 991	8.9
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores. Commodities, n.e.c.	1 640	6.6	8	7 691	21.3		96311 Coarse paper (wrapping, bags, cartons, etc.).	597	0.2	26	29 087	2.1
		1 519	6.1	(NA)	(NA)	(NA)		96312 Sanitary tissues (towel, napkins, facial tissues, etc.).	668	0.3	40	61 325	1.1
	South Atlantic Division (Not analyzed by commodity line)												

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS—Con.							TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS—Con.					
	New England Division—Con.							East North Central Division—Con.					
99892	Smokers supplies and pipes.	1 066	0.4	62	108 464	1.0	49500	Flour, related products	997	0.2	28	33 212	3.0
	Commodities, n.e.c.	6 167	2.6	(NA)	(NA)	(NA)	49800	Sugar (refined)	1 788	0.3	25	30 020	6.0
	Middle Atlantic Division						49930	Groceries, except as specified.	2 132	0.3	44	54 648	3.9
	All establishments. . . . (number)..613							Margarine, butter substitutes	192		14	19 877	1.0
	Sales not reported by commodity line(\$1,000)..(NA)							Cooking oils (including vegetable shortenings)	326		24	28 041	1.2
	Sales reported by commodity line.	698 064	100.0	489	(X)	(X)		Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	1 106		34	40 126	2.8
								Not reported in detail.	508		8	13 647	3.7
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	3 273	0.5	32	49 501	6.6	49940	Miscellaneous food products	653	0.1	14	16 782	3.9
22200	Proprietary products, toiletries, druggist sundries.	10 822	1.6	99	188 588	5.7	64110	Electrical appliances, radio and television sets.	860	0.1	9	16 567	5.2
45100	Confectionery	65 504	9.4	387	554 386	11.8	86300	School equipment, supplies.	919	0.1	21	44 042	2.1
	Candy, all kinds.	41 507		316	447 443	9.3	94110	Cigarettes, cigars, tobacco	529 084	80.4	429	658 326	80.4
	Chewing gum	7 621		282	405 124	1.9		Cigarettes.	390 616		362	577 059	67.7
	Fountain fruits, syrups, toppings	2 417		168	280 188	0.9		Cigars.	56 601		348	565 102	10.0
	Potato chips, salted nuts, other confections.	1 765		140	236 395	0.7		Other tobacco	19 210		309	471 866	4.1
	Not reported in detail.	12 194		69	104 358	11.7		Not reported in detail.	62 657		59	74 484	84.1
49300	Canned, bottled foods	655	0.1	14	10 462	6.3	95110	Beer, fermented malt liquors.	943	0.1	5	7 528	12.5
49410	Coffee (green, roasted)	353	0.1	11	14 123	2.5	95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	2 027	0.3	7	23 011	8.8
49930	Groceries, except as specified.	438	0.1	15	17 792	2.5	96311	Coarse paper (wrapping, bags, cartons, etc.)	2 325	0.4	122	172 759	1.3
94110	Cigarettes, cigars, tobacco	599 026	85.8	489	698 064	85.8	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	2 916	0.4	131	209 131	1.4
	Cigarettes.	405 194		371	570 595	71.0	99120	Photographic goods.	606	0.1	4	12 477	4.9
	Cigars.	73 131		378	567 027	12.9	99140	Toys, games, fireworks, children's vehicles	795	0.1	10	22 632	3.5
	Other tobacco	25 038		320	489 456	5.1	99310	Feeds (mixed and other) inc. pet food	559	0.1	12	19 157	2.9
	Not reported in detail.	95 663		91	108 702	88.0	99810	Advertising novelties and specialties	706	0.1	4	10 515	6.7
95110	Beer, fermented malt liquors.	561	0.1	5	8 542	6.6	99850	Musical instruments, phonograph records, sheet music	404	0.1	6	17 633	2.3
95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	1 416	0.2	3	7 871	18.0	99870	Food, beverage basic materials.	376	0.1	7	15 850	2.4
96311	Coarse paper (wrapping, bags, cartons, etc.)	947	0.1	71	81 069	1.2	99892	Smokers supplies and pipes.	5 158	0.8	165	301 819	1.7
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 311	0.2	93	175 003	0.7		Commodities, n.e.c.	17 029	2.6	(NA)	(NA)	(NA)
99120	Photographic goods.	1 143	0.2	10	67 177	1.7		West North Central Division					
99140	Toys, games, fireworks, children's vehicles	1 089	0.2	14	26 928	4.0		All establishments. . . . (number)..262					
99892	Smokers supplies and pipes.	3 644	0.5	113	212 300	1.7		Sales not reported by commodity line(\$1,000)..(NA)					
	Commodities, n.e.c.	7 882	1.1	(NA)	(NA)	(NA)		Sales reported by commodity line.	243 747	100.0	206	(X)	(X)
	East North Central Division												
	All establishments. . . . (number)..534						22200	Proprietary products, toiletries, druggist sundries.	1 967	0.8	45	57 637	3.4
	Sales not reported by commodity line(\$1,000)..(NA)						22300	Toilet soaps.	650	0.3	9	14 194	4.6
	Sales reported by commodity line.	658 326	100.0	429	(X)	(X)	29130	Laundry soaps, chips, powders, detergents	586	0.2	15	18 017	3.3
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	601	0.1	31	45 696	1.3	32300	Notions (thread, buttons, etc.)	432	0.2	3	5 874	7.4
22200	Proprietary products, toiletries, druggist sundries.	6 694	1.0	126	203 711	3.3	43100	Dairy products, ice cream, ices	212	0.1	12	15 275	1.4
22300	Toilet soaps.	836	0.1	39	58 603	1.4	45100	Confectionery	29 000	11.9	171	188 080	15.4
29130	Laundry soaps, chips, powders, detergents	1 844	0.3	45	70 715	2.6		Candy, all kinds.	18 401		142	147 913	12.4
32300	Notions (thread, buttons, etc.)	1 237	0.2	5	8 384	14.8		Chewing gum	3 167		131	136 625	2.3
45100	Confectionery	69 665	10.6	360	573 421	12.1		Fountain fruits, syrups, toppings	2 172		99	103 788	2.1
	Candy, all kinds.	46 751		302	503 226	9.3		Potato chips, salted nuts, other confections.	791		73	70 965	1.1
	Chewing gum	7 803		268	423 048	1.8		Not reported in detail.	4 469		26	35 214	12.7
	Fountain fruits, syrups, toppings	5 266		179	306 733	1.7	48100	Fresh fruits, vegetables, berries	1 264	0.5	6	8 000	15.8
	Potato chips, salted nuts, other confections.	1 318		109	161 151	0.8	49300	Canned, bottled foods	2 145	0.9	30	34 796	6.2
	Not reported in detail.	8 527		57	69 858	12.2	49410	Coffee (green, roasted)	414	0.2	17	18 469	2.2
48100	Fresh fruits, vegetables, berries	334	0.1	8	10 312	3.2	49500	Flour, related products	280	0.1	7	10 964	2.6
49300	Canned, bottled foods	4 571	0.7	69	103 571	4.4	49600	Frozen foods.	431	0.2	6	11 728	3.7
	Canned baby foods	211		13	19 698	1.1	49700	Soft drinks, bottled drinking waters.	576	0.2	12	16 662	3.5
	Canned fruits, fruit juices	930		40	54 763	1.7	49800	Sugar (refined)	761	0.3	10	12 899	5.9
	Canned vegetables, vegetable juices	1 453		42	53 110	2.7	49930	Groceries, except as specified.	1 189	0.5	24	25 657	4.6
	Canned fish, seafood.	182		16	21 696	0.8		Margarine, butter substitutes	165		10	13 026	1.3
	Canned meats.	202		21	25 896	0.8		Cooking oils (including vegetable shortenings)	150		11	18 581	0.8
	Canned milk	325		25	29 067	1.1		Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	811		16	17 879	4.5
	Other canned, bottled foods	457		29	47 297	1.0		Not reported in detail.	63		6	3 486	1.8
	Not reported in detail.	811		12	23 822	3.4	94110	Cigarettes, cigars, tobacco	190 455	78.1	206	243 747	78.1
49410	Coffee (green, roasted)	2 267	0.3	40	46 337	4.9		Cigarettes.	120 384		161	181 303	66.4
								Cigars.	23 963		161	182 830	13.1
								Other tobacco	8 786		141	153 484	5.7
								Not reported in detail.	37 322		31	41 952	89.0

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

COMMODITY-LINE SALES

6-97

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bution	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bution	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS—Con.							TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS—Con.					
	West North Central Division—Con.							East South Central Division					
95110	Beer, fermented malt liquors.	1 354	0.6	8	12 618	10.7		All establishments. . . . (number)..177					
96311	Coarse paper (wrapping, bags, cartons, etc.)	1 022	0.4	45	55 769	1.8		Sales not reported by commodity line (\$1,000)..33,909	194 000	100.0	141	(X)	(X)
96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	917	0.4	50	61 852	1.5		Sales reported by commodity line. . . .					
99870	Food, beverage basic materials.	299	0.1	8	11 235	2.7							
99892	Smokers supplies and pipes.	1 781	0.7	53	81 011	2.2	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	643	0.3	17	24 036	2.7
	Commodities, n.e.c.	8 012	3.3	(NA)	(NA)	(NA)	22200	Proprietary products, toiletries, druggist sundries.	3 881	2.0	62	94 566	4.1
							22300	Toilet soaps.	340	0.2	39	46 014	0.7
	South Atlantic Division						29130	Laundry soaps, chips, powders, detergents	1 592	0.8	39	45 595	3.5
	All establishments. . . . (number)..368						32300	Notions (thread, buttons, etc.)	304	0.2	6	6 504	4.7
	Sales not reported by commodity line (\$1,000)..(NA)						45100	Confectionery	13 038	6.7	112	156 940	8.3
	Sales reported by commodity line. . . .	472 154	100.0	312	(X)	(X)		Candy, all kinds.	7 283		95	135 343	5.4
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	2 693	0.6	45	66 686	4.0		Cheewing gum	2 260		91	122 809	1.8
22200	Proprietary products, toiletries, druggist sundries.	7 290	1.5	140	210 989	3.5	47100	Fountain fruits, syrups, toppings . . .	1 122		39	76 870	1.5
22300	Toilet soaps.	793	0.2	81	94 651	0.8	48100	Potato chips, salted nuts, other confections.	128		25	29 889	0.8
29130	Laundry soaps, chips, powders, detergents	2 780	0.6	86	92 018	3.0	49200	Not reported in detail.	2 245		16	21 558	10.4
32300	Notions (thread, buttons, etc.)	514	0.1	12	13 226	3.9	49300	Meats, provisions	1 440	0.7	31	38 563	3.7
43100	Dairy products, ice cream, ices	328	0.1	39	47 866	0.7	49400	Fresh fruits, vegetables, berries . . .	218	0.1	13	20 239	1.1
45100	Confectionery	37 869	8.0	267	405 435	9.3	49410	Bakery products	229	0.1	22	30 679	0.7
	Candy, all kinds.	24 652		230	367 280	6.7	49420	Canned, bottled foods	5 423	2.8	43	53 899	10.1
	Cheewing gum	5 908		218	346 181	1.7	49500	Coffee (green, roasted)	2 571	1.3	38	49 625	5.2
	Fountain fruits, syrups, toppings . .	3 198		120	254 788	1.3	49600	Tea	235	0.1	27	30 997	0.8
	Potato chips, salted nuts, other confections.	499		70	115 527	0.4	49700	Flour, related products	2 978	1.5	34	42 060	7.1
	Not reported in detail.	3 612		30	30 707	11.8	49800	Sugar (refined)	2 968	1.5	37	46 365	6.4
47100	Meats, provisions	755	0.2	41	40 435	1.9	49930	Groceries, except as specified.	2 420	1.2	40	45 515	5.3
49300	Canned, bottled foods	11 793	2.5	117	147 506	8.0	49940	Miscellaneous food products	445	0.2	9	15 377	2.9
	Canned baby foods	194		23	36 486	0.5	72210	Hardware	584	0.3	6	9 094	6.4
	Canned fruits, fruit juices	1 769		82	119 358	1.5	72220	Cook-stoves and specialties (except electric)	611	0.3	4	9 832	6.2
	Canned vegetables, vegetable juices .	3 462		78	98 166	3.5	86300	School equipment, supplies.	236	0.1	6	4 617	5.1
	Canned fish, seafood.	829		66	88 485	0.9	94110	Cigarettes, cigars, tobacco	137 567	70.9	141	194 000	70.9
	Canned meats	1 665		80	97 079	1.7		Cigarettes.	86 727		113	159 598	54.3
	Canned milk	2 095		76	82 522	2.5		Cigars.	14 560		110	155 478	9.4
	Other canned, bottled foods	842		52	71 739	1.2		Other tobacco	11 540		107	149 348	7.7
	Not reported in detail.	937		12	10 425	9.0		Not reported in detail.	24 740		25	31 601	78.3
49410	Coffee (green, roasted)	3 314	0.7	89	104 404	3.2	96311	Coarse paper (wrapping, bags, cartons, etc.)	1 452	0.7	64	86 877	1.7
49420	Tea	511	0.1	63	87 636	0.6	96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	856	0.4	59	92 286	0.9
49500	Flour, related products	3 816	0.8	72	85 314	4.5	99140	Toys, games, fireworks, children's vehicles	461	0.2	3	6 497	7.1
49700	Soft drinks, bottled drinking waters .	243	0.1	10	15 366	1.6	99310	Feeds (mixed and other) inc. pet food .	3 157	1.6	31	34 366	9.2
49800	Sugar (refined)	4 263	0.9	82	109 247	3.9	99892	Smokers supplies and pipes.	609	0.3	44	89 622	0.7
49930	Groceries, except as specified.	6 211	1.3	100	129 161	4.8		Commodities, n.e.c.	9 742	5.0	(NA)	(NA)	(NA)
	Margarine, butter substitutes	328		33	42 445	0.8		West South Central Division					
	Cooking oils (including vegetable shortenings)	1 023		58	80 674	1.3		All establishments. . . . (number)..290					
	Other groceries (jam, breakfast cereals, pickles, sauces, etc.)	4 577		82	109 650	4.2		Sales not reported by commodity line (\$1,000)..(NA)					
	Not reported in detail.	283		14	14 015	2.0		Sales reported by commodity line. . . .	279 682	100.0	230	(X)	(X)
49940	Miscellaneous food products	924	0.2	19	27 631	3.3	22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	1 037	0.4	16	12 500	8.3
86300	School equipment, supplies.	289	0.1	14	10 908	2.6	22200	Proprietary products, toiletries, druggist sundries.	5 733	2.0	92	111 652	5.1
94110	Cigarettes, cigars, tobacco	347 672	73.6	312	472 154	73.6	22300	Toilet soaps.	178	0.1	16	22 403	0.8
	Cigarettes.	229 055		252	386 082	59.3	29130	Laundry soaps, chips, powders, detergents	1 021	0.4	18	22 250	4.6
	Cigars.	36 746		234	368 831	10.0	32300	Notions (thread, buttons, etc.)	522	0.2	5	8 073	6.5
	Other tobacco	14 880		226	352 112	4.2	45100	Confectionery	26 267	9.4	178	238 319	11.0
	Not reported in detail.	66 991		56	84 861	78.9		Candy, all kinds.	15 504		145	194 831	8.0
95110	Beer, fermented malt liquors.	2 354	0.5	11	15 107	15.6		Cheewing gum	3 157		137	178 539	2.7
96311	Coarse paper (wrapping, bags, cartons, etc.)	3 068	0.6	139	188 539	1.6		Fountain fruits, syrups, toppings . .	1 981		81	120 362	1.1
96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	3 079	0.7	157	245 624	1.3		Potato chips, salted nuts, other confections.	225		20	26 970	0.8
99140	Toys, games, fireworks, children's vehicles	956	0.2	5	8 725	11.0		Not reported in detail.	4 830		31	42 465	11.0
99310	Feeds (mixed and other) inc. pet food .	1 794	0.4	48	59 165	3.0	47100	Meats, provisions	1 007	0.4	9	14 006	7.2
99810	Advertising novelties and specialties .	782	0.2	5	8 965	8.7	48100	Fresh fruits, vegetables, berries . . .	157	0.1	6	12 732	1.2
99850	Musical instruments, phonograph records, sheet music	802	0.2	4	12 095	6.6	49200	Bakery products	159	0.1	13	18 417	0.9
99892	Smokers supplies and pipes.	4 293	0.9	92	243 166	1.8	49300	Canned, bottled foods	3 228	1.2	23	27 132	11.9
	Commodities, n.e.c.	22 968	4.9	(NA)	(NA)	(NA)	49410	Coffee (green, roasted)	1 305	0.5	18	27 364	4.8
							49420	Tea	201	0.1	13	18 905	1.1

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(5)	(\$1,000) (1)	(2)	(3)		($1,000) (4)	(5)
	TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS—Con.							TOBACCO, TOBACCO PRODUCTS DISTRIBUTORS—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
49500	Flour, related products	1 178	0.4	14	17 942	6.6	49300	Canned, bottled foods	558	0.2	7	9 830	5.7
49800	Sugar (refined)	1 233	0.4	16	20 166	6.1	49800	Sugar (refined)	170	0.1	3	3 931	4.3
49930	Groceries, except as specified.	1 252	0.4	23	23 908	5.2	49930	Groceries, except as specified.	387	0.2	7	9 018	4.3
49940	Miscellaneous food products	466	0.2	9	8 607	5.4							
72210	Hardware	472	0.2	6	4 227	11.2	94110	Cigarettes, cigars, tobacco	209 138	82.0	136	254 897	82.0
86300	School equipment, supplies.	570	0.2	24	29 658	1.9		Cigarettes.	128 652		114	207 768	61.9
								Cigars.	30 646		112	202 925	15.1
								Other tobacco	13 591		97	187 030	7.3
94110	Cigarettes, cigars, tobacco	219 894	78.6	230	279 682	78.6		Not reported in detail.	36 249		20	46 159	78.5
	Cigarettes.	143 477		170	218 723	65.6	95110	Beer, fermented malt liquors.	2 499	1.0	18	27 715	9.0
	Cigars.	21 522		173	220 343	9.8	95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	565	0.2	14	39 420	1.4
	Other tobacco	10 081		157	193 947	5.2		Wines	794	0.3	16	31 108	2.6
	Not reported in detail.	44 814		49	54 425	82.3	96311	Coarse paper (wrapping, bags, cartons, etc.)	776	0.3	17	23 527	3.3
95110	Beer, fermented malt liquors.	587	0.2	3	3 402	17.3	96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	436	0.2	13	22 259	2.0
96311	Coarse paper (wrapping, bags, cartons, etc.)	712	0.3	46	44 829	1.6	99892	Smokers supplies and pipes.	4 072	1.6	51	118 323	3.4
96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	1 099	0.4	58	72 668	1.5		Commodities, n.e.c.	6 326	2.5	(NA)	(NA)	(NA)
99310	Feeds (mixed and other) inc. pet food	352	0.1	13	13 319	2.6							
99892	Smokers supplies and pipes.	2 273	0.8	71	112 058	2.0							
	Commodities, n.e.c.	8 779	3.1	(NA)	(NA)	(NA)							
	Mountain Division							BEER DISTRIBUTORS (SIC 5095, PART)					
	All establishments. . . . (number)..109							New England Division					
	Sales not reported by commodity line(\$1,000)..(NA)							All establishments. . . . (number)..200					
	Sales reported by commodity line. . . .	84 139	100.0	87	(X)	(X)		Sales not reported by commodity line(\$1,000)..(NA)					
								Sales reported by commodity line. . . .	130 066	100.0	155	(X)	(X)
22200	Proprietary products, toiletries, druggist sundries.	645	0.8	25	26 515	2.4	49700	Soft drinks, bottled drinking waters.	1 667	1.3	35	21 733	7.7
43100	Dairy products, ice cream, ices	239	0.3	3	3 689	6.5	95110	Beer, fermented malt liquors.	115 598	88.9	155	130 066	88.9
45100	Confectionery	12 196	14.5	81	75 202	16.2	95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	7 832	6.0	17	27 710	28.3
	Candy, all kinds.	7 885		70	60 875	13.0		Wines	3 317	2.6	41	42 313	7.8
	Chewing gum	1 460		65	57 627	2.5		Commodities, n.e.c.	1 652	1.3	(NA)	(NA)	(NA)
	Fountain fruits, syrups, toppings	482		45	42 136	1.1							
	Potato chips, salted nuts, other confections.	457		30	22 826	2.0		Middle Atlantic Division					
	Not reported in detail.	1 912		11	14 327	13.3		All establishments. . . . (number)..1,554					
47100	Meats, provisions	75	0.1	3	1 620	4.6		Sales not reported by commodity line(\$1,000)..(NA)					
49300	Canned, bottled foods	169	0.2	4	4 124	4.1		Sales reported by commodity line. . . .	466 060	100.0	1 200	(X)	(X)
49420	Tea	281	0.3	3	3 310	8.5							
49800	Sugar (refined)	99	0.1	3	1 323	7.5	49700	Soft drinks, bottled drinking waters.	9 685	2.1	624	162 961	5.9
49930	Groceries, except as specified.	279	0.3	5	5 107	5.5	95110	Beer, fermented malt liquors.	454 695	97.6	1 200	466 060	97.6
94110	Cigarettes, cigars, tobacco	65 448	77.8	87	84 139	77.8	95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	574	0.1	3	2 727	21.0
	Cigarettes.	49 545		80	72 688	68.2		Wines	622	0.1	5	6 612	9.4
	Cigars.	7 683		77	72 404	10.6		Commodities, n.e.c.	484	0.1	(NA)	(NA)	(NA)
	Other tobacco	2 000		66	59 286	3.4							
	Not reported in detail.	6 220		6	7 679	81.0		East North Central Division					
95110	Beer, fermented malt liquors.	729	0.9	8	5 760	12.7		All establishments. . . . (number)..1,330					
96311	Coarse paper (wrapping, bags, cartons, etc.)	140	0.2	9	6 764	2.1		Sales not reported by commodity line(\$1,000)..83,858					
96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	450	0.5	21	20 552	2.2		Sales reported by commodity line. . . .	527 924	100.0	1 049	(X)	(X)
99892	Smokers supplies and pipes.	1 032	1.2	26	30 761	3.4	45100	Confectionery	275	0.1	6	2 225	12.4
	Commodities, n.e.c.	2 357	2.8	(NA)	(NA)	(NA)	48100	Fresh fruits, vegetables, berries	865	0.2	3	3 659	23.6
							49700	Soft drinks, bottled drinking waters.	3 234	0.6	133	45 425	7.1
	Pacific Division						94110	Cigarettes, cigars, tobacco	535	0.1	7	3 118	17.2
	All establishments. . . . (number)..172						95110	Beer, fermented malt liquors.	499 972	94.7	1 049	527 924	94.7
	Sales not reported by commodity line(\$1,000)..(NA)						95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	5 821	1.1	35	28 101	20.7
	Sales reported by commodity line. . . .	254 897	100.0	136	(X)	(X)		Wines	12 362	2.3	217	145 806	8.5
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	233	0.1	6	7 801	3.0	99900	Commodities, n.e.c.	4 502	0.9	(NA)	(NA)	(NA)
22200	Proprietary products, toiletries, druggist sundries.	3 468	1.4	27	61 550	5.6		Labor, service, and rental receipts from customers	358	0.1	9	7 254	4.9
29130	Laundry soaps, chips, powders, detergents	143	0.1	3	3 931	3.6							
45100	Confectionery	25 332	9.9	116	225 868	11.2		West North Central Division					
	Candy, all kinds.	16 301		103	180 887	9.0		All establishments. . . . (number)..638					
	Chewing gum	3 258		91	165 890	2.0		Sales not reported by commodity line(\$1,000)..40,149					
	Fountain fruits, syrups, toppings	1 088		36	45 475	2.4		Sales reported by commodity line. . . .	155 362	100.0	487	(X)	(X)
	Potato chips, salted nuts, other confections.	426		24	26 874	1.6	43100	Dairy products, ice cream, ices	110	0.1	3	671	16.4
	Not reported in detail.	4 259		13	44 981	9.5	45100	Confectionery	220	0.1	3	1 779	12.4

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

COMMODITY-LINE SALES

6-99

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	BEER DISTRIBUTORS—Con. West North Central Division—Con.							BEER DISTRIBUTORS—Con. Pacific Division—Con.					
49700	Soft drinks, bottled drinking waters. .	1 992	1.3	85	24 922	8.0	45100	Confectionery	556	0.2	8	6 353	8.8
94110	Cigarettes, cigars, tobacco	295	0.2	3	2 035	14.5	49700	Soft drinks, bottled drinking waters. .	1 439	0.5	69	28 790	5.0
95110	Beer, fermented malt liquors.	151 093	97.3	487	155 362	97.3	49930	Groceries, except as specified.	378	0.1	3	4 800	7.9
95202	Wines	604	0.4	3	2 779	21.7	94110	Cigarettes, cigars, tobacco	1 057	0.3	5	5 944	17.8
99900	Commodities, n.e.c.	966	0.6	(NA)	(NA)	(NA)	95110	Beer, fermented malt liquors.	283 040	89.9	395	314 838	89.9
	Labor, service, and rental receipts from customers	82	0.1	7	1 564	5.2	95201	Spirits (including neutral spirits and ethyl alcohol used in blending).	1 234	0.4	8	8 382	14.7
							95202	Wines	9 659	3.1	183	102 728	9.4
	South Atlantic Division All establishments. . . . (number)..598 Sales not reported by commodity line(\$1,000)..64,474 Sales reported by commodity line. . . .	289 568	100.0	470	(X)	(X)	96311	Coarse paper (wrapping, bags, cartons, etc.)	3 395	1.1	5	30 507	11.1
							99900	Commodities, n.e.c.	11 113	3.5	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	242	0.1	6	26 406	0.9
45100	Confectionery	514	0.2	3	17 189	3.0		WINES, DISTILLED SPIRITS WHOLESALERS (SIC 5095, PART)					
49700	Soft drinks, bottled drinking waters. .	531	0.2	17	10 611	5.0		New England Division					
95110	Beer, fermented malt liquors.	270 542	93.4	470	289 568	93.4		All establishments. . . . (number)..82 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	200 708	100.0	65	(X)	(X)
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	3 762	1.3	6	10 508	35.8	95110	Beer, fermented malt liquors.	16 820	8.4	36	111 708	15.1
95202	Wines	6 018	2.1	87	57 157	10.5	95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	152 765	76.1	57	191 224	79.9
	Commodities, n.e.c.	8 201	2.8	(NA)	(NA)	(NA)	95202	Wines	27 737	13.8	56	172 434	16.1
								Commodities, n.e.c.	3 386	1.7	(NA)	(NA)	(NA)
	East South Central Division All establishments. . . . (number)..242 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	89 036	100.0	175	(X)	(X)		Middle Atlantic Division All establishments. . . . (number)..268 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	963 978	100.0	228	(X)	(X)
95110	Beer, fermented malt liquors.	89 011	100.0	175	89 036	100.0	95110	Beer, fermented malt liquors.	5 365	0.6	14	64 743	8.3
	Commodities, n.e.c.	25	0.0	(NA)	(NA)	(NA)	95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	778 076	80.7	163	897 133	86.7
	West South Central Division All establishments. . . . (number)..543 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	201 391	100.0	392	(X)	(X)	95202	Wines	159 586	16.6	191	663 736	24.0
49700	Soft drinks, bottled drinking waters. .	260	0.1	7	6 550	4.0		Commodities, n.e.c.	20 951	2.2	(NA)	(NA)	(NA)
82131	Store, service shop machines (except barber, beauty shop)	130	0.1	3	3 763	3.5		East North Central Division All establishments. . . . (number)..394 Sales not reported by commodity line(\$1,000)..131,250 Sales reported by commodity line. . . .	587 352	100.0	342	(X)	(X)
95110	Beer, fermented malt liquors.	195 110	96.9	392	201 391	96.9	45100	Confectionery	2 034	0.3	9	26 488	7.7
95202	Wines	2 714	1.3	13	12 968	20.9	49700	Soft drinks, bottled drinking waters. .	1 230	0.2	17	26 681	4.6
	Commodities, n.e.c.	3 046	1.5	(NA)	(NA)	(NA)	94110	Cigarettes, cigars, tobacco	7 641	1.3	9	27 387	27.9
99900	Labor, service, and rental receipts from customers	131	0.1	4	3 115	4.2	95110	Beer, fermented malt liquors.	12 823	2.2	68	96 848	13.2
	Mountain Division All establishments. . . . (number)..238 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	85 329	100.0	177	(X)	(X)	95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	476 972	81.2	293	563 732	84.6
49700	Soft drinks, bottled drinking waters. .	845	1.0	31	9 274	9.1	95202	Wines	84 231	14.3	271	489 704	17.2
95110	Beer, fermented malt liquors.	73 681	86.3	177	85 329	86.3		Commodities, n.e.c.	2 421	0.4	(NA)	(NA)	(NA)
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	5 834	6.8	21	28 150	20.7		West North Central Division All establishments. . . . (number)..114 Sales not reported by commodity line(\$1,000)..21,645 Sales reported by commodity line. . . .	280 726	100.0	96	(X)	(X)
95202	Wines	2 893	3.4	28	31 107	9.3	94110	Cigarettes, cigars, tobacco	3 330	1.2	3	10 112	32.9
	Commodities, n.e.c.	2 076	2.4	(NA)	(NA)	(NA)	95110	Beer, fermented malt liquors.	1 550	0.6	18	41 483	3.7
	Pacific Division All establishments. . . . (number)..536 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	314 838	100.0	395	(X)	(X)	95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	240 396	85.6	90	277 640	86.6
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	492	0.2	4	26 892	1.8	95202	Wines	32 897	11.7	79	246 871	13.3
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	2 233	0.7	3	26 512	8.4		Commodities, n.e.c.	2 553	0.9	(NA)	(NA)	(NA)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	WINES, DISTILLED SPIRITS WHOLESALESA—Con.							FINE AND COARSE PAPER WHOLESALESA—Con.					
	South Atlantic Division							New England Division—Con.					
	All establishments. . . . (number)..138						96311	Coarse paper (wrapping, bags, cartons, etc.)	8 812	27.8	25	31 662	27.8
	Sales not reported by commodity line (\$1,000)..72,710						96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 044	3.3	10	6 595	15.8
	Sales reported by commodity line. . . .	336 488	100.0	103	(X)	(X)		Commodities, n.e.c.	874	2.8	(NA)	(NA)	(NA)
95110	Beer, fermented malt liquors.	9 030	2.7	38	123 416	7.3		Middle Atlantic Division					
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	290 465	86.3	78	317 494	91.5		All establishments. . . . (number)..88					
95202	Wines	35 797	10.6	85	278 718	12.8		Sales not reported by commodity line (\$1,000)..(NA)					
	Commodities, n.e.c.	1 196	0.4	(NA)	(NA)	(NA)		Sales reported by commodity line. . . .	91 194	100.0	55	(X)	(X)
	East South Central Division												
	All establishments. . . . (number)..79						86300	School equipment, supplies.	523	0.6	10	4 948	10.6
	Sales not reported by commodity line (\$1,000)..16,943						87200	Janitors' supplies.	296	0.3	8	8 219	3.6
	Sales reported by commodity line. . . .	111 815	100.0	60	(X)	(X)	96210	Fine and writing papers	50 514	55.4	55	91 194	55.4
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	95 660	85.6	53	102 409	93.4	96220	Roll newspaper and rotogravure papers .	2 004	2.2	12	34 096	5.9
95202	Wines	13 354	11.9	46	90 077	14.8	96311	Coarse paper (wrapping, bags, cartons, etc.)	32 315	35.4	55	91 194	35.4
	Commodities, n.e.c.	2 801	2.5	(NA)	(NA)	(NA)	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	2 476	2.7	30	43 707	5.7
	West South Central Division						96412	Office supplies, business stationery, artists' materials	1 287	1.4	9	10 805	11.9
	All establishments. . . . (number)..102						98241	Insulation and insulation board	1 183	1.3	3	12 048	9.8
	Sales not reported by commodity line (\$1,000)..16,919							Commodities, n.e.c.	596	0.7	(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	258 042	100.0	88	(X)	(X)		East North Central Division					
95110	Beer, fermented malt liquors.	5 695	2.2	36	101 457	5.6		All establishments. . . . (number)..84					
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	215 698	83.6	85	251 696	85.7	32300	Sales not reported by commodity line (\$1,000)..(NA)					
95202	Wines	34 626	13.4	77	232 636	14.9	86300	Sales reported by commodity line. . . .	156 376	100.0	60	(X)	(X)
	Commodities, n.e.c.	2 023	0.8	(NA)	(NA)	(NA)	87300	Notions (thread, buttons, etc.)	274	0.2	6	8 774	3.1
	Mountain Division							School equipment, supplies.	2 094	1.3	13	30 806	6.8
	All establishments. . . . (number)..72							Laundry, dry-cleaning equip., supplies.	84	0.1	3	4 259	2.0
	Sales not reported by commodity line (\$1,000)..4,215						96210	Fine and writing papers	85 536	54.7	60	156 376	54.7
	Sales reported by commodity line. . . .	106 807	100.0	60	(X)	(X)	96220	Roll newspaper and rotogravure papers .	1 529	1.0	16	51 305	3.0
49700	Soft drinks, bottled drinking waters. .	106	0.1	8	11 419	0.9	96311	Coarse paper (wrapping, bags, cartons, etc.)	55 322	35.4	60	156 376	35.4
95110	Beer, fermented malt liquors.	14 669	13.7	49	71 354	20.6	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	4 179	2.7	33	92 100	4.5
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	75 624	70.8	57	104 839	90.3	96411	Fountain pens, mechanical pencils . . .	123	0.1	8	9 663	1.3
95202	Wines	15 786	14.8	57	101 340	15.6	96412	Office supplies, business stationery, artists' materials	3 825	2.4	8	24 982	15.3
	Commodities, n.e.c.	622	0.6	(NA)	(NA)	(NA)	97250	Floor coverings	1 619	1.0	6	22 775	7.1
	Pacific Division						98230	Glass (flat, brick, etc.)	93	0.1	3	4 285	2.2
	All establishments. . . . (number)..197							Commodities, n.e.c.	1 698	1.1	(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000)..150,885							West North Central Division					
	Sales reported by commodity line. . . .	378 259	100.0	147	(X)	(X)		All establishments. . . . (number)..48					
49700	Soft drinks, bottled drinking waters. .	501	0.1	12	25 226	2.0	86300	Sales not reported by commodity line (\$1,000)..(NA)					
95110	Beer, fermented malt liquors.	14 352	3.8	77	211 836	6.8	87200	Sales reported by commodity line. . . .	80 850	100.0	33	(X)	(X)
95201	Spirits (including neutral spirits and ethyl alcohol used in blending). . . .	319 547	84.5	112	353 860	90.3	96210	School equipment, supplies.	920	1.1	11	29 544	3.1
95202	Wines	38 452	10.2	133	339 509	11.3	96220	Janitors' supplies.	140	0.2	4	4 689	3.0
	Commodities, n.e.c.	5 407	1.4	(NA)	(NA)	(NA)	96311	Fine and writing papers	43 429	53.7	33	80 850	53.7
	FINE AND COARSE PAPER WHOLESALESA (SIC 5096, PART)						96312	Roll newspaper and rotogravure papers .	528	0.7	6	8 538	6.2
	New England Division						96411	Coarse paper (wrapping, bags, cartons, etc.)	32 583	40.3	33	80 850	40.3
	All establishments. . . . (number)..34						96412	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 919	2.4	11	15 491	12.4
	Sales not reported by commodity line (\$1,000)..(NA)							Fountain pens, mechanical pencils . . .	107	0.1	5	7 007	1.5
	Sales reported by commodity line. . . .	31 662	100.0	25	(X)	(X)	97250	Floor coverings	773	1.0	3	9 031	8.6
96210	Fine and writing papers	20 640	65.2	25	31 662	65.2		Commodities, n.e.c.	451	0.6	(NA)	(NA)	(NA)
96220	Roll newspaper and rotogravure papers .	292	0.9	3	2 454	11.9		South Atlantic Division					
								All establishments. . . . (number)..49					
								Sales not reported by commodity line (\$1,000)..(NA)					
								Sales reported by commodity line. . . .	74 730	100.0	42	(X)	(X)
96210	Fine and writing papers	20 640	65.2	25	31 662	65.2	86300	School equipment, supplies.	90	0.1	3	5 497	1.6
96220	Roll newspaper and rotogravure papers .	292	0.9	3	2 454	11.9	96210	Fine and writing papers	31 964	42.8	42	74 730	42.8

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	FINE AND COARSE PAPER WHOLESALERS—Con. South Atlantic Division—Con.							FINE AND COARSE PAPER WHOLESALERS—Con. Pacific Division—Con.					
96220	Roll newspaper and rotogravure papers .	1 333	1.8	12	27 280	4.9	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	15 174	8.4	39	152 188	10.0
96311	Coarse paper (wrapping, bags, cartons, etc.)	35 208	47.1	42	74 730	47.1	96411	Fountain pens, mechanical pencils . . .	1 343	0.7	12	111 780	1.2
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	5 676	7.6	16	31 102	18.2	96412	Office supplies, business stationery, artists' materials	5 737	3.2	10	111 483	5.1
96411	Fountain pens, mechanical pencils . . .	76	0.1	4	6 489	1.2	96420	Social stationery	1 430	0.8	7	108 280	1.3
	Commodities, n.e.c.	383	0.5	(NA)	(NA)	(NA)		Commodities, n.e.c.	297	0.2	(NA)	(NA)	(NA)
	East South Central Division All establishments. . . . (number)..34 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	35 931	100.0	28	(X)	(X)		PRINTING AND FINE PAPER WHOLESALERS (SIC 5096,, PART) New England Division All establishments. . . . (number)..59 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	29 976	100.0	46	(X)	(X)
87200	Janitors' supplies.	75	0.2	4	4 973	1.5	82110	Office machines	723	2.4	5	1 520	47.6
96210	Fine and writing papers	20 393	56.8	27	35 774	57.0	96210	Fine and writing papers	25 914	86.4	43	27 628	93.8
96220	Roll newspaper and rotogravure papers .	305	0.8	6	7 532	4.0	96220	Roll newspaper and rotogravure papers .	2 360	7.9	4	3 596	65.6
96311	Coarse paper (wrapping, bags, cartons, etc.)	13 822	38.5	28	35 931	38.5	96311	Coarse paper (wrapping, bags, cartons, etc.)	235	0.8	3	2 956	7.9
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	800	2.2	12	11 924	6.7		Commodities, n.e.c.	744	2.5	(NA)	(NA)	(NA)
	Commodities, n.e.c.	536	1.5	(NA)	(NA)	(NA)		Middle Atlantic Division All establishments. . . . (number)..249 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	496 447	100.0	208	(X)	(X)
	West South Central Division All establishments. . . . (number)..44 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	49 489	100.0	31	(X)	(X)	96210	Fine and writing papers	282 546	56.9	184	303 825	93.0
86300	School equipment, supplies.	303	0.6	7	13 277	2.3	96220	Roll newspaper and rotogravure papers .	199 198	40.1	35	220 968	90.1
87200	Janitors' supplies.	516	1.0	4	5 352	9.6	96311	Coarse paper (wrapping, bags, cartons, etc.)	1 206	0.2	14	23 224	5.2
96210	Fine and writing papers	22 965	46.4	30	48 545	47.3	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	328	0.1	6	19 489	1.7
96311	Coarse paper (wrapping, bags, cartons, etc.)	19 732	39.9	29	45 758	43.1	96412	Office supplies, business stationery, artists' materials	817	0.2	7	7 420	11.0
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	2 053	4.1	5	6 870	29.9		Commodities, n.e.c.	12 352	2.5	(NA)	(NA)	(NA)
96412	Office supplies, business stationery, artists' materials	1 833	3.7	3	8 434	21.7		East North Central Division All establishments. . . . (number)..106 Sales not reported by commodity line(\$1,000)..10,955 Sales reported by commodity line. . . .	171 039	100.0	87	(X)	(X)
	Commodities, n.e.c.	2 087	4.2	(NA)	(NA)	(NA)	86300	School equipment, supplies.	496	0.3	4	5 703	8.7
	Mountain Division All establishments. . . . (number)..32 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	33 014	100.0	27	(X)	(X)	96210	Fine and writing papers	164 651	96.3	82	168 791	97.5
86300	School equipment, supplies.	1 719	5.2	11	18 085	9.5	96220	Roll newspaper and rotogravure papers .	3 374	2.0	12	17 625	19.1
96210	Fine and writing papers	12 874	39.0	27	33 014	39.0	96311	Coarse paper (wrapping, bags, cartons, etc.)	1 609	0.9	16	39 019	4.1
96220	Roll newspaper and rotogravure papers .	293	0.9	7	9 623	3.0	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	86	0.1	5	13 407	0.6
96311	Coarse paper (wrapping, bags, cartons, etc.)	15 624	47.3	27	33 014	47.3	96412	Office supplies, business stationery, artists' materials	323	0.2	4	2 461	13.1
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	1 447	4.4	10	10 598	13.7		Commodities, n.e.c.	220	0.1	(NA)	(NA)	(NA)
96411	Fountain pens, mechanical pencils . . .	108	0.3	4	5 340	2.0	99900	Labor, service, and rental receipts from customers	280	0.2	5	4 306	6.5
96412	Office supplies, business stationery, artists' materials	524	1.6	3	9 655	5.4		West North Central Division All establishments. . . . (number)..46 Sales not reported by commodity line(\$1,000)..10,618 Sales reported by commodity line. . . .	40 610	100.0	30	(X)	(X)
96420	Social stationery	162	0.5	3	5 013	3.2	82352	Printing inks	48	0.1	3	4 051	1.2
	Commodities, n.e.c.	263	0.8	(NA)	(NA)	(NA)	96210	Fine and writing papers	35 828	88.2	29	40 583	88.3
	Pacific Division All establishments. . . . (number)..58 Sales not reported by commodity line(\$1,000)..(NA) Sales reported by commodity line. . . .	179 617	100.0	49	(X)	(X)	96220	Roll newspaper and rotogravure papers .	3 821	9.4	7	14 726	25.9
86300	School equipment, supplies.	5 699	3.2	13	114 658	5.0	96311	Coarse paper (wrapping, bags, cartons, etc.)	320	0.8	9	11 936	2.7
87200	Janitors' supplies.	461	0.3	5	14 535	3.2		Commodities, n.e.c.	593	1.2	(NA)	(NA)	(NA)
96210	Fine and writing papers	58 742	32.7	49	179 617	32.7							
96220	Roll newspaper and rotogravure papers .	10 211	5.7	34	165 420	6.2							
96311	Coarse paper (wrapping, bags, cartons, etc.)	80 523	44.8	49	179 617	44.8							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	PRINTING AND FINE PAPER WHOLESALE—Con.							COARSE PAPER AND PAPER PRODUCTS WHOLESALE—Con.					
	South Atlantic Division							Middle Atlantic Division					
	All establishments. . . . (number)..42							All establishments. . . . (number)..918					
	Sales not reported by commodity line (\$1,000)..5,845							Sales not reported by commodity line (\$1,000)..121,015					
	Sales reported by commodity line. . . .	36 670	100.0	35	(X)	(X)		Sales reported by commodity line. . . .	313 474	100.0	637	(X)	(X)
96210	Fine and writing papers	33 999	92.7	34	36 341	93.6	22200	Proprietary products, toiletries, druggist sundries.	1 226	0.4	32	13 400	9.1
96220	Roll newspaper and rotogravure papers .	1 355	3.7	10	17 904	7.6		Toilet soaps.	291	0.1	13	5 734	5.1
96311	Coarse paper (wrapping, bags, cartons, etc.)	435	1.2	3	6 680	6.5	22300	Laundry soaps, chips, powders, detergents	884	0.3	36	22 289	4.0
	Commodities, n.e.c.	881	2.4	(NA)	(NA)	(NA)	29130	Confectionery	207	0.1	11	5 426	3.8
	East South Central Division						45100	Miscellaneous food products	194	0.1	7	3 800	5.1
	All establishments. . . . (number)..13						72210	Hardware.	416	0.1	18	9 128	4.6
	Sales not reported by commodity line (\$1,000)..(NA)						82121	Cooking, food service equipment	312	0.1	5	2 657	11.7
	Sales reported by commodity line. . . .	9 304	100.0	11	(X)	(X)	82122	China, glassware, crockery (commercial)	680	0.2	6	2 624	25.9
							82450	Rope, cordage, twine.	1 114	0.4	18	11 757	9.5
							86300	School equipment, supplies.	1 380	0.4	43	19 733	7.0
							87200	Janitors' supplies.	2 946	0.9	73	37 410	7.9
82352	Printing inks	22	0.2	3	1 893	1.2	87300	Laundry, dry-cleaning equip., supplies.	178	0.1	9	6 081	2.9
96210	Fine and writing papers	275	88.9	10	8 713	95.0							
96220	Roll newspaper and rotogravure papers .	158	1.7	4	4 499	3.5	96210	Fine and writing papers	440	0.1	27	13 292	3.3
96311	Coarse paper (wrapping, bags, cartons, etc.)	56	0.6	3	2 829	2.0	96311	Coarse paper (wrapping, bags, cartons, etc.)	246 387	78.6	603	298 170	82.6
	Commodities, n.e.c.	793	8.5	(NA)	(NA)	(NA)	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	41 143	13.1	263	148 081	27.8
	West South Central Division						96411	Fountain pens, mechanical pencils . . .	261	0.1	28	10 872	2.4
	(Not analyzed by commodity line)						96412	Office supplies, business stationery, artists' materials	452	0.1	19	7 670	5.9
	Mountain Division						97290	Kitchen utensils, tools, misc. homewares	1 100	0.4	11	9 178	12.0
	(Not analyzed by commodity line)						99120	Photographic goods.	387	0.1	9	9 778	4.0
	Pacific Division						99140	Toys, games, fireworks, children's vehicles	1 365	0.4	20	8 936	15.3
	All establishments. . . . (number)..46						99210	Books, magazines, printed materials . .	87	0.0	3	1 305	6.7
	Sales not reported by commodity line (\$1,000)..(NA)							Commodities, n.e.c.	12 024	3.9	(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	32 692	100.0	26	(X)	(X)		East North Central Division					
								All establishments. . . . (number)..407					
								Sales not reported by commodity line (\$1,000)..76,037					
96210	Fine and writing papers	32 031	98.0	24	32 536	98.4		Sales reported by commodity line. . . .	180 508	100.0	277	(X)	(X)
96311	Coarse paper (wrapping, bags, cartons, etc.)	436	1.3	5	22 371	1.9	22200	Proprietary products, toiletries, druggist sundries.	678	0.4	13	12 790	5.3
	Commodities, n.e.c.	225	0.7	(NA)	(NA)	(NA)	22300	Toilet soaps.	429	0.2	10	10 193	4.2
	COARSE PAPER AND PAPER PRODUCTS WHOLESALE (SIC 5096, PART)						28100	Paints, varnishes, lacquers, enamels. .	123	0.1	4	2 072	5.9
	New England Division						29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	426	0.2	3	2 322	18.3
	All establishments. . . . (number)..218						29130	Laundry soaps, chips, powders, detergents	936	0.5	22	20 167	4.6
	Sales not reported by commodity line (\$1,000)..21,967						32300	Notions (thread, buttons, etc.)	679	0.4	15	15 186	4.5
	Sales reported by commodity line. . . .	75 164	100.0	151	(X)	(X)	45100	Confectionery	605	0.3	7	4 826	12.5
							63100	Electrical wiring supplies, construc- tion materials	115	0.1	4	3 288	3.5
22200	Proprietary products, toiletries, druggist sundries.	295	0.4	12	3 212	9.2	64110	Electrical appliances, radio and television sets.	1 927	1.1	6	12 773	15.1
29130	Laundry soaps, chips, powders, detergents	60	0.1	13	3 155	1.9	72210	Hardware.	1 740	1.0	11	15 755	11.0
32300	Notions (thread, buttons, etc.)	291	0.4	4	3 626	8.0	82121	Cooking, food service equipment	208	0.1	5	2 187	9.5
45100	Confectionery	100	0.1	3	3 495	20.2	82450	Rope, cordage, twine.	179	0.1	8	7 675	2.3
49940	Miscellaneous food products	1 258	1.7	4	3 494	36.0	86300	School equipment, supplies.	1 439	0.8	43	33 683	4.3
							87200	Janitors' supplies.	2 363	1.3	61	36 321	6.5
							87300	Laundry, dry-cleaning equip., supplies.	638	0.4	15	11 246	5.7
72210	Hardware.	147	0.2	4	2 825	5.2	96210	Fine and writing papers	936	0.5	28	26 779	3.5
82450	Rope, cordage, twine.	566	0.8	5	3 728	15.2	96311	Coarse paper (wrapping, bags, cartons, etc.)	134 611	74.6	269	177 882	75.7
86300	School equipment, supplies.	208	0.3	18	5 743	3.6	96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	19 986	11.1	134	92 697	21.6
87200	Janitors' supplies.	525	0.7	34	15 856	3.3	96411	Fountain pens, mechanical pencils . . .	222	0.1	27	15 355	1.4
87300	Laundry, dry-cleaning equip., supplies.	95	0.1	5	1 719	5.5	96412	Office supplies, business stationery, artists' materials	193	0.1	18	15 125	1.3
96210	Fine and writing papers	148	0.2	11	4 611	3.2		China, glassware, crockery.	109	0.1	4	2 249	4.8
96311	Coarse paper (wrapping, bags, cartons, etc.)	53 100	70.6	144	65 595	81.0	97220	Kitchen utensils, tools, misc. homewares	275	0.2	7	6 400	4.3
96312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	15 411	20.5	90	48 751	31.6	99140	Toys, games, fireworks, children's vehicles	1 246	0.7	14	11 358	11.0
96411	Fountain pens, mechanical pencils . . .	51	0.1	6	2 999	1.7		Commodities, n.e.c.	10 445	5.8	(NA)	(NA)	(NA)
99140	Toys, games, fireworks, children's vehicles	134	0.2	7	2 097	6.4							
	Commodities, n.e.c.	2 775	3.7	(NA)	(NA)	(NA)							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	COARSE PAPER AND PAPER PRODUCTS WHOLESALE—Con.							COARSE PAPER AND PAPER PRODUCTS WHOLESALE—Con.					
	West North Central Division							East South Central Division—Con.					
	All establishments. . . . (number)..109						72210	Hardware.	285	1.0	12	9 925	2.9
	Sales not reported by commodity						86300	School equipment, supplies.	1 026	3.7	24	15 637	6.6
	line (\$1,000)..16,693						87200	Janitors' supplies.	932	3.4	25	16 040	5.8
	Sales reported by commodity line. . . .	47 403	100.0	68	(X)	(X)	87300	Laundry, dry-cleaning equip., supplies.	196	0.7	10	9 285	2.1
22200	Proprietary products, toiletries, druggist sundries.	267	0.6	7	4 194	6.4	96210	Fine and writing papers.	128	0.5	9	9 095	1.4
29130	Laundry soaps, chips, powders, detergents.	56	0.1	4	2 992	1.9	96311	Coarse paper (wrapping, bags, cartons, etc.)	18 543	67.2	49	27 585	67.2
32300	Notions (thread, buttons, etc.)	88	0.2	8	5 809	1.5	96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	2 413	8.7	30	18 996	12.7
72210	Hardware.	202	0.4	4	2 582	7.8	96411	Fountain pens, mechanical pencils . . .	75	0.3	13	10 482	0.7
86300	School equipment, supplies.	1 086	2.3	18	11 768	9.2	96412	Office supplies, business stationery, artists' materials.	97	0.4	7	6 439	1.5
87200	Janitors' supplies.	531	1.1	16	9 408	5.6							
87300	Laundry, dry-cleaning equip., supplies.	112	0.2	7	4 863	2.3	99140	Toys, games, fireworks, children's vehicles.	180	0.7	7	5 018	3.6
							99322	Agricultural chemicals (exc. fertilizer)	31	0.1	3	820	3.8
96210	Fine and writing papers.	199	0.4	10	6 567	3.0		Commodities, n.e.c.	1 308	4.7	(NA)	(NA)	(NA)
96311	Coarse paper (wrapping, bags, cartons, etc.)	32 350	68.2	65	46 746	69.2		West South Central Division					
96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	4 400	9.3	37	26 023	16.9		All establishments. . . . (number)..106					
96411	Fountain pens, mechanical pencils . . .	103	0.2	11	9 376	1.1		Sales not reported by commodity					
96412	Office supplies, business stationery, artists' materials.	304	0.6	5	4 635	6.6		line (\$1,000)..17,924					
								Sales reported by commodity line. . . .	46 433	100.0	71	(X)	(X)
97250	Floor coverings.	465	1.0	3	2 124	21.9							
97290	Kitchen utensils, tools, misc. homewares	73	0.2	4	1 507	4.8							
99140	Toys, games, fireworks, children's vehicles.	817	1.7	6	5 520	14.8	22200	Proprietary products, toiletries, druggist sundries.	61	0.1	3	415	14.7
	Commodities, n.e.c.	6 350	13.4	(NA)	(NA)	(NA)	29130	Laundry soaps, chips, powders, detergents.	28	0.1	5	1 434	2.0
	South Atlantic Division						49940	Miscellaneous food products.	30	0.1	3	1 346	2.2
	All establishments. . . . (number)..211						86300	School equipment, supplies.	282	0.6	14	5 334	5.3
	Sales not reported by commodity						87200	Janitors' supplies.	1 028	2.2	28	14 185	7.2
	line (\$1,000)..27,471						87300	Laundry, dry-cleaning equip., supplies.	364	0.8	6	2 993	12.2
	Sales reported by commodity line. . . .	78 162	100.0	148	(X)	(X)							
22200	Proprietary products, toiletries, druggist sundries.	599	0.8	10	7 655	7.8	96210	Fine and writing papers.	79	0.2	5	3 383	2.3
22300	Toilet soaps.	66	0.1	8	7 367	0.9	96311	Coarse paper (wrapping, bags, cartons, etc.)	39 011	84.0	71	46 433	84.0
29130	Laundry soaps, chips, powders, detergents.	343	0.4	20	14 658	2.3	96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	3 660	7.9	39	19 255	19.0
32300	Notions (thread, buttons, etc.)	175	0.2	6	2 702	6.5	96411	Fountain pens, mechanical pencils . . .	38	0.1	7	3 502	1.1
45100	Confectionery.	454	0.6	8	5 171	8.8	96412	Office supplies, business stationery, artists' materials.	250	0.5	5	2 324	10.8
49940	Miscellaneous food products.	242	0.3	5	2 721	8.9		Office supplies (except fountain pens, mechanical pencils).	250		5	2 324	10.8
82110	Office machines.	87	0.1	4	1 978	4.4		Commodities, n.e.c.	1 602	3.4	(NA)	(NA)	(NA)
86300	School equipment, supplies.	941	1.2	26	17 811	5.3		Mountain Division					
87200	Janitors' supplies.	1 732	2.2	44	25 754	6.7		All establishments. . . . (number)..24					
87300	Laundry, dry-cleaning equip., supplies.	563	0.7	19	14 127	4.0		Sales not reported by commodity					
								line (\$1,000)..1,121					
96210	Fine and writing papers.	469	0.6	13	9 341	5.0		Sales reported by commodity line. . . .	11 772	100.0	19	(X)	(X)
96311	Coarse paper (wrapping, bags, cartons, etc.)	57 766	73.9	142	77 592	74.4	29130	Laundry soaps, chips, powders, detergents.	47	0.4	3	1 853	2.5
96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	11 223	14.4	79	52 193	21.5	45100	Confectionery.	88	0.7	3	2 189	4.0
96411	Fountain pens, mechanical pencils . . .	66	0.1	14	7 980	0.8	72210	Hardware.	32	0.3	3	714	4.5
96412	Office supplies, business stationery, artists' materials.	444	0.6	8	3 177	14.0	86300	School equipment, supplies.	948	8.1	6	7 470	12.7
97120	Office, commercial, and other business furniture.	292	0.4	3	1 592	18.3	87200	Janitors' supplies.	88	0.7	5	2 543	3.5
	Commodities, n.e.c.	2 700	3.5	(NA)	(NA)	(NA)							
	East South Central Division						96210	Fine and writing papers.	242	2.1	3	5 524	4.4
	All establishments. . . . (number)..64						96311	Coarse paper (wrapping, bags, cartons, etc.)	8 748	74.3	19	11 772	74.3
	Sales not reported by commodity						96312	Sanitary tissues (toweling, napkins, facial tissues, etc.)	808	6.9	7	3 179	25.4
	line (\$1,000)..10,375						96411	Fountain pens, mechanical pencils . . .	26	0.2	4	5 822	0.4
	Sales reported by commodity line. . . .	27 585	100.0	49	(X)	(X)		Commodities, n.e.c.	745	6.3	(NA)	(NA)	(NA)
22200	Proprietary products, toiletries, druggist sundries.	1 215	4.4	15	7 904	15.4		Pacific Division					
22300	Toilet soaps.	51	0.2	7	4 904	1.0		(Not analyzed by commodity line)					
28100	Paints, varnishes, lacquers, enamels. .	82	0.3	6	4 921	1.7		STATIONERY, OFFICE SUPPLIES WHOLESALE (SIC 5096, PART)					
29130	Laundry soaps, chips, powders, detergents.	142	0.5	11	5 095	2.8		New England Division					
32300	Notions (thread, buttons, etc.)	458	1.7	12	6 357	7.2		(Not analyzed by commodity line)					
45100	Confectionery.	252	0.9	4	3 779	6.7							
64110	Electrical appliances, radio and television sets.	171	0.6	5	4 079	4.2							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	STATIONERY, OFFICE SUPPLIES WHOLESALE—Con.							STATIONERY, OFFICE SUPPLIES WHOLESALE—Con.					
	Middle Atlantic Division							West South Central Division					
	All establishments. . . . (number)..536							All establishments. . . . (number)..143					
	Sales not reported by commodity							Sales not reported by commodity					
	line(\$1,000)..(NA)							line(\$1,000)..(NA)					
	Sales reported by commodity line. . . .	124 889	100.0	366	(X)	(X)		Sales reported by commodity line. . . .	26 981	100.0	98	(X)	(X)
64110	Electrical appliances, radio and television sets.	198	0.2	4	1 113	17.8	82110	Office machines	1 712	6.3	44	10 522	16.3
								Adding, accounting, statistical	72		7	1 196	6.0
82110	Office machines	5 335	4.3	69	25 350	21.0		machines	359		11	2 248	16.0
86300	School equipment, supplies.	727	0.6	21	5 232	13.9		Duplicating machines.	87		8	1 259	6.9
96210	Fine and writing papers	373	0.3	10	4 323	8.6		Typewriters	170		5	1 299	13.1
96411	Fountain pens, mechanical pencils	10 640	8.5	77	27 269	39.0		Other office machines	1 024		(NA)	(NA)	(NA)
								Not reported in detail.					
96412	Office supplies, business stationery, artists' materials	94 264	75.5	322	109 173	86.3	86200	Church equipment, supplies.	45	0.2	3	681	6.6
	Commercial stationery	22 854		88	32 421	70.5	86300	School equipment, supplies.	445	1.6	15	4 995	8.9
	Office supplies (except fountain pens, mechanical pencils).	19 755		90	27 196	72.6	87900	Other service business equip., supplies	37	0.1	3	363	10.2
	Artists' supplies	5 712		20	9 672	59.1	96210	Fine and writing papers	553	2.0	3	3 769	14.7
	Not reported in detail.	45 943		169	56 666	81.1	96311	Coarse paper (wrapping, bags, cartons, etc.)	44	0.2	4	3 357	1.3
96420	Social stationery	426	0.3	14	2 749	15.5	96411	Fountain pens, mechanical pencils	1 462	5.4	22	9 149	16.0
97120	Office, commercial, and other business furniture.	1 090	0.9	19	4 752	22.9	96412	Office supplies, business stationery, artists' materials	20 250	75.1	95	26 116	77.5
99120	Photographic goods.	236	0.2	7	3 942	6.0	97120	Office, commercial, and other business furniture.	1 173	4.3	33	5 092	23.0
99140	Toys, games, fireworks, children's vehicles	1 251	1.0	8	4 795	26.1	99210	Books, magazines, printed materials . .	468	1.7	9	4 796	9.8
	Toys, games, fireworks.	1 156		4	4 410	26.2	99620	Greeting cards.	66	0.2	11	4 798	1.4
	Not reported in detail.	95		4	385	24.7		Commodities, n.e.c.	485	1.8	(NA)	(NA)	(NA)
99210	Books, magazines, printed materials . .	1 347	1.1	12	8 625	15.6	99900	Labor, service, and rental receipts from customers	241	0.9	15	2 538	9.5
99620	Greeting cards.	173	0.1	20	7 961	2.2							
	Commodities, n.e.c.	8 301	6.6	(NA)	(NA)	(NA)		Mountain Division					
99900	Labor, service, and rental receipts from customers	528	0.4	23	8 552	6.2		All establishments. . . . (number)..59					
								Sales not reported by commodity					
	East North Central Division							line(\$1,000)..(NA)					
	All establishments. . . . (number)..364							Sales reported by commodity line. . . .	7 103	100.0	37	(X)	(X)
	Sales not reported by commodity												
	line(\$1,000)..(NA)												
	Sales reported by commodity line. . . .	77 910	100.0	220	(X)	(X)	82110	Office machines	898	12.6	21	3 803	23.6
82110	Office machines	4 558	5.9	85	32 455	14.0	86200	Church equipment, supplies.	13	0.2	3	257	5.1
	Adding, accounting, statistical	260		16	3 846	6.8	86300	School equipment, supplies.	237	3.3	7	1 593	14.9
	machines	1 104		22	5 892	18.7	96411	Fountain pens, mechanical pencils	423	6.0	6	2 026	20.9
	Duplicating machines.	28		6	1 348	2.1	96412	Office supplies, business stationery, artists' materials	4 374	61.6	37	7 103	61.6
	Addressing, mailing machines.	244		16	4 086	6.0	97120	Office, commercial, and other business furniture.	518	7.3	13	2 368	21.9
	Typewriters	196		14	2 675	7.3	99210	Books, magazines, printed materials . .	195	2.7	3	1 215	16.0
	Other office machines	2 726		(NA)	(NA)	(NA)	99620	Greeting cards.	240	3.4	5	1 527	15.7
	Not reported in detail.							Commodities, n.e.c.	70	1.0	(NA)	(NA)	(NA)
86200	Church equipment, supplies.	126	0.2	9	2 297	5.5	99900	Labor, service, and rental receipts from customers	135	1.9	14	2 368	5.7
86300	School equipment, supplies.	1 859	2.4	44	14 150	13.1							
96311	Coarse paper (wrapping, bags, cartons, etc.)	509	0.7	4	1 922	26.5		Pacific Division					
96411	Fountain pens, mechanical pencils	6 545	8.4	50	29 165	22.4		All establishments. . . . (number)..193					
96412	Office supplies, business stationery, artists' materials	56 248	72.2	212	75 826	74.2		Sales not reported by commodity					
96420	Social stationery	62	0.1	13	3 601	1.7		line(\$1,000)..(NA)					
97120	Office, commercial, and other business furniture.	2 422	3.1	40	10 033	24.1		Sales reported by commodity line. . . .	51 247	100.0	109	(X)	(X)
99210	Books, magazines, printed materials . .	867	1.1	18	11 828	7.3	45100	Confectionery	53	0.1	3	543	9.8
99610	Gift, art goods, novelties, etc.	228	0.3	6	1 279	17.8	82110	Office machines	2 337	4.6	35	25 249	9.3
99620	Greeting cards.	667	0.9	30	16 281	4.1	86300	School equipment, supplies.	3 693	7.2	21	17 075	21.6
	Commodities, n.e.c.	3 136	4.0	(NA)	(NA)	(NA)	94110	Cigarettes, cigars, tobacco	153	0.3	3	543	28.2
99900	Labor, service, and rental receipts from customers	683	0.9	34	11 288	6.1	96411	Fountain pens, mechanical pencils	1 825	3.6	28	23 523	7.8
							96412	Office supplies, business stationery, artists' materials	38 340	74.8	103	50 102	76.5
	West North Central Division							Social stationery	39	0.1	7	12 607	0.3
	(Not analyzed by commodity line)							Office, commercial, and other business furniture.	2 181	4.3	21	9 371	23.3
	South Atlantic Division							Books, magazines, printed materials . .	1 426	2.8	9	7 203	19.8
	(Not analyzed by commodity line)							Greeting cards.	125	0.2	9	14 098	0.9
	East South Central Division							Luggage, saddlery, harness.	59	0.1	3	543	10.9
	(Not analyzed by commodity line)							Commodities, n.e.c.	660	1.3	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	356	0.7	16	9 017	3.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE (SIC 5097, PART) New England Division All establishments. . . . (number)..142 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	35 735	100.0	95	(X)	(X)		FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE—Con. East North Central Division—Con. 82110 Office machines 486 0.6 15 4 250 11.4 86300 School equipment, supplies. 70 0.1 5 921 7.6 96412 Office supplies, business stationery, artists' materials 1 154 1.4 22 4 844 23.8					
82110	Office machines	152	0.4	5	955	15.9	97110	Household furniture	31 854	37.6	113	38 315	83.1
96412	Office supplies, business stationery, artists' materials	897	2.5	13	3 048	29.4		Household furniture	21 758		67	26 122	83.3
97110	Household furniture	17 450	48.8	41	21 459	81.3		Mattresses, bedsprings.	2 505		31	15 532	16.1
	Household furniture	8 922		30	12 042	74.1		Not reported in detail.	7 591		40	8 938	84.9
	Mattresses, bedsprings.	2 735		15	5 746	47.6	97120	Office, commercial, and other business furniture.	42 883	50.7	142	53 519	80.1
	Not reported in detail.	5 793		(NA)	(NA)	(NA)		Office furniture (wooden, metal).	24 089		98	39 634	60.8
97120	Office, commercial, and other business furniture.	16 706	46.7	56	21 172	78.9		Public building furniture	5 553		26	17 944	30.9
	Office furniture (wooden, metal).	7 601		37	10 229	74.3		Store and restaurant furniture.	3 288		19	15 387	21.4
	Public building furniture	2 539		12	5 086	49.9		Professional furniture.	250		11	5 035	5.0
	Store and restaurant furniture.	419		5	1 666	25.2	97220	China, glassware, crockery.	201	0.2	3	6 043	3.3
	Professional furniture.	306		7	1 597	19.2		Curtains, draperies	689	0.8	7	9 537	7.2
	Other furniture	627		1	1 948	32.2	97240	Household linens, domestics (except curtains, draperies)	689	0.8	5	6 594	10.4
	Not reported in detail.	5 214		(NA)	(NA)	(NA)		Floor coverings	1 459	1.7	16	15 717	9.3
99900	Commodities, n.e.c.	516	1.4	(NA)	(NA)	(NA)	97290	Kitchen utensils, tools, misc. homewares	417	0.5	4	7 865	5.3
	Labor, service, and rental receipts from customers	14	0.0	3	486	2.9	99140	Toys, games, fireworks, children's vehicles	92	0.1	3	1 785	5.2
	Middle Atlantic Division All establishments. . . . (number)..625 Sales not reported by commodity line (\$1,000)..73,892 Sales reported by commodity line. . . .	180 910	100.0	419	(X)	(X)	99490	Silverware, plated ware, misc. jewelry.	208	0.2	4	6 209	3.3
64110	Electrical appliances, radio and television sets.	1 553	0.9	18	9 622	16.1		Commodities, n.e.c.	2 518	3.0	(NA)	(NA)	(NA)
74210	Warm-air heating-cooling equipment, supplies	415	0.2	3	2 043	20.3	99900	Labor, service, and rental receipts from customers	435	0.5	20	7 851	5.5
74400	Plumbing fixtures, equipment, supplies.	248	0.1	3	1 616	15.3		West North Central Division All establishments. . . . (number)..127 Sales not reported by commodity line (\$1,000)..12,463 Sales reported by commodity line. . . .	29 244	100.0	82	(X)	(X)
77120	Commercial refrigeration equipment. . . .	157	0.1	3	883	17.8	64110	Electrical appliances, radio and television sets.	703	2.4	6	2 891	24.3
82110	Office machines	375	0.2	7	2 639	14.2	82110	Office machines	37	0.1	3	661	5.6
82133	Store, restaurant fixtures and equipment, n.e.c.	328	0.2	4	2 112	15.5	96412	Office supplies, business stationery, artists' materials	763	2.6	11	2 768	27.6
86300	School equipment, supplies.	717	0.4	8	5 065	14.2	97110	Household furniture	13 092	44.8	34	15 159	86.4
96412	Office supplies, business stationery, artists' materials	2 638	1.5	29	8 975	29.4		Household furniture	8 593		21	11 342	75.8
97110	Household furniture	76 693	42.4	207	88 663	86.5		Mattresses, bedsprings.	1 007		11	4 784	21.0
	Household furniture	37 503		126	43 943	85.3		Not reported in detail.	3 492		(NA)	(NA)	(NA)
	Mattresses, bedsprings.	4 047		45	16 944	23.9	97120	Office, commercial, and other business furniture.	12 416	42.5	50	14 109	88.0
	Not reported in detail.	35 143		(NA)	(NA)	(NA)		Office furniture (wooden, metal).	8 178		36	10 880	75.2
97120	Office, commercial, and other business furniture.	87 134	48.2	223	95 218	91.5		Public building furniture	(D)		3	(D)	(D)
	Office furniture (wooden, metal).	60 127		142	69 873	86.1		Store and restaurant furniture.	1 733		7	2 401	72.2
	Public building furniture	7 311		31	12 979	56.3		Professional furniture.	(D)		4	(D)	(D)
	Store and restaurant furniture.	1 967		21	6 747	29.2		Other furniture	1 176		7	2 519	46.7
	Professional furniture.	478		11	3 015	15.9		Not reported in detail.	1 101		(NA)	(NA)	(NA)
	Other furniture	6 259		31	12 143	51.5	97250	Floor coverings	1 251	4.3	7	3 972	31.5
	Not reported in detail.	10 992		(NA)	(NA)	(NA)		Commodities, n.e.c.	982	3.4	(NA)	(NA)	(NA)
97220	China, glassware, crockery.	114	0.1	4	1 164	9.8		South Atlantic Division All establishments. . . . (number)..221 Sales not reported by commodity line (\$1,000)..24,009 Sales reported by commodity line. . . .	66 000	100.0	138	(X)	(X)
97230	Curtains, draperies	245	0.1	5	3 940	6.2	64110	Electrical appliances, radio and television sets.	263	0.4	6	2 534	10.4
97250	Floor coverings	1 441	0.8	20	11 394	12.6	82110	Office machines	982	1.5	10	7 840	12.5
	Carpets, rugs	1 130		15	9 265	12.2	82133	Store, restaurant fixtures and equipment, n.e.c.	35	0.1	3	993	3.5
	Linoleum, other hard surfaces	205		5	3 650	5.6	96412	Office supplies, business stationery, artists' materials	3 410	5.2	19	11 004	31.0
	Not reported in detail.	106		3	1 702	6.2	97110	Household furniture	32 285	48.9	58	34 884	92.5
97290	Kitchen utensils, tools, misc. homewares	148	0.1	4	807	18.3		Household furniture	24 690		43	31 447	78.5
99900	Commodities, n.e.c.	8 492	4.7	(NA)	(NA)	(NA)		Mattresses, bedsprings.	5 486		31	20 668	26.5
	Labor, service, and rental receipts from customers	212	0.1	17	3 362	6.3		Not reported in detail.	2 109		14	2 647	79.7
	East North Central Division All establishments. . . . (number)..379 Sales not reported by commodity line (\$1,000)..36,248 Sales reported by commodity line. . . .	84 651	100.0	237	(X)	(X)							
32200	Yard goods.	134	0.2	3	1 475	9.1							
64110	Electrical appliances, radio and television sets.	1 362	1.6	15	7 676	17.7							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALESA—Con.							FURNITURE (HOUSEHOLD, OFFICE) WHOLESALESA—Con.					
	South Atlantic Division—Con.							Pacific Division					
97120	Office, commercial, and other business furniture.	25 875	39.2	84	32 895	78.7		All establishments. . . . (number)..269					
	Office furniture (wooden, metal).	10 764		48	21 526	50.0		Sales not reported by commodity line. (\$1,000)..(NA)					
	Public building furniture.	5 464		12	7 027	77.8		Sales reported by commodity line. . . .	73 884	100.0	159	(X)	(X)
	Store and restaurant furniture.	778		5	1 277	60.9							
	Professional furniture.	466		4	2 915	16.0							
	Other furniture.	2 805		8	6 092	46.0	64110	Electrical appliances, radio and television sets.	335	0.5	6	3 818	8.8
	Not reported in detail.	5 598		24	6 896	81.2	82110	Office machines.	867	1.2	12	4 972	17.4
97230	Curtains, draperies.	335	0.5	8	3 075	10.9	96412	Office supplies, business stationery, artists' materials.	1 276	1.7	17	5 946	21.5
97240	Household linens, domestics (except curtains, draperies).	154	0.2	5	1 663	9.3	97110	Household furniture.	32 485	44.0	62	36 717	88.5
97250	Floor coverings.	1 662	2.5	19	10 962	15.2		Household furniture.	25 053		44	30 298	82.7
97290	Kitchen utensils, tools, misc. homewares	256	0.4	4	2 508	10.2		Mattresses, bedsprings.	2 433		19	19 499	12.5
99900	Commodities, n.e.c.	455	0.7	(NA)	(NA)	(NA)		Not reported in detail.	4 999		17	5 625	88.9
	Labor, service, and rental receipts from customers.	288	0.4	14	6 534	4.4	97120	Office, commercial, and other business furniture.	34 505	46.7	102	39 390	87.6
	East South Central Division (Not analyzed by commodity line)							Office furniture (wooden, metal). . . .	24 347		72	27 519	88.5
	West South Central Division							Public building furniture.	839		4	3 294	25.5
	All establishments. . . . (number)..154							Store and restaurant furniture. . . .	417		9	1 082	38.5
	Sales not reported by commodity line. (\$1,000)..(NA)							Professional furniture.	151		3	652	23.2
	Sales reported by commodity line. . . .	41 613	100.0	96	(X)	(X)		Other furniture.	1 458		12	3 190	45.7
								Not reported in detail.	7 293		23	9 948	73.3
64110	Electrical appliances, radio and television sets.	701	1.7	11	4 349	16.1	97240	Household linens, domestics (except curtains, draperies).	333	0.5	3	1 309	25.4
82110	Office machines.	399	1.0	4	1 848	21.6	97250	Floor coverings.	1 479	2.0	9	7 653	19.3
96412	Office supplies, business stationery, artists' materials.	2 158	5.2	22	7 988	27.0	99900	Commodities, n.e.c.	1 611	2.2	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers.	993	1.3	17	7 439	13.3
								HOME FURNISHINGS, FLOOR COVERINGS WHOLESALESA (SIC 5097, PART)					
97110	Household furniture.	15 677	37.7	40	19 589	80.0		New England Division					
	Household furniture.	9 910		25	12 675	78.2		All establishments. . . . (number)..181					
	Mattresses, bedsprings.	1 333		20	10 805	12.3		Sales not reported by commodity line. (\$1,000)..(NA)					
	Not reported in detail.	4 434		(NA)	(NA)	(NA)		Sales reported by commodity line. . . .	75 849	100.0	108	(X)	(X)
97120	Office, commercial, and other business furniture.	20 510	49.3	59	24 899	82.4	32200	Yard goods.	1 718	2.3	6	5 333	32.2
	Office furniture (wooden, metal).	7 070		33	12 034	58.8	35200	Men's, boys' clothing, furnishings (except shoes and work clothing). . . .	174	0.2	4	1 777	9.8
	Public building furniture.	4 258		14	5 765	73.9	35400	Women's hosiery, underwear.	131	0.2	6	2 514	5.2
	Store and restaurant furniture.	(D)		5	(D)	(D)	64110	Electrical appliances, radio and television sets.	540	0.7	5	3 597	15.0
	Professional furniture.	(D)		2	(D)	(D)	72210	Hardware.	319	0.4	7	3 608	8.8
	Other furniture.	2 926		7	4 644	63.0	97110	Household furniture.	209	0.3	3	217	96.3
	Not reported in detail.	5 120		(NA)	(NA)	(NA)	97220	China, glassware, crockery.	2 513	3.3	16	4 095	61.4
97230	Curtains, draperies.	409	1.0	3	2 164	18.9	97230	Curtains, draperies.	2 087	2.8	13	6 650	31.4
97250	Floor coverings.	1 243	3.0	14	8 360	14.9	97240	Household linens, domestics (except curtains, draperies).	7 802	10.3	17	10 606	73.6
	Carpets, rugs.	665		9	4 391	15.1		Bedsprings, comfortables, blankets. .	2 731		15	10 229	26.7
	Linoleum, other hard surfaces.	48		3	2 302	2.1		Table linens.	469		14	9 533	4.9
	Not reported in detail.	530		4	3 309	16.0		Sheets, pillowcases.	2 723		15	10 390	26.2
	Commodities, n.e.c.	516	1.2	(NA)	(NA)	(NA)		Other linens and domestics.	1 879		13	9 216	20.4
	Mountain Division						97250	Floor coverings.	40 614	53.5	43	43 114	94.2
	All establishments. . . . (number)..54							Carpets, rugs.	22 771		30	34 558	65.9
	Sales not reported by commodity line. (\$1,000)..(NA)							Linoleum, other hard surfaces.	15 362		27	26 944	57.0
	Sales reported by commodity line. . . .	15 777	100.0	39	(X)	(X)		Other floor coverings.	918		10	14 825	6.2
64110	Electrical appliances, radio and television sets.	735	4.7	3	2 103	35.0		Not reported in detail.	1 563		(NA)	(NA)	(NA)
82110	Office machines.	272	1.7	6	2 353	11.6	97290	Kitchen utensils, tools, misc. homewares	16 979	22.4	35	18 856	90.0
96412	Office supplies, business stationery, artists' materials.	708	4.5	9	3 673	19.3	99140	Toys, games, fireworks, children's vehicles.	375	0.5	3	2 072	18.1
97110	Household furniture.	7 233	45.8	16	8 495	85.1	99860	Other textile products (burlap, asbestos, textiles, felt, etc.).	77	0.1	3	1 574	4.9
97120	Office, commercial, and other business furniture.	6 131	38.9	24	7 883	77.8		Commodities, n.e.c.	2 311	3.0	(NA)	(NA)	(NA)
99900	Commodities, n.e.c.	553	3.5	(NA)	(NA)	(NA)		Middle Atlantic Division					
	Labor, service, and rental receipts from customers.	145	0.9	6	1 569	9.2		All establishments. . . (number)..1,334					
								Sales not reported by commodity line. (\$1,000)..174,747					
								Sales reported by commodity line. . . .	512 955	100.0	867	(X)	(X)
							28100	Paints, varnishes, lacquers, enamels. .	444	0.1	9	6 361	7.0
							32200	Yard goods.	4 436	0.9	22	21 553	20.6

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE—Con.							HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE—Con.					
	Middle Atlantic Division—Con							East North Central Division—Con.					
32900	Knit fabrics, yarns, other dry goods. . .	2 421	0.5	6	9 154	26.4	97250	Floor coverings	106 127	47.5	109	117 301	90.5
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	866	0.2	14	10 790	8.0		Carpets, rugs	56 024		61	86 909	64.5
35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.) . .	600	0.1	12	6 647	9.0		Linoleum, other hard surfaces	34 905		68	77 312	45.1
35400	Women's hosiery, underwear.	1 215	0.2	13	6 592	18.4		Other floor coverings	6 164		34	53 243	11.6
35700	Work clothing, work gloves.	950	0.2	7	5 681	16.7		Not reported in detail.	9 034		15	11 410	79.2
63100	Electrical wiring supplies, construc- tion materials	459	0.1	6	3 256	14.1	97290	Kitchen utensils, tools, misc. homewares	54 986	24.6	109	77 670	70.8
64110	Electrical appliances, radio and television sets.	4 314	0.8	30	27 816	15.5	99130	Sporting, athletic goods, bicycles. . .	1 111	0.5	6	8 769	12.7
72210	Hardware.	1 472	0.3	29	16 627	8.9	99140	Toys, games, fireworks, children's vehicles	2 148	1.0	15	16 081	13.4
82121	Cooking, food service equipment	276	0.1	7	3 502	7.9		Commodities, n.e.c.	5 927	2.7	(NA)	(NA)	(NA)
82122	China, glassware, crockery (commercial)	353	0.1	5	1 715	20.6	99900	Labor, service, and rental receipts from customers	144	0.1	7	2 837	5.1
82133	Store, restaurant fixtures and equipment, n.e.c.	400	0.1	12	3 467	11.5		West North Central Division					
87200	Janitors' supplies.	310	0.1	6	5 829	5.3		All establishments. . . (number) . . 164					
87700	Upholsterers' supplies.	477	0.1	3	5 220	9.1		Sales not reported by commodity line (\$1,000) . . 22,538					
97110	Household furniture	1 892	0.4	25	14 654	12.9		Sales reported by commodity line. . . .	86 962	100.0	96	(X)	(X)
	Household furniture	1 439		15	6 263	23.0	28100	Paints, varnishes, lacquers, enamels. .	466	0.5	6	7 176	6.5
	Mattresses, bedsprings.	155		4	5 316	2.9	64110	Electrical appliances, radio and television sets.	1 475	1.7	10	19 171	7.7
	Not reported in detail.	298		7	3 186	9.4	72210	Hardware.	1 812	2.1	8	9 524	19.0
97120	Office, commercial, and other business furniture.	653	0.1	5	7 067	9.2	83520	Garden machinery, equipment, supplies .	783	0.9	4	10 613	7.4
97220	China, glassware, crockery.	90 002	17.5	192	111 329	80.8	97110	Household furniture	3 332	3.8	7	16 765	19.9
97230	Curtains, draperies.	36 018	7.0	92	58 658	61.4	97120	Office, commercial, and other business furniture.	390	0.4	3	1 691	23.1
97240	Household linens, domestics (except curtains, draperies)	70 672	13.8	166	84 883	83.3	97220	China, glassware, crockery.	4 865	5.6	14	6 189	78.6
	Bedspreads, comfortables, blankets. .	17 165		69	48 326	35.5	97230	Curtains, draperies.	1 351	1.6	7	2 741	49.3
	Table linens.	18 419		84	50 083	36.8	97240	Household linens, domestics (except curtains, draperies)	6 496	7.5	8	8 643	75.2
	Sheets, pillowcases.	11 945		71	49 503	24.1		Bedspreads, comfortables, blankets. .	416		5	5 450	7.6
	Other linens and domestics.	14 110		78	44 612	31.6		Table linens.	242		3	5 034	4.8
	Not reported in detail.	9 033		34	10 247	88.2		Sheets, pillowcases.	(D)		5	(D)	(D)
97250	Floor coverings	167 357	32.6	240	186 262	89.9		Other linens and domestics.	2 910	5	7	126	40.8
	Carpets, rugs	73 104		145	115 708	63.2		Not reported in detail.	(D)		1	(D)	(D)
	Linoleum, other hard surfaces.	51 487		91	84 974	60.6	97250	Floor coverings	45 722	52.6	47	52 864	86.5
	Other floor coverings.	11 291		62	52 977	21.3		Carpets, rugs	22 575		22	36 629	58.4
	Not reported in detail.	31 475		41	36 202	86.9		Linoleum, other hard surfaces.	13 291		26	36 845	36.1
97290	Kitchen utensils, tools, misc. homewares	110 622	21.6	256	135 586	81.6		Other floor coverings.	821		7	14 822	5.5
98293	Other building materials.	352	0.1	3	1 490	23.6		Not reported in detail.	9 035		18	11 322	79.8
99140	Toys, games, fireworks, children's vehicles.	1 480	0.3	21	13 687	10.8	97290	Kitchen utensils, tools, misc. homewares	11 855	13.6	32	33 947	34.9
99490	Silverware, plated ware, misc. jewelry.	1 586	0.3	14	9 904	16.0	99130	Sporting, athletic goods, bicycles. . .	781	0.9	6	12 307	6.3
99610	Gift, art goods, novelties, etc.	585	0.1	6	2 097	27.9	99140	Toys, games, fireworks, children's vehicles	1 224	1.4	6	12 862	9.5
99900	Commodities, n.e.c.	12 191	2.4	(NA)	(NA)	(NA)	99490	Silverware, plated ware, misc. jewelry.	349	0.4	4	7 798	4.5
	Labor, service, and rental receipts from customers	552	0.1	9	16 869	3.3		Commodities, n.e.c.	6 061	7.0	(NA)	(NA)	(NA)
	East North Central Division							South Atlantic Division					
	All establishments. . . (number) . . 526							All establishments. . . (number) . . 332					
	Sales not reported by commodity line (\$1,000) . . 77,139							Sales not reported by commodity line (\$1,000) . . 39,027					
	Sales reported by commodity line. . . .	223 517	100.0	284	(X)	(X)		Sales reported by commodity line. . . .	98 834	100.0	187	(X)	(X)
32200	Yard goods.	2 270	1.0	8	13 738	16.5	22200	Proprietary products, toiletries, druggist sundries.	239	0.2	3	5 295	4.5
35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	211	0.1	3	9 632	2.2	32200	Yard goods.	3 350	3.4	10	16 866	19.9
35300	Women's misses', children's, infants' clothing, accessories (exc. as spec.) . .	628	0.3	3	10 030	6.3	32900	Knit fabrics, yarns, other dry goods. .	175	0.2	4	4 436	3.9
35400	Women's hosiery, underwear.	302	0.1	3	9 971	3.0	35200	Men's, boys' clothing, furnishings (except shoes and work clothing) . . .	597	0.6	8	9 543	6.3
64110	Electrical appliances, radio and television sets.	1 838	0.8	12	9 031	20.4	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.) . .	1 432	1.4	4	7 357	19.5
72210	Hardware.	2 218	1.0	15	11 310	19.6	35400	Women's hosiery, underwear.	213	0.2	5	5 586	3.8
96311	Coarse paper (wrapping, bags, cartons, etc.)	137	0.1	3	564	24.3	35700	Work clothing, work gloves.	182	0.2	6	6 069	3.0
97110	Household furniture	933	0.4	9	11 468	8.1	64110	Electrical appliances, radio and television sets.	865	0.9	13	7 493	11.5
97120	Office, commercial, and other business furniture.	444	0.2	4	3 656	12.1	72210	Hardware.	1 203	1.2	10	9 728	12.4
97220	China, glassware, crockery.	21 673	9.7	54	24 193	89.6	74210	Warm-air heating-cooling equipment, supplies	298	0.3	3	4 233	7.0
97230	Curtains, draperies.	7 115	3.2	25	22 034	32.3	74400	Plumbing fixtures, equipment, supplies.	303	0.3	3	4 986	6.1
97240	Household linens, domestics (except curtains, draperies)	15 305	6.8	18	22 723	67.4	77120	Commercial refrigeration equipment. . .	52	0.1	3	1 518	3.4
	Bedspreads, comfortables, blankets. .	5 433		15	19 496	27.9	82121	Cooking, food service equipment	142	0.1	3	1 231	11.5
	Table linens.	(D)		12	(D)	(D)	82122	China, glassware, crockery (commercial)	343	0.3	5	1 379	24.9
	Sheets, pillowcases.	3 860		14	17 833	21.6	82133	Store, restaurant fixtures and equipment, n.e.c.	281	0.3	5	1 787	15.7
	Other linens and domestics.	3 018		13	18 386	16.4							
	Not reported in detail.	(D)		3	(D)	(D)							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALESAERS—Con.							HOME FURNISHINGS, FLOOR COVERINGS WHOLESALESAERS—Con.					
	South Atlantic Division—Con.							Mountain Division—Con.					
83520	Garden machinery, equipment, supplies	497	0.5	3	4 604	10.8	97240	Household linens, domestics (except curtains, draperies)	823	2.5	4	8 833	9.3
97110	Household furniture	1 207	1.2	10	4 529	26.7	97250	Floor coverings	23 487	70.6	31	28 565	82.2
97220	China, glassware, crockery	2 047	2.1	22	5 732	35.7		Carpets, rugs	7 281		17	19 484	37.4
97230	Curtains, draperies	1 535	1.6	14	10 956	14.0		Linoleum, other hard surfaces	7 138		18	19 195	37.2
97240	Household linens, domestics (except curtains, draperies)	9 958	10.1	27	20 688	48.1		Other floor coverings	2 735		6	5 882	46.5
	Bedsprings, comfortables, blankets	2 124		20	12 426	17.1		Not reported in detail	6 333		9	6 707	94.4
	Table linens	200		10	9 672	2.1	97290	Kitchen utensils, tools, misc. homewares	2 097	6.3	17	8 855	23.7
	Sheets, pillowcases	1 550		18	11 511	13.5		Commodities, n.e.c.	1 683	5.1	(NA)	(NA)	(NA)
	Other linens and domestics	5 131		15	17 962	28.6							
	Not reported in detail	953		5	1 009	94.4		Pacific Division					
97250	Floor coverings	54 595	55.2	108	65 320	83.6		All establishments . . . (number)..476					
	Carpets, rugs	25 118		51	44 019	57.1		Sales not reported by commodity line(\$1,000)..(NA)					
	Linoleum, other hard surfaces	18 370		57	39 609	46.4		Sales reported by commodity line	201 005	100.0	248	(X)	(X)
	Other floor coverings	3 361		18	10 892	30.9							
	Not reported in detail	7 746		(NA)	(NA)	(NA)							
97290	Kitchen utensils, tools, misc. homewares	13 225	13.4	58	24 726	53.5	32200	Yard goods	542	0.3	5	5 067	10.7
98291	Wallboard and hardboard	177	0.2	4	2 226	8.0	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.)	131	0.1	3	2 805	4.7
99130	Sporting, athletic goods, bicycles	810	0.8	6	10 139	8.0	63100	Electrical wiring supplies, construc- tion materials	237	0.1	3	4 593	5.2
99140	Toys, games, fireworks, children's vehicles	356	0.4	4	5 000	7.1	64110	Electrical appliances, radio and television sets	2 568	1.3	18	45 223	5.7
99490	Silverware, plated ware, misc. jewelry. Commodities, n.e.c.	149	0.2	5	1 860	8.0	72210	Hardware	3 231	1.6	10	14 748	21.9
		4 603	4.7	(NA)	(NA)	(NA)	83520	Garden machinery, equipment, supplies . .	361	0.2	3	4 449	8.1
	East South Central Division (Not analyzed by commodity line)						97110	Household furniture	3 903	1.9	21	47 552	8.2
	West South Central Division						97220	China, glassware, crockery	10 497	5.2	43	18 328	57.3
	All establishments . . . (number)..150						97230	Curtains, draperies	14 978	7.5	38	36 480	41.1
	Sales not reported by commodity line(\$1,000)..14,365						97240	Household linens, domestics (except curtains, draperies)	18 397	9.2	24	28 993	63.5
	Sales reported by commodity line	65 845	100.0	86	(X)	(X)	97250	Floor coverings	97 273	48.4	80	113 828	85.5
22200	Proprietary products, toiletries, druggist sundries	988	1.5	4	4 802	20.6		Carpets, rugs	52 888		46	85 342	62.0
28100	Paints, varnishes, lacquers, enamels	142	0.2	3	1 932	7.3		Linoleum, other hard surfaces	23 083		36	71 930	32.1
35200	Men's, boys' clothing, furnishings (except shoes and work clothing)	109	0.2	4	2 935	3.7		Other floor coverings	2 858		13	24 186	11.8
35400	Women's hosiery, underwear	235	0.4	3	2 883	8.2		Not reported in detail	18 444		19	19 318	95.5
64110	Electrical appliances, radio and television sets	114	0.2	11	15 296	0.7	97290	Kitchen utensils, tools, misc. homewares	39 988	19.9	109	81 085	49.3
72210	Hardware	701	1.1	10	9 113	7.7	99130	Sporting, athletic goods, bicycles	504	0.3	7	8 231	6.1
82133	Store, restaurant fixtures and equipment, n.e.c.	261	0.4	4	1 371	19.0	99140	Toys, games, fireworks, children's vehicles	3 988	2.0	12	20 931	19.1
83520	Garden machinery, equipment, supplies . .	92	0.1	3	2 073	4.4	99810	Advertising novelties and specialties . Commodities, n.e.c.	3 305	0.2	3	1 738	17.5
97110	Household furniture	3 505	5.3	15	18 561	18.9			4 102	2.0	(NA)	(NA)	(NA)
97220	China, glassware, crockery	852	1.3	11	2 964	28.7		LUMBER, MILLWORK WHOLESALERS (SIC 5098, PART)					
97230	Curtains, draperies	900	1.4	3	3 606	25.0		New England Division					
97240	Household linens, domestics (except curtains, draperies)	3 070	4.7	7	6 025	51.0		All establishments . . . (number)..270					
97250	Floor coverings	33 070	50.2	40	40 937	80.8		Sales not reported by commodity line(\$1,000)..41,544					
	Carpets, rugs	15 411		24	28 801	53.5		Sales reported by commodity line	132 033	100.0	158	(X)	(X)
	Linoleum, other hard surfaces	14 441		25	30 436	47.4	28100	Paints, varnishes, lacquers, enamels . .	88	0.1	9	7 892	1.1
	Other floor coverings	(D)		1	(D)	(D)	72210	Hardware	1 151	0.9	13	19 627	5.9
	Not reported in detail	(D)		7	(D)	(D)	98100	Lumber (rough, dressed, finished)	69 935	53.0	94	94 588	73.9
97290	Kitchen utensils, tools, misc. homewares	17 422	26.5	44	33 587	51.9	98130	Plywood (inc. chipboard, particle board)	19 539	14.8	67	69 474	28.1
99140	Toys, games, fireworks, children's vehicles	1 035	1.6	6	8 622	12.0		Hardwood	5 482		34	34 156	16.0
	Commodities, n.e.c.	3 349	5.1	(NA)	(NA)	(NA)		Softwood	9 999		40	44 103	22.6
								Nonwood face	535		6	8 507	6.3
								Not reported in detail	3 563		21	20 569	17.3
	Mountain Division						98141	Wood shingles	2 834	2.1	51	58 903	4.8
	All establishments . . . (number)..82						98142	Wood millwork	22 687	17.2	61	58 497	38.8
	Sales not reported by commodity line(\$1,000)..(NA)						98143	Metal millwork	3 261	2.5	11	5 284	61.7
	Sales reported by commodity line	33 258	100.0	53	(X)	(X)	98144	Veneer, other wood products	1 525	1.2	11	9 454	16.1
64110	Electrical appliances, radio and television sets	330	1.0	9	11 135	3.0	98210	Brick, blocks, tile, clay sewer pipe, flue linings	85	0.1	6	2 366	3.6
72210	Hardware	51	0.2	4	1 246	4.1	98220	Cement, lime, plaster, stucco	1 920	1.5	8	12 660	15.2
97110	Household furniture	3 689	11.1	11	14 123	26.1	98241	Insulation and insulation board	961	0.7	24	18 802	5.1
97220	China, glassware, crockery	248	0.7	5	735	33.7	98242	Roofing (except wood shingles)	1 737	1.3	18	14 508	12.0
97230	Curtains, draperies	850	2.6	7	8 466	10.0	98291	Wallboard and hardboard	1 649	1.2	32	35 917	4.6
							98293	Other building materials	3 149	2.4	14	19 446	16.2
							99821	Logs, piles, pulpwood, poles, posts, stumps, etc.	115	0.1	5	5 296	2.2
								Commodities, n.e.c.	1 397	1.1	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	LUMBER, MILLWORK WHOLESALERS—Con. Middle Atlantic Division All establishments. . . . (number)..959 Sales not reported by commodity line (\$1,000)..187,124 Sales reported by commodity line. . . .	573 191	100.0	572	(X)	(X)		LUMBER, MILLWORK WHOLESALERS—Con. West North Central Division All establishments. . . . (number)..340 Sales not reported by commodity line (\$1,000)..91,403 Sales reported by commodity line. . . .	228 498	100.0	199	(X)	(X)
28100	Paints, varnishes, lacquers, enamels. .	385	0.1	34	32 895	1.2	28100	Paints, varnishes, lacquers, enamels. .	527	0.2	18	16 782	3.1
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	1 005	0.2	7	3 619	27.8	72210	Hardware.	1 667	0.7	35	41 168	4.0
72210	Hardware.	2 619	0.5	46	34 953	7.5	91212	Iron and steel products (flat).	686	0.3	3	2 853	24.0
98100	Lumber (rough, dressed, finished) . . .	359 116	62.7	343	423 883	84.7	91213	Iron and steel wire, wire products. . .	854	0.4	4	7 541	11.3
							91215	Iron and steel pipe, tubing (except cast iron soil pipe)	227	0.1	5	5 220	4.3
98130	Plywood (inc. chipboard, particle board) Hardwood. Softwood. Nonwood face. Not reported in detail.	81 023 28 444 37 615 2 283 12 681	14.1	226 118 134 28 59	291 113 128 109 214 691 30 155 41 025	27.8 22.2 17.5 7.6 30.9	98100	Lumber (rough, dressed, finished) . . .	126 932	55.6	125	173 773	73.0
							98130	Plywood (inc. chipboard, particle board) Hardwood. Softwood. Nonwood face. Not reported in detail.	33 439 6 705 16 046 581 10 107	14.6	116 53 65 11 38	162 591 87 107 92 227 13 189 54 277	20.6 7.7 17.4 4.4 18.6
98141	Wood shingles	4 747	0.8	73	154 668	3.1	98141	Wood shingles	2 763	1.2	46	87 445	3.2
98142	Wood millwork	73 855	12.9	193	197 215	37.4	98142	Wood millwork	36 672	16.0	94	101 653	36.1
98143	Metal millwork.	13 702	2.4	43	29 570	46.3	98143	Metal millwork.	6 840	3.0	26	26 913	25.4
98144	Veneer, other wood products	3 578	0.6	27	87 002	4.1	98144	Veneer, other wood products	942	0.4	7	7 085	13.3
98210	Brick, blocks, tile, clay sewer pipe, flue linings	1 153	0.2	19	22 172	5.2							
98220	Cement, lime, plaster, stucco	1 143	0.2	24	25 163	4.5	98230	Glass (flat, brick, etc.)	652	0.3	17	18 120	3.6
98230	Glass (flat, brick, etc.)	350	0.1	18	26 176	1.3	98241	Insulation and insulation board	2 587	1.1	43	56 835	4.6
98241	Insulation and insulation board	6 368	1.1	90	93 426	6.8	98242	Roofing (except wood shingles).	3 166	1.4	34	37 161	8.5
98242	Roofing (except wood shingles).	3 475	0.6	53	46 827	7.4	98291	Wallboard and hardboard	2 181	1.0	45	62 284	3.5
98250	Sand, gravel, crushed stone	547	0.1	10	16 521	3.3	98293	Other building materials.	2 578	1.1	21	25 583	10.1
98291	Wallboard and hardboard	6 996	1.2	114	185 136	3.8							
98292	Prefabricated structural assemblies . .	653	0.1	6	61 933	1.1	98821	Logs, piles, pulpwood, poles, posts, stumps, etc.	3 297	1.4	28	43 603	7.6
98293	Other building materials.	2 204	0.4	29	99 999	2.2		Commodities, n.e.c.	2 254	1.0	(NA)	(NA)	(NA)
	Commodities, n.e.c.	9 919	1.7	(NA)	(NA)	(NA)	99900	Labor, service, and rental receipts from customers	234	0.1	13	6 659	3.5
99900	Labor, service, and rental receipts from customers	353	0.1	15	9 787	3.6							
	East North Central Division All establishments. . . . (number)..953 Sales not reported by commodity line (\$1,000)..204,417 Sales reported by commodity line. . . .	538 363	100.0	583	(X)	(X)		South Atlantic Division All establishments. . . . (number)..678 Sales not reported by commodity line (\$1,000)..108,187 Sales reported by commodity line. . . .	337 650	100.0	383	(X)	(X)
28100	Paints, varnishes, lacquers, enamels. .	1 573	0.3	54	69 523	2.3	28100	Paints, varnishes, lacquers, enamels. .	1 033	0.3	37	24 730	4.2
29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	716	0.1	4	4 370	16.4	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	573	0.2	4	4 105	14.0
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	319	0.1	3	1 134	28.1	72210	Hardware.	2 056	0.6	71	57 907	3.6
72210	Hardware.	2 770	0.5	79	93 659	3.0	74400	Plumbing fixtures, equipment, supplies.	832	0.2	13	7 082	11.7
91213	Iron and steel wire, wire products. . .	1 993	0.4	11	13 299	15.0	91212	Iron and steel products (flat).	448	0.1	5	5 954	7.5
97250	Floor coverings	820	0.2	4	8 372	9.8	91214	Iron and steel finished products, (exc. flat, wire, pipe and tubing)	1 316	0.4	3	6 411	20.5
98100	Lumber (rough, dressed, finished) . . .	267 435	49.7	365	376 145	71.1	98100	Lumber (rough, dressed, finished) . . .	183 624	54.4	285	250 024	73.4
98130	Plywood (inc. chipboard, particle board) Hardwood. Softwood. Nonwood face. Not reported in detail.	119 318 27 393 50 358 764 40 803	22.2	265 117 168 22 67	334 098 138 154 217 509 30 206 93 060	35.7 19.8 23.2 2.5 43.8	98130	Plywood (inc. chipboard, particle board) Hardwood. Softwood. Nonwood face. Not reported in detail.	53 037 14 800 27 000 466 10 771	15.7	187 96 107 12 (NA)	187 768 98 183 121 782 15 435 (NA)	28.2 15.1 22.2 3.0 (NA)
98141	Wood shingles	4 950	0.9	63	84 824	5.8	98141	Wood shingles	1 255	0.4	25	43 655	2.9
98142	Wood millwork	72 202	13.4	231	240 181	30.1	98142	Wood millwork	45 860	13.6	137	134 220	34.2
98143	Metal millwork.	14 272	2.7	79	51 570	27.7	98143	Metal millwork.	12 167	3.6	48	47 638	25.5
98144	Veneer, other wood products	5 679	1.1	33	31 418	18.1	98144	Veneer, other wood products	6 669	2.0	16	21 296	26.6
98210	Brick, blocks, tile, clay sewer pipe, flue linings	1 578	0.3	23	28 746	5.5	98210	Brick, blocks, tile, clay sewer pipe, flue linings	1 146	0.3	34	23 621	4.9
98220	Cement, lime, plaster, stucco	513	0.1	24	32 296	1.6	98220	Cement, lime, plaster, stucco	836	0.2	31	20 381	4.1
98230	Glass (flat, brick, etc.)	446	0.1	29	33 576	1.3	98230	Glass (flat, brick, etc.)	3 235	1.0	34	30 822	10.5
98241	Insulation and insulation board	11 607	2.2	130	160 746	7.2	98241	Insulation and insulation board	4 278	1.3	85	92 595	4.6
98242	Roofing (except wood shingles).	9 284	1.7	112	138 452	6.7	98242	Roofing (except wood shingles).	2 790	0.8	62	52 552	5.3
98291	Wallboard and hardboard	10 047	1.9	142	204 877	4.9	98250	Sand, gravel, crushed stone	236	0.1	17	10 112	2.3
98292	Prefabricated structural assemblies . .	467	0.1	8	5 897	7.9	98291	Wallboard and hardboard	6 060	1.8	104	117 074	5.2
98293	Other building materials.	4 108	0.8	47	63 900	6.4	98293	Other building materials.	4 782	1.4	46	47 560	10.1
							98294	Ready- or transit-mixed concrete. . . .	521	0.2	6	3 961	13.2
99821	Logs, piles, pulpwood, poles, posts, stumps, etc.	596	0.1	29	28 632	2.1	99821	Logs, piles, pulpwood, poles, posts, stumps, etc.	1 243	0.4	10	3 748	33.2
99822	Barrels, boxes, box shooks, etc. . . .	304	0.1	5	2 766	11.0	99822	Barrels, boxes, box shooks, etc. . . .	292	0.1	3	4 858	6.0
	Commodities, n.e.c.	6 767	1.2	(NA)	(NA)	(NA)		Commodities, n.e.c.	2 387	0.7	(NA)	(NA)	(NA)
99900	Labor, service, and rental receipts from customers	599	0.1	16	18 096	3.3	99900	Labor, service, and rental receipts from customers	974	0.3	13	9 352	10.4

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bution (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	LUMBER, MILLWORK WHOLESALERS—Con. East South Central Division All establishments. . . . (number)..362 Sales not reported by commodity line (\$1,000)..59,150 Sales reported by commodity line. . . .	146 707	100.0	206	(X)	(X)		LUMBER, MILLWORK WHOLESALERS—Con. Mountain Division—Con. 98100 Lumber (rough, dressed, finished) . . .	54 203	51.0	85	84 923	63.8
							98130 Plywood (inc. chipboard, particle board)	14 480	13.6	58	69 787	20.7	
							Hardwood.	1 960		26	29 688	6.6	
							Softwood.	6 797		29	35 312	19.2	
							Nonwood face.	187		5	6 626	2.8	
							Not reported in detail.	5 536		(NA)	(NA)	(NA)	
28100	Paints, varnishes, lacquers, enamels. .	187	0.1	14	11 216	1.7	98141 Wood shingles	529	0.5	23	33 250	1.6	
72210	Hardware.	854	0.6	34	34 316	2.5	98142 Wood millwork	11 144	10.5	37	48 208	23.1	
74400	Plumbing fixtures, equipment, supplies.	1 667	1.1	9	7 655	21.8	98143 Metal millwork.	2 430	2.3	14	13 350	18.2	
98100	Lumber (rough, dressed, finished) . . .	91 376	62.3	167	125 782	72.6	98144 Veneer, other wood products	722	0.7	6	11 602	6.2	
98130	Plywood (inc. chipboard, particle board)	19 784	13.5	79	90 423	21.9	98210 Brick, blocks, tile, clay sewer pipe,						
	Hardwood.	7 463		37	37 900	19.7	flue linings	213	0.2	6	3 907	5.5	
	Softwood.	8 106		46	52 448	15.5	Cement, lime, plaster, stucco	604	0.6	16	21 024	2.9	
	Nonwood face.	195		6	11 950	1.6	Glass (flat, brick, etc.)	915	0.9	14	19 000	4.8	
	Not reported in detail.	4 020		(NA)	(NA)	(NA)	98230 Insulation and insulation board	3 370	3.2	38	55 788	6.0	
98141	Wood shingles	437	0.3	10	24 401	1.8	98241 Roofing (except wood shingles).	4 989	4.7	31	51 770	9.6	
98142	Wood millwork	20 297	13.8	58	58 444	34.7	Asphalt shingles, roofing and tarred						
98143	Metal millwork.	1 696	1.2	19	19 740	8.6	felts.	2 329		18	26 672	8.7	
98144	Veneer, other wood products	814	0.6	5	5 031	16.2	Asbestos cement roofing shingles. . . .	218		8	11 317	1.9	
98210	Brick, blocks, tile, clay sewer pipe,						Galvanized iron and steel sheets. . . .	194		11	13 752	1.4	
	flue linings	339	0.2	12	6 954	4.9	Aluminum sheets	50		5	7 788	0.6	
98220	Cement, lime, plaster, stucco	269	0.2	15	16 197	1.7	Not reported in detail.	2 198		(NA)	(NA)	(NA)	
98230	Glass (flat, brick, etc.)	869	0.6	19	17 765	4.9	98291 Wallboard and hardboard	4 593	4.3	39	59 961	7.7	
98241	Insulation and insulation board	1 638	1.1	34	35 714	4.6	98293 Other building materials.	1 608	1.5	11	26 205	6.1	
98242	Roofing (except wood shingles).	1 706	1.2	27	25 378	6.7	Logs, piles, pulpwood, poles, posts,						
98291	Wallboard and hardboard	1 808	1.2	41	39 457	4.6	stumps, etc.	55	0.1	7	10 323	0.5	
98293	Other building materials.	888	0.6	16	11 648	7.6	Commodities, n.e.c.	2 963	2.8	(NA)	(NA)	(NA)	
	Commodities, n.e.c.	2 078	1.4	(NA)	(NA)	(NA)							
	West South Central Division All establishments. . . . (number)..431 Sales not reported by commodity line (\$1,000)..77,491 Sales reported by commodity line. . . .	200 012	100.0	251	(X)	(X)		Pacific Division All establishments. . . . (number)..834 Sales not reported by commodity line (\$1,000)..305,123 Sales reported by commodity line. . . .	842 036	100.0	543	(X)	(X)
28100	Paints, varnishes, lacquers, enamels. .	887	0.5	42	59 373	1.5	28100 Paints, varnishes, lacquers, enamels. .	494	0.1	30	29 899	1.7	
72210	Hardware.	2 480	1.2	66	76 575	3.2	72210 Hardware.	1 445	0.2	40	45 639	3.2	
91213	Iron and steel wire, wire products. . .	462	0.2	7	6 279	7.4	97250 Floor coverings	1 105	0.1	4	3 857	28.6	
91215	Iron and steel pipe, tubing (except cast iron soil pipe)	259	0.1	8	5 672	4.6	98100 Lumber (rough, dressed, finished) . . .	534 024	63.4	397	698 610	76.4	
97250	Floor coverings	664	0.3	3	7 045	9.4	98130 Plywood (inc. chipboard, particle board)	211 504	25.1	220	444 791	47.6	
98100	Lumber (rough, dressed, finished) . . .	74 722	37.4	169	143 145	52.2	Hardwood.	41 935		116	288 562	14.5	
98130	Plywood (inc. chipboard, particle board)	30 867	15.4	126	141 986	21.7	Softwood.	130 546		149	352 752	37.0	
	Hardwood.	(D)		70	(D)	(D)	Nonwood face.	1 290		33	44 379	2.9	
	Softwood.	13 914		74	78 516	17.7	Not reported in detail.	37 733		(NA)	(NA)	(NA)	
	Nonwood face.	(D)		3	(D)	(D)	98141 Wood shingles	8 996	1.1	58	137 232	6.6	
	Not reported in detail.	10 803		(NA)	(NA)	(NA)	98142 Wood millwork	33 952	4.0	124	206 261	16.5	
98141	Wood shingles	2 111	1.1	31	25 847	8.2	98143 Metal millwork.	6 793	0.8	33	35 687	19.0	
98142	Wood millwork	41 447	20.7	104	124 755	33.2	98144 Veneer, other wood products	4 211	0.5	22	28 437	14.8	
98143	Metal millwork.	8 690	4.4	69	85 803	10.1	98230 Glass (flat, brick, etc.)	521	0.1	10	9 592	5.4	
98144	Veneer, other wood products	254	0.1	7	19 452	1.3	98241 Insulation and insulation board	5 546	0.7	65	138 228	4.0	
98210	Brick, blocks, tile, clay sewer pipe,						98242 Roofing (except wood shingles).	5 527	0.7	47	58 356	9.5	
	flue linings	216	0.1	12	8 537	2.5	Asphalt shingles, roofing and tarred						
98220	Cement, lime, plaster, stucco	435	0.2	35	39 257	1.1	felts.	3 992		34	50 227	7.9	
98230	Glass (flat, brick, etc.)	850	0.4	49	52 999	1.6	Asbestos cement roofing shingles. . . .	79		8	22 090	0.4	
98241	Insulation and insulation board	5 140	2.6	68	98 700	5.2	Galvanized iron and steel sheets. . . .	20		5	17 100	0.1	
98242	Roofing (except wood shingles).	11 058	5.5	71	100 068	11.1	Aluminum sheets	158		9	20 796	0.8	
98291	Wallboard and hardboard	5 078	2.5	88	96 712	5.3	All other types (exc. wood shingles). . .	321		6	9 629	3.3	
98293	Other building materials.	5 236	2.6	46	56 918	9.2	Not reported in detail.	957		(NA)	(NA)	(NA)	
98291	Wallboard and hardboard	5 078	2.5	88	96 712	5.3	98291 Wallboard and hardboard	4 835	0.6	80	122 923	3.9	
98293	Other building materials.	5 236	2.6	46	56 918	9.2	98293 Other building materials.	2 691	0.3	28	35 474	7.6	
98821	Logs, piles, pulpwood, poles, posts, stumps, etc.	461	0.2	11	7 125	6.5	98821 Logs, piles, pulpwood, poles, posts, stumps, etc.	7 165	0.9	16	36 551	19.6	
	Commodities, n.e.c.	8 695	4.4	(NA)	(NA)	(NA)	Commodities, n.e.c.	12 478	1.5	(NA)	(NA)	(NA)	
	Mountain Division All establishments. . . . (number)..169 Sales not reported by commodity line (\$1,000)..40,945 Sales reported by commodity line. . . .	106 222	100.0	110	(X)	(X)	Labor, service, and rental receipts from customers	749	0.1	25	25 566	2.9	
28100	Paints, varnishes, lacquers, enamels. .	516	0.5	14	15 492	3.3		CONSTRUCTION MATERIALS DISTRIBUTORS (SIC 5098, PART) New England Division All establishments. . . . (number)..263 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	64 661	100.0	158	(X)	(X)
72210	Hardware.	2 190	2.1	22	33 222	6.6							
74400	Plumbing fixtures, equipment, supplies.	424	0.4	4	3 392	12.5	28100 Paints, varnishes, lacquers, enamels. .	949	1.5	20	17 761	5.3	
91213	Iron and steel wire, wire products. . .	274	0.3	3	4 398	6.2	72210 Hardware.	1 217	1.9	18	15 064	8.1	

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.							CONSTRUCTION MATERIALS DISTRIBUTORS—Con.					
	New England Division—Con.							Middle Atlantic Division—Con.					
74210	Warm-air heating-cooling equipment, supplies	212	0.3	3	4 121	5.1	98250	Sand, gravel, crushed stone	13 962	4.1	87	37 017	37.7
74400	Plumbing fixtures, equipment, supplies.	128	0.2	5	4 485	2.9	98291	Wallboard and hardboard	11 937	3.5	108	85 496	14.0
91213	Iron and steel wire, wire products. . .	441	0.7	4	2 933	15.0	98292	Prefabricated structural assemblies . .	4 129	1.2	15	8 358	49.4
97250	Floor coverings	213	0.3	4	1 429	14.9	98293	Other building materials	59 889	17.6	166	105 140	57.0
98100	Lumber (rough, dressed, finished) . . .	307	0.5	6	3 846	8.0	98294	Ready- or transit-mixed concrete. . . .	1 134	0.3	17	12 609	9.0
98130	Plywood (inc. chipboard, particle board)	904	1.4	14	9 248	9.8	99900	Commodities, n.e.c.	11 957	3.5	(NA)	(NA)	(NA)
98141	Wood shingles	1 144	1.8	19	14 293	8.0		Labor, service, and rental receipts from customers	1 494	0.4	29	13 477	11.1
98142	Wood millwork	504	0.8	5	3 777	13.3							
98143	Metal millwork	563	0.9	5	5 781	9.7							
98210	Brick, blocks, tile, clay sewer pipe, flue linings	13 840	21.4	38	24 737	55.9		East North Central Division					
98220	Cement, lime, plaster, stucco	2 344	3.6	21	17 733	13.2		All establishments. . . . (number)..981					
98230	Glass (flat, brick, etc.)	6 313	9.8	34	12 175	51.9		Sales not reported by commodity line (\$1,000)..139,161					
98241	Insulation and insulation board	4 502	7.0	43	28 393	15.9		Sales reported by commodity line. . . .	334 392	100.0	652	(X)	(X)
98242	Roofing (except wood shingles).	12 693	19.6	49	32 716	38.8	13100	Automotive glass	387	0.1	3	6 666	5.8
	Asphalt shingles, roofing and tarred felts	5 942		31	22 204	26.8	28100	Paints, varnishes, lacquers, enamels. .	2 880	0.9	71	45 380	6.3
	Asbestos cement roofing shingles. . . .	1 270		16	11 462	11.1	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores . .	328	0.1	9	6 106	5.4
	Galvanized iron and steel sheets. . . .	317		7	4 701	6.7	72210	Hardware	2 767	0.8	66	54 697	5.1
	Aluminum sheets	399		10	6 716	5.9	74210	Warm-air heating-cooling equipment, supplies	1 339	0.4	11	8 134	16.5
	All other types (exc. wood shingles). .	87		4	1 745	5.0	74300	Wet heat equip., supplies (inc. boilers, radiators, unit heaters, etc.)	340	0.1	4	2 168	15.7
	Not reported in detail.	4 678		(NA)	(NA)	(NA)	74400	Plumbing fixtures, equipment, supplies.	200	0.1	7	4 800	4.2
98250	Sand, gravel, crushed stone	1 278	2.0	18	4 015	31.8	91101	Coal (bituminous and anthracite). . . .	996	0.3	12	4 843	20.6
98291	Wallboard and hardboard	3 462	5.4	38	24 489	14.1	91213	Iron and steel wire, wire products. . .	662	0.2	21	14 662	4.5
98292	Prefabricated structural assemblies . . .	862	1.3	7	3 206	26.9	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	177	0.1	8	3 315	5.3
98293	Other building materials	10 576	16.4	57	24 251	43.6	91320	Aluminum shapes, forms, etc.	271	0.1	5	1 735	15.6
98294	Ready- or transit-mixed concrete. . . .	41	0.1	5	2 150	1.9	97250	Floor coverings	2 013	0.6	17	11 984	16.8
99322	Agricultural chemicals (exc. fertilizer)	214	0.3	4	1 336	16.0	97290	Kitchen utensils, tools, misc. homewares	453	0.1	4	3 675	12.3
99900	Commodities, n.e.c.	1 559	2.4	(NA)	(NA)	(NA)	98100	Lumber (rough, dressed, finished) . . .	3 628	1.1	27	24 222	15.0
	Labor, service, and rental receipts from customers	395	0.6	6	2 103	18.8	98130	Plywood (inc. chipboard, particle board)	4 704	1.4	43	36 405	12.9
	Middle Atlantic Division						98141	Wood shingles	742	0.2	30	31 339	2.4
	All establishments. . . . (number)..993						98142	Wood millwork	3 675	1.1	35	31 377	11.7
	Sales not reported by commodity line (\$1,000)..139,104						98143	Metal millwork	2 121	0.6	34	24 444	8.7
	Sales reported by commodity line. . . .	341 120	100.0	611	(X)	(X)	98144	Veneer, other wood products	424	0.1	6	5 988	7.1
28100	Paints, varnishes, lacquers, enamels. .	1 968	0.6	46	28 394	6.9	98210	Brick, blocks, tile, clay sewer pipe, flue linings	60 135	18.0	171	98 182	61.2
64110	Electrical appliances, radio and television sets.	188	0.1	3	1 544	12.2	98220	Cement, lime, plaster, stucco	15 549	4.6	112	72 518	21.4
72210	Hardware	2 691	0.8	55	38 440	7.0	98230	Glass (flat, brick, etc.)	46 259	13.8	129	75 691	61.1
74210	Warm-air heating-cooling equipment, supplies	485	0.1	9	6 724	7.2	98241	Insulation and insulation board	19 691	5.9	166	103 883	19.0
74400	Plumbing fixtures, equipment, supplies.	300	0.1	7	5 074	5.9	98242	Roofing (except wood shingles).	55 473	16.6	195	122 261	45.4
91212	Iron and steel products (flat).	406	0.1	10	6 152	6.6		Asphalt shingles, roofing and tarred felts	31 320		133	76 993	40.7
91213	Iron and steel wire, wire products. . .	590	0.2	14	10 314	5.7		Asbestos cement roofing shingles. . . .	1 879		51	33 502	5.6
91214	Iron and steel finished products (exc. flat, wire, pipe and tubing)	1 238	0.4	8	6 696	18.5		Galvanized iron and steel sheets. . . .	1 470		29	21 282	6.9
91310	Copper, brass shapes, forms, other mill products	328	0.1	6	2 378	13.8		Aluminum sheets	1 751		21	13 346	13.1
91320	Aluminum shapes, forms, etc.	291	0.1	5	2 852	10.2		All other types (exc. wood shingles). .	1 183		11	4 248	27.8
97110	Household furniture	293	0.1	4	1 486	19.7		Not reported in detail.	17 870		(NA)	(NA)	(NA)
97250	Floor coverings	773	0.2	6	4 189	18.5	98250	Sand, gravel, crushed stone	23 615	7.1	116	58 603	40.3
98100	Lumber (rough, dressed, finished) . . .	1 366	0.4	18	17 003	8.0	98291	Wallboard and hardboard	12 983	3.9	102	79 236	16.4
98130	Plywood (inc. chipboard, particle board)	5 144	1.5	24	25 631	20.1	98292	Prefabricated structural assemblies . .	4 094	1.2	31	13 477	30.4
	Hardwood	407		12	8 425	4.8	98293	Other building materials	46 754	14.0	181	97 415	48.0
	Softwood	2 270		13	12 554	18.1	98294	Ready- or transit-mixed concrete. . . .	3 917	1.2	26	15 443	25.4
	Not reported in detail.	2 467		(NA)	(NA)	(NA)	99900	Commodities, n.e.c.	13 848	4.1	(NA)	(NA)	(NA)
98141	Wood shingles	2 616	0.8	43	36 525	7.2		Labor, service, and rental receipts from customers	3 967	1.2	53	31 555	12.6
98142	Wood millwork	6 503	1.9	22	27 122	24.0							
98143	Metal millwork	2 345	0.7	24	15 250	15.4		West North Central Division					
98144	Veneer, other wood products	188	0.1	5	1 401	13.4		All establishments. . . . (number)..349					
98210	Brick, blocks, tile, clay sewer pipe, flue linings	70 082	20.5	185	105 350	66.5		Sales not reported by commodity line (\$1,000)..56,666					
98220	Cement, lime, plaster, stucco	17 329	5.1	99	59 162	29.3		Sales reported by commodity line. . . .	133 778	100.0	201	(X)	(X)
98230	Glass (flat, brick, etc.)	41 801	12.3	103	55 027	76.0	28100	Paints, varnishes, lacquers, enamels. .	1 850	1.4	21	38 337	4.8
98241	Insulation and insulation board	21 741	6.4	153	111 342	19.5	72210	Hardware	2 712	2.0	32	32 828	8.3
98242	Roofing (except wood shingles).	57 952	17.0	175	112 201	51.7	74400	Plumbing fixtures, equipment, supplies.	263	0.2	3	2 564	10.3
	Asphalt shingles, roofing and tarred felts	25 434		116	79 551	32.0	91212	Iron and steel products (flat).	174	0.1	4	2 252	7.7
	Asbestos cement roofing shingles. . . .	6 472		59	50 739	12.8	91213	Iron and steel wire, wire products. . .	276	0.2	5	5 249	5.3
	Galvanized iron and steel sheets. . . .	2 290		36	24 531	9.3	91215	Iron and steel pipe, tubing (except cast iron soil pipe)	157	0.1	6	5 380	2.9
	Aluminum sheets	1 748		34	27 859	6.3	98100	Lumber (rough, dressed, finished) . . .	2 162	1.6	17	18 886	11.4
	All other types (exc. wood shingles). .	3 834		36	26 556	14.4							
	Not reported in detail.	18 174		(NA)	(NA)	(NA)							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.-MERCHANT WHOLESALERS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.							CONSTRUCTION MATERIALS DISTRIBUTORS—Con.					
	West North Central Division—Con.							Mountain Division—Con.					
98130	Plywood (inc. chipboard, particle board)	8 366	6.3	42	57 346	14.6	99900	Commodities, n.e.c.	1 529	2.8	(NA)	(NA)	(NA)
	Hardwood.	1 263		20	39 699	3.2		Labor, service, and rental receipts					
	Softwood.	5 074		29	45 448	11.2		from customers	399	0.7	9	2 705	14.8
	Nonwood face.	169		4	21 665	0.8							
	Not reported in detail.	1 860		(NA)	(NA)	(NA)		Pacific Division (Not analyzed by commodity line)					
98141	Wood shingles	588	0.4	18	39 509	1.5							
98142	Wood millwork	4 259	3.2	28	50 866	8.4							
98143	Metal millwork.	2 555	1.9	29	49 675	5.1							
98144	Veneer, other wood products	185	0.1	4	5 494	3.4		AMUSEMENT, SPORTING GOODS DISTRIBUTORS (SIC 5099, PART)					
98210	Brick, blocks, tile, clay sewer pipe, flue linings	7 001	5.2	33	39 048	17.9							
98220	Cement, lime, plaster, stucco	1 950	1.5	20	20 021	9.7		New England Division					
98230	Glass (flat, brick, etc.)	13 355	10.0	42	41 335	32.3							
98241	Insulation and insulation board	17 250	12.9	73	76 889	22.4		All establishments. . . . (number)..214					
98242	Roofing (except wood shingles).	24 907	18.6	75	75 650	32.9		Sales not reported by commodity line (\$1,000)..17,862					
	Asphalt shingles, roofing and tarred felts.	14 557		60	66 947	21.7		Sales reported by commodity line. . . .	57 994	100.0	144	(X)	(X)
	Asbestos cement roofing shingles. . . .	2 885		35	31 977	9.0	32300	Notions (thread, buttons, etc.)	176	0.3	3	2 297	7.7
	Galvanized iron and steel sheets. . . .	3 302		29	50 252	6.6	86300	School equipment, supplies.	340	0.6	7	2 932	11.6
	Aluminum sheets	1 147		17	17 196	6.7	96412	Office supplies, business stationery, artists' materials	99	0.2	3	784	12.6
	All other types (exc. wood shingles). . .	744		8	8 141	9.1	97290	Kitchen utensils, tools, misc. homewares	226	0.4	4	1 734	13.0
	Not reported in detail.	2 272		(NA)	(NA)	(NA)	99110	Billiards, pool, bowling equipment and supplies	668	1.2	4	668	100.0
98250	Sand, gravel, crushed stone	800	0.6	19	3 450	23.2	99120	Photographic goods.	13 779	23.8	31	16 139	85.4
98291	Wallboard and hardboard	8 162	6.1	48	62 126	13.1		Cameras, parts, accessories, mounts .	5 143		15	10 877	47.3
98292	Prefabricated structural assemblies. . .	5 003	3.7	13	8 841	56.6		Projection apparatus.	1 568		10	7 571	20.7
98293	Other building materials.	23 105	17.3	65	42 763	54.0		Motion picture studio, theater equipment.	231		3	723	32.0
98294	Ready- or transit-mixed concrete. . . .	1 053	0.8	4	1 274	82.7		Developing, printing, dark room apparatus.	357		9	3 669	9.7
99821	Logs, piles, pulpwood, poles, posts, stumps, etc.	529	0.4	5	8 394	6.3		Sensitized, unexposed photographic film	1 062		9	4 116	25.8
99900	Commodities, n.e.c.	5 382	4.0	(NA)	(NA)	(NA)		Other photographic goods.	1 892		10	7 747	24.4
	Labor, service, and rental receipts from customers	1 734	1.3	22	13 770	12.6		Not reported in detail.	3 526		15	5 143	68.6
	South Atlantic Division (Not analyzed by commodity line)						99130	Sporting, athletic goods, bicycles. . .	9 861	17.0	48	14 429	68.3
	East South Central Division (Not analyzed by commodity line)						99140	Toys, games, fireworks, children's vehicles	26 233	45.2	71	31 792	82.5
	West South Central Division (Not analyzed by commodity line)						99190	Other recreation, hobby goods	4 221	7.3	22	7 495	56.3
	Mountain Division						99430	Costume jewelry	83	0.1	5	3 268	2.5
	All establishments. . . . (number)..173						99610	Gift, art goods, novelties, etc.	101	0.2	5	1 436	7.0
	Sales not reported by commodity line (\$1,000)..(NA)						99620	Greeting cards.	48	0.1	5	491	9.8
	Sales reported by commodity line. . . .	54 368	100.0	85	(X)	(X)		Commodities, n.e.c.	2 159	3.7	(NA)	(NA)	(NA)
28100	Paints, varnishes, lacquers, enamels. .	2 130	3.9	15	9 523	22.4	22200	Proprietary products, toiletries, druggist sundries.	685	0.2	7	3 445	19.9
72210	Hardware.	964	1.8	14	14 545	6.6	28100	Paints, varnishes, lacquers, enamels. .	478	0.1	5	3 092	15.5
74400	Plumbing fixtures, equipment, supplies.	36	0.1	3	1 957	1.8	32300	Notions (thread, buttons, etc.)	280	0.1	15	3 768	7.4
97250	Floor coverings	150	0.3	5	4 200	3.6	64110	Electrical appliances, radio and television sets.	1 714	0.5	19	25 998	6.6
98100	Lumber (rough, dressed, finished). . .	3 370	6.2	7	15 543	21.7	72210	Hardware.	2 903	0.8	12	18 024	16.1
98130	Plywood (inc. chipboard, particle board)	1 996	3.7	10	16 991	11.7	83520	Garden machinery, equipment, supplies.	737	0.2	7	15 429	4.8
98141	Wood shingles	350	0.6	8	7 591	4.6	86300	School equipment, supplies.	2 207	0.6	28	10 193	21.7
98142	Wood millwork	1 635	3.0	11	10 275	15.9	86900	Other scientific, professional equipment, supplies.	3 346	0.9	3	8 871	37.7
98143	Metal millwork.	295	0.5	5	3 960	7.4	96411	Fountain pens, mechanical pencils . . .	231	0.1	10	2 753	8.4
98210	Brick, blocks, tile, clay sewer pipe, flue linings	1 309	2.4	11	3 812	34.3	96412	Office supplies, business stationery, artists' materials	1 900	0.5	18	7 697	24.7
98220	Cement, lime, plaster, stucco	2 199	4.0	11	14 705	15.0	97220	China, glassware, crockery.	4 011	1.1	3	12 351	32.5
98230	Glass (flat, brick, etc.)	6 501	12.0	27	12 178	53.4	97290	Kitchen utensils, tools, misc. homewares	902	0.2	10	6 662	13.5
98241	Insulation and insulation board	2 824	5.2	21	22 720	12.4	99110	Billiards, pool, bowling equipment and supplies	4 107	1.1	19	7 035	58.4
98242	Roofing (except wood shingles).	11 378	20.9	29	32 132	35.4	99120	Photographic goods.	87 253	23.8	165	108 241	80.6
	Asphalt shingles, roofing and tarred felts.	6 245		23	18 938	33.0		Cameras, parts, accessories, mounts .	26 153		54	56 078	46.6
	Asbestos cement roofing shingles. . . .	672		12	8 743	7.7		Projection apparatus.	4 205		24	32 604	12.9
	Galvanized iron and steel sheets. . . .	525		9	8 151	6.4		Motion picture studio, theater equipment.	210		5	1 020	20.7
	Aluminum sheets	(D)		5	(D)	(D)		Developing, printing, dark room apparatus.	2 123		21	16 583	12.8
	All other types (exc. wood shingles). . .	412		6	3 357	12.3		Sensitized, unexposed photographic film	6 423		28	29 038	22.1
	Not reported in detail.	(D)		(NA)	(D)	(D)		Other photographic goods.	7 644		41	22 808	33.5
98250	Sand, gravel, crushed stone	945	1.7	12	3 256	29.0		Not reported in detail.	40 495		(NA)	(NA)	(NA)
98291	Wallboard and hardboard	1 033	1.9	13	9 797	10.5							
98292	Prefabricated structural assemblies. . .	993	1.8	5	4 760	20.9							
98293	Other building materials.	14 332	26.4	25	27 927	51.3							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.							AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							West North Central Division					
99130	Sporting, athletic goods, bicycles. . .	84 162	23.1	184	124 386	67.7		All establishments. . . . (number)..259 Sales not reported by commodity line (\$1,000)..23,755 Sales reported by commodity line. . . .	72 595	100.0	163	(X)	(X)
99140	Toys, games, fireworks, children's vehicles Toys, games, fireworks. Children's vehicles (except bicycles) Not reported in detail.	123 704 68 380 1 977 53 347	34.0	300 154 24 (NA)	175 617 89 665 38 941 (NA)	70.4 76.3 5.1 (NA)	13200	New automotive parts, equipment, supplies (except tires and tubes). . . Proprietary products, toiletries, druggist sundries. Paints, varnishes, lacquers, enamels. . Women's, misses', children's, infants' clothing, accessories (exc. as spec.). Electrical appliances, radio and television sets. Garden machinery, equipment, supplies . School equipment, supplies.	276 106 221 342 755 323 197	0.4 0.1 0.3 0.5 1.0 0.4 0.3	3 3 3 4 7 4 6	5 586 981 6 200 2 275 7 956 6 897 1 703	4.9 10.8 3.6 15.0 9.5 4.7 11.6
99190	Other recreation, hobby goods	29 840	8.2	103	58 265	51.2	22200	Kitchen utensils, tools, misc. homewares Billiards, pool, bowling equipment and supplies	760 2 106 14 160	1.0 2.9 19.5	3 11 32	6 552 3 379 17 938	11.6 62.3 78.9
99210	Books, magazines, printed materials . . .	341	0.1	10	4 637	7.4	28100	Sporting, athletic goods, bicycles. . .	27 025	37.2	68	36 951	73.1
99420	Clocks, watches, watch movements. . . .	499	0.1	17	17 583	2.8	35300	Toys, games, fireworks, children's vehicles	19 474	26.8	65	30 107	64.7
99430	Costume jewelry	1 239	0.3	12	8 045	15.4	64110	Other recreation, hobby goods	2 512	3.5	23	7 984	31.5
99490	Silverware, plated ware, misc. jewelry.	263	0.1	5	4 078	6.4	83520	Clocks, watches, watch movements. . . .	185	0.3	6	3 309	5.6
99610	Gift, art goods, novelties, etc.	726	0.2	23	7 192	10.1	99430	Costume jewelry	77	0.1	3	747	10.3
99620	Greeting cards.	227	0.1	7	3 339	6.8	99490	Silverware, plated ware, misc. jewelry.	59	0.1	4	2 044	2.9
99810	Advertising novelties and specialties . .	4 036	1.1	19	16 499	24.5	99610	Gift, art goods, novelties, etc.	427	0.6	10	3 533	12.1
99850	Musical instruments, phonograph records, sheet music	678	0.2	9	6 209	10.9		Commodities, n.e.c.	3 314	4.6	(NA)	(NA)	(NA)
99900	Commodities, n.e.c.	6 424	1.8	(NA)	(NA)	(NA)	99900	Labor, service, and rental receipts from customers	276	0.4	12	11 613	2.4
	Labor, service, and rental receipts from customers	1 100	0.3	17	14 201	7.7		South Atlantic Division					
	East North Central Division							All establishments. . . . (number)..308 Sales not reported by commodity line (\$1,000)..27,247 Sales reported by commodity line. . . .	75 879	100.0	193	(X)	(X)
22100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	327	0.2	3	2 690	12.2	22200	Proprietary products, toiletries, druggist sundries.	198	0.3	3	2 003	9.9
22200	Proprietary products, toiletries, druggist sundries.	158	0.1	4	2 087	7.6	32200	Yard goods.	198	0.3	4	2 308	8.6
32300	Notions (thread, buttons, etc.)	775	0.4	10	5 895	13.1	32300	Notions (thread, buttons, etc.)	221	0.3	5	2 887	7.7
35200	Men's, boys' clothing, furnishings (except shoes and work clothing)	851	0.5	3	5 920	14.4	35200	Men's, boys' clothing, furnishings (except shoes and work clothing)	120	0.2	4	2 306	5.2
63100	Electrical wiring supplies, construc- tion materials.	888	0.5	5	6 457	13.8	35300	Women's, misses', children's, infants' clothing, accessories (exc. as spec.). Women's hosiery, underwear.	152 205	0.2 0.3	3 4	2 254 2 418	6.7 8.5
64110	Electrical appliances, radio and television sets.	2 959	1.7	28	21 405	13.8	35400	Work clothing, work gloves.	89	0.1	3	2 254	3.9
65100	Electronic tubes, parts, accessories. . .	96	0.1	3	404	23.8	35700	Shoes, other footwear.	64	0.1	3	2 410	2.7
72210	Hardware.	1 727	1.0	23	25 573	6.8	39100	Electrical wiring supplies, construc- tion materials.	106	0.1	3	4 391	2.4
83520	Garden machinery, equipment, supplies .	193	0.1	9	6 154	3.1	64110	Electrical appliances, radio and television sets.	395	0.5	4	4 525	8.7
86300	School equipment, supplies.	843	0.5	14	10 002	8.4	72210	Hardware.	1 048	1.4	10	7 810	13.4
91213	Iron and steel wire, wire products. . .	141	0.1	4	6 208	2.3	74210	Warm-air heating-cooling equipment, supplies	166	0.2	3	3 770	4.4
96412	Office supplies, business stationery, artists' materials	254	0.1	9	6 024	4.2	83520	Garden machinery, equipment, supplies .	41	0.1	3	2 337	1.8
97110	Household furniture	416	0.2	8	9 365	4.4	86300	School equipment, supplies.	657	0.9	8	4 146	15.8
97220	China, glassware, crockery.	530	0.3	4	4 030	13.2	96412	Office supplies, business stationery, artists' materials	210	0.3	4	2 133	9.8
97240	Household linens, domestics (except curtains, draperies)	93	0.1	3	2 399	3.9	97220	China, glassware, crockery.	184	0.2	4	2 454	7.5
97290	Kitchen utensils, tools, misc. homewares	735	0.4	13	11 762	6.2	97230	Curtains, draperies	45	0.1	3	2 254	2.0
99110	Billiards, pool, bowling equipment and supplies	2 309	1.3	22	4 588	50.3	97240	Household linens, domestics (except curtains, draperies)	78	0.1	3	2 254	3.5
99120	Photographic goods.	38 050	21.9	103	56 372	67.5	97250	Floor coverings.	110	0.1	3	3 986	2.8
	Cameras, parts, accessories, mounts . .	9 964		53	35 505	28.1	97290	Kitchen utensils, tools, misc. homewares	625	0.8	7	6 869	9.1
	Projection apparatus.	3 214		42	25 840	12.4	99110	Billiards, pool, bowling equipment and supplies	1 905	2.5	7	1 990	95.7
	Motion picture studio, theater equipment.	534		7	3 087	17.3	99120	Photographic goods.	16 207	21.4	50	16 442	98.6
	Developing, printing, dark room apparatus.	2 251		33	24 431	9.2		Cameras, parts, accessories, mounts .	3 363		23	11 613	29.0
	Sensitized, unexposed photographic film	6 470		29	18 668	34.7		Projection apparatus.	742		20	10 102	7.3
	Other photographic goods.	9 405		40	26 831	35.1		Motion picture studio, theater equipment.	230		5	1 455	15.8
	Not reported in detail.	6 212		(NA)	(NA)	(NA)		Developing, printing, dark room apparatus.	1 155		16	9 127	12.7
99130	Sporting, athletic goods, bicycles. . .	38 486	22.2	136	62 546	61.5		Sensitized, unexposed photographic film	2 997		16	9 057	33.1
99140	Toys, games, fireworks, children's vehicles	54 130	31.2	149	74 923	72.2		Other photographic goods.	3 712		18	10 045	37.0
99190	Other recreation, hobby goods	14 507	8.4	68	26 890	53.9		Not reported in detail.	4 008		23	4 143	96.7
99420	Clocks, watches, watch movements. . . .	1 122	0.6	28	18 552	6.0							
99430	Costume jewelry	643	0.4	21	15 218	4.2							
99440	Precious stones (cut) and metals. . . .	377	0.2	5	7 077	5.3							
99490	Silverware, plated ware, misc. jewelry.	349	0.2	12	7 434	4.7							
99610	Gift, art goods, novelties, etc.	1 674	1.0	31	13 838	12.1							
99810	Advertising novelties and specialties . .	1 061	0.6	18	7 211	14.7							
99840	Luggage, saddlery, harness.	539	0.3	15	11 911	4.5							
99893	Leather	2 796	1.6	9	5 579	50.1							
	Commodities, n.e.c.	6 067	3.5	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	631	0.4	22	13 794	4.6							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.							AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	South Atlantic Division—Con.							Mountain Division					
99130	Sporting, athletic goods, bicycles. . .	17 879	23.6	64	27 952	64.0		All establishments. . . . (number)..111					
99140	Toys, games, fireworks, children's vehicles	23 293	30.7	75	35 084	66.4		Sales not reported by commodity line (\$1,000)..(NA)	37 194	100.0	62	(X)	(X)
	Toys, games, fireworks.	15 800		46	20 400	77.5		Sales reported by commodity line. . . .					
	Children's vehicles (except bicycles)	554		15	8 355	6.6	13200	New automotive parts, equipment, supplies (except tires and tubes). . .	170	0.5	5	6 426	2.6
	Not reported in detail.	6 939		28	14 552	47.7		Paints, varnishes, lacquers, enamels. .	378	1.0	5	8 081	4.7
99190	Other recreation, hobby goods	8 453	11.1	33	17 866	47.3	28100	Electrical appliances, radio and television sets.	988	2.7	7	5 924	16.7
99420	Clocks, watches, watch movements. . . .	314	0.4	3	1 410	22.3		Hardware.	1 507	4.1	7	9 493	15.9
99430	Costume jewelry	80	0.1	4	2 305	3.5	64110	Plumbing fixtures, equipment, supplies.	857	2.3	4	5 563	15.4
99810	Advertising novelties and specialties .	104	0.1	4	2 031	5.1		Rope, cordage, twine.	26	0.1	3	3 655	0.7
	Commodities, n.e.c.	2 211	2.9	(NA)	(NA)	(NA)	72210	Garden machinery, equipment, supplies .	216	0.6	5	5 735	3.8
99900	Labor, service, and rental receipts from customers	521	0.7	10	5 070	10.3	74400	Iron and steel wire, wire products. . .	218	0.6	3	3 655	6.0
	East South Central Division						82450	Floor coverings	272	0.7	3	4 504	6.0
	All establishments. . . . (number)..112						83520	Kitchen utensils, tools, misc. homewares	914	2.5	7	8 544	10.7
	Sales not reported by commodity line (\$1,000)..(NA)						99120	Photographic goods.	6 267	16.8	15	8 634	72.6
	Sales reported by commodity line. . . .	30 258	100.0	69	(X)	(X)	99130	Sporting, athletic goods, bicycles. . .	17 629	47.4	29	25 230	69.9
64110	Electrical appliances, radio and television sets.	611	2.0	3	7 538	8.1	99140	Toys, games, fireworks, children's vehicles	4 648	12.5	23	12 385	37.5
86300	School equipment, supplies.	214	0.7	3	2 117	10.1	99190	Other recreation, hobby goods	678	1.8	6	1 058	64.1
97290	Kitchen utensils, tools, misc. homewares	429	1.4	3	2 756	15.6	99430	Costume jewelry	38	0.1	3	1 119	3.4
99110	Billiards, pool, bowling equipment and supplies	297	1.0	3	297	100.0	99900	Commodities, n.e.c.	2 295	6.2	(NA)	(NA)	(NA)
99120	Photographic goods.	6 398	21.1	17	12 212	52.4		Labor, service, and rental receipts from customers	93	0.3	5	2 565	3.6
99130	Sporting, athletic goods, bicycles. . .	13 046	43.1	32	17 281	75.5		Pacific Division					
99140	Toys, games, fireworks, children's vehicles	5 540	18.3	18	13 117	42.2		All establishments. . . . (number)..442					
	Toys, games, fireworks.	3 424		9	4 602	74.4		Sales not reported by commodity line (\$1,000)..(NA)					
	Children's vehicles (except bicycles)	35		4	2 678	1.3		Sales reported by commodity line. . . .	143 646	100.0	268	(X)	(X)
	Not reported in detail.	2 081		9	8 515	24.4	64110	Electrical appliances, radio and television sets.	1 637	1.1	9	8 468	19.5
99190	Other recreation, hobby goods	1 891	6.2	12	5 814	32.5	72210	Hardware.	548	0.4	9	4 910	6.2
99610	Gift, art goods, novelties, etc.	462	1.5	3	7 113	6.5	83520	Garden machinery, equipment, supplies .	89	0.1	4	1 811	6.1
99620	Greeting cards.	30	0.1	3	2 583	1.2	86300	School equipment, supplies.	274	0.2	7	1 663	9.8
	Commodities, n.e.c.	1 288	4.3	(NA)	(NA)	(NA)	97290	Kitchen utensils, tools, misc. homewares	1 386	1.0	9	8 588	16.1
99900	Labor, service, and rental receipts from customers	52	0.2	5	2 789	1.9	99110	Billiards, pool, bowling equipment and supplies	1 804	1.3	12	1 856	97.2
	West South Central Division						99120	Photographic goods.	44 006	30.6	61	49 232	87.7
	All establishments. . . . (number)..231						99130	Sporting, athletic goods, bicycles. . .	36 970	25.7	100	51 937	74.7
	Sales not reported by commodity line (\$1,000)..(NA)						99140	Toys, games, fireworks, children's vehicles	37 020	25.8	91	51 457	79.4
	Sales reported by commodity line. . . .	57 091	100.0	135	(X)	(X)		Toys, games, fireworks.	16 801		50	26 167	74.5
32300	Notions (thread, buttons, etc.)	171	0.3	4	3 325	5.1		Children's vehicles (except bicycles)	1 013		9	7 137	13.6
63100	Electrical wiring supplies, construc- tion materials	250	0.4	3	4 994	5.0		Not reported in detail.	19 206		33	18 509	84.4
64110	Electrical appliances, radio and television sets.	1 266	2.2	9	12 682	10.0	99190	Other recreation, hobby goods	13 031	9.1	54	20 341	65.2
72210	Hardware.	2 539	4.4	11	14 643	17.3	99420	Clocks, watches, watch movements. . .	183	0.1	5	2 797	5.9
72220	Cook-stoves and specialties (except electric).	43	0.1	3	6 761	0.6	99490	Silverware, plated ware, misc. jewelry.	234	0.2	4	2 903	9.1
83520	Garden machinery, equipment, supplies .	1 016	1.8	9	14 967	6.8	99610	Gift, art goods, novelties, etc. . . .	1 017	0.7	6	7 971	16.8
86300	School equipment, supplies.	114	0.2	3	2 729	4.2	99850	Musical instruments, phonograph records, sheet music	498	0.3	4	4 698	11.2
96412	Office supplies, business stationery, artists' materials	212	0.4	5	3 150	6.7		Commodities, n.e.c.	4 628	3.2	(NA)	(NA)	(NA)
97110	Household furniture	186	0.3	3	789	23.6	99900	Labor, service, and rental receipts from customers	321	0.2	13	11 071	2.9
97290	Kitchen utensils, tools, misc. homewares	973	1.7	6	9 988	9.7		BOOK, MAGAZINE, NEWSPAPER WHOLESALERS (SIC 5099, PART)					
								New England Division					
99110	Billiards, pool, bowling equipment and supplies	603	1.1	4	603	100.0		All establishments. . . . (number)..134					
99120	Photographic goods.	13 037	22.8	34	13 857	94.1		Sales not reported by commodity line (\$1,000)..16,566					
99130	Sporting, athletic goods, bicycles. . .	16 703	29.3	55	28 335	58.9		Sales reported by commodity line. . . .	60 433	100.0	93	(X)	(X)
99140	Toys, games, fireworks, children's vehicles	11 643	20.4	43	20 729	56.2	94110	Cigarettes, cigars, tobacco	70	0.1	3	982	7.1
99190	Other recreation, hobby goods	5 450	9.5	19	8 055	67.7	96412	Office supplies, business stationery, artists' materials	285	0.5	5	2 043	14.0
99420	Clocks, watches, watch movements. . . .	60	0.1	3	3 925	1.5	99140	Toys, games, fireworks, children's vehicles	168	0.3	6	2 413	7.0
99610	Gift, art goods, novelties, etc. . . .	227	0.4	3	3 142	7.2	99210	Books, magazines, printed materials . .	59 404	98.3	93	60 433	98.3
	Commodities, n.e.c.	2 464	4.3	(NA)	(NA)	(NA)	99620	Greeting cards.	98	0.2	5	1 882	5.2
99900	Labor, service, and rental receipts from customers	134	0.2	9	6 364	2.1							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	BOOK, MAGAZINE, NEWSPAPER WHOLESALE—Con.							BOOK, MAGAZINE, NEWSPAPER WHOLESALE—Con.					
	New England Division—Con.							Mountain Division					
99900	Commodities, n.e.c.	293	0.5	(NA)	(NA)	(NA)		All establishments. . . . (number) . . 60					
	Labor, service, and rental receipts from customers	115	0.2	9	11 151	1.0		Sales not reported by commodity line (\$1,000) . . 3,313	14 329	100.0	40	(X)	(X)
								Sales reported by commodity line. . . .					
	Middle Atlantic Division												
	All establishments. . . . (number) . . 483						96412	Office supplies, business stationery, artists' materials	209	1.5	3	3 957	5.3
	Sales not reported by commodity line (\$1,000) . . 90,351						99210	Books, magazines, printed materials . .	13 583	94.8	40	14 329	94.8
	Sales reported by commodity line. . . .	231 290	100.0	319	(X)	(X)		Commodities, n.e.c.	537	3.7	(NA)	(NA)	(NA)
49930	Groceries, except as specified.	1 766	0.8	4	13 653	12.9		Pacific Division					
96412	Office supplies, business stationery, artists' materials	1 528	0.7	10	16 674	9.2		All establishments. . . . (number) . . 231					
99210	Books, magazines, printed materials . .	225 076	97.3	319	231 290	97.3		Sales not reported by commodity line (\$1,000) . . 26,822					
99620	Greeting cards.	155	0.1	6	1 620	9.6		Sales reported by commodity line. . . .	73 129	100.0	144	(X)	(X)
99850	Musical instruments, phonograph records, sheet music	119	0.1	3	1 201	9.9							
99900	Commodities, n.e.c.	2 234	1.0	(NA)	(NA)	(NA)	99210	Books, magazines, printed materials . .	67 347	92.1	144	73 129	92.1
	Labor, service, and rental receipts from customers	412	0.2	13	11 643	3.5	99900	Commodities, n.e.c.	5 641	7.7	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	141	0.2	5	8 339	1.7
	East North Central Division							FARM SUPPLIES WHOLESALERS (SIC 5099, PART)					
	All establishments. . . . (number) . . 351							New England Division (Not analyzed by commodity line)					
	Sales not reported by commodity line (\$1,000) . . 37,944												
	Sales reported by commodity line. . . .	107 081	100.0	230	(X)	(X)							
49930	Groceries, except as specified.	79	0.1	3	2 870	2.8		Middle Atlantic Division					
96412	Office supplies, business stationery, artists' materials	906	0.8	5	3 603	25.1		All establishments. . . . (number) . . 278					
99210	Books, magazines, printed materials . .	103 898	97.0	230	107 081	97.0		Sales not reported by commodity line (\$1,000) . . 79,281					
99620	Greeting cards.	101	0.1	5	1 369	7.4		Sales reported by commodity line. . . .	238 524	100.0	185	(X)	(X)
99900	Commodities, n.e.c.	1 974	1.8	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts from customers	123	0.1	3	1 192	10.3	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	1 131	0.5	8	6 594	17.2
							51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	6 546	2.7	25	49 567	13.2
	West North Central Division (Not analyzed by commodity line)						83520	Garden machinery, equipment, supplies .	853	0.4	19	34 802	2.3
								Power lawn mowers	29		3	26 376	0.1
								Other garden mach., tools, equipment.	640		13	32 991	1.9
								Not reported in detail.	184		(NA)	(NA)	(NA)
	South Atlantic Division												
	All establishments. . . . (number) . . 226						91390	Nonferrous mtl. (exc. aluminum, copper, brass, precious mtl.), metallic ores.	714	0.3	3	4 825	14.8
	Sales not reported by commodity line (\$1,000) . . (NA)						99310	Feeds (mixed and other) inc. pet food .	87 515	36.7	78	125 040	70.0
	Sales reported by commodity line. . . .	54 637	100.0	131	(X)	(X)	99321	Fertilizer, fertilizer materials. . . .	76 658	32.1	61	118 472	64.7
							99322	Agricultural chemicals (exc. fertilizer)	14 272	6.0	60	93 040	15.3
99140	Toys, games, fireworks, children's vehicles	52	0.1	5	707	7.4	99330	Seeds (except flower)	31 098	13.0	57	72 235	43.1
99210	Books, magazines, printed materials . .	53 960	98.8	131	54 637	98.8		Seed corn and sorghum seeds	1 257		18	39 580	3.2
	Commodities, n.e.c.	625	1.1	(NA)	(NA)	(NA)		Cereal grain seeds (wheat, oats, rye, barley)	5 439		18	41 040	13.3
								Field seed for forage and pasture . .	7 208		20	40 679	17.7
	East South Central Division							Fine seeds for lawn and turf.	8 658		32	46 876	18.5
	All establishments. . . . (number) . . 41							Vegetable seeds	1 443		12	30 308	4.8
	Sales not reported by commodity line (\$1,000) . . (NA)							Not reported in detail.	7 093		(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	15 885	100.0	32	(X)	(X)	99390	Hay, alfalfa, other farm supplies . . .	4 116	1.7	23	32 286	12.7
							99720	Flower seeds, bulbs, nursery stock. . .	1 038	0.4	9	4 195	24.7
99210	Books, magazines, printed materials . .	15 843	99.7	32	15 885	99.7		Commodities, n.e.c.	14 583	6.1	(NA)	(NA)	(NA)
	Commodities, n.e.c.	42	0.3	(NA)	(NA)	(NA)							
								East North Central Division (Not analyzed by commodity line)					
	West South Central Division												
	All establishments. . . . (number) . . 104							West North Central Division					
	Sales not reported by commodity line (\$1,000) . . (NA)							All establishments. . . . (number) . . 432					
	Sales reported by commodity line. . . .	29 600	100.0	66	(X)	(X)		Sales not reported by commodity line (\$1,000) . . 86,836					
								Sales reported by commodity line. . . .	215 387	100.0	248	(X)	(X)
99210	Books, magazines, printed materials . .	29 288	98.9	66	29 600	98.9	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	746	0.3	4	5 722	13.0
	Commodities, n.e.c.	312	1.1	(NA)	(NA)	(NA)	43100	Dairy products, ice cream, ices	303	0.1	9	2 667	11.4
							44110	Eggs (fresh, storage)	1 511	0.7	17	5 657	26.7

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	FARM SUPPLIES WHOLESALERS—Con. West North Central Division—Con.							FARM SUPPLIES WHOLESALERS—Con. East South Central Division—Con.					
44120	Poultry	239	0.1	18	11 825	2.0	99390	Hay, alfalfa, other farm supplies . . .	1 588	1.5	11	8 129	19.5
49300	Canned, bottled foods	157	0.1	3	1 314	11.9		Commodities, n.e.c.	1 998	1.9	(NA)	(NA)	(NA)
49500	Flour, related products	1 173	0.5	8	13 244	8.9	99900	Labor, service, and rental receipts from customers	920	0.9	9	6 639	13.9
49930	Groceries, except as specified.	198	0.1	4	4 009	4.9							
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	3 262	1.5	37	26 761	12.2		West South Central Division					
64110	Electrical appliances, radio and television sets.	489	0.2	6	8 539	5.7		All establishments. . . . (number)..254					
72210	Hardware	972	0.5	10	11 944	8.1		Sales not reported by commodity line (\$1,000)..41,225					
82450	Rope, cordage, twine.	400	0.2	10	13 750	2.9		Sales reported by commodity line. . . .	109 827	100.0	140	(X)	(X)
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . . .	2 115	1.0	16	18 672	11.3							
83520	Garden machinery, equipment, supplies . .	1 089	0.5	14	28 323	3.8							
91213	Iron and steel wire, wire products. . .	162	0.1	3	964	16.8	29110	Industrial chemicals, acids, gases, fats, oils, explosives, naval stores .	500	0.5	4	1 439	34.7
99310	Feeds (mixed and other) inc. pet food .	89 880	41.7	120	113 715	79.0	44110	Eggs (fresh, storage)	663	0.6	5	1 848	35.9
99321	Fertilizer, fertilizer materials.	12 577	5.8	97	93 073	13.5	44120	Poultry	678	0.6	5	10 515	6.4
99322	Agricultural chemicals (exc. fertilizer)	13 180	6.1	101	105 843	12.5	48100	Fresh fruits, vegetables, berries . . .	78	0.1	3	485	16.1
99330	Seeds (except flower)	73 615	34.2	114	123 237	59.7	49410	Coffee (green, roasted)	74	0.1	4	1 517	4.9
	Seed corn and sorghum seeds	7 682		52	70 838	10.8	49500	Flour, related products	185	0.2	5	1 596	11.6
	Cereal grain seeds (wheat, oats, rye, barley).	2 371		32	42 255	5.6	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	5 421	4.9	33	20 793	26.1
	Field seed for forage and pasture . . .	45 315		66	97 329	46.6	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	153	0.1	3	493	31.0
	Fine seeds for lawn and turf.	7 706		37	61 783	12.5	83520	Garden machinery, equipment, supplies .	543	0.5	15	10 009	5.4
	Vegetable seeds	6 035		14	42 477	14.2	99310	Feeds (mixed and other) inc. pet food .	53 525	48.7	70	70 800	75.6
	Not reported in detail.	4 506	(NA)	(NA)	(NA)	(NA)	99321	Fertilizer, fertilizer materials.	8 810	8.0	52	34 233	25.7
99390	Hay, alfalfa, other farm supplies . . .	3 841	1.8	21	27 588	13.9	99322	Agricultural chemicals (exc. fertilizer)	7 694	7.0	48	28 412	27.1
99521	Gasoline, kerosene, distillate and residual fuel oils	793	0.4	3	5 424	14.6	99330	Seeds (except flower)	22 040	20.1	52	44 503	49.5
99522	Oils, greases, other petroleum products	1 093	0.5	7	10 970	10.0		Seed corn and sorghum seeds	2 244		26	19 556	11.5
99720	Flower seeds, bulbs, nursery stock. . .	1 603	0.7	8	24 645	6.5		Cereal grain seeds (wheat, oats, rye, barley).	3 102		26	19 672	15.8
99900	Commodities, n.e.c.	5 634	2.6	(NA)	(NA)	(NA)		Field seed for forage and pasture . . .	6 494		27	19 268	33.7
	Labor, service, and rental receipts from customers	355	0.2	21	30 672	1.2		Fine seeds for lawn and turf.	1 080		17	12 773	8.5
	South Atlantic Division (Not analyzed by commodity line)							Vegetable seeds	693		17	10 032	6.9
	East South Central Division							Not reported in detail.	8 427		(NA)	(NA)	(NA)
	All establishments. . . . (number)..182						99390	Hay, alfalfa, other farm supplies . . .	4 739	4.3	20	21 852	21.7
	Sales not reported by commodity line (\$1,000)..34,953						99720	Flower seeds, bulbs, nursery stock. . .	257	0.2	5	2 086	12.3
	Sales reported by commodity line. . . .	106 590	100.0	103	(X)	(X)	99900	Commodities, n.e.c.	3 918	3.6	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	549	0.5	11	7 083	7.8
14100	Tires and tubes	1 706	1.6	3	11 931	14.3		Mountain Division					
22300	Toilet soaps.	233	0.2	6	6 080	3.8		All establishments. . . . (number)..100					
29130	Laundry soaps, chips, powders, detergents	318	0.3	8	6 921	4.6		Sales not reported by commodity line (\$1,000)..10,739					
44110	Eggs (fresh, storage)	264	0.2	3	2 294	11.5		Sales reported by commodity line. . . .	32 011	100.0	59	(X)	(X)
45100	Confectionery	177	0.2	5	5 532	3.2	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	1 263	3.9	6	5 491	23.0
47100	Meats, provisions	111	0.1	4	2 964	3.7	64110	Electrical appliances, radio and television sets.	91	0.3	3	6 648	1.4
49300	Canned, bottled foods	577	0.5	5	5 532	10.4	72210	Hardware	1 060	3.3	5	6 443	16.5
49410	Coffee (green, roasted)	386	0.4	7	7 007	5.5	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	242	0.8	4	7 164	3.4
49420	Tea	76	0.1	5	5 637	1.3	83520	Garden machinery, equipment, supplies .	1 050	3.3	13	9 455	11.1
49500	Flour, related products	586	0.5	7	7 007	8.4	99310	Feeds (mixed and other) inc. pet food .	3 071	10.0	15	7 867	39.0
49800	Sugar (refined)	2 013	1.9	8	23 873	8.4	99321	Fertilizer, fertilizer materials.	6 022	18.8	30	22 156	27.2
49930	Groceries, except as specified.	211	0.2	6	6 080	3.5	99322	Agricultural chemicals (exc. fertilizer)	5 071	15.8	30	22 083	23.0
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	6 489	6.1	10	21 978	29.5	99330	Seeds (except flower)	7 042	22.0	25	15 078	46.7
72210	Hardware	1 969	1.8	8	17 320	11.4		Seed corn and sorghum seeds	630		14	11 812	5.3
83520	Garden machinery, equipment, supplies .	1 014	1.0	13	13 923	7.3		Cereal grain seeds (wheat, oats, rye, barley).	410		8	9 130	4.5
94110	Cigarettes, cigars, tobacco	982	0.9	6	6 080	16.2		Field seed for forage and pasture . . .	3 835		19	12 310	31.2
	Cigarettes.	701		6	6 080	11.5		Fine seeds for lawn and turf.	951		14	11 323	8.4
	Cigars.	83		5	5 611	1.5		Vegetable seeds	332		13	8 292	4.0
	Other tobacco	198		6	6 080	3.3		Not reported in detail.	884		4	2 479	35.7
96311	Coarse paper (wrapping, bags, cartons, etc.)	70	0.1	6	6 080	1.2	99390	Hay, alfalfa, other farm supplies . . .	2 704	8.4	17	6 511	41.5
96312	Sanitary tissues (towel, napkins, facial tissues, etc.)	180	0.2	6	6 286	2.9	99522	Oils, greases, other petroleum products	413	1.3	3	6 648	6.2
99310	Feeds (mixed and other) inc. pet food .	33 182	31.1	51	69 589	47.7	99720	Flower seeds, bulbs, nursery stock. . .	108	0.3	4	2 287	4.7
99321	Fertilizer, fertilizer materials.	19 045	17.9	35	50 358	37.8		Commodities, n.e.c.	3 697	11.5	(NA)	(NA)	(NA)
99322	Agricultural chemicals (exc. fertilizer)	8 844	8.3	34	41 084	21.5	99900	Labor, service, and rental receipts from customers	177	0.6	11	5 612	3.2
99330	Seeds (except flower)	23 651	22.2	47	49 385	47.9		Pacific Division (Not analyzed by commodity line)					
	Seed corn and sorghum seeds	1 652		26	29 965	5.5							
	Cereal grain seeds (wheat, oats, rye, barley).	2 603		22	22 016	11.8							
	Field seed for forage and pasture . . .	9 786		31	32 334	30.3							
	Fine seeds for lawn and turf.	1 662		16	15 462	10.7							
	Vegetable seeds	873		16	9 232	9.5							
	Not reported in detail.	7 075	(NA)	(NA)	(NA)	(NA)							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	JEWELRY WHOLESALERS (SIC 5099, PART)							JEWELRY WHOLESALERS—Con.					
	New England Division							West North Central Division—Con.					
	All establishments. . . . (number)..186						99440	Precious stones (cut) and metals. . . .	8 842	28.8	36	21 304	41.5
	Sales not reported by commodity line (\$1,000)..10,607						99450	Jewelers tools, findings and watch materials.	2 130	6.9	17	3 105	68.6
	Sales reported by commodity line. . . .	31 103	100.0	129	(X)	(X)	99490	Silverware, plated ware, misc. jewelry. Silverware.	4 065 1 147	13.2 6	29 6	15 408 3 656	26.4 31.4
99420	Clocks, watches, watch movements. . . .	2 375	7.6	32	9 367	25.4		Plated ware, miscellaneous jewelry. . . .	1 161	19	5 567	20.9	
99430	Costume jewelry.	11 830	38.0	67	17 962	65.9		Not reported in detail.	1 757	(NA)	(NA)	(NA)	
99440	Precious stones (cut) and metals. . . .	6 196	19.9	37	11 550	53.6		Commodities, n.e.c.	943	3.1	(NA)	(NA)	(NA)
99450	Jewelers tools, findings and watch materials.	3 189	10.3	24	5 459	58.4							
99490	Silverware, plated ware, misc. jewelry.	5 756	18.5	35	11 615	49.6							
99610	Gift, art goods, novelties, etc.	201	0.6	8	1 618	12.4		South Atlantic Division					
	Commodities, n.e.c.	1 556	5.0	(NA)	(NA)	(NA)		All establishments. . . . (number)..146					
								Sales not reported by commodity line (\$1,000)..9,175	24 575	100.0	85	(X)	(X)
	Sales reported by commodity line. . . .	370 587	100.0	1 077	(X)	(X)	64110	Electrical appliances, radio and television sets.	1 170	4.8	11	9 800	11.9
64110	Electrical appliances, radio and television sets.	1 443	0.4	12	8 380	17.2	99120	Photographic goods.	340	1.4	6	7 909	4.3
97220	China, glassware, crockery.	280	0.1	3	1 837	15.2	99130	Sporting, athletic goods, bicycles. . . .	243	1.0	4	3 962	6.1
99120	Photographic goods.	346	0.1	5	5 383	6.4	99140	Toys, games, fireworks, children's vehicles.	592	2.4	4	3 962	14.9
99140	Toys, games, fireworks, children's vehicles.	337	0.1	5	3 912	8.6	99420	Clocks, watches, watch movements. . . .	3 727	15.2	33	17 162	21.7
99420	Clocks, watches, watch movements. . . .	61 699	16.6	277	89 767	68.7	99430	Costume jewelry.	5 512	22.4	55	13 795	40.0
99430	Costume jewelry.	78 519	21.2	333	104 538	75.1	99440	Precious stones (cut) and metals. . . .	4 356	17.7	26	13 769	31.6
99440	Precious stones (cut) and metals. . . .	175 710	47.4	469	194 410	90.4	99450	Jewelers tools, findings and watch materials.	2 798	11.4	26	6 410	43.7
99450	Jewelers tools, findings and watch materials.	14 837	4.0	100	20 834	71.2	99490	Silverware, plated ware, misc. jewelry.	3 155	12.8	26	17 182	18.4
99490	Silverware, plated ware, misc. jewelry.	29 010	7.8	205	52 427	55.3	99610	Gift, art goods, novelties, etc.	314	1.3	12	3 038	10.3
	Silverware.	4 141	70	17 857	23.2		99840	Luggage, saddlery, harness.	184	0.7	6	5 412	3.4
	Plated ware, misc. jewelry.	11 261	117	28 249	39.9			Commodities, n.e.c.	2 184	8.9	(NA)	(NA)	(NA)
	Not reported in detail.	13 608	(NA)	(NA)	(NA)								
99610	Gift, art goods, novelties, etc.	1 020	0.3	18	5 815	17.5		East South Central Division					
99810	Advertising novelties and specialties. . . .	204	0.1	4	2 084	9.8		(Not analyzed by commodity line)					
99840	Luggage, saddlery, harness.	195	0.1	7	2 638	7.4							
	Commodities, n.e.c.	6 425	1.7	(NA)	(NA)	(NA)		West South Central Division					
99900	Labor, service, and rental receipts from customers.	562	0.2	13	3 759	15.0		All establishments. . . . (number)..81					
								Sales not reported by commodity line (\$1,000)..(NA)	19 780	100.0	48	(X)	(X)
	Sales reported by commodity line. . . .	79 892	100.0	230	(X)	(X)	64110	Electrical appliances, radio and television sets.	256	1.3	5	1 994	12.8
64110	Electrical appliances, radio and television sets.	2 524	3.2	14	10 715	23.6	99420	Clocks, watches, watch movements. . . .	2 822	14.3	27	12 849	22.0
99120	Photographic goods.	440	0.6	8	3 449	12.8	99430	Costume jewelry.	4 806	24.3	28	12 393	38.8
99130	Sporting, athletic goods, bicycles. . . .	81	0.1	4	2 078	3.9	99440	Precious stones (cut) and metals. . . .	5 700	28.8	23	10 946	52.1
99140	Toys, games, fireworks, children's vehicles.	402	0.5	7	4 331	9.3	99450	Jewelers tools, findings and watch materials.	2 484	12.6	11	4 866	51.0
99420	Clocks, watches, watch movements. . . .	13 969	17.5	89	37 979	36.8	99490	Silverware, plated ware, misc. jewelry. Silverware.	2 561 501	12.9 6	15 6	7 360 3 795	34.8 13.2
99430	Costume jewelry.	23 512	29.4	116	45 096	52.1		Plated ware, miscellaneous jewelry. . . .	1 469	9	9	4 771	30.8
99440	Precious stones (cut) and metals. . . .	20 537	25.7	96	40 915	50.2		Not reported in detail.	591	6	6	2 589	22.8
99450	Jewelers tools, findings and watch materials.	3 008	3.8	31	5 883	51.1	99610	Gift, art goods, novelties, etc.	234	1.2	3	1 289	18.2
99490	Silverware, plated ware, misc. jewelry.	11 068	13.9	72	30 064	36.8		Commodities, n.e.c.	917	4.6	(NA)	(NA)	(NA)
99610	Gift, art goods, novelties, etc.	667	0.8	11	5 587	11.9							
99810	Advertising novelties and specialties. . . .	96	0.1	6	1 727	5.6		Mountain Division					
99840	Luggage, saddlery, harness.	62	0.1	5	1 099	5.6		All establishments. . . . (number)..45					
99893	Leather.	186	0.2	8	1 784	10.4		Sales not reported by commodity line (\$1,000)..(NA)	7 279	100.0	32	(X)	(X)
	Commodities, n.e.c.	2 985	3.7	(NA)	(NA)	(NA)	99420	Sales reported by commodity line. . . .					
99900	Labor, service, and rental receipts from customers.	355	0.4	10	5 018	7.1	99430	Clocks, watches, watch movements. . . .	846	11.6	17	4 180	20.2
							99440	Costume jewelry.	2 732	37.5	20	5 230	52.2
	West North Central Division						99450	Precious stones (cut) and metals. . . .	2 053	28.2	21	4 478	45.8
	All establishments. . . . (number)..118						99490	Jewelers tools, findings and watch materials.	857	11.8	9	1 835	46.7
	Sales not reported by commodity line (\$1,000)..8,455							Silverware, plated ware, misc. jewelry.	497	6.8	10	2 573	19.3
	Sales reported by commodity line. . . .	30 735	100.0	84	(X)	(X)		Commodities, n.e.c.	294	4.0	(NA)	(NA)	(NA)
99420	Clocks, watches, watch movements. . . .	3 978	12.9	42	17 409	22.9							
99430	Costume jewelry.	10 777	35.1	45	22 068	48.8							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
 *See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dustry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dustry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	JEWELRY WHOLESALERS—Con.							GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS—Con.					
	Pacific Division							East North Central Division—Con.					
	All establishments. . . . (number)..245							97110 Household furniture	851	2.7	3	7 224	11.8
	Sales not reported by commodity							99120 Photographic goods.	436	1.4	8	8 798	5.0
	line (\$1,000)..20,750							99130 Sporting, athletic goods, bicycles. . .	558	1.8	6	7 652	7.3
	Sales reported by commodity line. . . .	57 909	100.0	162	(X)	(X)		99140 Toys, games, fireworks, children's vehicles	1 288	4.1	25	12 618	10.2
64110	Electrical appliances, radio and television sets.	1 515	2.6	5	6 046	25.1		99190 Other recreation, hobby goods	78	0.2	3	7 117	1.1
99120	Photographic goods.	143	0.2	3	2 699	5.3		99420 Clocks, watches, watch movements. . . .	696	2.2	10	8 514	8.2
99420	Clocks, watches, watch movements. . . .	16 895	29.2	52	28 879	58.5		99430 Costume jewelry	572	1.8	14	9 635	5.9
99430	Costume jewelry	12 835	22.2	60	21 104	60.8		99440 Precious stones (cut) and metals. . . .	71	0.2	4	7 703	0.9
99440	Precious stones (cut) and metals. . . .	13 031	22.5	59	21 202	61.5		99490 Silverware, plated ware, misc. jewelry.	286	0.9	5	7 357	3.9
99450	Jewelers tools, findings and watch materials.	3 654	6.3	25	6 429	56.8		99610 Gift, art goods, novelties, etc.	11 759	37.3	81	22 133	53.1
								99620 Greeting cards.	11 916	37.8	45	14 407	82.7
99490	Silverware, plated ware, misc. jewelry.	5 926	10.2	26	12 064	49.1		99810 Advertising novelties and specialties .	694	2.2	7	3 165	21.9
	Silverware.	997		6	5 676	17.6		99840 Luggage, saddlery, harness.	158	0.5	4	7 177	2.2
	Plated ware, miscellaneous jewelry. . .	3 224		17	8 569	37.6		Commodities, n.e.c.	1 374	4.4	(NA)	(NA)	(NA)
	Not reported in detail.	1 705		9	3 495	48.8							
99610	Gift, art goods, novelties, etc.	127	0.2	4	559	22.7		West North Central Division					
	Commodities, n.e.c.	3 783	6.5	(NA)	(NA)	(NA)		All establishments. . . . (number)..71					
								Sales not reported by commodity					
	line (\$1,000)..4,112							Sales reported by commodity line. . . .	12 679	100.0	48	(X)	(X)
	PETROLEUM PRODUCTS DISTRS. (EX. BULK STATIONS, TERMINALS) (SIC 5099, PART)							99140 Toys, games, fireworks, children's vehicles	235	1.9	6	2 482	9.5
	(Not analyzed by commodity line)							99430 Costume jewelry	115	0.9	3	2 672	4.3
								99610 Gift, art goods, novelties, etc.	5 791	45.7	35	10 484	55.2
	GIFT, ART GOODS, GREETING CARDS DISTRIBUTORS (SIC 5099, PART)							99620 Greeting cards.	5 835	46.0	22	8 910	65.5
								Commodities, n.e.c.	703	5.5	(NA)	(NA)	(NA)
	New England Division							South Atlantic Division					
	All establishments. . . . (number)..62							All establishments. . . . (number)..87					
	Sales not reported by commodity							Sales not reported by commodity					
	line (\$1,000)..(NA)							line (\$1,000)..3,298					
	Sales reported by commodity line. . . .	9 890	100.0	44	(X)	(X)		Sales reported by commodity line. . . .	7 904	100.0	56	(X)	(X)
99140	Toys, games, fireworks, children's vehicles	338	3.4	5	1 315	25.7	96412	Office supplies, business stationery, artists' materials.	26	0.3	3	312	8.3
99430	Costume jewelry	8	0.1	3	350	2.3	96420	Social stationery	32	0.4	3	312	10.3
99610	Gift, art goods, novelties, etc.	6 174	62.4	31	7 455	82.8	99140	Toys, games, fireworks, children's vehicles	81	1.0	7	844	9.6
99620	Greeting cards.	2 861	28.9	19	3 596	79.6	99420	Clocks, watches, watch movements. . . .	33	0.4	3	366	9.0
	Commodities, n.e.c.	509	5.1	(NA)	(NA)	(NA)	99430	Costume jewelry	41	0.5	5	482	8.5
	Middle Atlantic Division						99610	Gift, art goods, novelties, etc.	4 697	59.4	38	5 612	83.7
	All establishments. . . . (number)..438						99620	Greeting cards.	2 558	32.4	24	3 087	82.9
	Sales not reported by commodity						99810	Advertising novelties and specialties .	61	0.8	5	526	11.6
	line (\$1,000)..(NA)							Commodities, n.e.c.	375	4.7	(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	79 395	100.0	292	(X)	(X)		East South Central Division					
32300	Notions (thread, buttons, etc.)	581	0.7	4	5 564	10.4		All establishments. . . . (number)..11					
64110	Electrical appliances, radio and television sets.	227	0.3	7	1 935	11.7		Sales not reported by commodity					
72210	Hardware.	77	0.1	5	1 044	7.4		line (\$1,000)..(NA)					
								Sales reported by commodity line. . . .	1 967	100.0	3	(X)	(X)
96311	Coarse paper (wrapping, bags, cartons, etc.)	148	0.2	3	4 208	3.5	99610	Gift, art goods, novelties, etc.	1 380	70.2	3	1 967	70.2
97290	Kitchen utensils, tools, misc. homewares	139	0.2	3	554	25.1		Commodities, n.e.c.	587	29.8	(NA)	(NA)	(NA)
99130	Sporting, athletic goods, bicycles. . .	50	0.1	5	1 353	3.7							
99140	Toys, games, fireworks, children's vehicles	1 409	1.8	22	10 936	12.9		West South Central Division					
99420	Clocks, watches, watch movements. . . .	185	0.2	12	2 348	7.9		(Not analyzed by commodity line)					
99430	Costume jewelry	202	0.3	13	3 331	6.1		Mountain Division					
99440	Precious stones (cut) and metals. . . .	43	0.1	3	968	4.4		(Not analyzed by commodity line)					
99490	Silverware, plated ware, misc. jewelry.	75	0.1	9	2 169	3.5		Pacific Division					
99610	Gift, art goods, novelties, etc.	53 946	67.9	222	62 788	85.9		(Not analyzed by commodity line)					
99620	Greeting cards.	19 265	24.3	83	20 653	93.3		FLOWERS, BULBS, PLANTS WHOLESALERS (SIC 5099, PART)					
99810	Advertising novelties and specialties .	694	0.9	11	2 574	27.0		New England Division					
	Commodities, n.e.c.	2 274	2.9	(NA)	(NA)	(NA)		All establishments. . . . (number)..66					
99900	Labor, service, and rental receipts from customers	80	0.1	7	1 120	7.1		Sales not reported by commodity					
								line (\$1,000)..2,365					
								Sales reported by commodity line. . . .	6 961	100.0	37	(X)	(X)
64110	Electrical appliances, radio and television sets.	782	2.5	7	9 131	8.6	99710	Cut flowers, potted plants, florists' supplies	6 856	98.5	34	6 900	99.4
96420	Social stationery	38	0.1	4	2 224	1.7		Cut flowers, potted plants.	4 380		24	5 306	82.5
								Florists' supplies.	1 167		17	3 504	33.3
								Not reported in detail.	1 309		7	1 318	99.9

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6B.—MERCHANT WHOLESALERS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	FLOWERS, BULBS, PLANTS WHOLESALE—Con.							FLOWERS, BULBS, PLANTS WHOLESALE—Con.					
	New England Division—Con.							South Atlantic Division—Con.					
99720	Flower seeds, bulbs, nursery stock. . .	72	1.0	5	112	64.3	99720	Flower seeds, bulbs, nursery stock. . .	2 238	16.1	11	2 483	90.1
	Commodities, n.e.c.	33	0.5	(NA)	(NA)	(NA)		Commodities, n.e.c.	172	1.2	(NA)	(NA)	(NA)
	Middle Atlantic Division							East South Central Division					
	All establishments. . . . (number)..218							All establishments. . . . (number)..44					
	Sales not reported by commodity							Sales not reported by commodity					
	line (\$1,000)..17,566							line (\$1,000)..984					
	Sales reported by commodity line. . . .	44 502	100.0	139	(X)	(X)		Sales reported by commodity line. . . .	10 499	100.0	30	(X)	(X)
99330	Seeds (except flower)	312	0.7	4	1 282	24.3	99710	Cut flowers, potted plants, florists'	10 220	97.3	28	10 275	99.5
	supplies							supplies	236	2.2	3	319	74.0
99710	Cut flowers, potted plants, florists'	37 055	83.3	119	38 526	96.2	99720	Flower seeds, bulbs, nursery stock. . .	43	0.4	(NA)	(NA)	(NA)
	supplies	17 938		65	24 476	73.3		Commodities, n.e.c.					
	Cut flowers, potted plants.	14 061		50	27 911	50.4							
	Florists' supplies.	5 056		30	5 150	98.2							
	Not reported in detail.							West South Central Division					
99720	Flower seeds, bulbs, nursery stock. . .	6 722	15.1	26	8 050	83.5		All establishments. . . . (number)..81					
	Commodities, n.e.c.	413	0.9	(NA)	(NA)	(NA)		Sales not reported by commodity					
	East North Central Division							line (\$1,000)..2,358					
	(Not analyzed by commodity line)							Sales reported by commodity line. . . .	13 306	100.0	56	(X)	(X)
	West North Central Division						99710	Cut flowers, potted plants, florists'					
	All establishments. . . . (number)..39							supplies	12 845	96.5	52	12 847	100.0
	Sales not reported by commodity							Cut flowers, potted plants.	6 198		40	8 502	72.9
	line (\$1,000)..1,427							Florists' supplies.	2 580		38	8 246	31.3
	Sales reported by commodity line. . . .	4 448	100.0	26	(X)	(X)	99720	Not reported in detail.	4 067		10	4 069	100.0
99710	Cut flowers, potted plants, florists'	4 249	95.5	23	4 258	99.8		Flower seeds, bulbs, nursery stock. . .	386	2.9	5	698	55.3
	supplies	2 204		12	2 691	81.9		Commodities, n.e.c.	75	0.6	(NA)	(NA)	(NA)
	Cut flowers, potted plants.	949		9	2 639	36.0							
	Florists' supplies.	1 096		9	1 096	100.0		Mountain Division					
	Not reported in detail.							All establishments. . . . (number)..28					
99720	Flower seeds, bulbs, nursery stock. . .	190	4.3	3	190	100.0		Sales not reported by commodity					
	Commodities, n.e.c.	9	0.2	(NA)	(NA)	(NA)		line (\$1,000)..2,005					
	South Atlantic Division							Sales reported by commodity line. . . .	4 971	100.0	10	(X)	(X)
	All establishments. . . . (number)..107						99710	Cut flowers, potted plants, florists'	4 640	93.3	10	4 971	93.3
	Sales not reported by commodity							supplies	331	6.7	(NA)	(NA)	(NA)
	line (\$1,000)..5,723							Commodities, n.e.c.					
	Sales reported by commodity line. . . .	13 919	100.0	61	(X)	(X)		Pacific Division					
99710	Cut flowers, potted plants, florists'	11 509	82.7	52	11 866	97.0		(Not analyzed by commodity line)					
	supplies	6 087		34	8 141	74.8		OTHER MERCHANT WHOLESALERS					
	Cut flowers, potted plants.	3 438		36	8 945	38.4		(SIC 5099, PART)					
	Florists' supplies.	1 984		(NA)	(NA)	(NA)		(Not analyzed by commodity line)					
	Not reported in detail.												

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6C.-ASSEMBLERS OF FARM PRODUCTS: 1958-COMMODITY-LINE SALES-UNITED STATES, BY KIND OF BUSINESS

SIC industry and commodity-line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commodity-line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	DAIRY PRODUCTS (SIC 5043)							COTTON—Con.					
	(Not analyzed by commodity line)						51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	1 351	0.5	14	8 381	16.1
	POULTRY, POULTRY PRODUCTS (SIC 5044)						51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	969	0.4	25	7 467	13.0
	All establishments. . . (number)..1,724						51993	Other inedible farm products.	206	0.1	4	2 766	7.4
	Sales not reported by commodity line (\$1,000)..95,498						99310	Feeds (mixed and other) inc. pet food	403	0.2	10	5 947	6.8
	Sales reported by commodity line.	712 718	100.0	1 402	(X)	(X)	99321	Fertilizer, fertilizer materials.	1 118	0.4	20	10 511	10.6
43100	Dairy products, ice cream, ices	12 303	1.7	273	106 051	11.6	99322	Agricultural chemicals (exc. fertilizer)	157	0.1	9	6 170	2.5
	Butter.	3 998		88	57 086	7.0	99330	Seeds (except flower)	489	0.2	16	12 358	4.0
	Cheese.	2 569		44	30 418	8.4		Commodities, n.e.c.	2 929	1.1	(NA)	(NA)	(NA)
	Ice cream, ices	30		6	3 010	1.0	99900	Labor, service, and rental receipts from customers	1 092	0.4	45	25 499	4.3
	Milk, cream (fluid)	4 507		164	42 141	10.7		GRAIN (SIC 5051, PART)					
	Other dairy products.	549		27	11 578	4.7		All establishments. . . (number)..7,229					
	Not reported in detail.	650		(NA)	(NA)	(NA)		Sales not reported by commodity line (\$1,000)..722,181					
44110	Eggs (fresh, storage)	471 690	66.2	1 167	584 069	80.8		Sales reported by commodity line.	2 594 879	100.0	5 725	(X)	(X)
44120	Poultry	202 071	28.4	858	399 040	50.6	44110	Eggs (fresh, storage)	2 328	0.1	39	22 432	10.4
	Live poultry.	87 451		540	241 996	36.1	44120	Poultry	2 803	0.1	93	47 251	5.9
	Dressed poultry	76 767		198	120 846	63.5	48100	Fresh fruits, vegetables, berries	1 805	0.1	17	12 469	14.5
	Not reported in detail.	37 853		(NA)	(NA)	(NA)	51110	Cotton (raw), including linters	3 414	0.1	43	30 719	11.1
47100	Meats, provisions	1 698	0.2	25	20 110	8.4	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	2 251 867	86.8	5 725	2 594 879	86.8
	Fresh, frozen (except packaged) meats	108		6	2 435	4.4	51310	Livestock (except horses, mules)	4 384	0.2	88	48 073	9.1
	Cured, boiled, smoked meats	504		8	12 329	4.1	51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	2 450	0.1	36	22 987	10.7
	Sausages (loaves)	460		7	11 669	3.9	51993	Other inedible farm products.	1 470	0.1	89	51 290	2.9
	Other meat (including game)	126		7	2 727	4.6	83510	Farm, dairy mach., parts and equipment, poultry equipment (incl. tractors)	2 576	0.1	65	41 731	6.2
	Not reported in detail.	500		(NA)	(NA)	(NA)	91101	Coal (bituminous and anthracite)	7 684	0.3	629	307 521	2.5
49600	Frozen foods.	3 873	0.5	18	20 629	18.8	98100	Lumber (rough, dressed, finished)	3 376	0.1	52	30 790	11.0
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	996	0.1	19	4 671	21.3	99310	Feeds (mixed and other) inc. pet food	125 119	4.8	2 481	1 230 350	10.2
83510	Farm, dairy mach., parts and equipment, poultry equipment (incl. tractors)	419	0.1	28	22 665	1.8	99321	Fertilizer, fertilizer materials.	46 482	1.8	1 978	1 037 185	4.5
99310	Feeds (mixed and other) including pet food	10 137	1.4	296	113 574	8.9	99322	Agricultural chemicals (exc. fertilizer)	4 755	0.2	706	416 843	1.1
	Commodities, n.e.c.	8 504	1.2	(NA)	(NA)	(NA)	99330	Seeds (except flower)	32 202	1.2	1 953	1 046 612	3.1
99900	Labor, service, and rental receipts from customers	1 027	0.1	54	32 231	3.2		Seed corn and sorghum seeds	3 018		494	329 914	0.9
	FRESH FRUITS, VEGETABLES (SIC 5048)							Cereal grain seeds (wheat, oats, rye, barley)	6 791		515	324 298	2.1
	All establishments. . . (number)..2,277							Field seed for forage and pasture	13 479		867	519 265	2.6
	Sales not reported by commodity line (\$1,000)..368,596							Fine seeds for lawn and turf.	513		28	22 463	2.3
	Sales reported by commodity line.	1 084 518	100.0	1 652	(X)	(X)		Vegetable seeds	273		21	24 034	1.1
48100	Fresh fruits, vegetables, berries	1 045 194	96.4	1 652	1 084 518	96.4	99390	Hay, alfalfa, other farm supplies	4 776	0.2	172	99 630	4.8
	Fresh fruits, berries, melons	335 882		588	456 630	73.6	99521	Gasoline, kerosene, distillate and residual fuel oils	8 136	0.3	195	101 348	8.0
	Fresh vegetables.	402 307		797	517 360	77.8		Commodities, n.e.c.	28 006	1.1	(NA)	(NA)	(NA)
	Not reported in detail.	307 005		(NA)	(NA)	(NA)	99900	Labor, service, and rental receipts from customers	61 246	2.4	2 888	1 331 948	4.6
49920	Dried fruits.	1 183	0.1	7	9 927	11.9		LIVESTOCK, EXCEPT HORSES AND MULES (SIC 5051, PART)					
51110	Cotton (raw), including linters	2 087	0.2	15	13 399	15.6		All establishments. . . (number)..1,311					
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	1 234	0.1	30	28 575	4.3		Sales not reported by commodity line (\$1,000)..552,536					
51310	Livestock (except horses, mules)	1 250	0.1	15	14 115	8.9		Sales reported by commodity line.	1 570 035	100.0	885	(X)	(X)
91390	Nonferrous mtls. (exc. aluminum, copper, brass, precious mtls.), metallic ores.	571	0.1	6	5 534	10.3	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	9 042	0.6	47	77 588	11.7
99310	Feeds (mixed and other) inc. pet food	1 778	0.2	16	14 826	12.0	51310	Livestock (except horses, mules)	1 545 900	98.5	885	1 570 035	98.5
99321	Fertilizer, fertilizer materials.	7 276	0.7	154	111 949	6.5		Cattle, calves.	651 743		528	958 506	68.0
99322	Agricultural chemicals (exc. fertilizer)	3 189	0.3	102	80 878	3.9		Sheep, lambs.	58 742		210	430 061	13.7
99330	Seeds (except flower)	2 091	0.2	59	44 040	4.7		Hogs.	603 152		485	896 622	67.3
99390	Hay, alfalfa, other farm supplies	758	0.1	23	18 344	4.1		Other livestock	10 524		15	20 725	50.8
	Commodities, n.e.c.	7 578	0.7	(NA)	(NA)	(NA)		Not reported in detail.	221 739		(NA)	(NA)	(NA)
99900	Labor, service, and rental receipts from customers	10 329	1.0	126	96 116	10.7	99310	Feeds (mixed and other) inc. pet food	7 364	0.5	48	135 773	5.4
	COTTON (SIC 5051, PART)						99321	Fertilizer, fertilizer materials.	1 008	0.1	27	44 981	2.2
	All establishments. . . (number)..221							Commodities, n.e.c.	4 346	0.3	(NA)	(NA)	(NA)
	Sales not reported by commodity line (\$1,000)..59,618						99900	Labor, service, and rental receipts from customers	2 375	0.2	67	119 660	2.0
	Sales reported by commodity line.	265 086	100.0	182	(X)	(X)							
48100	Fresh fruits, vegetables, berries	283	0.1	3	1 533	18.5							
51110	Cotton (raw), including linters	256 089	96.6	182	265 086	96.6							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6C.—ASSEMBLERS OF FARM PRODUCTS: 1958—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	MISCELLANEOUS FARM PRODUCTS (SIC 5051, PART)							FARM SUPPLIES—Con.					
	All establishments. . . . (number)..590						51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	15 298	9.0	132	60 634	25.2
	Sales not reported by commodity line (\$1,000)..78,246						51310	Livestock (except horses, mules). . . .	2 435	1.4	9	10 349	23.5
	Sales reported by commodity line. . . .	332 406	100.0	396	(X)	(X)	51930	Wool, mohair (raw, tops, noils)	348	0.2	5	1 972	17.6
							51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	267	0.2	6	2 383	11.2
44110	Eggs (fresh, storage)	177	0.1	9	1 510	11.7	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors). . .	254	0.1	4	2 896	8.8
48100	Fresh fruits, vegetables, berries . . .	671	0.2	4	2 271	29.5	83520	Garden machinery, equipment, supplies .	763	0.4	16	13 659	5.6
51110	Cotton (raw), including linters	1 197	0.4	14	11 402	10.5	91101	Coal (bituminous and anthracite). . . .	339	0.2	16	6 553	5.2
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	2 556	0.8	17	14 687	17.4	99310	Feeds (mixed and other) inc. pet food .	39 522	23.2	167	79 195	49.9
51910	Hides, skins, pelts	20 470	6.2	100	28 352	72.2	99321	Fertilizer, fertilizer materials. . . .	5 250	3.1	133	68 747	7.6
51920	Tobacco (leaf)	133 657	40.2	78	135 198	98.9	99322	Agricultural chemicals (exc. fertilizer)	2 016	1.2	90	57 934	3.5
51930	Wool, mohair (raw, tops, noils)	44 306	13.3	77	47 562	93.2	99330	Seeds (except flower)	97 144	57.0	260	138 959	69.9
	Raw wool.	26 911		49	31 569	85.2		Seed corn and sorghum seeds	12 726		111	63 951	19.9
	Wool tops, noils, other	6 127		5	8 577	71.4		Cereal grain seeds (wheat, oats, rye, barley).	15 398		105	61 789	24.9
	Not reported in detail.	11 268		(NA)	(NA)	(NA)		Field seed for forage and pasture . .	37 850		143	85 309	44.4
51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	7 810	2.3	46	15 605	50.0		Fine seeds for lawn and turf.	11 939		72	50 615	23.6
51992	Peanuts, unroasted.	68 814	20.7	58	72 778	94.6		Vegetable seeds	9 698		52	27 411	35.4
51993	Other inedible farm products.	38 217	11.5	69	47 487	80.5	99390	Not reported in detail.	9 533	(NA)	(NA)	(NA)	(NA)
								Hay, alfalfa, other farm supplies . . .	419	0.2	15	8 012	5.2
93101	Prompt industrial iron, steel scrap prepared or unprepared (exc. alloy). .	175	0.1	11	2 554	6.9	99720	Flower seeds, bulbs, nursery stock. . .	623	0.4	6	3 884	16.0
93230	Waste rags, textile waste, wiping cloth	372	0.1	7	2 434	15.3	99894	Vegetable oils (cottonseed, linseed). .	98	0.1	6	7 544	1.3
99310	Feeds (mixed and other) inc. pet food .	1 269	0.4	22	13 969	9.1	99900	Commodities, n.e.c.	2 353	1.4	(NA)	(NA)	(NA)
99321	Fertilizer, fertilizer materials. . . .	1 335	0.4	21	16 672	8.0		Labor, service, and rental receipts from customers	948	0.6	75	28 736	3.3
99322	Agricultural chemicals (exc. fertilizer)	229	0.1	14	9 976	2.3		FLOWERS, BULBS, PLANTS (SIC 5099, PART)					
99330	Seeds (except flower)	1 236	0.4	24	14 713	8.4		All establishments. . . . (number)..144					
99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	329	0.1	21	8 476	3.9		Sales not reported by commodity line (\$1,000)..11,729				(X)	(X)
99900	Commodities, n.e.c.	6 405	1.8	(NA)	(NA)	(NA)		Sales reported by commodity line. . . .	41 872	100.0	122	(X)	(X)
	Labor, service, and rental receipts from customers	3 181	1.0	66	37 733	8.4	99310	Feeds (mixed and other) inc. pet food .	164	0.4	5	3 053	5.4
	FARM SUPPLIES (SIC 5099, PART)						99330	Seeds (except flower)	153	0.4	4	3 303	4.6
	All establishments. . . . (number)..453						99710	Cut flowers, potted plants, florists' supplies	24 181	57.7	93	24 928	97.0
	Sales not reported by commodity line (\$1,000)..45,852							Cut flowers, potted plants.	16 223		63	17 742	91.4
	Sales reported by commodity line. . . .	170 390	100.0	337	(X)	(X)		Florists' supplies.	1 909		33	10 419	18.3
								Not reported in detail.	6 049	(NA)	(NA)	(NA)	(NA)
43100	Dairy products, ice cream, ices	307	0.2	9	2 345	13.1	99720	Flower seeds, bulbs, nursery stock. . .	16 863	40.3	32	18 820	89.6
44110	Eggs (fresh, storage)	1 406	0.8	18	5 182	27.1	99900	Commodities, n.e.c.	166	0.4	(NA)	(NA)	(NA)
44120	Poultry	471	0.3	19	7 900	6.0		Labor, service, and rental receipts from customers	345	0.8	7	10 963	3.1
49940	Miscellaneous food products	129	0.1	4	1 727	7.5							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6D.-ASSEMBLERS OF FARM PRODUCTS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines	
	DAIRY PRODUCTS (SIC 5043)							POULTRY, POULTRY PRODUCTS—Con. West North Central Division—Con.					
	(Not analyzed by commodity line)							44110 Eggs (fresh, storage)	144 872	79.7	452	174 544	83.0
								44120 Poultry	21 380	11.8	411	149 517	14.3
								Live poultry	9 409		285	116 007	8.1
								Dressed poultry	3 771		32	13 358	28.2
								Not reported in detail	8 200		(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (SIC 5044)												
	New England Division							51210 Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	296	0.2	9	2 246	13.2
	All establishments. . . . (number)..57							83510 Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors)	189	0.1	18	13 508	1.4
	Sales not reported by commodity line (\$1,000)..3,557							99310 Feeds (mixed and other) inc. pet food	6 896	3.8	236	83 095	8.3
	Sales reported by commodity line. . . .	37 112	100.0	52	(X)	(X)		99321 Fertilizer, fertilizer materials	197	0.1	18	9 621	2.0
								99330 Seeds (except flower)	152	0.1	23	8 821	1.7
43100	Dairy Products, ice cream, ices	43	0.1	3	574	7.5		Commodities, n.e.c.	1 799	1.0	(NA)	(NA)	(NA)
44110	Eggs (fresh, storage)	22 366	60.3	33	23 089	96.9		Labor, service, and rental receipts from customers	465	0.3	24	8 374	5.6
44120	Poultry	14 417	38.8	30	21 314	67.6							
	Commodities, n.e.c.	286	0.8	(NA)	(NA)	(NA)							
	Middle Atlantic Division												
	All establishments. . . . (number)..235							South Atlantic Division					
	Sales not reported by commodity line (\$1,000)..12,266							All establishments. . . . (number)..104					
	Sales reported by commodity line. . . .	127 532	100.0	209	(X)	(X)		Sales not reported by commodity line (\$1,000)..8,000					
								Sales reported by commodity line. . . .	57 006	100.0	88	(X)	(X)
43100	Dairy products, ice cream, ices	2 34	2.2	36	14 902	19.0	43100	Dairy products, ice cream, ices	33	0.1	3	3 635	0.9
	Butter	2 250		32	13 295	16.9	44110	Eggs (fresh, storage)	16 127	28.3	55	22 700	71.0
	Cheese	329		20	7 907	4.2	44120	Poultry	38 639	67.8	54	43 613	88.6
	Ice cream, ices	(D)		1	(D)	(D)		Live poultry	16 028		24	22 875	70.1
	Milk, cream (fluid)	(D)		2	(D)	(D)		Dressed poultry	16 131		18	19 186	84.1
	Other dairy products	49		3	947	5.2		Not reported in detail	6 480		(NA)	(NA)	(NA)
	Not reported in detail	119		(NA)	(NA)	(NA)							
44110	Eggs (fresh, storage)	100 080	78.5	164	106 106	94.3	47100	Meats, provisions	46	0.1	4	886	5.2
44120	Poultry	23 051	18.1	62	29 158	79.1		Commodities, n.e.c.	2 161	3.8	(NA)	(NA)	(NA)
	Live poultry	8 272		35	13 850	59.7							
	Dressed poultry	6 521		21	9 511	68.6		East South Central Division					
	Not reported in detail	8 258		(NA)	(NA)	(NA)		All establishments. . . . (number)..41					
47100	Meats, provisions	228	0.2	5	3 512	6.5		Sales not reported by commodity line (\$1,000)..1,011					
49930	Groceries, except as specified.	80	0.1	8	5 375	1.5		Sales reported by commodity line. . . .	10 502	100.0	33	(X)	(X)
	Commodities, n.e.c.	1 070	0.8	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	189	0.1	5	6 745	2.8	44110	Eggs (fresh, storage)	4 458	42.4	27	9 400	47.4
							44120	Poultry	5 642	53.7	27	8 721	64.7
								Live poultry	1 443		14	3 837	37.6
								Dressed poultry	3 010		11	4 342	69.3
								Not reported in detail	1 189		(NA)	(NA)	(NA)
	East North Central Division						51910	Hides, skins, pelts	21	0.2	3	299	7.0
	All establishments. . . . (number)..369						99310	Feeds (mixed and other) inc. pet food	72	0.7	3	1 790	4.0
	Sales not reported by commodity line (\$1,000)..13,248							Commodities, n.e.c.	262	2.5	(NA)	(NA)	(NA)
	Sales reported by commodity line. . . .	138 250	100.0	302	(X)	(X)	99900	Labor, service, and rental receipts from customers	47	0.4	3	1 335	3.5
43100	Dairy products, ice cream, ices	1 127	0.8	42	13 626	8.3		West South Central Division					
	Butter	762		24	11 839	6.4		All establishments. . . . (number)..93					
	Cheese	156		9	5 134	3.0		Sales not reported by commodity line (\$1,000)..4,148					
	Milk, cream (fluid)	162		16	1 626	10.0		Sales reported by commodity line. . . .	25 292	100.0	70	(X)	(X)
	Other dairy products	(D)		3	(D)	(D)							
	Not reported in detail	(D)		(NA)	(NA)	(NA)	43100	Dairy products, ice cream, ices	256	1.0	16	1 705	15.0
44110	Eggs (fresh, storage)	99 973	72.3	262	119 599	83.6	44110	Eggs (fresh, storage)	8 104	32.0	52	11 770	68.9
44120	Poultry	32 719	23.7	167	68 816	47.5	44120	Poultry	15 675	62.0	49	19 964	78.5
	Live poultry	16 894		112	41 595	40.6		Live poultry	12 469		24	14 974	83.3
	Dressed poultry	10 499		66	27 758	37.8		Dressed poultry	1 908		17	3 153	60.5
	Not reported in detail	5 326		(NA)	(NA)	(NA)		Not reported in detail	1 298		(NA)	(NA)	(NA)
47100	Meats, provisions	261	0.2	6	1 517	17.2	51993	Other inedible farm products	106	0.4	5	483	21.9
49600	Frozen foods	1 943	1.4	8	5 816	33.4	99310	Feeds (mixed and other) inc. pet food	625	2.5	13	5 925	10.5
49800	Sugar (refined)	148	0.1	3	1 382	10.7	99321	Fertilizer, fertilizer materials	37	0.1	3	435	8.5
49940	Miscellaneous food products	74	0.1	4	1 467	5.0		Commodities, n.e.c.	344	1.4	(NA)	(NA)	(NA)
99310	Feeds (mixed and other) inc. pet food	1 076	0.8	31	14 357	7.5	99900	Labor, service, and rental receipts from customers	145	0.6	3	3 930	3.7
	Commodities, n.e.c.	851	0.6	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	78	0.1	14	10 561	0.7		Mountain Division					
								All establishments. . . . (number)..35					
								Sales not reported by commodity line (\$1,000)..614					
								Sales reported by commodity line. . . .	44 449	100.0	32	(X)	(X)
43100	Dairy products, ice cream, ices	5 542	3.0	163	55 921	9.9	43100	Dairy products, ice cream, ices	331	0.7	6	3 476	9.5
	Butter	455		20	15 226	3.0	44110	Eggs (fresh, storage)	9 205	20.7	29	44 060	20.9
	Cheese	(D)		2	(D)	(D)	44120	Poultry	31 196	70.2	12	36 573	85.3
	Ice cream, ices	(D)		5	(D)	(D)							
	Milk, cream (fluid)	4 131		133	37 124	11.1							
	Other dairy products	402		14	2 263	17.8							
	Not reported in detail	523		(NA)	(NA)	(NA)							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6D.—ASSEMBLERS OF FARM PRODUCTS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines		
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)	
	POULTRY, POULTRY PRODUCTS—Con. Mountain Division—Con.							FRESH FRUITS, VEGETABLES—Con. West North Central Division						
49600	Frozen foods.	543	1.2	3	2 092	26.0		All establishments. . . . (number)..106						
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	608	1.4	5	1 527	39.8		Sales not reported by commodity line (\$1,000)..7,575						
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	74	0.2	3	617	12.0		Sales reported by commodity line.	24 141	100.0	58	(X)	(X)	
	Commodities, n.e.c.	2 492	5.6	(NA)	(NA)	(NA)	48100	Fresh fruits, vegetables, berries	23 401	96.9	58	24 141	96.9	
								Fresh fruits, berries, melons	2 280		8	6 403	35.6	
								Fresh vegetables.	14 533		30	16 066	90.5	
								Not reported in detail.	6 588		(NA)	(NA)	(NA)	
	Pacific Division													
	All establishments. . . . (number)..144						51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	51	0.2	3	798	6.4	
	Sales not reported by commodity line (\$1,000)..7,677						99321	Fertilizer, fertilizer materials.	108	0.4	9	1 705	6.3	
	Sales reported by commodity line.	90 787	100.0	125	(X)	(X)		Commodities, n.e.c.	514	2.1	(NA)	(NA)	(NA)	
43100	Dairy products, ice cream, ices	2 133	2.3	3	11 332	18.8	99900	Labor, service, and rental receipts from customers	67	0.3	7	1 234	5.4	
44110	Eggs (fresh, storage)	66 505	73.3	93	72 801	91.4		South Atlantic Division						
44120	Poultry	19 352	21.3	46	21 364	90.6		All establishments. . . . (number)..410						
	Live poultry.	10 105		24	12 478	81.0		Sales not reported by commodity line (\$1,000)..81,519						
	Dressed poultry	3 810		19	6 728	56.6		Sales reported by commodity line.	198 755	100.0	295	(X)	(X)	
	Not reported in detail.	5 437		(NA)	(NA)	(NA)								
47100	Meats, provisions	975	1.1	3	10 106	9.6		48100	Fresh fruits, vegetables, berries	190 684	95.9	295	198 755	95.9
49600	Frozen foods.	1 332	1.5	3	10 648	12.5			Fresh fruits, berries, melons	81 215		117	94 372	86.1
49930	Groceries, except as specified.	140	0.2	1	9 598	1.5			Fresh vegetables.	48 138		113	57 291	84.0
99310	Feeds (mixed and other) inc. pet food	328	0.4	3	1 514	21.7			Not reported in detail.	61 331		(NA)	(NA)	(NA)
	Commodities, n.e.c.	22	0.0	(NA)	(NA)	(NA)								
	FRESH FRUITS, VEGETABLES (SIC 5048)													
	New England Division													
	All establishments. . . . (number)..125						83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	172	0.1	3	2 547	6.8	
	Sales not reported by commodity line (\$1,000)..11,678						99321	Fertilizer, fertilizer materials.	2 445	1.2	22	20 562	11.9	
	Sales reported by commodity line.	41 948	100.0	92	(X)	(X)	99322	Agricultural chemicals (exc. fertilizer)	369	0.2	14	14 882	2.5	
							99330	Seeds (except flower)	458	0.2	10	7 707	5.9	
							99390	Hay, alfalfa, other farm supplies	141	0.1	4	3 063	4.6	
48100	Fresh fruits, vegetables, berries	41 860	99.8	92	41 948	99.8		Commodities, n.e.c.	2 064	1.0	(NA)	(NA)	(NA)	
	Fresh fruits, berries, melons	5 215		24	15 063	34.6	99900	Labor, service, and rental receipts from customers	2 422	1.2	22	23 288	10.4	
	Fresh vegetables.	30 634		65	33 394	91.7								
	Not reported in detail.	6 011		(NA)	(NA)	(NA)								
	Commodities, n.e.c.	88	0.2	(NA)	(NA)	(NA)								
	Middle Atlantic Division													
	All establishments. . . . (number)..285													
	Sales not reported by commodity line (\$1,000)..25,441						48100	Fresh fruits, vegetables, berries	10 451	96.8	38	10 797	96.8	
	Sales reported by commodity line.	128 109	100.0	229	(X)	(X)		Fresh fruits, berries, melons	1 523		5	2 084	73.1	
								Fresh vegetables.	4 203		15	6 019	69.8	
48100	Fresh fruits, vegetables, berries	122 863	95.9	229	128 109	95.9		Not reported in detail.	4 725		(NA)	(NA)	(NA)	
	Fresh fruits, berries, melons	21 090		66	37 350	56.5		Commodities, n.e.c.	346	3.2	(NA)	(NA)	(NA)	
	Fresh vegetables.	72 140		153	86 892	83.0								
	Not reported in detail.	29 633		(NA)	(NA)	(NA)								
99321	Fertilizer, fertilizer materials.	2 015	1.6	24	23 103	8.7		West South Central Division						
99322	Agricultural chemicals (exc. fertilizer)	521	0.4	15	13 675	3.8		All establishments. . . . (number)..170						
99330	Seeds (except flower)	550	0.4	12	9 870	5.6		Sales not reported by commodity line (\$1,000)..10,073						
	Commodities, n.e.c.	1 800	1.4	(NA)	(NA)	(NA)		Sales reported by commodity line.	62 056	100.0	119	(X)	(X)	
99900	Labor, service, and rental receipts from customers	360	0.3	11	4 886	7.4	44110	Eggs (fresh, storage)	74	0.1	3	1 298	5.7	
							48100	Fresh fruits, vegetables, berries	59 334	95.6	119	62 056	95.6	
								Fresh fruits, berries, melons	9 350		28	14 479	64.6	
								Fresh vegetables.	30 468		66	36 078	84.5	
								Not reported in detail.	19 516		(NA)	(NA)	(NA)	
	East North Central Division													
	All establishments. . . . (number)..191						99321	Fertilizer, fertilizer materials.	238	0.4	6	5 442	4.4	
	Sales not reported by commodity line (\$1,000)..29,017						99322	Agricultural chemicals (exc. fertilizer)	75	0.1	3	1 998	3.8	
	Sales reported by commodity line.	73 131	100.0	132	(X)	(X)	99330	Seeds (except flower)	195	0.3	5	4 948	3.9	
								Commodities, n.e.c.	1 959	3.2	(NA)	(NA)	(NA)	
48100	Fresh fruits, vegetables, berries	71 191	97.3	132	73 131	97.3	99900	Labor, service, and rental receipts from customers	181	0.3	3	1 429	12.7	
	Fresh fruits, berries, melons	16 967		47	28 558	59.4								
	Fresh vegetables.	34 412		73	49 686	69.3								
	Not reported in detail.	19 812		(NA)	(NA)	(NA)								
99321	Fertilizer, fertilizer materials.	384	0.5	11	4 678	8.2		Mountain Division						
99322	Agricultural chemicals (exc. fertilizer)	310	0.4	5	2 888	10.7		All establishments. . . . (number)..211						
99330	Seeds (except flower)	39	0.1	4	2 294	1.7		Sales not reported by commodity line (\$1,000)..28,752						
	Commodities, n.e.c.	773	1.0	(NA)	(NA)	(NA)		Sales reported by commodity line.	85 004	100.0	151	(X)	(X)	
99900	Labor, service, and rental receipts from customers	434	0.6	9	4 855	8.9	48100	Fresh fruits, vegetables, berries	79 626	93.7	151	85 004	93.7	
								Fresh fruits, berries, melons	16 561		39	30 226	54.8	

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

Table 6D.—ASSEMBLERS OF FARM PRODUCTS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales, all commodity lines		
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(5)	(\$1,000) (1)	(2)	(3)		(\$1,000) (4)	(5)
	FRESH FRUITS, VEGETABLES—Con. Mountain Division—Con. Fresh fruits, vegetables, berries—Con. Fresh vegetables. Not reported in detail.	41 534 21 531		87 (NA)	49 952 (NA)	83.1 (NA)		COTTON—Con. East South Central Division All establishments. . . . (number)..56 Sales not reported by commodity line (\$1,000)..6,256 Sales reported by commodity line. . . .	97 028	100.0	45	(X)	(X)	
51110	Cotton (raw), including lintners	166	0.2	3	3 675	4.5								
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	145	0.2	7	8 571	1.7	51110	Cotton (raw), including lintners	94 857	97.8	45	97 028	97.8	
51310	Livestock (except horses, mules)	995	1.2	4	6 871	14.5	99900	Commodities, n.e.c.	2 058	2.1	(NA)	(NA)	(NA)	
99310	Feeds (mixed and other) inc. pet food . .	609	0.7	5	4 540	13.4		Labor, service, and rental receipts from customers	113	0.1	3	1 199	9.4	
99321	Fertilizer, fertilizer materials. . . .	626	0.7	19	11 610	5.4								
99322	Agricultural chemicals (exc. fertilizer)	289	0.3	15	8 301	3.5		West South Central Division						
99330	Seeds (except flower)	326	0.4	15	9 887	3.3		All establishments. . . . (number)..100 Sales not reported by commodity line (\$1,000)..42,030 Sales reported by commodity line. . . .	123 410	100.0	85	(X)	(X)	
99390	Hay, alfalfa, other farm supplies	106	0.1	6	5 150	2.1								
99822	Barrels, boxes, box shooks, etc.	288	0.3	3	2 627	11.0		51110	Cotton (raw), including lintners	119 713	97.0	85	123 410	97.0
99900	Commodities, n.e.c. Labor, service, and rental receipts from customers	609 1 219	0.7 1.4	(NA) 18	(NA) 14 527	(NA) 8.4		51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	603	0.5	6	3 574	16.9
	Pacific Division							51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	588	0.5	16	3 526	16.7
	All establishments. . . . (number)..708 Sales not reported by commodity line (\$1,000)..133,681 Sales reported by commodity line. . . .	460 577	100.0	538	(X)	(X)		99321	Fertilizer, fertilizer materials. . . .	91	0.1	9	5 961	1.5
48100	Fresh fruits, vegetables, berries	445 784	96.8	538	460 577	96.8		99330	Seeds (except flower)	337	0.3	6	7 659	4.4
	Fresh fruits, berries, melons	181 681		254	228 095	79.7		99860	Other textile products (burlap, asbestos, textiles, felt, etc.)	68	0.1	11	1 493	4.6
	Fresh vegetables.	126 245		195	181 982	69.4	99900	Commodities, n.e.c.	1 201	1.0	(NA)	(NA)	(NA)	
	Not reported in detail.	137 858		(NA)	(NA)	(NA)		Labor, service, and rental receipts from customers	809	0.7	32	21 609	3.7	
49920	Dried fruits.	1 180	0.3	6	9 153	12.9		Mountain Division						
51110	Cotton (raw), including lintners	1 479	0.3	8	6 931	21.3		All establishments. . . . (number)..4 Sales not reported by commodity line (\$1,000)..(NA) Sales reported by commodity line. . . .	12 308	100.0	4	(X)	(X)	
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	336	0.1	11	11 545	2.9								
99321	Fertilizer, fertilizer materials. . . .	1 337	0.3	60	42 915	3.1	51110	Cotton (raw), including lintners	12 308	100.0	4	12 308	100.0	
99322	Agricultural chemicals (exc. fertilizer)	1 554	0.3	46	36 473	4.3		Pacific Division						
99330	Seeds (except flower)	459	0.1	12	8 363	5.5		All establishments. . . . (number)..7 Sales not reported by commodity line (\$1,000)..(D) Sales reported by commodity line. . . .	3 907	100.0	5	(X)	(X)	
	Commodities, n.e.c.	2 810	0.6	(NA)	(NA)	(NA)		51110	Cotton (raw), including lintners	3 907	100.0	5	3 907	100.0
99900	Labor, service, and rental receipts from customers	5 638	1.2	55	45 294	12.4		GRAIN (SIC 5051, PART)						
	COTTON (SIC 5051, PART)							New England Division (Not analyzed by commodity line)						
	New England Division (Not analyzed by commodity line)							Middle Atlantic Division (Not analyzed by commodity line)						
	Middle Atlantic Division (Not analyzed by commodity line)							East North Central Division (Not analyzed by commodity line)						
	East North Central Division (Not analyzed by commodity line)							West North Central Division						
	West North Central Division							All establishments. . . . (number)..9 Sales not reported by commodity line (\$1,000)..1,068 Sales reported by commodity line. . . .	2 526	100.0	7	(X)	(X)	
51110	Cotton (raw), including lintners	2 213	87.6	7	2 526	87.6		51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	14 314	89.5	44	15 997	89.5
99900	Commodities, n.e.c.	190	7.5	(NA)	(NA)	(NA)		99310	Feeds (mixed and other) inc. pet food . .	393	2.5	9	2 406	16.3
	Labor, service, and rental receipts from customers	123	4.9	5	1 523	8.1		99321	Fertilizer, fertilizer materials. . . .	549	3.4	15	6 711	8.2
	South Atlantic Division							99322	Agricultural chemicals (exc. fertilizer)	33	0.2	6	3 532	0.9
	All establishments. . . . (number)..41 Sales not reported by commodity line (\$1,000)..8,558 Sales reported by commodity line. . . .	25 326	100.0	33	(X)	(X)		99330	Seeds (except flower)	147	0.9	14	6 112	2.4
51110	Cotton (raw), including lintners	22 688	89.6	33	25 326	89.6			Seed corn and sorghum seeds	24		3	2 035	1.2
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	428	1.7	5	3 815	11.2			Cereal grain seeds (wheat, oats, rye, barley)	(D)		4	(D)	(D)
51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	252	1.0	6	2 770	9.1			Field seed for forage and pasture . . .	34		5	1 763	1.9
99310	Feeds (mixed and other) inc. pet food . .	192	0.8	5	2 631	7.3			Vegetable seeds	(D)		1	(D)	(D)
99321	Fertilizer, fertilizer materials. . . .	955	3.8	7	3 411	28.0			Not reported in detail.	62		(NA)	(NA)	(NA)
99322	Agricultural chemicals (exc. fertilizer)	101	0.4	4	2 694	3.7		99390	Hay, alfalfa, other farm supplies	135	0.8	4	897	15.1
99330	Seeds (except flower)	125	0.5	5	3 482	3.6			Commodities, n.e.c.	350	2.2	(NA)	(NA)	(NA)
	Commodities, n.e.c.	538	2.1	(NA)	(NA)	(NA)	99900	Labor, service, and rental receipts from customers	76	0.5	6	1 927	3.9	
99900	Labor, service, and rental receipts from customers	47	0.2	5	1 168	4.0		East North Central Division						
								All establishments. . . . (number)..1,856 Sales not reported by commodity line (\$1,000)..220,076 Sales reported by commodity line. . . .	822 053	100.0	1 450	(X)	(X)	
							44120	Poultry	926	0.1	25	18 886	4.9	
							51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	708 234	86.2	1 450	822 053	86.2	

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6D.—ASSEMBLERS OF FARM PRODUCTS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	GRAIN—Con.							GRAIN—Con.					
	East North Central Division—Con.							East South Central Division					
51310	Livestock (except horses, mules)	520	0.1	34	19 276	2.7		All establishments. . . . (number)..105					
51993	Other inedible farm products.	532	0.1	24	18 102	2.9		Sales not reported by commodity					
72210	Hardware.	514	0.1	27	17 998	2.9		line (\$1,000)..9,964					
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	503	0.1	19	18 384	2.7		Sales reported by commodity line. . . .	34 497	100.0	76	(X)	(X)
91101	Coal (bituminous and anthracite)	3 859	0.5	215	142 142	2.7	51110	Cotton (raw), including lintners	243	0.7	3	2 828	8.6
98100	Lumber (rough, dressed, finished)	1 931	0.2	22	15 206	12.7	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	29 836	86.5	76	34 497	86.5
98293	Other building materials.	674	0.1	13	7 321	9.2	51310	Livestock (except horses, mules).	18	0.1	3	2 179	0.8
99310	Feeds (mixed and other) inc. pet food . . .	50 215	6.1	672	435 709	11.5	51993	Other inedible farm products.	69	0.2	4	2 120	3.3
99321	Fertilizer, fertilizer materials.	20 289	2.5	606	391 618	5.2	99310	Feeds (mixed and other) inc. pet food . . .	2 222	6.4	18	12 132	18.3
99322	Agricultural chemicals (exc. fertilizer)	679	0.1	150	106 884	0.6	99321	Fertilizer, fertilizer materials.	601	1.7	18	9 548	6.3
99330	Seeds (except flower)	8 575	1.0	603	398 105	2.2	99322	Agricultural chemicals (exc. fertilizer)	86	0.2	6	4 179	2.1
99390	Hay, alfalfa, other farm supplies	1 544	0.2	60	49 806	3.1	99330	Seeds (except flower)	483	1.4	13	6 883	7.0
99521	Gasoline, kerosene, distillate and residual fuel oils	2 011	0.2	46	31 999	6.3		Commodities, n.e.c.	801	2.3	(NA)	(NA)	(NA)
99710	Cut flowers, potted plants, florists' supplies	625	0.1	3	2 282	27.4	99900	Labor, service, and rental receipts from customers	138	0.4	9	4 281	3.2
99900	Commodities, n.e.c.	11 762	1.4	(NA)	(NA)	(NA)		West South Central Division (Not analyzed by commodity line)					
	West North Central Division							Mountain Division					
	All establishments. . . . (number)..3,615							All establishments. . . . (number)..683					
	Sales not reported by commodity							Sales not reported by commodity					
	line (\$1,000)..281,122							line (\$1,000)..69,264					
	Sales reported by commodity line. . . .	1 169 738	100.0	2 975	(X)	(X)		Sales reported by commodity line. . . .	244 813	100.0	551	(X)	(X)
43100	Dairy products, ice cream, ices	1 040	0.1	37	17 075	6.1	44110	Eggs (fresh, storage)	1 489	0.6	12	5 553	26.8
44110	Eggs (fresh, storage)	613	0.1	20	12 033	5.1	48100	Fresh fruits, vegetables, berries	226	0.1	3	2 680	8.4
44120	Poultry	1 701	0.1	57	22 897	7.4	49500	Flour, related products	145	0.1	8	2 762	5.2
51110	Cotton (raw), including lintners	1 123	0.1	13	7 691	14.6	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	213 140	87.1	551	244 813	87.1
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	1 009 319	86.3	2 975	1 169 738	86.3	83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	150	0.1	7	2 797	5.4
51310	Livestock (except horses, mules).	2 483	0.2	38	19 746	12.6	91101	Coal (bituminous and anthracite)	513	0.2	38	13 053	3.9
51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)	1 833	0.2	18	9 502	19.3	99310	Feeds (mixed and other) inc. pet food . . .	8 437	3.4	250	120 222	7.0
51993	Other inedible farm products.	596	0.1	49	25 916	2.3	99321	Fertilizer, fertilizer materials.	3 804	1.6	169	86 654	4.4
72210	Hardware.	614	0.1	22	8 235	7.5	99322	Agricultural chemicals (exc. fertilizer)	943	0.4	81	52 762	1.8
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors) . . .	1 890	0.2	36	19 093	9.9	99330	Seeds (except flower)	7 392	3.0	146	87 626	8.4
91101	Coal (bituminous and anthracite)	3 119	0.3	362	142 485	2.2		Seed corn and sorghum seeds	419		17	19 426	2.2
98100	Lumber (rough, dressed, finished)	1 166	0.1	27	12 293	9.5		Cereal grain seeds (wheat, oats, rye, barley).	923		50	42 401	2.2
99310	Feeds (mixed and other) inc. pet food . . .	57 291	4.9	1 395	584 996	9.8		Field seed for forage and pasture	5 148		48	42 359	12.2
99321	Fertilizer, fertilizer materials.	18 490	1.6	1 079	488 009	3.8		Fine seeds for lawn and turf.	(D)		3	(D)	(D)
99322	Agricultural chemicals (exc. fertilizer)	1 705	0.1	419	210 973	0.8		Vegetable seeds	(D)		5	(D)	(D)
99330	Seeds (except flower)	10 943	0.9	1 059	471 136	2.3		Not reported in detail.	610	(NA)	(NA)	(NA)	(NA)
	Seed corn and sorghum seeds	1 348		265	140 878	1.0	99390	Hay, alfalfa, other farm supplies	265	0.1	12	6 136	4.3
	Cereal grain seeds (wheat, oats, rye, barley).	2 748		255	132 923	2.1	99521	Gasoline, kerosene, distillate and residual fuel oils	557	0.2	17	7 115	7.8
	Field seed for forage and pasture	3 177		430	223 300	1.4		Commodities, n.e.c.	1 768	0.7	(NA)	(NA)	(NA)
	Fine seeds for lawn and turf.	106		7	5 111	2.1	99900	Labor, service, and rental receipts from customers	5 984	2.4	337	160 836	3.7
	Vegetable seeds	92		8	5 743	1.6		Pacific Division					
	Not reported in detail.	3 472	(NA)	(NA)	(NA)	(NA)		All establishments. . . . (number)..240					
99390	Hay, alfalfa, other farm supplies	1 654	0.1	73	28 101	5.9		Sales not reported by commodity					
99521	Gasoline, kerosene, distillate and residual fuel oils	5 084	0.4	121	52 802	9.6		line (\$1,000)..39,867					
99900	Commodities, n.e.c.	9 801	0.8	(NA)	(NA)	(NA)		Sales reported by commodity line. . . .	147 769	100.0	173	(X)	(X)
	Labor, service, and rental receipts from customers	39 273	3.4	1 729	698 100	5.6	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	136 523	92.4	173	147 769	92.4
	South Atlantic Division						99310	Feeds (mixed and other) inc. pet food . . .	1 427	1.0	27	23 944	6.0
	All establishments. . . . (number)..137						99321	Fertilizer, fertilizer materials.	964	0.7	30	22 623	4.3
	Sales not reported by commodity						99322	Agricultural chemicals (exc. fertilizer)	829	0.6	18	22 587	3.7
	line (\$1,000)..18,057						99330	Seeds (except flower)	2 895	2.0	53	39 358	7.4
	Sales reported by commodity line. . . .	45 601	100.0	106	(X)	(X)		Seed corn and sorghum seeds	(D)		3	(D)	(D)
48100	Fresh fruits, vegetables, berries	595	1.3	6	3 734	15.9		Cereal grain seeds (wheat, oats, rye, barley).	1 194		23	19 270	6.2
51110	Cotton (raw), including lintners	152	0.3	5	3 212	4.7		Field seed for forage and pasture	1 221		12	8 620	14.2
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	39 736	87.1	106	45 601	87.1		Fine seeds for lawn and turf.	(D)		1	(D)	(D)
51310	Livestock (except horses, mules).	1 161	2.5	5	4 061	28.6		Vegetable seeds	(D)		1	(D)	(D)
99310	Feeds (mixed and other) inc. pet food . . .	1 536	3.4	22	13 545	11.3	99390	Hay, alfalfa, other farm supplies	950	0.6	6	2 836	33.5
99321	Fertilizer, fertilizer materials.	795	1.7	14	9 215	8.6		Commodities, n.e.c.	1 111	0.7	(NA)	(NA)	(NA)
99322	Agricultural chemicals (exc. fertilizer)	117	0.3	5	5 866	2.0	99900	Labor, service, and rental receipts from customers	3 070	2.1	82	44 423	6.9
99330	Seeds (except flower)	440	1.0	11	8 687	5.1		LIVESTOCK, EXCEPT HORSES AND MULES (SIC 5051, PART)					
99390	Hay, alfalfa, other farm supplies	37	0.1	3	3 286	1.1		New England Division (Not analyzed by commodity line)					
	Commodities, n.e.c.	821	1.8	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	211	0.5	15	6 669	3.2							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*See contents page for an explanation of commodity-line code system.

Table 6D.-ASSEMBLERS OF FARM PRODUCTS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as per- cent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	LIVESTOCK, EXCEPT HORSES AND MULES—Con. Middle Atlantic Division All establishments. . . . (number)..57 Sales not reported by commodity line (\$1,000)..3,401 Sales reported by commodity line. . . .	31 559	100.0	46	(X)	(X)		LIVESTOCK, EXCEPT HORSES AND MULES—Con. East South Central Division—Con. 99310 Feeds (mixed and other) inc. pet food . 99321 Fertilizer, fertilizer materials. . . . 99330 Seeds (except flower) Commodities, n.e.c.	268 254 149 740	0.2 0.2 0.1 0.5	3 3 3 (NA)	6 945 6 945 6 945 (NA)	3.9 3.7 2.1 (NA)
43100	Dairy products, ice cream, ices	265	0.8	15	7 009	3.8		West South Central Division All establishments. . . . (number)..72 Sales not reported by commodity line (\$1,000)..24,695 Sales reported by commodity line. . . .	87 260	100.0	36	(X)	(X)
51310	Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. (D) Hogs. (D) Other livestock Not reported in detail. Commodities, n.e.c.	31 176 18 285 (D) 4 971 (D) 5 781 118	98.8 32 6 12 2 0.4	46 23 150 (D) 15 994 (D) (NA) (NA)	31 559 23 150 (D) 77.1 (D) (NA) (NA)	98.8 79.0 (D) 31.1 (D) (NA) (NA)		51310 Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. (D) Hogs. (D) Not reported in detail. Commodities, n.e.c. Labor, service, and rental receipts from customers	87 025 48 037 (D) 17 318 (D) 85 150	99.7 7 16 0.1 0.2	36 26 7 (NA) (NA) 3	87 260 63 192 (D) 44 895 (NA) (NA) 2 274	99.7 76.0 (D) 38.6 (NA) (NA) 6.6
	East North Central Division All establishments. . . . (number)..392 Sales not reported by commodity line (\$1,000)..203,485 Sales reported by commodity line. . . .	474 349	100.0	296	(X)	(X)		Mountain Division All establishments. . . . (number)..48 Sales not reported by commodity line (\$1,000)..25,273 Sales reported by commodity line. . . .	58 769	100.0	30	(X)	(X)
51310	Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. Hogs. Other livestock Not reported in detail.	473 254 179 790 9 042 235 062 5 772 43 588	99.8 90 186 7	296 190 90 186 7	474 349 293 013 135 792 304 846 12 398 (NA)	99.8 61.4 6.7 77.1 46.6 (NA)		51310 Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. (D) Hogs. (D) Not reported in detail. Other inedible farm products. 99310 Feeds (mixed and other) inc. pet food . 99390 Hay, alfalfa, other farm supplies . . . Commodities, n.e.c. Labor, service, and rental receipts from customers	55 831 47 260 (D) (D) (D) 370 2 345 329 137 90	95.0 22 8 3 (NA) 0.1 4.0 0.6 0.2 0.2	30 22 8 3 (NA) 3 4 3 (NA) 3	58 769 51 600 (D) (D) (D) (NA) 1 347 8 196 4 342 (NA) 3 508	95.0 91.6 (D) (D) (D) (NA) 2.7 28.6 7.6 (NA) 2.6
99310	Feeds (mixed and other) inc. pet food . Commodities, n.e.c.	351 744	0.1 0.1	6 (NA)	27 428 (NA)	1.3 (NA)		99900 Labor, service, and rental receipts from customers					
	West North Central Division All establishments. . . . (number)..520 Sales not reported by commodity line (\$1,000)..212,531 Sales reported by commodity line. . . .	643 156	100.0	339	(X)	(X)		Pacific Division All establishments. . . . (number)..37 Sales not reported by commodity line (\$1,000)..1,953 Sales reported by commodity line. . . .	61 984	100.0	29	(X)	(X)
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	8 539	1.3	32	47 821	17.9		51310 Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. (D) Hogs. (D) Other livestock Not reported in detail.	58 727 46 052 (D) (D) 955 (D) 3 301	94.7 21 9 6 (NA)	29 21 9 6 1 (NA)	61 984 50 035 (D) 7 246 (D) (NA)	94.7 92.0 (D) 13.2 (D) (NA)
51310	Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. (D) Hogs. (D) Other livestock Not reported in detail.	629 455 200 722 (D) 290 502 (D) 122 645	97.9 71 207 3	339 161 (D) 363 382 (D) (NA)	643 156 321 205 (D) 79.9 (NA) (NA)	97.9 62.5 (D) 79.9 (D) (NA)		51993 Other inedible farm products. 99310 Feeds (mixed and other) inc. pet food . 99390 Hay, alfalfa, other farm supplies . . . Commodities, n.e.c. Labor, service, and rental receipts from customers	37 2 499 329 137 86	0.1 4.0 0.6 0.2 0.1	4 3 3 (NA) 4	15 327 11 537 13 086 (NA) 16 184	0.2 21.7 (NA) (NA) 0.5
99310	Feeds (mixed and other) inc. pet food . Commodities, n.e.c.	1 659 1 662	0.3 0.3	29 (NA)	77 400 (NA)	2.1 (NA)		99900 Labor, service, and rental receipts from customers					
99900	Labor, service, and rental receipts from customers	1 841	0.3	40	79 880	2.3		MISCELLANEOUS FARM PRODUCTS (SIC 5051, PART) New England Division All establishments. . . . (number)..27 Sales not reported by commodity line (\$1,000)..2,147 Sales reported by commodity line. . . .	13 801	100.0	17	(X)	(X)
44120	Poultry	41	0.1	3	2 767	1.5		51920 Tobacco (leaf). 51930 Wool, mohair (raw, tops, noils) Commodities, n.e.c. Labor, service, and rental receipts from customers	9 430 3 776 290 305	68.3 27.4 2.1 2.2	8 5 (NA) 4	9 738 3 793 (NA) 4 416	96.8 99.5 (NA) 6.9
51310	Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. (D) Hogs. (D) Other livestock Not reported in detail.	64 139 17 673 (D) 25 959 (D) 16 335	98.7 33 8 27 1	53 32 371 (D) 40 525 (D) (NA)	64 975 32 371 (D) 54.6 (D) (NA)	98.7 54.6 (D) 64.1 (D) (NA)		99321 Fertilizer, fertilizer materials. . . . Commodities, n.e.c. Labor, service, and rental receipts from customers	80 555 86	0.1 0.9 0.1	3 (NA) 4	13 086 (NA) 16 184	0.6 (NA) 0.5
	East South Central Division All establishments. . . . (number)..68 Sales not reported by commodity line (\$1,000)..31,036 Sales reported by commodity line. . . .	144 798	100.0	43	(X)	(X)		Middle Atlantic Division All establishments. . . . (number)..54 Sales not reported by commodity line (\$1,000)..9,504 Sales reported by commodity line. . . .	27 055	100.0	32	(X)	(X)
51110	Cotton (raw), including lintners	277	0.2	3	6 791	4.1		51910 Hides, skins, pelts 51920 Tobacco (leaf).	5 826 3 857	21.5 14.3	16 5	5 846 3 857	99.7 100.0
51310	Livestock (except horses, mules). . . . Cattle, calves. Sheep, lambs. (D) Hogs. (D) Other livestock Not reported in detail.	143 110 91 590 121 582 (D) 27 290 (D) 20 074	98.8 43 31 10 26 1 (NA)	43 31 (D) 108 961 (D) (NA)	144 798 121 582 (D) 25.0 (D) (NA)	98.8 75.3 (D) 25.0 (D) (NA)							

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6D.—ASSEMBLERS OF FARM PRODUCTS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS—Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales, all commodity lines (\$1,000) (4)	
	MISCELLANEOUS FARM PRODUCTS—Con.							MISCELLANEOUS FARM PRODUCTS—Con.					
	Middle Atlantic Division—Con.							West South Central Division—Con.					
51993	Other inedible farm products.	13 802	51.0	7	13 814	99.9	51930	Wool, mohair (raw, tops, noils)	14 227	34.6	21	15 166	93.8
99900	Commodities, n.e.c.	3 538	13.1	(NA)	(NA)	(NA)		Raw wool.	9 056		12	11 750	77.1
	Labor, service, and rental receipts from customers	32	0.1	4	3 478	0.9		Wool tops, noils, other	2 123		4	4 573	46.4
	East North Central Division (Not analyzed by commodity line)						51991	Not reported in detail.	3 048		(NA)	(NA)	(NA)
	West North Central Division							Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.).	2 012	4.9	27	4 543	44.3
	All establishments. . . . (number)..88						51992	Peanuts, unroasted.	13 244	32.2	13	14 706	90.1
	Sales not reported by commodity line (\$1,000)..9,907						51993	Other inedible farm products.	1 825	4.4	8	2 760	66.1
	Sales reported by commodity line. . . .	22 476	100.0	53	(X)	(X)	99310	Feeds (mixed and other) inc. pet food	640	1.6	10	6 064	10.6
44110	Eggs (fresh, storage)	89	0.4	3	274	32.5	99321	Fertilizer, fertilizer materials.	36	0.1	4	1 606	2.2
44120	Poultry	36	0.2	4	340	10.6	99330	Seeds (except flower)	278	0.7	8	3 176	8.8
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	600	2.7	6	1 521	39.4	99390	Hay, alfalfa, other farm supplies	65	0.2	3	1 218	5.3
51910	Hides, skins, pelts	3 222	14.3	24	4 559	70.7		asbestos, textiles, felt, etc.).	317	0.8	20	3 934	8.1
51930	Wool, mohair (raw, tops, noils)	13 201	58.7	19	14 307	92.3	99900	Commodities, n.e.c.	939	2.3	(NA)	(NA)	(NA)
51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.).	622	2.8	4	1 177	52.8		Labor, service, and rental receipts from customers	1 153	2.8	29	5 965	19.3
51993	Other inedible farm products.	3 901	17.4	16	4 745	82.2		Mountain Division (Not analyzed by commodity line)					
91101	Coal (bituminous and anthracite). . . .	31	0.1	5	1 645	1.9		Pacific Division					
93101	Prompt industrial iron, steel scrap— prepared or unprepared (exc. alloy). . .	90	0.4	4	360	25.0		All establishments. . . . (number)..50					
99310	Feeds (mixed and other) inc. pet food .	229	1.0	6	1 489	15.4	51910	Sales not reported by commodity line (\$1,000)..6,823					
99321	Fertilizer, fertilizer materials.	58	0.3	3	1 320	4.4	51930	Sales reported by commodity line. . . .	23 401	100.0	33	(X)	(X)
99330	Seeds (except flower)	66	0.3	7	2 087	3.2	51991	Hides, skins, pelts	1 189	5.1	7	2 792	42.6
99900	Commodities, n.e.c.	282	1.2	(NA)	(NA)	(NA)	51993	Wool, mohair (raw, tops, noils)	3 183	13.6	5	3 372	94.4
	Labor, service, and rental receipts from customers	49	0.2	4	1 109	4.4	99321	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.).	1 134	4.8	3	1 674	67.7
	South Atlantic Division						51992	Peanuts, unroasted.	2 729	11.7	7	2 751	99.2
	All establishments. . . . (number)..128						51993	Other inedible farm products.	11 341	48.5	13	13 508	84.0
	Sales not reported by commodity line (\$1,000)..10,610						99321	Fertilizer, fertilizer materials. . . .	290	1.2	3	5 296	5.5
	Sales reported by commodity line. . . .	160 342	100.0	95	(X)	(X)	99900	Commodities, n.e.c.	2 865	12.2	(NA)	(NA)	(NA)
51110	Cotton (raw), including linters	953	0.6	7	5 329	17.9		Labor, service, and rental receipts from customers	670	2.9	5	6 639	10.1
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	110	0.1	3	3 240	3.4		FARM SUPPLIES (SIC 5099, PART)					
51910	Hides, skins, pelts	1 582	1.0	6	2 212	71.5		New England Division (Not analyzed by commodity line)					
51920	Tobacco (leaf).	98 951	61.7	42	100 142	98.8		Middle Atlantic Division (Not analyzed by commodity line)					
51930	Wool, mohair (raw, tops, noils)	720	0.4	5	828	87.0		East North Central Division					
51991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.).	194	0.1	4	3 053	6.4		All establishments. . . . (number)..94					
51992	Peanuts, unroasted.	52 426	32.7	34	54 647	95.9		Sales not reported by commodity line (\$1,000)..12,483					
51993	Other inedible farm products.	1 740	1.1	8	3 698	47.1		Sales reported by commodity line. . . .	33 900	100.0	61	(X)	(X)
93230	Waste rags, textile waste, wiping cloth	339	0.2	3	2 052	16.5	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	5 205	15.4	34	17 432	29.9
99321	Fertilizer, fertilizer materials.	468	0.3	5	3 712	12.6	51310	Livestock (except horses, mules). . . .	2 368	7.0	7	9 699	24.4
99322	Agricultural chemicals (exc. fertilizer)	81	0.1	3	2 698	3.0	91101	Coal (bituminous and anthracite). . . .	282	0.8	9	3 264	8.6
99900	Commodities, n.e.c.	2 343	1.5	(NA)	(NA)	(NA)	99310	Feeds (mixed and other) inc. pet food	10 866	32.1	44	26 227	41.4
	Labor, service, and rental receipts from customers	435	0.3	9	10 490	4.1	99321	Fertilizer, fertilizer materials. . . .	1 486	4.4	34	19 839	7.5
	East South Central Division						99322	Agricultural chemicals (exc. fertilizer)	72	0.2	18	12 306	0.6
	All establishments. . . . (number)..48						99330	Seeds (except flower)	12 042	35.5	49	25 402	47.4
	Sales not reported by commodity line (\$1,000)..5,530							Seed corn and sorghum seeds	1 388		22	9 136	15.2
	Sales reported by commodity line. . . .	23 979	100.0	30	(X)	(X)		Cereal grain seeds (wheat, oats, rye, barley).	4 964		25	12 788	38.8
51910	Hides, skins, pelts	303	1.3	3	1 842	16.4		Field seed for forage and pasture . . .	3 430		28	13 403	25.6
51920	Tobacco (leaf).	17 767	74.1	15	17 803	99.8		Fine seeds for lawn and turf.	(D)		6	(D)	(D)
51930	Wool, mohair (raw, tops, noils)	2 608	10.9	5	2 996	87.0		Vegetable seeds	719		3	3 686	19.5
51993	Other inedible farm products.	2 282	9.5	9	4 199	54.3		Not reported in detail.	(D)		(NA)	(NA)	(NA)
	Commodities, n.e.c.	1 019	4.2	(NA)	(NA)	(NA)	99900	Commodities, n.e.c.	1 429	4.2	(NA)	(NA)	(NA)
	Labor, service, and rental receipts from customers							Labor, service, and rental receipts from customers	150	0.4	16	7 615	2.0
	West South Central Division							West North Central Division					
	All establishments. . . . (number)..101							All establishments. . . . (number)..146					
	Sales not reported by commodity line (\$1,000)..4,720							Sales not reported by commodity line (\$1,000)..8,704					
	Sales reported by commodity line. . . .	41 151	100.0	79	(X)	(X)		Sales reported by commodity line. . . .	48 412	100.0	122	(X)	(X)
51110	Cotton (raw), including linters	91	0.2	4	987	9.2	43100	Dairy products, ice cream, ices	281	0.6	8	2 272	12.4
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	113	0.3	3	1 576	7.2	44110	Eggs (fresh, storage)	1 074	2.2	15	4 226	25.4
51910	Hides, skins, pelts	6 211	15.1	16	7 141	87.0							

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6D.-ASSEMBLERS OF FARM PRODUCTS: 1958-COMMODITY-LINE SALES-KIND OF BUSINESS, BY GEOGRAPHIC DIVISIONS-Continued

SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- du- stry and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Num- ber (3)	Total sales,all commodity lines (\$1,000) (4)	
	FARM SUPPLIES—Con. West North Central Division—Con.							FARM SUPPLIES—Con. Mountain Division—Con					
44120	Poultry	278	0.6	13	3 447	8.1	99330	Seeds (except flower)	15 929	71.0	31	19 053	83.6
49940	Miscellaneous food products	129	0.3	4	1 727	7.5		Seed corn and sorghum seeds	479		13	9 012	5.3
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	3 891	8.0	50	17 019	22.9		Cereal grain seeds (wheat, oats, rye, barley).	855		10	8 682	9.8
51910	Hides, skins, pelts	45	0.1	3	411	10.9		Field seed for forage and pasture	9 940		20	15 543	64.0
51930	Wool, mohair (raw, tops, noils)	42	0.1	3	918	4.6		Fine seeds for lawn and turf.	(D)		8	(D)	(D)
82450	Rope, cordage, twine.	29	0.1	5	2 191	1.3		Vegetable seeds	1 856		11	3 355	55.3
83510	Farm, dairy mach., parts and equipment, poultry equipment (inc. tractors).	33	0.1	3	967	3.4	99390	Not reported in detail.	(D)		(NA)	(NA)	(NA)
83520	Garden machinery, equipment, supplies.	46	0.1	6	3 967	1.2		Hay, alfalfa, other farm supplies	21	0.1	3	1 052	2.0
91101	Coal (bituminous and anthracite).	57	0.1	7	3 289	1.7	99900	Commodities, n.e.c.	163	0.7	(NA)	(NA)	(NA)
99310	Feeds (mixed and other) inc. pet food	9 698	20.0	73	21 819	44.4		Labor, service, and rental receipts from customers	148	0.7	12	3 718	4.0
99321	Fertilizer, fertilizer materials.	1 186	2.4	45	20 000	5.9							
99322	Agricultural chemicals (exc. fertilizer)	972	2.0	27	19 154	5.1							
99330	Seeds (except flower)	29 444	60.8	79	39 810	74.0		Pacific Division					
	Seed corn and sorghum seeds	7 868		42	28 136	28.0		All establishments.(number)..64					
	Cereal grain seeds (wheat, oats, rye, barley).	5 578		40	21 923	25.4		Sales not reported by commodity line (\$1,000)..8,262					
	Field seed for forage and pasture	10 147		46	24 395	41.6		Sales reported by commodity line.	33 161	100.0	53	(X)	(X)
	Fine seeds for lawn and turf.	3 435		26	19 227	17.9							
	Vegetable seeds	(D)		8	(D)	(D)							
	Not reported in detail.	(D)		(NA)	(NA)	(NA)	51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	2 567	7.7	14	10 117	25.4
99521	Gasoline, kerosene, distillate and residual fuel oils	30	0.1	3	397	7.6	83520	Garden machinery, equipment, supplies	187	0.6	4	4 764	3.9
99900	Commodities, n.e.c.	952	2.0	(NA)	(NA)	(NA)	99310	Feeds (mixed and other) inc. pet food	2 025	6.1	12	6 222	32.5
	Labor, service, and rental receipts from customers	225	0.5	25	9 410	2.4	99321	Fertilizer, fertilizer materials.	1 585	4.8	20	15 935	9.9
							99322	Agricultural chemicals (exc. fertilizer)	216	0.7	21	15 039	1.4
							99330	Seeds (except flower)	25 557	77.1	51	32 957	77.5
								Seed corn and sorghum seeds	200		8	4 644	4.3
								Cereal grain seeds (wheat, oats, rye, barley).	1 579		15	8 807	17.9
								Field seed for forage and pasture	12 577		32	23 537	53.4
								Fine seeds for lawn and turf.	(D)		17	(D)	(D)
								Vegetable seeds	4 616		14	7 113	64.9
								Not reported in detail.	(D)		(NA)	(NA)	(NA)
							99390	Hay, alfalfa, other farm supplies	72	0.2	5	3 045	2.4
							99900	Commodities, n.e.c.	655	2.0	(NA)	(NA)	(NA)
								Labor, service, and rental receipts from customers	297	0.9	13	5 574	5.3
	South Atlantic Division (Not analyzed by commodity line)												
	East South Central Division												
	All establishments.(number)..16												
	Sales not reported by commodity line (\$1,000)..485												
	Sales reported by commodity line.	4 209	100.0	11	(X)	(X)							
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	508	12.1	5	2 134	23.8		FLOWERS, BULBS, PLANTS (SIC 5099, PART)					
99310	Feeds (mixed and other) inc. pet food	814	19.3	3	1 082	75.2							
99330	Seeds (except flower)	2 385	56.7	9	3 390	70.4		New England Division (Not analyzed by commodity line)					
	Commodities, n.e.c.	502	11.9	(NA)	(NA)	(NA)							
	West South Central Division												
	All establishments.(number)..39												
	Sales not reported by commodity line (\$1,000)..3,714												
	Sales reported by commodity line.	10 100	100.0	25	(X)	(X)							
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	806	8.0	9	3 974	20.3	99710	Cut flowers, potted plants, florists' supplies	3 922	55.7	13	4 369	89.8
99310	Feeds (mixed and other) inc. pet food	2 613	25.9	12	4 691	55.7	99720	Flower seeds, bulbs, nursery stock.	2 928	41.6	7	3 180	92.1
99321	Fertilizer, fertilizer materials.	191	1.9	6	1 783	10.7		Commodities, n.e.c.	188	2.7	(NA)	(NA)	(NA)
99330	Seeds (except flower)	5 603	55.5	17	8 217	68.2							
	Seed corn and sorghum seeds	1 972		10	5 762	34.2		East North Central Division					
	Cereal grain seeds (wheat, oats, rye, barley).	(D)		3	(D)	(D)		All establishments.(number)..15					
	Field seed for forage and pasture	729		5	3 199	22.8		Sales not reported by commodity line (\$1,000)..418					
	Fine seeds for lawn and turf.	(D)		4	(D)	(D)		Sales reported by commodity line.	3 681	100.0	14	(X)	(X)
	Vegetable seeds	1 024		5	1 771	57.8							
	Not reported in detail.	(D)		(NA)	(NA)	(NA)	99710	Cut flowers, potted plants, florists' supplies	2 356	64.0	9	2 487	94.7
99900	Commodities, n.e.c.	833	8.2	(NA)	(NA)	(NA)	99720	Flower seeds, bulbs, nursery stock.	1 185	32.2	4	1 185	100.0
	Labor, service, and rental receipts from customers	54	0.5	3	601	9.0		Commodities, n.e.c.	140	3.8	(NA)	(NA)	(NA)
	Mountain Division												
	All establishments.(number)..44												
	Sales not reported by commodity line (\$1,000)..1,813												
	Sales reported by commodity line.	22 428	100.0	35	(X)	(X)		West North Central Division					
51210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)	1 180	5.3	11	5 500	21.5		All establishments.(number)..12					
99310	Feeds (mixed and other) inc. pet food	4 311	19.2	12	7 549	57.1	99310	Sales not reported by commodity line (\$1,000)..613					
99321	Fertilizer, fertilizer materials.	368	1.6	16	6 072	6.1	99710	Sales reported by commodity line.	3 702	100.0	10	(X)	(X)
99322	Agricultural chemicals (exc. fertilizer)	308	1.4	15	6 335	4.9							
												</	

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available. (X) Not applicable.

Table 6D.—ASSEMBLERS OF FARM PRODUCTS: 1958—COMMODITY-LINE SALES—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISIONS—Continued

SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4	SIC in- dus- try and com- mod- ity- line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of col.4
		Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines				Amount	Per- cent dis- tri- bu- tion	Num- ber	Total sales,all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	FLOWERS, BULBS, PLANTS—Con.							FLOWERS, BULBS, PLANTS—Con.					
	West North Central Division—Con.							West South Central Division (Not analyzed by commodity line)					
99720	Flower seeds, bulbs, nursery stock. . .	932	25.2	3	1 199	77.7							
	Commodities, n.e.c.	45	1.2	(NA)	(NA)	(NA)							
99900	Labor, service, and rental receipts from customers	207	5.6	3	1 675	12.4		Mountain Division (Not analyzed by commodity line)					
	South Atlantic Division							Pacific Division					
	All establishments. . . . (number)..27							All establishments. . . . (number)..49					
	Sales not reported by commodity line (\$1,000)..1,825							Sales not reported by commodity line (\$1,000)..2,921					
	Sales reported by commodity line. . . .	4 611	100.0	22	(X)	(X)		Sales reported by commodity line. . . .	19 719	100.0	44	(X)	(X)
99710	Cut flowers, potted plants, florists' supplies	4 270	92.6	19	4 279	99.8	99710	Cut flowers, potted plants, florists' supplies	8 356	45.4	36	8 960	100.0
	Cut flowers, potted plants.	2 551		14	3 013	84.7		Cut flowers, potted plants.	6 485		27	6 878	94.3
	Florists' supplies.	453		6	1 568	28.9		Florists' supplies.	389		9	3 420	11.4
	Not reported in detail.	1 266		(NA)	(NA)	(NA)		Not reported in detail.	2 082		(NA)	(NA)	(NA)
	Commodities, n.e.c.	341	7.4	(NA)	(NA)	(NA)							
	East South Central Division (Not analyzed by commodity line)						99720	Flower seeds, bulbs, nursery stock. . .	10 686	54.2	9	11 409	93.7
								Commodities, n.e.c.	77	0.4	(NA)	(NA)	(NA)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*See contents page for an explanation of commodity-line code system.

TABLE 6E.-IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1958-COMMODITY-LINE SALES-UNITED STATES

SIC industry and commod- ity-line codes*	Kind of dealer and commodity line	Sales of specified commodity line				Establishments reporting commodity-line sales		Column 3 as percent of column 6
		Quantity		Value		Number	Total sales, all commodity lines	
		Unit of measure	Total	Amount (\$1,000)	Percent distrib- ution			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
	IRON, STEEL SCRAP DEALERS (SIC 5093, PART)							
	All establishments. (number) ..4,948							
	Sales not reported by commodity line. (\$1,000) ..507,286							
	Sales reported by commodity line.		(X)	1 198 839	100.2	2 450	(X)	(X)
12100	Automobiles, motorcycles.		(X)	663	0.1	12	1 950	34.0
13300	Used automotive parts, equipment.		(X)	3 355	0.3	300	40 645	8.3
51910	Hides, skins, pelts		(X)	1 603	0.1	74	13 497	11.9
82330	Metal working machinery, equipment and supplies		(X)	2 854	0.2	79	36 657	7.8
82470	Welding equipment, and supplies (including gases)		(X)	1 236	0.1	15	10 765	11.5
91211	Iron and steel products (semifinished).		(X)	916	0.1	12	5 383	17.0
91212	Iron and steel products (flat).		(X)	833	0.1	22	6 612	12.6
91213	Iron and steel wire, wire products.		(X)	738	0.1	14	14 719	5.0
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	1 960	0.2	41	17 707	11.1
91215	Iron and steel pipe, tubing (except cast iron, soil pipe)		(X)	3 525	0.3	23	23 390	15.1
91310	Copper, brass shapes, forms, other mill products.		(X)	942	0.1	8	12 611	7.5
91320	Aluminum shapes, forms, etc.		(X)	1 210	0.1	4	11 328	10.7
91390	Nonferrous metals (except aluminum, copper, brass, precious metals, metallic ores.		(X)	2 332	0.2	5	19 256	12.1
93101	Prompt industrial prepared iron, steel scrap (except alloy)	tons.	26 427	884 372	73.7	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	60 489	5.0	817	248 217	24.4
93104	Alloy steel scrap (including the stainless series).		(X)	31 587	2.6	343	276 266	11.4
93211	Aluminum scrap.		(X)	20 339	1.7	982	447 766	4.5
93212	Copper scrap.		(X)	42 197	3.5	189	470 437	9.0
93213	Scrap lead.		(X)	15 455	1.3	828	405 460	3.8
93214	Other nonferrous scrap.		(X)	27 725	2.3	936	445 992	6.2
93220	Waste paper	pounds.	1 030 375	10 757	0.9	326	103 949	10.3
93230	Waste rags, textile waste, wiping cloth	pounds.	150 874	6 838	0.6	513	147 457	4.6
93290	Other waste materials, scrap.		(X)	5 140	0.4	306	100 585	5.1
	Commodities, n.e.c.		(X)	67 185	5.6	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	3 766	0.3	243	123 652	3.0
	WASTE MATERIALS DEALERS (SIC 5093, PART)							
	All establishments. (number) ..4,543							
	Sales not reported by commodity line. (\$1,000) ..350,486							
	Sales reported by commodity line.		(X)	841 703	100.0	2,729	(X)	(X)
13300	Used automotive parts, equipment.		(X)	506	0.1	72	10 010	5.1
35200	Men's, boys' clothing, furnishings (except shoes and work clothing)		(X)	499	0.1	3	1 646	30.3
51910	Hides, skins, pelts		(X)	1 099	0.1	33	11 436	9.6
51930	Wool, mohair (raw, tops, noils)		(X)	422	0.1	6	2 477	17.0
51993	Other inedible farm products.		(X)	504	0.1	5	1 592	31.7
82330	Metal working machinery, equipment and supplies		(X)	546	0.1	27	6 823	8.0
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	873	0.1	8	5 427	16.1
93101	Prompt industrial prepared iron, steel scrap (except alloy)	tons.	1 205	29 732	3.5	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	6 503	0.8	378	71 300	9.1
93104	Alloy steel scrap (including the stainless series).		(X)	4 166	0.5	173	93 095	4.5
93211	Aluminum scrap.		(X)	49 978	5.9	796	293 127	17.0
93212	Copper scrap.		(X)	94 078	11.2	868	301 485	31.2
93213	Scrap lead.		(X)	30 569	3.6	694	253 275	12.1
93214	Other nonferrous scrap.		(X)	83 283	10.0	856	307 795	27.1
93220	Waste paper	pounds.	14 047 406	172 788	20.5	1 033	246 193	70.2
93230	Waste rags, textile waste, wiping cloth	pounds.	3 557 852	216 454	25.7	1 254	327 941	66.0
93290	Other waste materials, scrap.		(X)	70 319	8.4	614	132 931	52.9
	Commodities, n.e.c.		(X)	76 375	9.1	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	3 009	0.4	174	60 594	5.0

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Table 6F.—IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1958—COMMODITY-LINE SALES—
GEOGRAPHIC DIVISIONS

SIC industry and commod- ity-line code*	Kind of dealer and commodity line	Sales of specified commodity line				Establishments reporting commodity-line sales		Column 3 as percent of column 6
		Quantity		Value		Number	Total sales, all commodity lines	
		Unit of measure	Total	Amount (\$1,000)	Percent distri- bution			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
	IRON, STEEL SCRAP DEALERS (SIC 5093, PART)							
	New England							
	All establishments. (number)..322							
	Sales not reported by commodity line. (\$1,000)..20,488							
	Sales reported by commodity line.		(X)	53 546	100.0	151	(X)	(X)
13300	Used automotive parts, equipment.		(X)	117	0.2	10	603	19.4
82330	Metal working machinery, equipment and supplies		(X)	68	0.1	6	754	9.0
91212	Iron and steel products (flat).		(X)	113	0.2	3	484	23.3
93101	Prompt industrial, prepared iron, steel scrap (except alloy)	tons.	1 015	30 314	56.6	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	5 473	10.2	33	11 183	48.9
93104	Alloy steel scrap (including the stainless series).		(X)	2 716	5.1	28	30 996	8.8
93211	Aluminum scrap.		(X)	1 925	3.6	48	34 993	5.5
93212	Copper scrap.		(X)	6 211	11.6	64	37 060	16.8
93213	Scrap lead.		(X)	970	1.8	43	34 324	2.8
93214	Other nonferrous scrap.		(X)	1 734	3.2	41	19 922	8.7
93220	Waste paper	pounds.	15 395	185	0.3	15	1 911	9.7
93230	Waste rags, textile waste, wiping cloth	pounds.	7 036	489	0.9	26	4 026	12.1
93290	Other waste materials, scrap.		(X)	137	0.3	17	2 191	6.3
	Commodities, n.e.c.		(X)	2 421	4.5	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	673	1.3	14	11 221	6.0
	Middle Atlantic States							
	All establishments. (number)..957							
	Sales not reported by commodity line. (\$1,000)..117,612							
	Sales reported by commodity line.		(X)	287 428	100.0	530	(X)	(X)
13300	Used automotive parts, equipment.		(X)	394	0.1	41	4 813	8.2
82330	Metal working machinery, equipment and supplies		(X)	278	0.1	13	6 477	4.3
88300	Railroad transportation equipment		(X)	822	0.3	3	2 676	30.7
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	332	0.1	11	2 926	11.3
91215	Iron and steel pipe, tubing (except cast iron, soil pipe)		(X)	1 751	0.6	4	10 342	16.9
93101	Prompt industrial, prepared iron, steel scrap (except alloy)	tons.	6 561	234 108	81.4	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	9 806	3.4	164	37 942	25.8
93104	Alloy steel scrap (including the stainless series).		(X)	11 241	3.9	69	49 068	22.9
93211	Aluminum scrap.		(X)	2 825	1.0	182	66 982	4.2
93212	Copper scrap.		(X)	6 677	2.3	227	76 091	8.8
93213	Scrap lead.		(X)	2 104	0.7	159	59 611	3.5
93214	Other nonferrous scrap.		(X)	4 779	1.7	208	85 678	5.6
93220	Waste paper	pounds.	234 288	2 411	0.8	94	22 531	10.7
93230	Waste rags, textile waste, wiping cloth	pounds.	27 084	1 124	0.4	124	25 571	4.4
93290	Other waste materials, scrap.		(X)	730	0.3	61	13 229	5.5
	Commodities, n.e.c.		(X)	7 316	2.6	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	730	0.3	50	21 457	3.4
	East North Central States							
	All establishments. (number)..1,306							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	455 647	100.0	713	(X)	(X)
13300	Used automotive parts, equipment.		(X)	1 127	0.2	79	14 411	7.8
51910	Hides, skins, pelts		(X)	256	0.1	20	2 882	8.9
82330	Metal working machinery, equipment and supplies		(X)	506	0.1	19	12 047	4.2
91211	Iron and steel products (semifinished).		(X)	233	0.1	4	2 119	11.0
91213	Iron and steel wire, wire products.		(X)	233	0.1	5	11 146	2.1
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	477	0.1	8	4 443	10.7
93101	Prompt industrial, prepared iron, steel scrap (except alloy)	tons.	10 966	369 469	81.1	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	25 596	5.6	279	121 970	21.0
93104	Alloy steel scrap (including the stainless series).		(X)	9 232	2.0	130	129 674	7.1
93211	Aluminum scrap.		(X)	6 324	1.4	318	179 705	3.5
93212	Copper scrap.		(X)	11 965	2.6	353	185 006	6.5
93213	Scrap lead.		(X)	2 119	0.5	231	154 033	1.4
93214	Other nonferrous scrap.		(X)	8 021	1.8	293	166 233	4.8
93220	Waste paper	pounds.	688 983	7 160	1.6	152	58 952	12.1
93230	Waste rags, textile waste, wiping cloth	pounds.	88 076	3 708	0.8	192	70 140	5.3
93290	Other waste materials, scrap.		(X)	1 791	0.4	97	33 051	5.4
	Commodities, n.e.c.		(X)	6 328	1.4	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	1 102	0.2	87	47 106	2.3

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6F.—IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1958—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS—Continued

SIC industry and commod- ity-line code*	Kind of dealer and commodity line	Sales of specified commodity line				Establishments reporting commodity-line sales		Column 3 as percent of column 6
		Quantity		Value		Number	Total sales, all commodity lines	
		Unit of measure	Total	Amount (\$1,000)	Percent distrib- ution			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
	IRON, STEEL SCRAP DEALERS (SIC 5093, PART)—Continued							
	West North Central States							
	All establishments. (number)..583							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	89 427	100.0	262	(X)	(X)
12100	Automobiles, motorcycles.		(X)	82	0.1	3	477	17.2
13300	Used automotive parts, equipment.		(X)	446	0.5	48	3 604	12.4
51910	Hides, skins, pelts.		(X)	892	1.0	23	5 817	15.3
51530	Wool, mohair (raw, tops, noils).		(X)	101	0.1	4	821	12.3
82480	Reconditioned drums and barrels.		(X)	89	0.1	6	970	9.2
91211	Iron and steel products (semifinished).		(X)	97	0.1	3	427	22.7
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	213	0.2	5	1 858	11.5
91215	Iron and steel pipe, tubing (except cast iron, soil pipe).		(X)	967	1.1	5	6 626	14.6
93101	Prompt industrial prepared iron, steel scrap (except alloy). tons.		2 006	66 231	74.1	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	6 234	7.0	98	30 722	20.3
93104	Alloy steel scrap (including the stainless series).		(X)	581	0.6	25	12 554	4.6
93211	Aluminum scrap.		(X)	1 795	2.0	115	41 062	4.4
93212	Copper scrap.		(X)	3 927	4.4	148	47 258	8.3
93213	Scrap lead.		(X)	3 678	4.1	107	46 089	8.0
93214	Other nonferrous scrap.		(X)	1 947	2.2	103	53 457	3.6
93220	Waste paper. pounds.		7 539	83	0.1	16	2 575	3.2
93230	Waste rags, textile waste, wiping cloth. pounds.		3 154	158	0.2	52	11 483	1.4
93290	Other waste materials, scrap.		(X)	566	0.6	36	9 757	5.8
	Commodities, n.e.c.		(X)	1 220	1.4	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.		(X)	120	0.1	25	15 152	0.8
	South Atlantic States							
	All establishments. (number)..445							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	55 104	100.0	212	(X)	(X)
13300	Used automotive parts, equipment.		(X)	590	1.1	41	5 956	9.9
51910	Hides, skins, pelts.		(X)	98	0.2	8	1 973	5.0
74400	Plumbing, fixtures, equipment, supplies.		(X)	59	0.1	3	446	13.2
82330	Metal working machinery, equipment and supplies.		(X)	184	0.3	12	3 923	4.7
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	30	0.1	4	928	3.2
93101	Prompt industrial prepared iron, steel scrap (except alloy). tons.		1 000	29 568	53.6	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	3 600	6.5	62	7 982	45.1
93104	Alloy steel scrap (including the stainless series).		(X)	5 834	10.6	25	18 838	31.0
93211	Aluminum scrap.		(X)	1 877	3.4	96	28 516	6.6
93212	Copper scrap.		(X)	3 966	7.2	117	30 314	13.1
93213	Scrap lead.		(X)	1 280	2.3	84	27 152	4.7
93214	Other nonferrous scrap.		(X)	4 793	8.7	89	37 967	12.6
93220	Waste paper. pounds.		34 862	382	0.7	24	9 263	4.1
93230	Waste rags, textile waste, wiping cloth. pounds.		10 365	620	1.1	58	15 743	3.9
93290	Other waste materials, scrap.		(X)	449	0.8	32	10 482	4.3
	Commodities, n.e.c.		(X)	1 512	2.8	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.		(X)	262	0.5	23	5 541	4.7
	East South Central States							
	All establishments. (number)..245							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	57 284	100.0	126	(X)	(X)
13300	Used automotive parts, equipment.		(X)	307	0.5	27	5 927	5.2
51910	Hides, skins, pelts.		(X)	57	0.1	3	466	12.2
82330	Metal working machinery, equipment and supplies.		(X)	412	0.7	7	3 108	13.3
82480	Reconditioned drums and barrels.		(X)	45	0.1	4	3 723	1.2
91215	Iron and steel pipe, tubing (except cast iron, soil pipe).		(X)	45	0.1	3	1 196	3.8
93101	Prompt industrial prepared iron, steel scrap (except alloy). tons.		1 287	43 564	76.1	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	2 259	3.9	32	12 086	18.7
93104	Alloy steel scrap (including the stainless series).		(X)	333	0.6	15	10 951	3.0
93211	Aluminum scrap.		(X)	1 847	3.2	55	35 845	5.2
93212	Copper scrap.		(X)	2 673	4.7	72	29 837	9.0
93213	Scrap lead.		(X)	1 269	2.2	55	25 236	5.0
93214	Other nonferrous scrap.		(X)	1 477	2.6	50	21 788	6.8
93220	Waste paper. pounds.		23 215	269	0.5	12	5 451	4.9
93230	Waste rags, textile waste, wiping cloth. pounds.		5 937	187	0.3	23	7 786	2.4
93290	Other waste materials, scrap.		(X)	201	0.4	14	5 796	3.5
	Commodities, n.e.c.		(X)	2 188	3.9	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.		(X)	151	0.3	11	5 504	2.7

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6F.—IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1958—COMMODITY-LINE SALES—
GEOGRAPHIC DIVISIONS—Continued

SIC industry and commod- ity-line code*	Kind of dealer and commodity line	Sales of specified commodity line				Establishments reporting commodity-line sales		Column 3 as percent of column 6
		Quantity		Value		Number	Total sales, all commodity lines	
		Unit of measure	Total	Amount (\$1,000)	Percent distrib- ution			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
	IRON, STEEL SCRAP DEALERS (SIC 5093, PART)—Continued							
	West South Central States							
	All establishments. (number)..461							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	49 409	100.0	199	(X)	(X)
13300	Used automotive parts, equipment.		(X)	176	0.4	27	2 449	7.2
51910	Hides, skins, pelts		(X)	37	0.1	3	467	7.9
82330	Metal working machinery, equipment and supplies		(X)	93	0.2	3	1 624	5.7
91212	Iron and steel products (flat).		(X)	78	0.2	3	847	9.2
91213	Iron and steel wire, wire products.		(X)	390	0.8	4	2 332	16.7
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	94	0.2	6	1 274	7.4
91215	Iron and steel pipe, tubing (except cast iron, soil pipe)		(X)	49	0.1	5	1 084	4.5
91390	Nonferrous metals (except aluminum, copper, brass, precious metals),— metallic ores.		(X)	82	0.2	3	920	8.9
93101	Prompt industrial, prepared iron, steel scrap (except alloy)	tons. . . .	1 112	33 553	67.9	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	2 836	5.7	71	13 126	21.6
93104	Alloy steel scrap (including the stainless series).		(X)	335	0.7	23	11 762	2.8
93211	Aluminum scrap.		(X)	1 935	3.9	79	29 594	6.5
93212	Copper scrap.		(X)	3 258	6.6	91	30 144	10.8
93213	Scrap lead.		(X)	1 475	3.0	73	29 418	5.0
93214	Other nonferrous scrap.		(X)	2 296	4.6	66	25 048	9.2
93220	Waste paper	pounds. . .	7 592	74	0.1	7	762	9.7
93230	Waste rags, textile waste, wiping cloth	pounds. . .	1 508	68	0.1	15	1 965	3.5
93290	Other waste materials, scrap.		(X)	765	1.5	21	13 550	5.6
	Commodities, n.e.c.		(X)	1 668	3.4	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	147	0.3	13	3 554	4.1
	Mountain States							
	All establishments. (number)..167							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	19 118	100.0	73	(X)	(X)
13300	Used automotive parts, equipment.		(X)	36	0.2	7	786	4.6
51910	Hides, skins, pelts		(X)	229	1.2	11	1 660	13.8
82480	Reconditioned drums and barrels		(X)	72	0.4	4	574	12.5
93101	Prompt industrial, prepared iron, steel scrap (except alloy)	tons. . . .	480	14 009	73.3	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	693	3.6	19	2 685	25.8
93104	Alloy steel scrap (including the stainless series).		(X)	195	1.0	5	1 924	10.1
93211	Aluminum scrap.		(X)	284	1.5	26	5 672	5.0
93212	Copper scrap.		(X)	593	3.1	34	6 375	9.3
93213	Scrap lead.		(X)	286	1.5	26	5 837	4.9
93214	Other nonferrous scrap.		(X)	518	2.7	21	5 050	10.3
93230	Waste rags, textile waste, wiping cloth	pounds. . .	212	11	0.1	3	653	1.7
93290	Other waste materials, scrap.		(X)	291	1.5	9	2 909	10.0
	Commodities, n.e.c.		(X)	1 807	9.5	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	94	0.5	4	1 214	7.7
	Pacific States							
	All establishments. (number)..462							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	83 876	100.0	184	(X)	(X)
13300	Used automotive parts, equipment.		(X)	162	0.2	20	2 096	7.7
82330	Metal working machinery, equipment and supplies		(X)	1 194	1.4	9	7 642	15.6
93101	Prompt industrial, prepared iron, steel scrap (except alloy)	tons. . . .	1 000	63 556	75.8	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	3 992	4.8	59	10 521	37.9
93104	Alloy steel scrap (including the stainless series).		(X)	1 120	1.3	23	10 499	10.7
93211	Aluminum scrap.		(X)	1 527	1.8	63	25 397	6.0
93212	Copper scrap.		(X)	2 927	3.5	83	28 352	10.3
93213	Scrap lead.		(X)	2 274	2.7	50	23 760	9.6
93214	Other nonferrous scrap.		(X)	2 160	2.6	65	30 849	7.0
93220	Waste paper	pounds. . .	18 301	191	0.2	5	2 457	7.8
93230	Waste rags, textile waste, wiping cloth	pounds. . .	7 232	473	0.6	20	10 090	4.7
93290	Other waste materials, scrap.		(X)	210	0.3	19	9 620	2.2
	Commodities, n.e.c.		(X)	3 603	4.2	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers		(X)	487	0.6	16	12 903	3.8

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure.
*See contents page for an explanation of commodity-line code system.

(NA) Not available.

(X) Item not applicable.

Table 6F.—IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1958—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS—Continued

SIC industry and commod- ity-line code*	Kind of dealer and commodity line	Sales of specified commodity line				Establishments reporting commodity-line sales		Column 3 as percent of column 6
		Quantity		Value		Number	Total sales, all commodity lines	
		Unit of measure	Total	Amount (\$1,000)	Percent distri- bution			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
	WASTE MATERIALS DEALERS (SIC 5093, PART)							
	New England States							
	All establishments. (number) . . . 541							
	Sales not reported by commodity line. (\$1,000) . . (NA)							
	Sales reported by commodity line.		(X)	117 386	100.0	358	(X)	(X)
93101	Prompt industrial, prepared iron, steel scrap (except alloy).	tons. . . .	127	2 995	2.5	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.	(X)	453	0.4	47	6 359	7.1	
93104	Alloy steel scrap (including the stainless series).	(X)	319	0.3	27	11 301	2.8	
93211	Aluminum scrap.	(X)	3 041	2.6	97	35 740	8.5	
93212	Copper scrap.	(X)	16 856	14.4	115	39 237	43.0	
93213	Scrap lead.	(X)	3 408	2.9	87	27 296	12.5	
93214	Other nonferrous scrap.	(X)	12 388	10.6	104	37 324	33.2	
93220	Waste paper.	pounds. . .	1 556 657	20 524	17.5	128	32 653	62.9
93230	Waste rags, textile waste, wiping cloth.	pounds. . .	512 458	45 865	39.1	206	61 426	74.7
93290	Other waste materials, scrap.	(X)	6 479	5.5	87	12 711	51.0	
	Commodities, n.e.c.	(X)	4 630	3.8	(NA)	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.	(X)	428	0.4	21	7 783	5.5	
	Middle Atlantic States							
	All establishments. (number) . . . 1,668							
	Sales not reported by commodity line. (\$1,000) . . (NA)							
	Sales reported by commodity line.		(X)	282 179	100.0	1 070	(X)	(X)
93101	Prompt industrial, prepared iron, steel scrap (except alloy).	tons. . . .	257	6 166	2.2	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.	(X)	1 847	0.7	119	21 518	8.6	
93104	Alloy steel scrap (including the stainless series)	(X)	1 619	0.6	50	32 853	4.9	
93211	Aluminum scrap.	(X)	15 654	5.5	256	102 963	15.2	
93212	Copper scrap.	(X)	34 016	12.1	279	107 024	31.8	
93213	Scrap lead.	(X)	8 131	2.9	221	84 259	9.7	
93214	Other nonferrous scrap.	(X)	29 111	10.3	290	107 281	27.1	
93220	Waste paper.	pounds. . .	5 363 957	69 935	24.8	458	92 425	75.7
93230	Waste rags, textile waste, wiping cloth.	pounds. . .	1 558 351	70 905	25.1	514	102 883	68.9
93290	Other waste materials, scrap.	(X)	28 666	10.2	191	49 012	58.5	
	Commodities, n.e.c.	(X)	14 990	5.4	(NA)	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.	(X)	1 139	0.4	56	19 087	6.0	
	East North Central States							
	All establishments. (number) . . . 877							
	Sales not reported by commodity line. (\$1,000) . . (NA)							
	Sales reported by commodity line.		(X)	163 475	100.0	542	(X)	(X)
13300	Used automotive parts, equipment.	(X)	158	0.1	19	1 751	9.0	
82390	Metal working machinery, equipment and supplies.	(X)	140	0.1	7	2 290	6.1	
93101	Prompt industrial, prepared iron, steel scrap (except alloy).	tons. . . .	244	5 892	3.6	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.	(X)	2 481	1.5	127	23 846	10.4	
93104	Alloy steel scrap (including the stainless series).	(X)	1 343	0.8	43	22 712	5.9	
93211	Aluminum scrap.	(X)	11 933	7.3	199	67 330	17.7	
93212	Copper scrap.	(X)	20 887	12.8	223	69 618	30.0	
93213	Scrap lead.	(X)	8 661	5.3	174	63 668	13.6	
93214	Other nonferrous scrap.	(X)	17 128	10.5	211	69 976	24.5	
93220	Waste paper.	pounds. . .	3 584 844	44 536	27.2	242	68 675	64.9
93230	Waste rags, textile waste, wiping cloth.	pounds. . .	595 823	28 957	17.7	236	58 685	49.3
93290	Other waste materials, scrap.	(X)	18 393	11.3	154	31 596	58.2	
	Commodities, n.e.c.	(X)	2 216	1.3	(NA)	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.	(X)	750	0.5	42	13 753	5.5	
	West North Central							
	All establishments. (number) . . . 247							
	Sales not reported by commodity line. (\$1,000) . . (NA)							
	Sales reported by commodity line.		(X)	30 955	100.0	133	(X)	(X)
13300	Used automotive parts, equipment.	(X)	61	0.2	9	2 669	2.3	
51910	Hides, skins, pelts.	(X)	247	0.8	7	1 249	19.8	
93101	Prompt industrial iron, steel scrap (except alloy).	tons. . . .	86	1 979	6.4	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.	(X)	318	1.0	18	2 338	13.6	
93104	Alloy steel scrap (including the stainless series).	(X)	78	0.3	9	2 586	3.0	
93211	Aluminum scrap.	(X)	2 373	7.7	46	12 221	19.4	
93212	Copper scrap.	(X)	2 660	8.6	48	12 180	21.8	
93213	Scrap lead.	(X)	2 432	7.9	49	11 352	21.4	
93214	Other nonferrous scrap.	(X)	2 949	9.5	48	12 747	23.1	
93220	Waste paper.	pounds. . .	522 951	6 435	20.8	38	8 036	80.1
93230	Waste rags, textile waste, wiping cloth.	pounds. . .	105 075	6 315	20.4	40	11 581	54.5
93290	Other waste materials, scrap.	(X)	3 715	12.0	41	10 856	34.2	
	Commodities, n.e.c.	(X)	1 333	4.3	(NA)	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.	(X)	60	0.2	8	1 521	3.9	

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
 *See contents page for an explanation of commodity-line code system.

Table 6F.—IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1958—COMMODITY-LINE SALES—
GEOGRAPHIC DIVISIONS—Continued

SIC industry and commod- ity-line code*	Kind of dealer and commodity line	Sales of specified commodity line				Establishments reporting commodity-line sales		Column 3 as percent of column 6
		Quantity		Value		Number	Total sales, all commodity lines	
		Unit of measure	Total	Amount	Percent distrib- ution			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
	WASTE MATERIALS DEALERS (SIC 5093, PART)—Continued							
	South Atlantic States							
	All establishments. (number)..402							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	95 325	100.0	238	(X)	(X)
13300	Used automotive parts, equipment.		(X)	55	0.1	12	1 339	4.1
51910	Hides, skins, pelts.		(X)	175	0.2	6	2 009	8.7
91214	Iron and steel finished products, except flat, wire, pipe and tubing.		(X)	689	0.7	4	4 080	16.9
93101	Prompt industrial, prepared iron, steel scrap (except alloy).	tons.	178	4 714	4.9	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	669	0.7	24	7 275	9.2
93104	Alloy steel scrap (including the stainless series).		(X)	144	0.2	10	6 233	2.3
93211	Aluminum scrap.		(X)	5 079	5.3	60	27 894	18.2
93212	Copper scrap.		(X)	6 872	7.2	67	27 221	25.2
93213	Scrap lead.		(X)	3 889	4.1	58	26 943	14.4
93214	Other nonferrous scrap.		(X)	5 186	5.4	65	25 519	20.3
93220	Waste paper.	pounds.	1 229 301	11 564	12.1	73	17 560	05.9
93230	Waste rags, textile waste, wiping cloth.	pounds.	563 941	49 796	52.2	127	63 040	79.0
93290	Other waste materials, scrap.		(X)	4 093	4.3	38	7 119	57.5
	Commodities, n.e.c.		(X)	2 232	2.3	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.		(X)	168	0.2	9	2 510	6.7
	East South Central States (Not analyzed by commodity line)							
	West South Central States							
	All establishments. (number)..223							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	25 620	100.0	98	(X)	(X)
13300	Used automotive parts, equipment.		(X)	20	0.1	6	1 031	1.9
93101	Prompt industrial, prepared iron, steel scrap (except alloy).	tons.	140	3 627	14.2	(NA)	(NA)	(NA)
93104	Alloy steel scrap (including the stainless series).		(X)	372	1.5	10	8 309	4.5
93211	Aluminum scrap.		(X)	2 723	10.6	33	14 020	19.4
93212	Copper scrap.		(X)	3 158	12.3	34	13 938	22.7
93213	Scrap lead.		(X)	1 643	6.4	32	13 946	11.8
93214	Other nonferrous scrap.		(X)	2 481	9.7	33	13 920	17.8
93220	Waste paper.	pounds.	450 687	4 759	18.6	28	6 463	73.6
93230	Waste rags, textile waste, wiping cloth.	pounds.	61 206	3 097	12.1	32	6 354	48.7
93290	Other waste materials, scrap.		(X)	2 661	10.4	30	6 017	44.2
	Commodities, n.e.c.		(X)	1 039	4.1	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.		(X)	40	0.2	6	2 348	1.7
	Mountain States							
	All establishments. (number)..87							
	Sales not reported by commodity line. (\$1,000)..4,823							
	Sales reported by commodity line.		(X)	13 519	100.0	36	(X)	(X)
51910	Hides, skins, pelts.		(X)	464	3.4	4	2 422	19.2
93101	Prompt industrial, prepared iron, steel scrap (except alloy).	tons.	66	2 023	14.9	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	102	0.8	5	970	10.5
93211	Aluminum scrap.		(X)	1 295	9.6	17	5 865	22.1
93212	Copper scrap.		(X)	1 760	13.0	20	6 032	29.2
93213	Scrap lead.		(X)	563	4.2	17	5 946	9.5
93214	Other nonferrous scrap.		(X)	2 093	15.5	20	8 111	25.8
93220	Waste paper.	pounds.	121 518	1 481	11.0	6	2 291	64.6
93230	Waste rags, textile waste, wiping cloth.	pounds.	13 720	1 125	8.3	11	1 924	58.5
93290	Other waste materials, scrap.		(X)	1 250	9.2	7	1 544	81.0
	Commodities, n.e.c.		(X)	1 273	9.4	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.		(X)	90	0.7	4	3 878	2.3
	Pacific States							
	All establishments. (number)..390							
	Sales not reported by commodity line. (\$1,000)..(NA)							
	Sales reported by commodity line.		(X)	53 911	100.0	203	(X)	(X)
13300	Used automotive parts, equipment.		(X)	41	0.1	4	855	4.8
93101	Prompt industrial, prepared iron, steel scrap (except alloy).	tons.	85	1 805	3.3	(NA)	(NA)	(NA)
93103	Unprepared iron, steel scrap.		(X)	510	0.9	33	8 049	6.3
93104	Alloy steel scrap (including the stainless series).		(X)	261	0.5	19	6 920	3.8
93211	Aluminum scrap.		(X)	7 514	13.9	75	23 965	31.4
93212	Copper scrap.		(X)	7 203	13.4	69	23 214	31.0
93213	Scrap lead.		(X)	1 077	2.0	44	16 124	6.7
93214	Other nonferrous scrap.		(X)	8 646	16.0	72	27 320	31.6
93220	Waste paper.	pounds.	1 041 279	11 530	21.4	46	15 315	75.3
93230	Waste rags, textile waste, wiping cloth.	pounds.	106 616	9 105	16.9	71	18 874	48.2
93290	Other waste materials, scrap.		(X)	4 423	8.2	50	11 472	38.6
99860	Other textile products (burlap, asbestos, textiles, felt, textile bags, canvas products, etc.).		(X)	153	0.3	3	1 137	13.5
	Commodities, n.e.c.		(X)	1 396	2.6	(NA)	(NA)	(NA)
99900	Labor, service and rental receipts from customers.		(X)	247	0.5	23	8 659	2.9

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
 *See contents page for an explanation of commodity-line code system.

EXPLANATION OF COMMODITY-LINE TABLES

Coverage, and limitation of data.--Respondents were requested to select from a printed list of commodity lines the particular ones that applied to their business and report sales analyses on the basis of records, where available, otherwise on the basis of the best possible approximations. Space was provided for writing in any commodity lines that were not listed on the Census form.

Not all respondents reported their sales by commodity line. The extent to which the analysis was reported for any particular trade may be gauged by comparing "the total of sales reported by commodity lines" with the amount shown for "sales not reported by commodity lines."

Wholesale Census questionnaires were designed so as to group related kinds of business, e.g., Form CB-50A for motor vehicles, automotive accessories, related trades. Form CB-50E for farm products and related trades, and CB-50K for scrap, waste materials, and related trades. Commodity lines that appeared on a particular census form were limited to those generally handled by the trade or kind of business. Write-in space, with appropriate instructions, was provided on each of the forms for reporting additional lines of merchandise. There appears to have been a tendency to overstate sales of products major to a trade or business, with corresponding underreporting of minor items. Likewise, some tendency to "basket" minor items in miscellaneous classifications was noted. No exact measure of this type of bias is available, but it is believed to be of a minor order.

Due to tabulating techniques used, small differences may appear between the sum of geographic division data for a particular commodity line and the total shown for the classification at the United States level.

Presentation rules.--In view of the varying degrees of commodity coverage, the small number of establishments in some trades or geographic divisions, and, the danger of disclosure of individual information, the following general rules were adopted in preparing data for publication:

Coverage.--In most of the accompanying tables, data are limited to kinds of business or geographic divisions where coverage (sales reported by commodity lines) was 70 percent or more.

Minimum number of establishments.--Data for a particular commodity line are withheld where fewer than 3 establishments in the classification reported the particular item. In this case, the data are included in the classification "Commodities n.e.c."

Most of the accompanying tables consist of a stub and five data columns: The stub includes the commodity-line code and identification of the kind of business and commodity-line description. A complete list of the commodity lines shown appears on page of this report. To assist in locating items, commodity-line codes are shown throughout the tables, arranged consecutively within a kind of business or area. Absence of a commodity (or product) code from a particular series indicates either that the item is not generally handled in the trade or, if handled, only a small amount was reported.

Tables 6A, 6B, 6C, and 6D.--These tables present information for merchant wholesalers and for assemblers of farm products, on the distribution of sales by commodity lines handled.

First data column.--Entries in this column represent the amount of reported sales of a commodity line in a kind of business. The completeness of commodity line coverage for any kind of business may be measured by the relationship between "sales reported by commodity lines" and "sales not reported by commodity lines." Generally, this comparison indicates incomplete coverage, and the amount shown for a particular commodity line may therefore be less than it would have been if all establishments had reported the commodity analysis.

Second column.--Entries in this column are determined by relating reported sales of commodity lines to total analyzed sales for the kind of business. The percentages indicate the importance of the commodity line to the kind of business. In tables 6A, 6B, 6C, and 6D percentages are shown for major commodity lines only, not for the detailed commodity lines under the numbered items. In relating sales as reported for detailed commodity lines (lines for which no percentages are shown) to total analyzed sales for the trade, consideration should be given to any amounts that may appear opposite the stub caption "Not reported in detail." Such amounts, if any, represent sales reported only at the major (or numbered) commodity-line level, not the detailed commodity line.

Because of the rounding procedure used, percentages within a kind of business or area may not add exactly to 100.0 percent.

Third column.--Entries in this column represent the number of wholesale establishments identified with the kind of business and commodity line indicated in the stub. The first entry for a kind of business represents the total number of establishments in the classification reporting commodity-line sales. Additional entries represent the number of establishments that reported sales of the specified commodity line.

Fourth column.--Entries in this column represent total sales of all commodities, including any retail sales and service receipts, etc., of the establishments which reported sales of the specified commodity line.

Fifth column.--The entry in this column represents the relative importance of a specified commodity line to total sales of establishments which reported that they handled the line. The percentages are derived by dividing entries in column 1 by entries in column 4, line by line. Entries in this column differ from those in column 2 in that they represent the importance of the particular commodity to those establishments that reported sales of the commodity. In contrast, the entry in column 2 represents the importance of the commodity to the trade as a whole, a total which frequently includes some establishments that do not handle the commodity.

Tables 6E and 6F.--These tables are similar to tables 6A, 6B, 6C, and 6D, except that quantities are also shown for specified commodity lines.

INDEX TO KINDS OF BUSINESS AND GEOGRAPHIC AREAS IN TABLES 6A, 6B, 6C, 6D, 6E,
AND 6F—MERCHANT WHOLESALERS AND FARM PRODUCT ASSEMBLERS: 1958

SIC code	Type of operation and kind of business description	United States (Page)	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Moun- tain (Page)	Pacific (Page)
MERCHANT WHOLESALERS											
5012	Automobile, other motor vehicle distributors.	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)
5013	Automotive equipment wholesalers	6-2	6-23	6-23	6-23	6-23	6-24	6-24	6-24	6-24	6-25
5014	Tire, tube wholesalers	6-2	6-25	6-25	6-25	6-25	6-25	6-25	6-26	6-26	6-26
5022	Drugs, drug proprietaries, druggists' sundries wholesalers.	6-2	6-26	6-26	6-26	6-27	6-27	6-27	6-28	6-28	6-28
5028	Paint, varnish wholesalers	6-2	6-28	6-29	(xx)	6-29	6-29	(xx)	(xx)	(xx)	6-29
5029	Other chemicals, allied products distributors.	6-3	(xx)	6-29	(xx)	6-29	(xx)	6-30	(xx)	6-30	6-30
5032	Dry goods, piece goods, notions, whole- salers.	6-3	6-30	6-30	6-30	6-31	(xx)	(xx)	(xx)	(xx)	6-31
5035	Apparel and accessories, hosiery, lingerie wholesalers.	6-4	6-31	6-31	6-32	6-32	(xx)	6-32	6-33	6-33	6-33
5039	Footwear wholesalers	6-4	6-33	6-34	6-34	6-34	6-34	6-34	6-34	(xx)	6-34
5042	General line grocery wholesalers	6-4	6-34	6-35	6-35	6-36	6-36	6-37	6-38	6-38	6-39
5043	Dairy products distributors.	6-5	(xx)	6-39	6-40	6-40	(xx)	6-40	(xx)	(xx)	6-40
5044	Poultry, poultry products distributors	6-5	6-40	6-41	6-41	6-41	6-41	6-41	6-41	6-42	(xx)
5045	Confectionery wholesalers.	6-6	6-42	6-42	6-42	(xx)	6-42	6-43	6-43	(xx)	6-43
5046	Fish, seafood distributors	6-6	6-43	6-43	6-44	(xx)	(xx)	6-44	(xx)	(xx)	6-44
5047	Meat, meat products distributors	6-6	6-44	6-44	6-44	6-45	6-45	6-45	6-45	6-46	6-46
5048	Fresh fruit, vegetable wholesalers	6-7	6-46	6-46	6-46	6-47	6-47	6-47	6-47	6-48	6-48
5049	Other groceries and related products wholesalers	6-7	6-48	6-48	(xx)	6-49	6-49	(xx)	6-50	6-51	6-51
5051	Cotton merchants	6-8	(xx)	(xx)	(xx)	(xx)	6-52	6-52	6-52	(xx)	6-52
(	Grain merchants.	6-8	(xx)	6-52	6-52	6-52	6-52	6-52	6-52	(xx)	6-53
(	Livestock (except horses and mules) distributors.	(xx)	(xx)	(xx)	6-53	(xx)	(xx)	(xx)	6-53	6-53	(xx)
(	Miscellaneous farm products dealers.	6-8	6-53	6-53	6-54	6-54	6-54	6-54	(xx)	6-54	(xx)
5062	General-line electrical supplies, apparatus distributors.	6-8	6-54	6-54	6-55	6-55	6-56	6-56	6-56	6-57	6-57
5063	Specialty-line electrical supplies, apparatus distributors.	6-8	6-54	6-54	6-55	6-55	6-56	6-56	6-56	6-57	6-57
5064	Electrical appliances, television, radio sets wholesalers.	6-9	6-57	6-58	6-58	6-59	6-59	6-59	6-60	6-60	6-60
5065	Electronic parts, equipment distributors.	6-9	6-61	6-61	(xx)	6-61	6-61	(xx)	(xx)	6-62	6-62
5072	Hardware wholesalers	6-10	6-62	6-62	6-63	6-63	6-63	6-64	(xx)	6-65	6-65
5074	Plumbing and heating equipment, supplies distributors.	6-10	6-66	6-66	6-67	6-67	6-68	6-68	6-69	6-69	6-69
5077	Air conditioning, refrigeration equip- ment, supplies distributors.	6-11	6-70	6-70	6-70	6-71	6-71	(xx)	6-71	6-72	6-72
5082	Commercial machines, equipment distributors.	6-12	6-72	6-73	6-73	6-73	(xx)	6-74	(xx)	6-74	6-74
(	Construction machinery, equipment dealers	6-12	6-74	6-75	6-75	6-75	6-75	(xx)	6-76	6-76	6-76
(	Industrial machinery, equipment distributors.	6-13	(xx)	6-76	6-77	6-77	(xx)	(xx)	(xx)	6-78	6-78
(	Industrial supplies distributors	6-13	6-79	6-79	6-80	6-80	6-80	6-81	6-81	6-82	(xx)
5083	Farm and garden machinery, equipment wholesalers	6-14	6-82	6-82	6-83	6-83	6-83	(xx)	6-83	6-84	(xx)
5086	Professional equipment, supplies distributors.	6-15	6-84	6-84	6-84	6-85	6-85	6-85	6-85	6-86	6-86
5087	Service-establishment equipment, supply houses	6-15	6-86	6-86	6-87	6-87	6-87	6-88	6-88	6-88	6-89
5088	Transportation equipment supplies (except automotive) distributors.	6-15	(xx)	6-89	6-89	6-89	6-89	6-90	(xx)	(xx)	(xx)
5091	Coal wholesalers	6-16	(xx)	6-90	6-90	(xx)	(xx)	6-90	(xx)	(xx)	(xx)
(	Iron, steel, and products distributors	6-16	6-90	6-90	6-91	6-92	6-92	6-93	6-93	(xx)	6-94
(	Nonferrous metals distributors	6-17	6-94	6-94	6-95	6-95	(xx)	(xx)	(xx)	(xx)	6-95
5093	Iron, steel scrap dealers.	6-130	6-131	6-131	6-131	6-132	6-132	6-132	6-133	6-133	6-133
(	Waste materials dealers.	6-130	6-134	6-134	6-134	6-134	6-135	(xx)	6-135	6-135	6-135
5094	Tobacco, tobacco products distributors	6-17	6-95	6-96	6-96	6-96	6-97	6-97	6-97	6-98	6-98
5095	Beer distributors.	6-18	6-98	6-98	6-98	6-98	6-99	6-99	6-99	6-99	6-99
(	Wines, distilled spirits wholesalers	6-18	6-99	6-99	6-99	6-99	6-100	6-100	6-100	6-100	6-100
5096	Fine and coarse paper wholesalers.	6-18	6-100	6-100	6-100	6-100	6-100	6-101	6-101	6-101	6-101
(	Printing and fine paper distributors	6-18	6-101	6-101	6-101	6-101	6-102	6-102	(xx)	(xx)	6-102
(	Coarse paper and paper products whole- salers.	6-18	6-102	6-102	6-102	6-103	6-103	6-103	6-103	6-103	(xx)
(	Stationery, office supplies wholesalers.	6-19	(xx)	6-104	6-104	(xx)	(xx)	(xx)	6-104	6-104	6-104

See footnote at end of table.

INDEX TO KINDS OF BUSINESS AND GEOGRAPHIC AREAS IN TABLES 6A, 6B, 6C, 6D, 6E,
AND 6F-MERCHANT WHOLESALERS AND FARM PRODUCT ASSEMBLERS: 1958-Continued

SIC code	Type of operation and kind of business description	United States (Page)	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Moun- tain (Page)	Pacific (Page)
MERCHANT WHOLESALERS-Continued											
5097(	Furniture, household, office wholesalers.	6-19	6-105	6-105	6-105	6-105	6-105	(xx)	6-106	6-106	6-106
(	Home furnishings, floor coverings wholesalers	6-19	6-106	6-106	6-107	6-107	6-107	(xx)	6-108	6-108	6-108
5098(	Lumber, millwork wholesalers	6-20	6-108	6-109	6-109	6-109	6-109	6-110	6-110	6-110	6-110
(	Construction materials distributors. . .	6-20	6-110	6-111	6-111	6-111	(xx)	(xx)	(xx)	6-112	(xx)
5099(	Amusement, sporting goods distributors .	6-21	6-112	6-112	6-113	6-113	6-113	6-114	6-114	6-114	6-114
(	Book, magazine, newspaper wholesalers. .	6-21	6-114	6-115	6-115	(xx)	6-115	6-115	6-115	6-115	6-115
(	Farm supplies wholesalers.	6-21	(xx)	6-115	(xx)	6-115	(xx)	6-116	6-116	6-116	(xx)
(	Jewelry wholesalers.	6-22	6-117	6-117	6-117	6-117	6-117	(xx)	6-117	6-117	6-118
(	Petroleum products distributors (except bulk stations, terminals)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)
(	Gift, art goods, greeting, cards distributors.	6-22	6-118	6-118	6-118	6-118	6-118	6-118	(xx)	(xx)	(xx)
(	Flowers, bulbs, plants wholesalers . . .	6-22	6-118	6-119	(xx)	6-119	6-119	6-119	6-119	6-119	(xx)
(	Other merchant wholesalers	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)
ASSEMBLERS OF FARM PRODUCTS											
5043	Dairy products	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)	(xx)
5044	Poultry, poultry products.	6-120	6-122	6-122	6-122	6-122	6-122	6-122	6-122	6-122	6-123
5048	Fresh fruits, vegetables	6-120	6-123	6-123	6-123	6-123	6-123	6-123	6-123	6-123	6-124
5051(	Cotton	6-120	(xx)	(xx)	(xx)	6-124	6-124	6-124	6-124	6-124	6-124
(	Grain.	6-120	(xx)	6-124	6-124	6-125	6-125	6-125	(xx)	6-125	6-125
(	Livestock, except horses and mules . . .	6-120	(xx)	6-126	6-126	6-126	6-126	6-126	6-126	6-126	6-126
(	Miscellaneous farm products.	6-121	6-126	6-126	(xx)	6-127	6-127	6-127	6-127	(xx)	6-127
5099(	Farm supplies.	6-121	(xx)	(xx)	6-127	6-127	(xx)	6-128	6-128	6-128	6-128
(	Flowers, bulbs, plants	6-121	(xx)	6-128	6-128	6-128	6-129	(xx)	(xx)	(xx)	6-129

(xx) Not analyzed by commodity line.

**COMMODITY LINE CLASSIFICATIONS--MERCHANT WHOLESALERS AND FARM PRODUCTS
ASSEMBLERS (TABLES 6A, 6B, 6C, 6D, 6E, AND 6F)**

Below is the list of commodity lines which appeared on the census forms used in enumerating merchant wholesalers and assemblers of farm products in connection with the 1958 Census of Business. Commodity codes, as they appear here, are the same as in the tables except that below the numeral "50" has been added as a prefix in each case. The prefix, together with the next two numbers after the "50" identifies the commodity with the Standard Industrial Classification (SIC) code of which it is a part. For example, "automotive glass" is identified in the tables by code 13100, but in the following as 5013100. The first four digits, 5013, identifies "automotive glass" as a part of the "automotive equipment" trade.

Absence of a commodity line under Kind of Business or Geographic Division indicates that it is not usually sold by establishments in the classification and that the amount, if any, was too small to record separately. Sales of commodity lines not shown separately are combined in the classification "Commodities, n.e.c." Space permitted more complete description of some classifications here than in the tables.

Code	Commodity line	Code	Commodity line	Code	Commodity line
	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT		GROCERIES AND RELATED PRODUCTS--Con.		FARM PRODUCTS--Con.
5012100	Automobiles, motorcycles a. Passenger cars (new and used) b. Motorcycles, motor scooters, etc. c. Other motor vehicles, auto trailers	5044110	Eggs (fresh, storage)	5051930	Wool, mohair (raw, tops, noils) a. Raw wool b. Wool tops, noils, other
5012200	Trucks, truck tractors, truck trailers	5044120	Poultry a. Live poultry b. Dressed poultry	5051991	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)
5013100	Automotive glass	5045100	Confectionery a. Candy, all kinds b. Chewing gum c. Fountain fruits, syrups, toppings d. Potato chips, salted nuts, other confections	5051992	Peanuts, unroasted
5013200	New automotive parts, equipment, supplies (except tires and tubes)	5046100	Fish, seafood (fresh and frozen except packaged frozen)	5051993	Other inedible farm products
5013300	Used automotive parts, equipment				ELECTRICAL GOODS
5013400	Garage tools and shop equipment	5047100	Meats, provisions a. Fresh, frozen (except packaged meats) b. Cured, boiled, smoked meats c. Sausages (loaves) d. Lard (from hogs) e. Other meat (including game)	5063100	Electrical wiring supplies, construction materials a. Interior wiring, construction materials b. Outside construction materials c. Lighting fixtures d. Electric lamps (incandescent and fluorescent)
5014100	Tires and tubes	5048100	Fresh fruits, vegetables, berries a. Fresh fruits, berries, melons b. Fresh vegetables	5063210	Generation, transmission, distribution, and other electrical apparatus and equipment
	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	5049200	Bakery products	5063220	Telephone and signal equipment
5022100	Pharmaceuticals, antibiotics, druggist chemicals, biologicals	5049300	Canned, bottled foods a. Canned baby foods b. Canned fruits, fruit juices c. Canned vegetables, vegetable juices d. Canned fish, seafood e. Canned meats f. Canned milk g. Other canned, bottled foods	5064110	Electrical appliances, radio and television sets a. Radio sets, all types b. Television sets c. Record players, tape recorders d. Electric kitchen equipment and parts (including refrigerators, freezers, ranges, water heaters, dishwashers, garbage disposers, etc.) e. Electric home laundry equipment and parts (including washing machines, clothes driers, ironers, etc.) f. Electrical housewares and parts (including toasters, waffle irons, percolators, fans, vacuum cleaners, floor polishers, etc.) g. Other electrical appliances
5022200	Proprietary products, toiletries, druggist sundries a. Proprietarys b. Toiletries, cosmetics c. Druggist sundries	5049410	Coffee (green, roasted) a. Green coffee b. Soluble coffee c. Roasted coffee (except soluble)	5064120	Room air conditioners, under 2 hp
5022300	Toilet soaps	5049420	Tea	5065100	Electronic tubes, parts, accessories a. Electronic tubes, transistors (including radio, television, transmitting and industrial) b. Electronic parts (except tubes and transistors) c. Accessories (including testing equipment) d. Intercommunication and sound equipment e. Commercial, industrial electronic equipment
5028100	Paints, varnishes, lacquers, enamels	5049500	Flour, related products		HARDWARE, PLUMBING AND HEATING
5029110	Industrial chemicals, acids, gases, fats, oils, explosives, navel stores	5049600	Frozen foods a. Frozen fruits b. Frozen juices c. Frozen vegetables d. Frozen poultry (packaged only) e. Frozen fish, seafood (packaged only) f. Frozen meats (packaged only) g. Frozen prepared foods, baked goods h. Other packaged frozen foods	5072210	Hardware a. Builders hardware b. Heavy hardware c. Shelf, light hardware d. Wire screening e. All other hardware
5029120	Drillers mud	5049700	Soft drinks, bottled drinking waters	5072220	Cook-stoves and specialties (except electric) a. Gas (including LP gas) ranges, cooking equipment b. Other home cooking equipment (except electric)
5029130	Laundry soaps, chips, powders, detergents	5049800	Sugar (refined)		
	DRY GOODS AND APPAREL	5049910	Peanuts, roasted	5074210	Warm-air heating-cooling equipment, supplies a. Warm-air furnaces b. Central heating - cooling units c. Ducts, registers, fittings, and accessories d. Room space heating equipment (except electric) e. Other warm-air space heating equipment
5032200	Yard goods a. Cotton fabrics b. Rayon fabrics c. Nylon fabrics d. Wool fabrics e. Other yard goods	5049920	Dried fruits		
5032300	Notions (thread, buttons, etc.)	5049930	Groceries, except as specified a. Margarine, butter substitutes b. Cooking oils (including vegetable shortenings) c. Other groceries (jam, breakfast cereals, pickles, sauces, packaged dry beans, etc.)		
5032900	Knit fabrics, yarns, other dry goods a. Knit fabrics b. Yarns (except industrial) c. Other dry goods		FARM PRODUCTS		
5035200	Men's, boys' clothing, furnishings (except shoes and work clothing) a. Hosiery b. Underwear, nightwear c. Suits, coats, trousers, overcoats d. Sportswear e. Other clothing, furnishings	5049940	Miscellaneous food products		
5035300	Women's, misses', children's, infants' clothing, accessories (except as specified) a. Dresses, skirts, blouses b. Suits, coats (except furs) c. Children's, infants' wear d. Other apparel, accessories	5051110	Cotton (raw), including linters		
5035400	Women's hosiery, underwear a. Hosiery b. Underwear, nightwear c. Corsets, allied garments	5051210	Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)		
5035500	Dressed furs, fur clothing	5051310	Livestock (except horses, mules) a. Cattle, calves b. Sheep, lambs c. Hogs d. Other livestock		
5035600	Millinery and materials	5051910	Hides, skins, pelts		
5035700	Work clothing, work gloves	5051920	Tobacco (leaf)		
5039100	Shoes, other footwear a. Men's, boys' shoes b. Women's, misses' shoes c. Children's, infants' shoes d. Other footwear				
	GROCERIES AND RELATED PRODUCTS				
5043100	Dairy products, ice cream, ices a. Butter b. Cheese c. Ice cream, ices d. Milk, cream (fluid) e. Other dairy products				

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS AND FARM PRODUCTS
ASSEMBLERS (TABLES 6A, 6B, 6C, 6D, 6E, AND 6F)—Continued

Code	Commodity line	Code	Commodity line	Code	Commodity line
	HARDWARE, PLUMBING AND HEATING—Con.		MACHINERY, EQUIPMENT, SUPPLIES—Con.		PROFESSIONAL—Con.
5074220	Electrical residential space heating equipment (except portable)	5082320	General purpose industrial machinery and equipment	5086200	Church equipment, supplies
5074300	Wet heat equipment, supplies (including boilers, radiators, unit heaters, convectors, controls, etc.)		a. Compressors, pumps	5086300	School equipment, supplies
			b. Crushing, pulverizing, screening machinery and equipment	5086400	Surgical, medical, hospital equipment, supplies, orthopedic appliances
5074400	Plumbing, fixtures, equipment, supplies		c. Conveyors, conveying equipment	5086500	Ophthalmic products
	a. Pipe, fittings, valves		d. Cranes, derricks, hoists, winches		a. Prescription sales
	b. Plumbing fixtures		e. Industrial trucks, tractors, trailers, stackers		b. Ophthalmic merchandise sales
	c. Drainage systems (soil pipe, fittings)		f. Fans, blowers (industrial equipment)		c. Optical and ophthalmic instruments and equipment
	d. Other plumbing equipment, supplies	5082330	Other general purpose industrial machinery and supplies	5086600	Scientific instruments (except optical and ophthalmic) and laboratory equipment
5077110	Air-conditioning (cooling) equipment, 2 hp and over		a. New machine tools - cutting, forming and shaping types	5086900	Other scientific, professional equipment, supplies
	a. Residential and small commercial (up to 20 hp)		b. Used machine tools - cutting, forming and shaping types		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES
	b. Industrial and large commercial		c. Miscellaneous metalworking machinery, accessories and equipment	5087100	Beauty, barber shop equipment, supplies
5077120	Commercial refrigeration equipment	5082340	Oil well, oil refining machinery, equipment		a. Equipment (furniture, hydraulic chairs, dryers, etc.)
	a. Beverage coolers	5082351	Printing trades machinery, equipment		b. Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.)
	b. Display cases	5082352	Printing inks	5087200	Janitors' supplies
	c. Mechanical drinking water coolers	5082391	Indicating, recording, controlling instruments and accessories	5087300	Laundry, dry-cleaning equipment, supplies
	d. Ice cream cabinets				a. Equipment (washing, drying, ironing and pressing machines; marking equipment; laundry trays, and baskets)
	e. Ice making machines	5082392	Other special industry machinery, equipment		b. Supplies (chemicals, dry cleaning fluids, etc.)
	f. Reach-in and walk-in refrigerators		a. Textile industry machinery	5087400	Shoe repair and resole materials
	g. Refrigerants		b. Woodworking machinery		a. Leather, sole and heel
	h. Other refrigeration equipment		c. Shoe, shoe repair machinery		b. Rubber and "other than leather" soles and heels
5077130	Parts, supplies, and accessories (except refrigerants) for air conditioning and refrigeration equipment		d. Other special purpose machinery, equipment		c. Findings and merchandise used in shoe repair or resale
	MACHINERY, EQUIPMENT, SUPPLIES	5082410	Abrasives, abrasive materials	5087500	Tailors' supplies
5082110	Office machines	5082420	Industrial leather, leather belting and packing	5087600	Morticians' goods, undertakers' supplies
	a. Adding, accounting, statistical machines	5082430	Mechanical power transmission equipment including bearings (nonelectric)	5087700	Upholsterers' supplies
	b. Duplicating machines	5082440	Mechanical rubber goods	5087900	Other service business equipment, supplies
	c. Addressing, mailing machines	5082450	Rope, cordage, twine		TRANSPORTATION EQUIPMENT, SUPPLIES
	d. Typewriters	5082460	Industrial valves and fittings (except plumbing and oil marketing)	5088100	Aircraft aviation parts and accessories
	e. Other office machines	5082470	Welding equipment, and supplies (including gases)		a. Aircraft and air frames
5082121	Cooking, food service equipment		a. Gas welding supplies and equipment (including gases)		b. Aviation parts, supplies, equipment and accessories
	a. Electrical cooking, food service equipment		b. Arc welding supplies and equipment	5088200	Ship, boat, marine propulsion machinery, equipment, and parts
	b. Cooking, food warming equipment, coffee urns (except electric)		c. Resistance welding supplies and equipment	5088300	Railroad transportation equipment
5082122	China, glassware, crockery (commercial)	5082480	Reconditioned drums and barrels	5088900	Miscellaneous transportation equipment (except automotive)
5082131	Store, service shop machines (except, beauty shop)	5082491	Other industrial equipment, supplies		METALS AND MINERALS
	a. Cash registers		a. Industrial diamonds—natural, crude	5091101	Coal (bituminous and anthracite)
	b. Coin-operated machines		b. Industrial storage batteries	5091102	Coke
	c. Other store and service machines		c. Miscellaneous industrial equipment, supplies	5091211	Iron and steel products (semifinished)
5082132	Scales, balances (except scientific)	5082492	Bottlers supplies (bottles, caps, corks, equipment, etc.)		a. Sheet bars, tin plate bars
	a. Store scales	5083510	Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)		b. Wire rods
	b. Other scales, balances		a. Tractors and equipment (farm)		c. Rough castings, foundry products
5082133	Store, restaurant fixtures and equipment, not elsewhere classified		b. Harvesting machinery and equipment		d. Forgings
5082140	Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.		c. Land preparation, planting, cultivating machinery and parts		e. Pig iron, ferro alloys
			d. Dairy farm and barn equipment		f. Other semifinished iron, steel products
5082210	Construction, mining, excavating machinery and equipment		e. Poultry equipment		
	a. Tractors and tractor mounted equipment		f. Irrigation equipment (sprinkler and other)		
	b. Cranes and shovels		g. Light industrial equipment		
	c. Motor graders and off highway equipment		h. Miscellaneous farm machinery, equipment		
	d. Concrete and bituminous processing equipment	5083520	Garden machinery, equipment, supplies	5091212	Iron and steel products (flat)
	e. Used construction, mining, excavating machinery and equipment		a. Power lawn mowers		a. Plates
	f. Miscellaneous equipment and spare parts		b. Other garden machinery, tools, equipment		b. Strip (hot-cold-rolled)
			PROFESSIONAL		c. Sheets (cold-rolled)
5082310	Food processing machinery, equipment	5086100	Dental equipment, supplies		d. Sheets (hot-rolled)
	a. Dairy and milk products machinery, equipment		a. Teeth		e. Black plate
	b. Other food processing machinery, equipment		b. Dental gold		f. Sheets (galvanized, otherwise coated)
			c. Equipment (chairs, X-rays, cabinets, engines, etc.)		g. Tin plate, ternplate
			d. Sundry merchandise		h. Fabricated and structural plate products
					i. Other flat iron, steel products

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS AND FARM PRODUCTS
ASSEMBLERS (TABLES 6A, 6B, 6C, 6D, 6E, AND 6F)—Continued

Code	Commodity line	Code	Commodity line	Code	Commodity line
METALS AND MINERALS--Con.		PAPER AND PRODUCTS		COMMODITIES, NOT ELSEWHERE CLASSIFIED--Continued	
5091213	Iron and steel wire, wire products a. Plain wire b. Galvanized and other coated wire c. Nails and staples (including tacks and brads) d. Barbed and twisted wire e. Woven and welded wire fence, posts, fittings and accessories f. Wire rope and strand (including galvanized) g. Bale ties h. Reinforcement mesh (welded and woven)	5096210	Fine and writing papers	5099120	Photographic goods a. Cameras, parts, accessories, mounts b. Projection apparatus c. Motion picture studio, theater equipment d. Developing, printing, darkroom apparatus e. Sensitized, unexposed photographic film f. Other photographic goods
5091214	Iron and steel finished products, except flat, wire, pipe and tubing a. Rails, tie plates, rail joints, track spikes, axles, wheels b. Bars (except reinforcement bars) bar-size shapes, hot-rolled c. Bars, bar-size shapes, cold-finished d. Concrete reinforcement bars e. Tool steel bars f. Structural shapes (except bar-size shapes) g. Piling, bearing piles h. Steel containers i. Other finished products	5096220	Roll newspaper and rotogravure papers	5099130	Sporting, athletic goods, bicycles
5091215	Iron and steel pipe, tubing (except cast iron, soil pipe) a. Tubing (mechanical and pressure) b. Standard steel pipe	5096311	Coarse paper (wrapping, bags, cartons, etc.)	5099140	Toys, games, fireworks, children's vehicles a. Toys, games, fireworks b. Children's vehicles (except bicycles)
5091216	Cast iron soil pipe, tubing	5096312	Sanitary tissues (towelings, napkins, facial tissues, etc.)	5099190	Other recreation, hobby goods
5091217	Other carbon steel products	5096411	Fountain pens, mechanical pencils	5099210	Books, magazines, printed materials
5091218	Alloy steel a. Bars, hot-rolled b. Bars, cold-finished c. Tool steel bars d. Pipe and tubing e. Plate, sheet, strip f. Other alloy steel	5096412	Office supplies, business stationery, artists' materials a. Commercial stationery b. Office supplies (except fountain pens, mechanical pencils) c. Artists' supplies	5099310	Feeds (mixed and other) including pet food
5091219	Stainless steel a. Plates b. Strip c. Sheets d. Bars and bar-sized shapes e. Other stainless steel	5096420	Social stationery	5099321	Fertilizer, fertilizer materials
5091310	Copper, brass shapes, forms, other mill products a. Brass mill products b. Copper wire mill products c. Other copper mill products	FURNITURE, HOME FURNISHINGS		5099322	Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer)
5091320	Aluminum shapes, forms, etc. a. Sheet, plate, coil b. Rolled, rod, bar, wire, structural shapes c. Tubing d. Extruded shapes	5097110	Household furniture a. Household furniture b. Mattresses, bedsprings	5099330	Seeds (except flower) a. Seed corn and sorghum seeds b. Cereal grain seeds (wheat, oats, rye, barley) c. Field seed for forage and pasture d. Fine seeds for lawn and turf e. Vegetable seeds
5091390	Nonferrous metals (except aluminum, copper, brass, precious metals) metallic ores a. Metallic ores, concentrates b. Tin, lead, etc.	5097120	Office, commercial, and other business furniture a. Office furniture (wooden, metal) b. Public building furniture c. Store and restaurant furniture d. Professional furniture e. Other furniture	5099390	Hay, alfalfa, other farm supplies
SCRAP AND WASTE MATERIALS		5097220	China, glassware, crockery	5099420	Clocks, watches, watch movements
5093101	Prompt industrial, prepared iron, steel scrap (except alloy)	5097230	Curtains, draperies	5099430	Costume jewelry
5093103	Unprepared iron, steel scrap	5097240	Household linens, domestics (except curtains, draperies) a. Bedspreads, comfortables, blankets b. Table linens c. Sheets, pillowcases d. Other linens and domestics	5099440	Precious stones (cut) and metals
5093104	Alloy steel scrap (including the stainless series)	5097250	Floor coverings a. Carpets, rugs b. Linoleum, other hard surfaces c. Other floor coverings	5099450	Jewelers tools, findings and watch materials
5093211	Aluminum scrap	5097290	Kitchen utensils, kitchen tools, miscellaneous homewares	5099490	Silverware, plated ware, miscellaneous jewelry a. Silverware b. Plated ware, miscellaneous jewelry
5093212	Copper scrap	LUMBER, CONSTRUCTION MATERIALS		5099510	Liquefied petroleum gases
5093213	Scrap lead	5098100	Lumber (rough, dressed, finished)	5099521	Gasoline, kerosene, distillate and residual fuel oils
5093214	Other nonferrous scrap	5098130	Plywood (including chipboard and particle board) a. Hardwood b. Softwood c. Nonwood face	5099522	Oils, greases, other petroleum products
5093220	Waste paper	5098141	Wood shingles	5099610	Gift, art goods, novelties, etc.
5093230	Waste rags, textile waste, wiping cloth	5098142	Wood millwork	5099620	Greeting cards
5093290	Other waste materials, scrap	5098143	Metal millwork	5099710	Cut flowers, potted plants, florists' supplies a. Cut flowers, potted plants b. Florists' supplies
TOBACCO AND ITS PRODUCTS		5098144	Veneer, other wood products	5099720	Flower seeds, bulbs, nursery stock a. Flower seeds b. Bulbs, roots c. Nursery stock
5094110	Cigarettes, cigars, tobacco a. Cigarettes b. Cigars c. Other tobacco	5098210	Brick, blocks, tile, clay sewer pipe, flue linings	5099810	Advertising novelties and specialties
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES		5098220	Cement, lime, plaster, stucco	5099821	Logs, piles, pulpwood, poles, posts, stumps, etc.
5095110	Beer, fermented malt liquors	5098230	Glass (flat, brick, etc.)	5099822	Barrels, boxes, box shooks, etc.
5095201	Spirits (including neutral spirits and ethyl alcohol used in blending)	5098241	Insulation and insulation board	5099840	Luggage, saddlery, harness
5095202	Wines	5098242	Roofing (except wood shingles) a. Asphalt shingles, roofing and tarred felts b. Asbestos cement roofing shingles c. Galvanized iron and steel sheets d. Aluminum sheets e. All other types (except wood shingles)	5099850	Musical instruments, phonograph records, sheet music
		5098250	Sand, gravel, crushed stone	5099860	Other textile products (burlap, asbestos, textiles, felt, textile bags, canvas products, etc.)
		5098291	Wallboard and hardboard	5099870	Food, beverage basic materials a. Malt, malt extract b. Raw sugar c. Sausage casings d. Yeast (brewers, bakers) e. Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.)
		5098292	Prefabricated structural assemblies	5099880	Wallpaper
		5098293	Other building materials	5099891	Industrial yarns
		5098294	Ready- or transit-mixed concrete	5099892	Smokers supplies and pipes
		COMMODITIES, NOT ELSEWHERE CLASSIFIED		5099893	Leather
		5099110	Billiards, pool, bowling equipment and supplies	5099894	Vegetable oils (cottonseed, linseed)
				5099899	Miscellaneous lines of merchandise
				5099900	Labor, service, and rental receipts from customers

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PETROLEUM BULK STATIONS AND TERMINALS

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 7A.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

(Excludes liquefied petroleum gas stations)

PAD District, State, and type of establishment	Establish- ments	Sales (including tax)	Inventories, end of year, at cost	Operating expenses (including payroll)	Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest November 15	Active proprie- tors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
UNITED STATES: TOTAL	29 623	19 877 454	1 265 645	2 352 076	629 191	12 442 865	134 612	7 789
BULK PLANTS	27 991	11 700 277	680 028	1 362 836	393 155	7 851 998	92 753	7 645
BULK TERMINALS	1 632	8 177 177	585 617	989 240	236 036	4 590 867	41 859	144
PAD DISTRICT NO. 1.. . . .	5 665	8 104 357	519 495	1 027 645	259 346	5 089 696	53 212	1 604
BULK PLANTS	4 810	3 167 589	165 716	358 409	123 372	2 407 724	28 929	1 561
BULK TERMINALS	855	4 936 768	353 779	669 236	135 974	2 681 972	24 283	43
MAINE	173	171 738	13 958	14 807	5 385	105 482	1 195	36
BULK PLANTS	145	68 875	4 144	7 787	2 652	52 122	687	36
BULK TERMINALS	28	102 863	9 814	7 020	2 733	53 360	508	...
NEW HAMPSHIRE	95	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	85	47 624	1 580	5 397	2 084	40 797	496	32
BULK TERMINALS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	73	50 648	4 969	4 260	1 560	27 902	326	25
BULK PLANTS	63	29 824	2 697	2 945	1 019	18 816	243	25
BULK TERMINALS	10	20 824	2 272	1 315	541	9 086	83	...
MASSACHUSETTS	181	(D)	(D)	4 46	(D)	(D)	(D)	(D)
BULK PLANTS	142	188 368	10 265	19 306	6 544	118 505	1 410	45
BULK TERMINALS	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	41	171 485	16 752	14 505	6 441	120 792	1 180	8
BULK PLANTS	24	32 377	1 390	4 035	1 849	33 153	382	6
BULK TERMINALS	17	139 108	15 362	10 470	4 592	87 639	798	2
CONNECTICUT	131	395 646	36 848	88 685	14 637	273 265	2 626	19
BULK PLANTS	85	91 925	5 471	13 386	4 845	90 246	561	19
BULK TERMINALS	46	303 721	31 377	75 299	9 792	183 019	1 660	...
NEW YORK	776	1 627 611	105 959	335 790	53 730	1 024 877	9 678	207
BULK PLANTS	567	444 234	24 320	18 986	368 465	4 003	4 003	197
BULK TERMINALS	209	1 183 377	81 639	290 279	34 744	656 412	5 675	10
NEW JERSEY	240	916 322	68 703	88 456	28 346	581 280	5 089	46
BULK PLANTS	175	150 257	16 974	19 614	8 164	147 289	1 501	46
BULK TERMINALS	65	766 065	51 729	68 842	20 202	433 991	3 588	...
PENNSYLVANIA	728	1 064 370	71 105	108 053	38 435	772 688	7 793	303
BULK PLANTS	610	414 028	18 466	54 860	19 191	393 084	4 401	289
BULK TERMINALS	118	650 342	52 639	53 193	19 244	379 604	3 392	14
DELAWARE	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	36	25 218	7 335	2 975	1 016	19 642	239	8
BULK TERMINALS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	167	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	132	96 694	4 448	15 619	4 389	85 632	1 063	39
BULK TERMINALS	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	9	69 406	1 194	5 201	2 452	48 279	471	...
BULK PLANTS	4	9 136	209	695	343	6 720	70	...
BULK TERMINALS	5	60 270	985	4 506	2 109	41 559	401	...
VIRGINIA	464	446 997	28 255	45 302	13 985	295 495	3 400	113
BULK PLANTS	417	228 686	11 134	28 943	8 901	175 625	2 240	113
BULK TERMINALS	47	218 311	17 121	16 359	5 084	119 870	1 160	...
WEST VIRGINIA	166	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	141	72 963	3 336	9 323	2 556	51 164	640	37
BULK TERMINALS	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	762	601 610	29 783	51 958	18 400	357 841	4 591	299
BULK PLANTS	707	353 548	12 893	39 303	15 230	295 218	3 955	288
BULK TERMINALS	55	248 062	16 890	12 655	3 170	62 623	636	11
SOUTH CAROLINA	398	303 685	16 038	68 704	8 848	175 168	2 297	184
BULK PLANTS	373	201 695	8 047	20 179	6 873	136 030	1 904	180
BULK TERMINALS	25	101 990	7 991	48 525	1 975	39 138	393	4
GEORGIA	636	403 560	21 625	40 002	9 884	198 591	2 556	124
BULK PLANTS	592	316 611	16 902	33 748	7 563	153 548	2 095	123
BULK TERMINALS	44	86 949	4 723	6 254	2 321	45 043	461	1
FLORIDA	580	643 731	32 042	54 807	18 582	361 229	4 055	78
BULK PLANTS	512	395 526	16 105	34 783	11 167	221 668	2 634	78
BULK TERMINALS	68	248 205	15 937	20 024	7 415	139 561	1 421	...
PAD DISTRICT NO. 2.. . . .	15 249	6 723 204	410 745	836 529	233 124	4 573 949	51 099	4 048
BULK PLANTS	14 826	4 647 770	303 371	634 100	174 748	3 460 109	40 646	3 985
BULK TERMINALS	423	2 075 434	107 374	202 429	58 376	1 113 840	10 453	63
OHIO	986	1 034 130	35 571	141 609	34 335	655 209	6 796	193
BULK PLANTS	906	448 006	19 205	52 401	16 612	318 682	3 562	189
BULK TERMINALS	80	586 124	16 366	89 208	17 723	336 527	3 234	4
INDIANA	1 202	702 304	32 418	70 985	20 402	393 547	4 146	216
BULK PLANTS	1 162	402 765	19 626	54 469	14 575	287 060	3 228	216
BULK TERMINALS	40	299 539	12 792	16 516	5 827	106 487	918	...
ILLINOIS	1 669	996 397	51 637	124 821	37 540	755 138	7 530	413
BULK PLANTS	1 613	696 708	32 326	101 856	29 636	598 114	6 135	412
BULK TERMINALS	56	299 689	19 311	22 965	7 904	157 024	1 395	1

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-3

Table 7A.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

(Excludes liquefied petroleum gas stations)

PAD District, State, and type of establishment	Establishments (number)	Sales (including tax) (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (dollars)	Paid employees, workweek ended nearest November 15 (number)	Active proprietors of unincorporated businesses (number)
PAD DISTRICT NO. 2—CONTINUED								
MICHIGAN	1 179	863 428	57 849	111 292	32 754	628 430	6 201	338
BULK PLANTS	1 116	574 580	41 807	85 759	22 242	432 697	4 435	332
BULK TERMINALS	63	288 848	16 042	25 533	10 512	195 733	1 766	6
WISCONSIN	1 253	459 328	38 956	55 654	16 961	340 158	4 025	288
BULK PLANTS	1 215	334 371	26 459	46 626	13 827	278 543	3 468	286
BULK TERMINALS	38	124 957	12 497	9 028	3 134	61 615	557	2
MINNESOTA	1 430	416 935	30 554	55 625	16 112	319 999	3 774	408
BULK PLANTS	1 408	326 994	23 709	46 972	13 804	276 685	3 349	405
BULK TERMINALS	22	89 941	6 845	8 653	2 308	43 314	425	3
IOWA	1 687	399 827	52 133	53 593	14 529	281 008	3 402	475
BULK PLANTS	1 669	350 425	47 897	50 134	13 311	257 288	3 174	467
BULK TERMINALS	18	49 402	4 236	3 459	1 218	23 720	228	8
MISSOURI	1 172	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	1 149	332 251	20 264	48 929	12 779	248 030	3 038	315
BULK TERMINALS	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA	675	102 948	11 407	13 848	3 892	74 930	965	112
BULK PLANTS	674	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	578	113 864	8 805	15 823	4 320	98 152	1 167	141
BULK PLANTS	575	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	676	140 506	10 695	20 788	5 853	118 128	1 596	220
BULK PLANTS	672	127 528	9 511	19 827	5 454	110 392	1 517	219
BULK TERMINALS	4	12 978	1 174	961	399	7 736	79	1
KANSAS	1 163	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	1 150	189 440	11 896	28 541	7 268	148 857	1 952	344
BULK TERMINALS	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENTUCKY	451	291 950	13 403	27 654	7 732	155 996	1 984	112
BULK PLANTS	430	233 114	10 742	21 424	5 465	107 922	1 466	107
BULK TERMINALS	21	58 836	2 661	6 230	2 267	48 074	518	5
TENNESSEE	426	385 713	18 057	26 607	8 191	159 967	2 067	199
BULK PLANTS	395	232 079	10 181	19 760	5 897	116 548	1 631	196
BULK TERMINALS	31	153 634	7 876	6 847	2 294	43 419	436	3
OKLAHOMA	702	216 041	11 016	30 765	6 785	139 276	1 781	259
BULK PLANTS	692	192 547	10 198	28 638	6 008	122 999	1 630	254
BULK TERMINALS	10	23 494	818	2 127	777	16 277	151	5
PAD DISTRICT NO. 3	4 133	2 065 160	129 550	212 900	57 390	1 149 406	14 087	1 203
BULK PLANTS	3 983	1 605 597	98 874	169 094	42 602	891 832	11 636	1 183
BULK TERMINALS	150	459 563	30 676	43 806	14 788	257 574	2 451	20
ALABAMA	461	318 443	15 487	25 786	8 439	171 779	2 193	154
BULK PLANTS	432	253 897	11 447	21 526	6 790	137 777	1 850	152
BULK TERMINALS	29	64 546	4 040	4 260	1 649	34 002	343	2
MISSISSIPPI	460	187 822	7 768	15 823	4 544	90 309	1 352	163
BULK PLANTS	440	162 930	6 511	14 465	3 954	78 965	1 219	161
BULK TERMINALS	20	24 892	1 257	1 358	590	11 344	133	2
ARKANSAS	505	151 735	7 093	17 100	3 681	73 654	1 033	128
BULK PLANTS	500	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	462	306 200	17 918	25 401	8 298	177 263	2 061	150
BULK PLANTS	440	204 967	14 982	19 444	6 101	133 552	1 648	144
BULK TERMINALS	22	101 233	2 936	5 957	2 197	43 711	413	6
TEXAS	1 994	988 591	76 897	114 811	28 945	560 265	6 587	504
BULK PLANTS	1 925	748 920	55 440	84 519	19 052	400 519	5 129	501
BULK TERMINALS	69	239 671	21 457	30 292	9 893	159 746	1 458	3
NEW MEXICO	251	112 369	4 387	13 979	3 483	76 136	861	104
BULK PLANTS	246	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD DISTRICT NO. 4	1 723	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	1 702	482 028	23 126	63 162	14 500	299 789	3 708	361
BULK TERMINALS	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA	461	108 452	8 536	11 750	3 257	63 159	793	86
BULK PLANTS	452	(D)	(D)	(D)	(D)	(D)	(D)	85
BULK TERMINALS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	394	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	386	107 993	5 119	13 292	2 843	63 689	829	59
BULK TERMINALS	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	193	38 467	2 438	5 591	1 078	24 901	309	57
BULK PLANTS	193	38 467	2 438	5 581	1 078	24 901	309	57
BULK TERMINALS . . . . .	...	...	...	...	...	...	...	...
COLORADO	482	165 717	6 792	23 047	5 232	105 318	1 257	129
BULK PLANTS	479	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7A.—PETROLEUM BULK STATIONS AND TERMINALS: 1958-UNITED STATES. PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

(Excludes liquefied petroleum gas stations)

PAD District, State, and type of establishment	Establish- ments	Sales (including tax)	Inventories, end of year, at cost	Operating expenses (including payroll)	Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest November 15	Active proprietors of unincor- porated busi- nesses
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)
PAD DISTRICT NO. 4—CONTINUED								
UTAH.	193	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	192	88 408	561	10 980	2 660	55 232	641	32
BULK TERMINALS.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD DISTRICT NO. 5.. . . .								
BULK PLANTS	2 853	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	2 670	1 797 293	88 941	138 071	37 933	792 544	7 834	555
BULK TERMINALS.	183	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	232	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	223	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS.	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA.	89	45 861	1 674	4 166	1 095	22 726	214	22
BULK PLANTS	88	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON.	673	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	626	253 224	16 820	23 548	6 208	134 297	1 411	94
BULK TERMINALS.	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON.	494	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK PLANTS	464	209 839	14 259	17 259	5 245	112 152	1 147	101
BULK TERMINALS.	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	1 365	1 571 845	113 297	121 539	37 896	763 285	6 984	289
BULK PLANTS	1 269	1 155 470	48 252	79 922	22 705	470 046	4 490	285
BULK TERMINALS.	96	416 375	65 045	41 617	15 191	293 239	2 494	4

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

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Table 7B.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—TYPE OF STATION—UNITED STATES, BY PAD
(PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS AND STATES

Establishments and Sales

(Excludes liquefied petroleum gas stations)

PAD District and State	Bulk stations and terminals, total		Bulk stations										Bulk terminals	
			Total		Cooperative bulk stations		Independent bulk stations		Multimitt bulk station operations					
	Commission bulk stations								Salary bulk stations					
	Estab-lish-ments (number)	Sales (includ-ing tax) (\$1,000)	Estab-lish-ments (number)	Sales (includ-ing tax) (\$1,000)	Estab-lish-ments (number)	Sales (includ-ing tax) (\$1,000)	Estab-lish-ments (number)	Sales (includ-ing tax) (\$1,000)	Estab-lish-ments (number)	Sales (includ-ing tax) (\$1,000)	Estab-lish-ments (number)	Sales (includ-ing tax) (\$1,000)	Estab-lish-ments (number)	Sales (includ-ing tax) (\$1,000)
UNITED STATES, TOTAL	29 623	19 877 454	27 991	11 700 277	1 590	415 075	8 124	3 581 095	15 271	4 055 876	3 006	3 648 231	1 632	8 177 177
PAD DISTRICT NO. 1..	5 665	8 104 357	4 810	3 167 589	127	48 160	2 147	1 179 547	1 788	836 366	748	1 103 516	855	4 936 768
MAINE	173	171 738	145	68 875	1	(D)	59	(D)	58	27 721	27	19 120	28	102 863
NEW HAMPSHIRE	95	(D)	85	47 624	...	...	38	12 072	28	15 575	19	19 977	10	(D)
VERMONT	73	50 648	63	29 824	1	(D)	24	(D)	23	9 837	15	10 445	10	20 824
MASSACHUSETTS	181	(D)	142	188 368	1	(D)	85	(D)	21	16 576	35	100 136	39	(D)
RHODE ISLAND	41	171 485	24	32 377	...	...	19	22 459	1	(D)	4	(D)	17	139 108
CONNECTICUT	131	395 646	85	91 925	...	...	59	57 301	8	6 325	18	28 299	46	303 721
NEW YORK	776	1 627 611	567	444 234	46	(D)	339	167 525	94	(D)	88	214 484	209	1 183 377
NEW JERSEY	240	916 322	175	150 257	7	(D)	112	77 124	36	(D)	20	47 651	65	766 065
PENNSYLVANIA	728	1 064 370	610	414 028	41	14 722	308	201 321	155	75 254	106	122 731	118	650 342
DELAWARE	45	(D)	36	25 218	1	(D)	16	8 320	17	13 301	2	(D)	9	(D)
MARYLAND	167	(D)	132	96 694	9	4 615	52	39 133	38	20 404	33	32 542	35	(D)
DISTRICT OF COLUMBIA	9	69 406	4	9 136	...	...	2	(D)	...	...	2	(D)	5	60 270
VIRGINIA	464	446 997	417	228 686	17	5 475	151	73 664	164	80 397	85	69 150	47	218 311
WEST VIRGINIA	166	(D)	141	72 963	2	(D)	42	(D)	56	27 538	41	29 752	25	(D)
NORTH CAROLINA	762	601 610	707	353 548	...	...	392	170 986	210	109 123	105	73 439	55	248 062
SOUTH CAROLINA	398	303 685	373	201 695	...	...	183	89 971	139	63 868	51	47 856	25	101 990
GEORGIA	636	403 560	592	316 611	1	(D)	144	(D)	411	160 423	36	87 699	44	86 994
FLORIDA	580	643 731	512	395 526	...	...	122	71 811	329	141 219	61	182 496	68	248 205
PAD DISTRICT NO. 2..	15 249	6 723 204	14 826	4 647 770	1 239	321 221	3 929	1 491 873	8 070	1 521 676	1 588	1 313 000	423	2 075 434
OHIO	986	1 034 130	906	448 006	70	16 068	245	113 499	413	156 267	178	162 172	80	586 124
INDIANA	1 202	702 304	1 162	402 765	75	23 277	251	113 062	719	147 461	117	118 965	40	299 539
ILLINOIS	1 669	996 397	1 613	696 708	84	47 000	386	191 169	914	173 459	229	285 080	56	299 689
MICHIGAN	1 179	863 428	1 116	574 580	38	18 657	342	198 076	582	188 015	154	169 832	63	288 848
WISCONSIN	1 253	459 328	1 215	334 371	143	33 249	324	102 289	621	110 650	127	88 183	38	124 957
MINNESOTA	1 430	416 935	1 408	326 994	167	42 307	383	110 969	733	98 586	125	75 132	22	89 941
IOWA	1 687	399 827	1 669	350 425	164	46 822	386	104 638	942	120 408	177	78 557	18	49 402
MISSOURI	1 172	(D)	1 149	332 251	28	3 549	354	152 093	613	89 279	154	87 330	23	(D)
NORTH DAKOTA	675	102 948	674	(D)	102	26 225	100	(D)	440	44 596	32	10 787	1	(D)
SOUTH DAKOTA	578	113 864	575	(D)	86	20 368	132	(D)	335	42 133	22	9 482	3	(D)
NEBRASKA	676	140 506	672	127 528	101	15 763	207	64 452	339	36 522	25	10 791	4	12 978
KANSAS	1 163	(D)	1 150	189 440	149	24 007	298	68 550	600	61 202	103	35 681	13	(D)
KENTUCKY	451	291 950	430	233 114	3	(D)	103	(D)	279	112 548	45	71 981	21	58 836
TENNESSEE	426	385 713	395	232 079	10	1 075	171	88 617	177	81 621	37	60 766	31	153 634
OKLAHOMA	702	216 041	692	192 547	19	2 370	247	82 987	363	58 929	63	48 261	10	23 494
PAD DISTRICT NO. 3..	4 133	2 065 160	3 983	1 605 597	38	8 437	1 185	506 018	2 444	707 897	316	383 245	150	459 563
ALABAMA	461	318 443	432	253 897	2	(D)	151	71 799	252	102 674	27	(D)	29	64 546
MISSISSIPPI	460	187 822	440	162 930	5	1 574	128	47 351	274	87 922	33	26 083	20	24 892
ARKANSAS	505	151 735	500	(D)	13	2 708	129	35 030	317	74 604	41	(D)	5	(D)
LOUISIANA	462	306 200	440	204 967	1	(D)	190	75 209	206	76 779	43	(D)	22	101 233
TEXAS	1 994	988 591	1 925	748 920	15	3 540	478	225 608	1 286	331 422	146	188 350	69	239 671
NEW MEXICO	251	112 369	246	(D)	2	(D)	109	51 021	109	34 496	26	(D)	5	(D)
PAD DISTRICT NO. 4..	1 723	(D)	1 702	482 028	120	19 180	373	139 986	1 108	228 044	101	94 818	21	(D)
MONTANA	461	108 452	452	(D)	74	12 634	84	21 901	271	44 344	23	(D)	9	(D)
IDAHO	394	(D)	386	107 993	10	1 476	68	27 545	304	73 770	4	5 202	8	(D)
WYOMING	193	38 467	193	38 467	9	1 297	47	10 174	129	22 368	8	(D)	...	...
COLORADO	482	165 717	479	(D)	22	3 070	131	61 587	272	47 253	54	(D)	3	(D)
UTAH	193	(D)	192	88 408	5	703	43	18 779	132	40 309	12	28 617	1	(D)
PAD DISTRICT NO. 5..	2 853	(D)	2 670	1 797 293	66	18 077	490	263 671	1 861	761 893	253	753 652	183	(D)
ARIZONA	232	(D)	223	(D)	4	(D)	46	(D)	148	57 594	25	(D)	9	(D)
NEVADA	89	45 861	88	(D)	...	...	19	(D)	60	20 802	9	(D)	1	(D)
WASHINGTON	673	(D)	626	253 224	41	8 781	92	35 166	458	128 628	35	80 649	47	(D)
OREGON	494	(D)	464	209 839	17	5 523	90	32 159	308	103 230	49	68 927	30	(D)
CALIFORNIA	1 365	1 571 845	1 269	1 155 470	4	(D)	243	(D)	887	451 639	135	531 279	96	416 375

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7C.-LIQUEFIED PETROLEUM STATIONS AND TERMINALS: 1958-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

PAD District and State	Establishments (number)	Sales (including tax) (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (dollars)	Paid employees, workweek ended nearest November 15 (number)	Active proprietors of unincorporated businesses (number)
UNITED STATES, TOTAL	801	253 358	21 190	48 985	20 220	437 216	4 754	196
PAD DISTRICT NO. 1.. . . .	203	75 199	2 344	13 449	4 567	99 766	1 128	22
MAINE	10	2 709	104	545	190	3 695	46	3
NEW HAMPSHIRE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	4	886	42	225	28	582	8	...
MASSACHUSETTS	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND . . . . .	...	...	...	...	...	...	...	...
CONNECTICUT	4	1 781	35	470	160	5 035	41	...
NEW YORK	47	12 509	497	2 544	852	17 819	208	2
NEW JERSEY	11	6 616	243	785	298	6 285	69	...
PENNSYLVANIA	23	14 963	397	1 707	703	13 884	132	1
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	...	...	...	...	...	...	...	...
VIRGINIA	13	2 600	118	545	170	3 857	46	...
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	15	2 900	31	832	219	4 458	58	...
SOUTH CAROLINA	5	1 401	8	211	75	1 605	23	2
GEORGIA	12	4 749	161	1 062	375	8 486	117	4
FLORIDA	33	14 136	321	2 370	814	20 456	229	10
PAD DISTRICT NO. 2.. . . .	394	101 194	10 741	20 898	9 533	201 168	2 148	85
OHIO	27	11 374	801	2 256	1 082	22 855	235	...
INDIANA	25	9 857	458	1 619	795	15 641	154	...
ILLINOIS	39	11 532	728	2 304	1 051	22 573	233	6
MICHIGAN	36	11 566	934	2 605	1 214	28 613	293	3
WISCONSIN	39	7 169	625	1 790	945	18 878	186	4
MINNESOTA	42	8 746	471	1 797	730	17 133	168	3
IOWA	35	7 582	441	1 518	681	14 989	184	23
MISSOURI	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA	14	2 172	228	408	182	4 057	40	...
SOUTH DAKOTA	10	848	154	222	103	2 304	27	2
NEBRASKA	16	2 343	64	477	236	4 845	58	4
KANSAS	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENTUCKY	14	4 002	353	1 156	566	11 228	104	1
TENNESSEE	7	1 202	101	338	185	3 528	51	...
OKLAHOMA	20	9 366	142	1 668	591	12 679	152	9
PAD DISTRICT NO. 3.. . . .	125	57 497	5 190	9 344	3 738	82 418	953	67
ALABAMA	6	2 216	660	714	227	5 697	81	1
MISSISSIPPI	12	7 388	2 658	1 430	659	12 225	171	7
ARKANSAS	10	4 949	132	741	356	6 715	90	3
LOUISIANA	21	6 903	817	1 310	501	10 907	137	8
TEXAS	69	34 551	883	4 777	1 905	45 128	454	44
NEW MEXICO	7	1 490	40	372	90	1 746	20	4
PAD DISTRICT NO. 4.. . . .	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA	5	763	60	150	67	1 613	18	1
IDAHO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	14	1 698	108	527	189	4 727	42	2
COLORADO	13	2 652	99	569	247	7 734	88	9
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD DISTRICT NO. 5.. . . .	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	3	541	47	240	88	1 674	19	1
WASHINGTON	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	29	10 026	2 440	2 684	1 430	28 807	260	7

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-7

Table 7D.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Bulk storage capacity as of December 31 assigned to--					
			Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied gas, tank space (1,000 gal.)
UNITED STATES: TOTAL	30 424	20 130 812	532 689	5 764 636	2 094 884	4 988 295	1 340 580	371 106
PETROLEUM BULK PLANTS: TERMINALS	29 623	19 877 454	532 685	5 763 329	2 094 282	4 987 854	1 340 554	32 522
BULK PLANTS	27 991	11 700 277	22 901	1 035 518	464 369	589 401	35 380	9 363
BULK TERMINALS	1 632	8 177 177	509 784	4 727 811	1 629 913	4 398 453	1 305 174	23 159
WHOLESALE LP GAS STATIONS	801	253 358	4	1 307	602	441	26	338 584
PAD DISTRICT NO. 1	5 868	8 179 556	277 672	2 509 233	1 006 880	3 442 087	949 573	33 005
PETROLEUM BULK PLANTS: TERMINALS	5 665	8 104 357	277 672	2 509 202	1 006 853	3 442 086	949 572	1 163
BULK PLANTS	4 810	3 167 589	4 588	233 705	95 335	169 594	12 282	707
BULK TERMINALS	855	4 936 768	273 084	2 275 497	911 518	3 272 492	937 290	456
WHOLESALE LP GAS STATIONS	203	75 199	...	31	27	1	1	31 842
MAINE	183	174 447	200	88 503	66 127	119 992	35 671	367
PETROLEUM BULK PLANTS: TERMINALS	173	171 738	200	88 503	66 127	119 992	35 671	66
BULK PLANTS	145	68 875	6	5 764	3 989	3 955	13	...
BULK TERMINALS	28	102 863	194	82 739	62 138	116 037	35 658	66
WHOLESALE LP GAS STATIONS	10	2 709	...	...	...	...	...	301
NEW HAMPSHIRE	99	74 502	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS: TERMINALS	95	(D)	4 291	14 549	6 774	23 295	10 400	35
BULK PLANTS	85	47 624	...	4 324	1 471	2 741	68	35
BULK TERMINALS	10	(D)	4 291	10 225	5 303	20 554	10 332	...
WHOLESALE LP GAS STATIONS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	77	51 534	45	28 581	12 166	36 534	...	156
PETROLEUM BULK PLANTS: TERMINALS	73	50 648	45	28 581	12 166	36 534	...	48
BULK PLANTS	63	29 824	5	4 608	1 595	2 540	...	...
BULK TERMINALS	10	20 824	40	23 973	10 571	33 994	...	48
WHOLESALE LP GAS STATIONS	4	886	...	...	...	...	...	108
MASSACHUSETTS	194	570 037	12 809	116 418	69 843	317 865	79 331	599
PETROLEUM BULK PLANTS: TERMINALS	181	(D)	12 809	116 418	69 843	317 865	79 331	181
BULK PLANTS	142	188 368	63	8 006	4 483	12 858	712	181
BULK TERMINALS	39	(D)	12 746	108 412	65 360	305 007	78 619	...
WHOLESALE LP GAS STATIONS	13	(D)	...	...	...	...	...	418
RHODE ISLAND	41	171 485	2 082	82 416	50 905	196 713	63 506	...
PETROLEUM BULK PLANTS: TERMINALS	41	171 485	2 082	82 416	50 905	196 713	63 506	...
BULK PLANTS	24	32 377	...	2 246	1 049	4 360	145	...
BULK TERMINALS	17	139 108	2 082	80 170	49 856	192 353	63 361	...
WHOLESALE LP GAS STATIONS . . . . .	...	...	...	...	...	...	...	...
CONNECTICUT	135	397 427	5 667	76 410	57 657	294 069	71 832	322
PETROLEUM BULK PLANTS: TERMINALS	131	395 646	5 667	76 410	57 657	294 069	71 832	45
BULK PLANTS	85	91 925	16	8 660	4 194	10 731	44	45
BULK TERMINALS	46	303 721	5 651	67 750	53 463	283 338	71 788	...
WHOLESALE LP GAS STATIONS	4	1 781	...	...	...	...	...	277
NEW YORK	823	1 640 120	54 094	468 224	151 614	807 713	176 631	1 373
PETROLEUM BULK PLANTS: TERMINALS	776	1 627 611	54 094	468 224	151 614	807 713	176 631	80
BULK PLANTS	567	444 234	535	33 874	13 207	40 282	9 253	80
BULK TERMINALS	209	1 183 377	53 559	434 350	138 407	767 431	167 378	...
WHOLESALE LP GAS STATIONS	47	12 509	...	...	...	...	...	1 293
NEW JERSEY	251	922 938	27 048	252 026	85 073	707 137	221 251	2 689
PETROLEUM BULK PLANTS: TERMINALS	240	916 322	27 048	252 026	85 073	707 137	221 251	20
BULK PLANTS	175	150 257	75	8 542	3 426	16 817	674	2
BULK TERMINALS	65	766 065	26 973	236 484	78 467	680 320	220 577	18
WHOLESALE LP GAS STATIONS	11	6 616	...	...	...	...	...	2 669
PENNSYLVANIA	751	1 079 333	7 414	231 607	37 095	229 069	7 063	18 216
PETROLEUM BULK PLANTS: TERMINALS	728	1 064 370	7 414	231 607	37 095	229 069	7 063	...
BULK PLANTS	610	414 028	228	25 982	6 819	22 332	218	...
BULK TERMINALS	118	650 342	7 186	205 625	30 276	206 737	6 845	...
WHOLESALE LP GAS STATIONS	23	14 963	...	...	...	...	...	18 216
DELAWARE	46	69 190	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS: TERMINALS	45	(D)	25	13 187	6 570	23 062	5 455	1
BULK PLANTS	36	25 218	7	2 080	852	1 437	...	1
BULK TERMINALS	9	(D)	18	11 107	5 718	21 625	5 455	...
WHOLESALE LP GAS STATIONS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	173	389 805	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS: TERMINALS	167	(D)	26 931	99 037	42 462	197 573	33 463	...
BULK PLANTS	132	96 694	22	10 253	4 008	6 832	30	...
BULK TERMINALS	35	(D)	26 909	88 784	38 454	190 741	33 433	...
WHOLESALE LP GAS STATIONS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	9	69 406	50	6 923	1 822	11 398	6 183	...
PETROLEUM BULK PLANTS: TERMINALS	9	69 406	50	6 923	1 822	11 398	6 183	...
BULK PLANTS	4	9 136	...	80	180	561	...	...
BULK TERMINALS	5	60 270	50	6 843	1 642	10 837	6 183	...
WHOLESALE LP GAS STATIONS . . . . .	...	...	...	...	...	...	...	...
VIRGINIA	477	449 597	8 775	166 242	77 546	129 565	33 241	752
PETROLEUM BULK PLANTS: TERMINALS	464	446 997	8 775	166 240	77 534	129 565	33 241	90
BULK PLANTS	417	228 686	26	17 265	7 886	10 535	618	...
BULK TERMINALS	47	218 311	8 749	148 975	69 648	119 030	32 623	90
WHOLESALE LP GAS STATIONS	13	2 600	...	2	12	...	...	662
WEST VIRGINIA	168	143 963	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS: TERMINALS	166	(D)	768	60 969	2 792	9 266	...	...
BULK PLANTS	141	72 963	50	11 636	1 530	2 356	...	...
BULK TERMINALS	25	(D)	718	49 333	1 262	6 910	...	...
WHOLESALE LP GAS STATIONS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7D.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Estab- lish- ments (number)	Sales (including tax) (\$1,000)	Bulk storage capacity as of December 31 assigned to--					
			Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied gas, tank space (1,000 gal.)
PAD DISTRICT NO. 1--CONTINUED								
NORTH CAROLINA.	777	604 510	7 768	219 052	160 812	128 541	22 168	791
PETROLEUM BULK PLANTS, TERMINALS	762	601 610	7 768	219 052	160 812	128 541	22 168	311
BULK PLANTS.	707	353 548	444	31 126	17 036	10 081	119	164
BULK TERMINALS	55	248 062	7 324	187 926	143 776	118 460	22 049	147
WHOLESALE LP GAS STATIONS	15	2 900	...	...	...	...	...	480
SOUTH CAROLINA.	403	305 086	2 552	113 031	62 680	50 562	50 625	451
PETROLEUM BULK PLANTS, TERMINALS	398	303 685	2 552	113 031	62 680	50 562	50 625	189
BULK PLANTS.	372	201 695	190	12 702	6 452	4 626	7	102
BULK TERMINALS	25	101 990	2 362	100 329	56 228	45 936	50 618	87
WHOLESALE LP GAS STATIONS	5	1 401	...	...	...	...	...	262
GEORGIA	648	408 309	40 264	156 949	43 105	63 528	19 282	795
PETROLEUM BULK PLANTS, TERMINALS	636	403 560	40 264	156 920	43 092	63 528	19 282	...
BULK PLANTS.	597	316 611	540	23 088	8 459	8 274	259	...
BULK TERMINALS	44	86 949	39 724	133 832	34 633	55 254	19 023	...
WHOLESALE LP GAS STATIONS	12	4 749	...	29	13	...	...	795
FLORIDA	613	657 867	76 889	315 109	71 835	96 204	113 470	6 011
PETROLEUM BULK PLANTS, TERMINALS	580	643 731	76 889	315 109	71 835	96 204	113 470	97
BULK PLANTS.	512	395 526	2 381	23 469	8 699	8 276	122	97
BULK TERMINALS	68	248 205	74 508	291 640	63 136	87 928	113 348	...
WHOLESALE LP GAS STATIONS	33	14 136	...	...	...	...	...	5 914
PAD DISTRICT NO. 2.	15 643	6 824 398	95 906	2 027 966	813 877	1 037 610	149 294	129 239
PETROLEUM BULK PLANTS, TERMINALS	15 249	6 723 204	95 905	2 027 128	813 509	1 037 291	149 283	26 675
BULK PLANTS.	14 806	4 647 770	9 179	488 115	281 905	289 488	10 735	5 449
BULK TERMINALS	423	2 075 434	86 726	1 539 017	531 604	747 803	138 548	21 226
WHOLESALE LP GAS STATIONS	394	101 194	1	841	368	319	11	102 564
OHIO.	1 013	1 045 504	13 378	324 364	87 392	106 906	32 801	20 634
PETROLEUM BULK PLANTS, TERMINALS	986	1 034 130	13 378	324 364	87 392	106 906	32 801	24
BULK PLANTS.	906	448 006	501	38 224	19 001	19 582	302	24
BULK TERMINALS	80	586 124	12 877	286 140	68 391	87 324	32 499	...
WHOLESALE LP GAS STATIONS	27	11 374	...	...	...	...	...	20 610
INDIANA	1 227	712 161	24 061	218 970	107 350	144 013	130	3 731
PETROLEUM BULK PLANTS, TERMINALS	1 202	702 304	24 061	218 950	107 330	143 987	130	2 617
BULK PLANTS.	1 162	402 765	305	37 829	24 334	23 942	130	72
BULK TERMINALS	40	299 539	23 756	181 121	82 996	120 045	...	2 545
WHOLESALE LP GAS STATIONS	25	9 857	...	20	20	26	...	1 114
ILLINOIS.	1 708	1 007 929	916	290 569	123 315	201 657	78 417	11 830
PETROLEUM BULK PLANTS, TERMINALS	1 669	996 397	916	290 565	123 315	201 653	78 417	15 492
BULK PLANTS.	1 613	696 708	790	57 579	35 490	43 748	3 589	369
BULK TERMINALS	56	299 689	126	232 986	87 825	157 905	74 828	15 123
WHOLESALE LP GAS STATIONS	39	11 532	...	4	...	4	...	6 338
MICHIGAN.	1 215	874 994	12 008	221 586	96 869	109 872	7 253	25 371
PETROLEUM BULK PLANTS, TERMINALS	1 179	863 428	12 008	221 585	96 869	109 870	7 253	118
BULK PLANTS.	1 116	574 580	702	40 500	30 480	28 666	2 228	118
BULK TERMINALS	63	288 848	11 306	181 085	66 389	81 204	5 025	...
WHOLESALE LP GAS STATIONS	36	11 566	...	1	...	2	...	25 253
WISCONSIN	1 292	466 497	5 607	181 900	99 698	136 119	6 633	1 597
PETROLEUM BULK PLANTS, TERMINALS	1 253	459 328	5 607	181 900	99 698	136 119	6 633	330
BULK PLANTS.	1 215	334 371	581	43 457	29 998	32 242	293	330
BULK TERMINALS	38	124 957	5 026	138 443	69 700	103 877	6 340	...
WHOLESALE LP GAS STATIONS	39	7 169	...	...	...	...	...	1 267
MINNESOTA	1 472	425 681	19 894	132 963	67 258	80 566	11 805	2 291
PETROLEUM BULK PLANTS, TERMINALS	1 430	416 935	19 894	132 840	67 144	80 457	11 805	511
BULK PLANTS.	1 408	326 994	1 444	41 310	29 603	27 914	1 669	481
BULK TERMINALS	22	89 941	18 450	91 530	37 541	52 543	10 136	30
WHOLESALE LP GAS STATIONS	42	8 746	...	123	114	109	...	1 780
IOWA.	1 722	407 409	1 519	112 320	71 577	61 380	373	2 039
PETROLEUM BULK PLANTS, TERMINALS	1 687	399 827	1 518	112 282	71 556	61 318	373	668
BULK PLANTS.	1 669	350 425	678	48 082	35 388	31 413	273	568
BULK TERMINALS	18	49 402	840	64 200	36 168	29 905	100	100
WHOLESALE LP GAS STATIONS	35	7 582	1	38	21	62	...	1 371
MISSOURI.	1 200	391 245	751	85 300	34 138	32 411	1 155	2 758
PETROLEUM BULK PLANTS, TERMINALS	1 172	(D)	751	85 200	34 098	32 411	1 155	1 831
BULK PLANTS.	1 149	332 251	718	34 295	20 910	18 309	503	243
BULK TERMINALS	23	(D)	33	50 925	13 188	14 102	652	1 588
WHOLESALE LP GAS STATIONS	28	(D)	...	80	40	...	...	927
NORTH DAKOTA.	689	105 120	584	22 562	9 826	10 182	147	1 782
PETROLEUM BULK PLANTS, TERMINALS	675	102 948	584	22 552	9 734	10 146	147	314
BULK PLANTS.	674	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS	14	2 172	...	110	92	36	...	1 468
SOUTH DAKOTA.	588	114 712	502	22 701	11 260	12 332	153	1 649
PETROLEUM BULK PLANTS, TERMINALS	578	113 864	502	22 681	11 255	12 327	153	406
BULK PLANTS.	575	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS	10	848	...	20	5	5	...	1 243
NEBRASKA.	692	142 849	547	28 619	16 531	17 114	630	1 185
PETROLEUM BULK PLANTS, TERMINALS	676	140 506	547	28 590	16 524	17 104	625	697
BULK PLANTS.	670	127 528	473	18 988	10 705	12 456	625	697
BULK TERMINALS	4	12 978	74	9 602	5 819	4 648	...	...
WHOLESALE LP GAS STATIONS	16	2 343	...	29	7	10	5	488

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

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Table 7D.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES,
PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Estab- lish- ments (number)	Sales (including tax) (\$1,000)	Bulk storage capacity as of December 31 assigned to--					Liquefied gas, tank space (1,000 gal.)
			Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	
PAD DISTRICT NO. 2—CONTINUED								
KANSAS	1 205	222 023	5 818	112 048	27 591	37 213	597	39 931
PETROLEUM BULK PLANTS, TERMINALS	1 163	(D)	5 818	111 723	27 542	37 159	591	3 135
BULK PLANTS	1 150	189 440	1 136	32 263	12 047	12 954	582	1 386
BULK TERMINALS	13	(D)	4 682	79 460	15 495	24 205	9	1 749
WHOLESALE LP GAS STATIONS	42	(D)	...	325	49	54	6	36 796
KENTUCKY	465	295 952	2 900	96 793	23 332	36 265	4 347	864
PETROLEUM BULK PLANTS, TERMINALS	451	291 950	2 900	96 793	23 332	36 265	4 347	127
BULK PLANTS	430	233 114	93	18 735	5 060	5 211	56	97
BULK TERMINALS	21	58 836	2 807	78 058	18 272	31 054	4 291	30
WHOLESALE LP GAS STATIONS	14	4 002	...	...	...	...	...	737
TENNESSEE	433	386 915	6 221	129 233	29 916	41 590	4 749	471
PETROLEUM BULK PLANTS, TERMINALS	426	385 713	6 221	129 233	29 916	41 590	4 749	46
BULK PLANTS	395	232 079	416	15 616	5 845	6 130	81	46
BULK TERMINALS	31	153 634	5 805	113 617	24 071	35 460	4 668	...
WHOLESALE LP GAS STATIONS	7	1 202	...	...	...	...	...	425
OKLAHOMA	722	225 407	1 200	47 941	7 824	7 990	104	3 106
PETROLEUM BULK PLANTS, TERMINALS	702	216 041	1 200	47 850	7 804	7 979	104	359
BULK PLANTS	692	192 547	256	21 596	4 358	4 991	104	359
BULK TERMINALS	10	23 494	944	26 254	3 446	2 988	...	...
WHOLESALE LP GAS STATIONS	20	9 366	...	91	20	11	...	2 747
PAD DISTRICT NO. 3	4 258	2 122 657	73 060	617 515	95 859	198 572	54 991	203 719
PETROLEUM BULK PLANTS, TERMINALS	4 133	2 065 160	73 057	617 132	95 667	198 507	54 987	2 263
BULK PLANTS	3 983	1 605 597	3 787	146 952	34 493	48 633	1 791	2 150
BULK TERMINALS	150	459 563	69 270	470 180	61 174	149 874	53 196	113
WHOLESALE LP GAS STATIONS	125	57 497	3	383	192	65	4	201 456
ALABAMA	467	320 659	4 514	98 710	15 317	28 462	11 996	700
PETROLEUM BULK PLANTS, TERMINALS	461	318 443	4 514	98 672	15 305	28 446	11 996	36
BULK PLANTS	432	253 897	362	19 939	5 746	7 704	169	36
BULK TERMINALS	29	64 546	4 152	78 733	9 559	20 742	11 827	...
WHOLESALE LP GAS STATIONS	6	2 216	...	38	12	16	...	664
MISSISSIPPI	472	195 210	1 298	64 369	10 006	15 231	88	62 166
PETROLEUM BULK PLANTS, TERMINALS	460	187 822	1 298	64 313	10 000	15 207	85	361
BULK PLANTS	440	162 930	472	16 673	4 596	6 928	85	361
BULK TERMINALS	20	24 892	826	47 640	5 404	8 279	...	...
WHOLESALE LP GAS STATIONS	12	7 388	...	56	6	24	3	61 805
ARKANSAS	515	156 684	632	35 002	4 904	8 712	382	3 920
PETROLEUM BULK PLANTS, TERMINALS	505	151 735	632	35 002	4 904	8 712	382	548
BULK PLANTS	500	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS	10	4 949	...	...	...	...	...	3 372
LOUISIANA	483	313 103	4 266	63 699	28 179	24 160	11 653	33 154
PETROLEUM BULK PLANTS, TERMINALS	462	306 200	4 266	63 625	28 039	24 154	11 653	144
BULK PLANTS	440	204 967	624	19 127	3 409	8 149	516	144
BULK TERMINALS	22	101 233	3 642	44 498	24 630	16 005	11 137	...
WHOLESALE LP GAS STATIONS	21	6 903	...	74	140	6	...	33 010
TEXAS	2 063	1 023 142	61 420	336 243	34 949	116 784	30 768	103 436
PETROLEUM BULK PLANTS, TERMINALS	1 994	988 591	61 419	336 048	34 920	116 770	30 767	993
BULK PLANTS	1 925	748 920	1 609	64 823	13 956	15 981	585	975
BULK TERMINALS	69	239 671	59 810	271 225	20 964	107 789	30 182	18
WHOLESALE LP GAS STATIONS	69	34 551	1	195	29	14	1	102 443
NEW MEXICO	258	113 859	930	19 492	2 504	5 223	104	343
PETROLEUM BULK PLANTS, TERMINALS	251	112 369	928	19 472	2 499	5 218	104	181
BULK PLANTS	246	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS	7	1 490	2	20	5	5	...	162
PAD DISTRICT NO. 4	1 760	545 739	5 376	98 127	32 526	42 574	4 193	3 162
PETROLEUM BULK PLANTS, TERMINALS	1 723	(D)	5 376	98 075	32 511	42 559	4 193	1 935
BULK PLANTS	1 702	482 028	1 350	55 123	17 503	25 647	4 181	602
BULK TERMINALS	21	(D)	4 026	42 952	15 008	16 912	12	1 333
WHOLESALE LP GAS STATIONS	37	(D)	...	52	15	15	...	1 227
MONTANA	466	(D)	459	31 208	10 737	12 545	462	317
PETROLEUM BULK PLANTS, TERMINALS	461	108 452	459	31 208	10 737	12 545	462	170
BULK PLANTS	452	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS	5	763	...	...	...	...	...	147
IDAHO	397	(D)	296	32 503	12 081	15 893	186	512
PETROLEUM BULK PLANTS, TERMINALS	394	(D)	296	32 479	12 071	15 883	186	12
BULK PLANTS	386	107 993	278	12 295	4 406	7 877	186	12
BULK TERMINALS	8	(D)	18	20 184	7 665	8 006	...	...
WHOLESALE LP GAS STATIONS	3	(D)	...	24	10	10	...	500
WYOMING	207	40 165	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	193	38 467	220	5 923	1 819	2 550	2 946	32
BULK PLANTS	193	38 467	220	5 923	1 819	2 550	2 946	32
BULK TERMINALS . . . . .	...	...	...	...	...	...	...	...
WHOLESALE LP GAS STATIONS	14	1 698	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	495	168 369	4 272	21 506	6 398	7 211	356	2 030
PETROLEUM BULK PLANTS, TERMINALS	482	165 717	4 272	21 482	6 393	7 210	356	1 676
BULK PLANTS	479	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS	13	2 652	...	24	5	1	...	354

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7D.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Continued

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Estab- lish- ments	Sales (including tax)	Bulk storage capacity as of December 31 assigned to--					
			Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied gas, tank space
	(number)	(\$1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD DISTRICT NO. 4—CONTINUED								
UTAH.	195	108 836	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	193	(D)	129	6 983	1 491	4 371	243	45
BULK PLANTS.	192	88 408	129	6 403	1 441	3 473	243	45
BULK TERMINALS.	1	(D)	***	580	50	898	***	***
WHOLESALE LP GAS STATIONS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD DISTRICT NO. 5.	2 895	2 458 462	80 675	511 792	145 742	267 452	182 529	1 981
PETROLEUM BULK PLANTS, TERMINALS	2 853	(D)	80 675	511 792	145 742	267 411	182 519	486
BULK PLANTS.	2 670	1 797 293	3 997	111 623	35 133	56 039	6 391	455
BULK TERMINALS.	183	(D)	76 678	400 169	110 609	211 372	176 128	31
WHOLESALE LP GAS STATIONS.	42	(D)	***	***	***	41	10	1 495
ARIZONA.	234	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	232	(D)	1 634	28 614	2 159	6 907	163	84
BULK PLANTS.	223	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS.	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA.	92	(D)	193	5 128	1 183	1 388	246	87
PETROLEUM BULK PLANTS, TERMINALS	89	45 861	193	5 128	1 183	1 388	246	***
BULK PLANTS.	88	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHOLESALE LP GAS STATIONS.	3	541	***	***	***	***	***	87
WASHINGTON.	680	388 417	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	673	(D)	16 972	144 628	76 535	120 537	74 898	2
BULK PLANTS.	626	253 224	319	26 010	10 892	15 539	1 537	2
BULK TERMINALS.	47	(D)	16 653	118 618	65 643	104 998	73 361	***
WHOLESALE LP GAS STATIONS.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON.	495	283 170	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	494	(D)	19 146	110 425	38 833	64 160	51 570	91
BULK PLANTS.	464	209 839	679	16 763	5 838	9 426	678	91
BULK TERMINALS.	30	(D)	18 467	93 662	32 995	54 734	50 892	***
WHOLESALE LP GAS STATIONS.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	1 394	1 581 871	42 730	222 997	27 032	74 430	55 652	1 450
PETROLEUM BULK PLANTS, TERMINALS	1 365	1 571 845	42 730	222 997	27 032	74 419	55 642	309
BULK PLANTS.	1 269	1 155 470	2 452	55 489	15 272	26 058	3 767	278
BULK TERMINALS.	96	416 375	40 278	167 508	11 760	48 361	51 875	31
WHOLESALE LP GAS STATIONS.	29	10 026	***	***	***	11	10	1 141

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-11

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
UNITED STATES TOTAL	29 623	532 685	5 763 329	2 094 282	4 987 854	1 340 554
ALABAMA, TOTAL	461	4 514	98 672	15 305	28 446	11 996
AUTAUGA COUNTY	1	(D)	(D)	(D)	(D)	(D)
BALDWIN COUNTY	12	..	426	112	161	..
BARBOUR COUNTY	7	1	283	103	136	..
BIBB COUNTY	4	..	159	53	46	..
BLOUNT COUNTY	5	..	152	59	51	..
BULLOCK COUNTY	4	..	140	50	57	..
BUTLER COUNTY	5	..	204	65	92	..
CALHOUN COUNTY	14	20	5 231	478	639	12
CHAMBERS COUNTY	3	..	104	43	64	..
CHEROKEE COUNTY	2	(D)	(D)	(D)	(D)	(D)
CHILTON COUNTY	8	..	330	85	115	..
CHOCTAW COUNTY	3	(D)	(D)	(D)	(D)	(D)
CLARKE COUNTY	10	24	394	128	142	15
CLAY COUNTY	3	(D)	(D)	(D)	(D)	(D)
CLEBURNE COUNTY	1	(D)	(D)	(D)	(D)	(D)
COFFEE COUNTY	7	..	237	76	104	..
COLBERT COUNTY	11	44	1 450	415	425	20
CONECUH COUNTY	3	..	152	38	74	..
COOSA COUNTY	2	(D)	(D)	(D)	(D)	(D)
COVINGTON COUNTY	10	..	853	129	112	..
CRENSHAW COUNTY	5	..	177	42	60	..
CULLMAN COUNTY	7	..	320	101	141	..
DALE COUNTY	7	..	286	98	92	5
DALLAS COUNTY	10	8	357	120	152	8
DE KALB COUNTY	7	..	280	96	136	..
ELMORE COUNTY	5	..	119	40	37	..
ESCAMBIA COUNTY	10	10	307	82	117	..
ETOWAH COUNTY	10	9	591	174	249	..
FAYETTE COUNTY	4	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY	5	..	230	56	116	10
GENEVA COUNTY	8	..	284	92	86	..
GREENE COUNTY	4	..	140	56	70	..
HALE COUNTY	4	(D)	(D)	(D)	(D)	(D)
HENRY COUNTY	3	..	109	32	72	..
HOUSTON COUNTY	10	20	418	159	123	..
JACKSON COUNTY	6	..	293	96	162	18
JEFFERSON COUNTY	31	39	31 177	4 307	8 145	21
LAMAR COUNTY	3	(D)	(D)	(D)	(D)	(D)
LAUDERDALE COUNTY	5	..	308	83	118	..
LAWRENCE COUNTY	2	(D)	(D)	(D)	(D)	(D)
LEE COUNTY	10	11	346	94	106	..
LIMESTONE COUNTY	6	..	176	168	96	..
LOWNDES COUNTY	1	(D)	(D)	(D)	(D)	(D)
MACON COUNTY	4	..	105	41	58	..
MADISON COUNTY	9	28	445	177	241	..
MARENGO COUNTY	10	..	271	110	146	..
MARION COUNTY	5	..	261	53	70	8
MARSHALL COUNTY	9	..	1 754	113	383	..
MOBILE COUNTY	23	4 186	29 122	3 122	10 228	11 827
MONROE COUNTY	4	..	206	49	52	..
MONTGOMERY COUNTY	14	70	11 979	1 986	2 260	..
MORGAN COUNTY	11	24	1 425	196	306	..
PERRY COUNTY	5	..	145	54	83	..
PICKENS COUNTY	7	..	258	55	140	..
PIKE COUNTY	8	..	292	123	141	..
RANDOLPH COUNTY	4	..	137	47	66	5
RUSSELL COUNTY	1	(D)	(D)	(D)	(D)	(D)
ST CLAIR COUNTY	6	..	191	71	82	14
SHELBY COUNTY	2	(D)	(D)	(D)	(D)	(D)
SUMTER COUNTY	9	..	872	102	199	..
TALLADEGA COUNTY	14	..	505	179	197	..
TALLAPOOSA COUNTY	10	..	327	116	105	..
TUSCALOOSA COUNTY	8	20	1 306	133	161	..
WALKER COUNTY	9	..	350	114	118	8
WASHINGTON COUNTY	3	..	112	41	37	..
WILCOX COUNTY	3	..	123	36	44	..
WINSTON COUNTY	5	(D)	(D)	(D)	(D)	(D)
ARIZONA, TOTAL	232	1 634	28 614	2 159	6 907	163
APACHE COUNTY	4	(D)	(D)	(D)	(D)	(D)
COCHISE COUNTY	17	(D)	(D)	(D)	(D)	(D)
COCONINO COUNTY	15	16	828	157	312	..
GILA COUNTY	12	..	480	79	103	24
GRAHAM COUNTY	5	9	191	43	77	..
GREENLEE COUNTY	4	..	182	31	53	..
MARICOPA COUNTY	72	1 419	18 311	679	3 411	41
MCHAVE COUNTY	7	..	309	88	96	..
NAVAJO COUNTY	12	76	499	133	132	..
PIMA COUNTY	21	12	4 777	292	1 441	73
PINAL COUNTY	22	36	664	189	319	20
SANTA CRUZ COUNTY	5	23	192	52	66	..
YAVAPAI COUNTY	18	19	660	155	263	..
YUMA COUNTY	18	15	745	150	388	..
ARKANSAS, ¹ TOTAL	505	632	35 002	4 904	8 712	382
ARKANSAS COUNTY	16	88	462	150	295	109
ASHLEY COUNTY	6	..	176	48	67	..

Standard Notes: . . . Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KANSAS—CONTINUED						
BAXTER COUNTY	4	(D)	(D)	(D)	(D)	(D)
BENTON COUNTY	9	...	257	60	41	...
BOONE COUNTY	9	...	368	109	118	5
BRADLEY COUNTY	7	...	160	24	63	7
CARROLL COUNTY	5	...	130	44	27	...
CHICOT COUNTY	9	...	6 495	88	971	...
CLARK COUNTY	8	30	247	73	96	...
CLAY COUNTY	11	12	330	132	193	46
CLEBURNE COUNTY	3	...	87	19	34	...
CLEVELAND COUNTY	1	(D)	(D)	(D)	(D)	(D)
COLUMBIA COUNTY	8	...	303	51	72	...
CONWAY COUNTY	4	11	117	21	44	...
CRAIGHEAD COUNTY	15	...	553	180	346	...
CRAWFORD COUNTY	1	(D)	(D)	(D)	(D)	(D)
CRITTENDEN COUNTY	13	20	328	98	174	...
CROSS COUNTY	9	17	286	102	150	6
DALLAS COUNTY	4	...	140	16	40	...
DESHA COUNTY	7	31	238	33	132	10
DREW COUNTY	6	...	170	18	68	...
FAULKNER COUNTY	9	...	307	96	163	...
FRANKLIN COUNTY	3	(D)	(D)	(D)	(D)	(D)
FULTON COUNTY	1	(D)	(D)	(D)	(D)	(D)
GARLAND COUNTY	10	11	504	141	127	...
GRANT COUNTY	3	...	66	30	32	...
GREENE COUNTY	4	...	262	65	74	10
HEMPSTEAD COUNTY	9	...	449	73	149	...
HOT SPRING COUNTY	6	...	208	46	97	...
HOWARD COUNTY	5	...	163	49	74	...
INDEPENDENCE COUNTY	10	...	352	61	172	19
IZARD COUNTY	1	(D)	(D)	(D)	(D)	(D)
JACKSON COUNTY	8	9	289	53	125	6
JEFFERSON COUNTY	12	25	543	106	231	9
JOHNSON COUNTY	6	(D)	(D)	(D)	(D)	(D)
LAFAYETTE COUNTY	4	...	137	42	36	...
LAWRENCE COUNTY	6	...	239	74	101	...
LEE COUNTY	6	4	206	98	119	...
LINCOLN COUNTY	3	...	91	19	67	...
LITTLE RIVER COUNTY	4	(D)	(D)	(D)	(D)	(D)
LOGAN COUNTY	6	...	199	22	92	...
LONOKE COUNTY	11	11	361	39	199	23
MADISON COUNTY . . . . .	...	...	...	...	...	...
MARION COUNTY	2	(D)	(D)	(D)	(D)	(D)
MILLER COUNTY	7	46	297	58	107	...
MISSISSIPPI COUNTY	14	6	632	451	378	...
MONROE COUNTY	9	8	317	99	209	...
MONTGOMERY COUNTY	2	(D)	(D)	(D)	(D)	(D)
NEVADA COUNTY	5	...	167	32	100	...
OUACHITA COUNTY	9	...	264	60	101	...
PERRY COUNTY	2	(D)	(D)	(D)	(D)	(D)
PHILLIPS COUNTY	10	14	385	144	238	...
PIKE COUNTY	3	...	96	34	32	...
POINSETT COUNTY	14	18	492	159	364	41
POLK COUNTY	7	...	193	65	97	...
POPE COUNTY	11	14	409	57	174	...
PRAIRIE COUNTY	4	11	104	26	62	...
PULASKI COUNTY	17	93	6 712	180	240	...
RANDOLPH COUNTY	6	...	197	67	174	25
ST FRANCIS COUNTY	11	...	386	130	211	...
SALINE COUNTY	6	...	213	49	133	...
SCOTT COUNTY	5	...	153	59	64	...
SEAKCY COUNTY	3	...	109	26	43	...
SEBASTIAN COUNTY	17	31	875	185	200	23
SEVIER COUNTY	7	...	286	83	75	...
SHARP COUNTY	2	(D)	(D)	(D)	(D)	(D)
STONE COUNTY	2	(D)	(D)	(D)	(D)	(D)
UNION COUNTY	13	...	5 313	93	115	...
VAN BUREN COUNTY	3	...	93	23	24	...
WASHINGTON COUNTY	13	66	498	119	102	...
WHITE COUNTY	11	20	388	102	185	20
WOODRUFF COUNTY	6	...	180	46	99	4
YELL COUNTY	2	(D)	(D)	(D)	(D)	(D)
CALIFORNIA, ¹ TOTAL	1 365	42 730	222 997	27 032	74 419	55 642
ALAMEDA COUNTY	31	252	19 252	1 111	2 454	4 892
AMADOR COUNTY	4	...	135	47	75	...
BUTTE COUNTY	22	94	897	260	488	...
CALAVERAS COUNTY	6	19	122	46	117	...
COLUSA COUNTY	13	31	2 603	440	1 284	...
CONTRA COSTA COUNTY	27	19 592	38 952	2 696	8 429	9 387
DEL NORTE COUNTY	9	...	3 718	897	953	...
EL DORADO COUNTY	10	...	309	93	138	...
FRESNO COUNTY	66	229	2 981	960	1 242	103
GLENN COUNTY	11	21	431	113	188	...
HUMBOLDT COUNTY	26	60	5 767	1 387	3 015	2 709
IMPERIAL COUNTY	24	68	851	313	471	...
INYO COUNTY	11	36	458	164	227	12
KERN COUNTY	58	160	2 598	628	1 078	...
KINGS COUNTY	22	42	820	193	365	11
LAKE COUNTY	12	10	325	144	151	...
LASSEN COUNTY	11	16	387	139	149	...
LOS ANGELES COUNTY	145	6 049	46 207	1 736	21 384	25 774

Standard Notes: ... Represent zero.

(D) Withheld to avoid disclosure.

NA Not available.

¹County not listed reported no bulk station nor terminal.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
CALIFORNIA—CONTINUED						
MADERA COUNTY	13	15	448	118	180	...
MARIN COUNTY	11	59	1 504	230	364	36
MARIPOSA COUNTY	4	(D)	(D)	(D)	(D)	(D)
MENDOCINO COUNTY	26	7	827	387	411	41
MERCED COUNTY	26	51	1 065	346	543	16
MODOC COUNTY	8	8	292	111	239	...
MONO COUNTY	1	(D)	(D)	(D)	(D)	(D)
MONTEREY COUNTY	42	100	8 471	420	1 717	...
NAPA COUNTY	12	...	769	95	147	...
NEVADA COUNTY	11	9	357	118	216	11
ORANGE COUNTY	27	40	1 107	172	406	53
PLACER COUNTY	21	7	769	364	587	245
PLUMAS COUNTY	7	7	205	99	115	...
RIVERSIDE COUNTY	51	60	1 878	599	811	...
SACRAMENTO COUNTY	22	1 660	6 247	1 366	1 851	448
SAN BENITO COUNTY	3	6	272	57	167	...
SAN BERNARDINO COUNTY	57	32	4 063	970	3 626	50
SAN DIEGO COUNTY	55	891	16 127	2 450	4 830	6 387
SAN FRANCISCO COUNTY	14	...	11 407	407	1 926	1 967
SAN JOAQUIN COUNTY	39	4 376	11 964	1 614	2 932	...
SAN LUIS OBISPO COUNTY	21	25	848	223	347	...
SAN MATEO COUNTY	23	2 734	4 781	600	594	134
SANTA BARBARA COUNTY	34	71	4 290	245	1 721	...
SANTA CLARA COUNTY	30	...	2 248	500	863	40
SANTA CRUZ COUNTY	17	21	590	226	231	696
SHASTA COUNTY	16	11	544	171	269	16
SIERRA COUNTY	1	(D)	(D)	(D)	(D)	(D)
SISKIYOU COUNTY	21	36	665	257	428	...
SOLANO COUNTY	23	9	1 248	204	842	708
SONOMA COUNTY	31	9	2 626	556	895	596
STANISLAUS COUNTY	37	52	2 163	385	836	108
SUTTER COUNTY	11	...	506	123	168	...
TEHAMA COUNTY	12	33	376	140	158	...
TRINITY COUNTY	6	...	147	37	78	...
TULARE COUNTY	46	(D)	(D)	(D)	(D)	(D)
TUOLUMNE COUNTY	7	9	282	98	149	8
VENTURA COUNTY	34	(D)	(D)	(D)	(D)	(D)
YOLO COUNTY	25	5 504	3 779	1 128	1 937	924
YUBA COUNTY	7	9	395	99	146	19
COLORADO, ¹ TOTAL	482	4 272	21 482	6 393	7 210	356
ADAMS COUNTY	16	4 008	2 075	838	1 218	12
ALAMOSA COUNTY	10	...	324	99	141	24
ARAPAHOE COUNTY	5	...	194	36	41	15
ARCHULETA COUNTY	2	(D)	(D)	(D)	(D)	(D)
BACA COUNTY	9	...	348	69	123	...
BENT COUNTY	6	...	172	67	34	...
BOULDER COUNTY	16	...	490	176	156	5
CHAFFEE COUNTY	8	...	275	81	102	...
CHEYENNE COUNTY	4	...	117	76	85	4
CLEAR CREEK COUNTY	4	...	124	16	36	...
CONEJOS COUNTY	3	...	49	19	20	...
COSTILLA COUNTY	3	(D)	(D)	(D)	(D)	(D)
CROWLEY COUNTY	4	...	124	81	48	3
CUSTER COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)
DELTA COUNTY	10	...	363	73	93	21
DENVER COUNTY	31	100	1 458	343	363	54
DOLORES COUNTY	3	...	99	36	43	...
DOUGLAS COUNTY	4	...	115	25	32	5
EAGLE COUNTY	3	...	68	28	28	...
ELBERT COUNTY	6	...	139	80	63	...
EL PASO COUNTY	13	...	610	177	128	...
FREMONT COUNTY	6	2	226	89	76	...
GARFIELD COUNTY	15	(D)	(D)	(D)	(D)	(D)
GILPIN COUNTY . . . . .	...	...	...	...	...	...
GRAND COUNTY	8	...	223	64	63	5
GUNNISON COUNTY	3	10	81	23	37	...
HUERFANO COUNTY	4	...	154	31	57	...
JACKSON COUNTY	3	...	110	34	35	...
JEFFERSON COUNTY	6	...	148	71	51	...
KIOWA COUNTY	5	...	68	19	70	...
KIT CARSON COUNTY	10	10	291	110	219	...
LAKE COUNTY	4	...	136	39	74	...
LA PLATA COUNTY	7	10	268	50	89	...
LARIMER COUNTY	20	...	712	222	200	...
LAS ANIMAS COUNTY	6	...	204	53	39	12
LINCOLN COUNTY	8	...	280	77	112	24
LOGAN COUNTY	17	12	633	239	244	11
MESA COUNTY	12	57	523	127	200	38
MINERAL COUNTY . . . . .	...	...	...	...	...	...
MOFFAT COUNTY	7	...	303	61	102	...
MONTEZUMA COUNTY	8	...	274	86	97	...
MONTROSE COUNTY	9	10	333	104	112	26
MORGAN COUNTY	13	...	497	191	223	21
OTERO COUNTY	17	...	3 987	849	536	...
PARK COUNTY	3	...	97	32	23	...
PHILLIPS COUNTY	10	...	353	127	140	...
PITKIN COUNTY . . . . .	...	...	...	...	...	...
PROWERS COUNTY	14	4	468	104	170	1
PUEBLO COUNTY	15	...	747	169	158	18
RIO BLANCO COUNTY	3	...	82	29	34	...

Standard Note: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
COLORADO—CONTINUED						
RIO GRANDE COUNTY.	8	...	246	92	124	5
ROUTT COUNTY.	8	1	176	63	75	...
SAGUACHE COUNTY.	3	...	74	42	25	...
SAN JUAN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
SAN MIGUEL COUNTY.	4	...	102	30	48	...
SEDGWICK COUNTY.	6	...	181	43	114	12
SUMMIT COUNTY.	1	(D)	(D)	(D)	(D)	(D)
TELLER COUNTY.	2	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY.	8	2	233	77	91	...
WELD COUNTY.	34	27	1 043	361	445	27
YUMA COUNTY.	11	12	375	135	140	...
CONNECTICUT, TOTAL.	131	5 667	76 410	57 657	294 069	71 832
FAIRFIELD COUNTY.	27	(D)	(D)	(D)	(D)	(D)
HARTFORD COUNTY.	24	4 621	24 549	6 232	41 665	22 782
LITCHFIELD COUNTY.	17	...	644	1 011	1 437	29
MIDDLESEX COUNTY.	7	...	2 402	8 662	5 258	10
NEW HAVEN COUNTY.	31	15	30 738	18 927	130 561	25 644
NEW LONDON COUNTY.	16	...	2 928	5 788	30 920	14 424
TOLLAND COUNTY.	2	(D)	(D)	(D)	(D)	(D)
WINDHAM COUNTY.	7	...	295	96	216	...
DELAWARE, TOTAL.	45	25	13 187	6 570	23 062	5 455
KENT COUNTY.	12	7	389	188	234	...
NEW CASTLE COUNTY.	13	18	10 159	4 060	20 141	5 455
SUSSEX COUNTY.	20	...	2 639	2 322	2 687	...
DISTRICT OF COLUMBIA.	9	50	6 923	1 822	11 398	6 183
FLORIDA, TOTAL.	580	76 889	315 109	71 835	96 204	113 470
ALACHUA COUNTY.	16	...	709	321	253	...
BAKER COUNTY.	2	(D)	(D)	(D)	(D)	(D)
BAY COUNTY.	16	5 090	19 665	3 554	3 234	...
BRADFORD COUNTY.	5	...	233	86	76	...
BREVARD COUNTY.	13	24	553	110	1 642	5 670
BROWARD COUNTY.	18	28 203	81 109	4 329	12 364	19 350
CALHOUN COUNTY.	4	24	123	61	38	...
CHARLOTTE COUNTY.	4	...	159	44	61	...
CITRUS COUNTY.	5	...	187	51	45	...
CLAY COUNTY.	3	...	56	75	66	...
COLLIER COUNTY.	6	10	8 559	1 713	3 411	...
COLUMBIA COUNTY.	8	...	320	134	124	...
DADE COUNTY.	29	1 959	8 650	776	5 994	21 775
DE SOTO COUNTY.	5	...	191	74	89	...
DIXIE COUNTY.	3	3	87	35	31	...
DUVAL COUNTY.	25	12 516	70 629	24 177	24 865	30 624
ESCAMBIA COUNTY.	12	4 528	6 093	1 278	1 356	...
FLAGLER COUNTY.	2	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY.	6	22	261	69	77	...
GADSDEN COUNTY.	7	1	253	158	119	...
GILCHRIST COUNTY.	3	...	79	35	51	...
GLADES COUNTY.	2	(D)	(D)	(D)	(D)	(D)
GULF COUNTY.	3	...	26 753	5 421	8 772	...
HAMILTON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
HARDEE COUNTY.	4	...	106	45	57	...
HENDRY COUNTY.	6	(D)	(D)	(D)	(D)	(D)
HERNANDO COUNTY.	5	...	168	98	72	...
HIGHLANDS COUNTY.	6	20	276	87	106	...
HILLSBOROUGH COUNTY.	29	24 142	62 116	20 815	25 049	28 959
HOLMES COUNTY.	3	(D)	(D)	(D)	(D)	(D)
INDIAN RIVER COUNTY.	7	...	177	51	44	...
JACKSON COUNTY.	9	1	357	159	130	...
JEFFERSON COUNTY.	6	...	197	101	71	...
LAFAYETTE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
LAKE COUNTY.	17	9	635	288	242	...
LEE COUNTY.	9	41	480	152	202	...
LEON COUNTY.	14	51	649	236	196	1 764
LEVY COUNTY.	9	...	1 817	450	83	263
LIBERTY COUNTY.	1	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY.	5	...	133	81	63	...
MANATEE COUNTY.	8	...	523	160	142	27
MARION COUNTY.	13	22	477	183	163	7
MARTIN COUNTY.	5	14	206	67	52	...
MONROE COUNTY.	6	20	1 071	64	1 721	1 210
NASSAU COUNTY.	6	1	254	90	76	...
OKALOOSA COUNTY.	4	...	185	73	35	...
OKEECHOBEE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
ORANGE COUNTY.	18	53	1 040	505	332	14
OSCEOLA COUNTY.	6	3	243	75	74	...
PALM BEACH COUNTY.	24	24	1 304	341	560	2 310
PASCO COUNTY.	5	...	188	84	87	...
PINELLAS COUNTY.	18	...	826	265	200	...
POLK COUNTY.	33	15	1 491	637	502	49
PUTNAM COUNTY.	9	...	525	166	112	...
ST JOHNS COUNTY.	7	...	276	122	83	4
ST LUCIE COUNTY.	11	40	1 072	268	243	8
SANTA ROSA COUNTY.	4	(D)	(D)	(D)	(D)	(D)
SARASOTA COUNTY.	8	20	510	159	135	...
SEMINOLE COUNTY.	11	...	1 581	445	465	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-15

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
FLORIDA—CONTINUED						
SUMTER COUNTY	4	...	111	46	47	...
SUWANNEE COUNTY	6	...	218	158	119	...
TAYLOR COUNTY	7	...	272	97	84	...
UNION COUNTY	1	(D)	(D)	(D)	(D)	(D)
VOLUSIA COUNTY	19	31	1 133	464	613	10
WAKULLA COUNTY	3	(D)	(D)	(D)	(D)	(D)
WALTON COUNTY	9	...	2 595	519	955	374
WASHINGTON COUNTY	3	(D)	(D)	(D)	(D)	(D)
GEORGIA, ¹ TOTAL	636	40 264	156 920	43 092	63 528	19 282
APPLING COUNTY	5	...	228	79	56	...
ATKINSON COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)
BACON COUNTY	2	(D)	(D)	(D)	(D)	(D)
BAKER COUNTY . . . . .	...	...	...	...	...	...
BALDWIN COUNTY	5	...	205	64	73	...
BARROW COUNTY	4	...	169	60	67	...
BARTOW COUNTY	6	...	274	78	98	...
BEN HILL COUNTY	7	...	261	108	54	1
BERRIEN COUNTY	4	...	153	74	71	...
BIBB COUNTY	15	71	7 450	2 123	2 942	...
BLECKLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)
BRANTLEY COUNTY	2	(D)	(D)	(D)	(D)	(D)
BROOKS COUNTY	7	...	233	121	78	...
BULLOCH COUNTY	7	...	214	105	60	4
BURKE COUNTY	7	...	243	85	73	...
BUTTS COUNTY	2	(D)	(D)	(D)	(D)	(D)
CALHOUN COUNTY	1	(D)	(D)	(D)	(D)	(D)
CAMDEN COUNTY	3	(D)	(D)	(D)	(D)	(D)
CANDLER COUNTY	1	(D)	(D)	(D)	(D)	(D)
CARROLL COUNTY	7	...	301	96	114	...
CHARLTON COUNTY	2	(D)	(D)	(D)	(D)	(D)
CHATHAM COUNTY	17	39 794	43 798	14 179	23 237	18 828
CHATTOOGA COUNTY	3	...	114	38	61	...
CHEROKEE COUNTY	4	...	152	67	71	...
CLARKE COUNTY	13	14	6 573	1 878	2 457	9
CLAY COUNTY	1	(D)	(D)	(D)	(D)	(D)
CLAYTON COUNTY	1	(D)	(D)	(D)	(D)	(D)
CLINCH COUNTY	4	...	120	36	33	...
COBB COUNTY	6	...	254	93	57	...
COFFEE COUNTY	5	...	203	83	62	...
COLQUITT COUNTY	6	...	297	117	125	23
COLUMBIA COUNTY	2	(D)	(D)	(D)	(D)	(D)
COOK COUNTY	4	...	174	71	60	...
COWETA COUNTY	9	...	263	110	88	...
CRAWFORD COUNTY	1	(D)	(D)	(D)	(D)	(D)
CRISP COUNTY	7	...	270	109	91	...
DADE COUNTY	1	(D)	(D)	(D)	(D)	(D)
DECATUR COUNTY	7	...	4 170	489	656	...
DE KALB COUNTY	14	34	30 784	5 501	11 418	...
DODGE COUNTY	3	...	129	30	37	...
DOOLY COUNTY	4	(D)	(D)	(D)	(D)	(D)
DOUGHERTY COUNTY	12	35	4 422	1 434	4 959	...
DOUGLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)
EARLY COUNTY	4	...	1 367	345	39	208
ECHOLS COUNTY . . . . .	...	...	...	...	...	...
EFFINGHAM COUNTY	3	(D)	(D)	(D)	(D)	(D)
ELBERT COUNTY	11	...	390	129	124	...
EMANUEL COUNTY	7	...	204	90	47	...
EVANS COUNTY	4	(D)	(D)	(D)	(D)	(D)
FANNIN COUNTY	3	...	120	40	56	...
FAYETTE COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)
FLOYD COUNTY	13	14	5 214	967	1 066	...
FORSYTH COUNTY . . . . .	...	...	...	...	...	...
FRANKLIN COUNTY	2	(D)	(D)	(D)	(D)	(D)
FULTON COUNTY	17	142	11 408	4 246	4 491	...
GILMER COUNTY	1	(D)	(D)	(D)	(D)	(D)
GLYNN COUNTY	7	25	544	179	181	...
GORDON COUNTY	3	...	145	71	49	...
GRADY COUNTY	4	...	113	41	62	...
GREENE COUNTY	3	...	124	44	67	...
GWINNETT COUNTY	5	...	229	86	79	...
HABERSHAM COUNTY	4	...	155	59	99	...
HALL COUNTY	9	...	434	138	142	...
HANCOCK COUNTY	6	...	155	56	59	12
HARALSON COUNTY	3	(D)	(D)	(D)	(D)	(D)
HARRIS COUNTY	1	(D)	(D)	(D)	(D)	(D)
HART COUNTY	2	(D)	(D)	(D)	(D)	(D)
HEARD COUNTY . . . . .	...	...	...	...	...	...
HENRY COUNTY	1	(D)	(D)	(D)	(D)	(D)
HOUSTON COUNTY	3	...	115	56	25	...
IRWIN COUNTY	2	(D)	(D)	(D)	(D)	(D)
JACKSON COUNTY	4	...	125	56	52	...
JASPER COUNTY	1	(D)	(D)	(D)	(D)	(D)
JEFF DAVIS COUNTY	3	...	91	48	35	...
JEFFERSON COUNTY	8	...	277	117	118	...
JENKINS COUNTY	2	(D)	(D)	(D)	(D)	(D)
JOHNSON COUNTY	4	...	101	37	33	...
JONES COUNTY	2	(D)	(D)	(D)	(D)	(D)
LAMAR COUNTY	1	(D)	(D)	(D)	(D)	(D)
LANIER COUNTY	1	(D)	(D)	(D)	(D)	(D)
LAURENS COUNTY	8	10	303	127	92	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
GEORGIA—CONTINUED						
LEE COUNTY . . . . .	...	...	...	...	...	...
LIBERTY COUNTY	3	...	51	28	33	2
LINCOLN COUNTY . . . . .	...	...	...	...	...	...
LOWNDES COUNTY	9	20	397	168	193	...
MCDUFFIE COUNTY	4	...	185	66	42	...
MCINTOSH COUNTY	2	(D)	(D)	(D)	(D)	(D)
MACON COUNTY	3	...	111	51	33	...
MARION COUNTY	1	(D)	(D)	(D)	(D)	(D)
MERIWETHER COUNTY	4	...	170	67	72	...
MILLER COUNTY	2	(D)	(D)	(D)	(D)	(D)
MITCHELL COUNTY	8	...	262	106	94	...
MONROE COUNTY	2	(D)	(D)	(D)	(D)	(D)
MORGAN COUNTY	2	(D)	(D)	(D)	(D)	(D)
MUSCOGEE COUNTY	15	51	8 866	996	1 264	10
NEWTON COUNTY	5	...	221	79	122	...
OCONEE COUNTY . . . . .	...	...	...	...	...	...
OGLETHORPE COUNTY	2	(D)	(D)	(D)	(D)	(D)
PAULDING COUNTY	3	...	106	32	31	...
PEACH COUNTY	5	...	205	70	96	...
PICKENS COUNTY	4	(D)	(D)	(D)	(D)	(D)
PIERCE COUNTY	2	(D)	(D)	(D)	(D)	(D)
PIKE COUNTY . . . . .	...	...	...	...	...	...
POLK COUNTY	5	...	192	65	71	...
PULASKI COUNTY	6	...	182	54	54	...
PUTNAM COUNTY	2	(D)	(D)	(D)	(D)	(D)
QUITMAN COUNTY . . . . .	...	...	...	...	...	...
RABUN COUNTY	3	...	116	36	28	...
RANDOLPH COUNTY	5	...	160	59	89	27
RICHMOND COUNTY	12	29	2 587	553	640	25
ROCKDALE COUNTY	1	(D)	(D)	(D)	(D)	(D)
SCHLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)
SCREVEN COUNTY	5	...	189	68	58	...
SEMINOLE COUNTY	2	(D)	(D)	(D)	(D)	(D)
SPALDING COUNTY	10	...	3 650	1 013	538	...
STEPHENS COUNTY	4	...	182	79	51	...
STEWART COUNTY	3	...	104	31	56	...
SUMTER COUNTY	10	...	3 370	1 378	752	...
TALBOT COUNTY	2	(D)	(D)	(D)	(D)	(D)
TALIAFERRO COUNTY	1	(D)	(D)	(D)	(D)	(D)
TATTNALL COUNTY	3	...	137	46	29	...
TAYLOR COUNTY	3	(D)	(D)	(D)	(D)	(D)
TELFAIR COUNTY	4	...	188	54	47	...
TERRELL COUNTY	2	(D)	(D)	(D)	(D)	(D)
THOMAS COUNTY	7	...	316	121	90	...
TIFT COUNTY	9	10	320	169	130	...
TOOMBS COUNTY	6	...	173	89	44	...
TOWNS COUNTY . . . . .	...	...	...	...	...	...
TREUTLEN COUNTY	1	(D)	(D)	(D)	(D)	(D)
TROUP COUNTY	10	...	410	162	142	...
TURNER COUNTY	3	...	164	39	34	...
TWIGGS COUNTY	2	(D)	(D)	(D)	(D)	(D)
UNION COUNTY . . . . .	...	...	...	...	...	...
UPSON COUNTY	6	...	238	66	51	...
WALKER COUNTY	12	...	3 547	1 156	1 920	9
WALTON COUNTY	5	...	253	86	130	...
WARE COUNTY	13	15	532	166	77	...
WARREN COUNTY	4	...	166	60	25	...
WASHINGTON COUNTY	5	...	137	41	62	...
WAYNE COUNTY	5	...	148	32	48	...
WHEELER COUNTY	1	(D)	(D)	(D)	(D)	(D)
WHITE COUNTY . . . . .	...	...	...	...	...	...
WHITFIELD COUNTY	9	...	355	146	140	120
WILCOX COUNTY	1	(D)	(D)	(D)	(D)	(D)
WILKES COUNTY	6	...	237	86	101	...
WILKINSON COUNTY	2	(D)	(D)	(D)	(D)	(D)
WORTH COUNTY	3	...	110	47	74	...
IDAHO: TOTAL	394	296	32 479	12 071	15 883	186
ADA COUNTY	26	84	11 199	4 316	5 224	...
ADAMS COUNTY	5	(D)	(D)	(D)	(D)	(D)
BANNOCK COUNTY	15	...	496	152	376	...
BEAR LAKE COUNTY	5	...	165	25	107	...
BENEMAH COUNTY	7	...	161	49	92	...
BINGHAM COUNTY	16	...	460	150	360	...
BLAINE COUNTY	6	25	162	57	93	...
BOISE COUNTY . . . . .	...	...	...	...	...	...
BONNER COUNTY	13	...	371	116	137	...
BONNEVILLE COUNTY	16	44	563	179	324	...
BOUNDARY COUNTY	7	...	203	50	79	...
BUTTE COUNTY	2	(D)	(D)	(D)	(D)	(D)
CAMAS COUNTY	3	...	78	36	43	...
CANYON COUNTY	20	7	659	720	366	168
CARIBOU COUNTY	8	...	255	50	223	...
CASSIA COUNTY	15	...	8 347	2 914	2 856	...
CLARK COUNTY	3	...	93	17	61	...
CLEARWATER COUNTY	8	9	214	78	132	...
CUSTER COUNTY	7	5	186	52	77	...
ELMORE COUNTY	7	...	246	59	116	...
FRANKLIN COUNTY	7	...	161	35	115	...
FREMONT COUNTY	10	11	264	72	202	...
GEM COUNTY	5	...	134	74	74	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-17

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
IDAHO—CONTINUED						
GOODING COUNTY	8	19	272	105	187	...
IDAHO COUNTY	12	12	307	93	200	...
JEFFERSON COUNTY	5	...	143	24	129	...
JEROME COUNTY	8	...	238	83	150	...
KOOTENAI COUNTY	15	...	495	149	256	3
LATAH COUNTY	21	...	714	286	382	...
LEMHI COUNTY	8	...	171	76	117	...
LEWIS COUNTY	5	...	182	77	106	...
LINCOLN COUNTY	5	...	113	44	48	...
MADISON COUNTY	7	...	191	56	150	...
MINIDOKA COUNTY	7	...	251	84	144	...
NEZ PERCE COUNTY	12	19	576	160	463	...
ONEIDA COUNTY	7	...	163	52	148	...
OWYHEE COUNTY	4	...	96	52	56	...
PAYETTE COUNTY	6	...	946	389	603	...
POWER COUNTY	4	...	126	35	111	...
SHOSHONE COUNTY	10	15	365	257	140	...
TETON COUNTY	4	...	107	31	58	...
TWIN FALLS COUNTY	22	18	2 003	648	1 011	15
VALLEY COUNTY	6	22	220	63	147	...
WASHINGTON COUNTY	7	6	199	46	92	...
YELLOWSTONE NATIONAL PARK (PT) ¹ . . . . .	...	...	...	...	...	...
ILLINOIS ² , TOTAL	1 669	916	290 565	123 315	201 653	78 417
ADAMS COUNTY	17	9	1 219	369	352	...
ALEXANDER COUNTY	5	30	144	72	52	...
BOND COUNTY	9	...	357	171	129	...
BOONE COUNTY	8	...	268	151	186	...
BROWN COUNTY	5	...	144	88	52	...
BUREAU COUNTY	23	15	861	575	362	...
CALHOUN COUNTY	4	...	72	39	25	...
CARROLL COUNTY	14	...	366	262	250	...
CASS COUNTY	8	...	240	188	129	...
CHAMPAIGN COUNTY	42	18	6 638	1 517	1 893	...
CHRISTIAN COUNTY	22	3	727	431	364	...
CLARK COUNTY	16	...	479	186	257	...
CLAY COUNTY	14	20	476	286	177	...
CLINTON COUNTY	10	...	442	248	222	...
COLES COUNTY	20	...	653	280	328	...
COOK COUNTY	140	...	97 457	34 259	83 500	60 333
CRAWFORD COUNTY	8	(D)	(D)	(D)	(D)	(D)
CUMBERLAND COUNTY	4	...	110	69	69	...
DE KALB COUNTY	24	34	997	656	630	...
DE WITT COUNTY	14	...	464	302	254	...
DOUGLAS COUNTY	15	1	525	281	134	...
DU PAGE COUNTY	16	20	415	377	609	...
EDGAR COUNTY	18	4	664	334	247	...
EDWARDS COUNTY	7	...	88	59	61	...
EFFINGHAM COUNTY	15	12	1 942	522	282	...
FAYETTE COUNTY	17	1	487	255	162	...
FORD COUNTY	16	...	3 107	795	1 128	...
FRANKLIN COUNTY	17	15	525	286	229	6
FULTON COUNTY	22	...	624	386	290	...
GALLATIN COUNTY	4	...	81	43	60	...
GREENE COUNTY	13	...	426	292	209	...
GRUNDY COUNTY	14	32	491	311	275	4
HAMILTON COUNTY	5	...	123	71	73	...
HANCOCK COUNTY	19	...	551	391	318	...
HARDIN COUNTY	1	(D)	(D)	(D)	(D)	(D)
HENDERSON COUNTY	5	(D)	(D)	(D)	(D)	(D)
HENRY COUNTY	26	...	835	419	590	...
IROQUOIS COUNTY	31	23	967	552	523	13
JACKSON COUNTY	15	61	500	235	191	...
JASPER COUNTY	5	...	130	82	91	...
JEFFERSON COUNTY	9	17	343	188	147	...
JERSEY COUNTY	5	...	160	109	101	...
JO DAVIESS COUNTY	18	...	444	234	305	...
JOHNSON COUNTY	2	(D)	(D)	(D)	(D)	(D)
KANE COUNTY	29	17	1 201	562	1 176	36
KANKAKEE COUNTY	21	...	2 702	1 058	2 876	...
KENDALL COUNTY	5	...	146	88	92	...
KNOX COUNTY	17	18	629	388	414	...
LAKE COUNTY	34	20	1 097	1 958	3 507	209
LA SALLE COUNTY	49	30	6 382	5 011	6 331	16 562
LAWRENCE COUNTY	7	10	175	81	78	...
LEE COUNTY	17	15	2 718	2 032	2 763	...
LIVINGSTON COUNTY	29	22	773	500	387	35
LOGAN COUNTY	20	(D)	(D)	(D)	(D)	(D)
MCDONOUGH COUNTY	19	...	782	375	683	420
MCHEENRY COUNTY	19	4	632	419	737	4
MCCLEAN COUNTY	35	17	1 337	832	1 228	...
MACON COUNTY	23	11	10 121	6 036	6 561	...
MACOUPIN COUNTY	23	15	593	324	294	...
MADISON COUNTY	25	41	22 611	11 288	11 332	20
MARION COUNTY	17	32	518	272	223	...
MARSHALL COUNTY	10	...	287	137	122	16
MASON COUNTY	16	...	3 042	860	797	...
MASSAC COUNTY	4	...	185	92	69	...
MENARD COUNTY	11	...	271	175	149	6
MERCER COUNTY	11	...	279	186	154	...
MONROE COUNTY	5	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY	21	10	669	396	357	...

 Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. ¹Yellowstone National Park is located in Idaho, Montana, and Wyoming. ²Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ILLINOIS—CONTINUED						
MORGAN COUNTY.	16	...	588	407	271	...
MOULTRIE COUNTY.	10	...	248	132	105	...
OGLE COUNTY.	28	3	963	533	786	...
PEORIA COUNTY.	17	30	19 149	9 256	10 285	...
PERRY COUNTY.	9	...	266	110	103	...
PIATT COUNTY.	17	24	469	287	231	13
PIKE COUNTY.	18	...	510	417	196	...
PULASKI COUNTY.	3	...	60	45	456	...
PUTNAM COUNTY.	3	(D)	(D)	(D)	(D)	(D)
RANDOLPH COUNTY.	12	...	315	199	209	...
RICHLAND COUNTY.	8	...	342	193	201	...
ROCK ISLAND COUNTY.	18	...	3 302	4 123	5 393	30
ST CLAIR COUNTY.	22	...	44 819	11 791	22 683	11
SALINE COUNTY.	9	...	361	177	115	...
SANGAMON COUNTY.	30	54	1 164	595	495	...
SCHUYLER COUNTY.	5	...	117	58	74	...
SCOTT COUNTY.	4	...	114	147	47	...
SHELBY COUNTY.	17	...	543	397	217	...
STARK COUNTY.	6	...	209	118	116	...
STEPHENSON COUNTY.	18	...	758	409	578	...
TAZEWELL COUNTY.	27	...	13 726	5 080	6 404	40
UNION COUNTY.	7	...	207	82	111	...
VERMILION COUNTY.	35	18	1 353	696	779	...
WABASH COUNTY.	8	4	224	148	125	4
WARREN COUNTY.	12	...	323	182	164	...
WASHINGTON COUNTY.	6	...	149	102	80	...
WAYNE COUNTY.	7	...	171	121	85	28
WHITE COUNTY.	14	...	571	299	196	...
WHITESIDE COUNTY.	23	9	3 869	2 237	2 876	...
WILL COUNTY.	25	12	879	486	1 331	27
WILLIAMSON COUNTY.	10	11	255	181	160	...
WINNEBAGO COUNTY.	22	39	9 279	3 625	9 914	600
WOODFORD COUNTY.	14	...	592	342	288	...
INDIANA, TOTAL.	1 202	24 061	218 950	107 330	143 987	130
ADAMS COUNTY.	13	11	350	286	229	...
ALLEN COUNTY.	26	...	4 836	778	3 940	...
BARTHOLOMEW COUNTY.	14	...	488	235	211	...
BENTON COUNTY.	14	...	430	191	254	...
BLACKFORD COUNTY.	8	...	204	128	105	...
BOONE COUNTY.	13	...	361	253	191	...
BROWN COUNTY.	1	(D)	(D)	(D)	(D)	(D)
CARROLL COUNTY.	12	...	324	284	180	...
CASS COUNTY.	15	...	465	372	217	...
CLARK COUNTY.	7	...	3 012	806	6 497	...
CLAY COUNTY.	10	...	335	162	199	...
CLINTON COUNTY.	16	...	513	386	256	...
CRAWFORD COUNTY.	3	(D)	(D)	(D)	(D)	(D)
DAVISS COUNTY.	10	10	345	180	163	12
DEARBORN COUNTY.	8	...	530	258	160	...
DECATUR COUNTY.	10	...	250	169	98	...
DE KALB COUNTY.	17	...	482	243	229	...
DELAWARE COUNTY.	18	18	5 815	3 781	6 667	...
DUBOIS COUNTY.	12	...	397	131	102	25
ELKHART COUNTY.	24	25	866	643	741	...
FAYETTE COUNTY.	7	...	218	126	188	...
FLOYD COUNTY.	5	6	1 616	110	68	...
FOUNTAIN COUNTY.	14	...	412	334	195	...
FRANKLIN COUNTY.	7	...	139	55	69	...
FULTON COUNTY.	14	...	365	258	216	...
GIBSON COUNTY.	15	...	505	230	198	...
GRANT COUNTY.	18	...	611	377	378	...
GREENE COUNTY.	14	...	4 738	1 235	1 247	...
HAMILTON COUNTY.	19	...	9 002	4 662	5 997	...
HANCOCK COUNTY.	11	...	265	142	145	...
HARRISON COUNTY.	9	...	285	188	90	...
HENDRICKS COUNTY.	14	...	26 985	1 868	1 884	...
HENRY COUNTY.	20	...	589	411	298	...
HOWARD COUNTY.	12	...	452	318	214	...
HUNTINGTON COUNTY.	15	6	523	2 121	323	...
JACKSON COUNTY.	15	...	461	215	240	...
JASPER COUNTY.	12	...	397	285	203	...
JAY COUNTY.	13	...	379	265	113	...
JEFFERSON COUNTY.	8	...	1 183	634	624	...
JENNINGS COUNTY.	4	...	88	61	40	...
JOHNSON COUNTY.	13	...	346	348	326	...
KNOX COUNTY.	15	37	517	202	228	...
KOSCIUSKO COUNTY.	24	(D)	(D)	(D)	(D)	(D)
LAGRANGE COUNTY.	11	4	403	159	176	...
LAKE COUNTY.	40	19 605	81 911	39 401	58 397	38
LA PORTE COUNTY.	21	18	710	617	463	...
LAWRENCE COUNTY.	11	...	408	204	117	...
MADISON COUNTY.	26	15	827	546	488	...
MAKION COUNTY.	42	1 814	19 622	16 463	25 245	...
MARSHALL COUNTY.	14	...	444	252	307	...
MARTIN COUNTY.	4	8	80	35	37	...
MIAMI COUNTY.	16	10	5 515	4 734	2 514	...
MONROE COUNTY.	11	...	344	210	207	...
MONTGOMERY COUNTY.	17	15	508	290	366	...
MORGAN COUNTY.	14	...	353	245	177	...
NEWTON COUNTY.	12	...	379	208	199	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-19

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
INDIANA—CONTINUED						
NOBLE COUNTY	16	...	458	363	244	...
OHIO COUNTY . . . . .	...	...	...	...	...	...
ORANGE COUNTY	7	...	227	118	86	...
OWEN COUNTY	6	...	164	80	78	...
PARKE COUNTY	7	...	203	131	123	...
PERRY COUNTY	4	(D)	(D)	(D)	(D)	(D)
PIKE COUNTY	5	...	131	68	76	...
PORTER COUNTY	19	10	671	409	469	...
POSEY COUNTY	10	2 310	3 642	2 267	2 188	...
PULASKI COUNTY	11	...	288	218	156	...
PUTNAM COUNTY	15	...	404	181	213	...
RANDOLPH COUNTY	16	...	390	276	222	...
RIPLEY COUNTY	10	...	225	156	134	...
RUSH COUNTY	15	...	468	311	263	...
ST JOSEPH COUNTY	27	54	7 931	5 639	6 644	...
SCOTT COUNTY	9	...	162	111	76	...
SHELBY COUNTY	16	...	468	1 038	1 148	...
SPENCER COUNTY	5	...	159	91	72	...
STARKE COUNTY	10	...	315	180	201	10
STEUEN COUNTY	13	12	351	239	217	...
SULLIVAN COUNTY	15	...	334	200	165	...
SWITZERLAND COUNTY	1	(D)	(D)	(D)	(D)	(D)
TIPPECANOE COUNTY	20	35	2 134	1 829	1 343	...
TIPTON COUNTY	11	...	345	230	164	...
UNION COUNTY	4	...	91	37	70	...
VANDERBURGH COUNTY	20	18	7 698	1 585	2 223	...
VERMILLION COUNTY	5	...	172	128	67	...
VIGO COUNTY	18	18	6 120	1 777	2 724	30
WABASH COUNTY	18	...	442	291	264	...
WARREN COUNTY	7	...	200	104	95	15
WARRICK COUNTY	7	...	213	98	80	...
WASHINGTON COUNTY	8	...	230	164	129	...
WAYNE COUNTY	17	...	546	413	401	...
WELLS COUNTY	13	...	366	247	156	...
WHITE COUNTY	19	1	547	510	333	...
WHITLEY COUNTY	10	(D)	(D)	(D)	(D)	(D)
IOWA, TOTAL	1 687	1 518	112 282	71 556	61 318	373
ADAIR COUNTY	12	...	262	216	98	...
ADAMS COUNTY	4	(D)	(D)	(D)	(D)	(D)
ALLAMAKEE COUNTY	12	...	287	266	165	...
APPANOOSE COUNTY	14	...	390	273	200	...
AUDUBON COUNTY	9	...	176	165	103	...
BENTON COUNTY	22	...	558	385	324	...
BLACK HAWK COUNTY	24	9	941	737	848	...
BOONE COUNTY	14	18	395	337	188	...
BREMER COUNTY	16	...	449	319	256	...
BUCHANAN COUNTY	22	...	521	371	495	...
BUENA VISTA COUNTY	24	...	543	301	449	...
BUTLER COUNTY	19	...	552	361	267	...
CALHOUN COUNTY	16	...	436	279	167	...
CARROLL COUNTY	20	29	493	315	310	...
CASS COUNTY	15	20	421	263	156	...
CEDAR COUNTY	20	...	656	438	275	...
CERRO GORDO COUNTY	22	33	750	561	704	...
CHEROKEE COUNTY	16	9	486	367	378	...
CHICKASAW COUNTY	14	...	393	334	163	...
CLARKE COUNTY	8	...	218	159	69	...
CLAY COUNTY	22	12	697	419	393	...
CLAYTON COUNTY	20	14	661	523	410	...
CLINTON COUNTY	26	...	751	490	525	77
CRAWFORD COUNTY	24	10	611	444	380	...
DALLAS COUNTY	24	...	654	394	370	...
DAVIS COUNTY	5	...	102	75	53	...
DECATUR COUNTY	10	...	240	208	131	...
DELAWARE COUNTY	16	...	535	459	321	...
DES MOINES COUNTY	12	...	1 393	1 030	910	100
DICKINSON COUNTY	13	...	305	279	139	...
DUBUQUE COUNTY	23	41	7 546	4 465	5 789	52
EMMET COUNTY	12	10	313	163	153	...
FAYETTE COUNTY	24	15	570	393	427	...
FLOYD COUNTY	16	10	521	260	392	...
FRANKLIN COUNTY	16	...	418	305	319	...
FREMONT COUNTY	8	7	196	160	100	...
GREENE COUNTY	19	...	493	351	203	...
GRUNDY COUNTY	17	...	363	266	248	...
GUTHRIE COUNTY	22	...	431	252	305	...
HAMILTON COUNTY	18	10	394	320	286	...
HANCOCK COUNTY	13	12	345	199	194	...
HARDIN COUNTY	11	...	887	630	536	11
HARRISON COUNTY	24	...	598	475	334	...
HENRY COUNTY	12	...	299	303	170	...
HOWARD COUNTY	11	...	429	247	416	...
HUMBOLDT COUNTY	18	...	381	223	261	...
IDA COUNTY	16	...	389	263	262	...
IOWA COUNTY	10	...	257	189	149	...
JACKSON COUNTY	19	...	518	376	293	...
JASPER COUNTY	19	17	612	415	473	...
JEFFERSON COUNTY	9	17	239	165	150	...
JOHNSON COUNTY	15	...	519	402	341	...
JONES COUNTY	17	...	488	434	269	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
IOWA—CONTINUED						
KEOKUK COUNTY	16	...	416	355	230	...
KOSSUTH COUNTY	28	...	751	516	464	45
LEE COUNTY	16	...	2 973	3 396	2 375	...
LINN COUNTY	29	48	1 192	917	1 229	...
LOUISA COUNTY	10	...	232	205	125	...
LUCAS COUNTY	8	...	213	174	113	...
LYON COUNTY	17	6	8 086	4 895	2 549	...
MADISON COUNTY	10	...	381	260	167	...
MAHASKA COUNTY	13	...	383	237	253	...
MARION COUNTY	15	...	420	892	242	...
MARSHALL COUNTY	19	...	630	479	430	...
MILLS COUNTY	14	...	371	225	236	...
MITCHELL COUNTY	12	...	281	236	159	...
MONONA COUNTY	17	(D)	(D)	(D)	(D)	(D)
MONROE COUNTY	7	...	270	91	61	...
MONTGOMERY COUNTY	9	...	222	128	110	...
MUSCATINE COUNTY	16	...	489	347	285	...
O'BRIEN COUNTY	19	...	527	381	297	...
OSCEOLA COUNTY	9	...	248	174	159	...
PAGE COUNTY	14	...	437	363	280	...
PALO ALTO COUNTY	20	...	521	324	306	...
PLYMOUTH COUNTY	26	...	675	360	363	...
POCAHONTAS COUNTY	19	...	611	360	400	30
POLK COUNTY	39	105	1 556	1 160	2 134	...
POTTAWATTAMIE COUNTY	34	44	19 695	9 403	6 088	20
POWESHIEK COUNTY	15	...	753	594	188	...
RINGGOLD COUNTY	11	...	271	203	122	...
SAC COUNTY	23	...	623	398	361	...
SCOTT COUNTY	21	840	26 132	12 649	13 778	...
SHELBY COUNTY	20	...	458	361	270	...
SIOUX COUNTY	17	...	569	407	398	...
STORY COUNTY	24	...	668	436	393	...
TAMA COUNTY	21	4	591	415	335	...
TAYLOR COUNTY	13	...	221	142	127	...
UNION COUNTY	12	10	334	220	141	...
VAN BUREN COUNTY	8	...	202	184	100	...
WAPELLO COUNTY	17	20	491	300	337	6
WARREN COUNTY	14	...	397	212	273	...
WASHINGTON COUNTY	21	...	562	479	268	...
WAYNE COUNTY	11	67	246	237	130	15
WEBSTER COUNTY	18	17	632	526	494	...
WINNEBAGO COUNTY	16	...	450	301	221	...
WINNEBIEK COUNTY	14	...	465	324	284	...
WOODBURY COUNTY	38	28	3 095	4 229	1 961	5
WORTH COUNTY	10	...	235	197	146	...
WRIGHT COUNTY	23	29	619	399	260	...
KANSAS, TOTAL.	1 163	5 818	111 723	27 542	37 159	591
ALLEN COUNTY	13	30	1 958	981	151	...
ANDERSON COUNTY	11	...	246	152	94	...
ATCHISON COUNTY	9	6	273	157	132	...
BARBER COUNTY	13	...	339	128	115	1
BARTON COUNTY	19	...	573	265	235	...
BOURBON COUNTY	9	...	232	118	88	...
BROWN COUNTY	15	...	398	197	137	4
BUTLER COUNTY	19	4	453	176	132	3
CHASE COUNTY	4	...	97	38	55	...
CHAUTAUQUA COUNTY	5	...	126	26	79	...
CHEROKEE COUNTY	9	8	255	109	133	...
CHEYENNE COUNTY	9	...	268	83	72	...
CLARK COUNTY	6	1	189	47	73	15
CLAY COUNTY	10	...	314	109	73	12
CLOUD COUNTY	16	1	517	173	189	...
COFFEY COUNTY	11	...	287	138	114	...
COMANCHE COUNTY	3	1	112	44	41	...
COWLEY COUNTY	21	12	593	154	247	...
CRAWFORD COUNTY	14	...	355	169	144	...
DECATUR COUNTY	8	...	239	114	122	...
DICKINSON COUNTY	23	...	723	209	218	13
DONIPHAN COUNTY	7	...	148	113	56	2
DOUGLAS COUNTY	13	13	457	161	162	...
EDWARDS COUNTY	8	...	237	97	115	...
ELK COUNTY	4	...	125	24	31	...
ELLIS COUNTY	15	10	347	170	160	16
ELLSWORTH COUNTY	7	...	234	83	74	...
FINNEY COUNTY	14	35	495	198	199	2
FORD COUNTY	15	...	519	133	136	8
FRANKLIN COUNTY	15	5	470	202	179	...
GEARY COUNTY	7	...	177	53	63	...
GOVE COUNTY	7	...	174	81	97	...
GRAHAM COUNTY	7	9	196	89	93	8
GRANT COUNTY	5	1	178	57	90	...
GRAY COUNTY	9	...	220	59	87	15
GREELEY COUNTY	5	...	140	27	66	...
GREENWOOD COUNTY	12	...	316	117	164	...
HAMILTON COUNTY	6	...	218	24	42	...
HARPER COUNTY	19	8	413	179	198	5
HARVEY COUNTY	12	...	307	96	132	1
HASKELL COUNTY	6	...	181	17	50	...
HODGEMAN COUNTY	5	...	120	56	60	12
JACKSON COUNTY	6	...	137	75	42	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KANSAS—CONTINUED						
JEFFERSON COUNTY	9	...	222	97	75	...
JEWELL COUNTY	10	...	274	115	136	...
JOHNSON COUNTY	14	...	353	195	147	1
KEARNY COUNTY	4	8	140	30	51	8
KINGMAN COUNTY	16	...	466	114	166	...
KIOWA COUNTY	6	...	199	49	73	...
LABETTE COUNTY	13	...	288	162	128	...
LANE COUNTY	3	(D)	(D)	(D)	(D)	(D)
LEAVENWORTH COUNTY	9	...	357	172	236	...
LINCOLN COUNTY	10	12	262	81	93	...
LINN COUNTY	8	...	211	98	83	...
LOGAN COUNTY	10	...	243	83	108	...
LYON COUNTY	14	...	305	164	179	...
MCPHERSON COUNTY	22	3	509	175	208	4
MARION COUNTY	17	...	401	156	132	...
MARSHALL COUNTY	17	...	419	155	227	...
MEADE COUNTY	9	...	206	70	148	13
MIAMI COUNTY	11	...	14 581	3 522	4 689	...
MITCHELL COUNTY	13	10	410	97	183	...
MONTGOMERY COUNTY	19	26	6 425	1 677	7 291	...
MORRIS COUNTY	7	...	179	89	91	...
MORTON COUNTY	6	...	190	50	67	...
NEMAHA COUNTY	15	...	395	168	233	15
NEOSHO COUNTY	7	...	191	84	58	5
NESS COUNTY	14	...	332	119	126	28
NORTON COUNTY	9	3	285	93	108	...
OSAGE COUNTY	10	...	233	109	119	...
OSBORNE COUNTY	9	...	254	111	129	5
OTTAWA COUNTY	10	...	240	92	84	...
PAWNEE COUNTY	12	9	385	137	92	...
PHILLIPS COUNTY	8	...	203	76	79	29
POTTAWATOMIE COUNTY	11	...	264	127	100	...
PRATT COUNTY	13	...	365	131	155	...
RAWLINS COUNTY	6	...	226	37	89	...
RENO COUNTY	28	58	4 756	1 493	1 735	...
REPUBLIC COUNTY	8	...	214	85	98	...
RICE COUNTY	19	17	493	178	197	4
RILEY COUNTY	9	27	371	191	105	...
ROOKS COUNTY	12	...	312	129	139	2
RUSH COUNTY	11	...	344	99	62	...
RUSSELL COUNTY	13	12	366	173	137	18
SALINE COUNTY	13	...	465	87	144	...
SCOTT COUNTY	6	...	203	51	113	...
SEDGWICK COUNTY	35	4 778	17 250	1 219	1 206	3
SEWARD COUNTY	8	18	167	67	116	...
SHAWNEE COUNTY	20	2	2 447	805	688	...
SHERIDAN COUNTY	4	(D)	(D)	(D)	(D)	(D)
SHERMAN COUNTY	13	6	248	54	242	12
SMITH COUNTY	15	...	376	137	89	...
STAFFORD COUNTY	9	10	278	90	108	...
STANTON COUNTY	2	(D)	(D)	(D)	(D)	(D)
STEVENS COUNTY	5	...	169	48	58	...
SUMNER COUNTY	25	43	590	211	271	...
THOMAS COUNTY	15	9	468	124	210	...
TREGO COUNTY	7	...	223	79	83	6
WABAUNSEE COUNTY	9	...	207	86	119	...
WALLACE COUNTY	4	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY	19	...	405	157	129	1
WICHITA COUNTY	2	(D)	(D)	(D)	(D)	(D)
WILSON COUNTY	7	...	230	66	71	...
WOODSON COUNTY	6	...	154	74	72	...
WYANDOTTE COUNTY	17	91	36 129	7 356	9 913	304
KENTUCKY, ¹ TOTAL	451	2 900	96 793	23 332	36 265	4 347
ADAIR COUNTY	3	...	123	26	47	...
ALLEN COUNTY	2	(D)	(D)	(D)	(D)	(D)
ANDERSON COUNTY	2	(D)	(D)	(D)	(D)	(D)
BALLARD COUNTY	3	...	55	29	23	...
BARREN COUNTY	5	...	242	59	61	...
BELL COUNTY	7	20	336	53	75	...
BOONE COUNTY . . . . .	...	...	...	...	...	...
BOURBON COUNTY	2	(D)	(D)	(D)	(D)	(D)
BOYD COUNTY	2	(D)	(D)	(D)	(D)	(D)
BOYLE COUNTY	5	...	286	97	115	...
BREATHITT COUNTY	2	(D)	(D)	(D)	(D)	(D)
BRECKINRIDGE COUNTY	5	...	145	38	39	...
BULLITT COUNTY	2	(D)	(D)	(D)	(D)	(D)
CALDWELL COUNTY	5	...	180	66	65	...
CALLOWAY COUNTY	7	...	241	99	101	...
CAMPBELL COUNTY	3	(D)	(D)	(D)	(D)	(D)
CARLISLE COUNTY	4	...	97	53	56	...
CARROLL COUNTY	6	...	356	49	35	...
CARTER COUNTY	4	...	111	40	25	...
CASEY COUNTY	1	(D)	(D)	(D)	(D)	(D)
CHRISTIAN COUNTY	10	...	433	140	155	...
CLARK COUNTY	3	...	184	36	49	...
CLAY COUNTY	3	...	102	28	37	...
CRITTENDEN COUNTY	3	...	97	44	52	...
CUMBERLAND COUNTY	4	...	84	25	31	...
DAVIESS COUNTY	11	20	4 495	871	1 507	...
EDMONSON COUNTY	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county ¹	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KENTUCKY—CONTINUED						
ESTILL COUNTY.	3	...	91	34	16	...
FAYETTE COUNTY.	9	17	631	153	186	...
FLEMING COUNTY.	1	(D)	(D)	(D)	(D)	(D)
FLOYD COUNTY.	6	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY.	7	5	1 922	101	97	...
FULTON COUNTY.	8	...	1 646	730	497	...
GALLATIN COUNTY.	3	(D)	(D)	(D)	(D)	(D)
GARRARD COUNTY.	3	(D)	(D)	(D)	(D)	(D)
GRANT COUNTY.	3	...	140	32	17	...
GRAVES COUNTY.	9	...	331	143	97	...
GRAYSON COUNTY.	5	...	161	47	45	...
GREEN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
GREENUP COUNTY.	3	(D)	(D)	(D)	(D)	(D)
HANCOCK COUNTY.	3	...	104	30	23	...
HARDIN COUNTY.	9	...	340	124	87	...
HARLAN COUNTY.	8	...	367	76	81	...
HARRISON COUNTY.	4	...	232	120	46	...
HART COUNTY.	9	...	287	65	72	...
HENDERSON COUNTY.	8	...	6 647	579	588	...
HENRY COUNTY.	3	(D)	(D)	(D)	(D)	(D)
HICKMAN COUNTY.	1	(D)	(D)	(D)	(D)	(D)
HOPKINS COUNTY.	11	...	380	133	151	...
JEFFERSON COUNTY.	19	2 825	43 688	8 265	20 212	4 319
JESSAMINE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
JOHNSON COUNTY.	4	...	177	18	40	...
KENTON COUNTY.	3	(D)	(D)	(D)	(D)	(D)
KNOTT COUNTY. . . . .	...	...	...	...	...	...
KNOX COUNTY.	4	...	243	44	45	...
LARUE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
LAUREL COUNTY.	6	...	347	63	90	...
LAWRENCE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
LEE COUNTY.	4	...	128	28	41	...
LETCHER COUNTY.	4	...	209	38	30	...
LEWIS COUNTY.	1	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
LIVINGSTON COUNTY.	1	(D)	(D)	(D)	(D)	(D)
LOGAN COUNTY.	7	...	268	77	87	...
MCCRACKEN COUNTY.	12	...	15 038	4 545	4 384	...
MCCRERY COUNTY.	1	(D)	(D)	(D)	(D)	(D)
MCLEAN COUNTY.	1	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY.	7	...	334	84	81	...
MARION COUNTY.	4	1	143	44	42	...
MARSHALL COUNTY.	5	...	143	60	48	...
MARTIN COUNTY. . . . .	...	...	...	...	...	...
MASON COUNTY.	5	...	396	169	75	...
MEADE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
MERCER COUNTY.	3	...	151	48	60	...
METCALFE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
MONROE COUNTY.	4	...	80	33	21	...
MONTGOMERY COUNTY.	6	...	245	58	58	...
MORGAN COUNTY.	1	(D)	(D)	(D)	(D)	(D)
MUHLENBERG COUNTY.	7	...	217	54	90	...
NELSON COUNTY.	6	1	195	62	67	4
NICHOLAS COUNTY.	2	(D)	(D)	(D)	(D)	(D)
OHIO COUNTY.	5	...	202	71	92	...
OLDHAM COUNTY.	3	...	56	18	22	...
OWEN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
PENDLETON COUNTY.	4	...	165	68	30	...
PERRY COUNTY.	6	...	296	48	76	...
PIKE COUNTY.	6	...	323	54	51	...
POWELL COUNTY.	1	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY.	7	...	416	93	111	...
ROCKCASTLE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
ROWAN COUNTY.	3	...	99	27	23	...
RUSSELL COUNTY.	2	(D)	(D)	(D)	(D)	(D)
SCOTT COUNTY.	2	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY.	8	...	274	124	126	...
SIMPSON COUNTY.	3	(D)	(D)	(D)	(D)	(D)
SPENCER COUNTY.	2	(D)	(D)	(D)	(D)	(D)
TAYLOR COUNTY.	6	...	253	83	96	...
TODD COUNTY.	2	(D)	(D)	(D)	(D)	(D)
TRIGG COUNTY.	2	(D)	(D)	(D)	(D)	(D)
UNION COUNTY.	7	...	203	84	78	...
WARREN COUNTY.	9	11	712	119	118	...
WASHINGTON COUNTY.	4	...	99	38	21	...
WAYNE COUNTY.	3	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY.	6	...	151	52	69	...
WHITLEY COUNTY.	5	...	281	34	42	...
WOLFE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
WOODFORD COUNTY.	1	(D)	(D)	(D)	(D)	(D)
LOUISIANA, ² TOTAL.	462	4 266	63 625	28 039	24 154	11 653
ACADIA PARISH.	16	14	1 922	1 346	1 075	11
ALLEN PARISH.	5	...	138	28	60	...
ASCENSION PARISH.	5	...	247	53	95	8
ASSUMPTION PARISH.	1	(D)	(D)	(D)	(D)	(D)
AVOUELLES PARISH.	10	...	328	84	139	8
BEAUREGARD PARISH.	5	...	161	46	48	...
BIENVILLE PARISH.	8	...	162	40	34	...
BOSSIER PARISH.	3	(D)	(D)	(D)	(D)	(D)
CADDO PARISH.	20	82	1 381	132	283	105

Standard Notes: ... Represents zero.
stations nor terminals.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Parish in Louisiana.²Counties not listed reported no bulk

PETROLEUM BULK STATIONS AND TERMINALS

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Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county ¹	Establishments	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
LOUISIANA—CONTINUED						
CALCASIEU PARISH	15	29	4 397	424	1 044	8
CALDWELL PARISH	1	(D)	(D)	(D)	(D)	(D)
CAMERON PARISH	3	26	134	24	283	...
CATAHOULA PARISH	4	...	147	23	47	...
CLAIBORNE PARISH	6	(D)	(D)	(D)	(D)	(D)
CONCORDIA PARISH	7	...	220	43	106	...
DE SOTO PARISH	7	...	204	52	81	...
EAST BATON ROUGE PARISH	11	394	7 404	654	1 533	74
EAST CARROLL PARISH	4	6	110	39	85	...
EAST FELICIANA PARISH	2	(D)	(D)	(D)	(D)	(D)
EVANGELINE PARISH	6	...	167	18	75	...
FRANKLIN PARISH	7	17	316	47	94	...
GRANT PARISH	3	...	104	12	36	...
IBERIA PARISH	11	39	971	18 976	544	6
IBERVILLE PARISH	7	...	248	59	141	...
JACKSON PARISH	4	...	142	20	28	...
JEFFERSON PARISH	23	1 841	16 740	2 531	9 389	5 468
JEFFERSON DAVIS PARISH	13	1	1 716	107	187	113
LAFAYETTE PARISH	11	22	384	107	152	...
LAFOURCHE PARISH	13	13	1 571	92	1 368	...
LA SALLE PARISH	3	...	105	3	35	...
LINCOLN PARISH	7	3	247	64	74	...
LIVINGSTON PARISH	1	(D)	(D)	(D)	(D)	(D)
MADISON PARISH	3	20	109	15	53	...
MOREHOUSE PARISH	7	(D)	(D)	(D)	(D)	(D)
NATCHITOCHES PARISH	7	...	243	53	143	...
ORLEANS PARISH	7	13	193	55	125	...
OUACHITA PARISH	13	46	714	120	198	...
PLAQUEMINES PARISH	6	...	149	65	59	...
POINTE COUPEE PARISH	5	...	165	39	103	...
RAPIDES PARISH	15	28	740	112	217	18
RED RIVER PARISH	3	(D)	(D)	(D)	(D)	(D)
RICHLAND PARISH	5	...	231	25	65	...
SABINE PARISH	3	...	120	43	54	...
ST BERNARD PARISH	7	276	4 802	645	1 831	5 710
ST CHARLES PARISH	6	(D)	(D)	(D)	(D)	(D)
ST JAMES PARISH	3	...	63	21	48	...
ST JOHN THE BAPTIST PARISH	4	...	139	38	63	...
ST LANDRY PARISH	19	(D)	(D)	(D)	(D)	(D)
ST MARTIN PARISH	5	...	135	42	71	14
ST MARY PARISH	12	69	883	119	1 010	17
ST TAMMANY PARISH	12	...	451	105	125	...
TANGIPAHOA PARISH	10	...	338	76	134	...
TENSAS PARISH	3	...	93	13	80	...
TERREBOONNE PARISH	10	30	1 590	315	736	...
UNION PARISH	4	...	129	29	36	...
VERMILION PARISH	17	23	551	110	523	43
VERNON PARISH	6	...	202	50	56	...
WASHINGTON PARISH	5	...	280	40	71	...
WEBSTER PARISH	12	...	7 364	77	102	...
WEST CARROLL PARISH	3	...	123	21	65	...
WEST FELICIANA PARISH	2	(D)	(D)	(D)	(D)	(D)
WINN PARISH	4	...	123	26	32	...
MAINE: TOTAL	173	200	88 503	66 127	119 992	35 671
ANDROSCOGGIN COUNTY	6	...	1 105	438	784	...
AROSTOOK COUNTY	34	...	1 230	760	960	3
CUMBERLAND COUNTY	17	127	62 062	37 536	78 074	21 294
FRANKLIN COUNTY	1	(D)	(D)	(D)	(D)	(D)
HANCOCK COUNTY	11	...	261	7 483	12 719	...
KENNEBEC COUNTY	11	...	3 593	6 210	3 030	...
KNOX COUNTY	9	...	1 047	741	911	...
LINCOLN COUNTY	2	(D)	(D)	(D)	(D)	(D)
OXFORD COUNTY	13	2	562	282	402	...
PENOBSCOT COUNTY	18	25	12 357	7 863	14 626	...
PISCATAQUIS COUNTY	8	...	204	131	107	...
SAGADAHOC COUNTY	5	...	74	37	41	...
SOMERSET COUNTY	9	...	285	151	119	...
WALDO COUNTY	9	42	3 850	2 476	6 680	14 364
WASHINGTON COUNTY	11	2	1 527	1 787	1 334	10
YORK COUNTY	9	...	245	140	106	...
MARYLAND: TOTAL	167	26 931	99 037	42 462	197 573	33 463
ALLEGANY COUNTY	10	...	849	117	194	...
ANNE ARUNDEL COUNTY	3	...	270	95	191	...
BALTIMORE CITY	27	26 717	80 378	35 202	185 362	32 738
BALTIMORE COUNTY	4	...	957	478	514	...
CALVERT COUNTY	2	(D)	(D)	(D)	(D)	(D)
CAROLINE COUNTY	3	...	307	188	110	...
CARROLL COUNTY	6	...	229	80	168	...
CECIL COUNTY	6	...	154	103	142	...
CHARLES COUNTY	4	...	204	125	160	...
DORCHESTER COUNTY	9	...	983	679	511	...
FREDERICK COUNTY	12	...	664	226	462	...
GARRETT COUNTY	3	(D)	(D)	(D)	(D)	(D)
HARFORD COUNTY	10	...	901	213	698	...
HOWARD COUNTY	1	(D)	(D)	(D)	(D)	(D)
KENT COUNTY	7	...	977	545	433	510
MONTGOMERY COUNTY	5	...	1 344	85	191	...
PRINCE GEORGES COUNTY	3	...	61	72	55	...
QUEEN ANNES COUNTY	4	(D)	(D)	(D)	(D)	(D)

 Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. ¹Parish in Louisiana.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
MARYLAND—CONTINUED						
ST MARYS COUNTY	3	192	595	212	1 172	200
SOMERSET COUNTY	3	...	158	126	129	...
TALBOT COUNTY	8	16	1 641	572	1 049	...
WASHINGTON COUNTY	14	...	674	205	501	15
WICOMICO COUNTY	12	6	5 791	2 279	4 652	...
WORCESTER COUNTY	8	...	960	578	485	...
MASSACHUSETTS, TOTAL	181	12 809	116 418	69 843	317 865	79 331
BARNSTABLE COUNTY	13	...	1 623	663	2 332	8
BERKSHIRE COUNTY	10	...	422	246	1 262	330
BRISTOL COUNTY	18	3 326	11 709	6 521	16 656	9 008
DUKES COUNTY	2	(D)	(D)	(D)	(D)	(D)
ESSEX COUNTY	15	...	2 084	567	2 459	...
FRANKLIN COUNTY	9	(D)	(D)	(D)	(D)	(D)
HAMPDEN COUNTY	10	32	4 641	2 908	11 831	4
HAMPSHIRE COUNTY	3	...	53	40	10	...
MIDDLESEX COUNTY	37	1 051	10 482	6 206	67 171	...
NANTUCKET COUNTY . . . . .	...	...	...	...	...	...
NORFOLK COUNTY	7	1 250	18 861	7 114	47 704	16 634
PLYMOUTH COUNTY	7	...	97	63	470	...
SUFFOLK COUNTY	23	5 539	52 319	33 304	147 155	53 000
WORCESTER COUNTY	27	1 578	13 345	11 552	19 539	68
MICHIGAN, ¹ TOTAL	1 179	12 008	221 585	96 869	109 870	7 253
ALCONA COUNTY	1	(D)	(D)	(D)	(D)	(D)
ALGER COUNTY	5	...	134	93	83	...
ALLEGAN COUNTY	24	...	604	542	477	240
ALPENA COUNTY	12	41	3 455	1 922	293	...
ANTRIM COUNTY	6	...	152	115	69	...
ARENAC COUNTY	7	...	230	373	105	...
BARAGA COUNTY	6	...	136	126	89	...
BARRY COUNTY	13	...	360	243	188	...
BAY COUNTY	22	15	25 733	8 086	8 250	131
BENZIE COUNTY	4	(D)	(D)	(D)	(D)	(D)
BERRIEN COUNTY	30	19	11 225	3 791	3 796	597
BRANCH COUNTY	15	12	459	264	277	...
CALHOUN COUNTY	22	...	3 362	1 981	1 922	...
CASS COUNTY	10	...	325	213	274	190
CHARLEVOIX COUNTY	4	(D)	(D)	(D)	(D)	(D)
CHEBOYGAN COUNTY	13	(D)	(D)	(D)	(D)	(D)
CHIPPEWA COUNTY	15	...	2 499	1 370	1 154	...
CLARE COUNTY	8	8	237	138	122	...
CLINTON COUNTY	14	(D)	(D)	(D)	(D)	(D)
CRAWFORD COUNTY	3	(D)	(D)	(D)	(D)	(D)
DELTA COUNTY	18	76	5 693	3 802	3 442	3 800
DICKINSON COUNTY	12	22	394	275	261	...
EATON COUNTY	18	...	569	365	374	...
EMMET COUNTY	8	...	255	163	101	...
GENESEE COUNTY	34	15	1 877	1 543	2 874	...
GLADWIN COUNTY	6	10	130	89	119	...
GOGEBIC COUNTY	13	9	431	208	161	...
GRAND TRAVERSE COUNTY	8	...	1 692	629	601	...
GRATIOT COUNTY	12	...	11 876	193	156	...
HILLSDALE COUNTY	15	(D)	(D)	(D)	(D)	(D)
HOUGHTON COUNTY	13	58	558	244	300	...
HURON COUNTY	26	...	772	554	348	...
INGHAM COUNTY	27	44	1 468	1 604	1 627	...
IONIA COUNTY	17	...	525	385	254	...
IOSCO COUNTY	8	...	222	206	101	...
IRON COUNTY	9	...	269	190	139	...
ISABELLA COUNTY	12	8	405	147	147	...
JACKSON COUNTY	21	14	3 553	1 918	2 059	...
KALAMAZOO COUNTY	17	...	662	520	681	60
KALKASKA COUNTY	4	...	87	67	28	...
KENT COUNTY	29	29	1 522	1 167	975	...
LAKE COUNTY	1	(D)	(D)	(D)	(D)	(D)
LAPEER COUNTY	21	11	631	466	462	...
LEELANAU COUNTY	6	...	4 568	1 851	2 432	...
LENAWEE COUNTY	28	7	803	699	556	...
LIVINGSTON COUNTY	12	...	333	267	250	...
LUCE COUNTY	4	...	149	103	96	...
MACKINAC COUNTY	7	572	282	157	118	...
MACOMB COUNTY	28	3	1 078	958	1 458	...
MANISTEE COUNTY	9	...	364	191	202	...
MARQUETTE COUNTY	15	29	3 012	345	3 111	...
MASON COUNTY	8	9	287	178	231	...
MECOSTA COUNTY	6	...	242	186	78	...
MENOMINEE COUNTY	8	16	321	165	203	...
MIDLAND COUNTY	8	...	237	89	152	...
MISSAUKEE COUNTY	5	...	158	100	46	...
MONROE COUNTY	25	...	785	573	632	...
MONTCALM COUNTY	26	...	735	626	316	...
MONTMORENCY COUNTY	2	(D)	(D)	(D)	(D)	(D)
MUSKEGON COUNTY	17	60	4 595	2 887	3 980	...
NEWAYGO COUNTY	8	...	249	172	104	...
OAKLAND COUNTY	36	10	1 289	1 507	1 125	...
OCEANA COUNTY	4	...	149	96	56	...
OGEMAW COUNTY	7	...	240	124	61	...
ONIONAGON COUNTY	8	2	260	204	134	...
OSCEOLA COUNTY	8	24	226	168	89	...
OSCODA COUNTY	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

PETROLEUM BULK STATIONS AND TERMINALS

7-25

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MICHIGAN—CONTINUED						
OTSEGO COUNTY.	5	1	233	80	172	...
OTTAWA COUNTY.	23	18	22 741	10 057	8 825	190
PRESQUE ISLE COUNTY.	7	...	192	166	74	...
ROSCOMMON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
SAGINAW COUNTY.	28	...	1 039	666	1 114	...
ST CLAIR COUNTY.	26	12	3 584	4 467	2 783	...
ST JOSEPH COUNTY.	19	11	559	403	377	190
SANILAC COUNTY.	19	3	600	488	175	...
SCHOOLCRAFT COUNTY.	6	...	181	127	75	...
SHIAWASSEE COUNTY.	22	5	609	340	355	...
TUSCOLA COUNTY.	32	16	980	544	341	...
VAN BUREN COUNTY.	18	17	791	365	696	570
WASHTENAW COUNTY.	23	24	790	796	922	60
WAYNE COUNTY.	68	10 768	79 555	30 292	42 954	1 225
WEXFORD COUNTY.	11	...	554	397	343	...
MINNESOTA, TOTAL	1 430	19 894	132 840	67 144	80 457	11 805
AITKIN COUNTY.	9	...	222	172	102	...
ANOKA COUNTY.	10	...	296	229	149	...
BECKER COUNTY.	16	...	411	197	249	...
BELTRAMI COUNTY.	15	30	394	216	203	...
BENTON COUNTY.	9	...	261	287	255	18
BIG STONE COUNTY.	12	...	271	165	191	...
BLUE EARTH COUNTY.	24	25	706	435	477	...
BROWN COUNTY.	24	...	672	448	514	...
CARLTON COUNTY.	13	...	4 679	2 658	2 140	...
CARVER COUNTY.	12	...	302	196	213	...
CASS COUNTY.	10	...	291	202	120	...
CHIPPEWA COUNTY.	13	...	444	323	323	...
CHISAGO COUNTY.	11	...	266	200	165	...
CLAY COUNTY.	21	54	826	335	694	62
CLEARWATER COUNTY.	7	...	169	127	86	...
COOK COUNTY.	4	2	143	95	57	...
COTTONWOOD COUNTY.	17	...	472	307	222	...
CROW WING COUNTY.	14	5	480	260	291	...
DAKOTA COUNTY.	17	...	533	724	312	21
DODGE COUNTY.	9	(D)	(D)	(D)	(D)	(D)
DOUGLAS COUNTY.	17	...	418	356	274	12
FARIBAULT COUNTY.	27	...	740	481	484	...
FILLMORE COUNTY.	27	...	722	531	496	10
FREEBORN COUNTY.	21	...	712	434	351	...
GOODHUE COUNTY.	29	...	717	481	530	...
GRANT COUNTY.	10	...	264	171	118	19
HENNEPIN COUNTY.	60	2 674	14 710	15 622	12 208	6 307
HOUSTON COUNTY.	13	...	312	214	249	...
HUBBARD COUNTY.	10	...	255	179	143	...
ISANTI COUNTY.	5	...	117	93	83	...
ITASCA COUNTY.	20	23	513	383	258	...
JACKSON COUNTY.	16	...	453	254	255	...
KANABEC COUNTY.	3	...	139	96	50	...
KANDIYOHIO COUNTY.	22	...	656	393	413	17
KITTSOP COUNTY.	14	(D)	(D)	(D)	(D)	(D)
KOOCHICING COUNTY.	10	25	299	225	131	...
LAC QUI PARLE COUNTY.	13	...	310	208	189	...
LAKE COUNTY.	6	(D)	(D)	(D)	(D)	(D)
LAKE OF THE WOODS COUNTY.	6	(D)	(D)	(D)	(D)	(D)
LE SUEUR COUNTY.	13	1 000	345	244	214	...
LINCOLN COUNTY.	12	...	316	155	165	...
LYON COUNTY.	25	6	872	410	538	21
MCLEOD COUNTY.	26	...	889	446	493	23
MAHONOMET COUNTY.	5	5	140	103	114	...
MARSHALL COUNTY.	21	...	512	311	388	...
MARTIN COUNTY.	21	...	680	401	367	8
MEEKER COUNTY.	15	...	370	223	309	...
MILLE LACS COUNTY.	14	...	369	222	230	...
MORRISON COUNTY.	18	...	454	313	227	25
MOWER COUNTY.	21	...	753	444	431	...
MURRAY COUNTY.	15	...	428	278	286	11
NICOLLET COUNTY.	7	...	225	138	140	...
NOBLES COUNTY.	22	...	625	382	351	...
NORMAN COUNTY.	16	...	465	241	251	...
OLMSTED COUNTY.	13	...	541	326	279	...
OTTER TAIL COUNTY.	23	12	686	407	377	...
PENNINGTON COUNTY.	9	...	335	152	181	...
PINE COUNTY.	9	...	263	250	142	1
PIPESTONE COUNTY.	11	...	379	289	250	12
POLK COUNTY.	31	8	888	528	645	17
POPE COUNTY.	12	...	270	205	202	...
RAMSEY COUNTY.	34	15 860	70 005	17 959	37 217	5 086
RED LAKE COUNTY.	7	12	210	130	147	...
REDWOOD COUNTY.	30	...	835	450	537	...
RENVILLE COUNTY.	23	...	647	379	429	15
RICE COUNTY.	23	2	705	485	413	17
ROCK COUNTY.	10	...	269	128	155	...
ROSEAU COUNTY.	10	4	327	119	129	15
ST LOUIS COUNTY.	58	98	2 332	3 716	1 540	...
SCOTT COUNTY.	13	12	1 305	211	188	...
SHELBURNE COUNTY.	4	...	97	67	80	...
SIBLEY COUNTY.	16	...	388	204	187	28
STEARNS COUNTY.	32	...	1 002	629	644	12
STEELE COUNTY.	14	...	485	322	298	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MINNESOTA—CONTINUED						
STEVENS COUNTY	11	...	314	168	229	...
SWIFT COUNTY	19	...	517	382	329	...
TODD COUNTY.	10	1	345	155	282	...
TRAVERSE COUNTY.	9	...	254	163	193	...
WABASHA COUNTY	14	...	390	320	297	...
WADENA COUNTY.	15	...	415	319	214	16
WASECA COUNTY.	14	...	547	263	280	...
WASHINGTON COUNTY.	13	...	298	213	251	...
WATONWAN COUNTY.	16	6	398	246	248	...
WILKIN COUNTY.	11	...	313	169	145	...
WINONA COUNTY.	23	...	4 357	4 407	5 178	...
WRIGHT COUNTY.	25	...	642	468	416	...
YELLOW MEDICINE COUNTY	16	...	494	286	302	17
MISSISSIPPI, ¹ TOTAL	460	1 298	64 313	10 000	15 207	85
ADAMS COUNTY	6	10	381	69	133	...
ALCORN COUNTY.	12	...	457	145	155	...
AMITE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
ATTALA COUNTY.	5	...	190	62	64	...
BENTON COUNTY.	1	(D)	(D)	(D)	(D)	(D)
BOLIVAR COUNTY.	13	14	501	143	224	...
CALHOUN COUNTY.	5	...	174	32	89	...
CARROLL COUNTY.	2	(D)	(D)	(D)	(D)	(D)
CHICKASAW COUNTY.	5	...	183	45	81	...
CHOCTAW COUNTY.	4	...	145	45	51	...
CLAIBORNE COUNTY	4	...	135	29	34	8
CLARKE COUNTY.	3	...	93	25	41	...
CLAY COUNTY.	6	...	213	58	83	...
COAHOMA COUNTY.	13	49	2 693	355	531	...
COPIAH COUNTY.	10	...	365	163	160	...
COVINGTON COUNTY.	3	(D)	(D)	(D)	(D)	(D)
DE SOTO COUNTY.	5	...	146	65	55	...
FORREST COUNTY.	8	10	360	104	115	...
FRANKLIN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
GEORGE COUNTY.	4	...	141	18	43	...
GREENE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
GRENADA COUNTY.	9	...	305	87	92	...
HANCOCK COUNTY.	3	(D)	(D)	(D)	(D)	(D)
HARRISON COUNTY.	11	51	2 004	174	592	...
HINDS COUNTY.	14	110	696	229	286	...
HOLMES COUNTY.	9	...	336	72	145	18
HUMPHREYS COUNTY.	6	30	130	42	43	...
ISSAQUENA COUNTY. . . . .	...	...	...	...	...	...
ITAWAMBA COUNTY. . . . .	...	...	...	...	...	...
JACKSON COUNTY.	3	2	160	29	58	...
JASPER COUNTY.	3	(D)	(D)	(D)	(D)	(D)
JEFFERSON DAVIS COUNTY.	4	(D)	(D)	(D)	(D)	(D)
JONES COUNTY.	10	14	332	86	91	...
LAFAYETTE COUNTY.	4	...	176	62	63	...
LAMAR COUNTY.	1	(D)	(D)	(D)	(D)	(D)
LAUDERDALE COUNTY.	17	39	14 853	2 757	3 121	...
LAWRENCE COUNTY. . . . .	...	...	...	...	...	...
LEAKE COUNTY.	4	(D)	(D)	(D)	(D)	(D)
LEE COUNTY.	12	18	590	90	203	...
LEFLORE COUNTY.	12	14	428	211	109	30
LINCOLN COUNTY.	5	...	221	61	85	...
LOWNDES COUNTY.	7	8	287	71	132	4
MADISON COUNTY.	7	...	245	87	100	...
MARION COUNTY.	6	...	227	61	70	...
MARSHALL COUNTY.	7	...	251	64	113	...
MONROE COUNTY.	7	15	289	85	163	...
MONTGOMERY COUNTY.	3	...	143	30	50	...
NESHOBA COUNTY.	6	...	189	72	95	...
NEWTON COUNTY.	6	...	212	73	84	9
NOXUBEE COUNTY.	4	...	112	44	70	...
OKTIBBEHA COUNTY.	6	14	211	59	101	1
PANOLA COUNTY.	8	...	365	67	149	...
PEARL RIVER COUNTY.	8	6	340	35	111	...
PERRY COUNTY.	3	(D)	(D)	(D)	(D)	(D)
PIKE COUNTY.	7	14	333	65	115	...
PONTOTOC COUNTY.	4	(D)	(D)	(D)	(D)	(D)
PRENTISS COUNTY.	4	(D)	(D)	(D)	(D)	(D)
QUITMAN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
RANKIN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
SCOTT COUNTY.	6	...	204	63	77	...
SHARKEY COUNTY.	6	21	199	90	125	...
SIMPSON COUNTY.	8	...	273	51	82	...
SMITH COUNTY.	1	(D)	(D)	(D)	(D)	(D)
STONE COUNTY.	4	(D)	(D)	(D)	(D)	(D)
SUNFLOWER COUNTY.	10	24	395	139	156	...
TALLAHATCHIE COUNTY.	4	...	115	34	58	...
TATE COUNTY.	7	...	202	115	102	...
TIPPAH COUNTY.	4	...	165	31	60	...
TISHOMINGO COUNTY.	4	...	106	20	65	...
TUNICA COUNTY.	5	10	190	46	116	...
UNION COUNTY.	6	...	270	76	113	...
WALTHALL COUNTY.	2	(D)	(D)	(D)	(D)	(D)
WARREN COUNTY.	10	419	9 482	1 022	1 824	...
WASHINGTON COUNTY.	18	388	17 891	1 128	2 249	5
WAYNE COUNTY.	4	...	163	24	51	...
WEBSTER COUNTY.	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MISSISSIPPI—CONTINUED						
WILKINSON COUNTY	2	(D)	(D)	(D)	(D)	(D)
WINSTON COUNTY	4	...	149	16	40	...
YALOBUSHA COUNTY	5	...	168	36	63	...
YAZOO COUNTY	10	18	382	106	208	...
MISSOURI: TOTAL	1 172	751	85 220	34 098	32 411	1 155
ADAIR COUNTY	10	12	316	220	141	...
ANDREW COUNTY	6	...	138	96	60	80
ATCHISON COUNTY	11	10	274	117	169	...
AUDRAIN COUNTY	15	15	2 123	1 517	978	...
BARRY COUNTY	11	...	325	172	121	...
BARTON COUNTY	13	...	381	240	173	6
BATES COUNTY	16	...	454	296	172	...
BENTON COUNTY	6	...	201	126	85	...
BOLLINGER COUNTY	3	...	80	50	25	...
BOONE COUNTY	14	22	502	270	251	...
BUCHANAN COUNTY	13	...	586	330	544	150
BUTLER COUNTY	11	30	291	114	99	...
CALDWELL COUNTY	12	...	259	241	158	...
CALLAWAY COUNTY	7	...	227	137	105	...
CAMDEN COUNTY	1	(D)	(D)	(D)	(D)	(D)
CAPE GIRARDEAU COUNTY	26	...	8 237	1 820	1 530	...
CARROLL COUNTY	16	...	3 565	602	633	...
CARTER COUNTY	1	(D)	(D)	(D)	(D)	(D)
CASS COUNTY	17	...	463	287	202	...
CEDAR COUNTY	2	(D)	(D)	(D)	(D)	(D)
CHARITON COUNTY	10	...	233	190	153	...
CHRISTIAN COUNTY	7	...	158	126	75	...
CLARK COUNTY	5	...	96	118	49	...
CLAY COUNTY	17	...	641	304	255	...
CLINTON COUNTY	14	...	354	259	198	...
COLE COUNTY	12	...	3 943	607	710	...
COOPER COUNTY	16	11	407	300	170	...
CRAWFORD COUNTY	6	...	380	90	48	...
DADE COUNTY	7	...	189	141	79	...
DALLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)
DAVIESS COUNTY	7	...	144	149	77	...
DE KALB COUNTY	9	...	174	157	136	...
DENT COUNTY	4	...	154	88	86	...
DOUGLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)
DUNKLIN COUNTY	18	9	573	295	189	...
FRANKLIN COUNTY	22	6	621	335	299	5
GASCONADE COUNTY	12	...	277	198	170	...
GENTRY COUNTY	12	...	292	239	148	...
GREENE COUNTY	28	65	1 333	653	350	37
GRUNDY COUNTY	7	...	203	177	110	...
HARRISON COUNTY	14	...	356	245	139	...
HENRY COUNTY	16	...	408	343	195	...
HICKORY COUNTY	3	...	81	49	43	...
HOLT COUNTY	10	...	224	153	124	...
HOWARD COUNTY	7	...	161	137	56	...
HOWELL COUNTY	10	...	332	214	139	...
IRON COUNTY	6	...	169	111	67	...
JACKSON COUNTY	36	1	1 173	603	637	...
JASPER COUNTY	26	120	942	523	325	50
JEFFERSON COUNTY	17	...	2 604	890	1 426	...
JOHNSON COUNTY	14	4	366	239	141	...
KNOX COUNTY	5	...	157	111	101	...
LACLEDE COUNTY	8	...	256	104	115	...
LAFAYETTE COUNTY	22	...	562	359	307	...
LAWRENCE COUNTY	12	...	4 892	1 019	961	...
LEWIS COUNTY	8	33	1 929	711	947	...
LINCOLN COUNTY	7	(D)	(D)	(D)	(D)	(D)
LINN COUNTY	15	1	396	212	265	...
LIVINGSTON COUNTY	11	...	326	215	171	...
MCDONALD COUNTY	8	...	223	96	71	5
MACON COUNTY	16	...	435	375	165	...
MADISON COUNTY	2	(D)	(D)	(D)	(D)	(D)
MARIES COUNTY	2	(D)	(D)	(D)	(D)	(D)
MARION COUNTY	7	...	290	114	87	...
MERCER COUNTY	5	...	120	84	26	6
MILLER COUNTY	10	48	321	229	138	...
MISSISSIPPI COUNTY	8	...	177	69	78	...
MONITEAU COUNTY	9	...	260	193	104	1
MONROE COUNTY	11	...	341	205	144	...
MONTGOMERY COUNTY	9	...	229	116	111	...
MORGAN COUNTY	6	...	139	113	61	...
NEW MADRID COUNTY	13	...	4 052	878	133	...
NEWTON COUNTY	10	...	392	159	123	...
NODAWAY COUNTY	20	...	520	360	360	...
OREGON COUNTY	2	(D)	(D)	(D)	(D)	(D)
OSAGE COUNTY	8	...	217	95	125	...
OZARK COUNTY	1	(D)	(D)	(D)	(D)	(D)
PEMISCOT COUNTY	18	10	5 032	1 376	913	...
PERRY COUNTY	8	4	331	118	106	...
PETTIS COUNTY	13	75	421	280	174	...
PHELPS COUNTY	14	22	418	302	249	...
PIKE COUNTY	9	...	244	186	98	...
PLATTE COUNTY	11	...	273	147	157	...
POLK COUNTY	12	...	306	185	91	...
PULASKI COUNTY	7	24	223	199	71	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MISSOURI—CONTINUED						
PUTNAM COUNTY	6	...	110	110	52	...
RALLS COUNTY	6	8	166	99	61	...
RANDOLPH COUNTY	12	10	414	230	198	...
RAY COUNTY	10	4	254	193	167	...
REYNOLDS COUNTY	2	(D)	(D)	(D)	(D)	(D)
RIPLEY COUNTY	3	...	74	35	38	...
ST CHARLES COUNTY	15	38	466	291	253	...
ST CLAIR COUNTY	4	...	176	105	123	...
ST FRANCOIS COUNTY	10	10	346	219	105	...
ST LOUIS COUNTY	24	52	7 228	3 507	3 167	40
ST LOUIS CITY	31	37	9 970	3 286	7 815	775
STE GENEVIEVE COUNTY	4	...	118	61	52	...
SALINE COUNTY	16	26	475	315	264	...
SCHUYLER COUNTY	3	(D)	(D)	(D)	(D)	(D)
SCOTLAND COUNTY	7	...	165	109	77	...
SCOTT COUNTY	11	4	406	212	177	...
SHANNON COUNTY	2	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY	12	...	261	211	106	...
STODDARD COUNTY	10	12	280	174	104	...
STONE COUNTY	4	...	119	59	30	...
SULLIVAN COUNTY	10	...	228	166	104	...
TANEY COUNTY	3	...	77	11	22	...
TEXAS COUNTY	7	3	222	105	92	...
VERNON COUNTY	12	10	297	154	99	...
WARREN COUNTY	5	...	144	112	90	...
WASHINGTON COUNTY	4	15	100	65	57	...
WAYNE COUNTY	4	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY	8	...	225	126	74	...
WORTH COUNTY	4	(D)	(D)	(D)	(D)	(D)
WRIGHT COUNTY	9	...	253	176	101	...
MONTANA, TOTAL	461	459	31 208	10 737	12 545	462
BEAVERHEAD COUNTY	9	...	255	106	119	9
BIG HORN COUNTY	6	2	198	69	97	2
BLAINE COUNTY	9	...	283	36	151	...
BROADWATER COUNTY	3	...	65	39	39	...
CARBON COUNTY	15	...	325	91	86	...
CARTER COUNTY	3	...	69	26	12	...
CASCADE COUNTY	20	109	673	213	348	9
CHOUTEAU COUNTY	17	...	428	148	238	31
CUSTER COUNTY	7	22	275	83	126	22
DANIELS COUNTY	6	...	209	82	92	...
DAWSON COUNTY	13	10	3 806	1 004	1 255	...
DEER LODGE COUNTY	3	...	131	15	42	...
FALLON COUNTY	6	...	224	108	83	...
FERGUS COUNTY	17	10	530	153	265	27
FLATHEAD COUNTY	14	10	445	173	340	102
GALLATIN COUNTY	17	15	4 568	1 563	1 912	10
GARFIELD COUNTY	2	(D)	(D)	(D)	(D)	(D)
GLACIER COUNTY	10	...	371	119	187	...
GOLDEN VALLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)
GRANITE COUNTY	8	...	145	65	49	...
HILL COUNTY	13	20	477	185	118	58
JEFFERSON COUNTY	6	...	145	27	38	3
JUDITH BASIN COUNTY	7	...	166	60	76	...
LAKE COUNTY	11	...	305	112	120	...
LEWIS AND CLARK COUNTY	10	27	5 625	2 023	1 603	...
LIBERTY COUNTY	5	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY	9	...	237	107	119	19
MCCONE COUNTY	5	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY	9	...	135	90	62	...
MEAGHER COUNTY	1	(D)	(D)	(D)	(D)	(D)
MINERAL COUNTY	4	...	102	22	56	9
MISSOULA COUNTY	12	76	4 439	1 820	2 314	10
MUSSELSHELL COUNTY	6	(D)	(D)	(D)	(D)	(D)
PARK COUNTY	11	...	417	137	126	15
PETROLEUM COUNTY	2	(D)	(D)	(D)	(D)	(D)
PHILLIPS COUNTY	8	10	242	87	85	...
PONDERA COUNTY	10	...	329	95	194	16
POWDER RIVER COUNTY	3	(D)	(D)	(D)	(D)	(D)
POWELL COUNTY	5	...	175	55	51	...
PRAIRIE COUNTY	6	...	170	70	52	...
RAVALLI COUNTY	10	...	281	96	85	3
RICHLAND COUNTY	6	...	222	129	125	...
ROOSEVELT COUNTY	17	11	636	171	261	10
ROSEBUD COUNTY	5	...	154	87	65	...
SANDERS COUNTY	9	...	253	76	83	22
SHERIDAN COUNTY	8	8	352	150	140	...
SILVER BOW COUNTY	9	27	491	92	123	23
STILLWATER COUNTY	4	...	95	29	42	...
SWEET GRASS COUNTY	4	...	105	36	25	...
TETON COUNTY	10	10	305	89	155	30
TOOLE COUNTY	10	25	353	101	208	10
TREASURE COUNTY	2	(D)	(D)	(D)	(D)	(D)
VALLEY COUNTY	11	...	324	104	159	1
WHEATLAND COUNTY	6	...	153	56	60	10
WIBAUX COUNTY	2	(D)	(D)	(D)	(D)	(D)
YELLOWSTONE COUNTY	19	67	798	177	269	3
YELLOWSTONE NATIONAL PARK (PT) ¹ . . . . .	...	...	...	...	...	...
NEBRASKA, ² TOTAL	676	547	28 590	16 524	17 104	625
ADAMS COUNTY	7	17	202	106	103	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. ¹Yellowstone National Park is located in Idaho, Montana, and Wyoming. ²Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NEBRASKA—CONTINUED						
ANTELOPE COUNTY.	9	38	190	139	141	...
BANNER COUNTY. . . . .	...	...	...	...	...	...
BLAINE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
BOONE COUNTY.	4	(D)	(D)	(D)	(D)	(D)
BOX BUTTE COUNTY.	12	3	349	137	188	...
BOYD COUNTY.	4	...	67	48	59	...
BROWN COUNTY.	5	22	124	73	108	55
BUFFALO COUNTY.	17	2	945	258	474	15
BURT COUNTY.	6	...	197	158	101	14
BUTLER COUNTY.	10	...	205	150	144	...
CASS COUNTY.	11	23	236	191	169	...
CEDAR COUNTY.	15	...	427	225	209	12
CHASE COUNTY.	8	...	275	126	186	...
CHERRY COUNTY.	9	7	280	190	179	...
CHEYENNE COUNTY.	13	25	431	202	259	...
CLAY COUNTY.	4	...	107	83	51	16
COLFAX COUNTY.	8	...	331	238	121	...
CUMING COUNTY.	17	...	434	187	227	...
CUSTER COUNTY.	21	...	439	297	313	17
DAKOTA COUNTY.	5	...	133	63	68	12
DAWES COUNTY.	7	22	253	120	163	...
DAWSON COUNTY.	9	8	269	218	172	...
DEUEL COUNTY.	4	...	163	76	79	20
DIXON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
DODGE COUNTY.	19	...	502	343	324	13
DOUGLAS COUNTY.	30	39	4 862	1 940	2 694	88
DUNDY COUNTY.	3	...	113	69	40	...
FILLMORE COUNTY.	9	...	211	121	152	5
FRANKLIN COUNTY.	7	...	160	85	95	14
FRONTIER COUNTY.	2	(D)	(D)	(D)	(D)	(D)
FURNAS COUNTY.	6	...	159	91	69	3
GAGE COUNTY.	9	7	260	193	182	10
GARDEN COUNTY.	5	1	133	53	68	...
GARFIELD COUNTY.	1	(D)	(D)	(D)	(D)	(D)
GOSPER COUNTY.	2	(D)	(D)	(D)	(D)	(D)
GRANT COUNTY.	1	(D)	(D)	(D)	(D)	(D)
GREELEY COUNTY.	2	(D)	(D)	(D)	(D)	(D)
HALL COUNTY.	17	99	400	145	230	7
HAMILTON COUNTY.	4	...	73	38	27	...
HARLAN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
HITCHCOCK COUNTY.	4	...	125	63	74	4
HOLT COUNTY.	15	2	295	231	202	...
HOOVER COUNTY.	1	(D)	(D)	(D)	(D)	(D)
JEFFERSON COUNTY.	7	...	151	143	152	...
JOHNSON COUNTY.	5	...	118	91	71	...
KEARNEY COUNTY.	4	...	138	80	84	...
KEITH COUNTY.	10	19	318	131	133	19
KIMBALL COUNTY.	6	...	187	64	176	...
KNOX COUNTY.	15	1	353	223	216	...
LANCASTER COUNTY.	22	34	2 652	422	1 227	...
LINCOLN COUNTY.	8	...	256	144	139	8
LOGAN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
LOUP COUNTY. . . . .	...	...	...	...	...	...
MCPHERSON COUNTY. . . . .	...	...	...	...	...	...
MADISON COUNTY.	13	...	406	207	258	37
MERRICK COUNTY.	4	(D)	(D)	(D)	(D)	(D)
MORRILL COUNTY.	10	...	207	90	176	8
NANCE COUNTY.	4	...	93	72	69	12
NEMAH COUNTY.	7	...	248	181	193	...
NUCKOLLS COUNTY.	8	5	4 108	2 943	1 416	...
OTOE COUNTY.	10	6	274	118	176	...
PAWNEE COUNTY.	6	...	87	63	74	...
PERKINS COUNTY.	6	...	127	75	94	12
PHILIPS COUNTY.	6	10	195	80	84	...
PIERCE COUNTY.	5	(D)	(D)	(D)	(D)	(D)
PLATTE COUNTY.	12	2	241	1 861	1 385	24
POLK COUNTY.	6	...	325	116	172	125
RED WILLOW COUNTY.	7	15	159	58	105	3
RICHARDSON COUNTY.	9	2	215	156	149	...
ROCK COUNTY.	2	(D)	(D)	(D)	(D)	(D)
SALINE COUNTY.	10	...	271	153	156	...
SARPY COUNTY.	4	...	120	74	72	...
SAUNDERS COUNTY.	25	27	570	248	337	1
SCOTTS BLUFF COUNTY.	14	87	437	207	281	23
SEWARD COUNTY.	10	...	314	203	193	5
SHERIDAN COUNTY.	11	2	318	179	175	...
SHERMAN COUNTY.	5	...	81	47	47	24
SIOUX COUNTY.	2	(D)	(D)	(D)	(D)	(D)
STANTON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
THAYER COUNTY.	10	8	322	151	174	12
THOMAS COUNTY.	1	(D)	(D)	(D)	(D)	(D)
THURSTON COUNTY.	4	(D)	(D)	(D)	(D)	(D)
VALLEY COUNTY.	6	...	123	67	155	...
WASHINGTON COUNTY.	9	...	193	150	130	...
WAYNE COUNTY.	6	8	159	77	142	...
WEBSTER COUNTY.	5	...	89	66	83	3
YORK COUNTY.	9	2	235	122	158	4
NEVADA, ¹ TOTAL.	89	193	5 128	1 183	1 388	246
CHURCHILL COUNTY.	7	...	204	73	112	...
CLARK COUNTY.	15	74	556	139	167	180

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
NEVADA—CONTINUED						
DOUGLAS COUNTY	3	...	106	48	63	...
ELKO COUNTY	12	(D)	(D)	(D)	(D)	(D)
EUREKA COUNTY	1	(D)	(D)	(D)	(D)	(D)
HUMBOLDT COUNTY	7	...	250	57	146	...
LANDER COUNTY	3	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY	3	(D)	(D)	(D)	(D)	(D)
LYON COUNTY	4	...	120	57	51	...
MINERAL COUNTY	4	10	109	50	63	...
NYE COUNTY	5	...	139	44	51	...
ORMSBY COUNTY	3	7	127	43	69	...
PERSHING COUNTY	4	...	143	71	86	...
WASHOE COUNTY	12	90	2 469	166	165	57
WHITE PINE COUNTY	6	12	273	127	121	...
NEW HAMPSHIRE, TOTAL	95	4 291	14 549	6 774	23 295	10 400
BELKNAP COUNTY	7	...	247	51	42	...
CARROLL COUNTY	8	...	373	138	151	...
CHESHIRE COUNTY	12	...	2 444	625	413	68
COOS COUNTY	16	...	605	353	381	...
GRAFTON COUNTY	14	...	1 220	196	460	...
HILLSBOROUGH COUNTY	16	...	2 025	293	938	...
MERRIMACK COUNTY	6	...	252	107	308	...
ROCKINGHAM COUNTY	9	(D)	(D)	(D)	(D)	(D)
STRAFFORD COUNTY	3	(D)	(D)	(D)	(D)	(D)
SULLIVAN COUNTY	4	...	148	115	52	...
NEW JERSEY, TOTAL	240	27 048	252 026	85 073	707 137	221 251
ATLANTIC COUNTY	21	12	3 338	633	4 771	302
BERGEN COUNTY	19	97	7 810	4 056	34 607	6 149
BURLINGTON COUNTY	9	...	1 150	236	2 026	...
CAMDEN COUNTY	8	...	19 321	5 150	73 767	23 921
CAPE MAY COUNTY	7	12	494	395	1 623	12
CUMBERLAND COUNTY	16	(D)	(D)	(D)	(D)	(D)
ESSEX COUNTY	20	...	30 578	8 918	134 038	24 825
GLOUCESTER COUNTY	12	81	15 493	4 729	49 809	499
HUDSON COUNTY	10	8 913	28 098	6 307	26 516	74 383
HUNTERDON COUNTY	10	5	1 866	553	1 369	...
MERCER COUNTY	10	(D)	(D)	(D)	(D)	(D)
MIDDLESEX COUNTY	19	11 102	66 502	34 608	179 132	55 423
MONMOUTH COUNTY	14	...	2 453	393	4 952	80
MORRIS COUNTY	7	...	432	149	866	...
OCEAN COUNTY	10	...	367	238	451	...
PASSAIC COUNTY	7	...	875	1 473	17 125	4 600
SALEM COUNTY	4	...	384	95	110	...
SOMERSET COUNTY	4	(D)	(D)	(D)	(D)	(D)
SUSSEX COUNTY	9	...	277	97	263	...
UNION COUNTY	13	6 778	63 135	14 721	157 720	31 045
WARREN COUNTY	11	11	413	157	331	...
NEW MEXICO, ¹ TOTAL	251	928	19 472	2 499	5 218	104
BERNALILLO COUNTY	20	850	11 432	636	2 688	...
CHAVES COUNTY	11	...	409	75	104	16
COLFAX COUNTY	11	1	287	91	81	...
CURRY COUNTY	12	...	335	73	111	...
DE BACA COUNTY	5	...	111	18	19	...
DONA ANA COUNTY	15	(D)	(D)	(D)	(D)	(D)
EDDY COUNTY	15	24	420	108	80	5
GRANT COUNTY	6	...	128	49	56	...
GUADALUPE COUNTY	8	...	247	42	36	...
HARDING COUNTY	1	(D)	(D)	(D)	(D)	(D)
HIDALGO COUNTY	5	...	204	34	65	...
LEA COUNTY	17	5	486	170	160	...
LINCOLN COUNTY	4	...	105	41	38	...
LUNA COUNTY	8	...	248	45	66	8
MCKINLEY COUNTY	11	7	358	136	107	50
MORA COUNTY	2	(D)	(D)	(D)	(D)	(D)
OTERO COUNTY	6	2	207	30	28	10
QUAY COUNTY	12	(D)	(D)	(D)	(D)	(D)
RIO ARriba COUNTY	8	(D)	(D)	(D)	(D)	(D)
ROOSEVELT COUNTY	7	1	219	48	48	...
SANDOVAL COUNTY	3	(D)	(D)	(D)	(D)	(D)
SAN JUAN COUNTY	13	...	523	165	216	...
SAN MIGUEL COUNTY	6	...	139	76	32	...
SANTA FE COUNTY	8	9	288	60	53	...
SIERRA COUNTY	3	1	65	24	16	...
SOCORRO COUNTY	9	...	263	70	43	7
TAOS COUNTY	2	(D)	(D)	(D)	(D)	(D)
TORRANCE COUNTY	7	18	162	52	29	...
UNION COUNTY	6	...	187	24	41	...
VALENCIA COUNTY	10	5	313	75	70	...
NEW YORK, ¹ TOTAL	776	54 094	468 224	151 614	807 713	176 631
ALBANY COUNTY	14	1 225	61 704	21 212	118 809	20 298
ALLEGANY COUNTY	7	(D)	(D)	(D)	(D)	(D)
BRONX COUNTY	6	89	831	308	6 695	8 607
BROOME COUNTY	21	879	18 772	4 637	17 247	...
CATTARAUGUS COUNTY	8	...	360	126	655	...
CAYUGA COUNTY	14	...	714	354	892	...
CHAUTAUQUA COUNTY	20	8	1 065	329	470	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

PETROLEUM BULK STATIONS AND TERMINALS

7-31

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NEW YORK--CONTINUED						
CHEMUNG COUNTY	11	...	10 120	5 012	5 363	...
CHENANGO COUNTY	11	10	399	193	388	...
CLINTON COUNTY	18	23 814	19 343	13 488	26 414	3 843
COLUMBIA COUNTY	9	...	3 123	1 045	5 884	...
CORTLAND COUNTY	8	...	625	426	796	...
DELAWARE COUNTY	13	...	526	175	359	...
DUTCHESS COUNTY	15	...	5 167	2 939	6 859	5 200
ERIE COUNTY	33	5 418	41 849	8 746	56 902	...
ESSEX COUNTY	6	14	2 559	1 346	3 309	...
FRANKLIN COUNTY	10	7	413	175	127	...
FULTON COUNTY	6	...	241	248	338	...
GENESEE COUNTY	10	...	1 101	287	696	...
GREENE COUNTY	5	...	3 499	1 715	1 810	...
HERKIMER COUNTY	8	16	247	242	1 369	...
JEFFERSON COUNTY	16	12	2 685	1 167	4 904	...
KINGS COUNTY	27	...	10 327	1 576	37 512	25 018
LEWIS COUNTY	3	2	149	84	106	...
LIVINGSTON COUNTY	14	...	364	200	335	...
MADISON COUNTY	6	...	120	82	150	...
MONROE COUNTY	27	128	37 708	12 273	62 306	3 001
MONTGOMERY COUNTY	11	250	935	736	3 922	...
NASSAU COUNTY	36	92	16 464	2 712	35 402	3 607
NEW YORK COUNTY	1	(D)	(D)	(D)	(D)	(D)
NIAGARA COUNTY	14	...	339	306	755	...
ONEIDA COUNTY	26	16	33 289	8 746	38 553	14 000
ONONDAGA COUNTY	20	3 154	41 685	8 944	38 322	7 300
ONTARIO COUNTY	12	...	3 359	2 092	1 667	20
ORANGE COUNTY	20	39	16 204	3 711	24 605	...
ORLEANS COUNTY	6	...	1 023	384	463	300
OSWEGO COUNTY	15	6 398	752	293	424	10
OTSEGO COUNTY	9	...	315	224	344	...
PUTNAM COUNTY	3	...	37	50	600	...
QUEENS COUNTY	13	843	9 397	1 467	18 488	3 282
RENSSELAER COUNTY	15	84	39 297	13 892	93 218	17 000
RICHMOND COUNTY	4	11 463	28 023	3 657	53 217	9 072
ROCKLAND COUNTY	7	...	1 503	712	3 963	...
ST LAWRENCE COUNTY	23	...	11 813	9 585	28 198	12 126
SARATOGA COUNTY	13	...	277	386	612	...
SCHENECTADY COUNTY	8	...	3 210	1 819	15 176	...
SCHOHARIE COUNTY	7	...	178	167	239	...
SCHUYLER COUNTY	3	...	64	23	30	...
SENECA COUNTY	7	...	3 257	855	1 111	...
STEBEN COUNTY	11	...	783	322	1 114	...
SUFFOLK COUNTY	30	14	6 813	3 262	41 187	39 073
SULLIVAN COUNTY	13	...	560	111	1 836	...
TIOGA COUNTY	7	...	206	130	97	...
TOMPKINS COUNTY	8	16	872	282	615	...
ULSTER COUNTY	11	...	3 924	1 078	5 500	...
WARREN COUNTY	10	1	410	1 010	3 909	...
WASHINGTON COUNTY	6	...	2 538	1 520	4 703	...
WAYNE COUNTY	16	19	458	396	563	10
WESTCHESTER COUNTY	34	20	15 591	4 023	27 738	4 864
WYOMING COUNTY	5	...	169	108	223	...
YATES COUNTY	6	1	174	96	116	...
NORTH CAROLINA, TOTAL	762	7 768	219 052	160 812	128 541	22 168
ALAMANCE COUNTY	12	...	471	284	194	...
ALEXANDER COUNTY	2	(D)	(D)	(D)	(D)	(D)
ALLEGHANY COUNTY	1	(D)	(D)	(D)	(D)	(D)
ANSON COUNTY	7	...	206	96	55	...
ASHE COUNTY	2	(D)	(D)	(D)	(D)	(D)
AVERY COUNTY	2	(D)	(D)	(D)	(D)	(D)
BEAUFORT COUNTY	13	...	840	440	184	...
BERTIE COUNTY	6	...	303	282	56	...
BLADEN COUNTY	5	...	149	68	29	...
BRUNSWICK COUNTY	2	(D)	(D)	(D)	(D)	(D)
BUNCOMBE COUNTY	12	32	1 107	223	253	...
BURKE COUNTY	5	...	163	103	70	...
CABARRUS COUNTY	14	...	661	326	164	7
CALDWELL COUNTY	5	(D)	(D)	(D)	(D)	(D)
CAMDEN COUNTY	1	(D)	(D)	(D)	(D)	(D)
CARTERET COUNTY	9	...	6 439	4 970	2 035	5 356
CASWELL COUNTY	1	(D)	(D)	(D)	(D)	(D)
CATAWBA COUNTY	10	9	573	206	205	...
CHATHAM COUNTY	6	...	215	54	50	...
CHEROKEE COUNTY	5	...	366	67	50	...
CHOWAN COUNTY	3	(D)	(D)	(D)	(D)	(D)
CLEVELAND COUNTY	9	...	634	506	165	...
COLUMBUS COUNTY	11	...	267	373	93	...
CRAVEN COUNTY	10	...	946	448	185	...
CUMBERLAND COUNTY	11	210	5 664	1 513	1 498	210
CURRITUCK COUNTY	1	(D)	(D)	(D)	(D)	(D)
DARE COUNTY	3	(D)	(D)	(D)	(D)	(D)
DAVIDSON COUNTY	13	92	444	191	125	3
DAVIE COUNTY	4	...	115	51	39	...
DUPLIN COUNTY	12	...	365	289	91	...
DURHAM COUNTY	11	...	660	771	543	...
EDGECOMBE COUNTY	14	...	331	474	216	72
FORSYTH COUNTY	7	...	645	283	287	...
FRANKLIN COUNTY	5	...	160	90	50	...
GASTON COUNTY	13	...	768	305	232	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NORTH CAROLINA—CONTINUED						
GATES COUNTY	2	(D)	(D)	(D)	(D)	(D)
GRAHAM COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)
GRANVILLE COUNTY	2	(D)	(D)	(D)	(D)	(D)
GREENE COUNTY	4	...	109	84	36	...
GUILFORD COUNTY	35	47	58 869	44 665	42 398	...
HALIFAX COUNTY	18	...	533	374	212	...
HARNETT COUNTY	11	134	335	180	93	...
HAYWOOD COUNTY	9	...	209	106	74	...
HENDERSON COUNTY	7	...	377	135	111	...
HERTFORD COUNTY	6	...	384	178	95	...
HOKE COUNTY	2	(D)	(D)	(D)	(D)	(D)
HYDE COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)
IREDELL COUNTY	10	...	345	193	163	...
JACKSON COUNTY	4	...	206	54	44	...
JOHNSTON COUNTY	13	...	350	288	142	...
JONES COUNTY	2	(D)	(D)	(D)	(D)	(D)
LEE COUNTY	10	...	359	184	105	...
LENOIR COUNTY	16	...	644	354	196	...
LINCOLN COUNTY	4	...	80	56	53	...
MCDOWELL COUNTY	4	...	155	60	53	...
MACON COUNTY	2	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY	2	(D)	(D)	(D)	(D)	(D)
MARTIN COUNTY	8	(D)	(D)	(D)	(D)	(D)
MECKLENBURG COUNTY	35	3 226	36 732	32 590	28 859	...
MITCHELL COUNTY	5	...	268	109	114	...
MONTGOMERY COUNTY	6	...	208	88	78	...
MOORE COUNTY	7	...	384	132	138	...
NASH COUNTY	11	14	349	294	140	...
NEW HANOVER COUNTY	19	3 909	77 346	56 628	41 464	16 504
NORTHAMPTON COUNTY	6	...	166	93	71	...
ONslow COUNTY	8	...	232	133	56	...
ORANGE COUNTY	3	...	62	48	59	...
PAMLICO COUNTY	2	(D)	(D)	(D)	(D)	(D)
PASQUOTANK COUNTY	7	2	850	207	252	...
PENDER COUNTY	4	...	75	55	10	...
PERQUIMANS COUNTY	3	...	208	89	42	...
PERSON COUNTY	7	...	226	148	80	...
PITT COUNTY	11	...	426	304	115	...
POLK COUNTY	2	(D)	(D)	(D)	(D)	(D)
RANDOLPH COUNTY	9	...	305	202	72	...
RICHMOND COUNTY	8	...	279	107	74	...
ROBESON COUNTY	14	...	477	307	146	...
ROCKINGHAM COUNTY	15	...	558	227	176	...
ROWAN COUNTY	14	...	3 677	2 631	2 387	...
RUTHERFORD COUNTY	7	...	162	142	67	...
SAMPSON COUNTY	11	...	1 418	852	83	...
SCOTLAND COUNTY	4	12	174	54	46	...
STANLY COUNTY	8	...	316	142	91	...
STOKES COUNTY	2	(D)	(D)	(D)	(D)	(D)
SURRY COUNTY	15	...	795	590	586	16
SWAIN COUNTY	2	(D)	(D)	(D)	(D)	(D)
TRANSYLVANIA COUNTY . . . . .	...	...	...	...	...	...
TYKRELL COUNTY	2	(D)	(D)	(D)	(D)	(D)
UNION COUNTY	11	...	372	174	115	...
VANCE COUNTY	11	4	490	369	145	...
WAKE COUNTY	29	77	1 153	711	554	...
WARREN COUNTY	2	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY	4	...	95	145	37	...
WATAUGA COUNTY	4	...	128	58	64	...
WAYNE COUNTY	16	...	490	666	155	...
WILKES COUNTY	6	...	256	84	90	...
WILSON COUNTY	11	...	304	297	141	...
YADKIN COUNTY	3	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA, TOTAL	675	584	22 552	9 734	12 146	147
ADAMS COUNTY	4	1	120	57	57	...
BARNES COUNTY	21	...	615	302	426	...
BENSON COUNTY	16	...	443	194	229	...
BILLINGS COUNTY . . . . .	...	...	...	...	...	...
BOTTINEAU COUNTY	19	2	592	301	431	4
BOWMAN COUNTY	6	10	242	54	90	...
BURKE COUNTY	12	7	375	109	236	4
BURLEIGH COUNTY	12	72	458	241	230	...
CASS COUNTY	38	113	1 289	685	778	36
CAVALIER COUNTY	19	2	573	208	263	2
DICKEY COUNTY	10	4	488	235	272	...
DIVIDE COUNTY	8	10	351	205	160	...
DUNN COUNTY	6	...	206	71	112	...
EDDY COUNTY	6	12	182	86	80	...
EMMONS COUNTY	12	...	337	159	193	...
FOSTER COUNTY	7	(D)	(D)	(D)	(D)	(D)
GOLDEN VALLEY COUNTY	6	...	181	55	77	...
GRAND FORKS COUNTY	22	82	755	378	407	...
GRANT COUNTY	7	...	260	142	97	6
GRIGGS COUNTY	10	6	295	178	182	1
HETTINGER COUNTY	11	...	400	98	185	...
KIDDER COUNTY	11	...	312	144	190	...
LA MOURE COUNTY	17	1	518	212	302	12
LOGAN COUNTY	8	...	211	123	106	...
MCHENRY COUNTY	19	...	631	234	253	...
MCINTOSH COUNTY	8	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-33

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NORTH DAKOTA—CONTINUED						
MCKENZIE COUNTY	8	1	372	109	133	...
MCLEAN COUNTY	21	...	727	261	407	...
MERCER COUNTY	10	1	345	164	218	...
MORTON COUNTY	18	...	583	161	239	...
MOUNTRAIL COUNTY	12	8	413	193	188	...
NELSON COUNTY	13	3	445	193	271	...
OLIVER COUNTY	1	(D)	(D)	(D)	(D)	(D)
PEMBINA COUNTY	23	25	667	367	372	...
PIERCE COUNTY	7	...	237	90	183	...
RAMSEY COUNTY	21	16	720	274	387	34
RANSOM COUNTY	10	9	410	151	185	14
RENNVILLE COUNTY	11	3	321	163	256	...
RICHLAND COUNTY	24	...	743	340	286	...
ROLETTE COUNTY	11	3	393	180	217	...
SARGENT COUNTY	11	1	339	166	221	4
SHERIDAN COUNTY	7	...	224	69	89	...
SIOUX COUNTY	5	...	88	43	59	...
SLOPE COUNTY . . . . .	...	...	...	...	...	...
STARK COUNTY	16	24	529	255	278	...
STEELE COUNTY	4	(D)	(D)	(D)	(D)	(D)
STUTSMAN COUNTY	23	18	667	293	464	...
TOWNER COUNTY	10	8	313	111	166	...
TRAILL COUNTY	14	...	478	206	238	20
WALSH COUNTY	25	1	852	347	367	...
WARD COUNTY	21	60	1 065	369	626	10
WELLS COUNTY	16	12	458	172	288	...
WILLIAMS COUNTY	18	60	698	197	356	...
OHIO, TOTAL	986	13 378	324 364	87 392	106 906	32 801
ADAMS COUNTY	6	...	340	140	93	...
ALLEN COUNTY	15	2 269	27 678	5 697	8 631	...
ASHLAND COUNTY	8	...	255	184	172	...
ASHTABULA COUNTY	20	3	668	331	469	...
ATHENS COUNTY	11	...	367	136	162	...
AUGLAIZE COUNTY	13	...	429	361	240	...
BELMONT COUNTY	12	...	485	87	154	...
BROWN COUNTY	7	...	287	212	99	...
BUTLER COUNTY	16	...	632	398	525	...
CARROLL COUNTY	3	(D)	(D)	(D)	(D)	(D)
CHAMPAIGN COUNTY	4	...	122	91	124	...
CLARK COUNTY	9	609	1 066	831	864	...
CLERMONT COUNTY	12	...	404	305	455	...
CLINTON COUNTY	10	3	396	218	168	...
COLUMBIANA COUNTY	21	160	2 302	151	382	9 134
COSHOCTON COUNTY	10	...	240	111	185	...
CRAWFORD COUNTY	11	16	409	171	222	...
CUYAHOGA COUNTY	37	192	69 286	10 882	10 891	17 739
DARKE COUNTY	13	...	488	350	192	...
DEFIANCE COUNTY	13	...	386	290	239	...
DELAWARE COUNTY	9	...	357	234	252	...
ERIE COUNTY	10	...	536	232	248	...
FAIRFIELD COUNTY	11	...	373	144	155	...
FAYETTE COUNTY	6	...	248	148	121	...
FRANKLIN COUNTY	22	4 753	23 133	4 180	5 829	...
FULTON COUNTY	17	(D)	(D)	(D)	(D)	(D)
GALLIA COUNTY	4	3	248	76	34	...
GEAUGA COUNTY	6	...	169	168	285	...
GREENE COUNTY	9	...	279	193	184	...
GUERNSEY COUNTY	9	...	388	117	279	...
HAMILTON COUNTY	29	3 024	24 632	5 036	8 423	274
HANCOCK COUNTY	12	11	15 016	2 320	8 572	2 675
HARDIN COUNTY	13	...	357	200	141	...
HARRISON COUNTY	4	...	178	65	162	...
HENRY COUNTY	15	...	436	273	256	...
HIGHLAND COUNTY	11	...	420	245	166	...
HOCKING COUNTY	3	...	115	27	20	...
HOLMES COUNTY	6	...	169	107	65	...
HURON COUNTY	11	6	482	243	286	...
JACKSON COUNTY	9	...	368	212	125	...
JEFFERSON COUNTY	9	17	10 463	4 352	4 742	...
KNOX COUNTY	8	(D)	(D)	(D)	(D)	(D)
LAKE COUNTY	10	5	378	200	195	...
LAWRENCE COUNTY	8	18	3 051	106	64	...
LICKING COUNTY	15	30	518	248	322	...
LOGAN COUNTY	14	...	523	275	273	...
LORAIN COUNTY	17	17	632	301	451	...
LUCAS COUNTY	25	4	41 670	20 996	18 980	2 885
MADISON COUNTY	10	...	495	318	212	...
MAHONING COUNTY	17	26	7 063	686	887	...
MARION COUNTY	11	9	495	198	201	...
MEDINA COUNTY	13	...	449	238	255	...
MEIGS COUNTY	7	...	803	130	894	...
MERCER COUNTY	10	...	218	291	200	...
MIAMI COUNTY	12	...	499	356	255	...
MONROE COUNTY	3	...	88	32	32	...
MONTGOMERY COUNTY	16	1 983	16 316	3 884	5 023	...
MORGAN COUNTY	5	...	105	38	49	...
MORROW COUNTY	4	...	95	101	56	...
MUSKINGUM COUNTY	7	66	346	118	156	...
NOBLE COUNTY	2	(D)	(D)	(D)	(D)	(D)
OTAWA COUNTY	12	...	569	387	246	6

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OHIO—CONTINUED						
PAULDING COUNTY	8	...	179	163	78	...
PERRY COUNTY	6	...	220	85	112	...
PICKAWAY COUNTY	8	2	295	200	134	...
PIKE COUNTY	5	...	128	88	91	...
PORTAGE COUNTY	11	...	805	214	309	...
PREBLE COUNTY	10	...	313	284	181	5
PUTNAM COUNTY	13	...	367	239	166	...
RICHLAND COUNTY	15	...	874	398	492	...
ROSS COUNTY	9	...	603	219	171	...
SANDUSKY COUNTY	8	4	492	112	264	...
SCIOTO COUNTY	9	35	4 149	941	1 522	...
SENECA COUNTY	14	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY	12	...	315	294	157	...
STARK COUNTY	18	8	4 460	1 378	1 933	27
SUMMIT COUNTY	16	67	15 418	3 220	4 463	12
TRUMBULL COUNTY	14	(D)	(D)	(D)	(D)	(D)
TUSCARAWAS COUNTY	13	6	443	204	323	...
UNION COUNTY	10	...	378	266	219	...
VAN WERT COUNTY	18	9	497	431	248	...
VINTON COUNTY	2	(D)	(D)	(D)	(D)	(D)
WARREN COUNTY	12	...	9 036	3 594	3 670	...
WASHINGTON COUNTY	13	...	8 399	1 274	2 210	21
WAYNE COUNTY	15	...	503	173	230	...
WILLIAMS COUNTY	12	6	1 679	1 571	1 045	...
WOOD COUNTY	9	...	336	336	206	...
WYANDOT COUNTY	4	(D)	(D)	(D)	(D)	(D)
OKLAHOMA, TOTAL	702	1 200	47 850	7 804	7 979	104
ADAIR COUNTY	4	...	91	34	18	...
ALFALFA COUNTY	7	...	183	76	53	8
ATOKA COUNTY	6	...	155	33	32	...
BEAVER COUNTY	7	2	184	34	64	...
BECKHAM COUNTY	13	4	326	64	121	...
BLAINE COUNTY	9	...	223	64	81	...
BRYAN COUNTY	11	...	437	89	58	1
CADDO COUNTY	17	...	323	121	80	...
CANADIAN COUNTY	13	1	282	61	118	...
CARTER COUNTY	18	25	3 138	1 029	1 116	3
CHEROKEE COUNTY	4	...	156	55	57	...
CHOCTAW COUNTY	8	1	254	61	96	...
CIMARRON COUNTY	7	...	194	62	57	...
CLEVELAND COUNTY	6	...	138	23	31	...
COAL COUNTY	2	(D)	(D)	(D)	(D)	(D)
COMANCHE COUNTY	11	...	295	67	37	...
COTTON COUNTY	5	...	111	4	21	...
CRAIG COUNTY	9	...	232	69	75	...
CREEK COUNTY	10	...	218	60	37	12
CUSTER COUNTY	15	3	412	74	121	...
DELAWARE COUNTY	2	(D)	(D)	(D)	(D)	(D)
DEWEY COUNTY	6	...	93	46	37	...
ELLIS COUNTY	7	...	160	67	37	...
GARFIELD COUNTY	18	8	448	122	110	...
GARVIN COUNTY	12	...	310	119	57	...
GRADY COUNTY	11	...	288	91	82	...
GRANT COUNTY	8	...	168	50	50	...
GREER COUNTY	5	...	117	11	43	...
HARMON COUNTY	4	...	86	20	18	...
HARPER COUNTY	11	...	3 117	44	91	...
HASKELL COUNTY	3	...	177	14	77	...
HUGHES COUNTY	6	...	196	27	43	...
JACKSON COUNTY	11	8	384	55	103	...
JEFFERSON COUNTY	5	...	155	29	13	...
JOHNSTON COUNTY	1	(D)	(D)	(D)	(D)	(D)
KAY COUNTY	21	...	464	98	135	...
KINGFISHER COUNTY	6	...	129	26	34	...
KIOWA COUNTY	14	1	274	49	63	...
LATIMER COUNTY	2	(D)	(D)	(D)	(D)	(D)
LE FLORE COUNTY	10	...	272	62	87	3
LINCOLN COUNTY	9	...	203	27	40	11
LOGAN COUNTY	12	...	243	86	115	...
LOVE COUNTY	4	...	63	6	23	...
MCCLAINE COUNTY	7	...	179	24	42	5
MCCURTAIN COUNTY	9	...	229	75	53	...
MCINTOSH COUNTY	5	2	89	26	11	...
MAJOR COUNTY	9	...	159	62	49	...
MARSHALL COUNTY	5	...	105	11	35	...
MAYES COUNTY	8	...	239	70	60	...
MURRAY COUNTY	6	...	137	19	39	...
MUSKOGEE COUNTY	17	9	536	130	129	12
NOBLE COUNTY	6	...	154	39	45	...
NOWATA COUNTY	6	...	118	22	13	11
OKFUSKEE COUNTY	4	...	79	17	7	13
OKLAHOMA COUNTY	33	927	10 823	1 093	1 037	...
OKMULGEE COUNTY	9	...	230	39	66	...
OSAGE COUNTY	12	...	321	59	109	...
OTTAWA COUNTY	8	...	267	89	72	...
PAWNEE COUNTY	2	(D)	(D)	(D)	(D)	(D)
PAYNE COUNTY	16	3	337	90	70	12
PITTSBURG COUNTY	10	...	323	53	51	...
PONTOTOC COUNTY	12	100	572	69	114	10
POTTAWATOMIE COUNTY	14	...	2 111	970	915	3

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OKLAHOMA—CONTINUED						
PUSHMATAHA COUNTY	5	2	116	25	29	...
ROGER MILLS COUNTY	3	(D)	(D)	(D)	(D)	(D)
ROGERS COUNTY	6	...	172	57	61	...
SEMINOLE COUNTY	11	...	269	57	88	...
SEQUOYAH COUNTY	6	...	161	40	27	...
STEPHENS COUNTY	16	14	1 652	108	109	...
TEXAS COUNTY	10	...	257	59	94	...
TILLMAN COUNTY	7	6	145	33	48	...
TULSA COUNTY	33	76	12 152	991	668	...
WAGONER COUNTY	8	...	169	43	65	...
WASHINGTON COUNTY	4	...	123	42	49	...
WASHITA COUNTY	5	...	120	19	23	...
WOODS COUNTY	14	...	354	119	88	...
WOODWARD COUNTY	6	8	176	49	72	...
REGION TOTAL	494	19 146	110 425	38 833	64 160	51 570
BAKER COUNTY	16	9	1 147	761	496	...
BENTON COUNTY	10	...	317	141	139	...
CLACKAMAS COUNTY	16	...	398	257	212	11
CLATSOP COUNTY	15	19	2 542	1 949	2 971	4 762
COLUMBIA COUNTY	15	...	420	159	215	...
COOS COUNTY	19	49	5 878	1 246	3 005	1 627
CROOK COUNTY	3	...	117	69	67	...
CURRY COUNTY	6	...	155	60	90	...
DESCHUTES COUNTY	16	12	570	164	298	...
DOUGLAS COUNTY	23	...	901	368	550	...
GILLIAM COUNTY	7	...	249	96	106	...
GRANT COUNTY	5	...	127	48	110	...
HARNEY COUNTY	8	...	235	59	77	...
HOOD RIVER COUNTY	8	2	251	73	153	...
JACKSON COUNTY	16	80	1 258	212	388	17
JEFFERSON COUNTY	5	4	194	87	101	...
JOSEPHINE COUNTY	9	28	396	73	278	12
KLAMATH COUNTY	18	277	786	304	335	...
LAKE COUNTY	5	...	182	65	93	...
LANE COUNTY	29	36	1 377	458	580	...
LINCOLN COUNTY	14	...	448	162	243	...
LINN COUNTY	22	8	1 570	451	544	...
MALHEUR COUNTY	18	9	496	189	221	...
MARION COUNTY	26	34	810	279	464	44
MORROW COUNTY	6	9	187	69	44	2
MULTNOMAH COUNTY	28	18 526	82 205	27 881	48 623	45 090
POLK COUNTY	15	...	470	161	262	...
SHERMAN COUNTY	6	...	178	59	88	...
TILLAMOOK COUNTY	11	...	362	111	175	...
UMATILLA COUNTY	28	25	3 382	1 861	1 686	...
UNION COUNTY	15	2	496	187	210	...
WALLOWA COUNTY	6	2	192	68	112	...
WASCO COUNTY	15	9	996	305	388	...
WASHINGTON COUNTY	15	(D)	(D)	(D)	(D)	(D)
WHEELER COUNTY	3	(D)	(D)	(D)	(D)	(D)
YAMHILL COUNTY	17	...	597	201	378	...
PENNSYLVANIA, ¹ TOTAL	728	7 414	231 607	37 095	229 069	7 063
ADAMS COUNTY	6	...	391	215	442	...
ALLEGHENY COUNTY	30	3 582	33 543	4 950	16 044	2 796
ARMSTRONG COUNTY	8	14	600	72	126	...
BEAVER COUNTY	7	1 078	10 146	558	2 395	...
BEDFORD COUNTY	13	...	767	107	178	...
BERKS COUNTY	23	32	13 024	3 206	14 439	...
BLAIR COUNTY	18	66	12 138	1 951	7 271	...
BRADFORD COUNTY	13	...	548	165	244	...
BUCKS COUNTY	11	...	2 306	112	9 083	...
BUTLER COUNTY	17	...	424	95	3 761	1 697
CAMBERIA COUNTY	16	...	7 875	891	3 903	...
CARBON COUNTY	4	(D)	(D)	(D)	(D)	(D)
CENTRE COUNTY	11	...	307	105	212	...
CHESTER COUNTY	20	...	6 109	1 097	9 416	...
CLARION COUNTY	8	...	238	41	95	...
CLEARFIELD COUNTY	9	...	358	101	191	...
CLINTON COUNTY	7	30	248	55	107	...
COLUMBIA COUNTY	6	...	208	68	152	...
CRAWFORD COUNTY	16	...	1 844	157	266	...
CUMBERLAND COUNTY	13	12	9 863	2 180	23 095	...
DAUPHIN COUNTY	11	18	4 310	3 038	11 241	...
DELAWARE COUNTY	3	(D)	(D)	(D)	(D)	(D)
ELK COUNTY	4	...	184	24	104	...
ERIE COUNTY	21	29	12 676	797	6 664	500
FAYETTE COUNTY	13	...	493	114	173	...
FRANKLIN COUNTY	16	...	1 000	226	525	...
FULTON COUNTY	1	(D)	(D)	(D)	(D)	(D)
GREENE COUNTY	2	(D)	(D)	(D)	(D)	(D)
HUNTINGDON COUNTY	5	...	2 436	650	1 092	...
INDIANA COUNTY	7	18	3 633	456	1 610	...
JEFFERSON COUNTY	8	...	263	65	76	...
JUNIATA COUNTY	2	(D)	(D)	(D)	(D)	(D)
LACKAWANNA COUNTY	12	...	562	78	362	8
LANCASTER COUNTY	30	53	2 652	1 109	4 600	60
LAWRENCE COUNTY	10	...	401	59	113	...
LEBANON COUNTY	10	...	1 066	500	3 168	15
LEHIGH COUNTY	17	18	14 929	2 571	23 573	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PENNSYLVANIA—CONTINUED						
LUZERNE COUNTY	29	62	22 179	2 554	14 697	...
LYCOMING COUNTY	13	...	4 757	380	7 164	...
MCKEAN COUNTY	10	...	484	89	126	90
MERCER COUNTY	16	16	771	175	237	10
MIFFLIN COUNTY	8	...	272	97	188	...
MONROE COUNTY	12	20	401	116	147	...
MONTGOMERY COUNTY	20	...	1 670	227	1 754	...
NORTHAMPTON COUNTY	12	...	312	155	348	...
NORTHUMBERLAND COUNTY	10	14	1 342	456	4 594	...
PERRY COUNTY	9	...	257	63	109	...
PHILADELPHIA	30	2 287	35 140	4 580	44 978	1 784
PIKE COUNTY	2	(D)	(D)	(D)	(D)	(D)
POTTER COUNTY	3	(D)	(D)	(D)	(D)	(D)
SCHUYLKILL COUNTY	18	6	4 688	473	1 416	...
SNYDER COUNTY	2	(D)	(D)	(D)	(D)	(D)
SOMERSET COUNTY	9	...	252	77	110	...
SULLIVAN COUNTY	1	(D)	(D)	(D)	(D)	(D)
SUSQUEHANNA COUNTY	6	...	238	57	113	...
TIOGA COUNTY	15	...	568	136	130	...
UNION COUNTY	4	...	133	55	204	...
VENANGO COUNTY	9	30	351	53	492	...
WARREN COUNTY	4	...	102	45	38	...
WASHINGTON COUNTY	13	...	1 995	125	450	...
WAYNE COUNTY	6	...	278	81	150	...
WESTMORELAND COUNTY	20	...	6 517	765	5 214	...
WYOMING COUNTY	4	...	116	34	145	...
YORK COUNTY	15	29	1 544	323	777	...
RHODE ISLAND, ¹ TOTAL	41	2 082	82 416	50 905	196 713	63 506
KENT COUNTY	1	(D)	(D)	(D)	(D)	(D)
NEWPORT COUNTY	7	...	519	9 392	35 425	1 593
PROVIDENCE COUNTY	33	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA, TOTAL	398	2 552	113 031	62 680	50 562	50 625
ABBEVILLE COUNTY	4	...	81	56	48	...
AIKEN COUNTY	15	...	471	220	133	...
ALLENDALE COUNTY	3	...	142	32	23	...
ANDERSON COUNTY	20	...	14 323	9 232	6 573	6
BAMBERG COUNTY	6	...	185	92	70	...
BARNWELL COUNTY	4	(D)	(D)	(D)	(D)	(D)
BEAUFORT COUNTY	3	...	129	48	51	...
BERKELEY COUNTY	5	...	185	65	53	...
CALHOUN COUNTY	6	...	115	65	51	...
CHARLESTON COUNTY	26	2 362	57 188	30 070	21 957	50 618
CHEROKEE COUNTY	6	...	217	62	52	1
CHESTER COUNTY	5	...	157	54	39	...
CHESTERFIELD COUNTY	9	...	353	150	90	...
CLARENDON COUNTY	6	...	176	50	36	...
COLLETON COUNTY	8	...	295	142	93	...
DARLINGTON COUNTY	6	...	209	82	73	...
DILLON COUNTY	6	1	164	111	14	...
DORCHESTER COUNTY	6	...	151	63	71	...
EDGEFIELD COUNTY	3	...	161	61	51	...
FAIRFIELD COUNTY	2	(D)	(D)	(D)	(D)	(D)
FLORENCE COUNTY	23	111	854	345	211	...
GEORGETOWN COUNTY	9	...	252	84	78	...
GREENVILLE COUNTY	19	29	578	497	323	...
GREENWOOD COUNTY	10	8	360	141	125	...
HAMPTON COUNTY	8	10	265	108	86	...
HORRY COUNTY	10	15	335	209	103	...
JASPER COUNTY	4	...	117	74	52	...
KERSHAW COUNTY	9	...	210	96	83	...
LANCASTER COUNTY	8	...	361	203	142	...
LAURENS COUNTY	7	...	335	90	94	...
LEE COUNTY	3	...	110	67	26	...
LEXINGTON COUNTY	9	...	261	169	105	...
MCCORMICK COUNTY	2	(D)	(D)	(D)	(D)	(D)
MARION COUNTY	10	...	261	258	93	...
MARLBORO COUNTY	5	...	162	86	44	...
NEW BERRY COUNTY	7	...	248	129	78	...
OCONEE COUNTY	6	...	269	94	90	...
ORANGEBURG COUNTY	17	...	615	216	171	...
PICKENS COUNTY	6	...	233	105	77	...
RICHLAND COUNTY	17	16	907	429	467	...
SALUDA COUNTY	3	...	77	46	22	...
SPARTANBURG COUNTY	24	...	30 169	17 907	18 111	...
SUMTER COUNTY	8	...	339	111	99	...
UNION COUNTY	5	...	192	122	98	...
WILLIAMSBURG COUNTY	8	...	263	131	74	...
YORK COUNTY	12	...	299	159	137	...
SOUTH DAKOTA, ¹ TOTAL	578	502	22 681	11 255	12 327	153
AURORA COUNTY	5	...	131	56	48	...
BEADLE COUNTY	16	40	471	288	263	...
BENNETT COUNTY	2	(D)	(D)	(D)	(D)	(D)
BON HOMME COUNTY	14	...	337	183	155	12
BROOKINGS COUNTY	13	22	406	262	236	...
BROWN COUNTY	26	72	1 143	561	827	...
BRULE COUNTY	5	...	269	108	145	...
BUFFALO COUNTY . . . . .	...	...	...	...	...	...
BUTTE COUNTY	10	12	314	168	128	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

PETROLEUM BULK STATIONS AND TERMINALS

7-37

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
SOUTH DAKOTA—CONTINUED						
CAMPBELL COUNTY	4	...	76	32	27	...
CHARLES MIX COUNTY	11	12	320	170	224	...
CLARK COUNTY	9	...	220	122	130	...
CLAY COUNTY	7	9	173	132	87	...
CODINGTON COUNTY	10	12	384	222	289	...
CORSON COUNTY	6	...	229	62	154	...
CUSTER COUNTY	3	(D)	(D)	(D)	(D)	(D)
DAVISON COUNTY	14	22	443	233	261	...
DAY COUNTY	17	...	506	294	252	9
DEUEL COUNTY	6	...	170	110	76	...
DEWEY COUNTY	7	...	182	88	93	...
DOUGLAS COUNTY	7	...	224	103	93	...
EDMUNDS COUNTY	10	...	311	157	139	...
FALL RIVER COUNTY	13	15	351	229	225	84
FAULK COUNTY	9	1	327	128	188	...
GRANT COUNTY	7	...	193	102	170	...
GREGORY COUNTY	7	2	199	135	152	10
HAakon COUNTY	6	15	179	92	77	...
HAMLIN COUNTY	8	...	233	146	139	...
HAND COUNTY	9	...	203	100	202	...
HANSON COUNTY	4	...	102	90	64	...
HARDING COUNTY	1	(D)	(D)	(D)	(D)	(D)
HUGHES COUNTY	13	35	395	147	331	...
HUTCHINSON COUNTY	18	...	509	259	361	7
HYDE COUNTY	5	...	136	98	91	...
JACKSON COUNTY	6	(D)	(D)	(D)	(D)	(D)
JERAULD COUNTY	6	...	189	95	114	...
JONES COUNTY	5	7	166	79	113	...
KINGSBURY COUNTY	11	...	326	203	222	...
LAKE COUNTY	9	...	334	164	144	...
LAWRENCE COUNTY	8	...	255	93	79	10
LINCOLN COUNTY	8	1	204	126	94	...
LYMAN COUNTY	10	10	252	109	140	...
MCCOOK COUNTY	13	...	349	216	202	...
MCPHERSON COUNTY	7	...	185	98	95	3
MARSHALL COUNTY	8	...	204	118	117	...
MEADE COUNTY	6	...	211	97	44	...
MELLETTIE COUNTY	3	(D)	(D)	(D)	(D)	(D)
MINER COUNTY	12	...	281	182	129	...
MINNEHAHA COUNTY	30	63	6 109	2 554	2 772	...
MOODY COUNTY	7	...	191	107	106	...
PENNINGTON COUNTY	21	53	920	384	360	2 940
PERKINS COUNTY	6	13	220	123	123	...
POTTER COUNTY	7	(D)	(D)	(D)	(D)	(D)
ROBERTS COUNTY	14	12	412	207	228	...
SANBORN COUNTY	5	(D)	(D)	(D)	(D)	(D)
SPINK COUNTY	15	...	447	191	262	...
STANLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)
SULLY COUNTY	5	...	151	80	74	...
TODD COUNTY . . . . .	...	...	...	...	...	...
TRIPP COUNTY	9	9	321	114	176	...
TURNER COUNTY	13	...	282	145	159	...
UNION COUNTY	9	9	234	101	140	18
WALWORTH COUNTY	7	22	212	102	105	...
YANKTON COUNTY	9	8	247	163	244	...
ZIEBACH COUNTY	3	...	40	23	11	...
TENNESSEE, ¹ TOTAL	426	6 221	129 233	29 916	41 590	4 749
ANDERSON COUNTY	3	...	73	33	42	...
BEDFORD COUNTY	4	...	160	59	70	...
BENTON COUNTY	2	(D)	(D)	(D)	(D)	(D)
BLEUSOE COUNTY	1	(D)	(D)	(D)	(D)	(D)
BLOUNT COUNTY	6	14	263	79	92	...
BRADLEY COUNTY	6	...	233	63	60	...
CAMPBELL COUNTY	7	...	281	69	63	...
CANNON COUNTY . . . . .	...	...	...	...	...	...
CARROLL COUNTY	5	...	200	81	57	...
CARTER COUNTY . . . . .	...	...	...	...	...	...
CHEATHAM COUNTY	1	(D)	(D)	(D)	(D)	(D)
CHESTER COUNTY	1	(D)	(D)	(D)	(D)	(D)
CLAIBORNE COUNTY	4	...	134	53	39	...
CLAY COUNTY	1	(D)	(D)	(D)	(D)	(D)
COCKE COUNTY	3	(D)	(D)	(D)	(D)	(D)
COFFEE COUNTY	8	15	273	96	104	...
CROCKETT COUNTY	4	...	90	33	31	...
CUMBERLAND COUNTY	3	(D)	(D)	(D)	(D)	(D)
DAVIDSON COUNTY	19	2 266	35 119	5 737	7 882	...
DECATUR COUNTY	1	(D)	(D)	(D)	(D)	(D)
DICKSON COUNTY	6	...	273	125	82	...
DYER COUNTY	11	...	375	126	126	...
FAYETTE COUNTY	4	...	142	51	60	...
FENTRESS COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY	3	...	105	39	56	11
GIBSON COUNTY	11	...	403	167	121	...
GILES COUNTY	6	...	272	88	103	...
GRAINGER COUNTY . . . . .	...	...	...	...	...	...
GREENE COUNTY	9	...	264	219	103	...
GRUNDY COUNTY	1	(D)	(D)	(D)	(D)	(D)
HAMBLEN COUNTY	10	...	453	257	202	...
HAMILTON COUNTY	15	111	11 223	2 812	5 919	571
HANCOCK COUNTY . . . . .	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. ¹Counties not listed reported no bulk stations nor terminals.

Table 7E.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TENNESSEE—CONTINUED						
HARDEMAN COUNTY	3	...	105	51	43	...
HARDIN COUNTY	3	...	108	62	47	...
HAWKINS COUNTY	1	(D)	(D)	(D)	(D)	(D)
HAYWOOD COUNTY	4	...	91	15	34	...
HENDERSON COUNTY	5	...	184	77	57	...
HENRY COUNTY	7	6	305	144	107	...
HICKMAN COUNTY	2	(D)	(D)	(D)	(D)	(D)
HOUSTON COUNTY	1	(D)	(D)	(D)	(D)	(D)
HUMPHREYS COUNTY	1	(D)	(D)	(D)	(D)	(D)
JACKSON COUNTY	1	(D)	(D)	(D)	(D)	(D)
KNOX COUNTY	15	840	37 643	10 257	15 177	2 310
LAKE COUNTY	5	...	101	37	43	4
LAUDERDALE COUNTY	5	...	108	33	26	...
LAWRENCE COUNTY	6	...	173	98	55	...
LEWIS COUNTY	3	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY	6	...	206	83	89	8
LOUDON COUNTY	2	(D)	(D)	(D)	(D)	(D)
MCMINN COUNTY	10	...	344	198	121	...
MCNAIRY COUNTY	6	...	168	84	57	...
MADISON COUNTY	10	...	555	108	129	...
MARION COUNTY	4	...	160	107	46	...
MARSHALL COUNTY	6	...	211	97	64	...
MAURY COUNTY	11	...	367	124	113	...
MONROE COUNTY	2	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY	10	61	710	150	102	...
MOOKE COUNTY . . . . .	...	...	...	...	...	...
MORGAN COUNTY	1	(D)	(D)	(D)	(D)	(D)
OBION COUNTY	7	...	229	100	79	...
OVERTON COUNTY	1	(D)	(D)	(D)	(D)	(D)
PERRY COUNTY	1	(D)	(D)	(D)	(D)	(D)
PICKETT COUNTY . . . . .	...	...	...	...	...	...
POLK COUNTY	1	(D)	(D)	(D)	(D)	(D)
PUTNAM COUNTY	6	...	298	81	91	...
RHEA COUNTY	3	(D)	(D)	(D)	(D)	(D)
ROANE COUNTY	7	...	269	86	76	12
ROBERTSON COUNTY	9	35	349	199	82	...
RUTHERFORD COUNTY	11	4	443	142	128	6
SCOTT COUNTY	1	(D)	(D)	(D)	(D)	(D)
SEQUATCHIE COUNTY	3	(D)	(D)	(D)	(D)	(D)
SEVIER COUNTY	2	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY	26	2 834	31 232	5 787	7 974	1 787
SMITH COUNTY	5	...	393	164	62	...
STEWART COUNTY	1	(D)	(D)	(D)	(D)	(D)
SULLIVAN COUNTY	7	...	358	138	172	...
SUMNER COUNTY	4	...	107	62	24	...
TIPTON COUNTY	8	...	295	99	84	...
TROUSDALE COUNTY	2	(D)	(D)	(D)	(D)	(D)
UNION COUNTY	1	(D)	(D)	(D)	(D)	(D)
VAN BUREN COUNTY . . . . .	...	...	...	...	...	...
WARREN COUNTY	5	...	214	62	50	...
WASHINGTON COUNTY	9	29	731	205	256	...
WEAKLEY COUNTY	7	...	228	100	83	...
WHITE COUNTY	5	...	164	47	67	...
WILLIAMSON COUNTY	5	6	101	54	57	...
WILSON COUNTY	5	...	205	101	50	...
TEXAS, ¹ TOTAL	1 994	61 419	336 048	34 920	116 770	30 767
ANDERSON COUNTY	9	...	237	72	52	...
ANDREWS COUNTY	5	...	84	23	26	...
ANGELINA COUNTY	10	...	456	110	125	...
ARANSAS COUNTY	1	(D)	(D)	(D)	(D)	(D)
ARCHER COUNTY	4	...	86	3	27	...
ARMSTRONG COUNTY	2	(D)	(D)	(D)	(D)	(D)
ATASCOSA COUNTY	7	...	229	63	59	...
AUSTIN COUNTY	6	...	178	42	39	...
BAILEY COUNTY	5	5	167	33	46	...
BANDERA COUNTY . . . . .	...	...	...	...	...	...
BASTROP COUNTY	8	...	227	71	32	...
BAYLOR COUNTY	6	3	174	21	51	...
BEE COUNTY	7	1	358	40	55	...
BELL COUNTY	20	...	711	166	110	...
BEAAR COUNTY	21	204	10 772	1 183	2 724	53
BLANCO COUNTY	3	(D)	(D)	(D)	(D)	(D)
BOSQUE COUNTY	9	...	278	57	60	...
BOWIE COUNTY	11	...	380	98	131	17
BRAZORIA COUNTY	19	9	950	108	165	...
BRAZOS COUNTY	7	21	1 338	288	281	...
BREWSTER COUNTY	5	...	153	28	23	16
BRISCOE COUNTY	3	...	90	15	28	...
BROOKS COUNTY	5	...	149	23	45	...
BROWN COUNTY	9	...	359	82	85	...
BURLESON COUNTY	7	...	180	71	32	...
BURNET COUNTY	7	...	217	57	36	...
CALDWELL COUNTY	10	...	4 852	917	67	...
CALHOUN COUNTY	7	2	270	48	76	...
CALLAHAN COUNTY	4	...	116	26	20	...
CAMERON COUNTY	28	4 102	7 472	959	2 199	441
CAMP COUNTY	5	...	67	22	17	...
CARSON COUNTY	6	...	503	21	54	...
CASS COUNTY	8	...	264	72	21	...
CASTRO COUNTY	4	...	84	1	38	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Counties not listed reported no bulk stations nor terminals.

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS—CONTINUED						
CHAMBERS COUNTY.	2	(D)	(D)	(D)	(D)	(D)
CHEROKEE COUNTY.	13	...	3 951	69	80	25
CHILDRESS COUNTY.	5	...	165	4	143	...
CLAY COUNTY.	5	...	100	15	12	...
COCHRAN COUNTY.	3	...	37	36	21	...
COKE COUNTY.	3	(D)	(D)	(D)	(D)	(D)
COLEMAN COUNTY.	11	...	313	65	80	...
COLLIN COUNTY.	13	...	466	62	109	...
COLLINGSWORTH COUNTY.	5	...	124	40	31	...
COLORADO COUNTY.	17	22	481	101	132	...
CUMAL COUNTY.	8	...	243	40	50	...
COMANCHE COUNTY.	7	(D)	(D)	(D)	(D)	(D)
CONCHO COUNTY.	3	...	86	24	14	...
COOKE COUNTY.	10	5	233	46	62	...
CORYELL COUNTY.	7	...	210	61	23	...
COTTE COUNTY.	6	2	164	44	37	...
CROCKETT COUNTY.	3	...	76	34	31	...
CROSBY COUNTY.	5	(D)	(D)	(D)	(D)	(D)
CULBERSON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
DALLAM COUNTY.	6	...	161	44	50	...
DALLAS COUNTY.	38	981	16 119	2 989	3 089	20
DAWSON COUNTY.	9	11	310	74	83	...
DEAF SMITH COUNTY.	6	14	238	22	62	...
DELTA COUNTY.	2	(D)	(D)	(D)	(D)	(D)
DENTON COUNTY.	11	...	288	71	48	...
DE WITT COUNTY.	13	...	342	99	72	...
DICKENS COUNTY.	3	...	99	15	30	...
DIMMIT COUNTY.	6	5	135	43	41	...
DONLEY COUNTY.	6	...	149	43	19	...
DUVAL COUNTY.	6	(D)	(D)	(D)	(D)	(D)
EASTLAND COUNTY.	16	1	4 428	83	88	...
ECTOR COUNTY.	11	32	489	168	162	2
EDWARDS COUNTY. . . . .	...	...	...	...	...	...
ELLIS COUNTY.	14	...	387	68	103	...
EL PASO COUNTY.	23	534	9 795	917	406	2 527
ERATH COUNTY.	9	...	308	38	41	...
FALLS COUNTY.	10	...	300	99	59	...
FANNIN COUNTY.	15	...	420	127	78	...
FAYETTE COUNTY.	15	...	460	149	107	...
FISHER COUNTY.	4	...	130	36	29	2
FLOYD COUNTY.	8	10	177	39	41	23
FOARD COUNTY.	4	...	104	23	23	...
FORT BEND COUNTY.	8	21	479	49	82	...
FRANKLIN COUNTY. . . . .	...	...	...	...	...	...
FREESTONE COUNTY.	4	...	97	9	40	...
FRIO COUNTY.	7	3	194	67	44	9
GAINES COUNTY.	5	...	244	64	76	...
GALVESTON COUNTY.	11	6 553	54 370	3 425	13 466	214
GARZA COUNTY.	4	...	133	35	31	...
GILLESPIE COUNTY.	7	...	202	76	50	...
GOLIAD COUNTY.	3	...	102	24	...	...
GONZALES COUNTY.	12	...	319	131	70	...
GRAY COUNTY.	12	...	310	78	93	...
GRAYSON COUNTY.	18	...	562	132	97	...
GREGG COUNTY.	10	14	435	150	73	...
GRIMES COUNTY.	7	...	235	77	55	...
GUADALUPE COUNTY.	8	1	282	86	29	...
HALE COUNTY.	14	6	427	63	125	...
HALL COUNTY.	8	...	207	37	56	...
HAMILTON COUNTY.	9	...	261	62	64	...
HANSFORD COUNTY.	8	...	218	43	104	14
HARDEMAN COUNTY.	8	...	292	72	81	...
HARDIN COUNTY.	6	...	195	40	73	...
HARRIS COUNTY.	48	41 383	73 236	1 980	68 394	27 127
HARRISON COUNTY.	13	...	5 391	452	652	...
HARTLEY COUNTY.	2	(D)	(D)	(D)	(D)	(D)
HASKELL COUNTY.	6	...	170	25	47	...
HAYS COUNTY.	10	...	284	62	32	...
HEMPHILL COUNTY.	4	...	110	33	21	...
HENDERSON COUNTY.	6	...	194	34	38	...
HIDALGO COUNTY.	45	83	1 249	283	319	...
HILL COUNTY.	14	...	362	98	87	...
HOCKLEY COUNTY.	10	2	295	114	70	...
HOOD COUNTY.	5	...	148	18	35	...
HOPKINS COUNTY.	6	9	187	19	56	...
HOUSTON COUNTY.	8	...	258	34	49	...
HOWARD COUNTY.	8	6	192	52	38	...
HUDSPETH COUNTY.	1	(D)	(D)	(D)	(D)	(D)
HUNT COUNTY.	13	3	355	62	107	1
HUTCHINSON COUNTY.	5	...	141	48	34	...
IRION COUNTY.	1	(D)	(D)	(D)	(D)	(D)
JACK COUNTY.	5	...	124	15	43	...
JACKSON COUNTY.	6	...	219	35	64	...
JASPER COUNTY.	9	...	349	44	78	8
JEFFERSON COUNTY.	18	176	13 308	141	469	...
JIM HOGG COUNTY.	3	...	120	34	22	...
JIM WELLS COUNTY.	11	...	317	94	86	...
JOHNSON COUNTY.	14	...	669	50	68	11
JONES COUNTY.	19	(D)	(D)	(D)	(D)	(D)
KARNES COUNTY.	8	...	395	111	39	...
KAUFMAN COUNTY.	12	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS--CONTINUED						
KENDALL COUNTY	4	...	107	20	34	...
KENT COUNTY.	1	(D)	(D)	(D)	(D)	(D)
KERR COUNTY.	7	18	235	68	53	...
KIMBLE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
KLEBERG COUNTY	6	4	175	32	34	...
KNOX COUNTY.	5	...	124	28	44	...
LAMAR COUNTY	10	2	351	59	54	...
LAMB COUNTY.	15	2	298	98	68	...
LAMPASAS COUNTY.	6	...	176	41	30	...
LA SALLE COUNTY.	5	(D)	(D)	(D)	(D)	(D)
LAVACA COUNTY.	11	(D)	(D)	(D)	(D)	(D)
LEE COUNTY	7	...	219	65	60	...
LEON COUNTY.	5	...	157	26	27	...
LIBERTY COUNTY	15	...	486	72	160	...
LIMESTONE COUNTY	9	...	258	51	72	...
LIPSCOMB COUNTY.	5	2	121	56	52	...
LIVE OAK COUNTY.	7	...	235	53	78	...
LLANO COUNTY	5	...	158	65	19	...
LUBBOCK COUNTY	16	28	3 680	824	804	...
LYNN COUNTY.	10	12	249	67	49	...
MCCULLOCH COUNTY	8	...	225	82	61	...
MCLENNAN COUNTY.	27	...	6 783	1 768	893	...
MADISON COUNTY	8	...	223	29	46	...
MARION COUNTY.	2	(D)	(D)	(D)	(D)	(D)
MARTIN COUNTY.	1	(D)	(D)	(D)	(D)	(D)
MASON COUNTY	1	(D)	(D)	(D)	(D)	(D)
MATAGORDA COUNTY	11	11	400	51	99	3
MAVERICK COUNTY.	4	9	155	38	39	...
MEDINA COUNTY.	12	...	354	72	83	...
MENARD COUNTY.	4	...	111	19	32	...
MIDLAND COUNTY	7	2	374	163	105	3
MILAM COUNTY	12	...	354	95	72	...
MILLS COUNTY	4	...	119	26	23	...
MITCHELL COUNTY.	6	...	179	36	50	...
MONTAGUE COUNTY.	14	...	326	51	97	...
MONTGOMERY COUNTY.	5	2	166	36	49	...
MOORE COUNTY	3	...	94	2	17	...
MORRIS COUNTY.	4	...	110	31	37	...
MOTLEY COUNTY.	3	...	88	8	40	...
NACOGDOCHES COUNTY	9	...	328	36	71	...
NAVARRO COUNTY	16	8	2 388	160	132	...
NEWTON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
NOLAN COUNTY	7	...	250	49	73	...
NUECES COUNTY.	24	72	14 562	1 273	1 085	...
OCHILTREE COUNTY	7	...	184	110	103	29
OLDHAM COUNTY.	4	1	108	20	25	...
ORANGE COUNTY.	5	...	205	29	59	...
PALO PINTO COUNTY.	7	24	190	40	32	...
PANOLA COUNTY.	7	...	181	24	59	4
PARKER COUNTY.	8	...	225	14	49	...
PARMER COUNTY.	9	...	238	61	81	10
PECOS COUNTY	8	...	176	33	50	...
POLK COUNTY.	6	...	193	36	63	11
POTTER COUNTY.	11	...	434	65	91	17
PRESIDIO COUNTY.	3	4	58	19	...	...
RAINS COUNTY . . . . .	...	...	...	...	...	...
RANDALL COUNTY	2	(D)	(D)	(D)	(D)	(D)
REAGAN COUNTY.	4	...	129	26	48	...
REAL COUNTY.	3	...	89	22	6	...
RED RIVER COUNTY	8	(D)	(D)	(D)	(D)	(D)
REEVES COUNTY.	10	6	282	99	93	...
REFUGIO COUNTY	4	...	144	18	44	...
ROBERTS COUNTY	1	(D)	(D)	(D)	(D)	(D)
ROBERTSON COUNTY	15	11	4 355	773	283	...
ROCKWALL COUNTY.	2	(D)	(D)	(D)	(D)	(D)
RUNNELS COUNTY	12	...	386	108	83	...
RUSK COUNTY.	10	...	256	90	66	...
SABINE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
SAN AUGUSTINE COUNTY	5	...	166	21	44	3
SAN JACINTO COUNTY . . . . .	...	...	...	...	...	...
SAN PATRICIO COUNTY.	13	2	399	85	145	...
SAN SABA COUNTY.	5	...	155	36	34	...
SCHLEICHER COUNTY.	3	(D)	(D)	(D)	(D)	(D)
SCURRY COUNTY.	13	...	333	88	76	...
SHACKELFORD COUNTY	7	...	171	29	50	...
SHELBY COUNTY.	9	...	3 231	218	289	...
SHERMAN COUNTY	5	...	147	53	64	...
SMITH COUNTY	14	...	666	136	137	...
STARR COUNTY	4	...	119	44	42	...
STEPHENS COUNTY.	7	...	182	43	68	...
STERLING COUNTY.	2	(D)	(D)	(D)	(D)	(D)
STONEWALL COUNTY	3	8	86	26	35	...
SUTTON COUNTY.	3	...	97	39	27	...
SWISHER COUNTY	10	...	282	39	61	...
TARRANT COUNTY	25	4 922	21 529	3 415	6 840	50
TAYLOR COUNTY.	14	39	3 611	202	245	...
TERRELL COUNTY	3	...	70	9	8	...
TERRY COUNTY	8	11	211	46	81	...
THROCKMORTON COUNTY.	4	(D)	(D)	(D)	(D)	(D)
TITUS COUNTY	6	...	191	44	29	...
TOM GREEN COUNTY	11	31	384	100	84	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-41

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS—CONTINUED						
TRAVIS COUNTY.	17	14	9 200	1 144	1 255	11
TRINITY COUNTY.	7	...	206	23	64	...
TYLER COUNTY.	5	...	162	41	53	...
UPSHUR COUNTY.	4	...	138	24	26	...
UPTON COUNTY.	7	12	186	77	64	...
UVALDE COUNTY.	9	(D)	(D)	(D)	(D)	(D)
VAL VERDE COUNTY.	5	1	253	68	75	...
VAN ZANDT COUNTY.	6	...	162	39	35	...
VICTORIA COUNTY.	11	45	3 529	544	606	...
WALKER COUNTY.	7	(D)	(D)	(D)	(D)	(D)
WALLER COUNTY.	5	...	140	22	22	...
WARD COUNTY.	6	...	173	36	43	...
WASHINGTON COUNTY.	7	...	236	52	44	...
WEBB COUNTY.	7	34	2 016	62	61	...
WHARTON COUNTY.	11	23	497	94	132	...
WHEELER COUNTY.	7	...	216	59	35	...
WICHITA COUNTY.	19	1 735	6 675	119	147	6
WILBARGER COUNTY.	11	...	282	71	56	...
WILLACY COUNTY.	7	13	211	42	87	...
WILLIAMSON COUNTY.	17	...	512	135	46	...
WILSON COUNTY.	8	...	233	75	28	...
WINKLER COUNTY.	2	(D)	(D)	(D)	(D)	(D)
WISE COUNTY.	8	...	251	29	58	...
WOOD COUNTY.	10	...	320	58	97	...
YOAKUM COUNTY.	1	(D)	(D)	(D)	(D)	(D)
YOUNG COUNTY.	10	...	195	21	56	...
ZAVALA COUNTY.	4	...	76	26	29	...
UTAH, ¹ TOTAL	193	129	6 983	1 491	4 371	243
BEAVER COUNTY.	5	...	149	38	80	16
BOX ELDER COUNTY.	12	...	351	84	216	...
CACHE COUNTY.	10	7	257	80	204	...
CARBON COUNTY.	7	9	260	35	110	...
DAVIS COUNTY.	7	...	278	34	123	213
DUCHESNE COUNTY.	6	...	150	50	133	...
EMERY COUNTY.	3	...	72	13	35	...
GARFIELD COUNTY.	2	(D)	(D)	(D)	(D)	(D)
GRAND COUNTY.	5	...	194	51	89	...
IRON COUNTY.	7	19	241	50	160	...
JUAB COUNTY.	7	...	203	59	123	...
KANE COUNTY.	4	...	185	47	127	...
MILLARD COUNTY.	9	9	331	69	200	...
MORGAN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
PIUTE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
RICH COUNTY.	1	(D)	(D)	(D)	(D)	(D)
SALT LAKE COUNTY.	25	20	1 108	240	623	...
SAN JUAN COUNTY.	6	6	186	51	51	...
SANPETE COUNTY.	9	...	250	24	140	...
SEVIER COUNTY.	6	...	152	23	90	...
SUMMIT COUNTY.	5	...	130	39	87	...
TOOELE COUNTY.	11	33	332	52	88	...
UINTAH COUNTY.	7	4	195	59	120	...
UTAH COUNTY.	17	14	632	159	299	...
WASATCH COUNTY.	5	...	173	38	97	...
WASHINGTON COUNTY.	6	8	237	41	83	7
WAYNE COUNTY. . . . .	...	...	...	...	...	...
WEBER COUNTY.	8	...	809	131	1 046	7
VERMONT, ¹ TOTAL	73	45	28 581	12 166	36 534	...
ADDISON COUNTY.	3	...	125	33	12	...
BENNINGTON COUNTY.	6	...	191	58	225	...
CALEDONIA COUNTY.	5	...	387	237	391	...
CHITTENDEN COUNTY.	12	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY.	4	...	907	255	818	...
LAMOILLE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
ORANGE COUNTY.	4	...	49	53	24	...
ORLEANS COUNTY.	8	...	258	325	175	...
RUTLAND COUNTY.	7	...	580	267	896	...
WASHINGTON COUNTY.	8	5	361	247	265	...
WINDHAM COUNTY.	4	...	3 191	562	54	...
WINDSOR COUNTY.	10	...	468	198	327	...
VIRGINIA, ¹ TOTAL	464	8 775	166 240	77 534	129 565	33 241
ACCOMACK COUNTY.	8	...	709	298	287	6
ALBEMARLE COUNTY.	3	(D)	(D)	(D)	(D)	(D)
ALEXANDRIA*.	3	(D)	(D)	(D)	(D)	(D)
ALLEGHANY COUNTY.	1	(D)	(D)	(D)	(D)	(D)
APOMATTOX COUNTY.	1	(D)	(D)	(D)	(D)	(D)
ARLINGTON COUNTY.	3	(D)	(D)	(D)	(D)	(D)
AUGUSTA COUNTY.	3	...	134	47	66	...
BATH COUNTY.	1	(D)	(D)	(D)	(D)	(D)
BEDFORD COUNTY.	5	...	108	38	46	...
BOTETOURT COUNTY.	2	(D)	(D)	(D)	(D)	(D)
BRISTOL*.	4	...	154	53	76	16
BRUNSWICK COUNTY.	1	(D)	(D)	(D)	(D)	(D)
BUCHANAN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
BUCKINGHAM COUNTY.	2	(D)	(D)	(D)	(D)	(D)
BUENA VISTA*. . . . .	...	...	...	...	...	...
CAMPBELL COUNTY.	6	...	242	113	100	15
CAROLINE COUNTY.	4	(D)	(D)	(D)	(D)	(D)
CARROLL COUNTY.	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero.
stations nor terminals.

(D) Withheld to avoid disclosure.

(NA) Not available.

*Independent city.

¹Counties not listed reported no bulk

Table 7E.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY-UNITED STATES, STATES, AND COUNTIES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to--				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
VIRGINIA--CONTINUED						
CHARLOTTE COUNTY	3	...	64	35	10	...
CHARLOTTESVILLE*	6	...	286	87	361	...
CHESTERFIELD COUNTY	1	(D)	(D)	(D)	(D)	(D)
CLARKE COUNTY	1	(D)	(D)	(D)	(D)	(D)
CLIFTON FORGE*	2	(D)	(D)	(D)	(D)	(D)
COLONIAL HEIGHTS*	1	(D)	(D)	(D)	(D)	(D)
COVINGTON*	5	6	208	60	79	...
CRAIG COUNTY . . . . .	...	...	...	...	...	...
CULPEPER COUNTY	5	...	213	61	87	4
DANVILLE*	8	...	375	165	152	...
DICKENSON COUNTY . . . . .	...	...	...	...	...	...
DINWIDDIE COUNTY	2	(D)	(D)	(D)	(D)	(D)
ESSEX COUNTY	2	(D)	(D)	(D)	(D)	(D)
FAIRFAX COUNTY	5	...	45	93	178	...
FALLS CHURCH* . . . . .	...	...	...	...	...	...
FAUQUIER COUNTY	6	...	165	49	115	...
FLOYD COUNTY	1	(D)	(D)	(D)	(D)	(D)
FLUVANNA COUNTY	2	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY	2	(D)	(D)	(D)	(D)	(D)
FREDERICK COUNTY	10	...	360	126	165	10
FREDERICKSBURG*	5	...	154	54	28	...
GALAX*	6	...	280	141	221	8
GILES COUNTY	4	(D)	(D)	(D)	(D)	(D)
GLOUCESTER COUNTY	5	...	146	142	113	...
GOOCHLAND COUNTY	1	(D)	(D)	(D)	(D)	(D)
GRAYSON COUNTY . . . . .	...	...	...	...	...	...
GREENE COUNTY . . . . .	...	...	...	...	...	...
GREENSVILLE COUNTY	8	...	173	75	52	10
HALIFAX COUNTY	9	...	284	191	124	...
HAMPTON*	7	...	206	157	73	...
HANOVER COUNTY	4	...	91	73	76	...
HARRISONBURG*	3	...	130	40	81	...
HENRICO COUNTY	3	(D)	(D)	(D)	(D)	(D)
HENRY COUNTY	3	...	116	42	33	...
HIGHLAND COUNTY . . . . .	...	...	...	...	...	...
HOPEWELL*	1	(D)	(D)	(D)	(D)	(D)
ISLE OF WIGHT COUNTY	3	...	102	59	43	...
JAMES CITY COUNTY	1	(D)	(D)	(D)	(D)	(D)
KING GEORGE COUNTY	1	(D)	(D)	(D)	(D)	(D)
KING WILLIAM COUNTY	5	...	445	135	160	...
LANCASTER COUNTY	7	4	509	247	225	...
LEE COUNTY	2	(D)	(D)	(D)	(D)	(D)
LOUDOUN COUNTY	6	...	189	83	112	...
LOUISA COUNTY	5	...	116	67	26	...
LUNENBURG COUNTY . . . . .	...	...	...	...	...	...
LYNCHBURG*	9	...	446	156	190	...
MARTINSVILLE*	7	...	227	100	124	...
MATHEWS COUNTY	5	...	181	54	63	...
MECKLENBURG COUNTY	13	...	472	231	191	...
MIDDLESEX COUNTY	2	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY	2	(D)	(D)	(D)	(D)	(D)
NANSEMOND COUNTY	4	...	290	106	81	...
NELSON COUNTY	2	(D)	(D)	(D)	(D)	(D)
NEW KENT COUNTY	1	(D)	(D)	(D)	(D)	(D)
NEWPORT NEWS*	10	...	3 955	2 049	6 383	3 562
NORFOLK COUNTY	2	(D)	(D)	(D)	(D)	(D)
NORFOLK*	13	5 402	39 924	18 492	21 304	13 735
NORTHAMPTON COUNTY	2	(D)	(D)	(D)	(D)	(D)
NORTHUMBERLAND COUNTY	2	(D)	(D)	(D)	(D)	(D)
NORTON*	3	...	336	46	90	...
NOTTOWAY COUNTY	8	...	308	102	87	...
ORANGE COUNTY	3	...	123	34	55	...
PAGE COUNTY	6	(D)	(D)	(D)	(D)	(D)
PATRICK COUNTY	2	(D)	(D)	(D)	(D)	(D)
PETERSBURG*	4	...	3 104	1 617	5 165	...
PITTSYLVANIA COUNTY	4	...	100	115	85	4
PORTSMOUTH*	6	...	7 248	3 519	6 645	...
POWHATAN COUNTY	1	(D)	(D)	(D)	(D)	(D)
PRINCE EDWARD COUNTY	4	...	133	57	50	...
PRINCESS ANNE COUNTY	1	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY	4	...	159	52	89	...
RADFORD*	4	...	166	61	132	...
RAPPAHANNOCK COUNTY . . . . .	...	...	...	...	...	...
RICHMOND COUNTY	3	...	258	152	136	43
RICHMOND*	21	47	22 244	21 869	39 229	2 889
ROANOKE COUNTY	2	(D)	(D)	(D)	(D)	(D)
ROANOKE*	13	...	755	282	955	140
ROCKBRIDGE COUNTY	6	...	226	74	97	4
ROCKINGHAM COUNTY	6	...	161	81	127	...
RUSSELL COUNTY	1	(D)	(D)	(D)	(D)	(D)
SCOTT COUNTY	1	(D)	(D)	(D)	(D)	(D)
SHENANDOAH COUNTY	4	...	145	41	62	...
SMYTH COUNTY	6	...	237	64	152	...
SOUTHAMPTON COUNTY	5	...	226	126	99	...
SOUTH NORFOLK*	6	3 254	53 709	18 794	32 869	12 560
SPOTSYLVANIA COUNTY	4	...	957	140	1 822	...
STAFFORD COUNTY	1	(D)	(D)	(D)	(D)	(D)
STAUNTON*	7	...	299	98	99	...
SUFFOLK*	1	(D)	(D)	(D)	(D)	(D)
SURRY COUNTY	1	(D)	(D)	(D)	(D)	(D)
SUSSEX COUNTY	4	...	148	65	32	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

*Independent city.

PETROLEUM BULK STATIONS AND TERMINALS

7-43

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy gas oils, and Navy special) (1,000 gal.)
VIRGINIA—CONTINUED	11	...	612	86	128	...
TAZEWELL COUNTY.	1	(D)	(D)	(D)	(D)	(D)
VIRGINIA BEACH*.	5	...	122	72	183	9
WARREN COUNTY.	9	...	385	112	124	...
WASHINGTON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
WAYNESBORO*.	2	(D)	(D)	(D)	(D)	(D)
WESTMORELAND COUNTY.	2	(D)	(D)	(D)	(D)	(D)
WILLIAMSBURG*.	2	(D)	(D)	(D)	(D)	(D)
WINCHESTER*.	2	(D)	(D)	(D)	(D)	(D)
WISE COUNTY.	6	...	382	62	90	90
WYTHE COUNTY.	5	...	200	73	140	2
YORK COUNTY.	2	(D)	(D)	(D)	(D)	(D)
WASHINGTON, TOTAL.	673	16 972	144 628	76 535	120 537	74 898
ADAMS COUNTY.	24	...	605	226	330	...
ASOTIN COUNTY.	2	(D)	(D)	(D)	(D)	(D)
BENTON COUNTY.	13	18	276	161	305	9
CHELAN COUNTY.	19	10	717	282	540	19
CLALLAM COUNTY.	17	2	1 253	544	636	371
CLARK COUNTY.	13	...	1 274	1 039	1 614	...
COLUMBIA COUNTY.	5	...	145	55	76	...
COWLITZ COUNTY.	15	19	3 357	846	708	1 508
DOUGLAS COUNTY.	6	...	183	66	137	...
FERRY COUNTY.	5	...	126	41	75	...
FRANKLIN COUNTY.	18	29	12 899	9 939	10 698	...
GARFIELD COUNTY.	5	2	160	80	100	...
GRANT COUNTY.	30	6	865	383	560	...
GRAYS HARBOR COUNTY.	20	29	2 714	815	861	2 329
ISLAND COUNTY.	6	...	271	167	144	...
JEFFERSON COUNTY.	6	...	240	104	107	74
KING COUNTY.	53	11 044	48 022	20 977	35 819	43 491
KITSAP COUNTY.	14	22	1 224	806	613	...
KITTITAS COUNTY.	17	4	599	280	261	20
Klickitat County.	11	...	348	119	186	...
LEWIS COUNTY.	27	...	815	350	452	...
LINCOLN COUNTY.	24	9	647	252	393	...
MASON COUNTY.	8	...	391	167	235	...
OKANOGAN COUNTY.	21	9	682	319	420	...
PACIFIC COUNTY.	13	20	427	176	217	...
PEND OREILLE COUNTY.	6	...	252	101	128	...
PIERCE COUNTY.	26	46	11 177	6 853	10 346	6 344
SAN JUAN COUNTY.	6	(D)	(D)	(D)	(D)	(D)
SKAGIT COUNTY.	20	3	850	522	521	300
SKAMANIA COUNTY.	2	(D)	(D)	(D)	(D)	(D)
SNOHOMISH COUNTY.	29	4 213	24 671	16 570	27 256	18 629
SPOKANE COUNTY.	45	1 354	20 044	9 952	18 411	169
STEVENS COUNTY.	15	...	376	125	213	1
THURSTON COUNTY.	11	...	3 755	724	4 474	660
WAHIAKUM COUNTY.	3	...	99	32	83	...
WALLA WALLA COUNTY.	19	40	546	229	386	51
WHATCOM COUNTY.	21	...	1 591	1 712	1 252	856
WHITMAN COUNTY.	36	17	1 010	410	665	...
YAKIMA COUNTY.	40	57	1 680	946	1 165	48
WEST VIRGINIA, ¹ TOTAL.	166	768	60 969	2 792	9 266	...
BERKELEY COUNTY.	8	18	214	122	95	...
BOONE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
BRAXTON COUNTY.	4	...	168	32	50	...
BROOKE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
CABELL COUNTY.	8	218	9 040	225	1 642	...
CLAY COUNTY. . . . .	...	...	...	...	...	...
DODDRIDGE COUNTY. . . . .	...	...	(D)	(D)	(D)	(D)
FAYETTE COUNTY.	2	(D)	(D)	(D)	(D)	(D)
GRANT COUNTY.	1	(D)	(D)	(D)	(D)	(D)
GREENBRIER COUNTY.	6	9	260	39	83	...
HAMPSHIRE COUNTY. . . . .	...	...	...	...	...	...
HANCOCK COUNTY.	2	(D)	(D)	(D)	(D)	(D)
HARDY COUNTY.	2	(D)	(D)	(D)	(D)	(D)
HARRISON COUNTY.	10	...	526	142	176	...
JACKSON COUNTY.	3	...	69	36	21	...
JEFFERSON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
KANAWHA COUNTY.	10	468	19 548	719	3 989	...
LEWIS COUNTY.	3	...	174	32	22	...
LOGAN COUNTY.	7	...	361	96	75	...
MCDOWELL COUNTY.	6	...	212	20	78	...
MARION COUNTY.	4	18	1 846	68	53	...
MARSHALL COUNTY.	2	(D)	(D)	(D)	(D)	(D)
MASON COUNTY.	4	...	181	44	48	...
MERCER COUNTY.	4	...	213	51	93	...
MINERAL COUNTY.	2	(D)	(D)	(D)	(D)	(D)
MINGO COUNTY.	5	...	199	51	45	...
MONONGALIA COUNTY.	7	14	4 219	132	1 120	...
MONROE COUNTY. . . . .	...	(D)	(D)	(D)	(D)	(D)
MORGAN COUNTY.	1	(D)	(D)	(D)	(D)	(D)
NICHOLAS COUNTY.	3	...	70	18	30	...
OHIO COUNTY.	8	...	5 157	120	95	...
PENDLETON COUNTY.	2	(D)	(D)	(D)	(D)	(D)
PLEASANTS COUNTY.	1	(D)	(D)	(D)	(D)	(D)
POCAHONTAS COUNTY.	3	(D)	(D)	(D)	(D)	(D)
PRESTON COUNTY.	1	(D)	(D)	(D)	(D)	(D)
PUTNAM COUNTY.	1	(D)	(D)	(D)	(D)	(D)
RALEIGH COUNTY.	7	9	1 493	67	98	...

Standard Notes: ... Represents zero. stations nor terminals.

(D) Withheld to avoid disclosure.

(NA) Not available.

*Independent city.

¹ Counties not listed reported no bulk

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments (number)	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
WEST VIRGINIA—CONTINUED						
RANDOLPH COUNTY	7	14	357	75	76	...
RITCHIE COUNTY	2	(D)	(D)	(D)	(D)	(D)
ROANE COUNTY	4	...	130	35	22	...
SUMMERS COUNTY	2	(D)	(D)	(D)	(D)	(D)
TAYLOR COUNTY	1	(D)	(D)	(D)	(D)	(D)
TYLER COUNTY	1	(D)	(D)	(D)	(D)	(D)
UPSHUR COUNTY	1	(D)	(D)	(D)	(D)	(D)
WAYNE COUNTY	1	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY	1	(D)	(D)	(D)	(D)	(D)
WETZEL COUNTY	5	...	271	37	39	...
WOOD COUNTY	7	...	6 394	312	360	...
WYOMING COUNTY	2	(D)	(D)	(D)	(D)	(D)
WISCONSIN, TOTAL	1 253	5 607	181 900	99 698	136 119	6 633
ADAMS COUNTY	3	...	58	63	73	...
ASHLAND COUNTY	11	10	339	200	155	...
BARRON COUNTY	27	...	848	527	423	...
BAYFIELD COUNTY	7	1	183	143	62	...
BROWN COUNTY	24	733	51 001	27 211	36 629	3 800
BUFFALO COUNTY	11	...	878	377	373	...
BURNETT COUNTY	6	(D)	(D)	(D)	(D)	(D)
CALUMET COUNTY	13	...	422	203	233	...
CHIPPEWA COUNTY	15	...	10 837	8 697	3 584	...
CLARK COUNTY	25	...	654	429	397	...
COLUMBIA COUNTY	27	...	816	512	498	...
CRAWFORD COUNTY	10	...	322	239	168	...
DANE COUNTY	47	12	24 402	11 797	20 212	...
DODGE COUNTY	28	50	938	901	764	...
DOOR COUNTY	16	3	559	448	316	...
DOUGLAS COUNTY	12	...	6 926	2 577	7 540	2 310
DUNN COUNTY	19	...	529	373	287	16
EAU CLAIRE COUNTY	19	...	669	502	388	...
FLORENCE COUNTY	1	(D)	(D)	(D)	(D)	(D)
FOND DU LAC COUNTY	34	15	1 220	934	1 087	170
FOREST COUNTY	7	...	261	156	81	...
GRANT COUNTY	34	...	1 051	795	643	38
GREEN COUNTY	23	1	656	384	495	...
GREEN LAKE COUNTY	11	...	554	200	173	...
IOWA COUNTY	16	...	426	319	264	...
IRON COUNTY	3	(D)	(D)	(D)	(D)	(D)
JACKSON COUNTY	10	...	396	295	191	...
JEFFERSON COUNTY	23	...	821	467	647	...
JUNEAU COUNTY	17	...	487	432	309	...
KENOSHA COUNTY	11	...	475	285	391	...
KEWAUNEE COUNTY	14	620	611	511	185	...
LA CROSSE COUNTY	18	39	14 968	7 056	7 048	...
LAFAYETTE COUNTY	16	...	526	411	363	...
LANGLADE COUNTY	8	...	264	205	199	...
LINCOLN COUNTY	14	...	458	322	252	...
MANITOWOC COUNTY	30	21	887	515	472	34
MARATHON COUNTY	32	...	1 076	570	1 122	210
MARINETTE COUNTY	19	...	650	571	350	...
MARQUETTE COUNTY	6	...	145	110	62	...
MILWAUKEE COUNTY	43	3 825	35 699	15 764	36 184	...
MONROE COUNTY	19	11	617	349	283	...
OCONTO COUNTY	13	1	386	270	164	...
ONEIDA COUNTY	12	38	417	237	169	...
OUTAGAMIE COUNTY	26	...	989	1 132	829	...
OZAUKEE COUNTY	13	24	671	323	525	...
PEPIN COUNTY	9	...	828	147	220	...
PIERCE COUNTY	18	...	1 090	459	476	...
POLK COUNTY	19	2	534	342	368	...
PORTAGE COUNTY	13	5	553	568	426	...
PRICE COUNTY	10	...	303	213	137	...
RACINE COUNTY	24	15	989	766	827	20
RICHLAND COUNTY	7	...	300	212	129	...
ROCK COUNTY	37	29	1 422	919	1 557	...
RUSK COUNTY	10	8	462	229	124	...
ST CROIX COUNTY	19	1	521	364	283	...
SAUK COUNTY	23	14	713	495	527	...
SAWYER COUNTY	6	...	244	97	69	...
SHAWANO COUNTY	20	...	650	420	253	...
SHEBOYGAN COUNTY	22	12	767	652	707	...
TAYLOR COUNTY	8	...	211	148	123	...
TREMPEALEAU COUNTY	16	...	382	263	321	...
VERNON COUNTY	21	6	675	524	335	18
VILAS COUNTY	6	25	211	148	117	...
WALWORTH COUNTY	35	...	1 108	1 154	1 135	1
WASHBURN COUNTY	9	10	284	210	118	...
WASHINGTON COUNTY	23	...	700	435	593	16
WAUKESHA COUNTY	22	...	771	570	1 018	...
WAUPACA COUNTY	28	...	895	777	547	...
WAUSHARA COUNTY	13	...	377	274	127	...
WINNEBAGO COUNTY	22	45	895	747	468	...
WOOD COUNTY	20	27	632	513	352	...
WYOMING, TOTAL	193	220	5 923	1 819	2 550	2 946
ALBANY COUNTY	8	...	234	41	85	...
BIG HORN COUNTY	17	1	419	148	187	3
CAMPBELL COUNTY	5	...	139	31	63	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

PETROLEUM BULK STATIONS AND TERMINALS

7-45

Table 7E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

State and county	Establishments	Bulk storage capacity as of December 31 assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
WYOMING—CONTINUED						
CARBON COUNTY.	9	21	345	66	106	...
CONVERSE COUNTY.	5	10	153	45	69	...
CROOK COUNTY.	6	...	151	53	77	...
FREMONT COUNTY.	16	4	381	116	154	3
GOSHEN COUNTY.	12	10	387	184	224	...
HOT SPRINGS COUNTY.	5	...	145	58	81	...
JOHNSON COUNTY.	4	(D)	(D)	(D)	(D)	(D)
LARAMIE COUNTY.	14	98	564	179	210	...
LINCOLN COUNTY.	11	...	324	92	161	...
NATRONA COUNTY.	10	20	286	96	101	...
NIOBRARA COUNTY.	5	10	176	32	69	...
PARK COUNTY.	10	1	335	79	152	...
PLATTE COUNTY.	13	...	297	151	205	...
SHERIDAN COUNTY.	9	10	324	95	102	...
SUBLEITE COUNTY.	1	(D)	(D)	(D)	(D)	(D)
SWEETWATER COUNTY.	3	...	441	91	107	...
TETON COUNTY.	5	2	171	48	106	...
UINTA COUNTY.	5	...	134	37	59	...
WASHAKIE COUNTY.	9	14	228	93	122	...
WESTON COUNTY.	5	(D)	(D)	(D)	(D)	(D)
YELLOWSTONE NATIONAL PARK (PT) ¹. .	...	...	...	...	...	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Yellowstone National Park is located in Idaho, Montana, and Wyoming.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7F.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY-UNITED STATES, PAD DISTRICTS, AND STATES

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

PAD District, State, and size of storage facility	Establishments (number)	Bulk storage capacity as of December 31 assigned to--					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
UNITED STATES: TOTAL	29 623	14 718 704	532 685	5 763 329	2 094 282	4 987 854	1 340 554
LESS THAN 42,000 GALLONS.	6 289	157 687	711	97 937	29 803	28 325	911
42,000 TO 62,000 GALLONS.	9 089	484 077	1 762	256 971	112 214	111 571	1 559
63,000 TO 83,000 GALLONS.	6 581	474 469	2 945	232 478	113 658	123 551	1 837
84,000 TO 104,000 GALLONS.	2 806	259 994	3 584	126 185	60 671	68 473	1 081
105,000 TO 209,000 GALLONS.	2 479	338 740	7 251	154 296	77 964	95 925	3 304
210,000 TO 519,000 GALLONS.	688	215 191	3 404	90 265	39 130	75 487	6 905
520,000 TO 1,049,000 GALLONS.	254	194 140	1 831	90 260	27 634	68 599	5 816
1,050,000 TO 3,149,000 GALLONS.	509	993 513	17 280	521 110	104 929	301 012	49 182
3,150,000 TO 6,299,000 GALLONS.	380	1 719 976	38 480	929 894	231 517	470 475	49 610
6,300,000 TO 20,999,000 GALLONS.	418	4 698 638	140 790	1 888 844	741 051	1 500 399	427 554
21,000,000 GALLONS OR MORE	130	5 182 297	314 647	1 375 089	555 711	2 144 037	792 795
PAD DISTRICT NO. 1.	5 665	8 185 385	277 672	2 509 202	1 006 853	3 442 086	949 572
LESS THAN 42,000 GALLONS.	1 120	26 829	153	14 336	6 467	5 722	151
42,000 TO 62,000 GALLONS.	1 277	68 601	218	35 434	16 753	15 992	204
63,000 TO 83,000 GALLONS.	886	64 977	143	33 504	14 764	16 113	453
84,000 TO 104,000 GALLONS.	565	52 786	286	27 599	11 121	13 547	233
105,000 TO 209,000 GALLONS.	645	89 176	1 167	42 309	18 633	26 802	565
210,000 TO 519,000 GALLONS.	265	85 006	1 166	37 875	12 371	32 397	1 197
520,000 TO 1,049,000 GALLONS.	133	105 671	269	45 150	14 458	44 478	1 316
1,050,000 TO 3,149,000 GALLONS.	282	553 675	2 678	247 801	58 593	219 718	24 885
3,150,000 TO 6,299,000 GALLONS.	175	809 697	10 166	373 371	109 826	291 389	24 945
6,300,000 TO 20,999,000 GALLONS.	226	2 592 033	70 223	891 290	384 457	993 647	252 416
21,000,000 GALLONS OR MORE	91	3 736 934	191 203	760 833	359 410	1 782 281	643 007
MAINE	173	310 493	200	88 503	66 127	119 992	35 671
LESS THAN 42,000 GALLONS.	34	953	2	530	312	99	10
42,000 TO 62,000 GALLONS.	36	1 967	...	955	531	481	...
63,000 TO 83,000 GALLONS.	33	2 483	...	1 158	611	711	3
84,000 TO 104,000 GALLONS.	11	(D)	(D)	(D)	(D)	(D)	(D)
105,000 TO 209,000 GALLONS.	25	3 224	4	1 148	929	1 143	...
210,000 TO 1,049,000 GALLONS.	4	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	15	42 202	25	15 548	10 407	16 222	...
6,300,000 GALLONS OR MORE	15	257 645	169	68 151	52 944	100 723	35 658
NEW HAMPSHIRE	95	59 309	4 291	14 549	6 774	23 295	10 400
LESS THAN 42,000 GALLONS.	17	371	...	215	102	54	...
42,000 TO 62,000 GALLONS.	15	772	...	369	242	161	...
63,000 TO 83,000 GALLONS.	9	666	...	383	134	149	...
84,000 TO 104,000 GALLONS.	14	1 289	...	548	264	477	...
105,000 TO 209,000 GALLONS.	24	3 113	...	1 356	588	1 101	68
210,000 TO 1,049,000 GALLONS.	8	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	5	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	3	39 589	4 291	5 341	3 049	16 576	10 332
VERMONT	73	77 326	45	28 581	12 166	36 534	...
LESS THAN 42,000 GALLONS.	12	196	5	122	32	37	...
42,000 TO 62,000 GALLONS.	20	1 039	...	558	247	234	...
63,000 TO 83,000 GALLONS.	6	414	...	265	77	72	...
84,000 TO 104,000 GALLONS.	9	809	...	469	173	167	...
105,000 TO 209,000 GALLONS.	9	1 267	...	562	258	447	...
210,000 TO 1,049,000 GALLONS.	8	3 760	...	1 369	808	1 583	...
1,050,000 TO 6,299,000 GALLONS.	5	15 948	...	8 537	2 055	5 356	...
6,300,000 GALLONS OR MORE	4	53 893	40	16 699	8 516	28 638	...
MASSACHUSETTS	181	596 266	12 809	116 418	69 843	317 865	79 331
LESS THAN 42,000 GALLONS.	49	944	30	268	254	380	12
42,000 TO 62,000 GALLONS.	18	963	...	336	282	345	...
63,000 TO 83,000 GALLONS.	16	1 231	20	364	280	476	91
84,000 TO 104,000 GALLONS.	11	1 024	...	444	142	438	...
105,000 TO 209,000 GALLONS.	19	2 717	33	851	483	1 317	33
210,000 TO 1,049,000 GALLONS.	30	13 563	...	2 471	2 505	8 011	576
1,050,000 TO 6,299,000 GALLONS.	17	39 891	20	13 653	3 983	16 771	5 464
6,300,000 GALLONS OR MORE	21	535 933	12 706	98 031	61 914	290 127	73 155
RHODE ISLAND.	41	395 622	2 082	82 416	50 905	196 713	63 506
LESS THAN 42,000 GALLONS.	5	118	...	6	48	64	...
42,000 TO 62,000 GALLONS.	4	(D)	(D)	(D)	(D)	(D)	(D)
63,000 TO 83,000 GALLONS. . . . .	...	...	...	...	...	...	...
84,000 TO 104,000 GALLONS.	2	(D)	(D)	(D)	(D)	(D)	(D)
105,000 TO 209,000 GALLONS.	5	584	...	191	85	253	55
210,000 TO 1,049,000 GALLONS.	7	4 844	...	2 224	646	1 974	...
1,050,000 TO 6,299,000 GALLONS.	6	13 137	...	5 166	1 749	6 222	...
6,300,000 GALLONS OR MORE	12	376 560	2 082	74 746	48 295	188 076	63 361
CONNECTICUT	131	505 635	5 667	76 410	57 657	294 069	71 832
LESS THAN 42,000 GALLONS.	18	264	...	132	59	73	...
42,000 TO 62,000 GALLONS.	7	371	...	146	96	129	...
63,000 TO 83,000 GALLONS.	9	667	1	258	233	165	10
84,000 TO 104,000 GALLONS.	7	643	...	289	131	223	...
105,000 TO 209,000 GALLONS.	20	2 988	...	966	753	1 266	3
210,000 TO 1,049,000 GALLONS.	24	12 597	15	4 112	2 172	6 257	41
1,050,000 TO 6,299,000 GALLONS.	25	69 450	1 030	23 673	8 242	34 980	1 525
6,300,000 GALLONS OR MORE	21	418 655	4 621	46 834	45 971	250 976	70 253
NEW YORK.	776	1 658 276	54 094	468 224	151 614	807 713	176 631
LESS THAN 42,000 GALLONS.	123	2 604	...	1 383	596	618	7
42,000 TO 62,000 GALLONS.	129	7 051	...	3 259	1 733	1 973	28
63,000 TO 83,000 GALLONS.	97	7 104	48	3 347	1 421	2 281	7
84,000 TO 104,000 GALLONS.	66	6 181	70	2 930	1 191	1 990	...
105,000 TO 209,000 GALLONS.	78	10 793	7	4 395	2 017	4 350	24
210,000 TO 1,049,000 GALLONS.	77	44 078	375	18 663	4 500	19 764	766
1,050,000 TO 6,299,000 GALLONS.	137	375 447	1 711	137 058	38 489	178 157	20 132
6,300,000 GALLONS OR MORE	73	1 204 918	51 875	107 185	101 647	558 590	155 677

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Table 7F.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY—UNITED STATES, PAD DISTRICTS, AND STATES—Con.

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

PAD District, State, and size of storage facility	Establish- ments	Bulk storage capacity as of December 31 assigned to--					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD DISTRICT NO. 1—CONTINUED							
NEW JERSEY.	240	292 535	27 048	252 006	85 073	707 137	221 251
LESS THAN 42,000 GALLONS.	42	847	39	392	139	267	10
42,000 TO 62,000 GALLONS.	34	1 874	12	756	148	656	...
63,000 TO 83,000 GALLONS.	16	1 166	...	533	228	405	...
84,000 TO 104,000 GALLONS.	26	2 498	92	804	463	1 102	37
105,000 TO 209,000 GALLONS.	24	3 643	...	940	504	2 149	50
210,000 TO 1,049,000 GALLONS.	39	12 708	25	6 621	2 099	13 466	497
1,050,000 TO 6,299,000 GALLONS.	31	82 963	58	30 012	7 062	41 736	4 095
6,300,000 GALLONS OR MORE.	28	1 176 836	26 820	211 966	74 130	647 356	216 562
PENNSYLVANIA.	728	512 148	7 414	231 607	37 095	229 069	7 063
LESS THAN 42,000 GALLONS.	161	3 934	12	2 154	745	1 001	22
42,000 TO 62,000 GALLONS.	174	9 350	16	5 178	1 606	2 525	25
63,000 TO 83,000 GALLONS.	97	7 025	5	4 089	984	1 929	18
84,000 TO 104,000 GALLONS.	67	6 209	30	3 482	901	1 796	...
105,000 TO 209,000 GALLONS.	81	11 861	68	5 511	1 518	4 671	93
210,000 TO 1,049,000 GALLONS.	57	27 014	363	12 709	2 796	11 086	60
1,050,000 TO 6,299,000 GALLONS.	73	235 469	207	111 250	17 221	103 019	3 766
6,300,000 GALLONS OR MORE.	18	211 396	6 713	87 228	11 324	103 042	3 079
DELAWARE.	45	48 299	25	13 187	6 570	23 062	5 455
LESS THAN 42,000 GALLONS.	10	177	...	68	59	50	...
42,000 TO 62,000 GALLONS.	11	575	...	277	139	159	...
63,000 TO 83,000 GALLONS.	4	289	...	106	98	85	...
84,000 TO 104,000 GALLONS.	3	271	...	176	61	34	...
105,000 TO 209,000 GALLONS.	5	770	7	237	136	390	...
210,000 TO 1,049,000 GALLONS.	5	3 430	...	1 611	687	1 132	...
1,050,000 TO 6,299,000 GALLONS.	4	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE.	3	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND.	167	399 466	26 931	99 037	42 462	197 573	33 463
LESS THAN 42,000 GALLONS.	27	692	16	363	132	181	...
42,000 TO 62,000 GALLONS.	31	1 749	6	807	425	511	...
63,000 TO 83,000 GALLONS.	21	1 566	...	714	361	461	30
84,000 TO 104,000 GALLONS.	13	1 245	...	618	235	392	...
105,000 TO 209,000 GALLONS.	18	2 590	...	1 214	537	839	...
210,000 TO 1,049,000 GALLONS.	33	16 107	...	6 179	3 100	4 640	...
1,050,000 TO 6,299,000 GALLONS.	10	25 548	192	11 357	3 176	10 107	710
6,300,000 GALLONS OR MORE.	14	349 969	26 717	75 770	34 308	180 442	32 723
DISTRICT OF COLUMBIA.	9	26 376	50	6 923	1 822	11 398	6 183
LESS THAN 42,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
42,000 TO 62,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
63,000 TO 83,000 GALLONS. . . . .	...	...	...	...	...	...	...
84,000 TO 104,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
105,000 TO 209,000 GALLONS. . . . .	...	...	...	...	...	...	...
210,000 TO 1,049,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	4	17 788	50	5 109	940	5 506	6 183
6,300,000 GALLONS OR MORE.	1	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA.	464	415 355	8 775	166 240	77 534	129 565	33 241
LESS THAN 42,000 GALLONS.	86	2 206	...	1 254	572	380	...
42,000 TO 62,000 GALLONS.	133	7 142	...	3 690	1 722	1 660	70
63,000 TO 83,000 GALLONS.	89	6 530	...	3 315	1 551	1 633	31
84,000 TO 104,000 GALLONS.	48	4 492	6	2 247	938	1 195	106
105,000 TO 209,000 GALLONS.	50	7 008	4	3 492	1 439	1 931	142
210,000 TO 1,049,000 GALLONS.	25	8 459	...	3 775	1 412	3 003	269
1,050,000 TO 6,299,000 GALLONS.	16	51 250	49	21 641	8 727	19 233	1 600
6,300,000 GALLONS OR MORE.	17	328 268	8 716	126 826	61 173	100 530	31 023
WEST VIRGINIA.	166	73 795	768	60 969	2 792	9 266	...
LESS THAN 42,000 GALLONS.	34	906	...	555	155	196	...
42,000 TO 62,000 GALLONS.	45	2 496	...	1 548	411	537	...
63,000 TO 83,000 GALLONS.	30	2 241	...	1 443	386	412	...
84,000 TO 104,000 GALLONS.	18	1 633	22	1 029	311	271	...
105,000 TO 209,000 GALLONS.	11	1 563	28	999	155	381	...
210,000 TO 1,049,000 GALLONS.	3	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	23	45 124	250	40 392	731	3 751	...
6,300,000 GALLONS OR MORE.	2	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA.	762	538 341	7 768	219 052	160 812	128 541	22 168
LESS THAN 42,000 GALLONS.	185	4 934	...	2 528	1 460	936	10
42,000 TO 62,000 GALLONS.	186	9 997	44	4 791	3 215	1 947	...
63,000 TO 83,000 GALLONS.	128	9 540	49	4 657	2 734	2 007	93
84,000 TO 104,000 GALLONS.	75	7 101	...	3 601	2 139	1 361	...
105,000 TO 209,000 GALLONS.	102	14 063	310	7 022	4 338	2 393	...
210,000 TO 1,049,000 GALLONS.	37	11 604	41	7 159	2 987	1 417	...
1,050,000 TO 6,299,000 GALLONS.	23	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE.	26	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA.	398	279 450	2 552	113 031	62 680	50 562	50 625
LESS THAN 42,000 GALLONS.	107	2 764	15	1 484	854	410	1
42,000 TO 62,000 GALLONS.	124	6 593	43	3 473	1 706	1 365	6
63,000 TO 83,000 GALLONS.	67	4 846	...	2 524	1 264	1 058	...
84,000 TO 104,000 GALLONS.	37	3 609	...	2 213	782	614	...
105,000 TO 209,000 GALLONS.	31	3 968	26	2 283	1 063	596	...
210,000 TO 1,049,000 GALLONS.	8	2 376	106	829	825	616	...
1,050,000 TO 6,299,000 GALLONS.	12	49 891	...	24 025	14 249	11 617	...
6,300,000 GALLONS OR MORE.	12	205 403	2 362	76 200	41 937	34 226	50 618
GEORGIA.	636	323 086	40 264	156 920	43 092	63 528	19 282
LESS THAN 42,000 GALLONS.	98	(D)	(D)	(D)	(D)	(D)	(D)
42,000 TO 62,000 GALLONS.	201	10 793	24	6 197	2 458	2 093	21
63,000 TO 83,000 GALLONS.	135	9 950	...	5 433	2 160	2 236	121
84,000 TO 104,000 GALLONS.	90	8 288	43	4 665	1 723	1 857	...
105,000 TO 209,000 GALLONS.	64	8 226	345	4 617	1 605	1 599	60
210,000 TO 1,049,000 GALLONS.	5	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	35	109 242	34	73 811	14 837	20 352	208
6,300,000 GALLONS OR MORE.	8	172 636	39 690	59 678	19 705	34 756	18 807

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7F.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY-UNITED STATES, PAD DISTRICTS, AND STATES-Con.

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

PAD District, State, and size of storage facility	Establish- ments (number)	Bulk storage capacity as of December 31 assigned to--					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
PAD DISTRICT NO. 1—CONTINUED							
FLORIDA	580	673 507	76 889	315 109	71 835	96 204	113 470
LESS THAN 42,000 GALLONS.	111	2 568	34	1 416	513	591	14
42,000 TO 62,000 GALLONS.	108	5 620	15	3 039	1 360	1 152	54
63,000 TO 83,000 GALLONS.	129	9 259	20	4 915	2 242	2 033	4
84,000 TO 104,000 GALLONS.	67	6 221	23	3 587	1 363	1 248	..
105,000 TO 209,000 GALLONS.	79	10 798	335	6 225	2 225	1 976	37
210,000 TO 1,049,000 GALLONS.	27	11 976	382	7 928	1 481	1 871	314
1,050,000 TO 6,299,000 GALLONS.	20	68 137	8 990	42 555	4 493	6 178	5 921
6,300,000 GALLONS OR MORE	39	558 928	67 090	245 444	58 158	81 155	107 081
PAD DISTRICT NO. 2.	15 249	4 123 116	95 905	2 027 128	813 509	1 037 291	149 283
LESS THAN 42,000 GALLONS.	2 815	69 990	293	42 966	14 887	11 500	344
42,000 TO 62,000 GALLONS.	5 111	273 388	749	134 802	72 652	64 667	518
63,000 TO 83,000 GALLONS.	3 823	273 728	1 399	124 771	75 009	71 902	647
84,000 TO 104,000 GALLONS.	1 441	133 235	1 526	59 923	35 693	35 648	443
105,000 TO 209,000 GALLONS.	1 293	176 743	2 843	74 753	47 243	51 102	802
210,000 TO 519,000 GALLONS.	321	97 757	787	34 757	22 828	34 634	4 751
520,000 TO 1,049,000 GALLONS.	70	49 508	1 142	17 960	10 395	17 901	2 110
1,050,000 TO 3,149,000 GALLONS.	93	186 643	3 497	115 239	23 776	32 463	11 668
3,150,000 TO 6,299,000 GALLONS.	117	520 422	5 454	312 469	84 085	110 176	8 238
6,300,000 TO 20,999,000 GALLONS.	139	1 493 307	36 940	698 969	290 891	391 758	74 749
21,000,000 GALLONS OR MORE	26	848 395	41 273	410 519	136 050	215 540	45 013
OHIO.	986	564 841	13 378	324 364	87 392	106 906	32 801
LESS THAN 42,000 GALLONS.	154	3 719	...	2 123	983	601	12
42,000 TO 62,000 GALLONS.	212	11 436	14	5 756	3 040	2 594	32
63,000 TO 83,000 GALLONS.	235	17 211	8	8 708	4 129	4 351	15
84,000 TO 104,000 GALLONS.	107	9 745	21	4 762	2 435	2 527	...
105,000 TO 209,000 GALLONS.	172	23 716	368	10 585	6 430	6 333	...
210,000 TO 1,049,000 GALLONS.	33	13 546	90	7 922	1 725	3 566	243
1,050,000 TO 6,299,000 GALLONS.	46	148 787	2 021	106 169	17 011	23 528	58
6,300,000 GALLONS OR MORE	27	336 681	10 856	178 339	51 639	63 406	32 441
INDIANA	1 202	494 458	24 061	218 950	107 330	143 987	130
LESS THAN 42,000 GALLONS.	157	3 471	36	1 979	910	546	...
42,000 TO 62,000 GALLONS.	415	22 046	22	10 413	6 217	5 384	10
63,000 TO 83,000 GALLONS.	318	22 788	50	10 161	6 485	6 050	42
84,000 TO 104,000 GALLONS.	138	12 909	130	5 739	3 696	3 304	40
105,000 TO 209,000 GALLONS.	118	16 214	85	6 121	4 721	5 287	...
210,000 TO 1,049,000 GALLONS.	25	8 379	36	2 452	2 060	3 793	38
1,050,000 TO 6,299,000 GALLONS.	12	35 676	...	19 537	6 956	9 183	...
6,300,000 GALLONS OR MORE	19	372 975	23 702	162 548	76 285	110 440	...
ILLINOIS.	1 669	694 866	916	290 565	123 315	201 653	78 417
LESS THAN 42,000 GALLONS.	231	5 145	46	3 057	1 245	793	4
42,000 TO 62,000 GALLONS.	524	28 672	86	13 935	7 582	7 057	12
63,000 TO 83,000 GALLONS.	453	32 686	277	14 454	8 930	8 984	41
84,000 TO 104,000 GALLONS.	148	13 719	124	5 914	3 564	4 080	37
105,000 TO 209,000 GALLONS.	175	24 864	178	9 618	6 309	8 520	239
210,000 TO 1,049,000 GALLONS.	87	32 921	48	10 786	6 995	13 258	1 834
1,050,000 TO 6,299,000 GALLONS.	22	72 658	157	34 831	13 208	20 335	4 127
6,300,000 GALLONS OR MORE	29	484 201	...	197 970	75 482	138 626	72 123
MICHIGAN.	1 179	447 585	12 008	221 585	96 869	109 870	7 253
LESS THAN 42,000 GALLONS.	112	2 730	17	1 638	648	427	...
42,000 TO 62,000 GALLONS.	333	17 920	21	8 337	5 523	3 979	60
63,000 TO 83,000 GALLONS.	299	21 515	48	9 399	6 499	5 569	...
84,000 TO 104,000 GALLONS.	147	13 649	116	5 550	4 264	3 719	...
105,000 TO 209,000 GALLONS.	168	23 330	379	9 301	5 453	7 120	77
210,000 TO 1,049,000 GALLONS.	69	26 221	681	8 077	7 840	7 307	2 316
1,050,000 TO 6,299,000 GALLONS.	32	121 728	91	68 594	21 189	27 054	4 800
6,300,000 GALLONS OR MORE	19	220 492	10 655	100 689	44 453	54 695	...
WISCONSIN	1 253	429 957	5 607	181 900	99 698	136 119	6 633
LESS THAN 42,000 GALLONS.	123	2 633	22	1 692	572	347	...
42,000 TO 62,000 GALLONS.	355	19 595	19	9 384	5 466	4 725	1
63,000 TO 83,000 GALLONS.	357	25 816	23	11 348	7 647	6 748	50
84,000 TO 104,000 GALLONS.	170	15 829	99	6 489	4 681	4 526	34
105,000 TO 209,000 GALLONS.	167	22 592	400	8 265	6 451	7 438	38
210,000 TO 1,049,000 GALLONS.	46	18 452	27	6 019	4 546	7 460	400
1,050,000 TO 6,299,000 GALLONS.	12	39 523	654	14 504	4 132	16 433	3 800
6,300,000 GALLONS OR MORE	23	285 517	363	124 199	66 203	88 442	2 310
MINNESOTA	1 430	312 140	19 894	132 840	67 144	80 457	11 805
LESS THAN 42,000 GALLONS.	204	5 315	30	3 028	1 411	800	46
42,000 TO 62,000 GALLONS.	538	28 903	41	13 176	7 926	7 694	66
63,000 TO 83,000 GALLONS.	399	28 654	120	12 138	8 066	8 272	58
84,000 TO 104,000 GALLONS.	138	12 843	25	5 345	3 606	3 748	119
105,000 TO 209,000 GALLONS.	105	14 172	151	5 776	4 243	3 879	123
210,000 TO 1,049,000 GALLONS.	29	11 244	77	3 578	2 719	4 412	458
1,050,000 TO 6,299,000 GALLONS.	7	15 738	1 000	3 412	2 828	2 069	6 429
6,300,000 GALLONS OR MORE	10	195 271	18 450	86 387	36 345	49 583	4 506
IOWA.	1 687	247 047	1 518	112 282	71 556	61 318	373
LESS THAN 42,000 GALLONS.	284	7 530	30	4 129	1 904	1 467	...
42,000 TO 62,000 GALLONS.	678	36 501	31	16 315	11 312	8 843	...
63,000 TO 83,000 GALLONS.	434	30 923	117	12 821	9 923	8 008	54
84,000 TO 104,000 GALLONS.	149	13 670	188	5 652	3 961	3 797	72
105,000 TO 209,000 GALLONS.	90	12 022	241	5 071	3 547	3 080	83
210,000 TO 1,049,000 GALLONS.	39	14 232	56	4 458	4 173	5 501	44
1,050,000 TO 6,299,000 GALLONS.	5	15 894	15	7 608	5 111	3 040	120
6,300,000 GALLONS OR MORE	2	116 275	840	56 228	31 625	27 582	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Table 7F.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY—UNITED STATES, PAD DISTRICTS, AND STATES—Con.

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

PAD District, State, and size of storage facility	Establish- ments (number)	Bulk storage capacity as of December 31 assigned to--					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD DISTRICT NO. 2—CONTINUED							
MISSOURI.	1 172	153 635	751	85 220	34 098	32 411	1 155
LESS THAN 42,000 GALLONS.	200	4 839	15	2 884	1 237	638	65
42,000 TO 62,000 GALLONS.	487	25 830	177	12 651	7 749	5 235	18
63,000 TO 83,000 GALLONS.	301	21 433	86	9 689	6 475	5 098	85
84,000 TO 104,000 GALLONS.	84	7 755	166	3 501	2 168	1 920	...
105,000 TO 209,000 GALLONS.	57	7 844	222	3 504	2 093	1 963	62
210,000 TO 1,049,000 GALLONS.	21	7 245	52	3 192	1 301	2 347	353
1,050,000 TO 6,299,000 GALLONS.	19	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE.	3	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA.	675	45 163	584	22 552	9 734	12 146	147
LESS THAN 42,000 GALLONS.	88	2 067	...	1 358	333	371	5
42,000 TO 62,000 GALLONS.	266	14 210	75	7 324	2 959	3 842	10
63,000 TO 83,000 GALLONS.	195	14 096	71	6 907	3 062	4 038	18
84,000 TO 104,000 GALLONS.	74	7 180	144	3 337	1 770	1 873	56
105,000 TO 209,000 GALLONS.	45	5 877	203	2 959	1 262	1 395	58
210,000 TO 1,049,000 GALLONS.	7	1 733	91	667	348	627	...
1,050,000 TO 6,299,000 GALLONS. . . . .	...	...	...	...	...	...	...
6,300,000 GALLONS OR MORE. . . . .	...	...	...	...	...	...	...
SOUTH DAKOTA.	578	46 918	502	22 681	11 255	12 327	153
LESS THAN 42,000 GALLONS.	115	2 814	12	1 781	602	412	7
42,000 TO 62,000 GALLONS.	206	11 080	29	5 287	2 826	2 905	33
63,000 TO 83,000 GALLONS.	160	11 403	117	5 218	2 940	3 109	19
84,000 TO 104,000 GALLONS.	48	4 381	108	2 034	1 031	1 208	...
105,000 TO 209,000 GALLONS.	41	5 356	210	2 457	1 108	1 571	10
210,000 TO 1,049,000 GALLONS.	7	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS. . . . .	...	...	...	...	...	...	...
6,300,000 GALLONS OR MORE.	1	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA.	676	63 390	547	28 590	16 524	17 104	625
LESS THAN 42,000 GALLONS.	167	3 980	9	2 310	840	713	108
42,000 TO 62,000 GALLONS.	177	9 446	63	4 455	2 217	2 612	99
63,000 TO 83,000 GALLONS.	209	14 873	128	5 996	4 148	4 482	119
84,000 TO 104,000 GALLONS.	67	6 156	129	2 644	1 555	1 791	37
105,000 TO 209,000 GALLONS.	43	5 733	146	2 407	1 622	1 502	56
210,000 TO 1,049,000 GALLONS.	9	3 157	...	1 227	346	1 378	206
1,050,000 TO 6,299,000 GALLONS.	3	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE.	1	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS.	1 163	182 833	5 818	111 723	27 542	37 159	591
LESS THAN 42,000 GALLONS.	379	9 980	16	6 542	1 725	1 656	41
42,000 TO 62,000 GALLONS.	441	23 022	93	12 628	4 869	5 317	115
63,000 TO 83,000 GALLONS.	244	16 629	207	8 702	3 621	4 016	83
84,000 TO 104,000 GALLONS.	64	5 607	106	3 021	1 240	1 206	34
105,000 TO 209,000 GALLONS.	22	2 877	164	1 456	603	640	14
210,000 TO 1,049,000 GALLONS.	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	4	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE.	7	113 065	3 422	71 930	74 137	23 576	3 000
KENTUCKY.	452	163 637	2 900	96 793	23 332	36 265	4 347
LESS THAN 42,000 GALLONS.	115	2 702	20	1 593	556	529	4
42,000 TO 62,000 GALLONS.	133	7 078	...	4 425	1 439	1 214	...
63,000 TO 83,000 GALLONS.	81	5 810	1	3 583	1 043	1 159	24
84,000 TO 104,000 GALLONS.	53	4 821	21	2 875	852	1 073	...
105,000 TO 209,000 GALLONS.	43	5 586	34	3 479	990	1 055	28
210,000 TO 1,049,000 GALLONS.	6	1 943	17	1 527	210	189	...
1,050,000 TO 6,299,000 GALLONS.	13	47 412	560	31 698	6 106	9 048	...
6,300,000 GALLONS OR MORE.	8	88 285	2 247	47 613	12 136	21 998	4 291
TENNESSEE.	426	211 709	6 221	129 233	29 916	41 590	4 749
LESS THAN 42,000 GALLONS.	77	1 638	26	941	407	252	12
42,000 TO 62,000 GALLONS.	138	7 354	35	4 171	1 722	1 410	16
63,000 TO 83,000 GALLONS.	90	6 591	121	3 523	1 499	1 423	25
84,000 TO 104,000 GALLONS.	44	4 097	95	2 540	692	756	14
105,000 TO 209,000 GALLONS.	38	5 249	61	2 928	1 214	1 032	14
210,000 TO 1,049,000 GALLONS.	9	3 901	78	1 592	338	1 322	571
1,050,000 TO 6,299,000 GALLONS.	22	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE.	8	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA.	702	64 937	1 200	47 850	7 804	7 979	104
LESS THAN 42,000 GALLONS.	410	11 427	14	7 911	1 514	1 948	40
42,000 TO 62,000 GALLONS.	208	10 289	43	6 545	1 805	1 856	40
63,000 TO 83,000 GALLONS.	48	3 300	25	2 124	542	595	14
84,000 TO 104,000 GALLONS.	11	958	56	552	198	152	...
105,000 TO 209,000 GALLONS.	10	1 311	1	826	197	287	...
210,000 TO 1,049,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	12	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE.	2	(D)	(D)	(D)	(D)	(D)	(D)
PAD DISTRICT NO. 3.	4 133	1 039 350	73 057	617 132	95 667	198 507	54 987
LESS THAN 42,000 GALLONS.	1 260	33 430	176	23 396	4 737	4 982	139
42,000 TO 62,000 GALLONS.	1 484	77 022	432	48 755	12 276	15 153	406
63,000 TO 83,000 GALLONS.	729	52 184	722	29 991	8 697	12 488	286
84,000 TO 104,000 GALLONS.	281	25 614	730	14 786	4 047	5 936	115
105,000 TO 209,000 GALLONS.	206	27 385	975	16 053	3 793	6 065	499
210,000 TO 519,000 GALLONS.	27	9 159	473	5 298	886	2 268	234
520,000 TO 1,049,000 GALLONS.	16	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 3,149,000 GALLONS.	57	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 TO 6,299,000 GALLONS.	42	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 TO 20,999,000 GALLONS.	28	182 570	2 546	135 571	16 415	22 553	5 485
21,000,000 GALLONS OR MORE.	5	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

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Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

PAD District, State, and size of storage facility	Establish- ments (number)	Bulk storage capacity as of December 31 assigned to--					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
PAD DISTRICT NO. 3—CONTINUED							
ALABAMA	461	158 933	4 514	98 672	15 305	28 446	11 996
LESS THAN 42,000 GALLONS.	70	1 504	10	1 020	233	229	12
42,000 TO 62,000 GALLONS.	106	5 719	53	3 365	1 087	1 187	27
63,000 TO 83,000 GALLONS.	145	10 678	...	5 837	2 176	2 570	95
84,000 TO 104,000 GALLONS.	56	5 217	85	2 891	904	1 322	15
105,000 TO 209,000 GALLONS.	49	6 723	185	3 939	1 113	1 466	20
210,000 TO 1,049,000 GALLONS.	7	4 192	29	3 352	96	215	...
1,050,000 TO 6,299,000 GALLONS.	22	69 924	...	49 966	7 264	12 694	...
6,300,000 GALLONS OR MORE	6	54 976	4 152	27 802	2 432	8 763	11 827
MISSISSIPPI	460	90 903	1 298	64 313	10 000	15 207	85
LESS THAN 42,000 GALLONS.	65	1 604	...	1 119	204	271	10
42,000 TO 62,000 GALLONS.	159	8 530	19	5 159	1 315	1 999	38
63,000 TO 83,000 GALLONS.	115	8 262	94	4 413	1 471	2 267	17
84,000 TO 104,000 GALLONS.	67	6 101	93	3 536	1 021	1 451	...
105,000 TO 209,000 GALLONS.	33	4 117	204	2 378	598	917	20
210,000 TO 1,049,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	19	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)
ARKANSAS.	505	49 632	632	35 002	4 904	8 712	382
LESS THAN 42,000 GALLONS.	85	2 090	9	1 509	271	280	21
42,000 TO 62,000 GALLONS.	185	9 877	79	5 767	1 513	2 378	140
63,000 TO 83,000 GALLONS.	145	10 346	108	5 629	1 708	2 856	45
84,000 TO 104,000 GALLONS.	43	3 901	151	2 107	609	1 010	24
105,000 TO 209,000 GALLONS.	40	4 904	268	2 766	535	1 183	152
210,000 TO 1,049,000 GALLONS.	4	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	462	131 737	4 266	63 625	28 039	24 154	11 653
LESS THAN 42,000 GALLONS.	109	2 722	55	1 810	304	522	31
42,000 TO 62,000 GALLONS.	166	8 749	17	5 273	1 161	2 207	91
63,000 TO 83,000 GALLONS.	86	6 258	144	3 480	800	1 777	57
84,000 TO 104,000 GALLONS.	35	3 267	142	1 846	422	831	26
105,000 TO 209,000 GALLONS.	33	3 998	175	2 266	457	1 072	18
210,000 TO 1,049,000 GALLONS.	14	8 636	108	5 494	382	2 340	312
1,050,000 TO 6,299,000 GALLONS.	14	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	5	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	1 994	579 924	61 419	336 048	34 920	116 770	30 767
LESS THAN 42,000 GALLONS.	839	23 015	89	16 225	3 361	3 281	59
42,000 TO 62,000 GALLONS.	767	38 989	258	25 910	6 244	6 483	94
63,000 TO 83,000 GALLONS.	201	14 031	325	9 037	2 074	2 535	60
84,000 TO 104,000 GALLONS.	69	6 193	241	3 781	980	1 161	30
105,000 TO 209,000 GALLONS.	46	6 879	143	4 270	972	1 255	239
210,000 TO 1,049,000 GALLONS.	16	7 297	507	4 763	417	1 484	126
1,050,000 TO 6,299,000 GALLONS.	39	117 913	2 440	92 820	9 316	12 997	340
6,300,000 GALLONS OR MORE	17	365 607	57 416	179 242	11 556	87 574	29 819
NEW MEXICO.	251	28 221	928	19 472	2 499	5 218	104
LESS THAN 42,000 GALLONS.	92	2 483	13	1 704	361	399	6
42,000 TO 62,000 GALLONS.	101	5 158	6	3 281	956	899	16
63,000 TO 83,000 GALLONS.	37	2 609	51	1 595	468	483	12
84,000 TO 104,000 GALLONS.	11	935	18	625	111	161	20
105,000 TO 209,000 GALLONS.	5	774	...	434	118	172	50
210,000 TO 1,049,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)
PAD DISTRICT NO. 4.							
	1 723	182 714	5 376	98 075	32 511	42 559	4 193
LESS THAN 42,000 GALLONS.	475	11 601	41	7 520	1 563	2 311	166
42,000 TO 62,000 GALLONS.	575	30 569	136	16 987	5 581	7 574	291
63,000 TO 83,000 GALLONS.	405	28 879	215	15 671	5 002	7 851	140
84,000 TO 104,000 GALLONS.	141	12 928	272	6 744	2 415	3 368	129
105,000 TO 209,000 GALLONS.	91	12 131	522	5 936	2 067	3 292	314
210,000 TO 519,000 GALLONS.	15	4 172	164	2 222	440	1 133	213
520,000 TO 1,049,000 GALLONS.	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 3,149,000 GALLONS.	5	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 TO 6,299,000 GALLONS.	12	55 741	...	32 855	10 961	11 925	...
6,300,000 TO 20,999,000 GALLONS	2	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 GALLONS OR MORE . . . . .	...	...	...	...	...	...	...
MONTANA	461	55 411	459	31 208	10 737	12 545	462
LESS THAN 42,000 GALLONS.	156	3 853	6	2 391	627	795	34
42,000 TO 62,000 GALLONS.	133	7 131	55	3 945	1 359	1 620	152
63,000 TO 83,000 GALLONS.	90	6 483	20	3 626	1 169	1 582	86
84,000 TO 104,000 GALLONS.	45	4 274	171	2 138	897	995	73
105,000 TO 209,000 GALLONS.	27	3 738	131	1 774	689	1 027	117
210,000 TO 1,049,000 GALLONS.	3	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	7	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE . . . . .	...	...	...	...	...	...	...
IDAHO	394	60 915	296	32 479	12 071	15 883	186
LESS THAN 42,000 GALLONS.	77	1 981	...	1 182	267	532	...
42,000 TO 62,000 GALLONS.	147	7 729	31	4 108	1 359	2 216	15
63,000 TO 83,000 GALLONS.	109	7 823	45	3 894	1 233	2 648	3
84,000 TO 104,000 GALLONS.	24	2 236	12	1 065	379	780	...
105,000 TO 209,000 GALLONS.	24	3 184	190	1 261	620	945	168
210,000 TO 1,049,000 GALLONS.	5	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	7	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Table 7F.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY—UNITED STATES, PAD DISTRICTS AND STATES—Con.

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas stations)

PAD District, State, and size of storage facility	Establish- ments (number)	Bulk storage capacity as of December 31 assigned to--					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD DISTRICT NO. 4--CONTINUED							
WYOMING	193	13 458	220	5 923	1 819	2 550	2 946
LESS THAN 42,000 GALLONS.	54	1 346	...	930	166	244	6
42,000 TO 62,000 GALLONS.	72	3 780	45	2 124	626	985	...
63,000 TO 83,000 GALLONS.	43	3 087	71	1 674	587	755	...
84,000 TO 104,000 GALLONS.	15	1 326	54	618	280	374	...
105,000 TO 209,000 GALLONS.	8	(D)	(D)	(D)	(D)	(D)	(D)
210,000 TO 1,049,000 GALLONS. . . . .	...	...	...	...	...	...	...
1,050,000 TO 6,299,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE . . . . .	...	...	...	...	...	...	...
COLORADO.	482	39 713	4 272	21 482	6 393	7 210	356
LESS THAN 42,000 GALLONS.	133	3 197	2	2 144	399	526	126
42,000 TO 62,000 GALLONS.	166	8 869	1	5 056	1 843	1 868	101
63,000 TO 83,000 GALLONS.	113	7 885	33	4 608	1 549	1 651	44
84,000 TO 104,000 GALLONS.	44	3 917	22	2 317	668	854	56
105,000 TO 209,000 GALLONS.	19	2 507	118	1 364	390	606	29
210,000 TO 1,049,000 GALLONS.	5	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)
UTAH.	193	13 217	129	6 983	1 491	4 371	243
LESS THAN 42,000 GALLONS.	55	1 224	33	873	104	214	...
42,000 TO 62,000 GALLONS.	57	3 060	4	1 754	394	885	23
63,000 TO 83,000 GALLONS.	50	3 601	46	1 869	464	1 215	7
84,000 TO 104,000 GALLONS.	13	1 175	13	606	191	365	...
105,000 TO 209,000 GALLONS.	13	(D)	(D)	(D)	(D)	(D)	(D)
210,000 TO 1,049,000 GALLONS.	4	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE . . . . .	...	...	...	...	...	...	...
PAD DISTRICT NO. 5.	2 853	1 188 139	80 675	511 792	145 742	267 411	182 519
LESS THAN 42,000 GALLONS.	619	15 837	48	9 719	2 149	3 810	111
42,000 TO 62,000 GALLONS.	642	34 497	227	20 993	4 952	8 185	140
63,000 TO 83,000 GALLONS.	738	54 701	466	28 541	10 186	15 197	311
84,000 TO 104,000 GALLONS.	378	35 431	768	17 133	7 395	9 974	161
105,000 TO 209,000 GALLONS.	244	33 305	1 744	15 545	6 228	8 664	1 124
210,000 TO 519,000 GALLONS.	60	19 097	814	10 113	2 605	5 055	510
520,000 TO 1,049,000 GALLONS.	33	24 802	170	16 651	1 944	3 851	2 186
1,050,000 TO 3,149,000 GALLONS.	72	125 099	7 737	69 684	13 231	25 135	9 312
3,150,000 TO 6,299,000 GALLONS.	34	151 546	20 314	75 628	10 230	34 432	10 942
6,300,000 TO 20,999,000 GALLONS.	23	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 GALLONS OR MORE	10	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	232	39 477	1 634	28 614	2 159	6 907	163
LESS THAN 42,000 GALLONS.	54	1 255	...	852	89	289	25
42,000 TO 62,000 GALLONS.	60	3 194	21	2 230	313	624	6
63,000 TO 83,000 GALLONS.	56	4 177	88	2 429	606	1 010	44
84,000 TO 104,000 GALLONS.	33	3 066	43	1 699	522	792	10
105,000 TO 209,000 GALLONS.	16	2 104	151	1 054	341	480	78
210,000 TO 1,049,000 GALLONS.	6	2 921	71	2 163	117	570	...
1,050,000 TO 6,299,000 GALLONS.	7	22 760	1 260	18 187	171	3 142	...
6,300,000 GALLONS OR MORE . . . . .	...	...	...	...	...	...	...
NEVADA.	89	8 138	193	5 128	1 183	1 388	246
LESS THAN 42,000 GALLONS.	18	379	...	246	54	62	17
42,000 TO 62,000 GALLONS.	19	1 040	...	598	226	216	...
63,000 TO 83,000 GALLONS.	26	1 918	10	1 036	377	495	...
84,000 TO 104,000 GALLONS.	12	1 125	26	518	250	331	...
105,000 TO 209,000 GALLONS.	12	(D)	(D)	(D)	(D)	(D)	(D)
210,000 TO 1,049,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE . . . . .	...	...	...	...	...	...	...
WASHINGTON.	673	433 570	16 972	144 628	76 535	120 537	74 898
LESS THAN 42,000 GALLONS.	134	3 345	...	1 693	656	979	17
42,000 TO 62,000 GALLONS.	151	8 059	9	4 217	1 533	2 279	21
63,000 TO 83,000 GALLONS.	200	14 873	70	7 056	3 352	4 322	73
84,000 TO 104,000 GALLONS.	65	6 309	55	2 893	1 462	1 869	30
105,000 TO 209,000 GALLONS.	58	(D)	(D)	(D)	(D)	(D)	(D)
210,000 TO 1,049,000 GALLONS.	27	11 020	96	5 506	2 067	2 576	775
1,050,000 TO 6,299,000 GALLONS.	24	66 319	1 140	21 896	11 565	21 351	10 367
6,300,000 GALLONS OR MORE	14	(D)	(D)	(D)	(D)	(D)	(D)
OREGON.	494	284 134	19 146	110 425	38 833	64 160	51 570
LESS THAN 42,000 GALLONS.	117	3 145	...	1 884	480	757	24
42,000 TO 62,000 GALLONS.	109	5 791	14	3 359	935	1 483	...
63,000 TO 83,000 GALLONS.	134	9 762	27	4 877	1 981	2 877	...
84,000 TO 104,000 GALLONS.	67	6 363	79	3 035	1 285	1 952	12
105,000 TO 209,000 GALLONS.	30	(D)	(D)	(D)	(D)	(D)	(D)
210,000 TO 1,049,000 GALLONS.	12	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 TO 6,299,000 GALLONS.	17	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE	8	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	1 365	422 820	42 730	222 997	27 032	74 419	55 642
LESS THAN 42,000 GALLONS.	296	7 713	48	5 044	870	1 723	28
42,000 TO 62,000 GALLONS.	303	16 413	183	10 589	1 945	3 583	113
63,000 TO 83,000 GALLONS.	322	23 971	271	13 143	3 870	6 493	194
84,000 TO 104,000 GALLONS.	201	18 568	565	8 988	3 876	5 030	109
105,000 TO 209,000 GALLONS.	128	16 857	1 173	8 114	2 770	4 323	477
210,000 TO 1,049,000 GALLONS.	47	23 971	130	16 237	1 862	4 108	1 334
1,050,000 TO 6,299,000 GALLONS.	57	135 770	12 878	80 978	7 227	26 308	8 379
6,300,000 GALLONS OR MORE	11	302 731	115 487	84 956	4 612	22 851	45 008

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Table 7G.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-GALLON SALES, BY CLASS OF CUSTOMER AND TYPE OF PRODUCT—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Total Sales, and Gallon Sales
(Excludes liquefied petroleum gas stations)

PAD District and State	All establishments		Sales coverage ¹ (percent)	Sales of establishments reporting gallon sales, by class of customer and type of product										Sales to retailers, users, and consumers						
	Number	Sales (including tax) (\$1,000)		Total sales, all customers										Gasoline					Liquefied petroleum gases	
				Gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied petroleum gases (1,000 gal.)	Gasoline (1,000 gal.)	Kerosene, range oil, and #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied petroleum gases (1,000 gal.)							
UNITED STATES, TOTAL	19 623	19 877 454	91.8	54 545 327	7 424 914	24 514 189	11 852 603	592 414	47 095 686	4 490 008	15 536 537	8 406 473	356 07	47 095 686	4 490 008	15 536 537	8 406 473	356 07		
PAD DISTRICT NO. 1...	5 665	8 104 357	93.5	20 691 163	3 259 775	15 104 725	8 451 831	50 491	17 655 694	1 933 541	9 228 946	5 835 607	15 014	17 655 694	1 933 541	9 228 946	5 835 607	15 014		
MAINE	173	171 738	96.9	350 010	156 488	358 380	161 597	622	314 427	99 977	198 401	138 630	494	314 427	99 977	198 401	138 630	494		
NEW HAMPSHIRE	95	50 016	93.4	168 178	42 929	149 453	73 984	597	156 898	29 885	104 782	68 907	56	156 898	29 885	104 782	68 907	56		
VERMONT	73	50 644	95.8	95 768	25 640	66 579	25 618	2 923	91 066	21 530	60 899	2 922	100	91 066	21 530	60 899	2 922	100		
MASSACHUSETTS	181	50 016	90.2	932 189	305 140	1 523 933	964 278	2 355	930 654	143 092	1 005 211	94 089	93	143 092	143 092	1 005 211	94 089	93		
RHODE ISLAND	41	171 485	97.0	391 200	58 484	327 395	317 585	470	355 600	35 231	198 984	174 984	10	355 600	35 231	198 984	174 984	10		
CONNECTICUT	131	395 646	93.1	835 491	88 703	891 777	548 614	2 090	696 718	69 392	337 887	337 887	49	696 718	69 392	337 887	337 887	49		
NEW YORK	776	1 627 611	93.9	4 087 471	331 877	3 996 141	1 245 274	1 311	3 695 850	222 761	2 742 816	1 100 207	1 311	3 695 850	222 761	2 742 816	1 100 207	1 311		
NEW JERSEY	240	916 322	95.6	1 894 265	154 422	2 752 413	1 682 553	7 258	1 605 088	101 580	1 448 469	954 959	601	1 605 088	101 580	1 448 469	954 959	601		
PENNSYLVANIA	728	1 064 370	92.1	3 177 998	168 029	1 528 884	579 419	2 574	2 629 272	115 088	936 938	208 371	1 395	2 629 272	115 088	936 938	208 371	1 395		
DELAWARE	45	134 432	93.6	134 432	32 774	132 151	172 732	9	126 648	21 427	79 336	95 299	9	126 648	21 427	79 336	95 299	9		
MARYLAND	167	601 610	96.3	995 934	123 691	1 242 663	386 671	5 544	804 867	66 231	419 552	130 017	***	804 867	66 231	419 552	130 017	***		
DISTRICT OF COLUMBIA	9	69 406	88.3	162 939	9 157	78 069	46 405	***	154 231	5 911	68 704	41 223	***	154 231	5 911	68 704	41 223	***		
VIRGINIA	464	446 997	94.3	1 198 715	283 035	505 735	263 303	294	1 011 763	176 521	385 778	207 110	294	1 011 763	176 521	385 778	207 110	294		
WEST VIRGINIA	166	412 223	92.2	412 223	19 952	72 229	6 070	1 317	386 356	10 503	45 695	6 020	555	386 356	10 503	45 695	6 020	555		
NORTH CAROLINA	762	601 610	93.1	1 848 564	894 203	597 614	77 059	9 704	1 260 351	414 268	356 179	69 807	2 200	1 260 351	414 268	356 179	69 807	2 200		
SOUTH CAROLINA	398	603 685	91.9	1 777 856	227 532	205 455	148 925	6 190	713 675	131 497	133 551	129 821	509	713 675	131 497	133 551	129 821	509		
GEORGIA	636	403 560	93.0	1 356 531	129 448	266 319	240 205	1 007	1 070 246	82 631	179 221	186 687	1 007	1 070 246	82 631	179 221	186 687	1 007		
FLORIDA	580	643 731	94.2	1 871 396	207 271	409 535	1 534 234	6 331	1 649 989	185 896	333 177	1 022 007	6 331	1 649 989	185 896	333 177	1 022 007	6 331		
PAD DISTRICT NO. 2...	15 249	6 723 204	91.0	19 013 571	3 501 912	6 392 219	1 235 088	303 878	16 478 763	1 153 054	4 183 290	982 992	198 980	16 478 763	1 153 054	4 183 290	982 992	198 980		
OHIO	986	1 034 130	95.0	3 213 088	433 619	906 694	140 041	7 769	2 908 869	233 397	573 372	111 588	2 118	2 908 869	233 397	573 372	111 588	2 118		
INDIANA	1 202	702 304	92.5	1 688 839	304 916	558 886	73 778	90 671	1 636 036	485 300	69 524	75 068	75 068	1 636 036	485 300	69 524	75 068	75 068		
ILLINOIS	1 669	996 397	91.3	2 978 786	982 386	1 989 033	646 405	21 135	2 113 127	302 360	801 334	526 015	15 863	2 113 127	302 360	801 334	526 015	15 863		
MICHIGAN	1 179	863 428	93.9	2 282 557	469 931	782 261	59 916	1 866	2 113 127	324 683	574 969	56 900	1 385	2 113 127	324 683	574 969	56 900	1 385		
WISCONSIN	1 253	459 328	92.2	1 160 401	280 173	491 249	38 908	4 412	1 011 535	203 753	29 391	2 280	2 200	1 011 535	203 753	29 391	2 280	2 200		
MINNESOTA	1 430	416 935	89.3	1 096 019	238 239	361 688	154 365	13 120	921 763	176 869	275 930	85 805	7 983	921 763	176 869	275 930	85 805	7 983		
IOWA	1 687	399 827	87.0	1 057 451	231 582	254 853	8 033	27 563	817 098	156 094	194 178	7 934	15 806	817 098	156 094	194 178	7 934	15 806		
MISSOURI	1 172	291 950	87.0	1 354 648	151 358	272 911	47 872	22 048	1 140 567	119 055	208 181	46 549	21 854	1 140 567	119 055	208 181	46 549	21 854		
NORTH DAKOTA	675	102 948	85.8	245 000	56 234	63 398	12 177	6 444	213 087	37 109	51 752	398	6 010	213 087	37 109	51 752	398	6 010		
SOUTH DAKOTA	578	113 864	87.1	298 712	49 966	62 385	12 177	4 587	267 410	49 254	59 951	2 318	3 814	267 410	49 254	59 951	2 318	3 814		
NEBRASKA	676	140 506	76.7	380 849	55 667	85 952	2 412	301 765	41 113	61 865	1 303	4 799	7 983	41 113	61 865	1 303	4 799	7 983		
KANSAS	1 163	291 950	84.9	622 862	38 465	119 329	5 322	24 266	536 634	104 927	3 818	15 052	15 052	536 634	104 927	3 818	15 052	15 052		
KENTUCKY	451	381 963	93.3	841 963	86 572	184 459	19 673	3 636	766 255	60 316	183 138	19 527	3 625	766 255	60 316	183 138	19 527	3 625		
TENNESSEE	426	385 713	90.1	1 116 379	86 989	219 642	21 219	45 752	984 916	64 908	175 605	21 211	7 588	984 916	64 908	175 605	21 211	7 588		
OKLAHOMA	702	216 041	88.2	676 017	20 815	39 479	4 569	27 231	644 816	36 163	76 163	15 735	15 735	644 816	36 163	76 163	15 735	15 735		
PAD DISTRICT NO. 3...	4 133	2 065 160	90.4	973 461	209 356	1 550 065	626 132	115 414	5 712 694	155 244	809 134	504 650	97 654	5 712 694	155 244	809 134	504 650	97 654		
ALABAMA	461	318 443	90.3	939 070	42 081	190 857	48 972	829	848 373	30 555	7 992	829	829	848 373	30 555	7 992	829	829		
MISSISSIPPI	460	187 822	87.8	679 429	16 568	66 200	4 308	4 825	476 548	13 136	49 101	4 308	4 825	476 548	13 136	49 101	4 308	4 825		
ARKANSAS	505	151 735	92.5	898 572	17 481	74 466	21 081	8 726	428 175	13 136	39 134	6 227	6 227	428 175	13 136	39 134	6 227	6 227		
LOUISIANA	462	306 200	89.6	834 270	23 838	221 068	173 046	4 256	736 790	19 056	142 928	3 911	75 903	736 790	19 056	142 928	3 911	75 903		
TEXAS	1 994	988 591	90.1	3 307 390	94 742	451 332	378 082	90 736	2 945 370	360 580	344 381	75 903	5 959	2 945 370	360 580	344 381	75 903	5 959		
NEW MEXICO	251	112 369	89.5	324 730	14 646	151 142	643	6 042	277 488	11 698	40 787	643	5 959	277 488	11 698	40 787	643	5 959		
PAD DISTRICT NO. 4...	1 723	108 452	89.2	1 418 782	105 892	418 449	161 634	1 157 994	82 938	326 115	142 800	23 128	23 128	1 157 994	82 938	326 115	142 800	23 128		
MONTANA	461	249 491	90.0	249 491	27 536	120 301	17 019	205 738	23 440	14 771	14 771	5 048	5 048	205						

PETROLEUM BULK STATIONS AND TERMINALS

7-58

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
UNITED STATES TOTAL	29 623	19 877 454	91.8	47 095 686	4 490 008	15 556 537	8 406 463	206 302	14 178 203
REFINER-MARKETER PLANTS	17 658	13 481 960	97.1	36 802 560	2 476 106	9 442 907	3 740 070	(NA)	(NA)
OTHER PLANTS	11 965	6 395 494	80.6	10 293 126	2 013 902	6 113 630	4 666 393	(NA)	(NA)
ALABAMA: TOTAL	461	318 443	90.3	848 323	30 555	130 697	7 992	3 462	196 923
REFINER-MARKETER PLANTS	198	159 754	97.4	462 252	13 092	48 430	982	(NA)	(NA)
OTHER PLANTS	263	158 689	83.2	386 071	17 463	82 267	7 010	(NA)	(NA)
AUTAUGA COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	23	1 175
BALDWIN COUNTY	12	5 462	81.2	14 551	320	1 221	(D)	76	5 132
BARBOUR COUNTY	7	3 171	54.6	4 910	155	503	...	18	969
BIBB COUNTY	4	1 906	100.0	5 607	77	971	...	15	867
BLOUNT COUNTY	5	1 841	(D)	(D)	(D)	(D)	(D)	36	1 637
BULLOCK COUNTY	4	1 121	(D)	(D)	(D)	(D)	(D)	12	518
BUTLER COUNTY	5	1 543	100.0	4 729	162	396	...	25	1 050
CALHOUN COUNTY	14	8 761	95.3	26 429	594	3 723	...	118	6 463
CHAMBERS COUNTY	3	1 105	100.0	3 383	96	193	...	45	2 128
CHEROKEE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	594
CHILTON COUNTY	8	3 650	100.0	11 350	368	827	...	27	1 512
CHOCTAW COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	18	885
CLARKE COUNTY	10	3 544	93.2	9 601	322	732	...	31	1 533
CLAY COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	20	483
CLEBURNE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	13	348
COFFEE COUNTY	7	2 412	100.0	6 948	293	660	...	29	1 284
COLBERT COUNTY	11	10 169	55.8	16 086	918	1 588	...	55	3 065
CONECUH COUNTY	3	1 141	100.0	3 182	94	878	...	12	998
COOSA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	8	462
COVINGTON COUNTY	10	4 274	100.0	13 388	439	697	...	45	2 334
CRENSHAW COUNTY	5	2 312	100.0	4 784	310	435	...	19	812
CULLMAN COUNTY	7	4 221	100.0	10 636	596	1 330	2	40	2 226
DALE COUNTY	7	2 228	84.1	6 035	242	321	...	38	1 872
DALLAS COUNTY	10	3 660	97.8	10 965	329	895	85	42	2 850
DE KALB COUNTY	7	2 917	100.0	8 906	235	638	...	58	2 207
ELMORE COUNTY	5	1 103	(D)	(D)	(D)	(D)	(D)	41	1 736
ESCAMBIA COUNTY	10	4 897	55.9	8 490	129	1 464	935	49	1 909
ETOWAH COUNTY	10	(D)	100.0	18 693	431	1 243	...	116	6 329
FAYETTE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	20	886
FRANKLIN COUNTY	5	1 879	100.0	5 303	225	650	12	26	960
GENEVA COUNTY	8	2 025	57.0	3 400	240	359	...	23	769
GREENE COUNTY	4	955	100.0	2 644	129	261	...	11	524
HALE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	14	549
HENRY COUNTY	3	953	100.0	2 973	100	212	...	11	642
HOUSTON COUNTY	10	5 045	100.0	15 424	930	977	...	54	2 771
JACKSON COUNTY	6	2 842	83.5	7 483	517	948	...	53	2 169
JEFFERSON COUNTY	31	82 900	94.6	238 891	6 090	38 993	1 000	667	44 344
LAMAR COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	19	1 084
LAUDERDALE COUNTY	5	2 953	100.0	8 146	776	705	...	47	2 504
LAWRENCE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	17	532
LEE COUNTY	10	5 058	76.3	13 046	389	704	...	39	2 965
LIMESTONE COUNTY	6	2 193	75.7	4 621	242	526	...	24	1 565
LOWNDES COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	13	293
MACON COUNTY	4	1 329	(D)	(D)	(D)	(D)	(D)	20	1 184
MADISON COUNTY	9	8 036	100.0	20 655	3 214	2 452	...	78	6 429
MARENGO COUNTY	10	2 930	45.8	4 045	101	441	...	26	1 115
MARION COUNTY	5	2 466	100.0	6 091	154	644	...	33	1 205
MARSHALL COUNTY	9	4 397	100.0	11 666	432	1 459	...	58	2 741
MOBILE COUNTY	23	41 968	89.5	97 737	1 830	41 905	5 878	331	21 340
MONROE COUNTY	4	1 128	(D)	(D)	(D)	(D)	(D)	14	662
MONTGOMERY COUNTY	14	(D)	97.8	72 122	1 397	4 844	...	159	11 303
MORGAN COUNTY	11	5 846	94.9	18 708	1 040	2 067	...	62	4 149
PERRY COUNTY	5	1 363	(D)	(D)	(D)	(D)	(D)	17	801
PICKENS COUNTY	7	1 855	100.0	5 340	297	936	...	39	1 800
PIKE COUNTY	8	2 728	100.0	8 377	224	707	...	26	1 343
RANDOLPH COUNTY	4	1 461	100.0	3 607	88	214	...	18	611
RUSSELL COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	44	2 120
ST CLAIR COUNTY	6	1 677	86.2	4 401	128	361	...	28	1 320
SHELBY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	60	2 672
SUMTER COUNTY	9	2 931	79.5	7 295	112	722	...	18	917
TALLADEGA COUNTY	14	5 405	73.8	11 496	351	821	...	88	4 623
TALLAPOOSA COUNTY	10	2 927	73.8	6 449	161	358	...	40	2 005
TUSCALOOSA COUNTY	8	6 230	100.0	16 069	3 048	1 636	46	105	7 721
WALKER COUNTY	9	4 324	95.4	11 914	560	2 090	...	75	3 439
WASHINGTON COUNTY	3	1 040	(D)	(D)	(D)	(D)	(D)	18	670
WILCOX COUNTY	3	555	100.0	1 558	104	205	...	13	473
WINSTON COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	12	345
ARIZONA: TOTAL	232	(D)	91.8	362 176	7 189	50 096	3 456	1 705	131 118
REFINER-MARKETER PLANTS	165	110 545	100.0	271 214	4 711	37 939	1 141	(NA)	(NA)
OTHER PLANTS	67	(D)	75.8	90 962	2 478	12 157	2 315	(NA)	(NA)
APACHE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	21	2 244
COCHISE COUNTY	17	5 450	91.4	13 242	165	2 203	82	86	6 812

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
ARIZONA—CONTINUED									
COCONINO COUNTY	15	6 305	100.0	18 669	350	2 760	...	64	8 363
GILA COUNTY	12	3 593	89.8	10 242	166	1 283	200	38	2 755
GRAHAM COUNTY	5	1 603	100.0	4 871	71	567	...	21	1 361
GREENLEE COUNTY	4	(D)	100.0	2 212	24	82	...	15	794
MARICOPA COUNTY	72	84 800	91.0	187 041	2 235	21 212	444	754	55 504
MOHAVE COUNTY	7	2 237	100.0	6 954	61	309	...	47	3 352
NAVAJO COUNTY	12	3 769	100.0	11 014	193	1 048	...	61	5 091
PIMA COUNTY	21	27 696	92.9	57 524	2 622	9 832	357	323	25 528
PINAL COUNTY	22	6 952	81.1	14 178	303	3 915	342	90	5 219
SANTA CRUZ COUNTY	5	1 018	(D)	(D)	(D)	(D)	(D)	10	2 049
YAVAPAI COUNTY	18	4 975	89.6	12 103	505	2 211	28	90	3 894
YUMA COUNTY	18	8 023	94.6	19 035	324	3 970	2 003	85	8 152
ARKANSAS: TOTAL	505	151 735	92.5	428 175	13 136	39 134	4 398	2 589	122 503
REFINER-MARKETER PLANTS	285	97 322	100.0	306 851	6 604	21 251	...	(NA)	(NA)
OTHER PLANTS	220	54 413	80.0	121 324	6 532	17 883	4 398	(NA)	(NA)
ARKANSAS COUNTY	16	2 647	87.1	4 949	521	1 238	...	34	1 845
ASHLEY COUNTY	6	1 017	56.6	1 752	95	124	...	49	1 688
BAXTER COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	12	474
BENTON COUNTY	9	2 014	82.0	6 030	121	136	...	71	3 120
BOONE COUNTY	9	2 760	82.2	8 599	207	270	...	26	1 325
BRADLEY COUNTY	7	1 053	100.0	3 279	39	151	58	22	1 209
CALHOUN COUNTY . . . . .	...	...	...	...	...	...	...	12	307
CARROLL COUNTY	5	773	100.0	2 767	55	162	...	24	734
CHICOT COUNTY	9	3 383	92.4	7 710	96	809	...	26	1 274
CLARK COUNTY	8	1 775	86.5	5 351	97	247	...	32	1 264
CLAY COUNTY	11	2 624	100.0	5 665	391	536	91	32	1 050
CLEBURNE COUNTY	3	320	100.0	642	51	39	...	12	371
CLEVELAND COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	270
COLUMBIA COUNTY	8	2 102	94.5	11 583	83	150	...	49	2 209
CONWAY COUNTY	4	630	100.0	2 303	21	123	...	18	562
CRAIGHEAD COUNTY	15	3 423	90.7	9 608	693	1 422	...	80	3 985
CRAWFORD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	31	989
CRITTENDEN COUNTY	13	2 682	65.7	4 928	412	1 169	...	46	4 318
CROSS COUNTY	9	1 966	95.6	4 186	408	728	...	20	889
DALLAS COUNTY	4	1 051	100.0	2 835	31	145	...	18	827
DESHA COUNTY	7	1 969	90.6	3 491	92	963	...	27	1 193
DREW COUNTY	6	1 066	94.8	3 252	35	224	...	18	686
FAULKNER COUNTY	9	2 159	100.0	7 897	75	356	...	45	1 689
FRANKLIN COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	20	729
FULTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	408
GARLAND COUNTY	10	3 348	97.1	11 086	227	278	...	64	3 093
GRANT COUNTY	3	695	100.0	1 304	27	141	...	16	611
GREENE COUNTY	4	1 032	100.0	3 117	199	346	...	29	1 209
HEMPSTEAD COUNTY	9	7 444	100.0	6 572	72	328	...	25	1 403
HOT SPRING COUNTY	6	1 209	69.6	2 588	31	235	...	31	1 413
HOWARD COUNTY	5	844	100.0	2 645	52	204	...	14	478
INDEPENDENCE COUNTY	10	2 164	100.0	7 118	154	966	...	27	892
IZARD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	240
JACKSON COUNTY	8	2 806	44.4	3 768	120	294	2	31	1 740
JEFFERSON COUNTY	12	4 816	100.0	14 327	238	910	...	101	6 344
JOHNSON COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	17	650
LAFAYETTE COUNTY	4	833	(D)	(D)	(D)	(D)	(D)	19	724
LAWRENCE COUNTY	6	1 164	93.0	3 255	123	416	...	24	977
LEE COUNTY	6	1 214	77.1	2 785	278	610	...	18	938
LINCOLN COUNTY	3	697	100.0	2 175	29	426	...	21	546
LITTLE RIVER COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	17	578
LOGAN COUNTY	6	819	100.0	2 660	40	225	...	36	1 089
LONOKE COUNTY	11	1 629	82.4	3 970	58	744	113	41	1 582
MADISON COUNTY . . . . .	...	...	...	...	...	...	...	9	310
MARION COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	260
MILLER COUNTY	7	2 998	84.0	9 998	545	257	2 000	61	2 923
MISSISSIPPI COUNTY	14	4 313	100.0	10 297	2 098	3 114	...	51	2 791
MONROE COUNTY	9	1 909	100.0	4 339	343	1 197	...	24	1 089
MONTGOMERY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	449
NEVADA COUNTY	5	868	(D)	(D)	(D)	(D)	(D)	14	499
NEWTON COUNTY . . . . .	...	...	...	...	...	...	...	7	90
OUACHITA COUNTY	9	2 216	78.3	5 487	237	396	...	59	2 531
PERRY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	6	68
PHILLIPS COUNTY	10	3 081	85.5	8 232	761	1 846	...	37	2 149
PIKE COUNTY	3	612	100.0	1 915	23	97	...	15	528
POINSETT COUNTY	14	3 568	82.8	6 213	411	1 645	62	47	1 609
POLK COUNTY	7	854	100.0	2 715	46	175	...	25	961
POPE COUNTY	11	2 901	93.6	9 175	99	490	...	29	1 124
PRAIRIE COUNTY	4	514	100.0	1 772	108	189	...	23	724
PULASKI COUNTY	17	(D)	100.0	58 565	753	2 749	...	325	20 956
RANDOLPH COUNTY	6	1 392	93.3	3 903	126	1 239	...	14	730
ST FRANCIS COUNTY	11	1 916	72.5	3 911	367	845	...	27	1 715
SALINE COUNTY	6	1 380	100.0	4 323	44	977	...	38	1 541
SCOTT COUNTY	5	755	(D)	(D)	(D)	(D)	(D)	19	596
SEARCY COUNTY	3	608	100.0	1 702	36	86	...	9	219
SEBASTIAN COUNTY	17	8 867	90.5	28 259	279	708	2	140	6 948
SEVIER COUNTY	7	1 293	100.0	4 183	56	216	...	24	712
SHARP COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	17	433
STONE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	9	316
UNION COUNTY	13	13 349	100.0	53 489	681	2 681	76	63	4 093

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

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State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
ARKANSAS--CONTINUED									
VAN BUREN COUNTY	3	314	(D)	(D)	(D)	(D)	(D)	13	340
WASHINGTON COUNTY	13	4 289	100.0	14 961	160	599	...	86	4 186
WHITE COUNTY	11	2 479	100.0	7 730	162	702	168	60	2 719
WOODRUFF COUNTY	6	821	100.0	2 307	150	460	...	10	445
YELL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	21	527
CALIFORNIA* TOTAL	1 365	1 571 845	90.3	4 263 842	57 957	496 184	687 563	16 998	1 527 773
REFINER-MARKETER PLANTS	1 082	1 323 552	92.7	3 722 895	38 734	419 767	580 546	(NA)	(NA)
OTHER PLANTS	283	248 293	77.5	540 947	19 223	76 417	107 017	(NA)	(NA)
ALAMEDA COUNTY	31	(D)	100.0	233 845	1 520	15 778	31 947	907	81 162
ALPINE COUNTY . . . . .	...	...	...	...	...	...	...	2	(D)
AMADOR COUNTY	4	1 729	(D)	(D)	(D)	(D)	(D)	19	956
BUTTE COUNTY	22	11 131	93.5	21 497	8 381	4 186	2 105	117	8 337
CALAVERAS COUNTY	6	1 218	100.0	2 345	87	1 088	...	20	921
COLUSA COUNTY	13	6 909	96.7	16 381	270	3 271	11	24	2 005
CONTRA COSTA COUNTY	27	63 024	64.9	157 837	670	27 631	28 599	423	35 463
DEL NORTE COUNTY	9	4 404	100.0	10 963	484	4 491	59	17	1 484
EL DORADO COUNTY	10	3 987	100.0	9 804	523	1 681	140	53	4 287
FRESNO COUNTY	66	(D)	100.0	113 961	1 502	23 314	17 991	518	37 843
GLENN COUNTY	11	4 323	100.0	10 725	204	3 110	88	32	2 249
HUMBOLDT COUNTY	26	(D)	91.9	34 977	1 382	15 602	12 721	150	11 556
IMPERIAL COUNTY	24	9 787	87.4	21 299	218	6 720	...	110	8 646
INYO COUNTY	11	4 285	93.7	10 108	767	2 301	19	47	4 087
KERN COUNTY	58	(D)	92.3	114 908	1 423	20 387	43 536	506	38 453
KINGS COUNTY	22	8 472	74.6	15 793	227	7 128	...	84	4 265
LAKE COUNTY	12	2 811	81.9	5 996	802	1 220	251	41	2 000
LASSEN COUNTY	11	2 508	100.0	6 416	609	1 164	44	25	1 303
LOS ANGELES COUNTY	145	555 059	86.3	1 553 776	9 528	124 445	331 011	6 212	613 109
MADERA COUNTY	13	6 121	76.5	10 179	170	1 554	...	79	4 699
MARIN COUNTY	11	9 343	94.3	26 019	1 166	1 945	1 067	109	10 987
MARIPOSA COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	14	1 314
MENDOCINO COUNTY	26	8 050	80.2	15 488	744	5 945	1 312	77	6 473
MERCED COUNTY	26	9 801	94.0	26 267	310	5 012	683	138	9 060
MODOC COUNTY	8	1 771	100.0	4 266	520	893	72	14	881
MONO COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	12	926
MONTEREY COUNTY	42	22 827	89.2	56 515	450	7 215	120	252	22 015
NAPA COUNTY	12	6 199	100.0	20 580	148	1 046	118	75	5 466
NEVADA COUNTY	11	3 894	87.3	18 246	621	2 306	70	46	2 982
ORANGE COUNTY	27	(D)	97.5	120 651	911	5 473	12 897	612	59 994
PLACER COUNTY	21	9 131	86.6	20 620	1 758	2 944	6 214	97	6 763
PLUMAS COUNTY	7	1 561	100.0	3 266	734	1 223	227	29	1 437
RIVERSIDE COUNTY	51	31 250	85.6	77 938	979	9 382	439	450	37 416
SACRAMENTO COUNTY	22	34 332	93.4	85 441	642	13 877	415	477	44 955
SAN BENITO COUNTY	8	1 851	100.0	5 482	177	961	4	26	1 394
SAN BERNARDINO COUNTY	57	(D)	94.1	122 723	1 900	10 304	738	711	59 799
SAN DIEGO COUNTY	55	72 114	95.2	204 286	3 092	24 027	53 014	827	80 660
SAN FRANCISCO COUNTY	14	73 541	100.0	206 111	834	19 064	62 746	545	56 200
SAN JOAQUIN COUNTY	39	33 114	94.5	89 446	585	16 351	1 561	320	22 071
SAN LUIS OBISPO COUNTY	21	9 073	100.0	24 400	278	4 472	8 867	144	10 995
SAN MATEO COUNTY	23	(D)	94.1	190 932	1 000	3 123	1 135	345	36 537
SANTA BARBARA COUNTY	34	(D)	96.5	42 977	717	5 797	1 06	217	18 768
SANTA CLARA COUNTY	30	38 578	88.8	97 834	1 151	10 410	1 165	588	57 073
SANTA CRUZ COUNTY	17	(D)	83.9	20 610	555	2 908	9 037	117	7 544
SHASTA COUNTY	16	9 856	100.0	20 643	921	11 974	2 743	102	10 048
SIERRA COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
SISKIYOU COUNTY	21	5 898	91.7	12 587	807	4 454	274	65	4 812
SOLANO COUNTY	23	16 525	96.1	41 776	253	5 428	5 440	158	13 515
SONOMA COUNTY	31	(D)	95.1	48 115	1 109	8 665	11 470	198	12 818
STANISLAUS COUNTY	37	(D)	100.0	52 350	528	9 025	2 806	215	14 554
SUTTER COUNTY	11	3 762	100.0	9 974	68	2 236	33	28	2 107
TEHAMA COUNTY	12	3 795	100.0	9 689	348	1 863	258	40	3 188
TRINITY COUNTY	6	1 308	63.3	1 706	174	862	2	12	809
TULARE COUNTY	46	(D)	81.4	44 976	1 519	6 185	349	225	14 509
TUOLUMNE COUNTY	7	2 601	97.0	6 953	231	989	1 055	31	2 080
VENTURA COUNTY	34	(D)	(D)	(D)	(D)	(D)	(D)	179	15 910
YOLO COUNTY	25	40 946	97.1	123 237	2 761	16 251	21 457	57	5 443
YUBA COUNTY	7	3 665	100.0	9 354	81	1 377	187	58	3 287
COLORADO* TOTAL	482	165 717	85.9	404 018	19 630	41 414	5 135	2 387	165 186
REFINER-MARKETER PLANTS	305	88 319	100.0	284 672	12 110	20 458	1 210	(NA)	(NA)
OTHER PLANTS	177	77 398	71.5	119 346	7 520	20 956	3 925	(NA)	(NA)
ADAMS COUNTY	16	17 956	85.7	30 040	273	3 233	46	102	8 166
ALAMOSA COUNTY	10	1 612	95.0	4 077	739	568	83	15	921
ARAPAHOE COUNTY	5	1 033	100.0	2 314	54	221	70	106	8 058
ARCHULETA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	4	516
BACA COUNTY	9	1 363	83.4	2 744	16	320	36	11	769
BENT COUNTY	6	554	91.0	1 691	54	154	...	17	472
BOULDER COUNTY	16	4 038	96.3	11 440	991	397	74	101	6 016
CHAFFEE COUNTY	8	1 331	100.0	3 873	486	501	...	25	1 119
CHEYENNE COUNTY	4	497	100.0	1 330	128	182	27	11	677
CLEAR CREEK COUNTY	4	658	(D)	(D)	(D)	(D)	(D)	15	763
CONEJOS COUNTY	3	265	100.0	637	119	97	...	11	589
COSTILLA COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	6	593
CROWLEY COUNTY	4	524	100.0	718	93	51	...	5	261

 Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-UNITED STATES, STATES, AND COUNTIES-Continued

Bulk Stations and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
COLORADO--CONTINUED									
CUSTER COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	5	258
DELTA COUNTY	10	1 414	100.0	4 305	186	379	58	24	1 114
DENVER COUNTY	31	(D)	78.5	128 403	2 567	8 667	1 404	603	46 732
DOLORES COUNTY	3	861	100.0	1 958	208	490	408	9	382
DOUGLAS COUNTY	4	480	100.0	1 358	146	160	39	11	544
EAGLE COUNTY	3	369	100.0	1 150	156	132	...	8	358
ELBERT COUNTY	6	488	100.0	1 589	277	297	...	8	229
EL PASO COUNTY	13	7 297	100.0	20 674	626	1 048	...	155	13 848
FREMONT COUNTY	6	968	100.0	3 041	180	855	...	42	2 012
GARFIELD COUNTY	15	(D)	96.3	7 653	486	921	187	28	1 995
GILPIN COUNTY . . . . .	...	...	...	...	...	...	...	6	126
GRAND COUNTY	8	1 394	92.5	3 197	559	435	36	20	824
GUNNISON COUNTY	3	592	100.0	1 986	140	330	...	11	1 029
HINSDALE COUNTY . . . . .	...	...	...	...	...	...	...	6	102
HUERFANO COUNTY	4	1 717	100.0	3 093	121	930	...	24	1 135
JACKSON COUNTY	3	436	100.0	1 390	108	262	...	3	293
JEFFERSON COUNTY	8	2 829	100.0	10 162	560	806	...	154	9 995
KIOWA COUNTY	5	546	100.0	1 523	73	368	...	6	537
KIT CARSON COUNTY	10	670	100.0	2 074	307	435	...	18	976
LAKE COUNTY	4	991	100.0	2 173	333	422	...	10	736
LA PLATA COUNTY	7	5 711	39.1	4 947	46	681	...	31	2 646
LARIMER COUNTY	20	5 892	94.5	15 824	616	1 960	...	87	5 969
LAS ANIMAS COUNTY	6	984	100.0	2 913	60	165	74	27	1 535
LINCOLN COUNTY	8	1 417	100.0	4 273	263	342	...	23	1 459
LOGAN COUNTY	17	3 606	100.0	9 492	1 331	1 321	139	30	2 482
MESA COUNTY	12	4 955	100.0	13 352	1 275	1 963	476	63	5 419
MINERAL COUNTY . . . . .	...	...	...	...	...	...	...	3	121
MOFFAT COUNTY	7	1 661	100.0	4 481	163	885	...	14	992
MONTEZUMA COUNTY	8	2 176	94.3	4 337	143	1 224	...	23	2 485
MONTROSE COUNTY	9	2 210	61.4	4 468	291	710	32	24	1 791
MORGAN COUNTY	13	3 965	81.3	7 844	438	1 192	1 264	31	2 272
OTERO COUNTY	17	2 441	63.3	5 241	189	246	...	37	1 946
OURAY COUNTY . . . . .	...	...	...	...	...	...	...	3	157
PARK COUNTY	3	691	100.0	1 696	270	197	...	8	274
PHILLIPS COUNTY	10	1 108	75.0	2 525	271	385	...	6	261
PITKIN COUNTY . . . . .	...	...	...	...	...	...	...	3	277
PROWERS COUNTY	14	2 422	90.2	5 281	127	899	...	28	2 461
PUEBLO COUNTY	15	(D)	100.0	27 849	788	1 825	235	112	8 493
RIO BLANCO COUNTY	3	357	100.0	1 035	70	172	20	17	651
RIO GRANDE COUNTY	8	1 332	100.0	3 567	638	432	189	15	976
ROUTT COUNTY	8	858	100.0	2 281	109	314	...	20	1 144
SAGUACHE COUNTY	3	532	100.0	1 283	417	241	...	13	378
SAN JUAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	5	89
SAN MIGUEL COUNTY	4	581	100.0	1 499	145	357	...	...	...
SEDOGWICK COUNTY	6	587	89.1	1 575	46	186	62	...	375
SUMMIT COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	251
TELLER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	294
WASHINGTON COUNTY	8	1 064	62.2	2 028	161	313	...	12	710
WELD COUNTY	34	5 453	94.3	15 063	905	1 362	176	122	5 582
YUMA COUNTY	11	1 740	76.6	3 426	349	633	...	29	1 551
CONNECTICUT, TOTAL	131	395 646	93.1	696 718	69 392	531 233	337 887	2 524	192 433
REFINER-MARKETER PLANTS	38	221 673	95.7	558 950	28 470	260 336	5 034	(NA)	(NA)
OTHER PLANTS	93	173 973	89.8	137 768	40 922	270 897	332 853	(NA)	(NA)
FAIRFIELD COUNTY	27	(D)	91.6	108 107	12 227	142 018	12 903	657	52 026
HARTFORD COUNTY	24	(D)	100.0	211 091	13 264	143 906	7 606	629	56 546
LITCHFIELD COUNTY	17	9 603	87.5	20 060	5 239	15 191	571	153	9 028
MIDDLESEX COUNTY	7	14 986	90.0	24 062	5 799	23 108	...	107	7 338
NEW HAVEN COUNTY	31	178 051	97.7	298 165	22 225	159 022	316 073	625	46 573
NEW LONDON COUNTY	16	(D)	64.6	25 885	9 090	38 377	734	182	11 922
TOLLAND COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	64	3 822
WINDHAM COUNTY	7	6 947	(D)	(D)	(D)	(D)	(D)	107	5 178
DELAWARE, TOTAL	45	(D)	93.6	126 648	21 427	79 336	95 299	566	41 251
REFINER-MARKETER PLANTS	26	53 788	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
OTHER PLANTS	19	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
KENT COUNTY	12	7 079	84.7	15 970	4 133	7 629	108	98	5 151
NEW CASTLE COUNTY	13	51 685	95.1	88 190	8 377	62 590	95 189	319	29 176
SUSSEX COUNTY	20	9 965	92.5	22 488	8 917	9 117	2	149	6 924
DISTRICT OF COLUMBIA	9	69 406	88.3	154 231	5 911	68 704	41 223	...	...
REFINER-MARKETER PLANTS	5	60 384	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
OTHER PLANTS	4	9 022	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
FLORIDA, TOTAL	580	643 731	94.2	1 649 989	185 896	333 177	1 022 007	6 105	426 848
REFINER-MARKETER PLANTS	339	377 842	100.0	1 077 625	81 152	151 061	244 207	(NA)	(NA)
OTHER PLANTS	241	265 889	88.1	572 364	104 744	182 116	777 800	(NA)	(NA)
ALACHUA COUNTY	16	5 811	100.0	16 547	3 822	2 251	69	80	6 043

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
FLORIDA—CONTINUED									
BAKER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	499
BAY COUNTY	16	28 162	89.7	85 467	5 268	8 805	...	117	6 432
BRADFORD COUNTY	5	2 366	100.0	6 221	1 121	1 648	45	35	2 189
BREVARD COUNTY	13	11 685	100.0	24 949	2 511	6 656	3 080	91	11 492
BROWARD COUNTY	18	(D)	95.4	214 563	2 308	21 955	338 668	370	28 000
CALHOUN COUNTY	4	1 098	100.0	3 193	241	430	...	8	390
CHARLOTTE COUNTY	4	1 283	100.0	3 273	187	1 188	...	19	1 041
CITRUS COUNTY	5	1 070	100.0	3 210	246	589	...	32	1 343
CLAY COUNTY	3	623	100.0	1 171	773	785	...	31	1 311
COLLIER COUNTY	6	1 684	100.0	3 978	183	1 333	...	28	2 345
COLUMBIA COUNTY	8	2 633	100.0	8 145	1 166	817	182	41	2 738
DADE COUNTY	29	94 275	94.6	240 723	12 718	57 339	155 127	951	80 421
DE SOTO COUNTY	5	1 164	(D)	(D)	(D)	(D)	(D)	16	1 161
DIXIE COUNTY	3	549	100.0	1 595	143	162	...	8	504
DUVAL COUNTY	25	(D)	93.6	171 248	31 985	62 888	273 038	475	34 646
ESCAMBIA COUNTY	12	(D)	97.4	44 463	982	5 148	...	168	11 428
FLAGLER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	485
FRANKLIN COUNTY	6	2 152	54.6	3 049	361	1 233	...	8	427
GADSDEN COUNTY	7	2 343	92.9	6 186	751	1 138	192	39	2 315
GILCHRIST COUNTY	3	885	(D)	(D)	(D)	(D)	(D)	6	188
GLADES COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	542
GULF COUNTY	3	1 629	(D)	(D)	(D)	(D)	(D)	10	866
HAMILTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	17	798
HARDEE COUNTY	4	988	100.0	2 665	208	562	...	27	1 167
HENDRY COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	22	1 315
HERNANDO COUNTY	1	510	100.0	4 350	454	748	5	17	870
HIGHLANDS COUNTY	6	3 004	100.0	8 706	670	1 441	...	36	2 663
HILLSBOROUGH COUNTY	29	95 808	94.3	224 381	43 392	61 505	192 780	501	33 440
HOLMES COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	11	537
INDIAN RIVER COUNTY	7	2 796	85.2	6 663	413	996	...	42	3 361
JACKSON COUNTY	9	3 811	100.0	11 111	1 120	1 275	...	56	2 201
JEFFERSON COUNTY	6	1 192	100.0	3 155	438	333	...	18	594
LAFAYETTE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	329
LAKE COUNTY	17	6 299	100.0	17 019	2 629	2 779	2 655	89	4 889
LEE COUNTY	9	5 237	100.0	15 845	2 846	3 216	...	68	4 541
LEON COUNTY	14	8 070	90.6	15 836	2 339	1 592	78	96	8 108
LEVY COUNTY	9	3 868	93.8	21 473	2 055	999	1 845	39	3 007
LIBERTY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	4	246
MADISON COUNTY	5	1 499	100.0	3 839	697	450	...	17	856
MANATEE COUNTY	8	5 291	100.0	17 667	2 938	1 924	123	91	5 912
MARION COUNTY	13	6 224	100.0	18 178	1 918	2 324	22	102	6 639
MARTIN COUNTY	5	1 837	100.0	5 216	366	603	...	24	1 304
MONROE COUNTY	6	3 524	100.0	8 599	114	6 347	24	48	3 585
NASSAU COUNTY	6	3 754	78.0	3 931	551	2 111	2 211	45	2 809
OKALOOSA COUNTY	4	2 173	(D)	(D)	(D)	(D)	(D)	60	549
OKEECHOBEE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	9	890
ORANGE COUNTY	18	(D)	84.7	50 800	9 009	6 287	17 561	262	18 842
OSCEOLA COUNTY	6	2 478	100.0	6 082	536	987	268	28	1 722
PALM BEACH COUNTY	24	(D)	100.0	43 050	3 182	8 140	184	316	21 565
PASCO COUNTY	5	2 528	100.0	6 113	1 316	1 260	5 504	62	3 358
PINELLAS COUNTY	18	(D)	100.0	40 253	9 159	7 602	2 414	452	28 977
POLK COUNTY	33	16 696	92.7	43 862	7 720	7 971	12 175	265	17 198
PUTNAM COUNTY	9	4 176	100.0	11 453	1 673	1 450	33	55	3 114
ST JOHNS COUNTY	7	2 697	100.0	7 546	1 049	1 688	...	79	4 361
ST LUCIE COUNTY	11	5 075	95.0	12 287	624	5 188	40	47	2 862
SANTA ROSA COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	27	1 330
SARASOTA COUNTY	8	5 125	100.0	12 304	2 160	2 152	...	99	7 539
SEMINOLE COUNTY	11	8 129	96.6	21 357	5 463	4 700	...	60	3 590
SUMTER COUNTY	4	923	(D)	(D)	(D)	(D)	(D)	25	885
SUWANNEE COUNTY	6	2 073	100.0	5 435	1 088	957	137	27	1 600
TAYLOR COUNTY	7	2 282	85.9	5 510	579	576	...	41	2 359
UNION COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	309
VOLUSIA COUNTY	19	(D)	100.0	31 340	5 732	6 316	490	200	13 029
WAKULLA COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	9	411
WALTON COUNTY	9	5 905	89.8	25 873	1 339	5 262	2 203	18	1 659
WASHINGTON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	15	722
GEORGIA: TOTAL	636	403 560	93.0	1 070 240	82 631	179 221	186 687	5 023	289 147
REFINER-MARKETER PLANTS	354	231 592	97.0	646 963	38 141	61 458	42 972	(NA)	(NA)
OTHER PLANTS	282	171 968	87.6	423 277	44 490	117 763	143 715	(NA)	(NA)
APPLING COUNTY	5	1 748	(D)	(D)	(D)	(D)	(D)	19	1 043
ATKINSON COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	14	386
BACON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	12	685
BAKER COUNTY . . . . .	...	...	...	...	...	...	...	5	81
BALDWIN COUNTY	5	2 414	100.0	7 405	143	427	...	21	1 703
BANKS COUNTY . . . . .	...	...	...	...	...	...	...	...	...
BARROW COUNTY	4	944	100.0	2 948	1 355	522	48	22	778
BARTOW COUNTY	6	3 106	100.0	9 202	857	1 873	77	51	2 371
BEN HILL COUNTY	7	2 459	52.2	3 984	279	153	...	16	948
BERRIEN COUNTY	4	801	(D)	(D)	(D)	(D)	(D)	25	1 602
BIBB COUNTY	15	15 948	97.1	44 911	1 354	5 912	227	162	12 545
BLECKLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	560
BRANTLEY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	19	853
BROOKS COUNTY	7	1 592	77.4	2 644	430	421	...	16	1 053
BRYAN COUNTY	10	710
BULLOCH COUNTY	7	2 681	55.2	4 664	410	425	15	40	1 575

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¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
GEORGIA--CONTINUED									
BURKE COUNTY	7	1 839	84.9	5 830	361	876	356	16	803
BUTTS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	9	702
CALHOUN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	6	332
CAMDEN COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	18	804
CANDLER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	264
CARROLL COUNTY	7	4 036	82.9	10 702	312	651	...	57	2 156
CATOOSA COUNTY . . . . .	...	...	...	...	...	...	...	15	896
CHARLTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	19	998
CHATHAM COUNTY	17	(D)	97.3	115 667	17 714	41 612	137 033	212	14 665
CHATTAHOOCHEE COUNTY . . . . .	...	...	...	...	...	...	...	4	138
CHATTOOGA COUNTY	3	889	(D)	(D)	(D)	(D)	(D)	30	1 251
CHEROKEE COUNTY	4	1 823	100.0	4 641	897	730	637	28	1 393
CLARKE COUNTY	13	7 588	92.2	18 001	1 208	10 523	40	61	5 128
CLAY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	292
CLAYTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	44	3 467
CLINCH COUNTY	4	731	100.0	2 070	171	322	...	11	928
COBB COUNTY	6	8 396	77.1	20 924	798	1 249	...	140	8 034
COFFEE COUNTY	5	1 722	100.0	4 998	638	362	...	28	1 403
COLQUITT COUNTY	6	2 835	100.0	6 360	2 228	1 181	270	38	2 224
COLUMBIA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	672
COOK COUNTY	4	1 692	(D)	(D)	(D)	(D)	(D)	22	828
COWETA COUNTY	9	2 657	72.3	5 537	141	704	49	31	1 632
CRAWFORD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	204
CRISP COUNTY	7	1 906	100.0	6 005	274	457	...	38	1 507
DADE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	17	979
DAWSON COUNTY . . . . .	...	...	...	...	...	...	...	5	182
DECATUR COUNTY	7	2 337	89.3	5 881	324	1 015	...	27	1 596
DE KALB COUNTY	14	44 110	100.0	130 554	7 579	32 891	...	266	20 487
DODGE COUNTY	3	1 115	(D)	(D)	(D)	(D)	(D)	18	706
DOOLY COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	17	769
DOUGHERTY COUNTY	12	5 724	91.4	14 684	1 536	2 400	4	73	5 480
DOUGLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	17	804
EARLY COUNTY	4	2 308	100.0	15 587	1 433	276	1 313	14	1 125
ECHOLS COUNTY . . . . .	...	...	...	...	...	...	...	1	(D)
EFFINGHAM COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	6	388
ELBERT COUNTY	11	2 556	89.1	7 458	485	559	...	23	988
EMANUEL COUNTY	7	2 160	100.0	6 207	447	536	...	49	1 563
EVANS COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	13	939
FANNIN COUNTY	3	1 126	100.0	2 825	325	520	...	25	891
FAYETTE COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	9	240
FLOYD COUNTY	13	6 548	95.3	19 053	521	1 615	15	115	5 562
FORSYTH COUNTY . . . . .	...	...	...	...	...	...	...	11	492
FRANKLIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	542
FULTON COUNTY	17	(D)	97.6	148 960	4 401	16 678	40 519	644	50 962
GILMER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	325
GLASCOCK COUNTY . . . . .	...	...	...	...	...	...	...	3	(D)
GLYNN COUNTY	7	3 057	100.0	8 634	696	1 852	138	36	2 148
GORDON COUNTY	3	1 454	100.0	4 326	260	295	150	32	1 360
GRADY COUNTY	4	1 329	100.0	3 605	278	328	...	13	732
GREENE COUNTY	3	1 147	100.0	3 181	309	547	...	23	857
GWINNETT COUNTY	5	3 856	100.0	11 820	820	1 309	...	60	2 568
HABERSHAM COUNTY	4	1 683	100.0	4 503	644	870	...	25	988
HALL COUNTY	9	7 432	100.0	19 357	2 552	3 195	...	70	4 037
HANCOCK COUNTY	6	641	100.0	1 901	81	153	7	9	349
HARALSON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	23	856
HARRIS COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	15	645
HART COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	14	1 083
HEARD COUNTY . . . . .	...	...	...	...	...	...	...	8	138
HENRY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	23	946
HOUSTON COUNTY	3	1 229	100.0	3 890	115	373	...	37	2 177
IRWIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	437
JACKSON COUNTY	4	2 072	(D)	(D)	(D)	(D)	(D)	27	1 286
JASPER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	9	421
JEFF DAVIS COUNTY	3	1 414	(D)	(D)	(D)	(D)	(D)	17	799
JEFFERSON COUNTY	8	1 658	100.0	4 592	335	833	...	29	1 180
JENKINS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	797
JOHNSON COUNTY	4	789	(D)	(D)	(D)	(D)	(D)	9	408
JONES COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	3	219
LAMAR COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	24	925
LANIER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	6	176
LAURENS COUNTY	8	2 606	89.7	6 953	359	570	...	67	2 521
LEE COUNTY . . . . .	...	...	...	...	...	...	...	11	414
LIBERTY COUNTY	3	1 576	100.0	3 899	646	892	...	18	1 129
LINCOLN COUNTY . . . . .	...	...	...	...	...	...	...	9	447
LONG COUNTY . . . . .	...	...	...	...	...	...	...	15	428
LOWNDES COUNTY	9	2 743	100.0	8 767	1 017	948	...	61	3 372
LUMPKIN COUNTY . . . . .	...	...	...	...	...	...	...	11	457
MCDUFFIE COUNTY	4	1 493	(D)	(D)	(D)	(D)	(D)	18	896
MCINTOSH COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	658
MACON COUNTY	3	1 042	(D)	(D)	(D)	(D)	(D)	9	597
MADISON COUNTY . . . . .	...	...	...	...	...	...	...	9	267
MARION COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
MERIWETHER COUNTY	4	1 184	100.0	3 651	115	458	418	24	1 127
MILLER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	5	180
MITCHELL COUNTY	8	1 764	93.4	4 773	484	420	...	33	1 590
MONROE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	552
MONTGOMERY COUNTY	9	363
MORGAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	19	903

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¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-59

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
GEORGIA--CONTINUED									
MURRAY COUNTY . . . . .	...	...	...	...	...	...	...	20	825
MUSCOGEE COUNTY	15	(D)	79.1	52 909	1 255	2 798	888	157	11 893
NEWTON COUNTY	5	1 829	100.0	5 568	254	633	...	25	1 181
OCONEE COUNTY . . . . .	...	...	...	...	...	...	...	5	243
OGLETHORPE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	9	284
PAULDING COUNTY	3	865	100.0	2 756	274	191	...	14	509
PEACH COUNTY	5	1 644	100.0	5 357	205	519	...	17	1 155
PICKENS COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	12	509
PIERCE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	14	353
PIKE COUNTY . . . . .	...	...	...	...	...	...	...	5	144
POLK COUNTY	5	2 082	100.0	6 039	189	598	386	58	1 927
PULASKI COUNTY	6	1 900	100.0	5 801	189	445	...	14	754
PUTNAM COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	568
QUITMAN COUNTY . . . . .	...	...	...	...	...	...	...	...	(D)
RABUN COUNTY	3	961	100.0	2 627	327	606	...	8	226
RANDOLPH COUNTY	5	1 217	100.0	2 143	86	146	75	12	539
RICHMOND COUNTY	12	11 308	79.8	27 013	1 334	3 183	403	180	10 442
ROCKDALE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	6	275
SCHLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	3	185
SCREVEN COUNTY	5	1 659	100.0	4 297	241	415	...	22	1 064
SEMINOLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	532
SPALDING COUNTY	10	4 870	92.1	15 166	297	1 025	...	56	2 597
STEPHENS COUNTY	4	2 202	100.0	6 212	731	799	101	20	944
STEWART COUNTY	3	787	100.0	2 301	79	460	...	14	578
SUMTER COUNTY	10	2 418	89.5	6 072	390	970	...	36	1 957
TALBOT COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	18	521
TALIAFERRO COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	6	191
TATTNALL COUNTY	3	1 147	(D)	(D)	(D)	(D)	(D)	33	2 188
TAYLOR COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	17	560
TELFAIR COUNTY	4	1 159	100.0	3 371	177	396	...	26	1 299
TERRELL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	22	1 032
THOMAS COUNTY	7	2 214	96.8	5 626	389	594	...	51	2 121
TIFT COUNTY	9	2 689	100.0	6 934	1 045	1 055	113	26	1 559
TOOMBS COUNTY	6	1 634	100.0	5 143	581	471	...	30	1 392
TOWNS COUNTY . . . . .	...	...	...	...	...	...	...	9	289
TREUTLEN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	169
TROUP COUNTY	10	3 606	90.0	9 830	645	725	...	81	3 800
TURNER COUNTY	3	927	100.0	2 468	150	566	29	14	644
TWIGGS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	223
UNION COUNTY . . . . .	...	...	...	...	...	...	...	3	287
UPSON COUNTY	6	1 713	100.0	5 182	89	349	196	34	1 761
WALKER COUNTY	12	4 023	97.0	12 886	1 496	1 316	...	58	2 711
WALTON COUNTY	5	2 341	(D)	(D)	(D)	(D)	(D)	26	1 173
WARE COUNTY	13	5 846	80.7	13 966	1 334	1 102	46	53	3 034
WARREN COUNTY	4	880	100.0	2 782	197	289	...	7	276
WASHINGTON COUNTY	5	1 213	(D)	(D)	(D)	(D)	(D)	29	1 187
WAYNE COUNTY	5	1 808	(D)	(D)	(D)	(D)	(D)	38	2 260
WEBSTER COUNTY . . . . .	...	...	...	...	...	...	...	2	(D)
WHEELER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	9	364
WHITE COUNTY . . . . .	...	...	...	...	...	...	...	13	460
WHITFIELD COUNTY	9	5 892	100.0	16 312	2 213	3 160	1 200	60	3 237
WILCOX COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	548
WILKES COUNTY	6	1 416	100.0	4 273	482	394	5	19	641
WILKINSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	215
WORTH COUNTY	3	1 113	100.0	3 279	389	361	...	21	887
IDAHO, TOTAL	394	(D)	91.6	226 012	25 764	74 192	6 717	1 029	66 154
REFINER-MARKETER PLANTS	314	88 286	100.0	182 225	19 513	49 291	4 379	(NA)	(NA)
OTHER PLANTS	80	(D)	69.8	43 787	6 251	24 901	2 338	(NA)	(NA)
ADA COUNTY	26	(D)	92.5	40 979	2 911	18 407	783	138	10 569
ADAMS COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	7	339
BANNOCK COUNTY	15	5 234	100.0	12 312	1 210	4 178	...	71	5 450
BEAR LAKE COUNTY	5	981	100.0	2 635	125	520	...	6	600
BENEFICIAL COUNTY	7	951	100.0	1 870	182	798	5	8	498
BINGHAM COUNTY	16	3 240	94.4	8 016	664	1 765	...	36	1 843
BLAINE COUNTY	6	999	100.0	1 890	330	583	...	14	494
BOISE COUNTY . . . . .	...	...	...	...	...	...	...	1	(D)
BONNER COUNTY	13	2 207	100.0	5 355	622	1 530	...	28	1 465
BONNEVILLE COUNTY	16	10 293	65.2	12 124	1 183	4 196	1 816	53	3 930
BOUNDARY COUNTY	7	1 312	92.8	3 093	282	944	...	15	453
BUTTE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	496
CAMAS COUNTY	3	258	100.0	444	81	203	...	3	210
CANYON COUNTY	20	7 657	100.0	17 298	2 471	3 907	818	80	3 264
CARIBOU COUNTY	8	1 216	100.0	2 927	274	1 113	...	12	606
CASSIA COUNTY	15	8 311	96.8	7 951	483	1 924	...	35	1 853
CLARK COUNTY	3	535	(D)	(D)	(D)	(D)	(D)	2	(D)
CLEARWATER COUNTY	8	1 326	100.0	2 818	388	1 136	5	14	639
CUSTER COUNTY	7	1 115	66.5	1 759	89	583	...	4	176
ELMORE COUNTY	7	3 813	100.0	5 117	807	1 193	...	19	1 224
FRANKLIN COUNTY	7	1 620	77.8	3 235	250	1 077	...	11	572
FREMONT COUNTY	10	1 985	57.4	2 826	266	809	...	18	840
GEM COUNTY	5	736	100.0	1 822	297	463	...	7	693
GOODING COUNTY	8	1 381	100.0	3 437	412	594	...	20	1 126
IDAHO COUNTY	12	2 193	93.6	4 009	541	2 055	47	20	870
JEFFERSON COUNTY	5	451	100.0	1 097	141	368	...	16	725
JEROME COUNTY	8	1 808	84.3	3 626	508	961	...	17	903

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State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
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			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
IDAHO--CONTINUED									
KOOTENAI COUNTY	15	3 679	100.0	9 296	902	1 322	84	50	3 504
LATAH COUNTY	21	3 924	90.8	7 021	1 908	3 189	6	30	1 771
LEMHI COUNTY	8	1 217	80.3	2 177	243	718	409	11	683
LEWIS COUNTY	5	1 723	(D)	(D)	(D)	(D)	(D)	9	208
LINCOLN COUNTY	5	1 013	100.0	2 222	184	178	...	14	613
MADISON COUNTY	7	947	100.0	2 397	86	526	...	13	990
MINIDOKA COUNTY	7	1 701	92.9	2 909	612	1 068	...	13	1 001
NEZ PERCE COUNTY	12	5 223	95.5	11 308	913	4 316	184	46	3 448
ONEIDA COUNTY	7	777	100.0	1 796	124	749	...	10	268
OWYHEE COUNTY	4	694	100.0	1 770	163	313	...	7	328
PAYETTE COUNTY	6	977	72.7	1 769	326	309	...	13	1 156
POWER COUNTY	4	571	100.0	1 237	99	702	...	6	345
SHOSHONE COUNTY	10	2 922	100.0	6 169	1 651	1 972	152	33	2 137
TETON COUNTY	4	414	100.0	1 160	47	178	...	4	135
TWIN FALLS COUNTY	22	8 413	94.8	17 045	2 104	5 620	2 391	80	6 080
VALLEY COUNTY	6	1 124	100.0	2 773	239	688	...	14	581
WASHINGTON COUNTY	7	1 924	100.0	4 280	783	1 587	10	18	929
YELLOWSTONE NATIONAL PARK (PT) ² . . .	...	...	...	...	...	...	...	...	...
ILLINOIS, TOTAL	1 669	996 397	91.3	2 213 825	302 360	801 334	526 015	9 915	832 179
REFINER-MARKETER PLANTS	1 015	604 139	97.3	1 610 170	155 095	468 825	256 911	(NA)	(NA)
OTHER PLANTS	654	392 258	82.1	603 655	147 265	332 509	269 104	(NA)	(NA)
ADAMS COUNTY	17	4 590	95.5	10 768	2 226	1 746	138	83	4 687
ALEXANDER COUNTY	5	791	(D)	(D)	(D)	(D)	(D)	33	2 056
BOND COUNTY	9	4 527	73.5	3 827	876	1 354	...	23	1 174
BOONE COUNTY	8	2 224	85.0	4 507	651	2 754	276	27	2 068
BROWN COUNTY	5	459	100.0	1 429	373	240	24	14	662
BUREAU COUNTY	23	4 828	92.1	11 420	3 155	3 117	28	69	3 963
CALHOUN COUNTY	4	820	100.0	1 835	297	177	...	10	417
CARROLL COUNTY	14	2 099	100.0	4 843	903	2 913	...	44	2 251
CASS COUNTY	8	2 328	100.0	3 680	1 485	1 389	192	38	1 543
CHAMPAIGN COUNTY	42	(D)	100.0	25 779	5 495	9 026	776	134	10 735
CHRISTIAN COUNTY	22	3 830	90.4	7 964	1 887	1 780	36	67	3 082
CLARK COUNTY	16	2 450	93.6	6 297	1 307	1 214	...	33	1 672
CLAY COUNTY	14	2 946	79.0	6 807	1 196	993	...	26	1 299
CLINTON COUNTY	10	2 673	69.1	5 150	1 075	1 264	108	27	1 270
COLES COUNTY	20	4 996	77.3	10 706	1 721	1 896	...	71	4 470
COOK COUNTY	140	420 992	92.5	913 658	101 643	400 025	441 974	3 426	381 809
CRAWFORD COUNTY	8	(D)	(D)	(D)	(D)	(D)	(D)	34	1 897
CUMBERLAND COUNTY	4	688	(D)	(D)	(D)	(D)	(D)	18	800
DE KALB COUNTY	24	7 042	93.3	15 915	3 448	8 664	1 426	69	4 961
DE WITT COUNTY	14	3 013	68.1	4 298	1 176	1 518	52	38	1 865
DOUGLAS COUNTY	15	3 152	94.4	5 757	1 077	690	...	31	1 893
DU PAGE COUNTY	16	9 129	86.1	23 630	3 051	15 632	607	219	25 205
EDGAR COUNTY	18	3 584	95.5	8 586	1 956	1 117	...	49	2 317
EDWARDS COUNTY	7	1 872	21.5	1 238	310	282	...	19	1 140
EFFINGHAM COUNTY	15	7 027	95.0	13 317	1 306	1 613	...	57	3 005
FAYETTE COUNTY	17	4 930	62.2	7 086	1 545	533	9	37	1 632
FORD COUNTY	16	4 688	96.9	11 995	2 085	5 438	97	37	2 370
FRANKLIN COUNTY	17	4 734	95.2	11 444	1 037	857	23	70	2 951
FULTON COUNTY	22	2 653	96.2	7 856	1 208	2 544	195	80	4 593
GALLATIN COUNTY	4	600	(D)	(D)	(D)	(D)	(D)	19	500
GREENE COUNTY	13	2 145	100.0	5 915	1 009	797	28	31	1 406
GRUNDY COUNTY	14	3 172	96.5	7 472	3 182	2 066	59	46	2 804
HAMILTON COUNTY	5	607	(D)	(D)	(D)	(D)	(D)	23	789
HANCOCK COUNTY	19	3 958	96.7	8 832	2 447	2 835	...	52	2 024
HARDIN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	327
HENDERSON COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	19	757
HENRY COUNTY	26	6 511	80.9	14 181	2 082	4 596	...	83	4 146
IROQUOIS COUNTY	31	5 652	85.9	11 136	3 317	4 137	553	49	3 425
JACKSON COUNTY	15	3 420	88.0	7 530	744	1 250	...	60	3 137
JASPER COUNTY	5	943	(D)	(D)	(D)	(D)	(D)	27	1 188
JEFFERSON COUNTY	9	3 686	91.4	9 319	1 095	2 549	...	60	2 707
JERSEY COUNTY	5	1 368	100.0	3 069	1 165	969	45	15	1 010
JO DAVIESS COUNTY	18	1 768	76.4	3 483	781	1 873	158	38	2 218
JOHNSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	969
KANE COUNTY	29	16 579	93.0	39 377	4 659	21 950	1 290	212	19 209
KANKAKEE COUNTY	21	(D)	88.4	22 181	2 560	8 395	635	103	7 286
KENDALL COUNTY	5	1 058	100.0	3 064	656	1 466	...	25	1 901
KNOX COUNTY	17	3 974	95.3	10 264	1 922	3 691	279	78	5 075
LAKE COUNTY	34	20 706	100.0	43 976	8 253	28 178	3 451	288	28 547
LA SALLE COUNTY	49	(D)	100.0	71 530	8 014	18 859	22 559	135	10 379
LAWRENCE COUNTY	7	1 976	86.1	5 627	382	577	...	33	2 043
LEE COUNTY	17	3 834	97.3	6 576	1 476	4 411	...	42	3 172
LIVINGSTON COUNTY	29	4 484	90.4	11 060	1 742	6 227	20	50	3 714
LOGAN COUNTY	20	(D)	69.4	6 124	1 761	1 538	122	55	3 636
MCDONOUGH COUNTY	19	4 018	100.0	7 786	2 405	4 747	3 469	37	1 887
MCHEERY COUNTY	19	(D)	100.0	15 505	3 714	8 557	236	95	7 697
MCLEAN COUNTY	35	14 315	89.9	13 546	3 559	9 680	297	124	10 982
MACON COUNTY	23	18 770	80.5	31 963	3 253	8 389	990	140	11 987
MACOUPIN COUNTY	23	4 814	61.1	8 257	1 621	2 084	29	76	3 664
MADISON COUNTY	25	(D)	94.9	115 736	9 198	22 910	3 310	255	17 451
MARION COUNTY	17	3 084	85.3	6 784	1 294	1 964	...	79	4 731
MARSHALL COUNTY	10	1 342	91.4	3 691	639	818	...	23	1 118
MASON COUNTY	16	3 882	100.0	16 690	2 221	2 275	258	31	2 586
MASSAC COUNTY	4	887	100.0	3 196	425	285	...	28	1 837

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.²Yellowstone National Park is located in Idaho, Montana, and Wyoming.

PETROLEUM BULK STATIONS AND TERMINALS

7-61

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
ILLINOIS--CONTINUED									
MENARD COUNTY	11	1 757	100.0	3 630	938	1 715	...	9	565
MERCER COUNTY	11	3 096	35.9	3 241	882	1 118	...	38	2 667
MONROE COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	14	1 326
MONTGOMERY COUNTY	21	4 562	97.5	9 456	2 388	1 345	424	52	2 495
MORGAN COUNTY	16	3 224	93.4	9 432	2 477	2 300	74	64	3 879
MOULTRIE COUNTY	10	1 037	57.1	1 714	412	568	...	18	882
OGLE COUNTY	28	7 458	84.2	13 295	2 783	6 434	97	71	4 028
PEORIA COUNTY	17	(D)	96.9	37 105	3 017	5 788	165	213	17 585
PERRY COUNTY	9	1 105	84.1	3 021	352	486	61	34	1 477
PIATT COUNTY	17	2 207	72.9	4 861	1 479	1 521	...	19	1 052
PIKE COUNTY	18	3 041	78.7	5 390	1 154	1 209	140	42	2 093
POPE COUNTY . . . . .	...	...	...	...	...	...	...	5	129
PULASKI COUNTY	3	1 359	(D)	(D)	(D)	(D)	(D)	21	633
PUTNAM COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	4	87
RANDOLPH COUNTY	12	2 524	100.0	6 637	1 059	2 140	13	47	2 504
RICHLAND COUNTY	8	1 570	88.5	3 703	867	632	...	18	1 843
ROCK ISLAND COUNTY	18	(D)	84.3	19 127	3 068	6 023	3 390	182	14 393
ST CLAIR COUNTY	22	15 415	84.6	40 617	4 589	12 981	733	281	19 426
SALINE COUNTY	9	3 077	100.0	9 208	515	943	...	66	3 133
SANGAMON COUNTY	30	(D)	89.8	27 525	3 093	6 309	1 668	200	17 527
SCHUYLER COUNTY	5	907	(D)	(D)	(D)	(D)	(D)	19	1 153
SCOTT COUNTY	4	596	100.0	776	305	551	190	18	679
SHELBY COUNTY	17	2 726	91.9	6 613	2 005	1 390	109	30	1 600
STARK COUNTY	6	1 080	100.0	3 129	587	1 506	...	13	627
STEPHENSON COUNTY	18	5 450	86.1	12 429	2 122	5 241	93	60	3 440
TAZEWELL COUNTY	27	24 331	96.5	86 358	10 199	7 997	427	115	7 166
UNION COUNTY	7	1 481	91.5	4 519	480	1 247	...	38	1 410
VERMILION COUNTY	35	(D)	100.0	22 394	4 119	5 504	386	143	9 222
WABASH COUNTY	8	1 968	93.6	6 151	598	1 390	4	25	1 348
WARREN COUNTY	12	1 770	94.1	4 487	1 250	1 648	41	24	2 919
WASHINGTON COUNTY	6	677	100.0	2 446	364	332	...	19	619
WAYNE COUNTY	7	1 309	100.0	3 119	692	1 082	401	29	1 814
WHITE COUNTY	14	4 080	85.0	7 809	1 808	739	...	48	2 070
WHITESIDE COUNTY	23	8 761	71.1	11 452	2 736	6 590	...	89	5 997
WILL COUNTY	25	28 428	97.6	80 555	9 382	22 752	6 684	189	16 556
WILLIAMSON COUNTY	10	2 772	94.0	6 533	990	1 716	...	65	3 486
WINNEBAGO COUNTY	22	31 347	88.7	34 070	6 519	23 534	27 099	217	18 247
WOODFORD COUNTY	14	3 033	95.6	7 627	998	2 955	...	37	2 006
INDIANA, TOTAL	1 202	702 304	92.5	1 636 036	313 476	485 300	69 524	6 028	422 236
REFINER-MARKETER PLANTS	820	541 096	97.8	1 414 475	242 163	389 067	37 713	(NA)	(NA)
OTHER PLANTS	382	161 208	74.6	221 561	71 313	96 233	31 811	(NA)	(NA)
ADAMS COUNTY	13	2 696	100.0	5 068	1 772	2 799	405	40	2 256
ALLEN COUNTY	26	(D)	77.5	70 105	8 062	23 818	11 422	247	20 849
BARTHOLOMEW COUNTY	14	3 178	100.0	8 989	1 960	1 923	30	71	4 514
BENTON COUNTY	14	2 161	100.0	5 186	1 696	1 381	61	26	1 201
BLACKFORD COUNTY	8	1 083	100.0	2 457	1 022	864	...	29	1 240
BOONE COUNTY	13	2 590	100.0	6 325	2 623	2 688	21	40	2 622
BROWN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	291
CARROLL COUNTY	12	2 305	100.0	4 077	1 416	1 713	469	25	1 746
CASS COUNTY	15	3 981	100.0	7 808	2 679	2 755	4	65	3 383
CLARK COUNTY	7	4 217	100.0	15 908	4 783	6 143	...	106	8 519
CLAY COUNTY	10	2 611	100.0	6 607	1 065	1 729	4	48	2 047
CLINTON COUNTY	16	4 043	100.0	9 576	2 400	2 805	23	40	2 019
CRAWFORD COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	12	535
DAVIESS COUNTY	10	2 069	100.0	5 484	1 012	2 357	41	45	1 941
DEARBORN COUNTY	8	4 883	100.0	9 216	1 218	2 035	264	30	2 761
DECATUR COUNTY	10	1 998	76.0	4 695	825	762	...	33	2 205
DE KALB COUNTY	17	3 166	81.3	6 692	1 015	1 852	...	37	2 401
DELAWARE COUNTY	18	15 311	96.7	42 383	5 881	7 657	12	146	8 764
DUBOIS COUNTY	12	3 523	81.5	8 157	433	1 132	2	36	1 522
ELKHART COUNTY	24	10 073	85.1	15 863	5 500	7 732	1 455	132	10 366
FAYETTE COUNTY	7	1 673	85.8	2 882	756	1 399	108	23	1 858
FLOYD COUNTY	5	2 418	100.0	7 980	889	749	...	66	4 777
FOUNTAIN COUNTY	14	2 338	100.0	5 375	1 462	1 787	97	44	2 249
FRANKLIN COUNTY	7	612	86.9	1 250	721	397	...	15	1 113
FULTON COUNTY	14	2 147	96.1	4 257	1 229	1 858	...	30	1 701
GIBSON COUNTY	15	2 824	93.8	6 295	1 362	1 804	6	60	3 443
GRANT COUNTY	18	5 406	100.0	12 713	2 705	2 313	955	99	7 162
GREENE COUNTY	14	5 517	100.0	4 575	5 196	5 716	...	50	2 396
HAMILTON COUNTY	19	12 142	96.3	29 803	15 745	18 544	...	45	2 780
HANCOCK COUNTY	11	2 844	78.8	5 235	533	1 005	25	49	2 689
HARRISON COUNTY	9	2 305	84.4	6 246	949	694	...	24	987
HENDRICKS COUNTY	14	6 783	91.1	16 502	3 377	8 103	17	53	3 427
HENRY COUNTY	20	5 313	86.1	12 144	3 907	3 696	10	82	4 218
HOWARD COUNTY	12	5 356	96.5	13 687	4 062	3 813	42	78	5 118
HUNTINGTON COUNTY	15	9 293	97.4	37 203	8 607	13 312	12	67	3 879
JACKSON COUNTY	15	3 428	100.0	8 685	1 636	1 622	130	42	2 400
JASPER COUNTY	12	2 836	91.6	6 703	2 358	1 344	...	28	1 515
JAY COUNTY	13	2 642	95.9	6 324	1 461	1 878	5 050	35	1 977
JEFFERSON COUNTY	8	6 108	74.5	16 675	3 455	3 635	...	30	2 318
JENNINGS COUNTY	4	690	(D)	(D)	(D)	(D)	(D)	15	926
JOHNSON COUNTY	13	3 024	100.0	6 946	2 240	4 102	101	57	3 180
KNOX COUNTY	15	3 418	95.5	9 613	737	2 063	...	90	4 400
KOSCIUSKO COUNTY	24	(D)	87.1	9 332	2 501	2 737	39	64	4 533
LAGRANGE COUNTY	11	1 806	85.6	6 768	1 032	1 403	46	21	2 383

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(mmber)	(\$1,000)	
INDIANA--CONTINUED									
LAKE COUNTY.	40	195 051	96.3	321 025	39 696	78 391	16 117	492	45 259
LA PORTE COUNTY.	21	6 370	97.3	12 573	5 521	6 322	1 744	150	11 764
LAWRENCE COUNTY.	11	2 656	100.0	7 611	1 366	947	89	37	2 492
MADISON COUNTY.	26	6 045	100.0	14 503	4 310	4 766	193	168	9 178
MARION COUNTY.	42	106 916	94.6	329 245	48 184	101 205	22 165	700	60 432
MARSHALL COUNTY.	14	3 265	94.2	6 442	1 942	3 240	...	68	3 905
MARTIN COUNTY.	4	819	100.0	2 601	222	429	...	13	969
MIAMI COUNTY.	16	13 264	96.7	35 979	17 276	13 865	27	55	3 600
MONROE COUNTY.	11	3 556	100.0	8 983	1 892	2 084	14	67	4 923
MONTGOMERY COUNTY.	17	3 858	100.0	7 324	1 978	2 464	172	52	2 930
MORGAN COUNTY.	14	2 403	89.1	5 583	1 710	1 795	223	38	2 632
NEWTON COUNTY.	12	2 127	100.0	5 040	1 597	1 712	84	25	1 589
NOBLE COUNTY.	16	2 150	95.9	4 989	1 777	1 411	170	50	3 617
OHIO COUNTY. . . . .	...	...	...	...	...	...	...	3	320
ORANGE COUNTY.	7	1 636	72.0	3 805	776	616	...	42	2 218
OWEN COUNTY.	6	848	100.0	2 609	620	540	...	18	1 060
PARKE COUNTY.	7	1 184	100.0	2 415	320	429	9	33	1 645
PERRY COUNTY.	4	(D)	(D)	(D)	(D)	(D)	(D)	26	948
PIKE COUNTY.	5	636	(D)	(D)	(D)	(D)	(D)	22	825
PORTER COUNTY.	19	6 095	89.0	12 231	3 274	6 438	475	59	6 585
POSEY COUNTY.	10	4 953	100.0	20 396	812	1 646	472	31	1 142
PULASKI COUNTY.	11	1 750	95.9	4 471	1 364	1 069	86	28	1 382
PUTNAM COUNTY.	15	2 420	95.9	5 312	1 277	1 712	179	50	2 168
RANDOLPH COUNTY.	16	2 345	100.0	5 668	1 342	1 267	6	37	2 249
RIPLEY COUNTY.	10	1 649	100.0	3 552	1 031	1 143	4	23	1 223
RUSH COUNTY.	15	3 249	77.9	5 960	1 914	1 762	...	29	1 515
ST JOSEPH COUNTY.	27	(D)	76.8	93 912	16 285	29 328	4 185	289	20 342
SCOTT COUNTY.	9	1 156	94.5	3 337	1 268	975	...	22	1 695
SHELBY COUNTY.	16	3 136	93.8	4 839	1 850	2 608	9	44	3 338
SPENCER COUNTY.	5	1 148	100.0	2 817	318	414	...	35	1 465
STARKE COUNTY.	10	1 478	78.1	2 860	1 006	1 133	35	29	1 669
STUBEN COUNTY.	13	3 032	78.5	5 343	1 679	2 228	160	45	5 340
SULLIVAN COUNTY.	15	2 330	96.8	6 684	947	1 964	...	38	1 405
SWITZERLAND COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	17	630
TIPPECANOE COUNTY.	20	10 101	100.0	43 412	5 865	8 950	1 378	105	8 563
TIPTON COUNTY.	11	1 995	100.0	3 902	2 589	1 253	...	19	1 151
UNION COUNTY.	4	406	100.0	603	229	238	...	7	453
VANDERBURGH COUNTY.	20	20 285	92.2	69 963	8 289	12 419	...	211	15 385
VERMILION COUNTY.	5	776	100.0	2 416	495	959	...	40	1 256
VIGO COUNTY.	18	(D)	100.0	42 602	3 444	10 758	95	151	10 840
WABASH COUNTY.	18	3 104	83.9	6 310	2 591	2 416	110	45	2 926
WARREN COUNTY.	7	1 125	100.0	2 302	773	454	19	9	325
WARRICK COUNTY.	7	2 267	79.7	3 855	501	1 215	214	30	1 270
WASHINGTON COUNTY.	8	2 440	70.5	5 317	1 809	915	...	22	1 074
WAYNE COUNTY.	17	6 012	75.2	8 612	2 748	6 340	117	100	7 093
WELLS COUNTY.	13	4 597	63.6	7 277	2 314	2 239	...	28	1 514
WHITE COUNTY.	19	3 604	92.2	8 449	2 643	3 295	27	55	2 705
WHITLEY COUNTY.	10	(D)	85.8	4 500	1 461	1 869	71	42	2 616
IOWA, TOTAL.	1 687	399 827	87.0	817 098	156 094	198 178	7 934	4 447	272 067
REFINER-MARKETER PLANTS.	1 047	210 240	100.0	543 236	85 617	127 305	4 441	(NA)	(NA)
OTHER PLANTS.	640	189 587	74.7	273 862	70 477	70 873	3 493	(NA)	(NA)
ADAIR COUNTY.	12	2 530	63.2	3 657	1 126	1 230	...	19	1 599
ADAMS COUNTY.	4	(D)	(D)	(D)	(D)	(D)	(D)	13	839
ALLAMAKEE COUNTY.	12	1 732	67.5	3 011	717	1 543	...	27	1 498
APPANOOSE COUNTY.	14	2 305	89.6	5 001	818	1 143	...	37	1 342
AUDUBON COUNTY.	9	1 030	55.0	1 569	392	346	...	20	1 103
BENTON COUNTY.	22	4 699	95.7	5 418	2 344	2 688	14	47	2 446
BLACK HAWK COUNTY.	24	(D)	94.6	24 862	4 227	7 416	112	146	10 552
BOONE COUNTY.	14	1 814	91.7	4 758	707	780	...	47	2 499
BREMER COUNTY.	16	2 902	86.7	6 516	1 665	1 790	...	29	1 849
BUCHANAN COUNTY.	22	3 688	91.2	6 783	1 784	1 856	178	30	1 468
BUENA VISTA COUNTY.	24	4 450	45.3	5 546	923	1 527	35	38	2 016
BUTLER COUNTY.	19	2 130	95.6	6 093	1 668	1 569	...	47	1 846
CALHOUN COUNTY.	16	2 290	74.2	5 093	796	502	...	36	1 261
CARROLL COUNTY.	20	2 659	100.0	6 301	1 469	1 576	...	43	3 043
CASS COUNTY.	15	2 640	72.7	3 311	1 230	871	94	35	2 461
CEDAR COUNTY.	20	3 144	88.1	6 544	1 557	2 351	...	44	2 225
CERRO GORDO COUNTY.	22	5 137	88.8	11 926	3 262	2 503	...	87	5 634
CHEROKEE COUNTY.	16	2 825	94.7	5 251	670	693	65	35	1 518
CHICKASAW COUNTY.	14	2 677	85.0	4 140	1 210	1 409	19	21	1 223
CLARKE COUNTY.	8	1 175	78.8	2 666	591	693	162	19	1 395
CLAY COUNTY.	22	3 700	84.8	5 440	1 325	874	19	37	1 106
CLAYTON COUNTY.	20	3 937	83.7	7 210	2 557	2 942	341	53	1 713
CLINTON COUNTY.	26	5 484	84.2	11 140	2 891	4 139	958	83	4 972
CRAWFORD COUNTY.	24	2 699	95.4	5 715	1 282	1 924	...	40	2 188
DALLAS COUNTY.	24	3 481	95.7	9 112	1 480	1 986	...	56	3 120
DAVIS COUNTY.	5	(D)	(D)	(D)	(D)	(D)	(D)	19	672
DECATUR COUNTY.	10	1 149	100.0	3 194	911	800	...	14	758
DELAWARE COUNTY.	16	4 472	70.1	6 594	1 970	1 294	...	32	1 727
DES MOINES COUNTY.	12	5 365	100.0	10 686	2 244	2 885	900	52	3 438
DICKINSON COUNTY.	13	1 339	77.3	3 258	813	798	...	29	1 273
DUBUQUE COUNTY.	23	(D)	79.5	22 833	3 471	7 190	473	89	7 341
EMMET COUNTY.	12	1 893	84.4	5 011	667	1 231	78	24	1 320
FAYETTE COUNTY.	24	5 359	63.4	6 521	1 631	2 533	25	44	2 431
FLOYD COUNTY.	16	2 702	96.5	6 676	1 954	1 828	39	32	1 642

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-63

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
IOWA--CONTINUED									
FRANKLIN COUNTY	16	2 584	100.0	5 870	1 155	2 257	...	30	1 279
FREMONT COUNTY	8	951	100.0	1 899	1 026	770	...	19	768
GREENE COUNTY	19	2 062	91.5	5 153	848	884	10	40	2 359
GRUNDY COUNTY	17	1 683	100.0	4 289	836	1 686	...	33	1 485
GUTHRIE COUNTY	22	1 799	83.0	3 908	1 109	943	...	27	1 319
HAMILTON COUNTY	18	2 616	97.4	10 608	1 236	1 183	328	44	2 783
HANCOCK COUNTY	13	2 521	95.0	5 809	1 213	940	...	29	1 639
HARDIN COUNTY	31	4 374	97.8	9 555	2 391	2 580	...	33	1 950
HARRISON COUNTY	24	2 641	100.0	6 761	1 948	2 663	...	50	2 238
HENRY COUNTY	12	1 850	100.0	4 790	1 035	821	...	40	2 496
HOWARD COUNTY	11	1 945	86.3	4 510	980	1 351	...	28	1 477
HUMBOLDT COUNTY	18	1 747	82.4	3 748	707	1 046	...	30	1 488
IDA COUNTY	16	1 831	57.7	3 018	787	1 254	...	22	934
IOWA COUNTY	10	1 761	92.5	3 596	1 629	757	...	28	1 555
JACKSON COUNTY	19	2 896	76.3	5 526	1 540	2 077	...	32	1 949
JASPER COUNTY	19	2 901	89.5	6 266	1 085	1 750	1 280	54	3 282
JEFFERSON COUNTY	9	1 098	100.0	2 681	630	662	611	23	1 698
JOHNSON COUNTY	15	4 105	100.0	9 347	2 040	933	...	49	4 504
JONES COUNTY	17	3 519	70.4	5 726	2 402	1 579	9	39	2 151
KEOKUK COUNTY	16	1 893	84.9	4 146	1 404	1 153	...	36	2 185
KOSSUTH COUNTY	28	3 647	89.9	8 973	2 201	2 241	29	47	2 292
LEE COUNTY	16	3 374	97.3	6 667	1 781	3 036	10	56	3 469
LINN COUNTY	29	(D)	83.2	32 983	4 242	7 940	151	168	13 958
LOUISA COUNTY	10	2 538	37.9	2 424	1 365	702	...	29	1 536
LUCAS COUNTY	8	850	100.0	2 250	675	799	...	17	1 012
LYON COUNTY	17	9 703	100.0	40 079	11 157	14 151	...	22	1 163
MADISON COUNTY	10	2 091	75.2	3 696	888	832	...	25	1 671
MAHASKA COUNTY	13	2 194	78.0	3 174	436	693	...	46	2 373
MARION COUNTY	15	6 806	100.0	5 682	1 308	1 020	...	41	2 455
MARSHALL COUNTY	19	5 452	85.6	11 864	1 681	3 843	132	59	4 725
MILLS COUNTY	14	2 009	94.8	3 986	1 253	964	...	19	1 027
MITCHELL COUNTY	12	3 911	100.0	3 251	559	746	...	23	957
MONONA COUNTY	17	2 711	68.6	4 248	1 243	1 527	...	29	1 381
MONROE COUNTY	7	936	100.0	2 310	492	717	...	12	692
MONTGOMERY COUNTY	9	2 629	74.7	3 555	1 378	588	...	21	2 027
MUSCATINE COUNTY	16	3 203	81.6	8 146	1 281	954	310	61	4 488
O'BRIEN COUNTY	19	3 947	100.0	5 094	1 128	1 020	49	37	2 269
OSCEOLA COUNTY	5	1 919	68.7	3 088	710	739	395	19	688
PAGE COUNTY	14	2 166	100.0	5 628	1 176	852	...	42	2 350
PALO ALTO COUNTY	20	2 276	84.6	4 964	1 326	1 388	...	29	1 508
PLYMOUTH COUNTY	26	3 481	84.5	6 877	1 021	1 518	97	41	2 497
POCAHONTAS COUNTY	19	2 485	86.0	4 913	1 344	1 547	10	23	1 192
POLK COUNTY	39	(D)	73.3	76 892	4 992	12 576	271	371	27 123
POTTAWATTAMIE COUNTY	34	32 665	97.0	46 392	2 745	4 228	29	104	8 731
POWESHIEK COUNTY	15	3 257	66.5	4 293	1 096	1 194	...	37	1 685
RINGGOLD COUNTY	11	1 055	70.4	1 887	935	525	...	18	767
SAC COUNTY	23	2 965	77.6	5 701	1 528	2 215	...	49	1 857
SCOTT COUNTY	21	22 714	90.7	48 561	4 417	7 020	408	122	10 067
SHELBY COUNTY	20	2 267	94.5	3 335	1 031	667	5	34	1 513
SIOUX COUNTY	17	3 699	86.5	6 921	1 400	1 484	...	22	1 321
STORY COUNTY	24	3 293	82.0	7 161	1 809	2 060	...	85	6 136
TAMA COUNTY	21	3 081	100.0	6 955	1 949	2 893	5	49	2 285
TAYLOR COUNTY	13	3 939	83.1	2 011	1 193	424	...	12	640
UNION COUNTY	12	1 587	96.8	4 700	878	533	4	31	1 169
VAN BUREN COUNTY	8	906	100.0	2 406	856	539	71	25	973
WAPELLO COUNTY	17	5 375	92.8	18 545	1 476	2 298	68	80	4 156
WARREN COUNTY	14	2 299	100.0	6 061	2 179	651	15	35	1 743
WASHINGTON COUNTY	21	2 861	100.0	7 291	1 743	2 211	...	45	2 567
WAYNE COUNTY	11	2 368	92.0	3 519	987	936	...	20	1 177
WEBSTER COUNTY	18	4 235	95.4	11 749	1 505	1 463	20	65	4 588
WINNEBAGO COUNTY	16	2 685	76.6	5 515	1 191	1 180	54	26	1 076
WINNEBAGO COUNTY	14	2 403	96.5	5 644	1 547	1 838	...	44	1 828
WOODBURY COUNTY	38	11 509	97.6	27 137	2 872	11 274	51	148	9 879
WORTH COUNTY	10	1 201	100.0	2 018	719	508	...	16	612
WRIGHT COUNTY	23	2 705	88.1	6 210	1 038	797	...	33	2 187
KANSAS, TOTAL	1 163	(D)	84.9	536 634	27 779	104 927	3 818	3 705	222 960
REFINER-MARKETER PLANTS	608	(D)	97.7	336 614	14 617	86 701	1 068	(NA)	(NA)
OTHER PLANTS	555	108 920	72.4	200 020	13 162	18 226	2 750	(NA)	(NA)
ALLEN COUNTY	13	1 685	85.4	5 297	104	293	...	31	1 688
ANDERSON COUNTY	11	2 075	95.9	2 274	184	279	...	26	903
ATCHISON COUNTY	9	1 678	74.0	3 752	434	447	112	19	955
BARBER COUNTY	13	2 583	37.8	1 759	141	143	...	22	1 380
BARTON COUNTY	19	3 460	81.0	8 221	1 483	1 606	...	56	4 956
BOURBON COUNTY	9	1 265	76.1	3 722	249	269	...	42	2 125
BROWN COUNTY	15	1 641	73.2	3 895	417	387	32	22	1 048
BUTLER COUNTY	19	3 717	80.1	12 458	608	479	65	66	4 986
CHASE COUNTY	4	452	100.0	1 711	102	122	...	7	347
CHAUTAUQUA COUNTY	5	473	100.0	1 714	58	110	...	29	1 325
CHEROKEE COUNTY	9	1 096	100.0	4 016	161	540	...	50	1 775
CHEYENNE COUNTY	9	536	72.8	1 400	49	180	...	13	528
CLARK COUNTY	6	669	100.0	1 579	124	115	31	12	555
CLAY COUNTY	10	1 168	68.0	1 137	109	68	1	25	1 182
CLOUD COUNTY	16	3 717	63.4	2 880	143	138	...	22	1 880
COFFEY COUNTY	11	1 146	100.0	2 142	198	251	...	32	1 367
COMANCHE COUNTY	3	340	100.0	982	35	178	...	13	850

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
KANSAS--CONTINUED									
COWLEY COUNTY	21	2 283	100.0	8 081	380	412	...	80	5 534
CRAWFORD COUNTY	14	1 716	100.0	6 013	472	584	19	65	2 876
DECATUR COUNTY	8	797	69.9	1 836	124	199	...	15	777
DICKINSON COUNTY	23	2 175	77.2	5 554	386	512	...	42	2 296
DONIPHAN COUNTY	7	795	100.0	2 334	329	679	10	13	627
DOUGLAS COUNTY	13	3 024	77.5	7 366	387	563	500	65	4 043
EDWARDS COUNTY	8	490	100.0	1 833	52	136	...	7	389
ELK COUNTY	4	271	(D)	(D)	(D)	(D)	(D)	12	372
ELLIS COUNTY	15	2 063	97.9	6 876	330	978	33	43	2 099
ELLSWORTH COUNTY	7	748	100.0	1 649	70	154	...	15	702
FINNEY COUNTY	14	2 796	67.3	3 122	150	208	100	24	1 410
FORD COUNTY	15	3 958	87.3	5 450	178	318	100	1	889
FRANKLIN COUNTY	15	2 484	89.9	6 369	401	952	...	27	1 486
GEARY COUNTY	7	1 061	81.1	3 871	227	391	...	33	2 846
GOVE COUNTY	7	624	100.0	1 540	187	290	...	11	327
GRAHAM COUNTY	7	827	47.8	1 032	196	108	...	14	934
GRANT COUNTY	5	692	100.0	1 984	96	471	...	13	427
GRAY COUNTY	9	609	79.1	1 233	47	204	13	9	574
GREELEY COUNTY	5	449	(D)	(D)	(D)	(D)	(D)	3	228
GREENWOOD COUNTY	12	1 278	81.3	3 224	150	526	...	43	1 958
HAMILTON COUNTY	6	617	80.4	1 456	35	266	...	8	796
HARPER COUNTY	19	1 505	85.6	3 082	545	547	...	20	1 148
HARVEY COUNTY	12	2 190	100.0	7 271	508	395	3	38	2 933
HASKELL COUNTY	6	520	95.2	850	35	125	...	6	380
HODGEMAN COUNTY	5	600	(D)	(D)	(D)	(D)	(D)	8	292
JACKSON COUNTY	6	700	100.0	2 086	239	228	...	26	1 050
JEFFERSON COUNTY	9	627	57.6	1 281	199	156	...	27	1 070
JEWELL COUNTY	10	1 495	63.6	2 095	132	122	...	23	873
JOHNSON COUNTY	14	(D)	92.8	4 567	412	849	...	110	8 586
KEARNY COUNTY	4	334	100.0	712	10	142	...	6	319
KINGMAN COUNTY	16	1 601	77.5	3 741	244	394	11	35	1 916
KIOWA COUNTY	6	504	100.0	1 521	69	265	...	17	1 079
LABETTE COUNTY	13	1 057	100.0	4 042	150	200	...	51	2 526
LANE COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	6	444
LEAVENWORTH COUNTY	9	2 043	100.0	7 311	442	934	...	34	2 189
LINCOLN COUNTY	10	833	57.9	2 002	47	197	...	13	550
LINN COUNTY	8	595	78.0	1 190	181	99	...	21	734
LOGAN COUNTY	10	1 286	90.3	1 804	122	196	...	11	464
LYON COUNTY	14	2 020	67.7	4 638	348	287	...	55	3 559
MCPHERSON COUNTY	22	2 285	100.0	5 775	373	462	76	46	2 977
MARION COUNTY	17	2 032	58.3	12 481	213	143	...	29	1 690
MARSHALL COUNTY	17	1 516	89.0	3 851	275	256	...	34	1 311
MEADE COUNTY	9	1 176	42.6	1 078	13	106	...	6	515
MIAMI COUNTY	11	1 539	55.6	3 247	149	231	...	32	1 584
MITCHELL COUNTY	13	1 440	81.4	1 733	38	147	...	33	1 654
MONTGOMERY COUNTY	19	6 318	100.0	12 903	154	22 739	...	99	5 568
MORRIS COUNTY	7	522	100.0	1 950	178	129	...	17	791
MORTON COUNTY	6	643	49.0	964	15	256	...	9	797
NEMAH COUNTY	15	1 984	90.6	4 722	744	788	...	37	1 612
NEOSHO COUNTY	7	662	100.0	2 147	40	262	16	41	1 914
NESS COUNTY	14	1 210	82.6	2 066	211	244	14	5	356
NORTON COUNTY	9	1 679	50.4	1 874	103	190	...	20	975
OSAGE COUNTY	10	709	100.0	2 105	258	117	5	26	840
OSBORNE COUNTY	9	1 083	64.6	1 265	129	230	46	15	772
OTTAWA COUNTY	10	921	54.9	1 529	127	104	...	13	403
PAWNEE COUNTY	12	977	66.4	1 508	179	284	...	17	801
PHILLIPS COUNTY	8	672	95.5	2 008	117	76	82	15	881
POTTAWATOMIE COUNTY	11	959	95.4	2 890	320	481	...	31	1 376
PRATT COUNTY	13	1 416	90.5	3 821	225	537	...	26	1 904
RAWLINS COUNTY	6	407	100.0	1 702	138	145	...	13	653
RENO COUNTY	28	8 711	95.6	37 985	1 612	5 382	...	100	6 754
REPUBLIC COUNTY	8	926	93.6	2 808	232	254	...	16	1 072
RICE COUNTY	19	2 159	62.5	3 432	305	422	...	32	1 636
RILEY COUNTY	9	7 546	100.0	5 816	222	397	...	51	3 749
ROOKS COUNTY	12	1 324	81.9	2 853	380	286	...	20	1 125
RUSH COUNTY	11	831	100.0	2 181	163	122	...	9	916
RUSSELL COUNTY	13	1 635	91.4	3 929	601	591	22	32	1 492
SALINE COUNTY	13	3 503	71.3	8 705	190	461	...	83	5 189
SCOTT COUNTY	6	777	55.6	1 216	35	214	...	6	486
SEDOGWICK COUNTY	35	(D)	91.8	60 136	708	1 322	286	515	35 341
SEWARD COUNTY	8	2 990	88.8	3 961	851	379	97	30	2 475
SHAWNEE COUNTY	20	10 236	90.4	32 574	1 138	2 517	...	200	14 464
SHERIDAN COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	13	513
SHERMAN COUNTY	13	1 401	94.6	4 031	131	691	...	15	807
SMITH COUNTY	15	1 093	54.5	1 759	178	147	...	22	1 072
STAFFORD COUNTY	9	733	100.0	1 560	138	261	...	13	687
STANTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
STEVENS COUNTY	5	458	100.0	1 259	241	346	...	7	583
SUMNER COUNTY	25	3 283	59.1	5 736	387	788	...	57	3 231
THOMAS COUNTY	15	2 215	100.0	6 157	162	706	32	17	1 088
TREGO COUNTY	7	874	96.3	1 927	635	300	...	17	869
WABAUNSEE COUNTY	9	679	68.8	1 262	332	72	...	18	765
WALLACE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	8	244
WASHINGTON COUNTY	19	1 715	70.8	1 984	176	200	...	31	1 084
WICHITA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	5	359
WILSON COUNTY	7	1 363	100.0	6 135	182	392	...	30	1 568
WOODSON COUNTY	6	625	100.0	2 052	97	438	...	8	575
WYANDOTTE COUNTY	17	31 811	86.7	82 188	2 030	40 618	2 078	227	14 551

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-65

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
KENTUCKY, TOTAL	451	291 950	93.3	766 255	60 316	183 138	19 527	3 266	195 214
REFINER-MARKETER PLANTS	228	161 401	100.0	458 342	35 139	100 631	19 099	(NA)	(NA)
OTHER PLANTS	223	130 549	87.2	307 913	25 177	82 507	428	(NA)	(NA)
ADAIR COUNTY	3	980	100.0	3 840	235	432	...	14	589
ALLEN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	535
ANDERSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	14	1 145
BALLARD COUNTY	3	616	100.0	1 647	695	127	...	18	543
BARREN COUNTY	5	2 733	100.0	9 118	235	339	...	36	2 243
BATH COUNTY . . . . .	...	...	...	...	...	...	...	12	546
BELL COUNTY	7	2 628	100.0	9 842	516	1 557	33	31	2 119
BOONE COUNTY . . . . .	...	...	...	...	...	...	...	21	1 211
BOURBON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1 522
BOYD COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	43	2 836
BOYLE COUNTY	5	3 346	(D)	(D)	(D)	(D)	(D)	29	1 710
BRACKEN COUNTY . . . . .	...	...	...	...	...	...	...	12	334
BREATHITT COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	483
BRECKINRIDGE COUNTY	5	1 314	100.0	4 069	474	563	...	25	1 287
BULLITT COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	24	1 596
BUTLER COUNTY . . . . .	...	...	...	...	...	...	...	6	341
CALDWELL COUNTY	5	1 615	100.0	5 124	365	768	...	24	1 007
CALLOWAY COUNTY	7	1 894	100.0	5 981	769	392	...	32	1 653
CAMPBELL COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	63	4 392
CARLISLE COUNTY	4	593	100.0	1 976	628	121	...	8	331
CARROLL COUNTY	6	1 551	100.0	4 222	573	501	490	17	745
CARTER COUNTY	4	1 650	100.0	5 074	207	301	...	14	758
CASEY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	15	632
CHRISTIAN COUNTY	10	5 703	100.0	21 454	783	1 741	...	67	5 312
CLARK COUNTY	3	1 454	100.0	4 986	257	587	...	23	1 749
CLAY COUNTY	3	1 202	100.0	3 324	245	460	...	11	800
CLINTON COUNTY . . . . .	...	...	...	...	...	...	...	6	442
CRITTENDEN COUNTY	3	862	100.0	2 528	203	292	...	16	594
CUMBERLAND COUNTY	4	531	100.0	1 573	74	144	...	4	350
DAVIESS COUNTY	11	7 805	100.0	17 502	1 317	3 343	...	73	3 989
EDMONSON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	282
ELLIOTT COUNTY . . . . .	...	...	...	...	...	...	...	4	147
ESTILL COUNTY	3	722	100.0	2 061	70	134	...	11	614
FAYETTE COUNTY	9	11 076	97.0	36 495	1 080	2 389	...	118	10 956
FLEMING COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	698
FLOYD COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	43	1 848
FRANKLIN COUNTY	7	3 071	80.6	7 310	417	970	...	33	2 675
FULTON COUNTY	8	4 568	43.7	5 117	527	558	...	35	1 219
GALLATIN COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	8	237
GARRARD COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	14	686
GRANT COUNTY	3	1 373	100.0	4 103	460	405	34	11	513
GRAVES COUNTY	9	2 166	83.4	5 319	743	311	...	55	2 116
GRAYSON COUNTY	5	1 499	100.0	4 188	271	433	...	18	891
GREEN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	528
GREENUP COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	29	988
HANCOCK COUNTY	3	681	100.0	2 066	120	363	...	8	220
HARDIN COUNTY	9	5 048	86.5	13 131	1 001	1 843	...	53	4 448
HARLAN COUNTY	8	4 515	87.3	10 029	706	1 144	...	47	2 099
HARRISON COUNTY	4	2 535	100.0	7 159	1 265	312	...	21	1 028
HART COUNTY	9	2 455	78.3	6 203	228	286	...	19	974
HENDERSON COUNTY	8	(D)	93.9	7 870	530	1 052	...	51	2 722
HENRY COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	28	1 249
HICKMAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	473
HOPKINS COUNTY	11	4 152	95.4	11 071	417	2 521	...	66	2 732
JACKSON COUNTY . . . . .	...	...	...	...	...	...	...	14	263
JEFFERSON COUNTY	19	74 503	93.9	163 719	5 784	54 355	18 112	571	45 857
JESSAMINE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	668
JOHNSON COUNTY	4	3 107	(D)	(D)	(D)	(D)	(D)	23	1 396
KENTON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	66	7 028
KNOTT COUNTY . . . . .	...	...	...	...	...	...	...	16	572
KNOX COUNTY	4	691	100.0	4 938	43	174	...	14	668
LARUE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	647
LAUREL COUNTY	6	3 412	90.6	9 711	156	926	...	46	2 532
LAWRENCE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	302
LEE COUNTY	4	1 426	100.0	4 195	117	210	...	4	241
LESLIE COUNTY . . . . .	...	...	...	...	...	...	...	10	676
LETCHER COUNTY	4	1 819	100.0	4 652	83	513	...	23	1 090
LEWIS COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	282
LINCOLN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	872
LIVINGSTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	12	233
LOGAN COUNTY	7	3 131	80.8	8 136	270	396	...	34	1 542
LYON COUNTY . . . . .	...	...	...	...	...	...	...	6	109
MCCRACKEN COUNTY	12	16 341	93.2	35 551	5 314	25 050	...	94	4 734
MCCRORY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	298
MCLEAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	18	520
MADISON COUNTY	7	3 611	100.0	11 327	370	1 139	...	38	2 506
MAGOFFIN COUNTY . . . . .	...	...	...	...	...	...	...	5	491
MARION COUNTY	4	1 051	100.0	3 697	234	213	...	10	641
MARSHALL COUNTY	5	1 251	100.0	3 687	586	450	...	20	728
MARTIN COUNTY . . . . .	...	...	...	...	...	...	...	8	378
MASON COUNTY	5	3 923	100.0	11 501	2 274	1 021	...	23	833

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county ¹	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ²	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
KENTUCKY--CONTINUED									
MEADE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	1 053
MENIFEE COUNTY	***	***	***	***	***	***	***	1	(D)
MERCER COUNTY	3	1 620	100.0	4 880	460	576	***	20	1 058
METCALFE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	308
MONROE COUNTY	4	687	100.0	2 005	81	279	***	13	511
MONTGOMERY COUNTY	6	3 119	86.7	7 982	288	660	***	11	799
MORGAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	237
MUHLENBERG COUNTY	7	2 809	83.4	6 825	295	1 398	***	38	1 663
NELSON COUNTY	6	2 506	100.0	6 586	949	1 331	335	32	1 554
NICHOLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	5	269
OHIO COUNTY	5	1 892	(D)	(D)	(D)	(D)	(D)	31	908
OLDHAM COUNTY	3	821	(D)	(D)	(D)	(D)	(D)	10	585
OWEN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	5	247
OWSLEY COUNTY	***	***	***	***	***	***	***	3	205
PENDLETON COUNTY	4	1 511	(D)	(D)	(D)	(D)	(D)	9	538
PERRY COUNTY	6	3 656	100.0	9 556	146	1 141	***	23	1 474
PIKE COUNTY	6	5 142	96.2	14 892	2 055	9 635	***	79	3 603
POWELL COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	4	94
PULASKI COUNTY	7	4 276	100.0	13 296	278	1 182	***	62	2 941
ROBERTSON COUNTY	***	***	***	***	***	***	***	2	(D)
ROCKCASTLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	23	1 103
ROWAN COUNTY	3	1 332	100.0	2 766	92	199	***	15	908
RUSSELL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	9	386
SCOTT COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	899
SHELBY COUNTY	8	2 822	100.0	6 993	1 453	1 278	***	18	1 060
SIMPSON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	15	855
SPENCER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	6	659
TAYLOR COUNTY	6	2 725	87.8	7 482	237	305	***	16	1 020
TODD COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	19	1 007
TRIGG COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	300
TRIMBLE COUNTY	***	***	***	***	***	***	***	6	336
UNION COUNTY	7	1 813	100.0	5 468	459	1 088	***	30	1 056
WARREN COUNTY	9	4 929	100.0	17 181	438	1 313	***	59	4 099
WASHINGTON COUNTY	4	1 382	100.0	4 192	510	234	***	12	584
WAYNE COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	9	539
WEBSTER COUNTY	6	1 432	86.8	2 915	225	986	***	29	958
WHITLEY COUNTY	5	2 263	100.0	6 999	132	447	***	34	2 105
WOLFE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	224
WOODFORD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	13	685
LOUISIANA TOTAL									
LOUISIANA TOTAL	462	306 200	89.6	736 790	19 056	168 835	142 928	3 368	220 179
REFINER-MARKETER PLANTS	234	211 184	94.7	559 546	10 027	125 715	138 241	(NA)	(NA)
OTHER PLANTS	228	95 016	78.4	177 244	9 029	43 120	4 687	(NA)	(NA)
ACADIA PARISH	16	5 044	70.1	9 328	304	1 147	24	58	3 141
ALLEN PARISH	5	1 304	(D)	(D)	(D)	(D)	(D)	28	1 795
ASCENSION PARISH	5	2 027	100.0	6 153	153	977	***	31	1 842
ASSUMPTION PARISH	1	(D)	(D)	(D)	(D)	(D)	(D)	23	840
AVOYELLES PARISH	10	3 026	90.1	8 642	111	320	12	51	1 570
BEAUREGARD PARISH	5	1 297	(D)	(D)	(D)	(D)	(D)	27	2 021
BIENVILLE PARISH	8	1 135	89.8	3 394	67	114	***	46	1 363
BOSSIER PARISH	3	(D)	(D)	(D)	(D)	(D)	(D)	68	5 246
CADDO PARISH	20	19 837	100.0	54 204	1 757	3 689	990	257	16 341
CALCASIEU PARISH	15	(D)	72.0	66 865	640	10 232	10	165	12 219
CALDWELL PARISH	1	(D)	(D)	(D)	(D)	(D)	(D)	9	404
CAMERON PARISH	3	859	100.0	1 321	1 095	3 165	260	15	752
CATAHOULA PARISH	4	857	(D)	(D)	(D)	(D)	(D)	22	949
CLAIBORNE PARISH	6	(D)	(D)	(D)	(D)	(D)	(D)	36	1 491
CONCORDIA PARISH	7	1 425	92.6	3 528	72	735	***	25	1 577
DE SOTO PARISH	7	2 134	100.0	5 715	76	668	***	22	1 180
EAST BATON ROUGE PARISH	11	(D)	97.9	81 087	1 360	6 218	1 242	230	21 644
EAST CARROLL PARISH	4	1 031	(D)	(D)	(D)	(D)	(D)	10	549
EAST FELICIANA PARISH	2	(D)	(D)	(D)	(D)	(D)	(D)	11	480
EVANGELINE PARISH	6	1 451	100.0	4 255	66	402	51	28	1 080
FRANKLIN PARISH	7	1 884	100.0	5 741	131	256	***	32	1 796
GRANT PARISH	3	304	100.0	1 045	13	66	***	12	220
IBERIA PARISH	11	6 577	100.0	16 882	381	2 442	***	58	3 990
IBERVILLE PARISH	7	1 861	78.0	4 368	197	670	***	24	1 290
JACKSON PARISH	4	857	100.0	2 468	18	105	***	26	1 256
JEFFERSON PARISH	23	42 633	92.2	109 255	3 321	21 941	833	174	12 737
JEFFERSON DAVIS PARISH	13	4 660	69.3	9 111	381	607	98	47	2 424
LAFAYETTE PARISH	11	(D)	58.6	13 727	285	1 154	***	79	5 939
LAFOURCHE PARISH	13	7 708	96.9	16 199	583	13 279	39	54	3 770
LA SALLE PARISH	3	990	100.0	2 846	20	196	***	22	948
LINCOLN PARISH	7	2 577	91.3	7 587	43	315	***	35	2 544
LIVINGSTON PARISH	1	(D)	(D)	(D)	(D)	(D)	(D)	40	1 870
MADISON PARISH	3	951	100.0	2 923	59	573	***	14	1 517
MOREHOUSE PARISH	7	(D)	(D)	(D)	(D)	(D)	(D)	41	2 020
NATCHITOCHES PARISH	7	2 602	86.2	7 082	100	404	***	33	1 840
ORLEANS PARISH	7	4 355	89.2	12 553	79	401	***	450	35 811
OUACHITA PARISH	13	11 111	100.0	31 535	253	1 919	***	130	8 173
PLAQUEMINES PARISH	6	2 609	50.8	3 544	350	1 562	***	26	1 880
POINTE COUPEE PARISH	5	1 762	100.0	4 848	90	540	***	13	790
RAPIDES PARISH	15	8 225	93.3	23 402	518	1 734	348	131	8 385
RED RIVER PARISH	3	(D)	(D)	(D)	(D)	(D)	(D)	9	481
RICHLAND PARISH	5	1 459	(D)	(D)	(D)	(D)	(D)	26	1 290

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Parish in Louisiana.²Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

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Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county ¹	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ²	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
LOUISIANA—CONTINUED									
SABINE PARISH	5	1 174	100.0	3 503	51	237	12	24	1 180
ST BERNARD PARISH	7	34 096	100.0	51 476	1 026	57 902	137 166	22	1 714
ST CHARLES PARISH	6	(D)	94.8	26 355	948	3 679	...	31	1 929
ST HELENA PARISH . . . . .	...	...	...	...	...	...	...	2	(D)
ST JAMES PARISH	3	548	100.0	882	417	263	...	10	431
ST JOHN THE BAPTIST PARISH	4	977	100.0	2 521	84	385	...	17	1 145
ST LANDRY PARISH	19	(D)	91.1	17 825	329	1 279	...	76	4 304
ST MARTIN PARISH	5	1 062	(D)	(D)	(D)	(D)	(D)	30	910
ST MARY PARISH	12	6 543	87.7	8 547	659	13 671	1 320	40	3 339
ST TAMMANY PARISH	12	2 944	86.8	6 489	337	816	...	46	2 769
TANGIPAHOA PARISH	10	3 631	76.9	8 395	197	556	...	78	5 156
TENSAS PARISH	3	410	100.0	1 139	15	239	...	14	783
TERREBONNE PARISH	10	(D)	100.0	15 727	383	6 418	...	36	4 348
UNION PARISH	4	1 232	(D)	(D)	(D)	(D)	(D)	19	917
VERMILION PARISH	17	4 381	90.3	11 262	96	1 967	52	56	2 751
VERNON PARISH	6	1 988	84.8	5 050	167	316	...	39	2 073
WASHINGTON PARISH	5	2 230	100.0	7 042	113	322	...	48	3 042
WEBSTER PARISH	12	2 832	100.0	7 218	76	730	...	72	3 173
WEST BATON ROUGE PARISH . . . . .	...	...	...	...	...	...	...	17	1 192
WEST CARROLL PARISH	3	1 035	100.0	2 470	26	161	...	14	616
WEST FELICIANA PARISH	2	(D)	(D)	(D)	(D)	(D)	(D)	5	281
WINN PARISH	4	1 093	(D)	(D)	(D)	(D)	(D)	14	577
MAINE, TOTAL	173	171 738	96.9	314 427	99 977	198 401	138 630	1 140	73 220
REFINER-MARKETER PLANTS	91	116 078	100.0	247 329	49 180	137 140	41 276	(NA)	(NA)
OTHER PLANTS	82	55 660	90.9	67 098	50 797	61 261	97 354	(NA)	(NA)
ANDROSCOGGIN COUNTY	6	(D)	97.1	13 619	3 480	6 360	1 081	85	5 831
AROSTOOK COUNTY	34	(D)	92.8	31 352	8 507	15 143	6 237	96	6 971
CUMBERLAND COUNTY	17	61 108	100.0	121 755	30 028	84 448	38 478	214	14 178
FRANKLIN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	28	1 392
HANCOCK COUNTY	11	7 659	94.6	6 687	10 410	15 739	2 423	53	2 587
KENNEBEC COUNTY	11	10 409	100.0	25 757	4 560	11 880	1 122	98	7 557
KNOX COUNTY	9	4 771	100.0	10 717	5 121	4 243	163	32	1 777
LINCOLN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	31	1 908
OXFORD COUNTY	13	6 194	89.8	13 890	2 936	5 952	356	62	3 684
PENOBSCOT COUNTY	18	(D)	100.0	49 236	14 776	33 486	723	129	9 740
PISCATAQUIS COUNTY	8	1 518	92.2	3 720	833	904	...	25	1 155
SAGadahoc COUNTY	5	997	(D)	(D)	(D)	(D)	(D)	25	1 641
SOMERSET COUNTY	9	4 898	78.3	8 806	2 273	2 875	...	56	3 038
WALDO COUNTY	9	12 264	100.0	6 966	2 251	3 756	86 418	24	1 188
WASHINGTON COUNTY	11	5 290	100.0	9 421	5 917	6 490	1 629	44	2 157
YORK COUNTY	9	2 243	93.0	4 586	5 719	2 745	...	138	8 416
MARYLAND, TOTAL	167	(D)	96.3	804 867	66 331	419 552	130 017	2 707	227 158
REFINER-MARKETER PLANTS	94	326 328	100.0	729 211	41 101	328 293	122 540	(NA)	(NA)
OTHER PLANTS	73	(D)	77.8	75 656	25 230	91 259	7 477	(NA)	(NA)
ALLEGANY COUNTY	10	7 193	95.5	19 699	561	2 418	840	105	6 953
ANNE ARUNDEL COUNTY	3	2 661	100.0	7 096	1 013	3 196	...	209	15 959
BALTIMORE CITY	27	278 867	96.9	562 574	25 736	322 828	128 253	729	65 295
BALTIMORE COUNTY	4	4 614	(D)	(D)	(D)	(D)	(D)	346	31 334
CALVERT COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	18	973
CAROLINE COUNTY	3	1 685	(D)	(D)	(D)	(D)	(D)	32	1 396
CARROLL COUNTY	6	3 955	100.0	8 960	1 110	7 081	163	74	3 798
CECIL COUNTY	6	2 222	100.0	5 103	1 953	4 497	...	74	5 071
CHARLES COUNTY	4	8 567	100.0	8 395	1 465	2 242	496	41	2 547
DORCHESTER COUNTY	9	4 442	84.9	18 877	4 046	5 802	...	31	1 316
FREDERICK COUNTY	12	9 407	87.9	21 761	2 784	10 205	...	84	5 172
GARRETT COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	23	714
HARFORD COUNTY	10	7 396	100.0	17 876	2 851	11 827	115	101	6 565
HOWARD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	48	3 552
KENT COUNTY	7	3 200	63.7	5 717	1 137	1 938	3	20	962
MONTGOMERY COUNTY	5	5 842	100.0	14 819	1 516	7 239	...	163	24 406
PRINCE GEORGES COUNTY	3	1 234	(D)	(D)	(D)	(D)	(D)	258	28 493
QUEEN ANNES COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	24	1 385
ST MARYS COUNTY	3	5 088	(D)	(D)	(D)	(D)	(D)	45	2 473
SOMERSET COUNTY	3	732	(D)	(D)	(D)	(D)	(D)	25	1 446
TALBOT COUNTY	8	5 729	95.0	10 046	1 397	2 399	9	36	2 017
WASHINGTON COUNTY	14	7 344	96.7	17 201	2 001	9 219	...	100	7 568
WICOMICO COUNTY	12	17 006	100.0	40 940	7 732	11 996	...	75	4 351
WORCESTER COUNTY	8	5 571	100.0	13 102	3 961	3 176	...	46	3 412
MASSACHUSETTS, TOTAL	181	(D)	90.2	930 654	143 092	1 005 211	941 089	4 718	335 739
REFINER-MARKETER PLANTS	71	320 763	98.6	793 174	48 134	444 107	217 546	(NA)	(NA)
OTHER PLANTS	110	(D)	80.1	137 480	94 958	561 104	723 543	(NA)	(NA)
BARNSTABLE COUNTY	13	10 206	95.7	27 802	3 089	10 467	498	142	8 121
BERKSHIRE COUNTY	10	9 790	84.4	15 463	1 282	17 350	8 188	168	9 698
BRISTOL COUNTY	18	(D)	86.8	51 690	5 789	22 250	35 791	465	24 124
DUKES COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	8	511
ESSEX COUNTY	15	27 263	74.0	55 018	9 031	44 968	10 957	553	39 372
FRANKLIN COUNTY	9	4 630	93.0	11 164	2 280	6 338	1 768	86	4 214
HAMPDEN COUNTY	10	(D)	75.8	64 815	6 409	51 738	31 543	410	29 477
HAMPSHIRE COUNTY	3	771	(D)	(D)	(D)	(D)	(D)	101	5 650

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¹Parish in Louisiana

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State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
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	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
MASSACHUSETTS--CONTINUED									
MIDDLESEX COUNTY	37	(D)	11.6	1,147.1	15 749	144 34	11 304	964	77 272
NANTUCKET COUNTY	***	***	***	***	***	***	***	3	508
NORFOLK COUNTY	7	54 006	100.0	97 085	21 745	147 985	162 375	408	31 979
PLYMOUTH COUNTY	7	2 632	54.7	2 855	833	14 334	***	268	16 114
SUFFOLK COUNTY	23	222 475	95.3	300 774	60 433	450 312	536 909	539	47 527
WORCESTER COUNTY	27	51 105	57.1	100 746	14 566	69 592	70 756	603	41 172
MICHIGAN: TOTAL	1 179	863 428	93.9	2 113 127	189 061	574 969	56 900	9 455	704 759
REFINER-MARKETER PLANTS	673	588 540	100.0	1 637 801	189 061	403 476	18 399	(NA)	(NA)
OTHER PLANTS	506	274 888	84.6	475 326	135 622	171 493	38 501	(NA)	(NA)
ALCONA COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	15	680
ALGER COUNTY	5	962	100.0	2 571	588	488	***	27	1 364
ALLEGAN COUNTY	24	7 356	83.2	10 816	5 436	5 331	561	78	4 618
ALPENA COUNTY	12	6 885	72.0	10 966	3 681	3 110	39	42	2 285
ANTRIM COUNTY	6	1 227	64.7	1 613	1 179	547	***	31	1 015
ARENAC COUNTY	7	2 848	100.0	6 841	1 491	1 324	5	30	1 486
BARAGA COUNTY	6	1 086	100.0	2 679	713	904	***	18	685
BARRY COUNTY	13	2 742	100.0	6 487	2 084	2 184	***	42	2 468
BAY COUNTY	22	(D)	88.8	36 412	6 852	8 215	933	121	8 764
BENZIE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	15	791
BERRIEN COUNTY	30	(D)	88.9	49 422	7 547	18 355	1 965	231	15 913
BRANCH COUNTY	15	3 683	94.3	8 810	1 944	3 072	73	52	2 959
CALHOUN COUNTY	22	(D)	100.0	34 961	6 900	18 071	1 266	176	15 037
CASS COUNTY	10	3 142	96.8	6 308	2 117	4 229	654	46	2 557
CHARLEVOIX COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	28	1 444
CHEBOYGAN COUNTY	13	(D)	65.6	6 362	2 250	1 115	47	45	3 155
CHIPPewa COUNTY	15	4 156	76.1	7 700	2 021	3 970	629	49	2 890
CLARE COUNTY	8	2 099	100.0	5 938	1 011	642	***	40	2 169
CLINTON COUNTY	14	(D)	(D)	(D)	(D)	(D)	(D)	41	2 717
CRAWFORD COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	21	1 201
DELTA COUNTY	18	9 528	96.5	9 941	2 127	3 986	5 536	59	2 648
DICKINSON COUNTY	12	3 901	72.3	6 940	2 295	2 670	52	56	2 454
EATON COUNTY	18	4 254	100.0	10 303	3 249	4 643	1 888	71	4 653
EMMET COUNTY	8	2 413	75.1	4 018	1 457	1 547	***	31	2 052
GENESEE COUNTY	34	(D)	100.0	102 730	12 982	26 992	20	422	34 250
GLADWIN COUNTY	6	1 469	100.0	2 992	1 731	757	52	14	1 064
GOGEBIC COUNTY	13	3 657	52.5	3 761	950	1 071	2 301	40	1 926
GRAND TRAVERSE COUNTY	8	4 566	100.0	5 406	1 486	1 536	***	53	3 488
GRATIOT COUNTY	12	4 222	75.1	7 702	1 497	1 205	74	56	4 199
HILLSDALE COUNTY	15	(D)	82.6	10 125	5 367	2 752	338	61	3 202
HOUGHTON COUNTY	13	4 564	97.9	8 998	1 686	3 404	695	65	2 735
HURON COUNTY	26	6 648	85.8	8 143	4 405	2 400	***	63	3 732
INGHAM COUNTY	27	(D)	96.2	58 317	8 993	22 339	146	267	20 767
IONIA COUNTY	17	3 938	100.0	10 112	3 265	3 279	***	54	3 223
IOSCO COUNTY	8	2 345	86.8	4 110	2 459	1 942	200	34	2 377
IRON COUNTY	9	1 965	94.2	4 122	1 715	1 350	***	28	1 523
ISABELLA COUNTY	12	3 551	90.5	9 042	581	683	***	39	2 773
JACKSON COUNTY	21	(D)	96.3	47 734	6 866	11 068	626	158	11 867
KALAMAZOO COUNTY	17	(D)	100.0	34 341	5 788	13 877	***	220	16 495
KALKASKA COUNTY	4	630	(D)	(D)	(D)	(D)	(D)	14	681
KENT COUNTY	29	(D)	96.7	74 577	6 684	15 489	8	436	34 992
KEWEENAW COUNTY	***	***	***	***	***	***	***	3	121
LAKE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	681
LAPEER COUNTY	21	6 514	74.5	10 937	3 144	3 934	2	60	3 310
LEELANAU COUNTY	6	4 855	51.8	4 962	1 064	1 962	***	17	876
LENAWEE COUNTY	28	6 800	97.8	16 769	5 072	8 686	2 122	131	8 916
LIVINGSTON COUNTY	12	2 339	100.0	5 668	2 205	3 879	***	54	4 102
LUCE COUNTY	4	1 847	(D)	(D)	(D)	(D)	(D)	10	491
MACKINAC COUNTY	7	1 994	52.8	4 959	1 036	802	26	23	1 236
MACOMB COUNTY	28	17 456	100.0	44 967	7 590	24 976	1 391	392	31 093
MANISTEE COUNTY	9	3 211	100.0	8 058	2 530	1 208	***	35	2 014
MARQUETTE COUNTY	15	5 978	100.0	13 733	4 437	5 695	359	80	4 373
MASON COUNTY	8	2 495	100.0	6 432	1 716	2 876	168	49	2 363
MECOSTA COUNTY	6	1 489	100.0	4 619	1 009	525	***	39	2 229
MENOMINEE COUNTY	6	2 449	100.0	6 420	1 196	1 674	92	48	2 624
MIDLAND COUNTY	8	3 279	64.9	5 713	1 185	1 743	***	53	4 416
MISSAUKEE COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	19	768
MONROE COUNTY	25	7 303	83.7	16 650	4 975	10 346	463	99	6 599
MONTCALM COUNTY	26	5 029	80.5	10 135	3 346	2 115	***	62	3 300
MONTMORENCY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	6	414
MUSKEGON COUNTY	17	18 795	78.3	34 512	5 093	6 739	***	188	12 748
NEWAYGO COUNTY	8	1 910	95.3	4 777	1 946	1 572	***	33	2 097
OAKLAND COUNTY	36	(D)	86.3	61 882	19 721	35 730	1 814	667	58 886
OCEANA COUNTY	4	1 263	(D)	(D)	(D)	(D)	(D)	21	1 748
OGEMAW COUNTY	7	1 363	71.2	2 178	722	605	***	19	932
ONTONAGON COUNTY	8	1 427	85.6	3 021	936	900	234	11	704
OSCEOLA COUNTY	8	1 931	100.0	5 193	2 378	673	***	35	1 708
OSCODA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	14	629
OTSEGO COUNTY	5	1 953	(D)	(D)	(D)	(D)	(D)	29	1 741
OTTAWA COUNTY	23	18 898	94.6	49 572	5 110	11 504	561	128	8 332
PRESQUE ISLE COUNTY	7	1 367	82.2	2 801	945	1 347	24	21	1 050
ROSCOMMON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	45	1 634
SAGINAW COUNTY	28	13 810	94.1	36 563	6 555	12 888	1 766	198	14 750
ST CLAIR COUNTY	26	13 910	78.9	7 202	6 750	7 202	37	148	8 975
ST JOSEPH COUNTY	19	5 166	96.0	12 554	3 107	6 130	619	88	5 557
SANILAC COUNTY	19	3 510	94.8	7 713	4 083	1 842	8	53	2 777

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
MICHIGAN--CONTINUED									
SCHOOLCRAFT COUNTY	6	1 776	100.0	4 527	1 166	738	...	22	1 291
SHIAWASSEE COUNTY	22	4 572	88.6	11 497	2 482	4 024	...	84	4 541
TUSCOLA COUNTY	32	6 525	97.7	15 776	4 352	2 783	...	54	4 047
VAN BUREN COUNTY	18	5 576	88.8	10 717	3 208	4 554	1 683	87	4 745
WASHTENAW COUNTY	23	14 928	95.8	41 857	5 647	14 830	1 346	179	16 048
WAYNE COUNTY	68	321 878	100.0	961 704	77 276	182 838	25 858	2 703	232 335
WEXFORD COUNTY	11	2 817	92.6	7 777	1 502	2 123	100	48	2 297
MINNESOTA, TOTAL	1 430	416 935	89.3	921 763	176 869	275 930	85 805	4 237	285 421
REFINER-MARKETER PLANTS	835	213 479	100.0	630 979	90 016	175 284	14 005	(NA)	(NA)
OTHER PLANTS	595	203 456	80.0	290 784	86 853	100 644	71 800	(NA)	(NA)
AITKIN COUNTY	9	1 072	87.1	2 808	819	606	...	28	994
ANOKA COUNTY	10	3 309	100.0	8 419	1 584	3 003	1 083	57	4 296
BECKER COUNTY	16	2 506	93.2	6 483	1 226	1 952	9	35	2 133
BELTRAMI COUNTY	15	2 345	91.3	5 896	1 426	1 788	7	25	1 687
BENTON COUNTY	9	4 298	100.0	11 857	2 557	4 049	216	24	3 012
BIG STONE COUNTY	12	1 401	93.6	3 254	642	1 073	...	16	694
BLUE EARTH COUNTY	24	5 346	86.5	11 937	1 739	2 422	...	55	3 321
BROWN COUNTY	24	4 247	90.3	9 403	1 682	1 614	...	35	1 602
CARLTON COUNTY	18	4 455	93.9	8 686	3 161	3 733	...	44	2 098
CARVER COUNTY	12	1 516	96.4	2 586	814	1 248	...	27	2 371
CASS COUNTY	10	1 121	88.0	2 853	834	709	...	22	1 165
CHIPPewa COUNTY	13	3 799	92.8	7 153	2 237	2 573	...	33	1 963
CHISAGO COUNTY	11	1 819	91.8	2 913	881	893	...	28	1 031
CLAY COUNTY	21	5 400	61.2	7 729	1 702	2 545	197	37	3 725
CLEARWATER COUNTY	7	936	61.9	1 476	539	247	...	15	705
COOK COUNTY	4	776	(D)	(D)	(D)	(D)	(D)	5	351
COTTONWOOD COUNTY	17	2 300	77.7	5 182	1 488	950	...	17	1 120
CROW WING COUNTY	14	2 906	100.0	7 482	1 446	2 214	...	64	3 743
DAKOTA COUNTY	17	6 679	95.3	15 037	5 195	4 513	...	74	5 392
DODGE COUNTY	9	(D)	(D)	(D)	(D)	(D)	(D)	21	935
DOUGLAS COUNTY	17	2 485	100.0	5 981	1 748	1 772	...	29	2 416
FARIBAULT COUNTY	27	3 355	93.4	8 492	1 442	1 917	...	55	2 501
FILLMORE COUNTY	27	6 202	61.4	7 582	2 626	2 405	90	46	1 942
FREEBORN COUNTY	21	3 367	100.0	10 563	1 387	1 871	...	52	3 106
GOODHUE COUNTY	29	3 916	81.9	8 287	1 534	3 072	...	53	3 017
GRANT COUNTY	10	1 299	85.6	3 054	1 019	762	...	12	1 017
HENNEPIN COUNTY	60	(D)	86.8	134 800	16 891	37 198	69 254	884	72 748
HOUSTON COUNTY	13	2 073	97.5	3 890	983	1 558	...	19	1 198
HUBBARD COUNTY	10	1 293	95.3	2 840	527	669	...	16	762
ISANTI COUNTY	5	742	100.0	1 090	830	291	...	21	2 167
ITASCA COUNTY	20	4 000	100.0	9 287	3 979	4 322	156	59	3 383
JACKSON COUNTY	16	2 274	94.6	4 437	1 159	663	15	28	1 006
KANABEC COUNTY	3	649	100.0	722	150	176	...	12	697
KANDIYOHIO COUNTY	22	5 107	78.1	7 394	1 869	2 862	...	50	2 999
KITTSOP COUNTY	14	(D)	75.7	2 726	868	1 070	53	19	773
KOOCHICHING COUNTY	10	1 676	100.0	4 101	1 577	1 073	...	23	2 943
LAC QUI PARLE COUNTY	13	2 123	55.6	3 150	976	1 103	...	22	1 137
LAKE COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	17	1 298
LAKE OF THE WOODS COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	7	263
LE SUEUR COUNTY	13	2 089	56.2	3 084	1 009	333	...	44	2 043
LINCOLN COUNTY	12	1 487	67.7	2 681	586	968	...	15	778
LYON COUNTY	25	4 898	100.0	9 868	2 250	3 242	...	31	1 461
MCLEOD COUNTY	26	3 592	93.2	7 449	2 506	4 571	...	39	2 383
MAHONOMET COUNTY	5	671	100.0	1 431	378	300	...	13	574
MARSHALL COUNTY	21	2 726	83.1	5 394	1 324	1 573	...	22	1 137
MARTIN COUNTY	21	3 183	100.0	10 187	1 445	1 349	...	46	3 312
MEeker COUNTY	15	2 029	87.3	5 006	1 731	1 510	...	29	1 413
MILLE LACS COUNTY	14	2 108	82.8	4 475	891	1 106	61	26	1 525
MORRISON COUNTY	18	2 685	91.1	5 847	1 945	1 344	248	39	2 307
MOWER COUNTY	21	4 799	87.6	12 445	1 879	2 125	31	63	4 460
MURRAY COUNTY	15	1 959	100.0	5 879	1 139	1 430	...	34	1 360
NICOLLET COUNTY	7	1 519	82.9	3 343	624	533	...	28	1 205
NOBLES COUNTY	22	3 866	100.0	9 661	1 865	1 494	22	43	1 673
NORMAN COUNTY	16	1 686	76.0	3 696	948	905	...	19	1 234
OLMSTED COUNTY	13	4 492	100.0	13 552	1 465	2 822	...	73	6 176
OTTER TAIL COUNTY	23	3 860	100.0	8 907	2 479	2 074	...	63	3 937
PENNINGTON COUNTY	9	1 799	100.0	4 253	707	1 412	...	11	699
PINE COUNTY	9	951	100.0	2 163	602	442	...	24	2 347
PIPESTONE COUNTY	11	2 012	93.4	4 946	1 276	1 558	100	29	1 503
POLK COUNTY	31	4 827	75.1	6 656	2 192	2 520	...	47	3 473
POPE COUNTY	12	1 433	100.0	3 147	1 436	1 109	16	14	831
RAMSEY COUNTY	34	85 427	93.2	247 487	23 105	73 200	13 429	423	30 631
RED LAKE COUNTY	7	880	100.0	1 817	707	521	...	6	305
REDWOOD COUNTY	30	4 180	84.9	9 038	2 304	2 495	...	41	1 761
RENVILLE COUNTY	23	4 147	52.7	5 032	1 870	1 690	...	38	1 625
RICE COUNTY	23	3 160	97.4	9 950	1 053	1 235	...	33	1 889
ROCK COUNTY	10	1 049	100.0	3 170	631	1 056	...	21	1 069
ROSEAU COUNTY	10	1 525	63.1	2 681	890	784	...	20	1 297
ST LOUIS COUNTY	58	27 538	97.1	56 286	21 718	25 723	721	283	20 698
SCOTT COUNTY	13	2 188	62.9	4 281	408	792	19	36	2 034
SHERBURNE COUNTY	4	450	100.0	1 361	245	531	...	15	1 307
SIBLEY COUNTY	16	2 286	65.1	4 040	916	1 046	24	17	830
STEARNS COUNTY	32	6 255	78.7	12 558	3 515	3 185	...	92	6 702
STEELE COUNTY	14	3 239	97.5	5 885	906	696	...	32	2 240
STEVENS COUNTY	11	1 913	100.0	5 317	1 450	1 424	...	8	492

 Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
MINNESOTA—CONTINUED									
SWIFT COUNTY	19	2 643	87.4	4 290	1 098	1 276	...	23	1 632
TODD COUNTY	10	1 506	93.8	2 636	707	1 330	...	36	1 537
TRAVERSE COUNTY	9	1 232	100.0	2 827	530	1 034	...	12	389
WABASHA COUNTY	14	2 139	100.0	5 265	1 920	1 796	...	20	1 233
WADENA COUNTY	15	2 598	100.0	5 640	940	1 255	...	22	1 164
WASECA COUNTY	14	2 695	100.0	9 692	789	1 244	...	23	1 353
WASHINGTON COUNTY	13	3 421	90.3	6 546	930	4 968	...	56	4 984
WATONWAN COUNTY	16	1 835	86.8	3 787	847	650	...	29	1 310
WILKIN COUNTY	11	1 521	66.4	2 486	808	785	...	16	979
WINONA COUNTY	23	8 531	90.0	13 846	2 562	6 265	10	51	2 496
WRIGHT COUNTY	25	3 500	100.0	7 730	2 632	2 954	...	33	1 553
YELLOW MEDICINE COUNTY	16	3 396	68.2	5 068	1 139	1 766	44	29	1 105
MISSISSIPPI, TOTAL	460	187 822	87.8	476 548	11 650	49 101	4 308	2 285	128 691
REFINER-MARKETER PLANTS	192	87 120	100.0	258 092	3 990	21 098	...	(NA)	(NA)
OTHER PLANTS	268	100 702	78.2	218 456	7 660	28 003	4 308	(NA)	(NA)
ADAMS COUNTY	6	2 832	100.0	7 551	168	783	...	33	2 495
ALCORN COUNTY	12	2 925	100.0	8 512	174	391	...	38	1 792
AMITE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	341
ATTALA COUNTY	5	947	(D)	(D)	(D)	(D)	(D)	29	1 057
BENTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	3	53
BOLIVAR COUNTY	13	5 010	83.2	12 433	510	1 049	...	49	2 273
CALHOUN COUNTY	5	1 177	(D)	(D)	(D)	(D)	(D)	18	1 005
CARROLL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	4	106
CHICKASAW COUNTY	5	1 013	100.0	2 792	41	229	...	16	1 188
CHOCTAW COUNTY	4	1 064	100.0	3 358	28	144	...	15	557
CLAIBORNE COUNTY	4	1 116	(D)	(D)	(D)	(D)	(D)	10	664
CLARKE COUNTY	3	824	100.0	2 360	52	237	...	19	880
CLAY COUNTY	6	1 386	92.9	3 956	57	332	...	13	896
COAHOMA COUNTY	13	4 335	89.5	14 177	358	789	59	44	2 260
COPIAH COUNTY	10	2 302	77.9	5 832	89	452	...	23	1 141
COVINGTON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	25	874
DE SOTO COUNTY	5	1 829	(D)	(D)	(D)	(D)	(D)	14	639
FORREST COUNTY	8	5 028	100.0	15 391	720	1 286	...	67	4 683
FRANKLIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	363
GEORGE COUNTY	4	1 312	(D)	(D)	(D)	(D)	(D)	13	1 000
GREENE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	475
GRENADA COUNTY	9	1 898	91.9	5 499	76	270	...	24	1 362
HANCOCK COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	18	1 069
HARRISON COUNTY	11	7 475	86.9	17 203	222	3 474	...	123	7 777
HINDS COUNTY	14	17 136	90.6	44 080	2 108	5 438	996	214	14 556
HOLMES COUNTY	9	1 942	100.0	5 155	90	378	15	30	1 169
HUMPHREYS COUNTY	6	1 494	39.3	1 603	53	193	...	16	1 043
ISSAQUEHUA COUNTY . . . . .	...	...	...	...	...	...	...	...	...
ITAWAMBA COUNTY . . . . .	...	...	...	...	...	...	...	6	301
JACKSON COUNTY	3	2 478	100.0	6 192	107	3 498	...	68	3 731
JASPER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	15	1 081
JEFFERSON COUNTY . . . . .	...	...	...	...	...	...	...	6	322
JEFFERSON DAVIS COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	12	602
JONES COUNTY	10	4 725	100.0	13 041	490	1 736	...	68	4 049
KEMPER COUNTY . . . . .	...	...	...	...	...	...	...	11	512
LAFAYETTE COUNTY	4	917	(D)	(D)	(D)	(D)	(D)	22	1 419
LAMAR COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	20	866
LAUDERDALE COUNTY	17	18 727	91.8	37 011	525	2 565	...	94	5 578
LAWRENCE COUNTY . . . . .	...	...	...	...	...	...	...	12	453
LEAKE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	15	638
LEE COUNTY	12	5 590	97.8	16 745	229	1 238	...	59	3 417
LEFLORE COUNTY	12	4 858	54.4	5 521	104	333	...	56	4 876
LINCOLN COUNTY	5	1 956	100.0	6 041	52	410	...	23	1 311
LOWNDES COUNTY	7	2 593	100.0	7 622	329	835	...	43	3 037
MADISON COUNTY	7	1 470	91.4	4 016	59	253	...	34	1 612
MARION COUNTY	6	2 616	100.0	8 114	107	663	...	32	1 722
MARSHALL COUNTY	7	1 799	74.2	4 324	87	261	...	21	755
MONROE COUNTY	7	2 064	100.0	6 108	94	559	...	40	1 506
MONTGOMERY COUNTY	3	744	100.0	2 292	28	142	...	17	802
NESHUBA COUNTY	6	1 905	88.4	5 336	44	178	...	16	764
NEWTON COUNTY	6	2 080	93.2	6 123	63	197	...	28	1 000
NOXUBEE COUNTY	4	1 099	(D)	(D)	(D)	(D)	(D)	21	1 028
OKTIBBEHA COUNTY	6	1 373	72.6	3 031	47	82	7	22	1 250
PANOLA COUNTY	8	1 862	100.0	5 695	93	632	...	26	897
PEARL RIVER COUNTY	8	2 478	82.6	6 314	34	410	...	31	1 459
PERRY COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	9	412
PIKE COUNTY	7	3 289	100.0	10 223	69	735	...	42	3 810
PONTOTOC COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	17	557
PRENTISS COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	15	1 089
QUITMAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	456
RANKIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	28	1 099
SCOTT COUNTY	6	1 947	75.3	4 494	233	266	...	25	1 041
SHARKEY COUNTY	6	1 090	100.0	2 696	59	497	...	11	392
SIMPSON COUNTY	8	2 683	100.0	8 423	98	342	...	10	600
SMITH COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	275
STONE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	28	1 317
SUNFLOWER COUNTY	10	4 809	56.9	7 522	212	616	...	36	1 885
TALLAHATCHIE COUNTY	4	341	(D)	(D)	(D)	(D)	(D)	27	1 012
TATE COUNTY	7	1 594	45.4	2 193	56	166	...	10	600
TIPPAMH COUNTY	4	1 207	(D)	(D)	(D)	(D)	(D)	27	777

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-71

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
MISSISSIPPI—CONTINUED									
TISHOMINGO COUNTY	4	758	100.0	1 711	598	169	...	20	652
TUNICA COUNTY	5	996	100.0	2 970	68	332	...	10	552
UNION COUNTY	6	1 834	100.0	5 988	69	154	...	20	849
WALTHALL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	628
WARREN COUNTY	10	7 216	88.3	21 684	589	3 911	3 211	40	3 649
WASHINGTON COUNTY	18	16 226	81.5	41 261	926	4 935	20	70	4 541
WAYNE COUNTY	4	1 046	(D)	(D)	(D)	(D)	(D)	19	912
WEBSTER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	1 053
WILKINSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	785
WINSTON COUNTY	4	1 270	100.0	3 158	24	287	...	15	789
YALOBUSHA COUNTY	5	1 193	(D)	(D)	(D)	(D)	(D)	10	451
YAZOO COUNTY	10	2 208	100.0	6 478	123	851	...	28	1 775
MISSOURI, TOTAL	1 172	(D)	87.0	1 140 567	119 055	208 181	46 549	6 195	391 637
REFINER-MARKETER PLANTS	684	(D)	100.0	634 268	58 336	136 333	35 448	(NA)	(NA)
OTHER PLANTS	488	205 605	76.6	506 299	60 719	71 848	11 101	(NA)	(NA)
ADAIR COUNTY	10	1 934	89.6	4 505	1 000	1 022	64	28	1 518
ANDREW COUNTY	6	946	100.0	1 534	650	236	1 295	17	610
ATCHISON COUNTY	11	1 339	74.2	2 647	852	1 137	...	23	959
AUDRAIN COUNTY	15	3 570	94.3	8 968	1 049	1 349	...	44	2 762
BARRY COUNTY	11	1 241	100.0	4 503	453	527	...	57	1 932
BARTON COUNTY	13	2 182	62.2	4 538	589	376	77	32	1 846
BATES COUNTY	16	1 310	88.2	4 233	462	565	...	32	1 481
BENTON COUNTY	6	1 141	100.0	2 941	327	278	...	19	590
BOLLINGER COUNTY	3	243	100.0	919	89	56	...	8	237
BOONE COUNTY	14	3 752	91.2	11 045	690	758	40	59	4 359
BUCHANAN COUNTY	13	10 083	94.8	32 788	3 544	4 801	2 052	125	7 373
BUTLER COUNTY	11	2 943	73.3	6 809	352	360	...	75	4 403
CALDWELL COUNTY	12	985	100.0	3 167	1 020	437	...	25	1 144
CALLAWAY COUNTY	7	1 304	61.7	2 150	178	192	...	39	3 036
CAMDEN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	30	1 012
CAPE GIRARDEAU COUNTY	26	12 695	88.7	43 934	2 145	3 341	43	71	3 649
CARROLL COUNTY	16	2 617	91.2	3 959	585	795	248	17	848
CARTER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	474
CASS COUNTY	17	2 573	97.7	8 457	956	665	...	58	3 296
CEDAR COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	21	804
CHARITON COUNTY	10	2 250	65.6	4 090	860	650	24	32	1 190
CHRISTIAN COUNTY	7	1 104	100.0	2 533	306	369	...	24	713
CLARK COUNTY	5	717	100.0	1 564	392	184	...	24	1 723
CLAY COUNTY	17	4 372	87.1	14 636	1 986	2 225	70	99	9 020
CLINTON COUNTY	14	3 333	92.7	9 543	1 085	2 449	...	26	1 146
COLE COUNTY	12	2 955	69.7	6 654	451	768	...	55	3 012
COOPER COUNTY	16	2 078	84.0	5 300	456	1 264	37	21	1 305
CRAWFORD COUNTY	6	1 324	100.0	4 016	454	745	...	16	1 062
DADE COUNTY	7	616	100.0	2 182	245	272	...	7	254
DALLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	649
DAVIESS COUNTY	7	638	90.3	817	769	262	...	17	1 006
DE KALB COUNTY	9	693	94.4	2 049	767	556	...	20	745
DENT COUNTY	4	742	100.0	2 646	304	538	...	29	937
DOUGLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	335
DUNKLIN COUNTY	18	4 075	95.2	14 503	2 260	826	74	73	4 360
FRANKLIN COUNTY	22	6 125	97.4	17 004	2 995	4 419	458	85	5 714
GASCONADE COUNTY	12	1 398	100.0	3 868	704	1 149	26	25	902
GENTRY COUNTY	12	1 309	100.0	3 109	997	1 150	...	21	794
GREENE COUNTY	28	(D)	84.9	60 050	2 550	4 488	3 414	235	12 429
GRUNDY COUNTY	7	1 263	79.3	2 646	872	739	...	18	1 204
HARRISON COUNTY	14	4 381	97.9	14 361	3 448	2 697	109	25	1 478
HENRY COUNTY	16	1 786	83.0	5 114	788	720	...	40	1 788
HICKORY COUNTY	3	202	100.0	566	172	51	...	8	270
HOLT COUNTY	10	747	57.7	1 377	545	393	...	12	826
HOWARD COUNTY	7	738	100.0	2 013	215	327	...	18	1 391
HOWELL COUNTY	10	1 777	83.6	5 355	522	1 090	...	50	2 432
IRON COUNTY	6	712	100.0	3 128	409	312	...	13	505
JACKSON COUNTY	36	(D)	94.6	111 914	4 635	11 207	18 516	671	53 870
JASPER COUNTY	26	10 709	62.2	22 699	1 541	1 663	...	203	9 667
JEFFERSON COUNTY	17	7 259	88.2	37 342	4 179	12 612	...	88	5 110
JOHNSON COUNTY	14	1 746	100.0	5 728	641	438	...	40	2 237
KNOX COUNTY	5	728	(D)	(D)	(D)	(D)	(D)	18	791
LACLEDE COUNTY	8	2 147	100.0	7 778	425	699	29	52	2 093
LAFAYETTE COUNTY	22	2 357	100.0	6 750	1 145	1 183	204	52	2 834
LAWRENCE COUNTY	12	1 534	95.2	4 736	374	429	...	46	1 938
LEWIS COUNTY	8	4 326	88.9	12 227	719	809	70	22	961
LINCOLN COUNTY	7	(D)	92.5	2 648	889	667	...	29	1 826
LINN COUNTY	15	1 534	100.0	4 421	1 259	929	23	28	1 208
LIVINGSTON COUNTY	11	4 535	40.6	4 995	784	1 881	272	28	1 684
MCDONALD COUNTY	8	2 093	85.0	3 988	162	621	...	22	642
MACON COUNTY	16	2 159	91.6	5 822	1 641	979	22	41	1 724
MADISON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	25	1 156
MARIES COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	356
MARION COUNTY	7	1 512	100.0	4 955	438	484	...	77	4 589
MERCER COUNTY	5	835	100.0	1 917	568	816	...	18	684
MILLER COUNTY	10	2 108	82.1	4 947	508	584	...	19	1 037
MISSISSIPPI COUNTY	8	2 904	90.1	2 992	461	400	177	42	1 705
MONITEAU COUNTY	9	1 133	100.0	4 832	1 380	736	...	15	742
MONROE COUNTY	11	1 241	94.8	2 756	692	388	8	23	876
MONTGOMERY COUNTY	9	1 172	64.8	2 756	692	388	8	26	1 302

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)	
MISSOURI--CONTINUED									
MORGAN COUNTY	6	815	71.2	1 987	282	111	35	24	1 044
NEW MADRID COUNTY	13	5 371	84.4	16 349	4 334	474	...	50	2 764
NEWTON COUNTY	10	2 194	77.6	6 496	171	384	...	84	2 805
NODAWAY COUNTY	20	3 120	75.7	5 423	1 452	1 077	58	55	2 739
OREGON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	602
OSAGE COUNTY	8	961	100.0	2 801	403	536	...	16	553
OZARK COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	9	544
PEMISCOT COUNTY	18	4 384	88.4	17 523	3 085	1 159	25	55	2 979
PERRY COUNTY	8	1 141	73.2	2 369	238	612	...	23	1 420
PETTIS COUNTY	13	2 927	88.0	9 356	574	723	...	58	3 766
PHELPS COUNTY	14	5 189	100.0	12 944	1 696	2 272	...	41	2 135
PIKE COUNTY	9	1 169	71.0	3 986	337	536	...	35	2 153
PLATTE COUNTY	11	2 301	77.4	6 076	1 131	1 111	...	44	2 998
POLK COUNTY	12	3 149	87.1	9 347	1 504	610	...	29	736
PULASKI COUNTY	7	4 143	37.2	3 727	1 069	951	10	28	1 721
PUTNAM COUNTY	6	1 641	48.8	2 485	475	660	...	17	588
RALLS COUNTY	6	567	100.0	2 117	237	206	56	15	559
RANDOLPH COUNTY	12	2 689	91.1	8 465	883	1 006	...	57	2 573
RAY COUNTY	10	1 163	82.2	3 623	669	672	...	21	875
REYNOLDS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	8	176
RIPLEY COUNTY	3	429	100.0	1 479	175	148	...	15	376
ST CHARLES COUNTY	15	3 567	86.7	8 836	1 957	3 610	19	55	3 646
ST CLAIR COUNTY	4	897	100.0	2 376	345	863	223	25	932
ST FRANCOIS COUNTY	10	1 733	91.1	5 645	429	291	...	58	3 007
ST LOUIS COUNTY	24	(D)	84.1	66 741	8 543	12 238	843	602	61 601
ST LOUIS CITY	31	87 964	90.4	273 128	15 562	83 975	16 934	815	67 904
STE GENEVIEVE COUNTY	4	716	(D)	(D)	(D)	(D)	(D)	14	896
SALINE COUNTY	16	2 391	96.3	7 947	1 036	1 428	...	49	2 035
SCHUYLER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	16	802
SCOTLAND COUNTY	7	1 510	44.4	1 945	469	332	...	13	435
SCOTT COUNTY	11	2 666	100.0	10 379	1 320	1 296	...	70	3 164
SHANNON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	8	208
SHELBY COUNTY	12	1 445	85.9	3 588	1 134	657	...	25	991
STODDARD COUNTY	10	3 733	90.4	6 148	888	309	...	...	1 798
STONE COUNTY	4	552	100.0	2 161	258	136	...	12	319
SULLIVAN COUNTY	10	1 364	63.0	1 169	566	275	...	18	712
TANEY COUNTY	3	516	100.0	1 806	41	141	...	31	1 054
TEXAS COUNTY	7	1 589	81.1	5 031	310	477	2	38	1 318
VERNON COUNTY	12	1 429	90.3	5 043	201	353	...	39	1 650
WARREN COUNTY	5	728	(D)	(D)	(D)	(D)	(D)	13	544
WASHINGTON COUNTY	4	802	100.0	1 951	500	725	...	23	1 150
WAYNE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	20	722
WEBSTER COUNTY	8	1 200	68.5	2 953	316	428	43	31	1 077
WORTH COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	11	469
WRIGHT COUNTY	9	1 644	100.0	6 227	506	741	...	37	1 242
MONTANA: TOTAL	461	108 452	90.0	205 738	23 440	114 999	14 771	1 048	69 319
REFINER-MARKETER PLANTS	288	70 694	100.0	158 292	14 300	103 713	12 430	(NA)	(NA)
OTHER PLANTS	173	37 758	74.5	47 446	9 140	11 286	2 341	(NA)	(NA)
BEAVERHEAD COUNTY	9	1 424	100.0	3 304	450	669	53	8	450
BIG HORN COUNTY	6	1 252	65.7	2 402	215	300	...	13	685
BLAINE COUNTY	9	2 341	100.0	2 567	206	339	69	7	563
BROADWATER COUNTY	3	305	100.0	809	238	198	...	4	273
CARBON COUNTY	15	1 134	92.2	3 231	148	160	163	19	696
CARTER COUNTY	3	385	(D)	(D)	(D)	(D)	(D)	3	427
CASCADE COUNTY	20	6 781	86.3	15 219	1 119	2 118	57	80	7 635
CHOUTEAU COUNTY	17	2 143	70.3	2 277	452	982	162	12	360
CUSTER COUNTY	7	2 013	100.0	6 005	349	704	65	24	1 778
DANIELS COUNTY	6	689	90.9	950	379	325	...	6	197
DAWSON COUNTY	13	4 525	84.7	7 065	636	2 106	...	17	1 524
DEER LODGE COUNTY	3	662	100.0	1 833	126	260	...	22	1 990
FALLON COUNTY	6	1 456	97.3	2 780	143	908	23	5	332
FERGUS COUNTY	17	1 875	92.3	4 463	493	1 042	103	28	1 444
FLATHEAD COUNTY	14	5 087	92.1	9 646	1 637	3 824	1 643	53	3 204
GALLATIN COUNTY	17	4 014	84.4	8 809	903	1 684	73	62	3 843
GARFIELD COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
GLACIER COUNTY	10	2 334	89.7	5 611	421	989	...	23	1 232
GOLDEN VALLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
GRANITE COUNTY	8	730	79.6	1 322	294	336	5	7	204
HILL COUNTY	13	2 837	93.2	5 760	565	783	1 490	15	1 346
JEFFERSON COUNTY	6	530	100.0	1 454	72	224	85	10	429
JUDITH BASIN COUNTY	7	572	87.6	1 178	340	253	11	7	236
LAKE COUNTY	11	1 572	79.8	2 883	419	672	486	22	1 362
LEWIS AND CLARK COUNTY	10	4 913	91.3	9 969	1 081	2 726	...	51	3 235
LIBERTY COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	9	307
LINCOLN COUNTY	9	1 547	80.7	2 748	781	860	80	19	1 242
MCCONE COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	5	176
MADISON COUNTY	9	1 074	60.7	1 565	484	224	...	13	486
MEAGHER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	6	728
MINERAL COUNTY	4	401	100.0	1 006	173	371	23	11	587
MISSOULA COUNTY	12	6 454	84.5	13 563	1 531	2 771	393	72	5 267
MUSSELSHELL COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	11	556
PARK COUNTY	11	1 701	70.6	3 425	405	3 733	65	36	2 339
PETROLEUM COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	5	110
PHILLIPS COUNTY	8	1 035	92.9	2 325	143	310	...	13	530
PONDERA COUNTY	10	1 521	100.0	3 223	290	743	131	11	614

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¹Ratio of dollar sales Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
MONTANA—CONTINUED									
POWDER RIVER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
POWELL COUNTY	5	781	100.0	2 309	146	314	14	6	685
PRAIRIE COUNTY	6	655	100.0	1 431	185	135	...	4	152
RAVALLI COUNTY	10	1 416	91.4	1 911	195	167	24	16	892
RICHLAND COUNTY	6	1 032	71.1	2 082	165	200	...	14	683
ROOSEVELT COUNTY	17	2 476	96.9	5 172	699	733	119	14	1 022
ROSEBUD COUNTY	5	962	100.0	2 579	247	360	...	12	670
SANDERS COUNTY	9	1 244	100.0	2 926	455	1 004	318	16	707
SHERIDAN COUNTY	8	1 434	96.5	2 444	935	542	5	9	522
SILVER BOW COUNTY	9	3 658	73.8	8 150	1 088	331	44	47	3 635
STILLWATER COUNTY	4	265	100.0	780	106	66	...	11	465
SWEET GRASS COUNTY	4	370	(D)	(D)	(D)	(D)	(D)	8	269
TETON COUNTY	10	1 585	79.6	3 072	761	466	...	7	355
TOOLE COUNTY	10	2 624	100.0	4 498	368	1 160	50	17	1 104
TREASURE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
VALLEY COUNTY	11	1 628	96.9	3 813	556	567	10	14	738
WHEATLAND COUNTY	6	573	75.9	1 302	230	166	22	12	688
WIBAUX COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	6	245
YELLOWSTONE COUNTY	19	21 060	100.0	27 926	1 254	76 904	8 970	119	9 313
YELLOWSTONE NATIONAL PARK (PT) ² . . .	...	...	...	...	...	...	...	...	...
NEBRASKA: TOTAL	676	140 506	76.7	301 765	41 113	61 865	1 303	2 174	146 432
REFINER-MARKETER PLANTS	361	50 857	100.0	155 381	16 642	25 995	76	(NA)	(NA)
OTHER PLANTS	315	89 649	63.5	146 384	24 471	35 870	1 227	(NA)	(NA)
ADAMS COUNTY	7	2 379	96.0	6 067	238	485	...	39	3 035
ANTELOPE COUNTY	9	720	90.7	2 352	568	258	...	29	1 127
ARTHUR COUNTY . . . . .	...	...	...	...	...	...	...	...	...
BANNER COUNTY . . . . .	...	...	...	...	...	...	...	...	...
BLAINE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)
BOONE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	18	1 079
BOX BUTTE COUNTY	12	1 710	71.1	3 307	347	758	...	19	1 093
BOYD COUNTY	4	308	(D)	(D)	(D)	(D)	(D)	8	409
BROWN COUNTY	5	959	(D)	(D)	(D)	(D)	(D)	7	374
BUFFALO COUNTY	17	2 985	79.1	6 379	372	965	52	53	3 880
BURT COUNTY	6	981	100.0	1 907	384	373	...	17	1 038
BUTLER COUNTY	10	842	100.0	2 307	537	340	...	18	664
CASS COUNTY	11	1 292	100.0	2 457	477	783	173	23	1 546
CEDAR COUNTY	15	1 488	67.5	3 048	648	561	17	25	1 569
CHASE COUNTY	8	969	54.4	1 110	249	344	...	12	451
CHERRY COUNTY	9	1 186	55.6	1 964	400	275	...	7	560
CHEYENNE COUNTY	13	1 611	95.0	3 147	224	654	...	36	2 580
CLAY COUNTY	4	494	100.0	890	113	37	...	11	1 006
COLFAX COUNTY	8	1 966	48.9	2 585	958	345	...	15	831
CUMING COUNTY	17	3 604	26.3	2 203	320	572	...	16	1 125
CUSTER COUNTY	21	2 606	67.3	5 022	974	718	...	29	1 614
DAKOTA COUNTY	5	563	(D)	(D)	(D)	(D)	(D)	17	1 242
DAWES COUNTY	7	1 031	100.0	2 450	308	552	...	26	1 385
DAWSON COUNTY	9	1 196	100.0	3 047	355	694	...	35	3 759
DEUEL COUNTY	4	544	100.0	861	66	186	...	8	949
DIXON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	747
DODGE COUNTY	19	3 341	95.8	7 203	1 133	1 508	4	48	2 850
DOUGLAS COUNTY	30	(D)	63.1	36 116	4 361	11 393	3	340	27 830
DUNDY COUNTY	4	732	(D)	(D)	(D)	(D)	(D)	10	526
FILLMORE COUNTY	9	2 365	71.5	2 677	341	665	...	16	736
FRANKLIN COUNTY	7	710	64.5	1 108	130	164	...	11	418
FRONTIER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	566
FURNAS COUNTY	6	574	100.0	1 288	102	233	42	23	1 503
GAGE COUNTY	9	1 771	100.0	4 902	542	504	4	40	2 891
GARDEN COUNTY	5	432	100.0	1 121	83	111	...	12	533
GARFIELD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	498
GOSPER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)
GRANI COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
GREELEY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	883
HALL COUNTY	17	4 760	73.9	10 944	424	1 406	...	50	3 715
HAMILTON COUNTY	4	1 494	(D)	(D)	(D)	(D)	(D)	16	572
HARLAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	17	625
HAYES COUNTY . . . . .	...	...	...	...	...	...	...	2	(D)
HITCHCOCK COUNTY	4	882	100.0	1 830	239	666	88	9	589
HOLT COUNTY	15	2 746	87.1	5 244	2 140	831	...	27	1 624
HOOKER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
HOWARD COUNTY . . . . .	...	...	...	...	...	...	...	17	1 146
JEFFERSON COUNTY	7	863	100.0	2 475	342	402	...	18	1 153
JOHNSON COUNTY	5	429	100.0	802	178	301	...	13	603
KEARNEY COUNTY	4	423	100.0	1 299	281	242	...	10	676
KEITH COUNTY	10	1 601	100.0	4 396	158	465	39	29	1 837
KEYA PAHA COUNTY . . . . .	...	...	...	...	...	...	...	1	(D)
KIMBALL COUNTY	6	1 430	100.0	3 253	724	1 189	...	14	2 240
KNOX COUNTY	15	1 416	76.3	2 583	763	574	...	29	1 037
LANCASTER COUNTY	22	(D)	85.8	26 425	1 359	1 987	...	178	13 463
LINCOLN COUNTY	8	2 465	45.2	3 453	164	324	...	54	5 365
LOGAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
LOUP COUNTY . . . . .	...	...	...	...	...	...	...	4	138
MCPHERSON COUNTY . . . . .	...	...	...	...	...	...	...	...	...
MADISON COUNTY	13	2 550	81.2	5 725	1 394	748	10	45	3 590
MERRICK COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	25	1 784

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

²Yellowstone National Park: Located in Idaho, Montana, and Wyoming.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
NEBRASKA--CONTINUED									
MORRILL COUNTY	10	958	100.0	7 634	166	366	16	19	842
NANCE COUNTY	4	424	100.0	1 121	88	68	170	14	773
NEMAHIA COUNTY	7	1 226	100.0	2 498	416	556	13	21	1 182
NUCKOLLS COUNTY	8	4 173	96.1	17 442	2 524	8 309	...	19	1 250
OTOE COUNTY	10	1 004	78.5	2 105	424	282	...	36	2 104
PAWNEE COUNTY	6	451	89.6	897	196	60	...	13	395
PERKINS COUNTY	6	978	54.2	1 355	217	532	58	13	647
PHILIPS COUNTY	6	1 040	89.7	3 133	63	288	...	18	949
PIERCE COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	20	1 478
PLATTE COUNTY	12	6 989	100.0	27 141	5 056	5 921	89	49	3 173
POLK COUNTY	6	503	100.0	1 648	245	184	41	9	778
RED WILLOW COUNTY	7	1 560	70.8	2 921	307	315	31	24	1 428
RICHARDSON COUNTY	9	823	79.7	1 914	293	307	...	27	1 479
ROCK COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	6	295
SALINE COUNTY	10	541	86.5	2 996	684	254	...	23	1 071
SARPY COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	18	1 552
SAUNDERS COUNTY	25	2 009	65.8	3 216	688	639	...	22	1 070
SCOTTS BLUFF COUNTY	14	3 111	86.9	8 952	508	503	32	56	3 396
SEWARD COUNTY	10	1 685	68.8	3 220	458	476	...	24	1 615
SHERIDAN COUNTY	11	1 514	57.0	2 304	569	682	8	22	1 240
SHERMAN COUNTY	5	421	(D)	(D)	(D)	(D)	(D)	18	703
SIOUX COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
STANTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	226
THAYER COUNTY	10	2 057	90.2	4 013	681	860	115	19	1 013
THOMAS COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	9	136
THURSTON COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	4	520
VALLEY COUNTY	6	766	79.8	1 255	100	661	2	11	529
WASHINGTON COUNTY	9	1 356	78.5	2 668	336	1 117	...	20	912
WAYNE COUNTY	6	706	100.0	1 585	315	338	...	12	647
WEBSTER COUNTY	5	491	100.0	1 258	90	241	12	10	750
WHEELER COUNTY . . . . .	...	...	...	...	...	...	...	6	246
YORK COUNTY	9	939	100.0	2 891	422	590	8	20	1 542
NEVADA, TOTAL	89	45 861	92.8	105 814	6 096	25 805	2 515	493	46 772
REFINER-MARKETER PLANTS	69	37 198	100.0	92 888	5 515	22 857	2 065	(NA)	(NA)
OTHER PLANTS	20	8 663	62.0	12 926	581	2 948	450	(NA)	(NA)
CHURCHILL COUNTY	7	3 154	75.6	4 130	572	762	12	18	1 054
CLARK COUNTY	15	15 672	90.8	40 353	418	6 504	174	150	17 552
DOUGLAS COUNTY	3	1 282	100.0	3 673	279	603	107	4	275
ELKO COUNTY	12	(D)	79.7	5 403	794	1 891	269	37	3 630
ESMERALDA COUNTY . . . . .	...	...	...	...	...	...	...	3	59
EUREKA COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	143
HUMBOLDT COUNTY	7	2 148	86.0	3 952	457	2 343	41	24	1 898
LANDER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	9	682
LINCOLN COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	17	858
LYON COUNTY	4	1 094	100.0	2 876	327	457	127	18	923
MINERAL COUNTY	4	533	(D)	(D)	(D)	(D)	(D)	19	1 375
NYE COUNTY	5	739	(D)	(D)	(D)	(D)	(D)	16	1 476
ORMSBY COUNTY	3	1 440	100.0	3 891	277	604	...	14	1 558
PERSHING COUNTY	4	819	100.0	1 971	382	496	62	13	1 167
STOREY COUNTY . . . . .	...	...	...	...	...	...	...	...	...
WASHOE COUNTY	12	(D)	100.0	31 256	1 434	7 914	1 711	124	12 448
WHITE PINE COUNTY	6	1 828	100.0	3 363	429	3 051	12	22	1 674
NEW HAMPSHIRE, TOTAL	95	(D)	93.4	156 898	29 885	104 782	68 907	792	48 624
REFINER-MARKETER PLANTS	40	43 840	100.0	121 942	15 965	64 832	5 732	(NA)	(NA)
OTHER PLANTS	55	(D)	83.5	34 956	13 920	39 950	63 175	(NA)	(NA)
BELKNAP COUNTY	7	3 142	73.8	7 945	716	1 467	...	38	1 930
CARROLL COUNTY	8	2 585	78.4	5 357	2 789	6 461	...	42	2 060
CHESHIRE COUNTY	12	6 771	100.0	10 280	1 789	7 516	1 041	61	4 229
COOS COUNTY	16	5 361	74.1	8 663	4 125	4 374	92	54	2 645
GRAFTON COUNTY	14	6 164	79.6	11 170	2 145	8 493	1 675	86	4 024
HILLSBOROUGH COUNTY	16	(D)	100.0	42 442	3 557	20 723	2 096	190	12 871
MERRIMACK COUNTY	6	4 487	91.8	9 991	1 612	5 595	127	94	5 997
ROCKINGHAM COUNTY	9	24 256	100.0	53 087	12 138	46 876	63 640	106	8 288
STRAFFORD COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	77	4 384
SULLIVAN COUNTY	4	1 853	(D)	(D)	(D)	(D)	(D)	44	2 196
NEW JERSEY, TOTAL	240	916 322	95.6	1 605 088	101 580	1 448 469	954 959	6 257	445 331
REFINER-MARKETER PLANTS	100	608 221	95.7	1 428 203	43 566	540 941	194 766	(NA)	(NA)
OTHER PLANTS	140	308 101	95.4	176 885	58 014	907 528	760 193	(NA)	(NA)
ATLANTIC COUNTY	21	15 806	100.0	34 351	6 719	38 922	1 566	252	13 391
BERGEN COUNTY	19	106 536	100.0	259 084	12 575	161 604	18 388	796	64 399
BURLINGTON COUNTY	5	5 080	94.6	12 543	1 549	5 603	...	243	17 091
CAMDEN COUNTY	8	35 806	100.0	24 461	3 857	81 831	54 285	399	29 188
CAPE MAY COUNTY	7	4 660	88.2	9 199	2 608	8 376	434	138	5 940
CUMBERLAND COUNTY	16	(D)	86.0	28 376	3 956	25 367	1 806	153	8 010
ESSEX COUNTY	20	(D)	100.0	159 277	17 585	480 887	211 009	759	60 229
GLOUCESTER COUNTY	12	63 268	93.2	170 693	4 194	55 495	15 600	172	8 852
HUDSON COUNTY	10	89.9	(D)	84 336	3 692	100 989	188 694	430	36 756
HUNTERDON COUNTY	10	11 995	65.1	22 724	1 079	4 445	...	76	4 647
MERCER COUNTY	10	(D)	96.6	73 604	2 492	56 536	2 094	73	20 674

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-75

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
NEW JERSEY—CONTINUED									
MIDDLESEX COUNTY	19	157 548	89.7	182 314	19 678	147 461	265 908	429	30 691
MONMOUTH COUNTY	14	(D)	78.4	14 854	1 140	3 188	...	384	23 374
MORRIS COUNTY	7	(D)	100.0	28 454	927	20 918	535	278	19 577
OCEAN COUNTY	10	8 766	95.8	19 677	3 508	19 116	24	190	10 091
PASSAIC COUNTY	7	34 769	100.0	8 814	4 340	82 039	77 154	430	28 446
SALEM COUNTY	4	2 535	100.0	10 129	330	975	...	72	4 619
SOMERSET COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	137	10 019
SUSSEX COUNTY	9	5 542	(D)	(D)	(D)	(D)	(D)	91	4 992
UNION COUNTY	13	(D)	100.0	434 871	9 105	137 440	117 312	483	37 929
WARREN COUNTY	11	4 638	92.4	11 377	1 251	6 213	150	92	6 416
NEW MEXICO, TOTAL	251	112 369	89.5	277 488	11 698	40 787	643	1 424	96 365
REFINER-MARKETER PLANTS	121	55 464	100.0	151 936	4 922	12 947	17	(NA)	(NA)
OTHER PLANTS	130	56 905	79.4	125 552	6 776	27 840	626	(NA)	(NA)
BERNALILLO COUNTY	20	(D)	91.8	82 325	3 380	11 862	225	322	23 555
CATRON COUNTY . . . . .	...	...	...	...	...	...	...	7	247
CHAVES COUNTY	11	5 762	95.8	24 711	583	927	314	70	4 893
COLFAX COUNTY	11	2 134	100.0	5 847	484	1 365	...	31	1 655
CURRY COUNTY	12	3 953	81.3	7 123	136	1 013	...	55	2 563
DE BACA COUNTY	5	1 698	(D)	(D)	(D)	(D)	(D)	4	143
DONA ANA COUNTY	15	(D)	(D)	(D)	(D)	(D)	(D)	76	5 088
EDDY COUNTY	15	4 816	100.0	12 237	238	542	...	83	4 554
GRANT COUNTY	6	1 177	89.8	2 775	150	379	...	28	1 264
GUADALUPE COUNTY	8	1 758	100.0	5 185	39	220	...	43	2 541
HARDING COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	4	98
HIDALGO COUNTY	5	1 922	(D)	(D)	(D)	(D)	(D)	12	1 122
LEA COUNTY	17	6 678	100.0	16 714	750	1 775	40	102	6 446
LINCOLN COUNTY	4	941	(D)	(D)	(D)	(D)	(D)	40	2 437
LOS ALAMOS COUNTY . . . . .	...	...	...	...	...	...	...	4	1 783
LUNA COUNTY	8	1 512	89.6	4 124	49	512	...	29	2 571
MCKINLEY COUNTY	11	4 905	90.9	11 852	964	3 809	...	39	4 456
MORA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	290
OTERO COUNTY	6	2 803	74.3	5 384	173	418	47	46	3 382
QUAY COUNTY	12	(D)	(D)	(D)	(D)	(D)	(D)	72	3 957
RIO ARriba COUNTY	8	(D)	(D)	(D)	(D)	(D)	(D)	28	1 146
ROOSEVELT COUNTY	7	1 728	100.0	4 932	64	337	...	33	1 480
SANDOVAL COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	13	619
SAN JUAN COUNTY	13	8 483	92.4	19 189	853	4 812	...	45	6 294
SAN MIGUEL COUNTY	6	1 527	82.4	3 668	467	268	...	37	2 130
SANTA FE COUNTY	8	3 202	89.7	8 178	206	994	...	63	4 393
SIERRA COUNTY	3	352	100.0	869	106	48	...	15	845
SOCORRO COUNTY	9	2 034	73.8	4 860	136	337	...	20	1 283
TAOS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	23	1 042
TORRANCE COUNTY	6	903	86.0	2 006	69	96	...	23	1 062
UNION COUNTY	7	4 522	61.9	9 314	214	1 664	...	14	726
VALENCIA COUNTY	10	3 986	88.3	10 432	1 112	2 323	...	32	2 310
NEW YORK, TOTAL	776	1 627 611	93.9	3 695 850	222 761	2 742 816	1 120 207	12 484	946 086
REFINER-MARKETER PLANTS	302	1 094 898	100.0	3 281 980	130 426	1 529 366	242 929	(NA)	(NA)
OTHER PLANTS	474	532 713	83.4	413 870	92 335	1 213 450	877 278	(NA)	(NA)
ALBANY COUNTY	14	69 088	100.0	170 119	24 028	193 144	44 575	243	18 116
ALLEGANY COUNTY	7	(D)	85.6	4 542	349	803	3	60	2 836
BRONX COUNTY	6	39 717	81.1	79	625	54 835	205 942	440	45 368
BROOME COUNTY	21	(D)	100.0	83 987	5 438	35 891	345	243	15 727
CATTARAUGUS COUNTY	8	3 106	69.3	4 888	459	1 688	...	114	7 062
CAYUGA COUNTY	14	6 196	91.7	14 865	3 699	4 392	...	66	3 856
CHAUTAUGUA COUNTY	20	7 171	81.4	17 294	2 015	3 501	...	213	13 717
CHEMUNG COUNTY	11	(D)	100.0	71 359	5 639	10 674	508	101	6 421
CHENANGO COUNTY	11	3 813	66.4	7 676	1 223	4 638	1 241	66	2 736
CLINTON COUNTY	18	17 252	95.1	32 257	14 564	29 168	8 994	82	4 821
COLUMBIA COUNTY	9	5 317	89.8	12 627	1 898	10 891	...	80	4 053
CORTLAND COUNTY	8	4 490	75.9	9 473	770	2 168	...	51	3 091
DELAWARE COUNTY	13	4 129	79.4	8 465	780	3 861	851	59	2 711
DUTCHESS COUNTY	15	(D)	82.1	18 181	4 090	30 358	5 196	215	11 001
ERIE COUNTY	33	(D)	96.3	333 971	9 724	68 566	27 376	1 043	76 471
ESSEX COUNTY	6	3 333	100.0	7 256	2 425	6 055	280	61	2 638
FRANKLIN COUNTY	10	4 771	50.1	6 103	1 971	3 061	...	70	3 272
FULTON COUNTY	6	3 319	66.5	3 442	278	2 476	...	78	3 834
GENESEE COUNTY	10	8 428	91.1	16 807	1 374	5 802	532	81	5 152
GREENE COUNTY	5	5 138	(D)	(D)	(D)	(D)	(D)	81	3 223
HAMILTON COUNTY . . . . .	...	...	...	...	...	...	...	15	504
HERKIMER COUNTY	8	(D)	100.0	5 287	684	3 340	220	71	4 384
JEFFERSON COUNTY	16	7 544	87.1	15 339	2 760	10 413	...	147	6 895
KINGS COUNTY	27	353 370	96.9	612 028	13 276	628 493	538 892	1 012	94 635
LEWIS COUNTY	3	1 025	(D)	(D)	(D)	(D)	(D)	28	1 877
LIVINGSTON COUNTY	14	4 346	94.9	8 731	1 742	5 680	26	56	3 193
MADISON COUNTY	6	2 054	79.2	3 751	1 000	3 603	...	60	3 968
MONROE COUNTY	27	72 394	92.6	146 037	11 699	105 196	5 077	530	36 608
MONTGOMERY COUNTY	11	4 309	85.5	7 552	1 590	10 059	250	98	4 914
NASSAU COUNTY	36	(D)	97.0	408 252	13 122	422 797	23 351	1 040	108 890
NEW YORK COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	385	45 560
NIAGARA COUNTY	14	4 847	76.3	11 504	6 073	14 368	486	255	17 851
ONEIDA COUNTY	26	(D)	72.1	85 526	6 120	54 352	3 201	314	17 554

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and #1 light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
NEW YORK--CONTINUED									
ONONDAGA COUNTY	20	(D)	100.0	159 805	7 439	56 398	17 033	399	29 067
ONTARIO COUNTY	12	8 147	93.5	14 062	2 652	4 660	262	82	5 125
ORANGE COUNTY	20	(D)	90.8	80 323	7 069	54 273	1 871	215	12 785
ORLEANS COUNTY	6	3 918	59.8	6 227	831	2 841	53	46	2 269
OSWEGO COUNTY	15	8 668	83.8	33 559	3 063	4 160	...	100	5 179
PUTNAM COUNTY	9	4 869	76.6	8 537	1 281	5 796	1 718	71	3 735
QUEENS COUNTY	3	1 812	(D)	(D)	(D)	(D)	(D)	50	2 902
RENSSELAER COUNTY	13	95 481	100.0	478 807	3 194	188 713	69 358	866	85 393
	15	57 755	95.8	94 511	5 031	33 714	6 038	169	11 352
RICHMOND COUNTY	4	18 221	(D)	(D)	(D)	(D)	(D)	163	9 799
ROCKLAND COUNTY	7	4 144	100.0	14 033	517	5 719	...	120	8 351
ST LAWRENCE COUNTY	23	18 938	88.3	28 924	11 591	34 674	5 005	141	8 772
SARATOGA COUNTY	13	3 718	84.8	11 879	1 676	8 139	...	121	5 911
SCHENECTADY COUNTY	8	5 836	100.0	8 117	1 079	20 241	...	157	12 226
SCHOHARIE COUNTY	7	1 457	84.8	2 831	908	5 429	...	39	2 499
SCHUYLER COUNTY	3	417	(D)	(D)	(D)	(D)	(D)	14	813
SENECA COUNTY	7	7 742	95.7	21 005	3 680	9 411	...	44	2 720
STEBEN COUNTY	11	5 451	74.0	10 217	1 221	3 847	76	112	7 213
SUFFOLK COUNTY	30	(D)	99.9	141 110	8 441	160 654	21 483	696	43 703
SULLIVAN COUNTY	13	7 927	90.2	20 791	951	9 762	1 010	102	4 270
TIOGA COUNTY	7	2 195	71.0	3 344	1 178	1 154	...	44	2 596
TOMPKINS COUNTY	8	4 700	87.7	10 417	974	5 037	...	70	5 243
ULSTER COUNTY	11	11 748	92.6	18 623	1 379	10 945	...	174	10 016
WARREN COUNTY	10	5 057	91.1	10 495	1 370	4 453	1 693	66	4 412
WASHINGTON COUNTY	6	4 137	80.3	7 960	2 329	7 825	...	63	3 674
WAYNE COUNTY	16	7 308	76.5	13 440	3 240	11 569	43	75	4 343
WESTCHESTER COUNTY	34	(D)	100.0	296 460	7 576	280 623	93 080	763	65 502
WYOMING COUNTY	5	1 414	(D)	(D)	(D)	(D)	(D)	39	1 845
YATES COUNTY	6	2 298	91.7	4 317	819	2 517	...	24	1 410
NORTH CAROLINA: TOTAL									
	762	601 610	93.1	1 262 352	414 288	356 179	69 807	6 111	309 973
REFINER-MARKETER PLANTS . . .	311	385 612	100.0	861 925	169 999	210 276	67 327	(NA)	(NA)
OTHER PLANTS	451	215 998	81.9	400 427	244 289	145 903	2 480	(NA)	(NA)
ALAMANCE COUNTY	12	9 495	60.5	18 383	6 865	4 826	21	122	6 462
ALEXANDER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	820
ALLEGHANY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	393
ANSON COUNTY	7	1 750	95.1	4 947	1 335	517	23	27	1 240
ASHE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	706
AVERY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	370
BEAUFORT COUNTY	13	6 713	93.6	18 695	6 216	2 419	31	57	2 222
BERTIE COUNTY	6	2 079	92.5	2 760	1 706	391	...	30	1 268
BLADEN COUNTY	5	1 791	100.0	4 523	2 084	826	100	22	1 566
BRUNSWICK COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	46	1 134
BUNCOMBE COUNTY	12	8 802	93.3	22 807	2 614	4 454	341	189	12 326
BURKE COUNTY	5	2 541	(D)	(D)	(D)	(D)	(D)	75	3 171
CABARRUS COUNTY	14	9 646	93.7	27 319	7 392	4 871	574	118	5 606
CALDWELL COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	51	2 522
CAMDEN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
CARTERET COUNTY	9	11 733	86.5	16 041	4 141	6 615	16 460	52	2 273
CASWELL COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	29	773
CATAWBA COUNTY	10	7 821	94.5	18 494	4 828	4 264	1 264	107	5 808
CHATHAM COUNTY	6	2 908	42.9	3 036	1 393	905	...	63	2 426
CHEROKEE COUNTY	5	2 068	(D)	(D)	(D)	(D)	(D)	27	795
CHOWAN COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	16	1 004
CLAY COUNTY . . . . .	...	...	...	...	...	...	...	8	310
CLEVELAND COUNTY	9	6 587	100.0	14 139	3 816	3 816	383	73	3 508
COLUMBUS COUNTY	11	3 851	80.9	7 173	5 054	1 012	141	73	2 444
CRAVEN COUNTY	10	5 297	100.0	13 053	6 610	3 939	...	70	3 800
CUMBERLAND COUNTY	11	12 051	100.0	24 590	5 612	9 625	1 401	143	9 638
CURRITUCK COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	259
DARE COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	8	352
DAVIDSON COUNTY	13	6 730	100.0	18 068	5 653	4 165	544	121	5 386
DAVIE COUNTY	4	1 076	100.0	2 692	1 373	800	...	20	996
DUPLIN COUNTY	12	4 035	59.6	6 358	3 472	265	172	47	1 718
DURHAM COUNTY	11	11 265	100.0	30 406	11 940	6 709	435	131	8 079
EDGECOMBE COUNTY	14	4 933	63.5	7 244	5 996	2 542	...	54	2 286
FORSYTH COUNTY	7	12 444	100.0	27 876	9 051	20 088	291	194	13 527
FRANKLIN COUNTY	5	2 295	(D)	(D)	(D)	(D)	(D)	28	1 017
GASTON COUNTY	13	9 320	87.9	25 860	8 716	6 566	561	164	8 106
GATES COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	4	163
GRAHAM COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
GRANVILLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	40	1 994
GREENE COUNTY	4	766	(D)	(D)	(D)	(D)	(D)	14	437
GUILFORD COUNTY	35	102 996	97.4	221 508	55 366	87 469	1 580	342	19 924
HALIFAX COUNTY	18	4 901	100.0	11 723	5 721	2 926	120	69	3 489
HARNETT COUNTY	11	4 348	100.0	13 216	5 391	2 871	131	59	3 484
HAYWOOD COUNTY	9	3 743	87.2	5 015	1 832	2 032	35	41	2 548
HENDERSON COUNTY	7	4 206	100.0	11 560	3 206	2 783	...	48	2 975
HERTFORD COUNTY	6	2 785	100.0	7 497	2 603	1 306	...	23	955
Hoke County	2	(D)	(D)	(D)	(D)	(D)	(D)	11	522
HYDE COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	17	463
IREDELL COUNTY	10	6 142	100.0	17 955	4 553	3 295	117	84	4 110
JACKSON COUNTY	4	1 899	100.0	5 235	789	944	9	14	804
JOHNSTON COUNTY	13	4 300	97.2	11 432	9 510	1 585	87	87	4 551
JONES COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	7	441

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-77

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
NORTH CAROLINA--CONTINUED									
LEE COUNTY	10	3 448	93.0	6 126	2 469	2 424	...	37	1 698
LENOIR COUNTY	16	7 161	85.6	14 537	8 362	2 607	...	85	4 022
LINCOLN COUNTY	4	1 680	(D)	(D)	(D)	(D)	(D)	53	1 614
MCDOWELL COUNTY	4	1 783	(D)	(D)	(D)	(D)	(D)	38	2 187
MACON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	929
MADISON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	21	710
MARTIN COUNTY	8	(D)	95.0	4 721	1 528	458	...	49	1 692
MECKLENBURG COUNTY	35	(D)	96.4	132 000	27 796	37 265	1 120	425	25 754
MITCHELL COUNTY	5	2 750	100.0	7 481	1 182	2 823	120	18	699
MONTGOMERY COUNTY	6	1 822	80.2	4 849	1 815	1 150	187	26	1 357
MOORE COUNTY	7	2 915	91.8	6 121	2 693	2 588	148	53	2 425
NASH COUNTY	11	4 202	97.6	8 649	3 822	2 155	2 359	96	4 605
NEW HANOVER COUNTY	19	79 880	100.0	128 710	45 410	34 505	36 134	122	7 019
NORTHAMPTON COUNTY	6	1 264	78.2	3 123	804	312	...	44	2 007
ONslow COUNTY	8	3 122	100.0	7 516	3 959	1 257	...	72	3 969
ORANGE COUNTY	3	942	100.0	1 280	1 605	855	...	39	2 742
PAMLICO COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	331
PASQUOTANK COUNTY	7	2 774	88.6	7 744	1 368	1 781	...	33	1 491
PENDER COUNTY	4	1 345	(D)	(D)	(D)	(D)	(D)	13	429
PERQUIMANS COUNTY	3	1 567	(D)	(D)	(D)	(D)	(D)	12	408
PERSON COUNTY	7	2 813	70.5	5 104	2 683	949	...	77	2 264
PITT COUNTY	11	6 289	86.4	11 690	6 797	2 937	929	102	5 189
POLK COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	546
RANDOLPH COUNTY	9	4 844	80.4	12 503	3 561	2 715	528	77	4 842
RICHMOND COUNTY	8	2 935	83.6	6 422	2 939	1 410	123	69	3 119
ROBESON COUNTY	14	5 424	91.0	13 133	6 692	1 261	...	103	4 207
ROCKINGHAM COUNTY	15	8 952	56.4	16 092	4 397	2 594	...	111	5 276
ROWAN COUNTY	14	17 457	97.5	37 648	6 948	6 671	161	107	5 123
RUTHERFORD COUNTY	7	2 562	100.0	4 209	1 845	883	...	76	3 995
SAMPSON COUNTY	11	3 619	88.1	8 268	4 962	1 074	...	56	1 806
SCOTLAND COUNTY	4	1 714	100.0	4 509	1 258	870	691	21	1 335
STANLY COUNTY	8	2 514	100.0	6 487	4 223	1 464	1 075	75	3 897
STOKES COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	22	789
SURRY COUNTY	15	7 835	100.0	17 577	7 952	5 262	720	64	3 354
SWAIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1 419
TRANSYLVANIA COUNTY . . . . .	...	...	(D)	...	...	...	...	22	978
TYRRELL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	4	206
UNION COUNTY	11	3 168	96.9	10 180	2 654	1 372	...	50	2 133
VANCE COUNTY	11	5 729	100.0	14 363	6 838	2 688	109	60	2 494
WAKE COUNTY	29	(D)	96.9	43 374	15 309	15 828	504	246	14 668
WARREN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	34	920
WASHINGTON COUNTY	4	1 179	(D)	(D)	(D)	(D)	(D)	17	603
WATAUGA COUNTY	4	1 048	(D)	(D)	(D)	(D)	(D)	42	1 398
WAYNE COUNTY	16	7 787	94.0	16 305	8 076	4 087	...	88	4 210
WILKES COUNTY	6	1 819	79.7	4 048	650	1 021	...	58	2 167
WILSON COUNTY	11	4 850	80.1	8 972	4 149	3 180	21	76	3 977
YADKIN COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	26	990
YANCEY COUNTY . . . . .	...	...	...	...	...	...	...	24	606
NORTH DAKOTA, TOTAL	675	102 948	85.8	213 087	37 109	51 752	398	876	57 145
REFINER-MARKETER PLANTS	473	55 868	94.0	152 643	21 544	40 618	77	(NA)	(NA)
OTHER PLANTS	202	47 080	76.0	60 444	15 565	11 134	321	(NA)	(NA)
ADAMS COUNTY	4	437	100.0	1 177	79	275	...	11	1 216
BARNES COUNTY	21	3 619	71.5	6 638	1 555	1 302	...	28	1 300
BENSON COUNTY	16	1 300	88.3	3 060	915	843	...	17	691
BILLINGS COUNTY . . . . .	...	...	...	...	...	...	...	4	(D)
BOTTINEAU COUNTY	19	2 106	100.0	4 659	1 373	1 175	40	16	1 039
BOWMAN COUNTY	6	623	100.0	1 987	69	168	...	10	1 076
BURKE COUNTY	12	1 414	86.6	2 470	388	859	...	13	322
BURLEIGH COUNTY	12	3 386	100.0	10 792	664	1 047	...	34	4 219
CASS COUNTY	38	(D)	74.4	15 471	2 691	6 842	228	81	6 740
CAVALIER COUNTY	19	1 955	71.6	3 607	1 189	1 491	...	23	1 040
DICKEY COUNTY	10	1 621	73.7	2 696	800	849	...	11	791
DIVIDE COUNTY	8	1 007	85.3	1 361	187	517	...	8	326
DUNN COUNTY	6	851	64.4	1 784	122	367	...	3	169
EDDY COUNTY	6	1 833	100.0	1 910	363	612	...	8	280
EMMONS COUNTY	12	1 289	79.4	2 877	489	694	...	11	577
FOSTER COUNTY	7	(D)	(D)	(D)	(D)	(D)	(D)	3	380
GOLDEN VALLEY COUNTY	6	787	100.0	1 935	164	185	...	8	277
GRAND FORKS COUNTY	22	(D)	92.8	9 520	1 921	2 919	18	48	4 251
GRANT COUNTY	7	838	77.2	1 751	174	178	...	8	467
GRIGGS COUNTY	10	2 032	93.8	1 793	387	629	...	8	245
HETTINGER COUNTY	11	1 603	91.5	3 175	205	474	...	10	695
KIDDER COUNTY	11	1 212	68.8	2 447	342	564	...	13	708
LA MOURE COUNTY	17	2 376	64.6	3 664	858	1 144	...	10	461
LOGAN COUNTY	8	1 246	89.6	2 556	622	461	...	9	241
MCHENRY COUNTY	19	2 064	87.0	4 621	645	1 095	...	21	660
MCINTOSH COUNTY	8	(D)	85.0	2 240	339	538	...	9	381
MCKENZIE COUNTY	8	1 189	80.1	2 015	461	276	...	11	628
MCLEAN COUNTY	21	3 050	100.0	6 879	1 057	1 691	...	28	1 107
MERCER COUNTY	10	1 280	100.0	1 816	135	327	...	12	539
MORTON COUNTY	18	2 835	92.7	5 908	373	715	...	25	2 112
MOUNTRAIL COUNTY	12	1 397	100.0	3 401	373	955	...	21	1 082
NELSON COUNTY	13	1 753	76.0	2 994	885	958	...	10	745
OLIVER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
PEMBINA COUNTY	23	2 960	77.3	4 931	1 388	1 811	...	17	783

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)	
NORTH DAKOTA--CONTINUED									
PIERCE COUNTY	7	844	100.0	1 980	577	457	...	1	(D)
RAMSEY COUNTY	21	3 387	74.8	6 250	1 277	2 252	...	17	1 417
RANSOM COUNTY	10	1 272	82.1	2 953	481	983	...	15	746
RENNVILLE COUNTY	11	1 166	100.0	2 038	294	1 086	...	8	295
RICHLAND COUNTY	24	2 839	92.2	7 282	1 389	1 345	...	36	1 777
ROLETTE COUNTY	11	1 770	91.8	3 164	994	933	...	15	591
SARGENT COUNTY	11	1 605	94.5	2 412	728	554	...	10	323
SHERIDAN COUNTY	7	574	91.1	1 612	205	436	...	10	360
SIOUX COUNTY	5	394	100.0	1 148	293	108	3	1	(D)
SLOPE COUNTY . . . . .	...	...	...	...	...	...	...	5	146
STARK COUNTY	16	2 169	93.3	6 153	259	456	...	21	2 286
STEELE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	3	206
STUTSMAN COUNTY	23	3 371	87.5	8 556	1 668	2 540	...	33	2 819
TOWNER COUNTY	10	1 427	47.0	1 351	437	566	...	9	351
TRAILL COUNTY	14	1 925	81.2	3 902	1 203	1 144	...	14	881
WALSH COUNTY	25	2 630	83.6	5 940	1 514	1 462	109	19	1 432
WARD COUNTY	21	6 241	97.1	15 330	2 271	2 195	...	48	4 184
WELLS COUNTY	16	1 465	92.8	3 570	540	1 111	...	17	788
WILLIAMS COUNTY	18	3 116	95.9	7 494	914	1 012	...	43	2 804
OHIO: TOTAL									
	986	1 034 130	95.0	2 908 869	233 397	573 372	111 588	9 957	811 177
REFINER-MARKETER PLANTS	635	861 999	100.0	2 575 727	160 673	485 953	110 229	(NA)	(NA)
OTHER PLANTS	351	172 131	79.4	333 147	72 724	87 419	1 359	(NA)	(NA)
ADAMS COUNTY	6	2 985	100.0	8 567	1 097	1 251	8	34	1 540
ALLEN COUNTY	15	27 024	100.0	72 751	6 542	19 906	2 440	117	8 703
ASHLAND COUNTY	8	2 198	75.9	4 075	312	1 082	...	52	3 282
ASHTABULA COUNTY	20	9 851	88.4	23 090	2 112	10 010	16	118	8 828
ATHENS COUNTY	11	4 605	81.8	12 525	445	1 085	...	55	3 423
AUGLAIZE COUNTY	13	3 569	73.1	6 642	1 282	2 033	...	47	3 026
BELMONT COUNTY	12	4 574	96.7	17 800	1 382	3 025	...	111	7 651
BROWN COUNTY	7	3 031	100.0	6 523	1 058	1 054	1	40	2 355
BUTLER COUNTY	16	9 368	91.4	22 057	2 486	9 749	1 113	185	15 294
CARROLL COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	29	1 705
CHAMPAIGN COUNTY	4	1 202	100.0	3 303	692	1 007	...	32	2 393
CLARK COUNTY	9	9 798	100.0	27 380	1 726	3 828	523	143	10 759
CLERMONT COUNTY	12	4 802	88.1	10 691	1 665	5 435	204	87	5 248
CLINTON COUNTY	10	3 818	100.0	9 778	2 006	1 447	104	41	2 914
COLUMBIANA COUNTY	21	15 545	48.3	10 593	1 693	5 394	1 373	121	10 303
COSHOCTON COUNTY	10	3 162	74.2	7 154	1 098	1 485	...	...	2 282
CRAWFORD COUNTY	11	3 128	97.3	8 310	603	1 856	292	60	4 873
CUYAHOGA COUNTY	37	156 671	100.0	487 557	23 943	55 738	26 421	1 386	131 905
DARKE COUNTY	13	3 990	100.0	13 959	2 536	2 333	14	48	3 311
DEFIANCE COUNTY	13	3 269	90.5	7 648	1 781	2 222	503	41	2 763
DELAWARE COUNTY	9	2 747	100.0	7 270	1 311	1 896	...	49	3 445
ERIE COUNTY	10	6 969	93.1	18 310	1 650	6 883	...	72	6 351
FAIRFIELD COUNTY	11	4 139	100.0	12 683	801	2 049	28	65	5 850
FAYETTE COUNTY	6	2 597	100.0	8 129	1 101	1 080	...	32	2 368
FRANKLIN COUNTY	22	(D)	97.0	238 410	13 000	40 512	251	617	59 398
FULTON COUNTY	17	(D)	96.7	11 703	1 904	3 241	47	30	2 140
GALLIA COUNTY	4	2 236	(D)	(D)	(D)	(D)	(D)	40	3 126
GEAUGA COUNTY	6	4 724	100.0	13 160	1 262	4 520	...	37	2 858
GREENE COUNTY	9	5 614	87.0	9 867	2 788	4 144	16	72	6 311
GUERNSEY COUNTY	9	3 867	100.0	10 304	600	1 438	...	60	4 655
HAMILTON COUNTY	29	(D)	95.5	285 858	19 923	74 684	6 260	685	63 131
HANCOCK COUNTY	12	28 402	96.2	97 742	9 448	19 169	157	60	4 177
HARDIN COUNTY	13	2 716	97.8	7 551	1 561	1 115	341	44	2 731
HARRISON COUNTY	4	2 010	(D)	(D)	(D)	(D)	(D)	27	1 423
HENRY COUNTY	15	3 385	90.4	7 434	1 860	2 714	63	41	2 235
HIGHLAND COUNTY	11	3 612	86.2	8 544	2 162	1 716	4	29	2 656
HOCKING COUNTY	3	771	100.0	2 325	95	279	...	29	1 744
HOLMES COUNTY	6	1 458	92.5	3 907	539	993	...	20	1 303
HURON COUNTY	11	3 893	78.9	8 486	1 066	2 336	66	45	3 552
JACKSON COUNTY	9	3 401	89.4	9 322	650	2 049	...	36	2 333
JEFFERSON COUNTY	9	(D)	100.0	37 224	2 482	11 690	30	116	8 151
KNOX COUNTY	8	(D)	82.2	6 273	635	1 312	...	54	3 091
LAKE COUNTY	10	(D)	93.9	13 402	1 526	3 307	...	126	10 713
LAWRENCE COUNTY	8	3 863	91.6	11 653	582	828	...	58	4 955
LICKING COUNTY	15	9 938	100.0	20 329	1 089	4 764	41 791	108	7 840
LOGAN COUNTY	14	4 916	92.9	13 218	1 258	3 835	62	63	3 973
LORAIN COUNTY	17	(D)	100.0	31 400	2 463	6 444	7	189	16 871
LUCAS COUNTY	25	83 441	100.0	227 253	20 228	70 547	13 746	516	44 335
MADISON COUNTY	10	2 658	83.8	8 817	1 329	1 344	...	38	2 650
MAHONING COUNTY	17	36 269	100.0	115 901	6 251	8 624	9 350	319	26 410
MARION COUNTY	11	5 645	100.0	14 404	1 953	2 600	51	62	4 622
MEDINA COUNTY	13	7 727	65.9	15 432	1 569	1 658	...	72	6 580
MEIGS COUNTY	7	2 196	100.0	5 337	495	2 253	...	39	1 876
MERCER COUNTY	10	3 225	93.1	7 745	1 634	1 928	4	55	3 131
MIAMI COUNTY	12	6 010	91.0	16 054	2 306	3 582	93	93	6 820
MONROE COUNTY	3	960	100.0	2 848	551	584	...	22	1 037
MONTGOMERY COUNTY	16	(D)	96.7	175 154	8 907	25 525	332	488	43 706
MORGAN COUNTY	5	775	100.0	2 378	183	344	...	17	1 219
MORROW COUNTY	4	678	100.0	1 879	392	585	...	17	1 214
MUSKINGUM COUNTY	7	4 365	100.0	12 025	973	1 921	14	97	6 447
NOBLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	691
OTTAWA COUNTY	12	4 599	86.0	10 253	3 104	3 657	345	35	2 720

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales. Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-79

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
OHIO—CONTINUED									
PAULDING COUNTY	8	1 742	83.0	3 871	645	958	14	24	1 450
PERRY COUNTY	6	1 705	100.0	5 554	272	975	...	49	2 053
PICKAWAY COUNTY	8	2 454	100.0	7 231	1 354	1 311	...	31	2 040
PIKE COUNTY	5	1 279	100.0	3 200	421	779	26	32	1 709
PORTAGE COUNTY	11	6 289	100.0	17 123	5 071	4 256	18	75	7 444
PREBLE COUNTY	10	2 940	91.9	7 151	1 083	2 370	60	41	2 827
PUTNAM COUNTY	13	2 992	77.9	5 398	1 745	1 604	487	37	2 657
RICHLAND COUNTY	15	(D)	100.0	24 731	2 581	4 893	34	121	9 712
ROSS COUNTY	9	4 652	91.3	13 200	1 753	2 376	...	64	5 200
SANDUSKY COUNTY	8	5 606	54.5	8 682	710	1 617	29	60	7 539
SCIOTO COUNTY	9	13 637	74.5	30 517	2 188	4 811	197	107	7 915
SENECA COUNTY	14	(D)	(D)	(D)	(D)	(D)	(D)	62	4 295
SHELBY COUNTY	12	2 853	100.0	7 481	1 325	1 128	301	40	2 588
STARK COUNTY	18	26 282	100.0	76 829	4 169	14 547	2 072	369	27 001
SUMMIT COUNTY	16	66 097	100.0	198 393	10 470	24 620	415	513	45 458
TRUMBULL COUNTY	14	(D)	93.0	46 824	6 426	11 289	682	236	15 969
TUSCARAWAS COUNTY	13	6 182	97.9	19 046	1 256	2 568	5	103	6 357
UNION COUNTY	10	2 742	88.8	6 811	1 245	1 343	...	40	2 884
VAN WERT COUNTY	18	4 663	75.7	9 096	1 778	2 681	620	39	3 238
VINTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	8	539
WARREN COUNTY	12	6 981	100.0	15 017	930	4 338	25	69	4 825
WASHINGTON COUNTY	13	8 409	82.5	22 636	659	1 659	...	78	6 031
WAYNE COUNTY	15	5 989	95.4	14 873	1 315	5 460	...	100	6 158
WILLIAMS COUNTY	12	6 776	100.0	9 858	947	2 022	132	54	4 260
WOOD COUNTY	9	3 553	100.0	10 466	3 193	3 333	56	82	5 884
WYANDOT COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	30	1 747
OKLAHOMA, TOTAL	702	216 041	88.2	644 826	14 888	36 163	711	3 863	210 485
REFINER-MARKETER PLANTS	421	115 286	92.3	365 120	5 829	21 949	142	(NA)	(NA)
OTHER PLANTS	281	100 755	83.6	279 706	9 059	14 214	569	(NA)	(NA)
ADAIR COUNTY	4	850	100.0	3 197	100	87	...	12	372
ALFALFA COUNTY	7	811	63.4	1 306	122	142	91	25	1 168
ATOKA COUNTY	6	2 121	20.8	1 462	16	90	...	17	834
BEAVER COUNTY	7	801	87.3	1 411	52	275	...	12	727
BECKHAM COUNTY	13	2 003	100.0	6 005	100	1 188	...	45	2 505
BLAINE COUNTY	9	1 121	100.0	2 924	112	161	...	29	1 776
BRYAN COUNTY	11	3 129	100.0	6 312	68	425	...	31	1 664
CADDO COUNTY	17	2 498	100.0	7 569	195	417	20	57	3 047
CANADIAN COUNTY	13	2 020	100.0	6 834	129	357	...	61	2 525
CARTER COUNTY	18	5 813	100.0	16 945	253	909	...	79	3 813
CHEROKEE COUNTY	4	1 061	(D)	(D)	(D)	(D)	(D)	23	1 183
CHOCTAW COUNTY	8	810	100.0	2 215	46	111	...	26	895
CIMARRON COUNTY	7	2 001	74.8	1 245	72	792	...	8	361
CLEVELAND COUNTY	6	2 530	100.0	7 606	98	557	...	56	3 594
COAL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	12	372
COMANCHE COUNTY	11	4 597	83.6	13 509	162	329	23	68	4 773
COTTON COUNTY	5	501	100.0	1 642	124	51	...	15	573
CRAIG COUNTY	9	1 405	86.0	4 223	199	360	...	34	2 018
CREEK COUNTY	10	3 055	52.7	16 004	158	174	40	73	4 231
CUSTER COUNTY	15	2 821	100.0	9 353	178	1 580	...	33	2 296
DELAWARE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	23	911
DEWEY COUNTY	6	345	100.0	1 160	41	110	...	25	888
ELLIS COUNTY	7	652	100.0	1 690	83	170	...	14	613
GARFIELD COUNTY	18	12 032	18.4	6 686	219	255	...	78	5 145
GARVIN COUNTY	12	2 180	100.0	6 293	423	404	...	55	2 777
GRADY COUNTY	11	3 456	100.0	12 390	178	1 223	...	59	2 967
GRANT COUNTY	8	897	100.0	1 529	289	77	...	16	566
GREER COUNTY	5	563	100.0	1 776	17	51	...	21	869
HARMON COUNTY	4	555	100.0	2 351	19	78	...	6	176
HARPER COUNTY	11	1 358	70.3	2 162	203	321	251	19	979
HASKELL COUNTY	3	1 124	100.0	3 727	354	84	...	13	539
HUGHES COUNTY	6	833	100.0	5 968	191	264	...	35	1 135
JACKSON COUNTY	11	3 463	100.0	8 789	169	454	...	41	1 935
JEFFERSON COUNTY	5	603	(D)	(D)	(D)	(D)	(D)	26	693
JOHNSTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	19	504
KAY COUNTY	21	3 534	92.9	10 395	232	529	...	98	4 875
KINGFISHER COUNTY	6	1 486	59.6	2 797	102	307	...	14	880
KIOWA COUNTY	14	1 439	90.7	4 151	71	465	...	38	1 635
LATIMER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	379
LE FLORE COUNTY	10	1 909	100.0	6 039	73	693	...	54	1 851
LINCOLN COUNTY	9	1 353	100.0	4 775	71	263	...	60	2 410
LOGAN COUNTY	12	1 514	93.1	4 431	511	409	...	31	1 657
LOVE COUNTY	4	469	(D)	(D)	(D)	(D)	(D)	9	269
MCCLAINE COUNTY	7	2 600	100.0	8 186	34	259	...	21	1 601
MCCURTAIN COUNTY	9	1 840	83.3	4 971	78	171	...	23	946
MCINTOSH COUNTY	5	729	(D)	(D)	(D)	(D)	(D)	21	1 359
MAJOR COUNTY	9	690	70.0	1 583	72	95	...	16	725
MARSHALL COUNTY	5	589	100.0	1 988	25	114	...	19	880
MAYES COUNTY	8	1 744	100.0	6 133	111	219	...	43	1 543
MURRAY COUNTY	6	987	82.7	2 713	22	176	...	26	1 301
MUSKOGEE COUNTY	17	5 458	83.7	16 951	157	855	73	107	5 011
NOBLE COUNTY	6	659	100.0	1 474	30	228	...	21	1 011
NOWATA COUNTY	6	777	100.0	1 928	564	37	7	22	659
OKFUSKEE COUNTY	4	567	100.0	1 187	22	67	...	18	750
OKLAHOMA COUNTY	33	34 887	100.0	130 036	4 099	7 137	142	628	40 639
OKMULGEE COUNTY	9	1 837	100.0	16 134	74	232	...	79	3 386

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
OKLAHOMA--CONTINUED									
OSAGE COUNTY	12	2 056	100.0	5 882	179	580	...	71	3 201
OTTAWA COUNTY	8	1 761	100.0	6 291	81	221	...	50	2 028
PAWNEE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	33	1 274
PAYNE COUNTY	16	7 197	100.0	26 353	949	585	...	77	3 571
PITTSBURG COUNTY	10	2 916	100.0	9 553	101	116	41	75	3 212
PONTOTOC COUNTY	12	4 289	100.0	20 507	189	496	6	42	2 226
POTTAWATOMIE COUNTY	14	6 070	100.0	20 492	247	758	...	75	2 036
PUSHMATAHA COUNTY	5	515	(D)	(D)	(D)	(D)	(D)	11	458
ROGER MILLS COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	5	252
ROGERS COUNTY	6	1 314	72.6	3 411	61	321	...	26	1 146
SEMINOLE COUNTY	11	1 438	91.6	3 798	119	226	...	56	2 796
SEQUOYAH COUNTY	6	866	100.0	2 960	24	195	2	37	1 521
STEPHENS COUNTY	16	4 210	93.8	12 914	267	684	...	82	3 667
TEXAS COUNTY	10	1 551	95.4	3 613	141	655	...	27	2 166
TILLMAN COUNTY	7	688	100.0	2 199	37	127	...	24	1 306
TULSA COUNTY	33	39 361	87.6	102 639	839	4 882	...	488	35 848
WAGONER COUNTY	8	1 102	100.0	4 260	67	362	...	34	1 139
WASHINGTON COUNTY	4	2 515	100.0	8 812	88	248	...	43	2 957
WASHITA COUNTY	5	465	100.0	936	38	311	3	29	1 395
WOODS COUNTY	14	1 596	93.8	4 139	253	387	...	25	1 175
WOODWARD COUNTY	6	1 049	100.0	3 015	215	287	...	29	1 920
REGION TOTAL	494	(D)	88.6	549 275	43 021	175 125	124 480	2 579	167 743
REFINER-MARKETER PLANTS	385	244 696	92.7	496 198	34 987	151 364	114 701	(NA)	(NA)
OTHER PLANTS	109	(D)	62.3	53 077	8 034	23 761	9 779	(NA)	(NA)
BAKER COUNTY	16	4 818	97.8	8 045	1 639	3 112	122	30	2 109
BENTON COUNTY	10	3 278	93.5	7 658	711	2 030	596	45	3 338
CLACKAMAS COUNTY	16	(D)	82.2	11 841	2 912	4 060	354	95	5 782
CLATSOP COUNTY	15	4 622	97.3	8 436	1 142	3 514	7 409	61	2 727
COLUMBIA COUNTY	15	2 547	77.3	4 498	568	1 416	40	36	1 707
COOS COUNTY	19	10 808	89.0	18 961	2 948	9 784	4 271	71	6 040
CROOK COUNTY	3	1 364	100.0	2 756	727	1 665	124	13	545
CURRY COUNTY	6	1 702	100.0	3 288	269	1 899	90	29	1 714
DESCHUTES COUNTY	16	5 868	100.0	14 539	875	3 875	1 608	55	3 277
DOUGLAS COUNTY	23	10 447	100.0	22 164	1 841	7 142	8 238	110	6 617
GILLIAM COUNTY	7	1 548	84.5	3 351	317	978	27	8	844
GRANT COUNTY	5	1 204	100.0	2 238	450	1 099	110	16	852
HARNEY COUNTY	8	1 769	100.0	4 405	419	1 745	...	11	824
HOOD RIVER COUNTY	8	2 215	100.0	5 611	574	1 348	252	20	1 320
JACKSON COUNTY	16	9 386	97.9	22 660	673	5 294	2 284	102	6 470
JEFFERSON COUNTY	5	1 535	100.0	3 345	334	884	61	14	809
JOSEPHINE COUNTY	9	4 629	100.0	11 146	460	2 841	443	56	3 384
KLAMATH COUNTY	18	8 441	100.0	20 003	1 798	9 983	1 069	98	6 740
LAKE COUNTY	5	1 463	100.0	2 638	367	1 148	44	14	828
LANE COUNTY	29	19 606	91.7	43 985	2 226	12 462	3 446	210	15 539
LINCOLN COUNTY	14	4 303	82.9	7 490	682	2 193	3 886	66	3 606
LINN COUNTY	22	10 577	85.7	21 422	1 974	4 029	7 307	89	5 161
MALHEUR COUNTY	18	3 661	94.2	8 114	884	1 795	12	44	2 838
MARION COUNTY	26	14 833	69.9	25 783	3 039	5 058	2 319	155	10 168
MORROW COUNTY	6	1 020	80.1	1 775	308	490	54	15	740
MULTNOMAH COUNTY	28	(D)	83.8	181 434	6 005	59 501	75 507	687	49 288
POLK COUNTY	15	4 425	100.0	11 676	1 123	2 532	138	33	1 754
SHERMAN COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
TILLAMOOK COUNTY	11	2 739	88.9	5 678	474	1 516	39	38	2 187
UMATILLA COUNTY	28	9 504	92.1	15 349	1 972	5 888	817	95	5 068
UNION COUNTY	15	3 826	78.0	6 595	1 117	2 508	262	30	1 887
WALLOWA COUNTY	6	1 218	100.0	2 722	373	1 099	50	12	682
WASCO COUNTY	15	4 279	85.3	9 005	396	2 085	285	32	2 399
WASHINGTON COUNTY	15	7 920	100.0	17 747	1 660	5 604	2 667	113	6 649
WHEELER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
YAMHILL COUNTY	17	5 101	100.0	10 491	1 324	3 270	493	71	3 460
PENNSYLVANIA TOTAL	728	1 064 370	92.1	2 629 272	115 088	936 958	208 331	11 303	733 046
REFINER-MARKETER PLANTS	330	804 464	96.0	2 183 034	63 838	544 202	174 890	(NA)	(NA)
OTHER PLANTS	398	259 906	79.9	446 238	51 250	392 756	33 441	(NA)	(NA)
ADAMS COUNTY	6	14 150	100.0	28 441	3 043	13 811	4 872	66	3 854
ALLEGHENY COUNTY	30	(D)	83.3	395 543	14 043	54 863	22 418	1 319	105 098
ARMSTRONG COUNTY	8	4 977	100.0	15 553	1 217	3 742	358	116	6 004
BEAVER COUNTY	7	14 673	100.0	47 550	618	6 168	...	225	14 961
BEDFORD COUNTY	13	10 623	100.0	30 579	744	9 492	...	79	7 894
BERKS COUNTY	23	44 005	73.2	76 011	3 262	49 607	7 091	284	16 336
BLAIR COUNTY	18	34 524	86.5	73 143	4 899	14 934	303	171	9 604
BRADFORD COUNTY	13	4 671	82.0	12 492	1 008	3 680	...	65	2 908
BUCKS COUNTY	11	9 960	100.0	24 132	747	13 713	100	260	19 819
BUTLER COUNTY	17	10 866	100.0	24 334	1 332	4 386	1 731	158	9 674
CAMBRIA COUNTY	16	(D)	100.0	55 897	1 843	8 840	3 838	223	11 561
CAMERON COUNTY . . . . .	...	...	...	...	...	...	...	...	757
CARBON COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	22	3 700
CENTRE COUNTY	11	5 333	83.3	10 711	593	7 172	...	89	5 142
CHESTER COUNTY	20	28 992	79.8	65 502	2 459	14 498	10 927	220	15 081
CLARION COUNTY	8	2 418	100.0	9 718	395	1 835	...	62	2 608
CLEARFIELD COUNTY	9	5 408	100.0	16 403	1 679	5 611	...	152	6 277
CLINTON COUNTY	7	2 803	100.0	7 902	555	3 597	649	42	2 351
COLUMBIA COUNTY	6	5 315	80.5	12 653	820	6 653	42	74	3 668

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-81

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
PENNSYLVANIA—CONTINUED									
CRAWFORD COUNTY	16	7 009	91.5	22 807	1 720	3 479	...	125	6 467
CUMBERLAND COUNTY	13	42 127	100.0	76 491	3 396	27 495	8 733	145	12 345
DAUPHIN COUNTY	11	(D)	100.0	81 664	1 921	15 021	1 404	238	16 825
DELAWARE COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	396	35 284
ELK COUNTY	4	2 194	100.0	4 008	107	599	...	39	1 959
ERIE COUNTY	21	22 991	73.9	48 868	2 564	12 600	13 117	266	19 709
FAYETTE COUNTY	13	8 665	95.0	20 792	1 017	3 139	...	205	10 391
FOREST COUNTY . . . . .	...	...	...	...	...	...	...	21	735
FRANKLIN COUNTY	16	12 298	96.2	26 148	2 698	11 429	17	125	7 771
FULTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	15	1 515
GREENE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	50	2 595
HUNTINGDON COUNTY	5	5 655	(D)	(D)	(D)	(D)	(D)	52	2 671
INDIANA COUNTY	7	14 330	100.0	53 557	1 908	4 790	...	109	5 229
JEFFERSON COUNTY	8	2 776	78.4	7 681	705	2 012	...	66	3 462
JUNIATA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	16	604
LACKAWANNA COUNTY	12	(D)	96.6	32 017	550	12 424	588	265	13 215
LANCASTER COUNTY	30	(D)	91.8	54 999	6 215	37 721	5 982	290	19 471
LAWRENCE COUNTY	10	4 972	80.7	12 559	430	2 936	...	144	8 346
LEBANON COUNTY	10	12 013	93.5	22 625	2 687	11 713	3 690	117	7 135
LEHIGH COUNTY	17	(D)	97.1	123 801	2 601	41 088	7 255	250	14 943
LUZERNE COUNTY	29	45 064	96.6	132 353	4 253	18 616	217	423	20 651
LYCOMING COUNTY	13	14 970	96.3	37 790	1 693	22 123	2 227	165	8 176
MCKEAN COUNTY	10	4 907	80.2	15 284	450	5 407	1 212	92	4 408
MERCER COUNTY	16	9 476	97.2	26 830	1 584	4 631	...	174	10 100
MIFFLIN COUNTY	8	4 590	100.0	11 430	1 195	7 976	...	54	3 345
MONROE COUNTY	12	3 604	98.1	9 370	660	7 408	84	77	8 335
MONTGOMERY COUNTY	20	(D)	96.2	53 745	3 891	34 344	16 990	453	36 776
MONTOUR COUNTY . . . . .	...	...	...	...	...	...	...	13	548
NORTHAMPTON COUNTY	12	(D)	90.4	10 454	1 039	15 253	984	206	12 373
NORTHUMBERLAND COUNTY	10	13 428	100.0	31 056	1 385	9 108	276	136	5 736
PERRY COUNTY	9	2 404	100.0	7 267	1 257	2 975	752	27	1 176
PHILADELPHIA	30	(D)	95.4	366 749	10 205	293 027	75 193	1 094	90 336
PIKE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	14	425
POTTER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	34	1 566
SCHUYLKILL COUNTY	18	(D)	100.0	62 019	679	13 606	...	277	11 719
SNYDER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	40	2 384
SOMERSET COUNTY	9	4 201	100.0	11 014	717	4 136	...	108	7 289
SULLIVAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	226
SUSQUEHANNA COUNTY	6	1 715	100.0	5 518	565	2 578	...	55	2 177
TIOGA COUNTY	15	4 402	88.9	14 360	968	504	...	50	2 359
UNION COUNTY	4	1 790	(D)	(D)	(D)	(D)	(D)	27	1 689
VENANGO COUNTY	9	10 779	100.0	39 991	2 004	1 097	...	89	5 062
WARREN COUNTY	4	1 378	(D)	(D)	(D)	(D)	(D)	57	3 581
WASHINGTON COUNTY	13	19 040	100.0	61 588	708	7 876	...	261	13 866
WAYNE COUNTY	6	3 498	80.6	7 347	246	2 334	...	28	1 496
WESTMORELAND COUNTY	20	(D)	100.0	79 458	2 353	15 353	...	405	27 173
WYOMING COUNTY	4	792	100.0	2 024	221	1 563	...	27	986
YORK COUNTY	15	17 885	80.3	45 490	3 255	9 580	1 647	266	16 473
RHODE ISLAND, TOTAL									
	41	171 485	97.0	355 600	35 231	198 984	174 984	985	56 329
REFINER-MARKETER PLANTS	16	121 882	100.0	304 223	16 586	119 401	105 650	(NA)	(NA)
OTHER PLANTS	25	49 603	91.2	51 377	18 645	79 583	69 334	(NA)	(NA)
BRISTOL COUNTY . . . . .	...	...	...	...	...	...	...	40	1 848
KENT COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	112	6 565
NEWPORT COUNTY	7	9 232	(D)	(D)	(D)	(D)	(D)	79	4 986
PROVIDENCE COUNTY	33	161 832	97.1	348 608	24 967	157 418	162 201	654	38 925
WASHINGTON COUNTY . . . . .	...	...	...	...	...	...	...	100	4 005
SOUTH CAROLINA, TOTAL									
	398	303 685	91.9	713 675	131 497	133 551	129 821	2 947	153 453
REFINER-MARKETER PLANTS	183	200 666	100.0	534 029	67 811	88 982	124 529	(NA)	(NA)
OTHER PLANTS	215	103 019	77.6	179 646	63 686	44 569	5 292	(NA)	(NA)
ABBEVILLE COUNTY	4	1 186	100.0	2 587	1 015	529	94	36	1 095
AIKEN COUNTY	15	4 438	97.9	11 124	2 087	1 833	368	104	5 386
ALLENDALE COUNTY	3	1 243	100.0	3 260	393	633	...	26	1 573
ANDERSON COUNTY	20	29 923	95.3	71 187	15 611	23 117	889	144	6 502
BAMBERG COUNTY	6	1 670	94.4	4 559	1 172	500	90	36	1 251
BARNWELL COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	31	1 112
BEAUFORT COUNTY	3	1 593	100.0	3 850	1 222	1 499	3	20	1 900
BERKELEY COUNTY	5	1 808	100.0	5 240	1 113	675	...	24	1 404
CALHOUN COUNTY	6	1 143	86.4	2 365	593	568	...	9	401
CHARLESTON COUNTY	26	(D)	95.8	107 560	16 481	27 857	93 746	191	13 401
CHEROKEE COUNTY	6	2 604	100.0	6 932	1 497	2 460	244	41	2 174
CHESTER COUNTY	5	1 249	(D)	(D)	(D)	(D)	(D)	32	1 786
CHESTERFIELD COUNTY	9	3 714	91.2	9 652	1 557	1 030	643	52	2 008
CLARENDON COUNTY	6	2 185	78.1	2 706	792	323	65	42	2 585
COLLETON COUNTY	8	2 884	88.2	7 028	1 254	823	20	42	1 652
DARLINGTON COUNTY	6	2 399	100.0	6 213	1 849	1 103	80	62	3 400
DILLON COUNTY	6	2 000	91.1	5 546	1 853	679	359	38	2 056
DORCHESTER COUNTY	6	3 721	75.2	8 931	811	771	...	29	1 363
EDGEFIELD COUNTY	3	1 441	(D)	(D)	(D)	(D)	(D)	13	741
FAIRFIELD COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	21	1 087
FLORENCE COUNTY	23	12 230	75.4	19 479	6 357	1 598	219	107	6 030
GEORGETOWN COUNTY	9	4 317	85.2	4 470	1 184	1 500	24 838	37	2 028
GREENVILLE COUNTY	19	25 398	86.4	133 898	9 501	12 313	1 291	288	16 504

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
SOUTH CAROLINA--CONTINUED									
GREENWOOD COUNTY	10	3 783	96.4	9 792	2 266	1 738	20	51	2 857
HAMPTON COUNTY	8	2 993	100.0	8 280	1 395	805	1 471	38	1 196
HORRY COUNTY	10	5 015	91.2	12 729	3 029	1 218	347	80	4 174
JASPER COUNTY	4	988	(D)	(D)	(D)	(D)	(D)	23	1 019
KERSHAW COUNTY	9	5 085	30.5	4 475	715	590	98	43	2 401
LANCASTER COUNTY	8	4 796	100.0	13 718	3 311	1 820	209	31	1 427
LAURENS COUNTY	7	3 604	100.0	8 345	1 997	1 276	204	44	2 274
LEE COUNTY	3	1 973	100.0	3 432	1 244	848	496	16	647
LEXINGTON COUNTY	9	2 891	100.0	8 315	3 063	775	...	104	5 666
MCCORMICK COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	8	454
MARION COUNTY	10	3 722	100.0	8 011	4 620	953	67	50	1 683
MARLBORO COUNTY	5	1 840	(D)	(D)	(D)	(D)	(D)	38	1 384
NEW BERRY COUNTY	7	2 300	100.0	5 849	1 077	1 210	159	59	2 247
OCONEE COUNTY	6	3 361	64.1	6 045	1 480	1 015	56	54	2 058
ORANGEBURG COUNTY	17	5 716	100.0	17 289	2 226	1 794	73	81	4 089
PICKENS COUNTY	6	2 330	90.7	5 679	1 501	982	10	82	3 402
RICHLAND COUNTY	17	20 311	97.0	52 864	9 140	10 083	2 331	246	15 294
SALUDA COUNTY	3	1 311	(D)	(D)	(D)	(D)	(D)	21	831
SPARTANBURG COUNTY	24	(D)	97.3	79 254	14 416	19 407	237	230	10 270
SUMTER COUNTY	8	3 814	93.9	10 088	2 146	1 424	135	66	4 669
UNION COUNTY	5	1 832	100.0	5 161	1 036	682	90	44	2 158
WILLIAMSBURG COUNTY	8	2 481	100.0	6 606	2 837	815	81	38	1 607
YORK COUNTY	12	5 406	76.7	9 666	3 388	3 284	274	75	4 207
SOUTH DAKOTA: TOTAL	578	113 864	87.1	267 410	49 254	59 951	2 318	1 163	66 612
REFINER-MARKETER PLANTS	344	54 579	97.9	182 305	30 051	41 500	490	(NA)	(NA)
OTHER PLANTS	234	59 285	77.2	85 105	19 203	18 451	1 828	(NA)	(NA)
AURORA COUNTY	5	564	(D)	(D)	(D)	(D)	(D)	4	248
BEADLE COUNTY	16	4 125	85.8	6 646	1 386	1 385	11	31	1 867
BENNETT COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	5	250
BON HOMME COUNTY	14	1 778	87.9	4 048	1 165	756	29	14	526
BROOKINGS COUNTY	13	3 340	97.8	6 822	1 879	1 820	...	25	1 600
BROWN COUNTY	26	6 481	84.0	9 812	2 640	2 849	115	50	2 709
BRULE COUNTY	8	1 176	100.0	3 046	459	999	...	20	1 157
BUFFALO COUNTY . . . . .	...	...	...	...	...	...	...	...	...
BUTTE COUNTY	10	1 961	94.8	5 187	486	796	...	26	1 765
CAMPBELL COUNTY	4	418	(D)	(D)	(D)	(D)	(D)	7	263
CHARLES MIX COUNTY	11	1 297	100.0	3 384	628	1 125	9	22	1 568
CLARK COUNTY	9	744	86.7	1 748	549	411	39	15	579
CLAY COUNTY	7	951	80.2	1 946	455	214	4	13	924
CODINGTON COUNTY	10	4 172	95.2	7 476	2 147	1 800	...	37	2 854
CORSON COUNTY	6	774	83.9	1 702	369	190	...	8	400
CUSTER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	16	761
DAVISON COUNTY	14	3 910	96.8	6 074	1 017	1 373	66	41	2 350
DAY COUNTY	17	2 165	82.3	4 174	1 554	706	6	19	651
DEUEL COUNTY	6	1 012	100.0	1 008	419	400	19	10	367
DEWEY COUNTY	7	747	100.0	2 264	782	352	...	9	393
DOUGLAS COUNTY	7	1 153	77.5	1 970	675	504	...	12	290
EDMUNDS COUNTY	10	1 053	100.0	2 656	651	328	...	6	267
FALL RIVER COUNTY	13	2 081	100.0	5 123	859	1 449	...	20	908
FAULK COUNTY	9	1 081	100.0	2 591	535	285	9	10	266
GRANT COUNTY	7	984	100.0	2 458	635	935	29	16	1 111
GREGORY COUNTY	7	1 135	100.0	2 720	625	551	...	11	757
HAAKON COUNTY	6	759	100.0	2 064	425	293	...	4	371
HAMLIN COUNTY	8	1 266	100.0	3 143	938	750	...	14	862
HAND COUNTY	9	1 256	34.8	990	202	280	...	9	377
HANSON COUNTY	4	328	100.0	972	301	197	...	6	161
HARDING COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	3	111
HUGHES COUNTY	13	4 032	55.9	5 986	633	2 077	29	18	1 410
HUTCHINSON COUNTY	18	2 660	88.8	5 021	1 350	1 175	28	16	1 431
HYDE COUNTY	5	735	(D)	(D)	(D)	(D)	(D)	2	(D)
JACKSON COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	9	431
JERAULD COUNTY	6	957	100.0	2 461	397	532	10	3	148
JONES COUNTY	5	687	100.0	2 038	208	280	...	6	436
KINGSBURY COUNTY	11	1 444	100.0	4 080	1 108	918	...	14	596
LAKE COUNTY	9	1 890	92.4	5 309	601	550	...	21	989
LAWRENCE COUNTY	8	1 635	100.0	4 906	194	203	...	27	1 614
LINCOLN COUNTY	8	1 524	58.9	1 925	854	649	...	29	1 209
LYMAN COUNTY	10	1 198	93.6	3 092	431	411	...	12	528
MCCOOK COUNTY	13	1 455	84.3	2 434	557	765	40	13	373
MCPHERSON COUNTY	7	945	100.0	2 407	607	468	...	14	411
MARSHALL COUNTY	8	845	87.9	1 883	680	434	...	17	407
MEADE COUNTY	6	796	77.8	2 150	157	136	...	23	983
MELLETTE COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	5	49
MINER COUNTY	12	1 284	87.0	2 462	673	492	...	7	447
MINNEHAHA COUNTY	30	(D)	88.9	74 807	9 268	18 131	950	148	9 639
MOODY COUNTY	7	944	67.5	1 623	184	942	...	10	538
PENNINGTON COUNTY	21	7 382	96.4	14 465	1 388	1 645	...	75	6 599
PERKINS COUNTY	6	871	100.0	2 480	176	478	...	16	692
POTTER COUNTY	7	(D)	(D)	(D)	(D)	(D)	(D)	12	798
ROBERTS COUNTY	14	1 970	94.2	4 407	1 083	1 230	46	24	1 172
SANBORN COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	12	409
SHANNON COUNTY . . . . .	...	...	...	...	...	...	...	2	(D)
SPINK COUNTY	15	2 349	74.2	4 117	855	965	276	12	943
STANLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	4	258
SULLY COUNTY	5	1 142	100.0	1 333	270	267	...	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-83

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
SOUTH DAKOTA--CONTINUED									
TODD COUNTY . . . . .	...	...	...	...	...	...	...	11	34
TRIPP COUNTY	9	2 500	90.4	2 976	1 098	486	...	16	1 10
TURNER COUNTY	13	2 086	63.5	2 276	590	846	...	20	55
UNION COUNTY	9	1 350	73.4	2 972	561	403	4	25	1 28
WALWORTH COUNTY	7	1 125	100.0	2 772	522	1 436	10	18	1 88
WASHAUGHA COUNTY . . . . .	...	...	...	...	...	...	...	2	...
YANKTON COUNTY	9	2 702	61.8	3 995	374	855	...	36	1 78
ZIEBACH COUNTY	3	337	100.0	635	87	53	...	...	(D)
TENNESSEE: TOTAL									
	426	385 713	90.1	984 916	64 908	175 605	21 211	4 210	261 34
REFINER-MARKETER PLANTS	208	275 758	94.2	732 958	39 654	135 329	10 023	(NA)	(NA)
OTHER PLANTS	218	109 955	79.9	251 958	25 254	40 276	11 188	(NA)	(NA)
ANDERSON COUNTY	3	1 461	100.0	5 487	696	2 077	...	62	4 21
BEDFORD COUNTY	4	2 441	100.0	7 435	392	456	...	25	1 50
BENTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	19	93
BLED SOE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
BLOUNT COUNTY	6	3 418	100.0	7 962	1 020	1 805	...	93	4 32
BRADLEY COUNTY	6	2 216	85.6	5 855	536	1 059	20	56	2 64
CAMPBELL COUNTY	7	2 606	100.0	7 087	358	1 749	...	38	2 66
CANNON COUNTY . . . . .	...	...	...	...	...	...	...	13	36
CARROLL COUNTY	5	1 960	100.0	6 163	528	146	...	34	1 30
CARTER COUNTY . . . . .	...	...	...	...	...	...	...	44	2 39
CHEATHAM COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	9	53
CHESTER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	44
CLAIBORNE COUNTY	4	1 554	(D)	(D)	(D)	(D)	(D)	21	83
CLAY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	38
COCKE COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	19	90
COFFEE COUNTY	8	3 219	70.1	8 740	699	1 080	...	45	2 33
CROCKETT COUNTY	4	907	100.0	2 279	408	185	...	19	80
CUMBERLAND COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	21	1 37
DAVIDSON COUNTY	19	59 137	72.2	118 191	4 873	14 599	...	413	37 23
DECATUR COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	51
DE KALB COUNTY . . . . .	...	...	...	...	...	...	...	15	61
DICKSON COUNTY	6	2 784	100.0	8 805	558	580	13	18	85
DYER COUNTY	11	2 918	95.6	8 067	598	761	...	39	1 92
FAYETTE COUNTY	4	1 025	(D)	(D)	(D)	(D)	(D)	17	61
FENTRESS COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	10	46
FRANKLIN COUNTY	3	1 356	(D)	(D)	(D)	(D)	(D)	42	1 58
GIBSON COUNTY	11	3 253	100.0	10 064	744	409	...	68	2 72
GILES COUNTY	6	2 723	100.0	7 789	659	616	...	30	1 65
GRAINGER COUNTY . . . . .	...	...	...	...	...	...	...	9	72
GREENE COUNTY	9	3 186	84.3	7 656	1 235	668	...	40	2 39
GRUNDY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	30	94
HAMBLETON COUNTY	10	10 961	64.7	19 357	2 639	4 080	197	50	2 58
HAMILTON COUNTY	15	(D)	96.7	116 075	7 057	34 994	10 472	15	24 27
HANCOCK COUNTY . . . . .	...	...	...	...	...	...	...	4	8
HARDEMAN COUNTY	3	1 003	(D)	(D)	(D)	(D)	(D)	37	1 31
HARDIN COUNTY	3	1 514	(D)	(D)	(D)	(D)	(D)	15	62
HAWKINS COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	27	1 47
HAYWOOD COUNTY	4	928	(D)	(D)	(D)	(D)	(D)	19	98
HENDERSON COUNTY	5	1 511	100.0	4 114	205	258	...	13	49
HENRY COUNTY	7	2 129	74.8	4 117	379	629	...	27	1 34
HICKMAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	11	75
HOUSTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	31
HUMPHREYS COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	83
JACKSON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	20
JEFFERSON COUNTY . . . . .	...	...	...	...	...	...	...	34	1 47
JOHNSON COUNTY . . . . .	...	...	...	...	...	...	...	10	80
KNOX COUNTY	15	(D)	96.2	159 650	12 836	42 381	...	300	21 88
LAKE COUNTY	4	838	(D)	(D)	(D)	(D)	(D)	13	86
LAUDERDALE COUNTY	5	880	(D)	(D)	(D)	(D)	(D)	22	96
LAWRENCE COUNTY	6	1 755	97.3	4 797	414	267	...	31	1 80
LEWIS COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	7	37
LINCOLN COUNTY	6	2 503	100.0	6 733	364	596	50	32	1 79
LOUDON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	38	1 80
MCMINN COUNTY	10	4 706	96.4	14 065	912	2 864	1 571	53	2 84
MCNAIRY COUNTY	6	2 347	84.5	6 170	154	549	...	24	1 49
MACON COUNTY . . . . .	...	...	...	...	...	...	...	11	32
MADISON COUNTY	10	4 398	100.0	14 187	373	702	...	69	4 06
MARION COUNTY	4	1 106	(D)	(D)	(D)	(D)	(D)	37	1 56
MARSHALL COUNTY	6	1 548	65.4	2 482	277	257	...	23	1 25
MAURY COUNTY	11	3 649	73.0	7 481	578	1 461	...	65	3 54
MEIGS COUNTY . . . . .	...	...	...	...	...	...	...	4	24
MONROE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	40	1 82
MONTGOMERY COUNTY	10	4 580	86.5	11 690	1 802	377	...	56	3 42
MOORE COUNTY . . . . .	...	...	...	...	...	...	...	6	21
MORGAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	42
OBION COUNTY	7	2 149	94.4	5 697	544	187	...	52	1 72
OVERTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	15	69
PERRY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	24
PICKETT COUNTY . . . . .	...	...	...	...	...	...	...	5	13
POLK COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	29	99
PUTNAM COUNTY	6	3 184	97.3	9 274	412	560	...	47	2 24
RHEA COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	12	50
ROANE COUNTY	7	6 221	100.0	15 824	869	2 953	...	57	2 85
ROBERTSON COUNTY	9	2 617	100.0	7 443	735	436	41	34	1 65

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	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
TENNESSEE--CONTINUED									
RUTHERFORD COUNTY.	11	4 884	100.0	14 846	841	869	15	70	4 361
SCOTT COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	19	969
SEQUATCHIE COUNTY.	3	(D)	(D)	(D)	(D)	(D)	(D)	15	415
SEVIER COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	41	1 779
SHELBY COUNTY.	26	70 223	95.0	196 231	5 880	36 011	8 255	641	48 014
SMITH COUNTY.	5	3 156	100.0	6 733	372	511	...	15	448
STEWART COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
SULLIVAN COUNTY.	7	5 697	100.0	14 011	3 422	2 737	...	105	7 875
SUMNER COUNTY.	4	1 717	100.0	5 171	477	203	...	43	2 263
TIPTON COUNTY.	8	2 839	94.7	6 925	342	236	100	26	1 584
TROUSDALE COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	8	278
UNICOI COUNTY. . . . .	...	...	...	...	...	...	...	16	873
UNION COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	5	195
VAN BUREN COUNTY. . . . .	...	...	...	...	...	...	...	2	(D)
WARREN COUNTY.	5	2 190	(D)	(D)	(D)	(D)	(D)	19	1 249
WASHINGTON COUNTY.	9	8 711	100.0	26 927	2 123	5 506	...	59	4 502
WAYNE COUNTY. . . . .	...	...	...	...	...	...	...	11	435
WEAKLEY COUNTY.	7	1 942	100.0	6 173	906	505	...	41	1 493
WHITE COUNTY.	5	1 487	100.0	4 652	181	345	...	28	984
WILLIAMSON COUNTY.	5	1 744	100.0	5 089	428	691	...	35	1 602
WILSON COUNTY.	5	1 555	(D)	(D)	(D)	(D)	(D)	34	2 026
TEXAS, TOTAL.	1 994	988 591	90.1	2 945 370	69 149	380 580	344 381	14 902	879 752
REFINER-MARKETER PLANTS.	1 439	688 481	97.6	2 336 275	40 454	218 583	238 328	(NA)	(NA)
OTHER PLANTS.	555	300 110	72.9	609 095	28 695	161 997	106 053	(NA)	(NA)
ANDERSON COUNTY.	9	2 154	100.0	8 090	137	401	...	53	2 444
ANDREWS COUNTY.	5	1 753	(D)	(D)	(D)	(D)	(D)	23	1 684
ANGELINA COUNTY.	10	4 840	82.5	13 226	141	749	...	74	3 963
ARANSAS COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	23	920
ARCHER COUNTY.	4	876	(D)	(D)	(D)	(D)	(D)	19	761
ARMSTRONG COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	9	354
ATASCOSA COUNTY.	7	1 920	100.0	6 428	183	416	...	40	1 427
AUSTIN COUNTY.	6	1 515	100.0	5 464	145	268	...	37	1 511
BAILEY COUNTY.	5	1 380	100.0	4 518	49	323	...	15	756
BANDERA COUNTY. . . . .	...	...	...	...	...	...	...	6	236
BASTROP COUNTY.	8	1 284	100.0	4 522	195	223	...	35	1 500
BAYLOR COUNTY.	6	2 099	100.0	6 696	55	399	...	27	1 519
BEE COUNTY.	7	1 751	100.0	5 855	136	379	...	50	2 653
BELL COUNTY.	20	7 222	100.0	24 773	565	549	...	149	8 237
BEXAR COUNTY.	21	39 562	90.9	122 440	1 819	5 987	585	689	47 168
BLANCO COUNTY.	3	(D)	(D)	(D)	(D)	(D)	(D)	16	532
BORDEN COUNTY. . . . .	...	...	...	...	...	...	...	...	(D)
BOSQUE COUNTY.	9	1 338	100.0	4 713	89	220	...	19	535
BOWIE COUNTY.	11	4 779	100.0	17 289	474	471	38	105	5 172
BRAZORIA COUNTY.	19	8 915	77.5	18 649	2 032	4 029	...	147	9 013
BRAZOS COUNTY.	7	3 472	100.0	11 382	181	431	...	64	3 766
BREWSTER COUNTY.	5	1 053	(D)	(D)	(D)	(D)	(D)	15	1 000
BRISCOE COUNTY.	3	590	100.0	1 898	20	126	...	10	265
BROOKS COUNTY.	5	1 518	100.0	4 901	86	196	...	16	939
BROWN COUNTY.	9	2 695	87.1	8 855	2 862	684	...	68	2 478
BURLESON COUNTY.	7	1 044	100.0	3 644	162	109	...	19	542
BURNET COUNTY.	7	1 056	100.0	3 659	100	155	...	25	1 003
CALDWELL COUNTY.	10	1 958	100.0	6 183	285	682	...	45	2 187
CALHOUN COUNTY.	7	1 963	100.0	6 139	97	677	...	32	1 676
CALLAHAN COUNTY.	4	581	100.0	1 977	17	97	...	22	1 222
CAMERON COUNTY.	28	(D)	76.4	25 098	1 708	4 901	...	145	8 742
CAMP COUNTY.	5	1 183	(D)	(D)	(D)	(D)	(D)	12	827
CARSON COUNTY.	6	844	85.8	2 163	20	169	...	21	1 258
CASS COUNTY.	8	1 873	100.0	6 043	66	194	...	36	1 628
CASTRO COUNTY.	4	529	100.0	1 722	6	170	...	9	827
CHAMBERS COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	20	899
CHEROKEE COUNTY.	13	4 265	94.7	14 867	110	314	25	40	2 423
CHILDRESS COUNTY.	5	1 187	100.0	3 944	12	177	...	34	1 895
CLAY COUNTY.	5	676	100.0	2 343	29	151	...	21	1 120
COCHRAN COUNTY.	3	801	(D)	(D)	(D)	(D)	(D)	10	623
COKE COUNTY.	3	(D)	(D)	(D)	(D)	(D)	(D)	14	456
COLEMAN COUNTY.	11	1 460	100.0	5 097	145	207	...	42	1 377
COLLIN COUNTY.	13	3 790	100.0	13 646	173	545	...	75	3 366
COLLINGSWORTH COUNTY.	5	1 067	(D)	(D)	(D)	(D)	(D)	6	255
COLORADO COUNTY.	17	3 768	79.4	9 778	165	1 312	...	45	2 031
COMAL COUNTY.	8	1 794	95.1	5 651	145	199	...	34	1 932
COMANCHE COUNTY.	7	(D)	(D)	(D)	(D)	(D)	(D)	42	1 319
CONCHO COUNTY.	3	356	100.0	1 200	39	134	...	16	435
COOKE COUNTY.	10	2 375	100.0	7 997	144	347	...	57	2 435
CORYELL COUNTY.	7	1 438	100.0	5 081	154	169	...	39	1 680
COTTLE COUNTY.	6	804	45.8	1 283	47	61	...	5	249
CRANE COUNTY. . . . .	...	...	...	...	...	...	...	8	637
CROCKETT COUNTY.	3	709	(D)	(D)	(D)	(D)	(D)	10	557
CROSBY COUNTY.	5	(D)	(D)	(D)	(D)	(D)	(D)	32	1 332
CULBERSON COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	16	1 646
DALLAM COUNTY.	6	1 143	100.0	3 070	22	116	...	35	1 645
DALLAS COUNTY.	38	73 392	86.2	238 143	1 726	8 302	9	1 095	89 329
DAWSON COUNTY.	9	3 331	100.0	10 081	124	840	...	37	7 275
DEAF SMITH COUNTY.	6	1 900	100.0	4 998	33	371	...	21	2 052
DELTA COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	12	336
DENTON COUNTY.	11	4 618	70.4	11 468	85	335	...	82	4 194

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-85

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)	
TEXAS--CONTINUED									
DE WITT COUNTY	13	1 870	93.9	6 828	266	229	...	44	1 950
DICKENS COUNTY	3	677	100.0	1 635	31	133	...	17	561
DIMMIT COUNTY	6	969	100.0	4 045	162	564	...	14	409
DONLEY COUNTY	6	818	91.7	2 761	44	148	...	16	1 060
DUVAL COUNTY	6	(D)	(D)	(D)	(D)	(D)	(D)	27	1 292
EASTLAND COUNTY	16	3 481	88.2	10 787	124	784	...	72	2 774
ECTOR COUNTY	11	14 489	100.0	43 720	1 957	2 658	...	127	11 316
EDWARDS COUNTY . . . . .	...	...	...	...	...	...	...	7	270
ELLIS COUNTY	14	5 197	87.2	12 270	170	386	...	79	3 707
EL PASO COUNTY	23	(D)	92.8	122 524	8 342	12 190	37 504	242	16 495
ERATH COUNTY	9	1 642	100.0	6 028	96	159	...	29	1 457
FALLS COUNTY	10	1 728	100.0	6 026	204	199	...	38	1 178
FANNIN COUNTY	15	2 727	81.1	7 365	182	259	...	62	2 002
FAYETTE COUNTY	15	2 886	89.1	9 168	281	208	...	47	1 932
FISHER COUNTY	4	624	100.0	2 095	30	143	...	20	670
FLOYD COUNTY	8	3 449	49.5	5 041	92	132	...	23	1 134
FOARD COUNTY	4	298	(D)	(D)	(D)	(D)	(D)	10	412
FORT BEND COUNTY	8	3 283	100.0	9 788	222	635	...	61	3 627
FRANKLIN COUNTY . . . . .	...	...	...	...	...	...	...	11	593
FREESTONE COUNTY	4	867	100.0	3 011	41	285	...	28	1 073
FRIO COUNTY	7	960	100.0	3 158	118	382	...	14	1 078
GAINES COUNTY	5	2 348	100.0	9 151	380	798	...	44	2 108
GALVESTON COUNTY	11	(D)	93.0	28 802	1 786	2 894	...	188	12 477
GARZA COUNTY	4	697	(D)	(D)	(D)	(D)	(D)	15	938
GILLESPIE COUNTY	7	2 072	100.0	7 034	302	294	...	37	1 311
GLASSCOCK COUNTY . . . . .	...	...	...	...	...	...	...	1	(D)
GOLIAD COUNTY	3	400	100.0	1 377	50	16	...	13	507
GONZALES COUNTY	12	1 437	100.0	5 040	327	258	...	34	1 384
GRAY COUNTY	12	5 443	78.0	12 158	1 459	672	...	74	3 971
GRAYSON COUNTY	18	6 619	82.2	18 524	305	813	...	145	7 231
GREGG COUNTY	10	7 821	96.9	27 827	834	904	2 619	145	7 515
GRIMES COUNTY	7	2 076	65.0	3 354	112	202	...	35	1 228
GUADALUPE COUNTY	8	1 851	100.0	6 410	230	151	...	56	2 632
HALE COUNTY	14	5 650	85.1	9 281	107	529	...	62	4 034
HALL COUNTY	8	1 548	100.0	4 655	25	264	...	12	664
HAMILTON COUNTY	9	1 921	100.0	6 444	109	172	...	30	1 220
HANSFORD COUNTY	8	1 879	88.0	2 994	233	1 668	...	9	686
HARDEMAN COUNTY	8	1 434	76.6	3 859	38	1 650	...	17	736
HARDIN COUNTY	6	2 144	83.2	5 748	48	639	...	45	2 440
HARRIS COUNTY	48	114 407	88.9	417 262	2 711	145 830	272 119	1 681	118 393
HARRISON COUNTY	13	5 210	72.7	13 056	162	274	...	82	4 306
HARTLEY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	3	105
HASKELL COUNTY	6	1 125	100.0	3 421	87	205	...	35	1 155
HAYS COUNTY	10	2 137	100.0	7 594	187	209	...	46	2 556
HEMPHILL COUNTY	4	644	(D)	(D)	(D)	(D)	(D)	13	369
HENDERSON COUNTY	6	1 608	100.0	5 398	43	195	...	36	1 582
HIDALGO COUNTY	45	(D)	86.8	37 177	1 243	2 019	...	194	9 466
HILL COUNTY	14	2 862	89.9	9 235	228	421	...	74	2 736
HOCKLEY COUNTY	10	2 561	85.4	6 889	259	444	...	37	1 669
HOOD COUNTY	5	797	100.0	2 899	30	132	...	16	688
HOPKINS COUNTY	6	1 541	97.7	5 259	28	258	...	30	1 320
HOUSTON COUNTY	8	1 540	100.0	5 411	48	299	...	36	1 148
HOWARD COUNTY	8	4 522	76.8	11 770	181	993	...	67	4 372
HUDSPETH COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	24	774
HUNT COUNTY	13	4 368	87.7	13 021	210	1 236	...	68	3 136
HUTCHINSON COUNTY	5	2 450	100.0	7 785	562	491	...	38	3 030
IRION COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	258
JACK COUNTY	5	1 098	100.0	3 707	25	359	...	24	1 183
JACKSON COUNTY	6	1 441	100.0	4 561	61	395	...	22	1 268
JASPER COUNTY	9	2 455	100.0	8 413	51	328	...	26	2 388
JEFF DAVIS COUNTY . . . . .	...	...	...	...	...	...	...	...	...
JEFFERSON COUNTY	18	(D)	100.0	85 064	863	17 817	26 140	317	21 479
JIM HOGG COUNTY	3	1 129	100.0	3 195	153	313	...	17	436
JIM WELLS COUNTY	11	3 853	100.0	10 408	2 313	1 006	...	46	3 016
JOHNSON COUNTY	14	3 940	75.6	10 787	108	287	...	67	2 710
JONES COUNTY	19	(D)	(D)	(D)	(D)	(D)	(D)	58	2 455
KARNES COUNTY	8	1 940	92.9	6 288	168	194	...	23	927
KAUFMAN COUNTY	12	(D)	(D)	(D)	(D)	(D)	(D)	65	2 995
KENDALL COUNTY	4	997	100.0	3 232	99	161	...	12	509
KENEDY COUNTY . . . . .	...	...	...	...	...	...	...	...	...
KENT COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	130
KERR COUNTY	7	1 954	100.0	6 722	192	222	...	32	1 262
KIMBLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	736
KING COUNTY . . . . .	...	...	...	...	...	...	...	4	264
KINNEY COUNTY . . . . .	...	...	...	...	...	...	...	6	158
KLEBERG COUNTY	6	2 570	100.0	8 830	114	332	...	35	2 186
KNOX COUNTY	5	518	100.0	1 730	23	113	...	28	1 445
LAMAR COUNTY	10	3 435	87.5	10 247	120	291	...	66	2 808
LAMB COUNTY	15	3 281	95.1	7 950	85	433	...	33	1 790
LAMPASAS COUNTY	6	1 401	100.0	4 770	119	252	...	24	1 112
LA SALLE COUNTY	5	(D)	(D)	(D)	(D)	(D)	(D)	15	614
LAVACA COUNTY	11	(D)	(D)	(D)	(D)	(D)	(D)	37	1 499
LEE COUNTY	7	1 701	67.2	3 985	132	141	...	24	975
LEON COUNTY	5	974	100.0	3 225	46	177	...	33	1 224
LIBERTY COUNTY	15	4 929	87.8	16 787	247	1 414	...	67	3 865
LIMESTONE COUNTY	9	2 373	95.4	7 964	128	334	...	42	1 423
LIPSCOMB COUNTY	5	724	100.0	1 338	63	283	...	9	430
LIVE OAK COUNTY	7	1 418	83.1	3 949	50	288	...	24	928

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-UNITED STATES, STATES, AND COUNTIES-Continued

Bulk Stations and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
TEXAS--CONTINUED									
LLANO COUNTY	5	1 082	100.0	3 595	112	112	...	28	1 010
LOVING COUNTY . . . . .	...	...	...	...	...	...	...	...	...
LUBBOCK COUNTY	16	14 954	100.0	56 263	1 296	1 434	...	228	15 461
LYNN COUNTY	10	1 552	86.7	3 830	60	215	...	17	851
MCCULLOCH COUNTY	8	1 370	100.0	4 656	129	351	...	36	1 388
MCLENNAN COUNTY	27	(D)	82.4	46 262	714	1 864	...	220	12 201
MCMULLEN COUNTY . . . . .	...	...	...	...	...	...	...	3	113
MADISON COUNTY	8	1 445	91.8	4 656	68	328	...	19	657
MARION COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	16	621
MARTIN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	351
MASON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	13	851
MATAGORDA COUNTY	11	3 185	97.6	9 902	108	1 402	...	60	2 935
MAVERICK COUNTY	4	929	100.0	2 886	171	306	...	20	1 166
MEDINA COUNTY	12	2 295	96.8	7 664	263	387	...	32	1 369
MENARD COUNTY	4	890	100.0	2 941	29	290	...	7	320
MIDLAND COUNTY	7	6 311	100.0	19 676	698	1 915	223	72	7 633
MITCHELL COUNTY	12	2 464	100.0	7 504	242	156	...	58	2 437
MILLS COUNTY	4	546	100.0	1 955	43	57	...	14	376
MITCHELL COUNTY	6	1 026	100.0	3 247	86	212	...	30	1 751
MONTAGUE COUNTY	14	2 413	100.0	8 066	52	392	...	47	1 729
MONTGOMERY COUNTY	5	2 206	100.0	7 250	95	425	...	52	2 432
MOORE COUNTY	3	1 044	100.0	2 941	13	279	...	38	2 173
MORRIS COUNTY	4	914	(D)	(D)	(D)	(D)	(D)	18	969
MOTLEY COUNTY	3	334	100.0	1 127	26	153	...	13	537
NACOGDOCHES COUNTY	9	2 937	100.0	10 010	70	365	81	39	2 116
NAVARRO COUNTY	16	4 401	87.2	14 802	204	483	...	78	2 978
NEWTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	22	1 370
NOLAN COUNTY	7	2 528	100.0	8 509	100	600	161	53	2 616
NUECES COUNTY	24	(D)	76.6	77 350	1 525	10 844	994	297	18 113
OCHILTREE COUNTY	7	2 648	50.7	2 900	122	1 626	...	15	1 067
OLDHAM COUNTY	4	813	100.0	2 730	13	189	...	16	469
ORANGE COUNTY	5	(D)	100.0	10 737	100	914	...	96	5 728
PALO PINTO COUNTY	7	1 639	95.1	5 487	187	88	...	53	2 149
PANOLA COUNTY	7	1 994	100.0	6 655	68	266	112	35	1 424
PARKER COUNTY	8	3 706	77.3	9 204	67	526	...	44	2 190
PARMER COUNTY	9	2 224	82.7	4 805	46	507	...	28	1 432
PECOS COUNTY	8	2 312	93.7	5 288	75	1 084	...	38	2 164
POLK COUNTY	6	1 629	100.0	5 523	63	190	24	45	1 676
POTTER COUNTY	11	(D)	97.5	49 061	338	4 726	2	171	14 409
PRESIDIO COUNTY	3	1 165	(D)	(D)	(D)	(D)	(D)	11	401
RAINS COUNTY . . . . .	...	...	...	...	...	...	...	8	196
RANDALL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	33	2 480
REAGAN COUNTY	4	1 077	100.0	2 794	79	226	...	12	529
REAL COUNTY	3	352	(D)	(D)	(D)	(D)	(D)	7	254
RED RIVER COUNTY	8	(D)	84.5	4 496	91	215	...	30	1 264
REEVES COUNTY	10	4 585	82.6	7 620	228	1 604	...	40	2 849
REFUGIO COUNTY	4	1 309	100.0	4 037	60	307	...	30	1 294
ROBERTS COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
ROBERTSON COUNTY	15	3 443	73.0	8 029	225	287	44	30	1 221
ROCKWALL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	9	459
RUNNELS COUNTY	12	2 322	100.0	7 270	196	342	5	30	1 749
RUSK COUNTY	10	4 100	87.1	11 997	124	462	...	65	3 220
SABINE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	288
SAN AUGUSTINE COUNTY	5	2 595	100.0	3 781	42	198	46	10	439
SAN JACINTO COUNTY . . . . .	...	...	...	...	...	...	...	7	163
SAN PATRICIO COUNTY	13	4 216	100.0	11 632	783	5 109	...	81	4 265
SAN SABA COUNTY	5	890	100.0	2 990	74	159	...	18	574
SCHLEICHER COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	4	231
SCURRY COUNTY	13	3 672	92.3	9 536	556	818	...	58	2 746
SHACKELFORD COUNTY	7	1 031	76.7	2 414	71	145	...	11	296
SHELBY COUNTY	9	2 817	61.7	5 039	41	103	...	44	1 663
SHERMAN COUNTY	5	763	(D)	(D)	(D)	(D)	(D)	8	498
SMITH COUNTY	14	(D)	97.2	29 990	147	893	201	122	7 214
SOMERVELL COUNTY . . . . .	...	...	...	...	...	...	...	6	153
STARR COUNTY	4	988	100.0	3 347	109	171	...	21	730
STEPHENS COUNTY	7	919	97.5	3 321	65	246	...	31	1 230
STERLING COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	6	319
STONEWALL COUNTY	3	652	(D)	(D)	(D)	(D)	(D)	12	574
SUTTON COUNTY	3	661	100.0	2 131	31	182	...	8	762
SWISHER COUNTY	10	2 171	70.0	3 399	20	184	...	14	780
TARRANT COUNTY	25	53 149	95.8	149 861	821	28 021	420	761	48 744
TAYLOR COUNTY	14	(D)	94.4	23 906	268	1 856	...	144	10 068
TERRELL COUNTY	3	343	(D)	(D)	(D)	(D)	(D)	11	700
TERRY COUNTY	8	1 998	100.0	6 130	131	893	...	24	1 379
THROCKMORTON COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	10	270
TITUS COUNTY	6	1 862	100.0	5 589	50	352	...	27	1 395
TOM GREEN COUNTY	11	(D)	86.4	18 008	503	1 185	...	136	6 574
TRAVIS COUNTY	17	17 213	61.1	35 514	759	451	75	259	17 489
TRINITY COUNTY	7	826	100.0	2 970	36	138	...	14	546
TYLER COUNTY	5	1 213	100.0	4 104	44	271	...	26	1 213
UPSHUR COUNTY	4	1 002	100.0	3 519	20	130	...	29	1 418
UPTON COUNTY	7	2 606	100.0	6 438	472	342	...	22	1 277
UVALDE COUNTY	9	(D)	(D)	(D)	(D)	(D)	(D)	34	1 742
VAL VERDE COUNTY	5	1 800	100.0	6 184	233	358	...	35	2 029
VAN ZANDT COUNTY	6	1 153	100.0	3 986	31	336	...	37	1 660
VICTORIA COUNTY	11	15 036	93.2	55 762	4 016	3 557	...	87	4 893
WALKER COUNTY	7	(D)	(D)	(D)	(D)	(D)	(D)	39	2 090
WALLER COUNTY	5	1 119	100.0	4 113	48	144	...	31	1 309

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-87

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
TEXAS—CONTINUED									
WARD COUNTY	6	2 633	81.8	5 759	524	702	...	39	2 874
WASHINGTON COUNTY	7	1 878	100.0	6 656	196	295	...	22	971
WEBB COUNTY	7	(D)	100.0	10 884	155	766	760	54	4 157
WHARTON COUNTY	11	3 774	93.6	12 112	240	877	...	81	3 972
WHEELER COUNTY	7	1 670	100.0	6 694	159	415	...	33	1 822
WICHITA COUNTY	19	15 100	87.4	54 111	181	1 969	...	186	11 658
WILBARGER COUNTY	11	2 350	86.8	7 084	71	404	18	41	2 743
WILLACY COUNTY	7	1 655	100.0	4 003	168	274	...	32	1 451
WILLIAMSON COUNTY	17	4 591	93.7	14 779	465	265	...	84	3 733
WILSON COUNTY	8	1 250	100.0	4 386	124	111	...	23	1 004
WINKLER COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	19	1 485
WISE COUNTY	8	1 964	100.0	5 665	79	776	...	57	2 355
WOOD COUNTY	10	2 570	86.0	7 333	45	578	...	40	1 690
YOAKUM COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	19	912
YOUNG COUNTY	10	2 371	59.8	3 986	391	574	...	45	2 046
ZAPATA COUNTY . . . . .	...	...	...	...	...	...	...	4	132
ZAVALA COUNTY	4	501	(D)	(D)	(D)	(D)	(D)	15	503
UTAH: TOTAL	193	(D)	90.8	227 090	9 691	81 272	108 908	1 243	84 637
REFINER-MARKETER PLANTS	141	83 719	100.0	198 401	7 682	69 958	108 908	(NA)	(NA)
OTHER PLANTS	52	(D)	59.7	28 689	2 009	11 314	...	(NA)	(NA)
BEAVER COUNTY	5	903	(D)	(D)	(D)	(D)	(D)	14	906
BOX ELDER COUNTY	12	3 618	86.8	6 183	564	7 242	...	38	2 587
CACHE COUNTY	10	2 765	100.0	7 690	453	1 338	...	49	3 274
CARBON COUNTY	7	2 990	100.0	6 618	150	1 194	...	44	2 688
DAGGETT COUNTY . . . . .	...	...	...	...	...	...	...	...	...
DAVIS COUNTY	7	8 593	100.0	10 555	308	7 306	...	64	3 742
Duchesne County	6	1 599	100.0	4 147	272	850	...	11	707
EMERY COUNTY	3	636	100.0	1 590	99	470	...	18	1 160
GARFIELD COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	12	544
GRAND COUNTY	5	1 493	100.0	3 323	337	1 332	595	20	1 361
IRON COUNTY	7	1 697	100.0	4 321	313	1 414	...	26	1 580
JUAB COUNTY	7	915	100.0	2 536	159	649	...	19	1 372
KANE COUNTY	4	1 637	100.0	2 822	158	3 470	102	13	754
MILLARD COUNTY	9	2 011	82.1	4 394	249	1 143	...	35	1 347
MORGAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	4	256
PIUTE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	(D)
RICH COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	5	340
SALT LAKE COUNTY	25	(D)	90.6	108 654	2 903	38 688	78 208	448	34 245
SAN JUAN COUNTY	6	1 083	76.7	2 207	975	3 010	...	12	936
SANPETE COUNTY	9	1 059	94.4	2 959	69	593	...	28	787
SEVIER COUNTY	6	2 566	49.5	2 467	63	662	1 299	22	1 430
SUMMIT COUNTY	5	537	100.0	1 533	227	275	...	14	458
TOOELE COUNTY	11	2 018	100.0	5 691	158	1 175	...	32	1 829
UINTAH COUNTY	7	1 406	92.9	3 133	281	721	...	21	1 346
UTAH COUNTY	17	11 236	88.5	19 593	520	2 470	28 646	131	9 930
WASATCH COUNTY	5	772	100.0	2 144	153	433	...	15	698
WASHINGTON COUNTY	6	1 732	79.2	3 148	231	2 771	39	23	1 438
WAYNE COUNTY . . . . .	...	...	...	...	...	...	...	1	(D)
WEBER COUNTY	8	6 936	90.0	17 836	810	3 331	...	119	8 663
VERMONT: TOTAL	73	50 648	81.8	91 066	21 530	60 899	2 922	570	30 190
REFINER-MARKETER PLANTS	42	35 213	100.0	78 330	16 877	54 689	2 871	(NA)	(NA)
OTHER PLANTS	31	15 435	40.3	12 736	4 653	6 210	51	(NA)	(NA)
ADDISON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	32	1 788
BENNINGTON COUNTY	6	2 941	49.3	2 987	549	2 782	105	40	2 177
CALEDONIA COUNTY	5	2 441	(D)	(D)	(D)	(D)	(D)	41	1 740
CHITTENDEN COUNTY	12	22 667	85.4	40 622	8 299	27 212	360	91	5 655
ESSEX COUNTY . . . . .	...	...	...	...	...	...	...	8	221
FRANKLIN COUNTY	4	1 897	100.0	4 402	1 154	2 033	...	42	2 441
GRAND ISLE COUNTY . . . . .	...	...	...	...	...	...	...	5	192
LAMOILLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	909
ORANGE COUNTY	4	709	(D)	(D)	(D)	(D)	(D)	28	1 149
ORLEANS COUNTY	8	2 091	100.0	4 913	1 314	2 675	...	36	1 601
RUTLAND COUNTY	7	3 973	94.3	8 816	2 183	6 343	965	57	3 632
WASHINGTON COUNTY	8	4 271	100.0	8 326	2 164	7 762	...	55	3 218
WINDHAM COUNTY	4	2 125	(D)	(D)	(D)	(D)	(D)	31	1 820
WINDSOR COUNTY	10	5 352	50.9	5 917	1 656	5 307	...	84	3 644
VIRGINIA: TOTAL	464	446 997	94.3	1 011 763	176 521	385 778	207 110	4 640	303 621
REFINER-MARKETER PLANTS	268	344 508	100.0	844 340	92 216	280 936	185 749	(NA)	(NA)
OTHER PLANTS	196	102 489	76.2	167 423	84 305	104 842	21 361	(NA)	(NA)
ACCOMACK COUNTY	8	5 574	97.8	13 798	7 081	2 588	25	51	2 278
ALBEMARLE COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	30	1 271
ALEXANDRIA*	3	(D)	(D)	(D)	(D)	(D)	(D)	73	8 476
ALLEGHANY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	12	452
AMELIA COUNTY . . . . .	...	...	...	...	...	...	...	9	307
AMHERST COUNTY . . . . .	...	...	...	...	...	...	...	24	1 427
APPOMATTOX COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	18	779
ARLINGTON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	123	14 774
AUGUSTA COUNTY	3	1 285	100.0	5 482	786	1 453	...	48	2 418
BATH COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	31	1 518
BEDFORD COUNTY	5	1 556	100.0	3 596	389	819	...	5	177

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

*Independent city.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)	
VIRGINIA--CONTINUED									
BLAND COUNTY . . . . .	...	...	...	...	...	...	...	5	177
BOTETOURT COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	28	1 810
BRISTOL*	4	2 407	100.0	7 466	512	825	...	42	2 699
BRUNSWICK COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	448
BUCHANAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	39	1 979
BUCKINGHAM COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	20	926
BUENA VISTA* . . . . .	...	...	...	...	...	...	...	10	835
CAMPBELL COUNTY	6	3 346	100.0	8 925	1 642	2 357	...	40	1 873
CAROLINE COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	28	2 017
CARROLL COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	22	1 107
CHARLES CITY COUNTY . . . . .	...	...	...	...	...	...	...	...	(D)
CHARLOTTE COUNTY	3	567	100.0	804	347	392	...	23	1 117
CHARLOTTESVILLE*	6	2 891	100.0	6 679	687	1 911	...	44	3 659
CHESTERFIELD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	52	2 580
CLARKE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	13	846
CLIFTON FORGE*	2	(D)	(D)	(D)	(D)	(D)	(D)	10	825
COLONIAL HEIGHTS*	1	(D)	(D)	(D)	(D)	(D)	(D)	26	1 554
COVINGTON*	5	2 197	100.0	4 232	156	322	...	24	1 421
CRAIG COUNTY . . . . .	...	...	...	...	...	...	...	2	(D)
CULPEPER COUNTY	5	2 447	100.0	7 368	1 139	1 530	59	20	1 032
CUMBERLAND COUNTY . . . . .	...	...	...	...	...	...	...	6	248
DANVILLE*	8	4 284	100.0	11 628	2 047	1 795	...	82	4 825
DICKENSON COUNTY . . . . .	...	...	...	...	...	...	...	15	603
DINWIDDIE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	28	1 230
ESSEX COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	668
FAIRFAX COUNTY	5	1 956	100.0	2 299	1 717	6 700	71	139	15 485
FALLS CHURCH* . . . . .	...	...	...	...	...	...	...	32	4 331
FAUQUIER COUNTY	6	5 730	48.4	7 433	728	1 208	...	24	1 347
FLOYD COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	10	553
FLUVANNA COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	507
FRANKLIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	33	1 589
FREDERICK COUNTY	10	7 237	89.7	12 321	1 254	3 694	...	24	1 116
FREDERICKSBURG*	5	4 759	(D)	(D)	(D)	(D)	(D)	32	2 147
GALAX*	6	4 147	100.0	10 244	1 668	2 397	...	14	741
GILES COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	21	1 308
GLOUCESTER COUNTY	5	1 690	(D)	(D)	(D)	(D)	(D)	23	926
GOOCHLAND COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	14	522
GRAYSON COUNTY . . . . .	...	...	...	...	...	...	...	15	608
GREENE COUNTY . . . . .	...	...	...	...	...	...	...	5	100
GREENSVILLE COUNTY	8	2 504	71.2	4 751	1 241	651	788	22	1 493
HALIFAX COUNTY	9	3 404	100.0	4 533	2 728	1 052	62	61	2 189
HAMPTON*	7	(D)	43.1	3 899	1 561	84	...	81	5 064
HANOVER COUNTY	4	1 204	100.0	2 116	476	812	...	37	3 309
HARRISONBURG*	3	1 074	100.0	1 884	313	713	...	28	2 422
HENRICO COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	75	5 245
HENRY COUNTY	3	1 428	100.0	4 238	487	816	...	42	1 908
HIGHLAND COUNTY . . . . .	...	...	...	...	...	...	...	8	541
HOPEWELL*	1	(D)	(D)	(D)	(D)	(D)	(D)	31	1 547
ISLE OF WIGHT COUNTY	3	831	100.0	2 580	848	379	707	22	1 146
JAMES CITY COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	760
KING AND QUEEN COUNTY . . . . .	...	...	...	...	...	...	...	6	120
KING GEORGE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	8	501
KING WILLIAM COUNTY	5	1 840	100.0	4 946	881	1 122	3 292	13	654
LANCASTER COUNTY	7	2 801	87.1	5 641	1 430	1 457	1 007	15	739
LEE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1 356
LOUDOUN COUNTY	6	2 098	100.0	3 984	1 078	2 594	...	36	2 406
LOUISA COUNTY	5	1 101	(D)	(D)	(D)	(D)	(D)	12	549
LUNENBURG COUNTY . . . . .	...	...	...	...	...	...	...	20	693
LYNCHBURG*	9	6 337	97.9	12 154	1 472	2 935	...	76	5 830
MADISON COUNTY . . . . .	...	...	...	...	...	...	...	11	427
MARTINSVILLE*	7	3 623	90.1	7 589	2 224	2 924	4	37	2 578
MATHEWS COUNTY	5	1 135	(D)	(D)	(D)	(D)	(D)	13	537
MECKLENBURG COUNTY	13	5 542	100.0	10 947	2 808	4 665	...	71	3 155
MIDDLESEX COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	562
MONTGOMERY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	50	3 422
NANSEMOND COUNTY	4	1 904	100.0	6 058	1 645	1 630	...	28	1 950
NELSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	494
NEW KENT COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	422
NEWPORT NEWS*	10	11 590	100.0	32 834	5 656	19 130	34 266	115	9 264
NORFOLK COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	62	3 811
NORFOLK*	13	45 584	100.0	169 521	14 743	41 460	31 457	241	18 107
NORTHAMPTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	36	1 288
NORTHUMBERLAND COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	14	750
NORTON*	3	2 048	100.0	5 931	297	460	...	13	806
NOTTOWAY COUNTY	8	3 249	59.7	5 624	1 339	633	...	21	1 156
ORANGE COUNTY	3	1 419	100.0	3 455	216	421	...	22	982
PAGE COUNTY	6	(D)	97.4	3 114	278	1 123	35	21	1 236
PATRICK COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	13	536
PETERSBURG*	4	11 382	100.0	26 841	14 626	46 207	32	51	3 345
PITTSYLVANIA COUNTY	4	3 020	(D)	(D)	(D)	(D)	(D)	44	2 011
PORTSMOUTH*	6	16 748	95.8	7 827	7 562	16 617	822	83	5 848
POWATAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	6	217
PRINCE EDWARD COUNTY	4	1 614	(D)	(D)	(D)	(D)	(D)	35	1 453
PRINCE GEORGE COUNTY . . . . .	...	...	...	...	...	...	...	23	1 084
PRINCE WILLIAM COUNTY . . . . .	...	...	...	...	...	...	...	40	4 418
PRINCESS ANNE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	58	3 354
PULASKI COUNTY	4	2 055	100.0	5 564	478	1 970	...	30	1 995
RADFORD*	4	2 020	100.0	4 111	343	1 140	...	14	1 178

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

*Independent city.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-89

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #6, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
VIRGINIA—CONTINUED									
RAPPAHANNOCK COUNTY. . . . .	...	...	...	...	...	...	...	7	144
RICHMOND COUNTY.	3	1 410	100.0	3 361	920	1 558	...	20	733
RICHMOND*.	21	70 933	100.0	143 524	32 595	81 461	12 365	379	27 328
ROANOKE COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	44	3 644
ROANOKE*.	13	(D)	88.2	28 669	2 029	4 927	1 627	148	9 834
ROCKBRIDGE COUNTY.	6	2 145	100.0	4 669	563	1 000	...	34	1 882
ROCKINGHAM COUNTY.	6	2 901	100.0	7 018	1 161	3 024	120	62	3 008
RUSSELL COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	26	1 100
SCOTT COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	31	2 130
SHENANDOAH COUNTY.	4	1 896	100.0	5 814	745	2 902	...	28	2 184
SMYTH COUNTY.	6	2 125	100.0	5 422	166	964	...	42	2 617
SOUTHAMPTON COUNTY.	5	2 903	100.0	8 634	3 079	1 780	8 383	42	2 352
SOUTH NORFOLK*.	6	26 989	100.0	47 625	16 087	22 266	31 433	20	1 270
SPOTSYLVANIA COUNTY.	4	8 470	(D)	(D)	(D)	(D)	(D)	11	706
STAFFORD COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	23	1 554
STAUNTON*.	7	8 161	44.9	11 521	645	748	...	44	2 529
SUFFOLK*.	1	(D)	(D)	(D)	(D)	(D)	(D)	25	1 587
SURRY COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
SUSSEX COUNTY.	4	2 032	100.0	6 024	1 914	670	43	18	871
TAZEWELL COUNTY.	11	6 192	88.8	11 990	422	2 514	...	42	2 763
VIRGINIA BEACH*.	1	(D)	(D)	(D)	(D)	(D)	(D)	24	1 749
WARREN COUNTY.	5	2 235	100.0	4 103	990	4 680	91	25	1 459
WASHINGTON COUNTY.	9	6 024	100.0	16 047	1 456	3 958	...	59	3 052
WAYNESBORO*.	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1 706
WESTMORELAND COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	14	375
WILLIAMSBURG*.	2	(D)	(D)	(D)	(D)	(D)	(D)	17	1 077
WINCHESTER*.	2	(D)	(D)	(D)	(D)	(D)	(D)	39	2 779
WISE COUNTY.	6	3 976	95.4	12 844	440	2 663	...	58	3 310
WYTHE COUNTY.	5	2 085	100.0	3 276	317	874	...	50	2 163
YORK COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	20	1 415
WASHINGTON, TOTAL.	673	(D)	90.2	809 434	78 968	261 842	122 100	3 806	241 261
REFINER-MARKETER PLANTS.	520	335 257	92.7	738 542	63 291	225 075	102 741	(NA)	(NA)
OTHER PLANTS.	153	(D)	73.9	70 892	15 677	36 767	19 359	(NA)	(NA)
ADAMS COUNTY.	24	3 501	78.0	6 126	693	2 511	106	...	1 635
ASOTIN COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	22	1 242
BENTON COUNTY.	13	4 713	96.7	9 772	1 812	3 782	535	56	5 168
CHELAM COUNTY.	19	6 989	100.0	15 508	2 108	4 285	272	76	4 730
CLALLAM COUNTY.	17	5 095	100.0	10 581	1 729	3 212	565	41	2 270
CLARK COUNTY.	13	9 411	92.7	21 873	1 594	7 412	953	133	6 33
COLUMBIA COUNTY.	5	815	100.0	1 910	209	574	312	9	430
COWLITZ COUNTY.	15	6 407	97.8	13 951	1 396	4 594	1 066	98	5 528
DOUGLAS COUNTY.	6	743	100.0	1 493	354	621	54	14	698
FERRY COUNTY.	5	776	100.0	1 753	246	637	75	7	279
FRANKLIN COUNTY.	18	12 656	84.7	16 347	1 494	4 423	1 439	35	2 465
GARFIELD COUNTY.	5	690	100.0	817	221	367	86	5	(D)
GRANT COUNTY.	30	8 309	100.0	17 035	1 554	4 505	256	75	4 258
GRAYS HARBOR COUNTY.	20	7 533	97.1	15 293	1 734	4 682	4 878	80	4 995
ISLAND COUNTY.	6	2 027	70.4	3 292	1 079	1 022	47	21	1 043
JEFFERSON COUNTY.	6	1 057	91.7	2 266	416	920	464	15	709
KING COUNTY.	53	(D)	81.9	292 777	9 624	67 322	55 422	1 049	78 329
KITSAP COUNTY.	14	6 380	97.6	17 466	2 514	3 151	779	90	5 507
KITTITAS COUNTY.	17	4 612	96.9	10 960	1 202	2 050	262	48	3 425
Klickitat County.	11	2 520	77.6	4 259	945	1 702	773	18	1 147
LEWIS COUNTY.	27	6 809	91.6	14 240	1 435	2 990	450	71	3 554
LINCOLN COUNTY.	24	3 543	89.1	6 388	930	2 494	101	34	1 970
MASON COUNTY.	8	2 225	78.4	3 724	957	1 664	...	23	1 108
OKANOGAN COUNTY.	21	3 732	93.6	8 019	1 098	1 829	105	42	2 600
PACIFIC COUNTY.	13	2 694	100.0	5 982	1 326	2 309	431	30	1 788
PEND OREILLE COUNTY.	8	1 289	100.0	3 126	439	588	...	17	547
PIERCE COUNTY.	26	31 963	100.0	81 792	10 564	16 660	14 420	386	24 279
SAN JUAN COUNTY.	6	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
SKAGIT COUNTY.	20	7 652	96.1	16 632	2 904	4 358	1 397	75	4 363
SKAMANIA COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	7	215
SNOHOMISH COUNTY.	29	(D)	92.0	30 776	4 447	9 884	3 551	223	14 366
SPOKANE COUNTY.	45	33 140	92.1	66 243	6 324	62 783	9 883	391	22 582
STEVENS COUNTY.	15	2 251	100.0	6 277	632	1 737	...	38	1 955
THURSTON COUNTY.	11	7 068	100.0	11 810	1 397	7 152	12 359	68	5 382
Wahkiakum County.	3	401	100.0	837	199	156	...	7	284
WALLA WALLA COUNTY.	19	5 380	97.5	10 653	1 151	5 011	1 060	68	3 268
WHATCOM COUNTY.	21	8 798	100.0	19 093	3 136	6 213	5 168	108	6 281
WHITMAN COUNTY.	36	5 344	100.0	9 625	1 722	4 422	67	55	2 633
YAKIMA COUNTY.	40	21 103	100.0	47 369	8 496	12 570	4 536	239	13 995
WEST VIRGINIA, TOTAL.	166	(D)	92.2	386 356	10 503	45 695	6 020	2 401	123 921
REFINER-MARKETER PLANTS.	118	125 915	96.2	355 958	6 857	35 379	5 681	(NA)	(NA)
OTHER PLANTS.	48	(D)	63.7	30 398	3 646	10 316	339	(NA)	(NA)
BARBOUR COUNTY. . . . .	...	...	...	...	...	...	...	26	989
BERKELEY COUNTY.	8	2 576	97.3	6 829	904	2 107	...	33	2 054
BOONE COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	51	1 590
BRAXTON COUNTY.	4	3 222	(D)	(D)	(D)	(D)	(D)	32	1 318
BROOKE COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	31	1 620
CABELL COUNTY.	8	11 420	94.5	33 105	331	1 621	...	124	7 231
CALHOUN COUNTY. . . . .	...	...	...	...	...	...	...	5	125

 Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
 *Independent city.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)	
WEST VIRGINIA--CONTINUED									
CLAY COUNTY . . . . .	...	...	...	...	...	...	...	16	637
DODDRIDGE COUNTY . . . . .	...	...	...	...	...	...	...	3	214
FAYETTE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	86	3 995
GILMER COUNTY . . . . .	...	...	...	...	...	...	...	8	277
GRANT COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	18	797
GREENBRIER COUNTY	6	3 123	93.3	6 857	164	1 463	...	74	3 572
HAMPSHIRE COUNTY . . . . .	...	...	...	...	...	...	...	21	761
HANCOCK COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	35	2 525
HARDY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	9	306
HARRISON COUNTY	10	7 698	78.2	18 043	565	2 875	...	105	5 181
JACKSON COUNTY	3	816	100.0	1 761	356	56	...	23	1 512
JEFFERSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	28	1 315
KANAWHA COUNTY	10	22 150	91.4	56 904	522	6 861	...	305	19 949
LEWIS COUNTY	3	1 173	(D)	(D)	(D)	(D)	(D)	23	1 276
LINCOLN COUNTY . . . . .	...	...	...	...	...	...	...	26	828
LOGAN COUNTY	7	5 273	100.0	13 921	782	867	...	76	4 736
MCDOWELL COUNTY	6	2 999	97.7	7 771	115	1 123	...	60	4 308
MARION COUNTY	4	5 703	100.0	18 110	135	529	...	88	4 077
MARSHALL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	43	1 965
MASON COUNTY	4	2 573	100.0	4 519	164	7 307	...	29	1 129
MERCER COUNTY	4	3 265	100.0	8 950	225	1 114	...	93	5 471
MINERAL COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	23	1 024
MINGO COUNTY	5	2 055	(D)	(D)	(D)	(D)	(D)	55	2 148
MONONGALIA COUNTY	7	9 895	85.6	23 530	559	3 134	...	85	3 629
MONROE COUNTY . . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	26	740
MORGAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	18	655
NICHOLAS COUNTY	3	694	100.0	1 684	49	246	...	32	1 542
OHIO COUNTY	8	(D)	94.3	42 486	355	1 362	49	70	4 792
PENDLETON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	10	259
PLEASANTS COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	11	519
POCAHONTAS COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	24	667
PRESTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	41	1 345
PUTNAM COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	39	1 717
RALEIGH COUNTY	7	6 258	100.0	16 800	187	2 168	...	115	5 614
RANDOLPH COUNTY	7	2 927	100.0	8 198	180	764	...	38	1 860
RITCHIE COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	560
ROANE COUNTY	4	644	100.0	2 772	70	40	...	21	739
SUMMERS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	15	683
TAYLOR COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	18	841
TUCKER COUNTY . . . . .	...	...	...	...	...	...	...	6	439
TYLER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	15	718
UPSHUR COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	17	1 050
WAYNE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	47	2 301
WEBSTER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	18	685
WETZEL COUNTY	5	931	(D)	(D)	(D)	(D)	(D)	39	1 630
WIRT COUNTY . . . . .	...	...	...	...	...	...	...	10	436
WOOD COUNTY	7	7 417	100.0	24 037	786	959	...	71	5 542
WYOMING COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	51	2 020
WISCONSIN: TOTAL	1 253	459 328	92.2	1 012 585	203 753	392 625	29 391	5 065	308 574
REFINER-MARKETER PLANTS	705	280 784	97.8	763 502	119 117	260 671	5 880	(NA)	(NA)
OTHER PLANTS	548	178 544	83.5	249 083	84 636	131 954	23 511	(NA)	(NA)
ADAMS COUNTY	3	465	100.0	1 100	451	397	...	16	570
ASHLAND COUNTY	11	2 421	75.8	4 234	1 611	721	13	42	1 897
BARRON COUNTY	27	3 868	92.0	8 354	1 683	2 080	...	67	2 963
BAYFIELD COUNTY	7	826	100.0	2 096	1 061	519	...	14	584
BROWN COUNTY	24	(D)	94.8	64 746	9 342	21 070	11 949	139	9 483
BUFFALO COUNTY	11	1 503	81.4	2 078	554	862	...	23	722
BURNETT COUNTY	6	(D)	62.1	1 399	494	334	...	20	583
CALUMET COUNTY	13	4 250	81.9	4 992	1 162	1 733	...	23	1 248
CHIPPewa COUNTY	15	7 000	97.1	29 340	14 324	2 074	...	54	3 982
CLARK COUNTY	25	3 927	74.6	7 706	2 623	1 641	...	48	2 367
COLUMBIA COUNTY	27	5 549	80.5	11 836	2 827	4 063	68	53	2 775
CRAWFORD COUNTY	10	1 305	100.0	3 414	923	977	292	33	1 147
DANE COUNTY	47	29 489	85.0	48 113	6 068	23 529	87	235	16 614
DODGE COUNTY	28	6 333	100.0	13 511	2 993	6 196	...	73	3 906
DOOR COUNTY	16	3 071	96.5	7 929	2 837	3 082	...	29	1 248
DOUGLAS COUNTY	12	4 401	57.2	5 658	2 315	3 599	...	67	3 853
DUNN COUNTY	19	3 557	89.5	5 104	1 558	2 349	...	47	2 617
EAU CLAIRE COUNTY	19	6 603	94.7	14 323	2 474	5 490	...	88	5 244
FLORENCE COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	9	190
FOND DU LAC COUNTY	34	8 229	95.1	18 091	5 727	6 650	377	103	5 750
FOREST COUNTY	7	1 246	100.0	3 149	847	1 021	13	21	809
GRANT COUNTY	34	7 071	78.3	14 545	3 453	5 676	...	74	3 503
GREEN COUNTY	23	3 935	94.0	9 182	1 850	3 503	316	36	1 772
GREEN LAKE COUNTY	11	2 187	81.1	4 665	1 292	1 797	...	23	962
IOWA COUNTY	16	1 933	93.6	4 372	1 141	1 857	...	37	1 416
IRON COUNTY	3	(D)	(D)	(D)	(D)	(D)	(D)	14	622
JACKSON COUNTY	10	2 103	100.0	5 635	1 333	1 525	...	39	1 716
JEFFERSON COUNTY	23	6 063	86.9	12 055	2 331	6 280	57	69	3 774
JUNEAU COUNTY	17	2 526	100.0	6 668	2 137	3 071	...	55	2 211
KENOSHA COUNTY	11	(D)	96.5	12 321	4 310	9 464	145	109	6 597
KEWAUNEE COUNTY	14	6 756	100.0	5 325	1 776	1 784	150	15	659
LA CROSSE COUNTY	18	13 429	100.0	40 785	14 538	16 737	1 689	107	7 294
LAFAYETTE COUNTY	16	2 183	94.3	6 017	1 450	2 833	18	37	1 353
LANGLADE COUNTY	8	1 650	100.0	4 840	1 037	1 419	...	36	2 741

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

PETROLEUM BULK STATIONS AND TERMINALS

7-91

Table 7H.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS, AND CONSUMERS. BY TYPE OF PRODUCT—UNITED STATES, STATES, AND COUNTIES—Continued

Bulk Stations and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas stations)

State and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments	Sales (including tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, and #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		
	(number)	(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(number)	(\$1,000)
WISCONSIN—CONTINUED									
LINCOLN COUNTY	14	2 786	100.0	7 086	2 147	2 941	...	37	2 061
MANITOWOC COUNTY	30	7 935	96.4	11 286	2 557	3 937	39	82	4 362
MARATHON COUNTY	32	9 362	83.5	15 989	2 358	8 956	4 557	92	4 796
MARINETTE COUNTY	19	4 139	93.5	11 733	2 332	3 092	...	68	3 164
MARQUETTE COUNTY	6	857	91.6	1 316	433	401	4	18	520
MILWAUKEE COUNTY	43	(D)	95.2	287 165	21 985	103 606	4 434	1 031	79 065
MONROE COUNTY	19	3 635	100.0	10 737	1 939	3 389	...	43	3 091
OCONTO COUNTY	13	1 888	91.4	4 178	1 349	1 326	...	39	2 421
ONEIDA COUNTY	12	3 574	76.5	7 668	2 101	1 971	...	57	2 744
OUTAGAMIE COUNTY	26	(D)	90.6	19 182	5 648	7 512	204	111	7 474
OZAUKEE COUNTY	13	3 316	93.8	7 406	1 995	4 956	226	36	2 723
PEPIN COUNTY	9	1 671	46.1	1 967	154	741	...	15	636
PIERCE COUNTY	18	2 655	100.0	6 839	1 781	2 489	...	33	1 418
POLK COUNTY	19	2 114	91.6	4 759	904	1 434	...	59	2 777
PORTAGE COUNTY	13	5 562	100.0	16 009	3 494	4 118	991	50	3 285
PRICE COUNTY	10	1 791	100.0	5 336	1 373	1 187	...	23	1 111
RACINE COUNTY	24	(D)	97.1	22 099	6 166	13 223	2 191	160	10 873
RICHLAND COUNTY	7	1 588	100.0	4 060	939	993	...	33	1 562
ROCK COUNTY	37	11 205	100.0	23 203	5 685	12 395	591	145	10 176
RUSK COUNTY	10	1 814	100.0	3 945	1 215	471	8	15	800
ST CROIX COUNTY	19	3 161	95.3	7 211	2 213	3 660	25	42	2 074
SAUK COUNTY	23	5 066	84.4	10 053	2 394	3 960	55	68	3 546
SAWYER COUNTY	6	986	77.7	2 518	388	630	...	17	798
SHAWANO COUNTY	20	4 493	100.0	10 586	2 667	2 277	55	49	2 512
SHEBOYGAN COUNTY	22	(D)	100.0	10 910	2 758	4 572	5	114	7 179
TAYLOR COUNTY	8	1 135	71.4	2 464	997	574	...	21	1 585
TREMPEALEAU COUNTY	16	2 342	73.7	4 649	865	1 602	...	42	1 732
VERNON COUNTY	21	3 631	93.8	6 731	1 962	1 917	...	48	1 793
VILAS COUNTY	6	982	100.0	2 730	988	889	...	37	1 406
WALWORTH COUNTY	35	6 854	88.4	13 770	3 209	7 961	156	86	5 347
WASHBURN COUNTY	9	1 300	78.1	3 092	907	723	30	28	1 281
WASHINGTON COUNTY	23	5 674	86.6	9 476	1 690	5 906	397	58	2 864
WAUKESHA COUNTY	22	11 656	86.7	18 042	4 109	17 873	112	162	10 925
WAUPACA COUNTY	28	5 186	100.0	12 614	3 713	4 009	...	61	2 907
WAUSHARA COUNTY	13	1 739	85.6	4 223	1 144	783	...	35	1 103
WINNEBAGO COUNTY	22	13 192	93.3	21 211	5 809	6 253	137	119	8 542
WOOD COUNTY	20	4 328	87.7	14 321	2 002	4 402	...	76	4 749
WYOMING, TOTAL	193	38 467	88.5	95 136	4 413	14 238	7 269	658	46 168
REFINER-MARKETER PLANTS	135	26 454	100.0	79 310	2 992	10 842	269	(NA)	(NA)
OTHER PLANTS	58	12 013	63.0	15 826	1 421	3 396	7 000	(NA)	(NA)
ALBANY COUNTY	8	2 305	97.5	6 978	50	515	...	39	3 201
BIG HORN COUNTY	17	1 736	96.5	4 403	188	474	1	23	849
CAMPBELL COUNTY	5	1 171	100.0	2 937	190	317	...	10	921
CARBON COUNTY	9	2 755	69.1	4 333	79	699	...	50	3 724
CONVERSE COUNTY	5	888	100.0	2 249	145	2 059	...	24	1 339
CROOK COUNTY	6	649	95.1	1 781	329	269	...	9	603
FREMONT COUNTY	16	3 791	72.1	8 082	375	906	135	50	2 708
GOSHEN COUNTY	12	1 783	73.8	4 130	244	455	...	15	778
HOT SPRINGS COUNTY	5	708	100.0	2 167	263	154	...	9	635
JOHNSON COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	14	865
LARAMIE COUNTY	14	4 031	91.7	12 133	542	892	...	89	7 291
LINCOLN COUNTY	11	1 145	72.4	2 785	123	382	...	27	1 388
NATRONA COUNTY	10	(D)	94.9	9 851	488	1 885	78	72	6 263
NIOBRARA COUNTY	5	590	(D)	(D)	(D)	(D)	(D)	14	1 060
PARK COUNTY	10	1 862	93.6	5 096	152	776	...	36	3 325
PLATTE COUNTY	13	1 454	96.8	2 963	255	387	50	24	1 223
SHERIDAN COUNTY	9	1 772	89.4	4 693	173	413	...	35	2 267
SWEETWATER COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	7	306
SUBLETTE COUNTY	8	2 192	100.0	7 527	164	1 378	...	39	2 877
TETON COUNTY	5	845	(D)	(D)	(D)	(D)	(D)	14	1 138
UINTA COUNTY	5	907	100.0	2 260	67	180	...	28	1 375
WASHAKIE COUNTY	9	1 444	78.2	3 288	363	313	...	14	869
WESTON COUNTY	6	(D)	85.4	1 724	34	483	7 000	15	1 160
YELLOWSTONE NATIONAL PARK (PT) ² . .	...	...	...	...	...	...	...	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Ratio of dollar sales: Establishments reporting gallon sales (by type of product) to all establishments.

²Yellowstone National Park is located in Idaho, Montana, and Wyoming.

MISCELLANEOUS

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 8A.—FOOD, BEVERAGE, TOBACCO WHOLESALERS VENDING MACHINE OPERATIONS:

1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Sales, and Number of Vending Machines

(Limited to establishments reporting vending machines)

Geographic division and State	Establishments (number)	Sales* (\$1,000)	Vending machines (number)	Vending machines selling principally—				
				Cigars, cigarettes, and tobacco (number)	Candy, confectionery, and nuts (number)	Milk and ice cream (number)	Soft drinks and other beverages (number)	Other products (number)
United States, total	859	760,256	104,487	60,229	32,644	2,480	6,631	2,503
Confectionery wholesalers	188	65,552	25,825	3,825	20,677	24	194	305
Tobacco and its products distributors	467	541,799	64,746	55,133	8,002	212	514	885
Grocery, related products wholesalers	204	152,905	14,716	1,271	3,965	2,244	5,923	1,313
New England	37	31,234	2,978	2,255	322	119	252	30
Maine	6	3,653	252	109	91	...	51	1
New Hampshire	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	15	11,188	1,695	1,279	168	32	189	27
Rhode Island	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	9	9,086	726	632	47	38	7	2
Middle Atlantic	129	113,881	16,556	8,038	5,423	810	1,220	1,065
New York	44	60,844	7,696	1,814	3,672	680	648	...
New Jersey	13	13,440	1,019	932	37	50	...	...
Pennsylvania	72	39,597	7,841	5,292	1,714	80	572	183
East North Central	203	180,719	32,387	19,972	10,287	497	827	804
Ohio	55	53,891	6,127	3,901	1,562	46	296	322
Indiana	52	60,428	8,362	6,565	1,562	12	148	75
Illinois	37	32,333	7,377	4,188	2,631	85	207	266
Michigan	32	17,640	7,546	3,125	3,861	330	156	74
Wisconsin	27	16,427	2,975	2,193	671	24	20	67
West North Central	84	65,287	4,245	2,263	993	252	652	85
Minnesota	24	22,320	867	661	200	...	6	...
Iowa	12	15,376	789	1	36	222	519	11
Missouri	16	11,333	1,231	811	338	27	23	32
North Dakota	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	5	4,204	116	43	29	1	1	42
Kansas	20	9,306	1,071	675	299	2	95	...
South Atlantic	138	147,985	19,986	13,376	4,653	298	1,309	350
Delaware	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	4	2,689	232	59	11	12	150	...
District of Columbia	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	19	30,835	2,813	2,229	311	41	232	...
West Virginia	10	4,888	505	203	223	70	...	9
North Carolina	19	18,555	3,228	1,829	1,340	35	24	...
South Carolina	14	6,649	409	409	128	98	461	104
Georgia	38	21,428	4,021	1,580	1,753	10	441	237
Florida	31	59,785	7,548	6,673	849	25	1	...
East South Central	81	54,944	9,115	2,702	5,914	74	315	110
Kentucky	26	16,068	1,766	405	1,195	63	79	24
Tennessee	11	9,809	2,736	580	2,007	11	135	3
Alabama	15	5,381	607	117	404	...	11	75
Mississippi	29	23,686	4,006	1,600	2,308	...	90	8
West South Central	107	90,832	12,775	7,945	4,432	280	93	25
Arkansas	13	7,981	1,011	831	144	4	14	18
Louisiana	35	32,319	5,636	4,075	1,555	...	6	...
Oklahoma	15	10,044	716	472	244	...	...	...
Texas	44	40,488	5,412	2,567	2,489	276	73	7
Mountain	39	30,384	3,608	2,395	497	36	668	12
Montana	9	8,365	620	489	131	...	...	...
Idaho	5	5,459	798	580	187	31	...	...
Wyoming . . . . .	...	...	...	...	...	...	...	...
Colorado	11	6,306	890	475	27	...	376	12
New Mexico	6	3,637	404	361	3	1	39	...
Arizona	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah	4	2,205	500	128	124	...	248	...
Nevada	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	41	44,990	2,837	1,283	123	114	1,295	22
Washington	9	11,178	436	342	11	...	77	6
Oregon	6	3,461	221	182	35	...	3	1
California	26	30,351	2,180	759	77	114	1,215	15

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

*Including sales other than through vending machines.

Table 8B.—GRAIN ELEVATORS: 1958—BIN SPACE BY TYPE OF ELEVATOR—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Sales, and Bin Space

Geographic division and type of elevator	All establishments		Establishments reporting bin space end of 1958			Geographic division and type of elevator	All establishments		Establishments reporting bin space end of 1958		
	Number	Sales (\$1,000)	Establishments (number)	Sales all commodities (\$1,000)	Rated bin capacity (1,000 bu.)		Number	Sales (\$1,000)	Establishments (number)	Sales all commodities (\$1,000)	Rated bin capacity (1,000 bu.)
UNITED STATES						WEST NORTH CENTRAL—Continued					
Total	7,690	5,049,038	6,062	3,955,275	1,473,517	Kansas	815	364,522	627	201,115	178,561
Country independent grain elevators . .	2,232	1,046,180	1,701	791,456	249,606	Country independent elevators	209	60,793	155	36,985	38,580
Country line elevators	2,247	833,838	1,799	603,192	197,220	Country line elevators	345	102,663	277	55,306	52,487
Country cooperative grain elevators . .	2,521	1,157,729	1,943	864,297	279,933	Country cooperative grain elevators . .	224	73,140	170	53,142	45,440
Terminal grain elevators	690	2,011,291	619	1,696,330	746,758	Terminal grain elevators	37	127,926	25	55,682	42,054
NEW ENGLAND						SOUTH ATLANTIC					
Total	8	1,643	3	657	60	Total	127	99,460	67	66,519	16,317
Country independent grain elevators . .	4	987	1	(D)	(D)	Country independent grain elevators . .	62	41,226	38	21,263	2,320
Country line elevators	1	(D)	...	(D)	(D)	Country line elevators	10	2,423	2	(D)	(D)
Country cooperative grain elevators . .	2	(D)	2	(D)	(D)	Country cooperative grain elevators . .	35	9,833	8	(D)	(D)
Terminal grain elevators	1	(D)	...	...	...	Terminal grain elevators	20	45,978	19	(D)	(D)
MIDDLE ATLANTIC						EAST SOUTH CENTRAL					
Total	76	132,520	63	120,598	52,505	Total	111	109,293	79	92,601	17,873
Country independent grain elevators . .	32	11,198	30	(D)	(D)	Country independent grain elevators . .	63	26,564	44	18,401	3,033
Country line elevators	6	1,182	5	(D)	(D)	Country line elevators	14	6,229	13	(D)	(D)
Country cooperative grain elevators . .	13	4,927	6	(D)	(D)	Country cooperative grain elevators . .	13	3,749	4	(D)	(D)
Terminal grain elevators	25	115,213	22	110,763	51,026	Terminal grain elevators	21	72,651	18	67,460	13,035
EAST NORTH CENTRAL						WEST SOUTH CENTRAL					
Total	2,013	1,697,702	1,516	1,375,377	270,010	Total	602	456,221	453	383,329	265,629
Ohio	417	312,475	297	247,633	41,303	Oklahoma	228	166,708	187	148,986	94,112
Country independent grain elevators . .	120	54,779	90	43,530	5,849	Country independent grain elevators . .	42	16,744	33	12,267	4,606
Country line elevators	35	13,877	25	(D)	(D)	Country line elevators	75	12,275	60	9,146	3,660
Country cooperative grain elevators . .	228	92,001	150	62,487	6,288	Country cooperative grain elevators . .	69	35,846	52	25,730	9,308
Terminal grain elevators	34	151,818	32	(D)	(D)	Terminal grain elevators	42	101,843	42	101,843	76,538
Indiana	443	347,391	366	295,845	40,649	Texas	320	223,590	224	176,080	151,613
Country independent grain elevators . .	164	100,529	143	89,057	8,906	Country independent grain elevators . .	164	53,011	102	30,827	40,065
Country line elevators	95	50,936	72	(D)	(D)	Country line elevators	45	19,718	25	6,831	2,936
Country cooperative grain elevators . .	169	97,058	138	83,486	4,945	Country cooperative grain elevators . .	44	21,702	33	9,842	9,506
Terminal grain elevators	15	98,868	13	(D)	(D)	Terminal grain elevators	67	129,159	64	128,580	99,106
Illinois	826	790,082	623	648,052	134,034	Louisiana and Arkansas	54	65,923	42	58,263	19,904
Country independent grain elevators . .	342	223,699	273	184,836	31,894	Country independent grain elevators . .	35	17,062	26	11,248	3,093
Country line elevators	187	111,641	126	69,181	13,975	Country line elevators	7	3,116	4	1,270	109
Country cooperative grain elevators . .	201	144,247	142	107,374	18,206	Country cooperative grain elevators . .	3	1,325	3	1,325	348
Terminal grain elevators	96	310,495	82	286,661	69,959	Terminal grain elevators	9	44,420	9	44,420	16,354
Michigan	265	152,970	192	109,781	16,270	MOUNTAIN					
Country independent grain elevators . .	90	41,948	70	33,320	2,890	Total	692	298,227	565	233,805	86,994
Country line elevators	81	41,532	54	30,582	3,083	Montana	318	108,781	289	93,222	29,609
Country cooperative grain elevators . .	78	25,223	55	15,822	1,902	Country independent grain elevators . .	23	6,747	19	(D)	(D)
Terminal grain elevators	16	44,267	13	30,057	8,395	Country line elevators	188	60,408	178	52,742	14,577
Wisconsin	62	94,784	38	74,066	37,754	Country cooperative grain elevators . .	96	36,312	83	29,741	9,248
Country independent grain elevators . .	21	9,454	8	2,890	331	Terminal grain elevators	11	5,314	9	(D)	(D)
Country line elevators	4	1,178	4	(D)	(D)	Idaho	146	63,615	109	50,277	19,022
Country cooperative grain elevators . .	18	4,934	9	1,672	404	Country independent grain elevators . .	29	17,773	24	15,724	5,341
Terminal grain elevators	19	79,618	17	(D)	(D)	Country line elevators	78	24,141	59	19,708	5,037
WEST NORTH CENTRAL						Country cooperative grain elevators . .	36	19,358	24	(D)	(D)
Total	3,813	2,055,172	3,114	1,513,821	654,135	Terminal grain elevators	3	2,343	2	(D)	(D)
Minnesota	579	473,891	499	424,108	141,336	Colorado	165	69,142	124	45,593	21,813
Country independent grain elevators . .	133	75,097	109	63,585	17,732	Country independent grain elevators . .	37	16,231	22	(D)	(D)
Country line elevators	158	74,770	147	69,243	12,763	Country line elevators	87	22,909	70	16,096	5,992
Country cooperative grain elevators . .	228	119,003	186	91,624	25,977	Country cooperative grain elevators . .	26	17,662	18	10,554	3,981
Terminal grain elevators	60	205,021	57	199,656	84,864	Terminal grain elevators	15	12,340	14	(D)	(D)
Iowa	595	349,268	488	267,963	102,841	Utah	24	33,036	17	26,398	5,875
Country independent grain elevators . .	184	78,748	145	59,046	18,158	Country independent grain elevators . .	3	2,746	1	(D)	(D)
Country line elevators	141	49,404	106	40,556	12,657	Country line elevators	4	4,986	3	(D)	(D)
Country cooperative grain elevators . .	214	107,610	184	90,649	36,351	Country cooperative grain elevators . .	14	14,987	10	12,942	3,273
Terminal grain elevators	56	113,506	53	77,712	35,675	Terminal grain elevators	3	10,317	3	10,317	2,058
Missouri	259	257,434	193	160,027	42,696	Wyoming, New Mexico, Arizona, and Nevada	39	23,653	26	18,315	10,675
Country independent grain elevators . .	86	42,230	58	31,126	4,550	Country independent grain elevators . .	17	10,239	15	(D)	(D)
Country line elevators	42	42,384	25	21,334	2,200	Country line elevators	6	(D)	3	(D)	(D)
Country cooperative grain elevators . .	107	37,497	91	32,252	5,055	Country cooperative grain elevators . .	13	(D)	5	(D)	(D)
Terminal grain elevators	24	135,323	19	75,315	30,891	Terminal grain elevators	3	(D)	3	(D)	(D)
North Dakota	696	257,891	613	208,280	58,630	PACIFIC					
Country independent grain elevators . .	127	47,570	104	39,346	12,377	Total	248	198,800	202	168,568	109,994
Country line elevators	250	69,610	235	64,489	22,735	Washington	150	111,911	132	104,851	72,583
Country cooperative grain elevators . .	308	130,184	266	98,537	22,252	Country independent grain elevators . .	16	5,377	13	3,325	6,918
Terminal grain elevators	11	10,527	8	5,908	1,266	Country line elevators	66	25,001	59	23,956	15,689
South Dakota	394	109,849	336	94,262	35,641	Country cooperative grain elevators . .	49	30,195	41	26,232	23,546
Country independent grain elevators . .	83	24,476	65	18,600	7,750	Terminal grain elevators	19	51,338	19	51,338	26,430
Country line elevators	148	33,759	126	29,832	8,177	Oregon	60	58,066	49	50,185	27,860
Country cooperative grain elevators . .	147	45,067	129	39,283	15,832	Country independent grain elevators . .	11	4,225	10	(D)	(D)
Terminal grain elevators	16	6,547	16	6,547	3,882	Country line elevators	12	7,843	10	(D)	(D)
Nebraska	475	242,317	358	158,066	94,430	Country cooperative grain elevators . .	28	12,878	21	9,723	5,376
Country independent grain elevators . .	123	52,248	95	36,089	22,608	Terminal grain elevators	9	33,120	8	(D)	(D)
Country line elevators	152	35,917	110	26,556	11,941	California	38	28,823	21	13,532	9,551
Country cooperative grain elevators . .	152	64,796	111	40,655	19,637	Country independent grain elevators . .	12	4,379	8	3,774	1,025
Terminal grain elevators	48	89,356	42	54,766	40,244	Country line elevators	10	13,089	1	(D)	(D)
						Country cooperative grain elevators . .	6	2,433	2	(D)	(D)
						Terminal grain elevators	10	8,922	10	8,922	8,487

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establish- ments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
ADVERTISING NOVELTIES, SPECIALTIES DISTRIBUTORS (SIC 5099 PART)									
United States, total.	1,256	311,002	25,256	72,495	23.3	24,184	502,412	5,880	768
New England ¹	90	15,528	1,293	4,067	26.2	1,629	34,465	394	43
Maine	9	277	40	59	21.3	34	703	11	2
Massachusetts	46	10,426	764	2,807	26.9	1,211	25,990	290	22
Rhode Island	10	814	72	252	31.0	102	1,720	19	2
Connecticut	21	3,263	354	763	23.4	228	4,224	47	14
Middle Atlantic	440	142,338	11,358	31,766	22.3	9,429	190,116	2,144	214
New York	328	113,373	9,356	25,421	22.4	6,798	133,033	1,476	144
New Jersey	32	11,295	768	2,385	21.1	718	16,712	177	16
Pennsylvania	80	17,670	1,234	3,960	22.4	1,913	40,371	491	54
East North Central	263	53,493	4,108	12,650	23.6	4,656	91,271	995	186
Ohio	50	10,041	687	2,534	25.2	1,090	18,900	196	29
Indiana	28	4,053	330	943	23.3	300	5,374	71	21
Illinois	110	27,394	2,222	6,304	23.0	2,060	42,328	479	79
Michigan	51	8,342	533	1,970	23.6	906	16,879	186	45
Wisconsin	24	3,663	336	899	24.5	300	7,790	63	12
West North Central ²	96	21,142	1,714	4,907	23.2	2,233	42,951	585	57
Minnesota	23	3,917	352	924	23.6	409	10,215	131	14
Iowa	12	6,667	188	1,495	22.4	881	12,798	174	6
Missouri	47	8,720	1,022	2,013	23.1	822	17,551	242	22
Kansas	7	1,258	120	336	26.7	78	1,440	24	8
South Atlantic ³	110	20,629	1,776	4,585	22.2	1,409	39,200	521	71
Maryland	18	3,333	247	830	24.9	271	8,974	135	6
District of Columbia	9	1,392	98	355	25.5	148	4,548	52	6
Virginia	9	2,437	231	489	20.1	117	3,037	48	7
Georgia	18	4,742	442	1,115	23.5	261	9,727	101	13
Florida	35	5,605	484	1,284	22.9	432	8,514	126	25
East South Central ⁴	26	3,459	255	809	23.4	310	8,856	119	18
Tennessee	11	1,958	131	372	19.0	174	6,032	69	10
Alabama	5	557	43	131	23.5	38	798	13	4
West South Central ⁵	82	16,764	1,501	4,435	26.5	1,309	28,454	375	56
Louisiana	10	1,944	73	334	17.2	158	2,792	65	8
Texas	57	13,838	1,359	3,819	27.6	1,021	22,606	264	41
Mountain ⁶	21	2,960	328	744	25.1	303	5,801	86	16
Montana	3	420	28	74	17.6	48	1,015	13	1
Wyoming . . . . .	...	...	...	...	...	...	...	...	...
Colorado	10	1,661	247	465	28.0	207	3,763	58	9
Pacific	128	34,689	2,923	8,532	24.6	2,906	61,298	661	107
Washington	16	1,921	188	444	23.1	240	4,424	58	15
Oregon	6	1,031	66	176	17.1	36	790	10	6
California	106	31,737	2,669	7,912	24.9	2,630	56,084	593	86
AIRCRAFT, AERONAUTICAL EQUIPMENT AND PARTS DISTRIBUTORS (SIC 5088 PART)									
United States, total.	674	302,360	38,014	69,035	22.8	30,808	810,021	7,260	257
New England ⁷	10	3,505	428	571	16.3	260	4,735	47	1
Connecticut	6	1,820	189	257	14.1	137	3,053	27	...
Middle Atlantic	113	45,272	5,539	10,747	23.7	4,967	102,892	1,115	40
New York	72	28,997	3,080	6,336	21.9	2,983	66,804	682	22
New Jersey	31	12,657	2,112	3,577	28.3	1,731	30,558	370	14
Pennsylvania	10	3,618	347	834	23.1	253	5,530	63	4
East North Central ⁸	45	20,452	3,007	4,237	20.7	2,074	47,257	486	15
Ohio	11	9,892	1,415	1,660	16.8	743	21,244	203	3
Illinois	20	6,915	1,108	1,657	24.0	850	16,328	176	5
Michigan	11	3,304	434	836	25.3	466	9,406	103	6
West North Central ⁹	31	22,166	3,156	4,552	20.5	1,921	45,169	432	8
Minnesota	7	3,782	566	874	23.1	356	8,964	70	2
Missouri	7	4,598	606	1,094	23.8	472	11,737	116	3
Kansas	13	11,299	1,674	2,189	19.4	956	21,690	222	2
South Atlantic ¹⁰	114	46,325	5,269	10,449	22.6	4,773	110,985	1,121	19
Maryland	10	2,468	263	491	19.9	212	4,520	47	3
District of Columbia	5	1,540	86	480	31.2	196	3,800	38	2
Virginia	12	8,694	1,300	1,342	15.4	672	14,149	137	3
North Carolina	7	3,352	381	945	28.2	372	6,721	74	...
Georgia	9	3,509	447	640	18.2	298	6,028	58	2
Florida	66	17,469	1,872	4,165	23.8	2,050	48,044	480	9
East South Central ¹¹	7	5,044	790	1,014	20.1	225	4,712	63	3
West South Central ¹²	88	35,957	4,435	7,724	21.5	3,309	70,049	732	33
Oklahoma	11	3,355	442	710	21.2	258	7,541	94	4
Texas	73	31,411	3,857	6,781	21.6	2,955	58,350	600	28
Mountain ¹³	11	12,749	1,361	2,873	22.5	1,276	26,279	289	5
Pacific ¹⁴	255	110,890	14,029	26,868	24.2	12,003	397,943	2,975	133
California	243	102,376	13,120	25,187	24.6	11,196	378,315	2,796	128

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in New Hampshire and 2 in Vermont. ²Includes 2 establishments in North Dakota and 5 in Nebraska. ³Includes 7 establishments in West Virginia, 13 in North Carolina, and 1 in South Carolina. ⁴Includes 9 establishments in Kentucky and 1 in Mississippi. ⁵Includes 1 establishment in Arkansas and 14 in Oklahoma. ⁶Includes 1 establishment in Idaho, 2 in New Mexico, 2 in Arizona, 2 in Utah, and 1 in Nevada. ⁷Includes 1 establishment in Maine and 3 in Massachusetts. ⁸Includes 2 establishments in Indiana and 1 in Wisconsin. ⁹Includes 1 establishment in Iowa and 3 in Nebraska. ¹⁰Includes 4 establishments in Delaware and 1 in West Virginia. ¹¹Includes 1 establishment in Kentucky, 3 in Tennessee, 2 in Alabama, and 1 in Mississippi. ¹²Includes 1 establishment in Arkansas, and 3 in Louisiana. ¹³Includes 3 establishments in Colorado, 1 in New Mexico, 6 in Arizona, and 1 in Nevada. ¹⁴Includes 11 establishments in Washington and 1 in Oregon.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
AUTOMOBILE (NEW AND USED) DISTRIBUTORS (SIC 5012 PART)									
United States, total.	1,293	1,454,989	73,785	138,173	9.5	57,274	1,187,929	13,185	929
New England ¹	58	27,503	1,440	3,129	11.4	1,621	36,149	406	30
Massachusetts	25	18,153	1,021	2,038	11.2	1,145	23,375	242	9
Connecticut	19	3,195	157	384	12.0	235	7,100	91	9
Middle Atlantic	249	660,708	31,801	53,543	8.1	17,599	347,729	3,470	139
New York.	160	453,818	26,266	40,143	8.8	13,325	258,249	2,511	76
New Jersey.	27	170,969	3,065	9,169	5.4	1,662	31,275	265	16
Pennsylvania.	62	35,921	2,470	4,231	11.8	2,612	58,205	694	47
East North Central.	271	185,010	10,068	21,366	11.5	9,388	192,710	2,220	188
Ohio.	68	29,638	2,019	4,220	14.2	2,303	44,123	498	42
Indiana	26	27,109	1,391	3,106	11.5	1,307	33,339	394	15
Illinois.	81	61,537	3,375	6,703	10.9	2,448	50,706	560	54
Michigan.	69	56,984	2,747	6,185	10.9	2,792	53,549	577	61
Wisconsin	27	9,742	536	1,152	11.8	538	10,993	191	16
West North Central ²	114	79,621	4,279	8,888	11.2	5,261	106,499	1,155	79
Minnesota	14	4,771	317	565	11.8	361	7,555	88	7
Iowa.	25	9,722	644	1,243	12.8	674	13,365	153	21
Missouri.	41	53,202	2,714	5,499	10.3	3,399	64,185	670	25
Nebraska.	16	4,227	209	516	12.2	285	8,612	84	12
Kansas.	14	7,235	374	1,020	14.1	516	12,352	153	12
South Atlantic ³	192	144,490	7,334	16,073	11.1	6,346	130,633	1,714	160
District of Columbia.	7	8,744	362	844	9.7	312	5,815	55	3
Virginia.	15	10,491	625	1,490	14.2	814	17,829	252	7
North Carolina.	41	12,747	644	1,558	12.2	687	15,491	224	43
Georgia	32	12,351	501	1,476	12.0	628	19,240	264	35
East South Central ⁴	104	51,998	2,710	6,518	12.5	3,690	66,652	898	106
Kentucky.	36	18,228	986	2,002	11.0	1,219	23,066	254	38
Tennessee	38	19,248	1,215	2,518	13.1	1,326	25,106	346	37
West South Central ⁵	124	81,265	4,514	8,978	11.0	4,549	100,000	1,290	100
Oklahoma.	14	7,561	387	827	10.9	557	13,030	160	11
Texas	85	65,066	3,701	7,189	11.0	3,633	76,815	993	76
Mountain ⁶	35	19,448	1,134	2,629	13.5	1,236	26,390	302	22
Colorado.	8	6,036	296	461	7.6	166	3,498	61	4
Arizona	7	2,578	297	305	11.8	213	5,129	40	6
Utah.	6	5,283	260	722	13.7	257	5,922	62	3
Pacific	146	204,946	10,505	17,049	8.3	7,584	181,167	1,730	95
Washington.	17	20,612	914	2,063	10.0	1,178	24,141	220	8
Oregon.	15	16,414	839	1,744	10.6	1,012	21,544	193	9
California.	114	167,920	8,752	13,242	7.9	5,394	135,482	1,317	78
AUTOMOTIVE PARTS, ACCESSORIES (NEW) JOBBERS' (SIC 5013 PART)									
United States, total.	14,108	3,854,533	671,886	902,207	23.4	499,100	10,324,432	119,066	9,161
New England ⁷	691	185,164	31,149	45,721	24.7	26,081	513,925	6,392	258
Maine	52	14,295	2,949	3,818	26.7	2,301	41,041	610	13
Massachusetts	338	101,974	16,607	24,262	23.8	13,477	272,279	3,278	102
Rhode Island.	67	11,970	1,986	2,960	24.7	1,501	30,750	441	35
Connecticut	158	39,612	6,492	10,408	26.3	6,240	121,945	1,422	71
Middle Atlantic	2,163	659,307	101,766	149,622	22.7	82,437	1,659,916	19,126	1,306
New York.	988	338,718	46,988	75,523	22.3	40,568	811,450	8,992	474
New Jersey.	374	108,378	17,024	24,589	22.7	13,758	274,948	3,186	226
Pennsylvania.	801	212,211	37,754	49,510	23.3	28,111	573,518	6,948	606
East North Central.	2,662	795,983	133,301	193,033	24.3	106,251	2,194,428	23,842	1,613
Ohio.	734	222,858	37,656	58,916	26.4	33,200	686,806	7,516	430
Indiana	360	98,529	18,666	22,519	22.9	13,494	271,316	3,182	225
Illinois.	747	224,645	37,176	54,414	24.2	28,172	588,857	6,207	487
Michigan.	562	175,942	27,723	39,657	22.5	21,601	428,304	4,642	373
Wisconsin	259	74,009	12,080	17,527	23.7	9,784	219,145	2,295	98
West North Central.	1,420	378,305	71,653	85,879	22.7	48,399	1,017,641	11,744	817
Minnesota	236	75,091	12,796	16,274	21.7	9,211	189,303	2,070	120
Iowa.	284	64,660	12,486	15,740	24.3	8,521	178,242	2,270	156
Missouri.	391	111,201	20,886	23,745	21.4	13,656	284,798	3,210	222
North Dakota.	72	18,417	3,620	4,431	24.1	2,494	49,897	604	35
South Dakota.	63	15,999	3,024	3,939	24.6	2,288	46,748	579	33
Nebraska.	146	39,982	7,486	9,549	23.9	5,413	111,435	1,380	87
Kansas.	228	52,955	11,355	12,201	23.0	6,816	157,218	1,661	164
South Atlantic.	1,899	486,439	88,213	112,361	23.1	65,183	1,337,459	16,804	1,061
Delaware.	31	6,146	1,350	1,751	28.5	1,115	22,438	259	18
Maryland.	152	48,184	8,362	10,775	22.4	6,269	139,399	1,724	97
District of Columbia.	42	16,977	2,890	4,080	24.0	2,491	47,677	548	22
Virginia.	228	64,584	12,270	15,494	24.0	9,720	190,464	2,403	92
West Virginia	151	29,873	6,459	7,578	25.4	4,248	86,469	1,117	64
North Carolina.	381	109,408	19,031	22,936	21.0	13,734	278,183	3,442	212
South Carolina.	146	26,889	5,079	6,982	26.0	3,839	78,554	1,111	77
Georgia	332	78,513	14,237	19,245	24.5	10,172	206,370	2,580	210
Florida	436	105,865	18,535	23,520	22.2	13,595	287,905	3,620	269

Standard Notes: . . . Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 4 establishments in Maine, 3 in New Hampshire, 1 in Vermont, and 6 in Rhode Island. ²Includes 2 establishments in North Dakota, and 2 in South Dakota. ³Includes 15 establishments in Maryland, 4 in West Virginia, 32 in South Carolina, and 46 in Florida. ⁴Includes 12 establishments in Alabama and 18 in Mississippi. ⁵Includes 7 establishments in Arkansas, and 18 in Louisiana. ⁶Includes 4 establishments in Montana, 3 in Idaho, 2 in Wyoming, 4 in New Mexico, and 1 in Nevada. ⁷Includes 46 establishments in New Hampshire, and 30 in Vermont.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALE, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
AUTOMOTIVE PARTS, ACCESSORIES (NEW) JOBBERS' (SIC 5013 PART)—Continued									
East South Central.	1,015	237,841	44,918	52,433	22.0	28,773	584,677	7,584	754
Kentucky.	221	42,399	8,552	10,055	23.7	5,622	120,730	1,515	160
Tennessee.	333	94,296	17,233	19,685	20.9	10,758	207,776	2,773	217
Alabama.	278	57,712	10,241	14,081	24.4	7,597	156,581	2,069	268
Mississippi.	183	43,434	8,892	8,612	19.8	4,796	99,790	1,227	109
West South Central.	1,667	408,182	76,180	91,722	22.5	47,514	972,562	12,169	1,377
Arkansas.	183	37,634	6,932	8,018	21.3	4,192	82,514	1,131	109
Louisiana.	240	59,670	9,771	13,768	23.1	7,627	155,755	1,973	161
Oklahoma.	263	60,136	11,541	14,242	23.7	6,819	140,180	1,777	238
Texas.	981	250,742	47,936	55,694	22.2	28,876	594,113	7,288	869
Mountain ¹	768	191,124	35,122	45,419	23.8	24,997	532,312	6,208	487
Montana.	80	19,359	3,946	4,830	24.9	2,701	51,153	616	24
Idaho.	85	13,500	2,806	3,419	25.3	1,965	45,237	496	56
Colorado.	204	58,169	10,231	14,080	24.2	7,632	169,093	2,013	130
New Mexico.	102	18,459	3,774	4,286	23.2	2,428	54,802	620	90
Arizona.	128	37,235	6,204	8,514	22.9	4,411	93,854	1,084	77
Utah.	101	26,895	4,705	6,347	23.6	3,568	72,350	912	63
Pacific.	1,823	512,188	89,584	126,017	24.6	69,465	1,511,512	15,167	1,488
Washington.	295	61,867	11,781	15,423	24.9	9,051	192,856	1,977	202
Oregon.	220	49,865	9,136	11,755	23.6	6,601	141,180	1,511	180
California.	1,308	400,456	68,667	98,839	24.7	53,813	1,177,476	11,679	1,106
AUTOMOTIVE PARTS, ACCESSORIES (USED) JOBBERS' (SIC 5013 PART)									
United States, total.	1,476	182,872	27,647	53,848	29.4	28,316	681,441	8,468	1,418
New England ²	63	8,836	1,346	2,762	31.3	1,333	30,939	380	53
Massachusetts.	31	5,708	775	1,727	30.3	800	19,769	237	16
Connecticut.	22	2,168	371	634	29.2	347	7,737	96	24
Middle Atlantic.	231	31,217	4,672	8,807	28.2	4,548	115,211	1,412	203
New York.	119	17,967	2,265	4,736	26.4	2,324	59,061	690	86
New Jersey.	36	4,766	821	1,271	26.7	631	19,657	233	36
Pennsylvania.	76	8,484	1,586	2,800	33.0	1,593	36,493	489	81
East North Central.	338	39,775	6,377	11,681	29.4	6,379	146,228	1,810	349
Ohio.	113	12,758	2,145	3,702	29.0	1,979	46,726	614	115
Indiana.	38	5,592	920	1,582	28.3	960	22,655	266	35
Illinois.	101	12,423	1,798	4,038	32.5	2,180	48,849	570	88
Michigan.	63	7,078	1,164	1,831	25.9	1,010	22,574	278	81
Wisconsin.	23	1,924	350	528	27.4	250	5,424	82	30
West North Central ³	139	12,702	2,290	4,254	33.5	2,266	51,463	702	135
Minnesota.	22	3,326	551	1,201	36.1	648	11,131	141	19
Iowa.	31	2,013	375	548	27.2	299	7,302	116	35
Missouri.	46	4,164	811	1,558	37.4	847	21,647	281	40
Nebraska.	10	798	113	236	29.6	122	4,041	58	9
Kansas.	22	1,940	360	544	28.0	284	6,092	85	22
South Atlantic ⁴	177	19,807	2,714	5,761	29.1	2,938	82,434	1,125	168
Maryland.	20	1,627	250	457	28.1	216	6,331	85	19
Virginia.	17	1,928	275	691	35.8	339	6,808	86	11
West Virginia.	13	667	122	260	39.0	135	3,068	55	13
North Carolina.	30	4,684	586	1,310	28.0	644	18,480	256	25
South Carolina.	20	1,717	263	523	30.5	266	6,728	106	19
Georgia.	35	5,085	636	1,421	27.9	720	24,689	314	30
Florida.	35	2,888	460	850	29.4	461	12,500	172	44
East South Central ⁵	86	7,597	1,115	2,170	28.6	987	21,738	325	85
Kentucky.	27	2,372	312	695	29.3	336	6,798	92	28
Tennessee.	28	2,568	389	700	27.3	355	9,120	137	28
West South Central ⁶	145	23,407	3,075	6,222	26.6	3,367	82,445	1,004	129
Oklahoma.	32	6,844	729	1,869	27.3	1,210	32,564	323	32
Texas.	77	10,866	1,506	2,795	25.7	1,316	28,916	418	66
Mountain ⁷	58	5,117	883	1,632	31.9	752	17,566	247	51
Colorado.	24	2,046	337	611	29.9	285	8,656	122	20
New Mexico.	7	447	91	101	22.6	47	1,076	25	8
Arizona.	15	1,123	151	472	42.0	205	4,082	49	14
Pacific.	239	34,414	5,175	10,559	30.7	5,746	133,417	1,463	245
Washington.	24	3,011	516	876	29.1	458	12,515	129	15
Oregon.	24	3,213	446	990	30.8	492	14,416	147	24
California.	191	28,190	4,213	8,693	30.8	4,796	106,486	1,187	206
BEAUTY, BARBER SUPPLY HOUSES (SIC 5087 PART)									
United States, total.	998	219,139	28,837	63,582	29.0	33,111	665,381	7,512	768
New England ⁸	62	11,065	1,458	3,384	30.6	1,595	30,538	389	23
Massachusetts.	33	5,924	752	1,785	30.1	854	15,109	196	16
Rhode Island.	7	1,112	174	378	34.0	172	3,384	50	2
Connecticut.	13	2,274	281	656	28.8	285	6,347	66	2

Standard Notes: . . . Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 44 establishments in Wyoming, and 24 in Nevada. ²Includes 1 establishment in Maine, 1 in Vermont, and 8 in Rhode Island. ³Includes 5 establishments in North Dakota, and 3 in South Dakota. ⁴Includes 2 establishments in Delaware and 5 in District of Columbia. ⁵Includes 14 establishments in Alabama, and 17 in Mississippi. ⁶Includes 11 establishments in Arkansas and 25 in Louisiana. ⁷Includes 3 establishments in Montana, 4 in Idaho, 1 in Wyoming, 3 in Utah, and 1 in Nevada. ⁸Includes 7 establishments in Maine, and 2 in New Hampshire.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
BEAUTY, BARBER SUPPLY HOUSES (SIC 5087 PART)—Continued									
Middle Atlantic	235	52,085	6,383	14,225	27.3	6,759	134,946	1,533	177
New York	128	28,264	3,132	7,121	25.2	3,259	68,193	746	83
New Jersey	29	7,566	933	2,452	32.4	1,305	22,276	229	16
Pennsylvania	78	16,255	2,318	4,652	28.6	2,195	44,477	558	78
East North Central	178	42,375	5,750	13,232	31.2	7,331	141,553	1,441	141
Ohio	51	10,197	1,467	3,357	32.9	1,850	36,500	390	34
Indiana	23	4,272	547	1,306	30.6	829	14,342	148	14
Illinois	64	16,229	2,253	5,134	31.6	2,613	55,077	517	64
Michigan	31	9,765	1,240	2,850	29.2	1,685	28,857	318	25
Wisconsin	9	1,912	243	585	30.6	354	6,777	68	4
West North Central ¹	74	21,782	2,297	6,180	28.4	3,189	66,220	737	52
Minnesota	18	3,532	409	1,074	30.4	502	11,899	121	16
Missouri	28	9,900	1,049	3,226	32.6	1,555	27,120	296	17
Nebraska	5	1,969	249	696	35.3	461	12,829	142	...
Kansas	8	1,676	160	433	25.8	234	4,721	56	7
South Atlantic ²	123	24,271	3,487	7,357	30.3	4,102	86,197	1,015	98
Maryland	15	2,784	332	786	28.2	492	10,512	130	11
District of Columbia	9	2,282	371	657	28.8	340	6,366	82	9
Virginia	15	2,638	373	791	30.0	450	10,887	147	10
North Carolina	21	3,697	510	1,162	31.4	667	13,503	156	16
South Carolina	9	1,919	270	652	34.0	391	8,630	84	8
Georgia	21	3,773	521	945	25.0	472	10,552	142	23
Florida	27	5,765	925	1,866	32.4	1,025	21,359	220	19
East South Central	57	10,603	1,609	3,115	29.4	1,686	33,261	409	50
Kentucky	12	2,062	333	580	28.1	301	5,848	64	10
Tennessee	24	5,008	745	1,498	29.9	894	17,765	217	16
Alabama	11	2,244	318	734	32.7	335	6,490	87	12
Mississippi	10	1,289	213	303	23.5	156	3,158	41	12
West South Central	117	24,840	2,982	6,244	25.1	3,163	64,785	801	86
Arkansas	7	1,420	247	472	33.2	311	5,496	73	2
Louisiana	19	2,988	421	944	31.6	489	10,209	137	10
Oklahoma	17	2,989	371	881	29.5	428	8,614	107	13
Texas	74	17,443	1,943	3,947	22.6	1,935	40,466	484	61
Mountain ³	38	6,577	1,090	2,154	32.8	1,167	22,663	303	41
Montana	3	311	68	95	30.5	12	345	5	5
Colorado	9	2,405	398	820	34.1	555	9,649	146	16
New Mexico	4	503	95	162	32.2	93	1,774	20	4
Arizona	11	1,492	240	585	39.2	238	4,263	58	8
Utah	5	1,219	173	312	25.6	173	4,606	52	4
Nevada	3	301	52	86	28.6	33	743	9	1
Pacific	114	25,541	3,781	7,691	30.1	4,119	85,218	884	100
Washington	16	2,997	584	939	31.3	525	10,954	116	9
Oregon	11	1,815	314	549	30.2	308	5,584	58	12
California	87	20,729	2,883	6,203	29.9	3,286	68,680	710	79
BREAD, BAKERY GOODS DISTRIBUTORS (SIC 5049 PART)									
United States, total	868	215,771	5,140	40,292	18.7	19,009	444,156	5,170	765
New England ⁴	75	15,068	399	2,813	18.7	1,355	31,470	352	58
Maine	6	869	34	162	18.6	67	1,139	16	3
Massachusetts	35	7,031	185	1,447	20.6	633	13,928	159	28
Rhode Island	9	1,873	33	341	18.2	168	3,228	37	5
Connecticut	16	3,749	143	647	17.3	388	10,024	99	13
Middle Atlantic	245	60,999	1,223	9,697	15.9	4,184	103,675	1,214	218
New York	127	40,096	834	6,281	15.7	2,492	67,245	767	110
New Jersey	37	8,131	65	1,211	14.9	699	15,212	158	33
Pennsylvania	81	12,772	324	2,205	17.3	993	21,218	289	75
East North Central	149	47,753	1,076	9,591	20.1	4,327	104,121	1,125	122
Ohio	42	12,513	396	2,261	18.1	1,044	29,214	278	25
Indiana	19	2,936	61	630	21.5	394	11,495	144	19
Illinois	40	18,061	397	3,464	19.2	1,385	31,088	356	35
Michigan	41	10,400	183	2,446	23.5	1,275	27,111	289	34
Wisconsin	7	3,843	39	790	20.6	229	5,213	58	9
West North Central ⁵	60	19,461	351	3,943	20.3	1,780	31,546	439	55
Minnesota	10	3,930	134	723	18.4	396	7,241	73	6
Iowa	13	1,874	18	377	20.1	182	3,121	56	20
Missouri	22	9,316	141	1,802	19.3	775	12,748	205	14
Nebraska	4	677	7	140	20.7	36	708	13	5
South Atlantic ⁶	87	22,547	456	4,920	21.8	2,671	52,734	631	74
Maryland	12	2,979	25	736	24.7	510	10,284	122	8
Virginia	11	3,641	42	793	21.8	424	7,591	75	10
West Virginia	7	1,678	2	328	19.5	240	4,636	55	5
North Carolina	10	2,065	86	512	24.8	244	4,988	69	8
South Carolina	9	1,582	21	366	23.1	199	3,850	50	9
Georgia	7	3,366	120	604	17.9	347	7,128	89	4
Florida	27	6,202	156	1,059	17.1	544	10,998	135	28
East South Central ⁷	46	12,985	526	1,938	14.9	945	22,520	315	45
Kentucky	20	4,181	21	814	19.5	402	7,683	101	18
Tennessee	11	2,009	34	405	20.2	225	4,737	76	13

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 10 establishments in Iowa, 2 in North Dakota, and 3 in South Dakota.²Includes 1 establishment in Delaware and 5 in West Virginia.³Includes 2 establishments in Idaho, and 1 in Wyoming.⁴Includes 5 establishments in New Hampshire, and 4 in Vermont.⁵Includes 2 establishments in North Dakota, 3 in South Dakota, and 6 in Kansas.⁶Includes 3 establishments in Delaware, and 1 in District of Columbia.⁷Includes 8 establishments in Alabama and 7 in Mississippi.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
BREAD, BAKERY GOODS DISTRIBUTORS (SIC 5049 PART)—Continued									
West South Central ¹	58	11,369	349	2,259	19.9	1,226	30,455	367	42
Oklahoma	7	1,022	79	211	20.6	107	3,721	50	5
Texas	39	9,347	251	1,845	19.7	998	21,996	261	27
Mountain ²	60	10,367	295	1,993	19.2	915	25,300	294	60
Colorado	13	3,112	180	461	14.8	208	6,372	82	16
New Mexico	15	2,172	34	445	20.5	193	5,039	60	14
Arizona	14	2,098	15	465	22.2	227	5,592	66	12
Utah	6	906	24	190	21.0	98	1,933	23	7
Nevada	6	1,642	40	342	20.8	143	3,266	27	4
Pacific	88	15,222	465	3,138	20.6	1,606	42,335	433	91
Washington	18	3,912	11	782	20.0	331	13,303	137	23
Oregon	13	1,944	65	381	19.6	191	3,952	40	14
California	57	9,366	389	1,975	21.1	1,084	25,080	256	54
BRICK, TILE DISTRIBUTORS (SIC 5098 PART)									
United States, total.	650	294,925	18,952	48,468	16.4	25,507	513,363	5,233	265
New England ³	31	18,451	1,244	3,731	20.2	2,289	33,875	359	8
Massachusetts	19	12,656	850	2,474	19.5	1,561	20,625	221	6
Rhode Island	3	1,027	83	175	17.0	78	1,313	12	1
Connecticut	5	2,968	150	776	26.1	481	9,059	91	1
Middle Atlantic	169	88,045	5,321	12,952	14.7	6,960	149,998	1,439	61
New York	89	49,749	2,911	7,503	15.1	3,859	84,663	788	22
New Jersey	37	18,705	1,332	2,668	14.3	1,520	29,974	289	11
Pennsylvania	43	19,591	1,078	2,781	14.2	1,581	35,361	362	28
East North Central	158	76,798	5,024	13,761	17.9	7,619	135,896	1,257	64
Ohio	52	23,208	1,264	4,313	18.6	2,356	43,736	393	18
Indiana	12	3,604	407	800	22.2	460	8,455	85	3
Illinois	53	28,546	1,820	4,661	16.3	2,552	44,219	426	26
Michigan	32	16,487	1,159	3,162	19.2	1,765	31,035	277	11
Wisconsin	9	4,953	374	825	16.7	486	8,451	76	6
West North Central ⁴	31	21,200	1,317	3,093	14.6	1,594	30,018	323	8
Minnesota	7	2,091	181	378	18.1	240	4,863	51	4
Iowa	3	1,394	115	193	13.8	98	2,405	26	...
Missouri	15	13,952	829	2,113	15.1	1,017	16,560	178	4
South Atlantic ⁵	103	45,988	2,896	6,552	14.2	3,213	70,545	808	41
District of Columbia	5	5,555	475	687	12.4	355	6,712	67	...
Virginia	18	9,531	563	1,300	13.6	710	14,136	175	1
North Carolina	14	4,138	179	749	18.1	310	9,919	109	9
South Carolina	8	1,752	73	254	14.5	88	2,491	27	2
Georgia	12	9,896	393	1,172	11.8	614	14,063	161	7
Florida	39	12,627	875	2,019	16.0	957	19,943	234	19
East South Central ⁶	17	7,522	370	1,101	14.6	401	14,408	202	11
Tennessee	5	2,022	146	305	15.1	119	2,377	26	6
Alabama	5	2,726	124	231	8.5	116	7,619	118	1
West South Central ⁷	68	16,088	1,081	3,262	20.3	1,436	28,702	351	37
Louisiana	10	3,843	117	877	22.8	455	7,098	90	6
Texas	48	9,714	724	1,974	20.3	766	17,390	212	30
Mountain ⁸	15	2,566	321	587	22.9	181	4,873	56	3
Colorado	5	1,354	190	176	13.0	96	1,569	22	...
Pacific	58	18,267	1,378	3,429	18.8	1,814	45,048	438	32
Washington	12	2,321	228	409	17.6	220	8,099	60	4
Oregon	5	1,953	264	427	21.9	250	8,744	82	4
California	41	13,993	886	2,593	18.5	1,344	28,205	296	24
CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS (SIC 5099 PART)									
United States, total.	776	387,700	41,176	75,989	19.6	39,242	800,744	8,639	286
New England ⁹	38	17,458	1,604	3,301	18.9	1,891	34,386	396	8
Massachusetts	24	13,870	1,318	2,489	17.9	1,396	24,663	265	3
Connecticut	10	1,657	145	379	22.9	205	4,223	54	4
Middle Atlantic	264	162,966	15,635	30,434	18.7	15,208	291,741	3,074	90
New York	203	142,297	14,015	26,340	18.5	13,242	254,131	2,614	53
New Jersey	24	5,916	250	1,187	20.1	378	7,481	81	15
Pennsylvania	37	14,753	1,370	2,907	19.7	1,588	30,129	379	22
East North Central	135	62,847	7,387	14,060	22.4	7,716	162,507	1,822	65
Ohio	38	13,551	1,513	3,399	25.1	1,955	42,025	444	13
Indiana	13	4,591	785	1,180	25.7	930	21,629	332	10
Illinois	47	34,058	3,789	6,979	20.5	3,528	72,248	746	23
Michigan	23	7,284	875	1,789	24.6	950	18,267	222	14
Wisconsin	14	3,363	425	713	21.2	353	8,338	78	5

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 3 establishments in Arkansas and 9 in Louisiana. ²Includes 1 establishment in Montana, 4 in Idaho, and 1 in Wyoming. ³Includes 1 establishment in Maine, and 3 in New Hampshire. ⁴Includes 1 establishment in North Dakota, 3 in Nebraska, and 2 in Kansas. ⁵Includes 1 establishment in Delaware, 5 in Maryland, and 1 in West Virginia. ⁶Includes 4 establishments in Kentucky, and 3 in Mississippi. ⁷Includes 2 establishments in Arkansas and 8 in Oklahoma. ⁸Includes 1 establishment in Idaho, 7 in Arizona, and 2 in Utah. ⁹Includes 2 establishments in Maine, 1 in New Hampshire, and 1 in Vermont.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establish- ments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS (SIC 5099 PART)--Continued									
West North Central ¹	45	22,230	2,745	4,482	20.2	2,454	48,114	593	12
Minnesota	7	4,236	550	931	22.0	536	8,703	90	2
Iowa	6	2,442	272	530	21.7	290	5,515	72	1
Missouri	20	11,632	1,409	2,031	17.5	1,093	23,516	303	2
Nebraska	9	2,438	325	650	26.7	363	7,026	79	5
South Atlantic ²	79	23,526	2,782	4,740	20.1	2,506	48,567	579	26
Maryland	12	4,227	513	760	18.0	392	8,938	85	3
District of Columbia	15	6,125	675	1,221	19.9	674	12,747	153	3
North Carolina	5	918	148	152	16.6	62	1,332	18	1
Georgia	17	5,945	671	1,097	18.5	610	11,300	122	5
Florida	23	5,223	680	1,100	21.1	553	10,026	137	12
East South Central ³	23	7,394	1,112	1,756	23.7	909	20,380	244	13
Kentucky	4	1,056	231	276	26.1	112	3,288	28	4
Tennessee	11	4,085	515	905	22.2	482	10,813	139	5
West South Central ⁴	56	19,467	2,351	3,803	19.5	1,978	38,167	450	18
Oklahoma	9	3,409	324	711	20.9	395	7,455	82	...
Texas	40	14,539	1,813	2,778	19.1	1,429	27,705	330	15
Mountain ⁵	30	9,614	1,221	2,238	23.3	1,082	31,183	314	9
Colorado	15	5,546	806	1,231	22.2	523	18,361	160	4
Utah	6	2,046	165	495	24.2	278	5,930	79	2
Pacific ⁶	106	62,198	6,339	11,175	18.0	5,498	125,699	1,167	45
California	89	55,181	5,454	9,699	17.6	4,789	108,915	976	40
CANNED FOODS WHOLESALERS ¹ (SIC 5049 PART)									
United States, total.	1,006	736,879	52,346	77,002	10.4	37,627	734,067	9,113	669
New England ⁷	82	37,019	2,634	3,972	10.7	2,000	36,203	517	36
Maine	11	6,541	319	566	8.7	308	4,458	62	5
Massachusetts	49	16,498	1,259	2,038	12.4	1,033	17,543	277	20
Connecticut	15	11,094	973	1,167	10.5	537	11,082	124	5
Middle Atlantic	285	207,336	15,821	21,684	10.5	9,859	187,193	2,162	192
New York	189	152,551	11,351	15,550	10.2	6,893	126,621	1,387	91
New Jersey	28	12,983	1,136	1,662	12.8	633	11,869	161	26
Pennsylvania	68	41,802	3,334	4,472	10.7	2,333	48,703	614	75
East North Central	138	111,195	7,456	12,895	11.6	6,292	117,708	1,308	89
Ohio	34	17,589	1,267	2,278	13.0	1,176	22,168	234	20
Indiana	10	7,754	629	958	12.4	465	8,178	91	7
Illinois	57	71,633	4,529	7,928	11.1	3,731	68,551	800	33
Michigan	23	9,370	569	1,104	11.8	562	11,211	104	24
Wisconsin	14	4,849	462	627	12.9	358	7,600	79	5
West North Central ⁸	46	32,081	2,462	3,396	10.6	1,550	39,547	508	42
Minnesota	10	10,518	594	1,194	11.4	470	10,140	151	4
Iowa	5	1,964	138	178	9.1	107	8,831	101	4
Missouri	17	10,201	804	958	9.4	395	8,149	105	18
Nebraska	4	1,547	70	193	12.5	94	2,276	23	6
Kansas	6	7,380	822	819	11.1	457	9,644	120	5
South Atlantic ⁹	153	101,137	7,427	10,215	10.1	5,750	115,821	1,637	110
Maryland	22	5,853	405	816	13.9	482	12,805	216	21
Virginia	27	15,142	1,657	1,577	10.4	973	20,261	280	13
West Virginia	9	5,026	519	396	7.9	221	4,039	55	6
North Carolina	24	13,999	891	1,109	7.9	448	9,105	155	24
South Carolina	14	8,122	643	736	9.1	411	8,104	141	4
Georgia	25	17,832	1,426	1,901	10.7	1,129	22,461	283	18
Florida	26	28,827	1,520	3,135	10.9	1,721	31,960	419	19
East South Central	41	30,447	2,725	2,472	8.1	1,375	28,327	409	33
Kentucky	10	5,535	374	403	7.3	192	4,073	60	8
Tennessee	10	5,082	345	505	9.9	282	5,308	78	6
Alabama	10	8,250	809	650	7.9	370	7,555	112	9
Mississippi	11	11,580	1,197	914	7.9	531	11,391	159	10
West South Central	115	78,860	6,458	7,423	9.4	4,129	75,090	1,154	65
Arkansas	14	10,021	878	882	8.8	510	9,488	171	11
Louisiana	58	45,109	3,584	3,704	8.2	2,140	40,604	648	24
Oklahoma	4	3,906	339	364	9.3	242	4,303	72	3
Texas	39	19,824	1,657	2,473	12.5	1,237	20,695	263	27
Mountain ¹⁰	23	20,115	1,610	1,498	7.4	846	15,080	198	13
Idaho	4	1,431	119	202	14.1	101	1,598	29	2
Colorado	4	1,726	137	170	9.8	94	1,980	29	6
New Mexico	3	1,160	28	111	9.6	80	1,489	18	...
Pacific	123	118,689	5,753	13,447	11.3	5,826	119,098	1,220	89
Washington	14	16,953	1,245	1,932	11.4	929	12,592	119	2
Oregon	9	4,458	468	644	14.4	310	6,070	67	5
California	100	97,278	4,040	10,871	11.2	4,587	100,436	1,034	82

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 2 establishments in South Dakota, and 1 in Kansas. ²Includes 3 establishments in Virginia, and 4 in West Virginia. ³Includes 5 establishments in Alabama, and 3 in Mississippi. ⁴Includes 2 establishments in Arkansas, and 5 in Louisiana. ⁵Includes 1 establishment in Montana, 2 in Idaho, 1 in New Mexico, and 5 in Arizona. ⁶Includes 14 establishments in Washington, and 3 in Oregon. ⁷Includes 1 establishment in New Hampshire, 1 in Vermont, and 5 in Rhode Island. ⁸Includes 2 establishments in North Dakota, and 2 in South Dakota. ⁹Includes 4 establishments in Delaware, and 2 in the District of Columbia. ¹⁰Includes 1 establishment in Montana, 1 in Wyoming, 5 in Arizona, 2 in Utah, and 3 in Nevada.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
COMMERCIAL FOOD-SERVICE EQUIPMENT SUPPLY HOUSES (SIC 5082 PART)									
United States, total.	474	153,895	18,582	37,504	24.4	18,222	355,766	3,764	313
New England ¹	30	5,916	721	1,265	21.4	679	13,239	142	12
Massachusetts	15	4,362	485	905	20.7	498	9,976	98	6
Connecticut	10	1,220	182	284	23.3	162	2,751	35	3
Middle Atlantic	139	36,747	4,257	9,682	26.3	4,707	96,135	1,017	88
New York.	85	19,634	1,867	5,754	29.3	2,946	60,854	625	47
New Jersey.	19	7,056	1,058	1,662	23.6	777	14,203	156	9
Pennsylvania.	35	10,057	1,332	2,266	22.5	984	21,078	236	32
East North Central.	96	45,158	3,935	11,106	24.6	4,336	75,651	762	64
Ohio.	28	9,588	1,288	2,340	24.4	1,013	17,369	198	20
Indiana	13	2,931	404	743	25.3	453	7,092	89	6
Illinois.	30	22,728	1,098	5,597	24.6	1,486	30,292	260	14
Michigan.	15	6,843	696	1,581	23.1	913	14,004	144	15
Wisconsin.	10	3,068	449	845	27.5	471	6,894	71	9
West North Central ²	32	9,478	1,304	2,320	24.5	1,256	25,279	277	20
Iowa.	4	973	151	318	32.7	164	2,236	26	4
Missouri.	9	1,947	326	461	23.7	283	5,654	67	5
Kansas.	6	2,014	280	545	27.1	288	7,521	69	6
South Atlantic ³	44	17,502	2,218	3,861	22.1	2,387	43,534	456	29
Maryland.	4	1,359	125	280	20.6	180	2,728	32	4
District of Columbia.	4	3,080	413	733	23.8	546	12,061	100	...
North Carolina.	4	645	93	164	25.4	83	1,718	24	2
South Carolina.	3	478	66	142	29.7	71	1,881	21	3
Georgia	9	2,270	331	428	18.9	246	4,298	54	11
Florida	15	7,677	872	1,611	21.0	912	13,862	162	6
East South Central.	18	5,857	780	1,455	24.8	752	14,709	169	8
Kentucky.	4	554	83	149	26.9	75	1,559	21	1
Tennessee	11	4,480	605	1,113	24.8	571	11,045	120	3
Alabama	3	823	92	193	23.5	106	2,105	28	4
West South Central ⁴	47	17,191	2,667	3,911	22.8	1,985	41,164	465	35
Louisiana	6	4,231	585	955	22.6	579	13,428	108	2
Texas	29	10,193	1,616	2,311	22.7	1,102	21,914	281	23
Mountain ⁵	17	4,419	642	858	19.4	422	11,204	115	18
Montana	4	849	133	209	24.6	103	3,510	41	3
Colorado.	6	768	97	174	22.7	85	2,603	22	6
Pacific	51	11,627	2,058	3,046	26.2	1,698	34,851	361	39
Washington.	5	2,647	541	722	27.3	410	7,696	80	2
Oregon.	7	1,720	287	491	28.5	268	6,131	59	6
California.	39	7,260	1,230	1,833	25.2	1,020	21,024	222	31
DENTAL SUPPLY HOUSES (SIC 5086 PART)									
United States, total.	521	166,698	28,731	44,250	26.5	26,032	488,543	5,706	288
New England ⁶	30	8,821	1,696	2,732	31.0	1,806	31,969	395	10
New Hampshire	3	143	88	27	18.9	15	575	10	2
Massachusetts	14	5,177	877	1,565	30.2	1,041	18,211	221	6
Connecticut	8	2,102	462	656	31.2	414	7,354	86	2
Middle Atlantic	157	44,672	7,367	11,034	24.7	6,254	124,464	1,472	118
New York.	107	26,202	4,116	6,200	23.7	3,470	66,153	736	80
New Jersey.	16	4,159	689	1,143	27.5	618	10,770	129	8
Pennsylvania.	34	14,311	2,562	3,691	25.8	2,166	47,541	607	30
East North Central.	85	24,994	4,387	6,661	26.7	3,995	75,818	861	44
Ohio.	23	6,159	1,045	1,683	27.3	991	18,414	210	13
Indiana	6	2,107	444	616	29.2	365	5,890	86	3
Illinois.	32	8,549	1,564	2,235	26.1	1,297	23,384	292	16
Michigan.	13	4,960	802	1,228	24.8	740	16,358	151	7
Wisconsin	11	3,219	532	899	27.9	602	11,772	122	5
West North Central ⁷	46	18,112	3,086	4,683	25.9	2,813	50,379	586	17
Minnesota.	13	6,848	981	1,756	25.6	1,108	21,617	220	1
Iowa.	9	2,605	488	668	25.6	390	6,936	89	5
Missouri.	14	5,999	1,153	1,632	27.2	940	15,887	195	9
Nebraska.	4	1,187	255	292	24.6	175	3,100	45	1
South Atlantic ⁸	49	16,945	2,839	4,362	25.7	2,500	40,674	519	32
Maryland.	3	2,203	308	664	30.1	395	6,872	79	...
District of Columbia.	3	1,400	282	330	23.6	226	2,949	41	3
North Carolina.	9	2,732	462	643	23.5	366	6,733	70	7
Georgia	4	2,623	318	648	24.7	383	6,395	90	7
Florida	14	4,845	833	1,230	25.4	650	8,430	126	9
East South Central ⁹	22	6,681	1,151	2,043	30.6	1,289	26,273	274	13
Tennessee	9	2,642	473	948	35.9	661	12,110	123	9
Mississippi	4	597	130	184	30.8	81	2,149	27	2
West South Central ¹⁰	40	12,824	2,152	3,785	29.5	2,227	38,223	476	18
Oklahoma.	5	1,827	184	500	27.4	328	5,575	62	2
Texas	25	7,521	1,349	1,809	24.1	1,032	17,142	228	13

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 1 establishment in Maine, 1 in New Hampshire, and 3 in Rhode Island. ²Includes 10 establishments in Minnesota, 1 in North Dakota, 1 in South Dakota, and 1 in Nebraska. ³Includes 3 establishments in Virginia, and 2 in West Virginia. ⁴Includes 3 establishments in Arkansas, and 9 in Oklahoma. ⁵Includes 1 establishment in Idaho, 1 in Wyoming, 1 in New Mexico, 3 in Arizona, and 1 in Nevada. ⁶Includes 3 establishments in Maine and 2 in Rhode Island. ⁷Includes 2 establishments in North Dakota, 1 in South Dakota, and 3 in Kansas. ⁸Includes 1 establishment in Delaware, 8 in Virginia, 4 in West Virginia, and 3 in South Carolina. ⁹Includes 4 establishments in Kentucky and 5 in Alabama. ¹⁰Includes 3 establishment in Arkansas and 7 in Louisiana.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
DENTAL SUPPLY HOUSES (SIC 5086 PART)—Continued									
Mountain ¹	17	5,985	1,097	1,542	25.8	954	16,847	205	6
Colorado	6	2,172	458	583	26.8	363	6,564	86	3
Pacific	75	27,664	4,956	7,408	26.8	4,194	83,896	918	30
Washington	9	3,759	668	983	26.2	607	10,756	117	3
Oregon	9	4,705	807	1,226	26.1	741	15,858	167	4
California	57	19,200	3,481	5,199	27.1	2,846	57,282	634	23
FARM MACHINERY, EQUIPMENT WHOLESALERS (SIC 5083 PART)									
United States, total	1,007	598,226	79,018	89,804	15.0	44,138	863,208	8,986	547
New England ²	36	15,074	1,968	2,867	19.0	1,481	25,756	277	7
Massachusetts	13	4,267	594	858	20.1	556	9,678	105	2
Connecticut	8	6,643	907	1,016	15.3	482	8,762	90	...
Middle Atlantic	125	62,122	7,835	9,119	14.7	4,684	84,317	972	50
New York	64	30,626	3,637	4,230	13.8	2,067	36,750	428	19
New Jersey	18	5,601	651	1,013	18.1	533	9,652	100	11
Pennsylvania	43	25,895	3,547	3,876	15.0	2,084	37,915	444	20
East South Central	199	135,737	18,418	20,816	15.3	10,033	203,290	1,902	116
Ohio	41	25,631	3,706	3,931	15.3	1,890	41,796	387	15
Indiana	26	16,078	2,241	2,455	15.3	1,265	24,885	254	19
Illinois	68	48,887	5,006	6,626	13.6	3,072	60,202	561	40
Michigan	26	27,637	4,597	4,012	14.5	2,039	41,282	354	17
Wisconsin	38	17,504	2,868	3,792	21.7	1,767	35,125	346	25
West North Central ³	190	117,649	15,061	17,549	14.9	8,483	163,845	1,677	113
Minnesota	40	26,238	2,888	3,662	14.0	1,868	39,836	350	22
Iowa	31	18,892	3,514	2,288	12.1	1,206	24,312	249	21
Missouri	30	27,644	3,018	4,238	15.3	1,800	32,752	388	14
South Atlantic ⁴	106	72,624	9,851	9,584	13.2	4,751	93,795	1,083	56
Maryland	12	7,845	1,183	876	11.2	474	9,630	98	7
Virginia	14	9,843	987	1,126	11.4	540	8,827	109	6
North Carolina	21	18,433	2,405	2,377	12.9	1,147	22,883	267	11
Georgia	19	18,510	2,737	2,565	13.9	1,157	26,598	295	13
Florida	34	16,086	2,316	2,286	14.2	1,260	23,206	279	16
East South Central ⁵	50	33,136	4,281	3,910	11.8	1,803	33,294	400	25
West South Central ⁶	107	53,001	6,991	8,530	16.1	3,940	77,398	864	74
Louisiana	17	8,441	1,051	1,268	15.0	554	11,188	105	8
Texas	65	36,686	4,902	5,993	16.3	2,832	55,837	598	42
Mountain ⁷	70	40,205	5,822	6,309	15.7	3,332	57,375	633	34
Pacific	124	68,678	8,791	11,120	16.2	5,631	124,138	1,178	72
Washington	17	7,603	1,366	1,363	17.9	736	18,319	189	6
Oregon	20	17,948	1,845	2,081	11.6	1,015	20,911	193	9
California	87	43,127	5,580	7,676	17.8	3,880	84,908	796	57
FEED WHOLESALERS (SIC 5099 PART)									
United States, total	899	691,584	29,465	54,002	7.8	26,840	544,596	6,852	630
New England ⁸	17	11,688	501	1,139	9.7	595	11,217	118	6
Massachusetts	9	4,234	144	364	8.6	198	3,802	43	2
Connecticut	4	1,470	58	206	14.0	107	1,715	17	2
Middle Atlantic	95	121,209	4,891	7,779	6.4	3,932	68,165	821	50
New York	46	63,090	2,188	2,664	4.2	1,162	21,101	215	17
New Jersey	13	9,336	434	659	7.1	385	7,708	92	6
Pennsylvania	36	48,783	2,269	4,456	9.1	2,385	39,356	514	27
East North Central	176	117,998	5,348	10,394	8.8	5,443	117,082	1,414	119
Ohio	33	18,212	1,008	1,955	10.7	1,048	19,858	238	20
Indiana	20	21,271	477	1,087	5.1	443	7,886	94	20
Illinois	59	30,840	1,716	3,718	12.1	1,890	41,945	500	47
Michigan	22	15,526	610	1,358	8.7	751	15,397	222	19
Wisconsin	42	32,149	1,537	2,276	7.1	1,311	31,996	360	13
West North Central	199	144,795	5,696	10,778	7.4	5,355	108,597	1,314	164
Minnesota	34	35,672	935	1,827	5.1	934	17,223	200	23
Iowa	70	53,948	2,456	5,121	9.5	2,527	48,594	535	51
Missouri	56	43,985	1,701	2,615	5.9	1,326	29,522	410	52
North Dakota	5	891	44	68	7.6	31	948	14	5
South Dakota	6	1,574	161	199	12.6	92	2,338	28	3
Nebraska	12	3,763	177	425	11.3	242	5,566	68	11
Kansas	16	4,962	222	523	10.5	203	4,406	59	19
South Atlantic ⁹	129	76,300	4,252	6,187	8.1	3,253	74,986	1,048	81
Maryland	13	5,378	617	477	8.9	183	3,319	37	6
Virginia	24	17,550	1,286	1,956	11.1	1,125	27,137	336	17
West Virginia	16	4,098	326	552	13.5	321	6,631	104	12
North Carolina	28	10,535	550	814	7.7	472	11,614	177	13
South Carolina	12	7,502	287	605	8.1	354	6,027	108	11
Georgia	23	20,962	724	1,158	5.5	502	10,326	167	17
Florida	9	4,310	164	414	9.6	240	8,845	108	4

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 1 establishment in Montana, 2 in Idaho, 2 in Wyoming, 1 in New Mexico, 3 in Arizona, and 2 in Utah. ²Includes 6 establishments in Maine, 3 in New Hampshire, 3 in Vermont, and 3 in Rhode Island. ³Includes 20 establishments in North Dakota, 9 in South Dakota, 41 in Nebraska, and 19 in Kansas. ⁴Includes 2 establishments in the District of Columbia, 2 in West Virginia, and 2 in South Carolina. ⁵Includes 10 establishments in Kentucky, 17 in Tennessee, 10 in Alabama, and 13 in Mississippi. ⁶Includes 11 establishments in Arkansas, and 14 in Oklahoma. ⁷Includes 15 establishments in Montana, 9 in Idaho, 17 in Colorado, 5 in New Mexico, 16 in Arizona, and 8 in Utah. ⁸Includes 2 establishments in Maine, and 2 in New Hampshire. ⁹Includes 3 establishments in Delaware, and 1 in the District of Columbia.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses) (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
FRED WHOLESALERS (SIC 5099 PART)--Continued									
East South Central	68	57,058	2,078	5,858	10.3	2,319	52,465	706	61
Kentucky	17	6,152	293	497	8.1	264	7,517	82	19
Tennessee	22	35,439	745	3,753	10.6	1,201	24,567	328	13
Alabama	18	10,924	573	1,226	11.2	709	15,370	224	14
Mississippi	11	4,543	467	382	8.4	145	5,011	72	15
West South Central	111	79,001	3,317	5,529	7.0	2,562	52,236	744	90
Arkansas	21	20,979	841	1,285	6.1	682	12,502	183	18
Louisiana	12	12,324	593	1,154	9.4	639	12,717	181	6
Oklahoma	22	4,385	183	610	13.9	241	6,067	89	22
Texas	56	41,313	1,700	2,480	6.0	1,000	20,950	291	44
Mountain ¹	23	6,335	315	510	8.1	314	9,168	88	11
Colorado	8	1,028	29	96	9.3	60	3,659	32	4
Utah	6	3,216	198	281	8.7	178	3,745	36	2
Pacific	81	77,200	3,067	5,828	7.5	3,067	50,680	599	48
Washington	16	7,271	309	592	8.1	336	8,149	140	9
Oregon	12	8,071	204	539	6.7	228	5,686	55	3
California	53	61,858	2,554	4,697	7.6	2,503	36,845	404	36
FERTILIZER, AGRICULTURAL CHEMICALS WHOLESALERS (SIC 5099 PART)									
United States, total	664	466,236	23,606	48,512	10.4	20,121	432,701	4,681	333
New England ²	11	4,935	103	513	10.4	280	4,385	41	4
Massachusetts	6	4,158	59	375	9.0	196	3,348	29	2
Middle Atlantic ³	87	133,672	4,195	7,240	5.4	3,071	70,539	652	34
New York	60	91,830	2,361	5,382	5.9	2,049	49,627	438	19
East North Central	104	32,100	2,247	4,969	15.5	1,762	41,584	466	61
Ohio	14	2,185	189	224	10.3	121	3,167	50	7
Indiana	14	1,872	121	238	12.7	119	2,609	35	12
Illinois	48	18,814	1,192	3,184	16.9	877	20,544	229	31
Michigan	15	6,874	591	1,021	14.9	531	13,173	128	8
Wisconsin	13	2,355	154	302	12.8	114	2,091	24	3
West North Central ⁴	84	35,234	3,294	4,880	13.9	2,524	50,512	570	30
Minnesota	19	9,980	539	1,023	10.3	659	13,253	141	3
Iowa	10	3,202	182	417	13.0	193	3,589	35	7
Missouri	15	2,720	349	539	19.8	253	6,502	73	4
Nebraska	17	4,836	538	724	15.0	378	6,331	75	7
Kansas	14	3,889	235	559	14.4	280	5,789	68	5
South Atlantic ⁵	98	61,712	2,694	7,143	11.6	2,306	48,432	613	43
North Carolina	31	8,768	395	1,330	15.2	345	6,021	99	15
South Carolina	9	5,301	347	913	17.2	191	5,212	64	8
Georgia	15	29,034	541	2,110	7.3	603	12,129	157	10
Florida	28	10,985	895	1,882	17.1	821	17,982	200	5
East South Central	46	35,499	1,285	4,127	11.6	1,179	24,876	324	39
Kentucky	8	3,208	202	423	13.2	225	3,854	53	10
Tennessee	8	3,943	259	754	19.1	139	2,731	35	7
Alabama	14	7,855	367	1,323	16.8	300	6,219	106	14
Mississippi	16	20,493	457	1,627	7.9	515	12,072	130	8
West South Central ⁶	67	29,603	2,305	4,205	14.2	1,698	38,060	481	37
Louisiana	15	10,337	909	1,426	13.8	492	10,703	137	12
Texas	40	16,412	1,224	2,357	14.4	1,032	21,593	272	17
Mountain ⁷	26	14,104	1,331	2,593	18.4	1,153	26,533	246	7
Idaho	5	2,528	335	221	8.7	96	1,872	20	...
Colorado	9	2,358	298	363	15.4	171	3,523	37	6
New Mexico	3	551	45	89	16.2	27	1,029	13	...
Arizona	5	4,873	306	720	14.8	298	8,719	70	1
Pacific	141	119,377	6,152	12,842	10.8	6,148	127,780	1,288	78
Washington	23	43,786	2,554	3,173	7.2	1,198	25,739	249	6
Oregon	13	13,819	740	1,328	9.6	730	13,812	152	1
California	105	61,772	2,858	8,341	13.5	4,220	88,229	887	71
FLOOR COVERING WHOLESALERS (SIC 5097 PART)									
United States, total	934	772,772	101,672	113,889	14.7	61,059	1,192,254	11,670	375
New England ⁸	49	44,789	4,559	5,344	11.9	2,947	50,840	538	14
Massachusetts	26	31,950	2,895	3,430	10.7	1,922	30,874	327	7
Connecticut	14	10,992	1,309	1,608	14.6	872	17,298	176	2
Middle Atlantic	283	220,869	27,948	32,411	14.7	17,019	346,075	3,222	122
New York	190	127,252	16,264	20,193	15.9	10,889	221,341	1,986	73
New Jersey	20	15,534	1,652	2,536	16.3	1,176	25,763	244	1
Pennsylvania	73	78,083	10,032	9,682	12.4	4,954	98,971	992	48

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 2 establishments in Montana, 1 in Idaho, 2 in New Mexico, 2 in Arizona, and 2 in Nevada. ²Includes 4 establishments in Maine, and 1 in Rhode Island. ³Includes 16 establishments in New Jersey, and 11 in Pennsylvania. ⁴Includes 4 establishments in North Dakota, and 5 in South Dakota. ⁵Includes 4 establishments in Delaware, 3 in Maryland, 1 in the District of Columbia, 6 in Virginia, and 1 in West Virginia. ⁶Includes 8 establishments in Arkansas, and 4 in Oklahoma. ⁷Includes 3 establishments in Utah, and 1 in Nevada. ⁸Includes 1 establishment in Maine, 1 in New Hampshire, and 7 in Rhode Island.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
FLOOR COVERING WHOLESALERS (SIC 5097 PART)—Continued									
East North Central.....	174	142,294	19,237	20,711	14.6	10,757	224,959	1,999	73
Ohio.....	48	40,208	5,265	5,475	13.6	2,820	55,637	500	19
Indiana.....	17	17,568	2,918	2,299	13.1	1,471	28,640	265	7
Illinois.....	58	39,247	4,588	5,566	14.2	2,742	59,217	522	42
Michigan.....	34	33,514	4,843	5,666	16.9	2,884	60,467	517	34
Wisconsin.....	17	11,757	1,623	1,705	14.5	840	20,998	195	10
West North Central ¹	60	60,794	8,781	9,694	15.9	5,689	104,133	991	15
Minnesota.....	13	17,407	2,525	2,440	14.0	1,329	23,413	207	5
Iowa.....	7	2,817	460	438	15.5	203	3,580	41	...
Missouri.....	22	28,052	4,031	4,746	16.9	2,949	52,258	477	3
Nebraska.....	5	4,191	632	712	17.0	365	4,230	59	3
Kansas.....	9	4,518	475	667	14.8	393	12,732	128	2
South Atlantic ²	130	69,888	9,821	10,175	14.6	5,657	109,274	1,210	49
Delaware.....	4	1,205	260	183	15.2	97	1,967	23	1
Maryland.....	12	11,105	1,296	1,479	13.3	932	15,466	177	6
Virginia.....	17	7,304	1,060	1,085	14.9	614	11,492	140	7
West Virginia.....	6	5,221	787	783	15.0	536	10,193	104	3
North Carolina.....	21	9,027	1,250	1,223	13.5	655	12,395	141	7
Georgia.....	28	18,867	2,418	2,684	14.2	1,416	31,693	323	6
Florida.....	35	14,982	2,468	2,333	15.6	1,212	21,912	254	17
East South Central ³	30	18,853	2,862	3,108	16.5	1,626	28,859	348	30
Tennessee.....	13	8,660	1,391	1,664	19.2	824	15,253	174	4
Alabama.....	14	8,632	1,246	1,264	14.6	718	11,968	155	26
West South Central ⁴	47	44,272	6,107	6,450	14.6	3,277	57,805	625	17
Oklahoma.....	7	4,054	424	491	12.1	270	4,908	58	6
Texas.....	31	34,290	4,807	5,163	15.1	2,568	46,102	500	3
Mountain ⁵	38	29,739	3,416	4,504	15.1	2,622	48,617	539	10
Colorado.....	13	12,881	1,631	1,954	15.2	1,187	21,378	231	1
New Mexico.....	5	2,884	374	455	15.8	239	4,314	78	2
Arizona.....	7	4,069	286	685	16.8	450	7,963	91	7
Utah.....	7	7,081	757	1,025	14.5	522	11,284	97	...
Pacific.....	123	141,274	18,941	21,492	15.2	11,465	221,692	2,198	45
Washington.....	25	17,149	2,286	2,627	15.3	1,523	29,061	274	10
Oregon.....	14	10,517	1,330	1,665	15.8	808	15,213	166	7
California.....	84	113,608	15,325	17,200	15.1	9,134	177,418	1,758	28
FLOWERS, CUT, POTTED PLANTS WHOLESALERS (SIC 5099 PART)									
United States, total.....	722	169,115	9,168	37,204	22.0	18,216	414,613	5,378	553
New England ⁶	56	8,866	412	2,044	23.1	928	17,396	226	44
Massachusetts.....	32	6,484	302	1,509	23.3	726	13,323	164	23
Rhode Island.....	6	439	17	143	32.6	63	1,308	18	3
Connecticut.....	12	1,648	78	292	17.7	108	2,069	31	11
Middle Atlantic.....	178	48,536	2,318	9,413	19.4	4,971	105,826	1,267	112
New York.....	101	25,829	1,359	6,228	24.1	3,668	70,614	777	54
New Jersey.....	37	4,535	200	1,124	24.8	446	10,056	126	26
Pennsylvania.....	40	18,172	759	2,061	11.3	857	25,156	364	32
East North Central.....	139	32,582	1,735	6,729	20.7	3,343	70,888	901	103
Ohio.....	31	8,519	354	1,622	19.0	822	14,292	168	20
Indiana.....	20	3,213	245	813	25.3	374	12,173	174	13
Illinois.....	48	8,205	513	1,764	21.5	855	17,728	222	34
Michigan.....	31	9,258	377	1,695	18.3	792	17,011	227	31
Wisconsin.....	9	3,387	246	835	24.7	500	9,684	110	5
West North Central ⁷	33	5,034	338	1,150	22.8	532	15,586	197	23
Missouri.....	13	1,926	96	380	19.7	185	4,187	58	11
Kansas.....	4	359	32	88	24.5	32	1,186	16	4
South Atlantic ⁸	87	16,605	973	4,138	24.9	2,001	39,194	589	76
District of Columbia.....	5	1,717	95	359	20.9	181	3,319	40	3
Virginia.....	3	1,692	103	380	22.5	216	3,294	37	1
North Carolina.....	22	4,636	328	1,188	25.6	587	11,169	146	17
South Carolina.....	10	1,553	75	475	30.6	231	4,602	85	11
Georgia.....	17	2,720	157	676	24.9	303	6,810	124	11
Florida.....	18	2,647	115	674	25.5	276	6,081	92	23
East South Central ⁹	39	11,108	699	2,564	23.1	1,200	22,251	293	32
Alabama.....	12	3,173	192	653	20.6	349	6,262	107	7
West South Central ¹⁰	65	13,786	934	3,695	26.8	1,530	39,285	504	56
Louisiana.....	11	1,657	107	459	27.7	197	3,850	53	6
Texas.....	45	9,267	685	2,270	24.5	1,068	30,473	400	45
Mountain ¹¹	22	5,917	360	1,241	21.0	806	15,200	195	10
Colorado.....	7	3,748	263	749	20.0	478	8,918	117	4
Utah.....	7	1,497	69	335	22.4	256	4,989	61	...
Pacific.....	103	26,681	1,399	6,230	23.3	2,905	88,987	1,206	97
Washington.....	18	3,844	265	778	20.2	429	12,493	174	11
Oregon.....	11	1,177	50	355	30.2	145	3,531	45	13
California.....	74	21,660	1,084	5,097	23.5	2,331	72,963	987	73

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in North Dakota, and 2 in South Dakota. ²Includes 4 establishments in the District of Columbia and 3 in South Carolina. ³Includes 2 establish-ments in Kentucky, and 1 in Mississippi. ⁴Includes 2 establishments in Arkansas and 7 in Louisiana. ⁵Includes 3 establishments in Montana, 2 in Idaho, and 1 in Nevada.⁶Includes 2 establishments in Maine, 3 in New Hampshire, and 1 in Vermont. ⁷Includes 7 establishments in Minnesota, 7 in Iowa, and 2 in Nebraska. ⁸Includes 2 establishmentsin Delaware, 9 in Maryland, and 1 in West Virginia. ⁹Includes 9 establishments in Kentucky, 14 in Tennessee, and 4 in Mississippi. ¹⁰Includes 4 establishments in Arkansas,and 5 in Oklahoma. ¹¹Includes 2 establishments in Idaho, 2 in New Mexico, 3 in Arizona, and 1 in Nevada.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)									
United States, total.	492	229,277	15,923	39,871	17.4	19,879	395,754	3,759	223
New England ¹	29	14,588	1,028	2,459	16.9	1,423	24,139	248	14
Massachusetts	20	13,191	953	2,244	17.0	1,347	22,387	227	9
Connecticut	4	750	47	126	16.8	51	1,187	11	2
Middle Atlantic	118	41,949	2,833	8,436	20.1	4,520	90,256	869	39
New York	79	25,781	1,899	5,312	20.6	2,906	62,509	605	22
New Jersey	20	7,930	483	1,826	23.0	944	15,560	145	9
Pennsylvania	19	8,238	451	1,298	15.8	670	12,187	119	8
East North Central	113	50,465	3,447	7,951	15.8	4,241	80,324	795	54
Ohio	29	16,772	1,049	2,328	13.9	1,350	23,150	240	13
Indiana	12	3,427	215	641	18.7	277	6,341	65	5
Illinois	32	17,122	1,090	2,643	15.4	1,383	28,614	257	12
Michigan	16	8,531	757	1,491	17.5	803	14,586	144	9
Wisconsin	24	4,613	336	848	18.4	428	7,633	89	15
West North Central ²	63	37,095	2,580	7,262	19.6	3,625	74,954	658	24
Minnesota	20	12,725	811	2,026	15.9	1,147	22,009	201	8
Iowa	13	5,046	300	822	16.3	416	8,579	84	7
Missouri	20	17,361	1,162	4,026	23.2	1,849	40,912	335	4
Kansas	5	494	65	115	23.3	70	755	10	4
South Atlantic ³	34	23,950	1,615	5,429	22.7	1,648	28,697	289	15
Maryland	3	2,691	119	376	14.0	225	3,213	29	...
Virginia	4	3,544	352	428	12.1	193	3,829	36	...
North Carolina	7	9,984	421	2,743	27.5	412	6,611	63	5
Georgia	11	5,294	448	969	18.3	533	10,365	108	6
East South Central ⁴	14	9,833	949	1,295	13.2	718	15,684	132	6
Kentucky	4	3,059	291	378	12.4	236	4,570	32	3
Tennessee	7	6,008	635	846	14.1	447	10,437	90	1
West South Central ⁵	29	12,897	1,133	2,026	15.7	1,003	20,372	200	17
Louisiana	5	1,541	195	263	17.1	143	2,770	35	2
Texas	18	9,780	831	1,549	15.8	748	15,337	143	9
Mountain ⁶	19	6,114	556	1,146	18.7	643	13,843	129	10
Colorado	10	4,399	418	821	18.7	515	11,307	96	5
Arizona	5	644	38	160	24.8	64	1,422	16	2
Pacific	73	32,386	1,782	3,867	11.9	2,058	47,485	439	44
Washington	5	3,714	205	551	14.8	321	10,087	90	2
Oregon	6	2,703	212	473	17.5	208	3,805	48	2
California	62	25,969	1,365	2,843	10.9	1,529	33,593	301	40
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS (SIC 5099 PART)									
United States, total.	1,287	411,017	15,825	46,893	11.4	22,565	557,145	7,029	1,059
New England	116	37,153	931	3,968	10.7	2,004	46,079	462	87
Maine	55	3,020	152	516	17.1	230	8,363	109	48
New Hampshire	8	577	28	92	15.9	64	1,433	24	7
Vermont	11	1,285	60	185	14.4	85	2,368	31	9
Massachusetts	23	29,241	481	2,517	8.6	1,321	26,789	217	12
Rhode Island	5	398	32	82	20.6	35	2,164	24	3
Connecticut	14	2,632	178	576	21.9	269	4,962	57	8
Middle Atlantic	192	92,718	3,138	9,534	10.3	4,900	109,751	1,194	137
New York	107	72,135	2,350	6,345	8.8	3,344	66,874	690	54
New Jersey	37	12,409	260	1,780	14.3	754	16,187	158	30
Pennsylvania	48	8,174	528	1,409	17.2	802	26,690	346	53
East North Central	141	34,162	1,771	4,153	12.2	1,681	35,252	463	131
Ohio	23	10,370	431	987	9.5	477	8,898	98	15
Indiana	9	567	45	74	13.1	29	1,215	20	6
Illinois	28	11,208	531	1,224	10.9	628	10,471	134	24
Michigan	60	10,261	685	1,597	15.6	449	11,154	167	63
Wisconsin	21	1,756	79	271	15.4	98	3,514	44	23
West North Central ⁷	57	13,598	867	1,745	12.8	847	28,656	324	36
Minnesota	22	8,092	644	1,115	13.8	586	17,944	201	13
Missouri	25	3,465	142	493	14.2	221	9,831	106	17
South Atlantic ⁸	279	67,801	2,275	8,463	12.5	3,780	102,351	1,448	225
Maryland	16	1,395	65	289	20.7	112	4,691	61	15
Virginia	30	6,247	222	740	11.8	262	7,084	123	23
North Carolina	50	13,528	399	1,307	9.7	578	20,177	306	49
South Carolina	30	7,929	326	1,085	13.7	543	14,122	180	23
Georgia	82	25,036	747	2,889	11.5	1,414	34,140	451	65
Florida	48	11,775	398	1,771	15.0	721	15,575	213	31
East South Central ⁹	161	51,856	2,052	6,108	11.8	2,997	59,518	908	150
Alabama	71	28,161	1,235	2,412	8.6	1,131	22,455	320	71
Mississippi	62	17,666	668	2,031	11.5	782	16,747	246	61

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in Maine, 1 in New Hampshire, 1 in Vermont, and 1 in Rhode Island. ²Includes 1 establishment in North Dakota, 1 in South Dakota, and 3 in Nebraska.

³Includes 2 establishments in the District of Columbia, 1 in South Carolina, and 6 in Florida. ⁴Includes 1 establishment in Alabama, and 2 in Mississippi. ⁵Includes 2 establishments in Arkansas, and 4 in Oklahoma. ⁶Includes 1 establishment in New Mexico, 2 in Utah, and 1 in Nevada. ⁷Includes 5 establishments in Iowa, 1 in Nebraska, and 4 in Kansas. ⁸Includes 1 establishment in Delaware, 1 in the District of Columbia, and 21 in West Virginia. ⁹Includes 11 establishments in Kentucky, and 17 in Tennessee.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(dollars)	(number)
FOREST PRODUCTS (EXCEPT LUMBER) DISTRIBUTORS (SIC 5099 PART)—Continued									
West South Central	139	35,737	1,222	3,534	9.9	1,672	44,863	615	113
Arkansas	31	9,825	332	922	9.4	404	11,994	165	31
Louisiana	46	14,267	361	1,423	10.0	648	14,666	184	35
Oklahoma	7	1,862	61	263	14.1	148	4,034	71	6
Texas	55	9,783	468	926	9.5	472	14,169	195	41
Mountain ¹	31	3,950	187	587	14.9	306	9,269	145	30
Montana	9	1,406	67	229	16.3	134	3,721	74	7
Idaho	8	429	20	64	14.9	35	1,080	12	6
Colorado	8	941	44	173	18.4	74	2,575	32	9
Pacific	171	74,042	3,382	8,801	11.9	4,378	121,406	1,470	150
Washington	45	14,660	639	2,707	18.5	1,512	49,762	577	31
Oregon	35	16,354	727	1,858	11.4	749	19,588	239	34
California	91	43,028	2,016	4,236	9.8	2,117	52,056	654	85
FROZEN FOODS DISTRIBUTORS (SIC 5049 PART)									
United States, total.	1,128	845,743	42,924	112,441	13.3	55,441	1,091,463	12,621	678
New England ²	73	52,043	2,797	6,993	13.4	3,544	76,546	1,002	31
Maine	4	1,209	79	172	14.2	90	3,711	107	1
New Hampshire	5	2,005	159	286	14.3	132	2,534	33	1
Massachusetts	48	35,710	1,976	4,532	12.7	2,268	50,110	629	24
Connecticut	11	6,651	229	974	14.6	498	10,456	128	5
Middle Atlantic	275	250,260	12,118	30,846	12.3	14,303	273,129	3,088	167
New York	157	153,806	6,967	19,554	12.7	8,872	163,425	1,779	80
New Jersey	44	28,112	1,174	4,087	14.5	1,839	34,774	400	32
Pennsylvania	74	68,342	3,977	7,205	10.5	3,592	74,930	909	55
East North Central.	209	151,487	7,759	20,819	13.7	11,128	217,403	2,355	110
Ohio	55	38,266	1,728	5,563	14.5	3,099	56,951	593	18
Indiana	28	18,603	1,157	2,630	14.1	1,591	29,146	316	9
Illinois	56	35,380	1,524	5,220	14.8	2,245	47,913	530	45
Michigan	44	49,055	2,637	6,108	12.5	3,475	70,665	751	26
Wisconsin	26	10,183	713	1,298	12.7	718	12,728	165	12
West North Central ³	84	56,875	2,577	7,525	13.2	4,302	79,772	932	60
Minnesota	20	25,738	1,049	2,405	9.3	1,531	26,489	285	10
Iowa	14	5,737	70	1,111	19.4	598	12,511	152	10
Missouri	27	15,117	975	2,377	15.7	1,281	24,856	287	21
Kansas	12	8,430	456	1,279	15.2	736	13,211	168	9
South Atlantic ⁴	136	98,420	5,496	15,051	15.3	7,216	139,825	1,759	61
Maryland	17	16,444	550	2,001	12.2	1,043	17,896	199	7
District of Columbia	4	10,915	877	1,648	15.1	954	16,081	177	...
Virginia	16	10,725	329	1,665	15.5	757	16,985	181	6
North Carolina	15	17,092	1,153	2,650	15.5	1,309	25,701	351	5
South Carolina	6	4,194	62	517	12.3	283	4,513	58	3
Georgia	20	11,715	1,145	1,949	16.6	950	19,141	296	10
Florida	49	21,927	1,225	3,833	17.5	1,534	31,796	416	27
East South Central.	49	24,476	1,434	3,730	15.2	2,016	44,579	538	34
Kentucky	6	4,300	228	575	13.4	386	7,593	57	4
Tennessee	18	9,585	631	1,643	17.1	867	22,815	263	9
Alabama	15	6,458	321	933	14.4	502	8,819	131	12
Mississippi	10	4,133	254	579	14.0	261	5,352	87	9
West South Central.	97	57,343	3,240	8,088	14.1	4,281	87,872	1,103	72
Arkansas	5	4,456	192	698	15.7	390	6,636	85	3
Louisiana	27	20,550	1,338	2,950	14.4	1,445	33,701	366	20
Oklahoma	11	5,644	187	753	13.3	427	8,860	109	10
Texas	54	26,693	1,523	3,687	13.8	2,019	38,675	543	39
Mountain ⁵	55	23,132	1,078	2,667	11.5	1,151	26,058	338	44
Montana	5	1,278	101	181	14.2	91	1,735	24	5
Idaho	4	1,150	144	221	19.2	130	2,971	51	1
Colorado	13	4,433	298	443	10.0	191	6,241	71	12
Arizona	12	7,901	198	947	12.0	322	6,622	80	5
Utah	8	3,690	93	336	9.1	177	3,795	47	8
Nevada	7	2,040	96	271	13.3	123	2,618	33	5
Pacific	150	131,707	6,425	16,722	12.7	7,500	146,279	1,506	99
Washington	20	22,846	808	3,286	14.4	965	19,001	220	19
Oregon	16	10,361	205	1,280	12.4	587	9,226	107	9
California	114	98,500	5,412	12,156	12.3	5,948	118,052	1,179	71

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in New Mexico, 3 in Utah, and 1 in Nevada. ²Includes 2 establishments in Vermont, and 3 in Rhode Island. ³Includes 2 establishments in North Dakota, 1 in South Dakota, and 8 in Nebraska. ⁴Includes 1 establishment in Delaware and 8 in West Virginia. ⁵Includes 4 establishments in Wyoming and 2 in New Mexico.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES.
GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establish- ments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
DRUG (GENERAL LINE) WHOLESALERS (SIC 5022 PART)									
United States, total.	311	1,444,133	198,003	184,414	12.8	112,801	2,156,564	23,299	23
New England ¹	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	10	43,153	5,979	6,098	14.1	3,637	66,551	761	..
Connecticut	6	22,638	2,535	2,999	13.2	1,860	31,956	345	..
Middle Atlantic	58	282,401	34,356	36,139	12.8	22,366	401,425	4,348	...
New York.	33	145,630	18,961	17,485	12.0	11,142	198,963	2,252	...
New Jersey.	9	48,631	4,236	6,392	13.1	3,288	64,418	537	...
Pennsylvania.	16	88,140	11,159	12,262	13.9	7,936	138,044	1,559	...
East North Central ²	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Ohio.	17	82,484	11,779	11,045	13.4	6,835	138,300	1,495	...
Indiana.	6	34,770	4,119	4,185	12.0	2,733	55,531	609	...
Illinois.	10	49,630	6,009	6,253	12.6	3,828	68,044	772	2
Michigan.	8	57,714	7,638	7,957	13.8	4,348	85,911	889	1
West North Central ³	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Minnesota	6	34,551	4,237	4,558	13.2	2,886	54,464	544	...
Iowa.	7	22,168	3,338	3,310	14.9	1,952	36,095	395	1
Missouri.	8	36,346	4,950	4,668	12.8	2,704	60,232	720	...
South Atlantic ⁴	54	208,891	30,316	24,706	11.8	15,640	273,715	3,291	7
Virginia.	5	27,415	4,015	3,757	13.7	2,412	33,425	424	...
North Carolina.	7	24,419	3,231	2,804	11.5	1,803	33,579	354	1
South Carolina.	6	20,160	2,913	2,414	12.0	1,530	27,135	353	...
Georgia	10	36,494	5,375	4,043	11.1	2,640	53,491	572	...
Florida	15	51,833	7,916	6,160	11.9	3,724	73,739	875	1
East South Central ⁵	19	74,111	10,291	9,366	12.6	5,497	98,710	1,231	8
Tennessee	6	28,271	3,859	3,676	13.0	2,313	38,632	515	...
West South Central ⁶	43	157,164	24,932	19,339	12.3	12,186	284,090	2,814	2
Texas	25	91,442	15,994	10,981	12.0	7,068	187,450	1,703	...
Mountain ⁷	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.	3	21,874	3,025	3,520	16.1	1,839	34,489	394	...
Pacific	30	215,187	29,958	26,496	12.3	16,252	313,755	2,940	2
Washington.	5	27,392	4,305	3,694	13.5	2,230	41,480	439	...
Oregon.	3	17,895	2,469	2,430	13.6	1,417	25,829	261	...
California.	22	169,900	23,184	20,372	12.0	12,605	246,446	2,240	2
GROCERY (GENERAL LINE, UNAFFILIATED) WHOLESALERS (SIC 5042 PART)									
United States, total.	1,209	3,002,655	222,333	251,842	8.4	145,021	2,863,261	34,115	703
New England ⁸	50	84,136	7,071	8,777	10.4	5,067	93,261	1,092	12
Massachusetts	27	46,998	4,802	4,992	10.6	2,886	52,000	599	3
Connecticut	11	22,957	911	2,455	10.7	1,370	24,680	255	6
Middle Atlantic	157	553,413	39,080	54,542	9.9	30,668	600,437	6,053	127
New York.	78	410,342	28,983	40,792	9.9	23,009	454,151	4,370	59
New Jersey.	27	57,650	3,666	4,633	8.0	2,296	43,152	491	34
Pennsylvania.	52	85,421	6,431	9,117	10.7	5,363	103,134	1,192	34
East North Central.	153	438,439	32,160	39,205	8.9	23,399	445,513	4,694	65
Ohio.	42	135,146	11,115	10,534	7.8	6,171	114,337	1,274	13
Indiana	24	74,044	4,280	6,139	8.3	3,454	65,898	764	14
Illinois.	27	54,415	4,707	6,900	11.9	4,086	75,427	778	18
Michigan.	40	136,209	8,891	12,566	9.2	7,451	143,798	1,391	16
Wisconsin	20	38,625	3,167	3,466	9.0	2,237	46,053	487	4
West North Central ⁹	81	207,175	15,624	14,418	7.0	8,631	170,561	2,057	48
Minnesota	14	33,906	2,341	1,840	5.4	970	21,844	287	3
Iowa.	14	57,500	3,320	3,009	5.2	1,862	34,281	459	9
Missouri.	31	74,706	5,949	5,791	7.8	3,764	73,645	811	19
Nebraska.	4	7,562	356	798	10.6	483	8,680	130	4
Kansas.	8	17,051	2,002	1,365	8.0	869	15,317	185	10
South Atlantic ¹⁰	291	491,423	39,793	37,305	7.6	22,770	454,610	6,536	164
Virginia.	49	80,089	7,474	6,218	7.8	3,900	78,295	996	20
West Virginia	30	53,693	5,279	4,564	8.5	2,906	59,589	715	4
North Carolina.	86	121,293	9,276	8,309	6.9	5,054	92,093	1,434	70
South Carolina.	27	45,391	4,113	3,033	6.7	1,941	36,182	782	12
Georgia	52	71,822	6,649	5,960	8.3	3,582	71,562	966	38
Florida	28	78,432	3,877	5,632	7.2	3,242	74,793	1,146	11
East South Central ¹¹	173	382,691	29,942	29,087	7.6	16,911	329,350	4,721	131
Kentucky.	44	83,653	6,822	5,705	6.8	3,644	65,706	921	30
Alabama.	46	93,908	8,157	6,988	7.4	4,097	76,398	1,121	47

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in Maine, 1 in New Hampshire, 1 in Vermont, and 1 in Rhode Island. ²Includes 4 establishments in Wisconsin. ³Includes 2 establishments in North Dakota, 1 in Nebraska, and 3 in Kansas. ⁴Includes 1 establishment in Delaware, 3 in Maryland, 3 in the District of Columbia, and 4 in West Virginia. ⁵Includes 3 establishments in Kentucky, 7 in Alabama, and 3 in Mississippi. ⁶Includes 6 establishments in Arkansas, 8 in Louisiana, and 4 in Oklahoma. ⁷Includes 2 establishments in Montana, 1 in Idaho, 2 in New Mexico, 1 in Arizona, and 3 in Utah. ⁸Includes 5 establishments in Maine, 2 in New Hampshire, 2 in Vermont, and 3 in Rhode Island. ⁹Includes 3 establishments in North Dakota, and 7 in South Dakota. ¹⁰Includes 16 establishments in Maryland and 3 in the District of Columbia. ¹¹Includes 40 establishments in Tennessee, and 43 in Mississippi.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
GROCERY (GENERAL LINE, UNAFFILIATED) WHOLESALERS (SIC 5042 PART)—Continued									
West South Central ¹	191	474,549	33,144	37,647	7.9	20,348	416,025	5,317	105
Arkansas	37	58,594	5,904	4,733	8.1	2,798	54,064	846	30
Texas	92	288,903	17,981	22,004	7.6	11,530	232,029	2,844	49
Mountain ²	38	76,565	5,969	6,038	7.9	3,472	69,519	831	16
Idaho	4	8,555	337	745	8.7	437	4,896	79	4
Colorado	5	9,487	1,100	938	9.9	693	12,683	144	5
New Mexico	9	22,016	1,705	1,483	6.7	873	20,441	222	...
Pacific	75	294,264	19,550	24,823	8.4	13,755	283,985	2,814	35
Washington	12	38,324	2,338	3,359	8.8	1,340	28,492	277	9
Oregon	12	53,891	1,543	4,920	9.1	2,500	48,863	532	2
California	51	202,049	15,669	16,544	8.2	9,915	206,630	2,005	24
GENERAL MERCHANDISE DISTRIBUTORS (SIC 5099 PART)									
United States, total.	834	676,656	48,493	82,760	12.2	38,574	851,032	10,701	581
New England ³	32	10,485	580	1,537	14.7	643	13,001	189	20
Massachusetts	16	5,676	247	765	13.5	279	6,222	77	7
Connecticut	8	1,477	173	261	17.7	139	2,608	33	8
Middle Atlantic	283	240,282	12,700	25,874	10.8	11,237	222,474	2,412	157
New York	221	220,581	11,257	22,654	10.3	9,609	188,694	2,045	108
New Jersey	22	6,706	520	1,241	18.5	614	11,542	131	10
Pennsylvania	40	12,995	923	1,979	15.2	1,014	22,238	236	39
East North Central ⁴	151	136,913	11,715	21,856	16.0	10,002	229,120	3,572	111
Ohio	45	16,235	1,160	3,033	18.7	1,713	39,241	418	30
Illinois	64	68,086	6,116	9,199	13.5	3,572	103,172	1,290	45
Michigan	19	13,105	876	2,260	17.2	1,261	22,927	231	22
West North Central ⁵	56	57,778	6,614	7,142	12.4	3,514	84,164	1,074	47
Minnesota	15	25,027	3,206	3,124	12.5	1,234	34,766	508	15
Iowa	5	2,136	140	395	18.5	203	9,404	97	3
Missouri	25	21,368	2,373	2,798	13.1	1,684	31,762	356	19
Nebraska	5	7,267	768	698	9.6	313	5,867	83	3
South Atlantic ⁶	74	44,738	2,755	5,381	12.0	2,348	57,344	691	50
Maryland	13	23,027	1,193	2,561	11.1	932	28,113	340	5
Virginia	9	3,419	119	406	11.9	211	3,581	36	5
North Carolina	12	8,635	726	785	9.1	338	6,516	92	14
Georgia	12	4,598	357	775	16.9	392	8,682	96	7
Florida	16	2,161	109	360	16.7	175	5,037	71	12
East South Central ⁷	34	30,116	2,882	2,996	9.9	1,775	39,977	515	31
Kentucky	9	9,177	578	693	7.6	419	9,092	107	11
Tennessee	11	15,733	1,902	1,753	11.1	1,087	19,846	270	10
West South Central	76	53,233	3,561	5,518	10.4	2,436	56,285	678	62
Arkansas	4	414	36	55	13.3	38	1,220	13	5
Louisiana	17	12,285	307	1,321	10.8	451	10,159	116	9
Oklahoma	11	5,681	311	752	13.2	393	9,643	132	15
Texas	44	34,853	2,907	3,390	9.7	1,554	35,263	417	33
Mountain ⁸	19	7,841	608	1,013	12.9	537	13,429	150	12
Colorado	7	928	41	148	15.9	72	1,245	15	5
Arizona	7	4,594	337	602	13.1	313	7,319	94	3
Pacific	109	95,270	7,078	11,443	12.0	6,082	135,238	1,420	91
Washington	16	5,166	603	770	14.9	358	8,999	83	13
Oregon	9	1,171	76	237	20.2	119	2,548	26	10
California	84	88,933	6,399	10,436	11.7	5,605	123,691	1,311	68
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)									
United States, total.	2,366	873,358	92,863	187,714	21.5	98,618	2,068,767	19,768	1,085
New England	142	52,853	5,195	11,762	22.3	5,722	111,159	1,177	43
Maine	11	1,773	225	425	24.0	229	3,482	45	7
New Hampshire	7	1,158	162	264	22.8	144	3,298	34	...
Massachusetts	68	32,155	2,223	6,618	20.6	2,884	55,623	584	16
Rhode Island	11	3,343	406	838	25.1	485	8,564	112	3
Connecticut	45	14,424	2,179	3,617	25.1	1,980	40,192	402	17
Middle Atlantic	570	185,793	16,596	36,801	19.8	19,466	409,333	3,827	253
New York	312	94,278	7,527	18,991	20.1	9,759	195,868	1,885	117
New Jersey	92	25,870	2,585	6,281	24.3	3,530	75,004	721	36
Pennsylvania	166	65,645	6,484	11,529	17.6	6,177	138,461	1,221	100
East North Central	505	158,724	16,535	37,199	23.4	19,379	417,021	3,797	246
Ohio	135	35,699	4,419	7,815	21.9	4,241	99,143	946	44
Indiana	53	14,210	1,764	3,411	24.0	1,937	40,409	412	36
Illinois	148	63,605	5,832	14,892	23.4	7,534	148,858	1,306	77
Michigan	118	28,358	3,015	7,390	26.1	3,970	92,358	809	59
Wisconsin	51	16,852	1,505	3,691	21.9	1,697	36,253	324	30

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 48 establishments in Louisiana, and 14 in Oklahoma. ²Includes 10 establishments in Montana, 3 in Wyoming, 3 in Arizona, 2 in Utah, and 2 in Nevada. ³Includes 1 establishment in Maine, 2 in New Hampshire, and 5 in Rhode Island. ⁴Includes 10 establishments in Indiana and 13 in Wisconsin. ⁵Includes 1 establishment in North Dakota, 1 in South Dakota, and 4 in Kansas. ⁶Includes 1 establishment in Delaware, 4 in the District of Columbia, 5 in West Virginia, and 2 in South Carolina. ⁷Includes 13 establishments in Alabama, and 1 in Mississippi. ⁸Includes 1 establishment in Montana, 1 in Idaho, 1 in New Mexico, and 2 in Utah.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)									
West North Central ¹	160	62,132	7,303	12,996	20.9	6,842	146,502	1,339	69
Minnesota	44	19,548	2,245	3,888	19.9	2,096	39,413	399	18
Iowa	14	4,678	385	867	18.5	383	8,710	99	9
Missouri	60	23,575	3,090	5,462	23.2	2,999	67,139	574	20
Nebraska	14	2,904	315	560	19.3	326	3,804	40	11
Kansas	25	11,092	1,236	2,153	19.4	1,011	26,885	220	10
South Atlantic ²	233	86,208	9,349	17,253	20.0	9,678	202,287	2,150	73
Maryland	34	7,850	900	1,949	24.8	1,124	23,581	263	8
Virginia	26	6,669	638	1,411	21.2	731	19,883	209	16
West Virginia	12	7,829	1,048	1,517	19.4	956	20,033	190	3
North Carolina	37	16,406	1,904	3,335	20.3	1,990	39,961	436	11
South Carolina	19	8,106	755	1,544	19.0	788	15,257	171	6
Georgia	37	16,000	1,436	2,890	18.1	1,571	29,843	312	12
Florida	54	21,128	2,433	4,222	20.0	2,347	48,772	516	13
East South Central	88	34,810	3,658	8,063	23.2	4,547	96,099	977	50
Kentucky	26	9,306	1,024	2,671	28.7	1,202	24,658	236	19
Tennessee	33	10,404	1,050	2,191	21.1	1,328	29,831	320	15
Alabama	17	5,354	511	1,147	21.4	632	12,036	143	11
Mississippi	12	9,746	1,073	2,054	21.1	1,385	29,574	278	5
West South Central	219	99,534	12,155	21,635	21.7	11,457	240,145	2,479	111
Arkansas	9	2,509	375	528	21.0	257	5,196	54	3
Louisiana	42	25,801	2,365	5,532	21.4	2,956	60,854	544	25
Oklahoma	41	12,337	1,476	3,069	24.9	1,728	36,028	379	23
Texas	127	58,887	7,939	12,506	21.2	6,516	138,067	1,502	60
Mountain ³	79	34,152	4,140	7,717	22.6	3,802	76,336	708	31
Montana	10	3,182	425	615	19.3	322	5,928	77	...
Colorado	21	9,048	1,199	2,265	25.0	990	18,819	178	8
New Mexico	9	1,802	193	410	22.8	197	3,874	44	7
Arizona	15	10,533	1,339	2,456	23.3	1,338	28,007	233	6
Utah	10	3,289	311	612	18.6	334	5,548	53	4
Pacific	370	159,152	17,932	34,288	21.5	17,725	369,885	3,314	209
Washington	51	22,781	2,711	4,567	20.0	2,838	52,833	494	23
Oregon	58	28,587	3,982	5,987	20.9	3,341	73,866	615	29
California	261	107,784	11,239	23,734	22.0	11,546	243,186	2,205	157
GLASS (FLAT, BRICK) DISTRIBUTORS (SIC 5098 PART)									
United States, total	584	248,776	31,932	71,041	28.6	42,977	977,719	9,628	306
New England ⁴	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	13	3,676	543	1,248	33.9	848	17,141	164	3
Connecticut	12	967	97	374	38.7	201	5,527	56	6
Middle Atlantic	113	57,521	6,470	15,549	27.0	8,785	189,876	1,879	79
New York	55	26,997	2,771	6,960	25.8	3,737	77,058	757	33
New Jersey	14	5,571	796	1,287	23.1	739	16,578	178	14
Pennsylvania	44	24,953	2,903	7,302	29.3	4,309	96,240	944	32
East North Central	115	63,319	8,400	18,304	28.9	11,712	269,875	2,539	50
Ohio	24	15,945	1,900	4,415	27.7	2,925	79,063	708	4
Indiana	17	7,767	954	2,537	32.7	1,590	36,150	347	3
Illinois	39	20,768	2,853	5,484	26.4	3,458	72,781	708	31
Michigan	20	12,671	1,672	4,172	32.9	2,666	61,929	526	8
Wisconsin	15	6,168	1,021	1,696	27.5	1,073	19,952	250	4
West North Central ⁵	47	20,303	3,078	6,198	30.5	3,659	82,833	823	16
Minnesota	11	6,851	901	1,814	26.5	1,016	26,984	259	5
Iowa	10	2,184	352	708	32.4	439	7,994	82	3
Missouri	12	5,452	690	1,806	33.1	1,144	25,610	242	4
Kansas	6	2,298	378	780	33.9	442	9,246	107	2
South Atlantic ⁶	71	22,948	2,855	6,815	29.7	3,948	86,024	963	33
Virginia	5	3,226	411	1,164	36.1	722	13,335	163	3
West Virginia	9	1,326	168	414	31.2	198	4,626	53	1
North Carolina	10	3,260	415	952	29.2	528	10,514	133	3
Georgia	15	2,808	305	943	33.6	577	15,183	166	6
Florida	22	9,142	1,104	2,149	23.5	1,275	28,696	307	12
East South Central	32	10,090	1,179	3,464	34.3	2,123	44,591	474	12
Kentucky	8	1,557	170	529	34.0	324	6,933	85	2
Tennessee	10	5,522	591	2,041	37.0	1,255	26,215	259	3
Alabama	6	1,452	222	470	32.4	288	6,078	71	4
Mississippi	8	1,559	196	424	27.2	256	5,365	59	3
West South Central ⁷	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma	11	2,705	333	776	28.7	504	12,049	124	7
Texas	31	9,785	1,431	3,197	32.7	1,993	58,804	514	13
Mountain ⁸	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	7	2,090	277	529	25.3	328	7,193	80	1
Colorado	11	2,156	346	564	26.2	300	9,098	96	8
New Mexico	4	369	66	135	36.6	84	1,585	23	2
Utah	6	3,782	344	863	22.8	553	14,749	147	8
Pacific ⁹	78	39,041	5,082	10,743	27.5	6,574	146,943	1,411	54
California	67	34,770	4,354	9,464	27.2	5,866	131,994	1,265	45

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in North Dakota, and 1 in South Dakota. ²Includes 6 establishments in Delaware, and 8 in the District of Columbia. ³Includes 5 establishments in Idaho, 3 in Wyoming, and 6 in Nevada. ⁴Includes 9 establishments in Maine, 1 in New Hampshire, and 4 in Rhode Island. ⁵Includes 2 establishments in North Dakota, 2 in South Dakota, and 4 in Nebraska. ⁶Includes 2 establishments in Delaware, 4 in Maryland, 1 in the District of Columbia, and 3 in South Carolina. ⁷Includes 4 establishments in Arkansas, and 10 in Louisiana. ⁸Includes 1 establishment in Montana, 1 in Wyoming, and 3 in Arizona. ⁹Includes 8 establishments in Washington and 3 in Oregon.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
HARDWARE (GENERAL LINE) WHOLESALERS (SIC 5072 PART)									
United States, total.	425	1,532,779	270,045	267,882	17.5	165,824	3,161,485	35,087	67
New England ¹	30	56,958	9,795	10,994	19.3	6,440	115,076	1,416	4
Maine	7	12,858	2,820	2,581	20.1	1,556	28,783	411	...
Massachusetts	15	29,876	4,566	6,058	20.3	3,736	66,977	750	4
Middle Atlantic	75	173,909	25,791	32,442	18.7	20,097	379,013	4,138	18
New York.	46	98,841	12,486	18,998	19.2	11,689	223,913	2,320	9
New Jersey.	11	19,097	2,987	3,140	16.4	1,881	35,727	403	5
Pennsylvania.	18	55,971	10,318	10,304	18.4	6,527	119,373	1,415	4
East North Central.	72	352,129	51,142	54,365	15.4	33,034	639,468	6,815	22
Ohio.	18	115,566	18,941	16,936	14.7	10,540	238,212	2,365	9
Indiana	10	43,675	6,059	7,471	17.1	4,030	73,347	878	...
Illinois.	25	98,520	12,116	13,835	14.0	8,489	150,261	1,537	10
Michigan.	14	68,702	10,773	13,357	19.4	8,493	144,409	1,699	3
Wisconsin	5	25,666	3,253	2,766	10.8	1,482	33,239	336	...
West North Central ²	31	172,080	29,644	34,103	19.8	21,092	396,259	3,974	1
Minnesota	9	91,008	13,162	19,028	20.9	11,513	211,867	2,058	...
Nebraska.	4	15,351	2,763	2,897	18.9	1,646	31,826	411	...
Kansas.	3	11,858	2,733	1,867	15.7	1,278	29,435	298	...
South Atlantic ³	64	159,559	31,501	26,259	16.5	17,836	324,720	3,695	1
Maryland.	5	8,589	1,586	1,124	19.6	1,124	19,074	242	...
Virginia.	9	20,979	5,134	3,610	17.2	2,658	48,855	563	...
West Virginia	6	12,909	2,854	2,240	17.4	1,443	28,594	352	...
North Carolina.	8	25,248	3,722	3,588	14.2	2,482	45,030	490	...
South Carolina.	7	13,883	3,073	2,095	15.1	1,411	26,775	318	...
Georgia	11	32,119	5,872	4,706	14.7	3,229	63,558	645	...
Florida	14	37,001	7,344	6,582	17.8	4,136	67,701	831	1
East South Central ⁴	35	209,094	41,111	34,403	16.5	23,201	429,266	5,353	4
Tennessee	14	63,482	14,090	9,942	15.7	6,614	107,236	1,509	...
Alabama	9	60,606	10,951	8,979	14.8	6,068	114,986	1,468	...
West South Central.	37	137,984	27,890	23,891	17.3	14,328	265,014	3,328	5
Arkansas.	5	10,932	2,579	1,665	15.2	836	15,705	213	...
Louisiana	4	27,701	3,941	5,151	18.6	2,126	37,787	662	...
Oklahoma.	4	10,959	2,643	1,874	17.1	1,324	19,877	169	...
Texas	24	88,392	18,727	15,201	17.2	10,042	191,645	2,284	5
Mountain ⁵	18	55,795	11,300	10,422	18.7	5,952	116,042	1,354	...
Montana	3	6,526	1,265	1,166	17.9	673	13,024	147	...
Colorado.	4	8,884	1,896	1,483	16.7	1,064	19,323	238	...
Arizona	4	11,591	2,861	1,841	15.9	972	18,538	216	...
Pacific	63	215,271	41,871	41,003	19.0	23,844	496,627	5,014	12
Washington.	16	47,365	9,480	8,758	18.5	5,171	105,249	1,103	6
Oregon.	7	25,425	5,038	4,324	17.0	2,673	55,149	605	2
California.	40	142,481	27,353	27,921	19.6	16,000	336,229	3,306	4
HARDWARE (SPECIALTY LINE) WHOLESALERS (SIC 5072 PART)									
United States, total.	2,203	722,390	109,827	147,532	20.4	78,131	1,550,817	17,851	1,224
New England ⁶	146	51,765	8,367	11,257	21.7	6,080	110,113	1,367	46
Maine	9	4,667	713	954	20.4	596	9,988	143	3
Massachusetts	78	27,485	4,387	6,277	22.8	3,289	58,531	722	23
Rhode Island.	12	2,963	430	605	20.4	369	7,227	86	5
Connecticut	39	13,102	2,230	2,780	21.2	1,446	27,595	318	10
Middle Atlantic	707	197,095	27,552	41,060	20.8	21,734	430,101	4,925	416
New York.	458	134,379	18,059	27,847	20.7	14,279	292,405	3,273	253
New Jersey.	105	24,139	3,277	5,330	22.1	2,992	56,242	595	59
Pennsylvania.	144	38,577	6,216	7,883	20.4	4,463	81,454	1,057	104
East North Central.	426	121,076	18,023	26,998	22.3	14,066	277,537	3,224	249
Ohio.	99	25,106	3,808	5,936	23.6	3,241	60,505	730	44
Indiana	41	16,687	2,650	3,967	23.8	2,086	37,179	476	20
Illinois.	162	46,072	5,960	10,060	21.8	5,004	104,051	1,150	98
Michigan.	87	25,309	4,309	5,326	21.0	2,746	57,660	707	70
Wisconsin	37	7,902	1,296	1,709	21.6	989	18,142	198	17
West North Central ⁷	138	71,806	13,334	12,612	17.6	6,342	118,504	1,411	73
Minnesota	30	7,555	1,314	1,578	20.9	808	16,077	176	13
Iowa.	24	15,290	2,401	2,778	18.2	1,382	25,781	313	16
Missouri.	51	39,693	7,749	6,425	16.2	3,262	61,039	707	23
South Atlantic ⁸	243	83,242	13,025	16,720	20.1	9,174	182,415	2,238	87
Delaware.	5	1,215	103	202	16.6	103	2,236	28	2
Maryland.	33	9,847	1,453	2,165	22.0	1,234	22,723	283	12
West Virginia	24	12,167	2,072	2,397	19.7	1,541	31,652	382	9
North Carolina.	40	12,785	1,841	2,397	18.7	1,362	24,631	295	21
South Carolina.	10	2,934	437	484	16.5	312	5,798	75	4
Georgia	28	11,104	1,563	2,194	19.8	1,048	22,542	269	10

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Includes 1 establishment in New Hampshire, 2 in Rhode Island, and 5 in Connecticut. ²Includes 4 establishments in Iowa, 10 in Missouri, and 1 in South Dakota. ³Includes 1 establishment in Delaware, and 3 in the District of Columbia. ⁴Includes 5 establishments in Kentucky, and 7 in Mississippi. ⁵Includes 1 establishment in Idaho, 3 in New Mexico, and 3 in Utah. ⁶Includes 3 establishments in New Hampshire, and 5 in Vermont. ⁷Includes 4 establishments in North Dakota, 5 in South Dakota, 9 in Nebraska, and 15 in Kansas. ⁸Includes 9 establishments in the District of Columbia, 30 in Virginia, and 64 in Florida.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
HARDWARE (SPECIALTY LINE) WHOLESALERS (SIC 5072 PART)—Continued									
East South Central	66	28,037	5,129	5,580	19.9	3,068	56,743	722	38
Kentucky	15	6,143	1,095	1,345	21.9	583	11,858	145	7
Tennessee	19	8,613	1,697	1,745	20.3	985	18,489	227	11
Alabama	23	7,363	1,346	1,346	18.3	818	16,059	217	20
Mississippi	9	5,918	991	1,144	19.3	682	10,337	133	..
West South Central ¹	138	53,196	8,963	10,563	19.9	5,524	119,110	1,438	88
Oklahoma	16	7,337	1,081	1,414	19.3	524	14,313	174	21
Texas	87	32,994	5,755	6,637	20.1	3,549	79,732	962	47
Mountain ²	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Montana	4	2,273	312	334	14.7	149	2,964	35	...
Idaho	5	2,298	311	407	17.7	265	4,988	53	2
Colorado	12	2,864	440	562	19.6	308	6,700	66	7
Pacific	301	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Washington	49	19,352	3,343	3,896	20.1	2,110	42,623	449	31
California	221	78,109	9,150	15,328	19.6	8,180	177,224	1,674	143
HOUSEHOLD FURNITURE WHOLESALERS (SIC 5097 PART)									
United States, total.	1,018	383,994	39,043	78,389	20.4	35,801	729,816	8,048	559
New England ³	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	44	19,509	1,765	3,841	19.7	1,718	35,793	359	6
Connecticut	9	4,128	340	1,031	25.0	376	7,516	61	5
Middle Atlantic	331	128,385	12,086	26,150	20.4	10,786	225,900	2,384	180
New York	225	91,520	8,526	18,448	20.2	7,268	140,614	1,449	101
New Jersey	26	8,999	911	1,792	19.9	763	13,968	153	17
Pennsylvania	80	27,866	2,649	5,910	21.2	2,755	71,318	782	62
East North Central	181	54,084	4,847	11,075	20.5	4,879	100,125	1,067	127
Ohio	34	6,362	605	1,350	21.2	630	14,626	169	23
Indiana	25	5,401	538	1,092	20.2	604	12,411	158	8
Illinois	74	30,785	2,755	6,646	21.6	2,751	51,439	506	50
Michigan	36	8,821	743	1,474	16.7	699	15,860	170	38
Wisconsin	12	2,715	206	513	18.9	195	5,789	64	8
West North Central ⁴	68	25,010	3,352	5,311	21.2	2,689	54,151	617	26
Minnesota	21	8,641	915	1,769	20.5	859	17,767	192	4
Missouri	33	12,684	1,836	2,807	22.1	1,417	27,248	291	12
Nebraska	6	498	66	127	25.5	84	1,236	20	1
South Atlantic ⁵	114	53,252	5,695	10,317	19.4	5,080	97,290	1,152	43
Maryland	9	4,563	548	884	19.4	429	8,087	74	3
North Carolina	17	11,848	441	2,142	18.1	676	14,310	122	8
South Carolina	9	1,816	213	381	21.0	196	3,596	49	5
Georgia	9	4,908	732	949	19.3	448	7,792	88	5
Florida	49	16,178	2,219	3,309	20.5	1,834	35,952	438	16
East South Central ⁶	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Kentucky	10	2,128	213	413	19.4	213	5,013	67	8
Tennessee	20	6,235	656	1,254	20.1	461	10,206	122	10
West South Central ⁷	68	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma	8	1,627	211	316	19.4	145	2,761	34	6
Texas	40	15,231	1,871	3,033	19.9	1,320	26,801	367	24
Mountain ⁸	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	11	3,909	462	680	17.4	280	6,262	66	9
Pacific ⁹	128	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Washington	11	6,914	639	2,386	34.5	1,600	22,351	367	8
California	113	44,990	4,338	9,356	20.8	4,528	103,408	977	78
JANITORS' SUPPLY HOUSES (SIC 5087 PART)									
United States, total.	1,005	193,059	20,164	59,063	30.6	29,688	614,308	6,738	702
New England ¹⁰	37	4,027	432	1,337	33.2	721	12,837	153	18
Massachusetts	19	2,576	274	886	34.4	509	8,616	99	7
Rhode Island	5	266	32	83	31.2	27	510	8	5
Connecticut	10	1,054	100	323	30.6	162	3,232	37	5
Middle Atlantic	181	45,753	4,114	10,724	23.4	5,661	123,156	1,290	115
New York	92	26,696	1,847	5,904	22.1	3,203	64,805	700	38
New Jersey	29	6,494	649	1,571	24.2	708	16,650	177	20
Pennsylvania	60	12,563	1,618	3,249	25.9	1,750	41,701	413	57
East North Central	204	25,591	3,003	7,891	30.8	4,523	90,652	1,060	155
Ohio	54	7,546	956	2,290	30.3	1,543	30,690	352	26
Indiana	33	3,529	446	1,188	33.7	622	11,506	135	27
Illinois	60	7,413	742	2,225	30.0	1,192	23,054	279	44
Michigan	41	5,406	645	1,631	30.2	846	19,782	210	47
Wisconsin	16	1,697	214	557	32.8	320	5,620	84	11

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 12 establishments in Arkansas, and 23 in Louisiana. ²Includes 1 establishment in Wyoming, 2 in New Mexico, 9 in Arizona, 3 in Utah, and 2 in Nevada. ³Includes 2 establishments in Maine, 1 in New Hampshire, and 7 in Rhode Island. ⁴Includes 5 establishments in Iowa, 1 in South Dakota, and 2 in Kansas. ⁵Includes 5 establishments in the District of Columbia, 7 in Virginia, and 9 in West Virginia. ⁶Includes 10 establishments in Alabama, and 3 in Mississippi. ⁷Includes 5 establishments in Arkansas, and 15 in Louisiana. ⁸Includes 2 establishments in Montana, 1 in New Mexico, 5 in Arizona, and 3 in Utah. ⁹Includes 4 establishments in Oregon. ¹⁰Includes 2 establishments in Maine and 1 in Vermont.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
JANITORS' SUPPLY HOUSES (SIC 5087 PART)—Continued									
West North Central ¹	93	26,710	2,818	10,508	39.3	3,699	67,896	775	63
Minnesota	18	1,234	206	436	35.3	215	4,128	51	12
Iowa	17	1,660	264	516	31.1	289	5,962	74	16
Missouri	35	9,899	1,089	4,268	43.1	2,267	37,220	411	21
Nebraska	9	4,258	410	1,242	29.2	244	7,337	86	7
South Atlantic	148	26,388	2,802	9,008	34.1	4,704	94,914	1,056	76
Delaware	4	916	177	224	24.5	154	2,944	32	1
Maryland	15	4,767	423	1,297	27.2	501	11,769	135	12
District of Columbia	6	1,970	228	618	31.4	388	8,069	85	2
Virginia	16	2,728	444	927	34.0	498	9,643	107	13
West Virginia	10	1,318	190	336	25.5	208	4,404	48	3
North Carolina	14	2,122	204	709	33.4	325	8,939	87	3
South Carolina	10	1,516	106	527	34.8	226	6,297	92	7
Georgia	39	6,588	620	2,880	43.7	1,494	25,632	265	18
Florida	34	4,463	410	1,490	33.4	910	17,217	205	17
East South Central	48	5,797	558	1,695	29.2	696	14,879	185	46
Kentucky	10	1,245	135	390	31.3	146	3,939	45	12
Tennessee	18	3,057	281	874	28.6	404	8,221	99	18
Alabama	14	1,003	87	267	26.6	90	1,746	29	11
Mississippi	6	492	55	164	33.3	56	973	12	5
West South Central	121	21,206	2,352	6,961	32.8	3,686	76,271	912	91
Arkansas	4	212	26	60	28.3	21	489	10	4
Louisiana	24	2,973	381	1,018	34.2	608	14,504	165	13
Oklahoma	17	2,725	423	851	31.2	521	9,353	111	14
Texas	76	15,296	1,522	5,032	32.9	2,536	51,925	626	60
Mountain ²	50	10,444	1,293	3,005	28.8	1,524	33,249	361	48
Colorado	13	5,447	649	1,565	28.7	733	16,612	173	9
New Mexico	7	1,205	177	334	27.7	193	4,067	36	6
Arizona	13	1,860	234	577	31.0	295	7,335	90	13
Utah	6	830	108	243	29.3	157	2,718	30	10
Nevada	4	659	63	148	22.5	77	1,314	15	5
Pacific	123	27,143	2,792	7,934	29.2	4,474	100,454	946	90
Washington	17	3,602	315	1,085	30.1	630	12,214	119	16
Oregon	11	1,538	171	433	28.2	230	5,391	46	6
California	95	22,003	2,306	6,416	29.2	3,614	82,849	781	68
LAUNDRY, DRY CLEANING SUPPLY HOUSES (SIC 5087 PART)									
United States, total	527	207,469	18,624	44,934	21.7	23,201	437,448	4,488	254
New England ³	33	9,737	892	1,859	19.1	993	18,313	187	15
Massachusetts	23	6,332	620	1,164	18.4	616	11,425	127	12
Connecticut	4	1,575	92	330	21.0	202	3,461	27	2
Middle Atlantic	119	37,787	3,126	8,192	21.7	4,037	81,264	829	51
New York	70	21,922	1,541	4,620	21.1	2,462	49,179	508	26
New Jersey	21	7,442	622	1,861	25.0	683	12,679	126	6
Pennsylvania	28	8,423	963	1,711	20.3	892	19,406	195	19
East North Central	90	45,358	3,323	10,334	22.8	5,672	104,149	985	40
Ohio	32	16,389	1,139	2,642	16.1	1,528	30,851	278	9
Indiana	9	2,261	216	445	19.7	212	4,584	53	2
Illinois	26	15,537	942	4,855	31.2	2,648	46,577	432	14
Michigan	16	9,050	853	1,946	21.5	1,029	17,806	175	10
Wisconsin	7	2,121	173	446	21.0	255	4,331	47	5
West North Central ⁴	37	12,500	1,247	2,675	21.4	1,354	28,361	282	18
Minnesota	9	2,965	233	679	22.9	406	8,342	70	4
Missouri	19	6,197	669	1,343	21.7	708	15,007	158	8
Kansas	5	613	45	135	22.0	46	970	11	2
South Atlantic	71	30,645	3,012	6,861	22.4	3,521	65,379	732	25
Maryland	11	4,153	274	877	21.1	405	7,254	78	4
District of Columbia	5	3,607	286	820	22.7	557	8,986	80	...
Virginia	5	3,726	487	900	24.2	427	8,553	98	...
West Virginia	4	1,536	229	351	22.9	206	4,032	43	...
North Carolina	10	4,459	458	930	20.9	448	10,960	160	3
South Carolina	3	1,333	100	221	16.6	90	1,717	22	...
Georgia	14	4,919	556	1,089	22.1	586	12,323	115	6
Florida	19	6,912	622	1,673	24.2	802	11,554	136	12
East South Central ⁵	31	13,306	1,324	2,605	19.6	1,344	26,065	284	10
Tennessee	16	7,149	712	1,379	19.3	778	15,027	157	3
Alabama	9	3,658	367	739	20.2	366	7,115	84	5
West South Central	59	27,416	2,455	5,781	21.1	2,941	51,826	581	31
Arkansas	4	973	108	192	19.7	115	1,997	27	2
Louisiana	11	5,522	525	1,113	20.2	357	7,634	68	4
Oklahoma	4	1,376	96	261	19.0	124	2,070	23	6
Texas	40	19,545	1,726	4,215	21.6	2,345	40,125	463	19
Mountain ⁶	14	3,380	381	777	23.0	396	7,857	94	4
Colorado	8	1,991	186	374	18.8	206	4,389	47	2
Pacific	73	27,340	2,864	5,850	21.4	2,943	54,234	514	60
Washington	5	858	56	191	22.3	93	1,609	16	1
Oregon	6	2,053	273	465	22.6	233	4,326	38	3
California	62	24,429	2,535	5,194	21.3	2,617	48,299	460	38

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Includes 2 establishments in North Dakota, 3 in South Dakota, and 9 in Kansas.
²Includes 3 establishments in Montana, 1 in Idaho, and 3 in Wyoming.
³Includes 2 establishments in Maine, 1 in New Hampshire, and 3 in Rhode Island.
⁴Includes 1 establishment in Iowa, and 3 in Nebraska.
⁵Includes 4 establishments in Kentucky, and 2 in Mississippi.
⁶Includes 1 establishment in New Mexico, 1 in Arizona, and 4 in Utah.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
LUMBER WHOLESALERS WITH YARDS (SIC 5098 PART)									
United States, total.	1,631	1,588,043	138,570	187,869	11.8	98,183	1,998,194	21,449	746
New England ¹	86	83,525	8,234	9,931	11.9	5,538	99,074	1,083	36
Maine	11	3,651	314	459	12.6	253	4,282	50	5
New Hampshire	11	1,684	148	215	12.8	85	1,893	32	9
Massachusetts	38	50,817	4,740	4,975	9.8	2,607	50,433	495	10
Connecticut	19	22,179	2,381	3,355	15.1	2,098	32,462	381	7
Middle Atlantic	352	331,169	28,732	38,684	11.7	20,893	407,185	4,032	112
New York.	168	157,972	13,578	19,440	12.3	10,292	193,611	1,899	29
New Jersey.	76	67,081	6,575	6,631	9.9	3,558	72,617	693	25
Pennsylvania.	108	106,116	8,579	12,613	11.9	7,043	140,957	1,437	58
East North Central.	300	269,032	25,298	37,768	14.0	20,815	457,183	4,586	105
Ohio.	72	62,734	6,461	9,018	14.4	5,230	98,910	995	21
Indiana	44	30,058	3,346	4,250	14.1	2,283	49,355	550	21
Illinois.	93	95,718	8,607	14,176	14.8	7,404	179,095	1,828	29
Michigan.	58	55,180	4,862	6,898	12.5	3,870	87,682	818	24
Wisconsin	33	25,342	2,022	3,426	13.5	2,028	42,141	395	10
West North Central ²	95	75,103	7,921	8,220	10.9	4,431	93,628	925	48
Minnesota	22	15,447	1,661	1,661	10.8	925	20,174	168	12
Missouri.	27	17,857	2,140	2,674	15.0	1,548	31,553	316	10
South Dakota.	5	3,768	421	405	10.7	214	3,839	51	...
Kansas.	9	7,739	1,148	1,077	13.9	625	15,845	131	6
South Atlantic ³	235	164,932	15,651	21,068	12.8	11,541	238,095	3,095	128
Maryland.	27	22,622	2,937	3,367	14.9	2,081	39,838	494	16
Virginia.	40	25,527	2,239	3,592	14.1	1,906	32,795	433	20
West Virginia	26	6,748	843	1,195	17.7	706	15,094	200	10
North Carolina.	43	32,555	2,559	3,384	10.4	1,808	39,497	493	34
South Carolina.	11	9,025	390	932	10.3	622	11,320	187	7
Georgia	26	14,585	1,390	2,257	15.5	1,213	29,428	411	25
Florida	56	41,072	4,212	5,164	12.6	2,530	57,788	746	16
East South Central.	121	65,713	6,673	9,073	13.8	4,790	93,982	1,370	89
Kentucky.	27	19,994	2,421	2,247	11.2	1,200	22,662	269	14
Tennessee	48	22,333	2,126	3,465	15.5	1,946	37,073	557	34
Alabama	33	19,081	1,693	2,733	14.3	1,330	26,841	426	32
Mississippi	13	4,305	433	628	14.6	314	7,406	118	9
West South Central.	136	101,213	9,421	13,532	13.4	7,119	144,136	2,035	88
Arkansas.	15	6,708	800	743	11.1	407	9,018	126	13
Louisiana	36	23,917	2,329	4,101	17.1	2,056	48,843	623	24
Oklahoma.	17	8,791	1,054	1,145	13.0	602	11,432	145	6
Texas	68	61,797	5,238	7,543	12.2	4,054	74,843	1,141	45
Mountain ⁴	69	71,528	6,567	7,266	10.2	3,578	83,907	912	32
Idaho	16	12,953	1,658	1,189	9.2	547	12,572	154	6
Colorado.	15	19,722	1,766	1,998	10.1	895	22,089	244	5
New Mexico.	8	3,803	410	516	13.6	232	7,872	87	4
Arizona	15	24,730	1,919	2,143	8.7	1,260	26,734	263	11
Utah.	7	6,542	553	905	13.8	433	10,309	119	1
Nevada.	4	2,718	212	422	15.5	171	2,846	27	2
Pacific	237	425,828	30,073	42,327	9.9	19,478	381,004	3,411	108
Washington.	47	75,753	3,860	6,255	8.3	3,195	59,998	579	24
Oregon.	31	135,159	5,071	7,886	5.8	2,375	42,677	410	21
California.	159	214,916	21,142	28,186	13.1	13,908	278,329	2,422	63
LUMBER WHOLESALERS WITHOUT YARDS (SIC 5098 PART)									
United States, total.	1,579	1,299,010	53,721	86,573	6.7	43,138	908,243	9,388	996
New England ⁵	61	23,489	1,193	2,013	8.6	1,071	20,427	236	37
Maine	9	2,461	61	216	8.8	155	5,251	61	7
Massachusetts	24	9,297	421	871	9.4	419	6,461	75	19
Connecticut	16	10,432	627	666	6.4	359	6,218	73	5
Middle Atlantic	242	215,879	9,212	13,356	6.2	7,175	145,714	1,535	114
New York.	110	80,646	3,243	6,123	7.6	3,177	67,051	649	33
New Jersey.	37	76,424	3,708	3,129	4.1	1,733	29,953	376	14
Pennsylvania.	95	58,809	2,261	4,104	7.0	2,265	48,710	510	67
East North Central.	260	194,622	7,473	14,904	7.7	8,159	172,405	1,683	136
Ohio.	64	48,424	1,844	3,379	7.0	1,909	41,880	409	24
Indiana	33	23,287	864	2,220	9.5	868	18,374	206	18
Illinois.	76	58,165	2,374	5,211	9.0	2,971	62,258	586	36
Michigan.	62	51,477	1,759	3,014	5.9	1,737	35,634	333	33
Wisconsin	25	13,269	632	1,080	8.1	674	14,259	149	25
West North Central ⁶	110	146,628	4,840	8,661	5.9	4,083	82,601	859	59
Minnesota	28	42,833	1,892	2,982	7.0	1,319	23,566	214	14
Iowa.	22	44,840	692	2,425	5.4	1,160	26,497	280	9
Missouri.	36	37,377	1,536	1,746	4.7	918	17,254	182	19
Nebraska.	10	16,738	540	1,317	7.9	597	12,972	158	8

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 5 establishments in Vermont, and 2 in Rhode Island. ²Includes 19 establishments in Iowa, 4 in North Dakota, and 9 in Nebraska. ³Includes 2 establishments in Delaware, and 4 in the District of Columbia. ⁴Includes 3 establishments in Montana, and 1 in Wyoming. ⁵Includes 5 establishments in New Hampshire, 4 in Vermont, and 3 in Rhode Island. ⁶Includes 2 establishments in North Dakota, 5 in South Dakota, and 7 in Kansas.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
LUMBER WHOLESALERS WITHOUT YARDS (SIC 5098 PART)—Continued									
South Atlantic ¹	220	120,946	4,629	8,345	6.9	4,423	99,120	1,165	151
Maryland	18	11,641	484	993	8.5	569	11,343	126	11
Virginia	32	15,790	795	1,035	6.6	548	12,476	148	26
West Virginia	19	3,344	180	330	9.9	273	6,743	87	13
North Carolina	60	44,740	1,304	2,817	6.3	1,417	28,414	321	43
South Carolina	15	7,628	324	459	6.0	251	5,648	78	11
Georgia	30	12,857	512	1,015	7.9	448	11,213	137	25
Florida	41	22,570	914	1,540	6.8	887	22,757	260	22
East South Central	156	84,913	3,507	5,842	6.9	2,955	66,957	788	152
Kentucky	31	6,874	246	582	8.5	329	8,694	99	34
Tennessee	53	21,011	852	1,598	7.6	936	21,905	258	51
Alabama	41	38,995	1,695	2,273	5.8	1,069	18,202	212	39
Mississippi	31	18,033	714	1,389	7.7	621	18,156	219	28
West South Central	149	61,926	3,349	6,170	10.0	3,433	77,436	912	115
Arkansas	19	8,339	333	594	7.1	253	7,154	87	13
Louisiana	29	8,912	425	839	9.4	420	13,065	153	16
Oklahoma	15	2,864	160	281	9.8	106	4,872	64	14
Texas	86	41,811	2,431	4,456	10.7	2,654	52,345	608	72
Mountain ²	50	40,992	2,586	3,308	8.1	1,827	35,675	350	29
Colorado	15	7,605	422	465	6.1	220	4,323	50	12
New Mexico	6	6,416	242	625	9.7	323	7,843	63	2
Arizona	11	7,370	454	556	7.5	284	5,629	50	9
Utah	8	11,245	1,093	966	8.6	644	12,147	124	...
Pacific	331	409,615	16,932	23,974	5.9	10,012	207,908	1,860	203
Washington	75	100,212	3,060	5,062	5.1	2,325	44,008	388	51
Oregon	106	145,191	5,663	7,629	5.3	2,309	48,461	419	72
California	150	164,212	8,209	11,283	6.9	5,378	115,439	1,053	80
MECHANICAL POWER-TRANSMISSION EQUIPMENT DISTRIBUTORS (SIC 5082 PART)									
United States, total	596	243,794	35,867	51,351	21.1	28,827	565,888	5,379	158
New England ³	28	9,739	1,519	2,324	23.9	1,393	24,341	256	6
Maine	5	1,627	311	424	26.1	296	5,387	64	...
Massachusetts	16	5,693	847	1,422	25.0	774	12,890	143	5
Middle Atlantic	103	45,526	6,483	9,594	21.1	5,774	104,191	995	25
New York	52	20,292	2,938	5,126	25.3	3,118	55,988	527	5
New Jersey	23	15,599	1,957	2,425	15.5	1,531	26,451	230	6
Pennsylvania	28	9,635	1,588	2,043	21.2	1,125	21,752	238	14
East North Central	109	64,918	8,371	11,968	18.4	6,637	126,733	1,188	30
Ohio	37	27,291	3,198	3,470	12.7	2,042	37,520	341	10
Indiana	14	6,116	1,018	1,225	20.0	582	10,971	112	...
Illinois	29	19,492	2,479	4,433	22.7	2,427	46,771	458	9
Michigan	20	7,070	1,009	1,737	24.6	958	19,916	168	11
Wisconsin	9	4,949	667	1,103	22.3	628	11,555	109	...
West North Central ⁴	50	19,005	2,462	4,023	21.2	2,351	44,240	438	15
Minnesota	15	7,714	882	1,611	20.9	951	18,239	195	5
Missouri	15	4,787	884	1,128	23.6	665	14,410	139	6
Nebraska	6	2,506	209	500	20.0	293	4,215	40	1
Kansas	4	518	78	117	22.6	64	1,451	8	2
South Atlantic ⁵	58	25,244	4,339	5,295	21.0	2,876	57,436	570	4
Maryland	7	2,384	457	485	20.3	280	4,847	53	...
Virginia	7	5,239	994	1,149	21.9	724	11,138	123	1
North Carolina	6	2,264	349	479	21.2	249	6,538	53	...
South Carolina	3	915	109	151	16.5	68	1,864	16	...
Georgia	11	3,487	618	817	23.4	443	10,354	118	2
Florida	15	5,434	908	1,220	22.5	693	14,802	121	1
East South Central ⁶	32	14,770	2,705	3,368	22.8	1,880	36,314	341	3
Tennessee	9	4,031	750	751	18.6	470	10,571	95	...
Alabama	13	6,234	1,105	1,389	22.3	727	11,980	136	1
West South Central ⁷	74	21,575	3,249	4,782	22.2	2,522	51,889	507	32
Louisiana	12	5,013	894	1,119	22.3	591	12,601	114	5
Texas	49	13,382	2,074	3,119	23.3	1,618	33,850	335	16
Mountain ⁸	28	9,456	1,439	1,968	20.8	1,017	27,840	237	6
Idaho	5	2,061	226	403	19.6	211	4,445	44	...
Colorado	7	1,780	330	410	23.0	222	6,179	49	3
Arizona	6	2,434	283	406	16.7	195	6,748	67	1
Utah	4	1,701	299	393	23.1	193	6,166	39	...
Pacific	114	33,561	5,300	8,029	23.9	4,377	92,904	847	37
Washington	21	5,777	925	1,314	22.7	697	14,300	120	4
Oregon	14	3,384	584	718	21.2	418	9,076	83	11
California	79	24,400	3,791	5,997	24.6	3,262	69,528	644	22

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in Delaware, and 3 in the District of Columbia. ²Includes 5 establishments in Montana, and 5 in Idaho. ³Includes 1 establishment in New Hampshire, 1 in Rhode Island, and 5 in Connecticut. ⁴Includes 7 establishments in Iowa, and 3 in South Dakota. ⁵Includes 2 establishments in Delaware, 2 in the District of Columbia, and 5 in West Virginia. ⁶Includes 8 establishments in Kentucky, and 2 in Mississippi. ⁷Includes 2 establishments in Arkansas, and 11 in Oklahoma. ⁸Includes 1 establishment in Montana, 1 in Wyoming, and 4 in New Mexico.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(dollars)	(number)
MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS (SIC 5035 PART)									
United States, total.	1,025	482,502	52,101	75,516	15.7	35,273	676,874	7,435	646
New England ¹	67	23,332	2,633	3,633	15.6	1,970	35,663	407	35
Maine	6	763	103	110	14.4	54	1,089	20	4
Massachusetts	43	18,235	2,064	2,951	16.2	1,630	28,231	305	11
Connecticut	14	3,813	387	492	12.9	251	5,594	64	16
Middle Atlantic	515	238,263	23,778	37,148	15.6	16,467	308,188	3,320	289
New York.	416	191,323	17,500	30,178	15.8	13,248	244,485	2,606	192
New Jersey.	22	13,944	2,490	2,556	18.3	1,119	24,071	235	9
Pennsylvania.	77	32,996	3,788	4,414	13.4	2,100	39,632	479	88
East North Central.	127	54,871	5,571	8,762	16.0	4,497	88,763	935	84
Ohio.	33	8,276	727	1,171	14.1	569	12,578	145	26
Indiana	4	2,969	285	541	18.2	336	6,889	82	4
Illinois.	67	36,333	3,866	5,772	15.9	2,892	57,475	568	42
Michigan.	12	4,109	412	589	14.3	330	6,256	74	9
Wisconsin.	11	3,184	281	689	21.6	370	5,565	66	3
West North Central ²	54	22,342	2,731	3,359	15.0	1,825	33,115	352	35
Minnesota	15	7,565	1,057	960	12.7	576	9,624	105	9
Missouri.	29	10,988	1,228	1,812	16.5	875	16,424	165	19
South Atlantic ³	98	51,686	4,549	7,853	15.2	4,150	81,291	993	74
Maryland.	16	3,935	402	590	15.0	202	3,781	65	25
North Carolina.	30	18,357	913	2,647	14.4	1,458	27,993	357	13
South Carolina.	8	3,251	339	470	14.5	283	4,850	59	5
Georgia	19	13,019	1,422	2,057	15.8	854	16,819	197	18
Florida	11	5,222	617	894	17.1	544	9,988	120	3
East South Central ⁴	27	15,574	2,002	2,863	18.4	1,403	29,367	397	26
Tennessee	15	9,332	1,173	1,697	18.2	768	17,611	267	12
West South Central ⁵	24	26,163	4,358	3,417	13.1	1,010	15,965	247	15
Louisiana	4	1,413	122	169	12.0	98	1,151	28	5
Texas	17	23,073	3,979	2,897	12.6	759	12,129	180	8
Mountain ⁶	11	5,234	766	761	14.5	377	9,583	92	9
Colorado.	3	916	160	149	16.3	88	2,133	24	3
Pacific	102	45,037	5,713	7,720	17.1	3,574	74,939	692	79
Washington.	6	1,864	313	289	15.5	151	2,670	27	6
Oregon.	4	619	97	108	17.4	88	1,535	17	5
California.	92	42,554	5,303	7,323	17.2	3,335	70,734	648	68
METALWORKING MACHINERY, EQUIPMENT DEALERS (SIC 5082 PART)									
United States, total.	1,098	509,639	37,914	88,177	17.3	47,968	981,144	8,932	535
New England ⁷	75	32,675	2,525	5,594	17.1	3,225	63,154	571	26
Massachusetts	31	16,338	1,131	2,365	14.5	1,366	28,199	244	8
Connecticut	32	11,647	1,015	2,319	19.9	1,322	24,245	216	15
Middle Atlantic	310	138,341	9,116	24,897	18.0	12,897	253,760	2,314	139
New York.	158	86,209	5,403	15,650	18.2	7,830	146,366	1,315	66
New Jersey.	57	13,178	1,081	2,911	22.1	1,516	32,517	303	22
Pennsylvania.	95	38,954	2,632	6,336	16.3	3,551	74,877	696	51
East North Central.	355	180,688	12,917	30,563	16.9	16,422	353,029	3,257	206
Ohio.	97	52,539	2,955	8,544	16.3	4,347	105,898	1,033	36
Indiana	33	14,804	1,080	2,565	17.3	1,503	29,859	303	19
Illinois.	94	64,020	4,976	9,936	15.5	5,391	108,918	914	59
Michigan.	113	42,154	3,429	8,387	19.9	4,466	95,285	905	84
Wisconsin.	18	7,171	477	1,131	15.8	715	13,069	102	8
West North Central ⁸	69	38,881	2,751	5,646	14.5	3,236	63,667	603	33
Minnesota	16	7,161	620	1,221	17.1	716	13,166	117	6
Iowa.	8	2,169	289	375	17.3	225	5,256	54	3
Missouri.	30	15,776	981	2,432	15.4	1,355	29,532	264	16
Kansas.	11	9,628	686	1,207	12.5	739	12,013	125	2
South Atlantic ⁹	50	14,878	1,207	2,534	17.0	1,346	25,569	255	21
Maryland.	8	1,874	160	379	20.2	202	4,131	28	4
District of Columbia.	5	2,293	83	305	17.2	157	3,643	41	...
North Carolina.	12	2,946	250	387	13.1	232	4,842	46	8
Georgia	7	2,365	283	416	17.6	239	4,632	41	1
Florida.	12	4,016	209	682	17.0	370	5,293	63	6
East South Central.	22	5,928	559	1,144	19.3	656	13,300	138	10
Kentucky.	7	1,362	164	314	23.1	156	3,332	35	2
Tennessee	8	2,709	225	458	16.9	282	6,171	69	3
Alabama.	7	1,857	170	372	20.0	218	3,797	34	5
West South Central ¹⁰	55	20,527	1,930	4,023	19.6	2,286	43,911	457	33
Louisiana	8	5,945	374	1,242	20.9	813	13,207	152	4
Texas	37	11,796	1,255	2,401	20.4	1,254	26,114	257	22

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 1 establishment in Vermont, and 3 in Rhode Island. ²Includes 5 establishments in Iowa, 2 in South Dakota, 1 in Nebraska, and 2 in Kansas. ³Includes 10 establishments in Virginia, and 4 in West Virginia. ⁴Includes 2 establishments in Kentucky, 7 in Alabama, and 3 in Mississippi. ⁵Includes 2 establishments in Arkansas, and 1 in Oklahoma. ⁶Includes 2 establishments in Montana, 1 in New Mexico, 3 in Arizona, 1 in Utah, and 1 in Nevada. ⁷Includes 1 establishment in New Hampshire, 1 in Vermont, and 10 in Rhode Island. ⁸Includes 1 establishment in North Dakota and 3 in Nebraska. ⁹Includes 3 establishments in Virginia and 3 in West Virginia. ¹⁰Includes 2 establishments in Arkansas and 8 in Oklahoma.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
METALWORKING MACHINERY, EQUIPMENT DEALERS (SIC 5082 PART)—Continued									
Mountain ¹	18	3,643	238	723	19.8	421	7,857	76	6
Colorado	11	2,419	159	469	19.4	263	4,938	48	3
Pacific	144	74,078	6,671	13,053	17.6	7,479	156,897	1,261	61
Washington	11	5,968	521	942	15.8	487	12,410	108	4
Oregon	5	1,167	116	190	16.3	111	3,153	21	3
California	128	66,943	6,034	11,921	17.8	6,881	141,334	1,132	54
MILLWORK JOBBERS (SIC 5098 PART)									
United States, total.	1,194	653,020	80,106	120,110	18.4	69,139	1,499,577	15,931	566
New England ²	93	46,307	5,421	8,695	18.8	5,168	103,092	1,049	37
Maine	7	2,521	296	419	16.6	259	5,039	78	4
Massachusetts	46	25,113	2,867	4,837	19.3	2,973	61,362	610	19
Rhode Island	9	5,059	477	716	14.2	385	6,922	74	...
Connecticut	22	13,029	1,729	2,621	20.1	1,484	27,657	262	7
Middle Atlantic	249	119,509	13,589	24,309	20.3	14,386	306,326	3,160	119
New York	128	56,033	7,341	11,595	20.7	6,691	135,190	1,408	58
New Jersey	52	29,650	3,584	5,948	20.1	3,853	82,390	848	24
Pennsylvania	69	33,826	2,664	6,766	20.0	3,842	88,746	904	37
East North Central	284	135,371	16,933	27,406	20.2	16,111	347,670	3,464	126
Ohio	68	34,356	4,488	7,016	20.4	4,310	96,979	929	21
Indiana	41	17,233	2,342	3,363	19.5	1,933	37,166	368	17
Illinois	85	41,871	5,241	8,558	20.4	4,824	106,684	1,041	40
Michigan	60	27,560	3,090	5,468	19.8	3,199	67,290	703	36
Wisconsin	30	14,351	1,772	3,001	20.9	1,845	39,551	423	12
West North Central	105	67,121	9,443	13,125	19.6	7,799	179,507	1,722	48
Minnesota	30	15,705	2,317	3,709	23.6	2,352	53,817	481	15
Iowa	17	13,531	1,844	2,496	18.4	1,173	29,824	274	6
Missouri	33	20,547	2,857	3,964	19.3	2,496	60,030	568	14
North Dakota	5	5,577	872	855	15.3	445	8,862	104	2
South Dakota	5	3,256	448	828	25.4	595	10,772	108	3
Nebraska	8	3,475	466	667	19.2	375	7,421	84	4
Kansas	7	5,030	639	606	12.0	363	8,781	103	4
South Atlantic	144	86,540	11,420	15,140	17.5	8,340	184,520	2,258	61
Delaware	4	1,154	190	153	13.3	77	1,920	23	...
Maryland	14	4,879	417	948	19.4	471	13,280	155	2
District of Columbia	4	10,209	988	1,485	14.5	969	18,734	167	...
Virginia	20	13,472	1,985	2,216	16.4	1,110	25,008	351	5
West Virginia	9	3,722	633	740	19.9	459	8,818	101	2
North Carolina	18	11,529	1,525	1,894	16.4	1,008	22,304	301	5
South Carolina	10	5,510	903	1,155	21.0	591	14,131	177	6
Georgia	18	15,466	2,094	3,057	19.8	1,757	37,767	441	12
Florida	47	20,599	2,685	3,492	17.0	1,898	42,558	542	29
East South Central	53	34,912	4,415	5,974	17.1	3,493	68,615	862	21
Kentucky	13	6,447	866	1,116	17.3	658	15,207	167	6
Tennessee	23	19,192	2,389	3,294	17.2	1,947	36,306	469	5
Alabama	10	5,386	513	896	16.6	520	9,544	128	7
Mississippi	7	3,887	647	668	17.2	368	7,558	98	3
West South Central ³	117	91,271	12,576	14,897	16.3	8,330	183,899	2,207	62
Louisiana	17	15,946	1,970	3,522	22.1	2,070	35,369	441	7
Texas	81	62,816	8,731	9,106	14.5	5,015	120,131	1,449	38
Mountain ⁴	33	19,597	2,206	2,849	14.5	1,412	34,604	370	11
Montana	7	6,341	671	835	13.2	547	10,758	115	2
Colorado	10	2,411	242	390	16.2	220	5,247	52	4
Utah	4	2,294	234	537	23.4	317	9,161	107	1
Pacific	116	52,392	4,103	7,715	14.7	4,100	91,344	839	81
Washington	28	11,215	843	1,635	14.6	860	18,373	185	13
Oregon	14	8,962	648	973	10.9	515	10,396	91	6
California	74	32,215	2,612	5,107	15.9	2,725	62,575	563	62
NONFERROUS METALLIC SCRAP DEALERS (SIC 5093 PART)									
United States, total.	1,117	384,215	35,004	64,162	16.7	28,713	585,932	7,464	1,124
New England ⁵	119	48,905	4,404	7,268	14.9	3,295	62,828	783	97
Massachusetts	55	19,360	1,994	2,595	13.4	1,217	24,207	300	47
Rhode Island	14	9,663	693	1,120	11.6	400	6,936	95	12
Connecticut	36	18,331	1,483	3,081	16.8	1,450	27,430	316	23
Middle Atlantic	353	126,596	10,369	18,155	14.3	7,588	159,377	1,927	356
New York	187	64,692	4,742	9,353	14.5	3,662	80,073	956	184
New Jersey	70	25,424	1,881	3,645	14.3	1,746	34,248	403	60
Pennsylvania	96	36,480	3,746	5,157	14.1	2,180	45,056	568	111

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 1 establishment in New Mexico, 5 in Arizona, and 1 in Utah. ²Includes 7 establishments in New Hampshire, and 2 in Vermont. ³Includes 6 establishments in Arkansas, and 13 in Oklahoma. ⁴Includes 3 establishments in Idaho, 3 in New Mexico, 5 in Arizona, and 1 in Nevada. ⁵Includes 8 establishments in Maine, 3 in New Hampshire, and 3 in Vermont.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
NONFERROUS METALLIC SCRAP DEALERS (SIC 5093 PART)—Continued									
East North Central	247	85,098	8,263	14,141	16.6	6,629	136,376	1,617	272
Ohio	74	30,881	3,495	5,572	18.0	2,897	58,027	614	61
Indiana	34	11,971	1,621	2,430	20.3	1,102	24,315	354	38
Illinois	68	19,608	1,806	2,863	14.6	1,195	23,686	303	93
Michigan	50	17,091	894	2,194	12.8	913	20,352	222	58
Wisconsin	21	5,547	447	1,082	19.5	522	9,996	124	22
West North Central ¹	72	18,414	1,902	3,001	16.3	1,481	30,657	385	81
Minnesota	13	2,562	190	360	14.1	181	4,521	59	15
Iowa	10	2,642	420	264	10.0	74	1,453	28	8
Missouri	28	8,044	803	1,400	17.4	752	15,516	172	27
Nebraska	8	740	60	183	24.7	90	1,770	30	8
Kansas	9	3,428	373	644	18.8	297	5,887	72	19
South Atlantic ²	94	32,911	3,597	7,244	22.0	3,423	73,903	1,044	80
Maryland	22	12,584	1,215	2,706	21.5	1,366	23,181	324	23
District of Columbia	9	955	111	202	21.2	106	1,960	48	8
Virginia	14	3,521	449	872	24.8	347	12,165	183	12
North Carolina	15	8,064	905	1,742	21.6	991	22,966	268	7
South Carolina	5	1,352	192	330	24.4	74	2,109	36	3
Georgia	9	1,887	245	504	26.7	175	3,639	65	12
Florida	12	2,234	283	593	26.5	196	4,187	55	7
East South Central ³	23	6,934	927	1,033	14.9	529	10,443	203	26
Tennessee	8	3,091	416	441	14.3	229	2,971	69	11
Alabama	5	3,253	397	354	10.9	222	5,298	92	1
West South Central ⁴	53	20,609	1,763	4,125	20.0	1,877	36,244	583	51
Oklahoma	8	4,053	269	768	18.9	307	5,235	84	6
Texas	33	10,623	1,092	2,292	21.6	1,022	20,596	339	34
Mountain ⁵	34	9,812	1,029	1,904	19.4	770	15,040	222	39
Wyoming	3	494	73	112	22.7	53	1,347	22	3
Colorado	9	2,116	145	299	14.1	108	2,278	35	13
New Mexico	4	694	49	142	20.5	58	1,177	18	5
Utah	5	982	97	155	15.8	70	1,438	23	6
Pacific	122	34,936	2,750	7,291	20.9	3,121	61,064	700	122
Washington	13	3,657	631	867	23.7	454	8,837	93	15
Oregon	12	4,487	612	866	19.3	337	7,298	112	13
California	97	26,792	1,507	5,558	20.7	2,330	44,929	495	94
NOTIONS WHOLESALERS (SIC 5032 PART)									
United States, total.	912	252,819	26,528	51,405	20.3	24,381	485,754	5,682	622
New England ⁶	38	11,869	1,482	1,836	15.5	823	16,222	204	14
Massachusetts	28	6,250	674	961	15.4	505	10,102	106	9
Middle Atlantic	604	160,791	15,402	35,478	22.1	16,565	329,629	3,781	394
New York	553	148,775	14,094	33,273	22.4	15,484	311,003	3,543	352
New Jersey	18	4,804	576	933	19.4	428	6,679	71	8
Pennsylvania	33	7,212	732	1,272	17.6	653	11,947	167	34
East North Central ⁷	65	23,182	2,645	4,222	18.2	2,263	41,926	466	45
Ohio	19	4,992	540	962	19.3	554	11,292	120	16
Illinois	29	15,759	1,740	2,685	17.0	1,395	24,125	270	18
Wisconsin	11	1,396	217	321	23.0	188	4,104	47	5
West North Central	28	6,210	736	1,069	17.2	492	11,003	148	23
Minnesota	10	2,054	244	363	17.7	139	2,508	35	12
Iowa	7	1,815	185	211	11.6	104	3,145	45	7
Missouri	7	1,041	125	229	22.0	120	2,182	27	3
Nebraska	4	1,300	182	266	20.5	129	3,168	41	1
South Atlantic ⁸	43	13,329	1,803	2,019	15.1	1,000	18,647	252	38
Maryland	13	2,485	299	448	18.0	254	4,765	64	11
Virginia	4	752	170	90	12.0	53	1,210	22	6
North Carolina	4	1,618	135	312	19.3	99	1,835	23	1
Georgia	9	3,758	612	390	10.4	154	2,940	42	10
Florida	7	2,378	220	395	16.6	203	3,472	49	7
East South Central	32	6,574	632	1,229	18.7	480	10,121	133	30
Kentucky	8	1,371	116	268	19.5	135	2,422	32	7
Tennessee	8	2,776	226	594	21.4	201	4,130	51	5
Alabama	9	1,250	124	154	12.3	68	1,771	26	10
Mississippi	7	1,177	166	213	18.1	76	1,798	24	8
West South Central ⁹	17	5,876	824	729	12.4	380	7,186	119	18
Louisiana	5	1,828	212	344	18.8	204	3,790	71	8
Texas	9	3,722	528	442	11.9	153	3,011	43	9
Mountain ¹⁰	8	753	106	124	16.5	51	1,120	16	6
Arizona	5	586	85	102	17.4	38	872	12	5
Pacific	77	24,235	2,898	4,699	19.4	2,327	49,900	563	54
Washington	7	2,497	382	503	20.1	324	7,379	70	5
Oregon	4	623	95	115	18.5	56	1,053	14	3
California	66	21,115	2,421	4,081	19.3	1,947	41,468	479	46

Standard Notes: . . . Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

¹Includes 1 establishment in North Dakota, and 3 in South Dakota. ²Includes 2 establishments in Delaware, and 6 in West Virginia. ³Includes 6 establishments in Kentucky, and 4 in Mississippi. ⁴Includes 5 establishments in Arkansas, and 7 in Louisiana. ⁵Includes 6 establishments in Montana, 6 in Arizona, and 1 in Nevada. ⁶Includes 1 establishment in Maine, 4 in Rhode Island, and 5 in Connecticut. ⁷Includes 2 establishments in Indiana, and 4 in Michigan. ⁸Includes 3 establishments in Delaware, 1 in West Virginia, and 2 in South Carolina. ⁹Includes 2 establishments in Arkansas, and 1 in Oklahoma. ¹⁰Includes 1 establishment in Colorado, 1 in New Mexico, and 1 in Utah.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
OFFICE, BUSINESS FURNITURE DISTRIBUTORS (SIC 5097 PART)									
United States, total.	1,027	361,427	37,098	89,818	24.9	46,391	920,524	9,717	569
New England ¹	79	17,460	1,821	4,438	25.4	2,377	43,498	485	37
Maine	7	745	74	192	25.8	101	1,830	22	4
Massachusetts	33	10,598	977	2,558	24.1	1,354	22,662	223	10
Rhode Island	4	475	48	159	33.5	77	1,499	21	1
Connecticut	30	5,033	613	1,267	25.2	762	15,413	187	18
Middle Atlantic	294	126,417	11,119	30,085	23.8	14,469	282,684	2,940	154
New York	200	93,268	8,228	22,055	23.6	10,716	208,568	2,150	95
New Jersey	27	11,110	996	2,560	23.0	1,273	24,086	243	15
Pennsylvania	67	22,039	1,895	5,470	24.8	2,480	50,030	547	44
East North Central.	198	66,815	6,566	17,153	25.7	8,983	164,927	1,622	95
Ohio.	48	16,200	1,835	4,161	25.7	2,405	45,271	433	17
Indiana	23	4,457	534	1,325	29.7	778	13,422	144	10
Illinois.	69	29,395	2,360	7,185	24.4	3,545	64,067	643	43
Michigan.	42	12,794	1,439	3,383	26.4	1,640	31,578	309	20
Wisconsin	16	3,969	398	1,099	27.7	615	10,589	93	5
West North Central ²	59	16,697	1,813	4,044	24.2	2,210	43,024	426	28
Minnesota	9	2,611	325	590	22.6	310	5,416	55	5
Missouri	36	9,462	1,019	2,543	26.9	1,323	27,835	252	14
Kansas.	4	1,159	219	356	30.7	208	3,440	44	2
South Atlantic ³	107	36,757	4,090	9,218	25.1	5,360	108,263	1,278	54
Maryland.	10	5,159	604	1,432	27.8	963	18,169	172	8
District of Columbia.	13	6,745	573	1,232	18.3	712	15,598	123	5
Virginia.	14	5,440	585	1,504	27.6	925	18,433	219	7
West Virginia	5	579	77	152	26.3	107	2,979	70	...
North Carolina.	11	1,984	158	427	21.5	205	3,724	53	7
Georgia	4	1,625	304	501	30.8	306	6,895	74	1
Florida	36	10,309	1,272	2,712	26.3	1,454	27,128	336	23
East South Central ⁴	31	10,337	1,048	2,632	25.5	1,372	27,404	391	20
Tennessee	13	3,181	395	917	28.8	452	10,182	140	6
Alabama	7	3,018	134	723	24.0	368	9,599	137	7
West South Central.	86	31,022	4,128	7,373	23.8	3,880	76,909	901	58
Arkansas.	3	976	77	203	20.8	80	2,111	24	3
Louisiana	20	6,400	938	1,606	25.1	922	19,607	246	8
Oklahoma.	8	3,279	569	986	30.1	528	8,697	108	4
Texas	55	20,367	2,544	4,578	22.5	2,350	46,494	523	43
Mountain ⁵	32	9,710	1,305	2,768	28.5	1,499	33,038	346	25
Colorado.	15	4,659	688	1,177	25.3	617	12,215	120	14
Pacific	141	46,212	5,208	12,107	26.2	6,241	140,777	1,328	98
Washington.	21	4,524	640	1,326	29.3	806	17,195	178	13
Oregon.	9	3,892	300	790	20.3	386	6,717	74	6
California.	111	37,796	4,268	9,991	26.4	5,049	116,865	1,076	79
OFFICE MACHINES, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)									
United States, total.	1,949	322,587	36,132	94,229	29.2	48,250	1,054,051	11,640	1,526
New England ⁶	104	11,334	1,203	3,792	33.5	1,939	41,969	527	63
Maine	8	648	73	255	39.4	112	1,831	27	5
Vermont	10	696	91	225	32.3	117	2,825	45	9
Massachusetts	45	5,073	585	1,633	32.2	889	19,431	238	29
Connecticut	31	4,451	405	1,527	34.3	743	16,002	190	16
Middle Atlantic	378	88,099	10,350	23,677	26.9	11,714	251,510	2,685	247
New York.	220	61,648	8,046	16,854	27.3	8,307	179,702	1,881	131
New Jersey.	50	9,437	943	2,275	24.1	1,304	28,760	294	34
Pennsylvania.	108	17,014	1,361	4,548	26.7	2,103	43,048	510	82
East North Central.	354	55,056	6,158	16,976	30.8	9,224	216,327	2,282	258
Ohio.	113	18,087	2,391	6,151	34.0	3,258	75,957	798	77
Indiana	51	6,405	708	1,945	30.4	1,061	29,813	339	37
Illinois.	83	14,970	1,400	4,463	29.8	2,487	51,100	555	64
Michigan.	69	11,506	1,107	3,043	26.4	1,590	42,346	394	52
Wisconsin	38	4,088	552	1,374	33.6	828	17,111	196	28
West North Central.	167	23,751	2,646	6,766	28.5	3,573	88,252	946	142
Minnesota	39	4,699	526	1,380	29.4	743	20,449	215	27
Iowa.	30	2,591	386	810	31.3	371	8,538	102	26
Missouri.	42	8,361	976	2,590	31.0	1,535	38,566	387	36
North Dakota.	6	351	35	136	38.7	74	2,115	24	4
South Dakota.	10	1,033	143	349	33.8	158	3,425	36	11
Nebraska.	18	1,906	263	668	35.0	306	6,932	84	15
Kansas.	22	4,810	317	833	17.3	386	8,227	98	23
South Atlantic ⁷	272	41,242	4,430	12,995	31.5	6,374	139,197	1,619	218
Maryland.	25	2,459	343	917	37.3	465	10,731	127	16
District of Columbia.	14	10,146	1,044	3,180	31.3	972	21,960	243	6
Virginia.	36	3,506	377	1,381	39.4	814	19,787	204	27
North Carolina.	43	4,633	552	1,518	32.8	688	15,300	176	38
Georgia	47	7,986	744	2,310	28.9	1,369	27,073	346	41
Florida	72	8,133	822	2,691	33.1	1,479	29,882	364	67

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 3 establishments in New Hampshire and 2 in Vermont. ²Includes 7 establishments in Iowa, 2 in South Dakota, and 1 in Nebraska. ³Includes 6 establishments in Delaware and 8 in South Carolina. ⁴Includes 9 establishments in Kentucky and 2 in Mississippi. ⁵Includes 2 establishments in Montana, 2 in Idaho, 2 in New Mexico, 5 in Arizona, 2 in Utah, and 4 in Nevada. ⁶Includes 3 establishments in New Hampshire, and 7 in Rhode Island. ⁷Includes 3 establishments in Delaware, 14 in West Virginia, and 18 in South Carolina.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
OFFICE MACHINES, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)—Continued									
East South Central	97	13,871	1,485	3,717	26.8	2,050	41,234	484	88
Kentucky	29	3,277	353	1,066	32.5	693	13,885	159	24
Tennessee	36	5,303	586	1,290	24.3	788	16,790	179	34
Alabama	21	4,532	467	1,072	23.7	421	7,646	104	22
Mississippi	11	759	79	289	38.1	148	2,913	42	8
West South Central ¹	213	22,142	2,375	7,331	33.1	3,677	77,193	998	214
Arkansas	17	1,582	246	557	35.2	298	7,331	84	13
Texas	136	14,410	1,479	4,783	33.2	2,317	45,698	631	133
Mountain ²	74	7,831	949	2,548	32.5	1,363	30,940	326	56
Montana	11	1,345	182	437	32.5	239	4,315	59	12
Wyoming	7	432	42	140	32.4	68	1,498	18	5
Colorado	20	2,682	287	905	33.7	500	10,664	103	16
New Mexico	9	664	108	208	31.3	111	1,986	27	8
Nevada	7	632	71	223	35.3	92	2,000	27	3
Pacific	290	59,261	6,536	16,427	27.7	8,336	167,429	1,773	240
Washington	40	4,375	565	1,398	32.0	727	17,131	182	34
Oregon	23	2,100	293	800	38.1	442	9,358	102	19
California	227	52,786	5,678	14,229	27.0	7,167	140,940	1,489	187
OIL MARKETING EQUIPMENT JOBBERS (SIC 5082 PART)									
United States, total.	367	119,101	15,611	25,439	21.4	14,222	312,227	3,086	224
New England ³	20	5,521	700	1,218	22.1	655	12,084	147	14
Massachusetts	9	3,274	475	623	19.0	407	7,416	88	6
Connecticut	5	1,239	104	220	17.8	98	2,046	26	5
Middle Atlantic	41	12,503	1,659	2,874	23.0	1,661	32,953	307	29
New York	14	5,911	759	1,166	19.7	700	12,601	120	6
New Jersey	15	3,292	402	909	27.6	502	10,413	88	9
Pennsylvania	12	3,300	498	799	24.2	459	9,939	99	14
East North Central	56	16,477	2,082	3,900	23.7	2,257	49,130	446	28
Ohio	14	4,050	426	935	23.1	583	10,135	102	6
Indiana	6	2,177	450	642	29.5	463	7,763	62	...
Illinois	14	6,423	696	1,257	19.6	597	19,430	161	5
Michigan	16	2,814	378	763	27.1	450	9,220	95	14
Wisconsin	6	1,013	132	303	29.9	164	2,582	26	3
West North Central ⁴	40	9,776	1,617	2,166	22.2	1,293	24,167	251	22
Iowa	8	1,155	197	214	18.5	98	1,910	28	6
Missouri	11	3,959	713	1,031	26.0	680	12,343	125	5
South Dakota	3	454	64	98	21.6	57	1,008	12	1
Kansas	11	2,318	388	464	20.0	261	5,609	52	8
South Atlantic ⁵	37	13,412	1,974	3,095	23.1	1,840	39,004	410	11
Maryland	3	688	102	234	34.0	142	2,782	31	3
Virginia	6	2,641	532	623	23.6	426	9,805	91	...
North Carolina	7	2,927	523	605	20.7	360	7,602	83	1
Georgia	7	3,968	429	966	24.3	566	12,310	126	1
Florida	9	1,754	185	356	20.3	179	2,874	44	6
East South Central ⁶	19	7,691	754	1,525	19.8	852	16,850	190	7
Kentucky	6	3,040	170	366	12.0	183	3,656	42	5
Tennessee	8	3,397	441	873	25.7	506	9,853	102	1
West South Central ⁷	95	36,072	4,571	7,131	19.8	3,696	89,668	940	72
Oklahoma	25	8,109	1,192	1,483	18.3	724	18,121	148	20
Texas	53	21,809	2,624	4,348	19.9	2,312	48,851	521	40
Mountain ⁸	21	2,771	357	634	22.9	278	7,460	80	14
Colorado	5	736	90	201	27.3	64	1,930	21	4
New Mexico	6	832	78	117	14.1	53	1,870	22	3
Arizona	3	391	25	96	24.6	52	911	10	2
Pacific ⁹	38	14,878	1,897	2,896	19.5	1,690	40,911	315	27
California	31	13,936	1,756	2,696	19.3	1,565	37,383	282	20
OIL WELL SUPPLY HOUSES (SIC 5082 PART)									
United States, total.	1,444	980,323	110,909	117,646	12.0	53,306	1,161,601	10,819	402
New England ¹⁰	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic ¹¹	45	70,844	6,789	6,105	8.6	2,631	50,100	436	11
New York	20	52,953	4,876	4,172	7.9	1,683	31,251	254	4
East North Central ¹²	104	55,947	6,124	6,274	11.2	2,719	58,170	566	25
Ohio	21	11,853	1,239	1,511	12.7	738	13,651	133	4
Illinois	60	23,552	3,104	2,790	11.8	1,227	30,155	284	17
Michigan	14	10,658	816	1,066	10.0	365	6,853	74	2

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 39 establishments in Louisiana, and 21 in Oklahoma. ²Includes 2 establishments in Idaho, 12 in Arizona, and 6 in Utah. ³Includes 3 establishments in Maine, 1 in New Hampshire, 1 in Vermont, and 1 in Rhode Island. ⁴Includes 4 establishments in Minnesota and 3 in Nebraska. ⁵Includes 1 establishment in Delaware, 1 in the District of Columbia, and 3 in South Carolina. ⁶Includes 4 establishments in Alabama and 1 in Mississippi. ⁷Includes 2 establishments in Arkansas and 15 in Louisiana. ⁸Includes 2 establishments in Montana, 1 in Idaho, 3 in Wyoming, and 1 in Utah. ⁹Includes 6 establishments in Washington and 1 in Oregon. ¹⁰Includes 1 establishment in Maine, 1 in Massachusetts, and 1 in Connecticut. ¹¹Includes 2 establishments in New Jersey, and 23 in Pennsylvania. ¹²Includes 8 establishments in Indiana, and 1 in Wisconsin.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
OIL WELL SUPPLY HOUSES (SIC 5082 PART)—Continued									
West North Central ¹	124	69,870	9,283	8,155	11.7	3,324	68,346	694	36
North Dakota	12	10,288	1,532	988	9.6	302	6,310	56	...
Nebraska	7	5,005	622	514	10.3	155	3,423	33	2
Kansas	98	52,879	6,937	6,348	12.0	2,668	54,487	568	30
South Atlantic ²	22	16,594	2,940	1,823	11.0	1,011	22,711	232	5
West Virginia	17	6,910	879	799	11.6	360	9,420	93	4
East South Central ³	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Kentucky	26	11,879	1,147	1,400	11.8	530	15,198	156	17
Mississippi	16	12,141	1,423	1,226	10.1	446	9,226	86	1
West South Central	846	604,304	67,733	74,827	12.4	35,389	748,116	6,971	206
Arkansas	18	7,740	1,008	905	11.7	393	8,286	82	4
Louisiana	138	119,079	11,273	13,384	11.2	5,735	119,935	1,124	16
Oklahoma	161	110,172	14,105	14,132	12.8	6,971	155,909	1,404	43
Texas	529	367,313	41,347	46,406	12.6	22,290	463,986	4,361	143
Mountain ⁴	141	90,474	10,456	9,789	10.8	3,981	94,752	878	38
Montana	14	4,852	580	640	13.2	209	3,723	45	3
Wyoming	42	23,536	2,698	2,604	11.1	1,022	28,633	272	12
Colorado	29	18,773	2,110	2,055	10.9	700	21,075	184	8
New Mexico	51	41,970	4,952	4,148	9.9	1,868	37,409	335	15
Pacific ⁵	114	46,760	4,787	7,798	16.7	3,177	92,481	772	54
California	110	46,288	4,731	7,675	16.6	3,113	91,191	760	53
OPTICAL GOODS WHOLESALERS (SIC 5086 PART)									
United States, total	896	179,824	18,956	61,406	34.1	31,919	677,055	7,799	500
New England ⁶	43	6,053	549	2,196	36.3	1,255	28,180	359	20
Massachusetts	24	3,001	295	931	31.0	562	12,899	166	13
Rhode Island	6	1,217	104	567	46.6	381	6,934	89	3
Connecticut	3	689	62	238	34.5	113	3,513	42	2
Middle Atlantic	252	48,474	5,375	15,117	31.2	7,444	146,627	1,686	134
New York	168	35,838	3,868	10,710	29.9	4,945	91,634	1,008	64
New Jersey	22	2,494	229	742	29.8	306	7,130	82	22
Pennsylvania	62	10,142	1,278	3,665	36.1	2,193	47,863	596	48
East North Central	206	41,133	4,005	14,819	36.0	7,754	165,456	1,939	98
Ohio	60	13,215	1,206	5,219	39.5	3,119	66,171	774	17
Indiana	19	3,152	396	1,139	36.1	736	14,475	183	16
Illinois	56	14,711	1,388	4,629	31.5	1,731	35,243	418	37
Michigan	50	6,751	690	2,494	36.9	1,474	34,177	392	24
Wisconsin	21	3,304	325	1,338	40.5	694	15,390	172	4
West North Central ⁷	81	18,164	1,805	6,810	37.5	3,928	84,430	955	55
Minnesota	19	4,507	419	1,990	44.2	1,294	25,470	286	10
Iowa	12	2,174	229	856	39.4	435	6,754	93	8
Missouri	23	6,298	630	1,977	31.4	1,014	24,988	261	18
Nebraska	8	2,008	296	752	37.5	431	10,087	120	2
Kansas	11	1,955	153	708	36.2	478	11,738	141	14
South Atlantic	82	18,161	2,060	5,901	32.5	3,164	69,412	838	34
Maryland	8	1,847	205	688	37.2	404	9,085	98	...
District of Columbia	7	1,304	202	452	34.7	224	4,870	56	3
Virginia	11	3,732	384	991	26.6	509	12,034	139	4
West Virginia	5	519	45	209	40.3	144	4,195	39	2
North Carolina	16	5,035	651	1,829	36.3	870	14,495	203	5
South Carolina	3	457	70	149	32.6	94	1,713	23	2
Georgia	9	1,668	257	607	36.4	428	11,615	142	2
Florida	23	3,599	246	976	27.1	491	11,405	138	16
East South Central	32	6,768	795	2,495	36.9	1,530	28,564	371	29
Kentucky	6	846	91	299	35.3	235	4,531	50	2
Tennessee	12	2,846	312	998	35.1	674	12,325	162	10
Alabama	8	2,449	327	989	40.4	543	10,074	137	11
Mississippi	6	627	65	209	33.3	78	1,634	22	6
West South Central ⁸	53	9,903	1,204	3,300	33.3	1,784	40,605	496	42
Oklahoma	10	2,019	207	731	36.2	303	6,684	79	9
Texas	30	6,519	845	2,058	31.6	1,157	25,229	308	24
Mountain ⁹	29	4,113	504	1,686	41.0	907	19,759	209	11
Montana	5	540	50	222	41.1	78	2,217	27	2
Colorado	9	1,968	230	783	39.8	483	10,198	101	3
New Mexico	5	354	48	146	41.2	49	1,018	13	3
Pacific	118	27,055	2,659	9,082	33.6	4,153	94,022	946	77
Washington	12	1,446	199	486	33.6	287	7,015	82	8
Oregon	13	2,377	222	957	40.3	665	13,116	138	6
California	93	23,232	2,238	7,639	32.9	3,201	73,891	726	63

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in Minnesota, 1 in Iowa, and 4 in Missouri. ²Includes 1 establishment in Delaware, 1 in North Carolina, 1 in Georgia, and 2 in Florida. ³In-
cludes 1 establishment in Tennessee, and 2 in Alabama. ⁴Includes 1 establishment in Arizona and 4 in Utah. ⁵Includes 2 establishments in Washington and 2 in Oregon.
⁶Includes 4 establishments in Maine, 3 in New Hampshire, and 3 in Vermont. ⁷Includes 4 establishments in North Dakota and 4 in South Dakota. ⁸Includes 1 establishment in
Arkansas and 12 in Louisiana. ⁹Includes 3 establishments in Idaho, 4 in Arizona, 2 in Utah, and 1 in Nevada.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
PIECE GOODS WHOLESALERS (SIC 5032 PART)									
United States, total.	1,926	1,269,673	131,289	162,159	12.8	78,285	1,439,724	14,169	938
New England ¹	98	52,015	4,808	6,634	12.8	3,276	58,793	695	35
Massachusetts	68	37,343	3,229	5,045	13.5	2,536	45,044	531	28
Rhode Island.	19	9,447	1,107	1,081	11.4	494	9,191	105	5
Middle Atlantic	1,407	1,009,110	103,314	120,543	11.9	57,242	1,028,127	9,703	677
New York.	1,301	971,229	98,794	114,365	11.8	54,118	970,261	8,943	606
New Jersey.	59	20,290	2,032	3,119	15.4	1,646	31,436	355	23
Pennsylvania.	47	17,591	2,488	3,059	17.4	1,478	26,430	405	48
East North Central ²	102	41,634	5,154	9,270	22.3	4,384	91,060	923	58
Illinois.	66	26,086	3,130	5,530	21.2	2,467	48,907	535	46
Michigan.	10	4,746	531	796	16.8	455	8,356	84	6
West North Central ³	38	23,982	3,141	4,117	17.2	2,305	45,655	506	12
Minnesota.	12	3,360	440	625	18.6	343	6,987	69	1
Missouri.	18	16,087	2,009	2,663	16.6	1,479	29,145	338	6
South Atlantic ⁴	79	32,225	3,241	4,644	14.4	2,548	50,322	559	43
Maryland.	17	5,894	674	1,016	17.2	584	8,583	112	8
North Carolina.	14	5,399	595	515	9.5	295	8,460	86	7
South Carolina.	6	2,060	256	155	7.5	82	1,578	24	3
Georgia	12	10,657	1,049	1,187	11.1	733	13,385	125	10
Florida	24	7,019	562	1,168	16.6	662	14,337	166	12
East South Central ⁵	23	16,450	2,063	2,427	14.8	1,252	24,049	294	10
Tennessee	9	9,056	1,124	1,276	14.1	546	10,196	129	4
Alabama	5	2,773	404	441	15.9	310	6,073	72	3
West South Central ⁶	42	27,752	1,837	3,507	12.6	1,679	32,376	362	23
Texas	33	24,230	1,295	3,060	12.6	1,392	27,907	306	19
Mountain ⁷	8	3,667	543	549	15.0	333	6,420	72	5
Pacific ⁸	129	62,838	7,188	10,468	16.7	5,266	102,922	1,055	75
California.	121	57,259	6,328	9,487	16.6	4,740	91,935	934	70
PLUMBING FIXTURES AND WET-HEAT EQUIPMENT, SUPPLIES DISTRIBUTORS (SIC 5074 PART)									
United States, total.	1,186	892,663	150,055	148,250	16.6	80,680	1,488,389	15,491	390
New England	190	112,673	20,405	21,340	18.9	11,536	199,938	2,221	29
Maine	11	10,056	1,517	1,907	19.0	1,052	20,271	253	1
New Hampshire	17	6,848	1,243	1,533	22.4	769	13,732	182	3
Vermont	4	1,874	412	401	21.4	238	4,239	53	...
Massachusetts	96	61,684	11,847	11,024	17.9	6,158	107,547	1,125	9
Rhode Island.	16	9,616	1,643	2,152	22.4	991	15,673	186	2
Connecticut	46	22,595	3,743	4,323	19.1	2,328	38,476	422	14
Middle Atlantic	446	297,394	48,230	49,097	16.5	27,577	501,461	5,209	181
New York.	191	123,301	18,524	21,024	17.1	11,143	209,797	2,155	72
New Jersey.	120	66,233	11,283	10,604	16.0	5,789	106,109	1,071	57
Pennsylvania.	135	107,860	18,423	17,469	16.2	10,645	185,555	1,983	52
East North Central.	231	195,914	35,719	34,581	17.7	18,688	349,858	3,447	88
Ohio.	70	57,478	10,687	10,262	17.9	5,017	96,508	1,017	12
Indiana	16	9,231	1,794	1,471	15.9	790	15,703	161	6
Illinois.	71	55,305	10,029	9,376	17.0	5,305	101,013	970	35
Michigan.	47	43,700	7,296	8,283	19.0	4,820	81,663	800	26
Wisconsin	27	30,200	5,913	5,189	17.2	2,756	54,971	499	9
West North Central ⁹	53	49,370	9,056	8,246	16.7	4,484	91,962	915	5
Minnesota	18	24,573	4,614	4,204	17.1	2,446	50,367	497	1
Missouri.	12	6,737	1,465	1,149	17.1	600	13,760	140	2
North Dakota.	5	7,189	1,250	1,181	16.4	522	9,536	103	...
South Atlantic ¹⁰	123	93,395	16,103	16,040	17.2	8,605	159,806	1,792	23
Delaware.	6	4,419	754	675	15.3	398	7,482	66	...
Maryland.	33	22,395	3,951	3,988	17.8	2,387	41,964	480	8
Virginia.	26	17,855	3,528	2,917	16.3	1,524	27,762	353	5
West Virginia	7	4,971	890	799	16.1	345	7,095	72	...
North Carolina.	19	17,185	2,887	2,915	17.0	1,416	28,526	350	3
Georgia	10	10,068	1,553	1,833	18.2	1,002	18,661	179	...
East South Central ¹¹	30	33,042	3,361	3,426	10.4	1,726	33,903	371	18
Kentucky.	10	10,195	1,573	1,586	15.6	833	15,897	177	2
Alabama	10	9,368	879	857	9.1	396	7,387	74	13
West South Central ¹²	36	29,928	4,972	4,329	14.5	2,132	42,447	460	16
Texas	24	20,865	3,400	2,772	13.3	1,326	26,516	298	13
Mountain ¹³	28	33,009	4,125	4,253	12.9	2,209	40,385	423	3
Montana	6	3,757	666	670	17.8	259	4,613	65	1
Colorado.	8	8,662	1,287	1,236	14.3	689	13,429	130	...
Arizona	5	13,719	1,077	1,472	10.7	814	13,235	146	...
Pacific	49	47,938	8,084	6,938	14.5	3,723	68,629	653	27
Washington.	16	14,786	2,737	2,378	16.1	1,149	20,622	201	9
Oregon.	7	4,028	793	778	19.3	361	7,284	76	2
California.	26	29,124	4,554	3,782	13.0	2,213	40,723	376	16

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 1 establishment in Maine, 1 in Vermont, and 9 in Connecticut. ²Includes 23 establishments in Ohio and 3 in Wisconsin. ³Includes 2 establishments in Iowa, 2 in Nebraska, and 4 in Kansas. ⁴Includes 4 establishments in the District of Columbia and 2 in Virginia. ⁵Includes 3 establishments in Kentucky and 6 in Mississippi. ⁶Includes 2 establishments in Arkansas, 3 in Louisiana, and 4 in Oklahoma. ⁷Includes 3 establishments in Colorado, 1 in New Mexico, 1 in Arizona, and 3 in Utah. ⁸Includes 5 establishments in Washington and 3 in Oregon. ⁹Includes 6 establishments in Iowa, 6 in South Dakota, 3 in Nebraska, and 3 in Kansas. ¹⁰Includes 4 establishments in the District of Columbia, 6 in South Carolina, and 12 in Florida. ¹¹Includes 8 establishments in Tennessee and 2 in Mississippi. ¹²Includes 3 establishments in Arkansas, 7 in Louisiana, and 2 in Oklahoma. ¹³Includes 3 establishments in Idaho, 2 in Wyoming, 3 in New Mexico, and 1 in Nevada.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS (SIC 5074 PART)									
United States, total.	2,223	1,584,586	269,757	267,137	16.9	135,758	2,625,328	27,560	900
New England ¹	134	67,858	10,030	12,605	18.6	6,273	116,318	1,240	38
Maine	6	1,901	441	440	23.1	217	3,912	43	1
Massachusetts	68	38,724	5,672	6,795	17.5	3,406	63,656	685	20
Connecticut	46	22,111	3,258	4,247	19.2	1,986	37,460	387	14
Middle Atlantic	490	251,002	42,372	43,928	17.5	23,032	440,951	4,595	251
New York.	284	142,205	24,131	24,944	17.5	13,339	256,472	2,608	123
New Jersey.	83	42,820	6,792	6,859	16.0	3,399	67,160	682	34
Pennsylvania.	123	65,977	11,449	12,125	18.4	6,294	117,319	1,305	94
East North Central.	400	263,290	47,178	50,313	19.1	26,815	497,127	4,969	171
Ohio.	120	79,668	14,897	15,512	19.5	8,385	162,980	1,548	52
Indiana	52	42,160	7,919	8,465	20.1	4,647	83,682	892	23
Illinois.	118	71,066	11,938	13,725	19.3	7,129	126,867	1,273	59
Michigan.	73	48,993	8,126	8,935	18.2	4,734	88,237	878	25
Wisconsin	37	21,403	4,298	3,676	17.2	1,920	35,361	378	12
West North Central ²	188	169,405	29,951	29,002	17.1	16,168	323,262	3,333	48
Minnesota	23	32,649	5,072	5,086	15.6	3,219	60,970	532	5
Iowa.	35	31,677	5,260	5,664	17.9	3,380	65,380	710	3
Missouri.	73	60,948	11,374	10,618	17.4	5,815	118,315	1,202	21
Nebraska.	25	21,042	3,665	3,608	17.1	1,972	43,867	507	8
Kansas.	25	18,109	3,582	3,256	18.0	1,398	27,173	288	11
South Atlantic.	278	219,062	34,876	33,452	15.3	16,544	316,466	3,805	67
Delaware.	8	2,778	793	570	20.5	311	6,164	70	2
Maryland.	12	10,295	1,768	1,672	16.2	819	14,521	171	5
District of Columbia.	9	14,785	1,761	1,941	13.1	1,029	21,453	222	2
Virginia.	25	24,615	3,421	3,596	14.6	1,813	35,943	455	3
West Virginia	13	7,277	1,771	1,292	17.8	768	14,199	175	4
North Carolina.	42	35,352	5,625	4,763	13.5	2,432	49,060	562	7
South Carolina.	19	11,059	1,682	1,859	16.8	857	17,548	248	12
Georgia	49	43,164	6,100	6,849	15.9	3,448	62,032	751	11
Florida	101	69,737	11,955	10,910	15.6	5,067	95,546	1,151	21
East South Central.	81	78,482	10,882	12,021	15.3	5,486	104,097	1,243	30
Kentucky.	14	10,111	1,921	1,558	15.4	928	17,356	214	9
Tennessee	29	27,941	3,739	4,083	14.6	1,870	35,386	430	8
Alabama	24	24,109	3,562	3,935	16.3	1,880	35,371	419	11
Mississippi	14	16,321	1,660	2,445	15.0	808	15,984	180	2
West South Central.	250	179,418	29,454	30,443	17.0	14,682	292,401	3,156	102
Arkansas.	25	13,955	2,673	2,847	20.4	1,435	28,954	355	15
Louisiana	43	31,286	4,530	5,453	17.4	2,647	51,673	550	12
Oklahoma.	35	26,320	3,606	4,195	15.9	1,922	45,869	442	13
Texas	147	107,857	18,645	17,948	16.6	8,678	165,905	1,809	62
Mountain ³	91	75,226	12,901	11,232	14.9	5,593	104,667	1,144	36
Idaho	7	5,584	1,418	924	16.5	427	8,658	96	7
Colorado.	19	18,959	3,066	2,651	14.0	1,318	26,936	281	4
New Mexico.	19	15,983	2,789	2,213	13.8	1,248	21,752	259	5
Arizona	19	9,619	1,239	1,323	13.8	639	10,851	127	13
Utah.	16	16,846	2,798	2,805	16.7	1,222	22,657	240	4
Nevada.	5	4,530	784	746	16.5	421	7,904	73	4
Pacific	311	280,843	52,113	44,141	15.7	21,165	430,039	4,075	157
Washington.	30	27,615	6,874	4,746	17.2	2,212	46,480	459	19
Oregon.	20	19,787	3,802	2,962	15.0	1,713	34,586	317	13
California.	261	233,441	41,437	36,433	15.6	17,240	348,973	3,299	125
PLYWOOD WHOLESALERS (SIC 5098 PART)									
United States, total.	592	680,023	67,417	73,314	10.8	34,461	719,512	6,894	179
New England ⁴	30	20,256	2,175	2,343	11.6	1,191	23,285	238	12
Massachusetts	15	12,344	1,463	1,313	10.6	689	14,655	148	2
Connecticut	7	4,439	442	522	11.8	258	4,443	41	...
Middle Atlantic	116	93,758	11,107	12,993	13.9	5,946	124,230	1,159	33
New York.	75	52,419	6,139	7,964	15.2	3,445	74,703	675	16
New Jersey.	16	18,143	1,888	2,152	11.9	967	19,970	178	3
Pennsylvania.	25	23,196	3,080	2,877	12.4	1,534	29,557	306	14
East North Central.	109	143,755	14,759	16,667	11.6	8,157	164,790	1,478	17
Ohio.	25	24,357	3,179	2,756	11.3	1,535	34,008	280	3
Indiana	13	19,025	2,723	2,197	11.5	1,258	25,700	261	4
Illinois.	40	55,771	5,224	6,737	12.1	3,190	61,902	533	6
Michigan.	23	36,451	2,835	3,968	10.9	1,639	33,559	322	3
Wisconsin	8	8,151	798	1,009	12.4	535	9,621	82	1
West North Central ⁵	30	31,049	4,119	3,875	12.5	1,770	40,413	358	8
Minnesota	6	8,357	1,244	816	9.8	391	10,286	97	3
Missouri.	12	11,990	1,400	1,589	13.3	523	10,245	99	5
Kansas.	5	6,675	884	845	12.7	506	10,261	97	...

Standard Notes: Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Includes 3 establishments in New Hampshire, 4 in Vermont, and 7 in Rhode Island. ²Includes 1 establishment in North Dakota and 6 in South Dakota. ³Includes 5 establishments in Montana and 1 in Wyoming. ⁴Includes 2 establishments in Maine, 3 in New Hampshire, 2 in Vermont, and 1 in Rhode Island. ⁵Includes 3 establishments in Iowa, 2 in North Dakota, 1 in South Dakota, and 1 in Nebraska.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.-MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958-UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
PLYWOOD WHOLESALERS (SIC 5098 PART)—Continued									
South Atlantic ¹	79	73,419	8,570	9,455	12.9	5,159	109,650	1,349	22
Maryland	8	8,858	1,050	1,248	14.1	765	13,526	114	3
Virginia	9	5,877	984	950	16.2	643	12,448	146	2
West Virginia	5	2,822	294	329	11.7	139	2,699	27	..
North Carolina	13	8,914	992	997	11.2	490	7,884	96	10
Georgia	14	24,959	2,180	2,801	11.2	1,549	33,717	408	2
Florida	22	16,221	2,289	2,237	13.8	1,158	22,456	247	4
East South Central	32	20,319	1,963	2,770	13.6	1,425	26,032	349	23
Kentucky	3	3,147	387	374	11.9	153	2,834	27	2
Tennessee	13	9,156	1,127	1,177	12.9	695	12,168	224	15
Alabama	10	5,910	212	921	15.6	494	9,466	75	5
Mississippi	6	2,106	237	298	9.4	83	1,564	23	1
West South Central ²	29	23,093	2,278	2,961	12.8	1,350	32,525	321	10
Louisiana	8	4,781	524	774	16.2	468	9,843	122	4
Texas	15	12,428	1,589	1,323	10.6	624	13,900	128	3
Mountain ³	17	15,050	1,845	1,604	10.7	843	16,878	165	7
Colorado	6	7,063	772	749	10.6	402	8,244	82	4
Pacific	150	259,324	20,601	20,646	8.0	8,620	181,709	1,477	47
Washington	33	78,517	4,392	4,573	5.8	1,899	37,966	329	13
Oregon	20	77,191	5,795	5,351	6.9	1,370	27,894	248	7
California	97	103,616	10,414	10,722	10.3	5,351	115,849	900	27
RESTAURANT, BAKERY, HOTEL SUPPLY HOUSES (PRINCIPALLY FOOD) (SIC 5049 PART)									
United States, total	948	786,342	49,333	89,510	11.4	45,057	876,932	9,453	651
New England	72	24,861	1,549	3,720	15.0	1,599	31,595	400	30
Maine	5	868	82	140	16.1	78	1,718	22	1
Massachusetts	40	14,122	940	2,131	15.1	951	18,724	211	16
Rhode Island	10	3,284	322	389	11.8	201	4,012	80	4
Connecticut	17	6,587	205	1,060	16.1	369	7,141	87	9
Middle Atlantic	258	264,763	13,606	23,554	8.9	10,329	194,209	2,096	169
New York	168	218,069	10,716	17,310	7.9	7,143	131,127	1,383	102
New Jersey	31	15,258	726	2,393	15.7	1,342	24,378	262	17
Pennsylvania	59	31,436	2,164	3,851	12.3	1,844	38,704	451	50
East North Central	188	138,822	8,923	19,201	13.8	9,992	185,889	1,945	118
Ohio	50	30,759	2,736	4,343	14.1	2,557	46,543	492	27
Indiana	17	8,774	589	1,219	13.9	790	15,610	142	15
Illinois	72	73,916	3,584	9,810	13.3	4,628	84,949	869	36
Michigan	29	13,236	1,001	1,906	14.4	979	20,449	235	30
Wisconsin	20	12,137	1,013	1,923	15.8	1,038	18,338	207	10
West North Central ⁴	67	41,113	4,354	7,112	17.3	3,940	80,477	851	54
Minnesota	15	14,584	1,531	2,330	16.0	1,442	28,466	267	7
Iowa	7	1,869	159	310	16.6	150	4,272	52	6
Missouri	26	18,208	2,086	3,196	17.6	1,734	32,339	361	24
Kansas	13	3,090	213	500	16.2	276	8,760	106	14
South Atlantic ⁵	107	54,968	4,777	7,907	14.4	4,504	89,168	1,182	63
Maryland	16	7,249	421	1,029	14.2	527	12,026	180	14
District of Columbia	11	5,450	448	779	14.3	478	9,174	118	3
Virginia	14	9,664	1,139	1,248	12.9	856	11,575	153	11
West Virginia	5	1,442	82	250	17.3	156	2,435	25	5
North Carolina	13	5,051	383	578	11.4	322	7,636	83	8
Georgia	9	5,958	909	996	16.7	516	11,636	173	4
Florida	30	14,407	1,044	2,261	15.7	1,218	26,186	335	11
East South Central ⁶	30	13,547	1,091	2,137	15.8	1,136	21,784	348	33
Tennessee	10	6,510	401	887	13.6	497	9,467	133	14
West South Central ⁷	63	37,787	2,613	4,092	10.8	2,136	48,896	581	51
Louisiana	13	18,250	1,156	1,126	6.2	662	20,982	224	7
Texas	38	14,197	975	2,163	15.2	1,033	19,689	257	36
Mountain ⁸	33	17,705	1,313	2,761	15.6	1,353	30,105	313	25
Colorado	12	11,116	952	1,720	15.5	837	17,289	178	6
Arizona	9	3,358	144	524	15.6	300	6,973	67	5
Utah	4	798	59	102	12.8	50	1,402	15	4
Pacific	130	192,776	11,107	19,026	9.9	10,068	194,809	1,737	108
Washington	15	5,759	496	963	16.7	491	11,199	130	8
Oregon	6	2,359	144	356	15.1	205	3,972	37	4
California	109	184,658	10,467	17,707	9.6	9,372	179,638	1,570	96

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 1 establishment in Delaware, 2 in the District of Columbia, and 5 in South Carolina. ²Includes 4 establishments in Arkansas and 2 in Oklahoma. ³Includes 1 establishment in Montana, 2 in Idaho, 2 in Wyoming, 2 in New Mexico, 2 in Arizona, and 2 in Utah. ⁴Includes 1 establishment in North Dakota and 5 in Nebraska. ⁵Includes 3 establishments in Delaware and 6 in South Carolina. ⁶Includes 10 establishments in Kentucky, 7 in Alabama, and 3 in Mississippi. ⁷Includes 3 establishments in Arkansas and 9 in Oklahoma. ⁸Includes 1 establishment in Montana, 1 in Idaho, 2 in Wyoming, 2 in New Mexico, and 2 in Nevada.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
ROOFING, SIDING, INSULATION MATERIALS DISTRIBUTORS (SIC 5098 PART)									
United States, total.	925	559,647	60,577	71,270	12.7	38,121	813,471	8,490	274
New England ¹	45	26,323	2,971	3,466	13.2	1,715	31,528	333	6
New Hampshire.	5	1,223	127	154	12.6	57	1,068	16	1
Massachusetts.	20	12,544	1,432	1,818	14.5	770	14,404	145	5
Rhode Island.	4	3,246	545	393	12.1	262	3,903	54	...
Connecticut.	13	8,180	757	990	12.1	573	10,763	103	...
Middle Atlantic.	238	134,659	14,367	18,193	13.5	10,128	214,850	2,107	69
New York.	130	69,443	7,018	9,083	13.1	5,212	106,289	1,018	31
New Jersey.	57	31,035	2,969	4,604	14.8	2,480	49,903	514	5
Pennsylvania.	51	34,181	4,380	4,506	13.2	2,436	58,658	575	33
East North Central.	230	129,273	13,271	17,026	13.2	8,891	181,544	1,739	65
Ohio.	54	25,387	2,844	3,671	14.5	1,841	37,729	382	21
Indiana.	26	14,672	1,830	2,213	15.1	983	17,948	180	7
Illinois.	67	47,448	4,359	5,743	12.1	3,193	69,305	631	12
Michigan.	53	28,325	2,869	3,878	13.7	2,040	40,090	384	22
Wisconsin.	30	13,441	1,369	1,521	11.3	834	16,472	162	3
West North Central ²	96	77,884	9,002	8,050	10.3	4,269	97,213	1,268	21
Minnesota.	16	27,552	2,095	2,834	10.3	1,603	30,132	523	4
Iowa.	21	15,087	1,842	1,444	9.6	744	15,182	195	2
Missouri.	32	17,110	2,143	2,065	12.1	986	27,762	282	3
Nebraska.	6	1,484	204	191	12.9	88	3,065	37	1
Kansas.	14	8,591	1,532	910	10.6	526	9,832	116	7
South Atlantic ³	95	50,364	6,510	7,228	14.4	3,801	72,156	886	19
Delaware.	8	3,143	344	404	12.9	220	4,310	43	1
Maryland.	16	5,116	536	712	13.9	441	8,835	103	7
District of Columbia.	3	3,420	683	388	11.3	229	4,109	58	...
Virginia.	14	10,020	1,474	1,476	14.7	838	18,013	206	...
West Virginia.	6	2,303	409	323	14.0	191	3,279	39	1
Georgia.	16	2,829	282	347	12.3	151	2,446	33	5
Florida.	27	21,162	2,495	3,211	15.2	1,568	28,065	373	2
East South Central.	22	10,114	1,016	1,241	12.3	619	13,130	166	8
Kentucky.	4	1,683	255	270	16.0	160	2,799	34	...
Tennessee.	7	4,415	445	479	10.8	253	6,038	78	4
Alabama.	7	1,934	110	273	14.1	96	2,354	29	3
Mississippi.	4	2,082	206	219	10.5	110	1,939	25	1
West South Central ⁴	67	40,721	5,084	5,568	13.7	2,982	70,013	782	28
Louisiana.	15	9,371	1,007	1,378	14.7	709	23,079	222	5
Texas.	37	23,261	2,972	3,165	13.6	1,719	37,722	423	13
Mountain ⁵	29	18,304	1,691	2,343	12.8	1,397	29,365	340	8
Colorado.	9	7,487	771	1,115	14.9	863	18,944	220	1
New Mexico.	3	799	92	100	12.5	50	1,360	16	1
Arizona.	8	4,852	200	523	10.7	138	3,058	33	4
Utah.	3	4,009	471	511	12.7	295	5,000	60	...
Pacific.	103	72,005	6,665	8,155	11.3	4,319	103,672	869	50
Washington.	27	14,191	1,451	1,718	12.1	897	23,580	211	8
Oregon.	11	9,605	1,214	1,142	11.9	667	16,321	134	5
California.	65	48,209	4,000	5,295	11.0	2,755	63,771	524	37
SEED WHOLESALERS (SIC 5099 PART)									
United States, total.	494	399,642	62,663	65,173	16.3	27,504	547,137	6,684	229
New England ⁶	13	7,610	1,042	947	12.4	549	12,730	154	...
Connecticut.	8	5,176	545	672	13.0	384	9,710	122	...
Middle Atlantic.	51	53,837	9,016	7,015	13.0	2,936	61,976	735	12
New York.	27	29,007	4,423	3,616	12.5	1,662	40,036	467	5
New Jersey.	6	5,647	1,094	929	16.5	350	7,015	99	2
Pennsylvania.	18	19,183	3,499	2,470	12.9	924	14,925	169	5
East North Central.	108	95,090	13,415	20,539	21.6	6,443	114,979	1,498	43
Ohio.	25	13,206	2,551	1,642	12.4	771	19,009	249	12
Indiana.	16	16,380	2,400	3,076	18.8	1,531	29,871	344	7
Illinois.	38	50,252	6,097	13,280	26.4	2,821	45,261	653	15
Michigan.	13	6,041	765	658	10.9	317	6,603	75	6
Wisconsin.	16	9,211	1,602	1,883	20.4	1,003	14,235	177	3
West North Central.	99	99,411	19,224	17,249	17.4	8,473	167,112	1,867	52
Minnesota.	14	31,561	6,676	6,668	21.1	3,168	69,193	748	3
Iowa.	30	27,303	5,164	4,587	16.8	2,319	38,214	473	16
Missouri.	17	24,686	4,012	3,145	12.7	1,731	30,103	330	13
North Dakota.	6	4,051	980	636	15.7	303	8,030	69	2
South Dakota.	5	3,167	596	669	21.1	309	5,426	59	2
Nebraska.	13	5,894	1,408	1,028	17.4	446	8,877	121	4
Kansas.	14	2,749	388	516	18.8	197	7,269	67	12
South Atlantic ⁷	43	30,530	4,852	4,556	14.9	2,270	37,840	551	19
Maryland.	7	10,087	1,741	1,319	13.1	723	13,328	165	3
North Carolina.	10	3,995	615	602	15.1	269	4,628	80	12
Georgia.	15	7,509	826	1,039	13.8	449	8,141	105	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in Maine and 1 in Vermont. ²Includes 5 establishments in North Dakota and 2 in South Dakota.³Includes 3 establishments in North Carolina and 2 in South Carolina. ⁴Includes 4 establishments in Arkansas and 11 in Oklahoma. ⁵Includes 1 establishment in Montana, 2 in Idaho, and 3 in Nevada.⁶Includes 1 establishment in Maine, 1 in Vermont, 2 in Massachusetts, and 1 in Rhode Island. ⁷Includes 1 establishment in the District of Columbia, 2 in Virginia, 5 in South Carolina, and 3 in Florida.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
SEED WHOLESALERS (SIC 5099 PART)—Continued									
East South Central.	53	31,745	4,668	3,774	11.9	1,633	33,919	502	41
Kentucky.	16	7,387	1,543	1,052	14.2	545	12,265	181	16
Tennessee.	21	15,003	2,057	1,411	9.4	425	10,314	166	19
Alabama.	9	5,489	651	802	14.6	410	5,728	77	3
Mississippi.	7	3,866	417	509	13.2	253	5,612	78	3
West South Central ¹ .	52	32,166	4,313	4,716	14.7	2,175	46,585	604	31
Arkansas.	9	6,809	672	784	11.5	305	5,530	77	5
Texas.	33	15,733	2,501	2,456	15.6	1,068	24,797	321	17
Mountain ² .	32	13,747	2,247	2,423	17.6	1,189	28,518	356	11
Idaho.	13	4,775	812	897	18.8	423	13,471	179	...
Colorado.	7	2,669	537	472	17.7	265	5,031	76	10
Arizona.	6	4,807	620	728	15.1	380	7,622	68	1
Pacific.	43	35,506	3,886	3,954	11.1	1,836	43,478	417	20
Washington.	9	6,455	507	511	7.9	148	2,694	29	3
Oregon.	11	12,859	1,329	890	6.9	427	9,106	93	6
California.	23	16,192	2,050	2,553	15.8	1,261	31,678	295	11
SHOE SERVICE WHOLESALERS (SIC 5087 PART)									
United States, total.	378	102,510	15,369	19,201	18.7	9,454	186,682	2,190	270
New England ³ .	62	23,175	2,785	3,457	14.9	1,797	38,207	375	24
New Hampshire.	7	2,092	123	222	10.6	79	1,937	24	3
Massachusetts.	45	20,268	2,487	3,073	15.2	1,626	34,581	320	15
Connecticut.	6	461	114	79	17.1	46	823	16	5
Middle Atlantic.	102	21,015	2,798	3,775	18.0	1,720	35,290	415	80
New York.	62	14,766	1,579	2,444	16.6	1,107	23,161	248	46
New Jersey.	12	2,555	401	453	17.7	274	5,163	64	5
Pennsylvania.	28	3,694	818	878	23.8	339	6,966	103	29
East North Central.	69	15,663	2,435	2,839	18.1	1,453	28,727	366	62
Ohio.	19	3,061	375	611	20.0	355	6,216	89	23
Indiana.	10	1,760	379	263	14.9	153	3,190	40	7
Illinois.	18	5,498	830	1,028	18.7	544	10,570	126	19
Michigan.	12	3,409	465	523	15.3	268	5,543	64	10
Wisconsin.	10	1,935	186	414	21.4	133	3,208	47	3
West North Central ⁴ .	36	6,755	1,289	1,436	21.3	742	14,926	210	33
Minnesota.	6	1,017	174	235	23.1	115	2,093	30	8
Missouri.	14	3,031	457	643	21.2	362	7,423	100	6
Nebraska.	4	952	231	194	20.4	106	1,619	29	8
Kansas.	6	784	190	135	17.2	57	1,115	20	8
South Atlantic ⁵ .	48	17,301	2,852	3,466	20.0	1,248	22,470	284	26
District of Columbia.	3	689	144	143	20.8	93	1,562	25	1
Virginia.	4	677	115	154	22.7	94	2,109	28	2
West Virginia.	3	279	43	57	20.4	33	541	9	1
North Carolina.	9	1,371	292	327	23.9	181	3,184	42	4
South Carolina.	4	704	116	155	22.0	80	1,473	20	1
Georgia.	6	553	107	97	17.5	55	1,123	16	2
Florida.	8	1,133	179	247	21.8	124	2,269	35	4
East South Central ⁶ .	14	3,723	728	907	24.4	581	11,568	121	6
Tennessee.	5	1,983	363	506	25.5	337	6,803	64	3
Alabama.	5	958	217	235	24.5	139	2,628	33	1
West South Central ⁷ .	17	4,593	878	1,080	23.5	559	12,519	134	11
Texas.	11	2,907	598	678	23.3	350	7,960	80	7
Mountain ⁸ .	7	1,850	296	368	19.9	227	4,305	48	5
Pacific ⁹ .	23	8,435	1,308	1,873	22.2	1,127	18,670	237	23
California.	16	6,533	908	1,408	21.6	793	13,568	177	20
SOFT DRINKS DISTRIBUTORS (SIC 5049 PART)									
United States, total.	1,179	192,577	5,087	44,304	23.0	19,254	456,876	5,666	1,093
New England ¹⁰ .	80	17,389	814	3,029	17.4	1,553	32,374	394	68
Maine.	12	2,366	58	533	22.5	257	4,353	62	8
New Hampshire.	6	704	3	163	23.2	65	1,424	19	9
Massachusetts.	30	4,601	196	1,064	23.1	550	11,206	162	25
Connecticut.	19	3,904	148	591	15.1	302	6,356	57	16
Middle Atlantic.	456	58,123	1,099	13,833	23.8	6,144	142,085	1,752	442
New York.	290	37,827	575	8,821	23.3	4,138	89,671	1,072	284
New Jersey.	44	5,236	154	1,299	24.8	542	14,481	169	34
Pennsylvania.	122	15,060	370	3,713	24.7	1,464	37,933	511	122

Standard Notes:

... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in Louisiana and 8 in Oklahoma.²Includes 4 establishments in Montana and 2 in Utah.³Includes 1 establishment in Maine and 3 in Rhode Island.⁴Includes 5 establishments in Iowa and 1 in North Dakota.⁵Includes 2 establishments in Delaware and 9 in Maryland.⁶Includes 2 establishments in Kentucky and 2 in⁷Includes 1 establishment in Arkansas, 2 in Louisiana, and 3 in Oklahoma.⁸Includes 1 establishment in Montana, 2 in Colorado, 2 in Arizona, and 2 in Utah.⁹Includes 4 establishments in Washington and 3 in Oregon.¹⁰Includes 3 establishments in Vermont and 10 in Rhode Island.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
SOFT DRINKS DISTRIBUTORS (SIC 5049 PART)—Continued									
East North Central.	237	36,649	1,156	7,516	20.5	3,689	71,499	1,018	225
Ohio.	41	6,711	109	1,208	18.0	578	10,455	134	32
Indiana.	23	2,215	33	523	23.6	280	5,414	67	20
Illinois.	79	15,990	763	3,103	19.4	1,586	32,912	499	78
Michigan.	73	9,398	191	2,089	22.2	1,023	17,467	245	78
Wisconsin.	21	2,335	60	593	25.4	222	5,251	73	17
West North Central ¹	89	11,665	264	2,745	23.5	1,029	22,943	284	88
Minnesota.	22	3,679	127	710	19.3	237	6,281	77	21
Iowa.	19	2,252	57	600	26.6	211	4,828	56	16
Missouri.	24	1,837	25	453	24.7	202	4,278	57	23
Nebraska.	4	540	2	132	24.4	45	1,055	15	5
Kansas.	14	1,913	23	472	24.7	241	4,458	55	17
South Atlantic.	95	14,622	288	3,938	26.9	1,724	43,839	590	74
Delaware.	4	367	2	82	22.3	33	894	12	4
Maryland.	20	2,333	101	487	20.9	182	4,150	59	19
Virginia.	15	2,455	46	712	29.0	352	9,897	127	9
West Virginia.	8	750	12	189	25.2	109	1,733	27	3
North Carolina.	13	1,854	21	474	25.6	227	4,621	65	13
South Carolina.	10	3,282	26	935	28.5	413	9,233	111	8
Georgia.	10	2,185	10	666	30.5	226	6,811	92	8
Florida.	15	1,396	70	393	28.2	182	6,500	97	10
East South Central ²	42	15,020	155	3,813	25.4	788	16,436	246	45
Kentucky.	8	1,491	23	301	20.2	151	3,040	41	8
Alabama.	14	2,116	11	473	22.4	176	4,045	62	19
West South Central.	73	6,041	136	1,464	24.2	550	15,812	210	58
Arkansas.	8	1,072	43	260	24.3	92	2,349	27	6
Louisiana.	18	1,713	37	363	21.2	137	2,881	49	19
Oklahoma.	18	1,245	18	304	24.4	133	3,387	39	15
Texas.	29	2,011	38	537	26.7	188	7,195	95	18
Mountain ³	23	2,857	101	846	29.6	431	9,518	118	18
Colorado.	5	1,255	32	394	31.4	196	3,350	39	3
New Mexico.	5	213	6	63	29.6	29	851	13	4
Nevada.	4	563	47	129	22.9	78	1,776	19	3
Pacific.	84	30,211	1,074	7,120	23.6	3,346	102,370	1,054	75
Washington.	14	1,569	26	373	23.8	125	2,453	42	13
Oregon.	3	355	11	110	31.0	32	611	7	3
California.	67	28,287	1,037	6,637	23.5	3,189	99,306	1,005	59
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS (SIC 5022 PART)									
United States, total.	2,731	1,382,949	141,852	220,544	16.0	115,351	2,470,431	27,452	1,530
New England ⁴ .	118	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.	67	21,223	2,051	3,447	16.2	2,055	40,932	566	22
Connecticut.	32	19,697	2,272	2,657	13.5	1,485	27,486	343	14
Middle Atlantic.	850	451,085	40,602	75,622	16.8	35,001	754,439	7,988	370
New York.	628	339,996	29,472	58,387	17.2	26,398	563,319	5,858	231
New Jersey.	101	53,019	5,179	8,181	15.4	4,207	92,155	977	44
Pennsylvania.	121	58,070	5,951	9,054	15.6	4,396	98,965	1,153	95
East North Central.	482	268,614	28,142	41,766	15.5	22,785	486,781	5,346	277
Ohio.	115	54,832	5,351	7,823	14.3	4,521	80,517	1,001	55
Indiana.	46	26,559	2,777	4,566	17.2	2,597	53,130	627	22
Illinois.	195	128,711	13,993	18,747	14.6	10,730	244,456	2,497	102
Michigan.	93	40,844	3,974	7,836	19.2	3,268	75,982	856	75
Wisconsin.	33	17,668	2,047	2,794	15.8	1,669	32,696	365	23
West North Central ⁵	211	100,685	11,392	17,015	16.9	9,226	192,692	2,131	144
Minnesota.	47	26,764	2,241	4,248	15.9	2,220	48,998	448	30
Iowa.	32	13,111	1,863	2,349	17.9	1,219	23,077	272	21
Missouri.	91	42,409	5,060	7,410	17.5	4,076	87,353	1,001	47
Kansas.	18	7,015	800	1,289	18.4	691	13,856	191	17
South Atlantic ⁶	285	126,579	12,274	16,945	13.4	8,855	187,370	2,472	140
Maryland.	28	7,765	597	1,223	15.8	560	10,038	151	15
Virginia.	35	26,270	1,886	2,728	10.4	1,312	25,687	354	14
West Virginia.	16	8,196	1,163	971	11.8	595	11,596	147	11
North Carolina.	56	22,549	2,844	3,418	15.2	1,973	43,562	575	30
South Carolina.	22	10,481	599	979	9.3	506	11,937	170	15
Georgia.	45	17,511	2,094	2,382	13.6	1,343	29,358	355	22
Florida.	58	28,302	2,544	4,405	15.6	2,155	46,871	596	25
East South Central.	113	49,963	7,028	7,394	14.8	4,292	91,782	1,160	82
Kentucky.	22	9,505	1,530	1,335	14.0	804	16,783	191	16
Tennessee.	49	28,645	3,970	4,252	14.8	2,409	54,525	683	40
Alabama.	32	10,181	1,287	1,554	15.3	931	17,821	244	19
Mississippi.	10	1,632	241	253	15.5	148	2,653	42	7
West South Central.	246	109,734	13,482	16,312	14.9	9,533	201,458	2,478	178
Arkansas.	30	14,232	1,410	2,298	16.1	1,215	24,837	307	20
Louisiana.	48	19,952	2,526	2,959	14.8	1,805	34,255	449	25
Oklahoma.	26	20,716	2,283	2,858	13.8	1,742	43,850	408	24
Texas.	142	54,834	7,263	8,197	14.9	4,771	98,516	1,314	104

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 3 establishments in North Dakota and 3 in South Dakota. ²Includes 14 establishments in Tennessee and 6 in Wyoming. ³Includes 1 establishment in Montana, 1 in Idaho, 1 in Wyoming, 2 in Arizona, and 4 in Utah. ⁴Includes 8 establishments in Maine, 5 in New Hampshire, 1 in Vermont, and 5 in Rhode Island. ⁵Includes 7 establishments in South Dakota and 16 in Nebraska. ⁶Includes 5 establishments in Delaware and 20 in the District of Columbia.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
				Amount	Percent of sales				
DRUG (SPECIALTY LINE) TOILETRIES WHOLESALERS (SIC 5022 PART)—Continued									
Mountain ¹	71	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	21	13,242	1,713	2,231	16.8	1,251	22,073	260	14
Pacific	355	177,709	17,049	30,408	17.1	17,016	383,260	3,704	253
Washington	40	14,108	1,777	2,617	18.5	1,422	34,993	360	29
Oregon	30	11,979	1,244	2,132	17.8	1,244	31,006	298	20
California	285	151,622	14,028	25,659	16.9	14,350	317,261	3,046	204
SPORTING GOODS WHOLESALERS (SIC 5099 PART)									
United States, total.	948	396,599	56,300	69,329	17.5	34,755	687,979	7,965	542
New England ²	62	18,292	2,906	3,839	21.0	1,898	38,705	493	24
New Hampshire	5	1,855	337	403	21.7	143	3,089	40	1
Massachusetts	34	9,748	1,553	1,918	19.7	958	18,951	247	11
Connecticut	12	2,586	372	523	20.2	196	3,895	48	6
Middle Atlantic	216	112,542	15,024	19,706	17.5	8,604	164,919	1,844	107
New York	147	75,727	9,248	13,088	17.3	5,435	105,297	1,117	53
New Jersey	25	7,628	1,092	1,481	19.4	669	12,085	138	14
Pennsylvania	44	29,187	4,684	5,137	17.6	2,500	47,537	589	40
East North Central	176	62,376	8,660	10,827	17.4	5,285	107,703	1,207	112
Ohio	39	9,938	1,396	2,324	23.4	976	19,949	230	28
Indiana	15	3,758	690	879	23.4	463	10,220	121	9
Illinois	49	26,228	2,619	3,396	12.9	1,682	34,527	385	26
Michigan	37	8,456	1,225	1,570	18.6	662	12,432	138	27
Wisconsin	36	13,996	2,730	2,658	19.0	1,502	30,575	333	22
West North Central ³	97	40,255	5,407	6,022	15.0	3,013	77,947	823	69
Minnesota	36	8,343	939	1,265	15.2	658	18,618	219	31
Iowa	15	3,635	542	648	17.8	325	7,403	83	14
Nebraska	5	1,345	204	219	16.3	85	2,892	32	4
Kansas	10	7,138	1,492	1,312	18.4	632	21,997	159	7
South Atlantic ⁴	100	29,744	4,857	4,902	16.5	2,747	54,605	643	54
Maryland	9	3,799	568	635	16.7	298	6,653	77	5
West Virginia	4	875	75	148	16.9	84	1,743	16	2
North Carolina	12	3,431	391	614	17.9	384	7,272	93	4
South Carolina	9	1,213	125	244	20.1	130	3,173	34	6
Georgia	9	6,517	1,396	1,166	17.9	742	14,892	143	4
Florida	45	7,454	1,281	1,246	16.7	596	12,720	162	29
East South Central	41	17,669	3,112	3,744	21.2	1,970	34,301	518	32
Kentucky	8	9,145	1,720	2,013	22.0	1,219	19,856	299	3
Tennessee	15	3,635	494	736	20.2	258	5,170	70	14
Alabama	13	3,034	522	609	20.1	261	4,722	90	11
Mississippi	5	1,855	376	386	20.8	232	4,553	59	4
West South Central	81	32,484	6,041	5,629	17.3	3,330	64,499	862	54
Arkansas	10	2,214	490	327	14.8	191	3,484	40	8
Louisiana	18	6,404	1,368	986	15.4	584	12,892	135	12
Oklahoma	8	2,083	326	389	18.7	202	4,534	58	7
Texas	45	21,783	3,857	3,927	18.0	2,353	43,589	629	27
Mountain ⁵	35	24,701	3,361	3,156	12.8	1,740	31,261	419	21
Idaho	4	1,237	236	179	14.5	89	2,187	24	3
Colorado	13	5,260	668	831	15.8	356	6,078	76	10
Pacific	140	58,536	6,932	11,504	19.7	6,168	114,039	1,156	69
Washington	18	5,614	955	1,044	18.6	572	11,531	127	9
Oregon	15	4,999	783	944	18.9	572	12,105	125	8
California	107	47,923	5,194	9,516	19.9	5,024	90,403	904	52
STORE MACHINES, FIXTURES DISTRIBUTORS (SIC 5082 PART)									
United States, total.	1,468	414,033	44,888	94,676	23.3	47,280	988,942	10,563	906
New England ⁶	95	20,443	2,016	4,842	23.7	2,278	44,973	539	40
Maine	6	1,171	197	276	23.6	145	2,566	34	2
Massachusetts	53	11,771	984	2,600	22.1	1,233	23,142	289	25
Connecticut	28	6,297	706	1,673	26.6	823	17,908	199	6
Middle Atlantic	332	90,451	9,147	19,974	22.1	10,032	201,167	2,183	193
New York	204	58,370	5,876	12,930	22.2	6,484	129,918	1,396	94
New Jersey	46	11,118	1,385	2,682	24.1	1,407	31,175	315	28
Pennsylvania	82	20,963	1,886	4,362	20.8	2,141	40,074	472	71
East North Central	286	85,912	9,434	21,403	24.9	10,392	222,688	2,229	197
Ohio	71	22,894	2,570	5,399	23.6	2,861	53,784	583	48
Indiana	38	9,174	1,126	2,219	24.2	1,126	21,488	269	23
Illinois	98	34,345	3,739	8,874	25.8	3,991	99,724	950	58
Michigan	52	12,476	1,385	2,828	22.7	1,415	29,125	267	46
Wisconsin	27	7,023	614	2,083	29.7	999	18,567	160	22

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 3 establishments in Montana, 3 in Idaho, 1 in Wyoming, 9 in New Mexico, 16 in Arizona, 16 in Utah, and 2 in Nevada.²Includes 7 establishments in Maine, 2 in Vermont, and 2 in Rhode Island.³Includes 24 establishments in Missouri, 4 in North Dakota, and 3 in South Dakota.⁴Includes 2 establishments in the District of Columbia, and 10 in Virginia.⁵Includes 5 establishments in Montana, 3 in Wyoming, 1 in New Mexico, 3 in Arizona, 5 in Utah, and 1 in Nevada.⁶Includes 2 establishments in New Hampshire, 3 in Vermont, and 3 in Rhode Island.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establish- ments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
STORE MACHINES, FIXTURES DISTRIBUTORS (SIC 5082 PART)									
West North Central ¹	119	33,639	3,777	7,435	22.1	3,926	79,666	847	75
Minnesota	31	7,818	599	1,684	21.5	766	15,666	171	12
Iowa	13	3,564	568	716	20.1	367	12,097	97	10
Missouri	46	13,572	1,547	3,259	24.0	1,774	31,102	368	36
Nebraska	12	5,105	522	989	19.4	574	10,614	110	7
Kansas	12	1,921	246	432	22.5	215	6,131	64	5
South Atlantic ²	193	47,976	5,313	16,692	22.3	5,118	109,779	1,333	105
Maryland	18	6,326	598	1,344	21.2	697	14,866	162	9
Virginia	14	4,477	670	1,084	24.2	527	9,755	128	15
North Carolina	31	7,709	725	1,775	23.0	817	14,893	180	23
South Carolina	18	3,777	407	714	18.9	349	7,507	108	6
Georgia	32	7,768	724	1,710	22.0	802	15,965	190	17
Florida	58	14,245	1,858	3,141	22.0	1,475	35,286	444	22
East South Central ³	65	20,730	2,025	3,861	18.6	2,052	43,879	467	38
Kentucky	18	4,773	571	1,110	23.3	609	12,659	125	10
Tennessee	33	8,618	876	1,747	20.3	816	18,374	211	14
West South Central ⁴	117	28,741	3,107	6,670	23.2	3,136	63,910	714	93
Oklahoma	17	4,900	413	966	19.7	452	8,626	89	12
Texas	76	20,408	2,344	5,044	24.7	2,420	48,489	546	57
Mountain ⁵	55	15,801	1,836	3,088	19.5	1,646	32,156	333	32
Colorado	17	4,950	477	843	17.0	523	10,044	107	7
Utah	9	3,755	582	750	20.0	468	9,411	92	4
Pacific	206	70,340	8,233	16,711	23.8	8,700	190,724	1,918	133
Washington	30	8,078	953	2,098	26.0	1,095	20,627	230	15
Oregon	18	5,738	757	1,450	25.3	792	16,468	192	15
California	158	56,524	6,523	13,163	23.3	6,813	153,629	1,496	103
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES (SIC 5086 PART)									
United States, total	1,077	503,226	63,885	106,640	21.2	61,048	1,227,599	11,776	536
New England ⁶	58	26,921	3,238	5,732	21.3	3,475	64,699	673	18
Vermont	4	584	101	156	26.7	93	1,884	28	1
Massachusetts	32	17,331	1,875	3,599	20.8	2,220	40,363	406	10
Connecticut	16	6,630	876	1,408	21.2	804	16,358	157	5
Middle Atlantic	318	122,523	15,228	25,150	20.5	13,572	258,807	2,550	178
New York	210	78,978	9,634	16,407	20.8	8,861	161,471	1,650	109
New Jersey	41	21,436	3,098	3,914	18.3	2,085	48,154	379	24
Pennsylvania	67	22,109	2,496	4,829	21.8	2,626	49,182	521	45
East North Central	184	100,175	12,889	21,897	21.9	12,220	245,134	2,208	80
Ohio	51	19,825	2,556	4,364	22.0	2,662	57,266	547	18
Indiana	25	7,967	1,196	1,676	21.0	1,070	21,290	200	7
Illinois	66	43,413	5,272	9,762	22.5	5,614	111,869	960	29
Michigan	28	13,299	1,523	2,912	21.9	1,689	35,090	296	20
Wisconsin	14	15,671	2,342	3,183	20.3	1,185	19,619	205	6
West North Central ⁷	85	54,542	7,959	12,794	23.5	8,061	166,126	1,614	47
Minnesota	21	16,336	1,975	3,470	21.2	2,194	45,829	450	14
Iowa	17	5,590	801	1,182	21.1	671	13,354	141	13
Missouri	29	26,554	4,139	6,831	25.7	4,421	91,345	847	10
Nebraska	4	2,000	447	458	22.9	257	5,088	59	4
Kansas	9	3,047	424	618	20.3	370	7,400	85	2
South Atlantic ⁸	115	59,270	6,564	11,104	18.7	6,499	127,932	1,285	53
Maryland	13	6,246	562	1,004	16.1	660	12,024	128	7
District of Columbia	7	7,236	808	1,221	16.9	728	13,294	143	3
Virginia	11	4,237	391	730	17.2	437	8,815	84	3
West Virginia	10	2,562	329	574	22.4	305	5,445	60	7
North Carolina	15	6,824	723	1,551	22.7	948	15,791	161	2
Georgia	15	17,850	1,958	3,163	17.7	1,788	36,468	343	8
Florida	35	12,691	1,660	2,527	19.9	1,415	31,940	319	22
East South Central ⁹	46	22,412	3,489	4,708	21.0	2,831	50,802	582	20
Tennessee	24	13,593	2,076	3,075	22.6	1,854	33,298	380	6
Alabama	11	5,842	905	1,061	18.2	647	11,775	132	6
West South Central	92	40,363	4,695	8,023	19.9	4,564	93,829	912	37
Arkansas	6	2,208	294	470	21.3	306	5,799	51	2
Louisiana	15	7,789	720	1,610	20.7	879	16,689	183	7
Oklahoma	16	4,516	514	1,180	26.1	587	13,732	147	3
Texas	55	25,850	3,167	4,763	18.4	2,792	57,609	531	25
Mountain ¹⁰	32	12,069	1,359	2,555	21.2	1,293	26,838	267	18
Montana	3	942	128	174	18.5	48	893	11	3
Colorado	12	5,190	538	967	18.6	488	10,007	100	3
New Mexico	4	910	133	179	19.7	97	2,919	30	...
Utah	3	2,337	159	451	19.3	286	5,219	47	...
Pacific	147	64,951	8,464	14,677	22.6	8,533	193,432	1,685	85
Washington	20	8,328	1,195	2,047	24.6	1,162	25,148	202	7
Oregon	12	5,792	581	1,633	28.2	1,158	22,338	231	6
California	115	50,831	6,688	10,997	21.6	6,213	145,946	1,252	72

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 3 establishments in North Dakota and 2 in South Dakota. ²Includes 10 establishments in the District of Columbia, and 12 in West Virginia. ³Includes 10 establishments in Alabama and 4 in Mississippi. ⁴Includes 4 establishments in Arkansas and 20 in Louisiana. ⁵Includes 3 establishments in Montana, 5 in Idaho, 1 in Wyoming, 2 in New Mexico, 13 in Arizona, and 5 in Nevada. ⁶Includes 2 establishments in Maine, 1 in New Hampshire and 3 in Rhode Island. ⁷Includes 1 establishment in North Dakota and 4 in South Dakota. ⁸Includes 3 establishments in Delaware and 6 in South Carolina. ⁹Includes 8 establishments in Kentucky and 3 in Mississippi. ¹⁰Includes 1 establishment in Idaho, 7 in Arizona and 2 in Nevada.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(dollars)	(number)
TOYS, GAMES, FIREWORKS WHOLESALERS (SIC 5099 PART)									
United States, total.	1,047	439,786	46,037	76,553	17.4	36,563	749,071	8,648	725
New England	86	34,329	3,586	5,796	16.9	2,989	55,479	676	51
Maine	5	177	15	36	20.3	17	424	6	3
Vermont	3	244	24	52	21.3	28	450	7	1
Massachusetts	50	23,006	2,554	4,008	17.4	2,083	39,202	462	25
Rhode Island	10	3,433	241	599	17.4	315	6,891	99	6
Connecticut	18	7,469	752	1,101	14.7	546	8,512	102	16
Middle Atlantic	372	177,720	17,479	28,866	16.2	12,753	243,436	2,795	238
New York	269	134,750	12,630	20,996	15.6	8,887	173,501	1,912	145
New Jersey	31	10,755	977	2,745	25.5	1,333	16,820	195	17
Pennsylvania	72	32,215	3,872	5,125	15.9	2,533	53,115	688	76
East North Central.	191	83,931	8,775	16,007	19.1	7,401	161,474	1,860	156
Ohio	61	21,255	2,092	4,746	22.3	2,056	43,410	468	32
Indiana	19	11,201	1,060	1,687	15.1	932	23,640	273	21
Illinois	62	31,183	3,173	5,835	18.7	2,665	56,184	647	51
Michigan	32	12,705	1,475	2,171	17.1	935	20,942	224	39
Wisconsin	17	7,587	975	1,568	20.7	813	17,298	248	13
West North Central ¹	76	26,323	3,107	5,135	19.5	2,662	55,646	686	45
Minnesota	18	7,651	489	1,173	15.3	527	13,881	133	7
Iowa	12	2,165	238	490	22.6	202	4,853	56	12
Missouri	28	10,672	1,447	2,142	20.1	1,289	25,530	356	15
Nebraska	7	2,728	353	556	20.4	324	6,473	75	5
Kansas	6	1,234	172	264	21.4	152	2,084	32	4
South Atlantic ²	81	33,025	4,324	6,094	18.5	3,038	59,307	731	49
Maryland	14	4,602	734	1,001	21.8	508	8,607	135	8
District of Columbia	4	2,466	416	400	16.2	201	3,838	38	1
Virginia	11	3,646	320	781	21.4	430	8,632	100	7
North Carolina	10	4,584	333	734	16.0	266	5,721	87	5
South Carolina	3	678	73	122	18.0	52	1,352	21	3
Georgia	15	9,480	1,402	1,622	17.1	962	18,112	184	12
Florida	21	6,370	907	1,208	19.0	540	11,285	135	12
East South Central.	28	7,577	773	1,238	16.3	676	15,075	172	27
Kentucky	4	2,586	303	359	13.9	228	4,165	48	6
Tennessee	10	2,339	217	350	15.0	153	3,324	33	9
Alabama	9	2,115	214	414	19.6	233	5,195	60	9
Mississippi	5	537	39	115	21.4	62	2,391	31	3
West South Central.	60	20,596	2,559	3,753	18.2	2,107	51,867	591	33
Arkansas	6	4,086	608	669	16.4	375	7,572	116	7
Louisiana	8	1,732	193	306	17.7	170	4,055	51	3
Oklahoma	9	1,284	110	232	18.1	114	2,540	36	5
Texas	37	13,494	1,648	2,546	18.9	1,448	37,700	388	18
Mountain ³	34	8,253	978	1,268	15.4	634	12,431	198	29
Montana	3	478	62	73	15.3	23	443	9	4
Colorado	12	2,309	229	408	17.7	210	4,109	51	9
New Mexico	3	470	47	95	20.2	43	669	8	5
Arizona	4	1,274	143	153	12.0	68	1,364	23	2
Utah	5	2,648	304	384	14.5	231	4,699	87	1
Pacific	119	48,032	4,456	8,396	17.5	4,303	94,356	939	97
Washington	17	4,740	594	828	17.5	447	14,713	151	11
Oregon	7	2,992	237	434	14.5	208	3,782	37	10
California	95	40,300	3,625	7,134	17.7	3,648	75,861	751	76
TRUCK, TRACTOR (ROAD-TYPE) DEALERS (SIC 5012 PART)									
United States, total.	1,670	836,365	86,434	162,328	19.4	82,020	1,673,041	17,912	967
New England	119	35,216	3,727	7,386	21.0	3,961	80,350	968	55
Maine	14	5,033	540	1,087	21.6	587	10,838	132	8
New Hampshire	11	1,838	228	344	18.7	145	3,062	53	5
Vermont	8	1,605	189	331	20.6	193	4,360	63	6
Massachusetts	46	15,098	1,556	3,109	20.6	1,564	33,697	383	12
Rhode Island	8	2,289	234	464	20.3	260	4,962	65	7
Connecticut	32	9,353	980	2,051	21.9	1,212	23,431	272	17
Middle Atlantic	331	157,585	15,804	30,453	19.3	14,992	298,897	3,288	175
New York	121	51,817	4,986	9,962	19.2	5,062	102,688	1,090	55
New Jersey	78	30,072	2,949	6,329	21.0	3,443	62,880	681	30
Pennsylvania	132	75,696	7,869	14,162	18.7	6,487	133,329	1,517	90
East North Central.	330	130,252	13,192	26,051	20.0	13,605	279,860	2,984	195
Ohio	105	37,621	4,128	7,631	20.3	4,240	94,699	984	56
Indiana	52	14,918	1,530	3,445	23.1	1,798	36,144	435	41
Illinois	86	39,521	4,138	8,191	20.7	3,708	71,632	768	55
Michigan	50	24,810	2,091	4,102	16.5	2,360	46,567	473	28
Wisconsin	37	13,382	1,305	2,682	20.0	1,499	30,818	324	15
West North Central.	141	75,727	8,165	15,444	20.4	7,305	142,526	1,467	84
Minnesota	25	12,612	1,752	2,387	18.9	1,340	28,061	276	15
Iowa	25	11,499	1,210	2,189	19.0	1,033	16,035	189	17
Missouri	43	23,644	2,189	5,114	21.6	2,358	47,928	479	17
North Dakota	10	3,851	551	803	20.9	550	12,412	104	6
South Dakota	5	1,713	188	300	17.5	167	3,396	42	3
Nebraska	16	14,783	1,387	2,993	20.2	1,046	18,280	226	13
Kansas	17	7,625	888	1,658	21.7	811	16,414	151	13

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Includes 1 establishment in North Dakota and 4 in South Dakota. ²Includes 1 establishment in Delaware and 2 in West Virginia. ³Includes 2 establishments in Idaho, 1 in Wyoming, and 4 in Nevada.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
TRUCK, TRACTOR (ROAD-TYPE) DEALERS (SIC 5012 PART)—Continued									
South Atlantic ¹	221	124,893	12,820	24,931	20.0	12,545	246,899	2,895	114
Maryland	21	12,483	1,248	2,577	20.6	1,655	30,434	346	11
Virginia	23	10,753	1,116	2,160	20.1	1,082	23,500	301	15
West Virginia	26	9,784	1,147	2,295	23.5	1,068	22,697	273	13
North Carolina	34	21,402	1,801	3,615	16.9	1,936	35,508	419	21
South Carolina	15	6,310	467	1,079	17.1	547	10,097	118	10
Georgia	29	18,151	1,690	3,712	20.5	1,228	26,091	307	14
Florida	61	39,322	4,673	8,209	20.9	4,270	81,718	955	25
East South Central	73	42,268	4,230	7,265	17.2	3,912	79,367	943	42
Kentucky	16	4,771	427	948	19.9	366	8,520	124	15
Tennessee	26	20,275	2,075	3,217	15.9	1,879	36,772	411	12
Alabama	20	11,927	1,140	2,028	17.0	1,168	24,546	286	10
Mississippi	11	5,295	588	1,072	20.2	499	9,529	122	5
West South Central	156	79,276	8,437	15,164	19.1	7,011	150,486	1,661	110
Arkansas	21	11,366	1,078	2,125	18.7	442	8,843	113	20
Louisiana	19	7,454	693	1,479	19.8	781	18,511	219	7
Oklahoma	23	10,124	914	1,803	17.8	866	18,216	213	22
Texas	93	50,332	5,752	9,757	19.4	4,922	104,916	1,116	61
Mountain ²	90	66,601	6,974	12,382	18.6	5,894	113,470	1,176	45
Montana	11	7,255	785	1,299	17.9	487	8,771	112	6
Idaho	13	3,427	365	817	23.8	314	7,393	75	9
Colorado	13	10,330	948	1,780	17.2	561	11,347	112	5
New Mexico	11	16,530	1,795	3,017	18.3	1,598	29,447	305	3
Arizona	19	12,767	1,291	2,526	19.8	1,520	26,076	278	8
Utah	13	10,980	1,189	1,891	17.2	809	16,559	179	9
Pacific	209	124,547	13,085	23,252	18.7	12,795	281,186	2,530	147
Washington	44	15,931	1,852	3,285	20.6	1,647	37,416	356	23
Oregon	28	15,919	1,803	3,003	18.9	1,768	43,414	397	16
California	137	92,697	9,430	16,964	18.3	9,380	200,356	1,777	108
GROCERY (VOLUNTARY AND COOPERATIVE, GROUP) WHOLESALERS (SIC 5042 PART)									
United States, total	673	5,236,095	301,756	275,692	5.3	166,786	3,260,352	35,794	174
New England ³	65	314,702	21,481	19,809	6.3	12,329	229,332	2,586	8
Vermont	5	18,429	1,116	1,118	6.1	682	13,423	142	...
Massachusetts	26	110,090	8,282	7,430	6.7	4,480	85,640	963	...
Connecticut	11	67,175	4,236	4,325	6.4	2,833	56,055	480	...
Middle Atlantic	124	531,068	37,907	33,172	6.2	20,491	397,647	4,408	52
New York	51	160,027	10,402	9,628	9.6	6,018	113,514	1,295	16
New Jersey	8	58,876	2,964	2,711	4.6	1,649	33,391	364	5
Pennsylvania	65	312,165	24,541	20,833	6.7	12,824	250,742	2,749	31
East North Central	128	1,255,554	59,147	69,911	5.6	39,953	815,529	7,864	13
Ohio	31	225,347	13,651	13,876	6.2	8,202	159,533	1,628	3
Indiana	17	98,465	4,107	5,685	5.8	3,118	66,270	642	1
Illinois	36	449,641	21,848	24,825	5.5	14,103	298,733	2,740	5
Michigan	22	293,385	11,787	12,900	4.4	8,201	163,919	1,463	4
Wisconsin	22	188,716	7,754	12,625	6.7	6,329	127,074	1,391	...
West North Central ⁴	86	828,345	51,999	42,331	5.1	27,718	540,419	6,044	14
Minnesota	16	166,260	11,080	9,207	5.5	6,183	117,478	1,410	3
Missouri	20	230,019	13,957	10,609	4.6	6,865	140,881	1,391	8
Nebraska	9	72,770	5,859	3,317	4.6	2,242	41,828	490	...
Kansas	16	143,962	9,285	7,115	4.9	4,921	95,315	1,034	1
South Atlantic ⁵	94	399,810	28,192	22,347	5.6	13,953	259,745	3,497	30
Virginia	17	78,591	5,680	3,740	4.8	2,401	42,403	629	5
West Virginia	7	14,217	1,211	800	5.6	546	10,057	125	3
Georgia	19	69,356	4,946	4,038	5.8	2,599	45,125	666	10
Florida	15	72,068	4,815	4,303	6.0	2,487	47,050	612	5
East South Central ⁶	32	189,840	12,931	11,697	6.5	7,450	132,717	1,941	9
Kentucky	8	40,939	3,109	2,543	6.2	1,711	30,848	348	5
Tennessee	14	96,519	6,839	5,386	5.6	3,445	62,159	922	1
West South Central ⁷	68	493,222	30,563	25,744	5.2	15,571	316,406	3,883	29
Louisiana	12	66,397	5,520	3,839	5.8	2,312	56,890	719	2
Texas	37	319,100	18,841	16,037	5.0	9,635	188,055	2,302	21
Mountain ⁸	34	286,495	15,704	12,593	4.4	7,261	146,142	1,583	6
Pacific ⁹	42	937,059	43,832	38,088	4.1	22,060	422,415	3,988	13
Oregon	7	67,817	2,668	3,658	5.4	21,110	37,040	434	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 5 establishments in Delaware and 7 in the District of Columbia. ²Includes 8 establishments in Wyoming and 2 in Nevada. ³Includes 13 establishments in Maine, 8 in New Hampshire, and 2 in Rhode Island. ⁴Includes 13 establishments in Iowa, 9 in North Dakota, and 3 in South Dakota. ⁵Includes 1 establishment in Delaware, 5 in Maryland, 4 in the District of Columbia, 16 in North Carolina, and 10 in South Carolina. ⁶Includes 6 establishments in Alabama and 4 in Mississippi. ⁷Includes 7 establishments in Arkansas and 12 in Oklahoma. ⁸Includes 6 establishments in Montana, 6 in Idaho, 1 in Wyoming, 4 in Colorado, 4 in New Mexico, 6 in Arizona, 6 in Utah, and 1 in Nevada. ⁹Includes 10 establishments in Washington and 25 in California.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
WARM-AIR HEATING, COOLING EQUIPMENT, FIXTURES, SUPPLIES DISTRIBUTORS (SIC 5074 PART)									
United States, total.	1,194	481,706	74,657	95,004	19.7	48,807	989,924	10,376	459
New England ¹	85	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.	4	647	126	169	26.1	68	1,890	13	3
Massachusetts.	44	11,696	1,730	2,189	18.7	1,052	20,629	239	10
Rhode Island.	13	2,859	437	615	21.5	313	6,869	89	3
Connecticut.	21	10,461	2,211	2,229	21.3	1,222	25,442	289	9
Middle Atlantic.	247	80,291	13,004	17,367	21.6	8,776	197,051	2,045	91
New York.	132	44,340	7,901	9,405	21.2	4,712	101,505	1,051	32
New Jersey.	48	11,147	1,241	2,089	18.7	1,052	28,841	303	18
Pennsylvania.	67	24,804	3,862	5,873	23.7	3,012	66,705	691	41
East North Central.	310	132,175	20,182	24,144	18.3	12,876	247,791	2,481	134
Ohio.	90	30,450	4,905	5,646	18.5	3,034	58,395	601	36
Indiana.	38	18,423	3,329	3,023	16.4	1,709	30,412	324	19
Illinois.	75	25,118	3,553	5,007	19.9	2,599	52,256	526	29
Michigan.	80	39,865	5,814	7,539	18.9	4,151	81,465	822	42
Wisconsin.	27	18,319	2,581	2,929	16.0	1,383	25,263	208	8
West North Central ²	110	51,133	8,541	10,239	20.0	5,235	89,553	982	47
Minnesota.	23	12,433	2,191	3,148	25.3	1,652	19,241	213	5
Iowa.	14	3,699	578	747	20.2	375	8,949	104	4
Missouri.	42	23,125	3,922	4,153	18.0	2,224	42,963	467	19
Nebraska.	10	5,320	725	738	13.9	278	5,208	57	7
Kansas.	11	2,768	429	583	21.1	327	6,313	63	2
South Atlantic ³	127	48,935	6,883	9,825	20.1	4,897	103,242	1,171	35
Delaware.	4	2,086	245	308	14.8	204	3,347	37	1
District of Columbia.	10	4,575	695	797	17.4	392	8,133	92	7
Virginia.	10	2,744	455	619	22.6	342	5,832	64	1
South Carolina.	8	3,183	362	621	19.5	298	4,959	50	...
Georgia.	12	5,087	636	951	18.7	462	12,110	134	3
Florida.	41	14,225	1,924	2,728	19.2	1,301	32,174	360	13
East South Central ⁴	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Kentucky.	11	4,074	790	727	17.8	394	10,886	110	7
West South Central ⁵	103	49,472	8,071	10,313	20.8	5,635	108,481	1,228	33
Oklahoma.	21	6,980	1,163	1,410	20.2	882	15,326	183	5
Texas.	63	36,542	6,011	7,710	21.1	4,185	81,686	923	16
Mountain ⁶	64	21,699	2,967	4,006	18.5	2,052	43,056	457	21
Idaho.	11	1,875	285	316	16.9	144	3,646	45	1
Wyoming.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah.	14	3,571	463	699	19.6	382	6,908	69	3
Pacific ⁷	111	56,410	7,922	10,915	19.3	5,156	112,078	1,017	49
California.	70	47,898	6,646	8,838	18.5	4,032	87,946	789	33
WASTE PAPER DEALERS (SIC 5093 PART)									
United States, total.	1,056	235,126	10,912	58,596	24.9	29,815	719,580	10,292	989
New England ⁸	109	24,781	1,163	5,758	23.2	2,860	68,480	1,001	83
New Hampshire.	5	713	48	219	30.7	112	4,810	57	4
Massachusetts.	70	17,301	819	4,042	23.4	2,026	45,780	669	52
Rhode Island.	11	1,508	56	387	25.7	214	5,430	92	9
Connecticut.	18	4,638	193	955	20.6	418	10,525	143	13
Middle Atlantic.	501	97,244	4,179	22,374	23.0	10,696	255,028	3,388	565
New York.	298	61,728	2,470	13,148	21.3	6,291	155,948	1,953	345
New Jersey.	82	14,980	804	4,158	27.8	1,937	42,859	588	86
Pennsylvania.	121	20,536	905	5,068	24.7	2,468	56,221	847	134
East North Central.	210	56,267	2,433	14,012	24.9	7,064	165,704	2,281	203
Ohio.	53	16,033	508	3,800	23.7	2,007	43,634	670	34
Indiana.	13	2,798	161	748	26.7	468	9,927	153	6
Illinois.	70	19,745	1,016	4,484	22.7	2,334	61,075	727	75
Michigan.	48	14,071	575	3,765	26.8	1,515	34,955	451	58
Wisconsin.	26	3,620	173	1,215	33.6	740	16,113	280	30
West North Central ⁹	50	11,080	660	3,117	28.1	1,671	44,689	658	31
Missouri.	27	8,030	410	1,995	24.8	1,128	28,287	389	15
South Atlantic ¹⁰	82	17,396	866	5,379	30.9	3,123	77,032	1,261	46
Maryland.	13	3,003	64	807	26.9	558	9,619	170	9
District of Columbia.	13	5,100	108	1,367	26.8	799	16,565	271	3
Virginia.	7	1,097	77	354	32.3	219	4,669	102	8
West Virginia.	8	1,374	216	433	31.5	179	17,069	198	5
North Carolina.	16	2,197	116	679	30.9	526	10,568	193	7
Georgia.	5	2,535	163	833	32.9	478	8,933	143	3
Florida.	14	1,533	84	529	34.5	276	6,363	109	8

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 2 establishments in Maine and 1 in Vermont. ²Includes 6 establishments in North Dakota and 4 in South Dakota. ³Includes 15 establishments in Maryland, 2 in West Virginia, and 25 in North Carolina. ⁴Includes 16 establishments in Tennessee, 8 in Alabama, and 2 in Mississippi. ⁵Includes 2 establishments in Arkansas and 17 in Louisiana. ⁶Includes 2 establishments in Montana, 20 in Colorado, 1 in New Mexico, 12 in Arizona, and 3 in Nevada. ⁷Includes 30 establishments in Washington and 11 in Oregon. ⁸Includes 4 establishments in Maine and 1 in Vermont. ⁹Includes 1 establishment in South Dakota, 7 in Minnesota, 7 in Iowa, 3 in Nebraska, and 5 in Kansas. ¹⁰Includes 2 establishments in Delaware and 4 in South Carolina.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(dollars)	(number)
	WASTE PAPER DEALERS (SIC 5093 PART)—Continued								
East South Central ¹	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Kentucky	5	1,223	75	438	35.8	243	4,738	96	1
Tennessee	11	1,948	145	699	35.9	388	8,150	147	10
West South Central ²	33	9,837	567	2,968	30.2	1,661	39,053	725	13
Louisiana	10	2,081	64	451	21.7	270	8,030	127	3
Texas	16	6,332	416	2,115	33.4	1,104	23,988	450	7
Mountain ³	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Pacific ⁴	44	13,228	680	3,242	24.5	1,819	43,605	482	30
	WELDING SUPPLIES DISTRIBUTORS (SIC 5082 PART)								
United States, total.	1,214	295,328	31,402	74,249	25.1	38,318	788,479	8,140	696
New England ⁵	67	15,986	1,332	3,554	22.2	1,915	35,191	416	21
Maine	9	1,599	156	512	32.0	222	4,585	57	8
Massachusetts	31	5,551	523	1,411	25.4	818	13,687	161	7
Rhode Island	7	3,658	144	353	9.7	175	3,097	40	2
Connecticut	15	3,776	385	1,031	27.3	541	9,928	114	4
Middle Atlantic	190	49,284	5,077	12,518	25.4	6,738	127,414	1,340	88
New York	90	21,026	2,088	5,427	25.8	2,899	55,917	582	38
New Jersey	43	12,443	1,260	3,019	24.3	1,653	30,968	336	14
Pennsylvania	57	15,815	1,729	4,072	25.7	2,186	40,529	422	36
East North Central	277	62,949	6,887	16,934	26.9	8,940	182,133	1,744	153
Ohio	67	17,718	1,787	4,590	25.9	2,503	52,386	482	35
Indiana	30	7,085	938	1,709	24.1	933	17,104	180	14
Illinois	79	16,532	1,850	4,730	28.6	2,491	48,844	475	37
Michigan	73	15,382	1,588	4,319	28.1	2,199	46,203	434	52
Wisconsin	28	6,232	724	1,586	25.4	814	17,596	173	15
West North Central ⁶	118	28,757	2,806	6,374	22.2	3,169	59,271	673	95
Minnesota	22	3,260	375	891	27.3	480	9,057	100	16
Iowa	27	5,806	779	1,512	26.0	821	15,703	175	29
Missouri	28	13,072	930	2,040	15.6	999	17,619	205	13
Nebraska	8	1,354	177	372	27.5	163	3,223	33	6
Kansas	23	3,536	389	1,019	28.8	468	8,798	105	24
South Atlantic	120	24,971	2,859	6,832	27.4	3,564	73,193	832	55
Delaware	4	556	66	124	22.3	77	1,528	16	...
Maryland	15	3,103	329	1,024	33.0	532	10,371	108	8
Virginia	16	2,456	323	674	27.4	302	6,484	76	18
West Virginia	14	3,542	473	987	27.9	495	10,229	108	6
North Carolina	21	2,868	323	929	32.4	436	8,950	118	12
South Carolina	7	1,260	78	323	25.6	135	3,027	40	3
Georgia	17	4,142	463	1,046	25.3	539	13,055	133	2
Florida	26	7,044	804	1,725	24.5	1,048	19,549	233	6
East South Central	64	13,829	1,427	3,698	26.7	1,858	37,082	410	33
Kentucky	18	2,349	251	757	32.2	323	5,794	67	11
Tennessee	19	4,075	522	1,035	25.4	589	10,700	128	8
Alabama	16	5,289	458	1,374	26.0	685	15,509	148	10
Mississippi	11	2,116	196	532	25.1	261	5,079	67	4
West South Central	178	36,589	4,029	9,423	25.8	4,876	100,157	1,099	136
Arkansas	8	1,210	120	346	28.6	159	3,519	40	7
Louisiana	34	6,841	837	1,862	27.2	919	20,266	226	26
Oklahoma	32	4,233	393	1,157	27.3	458	9,747	110	31
Texas	104	24,305	2,679	6,058	24.9	3,340	66,625	723	72
Mountain ⁷	62	21,311	2,526	3,863	18.1	1,916	42,430	434	37
Montana	6	1,261	210	372	29.5	222	4,708	54	...
Wyoming	4	664	57	192	28.9	88	1,316	16	3
New Mexico	17	3,481	546	874	25.1	421	9,054	92	10
Arizona	7	3,235	483	873	27.0	455	11,553	118	1
Utah	11	2,278	372	554	24.3	257	6,181	56	10
Pacific	138	41,652	4,459	11,053	26.5	5,342	131,608	1,192	78
Washington	20	5,071	745	1,363	26.9	707	15,547	120	8
Oregon	12	2,134	214	588	27.6	340	7,921	80	8
California	106	34,447	3,500	9,102	26.4	4,295	108,140	992	62
	WOMEN'S, CHILDREN'S CLOTHING, FURNISHINGS WHOLESALERS (SIC 5035 PART)								
United States, total.	1,373	749,729	62,949	113,557	15.1	51,740	1,006,684	11,370	828
New England ⁸	86	53,162	3,222	8,180	15.4	3,842	72,100	854	29
Massachusetts	65	46,305	2,636	6,664	14.4	3,256	59,611	710	20
Rhode Island	4	1,243	61	218	17.5	71	1,379	18	4
Connecticut	14	4,833	448	979	20.3	492	10,579	120	5

Standard Note: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Includes 5 establishments in Alabama and 1 in Mississippi. ²Includes 2 establishments in Arkansas and 5 in Oklahoma. ³Includes 3 establishments in Colorado and 2 in Utah. ⁴Includes 1 establishment in Washington, 1 in Oregon, and 42 in California. ⁵Includes 2 establishments in New Hampshire and 3 in Vermont. ⁶Includes 6 establishments in North Dakota and 4 in South Dakota. ⁷Includes 4 establishments in Idaho, 12 in Colorado, and 1 in Nevada. ⁸Includes 1 establishment in Maine and 2 in New Hampshire.

Table 8C.—MERCHANT WHOLESALERS, SELECTED KINDS OF BUSINESS: 1958—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division and State	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(dollars)	(number)
	WOMEN'S, CHILDREN'S CLOTHING, FURNISHINGS WHOLESALERS (SIC 5035 PART)—Continued								
Middle Atlantic	826	456,574	39,930	69,096	15.1	29,974	611,550	6,815	442
New York	720	418,783	36,492	62,833	15.0	27,152	554,168	5,978	356
New Jersey	40	19,359	2,048	3,431	17.7	1,592	28,168	316	21
Pennsylvania	66	18,432	1,390	2,832	15.4	1,230	29,214	521	65
East North Central ¹	117	73,742	6,245	11,209	15.2	6,223	94,398	1,091	88
Ohio	28	32,691	3,005	6,135	18.8	3,590	48,103	558	21
Illinois	66	29,992	2,203	4,059	13.5	2,124	36,726	415	45
Michigan	11	3,261	366	595	18.2	334	6,542	74	12
West North Central ²	59	23,228	2,089	4,199	18.1	1,835	35,503	385	53
Minnesota	16	8,927	591	1,609	18.0	846	15,825	154	23
Missouri	35	13,029	1,337	2,400	18.4	924	18,267	212	21
South Atlantic ³	82	38,992	2,955	5,494	14.1	2,581	45,939	592	61
Maryland	15	5,776	680	1,210	20.9	569	10,963	127	13
Virginia	5	1,331	72	209	15.7	78	1,228	19	3
South Carolina	3	1,094	100	140	12.8	109	698	11	...
Georgia	29	21,850	1,308	2,686	12.3	1,267	22,163	286	26
Florida	23	7,733	675	1,088	14.1	500	9,565	130	12
East South Central ⁴	25	10,283	940	1,053	10.2	418	8,775	136	27
Tennessee	13	6,358	522	538	8.5	215	4,609	68	18
Alabama	5	2,619	210	294	11.2	127	2,331	29	7
West South Central ⁵	39	15,586	1,331	2,429	15.6	1,128	20,227	301	36
Texas	29	12,933	1,190	2,039	15.8	970	17,069	253	22
Mountain ⁶	12	11,058	906	1,794	16.2	1,066	19,004	215	4
Pacific	127	67,104	5,331	10,103	15.1	4,673	99,183	981	88
Washington	8	2,314	307	426	18.4	162	3,894	43	2
Oregon	6	1,597	71	293	18.3	130	3,303	35	4
California	113	63,193	4,953	9,384	14.8	4,381	91,986	903	82

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.
¹Includes 5 establishments in Indiana and 7 in Wisconsin. ²Includes 4 establishments in Iowa, 3 in Nebraska, and 1 in Kansas. ³Includes 1 establishment in Delaware, 1 in the District of Columbia, 2 in West Virginia, and 3 in North Carolina. ⁴Includes 2 establishments in Kentucky and 5 in Mississippi. ⁵Includes 6 establishments in Louisiana and 4 in Oklahoma. ⁶Includes 11 establishments in Colorado and 1 in Nevada.

Table 8D.—EXPORTERS AND IMPORTERS: 1958—UNITED STATES, BY KINDS OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (dollars)	Paid employees, workweek ended nearest November 15 (number)	Active proprietors of unincorporated businesses (number)
				Amount (\$1,000)	Percent of sales				
Exporters.	2,618	5,439,953	394,794	336,181	6.2	127,064	2,430,635	23,266	879
Automobiles, other motor vehicles.	31	17,343	387	1,793	10.3	671	13,918	133	12
Automotive equipment.	169	89,751	3,959	13,840	15.4	5,995	122,779	1,147	58
Drugs, drug proprietaries, druggists' sundries.	79	33,907	1,742	5,120	15.1	2,237	51,438	463	11
Paints, varnishes.	10	1,129	75	203	18.0	83	1,497	22	5
Other chemicals, allied products.	84	138,261	3,519	8,625	6.2	3,381	60,106	504	13
Dry goods, piece goods, notions.	198	172,193	11,591	12,205	7.1	5,235	90,327	901	83
Apparel and accessories, hosiery, lingerie.	163	64,465	3,344	9,418	14.6	4,323	81,034	953	89
Poultry, poultry products.	10	7,670	76	449	5.9	148	2,700	26	1
Meats, meat products.	16	21,916	456	2,016	9.2	574	13,045	150	4
Fresh fruits, vegetables.	33	25,993	1,086	3,308	12.7	1,046	20,937	244	16
Other groceries and related products.	82	159,353	5,649	8,053	5.1	2,656	51,984	521	31
Cotton.	68	1,050,070	157,389	64,984	6.2	11,222	176,921	1,676	43
Grain.	38	1,457,318	60,253	18,631	1.3	6,706	155,406	1,358	9
Miscellaneous farm products.	84	196,116	54,326	11,225	5.7	5,182	99,280	1,442	28
Specialty-line electrical supplies, apparatus.	38	31,607	914	3,529	11.2	1,665	29,280	269	28
Electrical appliances, TV, radio sets.	39	19,342	904	3,042	15.7	1,065	22,596	222	17
Electronic parts, equipment.	70	83,088	9,184	11,621	14.0	6,103	116,123	939	16
Hardware.	24	15,451	834	1,956	12.7	955	19,916	212	11
Plumbing and heating equipment, supplies.	17	8,566	467	1,289	15.0	509	9,003	89	8
Air conditioning, refrigerating equipment, supplies.	21	26,206	1,818	3,831	14.6	1,664	47,965	245	6
Commercial machines, equipment.	23	6,645	423	1,373	20.7	686	14,169	166	13
Construction machinery, equipment.	35	30,834	2,253	3,289	10.7	1,654	24,287	211	7
Industrial machinery, equipment.	150	152,950	9,664	22,606	14.8	12,049	230,783	2,041	28
Industrial supplies.	43	45,891	531	3,368	7.3	1,352	26,804	266	20
Farm and garden machinery, equipment.	35	26,099	399	2,790	10.7	1,300	20,849	183	7
Professional equipment, supplies.	34	12,644	383	2,615	20.7	758	16,811	187	10
Service-establishment equipment, supplies.	15	18,000	461	1,633	9.1	947	16,613	122	5
Transportation equipment, supplies, except automotive.	83	43,197	3,800	8,074	18.7	3,704	72,137	661	20
Coal.	32	255,753	911	4,347	1.7	1,456	26,065	196	4
Iron, steel, and products.	92	104,775	2,573	7,880	7.5	3,151	55,064	494	10
Nonferrous metals.	22	93,112	11,175	4,534	4.9	2,393	43,053	254	2
Iron, steel scrap.	75	164,850	9,166	18,404	11.2	7,921	150,153	1,736	32
Waste materials.	69	27,153	2,629	5,444	20.0	2,486	48,251	629	31
Printing and fine paper.	12	14,905	250	1,238	8.3	510	8,579	82	2
Coarse paper and paper products.	18	25,147	1,162	1,504	6.0	620	11,361	95	4
Stationery, office supplies.	18	4,008	160	719	17.9	312	5,211	66	3
Furniture—household, office.	17	6,450	95	1,082	16.8	417	7,294	73	6
Home furnishings, floor coverings.	18	6,066	241	643	10.6	260	4,109	44	10
Lumber, millwork.	46	32,806	844	3,139	9.6	1,475	31,104	345	15
Construction materials.	15	6,765	52	981	14.5	365	6,676	68	5
Amusement, sporting goods.	36	14,357	567	1,854	12.9	997	20,096	205	10
Books, magazines, newspapers.	22	5,135	156	1,162	22.6	506	9,346	109	7
Farm supplies.	35	109,843	3,036	4,268	3.9	1,682	34,632	259	7
Jewelry.	17	7,698	1,209	818	10.6	366	4,480	42	7
Petroleum products, except bulk stations, terminals.	28	17,973	652	1,456	8.1	620	9,817	109	7
Gifts, art goods, greeting cards.	15	4,322	250	907	21.0	323	6,269	75	4
All other kinds of business.	339	582,825	23,779	44,915	7.7	17,334	340,467	3,032	114
Importers.	3,444	5,747,629	378,868	456,113	7.9	182,924	3,501,012	31,571	1,347
Automobiles, other motor vehicles.	51	510,820	24,493	37,695	7.4	10,428	220,936	2,114	1
Automotive equipment.	22	10,737	928	2,777	25.9	816	16,695	176	4
Drugs, drug proprietaries, druggists' sundries.	54	47,439	3,928	9,357	19.7	3,128	51,055	402	10
Other chemicals, allied products.	65	61,851	4,190	7,546	12.2	2,639	46,173	407	5
Dry goods, piece goods, notions.	207	139,570	12,135	19,436	13.9	8,916	161,147	1,401	55
Apparel and accessories, hosiery, lingerie.	169	113,185	12,061	18,213	16.1	7,731	148,022	1,425	66
Footwear.	33	15,620	635	2,296	14.7	1,002	21,351	195	9
General-line groceries.	16	33,983	2,454	3,193	9.4	1,821	37,935	429	7
Dairy products.	22	14,099	1,097	1,717	12.2	666	12,519	137	13
Confectionery.	28	21,159	1,314	3,081	14.6	1,116	23,139	257	8
Fish, seafoods.	14	5,364	331	730	13.6	257	4,628	50	9
Meats, meat products.	18	84,828	6,820	4,018	4.7	1,530	30,497	218	2
Fresh fruits, vegetables.	46	51,244	138	9,802	19.1	808	27,319	286	13
Other groceries and related products.	292	1,101,129	46,925	52,615	4.8	23,526	426,877	3,462	134
Miscellaneous farm products.	123	367,717	30,229	11,627	3.2	4,812	89,962	759	48
Specialty-line electrical supplies, apparatus.	26	34,011	1,229	3,567	10.5	1,608	35,048	265	1
Electrical appliances, TV, radio sets.	42	66,698	7,352	10,646	16.0	3,777	74,644	704	6
Electronic parts, equipment.	26	10,232	1,175	2,093	20.5	973	20,354	192	6
Hardware.	54	28,127	3,444	4,641	16.5	2,113	39,966	383	18
Plumbing and heating equipment, supplies.	10	9,480	1,006	710	7.5	240	5,503	54	10
Commercial machines, equipment.	22	22,687	4,303	5,831	25.7	2,242	44,133	389	2
Construction machinery, equipment.	10	3,621	479	838	23.1	276	7,562	58	...
Industrial machinery, equipment.	134	50,451	4,490	9,268	18.4	4,424	84,390	793	18
Industrial supplies.	62	51,893	5,468	5,723	11.0	2,195	40,881	348	24
Professional equipment, supplies.	91	30,242	3,296	6,364	21.0	2,866	54,341	533	37
Service-establishment equipment, supplies.	11	2,443	228	561	23.0	273	4,879	53	3
Iron, steel, and products.	76	151,792	4,058	7,299	4.8	3,010	55,853	432	18
Nonferrous metals.	54	235,098	9,746	9,549	4.1	4,395	82,239	678	10
Waste materials.	19	22,245	979	1,794	8.1	754	17,086	174	6
Beer.	37	26,555	1,273	4,675	17.6	1,973	36,794	342	28
Wines, distilled spirits.	99	312,714	23,593	31,843	10.2	12,400	206,453	1,685	32
Coarse paper and paper products.	10	3,819	477	720	18.9	342	6,134	56	2
Stationery, office supplies.	16	6,562	916	1,588	24.2	733	16,948	129	7
Furniture—household, office.	44	21,361	3,609	4,331	20.3	1,864	43,421	407	29
Home furnishings, floor coverings.	291	155,639	20,062	34,414	22.1	14,078	274,190	2,508	171
Lumber, millwork.	61	51,347	3,599	5,794	11.3	2,535	46,599	445	7
Construction materials.	69	28,008	1,966	5,222	18.6	2,330	63,122	516	19
Amusement, sporting goods.	155	107,087	11,005	18,413	17.2	7,498	138,175	1,358	74
Books, magazines, newspapers.	21	5,828	543	1,595	27.4	856	19,178	211	9
Farm supplies.	46	90,510	3,886	5,848	6.5	1,688	32,254	291	9
Jewelry.	282	140,313	22,828	21,354	15.2	9,891	187,459	1,928	179
Gifts, art goods, greeting cards.	158	39,393	4,114	10,823	27.5	3,535	80,245	907	98
Flowers, bulbs, plants.	19	3,352	75	712	21.2	299	5,377	70	6
All other kinds of business.	339	1,457,376	85,991	55,794	3.8	24,560	459,529	3,944	134

Table 8E.-WAGON (TRUCK) DISTRIBUTORS: 1958-UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

(Rack merchandisers who also combine selling and delivery are included in table 8F, not here)

Kind of business	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
Wagon (truck) distributors	7,351	1,536,722	54,873	225,908	14.7	95,165	2,015,943	25,935	6,806
Automotive equipment	198	22,257	3,125	5,393	24.2	2,811	59,437	675	176
Tires, tubes	42	6,464	887	1,327	20.5	653	12,540	169	40
Drugs, drug proprietaries, druggists' sundries	33	4,384	589	740	16.9	361	7,817	98	32
Chemicals, paints, allied products	81	7,486	441	1,991	26.6	857	17,996	208	61
Dairy products	733	142,820	1,846	20,461	14.3	9,017	225,680	2,813	668
Poultry, poultry products	106	19,646	349	2,311	11.8	886	21,081	326	121
Confectionery	477	80,124	3,712	11,377	14.2	5,830	119,265	1,655	495
Fish, seafoods	60	8,088	190	1,416	17.5	630	14,748	199	55
Meats, meat products	437	95,408	871	7,339	7.7	2,973	59,170	828	449
Fresh fruits, vegetables	508	59,804	1,113	10,908	18.2	3,440	66,811	1,086	565
Groceries and related products	1,327	191,367	7,324	34,100	17.8	16,027	346,343	4,491	1,259
Electronic parts, equipment	24	5,619	548	1,313	23.4	506	9,165	110	17
Industrial supplies	43	6,024	552	1,749	29.0	760	14,460	175	32
Service-establishment equipment, supplies	52	3,424	334	1,061	31.0	369	8,137	118	47
Tobacco, tobacco products	153	44,473	2,261	2,469	5.6	1,118	23,763	353	154
Beer	1,234	275,392	11,528	43,093	15.6	18,699	361,628	4,581	1,213
Wines, distilled spirits	14	3,193	155	482	15.1	239	4,591	58	16
Coarse paper and paper products	20	3,734	329	604	16.2	316	6,787	76	16
Amusement, sporting goods	28	3,054	340	643	21.1	267	5,637	73	33
Books, magazines, newspapers	119	15,628	697	3,142	20.1	1,607	35,870	683	106
Farm supplies	46	7,243	380	1,369	18.9	550	12,962	164	38
Petroleum products, excluding bulk stations, terminals	1,213	466,556	12,167	60,531	13.0	21,515	442,343	5,279	905
Gifts, art goods, greeting cards	14	830	74	181	21.8	74	2,583	31	11
Flowers, bulbs, plants	19	2,337	73	721	30.9	246	5,488	83	18
Other kinds of business	370	61,367	4,988	11,187	18.2	5,414	131,641	1,603	279

Table 8F.-RACK MERCHANDISERS: 1958-UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Kind of business	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
Rack merchandisers	1,508	637,152	56,661	116,778	18.3	65,024	1,361,996	16,229	1,084
Drugs, drug proprietaries, druggists' sundries	246	218,560	20,568	35,292	16.1	21,157	444,691	4,817	176
Paints, varnishes	41	5,211	733	1,529	29.3	705	13,504	164	18
Dry goods, piece goods, notions	22	8,513	1,151	1,739	20.4	1,002	23,570	239	19
Apparel and accessories, hosiery, lingerie	74	19,597	2,393	4,315	22.0	2,225	47,792	591	51
Dairy products	16	4,803	40	1,092	22.7	423	9,009	133	11
Confectionery	116	29,400	1,244	4,775	16.2	2,535	56,676	742	116
Meats, meat products	32	7,597	187	802	10.6	389	7,795	132	42
Groceries and related products	126	27,447	996	5,488	20.0	2,864	66,884	803	105
Specialty-line electrical supplies, apparatus	23	3,702	391	760	20.5	390	9,453	106	19
Electronic parts, equipment	33	4,575	694	1,151	25.2	513	10,948	123	14
Hardware	39	14,155	1,974	3,027	21.4	1,725	32,536	405	22
Plumbing and heating equipment, supplies	19	2,658	427	582	21.9	295	5,833	73	11
Beer	17	6,434	226	1,134	17.6	581	12,448	121	10
Stationery, office supplies	113	25,632	3,666	7,720	30.1	4,481	92,993	1,107	79
Furniture—household, office	48	13,577	1,613	3,751	27.6	2,063	35,637	428	27
Home furnishings, floor coverings	51	37,574	4,147	10,015	26.7	5,470	107,693	1,165	30
Amusement, sporting goods	108	23,521	2,780	5,764	24.5	3,059	69,000	848	71
Books, magazines, newspapers	86	47,957	2,123	9,414	19.6	5,937	110,069	1,614	75
Farm supplies	19	5,399	625	949	17.6	464	17,045	227	11
Jewelry	11	1,182	278	251	21.2	130	2,847	41	11
Gifts, art goods, greeting cards	38	4,396	667	1,563	35.6	760	16,405	240	25
Other kinds of business	230	125,262	9,778	15,665	12.5	7,856	169,168	2,110	141

Table 8G.—ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS:
1958—UNITED STATES, BY KIND OF BUSINESS AND FUNCTION

Establishments, Employees, Payroll, Inventories, Sales, Cold Storage Space, and Bulk Grain Space

Kind of business and function	Establish- ments (number)	Paid employees, mid-March (number)	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Sales (\$1,000)	Cold storage space (cu. ft.)	Bulk grain storage space (bushels)
United States, total	2,271	144,477	837,364	368,315	1,842,781	1,589,436	4,115,644
Central administrative offices	1,581	103,299	644,076	115,043	1,641,335	670,730	1,491,844
Research, development and testing	10	137	1,111	25	152	...	...
Storage	476	13,551	65,403	229,584	35,830	918,706	2,498,800
Other	204	27,490	126,774	23,663	165,464	...	125,000
Motor vehicles, automotive equipment	88	8,149	47,325	118,595	75,916	...	...
Central administrative offices	40	3,956	26,986	24,834	71,349	...	...
Auxiliaries	48	4,193	20,339	93,761	4,567	...	...
Drugs, chemicals and allied products	88	4,401	30,816	6,800	55,011	...	...
Central administrative offices	58	4,058	29,262	2,973	52,812	...	...
Auxiliaries	30	343	1,554	3,827	2,199	...	...
Dry goods and apparel	47	2,676	14,164	17,268	144,658	...	...
Central administrative offices	21	1,252	8,477	2,594	140,216	...	...
Auxiliaries	26	1,424	5,687	14,674	4,442	...	...
Groceries and related products	202	5,402	33,810	4,907	29,442	1,583,496	36,100
Central administrative offices	107	4,399	29,790	1,676	28,265	664,790	...
Auxiliaries	95	1,003	4,020	3,231	1,177	918,706	36,100
Farm products and raw materials	144	3,758	21,827	3,410	192,001	5,940	3,829,544
Central administrative offices	107	3,555	20,652	3,035	189,573	5,940	1,241,844
Auxiliaries	37	203	1,195	375	2,428	...	2,587,700
Electrical goods	129	31,633	155,488	37,825	190,640	...	...
Central administrative offices	61	5,473	35,565	14,839	40,974	...	...
Auxiliaries	68	26,160	119,923	22,986	149,666	...	...
Hardware, plumbing and heating equipment, supplies	31	970	6,053	1,725	7,346	...	...
Central administrative offices	24	906	5,678	856	7,111	...	...
Auxiliaries	7	64	375	869	235	...	...
Machinery, equipment, and supplies	275	15,116	85,440	97,701	228,589	...	...
Central administrative offices	164	10,968	64,711	31,961	208,419	...	...
Auxiliaries	111	4,148	20,729	65,740	20,170	...	...
Coal, metals, except scrap	106	2,285	15,646	20,681	73,354	...	...
Central administrative offices	40	1,756	12,893	6,085	63,228	...	...
Auxiliaries	66	529	2,753	14,596	10,126	...	...
Petroleum, liquefied petroleum bulk plants and terminals	839	56,127	344,986	17,334	652,045	...	...
Central administrative offices	746	54,442	335,414	9,741	652,045	...	...
Auxiliaries	93	1,685	9,572	7,593	...	...	...
Metallic scrap, other waste materials	16	266	2,003	3,635	46,017	...	...
Central administrative offices	9	241	1,880	3,632	45,896	...	...
Auxiliaries	7	25	123	3	121	...	...
Tobacco	10	370	2,223	191	23,482	...	...
Beer, wines, distilled spirits	24	2,026	14,119	269	500	...	...
Paper, newspaper, stationery, office supplies	21	1,022	6,553	1,196	7,866	...	...
Central administrative offices	14	942	6,225	296	7,548	...	...
Auxiliaries	7	80	328	900	318	...	...
Furniture and furnishings, office and house	41	1,332	8,988	8,639	1,174	...	...
Central administrative offices	26	981	7,235	761	1,164	...	...
Auxiliaries	15	351	1,753	7,878	10	...	...
Lumber and building materials	70	2,359	15,173	12,760	43,488	...	...
Central administrative offices	46	2,072	13,606	3,392	42,461	...	...
Auxiliaries	24	287	1,567	9,368	1,027	...	...
Wholesalers, not elsewhere classified	140	6,585	32,750	15,379	71,252	...	250,000
Central administrative offices	87	5,865	29,647	8,136	66,292	...	250,000
Auxiliaries	53	720	3,103	7,243	4,960	...	...

Standard Notes: ...Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8H.—ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS:
1958—UNITED STATES, STATES, AND COUNTIES

Establishments, Employees, Payroll, Inventories, and Sales

State and county ¹	Estab- lish- ments (number)	Paid employees, mid-March (number)	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Sales (\$1,000)	State and county ¹	Estab- lish- ments (number)	Paid employees, mid-March (number)	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Sales (\$1,000)
United States, total..	2,271	144,477	837,364	368,315	1,842,781	Massachusetts	59	3,195	17,901	19,377	65,917
Alabama	19	697	3,572	6,456	2,475	Hampden County	5	58	432	879	879
Jefferson County	11	506	2,599	359	482	Middlesex County	9	225	787	3,036	...
Remainder of State	8	191	973	6,097	1,993	Suffolk County	35	2,314	14,451	5,387	65,038
Arizona	15	284	2,395	714	285	Remainder of State	10	598	2,231	10,075	...
Arkansas	9	281	1,590	207	111	Michigan	76	9,348	52,404	47,212	23,322
California	233	13,480	78,787	19,476	102,806	Kent County	2	58	437	...	...
Alameda County	16	2,088	10,471	4,190	15,342	Saginaw County	5	63	442	...	...
Contra Costa County	4	124	800	8	3,390	Wayne County	44	4,548	23,954	3,341	14,925
Fresno County	11	255	1,714	143	3,724	Remainder of State	25	4,679	27,571	43,871	8,397
Kern County	6	120	640	...	...	Minnesota	82	4,995	29,026	15,769	162,033
Los Angeles County	85	6,298	34,239	9,617	42,002	Clay County	3	7	17	...	...
Sacramento County	6	543	3,373	808	3,957	Hennepin County	41	3,229	19,124	9,528	21,000
San Bernardino County	3	33	242	...	...	Ramsey County	11	1,369	7,474	6,147	140,897
San Diego County	9	139	784	465	...	St. Louis County	6	108	742	20	72
San Francisco County	57	3,019	21,288	2,382	24,358	Remainder of State	21	282	1,669	74	64
San Joaquin County	4	63	370	1,509	...	Mississippi	11	302	1,513	228	6,735
San Mateo County	7	280	2,145	...	6,300	Hinds County	8	282	1,400	169	6,735
Santa Clara County	6	156	836	...	3,124	Remainder of State	3	20	113	59	...
Yolo County	6	97	431	...	...	Missouri	84	7,972	40,616	8,653	37,614
Remainder of State	13	265	1,454	354	609	Clay County	8	499	2,229	1,674	1,691
Colorado	31	1,618	8,011	5,949	22,302	Jackson County	31	3,370	17,586	4,394	20,606
Denver County	27	1,584	7,872	5,949	22,302	St. Louis County	7	806	4,595	30	372
Remainder of State	4	34	139	...	...	St. Louis	24	2,716	13,247	2,537	14,945
Connecticut	21	706	4,424	1,196	7,894	Remainder of State	14	581	2,959	18	...
Delaware	4	307	1,416	6,206	182	Montana	15	393	2,505	20	24,582
District of Columbia	16	265	1,669	490	3,949	Yellowstone County	6	216	1,512	...	17,286
Florida	38	1,314	6,994	652	689	Remainder of State	9	177	993	20	7,296
Dade County	11	407	2,107	89	689	Nebraska	20	1,826	9,052	590	8,400
Duval County	13	534	2,789	387	...	Douglas County	15	1,801	8,956	586	8,400
Hillsborough County	8	223	1,306	165	...	Remainder of State	5	25	96	4	...
Remainder of State	6	150	792	11	...	Nevada	3	11	85	...	...
Georgia	57	6,044	29,871	4,422	35,293	New Hampshire	5	30	224	87	423
Fulton County	48	5,904	28,331	4,254	35,293	New Jersey	65	3,777	21,635	32,399	43,629
Remainder of State	9	140	1,540	168	...	Bergen County	10	597	2,629	4,918	3,472
Idaho	11	113	442	650	850	Essex County	21	754	4,498	4,420	...
Ada County	5	48	255	636	...	Hudson County	13	175	901	3,121	...
Remainder of State	6	65	187	14	850	Union County	10	2,057	12,423	19,543	21,327
Illinois	159	12,078	69,788	30,624	206,688	Remainder of State	11	194	1,184	397	18,830
Cook County	113	11,053	63,125	18,283	128,417	New Mexico	6	27	169	29	457
Peoria County	4	43	325	...	...	New York	263	22,479	142,257	31,500	539,639
St. Clair County	3	14	78	...	...	Albany County	12	2,270	11,408	640	40,151
Remainder of State	39	968	6,260	12,325	78,271	Bronx County	7	86	469	50	...
Indiana	42	2,364	14,108	1,011	8,096	Erie County	20	1,560	6,802	3,447	1,730
Marion County	20	1,380	8,542	987	8,072	Kings County	18	608	3,962	2,294	6,217
St. Joseph County	3	57	416	...	...	Monroe County	4	577	3,439	35	3,107
Vanderburgh County	3	50	364	...	...	New York County	137	13,755	90,872	22,079	372,803
Remainder of State	16	877	4,786	24	24	Oneida County	4	39	335	...	...
Iowa	46	1,228	7,117	3,746	9,420	Onondaga County	11	358	2,433	...	...
Polk County	16	728	4,164	493	1,197	Queens County	17	925	5,706	1,061	105,800
Scott County	3	39	283	70	360	Westchester County	9	1,315	11,051	1,164	...
Woodbury County	5	31	224	...	...	Remainder of State	24	986	5,780	730	9,820
Remainder of State	22	430	2,446	3,183	7,863	North Carolina	35	1,532	8,489	2,187	11,554
Kansas	57	1,177	6,384	16,773	6,522	Mecklenburg County	16	1,149	6,841	666	8,111
Barton County	4	35	206	...	...	Wake County	6	163	923	...	2,833
Sedgewick County	8	217	1,466	115	2,794	Remainder of State	13	220	725	1,521	610
Shawnee County	5	246	1,096	20	1,261	North Dakota	7	136	995	793	79
Wyandotte County	15	463	2,374	15,589	97	Cass County	3	58	375	...	...
Remainder of State	25	216	1,242	1,048	2,370	Remainder of State	4	78	620	793	79
Kentucky	23	1,248	7,664	238	289	Ohio	114	9,263	55,215	30,256	244,644
Jefferson County	14	1,153	7,218	92	221	Cuyahoga County	35	5,502	33,092	16,539	100,519
Remainder of State	9	95	446	146	68	Franklin County	16	1,067	5,449	6,708	11,697
Louisiana	34	1,452	8,618	3,782	15,120	Hamilton County	19	501	3,515	1,546	29,911
Orleans Parish	14	1,155	7,055	218	13,340	Lucas County	8	669	3,933	289	21,561
Remainder of State	20	297	1,563	3,564	1,780	Montgomery County	7	235	1,616	678	4,361
Maine	9	87	622	117	...	Summit County	5	409	2,857	156	30,031
Cumberland County	4	69	588	...	...	Remainder of State	24	880	4,753	4,340	46,564
Remainder of State	5	18	34	117	...	Oklahoma	35	1,870	11,182	1,976	8,426
Maryland	26	1,755	10,000	3,145	1,243	Oklahoma County	16	444	2,408	1,335	12
Baltimore	20	1,194	6,373	2,731	711	Tulsa County	15	1,386	8,564	211	8,414
Remainder of State	6	561	3,627	414	532	Remainder of State	4	40	210	430	...
						Oregon	33	1,108	7,116	6,408	1,897
						Lane County	5	56	427	...	...
						Multnomah County	21	906	5,818	1,273	1,897
						Remainder of State	7	146	871	5,135	...

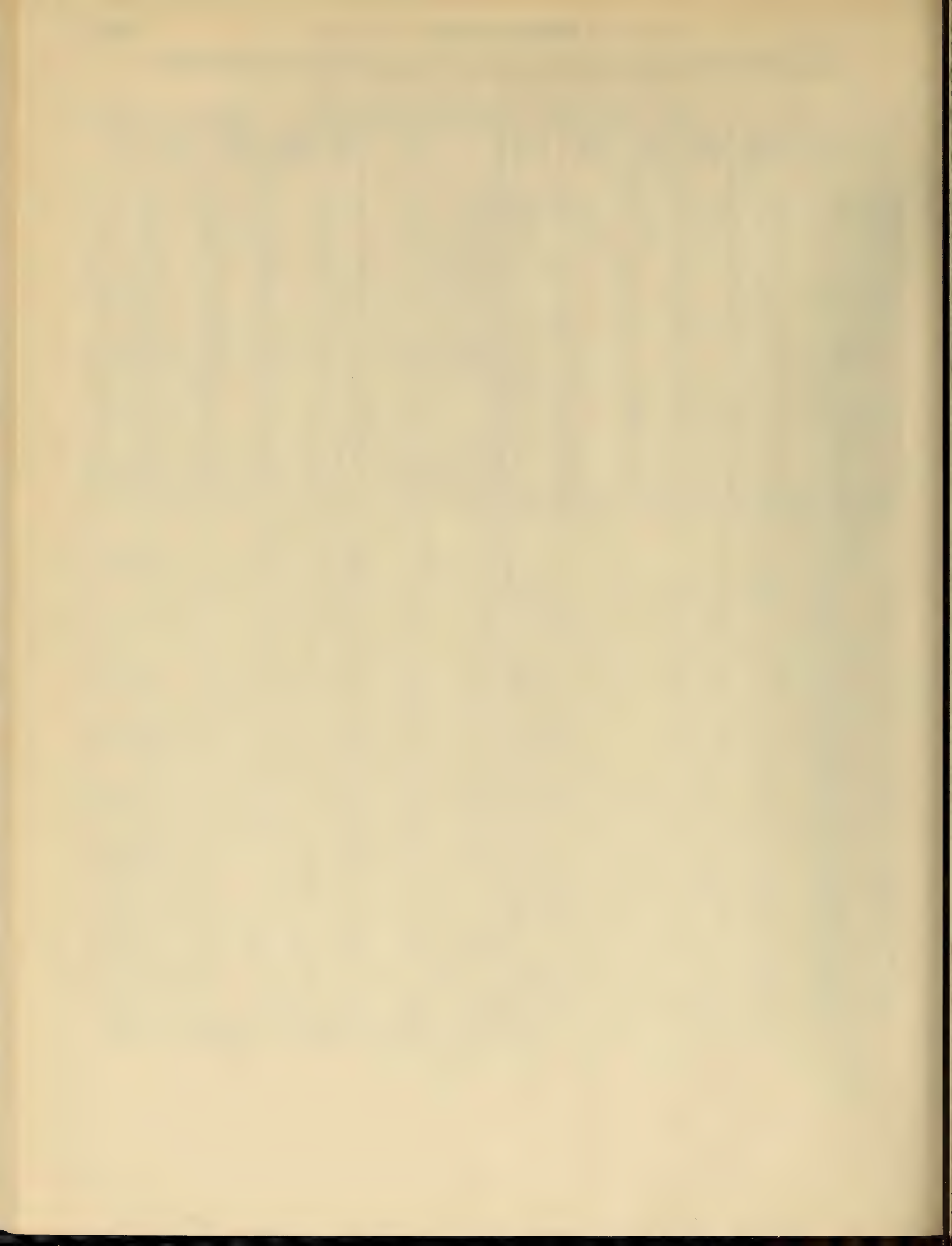
Standard Notes: ...Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Counties not shown have been withheld to avoid disclosure or have no establishments of this type.

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Establishments, Employees, Payroll, Inventories, and Sales

²Not included in the United States total.



ALASKA AND HAWAII

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 9A.-WHOLESALE TRADE: 1958-EMPLOYMENT SIZE OF ESTABLISHMENT-ALASKA
Total Wholesale Trade-Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—
Establishments and Sales

Employment size of establishment	Total wholesale trade						Merchant wholesalers		Other operating types	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated businesses	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
Alaska, total	254	137 942	8 872	181 906	1 478	89	168	67 592	86	70 350
Establishments with—										
1 paid employee	89	24 736	237	4 064	35	35	39	3 829	50	20 907
2 paid employees	24	6 875	300	6 556	52	12	19	1 904	5	4 971
3 paid employees	27	7 589	507	11 211	84	7	20	4 128	7	3 461
4 or 5 paid employees	28	9 524	836	17 384	131	5	20	5 469	8	4 055
6 or 7 paid employees	24	15 076	1 008	19 396	163	4	19	8 658	5	6 418
8 or 9 paid employees	17	7 668	707	19 160	142	17	16	(D)	1	(D)
10 to 19 paid employees	33	32 470	3 019	58 755	456	8	25	19 314	8	13 156
20 or more paid employees	12	34 004	2 258	45 380	415	1	10	(D)	2	(D)

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9B.-WHOLESALE TRADE: 1958-LEGAL FORM OF ORGANIZATION, BY TYPE OF OPERATION-ALASKA
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and legal form of organization	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
Alaska, total	254	137 942	15 328	(X)	(X)	8 872	181 906	1 478	89
Individual proprietorships	40	12 488	345	(X)	(X)	463	13 224	177	39
Partnerships	19	4 756	327	(X)	(X)	353	9 501	82	50
Corporations	192	119 850	14 607	(X)	(X)	8 027	158 501	1 212	(D)
Cooperative associations	2	(D)	(D)	(X)	(X)	(D)	(D)	(D)	(D)
Other forms of organization	1	(D)	(D)	(X)	(X)	(D)	(D)	(D)	(D)
Merchant wholesalers, total	168	67 592	8 448	11 720	17.3	6 515	134 860	1 168	70
Individual proprietorships	33	5 189	343	960	18.5	381	11 698	161	33
Partnerships	16	3 835	304	782	20.4	328	8 921	78	37
Corporations	116	57 720	7 752	9 929	17.2	5 777	113 561	922	(D)
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches and sales offices, total	9	6 645	226	887	13.3	453	9 925	69	...
Individual proprietorships . . . . .	...	...	...	...	...	...	...	...	...
Partnerships . . . . .	...	...	...	...	...	...	...	...	...
Cooperative associations	9	6 645	226	887	13.3	453	9 925	69	...
Cooperatives . . . . .	...	...	...	...	...	...	...	...	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Petroleum bulk stations and terminals, total	64	47 449	6 631	4 566	9.6	1 680	32 225	206	1
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships . . . . .	...	...	...	...	...	...	...	...	...
Corporations	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations . . . . .	...	...	...	...	...	...	...	...	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Merchandise agents and brokers, total	13	16 256	23	444	2.7	224	4 896	35	18
Individual proprietorships	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	3	921	23	66	7.2	25	580	4	13
Corporations	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations . . . . .	...	...	...	...	...	...	...	...	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Assemblers of farm products . . . . .	...	...	...	...	...	...	...	...	...
Individual proprietorships . . . . .	...	...	...	...	...	...	...	...	...
Partnerships . . . . .	...	...	...	...	...	...	...	...	...
Corporations . . . . .	...	...	...	...	...	...	...	...	...
Cooperative associations . . . . .	...	...	...	...	...	...	...	...	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...

Standard Notes: . . . Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 9C.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—ALASKA

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of establishment	Establishments (number)	Sales (including tax) (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)
				Amount (\$1,000)	Percent of sales				
Alaska, total.	64	47 449	6 631	4 566	9.6	1 680	32 225	206	1
Bulk stations.	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9D.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—TYPE OF PLANT—ALASKA

Establishments and Sales

Territory	Total bulk stations and terminals		Bulk stations										Bulk terminals	
			Total		Cooperative bulk stations		Independent bulk stations		Multiunit bulk station operations					
	Commission stations								Salary stations					
	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)
Alaska	64	47 449	48	(D)	...	...	2	(D)	40	(D)	6	(D)	16	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9E.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—ALASKA

Establishments, Sales, and Storage Capacity, by Type of Product

Type of establishment	Estab- lish- ments	Sales (including tax)	Bulk storage capacity as of December 31, assigned to—					
			Aviation gasoline	Other gasoline	Kerosene range oil, #1 fuel oil	Distillate oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied gas tank space
	(number)	(\$1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Alaska, total.	64	47 449	13 658	18 575	22 937	23 082	3 767	...
Petroleum refinery products bulk stations, terminals . .	64	47 449	13 658	18 575	22 937	23 082	3 767	...
Bulk stations.	48	(D)	(D)	(D)	(D)	(D)	(D)	...
Bulk terminals	16	(D)	(D)	(D)	(D)	(D)	(D)	...
Liquefied petroleum gas bulk stations, terminals . . . .	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9F.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—ALASKA
BY JUDICIAL DIVISIONS

Establishments and Storage Capacity, by Type of Product

Judicial division	Establishments (number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
Alaska, total.	64	13 658	18 575	22 937	23 082	3 767
First judicial division.	28	(D)	(D)	(D)	(D)	(D)
Second judicial division.	2	(D)	(D)	(D)	(D)	(D)
Third judicial division.	25	10 408	10 912	13 406	12 830	1 729
Fourth judicial division.	9	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9G.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY-ALASKA

Establishments and Storage Capacity, by Type of Product

Size of storage facility	Establishments (number)	Bulk storage capacity as of December 31, assigned to—					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
Alaska, total.	64	82 019	13 658	18 575	22 937	23 082	3 767
Less than 42,000 gallons	6	(D)	(D)	(D)	(D)	(D)	(D)
42,000 to 62,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
63,000 to 83,000 gallons	9	680	...	224	270	186	...
84,000 to 104,000 gallons	5	466	12	127	115	175	37
105,000 to 209,000 gallons	5	872	...	266	243	363	...
210,000 to 1,049,000 gallons	20	10 307	2 166	2 533	2 239	3 335	34
1,050,000 to 6,299,000 gallons	13	29 185	4 916	6 352	9 281	8 196	440
6,300,000 gallons or more.	5	40 404	6 548	9 037	10 773	10 790	3 256

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9H.-PETROLEUM BULK STATIONS AND TERMINALS: 1958-GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT-ALASKA BY JUDICIAL DIVISION

Bulk Stations and Terminals-Establishments, Total Dollar Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales

Type of plant and judicial division	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Establishments (number)	Sales (including tax) (\$1,000)	Sales of establishments reporting gallon sales, by type of product					Establishments (number)	Sales of gasoline service stations (\$1,000)
			Sales coverage (percent)	Gasoline (1,000 gal.)	Kerosene range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)		
Alaska, total	64	47 449	98	71 821	38 388	58 218	21 173	102	11 791
TYPE OF PLANT									
Refiner-marketer stations	62	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Other stations	2	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
JUDICIAL DIVISIONS									
First judicial division	28	(D)	(D)	(D)	(D)	(D)	(D)	10	851
Second judicial division	2	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Third judicial division	25	25 734	97	44 451	16 810	28 169	7 653	66	7 917
Fourth judicial division	9	(D)	(D)	(D)	(D)	(D)	(D)	26	3 023

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9J.—WHOLESALE TRADE: 1958—EMPLOYMENT SIZE OF ESTABLISHMENT—HAWAII

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

Employment size of establishment	Total wholesale trade						Merchant wholesalers		Other operating types	
	Estab-lish-ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
Hawaii, total.	793	618 165	36 392	776 253	8 842	378	596	331 350	197	286 805
Establishments with—										
1 paid employee.	203	29 777	629	9 996	125	147	145	9 916	58	19 861
2 paid employees.	73	17 984	541	12 226	152	44	49	5 775	24	12 209
3 paid employees.	85	20 233	898	19 183	267	50	60	8 121	25	12 102
4 or 5 paid employees.	110	40 524	2 064	42 636	533	52	80	19 688	30	20 836
6 or 7 paid employees.	65	28 453	1 657	33 569	428	22	49	14 241	16	14 212
8 or 9 paid employees.	40	29 077	1 343	30 229	354	20	31	12 909	9	16 168
10 to 19 paid employees.	120	103 615	6 580	142 123	1 701	27	99	67 040	21	36 575
20 to 49 paid employees.	65	115 687	7 122	163 951	1 925	16	57	89 920	8	25 767
50 to 99 paid employees.	20	61 614	5 995	134 978	1 382	...	17	(D)	3	(D)
100 or more paid employees.	12	171 201	9 563	187 362	1 975	...	9	(D)	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

Table 9K.—MERCHANT WHOLESALERS: 1958—RECEIVABLES AND BAD-DEBT LOSSES—HONOLULU STANDARD METROPOLITAN STATISTICAL AREA, BY KIND OF BUSINESS

Establishments; Sales; and Receivables, Bad-Debt Losses, and Operating Expenses as Percent of Sales

[Honolulu Standard Metropolitan Statistical Area is cointensive with Honolulu County, Hawaii]

Kind of business	All establishments		Establishments reporting end-of-year receivables					Establishments reporting cash sales only		Establishments not reporting on this item	
	Number	Sales	Number	Sales	End-of-year receivables as percent of sales	Bad-debt losses as percent of sales	Operating expenses as percent of sales	Number	Sales	Number	Sales
		(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
Merchant wholesalers, total.	463	282 339	296	242 636	14.8	0.2	16.5	23	6 801	144	32 902
Motor vehicles, automotive equipment wholesalers.	38	15 612	21	11 388	21.3	0.3	25.5	2	(D)	15	(D)
Automobile, other motor vehicle distributors.	2	(D)	...	...	...	...	...	...	...	2	(D)
Automotive equipment wholesalers.	27	(D)	15	7 343	19.1	0.2	26.1	2	(D)	10	(D)
Tire, tube wholesalers.	9	(D)	6	4 045	25.2	0.5	24.4	...	...	3	(D)
Drugs, chemicals, allied products distributors.	28	13 462	19	8 900	14.1	0.2	19.4	1	(D)	8	(D)
Drugs, drug proprietaries, druggists' sundries wholesalers.	19	(D)	12	7 529	13.8	0.2	14.9	1	(D)	6	(D)
Paint, varnish wholesalers.	5	(D)	3	(D)	(D)	(D)	(D)	...	...	2	(D)
Other chemicals, allied products distributors.	4	(D)	4	(D)	(D)	(D)	(D)	...	...	...	...
Dry goods, apparel wholesalers.	15	(D)	9	6 300	22.6	0.4	12.1	...	...	6	(D)
Dry goods, piece goods, notions wholesalers.	7	(D)	5	5 826	23.1	0.4	11.6	...	...	2	(D)
Apparel and accessories, hosiery, lingerie wholesalers.	6	856	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Footwear wholesalers.	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Groceries and related products wholesalers.	116	62 593	75	52 312	7.0	0.2	10.6	12	3 817	29	6 464
General-line grocery wholesalers.	9	22 212	8	(D)	(D)	(D)	(D)	...	...	1	(D)
Dairy products distributors.	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
Poultry, poultry products distributors.	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Confectionery wholesalers.	7	(D)	3	801	6.9	...	18.7	...	...	4	(D)
Fish, seafoods distributors.	9	(D)	6	3 520	9.8	0.1	16.2	3	(D)	...	...
Meat, meat products wholesalers.	17	(D)	10	7 349	7.2	0.1	8.3	2	(D)	...	...
Fresh fruit, vegetable wholesalers.	33	9 625	23	6 820	8.1	0.1	15.0	3	755	5	1 036
Other groceries and related products wholesalers.	37	(D)	23	10 290	7.6	0.4	12.6	4	2 323	10	(D)
Farm products (raw materials) merchants. . . . .	...	...	...	...	...	...	...	...	...	...	...
Electrical goods distributors.	27	31 734	19	31 217	16.4	0.2	16.5	1	(D)	7	(D)
General-line electrical supplies, apparatus distributors.	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
Specialty-line electrical supplies, apparatus distributors.	10	(D)	8	20 497	18.1	0.1	15.0	...	...	2	(D)
Electrical appliance, television, radio set wholesalers.	9	(D)	8	10 095	13.0	0.3	19.7	...	...	1	(D)
Electronic parts, equipment distributors.	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Hardware, plumbing, heating equipment, supplies wholesalers.	12	13 109	8	11 619	18.3	0.1	16.7	1	(D)	3	(D)
Hardware wholesalers.	6	(D)	5	9 200	19.3	0.1	16.7	...	...	1	(D)
Plumbing and heating equipment, supplies distributors.	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Air conditioning, refrigerating equip., supplies distr.	3	2 660	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Machinery, equipment, supplies distributors.	67	22 164	45	18 426	14.0	0.1	21.7	1	(D)	21	(D)
Commercial, industrial mach. equip. supplies distributors.	38	(D)	24	14 562	13.8	0.1	21.6	...	...	14	(D)
Farm and garden machinery, equipment wholesalers.	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Professional equipment, supplies distributors.	11	(D)	7	(D)	(D)	(D)	(D)	...	...	4	1 043
Service-establishment equipment, supply houses.	15	(D)	13	1 184	14.4	...	26.1	1	(D)	1	(D)
Transportation equip. supplies (ex. automotive) distrs.	1	(D)	...	...	...	...	...	...	...	1	(D)
Metals, minerals (except petroleum products, scrap) distrs.	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Scrap, waste materials dealers.	8	2 539	5	1 133	19.6	...	31.2	2	(D)	1	(D)
Tobacco, tobacco products distributors.	5	(D)	4	11 270	8.1	0.1	7.9	...	...	1	(D)
Beer, wine, distilled alcoholic beverage wholesalers.	10	(D)	8	15 984	18.5	0.1	10.3	...	...	2	(D)
Paper, paper products (except wallpaper) wholesalers.	11	10 951	10	(D)	(D)	(D)	(D)	...	...	1	(D)
Furniture, home furnishings wholesalers.	19	6 170	11	5 236	12.6	0.1	23.6	1	(D)	7	(D)
Furniture (household, office) wholesalers.	10	(D)	7	1 299	17.0	0.2	28.3	...	...	3	(D)
Home furnishings, floor coverings wholesalers.	9	(D)	4	3 937	11.2	...	22.1	1	(D)	4	(D)
Lumber, construction materials distributors.	19	(D)	12	16 444	27.2	0.3	23.0	1	(D)	6	(D)
Lumber, millwork wholesalers.	13	(D)	8	14 648	28.6	0.4	23.1	1	(D)	4	(D)
Construction materials distributors.	6	(D)	4	1 796	15.3	...	21.8	...	...	2	(D)
Amusement, sporting goods distributors.	10	(D)	9	6 270	11.8	0.1	27.6	...	...	1	(D)
Book, magazine, newspaper wholesalers.	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
Farm supplies wholesalers.	3	(D)	...	...	...	...	...	...	...	3	(D)
Jewelry wholesalers.	10	(D)	2	(D)	(D)	(D)	(D)	...	...	8	(D)
Petroleum products distrs. (ex. bulk stations, terminals).	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Gift, art goods, greeting cards distributors.	17	1 830	12	1 149	11.5	...	22.7	...	...	5	681
Flowers, bulbs, plants wholesalers.	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Other merchant wholesalers.	39	24 445	21	21 968	12.8	0.2	15.3	...	...	18	2 477

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9L.—MERCHANT WHOLESALERS: 1958—SALES BY CLASS OF CUSTOMER—HONOLULU STANDARD METROPOLITAN STATISTICAL AREA, BY KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales

[Honolulu Standard Metropolitan Statistical Area is coextensive with Honolulu County, Hawaii]

Kind of business	Total		Sales of establishments reporting class of customer					
	Estab- lish- ments	Sales	Total	Percentage distribution				
				To industrial, commercial, etc., users	To consumers and farmers	To retailers	To wholesale organiza- tions	For export
	(number)	(\$1,000)	(\$1,000)	(percent)	(percent)	(percent)	(percent)	(percent)
Merchant wholesalers, total.	463	282 339	249 491	43.0	4.0	41.1	10.9	1.0
Motor vehicles, automotive equipment wholesalers	38	15 612	11 624	34.4	6.3	¹ 31.7	27.6	...
Automobile, other motor vehicle distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	...
Automotive equipment wholesalers	27	(D)	7 579	24.3	4.4	² 43.5	27.8	...
Tire, tube wholesalers	9	(D)	(D)	53.2	9.9	³ 9.7	27.2	...
Drugs, chemicals, allied products distributors	28	13 462	13 077	43.0	1.5	47.9	7.6	...
Drugs, drug proprietaries, druggists' sundries wholesalers	19	(D)	11 707	40.4	1.2	51.2	7.2	...
Paint, varnish wholesalers	5	(D)	368	87.0	7.3	2.7	3.0	...
Other chemicals, allied products distributors	4	(D)	1 002	57.2	1.9	26.8	14.1	...
Dry goods, apparel wholesalers	15	(D)	6 563	18.8	0.6	46.8	33.6	0.2
Dry goods, piece goods, notions wholesalers	7	(D)	5 826	20.1	0.6	44.2	34.7	0.3
Apparel and accessories, hosiery, lingerie wholesalers	6	856	(D)	(D)	(D)	(D)	(D)	(D)
Footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Groceries and related products wholesalers	116	62 593	57 189	21.7	3.0	59.3	15.4	0.6
General-line grocery wholesalers	9	22 212	20 697	17.9	3.1	74.5	4.4	0.1
Dairy products distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Poultry, poultry products distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery wholesalers	7	(D)	973	2.8	0.6	77.9	17.7	1.0
Fish, seafood distributors	9	(D)	3 918	33.4	6.1	53.0	7.5	...
Meat, meat products wholesalers	17	(D)	7 899	14.9	3.5	21.0	60.6	...
Fresh fruit, vegetable wholesalers	33	9 625	8 239	36.0	2.8	43.9	13.5	3.8
Other groceries and related products wholesalers	37	(D)	12 467	18.3	2.5	67.1	12.0	0.1
Farm products (raw materials) merchants . . . . .	...	...	...	...	...	...	...	...
Electrical goods distributors	27	31 734	29 391	⁴ 63.5	9.6	⁵ 25.7	1.1	0.1
General-line electrical supplies, apparatus distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line electrical supplies, apparatus distributors	10	(D)	18 641	⁶ 81.7	5.1	⁷ 12.5	0.6	0.1
Electrical appliance, television, radio set wholesalers	9	(D)	10 095	⁸ 33.6	18.0	⁹ 46.7	1.7	...
Electronic parts, equipment, distributors	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating equipment, supplies wholesalers	12	13 109	12 364	¹⁰ 65.4	3.6	26.0	5.0	...
Hardware wholesalers	6	(D)	9 200	74.4	4.7	18.5	2.4	(D)
Plumbing and heating equipment, supplies distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Air conditioning, refrigerating equipment, supplies distr.	3	2 660	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors	67	22 164	18 600	66.4	3.7	22.5	7.3	0.1
Commercial industrial mach. equip. supplies distributors	38	(D)	14 698	70.5	2.0	21.6	5.8	0.1
Farm and garden machinery, equipment wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors	11	(D)	1 602	64.2	17.6	17.5	0.7	...
Service-establishment equipment supply houses	15	(D)	1 222	33.5	9.0	37.6	19.9	...
Transportation equip., supplies (ex. automotive) distrs.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, minerals (except petroleum products, scrap)distrs.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	8	2 539	2 100	33.0	2.4	0.8	4.5	59.3
Tobacco, tobacco products distributors	5	(D)	11 270	25.1	...	61.0	13.9	...
Beer, wine, distilled alcoholic beverage wholesalers	10	(D)	16 044	26.5	0.4	72.9	0.2	...
Beer distributors	4	(D)	5 856	35.7	...	63.9	0.4	...
Wines, distilled spirits wholesalers	6	(D)	10 188	21.2	0.6	78.1	0.1	...
Paper, paper products (except wall paper) wholesalers	11	10 951	10 563	72.7	3.6	16.3	5.9	1.3
Furniture, home furnishings wholesalers	19	6 170	5 105	32.2	3.3	58.5	6.0	...
Furniture (household, office) wholesalers	10	(D)	1 128	60.7	3.1	27.2	9.0	...
Home furnishings, floor coverings wholesalers	9	(D)	3 977	24.1	3.4	67.3	5.2	...
Lumber, construction materials distributors	19	(D)	16 612	¹¹ 75.7	6.1	6.4	11.5	0.3
Lumber, millwork wholesalers	13	(D)	14 770	¹² 76.0	6.6	7.0	10.4	...
Construction materials distributors	6	(D)	1 842	¹³ 73.7	1.8	0.9	21.0	2.6
Amusement, sporting goods distributors	10	(D)	3 174	33.6	6.1	27.3	32.8	0.2
Book, magazine, newspaper wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	10	(D)	466	14.2	2.8	44.6	38.4	...
Petroleum products distrs. (ex. bulk stations, terminals)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Gift, art goods, greeting cards distributors	17	1 830	1 830	8.6	3.6	79.0	8.7	0.1
Flowers, bulbs, plants wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers	39	24 445	21 634	21.7	6.3	54.9	17.1	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

¹Includes 17.2 to retailers and 14.5 to repair shops. ²Includes 22.1 to retailers and 21.4 to repair shops. ³Includes 8.2 to retailers and 1.5 to repair shops. ⁴In-
cludes 25.8 industrial-institutional and commercial; 13.2 contractors and builders; 15.3 public utilities; and 9.2 governmental bodies. ⁵Includes 21.7 to retailers, and
4.0 to repair shops. ⁶Includes 37.9 industrial-institutional and commercial; 14.9 contractors and builders; 24.2 public utilities; and 4.7 governmental bodies. ⁷Includes
11.1 to retailers and 1.4 to repair shops. ⁸Includes 4.6 industrial-institutional and commercial; 11.0 contractors and builders; and 18.0 to governmental bodies. ⁹Includes
41.1 to retailers and 5.6 to repair shops. ¹⁰Includes 65.2 to industrial-institutional and commercial; 0.1 to contractors and builders; and 0.1 to public utilities. ¹¹In-
cludes 11.5 to industrial-institutional and commercial; and 64.2 to contractors and builders. ¹²Includes 11.1 to industrial-institutional and commercial; and 64.9 to contractors
and builders. ¹³Includes 14.7 to industrial-institutional and commercial; and 59.0 to contractors and builders.

Table 9M.—WHOLESALE TRADE: 1958—LEGAL FORM OF ORGANIZATION, BY TYPE OF OPERATION—HAWAII
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and legal form of organization	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
Hawaii, total	793	618 155	50 957	(X)	(X)	36 392	777 253	8 842	378
Individual proprietorships	217	47 918	1 984	(X)	(X)	2 050	45 468	668	203
Partnerships	75	30 201	1 277	(X)	(X)	1 344	28 407	454	175
Corporations	479	514 341	46 428	(X)	(X)	32 406	691 985	7 551	...
Cooperative associations	22	25 695	1 268	(X)	(X)	592	11 393	169	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Merchant wholesalers, total	596	331 350	42 236	54 888	16.7	27 911	598 620	7 196	296
Individual proprietorships	172	28 150	1 859	4 334	15.4	1 721	38 721	563	161
Partnerships	58	18 099	1 237	2 474	13.7	1 097	22 666	381	135
Corporations	356	290 328	37 946	47 282	17.5	24 690	529 217	6 139	...
Cooperative associations	10	14 773	1 194	798	5.4	403	8 016	113	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Manufacturers' sales branches and sales offices, total	50	55 737	2 148	5 666	102	3 069	66 103	599	...
Individual proprietorships . . . . .	...	...	...	...	...	...	...	...	...
Partnerships . . . . .	...	...	...	...	...	...	...	...	...
Corporations	50	55 737	2 148	5 666	102	3 069	66 103	599	...
Cooperative associations . . . . .	...	...	...	...	...	...	...	...	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Petroleum bulk stations and terminals, total	32	73 855	5 901	12 235	166	1 764	36 758	299	...
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Partnerships . . . . .	...	...	...	...	...	...	...	...	...
Corporations	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Cooperative associations . . . . .	...	...	...	...	...	...	...	...	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Merchandise agents and brokers, total	86	150 419	521	5 588	3.7	3 156	63 479	565	67
Individual proprietorships	39	18 457	96	487	2.6	257	5 621	82	38
Partnerships	10	10 899	24	322	3.0	154	3 647	44	29
Corporations	34	112 893	373	4 640	4.1	2 674	52 788	417	...
Cooperative associations	3	8 170	28	139	1.7	71	1 423	22	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...
Assemblers of farm products, total	29	6 794	151	1 204	17.7	492	12 293	184	15
Individual proprietorships	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	4
Partnerships	7	1 203	16	250	20.8	93	2 094	29	11
Corporations	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Cooperative associations	9	2 752	46	383	13.9	118	1 954	34	...
Other forms of organization . . . . .	...	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 9N.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—HAWAII
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of establishment	Establishments	Sales (including tax)	Inventories, end of year, at cost	Operating expenses (including payroll)		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(dollars)	(number)	(number)
Hawaii, total	32	73 855	5 901	12 235	16.6	1 764	36 758	299	...
Bulk stations	21	19 336	1 717	2 434	12.6	391	8 598	73	...
Bulk terminals	11	54 519	4 184	9 801	18.0	1 373	28 160	226	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9P.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—TYPE OF PLANT—HAWAII
Establishments and Sales

Territory	Total bulk stations and terminals		Bulk Stations										Bulk terminals	
			Total		Cooperative bulk stations		Independent bulk stations		Multiunit bulk station operations					
							Commission stations		Salary stations					
	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)	Estab-lish-ments (number)	Sales (including tax) (\$1,000)
Hawaii	32	73 855	21	19 336	...	...	1	(D)	15	6 548	5	(D)	11	54 519

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9Q.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—HAWAII
Establishments, Sales, and Storage Capacity, by Type of Product

Type of establishment	Estab- lish- ments (number)	Sales (including tax) (\$1,000)	Bulk storage capacity as of December 31, assigned to—					
			Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils, #2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied gas tank space (1,000 gal.)
Hawaii, total	32	73 855	9 625	30 872	3 209	10 327	20 113	...
Petroleum refinery products bulk stations, terminals:								
Bulk stations	21	19 336	...	3 819	637	2 563	19	...
Bulk terminals	11	54 519	9 625	27 053	2 572	7 764	20 094	...
Liquefied petroleum gas bulk stations, terminals . . . .	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9R.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY—HAWAII BY COUNTIES
Establishments and Storage Capacity, by Type of Product

County	Establish- ments (number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
Hawaii, total.	32	9 625	30 872	3 209	10 327	20 113
Hawaii	13	413	4 296	735	2 601	1 018
Honolulu	8	9 142	20 611	1 906	4 253	18 920
Kauai	4	...	2 791	245	1 534	156
Maui	7	70	3 174	323	1 939	19

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9S.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—BULK STORAGE CAPACITY BY SIZE OF
STORAGE FACILITY—HAWAII
Establishments and Storage Capacity, by Type of Product

Size of storage facility	Establish- ments (number)	Bulk storage capacity as of December 31, assigned to—					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)
Hawaii, total	32	74 146	9 625	30 872	3 209	10 327	20 113
Less than 42,000 gallons	5	147	...	86	22	39	...
42,000 to 62,000 gallons	3	(D)	(D)	(D)	(D)	(D)	(D)
63,000 to 83,000 gallons	4	290	...	158	62	70	...
84,000 to 104,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
105,000 to 1,049,000 gallons	10	7 044	...	4 424	629	1 972	19
1,050,000 to 6,299,000 gallons	5	11 580	483	5 411	580	3 932	1 174
6,300,000 gallons or more	4	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 9T.—PETROLEUM BULK STATIONS AND TERMINALS: 1958—GALLON SALES TO RETAILERS, USERS,
AND CONSUMERS, BY TYPE OF PRODUCT—HAWAII BY COUNTIES
Bulk Stations and Terminals—Establishments, Total Dollar Sales, and Gallon Sales; Retail Gasoline Service Stations—
Establishments and Sales

Type of plant and county	Petroleum bulk stations and terminals							Retail gasoline service stations	
	Estab- lish- ments (number)	Sales (including tax) (\$1,000)	Sales of establishments reporting gallon sales, by type of product					Estab- lish- ments (number)	Sales of gasoline service stations (\$1,000)
			Sales coverage (percent)	Gasoline (1,000 gal.)	Kerosene range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)		
Hawaii, total	32	73 855	99	163 020	5 138	24 856	167 489	351	38 012
Refiner-marketer stations	30	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Other stations	2	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Hawaii	13	7 106	100	12 981	1 629	5 598	9 281	59	3 356
Honolulu	8	58 225	99	133 763	2 504	12 885	146 331	235	31 550
Kauai	4	3 194	100	6 451	482	1 910	2 623	26	1 268
Maui	7	5 330	99	9 825	523	4 463	9 254	31	1 838

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

PUBLIC WAREHOUSING

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Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	UNITED STATES**											
	Total	8 447	936 325	358 355	7 164 346	97 210	4 842	340 345	363 845	427 757	1 220 323	2 434 486
4214,4224	Household goods warehousing and storage	1 980	250 907	114 264	2 130 036	26 786	1 093	56 254	1 675	1	150	...
4225	General warehousing and storage	1 512	200 934	92 957	1 776 152	22 496	538	119 325	12 451	714	1 600	...
4222	Refrigerated warehousing, except food lockers	740	141 173	59 070	1 209 724	13 677	233	13 275	338 301	...	39 519	103 954
4223	Food lockers, with or without food preparation facilities***.	2 300	99 794	14 725	373 624	7 092	2 199	1 162	10 517	1 321	1 177 106	2 326 722
4221	Farm products warehousing and storage	1 517	206 152	64 665	1 419 473	23 857	643	140 456	29	993	1 934	3 810
4226	Other special warehousing and storage	398	37 365	12 674	255 337	3 302	136	9 873	872	424 728	14	...
	REGIONS											
	The Northeastern States, total.	1 550	202 803	89 318	1 701 548	20 383	558	71 079	98 618	334 675	102 013	440 113
4214,4224	Household goods warehousing and storage	573	66 424	30 949	560 141	6 979	282	16 425	1 118	1	100	...
4225	General warehousing and storage	471	69 319	32 039	608 088	7 522	107	44 384	2 764	315	...	...
4222	Refrigerated warehousing, except food lockers	187	40 076	18 252	361 678	3 699	26	5 056	91 244	...	14 654	73 600
4223	Food lockers, with or without food preparation facilities***.	155	7 819	1 351	34 164	565	108	144	2 641	...	87 259	366 513
4221	Farm products warehousing and storage	24	2 985	1 025	19 639	248	5	650	8	...	...	...
4226	Other special warehousing and storage	140	16 180	5 702	117 838	1 370	30	4 420	843	334 359	...	...
	The North Central States, total.	2 744	242 860	89 436	1 769 567	22 019	1 920	60 681	107 891	46 932	627 785	788 821
4214,4224	Household goods warehousing and storage	478	60 340	27 200	504 802	6 038	230	14 381	58	...	...	...
4225	General warehousing and storage	417	60 644	28 563	546 327	6 190	124	36 754	7 112	104	1 600	...
4222	Refrigerated warehousing, except food lockers	202	42 887	19 190	392 099	4 281	88	4 034	96 997	...	9 503	4 080
4223	Food lockers, with or without food preparation facilities***.	1 303	47 890	6 790	168 106	3 308	1 338	461	3 724	518	616 676	784 741
4221	Farm products warehousing and storage	256	23 586	4 847	102 185	1 492	100	3 468	...	555	6	...
4226	Other special warehousing and storage	88	7 513	2 846	56 048	710	40	1 583	...	45 755	...	...
	The South, total.	2 852	325 843	114 635	2 348 515	39 047	1 488	170 807	74 446	29 976	302 573	802 975
4214,4224	Household goods warehousing and storage	525	66 327	27 625	503 463	7 747	284	14 243	448	...	50	...
4225	General warehousing and storage	419	42 472	19 029	360 984	5 851	199	24 409	1 176	60	...	...
4222	Refrigerated warehousing, except food lockers	165	24 845	9 695	205 837	2 727	58	2 853	69 504	...	2 470	12 306
4223	Food lockers, with or without food preparation facilities***.	553	29 859	4 685	120 456	2 415	440	414	3 268	702	299 903	790 669
4221	Farm products warehousing and storage	1 073	153 340	50 973	1 105 793	19 467	463	125 966	21	322	150	...
4226	Other special warehousing and storage	117	9 000	2 628	51 982	840	44	2 922	29	28 892	...	...
	The West, total.	1 301	164 819	64 966	1 344 716	15 761	876	37 778	82 890	16 174	187 952	402 577
4214,4224	Household goods warehousing and storage	404	57 816	28 490	561 630	6 022	297	11 205	51	...	...	...
4225	General warehousing and storage	205	28 499	13 326	260 753	2 933	108	13 778	1 399	235	...	...
4222	Refrigerated warehousing, except food lockers	186	33 365	11 933	250 110	2 970	61	1 332	80 556	...	12 892	13 968
4223	Food lockers, with or without food preparation facilities***.	289	14 226	1 899	50 898	804	313	143	884	101	173 268	384 799
4221	Farm products warehousing and storage	164	26 241	7 820	191 856	2 650	75	10 372	...	116	1 778	3 810
4226	Other special warehousing and storage	53	4 672	1 498	29 469	382	22	948	...	15 722	14	...
	GEOGRAPHIC DIVISIONS											
	THE NORTHEASTERN STATES											
	New England, total.	319	38 993	17 123	320 760	3 984	86	14 027	17 995	390	20 446	82 954
4214,4224	Household goods warehousing and storage	100	13 276	6 346	115 933	1 401	42	3 781	901	...	...	...
4225	General warehousing and storage	94	11 693	5 597	105 318	1 302	8	8 245	307	250	...	...
4222	Refrigerated warehousing, except food lockers	42	7 978	3 312	60 242	710	6	921	16 233	...	161	...
4223	Food lockers, with or without food preparation facilities***.	44	2 401	362	9 489	164	21	9	424	...	20 285	82 954
4221	Farm products warehousing and storage	10	1 533	519	9 948	135	3	270	...	...	...	...
4226	Other special warehousing and storage	29	2 112	987	19 830	272	6	801	130	140	...	...
	Middle Atlantic, total.	1 231	163 810	72 195	1 380 788	16 399	472	57 052	80 623	334 285	81 567	357 159
4214,4224	Household goods warehousing and storage	473	53 148	24 603	444 208	5 578	240	12 644	217	1	100	...
4225	General warehousing and storage	377	57 626	26 442	502 770	6 220	99	36 139	2 457	65	...	...
4222	Refrigerated warehousing, except food lockers	145	32 098	14 940	301 436	2 989	20	4 135	75 011	...	14 493	73 600
4223	Food lockers, with or without food preparation facilities***.	111	5 418	989	24 675	401	87	135	2 217	...	66 974	283 559
4221	Farm products warehousing and storage	14	1 452	506	9 691	113	2	380	8	...	...	...
4226	Other special warehousing and storage	111	14 068	4 715	98 008	1 098	24	3 619	713	334 219	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refriger- ated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
GEOGRAPHIC DIVISIONS--Continued												
THE NORTH CENTRAL STATES												
	East North Central, total	1 402	140 225	56 830	1 104 223	13 127	844	39 000	67 393	39 694	277 557	388 668
4214, 4224	Household goods warehousing and storage	323	37 762	17 976	340 451	3 893	145	9 222	47	...	...	...
4225	General warehousing and storage	280	40 164	18 682	354 892	3 989	74	24 675	614	104	600	...
4222	Refrigerated warehousing, except food lockers	128	28 809	13 076	251 370	2 772	48	3 112	65 382	...	1 632	1 884
4223	Food lockers, with or without food preparation facilities***.	540	22 834	3 331	82 065	1 569	529	276	1 350	5	275 325	386 784
4221	Farm products warehousing and storage	64	4 163	1 454	29 490	345	17	389	...	480	...	...
4226	Other special warehousing and storage	67	6 493	2 311	45 955	559	31	1 326	...	39 105	...	...
	West North Central, total	1 342	102 635	32 606	665 344	8 892	1 076	21 681	40 498	7 238	350 228	400 153
4214, 4224	Household goods warehousing and storage	155	22 578	9 224	164 351	2 145	85	5 159	11	...	...	...
4225	General warehousing and storage	137	20 480	9 881	191 435	2 201	50	12 079	6 498	...	1 000	...
4222	Refrigerated warehousing, except food lockers	74	14 078	6 114	140 729	1 509	40	922	31 615	...	7 871	2 196
4223	Food lockers with or without food preparation facilities***.	763	25 056	3 459	86 041	1 739	809	185	2 374	513	341 351	397 957
4221	Farm products warehousing and storage	192	19 423	3 393	72 695	1 147	83	3 079	...	75	6	...
4226	Other special warehousing and storage	21	1 020	535	10 093	151	9	257	...	6 650	...	...
THE SOUTH												
	South Atlantic, total	1 084	100 823	35 258	683 112	11 236	522	43 235	41 876	7 340	109 956	352 386
4214, 4224	Household goods warehousing and storage	247	32 934	13 750	245 973	3 792	119	7 421	28	...	...	...
4225	General warehousing and storage	204	17 852	7 727	141 856	2 249	88	10 408	172	...	...	...
4222	Refrigerated warehousing, except food lockers	89	12 688	4 473	93 144	1 289	21	987	40 052	...	2 033	12 031
4223	Food lockers, with or without food preparation facilities***.	193	12 049	1 975	52 135	1 046	101	135	1 579	443	107 923	340 355
4221	Farm products warehousing and storage	292	20 742	6 007	124 864	2 408	172	22 555	21	32	...	...
4226	Other special warehousing and storage	59	4 558	1 326	25 140	452	21	1 729	24	6 865	...	...
	East South Central, total	539	52 184	18 030	367 898	6 589	351	38 226	11 357	9 107	51 909	145 976
4214, 4224	Household goods warehousing and storage	75	7 500	3 015	51 895	899	48	1 805	...	...	...	...
4225	General warehousing and storage	76	8 349	3 516	63 282	1 002	36	5 545	913	...	...	...
4222	Refrigerated warehousing, except food lockers	27	3 346	1 468	30 107	377	14	551	9 703	...	...	...
4223	Food lockers, with or without food preparation facilities***.	110	4 393	709	20 617	427	109	186	736	...	51 759	145 976
4221	Farm products warehousing and storage	234	27 233	8 911	192 875	3 746	132	29 736	...	...	150	...
4226	Other special warehousing and storage	17	1 363	411	9 122	138	12	403	5	9 107	...	...
	West South Central, total	1 229	172 836	61 347	1 297 505	21 222	615	89 346	21 213	13 529	140 708	304 613
4214, 4224	Household goods warehousing and storage	203	25 893	10 860	205 595	3 056	117	5 017	420	...	50	...
4225	General warehousing and storage	139	16 271	7 786	155 846	2 600	75	8 456	91	60	...	...
4222	Refrigerated warehousing, except food lockers	49	8 811	3 754	82 586	1 061	23	1 315	19 749	...	437	275
4223	Food lockers, with or without food preparation facilities***.	250	13 417	2 001	47 704	942	230	93	953	259	140 221	304 338
4221	Farm products warehousing and storage	547	105 365	36 055	788 054	13 313	159	73 675	...	290	...	...
4226	Other special warehousing and storage	41	3 079	891	17 720	250	11	790	...	12 920	...	...
THE WEST												
	Mountain, total	325	31 854	10 976	236 605	3 198	242	7 628	7 191	42	74 054	156 131
4214, 4224	Household goods warehousing and storage	87	9 989	4 549	84 177	1 042	57	1 846	6	...	...	...
4225	General warehousing and storage	48	5 103	2 393	47 924	556	24	2 187	199	...	...	...
4222	Refrigerated warehousing, except food lockers	20	3 398	941	22 287	277	7	75	6 476	...	2 272	11 738
4223	Food lockers, with or without food preparation facilities***.	122	6 331	883	26 076	411	133	40	510	...	71 782	144 393
4221	Farm products warehousing and storage	39	6 103	1 964	51 617	851	15	3 450	...	24	...	...
4226	Other special warehousing and storage	9	930	246	4 524	61	6	30	...	18	...	...
	Pacific, total.	976	132 965	53 990	1 108 111	12 563	634	30 150	75 699	16 132	113 898	246 446
4214, 4224	Household goods warehousing and storage	317	47 827	23 941	477 453	4 980	240	9 359	45	...	...	...
4225	General warehousing and storage	157	23 396	10 933	212 829	2 377	84	11 591	1 200	235	...	...
4222	Refrigerated warehousing, except food lockers	166	29 967	10 992	227 823	2 693	54	1 257	74 080	...	10 620	2 230
4223	Food lockers, with or without food preparation facilities***.	167	7 895	1 016	24 822	393	180	103	374	101	101 486	240 406
4221	Farm products warehousing and storage	125	20 138	5 856	140 239	1 799	60	6 922	...	92	1 778	3 810
4226	Other special warehousing and storage	44	3 742	1 252	24 945	321	16	918	...	15 704	14	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	<u>STATES</u>											
	NEW ENGLAND											
	Maine, total.	25	2 170	731	16 611	252	5	576	1 766	...	3 001	4 320
4214, 4224	Household goods warehousing and storage	6	355	154	3 014	42	4	203	...	...	...	...
4225	General warehousing and storage	7	522	254	6 143	94	...	295	...	...	...	...
4222	Refrigerated warehousing, except food lockers	5	792	233	4 142	53	1	75	1 763	...	161	...
4223	Food lockers, with or without food preparation facilities***.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	Farm products warehousing and storage	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
	New Hampshire, total.	17	623	168	3 455	61	10	79	44	...	3 561	13 496
4214, 4224	Household goods warehousing and storage	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4225	General warehousing and storage	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	Refrigerated warehousing, except food lockers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	10	418	74	1 823	31	9	...	21	...	3 561	13 496
4221	Farm products warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Vermont, total.	23	1 302	274	5 667	98	13	163	386	...	7 320	24 110
4214, 4224	Household goods warehousing and storage	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4225	General warehousing and storage	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	Refrigerated warehousing, except food lockers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	13	625	86	1 951	35	5	4	84	...	7 320	24 110
4221	Farm products warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Massachusetts, total.	178	24 479	10 671	198 924	2 438	31	10 772	12 583	390	3 656	36 338
4214, 4224	Household goods warehousing and storage	49	6 025	2 782	52 415	642	12	2 066	901	...	...	...
4225	General warehousing and storage	64	8 376	3 783	69 847	866	6	6 849	252	250	...	...
4222	Refrigerated warehousing, except food lockers	25	6 131	2 630	47 297	531	3	818	11 092	...	...	...
4223	Food lockers, with or without food preparation facilities***.	10	553	82	1 929	29	3	4	288	...	3 656	36 338
4221	Farm products warehousing and storage	7	1 447	495	9 488	122	2	267	...	...	...	...
4226	Other special warehousing and storage	23	1 947	894	17 948	248	5	768	50	140	...	...
	Rhode Island, total.	19	2 898	1 360	24 086	306	4	636	1 110	...	200	640
4214, 4224	Household goods warehousing and storage	9	1 932	867	14 680	197	2	370	...	...	...	...
4225	General warehousing and storage	6	522	316	5 905	64	...	266	...	...	...	...
4222	Refrigerated warehousing, except food lockers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	Farm products warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
	Connecticut, total.	57	7 521	3 919	72 017	829	23	1 801	2 106	...	2 708	4 050
4214, 4224	Household goods warehousing and storage	30	4 389	2 369	42 618	475	17	1 011	...	...	...	...
4225	General warehousing and storage	12	2 142	1 185	22 338	261	1	748	46	...	...	...
4222	Refrigerated warehousing, except food lockers	6	581	242	4 622	62	...	19	1 953	...	...	...
4223	Food lockers, with or without food preparation facilities***.	5	257	34	652	11	4	1	27	...	2 708	4 050
4221	Farm products warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
4226	Other special warehousing and storage	4	152	89	1 787	20	1	22	80	...	...	...
	MIDDLE ATLANTIC											
	New York, total.	636	84 958	38 404	727 955	8 216	197	27 400	47 126	9 827	28 473	125 350
4214, 4224	Household goods warehousing and storage	255	33 699	15 651	279 619	3 267	115	7 876	85	...	...	...
4225	General warehousing and storage	182	25 185	11 463	213 194	2 500	36	16 518	526	...	...	...
4222	Refrigerated warehousing, except food lockers	93	18 160	8 659	181 114	1 769	10	1 214	45 680	...	8 597	3 600
4223	Food lockers, with or without food preparation facilities***.	36	1 475	231	5 531	94	23	22	274	...	19 876	121 750
4221	Farm products warehousing and storage	8	912	314	5 957	70	...	231	8	...	...	...
4226	Other special warehousing and storage	62	5 527	2 086	42 540	516	13	1 539	553	9 827	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSING

10-5

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refriger- ated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	STATES--Continued											
	MIDDLE ATLANTIC--Continued											
	New Jersey, total	262	41 825	18 259	357 251	4 278	82	11 626	18 161	319 205	7 954	35 140
4214, 4224	Household goods warehousing and storage	103	10 465	4 832	85 670	1 219	46	2 238	99	...	...	...
4225	General warehousing and storage	101	17 481	8 164	163 048	2 010	22	8 403	1 854	65	...	...
4222	Refrigerated warehousing, except food lockers	20	6 455	3 162	62 716	599	5	268	15 102	...	...	...
4223	Food lockers, with or without food preparation facilities***.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	Farm products warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	27	6 650	1 831	39 798	380	2	661	...	319 140	...	...
	Pennsylvania, total	333	37 027	15 532	295 582	3 905	193	18 026	15 336	5 253	45 140	196 669
4214, 4224	Household goods warehousing and storage	115	8 984	4 120	78 919	1 092	79	2 530	33	1	100	...
4225	General warehousing and storage	94	14 960	6 815	126 528	1 710	41	11 218	77	...	...	...
4222	Refrigerated warehousing, except food lockers	32	7 483	3 119	57 606	621	5	2 653	14 229	...	5 896	70 000
4223	Food lockers, with or without food preparation facilities***.	65	3 223	524	13 685	242	57	65	837	...	39 144	126 669
4221	Farm products warehousing and storage	5	486	156	3 174	38	2	141	...	...	...	...
4226	Other special warehousing and storage	22	1 891	798	15 670	202	9	1 419	160	5 252	...	...
	EAST NORTH CENTRAL											
	Ohio, total	306	31 115	14 030	266 706	3 267	153	10 974	15 180	5	54 631	91 598
4214, 4224	Household goods warehousing and storage	88	10 079	5 165	98 581	1 189	32	2 506	5	...	...	...
4225	General warehousing and storage	77	10 684	5 136	95 140	1 050	12	7 075	171	...	...	...
4222	Refrigerated warehousing, except food lockers	21	5 433	2 665	49 146	629	10	957	14 665	...	225	37
4223	Food lockers, with or without food preparation facilities***.	102	3 657	658	15 861	294	90	34	339	5	54 406	91 561
4221	Farm products warehousing and storage	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Indiana, total.	194	12 302	4 293	87 852	1 209	119	3 869	2 240	300	45 459	93 607
4214, 4224	Household goods warehousing and storage	38	2 629	1 249	25 444	339	13	569	...	...	...	...
4225	General warehousing and storage	34	3 365	1 548	28 325	359	7	2 822	5	...	...	...
4222	Refrigerated warehousing, except food lockers	8	824	388	8 060	110	4	111	2 026	...	692	...
4223	Food lockers, with or without food preparation facilities***.	88	4 173	613	13 953	268	88	6	209	...	44 767	93 607
4221	Farm products warehousing and storage	19	785	237	5 232	59	1	59	...	300	...	...
4226	Other special warehousing and storage	7	526	258	6 838	74	6	302	...	...	...	...
	Illinois, total	457	55 188	23 235	460 401	5 150	253	13 713	26 646	11 940	96 021	95 111
4214, 4224	Household goods warehousing and storage	99	13 983	6 576	121 600	1 295	43	3 477	37	...	...	...
4225	General warehousing and storage	91	18 257	8 497	165 783	1 794	20	9 267	372	...	...	...
4222	Refrigerated warehousing, except food lockers	33	10 291	5 203	107 625	1 065	7	358	25 944	...	...	...
4223	Food lockers, with or without food preparation facilities***.	187	8 076	1 194	32 132	591	165	217	293	...	96 021	95 111
4221	Farm products warehousing and storage	28	1 914	767	14 752	170	11	136	...	180	...	...
4226	Other special warehousing and storage	19	2 667	998	18 509	235	7	258	...	11 760	...	...
	Michigan, total	227	22 745	8 990	166 985	2 009	161	6 517	11 411	18 587	31 259	49 520
4214, 4224	Household goods warehousing and storage	63	7 313	3 296	60 999	688	43	1 901	5	...	...	...
4225	General warehousing and storage	49	4 738	2 044	38 925	482	22	3 462	66	104	...	...
4222	Refrigerated warehousing, except food lockers	31	5 946	2 646	46 115	549	14	827	11 060	...	365	1 000
4223	Food lockers, with or without food preparation facilities***.	60	2 602	337	7 667	138	70	8	280	...	30 894	48 520
4221	Farm products warehousing and storage	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Wisconsin, total:	218	18 875	6 282	122 279	1 492	158	3 927	11 916	8 862	50 187	58 832
4214, 4224	Household goods warehousing and storage	35	3 758	1 690	33 827	382	14	769	...	...	...	...
4225	General warehousing and storage	29	3 120	1 457	26 719	304	13	2 049	...	...	600	...
4222	Refrigerated warehousing, except food lockers	35	6 315	2 174	40 424	419	13	859	11 687	...	350	847
4223	Food lockers, with or without food preparation facilities***.	103	4 326	529	12 452	278	116	11	229	...	49 237	57 985
4221	Farm products warehousing and storage	10	1 070	386	8 081	94	2	142	...	...	...	...
4226	Other special warehousing and storage	6	286	46	776	15	...	97	...	8 862	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

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**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
								(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
<u>STATES--Continued</u>												
WEST NORTH CENTRAL												
	Minnesota, total.	187	21 395	7 947	164 263	1 775	134	4 566	7 908	2 782	42 861	45 921
4214, 4224	Household goods warehousing and storage	31	5 906	2 402	44 889	532	19	1 166	1	...	...	...
4225	General warehousing and storage	24	6 475	3 136	60 616	606	5	2 890	100	...	...	...
4222	Refrigerated warehousing, except food lockers	16	3 998	1 694	42 078	365	8	400	7 576	...	700	2 000
4223	Food lockers, with or without food preparation facilities***.	97	3 346	476	13 039	222	96	12	231	...	42 161	43 921
4221	Farm products warehousing and storage	15	1 526	187	2 723	38	3	52	...	52	...	...
4226	Other special warehousing and storage	4	144	52	918	12	3	46	...	2 730	...	...
	Iowa, total.	357	18 264	4 454	97 582	1 460	348	2 529	3 404	4 433	113 273	117 391
4214, 4224	Household goods warehousing and storage	22	2 389	1 053	17 804	202	11	710	...	...	...	...
4225	General warehousing and storage	26	3 469	1 381	25 838	343	14	1 473	31	...	100	...
4222	Refrigerated warehousing, except food lockers	18	1 626	598	18 549	230	15	82	2 275	...	1 165	...
4223	Food lockers, with or without food preparation facilities***.	258	8 709	1 110	28 524	573	288	44	1 098	513	112 008	117 391
4221	Farm products warehousing and storage	29	1 922	220	4 584	73	20	114	...	...	...	...
4226	Other special warehousing and storage	4	149	92	2 283	39	...	106	...	3 920	...	...
	Missouri, total.	291	29 646	11 331	230 743	3 100	203	10 230	11 722	...	69 061	78 377
4214, 4224	Household goods warehousing and storage	51	8 300	3 222	56 676	748	19	1 700	10	...	...	...
4225	General warehousing and storage	42	7 323	3 736	74 256	840	11	5 720	161	...	...	...
4222	Refrigerated warehousing, except food lockers	20	4 650	2 324	48 868	525	9	127	11 081	...	3 742	...
4223	Food lockers, with or without food preparation facilities***.	137	4 428	698	16 248	353	146	81	470	...	65 313	78 377
4221	Farm products warehousing and storage	34	4 382	1 038	29 286	553	13	2 536	...	...	6	...
4226	Other special warehousing and storage	7	563	313	5 409	81	5	66	...	...	...	...
	North Dakota, total.	55	2 244	631	14 613	218	43	346	330	...	14 129	13 401
4214, 4224	Household goods warehousing and storage	4	498	178	3 199	52	2	149	...	...	...	...
4225	General warehousing and storage	6	551	301	6 576	66	4	177	246	...	900	...
4222	Refrigerated warehousing, except food lockers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	40	973	116	3 196	70	36	20	70	...	13 229	13 401
4221	Farm products warehousing and storage	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
	South Dakota, total.	73	3 449	816	17 141	297	65	260	314	...	20 019	35 082
4214, 4224	Household goods warehousing and storage	7	633	254	5 132	88	8	202	...	...	...	...
4225	General warehousing and storage	4	45	11	468	8	4	32	...	...	...	...
4222	Refrigerated warehousing, except food lockers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	50	1 673	250	5 612	125	48	1	51	...	19 419	35 066
4221	Farm products warehousing and storage	9	666	214	4 302	47	2	...	...	...	...	...
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Nebraska, total.	156	10 170	2 865	52 936	800	99	1 802	1 804	...	33 019	18 706
4214, 4224	Household goods warehousing and storage	16	3 022	1 167	19 935	267	5	752	...	...	...	...
4225	General warehousing and storage	12	858	414	8 210	153	4	671	...	...	...	...
4222	Refrigerated warehousing, except food lockers	5	744	299	5 774	70	1	...	1 635	...	...	...
4223	Food lockers, with or without food preparation facilities***.	69	2 087	284	6 381	134	73	3	169	...	33 019	18 706
4221	Farm products warehousing and storage	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Kansas, total.	223	17 467	4 562	88 066	1 242	184	1 948	15 016	23	57 866	91 275
4214, 4224	Household goods warehousing and storage	24	1 830	948	16 716	256	21	480	...	...	...	...
4225	General warehousing and storage	23	1 759	902	15 471	185	8	1 116	5 960	...	...	...
4222	Refrigerated warehousing, except food lockers	12	2 651	1 123	24 061	293	4	313	8 771	...	1 664	180
4223	Food lockers, with or without food preparation facilities***.	112	3 840	525	13 041	262	122	24	285	...	56 202	91 095
4221	Farm products warehousing and storage	49	7 282	1 025	18 011	236	28	14	...	23	...	...
4226	Other special warehousing and storage	3	105	39	766	10	1	1	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

†Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSING

10-7

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
STATES--Continued												
SOUTH ATLANTIC												
	Delaware, total	18	1 433	572	10 983	157	4	395	807	440	1 556	2 400
4214, 4224	Household goods warehousing and storage	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4225	General warehousing and storage	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	Refrigerated warehousing, except food lockers	4	427	164	2 898	39	...	47	807	...	...	...
4223	Food lockers, with or without food preparation facilities***.	5	164	34	616	15	3	...	...	440	1 556	2 400
4221	Farm products warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
	Maryland, total	67	8 691	3 555	70 718	951	18	2 752	6 074	...	6 349	10 023
4214, 4224	Household goods warehousing and storage	27	3 901	1 645	30 373	441	6	787	...	...	...	...
4225	General warehousing and storage	16	1 330	660	11 174	173	1	1 241	...	...	...	...
4222	Refrigerated warehousing, except food lockers	6	2 309	899	22 575	218	2	94	6 033	...	...	...
4223	Food lockers, with or without food preparation facilities***.	11	576	138	3 177	66	7	2	41	...	6 349	10 023
4221	Farm products warehousing and storage	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	District of Columbia, total	21	5 743	2 806	51 257	671	10	1 340	729	...	...	...
4214, 4224	Household goods warehousing and storage	14	4 804	2 468	44 501	585	4	1 104	15	...	...	...
4225	General warehousing and storage	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	Refrigerated warehousing, except food lockers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***. . . . .	...	...	...	...	...	...	...	...	...	...	...
4221	Farm products warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Virginia, total	141	16 011	6 273	116 505	1 925	64	7 101	9 813	6 867	20 222	62 898
4214, 4224	Household goods warehousing and storage	42	6 331	2 697	46 220	767	24	1 347	...	...	...	...
4225	General warehousing and storage	26	2 757	1 160	20 307	330	15	2 069	...	...	...	...
4222	Refrigerated warehousing, except food lockers	22	2 554	983	18 628	289	4	345	9 698	...	662	408
4223	Food lockers, with or without food preparation facilities***.	27	1 654	302	9 222	161	9	8	91	2	19 560	62 490
4221	Farm products warehousing and storage	17	2 136	958	18 775	318	12	2 943	...	...	...	...
4226	Other special warehousing and storage	7	579	173	3 353	60	...	389	24	6 865	...	...
	West Virginia, total	50	4 315	1 898	35 337	559	17	1 911	1 356	...	4 196	35 568
4214, 4224	Household goods warehousing and storage	17	1 820	930	16 187	242	6	744	...	...	...	...
4225	General warehousing and storage	14	1 187	513	9 016	144	4	608	...	...	...	...
4222	Refrigerated warehousing, except food lockers	7	526	227	5 115	90	...	300	1 299	...	1 140	11 000
4223	Food lockers, with or without food preparation facilities***.	4	370	66	1 459	26	2	5	57	...	3 056	24 568
4221	Farm products warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	North Carolina, total	235	17 624	5 376	113 270	2 127	124	9 401	2 194	...	42 941	127 220
4214, 4224	Household goods warehousing and storage	22	2 787	1 058	17 606	326	14	683	1	...	...	...
4225	General warehousing and storage	38	2 863	1 263	24 573	402	17	1 862	80	...	...	...
4222	Refrigerated warehousing, except food lockers	8	536	183	3 225	69	...	8	1 326	...	...	...
4223	Food lockers, with or without food preparation facilities***.	64	4 880	733	19 361	378	23	14	766	...	42 941	127 220
4221	Farm products warehousing and storage	90	5 035	1 563	39 318	782	70	6 036	21	...	...	...
4226	Other special warehousing and storage	13	1 523	576	9 187	170	...	798	...	...	...	...
	South Carolina, total	125	9 610	2 801	55 737	1 117	49	5 827	361	...	13 046	43 503
4214, 4224	Household goods warehousing and storage	16	1 158	512	9 326	149	10	259	...	...	...	...
4225	General warehousing and storage	17	993	440	7 342	137	8	491	...	...	...	...
4222	Refrigerated warehousing, except food lockers	3	85	32	439	9	2	...	164	...	...	...
4223	Food lockers, with or without food preparation facilities***.	27	1 705	269	7 363	173	14	5	197	...	13 046	43 503
4221	Farm products warehousing and storage	62	5 669	1 548	31 267	649	15	5 072	...	...	...	...
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

(Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
STATES—Continued												
SOUTH ATLANTIC—Continued												
	Georgia, total.	259	18 291	5 688	115 127	1 908	157	10 763	5 538	32	16 809	44 857
4214, 4224	Household goods warehousing and storage	36	3 951	1 540	29 552	432	20	983	...	...	...	...
4225	General warehousing and storage	41	3 431	1 556	30 697	461	16	1 709	92	...	...	...
4222	Refrigerated warehousing, except food lockers	11	1 265	399	8 448	140	3	100	5 100	...	...	...
4223	Food lockers, with or without food preparation facilities***.	43	2 163	326	8 395	173	37	25	346	...	16 809	44 857
4221	Farm products warehousing and storage	113	6 625	1 642	33 399	617	72	7 760	...	32	...	...
4226	Other special warehousing and storage	15	856	225	4 636	85	9	186	...	...	...	...
	Florida, total.	168	19 105	6 289	114 178	1 821	79	3 745	15 004	1	4 837	25 917
4214, 4224	Household goods warehousing and storage	69	7 637	2 640	47 113	779	34	1 443	12	...	...	...
4225	General warehousing and storage	42	4 774	1 925	34 739	534	21	1 925	...	...	...	...
4222	Refrigerated warehousing, except food lockers	27	4 299	1 365	27 024	390	10	93	14 911	...	231	623
4223	Food lockers, with or without food preparation facilities***.	12	537	107	2 542	54	6	76	81	1	4 606	25 294
4221	Farm products warehousing and storage	5	815	116	810	17	3	139	...	...	...	...
4226	Other special warehousing and storage	13	1 043	136	1 950	47	5	69	...	...	...	...
EAST SOUTH CENTRAL												
	Kentucky, total.	101	7 921	2 880	58 915	881	81	2 856	1 900	7 300	18 861	73 640
4214, 4224	Household goods warehousing and storage	17	2 006	795	13 187	194	19	440	...	...	...	...
4225	General warehousing and storage	13	2 215	1 095	18 316	218	7	990	...	...	...	...
4222	Refrigerated warehousing, except food lockers	3	589	268	6 330	58	2	...	1 828	...	...	...
4223	Food lockers, with or without food preparation facilities***.	41	1 439	239	5 674	137	38	31	72	...	18 861	73 640
4221	Farm products warehousing and storage	23	1 294	344	12 495	230	13	1 308	...	...	...	...
4226	Other special warehousing and storage	4	378	139	2 913	44	2	87	...	7 300	...	...
	Tennessee, total.	144	19 987	7 365	144 739	2 530	73	14 846	6 524	...	15 122	28 906
4214, 4224	Household goods warehousing and storage	27	2 773	1 146	20 223	367	14	773	...	...	...	...
4225	General warehousing and storage	32	3 931	1 487	27 213	442	14	3 118	913	...	...	...
4222	Refrigerated warehousing, except food lockers	13	1 992	840	16 164	212	3	355	5 225	...	...	...
4223	Food lockers, with or without food preparation facilities***.	29	1 323	164	4 746	95	29	152	381	...	15 122	28 906
4221	Farm products warehousing and storage	38	9 614	3 607	72 855	1 361	10	10 317	...	...	...	...
4226	Other special warehousing and storage	5	354	121	3 538	53	3	131	5	...	...	...
	Alabama, total.	181	11 805	4 011	76 653	1 446	163	8 268	2 181	207	10 999	24 162
4214, 4224	Household goods warehousing and storage	24	1 751	688	11 952	228	15	400	...	...	...	...
4225	General warehousing and storage	23	1 696	721	13 062	237	14	1 058	...	...	...	...
4222	Refrigerated warehousing, except food lockers	7	665	321	6 819	93	9	191	1 988	...	...	...
4223	Food lockers, with or without food preparation facilities***.	22	1 174	204	5 540	117	25	3	193	...	10 849	24 162
4221	Farm products warehousing and storage	101	6 143	1 982	37 341	741	95	6 572	...	...	150	...
4226	Other special warehousing and storage	4	376	95	1 939	30	5	44	...	207	...	...
	Mississippi, total.	113	12 471	3 774	87 591	1 732	34	12 256	752	1 600	6 927	19 268
4214, 4224	Household goods warehousing and storage	7	970	386	6 533	110	...	192	...	...	...	...
4225	General warehousing and storage	8	507	213	4 691	105	1	379	...	...	...	...
4222	Refrigerated warehousing, except food lockers	4	100	39	794	14	...	5	662	...	...	...
4223	Food lockers, with or without food preparation facilities***.	18	457	102	4 657	78	17	...	90	...	6 927	19 268
4221	Farm products warehousing and storage	72	10 182	2 978	70 184	1 414	14	11 539	...	...	...	...
4226	Other special warehousing and storage	4	255	56	732	11	2	141	...	1 600	...	...
WEST SOUTH CENTRAL												
	Arkansas, total.	162	19 030	5 483	131 580	2 260	60	12 282	1 366	270	14 600	39 270
4214, 4224	Household goods warehousing and storage	11	897	427	7 090	141	5	182	...	...	...	...
4225	General warehousing and storage	12	1 214	583	10 158	151	3	629	80	...	...	...
4222	Refrigerated warehousing, except food lockers	7	467	152	3 061	44	4	20	1 198	...	...	...
4223	Food lockers, with or without food preparation facilities***.	38	1 701	197	4 418	95	40	18	88	...	14 600	39 270
4221	Farm products warehousing and storage	94	14 751	4 124	106 853	1 829	8	11 433	...	270	...	...
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSING

10-9

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space ¹
STATES--Continued												
WEST SOUTH CENTRAL--Continued												
	Louisiana, total.	150	19 882	8 451	177 309	3 369	57	10 752	2 124	259	8 278	59 877
4214, 4224	Household goods warehousing and storage	26	5 331	2 327	44 521	757	9	793	...	...	...	...
4225	General warehousing and storage	30	4 157	2 105	43 699	997	5	2 460	...	...	...	...
4222	Refrigerated warehousing, except food lockers	9	991	290	6 320	97	5	39	2 050	...	...	...
4223	Food lockers, with or without food preparation facilities***.	18	607	123	3 794	77	15	4	74	259	8 278	59 877
4221	Farm products warehousing and storage	64	8 742	3 579	78 416	1 431	21	7 412	...	...	...	...
4226	Other special warehousing and storage	3	54	27	559	10	2	44	...	...	...	...
	Oklahoma, total.	143	12 152	4 353	90 326	1 473	78	2 753	1 559	2 920	24 983	25 493
4214, 4224	Household goods warehousing and storage	35	2 795	1 182	22 516	367	20	590	...	...	...	...
4225	General warehousing and storage	15	1 036	478	8 302	115	9	583	10	...	...	...
4222	Refrigerated warehousing, except food lockers	5	924	525	9 545	116	1	140	1 514	...	...	...
4223	Food lockers, with or without food preparation facilities***.	36	1 790	205	5 091	103	37	7	35	...	24 983	25 493
4221	Farm products warehousing and storage	45	5 003	1 737	40 634	723	10	1 323	...	...	...	...
4226	Other special warehousing and storage	7	604	226	4 238	49	1	110	...	2 920	...	...
	Texas, total.	774	121 772	43 060	898 290	14 120	420	63 559	16 164	10 080	92 847	179 973
4214, 4224	Household goods warehousing and storage	131	16 870	6 924	131 468	1 791	83	3 452	420	...	50	...
4225	General warehousing and storage	82	9 864	4 620	93 687	1 337	58	4 784	1	60	...	...
4222	Refrigerated warehousing, except food lockers	28	6 429	2 787	63 660	804	13	1 116	14 987	...	437	275
4223	Food lockers, with or without food preparation facilities***.	158	9 319	1 476	34 401	667	138	64	756	...	92 360	179 698
4221	Farm products warehousing and storage	344	76 869	26 615	562 151	9 330	120	53 507	...	20	...	...
4226	Other special warehousing and storage	31	2 421	638	12 923	191	8	636	...	10 000	...	...
MOUNTAIN												
	Montana, total.	44	3 211	1 134	22 910	273	38	545	153	...	10 700	32 060
4214, 4224	Household goods warehousing and storage	16	1 667	721	14 064	154	10	320	...	...	...	...
4225	General warehousing and storage	3	457	177	3 693	39	2	217	...	...	...	...
4222	Refrigerated warehousing, except food lockers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	Farm products warehousing and storage	6	279	108	2 056	28	3	...	...	...	...	...
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
	Idaho, total.	53	5 065	1 618	34 710	433	36	929	1 300	24	13 019	11 460
4214, 4224	Household goods warehousing and storage	13	1 617	614	11 136	138	9	370	...	...	...	...
4225	General warehousing and storage	7	842	369	6 997	89	2	469	...	...	...	...
4222	Refrigerated warehousing, except food lockers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	18	541	86	3 096	44	17	15	64	...	11 760	11 460
4221	Farm products warehousing and storage	10	1 423	352	8 672	112	7	35	...	24	...	...
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Wyoming, total.	20	1 207	305	5 719	96	22	68	57	...	9 506	15 471
4214, 4224	Household goods warehousing and storage	3	253	168	2 697	32	1	56	...	...	...	...
4225	General warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
4222	Refrigerated warehousing, except food lockers . . . . .	...	...	...	...	...	...	...	...	...	...	...
4223	Food lockers, with or without food preparation facilities***.	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
4221	Farm products warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
	Colorado, total.	71	6 717	2 270	45 721	582	66	794	1 824	...	21 522	44 662
4214, 4224	Household goods warehousing and storage	19	2 236	1 060	18 677	238	15	421	...	...	...	...
4225	General warehousing and storage	11	1 272	598	11 166	117	7	369	25	...	...	...
4222	Refrigerated warehousing, except food lockers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	31	1 909	234	8 120	129	38	4	108	...	21 099	33 124
4221	Farm products warehousing and storage	5	321	46	981	12	1	...	...	...	...	...
4226	Other special warehousing and storage	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

Table 10A.—PUBLIC WAREHOUSING: 1958—TYPE OF WAREHOUSING FACILITY—UNITED STATES, REGIONS, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
STATES--Continued												
MOUNTAIN--Continued												
	New Mexico, total	31	3 144	1 269	33 360	520	18	1 169	463	...	3 299	31 256
4214,4224	Household goods warehousing and storage	13	1 234	545	10 752	141	7	215	...	...	...	...
4225	General warehousing and storage	5	232	134	2 382	34	3	79	...	...	...	...
4222	Refrigerated warehousing, except food lockers	3	333	135	2 380	38	...	6	463	...	...	...
4223	Food lockers, with or without food preparation facilities***.	6	317	48	1 664	20	7	...	...	...	3 299	31 256
4221	Farm products warehousing and storage	4	1 028	407	16 182	287	1	869	...	...	...	...
4226	Other special warehousing and storage . . . . .	...	...	...	...	...	...	...	...	...	...	...
	Arizona, total	47	6 542	2 461	52 559	769	24	2 932	462	...	3 693	7 360
4214,4224	Household goods warehousing and storage	13	1 839	867	16 473	214	7	253	...	...	...	...
4225	General warehousing and storage	8	999	512	11 465	127	2	297	32	...	...	...
4222	Refrigerated warehousing, except food lockers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food lockers, with or without food preparation facilities***.	12	566	84	1 469	26	11	...	5	...	3 693	7 360
4221	Farm products warehousing and storage	10	2 723	902	21 239	377	1	2 365	...	...	...	...
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Utah, total	43	4 607	1 351	30 892	413	25	749	2 877	18	10 935	11 462
4214,4224	Household goods warehousing and storage	4	623	321	5 663	79	3	103	...	...	...	...
4225	General warehousing and storage	9	909	376	8 038	105	5	507	142	...	...	...
4222	Refrigerated warehousing, except food lockers	6	1 586	290	8 483	107	1	11	2 580	...	...	...
4223	Food lockers, with or without food preparation facilities***.	19	1 038	177	5 566	78	15	4	155	...	10 935	11 462
4221	Farm products warehousing and storage	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Nevada, total	16	1 361	568	10 734	112	13	442	55	...	1 380	2 400
4214,4224	Household goods warehousing and storage	6	520	253	4 715	46	5	108	6	...	...	...
4225	General warehousing and storage	5	392	227	4 183	45	3	249	...	...	...	...
4222	Refrigerated warehousing, except food lockers . . . . .	...	...	...	...	...	...	...	...	...	...	...
4223	Food lockers, with or without food preparation facilities***.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	Farm products warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	Other special warehousing and storage	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC												
	Washington, total	181	22 688	9 184	184 486	2 459	81	3 628	13 650	2 373	25 847	33 558
4214,4224	Household goods warehousing and storage	53	7 636	3 454	67 972	789	19	1 396	...	...	...	...
4225	General warehousing and storage	24	4 427	2 394	44 400	498	2	1 716	1	60	...	...
4222	Refrigerated warehousing, except food lockers	39	6 194	2 446	53 757	935	16	378	13 586	...	1 448	230
4223	Food lockers, with or without food preparation facilities***.	39	1 401	227	6 318	92	35	15	63	101	24 385	33 328
4221	Farm products warehousing and storage	20	2 536	548	9 803	116	6	73	...	...	...	...
4226	Other special warehousing and storage	6	494	115	2 236	29	3	50	...	2 212	14	...
	Oregon, total	145	16 811	5 536	114 439	1 333	89	2 271	12 748	6 992	24 200	35 600
4214,4224	Household goods warehousing and storage	24	3 808	1 775	35 156	367	18	674	9	...	...	...
4225	General warehousing and storage	19	3 008	1 021	21 571	317	4	1 180	52	...	...	...
4222	Refrigerated warehousing, except food lockers	30	4 213	1 365	27 608	312	14	102	12 677	...	5 745	2 000
4223	Food lockers, with or without food preparation facilities***.	33	1 040	159	4 159	63	39	...	10	...	18 455	33 600
4221	Farm products warehousing and storage	29	4 115	914	19 457	204	11	182	...	92	...	...
4226	Other special warehousing and storage	10	627	302	6 488	70	3	133	...	6 900	...	...
	California, total	650	93 466	39 270	809 186	8 771	464	24 251	49 301	6 767	63 851	177 288
4214,4224	Household goods warehousing and storage	240	36 383	18 712	374 325	3 824	203	7 289	36	...	...	...
4225	General warehousing and storage	114	15 961	7 518	146 858	1 562	78	8 695	1 147	175	...	...
4222	Refrigerated warehousing, except food lockers	97	19 560	7 181	146 458	1 446	24	777	47 817	...	3 427	...
4223	Food lockers, with or without food preparation facilities***.	95	5 454	630	14 345	238	106	88	301	...	58 646	173 478
4221	Farm products warehousing and storage	76	13 487	4 394	110 979	1 479	43	6 667	...	...	1 778	3 810
4226	Other special warehousing and storage	28	2 621	835	16 221	222	10	735	...	6 592	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

†Exclusive of space in individual lockers installed.

Table 10B.—PUBLIC WAREHOUSING: 1958—FORM OF OWNERSHIP—UNITED STATES, BY TYPE OF WAREHOUSING

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Type of warehousing and form of ownership	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
	United States, total**	8 447	936 325	358 355	7 164 346	97 210	4 842	340 345	363 845	427 757	1 220 323	2 434 486
	Individual proprietorships	2 718	133 145	35 505	716 160	11 927	2 625	28 949	16 787	3 081	616 014	1 024 680
	Partnerships	1 167	88 913	23 453	508 107	7 820	2 217	22 199	18 786	653	276 884	587 543
	Corporations	4 269	691 060	293 392	5 791 924	75 146	...	282 385	322 450	423 931	259 440	707 122
	Cooperative Associations	267	21 718	5 334	134 142	2 080	...	5 787	5 126	92	64 801	107 111
	Other forms of ownership	26	1 489	671	14 013	237	...	1 025	696	...	3 184	8 030
4214,4224	Household goods warehousing and storage	1 980	250 907	114 264	2 130 036	26 786	1 093	56 254	1 675	1	150	...
	Individual proprietorships	673	44 476	16 998	320 953	4 927	636	11 400	31	...	...	...
	Partnerships	232	22 896	8 627	155 176	2 119	457	4 632	7	...	...	...
	Corporations	1 068	183 233	88 504	1 651 276	19 701	...	40 170	1 637	1	150	...
	Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Other forms of ownership	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4225	General warehousing and storage	1 512	200 934	92 957	1 776 152	22 496	538	119 325	12 451	714	1 600	...
	Individual proprietorships	307	15 557	6 307	119 774	1 717	300	9 197	300	60	100	...
	Partnerships	130	10 221	3 822	71 150	1 062	238	6 188	345	...	...	...
	Corporations	1 066	174 464	82 480	1 578 299	19 647	...	103 481	11 669	654	1 500	...
	Cooperative associations	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Other forms of ownership	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	Refrigerated warehousing, except food lockers	740	141 173	59 070	1 209 724	13 677	233	13 275	338 301	...	39 519	103 954
	Individual proprietorships	104	5 390	1 886	36 377	513	103	440	12 965	...	3 892	5 230
	Partnerships	70	9 677	2 749	70 765	930	130	1 099	16 838	...	2 045	14 026
	Corporations	543	124 223	53 612	1 086 780	11 929	...	11 521	303 616	...	32 982	84 698
	Cooperative associations	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Other forms of ownership	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	Food locker plants, with or without food preparation facilities***	2 300	99 794	14 725	373 624	7 092	2 199	1 162	10 517	1 321	1 177 106	2 326 722
	Individual proprietorships	1 324	49 837	6 658	161 159	3 197	1 293	366	3 173	547	611 872	1 019 450
	Partnerships	484	23 144	2 974	68 905	1 393	906	82	1 596	446	274 825	573 517
	Corporations	352	22 473	4 214	114 408	1 947	...	406	4 945	328	223 024	618 614
	Cooperative associations	136	4 128	851	28 472	542	...	247	675	...	64 201	107 111
	Other forms of ownership	4	212	28	680	13	...	61	128	...	3 184	8 030
4221	Farm products warehousing and storage	1 517	206 152	64 665	1 419 473	23 857	643	140 456	29	993	1 934	3 810
	Individual proprietorships	242	15 279	2 786	60 996	1 286	228	6 665	...	24	150	...
	Partnerships	216	18 920	3 946	114 095	1 971	415	9 399	...	...	...	...
	Corporations	948	156 077	54 156	1 151 573	19 263	...	118 679	29	877	1 784	3 810
	Cooperative associations	101	15 290	3 518	86 846	1 222	...	5 053	...	92	...	...
	Other forms of ownership	10	586	259	5 963	115	...	660	...	...	...	...
4226	Other special warehousing and storage	398	37 365	12 674	255 337	3 302	136	9 873	872	424 728	14	...
	Individual proprietorships	68	2 606	870	16 901	287	65	881	318	2 450	...	...
	Partnerships	35	4 055	1 335	28 016	345	71	799	...	207	14	...
	Corporations	292	30 590	10 426	209 588	2 659	...	8 128	554	422 071	...	...
	Cooperative associations . . . . .	...	...	...	...	...	...	...	...	...	...	...
	Other forms of ownership	3	114	43	832	11	...	65	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

Table 10C.—PUBLIC WAREHOUSING: 1958—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF WAREHOUSING

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Type of warehousing and employment size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated busi- nesses (number)	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space (1,000 sq. ft.)	Refriger- ated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
	United States, Total**	8 447	936 325	358 355	7 164 346	97 210	4 842	340 345	363 845	427 757	1 220 323	2 434 486
	Warehouses with--											
	1 to 3 paid employees.	3 582	112 144	19 516	357 607	6 398	2 987	29 461	18 569	31 422	744 172	1 2/4 760
	4 to 7 paid employees.	1 893	123 914	33 841	675 620	10 264	1 024	36 617	39 410	39 863	323 466	738 979
	8 to 19 paid employees.	1 707	208 799	81 250	1 568 645	21 184	599	67 853	82 951	52 326	116 003	337 512
	20 to 49 paid employees.	973	273 014	115 007	2 308 212	30 631	192	108 094	114 100	63 713	33 894	83 085
	50 to 99 paid employees.	216	117 429	53 698	1 145 470	14 440	34	44 203	75 647	200 405	2 638	150
	100 paid employees or more	76	101 025	55 043	1 108 792	14 293	6	54 117	33 168	40 028	150	...
4212,4224	Household goods warehousing and storage	1 980	250 907	114 264	2 130 036	26 786	1 093	56 254	1 675	1	150	...
	1 to 3 paid employees.	464	16 296	3 739	56 806	963	400	6 903	41	...	...	...
	4 to 7 paid employees.	453	23 217	9 152	173 639	2 434	316	6 453	81	...	...	...
	8 to 19 paid employees.	688	80 128	37 262	663 618	8 777	300	19 825	163	1	...	...
	20 to 49 paid employees.	322	89 611	42 736	817 937	10 002	69	19 222	69	...	...	...
	50 to 99 paid employees.	40	22 374	10 315	200 453	2 446	5	491	901	...	...	...
	100 paid employees or more	13	19 281	11 060	216 583	2 164	3	3 360	420	...	...	...
4225	General warehousing and storage.	1 512	200 934	92 957	1 776 152	22 496	538	119 325	12 451	714	1 600	...
	1 to 3 paid employees.	495	13 146	3 489	60 365	965	283	10 609	297	...	100	...
	4 to 7 paid employees.	333	20 769	7 599	140 011	1 846	130	14 919	1 020	229	...	...
	8 to 19 paid employees.	368	41 926	18 391	357 753	4 615	100	27 426	3 340	300	...	...
	20 to 49 paid employees.	242	67 136	31 756	605 174	7 464	20	38 191	3 018	185	900	...
	50 to 99 paid employees.	52	30 722	16 522	308 874	3 552	4	15 693	1 983	...	600	...
	100 paid employees or more	22	27 235	15 200	303 975	4 054	1	12 487	2 793	...	...	...
4222	Refrigerated warehousing and storage, except food lockers.	740	141 173	59 070	1 209 724	13 677	233	13 275	338 301	...	39 519	103 954
	1 to 3 paid employees.	189	6 154	1 302	23 162	366	122	759	14 185	...	6 908	25 995
	4 to 7 paid employees.	149	12 293	3 792	69 881	872	40	1 614	35 132	...	6 434	5 945
	8 to 19 paid employees.	194	28 844	10 481	208 002	2 414	36	2 214	77 210	...	13 493	33 589
	20 to 49 paid employees.	141	43 232	18 097	364 708	4 402	22	4 280	109 056	...	10 646	38 275
	50 to 99 paid employees.	52	32 826	15 081	322 640	3 521	13	3 237	72 763	...	2 038	150
	100 paid employees or more	15	17 824	10 317	221 331	2 102	...	1 171	29 955	...	...	...
4223	Food locker plants, with or without food preparation facilities***	2 300	99 794	14 725	373 624	7 092	2 199	1 162	10 517	1 321	1 177 106	2 326 722
	1 to 3 paid employees.	1 676	49 686	6 294	147 170	2 923	1 755	514	4 017	1 247	737 000	1 248 765
	4 to 7 paid employees.	479	30 672	4 985	128 318	2 388	363	385	3 012	74	317 032	733 034
	8 to 19 paid employees.	131	16 505	2 772	79 083	1 388	79	199	2 126	...	102 504	303 923
	20 to 49 paid employees.	14	2 931	674	19 053	393	2	64	1 362	...	20 570	41 000
	50 to 99 paid employees. . . . .	...	...	...	...	...	...	...	...	...	...	...
	100 paid employees or more . . . . .	...	...	...	...	...	...	...	...	...	...	...
4221	Farm products warehousing and storage.	1 517	206 152	64 665	1 419 473	23 857	643	140 456	29	993	1 934	3 810
	1 to 3 paid employees.	600	22 225	3 663	50 476	898	361	8 678	29	52	150	...
	4 to 7 paid employees.	369	28 760	5 965	119 026	2 122	139	10 956	...	44	...	...
	8 to 19 paid employees.	232	29 137	8 151	178 685	2 882	65	15 392	...	603	6	...
	20 to 49 paid employees.	224	62 969	18 375	431 332	7 471	64	44 031	...	24	1 778	3 810
	50 to 99 paid employees.	67	27 507	10 445	284 426	4 626	12	24 401	...	270	...	...
	100 paid employees or more	25	35 554	18 066	355 528	5 858	2	36 998	...	...	...	...
4226	Other special warehousing and storage.	398	37 365	12 674	255 337	3 302	136	9 873	872	424 728	14	...
	1 to 3 paid employees.	158	4 637	1 029	18 628	283	66	1 998	...	30 123	14	...
	4 to 7 paid employees.	110	8 203	2 348	44 745	602	36	2 290	165	39 516	...	...
	8 to 19 paid employees.	94	12 259	4 193	81 504	1 108	19	2 797	112	51 422	...	...
	20 to 49 paid employees.	30	7 135	3 369	70 008	899	15	2 306	595	63 504	...	...
	50 to 99 paid employees.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 paid employees or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

Table 10D.—PUBLIC WAREHOUSING: 1958—REVENUE SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF WAREHOUSING

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

SIC code	Type of warehousing and revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
								Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
	United States, total**	8 447	936 325	358 355	7 164 346	97 210	4 842	340 345	363 845	427 757	1 220 323	2 434 486
	Warehouses with revenue of—											
	Less than \$5,000.	259	872	284	9 682	262	218	515	84	...	22 075	19 825
	\$5,000 to \$9,000.	607	4 754	1 524	45 589	1 079	488	2 604	1 175	241	83 092	120 660
	\$10,000 to \$24,000.	1 684	30 143	8 779	208 910	4 410	1 298	13 827	7 951	2 092	304 798	545 983
	\$25,000 to \$49,000.	1 735	63 730	20 157	464 332	7 837	1 223	23 086	16 889	13 154	324 207	737 674
	\$50,000 to \$99,000.	1 708	123 626	43 465	878 809	13 095	920	46 739	30 671	54 962	243 245	486 613
	\$100,000 to \$249,000.	1 550	249 452	94 918	1 881 779	25 952	515	87 740	79 036	41 579	197 995	448 391
	\$250,000 to \$499,000.	630	213 273	85 044	1 654 436	20 777	128	76 917	111 843	15 154	33 974	70 450
	\$500,000 or more.	274	250 475	104 184	2 020 809	23 798	52	88 917	116 196	300 575	10 937	4 890
4214,4224	Household goods warehousing and storage	1 980	250 907	114 264	2 130 036	26 786	1 093	56 254	1 675	1	150	...
	Less than \$5,000.	15	62	25	528	21	14	66	...	...	...	...
	\$5,000 to \$9,000.	64	661	291	5 924	143	65	635	...	...	...	...
	\$10,000 to \$24,000.	270	4 712	1 697	33 252	724	193	3 520	21	...	...	...
	\$25,000 to \$49,000.	397	14 988	6 367	121 648	2 121	267	4 935	36	...	...	...
	\$50,000 to \$99,000.	484	36 148	16 674	305 499	4 331	317	10 042	87	...	...	...
	\$100,000 to \$249,000.	523	83 601	38 660	726 376	9 345	195	17 746	210	1	...	...
	\$250,000 to \$499,000.	168	56 806	26 783	500 189	5 657	32	10 843	...	...	...	...
	\$500,000 or more.	59	53 929	23 767	436 620	4 444	10	8 467	1 321	...	150	...
4225	General warehousing and storage	1 512	200 934	92 957	1 776 152	22 496	538	119 325	12 451	714	1 600	...
	Less than \$5,000.	30	134	69	1 632	46	28	122	...	...	...	...
	\$5,000 to \$9,000.	81	636	270	5 744	131	57	697	66	...	...	...
	\$10,000 to \$24,000.	268	4 459	1 899	38 544	767	150	4 904	633	...	100	...
	\$25,000 to \$49,000.	255	9 176	3 797	78 607	1 197	121	7 635	606	...	...	...
	\$50,000 to \$99,000.	331	23 951	10 182	194 676	2 704	101	18 254	1 182	125	...	...
	\$100,000 to \$249,000.	329	51 521	23 887	449 143	5 799	63	32 915	2 970	404	600	...
	\$250,000 to \$499,000.	146	50 444	23 512	444 466	5 156	10	27 390	3 826	185	900	...
	\$500,000 or more.	72	60 613	29 341	563 340	6 696	8	27 408	3 168	...	...	...
4222	Refrigerated warehousing and storage, except food lockers	740	141 173	59 070	1 209 724	13 677	233	13 275	338 301	...	39 519	103 954
	Less than \$5,000.	7	22	10	816	14	3	15	36	...	...	...
	\$5,000 to \$9,000.	34	247	97	1 919	29	28	535	...	...	1 131	11 200
	\$10,000 to \$24,000.	107	1 863	707	15 393	284	61	377	4 683	...	2 644	13 385
	\$25,000 to \$49,000.	115	4 212	1 673	39 405	524	53	739	13 477	...	5 796	3 408
	\$50,000 to \$99,000.	141	10 309	4 231	84 875	1 099	42	1 664	27 664	...	8 108	8 547
	\$100,000 to \$249,000.	145	27 900	10 799	218 782	2 768	20	2 581	73 591	...	15 450	67 174
	\$250,000 to \$499,000.	126	43 932	18 063	362 700	4 139	12	3 642	106 608	...	3 078	150
	\$500,000 or more.	65	52 688	23 490	485 834	4 820	14	4 228	111 707	...	3 312	90
4223	Food locker plants, with or without food preparation facilities***.	2 300	99 794	14 725	373 624	7 092	2 199	1 162	10 517	1 321	1 177 106	2 326 722
	Less than \$5,000.	119	387	59	1 830	60	110	10	38	...	22 075	19 825
	\$5,000 to \$9,000.	266	2 006	400	17 420	416	246	66	553	101	81 961	109 460
	\$10,000 to \$24,000.	717	13 196	2 285	66 439	1 447	720	292	2 372	891	301 884	532 598
	\$25,000 to \$49,000.	632	22 435	3 804	107 619	2 070	605	253	2 452	260	318 411	734 266
	\$50,000 to \$99,000.	351	24 311	3 517	79 606	1 433	338	267	1 690	69	235 137	478 066
	\$100,000 to \$249,000.	184	27 684	3 554	77 300	1 322	156	227	2 003	...	180 167	377 407
	\$250,000 to \$499,000.	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$500,000 or more.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	Farm products warehousing and storage	1 517	206 152	64 665	1 419 473	23 857	643	140 456	29	993	1 934	3 810
	Less than \$5,000.	79	229	102	4 430	108	57	249	...	...	...	...
	\$5,000 to \$9,000.	127	951	362	12 438	305	84	897	21	...	...	...
	\$10,000 to \$24,000.	256	4 752	1 737	44 718	965	141	3 948	...	48	156	...
	\$25,000 to \$49,000.	260	9 600	3 324	94 925	1 582	146	7 880	...	324	...	...
	\$50,000 to \$99,000.	293	21 547	6 052	156 625	2 745	96	14 102	8	52	...	...
	\$100,000 to \$249,000.	295	46 842	13 868	326 295	5 651	65	31 084	...	200	1 778	3 810
	\$250,000 to \$499,000.	133	44 451	12 795	271 067	4 882	35	33 583	...	301	...	...
	\$500,000 or more.	74	77 780	26 425	508 975	7 619	19	48 713	...	68	...	...
4226	Other special warehousing and storage	398	37 365	12 674	255 337	3 302	136	9 873	872	424 728	14	...
	Less than \$5,000.	9	38	19	446	13	6	53	10	...	...	...
	\$5,000 to \$9,000.	35	253	104	2 144	55	8	280	...	140	...	...
	\$10,000 to \$24,000.	66	1 161	454	10 564	223	33	786	242	1 153	14	...
	\$25,000 to \$49,000.	76	3 319	1 192	22 128	343	31	1 644	318	12 570	...	...
	\$50,000 to \$99,000.	108	7 360	2 809	57 528	783	26	2 410	40	54 716	...	...
	\$100,000 to \$249,000.	74	11 904	4 150	83 883	1 067	16	3 187	262	40 974	...	...
	\$250,000 to \$499,000.	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$500,000 or more.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

**Includes only establishments classified as "public warehouses" with one or more paid employees in 1958. See "Explanation of Terms" and "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation. Territories of Alaska and Hawaii not included.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See "Kind-of-Business Classifications" in "Procedures and Definitions" for complete explanation.

¹Exclusive of space in individual lockers installed.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 10E.—HOUSEHOLD GOODS WAREHOUSING AND STORAGE: 1958—REVENUE AND SPACE ANALYSES—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Revenue by Source, and Occupiable Public Space

Geographic division and State	Estab- lish- ments	Revenue	Revenue by source								Total oc- cupiable public storage floor space Dec. 31, 1958 (1,000 sq. ft.)	Occupiable public storage floor space, December 31, 1958			
			Total revenue reported by source	Household goods revenue		General merchan- dise revenue	Special storage revenue	Sales of merchan- dise	Other revenue	Total analyzed		Percentage distribution			
				Amount	Percentage distribution							House- hold goods space space (percent)	General merchan- dise space space (percent)	Other space (percent)	
					Trucking (percent)										Other (percent)
(number)	(\$1,000)	(\$1,000)	(\$1,000)	(percent)	(percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(percent)	(percent)	(percent)	
United States, total . .	1 980	250 907	230 948	201 544	63.0	37.0	10 157	4 020	3 453	11 774	56 254	46 883	72.4	17.5	5.1
New England, total	100	13 276	13 276	11 760	64.6	35.4	598	472	35	411	3 781	3 652	83.8	14.4	1.8
Maine	6	355	355	348	52.9	47.1	..	..	7	..	203	203	100.0	...	...
New Hampshire	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	49	6 025	6 025	5 211	60.8	39.2	230	266	4	314	2 066	1 937	84.0	13.1	2.8
Rhode Island	9	1 932	1 932	1 823	53.7	46.3	102	1	4	2	370	370	86.8	13.2	...
Connecticut	30	4 389	4 389	3 825	73.2	26.8	250	201	20	93	1 011	1 011	76.9	22.0	1.1
Middle Atlantic, total	473	53 148	48 818	42 566	64.7	35.3	2 356	1,118	735	2 043	12 644	10 033	76.0	16.3	7.7
New York	255	33 699	31 038	26 744	62.5	37.5	1 663	881	515	1 235	7 876	6 181	74.4	16.9	8.7
New Jersey	103	10 465	9 133	8 313	72.1	27.9	240	103	159	318	2 238	1 681	84.2	12.2	3.6
Pennsylvania	115	8 984	8 647	7 509	63.8	36.2	453	134	61	490	2 530	2 171	74.1	17.8	8.1
East North Central, total	323	37 762	35 932	31 463	68.9	31.1	1 406	279	987	1 797	9 222	7 821	81.4	13.1	5.5
Ohio	88	10 079	9 631	8 847	63.3	36.7	408	127	27	222	2 506	2 069	79.6	16.2	4.2
Indiana	38	2 529	2 593	2 417	68.8	31.2	66	23	13	74	569	535	95.5	1.9	2.6
Illinois	99	13 983	13 328	11 404	70.5	29.5	421	48	716	739	3 477	2 801	82.5	11.3	6.2
Michigan	63	7 313	6 855	6 198	72.8	27.2	381	72	78	126	1 901	1 700	75.5	18.8	5.7
Wisconsin	35	3 758	3 525	2 597	72.3	27.7	130	9	153	636	769	716	85.5	6.0	8.5
West North Central, total	155	22 578	20 122	16 228	70.8	29.2	1 220	192	1 010	1 472	5 159	4 140	66.3	26.6	7.1
Minnesota	31	5 906	5 769	4 083	71.9	28.1	445	6	467	768	1 166	1 002	64.1	29.4	6.5
Iowa	22	2 389	1 840	1 415	75.8	24.2	128	13	151	133	710	460	49.4	40.4	10.2
Missouri	51	8 300	7 993	6 982	68.9	31.1	350	37	276	348	1 700	1 458	83.0	13.8	3.2
North Dakota	4	498	373	223	70.4	29.6	39	...	103	8	149	118	22.9	33.9	43.2
South Dakota	7	633	399	350	74.6	25.4	18	23	2	6	202	144	30.6	26.4	43.0
Nebraska	16	3 022	2 000	1 587	67.1	32.9	152	95	...	166	752	529	47.4	50.3	2.3
Kansas	24	1 830	1 748	1 588	72.9	27.1	88	18	11	43	480	429	80.2	17.5	2.3
South Atlantic, total	247	32 934	29 331	26 279	53.2	46.8	985	597	82	1 388	7 421	6 566	78.0	17.8	4.2
Delaware	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	27	3 901	3 485	3 084	68.9	31.1	...	155	...	246	787	685	89.3	1.9	8.8
District of Columbia	14	4 804	4 562	4 155	43.8	56.2	18	2	380	1 104	1 032	90.2	2.7	7.1	...
Virginia	42	6 331	5 205	4 659	65.6	34.4	271	80	24	171	1 347	1 167	82.5	15.7	1.8
West Virginia	17	1 820	1 455	1 300	73.3	26.7	122	30	...	3	744	669	35.7	64.3	...
North Carolina	22	2 787	2 571	2 143	47.2	52.8	189	55	15	169	683	623	57.0	35.5	7.5
South Carolina	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	36	3 951	3 567	3 230	52.5	47.5	73	110	23	131	983	961	90.3	6.3	3.4
Florida	69	7 637	6 785	6 387	55.3	44.7	163	43	13	179	1 443	1 117	91.4	5.3	3.3
East South Central, total	75	7 500	7 441	6 422	65.9	34.1	412	105	79	423	1 805	1 328	82.9	11.8	5.3
Kentucky	17	2 006	2 006	1 863	58.4	41.6	90	10	...	43	440	434	82.0	17.7	0.2
Tennessee	27	2 773	2 714	2 220	72.9	27.1	247	48	58	141	773	494	76.1	11.3	12.6
Alabama	24	1 751	1 751	1 464	70.3	29.7	75	47	21	144	400	352	92.3	6.8	0.9
Mississippi	7	970	970	875	59.2	40.8	...	...	...	95	192	48	91.7	...	8.3
West South Central, total	203	25 893	21 897	18 986	63.6	36.4	1 160	437	70	1 244	5 017	4 585	71.7	25.1	3.2
Arkansas	11	897	743	717	47.4	52.6	18	...	...	8	182	116	97.4	1.7	0.9
Louisiana	26	5 331	5 081	4 433	71.8	28.2	301	90	...	257	793	712	69.5	21.1	9.4
Oklahoma	35	2 795	2 611	2 161	71.6	28.4	175	121	67	87	590	526	68.8	31.2	...
Texas	131	16 870	13 462	11 675	60.6	39.4	666	226	3	892	3 452	3 231	71.7	25.8	2.5
Mountain, total	87	9 989	9 083	7 238	63.0	37.0	408	138	159	1 140	1 846	1 499	70.0	30.0	5.5
Montana	16	1 667	1 617	882	69.5	30.5	85	...	14	636	320	250	51.2	32.8	16.0
Idaho	13	1 617	1 507	1 113	76.1	23.9	115	1	32	246	370	356	55.0	45.0	6.2
Wyoming	3	253	253	190	73.2	26.8	46	8	...	9	56	56	55.4	44.6	...
Colorado	19	2 236	1 845	1 534	56.6	43.4	50	99	65	97	421	281	74.0	21.7	4.3
New Mexico	13	1 234	1 234	1 048	60.7	39.3	32	10	7	137	215	196	77.0	22.5	0.5
Arizona	13	1 839	1 523	1 473	48.7	51.3	41	...	...	9	253	175	100.0	...	...
Utah	4	623	623	603	62.1	37.9	...	20	...	...	103	80	96.3	...	3.7
Nevada	6	520	481	395	63.4	36.6	39	...	41	6	108	105	80.9	14.3	4.8
Pacific, total	317	47 827	45 048	40 602	60.3	39.7	1 612	682	296	1 856	9 359	7 259	81.7	15.0	3.3
Washington	53	7 636	7 542	6 428	72.4	27.6	399	104	27	584	1 396	1 192	75.7	19.5	4.8
Oregon	24	3 808	3 805	3 015	74.3	25.7	452	216	13	109	674	636	44.7	48.9	6.4
California	240	36 383	33 701	31 159	55.9	44.1	761	362	256	1 163	7 289	5 431	87.5	10.1	2.4

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

Table 10F.—HOUSEHOLD GOODS WAREHOUSING AND STORAGE: 1958—STANDARD METROPOLITAN STATISTICAL AREAS OF 250,000 INHABITANTS OR MORE

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

Standard metropolitan statistical area	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31, 1958		Population, 1960 (number)
						Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	
United States, total	1 980	250 907	114 264	26 786	1 093	56 254	1 675	179 323 175
New York, N.Y.—Northeastern New Jersey Standard Consolidated Area	276	36 367	16 618	3 529	123	7 964	135	14 759 429
Chicago, Ill.—Northwestern Indiana Standard Consolidated Area	67	11 589	5 514	1 042	20	2 776	37	6 794 461
Standard Metropolitan Statistical Areas of 250,000 inhabitants or more, total.	1 247	188 523	87 819	19 838	576	41 211	1 601	95 791 599
New York, N.Y.	201	28 564	13 148	2 646	90	6 354	60	10 694 633
Los Angeles—Long Beach, Calif.	78	14 406	7 855	1 565	57	2 789	...	6 742 696
Chicago, Ill.	66	(D)	(D)	(D)	(D)	(D)	(D)	6 220 913
Philadelphia, Pa.—N.J.	45	2 867	1 290	382	24	980	25	4 342 897
Detroit, Mich.	25	3 849	1 802	364	7	974	...	3 762 360
San Francisco—Oakland, Calif.	57	10 835	5 708	1 095	48	2 436	36	2 783 359
Boston, Mass.	32	3 975	1 774	435	8	1 642	901	2 589 301
Pittsburgh, Pa.	30	3 588	1 610	341	24	831	...	2 405 435
St. Louis, Mo.—Ill.	23	4 878	1 720	392	5	737	...	2 060 103
Washington, D.C.—Md.—Va.	27	7 014	3 283	796	9	1 368	15	2 001 897
Cleveland, Ohio.	24	2 838	1 562	306	10	583	...	1 796 595
Baltimore, Md.	19	2 608	1 180	316	5	633	...	1 727 023
Newark, N.J.	32	4 509	1 939	446	6	948	75	1 689 420
Minneapolis—St. Paul, Minn.	16	4 815	1 996	406	4	869	1	1 482 030
Buffalo, N.Y.	13	1 923	1 020	240	2	692	10	1 306 957
Houston, Texas	9	1 266	554	147	6	192	...	1 243 158
Milwaukee, Wis.	14	1 415	677	162	5	408	...	1 194 290
Paterson, Clifton, Passaic, N.J.	21	1 837	866	246	11	308	...	1 186 873
Seattle, Wash.	19	3 890	1 652	339	4	624	...	1 107 213
Dallas, Texas.	11	2 516	1 112	249	6	528	...	1 083 601
Cincinnati, Ohio—Ky.	7	1 414	796	148	6	303	...	1 071 624
Kansas City, Mo.—Kans.	19	2 879	1 294	319	10	703	...	1 039 493
San Diego, Calif.	21	3 082	1 370	302	12	568	...	1 033 011
Atlanta, Ga.	12	1 320	630	177	4	331	...	1 017 188
Miami, Fla.	19	1 969	778	211	10	419	...	935 047
Denver, Colo.	6	1 037	457	97	4	138	...	929 383
New Orleans, La.	14	3 937	1 708	571	4	543	...	868 480
Portland, Oreg.—Wash.	12	2 969	1 352	214	7	472	9	821 897
Providence, R.I.—Mass.	7	(D)	(D)	(D)	(D)	(D)	(D)	816 148
San Bernardino—Riverside—Ontario, Calif.	12	877	404	90	6	181	...	809 782
Tampa—St. Petersburg, Fla.	11	1 474	358	114	7	205	...	772 453
Louisville, Ky.—Ind.	11	1 328	523	119	5	300	...	725 139
Indianapolis, Ind.	8	836	455	129	1	177	...	697 567
Dayton, Ohio	6	1 006	471	129	3	319	...	694 623
San Antonio, Texas	8	1 964	903	229	4	407	420	687 151
Columbus, Ohio	11	1 438	694	216	3	303	...	682 962
Phoenix, Ariz.	6	709	354	87	3	94	...	663 510
Albany—Schenectady—Troy, N.Y.	9	392	191	44	6	125	...	657 503
San Jose, Calif.	10	1 535	902	199	8	328	...	642 315
Birmingham, Ala.	4	256	110	34	2	58	...	634 864
Memphis, Tenn.	9	920	392	133	5	309	...	627 019
Jersey City, N.J.	17	1 110	488	149	11	278	...	610 734
Rochester, N.Y.	4	655	362	62	3	86	...	586 387
Norfolk—Portsmouth, Va.	11	2 834	1 170	300	5	502	...	578 507
Gary—Hammond—East Chicago, Ind.	1	(D)	(D)	(D)	(D)	(D)	(D)	573 548
Fort Worth, Texas.	13	1 612	706	167	5	354	...	573 215
Syracuse, N.Y.	2	(D)	(D)	(D)	(D)	(D)	(D)	563 781
Hartford, Conn.	2	(D)	(D)	(D)	(D)	(D)	(D)	525 207
Akron, Ohio.	5	823	426	91	1	229	...	513 569
Oklahoma City, Okla.	8	1 209	496	154	5	206	...	511 833
Youngstown—Warren, Ohio.	3	421	216	44	...	40	...	509 006
Sacramento, Calif.	11	1 592	747	199	9	216	...	502 778
Allentown—Bethlehem, Pa.—N.J.	4	210	97	28	3	99	...	492 168
Springfield—Holyoke, Mass.	3	467	260	49	...	47	...	478 592
Omaha, Nebr.—Iowa.	7	1 655	649	138	...	487	...	457 873
Toledo, Ohio	3	(D)	(D)	(D)	(D)	(D)	(D)	456 931
Jacksonville, Fla.	6	1 754	396	99	1	162	...	455 411
Tulsa, Okla.	8	585	277	84	2	160	...	418 974
Richmond, Va.	9	936	412	134	7	301	...	408 494
Nashville, Tenn.	2	(D)	(D)	(D)	(D)	(D)	(D)	399 743
Salt Lake City, Utah	2	(D)	(D)	(D)	(D)	(D)	(D)	383 035
Flint, Mich.	1	(D)	(D)	(D)	(D)	(D)	(D)	374 313
Knoxville, Tenn.	5	639	259	75	2	137	...	368 080
Wilmington, Del.—N.J.	3	434	215	58	1	65	...	366 157
Fresno, Calif.	3	378	196	40	1	48	...	365 945
Grand Rapids, Mich.	10	1 241	567	120	6	478	...	363 187
Wilkes-Barre—Hazleton, Pa.	6	333	105	44	5	51	...	346 972
Harrisburg, Pa.	6	454	185	62	...	269	...	345 071
Wichita, Kans.	3	358	212	63	2	112	...	343 231
Canton, Ohio	5	342	156	35	1	88	...	340 345
Bridgeport, Conn.	4	(D)	(D)	(D)	(D)	(D)	(D)	334 576
Utica—Rome, N.Y.	3	304	138	51	...	129	...	330 771
Worcester, Mass.	2	(D)	(D)	(D)	(D)	(D)	(D)	323 306
Tacoma, Wash.	6	1 072	541	172	1	214	...	321 590
Orlando, Fla.	3	345	169	56	...	40	12	318 487

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

Table 10F.-HOUSEHOLD GOODS WAREHOUSING AND STORAGE: 1958-STANDARD METROPOLITAN STATISTICAL AREAS OF 250,000 INHABITANTS OR MORE-Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

Standard metropolitan statistical area	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31, 1958		Population, 1960 (number)
						Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	
Mobile, Ala.	1	(D)	(D)	(D)	(D)	(D)	(D)	314 301
El Paso, Texas	6	1 029	423	116	2	228	...	314 070
New Haven, Conn.	5	1 046	550	133	2	183	...	311 681
Beaumont-Port Arthur, Texas.	4	371	185	48	2	57	...	306 016
Lansing, Mich.	3	404	208	42	...	97	...	298 949
Bakersfield, Calif.	6	332	128	50	5	55	...	291 984
Peoria, Ill. . . . .	...	...	...	...	...	...	...	288 833
Chattanooga, Tenn.-Ga.	2	(D)	(D)	(D)	(D)	(D)	(D)	283 169
Shreveport, La.	3	468	219	74	1	111	...	281 481
Johnstown, Pa.	2	(D)	(D)	(D)	(D)	(D)	(D)	280 733
Lancaster, Pa.	2	(D)	(D)	(D)	(D)	(D)	(D)	278 359
Spokane, Wash.	6	1 282	644	122	2	289	...	278 333
Duluth-Superior, Minn.-Wis.	6	613	287	83	4	150	...	276 596
Reading, Pa.	1	(D)	(D)	(D)	(D)	(D)	(D)	275 414
Charlotte, N.C.	3	378	162	33	...	78	...	272 111
Davenport-Rock Island-Moline, Iowa-Ill.	4	630	308	65	2	195	...	270 058
Trenton, N.J.	3	585	310	89	3	163	...	266 392
Des Moines, Iowa	2	(D)	(D)	(D)	(D)	(D)	(D)	266 315
Tucson, Ariz.	5	911	413	103	2	138	...	265 660
Albuquerque, N. Mex.	5	795	361	85	2	117	...	262 199
Columbia, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	260 828
Huntington-Ashland, W. Va.-Ky.-Ohio.	4	366	199	50	1	106	...	254 780
Charleston, W. Va.	3	398	220	52	1	77	...	252 925
Erie, Pa.	4	357	235	46	4	47	...	250 682
Honolulu, Hawaii ¹	3	1 072	416	147	1	302	...	500 409

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

¹Not included in United States, nor standard metropolitan statistical area totals.

Table 10G.—HOUSEHOLD GOODS WAREHOUSING AND STORAGE SPACE: 1958—FLOOR SPACE SIZE—
UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Occupiable Public Floor Space, Payroll, and Personnel

Geographic division and floor space size	Establishments (number)	Revenue (\$1,000)	Occupiable public storage floor space, Dec. 31, 1958 (1,000 sq. ft.)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
United States, total	1 980	250 907	56 254	114 264	26 786	1 093
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	322	12 022	888	4 304	1 322	283
5,000 to 9,000 sq. ft.	378	22 552	2 671	8 987	2 448	279
10,000 to 19,000 sq. ft.	436	36 517	6 095	16 270	4 204	280
20,000 to 49,000 sq. ft.	529	73 438	16 212	34 777	8 278	182
50,000 to 99,000 sq. ft.	232	63 311	16 132	28 595	6 201	51
100,000 to 199,000 sq. ft.	65	23 333	8 474	11 046	2 432	13
200,000 to 299,000 sq. ft.	12	10 166	2 922	4 769	898	5
300,000 sq. ft. or more.	6	9 568	2 860	5 516	1 003	...
New England, total	100	13 276	3 781	6 346	1 401	42
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	8	229	26	104	43	3
5,000 to 9,000 sq. ft.	16	1 371	109	711	149	7
10,000 to 19,000 sq. ft.	20	1 332	273	632	123	9
20,000 to 49,000 sq. ft.	32	3 587	1 034	1 618	371	20
50,000 to 99,000 sq. ft.	18	4 629	1 270	2 274	485	2
100,000 to 199,000 sq. ft.	3	915	381	430	101	...
200,000 sq. ft. or more.	3	1 213	688	577	129	1
Middle Atlantic, total	473	53 148	12 644	24 603	5 578	240
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	81	2 523	244	1 043	315	74
5,000 to 9,000 sq. ft.	96	5 672	719	2 348	621	57
10,000 to 19,000 sq. ft.	96	7 833	1 348	3 689	957	62
20,000 to 49,000 sq. ft.	125	14 961	3 811	6 947	1 667	35
50,000 to 99,000 sq. ft.	55	13 142	3 520	6 562	1 315	8
100,000 to 199,000 sq. ft.	16	5 304	2 019	2 655	456	3
200,000 sq. ft. or more.	4	3 713	983	1 359	247	1
East North Central, total	323	37 762	9 222	17 976	3 893	145
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	59	2 336	149	965	266	45
5,000 to 9,000 sq. ft.	58	4 165	410	1 522	394	41
10,000 to 19,000 sq. ft.	71	5 504	985	2 700	635	37
20,000 to 49,000 sq. ft.	86	12 467	2 859	6 102	1 287	19
50,000 to 99,000 sq. ft.	36	8 521	2 457	4 184	837	2
100,000 to 199,000 sq. ft.	10	2 716	1 313	1 397	289	1
200,000 sq. ft. or more.	3	2 053	1 049	1 106	185	...
West North Central, total	155	22 578	5 159	9 224	2 145	85
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	26	1 010	84	420	124	24
5,000 to 9,000 sq. ft.	27	1 437	178	617	172	21
10,000 to 19,000 sq. ft.	30	2 300	380	990	280	20
20,000 to 49,000 sq. ft.	38	5 008	1 184	2 351	562	10
50,000 to 99,000 sq. ft.	22	8 050	1 674	3 008	640	8
100,000 to 199,000 sq. ft.	12	4 773	1 659	1 838	367	2
200,000 sq. ft. or more. . . . .	...	...	...	...	...	...
South Atlantic, total	247	32 934	7 421	13 750	3 792	119
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	37	1 781	96	434	145	27
5,000 to 9,000 sq. ft.	46	3 077	303	1 194	379	29
10,000 to 19,000 sq. ft.	59	5 238	872	2 160	708	32
20,000 to 49,000 sq. ft.	62	8 634	1 965	3 742	1 071	21
50,000 to 99,000 sq. ft.	32	8 879	2 261	3 540	863	6
100,000 to 199,000 sq. ft.	9	(D)	(D)	(D)	(D)	4
200,000 sq. ft. or more.	2	(D)	(D)	(D)	(D)	...
East South Central, total	75	7 500	1 805	3 015	899	48
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	11	284	24	103	40	7
5,000 to 9,000 sq. ft.	8	399	51	141	52	4
10,000 to 19,000 sq. ft.	17	1 033	232	405	120	15
20,000 to 49,000 sq. ft.	30	4 232	852	1 702	462	14
50,000 to 99,000 sq. ft.	7	(D)	(D)	(D)	(D)	(D)
100,000 to 199,000 sq. ft.	2	(D)	(D)	(D)	(D)	(D)
200,000 sq. ft. or more. . . . .	...	...	...	...	...	...
West South Central, total	203	25 893	5 017	10 860	3 056	117
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	33	1 013	82	359	146	32
5,000 to 9,000 sq. ft.	38	1 726	266	606	216	30
10,000 to 19,000 sq. ft.	48	4 198	662	1 727	479	33
20,000 to 49,000 sq. ft.	53	7 911	1 549	3 591	937	21
50,000 to 99,000 sq. ft.	26	(D)	(D)	(D)	(D)	(D)
100,000 to 199,000 sq. ft.	4	(D)	(D)	(D)	(D)	(D)
200,000 sq. ft. or more.	1	(D)	(D)	(D)	(D)	(D)
Mountain, total	87	9 989	1 846	4 549	1 042	57
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	13	603	33	121	43	17
5,000 to 9,000 sq. ft.	15	834	106	316	87	16
10,000 to 19,000 sq. ft.	22	2 146	333	1 022	230	11
20,000 to 49,000 sq. ft.	32	4 492	945	2 196	504	11
50,000 to 99,000 sq. ft.	5	1 914	429	894	178	2
100,000 to 199,000 sq. ft. . . . .	...	...	...	...	...	...
200,000 sq. ft. or more. . . . .	...	...	...	...	...	...
Pacific, total	317	47 827	9 359	23 941	4 980	240
Establishments, end of year, reporting space of—						
Less than 5,000 sq. ft.	54	2 243	150	755	200	54
5,000 to 9,000 sq. ft.	74	3 871	529	1 532	378	74
10,000 to 19,000 sq. ft.	73	6 933	1 010	2 945	672	61
20,000 to 49,000 sq. ft.	71	12 146	2 013	6 528	1 417	31
50,000 to 99,000 sq. ft.	31	8 840	2 297	4 592	912	14
100,000 to 199,000 sq. ft.	9	3 592	1 113	468	288	3
200,000 sq. ft. or more.	5	10 199	2 247	6 121	1 113	3

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 10H.—GENERAL WAREHOUSING AND STORAGE: 1958-REVENUE AND SPACE ANALYSES-UNITED STATES.
REGIONS, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Revenue by Source, and Occupiable Public Floor Space

Region, division, and State	Estab- lish- ments (number)	Revenue (\$1,000)	Revenue, by source						Total occupiable public storage floor space Dec. 31, 1958 (1,000 sq. ft.)	Occupiable public storage floor space, December 31, 1958			
			Total revenue reported by source (\$1,000)	General merchan- dise revenue (\$1,000)	Household goods revenue (\$1,000)	Special storage revenue (\$1,000)	Sales of merchan- dise (\$1,000)	Other revenue (\$1,000)		Total analyzed (1,000 sq. ft.)	Percentage distribution		
											General merchan- dise space (percent)	House- hold goods space (percent)	Other space (percent)
United States, total	1 512	200 934	187 610	152 378	10 194	3 838	1 161	20 039	119 325	97 241	91.1	3.0	5.9
The Northeastern States.	471	69 319	62 058	53 139	1 570	1 109	380	5 860	44 384	35 938	93.8	3.1	3.1
New England.	94	11 693	10 912	9 136	463	166	37	1 110	8 245	7 373	95.0	3.3	1.7
Middle Atlantic.	377	57 626	51 146	44 003	1 107	943	343	4 750	36 139	28 565	93.5	3.0	3.5
The North Central States	417	60 644	57 535	45 526	3 592	980	494	6 943	36 754	31 680	92.4	2.8	4.8
East North Central	280	40 164	38 061	30 926	1 232	283	229	5 391	24 675	21 584	91.8	2.8	5.4
West North Central	137	20 480	19 474	14 600	2 360	697	265	1 552	12 079	10 096	93.9	2.6	3.5
The South.	419	42 472	40 487	32 460	3 310	1 546	180	2 991	24 409	19 402	84.4	3.4	12.2
South Atlantic	204	17 852	16 755	14 432	691	712	25	895	10 408	7 634	85.8	2.9	11.3
East South Central	76	8 349	8 127	6 143	885	573	136	390	5 545	4 841	90.3	3.2	6.5
West South Central	139	16 271	15 605	11 885	1 734	261	19	1 706	8 456	6 927	78.6	4.2	17.2
The West	205	28 499	27 530	21 253	1 722	203	107	4 245	13 778	10 221	90.0	2.5	7.5
Mountain	48	5 103	4 836	3 487	434	50	65	800	2 187	1 270	86.5	12.4	1.1
Pacific.	157	23 396	22 694	17 766	1 288	153	42	3 445	11 591	8 951	90.5	1.1	8.4
New England.	94	11 693	10 912	9 136	463	166	37	1 110	8 245	7 373	95.0	3.3	1.7
Maine.	7	522	476	309	131	5	31	...	295	105	93.3	6.7	...
New Hampshire.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.	64	8 376	7 871	6 690	282	149	...	750	6 849	6 416	94.6	3.5	1.9
Rhode Island.	6	522	504	...	...	...	...	...	266	145	100.0	...	...
Connecticut.	12	2 142	1 935	1 536	42	...	6	351	748	621	98.0	1.2	0.8
Middle Atlantic.	377	57 626	51 146	44 003	1 107	943	343	4 750	36 139	28 565	93.5	3.0	3.5
New York	182	25 185	23 505	20 692	728	289	22	1 774	16 518	12 531	96.8	1.9	1.3
New Jersey	101	17 481	14 938	11 921	307	606	9	2 095	8 403	6 578	83.0	6.0	11.0
Pennsylvania	94	14 960	12 703	11 390	72	48	312	881	11 218	9 456	96.4	2.5	1.1
East North Central	280	40 164	38 061	30 926	1 232	283	229	5 391	24 675	21 584	91.8	2.8	5.4
Ohio	77	10 684	10 333	8 845	390	54	3	1 041	7 075	6 694	90.9	1.6	7.5
Indiana.	34	3 365	2 881	2 501	32	18	...	330	2 822	2 509	96.7	1.8	1.5
Illinois	91	18 257	17 566	13 659	606	184	222	2 895	9 267	7 983	94.3	3.9	1.8
Michigan	49	4 738	4 292	3 362	111	6	4	809	3 462	2 666	81.5	3.7	14.8
Wisconsin.	29	3 120	2 989	2 559	93	21	...	316	2 049	1 732	92.6	2.5	4.9
West North Central	137	20 480	19 474	14 600	2 360	697	265	1 552	12 079	10 096	93.9	2.6	3.5
Minnesota.	24	6 475	6 438	4 956	1 449	6	...	27	2 890	2 838	95.8	0.4	3.8
Iowa	26	3 469	3 400	1 958	521	53	260	608	1 473	1 400	87.4	6.8	5.8
Missouri	42	7 323	6 600	5 556	169	98	1	776	5 720	4 211	96.6	0.6	2.8
North Dakota	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	12	858	777	667	97	4	...	9	671	534	81.3	14.0	4.7
Kansas	23	1 759	1 708	1 146	51	377	4	130	1 116	933	96.4	1.7	1.9
South Atlantic	204	17 852	16 755	14 432	691	712	25	895	10 408	7 634	85.8	2.9	11.3
Delaware	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	16	1 330	1 324	1 218	31	...	1	74	1 241	1 226	95.2	4.1	0.7
District of Columbia	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	26	2 757	2 350	2 259	63	...	...	28	2 069	920	98.9	1.1	...
West Virginia.	14	1 187	987	936	7	...	...	44	608	417	89.9	...	10.1
North Carolina	38	2 863	2 728	1 674	161	639	5	249	1 862	1 651	95.1	2.2	42.7
South Carolina	17	993	966	610	237	...	...	119	491	344	69.8	20.3	9.9
Georgia.	41	3 431	3 366	3 235	...	38	19	74	1 709	1 254	92.5	2.9	4.6
Florida.	42	4 774	4 681	4 202	170	35	...	274	1 925	1 506	99.2	0.8	...
East South Central	76	8 349	8 127	6 143	885	573	136	390	5 545	4 841	90.3	3.2	6.5
Kentucky	13	2 215	2 193	1 632	493	8	...	60	990	819	93.4	...	6.6
Tennessee.	32	3 931	3 793	2 939	227	334	77	216	3 118	2 796	97.9	2.1	(Z)
Alabama.	23	1 696	1 680	1 232	94	225	15	114	1 058	876	61.4	8.7	29.9
Mississippi.	8	507	461	340	71	6	44	...	379	350	93.4	6.6	...
West South Central	139	16 271	15 605	11 885	1 734	261	19	1 706	8 456	6 927	78.6	4.2	17.2
Arkansas	12	1 214	1 181	877	83	53	...	168	629	485	93.8	6.2	...
Louisiana.	30	4 157	3 765	2 459	461	145	...	700	2 460	1 871	67.2	5.3	27.5
Oklahoma	15	1 036	971	760	172	5	...	34	583	507	78.1	5.9	16.0
Texas.	82	9 864	9 688	7 789	1 018	58	19	804	4 784	4 064	82.1	3.2	14.7
Mountain	48	5 103	4 836	3 487	434	50	65	800	2 187	1 270	86.5	12.4	1.1
Montana.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.	7	842	765	743	15	2	...	5	469	37	86.5	13.5	...
Wyoming. . . . .	...	...	...	...	...	...	...	...	...	...	...	...	...
Colorado	11	1 272	1 272	942	136	12	...	182	369	188	66.5	33.5	...
New Mexico	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.	8	999	819	333	66	22	...	398	297	150	88.0	10.7	1.3
Utah	9	909	909	790	20	14	63	22	507	399	96.0	4.0	...
Nevada	5	392	392	257	133	...	2	...	249	205	83.9	11.2	4.9
Pacific.	157	23 396	22 694	17 766	1 288	153	42	3 445	11 591	8 951	90.5	1.1	8.4
Washington	24	4 427	4 410	2 876	543	6	...	985	1 716	1 079	92.6	5.1	2.3
Oregon	19	3 008	2 991	2 726	195	9	9	52	1 180	922	93.3	2.3	4.4
California	114	15 961	15 293	12 164	550	138	33	2 408	8 695	6 950	89.8	0.3	9.9

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

Table 10J—GENERAL WAREHOUSING AND STORAGE: 1958—STANDARD METROPOLITAN STATISTICAL AREAS OF 250,000 INHABITANTS OR MORE

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Storage Space

Standard metropolitan statistical area	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31, 1958		Population, 1960 (number)
						Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	
United States, total	1 512	200 934	92 957	22 496	538	119 325	12 451	179 323 175
New York, N.Y.—Northeastern New Jersey Standard Consolidated Area	204	33 067	15 466	3 551	38	17 596	1 874	14 759 429
Chicago, Ill.—Northwestern Indiana Standard Consolidated Area	71	16 059	7 470	1 535	8	8 068	372	6 794 461
Standard metropolitan statistical areas of 250,000 inhabitants or more, total	1 065	176 754	79 930	18 776	297	95 008	5 853	95 791 599
New York, N.Y.	118	17 177	7 990	1 718	20	10 184	100	10 694 633
Los Angeles-Long Beach, Calif.	34	6 509	2 845	602	13	3 654	12	6 742 696
Chicago, Ill.	69	15 507	7 229	1 486	8	7 577	372	6 220 913
Philadelphia, Pa.-N.J.	46	10 394	5 097	1 296	13	8 954	27	4 342 897
Detroit, Mich.	32	3 175	1 542	359	14	2 008	66	3 762 360
San Francisco-Oakland, Calif.	37	6 637	3 583	715	30	3 273	24	2 783 359
Boston, Mass.	45	5 284	2 365	554	6	3 685	252	2 589 301
Pittsburgh, Pa.	20	3 242	1 356	291	13	1 325	...	2 405 435
St. Louis, Mo.-Ill.	23	3 555	1 931	433	3	2 264	160	2 060 103
Washington, D.C.-Md.-Va.	6	1 035	441	84	6	739	...	2 001 897
Cleveland, Ohio.	24	3 618	1 740	335	2	2 775	...	1 796 595
Baltimore, Md.	13	1 259	624	155	...	1 073	...	1 727 023
Newark, N.J.	24	4 396	1 535	375	4	1 629	...	1 689 420
Minneapolis-St. Paul, Minn.	16	6 018	2 970	568	1	2 760	100	1 482 030
Buffalo, N.Y.	16	3 227	1 617	377	...	2 195	350	1 306 957
Houston, Tex.	18	2 402	1 089	317	3	1 585	...	1 243 158
Milwaukee, Wis.	10	1 974	914	176	2	1 008	...	1 194 290
Paterson-Clifton-Passaic, N.J.	27	4 365	2 291	691	9	2 622	...	1 186 873
Seattle, Wash.	16	3 236	1 711	347	1	1 190	1	1 107 213
Dallas, Tex.	21	4 068	2 122	481	16	1 502	...	1 083 601
Cincinnati, Ohio-Ky.	8	995	509	102	1	538	...	1 071 624
Kansas City, Mo.-Kans.	16	3 533	2 042	421	5	1 991	...	1 039 493
San Diego, Calif.	1	(D)	(D)	(D)	(D)	(D)	(D)	1 033 011
Atlanta, Ga.	24	2 734	1 308	370	5	1 274	92	1 017 188
Miami, Fla.	14	1 546	661	162	5	570	...	935 047
Denver, Colo.	7	845	427	82	6	265	25	929 383
New Orleans, La.	19	3 387	1 775	866	1	1 783	...	868 480
Portland, Oreg.-Wash.	13	2 899	991	307	1	1 133	52	821 897
Providence, R.I.-Mass.	6	(D)	(D)	(D)	(D)	(D)	(D)	816 148
San Bernardino-Riverside-Ontario, Calif.	5	147	55	13	3	78	...	809 782
Tampa-St. Petersburg, Fla.	8	645	220	77	5	357	...	772 453
Louisville, Ky.-Ind.	6	1 923	1 013	181	3	755	...	725 139
Indianapolis, Ind.	8	954	487	102	1	827	...	697 567
Dayton, Ohio	3	(D)	(D)	(D)	(D)	(D)	(D)	694 623
San Antonio, Tex.	3	247	104	32	1	89	...	687 151
Columbus, Ohio	10	1 368	638	158	1	822	...	682 962
Phoenix, Ariz.	7	(D)	(D)	(D)	(D)	(D)	(D)	663 510
Albany-Schenectady-Troy, N.Y.	10	721	327	72	4	488	...	657 503
San Jose, Calif.	6	328	159	44	2	304	...	642 315
Birmingham, Ala.	8	994	646	171	2	485	1 171	634 864
Memphis, Tenn.	17	1 482	676	213	6	1 668	24	627 019
Jersey City, N.J.	32	6 945	3 584	748	5	2 979	1 774	610 734
Rochester, N.Y.	6	1 084	446	81	...	596	...	586 387
Norfolk-Portsmouth, Va.	3	529	167	83	1	332	...	578 507
Gary-Hammond-East Chicago, Ind.	2	(D)	(D)	(D)	(D)	(D)	(D)	573 548
Fort Worth, Tex.	2	(D)	(D)	(D)	(D)	(D)	(D)	573 215
Syracuse, N.Y.	7	593	342	79	3	270	52	563 781
Hartford, Conn.	5	916	510	103	1	317	46	525 207
Akron, Ohio	6	1 066	504	92	1	656	...	513 569
Oklahoma City, Okla.	6	517	269	61	...	242	10	511 833
Youngstown-Warren, Ohio.	3	325	174	41	...	299	...	509 006
Sacramento, Calif.	3	194	69	17	2	121	...	502 778
Allentown-Bethlehem-Easton, Pa.-N.J.	3	162	53	10	2	37	...	492 168
Springfield-Holyoke, Mass.	3	411	193	46	...	371	...	478 592
Omaha, Nebr.-Iowa.	7	656	331	123	1	610	...	457 873
Toledo, Ohio	13	1 793	914	196	2	1 147	40	456 931
Jacksonville, Fla.	12	1 913	929	261	4	642	...	455 411
Tulsa, Okla.	3	364	167	38	2	150	...	418 974
Richmond, Va.	9	903	421	119	2	885	...	408 494
Nashville, Tenn.	6	1 240	375	95	3	833	...	399 743
Salt Lake City, Utah	5	557	291	87	2	326	92	383 035
Flint, Mich.	2	(D)	(D)	(D)	(D)	(D)	(D)	374 313
Knoxville, Tenn.	4	159	92	31	3	157	...	368 080
Wilmington, Del.-N.J.	4	162	71	24	...	180	...	366 157
Fresno, Calif.	4	112	45	11	4	60	...	365 945
Grand Rapids, Mich.	4	704	190	39	...	850	...	363 187
Wilkes-Barre-Hazleton, Pa.	5	288	94	23	3	211	50	346 972
Harrisburg, Pa.	1	(D)	(D)	(D)	(D)	(D)	(D)	345 071
Wichita, Kans.	5	437	251	64	1	243	...	343 231
Canton, Ohio	2	(D)	(D)	(D)	(D)	(D)	(D)	340 345
Bridgeport, Conn. . . . .	...	(D)	(D)	(D)	(D)	(D)	(D)	334 576
Utica-Rome, N.Y.	5	339	180	40	...	275	...	330 771
Worcester, Mass.	2	236	104	24	1	219	...	323 306
Tacoma, Wash.	2	(D)	(D)	(D)	(D)	(D)	(D)	321 590
Orlando, Fla.	1	(D)	(D)	(D)	(D)	(D)	(D)	318 487

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

Table 10J.-GENERAL WAREHOUSING AND STORAGE: 1958-STANDARD METROPOLITAN STATISTICAL AREAS OF 250,000 INHABITANTS OR MORE-Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Storage Space

Standard metropolitan statistical area	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31, 1958		Population, 1960 (number)
						Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	
Mobile, Ala.	3	122	34	17	4	188	...	314 301
El Paso, Tex.	4	328	165	40	1	115	...	314 070
New Haven, Conn.	3	209	109	34	...	126	...	311 681
Beaumont-Port Arthur, Tex.	2	(D)	(D)	(D)	(D)	(D)	(D)	306 016
Lansing, Mich.	1	(D)	(D)	(D)	(D)	(D)	(D)	298 949
Bakersfield, Calif. . . . .	...	...	...	...	...	...	...	291 984
Peoria, Ill.	3	(D)	(D)	(D)	(D)	(D)	(D)	288 833
Chattanooga, Tenn.-Ga.	3	(D)	(D)	(D)	(D)	(D)	(D)	283 169
Shreveport, La.	2	(D)	(D)	(D)	(D)	(D)	(D)	281 481
Johnstown, Pa.	1	(D)	(D)	(D)	(D)	(D)	(D)	280 733
Lancaster, Pa.	2	(D)	(D)	(D)	(D)	(D)	(D)	278 359
Spokane, Wash.	4	729	428	93	...	353	...	278 333
Duluth-Superior, Minn.-Wis. . . . .	...	...	...	...	...	...	...	276 596
Reading, Pa.	4	137	71	18	1	309	...	275 414
Charlotte, N.C.	10	802	319	130	5	712	...	272 111
Davenport-Rock Island-Moline, Iowa-Ill.	3	486	214	43	1	231	9	270 058
Trenton, N.J.	6	812	366	101	1	367	...	266 392
Des Moines, Iowa	6	1 074	701	168	2	346	...	266 315
Tucson, Ariz.	1	(D)	(D)	(D)	(D)	(D)	(D)	265 660
Albuquerque, N. Mex.	2	(D)	(D)	(D)	(D)	(D)	(D)	262 199
Columbia, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	260 828
Huntington-Ashland, W. Va.-Ky.-Ohio.	2	(D)	(D)	(D)	(D)	(D)	(D)	254 780
Charleston, W. Va.	6	635	323	88	1	370	...	252 925
Erie, Pa.	2	(D)	(D)	(D)	(D)	(D)	(D)	250 682
Honolulu, Hawaii ¹	3	(D)	(D)	(D)	(D)	(D)	(D)	500 409

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

¹Not included in United States nor standard metropolitan statistical area totals.

Table 10K.—GENERAL WAREHOUSING AND STORAGE: 1958—FLOOR SPACE SIZE—UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Floor Space

Geographic division and floor space size	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Total occu- piable public storage floor space, Dec. 31, 1958 (1,000 sq. ft.)	Occupiable public storage floor space, December 31, 1958						
							Total analyzed (1,000 sq. ft.)	General merchandise		Household goods		Other	
								Space (1,000 sq. ft.)	Percent of total	Space (1,000 sq. ft.)	Percent of total	Space (1,000 sq. ft.)	Percent of total
UNITED STATES													
Total	1 512	200 934	92 957	22 496	538	119 325	97 241	88 557	91.1	2 913	3.0	5 771	5.9
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	111	2 874	1 066	324	79	293	123	90	73.2	20	16.3	13	10.5
5,000 to 9,000 sq. ft.	148	4 225	1 664	513	98	1 059	443	350	79.0	64	14.4	29	6.5
10,000 to 19,000 sq. ft.	249	10 473	4 525	1 247	139	3 987	2 164	1 822	84.2	259	12.0	83	3.8
20,000 to 49,000 sq. ft.	374	24 323	10 640	2 660	125	12 237	9 052	8 188	90.4	467	5.2	397	4.4
50,000 to 99,000 sq. ft.	276	37 005	17 439	4 281	58	19 554	16 290	14 917	91.6	785	4.8	588	3.6
100,000 to 199,000 sq. ft.	228	54 724	25 539	5 896	28	33 172	28 025	26 152	93.3	846	3.0	1 027	3.7
200,000 to 299,000 sq. ft.	60	22 072	9 721	2 328	6	14 964	13 015	11 978	92.0	185	1.4	852	6.5
300,000 sq. ft. or more	66	45 238	22 363	5 247	5	34 059	28 129	25 060	89.1	287	1.0	2 782	9.9
NEW ENGLAND													
Total	94	11 693	5 597	1 302	8	8 245	7 373	7 001	95.0	247	3.3	125	1.7
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	6	274	109	18	1	17	11	8	72.7	...	...	3	27.3
5,000 to 9,000 sq. ft.	11	160	72	27	3	83	48	33	68.7	13	27.1	2	4.2
10,000 to 19,000 sq. ft.	18	1 110	576	127	2	244	184	184	100.0	...	...	...	...
20,000 to 49,000 sq. ft.	22	1 917	700	190	1	761	570	530	93.0	35	6.1	5	0.9
50,000 to 99,000 sq. ft.	12	1 612	911	199	...	872	588	513	87.3	75	12.7	...	...
100,000 to 199,000 sq. ft.	16	3 697	1 637	399	1	2 529	2 233	2 114	94.6	84	3.8	35	1.6
200,000 to 299,000 sq. ft.	3	986	547	140	...	628	628	628	100.0	...	...	...	...
300,000 sq. ft. or more	6	1 937	1 045	202	...	3 111	3 111	2 991	96.1	40	1.3	80	2.6
MIDDLE ATLANTIC													
Total	377	57 626	26 442	6 220	99	36 139	28 565	26 716	93.5	859	3.0	990	3.5
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	26	885	345	96	16	72	34	28	82.4	2	5.9	4	11.7
5,000 to 9,000 sq. ft.	37	951	368	110	20	265	137	108	78.8	13	9.5	16	11.7
10,000 to 19,000 sq. ft.	55	2 129	942	225	18	835	518	445	85.9	60	11.6	13	2.5
20,000 to 49,000 sq. ft.	87	5 651	2 343	548	26	2 844	2 121	1 921	90.6	124	5.8	76	3.6
50,000 to 99,000 sq. ft.	76	11 817	5 206	1 371	11	5 310	4 278	3 962	92.6	287	6.7	29	0.7
100,000 to 199,000 sq. ft.	58	13 332	6 178	1 293	6	9 023	7 592	7 074	93.2	291	3.8	227	3.0
200,000 to 299,000 sq. ft.	12	5 899	2 343	492	...	3 292	2 321	2 305	99.3	...	...	16	0.7
300,000 sq. ft. or more	26	16 962	8 717	2 085	2	14 498	11 564	10 873	94.0	82	0.7	609	5.3
EAST NORTH CENTRAL													
Total	280	40 164	18 682	3 989	74	24 675	21 584	19 808	91.8	609	2.8	1 167	5.4
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	13	415	95	25	8	42	25	18	72.0	6	24.0	1	4.0
5,000 to 9,000 sq. ft.	28	868	430	101	17	177	33	33	100.0	...	...	...	...
10,000 to 19,000 sq. ft.	38	1 715	855	204	13	862	368	264	71.7	78	21.2	26	7.1
20,000 to 49,000 sq. ft.	62	4 396	1 980	465	23	2 115	1 502	1 356	90.2	125	8.3	21	1.5
50,000 to 99,000 sq. ft.	59	7 146	3 475	687	6	4 224	3 783	3 556	94.0	153	4.0	74	2.0
100,000 to 199,000 sq. ft.	47	9 319	4 405	944	5	6 286	5 452	5 094	93.0	155	3.0	203	4.0
200,000 to 299,000 sq. ft.	19	6 676	3 031	695	2	4 542	4 312	4 128	95.7	92	2.1	92	2.1
300,000 sq. ft. or more	14	9 629	4 411	868	...	6 427	6 109	5 359	87.7	...	...	750	12.3
WEST NORTH CENTRAL													
Total	137	20 480	9 881	2 201	50	12 079	10 096	9 476	93.9	268	2.6	352	3.5
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	13	294	122	39	9	27	6	6	100.0	...	...	...	...
5,000 to 9,000 sq. ft.	14	250	115	41	8	85	28	17	60.7	11	39.3	...	...
10,000 to 19,000 sq. ft.	15	601	270	98	12	248	147	143	97.3	2	1.4	2	1.4
20,000 to 49,000 sq. ft.	36	2 346	1 060	237	14	1 217	801	656	81.9	70	8.7	75	9.4
50,000 to 99,000 sq. ft.	24	3 224	1 495	376	5	1 749	1 614	1 535	95.1	39	2.4	40	2.5
100,000 to 199,000 sq. ft.	20	4 721	2 303	481	1	3 016	3 016	2 963	98.2	53	1.8	...	...
200,000 to 299,000 sq. ft.	9	2 256	1 151	268	...	2 110	1 882	1 764	93.8	93	4.9	25	1.3
300,000 sq. ft. or more	6	6 788	3 365	661	1	3 627	2 602	2 392	91.9	...	...	210	8.1
SOUTH ATLANTIC													
Total	204	17 852	7 727	2 249	88	10 408	7 634	6 551	85.8	222	2.9	861	11.3
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	21	323	122	46	21	59	10	6	6.0	...	...	4	40.0
5,000 to 9,000 sq. ft.	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 to 19,000 sq. ft.	46	1 394	518	205	31	667	368	333	90.5	18	4.9	17	4.6
20,000 to 49,000 sq. ft.	58	3 266	1 437	427	12	1 692	1 417	1 342	94.7	5	0.4	70	4.9
50,000 to 99,000 sq. ft.	40	4 511	1 951	566	9	2 769	2 152	1 853	86.1	150	7.0	149	6.9
100,000 to 199,000 sq. ft.	23	5 253	2 422	672	...	3 174	2 511	2 305	91.8	30	1.2	176	7.0
200,000 to 299,000 sq. ft.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
300,000 sq. ft. or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

Table 10K.—GENERAL WAREHOUSING AND STORAGE: 1958—FLOOR SPACE SIZE—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Floor Space

Geographic division and floor space size	Estab-lish-ments	Revenue	Payroll, entire year	Paid employ-ees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses	Total occu-piable public storage floor space, Dec. 31, 1958	Occupiable public storage floor space, December 31, 1958						
							Total analyzed	General merchandise		Household goods		Other	
								Space	Percent of total	Space	Percent of total	Space	Percent of total
	(number)	(\$1,000)	(\$1,000)	(number)	(number)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(1,000 sq. ft.)		(1,000 sq. ft.)	
EAST SOUTH CENTRAL													
Total	76	8 349	3 516	1 002	36	5 545	4 841	4 367	90.3	157	3.2	317	6.5
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	9	278	111	42	6	18	18	9	50.0	9	50.0	...	...
5,000 to 9,000 sq. ft.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 to 19,000 sq. ft.	9	432	195	88	6	252	105	88	83.8	12	11.4	5	4.8
20,000 to 49,000 sq. ft.	17	838	329	108	6	567	440	379	86.1	20	4.5	41	9.3
50,000 to 99,000 sq. ft.	13	1 430	707	183	10	923	837	620	74.1	23	2.7	194	23.2
100,000 to 199,000 sq. ft.	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 to 299,000 sq. ft.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
300,000 sq. ft. or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL													
Total	139	16 271	7 786	2 600	75	8 456	6 927	5 442	78.6	292	4.2	1 193	17.2
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	12	290	116	39	12	39	16	12	75.0	3	18.8	1	6.2
5,000 to 9,000 sq. ft.	16	232	95	37	14	108	43	39	90.6	2	4.7	2	4.7
10,000 to 19,000 sq. ft.	33	1 162	464	135	26	462	219	191	87.2	28	12.8	...	...
20,000 to 49,000 sq. ft.	32	1 967	912	249	15	1 041	735	683	92.9	27	3.7	25	3.4
50,000 to 99,000 sq. ft.	20	2 679	1 293	339	5	1 430	1 250	1 190	95.2	...	...	60	4.8
100,000 to 199,000 sq. ft.	18	4 724	2 330	656	1	2 491	2 003	1 689	84.4	67	3.3	247	12.3
200,000 to 299,000 sq. ft.	3	1 205	499	222	1	768	544	544	100.0	...	...	...	...
300,000 sq. ft. or more	5	4 012	2 077	923	1	2 117	2 117	1 094	51.7	165	7.8	858	40.5
MOUNTAIN													
Total	48	5 103	2 393	556	24	2 187	1 270	1 098	86.5	158	12.4	14	1.1
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	4	17	9	5	2	9	...	...	...	...	...	...	...
5,000 to 9,000 sq. ft.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 to 19,000 sq. ft.	11	696	200	40	9	150	87	42	48.3	43	49.4	2	2.3
20,000 to 49,000 sq. ft.	18	1 440	760	163	6	544	451	388	86.1	61	13.5	2	0.4
50,000 to 99,000 sq. ft.	6	749	428	118	2	462	462	428	92.6	34	7.4	...	...
100,000 to 199,000 sq. ft.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 to 299,000 sq. ft. . . . .	...	...	...	...	...	...	...	...	...	...	...	...	...
300,000 sq. ft. or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC													
Total	157	23 396	10 933	2 377	84	11 591	8 951	8 098	90.5	101	1.1	752	8.4
Establishments, end of year, reporting space of—													
Less than 5,000 sq. ft.	7	98	37	14	4	10	3	3	100.0	...	...	...	...
5,000 to 9,000 sq. ft.	23	905	185	66	19	153	76	68	89.5	6	7.9	2	2.6
10,000 to 19,000 sq. ft.	24	1 234	505	125	22	267	168	132	78.6	18	10.7	18	10.7
20,000 to 49,000 sq. ft.	42	2 502	1 119	273	22	1 456	1 015	933	91.9	...	...	82	8.1
50,000 to 99,000 sq. ft.	26	3 837	1 973	442	10	1 815	1 326	1 260	95.0	24	1.8	42	3.2
100,000 to 199,000 sq. ft.	27	8 334	4 180	916	5	4 230	3 476	3 371	96.9	53	1.6	52	1.5
200,000 to 299,000 sq. ft.	3	1 974	933	168	1	1 114	1 114	833	74.8	...	...	281	25.2
300,000 sq. ft. or more	5	4 512	2 001	373	1	2 546	1 773	1 498	84.5	...	...	275	15.5

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

Table 10L.—REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS: 1958—STANDARD METROPOLITAN STATISTICAL AREAS OF 1,000,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Public Refrigerated Space, Payroll, and Personnel

Standard metropolitan statistical areas	Estab- lish- ments (number)	Revenue (\$1,000)	Occupiable public refrigerated storage space, Dec. 31, 1958			Frozen food lockers, Dec. 31, 1958*		Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)
			Total (1,000 cu. ft.)	Percentage distribution		Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)			
				Cooler space (percent)	Freezer space (percent)					
United States, total	740	141 173	338 301	36.7	63.3	39 519	103 954	59 070	13 677	233
New York, N.Y.—Northeastern New Jersey Standard Consolidated Area	34	12 557	27 474	31.4	68.6	200	...	7 101	1 282	7
Chicago, Ill.—Northwestern Indiana Standard Consolidated Area	23	9 781	23 743	50.3	49.7	...	...	4 971	1 010	2
Standard metropolitan statistical areas of 1,000,000 inhabitants or more	189	60 638	135 113	31.6	68.4	2 572	2 500	24 651	5 010	29
New York, N.Y.	25	7 981	16 784	39.9	60.1	200	...	4 793	850	2
Los Angeles-Long Beach, Calif.	19	5 125	11 691	14.2	85.8	...	...	2 186	477	2
Chicago, Ill.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Philadelphia, Pa.—N.J.	17	5 250	8 577	17.2	82.8	680	1 500	2 362	451	2
Detroit, Mich.	7	2 998	4 995	46.2	53.8	...	1 000	1 546	295	4
San Francisco-Oakland, Calif.	13	2 317	5 927	24.8	75.2	...	...	1 042	172	3
Boston, Mass.	10	3 916	6 328	28.3	71.7	...	...	1 727	303	1
Pittsburgh, Pa.	5	906	2 908	45.8	54.2	...	...	446	78	...
St. Louis, Mo.—Ill.	8	2 633	6 407	26.6	73.4	...	...	1 166	229	...
Washington, D.C.—Md.—Va.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cleveland, Ohio.	4	2 315	8 218	56.0	44.0	...	...	1 270	343	...
Baltimore, Md.	5	1 651	3 973	12.0	88.0	...	...	710	177	1
Newark, N.J.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Minneapolis-St. Paul, Minn.	8	3 353	5 053	14.9	85.1	655	...	1 373	291	3
Buffalo, N.Y.	9	1 711	4 172	38.2	61.8	...	...	642	172	2
Houston, Tex.	5	1 363	2 822	23.4	76.6	...	...	582	151	...
Milwaukee, Wis.	6	1 464	2 858	44.7	55.3	...	...	788	129	1
Paterson-Clifton-Passaic, N.J. . . . .	...	...	...	...	...	...	...	...	...	...
Seattle, Wash.	5	891	3 794	17.9	82.1	...	...	389	83	...
Dallas, Tex.	5	2 361	6 379	39.5	60.5	...	...	1 046	237	4
Cincinnati, Ohio-Ky.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Kansas City, Mo.—Kans.	4	1 965	7 474	24.5	75.5	1 037	...	958	195	...
San Diego, Calif.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Atlanta, Ga.	3	786	2 459	51.2	48.8	...	...	178	79	2

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group.

See further explanation in "Procedures and Definitions."

¹Exclusive of space in individual lockers installed.

Table 10M.—REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS: 1958—TYPE OF PRODUCTS STORED—UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Public Refrigerated Space, Annual Payroll, and Personnel

Geographic region and type of product stored	Establishments	Revenue	Revenue, by source						Occupiable public refrigerated storage space Dec. 31, 1958 (1,000 cu. ft.)	Individual frozen food lockers installed Dec. 31, 1958 (number)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)
			Total revenue reported by source	Refrigerated warehousing operations revenue	Storage, except refrigerated revenue	Food locker rental and service revenue	Sales of merchandise	Other revenue				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(number)	(\$1,000)	(number)
UNITED STATES												
Total.	740	141 173	135 504	108 545	8 312	862	10 810	6 975	338 301	39 591	59 070	13 677
General line refrigerated products . . .	197	45 896	45 629	38 535	2 764	470	2 512	1 348	129 251	17 579	20 559	4 477
Apples	73	7 276	6 511	4 600	65	92	1 102	652	18 655	5 604	2 601	1 027
Dairy products, poultry, eggs.	64	14 620	14 585	11 491	1 047	132	1 514	401	28 691	4 846	5 952	1 312
Fresh fruits, vegetables	30	2 712	2 678	1 599	860	7	141	71	8 278	1 140	1 163	410
Frozen fruits, vegetables.	127	33 774	33 361	27 853	1 283	66	2 694	1 465	82 027	7 303	12 980	2 848
Meats, meat products	46	15 286	15 043	12 651	414	31	467	1 480	28 753	1 268	7 159	1 366
Fish	18	3 613	3 613	2 495	61	...	855	202	5 555	...	1 284	428
Other refrigerated products.	21	1 998	1 896	1 459	133	...	227	77	4 674	...	1 030	249
Products not indicated	164	15 998	12 188	7 862	1 685	64	1 298	1 279	32 417	1 779	6 342	1 560
THE NORTHEASTERN STATES												
Total.	187	40 076	39 364	32 470	1 014	116	3 444	2 320	91 244	14 654	18 252	3 699
General line refrigerated products . . .	56	12 067	12 059	10 352	485	57	914	251	32 541	6 517	6 325	1 177
Apples	23	2 739	2 713	1 751	17	38	601	306	6 947	5 454	849	296
Dairy products, poultry, eggs.	14	2 146	2 146	1 896	33	7	65	145	5 688	385	1 133	202
Fresh fruits, vegetables	6	255	255	232	6	...	9	8	1 738	...	121	48
Frozen fruits, vegetables.	32	11 320	11 284	9 348	59	13	1 524	340	23 054	1 798	4 349	894
Meats, meat products	14	7 152	7 152	6 001	2	...	61	1 088	11 625	...	3 672	644
Fish	8	1 805	1 805	1 446	...	...	263	96	3 036	...	640	152
Other refrigerated products.	10	803	701	612	18	...	7	64	1 893	...	324	64
Products not indicated	24	1 789	1 249	832	394	1	...	22	4 722	500	839	222
THE NORTH CENTRAL STATES												
Total.	202	42 887	40 793	30 397	4 656	291	3 082	2 367	96 997	9 503	19 190	4 281
General line refrigerated products . . .	44	13 267	13 240	11 001	1 563	49	292	335	38 474	4 203	6 441	1 427
Apples	11	1 076	812	721	...	41	35	15	2 380	...	384	99
Dairy products, poultry, eggs.	34	8 663	8 628	6 328	998	100	1 000	202	16 005	3 445	3 689	814
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Frozen fruits, vegetables.	13	3 935	3 901	3 026	471	10	111	283	10 092	...	2 001	408
Meats, meat products	17	4 457	4 214	3 190	305	31	405	283	9 152	987	1 807	380
Fish	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other refrigerated products.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Products not indicated	76	10 179	8 688	5 445	1 241	60	696	1 246	19 355	868	4 187	988
THE SOUTH												
Total.	165	24 845	22 859	18 639	1 562	267	1 238	1 153	69 504	2 470	9 695	2 727
General line refrigerated products . . .	42	9 754	9 636	8 279	523	226	144	464	30 162	802	3 779	1 030
Apples	15	1 132	854	723	32	13	65	21	4 142	150	496	155
Dairy products, poultry, eggs.	6	489	489	447	13	18	11	...	1 511	251	187	61
Fresh fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Frozen fruits, vegetables.	33	6 803	6 460	5 119	748	7	154	432	18 824	625	2 545	678
Meats, meat products	10	1 826	1 826	1 609	107	...	1	109	4 390	231	862	201
Fish	6	1 128	1 128	682	61	...	282	103	996	...	419	217
Other refrigerated products.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Products not indicated	46	3 240	1 993	1 365	50	3	564	11	7 622	411	1 183	316
THE WEST												
Total.	186	33 365	32 488	27 039	1 080	188	3 046	1 135	80 556	12 892	11 933	2 970
General line refrigerated products . . .	55	10 808	10 694	8 903	193	138	1 162	298	28 074	6 057	4 014	843
Apples	24	2 329	2 132	1 405	16	...	401	310	5 186	...	872	477
Dairy products, poultry, eggs.	10	3 322	3 322	2 820	3	7	438	54	5 487	765	943	235
Fresh fruits, vegetables	20	2 114	2 080	1 072	854	7	84	63	5 135	1 140	858	315
Frozen fruits, vegetables.	49	11 716	11 716	10 360	5	36	905	410	30 057	4 880	4 085	868
Meats, meat products	5	1 851	1 851	1 851	...	...	...	...	3 586	50	818	141
Fish	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other refrigerated products.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Products not indicated	18	790	258	220	...	...	38	...	718	...	133	34

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

Table 10N.—REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS: 1958—CAPACITY SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Public Refrigerated Space, Payroll, and Personnel

Geographic region and capacity size of establishment	Establishments (number)	Revenue (\$1,000)	Occupiable public refrigerated storage space, Dec. 31, 1958 (1,000 cu. ft.)	Individual frozen food lockers installed, Dec. 31, 1958 (number)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
UNITED STATES							
Total.	740	141 173	338 301	39 519	59 070	13 677	233
In business, end of year:							
Warehouses with capacity of—							
Less than 20,000 cu. ft.	44	1 193	520	1 404	364	102	38
20,000 to 49,000 cu. ft.	86	2 675	2 859	1 950	780	345	53
50,000 to 99,000 cu. ft.	94	5 453	6 448	3 046	2 014	587	31
100,000 to 199,000 cu. ft.	131	10 633	18 611	6 424	3 628	1 272	49
200,000 to 299,000 cu. ft.	63	7 115	15 439	2 804	2 978	746	15
300,000 to 399,000 cu. ft.	52	8 069	18 026	2 593	2 917	754	11
400,000 to 499,000 cu. ft.	51	10 779	22 729	3 947	3 848	869	2
500,000 to 749,000 cu. ft.	75	20 141	46 380	9 577	8 012	1 939	7
750,000 to 999,000 cu. ft.	49	18 376	42 246	6 375	7 669	1 633	7
1,000,000 to 1,499,000 cu. ft.	51	22 626	60 750	181	10 203	1 986	8
1,500,000 cu. ft. or more.	44	33 289	104 293	1 218	16 300	3 274	3
Not in business, end of year	(NA)	824	...	...	357	170	9
THE NORTHEASTERN STATES							
Total.	187	40 076	91 244	14 654	18 252	3 699	26
In business, end of year:							
Warehouses with capacity of—							
Less than 20,000 cu. ft.	5	(D)	(D)	(D)	(D)	(D)	(D)
20,000 to 49,000 cu. ft.	24	627	779	585	245	88	5
50,000 to 99,000 cu. ft.	25	1 170	1 815	161	389	103	3
100,000 to 199,000 cu. ft.	30	2 372	4 280	1 475	873	235	8
200,000 to 299,000 cu. ft.	11	1 183	2 654	689	482	148	...
300,000 to 399,000 cu. ft.	18	3 263	6 199	2 435	1 130	307	2
400,000 to 499,000 cu. ft.	16	5 011	7 122	782	1 746	351	...
500,000 to 749,000 cu. ft.	19	3 393	11 317	3 640	1 477	325	...
750,000 to 999,000 cu. ft.	13	4 426	11 486	4 887	2 034	375	...
1,000,000 to 1,499,000 cu. ft.	13	6 559	15 492	...	3 256	597	4
1,500,000 cu. ft. or more.	13	11 901	30 048	...	6 583	1 150	2
Not in business, end of year	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES							
Total.	202	42 887	96 997	9 503	19 190	4 281	88
In business, end of year:							
Warehouses with capacity of—							
Less than 20,000 cu. ft.	20	665	213	700	157	43	18
20,000 to 49,000 cu. ft.	38	1 324	1 258	611	245	97	32
50,000 to 99,000 cu. ft.	20	2 312	1 487	918	838	231	11
100,000 to 199,000 cu. ft.	32	2 875	4 844	2 584	854	274	17
200,000 to 299,000 cu. ft.	13	2 047	3 260	...	1 002	175	2
300,000 to 399,000 cu. ft.	8	1 185	2 740	158	438	104	2
400,000 to 499,000 cu. ft.	9	1 756	3 906	620	739	198	...
500,000 to 749,000 cu. ft.	15	4 195	9 345	2 835	2 101	445	...
750,000 to 999,000 cu. ft.	14	6 383	12 095	40	3 016	609	2
1,000,000 to 1,499,000 cu. ft.	18	9 208	21 032	...	4 485	904	2
1,500,000 cu. ft. or more.	15	10 718	36 817	1 037	5 231	1 166	...
Not in business, end of year	(NA)	219	...	...	84	35	2
THE SOUTH							
Total.	165	24 845	69 504	2 470	9 695	2 727	58
In business, end of year:							
Warehouses with capacity of—							
Less than 20,000 cu. ft.	9	(D)	(D)	(D)	(D)	(D)	(D)
20,000 to 49,000 cu. ft.	12	390	394	260	159	88	5
50,000 to 99,000 cu. ft.	32	1 435	1 992	662	555	163	12
100,000 to 199,000 cu. ft.	26	2 420	3 938	325	880	298	8
200,000 to 299,000 cu. ft.	20	2 103	4 800	765	847	297	10
300,000 to 399,000 cu. ft.	10	1 469	3 410	...	579	163	1
400,000 to 499,000 cu. ft.	13	1 719	5 995	100	528	142	...
500,000 to 749,000 cu. ft.	20	6 493	12 947	127	2 651	688	4
750,000 to 999,000 cu. ft.	9	2 494	7 595	...	965	261	5
1,000,000 to 1,499,000 cu. ft.	5	1 391	6 288	...	496	154	...
1,500,000 cu. ft. or more.	9	4 765	22 015	...	1 957	447	...
Not in business, end of year	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST							
Total.	186	33 365	80 556	12 892	11 933	2 970	61
In business, end of year:							
Warehouses with capacity of—							
Less than 20,000 cu. ft.	10	400	125	473	151	31	7
20,000 to 49,000 cu. ft.	12	334	428	494	131	72	11
50,000 to 99,000 cu. ft.	17	536	1 154	1 305	232	90	5
100,000 to 199,000 cu. ft.	43	2 966	5 549	2 040	1 021	465	16
200,000 to 299,000 cu. ft.	19	1 782	4 725	1 350	647	126	3
300,000 to 399,000 cu. ft.	16	2 152	5 677	...	770	180	6
400,000 to 499,000 cu. ft.	13	2 293	5 706	2 445	835	178	2
500,000 to 749,000 cu. ft.	21	6 060	12 771	2 975	1 783	481	3
750,000 to 999,000 cu. ft.	13	5 073	11 070	1 448	1 654	388	...
1,000,000 to 1,499,000 cu. ft.	15	5 468	17 938	181	1 966	331	2
1,500,000 cu. ft. or more.	7	5 905	15 413	181	2 529	511	1
Not in business, end of year	(NA)	396	...	...	214	117	5

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (2) Less than 0.05 percent.

Table 10P.-FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES: 1958-SIZE BY NUMBER OF LOCKERS-UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Public Space, Payroll, and Personnel

(Includes only establishments classified as "Food lockers, with or without food preparation facilities," SIC 4223)

Geographic region and size by number of lockers	Establishments (number)	Revenue (\$1,000)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
UNITED STATES							
Total.	2 300	99 794	1 177 106	2 326 722	14 725	7 092	2 199
Number of plants with—							
Less than 300 lockers.	622	15 205	122 703	399 165	2 076	1 229	615
300 to 499 lockers.	808	27 378	308 602	560 784	4 198	2 141	760
500 to 999 lockers.	698	38 937	481 050	951 153	5 621	2 734	675
1,000 to 1,999 lockers.	140	12 191	177 632	310 597	1 956	719	123
2,000 lockers or more.	32	6 083	87 119	105 023	874	269	26
THE NORTHEASTERN STATES							
Total.	155	7 819	87 259	366 513	1 351	565	108
Number of plants with—							
Less than 300 lockers.	37	1 647	7 654	121 264	225	90	32
300 to 499 lockers.	49	1 481	18 410	70 238	307	154	40
500 to 999 lockers.	54	2 850	35 650	136 306	423	251	31
1,000 to 1,999 lockers.	10	1 088	12 383	24 864	200	31	2
2,000 lockers or more.	5	753	13 162	13 841	196	39	3
THE NORTH CENTRAL STATES							
Total.	1 303	47 890	616 676	784 741	6 790	3 308	1 338
Number of plants with—							
Less than 300 lockers.	410	8 201	76 358	131 046	1 110	685	380
300 to 499 lockers.	470	13 731	178 441	191 347	1 889	1 040	470
500 to 999 lockers.	353	18 851	259 428	306 798	2 697	1 307	424
1,000 to 1,999 lockers.	59	5 001	74 046	113 126	776	184	56
2,000 lockers or more.	11	2 106	28 403	42 424	318	92	8
THE SOUTH							
Total.	553	29 859	299 903	790 669	4 685	2 415	440
Number of plants with—							
Less than 300 lockers.	114	3 247	23 782	98 212	482	314	117
300 to 499 lockers.	213	8 711	81 478	197 645	1 542	774	165
500 to 999 lockers.	183	12 037	116 700	362 513	1 855	895	119
1,000 to 1,999 lockers.	32	3 332	43 388	97 019	536	351	30
2,000 lockers or more.	11	2 532	34 555	35 280	270	81	9
THE WEST							
Total.	289	14 226	173 268	384 799	1 899	804	313
Number of plants with—							
Less than 300 lockers.	61	2 110	14 909	48 643	259	140	86
300 to 499 lockers.	76	3 455	30 273	101 554	460	173	85
500 to 999 lockers.	108	5 199	69 272	145 536	646	281	101
1,000 to 1,999 lockers.	39	2 770	47 815	75 588	444	153	35
2,000 lockers or more.	5	692	10 999	13 478	90	57	6

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.
¹Exclusive of space in individual lockers installed.

Table 10Q.—FARM PRODUCTS WAREHOUSING AND STORAGE: 1958—SOURCE OF REVENUE AND PRINCIPAL PRODUCTS STORED—UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Payroll, and Occupiable Public Floor Space

Geographic region and principal product stored	All establishments				Establishments reporting revenue by source						
	Number	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Occupiable public storage, floor space, Dec. 31, 1958 (1,000 sq. ft.)	Revenue, by source					Payroll, entire year (\$1,000)	Occupiable public storage floor space, Dec. 31, 1958 (1,000 sq. ft.)
					Total	Storage, except refrig- erated, revenue	Compressing, packing, crating, baling, etc., revenue	Sales of merchan- dise	Other revenue		
					(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		
UNITED STATES											
Total	1 517	206 152	64 665	140 456	150 563	108 236	18 268	12 298	11 761	46 031	93 789
Cotton warehouses:											
With compress machinery	305	96 313	38 374	99 737	66 879	43 436	16 325	1 065	6 053	25 635	64 577
Without compress machinery	368	20 422	6 971	23 927	14 604	10 096	1 175	1 279	2 054	4 989	16 073
Tobacco warehouses	91	9 571	2 187	9 700	8 348	8 121	7	121	99	1 860	7 926
Potato warehouses	19	1 057	239	94	844	464	85	52	243	193	94
Grain elevators (storing grain for others)	662	75 129	15 101	6 205	57 400	44 155	494	9 688	3 063	12 077	4 542
Other farm products warehouses	72	3 660	1 793	793	2 488	1 964	182	93	249	1 277	577
THE NORTHEASTERN STATES											
Cotton warehouses:											
With compress machinery	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)	(D)
Without compress machinery	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)	(D)
Tobacco warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)	(D)
Potato warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)	(D)
Grain elevators (storing grain for others)	9	2 078	646	58	702	697	...	...	5	211	8
Other farm products warehouses	8	600	286	245	509	343	53	...	113	250	245
THE NORTH CENTRAL STATES											
Cotton warehouses:											
With compress machinery	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Without compress machinery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Potato warehouses	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain elevators (storing grain for others)	236	21 274	4 101	916	15 239	13 216	1	1 171	851	3 378	663
Other farm products warehouses	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH											
Cotton warehouses:											
With compress machinery	276	85 451	34 300	89 732	59 062	38 083	14 360	1 002	5 617	22 597	57 823
Without compress machinery	363	20 164	6 890	23 501	14 349	9 866	1 175	1 270	2 038	4 910	15 651
Tobacco warehouses	87	9 340	2 143	9 378	8 348	8 121	7	121	99	1 860	7 926
Potato warehouses	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain elevators (storing grain for others)	292	35 760	6 479	2 916	28 751	20 849	321	6 363	1 218	5 453	2 178
Other farm products warehouses	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST											
Cotton warehouses:											
With compress machinery	19	8 901	3 470	7 588	5 856	4 002	1 632	63	159	2 434	4 337
Without compress machinery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco warehouses . . . . .	...	...	...	...	...	...	...	...	...	...	...
Potato warehouses	9	656	176	43	607	285	82	...	240	149	43
Grain elevators (storing grain for others)	125	16 017	3 875	2 315	12 708	9 393	172	2 154	989	3 035	1 693
Other farm products warehouses	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 10R.—PUBLIC WAREHOUSING: 1958—TERRITORIES OF ALASKA AND HAWAII

Establishments, Revenue, Payroll, Personnel, and Occupiable Public Space

Territory	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)	Occupiable public storage space, December 31, 1958			Frozen food lockers, December 31, 1958*	
							Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
Alaska	212	3 526	980	15 802	163	8	218	2 198	...	2 515	4 250
Hawaii	38	1 484	561	10 684	213	5	365	423	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

*These data include only those frozen food lockers and the bulk storage freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in "Procedures and Definitions."

¹Exclusive of space in individual lockers.²Includes the following types of warehousing: 2 household goods warehousing and storage; 2 general warehousing and storage; 5 refrigerated warehousing, except food lockers; and 3 food lockers, with or without food preparation facilities.³Includes the following types of warehousing: 3 household goods warehousing and storage; 3 general warehousing and storage; and 2 refrigerated warehousing, except food lockers.

APPENDIXES

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APPENDIX A

PROVISIONS OF LAW RELATING TO THE 1958 CENSUS OF BUSINESS

(From Title 13 United States Code)

SECTION 131. The Secretary shall take, compile, and publish censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with, and are compiled and published by, a designated regulatory body), in the year 1954 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: Provided, That the censuses of manufacturers, of mineral industries, and of other businesses, including the distributive trades and service establishments, directed to be taken in the year 1954 relating to the year 1953, shall be taken instead in the year 1955 relating to year 1954. The censuses provided for in this section shall include the United States and its Territories and such Possessions as the Secretary may determine.

SECTION 224. Whoever, being the owner, official, agent, person in charge, or assistant to the person in charge, of any company, business, institution, establishment, religious body, or organization of any nature whatsoever, neglects or refuses, when requested by the Secretary or other authorized officer or employee of the Department of Commerce or bureau or agency thereof, whether such request be made by registered mail, by telegraph, by visiting representative, or by one or more of these methods,

to answer completely and correctly to the best of his knowledge all questions relating to his company, business, institution, establishment, religious body, or other organization, or to records or statistics in his official custody, contained on any census or other schedule prepared and submitted to him under the authority of this title, shall be fined not more than \$500 or imprisoned not more than sixty days, or both; and if he willfully gives a false answer to any such question, he shall be fined not more than \$10,000 or imprisoned not more than one year, or both.

SECTION 9. (a) Neither the Secretary, nor any other officer or employee of the Department of Commerce or bureau or agency thereof, may

(1) use the information furnished under the provisions of this title for any purpose other than the statistical purposes for which it is supplied; or

(2) make any publication whereby the data furnished by any particular establishment or individual under this title can be identified; or

(3) permit anyone other than the sworn officers and employees of the Department or bureau or agency thereof to examine the individual reports.

APPENDIX B

PROCEDURES AND DEFINITIONS

KINDS OF BUSINESS COVERED

This volume covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. Also included are wholesale liquor establishments operated by State and local governments.

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in retail, wholesale, manufacturing, and mineral industries. Also included were those classified in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78, and 79 of the service industries portion of the SIC Manual, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing of census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classification had not yet been established, a general purpose form was used) but its census classification was determined by replies to questions on the census report form.

EXPLANATION OF TERMS

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

Administrative offices, and auxiliary units of wholesale establishments.—These are locations of a multiunit organization which service or are auxiliary to the wholesale establishments within the organization. They are not primarily engaged in selling merchandise. In table 8G they are subclassified into central administrative offices (including district, general, home, executive, etc., offices); research, development and testing; and other.

Auxiliaries.—See Administrative offices and auxiliaries.

Bad-debt losses.—Respondents were instructed to report the amount of receivables written off during 1958 as uncollectable.

Bin space of grain elevators.—The rated capacity of bin space for storing loose grain, feed, ear corn, etc., by country grain elevators and terminal elevators of grain merchandise firms is measured in table 8B.

Brokerage or commission received.—Merchandise agents and brokers were instructed to report amount of brokerage or commissions received on transactions negotiated for others during 1958. These amounts usually appear in the table under the heading "Operating expenses (including payroll)," footnoted accordingly.

Class of customer.—See Sales by class of customer.

Commission bulk stations.—See Petroleum terms.

Commodity-line sales.—See Sales terms.

Cooperative associations.—See Legal form of organization terms.

Cooperative bulk stations.—See Petroleum terms.

Corporations.—See Legal form of organization terms.

Country grain elevators.—These are distinguished from terminal grain elevators in that they buy grain direct from farmers primarily in trucks or wagons. Included here are establishments handling grain through properties commonly referred to as "elevators" and which are primarily engaged in buying and selling grain or in buying and assembling grain for shipment to central markets. Many country grain elevators sell feed, seed, fertilizer, and other supplies to farmers in addition to buying and shipping grain. Establishments primarily engaged in selling supplies to farmers, however, are classified as retail establishments.

Country grain elevators are classified as independent, line or cooperative elevators.

Independent country elevators.—These are country elevators operated by firms other than cooperatives, with only one such establishment in 1958.

Line elevators.—These are distinguished from independent country elevators in that two or more are operated by the same ownership.

Cooperative elevators.—These are country grain elevators owned, and operated cooperatively by farmers.

Employment-payroll terms:

Employment size.—Analysis of wholesale trade by employment size provide data for a maximum of 10 employment-size groups of establishments, based upon the number of paid employees during the workweek ended nearest November 15, 1958. Active proprietors and partners of unincorporated businesses were not regarded as employees in determining the employment size of establishments.

The 10 employment-size groups follow:

- 1 paid employee
- 2 paid employees
- 3 paid employees
- 4 or 5 paid employees
- 6 or 7 paid employees
- 8 or 9 paid employees
- 20 to 19 paid employees
- 10 to 49 paid employees
- 50 to 99 paid employees
- 100 or more paid employees

Establishments with 1 or more paid employees sometime during the year, but none during the workweek ended nearest November 15, are included in the "1 paid employee" size class.

Paid employees, workweek ended nearest November 15.—Paid employees consist of the number of employees,

PROCEDURES AND DEFINITIONS-Continued

including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll, workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at or from which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, in cases where distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the SIC Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of different activities were reported in the censuses.

In general, each location was counted as a separate establishment; however, in the case of public warehousing, where a company operated, as a unit, two or more buildings in a single city or metropolitan area and these buildings were all used for the same type of warehousing, the total operation was counted as one establishment.

The "number of establishments" shown in this report is the number in business at the end of the census year.

Export sales.—See Sales terms.

Form of ownership.—See Legal form of organization.

Gallon sales.—See Petroleum terms.

Independent (single unit) bulk stations.—See Petroleum terms.

Individual proprietorships.—See Legal form of organization terms.

Inventories, end of year, at cost.—Inventories consist of stocks of goods for sale at the end of the year, at cost value rather than at sale price. Goods owned by the reporting establishment are included, even though some may have been held by others on consignment, but not goods on hand owned by others.

Legal form of organization:

Individual proprietorship.—These are establishments owned by one person.

Partnership.—These are establishments owned by two or more persons each of whom has a financial interest in the business.

Corporation.—These are establishments other than cooperatives, owned by an organization or company legally incorporated under State laws.

Cooperative.—A cooperative establishment is defined as one owned by an association of customers of the establishment whether or not they are incorporated. In general, the distinguishing features of a cooperative are patronage dividends based on the volume of expenditures by the member, and a limitation of one vote per member regardless of the amount of stock owned. The establishments are open to the business public as a rule, but generally are patronized primarily by members of the association operating the business.

Other legal forms.—These are establishments whose legal form of organization is not one of those defined above. Included in this legal form are estates, receiverships, joint ventures, etc.

Line elevators.—See Country grain elevators.

Liquefied petroleum (LP) gas stations.—See Petroleum terms.

Operating expenses (including payroll).—Operating expenses include payroll as well as other overhead expenses of the establishments and prorata share of any general office expenses, but not cost of merchandise for sale nor income or excise taxes. Any withdrawals by owners or part owners of unincorporated businesses are not included.

For merchandise agents and brokers, entries under the heading "operating expenses" represent the amount of brokerage or commissions received during 1958 on purchase or sale of goods for the account of others, rather than total expenses incurred.

Paid employees.—See Employment-payroll terms.

Partnerships.—See Legal form of organization terms.

Payroll, entire year.—See Employment-payroll terms.

Payroll, workweek ended nearest November 15.—See Employment-payroll terms.

Petroleum terms:

Petroleum bulk stations.—These are establishments primarily engaged in marketing gasoline, kerosene, distillate and residual fuel oils and having bulk storage capacity of up to 2,100,000 gallons. They receive their supplies primarily by truck or rail, rather than by tanker, barge, or pipeline, and are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers. Bulk stations located at refineries are included when they are operated as separate establishments.

Bulk stations are classified on the basis of ownership and method of operations as independent, commissions, salary, or cooperative. Data are shown separately for each type of bulk station in table 7B.

The terms "bulk station" and "bulk plant" are used synonymously in this volume.

Independent (single unit) bulk stations.—These are bulk stations owned and operated independently of other wholesale establishments. This classification includes bulk stations operated under the same ownership with re-

PROCEDURES AND DEFINITIONS—Continued

tail service stations but not under the same ownership with other bulk stations or terminals. This classification does not include bulk stations owned and operated as cooperatives.

Commission bulk stations.—These are owned by multiunit concerns (firms operating more than one bulk station) but are operated by a commission agent who has a proprietary interest in the business. Operators of these stations generally are paid commissions and have responsibility for the payment of various overhead costs, delivery expenses, and payroll.

Salary bulk stations.—These are bulk stations owned and operated by multiunit organizations on other than a commission basis.

Cooperative bulk stations.—These are bulk stations (single unit or multiunit) owned and operated by cooperative associations. Many of these establishments are primarily engaged in marketing products to farmers.

Petroleum bulk terminals.—Includes two classes of facilities engaged in marketing gasoline, kerosene, and distillate and residual fuel oils: (1) All facilities having total bulk storage capacity of 2,100,000 gallons or more, and (2) facilities of smaller capacity which receive their supplies primarily by tanker, barge, or pipeline.

Liquefied petroleum (LP) gas stations.—Stations and terminals with bulk storage capacity and primarily engaged in selling liquefied petroleum (LP) gas to dealers, wholesale distributors, or to industrial and commercial accounts (including Government and military).

"Refiner-marketer" or "other" ownership.—Petroleum bulk stations and terminals are also classified on the basis of ownership either as "refiner-marketer bulk stations, terminals" or as "other bulk stations, terminals." "Refiner-marketer bulk stations, terminals" are owned and operated by petroleum refining companies primarily for marketing their products, and in this respect are similar to manufacturers' sales branches. "Other bulk stations, terminals" are marketing facilities not owned by, or affiliated with, organizations maintaining refineries.

Storage capacity.—Storage capacity represents the bulk storage capacity at establishments primarily engaged in marketing refinery products and LP gas at wholesale. Establishments operated as bulk stations or bulk terminals and located at refineries are included where they are operated as separate establishments. Facilities operated as integral parts of refineries are not included. Space in pipelines, tankers, tank cars, tank farms, public warehouses, and space leased to Governmental agencies, including the military, is not included. Storage capacity is measured as of December 31, 1958.

Sales to retailers, users and consumers (petroleum bulk plants, terminals).—Gallon sales by petroleum bulk plants and terminals to retailers, users, and consumers (to gasoline service stations, service shops, governmental bodies—including the military—industrial and commercial accounts, exports and sales to truck distributors without bulk storage facilities, etc.). Sales to jobbers and distributors who have bulk plants or terminals are omitted.

Petroleum bulk stations.—See Petroleum terms.

Petroleum bulk terminals.—See Petroleum terms.

Proprietors of unincorporated businesses.—See Active proprietors of unincorporated businesses.

Receivables.—Accounts and notes derived from the sale of merchandise and services, and outstanding on the books of reporting companies—before deducting reserves for bad-debt losses—as of the end of the year. Receivables sold to banks, factors, etc., are excluded.

"Refiner-marketer" or "Other" ownership.—See Petroleum terms.

Salary bulk stations.—See Petroleum terms.

Sales terms:

Sales.—Sales include the total of merchandise sold, and receipts from repairs and from other services to customers, whether or not payment was received in 1958. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes and Federal excise taxes which are collected by the wholesale establishment directly from customers and paid directly by the establishment to a local, State, or Federal taxing agency. Gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed along to the wholesaler also are included.

The sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include wholesale sales made by manufacturers, retailers, service establishments, and other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., retail sales, service receipts, etc.) by establishments primarily engaged in wholesale trade. Although the count of establishments as tabulated in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year.

Sales as shown in this report for merchandise agents and brokers represent the value of the goods involved in the sales transaction negotiated rather than commissions received, or earnings.

Sales by class of customer:

Sales to industrial, commercial, etc. users.—While the wording of the inquiry varied to some extent by reporting form, respondents were instructed to report under this classification the approximate percentage of their total sales, 1958, to industrial, commercial, professional, institutional, and governmental users, public utilities, railroads, contractors, builders, and similar types of business concerns that normally buy for business use rather than for resale of the goods in the form purchased.

Sales to contractors and builders are measured separately for Merchant Wholesalers in the lumber, building materials trades, and in the electrical goods trades. Also in the electrical goods trades, sales to public utilities and those to governmental bodies are measured separately. These variations from the general pattern are identified in footnotes to the tables, chapter 4.

Sales to consumers and farmers.—Instructions provided for reporting under this classification sales to household consumers, to farmers, and to individual users; including sales to the respondent's own employees.

Sales to retailers.—Instructions provided for reporting here sales to retailers of all types (retail chain or-

PROCEDURES AND DEFINITIONS-Continued

ganizations, independent stores, department stores, co-operative stores, vending machine operators, etc.). Sales by food and related products wholesalers to restaurants, however, are included under "sale to industrial, commercial, etc., users," not here.

Forms used in enumerating Merchant Wholesalers in the automotive and electrical goods trades provided for reporting separately sales to repair shops. Such sales are included in the classification "Sales to retailers" but identified separately in footnotes.

Sales to wholesale organizations.—Respondents were instructed to report under this classification sales to organizations that normally purchase for resale at wholesale.

Export sales.—Instructions provided for including here sales made direct to buyers in foreign countries, or through their agents in this country. United States firms operating foreign branches were instructed to include any transfers from the United States to such branches. United States territories and possessions were not considered, for purposes of this inquiry, as foreign countries.

Sales of specified commodity line.—Provision was made in the 1958 Census of Business for Merchant Wholesalers and Assemblers of farm products to report their sales by commodity-line classifications. A complete list of the commodity lines for which data are shown separately appears at the end of chapter 6.

Sales size.—The 1958 Census of Business, Wholesale Trade analyses by sales size are designed to provide data for a maximum of 10 sales-size groups for establishments operated the entire year. For the purpose of these tabulations, an establishment is classified as an entire-year establishment if it operated 10 or more months during the year and was in operation at the end of the year. Seasonal establishments, which normally operate for only a part of the year, are treated as "entire year" or "not entire year" on the basis of the length of time the establishments were owned rather than the length of time they were open for business during the census year.

For purposes of sales-size tabulations, the entire-year establishments have been classified into 10 sales-size groups depending on the value of sales and receipts reported for the year 1958. These sales-size groups are as follows:

\$10,000,000 or more
\$5,000,000 to \$9,999,000
\$2,000,000 to \$4,999,000
\$1,000,000 to \$1,999,000
\$500,000 to \$999,000
\$300,000 to \$499,000
\$200,000 to \$299,000
\$100,000 to \$199,000
\$50,000 to \$99,000
Less than \$50,000

As the class interval descriptions indicate, establishments were classified by sales-size group after the reported sales and receipts figures had been rounded to the nearest thousand dollars. The method of rounding to the nearest thousand dollars differs from methods previously used in the Census of Business. In 1958, each report was rounded by striking off the hundreds, tens, and unit digits from the reported dollars. One, representing one thousand dollars, was then added to half of the reports. This method is less costly and less susceptible to error than methods previously used, and does not cause significant differences from older methods.

Sales to retailers, users and consumers (petroleum bulk plants, terminals).—See Petroleum terms.

Standard metropolitan statistical areas.—See Appendix D.

Storage capacity.—See Petroleum terms.

Vending machines.—Coin-operated automatic machines vending such merchandise as cigars, cigarettes, candy, soft drinks, etc., operated by food, tobacco, and related products wholesalers.

Warehousing revenue.—Included here are all receipts from customers during 1958 after deducting allowances and discounts. "Revenue" includes receipts from storage, trucking, and other services performed by the warehouse; merchandise sales, including sales and excise taxes; and commissions from customers. Revenue figures therefore represent total returns from storage and related services, including any retail or wholesale sales.

Warehousing Size terms:

Employment size.—Establishments are classified by size according to the number of paid employees as of November 15, 1958. Owners of unincorporated businesses, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. Establishments with no paid employees during the workweek ended November 15, 1958, are included in table 10C in the smallest employee-size bracket.

Revenue size.—Establishments are classified by revenue size, 1958, in the accompanying table 10D. For purposes of this tabulation, revenue figures were rounded to thousands of dollars before establishing the size classification.

Space size.—Household warehousing and storage establishments are classified by square feet of floor space in table 10G; general warehousing and storage establishments, by square feet of floor space in table 10K; refrigerated warehousing establishments, by cubic feet of space in table 10N; and in table 10P; food locker establishments are classified by size based upon number of individual lockers installed. The classification is based, in each case, upon space assigned to public storage as of the end of the year.

Warehousing Space terms:

Occupiable public storage space.—This is warehouse net piling space which was assigned, as of the end of 1958, to storage of goods for the public. Space leased to others on a landlord-to-tenant basis, nonstorage space and that consumed by exterior or interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, or other areas in which goods are not usually piled are not included.

Floor space.—This is square feet of under-roof public warehouse floor space available for the storage of commodities which do not require refrigeration—commodities such as household furnishings, furniture, general merchandise, packaged goods, cotton, tobacco, lumber, and the like.

Refrigerated space.—This is the cubic feet of refrigerated (net piling) space 50°F. or below assigned to public storage of commodities, such as dairy products, fruits and vegetables, meats, and other perishable items. "Net piling space" is inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc.

Bulk liquid storage space.—This is tank space in gallons (shell or water capacity) for storing bulk liquid products.

PROCEDURES AND DEFINITIONS—Continued

Number of individual frozen food lockers installed.—This represents the number of lockers installed—individual lockers having storage capacity of less than 25 cubic feet. These data include only those frozen food lockers in establishments classified in the public warehouse group. See further explanation in "Kind-of-Business Classifications" for "Food lockers, with or without food preparation facilities (SIC 4223)."

Frozen food locker bulk freezer space.—This is the cubic feet of freezer space in locker facilities available for bulk storage. These data include only the bulk freezer space in locker facilities operated in establishments classified in the public warehouse group. See further explanation in the "Kind-of-Business Classifications" for "Food lockers, with or without food preparation facilities (SIC 4223)."

EXPLANATION OF TABLES

As an aid to users of the statistics, some special explanation of tables are provided below:

Receivables and bad-debt losses, Tables 3A, 3B, and 3C.—Data on receivables and bad-debt losses are presented for merchant wholesalers by kind of business at the national level in table 3A, for Standard Metropolitan Statistical Areas having 500,000 inhabitants or more in table 3B, and in table 3C for all other Standard Metropolitan Statistical Areas. The tables differ in the kind-of-business detail, with the maximum information shown at the national level.

Each of the tables is in four general parts: The first two data columns present information for all establishments including those which failed to indicate their cash-credit practices as well as those reporting on this inquiry; the second part under the heading "Establishments reporting end-of-year receivables," presents information for those reporting receivables outstanding as of the end of 1958; the third part presents information for those reporting that they did a cash business only in 1958, hence, they had no receivables at the end of the year; while the last two columns show the number of establishments and sales of those who did not report on their cash-credit practices. Data are withheld from the tables for kinds of business where coverage was less than 70 percent; that is, where sales of those not reporting their cash-credit practices represented more than 30 percent of total sales of all establishments in the kind of business.

Coverage and limitations of data, Tables 4A and 4B.—Recognizing the fact that not all wholesale firms maintain records of their sales by customer classes, respondents were instructed to report in terms of percentage of their 1958 sales, rather than exact dollar sales. Instructions further provided that where book figures were not available, respondents were to provide their best possible approximations. As may be determined by a comparison of the data in the two sales columns of the tables, not all respondents reported on this basis. The first sales column covers all establishments, including those not analyzing their sales; whereas the second is limited to sales of those reporting the analysis. Coverage for any classification is measured by the relationship between the two sales figures. Data are generally withheld for classifications in which coverage is less than 70 percent.

Class-of-customer data contain an element of judgment, hence, are not as accurate as information readily available from financial statements. The results, however, represent a combination of information from company records and information based on judgment of those most familiar with the subject.

Limitations to gallon sales data, Tables 7G and 7H.—Some bulk stations and terminals were unable to supply all of the information called for in Item 13 of the report form (See Appendix E) hence, measures of coverage are provided in tables 7G and 7H. The number of establishments and sales for "all establishments" are shown first, followed by separate data for those reporting the analysis as provided for in the tables. The "sales coverage" ratio is a comparison of dollar sales for establishments reporting information with dollar sales for all establishments, and should be taken into consideration in using the analyses provided in the tables.

Explanation of Table 7G.—Table 7G presents an analysis of sales, in gallons, by product. The analysis is in two general parts: "Total sales, all customers" and "Sales to retailers, users, and consumers." Data in the last five columns are also included in their respective columns under the heading "Total sales, all customers." Differences between the two sets of columns represent duplication; that is, sales from terminals and bulk stations to jobbers and distributors who in turn operate bulk stations or terminals.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale Trade

Wholesale trade, as defined in major group 50 of the 1957 edition of the SIC Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial and professional users; or to other wholesalers; or in negotiating as agents in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale in the United States market and exporters are included in wholesale trade.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the provisions of the 1957 edition of the SIC Manual. However, because in some instances a more detailed classification is required for Census purposes than is available in the SIC Manual, additional kinds of business have been identified within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes establishments selling some food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

Census classification of wholesale establishments was based upon information reported on Census forms. Questionnaires provided for respondents designating their kind of business on a checklist, and also for reporting their sales by commodity line. The establishment was assigned the classification consistent with the commodity-line data reported.

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For example, an establishment self-designated "confectionery wholesaler" reporting confectionery as its principal line was so classified. However, an establishment self-designated as "confectionery" but primarily engaged in selling tobacco was classified as "tobacco wholesaler."

Establishments were classified in accordance with provisions of the 1957 edition of the SIC Manual, with the Census providing more detail. The SIC system provides for grouping all wholesale establishments into 40 classifications; whereas the Census, while observing the SIC classifications, identifies an additional 22 major kinds of business. These 62 classifications are further subdivided in some tabulations to show information for a total of 169 individual kinds of business as indicated below. Classifications which are subdivisions of SIC industries are separately listed but are described only when clarification is required.

Motor Vehicles, Automotive Equipment
(SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Automobiles, other motor vehicles (SIC 5012).—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles. Dealers primarily engaged in selling road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers, and related vehicles are included. Automotive establishments primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale are classified in retail trade.

New and used automobiles (SIC 5012 part).

Trucks, tractors; road type (SIC 5012 part).

Automotive equipment (SIC 5013).—Establishments primarily engaged in the wholesale distribution of new and used automotive parts and accessories, and filling station and garage service equipment. Establishments primarily engaged in the wholesale sale of tires and tubes are classified separately as outlined below.

Automotive glass (SIC 5013 part).

New automotive parts, accessories (SIC 5013 part).

Used automotive parts, accessories (SIC 5013 part).

Garage equipment, tools (SIC 5013 part).

Tires and tubes (SIC 5014).—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products
(SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnishes in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Drugs, drug proprietaries, druggists' sundries (SIC 5022).—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. For surgical, medical, and hospital supply houses, see SIC Code 5086 below.

General-line drug wholesalers (SIC 5022 part).—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported 35 percent or more of their sales on each of the lines "Pharmaceuticals, antibiotics, druggists' chemicals, biologicals" and "Proprietary products, toiletries, druggists' sundries;" and their reported annual sales volume was \$1,000,000 or more. Other drug and related products distributors were classified as specialty-line drug and toiletry wholesalers (SIC 5022 part).

Paints, varnishes (SIC 5028).—Establishments primarily engaged in the wholesale distribution of paints and varnishes in paste or powder form or ready for use. Glass and wallpaper are frequently handled as important secondary lines.

Other chemicals, allied products (SIC 5029).—Establishments primarily engaged in the wholesale distribution of industrial chemicals such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, turpentine, and related products.

Dry Goods, Apparel
(SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie, and footwear.

Dry goods, piece goods, notions (SIC 5032).—Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions. Establishments primarily engaged in selling textile home furnishings (curtains, draperies, domestics, etc.) are included in "Home furnishings, floor coverings," SIC Code 5097.

General-line dry goods wholesalers (SIC 5032 part).—Merchant wholesalers were included here on the basis of a combination of commodity lines: Yard goods; notions; knit fabrics, yarns, other dry goods; men's, boys' clothing, furnishings; women's, misses', children's, infants' clothing, accessories; women's hosiery, underwear; and work clothing, work gloves.

Piece goods (SIC 5032 part).

Notions (SIC 5032 part).

Piece goods converters (SIC 5032 part).—These establishments buy goods in the grey and have them finished on contract.

Other specialty-line dry goods (SIC 5032 part).

Apparel and accessories, hosiery, lingerie (SIC 5035).—Establishments primarily engaged in the wholesale distribution of apparel (except footwear) and accessories, hosiery, and lingerie. Clothing jobbers having garments made on contract by others are classified as manufacturers, not here.

Men's and women's clothing, accessories (SIC 5035 part).

Men's, boys' clothing, furnishings (SIC 5035 part).

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Women's, children's clothing, furnishings (SIC 5035 part).

Hosiery, underwear (SIC 5035 part).

Dressed furs, fur clothing (SIC 5035 part).

Millinery, millinery supplies (SIC 5035 part).

Work clothing (SIC 5035 part).

Footwear (SIC 5039).—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

Groceries and Related Products
(SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea foods; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc., are included in the SIC Manufacturing Division and data for them are included in the Census of Manufactures publications.

General-line groceries (SIC 5042).—Establishments engaged in the wholesale distribution of a general line of groceries—canned foods, coffee, flour, sugar, tea, spices, etc.

Voluntary and cooperative group grocery wholesalers (SIC 5042 part).

Cash-carry food wholesalers (SIC 5042 part).

Other general-line grocery wholesalers (SIC 5042 part).

Dairy products (SIC 5043).—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. Establishments primarily engaged in pasteurizing, bottling, and selling milk are classified as manufacturers, not here.

Poultry, poultry products (SIC 5044).—Establishments primarily engaged in the wholesale distribution of poultry and poultry products. Establishments primarily engaged in killing, dressing, and selling poultry are classified as manufacturers, not here.

Confectionery (SIC 5045).—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted nuts, popcorn, and fountain syrups.

Fish and sea foods (SIC 5046).—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured (but not canned) fish and sea foods. The preparation of fresh or frozen packaged fish or other sea food and the shucking of oysters are classified as manufacturing, not here.

Meat, meat products (SIC 5047).—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard.

Fresh fruits, fresh vegetables (SIC 5048).—Establishments primarily engaged in the wholesale distribution of

fresh fruits, vegetables, berries, etc.

Other groceries and related products (SIC 5049).—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified, such as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, fruit peel, packaged frozen foods, oleomargarine, pickles, preserves, jams, jellies, sauces, spices, refined sugar, tea, and yeast. Establishments primarily engaged in roasting and shelling nuts, in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters are also classified in this industry. Establishments primarily engaged in bottling and selling soft drinks are classified as manufacturers, not here. Likewise, establishments primarily engaged in roasting coffee, blending tea, and in grinding and packaging spices are classified as manufacturers.

Restaurant, bakery, hotel supplies (SIC 5049 part).

Bread, bakery goods (SIC 5049 part).

Canned foods (SIC 5049 part).

Flour (SIC 5049 part).

Frozen foods (SIC 5049 part).

Soft drinks (SIC 5049 part).

Sugar (SIC 5049 part).

Other (SIC 5049 part).

Farm Products—Raw Materials
(SIC 505)

Establishments primarily engaged in the wholesale distribution of farm products raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins, and raw furs; raw silk; leaf tobacco; wool and mohair; livestock; and horses and mules.

Cotton (part of SIC 505).—Establishments primarily engaged in marketing raw cotton and cotton linters.

Grain (part of SIC 505).—Establishments primarily engaged in marketing corn, wheat, oats, sorghum, soybeans, barley, and other grains. Grain exporters and grain elevators buying and selling grain are included here as well as other grain merchants.

Livestock, except horses and mules (part of SIC 505).—Establishments primarily engaged in marketing cattle, calves, hogs, sheep, lambs, goats, and other livestock, except horses and mules.

Miscellaneous farm products (part of SIC 505).—Establishments primarily engaged in marketing farm products, such as leaf tobacco; hides, skins, and pelts; horses and mules; bristles; broomcorn; feathers; hops; hair, moss; unroasted peanuts, oil kernels, oil nuts, raw silk, straw, vegetable fibers, etc.

Hides, skins, raw furs (SIC 505 part).

Leaf tobacco (SIC 505 part).

Wool, wool tops, mohair (SIC 505 part).

Other farm products (raw materials) (SIC 505 part).

Electrical Goods
(SIC 506)

Establishments primarily engaged in the wholesale dis-

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tribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical, commercial, and industrial machines (i.e., those in which electricity does the work directly, such as heating, turning a shaft, or ionizing a substance), or electrically powered commercial and industrial machines which are classified in SIC 508.

Electrical merchandise, general line (SIC 5062) and electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063):

1. General-line electrical supplies, apparatus (SIC 5062 plus part of 5063).—Wholesale establishments engaged in selling electrical wiring supplies and construction materials and electrical apparatus and equipment, with or without major electrical appliances, such as radio sets, television sets, refrigerators, freezers, etc.

Electrical supplies, apparatus with major appliances (SIC 5062).—Included here are establishments reporting a commodity-line mix of electrical wiring supplies, construction materials; electrical apparatus and equipment; and also major appliances, such as television sets, electric kitchen equipment, and electric home laundry equipment.

Electrical supplies, apparatus without major appliances (SIC 5063 part).—Distinguished from those with major appliances in that the latter reported no sales of such major appliances as television sets, electric kitchen equipment, and electric home laundry equipment.

2. Specialty-line electrical supplies, apparatus (part of SIC 5063).—Establishments primarily engaged in the wholesale distribution of electrical wiring supplies and construction materials; or in the wholesaling of apparatus and equipment, but not such major appliances as radio sets, television sets, refrigerators, freezers, etc.

Wiring supplies (SIC 5063 part).—In this trade, manufacturers' branch houses primarily engaged in selling wiring supplies and electric construction materials to retailers and builders are classified as merchant wholesalers.

Electrical apparatus, equipment (SIC 5063 part).

Electrical appliances, TV, radio sets (SIC 5064).—Establishments primarily engaged in the wholesale distribution of radio and television sets, self-contained air conditioning units, and household electrical appliances. Gas clothes dryers and gas household refrigerators are also included here.

In this trade, manufacturers' branch houses primarily engaged in selling appliances, TV, and radio sets to retailers and builders are classified as merchant wholesalers.

Electronic parts, equipment (SIC 5065).—Establishments primarily engaged in wholesale distribution of electronic parts and equipment, such as radio and television receiving and transmitting, and industrial electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and

air conditioning, refrigeration, and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Hardware (SIC 5072).—Establishments primarily engaged in the wholesale distribution of hardware.

General-line hardware wholesalers (SIC 5072 part).—Distinguished from specialty-line hardware wholesalers on the basis of commodity-line mix and annual sales volume. The classification "general-line hardware" includes establishments selling a broad line of hardware and also a combination of industrial materials and supplies; electrical goods; and automotive equipment. This classification is limited to establishments with annual sales volume of \$1,000,000 or more.

Specialty-line hardware (SIC 5072 part).

Plumbing and heating equipment, supplies (SIC 5074).—Establishments primarily engaged in the wholesale distribution of plumbing and heating equipment and supplies to be installed in residential and commercial buildings.

Warm-air heating, cooling equipment, fixtures, supplies (SIC 5074 part).

Wet-heat equipment, supplies (SIC 5074 part).

Plumbing fixtures, supplies (SIC 5074 part).

Plumbing fixtures and wet-heat equipment, supplies (SIC 5074 part).

Air conditioning, refrigeration equipment, supplies (SIC 5077).—Establishments primarily engaged in the wholesale distribution of air conditioning, refrigeration, and ventilating equipment and supplies, except self-contained air conditioning units.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment, and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies, and other machinery, equipment, and supplies, not elsewhere classified. Establishments primarily engaged in selling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 5072; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Commercial, industrial machinery, equipment, supplies (SIC 5082):

Commercial machines, equipment (part of SIC 5082).—Establishments primarily engaged in the marketing of office, store, and business machines and equipment (except furniture); commercial food-service equipment and supplies; fountain and store fixtures and equipment; and tanks, pumps, compressors, etc., for marketing petroleum products.

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Office machines, equipment (SIC 5082).

Commercial food-service equipment (SIC 5082 part).

Store machines, fixtures (SIC 5082 part).

Oil marketing equipment (SIC 5082 part).

Construction machinery, equipment (part of SIC 5082).—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor mounted equipment, and other construction machinery and equipment.

Industrial machinery, equipment (part of SIC 5082).—Establishments primarily engaged in marketing such industrial machinery and parts as metalworking tools; food products manufacturing machinery and equipment; dairy products manufacturing machinery; oil well machinery and supplies; industrial fans; industrial tractors and trailers; and other industrial machinery, parts, and attachments.

Food-processing machinery, equipment (SIC 5082 part).

General purpose industrial machinery, equipment (SIC 5082 part).

Metalworking machinery, equipment (SIC 5082 part).

Oil well supplies (SIC 5082 part).

Printing machinery, equipment (SIC 5082 part).

Other industrial machinery, equipment (SIC 5082 part).—This classification includes establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including woodworking machinery, shoemaking machinery, paper and paper products (but not printing trades) machinery, smelting and refining machinery and equipment, rubber working machinery, cigar and cigarette making machinery, and similar special industry machinery.

Industrial supplies (part of SIC 5082).—Establishments primarily engaged in marketing abrasives and materials; rope and cordage; mechanical rubber goods; welding supplies; mechanical power transmission equipment; industrial valves and fittings; industrial leather; used drums, barrels, and other metal containers which have been cleaned or reprocessed; also other special or general industrial supplies, such as industrial storage batteries, bort, industrial diamonds, and miscellaneous mill supplies.

Abrasives, abrasive materials (SIC 5082 part).

Mechanical power transmission equipment (SIC 5082 part).

Mechanical rubber goods (SIC 5082 part).

Rope, cordage (SIC 5082 part).

Industrial valves, fittings (SIC 5082 part).

Welding supplies (SIC 5082 part).

Reconditioned drums, barrels (SIC 5082 part).

Other industrial supplies (SIC 5082 part).—This classification includes establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as industrial dia-

monds, bottlers' supplies, and industrial storage batteries. It also includes those selling a combination of industrial supplies, no one of which predominated.

Farm machinery and equipment (SIC 5083).—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or in the garden; and dairy farm machinery and equipment.

Farm machinery, equipment (SIC 5083 part).

Garden machinery, equipment (SIC 5083 part).

Professional equipment, supplies (SIC 5086).—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups.

Dental supplies (SIC 5086 part).

Religious supplies (SIC 5086 part).

School supplies (SIC 5086 part).

Surgical, medical, hospital supplies (SIC 5086 part).

Optical goods (SIC 5086 part).

Scientific instruments, laboratory equipment (SIC 5086 part).

Other professional equipment, supplies (SIC 5086 part).—This classification includes establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies; drafting supplies; and other specialty-line professional equipment. It also includes establishments selling a combination of professional equipment and supplies, no one of which predominated.

Service-establishment equipment, supplies (SIC 5087).—Establishments primarily engaged in marketing equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, janitors, shoe repairers, upholsterers, undertakers, and related service establishments.

Beauty, barber supplies (SIC 5087 part).

Janitors' supplies (SIC 5087 part).

Laundry, dry cleaning supplies (SIC 5087 part).

Shoe service supplies (SIC 5087 part).

Upholsterers' supplies (SIC 5087 part).

Other service-establishment equipment and supplies (SIC 5087 part).—This classification includes establishments primarily engaged in selling a specialty-line of service-establishment supplies such as seamstresses' supplies, tailors' supplies, undertakers' supplies. It also includes establishments selling a combination of service-establishment supplies, no one of which predominated.

Transportation equipment, supplies (except motor vehicles) (SIC 5088).—Establishments primarily engaged in marketing air, marine, and railroad transportation equipment and supplies.

Aircraft, aeronautical equipment and parts (SIC 5088 part).

PROCEDURES AND DEFINITIONS-Continued

Marine machinery, equipment (SIC 5088 part).

Other transportation equipment (SIC 5088 part).—This classification includes establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, street cars, buses, tramways, aerial hoists, and horse-drawn vehicles.

Miscellaneous Wholesalers
(SIC 509)

Metals, minerals (except petroleum products, scrap) (SIC 5091):

Coal (part of SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke. Included are establishments which have products shipped direct from mine to customer, establishments operating yards and dock space and making deliveries therefrom at wholesale, and other coal merchants.

Coal, without yard or dock stocks (SIC 5091 part).

Coal, with yard or dock stocks (SIC 5091 part).

Iron, steel, and products (part of SIC 5091).—Establishments primarily engaged in marketing iron and steel products—bars, rods, plates, sheet, wire, nails, spikes, shapes, pipe, tubing, containers, etc.

Steel warehouses of firms operating steel works and rolling mills are included here.

Nonferrous metals (part of SIC 5091).—Establishments primarily engaged in marketing nonferrous metals (except precious metals)—copper, brass, aluminum, etc.—and miscellaneous nonmetallic minerals.

Copper, brass mill products (SIC 5091 part).

Aluminum mill products (SIC 5091 part).

Other nonferrous metals, metallic ores (SIC 5091 part).

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and package goods distributors primarily engaged in marketing petroleum products at wholesale, but without bulk storage facilities, are classified in Industry 5099.

Gasoline, kerosene, fuel oils (part of SIC 5092).—Bulk stations and terminals primarily engaged in wholesale distribution of gasoline, kerosene, distillate or residual fuel oils.

Liquefied petroleum (LP) gas (part of SIC 5092).—Bulk stations and terminals primarily engaged in wholesale distribution of liquefied gases for fuel or power purposes.

Scrap and waste materials (SIC 5093):

Iron, steel scrap (part of SIC 5093).—Establishments primarily engaged in assembling; breaking up, sorting, and marketing all forms of scrap iron and steel. This industry includes auto wreckers engaged in dismantling automobiles for scrap. Those dismantling used cars for the sale of parts are not included here.

Iron, steel scrap dealers with processing equipment (shears, presses, cranes, crushers, etc.) (SIC 5093 part).

Iron, steel scrap dealers without processing equipment (SIC 5093 part).

Waste materials (part of SIC 5093).—Establishments primarily engaged in marketing, but not smelting (except for pot-melting of lead) nonferrous scrap, a wide variety of scrap materials or a particular line of scrap materials such as waste paper and waste paper products; wiping cloth, waste rags; textile waste, linters; scrap rubber; etc.

Nonferrous metallic scrap (SIC 5093 part).

Waste paper (SIC 5093 part).

Wiping cloth, rags, textile waste (SIC 5093 part).

Other waste materials (SIC 5093 part).—This classification includes establishments primarily engaged in buying, sorting, assembling, and selling such miscellaneous lines as scrap rubber, fur clippings, bottles, scrap glass, and bones.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of manufactured tobacco products—cigarettes, cigars, smoking tobacco. Marketers of leaf tobacco are classified in SIC Industry 5051.

Beer, wine, distilled alcoholic beverages (SIC 5095):

Beer (part of SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt liquors.

Wines, distilled spirits (part of SIC 5095) also Government-operated wholesale liquor businesses.—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending, wines, and distilled liquors.

Licensed or private (SIC 5095 part).

State-operated wholesale establishments (SIC 5095 part).

Paper, paper products, except wallpaper (SIC 5096):

Fine and coarse paper (part of SIC 5096).—Establishments engaged in marketing both fine and coarse paper and products.

Printing and fine paper (part of SIC 5096).—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, groundwood, etc.; printing and rotogravure paper—but not coarse paper.

Fine paper (SIC 5096 part).

Roll newsprint, rotogravure paper (SIC 5096 part).

Coarse paper and paper products (part of SIC 5096).—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, shipping supplies—but not fine paper.

Stationery, office supplies (part of SIC 5096).—Establishments primarily engaged in the wholesale distribution of commercial stationery; office supplies including envelopes, typewriter and mimeograph paper, file cards and folders, pens, calendars, etc.; social stationery, including envelopes.

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Furniture, home furnishings (SIC 5097):

Furniture—household, office (part of SIC 5097).—Establishments primarily engaged in the wholesale distribution of household furniture, including bedsprings, mattresses, and all such component parts; office furniture, professional furniture, public furniture (for public parks and building, etc.)

Household furniture (SIC 5097 part).

Office, business furniture (SIC 5097 part).

Home furnishings, floor coverings (part of SIC 5097).—Wholesale establishments primarily engaged in selling antiques; china, glassware, and earthenware; curtains and draperies; table linens, towels; carpets, linoleum, and all other types of hard and soft surface floor coverings; and all other general home furnishings and homewares.

China, glassware, crockery (SIC 5097 part).

Curtains, drapery (SIC 5097 part).

Household linens, domestics (SIC 5097 part).

Floor coverings (SIC 5097 part).

Other home furnishings (SIC 5097 part).

Lumber, construction materials (SIC 5098):

Lumber, millwork (part of SIC 5098).—Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber; plywood; door and window frames (wooden or metal), and all other varieties of wooden and metal millwork.

Lumber wholesalers without yards (SIC 5098 part).

Lumber wholesalers with yards (SIC 5098 part).

Plywood (SIC 5098 part).

Millwork (SIC 5098 part).

Construction materials (part of SIC 5098).—Establishments primarily engaged in marketing such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, window glass, roofing materials, and sand.

Brick, tile (SIC 5098 part).

Cement, lime, plaster (SIC 5098 part).

Glass (flat, brick) (SIC 5098 part).

Roofing, siding, insulating materials (SIC 5098 part).

Sand, gravel, crushed stone (SIC 5098 part).

Other construction materials (SIC 5098 part).—This classification includes establishments primarily engaged in selling prefabricated structural assemblies, stone, slate, concrete products, building board, and other construction materials.

Other miscellaneous wholesalers (SIC 5099):

Amusement, sporting goods (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of all types of amusement and sporting goods and accessories—billiard and pool supplies; cameras and photographic equipment; coin-operated game machines; games, toys; etc.

Cameras, photographic supplies (SIC 5099 part).

Sporting goods (SIC 5099 part).

Toys, games, fireworks (SIC 5099 part).

Other recreation goods (SIC 5099 part).

Books, magazines, newspapers (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of books, lithographed matter, magazines, newspapers, and all other forms of reading material.

Farm supplies (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, seeds, and other farm supplies.

Feed (SIC 5099 part).

Fertilizer, agricultural chemicals (SIC 5099 part).

Seed (SIC 5099 part).

Other farm supplies (SIC 5099 part).

Jewelry (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of jewelry including precious stones and metals, costume jewelry, clocks, silverware, etc.

General-line jewelry wholesalers (SIC 5099 part).

Clocks, watches (SIC 5099 part).

Costume jewelry (SIC 5099 part).

Precious stones, precious metals (SIC 5099 part).

Watch materials, jewelers' tools (SIC 5099 part).

Other jewelry (SIC 5099 part).

Petroleum products (except bulk stations, terminals) (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases; petroleum products such as gasoline, lubricants, fuel oil. This classification differs from SIC industry 5092 in that establishments included here do not have storage capacity for bulk liquid products.

Liquefied petroleum (LP) gas (SIC 5099 part).

Other petroleum products (SIC 5099 part).

Gifts, art goods, greeting cards (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of art goods, souvenirs, gifts, novelties, and similar products; greeting cards.

Gifts, art goods (SIC 5099 part).

Greeting cards (SIC 5099 part).

Flowers, bulbs, plants (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of cut flowers, potted plants, and florists' supplies; bulbs, plantings, nursery stock, etc.

Cut flowers, potted plants (SIC 5099 part).

Bulbs, roots, nursery stock (SIC 5099 part).

Other products (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of advertising novelties and specialties; timber products such as

PROCEDURES AND DEFINITIONS—Continued

ties, logs, cordwood, wooden barrels, crates, sawdust, and other forest products (except lumber); saddlery and other leather products (except footwear, apparel, and belting); industrial yarn; musical instruments, musicians' supplies, records; textiles, canvas products, felt, burlap (bags); basic food and beverage materials, such as malt, hops, raw sugar, industrial molasses; wallpaper; a general line of merchandise; and specialty lines not included elsewhere, such as cork, animal and vegetable oils, crude rubber, etc.

Advertising novelties, specialties (SIC 5099 part).

Forest products (except lumber) (SIC 5099 part).

General merchandise (SIC 5099 part).—This classification includes merchant wholesale establishments selling a general line of merchandise consisting of several of the following lines, no one predominating: Food and related products; dry goods and apparel; furniture and home furnishings; hardware; electrical goods; farm supplies and other hard goods items. (This classification is frequently associated with import and export houses.)

Luggage, saddlery (SIC 5099 part).

Musical instruments, sheet music (SIC 5099 part).

Textile bags, bagging, burlap (SIC 5099 part).

Food, beverage basic materials (SIC 5099 part).

Wallpaper (SIC 5099 part).

Other (SIC 5099 part).—This classification includes establishments selling a commodity line or a variety of commodity lines not elsewhere classified.

TYPE-OF-OPERATION CLASSIFICATIONS

Wholesale Trade

In addition to kind of business, each wholesale establishment was classified by type of operation according to the ownership of the business, ownership of the goods sold, or character of principal transactions. Establishments in wholesale trade are grouped into five major type-of-operation groups and further classified as outlined below.

Merchant wholesalers.—This type group consists of wholesale establishments primarily engaged in buying and selling merchandise on their own account, including farm products merchants who do not buy primarily from farmers. Included in this group are the following types of operation:

Wholesale merchants, distributors.—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

Importers.—Establishments buying and selling goods at wholesale on own account, whose principal source of purchases was foreign.

Exporters.—Establishments primarily engaged in purchasing goods in the United States and selling to foreign customers.

Rack merchandisers.—Establishments primarily engaged in placing their goods on display racks or shelves in retail stores for sale.

Terminal grain elevators.—Establishments with sizable storage space buying and selling grain received primarily by rail or barge rather than direct from farmers via truck or wagon.

Cash-carry wholesalers.—Establishments primarily engaged in selling on a cash-carry basis.

Wagon, truck distributors.—Establishments primarily engaged in selling their merchandise from trucks or other vehicles, combining the functions of salesmen with those of deliverymen, and carrying a limited assortment of well-known fast-moving items.

Other limited-function wholesalers.—Included here are other types of wholesale establishments buying and selling, at wholesale, merchandise on their own account and performing limited services—includes establishments known as drop shippers, desk jobbers, retailer cooperatives, consumer cooperative wholesalers, etc.

Manufacturers' sales branches, sales offices.—These establishments differ from merchant wholesalers in that they are owned by manufacturers or mining companies and maintained apart from producing plants primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches or sales offices located at plants or administrative offices are included where separate records were available and could be reported separately. In some tables data are shown separately for manufacturers' sales branches and for sales offices. They differ in that sales offices normally do not carry stocks of merchandise for delivery to consumers.

Sales as recorded for sales branches include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales as shown for sales offices generally represent the value of orders written or booked by employees at the offices including salesmen working out of the offices.

Petroleum bulk plants, terminals, LP gas facilities.—This group of establishments is distinguished by their facilities for receiving, storing, and marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases, and other bulk petroleum products at wholesale. Facilities are divided into two general groups: Bulk plants and terminals primarily engaged in marketing petroleum products other than liquefied petroleum (LP) gas, and wholesale LP gas facilities.

Merchandise agents, brokers.—This group includes establishments whose operators are in business for themselves and are primarily engaged in selling—or buying—goods for others. "Sales" as shown in Census publications for agents and brokers represent the sales, or purchase, value of the goods in the transactions negotiated. They include some approximation as many agents and brokers do not maintain accurate records of dollar sales.

In lieu of operating expenses, merchandise agents and brokers were requested to report the amount of brokerage or commissions received during 1958 on purchases or sales of goods for the account of others. Summaries of the amounts so reported are included under the heading "operating expenses."

Auction companies.—Wholesale establishments primarily engaged in selling merchandise on an agency basis by the auction method.

Merchandise brokers.—Wholesale establishments primarily engaged in buying or selling merchandise in

PROCEDURES AND DEFINITIONS—Continued

the domestic market on a brokerage basis, but not receiving the goods on consignment.

Commission merchants.—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents.—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents.—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents.—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Selling agents.—Wholesale establishments primarily engaged in selling, on an agency basis in the domestic market, all or the major portion of the output of clients.

Purchasing agents, resident buyers.—Wholesale establishments primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

Assemblers of farm products.—This group consists of establishments primarily engaged in purchasing from farmers and assembling farm products in local producing markets and in cities of producing regions.

Country grain elevators.—Grain elevators, cooperative or other, buying and receiving grain direct from farmers by truck or wagon and selling at wholesale.

Commission buyers of farm products.—Wholesale establishments primarily engaged in buying farm products from farmers on a commission basis for others.

Fresh fruit, vegetable packinghouses.—Wholesale establishments, cooperative or other, primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Livestock concentration yards.—Establishments primarily engaged in receiving, assembling, short-period feeding when necessary, and marketing livestock.

Other assemblers of farm products.—Establishments, such as cream stations, produce stations, leaf tobacco dealers, etc., buying farm products primarily from farmers and marketing at wholesale.

KIND-OF-BUSINESS CLASSIFICATIONS

Public Warehousing

Household Goods Warehousing and Storage
(SIC 4214 and 4224)

Establishments engaged in the public storage of household goods, including warehouses of firms also engaged in trucking. These warehouses are devoted primarily to public storage of household goods, usually for the home owner or user of the goods. Many establishments in this classification also conduct some general merchandise warehousing business.

General Warehousing and Storage
(SIC 4225)

Establishments primarily engaged in the warehousing and storage of a general line of goods. General warehousing and storage establishments frequently also do some household goods warehousing.

Refrigerated Warehousing, Except Food Lockers
(SIC 4222)

Establishments (except food lockers) primarily engaged in the public storage of perishable goods at artificially low temperatures. Refrigerated warehouses operated for private use are not included. Likewise, ice plants, poultry dressing plants, and other similar facilities whose principal receipts are from processing goods, but which provide some public refrigerated space, are not covered in this report.

Food Lockers, With or Without Food Preparation Facilities
(SIC 4223)

Establishments primarily engaged in renting locker space, the storage of foods for individual households, including establishments which provide services for processing, preparing, or packaging such foods for storage.

In accordance with the standard system of classifying establishments on the basis of their primary activity, this category includes only those warehouses whose primary activity is the rental of food lockers. It does not include any data for food locker rental by ice plants, refrigerated warehouses, dairies, etc. For those interested in data on food lockers in total, the U.S. Department of Agriculture, Farmer Cooperative Service, occasionally publishes data on food lockers regardless of the primary activity of the establishment which operates them.

Farm Products Warehousing and Storage
(SIC 4221)

Establishments primarily engaged in the public storage of farm products, such as grain, cotton, tobacco, and other nonmanufactured farm products not requiring artificially low temperatures.

Other Special Warehousing and Storage
(SIC 4226)

Establishments primarily engaged in the public storage of special products, not elsewhere classified, such as automobiles (dead storage only), textile, whiskey, goods in bond, and goods at foreign trade zones.

APPENDIX C

COMPARATIVE 1958-1954 KIND OF BUSINESS AND TYPE OF OPERATION CLASSIFICATIONS

(Changes in wording of classifications, 1958 compared with 1954, have been made in line with the Standard Industrial Classification Manual, Executive Office of the President, Bureau of the Budget, 1957)

1958 Classifications

TYPE OF OPERATION

Merchant wholesalers.....
Manufacturers' sales branches, offices.....
Petroleum bulk stations, terminals.....
Merchandise agents, brokers.....
Assemblers of farm products.....

TYPE, BY KIND OF BUSINESS

Merchant Wholesalers.....
Motor vehicles, automotive equipment wholesalers:
Automobile, other motor vehicle distributors.....
New and used automobile distributors.....
Truck, tractor (road-type) dealers.....
Automotive equipment wholesalers
Automotive glass jobbers..... }
New automotive parts, accessories jobbers..... }
Used automotive parts, accessories jobbers..... }
Garage equipment, tools distributors.....
Tire, tube wholesalers.....
Drugs, chemicals, allied products distributors:
Drugs, drug proprietaries, druggists' sundries
wholesalers:
General-line drug wholesalers.....
Specialty-line drug, toiletries wholesalers.....
Paint, varnish wholesalers.....
Other chemicals, allied products distributors.....
Dry goods, apparel wholesalers.....
Dry goods, piece goods, notions wholesalers:
General-line dry goods wholesalers.....
Piece goods wholesalers.....
Notions wholesalers.....
Piece goods converters.....
Other specialty-line dry goods wholesalers.....
Apparel and accessories, hosiery, lingerie
wholesalers:
Men's and women's clothing, accessories wholesalers
Men's, boys' clothing, furnishings wholesalers.....
Women's, children's clothing, furnishings wholesalers
Hosiery, underwear wholesalers.....
Dressed furs, fur clothing wholesalers.....
Millinery, millinery supplies distributors.....
Work clothing wholesalers.....
Footwear wholesalers.....
Groceries and related products wholesalers.....
General-line grocery wholesalers.....
Voluntary and cooperative group grocery wholesalers.
Cash-carry food depots.....
Other general-line grocery wholesalers.....
Dairy products distributors.....
Poultry, poultry products distributors.....
Confectionery wholesalers.....
Fish, seafood distributors.....
Meat, meat products wholesalers.....
Fresh fruit, vegetable wholesalers.....

1954 Equivalent Classifications

TYPE OF OPERATION

Merchant wholesalers (less ready-mix concrete
distributors)
Manufacturers' sales branches, sales offices
Petroleum bulk plants, terminals, and LP gas facilities
Merchandise agents, brokers
Assemblers of farm products

TYPE, BY KIND OF BUSINESS

Merchant Wholesalers
Automotive wholesalers:
Motor vehicle distributors
New, used automobile distributors
Truck and tractor (road-type) dealers
Automotive equipment (less tire-tube) wholesalers
Automotive parts, accessories jobbers
Garage equipment, tools distributors
Tire-tube wholesalers
Drugs, chemicals, allied products wholesalers:
General-line drug wholesalers
Specialty-line drug, toiletries wholesalers
Paint, varnish wholesalers
Industrial chemicals, explosives distributors
Dry goods, apparel wholesalers
General-line dry goods wholesalers
Piece goods wholesalers
Notions wholesalers
Piece goods converters
Other specialty-line dry goods wholesalers
General-line clothing, furnishings wholesalers
Men's, boys' clothing, furnishings wholesalers
Women's, children's clothing, furnishings wholesalers
Hosiery wholesalers
Underwear wholesalers
Furs (dressed), fur clothing wholesalers
Millinery, millinery supplies distributors
Work clothing wholesalers
Shoe, footwear wholesalers
Grocery, confectionery, meat wholesalers
General-line grocery wholesalers
{ Voluntary group grocery wholesalers
Retailer cooperative food wholesalers
Cash-carry food depots
Other general-line grocery wholesalers
Dairy products distributors
Poultry, poultry products distributors
Confectionery wholesalers
Fish, sea food distributors
Meat, meat products wholesalers
Fresh fruit, vegetable wholesalers

COMPARATIVE 1958-1954 KIND OF BUSINESS AND TYPE OF OPERATION CLASSIFICATION—Continued

1958 Classifications

TYPE, BY KIND OF BUSINESS—Continued

Merchant Wholesalers—Continued

Groceries and related products wholesalers—Continued
 Other groceries and related products wholesalers:
 Restaurant, bakery, hotel supply houses.....
 Bread, bakery goods distributors.....
 Canned foods wholesalers.....
 Flour distributors.....
 Frozen foods distributors.....
 Soft drinks distributors.....
 Sugar distributors..... }
 Other..... }
 Farm products (raw materials) merchants.....
 Cotton merchants.....
 Grain merchants.....
 Livestock (except horses and mules) distributors.....
 Miscellaneous farm products dealers:
 Hide, skin, raw fur dealers.....
 Leaf tobacco dealers.....
 Wool, wool tops, mohair dealers.....
 Other farm products (raw materials) distributors.....
 Electrical goods distributors:
 General-line electrical supplies, apparatus distributors:
 Electrical supplies, apparatus distributors with }
 major appliances..... }
 Electrical supplies, apparatus distributors without }
 major appliances..... }
 Specialty-line electrical supplies, apparatus distributors:
 Wiring supplies distributors.....
 Electrical apparatus, equipment distributors.....
 Electrical appliances, television, radio set wholesalers
 Electronic parts, equipment distributors.....
 Hardware; plumbing, heating equipment supplies wholesalers:
 Hardware wholesalers.....
 General-line hardware wholesalers
 Specialty-line hardware wholesalers.....
 Plumbing and heating equipment supplies distributors..
 Warm-air heating, cooling equipment, fixtures, }
 supplies distributors..... }
 Wet-heat equipment, supplies distributors..... }
 Plumbing fixtures, supplies distributors..... }
 Plumbing fixtures and wet-heat equipment, supplies }
 distributors..... }
 Air conditioning, refrigeration equipment, supplies distributors.....
 Machinery, equipment, supplies distributors.....
 Commercial machines, equipment distributors.....
 Office machines, equipment distributors.....
 Store machines, fixtures distributors.....
 Commercial food-service equipment supply houses.. }
 Oil marketing equipment jobbers..... }
 Construction machinery, equipment dealers.....
 Industrial machinery, equipment distributors.....
 Food-processing machinery, equipment distributors..
 General purpose industrial machinery, equipment distributors.....
 Metal working machinery, equipment dealers.....
 Oil well supply houses.....
 Printing machinery, equipment distributors.....
 Other industrial machinery, equipment distributors...

1954 Equivalent Classifications

TYPE, BY KIND OF BUSINESS—Continued

Merchant Wholesalers—Continued

Grocery, confectionery, meat wholesalers—Continued
 Bakery, restaurant, hotel supply houses
 Bread, bakery goods distributors
 Canned foods wholesalers
 Flour distributors
 Frosted, frozen food distributors
 Soft drink distributors
 { Coffee, tea, spice wholesalers
 { Other grocery specialty wholesalers
 Farm products (raw materials) merchants
 Cotton merchants
 Grain merchants
 Livestock (except horses and mules) distributors
 Hide, skin, raw fur dealers
 Leaf tobacco dealers
 Raw wool, wool tops, mohair dealers
 Other farm products (raw materials) distributors
 Electrical, electronics, appliance distributors:
 General-line electrical goods distributors
 Wiring supplies distributors
 Electrical apparatus, equipment distributors
 Electrical appliance, radio, TV set wholesalers
 Electronic parts, equipment distributors
 Hardware, plumbing-heating goods wholesalers (plus air conditioning, commercial refrigeration equipment distributors):
 Hardware wholesalers
 General-line hardware wholesalers
 Specialty-line hardware wholesalers
 Plumbing, heating equipment, supplies distributors
 { General line plumbing-heating goods distributors
 { Heating equipment distributors
 { Plumbing fixtures, supplies distributors
 Air-conditioning, commercial refrigeration equipment distributors
 Machinery, equipment, supplies distributors (less air conditioning, commercial refrigeration equipment distributors):
 Commercial machines, equipment distributors
 Office machines, equipment distributors
 Store machines, fixtures distributors
 { Restaurant, hotel supply houses (principally nonfood)
 { Other commercial machines, equipment distributors
 Construction machinery, equipment dealers
 Industrial machinery, equipment distributors
 Food processing machinery, equipment distributors
 General purpose industrial machinery, equipment distributors
 Metalworking machinery, equipment dealers
 Oil well supply houses
 Printing machinery, equipment distributors
 { Used machinery dealers
 { Other industrial machinery, equipment distributors

COMPARATIVE 1958-1954 KIND OF BUSINESS AND TYPE OF OPERATION CLASSIFICATIONS-Continued

1958 Classifications

TYPE, BY KIND OF BUSINESS-Continued

Merchant Wholesalers-Continued

Machinery, equipment, supplies distributors-Continued

Industrial supplies distributors.....

Abrasives, abrasive materials distributors
 Mechanical power transmission equipment distributors
 Mechanical rubber goods distributors.....
 Rope, cordage distributors
 Industrial valves, fittings distributors
 Welding supplies distributors
 Reconditioned drums, barrels distributors
 Other industrial supplies distributors.....
 Farm and garden machinery, equipment wholesalers ...
 Farm machinery, equipment wholesalers

Garden machinery, equipment wholesalers
 Professional equipment, supplies distributors
 Dental supply houses.....
 Religious supply houses
 School supply houses.....
 Surgical, medical, hospital supply houses.....
 Optical goods wholesalers
 Scientific instruments, laboratory equipment
 distributors }
 Other professional equipment, supplies distributors. }
 Service-establishment equipment supply houses

Beauty, barber supply houses.....
 Janitors' supply houses
 Laundry, dry cleaning supply houses
 Shoe service wholesalers.....
 Upholsterers' supply houses
 Other service-establishment supply houses.....
 Transportation equipment, supplies (except automotive)
 distributors
 Aircraft, aeronautical equipment and parts
 distributors
 Marine machinery, equipment distributors
 Other transportation equipment distributors

Metals, minerals (except petroleum products, scrap)
distributors.....

Coal wholesalers
 Coal wholesalers (without yard or dock stocks).....
 Coal distributors (with yard or dock stocks)
 Iron, steel, and products distributors.....
 Nonferrous metals distributors.....
 Copper, brass mill products distributors
 Aluminum mill products distributors }
 Other nonferrous metals, metallic ores distributors }

Scrap, waste materials dealers.....

Iron, steel scrap dealers.....
 Iron, steel scrap dealers with processing equipment ..

Iron, steel scrap dealers without processing
 equipment.....

Waste materials dealers.....
 Nonferrous metallic scrap dealers
 Waste paper dealers

Wiping cloth, rag, textile waste dealers

Other waste materials dealers

Tobacco, tobacco products distributors.....

1954 Equivalent Classifications

TYPE, BY KIND OF BUSINESS-Continued

Merchant Wholesalers-Continued

Machinery, equipment, supplies distributors (less air
conditioning, commercial refrigeration equipment
distributors)-ContinuedIndustrial supplies distributors (plus welders supply
houses)

Abrasives, abrasive materials distributors
 Mechanical power transmission equipment distributors
 Mechanical rubber goods distributors
 Rope, cordage distributors
 Valves, fittings (except plumbing) distributors
 Welders' supply houses
 Reconditioned drum, barrel distributors
 Other industrial materials, supplies distributors
 Farm-garden machinery, equipment wholesalers
 Farm, dairy machinery, equipment (including
 tractors) wholesalers
 Garden machinery, equipment wholesalers
 Professional equipment, supplies distributors
 Dental supply houses
 Religious supply houses
 School supply houses
 Surgical, medical, hospital supply houses
 Optical goods wholesalers

Other professional supplies distributors

Service establishment supply houses (less welders'
supply houses)

Beauty, barber supply houses
 Janitors' supply houses
 Laundry, dry cleaning supply houses
 Shoe service wholesalers
 Upholsterers' supply houses
 Other service establishment supply houses

Transportation equipment distributors

Aircraft, aeronautical equipment, parts distributors
 Marine machinery, equipment distributors
 { Railroad equipment distributors
 { Other transportation equipment distributors

{ Metals, metalwork (except scrap) distributors

{ Coal wholesalers
 Coal wholesalers
 Coal wholesalers (without yard or dock stocks)
 Coal wholesalers (with coal yards)
 Iron, steel and products distributors
 Nonferrous metals distributors

Nonferrous metals distributors

Scrap, waste materials dealers

Iron, steel scrap dealers
 Iron, steel scrap dealers (with processing, prepara-
 tion equipment

Iron, steel scrap dealers (without processing, prepa-
 ration equipment

Waste materials dealers
 Nonferrous metallic scrap dealers
 Waste paper dealers

{ Wiping cloth dealers
 { Rags, textile waste dealers
 { Other waste materials dealers

Tobacco distributors

COMPARATIVE 1958-1954 KIND OF BUSINESS AND TYPE OF OPERATION CLASSIFICATIONS—Continued

1958 Classifications

TYPE, BY KIND OF BUSINESS—Continued

Merchant Wholesalers—Continued

Beer, wine, distilled alcoholic beverage wholesalers
 Beer distributors
 Wines, distilled spirits wholesalers
 Licensed or private wholesalers }
 State operated wholesale }

Paper, paper products (except wallpaper) wholesalers...

Fine and coarse paper wholesalers
 Printing and fine paper distributors..... }
 Fine paper wholesalers
 Roll newsprint, rotogravure paper distributors..... }
 Coarse paper and paper products wholesalers..... }
 Stationery, office supplies wholesalers.....

Furniture, home furnishings wholesalers
 Furniture (household, office) wholesalers.....
 Household furniture wholesalers
 Office, business furniture distributors.....
 Home furnishings, floor coverings wholesalers
 China, glassware, crockery wholesalers.....
 Curtain, drapery wholesalers.....
 Household linens, domestics wholesalers
 Floor covering wholesalers.....
 Other home furnishings wholesalers.....

Lumber, construction materials distributors.....

Lumber, millwork wholesalers.....
 Lumber wholesalers without yards
 Lumber wholesalers with yards
 Plywood wholesalers..... }
 Millwork jobbers }
 Construction materials distributors.....

Brick, tile distributors
 Cement, lime, plaster wholesalers.....
 Glass (flat, brick) distributors
 Roofing, siding, insulation materials distributors.....
 Sand, gravel, crushed stone distributors.....
 Other construction materials distributors.....

Amusement, sporting goods distributors.....
 Camera, photographic supplies distributors
 Sporting goods wholesalers
 Toys, games, fireworks wholesalers
 Other recreation goods wholesalers.....

Book, magazine, newspaper wholesalers
 Farm supplies wholesalers.....

Feed wholesalers
 Fertilizer, agricultural chemical wholesalers
 Seed wholesalers
 Other farm supplies wholesalers.....

Jewelry wholesalers.....
 General-line jewelry wholesalers.....
 Clocks, watches wholesalers.....
 Costume jewelry wholesalers
 Precious stones, precious metals distributors
 Watch materials, jewelers' tools distributors.....
 Other jewelry wholesalers.....

Petroleum products distributors (except bulk stations,
 terminals).....
 Liquefied petroleum (LP) gas distributors }
 Other petroleum products distributors..... }

1954 Equivalent Classifications

TYPE, BY KIND OF BUSINESS—Continued

Merchant Wholesalers—Continued

Beer, wine, distilled spirits wholesalers
 Beer, ale distributors
 Wine, distilled spirits wholesalers
 Wine, distilled spirits wholesalers

Paper, allied products wholesalers (less wallpaper
 wholesalers)

{ Printing and fine paper distributors
 { Coarse paper and products wholesalers

Stationery, office supplies wholesalers

Furniture, home furnishings wholesalers
 Furniture (household, office) wholesalers
 Household furniture wholesalers
 Office furniture distributors
 Home furnishings, floor coverings wholesalers
 China, glassware, crockery wholesalers
 Curtain, drapery wholesalers
 Domestic wholesalers
 Floor coverings wholesalers
 Other home furnishings, specialties wholesalers

Lumber, construction materials distributors (less
 ready-mixed concrete distributors)

Lumber, millwork wholesalers
 Lumber wholesalers (without yards)
 Lumber distributors (with yards)

Millwork, plywood distributors

Construction materials distributors (less ready-mixed
 concrete distributors)

Brick, tile distributors
 Cement, lime, plaster wholesalers
 Glass (building) distributors
 Roofing, siding, insulation materials distributors
 Sand, gravel, crushed stone distributors
 Other construction materials distributors

Amusement, sporting goods distributors
 Cameras, photographic supplies distributors
 Sporting goods wholesalers
 Toys, games, fireworks wholesalers
 Other recreation goods wholesalers

Book, magazine, newspaper wholesalers

Farm supplies wholesalers
 Feed wholesalers
 Fertilizer, agricultural chemical distributors
 Seed wholesalers
 Other farm supplies wholesalers

Jewelry wholesalers
 General-line jewelry wholesalers
 Clocks, watches wholesalers
 Costume jewelry wholesalers
 Precious stones distributors
 Watch materials, jewelers' tools distributors
 Other jewelry wholesalers

Petroleum products distributors

Petroleum products distributors

COMPARATIVE 1958-1954 KIND OF BUSINESS AND TYPE OF OPERATION CLASSIFICATIONS-Continued

1958 Classifications

TYPE, BY KIND OF BUSINESS-Continued

Merchant Wholesalers-Continued

Gift, art goods, greeting cards distributors.....
 Gift, art goods wholesalers
 Greeting card distributors

Flowers, bulbs, plants wholesalers
 Cut flowers, potted plants wholesalers
 Bulb, root, nursery stock distributors

Other merchant wholesalers.....

Forest products (except lumber) distributors.....
 General merchandise distributors
 Luggage, saddlery wholesalers.....
 Musical instruments, sheet music wholesalers.....
 Textile bags, bagging, burlap distributors.....
 Food, beverage basic materials distributors.....
 Wallpaper wholesalers
 Advertising novelties, specialties distributors
 Other.....

Manufacturers' sales branches and sales offices.....

Manufacturers' sales branches (with stocks).....
 Manufacturers' sales offices (without stocks).....

Petroleum bulk stations, terminals

Gasoline, kerosene, fuel oil plants.....
 Liquefied petroleum (LP) gas bulk plants, terminals

Merchandise agents and brokers

Motor vehicles, automotive equipment.....
 Automobiles, other motor vehicles
 Automotive equipment
 Tires, tubes

Drugs, chemicals, allied products
 Drugs, drug proprietaries, druggists' sundries
 Paints, varnishes.....
 Other chemicals, allied products

Dry goods, apparel.....

Dry goods, piece goods, notions.....
 Piece goods.....
 Dry goods, notions
 Apparel and accessories, hosiery, lingerie.....
 Men's, boys' clothing, furnishings
 Women's, children's clothing, accessories.....

Hosiery, underwear
 Other apparel and accessories

Footwear

Groceries and related products

Dairy products
 Poultry, poultry products.....
 Confectionery
 Meats, meat products
 Fresh fruits, vegetables.....

1954 Equivalent Classifications

TYPE, BY KIND OF BUSINESS-Continued

Merchant Wholesalers-Continued

Gift, art goods, greeting cards wholesalers
 Gift, art goods wholesalers
 Greeting card distributors

Flowers, bulb, plant wholesalers
 Flower (cut), potted plant wholesalers
 Bulb, plant distributors

Miscellaneous products merchant wholesalers (plus
 wallpaper)

Forest products (except lumber) distributors
 General merchandise distributors
 Leather goods wholesalers
 Musical instrument, sheet music wholesalers
 Bags, bagging, burlap (textiles) distributors
 Food, beverage basic material distributors
 Wallpaper wholesalers
 { Industrial yarns wholesalers
 { All other merchant wholesalers

Manufacturers' sales branches, sales offices

Sales branches (with stocks)
 Sales offices (without stocks)

Petroleum bulk plants, terminals and LP gas
 facilities

Gasoline, distillates, residuals
 Wholesale LP gas facilities

Merchandise agents, brokers

Automotive
 Automotive

Drugs, chemicals, paints
 Drugs, proprietaries, toiletries
 Paints, varnishes, lacquers, enamels
 Chemicals, explosives

{ Dry goods, piece goods
 { Apparel (including footwear)
 Dry goods, piece goods (less hosiery)
 Piece goods
 Dry goods
 Apparel (less footwear, plus hosiery)
 Men's, boys' clothing, furnishings
 Women's, children's clothing, accessories
 { Hosiery
 { Clothing, furnishings (men's, women's)
 { Furs (dressed), fur clothing
 Handbags
 Millinery, millinery supplies
 Work clothing
 Shoes, other footwear

{ Groceries, confectionery, meats
 { Farm products (edible)

Dairy, poultry products
 Confectionery
 Meats, provisions (except canned)
 Fruits, vegetables

COMPARATIVE 1958-1954 KIND OF BUSINESS AND TYPE OF OPERATION CLASSIFICATION—Continued

1958 Classifications

TYPE, BY KIND OF BUSINESS—Continued

Merchandise agents and brokers—Continued

Groceries and related products—Continued

Other groceries and related products:

Canned foods.....
 Sugar.....
 Fish, seafood.....
 Frozen foods.....
 Other.....

Farm products—raw materials.....

Cotton.....
 Grain.....
 Livestock, except horses and mules.....
 Miscellaneous farm products:
 Hides, skins, raw furs.....
 Leaf tobacco.....

Other farm products—raw materials.....

Electrical goods.....

Electrical supplies, apparatus.....
 Electrical appliances, television, radio sets.....
 Electronic parts, equipment.....

Hardware; plumbing, heating equipment, supplies.....

Hardware.....
 Plumbing and heating equipment, supplies.....
 Air conditioning, refrigeration equipment, supplies.....

Machinery, equipment, supplies.....

Commercial machines, equipment.....
 Construction machinery, equipment.....
 Industrial machinery, equipment.....
 Industrial supplies.....
 Farm and garden machinery, equipment.....
 Professional equipment, supplies.....
 Service-establishment equipment, supplies.....
 Transportation equipment, supplies, except automotive.....

Metals, minerals (except petroleum products, scrap)...

Coal.....
 Iron, steel, and products.....
 Nonferrous metals.....

Scrap, waste materials.....

Paper, paper products, except wallpaper.....

Furniture, home furnishings.....

Furniture—household, office.....
 Home furnishings, floor coverings.....

Lumber, construction materials.....

Lumber, millwork.....
 Construction materials.....

Amusement, sporting goods.....

Books, magazines, newspapers.....

Farm supplies.....

Jewelry.....

Petroleum products.....

Beer, wines, distilled alcoholic beverages.....

Gifts, art goods, greeting cards.....

Flowers, bulbs, plants.....

Other.....

1954 Equivalent Classifications

TYPE, BY KIND OF BUSINESS—Continued

Merchandise agents, brokers—Continued

Groceries, confectionery, meats—Continued

Farm products (edible)—Continued

Canned foods

Sugar

{ Groceries (combination of food lines)

Coffee, tea, spices

Flour

{ Miscellaneous grocery products

Farm products (raw materials)

Cotton

Grain

Livestock

Hides, skins, raw furs

Tobacco (leaf)

{ Wool, mohair

{ Miscellaneous inedible farm products

Electrical-electronic apparatus, equipment, appliances

Electrical apparatus, supplies

Appliances, radios, TV sets

Electronic parts, equipment

Hardware, plumbing-heating goods (plus air conditioning, commercial refrigeration equipment)

Hardware

Plumbing, heating goods

Air conditioning, commercial refrigeration equipment

Machinery, equipment, supplies (less air conditioning, commercial refrigeration equipment)

Commercial machines, equipment

Construction machinery, equipment

Industrial machinery, equipment, supplies

Farm-garden machinery, equipment

Professional equipment, supplies

Service establishment equipment, supplies

Transportation (except automotive) equipment, supplies

Metals, metalwork (except scrap) (plus coal, coke)

Coal, coke

Iron, steel and products

Nonferrous metals, metalwork

Scrap iron and steel

Paper, allied products

Paper

Stationery, office supplies

Furniture, home furnishings

Furniture

Home furnishings

Lumber, construction materials

Lumber, millwork

Construction materials (except lumber)

Amusements, sporting goods, toys

Books, magazines, newspapers

Farm supplies

Jewelry

Petroleum and products

{ Yarns

{ General merchandise

{ Miscellaneous products agents, brokers, n.e.c.

WHOLESALE TRADE-SUMMARY STATISTICS

COMPARATIVE 1958-1954 KIND OF BUSINESS AND TYPE OF OPERATION CLASSIFICATIONS-Continued

1958 Classifications

TYPE, BY KIND OF BUSINESS-Continued

Assemblers of farm products.....

Groceries and related products

Dairy products }

Poultry, poultry products..... }

Fresh fruits, vegetables.....

Farm products—raw materials

Cotton

Grain.....

Livestock, except horses and mules

Miscellaneous farm products:

Hides, skins, raw furs.....

Leaf tobacco

Other farm products—raw materials }

Other miscellaneous products:

Farm supplies.....

Flowers, bulbs, plants

(No similar classification)

1954 Equivalent Classifications

TYPE, BY KIND OF BUSINESS-Continued

Assemblers of farm products

Farm products (edible)

Dairy, poultry products

Fresh fruits, vegetables

Farm products (raw materials)

Cotton

Grain

Livestock (except horses, mules)

Hides, skins, raw furs

Other inedible farm products

Farm supplies

Feed

Seed

(No similar classification)

Other farm products assemblers

APPENDIX D

STANDARD METROPOLITAN STATISTICAL AREAS

(Area titles and definitions of the two Standard Consolidated Areas and the 189 Standard Metropolitan Statistical Areas in the continental United States and in Hawaii, established by the Bureau of the Budget as of June 30, 1959)

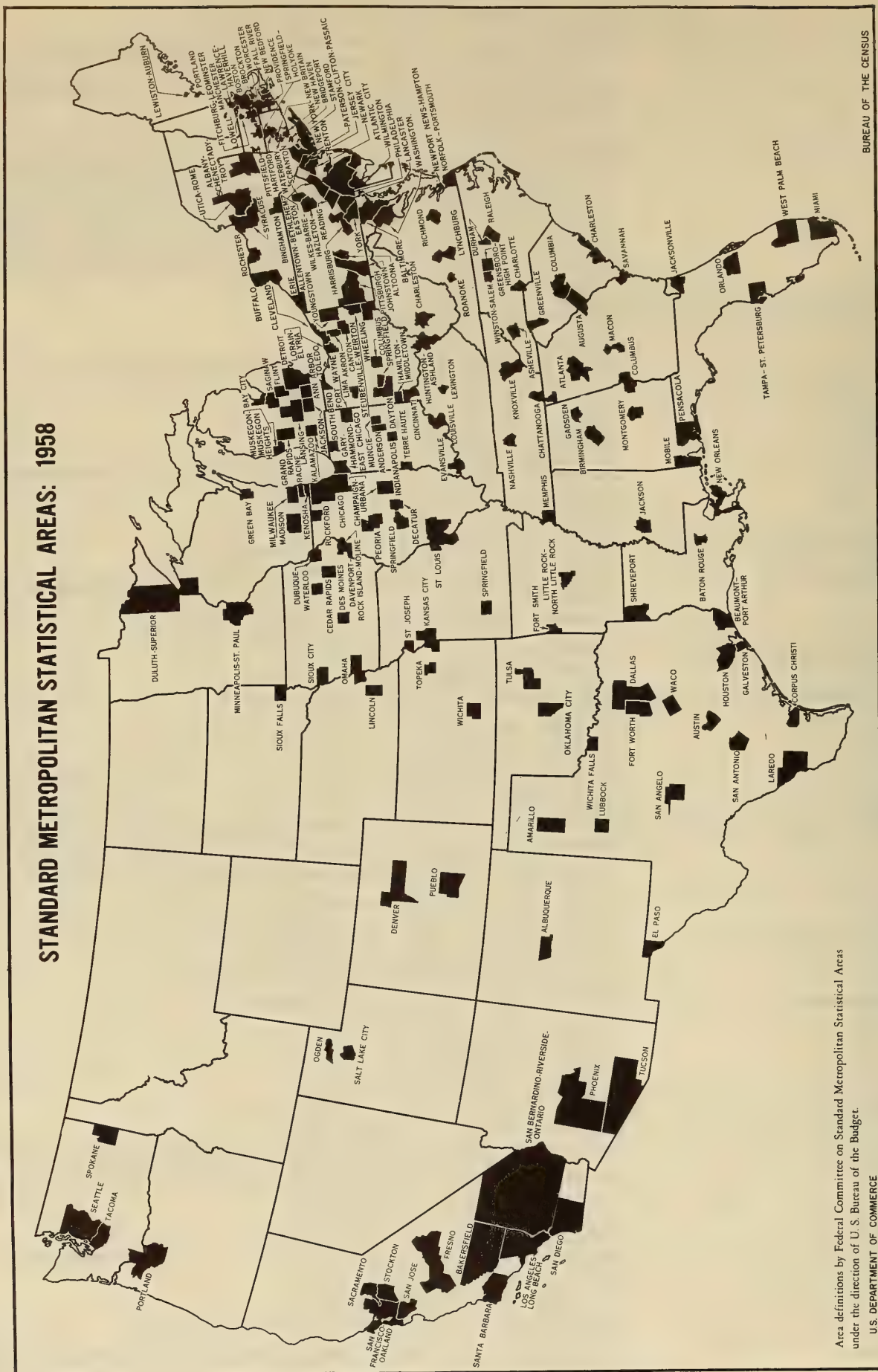
Chicago, Ill.-Northwestern Indiana Standard Consolidated Area.....	Consists of Chicago, Ill., and Gary-Hammond-East Chicago, Ind., Standard Metropolitan Statistical Areas
New York, N. Y.-Northeastern New Jersey Standard Consolidated Area	Consists of the following Standard Metropolitan Statistical Areas: New York, N. Y.; Newark, N. J.; Jersey City, N. J.; Paterson-Clifton-Passaic, N. J.; and of Middlesex and Somerset Counties, N. J.
Akron, Ohio.....	Coextensive with Summit County, Ohio
Albany-Schenectady-Troy, N. Y.....	Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N. Y.
Albuquerque, N. Mex	Coextensive with Bernalillo County, N. Mex.
Allentown-Bethlehem-Easton, Pa.-N. J....	Consists of Lehigh and Northampton Counties, Pa., and Warren County, N. J.
Altoona, Pa.....	Coextensive with Blair County, Pa.
Amarillo, Tex.....	Consists of Potter and Randall Counties, Tex.
Anderson, Ind.....	Coextensive with Madison County, Ind.
Ann Arbor, Mich	Coextensive with Washtenaw County, Mich.
Asheville, N. C	Coextensive with Buncombe County, N. C.
Atlanta, Ga	Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga.
Atlantic City, N. J.....	Coextensive with Atlantic County, N. J.
Augusta, Ga.-S. C.....	Consists of Richmond County, Ga., and Aiken County, S. C.
Austin, Tex.....	Coextensive with Travis County, Tex.
Bakersfield, Calif	Coextensive with Kern County, Calif.
Baltimore, Md	Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, and Howard Counties, Md.
Baton Rouge, La.....	Coextensive with East Baton Rouge Parish, La.
Bay City, Mich	Coextensive with Bay County, Mich.
Beaumont-Port Arthur, Tex	Consists of Jefferson and Orange Counties, Tex.
Binghamton, N. Y	Coextensive with Broome County, N. Y.
Birmingham, Ala	Coextensive with Jefferson County, Ala.
Boston, Mass	Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass.
Bridgeport, Conn	Consists of Bridgeport and Shelton cities, and Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford town in New Haven County, Conn.
Brockton, Mass	Consists of Brockton city, and Abington, Bridgewater, East Bridgewater, Hanson, West Bridgewater, and Whitman towns in Plymouth County; Avon and Stoughton towns in Norfolk County; and Easton town in Bristol County, Mass.
Buffalo, N. Y	Consists of Erie and Niagara Counties, N. Y.
Canton, Ohio	Coextensive with Stark County, Ohio
Cedar Rapids, Iowa	Coextensive with Linn County, Iowa
Champaign-Urbana, Ill.....	Coextensive with Champaign County, Ill.
Charleston, S. C	Coextensive with Charleston County, S. C.
Charleston, W. Va.....	Coextensive with Kanawha County, W. Va.
Charlotte, N. C	Coextensive with Mecklenburg County, N. C.
Chattanooga, Tenn.-Ga.....	Consists of Hamilton County, Tenn., and Walker County, Ga.
Chicago, Ill	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill.
Cincinnati, Ohio-Ky.....	Consists of Hamilton County, Ohio, and Campbell and Kenton Counties, Ky.
Cleveland, Ohio	Consists of Cuyahoga and Lake Counties, Ohio
Columbia, S. C	Consists of Lexington and Richland Counties, S. C.
Columbus, Ga.-Ala	Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.
Columbus, Ohio	Coextensive with Franklin County, Ohio
Corpus Christi, Tex	Coextensive with Nueces County, Tex.
Dallas, Tex.....	Consists of Collin, Dallas, Denton, and Ellis Counties, Tex.
Davenport-Rock Island-Moline, Iowa-Ill....	Consists of Scott County, Iowa, and Rock Island County, Ill.
Dayton, Ohio	Consists of Greene, Miami, and Montgomery Counties, Ohio
Decatur, Ill.....	Coextensive with Macon County, Ill.
Denver, Colo.....	Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo.
Des Moines, Iowa.....	Coextensive with Polk County, Iowa
Detroit, Mich	Consists of Macomb, Oakland, and Wayne Counties, Mich.
Dubuque, Iowa.....	Coextensive with Dubuque County, Iowa
Duluth-Superior, Minn.-Wis	Consists of St. Louis County, Minn., and Douglas County, Wis.
Durham, N. C.....	Coextensive with Durham County, N. C.
El Paso, Tex.....	Coextensive with El Paso County, Tex.
Erie, Pa.....	Coextensive with Erie County, Pa.
Evansville, Ind.-Ky.....	Consists of Vanderburgh County, Ind., and Henderson County, Ky.
Fall River, Mass.-R. I	Consists of Fall River city, and Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R. I.
Fitchburg-Leominster, Mass	Consists of Fitchburg and Leominster cities, and Lunenburg town in Worcester County; and Shirley town in Middlesex County, Mass.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Flint, Mich	Coextensive with Genesee County, Mich.
Fort Smith, Ark	Coextensive with Sebastian County, Ark.
Fort Wayne, Ind	Coextensive with Allen County, Ind.
Fort Worth, Tex	Consists of Johnson and Tarrant Counties, Tex.
Fresno, Calif	Coextensive with Fresno County, Calif.
Gadsden, Ala	Coextensive with Etowa County, Ala.
Galveston, Tex	Coextensive with Galveston County, Tex.
Gary-Hammond-East Chicago, Ind	Consists of Lake and Porter Counties, Ind.
Grand Rapids, Mich	Coextensive with Kent County, Mich.
Green Bay, Wis	Coextensive with Brown County, Wis.
Greensboro-High Point, N. C	Coextensive with Guilford County, N. C.
Greenville, S. C	Coextensive with Greenville County, S. C.
Hamilton-Middletown, Ohio	Coextensive with Butler County, Ohio
Harrisburg, Pa	Consists of Cumberland and Dauphin Counties, Pa.
Hartford, Conn	Consists of Hartford city, and Avon, Bloomfield, Canton, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Vernon town in Tolland County, Conn.
Honolulu, Hawaii	Coextensive with Honolulu County, Hawaii
Houston, Tex	Coextensive with Harris County, Tex.
Huntington-Ashland, W. Va.-Ky.-Ohio	Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
Indianapolis, Ind	Coextensive with Marion County, Ind.
Jackson, Mich	Coextensive with Jackson County, Mich.
Jackson, Miss	Coextensive with Hinds County, Miss.
Jacksonville, Fla	Coextensive with Duval County, Fla.
Jersey City, N. J	Coextensive with Hudson County, N. J.
Johnstown, Pa	Consists of Cambria and Somerset Counties, Pa.
Kalamazoo, Mich	Coextensive with Kalamazoo County, Mich.
Kansas City, Mo.-Kans	Consists of Clay and Jackson Counties, Mo., and Johnson and Wyandotte Counties, Kans.
Kenosha, Wis	Coextensive with Kenosha County, Wis.
Knoxville, Tenn	Consists of Anderson, Blount, and Knox Counties, Tenn.
Lancaster, Pa	Coextensive with Lancaster County, Pa.
Lansing, Mich	Consists of Clinton, Eaton, and Ingham Counties, Mich.
Laredo, Tex	Coextensive with Webb County, Tex.
Lawrence-Haverhill, Mass.-N. H	Consists of Lawrence and Haverhill cities, and Andover, Groveland, Methuen, and North Andover towns in Essex County, Mass.; and Plaistow and Salem towns in Rockingham County, N. H.
Lewiston-Auburn, Maine	Consists of Auburn and Lewiston cities, and Lisbon town in Androscoggin County, Maine
Lexington, Ky	Coextensive with Fayette County, Ky.
Lima, Ohio	Coextensive with Allen County, Ohio
Lincoln, Nebr	Coextensive with Lancaster County, Nebr.
Little Rock-North Little Rock, Ark	Coextensive with Pulaski County, Ark.
Lorain-Elyria, Ohio	Coextensive with Lorain County, Ohio
Los Angeles-Long Beach, Calif	Consists of Los Angeles and Orange Counties, Calif.
Louisville, Ky.-Ind	Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.
Lowell, Mass	Consists of Lowell city, and Billerica, Chelmsford, Dracut, Tewksbury, and Tyngsborough towns in Middlesex County, Mass.
Lubbock, Tex	Coextensive with Lubbock County, Tex.
Lynchburg, Va	Consists of Lynchburg city, and Amherst and Campbell Counties, Va.
Macon, Ga	Consists of Bibb and Houston Counties, Ga.
Madison, Wis	Coextensive with Dane County, Wis.
Manchester, N. H	Consists of Manchester city and Goffstown town in Hillsboro County, N. H.
Memphis, Tenn	Coextensive with Shelby County, Tenn.
Miami, Fla	Coextensive with Dade County, Fla.
Milwaukee, Wis	Consists of Milwaukee and Waukesha Counties, Wis.
Minneapolis-St. Paul, Minn	Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn.
Mobile, Ala	Coextensive with Mobile County, Ala.
Montgomery, Ala	Coextensive with Montgomery County, Ala.
Muncie, Ind	Coextensive with Delaware County, Ind.
Muskegon-Muskegon Heights, Mich	Coextensive with Muskegon County, Mich.
Nashville, Tenn	Coextensive with Davidson County, Tenn.
New Bedford, Mass	Consists of New Bedford city, and Acushnet, Dartmouth, and Fairhaven towns in Bristol County; and Marion and Mattapoisett towns in Plymouth County, Mass.
New Britain, Conn	Consists of New Britain city, and Berlin, Plainville, and Southington towns in Hartford County, Conn.
New Haven, Conn	Consists of New Haven city, and Branford, East Haven, Guilford, Hamden, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn.
New Orleans, La	Consists of Jefferson, Orleans, and St. Bernard Parishes, La.
New York, N. Y	Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.
Newark, N. J	Consists of Essex, Morris, and Union Counties, N. J.
Newport News-Hampton, Va	Consists of Newport News and Hampton cities, and York County, Va.
Norfolk-Portsmouth, Va	Consists of Norfolk, South Norfolk, Portsmouth, and Virginia Beach cities, and Norfolk and Princess Anne Counties, Va.
Ogden, Utah	Coextensive with Weber County, Utah
Oklahoma City, Okla	Consists of Cleveland and Oklahoma Counties, Okla.
Omaha, Nebr.-Iowa	Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa
Orlando, Fla	Consists of Orange and Seminole Counties, Fla.
Paterson-Clifton-Passaic, N. J	Consists of Bergen and Passaic Counties, N. J.
Pensacola, Fla	Consists of Escambia and Santa Rosa Counties, Fla.
Peoria, Ill	Consists of Peoria and Tazewell Counties, Ill.
Philadelphia, Pa.-N. J	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa., and Burlington, Camden, and Gloucester Counties, N. J.
Phoenix, Ariz	Coextensive with Maricopa County, Ariz.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Pittsburgh, Pa	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
Pittsfield, Mass	Consists of Pittsfield city, and Dalton, Lenox, and Lee towns in Berkshire County, Mass.
Portland, Maine	Consists of Portland, South Portland, and Westbrook cities, and Cape Elizabeth and Falmouth towns in Cumberland County, Maine
Portland, Oreg.-Wash	Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash.
Providence, R. I.-Mass	Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket cities, and Burrillville, Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County, R. I.; Narragansett and North Kingstown towns in Washington County, R. I.; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County, R. I.; all of Bristol County, R. I.; and Jamestown town in Newport County, R. I. Also, Attleboro city, and North Attleboro and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; and Blackstone and Millville towns in Worcester County, Mass.
Pueblo, Colo	Coextensive with Pueblo County, Colo.
Racine, Wis	Coextensive with Racine County, Wis.
Raleigh, N. C	Coextensive with Wake County, N. C.
Reading, Pa	Coextensive with Berks County, Pa.
Richmond, Va	Consists of Richmond city, and Chesterfield and Henrico Counties, Va.
Roanoke, Va	Consists of Roanoke city and Roanoke County, Va.
Rochester, N. Y	Coextensive with Monroe County, N. Y.
Rockford, Ill	Coextensive with Winnebago County, Ill.
Sacramento, Calif	Coextensive with Sacramento County, Calif.
Saginaw, Mich	Coextensive with Saginaw County, Mich.
St. Joseph, Mo	Coextensive with Buchanan County, Mo.
St. Louis, Mo.-Ill	Consists of St. Louis city, and Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
Salt Lake City, Utah	Coextensive with Salt Lake County, Utah
San Angelo, Tex	Coextensive with Tom Green County, Tex.
San Antonio, Tex	Coextensive with Bexar County, Tex.
San Bernardino-Riverside-Ontario, Calif ..	Consists of Riverside and San Bernardino Counties, Calif.
San Diego, Calif	Coextensive with San Diego County, Calif.
San Francisco-Oakland, Calif	Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.
San Jose, Calif	Coextensive with Santa Clara County, Calif.
Santa Barbara, Calif	Coextensive with Santa Barbara County, Calif.
Savannah, Ga	Coextensive with Chatham County, Ga.
Scranton, Pa	Coextensive with Lackawanna County, Pa.
Seattle, Wash	Consists of King and Snohomish Counties, Wash.
Shreveport, La	Consists of Bossier and Caddo Parishes, La.
Sioux City, Iowa	Coextensive with Woodbury County, Iowa
Sioux Falls, S. Dak	Coextensive with Minnehaha County, S. Dak.
South Bend, Ind	Coextensive with St. Joseph County, Ind.
Spokane, Wash	Coextensive with Spokane County, Wash.
Springfield, Ill	Coextensive with Sangamon County, Ill.
Springfield, Mo	Coextensive with Greene County, Mo.
Springfield, Ohio	Coextensive with Clark County, Ohio
Springfield-Holyoke, Mass	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Longmeadow, Ludlow, Monson, Palmer, West Springfield, and Wilbraham towns in Hampden County; Northampton city, and Easthampton, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.
Stamford, Conn	Consists of Stamford city, and Darien, Greenwich, and New Canaan towns in Fairfield County, Conn.
Steubenville-Weirton, Ohio-W. Va	Consists of Jefferson County, Ohio, and Brooke and Hancock Counties, W. Va.
Stockton, Calif	Coextensive with San Joaquin County, Calif.
Syracuse, N. Y	Consists of Madison, Onondaga, and Oswego Counties, N. Y.
Tacoma, Wash	Coextensive with Pierce County, Wash.
Tampa-St. Petersburg, Fla	Consists of Hillsborough and Pinellas Counties, Fla.
Terre Haute, Ind	Coextensive with Vigo County, Ind.
Toledo, Ohio	Coextensive with Lucas County, Ohio
Topeka, Kans	Coextensive with Shawnee County, Kans.
Trenton, N. J	Coextensive with Mercer County, N. J.
Tucson, Ariz	Coextensive with Pima County, Ariz.
Tulsa, Okla	Consists of Creek and Tulsa Counties, Okla.
Utica-Rome, N. Y	Consists of Herkimer and Oneida Counties, N. Y.
Waco, Tex	Coextensive with McLennan County, Tex.
Washington, D. C.-Md.-Va	Consists of Washington, D. C.; Alexandria and Falls Church cities, and Arlington and Fairfax Counties, Va.; and Montgomery and Prince Georges Counties, Md.
Waterbury, Conn	Consists of Waterbury city, Naugatuck borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; and Thomaston and Watertown towns in Litchfield County, Conn.
Waterloo, Iowa	Coextensive with Black Hawk County, Iowa
West Palm Beach, Fla	Coextensive with Palm Beach County, Fla.
Wheeling, W. Va.-Ohio	Consists of Ohio and Marshall Counties, W. Va., and Belmont County, Ohio
Wichita, Kans	Coextensive with Sedgwick County, Kans.
Wichita Falls, Tex	Coextensive with Wichita County, Tex.
Wilkes-Barre-Hazleton, Pa	Coextensive with Luzerne County, Pa.
Wilmington, Del.-N. J	Consists of New Castle County, Del., and Salem County, N. J.
Winston-Salem, N. C	Coextensive with Forsyth County, N. C.
Worcester, Mass	Consists of Worcester City, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Shrewsbury, Spencer, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass.
York, Pa	Coextensive with York County, Pa.
Youngstown, Ohio	Consists of Mahoning and Trumbull Counties, Ohio



This map displays the locations of 100 major cities in the United States. The cities are marked with black dots of varying sizes, and their names are printed next to them. The map includes state boundaries and major geographical features like the Great Lakes and the Atlantic Ocean. The cities are distributed across the country, with a higher concentration in the eastern half and along the coastlines.

Key cities labeled on the map include:

- Northwest:** Duluth-Superior (PT), Green Bay, Milwaukee, Madison, Rockford, Chicago, Davenport-Moline (PT), Peoria, Springfield, Decatur, St. Louis (PT), Evansville, Louisville, Lexington, Huntington-Ashland, Charleston, Roanoke, Lynchburg, Richmond.
- Central:** Detroit, Saginaw, Flint, Lansing, Bay City, Muskegon-Nuskegon Heights, Grand Rapids, Kalamazoo, Jackson, Ann Arbor, Toledo, Lorain-Elyria, Canton, Steubenville-Weirton, Wheeling, Columbus, Dayton, Hamilton-Middletown, Cincinnati, Springfield, Lima, Akron, Cleveland, Youngstown, Erie, Buffalo, Rochester, Syracuse, Utica-Rome, Albany-Schenectady-Troy, Watertown, Pateron-Canton-Pasaden, New York, Trenton, Jersey City, Newark, Paterson, Passaic, Haverhill, Springfield-Holyoke, Worcester, Pittsfield, Fitchburg-Leominster, Manchester, Lowell, Lawrence-Haverhill, Brockton, Fall River, New Bedford, Providence, New Britain, New Haven, Stamford, Bridgeport, New York.
- East Coast:** Atlantic City, Wilmington, Philadelphia, Baltimore, Washington, Johnstown, Harrisburg, Altoona, Lancaster, Reading, Schuylkill, Allentown-Bethlehem-Easton, Scranton, Wilkes-Barre-Hazleton, Binghamton, Rochester, Syracuse, Utica-Rome, Albany-Schenectady-Troy, Watertown, Pateron-Canton-Pasaden, New York, Trenton, Jersey City, Newark, Paterson, Passaic, Haverhill, Springfield-Holyoke, Worcester, Pittsfield, Fitchburg-Leominster, Manchester, Lowell, Lawrence-Haverhill, Brockton, Fall River, New Bedford, Providence, New Britain, New Haven, Stamford, Bridgeport, New York.

APPENDIX E

REPORT FORMS

WHOLESALE TRADE

Fifteen different report forms were used in enumerating wholesale establishments in connection with the 1958 Census of Business; twelve for merchant wholesalers and assemblers of farm products, and three for other types of wholesale operation.

<u>Form No.</u>	<u>Title</u>
	Merchant wholesalers and assemblers of farm products—
CB-50A	Motor vehicles, automotive parts, accessories and related trades
CB-50B	Drugs, chemicals, paints, paper, and related trades
CB-50C	Dry goods, apparel, furniture and related trades
CB-50D	Food, beverages, tobacco, and related products
CB-50E	Farm products, related trades
CB-50F	Electrical, electronic, appliance goods, and related trades
CB-50G	Hardware, plumbing, heating goods, and related trades
CB-50H	Supply houses; machinery, equipment, supplies; related trades
CB-50J	Coal, metals, and related trades
CB-50K	Scrap, waste materials, and related trades
CB-50L	Lumber, construction materials, and related trades
CB-50M	Sporting goods, jewelry, art goods, farm supplies, and related trades
CB-51A	Merchandise agents and brokers
CB-51B	Petroleum business, bulk plants, distribution terminals
CB-51C	Sales offices and sales branches—manufacturers and mining companies

Reproductions of Forms CB-50A, 51A, 51B, and 51C follow. Essential differences among the forms in the 50 series, CB50A through CB50M, are in item 11, "Type of Operation"; item 12, "Kind of Business"; and item 13, "Analysis of Sales by Commodity Lines." These items of Forms CB50B through 50M are also reproduced, in form number order.

PUBLIC WAREHOUSING

<u>Form No.</u>	<u>Title</u>
CB-42A	Public refrigerator warehouses, frozen food locker plants, farm products public warehouses
CB-42B	General merchandise warehouses, household goods warehouses, special warehouses or storage facilities, freight trucking terminals

ORIGINAL

Return this copy to
Bureau of the Census

Form approved; Budget Bureau No. 41-56104.

Form CB-50A U. S. DEPARTMENT OF COMMERCE—BUREAU OF THE CENSUS 1958 CENSUS OF BUSINESS MOTOR VEHICLES, AUTOMOTIVE PARTS, ACCESSORIES AND RELATED TRADES		CONFIDENTIAL. —This report is required by Act of Congress approved August 31, 1954, 13 U. S. C. 131 and 224. Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation or regulation.	
1 CENSUS USE ONLY	1-2 Location	2-3 Y/O	In correspondence pertaining to this report please refer to this file number <div style="text-align: center;"> CB-50A (5001) </div>
GENERAL INSTRUCTIONS Please complete and return this form in the return envelope to the Bureau of the Census, Jeffersonville, Indiana, not later than 30 days after you receive it. If you operated more than one establishment (place of business) in 1958, your entries for all items on this report, except Item 14, should pertain only to one of these establishments. Information for all other establishments you operated should be entered in Item 14. Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures. If book figures are not available, enter your best estimate and write "Estimate" after such entries. <div style="text-align: center; border: 1px solid black; padding: 2px;"> Report values in dollars. Omit cents. </div>		(Please correct any errors in name and address)	
ITEM 1 NAME OF ESTABLISHMENT Name _____		ITEM 3 FEDERAL SOCIAL SECURITY EMPLOYER IDENTIFICATION NUMBER Federal Social Security Employer Identification Number of this establishment (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941). <div style="text-align: right;">Enter all 9 digits</div>	
In answering Item 2, parts a through e below, be sure your answers relate to the Actual Physical Location of your establishment, which may be different from its mailing address.			
ITEM 2 LOCATION OF ESTABLISHMENT		ITEM 4 COMPANY ORGANIZATION	
a. Name of State _____ b. Name of County _____ c. Is this establishment within the legal boundary of a municipality? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," (1) Enter name of municipality. (Enter name only if establishment is within legal boundary) (2) Type of municipality. (Check applicable box) <input type="checkbox"/> City <input type="checkbox"/> Borough <input type="checkbox"/> Village <input type="checkbox"/> Other (Specify) _____ d. Street and number at establishment location. (If location cannot be described by street and number, give name (and number, if any) of road or highway and sufficient information to locate establishment, e. g., Rt. 25, 3 miles south of Charlesville) _____		a. Does this company operate more than one place of business under the same Employer Identification Number (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941)? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No b. Does this company own or control another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No c. Is this company owned or controlled by another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If the answer to part b is "Yes," enter in the "Remarks" section of this report the name, mailing address, and Employer Identification Number (if available) of each company which this company owns or controls; if the answer to part c is "Yes," enter similar information for the company which owns or controls this company.	
For establishments in New England, New Jersey, and Pennsylvania e. Is this establishment within a town or township? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," enter name of town or township _____		ITEM 5 FORM OF OWNERSHIP (Check one box) (1) <input type="checkbox"/> Individual proprietor (2) <input type="checkbox"/> Partnership (3) <input type="checkbox"/> Corporation (do not include any form of coop. assn.) (4) <input type="checkbox"/> Cooperative association (corporate or noncorporate) (5) <input type="checkbox"/> Other (Specify) _____	
ITEM 6 PERIOD OWNED IN 1958		a. Did you own this business on December 31, 1958? Yes <input type="checkbox"/> 1 No <input type="checkbox"/> 2 b. How many months in the year did you own this business? _____ Number of months <div style="text-align: right;">Key 1-5</div>	
ITEM 7.—TOTAL SALES IN 1958			
a. Total sales and other operating receipts..... \$ _____ b. Sales made by you on an agency or brokerage basis of merchandise owned by other companies (also include in Item 7a)..... \$ _____ c. Sales by customer classes (1) To retailers (Report sales to repair shops on line 3)..... % 0 (2) To institutional, industrial, commercial and professional users, and government..... % 1 (3) To repair shops..... % 3 (4) To wholesale organizations..... % 6 (5) To household consumers, individual users and farmers..... % 7 (6) Export sales..... % 8 Total (Entries (1) through (6) should add to 100)..... 100 % d. Approximately what percent, if any, of sales (Item 7a) represented products manufactured by your company or a company owned or controlled by your company?..... % 9		Dollars (Omit cents) Key 1-6 1-7 2-6 2-11	
ITEM 8.—PERSONNEL AND PAYROLL			
a. Total payroll for year 1958, before payroll deductions... \$ _____ b. Paid employees and payroll for the one week ended nearest November 15, 1958. No. of employees _____ Payroll (Dollars, omit cents) \$ _____ c. Proprietors and partners who worked in this establishment 15 hours or more during the one week ended nearest November 15, 1958..... (Number) _____		1-8 1-9 1-10 1-11 Line a.—Include all salaries, wages, commissions, bonuses and vacation allowances. Payments to (or withdrawals by) owners or partners of unincorporated businesses should not be included. Line b.—Paid employees consist of all employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation leave. Corporations should include salaried officers and executives. Owners and partners of unincorporated businesses should not be counted as employees. If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.	
ITEM 9.—OPERATING EXPENSES AND INVENTORIES OF THIS ESTABLISHMENT			
a. Total 1958 operating expenses (including payroll)..... \$ _____ b. Merchandise inventories, at cost, December 31, 1958..... \$ _____		2 2-1 2-2 Line a.—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners. Line b.—Report inventories of goods for sale at cost value rather than sales price. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventories as of the date specified, or nearest inventory date.	
ITEM 10.—RECEIVABLES AND BAD DEBT LOSSES			
a. Did you sell on a strictly cash (or COD) basis in 1958? Yes <input type="checkbox"/> 1 No <input type="checkbox"/> 2 b. Accounts and notes receivable, outstanding as of December 31, 1958..... \$ _____ c. Bad debt losses, 1958..... \$ _____		2-3 2-4 2-5 Line a.—Check appropriate box. Line b.—Report the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year—before deducting reserves for bad debt losses. Do not include receivables sold to banks, factors, etc. Line c.—Report the amount of receivables written off during 1958 as uncollectible.	

(OVER)

3-2*

ITEM 11.—TYPE OF OPERATION

Principal type of operation or function performed (Check one box only.)

12

☐

Importer

13

☐

Exporter

18

☐

Wagon or truck distributor

19

☐

Retailer-owned wholesaler

11

☐

Wholesaler, wholesale merchant, jobber

☐

Other type (Specify) _____

Enter a check in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. Check one box only.

Importer.—Check this box if your source of purchase is primarily foreign.

Exporter.—Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c (6)).

Wagon or truck distributor.—Check this box if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and carry a limited assortment of well-known fast-moving items.

Retailer-owned wholesaler.—Check this box if this establishment is owned by a cooperative whose members are retailers.

Wholesaler, wholesale merchant, jobber.—Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

Other type (Specify).—If none of the other types of operation applies, check this box and describe briefly your method of operation; for example, manufacturers' agents, factory branches, etc.

ITEM 12.—KIND OF BUSINESS

Check the one box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.

3

Motor vehicle distributors

3-1

1021

☐

New, used automobile, motorcycle distributor

1022

☐

Truck and tractor (road type) dealer

Automotive equipment, tire, tube jobbers

1031

☐

Automotive glass jobber

1041

☐

Tire, tube wholesaler

1032

☐

New automotive parts, accessories jobber

1033

☐

Used automotive parts, accessories jobber

1034

☐

Garage service station equipment, tools distributor

Hardware wholesalers

7021

☐

General-line hardware wholesaler

7022

☐

Specialty-line hardware wholesaler

Other kind of business

8014

☐

Oil marketing equipment jobber

9913

☐

Sporting goods wholesaler

6041

☐

Electrical appliances, radio, TV set wholesaler

☐

Other (Specify) _____

ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.

4	Code	4	Code
Total sales.—(Total of sales by commodity lines should be the same as Total sales 1958—Item 7a) \$	0	12. Room air conditioners under 2 hp..... \$	604120
1. Trucks, truck tractors, truck trailers..... \$	102200	13. Hardware, total (sum of lines a through e)..... \$	702210
2. Automobiles, motorcycles, etc., total (sum of lines a through c)..... \$	102100	a Builders' hardware..... \$	702211
a Passenger cars (new and used)..... \$	102101	b Heavy hardware..... \$	702212
b Motorcycles, motor scooters, etc..... \$	102102	c Shelf, light hardware..... \$	702213
c Other motor vehicles, auto trailers..... \$	102103	d Wire screening..... \$	702214
3. Tires and tubes..... \$	104100	e All other hardware..... \$	702215
4. Automotive glass (Report building glass on line 9)..... \$	103100	14. Toys, games, fireworks, children's vehicles..... \$	991400
5. Garage tools and shop equipment..... \$	103400	15. Sporting, athletic goods, bicycles..... \$	991300
6. Used automotive parts, equipment..... \$	103300	16. Paints, varnishes, lacquers, enamels (Report automotive paint on line 7)..... \$	208100
7. New automotive parts, equipment, supplies (exc. tires and tubes)..... \$	103200	17. General purpose industrial machinery and equipment... \$	803200
8. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc..... \$	801400	18. Abrasives, abrasive materials..... \$	804100
9. Glass (flat, brick, etc.) (Report automotive glass on line 4)..... \$	982300	19. Mechanical rubber goods..... \$	804400
10. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)..... \$	805100		
11. Electrical appliances, radio and television sets..... \$	604110	20. Rope, cordage, twine (Report wire rope on line 23)..... \$	804500
		21. Industrial valves and fittings (except plumbing and oil marketing)..... \$	804600
		22. Other industrial equipment, supplies..... \$	804910
		23. Miscellaneous lines of merchandise, total..... \$	998990
		Specify kind:..... \$	
		24. Labor, service, and rental receipts..... \$	999000
		(Include labor sales from machine-shop operation and similar services)	

ITEM 14

OTHER PLACES OF BUSINESS

Please complete a line for each additional establishment (place of business) which you operate under the same Employer Identification Number as this establishment.

	Address of business (Street, number, city or town, county, State)	Description of business	Sales and receipts Dollars (omit cents)
1.			
2.			
3.			
4.			

ITEM 15.—REMARKS

ITEM 16

CERTIFICATION

Name and address of person who should be contacted if questions arise regarding this report

Telephone No.

This report is substantially accurate and covers the period from _____ to _____

Date

Title

Signature of authorized person

3-2		ITEM 11.—TYPE OF OPERATION																																																																																																																																																																																																																															
ITEM 11.—TYPE OF OPERATION a. Principal type of operation or function performed (Check one box only) <div style="margin-top: 5px;"> 12 <input type="checkbox"/> Importer 13 <input type="checkbox"/> Exporter 14 <input type="checkbox"/> Rack merchandiser 16 <input type="checkbox"/> Cash-carry wholesaler 18 <input type="checkbox"/> Wagon or truck distributor 19 <input type="checkbox"/> Consumer-cooperative wholesaler 19 <input type="checkbox"/> Retailer-owned wholesaler Name (if any) of retail group _____ 11 <input type="checkbox"/> Wholesale merchant, jobber, supply house <input type="checkbox"/> Other type (Specify) _____ </div>		Line a.— Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. (Check one box only) Importer. —Check this box if your source of purchase is primarily foreign. Exporter. —Check this box if you are primarily engaged in purchasing goods in the United States market and selling them to foreign customers (see Item 7c(5)). Rack merchandiser. —Check this box if you are primarily engaged in placing your goods on display racks or shelves in retail stores for sale. Cash-carry wholesaler. —Check this box if the majority of sales, Item 7a., were on a cash-carry basis, and if the business is not operated by a cooperative group. If it is operated by a cooperative, check either consumer-cooperative wholesaler or retailer-owned wholesaler according to type of operation. Wagon or truck distributor. —Check this box if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and carry a limited assortment of well-known fast-moving items. Consumer-cooperative wholesaler. —Check this box if this establishment is owned by cooperatives whose members are consumers. Retailer-owned wholesaler. —Check this box if this establishment is owned by a cooperative whose members are retailers. Wholesale merchant, jobber, supply house. —Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and perform all of the principal wholesale functions—especially buying, stocking, selling, etc. Other type (Specify). —If none of the other types of operation applies, check this box and describe briefly your method of operation; for example: manufacturers' agent, manufacturers' sales branch, manufacturer, etc.																																																																																																																																																																																																																															
b. Did you sell bulk liquefied petroleum gases in 1958? Yes <input type="checkbox"/> 1 No <input type="checkbox"/> 2 If "yes" enter bulk storage capacity, end of year _____ gallons 3-3		ITEM 11.—TYPE OF OPERATION 3-4																																																																																																																																																																																																																															
3-1 ITEM 12.—KIND OF BUSINESS CHECK the ONE box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.																																																																																																																																																																																																																																	
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> Drugs, chemicals, and allied products, wholesalers 2021 <input type="checkbox"/> General-line drug wholesaler (selling full line of pharmaceuticals, antibiotics, chemicals, biologicals, proprietaries, toiletries, cosmetics, etc.) 2022 <input type="checkbox"/> Specialty-line pharmaceuticals, cosmetics, toiletries wholesaler 2091 <input type="checkbox"/> Industrial chemicals wholesaler 2091 <input type="checkbox"/> Explosives distributor 2081 <input type="checkbox"/> Paint, varnish wholesaler Wallpaper, paper, stationery wholesalers 9988 <input type="checkbox"/> Wallpaper wholesaler 9641 <input type="checkbox"/> Office supplies, business stationery distributor </div> <div style="width: 48%;"> 9642 <input type="checkbox"/> Social stationery wholesaler 9611 <input type="checkbox"/> Fine and coarse paper wholesaler 9621 <input type="checkbox"/> Fine paper wholesaler 9622 <input type="checkbox"/> Roll newsprint, rotogravure papers distributor 9631 <input type="checkbox"/> Coarse paper and paper products wholesaler Other kind of business 9962 <input type="checkbox"/> Greeting cards distributor 9981 <input type="checkbox"/> Advertising novelties, specialties distributors 9951 <input type="checkbox"/> Liquefied petroleum gas distributor <input type="checkbox"/> Other (Specify) _____ </div> </div>																																																																																																																																																																																																																																	
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.																																																																																																																																																																																																																																	
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 45%;"></th> <th style="width: 5%; text-align: center;">4</th> <th style="width: 5%; text-align: center;">Code</th> <th style="width: 45%;"></th> <th style="width: 5%; text-align: center;">4</th> <th style="width: 5%; text-align: center;">Code</th> </tr> </thead> <tbody> <tr> <td>Total Sales.—Same as reported in 7a. _____ \$</td> <td style="text-align: center;">0</td> <td></td> <td>21. Social stationery.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">964200</td> </tr> <tr> <td>(Total of sales by commodity lines, should be the same as total sales 1958—Item 7a.)</td> <td></td> <td></td> <td>22. Office machines.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">801100</td> </tr> <tr> <td colspan="6">Drugs, toiletries, cosmetics</td> </tr> <tr> <td>1. Pharmaceuticals, antibiotics, druggist chemicals, biologicals.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">202210</td> <td>Photographic goods, toys, games, etc.</td> <td></td> <td></td> </tr> <tr> <td>2. Proprietary products, toiletries, druggist sundries, total (sum of lines a through c).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">202220</td> <td>23. Photographic goods (cameras, sensitized film, etc.).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">991200</td> </tr> <tr> <td>a. Proprietaries.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">202221</td> <td>24. Toys, games, fireworks, children's vehicles.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">991400</td> </tr> <tr> <td>b. Toiletries, cosmetics.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">202222</td> <td>25. Advertising novelties and specialties.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">998100</td> </tr> <tr> <td>(Report soaps on lines 11 or 12 below)</td> <td></td> <td></td> <td>Paper, wallpaper</td> <td></td> <td></td> </tr> <tr> <td>c. Druggist sundries.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">202223</td> <td>26. Wallpaper.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">998800</td> </tr> <tr> <td>(Examine other commodity lines before making entry here)</td> <td></td> <td></td> <td>27. Roll newspaper and rotogravure papers.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">962200</td> </tr> <tr> <td colspan="6">Paints, chemicals, glass</td> </tr> <tr> <td>3. Paints, varnishes, lacquers, enamels.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">208100</td> <td>28. Fine and writing papers.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">962100</td> </tr> <tr> <td>4. Glass (flat brick, etc.).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">982300</td> <td>29. Coarse paper (wrapping, bags, cartons, etc.).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">963110</td> </tr> <tr> <td>5. Printing inks.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">803520</td> <td>30. Sanitary tissues (towelings, napkins, facial tissues, etc.).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">963120</td> </tr> <tr> <td>6. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">993220</td> <td>Appliances, furniture, floor coverings</td> <td></td> <td></td> </tr> <tr> <td>7. Industrial chemicals, acids, gases, fats, oils, explosives, naval stores.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">209110</td> <td>31. Electrical appliances, radio and television sets.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">604110</td> </tr> <tr> <td>8. Drillers mud.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">209120</td> <td>32. Household furniture.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">971100</td> </tr> <tr> <td colspan="6">Beverages (alcoholic)</td> </tr> <tr> <td>9. Spirits (including neutral spirits and ethyl alcohol used in blending).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">952010</td> <td>33. Floor coverings (carpets, rugs, linoleum, etc.).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">972500</td> </tr> <tr> <td>10. Wines.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">952020</td> <td>Other commodity lines</td> <td></td> <td></td> </tr> <tr> <td colspan="6">Soaps, detergents</td> </tr> <tr> <td>11. Toilet soaps.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">202230</td> <td>34. Notions (thread, buttons, etc.).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">302300</td> </tr> <tr> <td>12. Laundry soaps, chips, powders, detergents.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">209130</td> <td>35. Automotive parts, equipment, supplies (except tires and tubes).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">103200</td> </tr> <tr> <td colspan="6">Foods, tobacco</td> </tr> <tr> <td>13. Cigars, cigarettes, tobacco.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">941100</td> <td>36. Hardware.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">702210</td> </tr> <tr> <td>14. Confectionery (including fountain syrups, toppings).....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">405100</td> <td>37. Laundry, dry cleaning equipment, supplies.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">807300</td> </tr> <tr> <td>15. Miscellaneous food products.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">409940</td> <td>38. Janitors' supplies.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">807200</td> </tr> <tr> <td colspan="6">Office equipment, school supplies</td> </tr> <tr> <td>16. Fountain pens, mechanical pencils.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">964110</td> <td>39. Surgical, medical, hospital equipment, supplies; orthopedic appliances.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">806400</td> </tr> <tr> <td>17. Books, magazines, printed materials.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">992100</td> <td>40. Scientific instruments (except optical and ophthalmic), and laboratory equipment.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">806600</td> </tr> <tr> <td>18. School equipment, supplies.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">806300</td> <td>41. Optical and ophthalmic instruments and equipment.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">806500</td> </tr> <tr> <td>19. Greeting cards, Christmas cards, etc.....</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">996200</td> <td>42. 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Drugs, toiletries, cosmetics																																																																																																																																																																																																																																	
1. Pharmaceuticals, antibiotics, druggist chemicals, biologicals.....	\$	202210	Photographic goods, toys, games, etc.																																																																																																																																																																																																																														
2. Proprietary products, toiletries, druggist sundries, total (sum of lines a through c).....	\$	202220	23. Photographic goods (cameras, sensitized film, etc.).....	\$	991200																																																																																																																																																																																																																												
a. Proprietaries.....	\$	202221	24. Toys, games, fireworks, children's vehicles.....	\$	991400																																																																																																																																																																																																																												
b. Toiletries, cosmetics.....	\$	202222	25. Advertising novelties and specialties.....	\$	998100																																																																																																																																																																																																																												
(Report soaps on lines 11 or 12 below)			Paper, wallpaper																																																																																																																																																																																																																														
c. Druggist sundries.....	\$	202223	26. Wallpaper.....	\$	998800																																																																																																																																																																																																																												
(Examine other commodity lines before making entry here)			27. Roll newspaper and rotogravure papers.....	\$	962200																																																																																																																																																																																																																												
Paints, chemicals, glass																																																																																																																																																																																																																																	
3. Paints, varnishes, lacquers, enamels.....	\$	208100	28. Fine and writing papers.....	\$	962100																																																																																																																																																																																																																												
4. Glass (flat brick, etc.).....	\$	982300	29. Coarse paper (wrapping, bags, cartons, etc.).....	\$	963110																																																																																																																																																																																																																												
5. Printing inks.....	\$	803520	30. Sanitary tissues (towelings, napkins, facial tissues, etc.).....	\$	963120																																																																																																																																																																																																																												
6. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer).....	\$	993220	Appliances, furniture, floor coverings																																																																																																																																																																																																																														
7. Industrial chemicals, acids, gases, fats, oils, explosives, naval stores.....	\$	209110	31. Electrical appliances, radio and television sets.....	\$	604110																																																																																																																																																																																																																												
8. Drillers mud.....	\$	209120	32. Household furniture.....	\$	971100																																																																																																																																																																																																																												
Beverages (alcoholic)																																																																																																																																																																																																																																	
9. Spirits (including neutral spirits and ethyl alcohol used in blending).....	\$	952010	33. Floor coverings (carpets, rugs, linoleum, etc.).....	\$	972500																																																																																																																																																																																																																												
10. Wines.....	\$	952020	Other commodity lines																																																																																																																																																																																																																														
Soaps, detergents																																																																																																																																																																																																																																	
11. Toilet soaps.....	\$	202230	34. Notions (thread, buttons, etc.).....	\$	302300																																																																																																																																																																																																																												
12. Laundry soaps, chips, powders, detergents.....	\$	209130	35. Automotive parts, equipment, supplies (except tires and tubes).....	\$	103200																																																																																																																																																																																																																												
Foods, tobacco																																																																																																																																																																																																																																	
13. Cigars, cigarettes, tobacco.....	\$	941100	36. Hardware.....	\$	702210																																																																																																																																																																																																																												
14. Confectionery (including fountain syrups, toppings).....	\$	405100	37. Laundry, dry cleaning equipment, supplies.....	\$	807300																																																																																																																																																																																																																												
15. Miscellaneous food products.....	\$	409940	38. Janitors' supplies.....	\$	807200																																																																																																																																																																																																																												
Office equipment, school supplies																																																																																																																																																																																																																																	
16. Fountain pens, mechanical pencils.....	\$	964110	39. Surgical, medical, hospital equipment, supplies; orthopedic appliances.....	\$	806400																																																																																																																																																																																																																												
17. Books, magazines, printed materials.....	\$	992100	40. Scientific instruments (except optical and ophthalmic), and laboratory equipment.....	\$	806600																																																																																																																																																																																																																												
18. School equipment, supplies.....	\$	806300	41. Optical and ophthalmic instruments and equipment.....	\$	806500																																																																																																																																																																																																																												
19. Greeting cards, Christmas cards, etc.....	\$	996200	42. Liquefied petroleum gases.....	\$	995100																																																																																																																																																																																																																												
20. Office supplies, business stationery, artists' materials, total (sum of lines a through c).....	\$	964120	43. Miscellaneous lines of merchandise, total.....	\$	998900																																																																																																																																																																																																																												
a. Commercial stationery.....	\$	964121	Specify kind: _____ \$																																																																																																																																																																																																																														
b. Office supplies (except fountain pens, mechanical pencils) (report fountain pens and mechanical pencils on line 16).....	\$	964122	_____ \$																																																																																																																																																																																																																														
c. Artists' supplies.....	\$	964123	44. Service and rental receipts from customers.....	\$	999000																																																																																																																																																																																																																												

(Please complete form and sign certification on next page)

WHOLESALE TRADE-SUMMARY STATISTICS

Form CB-50C—Dry Goods, Apparel, Furniture and Related Trades—Continued

Page 2

3-2* ITEM 11.—TYPE OF OPERATION

Principal type of operation or function performed
(Check one box only)

- 11 ☐ Converter (piece goods)
 12 ☐ Importer
 13 ☐ Exporter
 14 ☐ Rack merchandiser
 16 ☐ Cash-carry wholesaler
 17 ☐ Drop or direct-mill shipper
 19 ☐ Consumer-cooperative wholesaler
 19 ☐ Retailer-owned wholesaler
 11 ☐ Wholesaler, wholesale merchant, jobber
☐ Other type (Specify) _____

ITEM 11.—TYPE OF OPERATION

Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. Check one box only.

Converter (piece goods).—Check this box if you are primarily engaged in buying piece goods in the grey and having them finished for you on commission by plants affiliated with your company or by independent finishers.

Importer.—Check this box if your source of purchase is primarily foreign.

Exporter.—Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c (5)).

Rack merchandiser.—Check this box if you are primarily engaged in placing your goods on display racks or shelves in retail stores for sale.

Cash-carry wholesalers.—Check this box if the majority of sales, Item 7a, were on a cash-carry basis, and if the business is not operated by a cooperative group. If it is operated by a cooperative, check either consumer-cooperative wholesaler or retailer-owned wholesaler according to type of operation.

Drop or direct-mill shipper.—Check this box if this establishment carries little or no stock but purchases merchandise for sale and has it shipped from supplier to customer.

Consumer-cooperative wholesaler.—Check this box if this establishment is owned by cooperatives whose members are consumers.

Retailer-owned wholesaler.—Check this box if this establishment is owned by a cooperative whose members are retailers.

Wholesaler, wholesale merchant, jobber.—Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

Other type (Specify).—If none of the other types of operations applies, check this box and describe briefly your method of operation; for example, manufacturers' agent, manufacturers' sales branch, manufacturer, etc.

ITEM 12.—KIND OF BUSINESS

CHECK the ONE box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.

3 Apparel

3-1

- 3051 ☐ Men's and women's clothing, furnishings wholesaler
 3052 ☐ Men's, boys' clothing, furnishings wholesaler
 3053 ☐ Women's, children's clothing, furnishings wholesaler
 3055 ☐ Dressed furs, fur clothing wholesaler
 3056 ☐ Millinery, millinery supplies distributor
 3091 ☐ Shoes, footwear wholesaler
 3057 ☐ Work clothing wholesaler
☐ Apparel jobber (Apparel made from your materials by contractors)
☐ Apparel manufacturer
- Dry goods**
 3021 ☐ General-line dry goods wholesaler
 3054 ☐ Hosiery, underwear wholesaler
 3023 ☐ Notions wholesaler
 3022 ☐ Piece goods wholesaler (cotton, rayon, nylon, wool, etc.)
 3025 ☐ Piece goods converter (buys goods in the grey and has them finished on contract)
 3029 ☐ Other specialty-line dry goods wholesaler
 (Specify products) _____

Furniture

- 9711 ☐ Household furniture wholesaler
 9712 ☐ Office business furniture distributor

Home furnishings, floor coverings

- 9721 ☐ Antiques distributor
 9722 ☐ Household china, glassware, crockery wholesaler
 9723 ☐ Curtains, draperies wholesaler
 9724 ☐ Household linens, domestics wholesaler
 9725 ☐ Floor coverings wholesaler
 9729 ☐ Other home furnishings wholesaler
 Specify _____

Other kind of business

- 8012 ☐ Commercial food service equipment dealers
☐ Other (Specify) _____

ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.

4		Code	4		Code
Total Sales.—(Total of sales by commodity lines should be the same as Total sales 1958—Item 7a)..... \$			0		
Apparel—Shoes					
1. Men's, boys' clothing, furnishings (except shoes and work clothing), total (sum of lines a through e)..... \$			305200		
a. Hosiery..... \$			305201		
b. Underwear, nightwear..... \$			305202		
c. Suits, coats, trousers, overcoats..... \$			305203		
d. Sportswear..... \$			305204		
(Report athletic goods on line 26)					
e. Other clothing, furnishings..... \$			305205		
2. Work clothing, work gloves..... \$			305700		
3. Women's hosiery, underwear, total (sum of lines a through e)..... \$			305400		
a. Hosiery..... \$			305401		
b. Underwear, nightwear..... \$			305402		
c. Corsets, allied garments..... \$			305403		
4. Dressed furs, fur clothing..... \$			305500		
5. Millinery and materials..... \$			305600		
6. Shoes, other footwear, total (sum of lines a through d)..... \$			309100		
a. Men's, boys' shoes..... \$			309101		
b. Women's, misses' shoes..... \$			309102		
c. Children's, infants' shoes..... \$			309103		
d. Other footwear..... \$			309104		
7. Women's, misses', children's, infants' clothing, accessories (except as specified), total (sum of lines a through d)..... \$			305300		
a. Dresses, skirts, blouses..... \$			305301		
b. Suits, coats (except furs)..... \$			305302		
c. Children's, infants' wear..... \$			305303		
d. Other apparel, accessories..... \$			305304		
Dry goods—textiles					
8. Yard goods; total, sum of lines a through e..... \$			302200		
a. Cotton fabrics..... \$			302201		
b. Rayon fabrics..... \$			302202		
c. Nylon fabrics..... \$			302203		
d. Wool fabrics..... \$			302204		
e. Other yard goods..... \$			302205		
9. Industrial yarns..... \$			998910		
10. Notions (thread, buttons, etc.)..... \$			302300		
11. Knit fabrics, yarns, other dry goods, total (sum of lines a through e)..... \$					
a. Knit fabrics..... \$					
b. Yarns (except industrial)..... \$					
c. Other dry goods..... \$					
12. Other textile products (burlap, asbestos textiles, felt, textile bags, canvas products, etc.), total..... \$					
Specify kind: _____ \$					
_____ \$					
Furniture, appliances					
13. Household furniture, total (sum of lines a and b)..... \$			971100		
a. Household furniture..... \$			971101		
b. Mattresses, bedsprings..... \$			971102		
14. Office, commercial and other businesses furniture, total (sum of lines a through e)..... \$			971200		
a. Office furniture (wooden, metal)..... \$			971201		
b. Public-building furniture..... \$			971202		
c. Store and restaurant furniture..... \$			971203		
d. Professional furniture..... \$			971204		
e. Other furniture..... \$			971205		
15. Electrical appliances, radio and television sets, total (sum of lines a through g)..... \$			604110		
a. Radio sets—all types..... \$			604111		
b. Television sets..... \$			604112		
c. Record players, tape recorders..... \$			604113		
d. Electric kitchen equipment and parts (including refrigerators, freezers, ranges, water heaters, dishwashers, garbage disposers, etc.)..... \$			604114		
e. Electric home laundry equipment and parts (including washing machines, clothes dryers, ironers, etc.)..... \$			604115		
f. Electrical housewares and parts (including toasters, waffle irons, percolators, fans less than 16 in., vacuum cleaners, floor polishers, etc.)..... \$			604116		
g. Other electrical appliances..... \$			604117		

(Please complete form and sign certification on next page)

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Page 3

U. S. GOVERNMENT PRINTING OFFICE : 1954-O-100159

3-2

ITEM 11.—TYPE OF OPERATION

a. Principal type of operation or function performed.
(Check one box only)

Wholesaler-exporter-importer

- 14 ☐ Rack merchandiser
13 ☐ Exporter
12 ☐ Importer
16 ☐ Cash-carry wholesaler
18 ☐ Wagon or truck distributor
19 ☐ Consumer-cooperative wholesaler
19 ☐ Retailer-owned wholesaler
11 ☐ Wholesaler, wholesale merchant, jobber

Farm product assembler (Buying from farmers)

- 54 ☐ Packing house—fresh fruits, vegetables
53 ☐ Commission buyer of farm products
48 ☐ Cooperative sales agency
☐ Other type (Specify) _____

b. Does this establishment sponsor, or is it affiliated with a voluntary or cooperative group of retailers? Yes No
☐ 1 ☐ 2

If "Yes"

(1) Give name of group _____

(2) What percentage of your 1958 sales was to retail members of this group? _____ %

Key
3-3

ITEM 11.—TYPE OF OPERATION

Section a.—Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. Check one box only.

Rack Merchandiser.—Check this box if you are primarily engaged in placing your goods on display racks or shelves in retail stores for sale.

Wholesaler—Exporter—Importer.—Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c (5)).

Importer.—Check this box if your source of purchase is primarily foreign.

Cash-carry wholesaler.—Check this box if the majority of sales, Item 7a, were on a cash-carry basis, and if the business is not operated by a cooperative group. If it is operated by a cooperative, check either consumer-cooperative wholesaler or retailer-owned wholesaler according to type of operation.

Wagon or truck distributor.—Check here if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and carry a limited assortment of well-known fast-moving items.

Consumer-cooperative wholesaler.—Check this box if this establishment is owned by cooperatives whose members are consumers.

Retailer-owned wholesaler.—Check this box if this establishment is owned by a cooperative whose members are retailers.

Wholesaler, wholesale merchant, jobber.—Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc. If you operate primarily as a rack merchandiser, cash-carry wholesaler, wagon distributor or any other of the types listed, check the appropriate box, not this one.

Farm Product Assembler (Buying from farmers)

Packing house—fresh fruits, vegetables.—Check this box if the establishment, cooperative or other, is primarily engaged in packing and marketing fresh fruits and vegetables received directly from farmers.

Commission buyer of farm products.—Check this box if the establishment is primarily engaged in buying farm products on a commission basis for others.

Cooperative sales agency.—Check this box if the establishment is owned by a cooperative association and is primarily engaged in selling merchandise on an agency basis.

Other type (Specify).—If none of the other types of operation applies, check this box and describe briefly your method of operation; for example manufacturers' agent, food broker, manufacturers' sales branch, manufacturer, etc.

Section b.—Check "yes" if the establishment covered by this report sponsors or is affiliated with a group of independent retailers engaged in joint advertising or other sales promotion under a group name or identification; or if the establishment is owned and operated cooperatively by a group of independent retailers buying collectively.

ITEM 12.—KIND OF BUSINESS Check the one box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.

3

3-1

Food wholesalers

- 4021 ☐ Voluntary group grocery wholesaler (see Item 11b)
4022 ☐ Retail-cooperative grocery wholesaler (see Item 11b)
4023 ☐ Cash-carry food depot

4024 ☐ Other general-line grocery wholesaler (selling a full line of groceries and related products, but not affiliated with a voluntary or cooperative group)

- 4051 ☐ Confectionery wholesaler
4061 ☐ Fish, seafood distributor
☐ Oyster shucking, fish filleting
4071 ☐ Meat, meat products wholesaler
4091 ☐ Restaurant, bakery, hotel supply house
4092 ☐ Bread, bakery goods distributor
4093 ☐ Canned foods wholesaler
4094 ☐ Coffee, tea wholesaler
☐ Coffee roasting plant, tea blending plant
4031 ☐ Dairy products distributor
☐ Milk bottling plant
4099 ☐ Dried fruits distributor (Drying, dehydrating plants, check last box—
not here)

Food wholesalers—Continued

- 4095 ☐ Flour distributor
4098 ☐ Sugar distributor
4096 ☐ Frozen foods distributor (including packaged frozen fish and meat)

- 4081 ☐ Fresh fruits, vegetables wholesaler
4041 ☐ Poultry and poultry products distributor
☐ Poultry dressing plant

4099 ☐ Other grocery specialties (Specify product) _____

Beverage distributors

- 4097 ☐ Soft drinks distributor
9511 ☐ Beer distributor
9521 ☐ Wines, distilled spirits wholesalers—licensed or private
9522 ☐ State operated wholesale wines, distilled spirits

Tobacco distributor

- 9411 ☐ Tobacco distributor

Other kind of business

☐ Other (Specify); for example, animal slaughtering plant, soft drink bottling plant, wines bonded storeroom, etc. _____

ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available give best possible approximations. Report values in dollars. Omit cents.

4		Code	4		Code
Total Sales—(Total of sales by commodity lines should be the same as Total sales 1958—Item 7a.)		0	3. Confectionery, total (sum of lines a through d)		\$ 405100
			a. Candy, all kinds		\$ 405101
			b. Chewing gum		\$ 405102
			c. Fountain fruits, syrups, toppings		\$ 405103
			d. Potato chips, salted nuts, other confections		\$ 405104
Food			4. Frozen foods, total (sum of lines a through h)		\$ 409600
1. Canned, bottled foods; total (sum of lines a through g)		\$ 409300	a. Frozen fruits		\$ 409601
a. Canned baby foods		\$ 409301	b. Frozen juices		\$ 409602
b. Canned fruits, fruit juices		\$ 409302	c. Frozen vegetables		\$ 409603
c. Canned vegetables, vegetable juices		\$ 409303	d. Frozen poultry (packaged only)		\$ 409604
d. Canned fish, seafood		\$ 409304	e. Frozen fish, seafood (packaged only)		\$ 409605
e. Canned meats		\$ 409305	f. Frozen meats (packaged only)		\$ 409606
f. Canned milk		\$ 409306	(Report unpackaged frozen meats on line 18)		
g. Other canned, bottled foods		\$ 409307	g. Frozen prepared foods, baked goods		\$ 409607
2. Coffee (green, roasted), total (sum of lines a through e)		\$ 409410	h. Other packaged frozen foods		\$ 409608
a. Green coffee		\$ 409411			
b. Soluble coffee		\$ 409412			
c. Roasted coffee (except soluble)		\$ 409413			
Do you roast coffee at this establishment?		Yes No <input type="checkbox"/> 1 <input type="checkbox"/> 2	Key		
If "Yes" enter amount roasted during 1958 (including roasting for soluble coffee)		lbs.	3-8		
			5. Flour, related products		\$ 409500
			6. Sugar (refined) (Report raw sugar on line 19)		\$ 409800
			7. Bakery products		\$ 409200
			8. Tea		\$ 409420
			9. Dried fruits		\$ 409920

(Please complete form and sign certification on next page)

Form CB-50D		CENSUS USE ONLY		Establishment Identification No.	
1958 CENSUS OF BUSINESS				Name of establishment (Same as address box) △	
FOOD, BEVERAGES, TOBACCO AND RELATED PRODUCTS—Continued					

ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES (Continued)					
	4	Code		4	Code
Food—Continued					
10. Groceries except as specified above, total (sum of lines a through e).....	\$	409930	20. Miscellaneous food products, total.....	\$	409940
a. Margarine, butter substitutes.....	\$	409931	Specify kind:.....	\$	
b. Cooking oils (including vegetable shortenings) (Report lard on line 18).....	\$	409932		\$	
c. Other groceries (jam, breakfast cereals, pickles, sauces, packaged dry beans, etc.).....	\$	409933	Beverages		
11. Dairy products, ice cream, ices, total (sum of lines a through e).....	\$	403100	21. Beer, fermented malt liquors.....	\$	951100
a. Butter.....	\$	403101	22. Soft drinks, bottled drinking waters.....	\$	409700
b. Cheese.....	\$	403102	23. Spirits (including neutral spirits and ethyl alcohol used in blending).....	\$	952010
c. Ice cream, ices.....	\$	403103	24. Wines.....	\$	952020
d. Milk, cream (fluid).....	\$	403104	Tobacco, soap, paper and products		
e. Other dairy products.....	\$	403105	25. Cigarettes, cigars, tobacco, total (sum of lines a through e)....	\$	941100
12. Eggs (fresh, storage).....	\$	404110	a. Cigarettes.....	\$	941101
13. Poultry, total (sum of lines a and b).....	\$	404120	b. Cigars.....	\$	941102
a. Live poultry.....	\$	404121	c. Other tobacco.....	\$	941103
b. Dressed poultry.....	\$	404122	26. Smokers' supplies and pipes.....	\$	998920
14. Fish, seafood (fresh and frozen except packaged frozen) \$		406100	27. Toilet soaps.....	\$	202230
15. Fresh fruits, vegetables, berries, total (sum of lines a and b).....	\$	408100	28. Laundry soaps, chips, powders, detergents.....	\$	209130
a. Fresh fruits, berries, melons.....	\$	408101	29. Coarse paper (wrapping, bags, cartons, etc.).....	\$	963110
b. Fresh vegetables.....	\$	408102	30. Sanitary tissues (towel, napkins, facial tissues, etc.).....	\$	963120
16. Peanuts, roasted.....	\$	509910	Other commodity lines		
17. Peanuts, unroasted.....	\$	509920	31. Feeds (mixed and other) including pet food.....	\$	993100
18. Meats, provisions, total (sum of lines a through e).....	\$	407100	32. Pharmaceuticals, antibiotics, druggist chemicals, biologicals.....	\$	202210
a. Fresh, frozen (except packaged) meat* (Report sausages on line 18c below).....	\$	407101	33. Proprietary products, toiletries, druggist sundries.....	\$	202220
b. Cured, boiled, smoked meats.....	\$	407102	34. Books, periodicals, newspapers, childrens' books.....	\$	992100
c. Sausages (loaves).....	\$	407103	35. Phonograph records, musical instruments, sheet music....	\$	998500
d. Lard (from hogs).....	\$	407104	36. Miscellaneous lines of merchandise, total.....	\$	998990
e. Other meat (including game).....	\$	407105	Specify kind:.....	\$	
19. Food, beverage basic materials (malt, malt extract, raw sugar, industrial molasses, sausage casings, brewers and bakers yeast, fruit peel, chocolate coatings, hop extract, ice, beverage base, etc.).....	\$	998700	37. Service receipts and fees from customers. (Report here receipts from advertising, supervisory aids, store management assistance, income from lease holds and fixtures, and similar services to customers.).....	\$	999000

ITEM 14		5 5-1 5004															
VENDING MACHINE OPERATIONS		a. Did you operate vending machines in 1958? Yes <input type="checkbox"/> 1 No <input type="checkbox"/> 2															
b. If "Yes," give the following information:		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 60%;">Number of vending machines Dec. 31, 1958</th> <th style="width: 40%;">Key</th> </tr> <tr> <td>Total, all types of vending machines.....</td> <td style="text-align: center;">5-3</td> </tr> </table>				Number of vending machines Dec. 31, 1958	Key	Total, all types of vending machines.....	5-3	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 60%;">Number of vending machines Dec. 31, 1958</th> <th style="width: 40%;">Key</th> </tr> <tr> <td>Milk and ice cream.....</td> <td style="text-align: center;">5-6</td> </tr> </table>				Number of vending machines Dec. 31, 1958	Key	Milk and ice cream.....	5-6
Number of vending machines Dec. 31, 1958	Key																
Total, all types of vending machines.....	5-3																
Number of vending machines Dec. 31, 1958	Key																
Milk and ice cream.....	5-6																
Cigars, cigarettes, tobacco.....		5-4				Soft drinks and other beverages.....											
Candy, nuts, confectionery, and other food products (except beverages and ice cream).....		5-5				All other.....											
		5-5				5-8*											

ITEM 15 OTHER PLACES OF BUSINESS			
Please complete a line for each additional establishment (place of business) which you operate under the same Employer Identification Number as this establishment.			
	Address of business (Street, number, city or town, county, State)	Description of business	Sales and receipts Dollars (Omit cents)
1.			
2.			
3.			
4.			

ITEM 16.—REMARKS	

ITEM 17 CERTIFICATION	
Name and address of person who should be contacted if questions arise regarding this report	
Telephone No.	
This report is substantially accurate and covers the period from to	
Date	Signature of authorized person

WHOLESALE TRADE-SUMMARY STATISTICS

Form CB-50E—Farm Products, Related Trades—Continued

Page 2

3-2 ITEM 11.—TYPE OF OPERATION		ITEM 11.—TYPE OF OPERATION				
a. Principal type of operation or function performed (Check one box only) Merchant or dealer 13 <input type="checkbox"/> Exporter 12 <input type="checkbox"/> Importer 18 <input type="checkbox"/> Wagon or truck distributor 11 <input type="checkbox"/> Wholesaler, dealer, jobber Assembler of farm products buying direct from farmers 48 <input type="checkbox"/> Cooperative sales agency 52 <input type="checkbox"/> Cream, produce station 53 <input type="checkbox"/> Commission buyer of farm products 54 <input type="checkbox"/> Packing house—fresh fruits, vegetables 55 <input type="checkbox"/> Livestock concentration yard 51 <input type="checkbox"/> Country grain elevator (See Item 11b) 15 <input type="checkbox"/> Terminal grain elevator (See Item 11b) 59 <input type="checkbox"/> Other assembler Other type <input type="checkbox"/> Other type (Specify) _____		Line a.— Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. Check one box only MERCHANT OR DEALER <i>Exporter.</i> —Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c (3)). <i>Importer.</i> —Check this box if your source of purchase is primarily foreign. <i>Wagon or truck distributor.</i> —Check this box if you customarily: sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and carry a limited assortment of well-known fast-moving items. <i>Wholesaler, dealer, jobber.</i> —Check this box if you are primarily engaged in buying merchandise from dealers, processors, merchants, etc. (but not from farmers) and selling the merchandise in the United States market. If you sell primarily to foreign buyers, check exporter. If this establishment buys mostly from farmers, check the appropriate type of assembler of farm products. ASSEMBLER OF FARM PRODUCTS BUYING DIRECT FROM FARMERS <i>Cooperative sales agency.</i> —Check this box if the establishment is owned by a cooperative association and is primarily engaged in selling merchandise on an agency basis. <i>Cream, produce station.</i> —Check this box if the establishment, cooperative or other, is primarily engaged in marketing milk, cream, eggs, etc. received direct from farmers. <i>Commission buyer of farm products.</i> —Check this box if the establishment is primarily engaged in buying farm products on a commission basis for others. <i>Packing house—fresh fruits, vegetables.</i> —Check this box if the establishment, cooperative or other, is primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers. <i>Livestock concentration yard.</i> —Check this box if the establishment, cooperative or other, is engaged in receiving, assembling, and shipping livestock to market. Yards receiving and feeding livestock for a period generally of not more than 30 days should check here. <i>Country grain elevator.</i> —Check this box if the report covers a grain elevator, either cooperative or other, buying and receiving grain direct from farmers by truck or wagon. <i>Terminal grain elevator.</i> —Check this box if the report covers a grain elevator receiving grain primarily by rail or barge, rather than direct from farmers via truck or wagon. <i>Other assembler.</i> —Check this box if the establishment is engaged in marketing products received direct from farmers and if none of the above classifications applies. OTHER TYPE <i>Other type (Specify).</i> —If none of the other types of operation applies, check this box and describe briefly your method of operation; for example, grain broker, tobacco auction warehouse, livestock slaughter house. Line b.— If this report covers a grain elevator enter rated bin capacity (in bushels) for storing loose grain, feed, ear corn as of the end of the year				
b. If the report covers a grain elevator: Enter approximate bin space (rated capacity) December 31, 1958..... (Bushels) 3-3*						
3-1 ITEM 12.—KIND OF BUSINESS Check the One box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.						
<table border="0" style="width: 100%;"> <tr> <td style="width: 33%; vertical-align: top;"> Farm products (raw materials)—merchant, dealer, buyer 5011 <input type="checkbox"/> Cotton 5021 <input type="checkbox"/> Grain 5031 <input type="checkbox"/> Livestock (except horses, mules) 5091 <input type="checkbox"/> Hides, skins, raw furs 5092 <input type="checkbox"/> Leaf tobacco 5093 <input type="checkbox"/> Wool, wool tops, mohair 5099 <input type="checkbox"/> Other inedible farm products </td> <td style="width: 33%; vertical-align: top;"> Edible farm products—merchant, dealer, buyer, packer, shipper 4081 <input type="checkbox"/> Fresh fruits and vegetables 4099 <input type="checkbox"/> Dried fruits 4041 <input type="checkbox"/> Poultry, eggs <input type="checkbox"/> Poultry dressing plant 4031 <input type="checkbox"/> Milk, cream <input type="checkbox"/> Milk pasteurizing plant </td> <td style="width: 33%; vertical-align: top;"> Farm supplies—merchant, dealer, buyer 9931 <input type="checkbox"/> Feed 9933 <input type="checkbox"/> Seed 9932 <input type="checkbox"/> Fertilizer, agricultural chemicals Other products—merchant, dealer, buyer 9971 <input type="checkbox"/> Cut flowers, potted plants 9972 <input type="checkbox"/> Bulbs, plants, nursery stock Other kind of business <input type="checkbox"/> Specify kind; for example, tobacco stemming and redrying, etc. _____ </td> </tr> </table>				Farm products (raw materials)—merchant, dealer, buyer 5011 <input type="checkbox"/> Cotton 5021 <input type="checkbox"/> Grain 5031 <input type="checkbox"/> Livestock (except horses, mules) 5091 <input type="checkbox"/> Hides, skins, raw furs 5092 <input type="checkbox"/> Leaf tobacco 5093 <input type="checkbox"/> Wool, wool tops, mohair 5099 <input type="checkbox"/> Other inedible farm products	Edible farm products—merchant, dealer, buyer, packer, shipper 4081 <input type="checkbox"/> Fresh fruits and vegetables 4099 <input type="checkbox"/> Dried fruits 4041 <input type="checkbox"/> Poultry, eggs <input type="checkbox"/> Poultry dressing plant 4031 <input type="checkbox"/> Milk, cream <input type="checkbox"/> Milk pasteurizing plant	Farm supplies—merchant, dealer, buyer 9931 <input type="checkbox"/> Feed 9933 <input type="checkbox"/> Seed 9932 <input type="checkbox"/> Fertilizer, agricultural chemicals Other products—merchant, dealer, buyer 9971 <input type="checkbox"/> Cut flowers, potted plants 9972 <input type="checkbox"/> Bulbs, plants, nursery stock Other kind of business <input type="checkbox"/> Specify kind; for example, tobacco stemming and redrying, etc. _____
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ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.						
<table border="0" style="width: 100%;"> <tr> <td style="width: 50%; vertical-align: top;"> <div style="text-align: center;">4</div> Total sales.—Same as reported in 7a..... \$ 0 (Total of sales by commodity lines should be the same as total sales 1958—Item 7a.) Farm products—inedible 1. Cotton (raw), including lint..... \$ 501100 2. Hay, alfalfa..... \$ 993900 3. Feeds (mixed and other) including pet food..... \$ 993100 Did you mix feed at this establishment in 1958? <input type="checkbox"/> Yes <input type="checkbox"/> No If so, sale of feeds mixed at this establishment..... \$ _____ 4. Cut flowers, potted plants, florists' supplies, total (sum of lines a and b)..... \$ 997100 a. Cut flowers, potted plants..... \$ 997101 b. Florists' supplies..... \$ 997102 5. Bulbs, flower seeds, nursery stock, total (sum of lines a through c)..... \$ 997200 a. Flower seeds..... \$ 997201 b. Bulbs, roots..... \$ 997202 c. Nursery stock..... \$ 997203 6. Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.)..... \$ 502100 7. Hides, skins, pelts..... \$ 509100 8. Livestock (except horses, mules), total (sum of lines a through d)..... \$ 503100 a. Cattle, calves..... \$ 503101 b. Sheep, lambs..... \$ 503102 c. Hogs..... \$ 503103 d. Other livestock (Report horses and mules on line 14 not here)..... \$ 503104 9. Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)..... \$ 509910 10. Peanuts, unroasted..... \$ 509920 11. Seeds (except flower), total (sum of lines a through e) (Report flower seed on line 5)..... \$ 993300 a. Seed corn and sorghum seeds..... \$ 993301 b. Cereal grain seeds (wheat, oats, rye, barley)..... \$ 993302 c. Field seeds for forage and pasture..... \$ 993303 d. Fine seeds for lawn and turf..... \$ 993304 e. Vegetable seeds..... \$ 993305 </td> <td style="width: 50%; vertical-align: top;"> <div style="text-align: center;">4</div> 12. Tobacco (leaf)..... \$ 509200 13. Wool, mohair (raw, tops, noils), total (sum of lines a and b)..... \$ 509300 a. Raw wool..... \$ 509301 b. Wool tops, noils, other..... \$ 509302 14. Other inedible farm products, total..... \$ 509930 Specify kind: _____ \$ _____ _____ \$ _____ Food—Related products 15. Dairy products, ice cream, ices, total (sum of lines a through e)..... \$ 403100 a. Butter..... \$ 403101 b. Cheese..... \$ 403102 c. Ice cream, ices..... \$ 403103 d. Milk, cream (fluid)..... \$ 403104 e. Other dairy products..... \$ 403105 16. Eggs (fresh, storage)..... \$ 404110 17. Poultry, total (sum of lines a and b)..... \$ 404120 a. Live poultry..... \$ 404121 b. Dressed poultry..... \$ 404122 18. Fresh fruits, vegetables, berries, total (sum of lines a and b)..... \$ 408100 a. Fresh fruits, berries, melons..... \$ 408101 b. Fresh vegetables..... \$ 408102 19. Dried fruits..... \$ 409920 20. Miscellaneous food products..... \$ 409940 Specify kind: _____ \$ _____ _____ \$ _____ Other commodity lines 21. Fertilizer, fertilizer materials..... \$ 993210 22. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer)..... \$ 993220 23. Liquefied petroleum gases..... \$ 995100 24. Gasoline, kerosene, distillate and residual fuel oils..... \$ 995210 25. Miscellaneous lines of merchandise, total..... \$ 998990 Specify kind: _____ \$ _____ _____ \$ _____ 26. Service and rental receipts from customers..... \$ 999000 </td> </tr> </table>				<div style="text-align: center;">4</div> Total sales. —Same as reported in 7a..... \$ 0 (Total of sales by commodity lines should be the same as total sales 1958—Item 7a.) Farm products—inedible 1. Cotton (raw), including lint..... \$ 501100 2. Hay, alfalfa..... \$ 993900 3. Feeds (mixed and other) including pet food..... \$ 993100 Did you mix feed at this establishment in 1958? <input type="checkbox"/> Yes <input type="checkbox"/> No If so, sale of feeds mixed at this establishment..... \$ _____ 4. 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(Please complete form and sign certification on next page)

ITEM 11.—TYPE OF OPERATION 3-2*		ITEM 11.—TYPE OF OPERATION	
Principal type of operation or function performed (Check one box only)		Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. <i>Check one box only.</i> <i>Importer.</i> —Check this box if your source of purchase is primarily foreign. <i>Exporter.</i> —Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c (9)). <i>Rack merchandiser.</i> —Check this box if you are primarily engaged in placing your goods on display racks or shelves in retail stores for sale. <i>Wagon or truck distributor.</i> —Check this box if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and carry a limited assortment of well-known fast-moving items. <i>Retailer-owned wholesaler.</i> —Check this box if this establishment is owned by a cooperative whose members are retailers. <i>Wholesaler, wholesale merchant, jobber.</i> —Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc. <i>Other type (specify).</i> —If none of the other types of operation applies, check this box and describe briefly your method of operation; for example, manufacturers' agent, manufacturers' sales branch, manufacturer, etc.	
12 <input type="checkbox"/> Importer 13 <input type="checkbox"/> Exporter 14 <input type="checkbox"/> Rack merchandiser 18 <input type="checkbox"/> Wagon or truck distributor 19 <input type="checkbox"/> Retailer-owned wholesaler 11 <input type="checkbox"/> Wholesaler, wholesale merchant, jobber <input type="checkbox"/> Other type (Specify) _____		7042 <input type="checkbox"/> Warm-air heating-cooling equipment, fixtures, and supplies distributor 7043 <input type="checkbox"/> Wet heat equipment and supplies distributor 7044 <input type="checkbox"/> Plumbing fixtures, supplies distributor 7045 <input type="checkbox"/> Plumbing fixtures and wet heat equipment and supplies distributor 7071 <input type="checkbox"/> Air conditioning—commercial refrigeration equipment, supplies distributor Other kind of business <input type="checkbox"/> Other (Specify) _____	
ITEM 12.—KIND OF BUSINESS Check the one box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.			
3	3-1	Electrical goods distributors 6021 <input type="checkbox"/> Electrical supplies wholesaler—with major appliances, television sets 6022 <input type="checkbox"/> Electrical supplies wholesaler—without major appliances, television sets 6032 <input type="checkbox"/> Electrical apparatus and equipment distributor 6031 <input type="checkbox"/> Electrical wiring supplies distributor 6041 <input type="checkbox"/> Electrical appliances, radio and television set wholesaler 6051 <input type="checkbox"/> Electronic parts and equipment distributor Hardware wholesalers 7021 <input type="checkbox"/> General-line hardware wholesaler 7022 <input type="checkbox"/> Specialty-line hardware wholesaler	Plumbing, heating, air-conditioning equipment, supplies distributor 7042 <input type="checkbox"/> Warm-air heating-cooling equipment, fixtures, and supplies distributor 7043 <input type="checkbox"/> Wet heat equipment and supplies distributor 7044 <input type="checkbox"/> Plumbing fixtures, supplies distributor 7045 <input type="checkbox"/> Plumbing fixtures and wet heat equipment and supplies distributor 7071 <input type="checkbox"/> Air conditioning—commercial refrigeration equipment, supplies distributor Other kind of business <input type="checkbox"/> Other (Specify) _____
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.			
4		4	4
Total sales— (Total of sales by commodity lines should be same as Total Sales 1958, Item 7a) \$ _____		Air conditioning—commercial refrigeration	Code
Electrical apparatus and supplies		8. Room air conditioners, under 2 hp. \$ _____	604120
1. Electrical residential space heating equipment (except portable) \$ _____		9. Air-conditioning (cooling) equipment, 2 hp. and over, total (sum of lines a and b) \$ _____	707110
2. Electrical wiring supplies, construction materials, total (sum of lines a through d) \$ _____		a. Residential, and small commercial (up to 20 hp.) \$ _____	707111
a. Interior wiring, construction materials \$ _____		b. Industrial and large commercial \$ _____	707112
b. Outside construction materials \$ _____		10. Commercial refrigeration equipment, total (sum of lines a through h) (Report electric household refrigerators and home freezers on line 5) \$ _____	707120
c. Lighting fixtures \$ _____		a. Beverage coolers \$ _____	707121
d. Electric lamps (incandescent and fluorescent) \$ _____		b. Display cases \$ _____	707122
3. Generation, transmission, distribution, and other electrical apparatus and equipment \$ _____		c. Mechanical drinking water coolers \$ _____	707123
4. Telephone and signal equipment \$ _____		d. Ice cream cabinets \$ _____	707124
Electrical appliances and commercial equipment		e. Ice making machines \$ _____	707125
5. Electrical appliances, radio and television sets, total (sum of lines a through g) \$ _____		f. Reach-in and walk-in refrigerators \$ _____	707126
a. Radio sets, all types \$ _____		g. Refrigerators \$ _____	707127
b. Television sets \$ _____		h. Other refrigeration equipment \$ _____	707128
c. Record players, tape recorders \$ _____		11. Parts, supplies, and accessories (except refrigerators) for air-conditioning and refrigeration equipment \$ _____	707130
d. Electric kitchen equipment and parts (including refrigerators, freezers, ranges, water heaters, dishwashers, garbage disposers, etc.) (Report commercial refrigeration on line 10) \$ _____		Plumbing—heating	
e. Electric home laundry equipment and parts (including washing machines, clothes dryers, ironers, etc.) \$ _____		12. Plumbing fixtures, equipment, supplies (pipe, fittings, valves, fixtures, etc.) \$ _____	704400
f. Electrical housewares and parts (including toasters, waffle irons, percolators, fans, vacuum cleaners, floor polishers, etc.) \$ _____		13. Warm-air heating-cooling equipment, supplies (warm-air furnaces, ducts, registers, room space heating equipment—except electric) \$ _____	704210
g. Other electrical appliances \$ _____		14. Wet heat equipment, supplies (including boilers, radiators, unit heaters, convectors, controls, etc.) \$ _____	704300
6. Cooking, food service equipment, total (sum of lines a and b) \$ _____		Hardware, related products	
a. Electrical cooking, food service equip. \$ _____		15. Hardware \$ _____	702210
b. Cooking, food warming equipment, coffee urns (except electric) \$ _____		16. Household furniture \$ _____	971100
Electronic parts and equipment		17. Office, commercial, and other business furniture \$ _____	971200
7. Electronic tubes, parts, accessories, total (sum of lines a through e) \$ _____		18. Floor coverings (carpets, rugs, linoleum, etc.) \$ _____	972500
a. Electronic tubes, transistors (including radio, television, transmitting, and industrial) \$ _____		19. Kitchen utensils, kitchen tools, miscellaneous home-ware \$ _____	972900
b. Electronic parts (except tubes and transistors) \$ _____		Automotive	
c. Accessories (incl. testing equipment) \$ _____		20. Automotive parts, equipment, supplies (except tires and tubes) \$ _____	103200
d. Intercommunication and sound equip. \$ _____		Other commodity lines	
e. Commercial, industrial electronic equipment \$ _____		21. Musical instruments, phonograph records, sheet music \$ _____	998500
		22. Miscellaneous lines of merchandise, total \$ _____	998900
		Specify kind: _____	
		23. Labor, service, and rental receipts from customers \$ _____	999000

(Please continue form and sign certification on next page)

3-2 ★		ITEM 11.—TYPE OF OPERATION																																																																																																																																																																																																																																												
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ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.																																																																																																																																																																																																																																														
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Shelf, light hardware.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">702213</td> </tr> <tr> <td>d. Wire screening.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">702214</td> </tr> <tr> <td>e. All other hardware.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">702215</td> </tr> <tr> <td>2. Iron and steel wire and wire products, total (sum of lines a through h).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912130</td> </tr> <tr> <td>a. Plain wire.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912131</td> </tr> <tr> <td>b. Galvanized and other coated wire.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912132</td> </tr> <tr> <td>c. Nails and staples (including tacks and brads).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912133</td> </tr> <tr> <td>d. 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Cast iron soil pipe, tubing.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912160</td> </tr> <tr> <td>5. Iron and steel pipe, tubing (except cast iron soil pipe), total (sum of lines a and b).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912150</td> </tr> <tr> <td>a. Tubing (mechanical and pressure).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912151</td> </tr> <tr> <td>b. Standard steel pipe.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">912152</td> </tr> <tr> <td>6. Paints, varnishes, lacquers, enamels.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">208100</td> </tr> <tr> <td>7. Household furniture, mattresses, bedsprings.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">971100</td> </tr> <tr> <td>8. 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Drainage systems (soil pipe, fittings).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">704403</td> </tr> <tr> <td>d. Other plumbing equipment, supplies.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">704404</td> </tr> <tr> <td>17. Cook-stoves and specialties (except electric), total (sum of lines a and b).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">702220</td> </tr> <tr> <td>(Report commercial cooking equipment on line 22)</td> <td></td> <td></td> </tr> <tr> <td>a. Gas (including LP gas) ranges, cooking equipment.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">702221</td> </tr> <tr> <td>b. Other home cooking equipment (except electric).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">702222</td> </tr> <tr> <td>(Report electric on line 26)</td> <td></td> <td></td> </tr> <tr> <td colspan="3">Air conditioning</td> </tr> <tr> <td>18. Room air conditioners, under 2 hp.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">604120</td> </tr> <tr> <td>19. Air-conditioning (cooling) equipment, 2 hp. and over, total (sum of lines a and b).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">707110</td> </tr> <tr> <td>a. Residential and small commercial (up to 20 hp.).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">707111</td> </tr> <tr> <td>b. Industrial and large commercial.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">707112</td> </tr> <tr> <td colspan="3">Commercial refrigeration and equipment</td> </tr> <tr> <td>20. 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Reach-in and walk-in refrigerators.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">707126</td> </tr> <tr> <td>g. Refrigerants.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">707127</td> </tr> <tr> <td>h. Other refrigeration equipment.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">707128</td> </tr> <tr> <td>21. Parts, supplies, and accessories (except refrigerants) for air-conditioning and refrigeration equipment.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">707130</td> </tr> <tr> <td>22. Cooking, food service equipment, total (sum of lines a and b).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">801210</td> </tr> <tr> <td>a. Electrical cooking, food service equipment.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">801211</td> </tr> <tr> <td>b. 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Lighting fixtures.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">603103</td> </tr> <tr> <td>d. Electric lamps (incandescent and fluorescent).....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">603104</td> </tr> <tr> <td>25. Electronic tubes, parts, and accessories.....</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">605100</td> </tr> </tbody> </table>		4	Code	16. Plumbing fixtures, equipment, supplies, total (sum of lines a through d).....	\$	704400	a. Pipe, fittings, valves.....	\$	704401	(Report industrial valves, fittings on line 35)			b. Plumbing fixtures.....	\$	704402	c. Drainage systems (soil pipe, fittings).....	\$	704403	d. Other plumbing equipment, supplies.....	\$	704404	17. Cook-stoves and specialties (except electric), total (sum of lines a and b).....	\$	702220	(Report commercial cooking equipment on line 22)			a. Gas (including LP gas) ranges, cooking equipment.....	\$	702221	b. Other home cooking equipment (except electric).....	\$	702222	(Report electric on line 26)			Air conditioning			18. Room air conditioners, under 2 hp.....	\$	604120	19. Air-conditioning (cooling) equipment, 2 hp. and over, total (sum of lines a and b).....	\$	707110	a. Residential and small commercial (up to 20 hp.).....	\$	707111	b. Industrial and large commercial.....	\$	707112	Commercial refrigeration and equipment			20. Commercial refrigeration equipment, total (sum of lines a through h).....	\$	707120	(Report electric household refrigerators and home freezers on line 26)			a. Beverage coolers.....	\$	707121	b. Display cases.....	\$	707122	c. Mechanical drinking water coolers.....	\$	707123	d. Ice cream cabinets.....	\$	707124	e. Ice making machines.....	\$	707125	f. Reach-in and walk-in refrigerators.....	\$	707126	g. Refrigerants.....	\$	707127	h. Other refrigeration equipment.....	\$	707128	21. Parts, supplies, and accessories (except refrigerants) for air-conditioning and refrigeration equipment.....	\$	707130	22. Cooking, food service equipment, total (sum of lines a and b).....	\$	801210	a. Electrical cooking, food service equipment.....	\$	801211	b. Cooking, food warming equipment, coffee urns (except electric).....	\$	801212	23. Store, restaurant fixtures and equipment (except store machines and scales).....	\$	801330	Electrical, electronic			24. Electrical wiring supplies, construction materials, total (sum of lines a through d).....	\$	603100	a. Interior wiring, construction materials.....	\$	603101	b. Outside construction materials.....	\$	603102	c. Lighting fixtures.....	\$	603103	d. Electric lamps (incandescent and fluorescent).....	\$	603104	25. Electronic tubes, parts, and accessories.....	\$	605100
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19. Air-conditioning (cooling) equipment, 2 hp. and over, total (sum of lines a and b).....	\$	707110																																																																																																																																																																																																																																												
a. Residential and small commercial (up to 20 hp.).....	\$	707111																																																																																																																																																																																																																																												
b. Industrial and large commercial.....	\$	707112																																																																																																																																																																																																																																												
Commercial refrigeration and equipment																																																																																																																																																																																																																																														
20. Commercial refrigeration equipment, total (sum of lines a through h).....	\$	707120																																																																																																																																																																																																																																												
(Report electric household refrigerators and home freezers on line 26)																																																																																																																																																																																																																																														
a. Beverage coolers.....	\$	707121																																																																																																																																																																																																																																												
b. Display cases.....	\$	707122																																																																																																																																																																																																																																												
c. Mechanical drinking water coolers.....	\$	707123																																																																																																																																																																																																																																												
d. Ice cream cabinets.....	\$	707124																																																																																																																																																																																																																																												
e. Ice making machines.....	\$	707125																																																																																																																																																																																																																																												
f. Reach-in and walk-in refrigerators.....	\$	707126																																																																																																																																																																																																																																												
g. Refrigerants.....	\$	707127																																																																																																																																																																																																																																												
h. Other refrigeration equipment.....	\$	707128																																																																																																																																																																																																																																												
21. Parts, supplies, and accessories (except refrigerants) for air-conditioning and refrigeration equipment.....	\$	707130																																																																																																																																																																																																																																												
22. Cooking, food service equipment, total (sum of lines a and b).....	\$	801210																																																																																																																																																																																																																																												
a. Electrical cooking, food service equipment.....	\$	801211																																																																																																																																																																																																																																												
b. Cooking, food warming equipment, coffee urns (except electric).....	\$	801212																																																																																																																																																																																																																																												
23. Store, restaurant fixtures and equipment (except store machines and scales).....	\$	801330																																																																																																																																																																																																																																												
Electrical, electronic																																																																																																																																																																																																																																														
24. Electrical wiring supplies, construction materials, total (sum of lines a through d).....	\$	603100																																																																																																																																																																																																																																												
a. Interior wiring, construction materials.....	\$	603101																																																																																																																																																																																																																																												
b. Outside construction materials.....	\$	603102																																																																																																																																																																																																																																												
c. Lighting fixtures.....	\$	603103																																																																																																																																																																																																																																												
d. Electric lamps (incandescent and fluorescent).....	\$	603104																																																																																																																																																																																																																																												
25. Electronic tubes, parts, and accessories.....	\$	605100																																																																																																																																																																																																																																												

(Please complete form and sign certification on next page)

Form CB-50G 1958 CENSUS OF BUSINESS HARDWARE, PLUMBING, HEATING GOODS, AND RELATED TRADES—Continued		<table border="1" style="width: 100%; border-collapse: collapse;"><tr><td style="width: 15%;">CENSUS USE ONLY</td><td>Establishment Identification No.</td></tr><tr><td colspan="2">Name of establishment (Same as address box) △</td></tr></table>		CENSUS USE ONLY	Establishment Identification No.	Name of establishment (Same as address box) △																																																																																													
CENSUS USE ONLY	Establishment Identification No.																																																																																																		
Name of establishment (Same as address box) △																																																																																																			
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES—Continued																																																																																																			
<table border="1" style="width: 100%; border-collapse: collapse;"><thead><tr><th style="width: 40%;"></th><th style="width: 10%; text-align: center;">4</th><th style="width: 10%; text-align: center;">Code</th><th style="width: 40%;"></th><th style="width: 10%; text-align: center;">4</th><th style="width: 10%; text-align: center;">Code</th></tr></thead><tbody><tr><td colspan="6">Electrical, electronic—Continued</td></tr><tr><td>26. Electrical appliances, radio and television sets, total (sum of lines a through g).....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604110</td><td>29. Garden machinery, equipment and supplies.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">805200</td></tr><tr><td>a. Radio sets, all types.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604111</td><td>30. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">801400</td></tr><tr><td>b. Television sets.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604112</td><td>31. Abrasives, abrasive materials.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804100</td></tr><tr><td>c. Record players, tape recorders.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604113</td><td>32. Industrial leather, leather belting and packing.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804200</td></tr><tr><td>d. Electric kitchen equipment and parts (including refrigerators, freezers, ranges, water heaters, dishwashers, garbage disposers, etc.).....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604114</td><td>33. Mechanical rubber goods.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804400</td></tr><tr><td>e. Electric home laundry equipment and parts (including washing machines, clothes dryers, ironers, etc.).....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604115</td><td>34. Cordage, twine, rope.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804500</td></tr><tr><td>f. Electrical housewares and parts (including toasters, waffle irons, percolators, fans, vacuum cleaners, floor polishers, etc.).....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604116</td><td>35. Industrial valves and fittings (except plumbing and oil marketing).....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804600</td></tr><tr><td>g. Other electrical appliances.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">604117</td><td>36. Other industrial equipment, supplies, total (sum of lines a through c).....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804910</td></tr><tr><td colspan="3">Other commodity lines</td><td>a. Industrial diamonds—natural, crude.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804911</td></tr><tr><td>27. Automotive parts, equipment, supplies (except tires and tubes).....</td><td style="text-align: right;">\$</td><td style="text-align: center;">103200</td><td>b. Industrial storage batteries.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804912</td></tr><tr><td>28. Tires and tubes.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">104100</td><td>c. Miscellaneous industrial equipment supplies.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">804913</td></tr><tr><td></td><td></td><td></td><td>37. Miscellaneous lines of merchandise; total.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">998990</td></tr><tr><td></td><td></td><td></td><td>(Specify kind).....</td><td style="text-align: right;">\$</td><td></td></tr><tr><td></td><td></td><td></td><td>38. Labor, service, and rental receipts from customers.....</td><td style="text-align: right;">\$</td><td style="text-align: center;">999000</td></tr></tbody></table>					4	Code		4	Code	Electrical, electronic—Continued						26. Electrical appliances, radio and television sets, total (sum of lines a through g).....	\$	604110	29. Garden machinery, equipment and supplies.....	\$	805200	a. Radio sets, all types.....	\$	604111	30. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.....	\$	801400	b. Television sets.....	\$	604112	31. Abrasives, abrasive materials.....	\$	804100	c. Record players, tape recorders.....	\$	604113	32. Industrial leather, leather belting and packing.....	\$	804200	d. Electric kitchen equipment and parts (including refrigerators, freezers, ranges, water heaters, dishwashers, garbage disposers, etc.).....	\$	604114	33. Mechanical rubber goods.....	\$	804400	e. Electric home laundry equipment and parts (including washing machines, clothes dryers, ironers, etc.).....	\$	604115	34. Cordage, twine, rope.....	\$	804500	f. Electrical housewares and parts (including toasters, waffle irons, percolators, fans, vacuum cleaners, floor polishers, etc.).....	\$	604116	35. Industrial valves and fittings (except plumbing and oil marketing).....	\$	804600	g. Other electrical appliances.....	\$	604117	36. Other industrial equipment, supplies, total (sum of lines a through c).....	\$	804910	Other commodity lines			a. Industrial diamonds—natural, crude.....	\$	804911	27. Automotive parts, equipment, supplies (except tires and tubes).....	\$	103200	b. Industrial storage batteries.....	\$	804912	28. Tires and tubes.....	\$	104100	c. Miscellaneous industrial equipment supplies.....	\$	804913				37. Miscellaneous lines of merchandise; total.....	\$	998990				(Specify kind).....	\$					38. Labor, service, and rental receipts from customers.....	\$	999000
	4	Code		4	Code																																																																																														
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g. Other electrical appliances.....	\$	604117	36. Other industrial equipment, supplies, total (sum of lines a through c).....	\$	804910																																																																																														
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27. Automotive parts, equipment, supplies (except tires and tubes).....	\$	103200	b. Industrial storage batteries.....	\$	804912																																																																																														
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			(Specify kind).....	\$																																																																																															
			38. Labor, service, and rental receipts from customers.....	\$	999000																																																																																														
ITEM 14 OTHER PLACES OF BUSINESS																																																																																																			
Please complete a line for each additional establishment (place of business) which you operate under the same Employer Identification Number as this establishment.																																																																																																			
Address of business (Street, number, city or town, county, State)		Description of business	Sales and receipts Dollars (Omit cents)																																																																																																
1.																																																																																																			
2.																																																																																																			
3.																																																																																																			
4.																																																																																																			
ITEM 15.—REMARKS																																																																																																			
ITEM 16 CERTIFICATION																																																																																																			
Name and address of person who should be contacted if questions arise regarding this report		Telephone No.																																																																																																	
This report is substantially accurate and covers the period from _____ to _____																																																																																																			
Date		Signature of authorized person																																																																																																	

WHOLESALE TRADE—SUMMARY STATISTICS

Form CB-50H—Supply Houses; Machinery, Equipment, Supplies; Related Trades—Continued

Page 2

<p>3-2 ★</p> <p>ITEM 11.—TYPE OF OPERATION</p> <p>Principal type of operation or function performed</p> <p>(Check one box only)</p> <p> <input type="checkbox"/> 11 Supply house <input type="checkbox"/> 11 Distributor <input type="checkbox"/> 12 Importer <input type="checkbox"/> 13 Exporter <input type="checkbox"/> 17 Drop or direct-mill shipper <input type="checkbox"/> 18 Wagon or truck distributor <input type="checkbox"/> 11 Wholesaler, wholesale merchant, jobber <input type="checkbox"/> Other type (Specify) _____ </p>	<p>ITEM 11.—TYPE OF OPERATION</p> <p>Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. <i>Check one box only</i></p> <p>Supply house.—Check this box if you are primarily engaged in buying, stocking and selling equipment and supplies to service establishments, professional businesses, institutions, industrial accounts, etc.</p> <p>Dealer.—Check this box if you are primarily engaged in buying, stocking and selling machinery and equipment to industrial, commercial and similar users.</p> <p>Importer.—Check this box if your source of purchase is primarily foreign.</p> <p>Exporter.—Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c (5)).</p> <p>Drop or direct-mill shipper.—Check this box if this establishment carries little or no stock but purchases merchandise for sale and has it shipped from supplier to customer.</p> <p>Wagon or truck distributor.—Check this box if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and carry a limited assortment of well-known fast-moving items.</p> <p>Wholesaler, wholesale merchant, jobber.—Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and perform the principal wholesale functions—buying, stocking, selling, etc.</p> <p>Other type (Specify).—If none of the other types of operation applies, check this box and describe briefly your method of operation; for example manufacturer, manufacturer's agent, etc.</p>
<p>ITEM 12.—KIND OF BUSINESS Check the one box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.</p>	
<p>3</p> <p>3-1</p> <p>Commercial, construction, farm machinery, equipment distributors</p> <p> <input type="checkbox"/> 7071 Air conditioning, refrigeration equipment, supplies distributor <input type="checkbox"/> 8011 Office machines, equipment distributor <input type="checkbox"/> 8012 Commercial food-service equipment supply house <input type="checkbox"/> 8013 Store machines, fixture distributor <input type="checkbox"/> 8014 Oil marketing equipment jobber <input type="checkbox"/> 8021 Construction machinery, equipment distributor <input type="checkbox"/> 8052 Garden machinery, equipment wholesaler <input type="checkbox"/> 8051 Farm machinery, equipment wholesaler </p> <p>Industrial machinery and equipment distributors</p> <p> <input type="checkbox"/> 8031 Food-processing machinery, equipment distributor <input type="checkbox"/> 8032 General purpose industrial machinery, equipment distributor <input type="checkbox"/> 8033 Metalworking machinery, equipment dealer <input type="checkbox"/> 8034 Oil well supply house <input type="checkbox"/> 8035 Printing machinery, equipment distributor <input type="checkbox"/> 8039 Other industrial machinery, equipment distributor Specify _____ </p> <p>Industrial materials, supplies distributors</p> <p> <input type="checkbox"/> 8041 Abrasives, abrasive materials distributor <input type="checkbox"/> 8049 Bottlers' supply house <input type="checkbox"/> 8042 Industrial leather belting, packing distributor <input type="checkbox"/> 8043 Mechanical power transmission equipment distributor <input type="checkbox"/> 8044 Mechanical rubber goods distributor <input type="checkbox"/> 8045 Rope, cordage distributor </p> <p> <input type="checkbox"/> 8046 Industrial valves, fittings distributor <input type="checkbox"/> 8047 Welding supplies distributor <input type="checkbox"/> 8048 Reconditioned drums, barrels distributor <input type="checkbox"/> 8049 Other industrial materials, supplies distributor Specify _____ </p>	<p>Professional equipment, supplies distributors</p> <p> <input type="checkbox"/> 8061 Dental supply house <input type="checkbox"/> 8062 Religious supply house <input type="checkbox"/> 8063 School supply house <input type="checkbox"/> 8064 Surgical, medical, hospital supply house <input type="checkbox"/> 8065 Optical goods wholesaler <input type="checkbox"/> 8066 Scientific instruments, laboratory equipment distributor <input type="checkbox"/> 8069 Other professional equipment, supplies distributor Specify _____ </p> <p>Service establishment supply houses</p> <p> <input type="checkbox"/> 8071 Beauty, barber supply house <input type="checkbox"/> 8072 Janitors' supply house <input type="checkbox"/> 8073 Laundry, dry-cleaning supply house <input type="checkbox"/> 8074 Shoe service wholesaler <input type="checkbox"/> 8075 Tailors', furriers' supply house <input type="checkbox"/> 8076 Undertakers' supply house <input type="checkbox"/> 8077 Upholsterers' supply house <input type="checkbox"/> 8079 Other service establishment supply house Specify _____ </p> <p>Transportation equipment distributors (except automotive)</p> <p> <input type="checkbox"/> 8081 Aircraft, aeronautical equipment, parts distributor <input type="checkbox"/> 8082 Marine machinery, equipment distributor <input type="checkbox"/> 8083 Railroad equipment distributor <input type="checkbox"/> 8089 Other transportation equipment distributor Specify _____ </p> <p>Other kind of business</p> <p> <input type="checkbox"/> 1032 Automotive parts, accessories jobber <input type="checkbox"/> 9121 Iron, steel and products distributor <input type="checkbox"/> Other (Specify) _____ </p>
<p>ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.</p>	
<p>4</p> <p>Total Sales (Total of sales by commodity lines should be same as Total sales 1958—Item 7a) \$ _____</p> <p>Garden and farm machinery and equipment</p> <p> 1. Garden machinery, equipment, supplies, total (sum of lines a and b) \$ _____ 805200 a. Power lawn mowers \$ _____ 805201 b. Other garden machinery, tools, equipment \$ _____ 805202 </p> <p> 2. Farm, dairy machinery, parts, and equipment, poultry equipment (including tractors), total (sum of lines a through h) \$ _____ 805100 a. Tractors and equipment (farm) \$ _____ 805101 b. Harvesting machinery and equipment \$ _____ 805102 c. Land preparation, planting, cultivating machinery and parts \$ _____ 805103 d. Dairy farm and barn equipment (Report dairy and milk products machinery and equipment on line 7.) \$ _____ 805104 e. Poultry equipment \$ _____ 805105 f. Irrigation equipment (sprinkler and other) \$ _____ 805106 g. Light industrial equipment \$ _____ 805107 h. Miscellaneous farm machinery, equipment \$ _____ 805108 </p> <p>Construction, industrial machinery</p> <p> 3. Construction, mining, excavating machinery and equipment, total (sum of lines a through f) (Report labor and service for others on line 84) \$ _____ 802100 a. Tractors and tractor mounted equipment \$ _____ 802101 b. Cranes and shovels \$ _____ 802102 c. Motor graders and off highway equipment \$ _____ 802103 </p>	<p>4</p> <p> d. Concrete and bituminous processing equipment \$ _____ 802104 e. Used construction, mining, excavating machinery and equipment \$ _____ 802105 f. Miscellaneous equipment and spare parts \$ _____ 802106 </p> <p> 4. General purpose industrial machinery and equipment, total (sum of lines a through g) \$ _____ 803200 a. Compressors, pumps \$ _____ 803201 b. Crushing, pulverizing, screening machinery and equipment \$ _____ 803202 c. Conveyors, conveying equipment \$ _____ 803203 d. Cranes, derricks, hoists, winches \$ _____ 803204 e. Industrial trucks, tractors, trailers, stackers \$ _____ 803205 f. Fans, blowers (industrial equipment) \$ _____ 803206 g. Other general purpose industrial machinery \$ _____ 803207 </p> <p> 5. Metalworking machinery, equipment, and supplies (except welding), total (sum of lines a through c) \$ _____ 803300 a. New machine tools—cutting, forming and shaping types \$ _____ 803301 b. Used machine tools—cutting, forming and shaping types \$ _____ 803302 c. Miscellaneous metalworking machinery, accessories, and equipment \$ _____ 803303 </p> <p> 6. Welding equipment and supplies (including gases), total (sum of lines a through c) \$ _____ 804700 a. Gas welding supplies and equipment (including gases) \$ _____ 804701 b. Arc welding supplies and equipment \$ _____ 804702 c. Resistance welding supplies and equipment \$ _____ 804703 </p>

(Please continue form on next page)

Form CB-50H		CENSUS USE ONLY	Establishment Identification No.
1958 CENSUS OF BUSINESS		Name of establishment (From address block) Δ	
SUPPLY HOUSES; MACHINERY, EQUIPMENT, SUPPLIES; RELATED TRADES—Continued			
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES—Continued			
4		4	
Construction, industrial machinery—Continued			
7. Food processing machinery equipment, total (sum lines a and b).....	\$ 803100	h. Other refrigeration equipment.....	\$ 707128
a. Dairy and milk products machinery, equipment.....	\$ 803101	35. Parts, supplies, and accessories (except refrigerants) for air conditioning and refrigeration equipment.....	\$ 707130
b. Other food processing machinery equipment.....	\$ 803102	36. Hardware.....	\$ 702210
8. Printing trades machinery, equipment.....	\$ 803510	37. Plumbing fixtures, equipment, supplies.....	\$ 704400
9. Oil well, oil refining machinery, equipment (Report pipe, tubing on line 43 or 44).....	\$ 803400	38. Warm-air heating-cooling equipment and supplies.....	\$ 704210
10. Other special industry machinery equipment, total (sum of lines a through d).....	\$ 803920	39. Wet heat equipment, supplies (including boilers, radiators, unit heaters, convectors, controls, etc.).....	\$ 704300
a. Textile industry machinery.....	\$ 803921	Metals—metalwork	
b. Woodworking machinery.....	\$ 803922	40. Iron and steel products, flat (plates, sheets, strips, etc.)..	\$ 912120
c. Shoe, shoe repair machinery.....	\$ 803923	41. Iron and steel wire, wire products.....	\$ 912130
d. Other special purpose machinery, equipment.....	\$ 803924	42. Iron and steel finished products (rails, ties, spikes, bar-size shapes, pilings, etc.).....	\$ 912140
Industrial equipment		43. Cast iron soil pipe, tubing.....	\$ 912160
11. Abrasives, abrasive materials.....	\$ 804100	44. Iron and steel pipe, tubing (except cast iron soil pipe), total (sum of lines a and b).....	\$ 912150
12. Industrial leather, leather belting and packing.....	\$ 804200	a. Tubing (mechanical and pressure).....	\$ 912151
13. Mechanical rubber goods.....	\$ 804400	b. Standard steel pipe.....	\$ 912152
14. Rope, cordage, twine.....	\$ 804500	Service establishment equipment, supplies	
15. Industrial valves and fittings (except plumbing, and oil marketing).....	\$ 804600	45. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.....	\$ 801400
16. Other industrial equipment, supplies, total (sum of lines a through c).....	\$ 804910	46. Shoe repair and resole materials, total (sum of lines a through c).....	\$ 807400
a. Industrial diamonds—natural, crude.....	\$ 804911	a. Leather, sole and heel.....	\$ 807401
b. Industrial storage batteries.....	\$ 804912	(Report other leathers on line 80)	
c. Miscellaneous industrial equipment, supplies.....	\$ 804913	b. Rubber and "other than leather" soles and heels.....	\$ 807402
17. Mechanical power transmission equipment including bearings (nonelectric).....	\$ 804300	c. Findings and merchandise used in shoe repair or resale.....	\$ 807403
18. Bottlers' supplies (bottles, caps, corks, equipment, etc.).....	\$ 804920	47. Beauty, barber shop equipment, supplies, total (sum of lines a and b).....	\$ 807100
Transportation equipment		a. Equipment (furniture, hydraulic chairs, dryers, etc.).....	\$ 807101
19. Railroad transportation equipment (Report rails, tie plates, etc., on line 42).....	\$ 808300	b. Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.).....	\$ 807102
20. Ship, boat, marine propulsion machinery, equipment, and parts.....	\$ 808200		
21. Aircraft, aviation parts, and accessories, total (sum of lines a and b).....	\$ 808100	48. Laundry, dry-cleaning equipment supplies, total (sum of lines a and b).....	\$ 807300
a. Aircraft and airframes.....	\$ 808101	a. Equipment (washing, drying, ironing and pressing machines; marking equipment, laundry trays and baskets).....	\$ 807301
b. Aviation parts, supplies, equipment and accessories.....	\$ 808102	b. Supplies (chemicals, dry cleaning fluids, etc.).....	\$ 807302
22. Miscellaneous transportation equipment (except automotive), total. Specify kind:.....	\$ 808900		
23. Automobiles, motorcycles, etc.....	\$ 102100	49. Tailors' supplies.....	\$ 807500
24. Trucks, truck tractors, truck trailers.....	\$ 102200	50. Upholsterers' supplies.....	\$ 807700
25. Automotive parts, equipment, supplies (except tires and tubes).....	\$ 103200	51. Janitors' supplies.....	\$ 807200
26. Garage tools, shop equipment.....	\$ 103400	52. Photographic goods (cameras, projection apparatus; motion picture studio and theater equipment; developing, printing, darkroom apparatus; sensitized, unexposed photograph film, etc.).....	\$ 991200
27. Tires and tubes.....	\$ 104100	53. Other service business equipment, supplies, total.....	\$ 807900
Electrical, electronics		Specify kind:.....	
28. Electrical wiring supplies, construction materials.....	\$ 603100		
29. Electrical appliances, radio and television sets.....	\$ 604110		
30. Cooking, food service equipment, total (sum of lines a and b).....	\$ 801210		
a. Electrical cooking, food service equipment.....	\$ 801211	Professional equipment, supplies	
b. Cooking, food warming equipment, coffee urns (except electric).....	\$ 801212	54. Dental equipment, supplies, total (sum of lines a through d).....	\$ 806100
31. Electronic tubes, parts, accessories.....	\$ 805100	a. Teeth.....	\$ 806101
Air-conditioning—commercial refrigeration—hardware—plumbing—heating		b. Dental gold.....	\$ 806102
32. Room air conditioners, under 2 hp.....	\$ 604120	c. Equipment (chairs, X-rays, cabinets, engines, etc.).....	\$ 806103
33. Air-conditioning (cooling) equipment, 2 hp. and over, total (sum of lines a and b).....	\$ 707110	d. Sundry merchandise.....	\$ 806104
a. Residential and small commercial (up to 20 hp).....	\$ 707111	55. Surgical, medical, hospital equipment, supplies; orthopedic appliances.....	\$ 806400
b. Industrial and large commercial.....	\$ 707112	56. Ophthalmic products, total (sum of lines a through c).....	\$ 806500
34. Commercial refrigeration equipment, total (sum of lines a through b).....	\$ 707120	a. Prescription sales.....	\$ 806501
(Report electric household refrigerators and home freezers on line 29)		b. Ophthalmic merchandise sales.....	\$ 806502
a. Beverage coolers.....	\$ 707121	c. Optical and ophthalmic instruments and equipment.....	\$ 806503
b. Display cases.....	\$ 707122	57. Scientific instruments (except optical and ophthalmic) and laboratory equipment.....	\$ 806600
c. Mechanical drinking water coolers.....	\$ 707123	58. Morticians' goods, undertakers' supplies.....	\$ 807600
d. Ice cream cabinets.....	\$ 707124	(Report furniture on line 69)	
e. Ice making machines.....	\$ 707125	59. Other scientific, professional equipment, supplies, total.....	\$ 806900
f. Reach-in and walk-in refrigerators.....	\$ 707126	Specify kind:.....	
g. Refrigerants.....	\$ 707127		

(OVER)

WHOLESALE TRADE—SUMMARY STATISTICS

Form CB-50H—Supply Houses; Machinery, Equipment, Supplies; Related Trades—Continued

Page 4

ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES—Continued																							
	4	Code																					
School, church supplies, stationers', office supplies																							
60. School equipment, supplies..... \$.....	806300		69. Office, commercial, and other business furniture, total (sum of lines a through e)..... \$.....																				
61. Church equipment, supplies..... \$.....	806200		a. Office furniture (wooden, metal).... \$.....																				
62. Office supplies, business stationery, artists' materials.. \$.....	964120		b. Public building furniture..... \$.....																				
63. Office machines, total (sum of lines a through e)..... \$.....	801100		c. Store and restaurant furniture..... \$.....																				
a. Adding, accounting, statistical machines..... \$.....	801101		d. Professional furniture..... \$.....																				
b. Duplicating machines..... \$.....	801102		e. Other furniture..... \$.....																				
c. Addressing, mailing machines..... \$.....	801103		Chemicals—drugs—soaps																				
d. Typewriters..... \$.....	801104		70. Toilet soaps..... \$.....																				
e. Other office machines..... \$.....	801105		71. Laundry soaps, chips, powders, detergents..... \$.....																				
64. Indicating, recording, controlling instruments, and accessories..... \$.....	803910		72. Pharmaceuticals, antibiotics, druggist chemicals, biologicals..... \$.....																				
Store, restaurant machines, equipment																							
65. Store, service shop machines (except barber, beauty shop), total (sum of lines a through e)..... \$.....	801310		73. Proprietary products, toiletries, druggist sundries..... \$.....																				
a. Cash registers..... \$.....	801311		74. Industrial chemicals, acids, gases, fats, oils, explosives, naval stores..... \$.....																				
b. Coin-operated machines..... \$.....	801312		Other commodity lines																				
c. Other store and service machines..... \$.....	801313		75. Coarse paper (wrapping, bags, cartons, etc.)..... \$.....																				
66. Scales, balances (except scientific), total (sum of lines a and b)..... \$.....	801320		76. China, glassware, crockery (commercial)..... \$.....																				
a. Store scales..... \$.....	801321		77. Kitchen utensils, kitchen tools, miscellaneous home-ware..... \$.....																				
b. Other scales, balances..... \$.....	801322		78. Toys, games, fireworks, children's vehicles..... \$.....																				
67. Store, restaurant fixtures and equipment, not elsewhere classified..... \$.....	801330		79. Sporting, athletic goods, bicycles..... \$.....																				
Furniture—fixtures																							
68. Household furniture..... \$.....	971100		80. Leather..... \$.....																				
			81. Gasoline, kerosene, distillate, and residual fuel oils..... \$.....																				
			82. Reconditioned drums and barrels..... \$.....																				
			83. Miscellaneous lines of merchandise, total..... \$.....																				
			Specify kind: _____ \$.....																				
			84. Labor, service, and rental receipts..... \$.....																				
<div style="display: flex; justify-content: space-between;"> <div style="width: 15%;"> ITEM 14 OTHER PLACES OF BUSINESS </div> <div style="width: 65%;"> Please complete a line for each additional establishment (place of business) which you operate under the same Employer Identification Number as this establishment. </div> <div style="width: 20%; text-align: right;"> Sales and receipts Dollars (Omit cents) </div> </div> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 5px;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 45%;">Address of business (Street, number, city or town, county, State)</th> <th style="width: 35%;">Description of business</th> <th style="width: 15%;"></th> </tr> </thead> <tbody> <tr><td>1.</td><td></td><td></td><td></td></tr> <tr><td>2.</td><td></td><td></td><td></td></tr> <tr><td>3.</td><td></td><td></td><td></td></tr> <tr><td>4.</td><td></td><td></td><td></td></tr> </tbody> </table>					Address of business (Street, number, city or town, county, State)	Description of business		1.				2.				3.				4.			
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2.																							
3.																							
4.																							
ITEM 15.—REMARKS																							
<div style="display: flex; justify-content: space-between;"> <div style="width: 15%;"> ITEM 16 CERTIFICATION </div> <div style="width: 60%;"> Name and address of person who should be contacted if questions arise regarding this report </div> <div style="width: 25%;"> Telephone No. </div> </div> <div style="margin-top: 10px;"> This report is substantially accurate and covers the period from _____ to _____ </div> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <div style="width: 30%;"> Date </div> <div style="width: 30%;"> Title </div> <div style="width: 40%;"> Signature of authorized person </div> </div>																							

3-2	ITEM 11.—TYPE OF OPERATION a. Principal type of operation or function performed: (Check one box only) 12 <input type="checkbox"/> Importer 13 <input type="checkbox"/> Exporter 17 <input type="checkbox"/> Drop or direct-mill shipper 18 <input type="checkbox"/> Wagon or truck distributor 11 <input type="checkbox"/> Merchant distributor, jobber <input type="checkbox"/> Other type (Specify) _____ b. On Dec. 31, 1958 did you have tank storage capacity for bulk petroleum products? Yes <input type="checkbox"/> 1 No <input type="checkbox"/> 2 If "Yes," storage capacity: (1) For gasoline, kerosene, distillate and residual fuel oils _____ gallons (2) For liquefied petroleum gases _____ gallons	ITEM 11.—TYPE OF OPERATION <i>Line a.</i> —Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. <i>Check one box only.</i> <i>Importer.</i> —Check this box if the source of purchase is primarily foreign. <i>Exporter.</i> —Check this box if this establishment is engaged in purchasing goods in the United States and selling to foreign customers (see item 7c(5)). <i>Drop or direct-mill shipper.</i> —Check this box if this establishment carries little or no stock but purchases merchandise for sale and has it shipped from supplier to customer. <i>Wagon or truck distributor.</i> —Check this box if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and carry a limited assortment of well-known fast moving items. <i>Merchant, distributor, jobber.</i> —Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and performing the principal marketing functions—buying, stocking, selling, etc. <i>Other type (Specify).</i> —If none of the other types of operation applies, check this box and describe briefly your method of operation; for example: mill, mine, manufacturers' agent, etc.																																																																																																																																																																					
ITEM 12.—KIND OF BUSINESS Check the one box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.																																																																																																																																																																							
3	Coal wholesalers 9111 <input type="checkbox"/> Coal wholesaler (without yard, or dock stocks) 9112 <input type="checkbox"/> Coal distributor (with yard or dock stocks) Metals, metalwork (except scrap) distributors 9121 <input type="checkbox"/> Iron, steel products distributor 9131 <input type="checkbox"/> Copper, brass mill products distributor 9132 <input type="checkbox"/> Aluminum mill products distributor 9139 <input type="checkbox"/> Other nonferrous metals, metallic ores distributor	Petroleum, liquefied petroleum gas distributors 9951 <input type="checkbox"/> Liquefied petroleum gas distributor 9952 <input type="checkbox"/> Gasoline, kerosene, other petroleum products distributor Other kind of business <input type="checkbox"/> Other (Specify) _____																																																																																																																																																																					
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.																																																																																																																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 60%;">4</th> <th style="width: 40%;">Code</th> </tr> </thead> <tbody> <tr> <td>Total sales.—(Total of sales by commodity lines should be the same as Total sales 1958—Item 7a)..... \$</td> <td style="text-align: center;">0</td> </tr> <tr> <td>Coal, scrap</td> <td></td> </tr> <tr> <td>1. Coal (bituminous and anthracite)..... \$</td> <td style="text-align: center;">911010</td> </tr> <tr> <td>2. Coke..... \$</td> <td style="text-align: center;">911020</td> </tr> <tr> <td>3. Prompt industrial iron, steel scrap—prepared or unprepared—(except alloy)..... \$</td> <td style="text-align: center;">931010</td> </tr> <tr> <td>Carbon steel</td> <td></td> </tr> <tr> <td>4. Iron and steel products (semifinished), total (sum of lines a through f)..... \$</td> <td style="text-align: center;">912110</td> </tr> <tr> <td> a. Sheet bars, tin plate bars..... \$</td> <td style="text-align: center;">912111</td> </tr> <tr> <td> b. Wire rods..... \$</td> <td style="text-align: center;">912112</td> </tr> <tr> <td> c. Rough castings, foundry products..... \$</td> <td style="text-align: center;">912113</td> </tr> <tr> <td> d. Forgings..... \$</td> <td style="text-align: center;">912114</td> </tr> <tr> <td> e. Pig iron, ferro alloys..... \$</td> <td style="text-align: center;">912115</td> </tr> <tr> <td> f. Other semifinished iron, steel products..... \$</td> <td style="text-align: center;">912116</td> </tr> <tr> <td>5. Iron and steel products (flat), total (sum of lines a through i)..... \$</td> <td style="text-align: center;">912120</td> </tr> <tr> <td> a. Plates..... \$</td> <td style="text-align: center;">912121</td> </tr> <tr> <td> b. Strip (hot-, cold-rolled)..... \$</td> <td style="text-align: center;">912122</td> </tr> <tr> <td> c. Sheets (cold-rolled)..... \$</td> <td style="text-align: center;">912123</td> </tr> <tr> <td> d. Sheets (hot-rolled)..... \$</td> <td style="text-align: center;">912124</td> </tr> <tr> <td> e. Black plate..... \$</td> <td style="text-align: center;">912125</td> </tr> <tr> <td> f. Sheets (galvanized, otherwise coated)..... \$</td> <td style="text-align: center;">912126</td> </tr> <tr> <td> g. Tin plate, terneplate..... \$</td> <td style="text-align: center;">912127</td> </tr> <tr> <td> h. Fabricated and structural plate products..... \$</td> <td style="text-align: center;">912128</td> </tr> <tr> <td> i. Other flat iron, steel products..... \$</td> <td style="text-align: center;">912129</td> </tr> <tr> <td>6. Iron and steel wire, wire products, total (sum of lines a through h)..... \$</td> <td style="text-align: center;">912130</td> </tr> <tr> <td> a. Plain wire..... \$</td> <td style="text-align: center;">912131</td> </tr> <tr> <td> b. Galvanized and other coated wire..... \$</td> <td style="text-align: center;">912132</td> </tr> <tr> <td> c. Nails and staples (including tacks and brads)..... \$</td> <td style="text-align: center;">912133</td> </tr> <tr> <td> d. Barbed and twisted wire..... \$</td> <td style="text-align: center;">912134</td> </tr> <tr> <td> e. Woven and welded wire fence, fence posts, fittings, and accessories..... \$</td> <td style="text-align: center;">912135</td> </tr> <tr> <td> f. Wire rope and strand (including galvanized)..... \$</td> <td style="text-align: center;">912136</td> </tr> <tr> <td> g. Bale ties..... \$</td> <td style="text-align: center;">912137</td> </tr> <tr> <td> h. Reinforcement mesh (welded and woven)..... \$</td> <td style="text-align: center;">912138</td> </tr> <tr> <td>7. Iron and steel finished products, except flat, wire, pipe and tubing, total (sum of lines a through i)..... \$</td> <td style="text-align: center;">912140</td> </tr> <tr> <td> a. Rails, tie plates, rail joints, track spikes, axles, wheels..... \$</td> <td style="text-align: center;">912141</td> </tr> <tr> <td> b. Bars (except reinforcement bars), bar size shapes, hot-rolled..... \$</td> <td style="text-align: center;">912142</td> </tr> <tr> <td> c. Bars, bar-size shapes, cold-finished..... \$</td> <td style="text-align: center;">912143</td> </tr> <tr> <td> d. Concrete reinforcement bars..... \$</td> <td style="text-align: center;">912144</td> </tr> <tr> <td> e. Tool steel bars..... \$</td> <td style="text-align: center;">912145</td> </tr> </tbody> </table>	4	Code	Total sales. —(Total of sales by commodity lines should be the same as Total sales 1958—Item 7a)..... \$	0	Coal, scrap		1. Coal (bituminous and anthracite)..... \$	911010	2. Coke..... \$	911020	3. Prompt industrial iron, steel scrap—prepared or unprepared—(except alloy)..... \$	931010	Carbon steel		4. Iron and steel products (semifinished), total (sum of lines a through f)..... \$	912110	a. Sheet bars, tin plate bars..... \$	912111	b. Wire rods..... \$	912112	c. Rough castings, foundry products..... \$	912113	d. Forgings..... \$	912114	e. Pig iron, ferro alloys..... \$	912115	f. Other semifinished iron, steel products..... \$	912116	5. Iron and steel products (flat), total (sum of lines a through i)..... \$	912120	a. Plates..... \$	912121	b. Strip (hot-, cold-rolled)..... \$	912122	c. Sheets (cold-rolled)..... \$	912123	d. Sheets (hot-rolled)..... \$	912124	e. Black plate..... \$	912125	f. Sheets (galvanized, otherwise coated)..... \$	912126	g. Tin plate, terneplate..... \$	912127	h. Fabricated and structural plate products..... \$	912128	i. Other flat iron, steel products..... \$	912129	6. Iron and steel wire, wire products, total (sum of lines a through h)..... \$	912130	a. Plain wire..... \$	912131	b. Galvanized and other coated wire..... \$	912132	c. Nails and staples (including tacks and brads)..... \$	912133	d. Barbed and twisted wire..... \$	912134	e. 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Piling, bearing piles..... \$</td> <td style="text-align: center;">912147</td> </tr> <tr> <td>h. Steel containers..... \$</td> <td style="text-align: center;">912148</td> </tr> <tr> <td>i. Other finished products..... \$</td> <td style="text-align: center;">912149</td> </tr> <tr> <td>8. Cast iron soil pipe, tubing..... \$</td> <td style="text-align: center;">912150</td> </tr> <tr> <td>9. Iron and steel pipe, tubing (except cast iron soil pipe), total (sum of lines a and b)..... \$</td> <td style="text-align: center;">912151</td> </tr> <tr> <td> a. Tubing, (mechanical and pressure)..... \$</td> <td style="text-align: center;">912152</td> </tr> <tr> <td> b. Standard steel pipe..... \$</td> <td style="text-align: center;">912153</td> </tr> <tr> <td>10. Other carbon steel products, total..... \$</td> <td style="text-align: center;">912170</td> </tr> <tr> <td>Specify kind:</td> <td></td> </tr> <tr> <td>..... \$</td> <td></td> </tr> <tr> <td>..... \$</td> <td></td> </tr> <tr> <td>Other steel</td> <td></td> </tr> <tr> <td>11. Alloy steel, total (sum of lines a through f)..... \$</td> <td style="text-align: center;">912180</td> </tr> <tr> <td> a. Bars, hot-rolled..... \$</td> <td style="text-align: center;">912181</td> </tr> <tr> <td> b. Bars, cold-finished..... \$</td> <td style="text-align: center;">912182</td> </tr> <tr> <td> c. Tool steel bars..... \$</td> <td style="text-align: center;">912183</td> </tr> <tr> <td> d. Pipe and tubing..... \$</td> <td style="text-align: center;">912184</td> </tr> <tr> <td> e. Plate, sheet, strip..... \$</td> <td style="text-align: center;">912185</td> </tr> <tr> <td> f. Other alloy steel..... \$</td> <td style="text-align: center;">912186</td> </tr> <tr> <td>12. Stainless steel, total (sum of lines a through e)..... \$</td> <td style="text-align: center;">912190</td> </tr> <tr> <td> a. Plates..... \$</td> <td style="text-align: center;">912191</td> </tr> <tr> <td> b. Strip..... \$</td> <td style="text-align: center;">912192</td> </tr> <tr> <td> c. Sheets..... \$</td> <td style="text-align: center;">912193</td> </tr> <tr> <td> d. Bars, bar-size shapes..... \$</td> <td style="text-align: center;">912194</td> </tr> <tr> <td> e. Other stainless steel..... \$</td> <td style="text-align: center;">912195</td> </tr> <tr> <td>Nonferrous metals, ores</td> <td></td> </tr> <tr> <td>13. Copper, brass shapes, forms, other mill products, total (sum of lines a through e)..... \$</td> <td style="text-align: center;">913100</td> </tr> <tr> <td> a. Brass mill products..... \$</td> <td style="text-align: center;">913101</td> </tr> <tr> <td> b. Copper wire mill products..... \$</td> <td style="text-align: center;">913102</td> </tr> <tr> <td> c. Other copper mill products..... \$</td> <td style="text-align: center;">913103</td> </tr> <tr> <td>14. Aluminum shapes, forms, etc., total (sum of lines a through d)..... \$</td> <td style="text-align: center;">913200</td> </tr> <tr> <td> a. Sheet, plate, coil..... \$</td> <td style="text-align: center;">913201</td> </tr> <tr> <td> b. Rolled rod, bar, wire, structural shapes..... \$</td> <td style="text-align: center;">913202</td> </tr> <tr> <td> c. Tubing..... \$</td> <td style="text-align: center;">913203</td> </tr> <tr> <td> d. Extruded shapes..... \$</td> <td style="text-align: center;">913204</td> </tr> <tr> <td>15. Precious metals, stones..... \$</td> <td style="text-align: center;">994400</td> </tr> <tr> <td>16. Nonferrous metals (except aluminum, copper, brass, precious metals), metallic ores, total (sum of lines a and b)..... \$</td> <td style="text-align: center;">913900</td> </tr> <tr> <td> a. Metallic ores, concentrates..... \$</td> <td style="text-align: center;">913901</td> </tr> <tr> <td> b. Tin, lead, etc..... \$</td> <td style="text-align: center;">913902</td> </tr> <tr> <td>Hardware—machinery—plumbing—heating</td> <td></td> </tr> <tr> <td>17. Metal millwork..... \$</td> <td style="text-align: center;">981430</td> </tr> <tr> <td>18. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)..... \$</td> <td style="text-align: center;">805100</td> </tr> </tbody> </table>	4	Code	f. Structural shapes (except bar-size shapes)..... \$	912146	g. Piling, bearing piles..... \$	912147	h. Steel containers..... \$	912148	i. Other finished products..... \$	912149	8. Cast iron soil pipe, tubing..... \$	912150	9. Iron and steel pipe, tubing (except cast iron soil pipe), total (sum of lines a and b)..... \$	912151	a. Tubing, (mechanical and pressure)..... \$	912152	b. Standard steel pipe..... \$	912153	10. Other carbon steel products, total..... \$	912170	Specify kind:	 \$	 \$		Other steel		11. Alloy steel, total (sum of lines a through f)..... \$	912180	a. Bars, hot-rolled..... \$	912181	b. Bars, cold-finished..... \$	912182	c. Tool steel bars..... \$	912183	d. Pipe and tubing..... \$	912184	e. Plate, sheet, strip..... \$	912185	f. Other alloy steel..... \$	912186	12. Stainless steel, total (sum of lines a through e)..... \$	912190	a. Plates..... \$	912191	b. Strip..... \$	912192	c. Sheets..... \$	912193	d. Bars, bar-size shapes..... \$	912194	e. Other stainless steel..... \$	912195	Nonferrous metals, ores		13. Copper, brass shapes, forms, other mill products, total (sum of lines a through e)..... \$	913100	a. Brass mill products..... \$	913101	b. Copper wire mill products..... \$	913102	c. Other copper mill products..... \$	913103	14. Aluminum shapes, forms, etc., total (sum of lines a through d)..... \$	913200	a. Sheet, plate, coil..... \$	913201	b. Rolled rod, bar, wire, structural shapes..... \$	913202	c. Tubing..... \$	913203	d. Extruded shapes..... \$	913204	15. Precious metals, stones..... \$	994400	16. Nonferrous metals (except aluminum, copper, brass, precious metals), metallic ores, total (sum of lines a and b)..... \$	913900	a. Metallic ores, concentrates..... \$	913901	b. Tin, lead, etc..... \$	913902	Hardware—machinery—plumbing—heating		17. Metal millwork..... \$	981430	18. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)..... \$	805100
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f. Sheets (galvanized, otherwise coated)..... \$	912126																																																																																																																																																																						
g. Tin plate, terneplate..... \$	912127																																																																																																																																																																						
h. Fabricated and structural plate products..... \$	912128																																																																																																																																																																						
i. Other flat iron, steel products..... \$	912129																																																																																																																																																																						
6. Iron and steel wire, wire products, total (sum of lines a through h)..... \$	912130																																																																																																																																																																						
a. Plain wire..... \$	912131																																																																																																																																																																						
b. Galvanized and other coated wire..... \$	912132																																																																																																																																																																						
c. Nails and staples (including tacks and brads)..... \$	912133																																																																																																																																																																						
d. Barbed and twisted wire..... \$	912134																																																																																																																																																																						
e. Woven and welded wire fence, fence posts, fittings, and accessories..... \$	912135																																																																																																																																																																						
f. Wire rope and strand (including galvanized)..... \$	912136																																																																																																																																																																						
g. Bale ties..... \$	912137																																																																																																																																																																						
h. Reinforcement mesh (welded and woven)..... \$	912138																																																																																																																																																																						
7. Iron and steel finished products, except flat, wire, pipe and tubing, total (sum of lines a through i)..... \$	912140																																																																																																																																																																						
a. Rails, tie plates, rail joints, track spikes, axles, wheels..... \$	912141																																																																																																																																																																						
b. Bars (except reinforcement bars), bar size shapes, hot-rolled..... \$	912142																																																																																																																																																																						
c. Bars, bar-size shapes, cold-finished..... \$	912143																																																																																																																																																																						
d. Concrete reinforcement bars..... \$	912144																																																																																																																																																																						
e. Tool steel bars..... \$	912145																																																																																																																																																																						
4	Code																																																																																																																																																																						
f. Structural shapes (except bar-size shapes)..... \$	912146																																																																																																																																																																						
g. Piling, bearing piles..... \$	912147																																																																																																																																																																						
h. Steel containers..... \$	912148																																																																																																																																																																						
i. Other finished products..... \$	912149																																																																																																																																																																						
8. Cast iron soil pipe, tubing..... \$	912150																																																																																																																																																																						
9. Iron and steel pipe, tubing (except cast iron soil pipe), total (sum of lines a and b)..... \$	912151																																																																																																																																																																						
a. Tubing, (mechanical and pressure)..... \$	912152																																																																																																																																																																						
b. Standard steel pipe..... \$	912153																																																																																																																																																																						
10. Other carbon steel products, total..... \$	912170																																																																																																																																																																						
Specify kind:																																																																																																																																																																							
..... \$																																																																																																																																																																							
..... \$																																																																																																																																																																							
Other steel																																																																																																																																																																							
11. Alloy steel, total (sum of lines a through f)..... \$	912180																																																																																																																																																																						
a. Bars, hot-rolled..... \$	912181																																																																																																																																																																						
b. Bars, cold-finished..... \$	912182																																																																																																																																																																						
c. Tool steel bars..... \$	912183																																																																																																																																																																						
d. Pipe and tubing..... \$	912184																																																																																																																																																																						
e. Plate, sheet, strip..... \$	912185																																																																																																																																																																						
f. Other alloy steel..... \$	912186																																																																																																																																																																						
12. Stainless steel, total (sum of lines a through e)..... \$	912190																																																																																																																																																																						
a. Plates..... \$	912191																																																																																																																																																																						
b. Strip..... \$	912192																																																																																																																																																																						
c. Sheets..... \$	912193																																																																																																																																																																						
d. Bars, bar-size shapes..... \$	912194																																																																																																																																																																						
e. Other stainless steel..... \$	912195																																																																																																																																																																						
Nonferrous metals, ores																																																																																																																																																																							
13. Copper, brass shapes, forms, other mill products, total (sum of lines a through e)..... \$	913100																																																																																																																																																																						
a. Brass mill products..... \$	913101																																																																																																																																																																						
b. Copper wire mill products..... \$	913102																																																																																																																																																																						
c. Other copper mill products..... \$	913103																																																																																																																																																																						
14. Aluminum shapes, forms, etc., total (sum of lines a through d)..... \$	913200																																																																																																																																																																						
a. Sheet, plate, coil..... \$	913201																																																																																																																																																																						
b. Rolled rod, bar, wire, structural shapes..... \$	913202																																																																																																																																																																						
c. Tubing..... \$	913203																																																																																																																																																																						
d. Extruded shapes..... \$	913204																																																																																																																																																																						
15. Precious metals, stones..... \$	994400																																																																																																																																																																						
16. Nonferrous metals (except aluminum, copper, brass, precious metals), metallic ores, total (sum of lines a and b)..... \$	913900																																																																																																																																																																						
a. Metallic ores, concentrates..... \$	913901																																																																																																																																																																						
b. Tin, lead, etc..... \$	913902																																																																																																																																																																						
Hardware—machinery—plumbing—heating																																																																																																																																																																							
17. Metal millwork..... \$	981430																																																																																																																																																																						
18. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)..... \$	805100																																																																																																																																																																						

(Please complete form and sign certification on next page)

WHOLESALE TRADE-SUMMARY STATISTICS

Page 3

Form CB-50J		CENSUS USE ONLY		Establishment Identification No.	
1958 CENSUS OF BUSINESS COAL, METALS AND RELATED TRADES—Continued				Name of establishment (same as address box) △	

<div style="text-align: right; margin-bottom: 5px;">4</div> ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES—Continued Hardware—machinery—plumbing—heating—Continued 19. Oil well, oil refining machinery, equipment and steel pipe, tubing..... \$ 803400 20. Abrasives, abrasive materials..... \$ 804100 21. Industrial leather, leather belting, and packing..... \$ 804200 22. Mechanical rubber goods..... \$ 804400 23. Cordage, twine, rope (Report wire rope on line 6)..... \$ 804500 24. Industrial valves and fittings (except plumbing and oil marketing)..... \$ 804600 25. Other industrial equipment, supplies..... \$ 804910 26. Hardware..... \$ 702210 27. Plumbing fixtures, equipment, supplies (including pipe, fittings, valves, etc.)..... \$ 704400	Code	<div style="text-align: right; margin-bottom: 5px;">4</div> 28. Warm-air heating-cooling equipment, supplies..... \$ 704210 Other commodity lines 29. Liquefied petroleum gases..... \$ 995100 30. Gasoline, kerosene, distillate and residual fuel oils..... \$ 995210 31. Miscellaneous lines of merchandise, total..... \$ 998990 Specify kind: _____ \$ _____ _____ \$ _____ 32. Service and rental receipts from customers..... \$ 999000	Code
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ITEM 14 OTHER PLACES OF BUSINESS	Please complete a line for each additional establishment (place of business) which you operated under the same Employer Identification Number as this establishment.		
	Address of business (Street, number, city or town, county, State)	Description of business	Sales and receipts Dollars (Omit cents)
	1.		
	2.		
	3.		
	4.		

ITEM 15.—REMARKS

ITEM 16 CERTIFICATION	Name and address of person who should be contacted if questions arise regarding this report	Telephone No.
	This report is substantially accurate and covers the period from _____ to _____	
	Date	Signature of authorized person

3-2	ITEM 11.—TYPE OF OPERATION Principal type of operation or function performed (Check one box only) 12 <input type="checkbox"/> Importer 13 <input type="checkbox"/> Exporter 17 <input type="checkbox"/> Drop or direct-mill shipper 43 <input type="checkbox"/> Broker, representing seller 11 <input type="checkbox"/> Dealer, jobber, merchant <input type="checkbox"/> Other type (Specify) _____	ITEM 11.—TYPE OF OPERATION Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. <i>Check one box only.</i> <i>Importer.</i> —Check this box if your source of purchase is primarily foreign. <i>Exporter.</i> —Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers. (See Item 7c (5).) <i>Drop or direct-mill shipper.</i> —Check this box if this establishment carries little or no stock but purchases merchandise for sale and has it shipped from supplier to customer. <i>Broker.</i> —Check this box if the establishment is primarily engaged in selling goods for others, on a brokerage basis. <i>Dealer, jobber, merchant.</i> —Check this box if none of the other types is primary to your operation and if you maintain a yard or warehouse at this establishment and are primarily engaged in buying, assembling, and selling merchandise in the domestic market. If you buy and sell merchandise but have no yard at this establishment, check "drop or direct-mill shipper." <i>Other type (Specify).</i> —If none of the other types of operation applies, check this box and describe briefly your method of operation; for example, manufacturers' agent, manufacturers' sales branch, manufacturer, etc.																																																																																				
3-1	ITEM 12.—KIND OF BUSINESS CHECK the one box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.																																																																																					
Iron, steel scrap dealers 9311 <input type="checkbox"/> Iron, steel scrap dealer (with scrap processing equipment—shears, presses, cranes, crushers, etc.) 9312 <input type="checkbox"/> Iron, steel scrap dealer (without scrap processing equipment)																																																																																						
Waste materials dealers 9321 <input type="checkbox"/> Nonferrous metallic scrap dealer 9322 <input type="checkbox"/> Waste paper dealer 9323 <input type="checkbox"/> Wiping cloth, rags, textile waste dealer																																																																																						
Other kind of business 9329 <input type="checkbox"/> Other waste materials dealer (Specify) _____ Other (Specify) _____																																																																																						
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.																																																																																						
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Total sales.—Same as reported in 7a. (Total of sales by commodity lines should be the same as Total sales 1958—Item 7a.)</th> <th style="width: 10%;">Code</th> <th style="width: 40%;">Dollars</th> <th style="width: 10%;">Code</th> </tr> </thead> <tbody> <tr> <td>Scrap and waste materials</td> <td></td> <td></td> <td></td> </tr> <tr> <td>1. Prompt industrial iron, steel scrap—prepared or unprepared (except alloy)..... (tons) 3-3</td> <td>931010</td> <td></td> <td>932110</td> </tr> <tr> <td>2. Prepared iron steel scrap—except alloy (Report prompt industrial scrap on line 1)..... (tons) 3-4</td> <td>931020</td> <td></td> <td>932120</td> </tr> <tr> <td>3. Unprepared iron, steel scrap (Report prompt industrial scrap on line 1)..... (tons) 3-5</td> <td>931030</td> <td></td> <td>932130</td> </tr> <tr> <td>4. Alloy steel scrap (Including the stainless series)..... (tons) 3-6</td> <td>931040</td> <td></td> <td>932140</td> </tr> <tr> <td>5. Waste rags, textile waste, wiping cloth..... (lbs.) 3-7</td> <td>932300</td> <td></td> <td>932900</td> </tr> <tr> <td>6. Waste paper..... (lbs.) 3-8*</td> <td>932200</td> <td></td> <td></td> </tr> <tr> <td>7. Aluminum scrap.....</td> <td></td> <td></td> <td>932110</td> </tr> <tr> <td>8. Copper scrap.....</td> <td></td> <td></td> <td>932120</td> </tr> <tr> <td>9. Scrap lead.....</td> <td></td> <td></td> <td>932130</td> </tr> <tr> <td>10. Other nonferrous scrap.....</td> <td></td> <td></td> <td>932140</td> </tr> <tr> <td>11. Other waste materials, scrap.....</td> <td></td> <td></td> <td>932900</td> </tr> <tr> <td>Other commodity lines</td> <td></td> <td></td> <td></td> </tr> <tr> <td>12. Reconditioned drums and barrels.....</td> <td></td> <td></td> <td>804800</td> </tr> <tr> <td>13. Hides, skins, and pelts.....</td> <td></td> <td></td> <td>509100</td> </tr> <tr> <td>14. Used automotive parts, equipment.....</td> <td></td> <td></td> <td>103300</td> </tr> <tr> <td>15. Metalworking machinery, equipment, and supplies.....</td> <td></td> <td></td> <td>803300</td> </tr> <tr> <td>16. Miscellaneous lines of merchandise total.....</td> <td></td> <td></td> <td>998990</td> </tr> <tr> <td>Specify kind: _____</td> <td></td> <td></td> <td></td> </tr> <tr> <td>17. Labor, service, and rental receipts.....</td> <td></td> <td></td> <td>999000</td> </tr> </tbody> </table>			Total sales.—Same as reported in 7a. (Total of sales by commodity lines should be the same as Total sales 1958—Item 7a.)	Code	Dollars	Code	Scrap and waste materials				1. Prompt industrial iron, steel scrap—prepared or unprepared (except alloy)..... (tons) 3-3	931010		932110	2. Prepared iron steel scrap—except alloy (Report prompt industrial scrap on line 1)..... (tons) 3-4	931020		932120	3. Unprepared iron, steel scrap (Report prompt industrial scrap on line 1)..... (tons) 3-5	931030		932130	4. Alloy steel scrap (Including the stainless series)..... (tons) 3-6	931040		932140	5. Waste rags, textile waste, wiping cloth..... (lbs.) 3-7	932300		932900	6. Waste paper..... (lbs.) 3-8*	932200			7. Aluminum scrap.....			932110	8. Copper scrap.....			932120	9. Scrap lead.....			932130	10. Other nonferrous scrap.....			932140	11. Other waste materials, scrap.....			932900	Other commodity lines				12. Reconditioned drums and barrels.....			804800	13. Hides, skins, and pelts.....			509100	14. Used automotive parts, equipment.....			103300	15. Metalworking machinery, equipment, and supplies.....			803300	16. Miscellaneous lines of merchandise total.....			998990	Specify kind: _____				17. Labor, service, and rental receipts.....			999000
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ITEM 14 OTHER PLACES OF BUSINESS Please complete a line for each additional establishment (place of business) which you operated under the same Employer Identification Number as this establishment.																																																																																						
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Address of business (Street, number, city or town, county, State)</th> <th style="width: 30%;">Description of business</th> <th style="width: 20%;">Sales and receipts Dollars (Omit cents)</th> </tr> </thead> <tbody> <tr><td>1. _____</td><td>_____</td><td>_____</td></tr> <tr><td>2. _____</td><td>_____</td><td>_____</td></tr> <tr><td>3. _____</td><td>_____</td><td>_____</td></tr> <tr><td>4. _____</td><td>_____</td><td>_____</td></tr> </tbody> </table>				Address of business (Street, number, city or town, county, State)	Description of business	Sales and receipts Dollars (Omit cents)	1. _____	_____	_____	2. _____	_____	_____	3. _____	_____	_____	4. _____	_____	_____																																																																				
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ITEM 16 CERTIFICATION Name and address of person who should be contacted if questions arise regarding this report _____ Telephone No. _____ This report is substantially accurate and covers the period from _____ to _____ Date _____ Title _____ Signature of authorized person _____																																																																																						

WHOLESALE TRADE-SUMMARY STATISTICS

Form CB-50L—Lumber, Construction Materials, Related Trades—Continued

Page 2

3-2★ ITEM 11.—TYPE OF OPERATION Principal type of operation or function performed (Check one box only) <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 11 Wholesaler-retailer</div><div><input type="checkbox"/> 12 Importer</div><div><input type="checkbox"/> 13 Exporter</div><div><input type="checkbox"/> 17 Drop or direct-mill shipper</div><div><input type="checkbox"/> 11 Wholesaler, wholesale merchant, jobber</div><div><input type="checkbox"/> Other type (Specify) _____</div></div>		ITEM 11.—TYPE OF OPERATION <small>Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. Check one box only.</small> Wholesaler-retailer. —Check this box if you are engaged in both retail and wholesale lumber business. Importer. —Check this box if your source of purchase is primarily foreign. Exporter. —Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c-(6)). Drop or direct-mill shipper. —Check this box if this establishment has no warehouse or yard but purchases merchandise for sale and has it shipped from supplier to customer. Wholesaler, wholesale merchant, jobber. —Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and perform the principal wholesale functions—buying, stocking, selling, etc. Other type (Specify). —If none of the other types of operation applies, check this box and describe briefly your method of operation; for example planing mill, saw mill, manufacturers' agent, etc.																																																																																																																																									
ITEM 12.—a. KIND OF BUSINESS Check the one box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY. <table style="width: 100%;"><tr><td style="width: 33%; vertical-align: top;">3 3-1 Lumber, millwork distributors <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9811 Lumber wholesaler (without yard)</div><div><input type="checkbox"/> 9812 Lumber wholesaler (with yard)</div><div><input type="checkbox"/> 9813 Plywood distributor</div><div><input type="checkbox"/> 9814 Millwork jobber</div></div></td><td style="width: 33%; vertical-align: top;">Construction materials distributors <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9821 Brick, tile distributor</div><div><input type="checkbox"/> 9822 Cement, lime, plaster wholesaler</div><div><input type="checkbox"/> 9823 Glass (flat brick) distributor</div><div><input type="checkbox"/> 9824 Roofing, siding, insulation material distributor</div><div><input type="checkbox"/> 9825 Sand, gravel, crushed stone distributor (see item 12b)</div><div><input type="checkbox"/> Ready-mixed concrete distributor</div><div><input type="checkbox"/> 9829 Other construction material distributor (Specify) _____</div></div></td><td style="width: 33%; vertical-align: top;">Other kind of business <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9982 Forest products except lumber distributor (logs, piles, posts, stumps, etc.)</div><div><input type="checkbox"/> Other (Specify) _____</div></div></td></tr></table>		3 3-1 Lumber, millwork distributors <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9811 Lumber wholesaler (without yard)</div><div><input type="checkbox"/> 9812 Lumber wholesaler (with yard)</div><div><input type="checkbox"/> 9813 Plywood distributor</div><div><input type="checkbox"/> 9814 Millwork jobber</div></div>	Construction materials distributors <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9821 Brick, tile distributor</div><div><input type="checkbox"/> 9822 Cement, lime, plaster wholesaler</div><div><input type="checkbox"/> 9823 Glass (flat brick) distributor</div><div><input type="checkbox"/> 9824 Roofing, siding, insulation material distributor</div><div><input type="checkbox"/> 9825 Sand, gravel, crushed stone distributor (see item 12b)</div><div><input type="checkbox"/> Ready-mixed concrete distributor</div><div><input type="checkbox"/> 9829 Other construction material distributor (Specify) _____</div></div>	Other kind of business <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9982 Forest products except lumber distributor (logs, piles, posts, stumps, etc.)</div><div><input type="checkbox"/> Other (Specify) _____</div></div>																																																																																																																																							
3 3-1 Lumber, millwork distributors <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9811 Lumber wholesaler (without yard)</div><div><input type="checkbox"/> 9812 Lumber wholesaler (with yard)</div><div><input type="checkbox"/> 9813 Plywood distributor</div><div><input type="checkbox"/> 9814 Millwork jobber</div></div>	Construction materials distributors <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9821 Brick, tile distributor</div><div><input type="checkbox"/> 9822 Cement, lime, plaster wholesaler</div><div><input type="checkbox"/> 9823 Glass (flat brick) distributor</div><div><input type="checkbox"/> 9824 Roofing, siding, insulation material distributor</div><div><input type="checkbox"/> 9825 Sand, gravel, crushed stone distributor (see item 12b)</div><div><input type="checkbox"/> Ready-mixed concrete distributor</div><div><input type="checkbox"/> 9829 Other construction material distributor (Specify) _____</div></div>	Other kind of business <div style="display: flex; flex-direction: column; gap: 5px;"><div><input type="checkbox"/> 9982 Forest products except lumber distributor (logs, piles, posts, stumps, etc.)</div><div><input type="checkbox"/> Other (Specify) _____</div></div>																																																																																																																																									
b. Sand, gravel, crushed stone distributor Did you mine, dig, or dredge sand or gravel at this location in 1958? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, report number of tons _____																																																																																																																																											
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents. <table style="width: 100%;"><thead><tr><th style="width: 45%;"></th><th style="width: 5%; text-align: center;">4</th><th style="width: 10%; text-align: center;">Code</th><th style="width: 40%;"></th><th style="width: 5%; text-align: center;">4</th><th style="width: 10%; text-align: center;">Code</th></tr></thead><tbody><tr><td>Total sales—(Total of sales by commodity lines should be the same as Total sales 1958, Item 7a).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">0</td><td>16. Roofing (except wood shingles), total (sum of lines a through e).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982420</td></tr><tr><td>1. Logs, piles, pulpwood, poles, posts, stumps, etc.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">998210</td><td>a. Asphalt shingles, roofing and tarred felts.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982421</td></tr><tr><td>2. Lumber (rough, dressed, finished).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981000</td><td>b. Asbestos cement roofing, shingles.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982422</td></tr><tr><td>3. Plywood (including chipboard and particle board), total (sum of lines a through e).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981300</td><td>c. Galvanized iron and steel sheets.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982423</td></tr><tr><td>a. Hardwood.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981301</td><td>d. Aluminum sheets.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982424</td></tr><tr><td>b. Softwood.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981302</td><td>e. All other types (except wood shingles).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982425</td></tr><tr><td>c. Nonwood face.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981303</td><td>17. Prefabricated structural assemblies.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982920</td></tr><tr><td>4. Wood shingles.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981410</td><td>18. Other building materials.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982930</td></tr><tr><td>5. Wood millwork.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981420</td><td>Specify kind: _____</td><td style="text-align: center;">\$</td><td></td></tr><tr><td>6. Metal millwork.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981430</td><td>_____</td><td style="text-align: center;">\$</td><td></td></tr><tr><td>7. Veneer, other wood products.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">981440</td><td>19. Barrels, boxes, box shooks, etc.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">998220</td></tr><tr><td>8. Brick, blocks, tile, clay sewer pipe, flue linings.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982100</td><td>20. Hardware.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">702210</td></tr><tr><td>9. Wallboard and hardboard.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982910</td><td>21. Room air conditioners, under 2 hp.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">604120</td></tr><tr><td>10. Insulation and insulation board.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982410</td><td>22. Air-conditioning (cooling) equipment, 2 hp. and over.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">707110</td></tr><tr><td>11. Cement, lime, plaster, stucco.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982200</td><td>23. Warm-air heating-cooling equipment, supplies.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">704210</td></tr><tr><td>12. Glass (flat, brick, etc.).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982300</td><td>24. Plumbing fixtures, equipment, supplies.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">704400</td></tr><tr><td>13. Sand, gravel, crushed stone.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982500</td><td>25. Wet heat equipment, supplies (including boilers, radiators, unit heaters, convectors, controls, etc.).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">704300</td></tr><tr><td>14. Ready- or transit-mixed concrete.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">982940</td><td>26. Paints, varnishes, lacquers, enamels.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">208100</td></tr><tr><td>15. Iron and steel pipe, tubing (except cast iron soil pipe).....</td><td style="text-align: center;">\$</td><td style="text-align: center;">912150</td><td>27. Miscellaneous lines of merchandise, total.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">998990</td></tr><tr><td></td><td></td><td></td><td>Specify kind: _____</td><td style="text-align: center;">\$</td><td></td></tr><tr><td></td><td></td><td></td><td>_____</td><td style="text-align: center;">\$</td><td></td></tr><tr><td></td><td></td><td></td><td>28. Service and rental receipts from customers.....</td><td style="text-align: center;">\$</td><td style="text-align: center;">999000</td></tr></tbody></table>			4	Code		4	Code	Total sales —(Total of sales by commodity lines should be the same as Total sales 1958, Item 7a).....	\$	0	16. Roofing (except wood shingles), total (sum of lines a through e).....	\$	982420	1. Logs, piles, pulpwood, poles, posts, stumps, etc.....	\$	998210	a. Asphalt shingles, roofing and tarred felts.....	\$	982421	2. Lumber (rough, dressed, finished).....	\$	981000	b. Asbestos cement roofing, shingles.....	\$	982422	3. Plywood (including chipboard and particle board), total (sum of lines a through e).....	\$	981300	c. Galvanized iron and steel sheets.....	\$	982423	a. Hardwood.....	\$	981301	d. Aluminum sheets.....	\$	982424	b. Softwood.....	\$	981302	e. All other types (except wood shingles).....	\$	982425	c. Nonwood face.....	\$	981303	17. Prefabricated structural assemblies.....	\$	982920	4. Wood shingles.....	\$	981410	18. Other building materials.....	\$	982930	5. Wood millwork.....	\$	981420	Specify kind: _____	\$		6. Metal millwork.....	\$	981430	_____	\$		7. Veneer, other wood products.....	\$	981440	19. Barrels, boxes, box shooks, etc.....	\$	998220	8. Brick, blocks, tile, clay sewer pipe, flue linings.....	\$	982100	20. Hardware.....	\$	702210	9. Wallboard and hardboard.....	\$	982910	21. Room air conditioners, under 2 hp.....	\$	604120	10. Insulation and insulation board.....	\$	982410	22. Air-conditioning (cooling) equipment, 2 hp. and over.....	\$	707110	11. Cement, lime, plaster, stucco.....	\$	982200	23. Warm-air heating-cooling equipment, supplies.....	\$	704210	12. Glass (flat, brick, etc.).....	\$	982300	24. Plumbing fixtures, equipment, supplies.....	\$	704400	13. Sand, gravel, crushed stone.....	\$	982500	25. Wet heat equipment, supplies (including boilers, radiators, unit heaters, convectors, controls, etc.).....	\$	704300	14. Ready- or transit-mixed concrete.....	\$	982940	26. Paints, varnishes, lacquers, enamels.....	\$	208100	15. Iron and steel pipe, tubing (except cast iron soil pipe).....	\$	912150	27. Miscellaneous lines of merchandise, total.....	\$	998990				Specify kind: _____	\$					_____	\$					28. Service and rental receipts from customers.....	\$	999000
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ITEM 14 OTHER PLACES OF BUSINESS Please complete a line for each additional establishment (place of business) which you operate under the same Employer Identification Number as this establishment. <table style="width: 100%;"><thead><tr><th style="width: 10%;"></th><th style="width: 40%;">Address of business (Street, number, city or town, county, State)</th><th style="width: 40%;">Description of business</th><th style="width: 10%;">Sales and receipts Dollars</th></tr></thead><tbody><tr><td>1.</td><td></td><td></td><td></td></tr><tr><td>2.</td><td></td><td></td><td></td></tr><tr><td>3.</td><td></td><td></td><td></td></tr><tr><td>4.</td><td></td><td></td><td></td></tr></tbody></table>			Address of business (Street, number, city or town, county, State)	Description of business	Sales and receipts Dollars	1.				2.				3.				4.																																																																																																																									
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ITEM 15.—REMARKS 																																																																																																																																											
ITEM 16 CERTIFICATION Name and address of person who should be contacted if questions arise regarding this report _____ Telephone No. _____ This report is substantially accurate and covers the period from _____ to _____ Date _____ Title _____ Signature of authorized person _____																																																																																																																																											

3-2		ITEM 11.—TYPE OF OPERATION	
a. Principal type of operation or function performed (Check one box only) Wholesaler or merchant (buying primarily from dealers, processors, etc., but not from farmers) 12 <input type="checkbox"/> Importer 13 <input type="checkbox"/> Exporter 14 <input type="checkbox"/> Rack merchandiser 16 <input type="checkbox"/> Cash-carry wholesaler 17 <input type="checkbox"/> Drop or direct-mill shipper 18 <input type="checkbox"/> Wagon or truck distributor 19 <input type="checkbox"/> Consumer-cooperative wholesaler 19 <input type="checkbox"/> Retailer-owned wholesaler 11 <input type="checkbox"/> Wholesaler, wholesale merchant, jobber Assemblers of farm products (buying or receiving products from farmers) Terminal grain elevator (receiving grain primarily by rail or barge)—see Item 11c 51 <input type="checkbox"/> Country grain elevator (receiving grain from farmers)—see Item 11c 53 <input type="checkbox"/> Commission buyer of farm products <input type="checkbox"/> Other type (Specify) _____		Line a.—Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. Check one box only. Wholesaler or merchant (buying primarily from dealers, processors, etc., but not from farmers). <i>Importer.</i> —Check this box if your source of purchase is primarily foreign. <i>Exporter.</i> —Check this box if you are primarily engaged in purchasing goods in the United States and selling to foreign customers (see Item 7c (5)). <i>Rack merchandiser.</i> —Check this box if you are primarily engaged in placing your goods on display racks or shelves in retail stores for sale. <i>Cash-carry wholesaler.</i> —Check this box if the majority of sales, Item 7a, were on a cash-carry basis, and if the business is not operated by a cooperative group. If it is operated by a cooperative, check either consumer-cooperative wholesaler or retailer-owned wholesaler according to type of operation. <i>Drop or direct-mill shipper.</i> —Check this box if this establishment carries little or no stocks but purchases merchandise for sale and has it shipped from supplier to customer. <i>Wagon or truck distributor.</i> —Check this box if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast moving items. <i>Consumer-cooperative wholesaler.</i> —Check this box if this establishment is owned by cooperatives whose members are consumers. <i>Retailer-owned wholesaler.</i> —Check this box if this establishment is owned by a cooperative whose members are retailers. <i>Wholesaler, wholesale merchant, jobber.</i> —Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying (but not from farmers) and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc. <i>Assemblers of farm products</i> (buying or receiving products from farmers). <i>Terminal grain elevator.</i> —Check this box if the report covers a grain elevator receiving grain primarily by rail or barge, rather than direct-from-farmers via truck or wagon. <i>Country grain elevator.</i> —Check this box if the report covers a grain elevator, either cooperative or other, buying and receiving grain direct from farmers by truck or wagon. <i>Commission buyer of farm products.</i> —Check this box if the establishment is primarily engaged in buying farm products on a commission basis for others. <i>Other type (Specify).</i> —If none of the other types of operation applies, check this box and describe briefly your method of operation; for example, (feed mill, fertilizer mixing plant, motion picture exchange).	
b. On Dec. 31, 1958, did you have tank storage capacity Yes No for bulk petroleum products? <input type="checkbox"/> 1 <input type="checkbox"/> 2 If "Yes," storage capacity: 1. For gasoline, kerosene, distillate _____ gals. 2. For liquefied petroleum gases _____ gals.		Key 3-3 3-4 3-5 3-6*	
c. If the report covers a grain elevator enter approximate bin space (rated capacity) December 31, 1958 _____ bushels		3-6*	
3-1 ITEM 12.—KIND OF BUSINESS Check the One box that best describes the business of this establishment in 1958. If none applies, check the last box and enter the description by which your business is known to the trade or public. CHECK ONE BOX ONLY.			
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> Amusement, sporting goods distributors 9911 <input type="checkbox"/> Billiard, pool, bowling supply house 9912 <input type="checkbox"/> Camera, photographic supplies distributor 9913 <input type="checkbox"/> Sporting goods wholesaler 9914 <input type="checkbox"/> Toys, games, fireworks wholesaler 9919 <input type="checkbox"/> Other recreation goods wholesaler Specify _____ Farm supplies wholesalers 9931 <input type="checkbox"/> Feed wholesaler 9932 <input type="checkbox"/> Fertilizer, agricultural chemicals distributor 9933 <input type="checkbox"/> Seed wholesaler 8052 <input type="checkbox"/> Garden equipment, supplies wholesaler 9939 <input type="checkbox"/> Other farm supplies wholesaler Specify _____ Jewelry wholesalers 9941 <input type="checkbox"/> General-line jewelry wholesaler 9942 <input type="checkbox"/> Clocks, watches wholesaler 9943 <input type="checkbox"/> Costume jewelry wholesaler 9944 <input type="checkbox"/> Precious stones, metals distributor 9945 <input type="checkbox"/> Watch materials, jewelers' tools distributor 9949 <input type="checkbox"/> Other jewelry wholesaler Specify _____ </div> <div style="width: 48%;"> Petroleum products distributors (except bulk plants, terminals) 9951 <input type="checkbox"/> Liquefied petroleum gas distributor 9952 <input type="checkbox"/> Petroleum products (except LP gas) distributor Gift, art goods, greeting cards wholesalers 9961 <input type="checkbox"/> Gift, art-goods wholesaler 9962 <input type="checkbox"/> Greeting cards distributor Flower, bulb, plant wholesalers 9971 <input type="checkbox"/> Cut flowers, potted plants wholesaler 9972 <input type="checkbox"/> Bulb, plant distributor Miscellaneous products merchant wholesalers 9921 <input type="checkbox"/> Books, periodicals, newspapers wholesaler 9981 <input type="checkbox"/> Advertising novelties, specialties distributor 9982 <input type="checkbox"/> Forest products (except lumber) distributor 9983 <input type="checkbox"/> General merchandise distributor 9984 <input type="checkbox"/> Luggage, saddlery wholesaler 9985 <input type="checkbox"/> Musical instruments, sheet music wholesaler 9989 <input type="checkbox"/> Industrial yarns wholesaler 9986 <input type="checkbox"/> Textile bags, bagging, burlap distributor 9987 <input type="checkbox"/> Food, beverage basic materials distributor (raw sugar, industrial molasses, ice, sausage casings, etc.) 9988 <input type="checkbox"/> Wallpaper wholesaler Other kind of business <input type="checkbox"/> Other (Specify) _____ </div> </div>			
ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES Report the dollar volume of sales in 1958 of each of the following commodity lines which you handle. If figures based on records are not available, give best possible approximations. Report values in dollars. Omit cents.			
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> 4 Total Sales—(Total of sales by commodity lines should be same as Total Sales 1958, Item 7a.) \$ _____ Photographic, amusement, sporting goods 1. Photographic goods, total (sum of lines a through f) \$ _____ a. Cameras, parts, accessories, mounts. \$ _____ b. Projection apparatus. \$ _____ c. Motion picture studio, theater equipment. \$ _____ d. Developing, printing, dark room apparatus. \$ _____ e. Sensitized, unexposed photographic film. \$ _____ f. Other photographic goods. \$ _____ 2. Toys, games, fireworks, children's vehicles, total (sum of lines a and b) (Report bicycles on line 3) \$ _____ a. Toys, games, fireworks. \$ _____ b. Children's vehicles (except bicycles). \$ _____ 3. Sporting, athletic goods, bicycles. \$ _____ 4. Billiards, pool, bowling equipment and supplies. \$ _____ 5. Other recreation, hobby goods. \$ _____ Jewelry, art goods, greeting cards, advertising novelties 6. Clocks, watches, watch movements. \$ _____ 7. Costume jewelry. \$ _____ 8. Precious stones (cut) and metals. \$ _____ 9. Jewelers' tools, findings and watch materials. \$ _____ 10. Silverware, plated ware, miscellaneous jewelry, total (sum of lines a and b) \$ _____ a. Silverware. \$ _____ b. Plated ware, miscellaneous jewelry. \$ _____ </div> <div style="width: 48%;"> 4 11. Gifts, art goods, novelties, etc. \$ _____ 12. Greeting cards. \$ _____ 13. Advertising novelties and specialties. \$ _____ Farm supplies, farm products 14. Grains (corn, wheat, oats, barley, sorghum grains, beans, etc.) \$ _____ 15. Hay, alfalfa. \$ _____ 16. Feeds (mixed and other) including pet food. \$ _____ Did you mix feed at this establishment in 1958? <input type="checkbox"/> Yes <input type="checkbox"/> No If so, sale of feeds mixed at this establishment. \$ _____ 17. Fertilizer, fertilizer materials. \$ _____ 18. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer). \$ _____ 19. Garden machinery, equipment, supplies, total, (sum of lines a and b) \$ _____ a. Power lawn mowers. \$ _____ b. Other garden machinery, tools, equipment. \$ _____ 20. Vegetable oils (cottonseed, linseed) \$ _____ 21. Seeds (except flower), total (sum of lines a through e) \$ _____ a. Seed corn and sorghum seeds. \$ _____ b. Cereal grain seeds (wheat, oats, rye, barley). \$ _____ c. Field seed for forage and pasture. \$ _____ d. Fine seeds for lawn and turf. \$ _____ e. Vegetable seeds. \$ _____ </div> </div>		<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> Code 0 991200 991201 991202 991203 991204 991205 991206 991400 991401 991402 991300 991100 991900 994200 994300 994400 994500 994900 994901 994902 </div> <div style="width: 48%;"> Code 996100 996200 998100 502100 993900 993100 993210 993220 805200 805201 805202 998940 993300 993301 993302 993303 993304 993305 </div> </div>	

(Please complete form and sign certification on next page)

WHOLESALE TRADE-SUMMARY STATISTICS

Page 3

Form CB-50M		1958 CENSUS OF BUSINESS		CENSUS USE ONLY		Establishment Identification No.	
SPORTING GOODS, JEWELRY, ART GOODS, FARM SUPPLIES AND RELATED TRADES—Continued				Name of establishment (Same as address box) △			

ITEM 13.—ANALYSIS OF SALES BY COMMODITY LINES—Continued		Code			Code
Farm supplies, farm products—Continued					
22. Cut flowers, potted plants, florists' supplies, total (sum of lines a and b).....	\$.....	997100	Dry goods, furniture, furnishings		
a. Cut flowers, potted plants.....	\$.....	997101	33. Notions (thread, buttons, etc.).....		302300
b. Florist supplies.....	\$.....	997102	34. Other textile products (burlap, asbestos textiles, felt, textile bags, canvas products, etc.).....		998600
23. Flower seed, bulbs, nursery stock, total (sum of lines a through e).....		997200	35. Household furniture, mattresses, bedsprings.....		971100
a. Flower seeds.....	\$.....	997201	36. Musical instruments, phonograph records, sheet music.....		998500
b. Bulbs, roots.....	\$.....	997202	Petroleum, LP gas		
c. Nursery stock.....	\$.....	997203	37. Liquefied petroleum gases.....		995100
Books, stationery, wallpaper			38. Gasoline, kerosene, distillate and residual fuel oils.....		995210
24. Books, magazines, printed materials.....	\$.....	992100	39. Oils, greases, other petroleum products.....		995220
25. Office supplies, business stationery, artists' materials.....	\$.....	964120	Other commodity lines		
26. Wallpaper.....	\$.....	998800	40. Leather.....		998930
Foods			41. Luggage, saddlery, harness.....		998400
27. Canned, bottled foods.....	\$.....	409300	42. Industrial yarns.....		998910
28. Coffee (green, roasted).....	\$.....	409410	43. Logs, piles, pulp wood, poles, posts, stumps, etc.....		998210
29. Frozen foods (fruits, vegetables, fish, etc.).....	\$.....	409600	44. Barrels, boxes, box shooks, etc.....		998220
30. Eggs (fresh, storage).....	\$.....	404110	45. Industrial chemicals, acids, gases, fats, oils, explosives, naval stores.....		209110
31. Poultry (live, dressed).....	\$.....	404120	46. Electrical appliances, radio and television sets.....		604110
32. Food, beverage basic materials, total (sum of lines a through e).....	\$.....	998700	47. Hardware.....		702210
a. Malt, malt extract.....	\$.....	998701	48. Scientific instruments (except optical and ophthalmic) and laboratory equipment.....		806600
b. Raw sugar.....	\$.....	998702	49. Other scientific, professional equipment, supplies.....		806900
c. Sausage casings.....	\$.....	998703	50. School equipment, supplies.....		806300
d. Yeast (brewers, bakers).....	\$.....	998704	51. Coal (bituminous and anthracite).....		911010
e. Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.).....	\$.....	998705	52. Metallic ores, concentrates—unrefined products.....		913901
			53. Miscellaneous lines of merchandise, total. Specify kind: _____		998990
			_____ \$.....		
			_____ \$.....		
			54. Labor, service, and rental receipts from customers.....		999000

ITEM 14 OTHER PLACES OF BUSINESS			
Please complete a line for each additional establishment (place of business) which you operated under the same Employer Identification Number as this establishment.			
Address of business (Street, number, city or town, county, State)	Description of business	Sales and Receipts Dollars (Omit cents)	
1. _____	_____	_____	
2. _____	_____	_____	
3. _____	_____	_____	
4. _____	_____	_____	

ITEM 15.—REMARKS	

ITEM 16 CERTIFICATION	Name and address of person who should be contacted if questions arise regarding this report	Telephone No.
	This report is substantially accurate and covers the period from _____ to _____	
	Date _____ Title _____	Signature of authorized person _____

ORIGINAL

Return this copy to
Bureau of the Census

Form approved; Budget Bureau No. 41-58104.

Form CB-51A U. S. DEPARTMENT OF COMMERCE—BUREAU OF THE CENSUS 1958 CENSUS OF BUSINESS MERCHANDISE AGENTS AND BROKERS		CONFIDENTIAL. —This report is required by Act of Congress approved August 31, 1954, 13 U. S. C. 131 and 224. Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation or regulation.	
1	CENSUS USE ONLY	Location	F/O
1-1	1-2		
GENERAL INSTRUCTIONS Please complete and return this form in the return envelope to the Bureau of the Census, Jeffersonville, Indiana, not later than 30 days after you receive it. If you operated more than one establishment (place of business) in 1958, your entries for all items on this report, except Item 12, should pertain only to one of these establishments. Information for all other establishments you operated should be entered in Item 12. Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures. If book figures are not available, enter your best estimate and write "Estimate" after such entries. <div style="border: 1px solid black; padding: 2px; text-align: center; margin-top: 5px;">Report values in dollars. Omit cents.</div>			
ITEM 1 NAME OF ESTABLISHMENT Name _____ In answering Item 2, parts a through e below, be sure your answers relate to the Actual Physical Location of your establishment, which may be different from its mailing address.		ITEM 3 FEDERAL SOCIAL SECURITY EMPLOYER IDENTIFICATION NUMBER Federal Social Security Employer Identification Number of this establishment (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941). _____ Enter all 9 digits	
ITEM 2 LOCATION OF ESTABLISHMENT a. Name of State _____ b. Name of County _____ c. Is this establishment within the legal boundary of a municipality? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," (1) Enter name of municipality. (Enter name only if establishment is within legal boundary) _____ (2) Type of municipality. (Check applicable box) <input type="checkbox"/> City <input type="checkbox"/> Borough <input type="checkbox"/> Village <input type="checkbox"/> Other (Specify) _____ d. Street and number at establishment location. (If location cannot be described by street and number, give name (and number, if any) of road or highway and sufficient information to locate establishment, e. g., Rt. 25, 3 miles south of Charlesville) _____ e. Is this establishment within a town or township? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," enter name of town or township _____		ITEM 4 COMPANY ORGANIZATION a. Does this company operate more than one place of business under the same Employer Identification Number (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941)? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No b. Does this company own or control another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No c. Is this company owned or controlled by another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If the answer to part b is "Yes," enter in the "Remarks" section of this report the name, mailing address, and Employer Identification Number (if available) of each company which this company owns or controls; if the answer to part c is "Yes," enter similar information for the company which owns or controls this company. ITEM 5 FORM OF OWNERSHIP (Check one box) (1) <input type="checkbox"/> Individual proprietor (2) <input type="checkbox"/> Partnership (3) <input type="checkbox"/> Corporation (do not include any form of coop. assn.) (4) <input type="checkbox"/> Cooperative association (corporate or noncorporate) (5) <input type="checkbox"/> Other (Specify) _____	
ITEM 6 PERIOD OWNED IN 1958 a. Did you own this business on December 31, 1958? <input type="checkbox"/> Yes <input type="checkbox"/> No b. How many months in the year did you own this business? _____ Number of months 1-5			
ITEM 7.—TRANSACTIONS (SALES, PURCHASES FOR OTHERS) IN 1958 Report values in dollars. Omit cents.			
a. Total sales (including sales or purchases for the account of others) \$ _____ b. Sales made by you on an agency or brokerage basis for others (also include in Item 7a above) \$ _____ c. Sales made on your own accounts (also include in Item 7a above) \$ _____ d. Sales (and purchases) by customer classes (1) Sales to, or purchases for, retailers (including retail chain buying offices) % 0 (2) Sales to, or purchases for, industrial, commercial, professional users, etc., and governments % 1 (3) Sales to, or purchases for, wholesale organizations, and farmers % 6 (4) Sales to household consumers, individual users, and farmers % 7 (5) Export sales (including purchases by you for foreign buyers) % 8 Total (Entries (1) through (5) should add to 100) 100 %		ITEM 7.—TRANSACTIONS (SALES, PURCHASES FOR OTHERS) IN 1958 Line a.—Enter the sum of: 1, sales of merchandise negotiated for the account of others (report separately on line 7b); 2, sales of merchandise for your own accounts (Item 7c); and 3, purchases of merchandise for the account of others. Report sale, or purchase, value of the merchandise, not commissions. Exclude returns, allowances, and discounts, but include sales and excise taxes. Exclude dealings in futures and options. Line b.—Report the selling value of goods sold by you on a commission or brokerage basis for others. Include split commissions sales values according to your portion of commissions. Line c.—Report sales of goods bought and sold on your own account in 1958. Line d.—(1) through (5).—Report the approximate percentage of your total 1958 business (sales and purchases, item 7a) with each of the five customer classes. If book figures are not available, entries on these lines should represent your best approximations. Percentages should add to 100. Line (1).—Report the percentage of your total 1958 sales to (or purchases for) retailers of all types (buying offices of retail organizations, chain stores, department stores, independent stores, cooperative stores, vending machine operators, etc.). Transactions with restaurants and other food service establishments, however, should be included on line (2), not here. Line (2).—Report the approximate percentage of your total business with hotels, restaurants, hospitals, manufacturers, service businesses, Federal, State and local governments and others who normally buy for business use rather than for resale of the goods in the form purchased. Line (3).—Report the approximate percentage of your 1958 transactions with organizations that normally purchase for resale at wholesale. Line (4).—Report the approximate percentage of your 1958 business accounted for by sales to household consumers, individual users, and farmers. Line (5).—Report the approximate percentage of sales made to (or purchases for) buyers in foreign countries, or their agents in this country. Include transactions by this establishment (item 1), with foreign branches, if any, of your company. Territories and possessions should not be considered as foreign countries.	
ITEM 8.—PERSONNEL AND PAYROLL a. Total payroll for year 1958, before payroll deductions \$ _____ b. Paid employees and payroll for the one week ended nearest November 15, 1958. No. of employees _____ Payroll (Dollars, omit cents) \$ _____ c. Proprietors and partners who worked in this establishment 15 hours or more during the one week ended nearest November 15, 1958. (Number) _____		ITEM 8.—PERSONNEL AND PAYROLL Line a.—Include all salaries, wages, commissions, bonuses and vacation allowances. Payments to (or withdrawals by) owners or partners of unincorporated businesses should not be included. Line b.—Paid employees consist of all employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation leave. Corporations should include salaried officers and executives. Owners and partners of unincorporated businesses should not be counted as employees. If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.	
ITEM 9.—BROKERAGE OR COMMISSIONS AND INVENTORIES a. Amount of brokerage or commissions received on transactions negotiated for others during 1958 \$ _____ b. Merchandise inventories, at cost, Dec. 31, 1958 \$ _____		ITEM 9.—BROKERAGE OR COMMISSIONS AND INVENTORIES Line a.—Report the amount of brokerage or commissions received during 1958 on purchase or sale of goods for the account of others. Line b.—Report inventories of goods for sale at cost value rather than sales price. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventories as of the dates specified, or nearest inventory date.	

(OVER)

3-2*

ITEM 10.—TYPE OF OPERATION

Principal type of operation or function performed

(Check one box only)

41

☐

Auction company

42

☐

Broker, representing buyers

43

☐

Broker, representing sellers

44

☐

Commission merchant

48

☐

Cooperative sales agency

45

☐

Import agent

46

☐

Export agent

47

☐

Manufacturers' agent

48

☐

Selling agent

49

☐

Purchasing agent, resident buyer

11

☐

Wholesale merchant, jobber

☐

Other (Specify) _____

Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1958. Check one box only.

Auction company.—Check this box if primarily engaged in selling merchandise by the auction method.

Broker, representing buyers.—Check this box if the establishment is primarily engaged in buying merchandise on a brokerage basis for others in the domestic market, but not receiving goods on consignment.

Broker, representing sellers.—Check this box if this establishment is primarily engaged in selling merchandise on a brokerage basis for others in the domestic market.

Commission merchant.—Check this box if the establishment is engaged in receiving goods on consignment and selling them in the United States market.

Cooperative sales agency.—Check this box if the establishment is operated by a cooperative association and is primarily engaged in selling merchandise on an agency basis.

Import agent.—Check this box if the establishment is primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent.—Check this box if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States.

Manufacturers' agent.—Check this box rather than "broker" if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent.—Check this box if you are primarily engaged in selling, on an agency basis in the domestic market, all or a major portion of the output of your clients.

Purchasing agent, resident buyer.—Check this box if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

Wholesale merchant, jobber.—Check this box if none of the other types is primary to your operation and if you are primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

Other types (Specify).—If none of the other types of operation applies, check this box and describe briefly your method of operation; manufacturers' sales branch, manufacturer, securities broker, etc.

ITEM 11.—KIND OF BUSINESS

3

3-1

CENSUS USE ONLY

a. Business Designation

Give usual designation by which the business is known to the trade or public _____

(Examples: Food broker; fruit and vegetable auction; manufacturers' agent—electrical apparatus; piece goods commission merchant; grain commission merchant; etc.)

b. Sales by Principal Lines of Merchandise

Examine lines of merchandise listed below. Enter in the appropriate spaces the approximate percent of your total transactions for each of the principal lines of merchandise sold (or purchased) by this establishment during 1958. Total percentages entered should equal 100%.

Code	Percent of 1958 business	Merchandise lines	Code	Percent of 1958 business	Merchandise lines	Code	Percent of 1958 business	Merchandise lines
Automotive 1020 _____ Automobiles, motor vehicles 1030 _____ Automotive equipment 1041 _____ Tires, tubes Drugs, chemicals, paints 2020 _____ Drugs, proprietaries, toiletries 2091 _____ Chemicals, explosives 2081 _____ Paints, varnishes, lacquers, enamels Dry goods, apparel 3052 _____ Men's, boys' clothing, furnishings 3053 _____ Women's, children's clothing, accessories			4031 _____ Dairy products 4081 _____ Fresh fruits, vegetables 9511 _____ Beer 9520 _____ Wines, distilled spirits 9411 _____ Tobacco products Farm products 5011 _____ Cotton 5021 _____ Grain 5091 _____ Hides, skins, raw furs 5031 _____ Livestock 5092 _____ Tobacco (leaf) 5093 _____ Wool, mohair 5099 _____ Inedible farm products not specified above			8050 _____ Professional equipment, supplies 8070 _____ Service establishment, equipment, supplies 8080 _____ Transportation (except automotive) equipment, supplies Metals, minerals, scrap 9121 _____ Iron, steel and products 9130 _____ Nonferrous metals, metalwork 9110 _____ Coal, coke 9310 _____ Scrap iron and steel 9320 _____ Waste material (other than iron, steel scrap) Furniture, home furnishings, paper 9710 _____ Furniture (household, office)		
3055 _____ Furs (dressed), fur clothing 3056 _____ Millinery, millinery supplies 3091 _____ Shoes, other footwear 3057 _____ Work clothing 3054 _____ Hosiery, underwear 3029 _____ Dry goods, notions 3022 _____ Piece goods Foods, related products 4093 _____ Canned foods 4096 _____ Frozen foods 4094 _____ Coffee, tea 4051 _____ Confectionery 4061 _____ Fish, sea foods 4071 _____ Meats, meat products 4098 _____ Sugar 4099 _____ Edible grocery products not specified above 4041 _____ Poultry products			6030 _____ Electrical apparatus and supplies 6041 _____ Appliances, radio and television sets 6051 _____ Electronic parts, equipment 7020 _____ Hardware 7040 _____ Plumbing, heating goods Machinery, equipment, supplies 7071 _____ Air conditioning, commercial refrigeration equipment, supplies 8010 _____ Commercial machines, equipment 8021 _____ Construction machinery, equipment 8050 _____ Farm, garden machinery, equipment 8030 _____ Industrial machinery, parts 8040 _____ Industrial materials, supplies			9720 _____ Home furnishings, floor coverings 9620 _____ Printing, fine paper 9631 _____ Coarse paper, paper products 9640 _____ Stationery, office supplies Building materials 9810 _____ Lumber, millwork 9820 _____ Construction materials (except lumber) Other products 9910 _____ Amusements, sporting goods, toys 9921 _____ Books, periodicals, newspapers 9930 _____ Farm supplies (feed, fertilizer, seed, etc.) 9940 _____ Jewelry 9950 _____ Petroleum and products (including L.P. gas) 9960 _____ Gifts, art goods, greeting cards 9970 _____ Flowers, bulbs, plants 9980 _____ Other (Specify) _____		

ITEM 12

OTHER PLACES OF BUSINESS

Please complete a line for each additional establishment (place of business) which you operate under the same Employer Identification Number as this establishment.

	Address of business (Street, number, city or town, county, State)	Description of business	Sales and receipts Dollars (Omit cents)
1.			
2.			
3.			
4.			

ITEM 13.—REMARKS

ITEM 14

CERTIFICATION

Name and address of person who should be contacted if questions arise regarding this report _____

Telephone No. _____

This report is substantially accurate and covers the period from _____ to _____

Date

Title

Signature of authorized person

ORIGINAL Return this copy to
Bureau of the Census

Form approved; Budget Bureau No. 41-58104.

U. S. DEPARTMENT OF COMMERCE—BUREAU OF THE CENSUS			
1958 CENSUS OF BUSINESS			
PETROLEUM BUSINESS, BULK PLANTS, DISTRIBUTION TERMINALS			
1	CENSUS USE ONLY	Location	F/O
1-1	1-2		
<p>GENERAL INSTRUCTIONS</p> <p>Please complete and return this form in the return envelope to the Bureau of the Census, Jeffersonville, Indiana, not later than 30 days after you receive it.</p> <p>If you operated more than one establishment (place of business) in 1958, your entries for all items on this report, except Item 14, should pertain only to one of these establishments. Information for all other establishments you operated should be entered in Item 14.</p> <p>Submit separate information for each bulk terminal and bulk plant including any terminals and bulk plants located at refineries. Gasoline service stations, including any operated at bulk plants, should also be reported separately. Commission agents operating bulk plants should report on this form.</p> <p>Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures. If book figures are not available, enter your best estimate and write "Estimate" after such entries.</p>			
<p>ITEM 1 Name</p> <p>NAME OF ESTABLISHMENT</p>			
<p>In answering Item 2, parts a through e below, be sure your answers relate to the Actual Physical Location of your establishment, which may be different from its mailing address.</p>			
ITEM 2		LOCATION OF ESTABLISHMENT	
a. Name of State		b. Name of County	
c. Is this establishment within the legal boundary of a municipality? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No			
If "Yes,"			
(1) Enter name of municipality. (Enter name only if establishment is within legal boundary)			
(2) Type of municipality. (Check applicable box)			
<input type="checkbox"/> City <input type="checkbox"/> Borough <input type="checkbox"/> Village			
<input type="checkbox"/> Other (Specify)			
d. Street and number at establishment location. (If location cannot be described by street and number, give name (and number, if any) of road or highway and sufficient information to locate establishment, e. g., Rt. 25, 3 miles south of Charlesville)			
e. Is this establishment within a town or township? <input type="checkbox"/> Yes <input type="checkbox"/> No			
If "Yes," enter name of town or township			
For establishments in New England, New Jersey, and Pennsylvania			
<p>ITEM 3 FEDERAL SOCIAL SECURITY EMPLOYER IDENTIFICATION NUMBER</p> <p>Federal Social Security Employer Identification Number of this establishment (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941).</p> <p>Enter all 9 digits</p>			
<p>ITEM 4 COMPANY ORGANIZATION</p> <p>a. Does this company operate more than one place of business under the same Employer Identification Number (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941)? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>b. Does this company own or control another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>c. Is this company owned or controlled by another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>If the answer to part b is "Yes," enter in the "Remarks" section of this report the name, mailing address, and Employer Identification Number (if available) of each company which this company owns or controls; if the answer to part c is "Yes," enter similar information for the company which owns or controls this company.</p>			
<p>ITEM 5 FORM OF OWNERSHIP (Check one box)</p> <p>(1) <input type="checkbox"/> Individual proprietor (2) <input type="checkbox"/> Partnership</p> <p>(0) <input type="checkbox"/> Corporation (do not include any form of coop. assn.)</p> <p>(8) <input type="checkbox"/> Cooperative association (corporate or noncorporate)</p> <p>(9) <input type="checkbox"/> Other (Specify)</p>			
<p>ITEM 6 PERIOD OWNED IN 1958</p> <p>a. Did you own this business on December 31, 1958? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>b. How many months in the year did you own this business? <input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10 <input type="checkbox"/> 11 <input type="checkbox"/> 12</p> <p>Number of months</p> <p>Key 1-5</p>			
<p>ITEM 7.—TOTAL SALES IN 1958 (After Deducting Returns and Allowances)</p> <p>a. Total sales and other operating receipts. (Include excise and sales taxes) \$ 1-6</p> <p>b. Total gasoline and other sales or excise taxes paid directly by you to taxing authorities (also include in Item 7a) \$ 1-7</p> <p>c. Was more than one-half of the sales (Item 7a) made direct from this plant to homes, passenger car drivers, and farmers? Yes <input type="checkbox"/> No <input type="checkbox"/> 2-3</p>			
<p>ITEM 8.—PERSONNEL AND PAYROLL</p> <p>a. Total payroll for year 1958, before payroll deductions \$ 1-8</p> <p>b. Paid employees and payroll for the one week ended nearest November 15, 1958. No. of employees 1-9</p> <p>Payroll (Dollars, omit cents) \$ 1-10</p> <p>c. Proprietors and partners who worked in this establishment 15 hours or more during the one week ended nearest November 15, 1958. (Number) 1-11</p>			
<p>ITEM 9.—OPERATING EXPENSES AND INVENTORIES OF THIS ESTABLISHMENT</p> <p>a. Total 1958 operating expenses (including payroll) \$ 2-1</p> <p>b. Merchandise inventories at cost, December 31, 1958. \$ 2-2</p>			
<p>ITEM 10.—STORAGE CAPACITY FOR BULK PRODUCTS, DECEMBER 31, 1958</p> <p>a. Aviation gasoline 092101</p> <p>b. Other gasoline 092102</p> <p>c. Kerosene, including range oil and No. 1 fuel oil 092103</p> <p>d. Distillate fuel oils (Nos. 2-4, light gas oils, and light Diesel type fuels) 092104</p> <p>e. Residual fuel oils (Nos. 5 and 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) 092105</p> <p>f. Liquefied gas (LP and LR) tank space, including underground storage capacity. 092201</p>			
<p>ITEM 10.—STORAGE CAPACITY FOR BULK PRODUCTS, DECEMBER 31, 1958</p> <p>Report here, in gallons—not barrels—bulk tank storage capacity assigned as of December 31, 1958, to the various petroleum products as specified. Report in terms of total shell or water capacity. Relay (or lock-up) points should be included with bulk plants of which they are relays.</p> <p>Commission Agents.—Report here storage capacity, if any, in which you store bulk petroleum products which you sell on your own account—not capacity of the oil company referred to in Item 11d.</p> <p>LP—Liquefied petroleum</p> <p>LR—Liquefied refinery</p>			

(OVER)

U. S. GOVERNMENT PRINTING OFFICE : 1953-O-100217

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Form approved; Budget Bureau No. 41-58104.

Form CB-51C-1 U. S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS		CONFIDENTIAL. —This report is required by Act of Congress approved August 31, 1954, 13 U. S. C. 131 and 224. Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation or regulation.																															
1958 CENSUS OF BUSINESS SALES OFFICES AND SALES BRANCHES— MANUFACTURERS AND MINING COMPANIES		In correspondence pertaining to this report please refer to this file number CB-51C-1 (5103)																															
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; text-align: center;">1</td> <td style="width: 40%; text-align: center;">CENSUS USE ONLY</td> <td style="width: 10%; text-align: center;">1-2</td> <td style="width: 20%; text-align: center;">Location</td> <td style="width: 10%; text-align: center;">F/O</td> </tr> <tr> <td style="text-align: center;">1-1</td> <td></td> <td></td> <td></td> <td></td> </tr> </table>		1	CENSUS USE ONLY	1-2	Location	F/O	1-1					(Please correct any errors in name and address)																					
1	CENSUS USE ONLY	1-2	Location	F/O																													
1-1																																	
GENERAL INSTRUCTIONS																																	
Please complete and return this form in the return envelope to the Bureau of the Census, Jeffersonville, Indiana, not later than 30 days after you receive it. A separate report is required on this form for each sales branch and sales office operated during 1958. Sales offices without stock should be reported separately as well as sales branches carrying stocks of merchandise from which deliveries are made to customers. Sales branches and sales offices located at plants or administrative offices should be reported on this form where separate records are available, or if substantially accurate reports can be prepared. Employment, payroll, inventories, and operating expenses reported here should not be included in manufacturer's plant reports (MC series). Sales, however, will to some extent duplicate shipments on your plant reports.																																	
Only sales branches and sales offices as described above should be reported on this form, as separate reports are required for other establishments (plants, retail stores, or other places of business) of this organization. Please read all instructions and fill in all items, entering "None," when applicable. You may report fiscal-year figures. If book figures are not available, enter your best estimate and write "Estimate" after such entries.																																	
Report values in dollars. Omit cents.																																	
ITEM 1 NAME OF ESTABLISHMENT Name _____ In answering Item 2, parts a through e below, be sure your answers relate to the Actual Physical Location of your establishment, which may be different from its mailing address.		ITEM 3 FEDERAL SOCIAL SECURITY EMPLOYER IDENTIFICATION NUMBER Federal Social Security Employer Identification Number of this establishment (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941). _____ Enter all 9 digits																															
ITEM 2 LOCATION OF ESTABLISHMENT a. Name of State _____ b. Name of County _____ c. Is this establishment within the legal boundary of a municipality? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," (1) Enter name of municipality. (Enter name only if establishment is within legal boundary) _____ (2) Type of municipality. (Check applicable box) <input type="checkbox"/> City <input type="checkbox"/> Borough <input type="checkbox"/> Village <input type="checkbox"/> Other (Specify) _____ d. Street and number at establishment location. (If location cannot be described by street and number, give name (and number, if any) of road or highway and sufficient information to locate establishment, e. g., Rt. 25, 3 miles south of Charlesville) _____ e. Is this establishment within a town or township? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," enter name of town or township _____ For establishments in New England, New Jersey, and Pennsylvania		ITEM 4 FORM OF OWNERSHIP (Check one box) (1) <input type="checkbox"/> Individual proprietor (2) <input type="checkbox"/> Partnership (3) <input type="checkbox"/> Corporation (do not include any form of coop. assn.) (4) <input type="checkbox"/> Cooperative association (corporate or noncorporate) (5) <input type="checkbox"/> Other (Specify) _____ ITEM 5 PERIOD OWNED IN 1958 a. Did you own this establishment on December 31, 1958? Yes <input type="checkbox"/> No <input type="checkbox"/> b. How many months in the year did you own this establishment? _____ Number of months Key 1-5																															
ITEM 7.—TOTAL SALES IN 1958 a. Total sales and other operating receipts \$ _____ Dollars (Omit cents) Key 1-6X Approximate percent of total sales (Item 7a.) _____ b. To household consumers, individual users and farmers. % 7 2-3 c. Sales of products of other manufacturers % 5 2-4*		ITEM 7.—TOTAL SALES IN 1958 Line a.—Report total net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes. Include all company sales credited to the sales branch or sales office even though billings may be made from a central or district office and shipments made from a plant or central warehouse. Include any receipts from services rendered customers, but do not include any receipts derived from sources other than customers. Line b.—Report the approximate percentage of your 1958 sales to household consumers, farmers, and individual users (including sales to your own employees). Line c.—Report here approximate percentage of sales made up of goods bought and sold, but not produced by your company, your parent company, or companies corporately affiliated with your company.																															
ITEM 8.—PERSONNEL AND PAYROLL a. Total payroll for year 1958, before payroll deductions. \$ _____ 1-8 b. Paid employees and payroll for the one week ended nearest November 15, 1958. No. of employees _____ 1-9 Payroll (Dollars, omit cents) \$ _____ 1-10 c. Proprietors and partners who worked in this establishment 15 hours or more during the one week ended nearest November 15, 1958. (Number) _____ 1-11		ITEM 8.—PERSONNEL AND PAYROLL Line a.—Include all salaries, wages, commissions, bonuses and vacation allowances. Payments to (or withdrawals by) owners or partners of unincorporated businesses should not be included. Line b.—Paid employees consist of all employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation leave. Corporations should include salaried officers and executives. Owners and partners of unincorporated businesses should not be counted as employees. If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.																															
ITEM 9.—OPERATING EXPENSES AND INVENTORIES OF THIS ESTABLISHMENT a. Total 1958 operating expenses (including payroll) \$ _____ Dollars (Omit cents) 2 b. Merchandise inventories, at cost, December 31, 1958. \$ _____ 2-2		ITEM 9.—OPERATING EXPENSES AND INVENTORIES OF THIS ESTABLISHMENT Line a.—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners. Line b.—Report inventories of goods for sale at cost value rather than sales price. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventories as of the date specified, or nearest inventory date.																															
ITEM 10 LIST OF PRINCIPAL PRODUCTS SOLD <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 5%;">Line No.</th> <th style="width: 45%;">Product class</th> <th style="width: 10%;">Percent of 1958 sales</th> <th style="width: 10%;">Census use only</th> <th style="width: 10%;">Key</th> </tr> <tr> <td>1</td> <td></td> <td>%</td> <td>K/B.</td> <td>3-1</td> </tr> <tr> <td>2</td> <td></td> <td>%</td> <td></td> <td></td> </tr> <tr> <td>3</td> <td></td> <td>%</td> <td>T/O</td> <td></td> </tr> <tr> <td>4</td> <td></td> <td>%</td> <td></td> <td>3-2</td> </tr> <tr> <td>5</td> <td></td> <td>%</td> <td></td> <td>↓</td> </tr> </table>		Line No.	Product class	Percent of 1958 sales	Census use only	Key	1		%	K/B.	3-1	2		%			3		%	T/O		4		%		3-2	5		%		↓	ITEM 10.—LIST OF PRINCIPAL PRODUCTS SOLD Please describe in terms of product classes of your Census of Manufactures report. Product code numbers of the Census of Manufactures may be entered in lieu of descriptions. List product classes in order of 1958 sales.	
Line No.	Product class	Percent of 1958 sales	Census use only	Key																													
1		%	K/B.	3-1																													
2		%																															
3		%	T/O																														
4		%		3-2																													
5		%		↓																													

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ORIGINAL

Return this copy to
Bureau of the Census

Form approved; Budget Bureau No. 41-58104.

Form CB-42A U. S. DEPARTMENT OF COMMERCE—BUREAU OF THE CENSUS 1958 CENSUS OF BUSINESS PUBLIC REFRIGERATED WAREHOUSES, FROZEN FOOD LOCKER PLANTS, FARM PRODUCTS PUBLIC WAREHOUSES		CONFIDENTIAL.—This report is required by Act of Congress approved August 31, 1954, 13 U. S. C. 131 and 224. Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation or regulation.	
1	CENSUS USE ONLY	Location	F/O
1-1		1-2	
GENERAL INSTRUCTIONS Please complete and return this form in the return envelope to the Bureau of the Census, Jeffersonville, Indiana, not later than 30 days after you receive it. If you operated more than one establishment (place of business) in 1958, your entries for all items on this report, except Item 12, should pertain only to one of these establishments. Information for all other establishments you operated should be entered in Item 12. Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures. If book figures are not available, enter your best estimate and write "Estimate" after such entries. <div style="border: 1px solid black; padding: 2px; text-align: center;">Report values in dollars. Omit cents.</div>			
ITEM 1 NAME OF ESTABLISHMENT		Name _____ (Please correct any errors in name and address)	
In answering Item 2, parts a through e below, be sure your answers relate to the Actual Physical Location of your establishment, which may be different from its mailing address.			
ITEM 2 LOCATION OF ESTABLISHMENT		ITEM 3 FEDERAL SOCIAL SECURITY EMPLOYER IDENTIFICATION NUMBER	
a. Name of State _____ b. Name of County _____ c. Is this establishment within the legal boundary of a municipality? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," (1) Enter name of municipality. (Enter name only if establishment is within legal boundary) _____ (2) Type of municipality. (Check applicable box) <input type="checkbox"/> City <input type="checkbox"/> Borough <input type="checkbox"/> Village <input type="checkbox"/> Other (Specify) _____ d. Street and number at establishment location. (If location cannot be described by street and number, give name (and number, if any) of road or highway and sufficient information to locate establishment, e. g., Rt. 25, 3 miles south of Charlesville) _____		Federal Social Security Employer Identification Number of this establishment (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941). Enter all 9 digits _____	
e. Is this establishment within a town or township? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," enter name of town or township _____		ITEM 4 COMPANY ORGANIZATION	
For establishments in New England, New Jersey, and Pennsylvania		a. Does this company operate more than one place of business under the same Employer Identification Number (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941)? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No b. Does this company own or control another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No c. Is this company owned or controlled by another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If the answer to part b is "Yes," enter in the "Remarks" section of this report the name, mailing address, and Employer Identification Number (if available) of each company which this company owns or controls; if the answer to part c is "Yes," enter similar information for the company which owns or controls this company.	
ITEM 5 FORM OF OWNERSHIP (Check one box)		(1) <input type="checkbox"/> Individual proprietor (2) <input type="checkbox"/> Partnership (3) <input type="checkbox"/> Corporation (do not include any form of coop. assn.) (4) <input type="checkbox"/> Cooperative association (corporate or noncorporate) (5) <input type="checkbox"/> Other (Specify) _____	
ITEM 6 PERIOD OWNED IN 1958		a. Did you own this business on December 31, 1958? Yes <input type="checkbox"/> 1 No <input type="checkbox"/> 2 b. How many months in the year did you own this business? _____ Number of months Key 1-5	
ITEM 7 OPERATING REVENUE			
Report revenue and other operating receipts during 1958 after deductions of returns, allowances and discount. Include any sales or excise taxes. Do not include revenue from space leased to others on a landlord-to-tenant basis. If goods are sold on a commission or brokerage basis, report total sales. Do not limit this amount to commissions received.			
		Revenue	Key
		Dollars (Omit cents)	9
a. Revenue from warehouse and storage facilities (except cold storage)			9-1
b. Revenue from public refrigerated warehouse operations (including handling, freezing, and storing)			9-2
c. Revenue from food locker rentals and service (including all slaughtering, processing, smoking and curing, freezing, blanching, or any other food processing services)			9-3
d. Revenue from compressing, packing, crating, baling, or other services to customers			9-4
e. Sales of merchandise (including sales and excise taxes) (such as ice manufactured on these premises, frozen food, coal, produce, etc.)			9-5
f. Other operating revenue (Specify) _____ (Such as trucking, car icing, egg candling, pool car distribution, etc.)			9-6*
g. Total operating revenue (sum of lines a-f)			1-6X
ITEM 8.—PERSONNEL AND PAYROLL			
a. Total payroll for year 1958, before payroll deductions... \$ _____		1-8	
b. Paid employees and payroll for the one week ended nearest November 15, 1958.		1-9	
c. Proprietors and partners who worked in this establishment 15 hours or more during the one week ended nearest November 15, 1958... (Number) _____		1-10	
1-11		ITEM 8.—PERSONNEL AND PAYROLL Line a.—Include all salaries, wages, commissions, bonuses and vacation allowances. Payments to (or withdrawals by) owners or partners of unincorporated businesses should not be included. Line b.—Paid employees consist of all employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation leave. Corporations should include salaried officers and executives. Owners and partners of unincorporated businesses should not be counted as employees. If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.	
ITEM 9 DESCRIPTION OF BUSINESS, 1958			
Check the one box below which best describes your business at this location and complete only the item indicated.			
a. Kind of warehouse or facility			
3 3-1 4241 <input type="checkbox"/> Refrigerated warehouse } Complete items 10, 11a, and 14 4241 <input type="checkbox"/> Apple warehouse 4251 <input type="checkbox"/> Food locker plant with food preparation facilities } Complete items 10 and 14 4252 <input type="checkbox"/> Food locker plant without food preparation facilities 4261 <input type="checkbox"/> Cotton warehouse with compress machinery 4262 <input type="checkbox"/> Cotton warehouse without compress machinery 4263 <input type="checkbox"/> Tobacco warehouse } Complete items 10 and 14 4264 <input type="checkbox"/> Potato warehouse 4265 <input type="checkbox"/> Grain elevator (storing grain for others) Other type of warehouse or facility (Specify) _____ } Complete pertinent sections of items 10, 11a, and 14			
b. Do you make or purchase wooden boxes, crates or pallets, or do you use wood for dunnage? _____ Yes <input type="checkbox"/> 1 No <input type="checkbox"/> 2 (Check "yes" if the answer to any part of this question is in the affirmative)			

(OVER)

WHOLESALE TRADE-SUMMARY STATISTICS

Form CB-42A—Public Refrigerated Warehouses, Frozen Food Locker Plants, Farm Products Public Warehouses—Continued

Page 2

ITEM 10

WAREHOUSE AND STORAGE SPACE, DEC. 31, 1958

Section a.—Warehouse floor space

Line (1).—Report total occupiable (occupied plus unoccupied) public floor space. Report inside measurements, but do not include interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms or other areas in which goods are not usually piled. For multiple story buildings, report space on all floors. Do not report here refrigerated storage space, frozen food locker space, bulk liquid storage space and bin storage space.

Line (2).—Report here total occupiable space reserved for own use or leased to tenants regardless of who employs personnel handling stored material. Include any space leased to the military.

Section b.—Refrigerated net piling space

Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc. Do not report frozen food locker space here.

Line (1).—Report here the refrigerated (net piling) space, 50° Fahrenheit or below.

Line (2).—Report here the refrigerated (net piling) space reserved for own use or leased to tenants regardless of who employs personnel handling stored material. Include any space leased to the military.

Section c.—Frozen food locker space, Dec. 31, 1958

Include data on number of lockers installed and freezer space available for bulk storage at food locker plants.

Line (1).—Report number of individual lockers having storage space of less than 25 cubic feet each, that were installed as of Dec. 31, 1958.

Line (2).—Report in cubic feet the available freezer space in food locker plants not being utilized for individual lockers, and available (whether or not occupied) for bulk storage. Do not report here freezer space in facilities other than food locker plants. Do not report here freezer storage warehouse space or cooler space.

Section d.—Report bulk liquid storage (shell or water) capacity in gallons, not barrels.

Section e.—Report bin space (rated capacity) in bushels.

a. Warehouse floor space				Key
(1) Total occupiable public storage warehouse or other (under roof) floor space (exclusive of space reported in item 10 b, c, d, and e below) December 31, 1958.....		sq. ft.	3	
(2) Total occupiable floor storage space reserved for own use or leased to others on a landlord-to-tenant basis, December 31, 1958.....		sq. ft.	3-4	
b. Refrigerated net piling space				
(1) Total public refrigerated (net piling) space, 50° Fahrenheit or below, December 31, 1958				
(a) Freezer space.....		cu. ft.	3-5	
(b) Cooler space.....		cu. ft.	3-6	
(c) Total refrigerated space (sum of lines (a) and (b)).....		cu. ft.	3-7	
(2) Total refrigerated (net piling) space 50° Fahrenheit or below, reserved for own use or leased to others on a landlord-to-tenant basis, December 31, 1958				
(a) Freezer space.....		cu. ft.	3-8	
(b) Cooler space.....		cu. ft.	3-9	
(c) Total refrigerated space (sum of (a) and (b)).....		cu. ft.	3-1	
(3) When was this building completed?				
(a) On or before December 31, 1949..... <input type="checkbox"/> 1				
(b) Between January 1, 1950, and December 31, 1954..... <input type="checkbox"/> 2				
(c) Between January 1, 1955, and December 31, 1958..... <input type="checkbox"/> 3				
c. Frozen food locker space, December 31, 1958				
(1) Number of lockers installed—individual lockers having storage capacity of less than 25 cubic feet each.....		No.	8-2	
(2) Bulk storage space—freezer space available for bulk storage.....		cu. ft.	8-3	
d. Total bulk liquid (tank) storage space (shell or water) capacity.....		gal.	8-4	
e. Bin space for storing loose grains, feed, etc. (rated capacity).....		bu.	8-5	

ITEM 11

TYPE OF PRODUCT WAREHOUSED OR STORED

Section a.—Complete this if you checked "Refrigerated Warehouse" or "Apple Warehouse" in Item 9.

Section b.—Complete this if you checked "Other type of warehouse or facility" in item 9 and you are primarily engaged in public storage of bulk liquid products.

Place a check in the box opposite the product that accounted for the principal portion of your storage revenue in 1955. Check only one box.

a. Refrigerated products				
61 <input type="checkbox"/> Apples	64 <input type="checkbox"/> Frozen fruits, vegetables	67 <input type="checkbox"/> Furs		
62 <input type="checkbox"/> Dairy products, poultry, eggs	65 <input type="checkbox"/> Meats and meat products, fresh and frozen	69 <input type="checkbox"/> Other refrigerated products (Specify)		
8-6★ 63 <input type="checkbox"/> Fresh fruits, vegetables	66 <input type="checkbox"/> Fish			
b. Bulk liquid products				
71 <input type="checkbox"/> Petroleum products	79 <input type="checkbox"/> Other bulk liquid products (Specify kind)			
72 <input type="checkbox"/> Chemicals				

ITEM 12

OTHER PLACES OF BUSINESS

Please complete a line for each additional establishment (place of business) which you operate under the same Employer Identification Number as this establishment.

	Address of business (Street, number, city or town, county, State)	Description of business	Revenue, operating receipts Dollars (Omit cents)	Public warehouse floor space (sq. ft.) Dec. 31, 1958
1.				
2.				
3.				
4.				

ITEM 13.—REMARKS

ITEM 14

CERTIFICATION

Name and address of person who should be contacted if questions arise regarding this report

Telephone No.

This report is substantially accurate and covers the period from

Date

Title

Signature of authorized person

ORIGINAL Return this copy to
Bureau of the Census

Form approved; Budget Bureau No. 41-58104.

Form CB-42B U. S. DEPARTMENT OF COMMERCE—BUREAU OF THE CENSUS 1958 CENSUS OF BUSINESS GENERAL MERCHANDISE WAREHOUSES, HOUSEHOLD GOODS WAREHOUSES, SPECIAL WAREHOUSES OR STORAGE FACILITIES, FREIGHT TRUCKING TERMINALS		CONFIDENTIAL. —This report is required by Act of Congress approved August 31, 1954, 13 U. S. C. 131 and 224. Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation or regulation.	
1 1-1	CENSUS USE ONLY Location _____ F/O _____	In correspondence pertaining to this report please refer to this file number CB-42B (4202)	
GENERAL INSTRUCTIONS Please complete and return this form in the return envelope to the Bureau of the Census, Jeffersonville, Indiana, not later than 30 days after you receive it. If you operated more than one establishment (place of business) in 1958, your entries for all items on this report, except Item 12, should pertain only to one of these establishments. Information for all other establishments you operated should be entered in Item 12. However, firms with several buildings in a single city or metropolitan area may include them in one report. If so, list buildings in Item 11. A metropolitan area is defined as an area within a 25-mile radius of a city having a population of 50,000 inhabitants or more. Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures. If book figures are not available, enter your best estimate and write "Estimate" after such entries. <div style="border: 1px solid black; padding: 2px; text-align: center; font-size: x-small;">Report values in dollars. Omit cents.</div>			
ITEM 1 NAME OF ESTABLISHMENT _____		ITEM 3 FEDERAL SOCIAL SECURITY EMPLOYER IDENTIFICATION NUMBER _____ <small>Enter all 9 digits</small>	
In answering Item 2, parts a through e below, be sure your answers relate to the Actual Physical Location of your establishment, which may be different from its mailing address.			
ITEM 2 LOCATION OF ESTABLISHMENT		ITEM 4 COMPANY ORGANIZATION	
a. Name of State _____ b. Name of County _____ c. Is this establishment within the legal boundary of a municipality? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," (1) Enter name of municipality. _____ <small>(Enter name only if establishment is within legal boundary)</small> (2) Type of municipality. (Check applicable box) <input type="checkbox"/> City <input type="checkbox"/> Borough <input type="checkbox"/> Village <input type="checkbox"/> Other (Specify) _____ d. Street and number at establishment location. (If location cannot be described by street and number, give name (and number, if any) of road or highway and sufficient information to locate establishment, e. g., Rt. 25, 3 miles south of Charlesville) _____ e. Is this establishment within a town or township? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes" enter name of town or township _____		a. Does this company operate more than one place of business under the same Employer Identification Number (Item 10 of Employer's Quarterly Tax Report, Treasury Form 941)? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No b. Does this company own or control another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No c. Is this company owned or controlled by another company? (Check one) <input type="checkbox"/> Yes <input type="checkbox"/> No If the answer to part b is "Yes," enter in the "Remarks" section of this report the name, mailing address, and Employer Identification Number (if available) of each company which this company owns or controls; if the answer to part c is "Yes," enter similar information for the company which owns or controls this company. ITEM 5 FORM OF OWNERSHIP (Check one box) (1) <input type="checkbox"/> Individual proprietor (2) <input type="checkbox"/> Partnership (0) <input type="checkbox"/> Corporation (do not include any form of coop. assn.) (8) <input type="checkbox"/> Cooperative association (corporate or noncorporate) (9) <input type="checkbox"/> Other (Specify) _____	
For establishments in New England, New Jersey, and Pennsylvania		ITEM 6 PERIOD OWNED IN 1958 a. Did you own this business on December 31, 1958? <input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10 <input type="checkbox"/> 11 <input type="checkbox"/> 12 <input type="checkbox"/> 13 <input type="checkbox"/> 14 <input type="checkbox"/> 15 <input type="checkbox"/> 16 <input type="checkbox"/> 17 <input type="checkbox"/> 18 <input type="checkbox"/> 19 <input type="checkbox"/> 20 <input type="checkbox"/> 21 <input type="checkbox"/> 22 <input type="checkbox"/> 23 <input type="checkbox"/> 24 <input type="checkbox"/> 25 <input type="checkbox"/> 26 <input type="checkbox"/> 27 <input type="checkbox"/> 28 <input type="checkbox"/> 29 <input type="checkbox"/> 30 <input type="checkbox"/> 31 <input type="checkbox"/> 32 <input type="checkbox"/> 33 <input type="checkbox"/> 34 <input type="checkbox"/> 35 <input type="checkbox"/> 36 <input type="checkbox"/> 37 <input type="checkbox"/> 38 <input type="checkbox"/> 39 <input type="checkbox"/> 40 <input type="checkbox"/> 41 <input type="checkbox"/> 42 <input type="checkbox"/> 43 <input type="checkbox"/> 44 <input type="checkbox"/> 45 <input type="checkbox"/> 46 <input type="checkbox"/> 47 <input type="checkbox"/> 48 <input type="checkbox"/> 49 <input type="checkbox"/> 50 <input type="checkbox"/> 51 <input type="checkbox"/> 52 <input type="checkbox"/> 53 <input type="checkbox"/> 54 <input type="checkbox"/> 55 <input type="checkbox"/> 56 <input type="checkbox"/> 57 <input type="checkbox"/> 58 <input type="checkbox"/> 59 <input type="checkbox"/> 60 <input type="checkbox"/> 61 <input type="checkbox"/> 62 <input type="checkbox"/> 63 <input type="checkbox"/> 64 <input type="checkbox"/> 65 <input type="checkbox"/> 66 <input type="checkbox"/> 67 <input type="checkbox"/> 68 <input type="checkbox"/> 69 <input type="checkbox"/> 70 <input type="checkbox"/> 71 <input type="checkbox"/> 72 <input type="checkbox"/> 73 <input type="checkbox"/> 74 <input type="checkbox"/> 75 <input type="checkbox"/> 76 <input type="checkbox"/> 77 <input type="checkbox"/> 78 <input type="checkbox"/> 79 <input type="checkbox"/> 80 <input type="checkbox"/> 81 <input type="checkbox"/> 82 <input type="checkbox"/> 83 <input type="checkbox"/> 84 <input type="checkbox"/> 85 <input type="checkbox"/> 86 <input type="checkbox"/> 87 <input type="checkbox"/> 88 <input type="checkbox"/> 89 <input type="checkbox"/> 90 <input type="checkbox"/> 91 <input type="checkbox"/> 92 <input type="checkbox"/> 93 <input type="checkbox"/> 94 <input type="checkbox"/> 95 <input type="checkbox"/> 96 <input type="checkbox"/> 97 <input type="checkbox"/> 98 <input type="checkbox"/> 99 <input type="checkbox"/> 100 b. How many months in the year did you own this business? _____ Number of months 1-5	
ITEM 7.—STORAGE AND WAREHOUSE REVENUE 1958			
a. General merchandise revenue..... b. Household goods revenue, total (sum of lines 1 and 2)..... 1. Trucking revenue..... 2. Other household goods revenue..... c. Special storage revenue, total (sum of lines 1 through 5)..... 1. Refrigerated warehouse revenue..... 2. Food locker rentals and services..... 3. Storage of bulk liquid..... 4. Storage of grain..... 5. Other special storage (Specify)..... d. Revenue from freight trucking terminal..... e. Sales of merchandise (including sales and excise taxes)..... f. Other operating revenue (Specify)..... g. Total revenue (sum of lines a through f).....		ITEM 7.—STORAGE AND WAREHOUSE REVENUE 1958 Report all revenue in 1958, after deductions of returns, allowances and discounts. Line a. —Report total of all revenue (storage, handling, and accessorial services) from warehousing of general merchandise. Line b (1). —Report total of all trucking revenue (including local cartage). Line b (2). —Report total of all other revenue (storage, labor, packing and crating, commissions received) from warehousing of household goods. Line c. —Report total of all other warehousing revenue not included on lines a and b. Report revenue from storage of furs, automobiles (dead storage only), goods in bond or at foreign trade zones, textiles, whiskey, etc., on Line c (5). Line d. —Report total of all freight trucking terminal revenue. Line e. —Report total of all sales of merchandise. If goods are sold on a commission or brokerage basis, report total sales. Do not limit this amount to commissions received. Line f. —Report total of all other operating revenue not included on lines a through e.	
ITEM 8.—PERSONNEL AND PAYROLL		ITEM 8.—PERSONNEL AND PAYROLL	
a. Total payroll for the year 1958, before payroll deductions... \$ _____ b. Paid employees and payroll for the one week ended nearest Nov. 15, 1958: No. of employees _____ Payroll (Dollars, omit cents) \$ _____ c. Number of paid employees in 8b who were: (1) Supervisors, engineers, and office employees (including paid officers of company)..... (2) Warehousing and platform employees..... (3) Drivers and helpers..... (4) All other employees..... d. Proprietors or partners who worked in this establishment 15 hours or more during the one week ended nearest Nov. 15, 1958.....		ITEM 8.—PERSONNEL AND PAYROLL Line a. —Include all salaries, wages, commissions, bonuses, vacation allowances. Payments to (or withdrawals by) owners or partners of unincorporated businesses should not be included. Line b. —Paid employees consist of all employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation leave. Corporations should include salaried officers and executives. Owners and partners of unincorporated businesses should not be counted as employees. If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis. Line c. —Include both full- and part-time employees. Line d. —To be reported by proprietorships and partnerships only.	

(OVER)

WHOLESALE TRADE-SUMMARY STATISTICS

Form CB-42B—General Merchandise Warehouses, etc.—Continued

Page 2

ITEM 9 DESCRIPTION OF BUSINESS	<p>a. Enter a check in the box pertaining to the principal type of public warehouse or facility covered by this report. (Check one box only)</p> <p><input checked="" type="checkbox"/> 3-1 <input type="checkbox"/> 4211 Household goods warehouse—not engaged in local trucking <input type="checkbox"/> 4212 Household goods warehouse—engaged in local trucking <input type="checkbox"/> 4280 Freight trucking terminal (not operating trucks) <input type="checkbox"/> 4220 General merchandise warehouse <input type="checkbox"/> 4271 Field warehousing <input type="checkbox"/> Refrigerated warehouse <input type="checkbox"/> Food locker plant <input type="checkbox"/> Local and long distance trucking <input type="checkbox"/> Other type (Specify principal product stored) _____</p> <p>b. Do you make or purchase wooden boxes, crates or pallets, or do you use wood for dunnage? (Check "Yes" if the answer to any part of this question is in the affirmative). Yes <input type="checkbox"/> No <input type="checkbox"/> 1 <input type="checkbox"/> 2 <input checked="" type="checkbox"/> 3-2</p>	<p>ITEM 9.—DESCRIPTION OF BUSINESS</p> <p>Household goods warehouse—not engaged in local trucking.—Enter a check here if this establishment is devoted primarily to the storage of household goods, even though some general merchandise or specialized commodities may also be stored, and local trucking activities are not performed.</p> <p>Household goods warehouse—engaged in local trucking.—Enter a check here if this establishment is devoted primarily to the storage and trucking of household goods, even though some general merchandise or specialized commodities may also be stored.</p> <p>Freight trucking terminal.—Enter a check here if this establishment is devoted primarily to the operation of freight trucking terminals, but not operating trucks.</p> <p>General merchandise warehouse.—Enter a check here if this establishment is devoted primarily to the storage of general merchandise, even though some household goods or specialized commodities may also be stored. General merchandise is defined as material or goods of many varieties which are packaged (in boxes, cartons, crates, bags, bales, barrels, kegs, etc.) or are readily handled and do not require refrigeration, controlled humidities, or other special facilities.</p> <p>Other type.—Enter a check here if this establishment is devoted primarily to the storage of special products. Examples: Automobile dead storage, fur storage, goods in foreign trade, textile warehouse, office records warehouse, warehousing works of art, bulk petroleum products, bulk chemical products, etc. If this box is checked, please specify the principal product warehoused.</p>																																																																																																																																																																																																								
ITEM 10 NUMBER OF WAREHOUSE BUILDINGS, AGE AND SPACE DATA	<p>Data in this item should include all warehousing buildings covered in this report.</p> <p>Sections a, b, c.—Report the number and gross floor space (outside dimensions) of single- and multiple-story buildings by the age of these buildings. Report as gross floor space the overall area of the buildings (computed from outside measurements) in which public storage activities are conducted, including storage space, nonstorage space, space leased to others, office space, etc. For multiple-story buildings report the total floor space contained on all floors.</p>																																																																																																																																																																																																									
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ITEM 14 CERTIFICATION	<p>Name and address of person who should be contacted if questions arise regarding this report _____ Telephone No. _____</p> <p>This report is substantially accurate and covers the period from _____ to _____</p> <p>_____ Date Title Signature of authorized person</p>																																																																																																																																																																																																									

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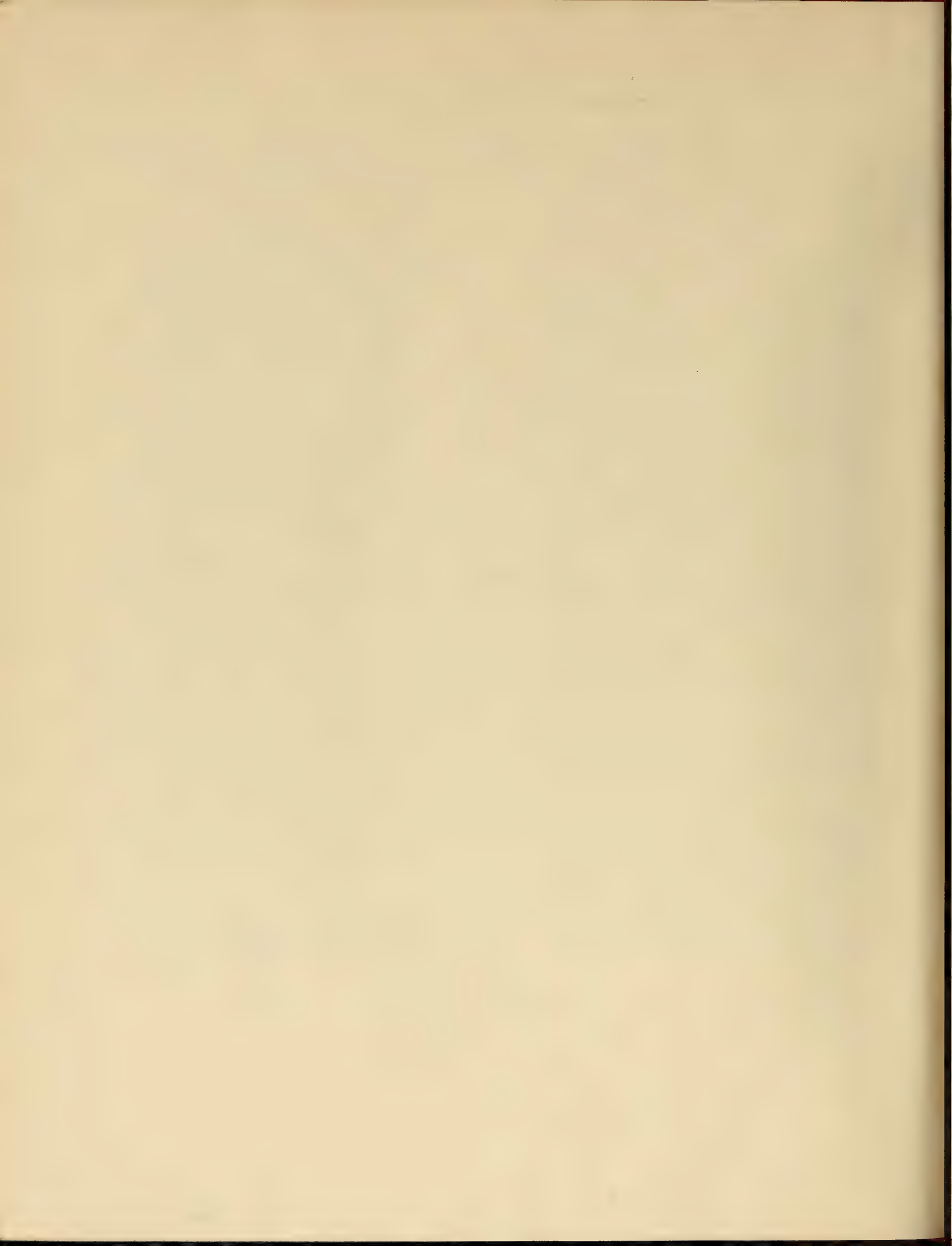
SELECTED SERVICES—AREA STATISTICS

United States Summary—Tables appearing here are identical with those appearing in Chapter 1 of Volume V.

Area Statistics—The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii:

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